ANNUAL REPORT ST 2010-2011



CORPORATE INFORMATION

BOARD OF DIRECTORS Shri Sushil Jain Chairman & Managing Director Director Shri P. K. Kanoria Shri J. S. Varshneya Director Shri Vikram Parkash Director Dr. M. R. Jain Director Shri Sanjeev Goel Director Shri N. S. Sharma Director **EXECUTIVE DIRECTOR** & COMPANY SECRETARY Shri, S. C. Singhal **BANKERS** State Bank of India K. N. Gutgutia & Co. **AUDITORS** Chartered Accountants 11-K, Gopala Towers, 25, Rajendra Place, New Delhi -110 008.

REGISTERED OFFICE & WORKS

10.5 KM, Rampur - Bareilly Road,

Rampur 224 901 (U.P.)

Tel: 09219410588

CORPORATE OFFICE

5E, Gopala Tower, 25, Rajendra Place, New Delhi –110008.

Tel: (011) 45017000 (30 Lines)
Fax No. (011) 25751422
E-Mail: info@indiantoners.com
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Notice is hereby given that the 21st Annual General Meeting of the Shareholders of **INDIAN TONERS & DEVELOPERS LIMITED** will be held on Thursday, the 18th August, 2011 at 2.30 p.m. at the Registered Office of the Company at 10.5 K.M. Rampur – Bareilly Road, Rampur – 244901 (U.P.) to transact the following business:

ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Profit & Loss Account for the Year Ended March, 31st, 2011 and the Balance Sheet as at March, 31st, 2011 and the Directors' Report and the Auditors' Report thereon.
- 2. To appoint a Director in place of **Shri Vikram Prakash** who retires by rotation, and being eligible, offers himself for re-appointment.
- 3. To appoint a Director in place of **Shri Sanjiv Goel** who retires by rotation, and being eligible, offers himself for re-appointment.
- 4. To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company and to authorize the Board of Directors to fix their remuneration and the mode of payment. M/s. K. N. Gutgutia & Co. Chartered Accountants, are the retiring Auditors.

SPECIAL BUSINESS:

5. To consider and if thought fit to pass with or without modification(s), the following resolution as a **SPECIAL RESOLUTION**:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309, 310 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956 (including any statutory modification or re-enactment thereof, for the time being in force) consent of the Company be and is hereby accorded to the re-appointment of Sh. N. S. Sharma, as a Whole time Director of the Company for a period of 1 (one) year with effect from 27.03.2011 to 26.03.2012 on the terms & conditions including remuneration as set out in the explanatory statement herein, with liberty to the Remuneration Committee / Board of Directors (hereinafter referred as "The Board" which term shall be deemed to include any committee which the Board may constitute to exercise its powers conferred by this resolution) to alter and to vary the terms & conditions of the said appointment and/or remuneration; within the limits specified in Schedule XIII to the Companies Act, 1956 including any statutory modification or re-enactment thereof, for the time being in force or any amendments and/or modifications that may hereafter be made thereto by the Central Government in that behalf from time to time or any amendments thereto; as may be agreed to between the Board and Sh. N. S. Sharma.

RESOLVED FURTHER THAT the Board of Directors and / or the Company Secretary of the Company be and are hereby severally authorised to take all such steps as may be necessary, proper or expedient or incidental to give effect to this resolution."

ANNEXURE TO THE NOTICE

EXPLANATORY STATEMENT

(Pursuant to Section 173 (2) of the Companies Act, 1956)

ITEM NO. 5.

The Board of Directors in its meeting held on 14.02.2011 has re-appointed Shri N.S. Sharma as a wholetime director for a period of 1 year w.e.f. 27.03.2011 upto 26.03.2012 as recommended by the Remuneration Committee on a total consolidated salary of Rs. 45,000/- (Rupees Forty Five Thousand only) per month which may be bifurcated by the Management of the Company in different head from time to time if so required. However, this reappointment of Shri N.S. Sharma was subject to the approval of the shareholders in the forth coming Annual General Meeting of the Company.

Shri N.S. Sharma aged 79 years is B.Sc and B.Tech (Hons) from IIT, Khadagpur. He has accumulated 49 years of extensive working experience in diverse industries such as Pulp and Paper, Steel PVC Pipes and Tubes and Toners in the capacity of Chief Engineer, Works Manager, General Manager and Director (Technical) respectively. His current responsibilities as Director (Technical) encompass mainly of the technical matters and the company benefits from the long, versatile and in-depth experience.

Minimum Remuneration: Notwithstanding anything hereinabove stated, where in any financial year during Sh. N. S. Sharma's tenure as Wholetime Director, the Company has no profits or its profits are inadequate, Sh. N. S. Sharma will be paid remuneration as mentioned above as minimum remuneration

The above may also be treated as an abstract of the memorandum of interest of the Wholetime Director, Sh. N. S. Sharma, pursuant to Section 302 of the Companies Act, 1956.

Except Sh. N. S. Sharma, none of the Directors of the Company is, in any way, concerned or interested in the resolution.

The Board recommends passing of the resolution.

NOTES:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself / herself and the proxy need not be a member. Proxies in order to be effective, must be received at the Registered Office / Head Office of the Company not less than Forty Eight Hours before the Meeting. A Proxy form is appended with the attendance slip.
- 2. The Register of Members and Share Transfer Books of the Company will remain closed from 14th August, 2011 to 18th August, 2011 (both days inclusive).

- All documents referred to in the accompanying Notice are open for inspection at the Registered Office of the Company during Office hours on all working days except Saturday and Holidays between 11.00 a.m. to 1.00 p.m. up to the date of Annual General Meeting.
- 4. Members, who hold shares in de-materialised form are requested to bring their client ID and DP ID Nos. for easier Identification of attendance at the Meeting.
- 5. Members are requested to notify immediately any change in their addresses to the Company or to their respective depository participants without any delay.
- 6. In all correspondence with the Company members are requested to quote their Account / Folio Numbers and in case their Shares are held in the dematerialized form they must quote their Client ID No. and their DP ID No.
- 7. Members, desirous of availing electronic form of delivery of balance sheet and other related documents are requested to update their E mail address with the Registrar and Transfer Agents or with the Company by a written request.

By Order of the Board for INDIAN TONERS & DEVELOPERS LTD. (S.C. SINGHAL)

PLACE: New Delhi Dated: 30th May 2011

INDIAN TONERS & DEVELOPERS LTD.

5 E. Gopala Tower, 25, Rajendra Place, New Delhi - 110 008

30th May, 2011

Dear Shareholder,

DESPATCH OF DOCUMENTS TO YOU THROUGH THE ELECTRONIC MODE

The Ministry of Corporate Affairs ("MCA") has now expressly permitted companies to effect service of documents on shareholders through the electronic mode by giving each shareholder an opportunity to register with the Company his / her e-mail address.

We, therefore, plan to send documents such as the Annual Report, Notices of General Meetings, Circulars and Postal Ballot Notices by e-mail to those shareholders whose e-mail IDs are available with us.

The MCA has clarified that service of documents on shareholders through e-mail will constitute sufficient compliance with Section 53 of the Companies Act, 1956.

In view of the above, should you desire to receive documents from the Company through the electronic mode, please send us an e-mail at investors@indiantoners.com stating either your Folio No. or your DPID and Client ID Numbers. Shareholders holding shares in the dematerialized form should ensure that their e-mail ids appear in the records of their Depository Participant ("DP") also. You may, however, change your instructions at any time and request us to send you documents in the physical form only.

The documents that we propose e-mailing you will also be available for ready access on our website www.indiantoners.com

We trust as a responsible citizen you will join us in our initiative to conserve the environment through the curtailment of consumption of paper.

Thanking you,

Yours faithfully, for INDIAN TONERS & DEVELOPERS LTD. Secretarial Deptt.

To The Members,

Your Directors have pleasure in presenting the 21th Annual Report alongwith the Accounts for the year ended March 31, 2011.

Working Results

Rs. in Lacs

| For the year ended 31: | st March 2011 | | For the year ende | d 31st March 2010 |
|--|---------------|-----|-------------------|-------------------|
| Turnover (including Excise Duty) | 2542 | | | 3187 |
| Operating Gross Profit | | 385 | | 543 |
| Less : Financial Charges | 9 | | 26 | |
| Depreciation & Other Amortisations | 148 | 157 | <u>186</u> | 212 |
| Profit/(Loss) before Tax | | 228 | | 331 |
| Less : Provision for tax–Current Year & Previous Year Tax Adjustment | | 105 | | 139 |
| Net Profit before Deferred Tax | | 123 | | 192 |
| Add : Deferred Tax liability | | 27 | | 30 |
| urplus Available for appropriation | | 150 | | 222 |

OPERATION

During the year, your Company concentrated mainly on exports. Therefore out of the total turnover of Rs. 2542 lacs, more than 97% sales amounting to Rs. 2475 lacs were from exports. Exports were 20% higher during the year as against Rs. 2062 lacs in the previous year.

The consolidated financial results during the year including that of its Subsidiary Companies were better i.e. sales Rs. 6263 lacs, profit before tax Rs. 810 lacs and profit after tax Rs. 758 lacs.

FUTURE OUTLOOK AND PLANS

Your Company foresees a good scope for the exports of its products. However, fluctuation in foreign currency and tough competition in the international market will continue to be a challenge for your Company.

During the year, your Company was awarded the status of an Export House. It has strengthened the image of your company and made your Company eligible for various benefits available to Export Houses.

Last year, it was informed to you that your Company had planned to enter into the Colour

Toner Market and had started working on it by taking various positive and proactive steps with its R&D efforts in this direction. It gives me immense pleasure to inform you that your company has already started marketing its Colour Toner in the domestic market with a very good response. Efforts are going on to develop more and more products of Colour Toner and your Company is quite hopeful to achieve the desired results

ITDL Imagetec Limited a subsidiary of your Company in Sitarganj (Uttrakhand) for the manufacture of Toners & Developers with a manufacturing capacity of 1200 MT. is doing very well and giving satisfactory results which are attached with the Annual Report.

The fight against clandestine import by unethical means is an ongoing process and your Company is quite hopeful that despite of these odds, it will be able to manage and maintain its race to increase its turnover and profits by increasing its market share both in domestic and international markets.

Your company is always conscious for customers' satisfaction and strengthening its established brand image. Therefore, it is always the aim of

your company to offer quality products at reasonable prices, develop mor effective logistics, and expand the distribution channels so that customers' needs are catered by providing faster service through better presence and greater market penetration.

RESEARCH AND DEVELOPMENT ACTIVITIES

Your Company continued the research and development activities during the year in the key areas of product, process and material development. Your Company has always given prime importance to Research & Development which is the basis of your Company's success. With the help of the Pilot Plant, your Company has successfully developed new quality products at competitive prices to face the global competition and is very optimistic to develop many more products including Colour Toner in the times to come.

Continuing recognition by the Department of Scientific and Industrial Research, Ministry of Science & Technology to your In – House R & D Unit is a moral boosting and an encouraging feature for the team of your Research & Development Centre.

Your Company already started marketing of chemically prepared Colour toner and doing further R & D to develop mechanically prepared colour toners.

During the year the Company has incurred R & D expenses of Rs. 28.14 lacs in various heads (including Raw Material Consumption of Rs. 1.16 lacs) in addition to Rs. 2.88 lacs for purchase of capital items. Your Company has also capitalised Rs. 34.84 lacs as intangible assets for new product development. Your Company has exhaustive programme of R & D activities in the coming years.

FIXED DEPOSITS

The Company has not invited any deposits within the meaning of Section 58A of the companies Act, 1956 and the rules made thereunder.

DIRECTORS

Shri Vikram Prakash and Shri Sanjiv Goel, Directors of your Company will retire by rotation at the forthcoming Annual General Meeting and being eligible offer themselves for re-appointment.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217 (2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed that:-

- (i) in the preparation of the annual accounts, the applicable accounting standards have been followed alongwith proper explanation relating to material departures;
- (ii) the directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the company for that period;
- (iii) the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities; and
- (iv) the directors have prepared the annual accounts on a going concern basis.

AUDITORS

M/s K. N. Gutgutia & Co., Chartered Accountants, New Delhi, Auditors of the Company retire at the ensuing Annual General Meeting of the Company and being eligible, offer themselves for reappointment. The Requisite Certificate Under Section 224 (1B) of The Companies Act, 1956 has been received from them.

The reports and accounts of the Subsidiary Companies as well as consolidated accounts along with the Statement pursuant to Section 212 of the Companies Act, 1956 are annexed.

OTHER INFORMATION

The other information required u/s 217 (1) (e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988 is given in Annexure "A" of this report.

PERSONNEL

Cordial Industrial relations continue to prevail thereby further strengthening employees' commitment to the growth of the Company.

The Board wishes to express its deep appreciation to all sections of the Employees for their whole hearted efforts, co-operation and outstanding contribution to the growth of the Company during the year.

Particulars of employees as required under section 217 (2A) of the Companies Act, 1956 read with Company (Particulars of Employees) Rules. 1975 form part of this Report. However, the information is not being sent alongwith the Annual Report as per Section 219 (I) (b) (iv) of the Act. Any shareholder interested in obtaining such particulars may write to the Company at its Corporate/Registered Office.

ENERGY. TECHNOLOGY & FOREIGN EXCHANGE

Additional information to the extent applicable on conservation of energy, technology absorption. foreign exchange earning and outgo is required to be disclosed in terms of Section 217(1) (e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, is annexed hereto and forms part of this report.

UNDER DISCLOSURES LISTING **AGREEMENT**

Your Company is now listed only with Mumbai Stock Exchange Limited. The Company is regular in paying the listing fees on demand and it has paid fee upto the current financial year.

DEMATERIALISATION OF SECURITIES

As informed earlier, the shares of your Company were included in the compulsory list for trading in dematerialisation form with effect from 30.10.2000 and your company had entered into necessary agreements with both the Depositories i.e. NSDL (National Securities Depository Limited) and CDSL (Central Depository Securities Limited). It is, therefore, advisable to trade in the shares of the company in dematerialisation form which is convenient and safe.

CORPORATE GOVERNANCE

In terms of Clause 49 of the Listing Agreement, a Report on Corporate Governance alongwith a certificate from the Auditors of the Company on the compliance of the conditions of Corporate Governance is provided elsewhere in this Annual Report.

ACKNOWLEDGEMENT

Your Directors acknowledge the cooperation and assistance extended by various agencies of the Central and State Governments. State Bank of India and Customers. Your Directors also thank the shareholders for their continued support

> For & on behalf of the Board (SUSHIL JAIN) Chairman & Managing Director

Place

ANNEXURE "A" TO DIRECTORS' REPORT

ANNEXURE "A" TO DIRECTORS' REPORT

Information pursuant to Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988

(A) Conservation of Energy

Regular Supervision and controls are being maintained in areas where steps have already been taken for the conservation of energy.

(B) Technology Absorption

- Specific areas in which R&D carried out by the Company.
- :: Development & Introduction of new Toners compatible for the upcoming Photocopiers, digital machines & laser printers.

Benefits derived as a result of the above R&D. Availability of extended range of products resulting in procurement & servicing of orders for additional products in the export & domestic markets.

3. Further plan of action

- Development of more toner formulations as well as their packaging.
- Re-sourcing of raw materials from other economical sources.
- Import substitution of plant/machinery items by developing indigenous ones for economy in working.
- :: Development of Colour Toner formulations as well as their packaging.

Expenditure on R&D

Charged under the respective head of accounts.

Technology Absorption, Adaption and Innovation

Efforts in brief

The technology & know-how given by the collaborator has been absorbed. The Company is in continuous touch with the developments taking place in the international field.

Benefits derived

Efficient plant operation, achieving international product quality, self development of products and their packaging, substituting raw materials from economical sources. In case of imported Technology (imported during the last 5 years reckoned from the beginning of the financial year) following information may be furnished.

(a) Technology import :: Augmenting Production capacity of Toners.

(b) Year of import :: 2005-06, 2006-07

(c) Has technology been fully absorbed? :: Yes

(d) If not fully absorbed area where this not taken place reason therefore and future plans of action

Not applicable, since Technology is fully has absorbed.

(c) Foreign Exchange Earnings / Outgo

1. Activities Relating to Exports

The Company has been able to increase its exports both quantity wise and value wise by 33.23% and 20% respectively during the year ending 31st March, 2011 as compared to 31st March, 2010.

2. Total Foreign Exchange used and earned

| a) | Total Foreign Exchange used | 2010-2011 | Rs. in Lacs 2009-2010 |
|----|--|-----------|--------------------------|
| , | i) Import of Raw Materials | 1198.38 | 1052.67 |
| | ii) Import of Stores & Spares and Packing material | 2.21 | 39.45 |
| | iii) Foreign Travel | 15.28 | 25.24 |
| | iv) Consultancy Charges | 31.44 | 34 .75 |
| | v) Others | 23.81 | 27.53 |
| | TOTAL | 1271.12 | 1179.64 |
| b) | Total Foreign Exchange earned (on FOB basis) | 2382.21 | 2038.59 |

MANAGEMENT DISCUSSIONS AND ANALYSIS REPORT

INDUSTRY AND OUTLOOK

The Company manufactures Compatible Toners and Developers for Photocopiers, Laser Printers and Digital Machines. The Industry is continuously being affected by the clandestine import of Toners.

The long term aim of the Company is to strengthen its established brand image by offering customers quality products at reasonable prices. The aim of the Quality Policy of the Company is to provide satisfaction to its customers. To achieve this, the Company is committed to develop, produce and market products that cater continuously to the need and expectations of customers and giving the Company competitive advantage. The Pilot Plant installed by the Company is giving good results as the Company has developed several new products at competitive prices which helps in facing competition and boosting export.

The newly formed subsidiary, ITDL Imagetec Limited which set up a new project of 1200 MT capacity in Sitarganj (Utranchal) for the manufacturer of Toners & Developers is showing excellent results

RISKS & CONCERNS

Almost 100% of the Company's sales is through exports and hence the growth and profitability of the Company depends upon the demand of Company's products in the international market and stability of the foreign currency. Since 97% raw materials of the Company is imported, Foreign Exchange fluctuations, increase in oil prices and international freight etc. may have adverse impact on the cost of manufacture of the Co.'s products. The Company's ability to pass on the cost increase by corresponding increase in the selling prices of its products is constrained due to tough competition in the international market.

OPPORTUNITIES

During the year, the Company was awarded the status of an Export House by the Directorate General of Foreign Trade. It has added a feather to the cap of the Company making it eligible for various benefits available to export house.

Exports present the biggest opportunity for the Company for increasing the capacity utilisation and improving profitability. The Company has taken several steps to increase its presence in other countries and has been successful in increasing its exports.

In its efforts to go in for diversification / expansion, the Company was successful in setting up a new project in its subsidiary, ITDL Imagetec Ltd. in Uttrakhand which is working satisfactorily and giving good results.

FINANCIAL PERFORMANCE

The sales (including Excise Duty) for the year were Rs. 2542 Lacs. The Company earned a profit before tax of Rs. 228 Lacs. This does not include the sales and profit of the subsidiary Companies. However, the consolidated sales and profit before tax (including sales and profit of the subsidiary Companies) for the year are Rs. 6263 lacs and Rs. 811 lacs respectively. The nearly debt free status of both the holding and subsidiary Companies and improved liquidity resulted in significantly lowering the interest cost.

The Company has been able to increase its exports both quantity wise and value wise by 33% and 20% respectively during the year ending 31st March, 2011 as compared to previous year.

INTERNAL CONTROL SYSTEM

The Company has proper and adequate Internal Control System to ensure that its assets are safeguarded and that transactions are properly authorized, reported and recorded. The Company has also a system of internal audit and management reviews to ensure compliance with the prescribed procedures and authority levels.

HUMAN RESOURCES

Industrial relations remained cordial during the year. The total number of employees as on 31.03.2011 were 92 Nos.

CORPORATE GOVERNANCE REPORT

(ANNEXURE TO THE DIRECTORS' REPORT)

As required under Clause 49 of the Listing Agreement of the Stock Exchange(s)

A. MANDATORY REQUIREMENTS

1. Company's Philosophy on Corporate Governance

Corporate Governance to Indian Toners & Developers Limited means not only compliance with the provisions of Company Law, allied Acts and listing agreement but also directors' responsibility to work with morality, ethics and accountability towards shareholders for their acts and decisions.

The Company aims at conducting its business efficiently, by following professionally acknowledged good governance policies, thus meeting its obligations to all stakeholders in a balanced and accountable manner and its policies are towards creation of Shareholders value in terms of long term sustainability of the Company's business.

2. Composition of Board of Directors as on 31st March, 2011

a). The Board of Directors has a mix of Executive and Non-Executive Directors. The Board comprises
 2 Executive Directors and 5 Non-Executive Directors. Accordingly, the composition of the Board meets the stipulated requirements.

| Name of the Director | _ | No. of Equity Shares held | Par | endance ticulars | No. of other Directorship and Committee Memberships / Chairmanships | | |
|----------------------|-------|---------------------------------|------------------|---------------------|---|-------------------------|------------------------|
| | | as on 31.03.2010 | Board Meeting | Last AGM | Other Director Ships* | Comm Member Ships | Chair- man Ships |
| Shri Sushil Jain | CMD# | 351130 | 4 | Present | 6 | | |
| Shri P. K. Kanoria | NED | NIL | 2 | Not Present | 9 | | |
| Shri J. S. Varshneya | NED-I | NIL | 1 | Not Present | 6 | | 3 |
| Shri Vikram Prakash | NED-I | NIL | 4 | Not Present | 5 | 2 | 3 |
| Dr. M. R. Jain | NED-I | NìL | 4 | Not Present | 4 | | |
| Shri N. S. Sharma | ED ** | 200 | 4 | Present | 2 | | |
| Shri Sanjeev Goel | NED-I | 2500 | 4 | Present | 2 | | |

^{*} Directorship in Private Limited Companies are included in the above table

During the Year 2010 - 2011 the Board of Directors met 4 times on 30th May, 2010, 31st July, 2010, 13th November, 2010, and 14th, February 2011.

[#] Chairman & Managing Director

^{** &#}x27;¿D - Executive Director (Whole Time) , NED-I - Non Executive Director - Independent, NED - Non Executive Director

3. Committees of the Board

A. Audit Committee

The purpose of the Audit Committee is to ensure the objectivity, credibility and correctness of the Company's financial reporting and disclosure process, internal controls, risk management policies and processes, tax policies, compliance and legal requirements and associated matters. The Audit Committee consists of three Directors, all of whom are Independent Directors:

Shri Sanjeev Goel is the Chairman of the Audit Committee. The other members of the Committee are Shri Vikram Prakash and Dr. M. R. Jain

The gist of terms of reference of the Audit Committee is as follows:

- 1. Regular review of accounts, accounting policies, disclosures, etc.
- Review of the major accounting entries based on exercise of judgment by management and review of significant adjustments arising out of audit.
- 3. Qualifications in the draft audit report.
- Establishing and reviewing the scope of the independent audit including the observations of the auditors and review of the quarterly, half yearly and annual financial statements before submission to the Board.
- 5. Conducting post audit discussions with the independent auditors to ascertain any area of concern.
- 6. Establishing the scope of and frequency of internal audit, reviewing the findings of the internal auditors and ensuring the adequacy of internal control systems.
- 7. To look into the matters pertaining to the Directors' Responsibility Statement with respect to compliance with Accounting Standards and accounting policies.
- 8. Compliance with Stock Exchange legal requirements concerning financial statements, to the extent applicable.
- The Committee shall look into any related party transactions i.e., transactions of the Company of
 material nature, with promoters or management their subsidiaries or relatives etc. that may have
 potential conflict with the interests of Company at large.
- 10. Appointment and remuneration of Statutory and Internal Auditors.
- 11. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by the Audit Committee

The Audit Committee met 4 times during the year on 30.05.2010, 31.07.2010, 13.11.2010 and 14.02.2011 to deliberate on the aforesaid matters. The Minutes of the meetings are placed before the Board at the succeeding Board Meeting for information.

Details of the attendance of Directors are given below:

| Sr.No | Name of Members | Audit Committee | | | |
|-------|--------------------|-----------------|----------|--|--|
| | | Held | Attended | | |
| 1 | Sh. Sanjeev Goel | 4 | 4 | | |
| 2 | Sh. Vikram Prakash | 4 | 4 | | |
| 3 | Dr. M. R. Jain | 4 | 4 | | |

Remuneration Committee (Non- Mandatory) Brief Description of Terms of reference.

- To review, assess and recommend the appointment of Managing / wholetime Directors.
- To periodically review the remuneration package of working Directors and recommend suitable revision to the Board.

Composition and Attendance at the Meeting

The Remuneration Committee comprises of two independent Directors viz Shri Sanjeev Goel and Dr. M. R. Jain who elect the Chairman between themselves in every meeting.

The Committee met on 15.04.2010 & 14.02.2011 where all the members were present. The Remuneration paid to Executive Directors and relatives of Directors, if any is reviewed / recommended by the Remuneration Committee, approved by the Board and is within the limits set by the shareholders at Annual General Meetings and as approved by the Central Government under the provision of the Companies Act, 1956. The remuneration package of Chairman and Managing Director and whole time Director comprises of salary, prerequisites and allowances and contributions to Provident and other Funds. The Remuneration Policy is directed towards rewarding performance, based on review of achievements. It is aimed at attracting and retaining high caliber talent. Non-Executive Directors are not paid any remuneration except sitting fees.

Remuneration to Chairman & Managing Director and Whole - time Director is subject to review and recommendation by the Remuneration Committee to the Board and thereafter approved by shareholders in General Meeting

Presently, the Company does not have any stock option plan or performance linked incentives for its Directors.

Details of remuneration paid / payable during the period from 01.04.2010 to 31.03.2011 is as under:

Amount in Rs.

| Name of Director | Salary | HRA | Bonus | Commi- ssion | Perquisites + PF | Sitting Fee (Meeting) | | Total |
|--------------------|---------|---------|-------|-----------------|---------------------|--------------------------|-------|------------------|
| | · | | | | | Board Commit- tee | | |
| Sh. Sushil Jain* | 3600000 | 1260000 | | | 544208 | | | 5 46 1992 |
| Sh. P.K. Kanoria | | | | | | 10000 | | 10000 |
| Sh. J.S. Varshneya | | | | | | 5000 | | 5000 |
| Sh. Vikram Prakash | | | | | | 20000 | 14000 | 34000 |
| Dr. M. R. Jain | | | | | | 20000 | 20000 | 40000 |
| Sh. N. S. Sharma** | 900000 | | | | | | | 900000 |
| Sh. Sanjeev Goel | | | | | | 20000 | 23500 | 43500 |

^{*} Chairman & Managing Director, ** Executive Director

Shareholder's / Investors' Grievances Committee Terms of Reference

The Board constituted a Shareholders / Investors Grievance Committee on 31.05.2002 to look into redressal of Shareholders/ Investors' grievances like Transfer and Transmission of Shares, non-receipt of Balance Sheet and dematerialisation of shares and matters relating to share certificates, deletion of A name, splitting & consolidation of shares and also to delegate any of its responsibilities, oversee the performance of the Registrar and Share Transfer Agents as well as recommend suggestions to improve the Investors' Services.

Campaitte a Mastinus

During the year 2010-2011, only one meeting of the committee was held.

During the Year 2010 - 2011, 6 complaints were received from Shareholders / Investors. All the complaints have been resolved to the satisfaction of the complainants. There was no complaint pending as at 31.03.2011.

