

41st ANNUAL REPORT 2010 - 2011



# FORTY-FIRST ANNUAL REPORT 2010-11

BOARD OF DIRECTORS Mr. Kantilal L. Haria Chairman & Managing Director

Mr. Manish K. Haira Joint Managing Director

Mr. Sunil P. Mistry Director Mr. Nitin V. Oza Director

AUDITORS M/s. Sunderji Gosar & Co. Chartered Accountants

**BANKERS** Punjab National Bank & Others

**REGISTERED OFFICE** 8, Subhash Road, Tel.: 91-22-40973000

Vile Parle (East), Fax: 91-22-40973030

Mumbai – 400 057. Email: accounts@hariagroup.com

INVESTOR SERVICE CELL Registrar & Transfer Agent

M/s Link Intime India Pvt. Ltd. C-13, Pannalal Silk Mills Compound,

L.B.S.Marg, Bhandup, Mumbai - 400 078.

Tel: 25963838 Fax: 25946969

Email: isrl@vsnl.com

PLANTS 1) Vapi:

Unit No. 1 345/358, G.I.D.C. Silvassa Road, Vapi

Gujarat

2) Bhiwandi:

Prerna Complex, A-5, Gala No.5-8 AnjurPhata, Dapoda Road, Bhiwandi, Dist.Thane - 421 302

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#### NOTICE

**NOTICE** is hereby given that the **Forty-first** Annual General Meeting of the members of **HARIA EXPORTS LIMITED** will be held on 27<sup>th</sup> September 2011, at 9.30 a.m at Gomantak Seva Sangh, Utkarsh Mandal Chowk, Malvia Marg, Vile Parle (East), Mumbai - 400 057 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider, approve and adopt the Balance Sheet as at 31<sup>st</sup> March, 2011 and the Profit & Loss Accounts for the year ended on that date together with the Reports of the Directors and Auditors thereon.
- 2. To appoint a Director in place of Mr. Manish Haria who retires by rotation and being eligible, offers himself for re-appointment.
- 3. To appoint Auditors and authorise the board to fix their remuneration.

#### **Special Business**

4) To consider and, if thought fit, to pass with or without modifications, the following resolution as a **Ordinary Resolution**:

"RESOLVED THAT, Mr Nitin Vasudev Oza who was appointed as Director in casual vacancy in the meeting of the Board of Directors of the Company held on 15th January, 2011 pursuant to Section 260 of the Companies Act,1956 and who holds the office up to the date of this Annual General Meeting and in respect of whom the Company has received a notice under Section 257 of the Companies Act, 1956 in writing from a member along with a deposit proposing his candidature for the office of Director, be and is hereby appointed as a Director, of the Company liable to retire by rotation".

By Order of the Board

Place : Mumbai Date : 30/05/2011 (KANTILAL L. HARIA) Chairman & Managing Director

#### **NOTES:**

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE IN ITS BEHALF AND SUCH PROXY NEED NOT BE A MEMBER, PROXY IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY. NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING AT THE REGEISTERED OFFICE.
- 2. The Register of Members and Share Transfer Books of the Company will remain closed from 21st September 2011 to 27th September 2011 (both days inclusive).
- 3. Members who hold shares in dematerialized form are requested to bring their ID and DPID numbers for easy identification of attendance at the Meeting.
- 4. Members who wish to attend Meeting, are requested to bring attendance slip sent herewith, duly filled in and the copy of the Annual Report. Copies of the Annual Report will not be distributed at the Meeting.
- 5. Members are requested to intimate to the Company's Registrar and Transfer Agents. **M/s. Link Intime India Pvt. Ltd.** C 13, Pannalal Silk Mills Compound, L. B. S. Marg, Bhandup (W), Mumbai 400 078 for changes if any, in their registered address at an early date and quote their Folio Numbers / Client ID / DPID in all their correspondence.

By Order of the Board

Place : Mumbai (KANTILAL L. HARIA)
Date : 30/05/2011 Chairman & Managing Director



# DIRECTORS' REPORT

TO, THE MEMBERS,

M/S. HARIA EXPORTS LIMITED

MUMBAI.

Your Directors have pleasure in presenting their 41<sup>st</sup> Annual Report together with Audited Accounts of the Company for the year ended 31<sup>st</sup> March, 2011.

#### FINANCIAL RESULTS:

The Financial Results of the Company for the year ended 31st March, 2011 are summarized as under:

Year Ended (Rupees in Lacs)

Particulars	31st March, 2011	31st March, 2010
Sales and other Income	805.88	696.61
Increase/(Decrease) in stock	(11.72)	(48.80)
Less: Expenditure	<u>827.32</u>	<u>570.73</u>
Profit Before Depreciation	(33.16)	77.08
Less: Depreciation	<u>77.21</u>	<u>64.78</u>
Profit Before Tax	(110.37)	12.31
Less: Provision for Tax	-	1.90
Profit After Tax	(110.37)	10.41
Less: Prior period Expenses	<u>6.09</u>	<u>1.72</u>
	(116.46)	8.69
Add: Deferred Tax	46.07	(23.74)
Net Profit	(70.40)	(15.05)
Add: Balance Brought Forward	<u>191.82</u>	206.87
Balance Available for Appropriation	<u>121.42</u>	<u>191.82</u>
Less: Proposed Dividend for the year	NIL	NIL
Less: Transfer to General Reserve	NIL	NIL
Balance Transferred to Balance Sheet	121.42	191.82

#### 1. DIVIDEND:

Your Directors do not recommend any Dividend for the year 2010 – 2011.

#### 2. MANAGEMENTANALYSIS:

#### 2.1 Industry Structure & Development:

The textile industry occupies a unique place in the economy of the country by virtue of its contribution to Industrial output, employment generation and Foreign exchange earnings. Even though the textile industry has the distinctive advantage in respect of raw material and skilled labour, the industry is suffering from technology obsolescence which in turn affects the quality, productivity and cost effectiveness. The textile and clothing are closely related with textiles providing major input to the clothing industry. International trades were regulated by the Agreement on Textiles and Clothing (ATC) at the multilateral level with various bilateral and regional trade agreements. The ATC called for phasing out of quota restrictions by putting pre-condition to the formation of World trade Organization (WTO). The textile and clothing sector has become subject to the World Trade Organization (WTO), after removal



of quotas from 1st January 2005. China has been re-imposed with restrictions both from E.U. and the U.S.A. which helps India to further increase its presence in the global apparel industry. The Indian textile industry plays a vital role in the Indian economy by contributing to GDP, generating employment and earning foreign exchange. An estimated 38 million people are directly employed in the textile industry in India and contributes to 4% of GDP and 20% of total export earnings. India currently exports more than one hundred garment product categories and out of this, cotton apparel exports dominate, contributing nearly 76% by value and synthetic constitutes 12%. Indian textile exports is expected to grow from the current levels to US\$ 50 billion by 2010, consequent to quota removal, apparel being US\$25 billion.

#### 2.2 Manufacturing of Note-Books:

The company has set up plant for manufacturing of note books keeping in view the market as the product is highly used in the Consumer market and the company can avail the maximum benefits from this product. The company had commenced its production of note books in December, 2008 and also marketed the same during the said period. The sales had considerably reached to an higher extent in a very short period. Your company expects that the turnover of this product will still rise in the near future.

#### 2.3 Opportunities & Threats:

After dismantling of quotas, India seems to benefit due to raw material, design skills and skilled labour advantages. India is the world's third largest producer of cotton, second largest producer of cotton yarn, third largest exporter of cotton fabric and fourth largest exporter of synthetic fabric. With the establishment of training institutions like National Institute of Fashion Technology (NIFT), many high quality designers, who are able to create modern designs and interact with the buyers, are emerging. This is a distinctive advantage that Indian companies have, and which has not yet been exploited. India already enjoys a significant competitive advantage in terms of labour cost per hour over developed countries like USA, EU, and Hong Kong, Taiwan Singapore etc. India is rich in traditional workers adept at value adding tasks such as embroidery, minor work, and beading and at marketing complex garments. Apart from these, USA and EU imposed quotas on China recently, which would benefit India in consolidating its market share and good political relations with these two countries would further help. In spite of above advantages that India has, there would be pricing pressures in view of dismantling of quotas as new small and medium manufacturers would crop in not only within India but also from other countries where similar quotas were imposed earlier. Also India has geographical disadvantage which takes little longer time to reach its products to the key markets. It seems the price has been, more or less, stabilized and the buyers are looking for quality manufactures, even if it costs little more.

#### 2.4 Risks and Concerns:

The risk factor is that with the opening up of international markets, after removal of quota system, there may be pricing pressure on products due to various suppliers who will start competing for the same orders in the international markets.

Apart from the above the Industry is exposed to foreign currency risk. The Government of India has instituted several policies to promote the growth and these include interest rate subsidies, duty/tax reimbursement schemes etc. Withdrawal/ termination of any of these policies / schemes may adversely impact the profitability of the Company. Also wage costs in India have been significantly lower than the wage costs in the developed countries for skilled professionals in the textile industry, which has been our competitive strength. Wage increase in India may prevent industry from sustaining this competitive advantage and may negatively affect our profit margins.

