### **ALLCARGO LOGISTICS LIMITED**

(CIN: L63010MH2004PLC073508)

Regd. Office: Avashya House, 6th Floor, CST Road, Kalina, Santacruz (E), Mumbai – 400 098

Phone: +91 22 26675800 / +91 22 66798100 Fax: +91 22 66798195

Website: <a href="mailto:www.allcargologistics.com">www.allcargologistics.com</a> Emai: <a href="mailto:investors.relations@allcargologistics.com">investors.relations@allcargologistics.com</a>





### NOTICE

**NOTICE** is hereby given that the Twenty First Annual General Meeting of the Members of **Allcargo Logistics Limited** will be held on Thursday, August 07, 2014 at 4.00 p.m. at Avashya House, 5th Floor, CST Road, Kalina, Santacruz (E), Mumbai – 400 098, to transact the following business:

### **ORDINARY BUSINESS:**

- To receive, consider and adopt the standalone and consolidated Audited Profit and Loss Account of the Company for the financial year ended March 31, 2014, the Balance Sheet as on that date together with the reports of the Directors' and Auditors' thereon.
- 2. To declare dividend on equity shares of the Company for the financial year ended March 31, 2014.
- 3. To appoint a director in place of Mr. Umesh Shetty (DIN 00034931), who retires by rotation and being eligible offers himself for re-appointment.
- 4. To appoint a director in place of Mr. Kaiwan Kalyaniwalla (DIN 00060776), who retires by rotation and being eligible offers himself for re-appointment.
- 5. To appoint M/s. B S R & Co. LLP, Chartered Accountants (ICAI Registration No. 101248W) and M/s Appan & Lokhandwala Associates, Chartered Accountants (ICAI Registration No. 117D40W) as statutory auditors of the Company to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

### **SPECIAL BUSINESS:**

- 6. To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution**: "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013 and Clause 49 of the Listing Agreement, Mr. Keki Elavia (DIN 00003940), Director of the Company who retires by rotation at this Annual General Meeting under the erstwhile applicable provisions of the Companies Act, 1956, and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for a term of
  - five consecutive years up to March 31, 2019."

    To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution**:
- "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013 and Clause 49 of the Listing Agreement, Mr. Hari Mundra (DIN 00287029), Director of the Company who retires by rotation at this Annual General Meeting under the erstwhile applicable provisions of the Companies Act, 1956, and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for a term of five consecutive years up to March 31, 2019."
- 8. To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution**: "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013 and Clause 49 of the Listing Agreement, Mr. Mohinder Pal Bansal (DIN 01626343), Director of the Company, whose period of office is liable to determination by retirement by rotation under the erstwhile applicable provisions of the Companies Act, 1956, and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of
- 9. To consider and if thought fit, to pass with or without modification(s), the following resolution as **Ordinary Resolution**:

the Company to hold office for a term of five consecutive years up to March 31, 2019."

- "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013 and Clause 49 of the Listing Agreement, Prof. J Ramachandran (DIN 00004593), Director of the Company, whose period of office is liable to determination by retirement by rotation under the erstwhile applicable provisions of the Companies Act, 1956, and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company to hold office for a term of five consecutive years up to March 31, 2019."
- 10. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution:**"RESOLVED THAT in supersession of the Ordinary Resolution passed at the Extraordinary General Meeting held on November 30, 2009 u/s 293(1)(d) of the Companies Act, 1956 and pursuant to Section 180(1)(c) and any other applicable provisions of



the Companies Act, 2013 and the rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force), the consent of the Company be and is hereby accorded to the Board of Directors of the Company (hereinafter referred to as the "Board", which term shall be deemed to include any Committee thereof which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this resolution) to borrow moneys in excess of the aggregate of the paid up share capital and free reserves of the Company, provided that the total amount borrowed and outstanding at any point of time, apart from temporary loans obtained/to be obtained from the Company's Bankers in the ordinary course of business, shall not be in excess of ₹ 1,000 Crores (Rupees One Thousand Crores only) over and above the aggregate of the paid up share capital and free reserves of the Company.

RESOLVED FURTHER THAT the Board be and is hereby authorized to negotiate and finalise the terms and conditions for all such borrowings with respect to the interest, repayment, security or otherwise as it may deem fit in its absolute discretion and to do all such acts, deeds, matters and things and to delegate all or any of the above powers to the Committee of Directors or the Managing Director or any officer of the Company and generally to do all acts, deeds and other things that may be necessary, proper, expedient or incidental for the purpose of giving effect to the said Resolution."

11. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution:** 

"RESOLVED THAT in supersession of the Ordinary Resolution passed at 17th Annual General Meeting held on May 20, 2010 u/s 293(1)(a) of the Companies Act, 1956 and pursuant to Section 180(1)(a) and any other applicable provisions of the Companies Act, 2013 and the rules made thereunder (including any statutory modification(s)) or re-enactment thereof for the time being in force) and subject to such approvals, permissions, sanctions, confirmations, as may be required under any law for the time being in force, the consent of the Company be and is hereby accorded to the Board of Directors the Company (hereinafter referred to as the "Board", which term shall be deemed to include any Committee thereof which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this resolution) to mortgage and/or charge, in such form and manner and with such ranking and at such time and on such terms as the Board may determine, all or any of the movable and / or immovable properties of the Company, both present and future, and/or the whole or any part of the undertaking(s) of the Company in favour of the Lender(s), Agent(s) and Trustee(s), for securing the borrowings of the Company by way of loan(s) (in foreign currency and/or rupee currency) and Securities (comprising fully/partly Convertible Debentures and/or Non-Convertible Debentures with or without detachable or non-detachable Warrants and/or secured premium notes and/or floating rates notes/bonds or Foreign Currency Convertible Bonds, other debt instruments), issued/to be issued by the Company, from time to time, subject to the limits approved by the Members of the Company under Section 180(1)(c) of the Companies Act, 2013, from time to time.

RESOLVED FURTHER THAT for the purpose of giving effect to this resolution, the Board be and is hereby authorised to finalise, settle and execute such documents/undertakings/ deeds/writings/ papers/ agreements as may be required and to do all such acts, deeds, matters and things, as it may in its absolute discretion deem necessary, proper or desirable and to settle any question, difficulty or doubt that may arise in regard to creating mortgages/charges as aforesaid or any other matter in this regard and also to delegate all or any of the above powers to the Committee of Directors or the Managing Director or the officer of the Company and generally to do all acts, deeds and other things that may be necessary, proper, expedient or incidental for the purpose of giving effect to the said Resolution."

12. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution:** 

"RESOLVED THAT in supersession of the resolution no.8 passed previously by the Shareholders of the Company at the 18th Annual General Meeting held on May 13, 2011 and pursuant to the provisions of Sections 197, 198 and all other applicable provisions of the Companies Act, 2013 an the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), and subject to all applicable approval(s) as may be required, the consent of the Company be and is hereby accorded to pay the remuneration to the Directors who is/are neither in the whole time employment of the Company nor the Managing Director(s) of the Company, in such manner as the Board of Directors (hereinafter referred to as the "Board", which term shall be deemed to include any Committee, thereof which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by the Board) may from time to time determine, by way of commission up to one per cent of the net profits of the Company calculated in the manner referred to in Section 198 of the Companies Act, 2013 or any statutory modification(s) or re-enactment thereof, in each financial year commencing from the financial year on April 1, 2014.

RESOLVED FURTHER that the above remuneration shall be in addition to fee payable to the director(s) for attending the meetings of the Board or Committee thereof or for any other purpose whatsoever as may be decided by the Board of Directors and reimbursement of expenses for participation in the Board and other meetings.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds and things as may be considered necessary, proper or expedient to give effect to this resolution."

- 13. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution**:
  - "RESOLVED THAT pursuant to the provisions of Section 188(1)(f) and other applicable provisions of the Companies Act, 2013 (the "Act") read with the applicable provisions of the Companies (Meetings of Board and its Powers) Rules 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), consent of the Company be and is hereby accorded for re-appointment of Mr. Armin Kalyaniwalla as Chief Executive Officer Project Division of the Company, on the following terms & conditions and remuneration as recommended by the Nomination and Remuneration Committee and the Board of Directors of the Company.
  - (I) <u>Tenure:</u>

The appointment shall be for a period of 3 years commencing from January 1, 2015.

(II) Duties and Responsibility:

Subject to the superintendence, control and overall direction of the Board of Directors of the Company, Mr. Armin





Kalyaniwalla as Chief Executive Officer of Project Division shall be responsible for general conduct and management of the Project Division of the Company and Mr. Armin Kalyaniwalla shall also exercise and perform such powers and duties as the Board of Directors of the Company may from time to time determine and shall also do and perform all other acts and things which in the ordinary course of business he may consider necessary or proper or in the interest of the Company.

### (III) Remuneration:

6,83,000 (Rupees Six Lakhs Eighty Three Thousand Only) per month with a power to the Board to increase the remuneration payable up to a maximum limit of ₹ 10,00,000/- (Rupees Ten Lacs Only) per month from time to time during his tenure.

### (IV) Perquisites: Subject to a ceiling of 20% of the remuneration:

In addition to the prescribed remuneration, Mr. Armin Kalyaniwalla will also be entitled to perquisites and allowances like chauffer driven car for office use, mobile phones with SIM card, telephone at residence and such other perquisites and allowances in accordance with the rules of the Company or as may be agreed to by the Board of Directors of Company with Mr. Armin Kalyaniwalla.

### (V) Other Terms and Conditions:

- i. Mr. Armin Kalyaniwalla shall, unless prevented by ill health or disability, throughout his term devote adequate time, attention and exclusively to the business of the Company and in all respects conform to and comply with the directions given and regulations made by the Board of Directors and he shall faithfully and diligently serve the Company and use his best endeavors to promote the interests of the Company.
- ii. Mr. Armin Kalyaniwalla shall be in the exclusive employment with Allcargo Logistics Ltd. and will not hold a place of profit in any other company.
- iii. Mr. Armin Kalyaniwalla shall not, during the continuance of his employment or any time thereafter, divulge or disclose to any person whomsoever or make any use whatsoever for his own or for whatever purpose, of any confidential information or knowledge obtained by him during his employment as to the business or affairs of the Company or as to any trade secrets or secret processes of the Company and shall during the continuance of his employment hereunder also use his best endeavors to prevent any other person from doing so.
- iv. Either Party may terminate the appointment by giving to the other Party an advance notice of Six (06) months, provided that the Company may waive the notice by giving in cash the remuneration for six months to the appointee, which the appointee would have received had he remained in office for the said six months.

RESOLVED FURTHER THAT the Board of Directors of the Company (hereinafter referred to as the "Board", which term shall be deemed to include any Committee thereof which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this resolution) be and is hereby authorized to do and perform or cause to be done all such acts, deeds, matters and things, as may be required or deemed necessary or incidental thereto, and to settle and finalise all issues that may arise in this regard, without further referring to the Members of the Company, including without limitation, finalizing and executing any agreement, deeds and such other documents as may be necessary and to delegate all or any of the powers vested or conferred herein to any Director(s) or Officer(s) of the Company as may be required to give effect to the above resolutions."

14. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution:** 

"RESOLVED THAT pursuant to the provisions of Section 188 and other applicable provisions of the Companies Act, 2013 (the "Act") read with the applicable provisions of the Companies (Meetings of Board and its Powers) Rules 2014 and all other provisions of applicable laws and rules (including any statutory modification(s) or re-enactment thereof for the time being in force) and subject to such other approvals and consents, as may be required from any Person, Government, Regulatory, Statutory or Administrative Authorities, the consent of the Company be and is hereby accorded to the Board of Directors of the Company to enter into transactions as prescribed under Section 188(1) of the Act and other transactions as detailed in the explanatory statement attached to this notice, which are considered as related party transactions as defined under the Act or in any other Act, Rules and Regulations for the time being in force, with Allcargo Belgium NV, the wholly owned subsidiary of the Company, in the ordinary course of business of the Company and on arm's length basis for a period of 3 years effective from April 1, 2014 on the terms and conditions as may be agreed between the Company and Allcargo Belgium NV from time to time during the aforesaid period of 3 years.

RESOLVED FURTHER THAT the Board of Directors of the Company (hereinafter referred to as the "Board", which term shall be deemed to include any Committee thereof which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this resolution) be and is hereby authorized to do and perform or cause to be done all such acts, deeds, matters and things, as may be required or deemed necessary or incidental thereto, and to settle and finalise all issues that may arise in this regard, without further referring to the Members of the Company, including without limitation, finalizing and executing any agreement, deeds and such other documents as may be necessary and to delegate all or any of the powers vested or conferred herein to any Director(s) or Officer(s) of the Company as may be required to give effect to the above resolutions."

By order of the Board of Directors

Place: Mumbai
Date: June 12, 2014

Shailesh Dholakia
Company Secretary

### **Registered Office:**

6th Floor, Avashya House, CST Road, Kalina, Santacruz (East), Mumbai – 400 098





### NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY/ PROXIES TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF/HERSELF. SUCH A PROXY/ PROXIES NEED NOT BE A MEMBER OF THE COMPANY. The instrument of Proxy in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. A Proxy form is sent herewith.

Corporate members intending to send their authorized representatives to attend the Meeting are requested to send to the Company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.

A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company. A Member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

- 2. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, which sets out details relating to Special Business at the meeting, is annexed hereto.
- 3. The Register of Members and the Share Transfer books of the Company will remain closed from Saturday, August 02, 2014 to Wednesday, August 06, 2014 (both days inclusive) for annual closing and determining the entitlement of the shareholders to the dividend for the year 2013-14.
- 4. The dividend on equity shares, as recommended by the Board of Directors and if declared at the Annual General Meeting, will be paid to those members of the Company whose names appears (a) as beneficial owners as per the list furnished by the Depositories in respect of the shares held in electronic form on close of business hours on Friday, August 1, 2014; and (b) as members in the register of members of the Company on Wednesday, August 6, 2014, after giving effect to all valid share transfers in physical form received on or before Friday, August 01, 2014.
- 5. Members may please note that SEBI has vide its circular CIR/MRD/DP/10/2013 dated March 21,2013 has directed all companies whose securities are listed on the stock exchanges to use, either directly or through their Registrars to an Issue and Share Transfer Agents (RTI & STA), any Reserve Bank of India (RBI) approved electronic mode of payment such as Electronic Clearing Service (ECS) [LECS (Local ECS) / RECS (Regional ECS) / NECS (National ECS)], National Electronic Funds Transfer (NEFT), etc. for making cash payments to the members and investors like dividend, refund of share application money etc.

Members are requested to update their bank account details with M/s. Link Intime India Pvt. Limited, the Registrar and Share Transfer Agent, in case shares are held in physical form, and to their Depository Participants, in case shares are held in demat form, to enable the Company to make the payment of dividend in electronic form. Members are further requested to note that in case of non-availability of correct bank account details such as MICR (Magnetic Ink Character Recognition), IFSC (Indian Financial System Code), etc., which are required for making electronic payment, will lead to rejection/failure of electronic payment instructions by the bank, in which case the Company or the Registrar and Share Transfer Agent will use physical payment instruments for making payment of dividend to the members with available bank account details of the members.

6. Members are hereby informed that as per the provisions of Section 205A of the Companies Act, 1956, dividend which remains unclaimed / unpaid over a period of 7 years shall be transferred by the Company to "The Investor Education & Protection Fund" constituted by the Central Government under Section 205C of the Companies Act, 1956.

The details of dividend paid by the Company and their respective due dates for transfer to "The Investor Education & Protection Fund" are given hereunder:

Dividend	Date of Declaration of Dividend	Year	Due date of transfer to the "The Investor Education & Protection Fund"
Final Dividend	29-Sep-06	2005-06	Transferred to IEPF on December 4, 2013
Interim Dividend	20-Oct-06	2006	Transferred to IEPF on December 4, 2013
2nd Interim Dividend	16-Mar-07	2006	Transferred to IEPF on May 9, 2014
Interim Dividend	25-Jul-07	2007	30-Aug-2014
Final Dividend	12-Aug-08	2007	17-Sep-2015
Final Dividend	12-Jun-09	2008	18-Jul-2016
Interim Dividend	9-Nov-09	2009	15-Dec-2016
Final Dividend	20-May-10	2009	25-Jun-2017
Interim Dividend	12-Nov-10	2010	18-Dec-2017
Final & Special Dividend	13-May-11	2010	18-Jun-2018
Interim Dividend	03-Nov -11	2011	9-Dec-2018
Final Dividend	07-Aug-12	2011-12	12-Sep-2019
Final Dividend	08-Aug-13	2012-13	13-Sep-2020





It is brought to the attention of members that once the unclaimed / unpaid dividend is transferred to "The Investor Education & Protection Fund (IEPF)", no claim shall lie in respect of such amount by the Member.

The Ministry of Corporate Affairs (MCA) on May 10, 2012 notified the IEPF (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012 (IEPF Rules). Pursuant to the IEPF Rules, the Company has uploaded the details of unpaid and unclaimed amounts lying with the Company as on August 08, 2013 (date of last Annual General Meeting) on the website of the Company <a href="https://www.iepf.gov.in">www.iepf.gov.in</a>. Members are requested to visit the website of the Company and / or MCA to check their unclaimed dividend status and are advised to write to the Company immediately claiming dividends declared by the Company.

- 7. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company or its Registrar and Share Transfer Agent M/s. Link Intime India Pvt. Limited.
- 8. Queries on accounts and operations of the Company, if any, may be sent to the Company Secretary seven days in advance of the meeting so as to enable the Management to keep the information ready at the meeting.
- 9. As required under Clause 49 of the Listing Agreement, relevant information in respect of the Directors seeking appointment and re-appointment at the Annual General Meeting is given in the report on Corporate Governance, which forms a part of the Annual Report.
- 10. Members who are holding Company's shares in dematerialized mode are requested to bring details of their Depository Account Number for identification.
- 11. All transfer deeds, requests for change of address, bank particulars /mandates /ECS mandates, PAN should be lodged with Company's Registrar and Share Transfer Agent M/s Link Intime India Private Limited, C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West), Mumbai 400 078, in case of shares held in physical form on or before Friday, August 1, 2014. The above details in respect of the shares held in electronic form should be sent to the respective Depository Participants by the members well in time.
- 12. Under Section 72 of the Companies Act, 2013, members are entitled to make nomination in respect of shares held by them in physical mode. Members desirous of making nominations are requested to send their request in Form SH.13 to the Company's Registrar and Share Transfer Agent at above address.
- 13. As a measure of economy, Members are requested to bring their copy of Annual Report to the meeting. Members / Proxies should bring the attendance slip duly filled in and signed for attending the meeting.
- 14. The Ministry of Corporate Affairs ("MCA") had in 2012 started a "Green Initiative in Corporate Governance" by allowing paperless compliances by the companies through electronic mode. Towards this, MCA has issued circulars stating that the service of notice / document by a company to its shareholders can now be made through electronic mode, subject to a few conditions. Your company appreciates the initiative taken by MCA, as it believes strongly in a Greener Environment. This initiative also helps in prompt receipt of communication, apart from helping avoid losses / delays in postal transit.
  - Shareholders who have not registered their e-mail address with the Company can now register the same by clicking on the link allcargogogreen@linkintime.co.in uploaded on the Company's website: <a href="www.allcargologistics.com">www.allcargologistics.com</a> under Investors Relation under the heading 'Green Initiative'.
  - In addition to getting the documents through your registered e-mail, you can also have access to the documents through company's website: <a href="www.allcargologistics.com">www.allcargologistics.com</a>. While every notice/document will be sent through e-mail address registered with the Company, in case you desire to receive any notice/document in physical form, please intimate by e-mail and the same shall be sent to your address registered with the Company/DP, at free of cost.
- 15. Electronic copy of the Notice of the 21st Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the members whose email IDs are registered with the Company/Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Notice of the 21st Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
- 16. Voting through electronic means
  - In compliance with provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to provide members facility to exercise their right to vote at the 21<sup>st</sup> Annual General Meeting by electronic means and the business may be transacted through e-Voting Services provided by National Securities Depository Limited (NSDL):

The instructions for e-voting are as under:

- A. In case a Member receives an email from NSDL [for members whose email IDs are registered with the Company/ Depository Participants(s)]:
  - Open email and open PDF file viz; "Allcargo Logistics Ltd-e-Voting.pdf" with your Client ID or Folio No. as password. The said PDF file contains your user ID and password/PIN for e-voting. Please note that the password is an initial password.
  - ii. Launch internet browser by typing the following URL: https://www.evoting.nsdl.com/





- iii. Click on Shareholder Login
- iv. Put user ID and password as initial password/PIN noted in step (i) above. Click Login.
- v. Password change menu appears. Change the password/PIN with new password of your choice with minimum 8 digits/characters or combination thereof. Note new password. It is recommended not to share your password with any other person and take utmost care to keep your password confidential.
- vi. Home page of e-voting opens. Click on e-Voting: Active Voting Cycles.
- vii. Select "Electronic Voting Event Number (EVEN)" of Allcargo Logistics Limited
- viii. Now you are ready for e-voting as Cast Vote page opens.
- ix. Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm" when prompted.
- x. Upon confirmation, the message "Vote cast successfully" will be displayed
- xi. Once you have voted on the resolution, you will not be allowed to modify your vote
- xii. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to <a href="mailto:evoting@mehta-mehta.com">evoting@mehta-mehta.com</a> or <a href="mailto:evoting@stics.com">e-voting@allcargologistics.com</a> with a copy marked to <a href="mailto:evoting@stics.com">evoting@stics.com</a> with a copy marked
- B. In case a Member receives physical copy of the Notice of Annual General Meeting [for members whose email IDs are not registered with the Company/ Depository Participants(s) or requesting physical copy]:
  - i. Initial password is provided as below/at the bottom of the Attendance Slip for the Annual General Meeting:

<b>EVEN (E Voting Event Number)</b>	USER ID	PASSWORD/PIN		

- ii. Please follow all steps from Sl. No. (ii) to Sl. No. (xii) above to cast your vote
- II. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the Downloads section under Investors of <a href="https://www.evoting.nsdl.com">www.evoting.nsdl.com</a>
- III If you are already registered with NSDL for e-voting then you can use your existing user ID and password/PIN for casting your vote.
- IV. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- V. The e-voting period commences on Friday, August 01, 2014 (9:00 am) and ends on Sunday, August 03, 2014 (6:00 pm). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of July 04, 2014, may cast their vote electronically. The e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
- VI. The voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of July 04, 2014.
- VII. Mrs. Dipti Mehta, Company Secretaries, (Membership No. F3667 & COP No. 3202) Partner of M/s. Mehta & Mehta, Company Secretaries in whole time practice has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- VIII. The Scrutinizer shall within a period not exceeding three(3) working days from the conclusion of the e-voting period unblock the votes in the presence of at least two(2) witnesses not in the employment of the Company will scrutinize all votes casted by the Shareholders and make their Report of the votes cast in favour or against, if any, forthwith to the Chairman of the Company.
- IX. The Results shall be declared on or after the Annual General Meeting of the Company. The Results declared along with the Scrutinizer's Report shall be placed on the Company's website <a href="www.allcargologistics.com">www.allcargologistics.com</a> and on the website of NSDL within two(2) days of passing of the resolutions at the AGM of the Company and communicated to stock exchanges where the shares of the Company are listed i.e. BSE Limited and National Stock Exchange of India Ltd.
- 17. As Allcargo Logistics Limited, being a listed company and having more than 1,000 shareholders, is compulsorily required to provide e-voting facility to its members in terms of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules 2014 and Clause 35B of the Listing Agreement, voting of show of hands will not be available to the members at the 21st Annual General Meeting in view of the provisions of Section 107 read with Section 114 of the Companies Act, 2013.
- 18. All documents referred to in the accompanying Notice and the Explanatory Statement shall be open for inspection at the Registered Office of the Company during normal business hours (9.00 am to 5.00 pm) on all working days except Saturdays, up to and including the date of the Annual General Meeting of the Company.





# EXPLANATORY STATEMENT IN RESPECT OF THE SPECIAL BUSINESS PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

### **ITEM NO. 6 &7**

Mr. Keki Elavia and Mr. Hari Mundra are Non-Executive Independent Directors of the Company. Mr. Keki Elavia joined the Board of Directors of the Company on January 14, 2006 and held the positions as such for more than 5 (five) years in the Company. Mr. Hari Mundra joined the Board of Directors of the Company on May 30, 2012.

Mr. Keki Elavia and Mr. Hari Mundra retire by rotation at the ensuing Annual General Meeting under the erstwhile applicable provisions of the Companies Act, 1956. Mr. Keki Elavia and Mr. Hari Mundra are not disqualified from being appointed as Directors in terms of Section 164 of the Companies Act, 2013 and have given their consent to act as Director of the Company. The Company has also received declarations from Mr. Keki ELavia and Mr. Hari Mundra that they meets the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Companies Act, 2013 and under Clause 49 of the Listing Agreement. In the opinion of the Board, Mr. Keki Elavia and Mr. Hari Mundra fulfill the conditions for appointment as Independent Directors as specified in the Companies Act, 2013 and the Listing Agreement. Mr. Keki Elavia and Mr. Hari Mundra are independent of the management.

In terms of Section 149 and other applicable provisions of the Companies Act, 2013 and Clause 49 of the Listing Agreement with Stock Exchange, it is proposed to appoint Mr. Keki Elavia and Mr. Hari Mundra, as Independent Directors of the Company for term of five consecutive years upto March 31, 2019. Notices under Section 160 of the Companies Act, 2013 have been received from members of the Company proposing Mr. Keki Elavia and Mr. Hari Mundra as candidates for the office of Director of the Company.

Brief resume of Mr. Keki Elavia and Mr. Hari Mundra, nature of their expertise in specific functional areas and names of companies in which they hold directorships and memberships / chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges, are provided in the Corporate Governance Report forming part of the Annual Report.

The Board considers that their continued association would be of immense benefit to the Company and it is desirable to continue to avail services of Mr. Keki Elavia and Mr. Hari Mundra as Independent Directors. Accordingly, the Board recommends the resolutions set out at Item No.6 & 7 in relation to appointment of Mr. Keki Elavia and Mr. Hari Mundra as Independent Directors of the Company, for the approval by the shareholders of the Company.

Except Mr. Keki Elavia and Mr. Hari Mundra, being appointees, none of the Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in the resolution set out at Item No. 6 & 7. This Explanatory Statement may also be regarded as a disclosure under Clause 49 of the Listing agreement with the Stock Exchange.

### **ITEM NO. 8 & 9**

Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran are Non-Executive Independent Directors of the Company. Mr. Mohinder Pal Bansal joined the Board of Directors of the Company on October 18, 2010 and Prof. Jayaraman Ramachandran joined the Board of Directors of the Company on April 14, 2013.

Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran are directors whose period of office is liable to determination by retirement by rotation under the erstwhile applicable provisions of the Companies Act, 1956. Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran are not disqualified from being appointed as Directors in terms of Section 164 of the Companies Act, 2013 and have given their consent to act as Director of the Company. The Company has also received declarations from Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran that they meets the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Companies Act, 2013 and under Clause 49 of the Listing Agreement. In the opinion of the Board, Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran fulfill the conditions for appointment as Independent Directors as specified in the Companies Act, 2013 and the Listing Agreement. Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran are independent of the management.

In terms of Section 149 and other applicable provisions of the Companies Act, 2013 and Clause 49 of the Listing Agreement with Stock Exchange, it is proposed to appoint Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran as Independent Directors of the Company for a term of five consecutive years upto March 31, 2019. Notices under Section 160 of the Companies Act, 2013 have been received from members proposing Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran as candidates for the office of Director of the Company.

Brief resume of Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran, nature of their expertise in specific functional areas and names of companies in which they hold directorships and memberships / chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges, are provided in the Corporate Governance Report forming part of the Annual Report.

The Board considers that their continued association would be of immense benefit to the Company and it is desirable to continue to avail services of Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran as Independent Directors. Accordingly, the Board recommends the resolutions set out at Item No.8 & 9 in relation to appointment of Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran as Independent Directors of the Company, for the approval by the shareholders of the Company.

Except Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran, being appointees, none of the Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in the resolution set out at Item No. 8 & 9. This Explanatory Statement may also be regarded as a disclosure under Clause 49 of the Listing agreement with the Stock Exchange.



### **ITEM NO.10**

The Members of the Company at their Extraordinary General Meeting held on November 30, 2009 approved by way of an Ordinary Resolution under Section 293(1)(d) of the Companies Act, 1956 borrowings over and above the aggregate of paid up share capital and free reserves of the Company provided that the total amount of such borrowings together with the amounts already borrowed and outstanding at any point of time shall not be in excess of ₹ 1,000 crores (Rupees One Thousand crores only).

Section 180(1)(c) of the Companies Act, 2013 effective from 12<sup>th</sup> September, 2013 requires that the Board of Directors shall not borrow money in excess of the Company's paid up share capital and free reserves, apart from temporary loans obtained from the Company's bankers in the ordinary course of business, except with the consent of the Company accorded by way of a special resolution. The Ministry of Corporate Affairs vide circular dated March 25, 2014 has clarified that the resolutions passed under section 293 of the Companies Act, 1956 prior to September 12, 2013 with reference to borrowings (subject to the limits prescribed) and / or creation of security on assets of the company will be regarded as sufficient compliance of the requirements of section 180 of the Companies Act, 2013 for a period of one year from the date of notification of section 180 of the Companies Act, 2013.

It is, therefore, necessary for the Members to pass a Special Resolution under Section 180(1)(c) and other applicable provisions of the Companies Act, 2013, as set out at Item No. 10 of the Notice, to enable to the Board of Directors to borrow money in excess of the aggregate of the paid up share capital and free reserves of the Company provided that the total amount of such borrowings together with the amounts already borrowed and outstanding at any point of time shall not be in excess of ₹ 1,000 crores (Rupees One Thousand crores only).

The Board recommends the special resolution for your approval.

None of the Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in passing of the resolution set out at Item No. 10.

### **ITEM NO.11**

The Members of the Company at the 17<sup>th</sup> Annual General Meeting held on May 20, 2010 had approved the creation of charge/mortgage etc. over the assets of the Company to secure the fund borrowed / proposed to be borrowed by the Company from time to time subject to the limits approved by the Members of the Company under Section 293(1)(d) of the Companies Act, 1956, from time to time. Considering the increased fund requirement of the Company for its expansion plans, future acquisitions and other corporate purposes, the Members of the Company, at their Extraordinary General Meeting held on November 30, 2009, had approved the increase in borrowing powers of the Board upto ₹ 1,000 Crore as required u/s 293(1)(d) of the Companies Act, 1956.

Section 180(1)(a) of the Companies Act, 2013 effective from 12<sup>th</sup> September, 2013 requires that the Board of Directors shall not sell, lease or otherwise dispose of the whole or substantially the whole of the undertakings of the Company or where the Company owns more than one undertaking of the whole or substantially the whole of any of such undertaking except with the consent of the Company accorded by way of a special resolution. The Ministry of Corporate Affairs vide circular dated March 25, 2014 has clarified that the resolutions passed under section 293 of the Companies Act, 1956 prior to September 12, 2013 with reference to borrowings (subject to the limits prescribed) and / or creation of security on assets of the company will be regarded as sufficient compliance of the requirements of section 180 of the Companies Act, 2013 for a period of one year from the date of notification of section 180 of the Companies Act, 2013.

In view of foregoing, the Board of Directors of the Company at their Meeting held on June 12, 2014 has approved creation of charge / mortgage over the present and future assets of the Company for aforesaid purpose to the extent the borrowings made by the Board of Directors u/s 180(1)(c) of the Companies Act, 2013 from time to time, subject to Members approval. The Members may note that in case the charge-holder or beneficiary of mortgage of the assets of the company, exercise their right to sale / liquidate the assets of the company, the same would be the subject to further approval of the Members of the Company to be obtained through postal ballot under Sections 110 & 180(1)(a) of the Companies Act, 2013 read with Companies (Management and Administration) Rules, 2013.

The Board recommends the special resolution for your approval.

None of the Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in passing of the resolution set out at Item No. 11.

### ITEM NO. 12

The members of the Company at their 18<sup>th</sup> Annual General Meeting held on May 13, 2011 approved by way of a Special Resolution under Section 198, 309 and other applicable provisions of the Companies Act, 1956, the payment of remuneration by way of commission to Non-Executive Directors of the Company, of a sum not exceeding one percent per annum of the net profits of the Company, calculated in accordance with the provisions of the Companies Act 1956, for a period of five years commencing January 1, 2011.

In view of Sections 149, 197 and other relevant provisions of the Companies Act, 2013 coming into force from April 1, 2014 and taking into account the roles and responsibilities of the Non-Executive Directors, it is proposed that the Directors other than Managing Director and the Whole-time Directors be paid for each of the five financial years of the Company commencing from April 1, 2014 during which they serve as Non-Executive Independent Director of the Company, remuneration not exceeding one percent per annum of the net profits of the Company computed in accordance with the provisions of the Companies Act, 2013. This remuneration will be distributed amongst all or some of the Non-Executive Independent Directors in accordance with the directions given by the Board of Directors and subject to any other applicable requirements under the Companies Act, 2013.



This remuneration shall be in addition to fee payable to the Non-Executive Directors for attending the meetings of the Board or Committee thereof or for any other purpose whatsoever as may be decided by the Board, and reimbursement of expenses for participation in the Board and other meetings.

Accordingly, a fresh approval of the Members is sought by way of a Special Resolution under the applicable provisions of the Companies Act, 2013 for payment of remuneration by way of commission to the Directors of the Company other than Managing Director(s) and Whole-time Director(s), for a period of five years commencing from April 1, 2014 as set out in the Resolution at Item No. 10 of the Notice.

The Managing Director, Whole-time Directors and Key Managerial Personnel of the Company and their relatives are not concerned or interested, financial or otherwise, in the resolution set out at Item No. 10 of the Notice. Directors other than the Managing Director(s) and the Whole-time Director(s) of the Company may be deemed to be concerned or interested in the resolution set out at Item No. 12 of the Notice to the extent of the remuneration that may be received by them.

### ITEM NO. 13

Pursuant to acquisition of 100% equity stake and control of MHTC Logistics Pvt.Ltd. (MHTC) in the year 2011, the Company had appointed Mr. Armin Kalyaniwalla, who was the Promoter and major shareholder of MHTC, as Chief Executive Officer of the Project Division of the Company with a sole responsibility to manage the Project Logistics business of the Company and that of MHTC. Mr. Armin Kalyaniwalla was appointed as Chief Executive Officer of Project Division of the Company for a period of 3 years commencing from January 01, 2012 to December 31, 2014 on the terms and conditions and remuneration approved by the Shareholders of the Company by passing a resolution through postal ballot voting in March 2012. The position held by Mr. Armin Kalyaniwalla was a place of profit (being relative of Mr. Kaiwan Kalyaniwalla, Non-Executive Director of the Company) as prescribed under Section 314 of the Companies Act, 1956 and the same was approved by the Shareholders of the Company as well as Central Government.

### Brief Profile of Mr. Armin Kalyaniwalla:

Mr. Armin Kalyaniwalla, is co-founder of MHTC, and carries with himself rich and diverse experience of more than 28 years in financial and business management of Project Cargo Logistics business.

Mr. Armin Kalyaniwalla, aged 55, is a Bachelor of Science having more than 28 years of experience in Project Transport Industry in India, Asia and Europe. Mr. Armin Kalyaniwalla began his career as a Management Trainee with Merzario Lines (Andrea Merzario S.p.A), Italy, worked as an Executive Marketing Manager for Urmila & Co. Pvt. Ltd., responsible for Sales and Business Development in the emerging Project Transport industry followed by his association with Neyveli Lignite Corporation and NTPC Ltd. In 1986, he co-founded Material Handling and Transport Consultants (India) Pvt. Ltd. (Later on known as MHTC Logistics Private Limited) along with Ms. Protima Kabir Bedi and became its Managing Director until 1997. Since then he was also directly in charge for the expansion and corporate development of the Group, Corporate Sales, Project Management and Customer Relationship of MHTC.

