





## Chairman's Overview

Dear Members,

#### **Everything you can imagine is real.** [Pablo Picasso]

One can either wait for the 'next' to happen or initiate the 'next'. While the latter requires unflinching dedication and focus towards the goal - in the long term the same spirit segregates the leader from the crowd.



Ever since our existence, we at Kemrock have believed in pushing our limits to achieve what we set our eyes on. Be it our evolving into a respected Company or developing world-class quality products or even sustaining our growth momentum - we have always taken pride in taking the next step and realizing growth amidst challenges.

In 2009-10, we successfully unveiled a new chapter – of bigger capacity, higher efficiencies, superior quality products and greener operations. We successfully completed our carbon fibre plant at Vadodara in May 2010 which was inaugurated by H.E. Dr. APJ Abdul Kalam, the former President of India. What gives us immense pride is the fact that we were chosen to partner with one of the prestigious institutions in India – National Aerospace Laboratories, Bangalore for the commercialization of the carbon fibre technology. What gives us more pride is the fact that we not only built a stronger Company during the year but also more importantly, fulfilled our promises to shareholders and members of the Company. It is this feeling that makes us humble, confident and powerful to take charge of the opportunities that lie ahead of us.

What adds on to our excitement is our ability to forge strong partnership with well-established technological partners and broadening our horizons in the high growth sectors such as defense, aerospace, infrastructure, renewable energy and transportation.

The proof of success of our strategy clearly reflects on our achievements during the year. We became one of the first Indian companies to supply composites to European Railways. We continued to forge our position as one of the choicest suppliers to Indian Railways.

I take this opportunity to congratulate and thank each and every stakeholder of the Company for reposing their faith and confidence in us, which enabled us to take the Company onto the next growth phase. Together, we would continue to focus on creating value for all of us.

**Kalpesh Patel** Chairman & Managing Director



## Glimpses of Carbon Fiber Inauguration on 9th May, 2010



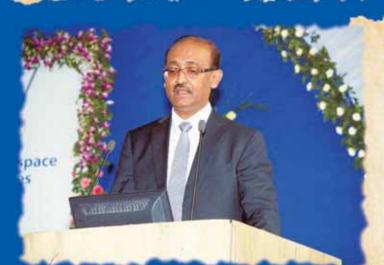
National Aerospace

Laboratories

I am delighted to participate in the inauguration of Commercialisation of Facilities at Kemrock Carbon Fibre Facility at Vadodara...

Tam glad to know that Kemrock is not only a leading Advanced Composite Solutions provider but also has taken several initiatives in building better environment through enhanced recycling facilities, renovating schools and providing access to clean

- Dr. APJ Abdul Kalam (Former President of India)



Today is Mother's Day. I would like to take this opportunity on the very special day, to dedicate this facility to both of my mothers', To the one seated in front of me, Mrudulaben, who inspired me to have courage throughout my life."

"And secondly to Mother India, who provided a platform to showcase her intellectual and technological strength to the world."

- Mr. Kalpesh Patel (CMD, Kemrock Industries & Exports Ltd.)



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## **Notice**

NOTICE is hereby given that the SIXTEENTH ANNUAL GENERAL MEETING of KEMROCK INDUSTRIES AND EXPORTS LIMITED will be held at the registered office of the Company at Village Asoi, Vadodara -Halol Express Way, Tal. Waghodia, Dist. Vadodara - 391 510, Gujarat State, on Friday, the 19th day of November, 2010 at 10:30 a.m., to transact the following business:

**Ordinary Business:** 

- 1. To receive, consider and adopt the audited Balance Sheet as at 30th June, 2010 and the Profit and Loss Account for the year ended on that date together with the Reports of the Directors and Auditors thereon.
- 2. To declare final dividend on equity shares for the financial year ended on 30th June, 2010.
- To appoint a Director in place of Mr. K. K. Rai, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Mr. Navin Patel, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint M/s. H. K. Shah & Co., Chartered Accountants, the retiring Auditors as Auditors, who shall hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company and to authorise the Chairman to fix their remuneration.

### **Special Business:**

6. To consider and if thought fit, to pass the following resolution, with or without modification(s), as an ORDINARY RESOLUTION.

"RESOLVED THAT, in accordance with the provisions of Section 257 and all other applicable provisions, if any, of the Companies Act, 1956 or any statutory modification(s) or re-enactment thereof, Mr. Mahendrakumar R. Patel (Mr. M. R. Patel), who was appointed as an Additional Director pursuant to the provisions of Section 260 of the Companies Act, 1956 and Article 137 of the Articles of Association of the Company, be and is hereby appointed as a Director of the Company not liable to retire by rotation.

**RESOLVED FURTHER THAT**, in accordance with the provisions of Section 198, 269 and 309 read with Schedule XIII and all other applicable provisions, if any, of the Companies Act, 1956 (the 'Act') or any statutory modification(s) or re-enactment thereof, approval of the Company be and is hereby accorded to the appointment of Mr. M. R. Patel as a Wholetime Director designated as Executive Director of the Company for a period of 3 (three) years with effect from 3rd June, 2010 on the terms and conditions including remuneration as set out in the Explanatory Statement annexed to the Notice convening this 16th Annual General Meeting of the Company, with liberty to the Board of Directors (herein after referred to as "the Board" which term shall be deemed to include any committee of the Board constituted to exercise its powers, including the powers conferred by this resolution) to alter and vary the terms and conditions of appointment and /or remuneration, subject to the same in compliance with and not  $% \left( 1\right) =\left( 1\right) \left( 1\right$ exceeding the limits specified under Schedule XIII to the Act, or any statutory modification(s) or re-enactment thereof.

RESOLVED FINALLY THAT, the Board be and is hereby authorized to do all such acts, deeds, matters and things as may be considered necessary, appropriate, expedient or desirable to give effect to this resolution."

> By order of Board of Directors **Kemrock Industries and Exports Limited**

Reg. Off.: Vill. Asoj

Vadodara-Halol Express Way

Tal. Waghodia, Dist. Vadodara-391 510 Dinesh Patel Date: August 27, 2010 Company Secretary

#### **NOTES:**

- I. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- 2. The instrument appointing a proxy, in order to be valid and effective, must be deposited with the Company at its registered office not less than 48 hours before the time fixed for holding the meeting. The proxy form is attached to Annual Report.
- 3. Members/Proxies attending meeting should bring the Attendance Slip duly completed and may hand over the same at the entrance to the
- 4. The Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956, setting out all material facts in respect of item No. 6 of the Notice is attached herewith.
- 5. The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday, the 17th November, 2010 to Friday, the 19th November, 2010 (both days inclusive).
- 6. The dividend, as recommended by the Board, if sanctioned at the meeting, will be paid to those shareholders whose names appear (i) as Members in the Register of Members of the Company after giving effect to all valid share transfers in physical form lodged with the Company or its Registrar on or before Tuesday, the 16th November, 2010; and (ii) as Beneficial Owners as at the end of the business hours on Tuesday, the 16th November, 2010 as per the list to be furnished by National Securities Depository Limited and Central Depository Services (India) Limited in respect of the shares held in electronic form.
- 7. Members holding shares in physical form are requested to notify immediately any change in their addresses with PIN Code to the Company's Share Transfer Agents, viz., Link Intime India Pvt. Ltd.; and in case of Members holding shares in electronic form, this information should be sent directly to their respective Depository Participants and not to the Company.
- 8. Members are informed that, in order to avoid fraudulent encashment of dividend warrants, they should send to the Company, under the signature of the Sole/First Joint holder, the information relating to Name and Address of the Banker along with the PIN code and Bank Account Number to print on the Dividend Warrants. Members holding shares in dematerialized form and desirous of changing or correcting the bank account details should send the same immediately to the concerned Depository Participant.

- 9. Members desirous of availing the facility of Electronic Credit of Dividend are requested to send NECS Mandate Form attached to the Annual Report alongwith a photocopy of a cheque for verification of details to the Share Transfer Agents of the Company.
- 10. In terms of Section 205A of the Companies Act, 1956, any dividend which has not been paid or claimed within 30 (thirty) days from the date of declaration shall be transferred within seven days from the date of expiry of thirty days to an unclaimed dividend account with a scheduled bank. In terms of sub-section (5) of Section 205A any money transferred to the unpaid dividend account which remains unpaid or unclaimed for a period of seven years from the date of such transfer shall be transferred to the fund established under Section 205C viz. Investors' Education and Protection Fund. Shareholders who have not encashed the dividend warrants are requested to send back their warrants or make their claims to our Registrar & Share Transfer Agents viz., M/s. Link Intime India Pvt. Ltd.
- 11. Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the Meeting.
- 12. Details under Clause 49 of the Listing Agreement with the Stock Exchanges in respect of Directors seeking appointment/reappointment at the 16th Annual General Meeting are contained in Annexure-I, vide Page No. 04.
- 13. Members are requested to bring their copies of Annual Report at the Meeting. No copies will be provided at the Meeting as a measure of economy.
- 14. Queries on accounts and operations of the Company, if any, may please be sent to the Company fifteen days in advance of the Meeting so that the information may be made readily available at the Meeting.
- 15. Members can avail of the facility of Nomination in respect of shares held by them in physical form pursuant to the provision of section 109A of the Companies Act, 1956. Members desiring to avail of this facility may send their Nomination in the prescribed Form No. 2B duly filled in to the Registrar and Transfer Agent viz., Link Intime India Pvt. Ltd. The Nomination Form 2B can be obtained from the Registrar and Transfer Agent or the Secretarial Department of the Company at its Registered Office.
- 16. Members holding shares under multiple folios in the identical order of names are requested to consolidate their holdings into one folio.

## Explanatory Statement pursuant to Section 173 (2) of the Companies Act, 1956

## Item No. 6: Appointment of Mr. M. R. Patel as Executive Director

The Board of Directors of the Company (the "Board") at its meeting held on 3rd June, 2010 appointed Mr. Mahendrakumar R. Patel (Mr. M. R. Patel) as an Additional Director effective 3rd June, 2010 pursuant to the provisions of Section 260 of the Companies Act, 1956 (the "Act") read with Article 137 of the Articles of Association of the Company.

In terms of the provisions of Section 260 of the Act, Mr. M. R. Patel holds office up to the date of the 16th Annual General Meeting.

The Company has received a notice in writing from a member alongwith deposit of Rs. 500/- for proposing the candidature of Mr. M. R. Patel for the office of Director of the Company under the provisions of Section 257 of the Act.

Mr. M. R. Patel is not disqualified from being appointed as Director in terms of Section 274 (I) (g) of the Act. The Company has received the requisite Form 'DD-A' from Mr. M. R. Patel, in terms of the Companies (Disqualification of Directors under Section 274 (1) (g) of the Act, 1956) Rules, 2003, confirming his eligibility for such appointment.

Further, the Board also appointed, subject to the approval of Members, Mr. M. R. Patel as Wholetime Director, designated as Executive Director of the Company, for a period of three years with effect from 3rd June,

It is proposed to seek Members' approval for the appointment of and remuneration payable to Mr. M. R. Patel as Wholetime Director, designated as Executive Director of the Company, in terms of the applicable provisions of the Act.

The Broad particulars of the terms & conditions of appointment of and remuneration payable to Mr. M. R. Patel are as under:

Terms and conditions of appointment including remuneration are:-

#### **Remuneration:**

- Rs. 13,04,400 (per annum) (a) Salary:
- (b) Perquisite & Allowances:
- Rs. 22,35,600 (per annum)
- (c) The perguisites and allowances, as aforesaid, shall include accommodation (furnished or otherwise) or house rent allowance in lieu thereof; medical reimbursement, leave travel concession for self and family including dependents; medical insurance and such other perquisites and/or allowances. The said perquisites and allowances shall be evaluated, wherever applicable, as per the provisions of Income-tax Act, 1961 or any rules thereunder or any statutory modification(s) or re-enactment thereof; and in the absence of any such Rules, perquisites and allowances shall be evaluated at actual cost.
- (d) Annual increment in remuneration and perquisites by way of incentive/bonus, if any, payable to Mr. M. R. Patel and as may be determined by the Board and/or the Remuneration Committee of the Board, shall be over and above the aforesaid ceiling of remuneration (stated above at (a) Salary and (b) Perquisite & Allowances), provided that, such payment shall be within the overall ceiling of remuneration permissible under the Act. It is clarified that Options/Shares to be granted, if any, under Employee Stock Option/Purchase Schemes to Mr. M. R. Patel from time to time, are not to be included for the purpose of computation of the overall ceiling of remuneration.
- (e) The Company's contribution to Provident Fund, Superannuation or Annuity Fund, if any, to the extent these singly or together are not taxable under the Income tax law, and Gratuity payable and Encashment of Leave, as per the rules of the Company and to the extent not taxable under the Income-tax law shall not be included for the purpose of computation of the overall ceiling of remuneration.

#### II. Reimbursement of Expenses:

Reimbursement of expenses incurred for travelling, boarding and lodging including for his spouse and attendant(s) during business trips; provision of car for use on the Company's business and telephone facility at residence, if provided, shall be reimbursed and not considered as perquisites.

## **III. Overall Remuneration:**

The aggregate remuneration in any financial year shall not exceed the permissible limits of remuneration prescribed from time to time



under Sections 198, 309 and other applicable provisions of the Companies Act, 1956, read with Schedule XIII to the Act or any statutory modifications or re-enactment thereof for the time being in force.

#### IV. Minimum Remuneration:

In the event of loss or inadequacy of profits in any financial year during the currency of tenure of service of the wholetime director, the payment of remuneration shall be governed under Section II of the Part II of Schedule XIII to the Act.

#### General:

- (a) The Wholetime Director will perform his duties as such with regard to all work of the Company and he will manage and attend to such business and carry out the orders and directions given by the Board from time to time in all respects and conform to and comply with all such directions and regulations as may from time to time be given and made by the Board and his functions will be under the overall authority of the Chairman & Managing Director.
- (b) The Wholetime Director shall adhere to the Company's Code of Business Conduct and Ethics for Directors and Management Personnel.
- (c) The office of Wholetime Director shall be for a period of 03 (three) years commencing from 03rd June, 2010 till 02nd June, 2013, however, may be terminated by either party by giving to the other 3 (three) months' prior notice in writing.
- (d) The employment of Wholetime Director may be terminated by the Company without notice or payment in lieu of notice, where the director is found guilty of gross negligence, misconduct, serious and continuing breach of the terms of employment or in the event where the Board expresses its loss of confidence in the Director.

- (e) Upon termination by whatever means of the Wholetime Director's employment:
- The Director shall immediately tender his resignation from the office as Director of the Company and from such other offices held by him in the Company, in any subsidiary and associate Company and other entities.
- The Director shall not without the consent of the Company at any time thereafter represent himself as connected with the Company or any of its subsidiary or associate Company.
- The Wholetime Director shall not be eligible to receive sitting fees for attending meetings of the Board of Directors or any Committee thereof

Mr. M. R. Patel satisfies all the conditions set out in Part-I of Schedule XIII to the Act for being eligible for the appointment.

The above may be treated as an abstract of the terms of appointment of Mr. M. R. Patel under Section 302 of the Act.

Mr. M. R. Patel is interested in the Resolution as set out at Item No. 6 of the Notice which pertains to his appointment and remuneration payable to him. Save and except Mr. M. R. Patel, none of the Directors of the Company is, in any way, concerned or interested in the Resolution.

The Board commends the Resolution as set out at Item No. 6 of the Notice for your approval.

> By order of Board of Directors of **Kemrock Industries and Exports Limited**

Reg. Off.: Vill. Asoj

Vadodara-Halol Express Way

Tal. Waghodia, Dist. Vadodara-391 510

Date: August 27, 2010

Dinesh Patel Company Secretary

## **ANNEXURE-I**

Information pursuant to Clause 49.IV(G)(i) of the Listing Agreement pertaining to directors seeking appointment at the Annual General Meeting:

| Name of Director  | Mr. K. K. Rai   | Mr. Navin Patel  | Mr. M. R. Patel  |
|---|---|--|--|
| Date of Birth   | 04.06.1944  | 02.01.1954   | 10.04.1949   |
| Qualification   | Bachelor of Arts and a<br>Member of C.A.I.I.B.  | Master in Mathematics & Computer Science               | B. E. (Chemical<br>Engineering)  |
| Expertise   | He is retired Banking Professional having 40 years of rich experience and had held important portfolios during his employment. With Allahabad Bank, he officiated as CMD for three quarters; acted as Executive Director pursuant to selection as whole-time Director by Government of India. | Business Advisory -<br>Over 25 years<br>of experience. | He has been associated with the Company since December 18, 2007 as chief executive officer for carbon fiber project. He has over 37 years of varied experience in the field of project execution, technical services, process operation/maintenance etc. |
| Name of the<br>Companies in which<br>also holds<br>directorship                                     | Techno Electric and Engineering Company Ltd.<br>UB Engineering Ltd.<br>V.S.T.Tillers Tractors Ltd.<br>Canara Bank Securities Ltd.   | Nil  | Nil  |
| Name of the<br>Companies in the<br>committees of which<br>also holds<br>membership/<br>chairmanship | Membership: Kemrock Industries and Exports Ltd. Audit Committee; Shareholders'/Investors' Grievance Committee Chairmanship: Nil   | Membership : Nil  Chairmanship: Nil                    | Membership: (w.e.f., 28th Aug 2010) Kemrock Industries and Exports Ltd. Audit Committee; Chairmanship: Nil   |
| Number of Shares<br>held in the<br>Company as on<br>June 30, 2010                                   | Nil   | Nil  | 100  |

## **Directors' Report**

The Members,

The Board presents the 16th Annual Report together with the audited statement of accounts for the year ended on 30th June, 2010.

#### **Change in Financial year**

The financial year 2009-2010 of the Company was extended by 3 months upto 30th June, 2010 and hence the Annual Accounts and Report of the Company have been prepared for the period of fifteen months, from 1st April, 2009 to 30th lune, 2010; and therefore, these figures are not comparable with those of previous year ended on 31st March, 2009.

#### **Financial Performance**

The Company's financial performance for the year 2009-10 as compared to the previous year is furnished in the following table.

(Rs. in Crore)

|  |  | (Rs. In Crore)                             |
|--|--|--|
| Particulars  | 2009-2010<br>(01.04.2009<br>to 30.06.2010) | 2008-2009<br>(01.04.2008 to<br>31.03.2009) |
| Gross Turnover   | 629.38                                     | 379.05                                     |
| Total Income   | 610.09                                     | 373.96                                     |
| Profit Before Interest, Depreciation and Tax   | 153.33                                     | 101.96                                     |
| Interest and Financial Expenses  | 54.02                                      | 39.65                                      |
| Depreciation   | 28.81                                      | 18.61                                      |
| Profit Before Tax  | 70.51                                      | 43.70                                      |
| Net Profit after Tax   | 52.97                                      | 31.82                                      |
| Add: Balance brought forward from last year  | 74.35                                      | 48.57                                      |
| Balance available, which the Board has appropriated as under : (A)                                       | 127.04                                     | 80.28                                      |
| I) Dividend (including interim dividend @ 10%) on Equity Shares for the year @ 20% (previous year @ 15%) | 2.77                                       | 1.65                                       |
| ii) Corporate Tax on Dividend  | 0.47                                       | 0.28                                       |
| iii) Transfer to General Reserve   | 5.00                                       | 4.00                                       |
| (B)  | 8.24                                       | 5.93                                       |
| Balance Carried to Balance Sheet (A-B)   | 118.80                                     | 74.35                                      |

#### Dividend

The Company had paid an interim dividend of Re. 1.00 per share (i.e., 10%) on equity shares during the year. Your Directors are pleased to recommend a final dividend of Re. 1.00 per share (i.e., 10%) on equity shares for the year ended on 30th June, 2010, subject to approval of shareholders at the ensuing Annual General Meeting. Thus, the aggregate dividend for the year ended on 30th June, 2010 works out to Rs. 2.00 per share (i.e., 20%) absorbing a total amount of Rs. 3.24 crore (previous year Rs. 2.03 crore).

#### **Operations**

The Company's total income increased from Rs. 373.96 crore for year ended on 31st March, 2009 to Rs. 610.09 crore for the period ended on 30th June, 2010. During the year under review, the Company's profits before depreciation, interest and taxation (PBIDT) increased from Rs. 101.96 crore for the year ended 31st March, 2009 to Rs. 153.33 crore for the period ended 30th lune, 2010; its net profits for the period under review increased from Rs. 31.82 crore to Rs. 52.96 crore.

#### **Consolidated Operating Results**

The year under review was the first year of presenting consolidated financial statements in view of the acquisition of 80% stake by the Company in Top Glass SpA, Italy, on 26th May, 2010. During the year under report, the net sales on consolidated basis were Rs. 716.70 crore. The Company achieved PBIDT of Rs. 164.03 crore. Your directors are pleased to note that consolidated net profit stood at Rs. 76.24 crore.

#### **Change in Capital Structure**

Issue and allotment of warrants and shares:

The Company, on 23rd December, 2009, had issued and allotted 16,00,000 warrants to RPM International Inc., USA for a cash price of Rs. 360/- per warrant (including a premium of Rs. 350/- per warrant), on preferential basis, pursuant to the terms and conditions of issue of warrants. These warrants entitle the holder thereof to exercise the option to convert these warrants into equal number of equity shares (i.e., in ratio of 1:1) within 18 months from the date of allotment of warrants.

The Company, on 29th April, 2010, raised US\$ 50 million (Rs. 222.05 crore) through issue of 48,27,200 Global Depositary Receipts (each representing one equity share of Rs.10/- each) at an issue price of US\$ 10.358 per GDR. Pursuant to GDRs Issue, the Company issued and allotted underlying 48,27,200 equity shares of Rs. 10/- each at a price of Rs. 460/- per share (including a premium of Rs. 450/- per share).

Further, on 24th June, 2010, the Company had issued and allotted 9,11,268 fully paid-up equity shares of Rs. 10/- each to M/s. RPM International Inc., USA against conversion of their 9,11,268 warrants pursuant to the terms and conditions of issue of warrants on preferential basis.

Consequent upon issue and allotment, as aforesaid, of 48,27,200 and 9,11,268 equity shares aggregating to 57,38,468 equity shares during the year under report, the paid-up share capital of the Company increased from Rs. 11,01,49,980/- to Rs. 16,75,34,660/-, divided into 1,67,53,466 equity shares of Rs. 10/- each.

#### Listing

The equity shares of the Company are listed on BSE and NSE Stock Exchanges. All the equity shares issued and allotted during the financial year are also listed and have been admitted to dealings on both the stock exchanges. The GDRs issued by the Company are listed on the Luxembourg Stock Exchange.

## **Board of Directors**

During During the year under report, Mr. Suresh Hegde resigned as a director of the Company w.e.f., 15th January, 2010. Mr. Mukund Bakshi resigned as a director of the Company w.e.f., 28th August, 2010. The Board places on record its appreciation for the contribution made by them during their tenure as directors of the Company.



Mr. Mahendra R. Patel, a senior executive of the Company, was appointed as an Additional Director for tenure of three years effective 3rd June, 2010 and was designated as an "Executive Director" in wholetime employment of the Company pursuant to relevant provisions of the Articles of Association of the Company. In terms of Section 260 of the Companies Act, 1956, he shall hold office only upto the date of the ensuing Annual General Meeting. The Company has received requisite notice in writing from a member proposing his candidature for the office of Director. The Directors recommend his appointment.

Mr. K. K. Rai and Mr. Navin Patel, the non-executive directors of the Company, retire by rotation at the upcoming Annual General Meeting of the Company and being eligible offer themselves for re-appointment. The Directors recommend their appointment.

As per the requirements of Clause 49 of the Listing Agreement, brief profiles of Mr. K. K. Rai, Mr. Navin Patel and Mr. Mahendra R. Patel are given in Annexure - I appended to the Notice convening the Annual General Meeting.

#### **Directors' Responsibility Statement**

Pursuant to the requirement of Section 217 (2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed that:

- a) in the preparation of the Annual Accounts for the year 2009-2010, the applicable Accounting Standards have been followed by the Company;
- b) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 30th June, 2010 and of the profit of the Company for the year ended on that date;
- c) the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- d) the Directors have prepared the annual accounts of the Company on a 'going concern' basis.

## **Wholly Owned Subsidiaries and Joint Venture**

During the year under review and till the date of this report, the Company has formed and acquired subsidiary companies and created a joint venture entity in order to create more business opportunities and to make strategic investments.

#### **Wholly Owned Subsidiaries**

The Company has incorporated on 24th June, 2010, five wholly owned subsidiary companies with the Office of Registrar of Companies, Gujarat, with their names as Kemrock Advanced Composites Limited; Kemrock Infratech Limited; Kemrock Speciality Polymers Limited; Kemrock Filament Windings Limited; and Kemrock Advance Reinforcements Limited having objects of carrying on business relating to windmill blades, EPC, resins, pipes and carbon fiber respectively. These companies have also procured certificate of commencement of business, however, are yet to commence its business.

#### **Overseas Subsidiary**

On 26th May, 2010, the Company has acquired 80% stake in Top Glass S.p.A., one of the chief and highly qualified producers of Pultruded Composite Profiles, situated 20 Kms. north east of Milano, Italy.

#### Joint Venture Company

Your Company has also entered into a 50:50 Joint Venture with SAERTEX Beteiligungsgesellschaft mbH & Co. KG., Germany. The name of newly formed 50:50 Joint Venture Company incorporated with the Registrar of Companies, Gujarat, is Saertex-Kemrock India Private Limited. The company is formed to manufacture various components for Indian and global aeronautical industry.

#### **Corporate Governance & Management Discussion Analysis**

The Report of Board of Directors of the Company on Corporate Governance, pursuant to Clause 49 of the Listing Agreement with the Stock Exchanges, is given under a separate Section titled as "Corporate Governance Report", which forms part of this Annual Report.

A certificate of the Statutory Auditors of the Company regarding compliance with the Corporate Governance requirements as stipulated in Clause 49 of the Listing Agreement is annexed to this Report as Annexure-B forming part of it.

The Management Discussion and Analysis forming part of this Report is given under a separate Section titled as "Management Discussion and Analysis".

#### Conservation of Energy, Technology Absorption & Foreign **Exchange Earnings and Outgo**

The information relating to Conservation of Energy, Technology Absorption & Foreign Exchange Earnings and outgo as required under clause (e) of Sub-Section (1) of Section 217 of the Companies Act, 1956, read with the Companies (Disclosures of Particulars in the Report of Board of Directors) Rules, 1988, is given in Annexure-A to this report.

## **Particulars of Employees**

In terms of provisions of Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended, the names and other particulars of the employees forms part of this report as Annexure. However, as permitted by Section 219(1)(b)(iv) of the Companies Act, 1956, this Annual Report is being sent to all shareholders excluding aforesaid particulars(Annexure). Any member interested in obtaining such particulars may write to the Company Secretary at the Registered Office of the Company.

#### **Integrated Management System**

The Company has implemented certified Integrated Management System encompassing ISO: 9001:2008, ISO: 14001:2004 and OHSAS 18001:2007 systems across the organization. Company's HSE performance is regularly monitored by the management. The management is committed to continually enhance HSE performance by designing and implementing innovative improvement initiatives in the area of processes, technological upgradation, training/skill development and effective use of all manpower, material and natural resources.

