# SMALL COMPANY LARGE COMPANY

### Disclaimer

In this annual report we have disclosed forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements – written and oral – that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipates', 'estimates', 'expects', 'projects', 'intends', 'plans', 'believes' and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected.

We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

00

### Across the pages

Corporate philosophy	.02
Chairman's statement	.04
Our key performance indicators	.06
Answering shareholder questions	
Our strengths	
Business segment review	.20
■ Managing risks at Unity	.26
Corporate social responsibility	
■ Profile of our navigators	.28
■ Management discussion and analysis	
Directors' report	
Corporate Governance report	

Standalone financial statements Auditors' report	.51
Financial statements	.54
Accounting policies and notes on accounts	
Cash flow statement	.74
Consolidated financial statements Auditors' report	.75
Financial statements	
Accounting policies and notes on accounts	
Cash flow statement	
Balance sheet abstract	.93
Section 212	94

"We set out to shape a global enterprise that preserved the classic big-company advantages, while eliminating the classic big-company drawbacks. What we wanted to build was a hybrid, an enterprise with the reach and resources of a big company – the body of a big company – but with the thirst to learn, the compulsion to share, and the bias for action – the soul – of a small company."

Jack Welch on How to Win in Business

Unity Infraprojects has grown from a net profit of Rs. 24.6 cr in 2005-06 to Rs. 85.1 cr 2009-10.

Just what makes it one of India's most profitable infrastructure conglomerates?

Simple. A small company soul in a large company body.

### Unity's strategic intent

To unleash the power of our services to deliver the best solutions in infrastructure asset creation and nation building.

### Strategic imperatives

- Building world-class capabilities across the verticals of transportation (railways and road), water (irrigation, water supply and related infrastructure), buildings (residential, commercial, sky scrapers, airports, stadia and hospitals) and power
- Strengthening our pre-qualification standard to migrate to challenging, larger-ticket projects
- Partnering, acquiring and divesting to accelerate strategic investments of resources in our core business
- Providing integrated EPC (engineering-procurementconstruction) solutions that differentiate us from our competitors
- Investing in capabilities to build a high-performance culture

### Our origins

- The partnership firm Unity Construction Company was incorporated in 1982 whose construction business was taken over by Unity Builders Limited
- The name of the Company changed to Unity Infraprojects Limited in 2000

### **Diversified presence**

- Pan-India presence
- Headquartered in Mumbai, India's financial capital, with regional offices in Delhi, Kolkata, Pune and Bangalore
- Executed projects across 13 Indian states and Nepal and Bangladesh

### Standing tall

- A durable 28-year track record in responsible nation-building
- A strong EPC presence in fast-growing infrastructure segments
- A talent pool of 1,118 members (over 60% engineers) as on March 31, 2010
- A robust order book of Rs. 3.477.5 cr (as on March 31, 2010), representing a 29% growth over March 31, 2009

### Focused on value creation

- Effected a stock split from one share of face value of Rs. 10 to five shares of face value of Rs. 2 each to enhance liquidity
- Proposed a dividend of 50% for 2009-10, resulting in Re. 1 for every common share (face value of Rs. 2)

- Listed on the National Stock Exchange (NSE) and the Mumbai Stock Exchange (BSE)

### **Growing with** customers

### **Public sector**

■ Central Public Works Department (CPWD) ■ HSCC India Limited ■ Municipal Corporation of Greater Mumbai (MCGM) Mumbai Metropolitan Region Development Authority (MMRDA) City and Industrial Development Corporation of Maharashtra Limited (CIDCO) ■ Delhi Development Authority (DDA) ■ Airports Authority of India (AAI) ■ Haryana State Road Development Corporation (HSRDC) ■ Ministry of External Affairs (MEA)

### Private sector

■ Indiabulls Group ■ Siemens ■ Dynamix Balwas Group ■ Magarpatta City ■ High Street Phoenix ■ Paranjape Schemes Construction Limited ■ ETA Engineering Private Limited ■ Peninsula Land Limited

### United in strength

### **Subsidiaries**

- Unity Realty and Developers Limited (URDL) Unity Infrastructure Assets Limited (UIAL) ■ Unity Middle East FZE
- Unity Kurahashi India Pvt. Ltd. Unity Natural Resources Private Limited

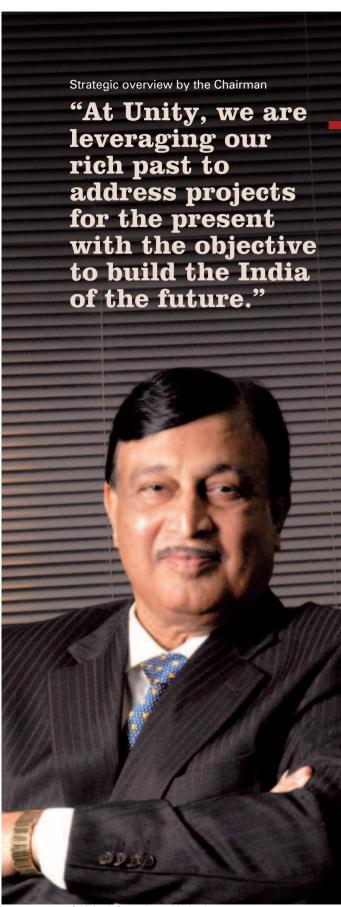
### Joint venture partners

■ Backbone Enterprise Limited ■ Brahmaputra Infrastructure Limited ■ Nagarjuna Construction Company Limited ■ Patel Engineering Limited ■ Pratibha Industries Limited ■ Axelia Utility Management Private Limited ■ IVRCL Infrastructures and Projects Limited

### Proud of our track record

- Bagged 'Infrastructure Excellence Award Railway Tunnel Project at Tripura' from CNBC – E18 in 2010
- Received 'Udyog Rattan and Business Excellence Award' from IES and Indo – Thai Economic Forum in 2010
- Bagged the 'Best professionally managed company of the year 2010' award from Construction Industry Development Council, an autonomous body of the Planning Commission, Government of India for the second time in a row
- Received 'Business Leadership Award' from Institute of Economic Studies for the year 2010
- Awarded the 'Best corporate of the year 2009' from the Infra 2009 Excellence Awards
- Received 'Leadership Award for the Year 2009' from the Infra 2009 Excellence Awards
- Awarded 'Best professionally managed company of the year 2009' from Construction Industry Development Council, an autonomous body of the Planning Commission, Government of India
- Received NICMAR Award for the 'Third fastest growing construction company in 2009' by Construction World
- Recognised by Forbes-Asia as the 'Best company under a billion dollars from the Asia-Pacific region', the only company on the Indian subcontinent to be so honoured from the construction sector for 2008
- Conferred the NICMAR award for the 'Second fastest growing construction company in 2006' by Construction World
- Accredited the 'Lalit Doshi Memorial Award' instituted by the Lalit Doshi Memorial Foundation and SICOM for outstanding performance in 2006
- Certified for ISO 9001- 2008, 14001-2004 and OHSAS 18001-2007

Annual Report 2009-10 | 3 2 | Unity Infraprojects Limited



# Dear There holders,

INDIA OCCUPIES THE SEVENTH LARGEST LANDMASS (3.29 MN SQUARE KILOMETRES), THE SECOND-LARGEST POPULATION (1.1 BN) AND THE TENTH LARGEST ECONOMY IN THE WORLD. EVEN IN THIS SCENARIO, INFRASTRUCTURE IS CLEARLY A DECADE BEHIND THE GLOBAL AVERAGE.

With a clear understanding that quality infrastructure has the potential to catalyse GDP growth by two digits, the government's infrastructure spends have been rising over the past few five-year plans: from USD 88 bn in the Ninth Plan to USD 140.4 bn in the Tenth Plan to USD 530 bn in the Eleventh Plan to an estimated USD 1 tn in the Twelfth Plan

The one social reality of today that has a close bearing with the way we intend to grow our business is urbanisation. India's urban population grew from 290 mn in 2001 to 340 mn in 2008 and is expected to touch 590 mn by 2030 (Source: McKinsey). While it took almost 40 years (1971 to 2008) for India's urban population to grow 230 mn, the next 250 mn could be added in less than two decades! By 2030, Indian cities are expected to generate 70% of the new jobs created and drive a four-fold increase in per capita income across the country.

This phenomenon is creating new opportunities. For instance, the government's urban infrastructure spend by 2030 will amount to USD 2.2 tn (Rs. 97.35 lakh cr at current exchange rates). Also, with around 40% of India's 1.47 tn population living in urban areas by 2030, water, sewage, transport and affordable housing infrastructure construction will require a capital expenditure of around USD 1.2 tn (Rs. 53.1 lakh cr) according to McKinsey.

To fill the service gaps across various sectors, urban infrastructure spending will have to be raised from its current level of 0.5% of GDP to 2%. It would involve annual spending of around USD 30 bn by 2015, up to USD 60 bn annually by 2020 and USD 90 bn annually by 2030.

As a future-focused organisation, Unity will leverage this growing urbanisation and will grow its presence in the businesses of transport, power, water transportation and urban construction.

We possess a rich and diversified presence across attractively growing sectors comprising civil construction, irrigation and water supply and transportation and urban construction. We possess a rich & diversified prsence across attractively growing sectors comprising civil construction, irrigation & water supply & transportation engineering.

### United by objective

Your Company achieved a record turnover of Rs. 1,476.8 cr in 2009-10, an increase of 30.6% over previous year and a record net profit of Rs. 85.1 cr, an increase of 22% over the previous year.

As one of India's large and fast growing civil construction companies, we are attractively positioned to take our business ahead through the following drivers:

- Brand: We enjoy an established track record of being in the construction business for the past 28 years
- Portfolio: We possess a rich and diversified presence across attractively-growing sectors comprising civil construction, irrigation and water supply and transportation and engineering
- Order book: We enjoy a strong business outlook reflected in the size of our order book at Rs. 3,477.5 cr (as on March 31, 2010), translating into revenue visibility over the next three years
- Assets: We possess Rs. 153.7 cr worth of owned equipment; nearly

35% of these assets are state-ofthe-art and imported

- Confidence: We deliver quality projects on time; we were among the first construction companies in India to be certified for ISO 9001:2008, 14001-2004 and OHSAS 18001-2007
- Human resources: We possess rich intellectual capital, reflected in the recruitment of multi-disciplinary professionals across verticals. We manage our human resource through a spirit of continuous learning, trust, relationships, opportunities and empowerment

### United in performance

We received the prestigious 'Infrastructure Excellence Award 2010' for the Railway Tunnel Project executed at Tripura by CNBC – E18; 'Udyog Rattan and Business Excellence Award for 2010 from IES and Indo-Thai Economic Forum and 'Best corporate of the year, 2009' award at the Infra 2009 summit. Such awards endorse our ability to capitalise effectively on industry opportunities, grow our order book, translate these into enhanced income, grow stakeholder value and sustain our industry leadership.

### In closing

In conclusion, I would like to emphasise our points of focus:

■ The value of cash and liquidity and the extreme importance of maintaining healthy operating cash flow

- The importance of nimbleness and flexibility in our business plan, with particular emphasis on diversity of service offerings and a continuously entrepreneurial attitude towards business development
- The need to maintain a balance between the risk we take and the rewards available, which led to the initial investment in our facilities services segment and its growth into a major, steady source of revenue and profit alongside the usual cyclicality of our construction businesses
- The absolute necessity for disciplined, conservative financial management and accounting presentations

Of course, this could not have been possible without all the arms of the Company working in tandem – our shareholders, our customers, financial institutions and banks, employees, partners, suppliers, associates and the community.

I must assure them that the Company will continue to practise what it has always done – deliver superior value for all those who depend on us, work with us and invest in us.

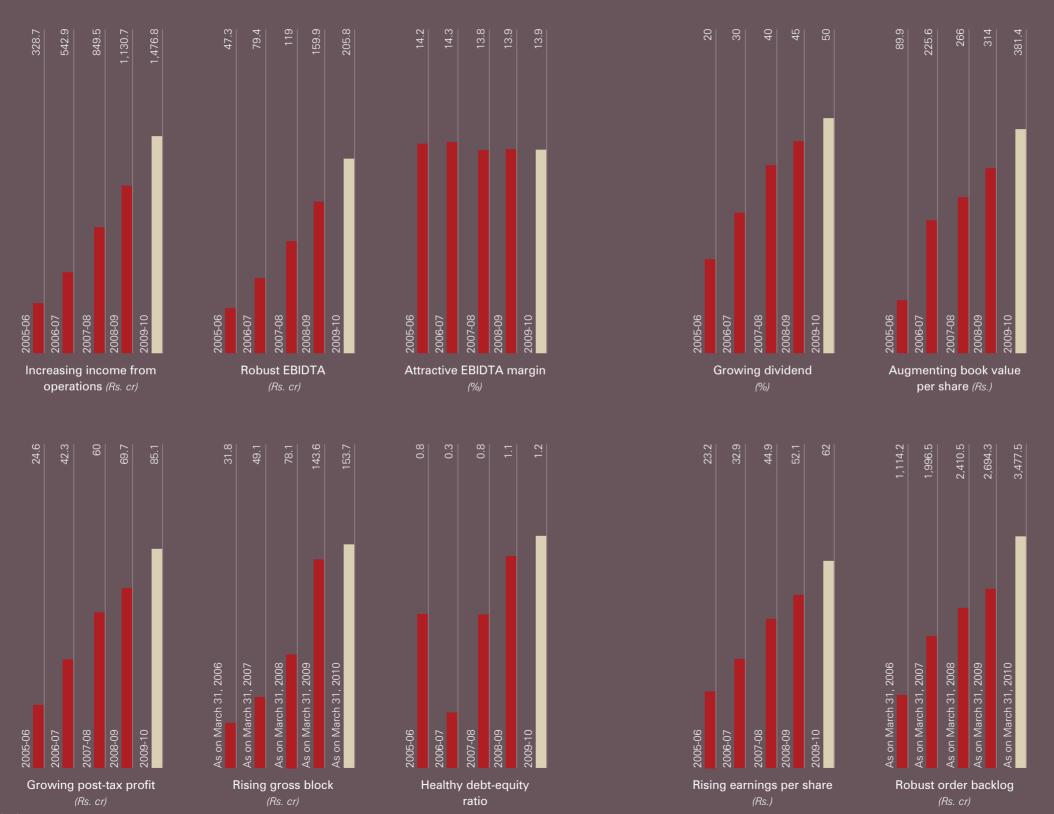
Sincerely,

### Kishore K. Avarsekar

Chairman and Managing Director, Unity Infraprojects Limited

4 | Unity Infraprojects Limited
Annual Report 2009-10 | 5

# Small is big.



# Key financials, 2009-10

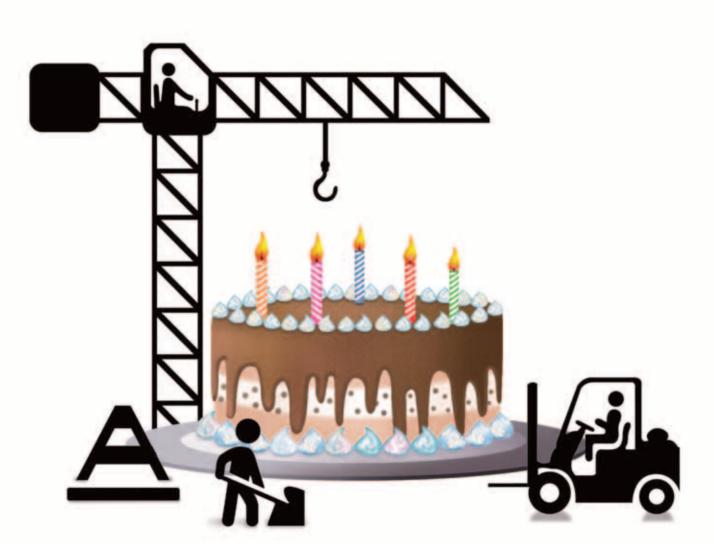
	e growth	EBIDTA <b>28.</b> 6	growth <b>34%</b>
2008-09	2009-10	2008-09	2009-10
Rs.	Rs.	Rs.	Rs.
,130.8 cr	1,476.8 cr	159.9 cr	205.8 cr

Profit after tax growth 22%		•	fit growth
2008-09	2009-10	2008-09	2009-10
Rs.	Rs.	Rs.	Rs.
69.7 cr	85.1 cr	86.17 cr	102.6 cr

2008-09 2009-10 Rs. Rs. 86.17 cr 102.6 cr	19%			
	Rs.	Rs.		

Small company soul. Large company body.

At Unity, our construction success has been derived from the ability to remember people's birthdays.



At Unity Infraprojects, we genuinely believe that people come first. So we seek every opportunity to make them feel special.

For instance, our Vice Chairman calls each Unity member on his or her birthday. The result is that the seniormost person next to CMD in the organisation knows most Unity members by name. And vice versa.

There are many such initiatives, making our people proud to work with Unity.

One, our Site Welfare Committee

comprises an elected representative; the group identifies initiatives to enhance bonding.

Two, our Chairman is always available for email interaction with anyone in the organisation; any issue is personally investigated by him, resulting in speedy resolution.

Three, our Vice Chairman directly manages the health, safety and environment portfolio.

Four, conversation is generally crossdirectional; it is normal for our senior managers to call across functions, designations and hierarchies.

### Our showcase project

Project: Terminal 1B at Chhatrapati Shivaii International Airport (CSIA), Mumbai

Client: Airport Authority of India.

**Scope:** To meet the growing demands of increasing air traffic, expansion and modification of Chhatrapati Shivaji International Airport Terminal 1B was planned to optimize the requirements for the coming decades and provide world class facilities to passengers.

Unity's involvement: Unity Infraprojects Ltd qualified and competed against big industry players to get this prestigious project. It was a turnkey fast track project developed over 10,000 sq. mtrs. It has a large holding area for passengers after security check and airline back-room offices. Overall improvement in aesthetics/ opulence, facilities, and service standards made airport usage from arrival till departure a pleasant experience to passengers. Structural steel framework was conceptualized for quick construction. The framework was covered with special aluminum standing seam roofing, glazing and aluminum composite paneling to give it an ultra-modern look.

**Triumph:** Renovation of terminal building of an operational airport was a challenging task in view of 'Live' ambience and complexity of job in terms of interfacing of services. Lot of proactive efforts were made from the engineering stage itself to induct quality manpower. Staff was adequately indoctrinated about concepts of value engineering and constructability input. The Rs. 106.65 cr project was completed within 26 months without disturbing existing airport and its operations. It was the trend setter in modernisation of airports in India. Despite a very modest budget it radically transformed the concept of airport in India.

8 | Unity Infraprojects Limited

Annual Report 2009-10 | 9

Small company soul. Large company body.

In a business requiring hands-on leadership, our Managing Director generally reports 'absent' at the head office most days in a year.



In a business where generals must be seen among the troops on the battle front, our senior management – Managing Director and Business Heads – are generally found where they can make the biggest difference to morale. At various construction sites.

The result is that our CEO and COO are seldom found at their desks; their workspace is inevitably where the 'fighting' is thickest – at large or challenging project locations – understanding ground realities, monitoring project progress, enhancing morale, catalysing decision-making and accelerating project progress.

### Our showcase project

Project: Strengthening of Tansa Dam, Thane, Maharashtra.

**Client:** Municipal Corporation of Greater Mumbai (MCGM).

**Scope:** The 125-year old Tansa Dam is one of the major sources of potable water supply to the city of Mumbai. This project was necessitated to protect the dam from the threats posed due to increased seismic activity in and around Mumbai.

**Unity's involvement**: Unity was engaged with the strengthening of the dam by providing colgrout buttresses designed by the Central Design Organisation, Nashik, Maharashtra.

**Triumph:** The project was completed in time despite restrictions in executing a project in the vicinity of an active dam.

10 Unity Infraprojects Limited

Annual Report 2009-10 | 11

Small company soul. Large company body.

Our senior managers meet every few days. They differ, dissent and disagree most of the time. This helps our business grow even faster.



# At Unity, we often disagree to agree.

In an interesting way. It has been our experience that in most multi-disciplinary organisations, blame is always liberally passed around. Whenever anything goes wrong, it is always the other department's fault.

At Unity, we addressed this challenge in an unusual way. We took each of our business heads and put them in a room to address a common problem. Like everywhere, they initially differed

and dissented but eventually came to a common ground. So while they went in as adversaries, they exited as allies.

This inspired Unity to create a

Central Executive Council – a
shadow Board of Directors –
comprising the heads of our
various businesses. These heads
share experiences, realities,
concerns and dissent. The result
is informed decision-making.

Besides, the department head who would conventionally sit in the head office and be seen as a stumbling block in project progress as he would normally be too removed from ground realities to add any significant value, is the man who now heads projects. The result is that he is generally present on project locations, respecting ground realities, reconciling head office concerns and emerging as a sympathetic bridge between the two.

This is the result: we grew from seven Indian states in 2005-06 to 13 (plus Nepal and Bangladesh) in 2009-10.

### Our showcase project

Project: Major Dhyanchand National Hockey Stadium.

**Client**: Central Public Works Departmen

Scope: Remodelling and upgradation of stadium for the Commonwealth Games.

**Unity's involvement**: Created a world-class hockey stadium with a capacity of over 20,000 spread over a 36 acre area. The stadium is equipped with synthetic pitches foldable floodlight tower, change rooms, relaxation lounges, VVIP lounges and sprinkler system.

**Triumph:** The Rs. 150-cr project received public acclaim. The stadium was the venue for World Cup hockey 2010 matches and will host the Commonwealth Games 2010 hockey matches with a capacity of over 16,000.

12 Unity Infraprojects Limited

Annual Report 2009-10 13

### Answering shareholder questions

"We were a
Rs. 1,476-cr
revenue company
in 2009-10 and we
expect to emerge
as a USD 1 bn
revenues company
three years from
now."



# Where is the Company today and where does it intend to go?

We were a Rs. 1,476-cr revenue company in 2009-10 and we expect to emerge as a USD 1 bn-revenue company in three years from now.

# The big question: how does the Company expect to treble revenues in just three years?

Through the prudent selection of business verticals and geographies. These two points cannot be overemphasised: India is passing through one of the most attractive growth phases in its existence wherein infrastructure growth will lead economic growth. In this environment, some infrastructure sectors will grow faster than others; some geographies will grow faster than others. It will be our objective to be present in these rapidly growing infrastructure segments and geographies to achieve exponential growth in a compressed time frame.

# Which are these infrastructure segments that the Company intends to grow its presence in?

We intend to grow our presence in three sectors roads, power and railways - that are likely to remain core to the country's growth, benefiting from growing national policies, priorities and investments. As a company whose fortunes are closely linked to infrastructure growth, we see a trend of growing investments in these sectors. Besides, from what has been put out by the government, we perceive that unprecedented investments are likely to be made in these business spaces, possibly the largest investments as a proportion of what has already been invested over the last five decades across anywhere in the world. This makes it imperative for us to reinforce our competencies in these spaces – self-grown or through alliances - that enable us to carve out a significant slice of the national order book as soon as the growth transpires.

# How would you explain the impending growth in each?

It would be important to recognise that the sectors we are focusing on are not just likely to report good growth; they are at the cusp of reporting *unprecedented growth* over the next few years. The result is likely to be an extrapolated increase in sectoral size in a compressed time frame over the next few years.

■ **Power** – There is a perception that the initial Eleventh Plan power generation target of 78,000 MW will eventually be considerably undershot. However, it does not mean that this capacity increment will not happen at all; it only means that what was to be implemented in the Eleventh Plan will now be implemented in the Twelfth Plan in addition to 100,000 MW that has been forecast for the Twelfth Plan. There is one reason why much of what has been forecast for the Twelfth Plan will happen: there will be a greater proportion of private sector spending in the power sector, which will translate into a greater timeliness in project completion, which bodes well for project contractors.

■ Railways – The same reasons hold valid for the projected growth in India's railway sector. Since independence, Indian Railways inherited 53,996 of route km of rail network and as of April 2010, it was at 64,015 kms – an increase of only around 10,000 km over 62 years. India Railways now proposes to add 25,000

km by 2020 through government funding and public-private partnerships (PPPs).

■ Roads – Some Rs. 1.3 tn was invested in India's roads and highways during the Tenth Five Year Plan followed by a proposed spending of Rs. 2.8 tn in the Eleventh Plan and Rs. 4.6 tn in the Twelfth Plan.

# How does the Company expect to capitalise on the growth of these sectors?

I must explain our strategy in a sequential manner: we intend to strengthen our competence in these sectors through an enlistment in more challenging projects, we intend to enter into alliances with companies (Indian or international) who already possess cutting-edge technologies; we intend to qualify for projects that are large and enduring; we intend to enlist for projects that have achieved financial closure and are backed by credible lenders; we intend to select projects with a competitive barrier in the form of skills or scale or funding resulting relatively low competition; we intend to select projects where we can enjoy attractive margins through internal capabilities and economies.

# Why is there urgency in growing faster now more than ever before?

A: Because the infrastructure sector is floating bigger tenders than ever before. This, in turn, is attracting a

bigger number of large players who are willing to accommodate a decline in margins to be able to report larger volumes. As margins decline, the game will gravitate towards large players at the expense of the smaller who will need to be absorbed into other companies or simply move down to lower margin jobs before they become competitively irrelevant.

Besides, larger companies stand a better chance of drawing large projects; such companies stand a stronger chance of attracting prominent technology alliance partners; a growing size is an insurance against tightening prequalification standards and it is only a matter of time before a one bn dollar revenue equivalent becomes the industry benchmark for attracting large profitable orders.

So, as a future-focused organisation, we are laying the foundation of a growing company – not just for the sake of growth but for the sake of derisking our prospects for the future.

