# BLUE CIRCLE SERVICES LIMITED

36<sup>TH</sup> ANNUAL REPORT 2011 - 2012



# **BLUE CIRCLE SERVICES LIMITED**

# **BOARD OF DIRECTORS**

Anil Purohit Chairman & Managing Director

Ashok Bothra Wholetime Director
Dhruva Narayan Jha Wholetime Director
Raj Kumar Mall Independent Director
Chandresh N Shah Independent Director
Pawan Kr. Borad Independent Director

# COMPLIANCE OFFICER

Mr. Pravin Sawant

# **AUDITORS**

M/s. Pradeep Gupta Chartered Accountant

# **BANKERS**

Axis Bank Ltd

#### REGISTERED OFFICE

Office No. 33, Basement, Mona Shopping Centre J. P. Road, Near Navrang Cinema, Andheri (West), Mumbai-400 058.

# REGISTRAR & SHARE TRANSFER AGENT Purva Sharegistry (India) Pvt. Ltd.

No. 9, Shiv Shakti Ind. Estate, Gr. Floor, J. R. Boricha Marg, Lower Parel, Mumbai - 400 011.

# ANNUAL GENERAL MEETING

Date : 25th September, 2012

Time : 2.30 P.M.

Venue : Jaisingh Business Centre, Ground Floor,

CTS No. 119, Parsiwada, Sahar Road, Andheri (East), Mumbai-400 099



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Members are requested to bring their copy of Annual Report at the time of Meeting

# NOTICE

Notice is hereby given that the 36th Annual General Meeting of the members of **BLUE CIRCLE SERVICES LIMITED** will be held on Tuesday, 25th September, 2012 at 3.30 P.M. at Jaisingh Business Centre, Ground Floor, CTS No. 119, Parsiwada, Sahar Road, Andheri (East), Mumbai-400 099 to transact following business as:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Directors' Report and Audited Statement of Accounts for the year ended 31st March 2012.
- 2. To consider and thought fit, to pass, with or without modification(s), the following Resolution, in respect of the vacancy caused by the retirement of Mr. Ashok Bothra, retires by rotation and has expressed his inability for re-appointment, which is not proposed to be filled-up, as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Ashok Bothra who retires by rotation and has expressed his inability for re-appointment, be not re-appointed and that the vacancy caused thereby be not filled up."
- 3. To consider and thought fit, to pass, with or without modification(s), the following Resolution, in respect of the vacancy caused by the retirement of Mr. Pawan Borad, retires by rotation and has expressed his inability for re-appointment, which is not proposed to be filled-up, as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Pawan Borad who retires by rotation and has expressed his inability for re-appointment, be not re-appointed and that the vacancy caused thereby be not filled up."
- 4. To appoint Auditors to hold the office from the conclusion of this Annual General Meeting and to fix their remuneration.

# Notes:

- 1. A member entitled to attend and Vote at the meeting is entitled to appoint a Proxy to attend and vote instead of himself and the proxy need not be a member of the Company.
- 2. Proxies, in order to be effective, must be received at the Registered Office of the Company, not less than 48 hours before the commencement of the Annual General Meeting.
- 3. The Register of Member and the Share Transfer Books of the Company will remain closed from 18th September 2012 to 25th September 2012 (both days inclusive).
- A detail of Director seeking re-appointment in this Annual General Meeting is attached separately to the notice.
- 5. Shareholders/Investors are advised to send their queries/complaints through the dedicated e-mail Id blue.circl@gmail.com for quick and prompt redressal of their grievances.
- 6. The Shares of the Company are mandated by the Securities & Exchange Board of India (SEBI) for trading in dematerialized form by all investors.
- 7. The Book Closure/Record Date for the purpose of declaration of Dividend shall be fixed in due course of time and shall be published in the newspapers pursuant to Section 154 of the Companies

Act, 1956. The said information will also be intimated to the Stock Exchanges and Stock Exchanges will upload the same to their website and will also be uploaded to the Company's website. The Dividend as recommended by the Board of Directors, if declared at the time of Annual General Meeting, will be paid on or before 24th October 2012.

- 8. The identity/signature of Members holding shares in electronic/demat form is liable for verification with the specimen signatures furnished by NSDL/CDSL. Such Members are advised to bring the relevant identity card issued by the Depository Participant to the Annual General Meeting.
- 9. Members desirous of getting any information about the accounts of the Company, are requested to send their queries so as to reach at-least ten days before the meeting at the Registered Office of the Company, so that the information required can be made readily available at the meeting.
- 10. Members are requested to intimate change in their address immediately to M/s Purva Sharegistry (India) Pvt. Ltd., the Company's Registrar and Share Transfer Agents, at their office at 9, Shiv Shakti Ind. Estate, Ground Floor, J. R. Boricha Marg, Lower Parel, Mumbai-400 011.
- 11. Members holding shares in physical form in the same set of names under different folios are requested to apply for consolidation of such folios along with relevant Share Certificates to M/s Purva Sharegistry (India) Pvt. Ltd., Registrar and Share Transfer Agents of the Company, at their address given above.
- 12. Pursuant to SEBI Circular, the Shareholders holding shares in physical form are requested to submit self attested copy of PAN at the time of sending their request for share transfer/transmission of name/transposition of name.
- 13. Members holding shares in physical form and wishing to avail of the nomination facility, are requested to send the duly filled in nomination in the prescribed form (form 2B) to M/s Purva Sharegistry (India) Pvt. Ltd., Registrar and Share Transfer Agents of the Company, at their address given above or to the Compliance Officer at the Registered Office of the Company.
- 14. Members are requested to bring copies of Annual Report to the Annual General Meeting.
- Members/Proxies should bring the attendance slip duly filed in and signed for attending the meeting.
- 16. Members are requested to quote Folio Number/DP ID & Client ID in their correspondence.
- 17. The Equity shares of the Company are listed on Bombay Stock Exchange Ltd. and Ahmedabad Stock Exchange and Listing Fees for the financial year 2012-2013 have been paid to Bombay Stock Exchange Ltd.
- 18. Green initiatives in Corporate Governance to receive documents through email by registering your email address:

The Ministry of Corporate Affairs (MCA) has taken a "Green initiative in the Corporate Governance" by providing an opportunity to the shareholders to register their email address with Company and changes therein from time to time.

The Company will send notices/documents such as Annual Reports and notices by email to the shareholders registering their email address. To support this laudable move of the Government, the

### **BLUE CIRCLE SERVICES LIMITED**

members who have not registered their email address, so far, are requested to do so at the earliest, in respect of demat holding through the respective Depository Participant (DP) and in respect of physical holding through the Registrar and Share Transfer Agent (RTA) M/s. Purva Sharegistry (India) Pvt. Ltd.

While every notice/document will be sent through email address registered with the Company, in case you desire to receive any notice/document in physical form, please intimate by email and the same shall be sent to your address registered with the Company/DP.

We solicit your patronage and support in joining hands with the Company to implement the e-governance initiative.

Mumbai, June 30, 2012

By order of the Board For **BLUE CIRCLE SERVICES LIMITED** 

# Registered Office:

Office No. 33, Basement, Mona Shopping Centre J. P. Road, Near Navrang Cinema, Andheri (West), Mumbai-400 058

ANIL PUROHIT
Chairman & Managing Director

# **DIRECTORS' REPORT**

To The Members,

Your Directors have pleasure in presenting the 36th Annual Report of your Company together with the Audited Statements of Accounts for the year ended March 31, 2012.

(₹ in Lacs)

Financial Results	Year Ended 31.03.2012	Year Ended 31.03.2011
Income	258.13	189.40
Profit before Tax & extraordinary item	215.58	142.23
Less: Provision for Taxation	51.14	34.24
Profit after Tax	164.44	107.99
Less: Earlier Year Tax Written Off	0.13	0.00
Less : Provision for Payment of Dividend	101.74	81.39
Less: Provision for Tax on Distribution of Dividend	16.50	13.20
Net Profit after Distribution of Dividend & Dividend Tax	46.07	13.40
Add : Profit brought forward from Previous Year	45.24	31.84
Balance carried forward	91.31	45.24

#### **BUSINESS OPERATIONS**

The Business environment remains extremely challenging and the recessionary economic conditions leading to slowdown in demand and inflation pushed scale up of input costs left its adverse imprint on overall performance for 2011-2012. Directors are pleased to inform that in spite of difficult times, your Company, based on its intrinsic strength, has broadly maintained its performance. Gross income from operations remained remarkable figure of around ₹ 258.13 Lac, highest since incorporation, during the year.

The Company is in to the Business of lending its surplus fund in to the Capital and Money Market as well as to lending money to Corporate and HNIs. Beside this, the your Company is into the business of Advisory Services to meet the requirements of Corporate Funding for Corporate Clients.

# **FUTURE PLANS**

The Current financial year was remarkable year for the Company. The Company has expanded its business and has done well in spite of adverse Market situation and tight monetary situation. The Company is willing to expand this business more and more in both Capital & Money Market and thus willing to deliver to Members of the Company.

#### DIVIDEND

Your Directors are pleased to recommend the payment of Dividend for the year ended 31st March 2012 at 5 Paise per share or (5 percent) on face value of Equity Shares of ₹ 1/- each, subject to approval of Members at the ensuring Annual General Meeting.

#### SUBSIDIARY COMPANY

The Company does not have any material non-listed Indian subsidiary whose turnover or net worth (i.e. paid-up capital and free reserves exceeding 20% of the consolidated turnover or networth respectively, of the listed holding company and its subsidiaries in the immediately preceding accounting year.

# MANAGEMENT DISCUSSION & ANALYSIS

As required by Clause 49 of Listing Agreement, the Management Discussion and Analysis is annexed and forms part of the Directors' Report.

#### MANAGEMENT

There is no Change in Management of the Company during the year under review.

#### DIRECTORS

In accordance with the provisions of Act and Articles of Association of your Company, Mr. Ashok Bothra & Mr. Pawan Borad, Directors of your Company, retires by rotation and are not offering themselves for re-appointment at the ensuring Annual General Meeting.

Further, none of the Directors of the Company are disqualified under section 274(1)(g) of the Companies Act 1956.

### DIRECTORS RESPONSIBILITY STATEMENT

Pursuant to Section 217 (2AA) of the Companies (Amendment) Act, 2000 the Directors confirm that:

- In the preparation of the annuals accounts, for the year ended 31st March 2012, all the applicable accounting standards prescribed by the Institute of Chartered Accountants of India have been followed;
- 2. The Directors had adopted such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.
- The Directors had taken proper and sufficient care for the maintenance of adequate accounting
  records in accordance with the provisions of this Act for safeguarding the assets of the Company and
  for preventing and detecting fraud and other irregularities.
- 4. The Directors had prepared the annual accounts on a going concern basis.