#### 2.5 Internal Control System and their adequacy:

The Company is committed to maintaining an effective system of internal control for facilitating accurate, reliable and speedy compilation of financial information, safeguarding the assets and interests of the Company and ensuring compliance with all laws and regulations. The Company has an internal control department to monitor, review and update internal controls on an ongoing basis. The Company has put in place a well-defined organization structure, authority levels and internal guidelines for conducting business transactions. The minutes of Audit Committee would be reviewed by the Board for its suggestions/recommendations to further improve the internal control systems.



The Audit Committee periodically reviews audit plans, observations and recommendations of external auditors with reference to significant risk areas and adequacy of internal controls.

#### 2.6 Financial Analysis:

BALANCE SHEET (RUPEES IN LACS)

	31/03/2011	31/03/2010
1. Share Capital	574	574
2. Reserve & Surplus	1218	1289
3. Loans (Secured)	13.30	19.27
4. Unsecured Loans	1308	1464
5. Provision for Taxation	-	1.90
6. Net Fixed Assets	646	542
7. Net Current Assets	2466	2803

#### 2.7 Human Resources:

The Company believes that its people are a key differentiator, especially in knowledge driven, competitive and global business environment. Adapting work culture to suit the dynamic balancing of people requirements and employee needs is an ongoing process. Fundamental HR processes which enable higher performance orientation, speed, skill and competency development, talent management and human asset are corner stones for the success of any organization. As in the past, the industrial relations continued to remain cordial at all factories / units of the Company.

#### 3) Deposits:

The Company has not accepted any deposit within the meaning of Section 58A of the Companies Act, 1956 read with Companies (Acceptance of Deposits Rule) 1975 during the year under review.

#### 4) Directors:

In accordance with the Articles of Association, Mr.Manish K. Haria retire by rotation and being eligible, offer himself for re-appointment.

The Board wishes to place on record the sad and sudden demise of Mr. Krishnakant B. Shah the Director of the your Company on 22nd October, 2010.

The Board appreciates the services rendered by Mr. Krishnakant B. Shah the Director of the Company during the tenure of his Directorship.

May his soul rest in peace.

Further as a result of casual vacancy caused due to death of Mr. Krishnakant B. Shah, an Additional Director, on 22-10-2010, the Board of Directors appointed Mr. Nitin Vasudev Oza as a Director in casual vacancy, during a Board meeting held on 15th January, 2011. His tenure of office shall come to an end at ensuing Annual General Meeting and a member has submitted a notice u/s 257 along with the required deposit proposing his candidature for the office of Director.

Your Directors recommend the appointment of Mr. Nitin Vasudev Oza at the shareholders meeting.

#### 5) Delisting of Shares

During the year the shares of the Company are delisted from the Ahmedabad Stock Exchange and application for delisting at Delhi Stock Exchange is pending. The company received letter Reference No.ASEL/2010-11 dated 18th March 2011 from Ahmedabad Stock Exchange delisting the shares with effect from 21/03/2011. The application for delisting with Delhi Stock Exchange is still under process.



#### 6) Directors' Responsibility Statement:

Pursuant to the requirement under Section 217 (2AA) of Companies Act, 1956 with respect to Directors' Responsibility Statement, it is hereby confirmed:

- (1) That in preparation of the Annual Accounts for the year ended 31st March, 2011; the applicable accounting standards have been followed along with proper explanation relating to material departures, if any.
- (2) That such Accounting Policies as mentioned in Schedule 20 of the Annual Accounts has been selected and applied consistently and judgments and estimates that are reasonable and prudent are made so as to give a true and fair view of the state of affairs of the company at the end of the financial year ended 31st March, 2011 and of the Profit of your Company for that year.
- (3) That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the Provisions of Companies Act, 1956 for safeguarding the Assets of your Company and for preventing and detecting fraud and other irregularities.
- (4) That the Annual accounts for the year ended 31st March, 2011 have been prepared on a going concern basis.

#### 7) Corporate Governance:

Your Company is committed to achieving the best standards of Corporate Governance. To achieve this, your Company is striving to adopt best practices in Corporate Governance. The requirements of Clause 49 of the Listing Agreement has been complied by the Company in the financial year 2010 - 2011. The Certificate of M/s. Sunderji Gosar & Co. the Statutory Auditors of the Company regarding Compliance of the Corporate Governance Code is annexed herewith. The Company has been complying with Corporate Governance to the extent and in the manner set out in Annexure 'B' forming part of this Report.

#### 8) Conservation of Energy, Technology, Absorption and Foreign Exchange:

Information under Section 217 (1)(e) read with the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 are given in Annexure "A"

## 9) Particulars of Employees:

The Company does not have any Employee whose information are required to be given pursuant to Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules 1975.

#### 10) Auditors:

M/s. Sunderji Gosar & Co, Chartered Accountants, Mumbai, Auditors of the Company will retire at the conclusion of this Annual General Meeting and are eligible for re-appointment. The Members are requested to re–appoint the Auditors and authorize the board to fix their remuneration.

#### Explanation u/s. 213(2) of the Companies Act, 1956:

As regards Auditors remark in note no."P & Q" of notes to Account it is self explanatory needs and no further explanation.

#### **Appreciation:**

The Board wishes to record its appreciation of the efforts put in by the employees of the company, which has enabled it to grow impressively. The Directors thank the customers, vendors, investors, press and bankers for their continued support of your Company's growth. Your Directors thank the Government of India, Government of Maharashtra, Government of Gujarat, Director General of Foreign Trade, Apparel Export Promotion Council, Reserve Bank of India and other Governmental Agencies for their support during the year and look forward to their continued support.

On Behalf of the Board of Directors

Place : Mumbai (KANTILAL L. HARIA)
Date : 30/05/2011 Chairman & Managing Director



# ANNEXURE "A" TO DIRECTORS REPORT

# PARTICULARS AS REQUIRED UNDER COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988.

#### FORM - A

## A. PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY

The management is aware of the importance of energy conservation and reviews the measures taken for reduction in the consumption of energy from time to time.

Power & Fuel Consumption		Current Year 2010 - 11	Previous Year 2009 - 10
1.	Electricity		
a)	Purchased		
	Units (000 KWH)	103721	27940
	Total Amount (Rs.)	666809	121940
	Rate per Unit (Rs.)	6.43	4.36

#### B. CONSUMPTION PER UNIT OF PRODUCTION

PRODUCT	Current Year 2010 - 11	Previous Year 2009 - 10
1. Garments Pieces		
a) (i) Production (Pieces)	168018	398615
(ii) Note book (dozen)	240653	184571
b) Power (Units KWH)	103721	27940
c) Consumption per unit (KWH)	0.25	0.05

#### FORM - B

#### 1. PARTICULARS WITH RESPECT TO TECHNOLOGICAL ABSORPTION

The technology involved in garment manufacture have been assimilated over a long period of time and it has not been found necessary to induct any new skills from abroad.

#### C. FOREIGN EXCHANGE EARNINGS & OUTGO:

Require business plans for export or efforts made during the year

The particulars of foreign exchange earned & utilised during the year are stated in Note to Accounts forming part of the Balance Sheet.

On Behalf of the Board of Directors

Place : Mumbai (KANTILALL. HARIA)
Date : 30/05/2011 (KANTILALL. HARIA)
Chairman & Managing Director

## **ANNEXURE 'B'**

#### A REPORT ON CORPORATE GOVERNANCE

# 1) COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Your company is committed to achieving high standard of Corporate Governance recognising the fact that management is accountable to all stakeholders for good governance. Some of the essential elements of good governance are fairness, ethics, transparency accountability and responsibility.

Consistent with this commitment yours company's practices and policies continue to meet the above attributes in all spheres of production operations and services.

World over corporate governance structures are dynamic evolve over a period of time and keep changing in the light of new developments. Ours too is an ever-evolving process. We will make every effort in raising the standard of corporate governance and will constantly review systems and procedures in order to keep pace with the changing economic environment.

#### 2) BOARD OF DIRECTORS:

The Board of Directors of Haria Exports Ltd. formulates the strategy, reviews the performance, keeps check on utilisation of resources and ensures that the corporate objectives are met on consistent and transparent basis.

The Board represents an optimum combination of Executive and Non-Executive Directors and is in conformity with the Provisions of Listing Agreement on Corporate Governance, Composition of the Board and the category of the Directors as well as details of their Directorship / Membership in other Companies / Committees including those of Haria Exports Limited and other Companies as on 31/03/2011 are given below:

Name of the Directors	Category	Number of Directorship in Public Limited Companies.	Number of Chairmanship/ Membership in Board Committees
Mr. Kantilal L. Haria, Chairman & Managing Director	Promoter & Executive Director.	1	1
Mr. Manish K. Haria, Joint Managing Director	Promoter & Executive Director.	1	1
Mr. Sunil P. Mistry	Non – Executive & Independent Director	1	1
Mr. Nitin V Oza	Non – Executive & Independent Director	1	1

Notes on Directors seeking appointment / re - appointment as required under Clause 49 (VI)(A) of the Listing Agreement entered into with the Stock Exchanges:

The Board of Directors consists of 4 (Four ) Directors, Chairman and Managing Director, Joint Managing Director and 2 Non – Executive Directors who are also Independent Directors.



