TWO-UP FINANCIAL SERVICES LIMITED
(FORMERLY KNOWN AS GOMTI FINLEASE (INDIA) LIMITED)
20 <sup>th</sup> Annual Report
2012 2012
2012-2013

# TWO-UP FINANCIAL SERVICES LIMITED

# (FORMERLY KNOWN AS GOMTI FINLEASE (INDIA) LIMITED) 20<sup>TH</sup> ANNUAL REPORT 2012-2013

# **Board of Directors:**

Mr. Surendra Kedia - Additional Director (Executive) (w.e.f. 26<sup>th</sup> March 2013) Chairman and Whole-time Director (w.e.f. 3<sup>rd</sup> July 2013)

Mr. Vinod Deora - Additional Director (Executive) (w.e.f. 26<sup>th</sup> March 2013)

Managing Director (w.e.f. 3<sup>rd</sup> July 2013)

Mr. Dinesh Jalan - Additional Director (Executive) (w.e.f. 26<sup>th</sup> March 2013)

Joint Managing Director (w.e.f. 3<sup>rd</sup> July 2013)

Mr. Konath Kannampilly - Additional Director (Non-Executive Independent Director)

(w.e.f. 26<sup>th</sup> March 2013)

Mr. Balram Jhunjhunwala - Non-Executive Independent Director
Mr. Ghanshyamchandra Sharma - Non-Executive Independent Director
Mr. Pawan Agarwal - Executive Director (upto 15<sup>th</sup> March 2013)

### Registered Office:

228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai - 400059

### **Auditors:**

M/s. Singrodia Goyal & Co., Chartered Accountants

### Bankers:

Kotak Mahindra Bank Limited The Shamrao Vittal Co-operative Bank Limited

### Registrar & Share Transfer Agent:

M/s. Bigshare Services Pvt. Ltd. E-2/3, Ansa Industrial Estate, Sakivihar Road, Saki Naka, Andheri (East), Mumbai- 400072.

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### NOTICE

Notice is hereby given that the Twentieth Annual General Meeting of the Members of TWO- UP FINANCIAL SERVICES LIMITED (formerly known as Gomti Finlease (India) Limited) will be held on Monday, 5<sup>th</sup> August 2013 at 11.00 a.m. at Unit No. 170, Building No. 5B, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai- 400059 to transact the following business:

### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31st March 2013 and the Profit and Loss Account for the year ended as on that date and the report of the Board of Directors' and Auditors' thereon;
- 2. To appoint a Director in place of Mr. Balram Ramabtar Jhunjhunwala, who retires by rotation and being eligible, offers himself for re-appointment.

### **SPECIAL BUSINESS:**

- 3. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - To appoint M/s. ASL & Company, Chartered Accountants, Firm registration no. 101921W as Statutory Auditors of the Company in place of retiring auditors M/s Singrodia Goyal & Co. to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting and to authorise the Board of Directors to fix their remuneration.
- 4. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Surendra Kedia, who was appointed as an Additional Director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article 128 of the Articles of Association of the Company, and who holds office upto the date of this Annual General Meeting and in respect of whom the Company has received a notice in writing as per Section 257 of the Companies Act, 1956 proposing his candidature for the office of a Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation."
- 5. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Vinod Deora, who was appointed as an Additional Director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article 128 of the Articles of Association of the Company, and who holds office upto the date of this Annual General Meeting and in respect of whom the Company has received a notice in writing as per Section 257 of the Companies Act, 1956 proposing his candidature for the office of a Director, be and is hereby appointed as a Director of the Company, not liable to retire by rotation."
- 6. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Dinesh Jalan, who was appointed as an Additional Director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article 128 of the Articles of Association of the Company, and who holds office upto the date of this Annual General Meeting and in respect of whom the Company has received a notice in writing as per Section 257 of the Companies Act, 1956 proposing his candidature for the office of a Director, be and is hereby appointed as a Director of the Company, not liable to retire by rotation."
- 7. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Konath Kannampilly, who was appointed as an Additional Director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article 128 of the Articles of Association of the Company, and who holds office upto the date of this Annual General Meeting and in respect of whom the Company has received a notice in writing as per Section 257 of the Companies Act, 1956 proposing his candidature for the office of a Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation."
- 8. To consider and if thought fit, to pass with or without modification(s) the following resolution as Special Resolution:
  - "RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309, 310, 311, 314, 316, 317 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956, if any, (including any statutory modification(s) or reenactment thereof, for the time being in force), read with the Articles of Association of the Company, and subject to the approvals, consents, permissions, sanctions, etc., of the Central Government and all other authorities, if and to the extent applicable and required, and subject to such conditions and modifications as may be prescribed, stipulated or imposed by any of them while granting such approvals, consents, sanctions and the like, which may be agreed to by the Board of Directors of the Company (hereinafter referred to as the 'Board' which shall include duly authorized committee thereof for the time being in force exercising the powers conferred upon it by the Board), the Company hereby approves the appointment of Mr. Surendra Kedia, as the Whole-time Director of the Company, designated as Executive Chairman, liable to retire by rotation, for a period of five years with effect from 3<sup>rd</sup> July 2013 till 2<sup>nd</sup> July 2018 on the terms and conditions, including remuneration as stated in the Explanatory Statement annexed to this Notice and the draft agreement as placed before the meeting and initialed by the Chairman for the purpose of identification.

**RESOLVED FURTHER THAT** where in any financial year during the tenure of Mr.Surendra Kedia, Whole-time Director designated as Executive Chairman of the Company, as above, the Company has no profits or its profits are inadequate, the Company will pay to the Executive Chairman a minimum remuneration by way of salary, benefits, perquisites, allowances, etc. subject to the provisions of Sections 198, 269, 302, 309, 310, 311 read with Schedule XIII of the Companies Act, 1956 as amended from time to time and subject to the approval of the Central Government, if and to the extent necessary and such other approvals, permission as may be required.

**RESOLVED FURTHER THAT** the Board Directors be and is hereby authorised to take all such steps as may be necessary, proper, expedient or desirable to give effect to this resolution or to make modifications as may be deemed to be in the interest of the Company, with liberty to the Board to alter and vary the terms and conditions of the aforesaid reappointment, including but not limited to the remuneration payable to Mr. Surendra Kedia, from time to time, in accordance with and subject to the limits as stated in the Explanatory Statement annexed to this Notice or as may be stipulated by the Central Government if and to the extent necessary and applicable and to do all such act, deeds, matters and things for giving effect to this resolution.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to delegate all or any of its powers to any of its committee(s) or any director or officer or person, to give effect to the aforesaid resolution.

# 9. To consider and if thought fit, to pass with or without modification(s) the following resolution as Special Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309, 310, 311, 314, 316, 317 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956, if any, (including any statutory modification(s) or reenactment thereof, for the time being in force), read with the Articles of Association of the Company, and subject to the approvals, consents, permissions, sanctions, etc., of the Central Government and all other authorities, if and to the extent applicable and required, and subject to such conditions and modifications as may be prescribed, stipulated or imposed by any of them while granting such approvals, consents, sanctions and the like, which may be agreed to by the Board of Directors of the Company (hereinafter referred to as the 'Board' which shall include duly authorized committee thereof for the time being in force exercising the powers conferred upon it by the Board), the Company hereby approves the appointment of Mr. Vinod Deora, as the Managing Director of the Company, not liable to retire by rotation, for a period of five years with effect from 3<sup>rd</sup> July 2013 till 2<sup>nd</sup> July 2018 on the terms and conditions, including remuneration as stated in the Explanatory Statement annexed to this Notice and the draft agreement as placed before the meeting and initialed by the Chairman for the purpose of identification.

**RESOLVED FURTHER THAT** where in any financial year during the tenure of Mr. Vinod Deora, Managing Director of the Company, as above, the Company has no profits or its profits are inadequate, the Company will pay to the Managing Director a minimum remuneration by way of salary, benefits, perquisites, allowances, etc. subject to the provisions of Sections 198, 269, 302, 309, 310, 311 read with Schedule XIII of the Companies Act, 1956 as amended from time to time and subject to the approval of the Central Government, if and to the extent necessary and such other approvals, permission as may be required.

**RESOLVED FURTHER THAT** the Board Directors be and is hereby authorised to take all such steps as may be necessary, proper, expedient or desirable to give effect to this resolution or to make modifications as may be deemed to be in the interest of the Company, with liberty to the Board to alter and vary the terms and conditions of the aforesaid reappointment, including but not limited to the remuneration payable to Mr. Vinod Deora, from time to time, in accordance with and subject to the limits as stated in the Explanatory Statement annexed to this Notice or as may be stipulated by the Central Government if and to the extent necessary and applicable and to do all such act, deeds, matters and things for giving effect to this resolution.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to delegate all or any of its powers to any of its committee(s) or any director or officer or person, to give effect to the aforesaid resolution.

### 10. To consider and if thought fit, to pass with or without modification(s) the following resolution as Special Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309, 310, 311, 314, 316, 317 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956, if any, (including any statutory modification(s) or reenactment thereof, for the time being in force), read with the Articles of Association of the Company, and subject to the approvals, consents, permissions, sanctions, etc., of the Central Government and all other authorities, if and to the extent applicable and required, and subject to such conditions and modifications as may be prescribed, stipulated or imposed by any of them while granting such approvals, consents, sanctions and the like, which may be agreed to by the Board of Directors of the Company (hereinafter referred to as the 'Board' which shall include duly authorized committee thereof for the time being in force exercising the powers conferred upon it by the Board), the Company hereby approves the appointment of Mr. Dinesh Jalan, as the Joint Managing Director of the Company, not liable to retire by rotation, for a period of five years with effect from 3<sup>rd</sup> July 2013 till 2<sup>nd</sup> July 2018 on the terms and conditions, including remuneration as stated in the Explanatory Statement annexed to this Notice and the draft agreement as placed before the meeting and initialed by the Chairman for the purpose of identification.

**RESOLVED FURTHER THAT** where in any financial year during the tenure of Mr. Dinesh Jalan, Joint Managing Director of the Company, as above, the Company has no profits or its profits are inadequate, the Company will pay to the Joint Managing Director a minimum remuneration by way of salary, benefits, perquisites, allowances, etc. subject to the provisions of

Sections 198, 269, 302, 309, 310, 311 read with Schedule XIII of the Companies Act, 1956 as amended from time to time and subject to the approval of the Central Government, if and to the extent necessary and such other approvals, permission as may be required.

**RESOLVED FURTHER THAT** the Board Directors be and is hereby authorised to take all such steps as may be necessary, proper, expedient or desirable to give effect to this resolution or to make modifications as may be deemed to be in the interest of the Company, with liberty to the Board to alter and vary the terms and conditions of the aforesaid reappointment, including but not limited to the remuneration payable to Mr. Jalan , from time to time, in accordance with and subject to the limits as stated in the Explanatory Statement annexed to this Notice or as may be stipulated by the Central Government if and to the extent necessary and applicable and to do all such act, deeds, matters and things for giving effect to this resolution.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to delegate all or any of its powers to any of its committee(s) or any director or officer or person, to give effect to the aforesaid resolution.

### 11. To consider and if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to provisions of Section 81(1A) and other applicable provisions, if any, of the Companies Act, 1956 (including any amendment thereto or re-enactment thereof for the time being in force) ("Companies Act") and subject to the provisions of the Memorandum of Association and the Articles of Association of the Company, the listing agreements ("Listing Agreements") entered into by the Company with the BSE Limited and the Ahmedabad Stock Exchange ("Stock Exchanges") where the equity shares of the Company are listed and the regulations for preferential issue issued by the Securities and Exchange Board of India ("SEBI") under SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 (including any amendment thereto or re-enactment thereof for the time being in force) ("SEBI (ICDR) Regulations") and other applicable rules, regulations, clarifications and/or guidelines, if any, of SEBI and any other applicable laws and subject to requisite sanctions, approvals or consents, if any, of the Central Government, Stock Exchange(s), SEBI, RBI, banks and financial institutions that have provided finance to the Company (if applicable) and any other appropriate authorities, institutions, bodies under any other applicable laws, statutes, rules and regulations for the time being and from time to time in force and further subject to such terms, conditions, stipulations and modifications as may be prescribed, imposed or suggested by any of them while granting such approvals which the Board of Directors (which terms shall include any Committee or Managing Director or Officer authorized by the Board) ("Board") be and is hereby authorized to accept and subject to such conditions and modifications as may be considered appropriate by the Board, consent, authority and approval of the Company be and is hereby accorded to the Board (with powers to delegate all, or any of the powers hereby conferred to any duly authorized committee thereof) to create, offer, issue and allot on preferential basis, at its sole and absolute discretion, such number of equity shares of the Company having a face value of Rs.10/- each ("Equity Shares") at a price determined in accordance with Chapter VII of the SEBI (ICDR) Regulations on the Relevant Date i.e. 6th July 2013 and/or any other applicable Regulations, if any, to the promoters group as mentioned below:

Sr. No.	Name of Allottees	Category	No. of Shares
1.	Jaiseanto Industries Pvt Ltd	Promoters Group	2,00,000
2.	Dolly Exim Pvt Ltd	Promoters Group	1,30,000
3.	A B Overseas Pvt Ltd	Promoters Group	3,30,000
4.	Aman Merchandise Pvt Ltd.	Promoters Group	40,000
5.	Starpoint Vinimay Pvt Ltd	Promoters Group	2,90,000
	Total		9,90,000

**RESOLVED FURTHER THAT** the "Relevant Date" in relation to issue of Equity Shares pursuant to this resolution in accordance with the SEBI (ICDR) Regulations be 6<sup>th</sup> July 2013, being the date 30 days prior to the date of the passing of this special resolution in the Annual General Meeting of the Members of the Company or such other date as may be prescribed in accordance with the SEBI (ICDR) Regulations.

**RESOLVED FURTHER THAT** the Equity Shares be issued and allotted to the Allottees within a period of fifteen (15) days from the passing of this special resolution provided that where the allotment of Equity Shares is pending on account of pendency of any approvals for such allotment by any regulatory authority or the Central Government or RBI, the allotment shall be completed within a period of fifteen (15) days from the date of such approval or such other extended period as may be permitted under the SEBI (ICDR) Regulations.

**RESOLVED FURTHER THAT** the Equity Shares so issued and allotted shall rank pari passu in all respects with the existing Equity Shares of the Company.

**RESOLVED FURTHER THAT** the entire pre-issue shareholding of the Allottees, if any, shall be subject to lock-in from the Relevant Date up to a period of six months from the date of preferential allotment of the Equity Shares or such other period as may be applicable under the SEBI (ICDR) Regulations.

**RESOLVED FURTHER THAT** the Equity Shares issued and allotted to the Allottees on a preferential basis as above shall be subject to lock-in in accordance with the SEBI (ICDR) Regulations.

**RESOLVED FURTHER THAT** the Equity Shares issued and allotted to the Allottees on a preferential basis as above, shall be listed and traded on all the Stock Exchanges on which the existing equity shares of the Company are listed.

**RESOLVED FURTHER THAT** the Company is authorised to file all necessary applications, papers and documents with the National Securities Depository Limited and Central Depository Services (I) Limited, the Stock Exchanges or any other authorities for admission of the Equity Shares issued and allotted to the Allottees on preferential basis as above.

RESOLVED FURTHER THAT for the purpose of giving effect to the above resolution, the Board be and is hereby authorised do all such acts, deeds, matters and things as it may, at its discretion deem necessary or desirable for such purpose, including without limitation, appointment of consultants, solicitors, merchant bankers, or any other agencies as may be required, and entering into arrangements for listing, trading, depository services and such other arrangements and agreements as may be necessary, and also to seek listing of the Equity Shares so issued with the Stock Exchanges with power on behalf of the Company to settle any questions, difficulties or doubts that may arise in this regard to any such issue, offer or allotment of Equity Shares and in complying with any regulations, as it may in its absolute discretion deem fit, without being required to seek any further clarification, consent or approval of the Members or otherwise to the end and intent that the Members shall be deemed to have given their approval thereto expressly by the authorities of this resolution."

### **NOTES:**

- 1. A MEMBER WHO IS ENTITLED TO ATTEND AND VOTE AT THE GENERAL MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIM/ HER AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- 2. The relevant Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 is annexed to the hereto.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from Monday, 29<sup>th</sup> July 2013 to Monday, 5<sup>th</sup> August 2013 (both days inclusive) for taking record of the Members of the Company for the purpose of Annual General Meeting (AGM).
- 4. Members are requested to notify the changes, if any, in their address to the Company's Share Transfer Agent, Bigshare Services Private Limited immediately, in respect of their physical shares if any, quoting their folio numbers and to their Depository Participants (DPs) in respect of their electronic share accounts.
- 5. Members/ proxies are requested to bring their copies of Annual Report at the Annual General Meeting.
- 6. Corporate Members are requested to send a duly certified copy of the Board resolution authorizing their representatives to attend and vote at the Annual General Meeting.
- 7. Members are requested to send all share transfer lodgments (Physical mode)/ correspondence to the Registrar and Share Transfer Agent at the following address unto the date of book closure:

# M/s. Bigshare Services Pvt. Ltd.

E-2/3, Ansa Industrial Estate, Sakivihar Road, Saki Naka, Andheri (East), Mumbai - 400 072.

- 8. The Members are requested to dematerialize their shareholdings to eliminate all risks associated with physical shares and for ease in portfolio management. Members can contact the Company or the Company's Registrars and Transfer Agents.
- 9. Members/Proxies should bring the Attendance Slip sent herewith duly filled in, for attending the Meeting.
- 10. In case of joint holders attending the meeting, only such joint holder who is higher in the order of names will be entitled to vote.
- 11. Members holding shares in same/identical name(s) under different folios are requested to apply for consolidation of such folio and relevant share certificate.
- 12. Members who hold shares in electronic form are requested to write their Client ID and DP ID numbers and those who hold shares in physical form are requested to write their Folio Number in the attendance slip for attending the meeting to facilitate identification of Membership at the meeting.
- 13. Members desiring any information as regards the accounts are requested to write to the Company atleast 7 days before the date of the meeting, so as to enable the management to keep the information ready.
- 14. The Equity Shares of the Company are listed at BSE Limited and Ahmedabad Stock Exchange Limited and the Company has paid requisite annual listing fees for the year 2012-2013 to the Exchanges.

- 15. In terms of Section 109A of the Companies Act, 1956 facility for making nominations is available for shareholders in respect of the physical shares held by them. Nomination forms can be obtained from the Company's Registered Office.
- 16. As required under Clause 49 of the Listing Agreement, the details of the Director's seeking appointment/ reappointment are separately attached as **Annexure A**.

### ATTENTION MEMBERS

### GREEN INITIATIVE IN CORPORATE GOVERNANCE

The Ministry of Corporate Affairs, Government of India, has permitted companies to send electronic copies of Annual Report, notices etc., to the e-mail ids of shareholders. With a view to lend a strong support to this environment friendly initiative of the Government of India, Annual Reports for Financial Year 2012-13 of your Company has been sent via Electronic Mode (E-mail) to the Members whose E-mail ID was made available to us by the Depositories Participants. We request the Members to register / update their e-mail address on investors@twoup.in, in case they have not already registered / updated the same. Physical copies of Annual Reports have been sent to all the Members of the Company.

By Order of the Board, For Two-Up Financial Services Limited

Vinod Deora Managing Director

Place: Mumbai Date: 3<sup>rd</sup> July 2013 **Registered office:** 

228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai - 400059

# EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956:

### Item No. 3:

The Members of the Company at their Nineteenth Annual General Meeting held on 26<sup>th</sup> September 2012, appointed M/s Singrodia Goyal & Co., Chartered Accountants, Mumbai as Statutory Auditors of the Company from the conclusion of that meeting until the conclusion of the next Annual General Meeting. The retiring auditors M/s Singrodia Goyal & Co., have informed the Company that they do not wish to seek re-appointment as the Statutory Auditors of the Company at the forthcoming Annual General Meeting.

It is proposed to appoint M/s ASL & Co, Chartered Accountants, Mumbai as the Statutory Auditors of the Company in place of outgoing auditors. Special notices in terms of Section 190 of the Companies Act, 1956 have been received under Section 224(6) read with Section 225(1) of the Companies Act, 1956 from some Members of the Company proposing the appointment of M/s ASL & Co., Chartered Accountants, in place of retiring auditors. The Board of Directors recommends the aforesaid appointment for approval by Members.

None of the Directors of the Company is concerned or interested in this item of the accompanying notice.

#### Item No. 4:

Mr. Surendra Kedia was appointed as an Additional Director of the Company on 26<sup>th</sup> March 2013 by the Board of Directors and designated as Executive Director of the Company. He was appointed as the Chairman of the Company in their meeting held on 3<sup>rd</sup> July 2013. According to the provisions of Section 260 of the Companies Act, 1956, Additional Director holds office upto the date of ensuing Annual General Meeting. As required under Section 257 of the Act, a notice has been received from a member signifying his intention to propose appointment of Mr. Surendra Kedia as Director along with a deposit of Rs.500/-.

Mr. Surendra Kedia is a B.COM. Graduate. He is associated with the Company, as chief of project planning & control. He has 20 years of experience in project planning and Management. His rich experience is an asset to the Company.

The Board considers it desirable that the Company should avail the services of Mr. Surendra Kedia and recommends his appointment as Director.

None of the Directors except Mr. Surendra Kedia, himself, is interested in the resolution.