### **Public Deposits**

Your Company has not accepted any deposits from the Public within the meaning of Section 58A of the Companies Act, 1956, and as such, no amount on account of principal or interest thereon was outstanding on the date of Balance Sheet.

#### **Auditors**

The Statutory Auditors, M/s. H. K. Shah & Co., Chartered Accountants, Ahmedabad, holds office upto the conclusion of the forthcoming Annual General Meeting of the Company and being eligible are recommended for re-appointment. The Company has received a certificate from M/s. H. K. Shah & Co., to the effect that their re-appointment, if made, would be within the limits prescribed under Section 224(1B) of the Companies Act, 1956.

#### Insurance

The Company continues to carry adequate insurance for all its insurable assets and other interests.

#### **Acknowledgment**

The Board takes an opportunity to express its gratitude for the confidence reposed by the customers, vendors, joint venture partners/subsidiaries, business associates and technology partners in the Company. Further, the Board wishes to place on record their appreciation for the Shareholders, Clients, Banks, Government Authorities, Regulatory Authorities, Stock Exchanges and Depositories for their continued support and assistance and look forward to having the same support in all future endeavours. Your Directors sincerely appreciate the employees at all levels for their dedicated efforts

For and on behalf of the Board

Reg. Off.: Vill. Asoj Vadodara-Halol Express Way

Tal. Waghodia, Dist. Vadodara-391 510 Kalpesh Patel Chairman & Managing Director Date: August 27, 2010

#### **ANNEXURE - A**

Statement regarding Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo for the year ended on 30th June, 2010 as required under Section 217(1)(e) of the Companies Act, 1956, which forms part of the Directors' Report.

#### A. CONSERVATION OF ENERGY:

#### (a) Energy conservation measures taken:

Installed 30HP and 50 HP VFD base Air Compressor for optimization of electrical energy. Installed more than 200 nos. of VFDs in new Carbon Fiber plant for saving of electrical energy. Stopped operation of 100 HP blower in ETP. Installation of Lighting sensors for street lighting operation. Awareness program strengthened by wall posters. On line energy monitoring system for the entire site was established for monitoring and necessary action for the energy conservation.

(b) Additional Investments and proposals, if any, being implemented for reduction of consumption of energy:

It is proposed to install VFD in ETP Blower for optimization of air flow and saving of electrical energy. Supply of Natural Gas has commenced and efforts will be made to convert all the heating applications to gas base operation, which will improve energy efficiency of the plant operation.

(c) Impact of the measures at (a), and (b) above for reduction of energy consumption and consequent impact on cost of production of goods:

Due to measures taken at (a) operational cost (Rs/cfm) of the compressed air is reduced in the Carbon Fiber plant. Running cost of the ETP reduced significantly. By installation of on Line EMS, we are able to study the load characteristic of the particular plant/equipments for necessary action.

(d) Total energy consumption and energy consumption per unit of production as per Form-A of the Annexure in respect of industries specified in the Schedule thereto is as under:



#### FORM-A (See Rule 2)

Form for Disclosure of Particulars with respect to Conservation of Energy

#### (A) Power and fuel consumption

| Sr. | Particulars                                      | Unit     | Year           | ended         |
|-----|--|----------|----------------|---------------|
| No. |  |          | 2009-2010      | 2008-2009     |
| I.  | (a) Electricity Purchased                        |          | ĺ              |               |
|     | Unit   | KWH      | 1,78,44,200    | 1,09,88,396   |
|     | Total amount                                     | Rupees   | 11,03,59,000/- | 6,79,57,222/- |
|     | Rate/Unit  | Rs./ KWH | Rs. 6.18/-     | Rs. 6.14/-    |
|     | (b) Own Generation                               |          |                |               |
|     | i) Through diesel generator                      |          |                |               |
|     | Unit   | KWH      | 3,65,800       | 1,23,512      |
|     | Units per ltr. of diesel oil                     | KWH      | 3.5            | 3.25          |
|     | Cost / unit                                      | Rs./KWH  | 12.25          | 12.19         |
|     | ii) Through steam turbine generator              | N. A.    |                | N. A.         |
|     | Units  |          |                |               |
|     | Units per ltr. of diesel oil/gas                 |          |                |               |
|     | Cost / unit                                      |          |                |               |
| 2.  | Coal (specify quality and where used)            |          |                |               |
|     | Quantity (tonnes)                                |          |                |               |
|     | Total cost                                       | N. A.    |                | N. A.         |
|     | Average rate                                     |          |                |               |
| 3.  | Furnace oil                                      |          |                |               |
|     | Quantity (k. ltrs.)                              |          |                |               |
|     | Total amount                                     | N. A.    |                | N.A.          |
|     | Average rate                                     |          |                |               |
| 4.  | Others/internal generation (please give details) |          |                |               |
|     | Quantity   |          |                |               |
|     | Total cost                                       | N.A.     |                | N.A.          |
|     | Rate/unit  | 1        |                |               |

#### (B) Consumption per unit of production

The products of the Company are manufactured in different shapes and sizes and hence, consumption per unit of production is not ascertainable.

#### **TECHNOLOGY ABSORPTION:**

Efforts made in technology absorption as per Form-B (Disclosure of particulars with respect to Technology Absorption) are as under:

#### **FORM-B**

(See Rule 2)

Form for Disclosure of Particulars with respect to Technology Absorption

## [a] Research and Development (R&D):

Specific areas in which R&D carried out by the Company:

Development of thermosetting resins such as Unsaturated polyesters, Epoxy and phenolic resins for composite applications.

#### 2. Benefits derived as a result of the above R&D:

Developed more than 50 products of thermosetting resins suitable for application in Hand Molding, Hand Lay-up, RTM, Filament Winding, Pultrusion, Centrifugal Casting, Infusion, Buttons, Agglomerated Marble, Engineering Stone, Putty/Body Resin etc.,

### Future plan of action:

Based on Internal and Market requirements, R&D shall design and develop the products in the area of composites.

## **Expenditure on R&D:**

Capital Rs. 20,14,942/-Rs. 57.22.451/b) Recurring Total Rs. 77,37,393/-Total R & D expenditure as a percentage of Total Turnover

#### **Technology absorption, adaptation and innovation:**

#### Efforts, in brief, made towards technology absorption, adaptation and innovation:

The Company has commenced producing Phenolic Resins from its plant from April 2005.

Further, the Company procured a license from National Aerospace Laboratories (NAL), Bangalore, to set up the first commercial scale continuous operating carbon fibre manufacturing facility from the research based plant set up by NAL. The basic process know-how available from NAL, Bangalore, was used as basis to design the integrated scale up facilities. Detailed design of individual critical equipments for higher required capacity

was carried out in consultation with specific equipment designer and NAL. Based upon detailed design of critical equipments, the complete detailing and design of Integrated manufacturing facility was finalised in-house.

Benefits derived as a result of the above efforts, e.g., product improvement, cost reduction, product development, import substitution etc.:

The Company meets its captive consumption requirements of Phenolic Resins at reduced cost; and can also sell it in the market.

Some of the improved technological/engineering improvements were integrated during design of plant to improve on stream factor and product quality and reducing specific consumption of raw-material, utilities etc. Continuous operation of plant also helps to achieve consistent product quality and reduce off spec production. Availability of carbon fibre from Kemrock will reduce dependence on overseas suppliers and problems of restricted availability of carbon fiber to some sectors due to strategic reasons.

In case of imported technology (imported during the last 5 years reckoned form the beginning of the financial year), following information may be furnished:

Technology imported Phenolic Resins

b) Year of import 2004 Has technology been fully absorbed? c) Yes

If not fully absorbed, areas where this has not taken place, reasons therefore N.A.

and future plans of action

#### **FOREIGN EXCHANGE EARNINGS AND OUTGO:**

Activities relating to exports; initiatives taken to increase exports; development of new export markets for products and services; and export plans:

The Company being an EOU (Export Oriented Unit) always strives to maintain its focus and presence in the global market. The Company has a good network for marketing and export activities and it explores and avail of export opportunities based on economic considerations, international market analysis and embarking on new products.

**Total Foreign Exchange used and earned:** 

Foreign Exchange used:

Value of imports calculated on CIF basis:-

-Raw Materials Rs. 289.33 crores -Components & Spare parts Rs. 0.35 crores -Capital Goods Rs. 213.05 crores **Export of goods on FOB basis:** Rs. 416.81 crores

## **ANNEXURE - B**

### AUDITORS' CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE **UNDER CLAUSE 49 OF THE LISTING AGREEMENT**

To,

The Members of

## Kemrock Industries and Exports Limited,

We have examined the compliance of conditions of Corporate Governance by Kemrock Industries and Exports Limited for the financial year (consisting of 15 months) ended on 30th June, 2010 as stipulated in Clause 49 of the Listing Agreement of the said Company with relevant Stock Exchanges.

The Compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Agreement.

We state that no investor grievances are pending for a period exceeding one month against the Company as per the records maintained by the Shareholders'/Investors' Grievance Committee.

We further state that, such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

> For H. K. Shah & Co. **Chartered Accountants** Firm Reg. No. 109583/W

H. K. Shah

Partner - M. No. 42758

Place: Asoj, Vadodara - 391 510

Date: August 27, 2010



## **Management Discussion and Analysis**

## **Economy overview**

2009-10 was largely an year of resurgence for the Indian economy. As per the CSO (Central Statistical Organization) estimates, the growth in Gross Domestic Product (GDP) was 7.4 per cent in 2009-10 as compared to a level of 6.7 per cent in 2008-09. The economic resurgence was spearheaded by robust performance of manufacturing sector in wake of sustained government and consumer spending.

Indian economy is expected to perform with an increasing trend in both the industrial and agricultural sectors showing good sign of its positive journey and the prospects of the Indian Composites industry is slated to be consistent with the country's economic development in coming years.

#### **Composites industry overview**

Composites are new age products and are ideal replacement for conventional materials such as steel, aluminium and wood on account of its durability, corrosion and maintenance free character. The composites are finding increased usage and applications in more than 30,000

The global composite industry is estimated at about USD 85 billion. North America and Europe accounts for about three quarters of the composite industry's total market. The Asia-Pacific region represents about 20 per cent of the market and the rest for the world accounting for the remainder.

Indian composites industry has progressed at more than twice the GDP growth rate, reflecting the upbeat economy and strong fundamental drivers for growth. India is the fastest growing market for composite materials, registering double-digit growth during the past five years. The Indian composites industry offers an attractive value proposition based on its low cost manufacturing base, world class automated processes coupled with strong design and product development expertise.

Market projections suggest that Asia will be leading the growth in global composites industry, with CAGR of more than 9 per cent by 2013 compared to global growth of 4.9 per cent. At this growth rate, Asia will represent around 40 per cent of the total composites market.

- The major growth of composites will be seen in the Aeronautics industry from 15 per cent to 20 per cent mainly led by revival of air transportation business and increased usage of composites, replacing older generation aircrafts with low weight composites. The Aeronautics industry is expected to grow at 6.4 per cent per year in volume between 2005 and 2015.
- Another major sector of growth is Automobile industry again led by Asia-Pacific as compared to developed countries. The Asian-Pacific market is expected to account for 51 per cent of the composite industry in 2015 vs. 36 per cent in 2006 in volume.
- Composites for windmill blade application are expected to grow at 9 per cent in volume per year between 2005 and 2015.
  - According to the industry estimates, the market for composite materials in India is expected to grow at a CAGR of 17.4 per cent between 2009-2014 worth USD 1400 million.

## **Key Demand Drivers**

#### **Advantage Composites**

The opportunities for the composite market is manifold due to increasing demand and the persistent need of the industries to reduce energy use and costs by producing increasingly light weight structures without affecting their strength. Its enormous light weight and corrosion resistant materials and structures results in enormous benefits and energy saving. Further, a relatively large flexibility with regard to the manufacturing scope is certainly considered to be a definite advantage of processors of reinforced plastics.

There are many usages of composite products but the major application of composites is on increasing trend in Wind energy, infrastructure and transportation sector. Besides, the Technology Information, Forecasting and Assessment Council (TIFAC), an autonomous organization under Department of Science and Technology (DST) in India has launched a mission to develop necessary technologies to increase use of composites in transport and building sector.

#### Wind Energy

Wind energy is a rapidly growing market segment for the composites industry and is a fastest growing energy sector. On an average, the global wind energy market is growing at a rate of 23 per cent p.a., since last ten years. A growing sensitivity for the environment and depleting reserves of fossil fuels are all fueling the growth of wind energy in 21st century. Further, the Government support through incentive schemes and strong research budget allocation is an added advantage to the growth of wind energy in Economy.

Most of the critical components of a wind turbine use composites and the need for bigger size turbines means more composite usage per turbine. Composites consumption in the global wind energy market has grown 23 times in last 12 years. Wind turbine requires the manufacture of large rotor blades, nacelles and other components using wet lay-up, VARTM, prepreg lay-up and other processes.

The wind energy in India is growing at the CAGR of 16.6 per cent. The Indian wind energy sector has an installed capacity of 11807.00 MW (as on March 31, 2010). In terms of wind power installed capacity, India is ranked 5th in the World.

The wind energy market for composites is estimated to reach \$4.3 billion in 2013 according to a new market study.

#### **Railways**

Composites, the wonder material with light-weight, high strength-toweight ratio and stiffness properties has witnessed an ever increased usage in Railway industry where resultant performance improvement and achievable cost reduction are significant. Weight savings of up to 50 per cent for structural and 75 per cent for non-structural applications brings associated benefits of high-speed, reduced power consumption, lower inertia, less track wear and the ability to carry greater pay-loads.

Composites find major application in passenger coaches for excellent structural properties and improved aesthetics. Components of coaches are generally made of glass fibre reinforced with polyesters/epoxies and phenolic resins. Its fire resistant properties ensure full safety to the entire system. The improved design features and performance characteristics of composite products have evoked keen interest among Indian Railways in substituting the existing conventional materials.

Today's performance requirements for the global rail industry demand that trains travel faster and carry more passengers and freight. Improved fire, smoke and toxicity (FST) properties are also desired for enhanced safety as rail systems carry more people.

Since requirement of replacement of rail coaches is on a rising trend, Indian Railways has further stated that there would be a need of approximately 2,500 to 3,000 coaches per year over the next few years. The railways' annual requirement is estimated to be 4,500 coaches, including air-conditioned coaches, during the 11-Plan period from 2007-12. Composites in the Indian railway industry is growing at CAGR of 20 per cent.

#### **Pultrusion Products**

Pultruded Composite profiles are increasingly being used in a variety of applications like cooling towers, mobile towers, structural process equipment support etc. With the high strength, low weight, noncorrosive features, fiber reinforced polymer (FRP) materials are rapidly growing in demand, and FRP pultrusion are leading the way. The amount of energy required fabricating FRP composite materials for structural application with respect to conventional materials such as steel and aluminium is lower and would work for its economic advantage in the end.

Some of the major applications are in oil platforms, chemical industry, cable tray systems, ladders and scaffolding, cooling towers and telecom towers. A composites application in the cooling tower industry in India is growing at CAGR 17.1 per cent. The telecom industry in India is growing at CAGR of 8 per cent.

The Indian aerospace market has been witnessing steady growth in the past decade on account of success track record of several domestic and international aerospace projects. India is expected to procure USD 100 billion in defense purchases over the next 10-12 years and the statutory defense offset policy of 30 per cent is expected to provide significant opportunities in Indian aerospace market. A survey estimates the offset opportunities to touch USD 11 billion over the next 5 years opening opportunities for carbon fiber reinforced plastic (CFRP) parts.

Aircraft and rotorcraft parts made from high-performance composite materials are superior to earlier generation metals due to their increased strength, reduced weight, and increased service life. For these reasons, most aircraft part designers choose to create new parts out of carbonfiber-reinforced plastic despite the challenges involved, namely that the manufacture of CFRP parts is more complex than traditional materials and can therefore make parts more costly to produce.

#### Filament Winding (Pipes & Tanks)

The filament winding technology has established itself worldwide as a very fast and efficient method to manufacture strong, lightweight composite products.

The filament wound components namely pipes and tanks, are widely accepted in most of the developed countries, are now fast catching up in other parts of the world. The FRP/GRP pipes are preferred for providing an economical solution to severe corrosion problems in addition to its light weight and flame retardant properties. Due to resistance to crude oil as well as ability to withstand relatively high pressures, these FRP/GRP pipes are gaining preference over the traditional pipes. The advantages of FRP pipes are particularly the outstanding longevity, the elasticity even with specific rigidity and the possibility of special shaping. The sewer pipe application in India provides a great opportunity for the composites industry.

The composite pipes industry requirement in India is having a share of about 32 per cent of the total composites used in the Indian Composites Industry.

## **Thermo-setting Resins Industry**

Thermo-setting resin (the 'matrix') is one of the two important components of any Composite product (the other being fiber, a reinforcement).

The Global Thermosetting resin industry is around USD 9.00 billion. The Resin market will show a corresponding growth as the Composites market.

Indian resin industry is largely unorganized and is geographically fragmented.

Unsaturated (thermoset) polyester is expected to remain the main resin and account for 80 percent of all demand because of its low cost and excellent properties. Vinyl esters are expected to grow in importance where higher levels of corrosion and temperature resistance are mandated. Epoxy resin usage is expected to be determined by the fact that they have the highest mechanical properties of all major resins used, but are also higher-priced and difficult to process. Phenolic resin usage is expected to be in applications where enhanced fire, smoke and toxicity reduction is required. Hence, it can be expected that in the Indian market also, phenolic resins for FRP products would be used in specialized applications.

The thermo-set resin market for Composites application is estimated to be 1,20,000 TPA in India, with a CAGR of > 20 per cent p.a. Unsaturated polyester resin market in India is the largest with a share of 80 per cent in composites, followed by Epoxy resins and Phenolic resins.

The Company is a leading manufacturer of thermo-set resins and also a leading manufacturer of Composites. Being vertically integrated, it is in a unique position to offer customized solutions to other end-use industry as well, thus giving it a competitive edge.

#### Carbon fibre – the next big thing!

Carbon Fiber is an extremely strong thin fiber about  $0.005 - 0.010 \; \text{mm}$  in diameter and composed mostly of carbon atoms. It is known for its excellent tensile strength, low weight, low thermal expansion, heat resistance and chemical resistance. Superior to the other high performance fiber, the property of crystal alignment makes the fiber strong. These fibers are used as reinforcing moulds, heat insulating materials and as a raw material for the manufacture and design of special utility components of aviation machine, space rockets, commercial and defense aerospace industries, Industrial applications such as wind energy, high speed transportation, marine, civil engineering, fuel cells and tanks etc. The market for these applications is growing at an average rate of 10 per cent to 30 per cent.

Among global market segments, industrial application market is the largest with 60 per cent of the total carbon fiber market, Aerospace ranks second with 20 per cent and sporting goods ranks third accounting for the balance of 20 per cent. According to a survey, global carbon fiber market is estimated to reach \$2.4 billion in 2014.

The usage of carbon fiber in specialized segments such as high end luxury cars, sports cars, formula I racing cars, aircraft, space vehicles, rockets, industrial rollers, wind turbine blades and golf shafts is well accepted.

Because of its properties, the demand for carbon fibers has increased. Presently carbon fiber market is going through a phase of huge gap in demand and supply. The shortage of carbon fiber is caused by a booming aerospace industry, and the fact that new passenger aircraft being built contain far higher levels of carbon fiber than was previously the case. In the industrial segment, the wind energy market is also causing demand for carbon fiber.

Geographically the demand for carbon fiber is the highest in Europe, and is forecasted to reach 52 per cent by 2015, compared to 18 per cent for Asia, 15 per cent for US and 15 per cent for Japan.

## **Company overview About the Company**

We are Kemrock Industries and Exports Limited (Kemrock), one of the largest manufacturers of composites products in India. The Company provides the largest portfolio of composite products and delivers both ready and customised solutions that are ideal replacements for traditional materials prone to corrosion and maintenance. The Company's product range includes Windmill Blades, Rail Coach Interiors & Exteriors, Cable Management Systems, Pultruded profiles, Gratings, Piping Systems, Lighting Poles, Access Systems and Thermosetting Resins; and now Carbon Fibre.

Kemrock, incorporated in 1991, is headquartered at Vadodara, Gujarat and have established a prominent position across domestic and international markets, including product presence in over 50 countries. It is listed on BSE, NSE and LuxSE.

## Change in Financial year

The financial year 2009-2010 of the Company was extended by 3 months upto 30th June, 2010 and hence the accounts of the Company have been prepared for the period of fifteen months.

### Major performance highlights

- The Company crossed the Rs. 6 bn turnover mark
- Total production of composites increased by 122.34%



- Total operational revenues (net) increased to Rs. 607.83 crore for the 15 months ended 30th June, 2010
- EBIDTA increased to Rs. 153.33 crore
- Net profits increased to Rs. 52.97 crore
- EPS (basic) increased to Rs. 45.05

#### Major developments during the period under review

The Company turned on a new leaf in its operations by undertaking two major initiatives during the year. The Company achieved successful completion of its expansion programme and established its carbon fibre unit at Vadodara. On the other hand, the Company also expanded inorganically by acquiring majority stake in Top Glass S.p.A, an Italian company, also being one of the premier glass companies in the world, with presence across key European and South American markets.

#### **Carbon Fiber**

The Company has set up its first and also India's first commercial scale integrated carbon fiber manufacturing facility to produce aerospace and commercial grade carbon fiber for defense, aerospace, wind energy, infrastructures, automobile, offshore and sports sectors.

Honourable Dr. A.P.J. Abdul Kalam, distinguished former President of India, inaugurated the state-of-the-art facility at Vadodara, in presence of eminent scientists and dignitaries on 9th May 2010. This fully integrated plant, which includes polymerization, wet spinning and carbonization was established with technology know-how from CSIR- National Aerospace Laboratory, Bangalore, with an initial capacity of 400 tonnes per annum.

The Company will manufacture carbon fibre composites and prepregs for advanced composites applications, which would serve the defense, aerospace, wind energy, transportation and infrastructure sectors. Carbon fibre reinforced composites have high strength and stiffness and are also very light weight. With the commissioning of this unit, the Company completes its most coveted project since its inception. This would propel the Company to greater heights in the coming years. The carbon fibre capability will be a strategic fit to Company's existing operations, augmenting resin production, technical fabric capability and moulding ability.

## Acquisition of Top Glass S.p.A., Italy

During the period under review, the Company acquired 80 per cent share in Italy based Top Glass, S.p.A. With a proven track record of more than four decades in the business of different composite profiles, Top Glass has expertise in advanced and complicated technologies, which shall be used by Kemrock for Indian and Asian market to increase its market size.

Having a customer base in France, UK, Germany, China, Switzerland, Portugal, USA, Brazil, Spain, this acquisition will open the gateway for Kemrock to enter effectively in European and US market, which jointly accounts for three fourth of composite market share in the world. With low cost manufacturing base in India, Kemrock shall be able to supply the final products in European market at the most competitive rates.

Currently, Top Glass has two facilities where pultruded profiles are produced. One in Pioltello (near Linarte Airport in Milan), and another in Osnago (50km from Milan).

This acquisition will help Kemrock to learn and adapt to the needs of European market from the rich experience of Top Glass. With this type of synergy, Kemrock can explore new applications and cater to potential customers and sell the goods under "Top Glass" brand in Europe and US. In other words, this acquisition would reinforce the Company's reputation as a leader for composite manufacturer in Asia.

#### **Exports**

The Company exports its products to more than 50 countries. The export turnover during the year 2009-10 was 428.17 crore representing 68 per cent of total turnover of the Company recording a growth of 58.47 per cent over previous year.

#### Financial Performance with respect to Operational Performance

The Company clocked a gross sales of Rs. 629.38 crore for the period ended 30th June 2010 (15 months from 1st April 2009 to 30th June 2010) as against Rs. 379.05 crore for the previous year (12 months from 1st April 2008 to 31st March 2009) registering a growth of 66 per cent. The Profit After Tax for the year under review grew by 61.39 per cent to Rs. 70.5 I crore from Rs. 43.69 crore in the previous year.

The Company achieved an operating profit (PBIDT) of Rs. 153.33 Crore for the current year under report as compared to Rs. 101.96 Crore in previous year depicting an increase of 50.38 per cent.

Earning Per Share (Basic) for the year was Rs.45.05 per share as against Rs. 29.43 per share in previous year.

#### Segment-wise and Product-wise Performance

The Company is primarily engaged in the manufacture of Fiberglass Reinforced Polymer (FRP) Composites and Resins having international and domestic markets.

The total turnover of FRP Composites during the year under report was Rs. 492.84 Crore (current year) as against Rs. 221.66 Crore (previous year) showing a growth of 122.34 per cent. However, Resin segment reported a gross turnover of Rs. 114.98 Crore as against Rs. 142.55 Crore in previous year.

The Company recorded an export turnover of Rs. 428.17 Crore representing 68 per cent of the total turnover during the current year. Whereas, domestic turnover of the Company for the current year stood at Rs. 201.21 Crore representing 31.97 per cent of total turnover.

#### **SWOT** Analysis

#### **Strengths**

- The largest manufacturer of new age composites in India
- Three decades of proven expertise and focus
- Access to educated and credible intellectual capital
- Competence to offer and develop wide range of composite products
- Qualified management team
- A well-defined and scalable organization structure, capable of supporting surging growth
- Preferred supplier to a world-renowned clientele
- Continuous innovation and quality control

## **Weakness**

- Operates in a business segment largely driven by infrastructure spending; therefore any slowdown in economy may result in lower demand
- Largely a sunrise industry; the consumers need to be educated

## **Opportunities**

- Industrial applications
- Wind energy
- Railways

- Aviation
- Carbon fibre

## **Threats**

Probable competition from overseas players

#### **Threat, Risk and Concerns**

As with any markets and business organization, the major risks to which the industry is exposed are:

- a) The slowdown of some of the European Economy and its duration.
- As the Company uses crude oil/petro products as its primary raw materials, the volatility in its prices may adversely affect the profitability of the Company.
- c) The Company has substantial exports as well as imports, which give rise to market exposure risk related to fluctuations in foreign exchange rates and other international market related factors.
- The Company is carrying out its Research and Development activities for its products for meeting the market needs. However, there is a risk of translating all investments that the Company is making in

- innovation into successful business opportunities for its future growth.
- As the composite market matures in India, it may lead to increasing competition in coming years.
- Shift in the Government regulatory policies affecting Import of key raw-materials may affect the price and cost of such key-raw materials.

The Company always endeavours to provide an environment that encourages talented professionals to perform to their fullest potential. The Company owes its success to its loyal and efficient human asset. The Company believes that, by effectively managing and developing human resources, it can achieve its vision. It imparts specialized and technical training to its employees at regular intervals, which enrich their knowledge, skill and competency to perform their job effectively and efficiently. This also encourage employees to shoulder more responsibilities and take part in the growth of the Company's business. The Human Resource strategies aim at attracting, developing and retaining talent pool in the Company. As on 30.06.2010 the number of employees was 1473. The industrial relations were also cordial during the period under review.

#### **Internal Control and its Adequacy**

The Company's internal control system commensurate with its size and operations and is adequate. Internal controls have been instituted and are regularly upgraded in line with the changes in the regulatory and control requirements. The internal audit is conducted regularly by the external professionals. The observations of the auditors are reviewed periodically by the audit committee and the appropriate actions are taken by the Management.