## The Profile of Members of the Board of Directors are furnished hereunder:

#### (A) Mr. Kantilal L.Haria

Shri Kantilal L. Haria, Chairman & Managing Director, FIBM (Fellowship of Institute of British Management), is highly versatile businessman engaged in various activities ranging from business to Cultural & Social activities. He has built up World wide contacts in export trade and to name a few they consist of Heads of States of Uganda, Tanzania, Zambia and Kenya. His vast experience of business and capabilities of business Management has significantly contributed to the Company's growth. He was the Managing Committee Member of The Handloom Export Promotion Council, MADRAS, The Cotton Textiles Export Promotion Council, Mumbai, The Federation of Indian Export Organisations, Western Region, Mumbai and The Synthetic Textiles Export Promotion Council, Mumbai. He led the five member sales-cum-study team sponsored by The Handloom Export Promotion Council, Madras to African Countries.

#### (B) Mr. Manish K. Haria

Shri. Manish K. Haria, Director, is a Commerce Graduate from Bombay University. He is the key person in the company to look after factory operations and marketing related matters, Shri. Manish K. Haria is a dynamic young man with good execution capacity. He has widely traveled outside India for the purpose of Export Business of the Company and has developed good contacts with Foreign Buyers. At young age, Shri. Manish K. Haria has been handling the entire activities of Haria Group i.e. Marketing, Overseas Tours for Export promotion, controlling the Staff/Workers., etc. Mr. Manish K. Haria is Executive Committee member in the Handloom Export Council, setup by Government of India.

#### (C) Mr. Sunil P Mistry

Mr. Sunil P. Mistry is a Practicing Chartered Accountant and he heads the Audit Committee. He gives valuable advice and suggestion in Accounts and taxation matters of the Company. In view of the valuable contribution received by the Company from his experience, it will be in the interest of the Company to continue him as a Director of the Company.

#### (D) Mr. Nitin Oza

Mr. Nitin Oza is a Senior incharge of Factory at Vapi looking after Liaison with Government Authorities. In view of the valuable contribution received by the Company from his experience, it will be in the interest of the Company to continue / appoint him as a Director of the Company.

# Details of Attendance of the Directors at the Board Meetings held during the year 2010 -2011 and at the Last Annual General Meeting are given below:

Name of the Directors	Number of Board Meeting held while holding the Office	Number of Board Meeting attended while holding the Office	Attendance at LastAGM
Mr. Kantilal L. Haria	11	11	YES
Mr. Manish K. Haria	11	11	YES
Mr. Sunil Mistry	11	3	YES
Mr. Nitin Oza	11	1	NO

The Company follows financial year April to March. The Meeting of the Board of Directors of the Company were held on the following dates during the year 2010 - 2011.



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Sr. No.	Dates of Board Meeting	
1	26 <sup>th</sup> April, 2010	
2	14 <sup>th</sup> August, 2010	
3	18th October, 2010	
4	15th November, 2010	
5	14th December, 2010	
6	15 <sup>th</sup> January, 2011	

Sr. No.	Dates of Board Meeting	
7	15 <sup>th</sup> February, 2011	
8	23 <sup>rd</sup> February, 2011	
9	25 <sup>th</sup> February, 2011	
10	1 <sup>st</sup> March, 2011	
11	15 <sup>th</sup> March, 2011	

The Board Meetings are generally held at the Registered Office of the Company in Mumbai. The Board meets at least once a quarter with the gap between two meetings not exceeding four months. It has remained the practice of the Company to place before the Board, all the matters listed in Annexure - 1 to Clause 49 of the Listing Agreement. The Directors also have access to all the information about the Company and are free to recommend inclusion of any matter in the agenda for discussion. The Senior Executives are invited to attend the Board Meeting and provide clarification as and when required.

#### 3) AUDIT COMMITTEE:

Role and Powers of The Audit Committee,

- To focus its attention on subjects relating to accounting standards, internal controls and financial policies.
- To oversee the Company's financial reporting process and disclosure of its financial information.
- To review the financial statement before submission to the Board of Directors.
- To hold prior discussion with external auditors regarding scope and nature of audit before commencement of the audit and also to have pos audit discussion on the areas of concern.

The Composition, Names of the Members, Chairperson, particulars of the meeting and attendance of the members during the year are as follows

Sr. No.	Name of the Members	Designation	Category of Director	No of Meetings attended during the year 2010-2011
1	*Mr O S Agarwal	Chairman	Independent Non Executive	1
2	*Mr Kantilal Maru	Member	Independent Non Executive	2
3	Mr Sunil Mistry	Member	Independent Non Executive	3
4	Mr Manish Haria	Member	Executive Director	4
5	Mr Nitin Oza	Member	Independent Non Executive	1

<sup>\*</sup> Mr O S Agarwal resigned on 02<sup>nd</sup> August, 2010

The Committee met Four times during the financial year under review. The Committee also met to consider Annual Accounts for the year ended on 31st March, 2011.

<sup>\*</sup>Mr Kantilal Maru resigned on 18th August, 2010



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Sr. No.	Date of Meetings	Number of Members	Attendance
1	28/05/2010	3	3
2	11/08/2010	3	3
3	12/11/2010	2	2
4	11/02/2011	3	3

#### 4. REMUNERATION COMMITTEE:

During the year no meeting of Remuneration Committee was held.

- a. Sitting fees paid during the year is Rs. 1,10,500/-
- b. Remuneration paid / payable to the Executive Directors for the year 2010-11 are detailed below:

(Rupees in Lakh)

S	Sr. No. Name and Designation		Total Amount
	1	Mr. Kantilal L. Haria - Chairman & Managing Director	4.80
	2	Mr. Manish K. Haria – Joint Managing Director	4.20

#### 5. SHAREHOLDERS'TRANSFER/GRIEVANCE COMMITTEE:

Haria Exports Limited has a Shareholders' Transfer / Grievances Committee to approve the share transfers and redressal of all the complaints/ requests from the shareholders. Mr.Rajesh S. Parmar, is the Compliance Officer of the Company. The composition of the share transfer committee is as under:

Mr. Kantilal L. Haria - Chairman of the Committee

Mr. Sunil Mistry - Member of the Committee

During the year, the Company received 2 cases of grievances and all the said 2 cases of grievances were resolved to the satisfaction of the shareholders.

Number of pending share transfers as on March, 31, 2011

NIL

#### 6. GENERAL BODY MEETING:

The Last three Annual General Meetings of the Company were held on the following dates, times and Venues.

AGM	Year	Date	Time	Venue
Thirty Eight	2007-2008	29.09.2008	9.00 a.m.	Gomantak Seva Sangh, Utkarsh Mandal Chowk, Malvia Marg, Vile Parle (E), Mumbai – 57.
Thirty Nineth	2008-2009	13.08.2009	9.00 a.m.	Gomantak Seva Sangh, Utkarsh Mandal Chowk, Malvia Marg, Vile Parle (E), Mumbai – 57.
Fortieth	2009-2010	07.09.2010	9.00 a.m.	Gomantak Seva Sangh, Utkarsh Mandal Chowk, Malvia Marg, Vile Parle (E), Mumbai – 57.

#### 7. DISCLOSURES:

The disclosure in respect of the related party transactions are given in the Notes to Accounts forming part of this Annual Report.



The Company has complied with the requirements of the Stock Exchanges, Securities and Exchange Board of India and other Statutory Authorities on matters relating to Capital Markets during the last three years and consequently no penalties/strictures have been imposed on the Company by these Authorities.

#### 8. MEANS OF COMMUNICATION

The Company published its quarterly and half yearly results in the prescribed form within the prescribed time. The results were forthwith communicated to all the Stock Exchanges where the shares of the Company are listed and also published in Free Press Journal and Navshakti. No presentations were made to institutional investors or analysts during the year. The financial results will be displayed on the Website of the Company which is under development stage.

Your Company has not mailed half-yearly results to the shareholders in view of the above mentioned means of communication adopted by the company.

#### 9. GENERAL SHAREHOLDER INFORMATION

All the required information has been furnished under the head 'Information for Investors.

#### 10. COMPLIANCE:

Haria Exports Limited has complied with mandatory requirements of Corporate Governance Code. The Board would review implementation of non - mandatory requirements of Corporate Governance Code in due course of time. The Auditor's Certificate regarding compliance of Corporate Governance Code for the year 2010 - 2011 is annexed to this Report.

For and On Behalf of the Board of Directors

Place : Mumbai (KANTILAL L. HARIA)
Date : 30/05/2011 Chairman & Managing Director



# INFORMATION FOR INVESTORS

#### 1) 41st Annual General Meeting:

Date : 27th September, 2011

**Time** : 9.30 a.m.

Venue : Gomantak Seva Sangh, Utkarsh Mandal Chowk,

Malvia Marg, Vile Parle (East), Mumbai – 400 057.