### Item No. 5:

Mr. Vinod Deora was appointed as an Additional Director of the Company on 26<sup>th</sup> March 2013 by the Board of Directors and designated as Executive Director of the Company. He was appointed as the Managing Director of the Company by the Board of Directors in their meeting held on 3<sup>rd</sup> July 2013. According to the provisions of Section 260 of the Companies Act, 1956, Additional Director holds office upto the date of ensuing Annual General Meeting. As required under Section 257 of the Act, a notice has been received from a member signifying his intention to propose appointment of Mr. Vinod Deora as Director along with a deposit of Rs.500/-.

Mr. Vinod Deora is B.COM. Graduate. He has an experience of 35 years and his presence and guidance shall be of immense help to the Company.

The Board considers it desirable that the Company should avail the services of Mr. Vinod Deora and recommends his appointment as Director.

None of the Directors except Mr. Vinod Deora, himself, is interested in the resolution.

### Item No. 6:

Mr. Dinesh Jalan was appointed as an Additional Director of the Company on 26<sup>th</sup> March 2013 by the Board of Directors and designated as Executive Director of the Company. He was appointed as the Joint Managing Director of the Company by the Board of Directors in their meeting held on 3<sup>rd</sup> July 2013. According to the provisions of Section 260 of the Companies Act, 1956, Additional Director holds office upto the date of ensuing Annual General Meeting. As required under Section 257 of the Act, a notice has been received from a member signifying his intention to propose appointment of Mr. Dinesh Jalan as Director along with a deposit of Rs.500/-.

The Board considers it desirable that the Company should avail the services of Mr. Dinesh Jalan and recommends his appointment as Director.

None of the Directors except Mr. Dinesh Jalan, himself, is interested in the resolution.

# Item No. 7:

Mr. Konath Kannampilly was appointed as an Additional Director of the Company on 26<sup>th</sup> March 2013 by the Board of Directors and designated as Non-Executive Independent Director of the Company. According to the provisions of Section 260 of the Companies Act, 1956, Additional Director holds office upto the date of ensuing Annual General Meeting. As required under Section 257 of the Act, a notice has been received from a member signifying his intention to propose appointment of Mr. Konath Kannampilly as Director along with a deposit of Rs.500/-.

Mr. Konath Kannampilly is a Post Graduate in Hotel Management. He has 37 years of experience with various Hotel Groups such as the Taj, Spencers, Leela, Raheja & Orchid Group of Hotels. His vast experience will be of immense help to the Company.

The Board considers it desirable that the Company should avail the services of Mr. Konath Kannampilly and recommends his appointment as Director.

None of the Directors except Mr. Konath Kannampilly, himself, is interested in the resolution.

### Item No. 8:

On the basis of the approval and recommendation of the Remuneration Committee, the Board of Directors of the Company, in their meeting held on 3rd July 2013 approved the appointment of Mr. Surendra Kedia, as Whole-time Director designated as Executive Chairman, pursuant to the provisions of Sections 198, 269, 309, 311, 314, 316, 317 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force), the Articles of Association of the Company for a period of five years commencing from 3<sup>rd</sup> July 2013 till 2<sup>nd</sup> July 2018 and subject to the approvals, consents, permissions, sanctions and the like of the Members of the Company at the general meeting by special resolution and all other concerned statutory and other authorities, if and to the extent applicable and required.

The remuneration payable to him shall be as under:

### A. REMUNERATION AND PERQUISITES

- a) Salary: No salary shall be drawn at present. However, the salary, remuneration and perquisites shall be paid to him as may be prescribed by the Remuneration Committee and as per provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force),
- b) The Company shall reimburse from time to time all expenses that he may be required to incur in the course of performance of duties as Whole-time Director of the Company.

### **B. MINIMUM REMUNERATION**

Notwithstanding anything to the contrary herein contained, where in any financial year during the currency of his tenure, the Company has no profits or its profits are inadequate, remuneration by way of salary shall be treated as Minimum Remuneration under the provisions of Section II of Part II of Schedule XIII.

In addition to the above, the Whole-time Director shall also be entitled to the following perquisites, which shall not be included in the computation of the ceiling on remuneration:

- a) Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961,
- b) Gratuity payable at the rate not exceeding half a month's salary for each completed year of service and
- c) Encashment of leave at the end of the tenure.

### C. POWERS OF THE BOARD TO DECIDE THE REMUNERATION

Notwithstanding anything stated herein above, where in any financial year, there are no profits or inadequate profits, the Board is empowered to decide not to pay any remuneration mentioned in paragraph "A" above or pay any amount they consider reasonable in the circumstances of case. The Board's power in this behalf are absolute and if so exercised by the Board before the end of the financial year or before the accounts are passed by the Annual General Meeting will override the provisions for remuneration set out above and no commission as the case may be, will accrue and become payable to the said Whole-time Director.

The Board of Directors recommends this resolution to the Members for their approval.

None of the Directors except Mr. Surendra Kedia, himself is interested or concerned in this resolution.

The explanatory statement together with the Notice should be treated as an abstract of the terms of the Agreement and Memorandum of Concern or Interest under Section 302 of the Companies Act, 1956.

# Item No. 9:

On the basis of the approval and recommendation of the Remuneration Committee, the Board of Directors of the Company, in their meeting held on 3rd July 2013 approved the appointment of Mr. Vinod Deora as Managing Director pursuant to the provisions of Sections 198, 269, 309, 311, 314, 316, 317 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force), the Articles of Association of the Company for a period of five years commencing from 3<sup>rd</sup> July 2013 till 2<sup>nd</sup> July 2018 and subject to the approvals, consents, permissions, sanctions and the like of the Members of the Company at the general meeting by special resolution and all other concerned statutory and other authorities, if and to the extent applicable and required.

The remuneration payable to him shall be as under:

### A. REMUNERATION AND PERQUISITES

- a) Salary: No salary shall be drawn at present. However, the salary, remuneration and perquisites shall be paid to him as may be prescribed by the Remuneration Committee and as per provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force),
- b) The Company shall reimburse from time to time all expenses that he may be required to incur in the course of performance of duties as Managing Director of the Company.

### **B. MINIMUM REMUNERATION**

Notwithstanding anything to the contrary herein contained, where in any financial year during the currency of his tenure, the Company has no profits or its profits are inadequate, remuneration by way of salary shall be treated as Minimum Remuneration under the provisions of Section II of Part II of Schedule XIII.

In addition to the above, the Managing Director shall also be entitled to the following perquisites, which shall not be included in the computation of the ceiling on remuneration:

- a) Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961,
- b) Gratuity payable at the rate not exceeding half a month's salary for each completed year of service and
- c) Encashment of leave at the end of the tenure.

### C. POWERS OF THE BOARD TO DECIDE THE REMUNERATION

Notwithstanding anything stated herein above, where in any financial year, there are no profits or inadequate profits, the Board is empowered to decide not to pay any remuneration mentioned in paragraph "A" above or pay any amount they consider reasonable in the circumstances of case. The Board's power in this behalf are absolute and if so exercised by the Board before the end of the financial year or before the accounts are passed by the Annual General Meeting will override the provisions for remuneration set out above and no commission as the case may be, will accrue and become payable to the said Managing Director.

The Board of Directors recommends this resolution to the Members for their approval.

None of the Directors except Mr. Vinod Deora, himself is interested or concerned in this resolution.

The explanatory statement together with the Notice should be treated as an abstract of the terms of the Agreement and Memorandum of Concern or Interest under Section 302 of the Companies Act, 1956.

### Item No. 10:

On the basis of the approval and recommendation of the Remuneration Committee, the Board of Directors of the Company, in their meeting held on 3rd July 2013 approved the appointment of Mr. Dinesh Jalan, as Joint Managing Director pursuant to the provisions of Sections 198, 269, 309, 311, 314, 316, 317 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force), the Articles of Association of the Company for a period of five years commencing from 3<sup>rd</sup> July 2013 till 2<sup>nd</sup> July 2018 and subject to the approvals, consents, permissions, sanctions and the like of the Members of the Company at the general meeting by special resolution and all other concerned statutory and other authorities, if and to the extent applicable and required.

The remuneration payable to him shall be as under:

### A. REMUNERATION AND PERQUISITES

- a) Salary: No salary shall be drawn at present. However, the salary, remuneration and perquisites shall be paid to him as may be prescribed by the Remuneration Committee and as per provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force),
- b) The Company shall reimburse from time to time all expenses that he may be required to incur in the course of performance of duties as Joint Managing Director of the Company.

### **B. MINIMUM REMUNERATION**

Notwithstanding anything to the contrary herein contained, where in any financial year during the currency of his tenure, the Company has no profits or its profits are inadequate, remuneration by way of salary shall be treated as Minimum Remuneration under the provisions of Section II of Part II of Schedule XIII.

In addition to the above, the Joint Managing Director shall also be entitled to the following perquisites, which shall not be included in the computation of the ceiling on remuneration:

- a) Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961,
- b) Gratuity payable at the rate not exceeding half a month's salary for each completed year of service and
- c) Encashment of leave at the end of the tenure.

### C. POWERS OF THE BOARD TO DECIDE THE REMUNERATION

Notwithstanding anything stated herein above, where in any financial year, there are no profits or inadequate profits, the Board is empowered to decide not to pay any remuneration mentioned in paragraph "A" above or pay any amount they consider reasonable in the circumstances of case. The Board's power in this behalf are absolute and if so exercised by the Board before the end of the financial year or before the accounts are passed by the Annual General Meeting will override the provisions for remuneration set out above and no commission as the case may be, will accrue and become payable to the said Joint Managing Director.

The Board of Directors recommends this special resolution to the Members for their approval.

None of the Directors except Mr. Dinesh Jalan, himself is interested or concerned in this resolution.

The explanatory statement together with the Notice should be treated as an abstract of the terms of the Agreement and Memorandum of Concern or Interest under Section 302 of the Companies Act, 1956.

### Item No. 11:

The Company needs long term resources for various future plans viz. capital expenditure, long term working capital requirements, undertaking expansion plans, commencing new business on account of amalgamation, investments, strategic initiatives and for general corporate purposes. As a part of mobilization of resources for these purpose, the Board of Directors subject to the approval of the Members and requisite statutory approval, if any, has proposed to offer for subscription, by way of preferential allotment upto 9,90,000 equity shares to the persons belonging to the promoter group for cash at a price calculated as per the SEBI Guidelines.

The following disclosure for the preferential issue of Equity Shares is made in accordance with the provisions of Chapter XIII of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ("the Guidelines"):

### (i) Objects of the Issue:

In order to generate long term resources for implementing future growth plans, it is proposed to issue equity shares on a preferential allotment basis.

The proceeds of the proposed preferential allotment of Equity Shares will strengthen the financial position of the Company.

### (ii) Intention of the Promoters / Directors / Key Management Persons to subscribe to the offer:

Name of Allottees	No. of Equity Shares	Percentage of post-issue
(Promoter Group)	to be allotted	equity share capital
Jaiseanto Industries Pvt Ltd	2,00,000	1.83
Dolly Exim Pvt Ltd	1,30,000	1.19
A B Overseas Pvt Ltd	3,30,000	3.02
Aman Merchandise Pvt Ltd.	40,000	0.37
Starpoint Vinimay Pvt Ltd	2,90,000	2.65
Total	9,90,000	

# (iii) Change in control:

There will be no change in control after the proposed preferential allotment.

# (iv) Shareholding pattern of the Company before and after the proposed issue of equity shares:

		Pre-Issue		Post-Issue	
Categ- ory code	Category of Shareholder	Total number of shares	Total sharehold- ing as a percentage of shares	Total number of shares	Total sharehold- ing as a percentage of shares
(1)	(II)	(IV)	(VI)		
(A)	Shareholding of Promoter and Promoter Group				
1	Indian				

(a)	Individuals/ Hindu Undivided Family	3589908	36.11	3589908	32.84
(b)	Central Government/ State Government(s)	0	0.00	0	0.00
(c)	Bodies Corporate	3610292	36.32	4600292	42.08
(d)	Financial Institutions/ Banks	0	0.00	0	0.00
(e)	Any Others(Specify)	0	0.00	0	0.00
	Sub Total(A)(1)	7200200	72.43	8190200	74.92
2	Foreign				
A	Individuals (Non-Residents Individuals/ Foreign Individuals)	0	0.00	0	0.00
В	Bodies Corporate	0	0.00	0	0.00
С	Institutions	0	0.00	0	0.00
D	Qualified Foreign Investor	0	0.00	0	0.00
Е	Any Others(Specify)	0	0.00	0	0.00
	Sub Total(A)(2)	0	0.00	0	0.00
	Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)	7200200	72.43	8190200	74.92
(B)	Public shareholding				
1	Institutions				
(a)	Mutual Funds/ UTI	0	0.00	0	0.00
(b)	Financial Institutions / Banks	0	0.00	0	0.00
(c)	Central Government/ State Government(s)	0	0.00	0	0.00
(d)	Venture Capital Funds	0	0.00	0	0.00
(e)	Insurance Companies	0	0.00	0	0.00
(f)	Foreign Institutional Investors	0	0.00	0	0.00
(g)	Foreign Venture Capital Investors	0	0.00	0	0.00
(h)	Qualified Foreign Investor	0	0.00	0	0.00
(i)	Any Other (specify)	0	0.00	0	0.00
(.)	Sub-Total (B)(1)	0	0.00	0	0.00
B 2	Non-institutions		0,00		
(a)	Bodies Corporate	172400	1.73	167300	1.68
(b)	Individuals	.,		107000	
I	Individuals -i. Individual shareholders holding nominal share capital up to Rs 1 lakh	200500	2.02	205500	2.07
II	ii. Individual shareholders holding nominal share capital in excess of Rs. 1 lakh.	2368100	23.82	2368100	23.82
(c)	Qualified Foreign Investor	0	0.00	0	0.00
(d)	Any Other (specify)				
(d-i)	Clearing Members	100	0.00	100	0.00
	Sub-Total (B)(2)	2741000	27.57	2741000	25.08
(B)	Total Public Shareholding (B)= $(B)(1)+(B)(2)$	2741000	27.57	2741000	25.08
	TOTAL (A)+(B)	9941200	100.00	10931200	100.00
(C)	Shares held by Custodians and against which Depository Receipts have been issued				
1	Promoter and Promoter Group	0	0.00	0	0.00
2	Public	0	0.00	0	0.00
	Sub-Total (C )	0	0.00	0	0.00
	GRAND TOTAL (A)+(B)+(C)	9941200	100.00	10931200	100.00

# (v) Proposed time within which allotment shall be completed:

The allotment of equity shares is proposed to be completed within a period of 15 days from 5<sup>th</sup> August 2013 being the date of Annual General Meeting on which the shareholders' sanction is obtained for the preferential allotment of equity shares provided that where the allotment is pending on account of pendency of any approval from any regulatory authority or the Central Government, then the allotment shall be completed by the Company within a period of 15 days from the date on which the Company receives all approvals from the concerned authorities in accordance with the SEBI (ICDR) Regulations.

### (vi) Identity and details of the proposed allottees:

Sr. No.	Name	Category	Address	Pre-issue shareholding*	% of pre- issue holding	No. of shares proposed for allotment	Post Issue holding*	% of Post Issue Holding*
1.	Jaiseanto Industries Pvt. Ltd.	Promoter Group	229/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East)	NIL	NIL	2,00,000	2,00,000	1.83
2.	Dolly Exim Pvt. Ltd.	Promoter Group	229/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East)	NIL	NIL	1,30,000	1,30,000	1.19
3.	A B Overseas Pvt. Ltd.	Promoter Group	C/O Drolia's Flat, Block- D, 2 <sup>nd</sup> Floor 13, Selimpur Road, Dhakuria, Kolkata- 700031	17,64,600	17.75%	3,30,000	20,94,600	19.16
4.	Aman Merchandise Pvt. Ltd.	Promoter Group	35B, Brajadulal Street, Jorabagan, Kolkata- 700006	NIL	NIL	40,000	40,000	0.37
5.	Starpoint Vinimay Private Limited	Promoter Group	31/1, Chhatawala Gali, 2 <sup>nd</sup> Floor, Room No,- 211, Kolkata- 700012	NIL	NIL	2,90,000		2.65
			Total	17,64,600	17.75%	9,90,000	27,54,600	25.20

### vii) Pricing of the issue:

As per Chapter VII of the SEBI (ICDR) Regulations, issue of equity shares on a preferential basis to an investor, shall be made at a price not less than higher of the following:

- The average of the weekly high and low of the closing prices of the equity shares quoted on the stock exchange during the six months preceding the relevant date or
- The average of the weekly high and low of the closing prices of the equity shares quoted on the stock exchange during the two weeks preceding the relevant date.

The "Relevant Date" for determining the issue price of the preferential issue of Equity Shares to the Allottees shall be 6<sup>th</sup> July 2013 being the date which is 30 days prior to the date of the Annual General Meeting i.e. 5<sup>th</sup> August 2013.

The stock exchange means either BSE Limited or the Ahmedabad Stock Exchange Limited, being the stock exchange where the highest trading volume in respect of the shares of the Company has been recorded during the preceding six months prior to the Relevant Date in accordance with the provisions of the SEBI (ICDR) Regulations.

The price of the Equity Shares as computed on the basis set out above as on the Relevant Date will be ultimately considered for arriving at the calculation of number of Equity Shares to be issued and allotted to Allottees and the Equity Shares may be issued at that price or at a price higher but not lower than such price.

# (viii) Auditors' Certificate:

A certificate from M/s Singrodia Goyal & Co., Chartered Accountants, Statutory Auditors of the Company is being issued certifying that the proposed preferential issue is being made in accordance with the requirements contained in SEBI (ICDR) Regulations for preferential issue. A copy of the said certificate will be available for inspection by the shareholders at the Registered Office of the Company on all working days except Sundays and public holidays between 3p.m. and 5 p.m.

### (ix) Lock-in of proposed issue of equity shares:

The Equity Shares proposed to be issued to the Allottees shall be subject to lock-in in accordance with SEBI (ICDR) Regulations.

Further the entire pre-issue shareholding of the Allottees, if any, shall be subject to lock-in from the Relevant Date up to a period of six months from the date of preferential allotment of the Equity Shares or such other period as may be applicable under the SEBI (ICDR) Regulations.

### (x) Undertaking:

In terms of SEBI (ICDR) Regulations, 2009 the Company hereby undertakes that:

• The Company shall re-compute the price of the specified securities in term of provisions of these Regulations where it is required to do so.

 If the amount payable on account of the re-computation of the price is not paid within the time stipulated in the Regulations, the specified securities shall be continue to be locked-in till the time such amount is paid by the proposed allottees.

As per Section 81 of the Companies Act, 1956 and the provisions of the Listing Agreements, as and when it is proposed to increase the share capital of the Company by allotment of further shares, such shares shall be first offered to the existing shareholders of the Company in the manner laid down under Section 81 unless the shareholders decide otherwise by way of Special Resolution passed in the General Meeting of the Company.

Hence, the consent of the shareholders by way of Special Resolution is being sought for the issue of the Equity Shares on preferential basis.

The Board recommends the Special Resolution for your approval.

Except Mr. Balram Jhunjhunwala, Mr. Ghanshyamchandra Sharma and Mr. Konath Kannampilly, Non-Executive Independent Directors of the Company, the Executive Directors namely, Mr. Surendra Kedia, Mr. Vinod Deora and Mr. Dinesh Jalan are interested in the aforementioned resolution.

By Order of the Board, For Two-Up Financial Services Limited

Place: Mumbai Vinod Deora
Date: 3<sup>rd</sup> July 2013 Managing Director

### Registered office:

228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai - 400059

### Annexure A

# Details of the Director's seeking appointment/ reappointment as required under clause 49 of the listing agreement:

Name of the Director	Mr. Balram Jhunjhunwala	Mr. Surendra Kedia	Mr. Vinod Deora	Mr. Dinesh Jalan	Mr. Konath Kannampilly
Date of Birth	02/12/1966	14/04/1955	03/12/1952	10/02/1960	24/03/1951
Date of Appointment on the Board	22/04/1993	26/03/2013	26/03/2013	26/03/2013	26/03/2013
Qualification	B.S.C.	B.COM.	B.COM.	B.COM.	Post Graduate in Hotel Management
Experience	Several years experience in Marketing and Finance.	Several years of experience in project planning and management	Several years of experience business management	Several years of experience in Financial planning and management	Several years of experience in hotel management industry
Shareholding in the Company	NIL	2,96,892 shares	1,40,400 shares	32,400 shares	NIL
List of Directorships held in other Companies	i) Ramfabric (India) Ltd. ii) Ramply (India) Ltd.	i) KDJ Hospitality Pvt. Ltd. ii) Shree Bhagwati Re-Rolling Mills Pvt. Ltd. iii) Shree Bhagwati Salts (Nawa) Pvt. Ltd.	i) Santogen Textile Mills Ltd. ii) Jaiseanto Industries Pvt. Ltd.	<ul> <li>i) KDJ Hospital Ltd.</li> <li>ii) JRK International Pvt. Ltd.</li> <li>iii) K J Mining &amp; Minerals Pvt. Ltd.</li> <li>iv) Prestige City Developers Pvt. Ltd.</li> <li>v) Blue Valley Builders Pvt. Ltd.</li> </ul>	i) Concept Hospitality Pvt. Ltd. ii) Forbes Concept Hospitality Pvt. Ltd. iii) Evergreen Hospitality Pvt. Ltd. iv) Out 4Sports Pvt. Ltd. v) Obelia Hotels Pvt. Ltd.
Committee Membership	3	NIL	NIL	NIL	3

### **DIRECTORS' REPORT**

To,

### The Members,

Your Directors have pleasure in presenting the Twentieth Annual Report of your Company together with the Audited Statements of Accounts for the year ended on 31st March 2013.

