MAGNA
ELECTRO
CASTINGS

LIMITED

Annual Report 2007 - 2008

#### **Board of Directors**

Late L.G.Ramamurthi (Chairman-till 13.05.2008) Sri.V.Rajendran Sri.J.Vijayakumar Sri.K.Gnanasekaran Smt.R.Nandini Dr. Jairam Varadaraj Sri.N.Krishna Samaraj (Managing Director)

#### **Auditors**

M/s. S.Krishnamoorthy & Con Chartered Accountants, Coimbatore 641 012.

#### **Bankers**

- Corporation Bank Industrial Finance Branch, 1604, Trichy Road, Coimbatore 641 018.
- 2. Indian Bank 31, Variety Hall Road, Coimbatore 641 001.

## **Company Secretary**

Sri. R. Ravi

### **Registrars & Share Transfer Agents**

S.K.D.C.Consultants Limited PB No.2979, No.11, S.N.Das Layout, Street No.1, Tatabad, Coimbatore - 641 012.

#### **Listing with Stock Exchanges**

Coimbatore Stock Exchange Ltd. The Stock Exchange, Mumbai.

# **Registered Office**

43, (Old No.62) Balasundaram Road, Coimbatore 641 018.

Phone : 91 422 2240109 Fax : 91 422 2246209

## **Factory**

## A. FOUNDRY DIVISION

SF No.34 and 35 Part, Coimbatore Pollachi Main Road, Mullipadi village, Tamaraikulam Post, Pollachi Taluk, Coimbatore District 642 109.

Phone: 91 4259 259316 Fax: 91 4259 259451

## **B. WIND ENERGY DIVISION**

a) Andhiyur Village, Pollachi Taluk.

b) Ganapathipalayam Village, Pollachi Taluk.

#### Internet

E-mail: magnacast@vsnl.com / info@magnacast.com

Website: www.magnacast.com

Contents	Page No.
Notice	3
Directors' Report	5
Report on Corporate Governance	11
Auditors' Report	17
Balance Sheet	20
Profit and Loss Account	21
Schedules	22
Notes on Accounts	26
Cash Flow Statement	34
Balance Sheet Abstract	35

#### NOTICE

NOTICE is hereby given that the 18th Annual General Meeting of the Members of Magna Electro Castings Limited will be held at 10.00 a.m. on Thursday, 21<sup>st</sup> August 2008, at Hotel Residency, Avanashi Road, Coimbatore -641 018, to transact the following business.

#### ORDINARY BUSINESS

- 1. To receive, consider and adopt the audited Balance Sheet as at 31st March, 2008 and the Profit and Loss Account for the year ended on that date together with the Directors' Report and the Auditors' Report thereon.
- 2. To declare a dividend.
- 3. To appoint a Director in place of Sri.V.Rajendran, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Sri.K.Gnanasekaran, who retires by rotation and being eligible offers himself for re-appointment.
- 5. To appoint Auditors and fix their remuneration. The present Auditors, M/s S.Krishnamoorthy & Co., are eligible for re-appointment.

By order of the Board

Coimbatore 30th May 2008

N.Krishna Samaraj Managing Director

#### NOTES

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXIES TO BE EFFECTIVE, SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LATER THAN 48 HOURS BEFORE THE SCHEDULED COMMENCEMENT OF THE MEETING.
- 2. The Register of Members of the Company will remain closed during the period from 1<sup>st</sup> August 2008 to 21<sup>st</sup> August 2008 (both days inclusive).
- 3. Dividend when approved will be paid to such of the members whose names appear in the Register of Members of the Company as on 21<sup>st</sup> August 2008. In respect of shares held in dematerialized form, the dividend will be paid on the basis of beneficial ownership as per the details furnished by the Depositories for this purpose at the end of business hours on 31<sup>st</sup> July 2008.
- 4. Members holding shares in physical form are requested to notify any change in their address/mandate/bank details to the Company's Registrar and Share Transfer Agents. Members holding shares in electronic form are requested to notify any change in their address/mandate/bank details to their respective Depository Participant(s).
- 5. The Company has paid the annual listing fees for the period 2008-2009 to the Stock Exchange, Mumbai while in respect of Coimbatore Stock Exchange, fees has not been paid, since the demand notice has not been received as yet.

# MAGNA

- 6. Those members who have not encashed dividend warrants of earlier years may return the time barred dividend warrants to the Company or its Registrars and Share transfer Agents for issue of fresh Demand drafts.
- 7. Pursuant to the provisions of Section 205A of the Companies Act, 1956, as amended, such dividend which remain unpaid/unclaimed for a period of seven years will be transferred to Investor Education and Protection Fund constituted by the Central Government under Section 205C of the Act. The amount lying in the unpaid dividend account of earlier years is furnished below:

Year	Amount (Rs.)
2000-2001	1,92,720
2001-2002	2,59,521
2002-2003	2,19,971
2003-2004	2,05,895
2004-2005	2,34,680
2005-2006	2,96,231
2006-2007	2,92,920

- 8. The unclaimed dividend on Equity shares for the year ended 31<sup>st</sup> March 2001 will be transferred to the Investor Education and Protection Fund Account on or before 19<sup>th</sup> September 2008. Shareholders who have not encashed their dividend warrants for the year 2000-01 are requested to claim the dividend from the Company at the earliest, before the same is transferred to the said Account. Thereafter, no claim shall lie against the Company or the Central Government against such unclaimed dividend.
- 9. We invite all our members to visit our website at <a href="www.magnacast.com">www.magnacast.com</a> for a virtual tour of our factory and a review of our products and services.
- 10. Members are requested to bring along with their Annual Report their Client ID and DP ID Numbers for easy identification of attendance at the Annual General Meeting.

## **DIRECTORS' REPORT**

Dear Shareholders,

Your Directors have pleasure in presenting the 18th Annual Report and Audited Accounts of the Company for the year ended 31st March 2008.

#### FINANCIAL RESULTS

For the year ended 31st March	2008	2007
	(Rs. in lakhs)	(Rs. in lakhs)
Total Revenue	5621.55	4798.06
Gross Profit	1190.95	1207.35
Interest	176.03	156.79
Depreciation	363.42	319.59
Net Profit before tax	651.50	730.97
Provision for Income tax	225.00	238.00
for Deferred tax	27.39	(88.01)
for Fringe Benefit Tax	4.00	` 3.95
Proposed transfer to General Reserve	250.00	300.00
Proposed dividend	96.23	137.47
Provision for Corporate tax on Dividend	16.35	23.36
Balance brought forward	262.60	146.40
Surplus carried over	295.13	262.60

## DIVIDEND

Your Directors are pleased to recommend, subject to the approval of the shareholders, a dividend of 21 % for the year on the paid-up equity share capital of the Company as against 30 % dividend paid last year. This will absorb an amount of Rs 112.58 lakhs, inclusive of Corporate Distribution tax on dividends, resulting in a payout of 28.5% of the net profits after tax.(previous year 27.87%)

#### **OPERATIONS**

The total revenues of the Company increased by 17.16 % from Rs. 4798.06 lakhs to Rs.5621.55 lakhs. However, the Profit before taxes has declined by 10.87 % from Rs. 730.97 lakhs to Rs 651.50 lakhs.

The Company implemented the Phase I of the expansion project, thereby increasing the capacity from 600 MT to 900 MT per month. The Company had to stop production for four weeks during April/May 2007 to implement the project. This affected the operations in the first quarter of the financial year to a certain extent. Though the Phase I was ready for commissioning in June 2007, and trial runs were made, due to delay in getting additional power from the Tamil Nadu Electricity Board, the project was commissioned in September 2007.

As outlined in the previous year's report, the Company has achieved the targets set forth to overcome US Dollar depreciation:

- a) Cost reduction through operational efficiency
- b) Optimization of production streams
- c) Long Term Agreements with cost index
- d) Price Rationalization
- e) Utilization of additional capacity



Prices of crucial raw materials like Steel Scrap, Pig Iron, Ferro Alloys and other consumables increased by 25% to 45% during the last quarter of the financial year under review. The frequent disruptions in power affected the production schedule, especially during the last quarter of the financial year. The Company had hedged a major portion of its foreign currency exposure during the financial year, thereby mitigating to a certain extent the appreciation of the Rupee vis-a vis the US Dollar.

The Wind Energy Division also witnessed a drop in revenue by about 14%. Apart from the fact that there was a decline in wind velocity for most part of the year, there was a break down in one of the Wind Energy Generators during the peak wind season, on account of which there was loss of generation of power for ten days.

The increase in Inventory and Sundry Debtors is on account of the increased business activity arising out of the enhanced capacity and also due to substantial increase in prices of raw materials. However all steps are being taken to ensure that they are within controllable limits.