#### STATUTORY INFORMATION

The Company being basically in the business of Capital & Money Market, requirement, regarding and disclosures of Particulars of conservation of energy and technology absorption prescribed by the rule is not applicable to us.

#### INFORMATION TECHNOLOGY

Your Company believes that in addition to progressive thought, it is imperative to invest in research and development to ascertain future exposure and prepare for challenges. In its endeavor to obtain and deliver the best, your Company has entered into alliances/tie-ups with an IT solution Company to harness and tap the latest and the best of technology in the world and deploy/absorb technology wherever feasible, relevant and appropriate.

# RESEARCH & DEVELOPMENT

The Company believes that technological obsolescence is a reality. Only progressive research and development will help us to measure up to future challenges and opportunities. We invest in and encourage continuous innovation. During the year under review, expenditure on research and development is not significant in relation to the nature size of operations of your Company.

#### **AUDITORS**

The Auditors M/s Pradeep Gupta, Chartered Accountants, Mumbai holds the office until the conclusion of ensuing Annual General Meeting. Your Company has received certificate from the Auditors U/S 224(1B) of the Companies Act, 1956 to the effect that their reappointment if made, will be within the limit prescribed. The shareholders are requested to appoint Auditors and fix their remuneration.

# **COMMENTS ON AUDITOR'S REPORT:**

The notes referred to in the Auditor's Report are self explanatory and as such they do not call for any further explanation as required under section 217(3) of the Companies Act, 1956.

#### PARTICULARS OF EMPLOYEES

There were no employees in Company during the year under review.

The information as required by provisions of section 217(2A) of the Companies Act, 1956 read with the companies (Particular of employees) amendments rules, 1975 is reported to be NIL.

# PARTICULARS UNDER SECTION 217 (1) (E) OF THE COMPANIES ACT, 1956

The Company is having into the business of Investing in Securities Market as well as to lend money to Corporate and HNIs apart from providing Advisory Services during the year under review and hence the information regarding conservation of energy, Technology Absorption, Adoption and innovation, the information required under section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of particulars in the Report of Board of Directors) Rules 1988, is reported to be NIL.

#### FOREIGN EXCHANGE EARNINGS AND OUTGO

The Company has not earned or used foreign exchange earnings/outgoings during the year under review.

# **PUBLIC DEPOSITS**

During the year under review, your Company has not accepted any deposits from the public within the meaning of section 58A of the Companies Act 1956 and the rules there under.

# REPORT ON CORPORATE GOVERNANCE

The Company conforms to the norms of Corporate Governance as envisaged in the Companies Act, 1956 and the Listing Agreement with the Bombay Stock Exchange Limited. Pursuant to Clause 49 of the Listing

Agreement, a Report on the Corporate Governance and the Auditors Certificate on Corporate Governance are annexed to this report.

#### APPRECIATION

Your Directors wish to place on record their appreciation towards the contribution of all the employees of the Company and their gratitude to the Company's valued customers, bankers, vendors and members for their continued support and confidence in the Company.

Mumbai, June 30, 2012

By order of the Board

For BLUE CIRCLE SERVICES LIMITED

# Registered Office:

Office No. 33, Basement, Mona Shopping Centre J. P. Road, Near Navrang Cinema, Andheri (West), Mumbai-400 058

ANIL PUROHIT

Chairman & Managing Director

# MANAGEMENT DISCUSSION & ANALYSIS

The growth in global economy during 2011-2012 was affected due to impact of high oil prices and certain other commodity prices, the spillover from the Japanese natural disasters and monetary tightening in the Emerging Market Economies (EMEs) to contain inflationary pressures. The global market was also disturbed by perceptions of inadequate solutions to the Euro zone sovereign debt problem, exposure of banks to Euro zone and renewed fears of recession. However, during the last quarter of 2011, the immediate financial market pressures in the Euro zone have been alleviated to some extent, by the European Central Bank (ECB) injecting liquidity of more than one trillion Euros through the two long term refinancing operations. Growth in the Euro zone, however, was negative in quarter IV. The Emerging and Developing Economies (EDEs) are showing signs of slowdown in growth. As a result, the global growth for 2012 and 2013 is expected to be lower than anticipated earlier.

Indian Economy has witnessed a disturbing turn of events. During the year under review, the Indian Economy recorded a growth of 6.9 percent as compared to 8.4 percent in previous year. Both foreign and domestic investors became jittery in the last few months owing to persistent inflation, fiscal deficits, and lack of meaningful reforms in the Indian economy and continued global uncertainty that lead to lower capital inflows. This has also resulted in sharp depreciation of rupee against US dollar from a level of INR 43.94 per USD on 27th July, 2011 to an all-time low of INR 54.23 per USD on 15th December, 2011.

Rupee depreciation has also resulted in an increase in fuel prices as well as commodity prices. High volatility in Forex Market prompted RBI to take several measures for augmenting foreign exchange reserves and for curbing the speculation in foreign exchange.

Reserve Bank of India made adjustments 13 times in policy rates since March 2010 to control inflation and this lead to an increase in lending rate for commercial borrowings and thus resulting in lower growth in the Indian Economy.

However in March 2012, Reserve Bank of India reduced the CRR from 5.5 percent to 4.75 percent to take care of structural liquidity deficit. Further on 17th April, 2012 Reserve Bank of India cut the reporate by 50 bps to 8 percent with immediate effect, reverse reporate, with a spread of 100 bpps below reporate adjusted to 7 percent. This decision to cut the rate was due to growth decelerating significantly to 6.1 percent in the 3rd quarter of the last year and also due to WPI inflation moderating to below 7 percent by March 2012.

# REVIEW OF OPERATIONS

The operational performance for the current year is not strictly comparable with that of 2011 due to the fact that performance of previous year was lack luster due to non-availability of financing, change in line of business as well as due to major changes in Board.

The Company registered a gross income of ₹ 258.13 Lac, highest since incorporation, as compared to ₹ 189.41 Lac in previous financial year. PBIT Margin during the year remains ₹ 215.58 Lac in comparison to last years' figure of ₹ 142.23 Lac whereas Net Profit remains at ₹ 164.31 Lac in comparison to last years' figure of ₹ 107.99 Lac. Further the Company has proposed a Dividend @ 5% to its Members and therefore, has provided sum of ₹ 118.24 for payment of Dividend including Tax thereon. The Dividend will be payable subject to confirmation by Members in ensuring Annual General Meeting.

#### **BUSINESS SEGMENT**

During the year, the Company was into the business of Investment in Capital Market, lending its surplus money to Corporate and HNI Clients as well as into the business of Advisory Services in accordance with the Accounting Standard 17 notified by Companies (Accounting Standards) Rules 2006.

#### **OPPORTUNITIES**

Money markets exist to facilitate efficient transfer of short-term funds between holders and borrowers of cash assets. For the lender/investor, it provides a good return on their funds. For the borrower, it enables rapid and relatively inexpensive acquisition of cash to cover short-term liabilities. One of the primary functions of money market is to provide focal point for RBI's intervention for influencing liquidity and general levels of interest rates in the economy. RBI being the main constituent in the money market aims at ensuring that liquidity and short term interest rates are consistent with the monetary policy objectives.

In Stock Market or Capital Market, the first and for most thing of strength is its ability to provide high return. SEBI is a regulatory body of Indian stock market which protects the interest of the investors which is an added benefit of Stock Market. Large number of securities which provides medium for investment and thus people can make money by way of investing in Stock Market. Large numbers of Brokers are there in Market who plays a role of facilitator for investment.

#### **THREATS & CONCERNS**

India may actually end up seeing off an opportunity as a threat. This would largely be driven by the country's weak ability to carry out plans in time due to its political and bureaucratic quality, which is increasingly being accepted as corrupt and inefficient.

Why we say that it would pass off the opportunity as a threat is because this may happen despite India having a top class think tank alive to possible solutions and various scenarios that may emerge.

The current recession does not appear as a purely economic one, and nor will the fallouts be restricted to economics alone. While factors that lead me to conclude this are many, one can quickly look at the maddening fluctuation in oil prices and try convincing them that this is truly economic demand and supply at work. I stand unconvinced.

This recession is a test of political leadership across the world and of the belief in a global economic order. Unfortunately, performance on both these counts by India's politicians has been far from impressive. One can see it in the state of infrastructure, the delay in taking crucial action and the immediate raising of protective barriers when a global meltdown commenced.

However this can be handled by way of undertaking large private participation projects, Investment and regulate education with a twofold objective - Improve the quality of India's huge population presently in working age group and second undertake effective and radical reforms to ensure all children visit at least part time school, by way of Tax reforms that bring some order in central vs. state taxation. Cracking down on corruption, which is India's single most important threat. Empowering the Vigilance Commission and set up an executive body not answerable from the political framework (like the army / judiciary) with special windows with judiciary for time bound trials. Focus on ground level corruption initially to ensure public's respect for the law is reinforced first. It would also be more agreeable to the politicians, so there may be a chance that it happens.

#### **RISK MANAGEMENT**

We follow Enterprise Risk Management (ERM) tool designed to clarify the risk levels and encourage behavior throughout the Group. The process considers opportunities and threats to short and medium term objectives as defined. ERM ensures the coordination and development of risk management activities throughout all decision making levels and communicates all significant risks to the top level of management. The tool is designed to provide the risk score measures for each of the potential risk as well as its financial, reputational and operational impact by way of quarterly report. The report provides for categorization of risk into threat or opportunity and provides brief statement on its cause, impact,

treatment, control measures, level of confidence in the controls, acceptability of identified risks, potential improvements, risk improvement plans critical success factors and target dates to control the risk. The risk assessment is done annually with quarterly updates. The process has been designed to deliver timely results.

The Company has aligned its policy on risk assessment in line with global approach and risk assessment reports are reviewed on regular intervals. The Company has adopted a focused approach towards risk management in the form of a corporate insurance program which has the goal of optimizing the financing of insurable risks by using a combination of risk retention and risk transfer. The program covers all potential risks relating to business operations of the Company at its various locations.

The Company's business critical software is operated on a server with regular maintenance and back-up of data and is connected to centralized computer center with two physically separated server parks operated by the Company. The system's parallel architecture overcomes failures and breakdowns. Reliable and permanently updated tools guard against virus attacks. The global communication network is managed centrally and is equipped to deal with failures and breakdowns. Updated tools are regularly loaded to ensure a virus free environment.

# INTERNAL CONTROL SYSTEMS AND ADEQUACY

The Company has implemented a comprehensive system of internal controls and risk management systems for achieving operational efficiency, optimal utilisation of resources, credible financial reporting and compliance with local laws. These controls are regularly reviewed by both internal and external agencies for its efficiency and effectiveness. Management information and reporting system for key operational activities form part of overall control mechanism.