(Amt in Rs.)

Financial Results	For the year ended 31st March 2013	For the year ended 31st March 2012
Income/(Loss)	4,60,22,738	21,00,131
Less:- Expenditure	4,50,06,435	9,01,343
Profit/(Loss) before tax	10,16,303	11,98,788
Less:- Tax Expenses	2,37,714	68,469
Profit/(Loss) After Tax	7,78,589	11,30,319

### **OPERATIONS:**

During the year under review, KDJ Holidayscapes Ltd. (Transferor Company) was merged into your Company pursuant to the amalgamation Order dated 8th February 2013 passed by the Hon'ble High Court of Bombay. The appointed date for the amalgamation is 1st April 2011. Hence the business reflected is mainly the operations of the amalgamating company. The total income for the year under review was Rs.4,60,22,738/- as compared to Rs.21,00,131/- in the previous year. This year Company made a profit of Rs.7,78,589/- as compared to Rs.11,30,319/- in the previous year. The resources of the amalgamating Company are now part of the Company. From the Appointed Date upto the Effective date, the business of KDJ Holidayscapes Limited (Transferor Company) is deemed to have been carried out in trust for the Company. Hence, any income or profit accruing or arising and any costs, charges, expenses and losses incurred in relation to KDJ Holidayscapes in accordance with the Scheme shall be treated as of the Company. With the amalgamation the management is confident of putting better results in the coming financial years.

### **DIVIDEND:**

In view to conserve the profits, the Board does not recommend any Dividend for the financial year ended 31st March 2013.

### **AMALGAMATION:**

A Scheme of amalgamation of "KDJ Holidayscapes Limited" with your Company was sanctioned by the Hon'ble High Court of Bombay on 8<sup>th</sup> February 2013. The order of the Hon'ble High Court was filed with the Registrar of Companies, Maharashtra, Mumbai. In terms of Scheme of Amalgamation, 51,30,000 shares were allotted to the shareholders of KDJ Holidayscapes Limited. Out of 51,30,000 shares allotted 12,90,000 shares are under lock-in for a period of 3 years from the date of their listing at the BSE Ltd. As a result of the said amalgamation, your Company will be in a position to achieve synergy in its operations with more financial leverage. Pursuant to the Scheme all assets and liabilities of KDJ Holidayscapes have been transferred to and vested in the Company retrospectively with effect from 1<sup>st</sup> April 2011.

# **CHANGE IN MANAGEMENT CONTROL:**

Pursuant to the amalgamation the Promoters of KDJ Holidayscapes Limited have also become the Promoters of the Company.

### **CHANGE OF OBJECT:**

The hospitality business has been added to the main object of the Company pursuant to the amalgamation of the Company with KDJ Holidayscapes Limited and Order passed by the Hon'ble High Court of Bombay, dated 8<sup>th</sup> February 2013. The Company is now venturing into hospitality business in addition to the financial services.

### **CHANGE OF NAME:**

Pursuant to the Scheme of amalgamation and Order passed by the Hon'ble High Court of Bombay dated 8<sup>th</sup> February 2013, the name of the Company will be changed to "KDJ Holidayscapes and Resorts Limited". However, the procedure for change of name of the Company is in process.

### **CHANGE OF REGISTERED OFFICE:**

The Registered office of the Company was shifted from "Ram House, 4 Gaiwadi Industrial Estate, S.V. Road, Goregaon (West), Mumbai- 400062" to "228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai- 400059" with effect from 26th March 2013, pursuant to the amalgamation.

### **CHANGE IN AUTHORISED CAPITAL:**

The authorised share capital of the Company has been increased from Rs.11,00,00,000/- (Rupees Eleven Crores only) divided into 1,10,00,000 equity shares of Rs.10/- each to Rs.16,00,00,000/- (Rupees Sixteen Crores only) divided into 1,60,00,000 equity shares of Rs.10/- each on account of amalgamation with 'KDJ Holidayscapes Limited.

### **ALLOTMENT OF EQUITY SHARES:**

Pursuant to the amalgamation the shareholders of the transferor company have been allotted 51,30,000 equity shares. The new shares are ranking pari passu with the existing equity shares of the Company. The Company has received the listing approval from the BSE Ltd. w.e.f. 20<sup>th</sup> June 2013. Accordingly the paid up capital of the Company has been increased to Rs.9,94,12,000/- (Rupees Nine Crores Ninety-four Lacs Twelve Thousand only) divided into 99,41,200 equity shares of Rs.10/- each.

### PREFERENTIAL ISSUE OF EQUITY SHARES:

Post amalgamation, the Company is expanding its business activities to hospitality industry which requires huge funds. The management thought it desirable to raise the funds by way of equity. The Board of Directors in their meeting held on 3<sup>rd</sup> July 2013 have passed a resolution for issue of 9,90,000 equity shares on preferential basis to persons belonging to the promoter group and initiated necessary action for obtaining the in-principle approval from BSE Ltd. The Special Resolution is proposed for Members' approval in the Notice calling the Annual General Meeting.

### **DELISTING OF SHARES:**

The Company sought voluntary delisting of the equity shares listed on the Ahmedabad Stock Exchange. The Members of the Company, in the previous Annual General Meeting held on 26<sup>th</sup> September 2012, accorded their consent for voluntary delisting of shares from the Ahmedabad Stock Exchange. The delisting of equity shares is still in process.

### **FIXED DEPOSITS:**

The Company has not accepted any fixed deposits from the public during the year under review.

### **INSURANCE:**

The assets of the Company are adequately insured to the extent required.

### **DIRECTORS:**

During the year under review, Mr. Vinod Deora, Mr. Surendra Kedia and Mr. Dinesh Kumar Jalan were appointed as Additional Directors designated as Executive Directors on the Board of Directors of the Company w.e.f. 26<sup>th</sup> March 2013. Mr. Konath Kannampilly was also appointed as an Additional Director and designated as Non-Exceutive Independent Director on the Board of Directors of the Company w.e. f. 26<sup>th</sup> March 2013. According to the provisions of Section 260 of the Companies Act, 1956, they hold office as Directors only up to the date of the ensuing Annual General Meeting. The resolutions for their appointment as Directors pursuant to Section 260 of the Companies Act, 1956 are recommended for shareholders approval.

Mr. Surendra Kedia has been appointed as the Whole-time Director designated as the Executive Chairman of the Company by the Board in their meeting held on 3<sup>rd</sup> July 2013. The resolution for his appointment is recommended for shareholders' approval.

Mr. Vinod Deora has been appointed as the Managing Director of the Company by the Board in their meeting held on 3<sup>rd</sup> July 2013. The resolution for his appointment is recommended for shareholders' approval.

Mr. Dinesh Jalan has been appointed as the Joint Managing Director of the Company by the Board in their meeting held on 3<sup>rd</sup> July 2013. The resolution for his appointment is recommended for shareholders' approval.

Mr. Pawan Agarwal, Director has resigned from the Directorship of the Company (w.e.f. 15<sup>th</sup> April 2013) and provisions of the Companies Act in this regard have been complied with.

Mr. Balram Jhunjhunwala, Non-Executive Director of the Company, is liable to retire by rotation at the forthcoming Annual General Meeting and being eligible, offers himself for reappointment. The resolution for his reappointment as Director is recommended for shareholders' approval.

Brief resume of the Directors proposed to be appointed/ reappointed and the relevant details as stipulated under clause 49 of the Listing Agreement entered into with the Stock Exchanges are set out in the Annexure to the notes forming part of the notice calling the Annual General Meeting.

### **SUBSIDIARY COMPANIES:**

During the year under review your Company has passed resolution by way of postal ballot for making investment in KDJ Hospital Ltd. Accordingly, your Company has acquired 50.72% stake and KDJ Hospital Ltd. is now a subsidiary of the Company.

Pursuant to the amalgamation of the Company, the wholly owned subsidiary company of KDJ Holidayscapes Ltd. namely, KDJ Hospitality Private Limited is now the wholly owned subsidiary of your Company.

### **CONSOLIDATED FINANCIAL STATEMENTS:**

The consolidated financial statements presented by the Company include financial information of its subsidiaries prepared in compliance with the applicable Accounting Standards. Pursuant to the circulars dated 8<sup>th</sup> February 2011 and 21<sup>st</sup> February 2011 issued by the Ministry of Corporate Affairs, a general exemption has been granted to the companies from annexing the individual accounts of all the subsidiaries along with the audited financial statements of the Company while publishing the Annual Report,

subject to certain conditions as mentioned in the said circulars. Your Company meets the conditions stated in the aforesaid circulars and therefore the standalone financial statements of each subsidiary will not be annexed with this Annual Report of the Company for the year ended 31st March 2013.

Accordingly, the annual accounts and other related information of the subsidiary companies will be made available for inspection to the shareholders at the registered office of the Company and your Company shall furnish a hard copy of the details of accounts of subsidiaries to any shareholder on demand.

### **AUDITORS:**

The Company has received a letter from M/s Singrodia Goyal & Co., Chartered Accountants and the retiring Auditors of the Company informing that they do not seek re-appointment at the forthcoming Annual General Meeting. Meanwhile the Board has received a letter from M/s ASL & Co., Chartered Accountants, u/s 224(1B) of the Act confirming their eligibility to act as Statutory Auditors of the Company, if appointed, from the conclusion of forthcoming Annual General Meeting till the conclusion of next Annual General Meeting.

The resolution for appointment of M/s ASL & Co., as the Statutory Auditors of the Company is recommended for shareholders' approval.

### **AUDITORS REPORT:**

The reply of the management to the Auditors' observations as required to be given under section 217 is as follows:

Auditors' Remark/ Observation	Management Reply	
Basis for Qualified Opinion (Standalone)		
i) Attention is invited to Note 25 regarding non provision for Gratuity and Leave encashment liability as required by Accounting Standard 15 (AS-15) relating to Employees Benefits. We are unable to comment upon the resultant effect on Assets, Liabilities and Profit of the year as the amount of such benefit is presently not ascertainable.	There was hardly any employee till last year. Hence it was decided to make the provision on actual basis. Now since KDJ Holidayscapes Ltd. has amalgamated into the Company, the strength of the employees has increased in the current year. The management is considering to take appropriate steps including Gratuity policy offered by LIC and the same will be implemented shortly.	
ii) Attention is invited to Note 30 regarding deferment of certain expenses amounting to Rs. 7,622,358 incurred in the financial year 2011-12 and are being amortizing the said expenditure over a period of 10 years. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 7,622,358. Since the company has not expensed off these expenses in previous year, as per the accounting policies followed by the Company 1/10 amount being written off this year. Had these 1/10th amount not written off profit for the year would have been higher by Rs. 762,236.	During the financial year ended 31st March 2012 the Company has incurred certain expenses amounting to Rs. 7,622,358 for which management was of the view that these expenses are for providing future economic benefit and accordingly these expenses have not been charged to the Profit and Loss Account and has been amortised over a period of 10 years. During the year, as per the accounting policy followed consistently, the Company has amortized 1/10th of the expense amounting to Rs. 762,236 and debited the same to the Profit and Loss Account of the current year. As on 31st March 2013 unamortised portion of these expenses amounting to Rs. 6,860,122 have been reflected as "Deferred revenue expenditure" in Note 13 & Note 17 of the financial statements.	
iii) Attention is invited to Note 31 regarding deferment of preoperative expenses amounting to Rs 952,127 incurred in previous years and are being amortizing the said expenditure over a period of 5 years. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Statement of Profit and Loss Account as and when incurred. Had these expenses would have debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 952,127. Since the company has not expensed off these expenses in previous years, accounting policies followed by the Company 1/5th amount being written off this yea. Had these 1/5th amount not written off profit for the year would have been higher by Rs. 271,216.	During the financial year ended 31st March 2011 the Company has incurred certain expenses amounting to Rs. 952,127 for which management was of the view that these expenses are for providing future economic benefit and accordingly these expenses have not been charged to the Profit and Loss Account and has been amotized over a period of 5 years. During the year, as per the accounting policy followed consistently, the Company has amortized 1/5th of the expenses amounting to Rs. 271,216 and debited the same to the Profit and Loss Account of the current year. As on 31st March 2013 unamortized portion of these expenses amounting to Rs. 680,912 have been reflected as "Preoperative expense" in Note 13 & Note 17 of the financial statements.	

iv) Attention is invited to Note 29 regarding non provision of income tax liability amounting to Rs. 10,240,191 (including Rs 7,891,279 upto March 31, 2012) pertaining to previous years. Had this income tax liability accounted for in respective years, the opening debit balance of reserves and surplus would have been higher Rs 7,891,279 and current year profit would have been converted into a loss of Rs. 1,570,323 having consequential effect on the current liabilities and accumulated profit and loss account.

Management has gone into appeal, challenging the tax liability as determined by the department. The management is confident that the order will be in favor of Company and hence no provision has been made.

### Annexure to Auditor's Report

# (ix)(a) Undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty and Excise Duty, Cess, whichever is applicable to the Company; have not been regularly deposited with the appropriate authorities.

### Management Reply

The Company is taking due care to improvise the systems to avoid delays in near future.

appropriate authorities.	
Auditors' Remark/ Observation	Management Reply
Basis for Qualified Opinion (Consolidated)	
i) Attention is invited to Note 28 regarding non provision for Gratuity and Leave encashment liability as required by Accounting Standard 15 (AS-15) relating to Employees Benefits. We are unable to comment upon the resultant effect on Assets, Liabilities and Profit of the year as the amount of such benefit is presently not ascertainable.	
ii) Attention is invited to Note 33A regarding deferment of certain expenses amounting to Rs. 7,622,358 incurred in the financial year 2011-12 and are being amortizing the said expenditure over a period of 10 years. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Statement of Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 7,622,358. Since the company has not expensed off these expenses in previous year, as per the accounting policies followed by the Company 1/10th amount being written off this year. Had these 1/10th amount not written off profit for the year would have been higher by Rs. 762,236.	
iii) Attention is also invited to Note 33B to align the above qualification in the Holding company, where certain expenses amounting to Rs 3,371,612 incurred in the previous years by the subsidiary company, KDJ Hospitality Private Limited, have been deferred and amortized over a period of 5 years from the date of commencement of business. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 3,371,612	

iv)	Attention is invited to Note 34A regarding deferment of preoperative expenses amounting to Rs 952,127 incurred in previous years and are being amortizing the said expenditure over a period of 5 years. This accounting treatment was not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Statement of Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 952,127. Since the company has not expensed off these expenses in previous years, as per the accounting policies followed by the Company 1/5 <sup>th</sup> amount being written off this year. Had these 1/5 <sup>th</sup> amount not written off profit for the year would have been higher by Rs. 271,216.	
v)	Attention is also invited to Note 34B to align the above qualification in the Holding company, where certain expenses amounting to Rs 46,838,496 incurred in the previous years by the subsidiary companies have been deferred and amortized over a period of 5 years from the date of commencement of business. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 46,838,496.	As explained in point (ii) above
vi)		Same as point iv) of Standalone remarks

# PARTICULARS OF EMPLOYEES:

Pursuant to Section 217(2A) of the Companies Act, 1956, the Directors have to inform that there was no such employee as mentioned in the Section.

### **CORPORATE GOVERNANCE:**

Your Company adheres to the requirements set out by the Securities and Exchange Board of India. Pursuant to Clause 49 of the Listing Agreement with Stock Exchange, the Management Discussion and Analysis Report, Corporate Governance Report and Practicing Company Secretary's Certificate regarding compliance of the conditions of Corporate Governance are annexed hereto and form part of the Annual Report.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE AND OUTGO:

The information as required under Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in Report of the Board of Directors) Rules, 1988 with respect to conservation of energy, technology absorption and foreign exchange earnings is given below:

# A. Conservation of energy:

- (a) Energy conservation measures taken:
  - The Company takes adequate measures to conserve energy.
- (b) Additional investments and proposal, if any, being implemented for reduction of consumption of energy: NIL
- (c) Impact of the measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods: **Not applicable.**

(d) Total energy consumption and energy consumption per unit of production in respect of industries specified in the Schedule thereto

The Company is not covered under the list of specified industries, however the Company on continuous basis takes measures for conservation of power.

### B. Technology Absorption:

(e) Efforts made in technology absorption:

Research and development (R&D):

NIL

Technology absorption, adaptation and innovation:

The Company is using Inhouse technology for meeting the requirements of the clients.

### C. Foreign exchange earnings and outgo:

(f) Activities relating to exports:

The Company has no export related activities

(g) Total foreign exchange used and earned: NIL

### DIRECTORS' RESPONSIBILITY STATEMENT:

Pursuant to the requirement under Section 217 (2AA) of the Companies Act, 1956 with respect to the Directors' Responsibilities Statement, it is hereby confirmed:

- (i) That in the preparation of the annual accounts for the financial year ended 31st March 2013, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (ii) That the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for the year under review;
- (iii) That the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) That the Directors had prepared the accounts for the financial year ended 31st March 2013 on a 'going concern' basis.

### **ACKNOWLEDGEMENT:**

Your Directors would like to express their sincere appreciation of the co-operation and assistance received from shareholders, bankers, regulatory bodies and other business constituents during the year under review. Your Directors also wish to place on record their deep sense of appreciation for the commitment displayed by all executives, officers and staff, resulting in the successful performance of the Company during the year.

For and on behalf of the Board of Directors Two-Up Financial Services Limited

Place: Mumbai Date: 3<sup>rd</sup> July 2013 Surendra Kedia Executive Chairman

Regd. Office:

228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai - 400059

### CORPORATE GOVERNANCE REPORT

Corporate governance is a systemic process by which organization is directed, administered, managed and controlled. It is a process to manage the business affairs of the Company towards enhancing business prosperity and accountability with the objective of realizing long term shareholder value, while taking into account the interests of the other stakeholders. In this dynamic environment, shareholders across the globe evince keen interests in the performance of the Companies and thus good corporate governance is of paramount importance for Companies seeking to distinguish themselves in the global footprint.

The equity shares of the Company are listed and admitted to dealings on the BSE Limited (BSE) and the Ahmedabad Stock Exchange Limited (ASEL). Pursuant to the provisions of the Clause 49 of the Listing Agreement, a report on Corporate Governance for the financial year ended 31st March 2013 is furnished below:

### (A) MANDATORY REQUIREMENTS

### I. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:

The Company's philosophy on corporate governance is aimed at enhancing long term shareholder value through assisting the top management in taking sound business decisions and prudent financial management achieving transparency and professionalism in all decisions and activities of the Company. Achieving excellence in corporate governance by confirming to prevalent guidelines on corporate governance and excelling in, wherever possible reviewing periodically the existing systems and controls for further improvements.

### II. BOARD OF DIRECTORS:

### a) Composition:

The Board comprises of Seven Directors of which 3 are Non-Executive & Independent Directors as under:

Director	Executive/Non-Executive/ Independent
Mr. Vinod Deora	Executive
Mr. Surendra Kedia	Executive
Mr. Dinesh Jalan	Executive
Mr. Konath Kannampilly	Non-Executive & Independent
Mr. Balram Jhunjhunwala	Non-Executive & Independent
Mr. Ghanshyamchandra Sharma	Non-Executive & Independent
*Mr. Pawan Agarwal	Executive (resigned w.e.f. 15 <sup>th</sup> April 2013)

\*Mr. Pawan Agarwal tendered his resignation from the Directorship of the Company on 15<sup>th</sup> March 2013 which came into effect on 15<sup>th</sup> April 2013.

The Non-Executive Independent Directors do not hold any shares in the Company. The Directors are not inter se related to each other.

# b) Attendance of each director at the Board Meeting and last Annual General Meeting and Number of the Directorships and Committees Memberships:

The names and categories of the Directors on the Board, their attendance at Board Meetings during the year and at the last Annual General Meeting and also the number of Directorships and Committee Memberships held by them in other Companies are given below: FY 2012-13 (1st April 2012 to 31st March 2013)

Name of the Director	Category*	Board Meeting held	Attendance Particulars		No. of other Directorships and Committee Memberships/ Chairmanships in other Indian Public Limited Company as on 31.03.13#		
			Board Meeting	Last AGM	Other Director- ships	Committee Member-ships	Committee Chairman-ships
Mr. Vinod Deora**	E & PD	9	1	No	Nil	Nil	Nil
Mr. Surendra Kedia**	E & PD	9	1	No	Nil	Nil	Nil
Mr. Dinesh Jalan**	E & PD	9	1	No	Nil	Nil	Nil
Mr. Konath Kannampilly***	ID	9	1	No	Nil	Nil	Nil
Mr. Ghanshyamchandra Sharma	ID	9	9	Yes	Nil	Nil	Nil
Mr. Pawan Agarwal*	C, E & PD	9	8	Yes	Nil	Nil	Nil
Mr. Balram Jhunjhunwala	ID	9	9	Yes	Nil	Nil	Nil

C- Chairman, E- Executive, NE- Non-Executive Director, ID- Independent Director, PD- Professional Director.

# For the purpose of considering the number of other Directorships and Committee positions, all public limited companies, whether listed or not, have been included and all other companies including private limited companies, foreign companies and companies under Section 25 of the Companies Act, 1956, have been excluded and Committees other than Audit Committee and Shareholders'/Investors' Grievance Committee have been excluded.