2) Financial Calendar (Financial Year 2010-2011):

Unaudited Results for quarter ending June 30, 2010 :

Unaudited Results for quarter ending Sept 30, 2010

Unaudited Results for quarter ending Dec 31, 2010

Audited Results for the year ending March 31, 2011

: 2<sup>nd</sup> week of August, 2010

: 2<sup>nd</sup> week of November, 2010

: 2<sup>nd</sup> week of February, 2011

: Last week of May, 2011

3) Book Closure Date:

Physical : 21st September, 2011 to 27th September 2011

(both days Inclusive)

4) Listing on stock Exchanges : Mumbai, Delhi

5) Stock Code : Mumbai: 512604

: Delhi: File No.7559

: Depositories : NSDL/CDSL

: ISIN-INE772B01014

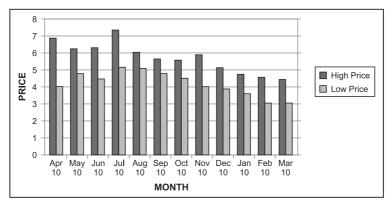
# 6) Market Price, Date, High/Low during each month of the F.Y. 2010 – 2011

Month	Date	High Price	Date	Low Price
April, 2010	23/04/2010	6.87	01/04/2010	4.05
May, 2010	03/05/2010	6.25	21/05/2010	4.79
June, 2010	30/06/2010	6.33	21/06/2010	4.50
July, 2010	12/07/2010	7.36	29/07/2010	5.19
Aug, 2010	26/08/2010	6.05	02/08/2010	5.12
Sept. 2010	20/09/2010	5.68	28/09/2010	4.79
Oct. 2010	14/10/2010	5.60	05/10/2010	4.52
Nov. 2010	18/11/2010	5.90	26/11/2010	4.04
Dec. 2010	02/12/2010	5.15	14/12/2010	3.91
Jan. 2011	03/01/2011	4.78	31/01/2011	3.60
Feb. 2011	17/02/2011	4.60	10/02/2011	3.05
Mar. 2011	04/03/2011	4.45	29/03/2011	3.05



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#### 7) Performance in comparison to broad based indices such as BSE sensex



#### 8) SHARE TRANSFER SYSTEM:

The Company's shares are traded in the Stock Exchanges in demat mode. These transfers are effected through **NSDL** and **CDSL**. Most of the transfers of shares take place in this form.

#### **Registrar and Transfer Agent:**

M/s. Link Intime India Pvt Ltd is the Depository Registrar for establishing connectivity with **NSDL** and **CDSL** for demat segment and also acts as Share Transfer Agent for physical segment. They use computerized share transfer system for processing transfer of shares. On the basis of periodic report on the various requests received from the Shareholders, the share transfer and other requests are placed for approval of Managing Director / Shareholders' Grievances Committee. Details of the share transfer requests approved by the Managing Director are placed to the Shareholders' Grievances Committee.

The Shareholders may send their share transfer and other requests to M/s. Link Intime India Pvt. Ltd at the following address:

#### M/s. Link Intime India Pvt. Ltd.

C - 13, Pannalal Silk Mills Compound,

L. B. S. Marg, Bhandup (West), Mumbai - 400078.

Phone No.: 25963838 Fax: 25946969

Email:isrl@vsnl.com

The Transfer of Shares in the physical form is processed and approved twice in the month and the certificates are returned to the shareholders within 20 days from the date of receipt, subject to documents being valid and complete in all respects. The Share Transfer/Grievance Committee approves the transfer of shares and Demat Request Forms of **NSDL/CDSL**.

#### 9) DISTRIBUTION OF SHAREHOLDING AS ON MARCH 31, 2011:

Distribution of Shareholding of Equity Shares	No. of Shareholders	% of Shares held	Total No. of Shares held	Percentage
1 - 500	5936	78.8523	1066206	18.5750
501 - 1000	833	11.0654	690757	12.0341
1001 - 2000	406	4.3932	636511	11.0890
2001 - 3000	132	1.7535	335864	5.8513
3001 - 4000	49	0.6509	175852	3.0636
4001 - 5000	59	0.7837	282170	4.9159
5001 - 10,000	59	0.7837	441076	7.6843
10001 - Above	54	0.7173	2111564	36.7868
TOTAL	7528	100.00	5740000	100.00



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Promoter's Holding	No. of shares	percentage of shareholding
Indian Promoters:	743917	12.96
Foreign Promoters	-	-
Persons Acting in Concert	-	-
Sub – Total	743917	12.96
Non – Promoters Holding		
Institutional Investors		
Mutual Funds and UTI	840	0.02
Banking, Financial Institutions/ Insurance Companies (Central / State Govt. Inst. Non – Govt. Inst.)	140	0.00
Sub – Total	980	0.02
Others		
Private Corporate Bodies	305504	5.32
Indian Public	4625824	80.59
NRIs/OCBs	28332	0.48
Any Other – Clearing Member	27445	0.63
Sub – Total	4995103	87.02
Grand Total	5740000	100.00

# CATEGORIES OF SHAREHOLDERS AS ON MARCH 31, 2011

80.59 % - Indian Public

12.96% - Promoters holding

5.32 % - Bodies Corporate

0.48 % - NRI/OCBS

0.02% - Mutual Fund / Financial Institutions / Banks

0.63% - Clearing Member

 $100.00\,\%$ 

## 10) DEMATERIALISATION OF SHARES & LIQUIDITY:

The Shares of the Company are available for dematerialisation on both the Depositories viz., National Securities Depository Limited (NSDL) and Central Depositories Services (India) Limited (CDSL). The Shares of the Company are liquid and are included in 'S' category of shares of the Stock Exchange, Mumbai.

About 95.80% of the Equity Shares have been dematerialised as on March 31, 2011.

11) Company does not have any GDR / ADR / Warrants or any other convertible instruments.



#### 12) PLANT LOCATIONS:

VAPI - Unit No. 1,

345/358, GI.D.C. Silvassa Road, Vapi,

Gujarat

BHIWANDI - Prerna Complex,

A-5, Gala No. 5-8

Anjur Phata, Dapoda Road, Bhiwandi, Dist. Thane - 421 302

#### 13) REGISTERED OFFICE:

#### HARIA EXPORTS LIMITED

8, Subhash Road, Vile Parle (East),

Mumbai – 400 057.

Telephone No.: (91 - 22) 40973000

Fax: (91-92): 40973030

E - mail: accounts@hariagroup.com

#### 14) Nomination facility:

The Companies Act, 1956 provides for nomination facility to investors. As a Shareholder, you have an option to nominate any person as your nominee to whom your shares shall vest in the unfortunate event of your death. It is advisable to avail of this facility especially by shareholders who currently hold shares in their single name.

Nomination can avoid the process of acquiring right in shares through transmission by law. In the case of joint holders nominating their nominee, such nomination will be effective only on death of all the holders. The Shareholders may write to the Company at the Registered Office for obtaining the nomination form.

#### 15) Folio Merging:

Members who hold shares in the same order of names in more than one folio, are requested to send their request for merging all their shareholdings into one folio, along with the share certificates, in case of physical shares.

# Details of Directors seeking re-appointment at the Annual General Meeting (Pursuant to Clause 49 of the Listing Agreement with the Stock Exchanges).

NAME OF DIRECTOR	MR. MANISH K. HARIA
Date of Birth	01/12/1969
Date of Appointment	08/01/2010
Experience in specific functional area	Finance and Administration
Qualification	B. Com.
Other Directorship	NIL
Chairman/Member of the Committee	—
Shareholding in HEL including beneficial holding	16060



# Certification by the Chairman & Managing Director [CMD] on Financial Statements of the Company:

- I, Kantilal L. Haria Chairman & Managing Director of Haria Exports Limited, Certify that:
- (a) I have reviewed financial statements and the cash flow statement for the year and that to the best of my knowledge and belief:
  - (i) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of my knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violate of the company's code of conduct.
- (c) I accept responsibility for establishing and maintaining internal controls and that I have evaluated the effectiveness of the internal control systems of the company and I have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of internal controls, if any, of which I am aware and the steps I have taken or propose to take to rectify these deficiencies.
- (d) I have indicated to the Auditors and the Audit committee
  - (i) Significant changes in internal control during the year;
  - (ii) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - (iii) Instances of significant fraud of which I have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system.

Kantilal L. Haria Chairman & Managing Director



# AUDITORS CERTIFICATE REGARDING COMPLIANCE OF CORPORATE GOVERNANCE

To,
The Board of Directors,
HARIA EXPORTS LIMITED

Haria Centre, 8, Subhash Road, Vile Parle (E), Mumbai - 400 057

We have examined the compliance of the conditions of Corporate Governance by the Haria Exports Limited for the year ended 31st March 2011, as stipulated in Clause 49 of the Listing agreement of the said company with Stock Exchange. The compliance of condition of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of the opinion on the financial statements of the company. We have conducted our review on the basis of the relevant records and documents maintained by the company. Based on such review and as per the information and explanations given to us by the Company, in our opinion, the company has complied with the conditions of the Corporate Governance, as stipulated in clause 49 of the said Listing Agreement.

We state that as per the records maintained by the company there were no investor grievances remaining unattended / pending for more than 30 days.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

For SUNDERJI GOSAR & CO. Chartered Accountants

ALPESH K. SAVLA
PARTNER
M. No. 47828
Firm Reg. No.115543W



## AUDITOR'S REPORT

To:

# The Members of Haria Exports Limited

- 1. We have audited the attached Balance Sheet of Haria Exports Limited as at 31st March, 2011, the Profit and Loss Account and also the Cash Flow Statement for the year ended on that date annexed thereto, in which are incorporated the Branch Accounts audited by us. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. Audit included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of subsection (4A) of Section 227 of the Companies Act, 1956, and on the basis of such checks as we considered appropriate and according to the information and explanations given to us, we enclose in the Annexure a statement on the matters specified in paragraphs 4 & 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that :
  - (I) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (II) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (III) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account:
  - (IV) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
  - (V) On the basis of written representations received from the Directors, as on 31st March, 2011 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2011 from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.
  - (VI) In our opinion, since the requirements under section 441A of The Companies Act, 1956 are not notified as on 31st March, 2011, reporting on whether the cess payable under section 441A has been paid or not, is not relevant for the Company, and
  - (VII) In our opinion and to the best of our information and according to the explanations given to us, the said accounts subject to Note No. P read in conjunction with Schedules No. 20 give the information required by the companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
    - a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011;
    - b) In the case of the Profit and Loss Account, of the profit for the year ended on that date; and
    - c) In the case of Cash Flow Statement, of the cash flows for the year ended on that date.

