# RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED

## **ANNUAL REPORT**

<u>2016-17</u>

## **Directors' Report**

To the Members,
Reliance Nippon Life Asset Management Limited
(Formerly known as Reliance Capital Asset Management Limited)

Your Directors take pleasure in presenting their Twenty Second Annual Report on the business and operations of your Company, together with the audited financial statements, for the year ended March 31, 2017.

At the outset, your Directors wish to reiterate your Company's commitment to the highest standards of corporate governance in order to enhance the trust of all its stakeholders. Strong and robust corporate governance practices have facilitated your Company in standing up to the continued scrutiny of domestic & international investors and that of the Regulatory authorities.

Your Company endeavors to remain one of the leading players in the Asset Management business in India and enhance its global footprint as well.

#### FINANCIALS

The standalone and consolidated financial statements of the Company for the year ended March 31, 2017, have been prepared under the historical cost convention, in accordance with the generally accepted accounting principles in India and in line with the provisions of the Companies Act, 2013 (Act). The financial highlights (on a consolidated and standalone basis) of the Company for the year ended March 31, 2017 are as follows:

(In Rs.)

	Consol	lidated	Standalone		
Description	Year ended March 31, 2017	Year ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2016	
Gross Income	14,359,148,829	13,138,198,886	14,004,372,147	12,710,696,654	
Profit before exceptional item and tax	5,813,129,696	5,023,996,209	5,821,090,313	4.962.743.794	
Exceptional Items			-	4.028,535	
Profit Before Tax	5,813,129,696	5,023,996,209	5,821,090,313	4,958,715,259	
Provision for taxation	1,744,999,424	1,275,869,007	1,727,093,206	1.257,800,000	
Provision for Deferred Tax Asset/	48,489,352	16,273,942	46,246,393	(838,962)	

	Consol	idated	Standalone		
Description	Year ended March 31, 2017	Year ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2016	
(Liability)					
Profit After Tax before share of minority shareholders	4,019,640,921	3,764,401,144	4,047,750,714	3,701,754,221	
Share of Minority Shareholders		66,056	-		
Net Profit	4,019,640,921	3,764,335,088	4,047,750,714	3,701,754,221	
Balance carried to Balance Sheet	11,116,795,338	10,099,836,996	11,266,005,325	10,220,937,190	
Basic EPS of Rs.10 each	348.93	326.77	351.37	321.33	
Diluted EPS of Rs.10 each	348.93	326.77	351.37	321.33	

The Consolidated Financial Statements of the Company, along with that of its subsidiaries, for the year ended March 31, 2017 (duly audited by their respective statutory auditors) are forming part of this Annual Report.

The annual accounts of all the subsidiary companies and the related detailed information will be made available to the Shareholders of the Company seeking such information at any point of time. The annual accounts of all the subsidiary companies will also be kept at the Corporate Office of the Company, for inspection by the Shareholders. The Company shall furnish a hard copy of details of accounts of subsidiaries to any Shareholder on demand.

DETAILS OF MATERIAL CHANGES AND COMMITMENTS AFFECTING THE FINANCIAL POSITION OF THE COMPANY

There are no material changes and commitments affecting the financial position of the Company since the date of the financial statements i.e. March 31, 2017.

DIVIDEND

#### **EQUITY SHARES:**

Your Directors are pleased to recommend the payment of dividend of Rs. 215/- (Rupees Two Hundred Fifteen Only) per equity share of Rs. 10/- each, thereby entailing the total payout of Rs. 2,981,018,202 /- (including dividend distribution tax and other applicable taxes/ surcharges).

#### PREFERENCE SHARES:

Your Directors are pleased to recommend the declaration and payment of dividend of Rs. 6/(Rupees Six only) on each 6% Non-Cumulative, Non Convertible, Redeemable Preference
Shares of the Company, for the year under review, thereby entailing the total payout of Rs.
21,664,377/- (including dividend distribution tax and other applicable taxes/surcharges).

#### AMOUNT TO BE CARRIED TO RESERVES

In view of the declaration and payment of dividend to the Shareholders of the Company and in accordance with the provisions of Section 123 of the Act, your Directors do not propose any amount to be transferred to the General Reserves of the Company.

#### PARTICULARS OF LOANS, GUARANTEES AND INVESTMENT

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 of the Act are provided as part of the notes to the Financial Statements.

#### MATERIAL DEVELOPMENTS

#### CHANGE OF NAME OF THE COMPANY

Pursuant to an Agreement entered into amongst the major Shareholders of your Company i.e. Reliance Capital Limited and Nippon Life Insurance Company, during the year the name of the Company was changed from 'Reliance Capital Asset Management Limited' to 'Reliance Nippon Life Asset Management Limited'.

#### ACQUISITION OF SCHEMES OF GOLDMAN SACHS MUTUAL FUND

During the year, your company consummated the transaction to take over the asset management rights of the schemes of Goldman Sachs Mutual Fund in India ("GSMF"), from the asset management company and the trustee Company of GSMF. Overall 12 (twelve) schemes were transferred to your Company. The said transfer of schemes was also accompanied with taking over a team of 20 people/ employees of GSMF. With the acquisition of the said schemes, along with human capital of a cumulative work experience of 290 years, your Company has augmented its strength in exchange traded fund space and your Company hopes to grow from strength to strength in this niche space.

#### COMPLIANCE CULTURE & RISK MANAGEMENT

Your Company is essentially Compliance centric and has a huge focus in this direction. The Compliance function is manned by a dedicated and experienced team of professionals. The Compliance team regularly conducts various educative training programs for various segments within the organization. Your Company thrives towards a culture of 'Total Compliance' and it has a 'Zero Tolerance' policy for non-compliances.

Your Company has a comprehensive Risk Management Policy that envisages an enterprise risk management framework and clearly sets out the objectives & elements of risk management within the organization, including the constitution of a Risk Management department (reporting directly to the CEO and to the Board of Directors), a Risk Management Committee (RMC) and the underlying mechanisms & processes to be used for identification, monitoring and reporting of various categories of risks including credit, market, liquidity and operational risks. There are well documented & Board approved policies & processes which are in place. In addition, proper & adequate Insurance Policies and business continuity planning have also been adequately put into place.

You will note that the basic revenue model of an asset management company is charging of management fees on assets under management provided by the investors. In case of an eventuality where the Company repeatedly fails to comply with regulatory norms with regard to investment restrictions and/ or code of conduct, or if there are repeated & glaring instances of fraud/ front-running then the same may be a catastrophic risk for the enterprise. However, your Directors would like to assure you that such risks are being mitigated by putting into place robust & time tested policies & processes, qualified & professional manpower to run these processes under the aegis & guidance of your Board of Directors. Board Committees and various other internal committees, consisting of its senior employees.

#### INTERNAL CONTROL SYSTEMS & THEIR ADEQUACY

The Company has an Internal Control System, commensurate with the size, scale and complexity of its operations. To maintain its objectivity and independence, the Internal Auditor reports to the Audit Committee.

The Internal Auditor monitors and evaluates the efficacy and adequacy of the internal control system in the Company, its compliance with operating systems, accounting procedures and policies. Based on the report of the Internal Auditor, process owners undertake corrective action in their respective areas and thereby strengthen the controls.

The Risk Management department follows up on pending audit issues and ensures that corrective actions are timely taken. Audit observations, if any, and corrective actions thereon, are also presented to the Audit Committee of the Board.

#### **OPERATIONAL HIGHLIGHTS**

#### ASSET MANAGEMENT:

In terms of the authorization from SEBI, your Company acts as the asset manager to Reliance Mutual Fund ("RMF"), which is the third largest Mutual Fund in India, in terms of the Quarterly Average Assets under Management (QAAUM) as on March 31, 2017.

The QAAUM of RMF as on March 31, 2017 was approx. Rs.210,891 Crores comprising of Rs. 57,011 Crores of Equity, Rs. 103,137 Crores of Debt, Rs. 37,995 Crores of Liquid Funds and Rs. 12,748 Crores of ETF assets. It may be noted that the QAAUM of RMF as on March 31, 2016 was approx. Rs. 158,408 Crores comprising of Rs. 47,668 Crores of Equity, Rs. 75,422 Crores of Debt, Rs. 33,543 Crores of Liquid Funds; and Rs. 1,775 Crores of ETF assets.

Overall QAAUM of RMF has shown positive growth of around 33.1% during the financial year 2016-17, while the Indian Mutual Fund Industry witnessed an overall positive growth of approx 35.2% in terms of QAAUM (Source: AMFI).

#### **NEW SCHEMES LAUNCHED:**

During the year under review, RMF launched the following new schemes:

Scheme Name	Туре	Structure
Reliance Fixed Horizon Fund - XXXI	Debt	Close - ended
Reliance Fixed Horizon Fund – XXXII	Debt	Close - ended
Reliance Fixed Horizon Fund - XXXXIII	Debt	Close - ended
Reliance Dual Advantage Fixed Tenure Fund X	Debt	Close - ended
Reliance ETF Long Term Gilt	ETF	Open - ended

As on March 31, 2017, RMF has a well rounded portfolio of 90 schemes under various categories such as Equity, Debt, Exchange Traded Fund, Fixed Maturity Plans and Interval Funds.

#### PORTFOLIO MANAGEMENT:

Your Company has been rendering Portfolio Management Services ("PMS") since August 2004. It currently offers discretionary and advisory portfolio management services to various categories of clients. The PMS business continued its positive performance through the year. As at the year end, the total AUM of the PMS business (including discretionary and advisory services and also including EPFO and CMPFO portfolio) stood at Rs.1,42,510 Crores as against Rs. 1,23,631 Crores for the last financial year.

Going forward, the PMS division of your Company will endeavor to identify suitable opportunities for launching equity portfolios and rendering investment advisory services. Our focus on providing customized offerings to high net-worth individuals & corporates will continue via PMS in Financial Year 2017-18.

Your Company is one of the four fund houses who are managing the prestigious Employees Provident Fund Organization (EPFO) mandate since last few years. As on March 31, 2017, the EPFO portfolio stood at Rs. 1,21,748 Crores and CMPFO stood at Rs. 20,762 Crores.

#### **ALTERNATIVE INVESTMENT BUSINESS:**

Alternative Assets remains an area of great interest in investment management space. The term Alternative Assets, is generally used to describe all assets other than the conventional listed equity and investment grade debt. Hence, this includes non-conventional/ non-benchmarked strategies in equities, non-investment grade debt/ high yield debt, assets like real estate, commodities, distress debt, etc. Reliance AIF Management Company Limited ("RAIF"), which is a subsidiary of your Company, is engaged in this business of managing alternative investment funds. During the year, RAIF has undertaken final closure of Reliance Yield Maximiser AIF Scheme III, its third scheme in the Secured Real Estate space. To date, a total commitment of ~ Rs. 1,300 Crores has been raised across all offerings. During the year, RAIF has aimed to diversify across asset classes and have launched two additional schemes in the Sector Agnostic Debt and Commercial Real Estate space respectively. Going forward, RAIF will continue to focus on profitable growth and include more asset classes.

#### RELIANCE INFRASTRUCTURE INVIT FUND:

We are pleased to inform you that during the year, the Company has been appointed as the Investment Manager for Reliance Infrastructure InvIT Fund, an infrastructure investment trust registered with the Securities & Exchange Board of India. Reliance Infrastructure InvIT Fund is proposing to raise funds by way of public offer and shall make investments in the

infrastructure assets. In this regard, your Company has secured the requisite approval of SEBI regarding the Investment management activity in respect of Infrastructure Investment Trust.

#### NATIONAL PENSION SYSTEM:

Reliance Capital Pension Fund Limited ("RCPFL"), a subsidiary of your Company is acting as one of the Pension Fund Managers for managing the pension assets under the National Pension System ("NPS").

NPS industry witnessed a rapid growth during the current year, both in terms of subscriber base as well as in respect of the assets under management. The subscribers under NPS schemes as of March 31, 2017 were in excess of 1.54 crores as compared to 97.50 Lakhs during the previous year. Further, the subscribers under private sector of NPS schemes as of March 31, 2017 were 10.22 Lakhs as compared to 6.88 Lakhs as of previous year i.e. March 31, 2016.

The overall assets managed by the NPS industry, as of March 31, 2017, were Rs. 1,74,558.15 Crores as compared to around Rs. 1,18,303.78 Crores as at the end of the last year. Further, the assets under management related to Private sector grew from Rs. 3,564 Crores last year to Rs. 7,069 Crores as of March 31, 2017. The assets under management of RCPFL during the current fiscal year has gone up to Rs. 168.97 Crores as compared to Rs. 111.22 Crores in the last year.

#### INTERNATIONAL BUSINESS:

#### Global Economic Environment

Year 2016-17 has been an eventful year from the Global social and economic perspective. From concerns around hard landing of the Chinese economy to Brexit event to a rise in the negative yield-bearing assets globally to the stupendous demonetization drive in India to the US presidential election victory of Donald Trump, the year has been action-packed to say the least.

Despite the volatility, Indian economy appears well primed to continue its journey towards a sustainable recovery with the Nifty starts recovering in the last quarter of the year 2016-17.

After a lackluster out-turn in the year 2016-17, economic activity is projected to pick up pace in 2017-18, especially in emerging markets and developing economies. The economic recovery in India is strongly supported by favorable factors like fiscal stability, lower inflation, policy reforms like demonetization, passage of the GST bill, modification in FDI policy and continued Government spending.

#### Offshore Opportunities

Foreign Portfolio investor ("FPI") flows in Indian equities stood at a 5 years low of INR 187Bn in 2016-17. Further, FPIs remained net sellers to the extent of INR 443Bn in fixed income markets during the calendar year 2016. Interestingly, Domestic Institutional Investors ploughed in INR 372bn into Indian equities during the year surpassing the net flows from FPIs. However, with clarity in the Union Budget on capital gain taxation and indirect transfers, FPIs turned net buyers.

#### Other Opportunities

The international subsidiaries of your Company manage a wide range of India investment funds through which overseas investors can participate in the India growth story. Your Company extends its services through offices in Singapore, Mauritius and Dubai.

#### Non-Binding Advisory Services

Under its non-binding advisory mandate, your Company provides advisory services to various offshore entities and the assets under the advisory business as on March 31, 2017 is Rs 5,576 crores

#### Singapore

Your Singapore subsidiary, Reliance Asset Management (Singapore) Pte Ltd. ('RAMS'), which established its business in Singapore in the year 2006 has closed the financial year 2016-17 with 238,925,148 USD assets under management.

After having successful launch of UCITS equity fund in Luxembourg which is being advised by your Company, RAMS continued its efforts through the launch of new products with over 127,432,306 USD raised from offshore investors this year.

#### Mauritius

The Mauritian subsidiary of your Company, Reliance Asset Management (Mauritius) Limited ('RAMM') continued its focus on rendering of investment management services to India focused collective investment schemes i.e. Emergent India Investments Limited.

#### CORPORATE SOCIAL RESPONSIBILITY

As part of its initiatives under "Corporate Social Responsibility ("CSR"), the Company has undertaken projects in the areas of promoting preventive health care in accordance with Schedule VII of the Act

The Annual Report on CSR activities is annexed herewith as Annexure - A.

#### **AWARDS AND RECOGNITION**

During the year, your Company and the Reliance Mutual Fund have been bestowed with the following awards and recognitions:

- · Stevie Award in the following categories:
  - Innovation in Customer Service Financial Services Industries (Status: Silver Stevie Winner)
  - National Sales Team of the Year (Status: Bronze Stevie Winner);
- Reliance Mutual Fund featured in Best BFSI Brands 2016 by Economic Times;
- Finnoviti Award 2017 for 'Simply Save & Instant Redemption' mobile solutions;
- National Awards for Excellence in Digital Marketing & Social Media Best Progressive Digital Marketing Company;
- National Awards to Reliance Mutual Fund for Excellence in Digital Marketing & Social Media - Simply Save - Digital Application of the year;
- BBC Knowledge National Digital Marketing Awards Best Financial Website to Reliance Mutual Fund;
- BBC Knowledge National Digital Marketing Awards Best Consumer Mobile App to Reliance Mutual Fund;
- Asset Benchmark Research Awards Top Investment Houses in Asian Local Currency Bonds, India, Rank 3;

 The Company featured in Economic Times Coffee Table Book as Mumbai's Trending Workplaces for Organization Creating an Enabling Culture of the employees.

#### **FUTURE OUTLOOK**

During the year under review, the Indian Mutual Fund Industry witnessed an overall positive growth of approx 35% in terms of QAAUM, from an amount of approx. Rs. 13,53,444 Crores as at March 31, 2016 to an amount of approx. Rs. 18,29,583 Crores as at March 31, 2017 (Source: AMFI) with following:

- 34.37 Lakh Net New SIPs registered during the Financial Year (as on February 2017)
- Around 48 Lakh Equity folios have been added this year so far (as on February 2017)

Government led various measures (e.g. Demonetization, GST) have already started showing positive impact in the economy. The Mutual Fund Industry has reflected stronger growth this year.

It has been a good year for your Company, as well. Your Company continues to be amongst the largest AMCs managing assets of around Rs. 3,55,800 Cr (USD 55 Billion) across Mutual Funds, PMS, Pension Funds and Offshore strategies. Your Company continues to aggressively pursue growth opportunities in the fund management and investment advisory space, both at domestic as well as at the international level.

There is significant growth potential for mutual fund Industry. There are only 5.4 Cr investor folios reflecting deep under penetration in adoption of mutual fund products in India. We continue to focus on geographical and retail penetration. Our Industry first initiative "Mutual Fund Day" is directed effort to increase retail participation across the country. As per latest data available on AMFI, over 85% of the Industry AUM originates from the Top 15 cities. This provides opportunities for expansion in smaller locations. Your Company has been focusing on bringing new investors to unlock untapped potential. In line with the SEBI regulations, we intend to improve penetration levels in Tier III, Tier IV locations and increase use of technology to improve the investor experience.

The smart phone user base in India is growing rapidly and provides us an opportunity to connect with large investor base through our digital interfaces. The digital space has the potential to significantly improve the service quality and also help ease in first-time investors to the Industry. Your Company has one of the most integrated Digital platforms in the

Industry, and we intend to continue building on it to further improve the investors' experience. Being one of the largest players in the Industry, your Company will continue investing in growing the market size, achieving product innovation, educating the investors, increasing the distribution reach and enhancing customer service infrastructure with aggressive expansion strategies.

#### SUBSIDIARIES

As of March 31, 2017, your Company had four (4) subsidiaries. Two of such subsidiaries are overseas, being one each in Singapore and Mauritius and two subsidiaries being in India. All the subsidiaries of the Company are engaged in financial services and related activities.

During the year under review, the subsidiary of your Company at United Kingdom i.e. Reliance Capital Asset Management (UK) Limited (formerly known as Reliance Capital Asset Management (UK) Plc.) had been stricken off from the Register maintained by the Companies House, United Kingdom.

A statement w.r.t. the performance and the financial position of the subsidiaries of the Company is forming a part of the Consolidated Financial Statements of the Company.

#### KEY MANAGERIAL PERSONNEL

In terms of the requirements of Section 203 of the Act, during the year under review, the following officials/ employees acted as the 'Key Managerial Personnel' of the Company:

- a) Mr. Sundeep Sikka Executive Director & Chief Executive Officer;
- b) Mr. Ajay Patel Manager;
- c) Mr. Prateek Jain Chief Financial Officer;
- d) Mr. Yogesh Sachdeva Company Secretary (up to October 25, 2016); and
- e) Mr. Deepak Mukhija Company Secretary (effective from December 20, 2016).

#### **DIRECTORS**

During the year, Mr. Shinichi Okamoto, Director on the Board of the Company has resigned w.e.f. April 22, 2016. Further, Mr. Soumen Ghosh, Director on the Board of the Company has also resigned w.e.f. March 31, 2017.

In order to further broad base the constitution of the Board, during the year, General Ved Prakash Malik (Retd.), Mr. Kazuhide Toda and Mr. Tomonao Gotoda were appointed as Directors and Mr. Sundeep Sikka was appointed as a Whole-time Director (designated as Executive Director & Chief Executive Officer) on the Board of your Company.

In accordance with the provisions of Section 152 of the Act, Mr. Kazuhide Toda (Director) is liable to retire by rotation at the ensuing Annual General Meeting of the Company and being eligible, has offered himself for re-appointment, as such. The Board recommends the reappointment of Mr. Kazuhide Toda as a Director of the Company.

Further, since the closure of the financial year 2016-17, following changes have taken place in respect of your Company's Board:

- Mr. Tomonao Gotoda, Director on the Board of the Company, resigned w.e.f. April 22, 2017.
- Mr. Takayuki Murai has been appointed as the Additional Director of the Company on April 22, 2017. Mr. Takayuki Murai shall hold office as Directors, upto the date of ensuing Annual General Meeting and are eligible to be appointed as Director thereat. In terms of Section 160 of the Act, your Company has received a notice in writing from one of the members, along with the requisite deposit proposing the candidature of Mr. Takayuki Murai for his appointment as Director

All the Independent Directors of your Company i.e. Mr. Kanu H. Doshi, General Ved Prakash Malik (Retd.), Mr. Sushil Chandra Tripathi and Ms. Ameeta Chatterjee, have duly furnished the required declarations that they meet the criteria of independence as laid down under Section 149(6) of the Act.

During the Year, in terms of the requirements of the Act, the Independent Directors held their separate meeting, wherein the performance of the Board and that of the non- independent Directors were evaluated. In this very meeting itself, the Independent Directors of the Company also thoroughly discussed the quantity, quality & the timelines of the flow of information between the Company's management and the Board and arrived at a view that the same is adequate and sufficient to enable effective decision making by the Board. The Nomination & Remuneration Committee of the Company also undertook the evaluation of the Directors' performance.

During the year under review, Nine (9) Board meetings and Three (3) meetings of the Committee of Directors were held.

Your Directors wish to inform that the functioning of the Board is supplemented by various committees (Board sub – committees and management committees), which have been constituted from time to time, such as Audit Committee, Committee of Directors, CSR Committee, Nomination & Remuneration Committee, Valuation Committee, Investment Committee, InvIT Committee, Risk Management Committee, Broker Empanelment Committee, Operating Committee, Compliance Committee, Proxy Voting Committee, Information Security Risk Management Committee, etc. to name a few. Each of the aforesaid Committees has been constituted in order to ensure due compliance with the applicable laws and to ensure the highest levels of corporate governance. The minutes of the meetings of each of these Committees are duly placed before the Board for noting and confirmation.

#### AUDIT COMMITTEE

In terms of the requirements of Section 177 of the Act, the Audit Committee of the Company consists of majority of Independent Directors. As on date of this report, it comprises Mr. Kanu H. Doshi [Independent Director], Mr. Sushil Chandra Tripathi [Independent Director], Ms. Ameeta Chatterjee [Independent Director], General Ved Prakash Malik (Retd.) [Independent Director] and Mr. Takayuki Murai [Associate Director].

During the year, Seven (7) meetings of the Audit Committee were held.

#### NOMINATION & REMUNERTION COMMITTEE

In terms of the requirements of Section 178 of the Act, the Nomination & Remuneration Committee of the Company consists of majority of Independent Directors. As on date of this report, it comprises Mr. Kanu H. Doshi [Independent Director], Mr. Sushil Chandra Tripathi [Independent Director], Ms. Ameeta Chatterjee [Independent Director], General Ved Prakash Malik (Retd.) [Independent Director] and Mr. Kazuhide Toda [Associate Director].

During the year, 2 meetings of the Nomination & Remuneration Committee were held.

#### CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

In terms of the requirements of Section 135 of the Act, the Corporate Social Responsibility ("CSR") Committee of the Company consists of seven members. As on date of this report, it

comprises Mr. Kanu H. Doshi [Independent Director], Mr. Sushil Chandra Tripathi [Independent Director], Ms. Ameeta Chatterjee [Independent Director], General Ved Prakash Malik (Retd.) [Independent Director], Mr. Sundeep Sikka [Associate Director], Mr. Kazuhide Toda [Associate Director] and Mr. Takayuki Murai [Associate Director].

During the year, 2 meetings of the CSR Committee were held.

#### AUDITORS' OF THE COMPANY - STATUTORY AND INTERNAL

In accordance with the applicable provisions of law, the Company has appointed Statutory and Internal Auditors, who periodically submit their reports, which are placed before the Audit committee for discussion, review and implementation of their recommendations.