The Company has retained the services of independent firms of professionals to function as internal auditors and provide reports on various activities covering observations on adequacy of internal controls and their recommendations. Findings of internal audit reports and effectiveness of internal control measures are reviewed by top management and audit committee of the Board. During the year, internal audit team of Company performed audits of major operational areas of the Company and carried out elaborate checks and verification and shared their findings with top management for remediation of minor gaps wherever required.

#### **HUMAN RESOURCES**

The Company recognizes that its success is deeply embedded in the success of its human capital. During 2011-12, the Company continued to strengthen its HR processes in line with its objective of creating an inspired workforce. The employee engagement initiatives included placing greater emphasis on learning and development, launching leadership development programme, introducing internal communication, providing opportunities to staff to seek inspirational roles through internal job postings, streamlining the Performance Management System, making the compensation structure more competitive and streamlining the performance-link rewards and incentives.

The Company believes that learning is an ongoing process. Towards this end, the Company has built a training infrastructure which seeks to upgrade skill levels across grades and functions through a combination of in-house and external programme.

The total number of employees on the rolls of the Company as on 31st March 2012 was 14 as against 9 as at 31st March 2011.

# CORPORATE SUSTAINABILITY AND SOCIAL RESPONSIBILITY

The Company constantly strives to meet and exceed expectations in terms of the quality of its business and services. The Company commits itself to ethical and sustainable operation and development of all business activities according to responsible care and its own code of conduct. Corporate Social Responsibility is an integral part of the Company's philosophy and participates in activities in the area of education and health.

#### **CAUTIONARY STATEMENT**

Certain statements under "Management Discussion & Analysis" describing the Company's objectives, projections, estimates, expectations or predictions may be forward looking statement within the meaning of applicable securities laws and regulations. Although the expectations are based on reasonable assumptions, the actual results could materially differ from those expressed or implied, since the Company's operations are influenced by many external and internal factors beyond the control of the Company. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events.

# **COMPLIANCE**

The Compliance function of the Company is responsible for independently ensuring that operating and business units comply with regulatory and internal guidelines. The Compliance Department of the Company is continued to play a pivotal role in ensuring implementation of compliance functions in accordance with the directives issued by regulators, the Company's Board of Directors and the Company's Compliance Policy. The Audit Committee of the Board reviews the performance of the Compliance Department and the status of compliance with regulatory/internal guidelines on a periodic basis.

New Instructions/guidelines issued by the regulatory authorities were disseminated across the Company to ensure that the business and functional units operate within the boundaries set by regulators and that compliance risks are suitably monitored and mitigated in course of their activities and processes. New products and process launched during the year were subjected to scrutiny from the Compliance Standpoint and proposals of financial services were screened from risk control prospective.

The Company has complied with all requirements of regulatory authorities. No penalties/strictures were imposed on the Company by stock exchanges or SEBI or any statutory authority on any matter related to capital market during the last three years except re-instatement fees paid to BSE for revocation of suspension from trading in the Equity Shares of the Company.

Mumbai, June 30, 2012

By order of the Board

For BLUE CIRCLE SERVICES LIMITED

# Registered Office:

Office No. 33, Basement, Mona Shopping Centre J. P. Road, Near Navrang Cinema, Andheri (West), Mumbai-400 058

ANIL PUROHIT
Chairman & Managing Director

# ANNEXURE TO THE DIRECTOR'S REPORT

#### COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Corporate Governance is the set of systems and practices to ensure that the affairs of the Company are being managed in a way that ensures accountability, transparency and fairness in all its transactions and meet its stakeholders' aspirations and societal expectations.

Blue Circle Services Limited (BCSL) is committed to international compliance standards, to ensure checks and balances between the board and management as well as a sustainable approach to value creation. In defining the management structure, organisation and processes of the Company, the corporate governance principles aim to provide stakeholders value and transparency to promote sustainable long-term success. The Company believes that adherence to business ethics and commitment to corporate governance will help the Company to achieve its goal of maximizing value for all its stakeholders and endeavors to not only match international standards but also strives to set a benchmark for corporate governance initiatives.

# **BOARD OF DIRECTORS**

# **Composition of Directors**

The Board has six members with an executive Chairman. The Independent Directors on the Board are competent and highly respected professionals from their respective fields and have vast experience in general corporate management, finance, banking and other allied fields which enable them to contribute effectively to the Company in their capacity as members of the Board. The day to day management of the Company is conducted by Managing Director subject to supervisions and control of the Board.

All the Directors are liable to retire by rotation as per Article 128 of the Article of Association and eligible for re-election.

None of the non-executive directors has any material pecuniary relationships or transactions with the company, its promoters, directors and associates which in their judgment would affect their independence. None of the directors are inter-se related to each other.

The Board of Directors met 6 times on 10th May, 30th June, 12th August, 5th September and 10th November in year 2011 and on 10th February in the year 2012 during the financial year 2011-2012.

The composition and category of the Board of Directors as at March 31, 2012, the number of other Directorships/Committee memberships held by them and also the attendance of the Directors at the Board meetings of the Company are as under:

Name	Designation	Board Meetings Attended	Whether Attended AGM	Committee Membership	Committee Chairman- ship	No. of Directorship in other Public Ltd. Co.
Anil Purohit*	Managing Director	6	Yes	4	Nil	1
Ashok Bothra	Whole time Director	6	Yes	8	3	4
Dhruva Narayan Jha	Whole time Director	6	Yes	3	2	2
Raj Kumar Mall	Independent Director	6	Yes	1	1	Nil
Chandresh N. Shah	Independent Director	6	Yes	3	3	1
Pawan Borad	Independent Director	6	Yes	1	2	1

<sup>\*</sup>Chairman of the Board

#### AUDIT COMMITTEE

The Audit Committee consists of two Independent Directors & the Managing Director. All members of the Audit Committee are financially literate and they have accounting or related financial management expertise.

The primary purpose of the Audit Committee is to assist the Board of Directors (the "Board") of Blue Circle Services Ltd., (the "Company") in fulfilling its oversight responsibilities with respect to (a) the accounting and financial reporting processes of the Company, including the integrity of the audited financial results and other financial information provided by the Company to its stockholders, the public, stock exchanges and others, (b) the Company's compliances with legal and regulatory requirements, (c) the Company's independent auditors' qualification and independence, (d) the audit of the Company's Financial statements, and the performance of the Company's internal audit function and its Independent Auditors.

# Authority and Responsibilities

The Audit Committee reviews the Company's financial reporting process, disclosure of accounting treatment, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter, Compliance with listing and other legal requirements relating to financial statements, disclosure norms, internal control systems, risk management policies, accounting policies and practices, ensuring the quality and appropriateness of the Company's accounting and financial disclosures as well as quarterly/half yearly financial statements. It recommends appointment of Statutory Auditors fixes audit fees and reviews internal control systems, Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern, scope for observations of the auditors and adequacy of the internal audit function, discussion with internal auditors any significant findings and follow up there on, To review the functioning of the Whistle Blower mechanism, Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate etc.

In addition to the above, Audit Committee reviews the followings:

- 1. Management discussion and analysis of financial condition and results of operations;
- 2. Statement of significant related party transactions submitted by management;
- 3. Management letters / letters of internal control weaknesses issued by the statutory auditors and qualification in draft audit report;
- 4. Internal audit reports relating to internal control weaknesses;
- 5. To review the annual financial statements and to recommend their adoption to the Board, with particular reference to disclosure of any related party transaction.
- 6. To review the Quarterly financial statements and recommend their adoption to the Board.
- 7. The appointment, removal and terms of remuneration of the Chief internal auditor;

As required under Section 292A of the Companies Act, 1956 and Clause 49 of Listing Agreement, the new "Terms of Reference" of the Audit Committee were approved by the Board of Directors at its meeting held on 17th March 2010.

The members of Audit Committee met five times on 10th May, 30th June, 12th August & 10th November in year 2011 and on 10th February in year 2012 during the financial year ended on 31st March 2012.

Name	Number of Meetings Held	Meetings Attended
Mr. Anil Purohit	5	5
Mr. Rajkumar Mall	5	5
Mr. Chandresh N Shah*	5	5

<sup>\*</sup>Chairman of Committee

#### REMUNERATION COMMITTEE

Since the Company does not have remuneration Committee (constitution of which is a non-mandatory requirement), the details pertaining to the same are not provided.

# Details of Remuneration paid to Directors

Sum of ₹ 1,80,000/- have been paid to Mr. Anil Kumar Purohit, Managing Director, during the financial year 2011-2012. Apart from this no Fees has been paid to any of other Directors of the Company for attending Board & Committee Meetings.

No Stock option has been allotted to any of the Directors during the financial year 2011-2012.

None of the Independent Directors holds any shares in their name or in the name of their relatives.

# **SHARE TRANSFER COMMITTEE**

The Board of Directors has constituted Share Transfer Committee under the Chairmanship of Mr. Chandresh N shah; Independent Director with two other Directors namely Mr. Anil Purohit & Mr. Ashok Bothra.

The members of Share Transfer Committee met 5 times on 9th April, 23rd April, 1st July and 3rd October in year 2011 and on 14th January in year 2012 during the financial year ended on 31st March 2012.

Name	Number of Meetings Held	Meetings Attended
Mr. Chandresh N Shah*	5	5
Mr. Anil Purohit	5	5
Mr. Ashok Bothra	5	5

<sup>\*</sup>Chairman of Committee

#### INVESTORS' GRIEVANCE COMMITTEE

The Board of BLUE CIRCLE SERVICES LIMITED has constituted a Committee of Directors, which inter-alia also functions as "Shareholders/Investors" Grievance Committee, consisting of three members, chaired by a Non-Executive, Independent Director. The Committee meets once a month and inter-alia, deals with various matter relating to:

- Transfer/transmission/transposition of shares;
- Consolidation/splitting of shares/folios;
- Issue of Share Certificates for lost, sub-divided, consolidated, rematerialize, defaced etc;
- · Review of Shares dematerialized and all other related matters; and
- Investors' grievances and redressal mechanism and recommend measures to improve the level of Investor Services.

The Share Department of the Company and the Registrar and Share Transfer Agent, Purva Sharegistry India Pvt. Ltd. attend to all grievances of the shareholders and investors received directly or through SEBI, Stock Exchanges and Registrar of Companies etc.

The Minutes of Shareholders'/Grievances Committee are noted by the Board of Directors at the Board Meetings.

Continuous efforts are made to ensure that grievances are more expeditiously redressed to the complete satisfaction of the investors. Shareholders are requested to furnish their telephone numbers and email addresses to facilitate prompt action.

### **COMPLIANCE OFFICER**

The Company has appointed Mr. Pravin Sawant as a Compliance Officer within the meaning of Listing Agreement.