Taking into account all the above factors, the performance of the Company during the year under review should be viewed as satisfactory.

## **OUTLOOK FOR CURRENT YEAR**

The global outlook for the Foundry Industry looks promising over the next few years. There is a huge gap in the current capacity and in the anticipated capacity in the near and distant future, both in the domestic and export segments. With the advanced countries like USA, Japan, and Germany unlikely to add substantial capacities in the near future as they are moving away from the industry slowly, there is tremendous potential available in the global market, which has to be properly tapped.

The Company having made adequate investment in building additional capacities in the last couple of years is gearing up to meet the challenges thrown open. The Company has effected substantial product yield improvement. The Company has also rationalized its pricing policy for its exports contracts, which should result in a better price realization from the coming year onwards. Apart from this, the various measures taken by the Company like achieving cost reduction in operations, adding more value added products and diversifying into non-US Dollar markets will enable the Company to reap the benefits from the coming year onwards. The augmented capacity will also help the Company in planning its product mix effectively. However, the performance of the Company in the current year is subject to the raw material scenario, both in terms of availability and pricing and availability of uninterrupted power supply.

#### **FUTURE PLANS**

The Company plans to implement the Phase II of the expansion for increasing the capacity from 900 MT per month to 1500 MT per month in 2009-10. The Company is evaluating alternate technologies, which show more promise than the previous Furan based technology and this the Company plans to implement as stated above.

#### **FINANCE**

The Phase I of the expansion was implemented at a total cost of Rs.943 lakhs as against the projected Rs.712 lakhs, a cost over-run of Rs.231 lakhs which was met completely from out of the internal generations. The Company availed a Term Loan of Rs.322 lakhs for the expansion project out of the Rs.400 lakhs sanctioned by Corporation Bank.

The total long term debt of the Company now stands at Rs.966 lakhs, out of which Rs: 481 lakhs is for the foundry division and the balance Rs. 485 Lakhs is for the Wind Energy Division.

#### QUALITY CERTIFICATION AND AWARDS

As stated in the previous report, your Company's products are certified to conform to the latest ISO 9001:2000 and ISO/TS 16949:2002 norms and also Pressure Equipment Directive (PED) certification, which is mandatory for selling the castings in the European Union.

The Company won the Best Exporter Award for the year 2005-06 given by the Institute of Indian Foundrymen, Coimbatore Region.

#### LABOUR

The relationship between the management and the employees during the year under review has been cordial and productive.

#### **DIRECTORS**

Your Directors record with profound sorrow the demise of Sri.L.G.Ramamurthi, Chairman of the Board of Directors of the Company on May 13, 2008. He was one of the founding Directors of the Company and was instrumental in guiding the Company through his exemplary vision and astute leadership. The Directors place on record their appreciation of the yeomen services rendered by him during his tenure as Vice Chairman and later as Chairman of the Board.

Sri.V.Rajendran and Sri.K.Gnanasekaran, Directors, retire by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for re-election.

The Directors of the Company have furnished necessary declarations required in terms of Section 274(1)(q) of the Companies Act, 1956 and the same have been taken on record.

#### CORPORATE GOVERNANCE

As required under Clause 49 of the Listing Agreement with the Stock Exchanges, the report on Management Discussion and Analysis, Corporate Governance as well as Auditor's Certificate regarding compliance of conditions of Corporate Governance forms part of this Annual Report.

# INFORMATION PURSUANT TO SEC.217(1)(e) OF THE COMPANIES ACT,1956

The information required under Sec.217(1)(e) of the Companies Act,1956 is appended hereto in Annexure I and forms part of this Report.

# INFORMATION PURSUANT TO SEC.217(2A) OF THE COMPANIES ACT, 1956

None of the employees were in receipt of remuneration in excess of the limits prescribed in this regard.

#### DIRECTORS RESPONSIBILITY STATEMENT

In terms of Section 217(2AA) of the Companies Act, 1956, the Directors state that

- i. In the preparation of the annual accounts, the applicable accounting standards have been followed.
- ii. The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the Profit of the Company for the year under review.

# MAGNA

- iii. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv. The Directors have prepared the annual accounts on a going concern basis.

#### CEO/CFO CERTIFICATION

As required under Clause 49 of the Listing Agreement with the Stock Exchanges, the Managing Director and the Head of Finance function have furnished necessary certificate to the Board on the financial statements presented.

### **AUDITORS**

M/s S.Krishnamoorthy & Co, Chartered Accountants, retire at the ensuing Annual General Meeting and are eligible for re-appointment. The certificate required under Section 224(1B) of the Companies Act, 1956 has been furnished by them.

### **ACKNOWLEDGEMENT**

The Directors wish to place on record their appreciation of the support and co-operation extended by the Company's Bankers M/s Corporation Bank and Indian Bank, the various Government Agencies and in particular the Tamilnadu Electricity Board and the employees of the Company at all levels.

We pray for the grace of the Almighty for further growth of the Company.

On behalf of the Board of Directors

Place: Coimbatore Date: 30th May 2008 J. Vijayakumar Director Chairman of the Meeting

## **ANNEXURE-1 TO DIRECTORS' REPORT FOR THE YEAR 2007-2008**

PARTICULARS PURSUANT TO SEC. 217 (1) (e) OF THE COMPANIES ACT, 1956 READ WITH COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF THE BOARD OF DIRECTORS) RULES, 1988

## Conservation of Energy:

Your Company continues to focus its attention on conserving energy. The details of electricity consumed per metric tonne of good castings produced is given below:

YEAR	2001	2002	2003	2004	2005	2006	2007	2008
Number of units per Tonne of good castings	2166	1997	1979	1800	1680	1680	1700	1750

The average units consumed has increased because of frequent power stoppages. The Company plans to bring down the average units consumed to 1600 units in the current financial year.

Power Consumption (no of units)	2007	7-08	2006-	07
Total Electricity(kwh)	112,64,382	100.00%	1,57,16,459	100.00%
Own Generation-Windmill	47,44,293	42.12%	55,55,926	35.35%
Purchased from TNEB	65,20,089	57.88%	1,01,60,533	64.65%

## Technology absorption & Research & Development

As stated in the previous report, the Company has developed Composite castings. These products have been successfully introduced in the market. The feedback received from the customers is quite encouraging.

## Technology Absorption, Adaptation and Innovation:

- 1) Efforts made towards technology absorption, adaptation and innovation: Nil
- 2) Benefits derived as a result of the above efforts: Not Applicable
- 3) Information of Imported Technology (imported during the last 5 years from the beginning of the Financial Year)

a)	Technology Imported	None
b)	Year of Import	N.A.
c)	Technology absorption	N.A.

### Foreign Exchange earnings & outgo

a)	Earnings	:	Rs.	3792.68 lakhs
b)	Outgo	:	Rs	333.52lakhs



# **ANNEXURE 2 TO DIRECTORS' REPORT**

# 5 Year Highlights

(Rs. in lakhs)

Operating Results	2004	2005	2006	2007	2008
Sales and Other Income	2298.41	3125.62	4606.39	4798.06	5621.55
Operating Profit	435.77	550.34	1163.73	1207.35	1190.95
Interest	39.84	80.79	145.61	156.78	176.03
Gross Profit	395.93	. 469.55	1018.12	1050.57	1014.92
Depreciation	59.41	100.76	267.42	<sup>-</sup> 319.59	363.42
Taxes - Current	53.65	29.00	63.25	238.00	225.00
- Deferred	23.25	105.68	263.51	(88.01)	27.39
- Fringe Benefit Tax	, 		5.25	3.95	4.00
Net Profit	259.62	234.14	418.69	577,.04	395.11
Dividend (including dividend tax)	93.05	109.73	161.96	160.83	112.58
Retained Profit	166.57	124.41	256.73	416.21	282.53
Performance Parameters			,		
Net Fixed Assets	1271.37	1821.37	2652.98	3065.08	3075.39
Share Capital	458.22	458.22	458.22	458,22	458.22
Reserves	485.03	608.72	862.22	1278.38	1560.91
Net Worth	943.25	1066.94	1320.40	1736.60	1997.69
Return on Net Worth %	28.00	22.00	32.00	33.00	20.00
Borrowings	485.11	707.93	1265.93	1298.43	1167.04
Debt Equity Ratio	0.51	0.66	0.95	0.75	0.58
Dividend (%)	18	21	31	30	21
Earnings per share (Rs.)	5.67	5.11	9.14	12.59	8.62

## **ANNEXURE 3 TO DIRECTORS' REPORT**

#### REPORT ON CORPORATE GOVERNANCE

### a. A brief statement on Company's philosophy on code of governance

The objective of the Company is to enhance shareholder value, which is sought to be achieved through good Corporate Governance. Magna also strives to maintain absolute transparency in all its dealings with the various stakeholders, and as a responsible corporate citizen, share the benefits with all its stakeholders and the society at large.