## **Risk Management**

#### **Economy risk**

Any slowdown in the economy is expected to translate into lower demand in main user industries and therefore would impact the demand for composites

### **Risk mitigation**

- Composites cater to a highly diversified industry segments, comprising of industrial applications to railways and aviation.
- While demand from some sectors is highly dependent on the economic performance like aviation; there are some sectors which ensure sustained demand sans economic sentiments such as railways and renewable energy.
- Being a highly energy-efficient material, its demand in the coming years is expected to increase substantially in wake of higher energy awareness and sustained programmes to harness renewable energy sources.

## **Technology obsolescence risk**

In an ever evolving composite industry, a company has to be quick to respond to technology changes. Any delay could lead to a loss in market share.

#### **Risk mitigation**

- The Company has consistently invested in the technological updation in its unit.
- The Company has invested in state-of-the art carbon fibre manufacturing unit in Vadodara.
- Constant R&D initiatives, in-house product development and extensive training programmes have enabled the Company to offer qualitatively superior products.
- The Company has also acquired To Glass, one of the largest manufacturers of composites, thereby further strengthening its technological aspect.

#### **Competition risk**

The Company is a leading player in the segment that has been traditionally

dominated by the both the established domestic as well as foreign players.

#### **Risk mitigation**

- The Company has emerged as a leader in composites on account of its superior product quality and impeccable product customization capabilities.
- Being situated in India, the Company ensures a cost advantage along with the best in class quality for its customers.
- It has already established a large scale of operations comprising a world-class unit. Therefore, it has a clear advantage over the new prospective competitors, resulting in a entry barrier.

## Foreign exchange fluctuation risk

Volatile currency movements, depreciation of rupee in particular, may adversely affect the operations of the Company.

## **Risk mitigation**

- The Company's exports account for 68% of its topline and 82% of the Company's total input cost is imported. As a result, the Company commands a natural hedge as regards its foreign exchange transactions
- Besides, the Company's revenue exposures are hedged to the maximum extent.

#### Human resource risk

In a knowledge-led business, any attrition at the key managerial level is injurious to the Company's profitability.

#### **Risk mitigation**

- The Company has created a successful and scalable business model by putting people first.
- The Company ensures a progressive career path for each of its
- High levels of interdepartmental and intra-departmental transparency allows speedy resolution of the employees' concerns.
- Continuous efforts for training and development of all personnel across departments.
- The attrition rate in the Company is amongst the lowest in the industry.

#### **Quality risk**

Being a manufacturer of composites, any compromise with the product quality may not only result in financial loss but also render the Company out of business.

## **Risk mitigation**

- The Company has strict quality policy and is adhered to each employee across processes.
- Each of our units is certified by credible authorities and has successfully passed key client audits.
- The quality consciousness also stems from the top management that comprise of reputed technocrats, doctors and scientists.
- As a result of such stringent practices, the Company caters to marquee clients of global stature.

### **Cautionary Statement**

Statements in the Management Discussion and Analysis describing the Company's objectives, projections, outlook, estimates and expectations are 'forward looking statements' within the meaning applicable under the securities laws and regulations. As 'forward looking statements' are based on certain assumptions and expectations of future events over which the Company exercises no control, the Company cannot guarantee their accuracy nor can it warrant that the same will be realized by the Company. Actual results could differ materially from those expressed or implied. Significant factors that could make the difference to the Company's operations includes domestic and international economic conditions affecting demand, supply and price conditions in the Composites Industry, changes in the government regulations, tax regimes and other statutes and incidental factors.



## **Corporate Governance Report**

The Report on Corporate Governance is set out below:

#### I. Company's Philosophy on Code of Corporate Governance

The Company fully subscribes to the philosophy on Corporate Governance to ensure transparency, accountability, integrity, consistent value systems, delegation across all facets of its operations leading to sharply focused and operationally efficient growth. The business operations are carried out to benefit all its stakeholders.

#### II. Board of Directors

Composition of the Board and the related information are furnished hereunder.

As on 30th June, 2010, the Board of Directors of the Company consisted of Seven (7) Directors comprising two (2) Executive Directors and five (5) Non-Executive Directors. The Chairman of the Board is an Executive Director and more than half of the Board members are Independent Directors. All the Directors except Chairman & Managing Director and an Executive Director are rotational directors.

| Name of Director                 | Category             | No. of Outside Directorship(s) Held* | No. of Outside<br>Committee Position(s) Held <sup>®</sup> |          |
|----------------------------------|----------------------|--------------------------------------|---|----------|
|                                  |                      |                                      | Member  | Chairman |
| Mr. Kalpesh Patel                | Chairman & Managing  |                                      |   |          |
| •                                | Director-Executive   | 05                                   | -   | -        |
| Mr. Kaushik Bhatt                | ID & NED             | -                                    | -   | -        |
| Mr. Mukund Bakshi <sup>†</sup>   | ID & NED             | -                                    | -   | -        |
| Mr. Navin Patel                  | NID & NED            | -                                    | -   | -        |
| Mr. Tushar Patel                 | ID & NED             | 01                                   | -   | -        |
| Mr. K. K. Rai                    | ID & NED             | 04                                   | 02  | -        |
| Mr. S. M. Hegde <sup>#</sup>     | ID & NED             | 12                                   | 06  | -        |
| Mr. Mahendra Patel <sup>\$</sup> | Wholetime Director - | -                                    | -   | -        |
|                                  | Executive            |                                      |   |          |

Note: ID Independent Director;

NED Non-executive Director;

Non-Independent Director Excluding Private Limited Companies, Foreign Companies and

Section 25 Companies

Resigned as director w.e.f., 28th Aug, 2010 Resigned as director w.e.f., 15th Jan, 2010

Appointed as Additional Director w.e.f., 03rd June, 2010 (a) Includes only Audit Committee and Shareholders' Grievance

## **Details of Board Meetings and Attendance**

| Name of Director                 | Category                               | No. of Board<br>Meeting Attended | Whether last AGM<br>Attended |
|----------------------------------|--|----------------------------------|------------------------------|
| Mr. Kalpesh Patel                | Chairman & Managing Director-Executive | 18                               | Yes                          |
| Mr. Kaushik Bhatt                | ID & NED                               | 15                               | No                           |
| Mr. Mukund Bakshi <sup>†</sup>   | ID & NED                               | 17                               | Yes                          |
| Mr. Navin Patel                  | NID & NED                              | 02                               | No                           |
| Mr. Tushar Patel                 | ID & NED                               | 03                               | No                           |
| Mr. K. K. Rai                    | ID & NED                               | 10                               | Yes                          |
| Mr. S. M. Hegde <sup>#</sup>     | ID & NED                               | 02                               | No                           |
| Mr. Mahendra Patel <sup>\$</sup> | Wholetime Director-Executive           | 02                               | N.A Appointed after AGM      |

Note: ID Independent Director;

NED Non-executive Director:

NID Non-Independent Director Excluding Private Limited Companies, Foreign Companies and Section 25 Companies

Resigned as director w.e.f., 28th Aug, 2010 # Resigned as director w.e.f., 15th Jan, 2010

\$ Appointed as Additional Director w.e.f., 03rd June, 2010 @ Includes only Audit Committee and Shareholders' Grievance

During the fifteen months period ended on 30th June, 2010, twenty (20) Board Meetings were held. The dates on which the meeting of the Board of Directors were held are: (i) In 2009, on 29th June; 30th July; 05th August; 01st September; 25th September; 15th October; 31st October; 12th December; 14th December; 23rd December; and (ii) In 2010, on 16th January; 30th January; 11th March; 16th March; 01st April; 29th April; 07th May; 10th May; 03rd June and 24th June. The gap between two consecutive Board meetings was well within the statutory requirements of four months.

#### **III. Audit Committee**

The Audit Committee of the Company has been constituted as per the requirements of Clause 49(II)(A) of the Listing Agreement. During the financial year ended on 30th June, 2010, the committee consisted of three (3) directors, all of whom, including the Chairman, are Independent Directors. The Chief Financial Officer, Internal Auditors and Statutory Auditors are invitees to the meeting. The Audit Committee of the Company exercises the powers and discharge the functions as stipulated in Section 292A of the Companies Act, 1956; Clause 49 of the Listing Agreement with the Stock Exchanges and other relevant statutory/regulatory provisions.

The Company Secretary of the Company acts as the secretary to the Audit Committee. The Chairman of the Audit Committee was present at the last Annual General Meeting held on 28th August, 2009.

The composition of the Audit Committee and particulars of meetings attended by its members, during the year, are given below.

| Sr.<br>No. | Name of Member                 | Composition<br>of Audit<br>Committee | Attendance |
|------------|--------------------------------|--------------------------------------|------------|
| - 1        | Mr. Mukund Bakshi <sup>†</sup> | (Chairman) ID & NED                  | 7          |
| 2          | Mr. Kaushik Bhatt              | (Member) ID & NED                    | 5          |
| 3          | Mr. K. K. Rai                  | (Member) ID & NED                    | 8          |

Note: ID - Independent Director;

NED - Non-executive Director

+ - Resigned as director w.e.f., 28th Aug, 2010

Upon resignation of Mr. Mukund Bakshi w.e.f., 28th August, 2010, Mr. Mahendra Patel was inducted as a member of Audit Committee w.e.f., 28th August, 2010.

During the fifteen months period ended on 30th June, 2010, eight (8) Audit Committee Meetings were held. The dates on which the meetings of the Audit Committee were held are: (i) In 2009, on 29th June; 11th July; 30th July; 31st October; 14th November; and (ii) In 2010, on 30th January; 10th May; 18th May.

The Audit Committee, in addition to other business, reviews the quarterly (unaudited) financial results and annual accounts before submitting to the Board of Directors. It also oversees the financial reporting process, reviews the financial statements and adequacy of internal control system and thus acts as a link between the management and the Auditors and the Board of Directors of the Company. The Committee discussed issues related to risk management and compliances.

### IV. Remuneration of Directors

The present agreement with Mr. Kalpesh Patel, the Chairman and Managing Director of the Company, is for a period of five years w.e.f., 01st August 2008 till 31st July 2013. The aggregate value of remuneration paid to Mr. Kalpesh Patel, for the year ended on 30th June, 2010 was Rs. 167 lacs. Whereas the remuneration paid to Mr. Mahendra Patel from the date of his appointment (i.e., 03rd June 2010) till the end of financial year was Rs.2.75 lacs. The remuneration paid to the Managing Director and Wholetime Director is within the permissible limits of remuneration prescribed under the relevant provisions of the Companies Act, 1956. The total sitting fees paid to non-executive Director viz., Mr. K. K. Rai during the year ended on 30th June, 2010, was Rs. 2.90 lacs.

The Company does engage Mr. Kaushik Bhatt, a lawyer, for availing his legal services. The services provided by him are purely of professional nature and professional fees paid are not considered material enough to affect the independence of Mr. Kaushik Bhatt.

## V. Shareholders'/Investors' Grievance Committee

During the financial year 2009-10, Shareholders'/Investors' Grievance Committee comprised of three independent non-executive Directors viz., Mr. Kaushik Bhatt, the Chairman; Mr. Mukund Bakshi and Mr. K. K. Rai, the members. The Committee met five (5) times on 29th June, 2009; 30th July, 2009; 31st October, 2009; 30th January, 2010 and 10th May, 2010 during the year under report and the details of meetings attended by its members are given below.

| Name of Member                 | Category            | Attendance |
|--------------------------------|---------------------|------------|
| Mr. Kaushik Bhatt              | (Chairman) ID & NED | 3          |
| Mr. Mukund Bakshi <sup>+</sup> | (Member) ID & NED   | 4          |
| Mr. K. K. Rai                  | (Member) ID & NED   | 5          |

Note: ID - Independent Director;

NED - Non-executive Director

Resigned as director w.e.f., 28th Aug, 2010

The Shareholders/Investor's Grievance Committee looks into the redressal of shareholders' and investors' complaints like transfer of shares, non-receipt of Annual Report, non-receipt of declared dividend, revalidation of dividend warrants etc.

The Committee also oversees the performance of the secretarial department and working of the Registrar and Share Transfer Agents and recommends measures for overall improvement in the quality of investor

The Compliance Officer is Mr. Dinesh Patel, the Company Secretary of the Company, and his designated e-mail ID is: dpatel@kemrock.com

All the complaints received during the year were resolved and no complaint was pending for redressal as on 30th June, 2010.

#### VI. General Body Meetings

The details of the last three Annual General Meetings of the Company and Special Resolutions passed thereat are as under:

| Date & Time                        | Venue   | Number of<br>Special<br>Resolutions<br>passed |
|------------------------------------|---|---|
| 20th Sep., 2007<br>at 10:00 a.m.   | Village Asoj, Vadodara – Halol<br>Express Way, Tal. Waghodia,<br>Dist. Vadodara – 391 510<br>Gujarat State, India | I   |
| 6th Sep., 2008<br>at 10:30 a.m.    | Village Asoj, Vadodara – Halol<br>Express Way, Tal. Waghodia,<br>Dist. Vadodara – 391 510<br>Gujarat State, India | 2   |
| 28th August, 2009<br>at 10:30 a.m. | Village Asoj, Vadodara – Halol<br>Express Way, Tal. Waghodia,<br>Dist. Vadodara – 391 510<br>Gujarat State, India | 6   |

During the period of Fifteen (15) Months ended on June 30, 2010; no special resolution was passed through postal ballot.

As of date, there is no proposal to pass any resolution by postal ballot.

#### VII. Disclosures

- In terms of Accounting Standard AS-18, details of related party transactions during the year have been set out under Note 16 of Schedule 20 (B) annexed to the Balance Sheet and Profit and Loss Account. However, they are not having any potential conflict with the interest of the Company at large.
- During last three years, no penalties or strictures have been imposed on the Company by Stock Exchanges, SEBI or any other Statutory Authority on any matter related to capital markets.
- Adoption of non-mandatory requirements under the Clause 49 of the Listing Agreement is reviewed from time to time.

### VIII. Means of Communication

Quarterly, half yearly and annual results are regularly published by the Company in widely circulating national and local dailies such as "Business Standard" in English and "Loksatta" in Gujarati and are also submitted to the Stock Exchanges in accordance with the Listing Agreement requirements. Financial Results are sent through e-mail and by post to the shareholders on receipt of requests. Financial results and shareholding pattern for each quarter and annual results of the Company are also displayed on the Company's website www.kemrock.com



#### IX. General Shareholder Information

Annual General Meeting: Friday, the 19th November, 2010 at 10:30 a.m., at the registered (Date, time and Venue)

office at Village Asoj, Vadodara-Halol Express Way, Tal. Waghodia, Dist. Vadodara - 391510,

Gujarat State

Financial Year : 1st April 2009 to 30th June 2010

**Financial Calendar** 

**First Quarter Results** : end of July **Second Quarter Results** : end of October **Third Quarter Results** : end of January

**Fourth Quarter Results** : on or before May 15, 2010

And

Fifth Quarter and Annual

**Audited Results** : on or before August 29, 2010 **Details of Book Closure** : The Register of Members and Share Transfer Register will remain closed from 17th November, 2010 to 19th November, 2010

(both days inclusive).

Listing on Stock Exchanges: 1. Equity Shares are listed on:

Bombay Stock Exchange

Limited; and

• National Stock Exchange of

India Limited.

2. GDRs are listed on:

• Luxembourg Stock Exchange

Stock Code/Scrip ID BSE : 526015 / KEMIE

**NSE KEMROCK** U54884721014 LuxSE

Annual Listing Fees for the year 2010-11 have been paid as applicable to all

the stock exchanges.

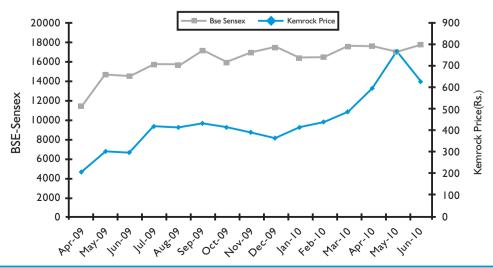
#### Stock Market Data

Monthly High and Low prices of Equity Shares of the Company quoted at the Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India Limited (NSE) during the year 2009-2010 were as under:

| Month    |           | BS        | E         |           | NSE      |            |         |         |
|----------|-----------|-----------|-----------|-----------|----------|------------|---------|---------|
|          | Share Pri | ice (Rs.) | Sensex    | Points    | Share Pr | rice (Rs.) | Nifty I | Points  |
|          | High      | Low       | High      | Low       | High     | Low        | High    | Low     |
| Apr 2009 | 208.40    | 125.50    | 11,492.10 | 9,546.29  |          |            | 3517.25 | 2965.70 |
| May 2009 | 301.20    | 153.00    | 14,930.54 | 11,621.30 |          |            | 4509.40 | 3478.70 |
| Jun 2009 | 299.50    | 235.00    | 15,600.30 | 14,016.95 | 290.00*  | 231.10*    | 4693.20 | 4143.25 |
| Jul 2009 | 419.00    | 248.20    | 15,732.81 | 13,219.99 | 419.90   | 240.00     | 4669.75 | 3918.75 |
| Aug 2009 | 413.00    | 348.10    | 16,002.46 | 14,684.45 | 419.40   | 347.00     | 4743.75 | 4359.40 |
| Sep 2009 | 432.30    | 356.00    | 17,142.52 | 15,356.72 | 437.40   | 355.10     | 5087.60 | 4576.60 |
| Oct 2009 | 415.00    | 335.00    | 17,493.17 | 15,805.20 | 415.20   | 333.75     | 5181.95 | 4687.50 |
| Nov 2009 | 392.45    | 340.00    | 17,290.48 | 15,330.56 | 393.00   | 338.25     | 5138.00 | 4538.50 |
| Dec 2009 | 366.30    | 332.55    | 17,530.94 | 16,577.78 | 368.90   | 331.25     | 5221.85 | 4943.95 |
| Jan 2010 | 413.00    | 328.25    | 17,790.33 | 15,982.08 | 414.00   | 322.00     | 5310.85 | 5167.10 |
| Feb 2010 | 437.70    | 351.00    | 16,669.25 | 15,651.99 | 438.00   | 351.05     | 4992.00 | 4757.25 |
| Mar 2010 | 485.00    | 377.65    | 17,793.01 | 16,438.45 | 485.10   | 369.00     | 5329.55 | 4935.35 |
| Apr 2010 | 593.20    | 438.60    | 18,047.86 | 17,276.80 | 593.80   | 438.05     | 5399.65 | 5160.90 |
| May 2010 | 777.00    | 509.50    | 17,536.86 | 15,960.15 | 777.00   | 508.00     | 5278.70 | 4786.45 |
| Jun 2010 | 627.45    | 545.10    | 17,919.62 | 16,318.39 | 627.00   | 548.55     | 5366.75 | 4961.05 |

<sup>\*</sup>The Company's shares were listed on NSE for the first time on 16.06.2009.

#### Performance of share price of the Company in comparison to the BSE Sensex (To change)



## Registrar and Share Transfer Agent: Link Intime India Private Ltd.

Unit: Kemrock Industries and Exports Limited 308, 1st Floor, Jaldhara Complex Opp. Manisha Society, Off Old Padra Road Vasna Road, Vadodara – 390 015 (Gujarat)

#### **Share Transfer System**

The Share Transfer Committee of the Directors has been constituted by the Board. The Board has also delegated the power of share transfer, approvals for transmission, issue of duplicate certificates etc., to the Share Transfer Committee of Directors. The delegated authority attends to share transfer formalities at least once in fortnight. The share transfers received in physical form are processed and the duly transferred share certificates are returned within the prescribed time limit, subject to the documents being valid and complete in all respects. The Board of Directors has appointed the Company Secretary as Compliance Officer of the Company to monitor the share transfer process. Share transfers approved by the delegated authority are placed at the Board Meeting from time to time. As on 30th June, 2010, no shares were pending for transfer for more than 20 days.

M/s. Link Intime India Private Limited is the Share Transfer Agent for both physical and demat segment of Equity Shares of the Company.

All requests for Dematerialization of shares are processed and confirmation is given to the respective depositories, i.e. National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) within 21 days except sparingly in few cases.

## Distribution of Shareholding as on 30th June, 2010

| No. of Equity   | Share | holders | Share    | es     |
|-----------------|-------|---------|----------|--------|
| Shares          | No.   | %       | No.      | %      |
| Up to 500       | 7353  | 90.54   | 746793   | 4.46   |
| 501 to 1000     | 328   | 4.04    | 263907   | 1.58   |
| 1001 to 2000    | 196   | 2.41    | 301134   | 1.80   |
| 2001 to 3000    | 55    | 0.68    | 140005   | 0.84   |
| 3001 to 4000    | 35    | 0.43    | 122432   | 0.73   |
| 4001 to 5000    | 36    | 0.44    | 167395   | 1.00   |
| 5001 to 10000   | 54    | 0.67    | 398614   | 2.38   |
| 10001 and above | 64    | 0.79    | 14613186 | 87.22  |
| Total           | 8121  | 100.00  | 16753466 | 100.00 |

#### **Dematerialization of Shares and Liquidity**

The Company's shares are compulsorily traded in dematerialized form and are available for trading on both the depositories viz., National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL). Under the Depository System, the International Securities Identification Number (ISIN) allotted to the Company's shares is INE990B01012.

The Company's equity shares are regularly traded on the Bombay Stock Exchange Limited and National Stock Exchange of India Limited in electronic form. As on 30th June, 2010, 1,51,82,810 equity shares representing 90.62% of the total equity shares have been dematerialized by the Shareholders.

#### Outstanding GDRs / ADRs / Warrants or any Convertible Instruments

During the year under review, the Company -

- on 23rd December, 2009, had issued and allotted 16,00,000 warrants for cash at a price of Rs. 360/- per warrants (including a premium of Rs. 350/-), pursuant to the terms and conditions of issue of warrants on preferential basis, to RPM International Inc., USA. Out of these 16,00,000 warrants, warrant-holder exercised its option to convert 9,11,268 warrants into equity shares; and accordingly, the Company had issued and allotted, on June 24, 2010, equal number of equity shares.
- on April 29, 2010, had issued 4,827,200 Global Depositary Receipts (each representing one Equity Share of the face value of Rs. 10/-) at an issue price of US\$ 10.358 per Global Depositary Receipt. Pursuant to GDRs Issue, Company issued and allotted underlying 4,827,200 Equity Shares of Rs. 10/- each at a price of Rs. 460/- per share (including a premium of Rs. 450/- per share).

The Company has not issued any ADRs or Convertible Instruments other than the above. As on 30th June, 2010, total 6,88,732 Warrants were outstanding. Each warrant represents one underlying Equity Share.

#### **Registered Office & Plant Location**

Kemrock Industries and Exports Limited Village Asoj Vadodara - Halol Express Way Tal. Waghodia Dist. Vadodara – 391 510 Guiarat State, India Email: dpatel@kemrock.com

Website: www.kemrock.com

#### **Investor Correspondence**

Link Intime India Private Limited Unit: Kemrock Industries and Exports Ltd 308, 1st Floor, Jaldhara Complex Opp. Manisha Society, Off Old Padra Road Vasna Road, Vadodara – 390 015 (Guiarat) Tel.: (0265) 2250241; Fax: (0265) 2250246 E-mail: vadodara@linkintime.co.in Website: www.linkintime.co.in

#### **CODE OF CONDUCT**

The Company has always encouraged and supported ethical business practices. The Company has framed a specific Code of Conduct for the members of the Board of Directors and Senior Management personnel of the Company.

All the members of Board and Senior Management Personnel of the Company have affirmed due observance of the Code of Conduct framed pursuant to Clause 49-I-D of the Listing Agreement with the Stock Exchanges in so far as it is applicable to them.

For and on behalf of the Board

Reg. Off.: Vill. Asoj

Vadodara-Halol Express Way

Tal. Waghodia,

Dist. Vadodara-391 510

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director



## STANDALONE FINANCIALS

## **Auditors' Report**

То The Members of KEMROCK INDUSTRIES AND EXPORTS LIMITED

- 1. We have audited the attached Balance Sheet of KEMROCK INDUSTRIES AND EXPORTS LIMITED (the "Company") as at 30th June, 2010 and the Profit & Loss Account and Cash Flow Statement for the 15 months ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 as amended by the Companies (Auditor's Report) (Amendment) Order, 2004 (the "Order") issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, (the "Act") 1956, we enclose in the Annexure a statement on the matters specified in paragraph 4 and 5 of the said order.
- 4. Further to our comments in the annexure referred to in paragraph 3 above we report as follows:
  - a. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
  - The Balance Sheet and Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d. In our opinion, and to the best of our information and according to the explanations given to us, the Balance Sheet and the Profit and Loss Account and Cash Flow Statement dealt with by this report read together with the notes thereon comply with Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956, to the extent applicable.
  - e. On the basis of written representations received from the Directors and taken on record by the Board of Directors, we report that none of the Directors is disqualified from being appointed as director as on 30th June, 2010 in terms of clause (g) of sub-section(1) of section 274 of the Act.
  - In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with other notes thereon give the information required by the

- Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India,
- In the case of the Balance Sheet, of the state of affairs of the Company as at 30th June, 2010;
- ii) In the case of the Profit and Loss Account, of the profit of the Company for the period ended on that date and
- In the case of Cash Flow Statement, of the cash flows for the period ended on that date.

For H.K.Shah & Co., **Chartered Accountants** Firm Reg. No. 109583/W

Place: Asoj, Vadodara Date: August 27, 2010 H. K. Shah Partner

M. No. 42758

#### Annexure referred to in Paragraph 3 of our report of even date.

- (a) The company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
- (b) The fixed assets are physically verified by the management at reasonable intervals. In our opinion and according to the information and explanations given to us in respect of assets physically verified during the year, the discrepancies noticed were not material and have been properly dealt with in the books of account.
- (c) There was no substantial disposal of fixed assets during the year.
- (a) In our opinion and according to the information and explanations given to us, the inventories have been physically verified by the management at reasonable intervals.
- (b) In our opinion and according to the information and explanations given to us, the procedure of physical verification of inventories followed by the management is reasonable and adequate in relation to the size of the Company and the nature of its business.
- (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of inventory and no material discrepancies were noticed on physical verification.
- 3. As informed to us, the Company has neither taken nor given any loan secured or unsecured from/to parties listed under Section 301 of the Companies Act, 1956.
- In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and with regard to sale of goods.
  - During the course of audit, no major weakness has been noticed in the internal controls.

