#### NOTICE

NOTICE is hereby given that the 44th Annual General Meeting of the members of Anil Special Steel Industries Limited will be held at the Registered Office of the Company at Kanakpura, P.O. Meenawala, Jaipur - 302 ()12 on Saturday the 15th day of September 2012 at 11.00 AM to transact the following business:

#### ORDINARY BUSINESS

- To receive, consider and adopt the audited Profit & Loss Account of the Company for the financial year ended on 31st March 2012 and the audited Balance Sheet of the Company as on that date together with the Auditor's Report thereon and the Director's Report for the year ending on 31st March 2012.
- To appoint a Director in place of Shri P.L. Bawa, who retired by rotation and being eligible, offers himself for re-appointment.
- 3. To appoint a Director in place of Shri Shiv S. Sharma, who retired by rotation and being eligible, offers himself for re-appointment.
- 4. To re-appoint M/s S. S. Surana & Co.. Chartered Accountants, Jaipur, the retiring Auditors of the Company to hold office from the conclusion of this Annual General Meeting up to the conclusion of the next Annual General Meeting of the Company and to fix their remuneration, as may be mutually agreed upon between the Board of Directors and the Auditors.

### SPECIAL BUSINESS

- 5. To consider and, if thought fit, to pass with or without modification(s) the following resolution as a special Resolution:
  - "RESOLVED THAT in accordance with applicable provisions of the Companies Act, 1956 or any amendment or re-enactment thereof, and pursuant to the article 134 of the Articles of Association of the Company, recommendation of the Board of Directors and subject to the Guidelines issued by the Securities Exchange Board of India (SEBI) in this behalf and subject to such approvals, consents, permissions and sanctions, as may necessary from appropriate authorities, consent of the members be and are hereby accorded to the Board of Directors of the Company to capitalize the amount standing to the credit of Share Premium Account and Capital Redemption Reserve Account and transferred to share capital account towards issue and allotment of equity shares of Rs.10/- each, as bonus shares credited as fully paid-up in the proportion of one (1) new fully paid-up equity shares of Rs. 10/- each for every ten (10) Equity Share of Rs.10/- each to members of company whose names stand in the register of members of the company on record date as the directors may determine and that the bonus shares so issued and allotted be treated for all purposes as an increase of the nominal amount of the Equity Share Capital of the Company held by each such member/person and not as income."
  - "RESOLVED FURTHER THAT the new Equity Shares of Rs.10/- each to be issued and allotted as Bonus Shares shall be subject to the Memorandum and Articles of Association of the Company and shall rank paripassu in all respects and carry the same rights as the existing Equity Shares of the Company."
  - "RESOLVED FURTHER THAT no letters of Allotment shall be issued in respect of the Bonus Shares in case of members who hold equity shares or willing to receive the Bonus shares in dematerialized form, the bonus shares shall be credited to the respective beneficiary account with their respective depository participant and in case of members who hold equity shares in physical form, the Share Certificates in respect thereof shall be dispatched within such time as prescribed by law and the relevant authorities."
  - "RESOLVED FURTHER THAT the issue and allotment of fully paid-up bonus equity shares to non-resident members, foreign institutional investors and other foreign investors shall be subject to approval of the Reserve Bank of India, as may be necessary."
  - "RESOLVED FURTHER THAT the Board be and is hereby authorized to do all such acts, deeds, matters and things and give such directions as may be necessary or expedient to settle any question, doubt or difficulty that may arise in this regard as the board in its sole and absolute discretion may deem necessary and its decision shall be final and binding."
- 6. To consider and, if thought fit, to pass with or without modification(s) the following resolution as a Special Resolution:
  - "RESOLVED THAT pursuant to the provisions of section 269, 309, 310–311 read with schedule XIII and other applicable provisions for the time being in force, if any of the Companies Act, 1956 and subject to the approval of the financial institutions (wherever required in terms of any agreement made with them) the company hereby approves the re-appointment with increase in salary and perquisites of Shri Sudhir

Khaitan as Chairman And Managing Director of the Company for a period of 3 years with effect from 1st canuary 2013 up to 31st December 2015, upon the terms and conditions as set out in the draft agreement submitted before this meeting (a copy initialed by the Chairman for the purpose of identification) with the liberty of the directors to alter and vary the terms and conditions of re-appointment in such manner not being rnore advantageous to Shri Sudhir Khaitan."

"RESOLVED FURTHER THAT in the event of any statutory amendment, modification or relaxation by the Central Government to schedule XIII of the Companies Act, 1956, the Board of Directors be and is hereby authorized to vary or increase the remuneration including salary, commission, perquisites, allowances etc. with in such prescribed limit or ceiling and the said agreement between the Company and Shri Sudhir Khaitan be suitably amended to give effect to such mcdification, relaxation or variation without any further reference to the members of the Company in General Meeting."

"RESOLVED FURTHER THAT the consent of the members be and are hereby accorded in terms of the applicable provisions of the Companies Act, 1956 for re-appointment and revision in terms of remuneration of Shri Sudhir Khaitan with effect from 1st January 2013 as given in explanatory statement for said reappointment."

Jaipur 14th August 2012 Regd. Office & Works: Kanakpura, P.O. Meenawala, Jaipur - 302 012

By order of the Board Sd/-C.P.VAID Company Secretary

- 1. A Member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself and the proxy need not be a member of the Company. Proxy, in order to be effective, proxy form should be duly stamped, filled, signed and must be deposited at the Registered Office of the Company not less than 48 hours before the meeting.
- 2. M/s MCS Limited is the Registrar and Share Transfer Agent (RTA) for physical shares and is also the depository interface of the Company with both CDSL and NSDL.
- 3. The Register of Members and Share Transfer Book of the Company shall remain closed from 13th Sept. 2012 to 15th Sept 2012 (both days inclusive) for the financial year 2011-12.
- 4. Shareholders are requested to immediately notify to the RTA or the Company for any change in their
- 5. The shareholders, who have not converted their shares in demat form, are requested to do so as early as
- 6. IMembers seeking any further information on the accounts and operations of the Company at the Annual General Meeting are requested to send their queries to the Company at the Registered Office at least seven days before the date of meeting so as to enable the Management to keep the information ready at the
- 7. The documents referred to in the proposed resolutions are available for inspection at the Registered Office of the Company during working hours between 10.00 A.M. to 1.00 P.M. except on holidays.
- 8. Members who hold shares in dematerialized form are requested to write their client ID and DP ID numbers on the attendance slip for easy identification of attendance at the meeting.
- 9. An explanatory statement pursuant to the section 173(2) of the Companies Act, 1956 in respect of the special business annexed hereto.

Details of the Directors seeking re-appointment at the forthcoming Annual General Meeting (Pursuant to clause 49 of the Listing Agreement)

| Shri Purshottam Lal Bawa   |
|----------------------------|
| 24.02.1938                 |
| 26.05.2005                 |
| Administration & Liasoning |
| M.sc. Military Science     |
| NIL                        |
| NIL                        |
| NIL                        |
| 200                        |
|                            |

Details of the Directors seeking re-appointment at the forthcoming Annual General Meeting

(Pursuant to clause 49 of the Listing Agreement)

| (Pursuant to clause 49 of the Listing Agreement)                            | Shri Shiv Shankar Sharma     |
|---|------------------------------|
| Name of the Director  | 27.08.1933                   |
| Date of Birth   | 28.05.1992                   |
| Date of Appointment   | Administration & Management  |
| Expertise in Specific Functional Areas                                      | IAS Retd. D.G. (Doordarshan) |
| Qualifications  Qualifications  Delia Limited Companies                     | Creative Eye Limited         |
| Directorsh p in other Public Limited Companies                              | NIL                          |
| Other positions  Membership of Committees in other Public Limited Comparies | NL                           |
| Number of shares held in the Company  | 210                          |
|   |                              |

# EXPLANATORY STATEMENT AS PER SECTION 173(2) OF THE COMPANIES ACT, 1956

#### ITEM NO. 5

In pursuant to article 134 of the article of association of the Company the Board of Directors of your Company had considered and approved the capitalization of its reserve for paying up the unissued shares to be issued to members of the Company as fully paid bonus shares of Rs. 10/- each in the proportion of one (1) new fully paid-up equity shares of Rs. 10/- each for every ten (10) Equity Share of Rs.10/- each to members of company whose names stand in the register of members of the company on record date as the directors may determine after receiving In-principal approval from the stock exchange.

The proposal of issue of bonus shares is recommended after complying with the all the provisions, regulations of the Companies Act, 1956 and Listing Agreement made with Stock Exchange and subject to the Guidelines issued by the Securities Exchange Board of India (SEBI) and subject to such approvals, consents, permissions and sanctions, as may necessary from appropriate authorities.

The proposal to issue bonus shares is beneficial to the company in the following manner:

- 1. Increase in the market price of shares.
- 2. To create confidence for the investors/shareholders in the company.
- 3. Increases liquidity of shares.

The amount standing to the credit of following reserves may be utilized for the purpose of issue of bonus shares:

- 1. Share Premium Account
- 2. Capital Redemption Reserve Account

The new bonus Equity Shares so allotted shall be subject to the Memorandum and Articles of Association of the Company and shall rank pari-passu in all respects and carry the same rights as the existing Equity Shares of the Company.

Directors of your company may be deemed to be interested in this resolution including dividend with the existing equity shares of the company.

The issue of Bonus Shares to those members who are non-residents will require the permission of the Reserve Bank of India, as may necessary application will be submitted by the Company to the Reserve Bank of India in due course. The Board recommends the Resolution for approval of the shareholders.

#### ITEM NO. 6

Shri Sudhir Khaitan was elevated as Chairman & Managing Director of the Company w.e.f. 1st January 2010 and his tenure is ending on 31st December 2012, Shri Sudhir Khaitari is B.com and he is Promoter of the Company. During his tenure the Company has made impressive growth in all the fields both in volume and value as indicated in the financial performance and the company has also expand its operations by setting up a new TMT BAR Project, which is likely to be commenced in two months. Keeping in view his vast and rich experience in the field of the Steel Industries, the Remuneration Committee in their meeting held on 29th May 2012 approved the reappointment as well as revision in the remuneration of Shri Sudhir Khaitan w.e.f. 1st January 2013 as Chairman & Managing Director subject to the approval of financial institutions (wherever it may requires in terms of the agreement made with them) and shareholders in the General Meeting, on the following terms and conditions: -

3 Years w.e.f. 1st January 2013 1. Period of agreement -

#### 2. Remuneration:

- a) Basic Salary Rs.2,20,000/-p.m. in the scale of 220000-10000-240000 in addition, Shri Sudhir Khaitan shall also be entitled for ex-gratia @ 20% per annum of his basic salary.
- b) Perquisites:- In addition to the aforesaid salary, he will be entitled:
  - i) For furnished accommodation, reimbursement of expenses or allowances for utilities such as gas/ electricity/water and furnishings, medical reimbursement and leave travel concession for self and his family, club fee, personal accident etc. The monetary value of all such perquisites/allowances shall not exceed Rs. 12 Lacs per annum.
  - ii) For the purpose of calculating the above ceiling, perquisites and allowances shall be evaluated as per Income Tax Rules, wherever applicable in the absence of any such rules, perquisites and allowances shall be evaluated at actual cost.
  - iii) Fe will be entitled to Company's Contribution towards P.F. up to the applicable limit prevailing at the time and such contribution shall not be included in the computation of limits for perquisites stated in paragraph (i) above to the extent it is not taxable under Income Tax Act, 1961.

The Chairman & Managing Director will be entitled for the gratuity as per rules of the company but not exceeding half month's salary for each completed year of service, which amount however will not be included in the computation of remuneration under section II of part II of Schedule XIII to the Act.

In the event of absence or inadequacy of profits, the remuneration by way of salary and perquisites as mentioned above shall be paid as minimum remuneration. This may be treated as abstract of the draft agreement between the Company and Shri Sudhir Khaitan pursuant to the section 302 of the Companies Act, 1956. None of the Directors of the Company is interested in passing of the aforesaid Special Resolution except Shri Sudhir Khaitan himself.

The details in compliance with the provisions of schedule XIII is given herein below:-

#### GENERAL INFORMATION:

a) Nature of Industry

Engaged in manufacturing of Cold Rolled Non Alloy Steel Strips.

b) Date of Incorporation:

04.05.1968

c) Financial performance

The Company has achieved turnover of Rs. 14577 Lacs and Net Profit of Rs. 290 Lacs. The corresponding figures for the previous year was Rs.13778 Lacs and Rs.305 Lacs respectively.

d) Export performance

2011-12 2010-11 2009-10 Years 3861 3458 2606 FOB value of Export (Rs. in lacs)

e) Foreign Investment and collaboration if any: NIL

### 2. INFORMATION ABOUT THE APPOINTEE:

a) Background details

B.com from Kolkata University and having vast experience of around 25 years in various fields of steel industry.

b) Past remuneration

Basic Rs. 150000 P.M. + Perks

c) Job profile and his suitability

Around 25 years rich experience in the field of steel industry.

d) Remuneration Proposed

Rs. 2:20000 P.M. + Perks

e) Comparative remuneration profile with respect to industry, size of the company, profile of the position and person

Looking into the market scenario, industry standard, size of the company and Shri Sudhir Khaitan being responsible for the overall affairs of the company and also expanding and diversifying the operations of the company, the remuneration recommended by the Board of Directors are within the industry

f) Pecuniary relationship directly or indirectly with the company

Promoter Director

g) Number of Shares held in the Company 12,30,280 Equity Shares

## 3. OTHER INFORMATION:

a) Reasons of loss or inadequate profit In the current financial year due to higher finance cost and provision for taxation the net profit of the company is affected adversely. Inspite of the Company has achieved Net Profit of Rs. 290 Lacs in the curren: financial year.

b) Steps taken or proposed to be taken for improvement Your Company is focusing on increase productivity, better product mix and thrust on sales and better price realization. The company has also expanded its line of business by putting up a new unit for production of TMT BARS that is likely to be commenced in two months. So we are in the opinion that new marker opportunities both in terms of domestic and international will be availed by the company. And the demand of our products would remain good in the current year.

c) Expected increase in productivity and profits in measurable terms The company has expanded its line of business by putting up a new unit for production of TMT BARS. Therefore, the Company has great opportunity to further strength its presence both in domestic and international markets and achieve higher sales.