#### STATUTORY AUDITORS:

In terms of Section 139 of the Act read with Companies (Audit and Auditors) Rules, 2014, at the Nineteenth Annual General Meeting of the Company, M/s. B S R & Co. LLP, Chartered Accountants were appointed as the Statutory Auditors of the Company in the Annual General Meeting held on June 24, 2014, for a period of Four (4) years subject however to ratification by members at every Annual General Meeting of the Company.

The Board recommends ratification of their appointment, as such, at the ensuing Twenty Second Annual General Meeting of the Company.

#### INTERNAL AUDITORS:

M/s. NMAH & Associates LLP, Chartered Accountants were appointed as the Internal Auditors' of your Company for the year 2016-17. Your Directors approved their reappointment as such for the financial year 2017-18.

#### AUDITORS OF THE SCHEMES OF RELIANCE MUTUAL FUND - STATUTORY AND INTERNAL

In accordance with the applicable provisions of law, the Company has appointed Statutory and Internal Auditors for the various Schemes of Reliance Mutual Fund, who periodically submit their reports, which are placed before the Audit Committee for discussion, review and implementation of their recommendations.

#### STATUTORY AUDITORS:

M/s. Haribhakti & Co. LLP, Chartered Accountants held office as Statutory Auditors of the Schemes of Reliance Mutual Fund for the financial year 2016-17. Your Directors recommend their re-appointment as such for the financial year 2017-18.

#### INTERNAL AUDITORS:

During the year, M/s. Deloitte Haskins & Sells LLP, Chartered Accountants were appointed as Internal Auditors of the Scheme of Reliance Mutual Fund and the portfolio management services division of the Company, for the financial year 2016-17. Your Directors recommend their re-appointment as such for the financial year 2017-2018.

#### AUDITORS' REPORT

The notes to the Annual Accounts of the Company, referred to in the Auditors' Report are self-explanatory and do not require any clarification from the Board.

#### SECRETARIAL AUDIT REPORT

Pursuant to the provisions of Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, your Directors had appointed M/s. M. Siroya and Company, Mumbai, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company for the financial year 2016-17. In this regard, the Report submitted by the Secretarial Auditor is annexed herewith as Annexure - B.

Your Directors are pleased to inform that the report from the Secretarial Auditors does not contain any qualifications or negative remarks.

#### EXTRACT OF ANNUAL RETURN

The details forming part of the extract of the Annual Return in form MGT-9 is annexed herewith as Annexure - C.

PARTICULARS REGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

#### CONSERVATION OF ENERGY:

The operations of the Company do not consume high levels of energy. Adequate measures have been taken to conserve energy wherever feasible. Your Company uses latest technology and energy efficient equipments. As energy cost forms a very small part of the total costs, the impact on cost is not material.

#### TECHNOLOGY ABSORPTION, ADAPTATION AND INNOVATION:

#### (i) The efforts made towards technology absorption:

During the financial year 2016-17, Digital strategy of your Company was focused providing the simplified processes to the customer and keeping in view the interests of the distributors. Along with this, there was a strong agenda to acquire a new customer online without any paper work. In line with the above objective, your Company launched various initiatives in this direction and many of these initiatives were first time in the Industry. Some of those initiatives are as follows:

- Launch of Instant redemption on Simply Save app for customers
- Revamped website for the distributor to provide ease of transactions, campaigns and other such transactions & add-on features
- E-mandate for Axis and HDFC Bank customers, which enables customers to register regular payments like SIP etc. seamlessly
- Paperless eKYC process to acquire customers who are new to Mutual Fund industry by connecting with Aadhar ecosystem

#### (ii) Benefits derived out of the above initiatives:

Financial year 2016-17 has seen phenomenal increase in business through our digital Assets, as follows:

- >100% growth in purchase Volume, up from 12% to 25%
- Digital is >1.3 times bigger than largest distributor in Purchases...6 times bigger than 2<sup>nd</sup>
- Every 4<sup>th</sup> Purchase is Digital, Mobile App contributing > 40% to Digital
- Total Digital Purchases have crossed 40,000 per month
- 135% growth in unique customers during the year.

#### RESEARCH AND DEVELOPMENT:

It's evident that digital has become a critical asset in many companies' quest for growth. We as a Company are very much committed to this and are looking continuously to provide simplified process and product over the digital platform to the online customers. This approach is being led by various research and innovative products designed for the online customers. The team and management keep on participating in various discussions, conclave, summits, forum to stay connected and updated on the digital movement in the world & industry.

#### FOREIGN EXCHANGE EARNINGS AND OUTGO:

During the year, the Company effected exports worth Rs Nil.

During the year under review, the Company earned foreign exchange equivalent to Rs. 262,344,770/- The Company spent foreign exchange equivalent to Rs. 65,598,782/-

#### DIRECTORS' RESPONSIBILITY STATEMENT

As per the requirements of Sub Section (5) of Section 134 of the Act, the Directors confirm that -

- In the preparation of the annual accounts for the financial year ended March 31, 2017, the applicable accounting standards have been followed and that there are no material departures;
- (ii) The Directors have selected such accounting policies in consultation with the Statutory Auditors' and have applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2017 and of the profit of the Company for the year under review;
- (iii) The Directors have taken proper and sufficient care to the best of their knowledge and ability for the maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) The Directors have prepared the annual accounts of the Company on a 'going concern' basis.

(v) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

#### RELATED PARTY TRANSACTIONS

All related party transactions that were entered into during the financial year were on an arm's length basis and were in the ordinary course of business. There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large. Related Party Transactions are being placed before the Audit Committee and/ or the Board, for approval/ noting, as appropriate. Prior omnibus approval of the Audit Committee is obtained on a yearly basis for the transactions which are foreseen or repetitive in nature. Your Directors have already approved a Related Party Transactions Policy for the purpose of identification and monitoring of such transactions.

#### PARTICULARS OF FRAUDS REPORTED BY THE AUDITORS'

In terms of Section 143(12) of the Act, M/s. B S R & Co. LLP, Chartered Accountants, the Statutory Auditors of the Company have not reported any instance of fraud having taken place during the year under review, in their Audit Report.

#### SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS

There are no significant material orders passed by the Regulators/ Courts which would impact the going concern status of the Company and its future operations.

#### OUR PEOPLE

Your Company as an organization is committed towards creation of knowledge for the benefit of all the stakeholders. It is our firm belief that the growth of an organization is largely dependent on the growth of its individuals. Policies in your Company are employee oriented and devised with our 'People First' philosophy in mind.

Your Company had 915 numbers of employees as at March 31, 2017.

Your Company had 915 numbers of employees as at March 31, 2017.

As required by the provisions of Rule 5(2) of the Companies (Appointment and Remuneration

of Managerial Personnel) Rules, 2014, the names and other particulars of the employees are

set out in 'Annexure - D' to this Directors' Report.

PREVENTION OF SEXUAL HARASSMENT OF WOMEN AT WORKPLACE

Your Company has in place a Prevention of Sexual Harassment Policy in line with the

requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition

& Redressal) Act, 2013. An Internal Complaints Committee (ICC) has been set up to redress

complaints received regarding sexual harassment. All employees (permanent, contractual,

temporary, trainees) are covered under this Policy. Following is a summary of sexual

harassment complaints received and disposed off during the year:

. No. of complaints received: Nil

. No. of complaints disposed of: N.A.

**ACKNOWLEDGEMENTS** 

Your Directors wish to place on record their sincere appreciation for the co-operation

received from various regulatory and governmental authorities including SEBI, RBI, Registrar

of Companies, Maharashtra at Mumbai, PFRDA, NPS Trust, EPFO, CMPFO, Custodians,

Bankers, Registrars, Shareholders, Investors and all other business constituents during the

year under review. We believe all of them have contributed to our continued growth.

Your Directors also wish to place on record their deep appreciation for the total commitment

displayed by all the executives, officers and staff, resulting in yet another eventful

performance for the year.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

OF RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED

(Formerly known as Reliance Capital Asset Management Limited)

Place: Mumbai

Dated: April 22, 2017

Kanu Doshi

Director

(DIN: 00577409)

Sundeep Sikka

Executive Director & CEO

(DIN: 02553654)

#### ANNUAL REPORT ON CSR ACTIVITIES

 A brief outline of the Company's CSR policy, including overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR policy.

The Company has framed a CSR Policy in compliance with the provisions of the Companies Act, 2013 and the web link for the same is:

https://www.reliancemutual.com/AboutUs/CompanyProfile/Documents/Group-CSR-Policy-Document.pdf

- 2. Composition of the CSR Committee:
  - Mr. Kanu Doshi (Independent Director)
  - Mr. S. C. Tripathi (Independent Director)
  - Ms. Ameeta Chatterjee (Independent Director)
  - General Ved Prakash Malik (Retd.) (Independent Director)
  - Mr. Kazuhide Toda
  - Mr. Sundeep Sikka
  - Mr. Takayuki Murai
- 3. Average net profit of the Company for last three financial years: Rs. 4.444,472,032/-
- Prescribed CSR Expenditure (two percent of the amount as in item 3 above): Rs. 88,889,441/-
- 5. Details of CSR spend for the financial year:
  - a. Total amount spent for the financial year: Rs. 90,000,000/-
  - b. Amount unspent, if any: Nil

Manner in which the amount spent during the financial year is enclosed as Appendix (i)

#### Appendix (i)

1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)			
Sr. No.	CSR Project/ Activity identified	Sector in which the project is covered	Projects or programs (1) Local area or other (2) Specify the State and district where projects or programs were undertaken	Amount outlay (Budget) Project or Programs wise	Amount Spent on the project or programs Sub-heads: (1) Direct expenditure on projects and program (2) Overheads	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency*			
1.	Mandke Foundation Kokilaben Dhirubhai Ambani hospital & Medical Research Institute	ation ben hai Ambani al & Medical		oundation (okilaben Ohirubhai Ambani ospital & Medical		4,00.00,000	4,00,00,000	14,94,27,000	4,00.00,000	
2.	Ujjain Charitable Trust Hospital & Research Center	Health Care	Madhya Pradesh	4,00,00,000	4,00,00,000	4,00,00,000	4,00,00,000			
3.	Himalayan Institute Hospital Trust	Health Care	Uttarakhand	1,00,00,000	1,00,00,000	4,67,30,000	1.00,00,000			

# FOR AND ON BEHALF OF THE BOARD OF DIRECTORS OF RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED (Formerly known as Reliance Capital Asset Management Limited)

Place: Mumbai

Dated: April 22, 2017

Kanu Doshi

Director

(DIN: 00577409)

Sundeep Sikka

Executive Director & CEO

(DIN: 02553654)

M Siroya and Company Company Secretaries

A-103, Samved Building (Madhukunj), Near EktaBhoomi Gardens, Rajendra Nagar, Borivali (E), Mumbai - 400 066 Tel.:+91 22 28706523/24; 28546523(D); Cel.:+91 9324310151; E-mail: siroyam@gmail.com; www.msiroya.com

#### Form No. MR-3

#### SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2017

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
Reliance Nippon Life Asset Management Limited
(Formerly known as Reliance Capital Asset Management Limited)

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Reliance Nippon Life Asset Management Limited (hereinafter referred to as the "Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2017, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2017 according to the relevant and applicable provisions of:

(i) The Companies Act, 2013 (the Act) and the rules made thereunder, as may be applicable;

(ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder; and

(iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;

(iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment.

Based on the representation made by the Company and its officers and our verification of the relevant records on test check basis, the Company has adequate system and process in place for compliance under the following laws applicable specifically to the Company:

(i) SEBI (Mutual Funds) Regulations, 1996; and

(ii) Securities and Exchange Board of India (Portfolio Managers) Regulations, 1993.



#### M Siroya and Company Company Secretaries

A-103, Samved Building (Madhukunj), Near EktaBhoomi Gardens, Rajendra Nagar, Borivali (E), Mumbai - 400 066 Tel.:+91 22 28706523/24; 28546523(D); Cel.:+91 9324310151; E-mail: siroyam@gmail.com; www.msiroya.com

Other statutes, Acts, laws, Rules, Regulations, Guidelines and Standards etc., as applicable to the Company are given below:

- 1. Labour Laws and other incidental laws related to employees appointed by the Company either on its payroll or on contractual basis as related to wages, gratuity, provident fund, ESIC, compensation etc.;
- 2. Acts as prescribed under Direct Tax and Indirect Tax;
- 3. Stamp Acts and Registration Acts of respective States;
- 4. Labour Welfare Act of respective States; and
- 5. Such other Local laws etc. as may be applicable in respect of various offices of the Company.

We have also examined compliance with the applicable clauses of the following:

- 1. Secretarial Standards issued by The Institute of Company Secretaries of India, and
- 2. Listing Agreement: The Company is an unlisted Company and therefore compliance with listing agreement is not applicable.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above, to the extent applicable.

We further report that the Board of the Company is duly constituted with proper balance of Executive Director, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice was given to all the Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation & deliberations at these meeting.

During the period under review, decisions were carried through unanimously and no dissenting views were observed, while reviewing the minutes.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company in order to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the Company has undertaken following significant & material corporate events/actions having a bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above:

- (i) At the Extra-ordinary General Meeting of the members held on April 22, 2016, inter-alia, the following resolutions were passed:
  - (a) Adoption of the amended and restated Articles of Association of the Company;
  - (b) Appointment of Mr. Sundeep Sikka as a Whole-Time Director for a period of 5 years commencing from April 22, 2016;



M Siroya and Company Company Secretaries

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- (c) Appointment for General Ved Prakash Malik (Retd.) as an Independent Director; and
- (d) Appointment of Mr. Kazuhide Toda and Mr. Tomonao Gotoda as the Directors of the Company.
- (ii) At the Annual General Meeting of the members held on June 27, 2016, inter-alia, the following resolutions were passed:
  - (a) Declaration of Final Dividend of Rs. 215 per equity share; and
  - (b) Declaration of Dividend on Preference Share @ 6% p.a.
- (iii) At the Board Meeting held on October 20, 2016 the Board accepted the Resignation of Mr. Yogesh Sachdeva as the Company Secretary of the Company w.e.f. October 25, 2016;
- (iv) At the Extra-ordinary General Meeting of the members held on October 20, 2016, inter-alia, the following resolution was passed:
  - (a) Revision of Remuneration of Mr. Sundeep Sikka, Whole-time Director of the Company.
- (v) At the Board Meeting held on December 20, 2016, Mr. Deepak Mukhija was appointed as Company Secretary and Key Managerial Personnel of the Company.

For M Siroya and Company Company Secretaries

Mukesh Siroya Proprietor

FCS No.: 5682 CP No.: 4157

Date: April 22, 2017 Place: Mumbai

This report is to be read with our letter of even date which is annexed as **Annexure A** and forms an integral part of this report.

M Siroya and Company

Company Secretaries

A-103, Samved Building (Madhukunj), Near EktaBhoomi Gardens, Rajendra Nagar, Borivali (E), Mumbai - 400 066 Tel.:+91 22 28706523/24; 28546523(D); Cel.:+91 9324310151; E-mail: siroyam@gmail.com; www.msiroya.com

'Annexure A'

To,
The Members,
Reliance Nippon Life Asset Management Limited
(Formerly known as Reliance Capital Asset Management Limited)

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Wherever required, we have obtained the Management's representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of the procedures on test basis.
- The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For M Siroya and Company Company Secretaries

Mukesh Siroya Proprietor

FCS No.: 5682 CP No.: 4157

Date: April 22, 2017 Place: Mumbai

#### Form No. MGT-9

## EXTRACT OF ANNUAL RETURN As on the financial year ended on March 31, 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

CIN	U65910MH1995PLC220793				
Registration Date	February 24, 1995				
Name of the Company	Reliance Nippon Life Asset Management Limited (Formerly known as Reliance Capital Asset Management Limited)				
Category / Sub-Category of the Company	Public Company				
Address of the Registered office and contact details	Registered Office: 'H' Block, 1st Floor, Dhirubhai Ambani Knowledge City, Koparkhairne, Navi Mumbai, Mumbai - 400 710  Corporate Office: Reliance Centre, 7 <sup>th</sup> Floor (South Wing), Off Western Express Highway, Santacruz (East), Mumbai - 400 056  Contact: +91 22 3303 1000 e-mail: deepak.mukhija@relianceada.com Website: www.reliancemutual.com				
Whether listed company	No				
Name, Address and Contact details of Registrar and Transfer Agent, if any	Karvy Computershare Pvt. Ltd. Plot No. 17 TO 24, Vithalrao Nagar, Madhapu: Hyderabad- 500 081, Tel.: +91 40 23420815 - 24				

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

SI. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company	
1	Fund Management Activities as per NIC Code 2008	6630	100	

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

S. No.	NAME AND ADDRESS OF THE COMPANY	CIN/GLN	HOLDING/ SUBSIDIARY/ ASSOCIATE	% of shares held	Applicable Section
1	Reliance Capital Limited	L65910MH1986PLC165645	Holding Company	51	2(46)
2	Reliance Asset Management (Mauritius) Limited	Not Applicable	Subsidiary	100	2(87)
3	Reliance Asset Management (Singapore) Pte Limited	Not Applicable	Subsidiary	100	2(87)
4	Reliance AIF Management	U74999MH2000PLC127497	Subsidiary	100	2(87)

	Company Limited					
5	Reliance Capital Fund Limited	Pension	U66020MH2009PLC191340	Subsidiary	100	2(87)

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

### i) Category-wise Share Holding

Category of Shareholders	No. of Sh	the y	at the beginn ear	ing of	No. of Shares held at the end of the year				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promoters									
(1) Indian									
Individual/ HUF	NIL	NIL	NIL	NIL	NIL	NIL	NIL	KIII	NIII
Central Govt	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL NIL	NIL NIL
			1.0-2			1.41.2	1412	· ·	IVIL
State Govt(s)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Bodies Corp.	58,74,600	600	58,75,200	51.00	58,74,600	600	58,75,200	51.00	5.23
Banks / FI	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Any Other	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Sub-total (A) (1)	58,74,600	600	58,75,200	51.00	58,74,600	600	58,75,200	51.00	5.23
(2) reign									
a) NRIs - Individuals	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
b) Other - Individuals	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
c) Bodies Corp	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
d) Banks / FI	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
e) Any Other	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Sub-total (A) (2)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Total shareholding of Promoter (A) = (A)(1)+(A)(2)	58,74,600	600	58,75,200	51.00	58,74,600	600	58,75,200	51.00	5.23
B. Public Shareholding									
1. Institutions									
a) Mutual Funds	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
b) Banks / FI	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

c) Central Govt	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
d) State Govt(s)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
e) Venture Capital Funds	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
f) Insurance Companies	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
g) FIIs	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
h) Foreign Venture Capital Funds	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
i) Other specify)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Sub-total (B)(1)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
2. Non- Institutions									
a) Bodies Corp.									-
i) Indian	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
ii) Overseas	56,44,800		56,44,800	49.00	56,44,800	NIL	56,44,800	49.00	NIL
b) Individuals									
shareholders holding nominal share capital	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
c) Others	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
(specify) Sub-total (B)(2)	56,44,800	-	56,44,800	49.00	56,44,800	-	56,44,800	49.00	NIL
Total Public Shareholding (B)=(B)(1)+ (B)(2)	56,44,800	-	56,44,800	49.00	56,44,800	-	56,44,800	49.00	NIL
c. Shares held by Custodian for GDRs & ADRs	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Grand Total	1,15,19,400	600	1,15,20,000		1				

(A+B+C)

#### (ii) Shareholding of Promoters

SrNo	Shareholder's Name		reholding at the nning of the year			Share holding at the end of the year				
		No. of Shares	% of total Shares of the compan y	%of Shares Pledged / encumbe red to total shares	No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbere d to total shares	% change in shareholding during the year		
1	Reliance Capital Limited	58,74,600	51.00	NIL	58,74,600	51.00	NIL	NIL		
	Total	58,74,600	51.00	NIL	58,74,600	51.00	NIL	NIL		

## (iii) Change in Promoters' Shareholding (please specify, if there is no change)

There is no change in the Promoters holding during the year.

SI. No.			at the beginning ne year	Cumulative Shareholding during the year		
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
1.	At the beginning of the year	940	-		-	
2.	Date wise Increase / (Decrease) in Promoters Share	-	•	-	-	
	holding during the year due to transfer of Shares to Nippon Life Insurance	year due to transfer of Shares to Nippon		122	•	
3.	At the End of the year	-	•		2	

## (iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

SI. No.			olding at the ng of the year		ve Shareholding ing the year
	For Each of the Top 10 Shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company

1	Nippon Life Insurance Company	51,34,800	44.57	51,34,800	44.57
2	EP Global Markets (Cayman) Limited	5,10,000	4.43	5,10,000	4.43

### (v) Shareholding of Directors and Key Managerial Personnel:

SI. No.			olding at the ng of the year	Cumulative Shareholding during the year		
	For Each of the Directors and KMP	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the company	
	At the beginning of the year	NIL	NIL	NIL	NIL	
	Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc)	NIL	NIL	NIL	NIL	
	At the End of the year	NIL	NIL	NIL	NIL	

#### (v) INDEBTEDNESS

## Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year i) Principal Amount	NIL	NIL	NIL	NIL
ii) Interest due but not paid				
iii) Interest accrued but not due				
Total (i+ii+iii)	NIL	NIL	NIL	NIL
Change in Indebtedness during the financial year  • Addition	NIL	NIL	NIL	NIL
Reduction	NIL	NIL	NIL	NIL

NIL	NIL	NIL	NIL
NIL	NIL	NIL	NIL
NIL	NIL	NIL	NIL
	NIL	NIL NIL	NIL NIL

### (vi)REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/ or Manager:

The said details are separately annexed herewith as "Annexure C1".

B. Remuneration to other directors:

Independent Directo	rs				
Particulars of Remuneration		Nam	e of Directo	ors	Total Amount
	Kanu Doshi	S.C. Tripathi	Chatterje	General Ved Prakash Malik (Retd.)	-
Independent Directors     Fee for attending board     / committee meetings     Commission     Others, please specify	8,80,000	7,90,000	7,60,000	6,80,000	31,10,000
Total (1)					31,10,000

Non-Executive Directors				
Particulars of Remuneration	1	Name of Direc	ctors	Total Amount
	Kazuhide Toda	Tomonao Gotoda	Soumen Ghosh	
Other Non-Executive     Directors      Fee for attending board     committee meetings     Commission     Others, please specify	410,000	620,000	NIL	10.30,000
Total (2)				10,30,000
Total (B)=(1+2)		41,40,000		41,40,000
Total Managerial Remuneration		41,40,000		41,40,000
Overall Ceiling as per the Act				

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/ WTD

The said details are separately annexed herewith as "Annexure C1".

(vii) PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Тур	oe	Section of the Companies Act	Brief Description	Details of Penalty / Punishment / Compounding fees imposed	Authority [RD / NCLT / COURT]	Appeal made, if any (give Details)				
A.	COMPANY									
	Penalty	NIL	N.A.	N.A.	N.A.	N.A.				
	Punishment	NIL	N.A.	N.A.	N.A.	N.A.				
	Compounding	NIL	N.A.	N.A.	N.A.	N.A.				
3.	DIRECTORS									
	Penalty	NIL	N.A.	N.A.	N.A.	N.A.				
	Punishment	NIL	N.A.	N.A.	N.A.	N.A.				
	Compounding	NIL	N.A.	N.A.	N.A.	N.A.				
<b>:</b> .	OTHER OFFICERS IN DEFAULT									
	Penalty	NIL	N.A.	N.A.	N.A.	N.A.				
	Punishment	NIL	N.A.	N.A.	N.A.	N.A.				
	Compounding	NIL	N.A.	N.A.	N.A.	N.A.				

# FOR AND ON BEHALF OF THE BOARD OF DIRECTORS OF RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED (Formerly known as Reliance Capital Asset Management Limited)

Place: Mumbai

Dated: April 22, 2017

Kanu Doshi

Director

(DIN: 00577409)

Sundeep Sikka

**Executive Director & CEO** 

(DIN: 02553654)

## BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

#### Independent Auditors' Report

## To the Members of Reliance Nippon Life Asset Management Limited

(Formerly known as Reliance Capital Asset Management Limited)

#### Report on the financial statements

We have audited the accompanying standalone financial statements of Reliance Nippon Life Asset Management Limited ('the Company'), which comprise the Balance Sheet as at 31 March 2017, the Statement of profit and loss and the Cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's responsibility for financial statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ('the Act') with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143 (10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control over financial reporting relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances.



