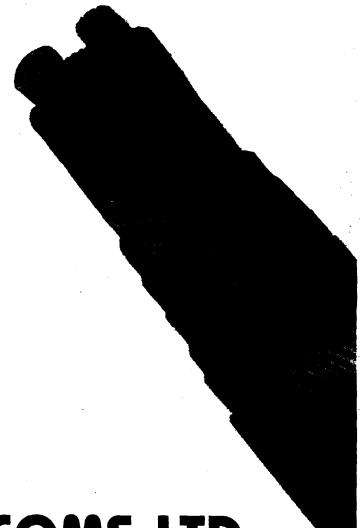
# ANNUAL REPORT 2012-2013





# S G N TELECOMS LTD.

Manufacturers of :

All types of Power, XLPE, Control, Data cables and AAAC, AAC & ACSR Conductors

Regd. Office: E-58, 59, Phase-VIII, S.A.S. Nagar, Mohali (PUNJAB). PIN - 160 055

E-mail: sgntelecom@rediffmail.com & sgntelecomsltd@gmail.com

Phone: 0172-5063378

# **BOARD OF DIRECTORS**

Mr. Surinder Singh Ms. Parminder Kaur

Mr. Inderjit Singh Mr. Rajiv Kishore Chairman cum Managing Director

Director

Director

Director

# **AUDITORS**

N. Kumar & Co. Chartered Accountants # 220, Sector 40-A, Chandigarh,

# **BANKERS**

ICICI Bank Ltd

# **REGD. OFFICE & WORKS**

E 58-59, Industrial Area, Phase 8, Mohali. Punjab.

# **REGISTRAR & SHARE TRANSFER AGENT**

MAS Services Limited T-34, IInd Floor, Okhla Industrial Area, Phase II, New Delhi.

#### NOTICE

Notice is hereby given that Annual General Meeting of M/S SGN TELECOMS LIMITED will be held on Monday, 30<sup>th</sup> September, 2013 at 9.00 A.M. at regd. office Plot No. 58-59, Industrial Area, Phase VIII-B, SAS Nagar, Mohali to transact the following business:

# **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Balance Sheet of the company as at 31st March 2013 and statement of profit and loss during the year ended on that date along with the report of Directors and Auditors thereon.
- 2. To appoint a Director in place of Ms. Parminder Kaur who retires by rotation at the ensuing Annual General Meeting and being eligible offers herself for reappointment.
- 3. TO APPOINT THE STATUTORY AUDITORS OF THE COMPANY AND IN THIS REGARD TO PASS THE FOLLOWING RESOLUTION AS ORDINARY RESOLUTION:

"Resolved that M/s N Kumar & Co, Chartered Accountant, the retiring Statutory Auditors of the company, be and are hereby reappointed as Statutory Auditors of the company from the conclusion of this Annual General Meeting until the conclusion of next annual general meeting at a remuneration to be decided by the Board."

> For Board of Directors M/S SGN TELECOMS LTD.

DATE :03/09/2013

Sd/-PLACE: Mohali CHAIRMAN CUM MG DIRECTOR

# NOTES:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself/herself and such proxy need not to be the member of the company.
- 2. Proxies in order to be effective must be received by the Company at its Registered Office not less than 48 hours before the meeting.
- 3. Members who holds shares in physical form are requested to notify any change in their registered address to Registrar and share transfer agent i.e. MAS Services Limited, New Delhi.
- 4. Members are requested to bring the copy of annual report and attendance slip duly filled in the meeting. Members who are holding shares in demat form are requested bring their Client Id and DP Id for easing identification of attendance.
- 5. Register of members and register of transfer will remain closed from 28th September 2013 to 30th September 2013 both days inclusive.
- 6. Nomination forms for availing the nomination facility are available at registered office.

# IMPORTANT COMMUNICATION TO MEMBERS

The Ministry of Corporate Affairs has, pursuant to its Green Initiative in the Corporate Governance, allowed paperless compliances by companies. It has issued circulars allowing the companies to service notice/documents including Annual Report by email to its members. We request the shareholders, who have not registered their email addresses so far, may, as a support to this initiative, register their email addresses, in respect of electronic holdings, with the Depository through their respective Depository Participant. Members who hold shares in physical mode are requested to register their email address with MAS Services Limited, New Delhi, the share transfer agent of the Company.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 173 OF COMPANIES ACT 1956

# LISTING AGREEMENT

As required under Clause 49 (IV) G of the Listing Agreement, given below are the details of the Directors who retire by rotation and are eligible for re-appointment:

# ITEM NO. 2

A. Name : Ms. Parminder Kaur

Age : 53 years

Qualification : Post Graduate

Expertise : More than 20 years experience in administration of

business

Other Directorships

: Nil : 3

Committee membership Shareholding in the co

: 997600

# **DIRECTORS REPORT**

Your Directors are pleased to present their Annual Report for the financial year ended on 31st March 2013.

# FINANCIAL RESULTS:

PARTICULARS	31 <sup>st</sup> March 2013 (Rs. In Lacs)	31 <sup>st</sup> March 2012 ( Rs. In Lacs)
Total Income	118.74	374.28
Profit Before Depreciation	(3.35)	17.54
Depreciation	16.38	14.53
Net Profit/(loss)	(19.73)	3.01
Extraordinary Items	Nil	(391.11)
Transfer to Balance sheet	(19.73)	(388.10)

Due to the market constraints the turnover of the company has fallen sharply during the current financial year resulting in higher operation losses.

# **DIVIDEND:**

In the absence of any adequate profits, the management has decided not to declare any dividend.

# **FIXED DEPOSIT:**

The Company has not accepted any deposit from the public with in the meaning of section 58-A of the Companies Act, 1956.