# COMPOSITION OF COMMITTEE AND MEETINGS ATTENDED

During the year, twelve meetings of the Committee of Directors were held on April 4, May 2, June 1, July 1, August 2, September 1, October 3, November 2, and December 1st in year 2011 and on January 3, February 1 and March 2 in year 2012.

Brief Details of Names, Position, Category and meeting attended by Members of Committee is as follows:

Name	Position	Category	Meetings Attended
Mr. Rajkumar Mall*	Chairman	Independent, Non-Executive	12
Mr. Chandresh N Shah	Member	Independent, Non-Executive	12
Mr. Ashok Bothra	Member	Executive - Wholetime	12

<sup>\*</sup>Chairman of Committee

# DETAILS OF SHAREHOLDERS' COMPLAINTS DURING THE YEAR

During the year the Company did not receive any complaint from any of its Members and there were Nil Complaints at the end of Financial Year ending on 31st March 2012.

# **GENERAL BODY MEETINGS**

Location & time for the last three Annual General Meetings :

Annual General Meeting	Date & Time	Venue
35th Annual General Meeting	21st September 2011, 2.30 PM	106, Sagar Shopping Centre, J. P. Road, Andheri (W), Mumbai-400 058

34th Annual General Meeting	30th July 2010, 1.30 PM	106, Sagar Shopping Centre, J. P. Road, Andheri (W), Mumbai-400 058
33rd Annual General Meeting	28th September 2009, 10.00 AM	The Nest, 6th Road, Santacruz (E), Mumbai-400 055

#### LOCATION AND TIME OF LAST TWO EXTRA-ORDINARY GENERAL MEETINGS:

Details of Extra-Ordinary General Meetings held during last three financial years are as under :-

During Financial Year 2010-11, Extra Ordinary General Meeting (EOGM) was held on 30th day of August 2010 at 10.30 AM at Registered Office of the Company for Issue and Allotment of 121,00,000 Equity Shares on preferential basis at a price of ₹ 15/- per Share to Promoters & Non-Promoters Group to meet the Working Capital requirements of the Company. Also the Authorized Capital of the Company was increased from ₹ 10.00 Crore to ₹ 15.00 Core to enable Company to issue and allot further shares as proposed in said EOGM.

Further, during Financial Year 2010-11, another Extra Ordinary General Meeting (EOGM) was held on 14th day of March 2011 at 10.30 AM at Registered Office of the Company for Issue and Allotment of 75,00,000 Equity Shares on preferential basis at a price of ₹ 10/- per Share to Non-Promoters Group to meet the Working Capital requirements of the Company. Also the Authorized Capital of the Company was increased from ₹ 15.00 Crore to ₹ 25.00 Core to enable Company to issue and allot further shares as proposed in said EOGM.

During Financial Year 2011-12, Extra Ordinary General Meeting (EOGM) was held on 30th day of September 2011 at 10.30 AM at Registered Office of the Company for Sub-division in face value of Equity Shares; from  $\overline{\xi}$  10/- to  $\overline{\xi}$  1/- per Equity Share and accordingly Resolutions for changes in Capital Clauses of Memorandum & Articles of Association was passed to give the effect of sub-division in face value of Equity Shares.

No Extra Ordinary General Meeting (EOGM) was held during financial year 2009-10.

# POSTAL BALLOT

No Resolution has been passed during last three financial years through Postal Ballot Rules 2011.

At the forthcoming Annual General Meeting, there is no item on the agenda that needs approval by Postal Ballot.

#### SPECIAL RESOLUTION PASSED IN LAST THREE ANNUAL GENERAL MEETINGS:

Special Resolution was passed in 34th Annual General Meeting held on 30th July 2010 for shareholders' approval for appointment of Mr. Anil Purohit, Mr. Chanresh N Shah, Mr. Rajkumar Mall and Mr. Dhruva Narayan Jha as Directors of the Company. The resolutions were passed unanimously and no voting was required to pass these resolutions.

Further, Special Resolution was passed in 33rd Annual General Meeting held on 28th September 2009 for shareholders' approval for appointment of Mr. Ashok Bothra as Director of the Company. The resolutions were passed unanimously and no voting was required to pass these resolutions.

No Special Resolutions have been proposed or passed during last financial year 2010-11.

# **BOARD DISCLOSURES**

# Risk Management

The Company has a Risk Management Policy which has been adopted by the Board of Directors, currently, the Company's risk management approach comprises of the following:-

- Governance of Risk
- Identification of Risk
- Assessment of Control of Risk

The risks have been prioritized through a companywide exercise. Members of Senior Management have undertaken the ownership and are working on mitigating the same through co-ordination among the various departments, insurance coverage, security policy and personal accident coverage for lives of all employees.

The Company has appointed a Risk Officer and also put in place the risk management framework, which helps to identify various risks cutting across its business lines. The risks are identified and are discussed by the representatives from various functions.

Risk Officer will make a presentation periodically on risk management to the Board of Directors and the Audit Committee. The Board and the Audit Committee provide oversight and review the risk management policy periodically.

#### **INSIDER TRADING**

The Securities and Exchange Board of India (SEBI) has over the years introduced various amendments to the Insider Trading Regulations of 1992 which ordain new action steps by corporate and other market intermediaries for the purposes of prevention of Insider Trading.

Pursuant to the above requirements of SEBI (Prohibition of Insider Trading) Regulations, 1992 as amended, the Company has adopted a 'Code of Conduct' for Prevention of Insider Trading (The Code) with effect from October 1, 2002. The Code is applicable to all Directors and such Designated Employees who are expected to have access to unpublished price sensitive information relating to the Company. The Compliance Officer has been appointed for monitoring adherence to the said Regulations.

#### **DISCLOSURES**

- (a) There were no transactions with related parties i.e. with Promoters, Directors, Management, Subsidiaries or Relatives that may have potential conflict of interest with the Company at large. The details of the related Party transactions are disclosed under the notes on accounts, as required under the Accounting Standard 18 issued by the Institute of Chartered Accountants of India.
- (b) There has been no instance of non-compliance by the Company on any matter related to Capital Markets and hence the question of penalties or strictures being imposed on the Company by the Stock Exchange or SEBI or any Statutory Authority does not arise.
- (c) In Compliance with the Securities & Exchange Board of India (Prohibition of Insider Trading Regulations, 1992) as amended till date, on Prohibition of Insider Trading, the Company has a comprehensive Code of Conduct and the same is being strictly adhered to by its management, staff and relevant business associates. The code expressly lays down the guidelines and the procedure to

- be followed and disclosures to be made, while dealing with shares of the Company and cautioning them on the consequences of non-compliance thereof.
- (d) Reconciliation of Share Capital: A qualified Practicing Company Secretary carried out Reconciliation of Share Capital on quarterly basis to reconcile the total admitted capital with National Securities Depository Ltd. (NSDL) and Central Depositary Services (India) Ltd. (CDSL) and the total issued and listed capital. The "Reconciliation of Share Capital Audit Report" confirms that the total issued/ paid-up capital is in agreement with the total number of shares in physical form and the total number of dematerialized shares held with NSDL and CDSL.

# DISCLOSURES ON NON-MANDATORY REQUIREMENTS

The Company has adopted/complied with the following non-mandatory requirements as prescribed in Annexure I D to Clause 49 of Listing Agreement with the Stock Exchange :-

- a) None of the Independent Directors on the Board of the Company has served for the tenure of exceeding nine years. The Company has ensured that the person who is being appointed as an Independent Director has the requisite qualifications and experience which would be of use to the Company and which in the opinion of the Company would enable him to contribute effectively to the Company in his capacity as an Independent Director.
- b) The Company has not setup Compensation and Remuneration Committee.
- c) There was no case of Non-Compliance during financial year 2011-12 in term of provisions of Listing Agreement entered into with BSE by the Company. Further, no penalties have been levied or actions have been taken by BSE or SEBI during last three years.
- d) The Company has complied with mandatory provisions of listing agreement.
- e) The financial statements of the Company are unqualified.
- f) The Board of Directors of the Company at its meeting held on 17th March 2010 have adopted the Whistle Blower Policy and appointed on ombudsperson. Employees can report to the Management concerned unethical behavior, act or suspected fraud or violation of the Company's Code of Conduct Policy. No Employee has been denied access to the Audit Committee.

#### **MEANS OF COMMUNICATIONS**

- The Company regularly provides information to the Stock Exchanges as per the requirements of the listing Agreement.
- The Quarterly/Half Yearly/Nine Months & Annual Results have been submitted to Bombay Stock Exchange Ltd. and published in the leading English Newspapers and in vernacular language Newspaper.
- Company posts its Quarterly Results/Half Yearly/Nine Months & Annual Results on its website www.bluecircleservices.com.
- Official News releases have been posted on its web portal www.bluecircleservices.com.
- No formal representations were made to Institutional Investors or Analysts during the year under review.

 Management Discussion and Analysis forms part of the Annual Report will be posted to the shareholders of the Company.

# GENERAL SHAREHOLDER INFORMATION

Detailed information in this regard is provided in section "Shareholders Information" which forms part of this Annual Report.

#### SHAREHOLDERS' INFORMATION

a. Next Annual General Meeting

The information regarding 36th Annual General Meeting for the financial year ended on 31st March 2012 is as follows:-

Day & Date : Tuesday, 25th September 2012

Time : 3.30 P.M.

Venue : Jaisingh Business Centre, Gr. Floor, CTS No. 119, Parsiwada, Sahar

Road, Andheri (East), Mumbai-400 099

**b. Financial Year** : 1st April to 31st March.

c. Future Calendar :

Subject Matter	Date
Financial Reporting of 1st Quarter ended on 30th June 2012	14th August, 2012
Financial Reporting of 2nd Quarter ended on 30th September 2012	15th November, 2012
Financial Reporting of 3rd Quarter ended on 31st December 2012	15th February 2013
Financial Reporting of 4th Quarter ended on 31st March 2013	30th May 2013
Date of Annual General Meeting	During September 2013

d. Date of Book Closure : September 18 to September 25, 2012. (Both days inclusive)

e. Dividend Payment Date: The Board of Directors are pleased to recommend the payment of

Dividend 5 Paise per Equity Share of ₹ 1/- each (i.e. 5 Percent of paid-up Capital) Subject to approval of Shareholders) to be paid within the prescribed time period. This Dividend, if approved at the Annual General Meeting, shall be paid on or before 24th

October 2012.

f. Listing of Shares : Bombay & Ahmedabad Stock Exchanges

g. Listing Fees : Company has paid Annual listing Fees to BSE and Annual Custodial

Fees to NSDL & CDSL for year 2011-12.

h. Stock Code & ISIN : Scrip Code 508939 on BSE.