Since his association with MHTC, the company has achieved many milestones like establishing the Freight Forwarding Division, Warehousing operations (20,000 sq. ft.) the business was spread across India, commenced logistics services for the Oil & Gas industry in India, achieved ISO 9001:2000 certification for the Company, handled seven Land Drilling Rigs for Essar Group, increasing the turnover of the company to ₹ 1,000 million.

During his tenure as CEO of the Project Division of the Company, the Company has successfully executed various contracts and achieved desired growth in Project Logistics business. Considering the satisfactory performance of Mr. Armin Kalyaniwalla during his tenure, the Nomination and Remuneration Committee and the Board of Directors of the Company have recommended his re-appointment as CEO of Project Division for further period of 3 years effective from January 1, 2015 on the terms and conditions and remuneration as mentioned in the resolution no. 13 of this notice.

Section 188(1)(f) of the Companies Act, 2013 read with Rule 15(3)(i) of Companies (Meetings of Board and its Powers) Rules, 2014 as amended, provides that related party's appointment to any office or place of profit in the Company shall be subject to approval by the Board of Directors of the Company and prior approval of the Members of the Company by special resolution. The Audit Committee and Board of Directors of the Company at their respective meeting held on June 12, 2014 have recommended and approved re-appointment of Mr.Armin Kalyaniwalla as CEO of Project Divisions of the Company on the terms and conditions and remuneration as recommended by the Nomination and Remuneration Committee of the Company.

The Board of Directors recommends the passing of resolution set out in Item No. 13 as a Special Resolution for your approval.

None of the Directors and Key Managerial Personnel of the Company except Mr. Kaiwan Kalyaniwalla, being relative of the appointee, is concerned or interested, financial or otherwise, in the proposed resolution.

### ITEM NO. 14

Allcargo Logistics Limited is a leading multinational company providing integrated logistics solutions. The Company offers specialized logistics services across Multimodal Transport Operations, Container Freight Station Operations and Project & Engineering Solutions. Benchmarked quality standards, standardized processes and operational excellence across all the services and facilities, have enabled Allcargo Logistics Limited to emerge as a leading player in all these segments. The Company currently operates out of 200 plus offices in 90 plus countries and gets supported by an even larger network of franchisee offices across the world.

Allcargo Belgium NV, a wholly owned subsidiary of the Company, was formed as special purpose vehicle to make strategic investments in the fields of Multimodal Transport operation (MTO) / Non Vessel Owning Common Carrier (NVOCC) business. Since its formation, it has made various strategic investments including acquisition of 100% stake of Ecuhold NV, a company





which holds majority stake in Ecu Group of companies, which are into MTO / NVOCC business. All these acquisitions were funded by equity and debt raised by Allcargo Belgium NV and Ecuhold NV which were in turn secured by bank guarantees and corporate guarantees arranged / issued by its ultimate parent company i.e. Allcargo Logistics Limited. Besides above, the Company, in the ordinary course of business, also provides financial assistance to Allcargo Belgium NV in the form of loans and advances and investments to support its business operations. These transactions with Allcargo Belgium NV have now been defined as related party transactions under the Income Tax Act, 1961 and the Companies Act, 2013 and hence they are subject to compliance with the terms and conditions prescribed under the respective legislations. As required under the provisions of Section 188 of the Companies Act, 2013 read with Companies (Meetings of Board and its Powers) Rules, 2014, below are the particulars of the transactions entered / proposed to be entered with Allcargo Belgium NV.

Name of the related party	Allcargo Belgium NV
Name of the director or key managerial personnel who is related, if any	Mr. Shashi Kiran Shetty and Mr. Adarsh Hegde, directors of the Company are also directors of Allcargo Belgium NV.
Nature of relationship	Allcargo Belgium NV is a wholly owned overseas subsidiary of the Company
Nature, material terms, monetary value and particulars of the contract or arrangement	The Company has been providing and intend to provide financial support to Allcargo Belgium NV in the form of giving of loans and advances, providing guarantees and securities for securing its financial obligations in the ordinary course of its business and on arm's length basis, in excess of 20% of the networth of the Company as on March 31, 2014
Any other information relevant or important for the members to take a decision on the proposed resolution	The Company has been providing financial support to Allcargo Belgium NV in past and also would be continuing in doing so beyond March 31, 2015. Since the aggregate value of such transactions crosses threshold limit of 20% of the networth of the Company as on March 31, 2014 as prescribed by SEBI vide circular no. CIR/CFD/POLICY CELL/2/2014 dated April 17, 2014, the Company is seeking approval of its Members to continue with such related party transactions for further period of 3 years effective from April 1, 2014.

The Company has been doing such transactions with Allcargo Belgium NV in its ordinary course of business much before they are defined as related party transactions under the aforesaid legislations and the same have been done on arm's length basis. Though such transactions are entered by the Company with Allcargo Belgium NV in its ordinary course of business and on arm's length basis but the cumulative value of such transactions is more than 20% of total networth of the Company as on March 31, 2014. The Securities and Exchange Board of India (SEBI), with a view to align with the provisions of the Companies Act, 2013 and to adopt best practices on corporate governance and to make the corporate governance framework more effective, issued circular no. CIR/CFD/POLICY CELL/2/2014 dated April 17, 2014 amending Clause 49 of the Listing Agreement relating to code of corporate governance. As stipulated under the amended Corporate Governance Code notified by SEBI under Clause 49 of the Listing Agreement, which will come into force from October 1, 2014, any related party transaction shall be considered material if the transaction / transactions to be entered into individually or taken together with previous transactions during a financial year, exceeds five percent of the annual turnover or twenty percent of the net worth of the company as per the last audited financial statements of the company, whichever is higher. The circular further provides that all existing material related party contracts or arrangements as on the date of this circular which are likely to continue beyond March 31, 2015 shall be placed for approval of the shareholders in the first General Meeting subsequent to October 01, 2014. However, a company may choose to get such transactions / contracts / arrangements approved by the Members even before October 01, 2014.

The transactions entered with Allcargo Belgium NV as mentioned hereinbefore, which are material in nature as it exceeds 20% of the networth of the Company as on March 31, 2014 and are likely to be continued beyond March 31, 2015. These transactions have been reviewed and approved by the Audit Committee and Board of Directors of the Company at their respective meetings held on June 12, 2014 and is placed before the Members for its consideration and approval.

The Board of Directors recommends the passing of resolution set out in Item No. 14 as a Special Resolution for your approval.

None of the Directors and Key Managerial Personnel of the Company is concerned or interested, financial or otherwise, in the proposed resolution, except as shareholder in general.

By order of the Board of Directors

**Shailesh Dholakia** Company Secretary

Place: Mumbai Date: June 12, 2014

### **Registered Office:**

6th Floor, Avashya House, CST Road, Kalina, Santacruz (East), Mumbai – 400 098`



## **PROXY FORM**



## **ALLCARGO LOGISTICS LIMITED**

(CIN: L63010MH2004PLC073508) Regd. Office: Avashya House, 6th Floor, CST Road, Kalina, Santacruz (E), Mumbai – 400 098

Phone: +91 22 26675830 / +91 22 66798100 Fax: +91 22 66798195 Website: <a href="www.allcargologistics.com">www.allcargologistics.com</a> Emai: <a href="mailto:investors.relations@allcargologistics.com">investors.relations@allcargologistics.com</a>

Nan	ne of the member(s):		e-mail Id:			
Registered address:			Folio No/ *Client Id:			
			*DP Id:			
ΙΛΛΙο	haing the member(s)	of	charge of ALL CARGOLOGIS	STICS I II	MITED bere	hy appoint:
		of				
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	signature(s) are appe Annual General Meeti CST Road, Kalina, Sa are indicated below:	nded below as my/our proxy to attended below as my/our proxy to attended the Company, to be held on Tantacruz (E), Mumbai – 400 098 are ovote in the manner as indicated in	end and vote (on a poll) for me/us Thursday, August 7, 2014 at 4:00 p and at any adjournment(s) thereof in	and on m .m. at Ava	ıy/our behalt ashya Hous	f at the 21st e, 5th Floor,
	Resolutions		THE BOX BEIOW.		For	Agains
1.		and adopt the standalone and cons	olidated Audited Profit and Loss Ac	count	FOI	Agains
1.	of the Company for the	ne financial year ended March 31, 2 orts of the Directors' and Auditors' t	2014, the Balance Sheet as on tha			
2.	To declare dividend or	n equity shares of the Company for the	ne financial year ended March 31, 2	014.		
3.		in place of Mr. Umesh Shetty (DIN nimself for re-appointment.	l 00034931), who retires by rotatio	n and		
4.		in place of Mr. Kaiwan Kalyaniwalla ers himself for re-appointment.	a (DIN 00060776), who retires by ro	otation		
5.	M/s Appan & Lokhan as statutory auditors conclusion of the nex	R & Co. LLP, Chartered Accountandwala Associates, Chartered Account the Company to hold office from the Annual General Meeting and to fix	untants (ICAI Registration No. 117En the conclusion of this meeting unk their remuneration.	040W) ntil the		
6.	upto March 31, 2019.					
7.	upto March 31, 2019.	lundra (DIN 00287029) as an Indep				
8.	5 years upto March 3					
9.	of 5 years upto March		·			
10.		of Directors u/s 180(1)(c) of the Cexcess of over and above the aggreany.				
11.		of Directors u/s 180(1)(a) of the Cornpany to secure the borrowing made panies Act, 2013.				
12.		fremuneration to Non-Executive Directors commencing from April 1, 2014.	ctors upto 1% of net profit of the Con	npany		
13.	To appoint a relative	of a director to a place of profit u/s	188 of the Companies Act, 2013			
14.		party transaction with Allcargo Be 188 of the Companies Act, 2013 tock Exchanges.				
Sign	ed this d	ay of2014	Signature of s	sharehold	ler	Affix a Re. 1/- Revenue Stamp





### **NOTES:**

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.
- 2. A Proxy need not be a member of the Company.
- \*3. Applicable for investors holding shares in electronic form.
- 4. A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
- \*\*5. This is only optional. Please put a 'X' in the appropriate column against the resolutions indicated in the Box. If you leave the 'For' or 'Against' column blank against any or all the resolutions, your Proxy will be entitled to vote in the manner as he/she thinks appropriate.
  - 6. Appointing a proxy does not prevent a member from attending the meeting in person if he so wishes.
  - 7. In the case of jointholders, the signature of any one holder will be sufficient, but names of all the jointholders should be stated.





Poised to Achieve the Billion Dollar Revenue Milestone







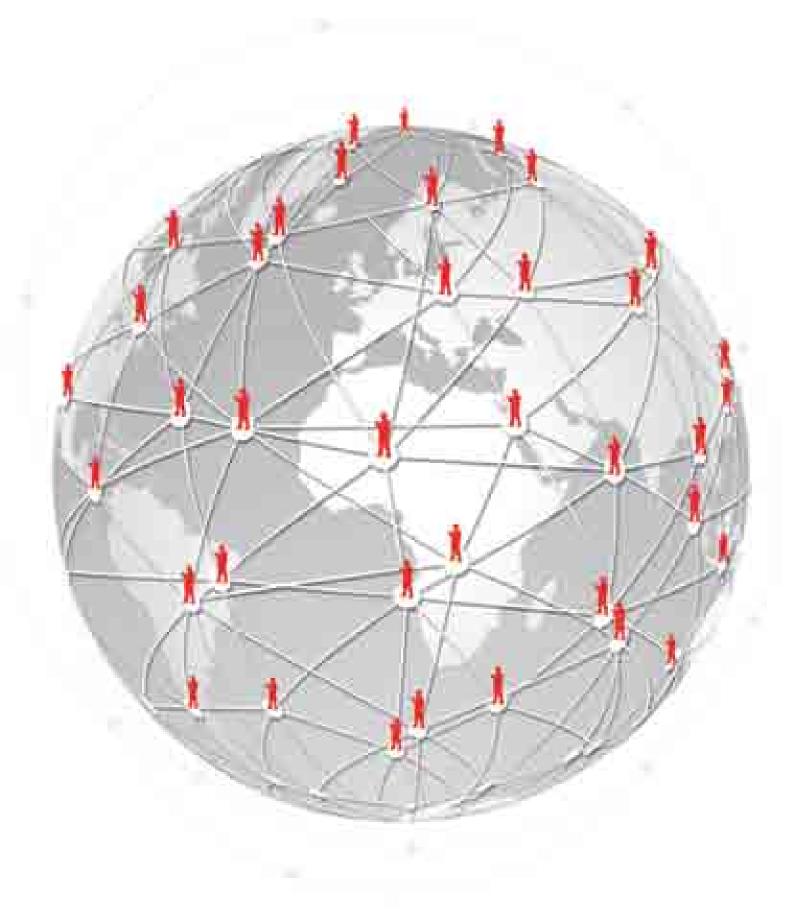


## **INGENUITY IN MOTION – GLOBAL LEADERSHIP**

Allcargo Logistics as part of the global conglomerate Avvashya Group, is a pioneer in integrated logistics. With unparallel industry experience and expertise, Allcargo's complete gamut of integrated logistics services has created a unique leadership for its services globally.

With its humble beginning in India, today Allcargo is present across 90 plus countries, with 200 plus offices and with a team of over 8,500 professionals globally.

Allcargo is on its way to achieving the billion dollar revenue mark as an organisation in the coming financial year. It is a major milestone in its evolution and growth as a global organisation, headquartered in India.







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MR. SHASHI KIRAN SHETTY Chairman & Managing Director

## **CHAIRMAN'S MESSAGE**

### Dear Shareowners,

It gives me great pleasure to share with you the highlights of our Company's performance for the financial year ended March 31, 2014.

Over the last five years Allcargo has grown at a staggering pace in the logistics domain. We have emerged as the pioneers and leaders in the integrated logistics solutions space in India and the global leader in LCL consolidation, well on our way to becoming the first billion dollar integrated logistics multinational, headquartered in India.

Our growth over these years has been both organic and inorganic. In the last year, we added two more companies to our global family – Econocaribe, one of the leading LCL consolidators in the US and FCL Marine in Europe, consolidating our global leadership. This inorganic growth through these acquisitions has enhanced our global network and expertise, not only in India but on the global logistics landscape as well.

We have also invested in world class infrastructure of CFS and ICDs in all six facilities pan India to complement our comprehensive international network.

As one of India's largest project logistics and equipment service provider, we own and operate over 1,000 equipments, three general cargo ships for coastal shipping and strategically located warehouses for 3PL and warehousing services.

Today we are the helm of India's only logistics multinational company with capabilities to provide integrated logistics services. Our company has emerged as a leading and formidable player in all the businesses that it operates in. The thrust will continue to be on profitable growth across all lines of our businesses.

In the past year, we saw the global economic scenario continue to be challenging. However economists believe going forward, this will change to growth albeit a slow one.

India continued to be one of the growing economies in the world but the growth stemmed due to various factors like inflation, policy reform setbacks, rise in cost of borrowing, paucity of funds amongst others. This affected growth and profitability of companies across sectors.

At Allcargo, we continued to focus on bringing in efficiencies through cost management, investing in our most valuable resource – 'People' and consolidating our position as leading players across all the segments we are present in.

We continued our growth in the global LCL consolidation business. In our CFS business, the volumes declined due to drop in EXIM trade but towards the second half of the year, we saw this decline stem. And we have seen growth slowly seeping back in this segment as exports have started to pick up. In our project & engineering business, we continue to witness a slowdown in capex and execution of projects by our customers leading to lower revenue realization and lower asset utilization. However we have a strong order book, adding new customers by offering integrated logistics solutions and are confident as the pick up in the capex cycle happens in India, this business will show a spurt in growth and profitability improving ROCE significantly, through improved asset utilization.

Last year, we were conservative in our capex spend. Apart from the acquisitions, the only capex spent was maintenance capex. We plan to continue this slow capex spend in the current year as well.

We are focused on revenue & profit growth, ROCE, asset utilization & cash flows across all our businesses. Also strong cash flows generated in the years to come, will be used to bring down the existing debt on the balance sheet.

## **CHAIRMAN'S MESSAGE**

### **Business performance:**

The consolidated financial performance for the 12 months ended March 31, 2014, is as follows:

Total revenue from operations at ₹ 489,593 Lakhs for the year ended March 31, 2014, as against ₹ 399,245 Lakhs for the corresponding previous period, an increase of 23%, mainly on account of increase in volumes and revenues in the MTO business that include the two acquisitions during the year. 84% of the revenue is from the global MTO business.

EBIDTA at ₹ 42,781 Lakhs for the year ended March 31, 2014, as against ₹ 42,234 Lakhs for the corresponding previous period, an increase of 1%.

EBIT of ₹ 28,645 Lakhs for the year ended March 31, 2014, as against ₹ 24,497 Lakhs for the corresponding previous period, before amortization of goodwill in FY14 and after eliminating exceptional income of previous year, an increase of 17%

EPS for the year ended March 31, 2014 was ₹ 11.8, for a face value of ₹ 2 per share

Our business strategy of being an integrated logistics service provider has not only avoided dependence on only a particular segment of logistics in India but also makes us the 'partner of choice' for our customers in terms of service offerings. Our global scale with operations across 90 countries, covering over 4,000 port pairs and focus on LCL consolidation, has made us more or less resilient to global trade volatility.

Our focus has always been on managing costs and increasing market share. We are also trying to increase our global market share and have invested in an extremely efficient and integrated system of people and assets. With investment in right systems and procedures, we have created a sustainable business model and are very confident of our long- term prospects.

Over the long term, India's prospects remain very bright. India has the potential to grow at sustained high rates over the next several decades on the strength of its demographic transition and high savings and investment rates.

India's infrastructure development has been recognized as a critical driver for progress and economic development. The new government also recognizes this and plans to take steps to address the issue of poor infrastructure in the country.

### Awards and recognitions:

I feel very proud in informing you that during the last year, our Company has won many awards & recognizations.

Ranked 216th among India's top 500 Non-Financial companies and was ranked 9th among companies with most Nos. of Subsidiaries by Business World in its cover story, 'The BW Real 500' – The definitive ranking of India's biggest companies.

Awarded 'CRISIL AA-/ STABLE' credit rating in high safety category by CRISIL.

Mr. Shashi Kiran Shetty was ranked at 61st position amongst the top performers in India, in the mid-sized corporate category in a nation-wide survey ranking 'India's most value'able CEOs' conducted by Business World magazine.

Mr Shashi Kiran Shetty, CMD, was awarded 'Business Leader & Visionary of the Year' at the MALA awards.

Awarded 'Global Indian Maritime Personality' by the Maharashtra Chamber of Commerce, Industry & Agriculture.



## **CHAIRMAN'S MESSAGE**

Awarded the Business Leader of the Year - CHEMTECH's Leadership & Excellence Awards 2014

Awarded 'Excellence in the Logistics, Transport & Hospitality Award' by the Maharashtra Chamber of Commerce, Industry & Agriculture & IBN Lokmat

Awarded 'Logistics Innovator of the Year' by Chartered Institute of Logistics & Transport (CILT)

Awarded the Corporate Social Responsibility Award by MALA

Ms. Shantha Martin was awarded 'CEO of the Year' – Indian Women's Leadership Forum's Women's Leadership & Innovations Award

### Future plans:

Logistics is the backbone of our economy. Though over the last few years, the economy has seen the worst of phases and it has affected the industry adversely. But I truly believe that there is opportunity in every adversity.

During this time, we have focused on cost management and more importantly value creation for our customers through integrated logistics. This has given us the impetus to retain our momentum in these challenging times as well as position ourselves as a partner to our customers.

Going forward, we will continue to focus on creating value for our customers. We will leverage our global network to consolidate our leadership. We will also focus on key markets of USA, China, Brazil and Germany in the coming years. In India, we will continue our focus on increasing our market share in CFS, ICD and P&E businesses. And also look at scaling up our 3PL, warehousing & shipping businesses.

We believe this is the time to consolidate our focus and drive our ambition to become a global and preferred integrated logistics partner for our customers, creating value for all our stakeholders.

I firmly believe that having talent at all levels - which is naturally linked to innovation, corporate governance, business ethics, commitment and continuous learning - will enable us to outperform our industry and meet our obligations as an organization to our stakeholders.

I thank you all for your immense support and continued trust in the Management of our Company. I sincerely thank all our stakeholders – customers, partners, employees, shareholders, business associates for their faith in us. As we plan and work towards making our business bigger and better, I look forward to your continuous support and encouragement to take our company to greater and newer heights.

Thank You

Shashi Kiran Shetty

Chairman and Managing Director



# **OUR BUSINESSES**



# **Pioneering Integrated Logistics Solutions, Worldwide**

Allcargo's leadership in the logistics space globally is the result of its unique integrated model of providing world class services as below:

- Global Multimodal Transport Operations, comprising NVOCC (LCL & FCL) services
- Container Freight Station (CFS) & Inland Container Depots (ICD), operations pan India
- Project & Engineering Solutions (Project Logistics & Equipment Hiring)
- Ship Owning & Chartering Services
- 3PL & Warehousing

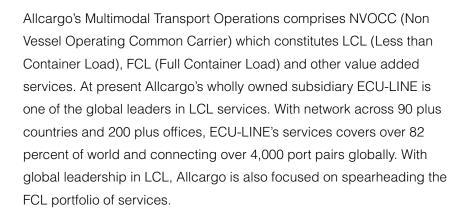
At Allcargo, we strive to add value to our customer's business objectives and create delight through our services. Our continuous focus on world class infrastructure, equipments, processes and benchmark services drive our philosophy of *'Ingenuity in Motion'* in everything that we do.



# **MULTIMODAL TRANSPORT OPERATIONS (MTO)**



KRIS DE WITTE
Executive Director
(Ecu-Line)



With global economy undergoing a positive turnaround and with Allcargo's extensive global network and expertise in LCL and FCL space, we are comfortably placed to consolidate our leadership further across global markets.

We will continue our focus to add value to our customer's logistics requirements, by leveraging our NVOCC expertise as well our integrated services, globally. In addition to key markets across Asia Pacific region, we will continue to concentrate on the American continent as a priority market which includes United States as well as South American countries. Across Europe we will consolidate our leadership and continue pursuing new customers through our world class services.

We will also expand our own offices globally, wherein recently we started own office operations across Malaysia (Port Klang and Penang), Philippines (Davao) and Australia (Fremantle). With own offices, domain expertise and comprehensive global network, we have enhanced our NVOCC service capabilities manifold. We will pursue similar expansion of offices globally.



MARC STOFFELEN
Executive Director
(Ecu-Line)



S. SURYANARAYANAN

Director Finance &
Executive Director
(Ecu-Line)





## CONTAINER FREIGHT STATIONS (CFS) & INLAND CONTAINER DEPOTS (ICD)



ADARSH HEGDE
Executive Director

India's economy is poised for a revival under the new government with a clear mandate and strong leadership at the centre. Thus India's logistics industry which is the backbone of our country's economy, will see a positive surge in growth through coming years. Particularly in logistics domain, ports and infrastructures complimenting ports i.e. Container Freight Station and Inland Container Depots will witness an upswing in growth trajectory.

In addition to ports driving our exim trade, making these ports efficient and productive indirectly are the CFS and ICD operators. These world class facilities provide a one stop shop for storage as well as clearance of exim container, with all value added service under one roof. Allcargo is one of the leaders in CFS & ICD operations pan India with six world class facilities across JNPT (Mumbai), Mundra (Gujarat), Chennai, Dadri (near Delhi) and Kheda (Indore). With a capacity to handle over 500,000 TEUs per annum Allcargo's CFS & ICD division is well placed to consolidate its leadership in the space.

Allcargo's infrastructure comprises world class equipments such as Rubber Tyre Gantry Cranes (RTGC), Reach Stacker, owned fleet of trailers etc. These infrastructure are driven by professional experts and by benchmarked quality standards, operational excellence and innovative service delivery practices. All facilities of Allcargo are OHSAS (Occupational Health and Safety Assessment Series) 18001:2007 certified and ISO 9001:2008 certified. Allcargo's CFSs are GSV (Global Security Verification) certified. Allcargo was one of the first CFSs to implement RFID technology through chips and kiosks to track containers, thus providing seamless control, visibility and real time information. Google maps are also used to provide customers facility to track shipments and containers across facilities.

With logistics driving the economy, CFS and ICD business will see a better growth rate in coming years compared to the last few periods of economic gloom. With India exim being the key focus of growth, these facilities will be instrumental in not only generating more business but also creating efficiency in the overall value chain of logistics in the country. As the market increases, Allcargo is better placed to increase its market share and tap new customers, through its integrated logistics business model.





# PROJECT AND ENGINEERING SOLUTIONS (P&E)



UMESH SHETTY
Executive Director

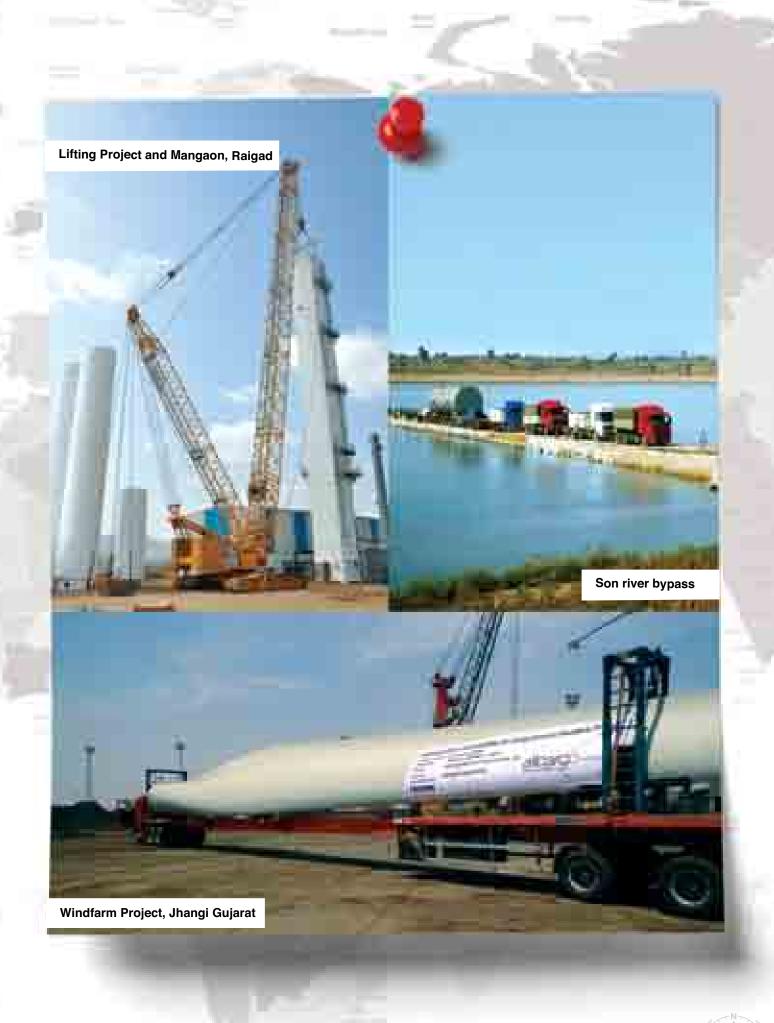


ARMIN KALYANIWALLA
CEO – Project Division

As India's leading Project & Engineering solutions provider Allcargo's experience in the space and expertise in managing mega projects end to end is unparallel. Allcargo's P&E team is one of the most experienced in the industry and has successfully executed numerous project for renowned organisation across multiple sectors ranging from oil & gas, power, heavy engineering, urban transportation and others. Allcargo is one of the few organisation with a fleet of over 1000 world class owned equipments, that includes complete range of Cranes (Crawler, Telescopic, Truck Lattice and all Terrain), Hydraulic Axels & Self Propelled Modular Transporters (SPMTs), Strand Jacks, Trailers (Low Bed, Semi Low & High Bed), Fork Lifts & Reach Stackers. Our expertise are enhanced with internal engagements with Mammoet and Hansa Heavy Lift and with a focus on innovating our services such as proving Factory-to-Foundation services from transportation, to erection, to commissioning of projects.

With India's economy focusing towards creating infrastructure critical to drive nation's GDP growth further and create new opportunities for employment, mega projects which are the critical foundation for other sectors, will drive project logistics growth in coming future. Renewed investment by public as well as private and PPP initiatives will lead to rapid deployment and movement of project cargo within the economy.

Allcargo Project & Engineering (P&E) division is well poised to capitalize the opportunity in the economy, to scale its business, market share and increase its engagements with existing as well as new customers, especially in sectors such as Power, Oil & Gas, Public Transportation, Telecommunication etc.





# SHIP OWNING & CHARTERING AND 3PL & WAREHOUSING



CAPT. ASHOK KUMAR SHRIVASTAVA

CEO - Shipping Division



AJAY RAO
President - Strategy and BD
(Warehousing & 3PL Division)

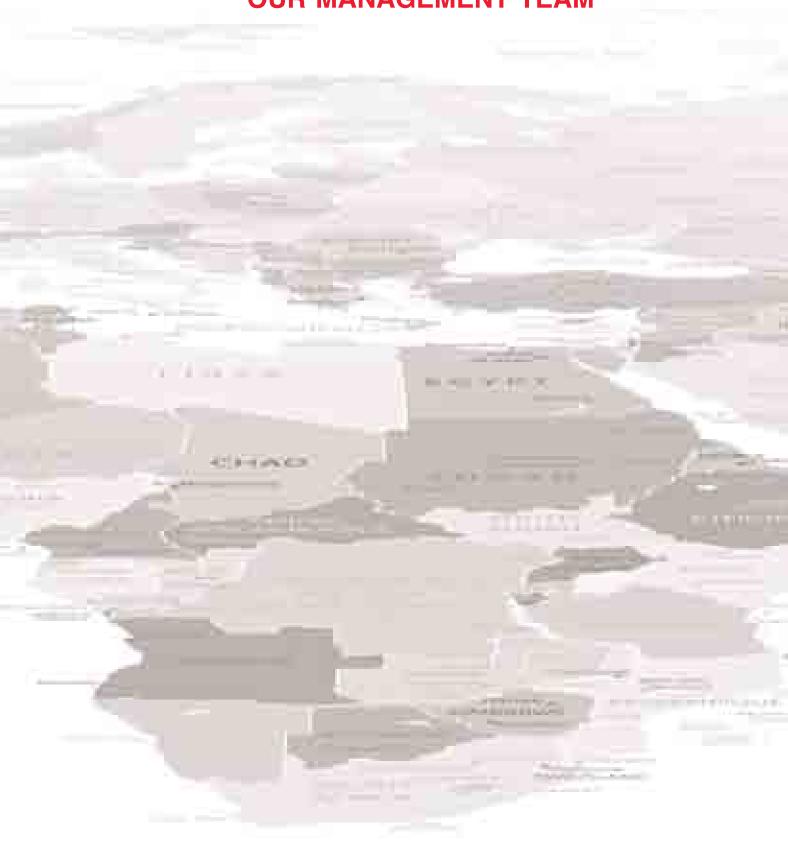
Given India's unique demography and over 7,000 kilometers of coastline, coastal shipping will play a vital role as a medium of transportation. At present road and rail are the prominent medium through which majority of cargo is moved within the economy. But given the challenges of road congestion and rail movement, coastal shipping is the most ideal form of transportation given is larger capacity to carry cargo, lesser time taken for transportation and most important of all minimal carbon footprint in comparison to road or rail movement.

Allcargo's shipping division is one of the leaders in ship owning and chartering services with three cargo vessels, i.e. M. V. Allcargo Laxmi, M. V. Arathi, M. V. Allcargo Susheela, specializing in movement of Bulk, Break Bulk and Project Cargo. With emphasis of the new government in focusing on making waterways as the leverage to decongest road and rail network as well as create new avenues of efficiencies coastal shipping has a much brighter growth prospects in coming years. Allcargo is well poised to take the leadership role in this space with its infrastructure as well as integrated logistics capabilities.

Within a fast paced economy of India 3PL & warehousing will play a critical role in bringing and creating efficiencies in the logistics space. Many leading domestics as well as international companies operating from India are moving towards embracing an outsourcing model of their non core 3PL and warehousing functions to industry experts. Allcargo's professional expertise in the space, along with strategically located warehouses across Mumbai (Bhiwandi), Goa, Indore, Hosur and Chennai, we are well placed to scale our business and service new customers. Allcargo's unique integrated logistics model also creates an unparallel industry expertise for servicing our customers in a holistic way and thus carving a competitive advantage for their businesses.



# **OUR MANAGEMENT TEAM**







## **SENIOR MANAGEMENT TEAM**











Mr. Shashi Kiran Shetty - Chairman & Managing Director

Mrs. Arathi Shetty - Non Executive Director

Mr. Adarsh Hegde - Executive Director

Mr. Umesh Shetty - Executive Director

Mr. P. P. Shetty - HR Advisor











Mr. S. Suryanarayanan – Director Finance & Executive Director - Ecu-Line

Mr. Jatin Chokshi - Chief Financial Officer

Mr. Ajit Jangle - Group Chief Operating Officer

Mr. Mukundan K V - Chief Assurance & Risk Executive

Mr. Hrushikesh Joshi - Group Chief Information Officer



























Mr. Kris De Witte - Executive Director - Ecu-Line

Mr. Marc Stoffelen – Executive Director – Ecu-Line

Mr. Deepal Shah - CEO - Hindustan Cargo

Mr. Armin Kalyaniwala - CEO - Project Division

Capt. Ashok Kumar Shrivastava - CEO - Shipping Division

Mr. Ajay Rao – President Strategy & BD (Warehousing & 3PL Division)

Mr. Tim Tudor - RCEO - South America, Mexico & Canada

Mr. Thomas Heydorn - RCEO - Central & Eastern Europe

Mr. Simon Bajada – RCEO – North & West Europe, Mediterranean

Ms Shantha Martin - RCEO - India, ISC, Middle East & Africa (S & E)

Mr. Uday Shetty - RCEO - ASIAPAC

Mr. John Abisch - RCEO - USA, Caribbean &

Central America - Ecu-Line & Econocaribe

Mr. Pramod Kokate – Sr. Vice President CFS/ICD (Sales & Marketing)

# **CORPORATE INFORMATION**

**Bankers** 

Axis Bank Ltd

Citibank NA

**DBS Bank Ltd** 

HDFC Bank Ltd

Hongkong and Shanghai Banking

Corporation Ltd

ING Vysya Bank Ltd

Standard Chartered Bank

State Bank of India

Yes Bank Ltd

**Statutory Auditors** 

M/s Appan & Lokhandwala Associates

Chartered Accountants

402, Shiv-Ahish, Plot No.10

19th Road, Chembur, Mumbai-400 071

M/s B S R & Co. LLP

Chartered Accountants

Lodha Excelus, 1st Floor

Apollo Mills Compound, N M Joshi Marg

Mahalaxmi, Mumbai-400 011

Company Secretary & Compliance Officer

Mr. Shailesh Dholakia

**Solicitors & Legal Advisors** 

M/s Maneksha & Sethna

Solicitors, Advocates & Notary

8, Ambalal Doshi Marg

Hamam Street, Fort, Mumbai-400 023

**Registrar & Share Transfer Agents** 

Link Intime India Private Limited

C-13 Pannalal Silk Mills Compound

L.B.S. Marg, Bhandup (W), Mumbai-400 078

Tel: 022-2596 3838 Fax: 022-2594 6969

Email: mumbai@linkintime.co.in

**Registered Office** 

6th Floor, Avashya House

CST Road, Kalina, Santacruz (East)

Mumbai 400 098

Tel: 022-6679 8100

Fax: 022-6679 8195

www.allcargologistics.com

## **Internal Auditor**

Mr. Mukundan K V





# **BOARD OF DIRECTORS**



Shashi Kiran Shetty



Arathi Shetty



Adarsh Hegde



**Umesh Shetty** 



Akhilesh Gupta



Kaiwan Kalyaniwalla



Keki Elavia



M P Bansal



Hari Mundra



J. Ramachandran

## **CORPORATE SOCIAL RESPONSIBILITY**



### Natural Disaster Relief

Providing immediate and life essential supply of water, food and medicine to regions of India effected by natural disasters such as drought, flood, earthquakes, and other calamities.