Jaipur 14th August 2012 Regd. Office & Works: Kanakpura, P.O. Meenawala, Jaipur - 302 012

By order of the Board Sd/-C.P.VAID Company Secretary

## DIRECTORS' REPORT TO THE MEMBERS

Your Directors have pleasure in presenting the 44th Annual Report of the Company together with the Audited Profit & Loss Account for the year ended on 31.03.2012 and the Balance Sheet as on that date. (as per Revised Schedule VI)

#### FINANCIAL RESULTS

(Rs. in lacs)

|   | Year ending<br>31.03.2012 | Year ending 31.03.2011 |
|---|---------------------------|------------------------|
| Turnover  | 14577                     | 13778                  |
| Gross Profit before Finance Cost and Depreciation | 1073                      | 993                    |
| Finance Cost                                      | 389                       | 372                    |
| Profit after Finance Cost                         | 684                       | 621                    |
| Depreciation Depreciation                         | 321                       | 316                    |
| Net Profit before Tax                             | 363                       | 305                    |
| Tax   | 73                        | 0                      |
| Net Profit for the year                           | 290                       | 305                    |

#### OPERATIONAL REVIEW

During the year the Company has been improved in terms of sales, gross profit and net worth. Turnover for the year was Rs. 14577 lacs against Rs. 13778 lacs in the previous year hence an increase in turnover by 5.80% and Profit after tax for the year is Rs. 290 lacs as against Rs. 305 lacs for the previous year due to higher finance cost and provision for taxation during the year. However, the Profit before tax and Gross Profit of the company shows an impressive growth and has increased by Rs. 58 lacs and Rs. 80 lacs as against the previous year

## FINANCIAL CONDITION AND RESULTS OF OPERATION

Management discussion and analysis of Financial Condition and Results of operation of the company for the year under review, as stipulated in clause 49 of the listing agreement with the Stock Exchange, is given as a separate statement in the Annual Report.

#### DIVIDENDS

To consolidate the long-term resources for enhanced working capital for new TMT Bar Project and to maintain the growth in productivity, profitability and turnover, the Directors of your Company are constrained not to recommend any dividend for the year under review.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information pursuant to Section 217 (1)(e) of the Companies Act, 1956, with Companies (Disclosure of particulars in respect of Eoard of Directors) Rules, 1988 is given in Annexure-A to this report and forms part of this report.

### PARTICULARS OF EMPLOYEES

As none of the employee of the Company falls within the purview of information required under section 217 (2A) of the Companies Act, 1956 read with the companies (Particulars of Employees) Rules 1975 as amended, the same is not furnished.

#### **FINANCE**

To meet the funding requirement of the TMT Bar Project in the Village of Anantpura, Chimanpura, Chomu, your Company has got sanction of Rs. 34.30 Crores (Term Loan Rs. 15.50 Crors and Working Capital Loan Rs. 18.80 Crores) from Indian Overseas Bank and Term Loan of Rs. 17.15 Crores from Rajasthan State Industrial Development & Investment Corporation Ltd. (RIICO) for financing the project.

#### FIXED DEPOSITS

The Company has not accepted any Fixed Deposits from the public.

## CONVERSION OF CONVERTIBLE WARRANTS ISSUED ON PREFERENTAIL BASIS

The Board of Directors of the company has allotted 42,56,202 equity shares and 68,21,700 equity shares upon conversion of fully paid up convertible warrants issued upon preferential basis to the individuals and body

corporate (other than promoters) in the meeting of Board of Directors of the company held on 05.09.2011 and 26.09.2011. In this connection the company has filed Form 2 for Return of Allotment to the ROC and the Listing Application is pending to the Exchange.

#### LISTING COMPLIANCES

Your Directors are pleased to inform you that during the year under review all compliances related to listing with the recognized stock exchange within India have been duly complied.

#### **DIRECTORS**

Shri P.L. Bawa and Shri Shiv S. Sharma retire by rotation from the Board pursuant to Section 255 of the Companies Act, 1956 read with Article 103 of Articles of Association of the Company and being eligible offers himself for re-appointment. The company has received notice from the Members for his re-appointment as director of the Company.

#### **AUDITORS**

M/s. S.S. Surana & Company, Chartered Accountants, Jaipur, Auditors of the Company is getting retired at the conclusion of the ensuing Annual General Meeting. M/s. S.S. Surana & Cc. being eligible have offered themselves for re-appointment.

M/s M. Goya & Company, Cost Accountants, Jaipur have furnished a certificate of their eligibility for reappointment Under Section 224 (1-B) of the Companies Act, 1956, Certificate for Independence and arm length relationship with the Company and are not disqualified for such appointment. The said cost accountants have been re-appointed by the Board of Directors of the Company on the recommendations of the Audit Committee, as the Cost Auditors of the Company for the financial year 2012-13, subject to the approval of the Central Government.

#### **AUDITORS REPORT**

The observations made in the Auditors Report are self explanatory from the notes on accounts and therefore do not call for any special comments.

### THE CORPORATE GOVERNANCE REPORT

A separate section on Corporate Governance and a certificate from the Auditors of the Company has been obtained regarding compliance of conditions of Corporate Governance as stipulated under clause 49 of the Listing Agreement with the Stock Exchange, form part of the Annual Report.

## DIRECTORS RESPONSIBILITY STATEMENT

In accordance with the provisions of section 217(2AA) of the Companies Act, 1956, your Directors State:

- (i) that in the preparation of the annual accounts, the applicable accounting standards and Revised Schedule VI has been followed:
- (ii) that your Directors have selected such accounting policies and applied them consistently and made judgment and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the Financial year and of the Profit or Loss of the Company for that year;
- (iii) that your Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of your Company and for preventing and defecting fraud and other irregularities;
- (iv) that your Directors have prepared the annual accounts on a ongoing concern basis.

### **ACKNOWLEDGEMENT**

Your Directors place on record their appreciation and express their sincere thanks to the concerned Government Authorities. Financial Institutions, Banks and Shareholders for their help, co-operation and support to the company.

Your directors sincerely appreciate the commitment and dedication of employees at all levels and look forward for their continued support in the future as well.

> For and on behalf of the Board of Directors Sd/-(Sudhir Khaitan) Chairman & Managing Director

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

## OVERALL REVIEW, INDUSTRY OUTLOOK & COMPANY'S OUTLOOK

During the year under review, Company's gross turnover increased by 5.80% over the previous year. The net profit for the current year is Rs.290.00 Lacs as compared to net profit of Rs.305.00 Lacs earned in previous year due to higher finance cost and provision for taxation. Instead of this the Profit before tax and Gross Profit of the company has increased by Rs. 58 lacs and Rs. 80 lacs as compared to the previous year, which shows an impressive growth of the company. The Net Worth of the company has also increased by Rs. 1120 lacs as against the previous year. The increase in turnover is the extra efforts of the employees of the company and increasing goodwill in the International Market.

We are in the opinion that the demand for company's products would remain good in the current year in view of good industrial demand in both domestic and export market. And the company has also expanded its operation by putting up a new TMT BAR plant, which is expected to be commenced in this year so a lot of new opportunities can be availed by the company both in domestic and international market. Your company focusing on increased productivity, better product mix and thrust on sales and better price realization.

### OPPORTUNITIES, THREATS AND CHALLENGES

The turnover has shown a reasonable growth and the trend is expected to continue. And the company has also expand its current line of business by setting up a new TMT BAR project at Anathpura, Chimanpura, Tehsil Chomu, Dist. Jaipur that is expected to be commence in two months. So the company has great opportunity to further strengthen its presence both in existing and new market and achieve higher sales.

The increased competition in the global and overall recession in the global market as well as domestic market especially in automobile sector is the main challenge to the company.

Company is quite competent to handle the competition successfully and gearing up itself to meet the challenge through continuous improvement in quality, reduction in costs, better marketing arrangements for higher value added products and expand its existing operations in the new market.

### INTERNAL CONTROL SYSTEM AND ADEQUACY

The company has adequate internal control system to ensure operational efficiency, protection and conservation of resources, accuracy and promptness in financial reporting and compliance of laws and regulations. Your company is committed to maintain internal control systems and procedures designed to provide reasonable assurance for orderly and efficient conduct of business and security of its assets.

### HUMAN RESOURCES / INDUSTRIAL RELATIONS

Training and development, safety and security and good relationship with human resources is of paramount importance. A competent, committed and experienced HRD team has made the workforce more efficient through well-structured training programme. Industrial relations remain cordial during the year.

#### CAUTIONARY STATEMENT

Statement in this Report, particularly those which relate to Management Discussion and Analysis, describing the Company's objectives, protections, estimates and expectations may constitute "forward looking statement" within the meaning of applicable laws and regulations. Actual results might differ materially from those either.

## ANNEXURE - A TO THE DIRECTORS' REPORT

#### A) CONSERVATION OF ENERGY

Energy conservation is an ongoing process in our organization. Continuous monitoring, planning, development and mocifications for energy conservation are done at the plants. The various measures have contributed to maintain energy cost within the desired levels.

|    | to maintain energy cost within the doored received  | Current year                                       | Previous year                                      |
|----|---|--|--|
| 1. | Electricity  (a) Purchased:     Unit (Kwh.)     Amount     Rate/Unit (Rs.)  (b) Own Generation:     Through Diesel Generator: | 11628330<br>60482258<br>5.20<br>320428             | 11732490<br>53950357<br>4.60<br>200306             |
|    | Unit (Kwh) Unit Produced per Itr of Diesel bil Cost / Unit (Direct Cost) (Rs.)  | 3.12<br>12.12                                      | 2.84<br>12.57                                      |
| 2. | Fuel in Oil Fired Annealing Furnaces: Quantity (Ltrs) Total Cost (Rs.) Rate/Unit (Rs./PMT)                                    | 487576<br>18100654<br>1808.02                      | 501859<br>15255941<br>1518.72                      |
| B) | CONSUMPTION PER UNIT OF FLAT ROLLED PRODUCTION Electricity (kwh/ PMT) Fuel (Ltr / PMT)  | 1193.53<br>48.70                                   | 1187.90<br>49.96                                   |
|    | Other detail HSD Cons. In D.G Sets (ltr) HSD Cons. In D.G Sets (Rs.) Production CRCA Production H&T Total Packed Production   | 102663<br>3882114<br>869.37<br>9141.93<br>10011.30 | 70522<br>2517812<br>1269.52<br>8775.75<br>10045.27 |

Consumption figures are not strictly comparable as Company produces wide verities of strips and consumption norms change according to thickness / width of strips as well as grace of material produced.

### C) TECHNOLOGY ABSORPTION

#### a) Research and Development (R & D)

The company has no specific Research & Development Department. However it has Quality Assurance Department to check the quality of different products manufactured.

The company has been continuously improving the quality of the existing products and also been able to reduce the cost of production.

Management is committed to strengthen Quality Assurance Department, further to improve its competitiveness in times to come.

#### b) Expenditure on R & D

The company from time to time incurs expenditure, exposes itself to better technology and keeps abreast of technological improvements.

### c) Technology Absorption, Adoption and Innovation

Modifications of process and products are carried out from time to time to suit market requirements and to improve operational efficiency.

The Company has no technical collaboration arrangement for manufacturing of flat Rolled Products and Circular Saws.

## D. FOREIGN EXCHANGE EARNINGS AND OUTGO

(Rs./Lacs) 3596.92 Foreign Exchange earned 105.28 Foreign Exchange used

## CORPORATE GOVERNANCE REPORT FOR THE YEAR 2011-2012

## 1. Company's Philosophy on Corporate Governance

The Company's Philosophy on Corporate Governance is to ensure transparency in all dealings and maintain highest standards of professionalism, integrity, accountability, social responsibility, fairness and business ethics. We consider ourselves as trustees of the shareholders and relentlessly attempt to maximize long-term shareholder value.

Your Directors confirm the practice of good corporate Governance codes by the Company in true spirit and are pleased to present below the Report on Corporate Governance

#### 2. Board of Directors

The present strength of the Board is Six, comprising of one Executive Chairman & Managing Director, one Executive Director and four Non-executive Directors (All are independent). The strength of the independent director is 66.66% of the total Board members leading to an "Independent" Board characteristic. None of the independent director is below the age of 21 years.

None of the Directors on the Board is a member of more than 10 committees and Chairman of more than 5 committees, which is in compliance of Clause 49(1)(d) of the Listing Agreement.

During the year, eight - Board Meetings were held on - 30.04.2011, 16.06.2011, 16.07.2011, 12.08.2011, 05.09.2011, 26.09.2011, 11.11.2011 and 13.02.2012.