ISIN INE526K01023 on both NSDL & CDSL

# i. Market Price Data:

Month	Price on BSE (Rs.) & Volume			BSE Sensit	tive Index
	High	Low	Volume	High	Low
April 2011	44.35	25.40	800	19811.14	18976.19
May 2011	62.80	45.20	900	19253.87	17786.13
June 2011	91.00	64.05	950	18873.39	17314.38
July 2011	218.60	92.80	1100	19131.70	18131.86
August 2011	305.55	222.00	2952	18440.07	15765.53
September 2011	459.45	311.65	19538	17211.80	15801.01
October 2011	565.90	54.95*	893460	17908.13	15745.43
November 2011	68.80	62.75	5626944	17702.26	15478.69
December 2011	74.60	68.75	5357415	17003.71	15135.86
January 2012	75.10	73.50	10456087	17258.97	15358.02
February 2012	76.00	71.30	11814890	18523.78	17061.55
March 2012	76.60	72.00	12647773	18040.69	16920.61

<sup>\*</sup>The face value of Equity Shares has been divided from face value of  $\stackrel{?}{\sim}$  10/- to  $\stackrel{?}{\sim}$  1/- in October 2011.

# j. Registrar & Share Transfer Agent.

M/s. Purva Sharegistry (India) Pvt. Ltd. has been appointed as Registrar & Share Transfer Agent for all work relating to share registry in terms of physical. All transfer, transmission, request related to correspondence/queries, intimation of change of address etc. should be addressed to our RTA directly at the following Address:

# M/s. Purva Sharegistry (India) Pvt. Ltd.

9, Shiv Shakti Ind. Estate, Ground Floor, J. R. Boricha Marg, Lower Parel, Mumbai-400 011 Tel: 022-23016761, Website: www.purvashare.com

# k. Share Transfer Systems

The Share transfer is processed by the Registrar & Share Transfer Agent, Purva Sharegistry (India) Pvt. Ltd. and approved by Share Transfer Committee, if the documents are complete in all respects, within 21 days from the date of lodgment.

# 1. Distribution of Shareholding as on 31st March 2012

Category	No. of Share Holders	% of Share Holders	Total No. of Shares Held	% of Share Holding
1-5000	140	30.24	91715	0.05
5001-10000	16	3.46	143787	0.07
10001-20000	40	8.64	651040	0.32
20001-30000	24	5.18	639111	0.31
30001-40000	14	3.02	505805	0.25
40001-50000	13	2.81	609550	0.30
50001-100000	54	11.66	4064718	2.00
100001 and Above	162	34.99	196764274	96.70
Total	463	100.00	203470000	100.00

# m. Shareholding Pattern as on 31st March 2012

Categories	No. of Shares	% of Shareholding
Promoters, Directors, Relatives & Person acting in concert	6375000	3.13
Indian Bank	0	0.00
Others (NRI)	208	0.00
Hindu Undivided Family (HUF)	11944490	5.87
Private Corporate Bodies	47107388	23.15
Indian Public	137111760	67.39
Clearing Member	931154	0.46
Total	203470000	100.00

# n. Categories of Shareholders as on 31st March 2012

Category	No. of Share Holders	% of Share Holders	Total No. of Shares Held	% of Share Holding
Individuals	243	52.48	137111760	67.39
Directors & Relatives	1	0.21	6375000	3.13
Non-Resident Indians	3	0.65	208	0.00
Indian Bank	Nil	Nil	Nil	Nil
Body Corporate	184	39.74	47107388	23.15
Trust & Hindu Undivided Families	20	4.32	11944490	5.87
Local Mutual Funds	Nil	Nil	Nil	Nil
Others (Clearing Members)	12	2.59	931154	0.46
Total	463	100.00	203470000	100.00

# o. Dematerialization of Equity Shares & Liquidity

The Company's Equity Shares are in Demat trading segment and the Company had established connectivity with both NSDL & CDSL by signing the necessary agreements.

# Procedures for dematerialization / rematerialization of Equity Shares:-

Shareholders seeking demat / remat of their shares need to approach their Depository Participants (DP) with whom they maintain a demat account. The DP will generate an electronic request and will send the physical share certificates to Registrar and Share Transfer Agents of the Company. Upon receipt of the request and share certificates, the Registrar will verify the same. Upon verification, the Registrar will request NSDL/CDSL to confirm the demat request. The demat account of the respective share holder will be credited with equivalent number of shares. In case of rejection of the request, the same shall be communicated to the shareholder.

In case of remat, upon receipt of the request from the shareholder, the DP generates a request and verification of the same is done by the Registrar. The Registrar then requests NSDL or CDSL to confirm the same. Approval of the Company is being sought and equivalent numbers of shares are issued in physical form to the shareholder. The share certificates are dispatched within one month from the date of issue of Shares.

The Shares of Company are yet to be admitted for trading on Bombay Stock Exchange Ltd. As on 31st March 2012, 96.78% Equity Shares of the Company are in dematerialized form.

# p. Nomination

Individual Shareholders holding shares singly or jointly in physical form can nominate a person in whose name the shares shall be transferable in case of death of the registered shareholder(s). Nomination facility in respect of shares held in electronic form is also available with the depository participants as per the bye-laws and business rules applicable to NSDL and CDSL. Nomination forms can be obtained from the Company's Registrar and Share Transfer Agent.

# q. Requirement of PAN Card in case of Transfer of Shares in Physical Form

Pursuant to SEBI Circular, the shareholders holding shares in physical form are requested to submit self certified copy of PAN at the time of sending their request for share transfer/transmission of name/transposition of name.

#### r. For the Attention of Shareholders holding shares in electronic form

Shareholders holding shares in electronic mode should address all their correspondence to their respective Depository Participants (DPs).

# s. Details on use of Public Funds Obtained in the last three years :

Particulars of Utilization	Amount (` in Lac)
Share Investments	1131.70
Inter Corporate Deposit	379.96
Loans to Others	1631.17
Total	3142.83

#### **BLUE CIRCLE SERVICES LIMITED**

t. Outstanding GDRs./ADRs/Warrants or any convertible instruments, conversion data likely impact on Equity:

Not Applicable.

# u. Investors' Correspondence

Shareholders can contact the following Officials for secretarial matters of the Company:-

Mr. Pravin Sawant - blue.circl@gmail.com

#### v. Code of Conduct

The Board of Directors of the Company has laid down Code of Conduct for Directors and for Senior Management & Employees. All Board Members and Senior Management have affirmed compliance with the Code of Conduct for the year under review. Declaration to this effect signed by the Managing Director & Chief Executive Officer is annexed to this report.

# w. Address for Correspondence

BLUE CIRCLE SERVICES LIMITED

Office No. 33, Basement, Mona Shopping Centre, J. P. Road, Near Navrang Cinema,

Andheri (West), Mumbai-400 058 URL: www.bluecircleservices.com

# CHAIRMAN & MANAGING DIRECTOR'S DECLARATION ON CODE OF CONDUCT

As required by Clause 49 of Listing Agreement, the Managing Director and CEO's Declaration for Code of Conduct is given below:

To

The Members of BLUE CIRCLE SERVICES LIMITED

- (a) We have reviewed financial statements and the cash flow statement for the year and that to the best of their knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of their knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) we have indicated to the auditors and the Audit committee
  - (i) significant changes in internal control over financial reporting during the year;
  - (ii) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - (iii) instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

For BLUE CIRCLE SERVICES LIMITED

Anil Purohit Chairman & Managing Director

# ANNUAL CERTIFICATE UNDER CLAUSE 49(I)(D) OF THE LISTING AGREEMENT WITH THE STOCK EXCHANGES

I, Anil Purohit, Chairman & Managing Director of the Company declare that all Board Members and Senior Management of the Company have affirmed compliance with the Code of Conduct during the year ended 31st March 2012.

For BLUE CIRCLE SERVICES LIMITED

Anil Purohit Chairman & Managing Director

Mumbai, June 30, 2012

# SECRETARIAL COMPLIANCE REPORT

The Board of Directors,

# M/s. BLUE CIRCLE SERVICES LIMITED

We have examined the registers, records and papers of M/s. BLUE CIRCLE SERVICES LIMITED as required to be maintained under the Companies Act, 1956, (hereinafter referred to as "The Act"), the rules made thereunder and also the provisions contained in the Memorandum of Association and Articles of Association of the Company for the year ended 31st March 2012.

On the basis of our examination as well as information and explanations furnished by the Company and the records made available to us, we report that:

- The Company has kept and maintained all registers and records as per Annexure "A" to this
  certificate, as per the provisions of the Companies Act 1956 (the Act) and the rules made there
  under and all entries therein have been duly recorded during the year.
- 2. The Company has filed the forms and return as stated in Annexure "B" to this certificate, with the Registrar of Companies or other authorities within the time prescribed under the Act and the rules made there under.
- 3. The Company has given proper notice along with the agenda for convening of Board Meeting, Committee Meetings and Annual General Meetings during the year.
- 4. The proceedings of the Meetings were properly recorded in the Minutes Books during the year.
- 5. The Board of Directors of the Company is duly constituted during the year.
- 6. The Company has obtained all the necessary approvals from the Board and Shareholders as required by the Act during the year.
- 7. The Company has not accepted any Deposit in terms of Section 58A of the Act read with Companies (Acceptance of Deposit) Rules, 1975 during the year.
- 8. The Company has compiled with the provisions of section 154 of the Act during the year.
- 9. The Company has declared dividend and paid to the eligible shareholders in compliance with the provisions of section 205 of the Act during the year.
- The Company has paid remuneration to the Managing Director and sitting fees to the Directors of the Company during the year in terms of section 198, 269, 309 read with Schedule XIII of the Act.
- 11. The Company has not appointed any sole selling agent in terms of section 294 of the Act during the year.
- 12. The Company has not advanced any loans to its Directors or persons or firms or Companies referred to under section 295 of the Act during the year.
- 13. The Company has not entered into any transactions, which falls under section 297 of the Act during the year.
- 14. The Directors have disclosed their interest in other firms / companies to the Board of Directors pursuant to the provisions section 299 of the Act.
- 15. The Company has not appointed any person as a place of profit in terms of section 314 of the Act during the year.
- 16. The Company has not issued any duplicate share certificate during the financial year.
- 17. The Company has complied with the provisions of section 372A of the Act.