#### **Board of Directors**

The composition of the Board of Directors of the Company is as under:

SI.No.	Name	Director/ Chairman	Promoter/ Executive/ Non Executive/ Independent/ Non-Independent	No. of other companies in which he/she is a Director	Committee in which he/she is a member/ Chairman in other companies
1	Late L.G.Ramamurthi	Chairman (till 13-05-2008)	Non-Executive/ Non-Independent	9	1/Nil
2	Şri.J.Vijayakumar	Director	Non-Executive/ Non Independent	4	2/Nil
3	Sri.N. Krishna Samaraj	Managing Director	Promoter & Executive/ Non Independent	7	2/Nil
4	Sri. V.Rajendran	Director	Non executive/ Independent	3	Nil
5	Sri. K.Gnanasekaran	Director	Non Executive/ Independent	5	1/Nil
6	Smt.R.Nandini	Director	Non Executive/ Independent	. 4	1/Nii
7	Dr.Jairam Varadaraj	Director	Non Executive/ Independent	10	5/1

### b. Number of Board meetings held and attended by the Directors:

Four Meetings of the Board of directors were held during the year ended 31<sup>st</sup> March 2008 on (i) May 31, 2007; (ii) July 30,2007; (iii) October 30, 2007: (iv) January 25, 2008. Attendance recorded of each of the Directors at the Board Meetings during the year ended 31<sup>st</sup> March 2008 as also of the Annual General Meeting is as follows:

Name of the Director	No of Board Meetings attended	Attendance at the last AGM
ate L.G.Ramamurthi	3	No
Sri. V.Rajendran	2	Yes
Sri. N.Krishna Samaraj	4	Yes
Sri. J.Vijayakumar	4	No
Sri. K.Gnanasekaran	3	Yes
Smt. R.Nandini	4	Yes
Dr. Jairam Varadaraj	3	Yes



## Brief Note on Directors seeking appointment / reappointment at the ensuing AGM

Sri.V.Rajendran, aged 61, is an engineering graduate with more than 30 years of experience in the foundry industry. Sri.V.Rajendran is well-versed in all aspects of the foundry industry. He is the Managing Partner of V.R.Foundries, Coimbatore, one of the leading foundries in the region.

Sri.K.Gnanasekaran, aged 54, is a Chartered Accountant and a Financial Analyst. He is associated with various industries as a financial consultant.

#### c. Audit Committee

The Audit Committee consists of four Directors and is chaired by Sri. V.Rajendran. The Audit committee meetings were held on (i)May 31,2007: (ii) July 28,2007; (iii) October 30,2007: (iv) January 25,2008.

The Company Secretary acts as the Secretary to the Audit Committee.

The terms of reference of the Audit Committee covers the various matters specified in Clause 49 of the Listing Agreement.

## Composition, name of members, meetings and attendance during the year:

Name of the member	No of meetings held	Attendance
Sri. V.Rajendran (Chairman)	4	2
Sri.J.Vijayakumar	4	4
Sri.K.Gnanasekaran	4	3
Smt.R.Nandini	4	4

#### d. Shareholders Grievance Committee:

The Shareholders Grievance Committee comprises of three directors. The Committee is chaired by Mr.J.Vijayakumar. Mr. R.Ravi , Company Secretary is the Compliance Officer. The Committee meetings were held on (i) May 31, 2007; (ii) July 28,2007; (iii) October 30, 2007: (iv) January 25, 2008.

#### Composition, name of members, meetings and attendance during the year:

Name of the member	No of meetings held	Attendance
Sri.J.Vijayakumar	4	4
Sri.V.Rajendran	4	2
Sri.N.Krishna Samaraj	4	4
Sri.R.Ravi	4	4

#### e. Remuneration Committee

The Remuneration Committee comprises of Mr.V.Rajendran and Mr.K.Gnanasekaran as its members. The Company pays remuneration to Managing Director by way of salary, perquisites and commission as approved by the members of the Company. The Non-executive Directors are not paid any remuneration except by way of sitting fees. The Remuneration Committee did not meet during the period under review.

Non-Executive Directors were paid sitting fees for attending Board Meetings/Committee Meetings.

#### f. Disclosure

**a.** Disclosures on materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, the directors or the management, their subsidiaries or relatives etc, that may have potential conflict with the interest of the Company at large.

None of the transactions with any of the related parties were in conflict with the interest of the Company.

**b.** Details of non-compliance by the company, penalties, strictures imposed on the Company by Stock exchange or SEBI or any statutory authority, on any matter related to capital market during the last three years: None.

### g. General Body Meetings

Location and time, where the last three AGM's held.

Year	Location	Date	Time
2005	Hotel Residency, Avanashi Road, Coimbatore	29.8.2005	10.00 A.M.
2006	Hotel Residency, Avanashi Road, Coimbatore	31.7.2006	10.00 A.M.
2007	Hotel Residency, Avanashi Road, Coimbatore	30.7.2007	10.00 A.M.

### h. Details of Special Resolution passed in the last three AGM's

Year	Special Resolutions
2005 2006 2007	Nil Appointment and payment of remuneration to the Managing Director Nil

#### i. Means of Communication

The Company is regularly publishing quarterly unaudited and audited financial results and notice advertisements in The Business Line and Malaimalar (vernacular language). The Company is posting the quarterly results and other statutory information in the Company's website www.magnacast.com.

### j. General shareholder information

i. AGM date, time and venue	21st August 2008 at 10.00 A.M. Hotel Residency, Avanashi Road, Coimbatore 641 018
ii. Financial calendar	1st April to 31st March
iii. Book Closure date	1st August 2008 to 21st August 2008 (Both days inclusive)
iv. Dividend payment date	On or after 21st August 2008 within 30 days from the date of AGM
v. Listing on Stock Exchanges	Coimbatore and Mumbai



vi. Stock Code Coimbatore Stock Exchange Stock Exchange, Mumbai	21/ 065 517449
vii. Registrars and Share Transfer Agents for both Dematerialised and physical shares	M/s SKDC Consultants Limited Post Box No: 2979 No.7, Seth Narayandas Layout, Street No.1, Tatabad P.O. Coimbatore 641 012
viii.Share Transfer system	Share transfers are registered and returned within a period of 30 days from the date of receipt, if the documents are clear in all respects, by the Share Transfer Committee which meets every week.

# ix. The Stock market during the year at the Stock Exchange, Mumbai is furnished below. (in rupees)

Month	High	Low		
Apr 2007	125.00	94.10		
May 2007	115.00	∘89.05		
Jun 2007	132.40	96.55		
Jul 2007	117.10	96.00		
Aug 2007	104.90	80.10		
Sep 2007	102.50	80.10		
Oct 2007	97.90	74.10		
Nov 2007	92.00	74.25		
Dec 2007	107.50	85.75		
Jan 2008	114.80	80.00		
Feb 2008	89.00	72.80		
Mar 2008	87.00	60.00		

# x. Shareholding pattern as on 31st March, 2008

Category	No of shares held	% of share holding
Indian Promoters	13,40,705	29.26
Mutual Funds and UTI	70,600	1.54
Private Corporate bodies	3,67,539	8.02
Indian Public	22,44,995	49.00
. NRIs/ OCBs	4,66,531	10.18
Directors & Relatives	91,830	2.00
Other Directors	· -	
Grand Total	45,82,200	100.00

# xi. Distribution of shareholding as on 31st March, 2008

Share holding (Range)	No. of Holders	% of Holders	No. of Shares	% of Shares
Upto 500	3651	84.42	5,42,441	11.84
500- 1000	183	4.23	1.51.173	3.30
1001- 2000	161	3.72	2,45,220	5.35
2001- 3000	180	4.16	4,52,808	9.88
3001- 4000	16	0.37	57,272	1.25
4001- 5000	29	0.67	1,37,665	3.00
5001-10000	34	0.79	2,46,829	5.39
10001 and above	71	1.64	27,48,792	59.99
TOTAL	4325	100.00	45,82,200	100.00

#### MAGNA ELECTRO CASTINGS LIMITED

xii. Dematerialisation of shareholding and liquidity

Number of shares dematerialized

Percentage: 52.70%

xiii. Outstanding GDR/ADR/Warrants or any convertible Not Applicable instruments, conversion date and impact on equity

xiv. Plant location

SF No.34 and 35 Part

Coimbatore Pollachi Main Road, Mullipadi Village,

Tamaraikulam Post, Pollachi Taluk, Coimbatore District, Pin: 642 109

xv. Address for Correspondence and Registered office

43 (Old No.62), Balasundaram Road Coimbatore 641 018, Tamil Nadu

## k) Code of Conduct:

As provided under clause 49 of the Listing Agreement with the Stock Exchanges, the Board of Directors of the Company have laid down the Code of Conduct for the Directors and the senior management personnel. A declaration has been received from the Managing Director to the effect that the Directors and senior management personnel have confirmed compliance with the said Code of Conduct.