For SUNDERJI GOSAR & CO. Chartered Accountants

ALPESH K. SAVLA PARTNER M. No. 47828 Firm Reg. No.115543W



#### ANNEXURE TO THE AUDITOR'S REPORT

(Referred to in paragraph 3 of our report of even date)

- I. a. We have been informed that the Fixed Assets Register showing full particulars, including quantitative details and situation of Fixed Assets is maintained.
  - b. All the assets have not been physically verified by the management during the year but there is a programme of verification at the year end which, in our opinion, is reasonable having regard to the size of the company and the nature of its assets.
  - c. During the year, the Company has not disposed off any of the Plant & Machinery and hence has not affected the going concern status of the company.
- II. a. The inventory has been physically verified by the Management during the year. In our opinion, the frequency of verification is reasonable.
  - b. In our opinion, the procedures of physical verification of the inventories followed by the Management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c. The Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stocks and the book records were not material.
- III. a. The company has taken loan from five parties covered in the register maintained under section 301 of the Companies Act, 1956 (which is being updated). The maximum amount involved during the year was Rs.1464.46 Lacs and the year-end balance of loans taken from such parties was Rs.1308.33 Lacs. The Company has not granted any loans to parties covered in the Register maintained under 301 of the Companies Act, 1956.
  - b. There are no terms and conditions fixed on which loans have been taken from parties listed in the register maintained under section 301 of the Companies Act, 1956, to that extent they are detrimental to the interests of the Company. Hence whether the company is regular in repaying the principle amount could not be reported hereunder. As the loans taken are interest free, clause for regular payment of interest does not apply.
  - c. In the absence of any terms and conditions it is informed to us that there is no overdue amount of loans taken from or granted to companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956.
- IV. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchase of inventory, fixed assets and with regard to the sale of goods which are under review. The Company is in the process of rectifying the weakness in the internal control.
- V. a. According to the information and explanations given to us, we are of the opinion that the transactions that need to be entered into the register maintained under section 301 of the Companies Act, 1956 are in the process of being updated.
  - b. In our opinion and according to the information and explanations given to us, there are no transactions made in pursuance of contracts or arrangements which are being entered in the register maintained under section 301 of the Companies Act, 1956 exceeding the value of rupees five lakhs in respect of any party during the year.
- VI. In our opinion and according to the information and explanations given to us, Provisions of Section 58A and 58AA of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975 with regard to the deposits accepted from the public does not apply to the Company.
- VII. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business, which is under review.
- VIII. The Central Government has not prescribed maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 for the Company.



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- IX. a. The Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education and protection fund, employee's state insurance, income tax, sales tax, customs duty, excise duty, cess and other material statutory dues applicable to it. According to the information and explanations given to us, there are no undisputed amounts payable in respect of income tax, sales tax, wealth tax, custom duty, excise duty and cess which were outstanding as at 31st March, 2011.
  - b. According to the information and explanations given to us, there are no dues of customs duty, excise duty, sales tax, wealth tax and cess on account of any dispute.

Sr. No.	Name of the Statue	Nature of dues	Forum where dispute is pending	Amount Rs. (in Lacs)
1	Income Tax Act, 1961	Income Tax – F. Y. 1998-99, 1999-2000, 2000-2001.	The Hon'ble High Court, Mumbai	182.00

- X. The Company does have accumulated losses at the end of Financial Year. The company has incurred cash loss during the financial year covered by our report.
- XI. Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in repayment of dues to financial institutions, banks or debenture holders.
- XII. The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other similar securities.
- XIII. In our opinion, the Company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore the provisions of clause (XIII) of paragraph 4 of the aforesaid order are not applicable to the Company.
- XIV. In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause (XIV) of paragraph 4 of the aforesaid order are not applicable to the Company.
- XV. The Company has given guarantees for loans taken by other companies from banks or financial institutions.
- XVI. According to the information and explanations given to us, term loan have been repaid by the Company during the year.
- XVII. According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we report that no funds raised on short term basis have been used for long term investments.
- XVIII. The Company has not raised any money by issue of shares during the year. Therefore, the provisions of clause (XVIII) of paragraph 4 of the aforesaid order are not applicable to the Company.
- XIX. The Company has not issued any debentures during the year under audit. Accordingly the provisions of clause (XIX) of paragraph 4 of the aforesaid order are not applicable to the Company.
- XX. The Company has not raised any money by way of public issue during the year. Therefore, the provisions of clause (XX) of paragraph 4 of the aforesaid order are not applicable to the Company.
- XXI. During the course of our examination of the books of accounts carried out in accordance with Generally Accepted Auditing Practices, we have neither come across any instance of fraud on or by the neither Company nor have we been informed of any such case by the Management.

For SUNDERJI GOSAR & CO. Chartered Accountants

ALPESH K. SAVLA
PARTNER
M. No. 47828
Firm Reg. No.115543W



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# BALANCE SHEET AS AT MARCH 31, 2011

	SCHEDULE	AS AT 31/03/2011 RUPEES	AS AT 31/03/2010 RUPEES
SOURCES OF FUNDS		KUPEES	KUPLES
SHAREHOLDERS FUNDS:			
Share Capital	1	57,400,000	57,400,000
Reserves & Surplus	2	121,866,623	128,906,477
LOAN FUNDS:			
Secured Loans	3	1,330,063	1,926,872
Unsecured Loans	4	130,833,990	146,445,927
TOTAL		311,430,676	334,679,276
APPLICATION OF FUNDS			
Fixed Assets:			
Gross Block	5	186,753,321	171,709,956
Less: Depreciation		122,057,408	117,497,112
		64,695,913	54,212,844
Investments	6	69,100	69,100
Current Assets, Loans & Advances			
Inventories	7	51,893,931	48,664,687
Sundry Debtors	8	142,289,230	273,520,870
Cash & Bank Balance	9	3,858,642	2,944,339
Loans & Advances	10	117,147,374	26,701,270
Deffered Tax Assets		25,352,452	20,745,802
TOTAL (A)		340,541,629	372,576,967
<b>Less: Current Liabilities &amp; Provisions:</b>			
Current Liabilities	11	93,875,966	92,179,636
TOTAL	(B)	93,875,966	92,179,636
Net Current Assets (A - B)	( <b>D</b> )	246,665,663	280,397,331
TOTAL		311,430,676	334,679,276
Notes to Accounts As per our Report of even date			
For SUNDERJI GOSAR & CO. Chartered Accountants	For HARIA EXPO	ORTS LTD	
ALPESH SAVLA Partner M.No.47828 Firm Reg. No.115543W	KANTILAL L. HA Chairman & Mar		MANISH K. HARIA Director
Place: Mumbai Date: 30/05/2011	Place: Mumbai Date: 30/05/2011		

# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2011

	SCHEDULE	FOR THE YEAR ENDED ON 31/03/2011	FOR THE YEAR ENDED ON 31/03/2010
INCOME:			
Sale & Other Income	12	80,587,785	69,661,491
Increase/(Decrease) in Stock	13	(1,171,609)	(4,880,140)
TOTAL INCOME		79,416,176	64,781,351
EXPENDITURE			
Material Cost	14	38,788,958	31,050,850
Manufacturing Cost	15	24,487,238	13,928,921
Employee Cost	16	1,997,074	1,397,399
Administration Cost	17	14,330,989	8,733,436
Selling Cost	18	2,014,540	1,676,348
Financial Cost	19	1,113,169	285,896
TOTAL EXPENDITURE		82,731,968	57,072,849
Profit Before Depreciation		(3,315,792)	7,708,503
Less: Depreciation		7,721,141	6,477,630
Profit before tax after Depreciation		(11,036,933)	1,230,873
Less: Provision Tax		0	190,169
Profit After Tax		(11,036,933)	1,040,704
Less: Prior Period Expenses		609,571	171,852
Add : Deffered Tax		4,606,650	(2,374,348)
		(7,039,854)	(1,505,496)
Add: Balance Brought Forward		19,182,257	20,687,754
BALANCE AVAILABLE FOR APPROPRIATION		12,142,403	19,182,257
Less: Proposed Dividend for Current year		0	0
BALANCE TRANSFERED TO BALANCE SHEET		12,142,403	19,182,257
Notes to Accounts As per our Report of even date	20		
For SUNDERJI GOSAR & CO. Chartered Accountants	For HARIA EX	PORTS LTD	
ALPESH SAVLA	KANTILAL L. I	HARIA	MANISH K. HARIA
Partner		lanaging Director	Director
M.No.47828 Firm Reg. No.115543W			
Place: Mumbai Date: 30/05/2011	Place: Mumbai Date : 30/05/201	11	



