Chartered Accountants Deloitte House 70/3 Miller Road Bangalore 560 052 INDIA

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AUDITORS' REPORT

TO THE MEMBERS OF ARVIND FASHIONS LIMITED

We have audited the attached Balance Sheet of **Arvind Fashions Limited**, as at 31st March 2004 and the Profit and Loss Account and the Cash Flow Statement for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 issued by the Government of India in terms of Section 227 (4A) of the Companies Act, 1956, we give in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order, to the extent applicable to the Company.

Further to our comments in the Annexure referred to above, we report that:

- (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (ii) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of the books;
- (iii) The Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
- (iv) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-Section (3C) of Section 211 of the Companies Act, 1956;

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- On the basis of written representations received from the directors, as on 31st March 2004, and (v) taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March 2004 from being appointed as a director in terms of clause (g) of sub-Section (1) of Section 274 of the Companies Act, 1956;
- (vi) In our opinion, and to the best of our information and according to the explanations given to us, the said accounts read together with the notes thereon, give the information required by the Companies Act, 1956, in the manner so required, and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March 2004;
 - (b) in the case of the Profit and Loss Account, of the loss for the year ended on that date; and
 - (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For DELOITTE HASKINS & SELLS Chartered Accountants

V. SRIKUMAR

Partner

Membership No. 84494

Place:

Bougalore Sep 13,2004.

Date:

ANNEXURE TO THE AUDITORS' REPORT (Referred to in our report of even date)

- The nature of the Company's business/activities during the year is such that clauses i(c), iii(d), vi, viii, xii, xiii, xiv, xv, xviii and xx of paragraph 4 of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 2 In respect of its fixed assets:
 - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) Some of the fixed assets were physically verified during the year by the management in accordance with a programme of verification, the frequency whereof is reasonable. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
- 3 In respect of its inventories:
 - (a) As per the explanations given to us, the Company has conducted a physical verification of inventories during the year. In our opinion, the frequency of verification is reasonable.
 - (b) In our opinion, and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management were reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) In our opinion, and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noted on physical verification of inventories.
- 4 According to the information and explanations given to us, the Company has not granted any loans to companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956. In respect of loans, secured or unsecured, taken by the Company from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act 1956, according to the information and explanations given to us:
 - (a) The Company has not taken a loan from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act 1956, during the year. The maximum amount of loans borrowed from a company in earlier years, due at any time during the year was Rs. 8,175 thousand.
 - (b) In our opinion, the rate of interest and other terms and conditions of such loans were prima facie, not prejudicial to the interest of the Company.
 - (c) The payment of principal amounts and interest, during the year, was as per stipulations.

- In our opinion, and according to the information and explanations given to us, and having regard to the explanation that some of the Company's transactions of purchases involves goods and assets of a specialized nature for which comparative prices are not available, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods.
- 6 In respect of transactions entered in the Register maintained in pursuance of Section 301 of the Companies Act 1956:
 - (a) To the best of our knowledge and belief and according to the information and explanations given to us, transactions that needed to be entered into the Register, have been so entered.
 - (b) According to the information and explanations given to us, transactions of purchase of goods and services exceeding Rs. 5 lakhs in respect of each party, involve goods and services, of a nature for which comparative prices are not available. In respect of other transactions exceeding Rs. 5 lakhs in respect of each party, excluding loans referred under paragraph 4 above, the transactions have been made at prices which are prima facie reasonable having regard to the prevailing market prices at the relevant time.
- In our opinion, the internal audit functions carried out during the year by a firm of Chartered Accountants appointed by the management have been commensurate with the size of the Company and the nature of its business.
- 8 According to the information and explanations given to us, in respect of statutory and other dues:
 - (a) The Company has been generally regular in depositing undisputed statutory dues, including Provident Fund, Employee State Insurance, Income Tax, Sales Tax, Wealth Tax, Customs Duty, Excise Duty, Cess and any other statutory dues with the appropriate authorities during the year.
 - (b) Disputed income tax and customs duty dues aggregating to Rs. 5,909 thousand and Rs. 5,680 thousand respectively, have not been deposited since the matters are pending with the Commissioner of Income Tax (Appeals) and CEGAT respectively.
- 9 The accumulated losses of the Company have exceeded fifty per cent of its net worth as at the end of the year. The Company has incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 10 According to the information and explanations given to us, the Company has not defaulted in the repayment of dues to financial institutions, banks and debenture holders.
- 11 To the best of our knowledge and belief and according to the information and explanations given to us, term loans availed by the Company were, prima facie, applied by the Company during the year for the purposes for which the loans were obtained, other than temporary deployment pending application.

- 12 According to the cash flow statement and other records examined by us, and the information and explanations given to us, on an overall basis, funds raised on short term basis have, prima facie, not been used during the year for long term investment (fixed assets, etc.,) and vice versa, other than temporary deployment pending application.
- 13 According to the information and explanations given to us and the records examined by us, securities have been created in respect of the debentures issued.
- 14 To the best of our knowledge and belief and according to the information and explanations given to us, no fraud on or by the Company was noticed or reported during the year.

Bargalore Sep 13, 2004.