# **DIRECTORS:**

Ms. Parminder Kaur, Director of the company who retire at the ensuing Annual General Meeting and being eligible offers herself for reappointment. Mr. Devender Singh, Ms. Paramjit Kaur, Ms. Reeta Devi and Mr. Balwinder Singh ceased from the directorship during the current financial year.

#### **ALLOTMENT OF SHARES ON PREFERENTIAL BASIS**

During the year under review, the company has allotted 80,00,000 (Eighty Lacs) equity shares upon conversion of equal number of warrants on preferential basis.

# LISTING:

The company is listed with Bombay Stock Exchange Limited. The shares are being regularly traded there. The company is regular in payment of listing fees and complying with other listing requirements. The other stock Exchanges namely Delhi Stock Exchange and Ludhiana Stock Exchange are not active and no trading is being taking place there. The company has applied for delisting of securities from these Delhi Stock Exchange and Ludhiana Stock Exchange.

#### **AUDITORS:**

M/s N Kumar & Co, Chartered Accountants hold office until the conclusion of the ensuing Annual General Meeting and are recommended for re-appointment. The company has received a letter from them that their appointment if made will be within the limits as prescribed in the section 224 (1B).

#### **AUDITORS REPORT:**

Observation in the Auditors Report are dealt with in the notes to the Accounts and being self explanatory need no further clarifications..

# **CORPORATE GOVERNANCE REPORT:**

As required under listing agreement the Corporate Governance Report along with Auditors certificate regarding compliance of conditions of corporate governance report is enclosed.

# **MANAGEMENT DISCUSSION & ANALYSIS REPORT**

As required under clause 49 (E) of Listing Agreement the Management Discussion & Analysis forms an integral part of the Directors Report.

# PARTICULARS OF EMPLOYEES

None of the employees is covered Under Section 217(2A) of the Companies Act ,1956 read with Companies (Particulars of Employees) Rules ,1975 as amended.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

Information required under Section 217(1)(e) of the companies Act, 1956, read with Companies (Disclosure of Particulars in the report of Directors) Rules, 1988 with respect to conservation of energy, technology absorption and foreign exchange earnings and outgo is as follows:

# FORM A

a. Disclosure of Particulars with respect to Conservation of Energy:

b.

A. Power and fuel consumption	2012-13	2011-12
1. Electricity		
(a) Purchased		
Units	124501	154367
Total amount	747009	926205
Rate/unit	6.00	6.00
(b) Own generation	Nil	Nil
(i) Through diesel generator	Nil	Nil
Unit		
Units per ltr. of diesel oil		
Cost/unit		
(ii) Through steam turbine/generator		
2. Coal	Nil	Nil
3. Furnance oil	Nil	Nil
4. Others/internal generation	Nil	Nil
B. Consumption per unit of		
production		
Electricity	Nil	Nil

# c. Technology Absorption:

The Company is using indigenous technologies in the manufacturing of process. The updation of technology is an ongoing process and Company is complying with all the statutory guidelines in this regard.

# d. Foreign Exchange earnings and Outgo:

The Company has not earned any income or incurred any expenditure in foreign exchange during the financial year.

#### **DIRECTORS RESPONSIBILITY STATEMENT:**

As required u/s 217 (2AA) of the companies Act ,1956 the Directors states that :

- 1. That in the preparation of annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures.
- 2. That Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period.
- That Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- 4. That Directors have prepared the annual accounts on going concern basis.

#### **ACKNOWLEDGEMENT**

The Directors, place on record their appreciation for the support and assistance received from all concerned during the period under review.

For Board of Directors

DATE: 04/09/2013

PLACE: Mohali

Sd/-

CHAIRMAN CUM MG DIRECTOR

#### **SCHEDULE 15: NOTES TO ACCOUNTS**

# 1. SIGNIFICANT ACCOUNTING POLICIES:

a) Method of Accounting:

The accounts are prepared on Historical cost concept on an accrual basis and accounting principles generally accepted in India.

b) Fixed Assets & Depreciation:

Fixed assets are stated at original cost including freight, duty, taxes and other incidental and pre-operative expenses relating to the acquisition, installation on appropriate basis. Depreciation has been charged on a straight line method as per the rates and in the manner prescribed by Schedule XIV of the Companies Act, 1956.

c) Inventories:

Closing stocks are valued at cost or market price whichever is less and cost is ascertained on FIFO Method Basis.

- d) Gratuity and leave encashment is accounted for on cash basis.
- e) Investment:

Long term investment are stated at cost less permanent diminution in value if any.

f) Misc. Expenses:

( To the extend not written off): These are written off over ten years.

- 2. Estimated amount of contracts remaining to be executed on capital account not provided for as on 31-3-2013 is Nil (Pre. Year Nil) (as certified by M.D.)
- 3. Balance on account of various parties are still subject to confirmation / Reconciliation.
- 4. The figures have been rounded off to the nearest rupee and the figures for the previous year have been re-arranged wherever considered necessary.
- 5. Current Assets loans & advances are approximately of the value stated in the Balance Sheet if realized in the ordinary course of business.

0.	Payment to Directors Remuneration	(Amount in Rs.)	(Amount in Rs.)
	NIL	NIL	- NIL

7. Discloser of related pa Name	Relationship	Amo	ount
<del></del>	NIL		
8. EARNING PER SHAI a) Weighted average nur Shares of Rs. 1 each.	• •	2012-2013	2011-2012
<ul> <li>Number of shares at t</li> <li>Number of shares at t</li> <li>Weighted average nu shares outstanding dur</li> </ul>	he end of year mber of equity	7,28,09,900 7,28,09,900	
<ul><li>Net profit after tax av</li><li>Equity shares holder (</li><li>Basic and diluted earn share (in rupees)</li></ul>	Rs. in lacs)		
O. SEGMENT INFORM. Company is engaged of 10. Payment of Auditors	only in one business so	•	
	Audit Fee	25,000	25,000
11. Expenditure in Foreig A. Travelling Expens B. Value of Imports of C. Souvenir expenses	ses on CIF Value (Capital	Items)	  
12. Quantitative informati and applicable:  A. Capacity:	ion to the extent availa	able Current Year (Amount in Rs.	Previous Yea (Amount in Rs
Licened (Boxe Installed (Box	•	3750 Km	3750 Km
Note: Installed ca by Managing Dire	pacity is as certified ector.		