By order of the Board

Coimbatore 30th May 2008

Chairman

## Compliance certificate from the Auditors of the Company

The Members of M/s. Magna Electro Castings Limited

We have examined the compliance of conditions of Corporate Governance by Magna Electro Castings Limited for the year ended 31.3.2008, as stipulated in clause 49 of the listing agreement of the said company, with the stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination has been limited to a review of the procedures and implementations thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, and the representations made by the Directors and the Management, we certify that the company has complied with the conditions of Corporate Governance as stipulated in clause 49 of the above mentioned listing Agreement.

As required by the guidance note issued by the Institute of Chartered Accountants of India, we have to state that based on the representation given by the Registrars of the Company to the Investors' Grievance Committee as on March 31, 2008, there were no investors' grievance matters against the Company remaining pending for more than 30 days.

We further state that, such compliances is neither an assurance as to the future viability of the Company, nor the efficiency or effectiveness, with which, the management has conducted the affairs of the Company.

> For S. Krishnamoorthy & Co. Chartered Accountants K.N. Sreedharan Partner, Auditor Membership No. 12026

Place: Coimbatore Date: 30.05.2008

#### **MANAGEMENT DISCUSSION AND ANALYSIS**

#### Overview:

Magna is engaged in the manufacture and sale of ductile iron and grey iron castings. Magna has also installed Wind Energy Generators for generation of eco-friendly power and plans to become self-sufficient in clean energy.

Magna aims to provide its customers products and services consistently conforming to clearly established customer requirements at the right time and at the right cost.

The financial statements have been prepared in compliance with the requirements of the Companies Act, 1956 and the Generally Accepted Accounting Principles. There are no material deviations from the prescribed accounting standards.

### Industry structure and developments

The Indian foundry industry is the 5<sup>th</sup> largest in the world. The Indian foundry industry produces about 6.5 million tons per year of castings. The other engineering industries in general and the automobile industry in particular depends heavily on the foundry industry and therefore the performance of this industry has a direct bearing on the other manufacturing sectors.

## **Opportunities and Threats**

The global demand for metal castings is growing rapidly and this is further expected to multiply in the next few years. Most of the developed countries are outsourcing their requirements in a big way from the emerging markets like China, India, Brazil and Mexico. With a strong engineering base and availability of talented human resources, it should be possible to seize the business opportunity. Magna specializes in low to medium volume products and has carved a niche market in this segment. With the state of the art manufacturing facilities and available capacity, the Company is better equipped to tap the potential market opportunities.

The high cost of inputs like steel scrap, pig iron and power act as a deterrent to the fast track growth. The high logistics cost and duty structure make the input costs expensive and consequently makes the final product uncompetitive.

## **Environment, Safety and Energy Conservation Policy:**

Your Company continues to pay due attention to protect environment. Adequate safety measures are taken by imparting training and creating awareness amongst the employees.

#### Risks and concerns

Risk is an integral part of business process. Your Company is aware of the risks associated with the business process and suitable risk mitigation measures are being taken from time to time.

## Internal control systems and their adequacy

The Company has an adequate system of internal controls to ensure proper recording of financial transactions, operating functions and compliance with rules and regulations. The Company periodically reviews the adequacy of the internal control systems.

### Personnel

Your Company continues to focus its attention in attracting and retaining the best human resources talent. Various methods are being adopted like imparting training to all employees, motivational techniques and creating ideal working atmosphere so that there is total employee involvement. The Company aims to provide 10 man days of training per employee per year from the earlier target of 7 days.

#### Cautionary statement

The views expressed herein may be forward looking within the legal frame-work, but the actual results may differ from what has been expressed due to various factors. The information given herein is based on information available with the Company and its judgement. This judgement depends upon the Company's perception. Any investment by shareholders/investors should therefore be based on their individual analysis.

### **AUDITORS' REPORT**

To

#### The Members of MAGNA ELECTRO CASTINGS LIMITED,

- 1. We have audited the attached Balance Sheet of M/s MAGNA ELECTRO CASTINGS LIMITED as at March 31st, 2008, and the Profit & Loss Account and the cash flow statement for the year ended as on that date annexed thereto. These financial statements are the responsibility of the management of the company. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with Auditing Standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the Accounting principles used and significant estimates made by Management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies' (Auditor's Report) Order, 2003, as amended, issued by the Government of India in terms of Sub-section (4A) of Section 227 of the Companies Act,1956, we enclose in the Annexure a statement on the matters specified in paragraph 4 of the said order.
- 4. Further to our comments in the Annexure referred to above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - c) The Balance Sheet, Profit & Loss Account and cash flow statement referred to in this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet and Profit and Loss Account and cash flow statement dealt with by this report comply with the Accounting Standards referred to in Sub Section (3C) of Section 211 of the Companies Act, 1956.
  - e) On the basis of written representations received from the directors individually as on March 31, 2008 and taken on record by the Board of Directors, we report that none of the directors of the company are disqualified from being appointed as director in terms of Section 274(1)(g) of the Companies Act 1956.
  - f) In our opinion and to the best of our information, and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) In the case of Balance Sheet, of the state of affairs of the Company as at March 31, 2008;
    - ii) In the case of the Profit & Loss Account, of the Profit of the Company for the year ended on that date; and
    - iii) In the case of the cash flow statement, of the cash flows for the year ended on that date.

For S.Krishnamoorthy & Co.
Chartered Accountants
K.N. SREEDHARAN
Partner, Auditor
Membership No.12026

Place: Coimbatore Date: 30.05.2008

#### **ANNEXURE TO THE AUDITORS' REPORT**

(Referred to in paragraph 3 of our report of even date)

- i. (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) Fixed assets have been physically verified by the management at periodic intervals. Verification of its Fixed Assets is in our opinion, reasonable having regard to the size of the company and nature of its assets. No material discrepancies have been noticed on such verification.
  - (c) There is no disposal of substantial part of fixed assets during the year.
- ii. (a) Physical verification of inventory has been conducted at reasonable intervals by the management. In respect of inventory lying with the third parties, these have been confirmed by them. In our opinion the frequency of verification is reasonable.
  - (b) The procedure of physical verification of the inventories followed by the Management are reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) The company has maintained proper records of inventories and no material discrepancies were noticed on physical verification of inventories as compared to book records.
- iii. During the year the company has neither granted loans to nor taken any loans from companies, firms or other parties covered in the Register maintained under sec. 301 of the Companies Act.
- iv. There is an adequate internal control system commensurate with the size of the company and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. During the course of our audit, no major weakness has been noticed in the internal control system.
- v. (a) To the best of our knowledge and belief, and according to the information and explanations given to us, we are of the opinion that the transaction that need to be entered in the register in pursuance of section 301 of the Companies Act, 1956, have been so entered.
  - (b) The transactions have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- vi. The company has not accepted any deposit from the public during the year.
- vii. The company has an adequate Internal Audit system commensurate with the size and nature of its business.
- viii. We have been informed by the management, that no cost records have been prescribed under section 209(1)(d) of the Companies Act 1956, in respect of products manufactured by the company.
- ix. (a) The company is regular in depositing with appropriate authorities undisputed statutory dues including Provident fund, Investor Education and Protection Fund, Employees state insurance, Income tax, Sales tax, Wealth tax, Service Tax, Custom duty, Excise duty, Cess and other statutory dues. According to the Information and explanations given to us, no undisputed arrears of statutory dues were outstanding as at 31st March 2008, for a period of more than six months from the date they become payable.
  - (b) According to the records of the company, there are no statutory dues which have not been deposited on account of any dispute.