Place:

Date:

For DELOITTE HASKINS & SELLS

Chartered Accountants

V. SRIKUMAR

Partner

Membership No. 84494

BALANCE AS AT MARCH 31, 2004			
SOURCES OF FUNDS	Schedule	As at 31.03.04 Rs '000	As at 31.03.03 Rs '000
Shareholders' Fund:			
Capital	1	80,000	80,000
Reserves and Surplus	2	20,000	20,000
		100,000	100,000
Loan Funds:			
Secured Loans	3	241,160	241,25
Unsecured Loans	4	6,717	8,175
·		247,877	249,432
		347,877	349,432
APPLICATION OF FUNDS			· · · · · · · · · · · · · · · · · · ·
Fixed Assets;	5		
ross Block		315,231	280,696
Less: Depreciation		115,397	91,87
at Block		199,834	188,820
capital Work-in-Progress		3,896	685
		203,730	189,511
Investments	6	50	50
Current Assets, Loans and Advances:		×	
Inventories	7	333,409	301,526
Sundry Debtors	8	49,353	45,355
Cash and Bank Balances	9	15,424	. 10,123
Other Current Assets, Loans and Advances	10	47,069	51,73
Lacas Current Haddillator and Developer	1.1	445,255	408,739
Less: Current Liabilities and Provisions: Current Liabilities	11	414 733	202.200
Provisions		414,733	283,398
110 (13:011)		3,481 418,214	2,830 286,228
Net Current Assets		27,041	122,511
M. Alan eous expenditure (to the extent not written off Defferred Revenue Expenditure [Schedule 18 Note 1 (vii)]	or adjusted)	3,098	12,116
Profit and Loss Account	,		
		113,958	25,244
·		347,877	349,432

Notes on Accounts

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For and on behalf of the Board

The schedules referred to above and the notes thereon form an integral part of the accounts.

As per our report attached

For Deloitte Haskins & Sells

Chartered Accountants
V.Srikumar

Partner

Membersh ip No: 84494
Place: Bangalore
Date: Sep 13, 2004

Director

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2004

	Schedule	For the year ended 31.03:04 Rs '000	For the year ended 31.03.03 Rs '000
INCOME		,	
Sales and Services	12	778,091	649,748
Other Income	13	8,816	6,663
		786,907	656,411
EXPENDITURE			
Cost of Materials	14	293,357	255,626
Operating and Other Expenses	15	537,184	426,424
Interest	16	30,834	30,011
Depreciation	5	24,585	21,100
(Increase)/Decrease in stocks	17	(10,339)	(31,756)
		875,621	701,405
LOSS BEFORE TAXATION		88,714	44,994
Provision for Taxation ————————————————————————————————————			
- Deferred Tax (Refer Schedule 18 Notes	I (x) & 17)	•	(4,331)
LOSS AFTER TAXATION		88,714	40,663
Balance brought forward from previous year		25,244	(15,419)
BALANCE CARRIED TO BALANCE SH	EET	113,958	25,244

Notes on Accounts

18

The schedules referred to above and the notes thereon form an integral part of the accounts.

As per our report attached

De loitte Haskins & Sells Chartered Accountants

For and on behalf of the Board

V.Srikumär

Partner

Membership No: 84494

-Place: Bargalore

Date: Sep 13, 2004

Director

Place: Klumbric Date: Scp. 11, 2004

CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2004

	31.03.04 Rs. '000	31.03.03 Rs. '000
A. CASH FLOW FROM OPERATING ACTIVITIES		
Net profit/(loss) before tax and extraordinary items	(88,714)	(44,99-
Adjustments for :		
Depreciation	24,585	21,100
Unrealised (gain)/ loss on foreign exchange (Net)	-	1,81
Deferred Revenue Expenses written off / (Unamortised)	9,018	(12,11
Provision for Doubtful Debts/Advances	7,498	5,15
Loss/(Gain) on Sale of Fixed Assets (Net)	556	15
Liabilities no longer required written back (Net)	(1,525)	-
Interest Expense	30,834	30,01
Interest Income	(45)	(
Operating profit before working capital changes	(17,793)	1,12
		-,
Adjustments for:		
Trade and other receivables	(9,938)	(2,88
Inventories	(31,883)	(27,38
Trade payables	133,511	88,06
Cash generated from operations	73,897	58,91
Net cash from operating activities	73,897	58,91
B. CASH FLOW FROM INVESTING ACTIVITIES:		
Purchase of fixed assets	(40,669)	(24,57
Proceeds from sale of fixed assets	1,310	57
Interest received (Net)	3,148	31
Net cash used in investing activities	(36,211)	(24,00
Not eash used in investing activities	(30,211)	(24,00
C. CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from long term borrowings	2,441	(5,41)
Repayment of Long term borrowings	(8,297)	(3,11
Proceeds/(Repayment) of short term borrowings (Net)	2,104	4,86
Interest paid	(28,637)	(30,864
Net cash used in financing activities	(32,389)	(31,41:
Net increase/(decrease) in cash and cash equivalents	5 202	2.50
rece mercase/(decrease) in cash and cash equivalents	5,297	3,50
Cash and cash equivalents as at 31.03.2003	10.127	
	10,127	6,62
Cash and cash equivalents as at 31.03.2004	15,424	10,12

Notes on Accounts (Refer Schedule 18)

The Schedules referred to above and the notes thereon form an integral part of the Accounts.