B. Production Turnover Stock:

Product

Quantity

Value (Rs. in lacs)

Stock of Finished goods-Opening

Production for the year

Stock of Finished Goods-Closing

Not complied Not Complied

1. Previous year figures are in brackets

For and on behalf of the Boards of Directors

For N.KUMAR & COMPANY

(SURINDER SINGH)

(PARMINDER KAUR)

**Chartered Accountants** 

JT Managing Director

Director

(Narinder Kumar) Prop. M.No. 80287

Place: KHARAR Date: 03.09.2013

# **AUDITORS' REPORT TO THE MEMBERS OF SGN TELECOMS LIMITED**

We have audited the attached Balance Sheet of **M/s Sgn Telecoms Limited** as at 31st March, 2013. These Financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order 2003, issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, and in terms of information and explanations given to us and also on the basis of such checks as we considered appropriate, we state that:-

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) During the year management did not physically verified the fixed assets, however fixed Assets are physically verified by the management once in three year which is reasonable & no material discrepancies were noticed on last verification.
  - (c) The Company has not made any substantial disposal of fixed assets, during the year. Thus, the going concern status of the Company has not been affected.
- 2. As informed to us physical verification has been conducted by the management at year end in respect of finished goods and stores, spare parts and raw materials. The procedures of physical verification of stock followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business. The discrepancies noticed on such verification in respect of raw materials as compared to the books records (stock register maintained on computer system) which are not significant, have been properly dealt with in the books of accounts. The valuation of these stocks is fair and proper in accordance with normally accepted accounting principles.
- 3. In our opinion the company has not taken unsecured loans, from Companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956 where the rate of interest or other terms and conditions on such loans are Prima Facie Prejudicial to the interest of the Company.
- 4. The Company has not granted any loans, secured or unsecured to Companies, Firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956, where the rate of interest and other terms and conditions of such loans are Prima facie prejudicial to the interest of the Company.
- 5. In our opinion the internal control procedure of the Company relating to the purchases of stores, raw materials including components, Plant & Machinery, equipment and other similar assets and sale of goods are commensurate with the size and nature of the business of the Company.
- 6. (b) According to the information and explanations given to us, there are no transactions made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956 and exceeding the value of rupees 50,000/- in respect of any party.
- 7. The Company has not accepted any deposits from the public to which the provisions of sections 58A and 58AA of the Companies Act, 1956 and the rules framed thereunder would apply.
- 8. The Company did not have an internal audit system during the year.
- 9. Maintenance of cost records has not been prescribed by the Central Govt. under section 209(I) (a) of the Companies Act, 1956, for any of the products of the Company.
- 10. (a) According to the records of the company, undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, wealth-tax, sales tax, customs duty, excise duty, cess and other material statutory dues applicable to it have generally been regularly deposited with the appropriate authorities.
  - (b) There are no outstanding undisputed statutory dues as at the last day of the financial year ended on 31-03-2013 or for a period of more than six months from the date they became payable.
- 11. In our opinion, the accumulated losses of the company are not more than fifty percent of its net worth. The company has neither incurred cash losses during the financial year covered by our audit nor in the preceding financial year.
- 12. According to the information and explanations given to us, the company has not defaulted in the repayment of dues to the financial institutions or banks. Further, there are no debenture holders.
- 13. According to the information and explanations given to us, the company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.

- 14. The company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 (hereinafter referred to as the said Order) are not applicable to the company.
- 15. The company is not significantly dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the said Order are not applicable to the company. However the company has made some long term investment in share. All the investment are properly maintained.
- 16. According to the information and explanations given to us, the company has not given any guarantees for loans taken by others from banks or financial institutions.
- 17. According to the information and explanations given to us and on an overall explanations given to us, in our opinion, the terms loans have been applied for the purpose for which it was raised.
- 18. According to the information and explanations given to us and on an overall examination of the balance sheet of the company in our opinion the funds raised on short term basis have not been used for long term investments and vise-versa.
- 19. The company has made any preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956 and the Price at which this preferential allotment has been made is not prejudicial to the interest of the Company.
- 20. The company has not issued any debentures. Accordingly, the question of creating a security for debentures does not arise.
- 21. The company has not raised any money by public issues each during the year. Accordingly the question of disclosure of end use of such monies does not arise.
- According to the information and explanations given to us, no fraud on or by the company has been noticed or reported during the course of our audit.

Further to the above, we report that :

- a) we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) in our opinion, proper books of account as required by the Companies Act, 1956 (as amended) have been kept by the Company so far as appears from our examination of these books;
- c) the Balance Sheet and the Profit & Loss Account referred to in this report are in agreement with the books of account;
- d) in our opinion, the Balance Sheet and Profit & Loss Account complied with the Accounting Standards as referred to in subsection (3C) of Section 211 of the Companies Act, 1956;
- e) on the basis of written representations received from the directors and taken on record by the Board of Director, we report that none of the directors of the company is disqualified from being appointed as director under clause (g) of sub-section (1) of Section 274 of the Companies Act. 1956; and
- f) in our opinion and to the best of our information and according to the explanations given to us the said Accounts, read with other notes thereon, given in the schedule 15 forming part of the accounts in the manner so required and give a true and fair view:
- i) in the case of Balance sheet, of the state of affairs of the Company as at 31<sup>ST</sup> March, 2013; and
- ii) in the case of Profit & Loss Account, of the loss of the Company for the year ended on that date.