- x. There are no accumulated losses at the end of the financial year 31st March 2008. The company has not incurred any cash losses during the financial year covered by our audit and the immediately preceding financial year.
- xi. In our opinion and according to the information and explanations given to us the company has not defaulted in repayment of its dues to financial institution or bank.
- xii. During the year, the company has not granted any loans and advances on the basis of security or by way of pledge of shares, debentures or other securities.
- xiii. The provisions of Special Statues applicable to Chit Fund, Nidhi or Mutual Benefit Fund/ Societies are not applicable to the company.
- xiv. The company is not dealing or trading in shares, securities, debentures or other investments.
- xv. The company has not given any guarantee for loans taken by others from banks and financial institutions.
- xvi. The term loan obtained by the company have been applied for the purpose for which they were raised.
- xvii. According to the information and explanations given to us and on an overall examination of the Source and Application of the funds of the company, we report that funds raised on short-term basis have not been used for long-term investments by the company.
- xviii. The company has not made any preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956.
- xix. In our opinion and according to the information and explanations given to us the company has not issued any secured debentures during the period covered by our report.
- xx. The company has not raised any funds through public issue during the year.
- xxi. To the best of knowledge and belief and according to the information and explanations given to us no frauds on or by the company has been noticed or reported during the year.

For **S.Krishnamoorthy & Co**. Chartered Accountants

Place: Coimbatore Date: 30.05.2008

K.N.Sreedharan Partner, Auditor Membership No.12026

# **BALANCE SHEET AS AT 31st MARCH 2008**

Particulars	Schedule No.	A March : F		As at March 31, 2007 Rs.	
SOURCES OF FUNDS:				1.	
Share Capital	ì	4,58,22,000		4,58,22,000	
Reserves & Surplus	2	15,60,90,971	20,19,12,971	12,78,38,451	17,36,60,451
Loan Funds:			20,19,12,971		
Secured Loans Unsecured Loans	3 3	10,96,72,476		11,44,57,801	
Unsecured Loans	ა	1,30,85,889	12,27,58,365	1,53,85,054	12,98,42,855
Deferred Tax	4	,	4,98,51,155	\$	4,71,12,079
•	TOTAL	•	37,45,22,491	*	35,06,15,385
APPLICATION OF FUNDS:	,			i	
Fixed Assets:	5				
Gross Block		44,37,95,443		35,03,96,539	
Less: Depreciation		13,62,56,126		10,34,83,439	
Add : Capital Work in Progress Net Block		0	30,75,39,317	5,95,95,287	. 30,65,08,387
		•			•
Current Assets, Loans & Advances Inventories	6	5,56,68,685		2,92,80,946	
Sundry Debtors	7	7,68,19,178		5,43,02,867	
Cash & Bank Balances	8	99,45,023		2,14,53,843	
Loans & Advances	9	6,17,15,483		5,15,32,107	
	(A)	20,41,48,369		15,65,69,763	
Less:				† 7	
Current Liabilities & Provisions				3	
Current Liabilities	10	10,28,83,947		7,20,79,930	
Provisions	10	3,42,81,248		4,03,82,835	
	(B)	13,71,65,195		11,24,62,765	•
Net Current Assets	(A-B)		6,69,83,174		4,41,06,998
	TOTAL		37,45,22,491		35,06,15,385

As per our report annexed for **S.Krishnamoorthy & Co.** Chartered Accountants

**J. Vijayakumar** Director

K.N.Sreedharan Membership No.: 12026 Partner R. Ravi Company Secretary N.Krishna Samaraj Managing Director

Auditor

Coimbatore 30th May 2008

# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH 2008

Particulars	Schedule No.	As at March 31,2008 Rs.		As at March 31,2007 Rs.		
INCOME						
Gross Sales Less:Excise Duty Paid Less:Educational Cess Net Sales		56,54,77,060 2,19,17,495 6,57,954	54,29,01,611	48,91,44,316 2,05,51,017 4,34,698 46,81,58,601		
Export Incentive Other Income	11	1,45,16,633 47,36,732	1,92,53,365 56,21,54,976	60,11,276 56,36,084 116,47,360 47,98,05,961		
EXPENDITURE			30,21,34,970	47,90,00,901		
Goods Consumption Manufacturing Expns Int & Finance Charges Other Expenses Depreciation	12 13 14 15 5	22,77,24,517 16,06,89,572 1,76,03,063 5,46,45,784 3,63,42,460	49,70,05,396	18,57,07,915 11,90,61,479 1,56,78,607 5,43,02,081 3,19,59,122 40,67,09,204		
Profit before Tax Provision for Income Tax Provision for Fringe Benefit Tax Provision for Deferred Tax Liabili Profit after Tax	ity / (Asset)	·	6,51,49,580 2,25,00,000 4,00,000 27,39,076 3,95,10,504	7,30,96,757 2,38,00,000 3,94,828 (88,01,255) 5,77,03,184		
Balance Brought forward			2,62,60,451 6,57,70,955	<u>1,46,40,102</u> 7,23,43,286		
Appropriations						
Proposed Dividend Corporate Tax on Dividend Transfer to General Reserve Surplus Carried Over			96,22,620 16,35,364 2,50,00,000 2,95,12,971	1,37,46,600 23,36,235 3,00,00,000 2,62,60,451		
Earning per share of Rs. 10/- ear	ch as per Notes on	Accounts No. 19	8.62	12.59		
Schedule 11 to 15 and notes of	on accounts form	part of this Profit &	Loss Account			
As per our report annexed for <b>S.Krishnamoorthy &amp; Co.</b> Chartered Accountants				<b>J. Vijayakumar</b> Director		
K.N.Sreedharan Membership No. : 12026 Partner Auditor		Ravi npany Secretary		N.Krishna Samara Managing Director		
Coimbatore						

21

30th May 2008



# **Schedules**

	Particulars		As at March, 2008 Rs.	As at 31st March, 2007 Rs.	
1.	Share Capital				
	Authorised Share Capital 50,00,000 Equity shares of Rs.10/- Each		5,00,00,000		5,00,00,000
	Issued,Subscribed & Paid up: 45,82,200 Equity Shares of Rs.10/- Each		4,58,22,000		4,58,22,000
2.	Reserves & Surplus			: : :1 :0	
	i) Capital Reserve     Subsidy from Government of     Tamilnadu     ii) General Reserve		15,78,000	[3 - - - -	15,78,000
	Balance brought forward Add:	10,00,00,000		7,00,00,000	
	Transfer from Profit & Loss A/c iii)Surplus	2,50,00,000	12,50,00,000	3,00,00,000	10,00,00,000
•	Balance in Profit & Loss A/c		2,95,12,971 15,60,90,971	:	2,62,60,451 12,78,38,451
3.	Loans & Advances from Banks Term Loan from Corporation Bank Letter of Credit - Corporation Bank Cash Credit A/c - Corporation Bank Term Loan from Indian Bank Interest Accrued on Term Loan (Secured by equitable mortgage of land and buildings and hypothecation of plant and machinery and other assets)		7,01,78,170 1,75,15,567 59,32,171 1,57,05,583 3,40,985	· · · · · · · · · · · · · · · · · · ·	8,01,22,550 1,04,38,242 0 2,29,70,583 9,26,426
	Unsecured Loans		10,96,72,476	i,	11,44,57,801
	Other Loans: Hire Purchase instalments Payable Interest free Sales Tax loan		1,22,293 1,29,63,596 1,30,85,889		1,15,653 1,52,59,401 1,53,75,054
4.	Deferred Tax			4	
	Balance brought forward Transfer from Profit & Loss Account (Deferred Tax Asset )-Transfer to Profit	& Loss Account	4,71,12,079 27,39,076 0 4,98,51,155	1.	5,59,13,334 0 (88,01,255) 4,71,12,079

# 5. Fixed Assets

-		Gross	Block		Depreciation			Net I	Block	
Particulars	As on 1.4.2007	Additions During the year	Sales during the year	Total Rs.	As on 1.4.2007		Withdrawn	As on 31.03.2008	As on 31.03.2008	As on 31.03.2007
	Rs.	Rs.	Rs.		Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Land	26,54,866	0	0	26,54,866	0	0	0	0	26,54,866	26,54,866
Buildings	5,22,39,684	4,52,21,791	0	9,74,61,475	1,10,70,141	19,09,877	. 0	1,29,80,018	8,44,81,457	4,11,69,543
Plant & Machinery	27,18,46,887	4,41,75,381	56,76,337	31,03,45,931	8,21,35,483	3,10,49,881	32,05,584	10,99,79,780	20,03,66,151	18,97,11,404
Electrical Installation	51,72,513	63,78,782	0	1,15,51,295	29,07,573	10,48,324	0	39,55,897	75,95,398	22,64,940
Borewell Equipment	34,532	0	0	34,532	13,450	1,153	0	14,603	19,929	21,082
Office Equipments	20,34,238	2,35,863	0	22,70,101	7,98,919	1,00,361	0	8,99,280	13,70,821	12,35,319
Furniture	28,96,751	22,48,773	0	51,45,524	9,88,763	2,68,256	0	12,57,019	38,88,505	19,07,988
Vehicles	43,75,017	3,48,867	2,53,136	44,70,748	18,33,769	4,36,218	3,64,189	19,05,798	25,64,950	25,41,248
Computers	91,42,051	7,18,920	0	98,60,971	37,35,341	15,28,390	0	52,63,731	45,97,240	54,06,710
Total	35,03,96,539	9,93,28,377	59,29,473	44,37,95,443	10,34,83,439	3,63,42,460	35,69,773	13,62,56,126	30,75,39,317	24,69,13,100
	Capital Work in Progress									5,95,95,287
Figures for Previous year	33,73,01,493	1,38,54,822	7,59,776	35,03,96,539	7,20,03,449	3,19,59,122	4,79,132	10,34,83,439	30,75,39,317	30,65,08,387