All valid share transfers received during the year 2010 - 2011 have been acted upon by the Company. There were no transfers pending as on 31st March, 2011.

Constitution, Meeting & Attendance thereat :-

The Shareholders' / Investors Grievance Committee Comprise of following Members:

| Name of Members | | Commit | iee weeungs |
|-------------------|-------------|--------|-------------|
| | Category | Held | Attended |
| Shri Sanjeev Goel | N E D I* | 1 | 1 |
| Shri Sushil Jain | E D (CMD)** | 1 | 1 |

^{*} Non Executive Independent Director, ** Executive Director (Chairman & Managing Director)

The Name and designation of the Compliance Officer is Sh. S. C. Singhal, Executive Director (not a member of the Board) & Company Secretary; e-mail ID: investors@ indiantoners.com

6. Share Transfer Committee

Name of Manchage

The Share Committee Meeting is in existence from the inception of the Company. It Comprise of following members:

| Name of Members | Category | Held | Committee Meetings Attended |
|--------------------|---------------|------|--------------------------------|
| Shri Sushil Jain | CMD | 19 | 19 |
| Shri N. S. Sharma | Director | 19 | 19 |
| Shri S. C. Singhal | Co. Secretary | 19 | 19 |

Every effort is made to clear share transfers/ transmissions and split / consolidation requests with in 15 days.

7. General Body Meetings

Details of last three Annual General Meetings (AGMs) held are given below

| Financial Year | Date | Time |
|----------------|------------|-----------|
| 2009 - 2010 | 16.08.2010 | 2.30 P.M. |
| 2008 - 2009 | 29.08.2009 | 2.30 P.M. |
| 2007 - 2008 | 29.08.2008 | 2.30 P.M. |

All the aforesaid Annual General Meetings have been held at the Regd. Office of the Company. i.e. 10.5 km Milestone; Rampur - Bareilly Road; Rampur - 244901 (U.P.).

Postal Ballot

During the year ended 31st March, 2011, there have been no ordinary or special resolutions passed by the Company's shareholders through postal ballot.

8. Reappointment of Directors

(i) Shri Vikram Prakash (80 years) is B.Sc. Engg. (Mech) and a Member of the Institute of Engineers (MIE). He held many senior positions of Central and State Govts. Such as Director, Haryana Concast Ltd., Director, Praga Tools, Hyderabad, Director, HMT International, Bangalore, Chairman & Managing Director, Spices Trading Corporation Ltd. and Chairman & Managing Director of Project & Equipment Corporation of India Ltd. besides being Advisor to the Chairman of Asian Games held in 1982. He joined the Board on 10.01.1990 as one of the first Directors of the Company and is continuing since then. He is also on the Board of Deepak Spinners Ltd., ECE Industries Limited, Naithati Jute Mills Co.

Limited, Noida Medicare Centre Limited, Pushpsons Industries Limited, and is also the Chairman of the Audit Committee of Deepak Spinners Ltd., ECE Industries Limited, Noida Medicare Centre Limited and a member of Audit Committee of Pushpsons Industries Ltd.

(ii) Shri Sanjiv Goel, is a young, dynamic, Chartered Accountant of 52 years and in practice since February 1982 as a Sr. Partner in M/s. Goel Garg & Co. He has 24 years experience to his credit with exposure in all fields relating to Audit, Accounts, Finance, Taxation, Business Rehabilitation & Restructuring. He is also a Director in M/s. Alankar Securities Private Limited and M/s. ITDL Imagetec Limited.

9. Materially Non – listed Subsidiary:

The Company has one materially non – listed subsidiary, namely M/s. ITDL Imagetec Ltd. Mr. Sanjiv Goel, Independent Director has been appointed a director there also to comply with clause 49 of the Listed Agreement.

10. Disclosures of Non-compliances, Related Party Transactions, if any

The Company has complied with the requirement of regulatory authorities on capital market and hence there was no question of penalties / strictures being imposed by SEBI or the Stock Exchange against the Company in the last three years.

Details only to Related party transactions have been disclosed in Note B-24 of Schedule "G" to the Accounts.

11. Means of Communication

- The Board of Directors of the Company approves and takes on record the quarterly, half yearly and yearly financial results in the proforma and time prescribed by Clause 41 of the Listing Agreement.
- The approved financial results are forthwith sent to the Listed Stock Exchanges and are published in the news papers namely The Pioneer/Money Maker and Mahalaxmi Vyapaar within forty - eight hours of approval thereof.
- The results are displayed on EDIFAR web-site i.e. sebiedifar.nic.in and are being sent to the Bombay Stock Exchanges Limited where the Shares of the company are listed, for putting, in their own web-site.
- No formal presentations were made to the institutional investors and analysts during the year under review.
- Management discussion and Analysis forms part of the Annual Report, which is posted to the Shareholders of the Company.

12. CEO / CFO Certificate

Certificate from CEO / CFO for the Financial Year ended March 31, 2011 has been provided elsewhere in the Annual Report.

13. General Shareholders' information

- a). Next Annual General Meeting: As indicated in the Notice to our Shareholders, the Annual General Meeting of the Company will be held on 18th August, 2011. The time and venue of the meeting is as indicated in the notice.
- b). Financial Year: April 1st, 2010 to March 31st, 2011.
- c). Date of Book Closure: 14.08.2011 to 18.08.2011
- d). Dividend payment: N.A.
- e). Listing on Stock Exchanges:
 - Bombay Stock Exchange Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 023
- f). Stock Code
 - Bombay Stock Exchange Limited, Mumbai

523586

ISIN Number for NSDL / CDSL

INE826B01018

g). Market Price Data: High, Low during each month in last financial year

| Month | BSE | | | | |
|-----------------|------------|-----------|--|--|--|
| | High (Rs.) | Low (Rs.) | | | |
| April, 2010 | 31.50 | 20.80 | | | |
| May, 2010 | 26.15 | 19.05 | | | |
| June, 2010 | 26.95 | 21.25 | | | |
| July, 2010 | 30.50 | 23.20 | | | |
| August, 2010 | 32.80 | 24.60 | | | |
| September, 2010 | _ 32.90 | 23.25 | | | |
| October, 2010 | 39.00 | _30.50 | | | |
| November, 2010 | 36.45 | 25.75 | | | |
| December, 2010 | 29.25 | 23.50 | | | |
| January, 2011 | 27.80 | 20.55 | | | |
| February, 2011 | 25.25 | 18.50 | | | |
| March, 2011 | 20.25 | 16.85 | | | |

[Source: www.bseindia.com]

 Share Transfer Procedure: Every effort is made to clear share transfers/ transmissions and split / consolidation requests with in 15 days.

Share Transfer Agents: Alankit Assignments Limited, 2E/8, Alankit House, Jhandewalan Extension, New Delhi - 110 055.

Ph. No. (011) 43541234, 42541234, Fax No. (011) 42541967

i). **Distribution Schedule :** The distribution of Company's shareholding as on 31st March, 2011 was as follows:

| No. of | No. of Equity Shares held | | | olders (%) | No. of Shares | % of Total Shares |
|--------|---------------------------|-------|-------|---------------|---------------|----------------------|
| 1 | to | 250 | 12165 | 86.491 | 1298518 | 16.113 |
| 251 | to | 500 | 1033 | 7.344 | 431971 | 5.360 |
| 501 | to | 1000 | 464 | 3.299 | 405082 | 5.027 |
| 1001 | to | 2000 | 186 | 1.322 | 293980 | 3.648 |
| 2001 | to | 3000 | 72 | 0.512 | 182750 | 2.268 |
| 3001 | to | 4000 | 32 | 0.228 | 113198 | 1.405 |
| 4001 | to | 5000 | 25 | 0.178 | 117299 | 1.456 |
| 5001 | to | 10000 | 49 | 0.348 | 390799 | 4.849 |
| 10001 | & | Above | 39 | 0.277 | 4825303 | 59.875 |
| | | | 14065 | 100.000 | 8058900 | 100.000 |

Shareholding Pattern as on 31st March, 2011

INDIAN TONERS & DEVELOPERS LIMITED

| Catego. Code | ry | Category of Number Shareholder | r of Shares Holders | | No. of Shares held in dema- terialized form | centage | shareholding as per- of total no. of shares) As a % of (A+B+C) | Share i otherwise er | Pledged of ncumbered Shares % |
|-----------------|------|-------------------------------------|------------------------|---------|---|---------------|---|-------------------------|-------------------------------------|
| (A) | | reholding of Promoter & | | | | | , | | |
| | | moter Group ² | | | | | | | |
| | (1) | Indian | | | | | | | |
| | (a) | Individuals/Hindu Undivided Fami | ly 10 | 875330 | 302230 | 10.8 6 | 10.86 | - | - |
| | (b) | Central Govt. / State Government | (s) - | - | - | - | - | - | - |
| | (c) | Bodies Corporate | 4 | 2828924 | 411024 | 35.10 | 35.10 | - | - |
| | (d) | Financial Institutions / Banks | - | - | - | - | - | - | - |
| | (e) | Any other (specify) | - | ~ | - | - | • | | |
| | | Sub - Total (A)(1) | 14 | 3704254 | 713254 | 45.96 | 45.9 6 | | - |
| | (2) | Foreign | | | | | | | |
| | | Individuals (Non-Resident | | | | | | | |
| | ` ' | Individuals /Foreign individuals) | - | _ | • | - | - | - | - |
| | (b) | Bodies Corporate | - | _ | | _ | - | - | _ |
| | (c) | Institutions | _ | - | | - | - | - | |
| | ٠, | Any Other (Specify) | _ | | _ | _ | | _ | |
| | (0) | Sub-Total (A) (2) | | _ | | _ | | _ | |
| | | Total Shareholding of Promoter | | | | _ | - | - | |
| | | and Promoter Group | | | | | | | |
| | | • | 1.6 | 3704254 | 713254 | 45.96 | 45.96 | | |
| /D) | Duk | A) = (A)(1)+(A)(2) | 14 | 3/04234 | / 13234 | 40.50 | 45.30 | - | • |
| (B) | | olic Shareholding ³ | | | | | | | |
| | | Institutions | | 0000 | • | 0.00 | 0.00 | | |
| | (a) | Mutual Funds/UTI | 2 | 3200 | 0 | 0.03 | 0.03 | • | - |
| | | Financial Institutions / Banks | - | - | - | - | - | - | - |
| | ٠,, | Central Govt. / State Govt.(s) | - | - | - | - | - | • | - |
| | | Venture Capital Funds | - | - | - | - | • | - | - |
| | | Insurance Companies | - | - | - | - | - | - | - |
| | (f) | ForeignInstitutional Investor | - | • | - | - | - | - | - |
| | (g) | Foreign Venture Capital Investors | • | - | - | - | - | - | - |
| | (h) | Any Other(Specify) | • | - | | - | - | - | - |
| | | Sub-Total(B) (1) | 2 | 3200 | 0 | 0.03 | 0.03 | - | - |
| | (2) | Non-Institutions | | | | | | • | - |
| | (a) | Bodies Corporate | 145 | 752176 | 7387 76 | 9.33 | 9.33 | • | - |
| | (b) | Individuals | | | - | | | • | - |
| | | i) Individual Shareholders holding | | | | | | | |
| | | nominal Share Capital | | | | | | | |
| | | up to Rs. 1 lakh | 13754 | 2996157 | 1819476 | 37.17 | 37.17 | - | - |
| | | ii) Individual shareholders holding | | | | | | | |
| | | nominal shares capital in excess | | | | | | | |
| | | of Rs. 1 lakh | 15 | 473063 | 473063 | 5.87 | 5.87 | - | |
| | (c.) | Others | | | | | 2.07 | | |
| | (0) | (1) Directors | 2 | 2700 | 2500 | 0.03 | 0.03 | _ | _ |
| | | (2) N. R. I. | 14 | 26861 | 26861 | 0.33 | 0.33 | | |
| | | (3) Clearing Members | 2 | 500 | 500 | 0.00 | 0.00 | - | _ |
| | | (4) HUF | 117 | 99989 | 99989 | 1.24 | 1.24 | | |
| | | Sub-Total (B) (2) | | 4351446 | | | | - | - |
| | | | 14049 | 4331440 | 31 6 1165 | 53.9 9 | 53.99 | - | - |
| | | Total Public Shareholding | 44054 | 4054040 | 0404405 | 5400 | 54.00 | | |
| | | (B) = (B) (1) + (B) (2) | 14051 | 4354646 | 3161165 | 54.03 | 54.03 | - | - |
| (0) | ۸. | TOTAL (A) (B) | 14065 | 8058900 | 3874419 | 100.00 | 100.00 | • | |
| (C) | | res held by Custodians and | | | | | | | |
| | | inst which Depository | | | | | | | |
| | | eipts have been issued | - | - | - | - | • | • | - |
| | | Promoter and Promoter Group | 0 | 0 | 0 | 0.00 | 0.00 | • | - |
| | (2) | Public | 0 | 0 | 0 | 0.00 | 0.00 | - | - |

GRAND TOTAL (A)+(B)+(C) 14065 8058900 3874419 100.00 100.00

- Dematerialisation of Shares: Approximately 48.07 % of the total paid up share capital of the Company has been dematerialized upto March, 31, 2011
- k) Prevention of Insider Trading: The Company has taken necessary steps to prevent Insider Trading in terms of Securities Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 as amended from time to time to ensure protection of general Shareholders rights and interests. The Executive Director & Company Secretary is the Compliance officer in this regard.
- Outstanding GDR/ADR/Warrants or any convertible instruments, conversion date and impact on equity: The Company has not issued any GDRs / ADRs / Warrants or any convertible instruments.
- m). Plant Location: 10.5 K.M. Rampur-Bareilly Road, Rampur-224 901. UP & D-11, Phase II, Eldeco-Sidcul Industrial Park, Sitarganj 262405, Dist. Udham Singh Nagar, Uttrakhand for its subsidiary.
- n) Address for correspondence: Sh. S. C. Singhal, E. D. & Company Secretary, 5 E, Gopala Tower, 25, Rajendra Place, New Delhi 110 008. Ph. No. (011) 45017000
- o) Plant Location of subsidiary: D II, Phase II, Eldeco Sidcul Industrial Park, Sitarganj 262405, Distt. Udham Singh Nagar, Uttarkhand

B. Non-Mandatory Requirements:

- The Company has constituted a Remuneration Committee as pursuant to the Mandatory Requirements.
- (ii) The Executive Chairman of the company maintains an office at his residence for which company reimburses him

C. Code of Conduct:

The Code of Conduct for Directors and Senior Management Personnel was approved and adopted by the Company in the Board Meeting held on 31.10.2005 and annual compliance certificate from all the Directors and Senior Personnel of the Company.

CERTIFICATE

The Annual Compliance Confirmation for compliance of the Code of Conduct for the year ending 31.03.2011 has been received from all the Directors and Senior management Personnel of the Company. New Delhi

Sushil Jain

May 30.05.2011

Chairman & Managing Director

D. Compliance Certificate from the Auditors:

The Company has obtained a certificate from the Statutory Auditors regarding compliance of conditions of Corporate Governance as stipulated vide clause 49 of the Listing Agreement. The Certificate is annexed.

AUDITORS' CERTIFICATE

ON COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

TO THE MEMBERS OF INDIAN TONERS & DEVELOPERS LTD

We have examined the compliance of conditions of corporate governance by INDIAN TONERS & DEVELOPERS LTD. for the year ended on 31st March, 2011, as stipulated in clause 49 of the listing agreements of the said company with stock exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Company's management.

Our examination was limited to procedure and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned listing agreements.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

FOR K.N.GUTGUTIA & CO., (B.R.GOYAL) PARTNER CHARTERED ACCOUNTANTS Membership No. 12172

Date: 30th, May 2011 Place: New Delhi

CEO / CFO Certificate

We certify to the Board that:

- (a) We have reviewed financial statements and the cash flow statement for the year and that to the best of our knowledge and belief:
 - These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (ii) These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls and that they we evaluated the effectiveness of the internal control systems of the company and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of international controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the auditors and the Audit Committee that :
 - there has not been any significant changes in internal control over financial reporting during the year under reference;
 - there has not been any significant changes in accounting policies during the year requiring disclosure in the notes to the financial statements; and
 - (iii) there has not been any instances during the year of significant fraud of which we had become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

(Sushil Jain)
Chairman & Managing Director

(S. C. Singhal)
Executive Director & C. S.
& Acting C.F.O

Date: 30.05.2011 Place: New Delhi

TO THE MEMBERS OF INDIAN TONERS AND DEVELOPERS LIMITED

- 1. We have audited the attached Balance Sheet of INDIAN TONERS & DEVELOPERS LTD as at 31st March 2011, the related Profit and Loss Account and the cash flow statement of the company for the year ended on that date annexed thereto, which we have signed under reference to this report. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An Audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003 issued by the Central Government of India in terms of Section 227 (4A) of the Companies Act, 1956, and on the basis of such checks as considered appropriate and according to the information and explanation given to us during the course of our audit, we enclose in the Annexure hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments mentioned in the Annexure referred to in above paragraph, we report that:
 - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the books of the Company.

- c) The Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by the report are in agreement with the Books of Account of the Company.
- d) In our opinion, the Balance Sheet, the Profit & Loss Account and Cash Flow Statement comply with the mandatory Accounting Standards referred to in Sub-Section 3 (c) of Section 211 of the Companies Act. 1956.
- e) According to the information and explanation given to us and on the basis of written representations received from the Directors as on 31st March 2011 of the Company and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2011, from being appointed as a Director in terms of clause (g) of Sub Section (1) of Section 274 of the Companies Act, 1956.
- f) In our opinion and to the best of our information and according to the explanations given to us, the said Accounts, subject to Note B-3(a) of Schedule-12, regarding part of Remuneration of the CMD requiring Central Government approval which is to be accounted for in the year when such approval is received and read with the notes and Significant Accounting Policies thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - (i) In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2011.
 - (ii) In the case of the Profit and Loss Account, of the Profit for the year ended on that date:

And

(iii) In the case of the Cash Flow Statement, of the Cash Flows for the year ended on that date.

FOR K.N.GUTGUTIA & CO., CHARTERED ACCOUNTANTS

(B.R.GOYAL)
PARTNER
Membership No. 12172
ICAI'S FRN 304153E

Place : New Delhi Date: 30th May, 2011

ANNEXURE TO THE AUDITORS' REPORT

Re: INDIAN TONERS & DEVELOPERS LIMITED

This is the Annexure referred to in paragraph 3 of our report of even date to the members of Indian Toners & Developers Limited (the Company) for the year ended 31st March, 2011.

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
 - (b) As per the information and explanation given to us Physical verification of fixed assets has been carried out by the Management during the year and no discrepancy was noticed on such verification.
 - (c) During the year the Company has not disposed off any substantial/ major part of fixed assets.
- ii) (a) As per the information furnished, the inventories have been physically verified during the year by the management. In our opinion, having regard to the nature and location of stock, the frequency of the physical verification is reasonable.
 - (b) In our opinion and according to the information and explanations given to us, procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) The Company is maintaining proper records of inventory. In our opinion, discrepancies noticed on physical verification of stocks were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
- iii) (a) The company has granted loans to its subsidiary namely ITDL Imagetec Ltd., listed in the register maintained under Section 301 of the Companies Act, 1956. The maximum amount involved during the year and outstanding as at balance sheet date was Rs.196,138,229/-. According to the information and explanations given to us, in our opinion, the terms and condition of the said loan are not prima –facie prejudicial to the interest of the Company.
 - (b) As informed, the Company has not taken any loans, secured or unsecured from companies, firms or other parties covered in the register maintained under Section 301 of the companies Act, 1956 and hence the requirements of sub clauses (f) and (g) of clause (iii) of the order are not applicable.
- iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the company and the nature of its business with regard to purchase of inventory and fixed assets and for the sale of goods. During the course of our audit, we have not observed any continuing failure to correct major weakness in internal controls in respect of these areas.
- a) According to the information and explanations provided by the management, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of the Act that need to be entered into the register maintained under section 301 have been so entered.
 - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding value of Rupees five lakhs have been entered into during the financial year with its subsidiary, at such consideration which are reasonable having regard to the nature of strategic relationship with the company.
- vi) The Company has not accepted any public deposits. Accordingly, paragraph (vi) of the Order is not applicable to it.
- vii) In our opinion, the company has an internal audit system commensurate with the size of the company and the nature of its business.
- viii) The Central Government has not prescribed maintenance of the cost records under section 209(1)(d) of the Companies Act, 1956 in respect to the companies' products.
- ix) (a) According to the information's and explanations given to us and records examined by us , the company is regular in depositing with appropriate authorities undisputed statutory dues including

provident fund, employees state insurance, income tax, sales-tax, service tax, custom duty, excise duty, cess and other statutory dues wherever applicable. According to the information and explanations given to us, no undisputed arrears of statutory dues of the aforesaid nature were outstanding as at 31st March, 2011 for a period of more than six months from the date they became payable.

(b) According to the records of the Company, the dues as at 31st March, 2011 of sales tax, income-tax, customs, wealth-tax, service tax, excise duty, cess which have not been deposited on account of disputes and the forum where the dispute is pending are as under:

| Name of the Statue | Nature of the Dues | Amount Rs. | Period to which the amount relates | Forum where dispute is pending |
|--------------------|--------------------|---------------|------------------------------------|--------------------------------|
| U.P. Sales Tax Act | Trade Tax | 1,74,300 | 2000-2001 | High Court (Allahabad) |
| | Trade Tax | 5,82,009 | 2002-2003 | High Court (Allahabad) |
| , | Trade Tax | 33,40,229 | 2000-2005 | Supreme Court (Delhi) |

- x) There are no accumulated losses of the Company as on 31st March, 2011. The company has not incurred any cash losses during the financial year covered by our audit and in the immediately preceding financial year.
- xi) Based on our audit procedures and the information given by the management, we are of the opinion that the company has not defaulted in repayment of dues to a financial institutions or banks.
- xii) Based on our examination of the records and the information and explanations given to us, the Company has not granted any loans and/ or advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii) Clause (xiii) of the Order is not applicable to the Company as the Company is not a Chit fund Company or nidhi /mutual benefit fund/ society.
- xiv) In our opinion, the Company is not dealing in or trading in shares, securities, debentures, and other investments. Accordingly, the provisions of clause 4 (xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- xv) According to the information and explanations given to us, the Company has given corporate guarantees for loans taken by its subsidiary, namely, ITDL Imagetec Ltd. and the terms of such guarantee are not prejudicial to the interest of the company in view of holding/subsidiary relationship.
- xvi) According to the information and explanations given to us, no term loan has been raised by the Company during the year.
- xvii) According to the information & explanation given to us and on an overall examination of the balance sheet of the company, we report that the no funds raised on short-term basis have been used for long term investments.
- xviii) The Company has not made any preferential allotment of shares during the year.
- xix) During the year covered by our audit report the Company has not issued secured debentures.
- xx) The Company has not raised any money by public issues during the year covered by our report.
- xxi) Based upon the audit procedures performed and the information and explanations given to us, by the management, we report that no fraud on or by the Company has been noticed or reported during the course of our audit.

 FOR K.N.GUTGUTIA & CO...

FOR K.N.GUTGUTIA & CO., CHARTERED ACCOUNTANTS

(B.R.GOYAL)
PARTNER
Membership No. 12172
ICAI'S FRN 304153E

Place : New Delhi Date: 30th May, 2011

Balance Sheet As At 31st March 2011

| Dalatice Stieet | AS / | at 31st M | arch 2011 | | |
|--|-------|----------------------------|-----------------------------|-----------------------|-----------------------------|
| Particulars | Sched | ule | As at 31st March 2011 (Rs.) | | As at 31st March 2010 (Rs.) |
| I Sources of Funds | | | (110.) | | (113.) |
| 1. Share Holders' Fund | | | | | |
| a. Share Capital | 1 | 80589000 | | 80589000 | |
| b. Reserve & Surplus | 2 | 308278546 | | 293226441 | |
| • | | | 388867546 | | 373815441 |
| 2. Loan Funds | | | | | |
| Secured Loans | 3 | | 4690515 | | 4663483 |
| 3. Deferred Tax Liability (Net) | | | 22736882 | | 25469788 |
| | | TOTAL | 416294943 | | 403948712 |
| II Application of Funds | | | | | |
| Fixed Assets | 4 | | | | |
| a. Gross Block | | 339871353 | | 340388181 | |
| b. Less : Depreciation | | 230853258 | | 218970605 | |
| Net Block c. Capital Work in Progress | | 109018095 871079 | | 121417576 | |
| c. Capital Work in Frogress | | 0/10/9 | 109889174 | | 121417576 |
| 2. Investments | 5 | | 16959562 | | 20026948 |
| 3. Current Assets, Loans And | | | | | |
| Advances | 6 | | | | |
| a. Inventories | | 56054126 | | 44004140 | |
| b. Sundry Debtors | | 37011784 | | 39891470 | |
| c. Cash & Bank Balances d. Loans & Advances | | 25695585 264646398 | | 37328416 290160446 | |
| d. Loans & Advances | | | | | |
| Less : Current Liabilities | | 383407893 | | <u>411384472</u> | |
| and Provisions | 7 | | | | |
| a. Current Liabilities | | 49892825 | | 51440331 | |
| b. Provisions | | 44068861 | | 97439953 | |
| | | 93961686 | | 148880284 | |
| Net Current Assets | | | <u>289446207</u> | | 2 <u>62504</u> 188 |
| | TOTA | L | 416294943 | | 403948712 |
| | | | | | |

Significant Accounting Policies

& Notes on Accounts

12

Schedule '1' to '12' referred above form an integral part of the Balance Sheet.

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY For and on Behalf of the Board of Directors **Chartered Accountants** ICAI's FRN 304153E (B.R.GOYAL) (S.C. SINGHAL) (N. S. SHARMA) Partner Executive Director (SANJEEV GOEL) (SUSHIL JAIN) Membership No. 12172 & Company Secretary Directors Chairman & Managing Director 11K, Gopala Tower, 25, Rajendra Place, New Delhi The 30th Day of May 2011

Profit & Loss Account for the year ended on 31st March, 2011

| Particulars | Schedule | For the Year Ended 31st March, 2011 Rs. | For the Year Ended 31st March,2010 Rs. |
|---|--------------------|--|---|
| Income | | | |
| Sales (including export benefits Rs. 6729671/- | | 254182531 | 318681371 |
| Previous year Rs. 6923531/-) | | | |
| (Refer Note No. B-8 of Schedule - 12) | | | |
| Other Income including Interest | 8 | 25534329 | 14969236 |
| Increase (Decrease) in Stock | 9 | (3626564) | (9291173) |
| | TOTAL | 276090296 | 324359434 |
| Expenditure | | | |
| Manufacturing and other Expenses | 10 | 237499635 | 270067219 |
| Interest | 11 | 910687 | 2554775 |
| Depreciation/Amortisation | 4 | 14858258 | 18629187 |
| | TOTAL | 253268580 | 291251181 |
| Profit Before Tax | | 22821716 | 33108253 |
| Income Tax | | | |
| - Current Tax (including Wealth Tax) | | (7645787) | (14565000) |
| - Tax Adjustment Related to Previous Year | | (2856730) | 705321 |
| - Deferred Tax Credit / (Charge) | | 2732906 | 2976865 |
| Profit after Tax For The year | | 15052105 | 22225439 |
| Balance Brought Forward from Previous Yea | ar | 293226441 | 271001002 |
| Balance Carried to Balance Sheet | | 308278546 | 293226441 |
| Earning Per Share | 12 | 1.87 | 2.76 |
| Significant Accounting Policies | | | |
| & Notes on Accounts | 12 | | |
| Schedule 1 to 12 referred above form an integra | al part of the Pro | ofit & Loss Account. | |

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY For and on Behalf of the Board of Directors Chartered Accountants ICAI's FRN 304153E (B.R.GOYAL) (S.C. SINGHAL) (N. S. SHARMA) Partner Executive Director (SANJEEV GOEL) (SUSHIL JAIN) Membership No. 12172 & Company Secretary Directors Chairman & Managing Director 11K, Gopala Tower, 25, Rajendra Place, New Delhi The 30th Day of May 2011

Schedule forming parts of the Accounts

Schedule '1' Share Capital

| | As at | As at |
|--|--------------------------|--------------------------|
| Authorised | 31st March 2011 | 31st March 2010 |
| 17000000 Equity Shares of Rs. 10/- each | 17000000 | 170000000 |
| | 170000000 | 170000000 |
| Issued Subscribed and Paid Up 8058900 Equity Shares of Rs. 10/- | | |
| each fully paid up in cash | 80589000 | 80589000 |
| | 80589000 | 80589000 |
| Schedule: 2 Reserve and Surplus Surplus as per Profit & Loss Account | 308278546 | 293226441 |
| Schedule '3' SECURED LOAN | As at 31st March 2011 | As at 31st March 2010 |
| a) Cash Credit - SBI b) Car Loans - ICICI Bank Ltd | 921297 3769218 | 22933 4640550 |
| TOTAL | 4690515 | 4663483 |

NOTES:

- 1 Working Capital facilities from State Bank of India are secured against hypothecation of raw materials, stock in transit, finished goods, stock in process, chemicals, spares and stores and book debts etc. and second charge over all the immoveable assets both present and future of the Company.
- 2 Car Loan from the Bank is secured against the specific vehicles purchases out of the loan fund.