Composition of Directors and the attendance at the Board Meeting during the year and the last AGM as also other directorships and Committee Memberships are given below:

| Name of Director                   | Category of<br>Directorship         | No. of Board meetings | Whether<br>Attendance | Other Boards |              |           |
|------------------------------------|-------------------------------------|-----------------------|-----------------------|--------------|--------------|-----------|
|                                    | Brookerensp                         | Attended              | At last AGM           | Directorship | Chairmanship | Committee |
| Mr.Sudhir Khaitan                  | Promoter &<br>Executive<br>Director | 5                     | Yes                   |              | _            |           |
| Mr. Shiv S. Sharma                 | Independent<br>Director             | 4                     | No                    | 1            | _            | 1         |
| Mr.V.B.L Mathur                    | Independent<br>Director             | 3                     | No                    | 2            | _            | 2         |
| Lt. Co. Purshottem<br>Lal Bawa     | Independent<br>Director             | 4                     | No                    | -            |              | _         |
| Mrs. Rashm<br>Khaitan*             | Executive<br>Director               | 3                     | No                    |              |              | _         |
| Mr. Krishan<br>Murari<br>Gangawat* | Independent<br>Director             | 2                     | No                    | -            |              |           |

- Mrs. Rashmi Khaitan was appointed as an Executive Director on the Board in the Meeting of Board of Directors of the Company held on 16.06.2011.
- Mr. Krishan Murara Gangawat was appointed as an Independent Director on the Board in the Meeting of Board of Directors of the Company held on 12.08.2011.
- The Company places before the Board, all the relevant and necessary information for seeking the necessary consents and suggestions on the operation and plans of the Company.
- The Information as required under Annexure 1 of Clause 49 of the Listing Agreement is being made available to the Board
- The details of pecuniary relationship / transactions with Non-executive Directors during the year is given in the Annual Report.

#### **Board Committees**

Your Company's Board has three Committees

- Audit Committee
- Remuneration Committee
- Shares Transfer Cum-Investors Grievance Committee

#### Audit Committee

The Boarc of the Company has constituted an Audit Committee on 29th June 2002.

The Committee met on 30.04.2011, 12.08.2011, 11.11.2011 and 13.02.2012 during the year.

The constitution of the Audit Committee and the details of the attendance are as under.

| Name of the Director         | Category                    | No. of Meetings<br>Held | No. of Meetings<br>Attended | Whether Last AGM attended |
|------------------------------|-----------------------------|-------------------------|-----------------------------|---------------------------|
| Mr. Shiv. S. Sharma          | Non-Executive & Independent |                         | 4                           | Мэ                        |
| Mr. V.B.L Mathur             | -Do-                        | 4                       | 2                           | No                        |
| Lt. Col. Purshottem Lal Bawa | -Do-                        | 4                       | 3                           | No                        |

The Quorum is two Members present in person.

The secretary of the Company acts as the Secretary of the Committee.

The Finance Head and the Chief Internal Auditor are permanent invitees

#### Terms of Reference:

The role of the audit committee shall include the following: -

- a) Review of the Company's financial reporting process and the disclosure of adequate and accurate financial information to ensure that the financial statement is correct, sufficient and credible.
- b) Recommending the appointment of statutory auditor, fixation of audit fees and also approval for payment of any other services.
- c) Reviewing the annual financial statements in consultation with the management before submission to the board focusing primarily on:
  - i. Matters required to be included in the Director's Responsibility Statement which forms a part of the Director's Report pursuant to Sub-section (2AA) of Section 217 of the Companies Act, 1956.
  - ii. Changes, if any, in accounting policies and practices and reasons or the same
  - iii. Major accounting entries involving estimates based on the exercise of judgment by management
  - iv. Significant adjustments made in the financial statements arising out of audit findings
  - v. Compliance with listing and other legal requirements relating to financial statements
  - vi. Disclosure of any related party transactions
  - vii. Qualifications in the draft audit report
- c) Reviewing the adequacy of internal control systems with the management, external and internal auditors.
- e) Reviewing the adequacy of internal audit function, including the structure of the internal control systems.
- f) Discussion with internal auditors on any significant findings and follow up there on.
- g) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- h) Discussion with external auditor before the audit commence, nature and scope of audit as well as has postaudit discussion to ascertain any area of concern.
- i) Reviewing the company's financial and risk management policies.
- j) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, share nolders (in case of non payment of declared dividends) and creditors.

### B. Remuneration Committee

The Remuneration Committee of the Company was constituted in accordance with Schedule XIII of the Companies Act, 1956 to carry out functions as envisaged under the said Schedule. The committee was constituted on 29th June 2002. No any meeting of the Committee was neld during the year. The Company does not have any employees' stock option scheme.

#### Composition of the Committee

The Remuneration Committee consists of the following Directors

Name

Designation

(i) Shri V.B.L. Mathur

Non Executive Directors

(ii) Shri Shiv S. Sharma

-Do-

(iii) Shri Lt. Col. Purshottem Lal Bawa

-Do-

During the year No. of meeting of the committee was held -

None

Details of remunerations paid to Directors for the year.

The salary perquisites and commission paid for the year ended 31.3 2012 to Managing Personnel is as follows:

| S. No | Name                | Title                        | Salary    | Perquisites* |
|-------|---------------------|------------------------------|-----------|--------------|
| 1     | Shri Sudhir Khaitan | Chairman & Managing Director | 18,00,000 | 6,83,375     |

<sup>\*</sup> Perquisites include housing allowance, medical reimbursement, LTA, Club Fees, Bonus, Personal Accident Insurance, Gas and Electricity, use of movable assets and contribution to gratuity and provident funds. No stock options were issued.

The Sitting Fees paid to the non-executive Directors during the year is as follows.

| S.No. | Name of the Director         | Amount Paid Rs. |
|-------|------------------------------|-----------------|
| 1     | Lt. Col. Purshottem Lal Bawa | 70,000          |
| 2     | Mr. Shiv S. Sharma           | 80,000          |
| 3     | Mr. V.B.L. Mathur            | 50,000          |
| 4     | Mr. Krishan Murari Gangawat  | 20,000          |

#### C) Share Transfer / Investors Grievances Committee

a) Composition of the Committee:

The Company has formed a Shareholder/Investor Grievance Committee consisting of the following Director and Company Secretary: -

- Shri Sudhir Khaitan 1.
- Shri C. P. Vaid 2.

As per SEBI Guidelines, the powers of processing of the share transfers both physical and de-mat mode have been delegated to M/s MCS LTD, New Delhi (Share Transfer Agents) in order to expedite the process of shares transfers, issue of duplicate certificates and certificates after splits/consolidation renewal and re-materialization.

b) Terms of Reference:

The terms of reference of the Investor Grievance Committee are as follows: -

- · Ensure redressal of Shareholders and Investors complaints relating to transfer of shares.
- Redressal of Investors complaints in respect of de-mat / re-mat and all other complaints whatever their nature. The company confirms that there were no share transfers lying pending as or 31st March 2012 and all requests for de-materialisation and re-materialisation of shares as on that date were confirmed/rejected into the NSDL/ CDSL System.

#### 4. Compliance Officer

Shri C.P. Vaid, Company Secretary is the Compliance Officer of the company for complying with the requirements of Listing Agreement entered into with the Stock Exchange as also of SEBI (Prohibition of Insider Trading) Regulation 1992. The E-mail ID of Mr. C.P. Vaid is cpvaid@anilspecialsteel.com

#### 5. Whistle Blower Policy

The company at present does not have Whistle Blower Policy

#### 6. Secretarial Audit

The company has appointed a qualified Practicing Company Secretary to conduct quarterly secretarial audit of the company for reconcile the admitted capital with National Securities Depositories Limited (NSDL) and Central Depositories Services Limited (CDSL) and the total issue and the listed capital. The secretarial audit reports confirm that the total issued/paid up capital is in agreement with the total number of shares held in physical form and the total number of dematerialized shares held with NSDL and CDSL

The Audit committee reviews the quarterly reports of the secretarial audit.

#### 7. Share Transfer System

As per the SEBI guidelines, the company's share transfers, both physical and de-mat mode has been carried by the share transfer agents i.e. M/s. MCS Ltd, Delhi, and all requests for Transfer / De-mat are disposed off within the stipulated time.

(a) Shareholding Pattern as on 31.3.2012:

| Category   | No. of Shares                                     | % of Shares            |
|--|---|------------------------|
| Promote's Holding (including foreign promoters and persons acting in concert)                | 17,24,180   | 7.42                   |
| Non Promoter's Holding.  a) Mutual Funds & UTI  b) Banks, FIs and Insurance Company  c) Flis | 5,310<br>13,14,675<br>Nil                         | 0.02<br>5.66<br>Nil    |
| Others a) Bodies Corporate b) Individuals c) NRIs / OCBs                                     | 1,43,01,670<br>58,87,592<br>13,653<br>2,32,47,080 | 61.52<br>25.33<br>0.06 |
| TOTAL  | 2,32,41,000                                       |                        |

Note: The Company had alictted 42,56,202 & 68,21,700 Equity Shares upon conversion of fully paid up convertible warrants in the meeting of Board of Directors of the Company held on 05.09.2011 & 26.09.2011 In this connection the Return of allotment has been filed to ROC and the Listing is pending to the Exchange.

### (b) Distribution of Shareholding:

| Range                            | No. of<br>Shareholders | % of Shareholders | No. of Shares | % of Shares |
|----------------------------------|------------------------|-------------------|---------------|-------------|
| Upto 500                         | 6,708                  | 83.78             | 10,04,306     | 4.32        |
| 501 to 1000                      | 558                    | 5.97              | 4,88,447      | 2.10        |
| 1001 to 2000                     | 299                    | 3.73              | 4,73,913      | 2.0         |
| 2001 to 3000                     | 125                    | 1.56              | 3,20,353      | 1.3         |
| 3001 to 4000                     | 46                     | 0.58              | 1,66,996      | 0.73        |
|                                  | 58                     | 0.72              | 2,78,051      | 1.2         |
| 4001 to 5000                     | 94                     | 1.17              | 7,05,128      | 3.0         |
| 5001 to 10000<br>10001 and above | 119                    | 1.49              | 1,98,09,886   | 85.2        |
| TOTAL                            | 8,007                  | 100%              | 2,32,47,080   | 100%        |

### 8. General Shareholder Information:

### (a) Annual General Meeting

Forthcoming Annual General Meetings will be held on or before end of September 2012 at the Company's Registered Office at Kanakpura P.O. Meenawala, Jaipur. The Separate Notice will be issued to Shareholders

## b) Financial Calendar (Tentative) (April 1st 2012 to 31st March 2013)

| Titutional Galerian (Tarrens, )   |  |
|---|--|
| Audited Results for the year ending 31.03.2012  | To be Adopted and published on 29th May 2012.  |
| Mailing of Annual Reports 2011-2012 Financial Reporting for the quarter ending 30th June 2012. Financial Reporting for the quarter ending 30th September 2012. Financial Reporting for the quarter ending 31st December 2012. Financial Reporting for the quarter ending 31st March 2013. Secretarial Audit for the Quarter ending 30th June 2012. Secretarial Audit for the Quarter ending 30th September 2012. Secretarial Audit for the Quarter ending 31st December 2012. Secretarial Audit for the Quarter ending 31st March 2013. Half yearly compliance control of the part of the | End of August 2012 Mid of August 2012 Mid of November 2012 Mid of February 2013 End of April 2013 End of July 2012 End of October 2012 End of April 2013 End of April 2013 |
| for the 1st half ended on 30th September 2012. Half yearly compliance certificate regarding Transfer activities for the 2nd half ended on 31st March 2013. Audi: committee meetings   | End of April 2013<br>End of April 2012, Mid of August<br>2012, Mid of November 2012 &<br>Mid of February 2013.<br>Monthly between 20th to 25th of                          |
| Share Transfer-cum-Investor's grievances committee meeting  | every month.   |

## c) Listing of Equity Shares on Stock Exchange:

The shares of the company are listed at Bombay Stock Exchange. The Listing Fees for the year 2011-12 has already been paid to the respective Stock Exchange.

## d) Name of the Stock Exchange

Stock Code

Bombay Stock Exchange Ltd. Dalal Street,

Mumbai - 400 ()01

504629

### e) Market Price Data:

| Market Price Data:   | WOLLATE OF (IN Po.)                                      | LOW AT B.S.E. (In Rs.)                                       |
|--|--|--|
| MONTH  | HIGH AT B.S.E. (in Rs.)                                  |  |
| MONTH Abril, 11 May, 11 June, 11 July, 11 August, 11 September, 11 October, 11 | 11.50<br>11.95<br>10.98<br>9.94<br>9.55<br>10.39<br>9.50 | 8.67<br>9.60<br>9.05<br>9.05<br>7.25<br>7.90<br>8.10<br>7.51 |
| November, 11 December, 11 Jianuary, 12 February, 12 March, 12                  | 9.43<br>8.35<br>8.69<br>8.76<br>7.75                     | 6.02<br>6.07<br>6.81<br>6.51                                 |

## f) De-materialization of Shares:

Liquidity - Shares of the company are under the category of compulsory delivery of dematerialized mode by all categories of investors.

The company has signed agreements with both the depositories i.e. National Securities Depository Limited and Central Depository Services (India) Limited, as on March 31, 2012, over 1,97,96,011 Nos. of shares of the company are already dematerialized.

The status as the dematerialized of the equity shares of the company is furnished below:

Total No. of Equity Shares: 2,32,47,080

Total No. of Share Holders: 8,007

| Mode of<br>Shareholding | No. of Shares            | % to Equity Shares | No. of Share-<br>holders | % of No. of Shareholders |
|-------------------------|--------------------------|--------------------|--------------------------|--------------------------|
| Physical<br>Electronic  | 34,51,069<br>1,97,96,011 | 14.85<br>85.15     | 3573<br>4434             | 44.62<br>55.38           |
| TOTAL                   | 2,32,47,080              | 100%               | 8007                     | 100%                     |

## g) Registrar and Share Transfer Agent (For physical and de-mat segment)

M/s. MCS Ltd.