# Independent Auditors' Report (Continued) Reliance Nippon Life Asset Management Limited

(Formerly known as Reliance Capital Asset Management Limited)

#### Auditors' responsibility (Continued)

An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2017, and its profit and its cash flows for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

As required by the Companies (Auditor's Report) Order, 2016 ['the Order') issued by the Central Government of India in terms of sub section (11) of section 143 of the Act, we give in the "Annexure A", a statement on the matters specified in paragraph 3 and 4 of the Order.

As required by Section 143 (3) of the Act, we report that:

- we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- in our opinion, proper Books of Account as required by law have been kept by the Company so far as it appears from our examination of those books
- the Balance Sheet, the Statement of profit and loss, and Cash flow statement dealt with by this Report are in agreement with the Books of Account;
- in our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) on the basis of the written representations received from the directors as on 31 March 2017 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2017 from being appointed as a director in terms of Section 164 (2) of the Act;
- with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B"; and
- g) with respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - the Company has disclosed the impact of pending litigation on its financial position in financial statement – refer note 3.23 (a) to the financial statements;
  - the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and

# Independent Auditors' Report (Continued) Reliance Nippon Life Asset Management Limited

(Formerly known as Reliance Capital Asset Management Limited)

#### Report on Other Legal and Regulatory Requirements (Continued)

- there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
- iv. the Company has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8 November 2016 to 30 December 2016. Based on audit procedures and relying on the management representation, we report that the disclosures are in accordance with Books of Account maintained by the Company and as produced to us by the Management Refer Note 3.32

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Milind Ranade

Partner

Membership No: 100564

Mumbai 22 April 2017

(Formerly known as Reliance Capital Asset Management Limited)

# Annexure A to the Independent Auditors' Report - 31 March 2017 (Referred to in our report of even date)

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a regular programme of physical verification of its fixed assets by which all the fixed assets are verified in a phased manner over a period of three years. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (c) The Company does not have any immovable properties. Accordingly paragraph 3
     (i) (c) of the Order is not applicable.
- The Company is a service company primarily rendering asset management services, portfolio management services and advisory services. Accordingly, it does not hold any inventories. Thus paragraph 3 (ii) of the Order is not applicable.
- According to the information and explanation given to us, the Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 189 of the Act.
- In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of section 185 and 186 of the Act, with respect to the loans and investments made.
- v. In our opinion and according to the information and explanations given to us, the Company has not accepted deposits as per the directives issued by Reserve Bank of India and the provisions of Sections 73 to 76 or other relevant provisions of the Act and rules framed there under. Thus, paragraph 3(v) of the Order is not applicable to the Company.
- vi. The Central Government has not prescribed the maintenance of cost records under subsection 1 of section 148 of the Act, for any of the services rendered by the Company. Accordingly paragraph 3(vi) of the Order is not applicable.
- vii. (a) According to the information and explanations given to us and on the basis of our examination of the Books of Account, amounts deducted/ accrued in the Books of Account in respect of undisputed statutory dues including provident fund, income tax, service tax, cess and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of sales tax, wealth tax, employees' state insurance, duty of customs, duty of excise and value added tax. According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, income tax, service tax, cess and other material statutory dues were in arrears as at 31 March 2017 for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us, there are no dues of provident fund, income tax, service tax, cess and other material statutory dues which have not been deposited by the Company on account of disputes.

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(Formerly known as Reliance Capital Asset Management Limited)

# Annexure A to the Independent Auditors' Report - 31 March 2017 (Continued)

- viii. In our opinion and according to the information and explanations given to us, the Company has not taken any loan or borrowing from financial institution, bank, Government or debenture holders. Thus, paragraph 3 (viii) of the Order is not applicable.
- ix. In our opinion and according to the information and explanations given to us, the Company has not raised any money by way of initial public offer or further public offer. Thus, paragraph 3 (ix) of the Order is not applicable.
- x. According to the information and explanations given to us, no fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company as per the Act. Thus, paragraph 3 (xii) of the Order is not applicable
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- xiv. According to the information and explanation given to us, the Company has not made preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Thus, paragraph 3 (xiv) of the Order is not applicable.
- xv. According to the information and explanation given to us, the Company has not entered into non-cash transactions with directors or person connected with him. Thus, paragraph 3 (xv) of the Order is not applicable.
- xvi. According to the information and explanation given to us, the Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934. Thus, paragraph 3 (xvi) of the Order is not applicable.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Milind Ranade

Partner

Membership No: 100564

Mumbai 22 April 2017

(Formerly known as Reliance Capital Asset Management Limited)

# Annexure B to the Independent Auditors' Report - 31 March 2017

(Referred to in our report of even date)

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Reliance Nippon Life Asset Management Limited ("the Company") as of 31 March 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

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(Formerly known as Reliance Capital Asset Management Limited)

# Annexure B to the Independent Auditors' Report - 31 March 2017 (Continued)

(Referred to in our report of even date)

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2017, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

For B S R & Co. LLP

Chartered Accountants

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Firm's Registration No: 101248W/W-100022

Milind Ranade

Partner

Membership No: 100564

Mumbai 22 April 2017

# Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

#### Balance sheet

us at 31 March 2017

(Currency:	Indi	an	mic	sees	n

	Note	As at	
		31 March 2017	31 March 2016
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3.1	415,200,000	415,200,000
Reserves and surplus	3.2	18,088,325,971	14,040,575,258
W. Company		18,503,525,971	14,455,775,258
Non current liabilities Long - term provisions	24	100,0006	
Ling - term provisions	3.3	112,114,368	74,405,485
Current liabilities		112,114,368	74,405,485
Trade payables			
Outstanding dues of MSMED	3.4		
Outstanding dues of creditors other than MSMED	3.4	1,031,667,167	588,542,002
Other current liabilities	3.5	454,453,927	711,743,980
Short + term provisions	3.6	96,845,836	3,035,892,132
		1,582,966,930	4,336,178,114
TOTAL		20,198,607,269	18,866,358,857
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	3.7	84,771,124	83,334,502
Intangible assets	3.7	2,424,519,774	
Non - current investments	3.84	6,366,487,276	33,577,495
Deferred tax assets	3.9	75,873,129	5,615,943,119
Long - term loans and advances	3.10		122,119,522
Other non - current assets	3.11	1,368,932,843	1,771,893,458
WANT WORK DESCRIPTION	3.11	72,908,665	77,522,821
Current assets		10,393,492,811	9,704,390,917
Current investments	3.88	3,371,147,516	3,641,197,746
Trade receivables	3.12	406,490,714	
Cash and bank balance	3.13	47,423,550	469,947,616
Short - term loans and advances	3.14	5,709,987,505	418,271,440
Other current assets	3.15		4,492,991,041
303-1000-1000-1000-1000-1000-1000-1000-	3.13	270,065,173	139,560,097
		9,805,114,458	9,161,967,940
TOTAL		20,198,607,269	18,866,358,857
The notes referred to above form an integral part of the Significant accounting policies and notes to the	financial statements		
accounts	2 and 3		

As per our report of even date attached

For BSR& Co. LLP

Chartered Accountants Firm's Registration No. 101248W/W-100022

Milind Ranade

Partner

Membership No. 100564

For and on behalf of the Board of Directors of Reliance Nippon Life Asset Management Limited

Sundeep Sikka

Executive Director & CEO

DIN No. 02553654

Prateel Jain Chief Financial O fice

Kanu Doshi

Director DIN No. 00577409

Ajay Patel Manager

Mumbai, 22 April 2017

Deepak Mukhija

Company Secretary

# Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management

#### Statement of profit and loss

for the year ended 31 March 2017

(Currency: Indian rupees)

	Note	For the year ended 31 March 2017	For the year ended 31 March 2016
Income			
Revenue from operations - management fees	3.16	12,696,333,003	11,641,971,646
Other income	3.17	1,308,039,144	1,068,725,008
Total revenue		14,004,372,147	12,710,696,654
Expenditure			
Employee benefits expenditure	3.18	1.815.624.958	2,018,039,388
Administrative and other expenditure	3.21	2,430,945,794	2,057,423,587
Marketing and publicity expenditure	3.22	3,758,223,597	3,630,169,604
Depreciation and amortization	3.7	178,487,485	42,320,281
Total expenditure		8,183,281,834	7,747,952,860
Profit before tax and exceptional items		5,821,090,313	4,962,743,794
Exceptional items	3.36	-194110701010	4,028,535
Profit before tax		5,821,090,313	4,958,715,259
Income tax expenditure			*10300/ 1046//
Current tax (Net of MAT credit entitlement)		(1,719,160,987)	(1,257,800,000)
Excess/ short provision of tax relating to earlier years		(7,932,218)	A. Maria de Caración de Caraci
MAT credit asset			289,597,687
MAT credit utilised			(289,597,687)
Deferred tax		(46,246,393)	838,962
Profit after tax		4,047,750,714	3,701,754,221
Basic and diluted earning per share of Rs. 10 each		351,37	321.33
The notes referred to above form an integral part of the financi	al statements		
Significant accounting policies and notes to the accounts	2 and 3		

As per our report of even date attached

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No. 101248W/W-100022

Milind Ranade

Partner

Membership No. 100564

For and in behalf of the Board of Directors of Reliance Nippon Life Asset Management Limited

Sundeep Sikka

Executive Director & CEO

DIN No. 12553654

Prateck ain

Chief Financial Officer

Deepak Mukhija

Company Secretary

Kanu Doshi

Director

DIN No. 00577409

Ajay Patel Manager

Mumbai, 22 April 2017

#### Cash flow statement

for the year ended 31 March 2017 (Curracy: Indian rapes)

Particulars	For the yea 31 March		For the year 31 March	
A. Cash flow from operating activities		1.00		
Profit before tax as per statement of profit and loss for the year		5,821,090,313		4,958,715,259
Adjusted for		Sim Microsopa		417-06/11/04/20
Depreciation	178,487,485		42,320,281	
Dividend Income	(63,372,761)		(96,733,864)	
Interest Income	(698,644,373)		(411,308,049)	
Amortisation of discount / premium on investments	(7,830,595)		(8,653,265)	
(Profit) on sale of Investment (Net)	(533,604,790)		(544,336,393)	
Net (gain) or Loss on Foreign Currency Transactions &	and the state of t		200	
Translations	746,252		1,688,544	
Diminution in Value of Investments			4,028,535	
(Profit)/Loss on sale of Fixed Assets	(299,902)	(1,124,518,683)	(541,900)	(1.013,536,111
Operating Profit before Working Capital changes	10001	4,696,571,630	1,941,9001	3,945,179,148
Decrease / (Increase) in Long Term Loans & Advances	1,635,239,092	4103413111030	(196,902,213)	3,945,179,148
Decrease / (Increase) in Other Non Current Assets	4,614,156		(38,148,198)	
Decrease / (Increase) in Trade Receivable	63,456,902		(314,165,816)	
Decrease in Short Term Loam & Advances	387,321,148		349,256,517	
Decrease / (Increase) in Other Current Assets	(6.147.029)		(8,739,675)	
Increase in Long term provisions	17,708,883		42,284,485	
Increase / (Decrease) in Short term provisions	63,636,283			
Increase / (Decrease) in Trade payables	442,378,912		(25,989,590)	
(Decrease) / Increase in Other Current Liabilities	(257,290,053)	2,370,918,294	(273,905,057)	
Cash generated from Operations	1237,270,033	7,067,489,924	256,286,504	(210,023,043
Taxos Paid		(1,493,741,969)		3,735,156,105
Net Cash (used) / generated from operating activities		5,573,747,955		2,322,661,484
B. Cash Flow from Investing Activities				3434630133
Purchase of Fixed Assets	(2,571,141,755)		maken and	
Sale of Fixed Axaets	575.273		(93,506,206)	
Inter Corporate Deposit received	553.000.000		3,804,974	
Inter Corporate Deposit given	(1,570,000,000)		42,000,000	
Loan repaid by ESOP Trust (net of Isan advanced)	(1,370,000,000)		(1,250,000,000)	
Purchase of Investments	(18,449,830,393)		601,280,052	
Investment in Subsidiaries	(97.212.500)		(21,853,739,962)	
Sale of Investments	18 607 984 330		41.00	
Interest Received	THE TOP OF THE PERSON.		21,594,576,975	
Dividend Received	521,338,999		448,479,716	
Net Cash from / (used in) Investing Activities	63,372,761	warmen	96,733,864	
The same of the same of the same		(2,941,913,265)		(410,370,587)
C. Cash Flow from Financing Activities				
Dividend paid including dividend distribution tax.	(3.002,682,580)		de man etch care	
Net Cash from / (used in) Financing Activities	(3,002,002,380)	(3,002,682,580)	(1,736,889,449)	
		(3,002,682,589)		(1,736,889,449)
Net increase/(decrease) in cash and cash Equivalents (A+B+C)		(370,847,890)		175,401,448
Opening Balance of Cash and Cash Equivalents		418,271,440		242,869,992
Opening Cash and Cash Equivalents of merged division - Azalia (refer	note 3.35)	11000 11000		141,869,991
Closing Batance of Cash and Cash Equivalents	200	47,423,550		418,271,440
Cash and cash equivalents comprising of :				6 15 512
Cash on Hand				tion and
Balance with banks in Current Accounts		47 474 775		49,248
Effect of exchange differences on balances with banks in		47,435,822		418,200,373
foreign currency		(12,272)		21,819
Total		47,423,550		
		17,123,550		415,271,440

As per our report of even date attached
For B S R & Co. LLP
Chartered Accountants
Firm's Registration No. 101248W/W-100022

Milind Ranade Partner Memberahip No. 1005n4

For and on behalf of the Board of Directors Reliance Nippon Life Asse Management Limited

Prateck Shin

Chief Financial Officer

Depole Mukhija Company Secretary

Kanu Doshi Director DIN No. 00577409

Ajay Patel Manager

Mumbai, 22 April 2017

#### Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

# Significant accounting policies and notes to the accounts for the year ended 31 March 2017

#### 1 Background

Reliance Nippon Life Asset Management Limited ('the Company') was incorporated on 24 February 1993.

The principal shareholder of the Company as at 31 March 2017 is Reliance Capital Limited.

The Company's principal activity is to act as an investment manager to Reliance Mutual Fund ('the Fund') and to provide Portfolio Management Services ('PMS') and advisory services to clients under Securities and Ex. hunge Board of India (SEBI) Regulations. The Company is registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996. The Company manages the investment portfolio of the Fund and provides various administrative services to the Fund at last down in the Investment Management Agreement dated 12 August 1997.

#### I Significant accounting policies

#### 2.1 Basis of preparation

The accompanying financial statements have been prepared and prescuted on the accrual basis of accounting and comply with the Accounting Standards under section 133 of Companies Act 2013, read with Rule 7 of Companies (Accounts) Rule 2014 and other accounting principles generally accepted in India, to the extent applicable. The financisi statements are presented in Indian Rupeos. The accounting policies set out below have been applied consistently to the purinds prescribed in the financial statements except otherwise disclosed separately. The financial statements are presented in Indian Rupees.

#### 2.2 Use of Estimates

The preparation of the financial statements, in conformity with generally accepted accounting nemorphes (GAAP), requires management to make estimates and assumptions that affect the reported amount of assets, liabilities and disclosure of companying financial statements. The estimates and assumptions used in the accompanying financial statements are based upon Management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to accounting estimates is recognised prospectively in current and future periods.

#### 2.3 Fixed assets and depreciation/Americation

Fixed assets are stated at cost of acquisition less accumulated depreciation. Cost includes all expenses incidental to the acquisition of the fixed assets.

Depreciation on fixed assets is provided on staright line basis at the rates and in the manner prescribed in Schedule II to the Companies Act, 2013 which are mentioned as under

Asset Class Office Equipments	Useful Life (years
Furniture and fixtures	10
Vehicles	×
IT Equipments - computers & printers	3

Leasehold improvements are amortised over the primary period of the lease on straight-line basis or useful life of asset,

intampible assets comprising of software purchased / developed and licensing costs are amortia d over the useful life of the software up to a maximum of three years commencing from the dote on which such software is fir it utilised.

Goodwill is amortised over estimated useful life or five years, whichever is lower.

Acquisition of rights to manage and administer the schemes of Goldman Sachs Mutual Fund has been amortised equally over a period of 10 years.

The Company provides pro-rate depreciation from the day the asset is put to use and for any asset sold, till the date of sale.

#### 2.4 Impairment of assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset of the recoverable amount of the cash-generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and in recognized in the statement of present and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.

#### 2.5 Investments

Purchase and sale of investments are recorded on trade date.

Investments are classified as long term or current based on intention of the management at the time of purchase. Investments that are intended to be held for not more than 1 year from the date on which such investments are made, are classified as current. All other investments are classified as long term investments.

Long-term investments are stated at cost of acquisition. Provision for diminution is made to recognise a decline, other than remporary, in the value of investments

Current investments are valued at the lower of cost of not realisable value. The comparison of cost and not realisable value as done separately in respect of each individual investment.



#### Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

# Significant accounting policies and notes to the accounts for the year ended 31 March 2017

#### 2.6 Revenue recognition

Revenue is recognised when there is reasonable certainty of its ultimate realisation/collection

#### Revenue From Operation;

#### Investment Management Fees (net of service tax)

Investment Management fees are recognised on an accrual basis in accordance with Investment Management Agreement and SEBI (Mutual Fund) Regulations, 1996 based on average assets under management (AUM) of Reliance Mutual Fund schemes.

#### Advisory Feex (net of service tax)

Advisory fees are recognised on an accrual basis in accordance with agreement entered into with respective investment managers / advisors.

#### Partfolio Management Fees (net of service tax)

Portfolio Management fees are recognised on an accrual basis in accordance with Portfolio Management Agreement entered with respective clients.

#### Other Income

#### Profit or loss on Sale of Investments

The gains/ losses on sale of investments are recognised in the statement of profit and loss on the trade day. Profit or loss on sale of investments is determined on weighted average cost basis.

Interest income is accounted on a time proportion basis.

Dividend income is recognised when the right to receive dividend is established.

#### 2.7 Transactions in foreign currency

Foreign currency transactions are recorded at the rates of exchange prevailing on the cate of the transaction. Exchange differences, if any arising out of transactions settled during the year are recognised in the statement of profit and loss.

Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rate on that date. The exchange differences, if any, are recognised in the statement of profit and loss and related assets and liabilities are accordingly restated in the balance sheet.

#### 2.8 Employee Benefits

#### Provident Fund

The Company expenses its contribution to the statutory provident fund, a defined contribution scheme, made at 12% of the basic salary of each employee.

#### Gratuity

The Company's gratuity benefit scheme is a defined benefit plan. The Company's net obligation in respect of the gratuity benefit scheme is calculated by estimating the amount of future benefit that employees have carned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any plan assets, if any, is deducted.

The present value of the obligation under such defined benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit emittement and measures each unit separately to build up the final obligation.

The obligation is measured at the present value of the estimated future cash flows. The discount rate is based on the prevailing market yields of Indian government securities as at the balance sheet date for the estimated term of the obligations.

Actuarial gains and losses are recognised immediately in the statement of profit and loss.

Benefits in respect of gratuity, a defined benefit scheme, and superannuation, a defined contribution scheme, as applicable to employees of the Company are annually funded with the Reliance Life Insurance Company Limited and Birla Sun Life Insurance Company Limited respectively.

#### Leave Encashmen

Leave Encashment which is a defined benefit, is accrued based on an actuarial valuation at the balance sheet date carried out by an independent actuary.

#### Compensated absences

The employees of the Company are entitled to compensated absence. The employees can carry forward a portion of the unutilized accrued leave balance and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the service that increases the entitlement. The Company measures the expected cost of compensated absence as the amount that the Company expects to pay as a result of the unused entitlement that has accumulated at the balance sheet date.

#### Phantom Shures

As a long term incentive plan to employees, the Company has initiated Phantom stock option plan which are cash settlement rights where the employees are entitled to get cash compensation based on formulae linked to fair market value of shares upon exercise of phantom stock options over notional or hypothetical shares, whereby instead of becoming entitled to tury the actual shares on vesting, they become entitled to cash payment equivalent to appreciation in the value over defined base price of shares. The present value of the obligation under such plan is determined based on actuarial valuation.



## Significant accounting policies and notes to the accounts for the year ended 31 March 2017

#### 2.9 New fund offer expenses of mutual fund and PMS schemes

Expenses relating to new fund offer of mutual fund and PMS schemes are charged in the statement of profit and loss in the year in which such expenses are incurred except for distribution cost which is recognised over the duration or clawback period of the scheme for close ended and open ended acheries respectively.

#### 2.10 Fund expenses

Expenses incurred on behalf of schemes of Reliance Mutual Fund are recognised in the tatement of profit and loss under marketing and publicity expenses unless considered recoverable from the schemes in accordance with the provisions of SEBI (Mutual Fund) Regulations, 1996.

Expenses directly incurred for the schemes of Reliance Mutual Fund are charged to the statement of profit and loss under respective heads. Distribution cost is recognised over the duration or clawback period of the scheme for close ended and open ended schemes respectively.

#### 2.11 Operating leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as Operating Leases. Operating lease rentals are recognised as an expense on straight line basis over the lease period.

#### 2.12 Tax

#### Current tax

income tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income tax law), deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the year). Provision for income tax is recognised on an annual basis under the taxes payable method, based on estimated tax liability computed after taking credit for allowances and exemption in accordance with Indian Income Tax Act, 1961. In case of matters under appeal due to disallowance or otherwise, full provision is made when the said liabilities are accepted by the Company.

#### Deferred tax

The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are ecognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future. However, where there is unabsorbed depreciation of carried forward loss under taxation laws, deferred tax assets are recognised only to the extent there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonable/virtually certain (as the case may be) to be realised.

#### 2.13 Earnings per share

The basic earnings per share is computed by dividing the net profit attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year.

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares which would have been issued on the conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are included.

#### 2.14 Contingencies and provisions

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Provision are reviewed at each balance sheet date and alljusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed. Contingent assets are not recognised in the financial statements



# Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited

3. Notes to the accounts as at 31 March 2017
(Currency: Indian rupees)

#### 3.1 Share Capital

Particulars		at
	31 March 2017	31 March 2016
Authorised		
Equity shares, Rs.10 par value		
12,000,000 (12,000,000) equity shares	120,000,000	120,000,000
Preference shares, Rs.100 par value		
3,000,000 (3,000,000) preference shares	300,000,000	300,000,000
	420,000,000	420,000,000
Issued, subscribed and paid up		
Equity Shares, Rs.10 par value		
11,520,000 (11,520,000 shares) equity shares fully paid up	115,200,000	115,200,000
	115,200,000	115,200,000
Preference shares, Rs.100 par value		
3,000,000 (3,000,000 shares) 6% Non-Cumulative		
Redeemable Preference shares of Rs.100 each	300,000,000	300,000,000
	300,000,000	300,000,000
Total Share Capital	415,200,000	415,200,000



Notes to the accounts as at 31 March 2017 (Current Inlian report)

The details of equity shareholders holding more than 5% of equity share capital and shares held by holding company is set out below:

Name of the shareholder			As at	
7.550 7.107 100 100 100 100 100 100 100 100 100	31 March	2017	31 Marc	h 2016
	No. of shares	% held	No. of shares	% held
Reliance Capital Limited ('Holding Company')	5,875,200	51.00	5.875.200	51.00
Nippon Life Insurance Company	5,134,800	44.57	5,134,800	44.57

II. The reconciliation of the number of shares outstanding and the amount of share capital is set out below:

Particulars	Avat				
CAMPEN L	31 Marc	h 2017	31 Marc	h 2016	
	No. of shares	Amount	No. of shares	Amount	
Equity shares at the beginning and at the end	11,520,000	115,200,000	11,520,000	115,200,000	

Particulars	Avat				
	31 March 2017		31 March 2016		
	No. of shares	Amount	No. of shares	Amount	
Preference shares at the beginning and at the end	3 000 000	300.000.000	3,000,000	300,000,000	

III. The details of preference shareholders holding more than 5% of preference-share capital is set sure below ;

Name of the shareholder		At	al	
	31 March 2017		31 March 2016	
	No. of shares	% held	No. of shares	% held
Reliance Television Private Limited	3,000,000	100,00	3,000,000	100.00

Terms / rights attached to equity shares :

The Company has one class of equity shares having a par value of Rs. 10 per share. Each holder of equity share is entitled to one vote per share. The Company declares and pays dividend in Indian rupees.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after the distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.



# Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

Schedule to Financial Statements at at 31 March 2017

(Currency: Indian rupees)

	Particulars	As	at
_	THE OCCURRENCE OF THE OCCURREN	31 March 2017	31 March 2016
3.2	Reserves and Surplus		
	Capital Redemption Reserve		
	Opening Balance	4,406,900	4,406,900
	Balance at the end of the Year	4,406,900	4,406,900
	Securities premium account		
	Balance at the beginning of the year	5,552,850,300	5,552,850,300
	Balance at the end of the year	5,552,850,300	5,552,850,300
	General Reserve		
	Balance at the beginning of the year Balance at the end of the year	1,265,063,446	1,265,063,446
	Surplus in Profit & Loss Account		
	Balance at the beginning of the year	7,218,254,611	6,519,182,968
	Add Profit after tax for the year	4,047,750,714	3,701,754,221
	Profit available for appropriations Interim dividend on equity shares Proposed dividend on equity shares	11.266.005,325	10,220,937,190
	Proposed dividend on preference share Tax on proposed dividend		(18,000,000)
	Balance at the end of the year	11,266,005,325	7,218,254,611
	Total Reserves and surplus	18,088,325,971	14,040,575,257



Notes to the accounts as at 31 March 2017 (Currency: Indian rupes)

	Particulars	31 March 2017	31 March 2016
3.3	Long - term provisions		
	Provision for employees' benefit:		
	Provision for leave encashment	39,765,368	34,616,485
	Provision for phantom shares	72,349,000	39,789,000
		112,114,368	74,405,485
3.4	Trade payables	- And	THE RESERVE
	Outstanding dues of MSMED*		
	Outstanding dues of creditors other than MSMED	1,031,667,167	588,542,002
		1,031,667,167	588,542,002
		1.051.007.107	200,242,002
3.5	Other current liabilities		
	Statutory liabilities	81 404 867	102 010 044
	Outstanding liabilities against expenses*	81,504,857	183,819,246
	and the state of t	372,949,070	527,924,734
		454,453,927	711,743,980
	(*) The Company does not have any outstanding dues towards small scale industrial undertakings as at 31 March 2017. The Company did not have any outstanding dues to any micro or small enterprises as defined under Micro, Small and Medium Enterprises Development Act, 2006 at any point during the year that were outstanding for a period of more than 45 days from the date of acceptance (as certified by the Management).		
3.6	Short - term provisions Provision for employees' benefit: Provision for leave encashment Provision for compensated absence cost Provision for phantom shares	2,989,148 35,205,688 58,651,000	1,867,483 31,131,070 211,000
	Proposed dividend on equity shares (including dividend distribution tax thereon)	30.031.000	
	Proposed dividend on preference shares (including dividend distribution tax thereon)	-	2,981,018,202
	prevente states (measuring dividend distribution tax thereon)	-	21,664,376
		96.845.836	3.035.892.131



# Reliance Nippon Life Assel Management Limited (formerly known as Relance Capital Asset Management Limited)

Notes to the accounts

(Cirero Infatraper)

3.7 Fixed assets

		Gross block (a	11 cost)	A		Depress	Depreciation and amortization	los.		Net block
Assets	As# 1.4.2016	Additions	Dedoctions	As at 31 05 2017	Up to 14 2016	Daring the Year	Deductions	Addition / Adjustments	31 03 2017	31.03.2017
Jangille essets Contrates	210 601 473	22 645 373	7.502.088	325   44 325	172 086 K2K	26.001.487	7 500 488		75X 509 061	14 5 18 406
Vehicle	10,967,466	1	293,711	10,673,755	6,958,046	1,339,625	217,532	. 30	8,080,139	2,593,616
Office equipment	89,727,023	1,777,922	4,469,035	93,035,910	79,349,268	3,893,884	4,468,081	-40	18,775,071	14,260,839
Fundare	29,923,633	178,752	1,812,948	28,289,417	24,344,984	1,614,241	1,614,713		24,344,512	3,944,925
Leasehold amprovements	126,476,218	20,332,840	7,348,107	139,460,951	101,622,146	15,753,664	7,348,107		110,027,703	29,433,248
Sub total	467,695,773	50,334,892	21,416,189	496,604,376	384,361,272	48,622,901	11,150,920		411,833,252	84,771,124
Intragable anera Software	111 238.984	19,427,488	\alpha	130,666,472	77,661,489	28.438.790	3		106,100,279	24.566.193
Asset management rights		2,501,379,375	2	2,501,379,375		101,425,794			101,425,794	2,399,953,581
Sub Total	111,238,984	2,528,906,863		2,632,045,847	77,661,489	129,864,584		•	207,526,073	2,424,519,774
Grand total	578,934,757	2,571,141,755	21,426,289	3,128,650,223	462,022,761	178,487,485	21,150,928		619,359,325	2,509,290,898

As at 31 March 2016

		Gross block (	at cost)			Depreci	Depreciation and amortization	tion		Net block
Assets	Asar 142015	Additions	Deductions	As at 31 03 2016	Up to 1.4.2015	During the Year	Deductions	Addisments Adjustments	Up to 31.03.2016	Asat 31 03 2016
Taugible assets Computer	180,384,332	36,177,502	5,960,400	210,601,433	160,325,809	17,692,287	5,931,268	,	172,086,828	38,514,605
Vehicle	11,209,416		241,950	10,967,466	5,818,502	1,359,610	220,066	· A	6,958,046	4,009,420
Office equipment	103,625,102	9,164,388	23,062,467	89,727,023	103,279,628	(1,695,663)	22,234,697	-	79,349,268	10,377,755
Furniture	40,043,707	1,893,021	12,013,095	29,923,633	31,788,399	2,470,311	9,913,726		24,344,984	8.578,649
Leasthold improvenents	145,336,836	28,054,906	46,915,524	126,476,218	137,112,393	11,140,357	46,630,004	,	101,622,146	24,854,072
Sub total	480,599,393	75,289,817	88,193,436	467,695,774	438,324,731	30,966,902	84,930,361	3	384,361,272	83,334,502
Intangible assets Software	93,022,595	18,216,389		111,238,984	66,308,110	11,353,379	//•		77,661,489	33,577,495
Sub total	93,022,595	18,216,389		111,238,984	66,308,110	11,353,379			17,661,489	33,577,495
Grand total	573,621,987	93,506,206	88,193,436	578,934,758	504,632,841	42,320,281	84,936,361		462,022,761	116,911,997



# Notes to the accounts at at 21 March 2017

(Correscy: Indice report)

Particulars	Face Value	Quantity As a 31,03,2-17	Cost / Fair Value As at 31.03.2017	Quantity As at 31,03,2016	Cost / Fair Value As at J1.03.2016
3.8A Non - current investments					
A. Trude Investment (Valued at Cost unless stated otherwise) Unquoted Equity Instruments:					
Investment in subsidiaries (Unquoted, fully paid up)					
Reliance Asset Management (Mauritius) Limited	USD 10	196,050	87,662,225	196,000	87,662,225
Reliance Asset Management Singapore Pte Limited	SGD 1	5.742.511	220,189,388	5,742 533	220,189,388
Refrance Asset Management (U.K.) PLC	1-10-14			3,240,000	250,310,980
Reliance Capital Pension Fund Limited Reliance AIF Management Company Ltd.	INR 10	25,006,000	259,712,500	16,250,000	162,500,000
rismose reir management Company Lin.	INR 10	\$16,000	5,100,000	510,000	5,100,000
Less: Provision for diminution in value of investments			572,664,113		725,762,593
The state of the same of the same of			F73.664.113		250,310,980
			572,664,113		475,451,613
B. Non - Trade investment (valued at cost less provision for diminution)					
(I) Investments in equity shares (Quoted)					
Reliance Industries Limited	INR 10	45,954	34,254,771	49,964	34.254.771
Refusee Communications Limited	INR 5	3/1,923	10,518,365	24,923	10,518,365
ICICI Bank Limited Kotak Mahindra Bank Limited	DVR 2	36,750	5,005,234		5,005,234
William School States Printed	INR 5	16,410	5,004,126	18,480	5,004,126
The state of the s			54,782,496		54,782,496
Leas Provision for dimension in value of investments			8,414,692	\$1,03,2016  196,600 5,742,533 3,249,000 16,250,000 510,000 510,000 510,000 533,117 2,401,851 418,830 2,469,817 1,984,745 2,831,8,368 5,135,967 205,854 2,537,754 576,860 675,761 141,879 248,441 472,266,323 39,472 266,	8,414,692
			46,367,804		46,367,804
(II) Investments in equity shares (Unquoted)					
MF Unitities India Private Limited	INR I	100 000	*******	***	200
	100.1	100,000	500,000	500,000	500,000
AND THE RESERVE THE PROPERTY OF THE PROPERTY O			240,000		500,000
iiii) A. Investments in mutual fund (Unquoted)					
Reliance Growth Fund- Direct - Growth Option	INR 10	241,576	203,306,502	533,117	411,317,390
Reliance Vision Fund - Ketail Plan - Dividend Plan	INR 10	0.00	0.00		100,000,000
Reliance Vision Fund - Direct -Growth Option	INR 10	471,273	209,207,970		178,000,000
Reliance Focused Large Cup Fund - Direct - Growth Plan	INR 10	4,223,501	100,000,000	2,469,817	55,000,000
Reliance Equity Opportunities Fund - Direct - Grewth Option	INR 10	2,642,054	179,394,402	1,984,745	129,394,402
Reliance Equity Opportunities Fund-Institutional Plan-Dividend Plan Reliance Top 200 Fund- Direct - Growth Plan	INR 10			2,838,308	110,000,000
Reliance Small Cap Fund + Direct - Growth Plan	INR 10	9,452,279	215,378,609		105,378,609
Reliance Regular Savings Fund - Equity Plan - Growth Plan	INR 10	205,854	5,000,000		5,000,000
Reliance Banking Fund - Direct - Growth Plan	INR 10 INR 10	737,754	36,831,883		125,992,810
Reliance Long Term Equity Find - Direct - Growth Plan	FNR 10	957,093 2,948,940	165,848,142 111,200,600		85,848,142
Relance Media & Latertamment Fund - Direct - Growth Plan	INR 10	145,101	17,800,000		21,200,000
Reliance Phorms Fund - Direct - Growth Plan	INR 10	149,598	20,400,000		17,800,000 20,400,000
Reliance Diversified Power Sector Fund - Direct - Growth Plan	INR 10	246,441	17,509,009		17.500,000
Reliance Regular Savings Fund - Balanced Plan - Growth Plan	INR 10	1.568,697	69,000,000		19,000,000
Reliance Index Fund - Nifty Plan - Direct - Growth Plan	INR 10	1,139,982	15,000,000		15,000,000
Reliance Index Fund - Senarx Plan - Direct - Growth Plan	INR-10	35,472	\$00,000	39,472	500,000
Reliance Quant Plus Fond - Direct - Growth Plan	INR 10	266,323	5,000,000	266,323	5,000,000
Reliance Arbitrage Advantage Fund-Direct Growth Plan. Reliance Japan Equity Fund - Direct - Growth Plan.	INE 10	360,085	3,000,000	360,085	5,000,000
Reliance NRI Equity Fund - Direct Plan - Growth Plan	INR 10 INR 10	5,000,000	50,000,000		50,000;000
Reliance Tax Sover Fund-Direct Plan Growth Plan	INR 10	83,813	5,000,000		5,000,000
Reliance Money Manager Fund - Direct - Growth	INR 10	2,571	5,000,000 5,000,000		5,000,000
Reliance Liquid Fund - Cash Plan - Direct - Growth Option	ENR 1000	2,201	5,000,000		5,000,000
Reliance Liquid Fund - Treasury Plan - Direct - Growth Option	INR 1000	1,454	5,000,000		5,000,000
Reliance Laquidity Fund - Direct - Growth Option	INR 1000	2352	5,000,000		5,000,000
Reliance Medium Term Fund - Direct - Growth	INR 10	170,328	5,000,000	170,328	5,000,000
Reliance Floating Rate Fund - Short Term Plan - Direct - Growth Plan	INR 10	705,914	15,000,000	709,914	15,000,000
Reliance Gilt Securities Fund - Direct - Growth Plan Keliance Short Term Fund - Direct Plan - Growth Option	INR 10	17,001,929	315,000,000	17,001,929	315,000,000
Reliance Dynamic Bond Fund - Duret Plan - Growth Plan	INR 10	187:303	5,000,000		5,000,000
Rehauce Income Fund - Dieret - Growth Option	INR 10	259,329	5,000,000		5,000,000
Reliance Monthly Income Plan - Direct - Growth Plan	ENR 10 ENR 10	197,764	5,000,000		5,000,000
Rehunce Regular Savings Fund - Debt Plan - Direct - Growth Plan	INR 10	485,824 816,724	15,000,000		15,000,000
Reliance Corporate Bond Fund - Direct - Growth Plan	INR 10	500,000	15,000,000		15,000,000
Reliance Retirement Fund - Income Generation Scheme-Direct - Growth	INR 10	4,500,000	43,000,000		5,000,000 45,000,000
Reliance Retirement Fund - Wealth Creature Scheme-Direct -Growth-	INE 10	300,000	5,000,000		45,000,000 5,000,000
Reliance Equity Savings Fund - Direct - Growth Plan	INR 10	500,000	1,000,000		5,000,000
Reliance US Equity Opportunity Fund - Direct Growth Plan	INR 10	1,500,000	15,000,000		15,000,000
Reliance Dual Advantage Fexed Tenure Fund VIII - Plan C - Direct - Growth	INR 10	2,000,000	20,000,000	\$1,03,2016  196,000 5,742,513 3,240,000 16,250,000 510,000  49,964 24,923 20,750 18,480  500,000  533,117 2,401,851 418,830 2,469,817 1,984,745 2,8318,508 5,135,907 205,854 2,537,754 570,860 675,761 343,161 149,598 248,441 472,266,323 360,085 5,000,000 83,833 119,547 2,571 2,201 1,454 2,157 2,171 2,201 1,454 2,157 2,171 2,201 1,454 2,157 2,171 2,201 1,454 2,157 2,171 2,201 1,454 2,157 2,201 2,	20,000,000
Reliance Banking & PSU Debt Fund - Direct - Growth Plan	INR 10	34,826,514	405,000,000		1.000.000
HDFC Clurity Fund for Cancer Cure - Arhitrage Plan	1NR 10	1,000,000	10,000,000		
			2,346,367,509		



#### (III) B. Investments in mutual fund (Quoted)

tons of sacraments in remark men (Annier)					
R* Shares CNX 100 Fund - Dividend Plan	INR 10	360,723	20.000.000	240.755	** ***
R* Sharos Consumption Fund - Dividend Plan	INR 10	3,740,651	99,999,989	360,723	20,000,000
R* Shares Dividend Opportunities Fund - Dividend Plan	INR 10	5,812,301	99,999,986	5,817,101	99,999,989
R* Shares Sensex ETF + Dividend Plan	INR 10	375,070	00,000,018	373,070	99,999,985
R* Shares Nifty Bees	INK 10	15,303	11,964,196	130,000	99,999,958
K* Shares Bank Bees	INR 10	16,774	17,035,203	10,000	11,964,808
Reliance Close Ended Equity Fund - Series A - Direct - Dividend Plan	INR 10	10,000,000	100,000,000	10,000,000	17,036,317
Reliance Gold savings Fund - Direct - Growth Plan	INR 10	4,731,897	08.413.609	4,731,897	100,000,000
Reliance Fixed Horizon Fund - XXII Series 32 - Dividend Plan	INR 10	5,000,000	50,000,000		68,413,609
Reliance Fixed Horizon Fund - XXV Series 35 - Direct - Growth Plan	INR 10	1,200,000	12,000,000	5,000,000	50,000,000
Reliance Fixed Horizon Fund - XXVI Series 15 - Direct - Growth Plan	INR IU	2,500,000	25,000,000	1,200,000	12,000,000
Reliance Fixed Horizon Fund - XXVI Series 32 - Direct - Growth Plan	INR 10	2,600,000	26,000,000	2,500,000	25,000,000
Rehance Fixed Horizon Fund - XXVII Series 6 - Direct - Growth Plan	INR 10	5,000,000	50,000,000	2,600,000	26.000,000
Reliance Fixed Horizon Fund - XXVII Series 7 - Direct - Growth Plan	INR 10	6,550,000		5,000,000	50,000,000
Reliance Fixed Horsron Fund - XXVIII Series 2 - Direct - Growth Plan	INR 10	300,000	65,500,000	6.550,000	65,500,000
Reliance Fixed Horizon Fund XXIX - Series ti - Direct - Growth Plan	INR ID	2,750,000	3,000,000	300,000	3,000,000
Reliance Fixed Horizon Fund - XXVIII Series 19 - Direct - Growth Plan	ENR 10	150,000	27,500,000 1,500,000	2,750,000	27,500,000
Reliance Fixed Horizon Fund - XXX - Scries 4 - Direct Growth Plan	INR 10	35,000,000		150,000	1,500,000
Reliance Fixed Horizon Fund - XXX - Series 12 - Direct Growth Plan	INR 10	2,000,000	350,000,000 20,000,000	35,000,000	350,000,000
Reliance Fixed Horizon Fund - XXX - Series 17 - Direct Growth Plan	INR 10	3,000,000	10,000,000	2,000,000	20,000,000
Reliance Fixed Horizon Fund - XXX - Series 19 - Direct Growth Plan	INR 10	5,000,000	50,000,000	3,000,000	30,000,000
Reliance Fixed Horizon Fund - XXXII - Series 9 - Direct Growth Plan	INR 10	1,000,000	10,000,000		
Reliance Fixed Horseon Fund - XXXIII - Series 7 - Direct Growth Plan	INR 10	3,000,000	30.000,000		-
Reliance Gold ETF	INR 10	2,179		2240	
R*Shares Infra BeEs	INR 10	16,000	3,025,101	2.250	5,025,219
R*Shares Junior Bel's	INR 10	32,000	7,426,032	7	
R*Shares PSU Bank BcEs	INR 10	15,000	5.083.480	7	X
CPSE ETF	INR 10	200,000	5,051,406	-	,
R*Shares Liquid BcEs	ENR 10	5,160	3,159,771		*
R*Shares Sharah Belia	INR 10	1,170	228,441		
R*Shares Hang Sheng BeEs	INR 10	309	677,730		,
R*SHARES LONG TERM GILT ETF - GROWTH PLAN	ENR 10	11,005,444	169,999,996		
R*Shares NV20 ETF	INR 10	15,444	4,999,891	13,444	4,999,891
		-	1,474,404,698	91,255,338	1,187,939,777
(IV) Investments in debentures or boods (Quoted)		-	10.303904	P SALESSANIA	1410 (2004)
6.72% IRFC Tax Free Burnis 20-Dec-2020	INK 100000	2 500	250,000,000	2,500	250,000,000
8:30% National Highways Authority Of India Honds 25-Jan-2027	INR 1000	68,809	61,809,000	61,809	61,609,000
8 30% PFC Tax Free Bonds 01-Feb-2027	INR 1000	100,000	316,029,728	300,000	317,666,788
8.66% NTPC Tax Free Bonda 16-Dec-2033	ENR 1000	94,995	94,995,000	94,995	94,995,000
8 76% NHB Tax Free Bonds 13-Jan-2034	INR 5000	36,098	180,490,000	36.098	180,490,000
\$.50% NHAI Tax Free Bonds 05-Feb-2029	INR 1000	200,000	200,000,000	200,000	200,000,000
7.11% NTPC Tax Free Bonds 05-Oct-2025	INR 1000	62,437	62,457,000	62,457	62,457,000
7.2X% IRFC Tax Free Bond 20-Dec-2030	INR 1000	120,800	120,800,000	120,800	120,800,000
7.35% NHAI Tax Free Bond 10-Jan-2031	INR 1000	42,855	42,855,000	42.855	42,855,000
7.11% PFC Tax Free Bonds 17-Oct-2025	INR 1000	25,670	23.070.000	25,670	25,670,000
	4,411,414	-	The second second second	23,070	
and the second s			1,355,105,728	-	1,356,742,788
(V) Investment in Preference Shares (Unquoted, Fully Paid Up)					
L&T Finance Holdings Limited - 8.40% Cumulative Preference Shares	INR 100	3,010,000	302,020,324	3,010,000	304.185.547
Zee Entertainment Enterprises Lumited - 6% Cumulative Preference Shares	INR 1	298600000	269,057,106	298,600,000	257,424,229
		-	571,077,430	-	561,609,776
Total Non Current Investme	ents	=	0.306,487,276	=	5,615,943,119
			- Contract Contract		2001-22-2017
Notes:					
1. Quoted investments					
Aggregate of Book value			2,875,878,223		2,591,050,369
Aggorgate of Market value			3,208,879,327		2,294,913,568
2 Unquoted investments			- Control of the last		ALL STATE OF THE S
Aggregate of Book value			5 mm		a sixtage in
A CONTRACTOR OF THE CONTRACTOR			3,490,609,053		3,024,892,750
<ol> <li>Provision for diminution in value of investments</li> </ol>			5.414.692	1.74	258,725,672



#### Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

Notes to the accounts

as at 31 March 2017

(Currency: Indian rupees)

Particulars	Face Value	Quantity As at 31,03,2017	Cost / Fair Value As at 31,03,2017	Quantity As at 31.03.2016	Cost / Fair Value As at 31.03.2016
3.8B Current investments					
Current investments (At cost or market value whichever is less)					
(1) Investment in Mutual Fund (Unquoted)					
Reliance Liquid Fund - Treasury Plan - Direct - Growth Option	INR 1000	406,606	1,602,129,159	158,882	585,828,790
Reliance Medium Term Fund - Direct - Growth	INR 10	5,872,175	200,000,000	25,301,483	800,000,000
Reliance Money Manager Fund - Direct - Growth	INR 10	121,487	276,000,000	www.Too	
Reliance Short Term Fund - Growth Plan - Growth Option	INR 10	7,502,553	152,720,701	7,502,553	152,720,701
Reliance Short Term Fund - Direct Plan - Growth Option	INR 10	12,911,609	356,857,273	11,357,467	275,167,579
Reliance Income Fund - Growth Plan - Growth Option	INR 10	20 20 40 40	201 111 200	5,279,636	200,000,000
Reliance Dynamic Bond Fund - Direct Plan - Growth Plan	INR 10	38,184,049	621,440,382	74,192,960	1,207,480,676
			3,209,147,516		3,221,197,746
(II) Investment in mutual fund (Quoted)					
Reliance Yearly Interval Fund - Series 1 - Direct Plan - Growth Plan	INR 10			18,380,495	200,000,000
Reliance Yearly Interval Fund - Series 3 - Direct Plan - Growth Plan	INR 10			10,000,000	100,000,000
Reliance Yearly Interval Fund - Series 7 - Direct Plan - Growth Plan	INR 10	3,250,170	42,000,000		
Reliance Interval Fund - II - Series 4 - Direct Plan - Growth Plan	INR 10	12,000,000	120,000,000	12,000,000	120,000,000
			162,000,000		420,000,000
Total Current Investment			3,371,147,516		3,641,197,746
Notes:					
Quoted investments					
Aggregate of Book value			162,000,000		420,000,000
Aggregate of Market value			201,904,450		520,487,735
2. Unquoted investments					
Aggregate of Book value			3,209,147,516		3,221,197,746



Notes to the accounts as at 31 March 2017 (Curries: India repos)