Amount in Rs.

Schedule forming parts of the Accounts **Schedule '4'**

Fixed Assets as at 31st march, 2011

| S.No. Particulars 01 1 Land | | İ | 200000 | | | Amon | Amortisation | | | |
|-------------------------------------|---|------------------------|--------------------------------|----------------------------|----------------------|-----------------------|---------------------------------|------------------------------|---|---|
| Land | A s a t 01.04.2010 Rs. | Additions Ad Rs. | Deletion Adjustments Rs. | As on 31.03.2011 Rs. | As at 01.04.2010 Rs. | Forthe year Rs. | Deletion/ Adjustments Rs. | As at 31-3-2011 Rs. | Net Block as at 31.03.2011 Rs. | Net Block as at 31.03.2010 Rs. |
| S. cilolin O | 350255 | | | 350255 | 0 | | ' | , | 350255 | 350255 |
| מווסווזמ | 17897326 | • | • | 17897326 | 7814442 | 597772 | • | 8412214 | 9485112 | 10082884 |
| 3 Plant and Machinery 28 | 286052493 | 798735 | 793199 | 286058029 | 196397369 | 10328054 | 713539 | 206011884 | 80046145 | 89655124 |
| 4 Electric Installations | 5313145 | 11233 | • | 5324378 | 3195202 | 252776 | , | 3447978 | 1876400 | 2117943 |
| 5 Furniture & Fixtures | 3666378 | 5208 | • | 3671580 | 1959307 | 232247 | , | 2191554 | 1480032 | 1707071 |
| 6 Office Equipments | 9926000 | 1006137 | 216547 | 10715590 | 5933677 | 1466116 | 105144 | 7294649 | 3420941 | 3992323 |
| 7 Vehicles | 17182583 | • | 3941631 | 13240952 | 3670608 | 1458646 | 2156922 | 2972332 | 10268620 | 13511975 |
| 8 Intangible- Prodct Development | ٠. | 2613237 | • | 2613237 | • | 522647 | • | 522647 | 2090590 | • |
| TOTAL 34 | 340388180 | 4434550 | 4951377 | 339871353 | 218970605 | 14858258 | 2975605 | 230853258 | 109018095 121417575 | 121417575 |
| 8 CWIP - Product Development | | 871079 | | 871079 | | , | , | , | 871079 | , , |
| Grand Total: 34 | 340388180 | 5305629 | 4951377 | 340742432 | 218970605 | 14858258 | 2975605 | 230853258 | 109889174 121417575 | 121417575 |
| Previous Year: 33 | 332919614 | 10909802 | 3441235 | 340388181 | 202100612 | 18629187 | 1759194 | 218070605 | 121417576 | 130819002 |

Note : Building, Plant & Machinery and Electrical Installation includes Rs. 2298055/-. Rs. 35601095/- (including Rs. 288885/- during the year) & Rs. 817511/- respectively towards assets for R & D purposes.

^{*}Refer to Note 2 (c) of Schedule - 12

| | | | INDIAN TO | NERS & DEVEL | OPERS LIMITED | |
|-----|---|----------------------|---|-----------------|---|--|
| S | chedule "5" Investments as at 31st M | larch 2011 | | | | |
| | invocation do de o tocat | No. of | Face | . As at | As at | |
| | Investments | Shares | | 31st March 2011 | 31st March 2010 | |
| Α | Unquoted (Long Term : Non Trade - unless otherwise | stated) | Rs. | Rs. | | |
| | Equity Shares in ITDL USA Inc Subsidiary | 50000 | US\$ 1.00 | 2259562 | 2259562 | |
| | Equity Share in ITDL Imagetec Ltd. | 510000 | Rs. 10.00 | 5100000 | 5100000 | |
| | Subsidiary Company (Trade) Equity Share in Alankar Securities Pvt. Ltd. (Trade) | 123000 | Rs. 10.00 | 3690000 | 3690000 | |
| | Equity Share in Triveni Securities Pvt. Ltd. | 100000 | Rs. 10.00 | 3000000 | 3000000 | |
| | Equity Share in Mahavir Phototech Pvt. Ltd. (Unquoted - Current Non Trade) | 97000 | Rs. 10.00 | 2910000 | 2910000 | |
| | TOTAL | | 16959562 | | 16959562 | |
| В | Investments in Mutual Fund (Unquoted Cur Canara Robeco Treasury Advantage Retail Mo Divident Reinvestment | | · | | - 3067386 - 3067386 | |
| | | | | 4005050 | | |
| | | TOTAL (A+ | -, | 1695956 | | |
| No | Note: N.A.V. of Unquoted Investment in Mutual fund at 31.3.2011 Rs. NIL (Previous Year Rs. 3067386/-) | | | | | |
| | | a t 31st Ma l | 11 rch 2011 (Rs.) 31319195 2140320 1050057 9100643 12443911 56054126 | As at 31st N | 14319019 2550270 4819134 8958130 492426 12865161 44004140 | |
| (B) | | | | | | |
| | (Unsecured, Considered Good if not oth Due for more than six months (Including Rs. NIL Considered doubtful Previous Yr. Rs. 1500000/-) Others | erwise state | d) 5957300 31054484 | | 9609953 31781517 | |
| | | TOTAL | 37011784 | | 41391470 | |
| | Less :- Provision for Doubtful Debts | | | | (1500000) | |
| | | TOTAL | 37011784 | | 39891470 | |
| (C) | Cash & Bank Balances Cash Balance on Hand Balance with Scheduled Banks in Currer (including DD In Transit Rs. NIL Previous | nt Account | 281142 19876953 | | 324864 28247492 | |
| | Fixed Deposits with Scheduled Bank | | 8194 | | 8194 | |
| | Margin Money With Schedule Bank agai and Guarantee Limits (Including Interest accrued of Rs. 282290/- & Previous Yr. F | | 5529296 | | 8747866 | |
| | acorded of its. 2022001- at revious fr. i | | ´ | | | |
| | | TOTAL | 25695585 | | 37328416 | |

| (D) | Loans and Advances (Considered good) | | |
|-----|--|---------------------------|-----------|
| • • | Loan To Employees | 127460 | 174800 |
| | Loan to Subsidiary Company | | |
| | (Current Account including interest due) | 196138229 | 164952565 |
| | Advances recoverable in cash | | |
| | or in kind or for value to be received* | 17955137 | 14133036 |
| | Advance income Tax Including TDS | 44597391 | 100312026 |
| | Balance with Excise Department | 616724 | 849274 |
| | Cenvat Receivable/Recoverable (including Sei | rvice Tax) 3504646 | 4424656 |
| | Custom Claim Receivable | 404633 | - |
| | Deposit with Govt. Departments & Others** | 1302178 | 1557178 |
| | Exports Benefits Receivable / Adjustable | _ | 3756911 |
| | TC | OTAL 264646398 | 290160446 |

^{*}including Rs. 5614937/- being UPVAT deposits under protest and the Company filed appeal against it and the same has been decided in favour of the Company during the year 2010-2011.

Schedule '7' Current Liabilities & Provisions as at 31st March, 2011

| Particulars Current Liabilities and Provisions | As at 31st March, 2011 (Rs.) | As at 31st March, 2010 (Rs.) |
|--|------------------------------|------------------------------|
| (A) Current Liabilities | | |
| Sundry Creditors & other Liabilities | 42492459 | 38639931 |
| (Refer Note No. B-9 of Schedule 12) | | |
| Deposits From Dealers & other Advances | 7400366 | 12800400 |
| TOTAL | 49892825 | 51440331 |
| (B) Provisions | | |
| For Taxation | 42673888 | 95353100 |
| For Leave Encashment | 1394973 | 1911853 |
| For Excise Duty on Closing Stock of Finis | hed Goods* | <u> 175000</u> |
| TOTAL | 44068861 | 97439953 |
| TOTAL (A + B) | 93961686 | 148880284 |

^{*}Notes: As the stocks of finished goods at 31.03.2011 is lying for export on which, no excise duty is payable, hence no provision was made for the current year.

Schedule '8'

| Other Income | Year Ended 31st March, 2011 (Rs.) | Year Ended 31st March, 2010 (Rs.) |
|--|-----------------------------------|-----------------------------------|
| Dividend from Mutual Fund | 625769 | 568451 |
| Divident received from Subsidiary Company | 1020000 | - |
| Interest received from Subsidiary Company | 15890825 | 9746669 |
| (including Tax at source Rs. 1589083/- P.Y. 974667 | () | |
| Interest on Fixed Deposit & on margin money | 692775 | 622328 |
| (including Tax at source Rs. 78012/- P.Y. 78390) | | |
| Interest Received Car Loan | 12434 | 8177 |
| Liabilities No Longer Required Written Back | 877398 | 3379040 |
| AMC Charges - Photocopier Machines | 5436 | 4531 |
| Long Term Capital Gain on Sale of Mutual Fund | - | 67936 |
| Short Term Capital Gain on Sale of Mutual Fund | - | 1032 |
| Miscellaneous Income* | 1932054 | 170427 |
| Cash Discount - Others | 273004 | 247666 |
| Insurance Claim | 1039727 | - |
| Custom Duty Refund of earlier year, (claim settled | | - |
| Scrap Sale | 61908 | 45627 |
| Notice Pay Recovery | 59689 | 91691 |
| Income on sale Licences under Focus scheme | 2638677 | - |
| Profit on sale of fixed assets | - | |
| Gain on Forward Contract | | 15651 |
| TOTAL | 25534329 | <u>14969236</u> |

^{**}Including National Saving Certificates worth Rupess 25000/- deposited with MVAT Mumbai. (Previous Year Rs. 25,000/-)

*including Rs. 1834542/- recovered during the year from MD for the assignment of the Key Man Policy in the previous year. (in view of rejection of application by the Ministry of Corporate Affairs)

Schedule '9'

| | Year Ended 31st March, 2011 (Rs.) | Year Ended 31st March, 2010 (Rs.) |
|----------------------------------|-----------------------------------|-----------------------------------|
| Increase/(Decrease) in Stocks | | |
| Closing Stock - Finished Goods | 1050057 | 4819134 |
| Closing Stock - Work in progress | 9100643 | 8958130 |
| | 10150700 | 13777264 |
| Opening Stock - Finished Goods | 4819134 | 16183238 |
| Opening Stock - Work in Progress | 8958130 | 6885199 |
| | 13777264 | 23068437 |
| Increase / (Decrease) | (3626564) | (9291173) |
| 0 - 11- 1- 1401 | • | |

Schedule '10'

Manufacturing and other Expenses

| Manufacturing and other Expenses | | |
|--|----------------------------------|-----------------------------------|
| Υ | ear Ended 31st March, 2011 (Rs.) | Year Ended 31st March, 2010 (Rs.) |
| Raw Materials Consumed | 116104352 | 115670940 |
| Packing Material, Stores & Spares Consumed | 13947810 | 20946937 |
| Power & Fuel consumed | 38462249 | 38688360 |
| Excise Duty | 236452 | 7418463 |
| Repairs & Maintenance | | |
| Plant & Machinery | 3803421 | 3607216 |
| Building | 394789 | 541006 |
| Others | 439604 | 577753 |
| Salaries, Wages, Bonus, Allowances & Gratuity | 21262576 | 23683430 |
| Contribution to Provident fund | 1352191 | 1295360 |
| Staff Welfare | 1061229 | 1353561 |
| Director's Salaries, Allowances | 5760000 | 5962500 |
| Directors' Sitting fee | 132500 | 80000 |
| Rent | 854383 | 1850873 |
| Rates & Taxes | 88778 | 329819 |
| Insurance | 1476432 | 1225374 |
| (Including CMD's Keyman Insurance Premium Rs. 57 | 2672/-, PY Rs. 572672) | |
| Electricity Charges | 190742 | 598619 |
| Auditors Remuneration - As auditors (Refer Note | B(2) of Sch-12) 100000 | 100000 |
| - For other services | 50000 | 50000 |
| - Out of Pocket Expenses | 11500 | 7250 |
| Postage, Telephone, Telegram and Telex | 1426177 | 1472606 |
| Vehicle Running & Maintenance A/c | 1788506 | 2181256 |
| Printing & Stationery | 584276 | 728755 |
| Legal & Professional Chargs | 3232085 | 6136880 |
| Office Maintenance | 595240 | 869041 |
| Travelling & Conveyance Expenses | 3834217 | 5243682 |
| (including for Directors Rs. 315939/- P.Y. Rs. 138 | 5497) | |
| Commission on sales | 10588 | 1148652 |
| Discounts, Incentives & Samples | 564855 | 4995159 |
| Freight, Clearing & Forwarding Expenses | 10730506 | 10707901 |
| Advertisement, Publicity & Sales Promotion | 4632091 | 6694913 |
| Miscellaneous Expenses | 2840595 | 2917108 |
| Foreign Exchange Fluctuation | 39741 | 2108171 |
| Loss on Sale of Fixed Assets | 1267280 | 874485 |
| Loss on Sale on Mutual Fund units | 55212 | 1148 |
| <u> </u> | | |

Bad Debts Rs. 1669258/-

Less: Provision Utilized Rs. 1500000/-

TOTAL

169258 237499635

270067219

'After adjustment of recoveries expenses from Subsidiary Company ITDL Imagetec Limited.

Schedule '11'

Interest

| On Cash Credit | | 23511 | 15872 |
|----------------|-------|--------|----------|
| On Car Loan | | 356772 | 156248 |
| Others | | 530404 | 2382654* |
| | TOTAL | 910687 | 2554775 |

^{*}Include Rs. 1361312/- payment to excise department for previous year as ascertained during the year.

Schedule'12'

Significant Accounting Policies and Notes to Accounts for the Year 2010-11.

A. SIGNIFICANT ACCOUNTING POLICIES:

1. BASIS OF ACCOUNTING

The Company follows mercantile system of Accounting and recognizes all significant items of income and expenditure on accrual basis and these accounts have been prepared in accordance with the Accounting Standards issued by the Institute of Chartered Accountants of India as well as notified by the Government of India, applicable to it.

2. FIXED ASSETS

- a) Fixed Assets are stated at cost less Depreciation provided for.
- b) i) Depreciation is provided on straight line method treating the Plant as continuous process Plant (except R & D Plant), at rates and in the manner as per Schedule XIV to the Companies Act, 1956 as amended vide notification dated 16th December, 1993. Depreciation on assets added / deducted during the year is charged proportionate with reference to the date of additions / deductions.
 - Depreciation on R & D plants & machinery is charged, treating the same as non continuous, in the same manner as mentioned above.
- c) Intangible assets, represented by product development are amortized over a period of five years from the quarter in which the same is put to its commercial use.

3. IMPAIRMENT OF ASSETS

The carrying amount of fixed assets are revised at each Balance Sheet date if there is any indication of impairment based upon internal / external factors. Any impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is greater than asset selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital.

4. RESEARCH & DEVELOPMENT

Capital expenditure on Research & Developments is treated in the same manner as Fixed Assets. The Revenue expenditure on R & D (other than on product development) is charged off in the year in which the same are incurred. However, expenditure on development of new product is recognized as intangible

asset to the extent it is expected that such asset will generate future economic benefits.

5. EMPLOYEE BENEFITS

- Contributions payable for provident fund and employee state insurance, which are defined contribution plans are charged to profit & loss account.
- Gratuity and leave encashment which are defined benefits plans are accrued, recognized and calculated on unit credit method, based on actuarial valuation, as at balance sheet date provided by L.I.C. and by an independent actuarial valuer respectively.
- The Company has opted for a group gratuity cum Life Assurance Scheme of the Life Insurance Corporation of India for employees and the annual contribution for it is charged to the profit & loss account on the accrual basis.

6. INVESTMENTS

- (a) All Long Term Investments are stated at cost. All the current investments are stated at cost or market rate, whichever is lower as at the date of annual accounts. However, provision of diminution in value is made for decline other than temporary in nature.
- (b) Gain / Loss on investments in Growth / Dividend plans of Mutual Funds are accounted for on sale / redemption of units.
- (c) Dividend from the Units of Mutual Funds is accounted for when the Company becomes legally entitled to it

7. INVENTORY VALUATION

- a) Finished goods: Lower of cost or net realizable value.
- b) Raw Materials, Stores & Spares, Power & Fuel and packing Materials: At or below cost.
- c) Stock in process: Lower of cost or net realizable value.
- Raw material and stores & spares and packing materials costs are computed on weighted average basis.
- Finished goods and work in process include cost of conversion and other costs incurred in bringing the inventories to their present locations and condition.

8. FOREIGN CURRENCY TRANSACTIONS

Transactions in foreign currency are recorded at the exchange rate prevailing on / or closely approximating to the date of transaction. Current Assets and Liabilities are restated at the rate prevailing at the period end or at the forward rate where forward cover for specific asset / liability has been taken. The difference between the period end rate and the exchange rate at the date of the transaction is recognized as income or expense in the Profit and Loss Account. In respect of forward exchange contracts, the difference (being premium / discounts) between the contract rate and the rate on the date of transaction is recognized as income or expense in the Profit and Loss Account over the life of the contract.

9. TAXATION

Deferred tax charge or credit reflects the tax effects of timing differences between accounting income and taxable income for the period. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantially enacted

by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future; however, where there is unabsorbed depreciation or carry forward of losses, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets are reviewed at each balance sheet date and is written – down or written-up to reflect the amount that is reasonably / virtually certain (as the case may be) to be realized.

Current tax is provided at the rates in force, on the taxable profits arrived at with reference to the provisions of Income Tax Act, 1961.

10. BORROWING COST

Borrowing Costs are charged to Profit & Loss Account, except when funds are specially borrowed to acquire fixed assets, in which case the same is capitalized till the date the subject assets are ready for the intended use.

11. The Company has the practice of providing for the liability on account of import duty on Raw material / Stores / Spares in transit or in Bonded Warehouse at the year end and providing for liability on account of Excise duty on stock of finished goods (other than stocks meant for Exports on which no Excise Duty is payable) lying in the factory premises.

12. PROVISIONS AND CONTINGENT LIABILITY

The Company recognizes a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligations. A disclosure of the contingent liability, if determinable, is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. But where is a possible obligation, but the likelihood of outflow of resources is remote, no provision / disclosure is made.

13. REVENUE RECOGNITION

Revenue from sale of goods is recognized when the goods are dispatched to the customers and is stated gross of excise duty and net of sales returns and sales tax.

14. USE OF ESTIMATES

In preparing Company's financial statements in conformity with accounting principles generally accepted in India, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Any revision to accounting estimates is recognized in the period the same is determined.

15. EARNINGS PER SHARE

Basics earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by weighted average number of equity shares outstanding during the period.

16. LEASES

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased items, are classified as operating leases. Lease payment in respect of such leases are recognized as expenses in the Profit & Loss Account on a straight line basis over the lease terms or extended term.

5404208

B. NOTES ON ACCOUNTS

TOTAL

| 1. | Con | tingent liabilities not provided for in respec | t of: | Currer | nt Year Rs. | Previo | us Year Rs. |
|----|--|---|-------|---------|-------------|---------|-------------|
| | a) | Letters of credit established in favour of the suppliers of import of materials | | | 38187838 | | 30455564 |
| | b) | Corporate Guarantee on behalf of | | | | | |
| | | Subsidiary Co Effective Guarantee as | | | | | |
| | | on 31.03.2011 - NIL | | | 270000000 | | 270000000 |
| | | (Previous year Rs. (86752658) | | | | | |
| | c) | Guarantees issued by | | | 728009 | | NIL |
| | | State Bank of India on behalf of Compan | y | | | | |
| | d) | Sale Tax / Trade Taxes demands | | - | | | |
| | | against which appeals have been prefer | red. | | 5614937 | | 10149607 |
| | e) | Export obligation against advance licence | es. | | 9324457 | | NIL |
| 2. | Audi | tors' Remuneration: | | | Rs. | | Rs. |
| | a) | As Audit Fee | | | 100000 | | 100000 |
| | b) | As Tax Audit Fee | | | 25000 | | 25000 |
| | c) | For Certification Fee | | 25000 | | | 25000 |
| _ | d) | For Out of Pocket Expenses | | | 11500 | | 7250 |
| 3. | Directors' Remuneration included under various heads of Profit & Loss Account :- | | | | | | |
| | a) . | Chairman & Managing Director | | Rs. | | Rs. | |
| | | Salary (Including Personal pay) | | 3600000 | | 3600000 | |
| | | Contribution to P F | | 252000 | | 252000 | |
| | | House Rent Allowance | | 1260000 | | 1260000 | |
| | | Medical Reimbursement | | 174996 | | 87500 | |
| | | Other Perks & Allowance | | 174996 | | 204708 | |

* The above figure of Rs.5461992/- does not includes Rs.15,32,005/- payable for the period 1st. August 2010 to 31st. March 2011 on account of enhanced remuneration payable as per Board's resolution passed on 30.05.2010, and approved by the sanctioning authority on 16th. August, 2010 which is pending for Central government approval. Necessary charge to P & L Account will be made on receipt of the Central Government approval. In addition to above, the company has also paid gratuity and leave encashment of Rs.19,18,269/- and Rs.781,499/- respectively at the time of his end of tenture.

5461992*

| Whole Time Director | | | |
|------------------------------|---|---|--|
| Salary | : | 900000 | 1102500 |
| Contribution to P F | ; | _ | 8400 |
| House Rent & other Allowance | : | | 42000 |
| Medical reimbursement | : | | 5833 |
| Other Perks | : | | 34600 |
| TOTAL | | 900000 | 847833 |
| | Salary Contribution to P F House Rent & other Allowance Medical reimbursement Other Perks | Salary Contribution to P F House Rent & other Allowance Medical reimbursement Other Perks | Salary 900000 Contribution to P F — House Rent & other Allowance — Medical reimbursement — Other Perks — — |

Notes:

- i) Value of Perquisites have been evaluated as per Income Tax Act 1961
- ii) The above sums do not include contribution to gratuity fund and provision for leave encashment as the same is on global basis.
- iii) The remuneration paid to CMD is as per the approval of Central Government.
- Balances in accounts of Sundry Debtors, Advances, Security deposits of dealers and creditors are subject to confirmations for the respective parties.
- During the year company has incurred Rs.2,613,237/on product development (Colour Toners) which is recognized as intangible pursuant to AS-26 and the same has been amortised as per the accounting policy of the company.
- 6. a) Accounting Standard as to Segment Reporting AS -17 is not applicable to the Company as it is engaged in the business of Toners which is the single reportable segment. However, disclosure as to secondary segment is as under:

| Geographical Segment : | | Current Year (Rs.) | | Previous Year (Rs.) | |
|------------------------|-----|--|---|---------------------|------------------------|
| | i) | Domestic Sale (Including Excise Duty) | : | 6,246,264 | 112,486,118 |
| | ii) | Export Sales (including Export Benefits) | : | 247,936,267 | 206,195,253 |
| | | | | 254,182,531 | 318,681,371 |
| b) | Det | | | | |
| | | Sales | | 254,182,531 | 318,681,371 |
| | | Excise Duty | | (-) 236,452 | (-) 7, 4 18,463 |
| | | Net Sales | | 253,946,079 | 311,262,908 |
| | | Net Sales | | 253,946,079 | 311,262,908 |

- c) As the stocks of finished goods as on 31.03.2011 is lying for export on which, no excise duty is payable, hence no provision is made for the current year. (Previous Year Rs.175.000/- provided for)
- 7. Major components of the Deferred Tax Asset and liability as at 31st March 2011 are as follows:

| (A) | Deferred Tax Liability on Account of | | |
|-----|---------------------------------------|------------------|----------|
| | (a) Depreciation / Amortisation | 1591278 4 | 18273333 |
| | (b) R & D Capital Assets | 7276697 | 8356144 |
| | Total (A) | 23189481 | 26629477 |
| (B) | (B) Deferred Tax Assets on Account of | - | |
| | (a) Provision for Leave encashment | 452599 | 649839 |
| | (b) Provision for doubtful debts | | 509850 |
| | Total (B) | 452599 | 1159689 |
| | Net Deferred Tax Liabilities (A - B) | 22736882 | 25469788 |

- 8 a) Estimated benefits aggregating to Rs. 6729671 (Previous Year Rs. 6923531) against exports effected during the year has been taken into account for the year as incentive accounting in respect of duty free imports of Raw Material under Advance Licence Scheme and corresponding amount has been added to the cost of Materials.
 - b) Service Tax amounting to **Rs. 2739118** (Previous Year Rs. 4053756) have been treated as recoverable is subject to claim yet to be filed with Department.
- Suppliers covered under the Micro, Small and Medium Enterprises Development Act 2006, have not furnished the information regarding filing of necessary memorandum with appointed authority. In view of this, information required under Section 22 of the said Act is not given.
- Amount of Exchange difference debited to Profit & Loss Account amounted to Rs.2,524,480/-(previous year Rs.4,394,930/-) and credited to P & L A/c. amounted to Rs.2,484,739/- (Previous Year Rs.2,286,759) leaving a net of Rs.39,741/-
- R & D expenses included under various heads Rs. 2,813,504/- [Including Raw Material Consumption Rs.115,865& Depreciation Rs.1,688,559] (Previous year Rs.53,58,835/-Raw Material Consumption Rs.327,706/-& Depreciation Rs. 1,792,535) respectively.
- 12. The Company has calculated the various benefits provided to employees as under:
 - A) Defined Contribution Plans

Provident Fund

During the year the Company has recognized the following amounts in the Profit and Loss Account:

| | Current Year | Previous rear |
|---|----------------|----------------|
| For the year ended 31 st March, 2011 | (Rs. In. Lacs) | (Rs. In. Lacs) |
| Employers Contribution to Provident Fund | 12.75 | 12.46 |
| State Plans | | |