# What can shareholders expect from the Company in 2010-11?

A: We finished 2009-10 with an order book of Rs. 3,477.5 cr, which was 29% higher than the order book at the end of the previous financial year. We expect to liquidate this order book in 30 months.

14 | Unity Infraprojects Limited

Annual Report 2009-10 | 15

### **Verticals**

We are present in three growing verticals – transportation (road and rail), water (irrigation, tunnels and related projects) and buildings (airports, stadia and hospitals).

### Pan-Indian

We derived 99% of our 2009-10 revenues from within India and 1% from overseas projects; we derived our domestic revenues from seven states and overseas revenues from Nepal and Bangladesh.

### **Progressive**

The Company is among the handful Indian companies engaged in high-potential futuristic technologies like microtunnelling.

### Scale

We possess an ability to manage projects in diverse locations at the same time; the number of projects being managed concurrently increased from 23 five years ago to 52 at the close of 2009-10.

### Competence

We possess an expertise in the verticals of civil, transportation and water supply and irrigation; we derived our overall revenues from these three business spaces in 2009-10.

### Order book

We possessed an order book of Rs. 3,477.5 cr at the close of 2009-10, a 29% growth over the figure as at 31 March 2009).

# Our str engths

### Client mix

The Company's revenues - nearly 70% – are derived from government clients following our success as lowest bidders, ensuring that our competence translates into contract accretion; besides, these contracts enjoy a certainty in receivable inflow.

# Equipment bank

The Company possesses an equipment bank worth Rs. 153.7 cr of cuttingedge assets, facilitating timely and cost-effective completion.

# Design capabilities

The Company outsources design from the best consultants, ensuring optimal use of materials resulting in cost-effective and efficient structures.

### Clientele

Our longstanding clients comprise prominent public sector names:

- Central Public Works Department (CPWD) HSCC India Limited Municipal Corporation of Greater Mumbai (MCGM) Mumbai Metropolitan Region Development Authority (MMRDA) City and Industrial Development Corporation of Maharashtra Limited (CIDCO) Delhi Development Authority (DDA) Airports Authority of India (AAI) Haryana State Road Development Corporation (HSRDC)
- Ministry of External Affairs (MEA)

Our private sector brands include:

- Indiabulls Group Siemens Dynamix Balwas Group Magarpatta City High Street Phoenix
- Paranjape Schemes Construction Limited ETA Engineering Private Limited Peninsula Land Limited

Each of these companies possess an attractive investment agenda, which could translate into attractive revenues for an established vendor like us.

### 1. Order book-toturnover ratio

At Unity, our effort in monetisation asset creation is reflected in our order book-to- turnover ratio. This metric stands at 2.35 in 2009-10, ensuring better revenue visibility and speedy project delivery.

### 2. Gross turnover

Unity's gross turnover increased from Rs. 1,147.9 cr in 2008-09 to Rs. 1,491.1 cr in 2009-10, registering an increase of 30% over the previous year. Continued increase in order book owing to excellent project management practices, leading to higher revenue visibility, ensured a growing turnover, which expanded at a CAGR of 40% over the five years ending 2009-10.

# parameters by which one can appraise our financial prospects

# 3. Return on capital employed

Capital employed is the sum of equity contribution and debt financing. It is the ratio of profit before interest and tax to the sum total of debt and equity. At Unity, return on the capital employed (ROCE) is a measure of our profitability.

### 4. Debt-equity ratio

Debt-equity ratio measures the solvency of a company and dependence on borrowed funds. Unity's debt-equity ratio strengthened from 1.1 in 2008-09 to 1.2 in 2009-10, indicating growing financial comfort and a relative ability to raise low-cost resources.

### 5. Interest cover

This is a measure of liquidity, indicating the extent to which a firm can meet its current interest obligations, a higher ratio translating into stronger repayment capability. At Unity, our interest cover increased from 9.22 in 2008-09 to 12.70 in 2009-10, reflecting healthy liquidity and fund generation capacity.

# 6. EBIDTA and EBIDTA margin

Our EBIDTA increased from Rs. 159.9 cr in 2008-09 to Rs. 205.8 cr in 2009-10, an increase of 28.7%. This is a crucial component for measuring the overall corporate profitability. EBIDTA margin remained constant at 13.93%, indicating an enhanced operational efficiency and better cost structure.

### 7. PAT and PAT margin

PAT is the net income, which is available for distribution to shareholders'; a growing PAT increases shareholder wealth and corporate valuation. At Unity, PAT increased from Rs. 69.7 cr in 2008-09 to Rs. 85.1 cr in 2009-10, indicating growing scale and resources availability for redeployment.

### 8. Return on gross block

A measure of asset efficiency, return on gross block is measured as a ratio of sales to total assets with a higher ratio indicating better asset utilisation and vice versa. At Unity, return on total assets went up from 7.87% in 2008-09 to 9.6% in 2009-10.

### 9. Book value per share

Book value per share is the portion of resources available to a shareholder in case of liquidation. At Unity, book value per share increased from Rs. 314 in 2008-09 to Rs. 381.4 in 2009-10, an increase of 21.46%.

### 1. Order book backlog

Unity's order book backlog grew at a CAGR of 28% over the five years ending 2009-10, reflecting a growing brand equity translating into growing volumes. The Company's order book stood at Rs. 3,477.5 cr as on 31 March 2010, providing 30 months of revenue visibility.

### 2. Diversified verticals

Unity leveraged its competitive positioning in civil construction to foray into other verticals comprising irrigation and water supply and transportation and engineering, derisking its presence from sectoral risks and diversifying the revenue stream. Additionally, the order backlog is spread evenly across its three business verticals of civil construction (35.5%), irrigation and water supply (55.2%) and transportation and engineering (9.3%), indicating a relatively derisked portfolio.

# 5. F. Clar. Unity prote posses strategic This radvar enablers bitum that helped grow our business

### 3. Geographical spread

Unity initiated operations as a Mumbai-based company and has now emerged with a pan-India character. The Company's geographic spread is reflected in project execution across 13 Indian states and in Nepal and Bangladesh. As on 31 March 2010, the Company's order book was spread across four corners of India and overseas – 77.59% share in the west, 12.12% in the north, 5.29% in the south, 1.31% in the east and 3.69% overseas.

# 4. Focus on EPC turnkey projects

Unity is one of India's largest civil construction companies with a track record of successfully completing and handing over numerous projects. The Company bids and provides customers a one-stop convenience shop, enabling timely project completion. EPC revenues increased from Rs. 615.29 cr in 2005-06 to Rs. 1,432.71 cr in 2009-10.

## 5. Price escalation clauses

Unity's business interests are protected with 90% of its contracts possessing price escalation clauses. This represents a robust competitive advantage in a scenario of fluctuating raw material (steel, cement and bitumen, among others) costs.

### 6. Net worth criteria

Unity's net worth increased at a CAGR of 57.47% over the last five years ending 2009-10, indicating growing profit ploughbacks. The Company's net worth stood at Rs. 565.2 cr as on 31 March 2010, reflecting its strong pre-qualification criteria in bidding for and bagging larger ticket projects.

# 7. State-of-the-art assets

Unity is equipped with state-of-the-art equipment (milling, vertical-drilling, power hex-saw, cranes, fabrication equipment, lathes and pipe cutting equipment, among others). The Company's robust gross block facilitates quicker project turnaround with minimal asset idling.

### 8. Robust quality

Unity is an ISO 9001:2008-certified company meeting international quality benchmarks. The Company adopts stringent steps across the entire process value chain to ensure a tight control on quality standards.

### 9. Intellectual capital

Unity is spearheaded by a senior management group who enjoy rich experience in the construction sector. As on 31 March 2010, the Company's staff strength stood at 1,118, with 60% engineers and MBAs, CAs, postgraduates and diploma holders, among others.

18 | Unity Infraprojects Limited

Annual Report 2009-10 | 19

Business segment review - 1

# Civil construction



### Segment status within the Company Second largest as per order book

### Portfolio

■ Commercial and residential buildings ■ Mass housing projects and townships industrial structures ■ Airports ■ Infotech parks ■ Hotels and hospitals ■ Educational complex ■ Stadium and railway stations

Revenue, 2009-10

Rs. 714.52 cr

Proportion of the Company's total revenue, 2009-10

48.39%

Order book as on 31st March, 2010

Rs. 1,232.68 cr (35.45% of total order book)

### Major completed projects

(Rs in cr)

	Project	Place	Client	Cost
Pre 2007	Construction of Permanent Residential Tenements	Kanjurmarg, Mumbai	Mumbai Metropolitan Region Development Authority	23.5
2007	Construction of L.I.G. House on Turnkey Basis at Narela & Bakkarwala	New Delhi	Delhi Development Authority	124.6
	Expansion and Modification to Ter. Bldg. 1B at Chhatrapati Shivaji International Airport	Mumbai	Airport Authority of India	106.7
2008	Construction and Commissioning of Hotel at Shiv Chhatrapati Krida Sankul,	Balewadi, Pune	Directorate of Sports & Youth Services. Govt. of Maharashtra	270
	Construction of New Secretariat Complex	Guwahati, Assam	Public Works Department (PWD)	91.2
	Construction of Nepal Bharat Maitri 200 bedded Emergency & Trauma Centre for Bir Hospital	Kathmandu, Nepal	HSCC (India) Ltd.	52
	Construction of District Hospital	Mapusa, Goa	Goa State Infrastructure Development Corporation Limited	22.2
2009	Tsunami Affected Rehabilitation Project - Construction of Permanent Shelter	Carnicobar, Hutbay, Andaman & Nicobar Islands	Central Public Works Department - Andaman Central Division	283.2
	Construction of Buildings (Yatri Niwas, New Langar, Adminstration Office, Tourist Facilitation Centre) at Gurudwara, Nanded & Construction of Guru Granth Sahib Bhavan	Nanded, Maharashtra	Takhat Sachkhand Sri Hazur Abchalnagar Sahib	75
	Construction of office building for C & AG of India	New Delhi	Central Public Works Department - New Delhi	54

### Presence across India

Location	Projects
Maharashtra	24
Andhra Pradesh	2
Delhi	3
Karnataka	2
Goa	1

### Presence outside India

Location	Projects
Nepal	1
Bangladesh	1

Ongoing projects

Projects Value Place Client Redevelopment of R N Cooper Hospital Mumbai Municipal Corporation of Greater Mumbai (MCGM) 265.4 Construction of Prison Complex i/c housing Delhi Public Works Department (PWD) Mandoli 154.3 Construction of Specialty Hospital and Accident (Trauma) & Hyderabad, HSCC (India) Ltd. 125.9 Emergency Hospital for gradation of Nizam Institute of Andhra Pradesh Medical Sciences Amanora Park Township Project 123.56 Pune City Corporation Limited Construction of Indian High Commission Complex Dhaka, Bangladesh Ministry of External Affairs 99.98 Construction of residential Tower Mumbai Avarsekar and Sons Pvt. Ltd. 95.5

### Segment strategy

- Enhance resource productivity
- Retain quality employees and hire qualified, experienced professionals
- Provide turnkey EPC services

### Overview

This is one of the Company's primary divisions. Since its inception, it has evolved towards large, complex and value-added projects. It specialises in the construction of industrial buildings, housing projects, IT parks, shopping malls, sports complexes, hospitals and educational institutions.

### Highlights, 2009-10

- Added projects worth Rs. 492.13 cr
- Invested in shuttering technology to achieve efficiency, cost economy and output

### Key strengths

■ Brand name: The division created a strong brand by

embarking on prestigious projects.

- **Retention of intellectual property:** The division retained human resources through various strategies.
- Turnkey solutions: To provide total client solutions project design to completion the division utilises the services of the engineering design and technology departments.
- **Project execution:** The division tested project execution through coordinators leading to timely project completion.

### Segment's financial snapshot

(Rs. in cr)

(Rs in cr)

	2006-07	2007-08	2008-09	2009-10
Order book status (as on March 31)	1,551.96	1,719.12	1,482.64	1,232.68
Turnover	349.8	573.42	820.83	714.52

### Road ahead

■ Bagged orders worth Rs. 412.32 cr in 2010-11

### Our showcase projects

**Indian High Commission Complex, Dhaka, Bangladesh:** Bagged a Rs. 99.98 cr project from the Ministry of External Affairs for construction of the Indian High Commission Complex at Baridhara Diplomatic Enclave, Dhaka, Bangladesh. The project is scheduled for execution in 24 months.

**Redevelopment of R N Cooper Hospital, Mumbai :** Bagged a Rs. 265.39 crores project from MCGM to redevelop the 520 bed R N Cooper Hospital. This hospital provides healthcare facilities to the people staying in western suburbs. The dilapidated condition of the hospital gave rise to the need for re-development. The project needs to be completed in 36 months.

After its complete re-construction, R N Cooper hospital will have state of the art features associated with green buildings and will be among the most modern MCGM run hospitals.

Business segment review – 2

# Irrigation and water supply



### Segment status within the Company

Largest as per order book

### Portfolio

■ Dams ■ Tunnels ■ Lift irrigation ■ Water supply and sewerage ■ Micro-tunneling

Revenue, 2009-10

Rs. 411.7 cr

Proportion of the Company's total revenue, 2009-10

28%

Revenue growth

159%

Order book as on 31st March, 2010

Rs. 1,920.7 cr (55.23% of total order book)

### Major completed projects

(Rs in cr)

	Project	Place	Client	Cost
Pre 2007	Clear Water Transmission Mains for filling storage	Delhi	Delhi Jal Board	45
	reservoirs			

### Presence across India

Location	Projects
Maharashtra	12
Andhra Pradesh	2

### Ongoing projects

(Rs in cr)

Project	Place	Client	Cost
Construction of Tunnel from Kapurbawadi to Bhandup Complex	Mumbai	Municipal Corporation of Greater Mumbai (MCGM)	572.9
Supply, Installation and Maintenance of AMR Water Meters	Mumbai	Municipal Corporation of Greater Mumbai (MCGM)	620.2
Replacement of existing riveted Tansa mains	Thane District, Maharashtra	Municipal Corporation of Greater Mumbai (MCGM)	325.2

### Segment strategy

- Select projects on the basis of margins and cash flow
- Accelerate project completion
- Bag large technologically-challenging projects (micro-tunnelling projects, for instance)
- Improve coordination among senior staff, on-site engineers and workers
- Venture into new Indian states

### Overview

There is a growing concern about fresh water supply in India and investments by government agencies in this area. The primary objective of this division is to provide safe drinking water to various rural and urban areas. The division undertakes the following types of projects:

- Turnkey implementation of urban water supply projects
- Turnkey implementation of waste water collection systems for urban communities and industrial waste disposal
- Turnkey implementation of water treatment plants, underground drainage works and sewage treatment plants from design to commissioning
- Storm water drainage projects
- Lift irrigation schemes involving large diameter transmission pipelines and pumping stations

### Highlights, 2009-10

- Added projects worth Rs. 1,518.3 cr
- Invested in state-of-the-art micro-tunnelling (trenchless) technology
- Received a prestigious Rs. 1,145.8 cr tunnelling project in Mumbai using TBM

### Key strengths

- Diverse project management: The segment manages diverse projects involving urban and industrial water supply projects, storm water drainage projects, lift irrigation schemes and sewage treatment plants.
- Value chain EPC contracts: The division not only creates, operates and maintains projects but also designs and engineers them, a one-stop solution.
- Rich talent resource: The division's team comprises a team of well-qualified engineers.

- Technology-orientation: The division's assets include micro-tunnelling equipment, steel pipe fabrication units, imported modular formwork for structures, excavators and rock chiselling equipment, which facilitate timely job completion.
- **Design capability:** The Company outsources design from the best consultants to ensure optimal use of materials and result in cost effective and efficient structures.
- Timely completion: The division has built a brand for timely projects completion through prudent asset management, project mapping and high asset utilisation.

### Segment's financial snapshot

(Rs. in cr)

	2006-07	2007-08	2008-09	2009-10
Order book status (as on March 31)	339.67	624.1	537.12	1920.7
Turnover	55.51	188.48	158.97	411.7

### Road ahead

- Increase market share
- Strengthen intellectual capital through qualified engineers and other professionals
- Acquire new technologies and equipment (including equipment for trenchless technology in pipe laying, vertical cast concrete pipe fabrication units and desalination plants, among others)

### Our showcase projects

Construction of Tunnel using TBM, Mumbai: Bagged project in joint venture with IVRCL Infrastructures & Projects Limited has bagged a contract amounting to Rs. 1,145.88 mn for the construction of a 8.3-km long tunnel using Tunnel Boring Machine (TBM) from Kapurbawdi to Bhandup Complex, Mumbai from the Municipal Corporation of Greater Mumbai to be completed within 60 months. We are a lead partner of the joint venture with a 50% share.

Replacement of existing riveted Tansa mains, Thane District: Bagged a Rs. 325.23 cr order from Municipal Corporation of Greater Mumbai (MCGM) for replacement of two pipelines of 1,800 mm dia. existing riveted Tansa mains from Tansa to Tarali by one no. 2,750 mm dia. M.S. all welded pipeline in the H.E.'s, outside city division, Section III - from Chinchavali to Tarali to be completed in 45 months.

**Supply, Installation and Maintenance of AMR water meters, Mumbai:** Bagged two contracts aggregating Rs 620.76 crores from Municipal Corporation of Greater Mumbai in joint venture with Axelia Utility Management Pvt Ltd. The orders are for supply, installation and maintenance of AMR water meters of various sizes for the Eastern and Western Suburbs of Mumbai. The JV has to execute the installation of the water meter within the span of 18 months and has to carry maintenance work for another 5 years.

Business segment review – 3

# Transportation engineering



### Segment status within the Company

Smallest as per order book

### Portfolio

■ Roads ■ Bridges ■ Flyovers ■ Subways and tunnels

Revenue, 2009-10

Rs. 350.42 cr

Proportion of the Company's total revenue, 2009-10

23.73%

### Revenue growth

132.08%

Order book as on 31st March, 2010

Rs. 324.11 cr (9.32% of total order book)

### Major completed projects

(Rs in cr)

	Project	Place	Client	Cost
Pre 2007	Road connectivity to Jawaharlal Nehru Port	Navi Mumbai	National Highways Authority of India (NHAI)	142.72
2008	Construction of single line BG tunnel between station Sindhu Kumar Para and Ambassa in connection with Kumarghat -Agartala new railway line project	Agartala, Tripura	Northeast Frontier Railways, Maligaon	49.37

### Presence across India

Location	Projects
Maharashtra	1
Haryana	2
Rajasthan	1

### Presence outside India

Location	Projects
Nepal	1
Bangladesh	1

### Ongoing projects

(Rs in cr)

Project	Place	Client	Cost
Widening and	Mardha Village	Pink City Expressway	340.0
up-gradation of existing	to Antella	Pvt. Ltd.	
four lane road to six	Village,		
lane road	Rajasthan		
Improvement of Murthal-	Haryana	Haryana State Roads	240.5
Sonepat-Sampla-Jhajjar-		Development	
Dadri Road and and		Corporation Limited	
Gurgaon-Farrukhnagar-		(HSRDC)	
Jhajjar Road			
Widening and	Rohtak-	Haryana State Roads	142.6
upgradation of Rai Nahra	Kharkhoda	Development	
Bahadurgarh Road	Delhi Border,	Corporation Limited	
	Haryana	(HSRDC)	
Road Network	Mumbai	Mumbai Metropolitan	67.2
Strengthening		Regional Development	
Jogeshwari Vikhroli Link		Authority (MMRDA)	
Road			

### Segment strategy

- Developed a core team for execution of large ticket size projects in this sector
- Strengthen resources utilisation
- Consolidate on our existing credentials in the field of rigid and flexible pavements, railways to attempt large ticket size opportunities in this sector
- Enter into large-scale projects with the help of joint ventures and tie-ups to meet pre-qualification and other technical criteria

### Overview

To cater to the needs of various government projects in roads and highways, this segment was started in the year 2003.

### Highlights, 2009-10

- Focused only on those projects which could provide high margins and reduce any kind of blockage of resources
- Purchased heavy earth moving equipment worth Rs. 50.93 cr

### Strengths

- Strong financial base: A strong net worth enabled the division to bid for progressively larger projects, insulating it from competitors without this pre-qualification capability.
- Robust engineering talent: 673 engineers are across the organisation, having graduated from reputed engineering institutes and now possessing an average work experience of 15 years

- Plant and equipment: The ownership of state-of-the-art plant and equipment with the objective to turn projects around with speed, economy and quality. The Company's plant and equipment portfolio comprise the latest generation of sensor pavers, tandem rollers, pneumatic tyred rollers, hotmix plants (batch mix type), three-stage crushers, wet mix plants, among others.
- Quality: The division's quality commitment is reflected in the commissioning of independent laboratories across all sites, irrespective of project size and equipped with the latest equipment. This facilitated quality checks across the entire project cycle from raw material procurement to project completion comprising input blends and a comparison against specified parameters.
- Timely completion: All projects undertaken were completed on time. The Company received public acclaim for completing Khodadad circle flyover at Dadar, Mumbai in 16 months against 24 months.

### Segment's financial snapshot (Rs. in cr)

	2006-07	2007-08	2008-09	2009-10
Order book status (as on March 31)	104.86	67.21	674.54	324.11
Turnover	137.55	87.65	150.99	350.42

### Road ahead

Increased participation in mega highway and expressway projects.

### Our showcase projects

Widening and up-gradation of existing four lane road to six lane road Project, Rajasthan: received an order for Widening and Up gradation of Existing 4-Lane Road to 6-Lane Road under Contract Package IV from Km 144+770 (Mardha Village) to Km 181+300 (Antela Village) in the state of Rajasthan for a total contract value of Rs 340 cr to be completed within 30 months.

**HSRDC Road Projects, Haryana:** Bagged Rs. 383 cr project from HSRDC for Improvement of Murthal-Sonepat-Sampla-Jhajjar-Dadri Road (Section of SH-20) from 0.00 to 95.150 and Gurgaon-Farrukhnagar-Jhajjar Road (Sh-15A) from RD 5.500 to 46.250 by widening, strengthening, reconstruction/raising, providing drains, widening of bridges and culverts, retaining structures and other misc. works etc. (Package -I).

# Managing risks at Unity

### 01. Sectoral risks

### **Impact**

Growth and demand is dependent on general economic conditions and a deceleration can adversely affect the Company's business and earnings.

### Mitigation

Buoyant macroeconomic conditions in India (GDP growth of 7.4% in 2009-10) encouraged the government to continue economic reforms, encourage large investments in infrastructure and construction industries. The Indian infrastructure industry is the second-largest contributor to GDP growth. Moreover, a targeted double-digit GDP growth by the end of the Eleventh Plan period (2007-2012) only suggests increased spending by the government on infrastructure, which bodes well for the Company. Besides, we diversified across several verticals within the construction industry, reducing an excessive dependence on a single sector.

### 02. Strategy risks

### Impact

Skewed business strategy may result in lost opportunities.

### Mitigation

An average topline growth of 25-30% over the past five years depicts the Company's clear vision and mission. Annual business plans and the long-term business strategy are discussed thoroughly before vetting by the Board of Directors. Besides, mid-term reviews of the business strategy and the annual plans ensure that the Company initiates a mid-course correction should the situation so warrant. The long-term business strategy comprises fortifying the Company's presence in select verticals and diversifying a presence in different sectors and different geographies to reduce cyclical risks.

### 03. Liquidity risks

### Impact

To a large extent, cash flow is dependent on credit terms extended to clients and the effective recovery of receivables from them. Delays in the recovery of dues have a direct impact on liquidity, affecting earnings.

### Mitigation

■ The Company takes effective measures to collect old

dues from clients and effectively follows up for the collection of dues.

■ The Company follows up with government departments (major debtors) and others to ensure a smooth funds flow. Short-term gaps are bridged by additional working capital facilities from banks.

### 04. Assets and inventory risks

### **Impact**

Risk of accidents at the Company's sites and stocks could affect the Company's operations and profitability. Similarly, machinery breakdowns can impact operations and profitability.

### Mitigation

Unity's key corporate strength comprises the ownership of captive equipment worth Rs. 153.7 cr (as on 31 March 2010). The Company undertakes the required steps, which provides security to assets and inventory by taking appropriate insurance policies to avoid or mitigate asset and inventory risks. The Company also undertakes preventive equipment maintenance according to a predefined schedule to avoid breakdowns.

### 05. Operational risks

### Impact

Competence gaps can affect the Company's operations

### Mitigation

- The Company provides adequate training on operating procedures, policies and project management skills.
- The Company encourages its staff to upgrade their skill sets and multi-tasking through job rotation.
- The Company's operating procedures include preventive maintenance of all equipment according to a predefined schedule and adequate training for maintenance staff in compliance with operating procedures.
- The Company's projects are executed using standard quality certified equipment and materials benchmarked against global standards.
- The Company's crisis management teams were established at all project sites to manage any eventuality.
- The Company's project operating procedures institute the most effective accident prevention measures across all stages of the construction activity.

# Our impact on society – Corporate Social Responsibility at Unity

Our future depends on the prudent utilisation of resources, valuing human resources and commitment to integrity. At Unity, these principles go hand-in-hand.

### Planet sustainability

Every Unity facility operates with a concern for the environment. The monitoring of energy and water consumption and sustainability objectives represent the company's policy. Besides, the senior management places sustainability at the forefront of its strategic planning – in harmony with employees, customers and community commitment.

### Workplace

Maintaining – and continuously improving – a safe workplace is the first and highest priority at Unity. The primary focus of our process safety programme is on the well-being of our employees and the production systems they use to make our products. We also strongly emphasise minimising raw material and product storage and the potential for accidental release. Regardless of the inherent hazards of our business, we remain committed to the ideal of zero workplace injuries.