For N.KUMAR & COMPANY Chartered Accountants

> (Narinder Kumar) (Prop.) M.No-80287

Place: KHARAR Dated: 03.09.2013

#### M/s SGN TELECOMS LTD BALANCE SHEET AS AT 31.03.2013

BALANCE SHEET AS AT 31.03.2013				
PARTICULAR	ANNEXURE	(AMOUNT IN Rs.) 31.03.2013	(AMOUNT IN Rs.) 31.03.2012	
I. EQUITY AND LIABILITIES		32103(2023	K3./ 51.05.2012	
(1) SHAREHOLDER'S FUNDS				
(a) Share Capital	Α	72809900.00	72809900.00	
(b) Reserves and Surplus	В	2052689.95	4026389.00	
(c) Money received against share warrants				
(2) Share application money pending allotment				
(3) NON-CURRENT LIABILITIES				
(a) Long-term borrowings	C	22947232.43	24952232.43	
(b) Deferred tax liabilities (Net)			,	
(c) Other Long term liabilities				
(d) Long term provisions		-		
(4) CURRENT LIABILITIES				
(a) Short-term borrowings	D	1774415.54	1706317.00	
(b) Trade payables	E	1520713.24	2240000.33	
(c) Other current liabilities	F	115962.00	191050.00	
(d) Short-term provisions				
	TOTAL	101220913.16	105925888.76	
II.Assets				
(1) NON CURRENT ASSETS				
(a) Fixed assets				
(i) Tangible assets	G 、	16181110.58	16714494.80	
(ii) Intangible assets				
(iii) Capital work-in-progress (iv) Intangible assets under development				
(b) Non-current investments	]			
(c) Deferred tax assets (net)	}			
(d) Long term loans and advances				
(e) Other non-current assets	н	43404535.31	43404535.31	
(2) CURRENT ASSETS				
(a) Current investments		,		
(b) Inventories	I	24133395.00	23388954.00	
(c) Trade receivables	j	4433138.73	9291289.73	
(d) Cash and cash equivalents	l ĸ l	1584579.90	2493803.21	
(e) Short-term loans and advances		11484153.64	10632811.70	
(f) Other current assets				
	TOTAL	101220913.16	105925888.76	

**AUDITOR'S REPORT** 

(As per seaprate report of even date attached)

For SGN TELECOMS LTD

For N.KUMAR & COMPANY (Chartered Accountants)

DIRECTOR

DIRECTOR

(Narinder Kumar) Prop. M.No.080287

Place:KHARAR Date:-03.09.2013

M/S SGN TELECOMS LTD TRADING AND PROFIT & LOSS STATEMENT FOR THER YEAR ENDED 31.03.2013

PARTICULAR	NOTE NO	(AMOUNT IN Rs.) 31.03.2013	(AMOUNT IN Rs.) 31.03.2012
I. Revenue from operations II. Other Income	N	11570813.00 303309.00	36073320.91 1354655.63
III. Total Revenue (I +II)		11874122.00	37427976.54
IV. Expenses:			
Cost of materials	_	9836021.12	33216208.35
Purchase of Stock-in-Trade	0		
Changes in inventories of finished goods, work-in-progress	P	-437845.00	-2160625.00
and Stock-in-Trade Employee benefit expense		603750.00	
Financial costs	Q	235496.93	1368493.66
Depreciation and amortization expense		1638180.22	1453379.89
Other expenses	R	1972217.78	2502421.24
Total Expenses		13847821.05	37126623.14
V. Profit before exceptional and extraordinary items and tax VI. Exceptional Items	(III - IV)	-1973699.05	301353.40
Exceptional Items	1		
VII. Profit before extraordinary items and tax (V - VI)		-1973699.05	301353.40
VIII. Extraordinary Items			
IX. Profit before tax (VII - VIII)		-1973699.05	301353.40
X. Tax expense: (1) Current tax (2) Deferred tax			
XI. Profit(Loss) from the perid from continuing operations	(VII-VIII)	-1973699.05	301353.40
XII. Profit/(Loss) from discontinuing operations			
XIII. Tax expense of discounting operations		·	
XIV. Profit/(Loss) from Discontinuing operations (XII - XIII)			
XV. Profit/(Loss) for the period (XI + XIV)		-1973699.05	301353.40
XVI. Earning per equity share: (1) Basic (2) Diluted		-0.03 -0.03	0.0041 0.0041

<u>AUDITOR'S REPORT</u> (As per seaprate report of even date attached)

For N.KUMAR & COMPANY (Chartered Accountants)