- 18. The Company:
  - a) has delivered all the Share Certificates on lodgment thereof for transfer/transmission or any other purpose in accordance with the provisions of the Act;
  - has deposited amount in a separate Bank Account as against declaration of Dividend during the year.
  - c) has posted warrants to members of the Company within the required time frame as against payment of Dividend to Members.
  - d) Was not required to transfer any amount to Investor Education and Protection Fund.
  - e) Was duly complied with the requirement of section 217.
- 19. The Board of Directors of the Company is duly constituted and there was no appointment of Additional Director/s alternate Director/s and Directors to fill the casual vacancy during the financial year.
- 20. The Company was not required to obtain approvals of the Central Government, Company Law Board, Regional Director, Registrar or such other authorities as prescribed under the various provisions of the Act.
- 21. The Company has not issued any Shares, Debentures or other Securities during the financial year.
- 22. The Company has not bought back any share during the financial year.
- 23. There was no redemption of preference shares or debentures during the financial year.
- 24. There were no transactions necessitating the Company to keep in abeyance the rights to dividend, rights shares and bonus shares pending registration of transfer of shares.
- 25. As per the information and explanation given, the Company has not invited / accepted any deposits including any unsecured loans falling within the purview of Section 15A during the financial year.
- 26. The Company has not borrowed fund from its Directors, members, public, financial institutions, banks and others during the financial year ending on 31st March 2012.
- 27. The Company has not altered the provisions of the Memorandum with respect to situation of the Company's Registered Office from one state to another during the year under scrutiny
- 28. The Company has not altered the provisions of the Memorandum with respect to the objects of the Company during the year under scrutiny.
- 29. The Company has not altered the provisions of the Memorandum with respect to the name of the Company during the year under scrutiny.
- 30. The Company has altered its Memorandum of Association and Articles of Association with respect to the Share Capital of the Company in respect of face value of Shares and has altered face value from  $\overline{\xi}$  10/- to  $\overline{\xi}$  1/-.
- 31. There was no prosecution initiated against the Company, or Show Cause Notices received by the Company, for offences under the Act.
- 32. The Company has not received any money as security from its employees during the financial year 2011-12.

For **P. D. Pandya & Associates**Company Secretaries

PARESH D. PANDYA

Partner

Date : June 30, 2012

Place: Mumbai

C. P. No. 4869

Annexure "A"

Register as maintained by the Company :-

# Statutory Registers:

- 1. Register of Members u/s 150
- 2. Register of Directors, Managing Director, Manager and Secretary u/s 303
- 3. Register of Disclosures of Interest by Directors u/s 301(3)
- 4. Minutes Book u/s 301
- 5. Register of Directors Shareholding u/s 307

# Annexure "B"

Forms and Returns as filed by the Company with the Registrar of Companies, Regional Director, Central Government or other Authorities during the financial year ending on 31st March 2012.

Sr. No.	Form N. / Return	Filed u/s	For	SRN	Date of filing and Payment of Challan	Whether filed within prescribed time Yes /	If delay in filing whether requisite additional Fees paid Yes/No
1.	Form 23AC and ACA for the Financial Year ended on 31st March 2011	220	Annual Requirement	P79338935	16th Nov. 2011	Yes	N. A.
2.	Form 20B for the Financial Year ended 31st March 2011	159	Annual Requirement	P79273082	16th Nov. 2011	Yes	N. A.
3.	Form 18	146	Change in situation of Regd. Office	B32160178	16th Feb. 2012	Yes	N. A.
4.	Form 32	303(2) and 264(2)	Appointment of Additional Director	B14151195	14th June 2011	Yes	N. A.

# AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To the Members of BLUE CIRCLE SERVICES LIMITED

We have examined the compliance of the conditions of Corporate Governance by Blue Circle Services Ltd. (The Company) for the year ended 31st March 2012 as stipulated in Clause 49 of the Listing Agreement of the said Company with Bombay Stock Exchange Ltd.

The compliance of the conditions of Corporate Governance is the responsibility of the Company's management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of an opinion on the financial statement of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we hereby certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Agreement.

We state that no investor grievances are pending for a period exceeding one month against the Company as per the records maintained by the Shareholders/Investors Grievances Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with the management has conducted the affairs of the Company.

For **Pradeep Gupta** Chartered Accountants

Place: Mumbai

Date : June 30, 2012 Proprietor

# AUDIT REPORT

#### To the Members of BLUE CIRCLE SERVICES LIMITED

We have audited the attached Balance Sheet of BLUE CIRCLE SERVICES LIMITED as at 31st March 2012 and also the Profit & Loss Account for the year ended on that day annexed hereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We have conducted our audit in accordance with auditing standards generally accepted in India. Those standards required that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also included assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- a. As required by the Companies (Auditors' Report) Order, 2003 issued by the Department of Company Affairs in terms of Section 227 (4A) of the Companies Act 1956, we enclose in the Annexure, a statement on the matter specified in the said Order to the extent applicable;
- b. Further to our comments in the annexure referred to in paragraph 1 above -
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - In our opinion, proper books of accounts as required by law have been kept by the Company so far as appears from our examination of those books;
  - iii. The Balance Sheet, Profit & Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of accounts'
  - iv. In our opinion, the Balance Sheet, Profit & Loss Account and Cash Flow Statement together with notes of accounts dealt with by this report comply with the accounting standards referred to in sub-section (3C) of Section 211 of the Companies Act 1956.
  - v. On the basis of written representations received from the Directors, as on 31st March 2012, and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2012 from being appointed as a Director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act 1956;
  - vi. In our opinion and to the best of our information and according to the explanations given to us, the said accounts, give the information required by the Companies Act 1956, and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - 1. in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March 2012;
    - in the case of the Profit and Loss Account, of the Profit for the year ended on that date;
    - 3. in the case of Cash Flow Statement, of the cash flows for the year ended on that date.

For **Pradeep Gupta** Chartered Accountants

Place: Mumbai

Date: June 30, 2012 Proprietor

# ANNEXURE TO THE AUDITORS' REPORT

(Referred to in Paragraph 1 of our report of even date)

- (a) The Company has maintained memorandum of Fixed Assets Register showing full particulars including quantitative details and situations of fixed assets.
  - (b) As per the information and explanations given to us, the Company has carried out physical verification of fixed assets during the year. In our opinion, the frequency of such verification is reasonable.
  - (c) Any substantial part of fixed assets has not been disposed off during the year, which will affect its status as a going concern.
- 2. The inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.

The procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.

On the basis of our examination of the records of inventory, we are of the opinion that the Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stocks and the book records were not material.

- (a) According to the information and explanation given to us and on the basis of records furnished before us, the Company has not granted any loans, secured or unsecured to Companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
  - (b) In view of above, Clause 4(iii)(a),(b),(c) and (d) of Companies (Auditors' Report) Order, 2003 are not applicable.
  - (c) According to the information and explanation given to us and on the basis of records furnished before us for the verification, the Company has not taken any loans, secured or unsecured from Companies, firms or other parties covered in the register maintained under section 301 of the Act.
  - (d) In view of above, clause 4(iii)(e), (f) and (g) of Companies (Auditors' Report) Order, 2003 are not applicable.
- 4. In our opinion and according the information & explanations given to us, there is an adequate internal control procedure commensurate with the size of the Company and nature of business for the purchase of fixed assets and for the sale of services. During the course of our Audit, no major weakness has been noticed in the internal control system in respect of these areas.
- 5. (a) In our opinion and according the information & explanations provided by the management, the particulars of contract or arrangements that were required to be entered in the register maintained under Section 301 of the Companies Act 1956 have been so entered in the said register.
  - (b) In our opinion and according the information & explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding value of ' five lac have been

entered into during the financial year at prices which are prima-facie reasonable having regard to prevailing market prices at the relevant time.

- 6. The Company has not accepted any deposits from the public hence Clause 4(vi) of Companies (Auditors' Report) Order 2003 is not applicable.
- In our opinion, the Company has an internal audit system commensurate with its size and the nature of its business.
- 8. We are informed that the Central Government has not prescribed maintenance of cost records under section 209(1)(d) of the Companies Act 1956 in respect of products dealt with by the Company.
- 9. (a) In our opinion and according to the information and explanations given to us, undisputed statutory dues including Provident Fund, Investors' Education & Protection Fund, Employees State Insurance Scheme, Income Tax, Sales Tax, Wealth Tax, Custom Duty, Excise Duty, CESS and any other statutory dues have been regularly deposited in time during the year with appropriate authorities and there are no undisputed statutory dues payable for a period of six months from the date they became payable as at 31st March 2012.
  - (b) According to the information and explanation given to us there are no disputes pending before the authorities in respect of Sales Tax, Income Tax, Custom Duty and CESS.
- 10. The Company does not have accumulated losses as at the end of financial year and has not incurred cash losses in the current financial year and in the immediate preceding financial year.
- 11. According to the records made available to us and information and explanation given to us by the management, the Company has not defaulted in repayment of any dues to financial institutions or banks.
- 12. According to the information and explanations given to us, the Company has not granted any loans & advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not chit fund, nidhi, mutual fund and societies and accordingly clause 4(xiii) of Companies (Auditors' Report) Order, 2003 is not applicable.
- 14. In our opinion and according to the information and explanations given to us, the Company has maintained proper records of transactions and contracts relating to dealing in shares, securities and other investments during the year and timely entries have been made therein. Further, such securities have been held by the Company in its own name or are in the process of transfer in its name, except to the extent of the exemption granted section 49 of the Act.
- 15. In our opinion and according to the information and explanations given to us, the Company has not given guarantees for loans taken by others from Banks & Financial Institutions. Accordingly Clause 4(xv) of Companies (Auditors' Report) Order, 2003 is not applicable.
- 16. In our opinion and according to the information and explanations given to us, the Company has not obtained any Term Loan. Accordingly Clause 4(xvi) of Companies (Auditors' Report) Order, 2003 is not applicable.
- 17. According to the information and explanations given to us and on the basis of and overall examination of the Balance Sheet of the Company, no funds raised on short term basis have been utilized for long term investment and vice versa.

ANNUAL REPORT

# **BLUE CIRCLE SERVICES LIMITED**

- 18. The company has not made preferential allotment of shares to parties and/or to the companies covered in the register maintained under section 301 of the Companies Act 1956. Therefore, the provisions of clause 4(xviii) of the Companies (Auditors Report) Order, 2003 are not applicable to the Company.
- 19. During the period, the Company has not issued unsecured debentures on private placement basis and therefore, the provisions of clause 4(xix) of the Companies (Auditors Report) Order, 2003 are not applicable to the Company.
- 20. The Company has not raised any money through public issue during the year and therefore, the provisions of clause 4(xx) of the Companies (Auditors Report) Order, 2003 are not applicable to the Company.
- 21. During the course of examination of the books and records of the Company, carried out in accordance with generally accepted auditing practices in India, and according to the information and explanation given to us, we have neither come across any instance of fraud on or by the Company noticed or reported during the period nor we have been informed of such instances by the management.