F-65, 1st Floor, Okhla Industrial Area,

Phase-I, New Delhi 110 020.

TEL NO: - 011-41406149 FAX: - 011-41709881

Email: - admin@mcsdel.com

## h) General Body Meetings:

Following General Meetings held in the financial year.

Financial Year

Date, Time and Venue

2011-12

30.09.2011 AT 11.00 A.M. at Registered office ( A.G.M.)

2011-12

12.03.2012 AT 11.00 A.M. at Registered office ( E.G.M.)

The details of last Three General Meetings are as under: -

- 1 Extra crdinary General Meeting held on 12.03.2012
  - Special Resolution passed by the shareholders of the company to re-issue the 10,990 fo feited equity shares in rectification of the previous Board Resolution passed in this regard.
- 2 Annual General Meeting held on 30.09.2011
  - a) No any Special Resolution was passed in the Meeting.
- 3 Annual General Meeting held on 29.09.2010
  - a) No any Special Resolution was passed in the Meeting.

Postal Ballot: No special resolutions were required to be put through postal ballot last year

Compliance Officer:

C.P. VAID

#### i) Disclosures:

- Related Party Transactions have been disclosed under Note No. 33 to the Notes on Financial Statements for the year under review.
- The Company has complied with all the requirements of the Listing Agreements with the Stock exchanges as well as regulation and guidelines of SEBI, if applicable,
- There were no instance of non-compliance on any law or regulations (during the last three years) and hence, no penalties/strictures.
- d. CEO/CFO Certification: The Chairman & Managing Director & CEO (the CEO) and Financial Advisor have placed certificate for the period ended on 3'st March, 2012 before the Board in accordance with Clause 49(V) of the Listing Agreement.

### J) Means of Communication:

The quarterly/un-audited/annually audited financial results of the Company are sent to the Stock Exchanges immediately after the Board of Directors approved them.

The financial results are published in prominent daily newspapers in English and in Hindi.

The Arinual Reports are posted to every shareholder of the company.

All developments, which have a major impact on the Company's financia, or operations are informed to the Stock Exchanges.

Management Discussion and Analysis forms part of the Annual Report and Accounts sent to the shareholders.

## k) Re-appointment of Director also include

- (a) Companies where he is a director
- (b) Companies in which he is a member of the committee chairman
- Plant Location:

Factory Location

Anil Special Steel Industries Limited Kanakpura, P.O. Meenawala, Jaipur 302012.

### m) Address for correspondence:

Correspondence with company

## Anil Special Steel Industries Limited

Kanakpura, P.O. Meenawala, Jaipur 302012 Tel: -2470211,12,15 Fax: - 0141-2470863,2470014

cpvaid@anilspecialsteel.com

Website: www.anilspecialsteel.com

M/s MCS Limited Correspondence with Registrar

F-65, 1st Floor, Okhla Industrial Area,

Phase - I, New Delhi - 110 020 TEL NO: - C11-41406149 FAX: - 011-41709881

Email: - admin@mcsdel.com

# Auditor's Certificate on compliance with the conditions of Corporate Governance under Clause 49 of the Listing Agreement

To the members of Anil Special Steel Industries Limited

- 1. We have examined the compliance of conditions of Corporate Governance by Anil Special Steel industries Limited for the year ended on 31st March 2012 as stipulated in Clause 49 of the Listing Agreement of the said Company with stock exchanges
- 2. The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was I mited to precedures and implementation thereof, adopted by the Company for ensuring the compliance of conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- In our opinion and to the best of our information and according to the explanations given to us, we certify that
  the Company has complied with the conditions of Corporate Governance as stipulated in the abovementioned
  Listing Agreement
- We state that no investor grievances are pending for a period exceeding one month against the Company as per the records maintained by the Shareholders / investors' Grievance Committee.
- We further state that such compliance is neither an assurance as to future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For S.S. Surana & Co. Chartered Accountants FRN-001079C

Sd/-R.N GOYAL Partner Membership No.: - 7003

Piace: JAIPUR Date: 29.05.2012

#### **AUDITORS' REPORT**

TO THE MEMBERS OF THE ANIL SPECIAL STEEL INDUSTRIES LIMITED

- 1. We have audited the attached Balance Sheet of M/S ANIL SPECIAL STEEL INDUSTRIES LIMITED as at 31st March 2012 and also the Statement of Profit and Loss for the year ended on that date and the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with Auditing Standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order to the extent applicable.

4. Further to our comments in the Annexure referred to in paragraph (3) above:

- (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) In our opinion, proper books of account as required by law have been kept by the Company, so far as appears from our examination of those books.

(c) The Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account.

(d) In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 except otherwise stated.

(e) On the basis of written representations received from the directors, as on 31st March 2012 and taken on record by the Board of Directors, we report that none of the directors are disqualified as on 31st March 2012 from being appointed as a director in terms of clause (g) of sub section (1) of Section 274 of the Companies Act, 1956;

(f) In our opinion, and to the best of our information and according to the explanations given to us, the said accounts read together with Notes on Financial Statements give the information required by the Companies Act, 1956 in the manner so required and subject to

(i) The Company is accounting the bonus & leave pay on cash basis. The accounting policy not being in consonance with accrual method of accounting. Accordingly bonus accrued for the year Rs.7.50,711/- and leave pay accrued up to 31st March 2012 Rs.42,57,585/- as per actuarial valuation, remain un-provided for. ( Refer Note No. 1(J) and 1(I))

(ii) Non payment/provision of contribution to Gratuity fund with Life Insurance Corporation of India (up to 31st March,2012) Rs.2,34,02,604/-. (Refer Note No.1(I))

(iii) Non ascertainment of the value of unquoted investments of Rs.34,70,000/- resulting into diminution in value of investment and provision required to be made. (Refer Note No.12.1).

(iv) Investment of Rs.8,55,000/- on account of Life Insurance Policy taken in favour of Managing Director of the Company. (Refer Note No.12.2)

(v) Non reversal of Deferred Tax Asset for the year Rs. 38,05,027/- and Cumulative Rs. 139,02,133/- up to 31st March 2012. (Refer Note No. 13.2)

give a true and fair view in conformity with the accounting principles generally accepted in Incia:

i. in the case of Balance Sheet, of the state of affairs of the Company as at 31st March, 2012.

ii. in the case of the Statement of Profit and Loss, of the profit of the Company for the year ended on that date; and

iii. ir the case of the Cash Flow Statement, of the cash flows for the year ended on that date

For **\$.S.Surana & Co.**Chartered Accountants

FRN-001079C

Sd/-

(R.N Goyal)

Partner

Membership No. 70331

Place: Jaipur

Date: 29th May, 2012

## Annexure to the Auditors' Report

(Referred to in paragraph (3) of our report of even date)

- (i) a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets
  - b) A major portion of the assets has been physically verified by the Management in accordance with a phased programme of verification adopted by the Company. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge, no material discrepancies have been noticed on such verification.
  - c) There was no substantial disposal of fixed assets during the year, which affect the going concern status of the Company.
- (ii) a) The inventory of finished goods and work in progress and raw materials at works—have been physically verified during the year by the Management at reasonable intervals. In respect of stores and spare parts and stocks at branches, the Company has a programme of verification of stocks at the end of year.
  - b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - o) In our opinion and according to the information and explanations given to us, the Company is maintaining proper records of its inventories. The discrepancies noticed on verification between the physical stocks and the book records were not material and have been properly dealt with in the Books of Accounts.
- (iii) a) In our opinion and according to information and explanation given to us, the Company has not granted any loan secured or unsecured to the Companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956 during the year, hence, clause (b),(c),(d) of the order is not applicable to the company.
  - (e) In our opinion and according to information and explanations given to us, the Company has taken unsecured/secured loans from one party covered in the register maintained under section 301 of the Companies Act, 1956. The maximum outstanding during the year was Rs. 5,69,39,265/- and year ended balance is Rs.5,43,15,828/-.
  - (f) The terms on which such loan is taken, are not prima facie prejudicial to the interest of the Company as these are interest free.
  - (g) The repayment of principal is being done as per stipulation.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control procedure commensurate with the size of the Company and the nature of its business for purchases of inventory, fixed assets and sale of goods and services. During the course of our audit, we have not observed major weaknesses in internal control systems.
- (v) a) To the best of our knowledge and belief and according to the information and explanations given to us, we are of the opinion that the contract or arrangements that need to be entered into the register maintained under Section 301 of the Companies Act, 1956 have been so entered.
  - b) In our opinion and according to the information and explanation given to us, there were no transactions made in pursuance of contracts or arrangements entered in the registers maintained under Section 301 and exceeding the value of five lakh rupees in respect of any party during the year.
- (vi) As per explanation given to us, the company has availed temporary interest free unsecured loans from the related parties, bodies corporate and others to maintain margins required by the bankers/Financial Institutions. In our opinion the company has yet to comply with the provisions of section 58 A of the Companies Act, 1956 and Rules made thereunder
- (vii) In our obinion, the Company is having internal audit system, however same need to be strengthened so as to be commensurate with the size and nature of its business.
- (viii) As per information given to us, the company has maintained cost records, as prescribed under section 209(1)(d) of the Companies Act, 1956, as prescribed by the Central Government. However we have not made detailed examination of such records.

- (ix) a.) The Company is generally regular in depositing undisputed statutory dues including Investor Education and Protection Fund, Income tax, Sales tax, Wealth tax, Service tax, Custom duty and other statutory dues with the appropriate authorities to the extent applicable. According to the information and explanations given to us, there are no undisputed statutory dues outstanding as at last day of the financial year concerned for a period of six months from the date these became payable.
  - b.) According to the records of the Company, there are no dues of Income Tax, Wealth Tax, Custom Duty, Excise Duty, Sales Tax and Service Tax which have not been deposited on account of any dispute, other than the following.

| Name of the Statute             | Nature of the dues                                 | Amount      | Forum where dispute is pending |
|---------------------------------|--|-------------|--------------------------------|
| The Central Sales Tax Act, 1956 | Sales tax & penalty 1985-86                        | 6,13,340/-  | Pending with Tax Board         |
| The Central Sales Tax Act, 1956 | Sales tax & penalty 1986-87                        | 4,38,845/-  | Pending with Tax Board         |
| The Central Excise Act, 1944    | Export Benefits claim 2005-06                      | 12,21,097/- | Pending with CESTAT, Delhi     |
| The Central Excise Act, 1944    | Duty demand on insurance claim of Gear Box 2001-02 | 89,600/-    | Pending with CESTAT, Delhi     |

However, the company has paid Rs.10,52,185/- against the demand of Central Sales Tax

- (x) The Company has no accumulated losses as on 31st March 2012. The Company has not incurred any cash losses during the financial year and in the immediately preceding financial year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to Banks as on 31st March 2012.
- (xii) According to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities. Therefore, the provisions of clause 4(xii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- (xiii) In our opinion, the Company is not a chit fund or a nidhi mutual benefit fund/ society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- (xiv) In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- (xv) In our opinion, the Company has not given guarantees for loans taken by others.
- (xvi) As per explanation given to us the Company has raised new term loans during the year, As per information and explanations given to us, the same has been used for the purpose for which they were raised.
- (xvii) According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we report that no funds raised on short-term basis have been used for long-term assets.
- (xviii) According to the information and explanations given to us, the company has converted Share Warrants into Equity Shares which were allotted on preferential basis to parties and Companies covered in the Register maintained under Sec.301 of the Companies Act, 1956. In our opinion, the price at which Share Warrants had been issued is not prejudicial to the interest of the company.
- (xix) The company has not issued any debentures during the year.
- (xx) During the year covered by our audit report, the Company has not raised any money by public issues.
- (xxi) To the best of our knowledge and belief and according to the information and explanations given to us, no fraud or or by the Company has been noticed or reported during the course of our audit.