## Health Care

Critical medical assistance for curative and preventive health care. Make essential and life saving medicines and medical treatment available to all underprivileged and economically challenged section of the society across rural and urban regions of India.

### Education

For children and adults across the underprivileged and economically challenged sections of the rural as well as urban society. Create a platform for financial assistance, students scholarships & adoption programs, parents awareness campaigns and through creating education support infrastructure.

### Women Empowerment

Providing a platform for all women across the varied sections of the society for making a better living through education, skills development and employment programs, to support themselves and their families.

# Environmental Sustainability

Focus on creating awareness towards sustainable environmental practices in terms of infrastructure development, alternative energy, conservation of resources and training people to be more conscious, responsible and accountable to the environment.

### Sports

Promote sports as an activity of skills development and education across the underprivileged and economically challenged sections of the rural and urban society.

Create conducive environment, infrastructure and financial assistance to nurture and develop talents in sports.

## Philosophy:

Actively support the social development of underprivileged, destitute, economically challenged and helpless citizens

### Vision

Take each CSR initiative beyond philanthropy and promote people centric inclusive development with the active participation of the community at all levels















- Avashya Foundation's CSR initiatives pan India have touched the lives of over 29,000 citizens
- Over 2,000 patients have benefited through foundation's dedicated medial support center, at Sion municipal hospital in Mumbai under the 'Jeevan' project. The center at Nair hospital in Mumbai under 'Jeevan Coping with Cancer' project has touched the lives of over 500 patients in their fight against cancer
- Medical & eye check-up camps under 'Drushti' project has helped over 16,000 citizens pan India till date, which includes cataract operations, provision of spectacles for eye treatments & diagnosis of other ENT ailments













- Avashya Foundation supports education scholarship of over 2,000 students for completing their graduation. This includes pre-primary education of children from tribal regions
- Construction of schools and its support infrastructure, thus benefiting over 700 children and teachers
- As part of its environmental initiatives, we have provided solar lamps to villages as well as conducting periodic awareness campaigns
- Providing clear water to over 4,000 citizens affected by drought, as well as providing critical medicines for flood relief efforts at Uttarakhand & Himachal Pradesh
- To support women empowerment, Avashya foundation supports vocational training programs in nursing
- To eradicate leprosy, Avashya foundation supports awareness and diagnosis programs which has benefited over 400 citizens till date, through initiative like Leprosy Elimination Action Project (LEAP) in association with ALERT India
- Medicinal support to shelter homes in order to meet health needs of the differently abled children



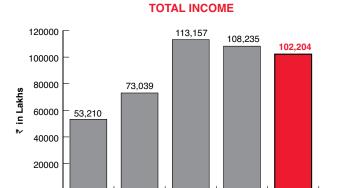


2009

## **OUR PERFORMANCE**

#### **STANDALONE FINANCIAL**

#### **CONSOLIDATED FINANCIAL**



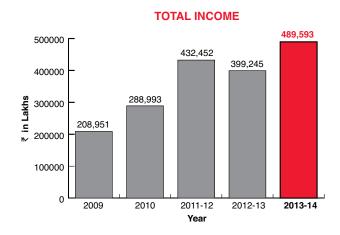
2011-12

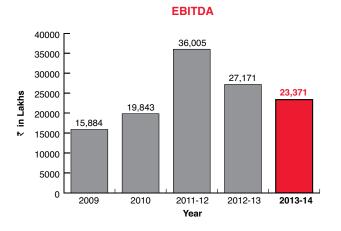
Year

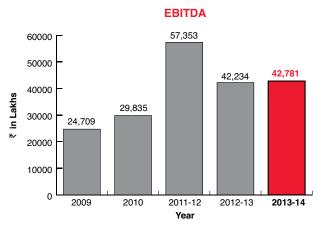
2012-13

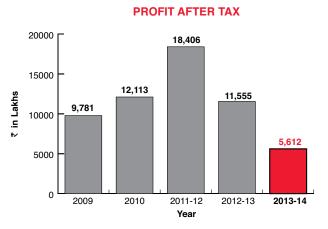
2013-14

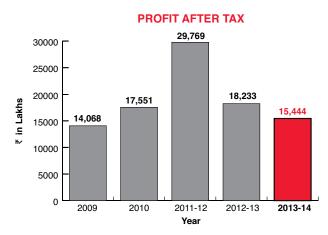
2010

















2013-14   2012-13   2011-12   2010   2009   2010-12	STANDALONE FINANCIAL HIGHLIGHTS	}			(₹	in Lakhs)
Profit Before Interest, Depreciation and Taxes   12,371   27,171   36,005   19,843   15,884   Interest   (2,863)   (2,667)   (5,055)   (1,332)   (1,496)   Depreciation   (13,475)   (11,676)   (8,904)   (4,024)   (3,763)   Profit Before Exceptional Items and Taxation   7,033   12,828   22,046   14,487   10,625   Provision for Tax   (1,421)   (1,273)   (3,640)   (2,374)   (844)   Exceptional Items             Profit Brought Forward from Previous Year   54,332   46,218   31,338   24,424   17,086   Prior Period Adjustments     1,303   17,774   26,884   27,774   26,884   27,774   27,774   27,775   2		2013-14	2012-13	2011-12	2010	2009
Interest	Total Income	102,204	108,235	113,157	73,039	53,210
Depreciation	Profit Before Interest, Depreciation and Taxes	23,371	27,171	36,005	19,843	15,884
Profit Before Exceptional Items and Taxation         7,033         12,828         22,046         14,487         10,625           Provision for Tax         (1,421)         (1,273)         (3,940)         (2,374)         (844)           Exceptional Items         -	Interest	(2,863)	(2,667)	(5,055)	(1,332)	(1,496)
Provision for Tax	Depreciation	(13,475)	(11,676)	(8,904)	(4,024)	(3,763)
Exceptional Items	Profit Before Exceptional Items and Taxation	7,033	12,828	22,046	14,487	10,625
Profit After Tax & Exceptional Items	Provision for Tax	(1,421)	(1,273)	(3,640)	(2,374)	(844)
Profit Brought Forward from Previous Year         54,332         46,218         31,938         24,424         17,086           Prior Period Adjustments         -         -         -         1,239         1,7           Profit Available for Appropriations         59,866         57,774         50,344         37,772         26,884           Appropriations:         Interim Dividend Paid         -         -         1,305         681         624           Tax on Interim Dividend         -         -         -         212         1113         106           Proposed Final Dividend         1,891         1,883         653         3,263         624           Tax on Final Dividend         321         320         106         529         106           Tarnsfer to General Reserve         561         1,156         1,850         1,250         1,00           Transfer to Capital Redemption Reserve         561         1,156         1,850         1,250         1,00           Balance Carried to Balance Sheet         57,113         54,332         46,218         31,938         24,424           Ratios:         1.50         1,50         1,50         3,00         1,00           Book Value Per Share (in ₹)         1,54	Exceptional Items	-	-	-	-	-
Prior Period Adjustments         59,886         57,774         50,344         37,774         26,884           Appropriations         59,886         57,774         50,344         37,774         26,884           Appropriations:         Interim Dividend         -         -         1,305         681         624           Tax on Interim Dividend         1,891         1,883         653         3,263         624           Tax on Interim Dividend         321         320         106         529         106           Tax on Interim Dividend         321         320         106         529         106           Tax on Interim Dividend         321         320         106         529         106           Tax on Interim Dividend         321         320         106         529         106           Tax on Interim Dividend         321         320         106         529         100           Tax on Interim Dividend         321         320         106         529         10           Tax on Interior Constant         321         323         46,218         31,303         31,000         1,000           Tax on Interior Constant         42,81         43,32         46,218         49	Profit After Tax & Exceptional Items	5,612	11,555	18,406	12,113	9,781
Profit Available for Appropriations         59,886         57,774         50,344         37,774         26,884           Appropriations:         Interim Dividend Paid         -         1,305         681         624           Tax on Interim Dividend         -         2,122         113         106           Proposed Final Dividend         1,891         1,883         653         3,263         624           Tax on Final Dividend         321         320         106         529         106           Transfer to General Reserve         561         1,156         1,850         1,250         1,000           Transfer to Capital Redemption Reserve         -         83         -         -         -         -           Balance Carried to Balance Sheet         57,113         54,332         46,218         31,938         24,424           Ratios:         Earning Per Share (in ₹)         5         9         14         9         9           Book Value Per Share (in ₹)         1.50         1.50         1.50         3.00         1.00           Book Value Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           Dividend Per Share (in ₹)	Profit Brought Forward from Previous Year	54,332	46,218	31,938	24,424	17,086
Appropriations:	Prior Period Adjustments	-	-	-	1,238	17
Interim Dividend Paid	Profit Available for Appropriations	59,886	57,774	50,344	37,774	26,884
Tax on Interim Dividend         -         -         212         113         106           Proposed Final Dividend         1,891         1,883         653         3,263         624           Tax on Final Dividend         321         320         106         529         106           Transfer to General Reserve         561         1,156         1,850         1,250         1,000           Transfer to Capital Redemption Reserve         -         83         -         -         -         -           Balance Carried to Balance Sheet         57,113         54,332         46,218         31,938         24,424           Ratios:         2013-14         1,50         1,50         1,50         3,00         1,00           Book Value Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           Debt/Equity Ratio         0.36         0.40         0.50         0.25         0.14           CONSOLIDATED FINANCIAL HIGHLIGHTS         ▼ 101-12         2010         2009           Total Income         489,593         399,245         432,452         288,993         208,951           Profit Before Interest, Depreciation and Taxes         42,781         42,234         57,353	Appropriations:					
Proposed Final Dividend         1,891         1,883         653         3,263         624           Tax on Final Dividend         321         320         106         529         106           Transfer to General Reserve         561         1,156         1,850         1,250         1,000           Transfer to Capital Redemption Reserve         -         83         -         -         -         -           Balance Carried to Balance Sheet         57,113         54,332         46,218         31,938         24,424           Ratios:         Earning Per Share (in ₹)         5         9         14         9         9         9           Dividend Per Share (in ₹)         1.50         1.50         1.50         3.00         1.00         3.04         200         20         20         1.63         4.44         4         9	Interim Dividend Paid	-	-	1,305	681	624
Tax on Final Dividend         321         320         106         529         106           Transfer to General Reserve         561         1,156         1,850         1,250         1,000           Transfer to capital Redemption Reserve         -         83         -         -         -           Balance Carried to Balance Sheet         57,113         54,332         46,218         31,938         24,424           Ratios:         Earning Per Share (in ₹)         5         9         14         9         9         9           Dividend Per Share (in ₹)         1.50         1.50         1.50         3.00         1.00           Book Value Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           Debt/Equity Ratio         0.36         0.40         0.50         0.25         0.14           CONSOLIDATED FINANCIAL HIGHLIGHTS         **Translation Light L	Tax on Interim Dividend	-	-	212	113	106
Transfer to General Reserve         561         1,156         1,850         1,250         1,000           Transfer to capital Redemption Reserve         -         83         -         -         -           Balance Carried to Balance Sheet         57,113         54,332         46,218         31,938         24,424           Ratios:           Earning Per Share (in ₹)         5         9         14         9         9           Dividend Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           Debt/Equity Ratio         0.36         0.40         0.50         0.25         0.14           CONSOLIDATED FINANCIAL HIGHLIGHTS         \$\text{CONSOLIDATED FINANCIAL HIGHLIGHTS}\$         \$\text{\$\text{CONSOLIDATED FINANCIAL HIGHLIGHTS}\$         \$\$\text{\$\text	Proposed Final Dividend	1,891	1,883	653	3,263	624
Transfer to capital Redemption Reserve         -         83         -	Tax on Final Dividend	321	320	106	529	106
Balance Carried to Balance Sheet       57,113       54,332       46,218       31,938       24,424         Ratios:       Earning Per Share (in ₹)       5       9       14       9       9       9       9       9       100	Transfer to General Reserve	561	1,156	1,850	1,250	1,000
Ratios:         Earning Per Share (in ₹)       5       9       14       9       9         Dividend Per Share (in ₹)       1.50       1.50       1.50       3.00       1.00         Book Value Per Share (in ₹)       96.46       92.96       87.33       75.01       63.44         Debt/Equity Ratio       0.36       0.40       0.50       0.25       0.14         CONSOLIDATED FINANCIAL HIGHLIGHTS       (***Text bas**)       ***Text bas**       ***Text bas**       ***Text bas**       ***Text bas**       ***Text bas**       ***Text bas***       ***Text bas***       ***Text bas****       ***Text bas****       ***Text bas****       ***Text bas****       ***Text bas*****       ***Text bas*****       ***Text bas******       ***Text bas*******       ***Text bas********       ***Text bas***********       ***Text bas****************       ***Text bas************************************	Transfer to capital Redemption Reserve	-	83	-	-	-
Earning Per Share (in ₹) 1.50 1.50 1.50 3.00 1.00 Book Value Per Share (in ₹) 96.46 92.96 87.33 75.01 63.44 Debt/Equity Ratio 0.36 0.40 0.50 0.25 0.14  CONSOLIDATED FINANCIAL HIGHLIGHTS (₹ in Lakhs)    2013-14   2012-13   2011-12   2010   2009     Total Income   489,593   39,245   432,452   288,993   208,951     Profit Before Interest, Depreciation and Taxes   42,781   42,234   57,353   29,835   24,709     Interest   (5,632)   (4,144)   (6,832)   (1,944)   (2,316)     Depreciation   (17,546)   (14,735)   (13,370)   (5,499)   (5,447)     Profit Before Exceptional Items and Taxation   19,603   23,355   37,151   22,391   16,946     Exceptional Items   - (1)   (44)   - (274)     Provision for Tax   (4,159)   (5,121)   (7,337)   (4,840)   (2,604)     Profit Brought Forward from Previous Year   15,444   18,233   29,769   17,551   14,068     Profit Brought Forward from Previous Year   81,422   67,456   43,349   32,593   22,000     Prior Period Adjustments for Taxes and Expenses   3	Balance Carried to Balance Sheet	57,113	54,332	46,218	31,938	24,424
Dividend Per Share (in ₹)         1.50         1.50         1.50         3.00         1.00           Book Value Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           Debt/Equity Ratio         0.36         0.40         0.50         0.25         0.14           CONSOLIDATED FINANCIAL HIGHLIGHTS         (₹ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (▼ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (	Ratios:					
Dividend Per Share (in ₹)         1.50         1.50         1.50         3.00         1.00           Book Value Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           Debt/Equity Ratio         0.36         0.40         0.50         0.25         0.14           CONSOLIDATED FINANCIAL HIGHLIGHTS         (₹ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (▼ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (	Earning Per Share (in ₹)	5	9	14	9	9
Book Value Per Share (in ₹)         96.46         92.96         87.33         75.01         63.44           CONSOLIDATED FINANCIAL HIGHLIGHTS         (₹ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (▼ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (▼ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (* in Lakhs)           CONSOLIDATE HIGHLIGHTS         (* in Lakhs)           (* in Lakhs)         (* in Lakhs)         (* in Lakh	-	1.50	1.50	1.50	3.00	1.00
CONSOLIDATED FINANCIAL HIGHLIGHTS         (₹ in Lakhs)           CONSOLIDATED FINANCIAL HIGHLIGHTS         (2013-14         2011-12         2010         2009           Total Income         489,593         399,245         432,452         288,993         208,951           Profit Before Interest, Depreciation and Taxes         42,781         42,234         57,353         29,835         24,709           Interest         (5,632)         (4,144)         (6,832)         (1,1944)         (2,316)           Depreciation         (17,546)         (14,735)         (13,370)         (5,449)         (5,447)           Profit Before Exceptional Items and Taxation         19,603         23,355         37,151         22,391         (16,946)           Profit After Tax		96.46	92.96	87.33	75.01	63.44
Z013-14         Z012-13         Z011-12         Z010         Z009           Total Income         489,593         399,245         432,452         288,993         208,951           Profit Before Interest, Depreciation and Taxes         42,781         42,234         57,353         29,835         24,709           Interest         (5,632)         (4,144)         (6,832)         (1,944)         (2,316)           Depreciation         (17,546)         (14,735)         (13,370)         (5,499)         (5,447)           Profit Before Exceptional Items and Taxation         19,603         23,355         37,151         22,391         16,946           Exceptional Items         -         (1)         (44)         -         (274)           Provision for Tax         (4,159)         (5,121)         (7,337)         (4,840)         (2,604)           Profit After Tax         15,444         18,233         29,769         17,551         14,068           Profit Brought Forward from Previous Year         81,422         67,456         43,349         32,593         22,000           Prior Period Adjustments for Taxes and Expenses         -         -         -         -         39         3           Minority Interest         (511)		0.36	0.40	0.50	0.25	0.14
Total Income       489,593       399,245       432,452       288,993       208,951         Profit Before Interest, Depreciation and Taxes       42,781       42,234       57,353       29,835       24,709         Interest       (5,632)       (4,144)       (6,832)       (1,944)       (2,316)         Depreciation       (17,546)       (14,735)       (13,370)       (5,499)       (5,447)         Profit Before Exceptional Items and Taxation       19,603       23,355       37,151       22,391       16,946         Exceptional Items       -       (1)       (44)       -       (274)         Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995 <td>CONSOLIDATED FINANCIAL HIGHLIGH</td> <td>TS</td> <td></td> <td></td> <td>(₹</td> <td>₹ in Lakhs)</td>	CONSOLIDATED FINANCIAL HIGHLIGH	TS			(₹	₹ in Lakhs)
Profit Before Interest, Depreciation and Taxes       42,781       42,234       57,353       29,835       24,709         Interest       (5,632)       (4,144)       (6,832)       (1,944)       (2,316)         Depreciation       (17,546)       (14,735)       (13,370)       (5,499)       (5,447)         Profit Before Exceptional Items and Taxation       19,603       23,355       37,151       22,391       16,946         Exceptional Items       -       (1)       (44)       -       (274)         Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:       2       13       11         Book Value per share (in ₹)       14		2013-14	2012-13	2011-12	2010	2009
Interest       (5,632)       (4,144)       (6,832)       (1,944)       (2,316)         Depreciation       (17,546)       (14,735)       (13,370)       (5,499)       (5,447)         Profit Before Exceptional Items and Taxation       19,603       23,355       37,151       22,391       16,946         Exceptional Items       -       (1)       (44)       -       (274)         Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:       Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68 <td>Total Income</td> <td>489,593</td> <td>399,245</td> <td>432,452</td> <td>288,993</td> <td>208,951</td>	Total Income	489,593	399,245	432,452	288,993	208,951
Depreciation       (17,546)       (14,735)       (13,370)       (5,499)       (5,447)         Profit Before Exceptional Items and Taxation       19,603       23,355       37,151       22,391       16,946         Exceptional Items       -       (1)       (44)       -       (274)         Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Profit Before Interest, Depreciation and Taxes	42,781	42,234	57,353	29,835	24,709
Profit Before Exceptional Items and Taxation       19,603       23,355       37,151       22,391       16,946         Exceptional Items       -       (1)       (44)       -       (274)         Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Interest	(5,632)	(4,144)	(6,832)	(1,944)	(2,316)
Exceptional Items       -       (1)       (44)       -       (274)         Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:       Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Depreciation	(17,546)	(14,735)	(13,370)	(5,499)	(5,447)
Provision for Tax       (4,159)       (5,121)       (7,337)       (4,840)       (2,604)         Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Profit Before Exceptional Items and Taxation	19,603	23,355	37,151	22,391	16,946
Profit After Tax       15,444       18,233       29,769       17,551       14,068         Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Exceptional Items	-	(1)	(44)	-	(274)
Profit Brought Forward from Previous Year       81,422       67,456       43,349       32,593       22,000         Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Provision for Tax	(4,159)	(5,121)	(7,337)	(4,840)	(2,604)
Prior Period Adjustments for Taxes and Expenses       -       -       -       39       3         Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Profit After Tax	15,444	18,233	29,769	17,551	14,068
Minority Interest       (511)       (1,259)       (1,317)       (998)       (1,076)         Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:         Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Profit Brought Forward from Previous Year	81,422	67,456	43,349	32,593	22,000
Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:       Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Prior Period Adjustments for Taxes and Expenses	-	-	-	39	3
Profit Available for Appropriations       96,406       84,881       71,801       49,186       34,995         Ratios:       Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Minority Interest	(511)	(1,259)	(1,317)	(998)	(1,076)
Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	-					
Earning Per Share (in ₹)       12       13       22       13       11         Book Value per share (in ₹)       142.26       125.81       114.45       90.50       78.68	Ratios:					
Book Value per share (in ₹) <b>142.26</b> 125.81 114.45 90.50 78.68		12	13	22	13	11
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The Members of

#### **Allcargo Logistics Limited**

Your Directors take pleasure in presenting the Twenty First Annual Report of the Company, both on Standalone and Consolidated basis, together with Audited Statement of Accounts for the year ended March 31, 2014.

#### **FINANCIAL HIGHLIGHTS**

Your Company's performance during the year under review is summarized below:

(₹ in Lakhs)

Particulars		For the Ye	ar Ended		
	Standalor	e Results	Consolidated Results		
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
Sales & Other Income	102,204	108,235	489,593	399,245	
Profit Before Interest, Depreciation / Amortization and Taxes	23,371	27,171	42,781	42,234	
Interest	2,863	2,667	5,632	4,144	
Depreciation & other amortisation	13,475	11,676	17,546	14,735	
Profit Before Tax	7,033	12,828	19,603	23,354	
Provision For Tax	1,421	1,273	4,159	5,121	
Profit After Tax	5,612	11,555	15,444	18,233	
Profit attributable to Minority Interest	-	-	(511)	(1,294)	
Share of Profit of Associates	-	-	-	35	
Profit brought forward from previous year	54,322	46,219	81,422	67,456	
Amount available for Appropriations	59,886	57,774	96,409	84,881	
Appropriations:					
Proposed Dividend	1,891	1,883	1,891	1,882	
Tax on Dividend	321	320	321	320	
Transfer to General Reserve	561	1,156	561	1,156	
Transfer to Tonnage Tax Reserve	-	-	18	-	
Transfer to Capital Redemption Reserve	-	83	-	101	
Profit carried to Balance Sheet	57,113	54,332	93,615	81,422	

### **REVIEW OF OPERATIONS**

The year under review was very challenging for your Company as macroeconomic environment continued to remain unstable and volatile and slow down of the Indian as well as global economy affected the trade flows. These uncontrollable factors have impacted performance of your Company under review. However your Company continued to remain focused on its strategic goals and in order to further strengthen the LCS and FCL business globally, your Company has made two major acquisitions outside India viz. 100% stake in US based Econocaribe Consolidators and 75% stake in Netherland based FCL Marine Agencies.

Econocaribe Consolidatores, established in 1968, is a leading Less then Container Load (LCL) consolidator (NVOCC) in the United States. With its headquarters in Miami, Florida, Econocaribe Consolidators has 9 offices in the United States and 22 receiving terminals throughout the United States and Canada, as well as partners across the world. Econocaribe Consolidators specializes in freight consolidation and Full Container Load (FCL) services to Latin America, the Caribbean, Europe, the Mediterranean, the Middle East, Africa and Asia. They also offer import LCL/FCL transportation services from around the world into the United States and Puerto Rico. Ecu Line offices had been working since last 6 years in the United States, engaging Econocaribe Consolidators as its agent. This acquisition now enables Ecu Line to complete its service offerings, both in terms of global capabilities and coverage. The acquisition also increases Ecu Line's foot hold in the US market, which will facilitate growth into and out of US market and rest of the world being the largest economy in the world.



FCL Marine Agencies Rotterdam is a leading neutral NVO service provider in FCL segment, operating in Europe, USA and Canada. With Ecu-Line's global leadership as a neutral LCL provider with network across 90 countries and 200 own offices globally, its acquisition of FCL Marine Agencies Rotterdam, is a step forward to consolidate its global leadership and cater to its customer's request for a neutral Full Container Load (FCL) service through its global network and benchmark services. Taking into consideration the evolving global requirements of customers, Ecu-Line has taken this step to provide them with world class FCL services.

Both these acquisitions have been successfully integrated with the Company. In addition, your Company has continued to put in serious efforts to strengthen its customer-centric approach and its ability to innovate customer specific solutions to focus on pricing and aggressive marketing strategy and to undertake disciplined project executions, coupled with prudent financial and human resources management and better control over costs. The Government has also recently taken a number of measures to fast track infrastructure and industrial growth. It is expected that the years ahead would bring new opportunities in the key business areas that your Company is focused on.

#### **Consolidated Performance:**

Your Company has earned total revenue of ₹ 489,593 Lakhs and earned a net profit after minority interest of ₹ 14,933 Lakhs as compared to revenue of ₹ 399,245 Lakhs and net profit after minority interest of ₹ 16,974 Lakhs in preceding financial year, representing growth of 23% in total revenue & drop of 12% in net profit. The growth in revenue is mainly on account of increase in volume which includes the two acquisition made during the year under review. Drop in net profit was mainly attributable to increased finance cost and one time write off of goodwill arising out of the merger of MHTC Logistics Pvt.Ltd. with the Company. Earning before interest, tax and depreciation (EBITDA) is ₹ 42,781 Lakhs as compared to ₹ 42,234 Lakhs in preceding financial year, representing marginal growth of 1%.

#### **Stand-alone Performance:**

Your Company has earned total revenue of ₹ 102,204 Lakhs and earned a net profit of ₹ 5,612 Lakhs as compared to revenue of ₹ 108,235 Lakhs and net profit of ₹ 11,555 Lakhs in the preceding financial year, representing drop of 6% in total revenue & drop of 51% in net profit. The drop in net profit was mainly attributable to the one time write off arising out of the merger of MHTC Logistics Pvt.Ltd. with the Company and increase in finance cost. Earnings before interest, tax and depreciation (EBITDA) is ₹ 23,371 Lakhs as compared to ₹ 27,171 Lakhs in preceding financial year, representing drop of 14%. The drop in EBITDA is mainly on account of increase in finance cost.

The company is now coming back on a strong growth path having exited the year with a one billion dollar turnover rate and its efforts to improve efficiency, productivity and profitability will improve overall returns. For detailed segment wise performance, members are requested to refer to the Management Discussion and Analysis Report annexed to this report.

#### **APPROPRIATIONS**

Considering the performance of the Company during the year under review, your Directors are pleased to recommend a dividend @ 75% i.e.  $\mathbf{\xi}$  1.50 per equity share of  $\mathbf{\xi}$  2 each.

The Dividend, if approved by the members at the ensuing Annual General Meeting, will absorb a sum of 2,212 Lakhs including dividend distribution tax.

#### **SUBSIDIARY COMPANIES**

The operating performance of various subsidiaries were also affected since the macroeconomic environment remain unstable and volatile but nevertheless the subsidiaries put their best efforts to sustain such turbulent times and achieved sustainable growth during the year under review.

Considering the Group's policy on gaining 100% control over the affairs of subsidiary companies across the globe, your Company has acquired / increased its stake in following indirect subsidiary companies, during the year under review.

- Acquired balance 40% stake in Ecu Line Australia Pty Ltd as a result Ecu Line Australia Pty Ltd has become 100% subsidiary of Ecuhold NV;
- ii. Acquired balance 40% stake in Ecu Line New Zealand Ltd as a result Ecu Line New Zealand Ltd has become 100% subsidiary of Ecuhold NV;
- iii. Increased stake to 90% by acquiring 10% stake in Translogistik Internationale Spedition GmbH, Germany;
- iv. Acquired 75% stake in FCL Marine Agencies BV, Netherland;



- v. Acquired balance 30% stake in Ecu-Line Peru SA and Flamingo Line del Peru SA and as a result Ecu-Line Peru SA and Flamingo Line del Peru SA have become 100% subsidiary of Ecuhold NV;
- vi. Acquired balance 49% stake in Ecu-Line Switzerland GmbH as a result Ecu-Line Switzerland GmbH has become 100% subsidiary of Ecuhold NV;
- vii. Increased stake to 82% by acquiring 19% stake in SHE Maritime Services Ltd.;
- viii. Acquired 100% stake in Econocaribe Consolidators, Inc., Econoline Storage Corp. and ECI Customs Brokerage through Prism Global, LLC, the wholly owned subsidiary of Ecuhold NV;

During the year under review, your Company has divested its stake in the following joint venture companies, as they are no longer relevant to its requirements .

- i. Divested stake held in Transworld Logistics & Shipping Services LLC, a joint venture company;
- ii. Divested stake held in Sealand Warehousing Pvt.Ltd. and Gujarat Integrated Maritime Complex Pvt.Ltd.

The stand-alone audited financial statements of all subsidiaries operating in India and Overseas are not attached to this report in view of the general exemption granted under Section 212 of the Companies Act, 1956 by the Ministry of Corporate Affairs, Government of India vide its Circular No.51/12/2007– CL-III dated February 8, 2011 and February 21, 2011. The statement pursuant to Section 212 of the Companies Act, 1956 relating to the subsidiary companies along with a statement of financial highlights of subsidiaries operations providing relevant details are attached and form part of this Annual Report.

The Company will make available the Annual Accounts of the subsidiary companies and related information to any member of the Company and its subsidiaries who may be interested in obtaining the same. The annual accounts of the subsidiary companies will also be kept open for inspection by any investor at the registered office of the Company and its subsidiary companies.

#### **CONSOLIDATED FINANCIAL STATEMENTS**

As required under the Listing Agreement with the Stock Exchanges, the attached Consolidated Financial Statements of the Company and all its subsidiaries have been prepared in accordance with the Accounting Standard AS-21 -Consolidated Financial Statements read with Accounting Standard AS 23-Accounting for Investment in Associates and Accounting Standard AS 27-Financial Reporting of interest in joint Ventures, which includes financial results of its subsidiaries, joint ventures and associate companies and forms part of this Annual Report.

#### **EMPLOYEES STOCK OPTION PLAN 2006**

Disclosures pursuant to Clause 12 of the SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999, relating to the Company's ESOP Scheme as on March 31, 2014 are set out in Annexure II annexed to this report. The ESOP Scheme had a validity period of 7 years from the date of its formation and accordingly has expired on January 11, 2013.

A certificate from the Statutory Auditors of the Company M/s. B S R & Co. LLP, Chartered Accountants, Mumbai and M/s Appan & Lokhandwala Associates, Chartered Accountants, Mumbai, with respect to the implementation of Company's ESOP Scheme, will be placed before the Members at the ensuing Annual General Meeting and a copy of the same shall be available for inspection at the Registered Office of the Company on all working days, except Saturday and Sunday, between 11.00 a.m. to 2.00 p.m., upto the date of Annual General Meeting.

#### **AMALGAMATION OF MHTC LOGISTICS PVT.LTD**

The Scheme of Arrangement between the Company, MHTC Logistics Pvt. Ltd., and their respective shareholders and creditors made u/s 391 to 394 of the Companies Act, 1956 read with section 78, 100 to 103 of the Companies Act, 1956, for amalgamation of MHTC Logistics Pvt.Ltd., the wholly owned subsidiary of the Company, with the Company was sanctioned by the Hon'ble Bombay High Court vide order dated December 6, 2013. Pursuant to the said Court order, MHTC Logistics Pvt.Ltd. the wholly owned subsidiary of the Company, has been amalgamated with the Company with effect from April 1, 2012 ("The Appointed Date"). The authenticated copies of the Court order along with the Scheme have been filed with the Registrar of Companies, Mumbai, Maharashtra by the Company and MHTC Logistics Pvt.Ltd. on January 24, 2014 and accordingly the Scheme has become effective from that date. Accordingly, the financial statements of MHTC Logistics Pvt. Ltd. for the year ended March 31, 2014, have been considered in the financial statements of the Company.



The Company has carried out the accounting treatment prescribed in the Scheme as approved by the Hon'ble Bombay High Court. The required disclosures for accounting of Scheme as per the "Pooling of Interest Method" as given under Accounting Standard 14 (AS 14) "Accounting for Amalgamations" as prescribed under the Companies (Accounting Standards) Rules 2006 have been provided. Accordingly in accordance with the approved Scheme:

- a) The Company has taken over all the assets aggregating to ₹ 3,540 Lakhs and liabilities aggregating to ₹ 2,081 Lakhs at their respective book values. As per the Scheme the identity of reserves of MHTC is required to be maintained by the Company as on the Appointed Date aggregating to ₹ 1,438 Lakhs. On cancellation of investments made by the Company in MHTC against the share capital and the net assets of MHTC taken over as on the Appointed Date there was a deficit of ₹ 3,410 Lakhs which has been debited to the "Goodwill Account" of the Company.
- b) The Goodwill has been amortized fully during the financial year 2013-14.
- c) Prior to the Appointed Date, MHTC was holding 373,491 equity shares of the Company. As a consequence of and as per the approved Scheme of Arrangement the aforesaid investment of MHTC in the Company has been cancelled and accordingly the share capital of the Company stands reduced by ₹ 7 Lakhs and the Securities Premium Account of the Company stands reduced by ₹ 635 Lakhs.
- d) In terms of the Scheme, the Appointed Date of the amalgamation being April 01, 2012, the net loss of the MHTC during the financial year 2012-13 aggregating to ₹ 88 Lakhs has been transferred, to the extent not accounted already, to the surplus in the Statement of Profit and Loss in the books of the Company upon amalgamation.
- e) No further consideration is payable or receivable on implementation of the Scheme as it involves amalgamation of a wholly owned Subsidiary with the Company.

#### SHARE CAPITAL AND LISTING OF SHARES

Pursuant to the Scheme of Arrangement between the Company, MHTC Logistics Pvt. Ltd., and their respective shareholders and creditors made u/s 391 to 394 of the Companies Act, 1956 read with section 78, 100 to 103 of the Companies Act, 1956, becoming effective, equity shares held by MHTC Logistics Pvt.Ltd. in the Company has been cancelled and accordingly the issued, subscribed and paid up share capital of the Company stands reduced from ₹ 252,842,506 divided into 126,421,253 equity shares of ₹ 2 each fully paid to ₹ 252,095,524 divided into 126,047,762 equity shares of ₹ 2 each fully paid.

The Equity Shares of the Company are listed and traded in compulsory dematerialized form on the BSE Limited and the National Stock Exchange of India Limited. Your Company has paid the Annual Listing fees and Annual Custody fees to the Stock Exchanges and Depositories up-to-date.

#### **AWARDS AND RECOGNITION**

The year under review was very special for your Company as it has received many awards and recognitions for the significant contribution made by your Company in development and growth of the logistic industry.

- P Allcargo Logistics was awarded as the 'LCL Consolidator of the Year in Northern India' at North India Multimodal Logistics Awards, 2014;
- Allcargo's NVOCC division was conferred with 'LCL Consolidator of the Year' award, at the 5th edition of the South East Cargo & Logistics Awards 2013;
- Allcargo's NVOCC division was awarded 'LCL Consolidator of the Year' at Cargo & Logistics Awards 2014;
- Allcargo Logistics was awarded the 'Best CFS Operations' by Indian Chamber of Commerce (ICC) at the ICC Supply Chain and Logistics Excellence Awards 2014;
- Allcargo's CFS at JNPT 'Transindia Logistics Park' was awarded with 'Container Freight Station Operator of the Year' at the Maritime and Logistics Awards (MALA) 2013;
- Allcargo's IT & CFS teams were honoured with the 'EDGE (Enterprise Driving Growth & Excellence through IT) Award' by Information Week for the RFID Project implementation at CFS locations;
- P Allcargo's equipment division was awarded 'Best Service Provider' by D P World consecutively for the 2<sup>nd</sup> time;
- P Allcargo's Project and Engineering division was awarded with 'Heavy Lift Mover of the Year' at the Maritime and Logistics Awards (MALA) 2013;
- India's leading investment journal Dalal Street in its 'Elite 100' list of top 100 companies across India, ranked Allcargo Logistics at #91;
- In the listing of 'The Economic Times India's Biggest 500 Companies', Allcargo Logistics was listed at #221 amongst the top 500 biggest companies across India. Last year Allcargo was ranked at #226;
- Businessworld in its 'The BW Real 500' listing ranked Allcargo 216<sup>th</sup> among India's Top 500 Non-Financial companies and also ranked Allcargo 9<sup>th</sup> among companies with most number of subsidiaries;

- Avvashya house, the corporate headquarters of Allcargo, received 'Leed India for Core & Shell Silver Rating' from Indian Green Building Council for achieving Green Building Standards;
- Allcargo's Corporate Social Responsibility (CSR) initiatives under the Avashya Foundation was conferred with 'Corporate Social Responsibility' at the Maritime and Logistics Awards (MALA) 2013;
- Allcargo's Executive Chairman Mr. Shashi Kiran Shetty was conferred with 'Business Leader & Visionary of the Year' award at the Maritime and Logistics Awards (MALA) 2013;
- Maharashtra Chambers of Commerce Industry & Agriculture (MACCIA) and IBN Lokmat, conferred Mr. Shashi Kiran Shetty with 'Excellence in the Logistics, Transport and Hospitality' Award';
- Business World in its nationwide survey ranking 'India's Most 'Value'able CEOs' ranked Mr. Shashi Kiran Shetty at 61<sup>St</sup> position amongst the top performers in the country.
- ¶ Mr. Shashi Kiran Shetty was conferred with 'Business Leader of the Year' by CHEMTECH Foundation at the 'Leadership Excellence Award 2014:
- Ms. Shantha Martin, CEO ISC, Middle East, Africa (S&E) was conferred 'CEO of the Year' award at the International Women's Leadership Forum's Women's Leadership & Innovation Awards, 2014;.