For **Pradeep Gupta**Chartered Accountants

Place: Mumbai

Date: June 30, 2012 Proprietor

# **BALANCE SHEET AS AT MARCH 31, 2012**

	Schedule	31.3.2012 ₹	31.3.2011 ₹
EQUITY AND LIABILITIES			`
SHAREHOLDERS' FUNDS			
Share Capital	2.1	203,470,000	203,470,000
Profit & Loss A/c	2.2	69,630,784	65,024,059
TOTAL		273,100,784	268,494,059
CURRENT LIABILITIES			
Other Current Liabilities	2.3	29,725,002	20,647,988
Short-Term Provision	2.4	16,937,637	12,882,807
		46,662,639	33,530,795
TOTAL		319,763,423	302,024,854
<u>ASSETS</u>			
NON-CURRENT ASSETS			
Fixed Assets	2.5	24,500	36,800
Deferred Tax Assets	2.6	1,345,771	1,513,992
Non-Current Investments	2.7	113,170,629	83,201,681
		114,540,900	84,752,473
CURRENT ASSETS			
Cash and Bank Balances	2.8	358,323	17,071,110
Short-term loans and advances	2.9	204,864,200	200,201,271
		205,222,523	217,272,381
TOTAL		319,763,423	302,024,854
Notes forming part of the accounts & Significant Accounting Policies	1		

As per our report of even date

For **Pradeep Gupta** 

For & On behalf of Board

Chartered Accountants

**Proprietor** Membership No. 048979 Anil Purohit
Director

Dhruva Narayan Jha Director

Place : Mumbai Date : June 30, 2012

# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2012

	Schedule	31.3.2012 ₹	31.3.2011 ₹
INCOME		`	
Revenue from operations	2.10	25,813,300	18,940,421
TOTAL INCOME		25,813,300	18,940,421
EXPENSES			
Employee Cost	2.11	2,152,800	1,283,425
Depreciation Expenses	2.5	12,300	9,200
Other expenses	2.12	2,090,637	3,425,120
TOTAL EXPENSES		4,255,737	4,717,745
PROFIT BEFORE TAXATION		21,557,563	14,222,676
Tax Expense:	2.13		
Current tax		5,113,741	3,423,690
Earlier year income tax		13,201	-
NET PROFIT FOR THE YEAR		16,430,621	10,798,986
Earnings per equity share:			
Basic and Diluted (Face Value of ₹ 1/- each, Previous Year ₹ 10/- each)	2.14	0.08	0.53

As per our report of even date

For Pradeep Gupta

Chartered Accountants

For & On behalf of Board

**Proprietor** Membership No. 048979 Anil Purohit
Director

**Dhruva Narayan Jha** Director

Place : Mumbai Date : June 30, 2012

# Statement of Cash Flow Annexed to the Balance Sheet as at 31st March, 2012

			(In ₹)
		31.03.2012	31.03.2011
		₹	₹
A.	Cash Flow from Operating Activities		
	Net Profit before tax and extraordinary Items	21,557,563	14,222,676
	Adjustments for		
	Interest Received	13,350,600	4,382,061
	Dividend	245,800	_
	Depreciation	12,300	9,200
	Operating profit before working capital changes	35,166,263	18,613,937
	Adjustments for Capital Changes		
	Inventories	_	-
	Decrease (Increase) in Trade and other Receivables	_	1,156,709
	Decrease (Increase) Loan & Advances	(4,662,929)	(174,386,961)
	Trade Payable and Provisions	13,300,065	12,581,512
	Cash Generated from operations	8,637,136	(160,648,740)
	Income Tax Liability For The Year	(5,113,741)	(3,423,690)
	Extraordinary Items	( )	-
	· · · · · · · · · · · · · · · · · · ·	(5,113,741)	(3,423,690)
	Net Cash From Operating Activites	38,689,658	(145,458,493)
В.	Cash Flow From Investing Activities	22,222,222	(,,)
	Decrease / (Increase) in Fixed Assets	12,300	(36,800)
	Decrease / (Increase) in Investments	(29,968,948)	(79,710,982)
	Interest Received	(13,350,600)	(4,382,061)
	Dividend Received	(245,800)	(1,502,001)
	Adjustments for Depreciation	(12,300)	(9,200)
	Net Cash from Investing Activities	(43,565,348)	(84,139,043)
C.	Cash Flow From Financing Activities	(13,333,313)	(01,100,010)
•	Preceds from Preferential Issue	_	256,500,000
	Proposed Dividend	(10,173,500)	(8,138,800)
	Dividend Tax	(1,650,396)	(1,320,317)
	Extraordinary Items	(13,201)	(1,513,992)
	Exercise that y recents	(11,837,097)	245,526,891
	Net Cash used in Financing Activities	(16,712,787)	15,929,355
	Net Increase in Cash & Cash Equivalents	16,712,787	(15,929,355)
	Opening Balance of Cash & Cash Equivalents	17,071,110	1,141,754
	1 0 3		
	Closing Balance of Cash & Cash Equivalents	358,323	17,071,110

For and on behalf of the Board

Anil Kr. Purohit Mumbai, June 30, 2012 Chairman & Managing Director

We have verified the attached Cash Flow Statement of Blue Circle Services Limited, derived from Audited Financial Statements and the books and records maintained by the Company for the year ended on 31st March 2012 and found the same in agreement therewith.

For **Pradeep Gupta**Chartered Accountants

Mumbai, June 30, 2012

Proprietor Membership No. 048979

# Notes to Financial Statement for the year ended 31st March 2012

### NOTE 1

### ACCOUNTING POLICIES & NOTES FORMING PART OF THE ACCOUNTS

### Significant Accounting Policies General

 The Financial Statements are prepared on mercantile basis under the historical cost convention in accordance with the generally accepted accounting principles in India, Accounting Standards notified under section 211(3C) of the Companies Act 1956, read with the Companies (Accounting Standard) Rules, 2006 and the other relevant provisions of the Companies Act, 1956.

### Revenue Recognition

2. All revenue and expenses are accounted on accrual basis.

### **Fixed Assets**

All Fixed Assets are stated at cost. Costs include purchase price and all other attributable costs of bringing the assets to working condition for intended use.

### Turnover

4. Turnover is stated after adjusting rebates and discounts and excluding Sales tax

### Depreciation

5. Depreciation on all assets is charged proportionately from the date of acquisition/installation on straight line method at rates prescribed in Schedule XIV of the Companies Act, 1956. Assets costing less than ₹ 5000/- individually have been fully depreciated in the year of purchase.

### **Investments**

Investments are valued at cost.

### Retirement Benefit

None of the Employee has completed the service period to become eligible for payment of gratuity.

### Income Tax

- 8. Provision for taxes comprising of current tax is measured in accordance with Accounting Standard 22- "Accounting For Taxes On Income" issued by the Institute of Chartered Accountants of India:
- 9. Tax expenses comprises of current and deferred tax.
- Provision for current income tax and fringe benefit tax is made on the basis of relevant provisions
  of Income Tax Act, 1961 as applicable to the financial year.
- 11. Deferred Tax is recognized subject to the consideration of prudence on timing differences, being the difference between taxable Income and Accounting Income that originate in one period and are capable of reversal in one or more subsequent periods.

### Provisions, Contingent Liabilities & Contingent Assets

Disclosures in terms of Accounting Standards (AS 29) Provisions, Contingent Liabilities and Contingent Assets issued by the Institute of Chartered Accountants of India :

- 12. The Company creates a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation.
- 13. A disclosure for a contingent liability is made when there is a possible obligation or present obligation that probably will not require an outflow of resources or where reliable estimate of the amount of the obligation cannot be made.
- 14. Contingent Assets are neither recognized nor disclosed.

### Others

- None of the Finished Products or Raw Materials, Stores, Spares and Components consumed or purchased during the year have been imported.
- 16. None of the Earnings / Expenditures is in Foreign Currency.
- 17. Balance of Debtors, Creditors, Deposits, Loans and Advances are subject to confirmation.
- 18. In the opinion of the Board, the Current Assets, Loans & Advances are approximately of the value stated if realized in the ordinary course of business. The provision for depreciation and all known liabilities are adequate and not in excess of the amounts reasonably necessary.
- 19. Investments of the Company have been considered by the management to be of a long term nature and hence they are long term investments and are valued at cost of acquisitions.

### Segment Report

- 20. Based on the Similarity of activities, risks and reward structure, organization structure and internal reporting systems, the Company has structured its operations into the following Segment :
  - a. Short-term funding to its Clients as well as Deposits with Banks
  - b. Investments in Capital Market & Mutual Fund related activities

### Notes to Accounts

21. In the opinion of the Board, Current Assets, Loans and Advances are approximately of the value state, if realized in the ordinary course of business. Provisions for all known liabilities are adequate and not in excess of the amount considered necessary for the same.

### **Contingent Liabilities**

22. Contingent Liabilities not provided for - ₹ Nil

### Particulars of Director's Remuneration (In Rupees)

23. ₹ 1,80,000/- has been paid to Mr. Anil Kumar Purohit, Managing Director towards Directors' Remuneration for the Year (P.Y. ₹ 1,80,000/-)

### **Related Party Transactions**

- 24. Key Management Personnel -
  - 1. Mr. Anil Purohit Managing Director
  - 2. Mr. Ashok Bothra Executive Director
  - 3. Mr. Dhruva Narayan Jha Executive Director

Subsidiary & Group Companies or Companies under same management -

25. M/s. Prime Capital Market Ltd. - Company under same Management

Details of transactions with related parties -

Transaction with related parties	Subsidiary Companies	Key Management Personnel & Relatives
Remuneration	Nil	₹ 1,80,000/-
Investments:		
Investment in Subsidiary	Nil	Nil
Investment in Group Cos.	Nil	Nil

### Remuneration to Auditors

26.	Particulars	31.03.2012	31.03.2011	
	Remuneration to Auditors for Audit Purpose $\overline{\epsilon}$	25,000	5,000	

### Differed Tax

27. The differed tax has not been recognized in financial statement during the year under review.

### Earning per Equity Share

28.		Unit	31.03.2012	31.03.2011	
	Net Profit after Tax available for Share holders	₹	1,64,30, 621	1,07,98,986	
	No. of Equity Shares	No.	203470000	20347000	
	Basis & Diluted Earning Per Share (₹)*	₹	0.08	0.53	

<sup>\*</sup>The Company does not have any outstanding dilutive potential equity shares.

- 29. There are no Micro and Small Scale Business Enterprises, to whom the Company owes dues, which are outstanding for more than 45 days as at March 31, 2012. This information as required to be disclosed under Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the Company.
- 30. Previous years' figures have been regrouped, rearranged wherever necessary to make them comparable with those of current year.