For S.S.Surana & Co.
Chartered Accountants
FRN-001079C

Sd/-(R.N Goyal) Partner Membership No. 70331

Place: Jaipur

Date: 29th May, 2012

## BALANCE SHEET AS AT 31ST MARCH, 2012

|        |              |           |                               | Note<br>No. | ь                       | As at 31.03.2012 |              | As at<br>31.03.2011<br>Rupees |
|--------|--------------|-----------|-------------------------------|-------------|-------------------------|------------------|--------------|-------------------------------|
|        |              |           |                               |             | Rupees                  | Rupees           | Rupees       | Rupees                        |
| 1      |              |           | ries & Liabilities            |             |                         |                  |              |                               |
|        | 1            |           | nareholders' Funds            | 0           | 232,468,940             |                  | 121,689,920  |                               |
|        |              | ,         | Share Capital                 | 2           | 263,114,272             |                  | 219,865,771  |                               |
|        |              |           | Reserves & Surplus            | 3           | 203,114,272             | 495 583 212      |              | 383.592.061                   |
|        |              | c)        | Money recd. agst. share warra | ans 4       |                         | 400,000,212      | 12,000,010   |                               |
|        | 2            | No        | on Current Liabilities        |             |                         |                  | 55 202 402   |                               |
|        |              |           | Long term Borrowings          | 5           | 337,459,931             |                  | 55,809,400   | C7 707 607                    |
|        |              | b)        | Long Term Provisions          | 6           | 3,939,162               | 341,399,093      | 1,898,107    | 57.707,507                    |
|        | 3            | Cu        | irrent Liabilities            |             |                         |                  |              |                               |
|        | -            |           | Short term Borrowings         | 7           | 224,226,141             |                  | 223,707,000  |                               |
|        |              |           | Trace Payables                | 8           | 130,194,531             |                  | 118,321,353  |                               |
|        |              | ,         | Other Current Labilities      | 9           | 66,788,358              |                  | 61,014,403   |                               |
|        |              | ,         | Short term Provisions         | 10          | 7,260,277               | 428,469,307      |              | 403,042,756                   |
|        |              |           |                               |             |                         | 1,265,451,612    |              | 844,342,324                   |
| Н      |              | SET       |                               |             |                         |                  |              |                               |
|        | 1            |           | on-Current Assets             | 44          |                         |                  |              |                               |
|        |              | a)        | Fix Assets                    | 11          | 205 520 549             |                  | 323,330,568  |                               |
|        |              |           | i) Tangible Assets            |             | 295,539,548             |                  | 47,564,874   |                               |
|        |              |           | ii) Capital Work-in-progress  | 40          | 341,114,012             |                  | 4,364,000    |                               |
|        |              | p)        | Non-Current Investments       | 12<br>13    | 4,364,000<br>16,700,000 |                  | 16,700.000   |                               |
|        |              | c)        | Deferred Tax Assets (Net)     |             | 161,265,492             |                  | 33,363,327   |                               |
|        |              | d)        | Long term Loans & Advance     | s 14<br>15  | 726,083                 | 819,709,135      |              | 4,26,492,409                  |
|        |              | e)        | Other non-current assets      | 13          |                         | 013,103,103      |              | 1,20,102,100                  |
|        | 2            | Cu        | rrent Assets                  |             |                         |                  |              |                               |
|        |              | ,         | Inventories                   | 16          | 200,210,347             |                  | 179,548,125  |                               |
|        |              | ,         | Trade Receivables             | 17          | 156,690,137             |                  | 169,135,202  |                               |
|        |              | c)        | Cash & Bank Balances          | 18          | 8,326,715               |                  | 12,906,509   | 117.010.015                   |
|        |              | d)        | Short-term loans and advance  | ces 19      | 80,515,278              | 445,742,477      | 56,260,079   | 417,849,915<br>844,342,324    |
| Not    | ·00          | ta th     | ne Accounts 1                 | to 36       |                         | 1,265,451,612    |              | 044,342.324                   |
|        |              |           | attached report of even date  |             |                         |                  |              |                               |
|        | •            |           | rana & Co.                    |             |                         | For              | and on behal | f of the Board                |
|        |              |           | Accountants                   |             |                         |                  |              |                               |
|        |              | 0107      | 90                            |             | 0.1/                    |                  |              | Sd/-                          |
| Sd/    |              | 22/41     |                               |             | Sd/-<br><b>P.VAID</b>   |                  | SUD          | -HIR KHAITAN                  |
|        | tner         | OYAL<br>- | -                             | -           | ny Secretary            | Ch               |              | aging Director                |
|        |              | 7033      | .1                            | Compai      | ., 500.001,             |                  |              | Directors                     |
| IVI.I\ | ιυ. <i>Ι</i> | (10.)     | · r                           |             |                         |                  |              | Sd/-                          |
| Plac   | ce:          | Jaip      | ur                            |             |                         |                  |              | P.L. BAWA                     |
|        |              |           | May, 2012                     |             |                         | ;                | SHIV SHANK   |                               |
|        |              |           |                               |             |                         |                  | V.I          | 3.L. MATHUR                   |

## PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2012

| Particulars   | Note    | Year Ended    | Year Ended    |
|---|---------|---------------|---------------|
|   |         | 31.03.2012    | 31.03.2011    |
|   | No.     | Rupees        | Rupees        |
| Income  |         |               |               |
| Revenue from Operations                                 | 20      | 1,400,887,651 | 1,322,110,373 |
| Other Income  | 21      | 7,665,729     | 7.822,652     |
| Total Revenue   |         | 1,408,553,380 | 1,329 933.025 |
| Expenditure   |         |               |               |
| Cost of Materials Consumed                              | 22      | 1,020,469,593 | 949,022,234   |
| Changes in Inventories of Finished Goods,               |         |               |               |
| Work-in-progress  | 23      | (20,637,898)  | (12,834,523)  |
| Employees Benefit Expenses                              | 24      | 99,053,881    | 95,995,207    |
| Finance Costs   | 25      | 38,861,037    | 37,222,263    |
| Depreciation and Amortization Expenses                  | 26      | 32,086,512    | 31.640,373    |
| Other Expenses  | 27      | 202,431,973   | 198.418,736   |
| Total Expenses  |         | 1,372,265,098 | 1,299.464,290 |
| Profit Before Tax                                       |         | 36,288,282    | 30.468,735    |
| Tax Expenses  | 28      |               |               |
| Current Tax   |         | 7,:260,277    | -             |
| Deferred Tax  |         |               | -             |
| Profit for the year                                     |         | 29,028.005    | 30,468,735    |
| Earning per Equity Share of face value of Rs. 10/- Each | 29      |               |               |
| Basic   |         | 1.60          | 2.50          |
| Dilutec'  |         | 1.60          | 1.93          |
| Notes on Financial Statement                            | 1 to 36 |               |               |

As per our attached report of even date

For S.S.Surana & Co. Chartered Accountants

FRN-001079C

Sd/-R.N.GOYAL

Partner M.No. 70331

Place: Jaipur Date: 29th May, 2012 Sd/-

C.P.VAID

Company Secretary

SUDHIR KHAITAN Chairman & Managing Director

Sd/-P.L. BAWA SHIV SHANKAR SHARMA V.B.L. MATHUR

Sd/-

Directors

For and on behalf of the Board

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## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

### SIGNIFICANT ACCOUNTING POLICIES

#### (A) Basis of Accounting

The Accounts of the Company are prepared under the historical cost convention and in accordance with applicable accounting standards except where otherwise stated. For recognition of income and experditure, accrual basis of accounting is followed except certain expenditure / income which are accounted for on payment/receipt basis on account of uncertainties.

#### (B) Fixed Assets

- (i) Fixed Assets are stated at cost (including additions in value due to revaluation as mentioned in note no. 11.4 below) / less accumulated depreciation. The cost of an asset comprises its purchase price (net of discount and Cenvat and Vat) and directly attributable cost of bringing the asset to working condition for its intended use. Expenditure for additions, improvements and renewals are capitalised and expenditure for maintenance and repairs are charged to the Statement of Profit and Loss.
- (ii) Pre-operative expenses relating to new and expansion projects incurred during the construction are allocated to Plant & Machinery and Building on commencement of commercial production.
- (iii) Depreciation is provided on straight line Method at the rates specified in Schedule XIV and provisions made therein of Companies Act , 1956 (as amended), on the Original cost of assets. Lease rental on Leasehold land is amortized over the period of lease. Depreciation on incremental value arising on account of revaluation of assets has been charged to Revaluation Reserve Account.
- (iv) As per technical opinion from expert, the Company had identified certain Plant & Machineries as "Continuous Process Plant" during financial year 2006-07 and depreciation on the same is being provided for at the rates specified under Schedule XIV of the Companies Act, 1956 (as amended) for continuous process plant.

#### (C) Investments

Long Term Investments are stated at cost and dividend, if any, thereon is accounted for as and when received. No provision for diminution in the value of investments has been made as the same are held for long term investment unless there is permanent decline in the value of investment.

### (D) Foreign Currency Transactions

Transaction in foreign currency are recorded at the exchange rate prevailing on the date of transactions. Foreign Currency assets and liabilities are translated at exchange rates prevailing at the date of Balance sheet. The loss or gain arising out of the said translations are adjusted to the Statement of Profit and loss except those arising in respect of liabilities for acquisition of fixed assets where the same is adjusted to the cost of assets. Profit/ Loss arising on cancellation of the forward contract is recognised as income & expense for the year.

### (E) Revenue Recognition

Revenue from sale of goods is recognised on despatch from the factory / branches. Insurance claims are accounted for on admittance of the claims by the relevant author ties. Export benefits are being accounted on accrual basis. The sales are inclusive of excise duty, sales tax, other incidental charges and export benefits. Interest on NSC is recognised on receipt basis.

#### (F) Inventories

Inventories are valued at "cost", at "estimated cost", at "lower of cost or market price" or at "estimated realisable value", depending on the nature of various inventories. The Basis of Valuation of Inventories being followed is as under:-

At Weighed Average Cost Stores & Spares At Cost on FIFO basis

(ii) Flaw Materials At Estimated Cost (iii) Work-in-Process

At lower of Cost or net realisable value (iv) Finished Goods

At Realisable Value (v) Scrap

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

(G) Excise Duty and Sales Tax

Excise duty has been accounted on the basis of both payments made in respect of goods cleared as well as on provision made for goods lying in bonded ware house. Sales Tax realisation from the parties has been included in the Sales account and correspondingly figure of sales tax has been shown as an item of expenditure.

(H) Cenvat/VAT/Service Tax benefits

Cenvat/VAT/Service Tax benefits on purchase of inputs has been credited to respective Materials account. On capital goods, it has been credited to Fixed assets.

(I) Retirement benefits

Contribution to the employee's provident fund are made in accordance with the provisions of the Employee's Provident Fund and Miscellaneous Provisions Act, 1952. Such contributions are charged to the Statement of Profit and Loss of the year in which the related services are rendered by the employees.

An rrevocable gratuity fund has been created for the benefit of employees of the Company with effect from 1st March, 1983, as per Group Gratuity cum Life Assurance Scheme of Life Insurance Corporation of India. The additional contribution for the fund has been estimated on projected unit credit method at Rs. 273,41,766/- up to 31/03/12 against which Gratuity Rs. 20,41,055/- for the current year (Previous year Rs.18,98,107/-) on estimation basis has been charged to Statement of Profit and Loss and liability is provided for and balance Rs.2,34,02,604/- remain unprovided. Due to paucity of funds the company has not paid contribution to LIC. Due to insufficient information disclosure as per AS-15 has not been made.

Leave Pay is being accounted for on cash basis. The Company has charged a sum of Rs.15,39,560/- on account of Leave Pay during the current year (Previous year Rs.14,88,434/-). However Leave Pay accrued Rs.42,57,585/- up to 31st March'2012 as per actuarial valuation, remain un-provided for.

(J) Bonus

Bonus to employees is being accounted for on cash basis. Bonus Accrued Rs. 7,50.711/- for the year ended 31/03/12 remain un-provided for.

(K) Impairment of Assets

An asset is treated as impaired when carrying cost of assets exceeds its recoverable value. An impairment loss is charged when an asset is identified as impaired.

(L) Treatment of Contingent Liabilities

Contingent liabilities are not provided but disclosed in notes on Financial Statements.

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

| 120 011 1 11 11 11 11 |   |  |   |
|-----------------------|---|--|---|
|                       |   | As at  | As at   |
|                       |   | 31.03.2012   | 31.03.2011  |
|                       |   | Rupees   | Rupees  |
| SHARE CAPI            | TAL   |  |   |
|                       | (PY 27 000 000) Fauity Shares                                   | 270,000,000  | 270,000,000   |
| 27,000,000            | of Rs.10/- each   | 270.000.000  | 270,000,000   |
| leeuad                |   |  |   |
| 23,247,080            | (Previous year 12,169,178)<br>Equity Shares of Rs. 10 each      | 232,470,300  | 121,691,780   |
|                       | & Paid up   |  |   |
| 23,247,080            | Equity Shares of Rs. 10 each                                    | 232,470,300  | 121,691,780   |
|                       |   | 1,360  | 1,860   |
|                       | Edd's F Came with   | 232,468,940  | 121,689,920   |
|                       | SHARE CAPI<br>Authorised:<br>27,000,000<br>Issued<br>23,247,080 | of Rs.10/- each  Issued 23,247,080 (Previous year 12,169,178) Equity Shares of Rs. 10 each  Subscribed & Paid up 23,247,080 (Previous year 12,169,178) | As at 31.03.2012 Rupees  SHARE CAPITAL  Authorised: 27,000,000 (P.Y.27,000,000) Equity Shares of Rs. 10/- each 270,000,000  Issued 23,247,080 (Previous year 12,169,178) Equity Shares of Rs. 10 each 232,470,300  Subscribed & Paid up 23,247,080 (Previous year 12,169,178) Equity Shares of Rs. 10 each Fully paid up 232,470,300 Less: Calls in Arrears 1,360 |

## 2.1 The cetails of shareholding more than 5% shares

| The details of shareholding more                           | No. of shares | % Held | No. of shares | % Held |
|--|---------------|--------|---------------|--------|
|  | 1230280       | 5.:29  | 1230280       | 10.11  |
| Sudhir Khaitan   | 1253571       | 5.39   | 1253571       | 10.30  |
| Stressed Assets Stabilization Fund                         | 3475000       | 14.95  | 1720000       | 14.13  |
| Agro Chemical & Fertilizers Ltd.  Mahalaxmi Saws Pvt. Ltd. | 3476700       | 14.96  | 1060000       | 8.71   |
| Pooja Wintrade Pvt. Ltd.                                   | 2006202       | 8.53   | _             |        |
| Reliar ce Sheet Works Pvt. Ltd.                            | 3378000       | 14.53  |               | _      |
| Relial de Sheet Works I Vt. Eta.                           | 14819753      |        | 5263851       |        |

## 2.2 The Reconciliation of number of share outstanding is set out below

| Z THE RECONSTRUCTOR  | No. of shares   | No. of shares |
|--|-----------------|---------------|
| Equity share at the beginning of the year  | 12,169,178      | 12,169,178    |
| Add: Share issued/Converted  | 11,077,902      |               |
| Less: Shares carreelled on buy back of equity shares Equity share at the end of the year | -<br>23,247,080 | 12,169,178    |

2.3 The Company had issued 1,21,78,302 Equity Share Warrants on preferential basis to selected group of persons at a price of Rs. 11.50 per warrant, compulscrily convertible in Equity Share of Rs. 10/- each at a premium of Rs. 1.50 per share within 18 months from 30.03.2010 which has approval of BSE vide letter dated 19/03/2010 out of this, the Company has converted 1,10,77,902 Equity Share Warrants into Equity Shares of Rs. 10/- each on premium of Rs. 1.50 per share and decided to refund the amount received against 11,00,400 Equity Share Warrants in the board meeting.

#### NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

|        | As at  |             | As at 31.03.2012<br>Rupees |             | 31.03.2011<br>Rupees |
|--------|--|-------------|----------------------------|-------------|----------------------|
| <br>3. | RESERVES & SURPLUS                               |             |                            |             |                      |
|        | Capital Reserve                                  |             |                            |             |                      |
|        | As per last Balance Sheet                        |             | 49,525                     |             | 49,525               |
|        | Capital Redemption Reserve                       |             |                            |             |                      |
|        | As per last Balance Sheet                        |             | 1,500,000                  |             | 1,500,000            |
|        | Securities Premium Reserve                       |             |                            |             |                      |
|        | As per last Balance Sheet                        | 126,903.180 |                            | 126,903,180 |                      |
|        | Add: On conversion of Share Warrants             | 16,616,853  |                            |             |                      |
|        | Add: On Re-issue of forfeited Shares             | 43,960      | 143,563,993                |             | 126,903,180          |
|        | Profit & Loss Account (Surplus)                  |             |                            |             |                      |
|        | As per last Balance Sheet                        | 58,075,145  |                            | 27,606,410  |                      |
|        | Add: Profit for the year                         | 29,028,005  | 87,103.150                 | 30,468,735  | 58,075,145           |
|        | Revaluation Reserve(Refer Note No. 11.4)         |             |                            |             |                      |
|        | As per last Balance Sheet                        | 33,337,921  |                            | 35,778,238  |                      |
|        | Less: Transferred to Depreciation & Amortization | 2,440,317   | 30,897,604                 | 2,440,317   | 33,337,921           |
|        |  |             | 263,114,272                |             | 219,865,771          |

3.1 Company had forteited 10990 Equity shares which were reissued at Rs. 25/- Per share as approved in the Board meeting held on 7th May 2005. Now the issue price has been reworked at Rs. 29/- Per equity share as per SEBI (ICDR) Regulations and accordingly difference amount Rs. 4/- per share on 10990 equity shares has been received from respective shareholders and credited to Securities Premium Account.

#### 4. MONEY RECEIVED AGAINST SHARE WARRANTS

 42,036,370

 42,036,370

The Company had issued 1,21,78,302 Equity Share Warrants on preferential basis to selected group of persons at a price of Rs. 11.50 per warrant, compulsorily convertible in Equity Share of Rs. 10/- each at a premium of Rs. 1.50 per share within 18 months from 30.03.2010 which has approval of BSE vide letter dated 19/03/2010 out of this, the Company has converted 1,10,77,902 Equity Share Warrants into Equity Shares of Rs. 10/- each on premium of Rs. 1.50 per share and decided to refund the amount received against 11,00,400 Equity Share Warrants in the board meeting.

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# NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

| IOTES ON FINANCIAL STATEMENTS FOR THE   | As at<br>31.03.2012<br>Rupees                | As at 31.03.2011<br>Rupees           |
|---|--|--------------------------------------|
| LONG TERM BORROWINGS Secured Term Loan from Bank Term Loan from Financial Institution WCTL from Bank Hire Purchase Loans from Banks/ others | 156,708,589<br>114,300,000<br>—<br>7,335,514 | -<br>2,727,208<br>16,451,672         |
|   | 278,344,103                                  | 19,178,880                           |
| Unsecured  Loan from related parties  Loan from Bodies Corporate  Loan from Others  | 54,315,828<br>1,200,000<br>3,600,000         | 7,067,693<br>24,023,860<br>5,538,967 |
|   | 59,115,828                                   | 36,630,520                           |
|   | 337,459,931                                  | 55,809,400                           |

- 5.1 Term loan from Bank is secured by first pari passu charge over movable and immovable assets of the company situated at Ananthpura & Kanakpura. It is also guaranteed by Shri Sudhir Khaitan, CMD of the company.
- 5.2 Term loan from Financial institutions is secured by first pari passu charge over movable and immovable assets of the company situated at Ananthpura & Kariakpura and also guaranteed by Shri Sudhir Khaitan, CMD of the company & Rashmi Khaitan, Director.
- 5.3 Hire purchase loan from Banks/ others are secured by respective Vehicle/Equipment financed by the them, except loan from Kotak Mahindra Bank Limited Which is secured by registered mortgage of Land measuring 1088.80 Sq. yards and all the present and future super structure known as plot no. 2/17 Kalyan Kunj, Civil Lines. Jaipur and guaranted by Shri Sudhir Khaitan. CMD of the company and Smt Rashmi Khaitan, Director.
- 5.4 Terms of Repayment are given below:-
  - Term loan from Bank is repayable in 20 quarterly installments of Rs. 77,50,000/- commencing from
  - Term loan from Financial Institution is repayable in 20 quarterly installments of Rs. 85,75,000/commencing from May,2013.
  - Hire Purchase loans are repayable in the year 2013-14 Rs. 70,65,011/- & in FY 2014-15 Rs. 2,70,503/-
- 5.5 Unsecured loans are interest free.

### LONG TERM PROVISIONS

Provision for Gratuity

| 3,939,162 | 1,898,107 |
|-----------|-----------|
| 3,939,162 | 1,898,107 |

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

|   | As at<br>31.03.2012<br>Rupees | As at<br>31.03.2011<br>Rupees |
|---|-------------------------------|-------------------------------|
| 7. SHCRT TERM BORROWINGS Secured                                  | 224.222.444                   | 223,707,000                   |
| Working Capital Borrowings from Banks (Loans repayable on demand) | 224,226,141<br>               | 223,707,000                   |

- 7.1 Working Capital limits of Unit-I is secured by First charge over current assets of the company (Present and future) situated at Kanakpura ranking Pari Passu among the consortium bankers. It is further secured by way of second charge on the entire fixed assets (Movable and immovable) of company situated at Kanakpura and Ananthpura both present and future ranking pari passu among consortium bankers and personal guarantee of Shri Sudhir Khaitan, CMD of the company.
- 7.2 Working capital limits of Unit II (Outstanding Rs. Nil) from bank is secured by first charge over Current assets of the company (both existing and future) situated at village Ananthpura, Chimanpura, Tehsil-Chomu, District-Jaipur & Second Parri passu charge among consortium Bank on the fixed assets of the company, situated at Kanakpura and Ananthpura and personal guarantee of Shri Sudhir Khaitan, CMD of the company.

#### 8. TRADE PAYABLES

| Trade Payable | 130,194,531 | 118,321,353 |
|---------------|-------------|-------------|
|               | 130,194,531 | 118,321,353 |

As per information available with the Company from the suppliers who have registered themselves under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act, 2006), there were no overdues payable to any of the supplier.

#### 9. OTHER CURRENT LIABILITIES

|     | Current maturities of long term liabilities                   | 14,856,620 | 26,796,063 |
|-----|---|------------|------------|
|     | Interest Accrued but not due on borrowings                    | 1,823,564  | 213,777    |
|     | Interest Accrued and due on borrowings                        | 271,958    | _          |
|     | Money received for allotment of securities and due for refund | 7,479,600  | _          |
|     | (from selected group of persons)                              | -          |            |
|     | Capital Creditors   | 10,710,445 | _          |
|     | Advance from customer   | 9,759,253  | 19,625,517 |
|     | Othe- liabilities   | 21,881,918 | 14,379,046 |
|     |   | 66,788,358 | 61,014,403 |
| 10. | SHORT TERM PROVISIONS   |            |            |
|     | Provision for Current Income Tax                              | 7,260,277  |            |
|     |   | 7,260,277  |            |

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

| FIXED ASSETS | Tangible Assets |
|--------------|-----------------|
|              |                 |
| 7            |                 |
| JLE          |                 |
| EDL          |                 |
| SCH          |                 |

|                             | Tangibi   | Tangible Assets   |  |   |   |                                   |                                   |  | Amount in Rs.   | in Rs.                       |
|-----------------------------|---|---|--|---|---|-----------------------------------|-----------------------------------|--|---|------------------------------|
| Description of Assets       | ets   |   | Gross Block                                      | .*  |   | Depr                              | Depreciation                      |  | Net   | Block                        |
|                             | Cost as at<br>1st April<br>2011   | Addition<br>during the<br>year<br>2011-12   | Less:<br>Sale/adjust-<br>ment during<br>the year | Total Cost<br>upto 31st<br>March,<br>2012 | Provided<br>upto 31st<br>March,<br>2011 | For the<br>year<br>2011-12        | Less on<br>Sales/Adj-<br>ustments | Total upto<br>31st, March<br>2012  | As at 31st<br>March,<br>2012  | As at 31st<br>March,<br>2011 |
| Land- Leasehoid             | 15,142,456  | 1   | 1  | 15,142,406                                | 57,421                                  | 1,746                             | i                                 | 59,161   | 15,083,245  | 15,064,565                   |
| Land- Freehold              | 22,500,000  | l   | 1  | 22,500,000                                | 1                                       | ı                                 | i                                 | I  | 22,500,000  | 22,500,000                   |
| Factory Building            | 74,099,250  | 569,901   | 1  | 74,669,151                                | 36,588,192                              | 2,341,085                         | 1                                 | 38,929,277   | 35,739,874  | 37,511,058                   |
| Plant & Machinery           | 714,615,013   | 3,589,278   | I  | 718,204,291                               | 474,409,045                             | 31,164,970                        | 1                                 | 505,574,015  | 212,630,276   | 240,205,968                  |
| Furniture & Fixtures        | s 7,823,824   | 1,085,687   | I  | 8,909,511                                 | 6,779,774                               | 90,045                            | i                                 | 6,869,819  | 2,039,692   | 1,044,050                    |
| Office Equipments           | 8,737,462   | 190,707   | 1  | 8,928,169                                 | 7,009,576                               | 266,883                           | 1                                 | 7,276,459  | 1,651,710   | 1,727,886                    |
| Vehicles                    | 6,611,455   | 1,939,943   | 1,377,592  | 7,173,806                                 | 1,354,834                               | 662,106                           | 7,37,885                          | 1,279,055  | 5,894,751   | 5,256,621                    |
| Total                       | 849,529,410   | 7,375,516   | 1,377,592  | 855,527,334                               | 526,198,842                             | 34,526,829                        | 737,885                           | 559,987,786  | 295,539,548   | 323,330,568                  |
|                             | (840,767,557)   | (15,366,179)  | (6,604,326)                                      | (849,529,410)                             | (496,193,458)                           | (34,080,690)                      | (4,075,306)                       | (526, 198, 842)  | (323,330,568)   | (344,574,099)                |
| Capital Work<br>in Progress | 47,564,874<br>(23,898,280)  | 293,549,138<br>(23,666,594)   | ] [  | 341,114,012<br>(47,564,874)               | 1 1                                     | 1                                 | 1 1                               | j î  | 341,114,012<br>(47,564,874)   | 47,564,874<br>(23,898,280)   |
| 11.2 Depreciation has been  | and heing Writ<br>has been provi  | Lease hold land being Written off proportionately Depreciation has been provided on original cost o | onately<br>cost of all ass                       | ets on straight I                         | ine method in a                         | ccordance with                    | provisions of                     | section 205 and  | Lease hold land heing Written off proportionately.<br>Companies del 1555<br>Companies del 1555  | thedule XIV of               |
| 11.3 Plant & Mach           | Plant & Machinery includes assets   |   | on lease for v                                   | ralue of Rs. 87                           | 7.47 lacs (P.Y. F                       | (S. 87.47 lacs)                   | since transfer                    | red to company   | taken on lease for value of Rs. 87.47 lacs (P.Y. RS. 87.47 lacs) since transferred to company at value of Re. 1/-   | 1/-                          |
|                             | The Gross Block of Fixed Assets 1<br>Rs.88729692/- (P.Y.Rs.83729692/-) on | d Assets includes<br>9692/-) on Plant &   | des Rs.14887<br>nt & Machinery                   | 000/- (P.Y.Rs. (Net of sale of            | 1488/000 /-) c<br>Rs.10649308/-)        | in Leasehold I<br>on account of r | and, Ks.1442<br>evaluation as o   | 8000/- (P.Y.Ks.<br>on 1.4.1998. Cor  | icludes - Ks. 1488/000/- (P.Y.Ks. 1488/000 /-) on Leasehold land, Ks. 14428000/- (P.Y.Ks. 14428000/-) on Building and<br>Plant & Machinery (Net of sale of Rs. 10649308/-) on account of revaluation as on 1.4.1998. Consequent to the said revaluation | Building and aid revaluation |
| there is additional char    | tional charge o   | of Depreciation of  | of Rs. 2440317.                                  | /- (P.Y. Rs. 244t                         | 0317/-) and an                          | equivalent has                    | been withdraw                     | n from Revaluati   | there is additional charge of Depreciation of Rs. 2440317/- (P.Y. Rs. 2440317/-) and an equivalent has been withdrawn from Revaluation reserve. There is no impact  | e is no impact               |
| 11.5 Capital Work           | in Progress a   | re in relation to   | TMT BAR Div                                      | ision at Village                          | Anatpura, Chim                          | anpura, Tehsil                    | Chomu, Distt.                     | on pront for the year.<br>Capital Work in Progress are in relation to TMT BAR Division at Village Anatpura, Chimanpura, Tehsil Chomu, Distt. Jaipur, Rajasthan | Ċ.  |                              |
|                             |   |   |  | Asat                                      |   | As at                             |                                   |  |   |                              |
|                             |   |   | ·  | 31.3.2012                                 |   | 31.3.2011                         |                                   |  |   |                              |
| Land and Building           | ilding  |   |  | 130,052,381                               |   | 41,563,510                        |                                   |  |   |                              |
| Office Equipments           | nents   |   |  | 33,050                                    | 0.                                      | 1                                 |                                   |  |   |                              |
| Vehicles                    |   |   |  | 799,838                                   | 80                                      | ı                                 |                                   |  |   |                              |
| Plant & Machinery           | hinery  |   |  | 178,300,329                               |   | 1 00                              |                                   |  |   |                              |
| Pre Operativ                | Pre Operative Expenses  |   |  | 31,928,414                                |   | 6,001,364                         |                                   |  |   |                              |
|                             |   |   |  | 341,114,012                               |   | 47,564,874                        |                                   |  |   |                              |