# **Schedules Contd.**

	Particulars		s at ch, 2008	As at 31st March, 2007 Rs.		
			Rs.			
6.	Inventories (As Certified by Managing Director and value Raw Materials at Cost Stores & Spares at Cost WIP at Estimated Cost Finished Goods at Cost/Net Realisible value	225,15,104 pst 79,12,944 st 1,86,18,061		87,11,592 84,25,339 2,24,932 1,19,19,083	9 2	
	whichever is lower		5,56,68,685		2,92,80,946	
7.	Sundry Debtors Unsecured and Considered Good					
	Outstanding for more than Six Months Other Debts	1,10,70,169 6,57,49,009	7,68,19,178	65,89,999 4,77,12,868	5,43,02,867	
8.	Cash & Bank Balances Cash balance on Hand Bank Balances a) With Scheduled Banks	2,438		3,648	, , ,, ,, ,	
	in Current Accounts in Term Deposit Accounts In Unpaid Dividend A/c b) With Others	36,51,333 44,55,779 17,01,938		21,37,362 1,72,01,274 14,41,378		
	Citibank in Current A/c	1,33,535	99,45,023	6,70,181	2,14,53,843	
9.	Loans & Advances Unsecured and Considered Good Advances recoverable in cash or in kind or for value to be received	1,75,10,863	33,43,623	126,48,745	2,14,33,043	
	Advance payment of tax Balance with Central Excise Earnest & Security Deposits	1,75,31,282 1,75,94,536 90,78,802	6,17,15,483	202,26,387 98,74,684 87,82,291	5,15,32,107	
10 .	Current Liabilities a) Sundry Creditors Dues to Micro, Small and Medium Enterprises	61,61,052	0,17,10,400	54,97,948	0,10,32,107	
	Dues to Others b) Investor Education and Protection Fund Shall be credited by the following amounts namely (a) Unpaid Dividend A/c	9,37,43,449		6,24,91,719		
	c) Other Liabilities Liability for Taxes Liability for Other Finance	6,62,453 3,86,014		4,70,890 3,47,436		
	Advance from Customers	2,29,041	10,28,83,947	18,30,559	7,20,79,930	
	Provision(s) i) For Income Tax ii)For Fringe Benefit Tax iii)For Dividend	2,25,64,556 4,58,708 96,22,620		238,00,000 5,00,000 1,37,46,600		
	iv)For Corporate Tax on Dividend	16,35,364	3,42,81,248	23,36,235	4,03,82,835	

# Schedules Contd.

	Particulars	31st	As at March, 2008 Rs.	As at 31st March, 2007 Rs.	
11.	Other Income				
	Interest on Bank Deposits	2,45,049		8,61,541	
	Interest on Security Deposit	4,85,867		3,25,000	
	Sale of Waste & Scrap	2,66,421		35,978	
	Technical Development Charges	1,00,000		1,30,000	
	Sale of Resin etc	0		89,052	
	Others	7,00,605		2,14,431	
	Foreign Exchange Fluctuation	27,42,060		40,66,134	
	Agricultural income	0		3,000	
	Profit on Sale of Fixed Assets	1,96,730		0,000	
	Tront off data of Fixed Addata	1,00,700	47,36,732		57,25,13
12.	Goods Consumption		,,		0, 1,20, 10
	I. Raw Materials Consumed:				
	Opening Stock	87,11,592		75,81,449	
	Add:Purchases	22,25,30,902		<u>15,68,74,193</u>	
	Add.Fulcilases	23,12,42,494		16,44,55,642	
	Less:Closing Stock of Raw Materials	2,25,15,104		87,11,592	
	Closing Stock of Finished Goods:	2,23,13,104	20,87,27,390	07,11,002	15,57,44,050
	(Increase) / Decrease in Work-in-progress	(1,83,93,129)	20,01,21,000	4,93,854	10,01,14,000
	(Increase) / Decrease in Finished Goods	52,96,507		73,29,149	
	(increase) / Decrease in Finished Goods	32,30,301	(1,30,96,622)	75,25,145	78,23,003
	II Storon & Sparon Consumed		3,20,93,749		2,21,40,862
	II. Stores & Spares Consumed		22,77,24,517		18,57,07,915
13.	Manufacturing Evnances		22,17,24,017		10,07,07,010
13.	Manufacturing Expenses: Power & Fuel*	3,72,77,197		2,58,05,613	
		2,89,20,799		2,02,36,252	
	Salaries, Wages & Bonus	1,15,31,973		94,91,739	
	Labour Charges	15,33,585		11,26,672	
	Contribution to PF	7,56,84,084		5,72,18,535	
	Processing Charges Welfare Expenses	57,41,934		51,82,668	
	* Refer Note No. 21 in the Notes on Accounts		16,06,89,572		11,90,61,479
	Refer Note No. 21 III the Notes on Accounts		, , ,		,,,
14.	Interest & Finance Charges			•	
171	Interest on Fixed Loans	94,08,260		93,10,128	
	Interest on Others	49,64,830		40,32,338	
	Bank Charges	32,29,973		23,36,141	
	Bank Onarges		1,76,03,063		1,56,78,607
15.	Other Expenses:				
	Rent	3,00,000		3,00,000	
		22,02,672		21,80,820	
	Insurance Licence, Fees & Taxes	5,40,883	•	11,58,035	
	Repairs to Buildings	25,62,939		28,78,595	
	Repairs to Buildings Repairs to Plant & Machinery	2,05,61,004	•	1,73,28,672	
		1,51,686		148,799	
	Auditors Remuneration Sitting Fees-Directors	71,000		78,000	
		34,51,158		38,56,863	
	Managerial remuneration	74,68,714		86,69,956	
	Miscellaneous Expenses	1,62,48,298		1,62,54,853	
	Selling Expenses	7,36,000		13,30,000	
	Charity & Donation			1,05,644	
		3,31,430		1,00,077	
	Loss on Sale of Fixed Asset Bad Debts Written Off	3,51,430 0		11,844	

### NOTES ON ACCOUNTS

#### 1. SIGNIFICANT ACCOUNTING POLICIES:

#### i) Method of Accounting:

The accounts of the company are prepared under the historical cost convention and on mercantile basis as a going concern in accordance with the applicable accounting standards referred to in Section 211 (3C) of the Companies Act, 1956.

### ii) Revenue Recognition:

Sales are accounted net of Sales Tax. Other receipts are accounted on accrual basis. Material consumption is net of Cenvat. Excise duty in respect of goods manufactured other than what is in stock at the close of the year is accounted at the time of removal of goods from the factory for sale.

## iii) Accounting for Fixed Assets:

- a. Fixed Assets are stated at cost net of Cenvat including all direct and indirect expenses and allocable borrowing costs relating thereto.
- b. Depreciation has been provided under Straight Line Method at the rates prescribed in Schedule XIV to the Companies Act, 1956 prorated to the number of days used during the year in accordance with the provisions of Section 205 (2)(b) of Act. In respect of assets costing less than Rs.5,000/- hundred percent depreciation is provided.

### iv) Valuable of Inventories:

Inventories have been valued at lower of cost and net realisable value.

- a) Raw Material and Components are valued using Weighted Average cost.
- b) Cost of finished goods are determined as cost of raw material and other manufacturing cost on historical basis inclusive of excise duty wherever applicable.
- c) In respect of semi-finished goods cost is taken as cost of the materials and other cost of manufacture upto the various stages of completion.
- d) Stores and spares are valued at cost on First In First Out basis.

#### v) Foreign currency transactions:

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of respective transactions. Resultant gain or loss at the time of realization is recognized separately. The carrying value of foreign currency assets and liabilities are restated at the year end rates.

### vi) Impairment of Assets:

Impairment in the value of fixed assets is recognized to the extent that the recoverable amount of an asset is less than its carrying value and will be charged to Profit & Loss account as prescribed by ICAI in AS 28.