Your Company believes that winning of such recognitions was due to the hard work, passion and spirit of team work of the employees and thoughtful leaders, whose novel thinking and innovative approach have led them to attain excellence in their field. These awards are a testimony to the commitment to the stakeholders of the Company and seamless integrated logistics solutions.

### **DIRECTORS**

In accordance with the provisions of the Companies Act, 2013 and that of Articles of Association of the Company, Mr. Kaiwan Kalyaniwalla and Mr. Umesh Shetty, Directors of the Company, retire by rotation at this Annual General Meeting. Being eligible, they offer themselves for re-appointment. The Board recommends their re-appointment.

In accordance with the provision of the erstwhile provisions of the Companies Act, 1956 and that of Articles of Association of the Company, Mr. Keki Elavia and Mr. Hari Mundra, Non-Executive Independent Directors, retire at the ensuing Annual General Meeting. The Company has received notices in writing from members proposing Mr. Keki Elavia and Mr. Hari Mundra for appointment as Independent Directors of the Company for a fixed term of 5 years upto March 31, 2019. The Board recommends their appointment at the ensuing Annual General Meeting.

Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran were appointed as Non-Executive Independent Directors of the Company liable to retire by rotation in accordance with the provision of the erstwhile provisions of the Companies Act, 1956. The Company has received notices in writing from members proposing Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran for appointment as Independent Directors of the Company for a fixed term of five years upto March 31, 2019. The Board recommends their appointment at the ensuing Annual General Meeting.

The Company has received declarations from all the Independent Directors of the Company confirming that they meet with the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Companies Act, 2013 and under Clause 49 of the Listing Agreement with the Stock Exchanges.

Brief resume of directors seeking appointment and re-appointment as required in terms of Clause 49 of the Listing Agreement with the Stock Exchanges, are included in the Corporate Governance Report annexed to this Annual Report.

#### **AUDITORS**

M/s B S R & Co.LLP, Chartered Accountants, Mumbai (ICAI Registration No. 101248W), and M/s. Appan & Lokhandwala Associates, Chartered Accountants, Mumbai, (ICAI Registration No. 117040W) the Statutory Auditors of the Company, retire at the conclusion of this Annual General Meeting. M/s B S R & Co.LLP and M/s Appan & Lokhandwala Associates, being eligible, have expressed their willingness for re-appointment at the ensuing Annual General Meeting,

The Company has received letters from M/s B S R & Co.LLP and M/s Appan & Lokhandwala Associates, to the effect that their appointment, if made, would be within the prescribed limits under section 141(3)(g) of the Companies Act, 2013. The Audit Committee and Board of Directors recommend re-appointment of M/s B S R & Co.LLP and M/s Appan & Lokhandwala Associates, as Statutory Auditors of the Company to hold office from the conclusion of the ensuing Annual General Meeting till the conclusion of the next Annual General Meeting and to fix their remuneration.

The Notes on Financial Statements referred to in the Auditors' Report are self explanatory and do not call for any further comments.



#### **INTERNAL AUDIT**

The Company has an adequate internal audit system implemented by an in-house department and supported by independent Chartered Accountant firms to carry out audit of various branches and functions of the Company and its subsidiaries.

Systems, procedures and processes are being upgraded / implemented to further strengthen the existing internal control measures, procedures and processes to increase operational efficiencies and to safeguard the Company from any fraud, misrepresentation and non-compliance with statutory requirements.

#### **PUBLIC DEPOSITS**

During the year under review, your Company has not accepted any deposits within the meaning of Section 58A and Section 58AA of the Companies Act, 1956 and rules made thereunder.

#### **CREDIT RATING**

Your Company continues to have highest domestic credit rating for its long term and short term credit facilities obtained from various Banks. CRISIL has re-affirmed AA-/Stable for its long term debt and A1+ for its short term debt. The rating denotes high degree of safety regarding timely servicing of financial obligation.

### SAFETY, HEALTH AND ENVIORNMENT

Your Company believes in safety and health enrichment of its employees and committed to provide a healthy and safe workplace for all its employees at each work location. Successfully managing Health & Safety risks is an essential component of our business strategy. The Company has identified Health & Safety risk arising from its activities and has put proper systems, processes and controls mechanism to mitigate them.

The Company has been taking various safety and welfare measures to protect its employees, equipments and other assets from any possible loss and / or damages. To implement such safety and welfare measures, the Company has formulated various policies such as Drug & Alcohol Policy, Occupational Health Policy, Driver & Vehicle Safety Policy, Mobile Telephone Policy, Smoking Policy etc.

The Equipment Hire Division is OHSAS compliant and a member of the globally recognized Lifting Equipment Engineers Association (LEEA, UK) and ISO certified. All Custom Freight Station (CFS) / Inland Container Depot (ICD) are certified for Occupational Health & Safety Management Systems (OHSAS)

The following safety measures are being taken at various locations:

- √ Fire & Safety drills are conducted for all employees and Security personnel.
- √ All Fire hydrants are monitored strictly, as the preparedness for fire emergency.
- √ All equipments are tested periodically to verify its safe load working condition. Fitness certificates are issued based on the compliance of the safety norms.
- √ Safety Awareness Campaign, Safety week, Environment day are being held / celebrated at each location to improve the awareness of employee.
- √ Regular training/skills to staff, and contractors, to inculcate importance of safety among them.
- √ Created checks and awareness among drivers about negatives of alcohol and drug consumptions and impact of families.
- √ Accident porn routes identified and supervisors allocated have control over the vehicle movement.
- √ OHSAS audits and Fire & Safety audits are conducted by competent agencies at regular intervals.
- √ Fortnightly visit by Doctors to office for medical counseling to employees.
- √ HazMat training is provided to all CFS employees.
- √ Terrorist Threat Awareness Training is provided to CFS employees
- √ Medical Health check-up of all employees are conduced at regular intervals
- √ CCTV & Safety alarms are installed at each locations
- √ All equipments are mandatory ensured with PUC.
- √ Each equipment is put through comprehensive Quality Audit & Testing to ensure strong compliance to Maintenance, Safety and Reliability aspects as per specifications by various OEMs.
- √ Green initiatives are taken at various locations to protect the environment.

#### **CORPORATE SOCIAL RESPONSIBILITY**

Your Company has committed itself to making a difference in the lives of underprivileged and economically challenged citizens of our country. Allcargo's Corporate Social Responsibility (CSR) initiatives, through 'Avashya Foundation' a non profit organization and in collaboration with various NGOs across India, believes in nurturing inclusive development with a human touch. Your Company's CSR activities focus is to take each initiative beyond philanthropy and promote people centric inclusive development with the active participation of the community at all levels. Allcargo's CSR initiatives aim to support:

**Natural Disaster Relief** by providing immediate and life essential supply of water, food and medicine to regions of India effected by natural disasters such as drought, flood, earthquakes, and other calamities.

**Health Care** by providing critical medical assistance for curative and preventive health care. Essential and life saving medicines and medical treatment are being made available to all underprivileged and economically challenged section of the society across rural and urban regions of India.

**Education** for children and adults across the underprivileged and economically challenged sections of the rural as well as urban society. Created a platform for financial assistance, student's scholarships & adoption programs, parents awareness campaigns and education support infrastructure.

**Women Empowerment** by providing a platform for all women across the varied sections of the society for making a better living through education, skills development and employment programs, to support themselves and their families.

**Environmental Sustainability** by focusing on creating awareness towards sustainable environmental practices in terms of infrastructure development, alternative energy, conservation of resources and training people to be more conscious, responsible and accountable to the environment.

As required under the Companies Act, 2013, your Board has constituted the Corporate Social Responsibility (CSR) Committee. The said Committee has been entrusted with the responsibility of formulating and recommending to the Board, a Corporate Social Responsibility Policy (CSR Policy) indicating the activities to be undertaken by the Company, monitoring the implementation of the framework of the CSR Policy and recommending the amount to be spent on CSR activities.

For more details on CSR activities of the Company, members are requested to read the Corporate Social Responsibility Section of this Annual Report.

#### **DIRECTORS RESPONSIBILITY STATEMENT**

Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors confirm that:

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2014 and of the profit of the Company for the year ended on that date;
- (c) the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- (d) the Directors had prepared the annual accounts on a going concern basis.

#### **CORPORATE GOVERNANCE**

Your Company has been benchmarking itself with well established Corporate Governance practices besides strictly complying with the requirements of Clause 49 of the Listing Agreement. Given the emerging pivotal role of Independent Directors in bringing about good governance, your Company continues its efforts in utilizing their expertise and involving them in all critical decision making processes.

A separate report on Corporate Governance together with requisite certificate from M/s. Mehta & Mehta, Practicing Company Secretaries, confirming compliance with the provisions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement is annexed and forms a part of the Annual Report.

The declaration regarding compliance with the Code of Conduct prescribed by the Company for Directors and Management Personnel forms part of the report on Corporate Governance.



#### MANAGEMENT'S DISCUSSION AND ANALYSIS REPORT

Management's Discussion and Analysis Report for the year under review, as stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges in India, is presented in a separate section forming part of the Annual Report.

# PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information as required under Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of particulars in the report of Board of Directors) Rules, 1988, are set out in Annexure I annexed to this report.

#### PARTICULARS OF EMPLOYEES

In terms of the provisions of Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975 as amended, the names and other particulars of the employees are required to be set out in the Directors Report. However, as per the provisions of Section 219(1)(b)(iv) of the Companies Act, 1956 the Annual Report excluding the aforesaid information is being sent to all the members of the Company and others entitled thereto. A member, who is interested in obtaining such particulars, may write to the Company Secretary at the registered office of the Company.

#### **ACKNOWLEDGEMENTS**

Your Directors take this opportunity to place on record their gratitude for the valuable support and co-operation extended during the year by the Government of India, Governments of various countries, the concerned State Governments and other Government Departments and Agencies, the Stakeholders, Business Associates including Bankers, Financial Institutions, Vendors and Service Providers.

Your Board also wishes to place on record their appreciation for the dedication and commitment shown by the employees at all levels who have contributed to the success of your Company.

For and on behalf of the Board of Directors

Shashi Kiran Shetty Chairman & Managing Director

Place: Mumbai Date: June 12, 2014

#### **ANNEXURE 1**

#### **CONSERVATION OF ENERGY:**

Even though operations of the Company are not energy intensive, your Company has always strived to optimize energy consumption.

Power and fuel consumption

Davidantana	For the Y	For the Year Ended			
Particulars	March 31, 2014	March 31, 2013			
Electricity					
Through purchases					
Purchased units	2,670,586.06	2,781,699.71			
Total amount (₹)	2,7840,645.92	30,133,603.60			
Rate / Unit (₹)	10.42	10.83			
Through diesel generator					
Units generated	505,714.05	846,064.00			
Total amount (₹)	9,723,545.00	12,674,164.40			
Cost / unit	19.23	14.98			
Through Solar Power:					
Units generated	744,160.10	199,359.00			
Total amount (₹)	NA	NA			
Cost / unit	NA	NA			

#### **TECHNOLOGY ABSORPTION:**

Last year, your company has initiated an IT transformation program called Project TOPAZ at its global subsidiary (ECU Line) wherein the entire business applications platform will get upgraded. The key objective of Project TOPAZ is to standardize information across various operations within ECU Line, bring in tools that will help us operate more cohesively and leverage technology to improve our operational efficiencies. The cornerstones of this ambitious project are Growth, Efficiency and Innovation. This project will help us achieve our objective of ONE ECU WAY of doing business with the best-in-class systems in place. With a centralized system, we will be able to achieve greater visibility across sales, operations and financials to enhance end-user productivity and effectively make faster and better management decisions.

This transformation project for the NVOCC vertical is now nearing completion. TOPAZ comprises of multiple modules (CRM, Finance and Operations). The product is currently undergoing unit testing and after successful completion of system integration testing and user acceptance testing, the product will be first deployed at UK office followed by Singapore.

During the period under review, your company has also taken following new initiatives towards technology up-gradation.

#### Expense Management System Implementation:

A new expense management and spend governance system was implemented across all business verticals. The system is well integrated with our financial accounting system. All purchase orders, employee reimbursements, project advances etc are now handled via this application which has been configured based on established DOA (Delegation of Authority). The system workflows and easy referencing of scanned documents provide a clear audit trail of each approval and this is a first step towards achieving a paperless office.

#### Financial Consolidation Software Implementation:

Preparation and maintenance of financials of Indian as well as Overseas subsidiaries, joint ventures and associates companies and consolidation thereof with the financial of the Company within the time bound manner and complying with all laws applicable for preparation, maintenance and consolidation of financials is a mammoth task. To cater this requirement and to further improve accuracy in disclosure of financials information, the Company has procured new financial consolidation tool and successfully deployed which has replaced the existing systems of maintaining financials across all companies. This tool will cover accounts finalization and multi-level consolidation for JVs, subsidiaries and various Business Units of the Company. Consolidation is a complex process and the product will now provide a detailed audit trail and reconciliation validation points at the consolidation level.

#### • Project CORAL - CRM (Customer Relationship Management):

Project CORAL - CRM (Customer Relationship Management) implementation has been deployed across all business verticals of the Company. The project implementation comprised of 4 sprints or tracks

Sprint 1: LTO (Lead to Order) process

Sprint 2: Marketing (Campaign Management, Competition Tracking, KAM and Cross Sell). The KAM (Key Account Management) track will be implemented in the new financial year.

Sprint 3: Sales Planning

Sprint 4: Post Sales

All the 4 tracks are live and we have now setup a BMO (Benefits Management Office) to track KPIs for each of the sprint listed above.

#### Project ONYX – CFS & ICD Software implementation:

The legacy software (CFSMS) deployed at our CFS locations was replaced with a new modern system which is tightly integrated with the financial accounting system. We had engaged a specialist firm to do a complete business process mapping exercise after which a formal RFP was floated to seek vendor proposals. The new application handles all operational activities at the CFS locations and it has extensive reporting capabilities including auto mail features.

#### Project ONYX – Projects division:

The Company is in process of developing business process mapping activity for our projects division and a solutions blueprint has now been compiled for a new system deployment. This project will be taken up for implementation in 2015.

#### · Video Conferencing facility:

A Video Conferencing facility has been setup at the Corporate office, at Equipment Division in Panvel, at CFS (Mundra, Chennai and JNPT) and at Gurgaon office. This facility helps the users at these locations to collaborate both internally and externally and this facility was extensively used for new systems deployment.

#### Disaster/Recovery (DR):

Our primary data centre is hosted at Koparkhairane and we have our DR (Disaster Recovery) site at Hyderabad. Data for all our production applications now gets replicated between these two locations and the IT team regularly undertakes trails for various applications to check business continuity preparedness in the event of a major disaster.

#### Compliance System Software:

With a view to further enhance corporate governance measures and also to ensure timely compliance of various acts, rules and regulations applicable to your Company, a system software was procured during the year under review. The system captures all compliances that a business unit or as a Company need to be complied with in time bound manner and ensure compliance thereof. The Company has implemented the system software on trial run basis after imparting necessary trainings the system software will be implemented at all levels to ensure due compliances.

### · Emerging technologies:

Your organization regularly reviews new emerging technologies that come up in the market and undertakes pilot projects / proof of concepts to consider adoption. The IT team has trialed solutions in the space of mobile device management, data leakage prevention, hand held terminals, etc and these will be deployed in production environment once necessary due diligence is completed.

#### FOREIGN EXCHANGE EARNINGS AND OUTGO:

(₹ in Lakhs)

Particulars	For the Year Ended			
Particulars	March 31, 2014	March 31, 2013		
Total Foreign Exchange Outgo	10,639	12,013		
Total Foreign Exchange Earned	9,648	10,370		

#### **ANNEXURE II**

# DISCLOSURES PURSUANT TO CLAUSE 12 OF THE SEBI (EMPLOYEE STOCK OPTION SCHEME AND EMPLOYEE STOCK PURCHASE SCHEME) GUIDELINES, 1999

Pursuant to the applicable requirements of the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ("the SEBI guidelines"), your Company has framed and instituted 'Allcargo Employee Stock Option Plan – 2006' to attract, retain, motivate and reward its employees and to enable them to participate in the growth, development and success of the Company. Your Company granted stock options to be adjusted for the subsequent bonus issue prior to its Initial Public Offering of equity shares, to its permanent employees. The Company also granted stock options to few of the permanent employees of its foreign subsidiaries post Initial Public Offering at varying numbers depending upon their grades.

The following table sets forth the particulars of stock options granted (after giving effect of sub-division) under Allcargo ESOP-2006 as on March 31, 2014:

Particulars	Series I (Pre-Listing)	Series II (Post Listing)
Gross options granted	191,500	65,000
Pricing formula	The stock options granted have been re-priced at ₹ 2/- per option being the face value of equity share after subdivision.	The stock options granted have been re-priced at ₹ 2/- per option being the face value of equity share after subdivision
Options vested	N.A	N.A
Options exercised	Nil	5,000
The total number of equity shares arising as a exercise of options	result of Nil	5,000
Options lapsed/expired	Nil	25,000
Variation of terms of options	Nil	Nil
Money realized by exercise of options	Nil	10,000
Total number of options in force	Nil	Nil
Employee-wise details of options granted to:		
(i) Senior Managerial Personnel	As per statement attached	As per statement attached
(ii) Any other employee receiving a grant in any of option amounting to 5% or more of the granted during the year.		Nil
(iii) Identified employees who were granted during any one year, equal to or exceeding issued capital (excluding outstanding warr. conversions) of the Company at the time of	1% of the ants and	Nil
Diluted Earnings Per Share (EPS) pursuant to shares on exercise of option calculated in acc with Accounting Standard (AS 20 'Earning Per Sh	cordance FA5	₹ 4.5
Difference, if any, between the employee comp cost calculated using the intrinsic value of stock and the employee compensation cost recogniz fair value of the options had been used and the i this difference on profits and EPS of the Compan	<ul><li>c options</li><li>ed if the</li><li>mpact of</li><li>Not Applicable</li></ul>	Not Applicable
Weighted-average exercise prices and weighted fair values of options shall be disclosed sepal options whose exercise price either equals or ex is less than the market price of the stock.	rately for Not Applicable	Not Applicable



Particulars	Series I (Pre-Listing)	Series II (Post Listing)
Description of the method and significant assumptions used during the year to estimate fair values of options, including the following weighted average information:		
(i) Risk-free interest rate	7.20%	7.50%
(ii) Expected life	4 years	4 years
(iii) Expected volatility	Nil	50%
(iv) Expected dividend yield	1.5%	1.5%
(v) Price of the underlying share in market at the time of option grant.	₹ 685.88	₹ 786.95

Pursuant to the SEBI guidelines, the excess of the market price of the underlying equity shares as of the date of grant over the exercise price of the option, including upfront payments, if any, is to be recognized and amortized on a straight line basis over the vesting period. The ESOP Scheme had a validity period of 7 years from the date of its formation and accordingly has expired on January 11, 2013. Pursuant to the closure of ESOP Scheme and consequential lapse of unexercised option, the Company has credited a sum of ₹ 39 Lakhs to the profit and loss account for the year ended March 31, 2014, as employee compensation cost.

The equity shares issued and allotted under the ESOP 2006 of the Company are pari-passu in all respects including dividend with the existing equity shares of the Company.



# STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956, RELATING TO COMPANY'S INTEREST IN SUBSIDIARY COMPANIES AS ON AND FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

	(₹ in Lakhs)							
No.	Name of the Subsidairy Company	The Financial Year of the Subsidiary Company ended on	Holding Company	Extent of holding (%)	Face value of share	Number of shares held by the holding company and/or its subsidiaries	(loss) of the sub it concerns the holding company with in account of	members of the and is not dealt holding company:
		ended on				Subsidialies	For the financial year ended on March 31, 2014	For the previous financial years of the subsidiary since it became a subsidiary i.e. Upto March 31, 2013
1	Hindustan Cargo Ltd.	1	Allcargo Logistics Ltd.	100	₹ 10	250,000	105	1,155
3	Contech Transport Services Pvt. Ltd.	1	Allcargo Logistics Ltd. Allcargo Logistics Ltd.	100	₹100	10,000	(3)	81
4	Ecu Line (India) Pvt. Ltd. Allcargo Shipping Co.Pvt.Ltd.		Allcargo Logistics Ltd.	100	₹ 10	10,000 10,000	132	(2) (574)
5	South Asia Terminals Pvt.Ltd.		Allcargo Logistics Ltd.	51	₹10	3,327,750	(78)	(388)
6	Southern Terminals & Trading Pvt. Ltd.		Allcargo Logistics Ltd.	100	₹ 10	10,000	11	217
7	AGL Warehousing Pvt. Ltd.	31-Mar-14	Allcargo Logistics Ltd.	100	₹10	10,000	(112)	(372)
8	Allcargo Logistics Park Pvt.Ltd.		Allcargo Logistics Ltd.	51	₹ 10	3,867,840	71	(206)
9	Ecu International (Asia) Pvt. Ltd.		Ecu Hold NV	100	₹ 10	52,341	1	26
10	Comptech Solutions Pvt.Ltd.  Amfin Consulting Pvt. Ltd.		Contech Transport Services Pvt. Ltd. Contech Transport Services	48.28	₹10 ₹100	700,000	12	(20)
''	Armin Consulting F Vt. Ltd.	31-IVIAI-14	Pvt. Ltd.	100	<b>V</b> 100	1,000	9	171
12	Transindia Logistic Park Pvt Ltd.	31-Mar-14	Allcargo Logistics Ltd.	70	₹ 10	8,400	(295)	(379)
13	Combi Line Indian Agencies Pvt. Ltd.		Allcargo Logistics Ltd.	98.95	₹ 100	3,019	(3)	(11)
14	HC Logistics Ltd.	1	Hindustan Cargo Ltd.	100	₹10	50,000	-	-
15 16	Credo Shipping Agencies (I) Pvt. Ltd. Ecu Line Abu Dhabi LLC		Hindustan Cargo Ltd. Ecu Hold NV	100 76	₹10 AED 1500	10,000 75.5	36	332
17	Ecu-Line Algerie sarl		Ecu Hold NV	100	DZD 1000	1,000	117	99
18	Ecu Logistics SA		Ecu Hold NV	100	ARS 1	16,000	12	87
19	Ecu-Line Australia Pty.Ltd.	31-Mar-14	Ecu Hold NV & Integrity Enterprises Pty Ltd.	100	AUD 1	60,000	394	133
20	Ecuhold NV		AGL NV	100	EURO 19.55	160,546	(346)	22,877
21	Allcargo Belgium N.V.		Allcargo Logistics Ltd.	100	EURO 1000	11,500	(729)	(623)
22	Ecubro N.V. Ecu International N.V.		Ecu Hold NV & Ecu-Line N.V. Ecu Hold NV & Ecu-Line N.V.	100 100	EURO 743.81 EURO 24.80	105 167,889	168	(120) (1,543)
24	Ecu-Tech BVBA		Ecu Hold NV & Ecu-Line N.V. Ecu International N.V.	100	EURO 24.79	750	(59)	(173)
25	Ecu-Line N.V.	31-Mar-14	Ecu Hold NV & Ecu International N.V.	100	EURO 1278.10	2,771	459	1,499
26	Ecu-Logistics N.V.		Ecu Hold NV	100	EURO 24.79	27,750	(375)	(192)
27	AGL N.V HCL Logistics nv		Allcargo Belgium NV Ecu Hold NV & Ecu International N.V.	100	EURO 1646.69 EURO 10	19,917 40,000	(10) (124)	(745) (139)
29	Ecu Global Services NV	31-Mar-14	Ecu Line NV & Ecu International N.V.	100	EURO 11.60	2,202,047	284	(2,201)
30	Ecu Logistics do Brasil Ltd.a	31-Mar-14	Ecuhold N.V.	100	BRL 1	54,500	(883)	(573)
	Flamingo Line do Brazil Ltd.a		Ecu Logistics do Brasil Ltda	100		·	(3)	(312)
32	Ecu Line Bulgaria EOOD  Ecu-Line Canada Inc.		Ecu Hold NV Ecu Hold NV	100 50	BGN 50 CAD 1	100 50	19 (5)	(80) (74)
34	Ecu Line Chile S.A.	31-Mar-14	Ecu Hold NV & Ecu International N.V.	100	CLP 100000		(16)	594
35	Cargo Freight Station S.A.		Ecu Hold NV	50	CLP 1000	10,800	41	71
36	Flamingo Line Chile S.A		Ecu Hold NV & Ecu International N.V.	100	CLP 1000	1000	(3)	9
37	Ecu Line Guangzhou Ltd.		Ecu Line Hong Kong Ltd.	100	HKD 1	5,990,000	193	(231)
38	Ecu Line De Colombia S.A.  Conecli International S.A.		Ecu Hold NV Ecu Hold NV	100 100	COP 1000 CRC 200	369,102 100	110 112	(24) 51
40	Ecu Line Middleeast LLC		Ecu Hold NV	86	AED 1090	258	347	3,630
41	Eurocentre FZCO		Ecu Hold NV	84.62	AED 100000	11	71	927
42	Ecu Line Del Ecuador S.A.		Ecu Hold NV	100	USD 4	2,500	148	156
43	Flamingo Line del Ecuador S.A.		Ecu Hold NV	100	USD 5	800	9	26
44	Ecu Line Egypt Ltd.		Ecu Hold NV	100	EGP 500	200	310	40
45 46	Flamingo Line El Salvador SA de CV Ecu-Line Germany GmbH		Ecu Hold NV Ecu Hold NV	100 100	USD 10 EURO 511.29	200 26,092	212	9 1,022
47	ELWA (Ghana) Ltd.		Ecu Hold NV	100	GHC 10.50	10,000	41	56
48	Flamingo Line Guatemala S.A.		Ecu Hold NV	100	GTQ 100	60	6	30
49	Ecu-Line Hong Kong Ltd.		Ecu Hold NV	100	HKD 1	1,500,000	697	1,123
50	Ecu International Far East Ltd.		Ecu Hold NV	100	HKD 1	10,000	(79)	564
51 52	Ecu Line Italia srl Ecu Line Cote d'Ivoire Sarl		Ecu Hold NV Ecu Hold NV	100 100	EURO 1 XOF 10000	59,997.60 8,500	5 41	795 (84)
53	Ecu Line Cole divolre San  Ecu Line Japan Ltd.		Ecu Hold NV	65	JPY 50000	390	129	(130)
54	Jordan Gulf for Freight Services		Ecu Hold NV	100		50,000	95	128

# STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956, RELATING TO COMPANY'S INTEREST IN SUBSIDIARY COMPANIES AS ON AND FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