### **Community enrichment**

We recognise our responsibility to operate in harmony with our local communities, warranting a transparency in operations. We believe in the development of the communities in which we operate and are doing so through active involvement – providing social infrastructure, helping build human capabilities and regularly organising welfare camps. We believe that reconciling community needs with the pursuit of profits is the only basis for creating a sustainable business model.

### **Education**

We believe that quality education remains the bedrock for integrated social development. The Company supports educational facilities across some of the most backward areas of Maharashtra through the creation of infrastructure and providing books, pencils and other teaching aids.

### Strong governance practices

Unity believes passionately in operating in a way that preserves our reputation and serves the best long-term economic interests of its shareholders. A strong, independent and engaged Board of Directors is central to that belief. Integrity in our business practices is a core value and demands the highest standards of behaviour. Our reputation is sustained through the code of business conduct and ethics. The Board of Directors and senior management oversees governance processes, which includes organising investor meets and sharing information with our stakeholders. We carefully evaluated our practices and found them to be among the best-in-class.

# Profile of our navigators

## **Board of Directors**

Kishore K. Avarsekar Chairman and Managing Director	Holds a degree in engineering from the University of Mumbai. Has over 37 years of experience and has worked previously with the Hindustan Construction Company, the Public Works Department of the Government of Maharashtra and the Municipal Corporation of Greater Mumbai. A Chartered Engineer and also a Fellow of the Institute of Engineers. A first generation entrepreneur par excellence and the leading force in bringing the Company to prominence.
Abhijit K. Avarsekar Vice Chairman and Managing Director	Holds a diploma in civil engineering. Has over 15 years of experience in the construction industry. Actively involved in the day-to-day management including project execution, business development and administration. Responsible for heading the infrastructure initiatives of the Company.
Ashish K. Avarsekar Executive Director	Holds a degree in engineering from the M.H. Saboo Siddik College of Engineering, Mumbai. Involved in the procurement of fixed assets and equipment for the Company's projects.
Pushpa K. Avarsekar Executive Director	Holds a degree in Science from the University of Mumbai. Has over 32 years of experience. Involved in corporate communications. Previously worked with the RBI.
Anil G. Joshi Director	Holds a postgraduate degree in Physics (Electronics) from the Mumbai University and is a member of the Indian Institute of Bankers. Has over 32 years of experience and has worked with the Bank of Maharashtra. Was an Executive Director with the Indian Bank and retired as the Chairman and Managing Director of Dena Bank.
Chaitanya Joshi Director	Holds a degree in Science, is a gold medallist from the Mumbai University and a degree in engineering from University Department of Chemical Technology, Mumbai.

Girish Gokhale Director	Holds a degree in Science from the Marathwada University. In 1971, was selected for the Indian Administrative Services (IAS). As an IAS officer, he held various important assignments such as Collector of Ratnagiri, Divisional Commissioner, Nashik, before taking voluntary retirement. Was working for three years as Municipal Commissioner for Municipal Corporation of Greater Mumbai.
Dinesh Joshi Director	Holds a degree in Commerce from Mumbai University. Did his MBA from Richmond College London (UK). Is the Managing Director of Enterprise Infrastructure Private Limited, engaged in the business of promoting water transport, inland navigation and creating supporting infrastructure. Is the Co-Chairman of Infrastructure Committee of Indian Merchants Chambers.
Corporate Manage	ment
Yogen Lal Chief Operating Officer	A civil engineer from VJTI, Mumbai, with 21 years of experience. Has been associated with the Company since 1989 and is a respected professional in the industry.

Corporate Management					
A civil engineer from VJTI, Mumbai, with 21 years of experience. Has been associated with the Company since 1989 and is a respected professional in the industry.					
A Chartered Accountant with 22 years of experience in accounts and corporate finance. Has been working with the Company since 2005 and has been instrumental in taking the Company to greater heights.					
A Fellow Company Secretary, a Master in Financial Management and Law Graduate with 25 years of experience. (Resigned on June 30, 2010)					
A civil engineer with nearly 23 years of experience. Has been associated with the Company since 1987.					
A civil engineer with over 23 years of experience. Has been associated with the Company since 1987.					
A Civil Engineering Diploma holder with over 22 years of experience. Has been associated with the company since 1995					

# Management discussion and analysis.

Even after the Planning Commission's assumptions of tempered GDP and GCF growth, infrastructure investments may still touch USD 500 bn during the Eleventh Five Year Plan, an almost 70% increase over the previous infrastructure plan investments. Besides, projections over the Twelfth Five Year Plan suggest that infrastructure investments will touch USD 1 tn over the said period.



### Roads

The Indian road system was the first infrastructure segment to gain serious government attention. The Planning Commission estimated a roads investment of Rs. 3,118 bn under the Eleventh Plan against Rs. 1,448 bn in the Tenth Plan.

### Investment comparison

Programme	Elevent	h Five Year Plaı	n <b>2007-2012</b>	Tenth Five Year Plan 2002-2007		
	Length (km)	Cost (Rs. bn)	Private sector (Rs. bn)	Length (km)	Cost (Rs. bn)	Private sector (Rs. bn)
NHDP	39,720	1,815	973	13,364	680	148
SARDP – NE	3,557	56	11			
State roads		1,365	351		563	
Rural roads		433			206	
Total	43,277	3,668	1,335	13,364	1,449	148

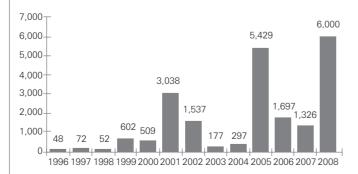
Source: Ministry of Roads, Transport and Highway

These investments will be largely directed into three main programs – the National Highways Development Program (NHDP), the State Roads and the Rural Roads programmes – with investment under the NHDP being the key sectoral driver. With a new MCA in place, an increase in NHDP activity is anticipated. Most NHDP awards will be on a BOT basis.

### NHDP, the flagship program

The Indian government took up an ambitious ten-year program for road development involving around 53,000 km of roads entailing an estimated investment of around USD 62 bn.

### Award activity by NHAI (km)



Source: Ministry of Roads, Transport and Highways



### The new Model Concession Agreement (MCA) balances riskreward opportunity

The new MCA introduced revenue sharing over grant-based bidding, which required large funding at one go. The new MCA provides for an extension of the concession period if traffic undershoots estimates and caps returns on road projects.

### NHDP, the flagship program

Phases	Description	Length (km)	Estimated cost (USD bn)	Financed	Completion date
Phase I	Golden quadrilateral	5,846		EPC	2007
Phase II	NSEW	7,300	16.46	BOT – toll	2009
Phase IIIA	Connecting state capitals and places of economic interest	4,815	8.37	BOT – toll	2009
Phase IIIB	Four-laning of 6,000 km of roads	7,294	12.04	BOT – toll	2012
Phase IV	Two-laning of single lane roads	20,000	7.04	BOT – toll/annuity	2015
Phase V	Six-laning of high density four-lane roads	6,500	10.43	BOT – toll	2012
Phase VI	Expressways	1,000	4.22		2015
Phase VII	Ring roads, bypasses and service roads		4.22		2014
Total		52,755	62.78		2015

Source: Ministry of Roads, Transport and Highway

### Strong private participation

The Planning Commission estimates that the private sector will contribute 36% of the overall investment in roads under the Eleventh Plan (5% under the Tenth Plan). Development of the new MCA is likely to attract private participation.

### Proposed investments in roads (after 15% initial investments)

(Rs. bn)

	2007-08	2008-09	2009-10	2010-11	2011-12	Total
Centre	195	206	587	238	275	1,131
States	148	154	218	179	221	862
Private	171	183	161	263	300	1,125
Total	514	543	587	679	795	3,118

port and Highways Source: The Planning Commission document



Industry review

### Water supply and environment

India is the second largest urban system after China. According to the Ministry of Urban Development, the proportion of India's urban population is expected to increase from 30% of the national population to 40% by 2030. The government estimates that 91% of its urban population has access to drinking water, but only 58% enjoys this availability within their premises. The coverage of sewerage and sanitation is a mere 63%. It is estimated that the sewage generation in Tier-I and Tier-II towns is 33,212 mn litres per day and treatment capacity, only 6,190 mn litres per day. Only a tenth of the sewage generated is treated before discharge.

The Eleventh Plan aims at covering 100% of the urban population for drinking water, sanitation and waste management. There is a substantial increase in the estimates because the total funds requirement for the Eleventh Plan is Rs. 1,276 bn, 6.3 times the Tenth Plan allocation. Almost 55% of this outlay is scheduled to be met through the Jawaharlal Nehru Urban Renewal Mission (JNNURM) and the Urban Infrastructure Development Scheme for Small and Medium Towns (UIDSSMT).

The Planning Commission estimates total investments of Rs. 2,343 bn in water supply and sanitation sector over five years. Of this, around Rs. 1,438 bn was earmarked for

water supply and the rest for the sanitation sector. In a recent consultation paper, the Planning Commission assumed a 15% cut on these investments to arrive at a targeted outlay of Rs. 1,991 bn over five years.

### Jawaharlal Nehru National Urban Renewal Mission (JNNURM), the flagship program

The JNNURM was initiated in December 2005 to assist urban local bodies (ULBs) to develop urban infrastructure in 63 cities. JNNURM mandated reforms to improve the financial condition of ULBs, including the adoption of an accrual-based double accounting system, e-governance, and a levy of user charges with the objective of recovering costs. In the first two years of JNNURM, only Vishakapatnam was able to recover full operating and maintenance (O&M) costs in water supply and solid waste management. JNNURM proposes to recover 100% O&M costs from user charges by 2012.

### Investments – water supply and sanitation

(Rs. bn)

	2007-08 (E)	2008-09 (E)	2009-10 (E)	2010-11 (E)	2011-12 (E)	Total
Rural	152	175	205	243	293	1.067
Urban	152	191	241	305	387	1,276
Total	304	366	446	548	679	2,343
Water supply	193	229	274	333	409	1,438
Sanitation	111	137	171	215	271	904
Total	304	366	446	548	679	2,343

Source: The Planning Commission document

Industry review

### Realty

A strong growth is expected in real estate volume in India, namely residential, commercial and the special economic zone (SEZ) space. Urban housing is expected to grow at a CAGR of 14%, a key driver of the residential segment. Investments in commercial real estate are expected to increase three times in five years (Source: CRISIL). Investments in approved SEZs are likely to be around Rs. 2,850 bn by 2009.

Currently, transaction volumes in the real estate market in India are lower than other emerging economies. Some reasons for the low volume are the high cost of real estate, high transaction costs, low floor-to-area ratio and land acquisition issues, even as the essential demand drivers – strong economic growth, increasing urbanisation, rising income, nuclear families and availability of mortgage finance – remain intact.

Over five years, real estate investment in India is expected to double the earlier five years (Source: CRISIL), driven primarily by housing (90% of the sector). Investments in commercial construction are likely to grow faster than investments in housing, mainly owing to a spurt in office space construction driven by IT/IT-enabled services. Eight large real estate companies announced a plan to develop 336 mn square feet over 2008-2010.

Total	construction	investments
i Otai	CONSTRUCTION	IIIVESUITEIUS

(Rs. bn)

			17.07.27.17
	2002-06	2007-11	Growth
			(Percent)
Housing	9,810	17,338	12.10
Commercial real estate	408	1,179	23.60
Total real estate	10,218	18,517	12.60

Source: CRISIL,

### Commercial real estate

Investments in commercial construction are likely to increase three-fold over the next few years driven by office space projects (Rs. 731 bn over the next five years versus Rs. 175 bn in the previous five years). Within office space construction, 60-70% of the demand is derived from IT/BPO/call centres. Major IT services companies in India shall record a volume CAGR of 28–35% over the next three years. Other key demand drivers include banking and financial services, fast moving consumer goods (FMCG) and telecom.

32 | Unity Infraprojects Limited Annual Report 2009-10 | 33



Industry review

### **Irrigation**

In the Tenth Plan, 8.8 mn hectares of irrigation potential was created, compared with 16.7 mn hectares initially planned. The Eleventh Plan estimate of 16 mn hectares is aggressive. States with large project banks comprise Andhra Pradesh (Rs. 774 bn), Gujarat (Rs. 784 bn), Karnataka (Rs. 119 bn), Madhya Pradesh (Rs. 120 bn), Maharashtra (Rs. 322 bn) and Orissa (Rs. 116 bn). The outlay under the Accelerated Irrigation Benefit Programme

(AIBP) is likely to increase 72% in the Eleventh Plan. AIPB is the flagship scheme through which the centre provides assistance to states for major irrigation projects.

The Planning Commission targeted a total investment of Rs. 2,625 bn in the Eleventh Plan. However, in a recent consultation paper, the Planning Commission estimates a targeted investment of Rs. 2,231 bn (a 15% cut from initial estimates of Rs. 2,625 bn).

### Irrigation – investments planned

	Major and medium irrigation	Minor irrigation	Command area development	Flood control	Watershed development	Total
2007-08	197	46	18	15	42	318
2008-09	256	58	21	17	45	398
2009-10	334	74	26	19	48	501
2010-11	435	93	33	22	52	635
2011-12	567	83	41	26	56	772
Total	1,789	354	139	99	243	2,625

Source: The Planning Commission document

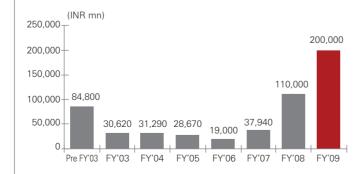
# AIBP – the flagship scheme of the Central government

The Centre extends support to states through the Accelerated Irrigation Benefit Programme (AIBP). The major and medium irrigation programs are eligible for funding under AIBP. The fund release is likely to increase to 72% in the Eleventh Plan compared with the Tenth Plan. AIPB accounts for almost 50% of the outlay by the Centre for irrigation programmes.

# AIBP (Accelerated Irrigation Benefit Programme) – inflection in expenditure outlay

The Indian government plans to complete 24 large and medium irrigation projects and 753 minor irrigation projects

with an additional irrigation potential of 500,000 hectares. The proposed outlay under the AIBP scheme is Rs. 200 bn for 2009 compared with Rs. 110 bn in 2008.



Source: The Government of India

### Risks and concerns

There are certain inherent risks associated with the construction and infrastructure business. For a detailed explanation, please refer to the risk management section incorporated elsewhere in this report.

# Internal control systems and their adequacy

The Company has a proper and adequate system of internal control to ensure that all assets are safeguarded and protected against any loss from the unauthorised use or disposition, and that all transactions are authorized, recorded and reported correctly. The Company's internal control systems are supported by an adequate programme of internal audit conducted by an external firm of chartered accountants and external auditors, periodically reviewed by the management together with the audit committee of the board. The management also regularly reviews the operational efficiencies, utilization of fiscal resources, and compliance with laws so as to ensure the optimum utilization of resources and achieve better efficiencies.

### Human resource development

The Company places a high emphasis on the empowerment and well-being of its employee. Training

and developmental activities are identified and organized with the progress continually monitored to enrich the people capital. Your Company has been aggressively focusing on attracting and retaining the best available talent. Adequate welfare measures are in place and the Company will continue to improve the same on an ongoing basis

### Cautionary statement

This discussion contains certain forward looking statements within the meaning of applicable securities laws. Readers are cautioned not to place undue reliance on these statements, which reflect the management's analysis describing the Company's objectives and expectations based on certain information and assumptions. The Company's operations are dependent on various internal and external factors within and outside the control of the management of the Company.

The Company assumes no responsibility of forward looking statements herein which may undergo changes in the future, on the basis of subsequent development, information or events.

# **Directors' Report**



### Dear shareholders,

Your Directors take pleasure in presenting the 13th annual report and the audited accounts for the financial year ended March 31, 2010.

### 1. Financial results

The financial performance of the Company for the year ended March 31, 2010 is summarised below:

(Rs. in crore)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
CONSTRUCTION INCOME	1,476.77	1,130.79
Add: Share of profit from joint ventures and other income	2.20	17.10
GROSS INCOME	1,491.18	1,147.89
PROFIT BEFORE TAXATION AND EXCEPTIONAL ITEMS	129.86	103.92
Less: Provision for Taxation	43.29	34.21
PROFIT BEFORE PRIOR YEARS TAX	86.57	69.70
Add: (Less) share of firms tax	1.44	(00.05)
PROFIT FOR THE YEAR	85.13	69.65
Add: Balance brought forward from the previous year	168.19	112.57
Amount available for appropriation	253.32	182.22
APPROPRIATIONS:		
General reserve	8.60	7.00
Equity dividend (proposed)	7.41	6.01
Distribution tax on dividend	1.26	1.02
Balance carried forward	236.05	168.19

### 2. Dividend

The Directors are pleased to recommend an increased dividend of Rs. 1 per equity share i.e. 50% for the year (previous year Rs. 4.50 per equity share, 45%). If approved by the shareholders at the Annual General Meeting, the dividend will absorb Rs. 7.41 crores.

The dividend distribution tax, to be borne by the Company, will amount to Rs. 1.26 crores.

### 3. Capital structure

During the year under review, paid-up capital increased from Rs. 13.36 crores to Rs. 14.81 crores owing to allotment of

14,49,476 equity shares of Rs. 10 each, at premium of Rs. 496 per share, to qualified institutional investors.

On April 9, 2010, the Company's equity share was split from one equity share of Rs. 10 each, to five equity shares of Rs. 2 each. The new ISIN number for face value of Rs. 2 per share is INE466H01028.

### 4. Operations

The turnover achieved by the Company increased 29.90% to Rs. 1,491.18 crores, compared with Rs. 1,147.89 crores in the previous year. Profit before tax increased 24.96% to Rs. 129.86 crores, compared with Rs. 103.92 crores in the previous year. Profit after tax increased 22.14% to Rs. 85.13 crores, compared with Rs. 69.70 crores in the previous year. Earning per share stood at Rs. 62.00, compared with Rs. 52.14 in the previous year.

The Directors are pleased to note that the total balance value of work-on-hand, as on March 31, 2010, was Rs. 3477crores.

### 5. Fixed deposits

Your Company did not accept any deposit from the public, under Section 58A of the Companies Act, 1956.

### 6. Auditors

M/s. C. B. Chhajed & Co., Chartered Accountants, Statutory Auditors of the Company, hold office until the conclusion of the ensuring Annual General Meeting and are eligible for reappointment. The Company received a letter from them to the effect that, their re-appointment, if made, would be within prescribed limits under Section 224 (1B) of the Companies Act, 1956, and are holding a valid certificate issued by the Peer Review Board of the ICAI. They are not disqualified for re-appointment under Section 226 of the said Act.

### 7. Directors

As per the provisions of the Companies Act, 1956, read with the Articles of Association of the Company, Shri Anil Joshi and Shri Chaitanya Joshi are liable to retire by rotation, and being eligible, offer themselves for re-appointment.

Your Directors recommend the re-appointment of the aforesaid Directors.

### 8. Particulars of employees

The particulars of employees, required to be furnished under Section 217(2A) of the Companies Act, 1956, read with the rules there under, is given by way of an annexure and forms part of this report. However, as per the provisions of Section 219(1) (b) (iv) of the Companies Act, 1956, the Annual Report excluding the aforesaid information is being sent to all the Company's members and others entitled thereto. A member interested in obtaining such particulars, may write to the Company Secretary at the Company's registered office.

### Energy conservation, technology absorption and foreign exchange earning and outgo

Particulars relating to energy conservation, technology absorption, and foreign exchange earning and outgo, as required to be disclosed under Section 217(1) (e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, is given by way of an annexure, forming part of this report.

### 10. Corporate Governance

Your Company conforms to the norms of Corporate Governance, as laid down in Clause 49 of the Listing Agreement with stock exchanges. A report on Corporate Governance, along with a certificate of compliance from the Auditors and Chief Executive Officer/Chief Financial Officer, is given by way of an annexure, forming part of this report.

### 11. Directors' responsibility statement

In accordance with the provisions of Section 217(2AA) of the Companies Act, 1956, with regard to the Directors' responsibility statement, the Board of Directors confirms:

- (a) That in the preparation of the annual accounts, applicable accounting standards have been followed
- (b) That the Directors have selected such accounting policies

36 Unity Infraprojects Limited
Annual Report 2009-10 37



and applied them consistently, making reasonable and prudent judgments and estimates, so as to give a true and fair view of the Company's state of affairs as at March 31,2010 and of the profit of the Company for the year ended on that date.

(c) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the Company's assets and for preventing and detecting fraud and other irregularities

(d) That the Directors have prepared the annual accounts on a going concern basis.

### 12. Acknowledgements

Your Directors would like to express their appreciation for the assistance and co-operation received from financial institutions, banks, government authorities, customers, vendors and members; and wish to place on record their deep sense of appreciation for the committed services by the Company's executives, staff and workers at all levels.

For and on behalf of the Board of Directors.

Place: Mumbai Dated: May 28, 2010 Kishore K. Avarsekar

Abhijit K. Avarsekar

Chairman & Managing Director Vice Chairman & Managing Director

# Annexure- A to the Directors' report

Information under Section 217(1) (e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the report of Board of Directors) Rules, 1988, and forming part of the Directors' report for the year ended March 31, 2010

### I. Conservation of energy:

Conservation of energy is undertaken by the Company for achieving cost reduction, in all areas, wherever possible. Conservation of electricity, fuel and power consumption receives the Management's focus on a continuous basis. Energyefficient equipment and motors are procured to meet the same purpose.

### II. Research and development and technology absorption

There is a constant effort to develop innovative techniques in-house. These are implemented continuously in the Company's operations.

### III. Foreign exchange earning and outgo

Information regarding foreign exchange earning and outgo is contained in the note 5 (c) and 5 (d) of Schedule 14 B forming part of the accounts.

For and on behalf of the Board of Directors.

Abhijit K. Avarsekar

Place: Mumbai Kishore K. Avarsekar Dated: May 28, 2010 Chairman & Managing Director Vice Chairman & Managing Director

38 | Unity Infraprojects Limited Annual Report 2009-10 | 39

# Corporate Governance Report

(Pursuant to Clause 49 of the Listing Agreement entered into with the stock exchanges)



# 1. Company's philosophy on Corporate Governance

The Company's philosophy on Corporate Governance is reflected in a fair and transparent dealing with all its stakeholders. Quality, accountability and integrity, while dealing with the Company's stakeholders, are the pillars of the Company's Corporate Governance policy. The Company adopted a code of conduct applicable to its employees, in line with the best practices in Corporate Governance, meeting all relevant legal and regulatory requirements. All employees are bound by a code of conduct that sets forth the Company's policies on all important issues.

### 2. Board of Directors

### 2.1 Composition and size of the Board

The current strength of the Board is 8 Directors. The Board comprises Executive and Non-Executive Directors. Non-Executive Directors bring independent judgment to the

Board's deliberations and decisions; four Promoter Directors are Executive Directors. There are 4 Non-Executive Directors, all of whom are independent.

### 2.2 Board meetings and attendance

Five Board meetings were held during the year ended March 31, 2010 and the gap between two consecutive Board meetings did not exceed four months.

### 2.3 The dates on which meetings were held are as follows:

SI. No.	Date of meeting	Board strength	No. of Directors present
140.		Strongth	present
1.	May 29, 2009	8	8
2.	June 29, 2009	8	8
3.	July 31, 2009	8	7
4.	October 27, 2009	8	8
5.	January 29, 2010	8	8

Attendance of each Director at the Board meetings and the last Annual General Meeting (AGM), and the number of companies and committees where he is a Director/Member is given below:

SI. No.	Name of the Director	Board meetings held	Board meetings meetings attended	Attendance at last AGM	Number of directorships in other public companies	Number of committee memberships in other public companies	Chairmanship of committee
1.	Kishore K. Avarsekar	5	5	Yes	4	Nil	Nil
2.	Pushpa K. Avarsekar	5	5	Yes	4	Nil	Nil
3.	Ashish K. Avarsekar	5	4	Yes	2	Nil	Nil
4.	Abhijit K. Avarsekar	5	5	Yes	4	Nil	Nil
5.	Anil G. Joshi	5	5	Yes	5	8	2
6.	Chaitanya Joshi	5	5	Yes	Nil	Nil	Nil
7.	Girish Gokhale	5	5	Yes	Nil	Nil	Nil
8.	Dinesh Joshi	5	5	No	Nil	Nil	Nil

### 2.4 Code of conduct

The Company laid down a code of conduct applicable to all the Company's Directors and senior management personnel, and they affirmed their compliance with the same for the financial year ended March 31, 2010. A declaration to that effect, duly signed by the CEO. is annexed to this report.

# 2.5 Directors with significant material-related party transactions, pecuniary or business relationship with the Company

There have been no significant material-related party transactions, pecuniary transactions or relationships between the Company and its Directors that may have potential conflict with the Company's interests at large.

### 2.6 Details of Directors being re-appointed

Name of Director	Category of directorship	Number of Board meetings held	Number of Board meetings attended	Attendance at the last AGM, September 24, 2009	Number of directorships in other companies (excluding directorships in foreign and private companies)
Anil G. Joshi	Independent Director	5	5	Yes	5
Chaitanya Joshi	Independent Director	5	5	Yes	Nil

Mr. Anil Joshi and Mr. Chaitanya Joshi retire by rotation at the ensuing Annual General Meeting, and being eligible, offer themselves for re-appointment.