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

|     |   | As at      | As at      |
|-----|---|------------|------------|
|     |   | 31.03.2012 | 31.03.2011 |
|     |   | Rupees     | Rupees     |
| 12. | Long term Investment at cost Other Investments  |            |            |
|     | In Equity Shares- quoted, fully paid up<br>480 Fully paid Equity Shares of Rs.10 each<br>in Industrial Development Bank of India Ltd. | 39,000     | 39,000     |
|     | In Equity Shares- unquoted, Fully paid up 34,500 fully paid equity shares of Rs. 100 each in Gautam International Ltd.                | 3,450,000  | 3,450,000  |
|     | 2,000 fully paid equity shares of Rs.10 each in Satya Sons Services Ltd.  | 20,000     | 20,000     |
|     | Other non-current investment Kotek Life Insurance   | 855,000    | 855,000    |
|     |   | 4,364,000  | 4,364,000  |
|     | Market Value of Quoted Shares as on 31st March  | 50,256     | 68,376     |

- 12.1 Provision required to be made on account of Diminution in the value of Unquoted investment has not ascertained & provided for as the financial statements of these companies are not available.
- 12.2 Investment of Rs. 8,55,000/- has been done in Kotak Smart Advantage plan of Kotak Life Insurance. The amount of investment consist the life insurance premium and other charges, paid on the life of Managing Director of the company has not been charged to revenue.

The investment has been made in view of stipulation of Kotak Mahindra Bank Ltd. for sanction of Term Loan of Rs. 4,00,00,000/-. The market value of investment as on 31st March, 2012 is not ascertainable as the policy to be kept in force for duration of 10 years. The Managing Director has given an undertaking to assign all policy benefits in favour of the company.

| 13 DEFERRED TAX ASSETS (NET) Deferred Tax Assets   | 16,700,000 | 16,700,000 |
|--|------------|------------|
| <ul> <li>13.1 Deferred Tax Assets</li> <li>i Tax impact of unabsorbed depreciation</li> <li>Subject to Appeals and rectification.</li> </ul> | 28991707   | 39062575   |
| ii Tax impact of expenses charged off in the Financial statement but allowance under Tax laws deferred Deferred Tax Liability                | 199718     | 211331     |
| iii Tax impact due to difference between tax<br>Depreciation and book Depreciation   | (26393558) | (32671012) |
|  | 2797867    | 6602894    |

13.2 Deferred Tax Assets are recognised and carried forward to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such Deferred Tax Asset can be realised. Accordingly the company has recognised Deferred Tax Asset Rs. 1,67,00,000/- up to 31/03/2009. The reversal of deferred tax asset for the year Rs. 38,05,027/- and cumulative up to 31/03/12 amounting to Rs. 139,02,133/- has not been done. Management has deferred the reversal till the deferred tax liability arises.

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

|    |            |  |                            | As at 31.03.2012<br>Rupees |                           | As at 31.03.2011 Rupees |
|----|------------|--|----------------------------|----------------------------|---------------------------|-------------------------|
| 14 |            | NG TERM LOANS & ADVANCES  secured and Considered Good)  Capital advances  Deposit with Govt. Deptts. & Others                                      |                            | 141,817,701<br>19,447,791  |                           | 26,549,711<br>6,313,616 |
|    |            |  |                            | 161,265,492                | -                         | 33,363,327              |
| 15 | OTH<br>(a) | HER NON-CURRENT ASSET  Deferred Revenue Expenditure Interest/premium paid on one time settlement to SASF to NICL  Less:- Amortized during the year | -<br>-<br>-<br>-<br>-<br>- |                            | 13,433,638<br>279,980<br> |                         |
|    | (b)        | _  | 32:2,060<br>161,030        | -<br>161,030               | 774,666<br>452,606        | 322,060                 |
|    | (c)        | Capital Issue Expenses Less:- Written off 1/5th  | 847,580<br>282,527         | 565,053<br>                | 1,130,107<br>282,527      | 847,580                 |

- 15.1 Deferred Revenue Expenditure of Rs.2,46,84,514/- determined in earlier years in respect of interest paid on one time settlement has been amortized in 18 monthly installments w.e.f. 01.08.2009.
- 15.2 Processing and legal charges on borrowings are being amortized over five years from the year in which these are incurred. Accordingly a sum of Rs. 1,61,030/- has been amortized during the year.
- 15.3 Capital issue expenses Rs. 14,12,634/- are being amortized over 5 years. Accordingly a sum of Rs. 2,82,527/- has been written off during the year.

#### 16 INVENTORIES

|    | (As taken, valued and certified by the Managerr Stores & Spares (including Capital Stores) Work in Progress | nent)                     | 14,346,900<br>171,891,607 |                           | 14,322,576<br>157,298,381                    |
|----|---|---------------------------|---------------------------|---------------------------|--|
|    | Finished Goods At Factory In transit Scrap  |                           | 13,752,548<br>219,292<br> |                           | 7,440,207<br>482,593<br>4,368<br>179,548,125 |
| 17 | TRADE RECEIVABLES (Unsecured-Considered good) Outstanding for a period exceeding Six months Others          | 37,269,002<br>119,421,135 | 156,690,137               | 17,004,682<br>152,130,520 | 169,135,202                                  |
|    |   |                           | 156,690,137               |                           | 169,135,202                                  |

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

| As at      | As at      |
|------------|------------|
| 31.03.2012 | 31.03.2011 |
| Rupees     | Rupees     |
| <br>       |            |

17.1 No provision has been made for debts of Rs.31,73,582/- (previous year Rs.33,00,168/-) which are under litigation. As per legal opinion taken by the Company, these debts are good for recovery. The Provision/ write off will be done on final ascertainment.

| 18 | CASH & BANK BALANCES  Cash in hand  Balance with Schedule Banks:-                     | 285,615                | 304,322                |
|----|---|------------------------|------------------------|
|    | In Current Account<br>In Fixed Deposits/ Margin Money Account                         | 3,076,936<br>4,656,442 | 1,022,618<br>9,180,289 |
|    | (Against LC and Bank Guarantee) Cheques/Draft in hand Saving Account with Post office | 305,722<br>2,000       | 2,397,280<br>2,000     |
|    |   | 8,326,715              | 12,906,509             |
| 19 | SHORT TERM LOANS & ADVANCES   |                        |                        |
|    | (Unsecured, considered good)  | 2.233,587              | 1,219,869              |
|    | Prepaid expenses Sales Tax /VAT Advance   | 15,049,003             | 8,030,368              |
|    | Excise duty Advance   | 19,257,762             | 6,340,623              |
|    | Income Tax Advance/TDS  | 1,405,883              | 1,717,366              |
|    | Advances for goods & services   | 4,081,978              | 4,338,134              |
|    | Employee Advance  | 1,718,729              | 1,911,305              |
|    | Other Receivables   | 36,763,336             | 32,702,414             |
|    |   | 80,515,278             | 56,260,079             |

- 19.1 Other Receivable includes security deposit of Rs. 98,00,000/- given against hiring of premises at Mumbai which has been called back by the company. However, till the amount is received back the property is being occupied and rent has not been provided since Jan 2002 in the books of accounts. Premium / deficit on Security Deposit will be accounted for on final settlement with the property owner.
- 19.2 Income tax Advance/TDS includes Rs. 13,92,646/- which has been claimed for refund. The Income tax being deducted at source by the parties are being accounted on receipt of TDS certificates from parties.

#### 20 REVENUE FROM OPERATIONS 1,345,841,628 1,422,024,056 Sale of Products 29,931,174 33,021,444 Others(Scrap Sales) 2,079,886 2,703,647 Sale of Services(Job work) 1,377,852,688 1,457,749,147 56,861,496 55,742,315 Less: Excise Duty 1,322,110,373 1,400,887,651 Total Revenue from Operations OTHER INCOME 1,440 960 Dividend 1,187,872 2,292,795 Miscellaneous Income 1,219,964 Sundry Balances / Provisions w/back(Net) 451,179 129,293 Profit on Sale of Fixed Assets 705,992 Break Down Insurance Claims 1,837,550 1,809,836 Interest Received 2,418,655 3,432,845 Foreign Exchange Gain / (Loss) 7,822,652 7,665,729

| THE STATE OF THE PROPERTY OF T |
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| NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012   |
| NOTES ON THANGIAL STATEMENT  |

|      | ES ON FINANCIAL STATEMENTS F  |                  |                | As         |            |            | As at                            |
|------|---|------------------|----------------|------------|------------|------------|----------------------------------|
|      |   |                  |                | 31.03.20   |            |            | 31.03.2011                       |
|      |   |                  |                | Rupe       |            |            | Rupees                           |
|      |   |                  |                |            |            |            |                                  |
| 2    | COST OF MATERIALS CONSUME   | D                |                |            |            |            | -                                |
|      | Opening Stock   |                  | 4              | ,020,469,5 | 93         |            | 949,022,234                      |
|      | Purchase during the year  |                  | •              | ,020,400,0 | _          |            | -                                |
|      | Closing Stock   |                  |                |            |            |            |                                  |
|      | u l la valle avogr  |                  |                | ,020,469,5 | 93         |            | 949,022,23                       |
|      | Consumption during the year   |                  |                |            |            |            |                                  |
| 2 1  | Value of materials consumed   | Rupees           | % of Con       |            |            | 1          | of Consumption of of Consumption |
| .2.1 | Imported  | 8,763,567        |                | 0.86       |            | 7,729      | 99.3                             |
|      | Indigenous  | 1,011,706,026    |                | 99.14      | 943,174    |            |                                  |
|      | indigerious .   | 1,020,469,593    |                | 100.00     | 949,022    | 2,234      | 100.0                            |
|      |   |                  |                |            |            |            |                                  |
| 23   | CHANGES IN INVENTORIES OF FI  | NISHED GOODS     | s, WORK IN     | PROGRES    | 9 <b>3</b> |            |                                  |
|      | Opening Stock:  |                  | 7,922,800      |            | 1          | 0,275,9    | 07                               |
|      | Finished Goods  |                  | 7,322,333      |            | 14         | 12,110,7   | 51                               |
|      | Work in Progress  | 13               | 4,368          | 165,225,   | 549        | 4,3        | 68 152 391,02                    |
|      | Scrap   |                  |                | ,          |            |            | <del></del>                      |
|      | Closing Stock :   |                  |                |            |            |            | 0.0                              |
|      | Finished Goods  | 1                | 3,971,840      |            |            | 7,922,8    |                                  |
|      | Work in Progress  | 17               | 1,891,607      |            |            | 57,298,3   |                                  |
|      | Scrap   |                  |                | 185,863,   |            | 4,3        | 68 165,225,54                    |
|      | Sure.p  |                  | -              | (20,637,8  | 98)        |            | (12,834,523                      |
|      |   |                  |                |            |            |            |                                  |
| 24   | EMPLOYEE BENEFIT EXPENSES   |                  |                | 86,681,    | 793        |            | 83,921,01                        |
|      | Salaries , Wages, Allowances  | Other Fund       |                | 9,012,     |            |            | 8,971,41                         |
|      | Contribution to Provident Fund 8  | & Other Fullu    |                | 3,359,     |            |            | 3,102,78                         |
|      | Employees Welfare Expenses  |                  | -              | 99,053,    |            |            | 95,995,20                        |
|      |   |                  | -              |            |            |            |                                  |
| ٠.   | 1 Bonus to employees is being acc   | ounted for on ca | ash basis.{F   | Refer Note | No. 1(J)   | }          | 4/15                             |
| 24.  | 1 Bonus to employees is being acc<br>2 Leave pay is being accounted for c | n cash basis. G  | ratuity partly | remain un  | provided   | for. {Refe | er Note No. 1(I)                 |
| 24.2 | 2 Leave pay to being area.  |                  |                |            |            |            |                                  |
| 25   | FINANCE COST  |                  |                | 36,021     | 645        |            | 34,181,5                         |
|      | Interest Expense  |                  |                | ,          |            |            | 3,040,7                          |
|      | Bank Charges  |                  |                | 2,839      |            |            | 37,222,2                         |
|      | -   |                  |                | 38,861     |            |            |                                  |
|      |   | DN.              |                |            |            |            |                                  |
| 26   | DEPRECIATION & AMORTIZATION   | אוע              |                | 34,526     | ,829       |            | 34,080,6                         |
|      | Depreciation Less: Transferred from Revaluation                           | on Posonie       |                | 2,440      |            |            | 2,440,3                          |
|      | Local Transferred from Revaluati  | OII Keseive      |                |            |            |            | 31,640,3                         |
|      | Less. Transferred was   |                  |                | 32,086     | .51∠       |            | 31,040,0                         |