Separate Depart Copysis (CS)   1.01		(₹ in Lakhs)							
Security Review Ltd	No.	Name of the Subsidairy Company	Financial Year of the Subsidiary Company	Holding Company	holding		shares held by the holding company and/or its	(loss) of the sub it concerns the holding company with in account of	sidiary so far as members of the and is not dealt holding company:
56   Star Shipping Logate CN Ltd.   SHAME-IV   SHAME-								year ended on	financial years of the subsidiary since it became a subsidiary i.e. Upto March 31, 2013
Sept.   Description   Sept.   Sept.		,							221
September   Sept				,					5
50   EDIL Line Meditierrament Ltd.		,					,		
61   Exclusionica de Mixero SA de CV   31446-14   Exclusionica NV   100   MAP 110   5,000   241   334   334   334   50							,	6	20
Sept-Lime Marcos S.A.   31-Mar-14   Equi Hold NV   100   EURD 101   85-000   254   (322   64   Equi Line NZ Itd.   31-Mar-14   Equi Hold NV   100   EURD 101   85-000   254   (322   64   Equi Line NZ Itd.   31-Mar-14   Equi Hold NV   100   EURD 101   100   104   172   175	60	CELM Logistics S.A. De C.V.	31-Mar-14	Ecu Hold NV	100	MXP 1	50,000	201	(121)
State   Control   Contro		0					,		334
64   Equ. Line NZ   Left							,		
Securiting the Paramers SA							,		, ,
66   Exclurine Prierguiny S.A.   31-Mari-14   Exclusion INV   100   PFR 10   5,000   77   15   68   Famingo Line Peru S.A.   31-Mari-14   Exclusion INV   100   PFN 10   5,000   77   15   75   75   75   75   75   75									
September   Sept								, ,	5
Sept Line Philippines Inc.   31-Mar-14   Ecu Hold NV   100   PHP 10000   1,000   23   22   26   26   26   26   26   27   26   27   26   27   26   27   26   27   27	67	Ecu-Line Peru S.A.	31-Mar-14	Ecu Hold NV	100	PEN 10	5,000	72	15
To Equiline Poliska Sp. 2.0.   31-Mart-16   Ecu Hold NV   100   PLN 500   100   (64)   (10)	68	,					,		3
Till   Equ Line Deha M.L.   31-Mar-14   Equ Hold NV   100   0.0 AR 1000   200   66   111									
22 Eux-Line Romania SRL   31-Mar-14   Eux Hold NV   100   RON 55   100   21   44   45   45   45   45   45   45   4		'						, ,	. ,
13   Roberdam Freight Station BV   31-Mar-14   Ecu Global Services NV   100   EURO 10   1,800   (8)   (25)									
25   Ecu Line South Africa (Pty) Ltd.   31-Mar14   Ecu Hold NV   100   EURO 0.61   200,000   (74)   292   293   294   295									(25)
26   Ecu Line Spain S.L   31-Mar-14   Ecu Hold NV   100   EURO 0.61   200.000   (74)   298   2	74	ů	31-Mar-14	Ecu Hold NV	100	SGD 1	1,498,520	171	849
The Nectiferranean Cargo Centers S.L.   31-Mar-14   Ecu Line Spain S.L.   100   EURO 10   12,000   105   (651)									126
260   Line (Theiland) Co.Ltd.   31-Mar-14   Ecu Hold NV   100   TND 100   28,500   66   144		'					,	\ /	
200   200   200   201   201   202   203		0		'					
80   Ecu-Line UK Ltd.   31-Mar-14   Ecu Hold NV   100   TRY 125   1,200   157   88   81   Ecu-Line UK Ltd.   31-Mar-14   Ecu Hold NV   100   GBP 1   700,100   384   43   43   43   43   44   44   4		, ,							
Strick-line UK Ltd.							,		85
Second   S	81				100	GBP 1	700,100	384	43
84   ELV Multimodal C.A.   31-Mar-14   Ecu Hold NV   100   BSF   24,000   141   711   711   85   Administratoral House Line C.A.   31-Mar-14   Ecu Hold NV   100   BSF   1,000   32   110   60   60   60   60   60   60   6									-
Administradora House Line C.A.   31-Mar-14   Ecu Hold NV   100   BSF 1   1,000   32   110									(38)
86   Consolidadora Ecu Line CA   31-Mar-14   Ecu Hold NV   100   BSF 1   400									
87   Ecu-Line Vietnam Co. Ltd.   31-Mar-14   Ecu Hold NV   51   USD 1   51,000   109   137								- 32	- 110
By   Eurocentre Milan SRL   31-Mar-14   Ecu Line Italia srl   100   Euro 100   100   72   99   90   Ecu Line Switzerland GmBH   31-Mar-14   Ecu Hold NV   100   CHF 500   100   (24)   13   13   14   13   14   15   14   15   15   15   15   15								109	137
Secultine Switzerland GmBH	88	Ecu Line Zimbabwe (Pty.) Ltd.	31-Mar-14	Ecu Hold NV	70	ZWD 1		-	1
91   Guldary s.a.   31-Mar-14   Ecu Hold NV   100   UYU 1   100,000   2,065   1,437     92   S.H.E. Maritime Services Ltd.   31-Mar-14   Ecu Hold NV   82   GBP 0.50   5,467   96   191     93   China Consolidated Company Ltd.   31-Mar-14   Star Express Company Ltd.   100   USD 1   15,000,000   2,981   6,731     94   Star Express Company Ltd.   31-Mar-14   Ecu Hold NV   100   USD 1   15,000,000   2,981   6,731     95   CCS Shipping Ltd.   31-Mar-14   Ecu Hold NV   100   USD 1   15,000,000   2,981   6,731     96   China Consolidation Services Shipping Ltd   31-Mar-14   China Consolidated   75   HKD 1   3   19   31     97   China Consolidation Services Shipping Ltd   31-Mar-14   CCS Shipping Ltd.   (HK)   75   USD 1   750,000   - 411     97   China Consolidation Services Ltd   31-Mar-14   China Consolidation   75   NA   NA   (30)   698     98   Ecu Line Lanka (Pvt.) Ltd.   31-Mar-14   Ecu International Far East Ltd.   100   LKR 10   100   23   31     99   PT Eka Consol Utama Line   31-Mar-14   Ecu International Far East Ltd.   100   LKR 10   100   23   33     100   Ecu Line Czeche s.r.o   31-Mar-14   Ecu Hold NV   100   N.A   N.A   (42)   (198)     101   Translogistik International Spedition GmbH   31-Mar-14   Ecu Hold NV   70   Euro 620   70   1   28     102   European Customs Brokers N.V.   31-Mar-14   Ecu Hold NV   70   SAR 10   94,500   268   66     103   Ecu-Line Saudi Arabia LLC   31-Mar-14   Ecu Hold NV   75   EUR 453,78   30   (4)   10     105   FCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   100   MUR1000   675   15   118     108   Econocaribe Consolidators, Inc.   31-Mar-14   Ecu Hold NV   100   MUR1000   675   15   118     109   Econocaribe Consolidators, Inc.   31-Mar-14   Frism Global, LLC   100   USD 1   75   (65)   10     110   Econoline Storage Corp.   31-Mar-14   Frism Global, LLC   100   USD 0.01   10,000   50   10     111   Ports International, Inc.   31-Mar-14   Econocaribe Consolidators, Inc.   100   USD 0.01   10,000   50   10     110   Forts International, Inc.   31-Mar-14   Econocarib									9
92   S.H.E. Maritime Services Ltd.   31-Mar-14   Ecu Hold NV   82   GBP 0.50   5,467   96   191     93   China Consolidated Company Ltd.   31-Mar-14   Star Express Company Ltd.   100   USD 1   15,000,000   2,981   6,731     94   Star Express Company Ltd.   31-Mar-14   Cu Hold NV   100   USD 1   15,000,000   (2)   (2)     95   CCS Shipping Ltd.   31-Mar-14   China Consolidated   75   HKD 1   3   19   31     96   China Consolidation Services Shipping Ltd   31-Mar-14   CSS Shipping Ltd.   Tompany Ltd.   75   USD 1   750,000   -   411     97   China Consolidation Services Shipping Ltd   31-Mar-14   China Consolidation   75   NA   NA   (30)   699     98   Ecu Line Lanka (Pvt.) Ltd.   31-Mar-14   Ecu International Far East Ltd.   100   LKR 10   100   23   31     99   PT Eka Consol Utama Line   31-Mar-14   Ecu International Far East Ltd.   100   IDR 10000   3,000   33   33     100   Ecu Line Czeche s.r.o   31-Mar-14   Ecu Hold NV   100   N.A   N.A   (42)   (198)     101   Translogistik International Spedition GmbH   31-Mar-14   Ecu Hold NV   70   Euro 620   70   1   28     102   European Customs Brokers N.V.   31-Mar-14   Ecu Hold NV   70   SAR 10   94,500   268   600     103   Ecu-Line Saudi Arabia LLC   31-Mar-14   Ecu Hold NV   70   SAR 10   94,500   268   600     104   Asia Line Ltd.   31-Mar-14   Ecu Hold NV   70   Euro 620   70   1   28     105   PCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   70   SUR 10   94,500   268   600     106   PCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   70   SUR 10   94,500   268   600     105   PCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   70   SUR 10   94,500   268   600     106   PCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   70   SUR 10   94,500   268   600     104   Asia Line Ltd.   31-Mar-14   Ecu Hold NV   70   SUR 10   94,500   268   600     105   PCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   70   SUR 10   94,500   268   600     106   PCL Marine Agencies B.V.   31-Mar-14   Ecu Hold NV   100   SUD 10   94,500   675   15   18     107   Integrity								\ /	13
Star Express Company Ltd.   31-Mar-14   Star Express Company Ltd.   100   USD 1   15,000,000   2,981   6,731		,							
94         Star Express Company Ltd.         31-Mar-14         Ecu Hold NV         100         USD 1         15,000,000         (2)         (2)           95         CCS Shipping Ltd.         31-Mar-14         China Consolidated Company Ltd.         75         HKD 1         3         19         31           96         China Consolidation Services Shipping Ltd.         31-Mar-14         CCS Shipping Ltd. (HK)         75         USD 1         750,000         -         411           97         China Consolidation Services Ltd         31-Mar-14         Consolidation Services Shipping Ltd.         NA         NA         (30)         698           98         Ecu Line Lanka (Pvt.) Ltd.         31-Mar-14         Ecu International Far East Ltd.         100         LKR 10         100         23         31           99         PT Eka Consol Utama Line         31-Mar-14         Ecu International Far East Ltd.         100         IDR 100000         3,000         33         33           100         Ecu Line Czeche s.r.o         31-Mar-14         Ecu Hold NV         100         N.A         N.A         (42)         (198)           101         Translogistik International Spedition GmbH         31-Mar-14         Ecu Hold NV         100         N.A         N.A         (42)									
95   CCS Shipping Ltd.   31-Mar-14   China Consolidated Company Ltd.   75   HKD 1   3   19   31     96   China Consolidation Services Shipping Ltd   31-Mar-14   China Consolidation   75   USD 1   750,000   -   411     97   China Consolidation Services Ltd   31-Mar-14   China Consolidation   75   NA									(2)
Second		,, ,		Company Ltd.				19	31
98         Ecu Line Lanka (Pvt.) Ltd.         31-Mar-14         Ecu International Far East Ltd.         100         LKR 10         100         23         31           99         PT Eka Consol Utama Line         31-Mar-14         Ecu International Far East Ltd.         100         IDR 100000         3,000         33         33           100         Ecu Line Czeche s.r.o         31-Mar-14         Ecu Hold NV         100         N.A         N.A         N.A         (42)         (198)           101         Translogistik International Spedition GmbH         31-Mar-14         Ecu Hold NV         100         European Customs Brokers N.V.         31-Mar-14         HCL Logistics nv         90         Euro 1         22,500         11         65           102         European Customs Brokers N.V.         31-Mar-14         Ecu Hold NV         70         Euro 620         70         1         28           102         European Customs Brokers N.V.         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           103         Ecu-Line Saudi Arabia LLC         31-Mar-14         Allcargo Logistics Ltd.         100         Euro 100         20,131         201         (63)           104         Asia Line Ltd.         31-Mar-14		11 0					,	-	411
98         Ecu Line Lanka (Pvt.) Ltd.         31-Mar-14         Ecu International Far East Ltd.         100         LKR 10         100         23         31           99         PT Eka Consol Utama Line         31-Mar-14         Ecu International Far East Ltd.         100         IDR 100000         3,000         33         33           100         Ecu Line Czeche s.r.o         31-Mar-14         Ecu Hold NV         100         N.A         N.A         (42)         (198)           101         Translogistik International Spedition GmbH         31-Mar-14         HCL Logistics nv         90         Euro 1         22,500         11         65           102         European Customs Brokers N.V.         31-Mar-14         Ecu Hold NV         70         Euro 620         70         1         28           103         Ecu-Line Saudi Arabia LLC         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           104         Asia Line Ltd.         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           105         FCL Marine Agencies B.V.         31-Mar-14         Ecu Hold NV         75         EUR 453.78         30         (4)         - <t< td=""><td>97</td><td>Unina Consolidation Services Ltd</td><td>31-Mar-14</td><td></td><td>/5</td><td>NA NA</td><td>NA</td><td>(30)</td><td>699</td></t<>	97	Unina Consolidation Services Ltd	31-Mar-14		/5	NA NA	NA	(30)	699
99         PT Eka Consol Utama Line         31-Mar-14         Ecu International Far East Ltd.         100         IDR 100000         3,000         33         33           100         Ecu Line Czeche s.r.o         31-Mar-14         Ecu Hold NV         100         N.A         N.A         N.A         (42)         (198)           101         Translogistik International Spedition GmbH         31-Mar-14         HCL Logistics nv         90         Euro 1         22,500         11         65           102         European Customs Brokers N.V.         31-Mar-14         Ecu Hold NV         70         Euro 620         70         1         28           103         Ecu-Line Saudi Arabia LLC         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           104         Asia Line Ltd.         31-Mar-14         Allcargo Logistics Ltd.         100         Euro 100         20,131         201         (63)           105         FCL Marine Agencies B.V.         31-Mar-14         Ecu Hold NV         75         EUR 453.78         30         (4)            106         Prism Global LLC         31-Mar-14         Ecu Hold NV         100         USD 1         10         (1,769)       <	98	Ecu Line Lanka (Pvt.) Ltd.	31-Mar-14		100	LKR 10	100	23	31
101         Translogistik International Spedition GmbH         31-Mar-14         HCL Logistics nv         90         Euro 1         22,500         11         65           102         European Customs Brokers N.V.         31-Mar-14         Ecu Hold NV         70         Euro 620         70         1         28           103         Ecu-Line Saudi Arabia LLC         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           104         Asia Line Ltd.         31-Mar-14         Allcargo Logistics Ltd.         100         Euro 100         20,131         201         (63)           105         FCL Marine Agencies B.V.         31-Mar-14         Ecu Hold NV         75         EUR 453.78         30         (4)         -           106         Prism Global LLC         31-Mar-14         Ecu Hold NV         100         USD 1         10         (1,769)         -           107         Integrity Enterprises Pty Ltd.         31-Mar-14         Ecu Hold NV         100         AUD 1         40,000         (63)         -           108         aECU-Line (Indian Ocean Islands) Ltd.         31-Mar-14 Prism Global, LLC         100         MUR1000         675         15         18           109 <td< td=""><td>99</td><td></td><td></td><td></td><td></td><td></td><td></td><td>33</td><td>33</td></td<>	99							33	33
102         European Customs Brokers N.V.         31-Mar-14         Ecu Hold NV         70         Euro 620         70         1         28           103         Ecu-Line Saudi Arabia LLC         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           104         Asia Line Ltd.         31-Mar-14         Allcargo Logistics Ltd.         100         Euro 100         20,131         201         (63)           105         FCL Marine Agencies B.V.         31-Mar-14         Ecu Hold NV         75         EUR 453.78         30         (4)            106         Prism Global LLC         31-Mar-14         Ecu Hold NV         100         USD 1         10         (1,769)            107         Integrity Enterprises Pty Ltd.         31-Mar-14         Ecu Hold NV         100         AUD 1         40,000         (63)            108         aECU-Line (Indian Ocean Islands) Ltd.         31-Mar-14         Ecu Hold NV         100         MUR1000         675         15         18           109         Econocaribe Consolidators, Inc.         31-Mar-14 Prism Global, LLC         100         USD 1         225         1,130            110         Econocaribe								. ,	(198)
103         Ecu-Line Saudi Arabia LLC         31-Mar-14         Ecu Hold NV         70         SAR 10         94,500         268         60           104         Asia Line Ltd.         31-Mar-14         Allcargo Logistics Ltd.         100         Euro 100         20,131         201         (63)           105         FCL Marine Agencies B.V.         31-Mar-14         Ecu Hold NV         75         EUR 453.78         30         (4)            106         Prism Global LLC         31-Mar-14         Ecu Hold NV         100         USD 1         10         (1,769)            107         Integrity Enterprises Pty Ltd.         31-Mar-14         Ecu Hold NV         100         AUD 1         40,000         (63)            108         aECU-Line (Indian Ocean Islands) Ltd.         31-Mar-14         Ecu Hold NV         100         MUR1000         675         15         18           109         Econocaribe Consolidators, Inc.         31-Mar-14 Prism Global, LLC         100         USD 1         225         1,130            111         Ecl Customs Brokerage, Inc.         31-Mar-14 Prism Global, LLC         100         USD 1         75         (65)            112         OTI Cargo, Inc.		•		ŭ					65
104       Asia Line Ltd.       31-Mar-14       Allcargo Logistics Ltd.       100       Euro 100       20,131       201       (63)         105       FCL Marine Agencies B.V.       31-Mar-14       Ecu Hold NV       75       EUR 453.78       30       (4)								·	
105         FCL Marine Agencies B.V.         31-Mar-14         Ecu Hold NV         75         EUR 453.78         30         (4)         -           106         Prism Global LLC         31-Mar-14         Ecu Hold NV         100         USD 1         10         (1,769)         -           107         Integrity Enterprises Pty Ltd.         31-Mar-14         Ecu Hold NV         100         AUD 1         40,000         (63)         -           108         aECU-Line (Indian Ocean Islands) Ltd.         31-Mar-14         Ecu Hold NV         100         MUR1000         675         15         18           109         Econocaribe Consolidators, Inc.         31-Mar-14         Prism Global, LLC         100         USD 1         225         1,130         -           110         Econoline Storage Corp.         31-Mar-14         Prism Global, LLC         100         USD 1         75         (65)         -           111         ECI Customs Brokerage, Inc.         31-Mar-14         Prism Global, LLC         100         USD 0.001         20,000         34         -           112         OTI Cargo, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD 0.01         10,000         50         -           113 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(63)</td>									(63)
106         Prism Global LLC         31-Mar-14         Ecu Hold NV         100         USD 1         10         (1,769)         -           107         Integrity Enterprises Pty Ltd.         31-Mar-14         Ecu Hold NV         100         AUD 1         40,000         (63)         -           108         aECU-Line (Indian Ocean Islands) Ltd.         31-Mar-14         Ecu Hold NV         100         MUR1000         675         15         18           109         Econocaribe Consolidators, Inc.         31-Mar-14         Prism Global, LLC         100         USD 1         225         1,130         -           110         Econoline Storage Corp.         31-Mar-14         Prism Global, LLC         100         USD 1         75         (65)         -           111         ECI Customs Brokerage, Inc.         31-Mar-14         Prism Global, LLC         100         USD 0.001         20,000         34         -           112         OTI Cargo, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD 0.01         10,000         50         -           113         Ports International, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD 1         50         -									- (00)
107         Integrity Enterprises Pty Ltd.         31-Mar-14         Ecu Hold NV         100         AUD 1         40,000         (63)            108         aECU-Line (Indian Ocean Islands) Ltd.         31-Mar-14         Ecu Hold NV         100         MUR1000         675         15         18           109         Econocaribe Consolidators, Inc.         31-Mar-14         Prism Global, LLC         100         USD 1         225         1,130            110         Econoline Storage Corp.         31-Mar-14         Prism Global, LLC         100         USD 1         75         (65)            111         ECI Customs Brokerage, Inc.         31-Mar-14         Prism Global, LLC         100         USD 0.001         20,000         34            112         OTI Cargo, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD 0.01         10,000         50            113         Ports International, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD 1         50								. ,	
109       Econocaribe Consolidators, Inc.       31-Mar-14       Prism Global, LLC       100       USD 1       225       1,130       -         110       Econoline Storage Corp.       31-Mar-14       Prism Global, LLC       100       USD 1       75       (65)       -         111       ECI Customs Brokerage, Inc.       31-Mar-14       Prism Global, LLC       100       USD0.001       20,000       34       -         112       OTI Cargo, Inc.       31-Mar-14       Econocaribe Consolidators, Inc.       100       USD0.001       10,000       50       -         113       Ports International, Inc.       31-Mar-14       Econocaribe Consolidators, Inc.       100       USD 1       50       -	107					AUD 1	40,000	(63)	-
110       Econoline Storage Corp.       31-Mar-14       Prism Global, LLC       100       USD 1       75       (65)       -         111       ECI Customs Brokerage, Inc.       31-Mar-14       Prism Global, LLC       100       USD 0.001       20,000       34       -         112       OTI Cargo, Inc.       31-Mar-14       Econocaribe Consolidators, Inc.       100       USD 0.001       10,000       50       -         113       Ports International, Inc.       31-Mar-14       Econocaribe Consolidators, Inc.       100       USD 1       50       -		,							18
111     ECI Customs Brokerage, Inc.     31-Mar-14     Prism Global, LLC     100     USD0.001     20,000     34     -       112     OTI Cargo, Inc.     31-Mar-14     Econocaribe Consolidators, Inc.     100     USD0.001     10,000     50     -       113     Ports International, Inc.     31-Mar-14     Econocaribe Consolidators, Inc.     100     USD 1     50     -									-
112         OTI Cargo, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD0.001         10,000         50         -           113         Ports International, Inc.         31-Mar-14         Econocaribe Consolidators, Inc.         100         USD 1         50         -         -		ů ,							-
Ports International, Inc. 31-Mar-14 Econocaribe Consolidators, Inc. 100 USD 1 50 -				·					<u>-</u>
114 Ocean House Ltd. 31-Mar-14 Ecu Hold NV 51 VND 1 3,060,000,000 16 29								-	-
	114	Ocean House Ltd.	31-Mar-14	Ecu Hold NV	51	VND 1	3,060,000,000	16	29

#### 1. PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE

Your Company's mission is to become a leader in the business known for pioneering solutions in logistics worldwide by creating benchmarks of quality, consistency and commitment in the integrated logistics business, creating better value for clients and for the Company through ingenuity supported by knowledge, expertise, technology and imagination, nurture long term relationships with all stakeholders through growth, trust and by delivering on promises, be a responsible corporate citizen by contributing to the society and respecting cultural sensibilities and inspiring creativity, initiative and leadership.

In the path of achieving its mission, your Company has always followed good governance practices with emphasis on business ethics and values. Trust, Integrity, Team-spirit, Leadership, Passion for Excellence, Respect for Individual and Transparency and Openness are the core values of your organization. Integrity, accountability, credibility, transparency, fairness and environmental and social responsibility are the cornerstones on which your Company's Corporate Governance philosophy rests. Good Corporate Governance is critical for enhancing and retaining investor trust and your Company always seeks to ensure that its performance objectives are met with integrity. The Company is of the view that good governance goes beyond good working results and financial propriety and is a pre-requisite to attainment of excellent performance in terms of stakeholder value creation.

Your Company strongly believes in establishing, adopting and following best corporate governance practices and thereby facilitating effective management and carrying out its business by setting up principles, benchmarks and systems to be followed by the Board of Directors, Management and all Employees in their dealings with Customers, Stakeholders and Society at large.

Your Company always endeavors to be proactive in voluntarily adopting good governance practices and laying down ethical business standards both internally as well as externally. The objective of your Company is not only to achieve excellence in Corporate Governance by conforming to prevalent mandatory guidelines on Corporate Governance but also to improve on these aspects on an ongoing basis with a continuous attempt to innovate in adoption of business best practices.

Your Company is compliant with the requirements of the corporate governance guidelines stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges.

#### 2. BOARD OF DIRECTORS

#### Composition of Board:

Your Company has a fundamentally strong Board with an optimum mix of executive and non-executive directors (more than fifty percent of the Board of Directors being Non Executive Directors) coming from diverse backgrounds to effectively contribute to the Company's decision making process by outlining strategies and lending a direction for accelerating its growth.

The composition of the Board of Directors during the year under review was in conformity with the provisions of Listing Agreements with the Stock Exchanges. As on March 31, 2014, the Board composition comprises of ten Directors, out of which seven are Non-Executive. Five out of Seven Non-Executive Directors are Independent. The Board believes that its current composition is appropriate to maintain the independence of the Board and to separate the Board functions of Governance and Management.

The Board consists of eminent persons with considerable professional expertise and experience in finance, legal, commercial, strategy & planning business administration and other related fields, who, not only bring a wide range of experience and expertise, but also impart the desired level of independence to the Board. The Board's role, functions, responsibilities and accountability are clearly defined. The day-to-day management of the Company is entrusted with the Executive Directors and senior management personnel of the Company and is headed by the Chairman & Managing Director who functions under the overall supervision, direction and control of the Board of Directors.

All the Directors have certified to the Company that they are not Members of more than 10 (ten) committees and do not act as Chairman/ Chairperson of more than 5 (five) committees across all the companies in which they are Directors.



The composition of Company's Board and their respective Directorships based on the declarations received from them under Section 299 of Companies Act, 1956 / Section 184 of the Companies Act, 2013 as on March 31, 2014 is as follows:

Name of the Director	Nature of Directorship	No. of No. of Committee por held in other pullic companies		her public
		companies	Chairman	Member
Mr. Shashi Kiran Shetty	Promoter, Executive Director (Chairman & Managing Director)	6	Nil	Nil
Mrs. Arathi Shetty	Promoter, Non- Executive Director	7	Nil	Nil
Mr. Adarsh Hegde	Hegde Promoter, Executive Director		Nil	Nil
Mr. Umesh Shetty	Promoter, Executive Director	5	Nil	Nil
Mr. Kaiwan Kalyaniwalla	Non Executive Independent Director	5	1	3
Mr. Keki Elavia	Non Executive Independent Director	8	3	3
Mr. Akhilesh Gupta  Non Executive Director nominated by Blackstone		2	Nil	Nil
Mr. Mohinder Pal Bansal Non Executive Independent Director		3	1	Nil
Mr. Hari L. Mundra Non Executive Independent Director		2	2	Nil
Prof. Jayaram Ramachandran	Non Executive Independent Director	4	2	4

#### Notes:

The Directorships held by Directors as mentioned above, do not include Directorships of Foreign Companies, Section 25 Companies and Private Limited Companies, which are not subsidiary of a Public Company. In respect of promoter directors, private companies which are subsidiaries of public companies have been classified as public companies. However in respect of other directors the management has relied on the disclosures received from the respective directors under section 299 of the Companies Act, 1956 / Section 184 of the Companies Act, 2013, for classification of companies as private or public.

Only Audit Committee and the Shareholders' Grievance Committees are considered for the purpose of committee positions as per the Listing Agreement.

No Directors other than Mr. Shashi Kiran Shetty, Mrs. Arathi Shetty, Mr. Adarsh Hegde and Mr. Umesh Shetty are related to each other.

#### **Board Meetings and attendance of directors thereat:**

The Board of Directors meets at least once in a quarter and the maximum time gap between two meetings is not more than four months. Dates for the Board meetings are decided well in advance and communicated to the Directors. In case of exigencies or urgency of matters, resolutions are passed by circulation, for such matters as permitted by law. Additional meetings of the Board are held as and when deemed necessary by the Board. Board meetings are generally held at place where the Registered Office of the Company is situated.

The agenda of the meetings along with the explanatory notes and relevant papers are sent in advance to the Directors to enable them to take informed decisions. The Chairman and Managing Director appraise the Board at every meeting about the overall performance of the Company followed by presentations on business operations to the Board on a regular basis. Chief Executive Officers and Heads of Departments of Finance and Strategic Planning are normally invited to the Board meetings to provide necessary insights into the working of the Company and for discussing corporate strategies. The Board also inter-alia reviews strategy and business plans, annual operating and capital expenditure budgets, investments and exposure limits, compliance report of all laws applicable to the Company, as well as steps taken by the Company to rectify instances of non-compliances, review of major legal matters, minutes of the board meetings of subsidiary companies, significant transactions and arrangements entered into by unlisted subsidiary companies, adoption of quarterly / half yearly/ annual results, major accounting provisions and write offs, corporate structuring, minutes of subcommittees of the Board, information on recruitment of senior officers etc.

The important decisions taken at the Board / Committee meetings are communicated to the concerned Business Verticals / Departments promptly for their immediate action. Action Taken Report on the decisions taken/suggestions made at previous meetings is placed at the succeeding meeting of the Board / Committee for its consideration and noting. Information as prescribed under Annexure IA to Clause 49 is being made available to the Board from time to time.



The Chairman & Managing Director along with Executive Directors are responsible for corporate strategy, planning, external contracts and Board matters. The senior management personnel heading respective divisions are responsible for day-to-day operations.

During the year under review, the Board met 5 (Five) times on April 14, 2013; May 29, 2013; August 08, 2013; November 13, 2013 and February 14, 2014.

Attendance of each Director at Board Meetings for the year 2013-14 and last Annual General Meeting are detailed as under:

Name of the Director	No. of Board Meetings Attended	Attendance at the last Annual General Meeting held on August 8, 2013 (Yes / No)
Mr. Shashi Kiran Shetty	5	Yes
Mrs. Arathi Shetty	1	No
Mr. Adarsh Hegde	5	Yes
Mr. Umesh Shetty	4	Yes
Mr. Kaiwan Kalyaniwalla	4	Yes
Mr. Keki Elavia	4	Yes
Mr. Satish Gupta*		NA
Mr. Akhilesh Gupta	3	No
Mr. Mohinder Pal Bansal	5	Yes
Mr. Hari L Mundra	4	No
Prof. Jayaraman Ramachandran\$	4	Yes

<sup>\*</sup> Resigned as Director w.e.f May 20, 2013

\$ Appointed as an Additional Director w.e.f. April 14, 2013

#### Profile of Directors seeking appointment / re-appointment

The Companies Act, 2013 (new Act) has introduced the provisions of independent director for the first time. Prior to introduction of Companies Act, 2013 the independent directors were being appointed as per the provisions of Listing Agreements entered into by the Company with the Stock Exchanges. Your Company has also appointed independent directors in accordance with the provisions of Listing Agreements with the Stock Exchanges. The independent directors so appointed by the Company do not have any specific term of appointment and are also subject to retirement by rotation in accordance with the Companies Act, 1956. However under the new Act, Section 149(10) & (11) states that independent Directors shall hold office for a term upto five consecutive years and shall be eligible for reappointment another term of 5 consecutive years provided they shall not hold office for more than two consecutive terms of 5 years each. Their tenure as independent director prior to commencement of the aforesaid provisions of the new Act shall not be considered for calculation of the two consecutive terms of 5 years. Further Section 149(13) and 152(6) of the new Act, exclude independent directors from the ambit of directors liable to retire by rotation. Since the Company's independent directors have been appointed under the old Act without any specific term liable to retirement by rotation, as a prudent practice, it is necessary to bring their appointment in line with the new Act by rendering them not liable to retire by rotation and restricting their tenure of appointment for a period of five years commencing from April 01, 2014. Therefore, your Company is putting forth the proposal for appointment of Mr. Keki Elavia, Mr. Hari Mundra, Mr. Mohinder Pal Bansal and Prof. Jayaraman Ramachandran, the independent directors as directors not liable to retire by rotation for a period of 5 years effective April 01, 2014 at the ensuing Annual General Meeting. Further in accordance with the Articles of Association of the Company and subject to the provsions contained in the new Act, Mr. Umesh Shetty, Excutive Diretor and Mr. Kaiwan Kalyaniwalla, Non Executive Director are retiring by rotation at the ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

Brief profile of the directors seeking appointment and reappointment are as under:

#### MR. KEKI ELAVIA

Mr. Keki Elavia is a Non Executive Independent Director of the Company. He is a Chartered Accountant by profession having more than 40 years of rich experience in the fields of accounting, audit, finance and taxation. He was associated with M/s. Kalyaniwalla & Mistry, a Chartered Accountancy firm for a period of more than 37 years.



Mr. Elavia holds 5,000 equity shares constituting 0.004% of the total paid up capital of the Company.

Besides being a Director of the Company, Mr. Keki Elavia is also director of the following companies as on March 31, 2014:

Sr. No.	Name of the Company			
1	Goa Carbon Limited			
2	Uni Abex Alloy Products Limited			
3	Dai-ichi Karkaria Limited			
4	Godrej & Boyce Mfg. Co. Limited			
5	Grindwell Norton Limited			
6	DCB Bank Limited			
7	Godrej Industries Limited			
8	Tata Asset Management Limited			
9	UNI VTL Precision Private Limited			
10	Wonder Space Properties Private Limited			

Mr. Keki Elavia holds the following Committee positions in other companies as on March 31, 2014:

Sr.	Name of the Company	Committee position
No.	On a Contract Line to al	Obside a December of the Committee
'	Goa Carbon Limited	Chairman – Remuneration Committee
		Member- Audit Committee
		Member – Corporate Governance Committee
		Member – Project Committee
		Member – Resource Rasing Committee
2	Uni Abex Alloy Products Limited	Chairman – Remuneration Committee
3	Dai-ichi Karkaria Limited	Member – Audit Committee
		Member – Remuneration Committee
4	Godrej & Boyce Mfg. Co. Ltd	Chairman – Audit Committee
		Member – Remuneration Committee
		Member – CSR Committee
		Member – Stakeholders Committee
5	Grindwell Norton Limited	Chairman – Audit Committee
6	DCB Bank Limited	Chairman – Audit Committee
		Chairman – Risk Management Committee
		Chairman – Fraud Reporting & Monitoring Committee
		Member - Capital Raising Committee
		Member – Nomination & Remuneration Committee
		Member – CSR Committee

#### MR. HARI L. MUNDRA

Mr. Hari L. Mundra is a Non-Executive Independent Director of the Company. He is B. A. Hon. from Bombay University and has a Post-graduate Diploma in Business Management from the Indian Institute of Management, Ahmedabad (1971). He has more than 40 years of working experience in the corporate world.

Mr. Mundra was employed with Hindustan Lever Limited, India for about 24 years till 1994, joining them as Management Trainee, Accounts in 1971. In Levers, he worked through two countries (India and Indonesia) and three businesses (Personal Products, Detergents and Exports). He held several senior positions in the company, both in the Financial and General Management areas such as Company Treasurer and Group Commercial Controller, Detergents.

Mr. Mundra was appointed to the Management Committee of Hindustan Lever in April 1990 as the youngest Vice President (Commercial) reporting to the Chairman and later, took over as Vice President/Executive Director in charge of the Exports business.

In January 1995, Mr. Mundra joined the RPG Group as Member of the Group Management Board in the dual capacity of the Chief Financial Officer of the Group as well as the President and Chief Executive of the Carbon Black Business.



In January 2002, Mr. Mundra joined the Wockhardt Group as Executive Vice Chairman of Wockhardt Limited, in charge of its domestic pharma business and as Vice Chairman of Wockhardt Hospitals Limited.

In September 2003, Mr. Mundra joined the Essar Group as the Deputy Managing Director & Director Finance of Essar Oil Limited, an integrated Oil & Gas major and was responsible for resurrecting, refinancing and restarting its ₹ 15,000 crore Oil refinery project which had remained closed for 5 years and for operationalising it by arranging ₹ 4,500 crore Working Capital facility. As a result, by November 2007 when Mr. Mundra retired from the Group on achieving super-annuation age, the Company had been clocking an annualized turnover of ₹ 18,000 crore / year and its market capitalization had moved up dramatically from ₹ 3,000 crore to Rs 30,000 crore.

During his over 40 years of working career, Mr. Mundra has been associated with a number of professional bodies in Finance, Taxation & Export Fields and has been an active participant at the policy making level as member of CII, FICCI, ASSOCHAM and Bombay Chamber of Commerce & Industry.

After retirement, he joined the Managing Committee of Indian Cancer Society, a non profit NGO, in 2008 as its Joint Managing Trustee and Honorary Treasurer and led its turn around while helping in its crusade against cancer for the underprivileged. As from January 2009, he has become a visiting Professor at IIM, Ahmedabad in the Finance faculty for the M.B.A students. He has also been the Group Financial Advisor to the Chairman in the Wockhardt Group from 2009 till 2013, helping them to overcome their financial crisis and to realise their potential.

Besides being a Director of the Company, Mr. Hari L. Mundra is also director on the Boards of CEAT Limited and Tata Autocomp Systems Limited. He is also the Chairman of Future Focus Infotech Pvt Ltd.

Mr. Mundra does not hold any shares of the Company.

Mr. Hari L. Mundra holds the following statutory Committee positions in other public companies as on March 31, 2014:

Sr. No.	Name of the Company	Committee position	
1		Chairman – Audit Committee Member – Remuneration Committee	
2	Tata Autocomp Systems Limited	Chairman – Audit Committee	

#### MR. MOHINDER PAL BANSAL

Mr. Mohinder Pal Bansal is a Non-Executive Independent Director of the Company. Mr. Bansal is a Chartered Accountant from the Institute of Chartered Accountants of India and holds a Bachelor's Degree from the University of Punjab. He has over 25 years of experience in M&A, strategic advisory, capital markets, portfolio company integration as well as post-acquisition performance management in India, Asia and Europe.

Mr. Bansal has significant hands-on operational experience in managing corporate entities as well as in conducting due diligence, structuring and negotiating transactions. He has advised corporates in multiple sectors including logistics, auto components, manufacturing, realty, banking, education, etc. and also advised private equity firms in India on improving the performance of their portfolio companies.

Recently he has forayed into Fund Management and has floated ₹ 125 crore SEBI AIF registered Blacksoil Realty Fund which is currently in the process of Fund raising. It has Gala family, Promoter's of Navneet and Mr. Shetty, Promoters of Allcargo Logistics as the Sponsors of the Fund.

In the last 3 years, Blacksoil Advisory LLP a boutique advisory firm, under the leadership of Mr. Bansal, has advised Navneet Publications Ltd. on INR 40 Crores investments in K-12 Techno Services and INR 70 crores acquisition of Trubore Piping Systems by Prince Pipes & Fittings Private Limited. Currently the firm is advising clients in various sectors such as real estate, Logistics, healthcare, auto component, education technology etc.

Mr. Bansal has led the negotiations with Blackstone (India) to successfully solicit a USD 60 million investment for Allcargo Logistics Ltd. Prior to this, he led the Euro 30 million acquisition of Ecuhold NV, a Belgium based logistic company, by Allcargo Logistics Ltd. In 2010 he advised Allcargo in their ₹ 120 crore China acquisition.

In 2005, Mr. Bansal acted as the sole advisor to Amforge Industries Limited in a complex USD 60 million de-merger and sale of assets to Mahindra Group. Mr. Bansal has also advised Indian corporates on various capital raising transactions including Allcargo Logistics Limited USD 30 million IPO and Bank of Punjab's Rs 20 crore IPO.

Mr. Bansal does not hold any shares in the Company.



Besides being a Director of the Company, Mr. Bansal holds directorships in the following companies:

Sr. No.	Name of the Company
1	Navneet Education Ltd
2	Amfin Securities Pvt.Ltd
3	Ecu International (Asia) Pvt.Ltd.
4	Girik Wealth Advisors Pvt.Ltd.
5	Transindia Logistic Park Pvt.Ltd.
6	Dujon Commercial Pvt.Ltd.
7	K12 Techno Services Pvt.Ltd.
8	Mumbai K-12 Techno Services Pvt.Ltd.

Mr. Bansal is Chairman of Audit Committee of Navneet Education Limited as on March 31, 2014:

#### PROF. JAYARAMAN RAMACHANDRAN:

Professor J. Ramachandran is a Non-Executive Independent Director of the Company. A qualified Chartered and Cost Accountant, and a Fellow of the Indian Institute of Management Ahmedabad, Professor Ramachandran is a Professor of Strategy at the Indian Institute of Management Bangalore. His research focuses on the growth and governance challenges of business groups, multinational corporations and creative firms. His work has been published in the Harvard Business Review, Strategic Management Journal, Global Strategy Journal, Journal of Product Innovation Management, Advances in International Management, Best Paper Proceedings of the Academy of Management USA, IIMB Management Review, Vikalpa and Economic and Political Weekly.

Professor Ramachandran is the first Bain Fellow in India and the recipient of the 2012 IMD FDC Award from the Academy of Management USA; the Tata Steel-IIMB award for best case on corporate social responsibility; best case awards from the European Foundation for Management Development [EFMD], Association of Management Development Institutions in South Asia [AMDISA], The Central and East European Management Development Association [CEEMAN], and Association of Indian Management Schools [AIMS] as well as best teacher awards at IIM Bangalore.

Prof. Ramachandran does not hold any shares in the Company.

Besides being a Director of the Company, Prof. Ramachandran holds directorship in the following companies as on March 31, 2014:

Sr. No.	Name of the Company
1	Redington (India) Limited
2	Aditya Auto Products And Engineering (India) Private Limited
3	Reliance Communications Limited
4	Reliance Infratel limited
5	Sasken Communication Technologies Limited
6	Aquarius Investment Advisors (India) Private Limited
7	MVP Group International Inc, USA.
8	Indofil Industries Limited
9	Antrix Corporation Limited



### Prof. Ramachandran holds the following Committee positions in other companies:

Sr. No.	Name of the Company	Committee position	
1	Redington (India) Limited	Audit Committee – Member Shareholders' & Investors Grievance Committee – Chairman Compensation Committee – Chairman ESOP Share Allotment Committee - Member	
2	Reliance Communications Limited	Audit Committee – Member Shareholders' & Investors Grievance Committee – Member Nomination/ Remuneration Committee – Chairman ESOS Compensation Committee - Chairman	
3	Reliance Infratel Ltd	Audit Committee – Member Remuneration Committee – Member	
4	Sasken Communication Technologies Limited	Audit Committee – Member Shareholders' & Investors Grievance Committee – Chairman Compensation Committee – Chairman Strategy Review Committee – Chairman Technology Capabilities & HR Committee - Member	

#### MR. KAIWAN KALYANIWALLA

Mr. Kaiwan Kalyaniwalla is a Non-Executive Independent Director of the Company. He is a Solicitor and Advocate of the Bombay High Court and a Partner of the law firm of M/s. Maneksha & Sethna in Mumbai. He has been in practice for over 26 years. Mr. Kalyaniwalla is enrolled as a Solicitor of the Supreme Court of England and Wales. He is on the board of various Indian and foreign companies and advises private sector corporates, multinational banks, transport and logistics companies and some of India's largest property development companies and business houses. His practice is predominantly in the field of corporate laws, property laws, tax laws and general commercial laws. Mr. Kalyaniwalla has been an active member of the Managing Committee of the Bombay Incorporated Law Society.

Mr. Kalyaniwalla holds 50,175 equity shares constituting 0.04% of the total paid up capital of the Company.

Besides being a Director of the Company, Mr. Kalyaniwalla is also director of the following companies as on March 31, 2014:

Sr. No.	Name of the Company
1	Synchro Investments Private Limited
2	Bombay Metals & Alloy Manufacturing Co. Private Limited
3	Iron and Metal Traders Private Limited
4	Transindia Logistic Park Private Limited
5	The Bombay Incorporated Law Society
6	Hindustan Cargo Limited
7	Forbes & Company Limited
8	Gokak Textiles Limited
9	Gokak Power & Energy Limited
10	Ecuhold NV
11	Armada D1 Pte. Ltd.
12	Armada D7 Pte. Ltd.