A brief resume of Directors appointed/eligible for re-appointment, along with the additional information required under Clause 49 (VI) of the Listing Agreement is as under:

Name of Director	Mr. Anil G. Joshi	Mr. Chaitanya Joshi
Date of birth	December 17,1943	June 08,1970
Date of appointment	March 24,2006	March 24,2006
Qualification	PG in Physics (Electronics) and member of Indian Institute of Bankers	Degree in science from Mumbai University, and engineering from University Department of Chemical Technology, Mumbai
Expertise in specific functional areas	He has over 32 years of experience and has worked with the Bank of Maharashtra.  He was an executive Director with the Indian Bank and retired as the Chairman and Managing Director of Dena Bank.	Member of SEZ Task Force, and acted in the capacity of Advisor to Aversion Technologies, USA.
No. of shares held	Nil	Nil



List of public company directorships held	<ol> <li>Praj Industries Limited</li> <li>Roman Tarmat Limited</li> <li>Aplab limited</li> <li>Sahil Resorts and Spa India Limited</li> <li>GDA Trustee and Consultancy Limited</li> </ol>	Nil
Chairmanship/memberships of Board Committees in other public companies	<ul><li>A - Audit Committee</li><li>1. Aplab Limited - Chairman</li><li>2. Roman Tarmant Limited - Chairman</li><li>3. Praj Industries Limited - Member</li></ul>	Nil
	4. Sahil Resorts and Spa India Limited - Chairman  B. Investors Grievance Committee  1. Aplab Limited - Member  2. Praj Industries Limited - Member  3. Roman Tarmat Limited - Member  4. Sahil Resorts and Spa India Limited - Member	

Note: Pursuant to Clause 49, only two committees have been considered i.e Audit Committee and Shareholders'/Investors' Grievance Committee.

### 3. Audit Committee

member

3.1 Composition of the Audit Committee and attendance of members at the Audit Committee meetings are as follows: The Audit Committee comprises of two Independent Directors Mr.Anil G. Joshi (Chairman) and Mr. Chaitanya

Joshi. Mr. Abhijit K. Avarsekar, Executive Director, is also a

Mr. Anil G. Joshi has the accounting and finance knowledge

and has retired from Dena Bank as the Chairman and Managing Director. Mr. Chaitanya Joshi and Mr. Abhijit Avarsekar are financially literate.

### 3.2 Attendance at Audit Committee

There were five Audit Committee meetings held during the year on May 29, 2009, June 29, 2009, July 31, 2009, October 27, 2009 and January 29, 2010. Attendance was as detailed under:

Name of the member	Designation	Audit Committee meetings held	Attended
Anil G. Joshi (Chairman)	Independent Director	5	5
Abhijit K. Avarsekar, Member	Executive Director	5	5
Chaitanya Joshi, Member	Independent Director	5	5

### 3.3 Terms of reference of Audit Committee

The terms of reference of the Audit Committee are wide enough to cover the matters specified for audit committees under Clause 49 of the Listing Agreements, as well as in Section 292A of the Companies Act, 1956, and are as follows:

- a) To review the results, announcement, report and accounts/review at the end of a quarter, half- year and full-year before submission to the Board, focusing particularly on:
- i) Any changes in accounting policies and practices
- ii) Major judgment areas
- iii) Significant adjustments resulting from the audit
- iv) A going concern assumption
- v) Compliance with the stock exchange and other legal requirements
- vi) Compliance with accepted accounting standards
- b) To consider the appointment of the Statutory Auditors, the audit fee, and any matters of resignation or dismissal

- c) To discuss with the Statutory Auditor, before the audit commences, the nature and scope of the audit
- d) To discuss problems and reservations arising from the statutory audit, and any matters the Statutory Auditor may wish to discuss (in the absence of management where necessary)
- e) To review the Statutory Auditor's audit reports and presentations, and the management's response
- f) To review the effectiveness of the system of internal financial control and discuss the same periodically with the Statutory Auditors, prior to the Board making its statement thereon
- g) To review the internal audit programme, to ensure coordination between the Internal and Statutory Auditors, to ensure that the internal audit function is adequately resourced and has appropriate standing within the Company, and to request the Internal auditor to undertake specific audit projects, having informed management of their intentions
- h) To consider the major findings of internal investigations and management's response
- i) To consider any material breaches, or exposure to breaches of regulatory requirements or ethical codes of practice to which the Company subscribes, or of any related codes, policies and procedures, which could have a material effect on the financial position or contingent liabilities of the Company
- j) To review with the management the statement of uses/application of funds raised through an issue (public/rights/preferential issue etc.), the statement of funds utilised for the purposes other than those stated in the offer documents/prospectus /notice, and the report submitted by

- the monitoring agency monitoring the utilisation of proceeds of a public or right issue, and making appropriate recommendations to the Board to take steps in this matter
- k) To review policies and procedures with respect to Directors' and Officers' expense accounts, including their use of corporate assets, and consider the results of any review of these areas by the Internal or Statutory Auditors
- I) To examine reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors

### 3.4 Mandatory review by the Audit Committee

- (a) Management discussion and analysis of financial condition and results of operations
- (b) Statement of significant material-related party transaction (as defined by the Audit Committee) submitted by the management
- (c) Management letters/letters of internal control, weaknesses issued by Statutory Auditors
- (d) Internal audit reports relating to internal control weaknesses

### 3.5 Powers of the Audit Committee

- a. To investigate any activity within its terms of reference
- b. To seek any information from any employee
- c. To obtain outside legal or other professional advice
- d. To secure attendance of outsiders with relevant expertise if considered necessary

### 4. Remuneration Committee

The Company set up a Remuneration Committee. The Committee comprises the following Directors:

Name of the member	Designation	Category of directorship	Attendance
Anil G. Joshi	Chairman	Independent	1
Kishore K. Avarsekar	Director	Executive	1
Abhijit K. Avarsekar	Director	Executive	1

The Committee met on May 28, 2010; the meeting, attended by all the Committee members reviewed the performance of the Executive Directors and senior management personnel, and discussed and suggested the appropriate compensation.

Independent Directors and a Non-Executive Director were paid sitting fees of Rs. 20,000/- per Board meeting and Rs.10, 000 per Committee meeting as remuneration.

42 Unity Infraprojects Limited
Annual Report 2009-10 | 43



The details of the remuneration paid to the Directors during the year ended March 31, 2010 are given below:-

(Rs in lacs)

Executive Directors	Salary	Bonus	Perquisites and allowances	Contribution to P.F. and superannuation	Total
Kishore K. Avarsekar	120	10	-	-	130
Abhijit K. Avarsekar	72	6	_	_	78
Ashish K. Avarsekar	48	4	-	_	52
Pushpa K. Avarsekar	60	5	_	_	65

Non-Executive Independent Directors	Sitting fees for board meetings attended (Rs.)	Sitting fees for Committee meetings attended (Rs.)	Total (Rs.)
Anil G. Joshi	1,00,000	90,000	1,90,000
Chaitanya Joshi	1,00,000	50,000	1,50,000
Girish Gokhale	1,00,000	30,000	1,30,000
Dinesh Joshi	1,00,000	0	1,00,000
Total	4,00,000	1,70,000	5,70,000

# 5. Investors'/ Shareholders' Grievance Committee

### 5.1 Composition:

The Composition of the Investors'/Shareholders' Grievance Committee is as follows:

Name of the member	Category of directorship		
Anil G. Joshi	Non-Executive, Independent		
Pushpa K. Avarsekar	Executive		
Ashish K. Avarsekar	Executive		
Girish Gokhale (Chairman)	Non-Executive, Independent		

Mr. Anil Joshi relinquished chairmanship and Mr. Girish Gokhale was appointed as Chairman of the Committee from July 31, 2009.

## 5.2 Attendance at Investors'/Shareholders' Grievance Committee:

There were four Investors'/Shareholders' Grievance Committee meetings held during the year on June 6, 2009, July 7, 2009, October 27, 2009 and January 29, 2010; attendance was as detailed under:

Name of the member	Designation	Investors'/Shareholders' Grievance Committee meetings held	Attended
Pushpa K. Avarsekar	Executive Director	4	4
Ashish K. Avarsekar	Executive Director	4	3
Anil G. Joshi (Chairman upto June 29, 2009)	Independent Director	4	4
Girish Gokhale (Chairman from July 31, 2009)	Independent Director	3	3

### 5.3 Name, designation and address of the Compliance Officer:

### Mr. Manoj J.Thakar,

Company Secretary

1252, Pushpanjali,

Old Prabhadevi Road, Prabhadevi, Mumbai 400025

Tel.No: (022) 6666 5500, Fax: (022) 6666 5599

Email address: info@unityinfra.com

### 5.4 The complaints received during the year were as follows:

Correspondence in the nature of complaints from	Received	Resolved	Pending
Securities and Exchange Board of India	3	3	0
Stock exchanges	1	1	0
Shareholders	20	20	0
Total	24	24	0

### 6. General body meetings

6.1 Details of the location of the last three Annual General Meetings (AGM), including the Extraordinary General Meeting (EGM), and details of the resolutions passed or to be passed by postal ballot:

Date	Financial year	Type of meeting	Time	Venue	Special resolution
September 24, 2009	2008-09	Annual General Meeting	3.30 P.M	Textile Committee Auditorium, Textile Committee Building, P.Balu Road, Near Tata Press, Prabhadevi Chowk, Mumbai 400025	Approval to raise an amount of Rs. 250 crores through qualified institutional placement to qualified institutional buyers
August 27, 2008	2007-08	Annual General Meeting	3.30 P.M	Textile Committee Auditorium, Textile Committee Building, P.Balu Road, Near Tata Press, Prabhadevi Chowk, Mumbai 400025	Altering the Articles of Association of the Company to make the Chairman and Managing Director and Vice-Chairman and Managing Director of the Company non-liable to retire by rotation
August 30, 2007	2006-07	Annual General Meeting	3.30 P.M	Textile Committee Auditorium, Textile Committee Building, P.Balu Road, Near Tata Press, Prabhadevi Chowk, Mumbai 400025	None

Note: All resolutions, including special resolutions, set out in respective Notices were passed by the shareholders.

### 6.2 Passing of resolutions by postal ballot

During 2009-10, there was one postal ballot conducted.

The postal ballot was conducted for passing the following resolutions

SI. No.	Section	Resolution	Matter
1.	16/94	Special	Splitting of shares and amendment in Memorandum of Association of the Company
2.	31	Special	Amendment in Articles of Association of the Company
3.	-	Special	Increase in the limits from 24% of the paid- up capital of the Company to 49% of the paid-up capital of the Company up to which FIIs can invest in the shares of the Company
4.	293 (1)(a)	Ordinary	Increase in the borrowing limit of the Company
5.	293(1)((d)	Ordinary	Increase in the limits for creation of charge



The Notice dated February 6, 2010 was sent to the members, and the last date for receipt of postal ballot forms was March 24, 2010. Mrs. Tanvi Kulkarni, Company Secretary in practice was appointed as Scrutiniser to conduct the postal ballot process. 597 forms were received. According to the Scrutinisers' report, all the resolutions were passed by 99% majority. The result of the postal ballot was declared on March 25, 2010 at the registered office of the Company by the Chairman of the Company.

### 7. Disclosure

- ■There are no material-related party transactions entered into by the Company with its Promoters, Directors or management, their subsidiaries or relatives, that may have potential conflict with the interests of the Company at large. The register of contracts containing the transactions in which Directors are interested, is placed before the Board regularly for its approval.
- The Independent Directors are not holding any shares.
- Transactions with the related parties are disclosed in annexure of Schedule14 to the financial statements in the annual report.
- During the last three years, being a listed entity, there were no strictures or penalties imposed by either the Securities and Exchange Board of India, the stock exchange or any statutory authority for non-compliance of any matter related to the capital markets.
- Minutes of the meeting of the Board of Directors of the Subsidiary Companies are placed before the Board of the Company periodically.
- The management effectively identifies analysis and controls the various risks relating to the Company's business.

### 8. Means of communication

■ The quarterly, half-yearly and yearly results are published in widely, circulating national and local dailies. These are not sent individually to the shareholders. The same is also put up on the Company's website.

- The Company's web-site is www.unityinfra.com.
- The management discussion and analysis report forms a part of this annual report.

### 9. General shareholder information

### 9.1 AGM, date, time and venue

September 3, 2010 at 3.30 p.m.

Textiles Committee Auditorium,

Textile Committee Building,

P. Balu Road, Prabhadevi Chowk,

Prabhadevi, Mumbai – 400025.

### 9.2 Financial calendar (tentative)

i) April-June first quarter results	-Mid-August
ii) July – September second quarter results	-Mid-November
iii) October – December Third quarter results	-Mid-February
iv) January – March and Results for F.Y. 2010-11	– Last week of May 2011

### 9.3 Date of book closure:

August 26, 2010- September 3, 2010 (both days inclusive)

### 9.4 Dividend payment date(s):

On or after 4th September, 2010.

### 9.5 Listing on stock exchange:

The Bombay Stock Exchange Limited, Mumbai, and The National Stock Exchange of India Limited.

The Company paid the listing fee for the year 2010-11.

### 9.6 Stock code:

"532746" on Bombay Stock Exchange Limited, Mumbai, "Unity" on National Stock Exchange of India Limited

### 9.7 Demat ISIN number for NSDL and CDSL:

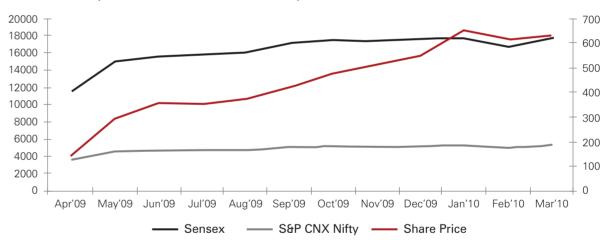
INE466H01028

### 9.8 Market price data

Highest and lowest share price of the Company during each month of the financial year ended March 31, 2010

		NSE		BSE
	High	Low	High	Low
Apr-09	136.85	76.60	135.90	77.95
May-09	291.90	110.20	290.20	111.10
Jun-09	354.45	255.25	352.90	253.00
Jul-09 3!	352.75	266.30	352.90	368.65
Aug-09	373.65	319.10	373.30	317.65
Sep-09	420.00	352.00	421.00	342.05
Oct-09	474.90	384.00	476.40	382.40
Nov-09	510.00	410.00	511.00	404.40
Dec-09	547.70	462.65	549.50	488.55
Jan-10	647.80	528.70	648.80	529.00
Feb-10	614.25	550.00	614.25	541.05
Mar-10	628.80	575.05	625.45	575.20

### 9.9 UIL Share Price performance at NSE - S&P CNX Nifty and BSE Sensex



Unity has outperformed NSE S&P NIFTY as the Unity

### 9.10 The distribution of shareholding as on March 31, 2010 is as follows:

Category (Amount)	No. of cases	Percentage of cases	Total shares	Amount	Percentage of Amount
1 – 5000	13,261	97.47%	6,35,273	63,52,730	4.29%
5001 - 10000	146	1.07%	1,17,535	11,75,350	0.79%
10001 - 20000	67	0.49%	1,02,000	10,20,000	0.69%
20001 - 30000	26	0.19%	65,187	6,51,870	0.44%
30001 - 40000	18	0.13%	63,064	6,30,640	0.42%
40001 - 50000	17	0.13%	78,511	7,85,110	0.53%
50001 - 100000	19	0.14%	1,33,113	13,31,130	0.90%
100001 and above	52	0.38%	1,36,22,793	13,62,27,930	91.94%
Total	13,606	100%	1,48,17,476	14,81,74,760	100.00%

46 | Unity Infraprojects Limited Annual Report 2009-10 | 47



### 9.11 Shareholding pattern

SI.			As on March 3	31, 2010		As on March 31	, 2009	Variance 2010
No	. Category	No. of shares	Members	Percentage to equity	No. of shares	Members	Percentage to equity	over 2009
1.	Promoters & Directors	92,88,600	5	62.68%	92,88,600	5	69.48%	(9.79)
2.	Corporate bodies	12,15,804	313	8.21%	3,78,282	340	2.83%	90.11
3.	Foreign institutional investors	19,36,896	15	13.07%	12,18,020	9	9.11%	43.47
4.	Mutual funds	70,000	2	0.47%	1,07,000	2	0.80%	(41.25)
5.	Indian financial institutions	9,06,539	2	6.12%	9,59,632	2	7.18%	(14.76)
6.	Banks	28,106	2	0.19%	28,051	1	0.21%	(9.52)
7.	Non-resident Indians	58,735	195	0.40%	34,866	120	0.26%	53.85
8.	Directors relatives	4,300	3	0.03%	4,300	3	0.03%	NIL
9.	Public	13,08,496	13,069	8.83%	13,47,249	13,724	8.31%	(12.57)
	Total	1,48,17,476	13,606	100%	1,33,68,000	14,206	100.00%	

### 9.12 Registrar and Share Transfer Agent:

### Link Intime India Private Limited

C- 13 Pannalal Silk Mill Compound

LBS Marg, Bhandup (West), Mumbai- 400078

Tel: +9122-25963838, Fax: +9122-25946969

Email: isrl@linkintime.co.in

### 9.13 Share transfer system:

All transfers received are processed by the Registrar and Share Transfer Agent and are approved by the Share Transfer Committee, which meets as and when share come for transfer. Share transfers are registered and returned within a maximum of 18 days from the date of lodging, if documents are complete in all respects.

### 9.14 Dematerialisation of shares and liquidity:

Around 99.96% of the paid-up capital was dematerialised as on March 31, 2010. The shareholders of the balance paid-up share capital of the Company continued to hold their shares in the physical form as on March 31, 2010.

### 9.15 Outstanding GDRs/ADRs/warrants:

The Company has not issued any convertible instruments.

### 9.16 Plant locations:

The Company does not have any plant, as it is in the construction and engineering business.

### 9.17 Address for correspondence:

- Shareholders' correspondence should be addressed to the Company's Registrar and Share Transfer Agent at the address mentioned above.
- Shareholders may also contact Company Secretary, at the Company's registered office, for any assistance.

Tel.: 022 - 6666 5500, Fax: 022 - 6666 5599

Website: www.unityinfra.com

■ Shareholders' holding shares in electronic mode should address all their correspondence to their respective depository participant.

# 10. Declaration by the CEO under Clause 49 of the Listing Agreement regarding affirmation to the code of conduct

In accordance with Clause 49 (1) (D) (ii) of the Listing Agreement with stock exchanges, I hereby confirm that all the Directors and the senior management personnel of the Company have affirmed compliance to the Company's code of conduct as applicable to them for the financial year ended March 31, 2010.

For Unity Infraprojects Limited,

Place: Mumbai

Dated: May 28, 2010

Abhijit Avarsekar

Chief Executive Officer

# Chief Executive Officer (CEO)/ Chief Financial Officer (CFO) certification

We, Abhijit K. Avarsekar – Vice Chairman and Managing Director, deemed to be C.E.O under Clause 49 and Madhav Nadkarni, Chief Financial Officer (C.F.O) of Unity Infraprojects Limited, certify to the Board that:

- a) We have reviewed the financial statements and cash flow statement for the year to the best of our knowledge and belief:
- i. These statements do not contain any materially untrue statement, omit any material fact, or contain statements that might be misleading
- ii. These statements, together, present a true and fair view of the Company's affairs and are in compliance with the Accounting Standards, applicable laws and regulations
- b) To the best of our knowledge and belief, there are no transactions entered into by the Company, during the year, which are fraudulent, illegal or violating of the Company's code of conduct
- c) We accept the responsibility for establishing and

maintaining internal control for financial reporting, and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting, and have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.

- d) We have informed to the Auditors and the Audit Committee:
- i. There has not been any significant change in internal control over financial reporting during the year
- ii. There has not been any significant change in accounting policies during the year and that the same have been disclosed in the notes to the financial statements, and
- iii. We are not aware of any instance, during the year, of significant fraud with involvement therein, of the management or any employee having significant role in the Company's internal control system over financial reporting.

Place: Mumbai Abhijit Avarsekar Madhav Nadkarni
Dated: May 28, 2010 Chief Executive Officer Chief Financial Officer

# Auditor's Certificate on compliance with Corporate Governance

To

### The members of Unity Infraprojects Limited

We have examined the compliance of conditions of Corporate Governance by Unity Infraprojects Limited for the financial year ended March 31, 2010, as stipulated in Clause 49 of the Listing Agreement of the said Company with the stock exchange(s).

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

As required by the Guidance Note issued by the Institute of Chartered Accountants of India, we have to state that as per the records maintained by the Company, there were no investor grievances remaining unattended/pending for more than 30 days.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For C. B. Chhajed & Co.

Chartered Accountants

C. B. Chhajed

Place: Mumbai Dated: May 28, 2010 Partner
Membership No.: 9447

### **Auditors' Report**

To,

The Members.

### UNITY INFRAPROJECTS LIMITED, Mumbai

- 1. We have audited the attached Balance Sheet of UNITY INFRAPROJECTS LIMITED as at March 31, 2010, and the Profit and Loss Account and Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, as amended by the Companies (Auditor's Report) (Amendment) Order, 2004, issued by the Central Government of India in terms of sub-section (4A) of Section 227 of The Companies Act, 1956 of India (hereinafter referred to as the 'Act') and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. We did not audit the financial statement of integrated joint ventures reflecting company's shares in profit of Rs. 219.81 lacs in these financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us and our opinion, in so far as it relates to the amounts included in respect of the said audited ventures is based solely on the report of the other auditors.
- 5. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - a) We have obtained all the information and

- explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
- d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of Section 211 of the Act;
- e) On the basis of written representations received from the directors, as on March 31, 2010 and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2010 from being appointed as a director in terms of clause (g) of subsection (1) of Section 274 of the Act;
- f) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements together with the notes thereon and attached thereto give in the prescribed manner the information required by the Act and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2010;
  - ii) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
  - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

Place: Mumbai

Dated: - May 28, 2010

For **C.B.Chhajed & Co.** *Chartered Accountants* 

C. B. Chhajed

Partner

Membership No.: 9447

### **Annexure to the Auditors' Report**

To,
The Members of
UNITY INFRAPROJECTS LIMITED.

- a) The Company is maintaining proper records showing full particulars including quantitative details and situation of fixed assets.
  - b) The fixed assets of the Company have been physically verified by the management during the year and no material discrepancies between the book records and the physical inventory have been noticed. In our opinion, the frequency of verification is reasonable.
  - c) In our opinion and according to the information and explanations given to us, a substantial part of fixed assets has not been disposed of by the Company during the year.
- a) As per the information and explanations given to us, the inventory has been physically verified by the management during the year. In our opinion, the frequency of verification is reasonable.
  - b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c) On the basis of our examination of the inventory records, in our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventory as compared to book records were not material.
- 3. a) According to the information and explanations given to us, the Company has granted secured/unsecured loans, to nine companies, and three persons covered in the register maintained under Section 301 of the Act. The maximum amount involved during the year is Rs. 22,065.60 lacs and the year-end balance of such loans aggregates to Rs. 21,754.64 lacs.
  - b) According to the information and explanations given to us, the Company has taken secured/unsecured loans, from four persons covered in the register maintained under Section 301 of the Act. The maximum amount involved during the year is Rs. 1,530.46 lacs and the year-end balance of such loans aggregates to Rs. 387.75 lacs.
  - c) In our opinion and according to the information and explanations given to us, the rate of interest,

- wherever applicable and other terms and conditions of such loans are not prima facie prejudicial to the interest of the Company.
- d) The principal amounts are repayable on demand and there is no repayment schedule. The interest, wherever applicable, is payable on demand.
- e) In respect of loans given to companies covered in the register maintained, the same are repayable on demand and therefore the question of overdue amounts does not arise. In respect of interest, wherever applicable, there are no overdue amounts.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in the aforesaid internal control system.
- 5. a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register required to be maintained under that section.
- b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rupees Five Lakhs in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. According to the information and explanations given to us, the Company has not accepted any deposits from the public and consequently, the directives issued by the Reserve Bank of India, and the provisions of Sections 58A and 58AA or any other relevant provisions of the Act and the Companies (Acceptance of Deposits) Rules, 1975 with regard to the deposits accepted from the public are not applicable.

- 7. In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.
- 8. The Central Government of India has not prescribed the maintenance of cost records under clause (d) of subsection (1) of Section 209 of the Act for any of the products of the Company. Accordingly, clauses (viii) of paragraph 4 of the Order are not applicable to the Company for the year.
- 9. a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, salestax, wealth tax, service tax, customs duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities.
- b) According to the information and explanations given to us and the records of the Company examined by us, there are no dues of income-tax, sales tax, wealth tax, service tax, customs duty, excise duty and cess which have not been deposited on account of any dispute.
- 10. The Company has no accumulated losses at the end of the financial year and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- 11. According to the records of the Company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of dues to any financial institution or bank or debenture holders.
- 12. In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. The provisions of any special statute applicable to chit fund / nidhi / mutual benefit fund/societies are not applicable to the Company.
- 14. In our opinion and according to the information and explanations given to us, the Company is not a dealer or trader in shares, securities, debentures and other investments. Accordingly, clauses (xiv) of paragraph 4 of the Order are not applicable to the Company for the year.
- 15. In our opinion and according to the information and

- explanations given to us, the terms and conditions of the guarantees aggregating to Rs. 2000 lacs given by the Company, for loans taken by others from banks during the year, are not prejudicial to the interest of the Company.
- 16. In our opinion, and according to the information and explanations given to us, on an overall basis, the term loans have been applied for the purposes for which they were obtained.
- 17. On the basis of an overall examination of the balance sheet of the Company, in our opinion and according to the information and explanations given to us, there are no funds raised on a short-term basis which have been used for long-term purpose.
- 18. According to the information and explanations given to us, the Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the year.
- 19. The Company has not issued any debentures. Accordingly, clause 4(xix) of Paragraph 4 of the order is not applicable.
- 20. The Company has raised any money by public issues during the year. The management has disclosed the end use of monies during the year, out of public issue. (Refer Note B (20) of Schedule 14 annexed to and forming part of the financial statements) and the same has been verified by us.
- 21. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the management.