As per our report attached

For Deloitte Haskins & Sells

Chartered Accountants

V.Srikumar

Partner

Membership No: 84494

Place: Bargalive Date: Sep 13, 2004

For and on behalf of the Board

Place: Wumbsch
Date: Sep. 11, 2004

SCH	EDULES FORMING PART OF ACCOUNTS	As at 31st March 2004 Rs'000	As at 31st March 2003 Rs'000
1.	CAPITAL		
	Authorised 10,000,000 (2003: 10,000,000) Equity Shares of Rs. 10 each	100,000	100,000
	10,000,000 (2002. 10,000,000) Equity States of 10. 10 0000	100,000	100,000
	Issued, Subscribed and Paid up 8,000,000 (2003: 8,000,000) Equity Shares of Rs. 10 each fully paid up	80,000	80,000
	TOTAL	80,000	80,000
	Note: Of the above shares, 7,999,999 (2003: 7,999,999) shares are held by Arvind Brands Limited, the holding company.		
2.	RESERVES AND SURPLUS		
	Debenture Redemption Reserve		
	As per last Balance Sheet [Schedule 18 Note 13]	20,000	20,000
	TOTAL	20,000	20,000
3.	SECURED LOANS		
	Debentures [Note 1(i) and 2 below]		
-	649,364 (2003: 624,953) 16.5% privately placed Secured Redeemable Non Convertible Debenture of Rs.100 each	64,936	62,495
	Interest Accrued and Due	4,603	1,910
. *	Term Loans		
	From Banks [Note 1(ii)]	1,765	9,779
	[Repayable within one year Rs. 1,765 (2003: Rs.8,059)]		
	Hire Purchase Loans [Note 1(iii) below]	•	
	From Banks	-	105
	[Repayable within one year Rs.Nil (2003: Rs.105)] From a Finance Company	185	363
	[Repayable within one year Rs. 184(2003: Rs.178)	,	303
	Short term loans from Banks		
	Foreign Currency Loan [Note 1(iv) below]	59,345	98,325
	Interest Accrued and Due Other Bank Personnings (Note 1(in) below)	110 326	496 67,784
	Other Bank Borrowings [Note 1(iv) below]	110,326	07,764
	TOTAL .	241,160	241,257
	Notes:		
G)	1. Nature of Security: Secured by a first above on all immersals and marchia fixed assets of the		
(i)	Secured by a first charge on all immovable and movable fixed assets of the Company subject to charges created for loans from banks and bank borrowings as referred in note (ii), (iii) and (iv) below.		

- (ii) Secured by a first charge on all the present and future plant and machineries and land and buildings ranking pari passu with the security for 16.5% Secured Redeemable Non-Convertible Debentures, second charge on inventories and book debts and a collateral security by way of a corporate guarantee of Rs. 24,500 by Arvind Brands Limited, the holding company.
- (iii) Secured by hypothecation of related assets.
- (iv) Secured by a first charge on inventories and book debts, second charge on all immovable and movable fixed assets of the company and a collateral security by way of a corporate guarantee of Rs. 53,500 by Arvind Brands Limited, the holding company.



SCHEDULES FORMING PART OF ACCOUNTS

As at 31st March 2004 Rs'000 As at 31st March 2003 Rs'000

2. Terms of Redemption

16.5% 600,000 Secured Redeemable Non Convertible Debenture of Rs.100 each are redeemable at face value in sixteen quarterly installments commencing on April 1, 2004 and ending on January 1,2008.

16.5% 49,364 (2003: 24,953) Secured Redeemable Non Convertible Debenture of Rs.100

each are redeemable at face value on April 1,2004

4. UNSECURED LOANS

4.	UNSECURED LOANS	•	
	From The Arvind Mills Limited	6,717	8,175
	TOTAL	6,717	8,175
6.	INVESTMENTS [Schedule 18 Note 1 (iv)] [Long Term, Non Trade, At Cost, Unquoted]		
	National Savings Certificate [Lodged with Sales Tax Authorities Rs.45 (2003: Rs.45)]	50	50
	TOTAL	50	50
7.	INVENTORIES [Schedule 18 Note 1 (v)]		·
	Stores and Spares Raw Materials, Packing Material and Accessories [Including in Transit Rs. 8,503 (2003: Rs. 4,950) and with third parties Rs. 6,636 (2003: Rs. 3,084)]	65,531	330 46,402
	Work-in-Progress [Including items with third parties Rs.4,527(2003 : Rs. 2,329)] Stock-in-Trade:	19,547	17,681
	Finished Goods [Including in-transit: Rs.7,471 (2003: Rs.7,195) and with third parties Rs.1,142 (2003: Rs.1,087)]	217,492	209,019
	Traded Items [Including in-transit: Rs 1,512 (2003: Rs.650)]	30,839	28,094
	TOTAL	333,409	301,526
8.	SUNDRY DEBTORS		
	Exceeding Six months Secured - Considered Good Unsecured	÷	5,518
	Considered Good	752	752
	Considered Doubtful	14,95' <u>1</u>	7,453 13,720
	Other Debts		
	Unsecured - Considered Good	48,60 <u>1</u> 64,304	39,088 52,808
	Less: Provision for Doubtful debts	14,951	7,453
	TOTAL	49,353	45,355
9.	CASH AND BANK BALANCES		
	Cash on Hand Balances with Scheduled Banks:	863	109
	In Current Accounts	13,897	9,388
	In Term Deposits [Lodged as security with Government Authorities Rs.6 (2003: Rs.6)]	664	630
	TOTAL	15,424	10,127



ARVIND FASHIONS LIMITED SCHEDULES FORMING PART OF ACCOUNTS

5 FIXED ASSETS [Schedule 18 Note 1 (ii) and 1 (iii)]

Rs	0	0	0	١.