B) Employee State Insurance

During the year the Company has recognized the following amounts in the Profit and Loss Account:

| | Current Year | Previous Year |
|---|----------------|----------------|
| For the year ended 31 st March, 2011 | (Rs. In Lacs) | (Rs. In. Lacs) |
| Employers Contribution to Employee State | Insurance 0.77 | 0.50 |

C) Defined Benefit Plans

- a) Gratuity
- b) Leave Encashment

The discount rate assumed is 8% which is determined by reference to market yield at the Balance Sheet date on government bonds. The estimates of future salary increases, considered in actuarial valuation, take account of infliation, seniority promotion and other relevant factors, such as supply and demand in the employment market. Reconciliation of opening and closing balances of the present value of the defined benefit obligation is as under:

| | | atuity | | Leave Encashment | |
|---|---------------|---------------|---------------|------------------|--|
| Particulars | • | ided)* | ` | unded)* | |
| | | Previous Year | Current Year | Previous Year | |
| The principal assumptions used in actuarial value | ation as per | | | | |
| · Discount rate | 8% | 8% | 8% | 8% | |
| Expected rate of return on assets | | | | | |
| Expected rate of future salary increase | 6% | 6% | 5% | 5% | |
| Change in present value of obligations | | | | | |
| Present value of obligations as at 01.04.2010 | 5228090 | 5739667 | 1911853 | 2203992 | |
| · Interest cost | 368084 | 462432 | 152948 | 176319 | |
| Current service cost | | | 252686 | 201173 | |
| · Benefits paid/transferred | (2078056) | (974009) | (922514) | (696631) | |
| · Actuarial loss on Obligations | | | | | |
| Present value of obligation as at 31.03.2011 | 3518118 | 5228090 | 1394973 | 1911853 | |
| Changes in fair value of plan assets | Not Available | Not Available | Not Available | Not Available | |
| Liability recognized in the Balance Sheet | | | | | |
| Present value of obligations as at 31.03.2010 | | | 1394973 | 1911853 | |
| · Fair value of plan assets as at the end of the year | | | | | |
| · Unfunded status | | | | | |
| Unrecognised Actuarial (Gain) / Loss | | | | | |
| · Net (Assets) / Liability recognized in Balance Shee | t — | | 1394973 | 1911853 | |
| Expenses recognized in Profit and Loss Account | | • | | | |
| Current service cost | 22514 | 21645 | 252686 | 201173 | |
| · Interest cost | | | 152948 | 176319 | |
| Expected return on plan assets | | | | | |
| Net Actuarial (Gain) / Loss recognized during the y | ear — | | (922514) | (669631) | |
| Total Expense recognized in Profit and Loss Accou | | 21645 | (516880) | (292139) | |
| Eunded with LLC | | | _ \ / | | |

*Funded with L.I.C.

| 13. | Details of Miscellaneous Expenses :- | | |
|-----|--------------------------------------|--------------|----------------|
| | Particulars | Current Year | Previous year. |
| | · | Rs. | Rs. |
| 1. | Seminar Expenses | 511,534 | 204,919 |
| 2. | Repair & Maintenance to Office | 158.898 | 92,282 |
| 3. | Security Expenses | 639,225 | 676,456 |
| 4. | Charity & Donation | 2,401 | 230,100 |
| 5. | Bank Charges | 333,996 | 853,201 |
| 6. | Other Expenses | 1,194,541 | 860,150 |
| | TOTAL | 2,840595 | 2,917,108 |

 Loans to subsidiary company, namely, ITDL Imagetec Ltd. include accrued interest for the year amounting to Rs.15,890,825/- (Previous Year 9,746,669). Maximum amount of loan / interest during the year Rs.196,138,229 /- (Previous year Rs.171,273,576).

| 15. Disclosure pursuar | t to AS-29 (| Movement of | orovisions) | | | |
|---|-------------------------|-------------------------------------|--------------------------|--------------------|---------------------------------|--|
| | Leave | | Discount | | Excise D | - |
| | Encashm | ent | & Incentive | | Closing S | Stock |
| | Current | Previous | Current | Previous | Current | Previous |
| | Year | Year | Year | Year | Year | Year |
| | Rs. | Rs. | Rs. | Rs. | Rs. | Rs. |
| Opening Balance | 1911853 | 2203992 | 874437 | 7918000 | 175000 | 239143 |
| Add Creations | 1394973 | 1584384 | * | 874437 | | 175000 |
| Less | | | | | | |
| (a) Utilizations/transferre | | 1877123 | 874437 | 6101481 | 175000 | 239143 |
| (b) Written Back | 989339 | ~ | ***** | 1816519 | | |
| Closing Balance | 1394973 | 1911253 | ****** | 874437 | | 175000 |
| 16. Particulars of unhe | dge foreign | currency expo | sures as at 31.0 | 03.2011 | | |
| | | | Curi | ent Year(Rs.) | Previous | s year (Rs.) |
| | | | | Rs. | | Rs. |
| Creditors for Impor | t of Goods | į | | 27592844 | | 15624476 |
| Export Debtors | | | | 31491798 | | 23813865 |
| 17. Additional in formation | tions pursua | ant to paragra | ph 3 & 4 of pai | t II of Schedule | VI of the C | ompanies Act, |
| 1956 (As amended | , | | | | | |
| A Capacity (Toners | & Develope | ers) | Current | t Year Prev | ious Year | |
| i) Lineard (Dec | A \ | | M.T. | | M.T. | |
| i) Licenced (Per ii) Installed (Per | | | 330 1200 | | 330 1200 | |
| | | the Company | | Pilot Plant durir | | 2002 - 2003 |
| | | | s & Developers | | ig alo you | 2002 2000 |
| • • | | • | ire any Industri | • | | |
| B. Stock, Purchases, | | | | | | |
| ITEMS OPENI | | | ROD- | SALES | CLOS | ING STOCK |
| STOC | | | TION | | | |
| Qty. | | lue Qty. | Qty. | | Qty. Val | |
| (M.T.) Toners: 16.96 | (R: | s.) (M.T.) 913 4 708.8 79 | | | M.T.) (R: '.45* 105 0 | |
| (42.22) | (1618 | | | | 6.96) (4819 | |
| * The difference in stock | • | | | • • • | • , | , |
| Note : Figures in brakets | | | | goranioon vidoubic | Clocks | |
| C. Quantitative Detai | | • | - | de) | | |
| ITEMS OPENII | | | CHASE | SALES | CLOS | SING STOCK |
| STOC | | 1 01 | COTINGE | Ortelo | 0200 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| | Value | Qty. \ | /alue Qty. | Value | Qty. | Value |
| | (Rs.) | (Nos.) | (Rs.) (Nos. |) (Rs.) | (Nos.) | (Rs.) |
| Laser Spares | | | | | | |
| | 92426 | | | | (46.343) | (402426) |
| (16342) (4 Note : Figures in brakets | 92426) are in relati | on to previous | vear | | (16,342) | (492426) |
| Note : Figures III brakets | are in relati | on to previous | year. | | | |
| D. RAW MATERIAL C | ONSUMED | | 436. | | | |
| Class of goods | Unit | | rent Year Value (Rs.) | | revious Yea | |
| Class of goods Toners /Chemicals | MT | Qty 717.880 | 116104352 | | | ue (Rs.) 670940 |
| Additives | 191 1 | | 110107002 | 520.107 | 110 | .0.00-0 |
| E. VALUE OF IMPOR | TS CALCIII | ATED ON C | F RASIS | | | |
| L. TALUL OF INITUR | . J GALGUI | LAILD ON C. | DAGIG. | Current Yea | ar F | Previous Year |
| | | | | (Rs | | (Rs.) |
| i) Raw Materials | ; | | | 119,800,38 | • | 105,267,227 |
| ii) Stores & Spar | | ing materials | | 220,91 | | 3,944,753 |

MATERIAL CONSUMPTION:

| • • | MATERIAL CONCOMIT FICH. | | | | | | |
|------|-------------------------|--|-----------------------|--------|--------------------|---------------------|---------------------|
| | CLASS | OF GOODS: | IMPO | RTE |) | INDIG | ENOUS |
| | | | Value in | | % of Total | Value in | % of total |
| | | | (Rs) | Co | nsumption | (Rs.) | Consumption |
| | Raw M | aterials | 112,039,026 | | 96.49 | 4,065,326 | 3.51 |
| | | | (112,834,721) | | (97.55) | (2836219) | (2.45) |
| | Stores, | Spares | 112,110 | | 00.80 | 13,835,700 | 99.20 |
| | Packing | materials | (4,824,081) | | (23.03) | (16,122,856) | (76.97) |
| Note | : Figure | es in brakets are | in relation to previo | ous ye | ear. | | |
| G. | EXPEN | IDITURE IN FOR | REIGN CURRENC' | Y | Cı | urrent Year (Rs.) | Previous Year (Rs.) |
| | i) Fo | oreign Travels | | | | 1,528,127 | 2,523,594 |
| | ii) Co | onsultancy Charg | jes | | | 3,144,393 | 4,349,284 |
| | iii) Ot | thers (Exhibition, | Advertisement etc | .) | | 2,380,848 | 2,753,825 |
| H. | EARNI | NGS IN FOREIG | N EXCHANGE | | Current Year (Rs.) | | Previous Year (Rs.) |
| | FOB Va | alue of Exports | | | | 241136015 | 203858700 |
| 18. | Calcula | ating of Earning | Per Share | | Cı | urrent Year (Rs.) | Previous Year (Rs.) |
| | 1. No | No. of Shares at the beginning of the year | | year | | 8058900 | 8058900 |
| | 2. No | o of Shares at the | e close of the year | | | 8058900 | 8058900 |
| | 3. No | et Profit after Tax | Rs. | | | 15052105 | 22225430 |
| | | . P. S. Rs. | | | | 1.87 | 2.76 |
| 19. | Related | d Party Disclosu | ire (Pursuant to A | CCOL | nting Stand | dard - 18) | |
| | (a) W | holly and Subsid | liary Companies | - | i) ITDL US | SA. Inc., (ii) ITDL | Imagetec Limited |
| | (b) Ke | ey Management | Personnel | - | Shri Sushil | Jain (CMD) | |
| | (c) R | elative of Key Ma | ınagement Personi | nel - | Shri Akshat | Jain, (son of Sh. | Sushil Jain) |
| | | | | | | sident (Corporat | e Affairs) |
| | (d) Er | nterprises over w | hich Key | - | Jain Bhawa | n | |
| | M | anagement Pers | onnel / | _ | Shrilon India | a Ltd. | |
| | | | | | | | |

- Alankar Securities Private Limited

- Mahavir Phototech Private Limited Triveni Securities Private Limited

Jain Tube Company Limited (ii) Detail of transactions with Related Parties during the year :

Relative are able to exercise

significant influence

| Particulars | Subsidiary Companies | Key Management Personnel | Relative of Key Management Personnel | Enterprises referred in (1) (d) above |
|---|-------------------------|--------------------------------|--|---|
| Remuneration Paid | | 5461992 | 1785294 | |
| <u>;</u> ; | | (5404208) | (1715436) | |
| Advance / Loans given (including interest & | 31185664 | | | |
| Expenses Charged) | (7827506) | | | |
| Rent Paid/ | 4430376 | | | 43000 |
| Expenses | (3396687) | | | (132000) |
| recovered/Interest Received | 15890825 | | | |
| | (9746669) | | | |
| Sales of Goods | 1675798 | | | |
| | (1264411) | | | |
| i) Outstandings: Balances as at year end (balances due from the | 196138229 | | | |
| Company) | (164952565) | | | (3870000) |
| ii) Corporate Guarantee | 270000000 | | | |
| given on behalf of the subsidiary co. | (270000000) | | | |

Note:-

- Figures in the bracket are for the previous year. i)
- In addition to above during the year, from a Subsidiary company, goods worth Rs.3,650,079/-(Pervious (ii Rs. 4,054,000) &Rs.3,570,370/-(Previous Year Rs.1,264,411/-) have been purchased & sold respectively on high seas basis and also sold licences under focus scheme of Rs.2.638.677/- during the vear.(Previous Year Rs. Nil)
- 20. Previous year's figures have been regrouped / re arranged whenever necessary to make them comparable with those of the current year.
- 21. Balance Sheet, Abstract and Company's General Business Profile As per Schedule VI, Part (IV) of The Companies Act. 1956

I. **Registration Details**

State Code

20

Registration No.

15721

Balance Sheet Date

31.03.2011

П Capital Raised during the year (Amount Rs. Thousands)

Public Issue

Rights Issue

NII

NII

Bonus Issue

Private Placement

NIL

NIL

Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

Total Liabilities 416294

Total Assets

416294

Paid-up Capital

Reserve & Surplus

80589

308278

Secured Loans

Deffered Tax (Net)

4690 Application of Funds

22736

Net Fixed Assets

Investments

109889

16959

Net Current Assets

Misc. Expenditure

289446

Accumulated Losses

Sources of Funds

Performance of Company (Amount in Rs. thousands)

Turnover including Other Incomes

Total Expenditure

279716

256895

Profit Before Tax

Profit After Tax

22822

15052

Earning Per Share in Rs.

Dividend Rate

1.87

NIL

Generic names of Three Principal Products of Company

Item Code No.

37079001

Product Description

Toners for Photocopiers

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY

Chartered Accountants

(S.C. SINGHAL) Executive Director

(N. S. SHARMA) (SANJEEV GOEL) (SUSHIL JAIN)

Partner Membership No. 12172 11K, Gopala Tower,

ICAI's FRN 304153E

(B.R.GOYAL)

& Company Secretary

Directors

Chairman & Managing Director

For and on Behalf of the Board of Directors

25, Rajendra Place, New Delhi The 30th Day of May 2011

| CA | ASH FLOW STATEMENT FOR THE YEAR ENDE | D MARCH | 31, 2011 |
|---------|--|----------------------|------------------------|
| A. | | | Previous Year (Rs.) |
| | Net Profit before tax | 22821716 | 33108253 |
| | Adjustment for | | |
| | Depreciation & Amortisation | 14858258 | 18629187 |
| | Loss / (Profit) on sale of Fixed Assets | 1267280 | 874485 |
| | Interest Expenses | 910687 | 2554775 |
| | Provision for leave encashment | 385486 | 1584984 |
| | Bad Debt / Irrecoverable Advances written off (Net of Write-In) | 169258 | - |
| | Unrealised (Gain)/Loss on Exchange Difference | 504381 | 2108171 |
| | Miscellaneous exp. written off (Net of Write in) | - | (408048) |
| | Liability no longer required written back | (877398) | 2970992 |
| | Interest Income | (16596034) | (10377174) |
| | Loss / (Profit) on sale of Current Investment (Non Trade) | 55212 | (67820) |
| _ | Income from Current Investments (Non Trade) Dividend | (1645769) | (568451) |
| | erating Profit Before Working Capitals Changes | 21853077 | 50409354 |
| Adj | ustments For | F0FF0440 | 05500040 |
| | (Increase) / Decrease in Trade & Other Receivables | 56553412 | 35582949 |
| | (Increase) / Decrease Inventories | (12049986) | 33176542 |
| ^ | (Increase) / Decrease Trade & Other Payables | (54931069) | (90276853) |
| Cas | th Generated From Operations Direct Taxes including Wealth Tax (Net of Refund) | 11425434 | 28891992 |
| Nict | Cash Inflow / (outflow) in course of Operating Activities (A) | (7645787) 3779647 | (14565000) 14326992 |
| Mer | cash inflow (fourlow) in course of Operating Activities (A) | 3//904/ | 14326992 |
| В. | CASH FLOW FROM INVESTING ACTIVITIES | | |
| | Purchase / Sale of fixed assets/ CWIP (Net) | (4597137) | (10102246) |
| | Purchase / Sale of investments (Net) | 3012174 | 11046012 |
| | Loan and Advance to Subsidiary company | (31185664) | (7827506) |
| | Interest (Including Rs. 15890825/- from Subsidiary Co.) | 16596034 | 10377174 |
| | Dividend Received (Including Rs. 1020000/- from Subsidiary Co.) | 1645769 | 568451 |
| | Cash inflow / (outflow) in course of Investing Activities (B) | (14528824) | 4061885 |
| C. | CASH FLOW FROM FINANCING ACTIVITIES | | |
| | Proceeds from / Payments | 27032 | 1717627 |
| | for long Terms and Short Term Borrowing | 40.4000 | (055 1775) |
| | Interest Payments | (910687) | (2554775) |
| | Net Cash Inflow / (outflow) in course of Financing Activities (C) | (883655) | (837148) |
| | Net Increase / (Decrease) in Cash & Cash Equivalents (A)+(B)+(Cash And Cash Equivalents As As 34 03 0040 | | 17551729 |
| | Cash And Cash Equivalents As At 31.03.2010 | 37328416 | 19776687 |
| NI.a.d. | Cash & Cash Equivalent As At 31.03.2011 | 25695585 | 37328416 |
| NOW | es : (1)The Above Cash Flow Statements has been prepared under t | | Method' set out in |
| (2) | Accounting Standard - 3 issued by the Institute of Chartered Accounting Standard - 3 issued by | | |
| (2) | Previous Years figures have been regrouped / rearranged wherever | | 7 (Dravious V |
| (3) | Cash & Cash Equivalents include Margin Money against L/C & E Rs.87,47,866) | 0/G KS.33,29,28 | r (Frevious Year |
| As | per our Report of Even Date Attached | an Dahalf af tha | Poerd of Directors |

For K.N. GUTGUTIA & COMPANY **Chartered Accountants**

For and on Behalf of the Board of Directors

ICAI's FRN 304153E

(B.R.GOYAL) Partner

(S.C. SINGHAL) **Executive Director** & Company Secretary (N. S. SHARMA) Directors

(SUSHIL JAIN) (SANJEEV GOEL) Chairman & Managing Director

Membership No. 12172 11K, Gopala Tower, 25, Rajendra Place, New Delhi The 30th Day of May 2011

STATEMENT PURSUANT TO SECTION 212 OF THE **COMPANIES ACT, 1956 RELATING TO SUBSIDIARY COMPANIES**

| Name of the Subsidiary | ITDL, (U.S.A.) Inc. | ITDL IMAGETEC LTD. |
|--|-----------------------------|--------------------------------|
| The Financial Year of the Subsidiary Company ended on | 31 st March 2011 | 31 st March 2010 |
| Holding Company | 31 st March 2011 | 31 st March 2010 |
| Holding Company's interest | 100% | 51% |
| Share held by the Holding Company in the subsidiary | 50000 Shares @ 1\$ each | 510000 Shares @ Rs. 10 each |
| Net aggregate amount of Profit / (Loss) of the subsidiary so far as it concerns the Members of the Holding Company and is not dealt with in the Accounts of the Holding Company. | | |
| a. For the financial year ended on March 31, 2011 (Rs.) | Rs. 209063 | Rs. 31398262 |
| For the other previous financial years of the Subsidiary since it became a Subsidiary (Rs.) | (1528714) | (15206288) |
| Net aggregate amount of Profit / (Loss) of the subsidiary so far as it concerns the Members of the Holding Company and is dealt with in the Accounts of the Holding Company. | | |
| a. For the financial year ended on March 31, 2011 (Rs.) | NIL | NIL |
| b. For the other previous financial years of the Subsidiary since it became a Subsidiary (Rs.) | NIL | NIL |

For and on Behalf of the Board of Directors

(S.C. SINGHAL) Executive Director & Company Secretary (N. S. SHARMA) Directors

(SUSHIL JAIN) (SANJEEV GOEL) Chairman & Managing Director

Place: New Delhi Date: 30th May, 2011

TO THE MEMBERS OF ITDL (U.S.A.) Inc.

- We have verified the attached Balance Sheet ITDL-USA Inc., (the Company) incorporated in USA as at 31st March 2011. the related Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date annexed thereto, all being made out in accordance with the requirement of Indian Companies Act, 1956, from the certified accounts of the body corporate under the statute of the country of its incorporation and additional certified returns which have been relied upon by us. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An Audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- The Companies (Auditors' Report) Order, 2003 issued by the Central Government in terms of Section 227 (4A) of the Companies Act, 1956 is not applicable to the Company in view the that Company is incorporated outside India.
- Further to our comments mentioned in the Annexure referred to in above paragraph we report that:
 - a) Proper returns necessary for making out the accounts in accordance with the requirement of Indian Companies Act, 1956 were received.

Place: New Delhi Date: 30th May, 2011

- b) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- c) In our opinion, proper books of account as required by the Indian law have been kept by the Company so far as appears from our examination of the books of the Company.
- d) The Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by the report are in agreement with the Books of Account of the Company.
- e) In our opinion, the Balance Sheet, Profit & Loss Account and Cash Flow Statement comply with the mandatory Accounting Standards as are applicable to a Company incorporated in India.
- f) In our opinion ,and to the best of our information and according to the explanations given to us, the said Accounts, and read with the notes thereon and Significant Accounting Policies, there on give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2011.
 - (ii) In the case of the Profit and Loss Account, of the Profit for the year ended on that date.

And

(iii) In the cases of the Cash Flow Statement, of the Cash Flows for the year ended on that date.

FOR K.N.GUTGUTIA & CO.,

(B.R.GOYAL)
PARTNER
CHARTERED ACCOUNTANTS
Membership No. 12172
ICAI'S FRN 304153E

| Balance Sheet | | arch 2011 As at 31st March 2011 | ļ | As at 31st March 2010 |
|--|-------------|------------------------------------|-------------------|-----------------------|
| T WITH COLUMN 5 | Scheulde ` | (Rs.) | | (Rs.) |
| I Sources of Funds | | | | , |
| Share Holders' Fund Share Capital Exchange Fluctuation Records | eserves | 2259562 (550842) | | 2259562 (1051366) |
| | TOTAL | 1708720 | | 1208196 |
| II Application of Funds | | | | |
| Fixed Assets | | | | |
| Gross Block | 48739 | | 48739 | |
| Less : Depreciation | 48739 | | 48716 | |
| Current Assets, Loans Ar | nd Advances | | | 23 |
| , | | | | |
| Inventories | 1349160 | | 309900 | |
| Sundry Debtors Cash & Bank Balance | 528189 | | 1445152 169498 | 0 |
| | 1877349 | | 1924550 | |
| Less : Current Liabilities an Sundry Creditors & Expens | | | 2245091 | |
| Net Current Assets | | 389069 | | (320541) |
| Profit & Loss Account | 131951 | | 1528714 | |
| | TOTAL | 1708720 | | 1208196 |
| Notes of Accounts & Significant Accounting Policie | s 1 | | | |

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY **Chartered Accountants** ICAI's FRN 304153E (B.R.GOYAL) **Partner**

Membership No. 12172 11K, Gopala Tower, 25, Rajendra Place, New Delhi The 30th Day of May 2011

(SUSHIL JAIN)

For and on Behalf of the Board of Directors

Director

Profit & Loss Account for the year ended on 31st March, 2011

| PARTICULARS | | For the Year Ended 31st March, 2011 Rs. | | For the Year Ended 31st March,2010 Rs. |
|-------------------------------|-----------------------|--|---------|---|
| INCOME Sales | | 7527815 | | 7817399 |
| Closing Stock | TOTAL | 1349160 8876975 | | 309900 8127299 |
| EXPENDITURE | IOTAL | | | |
| COST OF SALE | | | | |
| Opening Stock | 309900 | | 350070 | |
| Purchase | 8118170 | | 7225362 | |
| Add : Storage Charges | | _ | 49704 | |
| | | 8428070 | | 7625136 |
| SELLING, GENERAL & OTHER EX | | | | |
| Other Expenses | 239819 | | 113779 | |
| Depreciation | 23 | | 10007 | |
| | | 239842 | | 123786 |
| | TOTAL | 8667912 | | 7748922 |
| PROFIT / (LOSS) FOR THE YEAR | | 209063 | | 378377 |
| BALANCE BROUGHT FORWARD F | ROM THE PREVIOUS YEAR | (1528714) | | (1907091) |
| BALANCE CARRIED TO BALANCE | SHEET | (1319651) | | (1528714) |
| SIGNIFICANT ACCOUNTING POLICE | CIES | | | |

1

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY **Chartered Accountants** ICAI's FRN 304153E

(B.R.GOYAL) Partner

Membership No. 12172

& NOTES ON ACCOUNTS

11K, Gopala Tower, 25, Rajendra Place, New Delhi The 30th Day of May 2011

For and on Behalf of the Board of Directors

(SUSHIL JAIN) Director

SCHEDULE 12

Significant Accounting Policies & Notes to Accounts for the Year 2011

A. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Company follows mercantile system of Accounting and recognizes all significant items of income
and expenditure on accrual basis and these accounts have been prepared in accordance with the
Accounting Standards issued by the Institute of Chartered Accountants of India as applicable to it.

2. FIXED ASSETS

- a). Fixed Assets are stated at cost less Depreciation provided for.
- b). Depreciation have been charged on straight line method over a period of 5 years.

3. INVENTORY VALUATION

a) Finished Goods - Lower of cost or net realizable value.

4. FOREIGN CURRENCY TRANSACTIONS

Transactions in Foreign currencies are recorded at the rate of exchange prevailing at the dates of transactions or approximate near to the dates of transaction.

Foreign currency assets and liabilities, other than for financing fixed assets, which are adjusted to the carrying cost of such assets are stated at the rate of exchange corresponding to the denominated currency (i.e. currency in which original transactions took place) at the year end and the resultant gains / losses are recognized in the Profit and Loss Account of the year.

For conversion of accounts into Indian Currency, the assets and liabilities (except fixed assets & capital) are restated at rates prevailing on the closing date of the year and revenue items are translated at average rates of the year and resultants difference is taken to Exchange Fluctuation Reserve.

5. TAXATION

Income Tax is provided in accordance with Federal Tax Laws of U.S.A.

B. NOTES TO ACCOUNTS:

1. Accounts of the Company (a wholly owned subsidiary of Indian Toners & developers Ltd., a company incorporated in India), incorporated in US.A.; based upon the returns and information received, have been made out as per requirement of Companies Act, 1956 of India, in due adherence of sub section 2 (a) and 2(b) of section 212 of Companies Act, 1956 of India,. This entailed drawing up the Balance Sheet, Profit & Loss Account and Cash Flow Statement (including Auditor's Report thereon) of the subsidiary in a manner so as to make it appear conforming to requirements of Indian Companies Act 1956 of India, for the purpose of annexing the particulars of the Company with the holding Company pursuant to the provisions of section 212(1) of the Companies Act, 1956 of India and translation of treatment of various heads of accounts in terms of accounting standards referred to in section 211(3c) of the Companies Act, 1956 of India, read with accounting policy of parent Company, the latter being embarked upon to facilitate the cause of consolidation with the holding company as required under AS – 21, issued by ICAI and presentation of accounts in terms of schedule VI of the Companies Act, 1956 of India, including disclosure of necessary information as laid down under section 211(2) of Companies Act, 1956 of India.

2 **Related Party Transactions:**

The Company has entered into transactions with the following related parties

Holding Company-INDIAN TONERS & DEVELOPERS LTD.

Purchase of goods Rs. 8118170

Due to holding Company as at the end of the Year xRs. 1349160

- Based on the guiding principle given in the Accounting Standard on "Segment Reporting" (AS-17) issued by The Institute of Chartered Accountants of India, the Company of the opinion that its primary Business Segment is Toners & Developers mainly having similar risk and returns. As the Company's Business activity falls within a single primary Segment, the disclosure requirements of the said AS - 17 in this regard are not applicable.
- 4. For the purpose of conversion of accounts into Indian Currency, following Rates are applied.