	Particulars		As at	A STATE OF THE PARTY OF THE PAR
		31 March 2017	_	31 March 2016
1.9	Deferred tax assets			
	Deferred tux asset arising on account of timing differences in			
	Depreciation on fixed assets	(1,546,676)		70,387,161
	Employees' compensation	72,3 1,128		47,637,888
	Struightlining of lease rentals	5,1(8,677		4,094,473
		75.873,129		122,119,522
10	Long - term loans and advances			
	Capital advances	8,886,192		14,213,574
	Loans and advances to related parties (Unsecured, considered good)			
	Intercorporate deposits to related parties	25,000,000		123,000,000
	Parties other than related parties (Unsecured, considered good)	10077		14000000
	Intercorporate deposits	500,000,000		1,000,000,000
	Loans to employees	1,500,000		1,500,000
	Security deposits	195,534,715		55,166,257
	Advances recoverable in cash or in kind or for value to be received	566,490		1,252,713,195
	Prepaid expenses	420,644,440		938,777,905
	Advance tax paid	216,801,006		386,522,527
	(net of provision of income tax Rs. 3,999,630,655			
	(PY Rs. 3,568,193,646 ))			
		1.368,932,843		3,771,893,458
11	Other non - current assets Other bank balances			
	Fixed deposits with residual maturity of more than 12 months	72,908,665		22.274.622
	The state of the s	the second secon		72,374,623
		72,9(8,665		72,374,623
	The above deposits have been liened for business purpose (Refer Note 3.23)			
.12	Trade receivables			
	(Unsecured, considered good)			
	Outstanding for more than six months Others	Salar State		
	Charts	406,450,714		469,947,616
		406,450,714		469,947,616
13	Cash and bank balance			
	Cash and cash equivalents			
	Cash on hand			49.248
	Balance with banks in current accounts	47,423,550		168,222,192
	Fixed deposits			250,000,000
		47.423,550	100	418,271,440
14	Short - term loans and advances	424.00		
	Loans and advances to related parties (unsecured, considered good)	12.748,392		7,653,079
	Intercorporate deposits to related parties			400,000,000
	Parties other than related parties (Unsecured, considered good) Intercorporate deposits			
	Loans to comlovees	3,765,000,000		1,750,000,000
	Prepaid expenses	2.910,802		7,938,777
	Security deposits	1,421,634,722		1,732,134,413
	Service tax credit-unutilised	432 324,323		82,218,546
	Advances recoverable in each or in kind or for value to be received	75,368,766		411,620,691 90,743,146
	Advance tax paid	12,000,100		10,682,389
		5,709,957,505		4,492,991,041
15	Other current assets			
	Dividend receivable	17,915,900		17,916,000
	Interest accrued	231,752,254		100,700,443
	Income accrued	20,395,919		26,091,852
		270.065,173	-	144,708,295
		2.039/21/3		144,100,175



#### Notes to the accounts

for the year ended 31 March 2017 (Currency: Indian supers)

Pa	articulars	Year	ended
-		31 March 2017	31 March 2016
Inv	evenue from operations - Management fees vestment Management Fees (net of service tax) rtfolio Management Fees (including advisory fees net of service tax)	12,266,984,223 429,348,780	11,208,782,956 433,188,690
		12,696,333,003	11,641,971,646
	ther income vidend on:		
Pro	Long term investment ofit on sale of investments	63,372,761	96,733,864
	Long term investment	415,591,270	455,465,124
Int	Current investment levest Income	118.013.519	88,871,269
	Long term investment	106,005,551	94,090,137
	Current investment		2.343.698
	Interest on Inter corporate deposit	532,733,063	306,356,094
	Interest on income tax refund	52,947,327	
	Interest on others	6,958,432	8,518,120
	ofit on sale of fixed assets	299,902	541,900
Ott	hors	12,117,319	15,804,802
		1,308,039,144	1,068,725,008
	nployee benefits expense		
	laries, allowances and bonus	1,648,038,841	1,867,218,361
Co	ntribution to provident and other funds	81,598,764	73,037,522
20	all welfare expenses	85,987,353	77,783,505
		1,815,624,958	2,018,039,388

#### 3.19 Employees Stock Option Plan (ESOP):

a) Pursuant to the shareholder's resolution dated 20 September 2007 the Company had introduced Employee Stock Option Plan I - 2007 under which the Company may grant options to its employees from time to time. The grant of options to the employees under the ESOP scheme was on the basis of their performance and other eligibility criteria. The Plan had been amended and restated vide shareholder's resolution dated 3 February 2011

b) On 21 December 2007, the Company issued 200,000 equity shares at a price Rt. 2,000 per equity share to Reliance Capital Asset Management Employee Benefits Trust (The Trust') pursuant to the above Plan

(ii) 8) Pursuant to the shareholder's resolution dated 3 February 2011, the Company introduced Employee Stock Option Plan II - 2011 under which the Company may grant options to its employees from time to time. The grant of options to the employees under the ESOP scheme was on the basis of their performance and other eligibility criteria.

b) On 30 March 2011, the Company issued 50,000 equity shares at a price Rs. 3,009 per equity share to the Trust.

(iii) All above options were planned to be settled in cash or equity at the time of exercise and had maximum period of 7 years from the date of vesting. The options existing during the year were as follows:

#### a) Year 2007

The option under ESOP 1 - 2007 at an exercise price of Rs. 2,000 per share and vest on a graded basis as follows:

Grant date 28 Sipt 2007 Vesting schedule on completion of 3 years. 30% on completion of 4 years 30% on completion of 5 years 40%



# Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

#### Notes to the accounts

for the year ended 31 March 2017

#### 3.19 b) Year 2011

The option under ESOP 1 - 2007 at an exercise price of Rs. 3,009 per share and vest on a graded basis as follows: Grant date: 30 March 2011

#### Vesting schedule

on completion of 1 year
on completion of 2 years
on completion of 3 years

#### c) Year 201

The option under ESOP 1 - 2007 and Plan II - 2011 at an exercise price of Rs. 3,009 per share and ves. on a graded basis as follows: Grant date: 30 Ms. cf. 2011

30% 30% 40%

#### Vesting schedule

on completion of 1 year
on completion of 2 years
on completion of 3 years
on completion of 3 years
on completion of 4 years
on completion of 5 years
on completion of 5 years
4/9%

(iv) The information concerning stock options granted, exercised, forfeited and outstanding at the year-enc is as follows:

		darch 20 7		tarch 2016
	Number of stock options	Weighted average exercise price (Ex.)	Number of stock options	Weighted average exercise price (Rs.)
Number of shares under option:				
Year 2011				
Outstanding at beginning of year		- ×	810	3,001
Granted			-	2,00
fixercised			650	3,009
Cancelled or expired			160	5,00
Outstanding at the year end			100	
Exercisable at end of year				
Year 2011				
Outstanding at beginning of year			70.385	3,000
Granted			70,580	9,540
Exercised			63,476	3.000
Cancelled or expired			6.909	3,00
Outstanding at the year end				3,009
Exercisable at end of year				2.00

(v) During the year, the performance linked incentive of Rs. 199,992,236 was paid by the Trust out of its surplus funds.



#### Notes to the accounts

for the year ended 31 March 2017

(Currency Indian repres)

#### 3.20 Disclosure pursuant to Accounting Standard - 15 (Revised) " Employee Benefits" :

#### A Defined Contribution Plans:

Amount of Rs. 63,746,646 (PY Rs. 56,145,001) is recognised as an expense for provident fund and superarmustion fund included in "Employee benefits expense" - refer note "3.18" of the Statement of profit and loss.

#### B Defined Benefit Plans:

Reconciliation of opening and closing balances of the Present Value of the Defined Benefit Obligation :

		Gratuity Benefit	- Funded	Leave Benefit -	Unfunded
_		2017	2016	2017	2016
L.	Present value of Defined Benefit				
	Obligation at the beginning of the year	30,137,229	94,169,252	36,483,968	32,663,629
_	Interest cost	10,046,594	7,542,957	2,816,562	2,613,090
-	Current service cost	15.690.589	12,047,863	7,632,913	8.165,907
	Actuarial Losses / ( Gains)	8,274,591	33,524,596	(1,423,653)	(1,567,932
2	Benefits paid	(7,547,672)	(17,147,439)	(2,755,274)	(5,390,726
	Present value of Defined Benefit Obligation at the close of the year	56,601,331	130,137,229	42,754,516	36,483,968

ii Changes in the fair value of Plan Assets and the reconciliation thereof.

		Gratuity Benefit	- Funded	Leave Benefit -	Unfunded
-		2017	2016	2017	2016
A CANADA TANDER	of Plan Assets at the beginning				
of the year		31,545,331	64,117,344		
	cted return on Plan Assets	10,155,300	5,135,815	-	
Add/(Les	s): Actuarial (Losses) / Gains	5,104,262	(2,412,297)		_
Add: Cont	ributions	20,000,000	81,851,708	2,755,274	5,390,726
Less: Bene		(7.547,672)	(17,147,439)	(2,755,274)	(5,390,726
Fair value	of Plan Assets at the close of the year	59,257,221	131,545,331	(6,7,7,2,2,74)	17,277,149

iii. Amount Recognised in the Balance Sheet including a reconciliation of the present value of the defined obligation in (i) and the fair value of the plan assets in (ii) to the assets and liabilities recognised in the balance sheet:

	Cratuity Benefit	- Funded	Leave Benefit	Unfunded
	1017	2016	2017	2016
a. Present value of Defined Benefit obligation	156,601,331	130,137,229	42,754,516	36,483,968
Less: Fair value of Plan Assets	59.257.221	131,545,331	3411.713.10	30,400,500
Present value of unfunded obligation	(2,655,890)	(1,408,102)	42,754,516	36,483,968
d. Net Liability/(Asset) recognised in the Balance sheet		-	42,754,516	30,483,968

iv. Amount recognised in the statement of profit & loss are as follows :

		Gratuity Benefit	- Funded	Leave Benefit -	Unfunded
	P - 18 - 1 - 6 - 1	1017	2016	2017	2016
1	Current Service Cost	15,690,589	12,047,863	7,632,913	8,165,907
h-	Interest Cost	(108,706)	2,407,142	2,816,562	2,613,090
C.	Expected return on Plan Assets		271077772	2010/202	2,012,030
d.	Actuarial Losses / ( Gains)	3,170,329	35,936,893	(1.423,653)	(1,567,932)
Ç	Past service costs	7,3,10,75.5	22,230,423	(1,423,033)	(1,507,932)
(	Effect of curtailment / settlement				
g.	Adjustments for earlier years Recognised in the Statement of Profit and Loss			-	
h	Total	18,752,212	50,391,898	9,025,822	9,211,065

v. Broad Categories of plan assets as a percentage of total assets

		Cratuity Benefit	Cratuity Benefit - Funded		t - Unfunded
-		3017	2016	2017	2016
	Government of India Securities	28.14%	24,51%		UNFUNDED
1	State Government Securities		24.71.14		
	Corporate Bonds	26.69%	30.39%		
	Fixed Deposit under Special Deposit Scheme	49,00,0	30.3334		
	Equity Shares	18.39%	19.20%	UNFUNDED	
	Money market instruments	13.55%	25.91%		
	Public Sector Bonds		*2.21.4		1
	Others	13.23%			
		100.00%	100,00%		



#### Reliance Nippon Life Asset Management Limited (formerly known as Reliance Capital Asset Management Limited)

#### Notes to the accounts

for the year ended 31 March 2017

(Currency: Indian repost)

vi. Actuarial Assumptions as the Balance sheet date:

		Gratuity		Leave	Leave Benefit	
		2017	2016	2017	2016	
Discount Rate		7.28%	7.72%	7.28%	7.72%	
Expected rate of	return on Plan Assets	7.28%		-		
Salary Escalation	rate Management Staff	6.00%	6.00%	6.00%	6.00%	
Attrition rate		For Service 4 yrs &	For Service 4 yrs &	For Service 4 yrs		
	below   6% p.a. &	below 16% p.a. &	& below 16% p.a. & 6%	& below 16% p.u. & 4%		
		6% thereafter	6% thereafter	thereafter	thereafter	

The estimates of future salary increases considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors

#### vii. General Descriptions of significant defined plans:

#### a. Gratuity Plan :

Gratuity is payable to all eligible comployees of the Company on superannuation, death and permanent cisablement, in terms of the provisions of the Payment of Gratuity Act 1972 or as per the Company's Scheme whichever is more beneficial.

#### b Leave Plan :

Encashment of leave can be availed by the employee for the balance in the carned account as on 1 January 2009. All carry forward carned leaves are available for availment but not encashment. Leave can be encashed subject to available balance of more than 15 days.

#### viii. Five-year information

Amounts for the current and the previous four years are as follows:

Gratuity	31 March 2017	31 March 2016	31 March 2015	31 March 2014	31 March 2013
Defined benefit obligation	156,601,331	30,137,229	94,169,252	52,737,106	53,298,873
Fair value of plan assets	159,257,221	[31,545,331	64,117,544		63,305,699
(Surplus) / deficit in the plan	(2,655,890)		66,519,957	(6,416,541)	
Experience adjustment arising on Obligation	2,618,818	19,049,124	9,380,172	(1,436,665)	4,283,296
Experience adjustment arising on plan Assets	5.104.262	(2,412,297)		(565,854)	103,975

#### C Other employee benefits :

i. Details of phantom stock/units granted subject to the term and conditions as per Phantom stock scheme:

Date of grant	01 December 2015
Appreciation as per Phantom stock Option	Excess of 'fair market value of share on the date of exercise' / 'NAV of unit on the date of exercise' determined in term of the Phantom Stock Option Scheme over the Base Price' the Base N.F.V.
	In case of continuation of criployment: Vested Phantom Stock Options can be exercised any time up to 3 year from the date of last vesting of Phantom stock Options, and
Exercise Period	In case of cessation of employment:  Different periods depending in kind of cessation as per provision of the Phantom Stock Option scheme.
Settlement of Phantom Stock Options	Within 90 days from the date of exercise by cash

ii. The fair value of the options granted was estimated on the date of grant with the following assumptions:

Particulars	31 March 2017	31 March 2016
Discount rate	6.77%	7.72%
Expected Life	5 years	5 years

The Company's liability towards the scheme is accounted for on the basis of an independent actuarial valuation done at the year end. The valuation of the shares/units is done considering the intrinsic value and the progression of share/unit price up to the exercise of the option.



Notes to the accounts for the year ended 31 March 2017 (Currency: Indian rupes)

	Particulars	Year	ended
	Farticulars	31 March 2017	31 March 2016
.21	Administrative and other expenses		
	Legal and professional charges	435,113,942	317,493,725
	Rent	200,361,485	152,679,550
	Conveyance and travelling	98,288,995	81,613,223
	Communication	129,994,767	60,537,630
	Filing fees and stamp duty	23,493,000	27,333,206
	Office administration	92.551.085	74,986,468
	Membership and subscription	54,990,280	31,816,729
	Electricity	42,746,809	31,916,726
	Seminar and training	40.369.128	35,523,545
	Repairs and maintenance	47,269,348	73,526,772
	Printing and stationary	75,035,617	
	Software repair and maintenance	109,884,579	47,615,491
	Courier charges	71.367,690	87,646,089
	Insurance	8,658,415	87,710,773
	Auditors remuneration:	0,030,413	19,536,239
	Audit fees	1,809,000	1,000,000
	Certification matters		1,800,000
	Other matters	1,235,748	
	Out of pocket expenses	4,174,525	1,553,029
	Director sitting fees	107,535	24,000
	Donation Control of the Control of t	4,272,953	3,115,801
		1	634,720
	Net loss on foreign currency transactions and translations Outsourced business service (Refer note 2.10)	935,774	
	Miscellaneous expenses	875,178,402	802,248,651
	Corporate canal corporate West	15,987,485	23,229,372
	Corporate social responsibility expense Rates and taxes	90,000,000	76,730,000
	Rates and taxes	7,119,232	18,151,848
		2,430,945,794	2,057,423,587
22	Marketing and publicity expenses		
	Marketing expenses	586,151,803	378.254.504
	Advertisement	602,083,764	249,466,756
	Brokerage, incentives and others	2,569,988,030	3,002,448,343
		3,758,223,597	3,630,169,603
.23	Contingent liability and commitments:		
40	Contingent liability	2017	2016
**		ACC \$20000	
	Guarantees to Banks and Financials Institutions (against Fixed deposits)	111,094,329	110,900,850
	Claims against the Company not acknowledged as debts	58,721,656	50,576,18
		169,815,985	161,477,038
6)	Committee		
	Estimated amount of contracts remaining to be executed on capital		
	account and not provided.	24.145.616	8 357 509
	and several contraction of the second	47,175,010	0,337,30



Notes to the accounts for the year ended 31 March 2017 (Currency: Indian rupess)

#### 3.24 Related Party Disclosure:

#### A. List of Related Parties and their relationship:

i) Holding Company Reliance Capital Limited

#### ii) Subsidiary of Holding Company

Reliance Asset Management (Singapore) Pte. Limited Reliance Asset Management (Mauritius) Limited

Reliance Capital Pension Fund Limited

Reliance AIF Management Company Limited

Reliance Capital Trustee Co. Limited

Reliance General Insurance Company Limited

Reliance Nippon Life Insurance Company Limited (formerly Reliance Life Insurance Company Limited)

Reliance Commercial Finance Limited (formerly Reliance Gilts Limited)

Reliance Money Precious Metals Private Limited

Reliance Home Finance Limited

Reliance Securities Limited

Reliance Commodities Limited

Reliance Financial Limited

Reliance Wealth Management Limited

Reliance Money Solutions Private Limited

Reliance Exchangenext Limited

Reliance Spot Exchange Infrastructure Limited

Reliance Capital AIF Trustee Company Private Limited

Quant Capital Private Limited

Quant Broking Private Limited

Quant Securities Private Limited

Quant Investment Services Private Limited

#### iii) Subsidiaries

Reliance Asset Management (Singapore) Pte Limited Reliance Asset Management (Mauritius) Limited Reliance Asset Management (UK) Limited (upto 14th June 2016) Reliance Capital Pension Fund Limited Reliance AIF Management Company Limited

#### iv) Significant Shareholders

Nippon Life Insurance Company

#### B. Significant Influence:

Reliance Communications Infrastructure Limited Reliance IDC Limited Reliance Communications Limited Reliance Webstore Limited Zapak Digital Entertainment Limited

C. Key Management personnel:

Sundeep Sikka (Whole Time Director) w.e.f. 22 April 2016



Notes to the accounts for the year ended 31 March 2017 (Correct) India report

#### C. Transaction during the year with related parties:

Sr. No.	Nature of Transaction	Holding Company	Subsidiary	Fellow Subsidiar;	Significant Shareholder	Significant Influence	Total
1	Transactions during the year						
Ä	Inter corporate deposit given Reliance AIF Management Company Ltd. Reliance Securities Limited		55,000,000 (100,000,000)	(400,000,000)			55,000,000 (100,000,000)
_				1400,000,000			(400,000,000)
В	Repayment of inter corporate deposit Reliance Securines Limited			400,000,000			400,000,000
	Reliance AIF Management Company Ltd.	:	153,000,000 (42,000,000)		:	:	(42,000,000)
Ċ	Purchase of equity shares of Reliance Capital Pension Fund Ltd Reliance Commercial Finance Limited (formerly Reliance Gilts Limited)			97,212,50)			97,212,500
D	Interest income  Reliance AIF Management Company Ltd.  Reliance Securities Limited		9,534,349 (8.924,672)				9,534,349 (8,924,672) 20,890,412 (493,150)
E	Director sitting fees Nippon Life Insurance Company	:			1,240,000 (630,000)		1,240,000 (630,000)
F	Rent and other expenses Reliance General Insurance Company Ltd.	1		753,293 (530,644)	5	2	753,293 (530,644)



Notes to the accounts for the year ended 31 Morch 2017 (Correct; Indian report)

#### C. Transaction during the year with related parties:

Sr. No.	Nature of Transaction	Holding Company	Subsidiary	Fellow Subsidiary	Significant Shareholder	Significant Influence	Total
G	Insurance Charges (net of claims received)						
	Reliance General Insurance Company Ltd.	14		33,169,393 (31,065,757)			33,169,39 (31,965,757
	Refiance Nippon Life Insurance Company Limited (formerly Refiance Life Insurance Company Limited)	*	100	25,933,449			25,933,449
	Company Eminery	-	+				
H	Brokerage						
	Reliance Money Solutions Private Limited			360,742			360,742
		14		(2,085,477)		4	(2,085,477
	Reliance Securities Limited	:		2,063,358 (764,859)	:	-	2,063,358 (764,859
1	Reimbursement of expenses charged						
	Reliance Capital Pension Fund Limited	:	1,191,036 (457,846)				1,191,030
	Reliance AIF Management Company Ltd.	:	(8,870,074 (21,333,969)			-	18,870,074 (21,333,969
J	Reimbursement of expenses paid						
	Reliance Capital Limited	26,965,844 (17,407,586)					26,965,844 (17,407,586)
	Nippon Life Insurance Company	1			4,142,048 (2,409,576)		4,142,048 (2,409,576)
ĸ	Management fee expense Reliance Capital Limited	60,000,000 (60,000,000)					60,000,000



Notes to the accounts for the year ended 31 March 2017 (Currency Indias repos)

#### C. Transaction during the year with related parties:

Sr. No.	Nature of Transaction	Helding Company	Subsidiary	Fellow Subsidiary	Significant Shareholder	Significant Influence	Total
t	Advisory Fee income Reliance Asset Management (Singapore) Pte Ltd		32,890,535 (15,339,456)				32,890,533 (15,339,456)
М	Networking / communication expenses Reliance Communications Infrastructure Limited Reliance Communication Limited Reliance IDC Limited Reliance Westore Limited					6.847,576 (19,759,365) 22,678,398 (28,034,470) 10,419,146 9,096,722	6,847,576 (19,759,365) 22,678,398 (28,034,470) 10,419,146 9,096,722
N	Marketing expenses  Zapak Digital Enterlamment Ltd	-		30		3,784,404 (28,863,392)	3,784,404 (28,863,392)
0	Key management personnel Sundeep Sikku					84,164,600	84,164,600
11	Balances outstanding at the end of the year						
A	Loans and advances to related parties Reliance Securities Limited  Reliance AIF Management Company Ltd		25,000,000 (123,000,000)				(400,000,000) 25,000,000 (123,000,000)
	Resiance Support Life Insurance Company Limited (formerly Reliance Life Insurance Company Limited)			11,358,811 (8,846,176			(8,846,176)
	Reliance General Insurance Company Ltd.			1,389,58 (7,653,079)			1,389,581 (7,653,079)
В	Trade receivables Reliance Asset Management (Singapore) Ptr Lid		4,094,226				4,094,236

Refer note 3.8A(A) for investment in subsidiaries

Note: Related Party Relationship is as identified by the Company. (Previous year figures are in brackets)



Notes to the accounts for the year ended 31 March 2017 (Correct India rapes)

#### 3.25 Earning Per Share (EPS)

	2017	2016
Net profit attributable to equity shareholders (after preference dividend)	4,047,750,714	3,701,754,221
Weighted average number of equity shares outstanding.	11,520,000	11,520,000
Basic and diluted EPS	351.37	321.33

#### 3.26 Corporate social responsibility (CSR)

a) Gross amount required to be spent by the company during the year was Rs. 88,889,500 (PV Rs 76,727,003 ) as per calculation.

b) Amount spent during the year on :

Particulars	In Cash	Yet to be paid in Cash	Total
Construction/acquisition of any assets		0.0	
On purposes other than above	90,000,000		90,000,000

#### 3.27 Expenditure in foreign currency (including expenses incurred at Foreign Branch):

Salary and benefits	2017 33,263,416	2016 26,981,151
Travelling	6,150,844	5,925,475
Professional fees and consultancy	14,870,317	14,890,234
Other expenses	11,314,205	4,908,942
	65,598,782	52,705,802
Earnings in foreign currency:		
PMS & Advesory Fees	2017	2016

#### 3.30 Segment Reporting

3.28

The Company is in the business of providing asset management services to the fund and portfolio management service to clients. The primary segment is identified as asset management services. As such the Company's financial statements is largely reflective of the asset management business and there is no separate reportable segment.

Pursuant to Accounting Standard (AS) 17 Segment Reporting, no segment disclosure has been made in these financial statements, as the Company has only one geographical segment and no other separate reportable business segment.

#### 3.31 Dividend remittances in foreign currency:

The Company remits the dividend to all shureholders including non-resident shareholders in Indian rupees (INR).