,		Gross Blo	ock (at cost)		ì		Deprec	iation		Net Block	
	As at 01.04.2003	Additions during the year	Deductions/ Adjustments	As at 31.03.2004	Upto 31.03.2003	For	the year	Deletions	Upto 31.03.2004	As at 31.03.2004	As at 31.03.2003
	 	year									
Land (Note 1 below)	11,744		_	11,744	-	,	_	-	.=	11,744	11,744
Buildings	66,332	102	-	66,434	12,023		1,746	-	13,769	52,665	54,309
Leasehold Improvements	18,223	18,211	-	36,434	8,374		3,230	-	11,604	24,830	9,849
Plant and Machinery	90,282	5,376	1,535	94,123	32,159		5,166	405	36,920	57,203	58,123
Data Processing Equipment	19,108	6,165	-	25,273	9,774		2,825		12,599	12,674	9,334
Office Equipments	4,770	431	-	5,201	1,089		233	32	1,290	3,911	3,681
Furniture and Fixtures	41,760	7,173	1,388	47,545	12,816	ĺ	5,302	621	17,497	30,048	28,944
Technical Know-how	24,513	-	-	24,513	14,507		5,706	_ ,	20,213	4,300	10,006
Vehicles	3,964	_	ļ - ļ	3,964	1,128	j	377	-	1,505	2,459	2,836
TOTAL	280,696	37,458	2,923	315,231	91,870		24,585	1,058	115,397	199,834	188,826
2003	253,558	28,091	953	280,696	70,996		21,100	226	91,870		

Capital work-in-progress [including Capital Advances Rs. 3,896 (2003: Rs.685)]

3,896 685 203,730 189,511

Note:



^{1.} Freehold except for Rs. 3,360 (2003: 3,360) in respect of land acquired on lease cum sale basis from Karnataka Industrial Area Development Board (KIADB). The registration of land in favour of the Company will be done on completion of lease period.

SCH	EDULES FORMING PART OF ACCOUNTS	As at 31st March 2004 Rs'000		As at 31st March 2003 Rs'000
10.	OTHER CURRENT ASSETS, LOANS AND ADVANCES [Unsecured, considered good unless otherwise stated]			
	Interest Accrued	25		3,128
	Loans to Employees	2,884		2,768
	Advances recoverable in cash or in kind or for value to be received			•
	[Including Rs.563 considered doubtful (2003:Rs.563)] 23,361		29,438	
	Less: Provision for Doubtful Advances 563	- 22,798 -	563	28,875
	Deposit with Custom and Excise Authorities	2,075		500
	Other Deposits	19,287		16,460
	Other Deposits	17,201		10,100
	TOTAL	47,069		51,731
11.	CURRENT LIABILITIES AND PROVISIONS			
A.	CURRENT LIABILITIES			
	Bills Payable	10,443		7,791
	Sundry Creditors	,		,
	Small Scale Industrial Undertakings (Schedule 18 Note 14)	8,416	,	8,144
	Others	374,129		238,452
	Other Liabilities	18,003		25,202
	Advances from Customers	821		884
	Interest accrued but not due	2,921		2,925
	TOTAL	414,733		283,398
В.	PROVISIONS		4	
	Taxation Net of Advance Tax paid Rs. 48,872 (2003: Rs. 49,157)	703		. 417
	Provision for Gratuity	1,388		1,100
	Provision for Leave encashment	1,390		1,313
	TOTAL	3,481		2,830



D FASHIONS LIMITED		
ULES FORMING PART OF ACCOUNTS	For the Year ended 31.03.04 Rs'000	For the Year ended 31.03.03 Rs'000
ALES AND SERVICES [Schedule 18 Note 1 (viii) and 5]		
les less Returns	811,637	688,831
ss: Discount on Sales	2,096	1,329
	809,541	687,502
ss: Excise Duty	65,599	57,590_
•	743,942	629,912
rvices		
b Work [TDS Rs.38 (2003: Rs.331)]	34,149	19,836
DTAL	778,091	649,748
THER INCOME		
terest from Banks [Tax Deducted at Source - Rs. 6; (2003 - Nil)]	30	3
	15	-
	1,560	3,874
abilities no longer required written back	1,525	· -
iscellaneous Income	5,686	2,786
OTAL	8,816	6,663
	ULES FORMING PART OF ACCOUNTS ALES AND SERVICES [Schedule 18 Note 1 (viii) and 5] Ales less Returns ass: Discount on Sales ass: Excise Duty rvices b Work [TDS Rs.38 (2003: Rs.331)] OTAL THER INCOME terest from Banks [Tax Deducted at Source - Rs. 6; (2003 - Nil)] terest - Others [Tax Deducted at Source - Rs. Nil; (2003 - Nil)] export Incentives abilities no longer required written back iscellaneous Income	ULES FORMING PART OF ACCOUNTS ALES AND SERVICES [Schedule 18 Note 1 (viii) and 5] Ales less Returns Ales less Returns Belies less R