Place: Mumbai

Dated: - May 28, 2010

For **C.B.Chhajed & Co.** *Chartered Accountants* 

C. B. Chhajed

Partner

Membership No. : 9447

### Balance Sheet As at 31st March, 2010

(Rs. in Lacs)

		As a	As at	
	Schedule	March 31	, 2010	March 31, 2009
SOURCES OF FUNDS				
SHAREHOLDERS' FUNDS				
Share Capital	1	1,481.75		1,336.80
Reserves and Surplus	2	55,036.65		40,488.27
			56,518.40	41,825.07
LOAN FUNDS				
Secured Loans	3	45,279.02		43,252.84
Unsecured Loans	4	23,355.46		3,951.77
			68,634.48	47,204.61
<b>Deferred Tax Liability</b> (Refer Note no.B(9) of schedu	ıle 14)		147.04	167.67
Total			125,299.92	89,197.35
APPLICATION OF FUNDS				
FIXED ASSETS	5			
Gross Block		15,375.81		14,364.89
Less: Depreciation		5,346.23		3,631.24
Net Block			10,029.58	10,733.65
Capital Work In Progress			66.72	-
Investments	6		3,421.28	3,384.14
Current Assets, Loans And Advances	7			
Inventories		13,301.40		11,034.35
Trade Debtors		56,157.49		41,018.73
Cash and Bank balances		16,102.02		11,129.62
Loans and Advances		60,926.33		52,699.95
			146,487.24	115,882.65
Less: Current Liabilities and Provisions	8			
Current Liabilities		32,369.54		39,097.93
Provisions		2,335.36		1,705.17
			34,704.90	40,803.10
Net Current Assets			111,782.34	75,079.55
Total			125,299.92	89,197.35
Significant Accounting Policies and Notes to Acco	<b>unt</b> 14			

Schedules 1 to 14 annexed hereto form part of the Balance Sheet and Profit and Loss Account.

As per our attached report of even date.

For C.B.CHHAJED & CO.

For and on behalf of the Board

Chartered Accountants

C.B.Chhajed	Kishore K.Avarsekar	Abhijit K.Avarsekar	Pushpa K.Avarseka
Partner	Chairman &	Vice Chairman &	Executive Director
	Managing Director	Managing Director	
Place: Mumbai	Ashish K.Avarsekar	Madhav G.Nadkarni	Manoj J.Thakar
Date: 28 May, 2010	Executive Director	Chief Financial Officer	Company Secretary

### Profit and Loss Account for the year ended 31st March, 2010

(Rs. in Lacs)

		Year e	nded	Year ended	
	Schedule	March 3	March 31, 2010		
INCOME					
Turnover			147,677.01	113,079.18	
Share of profit - Joint ventures			219.81	153.63	
Other income	9		1,221.01	1,556.68	
			149,117.83	114,789.49	
EXPENDITURE					
Construction expenses	10		119,433.49	91,836.84	
Employees remuneration and welfare expenses	11		5,323.21	4,329.27	
Office and establishment expenses	12		3,789.27	2,636.10	
Finance charges	13		5,838.68	4,004.36	
Depreciation			1,747.05	1,591.18	
			136,131.70	104,397.75	
Profit Before Tax			12,986.13	10,391.74	
Less: Fringe benefit tax			-	51.07	
Provision for tax		4,350.00		3,310.00	
Deferred Tax Liability/(Asset)		(20.63)	4,329.37	60.35	
Profit Before Prior Year's Tax			8,656.76	6,970.32	
Add / (Less) : Share of Firm Tax			(143.50)	(5.07	
Profit for the Year			8,513.26	6,965.25	
Balance brought forward from previous year			16,818.61	11,257.14	
Profit Available for Appropriation			25,331.87	18,222.39	
APPROPRIATIONS					
Proposed Dividend		740.87		601.56	
Corporate Dividend Tax on above		125.91		102.22	
Transfer to General Reserves		860.00	1,726.78	700.00	
Balance carried to Balance Sheet			23,605.09	16,818.61	
Earning Per Share (in Rupees - Basic and Diluted)			62.00	52.14	
(Refer note no.B(14) of Schedule 14)					
Significant Accounting Policies and Notes to Acco	<b>ount</b> 14				

Schedules 1 to 14 annexed hereto form part of the Balance Sheet and Profit and Loss Account.

As per our attached report of even date.

For **C.B.CHHAJED & CO.** 

For and on behalf of the Board

Chartered Accountants

C.B.Chhajed	Kishore K.Avarsekar	Abhijit K.Avarsekar	Pushpa K.Avarsekar
Partner	Chairman &	Vice Chairman &	Executive Director
	Managing Director	Managing Director	
Place: Mumbai	Ashish K.Avarsekar	Madhav G.Nadkarni	Manoj J.Thakar
Date: 28 May, 2010	Executive Director	Chief Financial Officer	Company Secretary

### **Schedules to Balance Sheet**

(Rs. in Lacs)

	As at	As at
	March 31, 2010	March 31, 2009
Schedule 1 SHARE CAPITAL		
Authorised		
2,50,00,000 Equity Shares of Rs.10/- each	2,500.00	2,500.00
(Previous year 2,50,00,000 equity shares of Rs.10/- each)		
Issued, Subscribed and Paid -up		
1,48,17,476/- Equity shares of Rs. 10/- each, fully paid up		
(Previous Year 1,33,68,000 equity shares of Rs.10/- each fully paid up)	1,481.75	1,336.80
	1,481.75	1,336.80

Note: The Company has allotted 27,68,000 fully paid equity shares of Rs. 10/- each at a premium of Rs. 665/- per equity share to the public, during the financial year 2006/2007.

The Company has allotted 14,49,476 fully paid equity shares of Rs.10/- each at a premium of Rs. 496/- per equity share through Q.I.P., during the financial year 2009/2010.

	21,419.66	21,419.66
	7,189.40	-
	287.50	_
(a)	28,321.56	21,419.66
	2,250.00	1,550.00
	860.00	700.00
(b)	3,110.00	2,250.00
	23,605.09	16,818.61
(c)	23,605.09	16,818.61
	55,036.65	40,488.27
	8.53	250.21
	-	136.26
	171.75	547.93
		905.64
		1,312.36
	· ·	_
		75.00
	153.49	1,000.00
	1,241.86	400.00
	1,805.44	1,017.14
	658.59	745.96
	2,792.90	2,422.31
	1,973.33	427.34
	2,005.05	
(a)	14,197.05	9,240.15
	(b)	7,189.40 287.50  (a) 28,321.56  2,250.00 860.00 (b) 3,110.00  23,605.09 (c) 23,605.09 55,036.65   8.53  - 171.75  654.72 195.00 2,498.08 38.31 153.49 1,241.86 1,805.44 658.59 2,792.90 1,973.33 2,005.05

### **Schedules to Balance Sheet**

		(Rs. in Lacs
	As at March 31, 2010	As at March 31, 2009
		•
Schedule 3 SECURED LOANS (Contd.)		
(All cash credit limits are secured by hypothecation of work-in-progress,		
stock and book debts. State Bank of India cash credit limits further secured		
by mortgage of four flats of group company.)		
Term Loan		04.0
Axis Bank Limited	-	01.99
Allahabad Bank	5,869.34	
Bank Of India	_	5,000.00
Corporation Bank Limited	_	593.00
Indian Bank	2,502.84	
Indusind Bank	500.00	
Infrastructure Development Finance Co.Ltd.	-	7,500.0
Karur Vyasa Bank Limited	-	794.73
L and T Infrastructure Limited	7,187.50	7,500.0
Oriental Bank Of Commerce	5,679.88	
Standard Chartered Bank	4,850.00	301.1
State Bank of India	-	1,097.38
State Bank of Patiala	-	1,920.2
Tata Capital Limited	1,500.00	3,500.00
Union Bank Of India	-	240.99
(b)	28,089.56	29,249.50
(Amount repayable within one year Rs.8,225.00 lacs, (previous year Rs.17,229.10 lacs)		
(For security charged or assets mortgaged, Refer Note no.B (6) of Schedule 14)		
Vehicle and Equipment Loans		
GE Capital TFS Limited	151.51	-
HDFC Bank Limited	796.61	1,519.0
ICICI Bank Limited	_	50.89
Kotak Mahindra Bank Limited	334.41	510.04
Kotak Mahindra Primus Limited	43.94	15.29
Reliance Capital Limited	1,068.00	1,929.73
Saraswat Co.Op.Bank Ltd.	10.00	
Srei Infrastructures Finance Limited	191.58	81.2
TATA Capital Limited	396.36	656.97
(Secured against specific charge on Vehicles and Equipments.)		
(c)	2,992.41	4,763.19
Total (a+b+c)	45,279.02	43,252.84
Schedule 4 UNSECURED LOANS		
From Directors	_	1,752.7
From Banks/Institutions	23 355 46	2 199 06

Schedule 4 UNSECURED LOANS		
From Directors	_	1,752.71
From Banks/ Institutions	23,355.46	2,199.06
(Amount repayable within one year Rs.23,355.46 lacs,		
(previous year Rs.2,199.05 lacs))		
	23,355.46	3,951.77

### **Schedules to Balance Sheet**

(Rs. in Lacs)

Schedule 5 FIXED ASSETS AND DEPRECIATION THEREON										
		GROSS	BLOCK			DEPRECIATION			NET BLOCK	
	Original Cost as at April1, 2009	Additions	Deductions	Total as at March 31, 2010	Accumulated depreciation as at March	During the year	Deductions/ Adjustments	Total as at March 31, 2010	As at March 31, 2010	As at March 31, 2009
					31, 2009					
Land and buildings	3.92	_	_	3.92	_	_	_	-	3.92	3.92
Plant and machineries	11,249.69	614.30	-	11,864.00	2,149.19	1,320.01	_	3,469.20	8,394.80	9,100.50
Furniture and fixtures	403.17	14.50	-	417.67	151.42	47.15	-	198.57	219.10	251.75
Office equipments	554.94	99.15	-	654.09	184.23	59.30	-	243.54	410.55	370.70
Computers	345.85	56.34	-	402.19	217.31	58.48	-	275.79	126.41	128.54
Software	_	12.23	-	12.23	-	0.20	-	0.20	12.03	-
Vehicles	1,807.32	260.00	45.62	2,021.71	929.09	261.91	32.06	1,158.94	862.77	878.24
Total	14,364.89	1,056.53	45.62	15,375.81	3,631.24	1,747.05	32.06	5,346.23	10,029.58	10,733.65
Previous year	7,805.92	6,601.52	42.55	14,364.89	2,073.15	1,591.18	33.09	3,631.24	10,733.65	5,732.77

Note: Land & Building (Flat at Taloja) is not registered in the name of the Company.

		(Rs. in Lacs
	As at	As at
	March 31, 2010	March 31, 2009
Schedule 6 INVESTMENTS (AT COST)		
Current Investment		
Investment in various mutual funds	200.00	271.59
(Market value is Rs.210.50 lacs)	250.00	27.1.00
Other Investment (Quoted)		
Shares Of UCO Bank Limited	0.23	0.23
(1,900 Shares (previous year 1,900 equity shares)		
of face value of Rs.10/- each fully paid up) (Market value		
of shares Rs 1.08 lacs (previous year Rs.0.46 lacs))		
Unquoted		
Investment In Subsidiaries		
Shares of Unity Infrastructure Assets Limited	1,240.00	1,240.00
(62,25,000 (previous year 62,25,000) shares of		
face value of Rs.10/- each fully paid up)		
Shares of Unity Realty and Developers Limited	980.00	980.00
(20,00,000 (previous year 20,00,000) shares of		
face value of Rs.10/- each fully paid up)		
Shares of Unity Natural Resources Pvt Limited	0.51	0.51
(5,100 (previous year 5,100)		
shares of face value of Rs.10/- each fully paid up)		
Shares of Unity Kurahashi India Pvt Limited	5.00	5.00
(50,000 (previous year 50,000) shares of		
face value of Rs.10/- each fully paid up)		
Shares of Unity Middle East (FZE)	36.25	36.25
(1 (previous year 1) shares of		
face value of Rs each fully paid up)		
Shares of Shye Unity Impex Pvt Ltd	0.50	0.50
(5,000 (previous year 5,000) shares of		
face value of Rs.10/- each fully paid up)		

### **Schedules to Balance Sheet**

(Rs. in Lacs)

	As at March 31, 2010	As at March 31, 2009
Schedule 6 INVESTMENTS (AT COST) (Contd.)		
Others		
Shares of Abhyudaya Co-op Bank Limited	5.49	5.49
(54,945 (previous year 54,945) shares of		
face value of Rs.10/- each fully paid up)		
National Savings Certificates	7.85	7.85
Add: Interest accrued	0.65	0.01
Capital Account with Joint ventures	944.80	836.71
	3,421.28	3,384.14

Schedule 7 CURRENT ASSETS, LOANS AND ADVAN	CES		
Trade Debtors			
(Unsecured, considered good)			
Outstanding over six months		16,191.57	15,903.33
II) Others		39,965.92	25,115.40
		56,157.49	41,018.73
Cash and Bank balances			
Cash on hand (Including Sites)		316.26	249.59
Balance at Banks with Scheduled Bank			
<ul> <li>Fixed Deposits</li> </ul>		12,710.77	7,720.76
<ul> <li>Current Account</li> </ul>		3,074.53	3,158.01
Balance at Banks with Non Scheduled Bank			
– State Bank of India- Nepal		0.46	1.26
		16,102.02	11,129.62
Interest Receivable - Fixed Deposits	(a)	13.21	9.18
Loans and Advances			
(Unsecured, considered good)			
Deposits			
– Tender		930.91	659.22
– Land, Building and Flat		2,291.89	2,295.12
– Labour		13.51	12.53
– Utility		366.17	418.59
<ul><li>Securities</li></ul>		546.52	4,495.55
- Others		946.69	891.75
	(b)	5,095.69	8,772.76
Advances			
<ul><li>Contractors</li></ul>		7,153.02	14,479.79
- Suppliers		3,960.79	4,953.68
– Staff		16.15	16.10
<ul><li>Joint ventures</li></ul>		591.68	471.57
- Others		38,343.24	18,994.92
<ul> <li>Prepaid taxes and expenses</li> </ul>		5,752.55	5,001.95
	(c)	55,817.43	43,918.01
	Total (a+b+c)	60,926.33	52,699.95

58 | Unity Infraprojects Limited Annual Report 2009-10 | 59

### **Schedules to Balance Sheet**

(Rs. in Lacs)

		As at	As at	
		March 31, 2010	March 31, 2009	
Schedule 8 CURRENT LIABILITIES AND PROVISIONS				
Current Liabilities				
Sundry Creditors contractors		4,990.53	6,958.58	
Sundry Creditors for materials		6,748.69	9,311.68	
Sundry Creditors for expenses		16,965.90	12,233.09	
Advances				
<ul> <li>Mobilisation Advance</li> </ul>		944.31	5,574.10	
– Material Advance		701.33	1,809.42	
- Machinery Advance		130.44	396.26	
- Others		300.06	1,787.42	
Bank Balances (Refer note B(7) of schedule 14)		141.28	37.48	
Security Deposits		1,447.00	989.89	
	(a)	32,369.54	39,097.93	
Provisions				
Proposed dividend		740.87	601.56	
Corporate dividend tax		125.91	102.24	
Provision for tax		1,468.58	1,001.37	
(Net off Advance Taxes Rs.12,675.42 lacs				
(previous year Rs.8,792.63 lacs))				
	(b)	2,335.36	1,705.17	
	Total (a+b)	34,704.90	40,803.10	

### **Schedules to Profit and Loss Account**

(Rs. in Lacs)

	Year ended March 31, 2010	Year ended March 31, 2009
Schedule 9 OTHER INCOME		
Interest - Fixed Deposits	815.47	600.55
(Tax deducted at source Rs.93.12 lacs (Previous Year Rs.107.77 lacs))		
Dividend	0.77	2.58
Dividend from mutual funds	13.16	46.51
Miscellaneous income	391.61	907.04
	1,221.01	1,556.68

Schedule 10 CONSTRUCTION EXPENSES		
Opening stock of stores, construction material at site and work in progress	11,034.35	3,846.95
Add:		
Purchases of materials	60,416.83	54,489.53
Sub-Contract charges	4,458.84	11,677.80
Labour charges	38,740.85	17,668.62
Project site expenses	11,434.85	10,249.40
Freight, transport and octroi expenses	3,633.33	2,447.57
Repair and Maintenance		
- Machinery	727.50	440.92
– Office Equipment	25.53	9.94
- Vehicles	54.23	51.87
- Others	25.41	22.98
Hiring charges	2,183.17	1,965.61
Less:		
Closing stock of stores, construction materials at site and work in progress	13,301.40	11,034.35
	119,433.49	91,836.84

Schedule 11 EMPLOYEES REMUNERATION AND WELFARE EXPENSES				
Salaries and allowances	4,671.05	3,898.57		
Contribution to Employees Provident Fund	107.23	106.03		
Contribution to Employees State Insurance Corporation	1.58	1.62		
Staff welfare	339.30	244.65		
Gratuity	204.05	78.40		
	5,323.21	4,329.27		

### **Schedules to Profit and Loss Account**

(Rs. in Lacs)

	Year ended	Year ended	
	March 31, 2010	March 31, 2009	
Schedule 12 OFFICE AND ESTABLISHMENT EXPENSES			
Advertisement	50.15	44.20	
Auditor's remuneration	35.00	35.00	
Business promotion	140.35	173.95	
Communication expenses	183.70	172.41	
Electricity charges	449.45	634.06	
Legal and professional fees	1,032.70	170.45	
Office expenses	55.72	73.82	
Printing and stationery	116.94	118.18	
Processing fees	994.15	681.21	
Tender fees	64.17	61.21	
Travelling and conveyance	254.65	292.19	
Other miscellaneous expenses	412.29	171.65	
Preliminary expenses written off	_	7.77	
	3,789.27	2,636.10	

Schedule 13 FINANCE CHARGES		
Interest (Ref note B(8) of schedule 14)	4,907.21	3,324.64
Bank charges and commission	931.47	679.72
	5,838.68	4,004.36

### **Notes to Accounts**

### Schedules annexed to and Forming part of the Financial Statements

### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

### A. Significant Accounting Policies:

### 1. Basis of Accounting

The financial statements are prepared under historical cost convention, on going concern concept and in compliance with the Accounting Standards notified under section 211(3C) of the Companies Act, 1956 (the "Act"). The Company follows mercantile system of accounting and recognises income and expenditure on accrual basis to the extent measurable and where there is certainty of ultimate realisation in respect of incomes. Accounting policies not specifically referred to otherwise, are consistent and in consonance with the generally accepted accounting policies.

### 2. Fixed Assets

Fixed Assets are stated at cost, inclusive of incidental expenses related thereto and are net of Cenvat Credit less accumulated depreciation.

### 3. Borrowing Costs

Borrowing costs directly attributable to the acquisition/ construction of fixed assets are apportioned to the cost of the fixed assets up to the date on which the asset is put to use/ commissioned.

### 4. Depreciation

Depreciation on Fixed Assets is provided on the written-down-value method at the rates and in the manner prescribed under Schedule XIV to the Companies Act. Depreciation on additions/ deletions to fixed assets is calculated pro-rata from/up to the date of such additions/ deletions.

### 5. Investments

Investments are classified as current and long term investments. Current Investments are valued at lower of cost or market value. Long term Investments are stated at cost. The decline in the value of Long term investments, other than temporary is provided for.

### 6. Inventories

Inventories of stores and construction raw materials are valued at lower of cost or net realizable value on first-in-first-out basis. Works in progress on construction contracts reflects the value of material inputs and expenses including appropriate overheads incurred on such contracts, at cost.

### 7. Taxes on Income

- a) Provision for current tax is made considering various allowances and benefits available to the Company under the provisions of Income Tax Act, 1961.
- b) In accordance with Accounting Standard AS-22 "Accounting for Taxes on Income", deferred tax resulting from timing differences between book and tax profits are accounted for at tax rate substantially enacted by the Balance Sheet date to the extent the timing differences are expected to be crystallized.

Deferred Tax Assets arising on account of carried forward losses and unabsorbed depreciation as per Income Tax Act, 1961 are recognised to the extent there is a virtual certainty supported by convincing evidence that such assets will be realized.

### 8. Sales Tax / WCT / VAT:

Where the company has contractual right to claim equal amounts regarding the said liability from the clients, the same is not charged as expenditure.

Where the ultimate liability would be on the Company, the same is accounted provisionally as per the information and the final adjustment for the same would be done as and when the demand from concerned authorities on the Company. During the year under review, sales tax expenses also include amount paid on account of assessment order during the year.

### 9. Employee Benefits

### a) Defined Contribution Plans

The Company contributes on a defined contribution basis to Employee's Provident Fund, Employee's State

### **Notes to Accounts**

### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

Insurance Fund towards post employment benefits, all of which are administered by the respective Government authorities, and has no further obligation beyond making its contribution, which is expensed in the year to which it pertains.

### b) Defined Benefit Plans

The Company has a Defined Benefit Plan namely Gratuity for all its employees. The liability for the defined benefit plan of Gratuity is determined on the basis of an actuarial valuation carried out by the insurer, HDFC Standard Life, from whom the Company has taken out Group Gratuity Policy.

Actuarial gains and losses which comprise experience adjustment and the effect of changes in actuarial assumptions are recognised in the Profit and Loss Account.

### c) Employee Leave Entitlement

The employees of the Company are entitled to leave as per the leave policy of the Company. The liability in respect of unutilised leave balances is provided on the basis of an actuarial valuation carried out by the insurer, HDFC Standard Life, as at the year end and charged to the Profit and Loss Account.

### 10. Foreign Currency Transactions

Foreign currency transactions are recorded at the exchange rates prevailing on the date of such transactions. Monetary assets and liabilities as at the Balance Sheet date are translated at the rates of exchange prevailing at the date of the Balance Sheet. Gains and losses arising on account of differences in foreign exchange rates on settlement/ translation of monetary assets and liabilities are recognised in the Profit and Loss Account. Non-monetary foreign currency items are carried at cost.

### 11. Revenue Recognition

- a) Income from Construction is recognized as determined by the Project Manager by taking into consideration actual cost incurred and profit evaluated and duly certified by the client. All other income expenditure are recognized and accounted for on an accrual basis. Losses on contracts are fully accounted for as and when incurred. Foreseeable losses are accounted for when they are determined. Insurance claims are accounted for on cash basis.
- **b)** Turnover represents Work Certified as determined by the Project Managers by taking into consideration the actual cost incurred and profit evaluated and duly certified by the client and is inclusive of service tax.
- c) Dividends are accounted for when the right to receive dividend is established.
- d) Income from interest on deposits, loans and interest bearing securities is recognized on time proportionate method.
- e) Share of profit/loss from firms in which the company is a partner is accounted for in the financial year ending on (or immediately before) the date of the balance sheet.

### 12. Impairment of Assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Profit and Loss Account. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount.

### 13. Provisions, Contingent Liabilities and Contingent Assets

The Company recognizes a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources.

Where there is a possible obligation or a present obligation but the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent Assets are neither recognized nor disclosed

### **Notes to Accounts**

### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

### 14. Accounting Estimates

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amounts of assets and liabilities on the date of financial statements and the reported amounts of revenue and expenses during the reporting period. Difference between the actual results and the estimates are recognized in the period in which the results are known/ materialised.

### 15. Leases

Lease arrangements where the risks and rewards incident to ownership of an asset substantially vests with the lessor, are recognised as operating lease. Lease rental under operating lease are charged off to the Profit and Loss Account, as incurred.

### 16. Accounting for Joint Venture Contracts:

- a) Contracts executed in Joint Venture under work sharing arrangements (consortium) are accounted in accordance with the accounting policy followed by the company as that of an independent contract to the extent work is executed.
- b) In respect of contracts executed in Integrated Joint Ventures under profit sharing arrangements, the services rendered to the joint ventures are accounted as income on accrual basis. The profit/loss is accounted for, as and when it is determined by the Joint Ventures and the net investment in the Joint Ventures is reflected as investments.

### B. Notes to Accounts:

### 1. Contingent Liabilities not provided for (As certified by the Management)

(Rs in Lacs)

		(113. 111 Lacs)
Particulars	As at March 31, 2010	As at March 31, 2009
	Widicii 31, 2010	Water 51, 2009
Guarantees given by banks on behalf of the Company	73,095.87	52,073.63
Corporate Guarantees given by the Company	2,000.00	7,333.00
Claims against the Company not acknowledged as debts in respect of :		
a. Income Tax matters	Nil	Nil
b. Sales Tax matters	Nil	Nil
c. Excise Duty matters	Nil	Nil
d. Others	Nil	Nil
Letter of Credit	3,992.43	2,085.83
Total	79,088.30	61,492.46

### 2. Capital Commitments

Estimated amount of contracts (net of advances) remaining to be executed on capital account and not provided for is Rs. Nil (Previous Year: Rs. Nil).

### 3. a) Managerial Remuneration

(Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
i) Salaries to Whole-time Directors		
(Including Chairman and Managing Director)	325.00	144.00
ii) Contribution to Provident and Other Funds	Nil	Nil
iii) Perquisites	Nil	Nil
iv) Sitting Fees	5.70	4.90
Total	330.70	148.90

**Note:** Provisions for post retirement benefits which are based on actuarial valuations done on an overall company basis are excluded above.