As per our report of even date

For Pradeep Gupta

For & On behalf of Board

Chartered Accountants

ProprietorAnil PurohitDhruva Narayan JhaMembership No. 048979DirectorDirector

Place: Mumbai Date: June 30, 2012

### 2.1 SHARE CAPITAL

Particulars	31.03 Number	3.2012	31.03 Number	.2011
Authorised Equity Shares of ₹ 1/- each (Previous Year ₹ 10/-)	250,000,000	250,000,000	25,000,000	250,000,000
Issued, Subscribed & Paid Up: Equity Shares of ₹ 1/- each (Previous Year ₹ 10/-)	203,470,000	203,470,000	20,347,000	203,470,000
Total	203,470,000	203,470,000	20,347,000	203,470,000

### Reconciliation of number of shares.

Particulars	31.03	3.2012	31.03	.2011
	Number	₹	Number	₹
Shares outstanding at the beginning of the year	203,470,000	203,470,000	747,000	7,470,000
Add : Shares issued on Preferential Basis	-	-	19,600,000	196,000,000
Shares outstanding at the end of the year	203,470,000	203,470,000	20,347,000	203,470,000

### Rights, preference and restrictions attached to Equity Shares

The company has one class of Equity shares having a par value of  $\overline{\varsigma}$  1/- each. Each shareholder is eligible to one vote per share held.

The Dividend proposed by the Board of Directors is subject to the approval of the Sharesholders in the ensuring Annual General Meeting and will be paid in Indian  $\overline{\xi}$ .

# Details of Share held by shareholders holding more then 5% of the aggregate shares in the company

Name of Shareholder	31.03	3.2012	31.03	.2011
	Number	₹	Number	₹
	No. of	% of	No. of	% of
	Shares held	Holding	Shares held	Holding
N.A.	-	-	-	-
Total	-		-	

### 2.2 RESERVES AND SURPLUS

Particulars	31.03.2012	31.03.2011
	₹	₹
Securities Premium Reserve	60,500,000	60,500,000
	60,500,000	60,500,000
Surplus in Profit & Loss Statement		
Opening balance	4,524,059	3,184,190
Add: Net Profit for the year	16,430,621	10,798,986
Amount available for Appropriations	20,954,680	13,983,176
Less: Appropriations		
Proposed Dividend	10,173,500	8,138,800
Tax on Proposed Dividend	1,650,396	1,320,317
	11,823,896	9,459,117
Total	69,630,784	65,024,059
2.3 OTHER CURRENT LIABILITIES		
Particulars	31.03.2012	31.03.2011
	₹	₹
Other payables		
Provision for Expenses	900,002	647,988
Advances	28,825,000	20,000,000
Total	29,725,002	20,647,988
2.4 SHORT TERM PROVISIONS		
Particulars	31.03.2012	31.03.2011
	₹	₹
Proposed Dividend	10,173,500	8,138,800
Tax on Proposed Dividend	1,650,396	1,320,317
Provision for Income Tax (net of Tax paid)	5,113,741	3,423,690
Total	16,937,637	12,882,807

2.5. INTANGIVLE ASSETS

	Cost / Book Value as at 1st April 2011		Additions Deductions/ Cost/Book Depreciation Deductions / Depreciation Depreciation Balance as at Balance as at during the year during the year 2012 at 1st April 2011  Adjustments Value as at on Cost / Adjustments for the year on Cost / 31st March as during the year 2012 at 1st April 2011  March 2012  March 2012  March 2012	Cost/Book Value as at 31st March 2012	Cost/Book Depreciation Deductions / Depreciation Depreciation Balance as at Value as at on Cost / Adjustments for the year on Cost / Book Value as during the as at 1st April year 2011  March 2012  Balance as at Balance as at Balance as at Balance as at 31st March 31st March 2011  Book Value as at 1st April year Abarch 2012  March 2012	Deductions / Adjustments during the year	Depreciation for the year	Depreciation on Cost / Book Value as at 31st March 2012	Balance as at 31st March 2012	Balance as at 31st March 2011
Computer Software	46,000	-	1	46,000	9,200	1	12,300	21,500	24,500	36,800
	46,000	I	1	46,000	9,200	I	12,300	21,500	24,500	36,800
Previous Year	1	46,000	ı	46,000	1	1	9,200	ı	36,800	ı

### 2.6 DEFERRED TAX ASSETS

Particulars			31.03.2012	31.03.2011
			₹	₹
Deferred Revenue Expenditure			1,345,771	1,513,992
Total			1,345,771	1,513,992
2.7 NON CURRENT INVESTMENTS				
Particulars	Numbers	Face Value	31.03.2012	31.03.2011
			₹	₹
Long Term Investments (Trade)				
(1) IN FULLY PAID-UP EQUITY SHARES (Q	UOTED)			
DB (International) Stock Brokers Limited	66,854	2.00	6,231,329	19,293,408
Cheslind Textiles Limited	14,850	10.00	2,706,527	2,706,527
Comfort Intech Limited	100,000	1.00	1,593,000	1,593,000
RPP Infra Projects Limited	59,096	10.00	3,403,452	3,403,451
Splash Media & Infra Limited	1,206,810	1.00	43,162,740	30,455,295
Kavveri Telecom Products Limited	50,000	10.00	7,384,768	-
Rasoya Proteins Limited	14,000	5.00	2,306,726	-
FAG Bearings India Limited	500	10.00	555,843	-
Kaleidoscope Films Ltd	18,000	1.00	392,580	-
Mittal Securities Limited	560,275	10.00	17,433,664	-
The Calcutta Stock Exchange Association Ltd.	250	10.00	400,000	-
			85,570,629	57,451,681
(2) IN MUTUAL FUND Quoted				
Axis Triple Advantage Fund	48,490	10.31	500,000	500,000
			500,000	500,000
(3) IN FULLY PAID-UP EQUITY SHARES (U	N-QUOTED)		-	
Suvidha Vanijya Private Limited	127,500	10.00	-	12,750,000
Vision Steels Limited	31,250	10.00	-	12,500,000
Digvive Venture Private Limited	22,500	10.00	22,500,000	-
Kawatra Paper Private Limited	6,000	10.00	4,500,000	-
JMD Sounds Limited	100	10.00	100,000	-
			27,100,000	25,250,000
Total			113,170,629	83,201,681

Aggregate Market Value of Quoted Investm		74,387,217	22,750,000
Aggregate Market Value of Quoted Investm	ents Mutual Fund	498,782	498,782

### 2.8 CASH AND BANK BALANCES

Particulars	31.03.2012	31.03.2011
	₹	₹
Cash and Cash Equivalents		
Balances with banks		
In current accounts	168,103	17,069,301
Cash in hand	190,220	1,809
Total	358,323	17,071,110
2.9 SHORT-TERM LOANS & ADVANCES (Unsecured)		
Particulars	31.03.2012	31.03.2011
	₹	₹
Considered good		
Security Deposit	56,500	-
Inter-Corporate Deposit	37,996,296	136,750,786
Advance Income Tax Payment	2,100,000	2,400,000
Tax Deducted at Source	1,594,561	1,050,485
Loans to Others	163,116,843	60,000,000
Total	204,864,200	200,201,271
2.10 REVENUE FORM OPERATION		
Particulars	31.03.2012	31.03.2011
	₹	₹
Interest Income on		
Current investment	13,350,600	4,382,061
Dividend		
From Current Investment	245,800	-
Net Gain on sale of Investment		
From Current Investment	10,010,900	8,263,465
Other Business Activities	-	6,066,500
Professional Fees	2,206,000	228,395
Total	25,813,300	18,940,421

### 2.11 EMPLOYEE COST

Particulars	31.03.2012 ₹	31.03.2011
Salaries	2,025,000	1,160,000
Staff Welfare Expenses	127,800	123,425
Total	2,152,800	1,283,425
2.12 OTHER EXPENSES		
Particulars	31.03.2012	31.03.2011
	₹	₹
Paymant to Auditor	25,000	25,000
RTA Fees	23,842	40,600
Convyeance & Travelling Exp.	325,300	298,796
Bank Charges	300	44,451
Finance Brokerage	_	1,775,000
Listing & Depository Fees	189,793	226,115
Postage & Telephone Exp.	121,020	110,237
Professional Fees	35,250	69,000
Printing & stationery	36,503	82,560
Misc. Expense	172,369	168,221
Advertisements	28,330	25,600
Rent, Rates & Taxes	68,000	64,000
Books & Periodicals	14,500	12,000
Donation	500,000	-
Data Processing Charges	35,000	20,000
Director Remuneration	180,000	180,000
Office Maintanance Charges	207,830	164,810
Board Meeting & AGM Expenses	127,600	118,730
Total	2,090,637	3,425,120
2.13 TAX EXPENSES		
Income Tax	5,113,741	3,423,690
Income Tax Prvious Year	13,201	-
Total	5,126,942	3,423,690
2.14 COMPUTATION OF BASIC & DILUTED EPS		
Profit earned (After Tax & Extra-Ordinary Items)	16,430,621	10,798,986
	10,730,021	10,770,700
Weighted Average No. of Equity Shares oustanding during the year, Face Value of ₹ 1/- each	203,470,000	20,347,000
	0.08	0.53

BLUE CIRCLE SERVICES LIMITED

Office No. 33, Basement, Mona Shopping Centre, J. P. Road, Near Navrang Cinema, Andheri (West), Mumbai-400 058.

# **PROXY FORM**

I/We	resident of		
in the district of	being member/members of the above named		
Company, hereby appoint			
resident of	in the district of	or failing	
him		resident o	
	in the district of		
as my/our proxy to at	tend and vote for me/us on my/	our behalf at the	
36th Annual General Meeting of the Company to be	held on Tuesday, the 25th day of	September 2012	
at 3.30 P.M., at Jaisingh Business Centre, Ground Flo	or, CTS No. 119, Parsiwada, Saha	r Road, Andher	
(East), Mumbai-400 099. and any adjournment there	eof.		
Registered Folio No./DP-Client ID	No. of Shares held		
Signed on this day of			
Signed by the said		Affix Revenue	
Signature of Proxy		Stamp	
Attested by Shareholder			
•			
<b>©</b> ✓			
BLUE CIRCLE SER			
Office No. 33, Basement, Mona Shopping Ce Andheri (West), Mo		ang Cinema,	
ATTENDAN	ICE SLIP		
I hereby record my presence at the 36th Annual Gene	eral Meeting of the Company held	l on Tuesday, the	
25th day of September 2012 at 3.30 P.M., at Jaising	gh Business Centre, Ground Floor	; CTS No. 119	
Parsiwada, Sahar Road, Andheri (East), Mumbai-400 0	99.		
Name of Shareholder/s			
Father/Husband's Name			
Father/Husband's NameName of Proxy or Company Representative			

Signature of the Shareholder(s) or Proxy or Company Representative

### **BOOK-POST**

If undelivered, please return to:

# **Blue Circle Services Limited**

Office No. 33, Basement, Mona Shopping Centre, J. P. Road, Near Navrang Cinema, Andheri (West), Mumbai-400 058