For SGN TELECOMS LTD

DIRECTOR

DIRECTOR

(Narinder Kumar) Prop. M.No.080287

Place:KHARAR Date:-03.09.2013

# M/S SGN TELECOMS LTD

# I. EQUITY AND LIABILITIES

# 1. SHAREHOLDERS FUND

(A) SHARE CAPITAL			ANNEXURE-A
PARTICULAR		31.03.2013	31.03.2012
AUTHORISED SHARE CAPITAL (300000000 Equity Share of Rs. 1/- each)		30000000.00	30000000.00
ISSUED , SUBSCIBED AND PAID-UP-CAPITAL (72809900 Equity Shares of Rs. 1/- Each)		72809900.00	72809900.00
	TOTAL_	72809900.00	72809900.00
(B) RESERVE & SURPLUS			
PARTICULAR		31.03.2013	31.03.2012
PARTICULAR		31.03.2013	31.03.2012
RESERVE & SURPLUS		4026389.00	2985000.00
ADD:- APPLICATION MONEY SHARE WARRANTS		0.00	1041389.00
ADD:-PROFIT & LOSS DURING THE YEAR	TOTAL	-1973699.05 <b>2052689.95</b>	0.00 <b>4026389.00</b>
	IOIAL_	2032009.93	4020389.00
M/S SGN TELECOMS LTD 2. NON-CURRENT LIABILITIES			
(a) LONG -TERM BORROWING			
			ANNEXURE-C
PARTICULAR		31.03.2013	31.03.2012
FROM NON BANKING FINANCIAL SH. SURINDER SINGH		22947232.43	24952232.43
	TOTAL_	22947232.43	24952232.43
3. CURRENT LIABILITIES			
(a) SHORT -TERM BORROWING			
PARTICULAR		31.03.2013	31.03.2012
PARTICULAR		31.03.2013	31.03.2012
TERMS LOANS FROM BANK			
ICICI BANK-LTD		420528.54	0.00
ICICI BANK LTD-L/A NO-19634 ICICI BANK-96653		656128.00 697759.00	820091.00 886226.00
TCTCT BANK-90055		697739.00	886226.00
	TOTAL	1774415.54	1706317.00
(b) TRADE PAYABLE			
PARTICULAR		31.03.2013	31.03.2012
· · · · · · · · · · · · · · · · · · · ·		31.03.2013	31.03.2012
SUNDRY CREDITORS (AS PER LIST)		1520713.24	2240000.33
	TOTAL	1520713.24	2240000.33

CASH IN HAND

BANK BALANCE

( c) OTHER CURRENT LIABILITIES			
PARTICULAR		31.03.2013	ANNEXURE-F 31.03.2012
AUDIT FEES PAYABLE		35000.00	35000.00
TELEPHONE EXPENSES PAYABLE		25000.00	25000.00
· <del></del> · · · - ·		1272.00	1667.00
FBT PAYABLE		0.00	16558.00
ELECTICIT EXP PAYABLE		32040.00	36538.00
EXPENSES PAYABLE SALARY & WAGES PAYABLE		0.00	<b>9693.00</b> 60950.00
ACCOUNTING CHARGES PAYABLE		468 <b>5</b> 0.00 0.00	6000.00
CHO. ISSUED BUT NOT PRESENT FOR PAYMENT		0.00	29000.00
TDS PAYABLE		0.00	5644.00
CST PAYABLE		10800.00	0.00
CST FATABLE		10600.00	0.00
	TOTAL	115962.00	191050.00
M/S SGN TELECOMS LTD			
II. ASSETS			
M/S SGN TELECOM (a) OTHER NON CURRENT ASSETS			
(d) OTHER NON CONNECT. MODELO			ANNEXURE-H
PARTICULAR		31.03.2013	31.03.2012
	······································		
OP BALANCE		35946019.32	36 <b>247</b> 372.72
LEES :- NET PROFIT DURNG THE YAER		0.00	301353.40
		35946019.32	35946019.32
PRELIMINARY EXP		7458515.99	7458515.99
	TOTAL	43404535.31	43404535.31
(b) INVENTORIES			
			ANNEXURE-I
PARTICULAR		31.03.2013	31.03.2012
RAW MATERIAL		11847654.00	11541058.00
SEMI FINISHED /FINSSHED		12285741.00	11847896.00
STORES& PARTS		0.00	0.00
STORESA PARTS		0.00	0.00
	TOTAL	24133395.00	23388954.00
( c ) TRADE RECEIVABLE			
			ANNEXURE-J
PARTICULAR		31.03.2013	31.03.2012
LECC THAN CIV MONTH		4400400 70	0204200 32
LESS THAN SIX MONTH		4433138.73	9291289.73
MORE THAN SIX MONTH		0.00	0.00
OTHER DOUBTFUL DEBTS		0.00	0.00
	TOTAL_	4433138.73	9291289.73
(d) CASH & CASH EQUIVALENTS			
DADTTOULAD			ANNEXURE-K
PARTICULAR		31.03.2013	31.03.2012

492620.25 2001182.96

1581398.49

3181.41

(e) SHORT-TERM LOANS AND ADVANCES			
			ANNEXURE-L
PARTICULAR		31.03.2013	31.03.2012
ADVANCES RECOVERABLE IN CASH OR IN KAND OR FOR VALUE TO BE RECEIVED		5897872.65	5897872.65
TDS		104854.00	104854.00
EXCISE DUTY RECOVERABLE ITC RECOVERABLE PSCPL EARNEST MONEY		370668.92 0.00 1002500.00	350280.74 92348.24 1002500.00
ADVANCES TO SUPPLIER		2388.00	696993.00
ASCENT SOLAR THERMAL DHIRAJ CHALLANA HINDALCO INDUSTRIES ;TD MRS PARAMJIT KAUR NAND FLOUR MILLS & COAL CO NATIONAL SECURTY LTD NATIONAL ALUMINIMUM CO	વ	20000.00 350000.00 117859.00 500000.00 14740.00 62894.00 552414.00	
DEPOSITS WITH GOVT AND OTHER		2487963.07	2487963.07
	TOTAL	11484153.64	10632811.70