### **Notes to Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

### b) Computation of Net Profit in accordance with Section 198 read with section 309(5) of the Companies Act, 1956: (Rs. in Lacs)

Particulars	Year ended	Year ended
- unitediate	March 31, 2010	March 31, 2009
Net Profit Before Tax	12,986.14	10,391.73
Add:		
Managerial Remuneration	325.00	144.00
Sitting Fees	5.70	4.90
Depreciation as per the Profit and Loss Account	1,747.05	1,591.18
Provision for doubtful debts/ advances	Nil	Nil
Loss on sale/ discarding of fixed assets	1.42	1.15
Provision for diminution in value of Investments	Nil	Nil
Less:		
Profit on sale of assets	2.32	2.70
Provision for doubtful debts/ advances written back	Nil	Nil
Profit on redemption/ sale of units in Mutual Funds	6.83	Nil
Depreciation as per Section 350 of the Act	1,747.05	1,591.18
Net profit in accordance with Section 198 of the Companies Act, 1956	13,309.11	10,539.09
Maximum Amount of Remuneration permissible to Whole-time		
Directors (@10% of Net Profit)	1,330.91	1,053.91
Salary to Whole-time Director (including Chairman & Managing Director)	330.70	148.90

### 4. Payment to Auditors

(Rs. in Lacs)

Dantiaulana	Year ended	Year ended
Particulars	March 31, 2010	March 31, 2009
Statutory Audit Fees	25.00	25.00
Tax Audit Fees	10.00	10.00
Profession Fees for Qualified Institutional Placement.	15.00	Nil
Certification and Other Matters	12.63	7.50
Total	62.63	42.50

### 5. Additional Information Pursuant to the Paragraph 3 & 4 of Part II of Schedule VI of the Companies Act, 1956

### a. Raw Material Consumed

(Rs. in Lacs)

Particulars	Year ended March 31, 2010		Year ended I	March 31, 2009
	Qty	Rs.	Qty	Rs.
Raw Material Consumed	Unascertainable	61,539.99	Unascertainable	47,458.13

### b. Value of Imported and Indigenous Raw Materials

(Rs. in Lacs)

Particulars	Year ended I	Year ended March 31, 2010		Year ended March 31, 2009	
- unitodiais	%	% Rs.		Rs.	
Raw Materials					
Imported	1.16%	612.41	1.93%	1,052.40	
Indigenous	98.84%	52,023.07	98.07%	53,437.12	
Total	100 %	52,635.48	100%	54,489.52	

### **Notes to Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

### c. Expenditure in Foreign Currency

(Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
Professional Fees (Consultation for QIP Matters)	42.75	Nil
Insurance Charges (On behalf of Contractor TC Link)	12.88	Nil
Travelling	33.66	86.72
Commission	Nil	3.18
Construction Material	612.41	1,052.40
Plant & Machinery	Nil	Nil
Interest on Mobilisation Advance	Nil	Nil
Labour Charges	Nil	Nil

### d. Earning in Foreign Currency

(Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009	
FOB Value of Exports	Nil	Nil	
Commission	Nil	Nil	
Miscellaneous Income	Nil	Nil	

### e. Value of Imports on CIF Basis

(Rs. in Lacs)

Doublandons	Year ended	Year ended	
Particulars	March 31, 2010	March 31, 2009	
Raw Materials	612.41	1,052.40	
Traded Goods	Nil	Nil	
Maintenance Spares	Nil	Nil	
Capital Goods	Nil	1,371.01	

### 6. Secured Loans:

(Rs. in Lacs)

Name of the bank	Balance as on 31st March, 2010	Security	
Allahabad Bank	5,869.34	Exclusive Charge over current assets of	
		Tansa Pipe Line Project	
Indian Bank	2,502.84	Secured by charge over current assets of Company	
Indusind Bank	500.00	Secured by charge over current assets of Compan	
L&T Infrastructure Finance Co. Ltd	7,187.50	Secured by charge over current assets of Compa	
Oriental Bank of Commerce	5,679.88	Exclusive Charge over current assets of	
		Tansa Pipe Line Project	
Standard Chartered Bank	4,850.00	Exclusive Charge over current assets of	
		Pink City Express Way Project	
Tata Capital Ltd	1,500.00	Exclusive Charge over current assets of	
		Mandoli Prison & Seabird Project	
	Allahabad Bank Indian Bank Indusind Bank L & T Infrastructure Finance Co. Ltd Oriental Bank of Commerce Standard Chartered Bank	Name of the bank         31st March, 2010           Allahabad Bank         5,869.34           Indian Bank         2,502.84           Indusind Bank         500.00           L & T Infrastructure Finance Co. Ltd         7,187.50           Oriental Bank of Commerce         5,679.88           Standard Chartered Bank         4,850.00	

### **Notes to Accounts**

### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

- 7. Bank balances under Current Liabilities represents credit balances in bank accounts as at the Balance Sheet date to book entries standing in bank reconciliation.
- **8.** Interests under Finance Charges are net of Interest income amounting to Rs. 2,557.84 lacs (Previous Year Rs. 1,822.68 lacs). Tax Deducted at Source on Interest Income is Rs. 521.58 lacs (Previous Year Rs. 413.02 lacs).

### 9. Deferred Tax Liability / (Asset):

(Rs. in Lacs)

Particulars	March 31, 2010	March 31, 2009
Depreciation as per books	1,747.05	1,591.18
Depreciation as per Income Tax Act	1,686.37	1,768.73
Excess of Income Tax Depreciation over Book Depreciation	(60.68)	177.55
Deferred Tax / (Assets) Liability	(20.63)	60.35
Deferred Tax Liability as per beginning of financial year	167.67	107.32
Add / (Less): Other adjustments relating to sale of assets etc.	_	_
Deferred Tax Liability as at end of financial year	147.04	167.67

### 10. Disclosures under the Micro, Small and Medium Enterprises Development Act, 2006

The Company has not received any intimation from 'suppliers' regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 and hence disclosure requirements in this regard as per schedule VI of the Companies Act, 1956 could not be provided.

### 11. Segment Information

In line with Accounting Standard 17 on 'Segment Reporting', taking into account the organizational structure, product type as well as the differing risks and returns criterion, the Company is engaged in only one reportable segment viz., "Construction and Engineering".

### 12. Related Party Disclosures:

Refer Annexure attached.

### 13. Operating Leases

Disclosure under Accounting Standard 19 (Leases) issued by the Institute of Chartered Accountants of India, the Company has taken various residential/ office premises (including Furniture and Fittings if any) under Leave and License agreements for periods which generally range between 11months to 3 years. These arrangements are renewable by mutual consent on refundable security deposits. These payments are recognized in Profit and loss Account under Rent, Rates and Taxes.

14. Earnings Per Share (Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
Profit after Tax (Rs. In Lacs)	8,513.26	6,970.32
Weighted Average Number of Equity Shares outstanding		
during the year (No. in Lacs)	137.30	133.68
Basic and Diluted Earnings Per Share (Rs.)	62.00	52.14
Nominal Value per Share (Rs.)	10	10

### 15. Income Tax Assessment Status:

The Income Tax Assessments of the Company are completed up to the assessment year 2005-2006 and various appeals filed by the Company in this regards are pending before Statutory Appellate Authorities. There are no amounts in respect of disputed appeals. Management is of view that there will not be substantial amount of demand. Hence, the company has not provided for any contingent liability in the books of accounts.

16. In the opinion of the Board of Directors, the Current Assets, Loans & Advances have a value on realisation in the ordinary course of business at least to the extent of amount stated in the Balance Sheet. No Confirmations have been obtained

### **Notes to Accounts**

### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

from Sundry Debtors, Sundry creditors and for Loans & Advances and Tender deposits outstanding. The amounts shown in the Balance Sheet are, therefore, as per books of accounts.

- **17.** The interest has not been provided on Unsecured Loans received from Directors and others, since these are considered as interest free.
- 18. Financial Reporting of interests in Joint Venture Accounting Standard 27 (AS 27):

(Rs. in Lacs)

Sr.	Joint Venture	Proportion	on Company's Share as on 31st March 2010			n 2010 in:
No.	Joint Venture	ownership	Assets	Liabilities	Incomes	Expenses
1.	Thakur Mhatre – Unity Joint Venture	30%	26.32	17.14	59.28	32.69
2.	Unity- Patel Joint Venture	99%	880.82	649.81	336.92	327.18
3.	Unity- Chopra Joint Venture	80%	107.47	56.50	1.49	0.80
4.	Backbone- Unity Joint Venture	50%	390.87	301.44	0.29	1.06
5.	Unity- SMC Joint Venture	40%	687.28	675.37	309.36	300.81
6.	Unity- Pratibha- Consortium	30%	474.08	246.85	739.45	739.45
7.	Unity- SNB- Joint Venture	70%	1,288.02	1,240.25	618.30	602.40
8.	UGCC- Unity Joint Venture	70%	596.24	579.78	159.71	150.74
9.	Unity- BBEL Joint Venture	60%	1,409.28	1,227.09	6,811.70	6,643.89
10.	Unity M & P WPK Consortium	100%	4,030.46	4,003.93	2,345.43	2,331.20
11.	Unity Axelia Joint Venture	60%	2,673.38	2,659.78	231.51	217.63
12.	NCC- SMC-Unity Joint Venture	25%	193.78	137.42	346.43	336.54
13.	Unity IVRCL Joint Venture	50%	Nil	Nil	Nil	Nil
14.	Axelia Unity Joint Venture	10%	Nil	Nil	Nil	Nil
15.	Unity Brahmaputra Joint Venture	19%	Nil	Nil	Nil	Nil

Note: All of the above Joint Ventures are Jointly Controlled Entities as per AS 27.

### 19. Impairment of Assets:

On a further assessment of the Impairment of Fixed Assets of the Company as at Balance Sheet date as required by Accounting Standard 28 (AS – 28): "Impairment of Assets "issued by the Institute of Chartered Accountants of India, company is of the view that no provision for impairment of Fixed Assets is required.

### 20. End Use of the Money raised through Qualified Institutional Placement:

(Rs. in Lacs)

Sr. No.	Particulars	Year ended March 31, 2010
1.	Money raised through Qualified Institutional Placement	7,334.35
2.	Less: Share Issue Expenses	287.50
3.	Balance available for Utilisation	7,046.85
4.	Utilised for :	
	Capital Goods	762.12
	Working Capital	6,284.73

### **Notes to Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

#### 21. Disclosure pertaining to Accounting Standard 29 (AS 29) is as below:

(Rs. in Lacs)

	Balance as at	Provisions made	Paid/Utilized/	Balance as at
Account	1st April,	during the year	W/Back	31st March,
	2009		during the year	2010
Gratuity	78.40	204.05	78.40	204.05
	(Nil)	(78.40)	(Nil)	(78.40)
Taxation	1,001.37	4,350.00	3,936.97	1,414.40
	(681.09)	(3,310.00)	(3,554.83)	(1,001.37)
Proposed Dividend	601.56	740.87	601.56	740.87
	(534.72)	(601.56)	(534.72)	(601.56)
Leave Encashment	118.38	134.88	118.38	134.88
	(Nil)	(118.38)	(Nil)	(118.38)

Note: Figures in the bracket in above table indicates those of previous year.

**22.** The provision for income tax and deferred tax has been worked out on the basis of assumption that outstanding statutory liability will be paid on or before the due date of filling of income tax return.

#### 23. Employee Benefits Disclosure

The Principal actuarial assumptions used in determining gratuity and leave encashment obligations for the Company's plans are given below:

(Rs. in Lacs)

	fined Benefit Plan	Gratuity	Leave
Co	ntribution to Fund		Encashment
a.	Major Assumptions	(% p.a.)	(% p.a.)
	Discount Rate	6.25	6.25
	Expected Rate of Return on Plan Assets	8.00	8.00
	Salary Escalation Rate @	5.75	5.75
	Attrition Rate	40.00	40.00
	@ The estimates for future salary increases considered takes into		
	account the inflation, seniority, promotion and other relevant factors.		

b. Change in the Present Value of Obligation	(Rs. in Lacs)	(Rs. in Lacs)
Present Value of Obligation as at April 1, 2009	124.97	380.62
Current Service Cost	49.28	108.57
Interest Cost	9.92	20.93
Past Service Cost	57.55	_
Benefit paid	_	_
Actuarial (Gain) / Losses on Obligations	(16.79)	(306.57)
Present Value of Obligation as at March 31, 2010	280.41	203.56

### **Notes to Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

		Gratuity	Leave
			Encashment
C.	Change in Fair Value of Plan Assets	(Rs. in Lacs)	(Rs. in Lacs)
	Fair Value of Plan Assets as at April 1, 2009	46.56	_
	Expected Return on Plan Assets	3.72	-
	Actuarial Gain / (Losses) on Plan Assets	7.75	0.22
	Contributions	78.39	118.38
	Benefits paid	_	_
	Fair Value of Plan Assets as at March 31, 2010	136.44	118.60
d.	Reconciliation of Present Value of Defined Benefit Obligation and	(Rs. in Lacs)	(Rs. in Lacs)
	the Fair Value of Assets		
	Present Value of Funded Obligation as at March 31, 2010	280.41	203.56
	Fair Value of Plan Assets as at March 31, 2010	136.44	118.60
	Funded Status	(143.97)	(84.96)
	Present Value of Unfunded Obligation as at March 31, 2010	_	_
	Unfunded Net Liability Recognised in the Balance Sheet	(143.97)	(84.96)
ρ	Amount recognised in the Balance Sheet	(Rs. in Lacs)	(Rs. in Lacs)

	(Rs. in Lacs)
280.41	203.56
136.44	118.60
(143.97)	(84.96)
	136.44

f.	Expenses Recognised in the Profit and Loss Account	(Rs. in Lacs)	(Rs. in Lacs)
	Current Service Cost	49.28	108.57
	Interest Cost	9.92	20.93
	Expected Return on Plan Assets	(3.72)	_
	Net Actuarial (Gain) / Losses Recognised in the period	(24.55)	(306.79)
	Past Service Cost	57.55	_
	Total expenses Recognised in the Profit and Loss Account	88.49	(117.28)
	Actual Return on Plan Assets	11.48	0.22

#### 24. Prior year comparatives have been reclassified to confirm with the current year's presentation, wherever applicable.

As per our attached report of even date.

For C.B.CHHAJED & CO.

For and on behalf of the Board

Chartered Accountants

C.B.Chhajed	Kishore K.Avarsekar	Abhijit K.Avarsekar	Pushpa K.Avarsekar
Partner	Chairman &	Vice Chairman &	Executive Director
	Managing Director	Managing Director	
Place: Mumbai	Ashish K.Avarsekar	Madhav G.Nadkarni	Manoj J.Thakar
Date: 28 May, 2010	Executive Director	Chief Financial Officer	Company Secretary

# **Related Party Disclosures**

# Schedules annexed to and Forming part of the Financial Statements (Rs. in Lacs)

			As at Mai	rch 31, 2010	As at Marc	ch 31, 2009
Name of related party	Nature of	Nature of	Transaction	Closing	Transaction	Closing
	Relationship	Transaction	Value	Balance	Value	Balance
Associate and Group Companie	s:					
Ved PMC Ltd.	Group Company	Advance Paid	20.00	164.46	10.00	144.46
		Labour Charges Paid	0.66	(0.05)	0.71	(0.71)
		Purchase - Block	105.06	-	116.19	(92.71)
		Transport Charges Paid	0.25	(7.54)	12.60	(7.37)
Kairavi Agencies Pvt. Ltd.	Group Company	Advance Refund / Received	6,727.98	-	_	-
		Labour Charges Paid	-	-	216.04	(13.60)
Avarsekar and Sons Pvt Ltd.	Group Company	Office Rent	6.00	-	6.00	
		Office Deposit	-	160.00	_	160.00
		Advance Refund / Received	1,562.39	-	2,478.69	838.78
		Labour Charges Paid	-	-	263.37	243.27
		Dividend	195.72	-	173.97	-
		Deposits	-	1,960.00	_	1,960.00
		Construction Work	765.10	1,931.19	_	-
Avarsekar and Kejriwal	Group Company	Advance Paid	215.50	-	31.00	63.33
Construction Pvt. Ltd.						
		Contract Received	-	-	_	(5.00)
		Expenses Paid By UIL	0.02	543.50	_	-
Pathare Construcion and	Group Company	Advance Paid	439.04	439.04	41.00	-
Investment Pvt. Ltd.						
		Contract Received	-	-	_	(734.48)
Krishnangi Fabrics Pvt. Ltd.	Group Company	Expenses Paid By UIL	0.03	0.15	_	_
		Advance Paid	-	-	0.06	-
Aishwarya Projects Ltd.	Group Company	Expenses Paid By UIL	0.11	0.30	_	-
		Advance Paid	-	-	0.19	-
Unity Concepts India Pvt. Ltd.	Group Company	Expenses Paid By UIL	0.02	0.28	_	-
		Advance Paid	-	-	0.03	0.26
Unity Construction Company	Group Company	Advance Paid	1.83	(311.16)	(153.98)	(312.99)
		Labour Charges Paid	-	-	_	238.91
Unity Asian (W) Construction	Group Company	Advance Refund / Received	1,796.25	-	7.89	-
Company		Contract Received	2,765.69	1,797.82	1,316.37	945.07
Avarsekar Developer	Group Company	Advance Paid	1,100.00	-	8.00	70.00
		Contract Received	_	-	_	183.96
Astra Concrete Products Pvt Ltd.	Group Company	Advance Paid	932.33	_	884.69	_
		Sale of RMC	64.93	88.53	38.60	23.60
		Expenses Paid By UIL	0.24	194.06	_	-
		Sale of Metal	0.22	-	134.32	146.99
		Hiring Charges	23.38	23.38		

# Related Party Disclosures (Contd.)

(Rs. in Lacs)

			As at Ma	rch 31, 2010	As at Mar	ch 31, 2009
Name of related party	Nature of	Nature of	Transaction	Closing	Transaction	Closing
	Relationship	Transaction	Value	Balance	Value	Balance
Associate and Group Compa	anies:					
Aura Punjab Megafood	Group Company	Advance Paid	0.25	2.84	0.41	0.41
Park Pvt. Ltd		Expenses Paid By UIL	2.18	-	-	-
Krish Interiors Developers	Group Company	S. Creditors Contractors	_	21.95	_	21.95
Unity Infrastructure	Subsidiary Company	Advance Paid	152.50	310.03	338.50	116.35
Assets Ltd.		Expenses Paid By UIL	1.19	-	-	-
Unity Telecom	Subsidiary Company	Advance Paid	88.21	1,216.22	_	-
Infrastructure Ltd.		Material Sale	_	-	843.83	_
Unity Natural	Subsidiary Company	Expenses Paid By UIL	0.01	0.01	0.51	0.51
Resources Pvt.Ltd.						
Unity Middle East	Subsidiary Company	Other Advance	_	4.09	_	-
		Trade Investment	_	36.25	-	-
Unity Realty and	Subsidiary Company	Advance Paid	1,048.91	19,570.17	_	_
Developers Ltd.		Expenses Paid By UIL	1.03	-	-	-
Shye Unity Impex private Ltd.	Associate Company	Other Advance	_	412.53	354.84	413.03
B W Highway Star Pvt Ltd	Associate Company	Advance Paid	1.10	189.02	_	_
Key Management Personnel	and Relatives :					
Mr. Kishore K. Avarsekar	Chairman Managing	Remuneration	130.00	-	60.00	_
	Director	Loan Repaid	1,122.21	-	820.00	(1,122.21)
		Dividend	73.47	-	65.31	-
Mr. Abhijit K. Avarsekar	Vice Chairman and	Remuneration	78.00	-	36.00	-
	Managing Director	Loan Repaid	373.01	-	348.01	(373.01)
		Rent	0.60	-	0.60	-
		Dividend	110.19	-	97.95	-
Mr. Ashish K. Avarsekar	Executive Director	Remuneration	52.00	-	24.00	-
		Loan Repaid	25.00	-	25.00	(25.00)
		Rent	0.60	-	0.60	-
		Dividend	30.66	-	27.25	_
Mrs. Pushpa K. Avarsekar	Executive Director	Remuneration	65.00	_	24.00	_
		Loan Repaid	235.50	-	225.00	(232.50)
		Dividend	7.95	-	7.07	-
Mr. Anil G. Joshi	Director	Directors Sitting Fees	1.90	-	1.60	_
Mr. Chaitanya Joshi	Director	Directors Sitting Fees	1.50	-	1.50	_
Mr. Girish Gokhale	Director	Directors Sitting Fees	1.30	-	1.20	
Mr. Dinesh Joshi	Director	Directors Sitting Fees	1.00	_	0.60	_

72 | Unity Infraprojects Limited Annual Report 2009-10 | 73

### Cash Flow Statement for the year ended 31st March, 2010

(Rs. in Lacs)

	2009-10	2009-10	2008-09	2008-09
CASH FLOWS FROM OPERATING ACTIVITIES				
Net profit before taxation, and extraordinary items	12,986.14		10,391.74	
Adjustment for:				
Depreciation	1,747.05		1,591.18	
Preliminary expenses written off	_		7.77	
(Profit)/ Loss on sale of Fixed Assets	(0.90)		(1.55)	
Interest income	(815.47)		(600.55)	
Dividend income	(13.93)		(49.09)	
Interest expenses	4,907.21		4,004.36	
Operating profit before working capital changes	18,810.10		15,343.87	
(Increase)/Decrease in Sundry debtors	(15,138.76)		(5,803.61)	
(Increase)/Decrease in Inventories	(2,267.05)		(7,187.40)	
(Increase)/Decrease in Loans and advances	(8,317.51)		(19,083.37)	
Increase/(Decrease) in Current liabilities	(6,728.38)		11,182.78	
Cash generated from operations	(13,641.61)		(5,547.74)	
Income tax paid	(3,935.17)		(3,554.83)	
Net Cash from operating activities		(17,576.78)		(9,102.57)
CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed assets	(1,056.53)		(6,601.52)	
(Increase)/Decrease in Capital WIP	(66.72)		-	
Sale of Fixed assets	14.46		11.00	
(Increase) / Decrease in Investments	(37.15)		1,039.29	
Interest received	815.47		600.55	
Dividend received	13.93		49.09	
Net cash from investing activities		(316.53)		(4,901.60)
CASH FLOW FROM FINANCING ACTIVITIES				
Increase in Share Capital	144.95		-	
Increase in Securities Premium Account	6,901.90		-	
Proceeds from long term & other borrowings	21,429.87		19,262.81	
Interest paid	(4,907.21)		(4,004.36)	
Dividend paid	(703.80)		(625.62)	
Net cash used in financial activities		22,865.71		14,632.82
Net increase in cash and cash equivalents		4,972.40		628.65
Cash and cash equivalents at beginning of period		11,129.62		10,500.97
Cash and cash equivalents at the end of period		16,102.02		11,129.62

#### Notes:

- The above Cash Flow statement has been prepared under "Indirect Method" as set out in Accounting Standard -3 ' Cash Flow Statement.
- Figures in Brackets Indicates outflows.
- Cash and Cash equivalents at the end of period include Deposit With Banks aggregating to Rs 12,710.77 Lacs (Previous Year Rs.7,720.76 Lacs)
- Previous year's figures have been regrouped / rearranged / recasted whereever necessary to make comparable with those of current year.

As per our attached report of even date.

For C.B.CHHAJED & CO.

For and on behalf of the Board

Chartered Accountants

C.B.Chhajed Partner	Kishore K.Avarsekar Chairman & Managing Director	Abhijit K.Avarsekar Vice Chairman & Managing Director	Pushpa K.Avarseka Executive Director
Place: Mumbai	Ashish K.Avarsekar	Madhav G.Nadkarni	Manoj J.Thakar
Date: 28 May, 2010	Executive Director	Chief Financial Officer	Company Secretary

### **Auditors' Report**

To, The Board of Directors of. UNITY INFRAPROJECTS LIMITED.

- 1. We have audited the attached Consolidated Balance Sheet of UNITY INFRAPROJECTS LIMITED (the Company) and its components (subsidiary, associate and joint venture companies), collectively the Group as at March 31, 2010, and the consolidated Profit and Loss Account and also the consolidated Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We did not audit the financial statement of integrated joint ventures reflecting company's shares in profit of Rs. 219.81 lacs in these financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us and our opinion, in so far as it relates to the amounts included in respect of the said audited ventures is based solely on the report of the other auditors, on which we have relied for the purposes for our examination of the consolidated financial statements.

- 4. We report that the consolidated financial statements have been prepared by the Company's management in accordance with the requirements of Accounting Standard (AS) 21, "Consolidated Financial Statements", Accounting Standard (AS) 27, "Financial Reporting of interests in Joint Ventures" notified under section 211(3C) of the Companies Act, 1956.
- 5. Subject to the matter referred to in paragraph 4 above, based on the information and explanations given to us and on consideration of reports of other auditors on separate financial statements of joint ventures, we are of the opinion that the attached consolidated financial statements together with the notes thereon and attached thereto give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in the case of the Consolidated Balance Sheet, of the consolidated state of affairs of the Company as at March 31, 2010:
  - (ii) in the case of the Consolidated Profit and Loss Account, of the consolidated profit for the year ended on that date: and
  - (ii) in the case of the Consolidated Cash Flow Statement. of the consolidated cash flows for the year ended on that date.

For C.B.Chhajed & Co.