- (a) In our opinion and according to the information and explanations given to us, the transactions that needs to be entered into the register maintained under Section 301 of the Companies Act, 1956 have been so entered
- (b) In our opinion and according to the information and explanations given to us, transactions exceeding Rs. 5 lacs have been made at a price which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. The Company has not accepted any deposits during the year from the public within the meaning of the provisions of Section 58A and 58AA or any other relevant provisions of the Companies Act, 1956 and rules made there under. Therefore the provision of clause (vi) of para 4 of the order are not applicable.
- 7. In our opinion, the Company has an Internal Audit System commensurate with the size of the Company and the nature of its business.
- 8. We have broadly reviewed books of account maintained by the company pursuant to the Rules made by the Central Government for the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956. We are of the opinion that prima facie the prescribed accounts and records have been maintained. We have, not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.
- (a) According to the information and explanations given to us and the records examined by us, the company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education and protection fund, employees state insurance, income tax, sales tax, wealth tax, service tax, custom duty, excise-duty, cess and other statutory dues wherever applicable. According to the information and explanations given to us, no undisputed arrears of statutory dues were outstanding as at 30th June, 2010 for a period of more than six months from the date they became payable.
- (b) According to the information and explanations given to us, the statutory dues which have not been deposited on account of disputes and the forum where the disputes are pending are as under:

#### Under Income Tax Act, 1961:

| Nature of<br>Dues        | Assessment<br>Year | Amount<br>(Rs. in<br>Lakhs) | Forum where dispute is pending                 |
|--------------------------|--------------------|-----------------------------|--|
| Income Tax<br>Assessment | 2006-07            | 28.46                       | Income Tax<br>Appellate Tribunal,<br>Ahmedabad |

- 10. The Company has no accumulated losses as at 30th June, 2010. The Company has not incurred any cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 11. Based on the information and explanations given by the management, we are of the opinion that the Company has not defaulted in repayment of dues to the financial institutions or bank. (There are no debenture holders)
- 12. Based on the examination of the records and the information and explanations given to us, the Company has not granted any loans and /

- or advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not a chit fund or a nidhi / mutual benefit fund / society. The provisions of clause 4 (xiii) of the order are not applicable to the Company.
- 14. In our opinion and according to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments.
- 15. According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- 16. According to the information and explanations given to us the Company has obtained term loans from banks and they have been applied for the purpose for which they were obtained.
- 17. According to the information and explanations given to us and based on our examination of the books of accounts, short term funds raised by the Company have not been used for long term investment.
- 18. The Company has not made any preferential allotment of shares / warrants to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956.
- 19. The Company has not issued any secured debentures.

Place: Asoj, Vadodara

Date: August 27, 2010

- 20. The Company has not raised monies by public issue during the year however the company has made GDR issue during the period.
- 21. To the best of our knowledge and belief and according to the information and explanations given to us, no fraud on or by the Company was noticed or reported during the course of our audit.

For H.K.Shah & Co.. Chartered Accountants Firm Reg. No. 109583/W

H. K. Shah Partner M. No. 42758

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## Balance Sheet as at 30th June, 2010

| Particulars   | Schedules | As at 30.06.2010<br>(Rs.) | As at 31.03.2009<br>(Rs.) |
|---|-----------|---------------------------|---------------------------|
| SOURCES OF FUNDS  |           |                           |                           |
| SHARE HOLDERS' FUNDS  |           |                           |                           |
| Share Capital<br>Equity Share Warrants                          | I         | 167,534,660<br>61,985,880 | 110,149,980<br>55,125,000 |
| Reserves & Surplus  | 2         | 5,479,301,734             | 2,462,186,419             |
| LOAN FUNDS  | _         | 3, 177,331,731            | 2,102,100,117             |
| LOANTONDS   |           |                           |                           |
| Secured Loans   | 3         | 9,173,423,433             | 6,177,914,178             |
| Unsecured Loans   | 4         | 2,869,968                 | 5,896,743                 |
| Deferred Tax Liability  |           | 202,905,818               | 147,383,857               |
| TOTAL   |           | 15,088,021,493            | 8,958,656,176             |
| APPLICATION OF FUNDS  |           |                           |                           |
| FIXED ASSETS  |           |                           |                           |
| Gross Block   | 5         | 5,679,258,770             | 3,279,375,940             |
| Less: Depreciation  |           | 751,395,561               | 464,788,825               |
| Net Block   |           | 4,927,863,209             | 2,814,587,115             |
| Capital Work In Progress including Advances for Capital Expense |           | 3,293,139,018             | 1,553,039,711             |
| TOTAL   |           | 8,221,002,227             | 4,367,626,826             |
| INVESTMENTS   | 6         | 910,092,602               | 20,095,880                |
| CURRENT ASSETS, LOANS & ADVANCES                                |           |                           |                           |
| Current Assets  |           |                           |                           |
| Inventories   | 7         | 2,362,731,564             | 1,965,085,337             |
| Sundry Debtors  | 8         | 3,156,649,206             | 2,629,092,520             |
| Cash & Bank Balances  | 9         | 1,751,354,447             | 868,740,358               |
| Loans & Advances  | 10        | 847,772,643               | 142,821,558               |
|   |           | 8,118,507,860             | 5,605,739,773             |
| Less : Current Liabilities & Provisions                         | Ш         | 2,161,581,196             | 1,035,776,899             |
| Net Current Assets  | ''        | 5,956,926,664             | 4,569,962,874             |
| MISCELLANEOUS EXPENDITURE                                       | 12        | -                         | 970,596                   |
| (To the extent not written off or adjusted)                     |           | 15 000 001 400            |                           |
| TOTAL   |           | 15,088,021,493            | 8,958,656,176             |

Significant Accounting Policies & Notes on Accounts

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The Schedules referred to above form an integral part of the Balance Sheet

As per our report of even date

For H.K.Shah & Co. **Chartered Accountants** 

FR No. 109583/W

H.K.Shah Partner

Membership No. 42758

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

**Kaushik Bhatt** 

Director

**Usha Moraes** 

Chief Financial Officer

**Dinesh Patel** Company Secretary

Place: Asoj

Date: August 27, 2010

## Profit & Loss Account for the Period ended 30th June, 2010

| Particulars                                   | Schedules | 15 Months ended<br>30.06.2010 (Rs.) | 12 Months ended<br>31.03.2009 (Rs.) |
|---|-----------|-------------------------------------|-------------------------------------|
| INCOME  |           |                                     |                                     |
| Sales & Operations                            | 1 1       | 6,293,828,444                       | 3,790,546,900                       |
| Less: Excise Duty                             | 1 1       | 215,570,005                         | 148,479,672                         |
| Net Sales                                     | 1 1       | 6,078,258,439                       | 3,642,067,228                       |
| Other Income                                  | 13        | 22,646,010                          | 97,552,984                          |
| ncrease/(Decrease) in Stocks                  | 14        | 110,062,319                         | 554,404,149                         |
|   | 1 1       | 6,210,966,768                       | 4,294,024,361                       |
| EXPENDITURE                                   |           |                                     |                                     |
| Raw Materials Consumed                        | 1 1       | 3,364,824,326                       | 2,388,125,450                       |
| Manufacturing Expenses                        | 15        | 443,777,188                         | 292,086,117                         |
| Provisions & Payments to Employees            | 16        | 360,314,013                         | 216,312,660                         |
| Administration & General Expenses             | 17        | 169,743,262                         | 74,437,194                          |
| Selling & Distribution Expenses               | 18        | 338,976,407                         | 303,446,376                         |
| Financial Expenses                            | 19        | 540,155,749                         | 396,540,268                         |
| Depreciation                                  | L         | 288,086,043                         | 186,138,916                         |
|   |           | 5,505,876,988                       | 3,857,086,981                       |
|   | 1 1       |                                     |                                     |
| rofit Before Tax                              |           | 705,089,780                         | 436,937,379                         |
| ess: Provision for Current Tax                | 1 1       | 119,817,000                         | 48,680,000                          |
| ess: Provision for Wealth Tax                 | 1 1       | 73,600                              | 15,000                              |
| .ess: Provision for Fringe Benefit Tax        | 1 1       | · · · ·                             | 2,800,000                           |
| .ess/(Add): Provision for Deferred Tax        |           | 55,521,961                          | 61,026,909                          |
| Profit After Tax                              |           | 529,677,219                         | 324,415,470                         |
| Add/(Less): Prior Period Income/(Expenses)    |           | (2,777,692)                         | (6,198,931)                         |
| Profit for the year for appropriation         |           | 526,899,527                         | 318,216,539                         |
| ess:Provision for Final Dividend              |           | 16,753,466                          | 16,522,497                          |
| ess:Provision for Tax on Final Dividend       | 1 1       | 2,782,541                           | 2,808,000                           |
| ess:Short Provision for Final Dividend        | 1 1       | _,,,                                | 884,998                             |
| ess:Short Provision for Tax on Final Dividend | 1 1       | _                                   | 150,405                             |
| .ess:Interim Dividend                         | 1 1       | 11,014,998                          | -                                   |
| .ess:Dividend Tax on Interim Dividend         | 1 1       | 1,872,000                           | -                                   |
| .ess:Prior Year Tax Adjustment                |           | -                                   | 55,259                              |
| Profit for the year after appropriation       |           | 494,476,522                         | 297,795,380                         |
| Profit Transferred from Previous Year         |           | 743,543,195                         | 485,747,815                         |
| ransfer to General Reserve account            |           | 50,000,000                          | 40,000,000                          |
| Balance Carried to Balance Sheet              |           | 1,188,019,717                       | 743,543,195                         |
| EPS (Basic)                                   |           | 45.05                               | 29.43                               |
| EPS (Diluted)                                 |           | 42.67                               | 26.38                               |

Significant Accounting Policies & Notes on Accounts

The Schedules referred to above form an integral part of the Profit & Loss Account

As per our report of even date

For H.K.Shah & Co. Chartered Accountants FR No. 109583/W

H.K.Shah

Partner

Membership No. 42758

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

Kaushik Bhatt Director

**Usha Moraes** 

Chief Financial Officer

**Dinesh Patel** Company Secretary

Place: Asoj

Date: August 27, 2010



| Particulars  |   | As at 30.06.2010<br>(Rs.)  | As at 31.03.2009<br>(Rs.)  |
|--|---|--|--|
| SCHEDULE - I   |   |  |  |
| SHARE CAPITAL  |   |  |  |
| Authorised   |   | 350,000,000  | 250 000 000  |
| 35,000,000 equity shares of Rs. 10/- each (Previous Year 25,000,000 equity shares of Rs. 10/- each)  |   | 350,000,000  | 250,000,000  |
| (Frevious rear 25,000,000 equity snares of Rs. 10/- each)  | Total   | 350,000,000  | 250,000,000  |
| Issued, Subscribed and Paid Up Capital   | Iotai   | 330,000,000  | 250,000,000  |
| 1,67,53,466 Equity Shares of Rs. 10/- each   |   | 167,534,660  | 110,149,980  |
| , , , , , , , , , , , , , , , , , , ,  |   | ,  | , ,  |
|  | Total   | 167,534,660  | 110,149,980  |
| SCHEDULE - 2 RESERVES & SURPLUS Securities Premium Opening Security Premium during the period Less: Share Issue Expenses Warrants Forfeiture Opening Warrants Forfeiture during the period | Total-Securities Premium  Total-Warrants Forfeiture | 1,620,146,974 2,491,183,800 (23,670,007) 4,087,660,767 58,496,250 55,125,000 113,621,250 4,201,282,017 | 1,348,720,560<br>368,773,720<br>(97,347,306)<br><b>1,620,146,974</b><br>7,076,250<br>51,420,000<br><b>58,496,250</b><br><b>1,678,643,224</b> |
| General Reserve (Transferred from Profit & Loss Accou  | nt)   | 90,000,000   | 40,000,000   |
| Balance of Profit & Loss Account   | ,   | 1,188,019,717  | 743,543,195  |
|  |   | 1,278,019,717  | 783,543,195  |
|  | Total   | 5,479,301,734  | 2,462,186,419  |

#### Notes:

- 1. The Company on April 29, 2010, raised USD 50 Million through issue of 48,27,200 GDRs (each representing one equity share of par value of Rs. 10/-) at an issue price of USD 10.358 per GDR. Each GDR represents one underlying equity share in the Company. Pursuant to GDRs isssue, the Company issued and allotted underlying 48,27,200 Equity Shares of Rs. 10/- each at a price of Rs. 460/- per share (including premium of Rs. 450/- per share).
- $2. \ \ \, \text{Equity Share Warrants of Rs. 6, 19,85,880 represents receipts towards initial subscription of 25\% of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants issued by the Company on preferential basis in terms of approval of the issue price of warrants is the instance of the issue price of the issue pr$ the shareholders of the Company and as per the applicable statutory provisions including SEBI (ICDR) Regulations, 2009. A total of 16,00,000 Equity share warrants were issued to RPM International Inc. USA on 23.12.2009, out of which 9,11,268 warrants were converted into equity shares on receipt of money on 24.06.2010 as per terms of issue (exercise of rights by RPM  $International \, Inc. \, USA). \, The \, balance \, 6,88,732 \, warrants \, are \, outstanding \, as \, on \, 30.06.2010 \, and \, pending \, for \, conversion.$
- 3. Warrants Forfeiture of Rs. 11,36,21,250/- (Previous year Rs.5,84,96,250/-) includes amount of Rs. 5,51,25,000/- forfeited on account of expiry of 11,49,000 warrants, for which its holders could not exercise option to convert them into equity shares.

| Particulars  |           | As at 30.06.2010<br>(Rs.)   | As at 31.03.2009<br>(Rs.)   |
|--|-----------|-----------------------------|-----------------------------|
| SCHEDULE - 3 SECURED LOANS   |           |                             |                             |
| Term Loans   |           | 3,932,881,720               | 767,139,092                 |
| [Includes Interest Accrued & Due Rs.3,50,93,063/- (PY:Rs.81,38,518/-)] Short Term Loans [Includes Interest Accrued & Due Rs.55,47,945/- (PY:Rs.1,89,66,138/-)] |           | 505,547,945                 | 2,518,966,138               |
| Foreign Currency Term Loan/ECB from Banks  | ' 1       | 1,564,494,213               | 846,972,500                 |
|  |           | 6,002,923,878               | 4,133,077,730               |
| VEHICLE LOANS Banks  |           | 29,844,069                  | 19,198,732                  |
|  | Sub-Total | 29,844,069<br>6.032.767.947 | 19,198,732<br>4,152,276,462 |
| Working Capital from Banks   | Jub-iotai | 3,140,655,486               | 2,025,637,716               |
|  | TOTAL     | 9,173,423,433               | 6,177,914,178               |

- I. Term Loans from banks are availed against first pari passu charge on fixed assets and second pari passu charge on current assets of the Company.
- 2. Short Term Loans from banks are secured against hypothecation of assets of the Company pending final sanction of term loan by banks for the project and guaranteed personally by Managing
- $3.\,ECB\,from\,ICICI\,is\,availed\,against\,hypothecation\,of\,assets\,and\,is\,further\,secured\,by\,personal\,guarantee\,of\,the\,Managing\,Director.$
- 4. ECBs from PNB International Ltd., and Syndicate Bank, London are secured by way of pledge of equity shares of Top Glass S.p.A., Italy and second pari passu charge on the Fixed Assets of the
- $5.\,Vehicle\,Loans\,from\,Banks\,are\,secured\,by\,way\,of\,hypothecation\,on\,Vehicles.$
- 6. Working Capital from banks are secured by way of first pari passu charge on current assets and second pari passu charge on fixed assets of the Company.

| Particulars  |       | As at 30.06.2010<br>(Rs.) | As at 31.03.2009<br>(Rs.) |
|--|-------|---------------------------|---------------------------|
| SCHEDULE - 4 UNSECURED LOANS External Commercial Borrowings (Fibregrate Composites Structures, Inc. USA) |       | 2,869,968                 | 5,896,743                 |
|  | Total | 2,869,968                 | 5,896,743                 |

## **SCHEDULE-5**

### **FIXED ASSETS**

|         |                                    |                     | Gross Blo                  | ock (At Cost                      | )             |                     | Denreciat      | ion (S.L.M.) | ١           | Net                 | Block               |
|---------|------------------------------------|---------------------|----------------------------|-----------------------------------|---------------|---------------------|----------------|--------------|-------------|---------------------|---------------------|
| Sr. No. | Description of Assets              | As at<br>01.04.2009 | Addition During the Period | Deduction<br>During the<br>Period |               | Up to<br>01.04.2009 | During<br>Year | Deduction    |             | As at<br>30.06.2010 | As at<br>31.03.2009 |
|         |                                    | Rs.                 | Rs.                        | Rs.                               | Rs.           | Rs.                 | Rs.            | Rs.          | Rs.         | Rs.                 | Rs.                 |
| I       | Land                               | 41,126,769          | 31,002,680                 | -                                 | 72,129,449    | -                   | -              | -            | -           | 72,129,449          | 41,126,769          |
| 2       | Building                           | 1,177,700,107       | 422,447,255                | -                                 | 1,600,147,362 | 75,463,250          | 61,273,561     | 23,752       | 136,713,059 | 1,463,434,303       | 1,102,236,857       |
| 3       | Plant & Machinery                  | 1,925,732,734       | 1,874,796,249              | -                                 | 3,800,528,983 | 353,012,016         | 205,945,649    | -            | 558,957,665 | 3,241,571,318       | 1,572,720,718       |
| 4       | Furniture, Office Equipments, etc. | 84,812,568          | 49,657,793                 | 183,700                           | 134,286,661   | 22,595,496          | 13,629,924     | 46,405       | 36,179,016  | 98,107,645          | 62,217,072          |
| 5       | Vehicles                           | 42,672,999          | 24,418,073                 | 4,002,291                         | 63,088,781    | 12,439,362          | 6,469,763      | 1,409,151    | 17,499,974  | 45,588,807          | 30,233,637          |
| 6       | Quality Control Assets             | 7,330,763           | 1,746,771                  | -                                 | 9,077,534     | 1,278,701           | 767,146        | -            | 2,045,847   | 7,031,687           | 6,052,062           |
| 7       | Total                              | 3,279,375,940       | 2,404,068,821              | 4,185,991                         | 5,679,258,770 | 464,788,825         | 288,086,043    | 1,479,307    | 751,395,561 | 4,927,863,209       | 2,814,587,115       |
| 8       | Previous Year                      | 2,520,470,367       | 760,191,003                | 1,285,430                         | 3,279,375,940 | 278,978,956         | 186,138,916    | 329,047      | 464,788,825 | 2,814,587,115       |                     |

Note: 1) Depreciation has been charged on double shift basis at SLM rates

| Particulars  |                 | As at 30.06.2010<br>(Rs.) | As at 31.03.2009<br>(Rs.) |
|--|-----------------|---------------------------|---------------------------|
| SCHEDULE - 6   |                 |                           |                           |
| INVESTMENTS (AT COST)  |                 |                           |                           |
| LONG TERM :<br>UNQUOTED (TRADE INVESTMENT)   |                 |                           |                           |
| Georgia - Pacific Kemrock International Pvt. Ltd. [15,975 Equity Shares of Rs. 1,000/- each ]            |                 | 15,975,000                | 15,975,000                |
| S. K. Polymers FZCO  |                 | 3,367,500                 | 3,367,500                 |
| [3 Shares of AED 1,00,000/- each]  |                 |                           |                           |
| Top Glass S.P.A. [64,00,000 Equity Shares of Euro 1/- each]  |                 | 889,352,522               | -                         |
| [04,00,000 Equity Shares of Edito 1/- each]  |                 | 908,695,022               | 19,342,500                |
| QUOTED   |                 |                           |                           |
| SNS Textiles Ltd. (Erstwhile Suzlon Fibers Ltd.) [4,500 Equity Shares of Rs. 10/- each, Rs. 3/- paid up] |                 | 13,500                    | 13,500                    |
| Punjab National Bank   |                 | 184,080                   | 184,080                   |
| [472 Equity shares of Rs. 390/- per share]   |                 |                           |                           |
|  |                 | 197,580                   | 197,580                   |
|  | LONG TERM-TOTAL | 908,892,602               | 19,540,080                |



| Particulars Control of the Control o | As at 30.06.2010<br>(Rs.) | As at 31.03.2009<br>(Rs.)               |
|--|---------------------------|---|
| CURRENT INVESTMENTS  |                           |   |
| SBI One India Fund - Dividend Option   | 200,000                   | 200,000                                 |
| [20,000 Units]   | ŕ                         | ·                                       |
| PNB long term equity fund based 3 year plan series II-Growth option  | 1,000,000                 | 1,000,000                               |
| [1,00,000 Units]   |                           |   |
| Less: Provision for increase/(decrease) in value of investment   | -                         | (644,200)                               |
| CURRENT INVESTMENTS-TOTAL  | 1,200,000                 | 555,800                                 |
| Total  | 910,092,602               | 20,095,880                              |
| SCHEDULE-7   |                           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| INVENTORIES  |                           |   |
| (As taken, valued and certified by the Management; and at cost or market value,  |                           |   |
| whichever is lower)  |                           |   |
| Raw Materials  | 724,602,373               | 455,391,481                             |
| Stores & Spares  | 35,829,389                | 17,456,373                              |
| Stock in process   | 1,507,483,381             | 1,420,937,576                           |
| Finished goods   | 94,816,421                | 71,299,907                              |
| Total  | 2,362,731,564             | 1,965,085,337                           |
| SCHEDULE - 8   |                           |   |
| SUNDRY DEBTORS   |                           |   |
| (Unsecured, Considered good)   |                           |   |
| Exceeding six months   | 653,120,266               | 1,069,083,019                           |
| Others   | 2,503,528,940             | 1,560,009,501                           |
| Total  | 3,156,649,206             | 2,629,092,520                           |
| SCHEDULE - 9   |                           |   |
| CASH & BANK BALANCES   |                           |   |
| Cash on Hand   | 12,368,868                | 1,521,065                               |
| Balance with Scheduled Banks:  |                           |   |
| In Current Accounts  | 1,430,745,705             | 683,541,384                             |
| In Fixed Deposit Accounts (Under Lien with Bank)   | 307,473,418               | 183,457,795                             |
| In Dividend Accounts   | 766,456                   | 220,114                                 |
| Total  | 1,751,354,447             | 868,740,358                             |
| SCHEDULE - 10  |                           |   |
| LOANS & ADVANCES   |                           |   |
| (Unsecured, Considered good)   |                           |   |
| Advances recoverable in cash or in kind or for value to be received  | 788,050,221               | 109,415,834                             |
| Balances with Customs and Excise Authorities   | 44,731,503                | 18,658,628                              |
| Deposits   | 14,990,919                | 14,747,096                              |
| Total  | 847,772,643               | 142,821,558                             |
| SCHEDULE - 11  |                           |   |
| CURRENT LIABILITIES AND PROVISIONS   |                           |   |
| Current Liabilities  |                           |   |
| Sundry Creditors   |                           |   |
| ) Total Outstanding Dues of Micro, Small and Medium Enterprise   | 1,082,564                 | 1,556,918                               |
| i) Total Outstanding Dues other than Micro/Small Industrial Undertakings   | 1,919,453,935             | 887,396,027                             |
| Unclaimed Dividend <sup>#</sup>  | 766,456                   | 220,114                                 |
| Advance from Customers   | 6,351,969                 | 5,997,073                               |
| Other Liabilities  | 173,534,450               | 112,174,141                             |
|  |                           |   |
|  | 2,101,189,374             | 1,007,344,273                           |

<sup>#</sup>There is no amount, due and Outstanding to be credited to Investor Education and Protection Fund.

| Particulars   |       | As at 30.06.2010<br>(Rs.)  | As at 31.03.2009<br>(Rs.)   |
|---|-------|--|---|
| Provisions Provision for Income Tax Provision for Wealth Tax Proposed Dividend Corporate Dividend Tax on Proposed Dividend  |       | 40,790,815<br>65,000<br>16,753,466<br>2,782,541<br><b>60,391,822</b> | 9,087,129<br>15,000<br>16,522,497<br>2,808,000<br><b>28,432,626</b> |
|   | Total | 2,161,581,196  | 1,035,776,899   |
| SCHEDULE - 12 MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted) Deferred Revenue Expenditure Opening Deferred Revenue Expenditure - Transferred to SP/Written Off |       | 970,596<br>(970,596)   | 98,864,149<br>(97,893,553)  |
|   | Total | -  | 970,596   |

# **Schedules forming part of Profit and Loss Account**

| Particulars  |       | 15 Months ended<br>30.06.2010 (Rs.) | 12 Months ended<br>31.03.2009 (Rs.) |
|--|-------|-------------------------------------|-------------------------------------|
| SCHEDULE - 13  |       |                                     |                                     |
| OTHER INCOME   |       |                                     |                                     |
| Interest (TDS Rs. 10,75,952/-(Prev. Year Rs.13,28,680/-))    |       | 15,076,736                          | 5,764,759                           |
| Foreign Exchange Fluctuation ( Net )                         |       | -                                   | 71,692,492                          |
| Insurance Claim Received                                     |       | 452,610                             | 1,167,389                           |
| Other Income   |       | 4,023,754                           | 4,364                               |
| Dividend from Long Term Trade Investment                     |       | 14,160                              | 16,463,980                          |
| Rental Income (TDS Rs.4,75,731/- (Prev. Year Rs.5,50,957/-)) |       | 3,078,750                           | 2,460,000                           |
|  | Total | 22,646,010                          | 97,552,984                          |
| SCHEDULE - 14  |       |                                     |                                     |
| INCREASE / (DECREASE) IN STOCKS                              |       |                                     |                                     |
| Stock as on 01.04.2009 - Finished Goods                      |       | 71,299,907                          | 44,764,914                          |
| Stock in Process   |       | 1,420,937,576                       | 893,068,420                         |
|  |       | 1,492,237,483                       | 937,833,334                         |
| Less:  |       |                                     |                                     |
| Stock as on 30.06.2010 - Finished Goods                      |       | 94,816,421                          | 71,299,907                          |
| Stock in Process   |       | 1,507,483,381                       | 1,420,937,576                       |
|  |       | 1,602,299,802                       | 1,492,237,483                       |
|  | Total | 110,062,319                         | 554,404,149                         |
| SCHEDULE - 15  |       |                                     |                                     |
| MANUFACTURING EXPENSES                                       |       |                                     |                                     |
| Stores & Spares Consumed                                     |       | 216,927,602                         | 159,745,914                         |
| Labour Charges   |       | 7,778,357                           | 7,518,905                           |
| Loading & Unloading Charges                                  |       | 49,500,155                          | 28,673,034                          |
| Excise Duty Paid   |       | 17,425,766                          | 8,275,172                           |
| Fire & Safety Expenses                                       |       | 744,253                             | 1,462,414                           |
| Power & Fuel   |       | 114,048,747                         | 69,889,279                          |
| Factory Expenses   |       | 16,994,340                          | 7,105,792                           |
| Repairs to Plant & Machinery                                 |       | 18,524,233                          | 9,351,750                           |
| Legal & Professional Fees                                    | Total | 1,833,735<br><b>443,777,188</b>     | 63,857<br><b>292,086,117</b>        |
|  | iotai | 443,///,100                         | 272,080,117                         |



# **Schedules forming part of Profit and Loss Account**

| Particulars   | 15 Months ended<br>30.06.2010 (Rs.) | 12 Months ended<br>31.03.2009 (Rs.) |
|---|-------------------------------------|-------------------------------------|
| SCHEDULE - 16   |                                     |                                     |
| PROVISION & PAYMENTS TO EMPLOYEES                                   |                                     |                                     |
| Salaries, Wages & Bonus   | 310,312,082                         | 182,081,287                         |
| Contribution to Provident Fund & Other Funds                        | 6,278,762                           | 7,686,844                           |
| Staff Welfare Expenses  | 43,723,169                          | 26,544,529                          |
| Total   | 360,314,013                         | 216,312,660                         |
| SCHEDULE - 17   |                                     |                                     |
| ADMINISTRATION & GENERAL EXPENSES                                   |                                     |                                     |
| Insurance Expenses  | 40,130,747                          | 25,764,864                          |
| Rent, Rates & Taxes   | 1,831,803                           | 1,500,709                           |
| Legal & Professional Charges  | 13,544,172                          | 4,819,577                           |
| Travelling Expenses   | 26,118,785                          | 13,049,695                          |
| Vehicle Expenses  | 14,728,904                          | 10,401,201                          |
| General Administration Charges                                      | 31,841,942                          | 10,602,703                          |
| Foreign Exchange Fluctuation ( Net )                                | 21,994,110                          | -                                   |
| Repairs to Others   | 9,631,494                           | 2,049,633                           |
| Loss on Sale of Assets  | 1,273,959                           | 308,822                             |
| Deferred Revenue Expenditure W/Off                                  | 970,596                             | 1,222,496                           |
| Provision for Write Off / Diminution in value of Current Investment | -                                   | 667,700                             |
| Sitting Fees  | 290,000                             | 130,000                             |
| Donation  | 7,386,750                           | 3,919,794                           |
| Total   | 169,743,262                         | 74,437,194                          |
| SCHEDULE - 18   |                                     |                                     |
| SELLING & DISTRIBUTION EXPENSES                                     |                                     |                                     |
| Freight Charges   | 157,359,958                         | 164,669,931                         |
| Royalty Expenditure   | 18,058,382                          | 21,881,218                          |
| Sales Commission Expenses   | 30,776,490                          | 24,662,698                          |
| Advertisement Expenses  | 9,251,577                           | 7,120,369                           |
| Rebates and Discounts   | 1,709,112                           | 7,699,938                           |
| Sales Tax   | 80,979,228                          | 51,828,788                          |
| Sales Promotion Expenses  | 38,330,319                          | 20,540,489                          |
| Return, Rejection and Claims  | 2,511,341                           | 5,042,945                           |
| Total   | 338,976,407                         | 303,446,376                         |
| SCHEDULE - 19   |                                     |                                     |
| FINANCIAL EXPENSES  |                                     |                                     |
| Interest on Term Loans  | 203,340,878                         | 178,388,997                         |
| Interest on Working Capital   | 253,198,744                         | 175,911,200                         |
| Interest on Others  | 3,501,046                           | 2,092,349                           |
| Bank Commission and Charges   | 80,115,081                          | 40,147,722                          |
| Total   | 540,155,749                         | 396,540,268                         |
|   |                                     |                                     |

#### **SCHEDULE-20**

#### A. SIGNIFICANT ACCOUNTING POLICIES

#### I. Basis of Preparation of Financial Statements

The company follows the accrual method of accounting. The financial statements have been prepared in accordance with the historical cost convention as modified where required by Accounting Standards and as per accounting principles generally accepted in India.