- vii) a) The Company has set up an Employees Group Gratuity Trust Fund under Group Gratuity (Cash Accumulation) Scheme of Life Insurance Corporation of India. Provision has been made for Gratuity upto 31.03.2008 based on actuarial valuation received from LIC of India.
  - b) The Company provides benefits in the form of leave encashment and medical reimbursement. Provision has been made in its entirety as on 31.03.2008.

#### viii) Taxation:

Provision for taxation is made in terms of the Income tax Act, 1961 in respect of Income liable to tax at either special or normal rates.

In accordance with the Accounting Standard 22, the deferred tax for the timing differences between the book profits and taxable income for the year is accounted for, using the tax rates substantively enacted as of the balance sheet date.

ix) The value of Power Generated by Wind Energy Generators and exported to the Grid is treated as reduction in the power charges to the extent it is adjusted in the bills by the TNEB and the excess, if any as sale of electricity.

2. STATUTORY AND OTHER INFO	RMATION: MT	2007-2008 Rs.	MT	2006-2007 Rs.
1. Raw Materials Consumed:	141 1	1/2.	IVII	NS.
Steel scrap Ferro silicon magnesium Pigiron Others	5,378.33 157.18 1,655.63	10,82,58,517 97,85,709 3,53,67,924 5,53,15,240	4,055.68 129.09 1,480.21	6,92,79,807 74,01,937 2,61,79,542 5,28,82,764
		20,87,27,390		15,57,44,050

The figures given above are in respect of goods consumed, the value of which is 10% or more of the total value of goods consumed.

2.	Value and Percentage of	consumption:
----	-------------------------	--------------

a. Raw materials		
Imported	3,06,97,317	69,71,907
	(14.71%)	(04.48%)
Indigenous	17,80,30,073	14,87,72,143
maigemeas	(85.29%)	(95.52%)
b. Stores consumables	· · · · ·	,
imported	22,86,139	41,20,334
,	(7.12%)	(18.61%)
Indigenous	2,98,07,610	1,80,20,528
- <b>G</b>	(92.88%)	(81.39%)

c. Machinery spares imported and consumed has been charged to Repairs to Machinery account.

3.	Value of Imports calculated on C.I.F.basis Plant & Machinery Machinery spares Raw materials	2,09,180 22,86,139 3,06,97,317	1,89,37,224 41,20,334 69,71,907
4.	Capacity and Production:  Castings in MT  Licensed Capacity Installed Capacity Production Opening Stock Closing Stock Turnover Wind Electric Generator No. of Units Generated	31200.000 10800.000 6403.859 202.501 412.414 6193.946	7200.000 7200.000 5698.548 357.685 202.501 5446.797

- 5. Interest payments includes interest on Term loan from Bank Rs.94,08,260/- (Previous year Rs.93,10,128/-)
- 6. i) Bills Discounted and outstanding as on 31.03.2008 amounts to Rs.7,44,10,125/- (Previous year Rs.8,69,42,052/-)
  - ii) Estimated amount of contracts to be executed on account of capital expenditure is Rs.87,90,743/-
- 7. Amount of Excise duty included in the value of Closing stock of Finished goods

Rs. 4,69,001/-

Rs.3,10,480/-

8. a. Miscellaneous expenses include

Travelling expenses Rs.10,17,380/-(Travelling expenses by Directors Rs.1,92,909/-) (Previous Year Rs.28,36,909/- which includes Travelling Expenses of Directors Rs.16,77,678/-

- b. Selling expenses include
  - 1) Carriage outwards Rs.68,83,430/- (Previous year Rs.77,56,768/-)
  - 2) Packing and forwarding Rs.82,79,072/- (Previous year Rs.76,38,437/-)
  - 3) Commission and brokerage Rs. 10,85,796/- (Previous year Rs. 8,59,648/-)
- c. Audit Fees includes payment towards
  - i) Audit Fees Rs.1,51,686/- (Previous year Rs.1,23,596/-)
  - ii) Taxation matters Rs.Nil (Previous year Rs.25,203/-)

9. The details of remuneration to Managing Directo Salary Other allowances Contribution to Provident Fund Commission Total	7: 21,00,000 19,200 2,52,000 10,79,958 34,51,158	19,00,000 19,200 2,28,000 17,09,663 38,56,863
Computation of Net Profit u/s 349 of the Compan	ies Act 1956	
Net Profit as per Profit & Loss Account	6,51,49,580	7,30,96,757
Add: Depreciation	3,63,42,460	3,19,59,122
Managerial remuneration	34,51,158	38,56,863
Directors sitting fees	71,000	78,000
Loss on sale of assets	<u>3,51,430</u>	1,05,644
•	10,53,65,628	10,90,96,386
Less: Depreciation as per Sec.350	3,63,42,460	3,19,59,122
Prior year Expenditure	0	0
Net Profit as per Sec.349	6,90,23,168	7,71,37,264
Commission on Net Profit @ 3% (restricted to)	10,79,958	17,09,663

10. Names of Micro and Small Enterprises to whom amount payable and which is outstanding for more than 45 days as at the close of the year are M/s Usha Engineering Works, Deepee Kaniska Metallurgy Pvt Ltd., R.P.Steels.

This information is required to be disclosed under the Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the company.

11. Earnings in Foreign exchange FOB Value of Exports Sale of patterns	Rs. Rs.	37,63,05,104 29,63,293	31,75,38,971 81,68,591
<ol> <li>Expenditure in Foreign currency Travelling Expenses Subscription</li> </ol>	Rs. Rs.	70,625 90,176	11,60,360 1,02,106
<ul><li>13. Details of dividend remitted during the year</li><li>a. Amount in Rupees</li><li>b. No. of Non-residents</li><li>c. No. of equity shares held by above</li></ul>	in for Rs.	reign currency. 13,59,000 14 4,53,000	14,04,300 14 4,53,000
14. Tax deducted at source on interest receipts on others		1,61,903 2,551	1,72,230 2,23,012

<sup>15.</sup> The Company has carried out an exercise to ascertain the impairment, if any, in the carrying values of its fixed assets. This has not revealed any impairment during the year.

## 16. Deferred tax:

# **Deferred Tax Workings**

Particulars	Op.Balance	Provided	Reversed	Cl.Balance
Deferred Tax Liability-Depn.	4,72,31,880	33,33,527	0	5,05,65,407
Deferred Tax Asset-Bonus	(1,19,801)	(7,14,252)	1,19,801	(7,14,252)
Total	4,71,12,079	26,19,275	1,19,801	4,98,51,155

# 17. Segment information:

PRIMARY - BUSINESS SEGMENT	2007-08				2006-07	
Particulars	Foundry Division Rs.	Wind Energy Division Rs.	Total Rs.	Foundry Division Rs.	Wind Energy Division Rs.	Total Rs.
Segment Results 1. REVENUE Sales Wind Energy Generation Other Income  Total Revenue Less: Inter Segment Revenue Net Revenue from operations	54,29,01,611 1,92,53,365 56,21,54,976	1,66,05,026 0	54,29,01,611	46,81,58,601 0 1,16,47,360	0 1,94,45,740 0	46,81,58,601
2. EXPENDITURE Interest Depreciation Other Expenses Total Expenditure	1,13,67,873 2,31,47,242 45,71,54,271 49,16,69,386	1,31,95,218 25,10,628		1,87,63,904 35,77,01,013	1,31,95,218 13,70,462	1,56,78,607 3,19,59,122 35,90,71,475  40,67,09,204



PRIMARY - BUSINESS SEGMENT	2007-08				2006-07	
Particulars	Foundry Division Rs.	Wind Energy Division Rs.	Total Rs.	Foundry Division Rs.	Wind Energy Division Rs.	Total Rs.
Profit before Tax Less: Income Tax (Current) Deferred Tax Fringe Benefit Tax	·		6,51,49,580 2,25,00,000 27,39,076 4,00,000		1.	7,30,96,757 2,38,00,000 (88,01,255) 3,94,828
Net Profit after Tax  3. SEGMENT ASSETS	42,21,40,646	8,95,47,040	3,95,10,504 51,16,87,686		·	<u>5,77,03,184</u> 46,30,78,150
Segment Liabilities Unallocable Liabilities	12,29,85,048	10,26,57,265	22,56,42,313 8,62,76,781		11,05,16,473	20,19,22,785 8,74,94,914
4. TOTAL LIABILITIES			31,19,19,073		, ,	28,94,17,699
5. CAPITAL EXPENDITURE	9,93,28,377		9,93,28,377	1,38,54,822	; <u></u>	1,38,54,822

## SECONDARY-GEOGRAPHICAL SEGMENT

Geographical segment has been identified as secondary segment based on segment revenue.