### 3.32 Details of Specified Bank Notes (SBN) held and transacted during the period from 8 November 2016 to 30 December 2016 as

	SBNs	Other denomination notes	Total
Closing Cash in hand as on 08.11.2016	24,900	37,499	61,499
(*) permitted receipts		338,606	338,606
(+) permitted payments		332,637	332,637
(-) Amount deposited in Banks Closing Cash in hand as on 31.12.2016	24,000		24,000
		43 468	43 468

#### 3.33 Asset Management Right:

During the previous year, the Company and Reliance Capital Trustee company Limited had jointly entered into a scheme Transfer Agreement with Goldman Sachs Asset Management (India) Private Limited, Board of Trustees of Goldman Sachs Mutual Fund and Goldman Sachs Asset Management, LP to acquire the right to manage and administer the schemes of Goldman Sachs Mutual Fund, the right to assume the trusteeship of the schemes of Goldman Sachs Trustee company (India) Private Limited and takeover of the schemes of Goldman Sachs Mutual Fund respectively. The said transaction has been approved by the relevant regulatory authorities and the Unit holders of the Schemes of Goldman Sachs Mutual Fund in the current year. The amount paid along with the incidental expenditure incurred thereon aggregating to Rs. 2501,379,375 has been treated as Asset management Right as intangible asset. The Asset management Right will be amortized over a period of 120 months. For the year ended March 31, 2017, an amount of Rx.101,425,794 has been amortized. Balance life of Asset Management Right is 115 months.



Notes to the accounts for the year ended 31 March 2017 (Currency: Indian repres)

#### 3.34 International Subsidiaries:

During the year the UK subsidiary of the Company has been struck off by the Companies House, Register of Companies London, as per the application made by the Company in previous year. The company has written off the investment cost entirely for non recoverability which was fully provided in the previous year.

- 3.35 The Company has developed a system of maintenance of information and documents as required by the transfer pricing legislation under section 92 - 92F of the Income Tax Act, 1961. Management is of the opinion that all relevant transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statement, particularly on the amount of tax expense and that of provision for taxation.
- 3.36 Previous year's figures have been regrouped / reclassified, whereever required.

As per our report of even date attached

For BSR&Co, LLP

Chartered Accountants Firm's Registration No. 101248W/W-100022

- mily know Milind Ranade

Membership No. 100564

For and on behalf of the Board of Directors of Reliance Nippon Life A set Management Limited

15.6m

Executive Director & CEO DIN,No. 02553654

Director

DIN No. 00577409

Pratechyain

Chief Financial Office

Ajay Patel

Manager

Mumbai, 22 April 2017

Deepak Mukhija Company Secretary

Consolidated Financial Statements together with the Independent Auditors' Report for the year ended 31 March 2017

# Consolidated Financial Statements together with the Independent Auditors' Report

for the year ended 31 March 2017

Independent Auditors' Report

Balance sheet

Statement of profit and loss

Cash flow statement

Notes to the financial statements

# BSR & Co. LLP Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India

Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

## Independent Auditors' Report

# To the Members of Reliance Nippon Life Asset Management Limited (Formerly known as Reliance Capital Asset Management Limited)

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Reliance Nippon Life Asset Management Limited (hereinafter referred to as "the Holding Company") and its subsidiaries (the holding Company and it's subsidiaries together referred to as "the Group"), comprising of the Consolidated balance sheet as at 31 March 2017, the Consolidated statement of profit and loss, the Consolidated cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

#### Management's responsibility for the consolidated financial statements

The Holding Company's Board of directors is responsible for the preparation of these consolidated financial statements in terms of requirements of the Companies Act, 2013 ('hereinafter referred to as the Act') that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentat on of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting audit, we have taken into account the provisions of the Act, accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.



## Independent Auditors' Report (Continued)

# Reliance Nippon Life Asset Management Limited

(Formerly known as Reliance Capital Asset Management Limited)

#### Auditors' responsibility (Continued)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control over financial reporting relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us and audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of report of other auditors on separate financial statement of subsidiaries, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group as at 31 March 2017, and their consolidated profit and their consolidated cash flows for the year ended on that date.

#### Other matter

We did not audit the financial statements of 3 subsidiaries whose financial statements reflects total assets of Rs. 660,632,207 as at 31 March 2017, net assets of Rs. 623,834,764 as at 31 March 2017, total revenues of Rs. 149,553,960 and net cash outflows of Rs. 29,772,168 for the year ended on that date as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us by the management, and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, and our report in terms of sub section (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries, is based solely on the reports of the other auditors. Our opinion on the consolidated financial statements, and our report on legal and regulatory requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

Certain of these subsidiaries are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Company's management has converted the financial statements of such subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Company and audited by us.

9

Our opinion above on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements/financial information certified by the Management.

#### Report on Other Legal and Regulatory Requirements

As required by section 143 (3) of the Act, based on our audit and on the consideration of report of the other auditors on separate financial statements of subsidiaries as furnished by the management as noted in the 'other matter' paragraph, we report, to the extent applicable, that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements;
- (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been lept so far as it appears from our examination of those books and the reports of the other auditors;
- (c) The consolidated Balance sheet, the consolidated Statement of profit and loss, and the consolidated Cash flow statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements;
- (d) In our opinion, the aforesaid consolidated financial state nents comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- (e) On the basis of written representations received from the directors of the holding Company as on 31 March 2017 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its Indian subsidiary Companies, none of the directors of the Holding Company and Indian subsidiary Companies is disqualified as on 31 March 2017 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate Report in "Annexure A"; and
- (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the report of the other auditors on separate financial statements of subsidiaries as furnished by the management as noted in the 'Other matter' paragraph:
  - the consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group - refer note 3.25 (a) to the consolidated financial statements;
  - the Group did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
  - there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Group.

a

iv. the Group has provided requisite disclosures in the consolidated financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8 November 2016 to 30 December 2016. Based on audit procedures, standalone financial statements of the Company and the Indian subsidiar es and relying on the management representation, we report that the disclosures are in accordance with books of account maintained by the Group and as produced to us by the Management – Refer Note 3.30

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Milind Ranade

Partner

Membership No: 100564

Mumbai 22 April 2017

# Reliance Nippon Life Asset Management Limited

(Formerly known as Reliance Capital Asset Management Limited)

# Annexure A to the Independent Auditors' Report – 31 March 2017 (Referred to in our report of even date)

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended 31 March 2017, we have audited the internal financial controls over financial reporting of Reliance Nippon Life Asset Management Limited ("the Holding Company") and its subsidiary companies which are companies incorporated in India, as of that date.

### Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company and its subsidiary companies, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ssued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditors' responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

2

# Reliance Nippon Life Asset Management Limited

(Formerly known as Reliance Capital Asset Management Limited)

# Annexure A to the Independent Auditors' Report - 31 March 2017 (Continued)

### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future per ods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Holding Company and its subsidiary companies, which are companies incorporated in India have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAL.

### Other matter

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to one subsidiary company, which is a company incorporated in India, is based on the corresponding report of the auditors of such company incorporated in India.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Milind Ranade

Partner

Membership No: 100564

-moral fine

Mumbai 22 April 2017

### Consolidated Balance sheet

as at 31 Murch 2017

(Currency: Indian rupees)

	Note	As	at
		31 March 2017	31 March 2016
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3.1	415,200,000	415,200,000
Reserves and surplus	3.2	18,310,540,751	14,309,025,881
		18,725,740,751	14,724,225,881
		10,745,770,751	14,724,225,001
dinority interest		-	88,701,535
Son current liabilities			
Other long-term liabilities	3.3		509,378
ong - term provisions	3.4	116.022.624	74,794,241
		136,022,624	
Current liabilities		116,022,624	75,303,619
rade payables			
Outstanding dues of MSMED	3.5		-
Outstanding dues of creditors other than MSMED	3.5	1,033,296,067	650,248,388
Other current liabilities	3.6	488,504,325	739,436,539
secut - term provisions	3.7	19,537,514	3,037,703,394
		1,671,337,906	4,427,388,321
TOTAL		20,513,101,281	19,315,619,356
ASSETS			
ion-current assets			
ixed assets			
Tangible assets	3.8	86,548,319	85,479,480
Intangible assets	3.8	2,424,933,280	33,798,375
on - current investments	3.9A	5,894,770,827	5,271,568,577
Deferred tax assets (net)	3.10	37,125,780	85,615,130
ong - term loans and advances Other non - current assets	3.11	1,438,211,522	3,788,617,377
ther non - current assets	3.12	74,125,653	78,653,647
urrent assets		10,005,715,381	9,343,732,586
urrent investments	98	24000000	45550050
rade receivables		3,520,401,721	3,835,943,268
ash and bank balance	3.13	431,606,702	594,205,247
bort - term loans and advances	3.14	397,206,976	795,059,307
AND THE RESERVE OF THE PROPERTY OF THE PROPERT	3,15	5,839,927,350	4,601,735,822
Other current assets	3.16	258,243,151	144,943,126
		10,5)7,385,900	9,971,886,770
TOTAL		20,5 3,101,281	19,315,619,356

The notes referred to above form an integral part of the financial statements

Significant accounting policies and notes to the

accounts

2 and 3

As per our report of even date attached

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No. 101248W/W-100022

Milind Ranade

Partner Membership No. 100564

For and on behalf of the Board of Directors of Reliance Nippon Life Asset Management Limited

Sundeep Sikka

Executive Director & CEO

DIN No. 02553654

Prairie Jain

Chief Financial Officer

Deepak Mukhija Company Secretary Kanu Doshi

Director DIN No.00577409

Ajay Patel Manager

Mumbai, 22 April 2017

### Statement of consolidated profit and loss

for the year ended 31 March 2017

(Currency: Indian rupees)

	Note	Year Ended 31 March 2017	Year ended 31 March 2016
Income			
Revenue from operations - management fees	3.17	13,074,952,937	12,000,861,273
Other income	3.18	1,284,195,892	1,137,337,613
l'otal revenue		14,359,148.829	13,138,198,886
Expenditure			
Employee benefits expenditure	3.19	1.956,777.905	2,122,700,633
Administrative and other expenditure	3.20	2.559.351.163	2,159,552,799
Marketing and publicity expenditure	3.21	3,892,379,275	3,751,636,334
Depreciation and amortization	3.8	179,116,637	43,086,865
Diminution/(Write back) in value of long term investr	nents	(41,605,847)	37,767,946
Fotal expenditure		8,546,019,133	8,114,202,677
Profit before tax		5,813,129,696	5,023,996,209
ncome tax expenditure			
Current tax (Net of MAT credit entitlement)		(1,737,068,671)	(1 375 960 007
Excess/ short provision of tax relating to earlier y	cars	(7,930,752)	(1,275,869,007
MAT credit asset	4010	29,771,423	290.841.505
MAT credit utilisation		(29,771,423)	(290,841,505
Deferred tax		(48,489,352)	16,273,942
Profit after tax before share of minority interest		4,019,640,921	3,764,401,144
Less: Share of minority shareholders			66,056
Profit after tax		4,019,640,921	3,764,335,088
Basic earning per share of Rs. 10 each		348.93	326.77
Diluted earning per share of Rs. 10 each		348.93	326.77

2 and 3

As per our report of even date attached

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No. 101248W/W-100022

Significant accounting policies and notes to the

Milind Ranade

Partner

accounts

Membership No. 100564

For and on behalf of the Board of Directors of Reliance Nippon Life Asset Management Limited

Sundeep Sikka

Executive Director & CEO

DIN No. 02553654

Prateck Jain Chief Financial Officer

Deepak Mukhija Company Secretary Kanu Doshi

Director

DIN No.00577409

Ajay Patel Manager

Mumbai, 22 April 2017

# Consolidated eash flow statement for the year ended 51 March 2017

(Corrercy: Indian rupces)

Particulars	For the year 31 March		For the year 31 March	
A. Cash Flow from Operating Activities		1		
Profit before tax as per statement of profit and loss for the year		5.813,129,696		5,023,996,209
Adjusted for		2/312/12/099		5,025,970,209
Depreciation	179.116.637		45.044.444	
Amortisation of discount / premaun on investments	(7.830.595)		43,086,865	
Provinces for doubtful debes	(1,830,335)		(8,651,265)	
Dividend income	(63,372,761)		13,078,265	
Interest income	24.000000000000000000000000000000000000		(96,873,058)	
(Psolit) / on sale of Investment (Net)	(701,533,002)		(413,031,414)	
Loss on foreign currency transactions & translations	(508,797,773)		(597,488,201)	
	1,735,972		2.120,534	
(write back) / Dimension in value of long term investments	(41,605,847)		17,767,946	
profit / (Less) on sale of fixed Assets / write off	299,902	(1,141,987,467)	(541,897)	(1,020,534,225)
Operating profit before working capital changes		4,671,142,229		4,003,461,984
Decrease / (Increase) in Long Term Loans & Advances	1,644,211,498		(184,191,732)	CALC. A.C.
Decrease is Other Non Current Assets	4,527,994		14,078,430	
Decrease / (Increase) in Trade Keceivable	162,598,545		(431,919,797)	
Decrease in Short Term Loans & Advances	376.808.471		106,407,270	
Decrease / (Increase) in Other current assets	9,789,159		(8.739,675)	
Increase in Long term provisions	41,228,183		42,496,467	
Increase / (Decrease) in Short term provisions	64,518,165		(25.765.733)	
(Decrease) in Other Long-term Limbilities	(509,378)		(352,589)	
Increase / (Decrease) in Trade payables	433,047,679			
(Decrease) / Increase in Other Current Lubshines	(252,668,186)	2 405 225 160	(281,464,605)	200000000000000000000000000000000000000
Cash generated from Operations	(232,968,186)	2,483,552,329	232362.038	(139,089,936)
Faxor Paul		7,154,694,559		3,664,372,048
Net Cash from Operating Activities		5,564,990,346		2,232,174,438
I. Cash Flow from Investing Activities				
Purchase of fixed axous	(2,571,595,747)		the samester.	
Sale of fixed assets	(24,533)		(94,469,923)	
Inter Corporate departs received	400 000 000		3,904,974	
Inter Corporate deposit given				
Loan repaid by ESOP Trust (net of loan advanced)	(1,515,000,000)		(1,150,000,000)	
Purchase of investments	***************************************		601,280,052	
Drawings received from limited liability partnership	(18,861,744,260)		(21,933,388,818)	
Purchase numericy of stake in subsidiary	897,679		901,636	
Sale of investments	(88,701,535)			
Interest received / (past)	19,062,517,771		21.743,206,328	
	568,443,818		448,433,994	
Dividend received	63,172,761		96,873,058	
Net Cash used in bavesting Activities	1	(2,942,934,048)		(283,354,699)
Cash Flow from Financing Activities Dividend Paid including dividend distribution (as.				
Net Cosh from Financing Activities	(1,002,682,57E)	(3,602,682,578)	(1,736,889,440)	(1,736,889,449)
Effect of exchange fluctuation on translation reserve		(18,126,051)		33,151,100
Net increase/(decrease) in each and cash Equivalents (A+B+C+D)		457750000000		
Opening Balance of Cash and Cash Equivalents		(397,352,332)		245,081,590
Clusing Balance of Cash and Cash Equivalents		795,059,307		549,977,717 795,059,107
Cash and cash equivalents comprising of :		10000000		ASS T 80 155
Cash on Hand		20,699		46.444
Balance with banks in current accounts		The second secon		68,032
Effect of exchange differences on balances with banks in foreign currency		397,198,547		794,969,456
Total		(12,271)		21,819
		397,206,976		795,059,307

As per our report of even date attached For BSR & Co. LLP Chartered decountains Fam's Renateation No. 101248W/W-100922

Milind Ranade Partner

Membership No. 100564

For and on behalf of the Board of Directors Rehance Nippon Life Asset Management Limited

Sunderp Sikks Executive Director & CEO DIN No. 02553654

Prateck Fain Chief Financial Officer

Deepak Mukhija Company Secretary Kanu Dashi Director

DIN No.00577409

Ajay Patel Manager

Mumbai, 22 April 2017

# Significant accounting policies and notes to the consolidated financial statements for the year ended 31 March 2017

### 1 Background

Reliance Nippon Life Asset Management Limited ('the Company') was incorporated on 24 February 1995.

The principal shareholder of the Company as at 31 March 2017 is Reliance Capital Limited.

The Company's principal activity is to act as an investment manager to Reliance Mutual Fund ('the Fund') and to provide Portfolio Management Services ('PMS') and advisory services to clients under Securities and Exchange Board of India (SEBI) Regulations. The Company is registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996. The Company manages the investment portfolio of the Fund and provides various administrative services to the Fund as laid down in the Investment Management Agreement dated 12 August 1997.

### 2 Significant accounting policies

### 2.1 Principles of Consolidation

The consolidated financial statements have been prepared on the following basis:

The financial statements of the Company and its subsidiaries (together refered as "Group") have been combined on a line by line basis by adding together like items of assets, liabilities, income and expenses. The intra group transactions and unrealized profit and losses if any, are fully eliminated.

The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented to the extent possible, in the same manner as the company's separate financial statements. In translating the financial statements of non integral foreign operations for consolidation the following procedures have been followed:

- a) the assets and liabilities both monetary and non monetary, of the non integral foreign operations are translated at the closing rate;
- b) income and expense items of the non integral foreign operations are translated at the average exchange rates; and
- c) all resulting exchange differences are accumulated in a foreign currency translation reserve.

Following subsidiaries have been consolidated and the proportion of ownership thereof is as under:

Investment in Subsidiaries	Country of Incorporation	Proportion of ownership interest		
	tucor por attor	31-Mar-17	31-Mar-16	
Reliance Asset Management (Mauritius) Limited	Mauritius	100%	100%	
Reliance Asset Management Singapore Pte Limited	Singapore	100%	100%	
Reliance Asset Management (U.K) PLC	United Kingdom		100%	
Reliance Capital Pension Fund Limited	India	100%	65%	
Reliance AIF Management Company Ltd.	India	100%	100%	

### 2.2 Basis of preparation

The accompanying financial statements have been prepared and presented on the accrual basis of accounting and comply with the Accounting Standards under section 133 of Companies Act 2013, read with Rule 7 of Companies (Accounts) Rule 2014 and other accounting principles generally accepted in India, to the extent applicable. The financial statements are presented in Indian Rupees. The accounting policies set out below have been applied consistently to the periods prescribed in the financial statements except otherwise disclosed separately. The financial statements are presented in Indian Rupees.

### 2.3 Use of Estimates

The preparation of the financial statements, in conformity with generally accepted accounting principles (GAAP), requires management to make estimates and assumptions that affect the reported amount of assets, liabilities and disclosure of contingent liabilities on the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon Management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to accounting estimates is recognised prospectively in current and future periods.



# Significant accounting policies and notes to the consolidated financial statements for the year ended 31 Murch 2017

### 2.4 Fixed assets and depreciation

Fixed assets are stated at cost of acquisition less accumulated depreciation. Cost includes all expenses incidental to the acquisition of the fixed assets.

Depreciation on fixed assets is provided on stanght line basis at the rates and in the manner prescribed in Schedule II to the Companies Act, 2013 which are mentioned as under

Asset Class	Useful Life (years)
Office Equipments	5
Furniture and fixtures	10
Vehicles	8
IT Equipments - computers & printers	3

Leasehold improvements are amortised over the printary period of the lease on straight-line basis or useful life of asset, whichever is lower.

Intangible assets comprising of software purchased / developed and licensing costs are a mortised over the useful life of the software up to a maximum of three years commencing from the date on which such software is first utilised.

Goodwill is amortised over estimated useful life or five years, whichever is lower.

Acquisition of rights to manage and administer the schemes of Goldman Sachs Mutual Fund has been amortised equally over a period of 10 years.

The Group provides pro-rata depreciation from the day the asset is put to use and for any asset sold, till the date of sale.

### 2.5 Impairment of assets

The Group assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Group estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash-generating unit to which the asset belongs is less than its cirrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.

### 2.4 Investments

Purchase and sale or investments are recorded on trade date.

investments are classified as long term or current based on intention of the management at the time of purchase, investments that are intended to be held for not more than 1 year from the date on which such investments are made, are classified as current. All other investments are classified as long term investments.

Long-term investments are stated at cost of acquisition. Provision for diminution is made to recognise a decline, other than temporary, in the value of investments

Current investments are valued at the lower of cost or net realisable value. The comparison of cost and net realisable value is done separately in respect of each individual investment.

### 2.7 Revenue recognition

Revenue is recognised when there is reasonable certainty of its ultimate realisation/collection

### Revenue From Operation.

### Investment Management Fees (net of service tax)

Investment Management fees are recognised on an accrual basis in accordance with Investment Management Agreement and SEBI (Mutual Fund) Regulations, 1996 based on average Assets Under Management (AUM) of Reliance Mutual Fund schemes.

### Advisory Fees (net of service tax)

Advisory fees are recognised on an accrual basis in accordance with agreement entered into with respective investment managers / advisors.

### Portfolio Management Fees (net of service tax)

Portfolio Management fees are recognised on an accrual basis in accordance with Portfolio Management Agreement entered with respective clients



# Significant accounting policies and notes to the consolidated financial statements for the year ended 31 March 2017

### Other Income:

### Profit or loss on Sale of Investments

The gains/ losses on sale of investments are recognised in the statement of profit and loss or the trade date. Profit or loss on sale of investments is determined on weighted average cost basis.

Interest income is accounted on an time proportion basis.

Dividend income is recognised when the right to receive dividend is established.

### Other Income

Contingent deferred sales charge and service charge is included in other income. These are recognised in accordance with the terms of the Private Placement Memorandum.

### 2.4 Transactions in foreign currency

Foreign currency transactions are recorded at the rates of exchange prevailing on the date of the transaction. Exchange differences, if any arising out of transactions settled during the year are recognised in the statement of profit and loss.

Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rate on that date. The exchange differences, if any, are recognised in the statement of profit and loss and related assets and liabilities are accordingly restated in the balance sheet.

### 2.9 Employee Benefits

### Provident Fund

The Company expenses its contribution to the statutory provident fund, a defined contribution scheme, made at 12% of the basic salary of each employee.

### Gratuity

The Company's gratuity benefit scheme is a defined benefit plan. The Company's net obligation in respect of the gratuity benefit scheme is calculated by estimating the amount of future benefit that employees have carried in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any plan assets, if any, is deducted

The present value of the obligation under such defined benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

The obligation is measured at the present value of the estimated future cash flows. The discount rate is based on the prevailing market yields of Indian government securities as at the balance sheet date for the estimated term of the obligations.

Actuarial gains and losses are recognised immediately in the statement of profit and loss.

Benefits in respect of gratuity, a defined benefit scheme, and superannuation, a defined contribution scheme, as applicable to employees of the Company are annually funded with the Reliance Life Insurance Company Limited and Birla Sun Life Insurance Company Limited respectively

### Leave Encashment

Leave Encashment which is a defined benefit, is accrued based on an actuarial valuation at the balance sheet date carried out by an independent actuary.

### Compensated absences

The employees of the Company are entitled to compensated absence. The employees can carry forward a portion of the unutilized accrued leave balance and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the service that increases the entitlement. The Company measures the expected cost of compensated absence as the amount that the Company expects to pay as a result of the unused entitlement that has accumulated at the balance sheet date.

### Phantom Shares

As a long term incentive plan to employees, the Company has initiated Phantom stock option plan which are cash settlement rights where the employees are entitled to get cash compensation based on formulae linked to fair market value of shares upon exercise of phantom stock options over notional or hypothetical shares, whereby instead of becoming entitled to buy the actual shares on vesting, they become entitled to cash payment equivalent to appreciation in the value over defined base price of shares. The present value of the obligation under such plan is determined based on actuarial valuation.

### 2.10 New fund offer expenses of mutual fund and PMS schemes

Expenses relating to new fund offer of mutual fund and PMS schemes are charged in the statement of profit and loss in the year in which such expenses are incurred except for distribution cost which is recognised over the duration or clawback period of the scheme for close ended and open ended schemes respectively.



# Significant accounting policies and notes to the consolidated financial statements for the year ended 31 March 2017

### 2.11 Fund expenses

Expenses incurred on behalf of schemes of Reliance Mutual Fund are recognised in the statement of profit and loss under advertisement/brokerage expenses unless considered recoverable from the schemes in accordance with the provisions of SEBI (Mutual Fund) Regulations, 1996

Expenses directly incurred for the schemes of Reliance Mutual Fund are charged to the statement of profit and loss under respective heads. Distribution cost is recognised over the duration or clawback period of the scheme for close ended and open ended schemes respectively.