	• ARVIND FASHIONS LIMITED		For the Year	For the Year
	•			For the Year
	•			For the Year
	ARVIND FASHIONS LIMITED			for the Year
	ARVIND FASHIONS LIMITED			andad
			31.03.04	ended 31.03.03
	SCHEDULES FORMING PART OF ACCOUNTS		Rs'000	Rs'000
	SCHEDULES FORMING FART OF ACCOUNTS		143 000	10000
14.	COST OF MATERIALS			
	Raw Materials, Packing Material and Accessories			
	consumed [Schedule 18 Note 7]		213,693	200,768
	Consumption of Traded Items		79,664	54,858
	TOTAL	-	293,357	255,626
	TOTAL	-	273,337	233,020
15	OPERATING AND OTHER EXPENSES			
	Salaries, Wages and Bonus		64,733	50,139
	Contribution to Provident and Other Funds		5,657	5,017
	Staff Welfare Expenses	-	4,682	3,664
	D 4 (C.1. 1.1. 10 Nov. 163	•	75,072	58,820
	Rent [Schedule 18 Note 15] Rates and Taxes		20,464	13,244 1,519
	Insurance		8,239 2,281	1,484
	Power and Fuel		29,740	24,970
	Stores and Spares Consumed [Schedule 18 Note 8]		32,831	19,931
•	Repairs and Maintenance:		, ,	,
	Buildings	*	1,556	. 874
	Plant and Machinery		3,687	2,179
	Others		5,213	5,128
	Job Work Charges		23,256	28,786
	Legal and Professional Expenses [Schedule 18 Note 12]		6,013	5,375
	Communication Expenses Travelling and Conveyance		6,016	3,992 9,844
	Commission on Sales		98,226	88,390
	Sales Tax and Turnover Tax	,	42,677	30.294
•	Cash Discount on Sales	1	- 1	3,023
	Advertisement and Selling Expenses		66,294	41,045
	Exhibition Sales Expenses		11,173	13,245
	Other Selling Expenses		8,909	4,085
	Freight		17,946	17,295
	Royalty Provision for Bad & Doubtful debts/advances		27,395	23,086
	Loss on Foreign exchange fluctuation		7,498	5,152 4,976
	Amortization of deferred revenue expenditure		9,018	4,976 6,556
	Miscellaneous Expenses		17,846	13,131
	·		•	•
	TOTAL	_	537,184	426,424
		_		
16	INTEREST			
	Internal or c			
	Interest on : Debentures		11.442	10.101
	Fixed loans		11,443 788	10,181 2,221
	Others		18,603	17,609
			.0,005	17,007
	TOTAL	_	30,834	30,011
	•	_		
17	(INCREASE)/DECREASE IN STOCKS			
			-	
	Movements in Stocks			
	Opening Stock: Finished Goods	209,019	1 0	22.007
	Work-in-Progress	17,681		32,007 12,937
		226,700		94,944
	Closing Stock:	220,700		71,5711
	Finished Goods	217,492	20	9,019
		•	· ·	
	Work-in-Progress	19,547		7,681
	Work-in-Progress	19,547 237,039		26,700
	<u>-</u>		22	26,700
	Work-in-Progress (Increase)/Decrease			
	<u>-</u>		22	26,700



18 NOTES TO ACCOUNTS

Rs. in '000

- 1. Statement on Significant Accounting Policies
- i) Method of Accounting

The Company adopts the historical cost concept and accrual basis in the preparation of its accounts.

ii) Fixed Assets

Fixed assets are stated at their original cost of acquisition including taxes, duties, freight and other incidental expenses related to acquisition and installation of the assets concerned.

iii) Depreciation

Depreciation is provided on the Straight Line Method (SLM) at the rates prescribed in Schedule XIV to the Companies Act, 1956, except for the following, which are based on management's estimate of useful life of assets concerned:

- a) Furniture and Fixtures at employees' residence are depreciated at the rate of 18%.
- b) Fixtures at own showrooms are depreciated over the period of trademark licence agreement of branded products or the lease period of rented properties, whichever is lower.
- c) Fixtures at showrooms other than own showrooms are depreciated over a period of three years.
- d) Used assets purchased are depreciated at the rate of 12.50%.
- e) Technical Know-how is amortised over the period of trademark license agreement of branded products.
- f) Leasehold Improvements are amortised over the period of lease.
- g) Machinery spares of irregular usage are amortised over a period of four years or the estimated useful life of the Plant and Machinery, whichever is lower.

iv) Investments

Long term investments are stated at cost except in the case of a permanent diminution in value where cost is written down. Current investments are stated at lower of cost and realisable value

v) Inventories

Inventories are valued at lower of cost and net realisable value. The Cost is, in general, ascertained on moving weighted average method.

Work in Progress and Finished Goods are valued at material cost and an appropriate share of Production overheads. Cost of finished goods includes amount of Excise duty paid or estimated amounts of Excise duty payable.

vi) Foreign Currency Transactions

Transactions in foreign currency are recognised at the rates of exchange prevailing on the dates of the transactions.