TOTAL 1584579.90 2493803.21

# M/S SGN TELECOMS LTD 1. REVENUE FROM OPERATIONS

TOTAL	31.03.2013 11570813.00 11570813.00	<b>31.03.2012</b> 36073320.91 <b>36073320.91</b>
TOTAL	11570813.00	36073320.91
TOTAL		
		ANNEXURE-N
	31.03.2013	31.03.2012
	303309.00	1354655.63
TOTAL	303309.00	1354655.63
	31.03.2013	31.03.2012
		7547885.00 37209381.35
	11847654,00	11541058.00
TOTAL	9836021.12	33216208.35
SS		
		ANNEXURE-P
	31.03.2013	31.03.2012
	0.00	833308.00
	0.00	0.00
	0.00	833308.00
	11847896.00	8853963.00
	12285/41.00	11847896.00
	-437845.00	-2993933.00
TOTAL	-437845.00	-2160625.00
	31.03.2013	31.03.2012
	603750.00	745857.00
	0.00	888.00
	603750.00	746745.00
·	31.03.2013	31.03.2012
<u></u>		1368493.66
IOIAL	235496.93	1368493.66
		ANNEYLIDE
	31.03.2013	31.03.2012
	ss	TOTAL 9836021.12  SS  31.03.2013  0.00 0.00 0.00  11847896.00 12285741.00 -437845.00  TOTAL -437845.00  31.03.2013 603750.00 0.00 603750.00 31.03.2013 235496.93  TOTAL 235496.93

	TOTAL 1972217.78	2502421.24
JOB WORK	19166.00	0
SHORT & EXCESS	784.24	0.00
FEES, RATES AND TAXES	185102.00	72436.00
TRAVELLING & CONVEYANVCE	106250.00	46834.00
STOCK EXCHAGE FEES	26966.00	130197.00
OFFICE EXPENSES	38000.00	23974.00
DELIVERY CHARGES	0.00	51168.00
ISO CERTIFICATION CHARGES	0.00	21380.00
INSPECTION FEES	0.00	3309.00
MACHINERY REPAIR	3418.00	16324.00
ELECTRCITY & WATER CHARGES	747009.00	926205.00
FREIGHT & CARTAGE	142180.00	190625.00
CONSUMABLE STORE	0.00	430.00
FREIGHT OUTARD	58156.00	160580.00
TENDER FEES	0.00	5500.00
MEMBERSHIP & SUBSCRIPTION	5753.00	1750.00
INSTRUMENT CALIBRATION	0.00	12000.00
BUSINESS PROMOTION	1738.00	0.00
DONATION	2100.00	0.00
LISTING CHARGES	0.00	119354.00
VEHICAL R/M EXPENSES	278080.23	83180.50
REPAIR BUILDING	106460.00	387553.07
INSURANCE CHARGES	52506.00	83122.00
COMPUTER STATIONERY	13700.00	0.00
TELEPHONE EXPENSES	53164.31	5 <b>4</b> 440.67
PRINTING & STATIONERY	3500.00	5902.00
POSTAGE & COURIER	767.00	2032.00
LEGAL & PROFESSTIONAL CHARGES	0.00	22500.00
ADVERTISEMENT EXPENSES	72418.00	34625.00
AUDIT FEES	25000.00	25000.00
ACCOUNTING CHARGES	30000.00	22000.00

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M/S SGN TELECOMS LTD

27622.50 -20545.48 77321.72 22439.21 3590.35 113420.64 1233725.00 1110178.75 14800.00 ANNEXURE-G AS ON 31.03.2013 16181110.58 3366909.69 4505888.99 5863960.54 138201.33 (Amount in Rs.) 18389.75 18824.33 65625.52 0.0 3862.44 16714494.80 3366909.69 4841233.66 387435.00 29000.00 1227936.00 0.0 5635765.43 119512.99 AS ON 31.03.2012 W.D.V. 78960.79 384275.00 1377.50 635636.08 2137.72 14839.36 129371.25 200.00 5534370.76 150302.90 11592730.44 1791102.96 20315304.76 DEPRECATION DEPRECATION DURING TOTAL DEPERCATION UPTO 31.03.2013 117757.25 38935.23 9953.79 23560.79 1377.50 8 272.08 6092.35 153710.00 200.00 335344.68 1638180.22 793950.89 157025.65 THE YEAR ADDITION DURING THE YEAR TRANSFER TOTAL COST UPTO 31.03.2012 140349.10 55400.00 1865.63 0.00 5199026.09 596700.85 10798779.55 1634077.30 8747.01 230565.00 0.00 11614.00 0.00 18677124.54 101400.00 5728.07 36496415.34 10040259.75 17456690.98 15000.00 3366909.69 615090.60 227624.62 1652901.63 128260.00 1618000.00 29000.00 1239550.00 0.00 0.00 0.00 0.0 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 SALE 0.00 0.00 1022146.00 0.00 0.00 0.00 0.00 0.00 15000.00 21650.00 46000.00 1104796.00 615090.60 3366909.69 10040259.75 16434544.98 55400.00 5728.07 128260.00 205974.62 1652901.63 1618000.00 29000.00 1239550.00 35391619.34 AS ON 01.04.2012 DEPRECATION COST AS ON %00.0 TOTAL 3.34% 4.75% 9.50% 6.33% 4.75% 9.50% 40.00% 4.75% 9.50% 4.75% 4.75% 4.75% RATE OF LAND & SITE DEVELOPMENT AS PER COMPANY ACT FURNITURE & FIXTURE TESTING INSTRUMENT TANGABLE ASSETS OFFICE EQUIPMENT AIR CONDITIONER WELDING SET CAR-INNOVA MACHINERY COMPUTER BUILDINGS VEHICLES ASSETS MOBILE TOTAL CAR

16531485.88

18677124.53

1453379.89

17223744.64

34070788.34

0.00

1320831.00

34070788.34

PREVIOUS YEAR

# **CORPORATE GOVERNANCE REPORT:**

# 1.COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

Corporate Governance is the combination of voluntary practice and compliance with laws and regulations leading to effective control and management of the company. The company believes that good corporate governance contemplates that corporate actions balance the interest of all stockholders and satisfy the tests of accountability, transparency and fair play. The company believes that all its operations and actions must be directed towards overall share holder value.