### 2.12 Leases

### Operating leases

Leases where the lessor effectively retains substantially all the risks and benefits of owners up over the lease term are classified as Operating Leases. Operating lease rentals are recognised as an expense on straight line basis over the lease period.

### Hire purchase

Assets held under hire purchase arrangements are classified as finance leases and are recognised as assets of the company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the leasor is included in the balance sheet as a hire purchase liability. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the company's general policy on borrowing costs. Contingent rentals are recognised as expenses in the periods in which they are incurred.

### 2.13 Tax

### Current tax

Income tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income tax law), deferred tax charge or credit (reflecting the tax effects of timing differences between accounting meome and taxable income for the year). Provision for income tax is recognised on an annual basis under the taxes payable method, based on estimated tax liability computed after taking credit for allowances and exemption in accordance with Indian Income Tax Act. 1961. In case of matters under appeal due to disallowance or otherwise, full provision is made when the said liabilities are accepted by the Company.

MAT Credit entitlement is recognised where there is convincing evidence that the same can be realised in future. The company has balance of unrecognised MAT credit of Rs. 28,13,955 (P.Y. Rs. 303,602,275) as at 31 March 2017.

### Deferred tax

The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future, however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonable/virtually certain (as the case may be) to be realised.

### 2.14 Earnings per share

The basic earnings per ahare is computed by dividing the net profit attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares which would have been issued on the conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are included.

### 2.15 Contingencies and provisions

The Group creates a provision when there is present obligation as a result of a past event hat probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.



Schedules to the consolidated financial statements as at 31 March 2017
(Currency: Indian rupes)

### 3.1 Share Capital

Particulars	As	at
	31 March 2017	31 March 2016
Authorised		
Equity shares, Rs.10 par value		
12,000,000 (12,000,000 shares) equity shares	120,000,000	120,000,000
Preference shares, Rs. 100 par value		
3,000,000 (3,000,000 shares) preference shares	300,000,000	300,000,000
	420,000,000	420,000,000
Issued, subscribed and paid up		
Equity Shares, Rs.10 par value		
11,520,000 (11,520,000 shares) equity shares fully paid up	115,200,000	115,200,000
	115,200,000	115,200,000
Preference shares, Rs. 100 par value		
3,000,000 6% Non cumulative Redeemable Preference shares of Rs 100 each, fully paid up	390,000,000	300,000,000
	300,000,000	300,000,000
Total Share Capital	415,200,000	415,200,000





# Notes to the consolidated financial statements as at 31 March 2017

(Currency: Indian rupees)

The details of equity shareholders holding more than 5% of equity share capital and shares held by holding company is set out below

Name of the shareholder		A	s at	
	31 March	2017	31 March	2016
	No. of shares	% held	No. of shares	% held
Reliance Capital Limited ('Ultimate Holding Company')	5,875,200	51.00	5,875,200	51.00
Nippon Life Insurance Company	5,134,800	44.57	5,134,800	44.57

11. The reconciliation of the number of shares outstanding and the amount of share capital is set out below:

Particulars		Ass	it	
	31 Marc	h 2017	31 Marci	h 2016
	No. of shares	Amount	No. of shares	Amount
Equity shares at the beginning and at the end	11,520,000	115 200,000	11,520,000	115.200.000

Particulars		Ass	it	
-201000000	31 March 2017		31 March 2016	
	No. of shares	Amount	No. of shares	Amount
Preference shares at the beginning and at the end	3,000,000	300,000,000	3,000,000	300,000,000

III. The details of preference shareholders holding more than 5% of preference share capital is set out below

Name of the shareholder		Asa	it	
	31 March 2017		31 March 2016	
	No. of shares	% seld	No. of shares	% held
Reliance Television Private Limited	3,000,000	100	3,000,000	100

Terms / rights attached to equity shares :

The Company has one class of equity shares having a par value of Rs.10 per share. Each holder of equity share is entitled to one vote per share. The Company declares and pays dividend in Indian rupees.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the company, after the distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.



Schedules to the consolidated financial statements ax at 31 March 2017 (Currency: Indian rupees)

	Particulars	As a	
-		31 March 2017	31 March 2016
.2	Reserves and surplus		
1	Capital redemption reserve		
	Balance at the beginning and at the end of the year	4,406,900	4,406,90
1	Capital reserve		
	Balance at the beginning and at the end of the year	3,380,705	3,380,70
13	Securities premium account		
	Balance at the beginning and at the end of the year	5,552,850,300	5,552,850,30
7	General reserve		
	Balance at the beginning and at the end of the year	1,265,063,446	1,265,063,44
	Foreign currency translation reserve		
	Opening Balance	386,170,113	353,018,81
9	movement during the year	18,126,051)	33,151.30
3	Balance at the end of the year	368,044,062	386,170,11
1	Surplus		
0	Balance at the beginning of the year	7,097,154,417	6,335,501,90
-	Add : Profit after tax for the year	4,019,640,921	3,764,335,08
. 3	Profit available for appropriations	11,116,795,338	10,099,836,99
	Proposed dividend on equity shares		(2,476,800,00
	Proposed dividend on preference share		(18,000,00
	Tax on proposed dividend		(507,882,57
.75	Balance at the end of the year	11,116,795,338	7,097,154,41
	Total Reserves and surplus	18,310,540,751	14,309,025,88



Schedules to	the consolidated	financial statements
as at 31 March	2017	
of Contract over the Street of	and the same of th	

-			
Part	iculars	31 March 2017	31 March 2016
	er long-term liabilities		
Hire	purchase liability		509,378
			509,378
3.4 Long	g - term Provisions		
Provi	ision for employee benefits:		
	Provision for leave encashment	41,729,957	34,616,485
	Provision for gratuity Provision for phantom shares	1,943,667	388,756
	1 to visitin for premion shares	72,349,000	39,789,000
		116,022,624	74,794,241
	le payables		
	tanding dues of MSMED*		
Outs	tanding dues of creditors other than MSMED	1,083,296,067	650,248,388
		1,083,296,067	650,248,388
	er current liabilities		
	tory liabilities	87,572,551	191,001,788
Outst	tanding liabilities against expenses* ne received in advance	384,043,254	533,249,171
	r navables		6,712,053
Critici	, Impacted	16,888,520	8,473,527
		488,504,325	739,436,539
* Th	e Group does not have any outstanding does towards small		
scale	industrial undertakings as at 31 March 2017. The Group did		
not h	ave any outstanding dues to any micro or small enterprises as		
defin	ed under Micro, Small and Medium Enterprises Development		
Act,	2006 (MSMED) at any point during the year that were		
outst	anding for a period of more than 45 days from the date of		
accep	Mance (as certified by Management)		
	t - term provisions		
	ision for Employees' benefit.		
	Provision for leave encashment	4,578,807	3,467,974
	Provision for compensated absence cost Provision for gratuity	36,109,415	31,338,796
	Provision for Phantom shares	198,292	1,580
Propo	osed Dividend on equity shares (including dividend distribution tay thereon)	58,651,000	211,000
Propo	osed Dividend on preference shares (including dividend distribution tax thereon)		2,981,018,202 21,664,376
Provi	sion for income tax		1,466
		99,537,514	3,037,703,394



Schedules to the consolidated financial statements arat 11 March 2017

(Currency Indian rupees)

3,8 Fixed assets

		Gross block (At cost)	At cost)			Depres	Depreciation and amortization	ization		Net block
Assets	As at 1.4.2016	Additions	Deductions	As at 31.03.2017	Up to 1.4.2016	During the Year	Deductions	Addition / Adjustments	Up to 31.03.2017	As at 31.05.2017
Tangible assets	711 558 882	381 191 66	2 500 488	135 001 900	177.451.018	36 107 478	337 6/3 5		101 355.006	35 064 574
Vehicle	12.341.355		293,711	12 047 644	8 311 932	1 366,540	217.532	101	9 460 94D	2,586,704
Office equipment	89,784,328	7,777,922	4,469,035	93,093,215	79,351,141	3,901,669	4,468,081		78,784,729	14,308,486
Furniture	31,916,900	178,752	1,812,948	30,282,704	24,861,967	1,880,145	1,614,713	à.	25,127,399	5,155,305
Leasehold improvements	126,476,219	20,332,840	12,530,325	134,278,734	101,622,145	15,753,664	12,530,325		104,845,484	29,433,250
Sub Total	472,077,684	50,553,702	26,608,507	496,022,879	386,598,203	49,209,496	26,333,139	٠	409,474,560	86.548,319
Intangible assets Software Asset management rights	113,891,246	19,662,670		133,463,916	80,002,871	28,481,346		***	108,484,217	24,979,699
Sub Total	113,801,246	2,521,042,045		2,634,843,291	80,002,871	129,907,140			209,910,611	2,424,933,280
Grand Total	585,878,930	2,571,595,747	26,608,507	3,130,866,170	466,601,074	179,116,636	26,333,139		619,384,571	2,511,481,599

AS at 31 March 2016										
		Gross block (At cost)	(At cost)			Deprec	Depreciation and amortization	tization		Net block
Assets	As at 1,4,2015	Additions	Deductions	As at 31 03 2016	Up to 1.4.2015	During the Year	Deductions	Addition / Adjustments	Up to 31.03.2016	As at 31,03,2016
Tangible assets	180 774 757	36 714 535	C-040 400	211 5 08 882	10041654	17 965 750	996 110 5		810 157 161 018	39 107 864
Velacle	12.583.304	- Total	241.950	12 341 355	7.060,194	1,471,805	220.066		8 311 932	4 029 422
Office equipment	103,625,103		23,062,467	89,784,328	103,279,628	(1,693,790)	22,234,697		79,351,141	10,433,187
Terminore	11,071,907	200 KOO'C	11011006	21 916,000	37,005,830	2,769,954	ACT, 110,0		27,841,957	E10 130,T
Leasehold improvements	150,519,054	28,054,906	52,097,742	126,476,219	142,294,611	11,140,357	51,812,823		101,622,145	24,854,074
Sub Total	489,424,109	76,029,228	93,375,654	472,077,684	445,056,306	31,653,978	90,112,580		386,598,203	85,479,480
Intangible assets Software	95,360,551	18,440,695		113,801,246	68,569,985	11,432,887		18	80,002,871	33,798,375
Sub Total	95,360,551	18,440,695		113,801,246	586,995,89	11,432,887	1		80,002,871	33,798,375
Grand Total	584,784,660	94,469,933	159'526'66	\$85,878,930	\$13,626,791	43,086,865	90,112,580	,	466,601,074	119,277,855



# Schedule to Financial Statements (continued) as at 31 March 2017

			Owner	Charles Const		
_	Particulars	Face Value	Quantity Av at 31,03,2017	Cost / Fair Value Av. at 31,03,2017	As at 31.03.2016	Cost / Fair Value As at 31,03,2016
VA Non-	current investments					310214112
Non	Trade Investment (Valued at Cust less provision for diminution)					
(1) %	eventments in equity instruments (Quoted, fully paid ups					
Re	filance Industries Lensted	INR 10	49.964	14.254,771	19,964	34.254,771
	fiance Communications Limited	INR 5	24,923	10.518.365	24.923	10.518.365
	ICI Bank Lanned	INR 10	20,750	5,005,234	20,750	3.005.234
	otsk Mahadra Bank Limited akath Industries Limited	1NR 5	18,480	5,904,123	18.480	5,004,125
**	action residence Children	INR 10	1,006,960	34,506,090	-	
				89,285,536		54,782,495
La	ra. Provincia sur dimension in value of revestments			8,414,692		8,414,692
				80,873,894		46.367,883
(11)	investments in equity instruments (Unqueted, fully paid up)					
	mergem India Inventional Ltd diance Emergem India Fund Lemned	USD /	16.	649	10	663
	those Limited	INR 10	1,000 400,000	64.839	),000	06.175
	F Utilities India Private Limited	INR I	500,000	100,000	100,000	Andread
		41.48.4	2000	The second secon	100,000	500 (00)
				\$65,572		566,837
	A. Investments on mutual fund (Loquoted)					
K	niance Growth Fund- Direct - Growth Option	INR 10	244,5%	203.306,502	50,02	411.317.390
	thance Vision Fund - Kenal Plan - Dividend Plan	INR 10	1	100000	2,401.851	100,000,000
	chiante Vision Fund - Direct -Growth Option	INR 10	471,273	209.207,920	418,530	178,000,000
	cliance Focused Large Cup Fund - Direct - Growth Plan shance Equity Opportunities Fund - Direct - Growth Option	INR 10	4,227,501	100,000,000	2,469,817	\$5,000,000
R	eliance Equity Opportunities Fund-Institutional Plan- Divideod Plan	INR 10	2,643,054	179,394,402	1.984,745	129.394,402
R	cliance Top 200 Funn- Direct - Growth Pran	INR 10	9,455,270	215 378 610	2.838,308	110,000,000
R	eliance Small Cap Fund - Direct - Grawth Plan	INR 10	205.854	5,000,000	5.115,907	105,378,610 5,000,000
- R	dionce Regular Savings Fund - Equips Plan - Growth Plan	INR 10	717.754	36.831.883	2,337,754	125,992,810
В	closure Barking Fund - Direct - Growth Plan	INR 10	957,091	165,848,142	570,860	85,848,142
R.	elisece Long Term Liquity F-nd - Direct - Growth Plan	1NR 10	1,948,949	111,200,000	675,764	21,260,000
R R	macer Media & Entertainment Fund - Direct - Crowth Plan mance Pharma Fund - Derect - Growth Plan	INR 10	543,101	17,800,000	141,101	17,3/00,000
R	cliance Diversified Power Sector Fund - Duect - Growth Plan	INR 10 INR 10	149,598	20,400,000	149.598	20,400,000
R	chance Regular Savings Fund - Hataneed Plan - Growth Plan	INR 10	248,441 1.568,697	17,500,000	248-441 472-260	1*,100,000
8	chance Index Fund - Nitty Pinn - Direct - Growth Plan	INR IO	1.139.982	15,000,000	1,139,982	11:000,000
	chance to dex Fond - Senses Plan - Dienet - Graveth Plan	INR 10	39,472	500 000	39,472	309,000
**	citation Quant Plac Facial Direct - Grawth Plan	TNR 10	266,323	5,000,000	206,323	5,000,000
K	rhance Arbitrage Advantage Fund-Direct Growth Place	INR 10	160,085	5,000,000	160,085	9,000,000
9	cliance Japan Equity Fund   Direct - Grewith Plan eliance NRI Equity Fund - Direct Plan - Grawifa Plan	INR 10	5,000,000	50,000,000	5,000,000	\$0,000,000
R	clance Tax Saver Fund-Direct Plan Growth Plan	INR 10 INR 10	83,833	5,000,000	83,833	5,000,000
R	chance Money Managor Fund - Direct - Growth	INR 1000	2.571	5,000,000	2.571	5,000,000
K	eliance Liquid Fund - Cash Plan - Direct - Growth Option	INR 1000	2.201	5,009,000	2,201	5,000,000
R	cliance Liquid Fund - Treasury Plan - Direct - Growth Option	INR 1000	1.454	5,000,000	1.454	5,000,000
R	clonics Liquidity Fund - Direct - Growth Option	INR 1000	2.152	5,000,000	2,352	5,000,000
	eliance Floating Rais Fund - Short Term Plan - Direct - Growth Plan change Gift Securities Fund - Direct - Growth Plan	INR 10	709,914	15,000,000	709.914	13,000,000
R	eleance Short Term I and - Datest Plan - Growth Opinion	1NR 10 1NR 10	17.001.929	315,000,000	17,001,029	315,000,000
H	chance Dynamic Bond Fund - Dweet Plan - Growth Plan	INR 10	259,326	5,000,000	259 329	5.000.000
R	rhance Income Fund - Direct - Growth Option	INR 10	107,764	1,000,000	107,764	5,000,000
R	cliance Monthly Income Plan - Direct   Growth Plan	INK 10	485,824	15,000,000	485.824	19,000,000
K	olianur Regular Savings Fund - Debt Plan - Direct - Growth Plan	INR 10	818,724	15,000,000	818,724	15,000,000
H	cliance Corporate Bond Fund - Direct - Gruwth Plan	INR 10	500,500	4,000,000	500,006	5,000,000
H.	clarice Retirement Fund - income Generation Scheme-Direct -Grewth eliance Retirement Fund - Wealth Creation Scheme-Direct -Growth	INR 10	4.506,000	45,900,000	4,100,000	45,090,000
R	clance Equity Savings Fund - Direct - Growth Plan	INR 10 INR 10	500,000	5,000,000	100,000	9,000,000
	elumor Banking & PSU Debt Fund - Direct - Growth Plan	INR 10	34,820,514	5,000,000	300,000	5,000,000
R.	clance Medium Term Fund - Direct - Growth	INR 10	170,328	3,000,000	170,328	5,000,000 3,000,000
8	chance US Equity Opportunity Fund - Direct Growth Plan	INR 10	1,500.000	15,000,000	1 500,000	13,000,000
R	chance Dual Advantage Found Tenure Fund VIII - Plan C - Direct - Growth	INR 10	2,900,000	20,000,000	2,000,000	29:530.000
11	DFC Charity Fund Sie Cancer Cure - Arlatrage Man	INR 10	1,000,000	10,000,000	2000	1.311.111.11
				2,346,367,500		1,987,331,360





# Nebedule to Financial Statements (continued) in at 11 Mar. 2017

Parsiculars	Tace Valve	Quantity A) as 31,032017	Cost / Fair Value	As at	Cost / Fair Value As at
III) 8. Seventments in married found (Owners):	Leve	1100.241	X1.03.2017	.51,03,2016	31.03.2014
March of the Control					
R* Sharen CNX 100 Fund - Devolend Plan R* Sharen Consumptorn Fund - Osysdand Plan	INR 10	Je0.721	29.600,000	160,723	20,000,000
34* Shares Dividend Opportunities Fund - Dividend Phili	INR 10	3,746,651	-99,090,080	1,746,651	99,999,98
R* Shares Sensea ETF - Dryalend Plan	INR 10	1817,301	99,999,980	5,817,301	99,999,986
R* Sharet Nifty ballS	INK 10	373,070	99,999,958	373,070	99,999,95
R* Sources Bank Boos	INR 10	19,363	17,053,203	150,000	11,964,800
Relamor Close Ended Equity Fund - Series A - Direct - Divideso Plan	INR 16	19 900 000	190,000,000	10,000	17,036,311
Refrance Gold savings Fund - Direct - Cleowth Plan.	INR 10	4,731,897	68,413,012	4.731,897	68,413,60
Relitting Food Hosteon Fund - XXII Series 32 - Decidend Plan	IN2.10	5.000,000	56,000,000	5,000,000	20,000,000
Rehame Fixed Hariage Fund - XXV Series 35 - Direct   Growth Plac	1NR 10	1,200,000	12,000,020	1,200,000	12,000,00
Reference From J. Hornston Fund - XXVI Series 15 - Direct - Growth Plan- Refrance Fored Hornston Fund - XXVI Series 12 - Direct - Growth Plan	ISR 10	2,500,000	25,000,000	2.500,000	25:000,00
Reliance Food Horsen Fund - XXVII Series 6 - Direct - Growth Plan	INR 10	2,600,000	26,000,000	2.600.060	26,000,00
Reliance Fixed Herizon Fund - XXVII Surger 7 - Direct - Geparth Plan	INR 10	5,000,000 6,530,000	30,000,000	5,000,000	540,900,000
Relance Front Honzon Fund - XXV/II Series 2 - Deect - Growth Plan	INR 16	300.000	1,000,000	9.550 000 700 000	65,500,000
Reliance Fored Horizon Fund - XXVIII Sense 19 - Dezet - Growth Plan	INR +0	150,000	1,300,000	150.900	3,005,00
Reliance Found House Fund X XXx - Series 6 - Direct - Compate Plan	INR 16	2.750.000	27,500,600	2,750,000	27,500,00
Reliance Fixed Honzon Fund - XXX - Stries 4 - Direct Growth Plen	INR 10	15,000,000	150,000,660	11,000,000	150.000.00
Reliance Fixed Horizon Fund - XXX - Series 12 - Direct Crowth Pizza Saliance Fixed Horizon Fund - AXX - Series 17 - Direct Growth Plan	INR 10 INR 10	2,600,000	20 000,000	2,000 11011	20,000,00
Reliance Food Horizon Fund - XXXII - Secret 9 - Direct Growth Plan	1NR 10	1,000,000	10,000,000	3.00%:000	10,000,00
Researce Foxed Horizon Fund - XXXIII - Saving 7 - Direct Grough Plan	INR 10	320,000,0	10,000.000		
R*Stures NV 20 ETF	DNR 10	13,441	4,999,891	13,444	4,999,89
Relamer Getal ETV	INR 10	2,172	5,025,101	2,250	5,025,21
Reliance Fixed Horzer Fund - XXX - Series 19 - Threet Georate Him	INR 10	5,000,000	10,000,000	+	
R*NHARES LONG TERM GILT ETF - GROWTH PLAN	INR 10	11,033,414	169,999,996		
K*Shars Infra BeEs	INR 10	10,000	2,839,961		0.0
R*Shares Jaman BeFs R*Shares PSU Bank BeFs	INR 10	32.000	7,426.032		
CPSE LTP	INR IO	15,000	5,683,480		
	1NR 10	200,000	5,051,400		
R*Shares Sagnat Deta R*Shares Sharats Beto	INR 19	5,460	5,359,771		
	INR 10	1,170	228.441		
K*Slarm Hang Mune Bells	INR. 10	160	1,474,404,693		1,187,939,77
to a toverments in detenteres or hinds (Quoted)					
is 7.2% IRPC Tax Feed Honds 20-Duc-2020	INR 100000	2,500	250 000,000	± 600	460 000 000
5.70% is beautiful above the Australia of Control Benefit 24- Fast 2027	INR 1000	21 705	%1,609,000		250,000,000
5 3/1 x 1950. Tax From Bongs 61 (5c) 2002	INR 1006	300,000	116,029,728	No.) 900	\$17,666,70
NAMES AND TWO THE BOOMS OF DEC-2001	15/R 1600	94,995	9-595,000	44,605	94,995,00
#30% 7500 Fa. Free Bondy 13-Jun 2034	INR 5000	39,709	303,5 (0,006	39,708	198,510,00
6. 90% NH G Tay Fees boards 05-Feb-2029 8.55% ReCt. Yes Free Boards 27-Mar. 2028	INR 1000	220,006	220,000,000	279.900	220,000 00
7.11% S1FC Tax Foot Bonds 95-Oct-2025	INR 1000	15,603	10.900,000	(2.060)	10,000,00
7.28% IRFC Tax Free Hand	INR 1000 INR 1000	58,763	68,703,000	68,703	68,703,00
7.41% PUC Ta. Proc Bonds 17-Oct. 2025	INR 1000	25,670	25,670,000	132.880	132,880,00
7.15% Strick Too Free Bond (0-lan-2001)	INR 1000	42.355	42,855,000	42.855	25,670,00 42,855,00
	(0.77)		1.421,481,728	******	The second second second second
N. Contraction of the Contractio			3,421,481, 28		1,423,115,181
Investment in Preference Shares (Unquoted, Inlly paid Up)     L&T Fatores Holoney Limited - 3, 40% Cumulative Preference Shares	INR 100	3.010.00C	162,020,324	Albiniago.	100 tel 100
Zoo Entertainment Enterprise Limned - 6% Cumulative Preference Shares	INR I	298 660,000	269,057,105	298,000,900	104, 185, 147 217, 434, 225
	1.30	a sectionary		2-4-00W-3WD	
			571,077,431		561,609,776
VII. Adiabulk Property Investment Trust	SGD t			25.w7m	70.276.281
Len Province for dimension in value of inventments					42,165,768
					28,110,513
*(II) luvestments in debensures or boods (Unquoted)					
ProCaum Industries Sunds			-		39,523,724
Total Non Current Investo	seni-		5,894,779,837		36.513,723 5,271.568,517
Outre' overticed					
Apprend of Book value			1 024 Ton 112		4444
Naurocate of Market value			2,976,760,313 		2,722,060,605
2 Unquoted investment			- methodistations		
Ageryane of Book + Due			3,499,674,626		2,549,507,974
Processe for disportion in value of investments					
All a series at the constants			8.414,692		50.580,461



Schedule to Financial Statements (continued) as at 31 March 2017

(Currency: Indian rapeca)

		Face Value	Quantity As at 31,03,2017	Cost / Fair Value As at 31,03,2017	Ouantity As at 31,03,2016	Cust / Fair Value As at 31,03,2016
Current investments						
A. Current Investment (At cost or (I) Investment in mutual fund (Un	r market value whichever is less) quoted)					
Reliance Liquid Fund - Treasury Reliance Medium Term Fund - D Reliance Money Manager Fund - Reliance Ghit Securities Fund - D Reliance Short Term Fund - Gro Reliance Short Term Fund - Der Reliance Regular Saving Fund Reliance Income Fund - Growth Reliance Dynamic Bond Fund -	Direct - Growth Direct - Growth hisect - Growth with Plan - Growth Option et Plan - Growth Option I - Debt - Direct - Growth Option Plan - Growth Option	INR 1006 INR 10 INR 10 INR 10 INR 10 INR 10 INR 10 INR 10 INR 10 INR 10	406,646 7,455,3 5 121,417 180,363 7,502,911 14,602,611 2,898,617 212,514 38,152,649	1,602,129,159 221,383,647 276,000,000 2,652,713 152,720,701 406,503,222 53,571,896 19,000,000 621,440,383	186,497 25,628,302 1,503,375 7,502,553 11,357,467 1,012,002 5,495,220 74,192,960	636,501,128 809,986,651 22,086,510 132,730,701 275,167,579 20,000,000 210,000,000 1,207,480,671
Relance Yearly Interval Fund - S Relance Yearly Interval Fund - S Relance Interval Fund - II - Serie Relance Foxed Hocizon Fund - X	Series 1 - Direct Plan - Growth Plan Series 3 - Direct Plan - Growth Plan Series 7 - Direct Plan - Growth Plan	INR 10 INR 10 INR 10 INR 10 INR 10 INR 10	3,250,1°9 12,000,000 2,000,000 200,000	42,000,000 120,000,000 20,000,000 2,000,000 3,570,401,721	18,380,495 10,000,000 12,000,000 2,000,000	3.383,943,268 200,000,000 110,000,000 120,000,000 20,000,000 452,000,000
Notes: 1. Quoted investments Aggregate of Book value Aggregate of Market value				184,000,000 229,970,130		452,000,000 558,504,087
2 Unquoted investments Aggregate of Book value				3,386,401,721		3,383,943,267
1 Provision for diminution in valu	se of anvestments					



Schedules to the consolidated financial statements as at 31 March 2017 (Corones Inc.)