\*Ceased to be Director due to resignation w.e.f. 15th April 2013

### c) Meetings of the Board of Directors:

During the Financial year 2012-13, Nine (9) Board Meetings were held on the following dates:

15<sup>th</sup> May 2012, 20<sup>th</sup> July 2012, 10<sup>th</sup> August 2012, 16<sup>th</sup> August 2012, 28<sup>th</sup> September 2012, 16<sup>th</sup> October 2012, 9<sup>th</sup> November 2012, 15<sup>th</sup> January 2013 and 26<sup>th</sup> March 2013.

### III. AUDIT COMMITTEE:

### a) Brief description of terms of reference:

The Audit Committee was reconstituted on 26<sup>th</sup> March 2013 after the appointment of Mr. Vinod Deora, Mr. Surendra Kedia, Mr. Dinesh Jalan and Mr. Konath Kannampilly and resignation of Mr. Pawan Agarwal.

The broad terms of reference of Audit Committee are in accordance with the prescribed guidelines as set out in clause 49 of the Listing Agreement executed with the Stock Exchanges that inter alia, include overseeing financial reporting processes, reviewing the financial statements, quarterly, half yearly/ annual financial results and adequacy of internal control systems, discussion with the Auditors on any significant findings etc.

### b) Composition:

The Committee consists of One Executive and Three Non-Executive Independent Directors. The Members of the Committee have knowledge of finance, accounts, company law etc. The Chairman of the Audit Committee is an Independent Director.

At present Committee consists of:

Name of the Member	Category	Executive, Non-Executive/ Independent
Mr. Balram Jhunjhunwala	Chairman	Non-Executive, Independent
Mr. Ghanshyamchandra Sharma	Member	Non-Executive, Independent
Mr. Konath Kannampilly	Member	Non-Executive, Independent
Mr. Pawan Agarwal	Member (upto 26 <sup>th</sup> March 2013)	Executive

### c) Meeting and attendance during the year:

During the year under the review, Four (4) meetings of the Audit Committee were held on  $15^{th}$  May 2012,  $10^{th}$  August 2012,  $9^{th}$  November 2012 and  $15^{th}$  January 2013.

Name of the Member	Meetings Attended
Mr. Balram Jhunjhunwala	4
Mr. Ghanshyamchandra Sharma	4
Mr. Pawan Agarwal	4
Mr. Konath Kannampilly (w.e.f. 26/3/2013)	0

# IV. REMUNERATION COMMITTEE:

# a) Brief description of terms of reference:

The Remuneration Committee has been constituted to review and recommend the remuneration payable to the Executive Directors and Senior Management of the Company based on their performance and defined assessment criteria.

### Composition:

Name of the Member	Designation	Non-Executive/ Independent
Mr. Balram Jhunjhunwala	Chairman	Non-Executive Independent
Mr. Ghanshyamchandra Sharma	Member	Non-Executive Independent
Mr. Konath Kannampilly (w.e.f. 26/3/2013)	Member	Non-Executive Independent

<sup>\*\*</sup> Appointed as Additional Directors w.e.f. 26th March 2013

<sup>\*\*\*</sup> Appointed as Independent Director w.e.f. 26th March 2013

### b) Meeting and attendance during the year:

During the year under review, no meeting of the Remuneration Committee was held.

### c) Remuneration Policy:

The Committee shall recommend the remuneration payable to Managing Director and Joint Managing Director or any Executive Directors based on their contribution to the growth and development of the Company, keeping in mind the remuneration package of the industry.

# d) Details of Remuneration Paid:

The Board decided not to pay any remuneration to the Directors during the year under review. However, all the Directors are entitled to sitting fees including Executive Director. Since the Company was non operative, the Non- Executive Directors have willingly foregone their sitting fees. Accordingly only the Executive Director has been paid sitting fees during the year under review.

### V. SHAREHOLDERS'/ INVESTORS' GRIEVANCE & SHARE TRANSFER COMMITTEE:

The Committee was reconstituted on 26th March 2013 after appointment of Mr. Konath Kannampilly.

### a) Constitution and terms of reference of the Committee:

Name of the Member	Designation	Non-Executive/ Independent
Mr. Balram Jhunjhunwala	Chairman	Non-Executive Independent
Mr. Ghanshyamchandra Sharma	Member	Non-Executive Independent
Mr. Konath Kannampilly (w.e.f. 26/3/2013)	Member	Non-Executive Independent
Mr. Pawan Agarwal (upto 26/3/2013)	Member	Executive

The Committee specifically looks into the redressal of the shareholders' complaints in respect of all matters including transfer of shares, non-receipt of Annual Report, non-receipt of declared dividends, dematerialization of shares and investors' complaints etc.

### b) Name and designation of the Compliance Officer:

Ms. Sheela Mestry acts as the Compliance officer of the Company.

### c) Number of Shareholders complaints received:

There were two complaints received during the year under review and the same were resolved.

### d) Meeting and attendance during the year:

The Committee met Four (4) times during the year under review, i.e. 15<sup>th</sup> May 2012, 10<sup>th</sup> August 2012, 9<sup>th</sup> November 2012 and 15<sup>th</sup> January 2013. All the members of the Committee were present at the meetings.

# VI. GENERAL BODY MEETINGS:

# a) Details of the last three Annual General Meetings of the Company held and the Special Resolutions passed thereat as under:

Financial Year	AGM	Day, Date & Time	Venue	Special Resolution Passed
2011-2012	19 <sup>th</sup> AGM	26 <sup>th</sup> September 2012 at 10.30 A.M	Ram House, 4 Gaiwadi Industrial Estate, S.V. Road, Goregaon (W), Mumbai 400062.	Yes
2010-2011	18 <sup>th</sup> AGM	24 <sup>th</sup> October 2011 at 10.00 A.M	Ram House, 4 Gaiwadi Industrial Estate, S.V. Road, Goregaon (W), Mumbai 400062.	Nil
2009-2010	17 <sup>th</sup> AGM	27 <sup>th</sup> September 2010 at 10.00 A.M	Ram House, 4 Gaiwadi Industrial Estate, S.V. Road, Goregaon (W), Mumbai 400062.	Nil

The Special Resolution proposed at the nineteenth Annual General Meeting was unanimously passed by show of hands by the Members present.

# b) Ordinary and Special Resolutions passed through Postal Ballot:

During the financial year under review, following Special resolutions were passed through postal ballot as under:

i) Under Section 372A of the Companies Act, 1956 for making investment by way of acquisition, purchase, subscription or otherwise of shares/ securities in excess of the limits prescribed u/s 372A in KDJ Hospital Limited.

### Details of voting pattern:

Particulars	No. of Postal Ballot forms	Representing No. of shares	% of Votes
(a) Total Postal Ballot forms received	44	3885900	100.00%
(b) Less: Invalid postal ballot forms	1	100000	2.57%
(c) Net valid postal ballot forms	43	3785900	97.43%
(d) Postal ballot forms with assent for the resolution	43	3785900	97.43%
(e) Postal ballot forms with dissent for the resolution	0	0	0

ii) Under Section 372A of the Companies Act, 1956 for making Inter Corporate Loans in excess of the limits prescribed u/s 372A in KDJ Hospital Limited.

### Details of voting pattern:

Particulars	No. of Postal Ballot	Representing	% of Votes
	forms	No. of shares	
(a) Total Postal Ballot forms received	44	3885900	100.00%
(b) Less: Invalid postal ballot forms	1	100000	2.57%
(c) Net valid postal ballot forms	43	3785900	97.43%
(d) Postal ballot forms with assent for the resolution	43	3785000	97.40%
(e) Postal ballot forms with dissent for the resolution	0	0	0

### c) Person who conducted the postal ballot exercise:

Mr. Hemanshu Kapadia, Practicing Company Secretary acted as the Scrutinizer for the Postal Ballot process.

### d) Whether any special resolution is proposed to be conducted through postal ballot:

Except as mentioned above, there is no resolution proposed to be passed through postal ballot.

### e) Procedure for postal ballot:

The Company has followed the procedure prescribed under Section 192A of the Companies, Act. 1956 and Companies (Passing of the Resolution by Postal Ballot) Rules, 2001, read with the Companies (Passing of the Resolution by Postal Ballot) Rules 2011.

# VII. DISCLOSURES:

### (i) Basis of related party transactions:

During the year 2012-13 under review there were no materially significant related party transactions of the Company with its Promoters, Directors or the management, their subsidiaries or relatives, etc. that had a potential conflict with the interest of the Company at large.

### (ii) Details of non-compliance by the Company:

During the last three years there were no strictures or penalties imposed by either SEBI or the Stock Exchanges or any statutory authority for non-compliance of any matter related to the capital markets.

### (iii) Whistle Blower Policy:

The Board of Directors affirm and confirm that no personnel have been denied access to the Audit Committee. However, a formal Whistle Blower Policy is not in place.

### VIII. MEANS OF COMMUNICATION:

The quarterly, half yearly and annual results are communicated to both Stock Exchanges where the Company's shares are listed, as soon as the same are approved by the Board of Directors of the Company. Further, the results are published in English and Marathi newspaper. The results are not sent individually to the shareholders.

The financial results are displayed on the website of the Company- www.twoup.in

### IX. GENERAL SHAREHOLDERS INFORMATION:

### a) 20th Annual General Meeting:

Day, Date and Time : Monday, 5<sup>th</sup> August 2013 at 11.00 a.m.

Venue : Unit No. 170, Building No. 5B, Mittal Industrial Estate, Andheri

Kurla Road, Marol, Andheri (East), Mumbai- 400059

b) Financial Year : 1st April 2012 to 31st March 2013

:) Date of Book Closure : Monday, 29th July 2013 to Monday, 5th August 2013 (both days

inclusive)

d) Dividend payment date : Not applicable

E) Listing on Stock Exchange : i) BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001.

ii) \*Ahmedabad Stock Exchange Limited Kamdhenu Complex, Opp. Sahajanand College, Panjrapole,

Ahmedabad, Gujarat 380015 (\*Applied for delisting)

f) Stock Code

i) BSE Limited : 530701ii) Ahmedabad Stock Exchange Limited : 19544

Demat ISIN : INE089E01017

### g) Market price Data: High, Low during each month in the financial year 2012-2013:

Month	BS	SE
	High	Low
April-2012	69.00	49.50
May-2012	58.70	51.05
June-2012	64.00	48.70
July-2012	70.55	57.85
August-2012	60.70	48.50
September-2012	60.40	48.50
October-2012	71.20	51.80
November-2012	91.75	61.05
December-2012	113.45	63.70
January-2013	128.80	96.20
February-2013	134.00	125.00
March-2013	No Trading	No Trading

# h) Registrar and Share Transfer Agent:

M/s Bigshare Services Pvt. Ltd., E-2/3, Ansa Industrial Estate, Sakivihar Road, Saki Naka, Andheri (East), Mumbai - 400072.\

### g) Share Transfer System:

Share Transfers are registered and returned within a period of 15 days from the date of receipt, if the documents are clear in all respects.

# j) Distribution of shareholding as on 31st March 2013:

Grouping of Shares	No. of Shareholders	% of total Shareholders	No. of Shares per Category	% of total shares
1 - 5000	171	49.85	4,76,000	0.48
5001 to 10000	41	11.95	3,34,000	0.34
10001 to 20000	30	8.75	4,86,000	0.49
20001 to 30000	8	2.33	1,90,000	0.19
30001 to 40000	8	2.33	2,87,000	0.29
40001 to 50000	8	2.33	3,55,000	0.36
50001 to 100000	6	1.75	4,12,000	0.41
100001 and above	71	20.70	9,68,72,000	97.44
Total	343	100	9,94,12,000	100

Category	No. of Shareholders	No. of Shares held	% of total shares
Promoters	23	72,00,200	72.43
Financial Institution			
Bodies Corporate	31	1,67,300	1.68
Indian Public	289	25,73,700	25.89
Foreign Bodies Corporate			
Total	343	99,41,200	100

### k) Dematerialization of shares and liquidity:

As on 31st March 2013, 47.55 % of the Company's total equity shares representing 47,26,900 shares were held in dematerialized form and balance 52.45% representing 52,14,300 shares were held in physical form.

### Outstanding GDRS/ADRS/Warrants or any convertible instruments, conversion date and likely impact on equity:

There were no such outstanding instruments as on 31st March 2013.

### m) Plant locations:

The Company is not having any plants.

### n) Address for correspondence:

For share transfer/ dematerialization of shares/ other queries relating to the securities:

M/s. Bigshare Services Pvt. Ltd. E-2/3, Ansa Industrial Estate, Sakivihar Road, Saki Naka, Andheri (East), Mumbai-400072.

For queries on Annual Report or investors' assistance:

228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai-400059.

# (B) NON MANDATORY REQUIREMENTS:

### 1. Chairman

The Company has an Executive Chairman and hence the requirement pertaining to reimbursement of expenses to Non-Executive Chairman does not arise.

### 2. Remuneration Committee:

The Company has a Remuneration Committee. Please refer para IV under Mandatory Requirements.

### Shareholder Rights:

As the Company's financial results are published in English newspaper having a wide circulation all over India and in Marathi newspaper widely circulated in Mumbai, the same are not sent to the shareholders of the Company individually. The results are also posted on the Company's website.

### 4. Audit qualifications:

The observations/ remarks of the Auditors are replied to by the management in the Directors' Report.

### 5. Training of Board Members:

The necessary training will be provided to the Board Members, as and when required.

### 6. Mechanism to evaluate Non-Executive Board Members:

The Board of Directors does not feel the necessity to evaluate the performance of its Non-Executive Directors.

### 7. Whistle Blower Policy:

The Company has not yet formulated Whistle Blower Policy.

For Two-Up Financial Services Limited

Date: 3<sup>rd</sup> July 2013

Surendra Kedia
Place: Mumbai

Executive Chairman

### CEO/ CFO CERTIFICATION

То

The Board of Directors

Two-up Financial Services Limited

- I, Vinod Deora, Managing Director of the Company, to the best of my knowledge and belief, certify that:-
- (a) I have reviewed the Balance Sheet & Profit & Loss Account (Statement of Profit & Loss) and all the schedules and notes on accounts, as well as the cash flow statements, and Directors' Report for the year and to the best of my knowledge and belief:
  - (i) These statements do not contain any untrue statement of a material fact or omit any material fact or contain statements that might be misleading,
  - (ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of my knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- (c) I accept responsibility for establishing and maintaining internal controls and that I have evaluated the effectiveness of the Internal Control Systems of the Company and the same have been disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of internal controls, if any, of which I am aware and the steps have been taken or proposed to be taken to rectify these deficiencies.
- (d) I have indicated to auditors and the Audit committee that:
  - (i) there are no significant changes in internal control during the year;
  - (ii) there have been no significant changes in Accounting Policies during the year and that the same have been disclosed in the notes to the Financial Statements; and
  - (iii) I am not aware of any instance of significant fraud and involvement therein of the Management or an employee having a significant role in the Company's internal control system.

For Two-Up Financial Services Limited

Place: Mumbai Vinod Deora
Date: 3<sup>rd</sup> July 2013 Managing Director

# ANNUAL CERTIFICATION BY CHIEF EXECUTIVE OFFICER/ MANAGING DIRECTOR PURSUANT TO CLAUSE 49 I D (II) OF THE LISTING AGREEMENT:

As the Managing Director of Two-up Financial Services Limited and pursuant to Clause 49 I D (ii) of the Listing agreement, I hereby declare and certify that all the Board members of the Company have affirmed compliance with the code of conduct as adopted by the Company for the year 2012-13.

For Two-Up Financial Services Limited

Place: Mumbai Vinod Deora
Date: 3<sup>rd</sup> July 2013 Managing Director

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COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE

To,

The Members of Two-up Financial Services Limited

We have examined the compliance of conditions of Corporate Governance by Two-up Financial Services Limited, for the year

ended on 31st March 2013, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Stock Exchange(s).

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to

the review of procedures and implementation thereof, adopted by the Company for ensuring the compliance with the conditions

of the Corporate Governance as stipulated in the said Clause 49. It is neither an audit nor an expression of opinion on the financial

statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by

the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as

stipulated in the clause 49 of the Listing Agreement subject to our following observations:

a) In terms of compliance under clause 49 I (A)(ii) of the Listing Agreement, the Board of Directors of the Company comprised of

4 Executive Directors and 3 Non-Executive Independent Directors during the period from 26th March 2013 to 31st March 2013.

b) The compliance officer has acted as the Secretary of the Audit Committee under clause 49 II (A)(vi) of the Listing Agreement.

c) Code of conduct in terms of clause 49(I)(D)(i) is not posted on the website of the Company.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or

effectiveness with which the Management has conducted the affairs of the Company.

For Hemanshu Kapadia & Associates

Hemanshu Kapadia

Proprietor

C.P. No. 2285

Date: 3<sup>rd</sup> July 2013

Place: Mumbai

### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

# (i) Industry Structure and Developments:

The Company was incorporated with the main object of leasing and finance in the year 1993. The Company had made application to the Reserve Bank of India which was rejected. Since then, the Company has not carried out NBFC activities. The main object of the Company was changed to providing financial services. Further, pursuant to the amalgamation, the Company has amended its main object clause to venture into hospitality business.

On the back of the global economic revival and signs of development worldwide, the Indian economy has shown remarkable signs of improvement, with the promise of better performance. The financial year 2012-13 is backed by broad-based growth across emerging verticals. The Indian hospitality industry has recorded healthy growth on account of increase in the arrival of foreign tourists as well as increased tourist movement within the country. Hospitality chains are expected to increase their presence in strategically important parts of the country to leverage the opportunity of increasing tourism demand.

# (ii) Opportunities and Strengths:

The Company's operation mainly consisted of trading in shares and lending of Money. The economic situation is not that comfortable due to rising interest rate situation. Post amalgamation the Company will be concentrating on the hospitality business activities.

India has a rich cultural heritage. The "unity in diversity" tag attracts most tourists not only from outside the country but also from within the country. The India hospitality industry has recorded healthy growth in recent years owing to a number of factors:

- · Economic Growth
- Increased tourist movement
- Changing consumer preferences.

### (iii) Segment-wise Performance:

In accordance with the requirements of Accounting Standard 17 "Segment Reporting", the Company's business consists of one reportable business segment i.e. "Sale of Vacation Ownership", hence no separate disclosures pertaining to attributable Revenues, Profits, Assets, Liabilities, Capital Employed are given.

### (iv) Outlook:

The growth potential is significant as evident from the continued interest both at domestic as well as global level in the Indian Hospitality Industry. With increase in the number of tourists, India is fast becoming the hottest tourist destination. Growth in tourism will definitely lead to increase in the number of hotels and restaurants in the country.

Therefore, your Company is also being expected to grow in the coming years.

### (v) Risks and concerns:

Hospitality business in general is sensitive to fluctuations in the economy. The sector may be unfavourably affected by changes in domestic and global economies, changes in local market conditions, competition in the industry, government policies and regulations, other natural and social factors. In addition to economic risks, your Company faces risks from socio-political environment, political instability etc., which may affect the hospitality business in the country.

The industry is witnessing heightened competition from the existing players in the industry as well as the arrival of new players. Your Company is confident of facing these challenges and is optimist of performing better.

### (vi) Internal Control systems and their adequacy:

The Company has a system of internal controls to ensure that all its assets are properly safeguarded. The Internal Control system is supplemented by programs of internal audit to ensure that the assets are properly accounted for and the business operations are conducted in adherence to laid down policies and procedures. The internal control system also focuses on processes to ensure integrity of the Company's financial accounting and reporting processes and compliance with the Company's legal obligations. The Company has an Audit Committee of the Board of Directors which meets regularly to review inter alia risk management policies, adequacies of internal controls, the audit findings on the various segments of the business, the financial information and other issues related to the Company's operations.

### (vii) Operational Performance:

The resources of the amalgamating Company are now part of the Company. From the Appointed Date upto the Effective date, the business of KDJ Holidayscapes Limited (Transferor Company) is deemed to have been carried out in trust for the Company. And hence, any income or profit accruing or arising and any costs, charges, expenses and losses incurred in relation to KDJ Holidayscapes in accordance with the Scheme shall be treated as of the Company.

### (viii) Human Resources:

In the service oriented industry the employee plays a key role in customer satisfaction and its most valuable resource. Adequate number of well qualified and experienced staff exists for the day-to-day operations of the Company. Creativity and dedication of all the employees represent the most precious assets of the Company. The Company has considered its human resources as the most valuable ingredient of the functioning of the Company and utmost endeavor is made to maintain good relation with the employees at all levels.

### **Cautionary Statement:**

Statement in this "Management Discussion and Analysis" may be considered to be "forward looking statements" within the meaning of applicable securities laws or regulations. This statement is based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company's actual results, performance or achievements could thus differ materially from those projected in any such forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.

For and on behalf of Board of Directors Two-Up Financial Services Limited

Place: Mumbai Surendra Kedia
Date: 3<sup>rd</sup> July 2013 Executive Chairman

# INDEPENDENT AUDITOR'S REPORT

### To the Members of Two-up Financial Services Limited,

### Report on the Financial Statements

We have audited the accompanying financial statements of **Two-up Financial Services Limited** ("the Company"), which comprises the Balance Sheet as at March 31, 2013 and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 (''the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedure to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud and error.