All foreign currency liabilities / assets are restated at the forward contracted rates / rates ruling at the year end and all exchange gains / losses arising therefrom are adjusted to the Profit and Loss Account except those covered by forward contract rates where the gains / losses arising on such restatements are recognised over the period of such contract.

vii) Miscellaneous expenditure

Deferred revenue expenditure is amortised over twenty four months

viii) Revenue Recognition

Sales are recognised on despatch to customers. Sales are inclusive of excise duty and sales tax. Services are recognised when they are rendered.

ix) Retirement and Other Benefits

Retirement benefits are paid to the approved funds maintained on behalf of the Company as per the statutes / amounts advised by the funds, except for gratuity and leave encashment liability, which are accounted for on the basis of actuarial valuation.

x) Taxes on Income

Income Tax comprises the current tax provision and the net change in the deferred tax asset or liability in the year. Deferred tax assets and liabilities are recognized for the future tax consequences of temporary differences between the carrying values of the assets and liabilities and their respective tax bases. Deferred tax assets are recognized subject to management's judgment that realization is more likely than not. Deferred tax assets and liabilities are measured using substantially enacted tax rates as on the Balance sheet date. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the income statement in the period of enactment of the change.



		2004	2003
2. Estimated amount of contracts to be executed on capital account (net of advances) and not provided for		1,332	7,493
3. Contingent Liabilities:			
i) Custom duty matters disputed by the Company which are pending in appeal including estimated interest		6.180	5,845
ii) Claims against the Company not acknowledged as debts		3,871	4,283
iii) Income Tax demands in dispute		5,909	-
4. Particulars of Capacity and Production:			
Class of Goods	Licensed Capacity [Note (i)]	Installed Capacity [Note (ii)]	Actual Production [Note (iii)]
Readymade Garments Tops	NA	Job Work	169,283 (164,554)
Bottoms	960,000 (960,000)	720,000 (720,000)	714,590 (656,661)
Notes:			

- i) The capacities specified under 'Licensed capacity' are the capacities as per the carry on business licenses, registration letters and industrial licences, issued under The Industries (Development & Regulation) Act, 1951. However, licensing of products of the Company has since been discontinued.
- ii) Installed capacity is as certified by the management and relied upon by the auditors, being a technical matter.
- iii) Production quantity include 125,598(2003: 160,668) numbers produced through job workers and exclude 93,754 (2003:59,830) produced for third parties on job work
- iv) Figures in brackets are in respect of the previous year.

5. Particulars of Stocks and Turnover:

Class of Goods	Opening 5	Stock	Turnov	er	Closing Stock		
	Quantity (Numbers)	Value	Quantity (Numbers)	Value	Quantity (Numbers)	Value	
) Manufactured Readymade Garments							
Tops	108,472 (99,391)	39,608 (37,322)	170,507 (155473)	110,264 (87774)	107,248 (108,472)	39,203 (39,608)	
Bottoms	359,497 (341,517)	169,411 (144,685)	647,636 (638681)	574,694 (507139)	426,451 (359,497)	178,289 (169,411)	
•		209,019 (182,007)		684,958 (594,913)		217,492 (209,019)	
Traded Readymade Garments		•				•	
Tops	117,970 (180,915)	21,349 (26,369)	292,401 (294,386)	94,027 (87,390)	141,759 (117,970)	26,669 (21,349	
Bottoms	•	-	19,819 (975)	18,148 (387)	-	-	
Accessories	•	6,745 (2,209)	•	12,408 (4,812)	-	4,170 (6,745	
!		28,094 (28,578)		124,583 (92,589)	· .	30,83 9 (28,094	

Notes

- In view of the large number of items, individually costing less than 10% of the total sales and closing stock, quantitative details cannot be given in respect of accessories.
- ii) Figures in brackets relate to previous year.



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6	Particulars	of Purchase	of Traded	Goods:

Class of Goods	Quantity (Numbers)	Value
Readymade Garments		
Торѕ	316,190 (231,441)	64,432 (49,606)
Bottoms	19,819 (975)	8,038 (327)
Accessories{Note(i)}	• :	9,939 (4,441)
		82,409 (54,374)

Notes:

- In view of the large number of items, individually costing less than 10% of the total purchases, quantitative details cannot be given.
- ii) Figures in brackets relate to previous year.

7. Analysis of Raw Material, Packing Material and Accessories consumed:

Analysis of Ray Marchai, Lacking in	'are and 'recessor'	, consumed,	2004		2003	
		Unit	Quantity	Value	Quantity	Value
Fabric		Meters	1,205,976	163,375	1,140,008	151,602
Packing Materials (Note below)	,			20,288		17,243
Accessories [Note below]				52,139		44,292
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			235,802		213,137
Less: CENVAT Credit			_	22,109		12,369
e e en	• •		-	213,693		200,768
			%	Value	%	Value
Whereof:						
Imported			5	10,025	2	4,596
Indigenous			95	203,668	98	196,172
•			100	213,693	100	200,768

Note

- In view of the large number of items, individually costing less than 10% of the total consumption, quantitative details cannot be given.
- ii) The value of raw materials, packing materials and accessories consumed is net of sale at cost price Rs 6251. (2003: Rs.6,781)

8. Consumption of Stores and Spare Parts:

			 2004 %	Value	2003 %	Value
Indigenous			 100	32,831 32,831	100 100	19,931 19,931

9. Value of Imports on C.I.F. basis:

	2	004 2003
Raw materials and accessories	8,	840 5,704

10. Expenditure in Foreign Currency:

	2004	2003
Royalty (Net of tax)	23,285	19,625
Travel	729	427
Advertisement	· · · · · · · · · · · · · · · · · · ·	1,258



ARVIND FASHIONS LIMITED NOTES TO ACCOUNTS

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Rs. in '000

2004

Earnings in Foreign Currency: 11.