# 2.BOARD OF DIRECTORS:

The Board of Directors consists of Eight Directors during the financial year ending 31<sup>st</sup> March 2013. The composition of Board of Directors and other relevant details are given below:

Name of the Director	Category	No. of Board Meetings attended	Attendance at last AGM	No. of other directorships	No. of Board Committees
Mr. Surinder Singh	Chairman cum Managing Director	7	Yes	Nil :	2
Mr. Devender Singh (*)	Jt. Managing Director	1	Yes	Nil	Nil
Ms Parminder Kaur	Director	7	Yes	Nil	Nil
Ms Paramjit Kaur(*)	Director	1	Yes	Nil	Nil
Mr Inderjit Singh	Independent Director	5	No	Nil	3
Mr Balvinder Singh(*)	Independent Director	4	No	Nil	3
Ms. Reeta Devi(*)	Independent Director	5	No	Nil	1
Mr. Rajiv Kishore	Independent Director	4	No	Nil	Nil

(\*) Ceased from directorship of the company w.e.f. 6<sup>th</sup> April 2013.

During the financial year ended 31.03.2013, seven Board Meetings were convened. There was not a gap of more than four months between two board meetings. The minutes of the meeting are entered in the minutes book within 30 days of end of each meeting. No independent director has any material pecuniary interest in the Company. The members of Board have access to all the information of the Company. The Annual general meeting of the company for last financial year was held on 29.09.2012.

#### 3 AUDIT COMMITTEE:

The Board has defined the scope of Audit committee to cover the all areas provided in Companies Act, 1956 and Listing Agreement with the Stock Exchange. The terms of reference of the Audit Committee are given below:

- (a) Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- (b) Recommend the appointment, reappointment and replacement of auditors.
- (c) Recommending and approval of payments of statutory auditors for various assignments.
- (d) Reviewing with management the annual financial statements before submission to the Board, focusing primarily on:
  - i. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act, 1956
  - ii. Changes, if any, in accounting policies and practices and reasons for the same
  - iii. Major accounting entries involving estimates based on the exercise of judgment by management
  - iv. Significant adjustments made in the financial statements arising out of audit 9findings
  - v. Compliance with listing and other legal requirements relating to financial statements
  - vi. Disclosure of any related party transactions

- vii. Qualifications in the draft audit report.
  - (e) Reviewing, with the management, the quarterly financial statements before submission to the board for approval
  - (f) Reviewing, with the management, the statement of uses / application of funds raised through public issue, rights issue, preferential issue, etc.
  - (g) Reviewing, with the management, performance of statutory and internal auditors, and adequacy of the internal control systems.
  - (h) Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
  - (i) Discussion with internal auditors on any significant findings and follow up there on.
  - (j) Reviewing the findings of internal investigations by the internal auditors into the requisite matters
    - (k) Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain area of concern.
    - (I) Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.
    - (m) Discussion with internal auditors of any significant findings and follows up thereon.

During the year ending 31<sup>st</sup> March 2013, the audit committee comprises of three directors namely Inderjit Singh, Balvinder Singh and Mr. Surinder Singh. Mr. Inderjit Singh is the Chairman of the audit committee.

# **Details of meeting of Audit Committee**

Four meetings of audit committee were held during the financial year. The gap between two meetings of the audit committee is not more than four months.

Name of the Members of Audit committee	No. of meetings held	No. of Meetings attended
Mr. Inderjit Singh	4	4
Mr. Balvinder Singh	4	4
Mr. Surinder Singh	4	4

# **4.REMUNERATION COMMITTEE**

During the year ending 31<sup>st</sup> March 2013, the company has constituted a Remuneration Committee. The Members of the remuneration committee are Mr. Inderjit Singh, Mr. Balwinder Singh and Ms. Reeta Devi. During the financial year the remuneration committee meeting was held once. The Company has no pecuniary relationship or transactions with its non -executive directors. No meeting of remuneration committee was convened in the last financial year.

Details of remuneration of directors during the year ended 31st March, 2013 are given below

 Name of the Director	Salary	Perquisites & Commission	Total		
 Nil			<del></del>		
No sitting fees was paid to any director in the last financial year.					

# 5. SHAREHOLDERS/INVESTORS GRIEVANCES/ SHARE TRANSFER COMMITTEE

The followings are the members of the committee during the year ending 31<sup>st</sup> March 2013:

Mr. Surinder Singh Mr. Inderjit Singh Mr. Balvinder Singh

Meetings of the committee were regularly held during the financial year. The committee met to approve the transfer of shares and to redress the shareholders grievances. The share certificates submitted for dematarlisation were also approved by the committee. Some shares of the Company are in physical form. There were no pending transfers and there is no complaint pending as on 31/03/2013.

#=====================================
Brief information on the Directors proposed for reappointment

Ms. PArminder Kaur, Director of the company liable to retire by rotation and beinh eligible offers herself for reappointment. Mr. Devender Singh, Mrs PArmjeet KAur, Mrs. Reeta Devi and Mr. Balwinder Singh ceased from directorship of the company w.e.f. 6<sup>th</sup> April 2013.

# **Details of Annual/Extra Ordinary General Meeting:**

The annual general meeting of the Company for the last financial year was held on 29<sup>th</sup> September 2012 at Registered Office. No Extra Ordinary General Meeting was convened during the yea No resolution was passed through postal ballot.

YEAR	DATE OF AGM	TIME	PLACE
2009-2010 (AGM)	30 <sup>th</sup> September 2010	9.00 a.m	Regd office
2010-2011 (AGM)	30 <sup>th</sup> September 2011	9.00 a.m.	Regd office
2011-2012 (AGM)	29 <sup>th</sup> September 2012	9.00 a.m.	Regd office

#### **Disclosures**

(a) Transactions with related party:

The company has not entered into any materially significant related party transactions during the period under review that may have potential conflict with the interest of the company.