Mr. Kalyaniwalla holds the following Committee positions in other companies as on March 31, 2014:

Sr. No.	Name of the Company	Committee position	
NO.	Hinduston Corgo Limited	Member – Remuneration Committee	
I	Hindustan Cargo Limited	Member - hemuneration Committee	
2	Forbes & Company Limited	Chairman – Shareholder & Investor Grievance Committee	
		Member – audit Committee	
3	Gokak Power & Energy Limited	Member – Audit Committee	
4	Gokak Textiles Limited	Member – Compensation/Remuneration Committee	
		Member – Audit Committee	

#### Mr. UMESH SHETTY:

Mr. Umesh Shetty is an Executive Director of the Company. He holds a Bachelor of Commerce degree and has a wide and rich experience of more than 22 years in the fields of Equipment Hiring, Cargo Handling and Transport Logistic business. Mr. Umesh Shetty started his career with M/s. Transindia Freight Services Private Limited (TFSPL), a company engaged in the business of hiring of material handling equipment and transportation of container and general cargo, car and equipment hiring and investments.

Mr. Umesh Shetty holds 950,770 equity shares constituting 0.75% of the total paid up capital of the Company.

Besides being a Director of the Company, Mr. Umesh Shetty is also director of the following companies:

Sr. No.	Name of the Company
1	Alltrans Logistics Private Limited
2	Indport Maritime Agencies Private Limited
3	Transindia Freight Services Private Limited
4	Allcargo Shipping Co. Private limited
5	Ecu Line (India) Private Limited
6	AGL Warehousing Private Limited
7	Southern Terminal & Trading Private Limited
8	Ecu International (Asia) Private Limited
9	Ecu Line Algerie srl
10	Ecu Line Mediterranean Ltd
11	Gantoni General Entertainment Ltd
12	Ecu Line Egypt Ltd
13	Ecu Line Hong Kong Ltd
14	Ecu International Far East Ltd
15	Ecu Line Italia srl
16	Euro Centre Milan srl
17	Ecu Line Japan Ltd
18	Ecu Shipping Logistics (K) Ltd
19	Ecu Line Kenya Ltd
20	Ecu Line Malta Ltd
21	Ecu Line Rotterdam Ltd
22	Ecuhold NV

#### 3. COMMITTEES OF THE BOARD

The Board has constituted committees comprising of executive, non-executive and independent directors to focus on critical functions of the Company and also for smooth and efficient business operations. The Board is responsible for constituting, assigning, co-opting and fixing the terms of reference of these committees in line with the extant regulatory requirements. The Committees meet at regular intervals for deciding various matters and providing directions and authorizations to the management for its implementation. The draft minutes of the proceedings of each committee meetings are circulated to the members of that Committee for their comments and thereafter, confirmed and signed by the Chairman of the respective Committee. The Board also takes note of the minutes of the meetings of the committees duly approved by their respective Chairman and the material recommendations / decisions of the Committees are placed before the Board for approval / information.

During the year, the Board had the following committees, viz.

- 1. Audit Committee
- 2. Strategy and Remuneration Committee (previously known as Compensation / Remuneration Committee)
- 3. Share Transfer / Investors' Grievance Committee
- 4. Executive Committee
- 5. Share Allotment Committee (dissolved w.e.f February 14, 2014)
- 6. Finance and Investment Committee

- 7. Buyback Committee (dissolved w.e.f May 29, 2013)
- 8. NVOCC De-merger Committee (dissolved w.e.f February 14, 2014)
- 9. Allcargo Corporate Social Responsibility Committee

#### **AUDIT COMMITTEE:**

The Audit Committee comprises of non-executive and independent directors who are well versed with finance, accounts, corporate laws and general business practices. Mr. Keki Elavia, Chairman of the Committee, is an independent director and is a Chartered Accountant and has related financial management expertise. The composition, procedures, role, power and the terms of reference of the Audit Committee are in accordance with Section 292A of the Companies Act, 1956 and Clause 49 of the Listing Agreement with the Stock Exchanges. The Committee acts as a link between the Statutory and Internal Auditors and the Board of Directors of the Company.

#### Terms of Reference:

- a) Overseeing the Company's financial reporting process and ensuring correct, adequate and credible disclosure of financial information:
- b) Recommending appointment, re-appointment and removal of the statutory auditors and fixation of their fees;
- c) Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- d) Reviewing with management the annual financial statements before submission to the Board with special emphasis on:
  - i. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act, 1956
  - ii. Changes, if any, in accounting policies and practices and reasons for the same
  - iii. Major accounting entries involving estimates based on the exercise of judgment by management
  - iv. Significant adjustments made in the financial statements arising out of audit findings
  - v. Compliance with listing and other legal requirements relating to financial statements
  - vi. Disclosure of any related party transactions
  - vii. Qualifications in the draft audit report.
- e) Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- f) Reviewing, with the management, performance of statutory and internal auditors, and adequacy of the internal control systems;
- g) Reviewing the adequacy of internal audit function including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- h) Discussion with internal auditors any significant findings and follow up there on.
- i) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- j) Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- k) To look into the reasons for substantial defaults in the payment to the shareholders and creditors.
- Reviewing, with the management, the statement of uses / application of funds raised through an issue, the statement of funds utilized for purposes other than those stated in the offer document /notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- m) Approval of appointment of CFO (i.e. the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience, background, etc. of the candidate.
- n) Any other terms of reference as may be included from time to time in Clause 49 of the Listing Agreement.



#### Meetings of the Committee:

During the year under review, the Audit Committee met 4 times on May 29, 2013, August 08, 2013, November 13, 2013 and February 14, 2014.

Composition of the Committee & attendance of each member at the meetings held during the year as under:

Name of the Member	Category	No. of I	No. of Meetings	
		Held	Attended	
Mr. Keki Elavia - Chairman	Non-Executive Independent Director	4	4	
Mr. Kaiwan Kalyaniwalla	Non-Executive Independent Director	4	4	
Mr. Mohinder Pal Bansal	Non-Executive Independent Director	4	4	
Mr. Akhilesh Gupta	Non-Executive Director	4	-	
Mr. Hari L. Mundra	Non-Executive Independent Director	4	3	

Chief Executive Officers representatives of the statutory and internal auditors are generally invited to attend the meetings of the Audit Committee. Chief Financial Officer of the Company is a permanent invitee to the Audit Committee Meetings. The Company Secretary acts as Secretary to the Committee. The Chairman of the Audit Committee remained present at the last Annual General Meeting.

#### **Subsidiary Companies**

Clause 49 of the Listing Agreement relating to Corporate Governance defines a 'material non-listed Indian Subsidiary' as an unlisted subsidiary, incorporated in India, whose turnover or net worth (i.e. paid up capital and free reserves) exceeds 20% of the consolidated turnover or net worth respectively, of the listed holding company and its subsidiaries in the immediately preceding accounting year. The Company did not have any material non-listed Indian Subsidiary during the year under review. However, as good corporate governance measure, the Company has nominated Mr. Kaiwan Kalyaniwalla, non-executive independent director, on the Board of Hindustan Cargo Limited, Transindia Logistic Park Pvt. Ltd. and Ecuhold N.V., and Mr. Mohinder Pal Bansal, non-executive independent director, on the Board of Transindia Logistic Park Pvt. Ltd. the subsidiary companies of the Company.

The Board of Directors and Audit Committee reviews every quarter the financial statements of subsidiary companies in particular the investments made by the unlisted subsidiary companies. The minutes of the Board of Directors of subsidiary companies are placed before the Board of Directors of the Company on annual basis thereby bringing to their attention all significant transactions and arrangements entered into by the subsidiary companies.

#### STRATEGY AND REMUNERATION COMMITTEE:

#### Terms of Reference:

The Compensation/Remuneration Committee was renamed as Strategy and Remuneration Committee at the meeting of the Board of Directors of the Company held on April 14, 2013. In the same meeting the Board also reconstituted the membership of the Committee. Pursuant to such reconstitution, the Strategy and Remuneration Committee comprises of executive, non-executive and independent directors. The Committee determines, reviews and recommends remuneration payable to whole-time directors in addition to reviewing overall compensation structure and policies of the Company with a view to attract, retain and motivate employees, consider granting of stock options to employees and directors, administering and monitoring ESOP Schemes of the Company, reviewing compensation levels of the Company's employees vis-à-vis other companies and industry in general. The Committee is also entrusted with the responsibility of reviewing performance of Ecuhold NV, the wholly owned subsidiary of the Company, on ongoing basis and to consider recommend and approve appointment of key managerial personnel, their terms & conditions and their remuneration. The Company Secretary acts as Secretary to the Committee.

#### **Remuneration Policy:**

The Managing Director and other whole time directors are paid remuneration by way of salary, commission, perquisites and allowances, as recommended by the Committee and Board of Directors and approved by the Members of the Company from time to time. The remuneration policy of the Company is directed towards rewarding performance, based on review of achievements on a periodic basis. The remuneration policy is in consonance with the existing Industry practice.

Non-Executive Directors are paid remuneration by way of sitting fees for attending meeting of the Board of Directors and the Committees of the Board of Directors viz. Audit Committee, Compensation / Remuneration Committee, Share Transfer / Investors' Grievance Committee and Share Allotment Committee. Non-Executive Directors are also paid remuneration by way of commission out of profits of the Company in terms of the Members approval granted under Section 309(4)(b) of the Companies Act, 1956, at the 18th Annual General Meeting held on May 13, 2011.



Details of remuneration paid to directors during the year under review are as under:

(Amt in `)

Name of the Director	Category	Salary, Allowances and Perquisites	Sitting Fees	Commission
Mr. Shashi Kiran Shetty	Executive Director	31,016,972	Nil	15,000,000
Mrs. Arathi Shetty	Non-Executive Director	Nil	20,000	Nil
Mr. Adarsh Hegde	Executive Director	13,446,903	Nil	7,500,000
Mr. Umesh Shetty	Executive Director	16,403,565	Nil	7,500,000
Mr. Kaiwan Kalyaniwalla	Non Executive Independent Director	Nil	145,000	2,000,000
Mr. Keki Elavia	Non Executive Independent Director	Nil	125,000	1,100,000
Mr. Satish Gupta *	Non Executive Independent Director	Nil	Nil	Nil
Mr. Akhilesh Gupta	Non Executive Director	Nil	60,000	Nil
Mr. Mohinder Pal Bansal	Non Executive Independent Director	Nil	140,000	Nil
Mr. Hari Mundra	Non Executive Independent Director	Nil	110,000	3,600,000
Prof. Jayaraman Ramachandran \$	Non ExecutiveIndependent Director	Nil	95,000	1,500,000

<sup>\*</sup> Resigned as Director w.e.f May 20, 2013

\$ Appointed as an Additional Director w.e.f. April 14, 2013

The terms of appointment and remuneration of Executive Directors are contractual in nature. As per the provisions of the service contracts entered by the Company with Executive Directors, the notice period is 12 months for the Chairman and Managing Director and 3 months for Executive Directors. There is no provision for payment of severance fees. The disclosure of all the pecuniary relationships / transactions of the Non-Executive Directors vis-a-vis the Company have been disclosed under the head 'Related Party Transaction' forming part of Notes to Accounts of the Audited Financial Statement contained in the Annual Report.

#### Meetings of the Committee:

During the year under review, the Committee met 5 times on May 29, 2013; August 08, 2013; November 13, 2013, February 14, 2014 and March 19, 2014.

Composition of the Committee & attendance of each member at the meetings of the Committee held during the year was as under:

Name of the Member	Category	No. of Meetings	
		Held	Attended
Mr. Kaiwan Kalyaniwalla - Chairman	Non-executive Independent Director	5	4
Mr. Keki Elavia	Non-executive Independent Director	5	4
Mr. Adarsh Hegde	Executive Director	5	5
Mr. Umesh Shetty	Executive Director	5	4
Mr. Akhilesh Gupta	Non Executive Director	5	0
Prof. J. Ramachandran	Non-executive Independent Director	5	4
Mr. Hari L. Mundra	Non-Executive Independent Director	5	4

#### SHARE TRANSFER / INVESTORS' GRIEVANCE COMMITTEE:

#### Terms of Reference:

The Share Transfer/Investors' Grievance Committee comprises of non-executive independent directors and an executive director. The main objective of the Committee is to strengthen Investor Relations. The Committee specifically looks into the redressal of shareholders and investors complaints like transfer / transmission of shares, non-receipt of balance sheet, declared dividends and other secretarial compliances relating to share capital of the Company under the listing agreement etc. The Committee, inter alia, approves transfer / transmission of shares, issue of share certificates, demat / remat of shares and



oversees and reviews all matters connected with transfer of securities of the Company. The Committee oversees performance of the Registrars and Transfer Agents of the Company and looks into matters which can facilitate better investor services and relations.

#### Meetings of the Committee:

During the year under review, the Committee met 4 times on May 29, 2013, August 08, 2013, November 13, 2013, February 14, 2014.

Composition of the Committee & attendance of each member at the meetings of the Committee held during the year was as under:

Name of the Member	Category	No. of Meetings	
		Held	Attended
Mr. Kaiwan Kalyaniwalla - Chairman	Non-executive Independent Director	4	4
Mr. Shashi Kiran Shetty	Executive Director	4	4
Mr. Mohinder Pal Bansal	Non-executive Independent Director	4	4

#### **Compliance Officer:**

The Board has appointed Mr. Shailesh Dholakia, Company Secretary, as the Compliance Officer for complying with the requirements under SEBI (Prohibition of Insider Trading) Regulations, 1992 and Clause 47 of the Listing Agreement with Stock Exchanges. The Company Secretary also acts as a Secretary to the Committee.

During the year under review, the Company received 10 complaints from shareholders relating to non-receipt of dividend and Annual Report and the same have been redressed to their satisfaction. No request for transfer and for dematerialization was pending for approval as at March 31, 2014. The Company has not received any complaints during the year through SEBI SCORES.

#### **EXECUTIVE COMMITTEE:**

#### Terms of Reference:

With the objective to expedite various administrative and operational decisions of routine nature and to facilitate day-to-day business operations of the Company, which need immediate intervention and approval to ensure smooth functioning of the Company, the Board had constituted an Executive Committee comprising of executive directors of the Company. The Executive Committee meets at least once every month to decide various issues of routine nature like opening / closing of Bank Accounts, change in Banking authorization, authorization for legal, statutory compliances matters, acquiring premises on lease basis for commercial purpose etc.

#### **Meetings of the Committee:**

During the year under review, the Committee met 18 times on April 3, 2013, May 4, 2013, May 27, 2013, June 17, 2013, July 9, 2013, August 5, 2013, August 7, 2013, September 4, 2013, September 21, 2013, October 10, 2013, October 21, 2013, November 13, 2013, December 03, 2013, December 19, 2013, January 03, 2014, February 03, 2014, February 28, 2014, and March 10, 2014

Composition of the Committee & attendance of each member at the meetings of the committee held during the year was as under:

Name of the Member	Category	No. of Meetings	
		Held	Attended
Mr. Shashi Kiran Shetty - Chairman	Executive Director	18	17
Mr. Adarsh Hegde	Executive Director	18	17
Mr. Umesh Shetty	Executive Director	18	16



#### SHARE ALLOTMENT COMMITTEE:

#### Terms of Reference:

The Share Allotment Committee was constituted as an ad-hoc committee, comprising of non-executive independent directors of the Company. The terms of reference of Share Allotment Committee were to issue and allot equity shares under the Initial Public Offer of shares (IPO) of the Company and under ESOP Schemes of the Company, either in dematerialized form or physical form, under the Common Seal of the Company and listing of the equity shares on BSE Limited and National Stock Exchange of India Limited. Since the purpose of the Committee was achieved with closure of the Allcargo Employee Stock Option Scheme, the Board dissolved this Committee at its meeting held on February 14, 2014.

#### Meetings of the Committee:

During the year under review, the Committee met twice on May 29, 2013 & February 14, 2014.

Composition of the committee during the year was as under:

Name of the Member	Category	No. of I	No. of Meetings	
		Held	Attended	
Mr. Keki Elavia - Chairman	Non-executive Independent Director	2	2	
Mr. Kaiwan Kalyaniwalla	Non-executive Independent Director	2	2	

#### FINANCE AND INVESTMENT COMMITTEE:

#### Terms of Reference:

The Finance Committee was renamed as Finance and Investment Committee at the meeting of the Board of Directors of the Company held on April 14, 2013. The Finance and Investment Committee comprises of non-executive independent directors and an executive director. The main objective of the Committee is to oversee and review the finance function of the Company, review of operational and financial performance of the Company on quarterly / half yearly / annually, mobilize the resources for meeting the fund requirements and to consider, evaluate and approve proposals pertaining to providing guarantees or providing securities for securing the financial obligations of wholly owned subsidiaries of the Company. The Committee, inter alia, reviews financial policies of the Company, risk assessment and minimization procedures, working capital and cash flow management, exercises borrowing powers, governs the foreign exchange transactions, provide guarantees / securities / letter of comfort within the limits prescribed under the Companies Act, 1956 and Foreign Exchange Management Act, 1999 ensures all statutory and regulatory compliances relating to the above and to monitor utilization of funds. The Committee is also entrusted with the function of considering and approving investment proposals of more than ₹ 50 crore, reviewing investments, recommending divestment, further investment or its restructuring in the interest of the Company.

#### Meetings of the Committee:

During the year under review, the Committee met 7 times on April 05, 2013, May 27, 2013, June 14, 2013, August 08, 2013, October 22, 2013, February 12, 2014 and March 05, 2014.

Composition of the Committee & attendance of each member at the meetings of the Committee held during the year was as under:

Name of the Member	Category	No. of Meetings	
		Held	Attended
Mr. Mohinder Pal Bansal - Chairman	Non-executive Independent Director	7	7
Mr. Shashi Kiran Shetty	Executive Director	7	6
Mr. Keki Elavia	Non-executive Independent Director	7	6
Mr. Hari L. Mundra	Non-executive Independent Director	7	4

#### **BUYBACK COMMITTEE:**

#### Terms of Reference:

The Buyback Committee was constituted as an ad-hoc committee comprising of three non-executive independent directors. The main objective of the Committee was to execute and implement the decision of the Board relating to buyback of equity shares of the Company from its shareholders from the open market through stock exchanges in compliance with the provisions of the Companies Act, 1956 and Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998, which



includes but not limited to appointment of Brokers, Investor Service Centre, Legal Advisor, Merchant Banker and other Agencies, opening of bank accounts, trading account, demat account, preparation, finalization and filing of the public announcement, declaration of solvency certificate, certificate for extinguishment and physical destruction of share certificates, placing orders with Brokers to buyback shares, issuing corporate action in respect of the shares in electronic mode, to propose and accept any change(s) or modification(s) in the offer and the documents connected with the said Buy-back, to propose / declare extending the offer for such period or closing of such offer, to sign, execute and deliver all documents, papers, returns, certificates, reports as may be necessary in implementation of the Buy-back offer, to review and oversee the progress made in that behalf and to update the Board of Directors.

The Company announced closure of its Buyback of shares w.e.f March 04, 2013 and accordingly the said committee was dissolved by the Board with effect from May 29, 2013.

#### Meetings of the Committee:

No meetings of the Committee were required to be held during the year under review, as the Committee was dissolved w.e.f. May 29, 2013.

#### **NVOCC DE-MERGER COMMITTEE:**

#### Terms of Reference:

The NVOCC De-Merger Committee was constituted as an ad-hoc committee comprising of three non-executive independent directors and the Director Finance. The Committee was empowered to consider and look into various aspects of the proposed de-merger of the NVOCC Business of the Company and advise the Board of Directors, including but not limited to, mode(s) of restructuring of NVOCC Business, determination of valuation of the NVOCC Business, recommending Share Entitlement Ratio, preparation of the Scheme of Arrangement and such other matters as are incidental and consequential thereto and for that purpose to appoint any consultant(s), valuer(s), advocate(s) and such other agencies as may be required. Since the proposal relating to de-merger of the NVOCC Business Division of the Company was deferred by the Board, it dissolved this Committee at its meeting held on February 14, 2014.

#### Meetings of the Committee:

No meetings of the Committee were held during the year under review.

#### **ALLCARGO CORPORATE SOCIAL RESPONSIBILITY COMMITTEE:**

#### Terms of Reference:

The Allcargo Corporate Social Responsibility Committee (CSR Committee) is constituted by the Board of Directors at its meeting held on February 14, 2014 with a view to comply with the provisions of Companies Act, 2013 and Companies (Corporate Social Responsibility Policy) Rules, 2014, as amended from time to time. The Committee is constituted for discharging the following functions prescribed under the said Act:

- (i) formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the company as specified in Schedule VII to the said Act;
- (ii) recommend the amount of expenditure to be incurred on the activities referred to in clause (a); and
- (iii) monitor the Corporate Social Responsibility Policy of the company from time to time.

The said committee comprises of non executive director and non-executive independent directors.

#### Meetings of the Committee:

Since CSR Committee constituted in February 2014, no meetings of the Committee were held during the year under review Composition of the committee during the year was as under:

Name of the Member	Category	No. of Meetings	
		Held	Attended
Mrs. Arathi Shetty - Chairperson	Non-executive Director	-	-
Mr. Keki Elavia	Non-executive Independent Director	-	-
Mr. Mohinder Pal Bansal	Non-executive Independent Director	-	-



#### 4. GENERAL BODY MEETINGS

#### **Annual General Meetings:**

Location, date and time of the Annual General Meeting (AGM) held during the preceding three years and the Special Resolutions passed thereat are as follows:

Meeting	Date and Time	Venue	Special Resolutions passed
20th AGM	August 08, 2013	Avashya House, 5th Floor,	None
	at 4.00 p.m.	CST Road, Kalina, Santacruz	
		(E), Mumbai – 400 098.	
19th AGM	August 7, 2012	Avashya House, 6th Floor,	None
at 3.00 p.m.		CST Road, Kalina, Santacruz	
	at 5.00 p.m.	(E), Mumbai – 400 098.	
18th AGM	May 13, 2011 at	M. C. Ghia, 4th Floor, Above	Payment of commission out of profit of the Company
	11.00 a.m.	Copper Chimney And	to the Directors, who are neither in the whole time
		Bombay Blue, K. Dubash	employment of the Company nor a Managing Director(s)
		Marg, Near Jehangir Art	of the Company, for a period of 5 years commencing
		Gallery, Kala Ghoda, Mumbai	from January 1, 2011.
		- 400 001	Alteration of Article 161 of the Articles of Association of
			the Company pertaining to the affixation of the Common
			Seal of the Company.

#### **Postal Ballot**

During the year under review, the Company was not required to pass any resolution requiring members' approval by way of Postal Ballot.

There is no other immediate proposal for passing any resolution by postal ballot this year. The Company will comply with the requirements of postal ballot as and when such matter arise requiring approval of the Members by such process as per Section 110 and other applicable provisions of the Companies Act, 2013, read with the Companies (Management and Administration Rules, 2014, as amended.

#### 5. DISCLOSURES:

#### a. Disclosures on materially significant related party transactions that may have potential conflict with the interests of the Company at large:

During the year under review, there were no transactions of material nature with the Promoters, Directors or the Management or their subsidiaries or relatives that had potential conflict with the interest of the Company. Details of related party transactions are disclosed in the notes to the accounts as per Accounting Standard 18.

#### b. Details of non-compliance, if any, with regard to capital market:

Equity shares of the Company are listed and traded on BSE Limited and National Stock Exchange of India Limited w.e.f. June 23, 2006. The Company has complied with all the provisions of the Listing Agreement as well as the Regulations and Guidelines prescribed by the Securities and Exchange Board of India from time to time.

During the financial year ended March 31, 2013, the Reserve Bank of India (RBI) had imposed a penalty of ₹ 10 Lakhs on the Company in connection with a suo moto compounding application filed with RBI for contravention of provisions of the Foreign Exchange Management Act, 1999 (FEMA 1999).

#### c. Disclosure of Accounting Treatment:

There is no deviation in following the treatment prescribed in any Accounting Standard in preparation of financial statements for the year ended on March 31, 2014.

#### d. Board Disclosures-Risk Management:

The Company is well aware of risks associated with its business operations and various projects under execution. Comprehensive risk management system involving identification and classification of risk, adoption of risk mitigation plans and strong mechanism to deal with potential risk and situation is in place which is being reviewed and monitored periodically to meet the regulatory and other requirements.



#### e. Certification from CEO and CFO:

The requisite certification from the Chairman & Managing Director (CEO) and Chief Financial Officer (CFO) as required to be given under Clause 49(v) has been placed before the Board of Directors of the Company, on quarterly and annual basis.

## f. Details of compliance with mandatory requirements and adoption of non-mandatory requirements of Clause 49 of the Listing Agreement and Voluntary Guidelines on Corporate Governance 2009:

The Company has complied with all the mandatory requirements as prescribed under Clause 49 of the Listing Agreement. A certificate from M/s. Mehta & Mehta, Practising Company Secretaries, to this effect has been included in this report.

#### g. Status of compliance of Non mandatory requirements:

#### The Board

The Chairman of the Company is an Executive Director and hence this provision is not applicable. All Independent Directors are associated with the Company for tenure less than 9 years. The Company has ensured that person who is appointed as an independent director has the requisite qualifications and experience which would enable him to contribute effectively to the Company in his capacity as an independent director.

#### **Remuneration Committee**

The Company has constituted a Strategy and Remuneration committee to consider and recommend the remuneration of executive directors and for administration and implementation of the Employee Stock Option Plan. The constitution of the Committee, its terms of reference and details of meetings held during the year under review have been discussed in this section of the Annual Report.

#### **Shareholder Rights**

The Company displays its quarterly and half yearly results on its website: <a href="www.allcargologistics.com">www.allcargologistics.com</a> and also publishes in widely circulated newspapers. The Company did not send half yearly results to each household of the shareholders during the year under review. In compliance with clause 54 of the Listing Agreement, the Company has maintained a functional and updated website containing basic information about the Company inter alia details of its business, financial information, shareholding pattern, corporate governance practices followed, contact information of the designated officials of the Company who are responsible for assisting and handling investor grievances.

### **Training of Board Members**

The Board of Directors is responsible for the management and supervision of the affairs of the Company. To achieve this, board undertakes periodic review of various matters including business wise performance, risk management, borrowings & investments, internal / external audit reports, review of subsidiary companies / joint venture companies operations etc. In order to enable the directors to fulfill the governance role, detailed and comprehensive presentations are made on various businesses, business models, new initiatives, risk minimization procedures, financial performance of the Company and its key subsidiaries and joint venture companies. Any changes in domestic / overseas corporate and industry scenario including their effects on the company, statutory matters are also reported to the Board Members on a periodic basis.

### Mechanism for evaluating Non-Executive Board Members

There is no policy framed for evaluation of Non-Executive Directors. However, the Board of Directors evaluates the performance of Non-Executive Directors on an annual basis considering the time spent by each of the Board Members, core competencies, personal characteristics, accomplishment of specific responsibilities and expertise.

### **Ethics and Grievance Policy (Whistle Blower)**

The Company has formulated and adopted the Ethics and Grievance Policy with an object to report any unethical behavior, actual or suspected fraud or violation of the Company's code of conduct or ethics policy, malpractice, impropriety, statutory non-compliance or wrongdoing. This Policy expects to ensure that the employee is empowered to pro-actively bring out such instances without fear of reprisal, discrimination or adverse employment consequences. This policy covers the procedure to be followed i.e. the receipt, retention and treatment of complaints covering the areas mentioned above and the confidential, anonymous submission by employees in this regard. The said policy has been posted on the Company's intranet website.



## REPORT ON CORPORATE GOVERNANCE

#### MCA - Voluntary Guidelines 2009

The Company is committed to follow and adopt best governance practices and continuously reviews and revisit its governance practices from time to time so as to meet business and regulatory needs.

The Ministry of Corporate Affairs has issued a set of Voluntary Guidelines on "Corporate Governance" in December 2009. These guidelines are expected to serve as a benchmark for the Corporate Sector and also help them in achieving the highest standard of corporate governance.

Some of the provisions of these guidelines are already in place as reported elsewhere in this report. The other provisions of these guidelines are being evaluated and the Company will strive to adopt the same in a phased manner.

#### Details of unclaimed shares in terms of Clause 5A of the Listing Agreement

In terms of Clause 5A(I) of the Listing Agreement, the Company has opened an Unclaimed Demat Account and has credited the shares allotted during the Initial Public Offer of the Company in June 2006 and which remain unclaimed as detailed hereunder:

Aggregate number of shareholders and the outstanding shares	01 shareholder entitled for 90 equity shares of
in the suspense account lying at the beginning of the year	₹ 2/- each
Number of shareholders who approached issuer for transfer of	Nil
shares from suspense account during the year	
Number of shareholders to whom shares were transferred from	Nil
suspense account during the year	
Aggregate number of shareholders and the outstanding shares	01 shareholder entitled for 90 equity shares of ₹
in the suspense account lying at the end of the year	2/- each
Voting Rights on these Shares	The voting rights on these shares shall remain
	frozen till the rightful owner of such shares claims
	the shares

### 6. MEANS OF COMMUNICATION:

The Company has promptly reported all material information including declaration of quarterly financial results, press releases etc. to all Stock Exchanges where the shares of the Company are listed. Such information are also simultaneously displayed on the Company's website: <a href="www.allcargologistics.com">www.allcargologistics.com</a>. The financial results, quarterly and annual results and other statutory information were communicated to the shareholders by way of advertisement in English daily 'Economic Times', 'Business Standard' and in a vernacular language newspaper 'Lakshadeep' as per the listing requirements of the Stock Exchanges.

Official news releases and presentation made to institutional investors or to the analysts are displayed on Company's website: <a href="www.allcargologistics.com">www.allcargologistics.com</a>.

#### Green Initiative:

Ministry of Corporate Affairs ("MCA") has taken a "Green Initiative in Corporate Governance" by allowing paperless compliances by the companies through electronic mode. Towards this, MCA has issued Circulars dated April 21, 2011 & April 29, 2011 stating that the service of notice / document by a company to its shareholders can now be made through electronic mode, subject to a few conditions.

Your Company whole-heartedly appreciates this welcome initiative taken by MCA, being an ardent supporter of proenvironment causes. Not only will such a move benefit the environment but will also enhance shareholder experience by enabling the Company to deliver communications promptly and securely and avoid losses / delays in postal transit. It is a step in the right direction being efficient both, economically and ergonomically.

As a part of this, the Company would send notices/documents such as Annual Reports and notices by e-mail to the shareholders who have registered their e-mail address. To support this laudable move of the Government, the members who have not registered their e-mail address, so far, are requested to do so at the earliest, in respect of demat holding through their respective Depository Participant (DP) and in respect of physical holding through the Registrars and Transfer Agents, M/s. Link Intime India Private Limited.

Shareholders who have not registered their e-mail address with the Company for receiving documents electronically can now register the same by clicking on the link <u>allcargogogreen@linkintime.co.in</u> uploaded on the Company's website: <u>www.allcargologistics.com</u> under Investors Relation under the heading 'Green Initiative'.



We wish to inform you that in addition to getting the documents through your registered e-mail, you can also have access to the documents through Company's website: <a href="www.allcargologistics.com">www.allcargologistics.com</a>. While every notice/document will be sent through e-mail address registered with the Company, in case you desire to receive any notice/document in physical form, please intimate by e-mail and the same shall be sent to your address registered with the Company/DP, free of cost.

We solicit your patronage and support in joining hands with the Company to implement the e-governance initiative.

#### 7. CODE FOR PREVENTION OF INSIDER TRADING:

Pursuant to the Securities Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 the Company has adopted a Share Dealing code for the prevention of insider trading in the shares of the Company. The Share Dealing code, inter alia, prohibits purchase / sale of shares of the Company by employees while in possession of unpublished price sensitive information in relation to the Company.

### 8. CODE OF CONDUCT

In terms of Clause 49(I)(D) of the Listing Agreement entered into with Stock Exchanges, the Company has laid down and adopted a Code of Conduct for its Directors and Senior Management Personnel, which is also available on the Company's website: <a href="www.allcargologistics.com">www.allcargologistics.com</a>. The Company has received confirmation from all Directors as well as Senior Management Personnel regarding compliance of Code of Conduct during the year under review. A declaration signed by the Managing Director to this effect is enclosed at the end of this report.

#### 9. MANAGEMENT DISCUSSION AND ANALYSIS:

The Management Discussion and Analysis Report forms part of this Annual Report.

### 10. GENERAL SHAREHOLDER INFORMATION:

#### a. Annual General Meeting

Day & Date	Thursday, August 07, 2014
Venue	Avashya House, 5th Floor, CST Road, Kalina, Santacruz (E), Mumbai – 400 098
Time	4.00 p.m.
Book Closure Period	Saturday, August 02, 2014 to Wednesday, August 06, 2014 (both days inclusive)

#### b. Financial Calendar

The Company's accounting year comprises of 12 months period from April 01, 2013 to March 31, 2014.

#### Tentative Calendar for financial year ending March 31, 2015:

The tentative dates of Meeting of Board of Directors for consideration of quarterly financial results for the financial year ending March 31, 2015 are as follows:

First Quarter Results ended June 30, 2014	On or before August 07, 2014
Second Quarter and Half Yearly Results ended	On or before November 13, 2014
September 30, 2014	
Third Quarter Results and Nine Months ended December	On or before February 12, 2015
31, 2014	
Fourth Quarter and Annual Results for the year ended	On or before May 30, 2015
March 31, 2015	

c. Dividend Payment Date: Within 15 days from the declaration at Annual General Meeting.

### d. Listing on Stock Exchanges:

The equity shares of the Company are listed and traded on BSE Limited and National Stock Exchange of India Limited.

In terms of Clause 38 of the Listing Agreement, the listing fees for the financial year ended March 31, 2015 has been paid to both the Stock Exchanges. Further, the Company has also paid the Annual Custodian Fees for the financial year ended March 31, 2015 to the National Securities Depository Limited (NSDL) and the Central Depository Services (India) Limited within the stipulated time.



# **REPORT ON CORPORATE GOVERNANCE**

### e. Stock Code:

Name of Stock Exchange	Stock Code
BSE Limited	532749
National Stock Exchange of India Limited	ALLCARGO
ISIN	INE418H01029

### f. Market price data

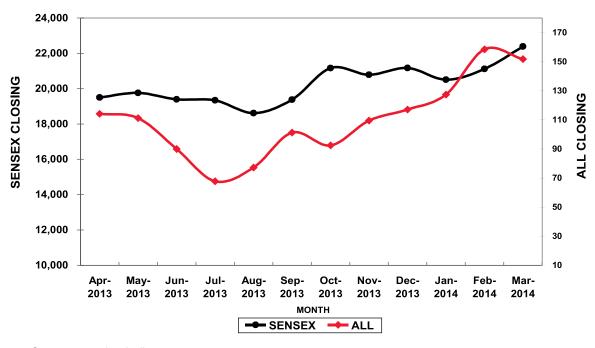
Details of high and low price and number of shares traded during each month in the last financial year on BSE Limited and National Stock Exchange of India Limited, are as under:

Month		BSE			NSE			
	High	Low	Volume	High	Low	Volume		
April – 2013	125.00	110.55	4,814	121.55	110.50	25,812		
May - 2013	122.90	110.00	8,486	121.00	110.00	31,314		
June - 2013	111.00	88.25	324,261	116.65	87.65	40,921		
July – 2013	98.00	64.75	693,324	100.00	65.00	853,770		
August - 2013	82.00	60.00	16,974	83.00	59.45	77,117		
September – 2013	106.10	70.00	56,122	106.50	71.35	217,886		
October – 2013	115.00	87.00	21,822	103.00	87.00	75,800		
November – 2013	109.50	92.50	22,110	110.00	92.00	75,662		
December – 2013	119.00	101.50	30,988	119.95	102.00	88,269		
January – 2014	151.00	110.40	127,491	151.80	114.00	487,279		
February - 2014	166.80	124.00	48,754	168.70	123.15	242,243		
March - 2014	168.80	139.10	76,870	167.95	145.00	247,736		

Source: www.bseindia.com and www.nseindia.com

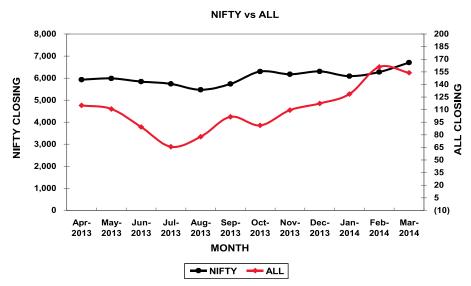
Performance of share price of the Company in comparison to the BSE Sensex & NSE Nifty:

### SENSEX vs ALL



Source: www.bseindia.com





Source: www.nseindia.com
Share transfer system

The Company's equity shares which are in compulsory dematerialized (demat) form are transferable through the depository system. Equity Shares in physical form are processed by the Registrar and Share Transfer Agents, Link Intime India Private Limited and approved by the Share Transfer/Investors' Grievance Committee of the Board of the Company. The Company has not received any physical share transfer requests during the year under review.