Particulars. 31 March 2017 31 March 2016 3.10 Deferred tax assets Deferred tax asset arrang on account of timing differences in Depreciation on fixed assets (1,545,675) 33 882 770 Employee compensation Straightlining of lease rentals 73,017,275 47,637,887 5,108,677 4,094,473 Others (39,453,497) 37,125,780 85,615,130 3.11 Long - term toans and advances Balancer with housed liability partnership in current occount 12,269,089 11,723,930 Parties other than related parties (Unsecured, considered good) Capital advances (Unaccured, considered good) 8,885,192 14.213.574 Intercorporate deposits 500,000,000 1,000,000,000 Loans to employees 1,500,000 1,500,000 Security deposits 195,534,715 55,166,257 Advances recoverable in cash or in kind or for value to be received. 566,490 1,256,100,617 Prepaid expenses 527,923,309 1,053,084,594 Advance tax paid 241,531,729 396,828,405 1,488,211,522 3,788,617,377 3.12 Other non - current assets Other bank balances Fixed deposits with residual maturity of more than 12 months 74,125,653 78,653,647 (including accrued interest) 74,125,653 78,653,647 3.13 Trade receivables (Unsecured, considered good) Outstanding for more than ux months 18,555,013 11.505.924 Others 413,051,639 582,699,321 431,605,702 594,205,247 3.14 Cash & Bank Balance Cash & cash equivalents Cash on hand 20,629 68.032 Balance with banks in current accounts 130,700,236 486,511,214 Fixed deposits 250,000,000 Other bank halances 266,486 (11) 58,480,061 795,059,307 397,206,976 3.15 Short - term loans & advances
Loans and advances to related parties (Unsecuted, considered good) 12,874,162 7,768,245 Intercorporate deposits to related parties 400,000,000 Parties other than related parties (Unsecured, considered good) Intercorporate deposits 3,765,000,000 1,750,000,000 Loans to employees 2,910,802 7,938,777 Other loans and advances (Unsecuted, considered good) Prepaid expenses 1,534,583,837 1,827,569,753 Security deposits 35,030 437,294,337 82,258,364 Service tax credit-unutilized 420,603,076 Advances recoverable in cash or in kind or for value to be received 86,051,874 94.915.218 Advance tax paid 1,177,278 10,682,389 (net of provision of meome tax Nil (Previous year Rs. Nil)) 5,839,927,350 4,601,735,822 3.16 Other current assets Dividend receivable 17.916.000 17,916,000 Interest receivable 2,272,204 5,383,029 Interest accrued on bonds 231,752,234 95,552,245 Income accrued 16 302 693 26,091,852



268,243,151

144,943,126

# Schedules to the consolidated financial statements

for the year ended 31 March 2017 (Currency: Indian rupees)

Particulars	Year ended 31 March 2017	Year ended 31 March 2016
Revenue from operations - Management fees Investment management fees (net of service tax) Portfolio management fees (including advisory fees net of service tax) Share of profit in limited liability partnership	1,442,837	11,581,221,542 417,849,234 1,790,497
CALCIO CONTRACTOR CONT	13,074,952,937	12,000,861,273
Other income Dividend on:		
Long term investment Profit on sale of investments ( Net )	63,372,761	96,873,058
Long term investment	373,190,100	493,225,316
Current investment	135,607,672	104,262,885
Interest income		22/4/20/4
Long term investment Current investment	111,459,719	98,801,383
	6,499,332	8,168,384
Interest on inter corporate deposit Interest on income tax refund	523,198,714	297,431,421
Interest on others	52,948,447	8,279
Profit on sale of fixed assets	7,426,791	8,621,947
Others	299,902	541,900
Ounts	10,192,454	29,944,940
	1,284,195,892	1,137,337,613
Employee benefit expense		N
Salaries, allowances and bonus	1,776,846,397	1,961,716,512
Contribution to provident and other funds	93,178,595	82,429,192
Staff welfare expenses	86,752,913	78,554,929
	1,956,777,905	2,122,700,633



# Schedules to the consolidated financial statements

for the year ended 31 March 2017 (Currency: Indian rupees)

	Particulars	Year ended 31 March 2017	Year ended 31 March 2016
20	Administrative and other expenses		
	Legal and professional charges	422 (10 202	24.74.74
	Rent	423,610,273	323,651,182
	Conveyance and travelling	206,795,534	158,701,979
	Communication	100,417,407	84,140,828
	Filing fees and stamp duty	132,363,019	62,975,680
	Office administration	25,048,139	28,170,942
	Membership and subscription	92,728,860	75,175,765
	Electricity	56,490,320	32,057,985
	Seminar and training	42,851,150	32.042,673
	Repairs and maintenance	40,410,526	35,549,552
	Repairs and maintenance	47,323,806	73,588,355
	Printing and stationary	75,374,189	47,859,252
	Software repair and maintenance	110,118,545	87,773,153
	Courier charges	71,465,280	87.835,180
	Insurance	11,877,127	23,744,603
	Auditors remuneration		
	Audit fees	5,858,840	6,065,369
	Certification matters	1,235,748	21222123
	Other matters	4,280,050	1,703.029
	Out of Pocket expenses	130,535	46,345
	Director sitting fees	5,470,247	3,879,456
	Donation		634,720
	Net (gain) or Loss on foreign currency transactions and translations	1,735,972	2,120,534
	Outsourced services	875,178,402	802,248,651
	Bad debts	62,817,927	51,841,058
	Miscellaneous expenses	35,513,406	41,473,884
	Corporate social responsibility spends	91,127,700	
	Rates and taxes	39,128,161	77,305,000
			18,967,624
		2,559,351,163	2,159,552,799
1	Marketing and publicity expenses		
	Brokerage, incentives and others	2,594,268,945	3,119,953,630
	Marketing expenses	695,826,566	381,713,447
	Advertisement	602,283,764	249,969,256
		3,892,379,275	
		3,074,3 17,413	3,751,636,334



# Schedules to the consolidated financial statements for the year ended 31 March 2017

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### 3.22 Employees Stock Option Plan (ESOP):

- (i) a) Pursuant to the shareholder's resolution dated 20 September 2007 the Company had introduced Employee 2 tinck Option Plan 1 2007 under which the Company may grant options to its employees from time to time. The grant of options to the employees or der the ESOP scheme was on the basis of their performance and other eligibility criteria. The Plan had been amended and restated vide shareholder's (explication dated 3 February 201).
  - b) On 21 December 2007, the Company stated 200,000 equity shares at a price Rs. 2,000 per equity share or Reliance Capital Asset Management Employee Benefits Trust (The Trust) pursuant to the above Plan.
- (n) a) Pursuant to the shareholder's resolution dated 3 February 2011, the Company introduced Employee Stock Option Plan II 2011 under which the Company may grant options to its employees from time to time. The grant of options to the employees under the ESOP scheme was on the basis of their performance and other eligibility criteria.
  - b) On 30 March 2011, the Company issued 50,000 equity shares at a price Rs. 3,009 per equity share to the Trian
- (iii) All above options were planned to be settled in cash or equity at the time of exercise and have maximum period of 7 years from the date of vesting. The options existing during the year were as follows:

### a) Year 2007

The option under ESOP 1 + 2007 at an exercise price of Rs. 2,000 per share and vest on a graded basis as follows:

Vesting schedule	28 Sept 2007
on completion of 3 years	30%
on completion of 4 years	30%
on completion of 5 years	40%
b) Year 2011	
The option under ESOP 1 - 2007 at an exercise price of Rs	3,000 per share and vest on a graded basis as follows:
Grant date	30 Mar 2011
AFF-AFF-AFF-AFF-AFF-AFF-AFF-AFF-AFF-AFF	270,0000,000

 Vesting schedule
 30%

 on completion of 1 years
 30%

 on completion of 2 years
 30%

 on completion of 3 years
 40%

### c) Year 2011

The option under ESOP 1 - 2007 and Plan II - 2011 at an exercise price of Re. 3,000 per share and vest on a graded basis as follows: Grant date: 30 Mar 2011

Vesting schedule	an area an
on completion of 1 year	10%
on completion of 2 years	10%
on completion of 3 years	20%
on completion of 4 years	20%
on completion of 5 years	400

(iv) The information concerning stock options granted, exercised, forfened and outstanding at the year - end is as follows

As of 31 N	Jarch 2017	As of 31 A	farch 2016
Number of stock options			Weighted average exercise price (Rs.)
	1		
		810	3,009
			2,000
	1	640	-3,000
		100	
		-	_
	74	70 385	3,009
	-	10,200	3,000
		63 476	3,009
	1.		
		33.00	3,009
			3,004
	Number of stock	options average exercise	Number of stock Weighted Number of stock options average exercise options

The scheme was wound up on 7 March 2016

(v) During the year, the performance linked incentive of Rs. 199,992,236 was paid by the Trust out of its surplus lands.



### Schedules to the consolidated financial statements for the year ended 31 March 2017 (Currency: Indian supres)

### 3.23 Related Party Disclosure:

### A. List of Related Parties and their relationship:

### i) Holding Company

Reliance Capital Limited

### ii) Subsidiary of Holding Company

Reliance Asset Management (Singapore) Pte. Limited

Reliance Asset Management (Mauritius) Limited

Reliance Capital Pension Fund Limited

Reliance AIF Management Company Limited

Reliance Capital Trustee Co. Limited

Reliance General Insurance Company Limited

Reliance Nippon Life Insurance Company Limited (formerly Reliance Life Insurance

Reliance Commercial Finance Limited (formerly Reliance Gilts Limited)

Reliance Money Precious Metals Private Limited

Reliance Home Finance Limited

Reliance Securities Limited

Reliance Commodities Limited

Reliance Financial Limited

Reliance Wealth Management Limited

Reliance Money Solutions Private Limited

Reliance Exchangenext Limited

Reliance Spot Exchange Infrastructure Limited

Reliance Capital AIF Trustee Company Private Limited

Quant Capital Private Limited

Quant Broking Private Limited

Quant Securities Private Limited

Quant Investment Services Private Limited

### iii) Significant Shareholders

Nippon Life Insurance Company

### B. Significant Influence:

Reliance Communications Infrastructure Limited

Reliance IDC Limited

Reliance Communications Limited

Reliance Webstore Limited

Zapak Digital Entertainment Limited

### C. Key Management personnel:

Sundeep Sikka (Whole Time Director) w.e.f. 22 April 2016



Notes to the accounts for the year ended 31 March 2017 (Section Tolkes report)

### C. Transaction during the year with related parties:

Sr. No.	Nature of Transaction	Holding Company	Fellow Subsidiary	Significant Shareholder	Significant Influence	Total
Α,	Inter corporate deposis given Reliance Securities Limited		(400,000,000)			(490,000,004)
н	Repayment of inter corporate deposit		400.000,000			400,000,00
						100,000,00
c	Purchase of equity shares of Reliance Capital Pension Fund Ltd Reliance Commercial Finance Limited (formerly Kehance GHa Limited)		97,212,500			97,212,50
15	Interest income					
	Refinice Securiors Limited	2	20,890,412 (493,150)		1	29,890,41 1493,150
Ε	Director sitting fees Nippon Life Insulance Company			1.240,000 (630,000)	:	1.245,00
*	Rent and other expenses Reliance General Insurance Company Ltd.		753,293 (530,644)			753.75 1530.64
G	Insurance Charges (net of claims received)					
	Relance General Insurance Company Ltd.		33,169,393 (31,065,757)	:		33,163,39
	Rehance Suppor Life Insurance Company Limited (formerly Reliance Life Insurance Company Limited)		25,933,449	-		25,933,44
_		-		**		
Ш	Fravelling expenses Reliance Money Express Ltd					
1	Brokerage Reliance Money Solutions Private Limited		360,742			360.74
			(2,085,477)			(2,065,477
	Retiance Securities Ltd		2,063,358 (764,859)			I 663 35 (764 855



Notes to the accounts for the year ended 31 March 2017 (Corenes) Indus rupees)

### C. Transaction during the year with related parties:

Sr. No.	Nature of Transaction	Holding Company	Fellow Subsidiary	Significant Shareholder	Significant Influence	Total
ĸ	Reimbursement of expenses paid					
	Reliance Capital Limited	26,965,844 (17,407,586)			:	26,965,84 (17,407,586
	Reliance General Insurance Company Ltd.	*		:		
	Nappon Life Insurance Company	-	:	4,142,048 (2,409,576)	4	4,142,04 (2,409,576
t	Management fee expense Reliance Capital Limited	60,000,000)			1	60,000,000 60,000,000
М	Communication expenses Reliance Communications Infrastructure Limited				6,847,576	6,847,57
	Reliance Communication Limited		-		(19,759,365) 22,678,398	(19,759,365 22,678,39
	Reliance IDC Limned				(28,034,470)	10,419,14
	Reliance Websture Limiteu				9,096,722	9,096,72
N	Marketing expenses Zagok Digital Fintertainment Ltd			:	3,784,404 (28,863,392)	3.784,40 (28.863,39)
11	Balances outstanding at the end of the year					
A	Loam and advances to related parties Reliance Securities Limited	:	(400,000,000)			£400,000 000
	Reliance Nippon Life Insurance Company Limited (formerly Reliance Life Insurance Company Limited)		11,358,811		-	11,358,81
	The second secon	1	(8,846,176)	-	-	(8,846,17)
	Reliance Communication Infrastructure Limited			4		
			161			
	Reliance General Insurance Company Ltd.		1,389,581 (7,653,079)		-	+,389,58 (7.653.07)

Note: Related Party Relationship is as identified by the Company. (Previous year figures are in brackets)



### Schedules to the consolidated financial statements

for the year ended 31 March 2017

(Currency: Indian rupees)

### 3.24 SEGMENT INFORMATION

In the opinion of Management, the Group operate within a single business segment of asset management services to the fund and portfolio Management service to clients. Segment information is being presented on the basis of geographical location of entities.

Income for each segment has been specifically identified. Expenditure, assets and liabilities are either specifically identifiable with individual segments or have been allocated to segments on a systematic basis. Based on such allocations, segmental balance sheet as at 31 March 2017 and segmental statement of profit and loss for the year ended 31 March 2017 have been prepared.

### A. Information about Geographical Segment - Primary

S.No.	Particulars	India	Outside India	Total
I.	Segment Revenue	Year Ended 31 March 17	Year Ended 31 March 17	Year Ended 31 March 17
	External	14,271,245,046 (12,944,311,272)	94,849,948 (193,887,614)	14,366,094,994 (13,138,198,886)
	Inter Segment Revenue	13,703,329 (12,232,664)	31,721,026 (15,339,456)	45,424,355 (27,572,120)
	Total Revenue	14,284,948,375 (12,956,543,536)	126,570,974 (209,227,070)	14,411,519,349 (13,165,771,006)
	Eliminations		:	45,424,355 (27,572,120)
	Consolidated Total			14,366,094,994 (13,138,198,886)
2.	Result			
	Segment Result	5,889,914,959 (5,037,504,980)	(78,350,066) 13,508,774	5,811,564,893 (5,023,996,206)
3.	Other Information			
	Segment Assets	20,120,820,518 (18,822,105,261)	392,280,746 (493,514,082)	20,513,101,264 (19,315,619,343)
	Segment Liabilities	1,758,025,828 (4,474,014,508)	29,334,703 (28,677,032)	1,787,360,530 (4,502,691,940)
4.	Capital Expenditure during the year	2,571,141,754 (93,506,206)	453,994 (963,718)	2,571,595,748 94,469,924
5.	Depreciation and amortisation	178,487,486 (42,396,353)	629,151 (690,503)	179,116,636 (43,086,865)
6.	Non Cash Expenditure other than depreciation		(41,605,847) (37,767,946)	(41,605,847) (37,767,946)

Note: Figures in bracket indicate previous year figures



# Schedules to the consolidated financial statements for the year ended 31 Morch 2017

### 3.25 Contingent liability and Capital commitments:

	Control of the Contro		
		Year ended 31 March 2017	Year ended 31 March 2016
a)	Contingent liability		
	Guarantees to Banks and Financials Institutions	112.094.329	111,900,850
	Claims against the Company not acknowledged as debts	58,721,656	50,576,188
		170,815,985	162,477,038
D).	Commitments	-	
	Estimated amount of contracts remaining to be executed on capital account and not provided	24,145,616	8,357,509
3.26	Future minimum lease payments in respect of non-cancellable operating lease for premises:		
		Year ended 31 March 2017	Year ended 31 March 2016
	a) Not later than one year	5,336,717	2.775,524
	b) Later than one year and not later than five years c) Later than five years	7,893,081	261,320
	2) Posts more line Arms	13,229,799	3,036,844
3.27	Earning per share (EPS)		
		Year ended 31 March 2017	Year ended 31 March 2016
	Net profit attributable to equity shareholders	4,019,640,921	3,764,335,088
	Weighted average number of equity shares outstanding Basic and diluted EPS	11,520,000	11,520,000
	tranc and critical ENS	348.93	326.77

### 3.28 Corporate social responsibility (CSR)

a) Gross amount required to be spent by the company during the year was Rs 40,017,103 ( PY Rs 77,236,576) as per calculation

h) Amount spent during the year on

Particulars		Yet to be poid in Cash	Total
Construction/acquisition of any assets		-	
On purposes other than above	91 127 700		91 122 70

### 3.29 Dividend remittances in foreign currency:

The Company remits the dividend to all shareholders including non-resident shareholders in Indian rupees (INR).

3.30 Details of Specified Bank Notes (SBN) held and transacted during the period from 8 November 2016 to JO December 2016 as provided in the table below

	SBN4	Other denomination notes	Total
Clasing Cash in hand as on 08.11.2016 (+) permitted receipts (+) permitted payments (+) Amount deposited in Banks Closing Cash in hand as on 31.12.2016	24,000	37,499	61,499
		338,606	338,606
		332,637	332,637
	24,000		24,000
		43,468	43.468

- 3.31 The Company has developed a system of maintenance of information and documents as required by the t ansfer pricing legislation under section 92 92F of the Income Tax Act, 1961. Management is of the opinion that all relevant transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statement, particularly on the amount of tax expense and that of provision for taxation.
- 3.32 During the previous year, the Company and Reliance Capital Trustee company Limited had jointly entered into a schame Transfer Agreement with Goldman Sachs Asset Management (India) Private Limited, Board of Trustees of Goldman Sacha Mutual Fund and Goldman Sacha Asset Management, L P to acquire the right to manage and administer the schemes of Goldman Sacha Mutual Fund, the right to assume the trusteeship of the schemes of Goldman Sacha Trustee company (India) Private Limited and takeover of the schemes of Goldman Sacha Mutual Fund respectively. The said transaction Solution states company (montp Private Limited and saveover of the Schemes of Coolaman Sachs Mutual Fund in the current year. The amount paid along with the incidental expenditure incurred thereon aggregating to Rs 2501,379,375 hat been treated as Asset imanagement Right as intangible asset. The Asset management Right will be amortized over a period of 120 months. For the year ended March 31, 2017, an amount of Rs 101,425,794 has been amortized. Balance life of Asset Management Right in 115 months.



Schedules to the consolidated financial statements for the year coded 31 March 2017

(Correcy: Indian report)

3.33 Foreign Subsidiaries:

During the year the UK subsidiary of the Company has been struck off by the Companies House, Register of Companies London, as per the application made by the Company in previous year. The company has written off the investment cost entirely for nor recoverability which was fully provided in the previous year.

As per our report of even date attached For B S R & Co. LLP Chartered Accountants Firm's Registration No. 101248W/W-100022

Milled Ranade

Partner Membership No. 190564

For and on behalf of the Board of Directors of Reliance Nippon Life Asse Management Limited

Sundeep Sikka

Executive Director & CEO DIN No./02553654

Director DIN No.00577409

Kanu Doshi

otuk

Chief Financial Officer

Ajay Patel Manager

Mumba, 22 April 2017

(Currency: Indian rupees)

### Form AOC - I

Pursuant to First proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014. Statement containing salient features of the financial statement of subsidiaries.

Sr. No.	Name of Subsidiary Company	Reliance Asset Management (Mauritius) Ltd	Reliance Asset Management (Slagapore) Pie Ltd	Reliance Capital Pension Fund Limited	Reliance AIF Management Company Limited
1	Reporting currency	USD	SGD		
2	Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries	INR 64.8589	INR 46.4321	NA	NA
3	Share capital	127,123,461	265,637,730	250,000,000	5,100,000
4	Reserves & surplus	35,409,126	(66.224,423)	10,888,719	165,944,041
5	Total assets	177,881,997	214,398,601	268,351,461	290,273,178
6	Total Liabilities	15,349,409	13.985,294	7,462,742	119,229,137
7	Investments	65,572	34 506,090	265,630,205	117,229,137
8	Turnover	48,334,048	105,270,567	138,258	256,598,087
9	Profit before taxation	19,336,873	(102 879,303)	750,325	
10	Provision for taxation	723.991	11/2/2/7/2/2/	139,323	81,777,649
1.1	Profit after taxation	18,612,881	(102.879,303)	200.230	19,425,184
12	Proposed Dividend	1 sixtains	(102,077,303)	750,325	62,352,465
13	% of shareholding	100%	100%	100%	100%

Note: Reliance Capital Asset Management (UK) Pte. has been struck off by the Companies House. Register of Companies London, as per the application made by the Company in previous year.

As per our report of even date attached

For BSR&Co. LLP

Chartered Accountants

Firm's Registration No. 101248W/W-100022

Milind Ranade

Partner

Membership No. 100564

Mumbai, 22 April 2017

For and on behalf of the Board of Directors of Reliance Nippon Life Asset Management Limited

Sundeep Sikka

Executive Director & CEO

DIN No. 02553654

Prateek Jain

Chief Financial Officer

Deepak Mukhija Company Secretary Ajay Patel

Manager

Director

Kanu Doshi

DIN No.00577409