Chartered Accountants

C. B. Chhajed

Partner

Place: Mumbai Membership No.: 9447 Dated: - May 28, 2010

Annual Report 2009-10 | 75 74 | Unity Infraprojects Limited

## Consolidated Balance Sheet As at 31st March, 2010

(Rs. in Lacs)

		As at	As at
	Schedule	March 31, 2010	March 31, 2009
SOURCES OF FUNDS			
Shareholders' Funds			
Share Capital	1	1,481.75	1,336.80
Reserves and Surplus	2	55,137.94	40,540.06
		56,619.69	41,876.86
Minority Interest		0.26	0.26
Loan Funds			
Secured Loans	3	45,294.04	44,230.68
Unsecured Loans	4	23,369.46	3,976.77
		68,663.50	48,207.45
Deferred Tax Liability (Refer Note no.B(5) of schedule	14)	145.71	158.96
Total		125,429.16	90,243.53
APPLICATION OF FUNDS			
Fixed Assets	5		
Gross Block		15,675.92	14,662.03
Less: Depreciation		5,428.89	3,675.61
Net Block		10,247.03	10,986.42
Capital Work-in-Progress		256.92	152.10
Investments	6	4,590.89	2,498.35
Current Assets, Loans And Advances	7		
Inventories		23,546.95	18,413.49
Trade Debtors		51,202.84	37,932.09
Cash and Bank balances		16,510.91	11,678.06
Loans and Advances		60,303.41	54,721.09
Total		151,564.11	122,744.73
Less: Current Liabilities and Provisions	8		
Current Liabilities		38,748.13	44,288.92
Provisions		2,494.27	1,852.71
Total B		41,242.40	46,141.63
Net Current Assets (A - B)		110,321.71	76,603.10
Miscellaneous Expenditure (To the extent not written of	ff or adjusted)	12.61	3.56
Total		125,429.16	90,243.53
Significant Accounting Policies and Notes to Account	14		

Schedules 1 to 14 annexed hereto form part of the Consolidated Balance Sheet and Profit and Loss Account. As per our attached report of even date.

For C.B.CHHAJED & CO.

For and on behalf of the Board

Chartered Accountants

Kishore K.Avarsekar C.B.Chhajed Abhijit K.Avarsekar Pushpa K.Avarsekar Partner Chairman & Vice Chairman & Executive Director Managing Director Managing Director Place: Mumbai Ashish K.Avarsekar Madhav G.Nadkarni Manoj J.Thakar Date: 28 May, 2010 Executive Director Chief Financial Officer Company Secretary

# Consolidated Profit and Loss Account for the year ended 31st March, 2010

(Rs. in Lacs)

	Schedule	Year ended March 31, 2010	Year ended March 31, 2009
INCOME			
Turnover		152,545.97	116,586.63
Other income	9	1,277.07	1,558.93
		153,823.04	118,145.56
EXPENDITURE			
Construction expenses	10	122,982.88	94,031.55
Employees remuneration and welfare expenses	11	5,614.88	4,838.65
Office and establishment expenses	12	4,211.51	2,790.35
Finance charges	13	6,052.13	4,356.57
Depreciation		1,785.33	1,625.95
		140,646.73	107,643.07
Profit Before Tax		13,176.31	10,502.49
Less: Fringe benefit tax		2.11	52.65
Provision for tax		4,481.18	3,360.59
Deferred Tax Liability/(Asset)		(13.25)	51.64
Profit Before Prior Year's Tax		8,706.27	7,037.61
Add / (Less) : Share of Firm Tax		(143.51)	(5.07)
Profit for the Year		8,562.76	7,032.54
Balance brought forward from previous year		16,869.15	11,240.39
Profit Available for Appropriation		25,431.91	18,272.93
Appropriations			
Proposed Dividend		740.87	601.56
Corporate Dividend Tax on above		125.91	102.22
Transfer to General Reserves		860.00	700.00
Balance carried to Balance Sheet		23,705.13	16,869.15
Earning Per Share (in Rupees - Basic and Diluted)		62.36	52.65
(Refer note no. B(9) of Schedules 14)			
Significant Accounting Policies and Notes to Account	14		

Schedules 1 to 14 annexed hereto form part of the Balance Sheet and Profit and Loss Account. As per our attached report of even date.

For **C.B.CHHAJED & CO.** Chartered Accountants

For and on behalf of the Board

C.B.Chhajed Kishore K.Avarsekar Abhijit K.Avarsekar Pushpa K.Avarsekar Partner Chairman & Vice Chairman & Executive Director Managing Director Managing Director

Place: Mumbai Ashish K.Avarsekar Madhav G.Nadkarni Manoj J.Thakar Date: 28 May, 2010 Executive Director Chief Financial Officer Company Secretary

Annual Report 2009-10 | 77 76 | Unity Infraprojects Limited

## **Schedules to Consolidated Balance Sheet**

(Rs. in Lacs)

		[713. 111 Luc3)
	As at	As at
	March 31, 2010	March 31, 2009
Schedule 1 SHARE CAPITAL		
Authorised		
2,50,00,000 Equity Shares of Rs.10/- each	2,500.00	2,500.00
(Previous year 2,50,00,000 equity shares of Rs.10/- each)		
Issued, Subscribed and Paid -up		
1,48,17,476/- Equity shares of Rs. 10/- each, fully paid up		
(Previous Year 1,33,68,000 equity shares of Rs.10/- each fully paid up)	1,481.75	1,336.80
	1,481.75	1,336.80

**Note:** The Company has allotted 27,68,000 fully paid equity shares of Rs. 10/- each at a premium of Rs. 665/- per equity share to the public, during the financial year 2006/2007.

The Company has allotted 14,49,476 fully paid equity shares of Rs.10/- each at a premium of Rs. 496/- per equity share through Q.I.P., during the financial year 2009/2010.

Schedule 2 RESERVES AND SURPLUS			
Securities Premium account			
Balance as per last account		21,419.66	21,419.66
Add: Received during the year		7,189.40	-
Less: Share issue expenses		287.50	-
	(a)	28,321.56	21,419.66
General Reserve			
Balance as per last account		2,250.00	1,550.00
Add: Transferred from profit and loss account		860.00	700.00
	(b)	3,110.00	2,250.00
Profit and Loss account			
Balance carried forward		23,705.13	16,869.15
	(c)	23,705.13	16,869.15
Foreign Currency Translation Reserve	(d)	1.25	1.25
Total (a+b+c+d)		55,137.94	40,540.06

### **Schedules to Consolidated Balance Sheet**

(Rs. in Lacs)

	A1	(Ks. In Lacs,
	As at March 31, 2010	As at March 31, 2009
	Watch 51, 2010	Wiai Cii 31, 2009
Schedule 3 SECURED LOANS		
Overdraft		
Abhyudaya Co-op.Bank Limited	8.53	250.21
Bank of India	_	136.26
IDBI Limited	171.75	547.93
(All Over draft limits are secured against fixed deposits)		
Cash Credit		
ABN-AMRO Bank	654.72	905.64
IDBI Limited	195.00	1,312.36
Indian Bank	2,498.08	_
Indus Ind Bank Limited	38.31	475.00
ING Vyasa Bank Limited	153.49	1,000.00
Saraswat Bank	15.02	977.84
Standard Chartered Bank	1,241.86	_
State Bank of India	1,805.44	1,017.14
State Bank of Indore	658.59	745.96
State Bank of Mysore	2,792.90	2,422.31
State Bank of Patiala	1,973.33	427.34
UCO Bank	2,005.05	_
(All cash credit limits are secured by hypothecation of work-in-progress,	2,000.00	
stock and book debts. State Bank of India cash credit limits further secured		
by mortgage of four flats of group company.)		
(a)	14,212.07	10,217.99
Term Loan		
Allahabad Bank	5,869.34	_
Axis Bank Limited	_	801.99
Bank Of India	_	5,000.00
Corporation Bank Limited	_	593.06
Indian Bank	2,502.83	_
Indusind Bank	500.00	_
Infrastructure Development Finance Co.Ltd.	_	7,500.00
Karur Vyasa Bank Limited	_	794.73
L and T Infrastructure Limited	7,187.50	7,500.00
Oriental Bank Of Commerce	5,679.88	_
Standard Chartered Bank	4,850.00	301.14
State Bank of India	_	1,097.38
State Bank of Patiala	_	1,920.21
Tata Capital Limited	1,500.00	3,500.00
Union Bank Of India	_	240.99
(Amount repayable within one year Rs.8,225.00 Lacs		
(previous year Rs.17,229.10 Lacs)) (For security charged or assets		
mortgaged, Refer Note no.B (4) of Schedule 14)		
(b)	28,089.55	29,249.50

# **Schedules to Consolidated Balance Sheet**

(Rs. in Lacs)

		As at	As at
		March 31, 2010	March 31, 2009
Schedule 3 SECURED LOANS (Contd.)			
Vehicle and Equipment Loans			
GE Capital TFS Limited		151.51	_
HDFC Bank Limited		796.61	1,519.02
ICICI Bank Limited		-	50.89
Kotak Mahindra Bank Limited		334.42	510.04
Kotak Mahindra Primus Limited		43.94	15.29
Reliance Capital Limited		1,068.00	1,929.73
Saraswat Co.Op.Bank Ltd.		10.00	_
Srei Infrastructures Finance Limited		191.58	81.25
TATA Capital Limited		396.36	656.97
(All Vehicle and Equipment loans are secured against			
specific charge on Vehicles and Equipments.)			
	(c)	2,992.42	4,763.19
Total (a+b+c)		45,294.04	44,230.68

Schedule 4 UNSECURED LOANS		
From Directors	_	1,752.72
From Banks/ Institutions	23,355.46	2,199.05
(Amount repayable within one year Rs.23,355.46 Lacs		
(previous year Rs.2,199.05 Lacs))		
From Others		
Mrs. Shweta Avarsekar	14.00	25.00
	23,369.46	3,976.77

# **Schedules to Consolidated Balance Sheet**

(Rs. in Lacs)

		GROSS	BLOCK			DEPREC	CIATION		NET BLOCK	
	Original Cost	Additions	Deductions	Total as at	Accumulated	During	Deductions/	Total as at	As at	As at
	as at			March 31,	depreciation	the year	Adjustments	March 31,	March 31,	March 31,
	April 1, 2009			2010	as at March			2010	2010	2009
					31, 2009					
Land and buildings	3.92	_	-	3.92	_	-	_	-	3.92	3.92
Plant and machineries	11,432.99	614.30	-	12,047.29	2,171.91	1,341.36	_	3,513.27	8,534.02	9,261.08
Furniture and fixtures	410.33	15.47	-	425.80	151.99	48.22	_	200.21	225.59	258.34
Office equipments	601.87	100.69	-	702.56	188.99	64.77	_	253.76	448.80	412.88
Computers	375.10	56.81	-	431.91	229.53	65.39	_	294.92	136.99	145.5
Software	_	12.24	-	12.24	_	0.19	_	0.19	12.05	
Vehicles	1,837.82	260.00	45.62	2,052.20	933.19	265.40	32.05	1,166.54	885.66	904.60
Total	14,662.03	1,059.51	45.62	15,675.92	3,675.61	1,785.33	32.05	5,428.89	10,247.03	10,986.42
Previous year	8,170.66	6,683.76	192.39	14,662.03	2,077.63	1,631.07	33.09	3,675.61	10,986.42	6,093.03

M	As at Narch 31, 2010	As at March 31, 2009
	March 31, 2010	March 31, 2009
Schedule 6 INVESTMENTS (AT COST)		
Current Investment		
Investment in various mutual funds	242.45	271.59
(Market value is Rs.257.06 Lacs)		
Other Investment (Quoted)		
Shares Of UCO Bank Limited	0.23	0.23
(1,900 Shares (previous year 1,900 equity shares) of face value of Rs.10 each fully		
paid up) (Market value of shares Rs 1.08 Lacs ( previous year Rs.0.46 Lacs)		
Unquoted		
Shares of Abhyudaya Co-op Bank Limited	5.49	5.49
(54,945 (previous year 54,945)shares of face value of Rs.10/- each fully paid up)		
Shares of Shye Unity Impex Pvt Ltd	0.50	0.50
(5,000 (previous year 5,000 )shares of face value of Rs.10/- each fully paid up)		
National Savings Certificates	7.92	0.10
Interest accrued	0.70	8.54
Capital Account with Other Companies	48.17	_
Shares of B W Highway Star Private Limited	1,705.88	1,207.00
29,41,176 (Previous Year - 22,76,000) Shares of Face Value of Rs.10/- Fully Paid		
D.G.Malls Multiplex Private Limited	458.50	2.50
6,33,000 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up		
G.P.Concept Hotel and Mall Private Limited	117.40	2.50
1,78,200 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up		
Goa Tech Parks Private Limited	463.00	2.50
6,39,000 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up		
J.P.Shopping Mall and Hotel Private limited	129.70	2.50
1,94,600 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up		

80 | Unity Infraprojects Limited Annual Report 2009-10 | 81

# **Schedules to Consolidated Balance Sheet**

(Rs. in Lacs)

		(Rs. in Lacs)
	As at	As at
	March 31, 2010	March 31, 2009
Schedule 6 INVESTMENTS (AT COST)		
P.P.Shoppers Mall and Hotel Private Limited	177.70	2.50
2,58,800 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up	177.70	2.00
S.B.Concept Hotel and Mall Private limited	84.70	2.50
1,34,600 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up	04.70	2.00
S.B. Shopping Mall and Hotel Private limited	160.60	2.50
2,35,800 (Previous year -25,000) Shares of face value of Rs.10/- each fully paid up	100.00	2.00
Suburban Agriculture Diary and Fisheries Private limited	987.15	987.15
900 (Previous Year - 900 ) Shares of face value of Rs.100/- Fully Paid	307.13	307.13
Goa Minerals	0.60	0.15
Unity Mining Enterprises	0.20	0.10
Officy Milling Effectives	4,590.89	2,498.35
	4,590.69	2,490.33
Schedule 7 CURRENT ASSETS, LOANS AND ADVANCES		
Trade Debtors (Unsecured, considered good)		
I) Outstanding over six months	16,672.82	16,518.30
II) Others	34,530.02	21,413.79
	51,202.84	37,932.09
Cash and Bank balances		
Cash on hand (Including Sites)	345.85	282.18
Balance at Banks with Scheduled Bank	40.740.77	7 700 70
– Fixed Deposits	12,710.77	7,722.76
- Current Account	3,453.83	3,671.86
Balance at Banks with Non Scheduled Bank	0.40	4.00
– State Bank of India- Nepal	0.46	1.26
Loans and Advances (Unsecured, considered good)	16,510.91	11,678.06
Deposits		
– Tender	1,009.11	665.63
– Land, Building and Flat	2,301.18	2,302.72
– Labour	13.51	12.53
– Utility	368.22	418.59
- Securities	1,317.30	4,946.42
- Others	1,255.32	904.80
(a)	6,264.64	9,250.69
Advances		.,
- Against Plots / Projects	17,748.19	13,825.39
- Contractors	7,154.10	14,600.82
- Suppliers	3,960.67	4,961.51
– Staff	16.15	19.17
– Joint ventures	249.32	159.34
- Others	17,380.70	5,615.30
<ul> <li>Prepaid taxes and expenses</li> </ul>	7,516.14	6,279.58
(b)	54,025.27	45,461.11
Interest Receivable - Fixed Deposits (c)	13.50	9.29
Total (a+b+c)	60,303.41	54,721.09

# **Schedules to Consolidated Balance Sheet**

(Rs. in Lacs)

	As at	As at
	March 31, 2010	March 31, 2009
Schedule 8 CURRENT LIABILITIES AND PROVISIONS		
Current Liabilities		
Sundry Creditors contractors	4,855.79	6,958.58
Sundry Creditors for materials	6,772.35	9,311.92
Sundry Creditors for Consultant	12.31	_
Sundry Creditors for expenses	17,778.25	13,051.63
Advances		
- Mobilisation Advance	4,341.88	8,673.06
- Material Advance	701.33	2,406.95
- Machinery Advance	130.44	396.26
- Others	2,562.74	1,811.00
Bank Balances ( Refer note B(7) of Schedule 14 )	146.04	689.63
Security Deposits	1,447.00	989.89
(a)	38,748.13	44,288.92
Provisions		
Proposed dividend	740.87	601.56
Corporate dividend tax	125.91	102.24
Provision for tax	1,627.49	1,148.91
(Net off Advance Taxes Rs. 12,675.42 Lacs (Previous year Rs. 8,792.63 Lacs))		
(b)	2,494.27	1,852.71
Total (a+b)	41,242.40	46,141.63

# **Schedules to Consolidated Profit and Loss Account**

(Rs. in Lacs)

	Year ended March 31, 2010	Year ended March 31, 2009
Schedule 9 OTHER INCOME		
Interest - Fixed Deposits	816.46	601.49
(Tax deducted at source Rs.93.29 Lacs (Previous Year Rs. 107.80 Lacs))		
Dividend	0.77	2.58
Dividend from mutual funds	13.18	46.51
Interest on Bonds	0.01	_
Miscellaneous income	446.65	908.35
	1,277.07	1,558.93

Cahadula 10 CONCTRUCTION EVDENCES		
Schedule 10 CONSTRUCTION EXPENSES		
Opening stock of stores, construction material at site and work in progress	17,548.33	7,984.44
Add:		
Purchases of materials	61,794.30	55,913.36
Sub-Contract charges	8,342.36	14,209.89
Labour charges	39,373.65	17,724.23
Project site expenses	11,659.14	10,788.72
Freight, transport and octroi expenses	3,648.76	2,448.40
Repair and Maintenance		
– Machinery	728.29	441.93
- Office Equipment	25.53	9.94
- Vehicles	54.61	52.07
- Others	28.62	23.45
Hiring charges	2,200.27	1,983.45
Less:		
Closing stock of stores, construction materials at site and work in progress	22,420.98	17,548.33
	122,982.88	94,031.55

Schedule 11 EMPLOYEES REMUNERATION AND WELFARE EXPENSES		
Salaries and allowances	4,942.45	4,374.62
Contribution to Employees Provident Fund	114.34	123.55
Contribution to Employees State Insurance Corporation	1.70	2.92
Staff welfare	352.34	259.16
Gratuity	204.05	78.40
	5,614.88	4,838.65

# **Schedules to Consolidated Profit and Loss Account**

(Rs. in Lacs)

	Year ended	Year ended
	March 31, 2010	March 31, 2009
Schedule 12 OFFICE AND ESTABLISHMENT EXPENSES		
Advertisement	50.15	44.21
Auditor's remuneration	38.65	41.77
Books & Periodicals	2.26	_
Brokerage	0.47	_
Business promotion	140.34	173.96
Communication expenses	203.55	178.52
Donation	0.10	_
Electricity charges	487.91	651.30
Guest House Expenses	8.77	_
Interest On Mobilisation / Material Advance	139.93	_
Internet Charges	_	_
Legal and professional fees	1,080.75	208.85
Liasoning Fees	_	_
Miscellaneous expenses	414.09	153.90
Office expenses	103.62	137.55
Preliminary expenses written off	0.42	14.08
Printing and stationery	116.99	118.25
Processing fees	994.15	681.21
Share transfer expenses	_	_
Tender fees	64.18	61.21
Travelling and conveyance	297.06	325.54
Workmen Compensation Fund	68.12	_
	4,211.51	2,790.35

	6,052.13	4,356.5
Bank charges and commission	933.84	680.3
Interest	5,118.29	3,676.2
Schedule 13 FINANCE CHARGES		

### **Notes to Consolidated Accounts**

### Schedules annexed to and Forming part of the Financial Statements

#### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

#### A. Significant Accounting Policies:

#### 1. Basis of Accounting

The consolidated financial statements are prepared under historical cost convention, on going concern concept and in compliance with the Accounting Standards notified under section 211(3C) of the Companies Act, 1956 (the "Act"). The Company and its components follows mercantile system of accounting and recognises income and expenditure on accrual basis to the extent measurable and where there is certainty of ultimate realisation in respect of incomes. Accounting policies not specifically referred to otherwise, are consistent and in consonance with the generally accepted accounting policies.

#### 2. Principles of Consolidation:

The financial statements of the Company and its subsidiaries are consolidated on line by line basis by adding together the book value of like items of assets, liabilities, income, expenses, after eliminating intra-group transactions and any unrealized gain or losses on the balances remaining within the group in accordance with the Accounting Standard – 21 on "Consolidated Financial Statements".

The financial statements of joint ventures are consolidated on the same basis by using the proportionate consolidation method laid down in Accounting Standard – 27 on "Financial Reporting of Interest in Joint Venture".

Share of minority interest in the net assets of consolidated subsidiaries is identified and presented in the consolidated financial statements separately.

For the purpose of consolidation, the financial statements of subsidiaries and joint ventures are drawn up to and as at 31st March. 2010.

#### 3. Fixed Assets

Fixed Assets are stated at cost, inclusive of incidental expenses related thereto and are net of Cenvat Credit less accumulated depreciation.

#### 4. Borrowing Costs

Borrowing costs directly attributable to the acquisition/ construction of fixed assets are apportioned to the cost of the fixed assets up to the date on which the asset is put to use/ commissioned.

#### 5. Depreciation

Depreciation on Fixed Assets is provided on the written-down-value method at the rates and in the manner prescribed under Schedule XIV to the Companies Act. Depreciation on additions/ deletions to fixed assets is calculated pro-rata from/up to the date of such additions/ deletions.

#### 6. Investments

Investments are classified as current and long term investments. Current Investments are valued at lower of cost or market value. Long term Investments are stated at cost. The decline in the value of Long term investments, other than temporary is provided for.

#### 7. Inventories

Inventories of stores and construction raw materials are valued at lower of cost or net realizable value on first-in-first-out basis. Works in progress on construction contracts reflects the value of material inputs and expenses including appropriate overheads incurred on such contracts, at cost.

#### 8. Taxes on Income

- a) Provision for current tax and fringe benefit tax is made considering various allowances and benefits available to the Company under the provisions of Income Tax Act, 1961.
- b) In accordance with Accounting Standard AS-22 "Accounting for Taxes on Income", deferred tax resulting from timing differences between book and tax profits are accounted for at tax rate substantially enacted by the Balance Sheet date to the extent the timing differences are expected to be crystallized.

### **Notes to Consolidated Accounts**

#### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

Deferred Tax Assets arising on account of carried forward losses and unabsorbed depreciation as per Income Tax Act, 1961 are recognised to the extent there is a virtual certainty supported by convincing evidence that such assets will be realized.

#### 9. Sales Tax / WCT / VAT:

Where the company has contractual right to claim equal amount regarding the said liability from the clients, the same is not charged as expenditure.

Where the ultimate liability would be on the Company, the same is accounted provisionally as per the information and the final adjustment for the same is done as and when the demand from concerned authorities is raised. During the year under review, sales tax also includes amount paid on account of sales tax assessment.

#### 10. Foreign Currency Transactions

Foreign currency transactions are recorded at the exchange rates prevailing on the date of such transactions. Monetary assets and liabilities as at the Balance Sheet date are translated at the rates of exchange prevailing at the date of the Balance Sheet. Gains and losses arising on account of differences in foreign exchange rates on settlement/ translation of monetary assets and liabilities are recognised in the Profit and Loss Account. Non-monetary foreign currency items are carried at cost.

#### 11. Revenue Recognition

- a) Income from Construction is recognized as determined by the Project Manager by taking into consideration actual cost incurred and profit evaluated and duly certified by the client. All other income expenditure are recognised and accounted for on an accrual basis. Losses on contracts are fully accounted far as and when incurred. Foreseeable losses are accounted for when they are determined. Insurance claims are accounted for on cash basis.
- **b)** Turnover represents Work Certified as determined by the Project Managers by taking into consideration the actual cost incurred and profit evaluated and duly certified by the client and is inclusive of service tax.
- c) Dividends are accounted for when the right to receive dividend is established.
- d) Income from interest on deposits, loans and interest bearing securities is recognised on time proportionate method.
- e) Share of profit/loss from firms in which the company is a partner is accounted for in the financial year ending on (or immediately before) the date of the balance sheet.

#### 12. Impairment of Assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Profit and Loss Account. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount.

#### 13. Provisions, Contingent Liabilities and Contingent Assets

The Company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources.

Where there is a possible obligation or a present obligation but the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent Assets are neither recognized nor disclosed.

#### 14. Accounting Estimates

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amounts of assets and liabilities on the date of financial statements and the reported amounts of revenue and expenses during the

### **Notes to Consolidated Accounts**

#### Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

reporting period. Difference between the actual results and the estimates are recognized in the period in which the results are known/ materialised.

#### **B. Notes to Accounts:**

#### 1. Contingent Liabilities not provided for (As certified by the Management)

(Rs. in Lacs)

Particulars	As at March 31, 2010	As at March 31, 2009
Guarantees given by banks on behalf of the Company	73,095.87	52,073.63
Corporate Guarantees given by the Company	2,000.00	7,333.00
Claims against the Company not acknowledged as debts in respect of :		
a. Income Tax matters	Nil	Nil
b. Sales Tax matters	Nil	Nil
c. Excise Duty matters	Nil	Nil
d. Others	Nil	Nil
Letter of Credit	3,992.43	2,085.83
Total	79,088.30	61,492.46

#### 2. Managerial Remuneration

(Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
i) Salaries to Whole-time Directors		
(Including Chairman and Managing Director)	325.00	144.00
ii) Contribution to Provident and Other Funds	Nil	Nil
iii) Perquisites	Nil	Nil
iv) Commission	5.70	4.90
Total	330.70	148.90

**Note:** Provisions for post retirement benefits which are based on actuarial valuations done on an overall company basis are excluded above.