In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

An audit also includes evaluating and appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Basis for Qualified Opinion**

- i) Attention is invited to Note 25 regarding non provision for Gratuity and Leave encashment liability as required by Accounting Standard 15 (AS-15) relating to Employees Benefits. We are unable to comment upon the resultant effect on Assets, Liabilities and Profit of the year as the amount of such benefit is presently not ascertainable.
- ii) Attention is invited to Note 30 regarding deferment of certain expenses amounting to Rs. 7,622,358 incurred in the financial year 2011-12 and are being amortizing the said expenditure over a period of 10 years. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 7,622,358. Since the company has not expensed off these expenses in previous year, as per the accounting policies followed by the Company 1/10 amount being written off this year. Had these 1/10<sup>th</sup> amount not written off profit for the year would have been higher by Rs. 762,236.
- iii) Attention is invited to Note 31 regarding deferment of preoperative expenses amounting to Rs 952,127 incurred in previous years and are being amortizing the said expenditure over a period of 5 years. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Statement of Profit and Loss Account as and when incurred. Had these expenses would have debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 952,127. Since the company has not expensed off these expenses in previous years, accounting policies followed by the Company 1/5<sup>th</sup> amount being written off this yea. Had these 1/5<sup>th</sup> amount not written off profit for the year would have been higher by Rs. 271,216.
- iv) Attention is invited to Note 29 regarding non provision of income tax liability amounting to Rs.10,240,191 (including Rs 7,891,279 upto March 31, 2012) pertaining to previous years. Had this income tax liability accounted for in respective years, the opening debit balance of reserves and surplus would have been higher Rs 7,891,279 and current year profit would have been converted into a loss of Rs. 1,570,323 having consequential effect on the current liabilities and accumulated profit and loss account.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, except the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements give the information required by the Act

in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
- (b) In the case of the Profit and Loss Account, of the profit for the year ended on that date; and
- (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the annexure a statement on the matters specified in the paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - (b) In our opinion, proper books of accounts as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, Statement of Profit & Loss, and Cash Flow Statement dealt with by this report are in agreement with the books of account:
  - (d) In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 except para no. (i), (ii) and (iii) as mentioned in 'Basis of Qualified Opinion'.
  - (e) On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of subsection (1) of section 274 of the Companies Act, 1956;

For Singrodia Goyal & Co. Chartered Accountants Firm Reg. No. 112081W

Place : Mumbai Suresh Murarka
Date : May 30, 2013 Partner

Partner Mem. No.: 044739

# Annexure to Auditor's Report

Annexure referred to in Paragraph 1 under the heading "Report on Other Legal and Regulatory Requirements" of our report of even date on the accounts of Two-up Financial Services Limited for the year ended March 31, 2013.

As required by the Companies (Auditors Report) Order, 2003 and amendments thereto and according to the information and explanations given to us during the course of the audit and on the basis of such checks of the books and records as were considered appropriate we report that:

- (i) (a) The company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets.
  - (b) All the assets have been physically verified by the management in accordance with a phased programme of verification, which in our opinion is reasonable, considering the size and the nature of business. The frequency of verification is reasonable and no material discrepancies have been noticed on such physical verification.
  - (c) The Company has not disposed off substantial part of its fixed assets during the year and going concern status of the Company is not affected.
- (ii) (a) The Company has purchased and consumed food and grocery items which are perishable in nature and the amount of such purchase being immaterial the Company does not maintain proper records of the inventory in this regard and also not physically verified during the year.
- iii) (a) The Company has not granted any loan, secured or unsecured to any party covered in the register maintained under Section 301 of the Companies Act, 1956.
  - (b) In view of our comments in Para (iii) (a) above clause 4(iii) (b) (c) and (d) of the said Order are not applicable to the Company.
  - (c) The Company has taken interest-free unsecured loans from twelve parties covered in the register maintained under Section 301 of the Companies Act, 1956 on call basis. The Maximum amount outstanding during the year was Rs. 42,319,058 and the year-end balance was Rs.29,969,805.
  - (d) Other terms and conditions on which the loans have been taken are prima facie, not prejudicial to the interest of the Company.
  - (e) In view of our comments in para (iii) (c) and (d) above, clause (iii) (g) of the said Order is not applicable to the Company.
- (iv) There are adequate internal control systems commensurate with the size of the Company and the nature of its business with regard to purchase of inventories and fixed assets and sale of goods and services. During the course of our audit, no major weakness has been noticed in the internal control systems.
- (v) (a) The particulars of contracts or arrangements referred to in Section 301 of the Companies Act, 1956 that needs to be entered into the register maintained under that section have been so entered.
  - (b) The transactions made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- (vi) The Company has not accepted any deposits from the public.
- (vii) The Company does not have a formal internal audit system. However, according to the information and explanations given to us, operating control systems are commensurate with the size of the Company and nature of its business.
- (viii) The Central Government has not prescribed for maintenance of cost records under Section 209 (1) (d) of the Companies Act, 1956 for the Company.
- (ix) (a) Undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty and Excise Duty, Cess, whichever is applicable to the Company; have not been regularly deposited with the appropriate authorities.
  - (b) Accordingly to the information and explanation given to us, of, the undisputed statutory dues in respect of Provident Fund, Investor Education Fund, Investor Education Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other Statutory dues; whichever is applicable to the Company, outstanding at the year-end for a period of more than six months from the date they became payable, are as follows:

Name of Statute	Amount (Rs.)	Period to which amount relates	Due date	Date of Payment
Provident Fund	192,640	FY 2012-13	15 <sup>th</sup> of every subsequent month	Paid Rs 49,143 on April 05, 2013 and Rs 143,497 May 20, 2013
ESIC	124,174	FY 2012-13	21st of every subsequent month	Paid Rs 77,924 on April 05, 2013 and Rs 46,250 May 20, 2013
Service Tax	4,929,169	FY 2012-13 and FY 2011-12	5 <sup>th</sup> of every subsequent month	Not yet paid
Income Tax (Refer Note 29)	10,240,191	AY 1994-95 and AY 1995-96	-	Not yet paid

- (c) There are no amount in respect of any disputed sales tax, income tax, wealth tax, service tax, custom duty, excise duty and cess which have not been deposited on account of any dispute with the relevant authorities.
- (x) The Company has accumulated losses at the end of the financial year which is not more than fifty per cent of net worth of the Company. After considering the impact of qualifications mentioned in Para (i) to (iv) of 'Basis of Qualified Opinion' the Company has incurred cash losses during the current financial year and in the immediately preceding financial year.
- (xi) The Company has no facilities from banks and financial institutions.
- (xii) The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii)The provisions of any Special Statute applicable to Chit Fund, Nidhi or Mutual Benefit Fund/ Societies are not applicable to the Company
- (xiv)The Company is not dealing or trading in shares, securities, debentures and other investments.
- (xv) The Company has not given any guarantee for loans taken by others from banks or financial institutions.
- (xvi)The Company has not obtained any term loans during the year.
- (xvii) On an overall examination of the balance sheet of the Company, we are of the opinion that no short-term funds have been used for long-term investments.
- (xviii) The Company has not made any preferential allotment of shares during the year.
- (xix) The Company has not issued any debentures during the year.
- (xx) The Company has not raised any money through public issues during the year.
- (xxi) During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, we have neither come across any instance of material fraud on or by the Company, noticed or reported during the year.

For Singrodia Goyal & Co. Chartered Accountants Firm Reg. No: 112081W

> Suresh Murarka Partner Mem. No. 044739

Place: Mumbai Date: May 30, 2013

# Balance Sheet as at March 31, 2013

	,		(Amount in Rs.)
Particulars	Note	As at	As at
EQUITY AND LIABILITIES		March 31, 2013	March 31, 2012
Shareholders' Funds			
Share Capital	2	99,412,000	48,112,000
Reserves and Surplus	3	(9,791,518)	(3,157,223)
	-	89,620,482	44,954,777
Non-current liabilities		.,,,	,,
Deferred Tax Liabilities (Net)	4	101,222	-
Other Long-Term Liabilities	5	31,573,677	-
Š		31,674,899	
Current liabilities		, ,	
Short-Term Borrowings	6	29,969,805	1,850,000
Trade Payables	7	1,153,793	49,006
Other Current Liabilities	8	9,517,589	460,397
Short-Term Provisions	9	7,398,645	120,000
		48,039,831	2,479,403
		169,335,212	47,434,180
ASSETS			
Non-Current Assets			
Fixed Assets	10		
- Tangible Assets		1,431,822	-
- Intangible Assets		29,440	-
Non-Current Investments	11	86,396,000	496,000
Long-Term Loans and Advances	12	2,288,939	6,000,000
Other Non-Current Assets	13	41,635,224	
		131,781,425	6,496,000
Current Assets			
Trade Receivables	14	25,536,036	-
Cash and Bank Balances	15	7,613,679	6,725,127
Short-Term Loans and Advances	16	3,202,435	34,213,053
Other Current Assets	17	1,201,637	
		37,553,787	40,938,180
Total		169,335,212	47,434,180
Accompanying notes to the financial statements	1 to 36		

In terms of our report of even date

For Singrodia Goyal & Co. Chartered Accountants

Firm Registration No. 112081W

For and on behalf of the Board of Directors of

Two-Up Financial Services Limited

Suresh Murarka Surendra Kedia Vinod Deora Dinesh Jalan Partner Director Director Director

Place: Mumbai Place: Mumbai Date: May 30, 2013 Date: May 30, 2013

# Statement of Profit & Loss for the year ended March 31, 2013

(Amount in Rs.)

Particulars	Note	Year ended March 31, 2013	Year ended March 31, 2012
REVENUE:			
Revenue from Operations	18	40,546,614	700,300
Other Income	19	5,476,124	1,399,831
Total Revenue		46,022,738	2,100,131
EXPENSES:			
Cost of Services	20	3,427,584	-
Employee benefits expense	21	18,115,067	134,000
Finance Costs	22	108,946	370
Depreciation and Amortization Expense	10	506,174	-
Other Expenses	23	22,848,664	766,973
Total Expenses		45,006,435	901,343
Profit Before Tax		1,016,303	1,198,788
Tax Expense:			
Current Tax		136,493	64,000
Deferred Tax		101,222	4,469
Profit for the year		778,589	1,130,319
Earnings per equity share (Nominal value of Rs 10/- each)	24		
(1) Basic		0.08	0.32
(2) Diluted		0.08	0.32
Accompanying notes to the financial statements	1 to 36		

In terms of our report of even date

For Singrodia Goyal & Co. Chartered Accountants

Firm Registration No. 112081W

For and on behalf of the Board of Directors of

Two-Up Financial Services Limited

Suresh Murarka
Partner
Membership No. 044739

Place: Mumbai Date: May 30, 2013 Surendra Kedia Director **Vinod Deora** Director **Dinesh Jalan**Director

Place: Mumbai Date: May 30, 2013

# Cash Flow Statement for the year ended March 31, 2013

Partic	ulars	Year ended	Year ended
		March 31, 2013	March 31, 2012
A. C	ash Flow from Operating Activities		
N	et Profit before taxation	1,016,303	1,198,788
<u>A</u>	djustments for:		
D	epreciation on Fixed Assets	506,174	-
In	oventories written off	24,000	
D	educt:		
Pı	rofit on sale of Fixed Assets	4,010	-
In	nterest Income	2,762,046	-
0	perating Profit before Working Capital changes	(1,219,579)	1,198,788
<u>A</u>	djustments for :		
(1	ncrease) / Decrease in Trade Receivables	2,058,839	-
(1	ncrease) / Decrease in Other Current Assets	1,078,290	-
(1	ncrease) / Decrease in Other Non-Current Assets	(33,024,408)	-
,	ncrease / (Decrease) in Short-Term Borrowings	28,119,805	1,850,000
	ncrease / (Decrease) in Trade Payable	473,300	26,930
	ncrease / (Decrease) in Other Current Liabilities	5,976,352	463,721
	ncrease / (Decrease) in Short-Term Provisions	2,908,317	-
	ncrease / (Decrease) in Long-Term Provisions	10,110,511	_
	ASH GENERATED FROM OPERATIONS	16,481,426	3,539,439
	ncome Taxes Paid	(470,749)	(239,933)
	et Cash Inflow from Operating Activities	16,010,677	3,299,506
B. C	ash Flow from Investing Activities		
Pi	urchase of Investments	(85,900,000)	(496,000)
Pi	urchase of Fixed Assets	(846,152)	-
Sa	ale Proceeds from Fixed Assets	18,990	-
Fi	ixed deposit with banks matured having original maturity over three months	145,645	-
Fi	ixed deposit placed with banks having original maturity over three months	-	(6,588,950)
Lo	ong-Term Loans & Advances given / (received back)	4,798,487	(6,000,000)
Sl	hort-Term Loans & Advances given / (received back)	31,424,564	(29,325,850)
In	nterest Received	2,762,046	-
N	et Cash Outflow from Investing activities	(47,596,421)	(42,410,800)
c. c	ash Flow from Financing Activities		
	hare application money	(2,700,000)	
	roceeds from Issue of Shares (Refer Note 3 below)	47,700,000	39,237,567
	,		39,237,307
	epayment of Long-Term Borrowings	(12,637,116)	20 227 5/7
	et Cash Inflow Financing Activities	32,362,884	39,237,567
	et Increase / (Decrease) in Cash and Cash Equivalents	777,140	126,273
	ash and Cash Equivalents at the beginning of the year	136,177	9,904
	ash and Cash Equivalents acquired on merger of	257,057	-
K	DJ Holidayscapes Limited (Refer Note 2 below)		
	ash and Cash Equivalents at the end of the year	1,170,375	136,177

#### Notes:

1) Cash and Cash Equivalent at the end of the year consists of Cash in hand and Balances with banks and are net of Short-Term Loans and Advances from banks as follows:

Particulars	As at March 31, 2013	As at March 31, 2012
Closing Cash and Cash Equivalents		
Cash in hand	530,362	126,437
Bank balances	640,012	9,740
	1,170,374	136,177

- 2) The figures of the current year include changes in the cash flow of the erstwhile KDJ Holidayscapes Limited, which was amalgamated with the Company w.e.f April 01, 2011 and are therefore to that extent not comparable with previous year's figures.
- 3) Proceeds from Issue of Shares, is reflected in the following:

Particulars	As at March 31, 2013	As at March 31, 2012
Equity shares issued on account of amalgamation	51,300,000	-
Deficit on account of excess capital issued pursuant to amalgamation	(3,600,000)	-
	47,700,000	

In terms of our report of even date For Singrodia Goyal & Co. Chartered Accountants Firm Registration No. 112081W

Membership No. 044739

For and on behalf of the Board of Directors of Two-Up Financial Services Limited

Suresh MurarkaSurendra KediaVinod DeoraDinesh JalanPartnerDirectorDirectorDirector

Place: Mumbai Place: Mumbai Date: May 30, 2013 Date: May 30, 2013

# Notes to Financial Statements for the year ended March 31, 2013

## Note 1: Significant Accounting Policies

## A Basis of Accounting:

The Financial Statements have been prepared under the historical cost convention, on an accrual basis of accounting and in accordance with the Generally Accepted Accounting Principles in India and comply with the Accounting Standards prescribed by the Companies (Accounting Standard) Rules 2006 to the extent applicable and in accordance with the relevant provisions of the Companies Act, 1956.

#### B Use of Estimates:

The preparation of financial statements in conformity with Generally Accepted Accounting Principles requires estimates and assumptions to be made that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities on the financial statements and the reported amounts of revenues and expenses during the reporting period.

Difference between actual results and estimates are recognized in the periods in which the results are known/ materialize.

#### C Revenue Recognition

- i) Admission fee is recognised as income on receipt of minimum subscription fees.
- ii) Entitlement fee which entitles the vacation ownership member for the vacation ownership facilities over the membership usage period, is recognised as income equally over the entitled vacation period.
- iii) Annual subscription fee dues from members are recognised as income on an accrual basis.
- iv) Income from resorts includes income from room rentals, food and beverages, etc. and is recognised when services are rendered.
- v) Interest income from loans is accounted on time proportion basis.
- vi) Dividend income from investments is accounted as and when right to receive the payment is established.
- vii) Commission Income is recognised on accrual basis as per the terms of the agreements.

#### D Inventory:

Inventories are carried at lower of cost and net realisable value.

#### E Fixed Assets:

Fixed Assets are stated at actual cost less accumulated depreciation. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use.

#### F Depreciation:

## **Tangible Asset**

Depreciation on Fixed Assets has been provided on 'Written Down Value' as per the rates and in the manner specified in Scheduled XIV of the Companies Act, 1956.

#### **Intangible Asset**

Trademarks is amortised on Straight Line Method over a period of five years.

## G Investments:

Investments that are intended to be held for more than a year, from the date of acquisition, are classified as long term investment and are carried at cost less any provision for permanent diminution in value. Investments other than long term investments being current investments are valued at cost or fair value whichever is lower.

## **H** Borrowing Costs

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are charged to Profit and Loss Account.

#### I Accounting for Taxes of Income:-

#### **Current Taxes**

Provision for current income-tax is recognized in accordance with the provisions of Indian Income-tax Act, 1961 and is made annually based on the tax liability after taking credit for tax allowances and exemptions

## **Deferred Taxes**

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to timing differences that result between the profits offered for income taxes and the profits as per the financial statements. Deferred tax assets and liabilities are measured using the tax rates and the tax laws that have been enacted or substantially enacted at the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in the future. Deferred tax assets are reviewed as at each Balance Sheet date.

#### J Employee Benefits:

Gratuity & Leave Encashment is accounted for in the year of payment.

## K Provisions and Contingent Liabilities:

- i) Provisions are recognized in terms of Accounting Standard 29- "Provisions, Contingent Liabilities and Contingent Assets notified by the Companies (Accounting Standard) Rules 2006, when there is a present legal or statutory obligation as a result of past events where it is probable that there will be outflow of resources to settle the obligation and when a reliable estimate of the amount of the obligation can be made.
- ii) Contingent Liabilities are recognized only when there is a possible obligation arising from past events due to occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the company or where reliable estimate of the obligation cannot be made. Obligations are assessed on an ongoing basis and only those having a largely probable outflow of resources are provided for.
- iii) Contingent Liabilities are disclosed by way of notes.

#### L Impairment of Assets:

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An impairment loss is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

- M Deferred Revenue Expenditure are being amortized over next 10 years, depending upon their future benefits.
- N Pre-operative expenses are being amortized over next 5 years, depending upon their future benefits.

## Note 2 : Share Capital

#### a. Details of Authorised, Issued and Subscribed Share Capital

(Amount in Rs.) **Particulars** As at As at March 31, 2013 March 31, 2012 **Authorised Capital** 160,00,000 (PY: 11,000,000) Equity Shares of Rs.10/- each 160,000,000 110,000,000 Issued, Subscribed and Paid up Capital 9,941,200 (PY: 4,811,200) Equity Shares of Rs.10/- each fully paid-up 99,412,000 48,112,000 99,412,000 48,112,000

During the year the Authorized Share Capital of the Company has been increased to Rs 160,000,000 divided into 16,000,000 Equity Shares of Rs.10 each pursuant to Scheme of Amalgamation and Order dated 8th February 2013 passed by the Hon'ble High Court of Bombay.

#### b. Terms & Conditions

The Company has only one class of equity shares having a par value of Rs. 10 per share. Each holder of equity share is entitled to one vote per share.

In the event of liquidation of the Company, the holder of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

## c. Shareholders having more than 5 % shareholding

Name of Shareholder	As at Marc	As at March 31, 2013		h 31, 2012
	No of Equity	Percentage	No of Equity	Percentage
	shares held		shares held	
Chirania Trading LLP	1,620,200	16.30%	1,620,200	33.68%
AB Overseas Private Limited	17,64,600	17.75%	150,000	3.12%
Ushakiran Vinodkumar Deora	810,000	8.15%	-	-

## d. Reconciliation of number of shares

Particulars	As at Marc	h 31, 2013	As at March 31, 2012		
	Number	Amount (Rs.)	Number	Amount (Rs.)	
Equity Shares		` '			
Shares outstanding at the beginning of the year	4,811,200	48,112,000	3,001,200	30,012,000	
Shares issued during the year	5,130,000 *	51,300,000 *	1,810,000	18,100,000	
Shares outstanding at the end of the year	9,941,200	99,412,000	4,811,200	48,112,000	

<sup>\*</sup> Issued during the year on account of amalgamation of KDJ Holidayscapes Limited

## Note 3: Reserves and Surplus

Par	ticulars	As at	As at
		March 31, 2013	March 31, 2012
A.	Securities premium account		
	Opening balance	21,137,567	21,720,000
	Less: Share issue expense	-	582,433
		21,137,567	21,137,567
В.	Surplus / (Deficit) in the statement of profit and loss		
	Opening balance	(24,294,790)	(25,425,109)
	Profit / (Loss) of KDJ Holidayscapes Limited on account of amalgamation (Refer Note 28):		
	i) Loss upto March 31, 2011	(3,776,777)	-
	ii) Profit from April 01, 2011 to March 31, 2012	163,894	-
	iii) Excess capital issued on account of amalgamation	(3,800,000)	-
	Add: Profit for the year	778,588	1,130,319
		(30,929,085)	(24,294,790)
		(9,791,518)	(3,157,223)

Note 4:	Deferred	Tax Liab	ilities	(Net)
---------	----------	----------	---------	-------

Particulars	As at March 31, 2013	As at March 31, 2012
Deferred tax liabilities	March 51, 2015	March 51, 2012
Excess of net block of fixed assets as per books of accounts over net block for tax purpose	101,222	_
	101,222	_
Note 5 : Other Long-Term Liabilities		
Dawtieulane	As at	As at
Particulars	March 31, 2013	March 31, 2012
D (	24 472 477	
Deferred revenue income (Refer Note 32)	31,473,677	-
Franchise deposit	100,000	-
	31,573,677	_
Note 6 : Short-Term Borrowings		ı
Particulars	As at	As at
	March 31, 2013	March 31, 2012
UNSECURED		
Loans from related parties repayable on demand	29,969,805	1,850,000
	29,969,805	1,850,000
Note 7 : Trade Payables		
Particulars	As at	As at
	March 31, 2013	March 31, 2012
Due to Micro and Small Enterprises	-	-
Due to others	1,153,793	49,006
	1,153,793	49,006

The names of the Micro, Small and Medium Enterprises suppliers defined under "The Micro Small and Medium Enterprises Development Act 2006" could not be identified, as the necessary evidence is not in the possession of the Company.