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

|     |                                    |             | As            |            | As at                |
|-----|------------------------------------|-------------|---------------|------------|----------------------|
|     |                                    |             | 31.03.20      |            | 31.03.2011<br>Rupees |
|     |                                    |             | Rupe          |            |                      |
| 27  | OTHER EXPENSES                     |             |               |            |                      |
|     | Consumption of stores & spares     |             | 34,777,       |            | 32,141,026           |
|     | Power and fuel                     |             | 82,465,       |            | 71,724,110           |
|     | Job Work charges                   |             | 1,178,        | 252        | 669,184              |
|     | Repairs & Maintenance to:          |             |               |            |                      |
|     | Plant & Machinery                  |             | 11,508,       |            | 9,324,528            |
|     | Building                           |             | 540,8         |            | 484,129              |
|     | Others                             |             | 646,0         |            | 1,200,177            |
|     | Rent                               |             | 1,117,9       |            | 1,184,278            |
|     | Rates & Taxes                      |             | 237,2         |            | 264,078              |
|     | Directors Travelling Expenses      |             | 1,016,2       |            | 897,666              |
|     | Travelling - Others                |             | 1,605,2       |            | 1,172,304            |
|     | Insurance                          |             | 1,180,9       |            | 1,287,148            |
|     | Directors Meeting Fees             |             | 220,0         |            | 198,000              |
|     | Payment to Statutory Auditors      |             | 234.5         |            | 187,200              |
|     | General Expenses                   |             | 5,963,4       |            | 4,800,432            |
|     | Sales Tax                          |             | 16,929,2      |            | 18,825,861           |
|     | Advertisement                      |             | 253,9         |            | 287,395              |
|     | Sales Promotion                    |             | 96,1          |            | 36,196               |
|     | Freight, Forwarding & Export expe  | enses       | 35,575,3      |            | 34,644,671           |
|     | Commission on Sales                |             | 1,238,6       |            | 587,803              |
|     | Trade & Other Seiling Expenses     |             | 5,202,4       |            | 4,053,799            |
|     | Miscellaneous Exp. Written off     |             | 443,5         | 57         | 14,448,751           |
|     |                                    |             | 202,431,9     | 73         | 198,418,736          |
| 7.1 | VALUE OF STORES & SPARES CO        | DNSUMED     |               |            |                      |
|     |                                    | Rupees % of | f Consumption | Rupees %   | of Consumption       |
|     | Imported                           | 420,991     | 1.21          | 363,372    | 1.13                 |
|     | Indigenous                         | 34,356,524  | 98.79         | 31,777,654 | 98.87                |
|     | •                                  | 34,777,515  | 100.00        | 32,141,026 | 100.00               |
| 7.2 | PAYMENT TO AUDITORS                |             |               |            |                      |
|     | For Audit Fee                      |             | 150,000       |            | 100,000              |
|     | For Tax Audit                      |             | 35,000        |            | 30,000               |
|     | For Audit Expenses                 |             | 12,500        |            | 11,200               |
|     | In other capacity                  |             |               |            |                      |
|     | a) For Tax Assessments / Appea     | ls          | 22,000        |            | 31,000               |
|     | b) For certification and other mat |             | 15,000        |            | 15,000               |
|     | ,                                  |             | 234,500       |            | 187,200              |
|     | TAX EXPENSES                       |             |               |            |                      |
|     | Current tax                        |             | 7,260,277     |            | _                    |
|     | Deferred tax (Refer Note No. 13)   |             |               |            | _                    |

**<sup>28.1</sup>** Income tax for current year has been calculated as per applicable provisions of Section 115JB of Income Tax Act, 1961 as the tax on book profit is higher than tax on business income.

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

|     |  | As at<br>31.03.2012<br>Rupees                                   | As at<br>31.03.2011<br>Rupees |
|-----|--|---|-------------------------------|
| 28. | 2 The liability of Income tax for earlier years, if any is be opinion and various appeals, rectifications pending.   | eing accounted for on crystalis                                 | ation in view of Legal        |
| 29  | EARNING PER SHARE  i Net Profit after tax as per Statement of Profit and Lo Attributable to equity shareholders  | oss <b>29,028,005</b>   | 30,468,735                    |
|     | ii Weighted Average number of equity share used as denominator for calculating BEPS  | 18,119,934  | 12,169,178                    |
|     | iii Weighted Average Number of Diluted equity shares   | 18,119,934  | 15,324,254                    |
|     | iv Basic Earning per share (Rs.)   | 1.60  | 2.50                          |
|     | v Diluted Earning per share (Rs.)  | 1.60  | 1.93                          |
|     | vi Face value per equity share (Rs.)   | 10.00   | 10.00                         |
| 30  | VALUE OF IMPORTS ON CIF BASIS IN RESPECT OF  | 1   |                               |
| 50  | Raw Materials  | 8,330,151   | 5,846,619                     |
|     | Stores & Spares  | 421,100   | 892,628                       |
|     | Capital Goods  |   | 2,036,048                     |
| 31  | EXPENDITURE IN FOREIGN CURRENCY  |   |                               |
| 31  | Commission on Sales  | 1,105,637   | 587,803                       |
|     | Travelling   | 671,830   | 331,841                       |
| 20  | FARNINGS IN FOREIGN EXCHANGE   |   |                               |
| 32  | F.O.B. Value of Exports  | 359,692,521   | 324,419,438                   |
| 33  | RELATED PARTY DISCLOSURE  Names and Relationship of related parties  i) Key Management personnel and relatives  Name of Related Party  1) Mr. Sudhir Khaitan  2) Mrs. Rashmi Khaitan | <b>Relationship</b><br>Chairman & Managing Director<br>Director |                               |
|     | Transactions during the year with related partie   | S   |                               |
|     | 1 Remuneration:  | Rupees  |                               |
|     | a) Mr. Sudhir Khaitan  | 2,483,375   | 2,363,063                     |
|     | b) Mrs. Rashmi Khaitan 2 Interest free borrowings at end of the year   | 917,618   | 835,648                       |
|     | a) From Mr. Sudhir Khaitan   | 54,315,828  | 7,067,693                     |
| 34  | CONTINGENT LIABILITIES AND COMMITMENTS a. Contingent Liabilities   |   |                               |
|     | i. Barık Guarantees(Margin their against 175187/-)   | 4,675,187   | 5,875,187                     |
|     | ii. Against Sales Tax Cases for earlier years under A  | Appeal 1 <b>,052,185</b>  | 1,052,185                     |
|     | (amount paid their against Rs. 1052185/-) iii. Against Excise matter being disputed  | 1,310,697   | 1,778,133                     |
|     | b. Commitments i) Estimated amount of contracts remaining to be  |   |                               |
|     | executed on Capital Account and not provided for ii) Advances paid in respect thereof  | 180,890,644<br>141,817,701                                      | 268,700,000<br>26,549,711     |
|     |  |   |                               |

## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

As at 31.03.2012 Rupees

As at 31.03.2011 Rupees

## 35 SEGMENT REPORTING (AS-17)

Segment information for the year ended 31st March, 2012

#### **BUSINESS SEGMENT**

For the Year 2011-12

For the Year 2010-11

| Particulars   | Rolled<br>Products   | TMT BAR  | Total  | Rolled<br>Products   |
|---|--|--|--|--|
| Revenue Sales Other Income Total Revenue  | 1,400,887,651  | -  | 1,400,887,651  | 1,322,110,373  |
|   | 7,665,729  | -  | 7,665,729  | 7,822,652  |
|   | 1,408,553,380  | -  | 1,408,553,380  | 1,329,933,025  |
| Profit Before Interest, Tax and Dividend Income Dividend Income Interest(Net) Provision for tax Net Profit                          | 70,499,131   | -  | 70,499,131   | 62,811,281   |
|   | 960  | -  | 960  | 1,440  |
|   | (34,211,809)   | -  | (34,211,809)   | (32,343,986)   |
|   | 7,260,277  | -  | 7,260,277  | -  |
|   | 29,028,005   | -  | 29,028,005   | 30,468,735   |
| Other Information Segment Assets Segment Liabilities Capital Expenditure Depreciation Other Non Cash Expenses: Misc. Expenses W/off | 793,422,963<br>563,356,035<br>7,375,516<br>32,086,512<br>443,557 | 472,028,649<br>206,512,365<br>293,549,138<br>- | 1,265,451,612<br>769,868,400<br>300,924,654<br>32,086,512<br>443,557 | 844,342,324<br>460,750,263<br>39,032,773<br>31,640,373<br>14,448,751 |

Previous year figures have been given for whole enterprise as there was no other reportable segment during

#### GEOGRAPHICAL SEGMENT

| GEOGRAI HICKE GEOMETT |                  |               |                  |               |  |
|-----------------------|------------------|---------------|------------------|---------------|--|
|                       | As at 31.03.2012 |               | As at 31.03.2011 |               |  |
| Revenue               | In India         | Outside India | In India         | Outside India |  |
| Sales                 | 1,014,786,760    | 386,100,891   | 976,300,514      | 345,809,859   |  |
| Other Income          | 7,665,729        | _             | 7,822,652        |               |  |
| Total Revenue         | 1,022,452,489    | 386,100,891   | 984,123,166      | 345,809,859   |  |

36 These financial statements have been prepared in the format prescribed by the Revised Schedule VI to the Companies Act, 1956. Previous year Figures have been regrouped/ restated.

Sd/-

C.P.VAID

Company Secretary

As per our attached report of even date

For S.S.Surana & Co Chartered Accountants

FRN-001C79C

Sd/-

R.N.GOYAL

Partner

M.No. 70331

Place: Jaipur

Date: 29th May, 2012

For and on behalf of the Board

Sd/-

Chairman & Managing Director

Directors

Sd/-

P.L. BAWA

SUDHIR KHAITAN

SHIV SHANKAR SHARMA

V.B.L. MATHUR

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2012
PURSUANT TO CLAUSE 32 OF THE LISTING AGREEMENT

| Particulars  | As at 31.03.2012          | As at 31.03.2011          |
|--|---------------------------|---------------------------|
|  | 31.03.2012<br>Rs.         | Rs.                       |
| (A) CASH FLOW FROM OPERATING ACTIVITIES  |                           |                           |
| Net Profit before tax and extra ordinary items   | 36,288,282                | 30,468 736                |
| Adjustment for :   | 32,086,512                | 31,640 373                |
| Depreciation and Amortization expenses   | (960)                     | (1,440)                   |
| Dividend received  | 38,861,037                | 34,181.536                |
| Interest Paid<br>Interest received   | (1,809,836)               | (1,837,550)               |
| (Profit)/Loss on Sale of Fixed Assets  | (129,293)                 | (451,179)                 |
| Deferred Revenue Expenses Written off  | 443,557                   | 14,448.751                |
| Operating profit before working capital changes  | 105,739,299               | 108,449.227               |
| Adjustment for:-   | (20,662,222)              | (15,103,690)              |
| (Increase) / Decrease in Inventories   | 12,445,065                | 1,933.366                 |
| (Increase) /Decrease in Trade Receivables  | (152,468,847)             | (6,116,336)               |
| (Increase) /Decrease in Short and Long Term Loans & Advances (Increase) / Decrease in Other Current Assets | -                         | (4,291,934)               |
| Increase /(Decrease) in Trade Payables, Other Current Liabilities and Provision                            | ns <b>19,688,188</b>      | 10,265,936                |
| Adjustment for / Payment of Tax  | 311,483                   | (286,023)                 |
| Changes in Working capital (Net)   | (140,686,333)             | (13,598,681)              |
| Net Cash from operating activities   | (34,947,034)              | 94,850,546                |
| (B) CASH FLOW FROM INVESTING ACTIVITIES  | (200 024 654)             | (65,840,180)              |
| Purchase of Fixed asset( Net of Revaluation) (Including CWIP)  | (300,924,654)<br>769,000  | 2,980,200                 |
| Sale of Fixed Asset  | 703,000                   | (275,000)                 |
| Purchase of Investment   | 1,809,836                 | 1,837.550                 |
| Interest received Dividend received  | 960                       | 1,440                     |
| Net Cash used in Investing activities  | (298,344,858)             | (61,295,990)              |
| (C) CASH FLOW FROM FINANCING ACTIVITIES  |                           |                           |
| Increase in Share Capital/Share Warrants   | 68,742,650                | 7,023,750                 |
| Increase in Share Premium  | 16,660,813                | - (45.440.504)            |
| Proceeds from Term Loan (Net)  | 268,281,381               | (45,146,581)<br>(249,375) |
| Increase /(Decrease) in Hire Purchase Finance  | (9,116,158)<br>22,485,308 | 8,510,478                 |
| Increase / (Decrease) in Unsecured loans   | 519,141                   | 31,029,806                |
| Proceeds from short term borrowings (Net)  | (38,861,037)              | (34,181,536)              |
| Interest Paid  | 328,712,098               | (33,013,458)              |
| Net cash used in financing activities  Net Increase/(Decrease) in cash and cash equivalents                | (4,579,794)               | 541,098                   |
| Opening Balance of Cash and Cash equivalents   | 12,906,509                | 12,365.411                |
| Closing Balance of Cash and Cash equivalents   | 8,326,715                 | 12,906,509                |
|  |                           | ehalf of the Board        |
| For S.S.Surana & Co.   | FUI and On Di             | Chan of the board         |

For S.S.Surana & Co. Chartered Accountants

FRN-001079C

Sd/-R.N.GOYAL Partner M.No. 70331 Sd/-C.P.VAID Company Secretary Sd/-SUDHIR KHA!TAN Chairman & Managing Director

Directors Sd/-

P.L. BAWA SHIV SHANKAR SHARMA

V.B.L. MATHUR

Place: Japur

Date: 29th May, 2012