# SCHEDULE NO. 1 - 11 ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH 2011

	AS AT 31/03/2011 RUPEES	AS AT 31/03/2010 RUPEES
Schedule - 1		
SHARE CAPITAL		
Authorised Capital:	4 # 0 000 000	4 # 0 000 000
1,50,00,000 Equity Shares of Rs. 10 each	150,000,000	150,000,000
50,00,000 Unclassified Sh. of Rs.10 each	50,000,000	50,000,000
	200,000,000	200,000,000
Issued, Subcribed and Fully Paid up:		
57,40,000 Equity Shares of Rs. 10/- each	57,400,000	57,400,000
	57,400,000	57,400,000
Schedule - 2		
RESERVES AND SURPLUS		
Shares Premium Account	49,600,000	49,600,000
Capital Reserve	182,000	182,000
General Reserves	59,942,220	59,942,220
	109,724,220	109,724,220
Surplus in Profit & Loss Account	12,142,403	19,182,257
TOTAL	121,866,623	128,906,477
Schedule - 3 SECURED LOANS		
Vehicle Loan (The Loan has been secured against Vehicle)	1,330,063	1,926,872
TOTAL	1,330,063	1,926,872
Schedule - 4 UNSECURED LOANS		
From Directors	45,756,745	74,329,133
From Shareholders	-	72,066,793
From Others	85,077,245	50,000
(The above Loans are secured by personal Guarantee of the Chairman and Managing Director)		
Guarantee of the Chairman and Managing Difector)	130,833,990	146,445,927
	<del></del>	

SCHEDULE ATTACHED TO AND FORMING PART OF BALANCE SHEET AS AT MARCH 31, 2011 SCHEDULE - 5 FIXED ASSETS



		GROSS	BLOCK			DEPRECIATION	IATION		NET BLOCK	OCK
ASSETS	AS ON 01/04/2010	ADDITION DURING THE YEAR	DEDUC- TION	TOTAL AS ON 31/03/2011	AS ON 01/04/2010	FOR THE YEAR	DEP. ON SALE	TOTAL DEP.	AS ON 31/03/2011	AS ON 31/03/2010
LAND	4,623,472	0	25,878	4,597,594	0	0	0	0	4,597,594	4,623,472
GIDC PLOT	434,201	0	0	434,201	0	0	0	0	434,201	434,201
SILVER ARTICLE	126,355	0	0	126,355	0	0	0	0	126,355	126,355
BUILDING	40,721,810	15,498,390	6,245,280	49,974,920	27,527,765	1,781,597	2,642,003	26,667,359	23,307,561	13,194,045
GIDC QUARTERS	352,047	0	0	352,047	235,978	5,803	0	241,782	110,265	116,069
FURNITURE & FIX	6,817,242	784,772	37,796	7,564,218	5,712,264	292,973	10,698	5,994,539	1,569,678	1,104,977
ELECTRICAL FITTING	2,686,540	568,852	799,656	2,455,736	2,034,080	88,915	505,392	1,617,603	838,133	652,460
PLANT & MACHINERY	99,721,228	4,706,895	0	104,428,123	69,967,506	4,405,605	0	74,373,111	30,055,012	29,753,722
FACTORY EQUIPMENT	47,244	9,050	0	56,294	32,779	2,381	0	35,160	21,134	14,465
OFFICE EQUIPMENT	3,142,067	296,446	21,550	3,416,963	2,613,093	93,394	2,751	2,703,736	713,227	528,974
VEHICLES	7,159,608	55,211	0	7,214,819	3,703,492	896,981	0	4,600,474	2,614,345	3,456,116
COMPUTERS	5,878,141	253,910	0	6,132,051	5,670,153	153,491	0	5,823,644	308,407	207,988
TOTAL AS ON 31/03/2011	171,709,955	22,173,526	7,130,160	186,753,321	117,497,111	7,721,141	3,160,844	122,057,408	64,695,913	54,212,844
TOTAL AS ON 31/03/2010	163,362,164	8,347,791	0	171,709,955	111,019,481	6,477,630	0	117,497,111	54,212,844	52,342,483



# SCHEDULE NO. 1 - 11 ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH 2011

	AS AT 31/03/2011 RUPEES	AS AT 31/03/2010 RUPEES
Schedule - 6		
Unquoted: (Long Term)		
Trade Investment		
506 (Prev. Year 506) Fully paid Equity Shares of Rs. 25/- each of Sardar Bhiladwala Pardi People Co-op Bank.	12,650	12,650
5 (Prev. Year 5) Fully paid Equity Shares of Rs. 50/- each of The Greater Bombay Co-op. Bank Ltd.	250	250
5520 (Prev. Year 5520) Fully paid Equity Shares of Rs. 10/- each of The North Kanara G.S.B Co-op. Bank Ltd.	55,200	55,200
100 (Prev. Year 100) Fully paid Equity Shares of Rs.10/- each of Mandvi Co-op Bank Ltd.	1,000	1,000
TOTALUNQUOTED	69,100	69,100
Schedule - 7 INVENTORIES  (Taken, valued & certified by the Management) Fabrics & Papers	38,132,617	33,731,765
Finished Goods	13,761,314	14,932,923
TOTAL	51,893,931	48,664,687
Schedule - 8 SUNDRY DEBTORS (Unsecured, Considered good) Outstanding for a period exceeding Six Months Outstanding for a period Within Six Months	126,547,120 15,742,110	258,810,962 14,709,908
•	<del></del>	252 520 950
TOTAL	<u>142,289,230</u>	<u>273,520,870</u>



# SCHEDULE NO. 1 - 11 ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH 2011

	AS AT 31/03/2011 RUPEES	AS AT 31/03/2010 RUPEES
Schedule - 9		
CASH AND BANK BALANCES		
Cash on Hand	1,491,707	1,906,609
Balance with Scheduled Bank	2,366,935	1,037,730
TOTAL	3,858,642	2,944,339
Schedule - 10		
LOANS AND ADVANCES		
(Unsecured, Considered good)		
Advances Recoverable in cash or in kind	44 6 000 04 5	25.405.004
or for value to be received.	116,399,217	25,187,801
Sundry Deposits	748,157	1,513,469
TOTAL	117,147,374	26,701,270
Scchedule - 11		
CURRENT LIABILITIES		
Sundry Creditors	90,575,966	88,539,467
Provision for Taxation	0	190,169
Deposit Received	3,300,000	3,450,000
TOTAL	93,875,966	92,179,636



# SCHEDULE NOS. 12-20 ANNEXED TO AND FORMING PART OF THE PROFIT & LOSS ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011.

	FOR THE YEAR ENDED ON 31/03/2011	FOR THE YEAR ENDED ON 31/03/2010
Schedule - 12		
SALES AND OTHER INCOME		
Export Sales	4,349,905	19,799,801
(Including Difference in Foreign Exchange Debit		
Export Entitlement & incentives	576,202	1,032,424
Local Sales	56,453,788	38,300,605
Dividend Received Other Income	9,362	8,693 10,519,969
Other income	19,198,527	10,519,909
TOTAL	80,587,785	69,661,491
Schedule - 13 INCREASE/(DECREASE) IN STOCK Opening Stock Finished Goods	14,932,923	19,813,063
Closing Stocks		
Closing Stock: Finished Goods	13,761,314	14,932,923
Tillished Goods		
TOTAL	(1,171,609)	(4,880,140)
Schedule - 14 COST OF MATERIALS CONSUMED Opening Stock Add: Purchases of Raw Materials,	33,731,764 43,189,811	30,203,115 34,579,500
Less: Closing Stock	38,132,617	33,731,765
TOTAL	38,788,958	31,050,850
Schedule - 15 MANUFACTURING COST Production Handling Charges Electricity & Power	12,107,842 596,534	6,075,655 251,478
Processing Charges	11,139,124	3,678,546
Other Manufacturing Expenses	643,738	3,923,242
TOTAL	24,487,238	13,928,921



# SCHEDULE NOS. 12-20 ANNEXED TO AND FORMING PART OF THE PROFIT & LOSS A/C ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011.

	FOR THE YEAR ENDED ON 31/03/2011	FOR THE YEAR ENDED ON 31/03/2010
Schedule - 16		
EMPLOYEE COST		
Salaries, Wages & Other Benefites	1,997,074	1,397,399
TOTAL	1,997,074	1,397,399
Schedule - 17		
ADMINISTRATION COST		
Auditor's Remuneration	27,575	27,575
Subscription, Periodicals	38,617	33,178
Legal & Professional Fees	1,997,427	755,911
Postage, Telegrams, Telephone, Telex	976,955	868,928
Rent, Rates & Taxes	4,943,545	2,508,307
Travelling Expenses	1,101,434	1,138,882
Conveyance and Motor Car Expenses	541,023	417,812
Office Expenses	916,124	764,766
Insurance	271,403	203,047
Repairs & Maintenace:		
- Others	569,736	349,393
Other Administrative Expenses	2,947,151	1,665,638
TOTAL	14,330,989	8,733,436
Schedule - 18		
SELLING COST		
Advertisement/Sales Promotion Expenses	1,099,597	1,355,258
Commission	218,434	212,202
Transport Charges	696,509	108,888
TOTAL	2,014,540	1,676,348
Schedule - 19		
FINANCIAL CHARGES Interest Paid	1 001 421	160 162
	1,021,431 91,739	169,163 116,733
Bank Charges	91,/39	110,/33
TOTAL	1,113,169	285,896



#### **SCHEDULE - 20**

# A) SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED $31^{\rm st}$ MARCH, 2011

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### 1) METHOD OF ACCOUNTING:

The accounts have been prepared under the historical cost convention and on going concern concept basis. Method of accounting employed by the company is generally mercantile both as to income and expenditure.

#### 2) a) Fixed Assets:

Fixed assets have been stated at cost. Cost comprises of the purchase price and all other attributable cost of bringing the assets to its working condition for its intended use.