Note 8: Other Current Liabilities

Particulars	As at	As at
Tarticatars	March 31, 2013	March 31, 2012
Statutory dues payable	8,038,302	12,589
Current portion of deferred revenue income	1,310,653	-
Cheques overdrawn	20,369	447,808
Others	148,264	-
	9,517,589	460,397
Note 9 : Short-Term Provisions		
Particulars	As at	As at
	March 31, 2013	March 31, 2012
Provision for employee benefits	1,988,436	-
Provision for expenses	5,410,209	120,000
	7,398,645	120,000

Note 10 : Fixed Assets (Amount in Rs.)

PARTICULARS			Gross Block				Accumulated Depreciation				Net Block	
	As at April 1, 2012	Additions on account of amalgamation	Additions	Deductions	As at March 31, 2013	Upto March 31, 2012	Additions on account of amalgamation	Depreciation charge for the Year	Adjustments	Upto March 31, 2013	As at March 31, 2013	As at March 31, 2012
Tangible Assets												
Office Equipment's	-	229,019	270,951	18,990	480,980		38,519	48,913	4,010	83,422	397,558	
Computers		1,024,128	306,326		1,330,454		319,672	385,246	-	704,918	625,536	
Furniture & Fixtures		255,300	268,875		524,175		50,791	64,655	-	115,446	408,729	
Sub-Total (A)	-	1,508,447	846,152	18,990	2,335,609		408,982	498,814	4,010	903,787	1,431,822	
Intangible Assets												
Trademarks		46,000			46,000		9,200	7,360		16,560	29,440	
Sub-Total (B)		46,000	-		46,000		9,200	7,360	-	16,560	29,440	
Total (A+B)		1,554,447	846,152	18,990	2,381,609		418,182	506,174	4,010	920,347	1,461,262	
Previous Year		-					-					

# Note 11: Non-Current Investments (Unquoted, Long Term)

Particulars	As at	As at
	March 31, 2013	March 31, 2012
<u>Trade Investments</u>		
Investments in subsidiaries:		
KDJ Hospitality Private Limited	44,500,000	-
4,99,997 (PY: Nil) Equity Shares of Face Value of Rs.10/- each fully paid-up		
KDJ Hospital Limited (Formerly known as 'KDJ Hotels & Resorts Limited')	41,896,000	496,000
4,63,600 (PY: 49,600) Equity Shares of Face Value of Rs.10/- each fully paid-up		
	86,396,000	496,000

## Note 12: Long-Term Loans and Advances

Particulars	As at	As at
	March 31, 2013	March 31, 2012
(Unsecured, Considered Good		
Advances towards capital goods	_	6,000,000
Security deposits	231,200	-
Other Loans & Advances	2,057,739	-
Unsecured, Considered Doubtful		
Other Loans & Advances	8,946,700	8,946,700
Less: Provision for doubtful loans and advances	(8,946,700)	(8,946,700)
	-	-
	2,288,939	6,000,000

## Note 13: Other Non-Current Assets

Particulars	As at March 31, 2013	As at March 31, 2012
Long-term Trade receivables (Unsecured, Considered Good) Deferred revenue expenditure (Refer Note 30) Preoperative expenses (Refer Note 31)	35,244,801 6,097,886 292,536	- -
	41,635,224	<u> </u>

700,300

700,300

40,546,614

Note	14:	Trade	Receivables
(Unse	cure	ed)	

Consultancy fees

(Unsecured)		
Particulars	As at March 31, 2013	As at March 31, 2012
Trade receivables outstanding		
- for a period exceeding six months from the date they are due for payment	2,547,200	2,847,200
- other receivables	25,536,036	
	28,083,236	2,847,200
Of which		
- considered good	25,536,036	-
- considered doubtful	2,547,200	2,847,200
	28,083,236	2,847,200
Provision for doubtful receivables	(2,547,200)	(2,847,200)
	25,536,036	
Note 15 : Cash and Bank Balances		
Particulars	As at March 31, 2013	As at March 31, 2012
Cash & Cash Equivalents		,
Balance with banks:		
- In current accounts	640,012	9,740
Cash on hand	530,362	126,437
Other Bank Balances		
Fixed deposits (Three month to twelve months of original maturity period)	6,443,305	6,588,950
	7,613,679	6,725,127
Note 16 : Short-Term Loans and Advances (Unsecured, Considered Good)		
Particulars	As at March 31, 2013	As at March 31, 2012
Loans and advances to others	597,615	34,213,053
Prepaid expenses	2,604,820	-
	3,202,435	34,213,053
Note 17 : Other Current Assets (Unsecured, Considered Good )		
Particulars	As at March 31, 2013	As at March 31, 2012
Current portion of deferred revenue expenditure (Refer Note 30)	762,236	-
Current portion of preoperative expenses (Refer Note 31)	388,376	-
Other current assets	51,025	_
	1,201,637	-
Note 18 : Revenue from Operations		
Particulars	Year ended	
	March 31, 2013	March 31, 2012
Income from sales of vacation ownership	36,418,076	-
Annual subscription fees Income from resorts:	2,217,907	-
- Room rentals	1,292,488	_
- Food and beverages	618,143	_
Consultancy fees	, i	700 300

١	Note	19	: Oth	er l	ncome

Particulars	Year ended	Year ended
i ai ticalai 3	March 31, 2013	March 31, 2012
Interest income	2,762,046	1,399,768
Commission	1,972,299	
Bad debts recovered during the year	369,000	_
Provisions for doubtful debts written back	300,000	_
Miscellaneous income	72,779	63
Miscettaneous income	5,476,124	1,399,831
Note 20 : Cost of Services		, ,
Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
RCI enrollment fees	2,229,500	-
Rent	715,000	-
Other costs	483,084	
	3,427,584	-
Note 21: Employee benefits expense		
Particulars	Year ended March 31, 2013	Year ended March 31, 2012
Directors sitting fees	60,000	50,000
Salaries and incentives	16,643,246	84,000
Contribution to provident and other funds	673,020	-
Employee welfare expenses	738,801	_
	18,115,067	134,000
Note 22 : Finance Costs		
Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
Bank charges	108,946	370
	108,946	370
Note 23 : Other Expenses		
Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
Rent	1,912,523	-
Rates & taxes	654,954	241,583
Printing and stationary	767,318 1,257,640	8,646
Electricity charges Communication expenses	1,443,467	_
Travelling and conveyance	2,312,997	13,328
Legal and professional fees	1,282,580	385,528
Repair & Maintenance - others	868,920	-
Housekeeping charges	551,920	-
		-
Hotel booking charges	817,506	
	817,506 600,791	40,814
Advertisement expenses		40,814
Advertisement expenses Business promotion	600,791	40,814 - -
Advertisement expenses Business promotion Selling & distribution expenses	600,791 3,528,785	, - -
Advertisement expenses Business promotion Selling & distribution expenses Website development charges	600,791 3,528,785 3,194,364 356,337 84,778	· .
Advertisement expenses Business promotion Selling & distribution expenses Website development charges Auditors remuneration Preliminary expenses written off	600,791 3,528,785 3,194,364 356,337 84,778 589,585	· .
Advertisement expenses Business promotion Selling & distribution expenses Website development charges Auditors remuneration Preliminary expenses written off Preoperative expenses written off	600,791 3,528,785 3,194,364 356,337 84,778 589,585 271,216	· .
Advertisement expenses Business promotion Selling & distribution expenses Website development charges Auditors remuneration Preliminary expenses written off Preoperative expenses written off Deferred revenue expenditure written off	600,791 3,528,785 3,194,364 356,337 84,778 589,585	52,255
Advertisement expenses Business promotion Selling & distribution expenses Website development charges Auditors remuneration Preliminary expenses written off Preoperative expenses written off Deferred revenue expenditure written off Bad debts written Off	600,791 3,528,785 3,194,364 356,337 84,778 589,585 271,216	52,255 - - - - 1,340,000
Hotel booking charges Advertisement expenses Business promotion Selling & distribution expenses Website development charges Auditors remuneration Preliminary expenses written off Preoperative expenses written off Deferred revenue expenditure written off Bad debts written Off Less: Reversal of Provision Other expenses	600,791 3,528,785 3,194,364 356,337 84,778 589,585 271,216	40,814 - - 52,255 - - - 1,340,000 (1,340,000) 24,819

Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
As Auditor	55,000	22,472
For taxation matters	8,427	8,273
For other services	21,351	21,510
TOTAL	84,778	52,255

## Note 24: Earnings Per Share

Particulars	Year ended	Year ended
	March 31, 2013	March 31, 2012
Basic Earnings per Share		
Profit/(Loss) attributable to Equity shareholders	778,589	1,130,319
Weighted average number of equity shares	9,941,200	3,574,861
Basic Earnings Per Share	0.08	0.32
Face value per Share	10.00	10.00
Dilutive Earnings per Share		
Profit after adjusting interest on potential equity shares	778,589	1,130,319
Weighted average number of equity share after considering potential equity shares	9,941,200	3,574,861
Dilutive Earnings per Share	0.08	0.32

## Note 25: Employee Benefits

Disclosure pursuant to Accounting Standard - 15 'Employee Benefits' has not been given as the same has been accounted on payment basis.

#### Note 26:

a) In the opinion of Board of Directors; the Current Assets, Loans & Advances are realizable in the ordinary course of business atleast equal to the amount at which they are stated in the Balance Sheet. The provision for all known liabilities is adequate and not in excess of amount reasonably necessary.

## Note 27: Related Party disclosures

## a. List of related parties and relationships:

## i) Key Managerial Personnel

Pawan Agarwal	
Vinodkumar Shubhkaran Deora (w.e.f. March 26, 2013)	Directors
Surendra Kedia (w.e.f. March 26, 2013)	Directors
Dinesh Kumar Jalan (w.e.f. March 26, 2013)	

## ii) Relatives of Key Managerial Personnel

Usha Kiran Deora

Rajesh Jalan

Lata Jalan

## iii) Enterprises under significant influence:

**Dolly Exim Private Limited** 

Santogen Textile Mills Limited

A B Overseas Private. Limited

Prestige Mini Township Private Limited

Sea Scape Riva Hotel Private Limited

Jamuna Estate Private Limited

## iv) Subsidiaries

**KDJ Hospital Limited** 

KDJ Hospitality Private Limited

#### b. Transactions with Related Parties:

Name of Party	Nature of Transaction	Year ended March 31, 2013	Year ended March 31, 2012
Pawan Agarwal	Sitting fees paid	60,000	50,000
Surendra Kedia	Loan taken	1,636,000 *	-
Suletidia Redia	Loan repaid	4,886,000 *	-
Dinesh Kumar Jalan	Loan taken	1,050,000 *	-
Dillesii Kuillai Jataii	Loan repaid	1,732,839 *	-
Usha Kiran Deora	Rent paid	1,146,072 *	-
Rajesh Jalan	Loan repaid	1,319,662 *	-
Lata Jalan	Loan repaid	22,493 *	-
Delly Evim Drivate Limited	Loan taken	2,800,000 *	-
Dolly Exim Private Limited	Loan repaid	2,800,000 *	-
A B Overseas Private, Limited	Loan taken	16,290,000 *	-
A b Overseas Private. Lillilled	Loan repaid	14,250,000 *	-
Prestige Mini Township Private Limited	Loan taken	8,586,000 *	-
Con Conno Riva Hotal Privata Limitad	Loan taken	155,636 *	-
Sea Scape Riva Hotel Private Limited	Loan repaid	155,636 *	-
Jamuna Estate Private Limited	Loan taken	2,500,000 *	-
Santogen Textile Mills Limited	Loan taken	3,637,949 *	-
	Loan given	11,000,000 *	-
KD I Hospital Limited	Loan received back	11,000,000 *	-
KDJ Hospital Limited	Loan taken	11,125,493 *	-
	Loan repaid	3,797,286 *	-
KD I Hospitality Private Limited	Loan taken	3,373,953 *	-
KDJ Hospitality Private Limited	Loan repaid	6,067,126 *	-

<sup>\*</sup> Transactions by erstwhile KDJ Holidayscapes Limited

#### c. Balance Outstanding of Related Parties:

Name of Party	Receivable / Payable	As at	As at
		March 31, 2013	March 31, 2012
Mr. Pawan Agarwal	Director Sitting fees payable	-	15,000
KDJ Hospitality Private Limited	Loan Payable	1,918,598	500,000
Santogen Textile Mills Limited	Loan Payable	6,186,000	-
A B Overseas Private Limited	Loan Payable	2,740,000	-
Prestige Mini Township Private Limited	Loan Payable	8,586,000	-
KDJ Hospital Limited	Loan Payable	7,328,207	-
Jamuna Estate Private Limited	Loan Payable	2,500,000	-

#### Note 28: Amalgamation

a) Nature of business of amalgamating company:

The Operation of KDJ Holidayscapes Limited (Holidayscapes) include providing Vacation Membership to its members.

- b) Holidayscapes have been amalgamated with the Company with effect from April 01, 2011 in terms of the scheme of amalgamation (Scheme) sanctioned by the Honorable High Court of Mumbai vide their Order dated February 08, 2013. Pursuant to scheme all assets and liabilities of Holidayscapes have been transferred to and vested in the Company retrospectively with effect from April 01, 2011. Pursuant to amalgamation of Holidayscapes with the Company 5,130,000 equity shares of Rs 10/- each fully paid up of the Company were issued and alloted to the shareholders of erstwhile KDJ Holidayscapes Limited in accordance with swap ratio of 108:100. These shares have been subsequently allotted on March 26, 2013.
- The amalgamation stated above have been accounted for under the "pooling of interests" method as prescribed by Accounting Standard (AS-14) notified under Section 211(3C) of the Companies Act, 1956. Accordingly, the assets, liabilities and reserves of Holidayscapes as at April 01, 2011 have been taken over at their book values. As stipulated in the scheme of amalgamation, all reserves of the above mentioned company have been transferred to the General Reserve except for the balance lying in the statement of profit and loss as on March 31, 2011, which have been transferred to the deficit in the statement of profit and loss of the Company.

From the Appointed Date upto the Effective date, the business of Holidayscapes Limited is deemed to have been carried out in trust for the Company. And hence, any income or profit accruing or arising and any costs, charges, expenses and losses incurred in relation to Holidayscapes in accordance with the Scheme shall be treated as of the Company.

Pending completion of the formalities for transfer of titles of assets and liabilities acquired, such assets and liabilities are included in the books of the Company under the name of the erstwhile company.

The difference between the book value of assets and liabilities recorded in the Company have been adjusted to Reserves.

Accordingly, the amalgamation have resulted in transfer of assets, liabilities and reserves in accordance with the terms of the Scheme at the following summarized values on April 01, 2011:

Particulars	Amount (Rs)
<u>Assets</u>	
Fixed Assets	521,600
Long Term Loans and Advances	861,182
Other Non-Current Assets	984,236
Inventories	24,000
Trade Receivables	8,013,978
Cash and Cash Equivalents	1,000,797
Short-Term Loans and Advances	960,500
<u>Less Liabilities</u>	
Long-Term Borrowings	(3,651,167)
Other Long Term Liabilities	(6,224,390)
Trade Payables	(556,877)
Other Current Liabilities	(3,460,636)
Equity Share Capital	(2,250,000)
Loss on account of amalgamation	(3,776,777)

The amalgamation have resulted in transfer of profit for financial year 2011-12 of KDJ Holidayscapes to the Company, which has been included in Reserves of the Company, and these are the following summarized values:

Particulars	Amount (Rs)
Total Revenue	21,484,232
Total Expenses	28,934,196
Profit / (Loss) before exceptional item and tax	(7,449,964)
Exceptional item:	
Expenses of deferred revenue nature	7,622,358
Profit before tax	172,394
Tax expense:	
Current tax	8,500
Deferred tax asset	(1,060,150)
Profit after tax	1,224,044
Less: Deferred tax liability reversed	1,060,150
Profit for FY 2011-12, on account of amalgamation	163,894

Loss incurred on account of excess capital issued to the shareholders of Holidayscapes, is reflected in the following:

Particulars	Amount (Rs)
Excess capital issued on equity share capital:	
Till April 01, 2013	180,000
FY 2011-12	20,000
FY 2012-13	3,600,000
	3,800,000

#### Note 29: Income Tax Demand

No Provision has been made in accounts in respect of Income tax Liability as detailed below for interest under section 234 B and 220(2) as per orders passed for prior years as representation is being made by the Company before higher authorities for waiver of interest and the management is of the opinion that there would be no liability on this account.

Period for which amount relates	2012-13	2011-12
A.Y. 1994-1995	2,961,492	1,172,162
A.Y. 1995-1996	7,278,699	6,719,117
Total	10,240,191	7,891,279

#### Note 30: Deferred Revenue Expenditure

During the financial year ended March 31, 2012 the Company has incurred certain expenses amounting to Rs. 7,622,358 for which management was of the view that these expenses are providing future economic benefit and accordingly these expenses have not been charged to the Profit and Loss Account and has been amortised over a period of 10 years. During the year, as per the accounting policy followed consistently, the Company has amortized 1/10th of the expenses amounting to Rs. 762,236 and debited the same to the Profit and Loss Account of the current year. As on March 31, 2013 unamortised portion of these expenses amounting to Rs. 6,860,122 have been reflected as "Deferred revenue expenditure" in Note 13 & Note 17.

#### Note 31: Preoperative Expenses

During the financial year ended March 31, 2011 the Company has incurred certain expenses amounting to Rs. 952,127 for which management was of the view that these expenses are providing future economic benefit and accordingly these expenses have not been charged to the Profit and Loss Account and has been amortised over a period of 5 years. During the year, as per the accounting policy followed consistently, the Company has amortized 1/5th of the expenses amounting to Rs. 271,216 and debited the same to the Profit and Loss Account of the current year. As on March 31, 2013 unamortised portion of these expenses amounting to Rs. 680,912 have been reflected as "Preoperative expenses" in Note 13 & Note 17.

#### Note 32: Deferred revenue income

Membership fees, received or receivable from the members are accounted as Admission fees and Deferred Revenue Income under 'Other Long-Term Liabilities / Other Current Liabilities' and same have been amortized over the entitled vacation period.

**Note 33:** Food and grocery items which are perishable in nature and are immaterial in value and are thus charged to Statement of Profit and Loss as an expense in the year of purchase.

#### Note 34: Operating Leases

The Company has taken premises on operating lease and entered into non-cancellable Leave and License agreements with various parties. The disclosure required to be made in accordance with Accounting Standard 19 on "Leases" is as under:

a) Future minimum lease payments under non-cancellable operating lease in aggregate for the following periods:

Particulars	As at	As at
	March 31, 2013	March 31, 2012
Not later than one year	1,292,250	-
Later than one year and not later than five years	1,540,000	-
Later than five years	-	-
Total	2,832,250	-

#### Note 35: Segment Reporting

In accordance with the requirements of Accounting Standard 17 "Segment Reporting", the Company's business consists of one reportable business segment i.e. "Sale of Vacation Ownership", hence no separate disclosures pertaining to attributable Revenues, Profits, Assets, Liabilities, Capital Employed are given.

**Note 36:** Figures of the previous year have been regrouped, reclassified and/or rearranged wherever considered necessary to correspond with the figures of current year. However in view of amalgamation (Note no. 28 above) the same are strictly not comparable.

In terms of our report of even date

For and on behalf of the Board of Directors of

For Singrodia Goyal & Co. Chartered Accountants

Two-Up Financial Services Limited

Firm Registration No. 112081W

Suresh Murarka Partner Surendra Kedia Director **Vinod Deora** Director

Dinesh Jalan Director

Membership No. 044739

Place: Mumbai Date: May 30, 2013 Place: Mumbai Date: May 30, 2013

## INDEPENDENT AUDITOR'S REPORT

To,

The Board of Directors of Two-up Financial Services Limited,

#### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of **Two-up Financial Services Limited** ("the Company") and its subsidiaries (hereinafter collectively referred to as "the Group"), which comprises the Consolidated Balance Sheet as at March 31, 2013 and the Consolidated Statement of Profit and Loss and Consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these Consolidated Financial Statements that give a true and fair view of the consolidated financial position and consolidated financial performance and consolidated cash flow of the Group in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedure to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risk of material misstatement of the consolidated financial statements, whether due to fraud and error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating and appropriateness of accounting policies used and reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Basis for Qualified Opinion**

- i) Attention is invited to Note 28 regarding non provision for Gratuity and Leave encashment liability as required by Accounting Standard 15 (AS-15) relating to Employees Benefits. We are unable to comment upon the resultant effect on Assets, Liabilities and Profit of the year as the amount of such benefit is presently not ascertainable.
- ii) Attention is invited to Note 33A regarding deferment of certain expenses amounting to Rs. 7,622,358 incurred in the financial year 2011-12 and are being amortizing the said expenditure over a period of 10 years. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Statement of Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 7,622,358. Since the company has not expensed off these expenses in previous year, as per the accounting policies followed by the Company 1/10<sup>th</sup> amount being written off this year. Had these 1/10<sup>th</sup> amount not written off profit for the year would have been higher by Rs. 762,236.
- iii) Attention is also invited to Note 33B to align the above qualification in the Holding company, where certain expenses amounting to Rs 3,371,612 incurred in the previous years by the subsidiary company, KDJ Hospitality Private Limited, have been deferred and amortized over a period of 5 years from the date of commencement of business. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 3,371,612.