Expenditure on R & D, Trademark, development of markets, which are determined to have a useful life spanning more than one year are amortized over its useful life.

#### 2. Fixed Assets

Fixed assets are capitalized at cost i.e. direct cost and other expenses including interest and other finance cost incurred in connection with acquisition of assets apportioned thereto and is net of MODVAT / CENVAT taken. Assets related to R&D are capitalized as such.

#### **Capital Work in Progress**

Capital work in Progress includes advances for pre-production expenses and expenditure on project under implementation including interest and other expenses to be capitalized.

#### 3. Depreciation

Depreciation on Fixed assets has been provided on Straight Line Method at the rates prescribed in Schedule XIV to the Companies Act, 1956 on pro rata basis with reference to the actual date of Purchase/Installation, on basis of efflux of time.

## 4. Impairment

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal / external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital. After impairment, depreciation is provided on the revised carrying amount of the assets over its remaining useful life.

### 5. Revenue recognition

Revenue is recognised only when it can be reliably measured and it is reasonable to expect ultimate collection. Sales include Excise duty, Service tax and Sales tax.

#### 6. Excise Duty

The Excise Duty payable on finished goods is accounted for on the clearance of the goods from factory.

## 7. Employee Benefits

- Gratuity benefits are accounted for on the basis of amount determined by actuarial valuation made by Life Insurance Corporation of India (LIC) and are funded accordingly by the approved Trust. Any shortfall between liabilities determined on actuarial basis and funds available is charged to Profit and Loss Account. Contribution made to LIC is charged to Profit and Loss Account. In respect of certain employees who are not covered under approved Gratuity Fund, the liability is determined on the basis of actuarial valuation and is charged to Profit and Loss Account.
- Retirement benefits in the form of provident fund and pension scheme are accounted on accrual basis and charged to the Profit and Loss Account for the year.
- The monetary value of leave encashment benefit is provided on the

basis of actuarial valuation.

#### 8. Investments

Investments that are readily realizable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long term investments. Current investments are carried at lower of cost and fair value. Long term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary, if any in the value of the investments.

#### 9. Foreign Currency Transactions

- Monetary assets and liabilities related to foreign currency transactions remaining unsettled at the end of the year are translated at closing rates.
- The difference in translation of monetary assets and liabilities and realised gains and losses on foreign transactions are recognized in the Profit and Loss Account.

#### **10.Borrowing Cost**

Borrowing costs attributable to the acquisition, construction of assets are capitalized as part of such assets. All other borrowing costs are recognized as expense in the period for which they are incurred.

#### II. Valuation of Inventories

Inventories relating to Raw Materials, Stores and Spares, Stock in Process and Finished Goods are valued at lower of Cost or Net Realizable Value and after providing for obsolescence if any.

#### 12.Income Tax

Income Tax has been computed using the tax effect accounting method, where taxes are accrued in the same period as the related revenue expenses. Deferred tax assets and liabilities are recognized for the expected future tax consequences attributable to timing differences between the taxable income and the accounting income for a period. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the timing differences are expected to be recovered or settled. The effect of changes in the tax rates on deferred tax assets and liabilities is recognized in the statement of income in the period of change. Deferred tax assets are recognized based on management's judgment as to the sufficiency of future taxable income against which the deferred tax asset can be realized.

#### 13. Provisions, contingent liabilities and contingent assets

Provisions involving substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent liabilities are not recognised but are disclosed in notes. Contingent assets are neither recognised nor disclosed in the financial statements.

- 14. Contingent liabilities not provided for are disclosed in accounts by way of notes explaining the nature and quantum of such liabilities.
- 15. Prior period adjustments are accounted for in relation to all identified items of income and expenditure relating to prior period.
- 16.Deferred Revenue Expenses identified in accordance with AS –26 are amortized over the period for which the benefit is estimated to accrue. The management reviews the amortization period on a regular basis and if expected future benefits from such expenditure are significantly lower from previous estimates, the amortization period is accordingly changed.



#### **B. NOTES TO ACCOUNTS**

- 1. Figures of previous year have been regrouped / reworked wherever necessary. The Company has extended it's financial year by a period of 3 months beyond 31st March, 2010 to 30th June, 2010. Accordingly, the financial results have been prepared for the period of 15 months from 1st April, 2009 to 30th June, 2010 and therefore are not comparable.
- 2. Contingent Liabilities not provided for:

(Amt. in Rupees)

| Particulars Particulars   | 15 Months ended<br>30.06.2010 | As at 31.03.2009         |
|---|-------------------------------|--------------------------|
| Letters of Credit issued by Bank on behalf of the Company   | 118,922,738                   | 503,232,079              |
| Guarantees issued by Bank on behalf of the Company Estimated amounts of Contracts remaining unpaid on Capital Account | 99,633,485<br>79,059,007      | 5,817,771<br>417,235,898 |
| Disputed Income Tax Demands (not acknowledged) against which proceedings are  | 6,223,000                     | 1,675,103                |
| pending before Income Tax Authorities   |                               |                          |
| Litigations against the Company   | 2,185,038                     | 2,185,038                |

### 3. Payment To Auditors (Net of Service Tax)

(Amt. in Rupees)

| Particulars Particulars                     | 15 Months ended<br>30.06.2010 | 2008-2009 |
|---|-------------------------------|-----------|
| Audit Fees                                  | 775,000                       | 200,000   |
| Tax Audit Fees                              | 30,000                        | 30,000    |
| Other Services including Certification work | 3,75,000                      | 300,000   |
| Out of Pocket Expenses                      | 52,000                        | 52,000    |
| Total                                       | 1,232,000                     | 582,000   |

- 4. (a) The Company has purchased certain assets on deferred credit from foreign suppliers which is to be paid over a period of 7 years, where, as per the terms of credit, no interest is payable.
  - (b) Borrowing Costs directly attributable to creation of assets has been capitalized. The relevant amount is Rs. 499,330,191/- (Previous Year Rs. 64,641,498/-)

## 5. Managerial Remuneration Paid / Payable

(Amt. in Rupees)

| Particulars                  | 15 Months ended<br>30.06.2010 | 2008-2009  |
|------------------------------|-------------------------------|------------|
| Salary to Managing Director  | 15,000,000                    | 12,000,000 |
| Salary to Wholetime director | 275,333                       | Nil        |
| LTC                          | ١,783,37١                     | Nil        |
| Total                        | 17,058,704                    | 12,000,000 |

- 6. (a) Deferred Revenue Expenditure carried over from the previous year is deferred and amortized over the period for which the benefit is estimated to accrue. During the year the amount charged to Profit and Loss Account is Rs. 970,596/- (Previous Year Rs. 1,222,496/-)
  - (b) As per section 78 of the Companies Act, 1956, the Securities Premium Account has been applied in writing off the expenses in connection with issue of shares to the extent of Rs. 23,670,007/- (Previous Year Rs. 97,347,306/-)

#### 7. Employee Benefits:

The Company adopts Accounting Standard (AS-15) (Revised 2005) "Employee Benefits". The disclosures required as per the Revised AS-15 are as under:

## A. Defined Contribution Plan:

Contribution to Defined Contribution Plan, recognised as expenses for the year are as under:

(Amt. in Rupees)

| Particulars  | 15 Months ended<br>30.06.2010 | 2008-2009 |
|--|-------------------------------|-----------|
| Employer's Contribution to Provident Fund & Pension Scheme | 5,519,183                     | 2,849,282 |
| Total  | 5,519,183                     | 2,849,282 |

#### B. Defined Benefit Plan:

The employee's gratuity fund scheme managed by a Trust is a Defined Benefit Plan. The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation for leave encashment is recognized in the same manner as gratuity.

The disclosures required as per the Revised AS-15 are as under:

(Amt. in Rupees)

| Particulars   | 15 Months ended<br>30.06.2010<br>Gratuity | 15 Months ending<br>30.06.2010<br>Leave encashment |
|---|---|--|
|   |   |  |
| I. Reconciliation of Opening and Closing Balances of Defined Benefit Obliga   | tion                                      |  |
| Present Value of Defined Benefit Obligation as at the beginning of the year   | 6,516,122                                 | 6,436,096  |
| Interest Cost   | 503,149                                   | 643,610  |
| Current Service Cost  | 4,048,998                                 | 2,212,384  |
| Benefits Paid   | Nil                                       | 415,206  |
| Actuarial (Gain)/Loss   | (62,910)                                  | (2,838,392)  |
| Present Value of Defined Benefit Obligation as at the end of the year         | 9,596,075                                 | 6,038,492  |
| 2. Reconciliation of Opening and Closing Balances of Fair Value of Plan Asset | ts  |  |
| Fair Value of Plan Assets at the beginning of the year                        | 6,331,929                                 | Nil  |
| Expected Return on Plan Assets  | 631,738                                   | Nil  |
| Employer Contribution   | 2,907,042                                 | Nil  |
| Benefits Paid   | Nil                                       | 415,206  |
| Actuarial (Gain) / Loss   | Nil                                       | (2,838,392)  |
| Fair Value of Plan Assets at the end of the year                              | 9,870,709                                 | Nil  |
| Actual return on Plan Assets  | 631,738                                   | Nil  |
| 3. Reconciliation of Fair Value of Assets and Obligations                     |   |  |
| Fair Value of Plan Assets at the end of the year                              | 9,870,709                                 | Nil  |
| Present Value of Defined Benefit Obligation as at the end of the year         | 9,596,075                                 | 6,038,492  |
| Net Liability / (Asset) Recognised in the Balance Sheet                       | (274,634)                                 | 6,038,492  |
| 4. Expenses Recognised During the Year  |   |  |
| Current Service Cost  | 4,048,998                                 | 2,212,384  |
| Interest Cost   | 503,149                                   | 643,610  |
| Expected Return on Plan Assets  | (631,738)                                 | Nil  |
| Net Actuarial (Gain) / Loss   | (62,910)                                  | (2,838,392)  |
| Expenses Recognised During the Year in Profit & Loss Account                  | 3,857,499                                 | 17,602   |
| Actuarial Assumptions   |   |  |
| Mortality Table (LIC)   |   |  |
| Discount Rate (Per Annum)   | 8.25%                                     | 8.25%  |
| Expected Rate of Return on Plan Assets  | 9.00%                                     | 0.00%  |
| Rate of Escalation of Salary (Per Annum)                                      | 7.00%                                     | 7.00%  |

- 8. (a) Balances are subject to confirmation and in the opinion of management, all known liabilities are accounted for and there are no contingent liabilities other than those disclosed.
  - (b) All loan and advances, debtors on the balance sheet are good and recoverable in the opinion of the management and hence no provision there against is made.
- 9. Provision for Income Tax has been made on the basis of Section 115JB of the Income Tax Act, 1961. (Minimum Alternate Tax) The tax benefit under Section 10B of the Income Tax Act is available to the Company in respect of its EOU Undertaking. In view of this, the deferred tax liability in respect of timing differences that originate and reverse during the tax holiday period are ignored and deferred tax liability in respect of timing differences that originate during tax holiday period but likely to be reversed after the tax holiday period are recognized. The components of deferred tax liability and assets for the year are as under:

(Amt. in Rupees)

| Particulars  | 15 Months ended<br>30.06.2010 | As at<br>31.03.2009 |
|--|-------------------------------|---------------------|
| A. Deferred Tax Liability: - Related To Fixed Assets     | 55,521,961                    | 61,026,909          |
| B. Deferred Tax Assets:                                  |                               | 01,000,000          |
| - Related to Fixed Assets                                | -                             | -                   |
| - Others   | -                             | -                   |
| Provision for Deferred Tax Liability / (Asset) (A-B) Net | 55,521,961                    | 61,026,909          |



10. The Company has amounts due to Micro and Small Enterprises under the Micro Small and Medium Enterprises Development Act, 2006 (MSMED Act) at the year end.

(Amt. in Rupees)

| Particulars   | 15 Months ended<br>30.06.2010 | 2008-2009 |
|---|-------------------------------|-----------|
| The principal amount and interest due thereon remaining unpaid due to supplier    | 1,082,564                     | 1,556,918 |
| The amount of interest paid by the Company along with the amounts of the payment  |                               |           |
| made to supplier beyond the appointed date for the year ended                     | Nil                           | Nil       |
| The amount of interest due and payable for the period of delay for making payment |                               |           |
| (beyond the appointing date during the year)                                      | Nil                           | Nil       |
| The amount of Interest accrued and remaining unpaid for the year ended            | Nil                           | Nil       |
| The amount of further interest remaining due and payable for the earlier years    | Nil                           | Nil       |

Note: The above information has been determined to the extent such parties have been identified on the basis of information available with the Company and has been relied upon by the auditors.

#### 11. Quantitative Information

I. Licensed & Installed Capacity, Production, Sales, and Opening & Closing Stocks of Goods Manufactured/Traded

**FRP PRODUCTS** (Quantity in Nos.)

| Particulars Particulars     | 15 Months ended 30.06.2010 |                | 2008-2009 |               |
|-----------------------------|----------------------------|----------------|-----------|---------------|
| Licensed Capacity           | Not Ap                     | Not Applicable |           | cable         |
| Installed Capacity          |                            | *              | *         |               |
| Production of FRP Products  | 2,146,229                  |                | 1,039,9   | 43            |
|                             | Quantity                   | Rs.            | Quantity  | Rs.           |
| Opening Stock               | 26,912                     | 71,299,907     | 6,313     | 44,764,914    |
| Closing Stock               | 29,797                     | 94,816,421     | 26,912    | 71,299,907    |
| Sale of FRP & related Items | 2,142,394                  | 5,069,557,873  | 1,019,344 | 2,299,292,430 |
| (includes Trading Items)    |                            |                |           |               |
| Captive Consumption         | 950                        | -              | -         | -             |

<sup>\*</sup> Cannot be determined as the final products are of various sizes & shapes.

**RESINS** (Quantity in Kgs.)

| Particulars Particulars | 15 Months ended 30.06.2010 |                     | 2008-2009  |               |        |      |
|-------------------------|----------------------------|---------------------|------------|---------------|--------|------|
| Licensed Capacity       | Not A                      | Not Applicable Not. |            | icable        |        |      |
| Installed Capacity      | *                          |                     | *          |               |        |      |
| Production of Resin     | 22,641,213                 |                     | 22,641,213 |               | 20,014 | ,147 |
|                         |                            |                     |            |               |        |      |
|                         | Quantity                   | Rs.                 | Quantity   | Rs.           |        |      |
| Opening Stock           | 353,873                    | 20,397,520          | 258,124    | 20,397,520    |        |      |
| Closing Stock           | 529,570                    | 40,470,076          | 353,873    | 28,147,136    |        |      |
| Sale of Resin           | 13,585,504                 | 1,224,270,571       | 14,726,014 | 1,491,254,470 |        |      |
| Captive Consumption     | 8,880,012                  | -                   | 5,192,384  | -             |        |      |

<sup>\*</sup>Cannot be determined as there are various resin being manufactured.

## **II. Raw Material Consumption**

(Quantity in Kgs.)

| Sr. No. | Particulars | 15 Months ended 30.06.2010 |               | 200        | 8-2009        |
|---------|-------------|----------------------------|---------------|------------|---------------|
|         |             | Quantity                   | Rs.           | Quantity   | Rs.           |
| Ι.      | Resins      | **                         | **            | **         | **            |
| 2.      | Glass Fiber | 28,568,493                 | 591,828,345   | 12,801,658 | 420,749,297   |
| 3.      | Chemicals   | ***                        | 1,843,297,852 | ***        | 1,730,727,026 |
| 4.      | Others      |                            | 929,698,129   |            | 236,649,127   |
|         | TOTAL       |                            | 3,364,824,326 |            | 2,388,125,450 |

Resins have been manufactured in-house and the raw material consumption cost pertaining to the same is included in the figures stated for chemicals.

In absence of common measure for the quantification of quantity of consumption, the same is not furnished.

| Particulars Particulars | I 5 Months    | 15 Months ended 30.06.2010 |               | 08-2009         |
|-------------------------|---------------|----------------------------|---------------|-----------------|
|                         | Value Rs.     | % (per centage)            | Value Rs.     | % (per centage) |
| Imported                | 2,770,794,394 | 82.35                      | 1,808,254,282 | 75.72           |
| Indigenous              | 594,029,932   | 17.65                      | 579,871,168   | 24.28           |
| TOTAL                   | 3,364,824,326 | 100.00                     | 2,388,125,450 | 100.00          |

## **III. Stores Consumption**

| Particulars Particulars | 15 Months ended 30.06.2010 |                 | 20          | 08-2009         |
|-------------------------|----------------------------|-----------------|-------------|-----------------|
|                         | Value Rs.                  | % (per centage) | Value Rs.   | % (per centage) |
| Imported                | 3,485,240                  | 1.61            | -           | -               |
| Indigenous              | 213,442,362                | 98.39           | 159,745,914 | 100.00          |
| TOTAL                   | 216,927,602                | 100.00          | 159,745,914 | 100.00          |

## 12. CIF Value of Imports

(Amt. in Rupees)

| Particulars                   | 15 Months ended<br>30.06.2010 | 2008-2009     |
|-------------------------------|-------------------------------|---------------|
| Raw Materials                 | 2,893,281,786                 | 1,630,308,975 |
| Machinery/Equipments/Advances | 2,130,520,486                 | 895,217,997   |

## 13. Expenditure in Foreign Currency

(Amt. in Rupees)

| Particulars                         | 15 Months ended<br>30.06.2010 | 2008-2009  |
|-------------------------------------|-------------------------------|------------|
| Traveling Expenses                  | 8,240,346                     | 1,338,377  |
| Legal & Professional Fees           | 352,125                       | 166,783    |
| Royalty Expenditure                 | 18,058,382                    | 20,151,220 |
| Marketing Expenses                  | 10,973,339                    | 6,552,490  |
| Interest Expenses                   | 57,401,996                    | 8,251,690  |
| Carriage Outward / Shipping Charges | 12,100,391                    | 3,874,143  |
| Laboratory Testing                  | 86,952                        | -          |
| License Fees                        | 529,725                       | -          |
| Banks Fees                          | 119,889                       | -          |
| Selling and distribution expenses   | 8,255,222                     | -          |
| Total                               | 116,118,367                   | 40,334,703 |

- 14. (a) During the period, Dividend of Rs. 49,24,812/- (Previous year Rs. 40,54,288/-) pertaining to Financial Year 2008-09 was remitted outside India to 4 non-resident shareholders holding 32,83,208 shares in the Company.
  - (b) Further, Interim Dividend of Rs. 32,83,208/- (Previous Year Nil) pertaining to Financial Year 2009-10 was remitted outside India to 4 non-resident shareholders holding 32,83,208 shares in the Company.

## 15. Earnings in Foreign Exchange

(Amt. in Rupees)

| Particulars                                  | 15 Months ended<br>30.06.2010 | 2008-2009     |
|--|-------------------------------|---------------|
| FOB Value of Exports (as per Shipping Bills) | 4,168,052,909                 | 2,309,646,611 |
| Dividend Income                              | Nil                           | 16,463,980    |



## **16. Related Party Disclosures**

(a) List of related parties:

| Sr. No. | Name of the related party                       | Relationship                                       |
|---------|---|--|
| I.      | Mr. Kalpesh M. Patel (CMD)                      | Key Management Personnel (KMP)                     |
| 2.      | Mrs. Binita K. Patel                            | Relative of Key Management Personnel               |
| 3.      | Mrs. Mrudula M. Patel                           | Relative of Key Management Personnel               |
| 4.      | Master Aditya K. Patel                          | Relative of Key Management Personnel               |
| 5.      | Top Glass SPA, Italy                            | Subsidiary   |
| 6.      | Kemrock Advanced Composites Ltd.                | Subsidiary   |
| 7.      | Kemrock Advance Reinforcements Ltd.             | Subsidiary   |
| 8.      | Kemrock Filament Windings Ltd.                  | Subsidiary   |
| 9.      | Kemrock Infratech Ltd.                          | Subsidiary   |
| 10.     | Kemrock Speciality Polymers Ltd.                | Subsidiary   |
| П.      | Georgia-Pacific Kemrock International Pvt. Ltd. | Joint Venture Company                              |
| 12.     | S. K. Polymers FZCO                             | Joint Venture Company                              |
| 13.     | Kemrock Agritech Pvt. Ltd.                      | Enterprise over which Key Management Personnel and |
| 14.     | Greenspace Enertech Pvt. Ltd.                   | relatives of Key Management Personnel are able to  |
| 15.     | Greenspace Infratech Pvt. Ltd.                  | exercise significant influence.                    |

## (b) Related Party Transactions:

(Amt. in Rupees)

| Sr. No. | Name of related party                           | Nature of     | Nature of                | 15 Months        | 2008-09     |
|---------|---|---------------|--------------------------|------------------|-------------|
|         |   | Relationship  | transaction              | ended 30.06.2010 |             |
| 1       | Mr. Kalpesh M. Patel                            | KMP           | Remuneration             | 16,783,371       | 12,000,000  |
| 2       | Top Glass SPA, Italy                            | Subsidiary    | Sale of Finished Goods   | 110,963,134      | Nil         |
|         |   |               | Purchase of Rawmaterials | 6,028,099        | Nil         |
|         |   |               | Purchase of Fixed Assets | 278,857,250      | Nil         |
|         |   |               | Investment               | 827,009,029      | Nil         |
| 3       | Kemrock Advanced Composites Ltd.                | Subsidiary    | Advances                 | 133,120          | Nil         |
| 4       | Kemrock Advance Reinforcements Ltd.             | Subsidiary    | Advances                 | 133,120          | Nil         |
| 5       | Kemrock Filament Windings Ltd.                  | Subsidiary    | Advances                 | 133,120          | Nil         |
| 6       | Kemrock Infratech Ltd.                          | Subsidiary    | Advances                 | 133,120          | Nil         |
| 7       | Kemrock Speciality Polymers Ltd.                | Subsidiary    | Advances                 | 133,120          | Nil         |
| 8       | Georgia-Pacific Kemrock International Pvt. Ltd. | Joint Venture | Commission on Sales      | 29,551,800       | 26,318,928  |
|         |   |               | Sales                    | Nil              | 1,267,438   |
|         |   |               | Rent Received            | 2,481,750        | 2,019,390   |
| 9       | S. K. Polymers FZCO                             | Joint Venture | Sales                    | Nil              | 288,402,677 |
|         |   |               | Dividend received        | Nil              | 16,463,980  |
| 10      | Kemrock Agritech Pvt. Ltd.                      | *             | Sales                    | 775,451          | Nil         |

 $<sup>{\</sup>rm *Enterprise}\ over\ which\ Key\ Management\ Personnel\ and\ relatives\ of\ Key\ Management\ Personnel\ are\ able\ to\ exercise\ significant\ influence.$ 

(Amt. in Rupees)

| Particulars Particulars                         | Nature of Relationship | Balance as on balance sheet date |
|---|------------------------|----------------------------------|
| Top Glass S.p.A, Italy                          | Subsidiary             | 259,424,683 (Dr)                 |
| Kemrock Advanced Composites Ltd.                | Subsidiary             | 133,120 (Dr)                     |
| Kemrock Advance Reinforcements Ltd.             | Subsidiary             | 133,120 (Dr)                     |
| Kemrock Filament Windings Ltd.                  | Subsidiary             | 133,120 (Dr)                     |
| Kemrock Infratech Ltd.                          | Subsidiary             | 133,120 (Dr)                     |
| Kemrock Speciality Polymers Ltd.                | Subsidiary             | 133,120 (Dr)                     |
| Georgia-Pacific Kemrock International Pvt. Ltd. | Joint Venture          | 63,188,583 (Cr)                  |

#### 17. Earnings Per Share

The Institute of Chartered Accountants of India has issued Accounting Standard-20 for working of earning per share and accordingly the working is given below: (Amt. in Rupees)

| Particulars                                      | 15 Months ended<br>30.06.2010 | 2008-2009   |
|--|-------------------------------|-------------|
| Net Profit After Tax                             | 526,899,527                   | 318,216,539 |
| Weighted average paid up equity shares (in Nos.) | 11,695,903                    | 10,812,656  |
| Basic earnings per share of Rs. 10 each          | 45.05                         | 29.43       |
| Diluted earnings per share of Rs. 10 each        | 42.67                         | 26.38       |

#### 18. Segment Reporting

As per AS-17, business segment has been identified as the primary segment and geographic segment has been identified as the secondary segment as reportable segments of the Company.