#### b) Capital work in Progress:

Expenses incurred towards acquisition of fixed assets which have not been installed or put to use before the year end are disclosed under capital work in progress and no depreciation has been provided on that. In the year under consideration there is no WIP of Fixed Assets.

#### 3) Depreciation:

Depreciation on Fixed Assets is charged on written down value basis in the manner and as per the rates & method provided in Schedule XIV of the Companies Act, 1956. Depreciation on Assets added/disposed off during the year has been provided on pro-rata basis with reference to the date of addition/deletions.

#### 4) Inventory:

The Inventory is valued as under and as certified by the Management

- a) Raw Material and Consumables are valued at cost.
- b) Finished Goods are valued at Average selling price.
- c) Obsolete stock if any is valued at net realisable value.
- d) In the year under consideration work in progress, is valued at cost.

#### 5) Investments:

Investments are stated at cost.

#### 6) Employee Benefits:

The Company has not provided for the liability for gratuity of Rs.3,46,154/-, as required by the Payment of Gratuity Act 1972, as the directors have waived off their claim.

#### 7) Foreign Currency Transactions:

- a) Transactions in foreign currencies are recorded at the rate of exchange prevailing on the date of the transactions.
- b) Monetary items denominated in foreign currencies at the year end are translated at the year end rates.
- c) Any income or expense on account of exchange difference either on settlement or on translation in the year is recognised in the Profit & Loss Account in the year in which it arises.

#### 8) Borrowing Cost:

Interest and other related cost on acquiring qualifying assets are capitalised as per Accounting Standard AS -16.

#### 9) Taxes on Income

Provision of income tax comprising current tax and deferred tax is made on the basis of the results of the Year. As per the Accounting Standard 22 – issued by ICAI, the net deferred tax assets amounting to Rs.253.52 lacs on account of timing differences as shown below after crediting Current Tax effect of Rs.46.07 Lacs to profit and loss account.



## FORTY-FIRST ANNUAL REPORT 2010-11

Deferred Tax Liability on account of depreciation Rs. 40,93,987

Deferred Tax Asset on account of loss and other disallowances Rs. 2,94,46,439

Net Deferred Tax Assets Rs. 2,53,52,452

10) The Company has the policy of reviewing and passing proper adjustment entries for Income Tax paid, Provision for Income Tax made and excess / short tax provision for the year after receiving orders from the Appellate authorities. The Company also makes a fair estimate of the Income Tax liability every year and gives effects to it in the Books of Account.

#### 11) Contingent Liabilities

Contingent liabilities are disclosed after a careful evaluation of the facts and legal aspects of the Matter Involved.

#### B) NOTES:

The Balances of Sundry Debtors, Creditors, Deposits and Loans & Advances are accepted as appearing in the Ledger Accounts & subject to confirmation from individual parties concerned, due adjustments, if any will be made thereon. Management is confident of receiving all the sums due. The provision for all known liabilities & for depreciation is adequate and not in excess of the amount reasonably necessary.

						2010-2011 (Rs.in Lacs)	2009-2010 (Rs.in Lacs)
2)	Cor	ntinge	ent Liabilities not provid	ed for			
	i)		ome Tax Demand			182.00	66.22
	ii)	Ban	k Guarantee			369.00	219.00
3)	Auc	litor'	s Remuneration includes	): -			
	Auc	dit fee	es & Other Matters			3.00	3.00
4)	Dire	ector	Remuneration			9.00	9.00
5)	Qua	antita	tive & Other information	:- (as Certified by	Management)		
	Α.	Lice	ensed Capacity				
		i)	Garment Division.		3	,00,000 PCS/PA	3,00,000 PCS/PA
		ii)	Note Book Division		1,20	,00,000 PCS/PA	1,20,00,000 PCS/PA
	В.	Inst	alled Capacity				
		i)	Garment Division			,40,000 PCS/PA	2,40,000 PCS/PA
		ii)	Note Book Division		72	,00,000 PCS/PA	72,00,000 PCS/PA
				Qty.	2010-2011	Qty.	2009-2010
	C.	One	ening Stock:-		Value Rs.		Value Rs.
	C.	i)	Fabrics (Mtrs)	122800	2,61,60,754	113987	2,54,43,772
		ii)	Fabrics (Pcs)	6139	5,21,815	113907	2,54,45,772
		iii)	Fabrics (Kgs)	467	1,17,640	-	
		iv)	Garments (Pcs)	19274	30,30,010	46472	77,13,997
		v)	Blinds	1)2/4	50,50,010	26773	40,07,466
		vi)	Others (Garments)	_	27685	20115	10,07,100
		vii)	Note book (Dozen)	46628	84,87,672	45331	80,91,601
			Paper (Pkt)	102222	54,68,441	-	00,51,001
		ix)	Paper (Kg)	28404	15,11,040	83689	35,71,237
		x)	Other (Note Book)	-	33,39,630	-	11,88,106
					4,86,64,687		5,00,16,180





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		Qty.	2010-2011 Value Rs.	Qty.	2009-2010 Value Rs.
D.	** Closing Stock :- (taken, valued &	certified by mai	nagement)		
	i) Fabrics (Mtrs)	415371	3,37,42,799	122800	2,61,60,754
	ii) Fabrics (Pcs)	-	-	6139	5,21,815
	iii) Fabrics (Kgs)	-	-	467	1,17,640
	iv) Garments (Pcs)	22080	67,58,712	19274	30,30,010
	v) Blinds	-	-	-	-
	vi) Others (Garments)	-	11,99,813	-	27685
	vii) Note book (Dozen)	32799	46,11,214	46628	84,87,672
	viii) Paper (Pkt)	41983	15,11,388	102222	54,68,441
	ix) Paper (Kg)	34235	24,38,170	28404	15,11,040
	x) Other (Note Book)	-	16,31,835	-	33,39,630
			5,18,93,931		4,86,64,687
	** Closing Stock is taken as balancing	g figure after ad	justing damages, shorta	ge, scrap etc.	
		Qty.	2010-2011	Qty	2009-2010
			Value Rs.		Value Rs.
E.	Turnover (mfg):-				
	i) Garments (Pcs)	168018	3,22,89,655	398615	2,90,49,001
	ii) Note book (Dozen)	240653	2,38,88,470	184571	2,74,78,457
	Turnover (Trading):-				
	i) Others (Garment)	2772	2,10,672	11380	12,06,845
	ii) Others (Note Book)		44,14,896		3,66,103
			6,08,03,694		5,81,00,406
		Qty.	2010-2011	Qty	2009-2010
			Value Rs.		Value Rs.
F.	Details of Raw Materials Consumed				
	i) Fabrics (Mtrs)	124168	85,51,312	318280	51,38,633
	ii) Fabrics (Kgs)	11967	26,18,789		
	iii) Fabrics (Pcs)	-	-	8639	12,69,753
	iv) Other Garment Consumables	126104	44,30,966	550220	36,27,906
	v) Paper (Kgs)	436404	1,09,10,106	559328	2,21,50,483
	vi) Other Book Consumables		1,22,79,786		74,16,059
	*** Consumption is aminod after ad	:	3,87,90,959		3,96,02,833
G.	*** Consumption is arrived after ad Break up of Raw Materials, Stores an		ned as Imported and Ind	igenous:-	
G.	Broak up of haw Materials, Stores and	% Age	Rupees	% Age	Rupees
	i) Imported	-	-	-	-
	ii) Indigenous	100%	3,87,90,959	100%	3,96,02,833
		100%	3,87,90,959	100%	3,96,02,833



		2010-2011 Rupees	2009-2010 Rupees
H.	Earning and Expenditure in Foreign Exchange:-		
	Earning:-		
	1. FOB Value of Exports (Including Diff. in Foreign Exchange)	43,49,905	1,97,99,801
	Outgo:-	NIL	NIL

- I. Advances Recoverable in Cash or in kind include amount due from Companies under the same management, of Rs. Nil (Previous Year Rs. Nil)
- J. There are no Sundry debtor's dues from the Companies/firms under the same Management.

Earning per share	2010-11	2009-10
Net Profit / (Loss) as per profit and loss account	Rs. (70,39,854)	Rs. (15,05,496)
No. of equity shares outstanding (Nos)	57, 40,000	57, 40,000
Basic and diluted earnings per share	(1.23)	(0.26)

#### L. SEGMENT REPORTING

K.

- 1) Information about Primary segment (by business segment)
  - a) Garments.
  - b) Note books.

The Company's business segments are organised around product lines which have been identified taking into account the nature of products, the different risks and returns the organisational structure and internal reporting systems.

2) Segment revenue segment results, segment assets and segment liabilities include the respective amount identifiable to each of the segment as also the amount allocated on reasonable basis. The expenses which are not directly relatable to the business segment are shown as unallocated corporate cost.