- iv) Attention is invited to Note 34A regarding deferment of preoperative expenses amounting to Rs 952,127 incurred in previous years and are being amortizing the said expenditure over a period of 5 years. This accounting treatment was not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Statement of Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 952,127. Since the company has not expensed off these expenses in previous years, as per the accounting policies followed by the Company 1/5th amount being written off this year. Had these 1/5th amount not written off profit for the year would have been higher by Rs. 271,216.
- v) Attention is also invited to Note 34B to align the above qualification in the Holding company, where certain expenses amounting to Rs 46,838,496 incurred in the previous years by the subsidiary companies have been deferred and amortized over a period of 5 years from the date of commencement of business. This accounting treatment is not in accordance with the Accounting Standard 26 "Intangible Assets" notified by the Companies (Accounting Standard) Rules 2006 as such expenditure are required to be written off to the Profit and Loss Account as and when incurred. Had these expenses been debited to the Profit and Loss Account as and when incurred, the opening debit balance of the reserves and surplus would have been higher by Rs. 46,838,496.
- vi) Attention is invited to Note 32 regarding non provision of income tax liability amounting to Rs.10,240,191 (including Rs 7,891,279 upto March 31, 2012) pertaining to previous years. Had this income tax liability accounted for in respective years, the opening debit balance of reserves and surplus would have been higher Rs 7,891,279 and current year profit would have been converted into a loss of Rs. 1,570,323 having consequential effect on the current liabilities and accumulated profit and loss account.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, except the possible effects of the matter described in the 'Basis for Qualified Opinion' paragraph, the consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at March 31, 2013;
- (b) in the case of the Consolidated Statement of Profit and Loss Account, of the profit of the Group for the year ended on that date; and
- (c) in case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

#### Other Matters

We did not audit the financial statements / financial information of two subsidiaries viz., KDJ Hospital Limited and KDJ Hospitality Private Limited, whose financial statements / financial information reflect total net assets of Rs.138,002,519 as at March 31, 2013 and total revenues of Rs.23,568,282 and net cash flows amounting to Rs.618,242 for the year ended on that date. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

For Singrodia Goyal & Co. Chartered Accountants Firm Reg. No. 112081W

Place : Mumbai Suresh Murarka
Partner

Date: May 30, 2013 Mem. No.: 044739

# Consolidated Balance Sheet for the year ended March 31, 2013

		(Amount in Rs.
Particulars	Note	As at March 31, 2013
EQUITY AND LIABILITIES		•
Shareholders' Funds		
Share Capital	2	99,412,000
Reserves and Surplus	3	(2,415,213)
Share application money pending allotment	4	4,300,000
		101,296,787
Minority Interest		42,743,113
Non-Current Liabilities		
Long-Term Borrowings	5	315,475,123
Other Long-Term Liabilities	6	31,721,190
		347,196,313
Current Liabilities		
Short-Term Borrowings	7	20,723,000
Trade Payables	8	2,017,515
Other Current Liabilities	9	45,124,393
Short-Term Provisions	10	7,893,255
		75,758,163
		566,994,376
ASSETS		
Non-Current Assets		
Fixed Assets	11	
- Tangible Assets		170,327,761
- Intangible Assets		29,440
- Capital Work-in-Progress		237,989,498
Goodwill on Consolidation		3,019,690
Deferred Tax Assets (Net)	12	1,255,341
Long-Term Loans and Advances	13	18,442,576
Other Non-Current Assets	14	88,870,917
		519,935,222
Current Assets		
Inventories	15	926,433
Trade Receivables	16	26,236,108
Cash and Cash Bank Balances	17	12,155,839
Short-Term Loans and Advances	18	3,212,473
Other Current Assets	19	4,528,301
		47,059,154
		566,994,376
Accompanying notes to the financial statements	1 to 39	
In terms of our report of even date For and on behalf of th	ne Board of Directors of	

In terms of our report of even date

For and on behalf of the Board of Directors of

For Singrodia Goyal & Co.

Chartered Accountants

Place: Mumbai

Date: May 30, 2013

Two-Up Financial Services Limited

Firm Registration No. 112081W

Suresh Murarka Surendra Kedia
Partner Director
Membership No. 044739

Place: Mumbai

**Vinod Deora**Director

Director

Director

Place: Mumbai Date: May 30, 2013

# Consolidated Statement of Profit & Loss for the year ended on March 31, 2013

		(Amount in Rs.)
Particulars	Note	Year ended March 31, 2013
REVENUE:		
Revenue from Operations	20	44,858,459
Other Income	21	24,732,560
Total Revenue		69,591,019
EXPENSES:		
Cost of Services / Materials Consumed	22	5,796,271
Employee Benefits Expense	23	20,567,124
Finance Costs	24	5,063,942
Depreciation and Amortization Expense	11	6,473,068
Other Expenses	25	26,546,313
Total Expenses		64,446,717
Profit before tax		5,144,302
Tax Expenses:		
Current Tax		291,492
Deferred Tax		(1,202,286)
Profit for the year		6,055,096
Earnings per equity share (Nominal value of Rs 10/- each)	26	
(1) Basic		0.61
(2) Diluted		0.61
Accompanying notes to the financial statements	1 to 39	

Accompanying notes to the financial statements

1 to 39

In terms of our report of even date

For Singrodia Goyal & Co. Chartered Accountants

Firm Registration No. 112081W

For and on behalf of the Board of Directors of

Two-Up Financial Services Limited

Suresh Murarka Partner Membership No. 044739

Place: Mumbai Date: May 30, 2013 Surendra Kedia Director

**Vinod Deora** Director **Dinesh Jalan** Director

Place: Mumbai Date: May 30, 2013

# Consolidated Cash Flow Statement for the year ended March 31, 2013

	(Amount in Rs.)
Particulars	Year ended March 31, 2013
A. Cash Flow from Operating Activities	
Net Profit before taxation	5,144,300
Adjustments for:	
Depreciation on Fixed Assets	7,360,598
Preliminary expenses written off	28,708
Interest	4,532,281
Inventories written off	24,000
Deduct:	
Profit on sale of Fixed Assets	4,010
Interest Income	2,762,046
Operating Profit before Working Capital changes	14,323,831
Adjustments for :	
(Increase) / Decrease in Trade and Other Receivables	14,085,846
(Increase) / Decrease in Inventories	348,023
(Increase) / Decrease in Other Current Assets	1,078,290
(Increase) / Decrease in Other Non-Current Assets	(33,024,408)
Increase / (Decrease) in Short-Term Borrowings	28,119,805
Increase / (Decrease) in Trade and Other Payable	(4,751,240)
Increase / (Decrease) in Other Current Liabilities	5,976,352
Increase / (Decrease) in Short-Term Provisions	2,908,317
Increase / (Decrease) in Long-Term Provisions	10,110,511
CASH GENERATED FROM OPERATIONS	39,175,328
Income Taxes Paid	(471,099)
Net Cash Inflow from Operating Activities	38,704,229
B. Cash Flow from Investing Activities	
Purchase of Equity Shares of Subsidiaries	(85,900,000)
Purchase of Fixed Assets (including CWIP)	(24,899,251)
Capital Advances	-
Sale Proceeds from Fixed Assets	18,990
Fixed deposit with banks matured having original maturity over three months	145,645
Fixed deposit placed with banks having original maturity over three months	-
Long-Term Loans & Advances given / (received back)	17,237,158
Short-Term Loans & Advances given / (received back)	31,424,564
Interest Received	2,762,046
Net Cash Outflow from Investing activities	(59,210,849)

# Consolidated Cash Flow Statement for the year ended March 31, 2013

		(Amount in Rs.)
Pai	rticulars	Year ended
_		March 31, 2013
C.	Cash Flow from Financing Activities	
	Share application money	(2,700,000)
	Proceeds from Issue of Shares (Refer Note 3 below)	47,700,000
	Share Premium received	-
	Repayment of Long-Term Borrowings	(18,565,716)
	Interest paid	(4,532,281)
	Net Cash Inflow Financing Activities	21,902,003
	Net Increase / (Decrease) in Cash and Cash Equivalents	1,395,383
	Cash and Cash Equivalents at the beginning of the year	4,060,094
	Cash and Cash Equivalents acquired on merger of	257,057
	KDJ Holidayscapes Limited (Refer Note 2 below)	
	Cash and Cash Equivalents at the end of the year	5,712,534

#### Notes:

1) Cash and Cash Equivalent at the end of the year consists of Cash in hand and Balances with banks and are net of Short-Term Loans and Advances from banks as follows:

Particulars	As at March 31, 2013
Closing Cash and Cash Equivalents	
Cash in hand	705,581
Bank balances	5,006,953
	5,712,534

- 2) The figures of the current year include changes in the cash flow of the erstwhile KDJ Holidayscapes Limited, which was amalgamated with the Company w.e.f April 01, 2011.
- 3) Proceeds from Issue of Shares, is reflected in the following:

Particulars	As at	
	March 31, 2013	
Equity shares issued on account of amalgamation	51,300,000	
Deficit on account of excess capital issued pursuant to amalgamation	(3,600,000)	
Proceeds from Issue of Shares to minority shareholders	250,000	
	47,950,000	

4) Comparative figures for March 31, 2012 have not been furnished as the Company had no subsidiary during that year.

In terms of our report of even date
For Singrodia Goyal & Co.
Chartered Accountants

For and on behalf of the Board of Directors
Two-Up Financial Services Limited

Firm Registration No. 112081W

Surendra Kedia Vinod Deora Dinesh Jalan Director Director Director

Partner

Suresh Murarka

Membership No. 044739

Place: Mumbai Date: May 30, 2013 Place: Mumbai Date: May 30, 2013

# Notes to Consolidated Financial Statements for the year ended March 31, 2013

## Note 1: Significant Accounting Policies

#### A Basis of Accounting:

The Financial Statements have been prepared under the historical cost convention, on an accrual basis of accounting and in accordance with the Generally Accepted Accounting Principles in India and comply with the Accounting Standards prescribed by the Companies (Accounting Standard) Rules 2006 to the extent applicable and in accordance with the relevant provisions of the Companies Act, 1956.

#### B Basis of Consolidation:

The Consolidated Financial Statements related to Two-up Financial Services Limited ("the Company") and its Subsidiary Companies have been prepared on the following basis:

- (a) The Financial Statements of the Company and its Subsidiaries have been combined on a line by line basis by adding together the balances of like items of Assets, Liabilities, Incomes and Expenditures after fully eliminating the intra group balances and intra group transactions resulting in unrealized profit or loss in accordance with Accounting Standard 21 on Consolidated Financial Statements.
- (b) The Consolidated Financial Statements have been prepared using uniform accounting policies like transactions and other events in similar circumstances and are presented, to the extent possible, in the same manner as the Company's separate Financial Statements except:

## In case of the Holding Company

- i) Deferred Revenue Expenditure are being amortized over next 10 years, depending upon their future benefits.
- ii) Pre-operative expenses are being amortized over next 5 years, depending upon their future benefits.

#### In case of KDJ Hospitality Private Limited

- Pre-operative and deferred revenue expenses are being write off over a period of 5 years from the date of commencement of business.
- (c) The excess of cost to the company of its investments in the subsidiaries over its portion of equity of subsidiaries at the dates they become subsidiaries is recognized in the financial statements as goodwill on consolidation.
- (d) The excess of Company's portion of equity of the subsidiaries over the cost to the Company of its investments at the dates they become subsidiaries is recognized in the financial statements as capital reserve on consolidation.

Details of subsidiaries whose assets, liabilities, income and expenses are included in the Consolidation and the Company's holding therein are as under:

## C Other Significant Accounting Policies:

#### a) Revenue Recognition

- i) Admission fee is recognised as income on admission of a member.
- ii) Entitlement fee which entitles the vacation ownership member for the vacation ownership facilities over the membership usage period, is recognised as income equally over the entitled vacation period.
- iii) Annual subscription fee dues from members are recognised as income on an accrual basis.
- iv) Income from resorts includes income from room rentals, food and beverages, etc. and is recognised when services are rendered.
- v) Interest income from loans is accounted on time proportion basis.
- vi) Dividend income from investments is accounted as and when right to receive the payment is established.
- vii) Commission Income is recognised on accrual basis as per the terms of the agreements.

#### b) Fixed Assets:

Fixed Assets are stated at actual cost less accumulated depreciation. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use.

## c) Depreciation:

## **Tangible Asset**

Depreciation on Fixed Assets has been provided on 'Written Down Value' as per the rates and in the manner specified in Scheduled XIV of the Companies Act, 1956.

#### Intangible Asset

Trademarks is amortised on Straight Line Method over a period of five years.

#### d) Inventory

Inventories are carried at lower of cost and net realisable value.

#### e) Investments:

Investments that are intended to be held for more than a year, from the date of acquisition, are classified as long term investment and are carried at cost less any provision for permanent diminution in value. Investments other than long term investments being current investments are valued at cost or fair value whichever is lower.

#### f) Borrowing Costs

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are charged to Profit and Loss Account.

## g) Accounting for Taxes of Income:-

#### **Current Taxes**

Provision for current income-tax is recognized in accordance with the provisions of Indian Income-tax Act, 1961 and is made annually based on the tax liability after taking credit for tax allowances and exemptions

#### **Deferred Taxes**

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to timing differences that result between the profits offered for income taxes and the profits as per the financial statements. Deferred tax assets and liabilities are measured using the tax rates and the tax laws that have been enacted or substantially enacted at the balance sheet date. Deferred tax Assets are recognized only to the extent there is reasonable certainty that the assets can be realized in the future. Deferred Tax Assets are reviewed as at each Balance Sheet date.

#### h) Employee Benefits:

Gratuity & Leave Encashment is accounted for in the year of payment.

- i) Provisions and Contingent Liabilities:
  - i) Provisions are recognized in terms of Accounting Standard 29- "Provisions, Contingent Liabilities and Contingent Assets notified by the Companies (Accounting Standard) Rules 2006, when there is a present legal or statutory obligation as a result of past events where it is probable that there will be outflow of resources to settle the obligation and when a reliable estimate of the amount of the obligation can be made.
  - ii) Contingent Liabilities are recognized only when there is a possible obligation arising from past events due to occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the company or where reliable estimate of the obligation cannot be made. Obligations are assessed on an ongoing basis and only those having a largely probable outflow of resources are provided for.
  - iii) Contingent Liabilities are disclosed by way of notes.

#### j) Impairment of Assets:

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An impairment loss is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

## Note 2 : Share Capital

#### a. Details of Authorised, Issued and Subscribed Share Capital

Particulars	As at March 31, 2013
Authorised Capital	
160,00,000 Equity Shares of Rs.10/- each	160,000,000
Issued Subscribed and Paid up Capital	
9,941,200 Equity Shares of Rs.10/- each fully paid-up	99,412,000
	99,412,000

During the year the Authorized Share Capital of the Company has been increased to Rs 160,000,000 divided into 16,000,000 Equity Shares of Rs.10 each pursuant to Scheme of Amalgamation and Order dated 8th February 2013 passed by the Hon'ble High Court of Bombay.

## b. Terms & Conditions

The Company has only one class of equity shares having a par value of Rs. 10 per share. Each holder of equity share is entitled to one vote per share.

In the event of liquidation of the Company, the holder of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

## c. Shareholders having more than 5 % shareholding

Name of Shareholder	As at March 31, 2013	
	No of Equity shares held	Percentage
Chirania Trading LLP	1,620,200	16.30%
AB Overseas Private Limited	1,614,600	16.24%
Ushakiran Vinodkumar Deora	810,000	8.15%

### d. Reconciliation of number of shares

Particulars	As at March 31, 2013		
	Number	Amount (Rs.)	
Equity Shares			
Shares outstanding at the beginning of the year	4,811,200	48,112,000	
Shares issued during the year on account of amalgamation of KDJ Holidayscapes Limited	5,130,000	51,300,000	
Shares outstanding at the end of the year	9,941,200	99,412,000	

## Note 3: Reserves and Surplus

Particulars		As at March 31, 2013
A.	Capital reserve on Consolidation	2,099,797
В.	Securities Premium Account	21,137,567
C.	Surplus / (Deficit) in the Statement of Profit and Loss	
	Opening balance	(24,294,790)
	Less: Profit / (Loss) of KDJ Holidayscapes Limited on account of amalgamation (Refer Note 30):	-
	i) Loss upto March 31, 2011	(3,776,777)
	ii) Profit from April 01, 2011 to March 31, 2012	163,894
	iii) Excess capital issues on account of amalgamation	(3,800,000)
	Add: Profit for the year	6,055,096
		(25,652,577)
		(2,415,213)

Particulars	As at March 31, 2013
Share application money pending allotment	4,300,000
	4,300,000
Note 5 : Long-Term Borrowings	
Particulars	As at March 31, 2013
Secured	
Term loan from banks	255,497,439
Unsecured	
From related parties	59,977,684
	315,475,123
Note 6 : Other Long-Term Liabilities	
Particulars	As at March 31, 2013
Deferred revenue income (Refer Note 34)	31,473,677
Franchisee deposit	100,000
Others	147,513
	31,721,190
Note 7: Short-Term Borrowings	
Particulars	As at March 31, 2013
UNSECURED	
Loans from related parties repayable on demand	20,723,000
	20,723,000
Note 8 : Trade Payables	
Particulars	As at March
	31, 2013
Due to Micro and Small Enterprises	-
Due to others	2,017,515

The names of the Micro, Small and Medium Enterprises suppliers defined under "The Micro Small and Medium Enterprises Development Act 2006" could not be identified, as the necessary evidence is not in the possession of the Company.

2,017,515

Note 9: Other Current Liabilities

Particulars	As at March 31, 2013		
	31, 2013		
Current maturities of long-term debt	25,612,141		
Current portion of deferred revenue income	1,310,653		
Payable for capital assets	5,192,710		
Statutory dues payable	8,979,417		
Advance from customers	125,329		
Cheques overdrawn	20,369		
Others	3,883,773		
	45,124,393		

## Note 10: Short-Term Provisions

Particulars	As at March
	31, 2013
Provision for employees benefits	2,256,449
Provision for expenses	5,636,806
	7,893,255

Note 11: Fixed Assets (Amount in Rs.)