| Sr.  | Segment Information - Business Particulars | FF         | DD .      | Res         | ine       | Sub-        | Total       | Elimin     | ations  |                   | s. In 000's) |
|------|--|------------|-----------|-------------|-----------|-------------|-------------|------------|---------|-------------------|--------------|
| No.  | Farticulars                                | 15 months  | 2008-09   | 15 months   | 2008-09   | 15 months   | 2008-09     | I 5 months | 2008-09 | 15 months         | 2008-09      |
| 140. |  | ended on   | 2000-07   | ended on    | 2000-07   | ended on    | 2000-07     | ended on   | 2000-07 | ended on          | 2000-0       |
|      |  | 30/06/10   |           | 30/06/10    |           | 30/06/10    |             | 30/06/10   |         | 30/06/10          |              |
|      | Segment Revenue                            | 4.928.436  | 2,216,583 | 1.949.024   | 1.892.798 | 6,877,460   | 4.109.381   | 799.201    | 467,314 | 6.078.259         | 3,642,06     |
| •    | External Turnover                          | 4,928,436  | 2,216,583 | 1,149,823   | 1,425,484 | 6,078,259   | 3,642,067   | 777,201    | 107,311 | 6,078,259         | 3,642,06     |
|      | Inter Segment Turnover                     | 1,720,150  | -         | 799,201     | 467,314   | 799,201     | 467,314     | 799,201    | 467,314 | -                 | 3,012,00     |
|      | Gross Turnover                             | 5,069,558  | 2,299,292 | 1,224,271   | 1,491,254 | 6,293,829   | 3,790,546   | 777,201    | 107,511 | 6,293,829         | 3,790,54     |
|      | Less: Excise Duty/                         | 3,007,330  | 2,277,272 | 1,221,271   | 1,171,231 | 0,275,027   | 3,7 70,3 10 |            |         | 0,273,027         | 3,770,31     |
|      | Service Tax Recovered                      | 141,122    | 82,709    | 74,447      | 65,770    | 215,569     | 148,479     |            | -       | 215,569           | 148,47       |
|      | Net Turnover                               | 4,928,436  | 2,216,583 | 1,149,824   | 1,425,484 | 6,078,260   | 362,067     | _          | _       | 6,078,260         | 362,06       |
| 2    | Segment Result before                      | 1,145,808  | 723,682   | 84,360      | 104,031   | 0,070,200   | 502,007     | _          | _       | 1,230,168         | 827,71       |
| _    | Interest & Taxes                           | 1,115,000  | 723,002   | 01,500      | 101,031   | _           | _           |            |         | 1,230,100         | 027,71       |
|      | Less: Interest Expense                     |            |           |             |           |             |             |            |         | 540,156           | 396,54       |
|      | Add: Interest Income                       |            |           |             |           |             |             |            |         | 15,076            | 5,76         |
|      | Profit Before Tax                          |            |           |             |           |             |             |            |         | 705,088           | 436,93       |
|      | Less : Current Tax / Wealth Tax            |            |           |             |           |             |             |            |         | 119,891           | 48,69        |
|      | Less: Fringe Benefit Tax                   |            |           |             |           |             |             |            |         | -                 | 2,80         |
|      | Less : Deferred Tax                        |            |           |             |           |             |             |            |         | 55,522            | 61,02        |
|      | Add: Prior Period Income / (Expense)       |            |           |             |           |             |             |            |         | 2,778             | (6,19        |
|      | Net Profit after Tax                       |            |           |             |           |             |             |            |         | 526,897           | 318,2        |
| 3    | Other Information                          |            |           |             |           |             |             |            |         | 320,077           | 310,21       |
|      | Segment Assets                             | 12,653,472 | 7,647,586 | 1,086,910   | 1,314,219 | 13,740,382  | 8,961,805   | _          | _       | 13,740,382        | 8,961,80     |
|      | Unallocable Corporate Assets               | 12,033,172 | 7,017,300 | 1,000,710   | 1,511,217 | 13,7 10,302 | -           |            |         | 3,509,220         | 1,032,62     |
|      | Total Assets                               | 12,653,472 | 7,647,586 | 1,086,910   | 1,314,219 | 13,740,382  | 8,961,805   | _          | _       | 17,249,602        | 9,994,43     |
|      | Segment Liabilities                        | -          |           | - 1,000,710 | -         |             | -           | -          | -       | -                 | 7,771,10     |
|      | Unallocable Liabilities                    | _          | -         | -           | _         | _           | _           |            | -       | 11,540,780        | 7,366,97     |
|      | Total Liability                            | _          | _         | _           | _         | _           | _           | -          |         | 11,540,780        | 7,366,97     |
|      | Capital Expenditure                        | 2,400,350  | 745,747   | 22,592      | 14,444    | 2,422,942   | 760.191     | -          | _       | 2,422,941         | 760,19       |
|      | Depreciation & Amortization of             | 2, 100,550 | , 13,, 17 | 22,372      | ,         | _, :, : 12  | , 00,171    |            |         | _, ,, , , , , , , | 700,17       |
|      | Expenses                                   | 255,883    | 161,770   | 32,203      | 24,369    | 288,086     | 186,139     |            | _       | 288,086           | 186,13       |
|      | Non Cash Expenses other than               | 233,003    | 101,770   | 32,203      | 21,507    | 200,000     | 100,137     |            |         | 200,000           | .00,13       |
|      | Depreciation                               |            |           |             |           |             |             |            |         |                   |              |

| Second  | ary Segment Information - Geographical |           |           |           |           |            |           | (F         | Rs. In 000's) |
|---------|--|-----------|-----------|-----------|-----------|------------|-----------|------------|---------------|
| Sr. No. | Particulars                            | Dom       | estic     | Exp       | orts      | Una        | llocable  | To         | otal          |
|         |  | 15 Months | 2008-09   | 15 Months | 2008-09   | 15 Months  | 2008-09   | 15 Months  | 2008-09       |
|         |  | ended on  |           | ended on  |           | ended on   |           | ended on   |               |
|         |  | 30/06/10  |           | 30/06/10  |           | 30/06/10   |           | 30/06/10   |               |
|         | Segment Revenue                        | 2,012,145 | 1,088,670 | 4,281,682 | 2,701,877 | -          | -         | 6,293,827  | 3,790,547     |
| 2       | Segment Assets                         | -         | -         | -         | -         | 17,249,602 | 9,994,434 | 17,249,602 | 9,994,434     |
| 3       | Capital Expenditure                    | -         | -         | -         | -         | 2,422,941  | 760,191   | 2,422,941  | 760,191       |

Signatures to Schedules I to 20

As per our report of even date

For H.K.Shah & Co. Chartered Accountants FR No. 109583/W

H.K.Shah

Partner Membership No. 42758

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

Director

**Usha Moraes** 

Chief Financial Officer

**Dinesh Patel** Company Secretary

**Kaushik Bhatt** 

Place: Asoj

Date: August 27, 2010



## Cash Flow Statement for the Period ended on 30th June, 2010

(Rupees in Lakh)

| articulars  | 15 Months ended | 12 Months ended |
|---|-----------------|-----------------|
|   | 30.06.2010      | 31.03.2009      |
| A. Cash Flow from Operating Activities                              |                 |                 |
| Net Profit before tax and extraordinary items                       | 7,051           | 4,369           |
| Add / (Deduct) : Adjustments for                                    |                 |                 |
| Interest  | 5,402           | 3,965           |
| Depreciation (net)  | 2,881           | 1,861           |
| Preliminary Expenses / Deferred Revenue Written off                 | 10              | 12              |
| (Profit)/Loss on sale of assets                                     | 13              | 3               |
| Prior Year adjustments  | (28)            | (62)            |
| Provision for Write Off / Diminution in value of Current Investment | -               | 7               |
| Income from Investment  | -               | (165)           |
|   | 8,278           | 5,621           |
| Operating Profit before working capital changes                     | 15,329          | 9,991           |
| Add / (Deduct) Adjustments for :                                    |                 |                 |
| Trade and Other Receivables   | (5,276)         | (16,771)        |
| Inventories   | (3,976)         | (5,775)         |
| Trade and Other Payables  | 10,938          | 3,161           |
| Loans and Advances  | (7,050)         | 555             |
|   | (5,364)         | (18,830)        |
| Cash Generated from Operations                                      | 9,965           | (8,839)         |
| Direct taxes paid (Net)   | (901)           | (314)           |
| Cash flow before extraordinary items                                | 9,064           | (9,153)         |
| Net cash from operating activities                                  | 9,064           | (9,153)         |
| B. Cash Flow from Investing Activities                              |                 |                 |
| Activities - Inflow/ (outflow)                                      |                 |                 |
| Purchase of fixed assets (including CWIP and advances for CAPEX)    | (41,442)        | (21,958)        |
| Proceeds from Sale of Fixed assets                                  | 14              | 6               |
| (Increase)/Decrease in value of Investment                          | (8,899)         |                 |
| Income from Investments   | -               | 165             |
| Net cash generated /(used) in investing activities                  | (50,327)        | (21,787)        |
| C. Cash Flow from Financing activities                              |                 |                 |
| Increase in loans   | 18,805          | 25,664          |
| Increase in / (Repayment of) unsecured loans                        | (30)            | (18)            |
| Increase/(Decrease) in Bank borrowings                              | 11,150          | 9,680           |
| Interest paid   | (5,402)         | (3,965)         |
| Issue of shares/Equity Warrants                                     | 25,869          | 3,942           |
| Dividends paid  | (303)           | (129)           |
| Net cash generated/(used) in financing activities                   | 50,089          | 35,174          |
| Net increase/(decrease) in cash equivalents                         | 8,826           | 4,233           |
| Cash and cash equivalents as at the beginning of year               | 8,687           | 4,454           |
| Cash and cash equivalents as at the end of year                     | 17,513          | 8,687           |

As per our report of even date

For H.K.Shah & Co. Chartered Accountants

FR No. 109583/W

H.K.Shah Partner

Membership No. 42758

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

Kaushik Bhatt

Director

Usha Moraes

Chief Financial Officer

**Dinesh Patel**Company Secretary

Place: Asoj

Date: August 27, 2010

### **Balance Sheet Abstract and Company's General Business Profile**

(Additional Information as required under Part IV of Schedule VI to the Companies' Act, 1956)

I. Registration Details

Registration No L36999GJ1991PLC016625 **Balance Sheet Date** 30 / 06 / 2010

State Code

II. Capital Raised During the year (see Note I below)

(Amount in Rs. Thousands)

Public/GDR Issue 48,272 Rights Issue Bonus Issue Nil Private Placement 9.112

III. Position of Mobilization & Deployment of Funds

(Amount in Rs. Thousands)

Total Liabilities 15.088.021 Total Assets 15,088,021

**SOURCES OF FUNDS** 

Paid up capital 167,535 Reserve and Surplus 5,479,302 9,173,423 Unsecured Loans Secured Loans 2,869

**APPLICATION OF FUNDS** 

(Amount in Rs. Thousands)

**Net Fixed Assets** 910,092 4,927,863 Investments **Net Current Assets** 5,956,927 Misc. Expenditure Nil

Accumulated Losses Nil

IV. Performance of the Company

(Amount in Rs. Thousands)

Turnover 6,293,828 Total Expenditure 5,505,877 Profit Before Tax 705.090 Profit After tax 529,677

Earning Per Share in Rs. Dividend Rate (%) 20% (see Note 2 below)

Basic 45.05 Diluted 42.67

**V. Generic Names of Principal Products of the Company** 

FRP Item Code No. **Products Description** 70199000

Item Code No. **RESIN** 39079100

Note: I

Share Capital of the Company has increased by Rs. 57,384,680 during the year consequent to GDRs Issue and conversion of warrants into equity shares.

Dividend includes interim dividend of 10% paid by the Company.



### **CONSOLIDATED FINANCIAL STATEMENTS**

### **Auditors' Report**

То

The Board of Directors of Kemrock Industries and Exports Ltd.

We have audited the attached consolidated Balance Sheet of KEMROCK INDUSTRIES AND EXPORTS LIMITED (KIEL) and its subsidiary and joint ventures as at 30th June, 2010 and also the consolidated Profit & Loss Account and the Consolidated Cash Flow statement for the period ended on that date annexed thereto ("consolidated financial statements"). These consolidated financial statements are the responsibility of KIEL's management and have been prepared by management on the basis of separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of subsidiary Company and joint ventures, whose unaudited financial statements reflect total assets of Rs. 34.64 Crores as on 30th June, 2010 total revenues of Rs. 121.78 Crores and total cash flows of Rs. 2.54 Crores for the period then ended. These financial statements and other financial information have been certified by management and our opinion is based solely on these management certified accounts and audited upto 31st December 2009 for part of the period.

We report that the consolidated financial statements have been prepared by KIEL's management in accordance with the requirements of Accounting Standards (AS) 21, Consolidated financial statements, Accounting Standards (AS) 23, Accounting for Investments in Associates in Consolidated Financial Statements and Accounting Standard (AS) 27, Financial Reporting of Interests in Joint Ventures notified pursuant to the Companies (Accounting Standards) Rules, 2006.

Based on our audit and on consideration of reports of other auditors on separate financial statements and on the other financial information of the components, and to the best of our information and according to the explanations given to us, we are of the opinion that the attached consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (i) in the case of the consolidated balance sheet, of the state of affairs of the Group as at 30th June, 2010;
- (ii) in the case of the consolidated profit and loss account, of the profit for the period ended on that date; and
- $(iii) \ in the case of the consolidated cash flow statement, of the cash flows for the period ended on that date.\\$

For H.K.Shah & Co., Chartered Accountants Firm Reg. No. 109583/W

Place: Asoj, Vadodara Date: August 27, 2010 H. K. Shah Partner M. No. 42758

# Consolidated Balance Sheet as at 30th June, 2010

| Particulars Particulars  | Schedules | As at<br>30.06.2010 (Rs.)             |
|--|-----------|---------------------------------------|
| SOURCES OF FUNDS<br>SHARE HOLDERS' FUNDS   |           |                                       |
| Share Capital  | I         | 167,534,660                           |
| Equity Share Warrants Reserves & Surplus   | 2         | 61,985,880<br>5,492,769,973           |
| Minority Interest  |           | 92,885,706                            |
| LOAN FUNDS   |           |                                       |
| Secured Loans  | 3         | 9,413,507,121                         |
| Unsecured Loans  | 4         | 2,869,968                             |
| Deferred Tax Liability   |           | 202,944,895                           |
| Total  |           | 15,434,498,203                        |
| APPLICATION OF FUNDS FIXED ASSETS  |           |                                       |
| Gross Block  | 5         | 6,996,040,220                         |
| Less : Depreciation Net Block  |           | 1,197,583,315<br><b>5,798,456,905</b> |
| Capital Work In Progress including Advances for Capital Expense  |           | 3,016,635,018                         |
| Total  |           | 8,815,091,923                         |
| INVESTMENTS  | 6         | 54,845,872                            |
| CURRENT ASSETS, LOANS & ADVANCES Current Assets  |           |                                       |
| Inventories  | 7         | 2,520,791,104                         |
| Sundry Debtors   | 8         | 3,363,441,752                         |
| Cash & Bank Balances   | 9         | 1,776,740,659                         |
| Loans & Advances   | 10        | 1,256,462,539                         |
|  |           | 8,917,436,054                         |
| Less: Current Liabilities & Provisions   | П         | 2,352,944,465                         |
| Net Current Assets   |           | 6,564,491,589                         |
| MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)  | 12        | 68,819                                |
| Total  |           | 15,434,498,203                        |
| Significant Accounting Policies & Notes on Accounts The Schedules referred to above form an integral part of the Balance Sheet | 20        |                                       |

As per our report of even date For H.K.Shah & Co. Kaushik Bhatt Kalpesh Patel Chairman & Managing Director **Chartered Accountants** Director FR No. 109583/W H.K.Shah **Usha Moraes Dinesh Patel** Chief Financial Officer Partner Company Secretary Membership No. 42758 Place: Asoj Place: Asoj Date: August 27, 2010 Date: August 27, 2010



## Consolidated Profit & Loss Account for the Period ended 30th June, 2010

| Particulars   | Schedules                  | 15 Months ended<br>30.06.2010 (Rs.)  |
|---|----------------------------|--|
| INCOME Sales & Operations Less: Excise Duty Net Sales Other Income Increase/(Decrease) in Stocks  | 3<br> 4                    | 7,382,568,725<br>215,570,005<br><b>7,166,998,720</b><br>82,952,532<br>171,486,278  |
| EXPENDITURE   |                            | 7,421,437,530  |
| Raw Materials Consumed Manufacturing Expenses Provisions & Payments to Employees Administration & General Expenses Selling & Distribution Expenses Financial Expenses Depreciation                          | 15<br>16<br>17<br>18<br>19 | 3,678,598,451<br>865,443,253<br>479,216,891<br>351,511,238<br>406,390,187<br>549,892,152<br>328,027,376<br>6,659,079,548 |
| Profit Before Tax Less: Provision for Current Tax Less: Provision for Wealth Tax Less/(Add): Provision for Deferred Tax   |                            | <b>762,357,982</b> 149,489,191 73,600 55,539,543   |
| Profit After Tax  |                            | 557,255,648  |
| Add/(Less): Prior Period Income/(Expenses)  |                            | (2,756,770)  |
| Profit after Tax before Adjustment of Minority Interest   |                            | 554,498,878  |
| Less: Share of Minority Interest  |                            | 4,168,808  |
| Profit for the year for appropriation   |                            | 550,330,070  |
| Less: Provision for Final Dividend Less: Provision for Tax on Final Dividend Less: Interim Dividend Less: Dividend Tax on Interim Dividend Less: Legal Reserve Less: Adjustment on account of consolidation |                            | 16,753,466<br>2,782,541<br>11,014,998<br>1,872,000<br>538,402<br>13,232,855  |
| Profit for the year after appropriation Profit Transferred from Previous Year Transfer to General Reserve account Balance Carried to Balance Sheet  |                            | <b>504,135,808</b><br>743,543,199<br>50,000,000<br>1,197,679,007   |
| EPS (Basic) EPS (Diluted)   |                            | 47.05<br>44.57   |
| Significant Accounting Policies & Notes on Accounts The Schedules referred to above form an integral part of the Profit & Loss Account  | 20                         |  |

As per our report of even date

For H.K.Shah & Co. **Chartered Accountants** FR No. 109583/W

H.K.Shah

Partner

Membership No. 42758

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

**Usha Moraes** 

Chief Financial Officer

Place: Asoj

Date: August 27, 2010

**Kaushik Bhatt** Director

**Dinesh Patel** 

Company Secretary

| Particulars  |                           | As at 30.06.2010<br>(Rs.)     |
|--|---------------------------|-------------------------------|
| SCHEDULE - I<br>SHARE CAPITAL  |                           |                               |
| Authorised<br>35,000,000 equity shares of Rs. 10/- each                              |                           | 350,000,000                   |
| Total  |                           | 350,000,000                   |
| Issued, Subscribed and Paid Up Capital<br>1,67,53,466 Equity Shares of Rs. 10/- each |                           | 167,534,660                   |
|  | Total                     | 167,534,660                   |
| SCHEDULE - 2<br>RESERVES & SURPLUS   |                           |                               |
| Securities Premium Opening   |                           | 1,620,146,974                 |
| Security Premium during the period<br>Less: Share Issue Expenses                     |                           | 2,491,183,800<br>(23,670,007) |
| ,  | Total-Securities Premium  | 4,087,660,767                 |
| Warrants Forfeiture Opening  |                           | 58,496,250                    |
| Varrants Forfeiture during the period  | T . 134                   | 55,125,000                    |
|  | Total-Warrants Forfeiture | 113,621,250<br>4,201,282,017  |
|  |                           | 1,201,202,017                 |
| General Reserve (Transferred from Profit & Loss Account)                             |                           | 98,258,805                    |
| Salance of Profit & Loss Account   |                           | 1,197,679,007                 |
| Foreign Currency Translation Reserve   |                           | (4,449,856)                   |
|  |                           | 1,291,487,956                 |
|  | Total                     | 5,492,769,973                 |

- 1. The Company increased its Share Capital by way of issue of 48,27,200 GDRs with underlying security of equivalent number of Equity Shares.
- 2. Equity Share Warrants of Rs. 6,19,85,880 represents receipts towards initial subscription of 25% of the issue price of warrants issued by the Company on preferential basis in terms of approval of the shareholders of the Company and as per the applicable statutory provisions including SEBI (ICDR) Regulations, 2009. A total of 16,00,000 Equity share warrants were issued to RPM International Inc., USA on 23.12.2009, out of which 9,11,268 warrants were converted into equity shares on receipt of money on 24.06.2010 as per terms of issue (exercise of rights by RPM International Inc. USA). The balance 6,88,732 warrants are outstanding as on 30.06.2010 and pending for conversion.
- Warrants Forfeiture of Rs. 11,36,21,250/- (Previous year Rs. 5,84,96,250/-) includes amount of Rs. 5,51,25,000/- forfeited on account of expiry of 11,49,000 warrants, for which its holders could not exercise option to convert them into equity shares.



| Particulars  |           | As at 30.06.2010<br>(Rs.) |
|--|-----------|---------------------------|
| SCHEDULE - 3<br>SECURED LOANS  |           |                           |
|  |           | 1                         |
| Term Loans<br>[Includes Interest Accrued & Due Rs.3,50,93,063/-]     |           | 3,932,881,720             |
| Short Term Loans<br>[Includes Interest Accrued & Due Rs.55,47,945/-] |           | 505,547,945               |
| Foreign Currency Term Loan/ECB from Banks                            |           | 1,564,494,213             |
|  |           | 6,002,923,878             |
| VEHICLE LOANS<br>Banks   |           | 29,844,069                |
|  |           | 29,844,069                |
|  | SUB-TOTAL | 6,032,767,947             |
| Working Capital from Banks   |           | 3,380,739,174             |
|  | Total     | 9,413,507,121             |

#### Notes (as at 30th June, 2010):

- 1. Term Loans from banks are availed against first pari passu charge on fixed assets and second pari passu charge on current assets of the Company.
- 2. Short Term Loans from banks are secured against hypothecation of assets of the Company pending final sanction of term loan by banks for the project and guaranteed personally by Managing Director in some cases.
- 3. ECB from ICICI is availed against hypothecation of assets and is further secured by personal guarantee of the Managing Director.
- 4. ECBs from PNB International Ltd., and Syndicate Bank, London are secured by way of pledge of equity shares of Top Glass S.p.A., Italy and second pari passu charge on the Fixed Assets of the Company.
- 5. Vehicle Loans from Banks are secured by way of hypothecation on Vehicles.
- 6. Working Capital from banks are secured by way of first pari passu charge on current assets and second pari passu charge on fixed assets of the Company.

| Particulars  |       | As at 30.06.2010<br>(Rs.) |
|--|-------|---------------------------|
| SCHEDULE - 4<br>UNSECURED LOANS  |       |                           |
| External Commercial Borrowings<br>(Fibregrate Composites Structures, Inc. USA) |       | 2,869,968                 |
|  | Total | 2,869,968                 |

#### **SCHEDULE-5**

| CIYE | D A | 22 | ETC |
|------|-----|----|-----|

| Sr. No. | Description of Assets              |               | Gross Blo     | ck (At Cost) |               |             | Depreciat   | ion [S.L.M.] |               | Net Block     |
|---------|------------------------------------|---------------|---------------|--------------|---------------|-------------|-------------|--------------|---------------|---------------|
|         |                                    | As at         | Addition      | Deduction    | As at         | Upto        | During      | Deduction    |               | As at         |
|         |                                    | 01.04.2009    | Duringthe     | During the   | 30.06.2010    | 01.04.2009  | Year        |              | 30.06.2010    | 30.06.2010    |
|         |                                    | _             | Period        | Period       | _             | _           | _           | _            | _             | _             |
|         |                                    | Rs.           | Rs.           | Rs.          | Rs.           | Rs.         | Rs.         | Rs.          | Rs.           | Rs.           |
|         | Intangible                         |               |               |              |               |             |             |              |               |               |
| I       | Goodwill on Consolidation          | -             | 516,828,356   | -            | 516,828,356   | -           | -           | -            | -             | 516,828,356   |
| 2       | Other Intangible Assets            | 43,011,426    | -             | -            | 43,011,426    | 4,989,602   | 14,313,055  | -            | 19,302,656    | 23,708,769    |
|         | Tangible                           |               |               |              |               |             |             |              |               |               |
| I       | Land                               | 41,126,769    | 31,002,680    | -            | 72,129,449    | -           | -           | -            | -             | 72,129,449    |
| 2       | Building                           | 1,178,935,456 | 441,319,485   | 18,872,230   | 1,601,382,711 | 76,504,484  | 61,335,329  | 23,752       | 137,816,061   | 1,463,566,650 |
| 3       | Plant & Machinery                  | 2,647,440,020 | 1,874,796,249 | -            | 4,522,236,269 | 743,894,056 | 217,215,425 | -            | 961,109,481   | 3,561,126,788 |
| 4       | Furniture, Office Equipments, etc. | 110,319,010   | 49,667,098    | 183,700      | 159,802,408   | 30,916,617  | 23,891,701  | 46,405       | 54,761,913    | 105,040,495   |
| 5       | Vehicles                           | 51,156,287    | 24,418,071    | 4,002,291    | 71,572,068    | 13,451,791  | 10,504,721  | 1,409,151    | 22,547,357    | 49,024,711    |
| 6       | Quality Control Assets             | 7,330,763     | 1,746,771     | -            | 9,077,534     | 1,278,701   | 767,146     | -            | 2,045,847     | 7,031,687     |
|         | Total                              | 4,079,319,731 | 2,939,778,710 | 23,058,221   | 6,996,040,220 | 871,035,251 | 328,027,376 | 1,479,308    | 1,197,583,315 | 5,798,456,905 |