#### 3. Payment to Auditors

(Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
Statutory Audit Fees	41.77	31.77
Tax Audit Fees	10.00	10.00
Profession Fees for Qualified Institutional Placement.	15.00	Nil
Certification and Other Matters	12.63	7.50
Total	79.40	49.27

### **Notes to Consolidated Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

#### 4. Secured Loans:

(Rs. in Lacs)

Sr. No.	Name of the bank	Balance as on 31st March, 2010	Security
1.	Allahabad Bank	5,869.34	Exclusive Charge over current assets of Tansa Pipe Line Project
2.	Indian Bank	2,502.84	Secured by charge over current assets of Company
3.	Indusind Bank	500.00	Secured by charge over current assets of Company
4.	L&T Infrastructure Finance Co. Ltd	7,187.50	Secured by charge over current assets of Company
5.	Oriental Bank of Commerce	5,679.88	Exclusive Charge over current assets of Tansa Pipe Line Project
6.	Standard Chartered Bank	4,850.00	Exclusive Charge over current assets of Pink City Express Way Project
7.	Tata Capital Ltd	1,500.00	Exclusive Charge over current assets of Mandoli Prison & Seabird Project

#### 5. Deferred Tax Liability / (Asset):

(Rs. in Lacs)

Particulars	March 31, 2010	March 31, 2009
Depreciation as per books	1759.61	1625.95
Depreciation as per Income Tax Act	1696.00	1808.47
Excess of Income Tax Depreciation over Book Depreciation	(63.61)	182.52
Deferred Tax / (Assets) Liability	(21.53)	62.04
Deferred Tax assets on account of timing difference due to disallowance		
of expenses in current year	8.28	(10.40)
Deferred Tax Liability as per beginning of financial year	158.96	107.32
Add / (Less): Other adjustments relating to sale of assets etc.	_	
Deferred Tax Liability as at end of financial year	145.71	158.96

#### 6. Related Party Disclosures:

Refer Annexure attached.

**7.** Bank balances under Current Liabilities represents credit balances in bank accounts as at the Balance Sheet date to book entries standing in bank reconciliation.

#### 8. Operating Leases

Disclosure under Accounting Standard 19 (Leases) issued by the Institute of Chartered Accountants of India, the Company has taken various residential/ office premises (including Furniture and Fittings if any) under Leave and License agreements for periods which generally range between 11months to 3 years. These arrangements are renewable by mutual consent on refundable security deposits. These payments are recognized in Profit and loss Account under Rent, Rates and Taxes.

### **Notes to Consolidated Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

#### 9. Earnings Per Share

(Rs. in Lacs)

Particulars	Year ended March 31, 2010	Year ended March 31, 2009
Profit after Tax (Rs. In Lacs)	8562.76	7037.60
Weighted Average Number of Equity Shares outstanding		
during the year (No. in Lacs)	137.30	133.68
Basic and Diluted Earnings Per Share (Rs.)	62.36	52.65
Nominal Value per Share (Rs.)	10	10.

**10.** The interest has not been provided on Unsecured Loans received from Directors and others, since these are considered as interest free.

#### 11. The Consolidated financial statements consists of the financial statements of the following subsidiaries:

Rs. in Lacs)

Sr. No.	Name of the Subsidiary	Country of Incorporation	Proportion of ownership as at March 31, 2010	Proportion of ownership as at March 31, 2009
1.	Unity Realty and Developers Limited	India	100%	100%
2.	Unity Infrastructure Assets Limited	India	100%	100%
3.	Unity Agriprojects Projects Private Limited	India	100%	100%
4.	Aura Greenport Private Limited	India	100%	100%
5.	Unity Integrated Roads Private Limited	India	100%	100%
6.	Unity Telecom Infrastructure Limited	India	100%	100%
7.	Unity Middle East (FZE)	U.A.E.	100%	100%
8.	Unity Kurahashi India Private Limited	India	100%	100%
9.	URDL Bangalore Developers Private Limited	India	100%	100%
10.	Bengal Unity Realtors Private Limited	India	100%	100%
11.	Bengal URDL Housing Projects Limited	India	100%	100%
12.	Unity Natural Resources Pvt Limited	India	74%	74%
13.	Unity Tourist Hospitality Pvt Ltd.	India	88%	_
14.	Suburban Agriculture Diary and Fisheries Pvt Ltd.	India	100%	100%

### **Notes to Consolidated Accounts**

Schedule 14 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Contd.)

**12.** The Consolidated financial statements consists of the financial statements of the following joint ventures:

(Rs. in Lacs)

Sr.	Joint Venture	Proportion	Company	y's Share as o	n 31st Marcl	n 2010 in:
No.	Joint Venture	ownership	Assets	Assets Liabilities		Expenses
1.	Thakur Mhatre – Unity Joint Venture	30%	26.32	17.14	59.28	32.69
2.	Unity- Patel Joint Venture	99%	880.82	649.81	336.92	327.18
3.	Unity- Chopra Joint Venture	80%	107.47	56.50	1.49	0.80
4.	Backbone- Unity Joint Venture	50%	390.87	301.44	0.29	1.06
5.	Unity- SMC Joint Venture	40%	687.28	675.37	309.36	300.81
6.	Unity- Pratibha- Consortium	30%	474.08	246.85	739.45	739.45
7.	Unity- SNB- Joint Venture	70%	1,288.02	1,240.25	618.30	602.40
8.	UGCC- Unity Joint Venture	70%	596.24	579.78	159.71	150.74
9.	Unity- BBEL Joint Venture	60%	1,409.28	1,227.09	6,811.70	6,643.89
10.	Unity M & P WPK Consortium	100%	4,030.46	4,003.93	2,345.43	2,331.20
11.	Unity Axelia Joint Venture	60%	2,673.38	2,659.78	231.51	217.63
12.	NCC- SMC-Unity Joint Venture	25%	193.78	137.42	346.43	336.54
13.	Unity IVRCL Joint Venture	50%	Nil	Nil	Nil	Nil
14.	Axelia Unity Joint Venture	10%	Nil	Nil	Nil	Nil
15.	Unity Brahmaputra Joint Venture	19%	Nil	Nil	Nil	Nil

#### 13. Impairment of Assets:

On a further assessment of the Impairment of Fixed Assets of the Company as at Balance Sheet date as required by Accounting Standard 28 (AS – 28): "Impairment of Assets "issued by the Institute of Chartered Accountants of India, company is of the view that no provision for impairment of Fixed Assets is required.

#### 14. End Use of the Money raised through Qualified Institutional Placement:

(Rs. in Lacs)

Sr. No.	Particulars	Year ended March 31, 2010
1.	Money raised through Qualified Institutional Placement	7,334.35
2.	Less: Share Issue Expenses	287.50
3.	Balance available for Utilisation	7,046.85
4.	Utilised for :	
	Capital Goods	762.12
	Working Capital	6,284.73

<sup>15.</sup> Prior year comparatives have been reclassified to confirm with the current year's presentation, wherever applicable.

As per our attached report of even date.

For C.B.CHHAJED & CO.

For and on behalf of the Board

Chartered Accountants

C.B.Chhajed Partner	Kishore K.Avarsekar Chairman & Managing Director	Abhijit K.Avarsekar Vice Chairman & Managing Director	Pushpa K.Avarsekar  Executive Director
Place: Mumbai	Ashish K.Avarsekar Executive Director	Madhav G.Nadkarni	Manoj J.Thakar
Date: 28 May, 2010		Chief Financial Officer	Company Secretary

### Consolidated Cash Flow Statement for the year ended 31st March, 2010

(Rs. in Lacs)

	200	9-10	2008-09		
CASH FLOWS FROM OPERATING ACTIVITIES					
Net profit before taxation, and extraordinary items	12,986.14		10,391.74		
Adjustment for:					
Depreciation	1,747.05		1,591.18		
Preliminary expenses written off	_		7.77		
(Profit)/ Loss on sale of Fixed Assets	(0.90)		(1.55)		
Interest income	(815.47)		(600.55)		
Dividend income	(13.93)		(49.09)		
Interest expenses	4,907.21		4,004.36		
Operating profit before working capital changes	18,810.10		15,343.87		
(Increase)/Decrease in Sundry debtors	(15,138.76)		(5,803.61)		
(Increase)/Decrease in Inventories	(2,267.05)		(7,187.40)		
(Increase)/Decrease in Loans and advances	(8,317.51)		(19,083.37)		
Increase/(Decrease) in Current liabilities	(6,728.38)		11,182.78		
Cash generated from operations	(13,641.61)		(5,547.74)		
Income tax paid	(3,935.17)		(3,554.83)		
Net Cash from operating activities		(17,576.78)		(9,102.57)	
CASH FLOW FROM INVESTING ACTIVITIES					
Purchase of Fixed assets	(1,056.53)		(6,601.52)		
(Increase)/Decrease in Capital WIP	(66.72)		-		
Sale of Fixed assets	14.46		11.00		
(Increase) / Decrease in Investments	(37.15)		1,039.29		
Interest received	815.47		600.55		
Dividend received	13.93		49.09		
Net cash from investing activities		(316.53)		(4,901.60)	
CASH FLOW FROM FINANCING ACTIVITIES					
Increase in Share Capital	144.95		-		
Increase in Securities Premium Account	6,901.90		-		
Proceeds from long term & other borrowings	21,429.87		19,262.81		
Interest paid	(4,907.21)		(4,004.36)		
Dividend paid	(703.80)		(625.62)		
Net cash used in financial activities		22,865.71		14,632.82	
Net increase in cash and cash equivalents		4,972.40		628.65	
Cash and cash equivalents at beginning of period		11,129.62		10,500.97	
Cash and cash equivalents at the end of period		16,102.02		11,129.62	

#### Notes:

i) The above Cash Flow statement has been prepared under "Indirect Method" as set out in Accounting Standard -3 ' Cash Flow Statement.

ii) Figures in Brackets Indicates outflows.

iii) Cash and Cash equivalents at the end of period include Deposit With Banks aggregating to Rs 12,710.77 Lacs (Previous Year Rs.7,720.76 lacs)

iv) Previous year's figures have been regrouped / rearranged / recasted whereever necessary to make comparable with those of current year.

As per our attached report of even date.

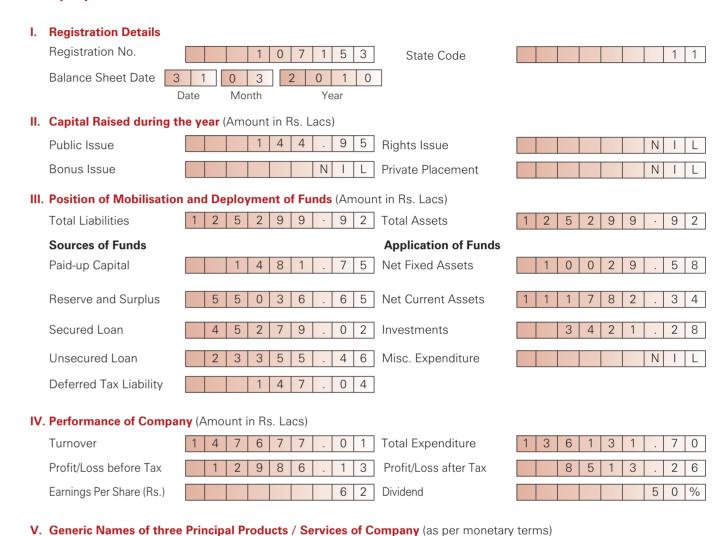
#### For C.B.CHHAJED & CO.

For and on behalf of the Board

Chartered Accountants

C.B.Chhajed Kishore K.Avarsekar Abhijit K.Avarsekar Pushpa K.Avarsekar Partner Chairman & Vice Chairman & Executive Director Managing Director Managing Director Place: Mumbai Ashish K.Avarsekar Madhav G.Nadkarni Manoj J.Thakar Chief Financial Officer Date: 28 May, 2010 Executive Director Company Secretary

Additional information as required under part IV to the Companies Act, 1956, Balance Sheet Abstract and Company's General Business Profile:



**Engineering and Construction** 

Not Applicable

For and on behalf of the Board

Kishore K.Avarsekar	Abhijit K.Avarsekar	Pushpa K.Avarsekar
Chairman &	Vice Chairman &	Executive Director
Managing Director	Managing Director	
Ashish K.Avarsekar	Madhav G.Nadkarni	Manoj J.Thakar
Executive Director	Chief Financial Officer	Company Secretary

92 | Unity Infraprojects Limited

**Product Description** 

Item Code Number

**Unity Infraprojects Limited** 

# Financial details of Subsidiaries as required by the approval under section 212 of the Companies Act, 1956

(Rs. in Lacs)

Sr. No.	Name of Subsidiary	Paid-up Capital	Reserves	Total Assets	Total Liabilities	Invest- ments	Turnover	Profit Before Tax	Provision for Tax	Profit/ (Loss) After Tax	Proposed Dividend
1.	Unity Realty And Developers Ltd.	200.00	780.00	22,725.45	<b>22</b> ,7 <b>2</b> 5.45	3,297.48	٧IL	NIL	NIL	N <b>I</b> L	NIL
2.	Unity Infrastructure Assets Ltd.	622.50	6°7 <b>.</b> 50	´,581 <b>.</b> /3	1,581,/3	۷ <b>I</b> L	VIL	NIL	NIL	N <b>I</b> L	NIL
3.	Unity Midole East (FZE),										
	Sharjah Dubai (U.A.E.)	36.67	N <b>I</b> L	42.83	42.83	VIL	VIL	(13.02)	NIL	(13.02)	NIL
4.	Unity Kurahashi India Pvt Ltd	5,00	NIL	6,36	6,36	VIL	VIL	NIL	NIL	N <b>I</b> L	NIL
5.	URDL Bangalore Developers Pvt Ltd	1.00	NIL	1.38	1,38	VIL	VIL	(0,05)	NIL	(0,05)	NIL
6.	Bengal Unity Realtors Pvt Ltd	1.00	NIL	1.32	1.32	VIL	VIL	(0.05)	NIL	(0.05)	NIL
7.	Bengal URDL Housing Projects Ltd	5.00	N <b>I</b> L	5.47	5./-7	VIL	VIL	(0.17)	NIL	(0,17)	NIL
8.	Suburban Agriculture Dairy										
	& Fisheries Pvt Ltd	1.00	N <b>I</b> L	52.16	52.16	VIL	0.06	0.29	NIL	0.29	NIL
9.	Unity Telecom Infrastructure Ltd	735.00	352.41	3,554.98	3,554.98	16 <b>.</b> 57	3,465.98	114.01	28.41	76.11	NIL
10.	Unity Natural Resources Pvt. Ltd	1.00	NIL	1.17	1.17	0.65	VIL	NIL	NIL	N <b>I</b> L	NIL
11	Aura Greenport Pvt Ltd	41.00	N <b>I</b> L	65.78	65.78	VIL	٧IL	NIL	NIL	N <b>I</b> L	N <b>I</b> L.
12.	Unity Agriprojects Pvt Ltd	41.00	N <b>I</b> L	55.61	55,61	٧ĮL	V∎L	N <b>I</b> L	NIL	N <b>I</b> L	NIL
13.	Unity Integrated Roads Pvt Ltd	1.00	NIL	3,61	3,61	VIL	VIL	NIL	NIL	N <b>I</b> L	NIL
14.	Unity Tourist Hospitality Pvt Lto	1.00	NIL	3,53	3,53	VIL	VIL	NIL	NIL	N <b>I</b> L	NIL

94 | Unity Infraprojects Limited

### **Unity Infraprojects Limited**

Regd. Office: 1252, Pushpanjali, Old Prabhadevi Road, Prabhadevi, Mumbai - 400025

# **Notice**

Notice is hereby given that the 13th Annual General Meeting of the Members of Unity Infraprojects Limited will be held on September 03, 2010 at 3.30 p.m. at Textile Committee Auditorium, Textile Committee Building P. Balu Road, Near Tata Press, Prabhadevi Chowk, Old Prabhadevi Road, Mumbai 400025, to transact the following businesses:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Balance Sheet as at March 31, 2010, Profit and Loss Account for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- 2. To declare Dividend on Equity Shares.
- 3. To appoint Statutory Auditor and to fix their remuneration and in this regard to consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
- "RESOLVED THAT M/s. C. B. Chhajed & Co., Chartered Accountants, be and is hereby appointed as Auditor of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company and the Chairman and Managing Director or Vice Chairman and Managing Director of the Company be and is hereby authorised to fix their remuneration, plus applicable Service tax and reimbursement of out of pocket expenses incurred by them for the purpose of Audit."
- 4. To appoint a Director in place of Mr. Anil Joshi who retires by rotation and being eligible offers himself for reappointment.
- 5. To appoint a Director in place of Mr. Chaitanya Joshi who retires by rotation and being eligible offers himself for reappointment.

By Order of the Board of Directors

Place: Mumbai Dated: May 28, 2010 Manoj J.Thakar Company Secretary

#### Notes:

- 1. A member entitled to attend and vote at the Annual General Meeting (the Meeting)—is entitled to appoint a proxy to attend and vote on a poll instead of himself and the proxy need not be a member of the Company. The instrument appointing proxy should—however—be deposited at the Registered Office of the Company not less than Forty-Eight hours before commencement of the Meeting.
- 2. Corporate Members intending to send their authorised representatives to attend the Meeting are requested to

- send a certified copy of the Board Resolution authorising their representative to attend and vote on their behalf at the Meeting.
- 3. In terms of Article 138 of the Articles of Association of the Company, Mr. Anil Joshi, Mr. Chaitanya Joshi, retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for re-appointment. Brief resume of these Directors, nature of their expertise in specific functional areas and names of companies in which they hold Directorships and Memberships /Chairmanships of Board Committees, as stipulated by

Listing Agreement with the Stock Exchanges are provided in the Corporate Governance Section of the Annual Report.

- 4. All Members are requested to bring their Attendance Slip along with their copy of Annual Report to the Meeting.
- 5. Members who hold shares in dematerialized form are requested to write their Client ID and DP ID Numbers and those who hold shares in physical form are requested to write their Folio Number in the Attendance Slip for attending the Meeting, at the Annual General Meeting Venue.
- 6. In case of joint holders attending the Meeting, only such joint holder who is highest in the order of names will be entitled to vote.
- 7. The Register of Members and Share Transfer Books will remain closed from August 26, 2010 to September 03, 2010 (both days inclusive) in terms of Section 154 of the Companies Act, 1956 for determining the names of Members eligible for dividend on Equity Shares, if declared at the Meeting.
- 8. In order to provide protection against fraudulent encashment of dividend warrants, Members who hold shares in physical form are requested to intimate the Company's Registrars and Transfer Agents, M/s. Link Intime India Private Limited, under the signature of the Sole/First joint holder, the following information to be incorporated on dividend warrants
  - Name of the Sole/First joint holder and the Folio Number
  - Particulars of Bank Account, viz.:

- Name of Bank and branch
- Complete address of the Bank with Pin Code Number
- Savings Bank Account No. / Current Account No.

Company will not be responsible for any want of information from shareholders or any frauds that occur for the same. Members are advised to refer to the Shareholders' Referencer provided in the Corporate Governance Section of the Annual Report.

- Member desiring any information with regards to Accounts are requested to write to the Company at an early date so as to enable the management to keep the information ready.
- 10. The Company has obtained the approval of the Central Government under section 212 (8) of the Companies Act, 1956, Company has accordingly published the Consolidated Financial Statements and summary of financial details of subsidiaries in the Annual Report of the Company. Any shareholder interested in the financial statements of subsidiary companies may visit with prior appointment to inspect the sane at the registered office of the Company between 11, 00 A.M. and 5,00 P.M. on all working days except Saturdays.
- 11. Members are requested to note that 1365 Shares are held by the Company in the suspense account in respect of IPO dropped cases the Company would transfer the shares from the suspense Account to the rightful owners as and when they approach the Company after proper verification of the identity of the allottee in the maiden IPO of the Company in the year 2006

By Order of the Board of Directors

Place: Mumbai

Dated: May 28, 2010

Company Secretary

Company Secretary

# **Corporate information**

#### **Board of Directors**

Chairman & Managing Director

Kishore K. Avarsekar

Vice Chairman & Managing Director

Abhijit K. Avarsekar

**Executive Directors** 

Pushpa K. Avarsekar

Ashish K. Avarsekar

Directors

Anil G. Joshi

Chaitanya Joshi

Girish Gokhale

Dinesh Joshi

#### Corporate Management

Chief Operating Officer

Yogen Lal

Chief Financial Officer

Madhav Nadkarni

Chief Procurement Officer

Rajiv Shah

Company Secretary

Manoj Thakar

Senior Vice-President

Iftekar Ahmed

Angad Biradar

#### **Auditors**

C. B. Chhajed & Co.

#### Solicitors

Amarchand Mangaldas & Suresh A. Shroff & Co. Vidhi Partners

#### Registrars & Share Transfer Agents

Link Intime India Private Ltd.

C/13, Pannalal Silk Mills Compound,

L B S Marg, Bhandup (West), Mumbai - 400 078

Telephone: 91-22 - 2596 3838

Fax: 91 - 22 - 2594 6969

Email: isrl@linkintime.co.in

#### Bankers

- 1. State Bank of India
- 2. State Bank of Indore
- 3. State Bank of Patiala
- 4. State Bank of Mysore
- 5. ICICI Bank Limited
- 6. IDBI Bank Limited
- 7. Abhyudaya Co-op. Bank Limited
- 8. Standard Chartered Bank
- 9. DBS Bank Limited
- 10. RBS Bank
- 11. Yes Bank Limited
- 12. ING Bank Limited
- 13. IndusInd Bank Limited
- 14. UCO Bank
- 15. Indian Bank
- 16. Oriental Bank of Commerce
- 17. Allahabad Bank
- 18. Federal Bank
- 19. Catholic Syrian Bank
- 20. Dena Bank

#### Registered Office

1252, Pushpanjali Apartments,

Old Prabhadevi Road, Prabhadevi, Mumbai - 400 025.

Telephone: +91-22-6666 5500

Fax: +91-22-6666 5599

Website: www.unityinfra.com

# Notes


### **Unity Infraprojects Limited**

Regd. Office: 1252, Pushpanjali, Old Prabhadevi Road, Prabhadevi, Mumbai - 400025

### **ATTENDANCE SLIP**

PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL

Joint shareholders may obtain an additional Slip at the venue of the meeting

b) Mr. Chaitanya Joshi  4. Appointment of Auditors  Signed this day of 2010.  DP ID*  No. of shares held * Applicable for members holding shares in electronic form	Ledger Folio No CLIENTID*	
b) Mr. Chaitanya Joshi  4. Appointment of Auditors  Signed thisday of2010.  DP ID*		
b) Mr. Chaitanya Joshi 4. Appointment of Auditors  Signed this day of 2010.		
b) Mr. Chaitanya Joshi 4. Appointment of Auditors	Ledger Folio No	
b) Mr. Chaitanya Joshi		
<u> </u>		
a) Mr. Anil Joshi		
3. Re-appointment of the following Directors retiring by rotation		
declaration of Dividend on Equity Shares		
Adoption of Accounts, Report of the Board of Directors and Auditor		5
I wish my above Proxy to vote in the manner as indicated in the box below:  Resolution	For	Against
as my/our proxy to attend and vote for me on my behalf at the THIRTEENTH ANNU Committee Auditorium, Textile Committee Building, P. Balu Road, Near Tata Press, P 400025 on Friday,3rd September, 2010, at 3.30p.m.and at any adjournment thereof.		
or failing him / her		
Infraprojects Limited, hereby appoint		
We		being a member of Unit
PROXY FORM		
Regd. Office: 1252, Pushpanjali, Old Prabhadevi Road, Prab		
Unity Infraprojects Limited		
No. of shares held (To be signed at the time of handing over this slip)  * Applicable for members holding shares in electronic form		mber's / Proxy's Signatur
DP ID*	CLIENTID*	
Signed thisday of2010.		
Committee Building, P. Balu Road, Near Tata Press, Prabhadevi Chowk, Old Prabhade 2010, at 3.30p.m.	evi Road, Mumbai-400025	on Friday,3rd Septembe
I hereby record my presence at the THIRTEENTH ANNUAL GENERAL MEETING of the		
Full Name of the Proxy (IN BLOCK LETTERS) :  (To be filled in if Proxy attends instead of the Member)  I hereby record my presence at the THIRTEENTH ANNUAL GENERAL MEETING of the		

Note: This proxy form duly completed must be deposited at the Company's Registered Office at least 48 hours before the meeting.

# Our projects showcase





Gurudwara Takht & Yatri Niwas - Nanded, Maharashtra

High Court Circuit Bench Building - Gulbarga, Karnataka



Hospital - Kathmandu Nepal



Replacement of Tansa Mains - Thane District



Major Dhyanchand National Hockey Stadium - New Delhi



Ashoka Garden, Swan Mills - Mumbai



Strengthening of Jogeshwari - Vikhroli Link Road, Mumbai

# Awards and accolades



Shri. Kishore Avarsekar received Udyog Rattan and Business Excellence from the hands of Former Dy. Prime Minister H E Com Dabbaranci at the glittering Award ceremony held at Bangkok, Thailand. These awards were organised by IES, India and Indo Thai Economic Forum



Unity Infraprojects Limited received Essar Steel Infrastructure Excellence Award organised by CNBC - TV 18 for Railway Tunnel Project executed at Agartala, Tripura. Shri. Abhijit Avarsekar - VCMD & CEO receiving award from the hands of Shri. Kamal Nath - Union Minister (MORTH) and Shri. S S Kohli - Chairman, IIFCL



Unity Infraprojects Limited received Best Professionally Managed Company Award from Construction Industry Development Council (CIDC) - Body of Planning Commission, Govt. of India for the second consecutive year



Shri. Abhiji Avarsekar - VCMD & CEO, Unity Infraprojects Limited receives Best Leadership Award at Infra - 2009 summit from Shri. Pradeep Kumar -CEO, IIFCL



Unity Infraprojects Limited received Best Corporate of the Year - 2009 award at Infra 2009 Summit



### Unity Infraprojects Limited

1252, Pushpanjali Apartments, Old Prabhadevi Road, Prabhadevi Mumbai 400 025, Maharashtra, INDIA
Tel: +91-22-6666 5500, Fax: +91-22-6666 5599
Email: info@unityinfra.com
Website: www.unityinfra.com