#### 3) Segment Revenue

	BUSINES	SSEGMENT	(Rs. In Lacs)
	Garments	<b>Note Books</b>	Total
REVENUE			_
NET SALES/INCOME	330.77	283.03	613.80
Total Segment Revenue			
Total Sales	330.77	283.03	613.80
Segment Results Before			
Interest, Tax & Unallocable Cost	(15.20)	(88.92)	(104.12)
Add: - Unallocable Income			192.08
Less: - Interest			11.13
Less: - Unallocable corporate Cost			187.20
Profit before Tax			(110.37)
Taxes			0.00
Profit after Tax			(110.37)



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	BUSINES	SSEGMENT	(Rs. In Lacs)
	Garments	<b>Note Books</b>	Total
OTHER INFORMATION			
Segment Assets	2922.97	1130.09	4053.06
Segment Liabilities	876.79	61.96	938.75
Capital Expenditure	219.91	1.82	221.73
Depreciation	70.37	6.84	77.21
Non Cash Expenses Other then Depreciation	-	-	-
INFORMATION ABOUT SECONDARY BUSI	NESS SEGMENT	Γ	
Information about secondary segment (by geogra	aphical segment)		
Total Segment Revenue	330.77	283.03	613.80
	Domestic	International	Total
External Revenue	570.30	43.50	613.80
Segment Assets	4053.06	-	4053.06
Capital Expenditure	221.73	-	221.73

# M. RELATED PARTY DISCLOSURE

# Related Party and their Relationship

a) ASSOCIATES

4)

1) Vilco Pharma Pvt. Ltd.

# b) ENTERPRISE IN WHICH MANAGEMENT PERSONNEL AND RELATIVES HAVE SIGNIFICANT INFLUENCE

- 1) Kumar International
- 2) Mars International

# c) KEYMANAGEMENT PERSONNEL

- 1) Kantilal L. Haria
- 2) Manish K. Haria
- 3) Jaysukh Maru

Transaction for year ended 31st March 2011 (Rs. In Lacs)

Particulars	Associates	Enterprise in which management personnel and relatives have significant influence	Key Management Personnel	Total
1) Interest paid	NIL	NIL	NIL	NIL
2) Loan Received	NIL	850.77	457.57	1308.34
3) Salary Paid	NIL	NIL	4.35	4.35
4) Rent Paid	13.24	NIL	NIL	13.24
5) Director Remuneration	NIL	NIL	9.00	9.00

Note: related parties relationship is as identified by the company and relied upon by the auditors.



- N. In the absence of declarations from Sundry Creditors / Suppliers with regard to their status as Small Scale Industrial undertaking wherever appropriate, it is not possible to determine the amount, payable to sundry creditors falling within the meaning of small scale Industrial undertaking.
- O. Sundry balances are written off amounting to net Rs.(0.34) Lacs [P.Y Rs 1.21 Lacs ] as per the Resolution passed by the Board of Directors at their meeting held on 15th April 2011.
- P. The Company had advanced to two parties a sum of Rs.772.46 crores for purchase of material for their export orders. Subsequently the orders were cancelled and the materials were also not received by the company. The Company is in the process of the recovery of these trade advances and has lodged suit against parties.
- Q. The Company has not made provision for doubtful debts amounting to Rs.16.12 lacs as the management is confident of realization. The company has filed cases against these for recovery of dues.
  - R. Previous Year figures have been regrouped & reclassified/rearranged wherever necessary.

As per our Report of even date

For SUNDERJI GOSAR & CO. For HARIA EXPORTS LTD

**Chartered Accountants** 

ALPESH SAVLA KANTILAL L. HARIA MANISH K. HARIA

Partner Chairman & Managing Director Director

M.No.47828

**Firm Reg. No.115543W** 

Place: Mumbai
Date: 30/05/2011
Place: Mumbai
Date: 30/05/2011



# STATEMENT PURSUANT TO PART IV TO THE COMPANIES ACT,1956 BALANCE SHEET ABSTRACT AND THE COMPANY'S GENERAL BUSINESS PROFILE

#### I. REGISTRATION DETAILS

Registration No. 14758 State Code 11

Balance Sheet Date 31st March, 2011

## II. CAPITAL RAISED DURING THE YEAR [ RS. IN THOUSANDS]

Public Issue NIL Right Isuue NIL

Bonus Issue NIL Private Placement NIL

#### III. POSITION OF MOBILIZATION & DEVELOPMENT OF FUNDS [RS. IN THOUSANDS]

Total Liabilities 311,430 Total Assets 311,430

SOURCES OF FUNDS

Paid Up Capital 57,400 Reserves & Surplus 121,866 Secured Loans 1,330 Unsecured Loans 130,834

APPLICATION OF FUNDS

Net Fixed Assets64,696Investments69Net Current Assets246,665Misc Expenditure0

Accmulated Losses

## IV. PERFORMANCE OF THE COMPANY [RS. IN THOUSAND]

TURNOVER 79,416 Total Expenditure 90,453

Profit / (Loss) Before Tax (11,037) Profit / (Loss) After Tax (11,037)

Earning Per Share NIL Dividend Rate (%) NIL

#### V. GENERIC NAMES OF THREE PRINCIPAL PRODUCTS/SERVICES OF THE COMPANY

(AS PER MONETARY TERMS)

Item Code No. (ITC Code)Product Description620520.02Cotton Mens Shirts620462.11Cotton Ladies Shirts520499.00Cotton Fabrics482010.00Note Books



# CASH FLOW STATEMENT FOR THE YEAR ENDED ON 31/03/2011 PURSUANT TO CLAUSE 32 OF THE LISTING AGREEMENT

	2010-2011	2009-2010
A) NET PROFIT AFTER TAX AND EXTRAORDINARY ITEMS	(110.37)	10.41
DEPRECIATION	45.60	64.78
PRIOR PERIOD ITEMS	(6.09)	(1.72)
DIVIDEND RECEIVED	(0.09)	(0.09)
PROFIT /LOSS ON SALE OF ASSETS	0.00	0.00
PROFIT /LOSS ON SALE OF INVESTMENTS	0.00	0.00
OPERATING PROFIT BEFORE WORKING CAPITAL CHANGE	(70.95)	73.38
ADJUSTMENTS FOR		
TRADE AND OTHER RECEIVABLES	407.86	(236.99)
INVENTORIES	(32.29)	13.51
TRADE PAYABLES	(139.16)	242.77
NET CASH FROM OPERATING PROFIT	165.46	92.67
B) CASH FLOW FROM INVESTING ACTIVITIES		
PURCHASE OF FIXED ASSETS	(150.43)	(83.48)
SALE OF FIXED ASSETS	0.00	0.00
INVESTMENTS DURING THE YEAR	0.00	0.00
DIVIDEND RECEIVED	0.09	0.09
	$\overline{(150.34)}$	(83.39)
C) CASH FLOW FROM FINANCING ACTIVITIES		
PROCEEDS FROM LONG TERM BORROWINGS	(5.97)	(7.46)
PROCEEDS FROM SHORT TERM BORROWINGS	0.00	0.00
NET CASH USED IN FINANCING ACTIVITIES	(5.97)	$\overline{(7.46)}$
NET INCREASE IN CASH AND CASH EQIVALENTS	9.15	1.82
ADD CASH AND CASH EQUIVALENTS AS ON OPN. BAL.	29.44	27.62
CASH AND CASH EQUIVALENTS AS CLSG. BALANCE	38.59	29.44

For and on behalf of Board of Directors

Place : Mumbai Kantilal L. Haria
Date : 30/05/2011 Chairman & Managing Director

To,

The Board of Directors, Haria Exports Limited

We have examined the attached Cash Flow Statement of Haria Exports Ltd., for the year ended 31st March 2011. The statement has been prepared by the Company in accordance with requirement of listing agreement Clause 32 of Stock Exchange and is based on and in agreement with the corresponding Profit & Loss Account and Balance Sheet of the Company covered by our report of even date of the members of the company.

For SUNDERJI GOSAR & CO. Chartered Accountants

ALPESH K. SAVLA
PARTNER
M. No. 47828
Firm Reg. No.115543W



## ATTENDANCE SLIP

## HARIA EXPORTS LIMITED

REGD. OFF: HARIA CENTRE, 8, SUBHASH ROAD, VILE PARLE (E), MUMBAI - 400 057

PLEASE FILL IN ATTENDANCE SLIP & HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL, JOINT SHAREHOLDER MAY OBTAIN ADDITIONAL ATTENDANCE SLIP ON REQUEST.

NAME & ADDRESS OF THE SHAREHOLDERS OR PROXY

NO. OF SHA	RES HELD :	MASTER FOLIO NO.	
		General Meeting of the Company to be held o Mandal Chowk, Malvia Marg, Vile Parle (E), M	
	THE SHAREHOLDER OF PIver is not applicable.	ROXY:	
		TEAR HERE	
		PROXY FORM	
	HA	ARIA EXPORTS LIMITED	
REGD. OF	: HARIA CENTRE, 8	, SUBHASH ROAD, VILE PARLE (	E), MUMBAI - 400 057
MASTER FOLIO	NO:		of
MASTER FOLIO  I/We	NO:	Being a member / members of HARIA EXPO	of DRTS LIMITED hereby appoint
MASTER FOLIO  I/We	NO:of		of DRTS LIMITED hereby appoint
MASTER FOLIO  I/We  of As my/our proxy t	ofoforo vote for me/us and on my/o t 9.30 a.m. at Gomantak Seva	Being a member / members of HARIA EXPO	of

#### Note:

- 1. The Proxy Form should be signed across the stamp as per specimen registered with the company.
- 2. The Proxy Form must be returned so as to reach the Registered Office of the Company at 8, Subhash Road, Vile Parle (East), Mumbai 400 057 not less than 48 hours before the time for Holding the aforesaid meeting. The Proxy need not be a member of the Company.

# **BOOK - POST**

If undelivered, please return to:

# HARIA EXPORTS LIMITED

Haria Centre, 8, Subhash Road, Vile Parle (E), Mumbai - 400 057.

Tel. No.: 4097 3000