Average Rate for 2010-2011 1USD = INR 45.593 As on 31.03.2011 1 USD= INR 44.59

| 5. | Item | (| Opening Stock | k | Purchase | | Sale | Clo | sing Stock |
|----|---------------------------|---------------|--------------------|----------------|-----------------------|---------------|------------------------|---------------|----------------|
| | Toners | Qty. (Mt.) | Value (Rs.) | Qty. (Mt.) | Value (Rs.) | Qty. (Mt.) | Value (Rs.) | Qty. (Mt.) | Value (Rs.) |
| | Current Year Prev. Yr. | | 309,900 350,070 | 20.26 19.80 | -,, | | 7,527,815 7,817,399 | 1.00 1.00 | 309,900 |
| | Prev. Yr. | | 350,070 | 19.80 | 7,225,362 | 19.80 | 7,817,399 | 1.00 | 309,9 |

Note * : Closing Stock as on 31.03.2011 have no realizable value.

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY **Chartered Accountants**

ICAI's FRN 304153E

(B.R.GOYAL) Partner

Membership No. 12172 11K, Gopala Tower,

25, Rajendra Place, New Delhi The 30th Day of May 2011

For and on Behalf of the Board of Directors

(SUSHIL JAIN) Director

CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2011

| Α. | CASH FLOW ARISING FROM OPERATING ACTIVITIES Net Profit before tax Adjustment for | Current Year (Rs.) 209063 | Previous Year (Rs.) 378377 |
|----|--|---------------------------------|----------------------------------|
| | Depreciation Operating Profit Before Working Capitals Changes | 23 209086 | 10007 388384 |
| | Adjustments For | 200,000 | 33333 |
| | (Increase) / Decrease in Trade & Other Receivables | 1445151 | (1445151) |
| | (Increase) / Decrease Inventories | (1039260) | 40170 |
| | (Increase) / Decrease Trade & Other Payables | (756811) | (5557 9 8) |
| | Cash Generated From Operations | (141834) | (1572395) |
| | Direct Taxes Paid Net Cash Inflow / (outflow) in course of Operating Activities (A) | (141834) | (1572395) |
| B. | CASH FLOW FROM INVESTING ACTIVITIES Purchase / Sale of fixed assets / CWIP (Net) Net Cash Inflow / (outflow) in course of Investing Activities (B) | - | - |
| C. | CASH FLOW FROM FINANCING ACTIVITIES Issue of Share Capital Net Cash Inflow / (outflow) in course of Financing Activities (C) | - | - |
| D. | FOREIGN CURRENCY TRANSACTION DIFFERENCE ON CONSO | LIDATION | |
| | Net Cash Inflow / (outflow) in course of Foreign Currency transaction activities (D) | 500525 | 25260 |
| | Net Increase / (Decrease) in Cash & Cash Equivalents (A)+(B)+(C)+(D) | 358691 | (1547135) |
| | Cash And Cash Equivalents As At 31.03.2010 | 169498 | 1716633 |
| | Cash & Cash Equivalent As At 31.03.2011 | 528189 | 169 49 8 |

Notes:

(1) The Above Cash Flow Statements has been prepared under the "In direct Method' set out in Accounting Standard - 3 issued by the Institute of Chartered Accountants of India.

(2) Previous Years figures have been regrouped / rearranged wherever necessary.

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY Chartered Accountants

For and on Behalf of the Board of Directors

(CAI's FRN 304153E
(B.R.GOYAL)
Partner
Membership No. 12172
11K, Gopala Tower,
25, Rajendra Place, New Delhi
The 30th Day of May 2011

(SUSHIL JAIN)

Director

To.

The Members.

Your Directors have pleasure in presenting the 5th Annual Report alongwith the Accounts for the year ended March 31, 2011.

OPERATIONS

During the year your Company achieved a turnover of Rs. 3727 lacs as against Rs. 2777 lacs during the preceding year. The net profit (after tax) was Rs. 616 lacs (including provision of Rs. 196 lacs for Mat Credit Entitlement) during the year as against Rs. 308 lacs in the previous year. The production during the year was 695.11 MT as compared to 512 MT in the last year.

DIVIDEND

The Board of Directors have recommended a dividend of 20%. The dividend for financial year 2010 – 2011 shall be in addition to Corporate Dividend tax to be paid by the Company. The total outflow on account of dividend for 2010 – 2011 is Rs. 23.24 lacs including dividend distribution tax.

PROSPECTS

In view of the Excise and Income Tax exemptions / concessions available in Uttrakhand, your company has a more bright future. However, the erratic power supply position may increase the cost of production and have adverse impact on the profits of the Company.

FIXED DEPOSITS

The Company has not invited any deposits within the meaning of Section 58A of the Companies Act, 1956 and the rules made thereunder.

DIRECTORS

Shri Sushil Jain, a Director of your Company will retire by rotation at the forth coming Annual General Meeting and being eligible, offers himself for re-appointment.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217 (2AA) of the Companies Act, 1956, with respect to Directors Responsibility Statement, it is hereby confirmed that:

- (I) In the preparation of the annual accounts, the applicable accounting standards have been followed alongwith proper explanation relating to material departures;
- (II) The directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period;
- (III) The directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities; and
- (IV)The directors have prepared the annual accounts on a going concern basis.

AUDITORS

M/S K.N. GUTGUTIA & CO., Chartered Accountants, New Delhi, the Auditors of the Company retire at the ensuing Annual General Meeting of the Company and being eligible, offer themselves for appointment. The Requisite Certificate under Section 224(1B) of the Companies Act, 1956 has been received from them.

PERSONNEL

The Board wishes to express its deep appreciation to all sections of the employees for their whole hearted efforts, co-operation and outstanding contribution to the growth of the Company during the year.

The Company has no employees in the category specified u/s 217 (2A) of the Companies Act, 1956 read with Companies (particulars of employees) rules, 1975 and Companies (Particulars of employees) (Amend) Rules, 2002.

ENERGY, TECHNOLOGY & FOREIGN EXCHANGE

The additional information as required to be disclosed in terms of Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, is as under:

- (a) Conservation of Energy: Regular supervision and controls are being maintained in areas where steps have already been taken for the conservation of energy.
- (b) Technology Absorption, Adaption and Innovation: The activities of the Company do not involve any foreign technology and consequently process of absorption and technology and its adaption does not arise. However, innovative methods of production are continuously under introduction suiting to the requirement of the jobs.
- (c) Foreign Exchange Earning and Outgo:

| | | Rs. in Lacs | |
|------|--|-------------|---------|
| I) | Total Foreign Exchange Used | 20010-11 | 2009-10 |
| i) | Import of Raw Materials | 1202.24 | 695.82 |
| ii) | Import of Stores & Spares and Packing Material | 8.47 | - |
| iii) | Foreign Travel | 0.89 | - |
| | TOTAL | 1211.60 | 695.82 |
| (11) | Total Foreign Exchange earned | NIL | NIL |
| | (on FOB basis) | | |

ACKNOWLEDGEMENT

Your Directors acknowledge the co-operation and assistance extended by various agencies of the Central and State Government. State Bank of India and customers

For and on Behalf of the Board of Directors

(SUSHIL JAIN)

Director

AUDITORS' REPORT TO THE MEMBERS OF ITDL IMAGETEC LTD.

- We have audited the attached Balance Sheet of ITDL IMAGETEC LTD. as at 31st March 2011, and also the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, annexured thereto, which we have signed under reference to this report. These Financial Statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An Audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditors' Report) Order, 2003 issued by the Central Government of India in terms of Section 227 (4A) of the Companies Act, 1956, and on the basis of such checks as considered appropriate and according to the information and explanation given to us during the course of our audit, we enclose in the Annexure hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments mentioned in the Annexure referred to in above paragraph, we report that:
 - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the books of the Company.

- c) The Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by the report are in agreement with the Books of Account of the Company.
- d) In our opinion, the Balance Sheet, the Profit & Loss Account and Cash Flow Statement comply with the mandatory Accounting Standards referred to in Sub-Section 3 (c) of Section 211 of the Companies Act. 1956.
- e) According to the information and explanation given to us and on the basis of written representations received from the Directors as on 31st March 2011 of the Company and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2011, from being appointed as a Director in terms of clause (g) of Sub Section (1) of Section 274 of the Companies Act, 1956.
- f) In our opinion and to the best of our information and according to the explanations given to us, the said Accounts read with the notes and Significant Accounting Policies thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2011.
 - (ii) In the case of the Profit and Loss Account, of the Profit for the year ended on that date;

And

(iii) In the case of the Cash Flow Statement, of the Cash Flows for the year ended on that date.

> FOR K.N.GUTGUTIA & CO., CHARTERED ACCOUNTANTS (B.R.GOYAL) PARTNER Membership No. 12172 ICAI'S FRN 304153E

Place: New Delhi Date: 30th May, 2011

ANNEXURE TO THE AUDITORS' REPORT

Re: ITDL IMAGETEC LTD.

This is the Annexure referred to in Paragraph 3 of our report of even date to the members of ITDL Imagetec Ltd. (the Company) for the year ended 31st March, 2011.

Referred to in paragraph 3 of our report of even date.

- i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
 - (b) As per the information and explanation given to us Physical verification of fixed assets has been carried out by the Management at the close of the year and no discrepancy was noticed on such verification.
 - (c) During the year the Company has not disposed off any substantial/ major part of fixed assets.
- ii) (a) As per the information furnished, the inventories have been physically verified during the year by the management. In our opinion, having regard to the nature and location of stock, the frequency of the physical verification is reasonable.
 - (b) In our opinion and according to the information and explanations given to us, procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) The Company is maintaining proper records of inventory. In our opinion, discrepancies noticed on physical verification of stocks were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account
- iii) (a) The Company had not granted any loans to companies, firm or other parties listed in the register maintained under Section 301 of he Companies Act, 1956.
 - (b) The Company has taken unsecured loan from its Holding Company listed in the register maintain under Section 301 of the Companies Act, 1956 and the maximum amount involved outstanding as at balance sheet date was Rs.196,138,229/- (Including Interest). According to the information and explanations given to us, in our opinion, the terms and condition on which the said loan has been taken are prima –facie not prejudicial to the interest of the Company. The Company is not paying accrued interest as the same becomes part of the total outstanding on which further interest is charged.
- iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the company and the nature of its business with regard to purchase of fixed assets. During the course of our audit, We have not observed any continuing failure to correct major weakness in internal controls in these areas.
- According to the information and explanations provided by the management, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of the Act that need to be entered into the register maintained under section 301 have been so entered.
 - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding value of Rupees five lakhs have been entered into during the year with its Holding Company, at such consideration which are reasonable having regard to the nature of strategic relationship with the company.
- The Company has not accepted any public deposits. Accordingly, paragraph (vi) of the Order is not applicable to it.
- vii) In our opinion, the company has no internal audit system as the Company is yet to commence its commercial activities.
- viii) The Central Government has not prescribed maintenance of the cost records under section 209(1)(d) of the Companies Act,1956 in respect to the companies' products.

- ix) (a) According to the information's and explanations given to us and records examined by us, the company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees state insurance, income tax, sales-tax, service tax, custom duty, excise duty, cess and other statutory dues wherever applicable. According to the information and explanations given to us, no undisputed arrears of statutory dues of the aforesaid nature were outstanding as at 31st March, 2011 for a period of more than six months from the date they became payable.
 - (b) According to the records of the Company, there was no dues as at 31st March, 2011 of sale tax, income-tax, customs, wealth-tax, service tax, excise duty, cess which have not been deposited on account of disputes.
- x) As the Company has been registered for a period of less than five years, hence, 4(x) of the Order is not applicable to it.
- xi) Based on our audit procedures and the information given by the management, we are of the opinion that the company has not defaulted in repayment of dues to Financial Institution/Bank
- xii) Based on our examination of the records and the information and explanations given to us, the Company has not granted any loans and/ or advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii) Clause (xiii) of the Order is not applicable to the Company as the Company is not a Chit fund Company or nidhi /mutual benefit fund/ society.
- xiv) In our opinion, the Company is not dealing in or trading in shares, securities, debentures, and other investments. Accordingly, the provisions of clause 4 (xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- xv) According to the information and explanations given to us, Company has not given any guarantees for loans taken by others from bank or financial institutions.
- xvi) According to the information and explanations given to us, the term loans raised during the year were applied to the purposes for which the same were availed.
- xvii) According to the information & explanation given to us and on an overall examination of the balance sheet of the company, we report that the no funds raised on short-term basis have been used for long term investments.
- xviii) According to the information and explanations given to us, the company has not made preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Act.
- xix) During the year covered by our audit report the Company has not issued secured debentures.
- xx) The Company has not raised any money by public issues during the year covered by our report.
- xxi) Based upon the audit procedures performed and the information and explanations given to us by the management, we report that no fraud on or by the Company has been noticed or reported during the year.

FOR K.N.GUTGUTIA & CO., CHARTERED ACCOUNTANTS (B.R.GOYAL) PARTNER Membership No. 12172 ICAI'S FRN 304153E

Place: New Delhi Date: 30th May, 2011

| Balance Sheet s | rch 2010 s at 31st March 2011 (Rs.) | As | at 31st March 2010 (Rs.) | |
|--|---|----------------------|-----------------------------|---------------------------------------|
| 1. Sources of Funds | | (113.) | | (110.) |
| 1. Share Holders' fund | | | | |
| a) Share Capital | 1 10000000 | | 10000000 | |
| b) Reserve and Surplus | 2 86724846 | | 27484077 | |
| , | | 96724846 | | 37484077 |
| 2. Loans Funds | | | | |
| a) Secured Loans | 3 - | | 86752658 | |
| b) Unsecured Loan | 4 196138228 | | 164952565 | |
| , | | 196138228 | | 251705223 |
| | | | | |
| 3. Deferred Tax Liability (Net) | | 13422685 | | 7974178 |
| TOTAL | | 306285759 | | 297163478 |
| II. Application of Funds | | | | <u> </u> |
| 1. Fixed Assets | 5 | | | |
| (a) Gross Block | 269594661 | | 242994292 | |
| (b) Less : Depreciation | 21105566 | | 9979426 | |
| Net Block | 248489095 | | 233014866 | |
| (c) Capital Work in Progress | | | 18612297 | |
| | | 248489095 | | 251627163 |
| 2. Current Assets, Loans | | | | |
| and Advances | 6 | | | |
| (a) Inventories | 54501130 | | 36666923 | |
| (b) Sundry Debtors | 34369021 | | 47882565 | |
| (c) Cash & Bank Balances | 16433536 | | 17952942 | |
| (d) Loans & Advances | 47710611 | | 14252959 | |
| | <u> 153014298</u> | | 116755389 | |
| Less : Current Liabilities | _ | | | |
| and Provisions | 7 | | F0707000 | |
| (a) Current Liabilities | 71771786 | | 58727663 | |
| (b) Provisions | 23445848 | | 12639553 | |
| Net Comment & conta | <u>95217634</u> | £7700004 | 71367216 | 45000470 |
| Net Current Assets | | 57796664 | | 45338173 |
| Miscellaneous Expenditure (to the extent not written off o | r adjusted) | _ | | 148142 |
| | OTAL | 306285759 | | 297163478 |
| | | | | |
| Significant Accounting Policies & Notes on Accounts | 12 | | | |
| Schedule 1 to 12 referred above | | of the Balance Sheet | | |
| | | | | · · · · · · · · · · · · · · · · · · · |
| As per our Report of Even Date A | | For an | nd on Behalf of the B | Roard of Directors |
| For K.N. GUTGUTIA & COMPAN Chartered Accountants | Y | | | oura or Birodoro |
| ICAI's FRN 304153E | | | | |
| (B.R.GOYAL) | | (SANJEEV GOEL) | (N. S. SHARMA) | (CIICHIE TAIN) |
| Partner Membership No. 12172 | | Director | Director | (SUSHIL JAIN) Director |
| 11K, Gopala Tower, | | Director | Director | Director |
| 25, Rajendra Place, New Delhi | | | | |
| The 30th Day of May 2011 | | | | |

Profit & Loss Account for the year ended on 31st March, 2011

| Income | Schedules | For the Year Ended 31st March, 2011 Rs. | For the Year Ended 31st March,2010 Rs. |
|---|--------------|--|---|
| Sales | | 372734912 | 277702057 |
| Other Income | 8 | 5075635 | 2374312 |
| Increase / (Decrease) in stocks | 9 | (3003255) | 16450769 |
| moreuse / (beoreuse) in stooks | TOTAL | 374807292 | 296527138 |
| Expenditure | | | 2002.100 |
| Manufacturing and other Expenses | 10 | 286175057 | 223000684 |
| Interest | 11 | 18434724 | 16753312 |
| Depreciation | | 11126140 | 9921769 |
| | TOTAL | 315735921 | 249675765 |
| Profit Before Tax | | 59071371 | 46851373 |
| Income Tax | | | |
| - Minimum Alternate Tax | | (11662082) | (8020000) |
| - Deferred Tax (Charge) / Credit | | (5448507) | (7974178) |
| - MAT Credit Entitlement (Refer Note-6 of | Schedule 12) | 19604437 | - |
| Profit after Tax For The year | | 61565219 | 30857195 |
| Balance Brought Forward from Previous Ye | ear | 27484077 | (1040943) |
| Balance Available for Appropriation | | 89049296 | 29816252 |
| Proposed Dividend on Equity Shares | | 2000000 | 2000000 |
| Divident Distribution Tax | | 324450 | 332175 |
| Balance Carried to Balance Sheet | | 86724846 | 27484077 |
| Earning / (Loss) per share | 12 | 61.57 | 30.86 |

Significant Accounting Policies & Notes on Accounts

Schedule 1 to 12 referreed above are integral part of the Profit & Account

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY
Chartered Accountants ICAI'S FRN 304153E
(B.R.GOYAL)
Partner
(SANJEEV GOEL)
Membership No. 12172
11K, Gopala Tower, 25, Rajendra Place, New Delhi
The 30th Day of May 2011

For and on Behalf of the Board of Directors

(N. S. SHARMA)
(SUSHIL JAIN))
Director

Director

Schedules forming Part of the Accounts

Schedule '1'

| Share Capital | As at 31st March 2011 | As at 31st March 2010 |
|--|----------------------------|----------------------------------|
| Authorised 1000000 Equity Shares of Rs. 10/- each | 10000000 | 10000000 |
| Issued Subscribed and Paid Up 1000000 Equity Shares of Rs. 10/- each fully paid up in (Out of above 510000 Equity Shares are held by the | | 1000000 |
| Holding Company, Indian Toners & Developers Ltd.) TO | TAL 10000000 | 10000000 |
| · | 86724846 STAL 86724846 | 27484077 27484077 |
| Schedule: 3 | | |
| Secured Loan Term Loan from Banks (Indian Currency) Term Loan from Banks (Foreign Currency) TO | - - - TAL | 27017195 59735463 86752658 |
| Schedule: 4 Unsecured Loans Unsecured Loan from the Holding Company (Including Interest accured) TO | 196138228 TAL 196138228 | 164952565 164952565 |

NOTES:

- Term Loan from State Bank of India was secured against first charge on the entire fixed assets (present & future) of the company created out of the loan including Equitable Mortgage of the factory land & building and collateral of Equitable mortgage of factory land & building of M/s ITDL, the holding company as well as first charge on the entire fixed assets and P & M(excluding land & building) of ITDL at Rampur and the coporate guarantee of the holding company. The entire outstanding amount including the interest thereon has been fully paid off during the current year.
- Working Capital facilities from State Bank of India are secured against hypothecation of raw material, stock in transit, finished goods, stock in process, chemicals, spares and stores and book debts and charge on the entire fixed assets (present & future) of the company created out of the loan including equitable mortgage of the factory land & building at Sitarganj and collateral of equitable mortgage of factory land & building of M/s ITDL as well as first charge on the fixed assets and plant & machinery (excluding land & building) of the holding company at Rampur and corporate guarantee of the Holding company i.e. Indian Toners & Developer Limited. There is no outstanding amount as at 31st March 2011.

Schedule forming part of the Accounts Schedule: 5:

Scriedule . Rixed Assets

2,92,5

| Ī, | rixed Assets | ts | | : 1 | | | | | | 4 | Amount in Rs. |
|----------|----------------------------------|------------------------------------|-----------|---|--------------------------------------|-----------------------------------|------------------|---------------------------------|------------------------------|---|---|
| ĺ | | | Gross | Gross Block | | | Dep re Amort | Depreciation Amortisation | | Net | Net Block |
| S. Z. | S.No. Particulars | As a t 01.04.2010 Rs. | PΑ | ditions Deletion during Adjustments Rs. Rs. | As on 31.03.2011 Rs. | As at 01.04.2010 Rs. | For the year Rs. | Deletion/ Adjustments Rs. | As at 31.3.2011 Rs. | Net Block as at 31.03.2011 Rs. | Net Block as at 31.03.2010 Rs. |
| - | Land(FreeHold) | 32728542 | | ! , | 32728542 | , | - | | 1 | 32728542 | 32728542 |
| 2 | Building | 57035375 | 73477 | • | 57108852 | 1896173 | 1907032 | • | 3803205 | 53305647 | 55139202 |
| 8 | Plant and Machinery | 143283532 | 20872136 | 456703 | 163698965 | 7488338 | 8424432 | | 15912770 | 147786195 | 135795194 |
| 4 | Electric Installations | 6276651 | 1597645 | • | 7874296 | 296408 | 356145 | • | 652553 | 7221743 | 5980243 |
| 5 | Furniture & Fixtures | 1806831 | 538348 | • | 2345179 | 83315 | 126588 | • | 209903 | 2135276 | 1723516 |
| 9 | Office Equipments | 1345026 | 1361561 | • | 2706587 | 124668 | 261342 | • | 386010 | 2320577 | 1220358 |
| 7 | Vehicles | 518335 | 2613905 | • | 3132240 | 90524 | 50601 | • | 141125 | 2991115 | 427811 |
| 1 | TOTAL | 242994292 | 27057072 | 456703 | 269594661 | 9979426 | 11126140 | | 21105566 | 248486095233014866 | 33014866 |
| g. | Previous Year: | 242952015 | 260807614 | 242153040 | 260807614 242153040 261606589 | 59227 | 9921769 | 1570 | 9979426 | 251627163 | 242892788 |

Note :-

⁽¹⁾ Adjustment in plant & machineries represents refund from DGFT of excise duty aganst the purchase capital assets under EPGC scheme. (2) Addition during the year under the head plants & machineries includes Rs. 936210/- on account of exchange loss actually incurred on full and final payment of foreign currency loan. (Previous Year gain of Rs. 8918229 which was deducted from the cost).

| Schedule "6" S | Schedule Forming Part of the Accounts | |
|-----------------------|---------------------------------------|--|
|-----------------------|---------------------------------------|--|

| | As at 31st Ma | rch 2011 (Rs.) | As at 31st March 2010 (Rs.) |
|-------|---|----------------|-----------------------------|
| Curre | ent Assets, Loans & Advance | | |
| (A) | Inventories | | |
| | Raw Materials | 26581991 | 10528140 |
| | Raw Materials in Transit | 8036678 | 4230547 |
| | Finished goods | 9739716 | 14296818 |
| | Work in process | 3707798 | 2153951 |
| | Stores, Spares, Power & Fuel & Packing Materials _ | 6434947 | <u>5457467</u> |
| | TOTAL_ | 54501130 | 36666923 |
| (B) | Sundry Debtors | - | |
| | (Unsecured, Considered Good (if not otherwise state | | |
| | Due for more than six months | 4840307 | 2612718 |
| | Others | 29528714 | 45269847 |
| | TOTAL | 34369021 | 47882565 |
| (C) | Cash & Bank Balances | | |
| | Cash Balance on Hand | 230617 | 268917 |
| | Balance with Scheduled Banks in Current Account | 9743775 | 8262358 |
| | (including cheque in hand) | | |
| | Fixed Deposits with Scheduled Bank | 4000000 | - |
| | Margin Money With Schedule Bank against L/C | 0.4504.44 | 0.404.00= |
| | and Guarantee Limits | 2459144 | 9421667 |
| | TOTAL_ | 16433536 | 17952942 |
| (D) | Loans and Advances (Considered good) | | |
| | · Advances recoverable in cash | | |
| | or in kind or for value to be received* | 5010681 | 3065187 |
| | Advance income Tax Including Tax deducted at source | 20252378 | 8541705 |
| | Focus scheme Licence in hand | 979692 | 1051822 |
| | Deposit with Govt. Departments & Others | 1863423 | 1594245 |
| | MAT Credit Entitlement (Refer Notes 9 of schedule 1 | | |
| | TOTAL_ | 47710611 | 14252959 |
| | - | | |

Note: *includes the Rs. 1997617/- being UPVAT deposits under protest and the Company filed appeal against it and the same has been decided in favour of the Company during the year 2010-2011.

Schedule '7' Current Liabilities & provisions

Current Liabilities and Provisions

| (A) | Current Liabilities | | |
|-----|--|-------------|----------|
| | Sundry Creditors & other Liabilities | 53698829 | 45806966 |
| | Deposits From Dealers & other Advances | 18072957 | 12920697 |
| | TOTAL | 71771786 | 58727663 |
| (B) | Provisions | | |
| | For Taxation | 19682082 | 8020000 |
| | For Proposed Dividend | 2000000 | 2000000 |
| | For Dividend Distribution Tax | 324450 | 332175 |
| | For Gratuity | - | 98373 |
| | For Leave Encashment | 1439316 | 2189005 |
| | TOTAL (A + B) | 23445848 | 12639553 |

| | | TIDE IMAGETES CIMITED |
|--|--|----------------------------------|
| Schedule '8' | | |
| Other Income | Veer Ended 21st March 2011 (De.) | Voor Ended 21st Morah 2010 (Do.) |
| Interest on deposits with Banks | Year Ended 31st March, 2011 (Rs.) 1116073 | 766991 |
| (TDS Rs. 209186/-, Previous Year Rs. 77350/-) | 1116073 | 700991 |
| | 925204 | E9669 |
| Dividend from Mutual Fund | 825204 | 58668 744571 |
| Foreign Exchange Fluctuation | - 2444.920 - Janet wattimer haari | 744571 7554 |
| Sundry Balances and/or liabilities no longer requ | | |
| AMC Charges - Photocopier Machines | 12451 | 24805 |
| STCG on sale of Mutual Fund | 202742 | 10880 |
| Cash Discount | 392712 | 272919 |
| Scrap Sale | 19133 | 10789 |
| Notice Pay Recovery | 131099 | - |
| Miscallaneous Income | 167724 | 477135 |
| TOTAL | 5075635 | 2374312 |
| Schedule '9' | | |
| Increase/(Decrease) in Stocks | | |
| Closing Stock - Finished Goods | 9739716 | 14296818 |
| Closing Stock - Work in progress | 3707798 | 2153951_ |
| and any graduate of the same and provide a same and a same and a same and a same and a same a | 13447514 | 16450769 |
| Opening Stock - Finished Goods | 14296818 | |
| Opening Stock - Work in Progress | 2153951 | _ |
| opening clock training regions | 16450769 | |
| In (D) | | 10450400 |
| Increase / (Decrease) | (3003255) | <u>16450469</u> |
| Schedule '10' Manufacturing and | other Expenses | |
| Raw Materials Consumed | 113927956 | 86003628 |
| Packing Material, Stores & Spares Consumed | 18115268 | 13956772 |
| Power & Fuel consumed | 21103728 | 14208049 |
| Repairs & Maintenance | | |
| Plant & Machinery | 883713 | 258174 |
| Building | 89826 | 124692 |
| Others* | 1787854 | 906908 |
| Salaries, Wages, Bonus, Allowances & Gratuity | 34160343 | 33315348 |
| Contribution to Provident fund & ESI | 1928630 | 1715983 |
| Staff Welfare | 828810 | 848295 |
| Directors' Sitting fee | 30500 | 12000 |
| Rent* | 2636921 | 2284777 |
| Rates & Taxes | 957243 | 384675 |
| Insurance | 735887 | 247748 |
| Postage, Telephone, Telegram and Telex | 1279165 | 1317294 |
| Printing & Stationery | 449378 | 539717 |
| Electricity Expenses* | 571957 | 961848 |
| Vehicle Running & Maintenance Expenses* | 1290216 | 215765 |
| Recruitment Expenses* | 1335289 | 94282 |
| Legal & Professional Charges | 2390465 | 1030746 |
| Auditors Remuneration (Refer to Note B-2 of Sch | | 100000 |
| Out ot Pocket Expenses (Inc. Service Tax) | 10300 | 10834 |
| Commission on Sales | 1651382 | 3448450 |
| Discounts, Incentives & Samples | 49854244 | 37424240 |
| Freight, Clearing & Forwarding Expenses | 10865145 | 10304950 |
| Advertisement, Publicity & Sales Promotion | 1635012 | 800090 |
| Travelling & Conveyance Expenses | 12358269 | 10283532 |
| Miscellaneous Expenses (Refer with 11 Schedul | | 2146422 |
| Foreign Exchange Fluctuation - Loss | 1950051 | - |
| Loss on Sale of Fixed Assets | * | 18430 |
| Loss on Sale on Mutual Fund | 92500 | |
| Preliminary Expenses Amortised | 148142 | 37036 |
| TOTAL | 286175057 | 223000684 |
| * These expenses include payments (as reimburseme | nts / sharing of expenses) to the | Holding company also. |
| | | |

Schedule '11'

Interest

| 66522 | 4330564 |
|----------|--|
| 36311 | 17638 |
| 652791 | 469192 |
| 15890825 | 9746669 |
| 1788275 | 2189249 |
| 18434724 | 16753312 |
| | 36311 652791 15890825 1788275 |

Schedule '12'

Significant Accounting Policies and Notes to Accounts for the Year 2010-11:-

A. SIGNIFICANT ACCOUNTING POLICIES:

1. BASIS OF ACCOUNTING

The Company follows mercantile system of Accounting and recognizes all significant items of income and expenditure on accrual basis and these accounts have been prepared in accordance with the Accounting Standards issued by the Institute of Chartered Accountants of India as well as notified by the Government of India.