2003 13,549 26,741 FOB Value of exports

Auditors' Remuneration [included under Legal and Professional Charges in Schedule 15]: 12.

	8	,	·	2004	2003
Audit Fees				600	600
Service Tax	•		1	48	48
Reimbursement of Out-of-Pocket Expenses				4	4

- In the absence of profit in the current year, Debenture Redemption Reserve has not been created. 13
- Particulars of Small Scale Industrial Undertakings to whom amounts are payable for more than thirty days: 14
 - 1 AFNOSH PACKING INDUSTRIES
 - 2 CHEN WEAR
 - 3 EMBASSY PACKING
 - 4 IMPRESSIONS
 - 5 LAKSHMI POLYMERS
 - 6 MANGAL PLASTIC UDOYG
 - 7 R.S.ENTERRPRISES
 - 8 RAMYA REPROGRAPHIC PVT.LTD
 - 9 S.V.POLYMERS
 - 10 SHRI SHIRDI SAI
 - 11 UNITED PRECISION PLASTICS
 - 12 WINTERFLEXO PRINTS
 - 13 AKASH APPARELS
 - 14 DHATRI KREATIONS
 - 15 JUST NATURAL
 - 16 MEGHA GARMENTS PRIVATE LIMITED
 - 17 S A INDUSTRIES

Notes:

- i) The above information and that given in Schedule 11(A) "Current Liabilities" regarding small scale industrial undertakings has been determined to the extent such parties have been identified on the basis of information provided by the Company, which has been relied upon by the auditors.
- 15 a) Rent expenses include lease rental payments towards machinery office premises and other facilities (including those for employee residences). Such leases are generally for a period of 10 to 180 months with options of renewal against increased rent and premature termination of agreement through notice period 1 to 6 months except for machinery, where the lease period is for 12 months and option for renewal is on mutual consent. The particulars of these leases are as follows:

	!	2004	2003
Minimum lease payments	!	20,464	13,244
OUT of BUILD	I		
Obligation on non-cancellable leases			
Not later than one year	T.	3,384	3,384
Later than one year and not later than five years	: 1	880	4,264
Later than five years	1	<u>-</u>	
		4,264	7,648

b) Rent income include lease rental received towards portion of factory and other buildings. Such leases are generally for a period of 2 years with options for renewal against increased rent and premature termination of agreement by lessee through notice period of 3 months. The particulars of these leases are as follows:

Class of Assets	Gross B	Gross Block		Depreciation		
	2003	2004	2003	Additions	2004	
Buildings	3199	3199	68	107	175	
Plant & Machinery	1760	480	310	86	396	
Furniture & Fixtures	262	262	130	16	146	

2003 Minimum lease payments received



ARVIND FASHIONS LIMITED NOTES TO ACCOUNTS

16 Related Party Disclosures:

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A) Names of related parties and description of relationship:

a) Parties where control exists:

(i) Holding Company

Arvind Brands Limited (ABL)

(ii) Major Shareholder in the holding company

Arvind Mills Limited

b) Parties under common control with whom transaction have taken place during the year: (i) Fellow Subsidiary

Arvind Clothing Limited (ACL) Arvind Murjani Brands Pvt Ltd

ii) Joint venture company of the holding company

Arvind Products Limited (APL)

iii) Subsidiaries of major shareholder in the holding company

Arvind Worldwide Inc. USA Lalbhai Sales & Services (A division of

Asman Investments Limited)

Note: The above information has been determined to the extent such parties have been identified on the basis nany which has been relied upon by the auditor

	elated parties is as Major	Holding	Fellow	Others	TOTAL
j	Shareholder in	Company	Subsidiary	See note (iii)	!
	the Holding			1	•
	Company			Ì	
	[A(a)(ii)]	[A(a)(i)]	[A(b)(i)]		
i. Sales and Services					:
Sales - Traded Items	-	٠.	_		
	(222)_	(103)			(325)
Services	1	28,123	4,863	16	33,003
	(1,673)	(11,684)	(4,209)	(2,265)	(19,831)
ii. Other Income					1
Commission	-		•	-	:-
n			100		212
Rent	(150)	187 (109)	108 ° (144)	17 (12)	3 12 (4 15)
	11501	11091	1144)	1121	(415)
iii. Materials					
Purchase of Raw Materials, Accessorie					
and Packing Material	101,259	5,771	1,798	18,993	127,821
	(77,901)	(2,724)	(2,360)	(18,821)	(101,806)
Purchase of Traded Items	2,497	-	•	•	2,497
	(5,308)	3.1	-	(12,836)	(18,144)
Sale of Raw Materials (At Cost)	-	6,100	87	64	6,251
	-	(6,219)	(48)	(514)	(6,781)
iv. Expenses					'
Pavable under arrangement for sharing					
certain common facilities	-	39,687	89,535	-	129,222
	-	(7,578)	(82,935)	~	(90,513)
Job Work Charges	_	_	_	_	i.
TO WORK CHARGES	(1,673)		_	(19)	(1,692)
	[1,073)		. •	(12)	(1,0)2)
Sales Commission	•	-	_	420	420
	-	_	-	(420)	(420)
Rent	408	-	120		528
	(408)	-	(120)	~	(528)
Hire Charges-Machinery	-	1,956		-	1,956
	-	(1,956)	-	-	(1,956)
a part a service con					
ri. Reimbursement of Expenses under- prangement for sharing certain common					
arrangement for snaring certain commoi		5,712	5,492	1,446	12,650
aucimics	(245)	(6,052)	3,492 (3,110)	1,446 (85)	(9, 492)
	(2.3)	10,004)	(2,2,0)	193)	121.22
vii. Outstanding Payables	196,175	-		46,178	242,353
	(93,816)	-	-	(27,365)	(121,181)
viii. Outstanding Receivables	-	12,493	-	217	12,710
=		(16,302)	-	(101)	(16,403)