(b) Accounting treatment

In preparation of the financial statements the company has followed the accounting standards issued by Institute of Chartered accountants of India and has applied the standard accounting policies.

© Penalities and Non Compliances

There have been no instances of any penalties imposed on the company on any matter relating to the capital market. The Board receives a certificate of compliance of the applicable laws from the Managing director in every Board meeting.

(d) The certificate of compliance of various statutory laws have been taken from the Managing Director.

#### **Means of Communication**

The communication with the shareholders at large is through annual report, publication of quarterly results and press releases in newspaper. The Company send annual reports to all the shareholders. The notices of convening of general meetings are published in the newspaper. The Board of directors approves the quarterly results within 45 days of end of each quarter. The financial results are being sent to stock exchange through courier, internet and fax. Quarterly results are also regularly published in the newspaper papers in accordance with the requirement of the Listing Agreement.

#### SHARE HOLDER INFORMATION:

Annual General Meeting:

E 58-59,64-65 Industrial Area, Phase VIII, SAS Nagar, Mohali.

Puniab.

# Book closure:

The company's register of member and share transfer books will remain closed from 28<sup>th</sup> September 2013 to 30<sup>th</sup> September 2013 (Both days inclusive).

# Details of stock exchanges:

The shares of the company are listed in following Stock Exchanges.

Bombay Stock Exchange Limited Delhi Stock Exchange Limited (\*) Ludhiana Stock Exchange (\*)

# (\*) Delisting applied

The shares of the company are being traded at Bombay Stock Exchange and the company is regular in paying its annual listing fees.

# Stock code

The stock code of BSE is 531812. The ISIN Number of the company is INE 266C01023.

# Registrar and transfer agent:

MAS Services Limited T-34, IInd Floor, Okhla Industrial Area, Phase II, New Delhi.

# Regd Office & Works

E-58-59, Industrial Area, Phase VIII, SAS Nagar, Mohali. (Punjab)

# **MANAGEMENT DISCUSSION & ANALYSIS REPORT**

# Opportunities, threats and risks:

We operate in a competitive environment as our principal products, wires and cables are produced by a large number of other manufacturers in India and abroad. Players in this market generally compete with each other on key attributes such as technical competence, quality of products and services, pricing and track record. We compete with our competitors on the basis of our track record of quality, technical competence and distribution channels.

# **Internal Control System:**

The company has very effective internal control system. All the assets of the Company are properly safeguarded. The use of assets is properly recorded. The internal control system is properly documented. The system is reviewed and updated by the management periodically. The finding and suggestions of internal control are reviewed by the Board of Directors & Audit Committee and they make sure that internal control system is properly complied with

# **Human Resources and Industrial relation:**

The company is maintaining very cordially relations with all concerned people. With the change in management, new faces have been inducted in the company. The relations with banks and pother statutory departments are also very cordial.

#### CORPORATE GOVERNANCE CERTIFICATE

#### TO THE MEMBERS OF SGN TELECOMS LIMITED

We have examined the compliance of conditions of Corporate Governance by SGN Telecoms Limited for the year ended 31st March 2013 as stipulated in Clause 49 of the Listing Agreement of the said Company with the stock exchange.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereto, adopted by the Company for ensuring the compliance of conditions of the corporate governance. It is neither an audit nor an expression of opinion on financial statements of the Company.

In our opinion and to the best of our information and according to the examinations given to us we certify that the Company has complied with the conditions of corporate governance as stipulated in the above mentioned Listing Agreement.

We state that no investor grievance is pending for a period exceeding one month against the Company as per the records maintained by the Company.

We further state that such compliance is neither an assurances to future viability of the Company not the efficiency or effectiveness with which the management has conducted the affairs of the Company

Date: 04.09.2013

Place: Chandigarh

N Kumar & Co

Chartered Accountant

# S.G.N. TELECOMS LIMITED

Registered Office: E-58-59, INDUSTRIAL AREA, PHASE 8, MOHALI, Pb. (In case of Member is unable to be present in person at the Meeting this form may be used)

# **PROXY FORM**

I/We	_ of		being a member/members of
S.G.N. Telecoms Limited hereb	y appoint <b>M</b> r.	/Mrs./Miss	of
	or failing	him/her,	Mr./Mrs./Miss
of	1	as my/our	proxy to attend and to vote for
me/us and on my/our behalf at t	the Annual G	eneral Mee	ting of the Company to be held at
registered office on 30.09.2013 a	and at any adj	ournment t	hereof.
Signed this	day of	2012.	Folio/ Client I.D. No
			Affix Rupee one Revenue Stamp
		Sic	gnature
Phase VIII, Mohali, Punjab, atle 2. A proxy need not to be a mem	east 48 hours bear of the Com	efore the tin pany. - OMS LIMIT	
	ATTEND	ANCE SLII	P
To be handed ove	r at the entrar	nce of the N	fleeting Hall
Name of the attending Memb (IN BLOCK LETTERS)	er	Folio/Clie	nt I.D. No
(IN BLOCK LETTERS)		No. of Sh	nares
Name of the Proxy ( IN BLOC	K LETTERS	)	
[To be filled in if the F	Proxy attends	instead of	the Member(s)]
I hereby record my presence a Industrial Area, Phase VIII, Moh		General M	eeting at Regd Office at E-58-59,
(to be sign	Member's/ f ned at the tim		nature ng over this slip)
NOTE: The copy of the Annual F	Report may pl	ease be bro	ought to the Meeting Hall.

For Office Use:

If undelivered, please return to :-

# S G N TELECOMS LTD.

Regd. Office: E-58, 59, Phase-VIII, S.A.S. Nagar, Mohali (PUNJAB), PIN - 160 055.

E-mail: sgntelecom@rediffmail.com & sgntelecomsttd@gmail.com Phone: 0172-5063378, Fax: 0172-5093378