### h. Dematerialization of shares and liquidity

Equity shares of the Company are compulsorily traded in dematerialized form and are available for trading under National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) from June 23, 2006 onwards. The International Security Identification Number (ISIN) allotted to the Company, post sub-division of shares, under Depository System is INE418H01029. As on March 31, 2014, 125,993,372 equity shares of ₹ 2/- each, representing 99.96% of the Company's total paid up capital, have been held in dematerialized form.

#### i. E-voting facility

With a view to enable wider participation of shareholders on various important proposals, the Companies Act, 2013 and the SEBI has made it mandatory for all listed companies to provide e-voting facility in respect of all businesses to be transacted at the general meetings or through postal ballot.

In compliance with the aforesaid provisions of the Companies Act, 2013 and circulars of SEBI, the Company has availed e-voting facility from National Securities Depository Services Ltd for providing the same to its shareholders enabling them to exercise their voting rights using such facility in respect of businesses prescribed under the Companies Act, 2013 and the Listing Agreement with the Stock Exchanges including those which are required to be transacted through postal ballot.

Accordingly, the Company is providing e-voting facility to all its shareholders for exercising their voting rights on all businesses to be transacted at the 21st Annual General Meeting scheduled to be held on August 7, 2014. In view of e-voting facility being provided, voting of show of hands will not be available to the members at the 21st Annual General Meeting in view of the provisions of Section 107 read with Section 114 of the Companies Act, 2013.

Members are requested to go through and familiarize with the e-voting process given under notes appended to the notice of 21st Annual General Meeting.

#### j. ADRs/GDRs/Warrants

The Company has not issued any GDRs/ADRs/Warrants or any other convertible instruments.

### k. Investor helpdesk & Registrar and Transfer Agent

For lodgment of transfer deeds and any other documents or for any grievances/complaints, shareholders/ investors may contact at the following address:

### M/s. Link Intime India Private Limited

Registrar and Transfer Agents
Unit: Allcargo Logistics Limited
C-13, Pannalal Silk Mills Compound,
LBS Marg, Bhandup (West), Mumbai – 400 078
Tel: 022 – 2596 3838 Fax: 022 – 2594 6969
Email: mumbai@linkintime.co.in

Mr. Rajesh Mishra

## Allcargo Logistics Limited Mr. Shailesh Dholakia

Company Secretary & Compliance Officer 6th Floor, Avashya House,

CST Road, Kalina, Santacruz (East), Mumbai – 400 098 Tel: 022 – 26675830 Fax : 022 – 66798195

Email: investor.relations@allcargologistics.com

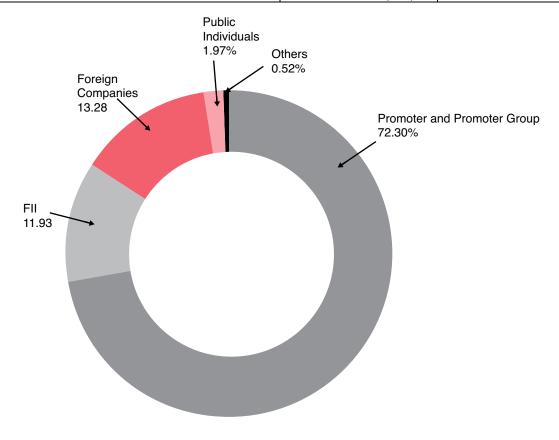
# **REPORT ON CORPORATE GOVERNANCE**

### I. Distribution of shareholding as at March 31, 2014

Shareholding (No. of Shares)	No. of shareholders	% to No. of shareholders	No. of shares	% to No. of shares
(From – To)				
1 - 500	5,243	90.32	540,174	0.43
501 - 1000	288	4.96	224,460	0.18
1001 - 2000	99	1.70	151,046	0.12
2001 - 3000	48	0.83	121,174	0.09
3001 - 4000	7	0.12	24,830	0.02
4001 - 5000	29	0.50	138,601	0.11
5001 - 10000	32	0.55	229,575	0.18
10001 & Above	59	1.02	124,617,902	98.87
TOTAL	5,805	100.00	126,047,762	100.00

### m. Shareholding pattern as at March 31, 2014

Category of Shareholders	Number of shares	% of Shareholding
Promoter and Promoter Group	91,134,025	72.30
Foreign Company	16,735,400	13.28
Foreign Institutional Investors	15,041,535	11.93
Public Individuals	2,478,542	1.97
Bodies Corporate	190,035	0.15
Mutual Fund	331	0.00
Financial Institutions	196,289	0.16
Clearing Member	15,359	0.01
Trust	78,805	0.06
Independent Directors	55,175	0.04
Non Resident Indians	117,266	0.09
Foreign Nationals	5,000	0.00
Total	126,047,762	100.00





### n. Office locations

### Branches at:

Wakefield House, 1st Floor,	516, Siddhartha Complex,	104, Sakar - V, B/h Natraj Cinema,
Sprott Road, Ballard Estate, Mumbai	Near Express Hotel,	Off. Ashram Road, Ahmedabad 380
- 400 038 Maharashtra, India	R. C. Dutt Road, Alkapuri, Baroda – 390 005	009
IVIALIAI ASTILIA, ITIUIA	Gujarat, India	Gujarat, India
Leelavathi Building,	1st Floor, Rani Meyyammai Building,	C/o. First Freight Forwarders, 2nd
2nd Floor, 69, Armenian Street,	K P K Menon Road, Willington	Floor
Parrys,	Island,	Port User's Complex, Harbour,
Chennai - 600 001,	Cochin - 682 003,	Mormungoa
Tamil Nadu, India	Kerala, India	Goa 403 803.
Off No. 247, 2nd Flr,	B-44, Shastri Nagar, Opp ST. Paul's	Krishna Tower, 3rd floor, Room no.
Ganpati Plaza, M.I. Road, Jaipur – 302 001	School Near Shastri Circle Jodhpur	308, 15/63, civil line, Kanpur – 208 001
Rajasthan, India	(Rajasthan) -342 001	Uttar Pradesh, India
56-57, Bindra Complex,	Cabin No.1, Indira Rastriya Sahakari	Local Shopping Complex
C-145 A, Phase V, Focal Point,	Soc. (CONFOR)	Plot No 8, Vardhaman Plaza,
Ludhiana – 141 010,	Mulund Goregaon Link Road, Near	Site No 37 -38, Kalkaji ,
Punjab, India	CEAT Tyre, Mulund (West), Mumbai	New Delhi – 110 065,
	400 080	India
C/o. Euro Exim Services Pvt. Ltd.,	51/15A,Muniasamypuram, 2nd	C/o. Euro Exim Services (P) Ltd.,
Old No.15/25, New No.3, Teachers	Street, Kamaraj Salai	Laksmi Complex, 1st Floor, New Bus
Colony, 4th Street	Tuticorin – 628 003,	Stand, West Gate, Meyyanur Bye
SAF Marine Upstairs (ASPINWALL),	Tamil Nadu, India	Pass, Salem 636 004.
Kumarandapuram, 60 Ft. Road,		
Near Bishop High School, Tirupur		
641 602.		
CKBS Manian & Bros (P) Ltd. Plot No.3A, 37-11-8, Koppli	Contech Transport Services Pvt Ltd	Central Warehousing Corporation
Apartments, Beside Central Excise	4th Floor, Avashya House, CST Road, Kalina,	Opp. Punjab Conware, Sector 2, Dronagiri Node, Shed No.4
Bldg., Dwarka Nagar, 1st Lane,	Santacruz (East),	Paghote Village, Taluka – Uran 400
Visakhapatnam 530016.	Mumbai – 400098	705
	Maharashtra, India	
Kaproli Village	Transindia Logistics Park Pvt. Ltd.	No. 21, IV Floor , S.K. Vista
Taluka-Uran, Near JNPT Area	Village-Khopta, Taluka Uran, Dist.	Rustum Baugh Road
District Raigad 410 212	Raigad, Near JNPT Area 410 212	Kodihalli
		Off Old Airport Road, Near Manipal
		Hospital
105/000 1 15 01 7 00 1		Bangalore 560 017.
40F/306, 1st Floor, Sky Tower, Sanjay Palace	Contech Transport Services Pvt. Ltd.	C/o. Joveens Logistics & Services
Agra 282 002	Gautam Complex Plot No. 17 & 18 A-40 Sector 11	India Pvt. Ltd. No. 1994 – 1996 Krishna Colony
Agra 202 002	Plot No. 17 & 18, A-40, Sector 11, CBD Belapur	No. 1994 – 1996, Krishna Colony, Trichy Road, Ramanathapuram
	Navi Mumbai 400 614	Coimbatore 641 005
Plot No.6, Anjaneya Nagar	913, Thiruvottiyur High Road, Near	Plot No. N-76, Phase IV
M M Extension	Wimco Nagar Rly. Stn., Ernavur,	Verna Industrial Estate, Verna
Belgaum 590 016	Chennai 600 057	Salcette
		Goa 403 722
Galaxy Automations	Allcargo Logistic Park Pvt. Ltd., ICD	Ashoka Myhome Chambers, Flt No.
No.1, Scheme Road, Ajwa Complex,	Dadri	201, 2nd Floor, D.No.1-8-271,272
Near Head Post Office, Dindigul 624	Tilpata Road, Gautam Budh Nagar,	& 273/1-8-301 to 303 Begumpet,
001	Greater Nodia 201307.	Hyderabad 500016
Plot No.111, 4th Floor, Sector 44,	Office No.103, First Floor, Mani	512, Aakashdeep Plaza, 5th Floor,
Next to Ramada Hotel, Opp. To	Complex, Plot No. 84, Sector 8,	Golmori, Jamshedpur 831 003, Dist.
BESTECH, Gurgaon 122003	Gandhidham 370 201.	Singhbhum East, Jarkhand.



# REPORT ON CORPORATE GOVERNANCE

C/o.Tulsidas Khimji Pvt. Ltd., 210, D.m. Rower, 21/1, Race Course Road, Indora, Madhya Pradesh	Plot No. 13-B, Kheda Industrial Growth Centre, Sector No.3, Pithampur, District Dhar, Madhya Pradesh	Bharat CFS Zone -1 Mundra Port & SEZ Ltd. District Kutch 370 421 Gujarat.
7A/1A, Middleton Street Gooptu Court, 3rd Floor, Kolkata 700 071.	C/o. Euro Exim Services Pvt. Ltd. No.31-A, M.K. Complex, 1st Floor, North Pradhakshnam Road, Karur 639001	Office No.128, Akshay Complex, Off. Dhole Patil Road, Pune 411 001
1526, Madan Bhandari Path IV, New Baneshwar Kathmandu, Nepal	Plot No. U31, IInd Floor Narendra Nagar, Ring Road Nagpur 440 015.	200, Middlesex Turnpike Iselin New Jersey 08830, USA.
B-44, Shastri Nagar, Opp. St. Paul's School Near Shastri Circle, Jodhpur 342 001		

### **Container Freight Stations at:**

Kaproli Village,	913 Thiruvottiyur High Road, Near	Bharat CFS Zone 1, Mundra Port &
Taluka-Uran, Near JNPT Area	Wimco Nagar Railway Station,	SEZ Limited Navinal Island, Mundra,
Dist- Raigad-410 212,	Ernavur,	District Kutch-370 421,
Maharashta	Chennai-600 057, Tamil Nadu.	Gujarat.
Tilpata Road, Dadri, Greater Noida,	Plot No.13-B, Kheda Industrial	
Tilpata Road, Dadri, Greater Noida, Dist. Gautam Budh Nagar, Uttar	·	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	·	

### **DECLARATION**

To,

The Members of Allcargo Logistics Limited

I, Shashi Kiran Shetty, Chairman & Managing Director of Allcargo Logistics Limited ("the Company"), hereby declare that all the Board Members and Senior Management of the Company have affirmed compliance with the Code of Conduct, laid down and adopted by the Company, during the year ended March 31, 2014.

For Allcargo Logistics Limited

Place: Mumbai Date : June 12, 2014 Shashi Kiran Shetty
Chairman & Managing Director

### **CERTIFICATE ON CORPORATE GOVERNANCE**

To,

The Members of Allcargo Logistics Limited

We have examined all relevant records of Allcargo Logistics Limited ("The Company") for the purposes of certifying compliances of the conditions of Corporate Governance under the revised Clause 49 of the Listing Agreement entered into with the BSE Limited and National Stock Exchange of India Limited (Stock Exchanges) for the year ended March 31, 2014.

The compliances of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring compliances of the conditions of the Corporate Governance. This certificate is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the abovementioned Listing Agreement.

For Mehta & Mehta Company Secretaries

Dipti Mehta

Partner FCS: 3667

CP No: 3202

Place: Mumbai

Date: June 12, 2014



## **MANAGEMENT DISCUSSION AND ANALYSIS**

#### Forward looking statements

Statements in this Management Discussion and Analysis of Financial Condition and Results of Operations of the Company describing the Company's objectives, expectations or predictions may be forward looking within the meaning of applicable securities laws and regulations. Forward looking statements are based on certain assumptions and expectations of future events.

The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company assumes no responsibility to publicly amend, modify or revise forward looking statements, on the basis of any subsequent developments, information or events. Actual results may differ materially from those expressed in the statement. Important factors that could influence the Company's operations include changes in government regulations, tax laws, economic developments within the country and such other factors globally.

The financial statements are prepared under historical cost convention, on accrual basis of accounting, and in accordance with the provisions of the Companies Act, 1956 (the Act) and comply with the Accounting Standards notified under Section 211(3C) of the Act read with the Companies (Accounting Standards) Rules, 2006. The management of Allcargo Logistics Limited has used estimates and judgments relating to the financial statements on a prudent and reasonable basis, in order that the financial statements, reflect in a true and fair manner, the state of affairs and profit for the year.

The following discussions on our financial condition and result of operations should be read together with our audited consolidated financial statements and the notes to these statements included in the annual report. Unless otherwise specified or the context otherwise requires, all references herein to "we", "us", "our", "the Company", "Allcargo" are to Allcargo Logistics Limited and its subsidiaries and associates.

#### **ECONOMIC OVERVIEW**

The world economy has experienced subdued growth for another year in 2013, unable to meet even the modest projections made earlier, including the World Economic Situation and Prospects (WESP) 2013.

However, there have been some signs of improvements in the second half of 2013 - the EU has finally came out of a protracted recession, with gross domestic product (GDP) for the region as a whole returning to growth; a few large emerging economies, including China, seem to have backstopped a further slowdown and are poised to strengthen and grow. Based on these developments and a set of assumptions, United Nations (UN) has forecasted the World Gross Product (WGP) to grow at a pace of 3.0 and 3.3 per cent for 2014 and 2015, respectively. Again, this baseline forecast is made in the context of a number of uncertainties and risks emanating from possible policy missteps and factors beyond the economic domain.

The International Monetary Fund (IMF) is more optimistic and has projected global growth at around 3.7 percent in 2014, rising to 3.9 percent in 2015. IMF believes that in many emerging market and developing economies, stronger external demand from advanced economies will lift growth, although domestic weaknesses remain a concern. Some economies may have room for monetary policy support. In many others, output is close to potential, suggesting that growth declines partly reflect structural factors or a cyclical cooling and that the main policy approach for raising growth must be to push ahead with structural reform. In some economies, there is a need to manage vulnerabilities associated with weakening credit quality and larger capital outflows.

India continues to remain one of the fast-growing nations in the world, although there has been a slowdown in growth since the past two years. The Indian economy has slowed down and growth declined to a decade-low of 4.5 per cent in 2012-13.

According to the UN report, India's economy is projected to grow at a slower-than-expected rate of 5.3 per cent in 2014. India's slowdown seems to have bottomed out and a mild recovery in investment as well as stronger export growth will help in the gradual GDP pick-up. External conditions have been challenging as the Indian economy experienced significant capital outflows, which led to a sharp depreciation of the rupee. The report further stated that Reserve Bank of India (RBI) is expected to maintain its focus on inflation and it is unlikely to raise policy rates considerably given the ongoing weakness in investment and growth.

RBI sees a modest pick-up in economic activity in 2014-15, pegging the GDP growth rate at 5.5 per cent. In its report, RBI has reported that the annual average CPI inflation has touched double digits or stayed just below for the last six years. This has had a debilitating effect on macro-financial stability through several channels and has resulted in a rise in inflation expectations and contributed to financial disintermediation, lower financial and overall savings, a wider current account gap and a weaker currency. While headline CPI inflation receded over the last three months from 11.2 per cent in November 2013 to 8.1 per cent in February 2014, the persistence of ex-food and fuel CPI inflation at around 8 per cent for the last 20 months poses difficult challenges to monetary policy. High inflation also had adverse consequences for growth.



For India to outperform the projected economic growth, a focused thrust on improvement of domestic factors is absolutely critical. Key issues need to be addressed are investment in infrastructure, focus on high- end manufacturing, increase the investment in bio-technology and bring in agricultural land reforms that will help farmers with small holdings get greater access to credit, energy reforms addressing the power shortage in the country, education amongst many others. The government to a large extent, has started to take steps to address this. One of the steps that the government has taken is the continued focus on infrastructure development in the country. Healthy infrastructure spending holds the key to facilitating economic growth in India. Hence given the importance of infrastructure for growth, the 12th Plan period has pegged the investment in infrastructure at US\$ 1 trillion.

The Indian logistics industry is expected to witness a healthy growth of 18.9% CAGR over FY13 to FY16 from ₹ 12.8 trillion in FY13 to ₹ 21.5 trillion in FY16. This growth is expected to mainly led by volume growth in containerization, new terminals at ports leading to incremental growth in volumes, dedicated freight corridor (DFC), Delhi-Mumbai industrial corridor, and new businesses segments like 3PL and cold chain creating opportunities in long run.

(Source: International Monetary Fund (IMF), UN's report on 'World Economic Situation and Prospects 2014', RBI website, Industry Data, Reports and SBI Cap Securities)

#### **ABOUT ALLCARGO**

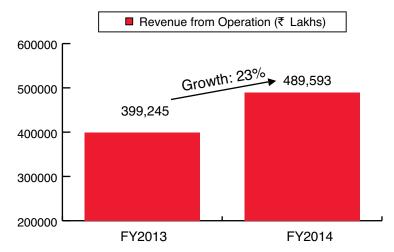
Allcargo Logistics Limited, part of the Avvashya Group, is a leading multinational company providing integrated logistics solutions. The Company offers specialized logistics services across Multimodal Transport Operations (MTO), Container Freight Station Operations (CFS) and Project & Engineering Solutions (P&E). Benchmarked quality standards, standardized processes and operational excellence across all the services and facilities, have enabled Allcargo Logistics Limited to emerge as a leading player in all these segments.

The Company currently operates out of 200 plus offices in 90 plus countries and gets supported by an even larger network of franchisee offices across the world. Allcargo Logistics Limited is today one of India's largest publicly owned logistics companies, listed on BSE Limited and National Stock Exchange of India Limited and a constituent of the BSE Smallcap and CNX Nifty 500 indices.

### **CONSOLIDATED FINANCIAL OVERVIEW**

The consolidated performance of the Company for the financial year ended March 31, 2014, is as follows:

Total revenue from operations at ₹ 489,593 Lakhs for the year ended March 31, 2014, as against ₹ 399,245 Lakhs for the corresponding previous period, an increase of 23%, mainly on account of increase in volumes and revenues in the MTO business that include the two acquisitions during the year. 84% of the revenue is from the global MTO business



The operating expenses for the financial year ended March 31, 2014 were ₹340,387 Lakhs as against ₹ 269,945 Lakhs for the corresponding previous period, an increase of 26%.

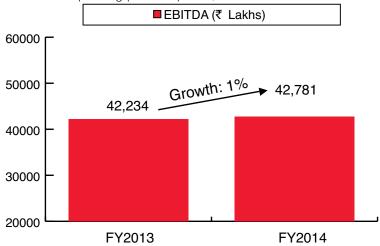
The staff expenses for the financial year ended March 31, 2014 were ₹ 72,762 Lakhs as against ₹ 56,340 Lakhs for the corresponding previous period, an increase of 29%.

The other expenses for the financial year ended March 31, 2014 were ₹ 33,663 Lakhs as against ₹ 30,725 Lakhs for the corresponding previous period, an increase of 9%.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

This increase has been in line with growth in revenues.

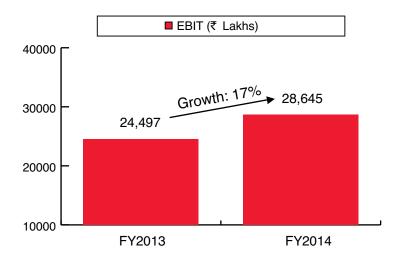
The EBIDTA (earnings before interest, depreciation and tax) was ₹ 42,781 Lakhs for the year ended March 31, 2014, as against ₹ 42,234 Lakhs for the corresponding previous period, an increase of 1%.



The depreciation for the financial year ended March 31, 2014 was ₹ 14,136 Lakhs, excluding one-time amortization of goodwill, as against ₹ 14,735 Lakhs for the corresponding previous period, a decrease of 4%.

The interest for the financial year ended March 31, 2014 was ₹ 5,632 Lakhs as against ₹ 4,144 Lakhs for the corresponding previous period, an increase of 36%.

The EBIT (earnings before tax) were ₹ 28,645 Lakhs for the year ended March 31, 2014, as against ₹ 24,497 Lakhs for the corresponding previous period, before amortization of goodwill in FY14 and after eliminating exceptional income of previous year, an increase of 17%



The EPS (Earning Per Share) for the financial year ended March 31, 2014 was ₹ 11.8 for a face value of ₹ 2 per share, as against ₹ 13.3 for the corresponding previous period.

### **RESOURCES AND LIQUIDITY**

As on March 31, 2014, the consolidated networth stood at ₹ 179,312 Lakhs and the consolidated debt was at ₹ 99,211 Lakhs.

The cash and cash equivalents at the end of March 31, 2014 were ₹ 29,937 Lakhs.

The net debt to equity ratio of the Company stood at 0.39 as on March 31, 2014.

The Company has been rated 'CRISIL AA-/ STABLE' in high safety category in the Credit Perspective report by CRISIL, India's leading rating agency. Out of the 42 logistics companies rated by CRISIL, the Company is amongst the highest CRISIL rated logistics company.



### **BUSINESS PERFORMANCE**

Allcargo operates primarily in three segments, viz., Multimodal Transport Operations (MTO), Container Freight Stations Operations (CFS) / Inland Container Depot (ICD) and Project & Engineering Solutions (P&E).

### **MULTIMODAL TRANSPORT OPERATIONS (MTO)**

- MTO segment involves NVOCC (Non Vessel Owning Common Carrier) operations related to LCL (Less than container load) consolidation and FCL (Full container load) forwarding activities in India and across the world through its wholly owned subsidiary ECU Line
- Allcargo is amongst the leading players in the global LCL consolidation market with a strong network across 90 plus countries and 200 plus offices covering over 4,000 port pairs across the world
- The business clocked total volumes of 3,28,711 TEUs for the year ended March 31, 2014 as against 2,84,726 TEUs for the corresponding previous period, an increase of 15%
- The total revenue for the year ended March 31, 2014 was ₹ 414,911 Lakhs as against ₹ 319,212 Lakhs for the corresponding previous period, an increase of 30%. This revenue includes the two acquisitions of Econocaribe and FCL Marine
- EBIT was ₹ 18,140 Lakhs for the year ended March 31, 2014, as against ₹ 14,481 Lakhs for the corresponding previous period, an increase of 25%

### CONTAINER FREIGHT STATIONS (CFS) / INLAND CONTAINER DEPOT (ICD) OPERATIONS

- This segment operations are involved in import / export cargo stuffing, de-stuffing, customs clearance and other related ancillary services to both, importers and exporters
- The CFS facilities are located near JNPT, Chennai and Mundra ports and at Dadri and Kheda
- The total capacity of the CFSs and ICDs at the end of March 31, 2014 is 5,73,000 TEUs per annum
- The business clocked total volumes of 1,86,598 TEUs for the year ended March 31, 2014 as against 2,21,936 TEUs for the corresponding previous period
- The total revenue for the year ended March 31, 2014 was ₹ 31,487 Lakhs as against ₹ 30,954 Lakhs for the corresponding previous period, an increase of 2%
- EBIT was ₹ 8,374 Lakhs for the year ended March 31, 2014, as against ₹ 9,597 Lakhs the corresponding previous period

### PROJECT & ENGINEERING SOLUTIONS (P&E)

- Project & Engineering Solutions segment provides integrated end-to-end project, engineering and logistic services through a diverse fleet of owned / rented special equipment like hydraulic axles, cranes, barges, reach-stackers and ships to carry ODC / OWC cargos as well as project engineering solutions across various sectors
- The total revenue for the year ended March 31, 2014, was ₹ 43,124 Lakhs as against ₹ 45,430 Lakhs for the corresponding previous period
- EBIT was ₹ 4,266 Lakhs for the year ended March 31, 2014, as against ₹ 6,387 Lakhs for the corresponding previous period, before amortization of goodwill in FY14

### NEW DEVELOPMENTS / ACHIEVEMENTS IN BUSINESSES DURING THE YEAR:

### In the MTO business:

- LCL Consolidator of the Year EXIM's North India Multimodal Logistics Awards, 2014
- Awarded 'LCL Consolidator of the Year' by Cargo Scope 2013
- Awarded 'LCL Consolidator of the Year' for its outstanding performance in the LCL space at the 'Cargo & Logistics'
   Awards 2014' hosted at the 'Gujarat Junction 2014-Conference on Ports, Shipping & Logistics'
- Eculine, wholly owned subsidiary of Allcargo Logistics Limited made two very successful acquisitions
  - > 100% interest in Econocaribe Consolidators one of the largest LCL consolidators, to strengthen and increase presence in the US market
  - ➤ A majority stake in FCL Marine a leading neutral NVO player in the FCL segment operating in Europe, US and Canada



## **MANAGEMENT DISCUSSION AND ANALYSIS**

#### In the CFS business:

- Awarded 'Best CFS Operations' by Indian Chamber of Commerce's ICC Supply Chain and Logistics Excellence Awards, 2014
- Transindia Logistics Park recognized as 'Container Freight Station Operator of the Year', at the MALA awards

#### In the P&E business:

Won the MALA Award for in the 'Heavy Lift Mover of the Year 2013' category

#### **RISKS AND CONCERNS**

The Company faces the following Risks and Concerns;

#### **Economic Risk**

A part of business is substantially dependent on the prevailing global economic conditions. As witnessed in previous years, global trade directly impacts our MTO business. Factors that may adversely affect the global economy and in turn India's economic growth, that could affect the CFS/ ICD, warehousing and project & engineering solutions businesses, include slowdown in the rate of infrastructure development, inflation, changes in tax, trade, fiscal and monetary policies, scarcity of credit etc. However, given the planned infrastructure investments in FY 2013-2017 will rise to a cumulative US\$ 1 Trillion compared to US \$ 542 billion in FY 2007- 2012, growth in global EXIM traffic and with increasing outsourcing of the logistics function by companies, we do not expect to be significantly affected by this risk.

#### **Competition Risk**

This risk arises from more players wanting a share in the same pie. Like in most other industries, opportunity brings with itself competition. We face different levels of competition in each segment, from domestic as well as multinational companies. However, Allcargo has established strong brand goodwill in the market and a strong foothold in the entire logistics value spectrum. We are one of the largest LCL Consolidator in the world, with 200 plus offices across 90 plus countries covering over 4,000 port pairs. Our wide geographical presence and network across the globe helps us generate higher volumes. We are working on a blueprint to consolidate our position as the market leader and enter newer segments and offer our customers "a one-stop-shop" for logistics services. We have built a strong relationship with most of the leading carriers/liners and as a result are able to obtain competitive commercial terms and operational advantages. We also counter this risk with the quality of our infrastructure, our customer-centric approach and our ability to innovate customer specific solutions, focusing on pricing and aggressive marketing strategy, disciplined project executions, coupled with prudent financial and human resources management and better control over costs. Thus, we do not expect to be significantly affected by this risk.

#### **Trade Risk**

Our business can be affected by the rise and fall in the levels of imports and exports in the country. Given the projected growth in the Indian economy and expected recovery in global trade, rising spending in the infrastructure and manufacturing space and increasing per capita and disposable income, it is estimated that imports will continue to rise steadily. The Company is also focusing on its CFS/ICD business, a relatively high margin segment which is essentially dependent on imports and exports of containerized cargo in India. With expected EXIM trade increase along with the growth in containerization, CFS business is expected to be good in coming years. With its foray into service of Projects & Engineering Solutions, the Company is further reducing its dependence on global EXIM trade. Thus, we believe we have adequate mitigation in place for trade risk.

### Regulatory Risk

If we are unable to obtain required approvals and licenses in a timely manner, our business and operations may be adversely affected. We require certain approvals, licenses, registrations and permissions for operating our MTO and CFS/ICD business. We may encounter delays in obtaining these requisite approvals, or may not be able to obtain such approvals at all, which may have an adverse effect on our revenues. However, the Government has come up with a number of initiatives to boost the logistics sector and has planned massive investments in the infrastructure sector. As all industry predictions suggest that this will be the trend in the future as well and given our own experience in obtaining such permissions, we do not expect this risk to affect us materially in the coming years.



#### **Liability Risk**

This risk refers to our liability arising from any damage to cargo, equipment, life and third parties which may adversely affect our business. The Company attempts to mitigate this risk through contractual obligations and insurance policies.

#### **Execution Risk**

The Company has undertaken number of projects in the last year and many more are in the pipeline. Project execution is largely dependent upon land purchase, project management skills and timely delivery by equipment suppliers. Any delay in project implementation can impact revenue and profit for that period. Our implementation schedules are in line with the plans. Emergency and contingency plans are in place to prevent or minimize business interruptions. Therefore, we do not expect this risk to affect us materially in the future. Concerns like soaring land prices, a complex tax structure, infrastructure bottle-necks, retaining talent and unprecedented natural and man-made disasters and political/social turmoil which may affect our business, remain. However, these are threats faced by the entire industry. With superior methodologies and improved processes and systems, the Company is well positioned to lead a high growth path.

#### **OPPORTUNITIES**

Growth in GDP and EXIM Trade

- ~2x relationship between growth rates of GDP and the logistics industry
- Post-recession resurgence of sectors like retail and manufacturing to drive volume growth
- Growth in EXIM trade direct positive impact on port-oriented logistics, 1.5-2x GDP multiple for EXIM container trade

Rising
Outsourcing and
Consolidation

- Current outsourcing of logistics at around 52% in India
- Many more increasingly considering outsourcing and 3PL models to reduce cost and focus on core businesses, giving to rise to industry consolidation

Rapid Supply Side Changes

- Significant private investment warehousing and improvement in transportation systems
- Moving away from 'Store-n-Transport' to real supply chain management

Key Regulatory Changes

- Introduction of GST Leads to creation of integrated supply chain facilities like warehousing near consumption centers
- Privatization of sectors like container rail, rail freight terminals, port and airports
- FDI in retail marketing and distribution Will increase opportunities for intermediary logistics service providers

Significant Spending on Infrastructure

- Govt. spending over US\$ 300 billion on infrastructure in 12th five year plan of which 27% to be spent on rail, road, aviation and port projects
- Approx. US\$ 500 billion expected to be spent in logistics infrastructure development in coming decade

### **THREATS**

- Competition from local and multinational players
- Execution risk
- Regulatory changes
- Attraction and retention of human capital

### INTERNAL CONTROL SYSTEMS AND ADEQUACY

The Company maintains a system of internal controls designed to provide a high degree of assurance regarding the effectiveness and efficiency of operations, the adequacy of safeguards for assets, the reliability of financial controls, and compliance with applicable laws and regulations.

The organization is well structured and the policy guidelines are well documented with pre-defined authority. The Company has also implemented suitable controls to ensure that all resources are utilized optimally, financial transactions are reported with accuracy and there is strict adherence to applicable laws and regulations.



## **MANAGEMENT DISCUSSION AND ANALYSIS**

The Company has put in place adequate systems to ensure that assets are safeguarded against loss from unauthorized use or disposition and that transactions are authorized, recorded and reported. The Company also has an exhaustive budgetary control system to monitor all expenditures against approved budgets on an ongoing basis.

Recognizing the important role of internal scrutiny, the Company has an internal audit function which is empowered to examine the adequacy of, and compliance with, policies, plans and statutory requirements. It is also responsible for assessing and improving the effectiveness of risk management, control and governance process.

Periodical audit and verification of the systems enables the various business groups to plug any shortcomings in time. It also evaluates the Company's risk management system and suggests improvement in strengthening risk mitigation measures for all key operations, controls and governance process. In addition, the top management and the Audit committee of the Board periodically review the findings and ensure corrective measures are taken. `

#### **HUMAN RESOURCES**

The Company has Human Relations and Industrial Relations policies in force. These are reviewed and updated regularly in line with the Company's strategic plans. The Human Relations team continually conducts training programs for the development of employees.

The Company aims to develop the potential of every individual associated with the Company as a part of its business goal. Respecting the experienced and mentoring the young talent has been the bedrock for the Company's successful growth. The Company's employees' age bracket represents a healthy mix of experienced and willing-to-experience employees.

Human resources are the principal drivers of change. They push the levers that take futuristic businesses to the next level of excellence and achievement. The Company focuses on providing individual development and growth in a work culture that enables cross-pollination of ideas, ensures high performance and remains empowering.

As on March 31, 2014, the Company had a workforce of 4,015 people on rolls. The business wise breakup of the workforce is as follows:

Businesses	% on rolls
MTO	84%
CFS/ICD	6%
P&E	7%
Corporate	2%
Others	1%
Total	100%

### **OUTLOOK**

### The economy is likely to expand by more than 5.0 percent in FY2014.

India's economy is projected to grow at a slower-than-expected rate of 5.3 per cent in 2014, according to a United Nations report. The slowdown seems to have bottomed out and a mild recovery in investment as well as stronger export growth will help in the gradual GDP pick-up.

**Over the long term, India's prospects remain very bright.** Notwithstanding the current slowdown in economic growth, India's long-term prospects remain highly favorable. India possesses the fundamentals to grow at sustained high rates over the next several decades on the strengths of its demographic transition, high savings and investment rates, rising educational attainments, and increasing agglomeration effects (urbanization and growth of secondary cities).

For India to outperform the projected economic growth, a focused thrust on improvement of domestic factors is absolutely critical. Key issues need to be addressed are investment in infrastructure, focus on high- end manufacturing, increase the investment in bio-technology and bring in agricultural land reforms that will help farmers with small holdings get greater access to credit, energy reforms addressing the power shortage in the country, education amongst many others. The government to a large extent, has started to take steps to address this. One of the steps that the government has taken is the continued focus on infrastructure development in the country. Healthy infrastructure spending holds the key to facilitating economic growth in India. Hence given the importance of infrastructure for growth, the 12th Plan period has pegged the investment in infrastructure at US\$ 1 trillion. `.

#### INDEPENDENT AUDITORS' REPORT

To the Members of Allcargo Logistics Limited

#### Report on the financial statements

We have audited the accompanying financial statements of **Allcargo Logistics Limited** ('the Company'), which comprise the Balance sheet as at March 31, 2014 and the Statement of profit and loss and the Cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

The Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 ("the Act") read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance sheet, of the state of affairs of the Company as at March 31, 2014;
- (b) in the case of the Statement of profit and loss, of the profit of the Company for the year ended on that date; and
- (c) in the case of the Cash flow statement, of the cash flows of the Company for the year ended on that date.