## **Schedules forming part of Balance Sheet**

| Particulars   | As at 30.06.2010<br>(Rs.) |
|---|---------------------------|
| SCHEDULE - 6 INVESTMENTS (AT COST)  |                           |
| LONG TERM :   |                           |
| UNQUOTED (TRADE INVESTMENT)  S. K. Polymers FZCO  [3 Shares of AED 1,00,000/- each]                                       | 3,367,500                 |
| Investment of Top Glass S.p.A.  | 50,080,792                |
|   | 53,448,292                |
| QUOTED SNS Textiles Ltd. (Erstwhile Suzlon Fibers Ltd.)   | 13,500                    |
| [4,500 Equity Shares of Rs. 10/- each, Rs. 3/- paid up]  Punjab National Bank  [472 Equity shares of Rs. 390/- per share] | 184,080                   |
| (Aggregate market value Rs. 2,04,790/-)   | 197,580                   |
| LONG TERM-TOTAL   | 53,645,872                |
| CURRENT INVESTMENTS   |                           |
| SBI One India Fund - Dividend Option  | 200,000                   |
| [20,000 Units]  PNB long term equity fund based 3 year plan series II-Growth option [1,00,000 Units]                      | 1,000,000                 |
| Less: Provision for increase/(decrease) in value of investment  | -                         |
| CURRENT INVESTMENTS-TOTAL   | 1,200,000                 |
| Total   | 54,845,872                |



| Particulars Particulars  |       | As at 30.06.2010<br>(Rs.) |
|--|-------|---------------------------|
| CHEDULE - 7 NVENTORIES   |       |                           |
| As taken, valued and certified by the Management; and at cost or market                                    |       |                           |
| alue, whichever is lower)  |       |                           |
| aw Materials   |       | 787,941,550               |
| tores & Spares   |       | 35,829,389                |
| tock in process  |       | 1,507,483,381             |
| inished goods  |       | 189,536,784               |
|  | Total | 2,520,791,104             |
| CHEDULE - 8  |       |                           |
| UNDRY DEBTORS  |       |                           |
| Jnsecured, Considered good)  |       |                           |
| xceeding six months  |       | 653,082,058               |
| Others   |       | 2,710,359,694             |
|  | Total | 3,363,441,752             |
| CHEDULE - 9  | 10101 | 2,245,111,752             |
| ASH & BANK BALANCES  |       |                           |
| Cash on Hand   |       | 13,990,890                |
| alance with Scheduled Banks :  |       | 13,770,070                |
| n Current Accounts   |       | 1,454,509,895             |
| n Fixed Deposit Accounts (Under Lien with Bank)  |       | 307,473,418               |
| n Dividend Accounts  |       | 766,456                   |
|  | Total | 1,776,740,659             |
| CHEDULE - 10   |       |                           |
| OANS & ADVANCES  |       |                           |
| Unsecured, Considered good)  |       |                           |
| Advances recoverable in cash or in kind or for value to be received  |       | 1,196,740,117             |
| alances with Customs and Excise Authorities  |       | 44,731,503                |
| reposits   |       | 14,990,919                |
|  | Total | 1,256,462,539             |
| CHEDULE - II   |       |                           |
| URRENT LIABILITIES AND PROVISIONS  |       |                           |
| urrent Liabilities   |       |                           |
| undry Creditors  |       |                           |
| Total Outstanding Dues of Micro, Small and Medium Enterprises  |       | 1,082,564                 |
| ) Total Outstanding Dues other than Micro/Small Industrial Undertakings<br>Jnclaimed Dividend <sup>#</sup> |       | 1,904,569,265             |
| Unclaimed Dividend** Advance from Customers  |       | 766,456<br>134,841,151    |
| Other Liabilities  |       | 215,368,849               |
|  |       | 2,256,628,285             |
| rovisions  |       |                           |
| rovision for Income Tax  |       | 76,715,173<br>45,000      |
| rovision for Wealth Tax<br>roposed Dividend  |       | 65,000<br>16,753,466      |
| orporate Dividend Tax on Proposed Dividend   |       | 2,782,541                 |
| 5. ps. and 2 doing tax of it represed Britadila  |       | 96,316,180                |
|  | Total | 2,352,944,465             |
| There is no amount, due and Outstanding to be credited to Investor Education and Prot                      |       | 2,332,744,403             |

| Particulars  |       | As at 30.06.2010<br>(Rs.) |
|--|-------|---------------------------|
| SCHEDULE - 12<br>MISCELLANEOUS EXPENDITURE                               |       |                           |
| (To the extent not written off or adjusted) Deferred Revenue Expenditure |       | 68,819                    |
|  | Total | 68,819                    |

## **Schedules forming part of Profit and Loss Account**

| Particulars Control of the Control o |       | 15 Months ended<br>30.06.2010 (Rs.) |
|--|-------|-------------------------------------|
| SCHEDULE - 13<br>OTHER INCOME  |       |                                     |
| Interest (TDS Rs. 1,075,952/-)   |       | 15,076,736                          |
| Foreign Exchange Fluctuation   |       | 36,370                              |
| Insurance Claim Received   |       | 452,610                             |
| Other Income   |       | 65,396,406                          |
| Dividend from Long Term Trade Investment   |       | 14,160                              |
| Rental Income (TDS Rs.475,731/-)   |       | 1,976,250                           |
|  | Total | 82,952,532                          |
| SCHEDULE - 14  |       |                                     |
| INCREASE / (DECREASE) IN STOCKS  |       |                                     |
| Stock as on 01.04.2009 - Finished Goods  |       | 166,365,744                         |
| Stock in Process   |       | 1,422,507,320                       |
|  |       | 1,588,873,064                       |
| Less :<br>Stock as on 30.06.2010 - Finished Goods  |       | 189,536,784                         |
| Stock as 61130.06.2010 - Fillished Goods Stock in Process  |       | 1,570,822,558                       |
| Stockiiii i ocess  |       | 1,760,359,342                       |
|  | Total | 171,486,278                         |
| SCHEDULE - 15  | 10001 | 171,100,270                         |
| MANUFACTURING EXPENSES   |       |                                     |
| Stores & Spares Consumed   |       | 219,003,773                         |
| Labour Charges   |       | 7,778,357                           |
| Loading & Unloading Charges  |       | 340,199,386                         |
| Excise Duty Paid   |       | 17,425,766                          |
| Fire & Safety Expenses   |       | 744,253                             |
| Power & Fuel   |       | 132,575,669                         |
| Factory Expenses   |       | 113,506,146                         |
| Repairs to Plant & Machinery   |       | 21,529,403                          |
| Legal & Professional Fees  |       | 12,680,500                          |
|  | Total | 865,443,253                         |
| SCHEDULE - 16  |       |                                     |
| PROVISION & PAYMENTS TO EMPLOYEES  |       |                                     |
| Salaries, Wages & Bonus  |       | 401,373,794                         |
| Contribution to Provident Fund & Other Funds   |       | 26,024,805                          |
| Staff Welfare Expense  |       | 51,818,292                          |
|  | Total | 479,216,891                         |



# **Schedules forming part of Profit and Loss Account**

| Particulars   |       | 15 Months ended<br>30.06.2010 (Rs.) |
|---|-------|-------------------------------------|
| SCHEDULE - 17 ADMINISTRATION & GENERAL EXPENSES             |       |                                     |
| Insurance Expense   |       | 43,842,844                          |
| Rent, Rates & Taxes   |       | 79,182,785                          |
| Legal & Professional Charges                                |       | 31,279,026                          |
| Travelling Expenses   |       | 38,367,647                          |
| Vehicle Expenses  |       | 16,868,847                          |
| General Administration Charges Foreign Exchange Fluctuation |       | 96,624,846<br>24,295,965            |
| Repairs to Others   |       | 10,950,627                          |
| Loss on Sale of Assets                                      |       | 1,273,959                           |
| Deferred Revenue Expenditure W/Off                          |       | 1,039,416                           |
| Sitting Fees  |       | 290,000                             |
| Donation  |       | 7,495,276                           |
|   | Total | 351,511,238                         |
| SCHEDULE - 18   |       |                                     |
| SELLING & DISTRIBUTION EXPENSES                             |       |                                     |
| Freight Charges   |       | 218,243,581                         |
| Royalty Expenditure   |       | 18,058,382                          |
| Sales Commission Expenses                                   |       | 24,207,571                          |
| Advertisement Expenses                                      |       | 13,197,952                          |
| Rebates and Discounts<br>Sales Tax                          |       | 1,709,112<br>80,979,227             |
| Sales Promotion Expenses                                    |       | 47,483,021                          |
| Return, Rejection and Claims                                |       | 2,511,341                           |
|   | Total | 406,390,187                         |
|   |       |                                     |
| SCHEDULE - 19 FINANCIAL EXPENSES                            |       |                                     |
| Interest on Fixed Loan                                      |       | 203,340,878                         |
| Interest on Working Capital                                 |       | 261,988,560                         |
| Interest on Others  |       | 3,501,046                           |
| Bank Commission and Charges                                 |       | 81,061,668                          |
|   | Total | 549,892,152                         |

### **SCHEDULE - 20 Significant Accounting Policies** I. Principles of consolidation

The consolidated financial statements relate to Kemrock Industries and Exports Ltd. ('the Company') its subsidiary Company and joint ventures. The consolidated financial statements have been prepared on the following basis:

- The financial statements of the Company and its subsidiary Company is combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions in accordance with Accounting Standard (AS) 21 - "Consolidated Financial Statements".
- Interest in Joint Ventures has been accounted by using the proportionate consolidation method as per Accounting Standard (AS) 27 - "Financial Reporting of Interest in Joint Ventures".
- In case of foreign subsidiary, being non-integral foreign operations, revenue items are consolidated at the average rate prevailing during the year. All assets and liabilities are converted at rates prevailing at the end of the period/date of acquisition. Any exchange difference arising on consolidation is recognised in the foreign currency translation reserve.
- The difference between the costs of investment in the subsidiary, over the net assets at the time of acquisition of shares in the subsidiary is recognised in the financial statements as Goodwill or Capital Reserve as the case may be.
- Minority Interest's in share of net profit of consolidated subsidiary for the year is identified and adjusted against the income of the group in order to arrive at the net income attributable to shareholders of the Company.
- Minority Interest's in share of net assets of consolidated subsidiary is identified and presented in the consolidated balance sheet separate from liabilities and the equity of the Company's shareholders.
- As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented in the same manner as the Company's separate financial statements.
- Investments other than in subsidiary and associates have been accounted as per Accounting Standard (AS) 13 on "Accounting for Investments".

#### Other significant accounting policies

These are set out under "Significant Accounting Policies" as given in the Company's separate financial statements, to the extent applicable.

#### **NOTES ON ACCOUNTS:**

The previous year's figures have not been provided for as this is a first year of consolidation for the Company.

- 2. The financial statements of subsidiary and jointly controlled entity used in consolidation are drawn up to the same reporting date as that of parent Company.
- The Company has formed wholly owned subsidiaries by the name Kemrock Advanced Composites Ltd., Kemrock Advance reinforcements Ltd., Kemrock Filament Windings Ltd., Kemrock Infratech Ltd. and Kemrock Speciality Polymers Ltd. on 24th June, 2010 and obtained a certificate of commencement of business w.e.f. 11th July, 2010 During the period the subsidiaries have neither carried out any activity nor prepared the financial statements for the period ending 30th June, 2010. Therefore the accounts for the subsidiaries have not been facilitated and not considered for consolidation.
- Financials of S.K. Polymers FZCO which is a Jointly Controlled Entity of a Company has not been taken for consolidation because they were considered insignificant.
- The Subsidiary Company considered in the consolidated financial statements is:

| Name of subsidiary | Country of<br>Incorporation | % of<br>ownership<br>interest |
|--------------------|-----------------------------|-------------------------------|
| Top Glass S.p.A.   | Italy                       | 80%                           |

The significant Associates / Joint Ventures considered in the consolidated financial statements are:

| Name of<br>Associates/JV                             | Country of Incorporation | % of ownership interest |
|--|--------------------------|-------------------------|
| Georgia-Pacific<br>Kemrock International<br>Pvt Ltd. | India                    | 49%                     |

In respect of jointly controlled entities, the Company's share of assets, liabilities, income and expenditure of the joint venture Companies are as follows: (Amt. in Rupees)

| Particulars  | As on<br>30th June, 2010     |
|--|------------------------------|
| (i) Assets Long term assets Investments Current assets   | 464,365<br>Nil<br>39,208,807 |
| (ii) Liabilities Loans (Secured & Unsecured) Current Liabilities and Provisions Deferred Tax Liability / (Asset) | Nil<br>9,091,467<br>39,078   |
| (iii) Income   | 13,128,178                   |
| (iv) Expenses  | 2,882,764                    |



- 8. The unaudited financial statements of foreign subsidiary and joint venture have been prepared in accordance with the generally accepted accounting principle of its country of incorporation.
- 9. Managerial Remuneration Paid / Payable

(Amt. in Rupees)

| Particulars            | 15 Months<br>ended 30.06.2010 |
|------------------------|-------------------------------|
| Directors remuneration | 43,465,731                    |
| LTC                    | 1,783,371                     |
| Total                  | 45,249,102                    |

10. In compliance of Accounting Standard – 22 on "Accounting for Taxes on Income", the item-wise details of Deferred Tax Liability (net) are as under

(Amt. in Rupees)

| Particulars   | 15 Months<br>ended 30.06.2010 |
|---|-------------------------------|
| Deferred Tax Liability:<br>- Related To Fixed Assets        | 55,539,543                    |
| Deferred Tax Assets: - Related to Fixed Assets              | Nil                           |
| Provision for Deferred Tax<br>Liability / (Asset) (A-B) Net | 55,539,543                    |

### II. Earnings Per Share (EPS)

The Institute of Chartered Accountants of India has issued Accounting Standard - 20 for working of earning per share and accordingly the working is given below:

(Amt. in Rupees)

| Particulars                                      | 15 Months<br>ended 30.06.2010 |
|--|-------------------------------|
| Net Profit After Tax and minority interest       | 550,330,070                   |
| Weighted average paid up equity shares (in Nos.) | 11,695,903                    |
| Basic earnings per share of Rs. 10 each          | 47.05                         |
| Diluted earnings per share of Rs. 10 each        | 44.57                         |

### 12. Segment Reporting

As per AS 17, business segment has been identified as the primary segment and geographic segment has been identified as the secondary segment as reportable segments of the Company.

### **Primary Segment Information - Business**

(Rs. In 000's)

| Sr.<br>No. | Particulars  | FRP<br>15 months<br>ended 30.06.10      | Resins<br>15 months<br>ended 30.06.10      | Sub - Total<br>15 months<br>ended 30.06.10   | Eliminations<br>15 months<br>ended 30.06.10 | Total<br>15 months<br>ended 30.06.10                                   |
|------------|--|---|--|--|---|--|
| ı          | Segment Revenue<br>External Turnover<br>Inter Segment Turnover   | 6,017,176<br>6,017,176<br>-             | 1,949,024<br>1,149,823<br>799,201          | 7,966,200<br>7,166,999<br>799,201            | 799,201<br>-<br>799,201                     | 7,166,999<br>7,166,999<br>-  |
|            | Gross Turnover Less: Excise Duty / Service Tax Recovered Net Turnover  | 6,158,298<br>141,122<br>6,017,176       | 1,224,271<br>74,447<br>1,149,823           | 7,382,569<br>215,569<br>7,166,999            | -<br>-<br>-                                 | 7,382,569<br>215,569<br>7,166,999                                      |
| 2          | Segment Result before Interest & Taxes Less: Interest Expense Add: Interest Income Profit Before Tax Less: Current Tax / Wealth Tax Less: Fringe Benefit Tax Less: Deferred Tax Add: Prior Period Income / (Expense) | 1,212,814                               | 84,360                                     | -  | -   | 1,297,174  549,892 15,076 762,358 149,563 - 55,540 2,757               |
|            | Net Profit after Tax   |   |  |  |   | 554,498  |
| 3          | Other Information Segment Assets Unallocable Corporate Assets Total Assets Segment Liabilities Unallocable Liabilities Total Liability   | 13,191,313<br>-<br>13,191,313<br>-<br>- | 1,086,910<br>-<br>1,086,910<br>-<br>-<br>- | 14,278,223<br>-<br>14,278,223<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-                       | 14,278,223<br>3,509,220<br>17,787,443<br>-<br>12,290,375<br>12,290,375 |
|            | Depreciation & Amortization of Expenses Non Cash Expenses other than Depreciation  | 295,824                                 | 32,203                                     | 328,027                                      | -   | 328,027  |

### **Secondary Segment Information - Geographical**

(Rs. In 000's)

| Particulars         | Domestic<br>15 Months<br>ended 30/06/10 | Exports<br>I5 Months<br>ended 30/06/I0 | Unallocable<br>15 Months<br>ended 30/06/10 | Total<br>I5 Months<br>ended 30/06/I0 |
|---------------------|---|--|--|--------------------------------------|
| Segment Revenue     | 2,012,145                               | 5,370,424                              | -  | 7,382,569                            |
| Segment Assets      | -                                       | 537,841                                | 17,249,602                                 | 17,787,443                           |
| Capital Expenditure | -                                       | -                                      | 2,422,941                                  | 2,422,941                            |



### 13. Related party transactions

### (a) List of related parties:

| Sr. No. | Name of the related party                       | Relationship  |
|---------|---|---|
| I       | Mr. Kalpesh M. Patel (CMD)                      | Key Management Personnel (KMP)  |
| 2       | Mrs. Binita K. Patel                            | Relative of Key Management Personnel  |
| 3       | Mrs. Mrudula M. Patel                           | Relative of Key Management Personnel  |
| 4       | Master Aditya K. Patel                          | Relative of Key Management Personnel  |
| 5       | Mr. Alfonso Branca                              | Key Management Personnel (CMD Subsidiary)   |
| 6       | Georgia-Pacific Kemrock International Pvt. Ltd. | Joint Venture Company   |
| 7       | S. K. Polymers FZCO                             | Joint Venture Company   |
| 8       | Kemrock Agritech Pvt. Ltd.                      | Enterprise over which Key Management  |
| 9       | Greenspace Enertech Pvt. Ltd.                   | Personnel and relatives of Key Management Personnel are able to exercise significant influence. |
| 10      | Greenspace Infratech Pvt. Ltd.                  | i ei sonnei are able to exercise significant innuence.  |

### (b) Related Party Transactions:

(Amt. in Rupees)

| Sr. No. | Name of Related party                              | Nature of Relationship   | Nature of Transaction | 15 Months ended 30.06.2010 |
|---------|--|--------------------------|-----------------------|----------------------------|
| I       | Mr. Kalpesh M. Patel                               | Key Management Personnel | Remuneration          | 16,783,371                 |
| 2       | Mr. Alfonso Branca                                 | Key Management Personnel | Remuneration          | 28,190,398                 |
| 3       | Georgia-Pacific Kemrock<br>International Pvt. Ltd. | Joint Venture Company    | Commission on Sales   | 29,551,800                 |
|         |  |                          | Rent Received         | 2,481,750                  |
| 4       | Kemrock Agritech Pvt. Ltd.                         | *                        | Sales                 | 775,451                    |

<sup>\*</sup> Enterprise over which Key Management Personnel and relatives of Key Management Personnel are able to exercise significant influence.

### 14. Contingent Liabilities not provided for:

(Amt. in Rupees)

| Particulars  | 15 Months ended 30.06.2010 |
|--|----------------------------|
| Letters of Credit issued by Banks on behalf of the Company   | 118,922,738                |
| Guarantees issued by Banks on behalf of the Company  | 99,633,485                 |
| Estimated amounts of Contracts remaining unpaid on Capital Account   | 79,059,007                 |
| Disputed Income Tax Demands (not acknowledged) against which proceedings are pending before Income Tax Authorities | 6,223,000                  |
| Litigations against the Company  | 2,185,038                  |

As per our report of even date For H.K.Shah & Co. **Chartered Accountants** 

FR No. 109583/W

H.K.Shah Partner

Membership No. 42758

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

Usha Moraes

Chief Financial Officer

Place: Asoj

Date: August 27, 2010

**Kaushik Bhatt** 

Director

**Dinesh Patel** 

Company Secretary



## Consolidated Cash Flow Statement for the period ended on 30th June, 2010

| Particulars   |                                       | 15 Months ende |
|---|---------------------------------------|----------------|
| Tar decidar 3   |                                       | 30.06.2010     |
| .Cash Flow from Operating Activities                            |                                       |                |
| let Profit before tax and extra ordinary items                  |                                       | 7,624          |
| .dd/(Deduct): Adjustments for                                   |                                       |                |
| nterest   | 5,499                                 |                |
| Depreciation (net)  | 3,280                                 |                |
| reliminary Expenses / Deferred Revenue Written off              | 9                                     |                |
| Profit)/Loss on sale of assets                                  | 13                                    |                |
| rior Year adjustments   | (28)                                  | 8,773          |
| Operating Profit before working capital changes                 |                                       | 16,397         |
| .dd/(Deduct) Adjustments for :                                  |                                       |                |
| rade and Other Receivables                                      | (4,578)                               |                |
| nventories  | (5,557)                               |                |
| rade and Other Payables   | 12,493                                |                |
| oans and Advances   | (11,136)                              | (8,778)        |
| Cash Generated from Operations                                  | · · · · · · · · · · · · · · · · · · · | 7,619          |
| Direct taxes paid (net)   |                                       | (838)          |
| Cash flow before extraordinary items                            |                                       | 6,781          |
| Net cash from operating activities                              |                                       | 6,781          |
| B.Cash Flow from Investing Activities                           |                                       |                |
| ctivities - Inflow/(outflow)                                    |                                       |                |
| urchase of fixed assets (including CWIP and advances for CAPEX) | (54,555)                              |                |
| 1 Inority Interest and others                                   | <b>749</b>                            |                |
| ncrease)/Decrease in value of Investment                        | (347)                                 |                |
| let cash generated /(used) in investing activities              | ` ′                                   | (54,153)       |
| C.Cash Flow from Financing activities                           |                                       |                |
| ncrease in secured loan   | 18,805                                |                |
| ncrease in / (Repayment of) unsecured loans                     | (30)                                  |                |
| ncrease/(Decrease) in Bank borrowings                           | 13,55 Í                               |                |
| nterest paid  | (5,499)                               |                |
| ssue of shares/Equity Warrants                                  | 642                                   |                |
| ncrease/(Decrease) in Security Premium                          | 25,226                                |                |
| ncrease/(Decrease) in General Reserve                           | 83                                    |                |
| ncrease/(Decrease) in Foreign Currency Translation Reserve      | (44)                                  |                |
| Dividends paid  | (303)                                 |                |
| let cash generated/(used) in financing activities               | (===)                                 | 52,431         |
| Net increase/(decrease) in cash equivalents                     |                                       | 5,059          |
| Cash and cash equivalents as at the beginning of year           |                                       | 8,687          |
| djustment due to Consolidation                                  |                                       | 4,021          |
| Cash and cash equivalents as at the end of year                 |                                       | 17,767         |

As per our report of even date For H.K.Shah & Co.

**Chartered Accountants** FR No. 109583/W

H.K.Shah

Partner

 $Membership\,No.\,42758$ 

Place: Asoj

Date: August 27, 2010

Kalpesh Patel

Chairman & Managing Director

Usha Moraes Chief Financial Officer

Kaushik Bhatt Director

**Dinesh Patel** Company Secretary

## Statement under Section 212 (I) (e) & (f) of the Companies Act, 1956

STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956 RELATING TO THE HOLDING COMPANY'S INTEREST IN THE SUBSIDIARY COMPANY

| I | Name of Subsidiary Company   | Top Glass S.p.A.,<br>Italy  | Kemrock<br>Infratech  | Kemrock<br>Advanced   | Kemrock<br>Filament   | Kemrock<br>Advance  | Kemrock<br>Speciality   |
|---|--|-----------------------------|---|---|---|---|---|
|   |  | /                           | Limited   | Composites<br>Limited   | Windings<br>Limited   | Reinforcements<br>Limited   |   |
| 2 | Financial year of the subsidiary Company ended on<br>Shares of the Subsidiary Company held by<br>Kemrock Industries and Exports Limited on the<br>above date   | 31.12.2009                  | N.A.*   | N.A.*   | N.A.*   | N.A.*   | N.A.*   |
|   | a) Number and Face Value   | 64,00,000 of<br>Euro I each | 50,000 Equity**<br>Shares of Rs.<br>10/- each<br>aggregating to<br>Rs. 5,00,000/- |
|   | b) Extent of holding   | 80%                         | 100%  | 100%  | 100%  | 100%  | 100%  |
| 3 | Net aggregate amount of profit/(loss) of the Subsidiary Company so far as it concerns the members of Kemrock Industries and Exports Ltd.  a) Not dealt with in the accounts of Kemrock Industries and Exports Limited for the year ended 30th June, 2010  i) for the subsidiary's financial year as aforesaid  ii) for the previous financial year of the subsidiary since it became the holding Company's subsidiary.  b) Dealt with in the accounts of Kemrock | 18,755,874<br>Nil           | N.A.<br>N.A.  | N.A.<br>N.A.  | N.A.<br>N.A.  | N.A.<br>N.A.  | N.A.<br>N.A.  |
|   | Industries and Exports Limited for the year ended 30th June, 2010  i) for the subsidiary's financial year as aforesaid  ii) for the previous financial year of the subsidiary since it became the holding Company's subsidiary.  | Nil<br>Nil                  | N.A.  | N.A.  | N.A.<br>N.A.  | N.A.  | N.A.  |
| 4 | Changes in the interest of the Company between the end of the financial year of the subsidiary and 30th June, 2010   |                             | Not Applicable  |   |   |   |   |
| 5 | Material changes between the end of financial year of the subsidiary and 30th June, 2010 in respect of the subsidiary's fixed assets, investments and money lent/borrowed by it.   | Not Applicable              | Not Applicable  | Not Applicable  | Not Applicable  | Not Applicable  | Not Applicable  |

The Company was incorporated on 24.06.2010 and has not commenced its business as on the date of report, hence, Not Applicable.

Six (6) shares are held in names of 6 individual nominees (one share each held by each nominee) on Company's behalf pursuant to Sec. 49(3) of the Companies Act, 1956, date of issue of shares being 12.08.2010.



### FINANCIAL STATEMENTS OF SUBSIDIARY (Top Glass S.p.A., Italy)

### The Board of Directors' Report

To, The Shareholders of **Top Glass S.p.A.**,

The year 2009 registered a turnover of Rs.1,41,47,20,800/- with an increase of Rs.31,30,27,249/- compared with the previous year.

Company's profitability improved despite the general crisis in the sector.

The cash flow produced of approximately Rs.5,73,10,655/- allows us to be hopeful for the future, thanks partly to the international relations with the Indian company Kemrock Industries and Exports Limited.

It has been a year of profound global crisis, which affected all industrial sectors and all nations. This has forced us, in order to protect the Company value and as already mentioned in the annual report of the previous year, to introduce a Company reorganisation plan and sign an agreement with trade union organisations for an extraordinary redundancy scheme. The consequent reduction in costs in relation to employment, combined with a decisive development in trading activities of fibre-glass reinforced section bars, as also mentioned in the past, has allowed us to close our income statement with profits.

Our market of reference remains Europe which, thanks to our trading activities and the activities of our sales agents, accounts for over 50% of our turnover.

It should be noted that our trading activities did not relate solely to a range of industrial sections bars, but also plant and know-how.

Various marketing and communications activities were undertaken. Participation in a range of trade fairs continued, such as the JEC in Paris, the main event for composite materials at European level, PLAST in Milan and COMPOTEC in Carrara, the 2nd international composite material show.

For management of quality, on which we always necessarily focus maximum attention, in the first quarter we had a supervisory inspection, which we passed with several recommendations.

A look at 2010 clearly indicates that the worries are not over yet. Market demand is still stagnant and the workload is consequently not optimal.

Another serious worry is the heavy tension in costs of our main raw materials, glass and resins. In view of the crisis, many manufacturers have reduced their production capacity and now, despite stagnant requirements, there are firm demands for an increase in costs, with actual shortage of supplies in certain moments. Customers absolutely do not understand these market situations and they consequently further increase our worries.

Collaboration with the Indian Kemrock group, a world leader in the composites sector, continued.

Lastly, we would like to specify, in compliance with art. 2428 of the Italian Civil Code, that:

- the Company acquired a 5% stake in a company operating in the
  production and marketing of fibre-glass reinforced products in Brazil,
  with which we have had relations since 1992. This move will allow us
  to position ourselves better on international markets, since we will be
  able to handle current and future European customers which are or
  become active on South American markets as well.
- the Company does not possess its own shares, not even through third parties or trust Companies;
- no purchase or sale of own shares were made during the year, including through third parties or trust Companies;
- the production plant of the Company is in Osnago (Lecco), Via Dei Soldani n. 3;
- the Company has a local unit in Pioltello (Milan), Via Bergamo no. 15, which is a warehouse.