Notes:

- i) The Company is acting as consignment agent for ABL and ACL for which no consideration is received. Similarly, ABL and ACL act as consignment agents for which no consideration is paid by the Company.
- ii)The Arvind Mills Ltd ceased to be the utimate holding company during the year.
- iii) Others include the transactions pertaining to the joint venture company of the holding company and the subsidiaries of the major shareholder in the holding company
- iv) Figures in brackets relate to previous year.



ARVIND FASHIONS LIMITED NOTES TO ACCOUNTS

Rs, in '000

17. Deferred Taxation

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The company has a net deferred tax asset at the year end. As a matter of prudence, the company has not recognised the same.

18. Segment Reporting:

The Company's operations relate only to manufacture and sale of readymade garments, and accordingly, primary reporting disclosures for business segment, as envisaged in Accounting Standard 17 on Segment Reporting (AS 17) issued by The Institute of Chartered Accountants of India, is not applicable.

The Company sells readymade garments in the domestic market and also exports them to various countries. Accordingly, secondary segment reporting has been confined to sales in India and exports outside India.

Fixed assets used in the Company's business and liabilities contracted in respect of its sole manufacturing facility, are not identifiable in line with the following reportable segments as the fixed assets and liabilities contracted are used interchangeably between the segments. Accordingly, except for sundry debtors, no disclosures relating to other segment assets and liabilities have been made.

Secondary Segment Reporting:

	India	Outside India	Total
External Sales (Net of Returns)	795,992	13,549	809,541
,	(660,761)	(26,741)	(687,502)
External Services	34,149	1 2	34,149
	(19.836)	-	(19,836)
•	830,141	13,549	843,690
	(680,597)	(26,741)	(707,338)
Current Assets, Loans and Advances:			
Sundry Debtors (Net of Provision)	49,226	127	49,353
	(44,991)	(364)	(45.355)

Note: Figures in brackets relate to previous year

19. Details of dues from companies under the same management:

Name of the Company	Balance as on 31st March 2004	Maximum amount outstanding as at
Arvind Brands Limited	12,493	85,546

Note: Figures in brackets relate to the previous year.

- 20. The Company has incurred losses in the previous three years and the accumulated losses of the Company as at 31 March, 2004 have exceeded its Capital and Reserves. The company has received a letter of support from The Arvind Mills Ltd., a major shareholder in the holding company, stating its intent to support the operations of the Company and enable the Company to meet its financial obligations.
- 21. Amount mentioned in notes and other schedules are Rupees in thousands
- 22. Previous year's figures have been reclassified / regrouped wherever necessary.



SCHEDULE TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

18.	BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS	PROFILE.	
I,	Registration Details		
	Registration No. 9919	State Code:	4
	Balance Sheet Date: 31-3-2004 Date Month Year		
11.	Capital Raised during the year (Amount In Rs. 000)		
	Public Issue Nil	Rights Issue	Nil
	Bonus Issue Nil	Private Placement	Nil
III.	Position of Mobilisation and Deployment of Funds (Amount in Rs. 000)	;	
	Total Liabilities 666.091	Total Assets	649.035
and the second s	Sources of Funds		
	Paid-up Capital 80,000	Reserves and Surplus	20,000
	Secured Loans 241,160	Unsecured Loans	6,717
	Application of Funds		
	Net Fixed Assets 203.730	Investments	50
	Net Current Assets 27,041	Misc. Expenditure	3.098
IV.	Performance of Company (Amount in Rs.'000)		
	Turnover 786.907 (includes Other Income Rs.8,816)	Total Expenditure	875,621
	Profit/(Loss) before Tax (88,714)	Profit/(Loss) after Tax	(88,714)
	Earnings per share in Rs (11.09)	Dividend Rate %	
V.	Generic Names of Three Principal Products / Services of the Company (as per mone	tary terms)	
	Item Code No. (ITC Cod 620000)		manufacture (All 186 m. manufacture)
	Product Description Ready Made Garnments		
Signatur	es to Schedules 1 to 17 forming part of the Balance Sheet and Profit and Loss Account.	10	
10	es to Schedules 1 to 17 forming part of the Balance Sheet and Profit and Loss Account. Balance Sheet and Profit and Loss Account. Balance Sheet and Profit and Loss Account. Director	Para	
-0 1	haline	7	
Directo	r Director	I I	

Place: Alumbai Date: Sep. 11, 2004