2. FIXED ASSETS:

- a) Fixed Assets are stated at cost less Depreciation provided for.
- b) Depreciation is provided on straight line method treating the Plant as continuous process Plant at rates and in the manner as per Schedule XIV to the Companies Act, 1956 as amended vide notification dated 16th December, 1993. Depreciation on assets added / deducted during the year is charged proportionate with reference to the date of additions / deductions.

3. IMPAIRMENT OF ASSETS

The carrying amount of fixed assets are revised at each Balance Sheet date if there is any indication of impairment based upon internal *I* external factors. Any impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is greater of asset but selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital.

4. EMPLOYEE BENEFITS:

- Contributions payable for provident fund and employee state insurance which are defined contribution plans are charged to profit & loss account.
- Gratuity and leave encashment which are defined benefits are accrued, recognized and calculated on unit credit method, based on actuarial valuation, as at balance sheet date provided by L.I.C. and by an independent actuarial valuer respectively.
- The Company has opted for a group gratuity cum Life Assurance Scheme of the Life Insurance Corporation of India for employees and the annual contribution for it is charged to the profit & loss account on accrual basis.

5. INVESTMENTS

- (a) All Long Term Investments are stated at cost. All the current Investments are stated at cost or market rate whichever is lower as at the date of annual accounts. However, provision of diminution in value is made for decline other than temporary in nature.
- (b) Gain / Loss on investments in Growth / Dividend plans of Mutual Funds is accounted for on sale / redemption of units.
- (c) Dividend from the Units of Mutual Funds is accounted for when the Company becomes legally entitled to it

6. INVENTORY VALUATION

- a) Finished goods: Lower of cost or net realisable value.
- b) Raw Materials, Stores & Spares, Power & Fuel and packing Materials: At or below cost.
- c) Stock in process: Lower of cost or net realizable value.
- Raw material and stores & spares and packing materials costs are computed on weighted average basis.

 Finished goods and work in process include cost of conversion and other costs incurred in bringing the inventories to their present locations and condition.

7. FOREIGN CURRENCY TRANSACTIONS:

Transactions in foreign currency are recorded at the exchange rate prevailing on / or closely approximating to the date of transaction. Current Assets and Liabilities are restated at the rate prevailing at the period end or at the forward rate where forward cover for specific asset / liability has been taken. The difference between the period end rate and the exchange rate at the date of the transaction is recognized as income or expense in the Profit and Loss Account. In respect of forward exchange contracts, the difference (being premium / discounts) between the contract rate and the rate on the date of transaction is recognized as income or expense in the Profit and Loss Account over the life of the contract.

The company has opted to account for exchange differences on arising on reporting of long term foreign currency monetary items in line with the companies (Accounting Standard) Rules as amended on 31st March, 2009 in respect of Accounting Standard 11 (AS-11). Accordingly, exchange difference on long term foreign borrowings has been capitalized/decapitalized by adding / deducting to the cost of depreciable capital assets.

8. TAXATION

- (a) Deferred tax charge or credit reflects the tax effects of timing differences between accounting income and taxable income for the period. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantially enacted by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future; however, where there is unabsorbed depreciation or carry forward of losses, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets are reviewed at each balance sheet date and is written down or written-up to reflect the amount that is reasonably / virtually certain (as the case may be) to be realized
- (b) Current tax is provided at the rates in force, on the taxable profits arrived at with reference to the provisions of Income Tax Act, 1961.
- (c) Minimum Alternate Tax (Mat) credit is recognized as an assets only when and to the extent there is a convincing evidence that the company will pay normal income tax during the specified period. In the year in which MAT credit become eligible to be recognized as an asset in accordance with Guidance Note issued by the Institute of Chartered Accountants of India, the said asset is credited by way of a Credit to Profit & Loss Account and shown as MAT Credit Entitlement.

9. BORROWING COST:

Borrowing Costs in relation to specially borrowed funds to acquire fixed assets, are capitalized till the date the qualifying assets are ready for the intended use / put to commercial use.

10. PROVISIONS AND CONTINGENT LIABILITY

The Company recognizes a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligations. A disclosure of the contingent liability, if determinable, is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. But where there is a possible obligation but the likelihood of outflow of resources is remote, no provision / disclosure is made.

11. REVENUE RECOGNITION

Revenue from sale of goods is recognized when the goods are dispatched to the customers and is stated net of excise duty, sales returns and sales tax.

12. USE OF ESTIMATES

In preparing Company's financial statements in conformity with accounting principles generally accepted in India, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Any revision to accounting estimates is recognized in the period the same is determined.

13. EARNINGS PER SHARE

Basic earning per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders by weighted average number of equity shares outstanding during the period.

B. NOTES ON ACCOUNTS

| 1. | Cor | ntingent liabilities not provided for in respect of: | Current Year Rs. | Previous Year Rs. |
|----|-----|--|------------------|-------------------|
| | a) | Letters of credit established in favour of the suppliers | 24147755 | 89031663 |
| | b) | Guarantee issued by SBI on behalf of | | |
| | | Company | 5495500 | 5797500 |
| | c) | Sales Tax / Trade Taxes | | |
| | | (the amount has been deposited and kept as adv | rances) 1992210 | 1238817 |
| 2. | Aud | litors' Remuneration: | | |
| | a) | Audit Fee | 80000 | 80000 |
| | b) | Tax Audit | 20000 | 20000 |
| | c) | Out of Pocket Expenses (including Service Tax) | 10300 | 10534 |

- 3. Balances in accounts of Sundry Debtors, Advances, Security deposits from dealers are subject to confirmations for the respective parties.
- 4. a) Accounting Standard as to Segment Reporting AS -17 is not applicable to the Company as it is engaged in the business of Toners and Developers which is the single reportable segment. However, disclusoure as to secondary segment is as under:

Current Year (Rs.) Previous Year (Rs.)

Geographical Segment:

i) Domestic Sale : 372734912 277702057

5. Major components of the Deferred Tax Asset and liability as at 31st March 2011 are as follows:

Current Year (Rs.) Previous Year (Rs.)

(A) Deferred Tax Liability on Account of

| | (a) Depreciation | 13889671 | 8189999 |
|-----|---------------------------------------|----------|---------|
| | Total (A) | 13889671 | 8189999 |
| (B) | (B) Deferred Tax Assets on Account of | | |
| | (a) Provision for Leave encashment | 466986 | 182384 |
| | (b) Provision for doubtful debts | | 33437 |
| | Total (B) | 466986 | 215821 |
| | Net Deferred Tax Liabilities (A - B) | 13422685 | 7974178 |

- MAT Credit Entitlement (including for the previous year) amounting to Rs. 1950051/- has been recognized
 in view of the company's current and future profitability projections.
- Suppliers covered under the Micro, Small and Medium Enterprises Development Act 2006, have not furnished the information regarding filing of necessary memorandum with appointed authority. In view of this, information required under Section 22 of the said Act is not given.
- 8. Amount of Exchange difference debited to Profit & Loss Account amounted to Rs. 1950050/-(previous year Rs. 744571/-).
- 9. The company has opted for accounting the exchange difference arising on reporting of long term foreign currency monetary item in line with the Companies (Accounting Standard) Amendment Rules 2009 on AS 11 notified by the Ministry of Corporate Affairs on 31st March 2009. Accordingly during the year the company has adjusted exchange difference (loss) amounting to Rs. 936210/- (Previous Year Gain Rs. 8918229/-) to the cost of fixed assets.

10. Disclosure as per AS 15 (revised):

The Company has calculated the various benefits provided to employees as under:

Defined Contribution Plans

Provident Fund

During the year the Company has recognized the following amounts in the Profit and Loss Account:

| | | 0 1 1011t alla 2000 / 1000a/ |
|--|--------------|------------------------------|
| | Current Year | Previous Year |
| For the year ended 31st March, 2011 | (Rs. I | n. Lacs) |
| Employers Contribution to Provident Fund | 12.80 | 11.76 |
| B) State Plans | | |

Employee State Insurance

During the year the Company has recognized the following amounts in the Profit and Loss Account-

| onowing amounts in the ri | 1011t and 2033 / 1000 a |
|---------------------------|----------------------------|
| Current Year | Previous Year |
| (Rs. In La | cs) |
| ice 6.48 | 5.39 |
| | Current Year (Rs. In La |

- Defined Benefit Plans
 - Leave Encashment
 - Gratuity

The discount rate assumed is 8% which is determined by reference to market yield at the Balance Sheet date on government bonds. The estimates of future salary increases, considered in actuarial valuation, take account of infliation, seniority promotion and other relevant factors, such as supply and demand in the employment market, Reconciliation of opening and closing balances of the present value of the defined benefit obligation is as under:

| | Gratui | ty | Leave E | ncashment |
|--|---------------|---------------|---------------|---------------|
| Particulars | (Funde | , | • | unded)* |
| Cu | rrent Year Pi | revious Year | Current Year | Previous Year |
| The principal assumptions used in actuarial valuation | n as per be | | | |
| Discount rate | 8% | 8% | 8% | 8% |
| Expected rate of return on assets | _ | _ | _ | _ |
| Expected rate of future salary increase | 6% | 6% | 5% | 5% |
| Change in present value of obligations | | | | |
| Present value of obligations as at 01.04.2010 | 529467 | 498261 | 644671 | 108091 |
| Interest cost | 12654 | 31206 | 51572 | 8647 |
| Current service cost | 185067 | | 458828 | 569894 |
| Benefits paid | 292893 | | | |
| Actuarial (Gain)/loss on Obligations | 1493642 | | 284245 | (51961) |
| Present value of obligation as at 31.03.2011 | 1556650 | 529467 | 1439316 | 644617 |
| Changes in fair value of plan assets | Not Available | Not Available | Not Available | Not Available |
| Liability recognized in the Balance Sheet | | | | |
| Present value of obligations as at 31.03.2010 | | | 1439316 | 644617 |
| Fair value of plan assets as at the end of the year | | | | |
| Unfunded status | | | | |
| · Unrecognised Actuarial (Gain) / Loss | | | | |
| Net (Assets) / Liability recognized in Balance Sheet | | | 1439316 | 644617 |
| Expenses recognized in Profit and Loss Account | | | | |
| Current service cost | 15731 | 519640 | | 569894 |
| Post service cost | | | | |
| Interest cost | | | 51572 | 8647 |
| Expected return on plan assets | | | | |
| Net Actuarial (Gain) / Loss recognized during the year | r —- | | 284245 | (51961) |
| Total Expense recognized in Profit and Loss Account | 15731 | 519540 | 794645 | 536580 |

| 11 | | | | | | | HDL IMA | GETEC LIMITED |
|---|-------|----------------------------|----------------|-------------|--------------------|-------------------|-------------|----------------|
| Security Expenses Security Expenses Security Expenses Security Expenses Security Security Expenses Security | 11. | Details of Miscellaneous | Expenses :- | • | | | | • |
| Bank Charges 1/21800% 740001 1/21800% | | O | | | | | | |
| Other Expenses | | | | | | | | |
| TOTAL 120 clams from holding company include accrued interest amounting to Rs.15890, 825/- (Previous Year 8,174,273,576). Rs.171,273,576). Rs.171,273,576]. | | | | | | | | |
| 12. Loans from holding company include accrued interest amounting to Rs.15,890,825/- (Previous Year 9,746,695) Maximum amount of loan / interest during the year Rs.19€.138,229 /- (Previous year Rs.171,273,576). 13. Disclosure pursuant to AS-29 (Movement of provisions) Leave Previous Discount Previous Substitution (Rs.) Vear (| | • | | | | | | |
| 9,746,869). Maximum amount of loan / interest during the year Rs.196,138,229 /- (Previous year Rs.171,273,576). 13. Disclosure pursuant to AS-29 (Movement of provisions) Leave Previous Prev | 10 | | | | l interest success | | | |
| Rs.171, 273, 576). 13. Disclosure pursuant to AS-29 (Movement of provisions) Leave Previous Movement of provisions Leave Previous Movement of Previous Previous Movement of Movement of Previous Previous Movement of Movement of Movement of Previous | 12. | | | | | | | |
| 13. Disclosure pursuant to AS-29 (Movement of provious Leave Previous Discount Previous Value Rs. Rs. Value Rs. Value Rs. Rs. Value Rs. R | | | amount of R | oan / inter | est during th | e year KS.190 | 130,229 1- | (Frevious year |
| Previous | 12 | | S-29 (Move | ment of pr | ovicione) | | | |
| | 13. | Disclosure pursuant to A | 13-23 (WOVE | | | nue [| Discount | Previous |
| Cpeniry Balance | | | Encashme | | | | | |
| Add | Ope | ning Balance | | | • | | | |
| Transfer from ITDL Less | | • | | | | | | 4150830 |
| Case | | | | | | | | |
| (b) Written Back Closing Balance 14. Particulars of unhedge foreign currency expenses as at 31.03.2011 Current Year(Rs.) | Less | 5 | | | | | | |
| Closing Balance 1439316 218905 226878 4150830 1140 Particulars of unhedge foreign currency expenses as at 31.03.2011 21035234 210352 | (a) l | Jtiliz a tions | | 2189005 | 317: | 325 | 4150830 | |
| 14. Particulars of unhedge foreign currency expenses as at 31 .03.2011 Current Year(Rs.) Previous year (Rs.) 32715797 21035234 | (b) \ | <i>N</i> ritten Back | | | | | | |
| Curent Year(Rs.) Previous year (Rs.) 32715797 21035234 | Clos | sing Balance | | 1439316 | 21890 | 005 | 2268783 | 4150830 |
| Curent Year(Rs.) Previous year (Rs.) 32715797 21035234 | 14. | Particulars of unhedge for | reian currer | cv expens | ses as at 31.0 | 03.2011 | | • |
| Creditors for Import of Goods | | | . | ,, | | | Previo | us vear (Rs.) |
| 1956 (As amended) 195 | | Creditors for Import of | Goods | | | | | • |
| 1956 (As amended) 195 | 15. | Additional in formations | pursuant to | paragraph | n 3 & 4 of pai | t II of Schedule | VI of the | Companies Act |
| Note | | | • | | | | | • |
| Note | Α | Capacity (Toners & De | velopers) | | Curren | t Year Pre | vious Year | |
| Note | | | | | M.T. | | M.T. | |
| Note | | i) Installed (Per Ann.) |) | | 1200 | | 1200 | |
| TIEMS | Note | e: As per the present Indu | istrial Policy | no licence | is required. | | | |
| STOCK | B. | Stock, Purchases, Proc | duction & S | ales | | | | |
| Qty. Value Qty. (M.T.) (Rs.) (M.T.) (M.T.) (Rs.) (Rs | ITE | MS OPENING | | | | SALES | CLC | SING STOCK |
| Toners | | | | | | | | |
| Toners | | <u>*</u> . | | - | | | | |
| C. RAW MATERIAL CONSUMED: Current Year Previous Year Class of goods Unit Qty Value (Rs.) Qty Value (Rs.) Toners /Chemicals MT 708.40 113927956 517.85 86003628 Additives D. VALUE OF IMPORTS CALCULATED ON C.I.F. BASIS: Raw Materials 120024877 69582593 Stores & Spares and packing materials 846576 CLASS OF GOODS: | _ | ` ' | , , | , , | | , , | ` ' | , , |
| C. RAW MATERIAL CONSUMED: Current Year Previous Year Class of goods Unit Qty Value (Rs.) Qty Value (Rs.) Toners /Chemicals MT 708.40 113927956 517.85 86003628 Additives D. VALUE OF IMPORTS CALCULATED ON C.I.F. BASIS: Current Year (Rs.) Previous Year (Rs.) i) Raw Materials 120024877 69582593 ii) Stores & Spares and packing materials 846576 ——— E. MATERIAL CONSUMPTION: CLASS OF GOODS: IMPORTED INDIGENOUS Value in % of Total Value in % of total (Rs) Consumption Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | Ton | | | | | | | |
| Class of goods | | . () | () | (504.50) | (467.50) | (211102051) | (37.02) (14 | 236818) |
| Class of goods Unit Toners / Chemicals Qty MT Value (Rs.) Qty State Value (Rs.) Toners / Chemicals Additives MT 708.40 113927956 517.85 86003628 D. VALUE OF IMPORTS CALCULATED ON C.I.F. BASIS: Current Year (Rs.) Previous Year (Rs.) i) Raw Materials 120024877 69582593 ii) Stores & Spares and packing materials 846576 | C. | RAW MATERIAL CONS | UMED: | | | | | |
| Toners /Chemicals | | | | | | | | - |
| Additives D. VALUE OF IMPORTS CALCULATED ON C.I.F. BASIS: i) Raw Materials Current Year (Rs.) Previous Year (Rs.) i) Raw Materials 120024877 69582593 ii) Stores & Spares and packing materials 846576 E. MATERIAL CONSUMPTION: INDIGENUS CLASS OF GOODS: IMPORTED INDIGENUS Value in % of total Value in % of total (Rs) Consumption (Rs.) Consumption Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | | | | - | | • | | |
| D. VALUE OF IMPORTS CALCULATED ON C.I.F. BASIS: I) Raw Materials Current Year (Rs.) Previous Year (Rs.) i) Raw Materials 120024877 69582593 ii) Stores & Spares and packing materials 846576 E. MATERIAL CONSUMPTION: IMPORTED INDIGENUS CLASS OF GOODS: IMPORTED Value in % of total (Rs) Consumption (Rs.) Consumption Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | | | MT 7 | 708.40 | 113927956 | 517.85 | | 36003628 |
| Name Previous Year (Rs.) Previous Year (Rs.) | | Additives | | | | | | |
| i) Raw Materials 120024877 69582593 ii) Stores & Spares and packing materials 846576 E. MATERIAL CONSUMPTION: CLASS OF GOODS: IMPORTED INDIGENOUS Value in % of Total Value in % of total (Rs) Consumption (Rs.) Consumption Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | D. | VALUE OF IMPORTS C | ALCULATE | D ON C.I.F | | | | |
| ii) Stores & Spares and packing materials 846576 E. MATERIAL CONSUMPTION: CLASS OF GOODS: IMPORTED INDIGENOUS Value in % of Total (Rs) Consumption (Rs.) Consumption Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | | | | | C | | | |
| E. MATERIAL CONSUMPTION: CLASS OF GOODS: IMPORTED | | , | | | | | | 69582593 |
| CLASS OF GOODS: IMPORTED INDIGENOUS Value in (Rs) % of Total (Rs.) Value in (Rs.) % of total (Rs.) Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | _ | | | naterials | | 8465 | 76 | |
| Value in (Rs) % of Total (Rs.) Value in (Rs.) % of total (Consumption (Rs.)) Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | E. | | | | _ | 11.51 | 05410110 | |
| (Rs) Consumption (Rs.) Consumption Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | | CLASS OF GOODS: | _ | | | | | 0/ -44.4.1 |
| Raw Materials 113078658 99.25 849298 00.75 (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | | | | | | | | |
| (85378451) (99.57) (625177) (00.73) Stores, Spares (846576) 4.68 17268692 95.32 | | | - | • | - | • | | |
| Stores, Spares (846576) 4.68 17268692 95.32 | | Raw Materials | | | | | | |
| · • | | | ` | , | | • | | |
| Packing materials () (13956772) (100.00) | | • | ` . | | | | | |
| • | | Packing materials | (- |) | () | (13956772 | 2) | (100.00) |

| 16. | Cal | culating of Earning Per Share | Current Year (Rs.) | Previous Year (Rs.) |
|-----|-----|--|--------------------|---------------------|
| | 1. | No. of Shares at the beginning of the year | 1000000 | 1000000 |
| | 2. | No of Shares at the close of the year | 1000000 | 1000000 |
| | 3. | Net Profit after Tax Rs. | 61565219 | 30857195 |
| | 4. | E. P. S. Rs. | 61.57 | 30.86 |

17. Related Party Disclosure (Pursuant to Accounting Standard - 18)

- i) RELATIONSHIP:
 - (a) Indian Toners & Developers Ltd. (Holding Co.)
 - (b) ITDL USA. Inc., (ii) ITDL Imagetec Limited (Fellow Subsidiary)
 - (c) Key Management Personnel Shri Sushil Jain (Director)
 - Shri Akshat Jain, (son of Sh. Sushil Jain)
 - Smt. Nandita Jain (Wife of Sh. Sushil Jain)
 - Ms. Aashima Jain (Daughter of Sh. Sushil Jain) Smt. Sushila Devi Jain.

Mother of Sh. Sushil Jain (expired on 02.06.2010)

(d) Enterprises over which Key Management Personnel and/or relative are able to exercise

significant influence

Jain Bhawan Shrilon India Ltd.

Alankar Securities Private Limited
 Mahavir Phototech Private Limited

Triveni Securities Private Limited
Jain Tube Company Limited

Detail of transactions with Related Parties during the year:

| (ii) Detail of adilisaction was related a diffigure ye | uı, | |
|---|-------------------------|-------------------------|
| Name of the Company / Nature of transactions | For the Year 2010-11 | For the Year 2009-10 |
| Indian Toners & Developers Ltd. | | |
| Opening balance | | |
| Corporate guarantees given by Indian | | |
| Toners & Developers Ltd. | 270,000,000 | 270,000,000 |
| Loans & Advances | 164,952,565 | 157,125,059 |
| Transactions during the year | 31185663 | 7827506 |
| Loans & Advances received (including interest | | |
| Rs.15,890,825/- (PreviousYearRs.9,746,669) and | | |
| Sharing of expenses for office use and other facilities | | |
| Rs.4,430,376 (Previous Year Rs.3,396,687/-) | | |
| Dividend Paid/Proposed | 1,020,000 | 1,020,000 |
| Closing balance | 31,185,663 | 7,827,506 |
| Corporate guarantees given by Indian Toners | | |
| & Developers Ltd. (effective guarantee Rs. NIL | | |
| (Previous Year Rs.86,752,658) | 270,000,000 | 270,000,000 |
| Loan & Advances (including interest other than | | |
| Current account transactions) | 196,138,228 | 164,952,565 |

Note:

(1) In addition to above during the year Company entered into an agreement of High Seas Sale Purchase with Holding Company (Indian Toners & Developers Limited). Total sale and purchase made on high seas basis is Rs.3,635,079/-(Previous Year Rs.4,054,500/-) and Rs3,570,370 (Previous Year 1,264,411) respectively from holding company. Also the company has purchased Licenses under Focus scheme from the holding company of Rs.2,638,677/-(Previous Year Rs. Nil)

- 18. Previous year's figures have been regrouped / re arranged whenever necessary to make them comparable with those of the current year.
- 19. Balance Sheet, Abstract and Company's General Business Profile as per Schedule VI, Part (IV) of The Companies Act, 1956.

Registration Details I.

State Code

20

Registration No.

15721

Balance Sheet Date

31.03.2011

Capital Raised during the year (Amount Rs. Thousands) Ш

Public Issue

Rights Issue

NIL

NIL

Bonus Issue

Private Placement

NIL

NIL

III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

Total Liabilities

Total Assets

Sources of Funds

306.286

306.286

Paid-up Capital 10.000

Reserve & Surplus 86,725

Unsecured Loan

196,138

Secured Loans

Deferred TaxLiability (Net)

13.423

Application of Funds

Net Fixed Assets

Investments

248,489

Net Current Assets

Misc. Expenditure

57.797

Performance of Company (Amount in Rs. thousands)

Turnover including Other Incomes

Total Expenditure

377,811

318,740

Profit before Tax

59,071

Profit after Tax 61,565

Earning Per Share in Rs.

Dividend Rate

61.57

20%

Generic names of Three Principal Products of Company

Item Code No.