The Board of Directors proposes allocating profits for the year of Rs.2,34,44,842/- as follows:

- Rs. I 1,72,243/- equal to 5%, to the Legal Reserve;
- Rs.2,22,72,600/-, the remainder, to partial coverage of prior losses.

The Board of Directors has called the Shareholders' meeting in first call on 30 April, 2010, at 9 a.m., and, in second call, on 13 May, 2010, at 9 a.m., with the agenda containing examination and approval of the financial statements at 31.12.2009, formed of the Balance Sheet, Income Statement and Accompanying Notes.

#### THE BOARD OF DIRECTORS

MARIA ADELE OLGIATI ALFONSO BRANCA AUGUSTO MONGINI Director Director

Osnago, 22 March, 2010

### **Auditors' Report**

The Board of Auditors issued the following report, after examining the Financial Statements drawn up by the Board of Directors for the Financial Statements of **Top Glass S.p.A.**, closed as at 31.12.2009.

To the shareholders,

The Financial Statements closed as at 31 December 2009, comprising the Balance Sheet, Profit and Loss Account, Explanatory Notes and accompanied by the Directors' Report, drawn up by the Corporate Body, pursuant to Article 2423, paragraph I of the Italian Civil Code were communicated to the Board of Auditors within the terms prescribed by Law.

The Auditors hereby inform that:

- the accounts auditing function, pursuant to Article 2409-bis of the Italian Civil Code was assigned to the Board of Auditors by the provision set out in the Company By Laws;
- compliance with correct administrative and supervisory principles was verified, pursuant to Article 2403 of the Italian Civil Code as regards the aspects within their area of jurisdiction, the adequacy of the company's organisational structures was verified, establishing the effectiveness of the administrative accounting system, as well as the adequacy of the management audit;
- no notification was received from the Shareholders during the supervisory activities, pursuant to Article 2408 of the Italian Civil Code, as well as not identifying any omissions, reprehensible events, limitations, exceptions or irregularities, requiring a mention in this report;
- the Auditors participated in the Meetings held by the Board of Directors and obtained information from the directors regarding the activities performed and as regards the operations of significant importance in the terms of the economic, financial and equity aspects engaged in by the Company.
- As regards the 2009 financial year, the operations generated a result amounting to Rs.2,34,44,842/- and the principal accounting records can be summarised as follows:

#### **Equity Position:**

| - Assets                        | Rs. | 1,43,22,88,311/- |
|---------------------------------|-----|------------------|
| - Liabilities                   | Rs. | 89,81,43,101/-   |
| - Share Capital/Reserves        | Rs. | 51,07,00,368/-   |
| - profit for the financial year | Rs. | 2.34.44.842/-    |

#### Profit and Loss Account:

| - Difference between value and cost         |     |                 |
|---|-----|-----------------|
| of production                               | Rs. | 5,01,04,512/-   |
| - Financial income and charges              | Rs. | - I,18,80,566/- |
| - Value adjustments in respect of financial | Rs. | NIL             |
| - Extraordinary income and charges          | Rs. | NIL             |
| - Income taxes for the financial period     | Rs. | 1,47,79,104/-   |
| - Net Income for the financial year         | Rs. | 2,34,44,842/-   |

On the basis of the audits performed and the verifications executed, pursuant to Article 2409-ter of the Italian Civil Code, we report that the . Financial Statements, which are submitted to your approval, correspond to the entries in the Company's accounts. As regards the layout and content, the Financial Statements were drawn up in compliance with the current regulations and adopted adequate and fair valuation methods, consistent with the methods adopted in the preceding financial year.

No exceptional events occurred during the financial year which rendered it necessary to resort to the derogations set forth in Article 2423, paragraph 4 and in Article 2423-bis, paragraph 2 of the Italian Civil Code.

The explanatory Notes contain the information set forth in Article 2427 of the Italian Civil Code and have also provided supplementary information necessary to ensure a full understanding of financial Statements in question. Furthermore, the principal events which characterized the operations and the results achieved in the 2009 financial year are detailed in the Directors' Report.

The Auditors inform that the Company has correctly fulfilled the collective information requirements as regards the corporate organisational structure, pursuant to Article 2381, paragraph 4 of the Italian Civil Code.

Furthermore, the Company has deemed that the requirements set forth in Article 2497 and following Articles of the Italian Civil Code, pertaining to the corporate management and coordination activities, are not applicable.

In conclusion, the audits, also the accounting audits, performed have indicated that the draft Financial Statements as prepared and presented by the Corporate Body have been found reliable overall, and give a truthful and fair representation of the Company's equity and cash flow position. Consequently, the Board of Auditors expresses its favourable opinion both regarding approval of the Financial Statements and in relation to the proposal to allocate the profit accruing to the financial year.

#### THE BOARD OF AUDITORS

DOTT. FRUGONI DAVIDE DOTT. CAMBI GIANCARLO DOTT. SSA MORANDI BARBARA

Brescia, 12 April, 2010



## Top Glass S.p.A., Italy Balance Sheet as at 31.12.2009

| Particulars   |       | Schedule    | As at<br>31.12.2009<br>(Rs.)              | As at<br>31.12.2008<br>(Rs.)             |
|---|-------|-------------|---|--|
| SOURCES OF FUNDS  |       |             |   |  |
| SHARE HOLDERS' FUNDS  |       |             |   |  |
| Share Capital<br>Reserves & Surplus                                   |       | l<br>2      | 466,353,600<br>67,791,610                 | 466,353,600<br>74,654,354                |
| LOAN FUNDS  |       |             |   |  |
| Secured Loans   |       | 3           | 149,486,512                               | 228,154,180                              |
|   | Total |             | 683,631,722                               | 769,162,134                              |
| APPLICATION OF FUNDS  |       |             |   |  |
| FIXED ASSETS  |       |             |   |  |
| Gross Block<br>Less : Depreciation                                    |       | 4           | 473,631,482<br>40,520,894                 | 523,975,737<br>43,117,342                |
| Net Block   |       |             | 433,110,588                               | 480,858,395                              |
| Capital Work In Progress including Advances for Capital Expense       |       |             |   |  |
| INVESTMENTS   |       | 5           | 59,388,161                                | 31,080,317                               |
| CURRENT ASSETS, LOANS & ADVANCES                                      |       |             |   |  |
| Current Assets Inventories Sundry Debtors Cash & Bank Balances        |       | 6<br>7<br>8 | 221,270,296<br>589,373,154<br>112,600,421 | 219,008,042<br>402,249,405<br>93,386,857 |
| Loans & Advances  |       | 9           | 16,545,692                                | 42,740,964                               |
|   |       |             | 939,789,563                               | 757,385,268                              |
| Less: Current Liabilities & Provisions                                |       | 10          | 748,656,590                               | 500,161,846                              |
| Net Current Assets  |       |             | 191,132,973                               | 257,223,422                              |
| MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted) |       |             | -   | -  |
|   | Total |             | 683,631,722                               | 769,162,134                              |

The Schedules referred to above form an integral part of the Balance Sheet

## Top Glass S.p.A., Italy Profit & Loss Account for the year ended 31.12.2009

| Particulars Particulars            | Schedule | Year 2009<br>(Rs.) | Year 2008<br>(Rs.) |
|------------------------------------|----------|--------------------|--------------------|
| INCOME                             | İ        |                    |                    |
| Sales & Operations                 |          | 1,414,720,800      | 1,101,693,551      |
| Less: Excise Duty                  |          | -                  | -                  |
| Net Sales .                        |          | 1,414,720,800      | 1,101,693,551      |
| Other Income                       |          | 65,993,691         | 49,891,467         |
| Increase/(Decrease) in Stocks      |          | 48,736,374         | 25,694,969         |
|                                    |          | 1,529,450,865      | 1,177,279,987      |
| EXPENDITURE                        |          |                    |                    |
| Raw Materials Consumed             |          | 727,070,141        | 613,802,653        |
| Provisions & Payments to Employees | 11       | 96,431,245         | 174,581,280        |
| Administration & General Expenses  | 12       | 615,324,073        | 317,918,677        |
| Financial Expenses                 | 13       | 11,880,566         | 18,967,720         |
| Depreciation                       |          | 40,520,894         | 43,117,342         |
|                                    |          | 1,491,226,919      | 1,168,387,672      |
| Profit Before Tax                  |          | 38,223,946         | 8,892,315          |
| Less: Provision for Current Tax    |          | 14,779,104         | 13,415,895         |
| Profit After Tax                   |          | 23,444,842         | (4,523,580)        |

The Schedules referred to above form an integral part of the Profit & Loss Account

## **Schedules forming part of the Balance Sheet**

| Particulars Particulars   | As at<br>31.12.2009<br>(Rs.)                          | As at<br>31.12.2008<br>(Rs.)                           |
|---|---|--|
| Schedule I<br>SHARE CAPITAL   |   |  |
| Authorised Capital<br>Issued, Subscribed and paid up<br>Equity Capital 8000000 equity share of Euro I/- each        | 466,353,600   | 466,353,600  |
|   | 466,353,600   | 466,353,600  |
| Schedule 2 RESERVES AND SURPLUS   |   |  |
| Legal reserves Opening balance Profit and loss account Profit and loss account Foreign currency translation reserve | 1,090,280<br>(19,986,852)<br>23,444,842<br>63,243,340 | 1,136,915<br>(21,401,286)<br>(4,523,580)<br>99,442,305 |
| Schedule 3  | 67,791,610  | 74,654,354   |
| SECURED LOANS   |   |  |
| Debts to banks beyond next financial year   | 149,486,512   | 228,154,180  |
|   | 149,486,512   | 228,154,180  |



| Particulars Particulars                         |   | As at<br>31.12.2009<br>(Rs.) | As at<br>31.12.2008<br>(Rs.) |
|---|---|------------------------------|------------------------------|
| Schedule 4 FIXED ASSETS                         |   |                              |                              |
| Lands and buildings                             |   | 282,098                      | 294,164                      |
| Machinery and equipment                         |   | 67,092,913                   | 69,969,668                   |
| Industrial and commercial equipments            |   | 314,369,756                  | 334,211,953                  |
| Other assets                                    | C.L. T. I                               | 8,114,892                    | 8,070,269                    |
| Intangible assets                               | Sub - Total                             | 389,859,659                  | 412,546,054                  |
| Costs of search, development and publicity      |   | 1,583,228                    | 2,702,285                    |
| Patents and related fees                        |   | 856,509                      | 1,685,783                    |
| Copyrights fees                                 |   | 2,927,913                    | 3,174,896                    |
| Other immobilizations                           |   | 37,883,279                   | 60,749,377                   |
|   | Sub - Total                             | 43,250,929                   | 68,312,341                   |
|   | Grand Total                             | 433,110,588                  | 480,858,395                  |
| Schedule 5 INVESTMENTS (UNQUOTED AT COST - LONG | TERM)                                   |                              |                              |
| Investments in associated and other Companies   | , | 59,388,161                   | 31,080,317                   |
| ·   |   | 59,388,161                   | 31,080,317                   |
| Schedule 6 INVENTORIES                          |   | 37,300,101                   | 31,000,317                   |
| Stock of RM                                     |   | 55,144,733                   | 50,772,124                   |
| Stock of WIP                                    |   | 65,833,858                   | 45,667,114                   |
| Stock of FG                                     |   | 100,291,705                  | 122,568,804                  |
|   |   | 221,270,296                  | 219,008,042                  |
| Schedule 7 SUNDRY DEBTORS                       |   |                              |                              |
| Trade debtors                                   |   | 320,001,961                  | 300,562,877                  |
| Sundry debtors                                  |   | 269,371,193                  | 101,686,528                  |
|   |   | 589,373,154                  | 402,249,405                  |
| Schedule 8 CASH AND BANK                        |   |                              |                              |
| Cash  |   | 172,539                      | 211,108                      |
| Bank and post deposits                          |   | 112,427,882                  | 93,175,749                   |
|   |   | 112,600,421                  | 93,386,857                   |
| Schedule 9 LOANS AND ADVANCES                   |   |                              |                              |
| Credit to controlled Companies                  |   | 11,359,183                   | 40,335,927                   |
| Repayments                                      |   | 5,186,509                    | 2,405,037                    |
|   |   | 16,545,692                   | 42,740,964                   |

| Particulars                                    | As at<br>31.12.2009<br>(Rs.) | As at<br>31.12.2008<br>(Rs.) |
|--|------------------------------|------------------------------|
| Schedule 10 CURRENT LIABILITIES AND PROVISIONS |                              |                              |
| Provision for doubtful debts                   | 5,418,465                    | 3,301,407                    |
| Advances                                       | 288,674,477                  | -                            |
| Debt to suppliers                              | 305,594,955                  | 288,366,042                  |
| Fiscal debts                                   | 14,779,104                   | 13,415,895                   |
| Debt to social security institutions           | 7,414,589                    | 10,685,854                   |
| Sundry creditors                               | 22,236,373                   | 23,492,044                   |
| Accrued expenses and rediscounts               | 77,498                       | 1,659,640                    |
| Debts to banks within next financial year      | 62,813,794                   | 85,363,758                   |
| Retirement gratuity                            | 41,647,335                   | 73,877,206                   |
|  | 748,656,590                  | 500,161,846                  |

## **Schedules forming part of Profit & Loss Account**

| Particulars   |       | 2009<br>(Rs.)  | 2008<br>(Rs.)   |
|---|-------|--|---|
| SCHEDULE - 11 PROVISION & PAYMENTS TO EMPLOYEES   |       |  |   |
| Salary and wages<br>Social cost<br>Retirement bonus<br>Other costs  |       | 66,202,167<br>23,607,540<br>6,621,538                                      | 120,145,751<br>42,956,327<br>11,470,774<br>8,428                              |
|   | Total | 96,431,245   | 174,581,280   |
| SCHEDULE - 12 ADMINISTRATION & GENERAL EXPENSES   |       |  |   |
| For services For enjoyment of assets of third party Devaluation of credits included in circulating assets and in liquidity Other management expenses Foreign exchange fluctuation gain / (loss) Extraordinary items |       | 530,766,921<br>75,108,175<br>2,053,542<br>4,343,811<br>3,038,544<br>13,080 | 230,385,794<br>83,242,237<br>1,784,577<br>3,619,211<br>275,508<br>(1,388,650) |
|   | Total | 615,324,073  | 317,918,677   |
| SCHEDULE - 13 FINANCIAL EXPENSES  |       |  |   |
| Financial revenues Interest and financial expenses  |       | (545,395)<br>12,425,961  | (653,813)<br>19,621,533   |
|   | Total | 11,880,566   | 18,967,720  |



### **Notes Accompanying the Financial Statements**

Shareholders,

We are submitting to your attention the notes accompanying the 2009 Financial Statements, which form an integral part of them in accordance with art. 2423 of the Italian Civil Code.

In view of the fact that the Company exceeds the limits contemplated by art. 2435-bis of the Italian Civil Code, the financial statements have been prepared in ordinary form.

#### **General Information**

The principal corporate purpose of Top Glass S.p.A. is the manufacturing and sale of plastic and fibre-glass reinforced plastic products, accessory and similar products in the various industrial and commercial applications, and also the construction and sale of equipment for the processing and use of the materials indicated above.

#### **Research & Development Activities**

All the costs sustained for research and development have been charged to the year under the individual items on the Income Statement by kind.

#### Other Information

The Company has proceeded within the times required by law with the adoption of new measures on protection of personal data introduced by Legislative Decree no. 196 of 30 June, 2003, in addition to those governed by the previous regulations under Law 675/96.

#### **General Evaluation Criteria Applied**

The financial statements have been prepared in accordance with the general standards contemplated by art. 2423-bis of the Italian Civil Code, and also those prepared by the National Association of Accountants and the Italian Accounting Organisation; the items which appear on it have been stated separately following the evaluation criteria indicated in art. 2426 of the Italian Civil Code.

Evaluation of the items on the financial statements has been made on the basis of general criteria of prudence and the company being a going concern, the basic principle for preparation of the financial statements of an operating Company, taking possible operating developments into account.

In application of international accounting standards and EU regulations on entry of assets and liabilities, prevalence is given to substance over form. In preparation of these financial statements, charges and income have been entered on an accruals basis, irrespective of the moment when the cash operation takes place (collections and payments). It is also specified that:

- the data for this year was compared with the data for the previous year;
- certain items have not been indicated on the Income Statement due to being zero in value and since this is a division of costs preceded by Arabic numerals, in full compliance with art. 2423-ter of the Italian Civil Code.

 $The \ evaluation \ criteria \ adopted \ in \ formation \ of the \ financial \ statements \ are \ described \ below \ in \ detail.$ 

#### **Tangible assets**

Tangible assets are stated at purchase or manufacturing cost, including directly attributable accessory charges.

The item is stated on the balance sheet adjusted by depreciation accumulated over the years.

The portions of depreciation have been charged to the income statement and have been applied adopting systematic criteria and on the basis of the remaining individual possibilities of use, considering expected physical wear and tear and obsolescence of amortisable assets.

No technical-economic depreciation was applied to the higher value attributed to generic plant, specific plant and machinery and moulds material, as in previous years, since these are assets not subject to economic-technical wear and tear.

#### **Final inventories**

Raw materials, components, finished products and moulds awaiting sale are stated at the lesser between purchase or production cost, including accessory charges, and the presumed realisation value obtainable from market trends;

#### Trade payables and receivables

Receivables are stated at presumed realisation value. Adjustment of the nominal value of receivables to the presumed realisation value is obtained through a special reserve for bad credit.

 $Payables \ are \ stated \ at \ their \ nominal \ value, \ altered \ in \ the \ case \ of \ returns \ or \ invoicing \ adjustments.$ 

#### Receivables and payables in foreign currency

Receivables and payables expressed in foreign currency, entered into accounts at the current exchange rate at the date when the relative operation took place, have generated both positive and negative exchange differences, which have been entered in the balance sheet; receivables and payables in foreign currency and open at 31.12.2009 are entered at the spot exchange rate at the end of the year and the relative exchange gains and losses are charged to the income statement, with any net gain being placed in a special reserve not distributable until realisation.

#### Cash and current accounts

These items are stated at their effective amount.

#### **Employee severance indemnity reserve**

The reserve corresponds with the total of the individual indemnity accrued in favour of employees at the date of closure of the financial statements, net of advances paid out and any taxes on revaluation, and in compliance with current legislation and collective employment contracts, and is equal to the amount which would be due to employees in the case of termination of the working relationship at that date.

#### **Accruals and deferrals**

Accruals and deferrals are calculated taking into consideration the principle of entry on an accruals basis.

#### Revenues, Income, Costs and Charges

Revenues and costs are entered on the income statement on an accruals basis, with entry of accruals and deferrals, and in compliance with the principle of prudence and relevance. Revenues and income, costs and charges are entered net of returns, discounts, allowances and bonuses, and also taxes directly connected with the sale of products and the supply of services. Revenues on the sale of fixed assets are entered at the moment of transfer of ownership, which generally coincides with delivery. In the case of services, recognition of revenues coincides with completion of performance of the services. Financial revenues and those deriving from supply of services are entered on an accruals basis.

#### Income tax for the year

Current taxes are based on the taxable amount for the year. Taxable income differs from the result entered on the income statement since it excludes positive and negative components which will be taxable or deductible in subsequent years and also excludes items which will never be taxable or deductible. Current income tax is calculated on an accruals basis and therefore represents a provision according to current tax rates and regulations, on the basis of a realistic forecast of taxable income.

#### **Change In Evaluation Criteria**

There have been no changes in the criteria adopted.

These financial statements, formed of the Balance Sheet, Income Statement and Accompanying Notes, offer a truthful and correct reflection of equity and the financial situation and also the economic results of the year and correspond with the accounting entries.

#### THE BOARD OF DIRECTORS

MARIA ADELE OLGIATI Director

ALFONSO BRANCA Director

AUGUSTO MONGINI

Director



## Top Glass S.p.A., Italy Cash Flow Statement for the Year ended on 31.12.2009

Rs. in Lakh

|    |   | 31.12 2009 |         | 31.12.2008 |         |
|----|---|------------|---------|------------|---------|
|    |   |            |         |            |         |
| A. | Cash Flow from Operating Activities                   |            |         |            |         |
|    | Net Profit before tax and extraordinary items         | 382        | 382     | 89         | 89      |
|    | Add / (Deduct) : Adjustments for<br>Interest          | 119        |         | 189        |         |
|    | Depreciation (net)                                    | 405        |         | 431        |         |
|    | ()  |            | 524     |            | 620     |
|    | Operating Profit before working                       |            |         |            |         |
|    | capital changes                                       |            | 906     |            | 709     |
|    | Add / (Deduct) Adjustments for :                      |            |         |            |         |
|    | Trade and Other Receivables                           | (1,871)    |         | (1,834)    |         |
|    | Raw Materials   | (44)       |         | 39         |         |
|    | Work In Progress                                      | (202)      |         | (296)      |         |
|    | Finished Goods  | 223        |         | (76)       |         |
|    | Trade and Other Payables                              |            |         |            |         |
|    | Loans and Advances                                    | 262        |         | 508        |         |
|    | Current Liabilities                                   | 2,486      |         | 812        | (2.17)  |
|    |   |            | 854     |            | (847)   |
|    | Cash Generated from Operations                        |            | 1,760   |            | (138)   |
|    | Direct taxes paid (net)                               | (148)      | (148)   | (134)      | (134)   |
|    | Cash flow before extraordinary items                  |            | 1,612   |            | (272)   |
|    | Net cash from operating activities                    |            | 1,612   |            | (272)   |
| В. | Cash Flow from Investing Activities                   |            |         |            |         |
|    | Activities - Inflow / (outflow)                       |            |         |            |         |
|    | Purchase of fixed assets (including CWIP and          |            |         |            |         |
|    | advances for CAPEX)                                   | 72         |         | (1,230)    |         |
|    | (Increase)/Decrease in value of Investment            | (283)      |         | (62)       |         |
|    | Net cash generated /(used) in investing               |            | (211)   |            | (1.202) |
|    | activities  |            | (211)   |            | (1,292) |
| C. | Cash Flow from Financing activities                   |            |         |            |         |
|    | Increase in loans                                     |            |         |            |         |
|    | Increase in / (Repayment of) unsecured loans          |            |         | 894        |         |
|    | Increase/(Decrease) in Bank borrowings                | (787)      |         |            |         |
|    | Interest paid   | (119)      |         | (190)      |         |
|    | Foreign currency translation                          | (303)      |         | 975        |         |
|    | Legal Reserves  | (0)        |         | 2          |         |
|    | Net cash generated/(used) in financing                |            | (1,209) |            | 1,681   |
|    | Net increase/(decrease) in cash equivalents           |            | 192     |            | 117     |
|    | Cash and cash equivalents as at the beginning of year | 934        | 934     | 817        | 817     |
|    | Cash and cash equivalents as at the end of year       |            | 1,126   |            | 934     |

## X

### **NECS MANDATE FORM**

To, Link Intime India Pvt. Ltd. **Unit: Kemrock Industries and Exports Ltd.** 308, 1st Floor, Jaldhara Complex, Opp. Manisha Soc, Off. Old Padra Rd, Vasna Road, Vadodara - 390 015. Gujarat. India

I/We, hereby authorize you to make all dividend related payments in respect of my holding in your company to my Bankers for crediting to my account as detailed below:

| Sr. No. | Particulars  | Details |
|---------|--|---------|
| I       | Shareholder's Name including Joint holders (In Block letter) |         |
| 2       | Ledger Folio No.   |         |
| 3       | No. of Shares  |         |
| 4       | Bank Name  |         |
| 5       | Bank Branch Name and Address                                 |         |
| 6       | Bank A/c. No.  |         |
| 7       | Account Type<br>(Saving/Current/Others)                      |         |
| 8       | 9 Digit MICR No.   |         |
| 9       | STD Code & Tel. No. of the Bank                              |         |

I, hereby, declare that the particulars given above are correct and complete. If the transaction is delayed or credit is not effected at all for reasons of incomplete or incorrect information, I would not hold the Company responsible.

| Dated : | Signature of the First Shareholder      |
|---------|---|
|         | (as appearing in the Company's records) |

#### **INSTRUCTIONS**

- Please attach a photocopy of the Cheque issued by your Bank relating to your above account for verifying the accuracy of the MICR code number.
- 2. In case NECS Scheme does not meet the desired response or due to any other operational reasons, it is found to be unworkable, the Company reserves the right to pay the dividend by issue of physical warrants.
- 3. If any transition is delayed or not effected at all for reasons of incompleteness or incorrectness of information supplied as above, Link Intime India Private Limited / Kemrock Industries and Exports Limited will not be held responsible.
- 4. Whenever the shares in the given folio are entirely dematerialized, then this NECS form will stand rescinded.
- 5. For shares held in dematerialized form, NECS mandate is required to be submitted to the concerned Depository Participant in their prescribed form.



Regd. Office : Village Asoj, Vadodara-Halol Express Way, Tal. Waghodia, Dist. Vadodara - 391 510 Gujarat (India)

commencement of the Meeting.



### **ATTENDANCE SLIP**

| D 1 5 h M (DDID 6h 1D  |   |
|--|---|
| Regd. Folio No./DP ID - Client ID  | <del></del>   |
| No. of Shares held   |   |
| Icertify that Iamaregisteredshare holder/proxyfortheregisteredshare and the control of | holder of the Company.  |
| I hereby record my presence at the 16th Annual General Meeting of th<br>Asoj, Vadodara-Halol Express Way, Tal. Waghodia, Dist. Vadodara - 391 5  | e Company to be held at the Registered Office of the Company at Village 510 Gujarat (India) on <b>Friday</b> , the <b>19<sup>th</sup> November, 2010</b> at <b>10:30 a.m.</b> |
| Member's/Proxy's name in BLOCK letter  | Member's/Proxy's Signature  |
| <b>NOTE:</b> Please fill up this attendance slip and hand it over at the entrance of the meeting   | ng. Members are requested to bring their copy of the Annual Report.   |
|  | ·····×  |
| Regd. Office : Village Asoj, Vadodara-Halol Express Way,<br>Tal. Waghodia, Dist. Vadodara - 391 510 Gujarat (India)  | KEMROCK  Industries and Exports Limited   |
| PROX   | Y FORM  |
| Regd. Folio No./DPID - Client ID   |   |
| No. of Shares held:  |   |
| I/We   |   |
| of being Member/Mem  | nbers of <b>Kemrock Industries and Exports Limited</b> hereby appoint   |
| Mr./Ms.  | of or failing   |
| him/her, Mr./Ms.   | of as   |
| my/our proxy to attend and vote for me/us and on my/our behalf at the  | e 16 <sup>th</sup> Annual General Meeting of the Company to be held on <b>Friday,</b> the   |
| $19^{\text{th}}$ November, 2010 at 10:30 a.m., and at any adjournment thereof.   |   |
|  | Affix<br>Revenue<br>Stamp   |
| Signed thisday of  | Signature   |
| NOTE: This form of Proxy, in order to be effective, should be duly stamped, complete   | ed, signed and deposited at the Registered Office of the Company, not less than 48 hours before   |













Kemrock manufacturing facility in Asoj, Vadodara