PARTICULARS	Gross Block					Accumulated Depreciation				Net Block			
	As at	Additions	Additions	Additions	Deductions	As at	Upto	Additions on	Additions on	Depreciation	Adjustments	Upto	As at
	April 1, 2012					March 31,	March 31,	account of	account of	charge for		March 31,	March 31st,
		amalgamation				2013	2012	amalgamation	acquisition of	the Year		2013	2013
			subsidiary						subsidiary				
Tangible Assets													
Land	-	-	-	51,007,856	-	51,007,856		-	-	-	-		51,007,856
Building	-	-	-	102,998,370	-	102,998,370		-	-	3,414,466	-	3,414,466	99,583,904
Plant & Machinery	-	229,019	995,642	270,951	18,990	1,476,622		38,519	172,659	133,430	4,010	340,598	1,136,024
Computers		1,024,128	1,053,888	306,326	-	2,384,342		319,672	193,035	646,480	-	1,159,187	1,225,155
Air Conditioners		-	1,968,793	-		1,968,793		-	343,139	166,948	-	510,087	1,458,706
Office Equipments		-	2,071,294	1,639,921	-	3,711,215		-	345,121	252,473	-	597,594	3,113,621
Electric Installations		-	1,390,627	4,048,653	-	5,439,280		-	228,239	306,066	-	534,305	4,904,975
Motor Car			452,476			452,476			137,941	62,393		200,334	252,142
Kitchen Items		-	2,408,464	91,380		2,499,844		-	291,729	221,122	-	512,851	1,986,993
Furniture & Fixtures		255,300	6,183,006	1,809,072		8,247,378		50,791	1,275,871	1,262,331	-	2,588,992	5,658,386
Sub-Total (A)		1,508,447	16,524,190	162,172,529	18,990	180,186,176		408,982	2,987,734	6,465,708	4,010	9,858,415	170,327,761
l-4													
Intangible Assets		47,000				47,000		0.200		7 3/0		4/ 5/0	20,440
Trademarks		46,000				46,000		9,200		7,360		16,560	29,440
Sub-Total (B)		46,000				46,000	-	9,200		7,360		16,560	29,440
Total (A+B)		1,554,447	16,524,190	162,172,529	18,990	180,232,176		418,182	2,987,734	6,473,068	4,010	9,874,975	170,357,201
IULAI (ATD)		1,334,447	10,324,170	104, 174,349	10,770	100,232,170		410,102	4,701,134	0,4/3,000	4,010	7,0/4,7/3	170,337,201

## Note 12 : Deferred Tax Assets (Net)

Particulars	As at March 31, 2013
Deferred tax Assets	
Excess of net block of fixed assets per books of accounts as over net block for tax	1,255,341
	1,255,341

## Note 13: Long-Term Loans and Advances

Particulars	As at March 31, 2013
Unsecured, Considered Good	
Advances towards capital goods	14,148,253
Security deposits	562,845
Loans & Advances to:	
Related parties	1,523,739
Others	2,207,739
Unsecured, Considered Doubtful	
Other Loans & Advances	8,946,700
Less: Provision for doubtful loans and advances	(8,946,700)
	18,442,576

Note 14: Other	Non-Current Assets
----------------	--------------------

Particulars	As at March
Tarticulars	31, 2013
Long-term Trade receivables (Unsecured, Considered Good)	35,244,801
Deferred revenue expenditure (Refer Note 32)	7,821,146
Preoperative expenses (Refer Note 33)	45,768,465
Balances with revenue authorities (Unsecured, Considered Good)	36,504
	88,870,917
Note 15: Inventories	
(As Taken, Valued & Certified by Management)	
Particulars	As at March 31, 2013
Consumables	926,433
	926,433
Note 16: Trade Receivables	
(Unsecured) Particulars	As at March
Tal treatury	31, 2013
Trade receivables outstanding	
- for a period exceeding six months from the date they are due for payment	2,909,039
- other receivables	25,874,269
	28,783,308
Of which	
- considered good	26,236,108
- considered doubtful	2,547,200
	28,783,308
Provision for doubtful receivables	(2,547,200)
	26,236,108
Note 17 : Cash and Cash Bank Balances	
Particulars	As at March 31, 2013
Cash & Cash Equivalents	
Balance with banks:	
- In current accounts	5,006,953
Cash on hand	705,581
Other Bank Balances	
Fixed deposits (Three months to twelve months of original maturity period)	6,443,305
	12,155,839
Note 18 : Short-Term Loans and Advances (Unsecured, Considered Good)	
Particulars	As at March
	31, 2013
Loans and advances to others	597,616
Prepaid expenses	2,614,857

3,212,473

Note 19: Other Current	Assets
(Unsecured Considered G	iood)

Particulars	As at March 31, 2013
Current portion of deferred revenue expenditure (Refer Note 32)	2,410,588
Current portion of preoperative expenses (Refer Note 33)	1,750,943
Others	366,771
	4,528,301

## Note 20 : Revenue from Operations

Particulars	Year ended March 31, 2013
Income from sale of vacation ownership	36,418,076
Membership fees	1,389,669
Annual subscription fees	2,217,907
Income from resorts:	
- Room rentals	2,859,949
- Food and beverages	1,287,259
- Others	685,600
	44,858,459

## Note 21: Other Income

Particulars	Year ended March 31, 2013
Interest income	2,818,406
Commission	5,972,299
Profit on trading on commodity exchange	15,200,179
Bad debts recovered during the year	369,000
Provisions written back	300,000
Miscellaneous income	72,676
	24,732,560

## Note 22: Cost of Services / Materials Consumed

Particulars	Year ended March 31, 2013
Cost of materials consumed	2,368,687
Cost of services:	
RCI enrollment fees	2,229,500
Rent	715,000
Other costs	483,084
	<del>-</del> _
	5,796,271

**Basic Earnings Per Share** 

Dilutive Earnings per Share

Face value per Share

Note 23 : Employee Benefits Expense  Particulars	Year ended
Turcicular 5	March 31, 2013
Directors Sitting fees	60,000
Salaries and incentives	19,082,700
Contribution to provident and other funds	673,020
Employee welfare expenses	751,404
	20,567,124
Note 24 : Finance Costs	
Particulars	Year ended March 31, 2013
Bank charges	131,441
Interest expense	4,532,281
Other borrowing cost	400,220
	5,063,942
Note 25 : Other Expenses	
Particulars	Year ended March 31, 2013
Rent	1,985,313
Rates & taxes	979,145
Printing & stationary	879,284
Electricity charges	1,705,348
Communication expenses	1,548,974
Travelling and conveyance	3,126,998
Legal and professional fees	1,990,651
Repair & Maintenance - others	1,094,157
Housekeeping charges	551,920
Hotel booking charges	817,506
Advertisement expenses	600,791
Business promotion	3,528,785
Selling & distributions expenses	3,483,485
Website development charges	356,337
Auditors remuneration	84,778
Preliminary expenses written off	618,293
Preoperative expenses written off	271,216
Deferred revenue expenditure written off	762,236
Security Charges	423,764
Other expenses	1,737,333
	26,546,313
Note: 26 Earnings Per Share	
Particulars	Year ended March 31, 2013
Basic Earnings per Share	, , , ,
Profit/(Loss) attributable to Equity shareholders	6,055,096
Weighted average number of equity shares	9,941,200
Paris Farriage Day Chara	2.11

0.61

0.61

10

**Note 27:** Details of subsidiaries whose assets, liabilities, income and expenses are included in the Consolidation and the Company's holding therein are as under:

Entity	Proportion of Groups interest (%)	Date of acquisition - of control
KDJ Hospitality Private Limited	100%	16-Jul-12
KDJ Hopital Limited (Formerly known as 'KDJ Hotels & Resorts Limited')	50.72%	30-Mar-13

#### Note 28: Employee Benefits

Disclosure pursuant to Accounting Standard - 15 'Employee Benefits' has not been given as the same has been accounted on payment basis.

## Note 29:

a) In the opinion of Board of Directors; the Current Assets, Loans & Advances are realizable in the ordinary course of business atleast equal to the amount at which they are stated in the Balance Sheet. The provision for all known liabilities is adequate and not in excess of amount reasonably necessary.

#### Note 30: Related Party disclosures

- A. Related party disclosure of Two-up Financial Services Limited
  - a. List of related parties and relationships:
    - i) Key Managerial Personnel

Pawan Agarwal Vinodkumar Shubhkaran Deora (w.e.f. March 26, 2013) Surendra Kedia (w.e.f. March 26, 2013) Dinesh Kumar Jalan (w.e.f. March 26, 2013)

i) Relatives of Key Managerial Personnel

Usha Kiran Deora Rajesh Jalan Lata Jalan

iii) Enterprises under significant influence:

Dolly Exim Private Limited
Santogen Textile Mills Limited
A B Overseas Private Limited
Prestige Mini Township Private Limited
Sea Scape Riva Hotel Private Limited
Jamuna Estate Private Limited

#### b. Transactions with Related Parties:

Name of Party	Nature of Transaction	Year ended March 31, 2013
Pawan Agarwal	Sitting fees paid	60,000
Surendra Kedia	Loan taken	1,636,000 *
	Loan repaid	4,886,000 *
Dinesh Kumar Jalan	Loan taken	1,050,000 *
	Loan repaid	1,732,839 *
Usha Kiran deora	Rent paid	1,146,072 *
Rajesh Jalan	Loan repaid	1,319,662 *
Lata Jalan	Loan repaid	22,493 *
Dolly Exim Private Limited	Loan taken	2,800,000 *
	Loan repaid	2,800,000 *
A B Overseas Private Limited	Loan taken	16,290,000 *
	Loan repaid	14,250,000 *
Prestige Mini Township Private Limited	Loan taken	8,586,000 *
Sea Scape Riva Hotel Private Limited	Loan taken	155,636 *
	Loan repaid	155,636 *
Jamuna Estate Private Limited	Loan taken	2,500,000 *
Santogen Textile Mills Limited	Loan taken	3,637,949 *
* Transactions by erstwhile KDJ Holidayscapes Limited		

## c. Balance Outstanding of Related Parties:

Name of Party	Receivable / Payable	As at March 31, 2013
Pawan Agarwal	Director Sitting fees Payable	-
Santogen Textile Mills Limited	Loan Payable	6,186,000
A B Overseas Private Limited	Loan Payable	2,740,000
Prestige Mini Township Private Limited	Loan Payable	8,586,000
Jamuna Estate Private Limited	Loan Payable	2,500,000

## B. Related party disclosure of KDJ Hospital Limited

## a. Related Party & their Relationship

## i) Key Management Personnel

Surendra Kedia

Ashok kumar Deora

Dinesh Jalan

ii) Relatives of Key management personnel and their enterprises where transaction have taken place

Lata Jalan

Rajesh Jalan

Nirmal Kedia

Vinay Kedia

Virendra Kedia

Shashi kedia

Surendra Kedia

Aman Merchantile P. Ltd.

Seascape Riva Hotels P. Ltd.

Santogen Textile Mills Ltd.

AB Overseas P.Ltd

## b. Transaction with the related Party

Particulars	Year ended
	March 31,
	2013
Loan Received	55,100,000
Loans Repaid	59,800,000
Loans and advances granted	17,495,400
Advances received back	6,343,980
Equity shares issued	2,640,000
Share premium received	23,760,000
Sale of assets under construction	4,155,171

## C. Related party disclosure of KDJ Hospitality Private Limited

## a. Related Party & their Relationship

## i) Key Management Personnel

Surendra Kedia

Ashok kumar Deora

Mrs. Lata Jalan

ii) Relatives Of Key management personnel and their enterprises where transaction have taken place

Dinesh jalan

Rajesh Jalan

Nirmal Kedia

Vinay Kedia

Virendra Kedia

Shashi kedia

Surendra Kedia

Aman Merchantile P. Ltd.

Seascape Riva Hotels P. Ltd.

Santogen Textile Mills Ltd.

AB Overseas P. Ltd.

Prestige Mini Township P. Ltd.

Rajwara Traders Ltd.

Prestige city Developers P. Ltd.

#### b. Transaction with the related Party

Particulars	Year ended March 31, 2013
Loan Received	52,497,400
Loans Repaid	50,296,213
Reimbursement of electricity charges	1,084,263
Income from club	1,435,000
Advances received towards sale of goods and services	950,000
Purchase of fixed assets	4,155,171

**Note:** Party wise transactions are not disclosed in case of subsidiary companies, as the same has not been reflected in the Audited Financial Statement of subsidiary companies.

## Note 31: Amalgamation

- a) Nature of business of amalgamating company:
  - The Operation of KDJ Holidayscapes Limited (Holidayscapes) include providing Vacation Membership to its members.
- b) Holidayscapes have been amalgamated with the Company with effect from April 01, 2011 in terms of the scheme of amalgamation (Scheme) sanctioned by the Honorable High Court of Mumbai vide their Order dated February 08, 2013. Pursuant to scheme all assets and liabilities of Holidayscapes have been transferred to and vested in the Company retrospectively with effect from April 01, 2011. Pursuant to amalgamation of Holidayscapes with the Company 5,130,000 equity shares of Rs 10/- each fully paid up of the Company were issued and allotted to the shareholders of erstwhile KDJ Holidayscapes Limited in accordance with swap ratio of 108:100. These shares have been subsequently allotted on March 25, 2013.
- c) The amalgamation stated above have been accounted for under the "pooling of interests" method as prescribed by Accounting Standard (AS-14) notified under Section 211(3C) of the Companies Act, 1956. Accordingly, the assets, liabilities and reserves of Holidayscapes as at April 01, 2011 have been taken over at their book values. As stipulated in the scheme of amalgamation, all reserves of the above mentioned company have been transferred to the General Reserve except for the balance lying in the statement of profit and loss as on March 31, 2011, which have been transferred to the deficit in the statement of profit and loss of the Company.

From the Appointed Date upto the Effective date, the business of Holidayscapes Limited is deemed to have been carried out in trust for the Company. And hence, any income or profit accruing or arising and any costs, charges, expenses and losses incurred in relation to Holidayscapes in accordance with the Scheme shall be treated as of the Company.

Pending completion of the formalities for transfer of titles of assets and liabilities acquired, such assets and liabilities are included in the books of the Company under the name of the erstwhile company.

The difference between the book value of assets and liabilities recorded in the Company have been adjusted to Reserves.

Accordingly, the amalgamation have resulted in transfer of assets, liabilities and reserves in accordance with the terms of the Scheme at the following summarized values on April 01, 2011:

Particulars	Amount (Rs)
<u>Assets</u>	
Fixed Assets	521,600
Long Term Loans and Advances	861,182
Other Non-Current Assets	984,236
Inventories	24,000
Trade Receivables	8,013,978
Cash and Cash Equivalents	1,000,797
Short-Term Loans and Advances	960,500
<u>Less Liabilities</u>	
Long-Term Borrowings	(3,651,167)
Other Long Term Liabilities	(6,224,390)
Trade Payables	(556,877)
Other Current Liabilities	(3,460,636)
Equity Share Capital	(2,250,000)
Loss on account of amalgamation	(3,776,777)

The amalgamation have resulted in transfer of profit for financial year 2011-12 of KDJ Holidayscapes to the Company, which has been included in Reserves of the Company, and the following is the summarized values:

Particulars	Amount (Rs)
Total Revenue	21,484,232
Total Expenses	28,934,196
Profit before exceptional item and tax	(7,449,964)
Exceptional item:	
Expenses of deferred revenue nature	7,622,358
Profit before tax	172,394
Tax expense:	
Current tax	8,500
Deferred tax asset	(1,060,150)
Profit after tax	1,224,044
Less: Deferred tax liability reversed	1,060,150
Profit for FY 2011-12, on account of amalgamation	163,894

Loss incurred on account of excess capital issued to the shareholders of Holidayscapes, is reflected in the following:

Particulars	Amount (Rs)
Excess capital issued on equity share capital:	
Till April 01, 2013	180,000
FY 2011-12	20,000
FY 2012-13	3,600,000
	3,800,000

#### Note 32: Income Tax Demand

No Provision has been made in accounts in respect of Income tax Liability as detailed below for interest under section 234 B and 220(2) as per orders passed for prior years as representation is being made by the Company before higher authorities for waiver of interest and the management is of the opinion that there would be no liability on this account.

Period for which amount relates	2012-13
A.Y. 1994-1995	2,961,492
A.Y. 1995-1996	7,278,699
Total	10,240,191

#### Note 33: Deferred Revenue Expenditure

- A) During the financial year ended March 31, 2012 the Holding Company has incurred certain expenses amounting to Rs. 7,622,358 for which management was of the view that these expenses are providing future economic benefit and accordingly these expenses have not been charged to the Profit and Loss Account and has been amortised over a period of 10 years. During the year, as per the accounting policy followed consistently, the Company has amortized 1/10 of the expenses amounting to Rs. 762,236 and debited the same to the Profit and Loss Account of the current year. As on March 31, 2013 unamortised portion of these expenses amounting to Rs. 6,860,122 have been reflected as "Deferred revenue expenditure" in Note 14 & Note 19.
- B) Also in case of the subsidiary company, KDJ Hospitality Private Limited, certain expenses amounting to Rs. 3,371,612 incurred in previous years for which management was of the view that these expenses are providing future economic benefit and will be amortized over a period of 5 years from the date of commencement of business. As on March 31, 2013 unamortised portion of these expenses amounting to Rs. 3,371,612 have been reflected as "Deferred revenue expenditure" in Note 14 & Note 19.

#### Note 34: Preoperative Expenses

- A) During the financial year ended March 31, 2011 the Holding Company has incurred certain expenses amounting to Rs. 952,127 for which management was of the view that these expenses are providing future economic benefit and accordingly these expenses have not been charged to the Profit and Loss Account and has been amortised over a period of 5 years. During the year, as per the accounting policy followed consistently, the Company has amortized 1/5 of the expenses amounting to Rs. 271,216 and debited the same to the Profit and Loss Account of the current year. As on March 31, 2013 unamortised portion of these expenses amounting to Rs. 680,912 have been reflected as "Preoperative expenses" in Note 14 & Note 19.
- B) Also in case of the subsidiary companies, certain expenses amounting to Rs. 46,838,496 incurred in previous years for which management was of the view that these expenses are providing future economic benefit and will be amortized over a period of 5 years from the date of commencement of business. As on March 31, 2013 unamortised portion of these expenses amounting to Rs. 46,838,496 have been reflected as "Preoperative expenses" in Note 14 & Note 19.

#### Note 35: Deferred revenue income

Membership fees, received or receivable from the members are accounted as Admission fees and Deferred Revenue Income under 'Other Long-Term Liabilities / Other Current Liabilities' and same have been amortized over the entitled vacation period.

**Note 36:** Food and grocery items which are perishable in nature and are immaterial in value and are thus charged to Statement of Profit and Loss as an expense in the year of purchase.

## Note 37: Operating leases

The Company has taken premises on operating lease and entered into non-cancellable Leave and License agreements with various parties. The disclosure required to be made in accordance with Accounting Standard 19 on "Leases" is as under:

a) Future minimum lease payments under non-cancellable operating lease in aggregate for the following periods:

,	. ,		5 55	, ı
Particulars				As at March
				31, 2013
Not later than o	one year			1,292,250
Later than one	year and not later than five	years		1,540,000
Later than five	years			-
Total				2,832,250

#### Note 38: Segment Reporting

In accordance with the requirements of Accounting Standard 17 "Segment Reporting", the Company's business consists of one reportable business segment i.e. "Sale of Vacation Ownership", hence no separate disclosures pertaining to attributable Revenues, Profits, Assets, Liabilities, Capital Employed are given.

**Note 39:** Comparative figures for March 31, 2012 for Consolidation have not been furnished as the Company had no subsidiary during that year.

In terms of our report of even date For Singrodia Goyal & Co.

Chartered Accountants
Firm Registration No. 112081W

For and on behalf of the Board of Directors

Two-Up Financial Services Limited

Suresh Murarka

Surendra Kedia Director Vinod Deora Director Dinesh Jalan Director

Partner
Membership No. 044739

Place: Mumbai Date: May 30, 2013 Place: Mumbai Date: May 30, 2013

# STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956 RELATING TO SUBSIDIARY COMPANIES

1	Name of Subsidiary	KDJ Hospital Limited (Formerly known as 'KDJ Hotels & Resorts Limited')	KDJ Hospitality Private Limited
2	Financial Year of the Subsidiary ended on	31/3/2013	31/3/2013
3	Date from which it become Subsidiary	30/3/2013	16/7/2012
4	No. of Shares held by Two-up Financial Services Limited with Its nominee in the subsidiary at the end of the financial year of the Subsidiary Company	4,63,600 (PY: 49,600) Equity Shares of Face Value of Rs.10/- each fully paid-up	4,99,997 (PY: Nil) Equity Shares of Face Value of Rs.10/- each fully paid-up
	Extent of interest of Holding Company	50.72%	100%
5	Net aggregate profits/ (losses) of the subsidiary for the current year so far as it concerns the members of the holding company (Amount in Rs.)		
	a) dealt with or provided for in the accounts of the holding company	Nil	Nil
	b) not dealt with or provided for in the accounts of holding company	Nil	Rs. 19,04,200
6	Net aggregate profits / (losses) for previous financial years of the subsidiary so far as it concerns the members of the holding company		
	a) dealt with or provided for in the accounts of the holding company	NA	NA
	b) not dealt with or provided for in the accounts of holding company	NA	NA

<sup>\*</sup>Both companies have become subsidiaries in the financial year under review therefore the previous year figure have been taken as Not applicable.

(Amt. in Rs.)

Subsidiary	KDJ Hospital Limited (Formerly known as 'KDJ Hotels & Resorts Limited')	KDJ Hospitality Private Limited
Issued and Subscribed Capital	91,40,000	50,00,000
Reserves	7,77,60,823	4,18,01,696
Total Assets	30,10,40,438	19,72,08,211
Total Liabilities	30,10,40,438	19,72,08,211
Investments	Nil	Nil
Turnover	Nil	2,41,69,413
Profit/(loss) before taxation	Nil	75,692
Provision for taxation	Nil	(11,48,508)
Profit/(loss) after taxation	Nil	19,04,200
Proposed Dividend	Nil	Nil

For Two-up Financial Services Ltd.

Surendra Kedia Chairman

Place: Mumbai Date: 3<sup>rd</sup> July 2013

# TWO-UP FINANCIAL SERVICES LIMITED

(FORMERLY KNOWN AS GOMTI FINLEASE (INDIA) LIMITED)

Registered Office: 228/5-B, Akshay Mittal, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai- 400059

## **ATTENDANCE SLIP**

Annual General Meeting on Monday, 5th August, 2013 at 11.00 A.M. at Unit No. 170, Building No. 5B, Mittal Industrial Estate, Andheri Kurla Road, Marol, Andheri (East), Mumbai- 400059

PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL.

DP Id*	Registered Folio No.
Client Id*	
NAME AND ADDRESS OF THE MEMBER:	
No. of Share(s) held:	
	General Meeting of the Company at Unit No. 170, Building No Andheri (East), Mumbai- 400059, on Monday, 5th August, 2013
Signature of the Member/Proxy	
* Applicable for investors holding shares in electronic fo	orm.
TE	AR HERE
	AL SERVICES LIMITED OMTI FINLEASE (INDIA) LIMITED)
	Mittal Industrial Estate, Andheri Kurla Road, Marol, ), Mumbai- 400059.
PRO	XY FORM
DP Id*	Registered Folio No.
Client Id*	
I/We	of
being Member(s) of TWO-UP FINANCIAL SERVICES LIM	AITED hereby appoint of failing him/herof
as my/our proxy to vot	ee for me/us and on my/our behalf at the Twentieth Annua ay, 5th August, 2013 at 11.00 A.M. and at any adjournment
Signed 2013.	
Place:	Affix Re. 1/- Revenue Stamp
* Applicable for Members holding shares in electronic fo	orm. Signature

**Note:** The Proxy in order to be effective, should be duly completed, stamped, signed and must be deposited at the Registered Office of the Company not less than 48 hours before the time for holding the aforesaid Meeting. The Proxy need not be a Member of the Company.

# NOTES