Domestic Sales	16,36,33,214	14,24,51,040
Export Sales to USA	34,79,45,470	31,15,86,218
Export Sales to Europe	3,13,22,927	1,41,21,343
Total	54,29,01,611	46,81,58,601

Note: All the Fixed assets are located in India and are as detailed in Schedule 5.

## 18. Related party disclosures:

A. Names of the related parties and Descriptions of relationship

1. Key management personnel Mr.N. Krishna Samaraj, Managing Director

2. Relatives of Key Management personnel Mrs.N.Muthulakshmi - Mother

3. Other related parties 1. Samrajyaa and company

2. Elgi Electric and Industries Ltd

3. Elgi Equipments Ltd.

## B. Transactions with related parties:

Particulars	Key Management Personnel	Relatives of key Managemen Personnel		
	Rs.	Rs.	Rs.	Rs.
(Figures inside brackets repre	sent figures of las	st year)		
Managerial remuneration	<b>34,51,158</b> (38,56,863)	-	-	<b>34,51,158</b> (38,56,863)
Purchase of goods	,		13,38,523	13,38,523
			(11,90,835)	(11,90,835)
Machining charges paid			3,14,54,307	3,14,54,307
Rent paid and amenities	•	<b>3,00,000</b> (3,00,000)	(2,68,61,125)	(2,68,61,125) <b>3,00,000</b> (3,00,000)
Rent received		, , ,	1,14,000	1,14,000
			(1,14,000)	(1,14,000)
Outstandings			4.00.04.04=	4 40 00 000
Payables Receivables	1,19,411	21,137	1,38,91,845 33,643	1,40,32,393 33,643
Receivables			33,043	33,043
Earnings per share				
(a) Net profit after tax (b) Weighted average no. 6	equity shares of	Rs.	3,95,10,504	5,77,03,184
Rs.10 each outstanding			45,82,200	45,82,200
(c) Basic or diluted earning		Rs.	8.62	12.59

## 20. Borrowing Cost:

19.

The Amount of Borrowing cost capitalized during the period is Rs. 2,24,322/-(Previous Year Rs. 2,93,752/-.)

21. The Power Generated by the Wind Energy Generators during the year and fed into the TNEB Grid are as detailed below.

	2007-08	2006-07
No. of Units Generated	47,44,293	55,55,926
Value in Rs.	1,66,05,026	1,94,45,740

22. Letter of Credit includes Liability on account of Capital Expenditure amounting to Rs.93,81,926/- and on account of Raw materials and Components amounting to Rs.81,33,641/-



23. The Company has not entered into any foreign exchange derivative transactions during the year.

# 24. Employee Benefits:

1. Company's Contribution to provident Fund : Rs. 15,33,585

2. Defined Benefit Plans : Gratuity

a. Liability recognised in the balance sheet Present Value of obligations as at 01.04.2007 Interest cost Current service cost Benefit paid Actuarial (gain) / loss on obligations Present value of obligations As at 31.03.2008	28,27,568 2,12,068 4,83,166 82,208 2,06,338 36,46,932
b. Fair value of plan assets As at 01.04.2007 Expected return on plan assets Contributions Benefits paid Actuarial gain (loss) on plan assets Fair value of plan assets Funded Status Net Asset / (Liability) recognized in balance sheet	21,13,070 1,87,152 nil 82,208 nil 22,18,014 (14,28,918) 14,28,918
c. Actuarial gain / loss recognised 31.03.2008 Actuarial gain (loss) - obligations Actuarial gain (loss) - plan assets Total (gain) / loss for the year Actuarial (gain) / loss recognised	(2,06,338) nil 2,06,338 2,06,338
d. Expenses during the year Current service cost Interest cost Expected return on plan assets Net actuarial (gain) / loss Total	4,83,166 2,12,068 1,87,152 2,06,338 7,14,420
e. Principal actuarial assumptions Discounting rate Salary escalation	8% 7%

The above figures are based on valuation done by the Life Insurance Corporation of India.

This being the first year in which the Company has adopted the revised Accounting Standard 15 on Employee benefits, the comparative figures have not been given.

25. Figures for the previous year have been reclassified / regrouped wherever necessary.

As per our report annexed for S.Krishnamoorthy & Co. **Chartered Accountants** 

K.N.Sreedharan Membership No.: 12026

Partner Auditor,

Coimbatore 30th May 2008 R. Ravi Company Secretary J. Vijayakumar Director

N.Krishna Samaraj Managing Director

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		 ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			

		2007-08 Rs.	į	2006-07 Rs.
A: Cash flow from operating activities: Net Profit before tax and extra ordinary items		6,51,49,580		8,65,56,711
Adjustments for: Depreciation Interest received Interest paid Loss on Sale of Fixed Asset	3,63,42,460 (7,30,916) 1,43,73,090		3,19,59,122 (11,86,541) -	
Profit on Sale of Fixed Asset	3,51,430 (1,96,730)	5,01,39,334		3,07,72,581
Operating profit before working capital changes Adjustments for:		11,52,88,914		11,73,29,292
Trade & Other receivables Inventories Trade payables	(3,53,94,793) (2,63,87,739) 3,08,04,018		(64,11,012) 24,02,777 55,18,209	
Cash generated from operations Direct taxes paid	·	3,09,78,514 8,43,10,400 (2,14,81,631)		15,09,974 11,88,39,266 (1,98,41,106)
Cash flow before extra ordinary items Extra ordinary items	·	6,28,28,769 0		9,89,98,160 0
Net cash from operating activities	(A)	6,28,28,769		9,89,98,160
B: Cash flow from investing activities: Purchase of fixed assets Sale of fixed assets Interest received		(3,97,33,090) 22,05,000 7,30,916	· .	(7,34,50,110) 1,75,000 11,86,541
Net cash used in investing activities	(B)	(3,67,97,174)	•	(7,20,88,569)
C: Cash flow from financing activities Proceeds from long term borrowings Dividends paid Interest paid		(70,84,490) (1,60,82,835) (1,43,73,090)		32,49,500 (1,61,97,046) (1,33,42,466)
Net cash used in financing activities	(C)	3,75,40,415		(2,62,90,012)
Net increase/decrease in cash and cash e Cash and cash equivalents (Opening bala Cash and cash equivalents (Closing balar	ince)	1,15,08,820 2,14,53,843 99,45,023	a .	6,19,579 2,08,34,264 2,14,53,843

As per our report annexed for **S.Krishnamoorthy & Co.** Chartered Accountants

J. Vijayakumar Director

K.N.Sreedharan Membership No. : 12026 R. Ravi Company Secretary N.Krishna Samaraj Managing Director

Partner Auditor

Coimbatore 30th May 2008

#### Balance sheet abstract and company's general business profile:

۱.	Registration Details			,
	Registration No. Balance sheet date:	1 8 1 - 2 8 3 6 / 1 9 9 0 3 1 3 2 0 0 8	State Code:	1 8
II.	Capital raised during	the year (Amount in Rs. Thousands)		
	Public Issue Rs. Bonus Issue Rs.	N i I	Rights Issue Rs. Private placement Rs.	N i 1
Ш.	Position of mobilization	on and deployment of funds (Amount in Rs. Th	nousands)	
	Total Liabilities	5 1 1 6 8 7	Total Assets	5 1 1 6 8 7
	Sources of funds Paid up Capital Secured Loans	4 5 8 2 2 1 1 0 9 6 7 2	Reserves and surplus Unsecured Loans Deferred tax	1 5 6 0 9 1 1 3 0 8 6 4 9 8 5 1
	Application of funds			
	Net Fixed Assets Net Current Assets Accumulated losses	3 0 7 5 3 9 6 6 9 8 3 N i i	Investments Misc.Expenditure	N i I
IV.	Performance of the c	ompany (Amount in Rs. Thousands)		
	Turnover/other incom Profit/Loss before tax Earnings per share (in rupees Annualized	6 5 1 5 0 8 . 6 2	Total expenditure Profit/Loss after tax Dividend %	4 9 7 0 0 5 3 9 5 1 0 2 1
V.	Generic names of thr	ee principal products/services		
	Item code No. (ITC C	ode) : 73251000,84129000,85480000 : 87080000,87169000,73083000, 8	34801000	

As per our report annexed for S.Krishnamoorthy & Co. **Chartered Accountants** 

Product description

J. Vijayakumar

K.N.Sreedharan

Membership No.: 12026

Partner

Auditor

Coimbatore 30th May 2008 R. Ravi

Company Secretary

: Iron castings including Grey iron, SG iron and other iron alloy

castings - Machined and Un-machined and steel components

Director

N.Krishna Samaraj Managing Director





