

August 28, 2017

National Stock Exchange of India Limited Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra (E), Mumbai-400051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001

Ref: Bharti Airtel Limited (532454 / BHARTIARTL)

Sub: Press Release

Dear Sir/ Madam,

We are enclosing herewith a press release titled "Airtel and Symantec announce Strategic Partnership to offer Leading Cyber Security Solutions to Businesses in India", being issued by Bharti Airtel Limited.

Kindly take the above information on record.

Thanking you,

**Sincerely Yours** 

For Bharti Airtel Limited

Konit Krisnan Puri

Dy. Company Secretary





## Airtel and Symantec announce Strategic Partnership to offer Leading Cyber Security Solutions to Businesses in India

First-of-its-kind partnership to leverage Airtel's extensive reach in B2B segment and Symantec's Integrated Cyber Defense Platform to bring unparalleled cyber defense to enterprises

New Delhi, August 28, 2017: Bharti Airtel ("Airtel"), India's largest telecommunications services provider, and Symantec Corp. (Nasdaq: SYMC), the world's leading cyber security company, today announced a strategic partnership to serve the growing cyber security requirements of businesses in India, providing protection and prevention of online threats in an increasingly digitally connected world. Under the terms of the agreement, Airtel will be the exclusive Cyber Security Services partner for Symantec in India, and will distribute Symantec's enterprise security software.

The partnership aims to leverage Airtel's strength in India's Business to Business (B2B) segment, helping them address the challenges of the Cloud Generation with Symantec's innovative Integrated Cyber Defense Platform. As Indian enterprises embrace cloud applications and infrastructure, they require security technologies built for this new cloud-based environment to gain the upper hand on adversaries. The partnership will give customers stronger protection and prevention, greater visibility and better control of critical assets, users and data.

Airtel Business serves over 2,000 large enterprise accounts, plus more than 250,000 corporate and tech startups with its integrated telecom solutions. In addition, it has a strong presence in Central and State Government departments/divisions. Symantec Cyber Security Services prepares organizations for every stage of the attack lifecycle through global Threat Intelligence Services, Managed Security Services, Incident Response Services and Cyber Skills Development Services to protect organizations from internal and external attacks.

Gopal Vittal, MD & CEO (India & South Asia), Bharti Airtel said, "Increasingly sophisticated cyber threats with potential to disrupt business continuity are the new normal in today's digitally connected world. Enterprises need to guard against these emerging threats and Airtel, with its experience in serving businesses with integrated connectivity solutions, is uniquely positioned to serve them. We are delighted to partner with Symantec and offer its world-class Integrated Cyber Defense Platform and solutions to customers in India. It will help us add value to our existing enterprise relationships and further consolidate our leadership position in the B2B space."





Symantec's CEO Greg Clark said, "The threat environment is more dangerous and complex than ever. The partnership between Airtel and Symantec presents massive value to businesses in India. Airtel is one of the most forward-thinking telcos and Symantec's Integrated Cyber Defense Platform focuses on empowering businesses to protect their on-premise as well as fast growing cloud environment through every stage of an attack lifecycle by combining the broadest and deepest set of threat intelligence in the industry. With this partnership, under one service level agreement, Indian organizations can bolster their cyber defense and respond to new threats as they emerge at a significantly lower operational cost."

Airtel Business is India's leading and most trusted provider of ICT services with a diverse portfolio of services. Along with voice, data and video, its service portfolio includes network integration, data centers, managed services, enterprise mobility applications and digital media. Its strategically located submarine cables and satellite network enables customers to connect across the world, including hard-to-reach areas.

## **About Bharti Airtel**

Bharti Airtel Limited is a leading global telecommunications company with operations in 17 countries across Asia and Africa. Headquartered in New Delhi, India, the company ranks amongst the top 3 mobile service providers globally in terms of subscribers. In India, the company's product offerings include 2G, 3G and 4G wireless services, mobile commerce, fixed line services, high speed home broadband, DTH, enterprise services including national & international long distance services to carriers. In the rest of the geographies, it offers 2G, 3G and 4G wireless services and mobile commerce. Bharti Airtel had over 377 million customers across its operations at the end of May 2017. To know more please visit, <a href="https://www.airtel.com">www.airtel.com</a>

## **About Symantec**

Symantec Corporation (NASDAQ: SYMC), the world's leading cyber security company, helps organizations, governments and people secure their most important data wherever it lives. Organizations across the world look to Symantec for strategic, integrated solutions to defend against sophisticated attacks across endpoints, cloud and infrastructure. Likewise, a global community of more than 50 million people and families rely on Symantec's Norton and LifeLock product suites to protect their digital lives at home and across their devices. Symantec operates one of the world's largest civilian cyber intelligence networks, allowing it to see and protect against the most advanced threats. For additional information, please visit <a href="www.symantec.com">www.symantec.com</a> or connect with us on Facebook, Twitter, and LinkedIn.