37079001

Product Description

Toners for Photocopiers

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY

For and on Behalf of the Board of Directors

Chartered Accountants ICAI's FRN 304153E (B.R.GOYAL)

(SUSHIL JAIN) Director (N. S. SHARMA) (SANJEEV GOEL)

Director

Director

Partner Membership No. 12172 11K, Gopala Tower,

25, Rajendra Place, New Delhi

The 30th Day of May 2011

| CASH FLOW STATEMENT FOR THE YEAR ENDE | D MARCH | 31, 2011 |
|---|---------------------|--------------------|
| | Current Year | |
| A. CASH FLOW ARISING FROM OPERATING ACTIVITIES | (Rs.) | (Rs.) |
| Net Profit before tax | 59071371 | 46851373 |
| Adjustment for | | |
| Depreciation | 11126140 | 9921769 |
| Loss / (Profit) on sale of Fixed Assets | - | 18430 |
| Interest Expenses | 18434724 | 16929086 |
| Provision for leave encashment | 323497 | 853905 |
| Preliminary Exp. written off | 148142 | 37036 |
| Unrealised (Gain)/Loss on Exchange Difference | 696850 | (744571) |
| Miscellaneous exp. written off (Net of Write in) | (1130205) | ` (4 149) |
| Liability no longer required written back | (1281034) | (3405) |
| Interest Income | (1116073) | (766991) |
| Loss / (Profit) on sale of Current Investment (Non Trade) | 92580 | (10880) |
| Income from Current Investments (Non Trade) Divident | (825204) | (58668) |
| Operating Profit Before Working Capitals Changes | 85540788 | 73022935 |
| Adjustments For | | |
| (Increase) / Decrease in Trade & Other Receivables | (339672) | (57708457) |
| (Increase) / Decrease Inventories | (17834206) | (10684814) |
| (Increase) / Decrease Trade & Other Payables | 25249035 | 53204880 |
| Cash Generated From Operations | 92615945 | 578 34 544 |
| Direct Taxes including Wealth Tax (Net of Refund) | (11662082) | (8020000) |
| Net Cash Inflow / (outflow) in course of Operating Activities (A) | 80953864 | 49814544 |
| B. CASH FLOW FROM INVESTING ACTIVITIES | | |
| Purchase / Sale of fixed assets/ CWIP (Net) | (7988073) | (18674574) |
| Purchase / Sale of investments (Net) | (92580) | 10880 |
| Interest Received | 1116073 | 766991 |
| Dividend Received | 825204 | 58668 |
| Net Cash Inflow / (outflow) in course of Investing Activities (B) | (6139376) | (17838035) |
| C. CASH FLOW FROM FINANCING ACTIVITIES | | |
| Proceeds from / Payments | (86752658) | (16869687) |
| for long Terms and Short Term Borrowing | | |
| Loan from Holding Company (including Interest) | 31185663 | 7827506 |
| Dividend Paid (including Dividend Distribution Tax) | (2332175) | 0 |
| Interest Payments | (18434724) | (16929086)) |
| Net Cash Inflow / (outflow) in course of Financing Activities (C) | (76333894) | (25971267) |
| Net Increase / (Decrease) in Cash & Cash Equivalents (A)+(B)+(| | 6005242 |
| Cash And Cash Equivalents As At 31.03.2010 | 17952942 | 11947700 |
| Cash & Cash Equivalent As At 31.03.2011 | 16433536 | 17952942 |
| Notes: (1)The Above Cash Flow Statements has been prepared under | the 'In direct I | Method' set out in |

Notes: (1)The Above Cash Flow Statements has been prepared under the 'In direct Method' set out in Accounting Standard - 3 issued by the Institute of Chartered Accountants of India.

(2) Previous Years figures have been regrouped / rearranged wherever necessary.

(3) Cash & Cash Equivalents include Margin Money against L/C & B/G Rs.24,59,144 (Previous Year Rs. 94,21,667)

As per our Report of Even Date Attached For K.N. GUTGUTIA & COMPANY Chartered Accountants

For and on Behalf of the Board of Directors

Chartered Accountants ICAI's FRN 304153E (B.R.GOYAL) Partner Membership No. 12172

(SUSHIL JAIN) (N. S. SHARMA) (SANJEEV GOEL)
Director Director Director

11K, Gopala Tower,

25, Rajendra Place, New Delhi The 30th Day of May 2011 TO THE MEMBER OF INDIAN TONERS & DEVELOPERS LTD.

ON THE CONSOLIDATED FINANCIAL STATEMENTS OF INDIAN TONERS & DEVELOPERS LTD AND ITS SUBSIDIARIES.

- 1. We have examined the attached Consolidated Balance Sheet of INDIAN TONERS & DEVELOPERS LTD ('the company') and its subsidiaries companies, namely, ITDL-USA Inc. and ITDL Imagetec Ltd. {the company and its subsidiary constitute 'the group'} as at 31st March 2011, the Consolidated Profit and Loss Account for the year then ended and annexed thereto and the consolidated Cash Flow Statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with generally accepted auditing standards in India. These Standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatements. An audit includes, examining on a test basis, evidence supporting the amount and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statements. We believe that our audit provides a reasonable basis for our opinion.

- 3. We report that the Consolidated Financial Statements have been prepared by the Company in accordance with the requirements of Accounting Standard (AS) 21, Consolidated Financial Statements, issued by the Institute of Chartered Accountants of India and on the basis of the separate audited financial statements of the Company and its subsidiary companies included in the Consolidated Financial Statements.
- 4 On the basis of the information and explanation given to us and on consideration of the separate audit report on individual audited financial statements of the Company and its aforesaid subsidiaries, in our opinion, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:
 - a) In the case of the consolidated Balance Sheet, of the consolidated state of affairs of 'the group' as at March 31, 2011;
 - b) In the case of the consolidated Profit and Loss Account, of the consolidated results of operations of 'the group' for the year ended on that date; and
 - c) In the case of the consolidated Cash Flow Statement, of the consolidated cash flows of 'the group' for the year ended on that date.

FOR K.N.GUTGUTIA & CO.,

(B.R.GOYAL)
PARTNER
CHARTERED ACCOUNTANTS
Membership No. 12172
ICAI'S FRN 304153E

Place: New Delhi Date: 30th May, 2011

Consolidated Balance Sheet As At 31st March 2011

| Oorisondated | Daic | | HEEL AS ALS | IST MAICH ZO | 1 1 |
|--|------------|------------------------|------------------------------|------------------------|------------------------------|
| Sources of Funds | Schedu | ules | As at 31st March 2011 (Rs.) | | As at 31st March 2010 (Rs.) |
| Share Holders' Fund | | | (1.10.) | | (110.) |
| Share Capital | 1 | 80589000 | | 80589000 | |
| Reserves and Surplus | 2 | 348355918 | | 303520413 | |
| | _ | | 428944918 | | 384109413 |
| Minority Interest | | | 49676982 | | 19510025 |
| Loans Funds | 3 | | | | |
| Secured Loans | | | 4690515 | | 91416141 |
| Deferred Tax Liability (Net) | | TOTAL | <u>36159567</u> 519471982 | | 33443966 528479545 |
| Application of Funds | | | | | - |
| Fixed Assets | 4 | | | | |
| Gross Block | | 609514754 | | 583431212 | |
| Less : Depreciation | | 252007560 357507194 | | 228998747 354432465 | |
| Capital Work in Progress | | 871078 | 358378272 | 18612297 | 373044762 |
| Investment | 5 | | 9600000 | | 12667386 |
| Current Assets, Loans and | | | | | |
| Advances | 6 | | | | |
| Inventories | | 111904416 | | 80980963 | |
| Sundry Debtors | | 70026488 | | 87047760 | |
| Cash & Bank Balances | | 42375021 | | 55450856 | |
| Loans & Advances | | 116506225 | | 139460840 | |
| I | | 340812150 | | 362940419 | |
| Less : Current Liabilities | | | | | |
| and Provisions | 7 | | | | |
| Current Liabilities | | 121803732 | | 105216391 | |
| Provisions | | 67514708 | • | 1 <u>15104773</u> | |
| | | 189318440 | | 220321164 | |
| Net Current Assets | | | 151493710 | | 142619255 |
| Miscellaneous Expenditure | | | | | |
| (To the extent not written off | or adjuste | ed) | | | 148142 |
| | TOTA | L | 519471982 | | 528479545 |
| Significant Accounting Policie & Notes on Accounts Schedule 1 to 7 and 12 referr | 12 | e form an inte | gral part of Balance St | neet. | |
| A D | | | | | |

As per our Report of Even Date Attached

For K.N. GUTGUTIA & COMPANY

For and on Behalf of the Board of Directors

Chartered Accountants ICAI's FRN 304153E

(B.R.GOYAL) (S.C. SINGHAL) (N. S. SHARMA)
Partner Executive Director (SANJEEV GOEL)

Partner Executive Director (SANJEEV GOEL) (SUSHIL JAIN)
Membership No. 12172 & Company Secretary Directors Chairman & Managing Director

11K, Gopala Tower , 25, Rajendra Place, New Delhi

The 30th Day of May 2011

Consolidated Profit & Loss Account for the year ended on 31st March, 2011

| | Fo | or the | For the |
|---|--------------|---------------------------------------|--------------------------------------|
| | Schedules | Year Ended 31st March, 2011 Rs. | Year Ended 31st March,2010 Rs. |
| Income Sales (including Export Benefits Rs. 6729671/ Previous year Rs. 6923531/-) (Refer Note No. B-8 of Schedule-12) | - | 626327088 | 596975465 |
| Other Income | 8 | 10989186 | 6785433 |
| Increase/(Decrease) in Stocks | 9 | (6629819) | 7119426 |
| Expenditure | TOTAL | 630686455 | 610880324 |
| Manufacturing and other Expenses | 10 | 520165300 | 492244166 |
| Interest | 11 | 3454586 | 9737193 |
| Depreciation/Amortisation | | 25984418 | 28560963 |
| | TOTAL | 549604304 | 530542321 |
| Profit Before Tax Income Tax | | 81082151 | 80338003 |
| -Current Tax (including Wealth Tax) | | (19307869) | (22585000) |
| -Tax Adjustment Related to Previous Year | | (2856730) | 705321 |
| -Deferred Tax (Charge) / Credit | | (2715601) | (4997313) |
| -MAT Credit Entitlement (Refer to Note B-9 of | Schedule-12) | 19604437 | <u> </u> |
| Profit after Tax | | 75806388 | 53461011 |
| Minority Interest | | 30166957 | <u>15120025</u> |
| Profit after Tax and Minority Interest | | 45639431 | 38340986 |
| Balance Brought Forward from Previous Year | | 304571779 | 268562968 |
| Balance Available for Appropriation | | 350211210 | 306903954 |
| Proposed Dividend | | 980000 | 2000000 |
| Dividend Distribution Tax | | 324450 | 332175 |
| Balance Carried to Balance Sheet | | 348906760 | 304571778 |
| | | 350211210 | 306903954 |
| Earning Per Share | 12 | 9.41 | 6.63 |

Significant Accounting Policies

& NOtes on AccountS

Schedule "8" to "12" referred above form an integral part of the Profit & Loss Account

In Terms of Report of Even Date Attached For K.N. GUTGUTIA & COMPANY

Chartered Accountants

ICAl's FRN 304153E

(B.R.GOYAL)

Partner

Membership No. 12172 11K, Gopala Tower,

(S.C. SINGHAL) **Executive Director** & Company Secretary

(N. S. SHARMA) (SANJEEV GOEL)

(SUSHIL JAIN) Directors Chairman & Managing Director

For and on Behalf of the Board of Directors

25, Rajendra Place, New Delhi The 30th Day of May 2011

Schedule '1'

| | As at | As at |
|--|-----------------------|-----------------------|
| | 31st March 2011 (Rs.) | 31st March 2010 (Rs.) |
| Share Capital (Authorised) | , , | , , |
| 17000000 Equity Shares of Rs. 10/- each | 17000000 | 170000000 |
| | 170000000 | 170000000 |
| Issued Subscribed and Paid Up | | |
| 8058900 Equity Shares of Rs. 10/- each fully paid up in cash | 80589000 | 80589000 |
| TOTAL | 80589000 | 80589000 |
| Schedule : 2 | | |
| Reserve and Surplus | | |
| Surplus as per Profit & Loss Account | 348906760 | 304571779 |
| Exchange Fluctuation Reserve on consilidation | (550842) | (1051366) |
| TOTAL | 348355918 | 303520413 |
| Schedule: 3 | | |
| LOANS | | |
| (A) SECURED LOAN | • | |
| Term Loan - Indian Currency | - | . 27017195 |
| Cash Credits | 921297 | 22933 |
| Term Loan - Foreign Currency Frankfurt Buyers | - | 59735463 |
| | 921297 | 86775591 |
| (B) OTHER LOANS | | |
| From ICICI Bank Ltd Car Loan | 3769218 | 4640550 |
| TOTAL [(A)+(B)] | 4690515 | 91416141 |

NOTES:

- 1 Term Loan from State Bank of India is secured against first charge on the entire fixed assets (present & future) of the company created out of the loan including Equitable Mortgage of the factory land & building and collateral of Equitable mortgage of factory land & building of M/s ITDL, the holding company as well as first charge on the entire fixed assets and P & M(excluding land & building) of ITDL at Rampur and the coporate guarantee of the holding company. The entire outstanding amount including the interest thereon has been fully paid off during the current year.
- 2 Working Capital facilities from State Bank of India are secured against hypothecation of raw material, stock in transit, finished goods, stock in process, chemicals, spares and stores and book debts and charge on the entire fixed assets (present & future) of the company created out of the loan including equitable mortgage of the factory land & building at Sitarganj and collateral of equitable mortgage of factory land & building of M/s ITDL as well as first charge on the fixed assets and plant & machinery (excluding land & building) of the holding company at Rampur and corporate guarantee of the Holding company i.e. Indian Toners & Developer Limited. There is no outstanding amount as at 31st March 2011.
- 3. Car Loan from the Banks are secured against the specific Vehicles purchased out of the loan funds.

Amount in Rs.

Schedule '4'

Schedule of Fixed Assets as at 31st March, 2011

| | | | Gross Block | Block | | | Dep re Amort | Depreciation Amortisation | | Net [| Net Block |
|-----------|-------------------------------------|------------------------------------|-----------------------|--------------------------------|----------------------------|-----------------------------------|------------------|---------------------------------|------------------------------|---|---|
| S. O. | S.No. Particulars | As a t 01.04.2010 Rs. | Additions A Rs. | Deletion Adjustments Rs. | As on 31.03.2011 Rs. | As at 01.04.2010 Rs. | For the year Rs. | Deletion/ Adjustments Rs. | As at 31-3-2011 Rs. | Net Block as at 31.03.2011 Rs. | Net Block as at 31.03.2010 Rs. |
| | Land | 33078797 | • | , | 33078797 | 1 | | , | | 33078797 | 33078797 |
| 2 B | Building | 74932701 | 73477 | ٠ | 75606178 | 9710615 | 2504803 | 0 | 12215418 | 62790760 | 65819857 |
| m ω | Plant and Machinery | 429336025 | 21670871 | 1249902 | 449756994 | 203885707 | 18752485 | 713539 | 221924653 | 227832341 | 239094757 |
| 4 m = | Electric Installations | 11589796 | 1608878 | • | 13198674 | 3491610 | 608921 | 0 | 4100531 | 9098143 | 8350562 |
| r. Tr | Furniture & Fixtures | 5473209 | 543556 | • | 6016765 | 2042622 | 358835 | 0 | 2401457 | 3615308 | 3572260 |
| Ф О Ш | Office Equipments | 11319765 | 2367698 | 216547 | 13470916 | 6107061 | 1727480 | 105144 | 7729397 | 5741519 | 6173241 |
| / | Vehicles | 17700919 | 2613905 | 3941631 | 16373193 | 3761132 | 1509247 | 2156922 | 3113457 | 13259735 | 7744394 |
| ω | Intangible- Prodct Development* | - ment* | 2613237 | • | 2613237 | • | 522647 | 0 | 522647 | 2090590 | • |
| | TOTAL | 583431212 | 31491622 | 5408080 | 609514754 | 228998747 | 25984418 | 2975605 | 252007560 | 357507194 363833868 | 89833868 |
| 8 in P | Capital Work in Progress R&D | | 871078 | 1 | 871078 | r | , | 1 | ı | 871078 | ' |
| Curre | Current Year : | 583431212 | 32362700 | 5408080 | 610385832 | 228998747 | 25984418 | 2975605 | 252007560 | 358378272 363833868 | 163833868 |
| Previ | Previous Year : | 242952015 | 260807614 | 242153040 | 261666589 | 59227 | 9921769 | 1570 | 9979426 | 251627163 | 242892788 |
| * 4 | *Refer to Note (2) of Schedule - 12 | School | 17 | | | | | | | | |

Refer to Note (2) of Schedule - 12

Note :-

Deletion in plants & machineries include the refund of excise duty against the purchase of capital assets under EPGC scheme from DGFT.
 Building, Plant & Machinery and Electrical Installation include Rs. 2298055/-. Rs. 35601095/- (including Rs. 182800/- during the year) & Rs. 817511/- respectively towards assets for R & D purposes.
 Addition during the year under Plants & Machineries includes Rs. 936210/- on account of exchange loss incurred on actual payment of foreign currency loan during the year.

| Schedule "5" Schedule forming part of th | e Consolidated l | Balance Sheet | |
|---|---|---------------------------|---------------------|
| | Face Value | As at | As at |
| Investments Number | | 31st March 2011 | 31st March 2010 |
| A Unquoted Investment (Long Term : Rs | s. Rs. | Rs. | Rs. |
| Non Trade - Unless Other Stated) | 0 US\$ 1.00 | 3690000 | 3690000 |
| Equity Share in Alankar Securities Pvt. Ltd.12300 Equity Share in Triveni Securities Pvt. Ltd. 10000 | | 300000 | 300000 |
| Equity Share in Mahavir Phototech Pvt. Ltd. 9700 | | 2910000 | 2910000 |
| TOTAL | | 9600000 | 9600000 |
| B Investments in mutual Fund (Unquoted - curre | | | |
| Canara Robeco Treasury Advantage | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _ | 3067386 |
| retail monthly dividend reinvestment | | | |
| TOTAL | | - | 3067386 |
| GRAND TOTAL (A+B) | | 9600000 | 12667386 |
| Schedule "6" Current Assets, Loans & Advar | 2006 | | |
| · | at 31st March 201 | 1 (Rs.) As at 31 | st March 2010 (Rs.) |
| Current Assets | | , (10.) | 20 / 0 (1 (0.7 |
| Raw Materials | 579 | 01186 | 24847159 |
| Raw Materials in Transit | 101 | 76998 | 6780817 |
| Finished Goods - including Transit | | 38933 | 19425852 |
| | 121 | 30333 | 19423632 |
| Finished Goods - Laser Printer Spare Parts | | | 100 100 |
| (Trading Goods) | | - | 492426 |
| Work in Progress (at estimated cost) | | 08441 | 11112081 |
| Stores, Spares, Power & Fuel & Packing Material | | 78858 | 18322628 |
| TOTAL | 1 <u>119</u> | 04416 | 80980963 |
| Sundry Debtors (Unsecured considered Good - if not otherwise st | atad) | | |
| Due for more than six months | • | 97607 | 10051245 |
| (Including Rs. NIL considered doubtful | 107. | 91001 | 10051240 |
| Previous Yr. Rs. 1500000/-) | | | |
| Others | 592 | 28883 | 78496515 |
| Culoro | | 26488 | 88547760 |
| Less :- Provision for Doubtful Debts | | _ | (1500000 |
| TOTAL | 700 | 26488 | 87047760 |
| TOTAL | <u></u> | | 3,011,00 |
| Cash & Bank Balance | | | |
| Cash Balance on Hand | 5. | 11759 | 593781 |
| Balance with Scheduled Banks in Current Accour | nt 301 4 | 48917 | 36679348 |
| (DD In Transit Rs. NIL, Previous Yr. Rs. 600000/-) | | | |
| Fixed Deposits with Scheduled Bank | 400 | 08194 | 8194 |
| Margin Money With Schedule Bank against L/C and Bank Guarantee Limits | 770 | 06151 | 18169533 |
| TOTAL | 4237 | 75021 | 55450856 |
| TOTAL | | <u>-</u> | 30,00000 |

139460840

| | INDIAN TONLING & | DEVELOPENS LIMITED |
|--|------------------|--------------------|
| (B) Loans and Advances (Unsecured, Considere | d good) | <u></u> |
| Loan To Employees | 127460 | 174800 |
| Advances recoverable in cash | 27374633 | 21251979 |
| or in kind or for value to be received* | | |
| Advance income Tax Including TDS | 64849769 | 108853731 |
| Balance with Excise Department | - | 849274 |
| Cenvat Receivable / Recoverable | 979692 | 370900 |
| (including Service Tax) | | |
| DEPB Licence in Hand | - | 1051822 |
| Deposits** | 3165601 | 3151423 |
| Custom Claim Receivable | 404633 | - |
| Exports Benefits Receivable / Adjustable | - | 3756911 |
| MAT Credit Entitlement | <u> 19604437</u> | |

Note: *Including Rs. 7607146/- being UPVAT deposited under protest, against which the company filed appeal and the same have been decided in favour of the company during the year 2010-2011.

TOTAL 116506225

Schedule '7'

| Cur | rent Liabilities and Provisions | 31st March, 2011 (Rs.) | 31st March, 2010 (Rs.) |
|-----|--|------------------------|------------------------|
| (A) | Current Liabilities | , , , | , , , |
| ` * | Sundry Creditors & Other Liabilities | 96330409 | 79495294 |
| | Deposits From Dealers & other Advances | <u> 25473324</u> | <u>25721097</u> |
| | TOTAL | 121803733 | 105216391 |
| (B) | Provisions | | |
| | For Taxation | 62355969 | 103373100 |
| | For Dividend | 2000000 | 2000000 |
| | For Corporate Dividend Tax | 324450 | 332175 |
| | For Leave Encashment | 2834289 | 4100858 |
| | For Gratuity | - | 98373 |
| | For Excise Duty on Closing Stock of Finished Goo | ods - | 175000 |
| | TOTAL | 67514708 | 110079506 |
| | TOTAL $I(A) + I(B)I$ | 189318441 | 215295897 |

^{*}Notes:As the stocks of finished goods as on 31.3.2011 is lying for export, on which no excise duty is payable, hence no provision was made for the year.

Schedule '8' Schedule forming part of the Consolidated Profit & Loss Account

| Other Income | Year Ended 31st March, 2011 (Rs.) Year Ended | 31st March, 2010 (Rs.) |
|--|--|------------------------|
| Dividend from Mutual Fund | 1450973 | 627119 |
| Liabilities No longer required written back | 2158432 | 2974397 |
| Interest received on Fixed Deposit | 1808848 | 1357354 |
| (TDS Rs. 287198/-, Previous Year Rs. 286576/-) | | |
| Interest Received Car Loan | 12434 | 8177 |
| Interest Received Others | - | 31965 |
| AMC Charges - Photocopiers Machines | 17887 | 29336 |
| Long Term Capital Gain on Sale of Mutual Fund | - | 679 3 6 |
| Short Term Capital Gain Sale of Mutual Fund | - | 11912 |
| Miscellaneous Income* | 2028502 | 580687 |
| Cash Discount | 665716 | 520585 |
| Sundry Balance Wloff & W/Back (Net) | 1130205 | 412197 |
| Scrap Sale | 81041 | 56416 |
| Notice Pay Recovery | 190788 | 91691 |
| Profit on Forward Contract | - | 15662 |
| Insurance Claims | 1039727 | 0 |
| Custom Duty Refund (of earlier year claim settle | d during the year) 404633 | 0 |
| TOTAL | <u> 10989186</u> | 6785434 |

*Including Rs. 1834542/- recovered during the year from MD for the assignment of the Keyman Policy in the previous year (in view of rejection of application by the Ministry of Corporate Affairs.)

^{**}including National saving Certificates worth Rs. 25000 deposited with MVAT (Previous Year Rs. 25000/-)

| Schedule '9' | | |
|---|-----------------------------------|-----------------------------------|
| Increase/(Decrease) in Stocks | Year Ended 31st March, 2011 (Rs.) | Year Ended 31st March, 2010 (Rs.) |
| Closing Stock - Finished Goods | 12808441 | 19425852 |
| Closing Stock - Work in Progress | 10789773 | 11112081 |
| 3 | 23598214 | 30537933 |
| Opening Stock - Finished Goods | 19115952 | 16533308 |
| Opening Stock - Work in Progress | 11112081 | 6885199 |
| Opening Glock - Work in Frogress | 30228033 | 23418507 |
| Increase / (Decrease) | (6629819) | 7119426 |
| , | <u></u> | |
| Schedule '10' Schedule forming part | of the Consolidated Profit 8 | & Loss Account |
| Manufacturing & Other Expenses | | |
| Raw Materials Consumed | 226283094 | 199554886 |
| Packing Material, Stores & Spares Consumed | 32063077 | 34903709 |
| Power & Fuel consumed | 59565977 | 52896409 |
| Electricity Expenses | 762699 | 1560467 |
| Excise Duty | 236452 | 7418463 |
| Repairs & Maintenance | 4007424 | 2005200 |
| Plant & Machinery | 4687134 | 3865390 |
| Building Others | 484615 | 665698 |
| | 2227458 | . 953208 |
| Salaries, Wages, Gratuity & Other Allowances Contribution to Provident fund & ESI | 56148712 | 56896728 |
| Staff Welfare | 3286821 1164246 | 3011343 2201856 |
| Director's Salaries, Allowance | 5760000 | 5962500 |
| Directors' Sitting fee | 163000 | 92000 |
| Rent | 3491304 | 4135650 |
| Rates & Taxes | 1046021 | 714494 |
| Insurance (including CMD's Keyman Insurance | | 1473122 |
| Rs. 572672/-, Previous Year Rs. 572672/- | | 1470122 |
| Business Promotion | 2551862 | 3616050 |
| Printing & Stationery | 1033654 | 1268472 |
| Legal & Professional Charges | 5622550 | 7249724 |
| Auditors' Fees (including Tax Audit Fee & Out of | Pocket Exp.) 260300 | 277800 |
| Postage, Telephone, Telegram and Telex | 2705343 | 2789900 |
| Travelling & Conveyance Expenses | 16192486 | 15527214 |
| Office Maintenance | 595240 | 957798 |
| Commission on Sale | 1661970 | 4597102 |
| Discounts, Incentives & Samples | 50419099 | 42364614 |
| Freight, Clearing & Forwarding Expenses Bad Debts Rs. 1669258/- | 20237902 | 21012851 |
| Less : Provision Utilized Rs. 1500000/- | 169258 | _ |
| Loss on Sale on Mutual Fund | 55212 | - |
| Miscellaneous Expenses (Refer to Note B-16 of | | 10271487 |
| Bank Charges | [^] 1334498 | 3480432 |
| Loss on Sale of Fixed Assets | 1359860 | 892915 |
| Charity & Donation | 2401 | 230100 |
| Foreign Exchange Fluctuation | 1989792 | 1363600 |
| Long Term Loss on Sale of Mutual Fund | - | 1148 |
| Preliminary expenses w/off | <u>148142</u> | 37036 |
| TOTAL | <u>520165300</u> | 492244166 |

Schedule '11'

Interest

| iesi | | | |
|----------------------|-------|---------|----------|
| On Term Loan | | 66522 | 4330564 |
| On Security Deposits | | 652791 | 469192 |
| On Cash Credit | | 36311 | 17638 |
| On Car Loan | | 356772 | 156248 |
| Others | | 2342190 | 4763551* |
| | TOTAL | 3454586 | 9737193 |
| | | | |

^{*}includes Rs. 1361312/- payment to excise departments as ascertained during the previous year.

Schedule '12'

Schedule Attached to the Accounts for the Year Ended March 31, 2011

A. SIGNIFICANT ACCOUNTING POLICIES:

1. BASIS FOR PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS.

The accompanying consolidated financial statements include the accounts of ITDL (USA) Inc. and ITDL Imagetec Limited. The financial year end of the subsidiary is 31st March.

The consolidated financial statements have been prepared to comply in all material respect with the all mandatory Accounting standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared under the historical cost convention and on accrual basis. The accounting policies have been consistently applied by the group and are consistent with those used during the previous year. The consolidation of accounts has been done on line to line basis.

The presentation of financial statements is in conformity with generally accepted accounting principles. All significant inter company balances and transactions between the company and its subsidiaries have been eliminated in consolidation.

ITDL (USA) Inc. is 100% owned subsidiary of the Company and its country of incorporation is U.S.A. The activities of the Company are to trade in Toners and developers.

ITDL Imagetec Ltd. is subsidiary of the Company and it is incorporated in India and the plant at Sitarganj, Uttrakhand has started commercial production from 10.04.2009. The Company has 51% shareholding interest in the Company. The plant manufactures the product 'Toners'.

The Company follows mercantile system of Accounting and recognizes all significant items of income and expenditure on accrual basis and these accounts have been prepared in accordance with the Accounting Standards issued by the Institute of Chartered Accountant of India as applicable to it.

3. FIXED ASSETS:

- a) Fixed Assets are stated at cost less Depreciation provided for.
- b) i) Depreciation is provided on straight line method treating the Plant as continuous process Plant (except R & D Plant), at rates and in the manner as per Schedule XIV to the Companies Act, 1956 as amended vide notification dated 16th December, 1993. Depreciation on assets added/deducted during the year is charged proportionate with reference to the date of additions / deductions.
 - Depreciation on R & D plant is charged, treating the same as non continuous, in the same manner as mentioned above.
- c) In case of ITDL (USA) Inc. depreciation have been charged on straight line method over a period of 5 years, which is higher than the rates specified vide Schedule XIV to the Companies Act, 1956.
- d) Intangible assets, represented by product development are amortized over a period of five years from the quarter in which the same is put to its commercial use.

4. IMPAIRMENT OF ASSETS

The carrying amount of fixed assets are revised at each Balance Sheet date if there is any indication of impairment based upon internal / external factors. Any impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is greater of asset but selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital.

5. RESEARCH & DEVELOPMENT:

Capital expenditure on Research &Developments is treated in the same manner as Fixed Assets. The Revenue expenditure on R & D (other than on product development) is charged off in the year in which the same are incurred. However, expenditure on development of new product is recognized as intangible asset to the extent it is expected that such asset will generate future economic benefits.

6. EMPLOYEE BENEFITS:

- Contributions payable for provident fund and employee state insurance ,which are defined contribution plans, are charged to profit & loss account.
- Gratuity and leave encashment which are defined benefits are accrued, recognized and calculated on unit credit method, based on actuarial valuation, as at balance sheet date provided by L.I.C. and by an independent actuarial valuer respectively.
- The Company has opted for a group gratuity cum Life Assurance Scheme of the Life Insurance Corporation of India for employees and the annual contribution for it is charged to the profit & loss account on the accrual basis.

7. INVESTMENTS:

- (a) All Long Term Investments are stated at cost. All the current investments are stated at cost or market rate whichever is lower as at the date of annual accounts. However, provision of diminution in value is made for decline other than temporary in nature.
- (b) Income / Loss on investments in Growth and / or Dividend plans of Mutual Funds is accounted for on sale / redemption of units.
- (c) Dividend from the Units of Mutual Funds is accounted for when the Company becomes legally entitled to it

8. INVENTORY VALUATION:

- a) Finished goods. Lower of cost or net realizable value.
- b) Raw Materials, Stores & Spares, Power & Fuel and packing Materials: At or below cost.
- c) Stock in process: Lower of cost or net realizable value.
- Raw material and stores & spares and packing materials cost are computed on Weighted Average basis.
- e) Finished goods and work in process include cost of conversion and other costs incurred in bringing the inventories to their present locations and condition.

9. FOREIGN CURRENCY TRANSACTIONS:

Transactions in foreign currency are recorded at the exchange rate prevailing on / or closely approximating to the date of transaction. Current Assets and Liabilities are restated at the rate prevailing at the period end or at the forward rate where forward cover for specific asset / liability has been taken. The difference between the period end rate and the exchange rate at the date of the transaction is recognized as income or expense in the Profit and Loss Account. In respect of forward exchange contracts, the difference between the contract rate and the rate on the date of transaction is recognized as income or expense in the Profit and Loss Account over the life of the contract.

The company has opted to account for exchange difference arising on reporting of long term foreign currency monetary items in line with the companies (Accounting Standard) Rules as amended on 31st March, 2009 in respect of Accounting Standard 11 (AS-11). Accordingly, exchange difference on long term foreign borrowings has been capitalized / decapitalized by adding / deducting to the cost of depreciable capital assets

In case of ITDL (USA) Inc. for conversion of accounts into Indian Currency, the assets and liabilities (except fixed assets & capital) are restated at rates prevailing on the closing date of the year and revenue items are translated at average rates of the year and resultants difference is taken to Exchange Fluctuation Reserve.

Representative offices

In translating the financial statements of representative offices, the monetary assets and liabilities are translated at the rate prevailing on the balance sheet date; non monetary assets and liabilities are translated at exchange rates prevailing at the date of the transaction and income and expense items are converted on the date of transfer.

10. TAXATION:

- (a) Deferred tax charge or credit reflects the tax effects of timing differences between accounting income and taxable income for the period. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantially enacted by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future; however, where there is unabsorbed depreciation or carry forward of losses, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets are reviewed at each balance sheet date and is written down or written-up to reflect the amount that is reasonably / virtually certain (as the case may be) to be realized.
- (b) Current tax is provided at the rates in force, on the taxable profits arrived at with reference to the provisions of Income Tax Act, 1961.
- (c) Minimum Alternate Tax (Mat) credit is recognized as an assets only when and to the extent there is a convincing evidence that the company will pay normal income tax during the specified period. In the year in which MAT credit become eligible to be recognized as an asset in accordance with Guidance Note issued by the Institute of Chartered Accountants of India, the said asset is credited by way of a Credit to Profit & Loss Account and shown as MAT Credit Entitlement.
- (d) Taxation of ITDL (U.S.A.) Inc. is provided as per U.S.A. law.

11. BORROWING COST:

Borrowing Costs are charged to Profit & Loss Account, except when funds are specially borrowed to acquire qualifying fixed assets, in which case, the same is capitalized till the date the subject assets are ready for the intended use.

12. The Company has the practice of providing for the liability on account of import duty on Raw material / Stores / Spares in transit or in Bonded Warehouse at the year end and providing for liability on account of Excise duty on stock of finished goods lying in the factory premises.

13. PROVISIONS AND CONTINGENT LIABILITY

The Company recognizes a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligations. A disclosure of the contingent liability, if determinable, is made when there is a possible obligation or a present obligation that may, but probably will not, require and outflow of resources. But where there is a possible obligation but the likelihood of outflow of resources is remote, no provision / disclosure is made.

15. REVENUE RECOGNITION

Sale of Goods:

Revenue from sale of goods is recognized when the significant risks and rewards or ownership of the goods are transferred to the customer and is stated gross of excise duty and net of sales returns and sales tax

Dividend:

Revenue is recognized when the right to receive is established.

16. USE OF ESTIMATES

In preparing Company's financial statements in conformity with accounting principles generally accepted in India, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Any revision to accounting estimates is recognized in the period the same is determined.

17. EARNINGS PER SHARE

Basics earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

18. LEASES

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased items, are classified as operating leases. Lease payment in respect of such leases are recognized as an expenses in the Profit & Loss Account on a straight line basis over the lease terms or extended term.

B. NOTES ON ACCOUNTS

 Capital Commitments: Estimated amounts of contracts remaining to be executed on capital accounts [net of capital advances of Rs. NIL (Previous Year – Rs. 5,305,253)

| 2. | Con | tingent liabilities not provided for in respect of: | Current Year Rs. | Previous Year Rs. |
|----|-----|--|------------------|-------------------|
| | a) | Letters of credit established in favour of the suppliers | 62335593 | 119487227 |
| | b) | Guarantee issued by SBI on behalf of | | |
| | | Company | 6223509 | 5797500 |
| | c) | Sales Tax / Trade Taxes demands against, wh | ich | |
| | | appeals have been preferred. | 7607146 | 11388424 |
| | d) | Export obligation against advance licences | 9324457 | |

3. One of the Subsidiary Company ITDL Imagetec Ltd. has opted for accounting the exchange difference arising on reporting of long term foreign currency monetary items in line with the Companies (Accounting Standard) Amendment Rules 2009 on AS 11 notified by the Ministry Of Corporate Affairs on 31st March 2009. Accordingly during the year the company has adjusted exchange difference (loss) amounting to Rs. 936,210/- (Previous Year Rs.8,918,229/- (gain)) to the cost of fixed assets.

4. Directors' Remuneration included under various heads of Profit & Loss Account :-

| | TOTAL | 5,461,992 | 5,404,208 |
|----|----------------------------------|----------------|-----------|
| ÷ | Other Perks & Allowances | <u>174,996</u> | 204,708 |
| | Medical Reimbursement | 174,996 | 87,500 |
| | House Rent Allowance | 1,260 000 | 1,260,000 |
| | Contribution to Provident Fund | 252,000 | 252,000 |
| | Salary (Including Personal pay): | 36,00,000 | 3600,000 |
| a) | Chairman & Managing Director | Rs. | Rs. |

* The above figure of Rs.5461992/- does not includes Rs.15,32,005/- payable for the period 1st. August 2010 to 31st. March 2011 on account of enhanced remuneration payable as per Board's resolution passed on 30.05.2010, which is pending for Central government approval. Necessary charge to P & L Account will be made on receipt of the Central Government approval. In addition to above, the company has also paid gratuity and leave encashment of Rs.19,18,269/- and Rs.781,499/- respectively at the time of his end of tennure.

| Whole Time Director | | |
|------------------------------|---|--|
| Salary | 900,000 | 1,102,500 |
| Contribution to P F | | |
| House Rent & other Allowance | | |
| Medical reimbursement | | |
| Other Perks | | |
| TOTAL | 900,000 | 1,102,500 |
| | Salary Contribution to P F House Rent & other Allowance Medical reimbursement Other Perks | Salary 900,000 Contribution to P F — House Rent & other Allowance — Medical reimbursement — Other Perks —— |

- i) Values of Perquisites have been evaluated as per Income Tax Act 1961.
- ii) The above sums do not include contribution to gratuity fund and provision for leave encashment as the same is on global basis.
- iii) The remuneration paid to CMD is as per approval of Central Government.
- During the year company has incurred Rs.2,613,237/on product development (Colour Toners) which is recognized as intangible pursuant to AS-26 and the same has been amortised as per the accounting policy of the company.
- Balances in accounts of Sundry Debtors, Advances, Security deposits from dealers are subject to confirmations for the respective parties.

7. a) Accounting Standard as to Segment Reporting AS -17 is not applicable to the Company as it is engaged in the business of Toners and Developers which is the single reportable segment. However, disclusoure as to secondary segment is as under:

| | | Curre | ent Year (Rs.) | Previous Year (Rs.) |
|-----|---|----------|----------------|---------------------|
| Geo | ographical Segment : | | • | |
| i) | Domestic Sale (including Excise Duty) | : | 378981177 | 390188175 |
| ii) | Export Sale (including Export Benefits) | : | 246936266 | 206787290 |
| b) | Detail of Sales : (including Export Benefit | s on Exp | port Sales) | |
| , | Sales | | 626327088 | 59697546 5 |
| | Excise Duty | | (-) 236,452 | (-) 7418463 |
| | Net Sales | | 626090636 | 589557002 |

- Provision for Excise Duty on closing stock of finished goods amounting to Rs. NIL (Previous Year Rs. 175000 provided for.)
- 8. Major components of the Deferred Tax Asset and liability as at 31st March 2011 are as follows:

 Current Year (Rs.) Previous Year (Rs.)

| (A) | Deferred Tax Liability on Account of | • , | , , |
|-----|--------------------------------------|----------|----------|
| ` , | (a) Depreciation | 29802455 | 26463332 |
| | (b) R&D Capital Assets | 7276697 | 8356144 |
| | Total (A) | 37079152 | 34819476 |
| (B) | Deferred Tax Assets on Account of | | |
| | (a) Provision for Leave encashment | 919585 | 832223 |
| | (b) Provision for doubtful debts | | 509850 |
| | (c) Provision for gratuity | | 33437 |
| | Total (B) | 919585 | 1375510 |
| | Net Deferred Tax Liabilities (A - B) | 36159567 | 3344366 |
| | | | |

- 9. MAT Credit Entitlement (including for the previous year) amounting to Rs. 19604437/- has been recognized in view of the company's current and future profitability projections.
- 10. a) Estimated benefits aggregating to Rs.6,729,671/- (Previous Year Rs 6,923,531) against exports effected during the year has been taken into account for the year as incentive accounting in respect of duty free imports of Raw Material & Packing Materials under Advance Licence Scheme and corresponding amount has been added to the cost of Materials.
 - b) Service Tax amounting to Rs.2,739,118/-(Previous Year Rs.4,053,756) have been treated as recoverable is subject to claim yet to be filed with Department. The same has been grouped in Advance Recoverable
- 11. Suppliers covered under the Micro, Small and Medium Enterprises Development Act 2006, have not yet furnished the information regarding filing of necessary memorandum with appointed authority. In view of this, information required under Section 22 of the said Act is not given.
- 12. Amount of Exchange difference debited to consolidated Profit & Loss Account amounted to Rs.1,989,792/ during the year (previous year Rs.1,363,600).
- 13. R & D expenses included in various heads Rs.2,813,504 [Including Raw Material Consumption Rs.115,865/-&DepreciationRs.1,688,559] (Previous year Rs.5,358,835. Raw Material Consumption Rs.327,706 & Depreciation Rs.1,792,535) respectively.
- 14. Minority Interest: Minority interest represents that part of the net results of the operation and the net assets of ITDL Imagetec Limited, where the parent Company holds majority interest and 49% is owned by others.

- 15. The Company has calculated the various benefits provided to employees as under:
 - A) Defined Contribution Plans
 Provident Fund

During the year the Company has recognized the following amounts in the Profit and Loss Account:

| | Current Year | Previous Year |
|--|----------------|---------------|
| For the year ended 31st March, 2011 | (Rs. In. Lacs) | |
| Employers Contribution to Provident Fund | 25.56 | 24.22 |

- B) State Plans
 - a) Employee State Insurance

During the year the Company has recognized the following amounts in the Profit and Loss Account: Employers Contribution to Employee State Insurance 7.25 5.89

- C) Defined Benefit Plans
 - a) Gratuity
 - b) Leave Encashment

The discount rate assumed is 8% which is determined by reference to market yield at the Balance Sheet date on government bonds. The estimates of future salary increases, considered in actuarial valuation, take account of infliation, seniority promotion and other relevant factors, such as supply and demand in the employment market, Reconciliation of opening and closing balances of the present value of the defined benefit obligation is as under:

| | Gratuity | | Leave Encashment | | |
|--|---------------|----------------|------------------|---------------|--|
| Particulars (Funded)* | | | (Unfunded)* | | |
| The universal accomplished used in activated value. | _ | urrent Year | Prev | /ious Year | |
| The principal assumptions used in actuarial valuation | | | 201 | 201 | |
| Discount rate | 8% | 8% | 8% | 8% | |
| Expected rate of return on assets | _ | | _ | _ | |
| Expected rate of future salary increase | 6% | 6% | 5% | 5% | |
| Change in present value of obligations | | | | | |
| Present value of obligations as at 01.04.2010 | 5757557 | 6237928 | 2556524 | 2312083 | |
| Interest cost | 380738 | 493638 | 204520 | 184966 | |
| ·Current service cost | 185067 | | 711514 | 771067 | |
| · Benefits paid | (2370949) | (974009) | (922514) | (696631) | |
| · Actuarial Loss on Obligations | | | 284245 | (51961) | |
| Present value of obligation as at 31.03.2011 | 5074768 | 5757557 | 2834289 | 2556524 | |
| Changes in fair value of plan assets | Not Available | Not Available | Not Available | Not Available | |
| Liability recognized in the Balance Sheet | | | | | |
| Present value of obligations as at 31.03.2010 | | · _ | 2834289 | 2556524 | |
| · Fair value of plan assets as at the end of the year | | | - | - | |
| · Unfunded status | | | | - | |
| · Unrecognised Actuarial (Gain) / Loss | | | | - | |
| · Net (Assets) / Liability recognized in Balance Sheet | | | 2834289 | 2556524 | |
| Expenses recognized in Profit and Loss Account | | | | | |
| Current service cost | 38245 | 541185 | 252686 | 771067 | |
| · Interest cost | | | 204520 | 184966 | |
| Expected return on plan assets | | | | | |
| Net Actuarial (Gain) / Loss recognized during the year | .— | | (638229) | (721592) | |
| Total Expense recognized in Profit and Loss Account | 38245 | 541185 | 277765 | 244441 | |

| | | | | | | | IN | DIAN TONERS & | DEVELO | PERS LIMITED |
|--|---|---------|--|------------------------|-------------------|----------------|--------------------|---------------------------------------|--------------------|--------------------------------------|
| 16. Miscellaneous Expenses includes :- | | | | | Current Yea Rs | | vious year. Rs. | | | |
| | a) | Veh | icle Runnir | ng & Mainter | nance | | | 307872 | 2 | 2397021 |
| | b) | Sen | ninar Expe | nses / Sellin | g Expenses | | | 66275 | 2 | 310261 |
| | c) | Exh | ibition Exp | enses | | | | 119158 | 8 | 1615555 |
| | d) | Adv | ertisement | Exp. | | | | 2523 6 5 | 3 | 2233595 |
| | e) | Oth | | | | | | 679208 | _ | 3715055 |
| | | TOT | | | | | | 1424880 | 2 | 10271487 |
| 17. | Disc | closur | e pursuant | to AS-29 (N | | | | . | | . |
| | | | | Leave | Previous | | count | Previous | Excise | Previous |
| | | | | Encashm | rear | O. II | ncentive | Year | Duty on Closing | Year |
| | | | | -ent | | | | | Stock | |
| | | | | Rs. | Rs. | Rs. | | Rs. | Rs. | Rs. |
| Оре | ening | Balar | ice | 4100858 | 2312083 | 502 | 5267 | 7918000 | 175000 | 239143 |
| Add | Crea | tions | | 2834289 | 2438889 | 226 | 8783 | 5025267 | | 175000 |
| Les | | | | 0444.540 | 050444 | 500 | F007 | 0404404 | 475000 | 000440 |
| ` ' | | ations | | 3111519 | 650114 | 502 | 5267 | 6101481 1816519 | 175000 | 239143 |
| . , | | n Bad | | 989338 | | 220 | | | ****** | 475000 |
| | - | Baland | | 2834289 | 4100858 | | 8783 | 5025267 | | 175000 |
| 18. | Par | ticular | s of unhed | lge for e ign c | urrency exp | enses a | | | | <i>(</i> 2.). |
| | | | for Importebtors | t of Goods | | | Curre | ent Year(Rs.) 60318641 31491798 | Previous | s year (Rs.) 36659710 23087590 |
| 19. | Cal | culati | ng of Far | ning Per Sh | are | | Cu | rrent Year (Rs.) | Previo | us Year (Rs.) |
| , | 1. | | | at the begin | | ear. | - | 8058900 | | 8058900 |
| | | | | _ | _ | Cai | | 8058900 | | 8058900 |
| 2. No of Shares at the close of the year | | | | | | | | | | |
| 3. Net Profit after Tax Rs. | | | | | | 53461011 | | | | |
| | 4. E. P. S. Rs. 9.41 6.69 | | | 6.63 | | | | | | |
| 20. | 20. Related Party Disclosure (Pursuant to Accounting Standard - 18) (i) RELATIONSHIP: | | | | | | | | | |
| | () | (a) | Key Mana | agement Pe | sonnel | - | Shri Sus | hil Jain (CMD) | | |
| | | (b) | Relative of | of Key | | | | | | |
| | | | Managen | nent Personi | nel | - | Shri Aks | hat Jain, (son of | Sh. Sushi | l Jain) |
| | | | | | | | Sr. Vice | President (Corpo | orate Affair | s) |
| | | | | | | - | Smt. Nar | ndita Jain (Wife o | of Sh. Susi | nil Jain) |
| | | | | | | - | Ms. Aash | hima Jain (Daugl | hter of Sh. | Sushil Jain) |
| · | | - | - Smt. Sushila Devi Jain, Mother of Sh. Sushil | | | h. Sushil Jain | | | | |
| | | | | | | | (Expired | on 02.06.2010) | | |
| | | (c) | Enternrise | es over whic | h Kev | _ | Jain Bha | wan | | |
| | | (5) | | nent Personi | | | Shrilon Ir | | | |
| | | | _ | e are able to | | | | Securities Privati | e Limited | |
| | | | | t influence | , | | | Phototech Privat | | |
| | | | Significan | i ii iii donoe | • | | | Securities Privat | | |
| | | | | | | | | e Company Limit | | |
| | | | | | | | Janiiubt | e company cimi | .eu | |

(ii) Detail of transactions with Related Parties during the year:

| Particulars | Key | Relative of Key | Enterprises |
|-------------------|----------------------|----------------------|-------------------|
| | Management | Management | referred in (1) |
| | Personnel | Personnel | (d) above |
| Remuneration Paid | 5461992 (5404208) | 1785294 (1715436) | |
| Dividend Proposed | 333880 | 646060 | |
| / Paid | (333880) | (646060) | |
| Rent Paid | | | 43000 (132000) |

Figures in the bracket are for the previous year.

21. Previous year's figures have been regrouped / re arranged whenever necessary to make them comparable with those of the current year.

In Terms of Report of Even Date Attached For K.N. GUTGUTIA & COMPANY

Chartered Accountants ICAI's FRN 304153E (B.R.GOYAL)

Partner

Membership No. 12172 11K, Gopala Tower,

Executive Director

(S.C. SINGHAL)

(N. S. SHARMA) (SANJEEV GOEL)

(SUSHIL JAIN)

& Company Secretary

Directors Chairman & Managing Director

For and on Behalf of the Board of Directors

25, Rajendra Place, New Delhi The 30th Day of May 2011

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2011

| | | Current Year | Previous Year |
|-------|---|---|---------------|
| Α. | CASH FLOW ARISING FROM OPERATING ACTIVITIES | (Rs.) | (Rs.) |
| | Net Profit before tax | 81082150 | 80338003 |
| | Adjustment for | *************************************** | •••• |
| | Depreciation & Amortisation | 25984421 | 28560963 |
| | Loss / (Profit) on sale of Fixed Assets | 1267280 | 892915 |
| | Interest Expenses | 3454586 | 9737192 |
| | Provision for feave encashment | 708983 | 2438889 |
| | Preliminary Expenses Written Off | 148142 | 37036 |
| | Bad debts / irrecoverable Advances written off (Net of Write In) | 169258 | 37030 |
| | Unrealised (Gain) / Loss on Exchanged Difference | 1626999 | 1363600 |
| | Misc. Expenses written off (Net off write in) | (1130205) | (412197) |
| | | (2158432) | (2974397) |
| | Liability no longer required written Back | , | |
| | Interest Income | (1821282) | (1397496) |
| | Loss / (Profit) on sale of Current Investments (Non Trade) | 147792 | (78700) |
| | Income from Current Investments (Non Trade) Dividend | (1450973) | (627119) |
| | Operating Profit Before Working Capitals Changes | 108028719 | 117878689 |
| | Adjustments For | | |
| | (Increase)/Decrease in Trade & other receivables | 56836625 | (23482370) |
| | (Increase)/Decrease Inventories | (30923453) | 22393747 |
| | (Increase)/Decrease Trade & other payable | (30042344) | (31635890) |
| | Cash Generated From Operations | 103899547 | 85154176 |
| | Direct Taxes including Wealth Tax (Net of Refund) | <u>(19307869)</u> | (22585000) |
| | Net Cash Inflow / (outflow) in course of Operating Activities (A) | 84561678 | 62569176 |
| В. | CASH FLOW FROM INVESTING ACTIVITIES | | |
| | Purchase / Sale of fixed assets/ CWIP (Net) | (12585209) | (28776820) |
| | Purchase / Sale of investments (Net) | 2919594 | 11056852 |
| | Interest | 1821282 | 1397496 |
| | Dividend Received | <u> 1450973</u> | 627119 |
| | Net Cash Inflow / (outflow) in course of Investing Activities (B) | (6393360) | (15695353) |
| C. | CASH FLOW FROM FINANCING ACTIVITIES | <u> </u> | |
| | Proceeds from / Payments | (86725626) | (15152060) |
| | for long Terms and Short Term Borrowing | • | , |
| | Dividend Paid (including Dividend Distribution Tax) | (1312175) | - |
| | Interest Payments | (3454586) | (9737192) |
| | Net Cash Inflow / (outflow) in course of Financing Activities (C) | (91492387) | (24889252) |
| Ð. | FOREIGN CURRENCY TRANSACTION DIFFERENCE ON CONSO | | |
| | Net Cash Inflow / (outflow) in course of Foreign Currency | | |
| | transaction activities (D) | 500525 | 25262 |
| | Net Increase / (Decrease) in Cash & Cash Equivalents | | |
| | (A)+(B)+(C)+(D) | (12793544) | 22009833 |
| | Cash And Cash Equivalents As At 31.03.2010 | 55450855 | 33441022 |
| | Cash & Cash Equivalent As At 31.03.2010 | 42657311 | 55450855 |
| Note | • | 42001011 | 33430033 |
| 14016 | | | |

- (1) The Above Cash Flow Statement has been prepared under the 'In direct Method' set out in Accounting Standard - 3 issued by the Institute of Chartered Accountants of India.
- (2) Previous Years figures have been regrouped / rearranged wherever necessary.
- (3) Cash & Cash Equivalents include Margin Money against L/C & B/G Rs. 7988441 (P.Y. Rs. 18169533)

As per our Report of Even Date Attached

For K.N. GUTGUTIA & COMPANY

For and on Behalf of the Board of Directors

Chartered Accountants

ICAI's FRN 304153E (B.R.GOYAL)

(S.C. SINGHAL)

(N. S. SHARMA)

Partner Membership No. 12172

Executive Director & Company Secretary (SANJEEV GOEL)

(SUSHIL JAIN) Directors Chairman & Managing Director

11K, Gopala Tower, 25, Rajendra Place, New Delhi

The 30th Day of May 2011

PROXY INDIAN TONERS & DEVELOPERS LIMITED

Regd. Office: 10.5 KM, Rampur Bareilly Road, Rampur- 244 901 (U.P.)
Corporate Office: 5-E, Gopala Tower, 25, Rajendra Place, New Delhi- 110 008

| I/we | |
|---|--|
| of | |
| in the district of | |
| being a member / members of | of the above-named Company, hereby appoint |
| Mr./Miss/Mrs | |
| of | in the district |
| or failing him/her | |
| of | in the district |
| as my/our proxy to vote for me/us on my/o to be held on Thursday, the 18th Augus | our behalf at the 21st Annual General Meeting of the Company tt, 2011 at 2.30 p.m. and at any adjournment thereof. day_of2011. |
| No. of Shares held | L.F. NO./ Client I. D. No |
| DPID No. | |
| | One Rupee |
| | Revenue |
| | Stamp |
| | |
| less than 48 hours before the t NO GIFT WILL BE D | ISTRIBUTED DURING THE MEETING TEAR HERE |
| A | TTENDANCE SLIP ———————— |
| | S & DEVELOPERS LIMITED ampur Bareilly Road, Rampur- 244 901 (U.P.) |
| | Ist Annual General Meeting being held on Thursday, the Registered Office of the Company at 1 <mark>0.5 KM</mark> , Rampur |
| Name of the Shareholder | |
| (In block letters) | |
| Folio No./Client I.D. No | D.P.I.D. No |
| | Signature of the Shareholder/Proxy |
| Note: 1 Please complete this atter | olgriature of the Shareholder/Proxy |
| tions in reason complete and atter | rearros one and name it over at the entrained of the |

NO GIFT WILL BE DISTRIBUTED DURING THE MEETING

2. Please bring your copy of Balance Sheet at the time of Annual General Meeting.

venue of the meeting.