#### **Emphasis of matter**

Without qualifying our report, we draw attention to note 46 of the financial statements regarding the Scheme of Arrangement ('the Scheme') sanctioned by the Hon'ble High Court of Judicature at Mumbai. The Scheme permits the Company to adjust the deficit of ₹ 3,410 Lakhs arising against cancellation of Investment against the share capital of the amalgamating company to goodwill, which is considered to be an override to the relevant provisions of Accounting Standard 14 (AS 14) 'Accounting for Amalgamations'. Had such deficit not being adjusted to goodwill, the Company would have reflected such deficit of ₹ 3,410 Lakhs to general reserve account. Our opinion is not qualified in respect to this matter.

### Report on other legal and regulatory requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 ('the Order'), issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - (a) we have obtained all the information and explanations, which to the best of our knowledge and belief, were necessary for the purposes of our audit;



- (b) in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- (c) the Balance sheet, the Statement of profit and loss and the Cash flow statement dealt with by this report are in agreement with the books of account;
- (d) in our opinion, the Balance sheet, the Statement of profit and loss and the Cash flow statement comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Act, read with General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013; and
- (e) on the basis of written representations received from the directors of the Company as at March 31, 2014, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2014 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Act.

#### For B S R & Co. LLP

Chartered Accountants Firm's Registration No: 101248W

### For Appan & Lokhandwala Associates

Chartered Accountants
Firm's Registration No: 117040W

#### Aniruddha Godbole

Partner

Membership No: 105149

May 24, 2014 Mumbai

#### M. Subramanian

Partner

Membership No: 111106

May 24, 2014 Mumbai



### ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT - MARCH 31, 2014

With reference to the Annexure referred to in the Independent Auditors' Report to the Members of Allcargo Logistics Limited ('the Company') on the financial statements for the year ended March 31, 2014, we report the following:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a regular programme of physical verification of its fixed assets by which heavy equipments and other vehicles are verified annually and all other fixed assets are verified over a period of three years. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. In line with the above program, the Company has verified the above fixed assets during the year and we are informed that no material discrepancies were noticed on such verification.
  - (c) Fixed assets disposed off during the year were not substantial and therefore, do not affect the going concern assumption.
- (ii) (a) The inventory, other than stocks lying with third parties, has been physically verified by the management during the period. In our opinion, the frequency of such verification is reasonable. For stocks lying with third parties at the year end, written confirmations has been obtained.
  - (b) The procedures for physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventories. The discrepancies noticed on verification between the physical stocks and the book records were not material and these have been dealt with in the books of account.
- (iii) (a) The Company has granted unsecured loans to a body corporate covered in the register maintained under Section 301 of the Companies Act, 1956 ('the Act'). The maximum amount outstanding during the year was ₹ 10 Lakhs and the year-end balance was Nil. The Company has not granted loans, secured or unsecured to firms or other parties covered in the register maintained under Section 301 of the Act. In our opinion and according to the information and explanation given to us, the outstanding current account is not considered by the Company and accordingly do not fall under purview of loans.
  - (b) In our opinion, the rate of interest and other terms and conditions on which the loans have been granted to a body corporate covered in the register maintained under Section 301 of the Act are not, prima facie, prejudicial to the interests of the Company.
  - (c) Loans granted to a body corporate listed in the register maintained under Section 301 of the Act are repaid during the year. The borrower has been regular in repaying the principal amounts as demanded and in the payment of interest.
  - (d) There are no overdue amounts of more than rupees one lakh in respect of the loans granted to a body corporate listed in the register maintained under Section 301 of the Act.
  - (e) According to the information and explanations given to us, the Company has not taken any loans, secured or unsecured, from companies, firms or parties covered in the register maintained under Section 301 of the Act. Accordingly, paragraphs 4 (iii) (e) to 4(iii) (g) of the Order are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, and having regard to the explanation that certain services rendered are for the specific requirements of certain buyers and that purchases of certain items of fixed assets are for the Company's specific requirements and suitable alternative sources are not available to obtain comparable quotations, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchase of fixed assets and inventories and with regard to the sale of goods and services. We have not observed any major weakness in the internal control system during the course of the audit.
- (v) (a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register to be maintained under that section.
  - (b) In our opinion and according to the information and explanations given to us, and having regard to the explanation that certain services rendered are for the specific requirements of certain buyers and suitable alternative sources are not available to obtain comparable quotations, the transactions made in pursuance of contracts or arrangements in the register maintained under Section 301 of the Act and exceeding the value of Rupees five Lakhs in respect of any party during the year have been made at prices which are reasonable having regard to prevailing market prices at the relevant time. However, on the basis of information and explanations provided, the same appear reasonable.

- (vi) The Company has not accepted any deposits from the public during the year.
- (vii) In our opinion, the Company has an internal audit system commensurate with its size and the nature of its business.
- (viii) As informed to us by the management, the Central Government has not prescribed the maintenance of cost records under Section 209(1)(d) of the Act for any of the goods sold and services / activities / rendered by the Company.
- (ix) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/accrued in the books of account in respect of undisputed statutory dues of Provident fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales tax, Wealth tax, Service tax, Customs duty, Excise duty, Cess and other material statutory dues have generally been regularly deposited during the period by the Company with the appropriate authorities, though there are slight delays in few cases
  - According to the information and explanations given to us, no undisputed amounts payable in respect of Provident fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Customs duty, Excise duty, Cess and other material statutory dues were in arrears as at March 31, 2014 for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us, there are no dues of Sales tax, Wealth tax and Cess which have not been deposited with the appropriate authorities on account of any disputes.

According to the information and explanations given to us, the following statutory dues have not been deposited by the Company on account of disputes:

Name of the Statute	Nature of the Dues	Demand (₹ in Lakhs)	Amount not deposited on account of demand (₹ in Lakhs)	Period to which the amount relates	Forum where dispute is pending
The Finance Act, 1994	Penalty	2	2	2002	Commissioner of Central Excise and Service Tax Appellate Tribunal
	Service tax	3	2	Apr-08 to Sep-08	CERA
	Service tax	1,043	1,043	2004-05 to 2009-10	Commissioner of Service tax, Chennai
The Customs Act, 1962	Custom Duty	181	181	2004	Commissioner of Customs
	Custom Duty	28	28	2009	Commissioner of Customs
	Custom Duty	2	2	2002	Appellate Tribunal
Rajasthan Local Area Act, 1999	Entry tax including interest and penalty	72	72	FY 2009-10	Rajasthan Commercial Tax Department
The Income Tax Act, 1961	Income Tax	6,729	6,729	A.Y. 2003-04 to 2009-10	-
The Income Tax Act,1961	Income Tax	3,498	1,191	A.Y. 2010-11	Commissioner of Income Tax (Appeals)

- (x) The Company does not have any accumulated losses as at the end of the financial year. The Company has not incurred any cash losses in the current year and the immediately preceding financial year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to banks. The Company did not have any outstanding dues to any financial institution or debenture holders during the year.
- (xii) According to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.

### **ALLCARGO LOGISTICS LIMITED**

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- (xiii) In our opinion, and according to the information and explanations given to us, the Company is not a chit fund or a nidhi/mutual benefit fund/society.
- (xiv) According to the information and explanation given to us, the Company is not dealing or trading in shares, securities, debentures and other investments.
- (xv) According to the information and explanations given to us, the terms and conditions on which the Company has given guarantees for loans taken by subsidiaries from banks and others are not prima facie prejudicial to the interests of the Company.
- (xvi) In our opinion and according to the information and explanations given to us, the term loans taken by the Company have been applied for the purpose for which they were raised.
- (xvii)According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we are of the opinion that the funds raised on short term basis have not been used for long term purposes.
- (xviii) The Company has not made any preferential allotment of shares during the year to companies/firms/parties covered in the register maintained under Section 301 of the Act.
- (xix) The Company did not have any outstanding debentures during the year.
- (xx) The Company has not raised any money by public issue during the year.
- (xxi) According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the course of our audit.

#### For B S R & Co. LLP

Chartered Accountants Firm's Registration No: 101248W

#### Aniruddha Godbole

Partner

Membership No: 105149

May 24, 2014 Mumbai

#### For Appan & Lokhandwala Associates

Chartered Accountants

Firm's Registration No: 117040W

#### M. Subramanian

Partner

Membership No: 111106

May 24, 2014 Mumbai



### **BALANCE SHEET AS AT MARCH 31, 2014**

(₹ in Lakhs)

	Notes	March 31, 2014	March 31, 2013
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	4	2,521	2,528
Reserves and surplus	5	119,066	114,986
		121,587	117,514
Share application money, pending allotment		-	-
(₹ Nil; previous year ₹ 8,600)			
Non-current liabilities	6	10,000	20.020
Long-term borrowings Deferred tax liabilities (net)	7	16,963 10,889	20,829 9,756
Other long-term liabilities	8	205	9,750
Under long-term liabilities Long-term provisions	9	412	333
Long-term provisions	9	28,469	31,138
Current liabilities		20,409	31,130
Short-term borrowings	10	1,567	3,503
Trade payables	11	9,762	8,843
Other current liabilities	12	29,017	35,424
Short-term provisions	9	2,575	3,332
onort term provisions	Ü	42,921	51,102
			·
TOTAL		192,977	199,754
ASSETS			
Non-current assets			
Fixed assets -Tangible fixed assets	13	96,979	98,016
Intangible fixed assets	13	403	306
-Capital work-in-progress	13	664	1,128
Intangible fixed assets under development	14	29	155
9		98,075	99,605
Non-current investments	15	34,874	39,961
Long-term loans and advances	16	22,047	23,628
Other non-current assets	17	41	215
		155,037	163,409
Current assets	40		0.045
Current investments	18	11,979	9,015
Inventories	19	889	897
Trade receivables Cash and bank balances	20 21	15,864 999	14,966 960
Short-term loans and advances	22	4,969	5,418
Other current assets	17	3,240	5,089
		37,940	36,345
TOTAL			
TOTAL	0.0	192,977	199,754
Significant accounting policies	2,3		
Notes to the financial statements	4-50		<u> </u>

The notes referred to above form an integral part of the financial statements. As per our report of even date attached.

For B S R & Co. LLP

Chartered Accountants Firm's Registration No: 101248W

Aniruddha Godbole Partner

Membership No: 105149

For Appan & Lokhandwala Associates

Chartered Accountants

Firm's Registration No: 117040W

M.Subramanian

Partner

Membership No: 111106

For and on behalf of Board of Directors

Shashi Kiran Shetty Chairman and

Managing Director

Keki Elavia Director

Jatin Chokshi

Chief Financial Officer

Shailesh Dholakia Company Secretary

Mumbai May 24, 2014 Mumbai May 24, 2014 Mumbai May 24, 2014



## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

	Notes	March 31, 2014	March 31, 2013
Revenue from operations			
Sale of services	23	96,112	101,121
Other operating revenues	23	2,789	688
		98,901	101,809
Other income	24	3,303	6,426
Total revenue		102,204	108,235
Expenses			
Employee benefits expense	25	7,164	7,673
Finance costs	26	2,863	2,667
Depreciation and amortisation	27	13,475	11,676
Other expenses	28	71,669	73,391
Total expenses		95,171	95,407
Profit before tax		7,033	12,828
Tax expenses:			
(a) Current tax		1,405	3,108
Less: MAT credit entitlement		(980)	(3,108)
		425	-
(b) Deferred tax		996	1,273
Profit for the year		5,612	11,555
Earnings per share of face value of ₹ 2 each	29		
Basic (in ₹)		4.5	9.0
Diluted (in ₹)		4.5	9.0
Significant accounting policies	2,3		
Notes to the financial statements	4-50		

The notes referred to above form an integral part of the financial statements. As per our report of even date attached.

For B S R & Co. LLP Chartered Accountants

Firm's Registration No: 101248W

Aniruddha Godbole

Partner Membership No: 105149 For Appan & Lokhandwala Associates Chartered Accountants

Firm's Registration No: 117040W

M.Subramanian Partner

Membership No: 111106

For and on behalf of Board of Directors

Shashi Kiran Shetty Chairman and

Managing Director

Jatin Chokshi

Chief Financial Officer

Mumbai May 24, 2014

Shailesh Dholakia Company Secretary

Keki Elavia

Director

Mumbai May 24, 2014 Mumbai May 24, 2014



## **CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2014**

(₹ in Lakhs)

			(₹ in Lakhs)
		March 31, 2014	March 31, 2013
A. Cash flow from operating	ng activities		
Profit before taxation		7,033	12,828
Adjustment for:		ŕ	
•	on on fixed assets/investment property	13,475	11,676
Gain on cancellation/settle		(1,479)	(4,434)
(Reversal) / Provision for		(508)	2,477
Provision for doubtful adv		12	-
Bad debts /advances writ	tten off	274	-
Interest expense		2,863	2,673
Interest income		(627)	(390)
Dividend income		(1)	(13)
Profit on sale of fixed ass	ets	(164)	(363)
Rental income		(247)	(225)
Profit on sale of current in	nvestments (net)	(462)	(791)
Profit on sale of trade inve	•	(236)	(20)
Unrealised foreign exchar	•	439	21
_	lapse of employee stock options	(39)	(34)
	working capital changes	20,333	23,405
Adjustment for:	g enpress ensariges		-,
(Increase) in trade receive	ables	(662)	(4,315)
(Increase) / decrease in le		(282)	1,990
Decrease in inventories		8	207
Decrease in Unbilled rev	renue	724	810
Increase / (decrease) in o		(2,299)	3,932
Increase in provisions for		132	9
Cash generated from op		17,954	26,038
Taxes paid (net of refunds	_	(356)	(3,027)
	ed from operating activities (A)	17,598	23,011
B. Cash flow from investing		,	
Purchase of fixed assets	_	(4,358)	(6,838)
Proceeds from sale of tra-	de investments	1,231	4,817
Purchase of preference sl	hares of subsidiaries	(140)	(3,370)
Acquisition of investment	property	· · ·	(13)
Share application money	paid	-	(1,540)
Refund of share application		35	785
Proceeds from sale of fixe		243	426
Purchase of current inves	tments (net)	(2,503)	(4,392)
Inter-Company deposits g		-	(1,500)
Inter-Company deposits re		1,682	1,518
Rent received		247	225
Redemption/maturity of b	ank deposits (having original maturity of more than three	37	131
months)			
Bank deposits placed (ha	aving original maturity of more than three months)	(40)	(12)
Dividend received		1	13
Advances/ loans given to	subsidiaries	(3,398)	(2,925)
Repayment of advances/	loans from subsidiaries	2,142	7,482
Interest income		689	507
Net cash flows (used in)	investing activities (B)	(4,132)	(4,686)



## **CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2014**

(₹ in Lakhs)

		March 31, 2014	March 31, 2013
C.	Cash flow from financing activities		
	Proceeds from long term borrowings	16,934	3,923
	Repayment of long term borrowings	(24,772)	(11,352)
	Repayment of short term borrowings from banks(net)	(3,500)	(2,599)
	Buyback of equity shares of the Company	-	(5,817)
	Share application money pending allotment {(₹ Nil) (previous year: ₹ 8,600)}	-	-
	Overdraft taken (net)	1,064	(379)
	Bills of exchange (net)	500	102
	Interest paid	(2,947)	(3,896)
	Realisation/settlement of derivatives	1,479	3,007
	Dividend and dividend distribution tax paid	(2,212)	(744)
	Net cash flow (used in)/ from financing activities (C)	(13,454)	(17,755)
	Net increase / (decrease) in cash and cash equivalent (A+B+C)	12	570
		0=0	000
	Opening Balance of Cash and Cash equivalents (refer note 3 below)	858	288
	Add: Cash and cash equivalents acquired on amalgamation of MHTC Logistics Private Limited (refer note 46)	48	-
	Closing balance of Cash and Cash equivalents (refer note 2 below)	894	858
		12	570
No	tes:		
1)	The above Cash flow statement has been prepared under the indirect method set out in Accounting Standard-3, Cash flow statement prescribed in the Companies (Accounting Standard) Rules, 2006.		
2)	Cash and cash equivalents at year end comprises:		
۷)	Cash on hand	53	18
	Balances with scheduled banks		.0
	- current accounts	807	511
	- fixed deposit accounts	9	-
	- exchange earner's foreign currency account	23	327
	- dividend account	2	2
3)	In the previous year, the Company has adjusted loans and advances amounting to ₹ 1,513 Lakhs and ₹ 100 Lakhs outstanding from Contech Transport Services Private Limited and Hindustan Cargo Limited respectively by subscribing to 15,130 and 2,500 10% Redeemable, Non cumulative, Non convertible Preference shares of the respective subsidiaries.  These amounts have not been considered in the above cash flow statement	894	858

As per our report of even date attached.

May 24, 2014

For B S R & Co. LLP Chartered Accountants Firm's Registration No: 101248W	For Appan & Lokhandwala Associates Chartered Accountants Firm's Registration No: 117040W	For and on behalf of Bo	pard of Directors
<b>Aniruddha Godbole</b> Partner Membership No: 105149	<b>M.Subramanian</b> Partner Membership No: 111106	Shashi Kiran Shetty Chairman and Managing Director	<b>Keki Elavia</b> Director
		Jatin Chokshi Chief Financial Officer	Shailesh Dholakia Company Secretary
Mumbai	Mumbai	Mumbai	

May 24, 2014

May 24, 2014



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

### 1. Company overview

Allcargo Logistics Limited ('the Company') was incorporated on August 18, 1993 and is a leading multinational company engaged in providing integrated logistics solutions and offers specialised logistics services across Multimodal Transport Operations, Inland Container Depot, Container Freight Station Operations, Third Party Logistics Operations and Project and Engineering Solutions. The Company is listed on Bombay Stock Exchange Limited and National Stock Exchange of India Limited.

During the year, pursuant to the scheme of amalgamation as sanctioned by the Honourable High Court of Bombay, MHTC Logistics Private Limited (a wholly owned subsidiary) has been amalgamated into the Company (refer note 46) with effect from April 01, 2012.

### 2. Significant accounting policies

The accounting policies set out below have been applied consistently to the periods presented in these financial statements, except as explained in the note 3 in respect of changes in accounting policies made in the previous year ended March 31, 2013.

### 2.1 Basis of preparation of financial statements

The financial statements have been prepared and presented under the historical cost convention, on the accrual basis of accounting in accordance with the accounting principles generally accepted in India ('Indian GAAP') and comply with the Accounting standards prescribed in the Companies (Accounting Standards) Rules, 2006 issued by the Central Government under Section 211 (3C) of the Companies Act, 1956 read with the General Circular 15 / 2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013, in consultation with the National Advisory Committee on Accounting Standards ('NACAS') and relevant provisions of the Companies Act, 1956 ('the Act'), to the extent applicable. The financial statements are presented in India rupees rounded off to the nearest Lakhs.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in Revised Schedule VI to the Companies Act, 1956. Based on the nature of the services and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current or non-current classification of assets and liabilities.

#### 2.2 Use of estimates

The preparation of financial statements in conformity with Generally Accepted Accounting Principles in India requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities on the date of the financial statements. Management believes that the estimates made in the preparation of the financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

#### 2.3 Fixed assets and depreciation/amortization

Fixed assets are stated at cost less accumulated depreciation / amortization and impairment losses, if any. Cost comprises of purchase price and any attributable cost such as duties, freight, borrowing costs, erection and commissioning expenses incurred in bringing the asset to its working condition for its intended use.

Until March 31, 2012, in respect of accounting period commencing on or after December 07, 2006 and ended on or before March 31, 2011, further extended to period ending on or before March 31, 2012 and subsequently extended till period ended on or before March 31, 2020, consequent to the insertion of paragraph 46 of AS-11 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, (as more fully explained in note 2.13), the cost of depreciable capital assets includes foreign exchange differences arising on translation of long term foreign currency monetary items as at the balance sheet date in so far as they relate to the acquisition of such assets.

Further, with effect from April 01, 2012, pursuant to the notification dated December 29, 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of the AS 11 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, the Company opted to record, from the year ended March 31, 2013 foreign exchange transaction for all long term monetary liabilities, as per paragraph 46 A of AS -11 (Refer note 3).



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Depreciation on fixed assets (including investment property) except leasehold improvements is provided on straight line method in the manner and rates prescribed in Schedule XIV to the Act. Depreciation is charged on a pro-rata basis for assets purchased / sold during the year.

Assets costing less than ₹ 5,000 are fully depreciated in the year of acquisition.

Leasehold improvements are amortised over the primary period of lease.

Advance paid / expenditure incurred on acquisition / construction of fixed assets of assets which are not ready for their intended use at each balance sheet date are disclosed under loans and advances on capital account or capital work in progress respectively.

### 2.4 Intangible assets and amortization

Intangible assets comprises of goodwill on amalgamation in the nature of merger and computer software and are recognised when the asset is identifiable, is within the control of the Company, it is probable that the future economic benefits that are attributable to the asset will flow to the Company and cost of the asset can be reliably measured. Acquired intangible assets are recorded at the consideration paid for acquisition. Intangible assets of computer software are amortised on a straight-line basis over six years, which in management's estimate represents the period during which economic benefits will be derived from their use.

#### 2.5 Impairment of assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. The recoverable amount is the greater of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value based on an appropriate discount factor. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.

#### 2.6 Investments

Investments that are readily realisable and intended to be held for not more than a year from the date of acquisition are classified as current investments. All other investments are classified as long-term investments. However, part of long term investments which is expected to be realised within 12 months after the reporting date is also presented under 'current assets' as "current portion of long term investment" in consonance with the current/ non-current classification scheme of revised Schedule VI. Long term investments (including current portion thereof) are carried at cost less any other-than-temporary diminution in value, determined separately for each individual investment.

Current investments are carried at lower of cost and fair value. The comparison of cost and fair value is done separately in respect of each category of investments. Any reduction in the carrying amount and any reversals of such reductions are charged or credited to the statement of profit and loss.

### 2.7 Investment property

Investment in land or buildings that are not intended to be occupied substantially for use by, or in operations of the company or held for rental purpose is classified as investment property. It is measured at cost on initial recognition. Cost includes expenditure that is directly attributable to the acquisition or construction of the investment property. Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the property) is recognized in statement of profit and loss.

#### 2.8 Inventories

Inventories of stores and spares are valued at cost or net realisable value whichever is lower. The cost is determined on first in first out basis and includes all charges incurred for bringing the inventories to their present condition and location.

### 2.9 Borrowing costs

Borrowing costs that are attributable to the acquisition, construction or production of qualifying assets are treated as direct cost and are considered as part of cost of such assets. A qualifying asset is an asset that necessarily



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

requires a substantial period of time to get ready for its intended use or sale. Capitalisation of borrowing costs is suspended in the period during which the active development is delayed beyond reasonable time due to other than temporary interruption. All other borrowing costs are charged to the statement of profit and loss as incurred.

### 2.10 Employee benefits

#### (a) Short term employee benefits

Employee benefits payable wholly within twelve months of availing employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. The undiscounted amount of short term employee benefits such as salaries and wages, bonus and ex-gratia to be paid in exchange of employee services are recognised in the period in which the employee renders the related service.

### (b) Post employment benefits

#### Defined contribution plans:

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The company makes specified monthly contributions towards Provident Fund and Employees State Insurance Corporation ('ESIC'). The Company's contribution is recognised as an expense in the statement of profit and loss during the period in which employee renders the related service.

#### Defined benefit plan:

The Company's gratuity benefit scheme is a defined benefit plan. The Company's net obligation in respect of a defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any plan assets is deducted.

The present value of the obligation under such defined benefit plan is determined based on actuarial valuation using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

The obligation is measured at the present value of the estimated future cash flows. The discount rates used for determining the present value of the obligation under defined benefit plan, are based on the market yields on Government securities as at the balance sheet date.

When the calculation results in a benefit to the Company, the recognized asset is limited to the net total of any unrecognized actuarial losses and past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan.

Actuarial gains and losses are recognized immediately in the statement of profit and loss.

#### (c) Other long term employment benefits

### Compensated absences:

Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related services are recognised as a liability at the present value of the defined benefit obligation at the balance sheet date as determined by an independent actuary based on projected unit credit method. The discount rates used for determining the present value of the obligation under other long term employment benefits plan, are based on the market yields on Government securities as at the balance sheet date.

#### 2.11 Employee's Stock Options Plan

In respect of stock options granted pursuant to the Company's Employee Stock Option Scheme ('ESOS'), the intrinsic value of the options (excess of market price of the share over the exercise price of the option) is treated as discount and accounted as employee compensation cost over the vesting period in accordance with SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 as amended from time to time.

#### 2.12 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### Multimodal transport income:

Export revenue is recognised on sailing of vessel and import revenue is recognised upon rendering of related services.

#### Container freight station income:

Income from Container Handling is recognized as related services are performed.

Income from Ground Rent is recognized for the period the container is lying in the Container Freight Station. However, in case of long standing containers, the Income is accounted on accrual basis to the extent of its recoverability.

#### Third party logistics income:

Third party logistics service charges and management fees are recognised as and when the service is performed as per the contractual terms.

#### Project and equipment income:

Revenue for project division includes rendering of end to end logistics services comprising of activities related to consolidation of cargo, transportation, freight forwarding and customs clearance services. Income from Project division is recognised when the outcome of the service contract can be estimated reliably; contract revenue and costs are recognised as income and expense when the related activities are performed, measured by reference of the contract activity at the reporting date. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Equipment division earns revenue from hiring of cranes, trailers and other fleets. Income from transportation of goods is recognized on completion of the delivery of goods/containers. Income from hiring of fleets is recognized on the basis of actual usage of the Company's fleets, per the contractual terms.

#### Others:

Reimbursement of cost is netted off with the relevant expenses incurred, since the same are incurred on behalf of the customers.

Interest income is recognized on time proportion basis.

Dividend income is recognized when the right to receive dividend is established.

Profit/loss on sale of current investments is computed with reference to their average cost.

#### 2.13 Taxation

Income tax expense comprises current income tax and deferred tax charge or credit.

Current tax provision is made annually based on the tax liability computed in accordance with the provisions of the Income Tax Act, 1961.

The deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period) and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future; however; where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets are reviewed at each balance sheet date and written down or written up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realized.

Minimum Alternative Tax (MAT) credit is recognized as an asset in accordance with the recommendations contained in the Guidance Note issued by the Institute of Chartered Accountants of India. The said asset is created by way of a credit to the profit and loss account and shown as MAT Credit Entitlement. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT Credit Entitlement to the extent there is no longer convincing evidence to the effect that Company will pay normal Income Tax during the specified period.

#### 2.14 Foreign currency transactions

Foreign currency transactions are recorded at the spot rates on the date of the respective transactions. Exchange differences arising on foreign exchange transactions settled during the year are recognized in the profit and loss account of the year.

The Central Government has vide its notification dated March 31, 2009 amended AS 11, 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, to the extent it relates to the recognition of losses or gains arising on restatement of long-term foreign currency monetary items in respect of accounting periods commencing on or after December 07, 2006 and ended on or before March 31, 2011. This



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

notification has being further extended to period ended on or before March 31, 2012 and subsequently extended till period ended on or before March 31, 2020.

As stipulated in the notification, the Company has exercised the option to adopt the following policy irrevocably and retrospectively for accounting periods commencing from April 01, 2007.

Further, with effect from April 01, 2012, pursuant to the notification dated December 29, 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of the AS 11 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, the Company opted to record, from the current period foreign exchange transaction for all long term monetary liabilities, as per paragraph 46 A of AS -11.

Long term monetary assets and liabilities, other than those which form part of the Company's net investment in non-integral foreign operations, denominated in foreign currency as at the balance sheet date are translated at the exchange rate prevailing on the balance sheet date and the net exchange gain / loss on such conversion, if any, is:

- a) adjusted to the cost of the asset, where the long-term foreign currency monetary items relate to the acquisition of a depreciable capital asset (whether purchased within or outside India), and depreciated over the balance life of the assets and;
- b) accumulated in 'Foreign Currency Monetary Item Translation Difference Account' (FCMITDA) and amortised over the balance period of long-term monetary asset under (a) above.

Other monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rates on that date; the resultant exchange differences are recognized in the statement of profit and loss. Non-monetary asset such as investments in equity shares, etc. are carried forward in the balance sheet at costs.

#### 2.15 Operating lease

Lease rentals in respect of assets acquired on operating leases are recognised in the statement of profit and loss on a straight line basis over the lease term.

Assets given by the Company under operating lease are included in fixed assets. Lease income from operating leases is recognised in the statement of profit and loss on a straight line basis over the lease term unless another systematic basis is more representative of the time pattern in which benefit derived from the leased asset is diminished. Costs, including depreciation, incurred in earning the lease income are recognised as expenses. Initial direct costs incurred specifically for an operating lease are deferred and recognised in the statement of profit and loss over the lease term in proportion to the recognition of lease income.

### 2.16 Earnings per share (EPS)

The Basic EPS is computed by dividing the net profit attributable to the equity shareholders for the year by the weighted average number of equity shares outstanding during the reporting year. Diluted EPS is computed by dividing the net profit attributable to the equity shareholders for the year by the weighted average number of equity and dilutive equity equivalent shares outstanding during the year, except where the results would be anti-dilutive.

#### 2.17 Provisions and contingent liabilities

The Company creates a provision where there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Contingent assets are not recognised in the financial statements.

### 3. Changes in accounting policies

#### Exchange differences on long term foreign currency monetary items

Pursuant to the notification dated December 29, 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of the AS 11 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, the Company opted to record, from the previous period foreign exchange transaction for all long term monetary liabilities, as per paragraph 46 A of AS -11. As a result, exchange difference on long term monetary liabilities arising subsequent to April 01, 2012 is restated as per paragraph 46A.

The change has resulted in increase of depreciation of ₹ 91 Lakhs, reduction in the finance charge of ₹ 820 Lakhs and increase in profit after tax of ₹ 747 Lakhs for the previous year.

The above adjustment includes interest reversal of ₹ 820 Lakhs and incremental depreciation of ₹ 28 Lakhs for the earlier period ended March 31, 2012.



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

### 4 Share capital

	March 31, 2014	March 31, 2013
Authorised capital:		
177,475,000 (previous year: 175,000,000) equity shares of ₹ 2 each (Refer Note 46)	3,550	3,500
500 (previous year: 500) 4% cumulative preference shares of ₹ 100 each	1	-
	3,551	3,500
Issued, subscribed and paid up:		
126,047,762 (previous year: 126,410,873) equity shares of ₹ 2 each, fully paid-up	2,521	2,528
	2,521	2,528

#### Sub-notes:

## i) Reconciliation of the number of equity shares outstanding at the beginning and at the year end is set as below:

March 31,		March 31, 2014		March 31, 2013	
Equity shares	Number of shares	Amount	Number of shares	Amount	
	(Units)	₹ in Lakhs	(Units)	₹ in Lakhs	
At the commencement of the year	126,410,873	2,528	130,547,322	2,611	
Add: Equity shares issued on exercise of employee stock options (₹ 20,760)	10,380	-	-	-	
Less: Equity shares held by merged entity cancelled (refer note 46)	(373,491)	(7)	-	-	
Less:Shares cancelled on buyback of equity shares (refer note 47)	-	-	(4,136,449)	(83)	
At the end of the year	126,047,762	2,521	126,410,873	2,528	

### ii) Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. During the year ended March 31, 2014, the Company has proposed final dividend of ₹ 1.50 per equity share (previous year: dividend of ₹ 1.50 per equity share). The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of the Company, remaining after distribution of all preferential amounts in proportion to the number of equity shares held.

#### **Employee stock options**

Terms attached to stock options granted to employees are described in note 44 regarding employee share based payments.

### iii) Particulars of shareholders holding more than 5% of a class of shares

Name of equity shareholder	March 31, 2014		March 31, 2013	
	Number	% of total	Number	% of total
		shares in the		shares in the
		class		class
Equity shares of ₹ 2 each fully paid-up held				
by:				
- Mr. Shashi Kiran Shetty	81,623,390	64.76	81,623,390	64.57



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### iv) Shares reserved for issue under options and contracts/ commitments for sale of shares/disinvestment

	March 31, 2014		March 3	1, 2013
	Number	Amount	Number	Amount
		(₹ in Lakhs)		(₹ in Lakhs)
Under Allcargo Employee Stock Option Plan	-	-	30,000	-
2006 (at an exercise price of ₹ 2 per equity				
share) (2014: Nil; previous year: ₹ 60,000)				

- v) Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date :
  - During the five-year period ended March 31, 2014 (March 31, 2013)
  - (i) 17,302 (previous year: 19,767) equity shares of ₹ 2 each, fully paid up have been alloted as bonus shares by capitalisation of general reserve and securities premium account.
  - (ii) 86,265 (previous year: 91,850) equity shares of ₹ 2 each under Employee Stock Option Plan for which only exercise price has been recovered in cash.
  - (iii) During the previous year, the Company has bought back and extinguished 4,136,449 equity shares at an average price of ₹ 139.69 per equity share for an aggregate amount of ₹ 5,817 Lakhs (Refer note 47).

### 5 Reserves and surplus

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Securities premium account	, in the second second	,
At the commencement of the year	48,458	54,192
Add: Securities premium received on shares issued on employee stock options	14	-
exercised during the year		
Less: Premium paid on buy back of equity shares	-	5,734
Less: Effect of cancellation of investments made by MHTC in the Company	635	-
(refer note 46)		
Less: Capitalisation on issue of bonus shares issued during the year	-	-
(₹ 2160; previous year ₹ Nil)		
At the end of the year	47,837	48,458
Employee stock options outstanding account		
At the commencement of the year	53	87
Less: Employee stock option exercised during the year	14	-
Less: Employee stock option lapsed during the year	39	34
	-	53
General reserve		
At the commencement of the year	12,060	10,904
Add: Amount transferred pursuant to the scheme of amalgamation (refer note 46)	1,412	-
Add: Amount transferred from Surplus	561	1,156
At the end of the year	14,033	12,060
Capital Redemption Reserve		
At the commencement of the year	83	-
Add: Amount transferred from Profit and loss on buyback of equity shares	-	83
At the end of the year	83	83
Surplus in statement of profit and loss		
At the commencement of the year	54,332	46,219
Add: Profit for the year	5,612	11,555
Add: Amount transferred, pursuant to the scheme of amalgamation (refer note 46)	26	-
Add: Effect on account of MHTC merger	4	-
Less: Losses for the year ended March 31, 2013 adjusted, pursuant to the scheme	(88)	-
of amalgamation (refer note 46)		
	59,886	57,774



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

### 5 Reserves and surplus (Contd.)

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Less : Appropriations		
-Proposed equity dividend [₹ 1.50 per share (previous year: ₹ 1.50)] per equity share of ₹ 2 each*	1,891	1,883
-Tax on proposed equity dividend *	321	320
-Transfer to general reserve	561	1,156
-Interim equity dividend	-	-
-Tax on interim equity dividend	-	-
- Transferred to Capital Redemption Reserve on buy back of equity shares	-	83
Total appropriations	2,773	3,442
Net surplus in statement of profit and loss	57,113	54,332
Total reserves and surplus	119,066	114,986

<sup>\*</sup>Proposed equity dividend and tax on proposed dividend for previous year are net of reversal of excess provision of earlier period pertaining to equity shares bought back before the record date of dividend, aggregating to ₹ 13 Lakhs and ₹ 2 Lakhs respectively.

### 6 Long-term borrowings

(₹ in Lakhs)

	Non-current portion		Current portion *	
	31-Mar-14	31-Mar-13	31-Mar-14	31-Mar-13
Term loans (secured)				
From banks	14,400	-	600	-
Buyers' credit	919	17,666	22,722	21,031
Vehicle finance loans	1,644	3,163	1,611	1,469
	16,963	20,829	24,933	22,500

<sup>\*</sup> Amount disclosed under 'other current liabilities' - refer note 12

### (A) Nature of the security

- (i) Rupee term loans from banks are secured against equipments.
- (ii) Buyer's credit is secured against equipment financed by the Bank.
- (iii) Vehicle finance loans are secured against vehicle financed by the Bank.

### (B) Repayment schedule of Long-term borrowings

### (i) Rupee term loans from banks

(₹ in Lakhs)

Rate of Interest	Re	epayment Schedu	ıle
	2014-15	2015-16	2016-17
10.45%	-	-	7,500
	(Nil)	(Nil)	(Nil)
10.60%	600	3,450	3,450
	(Nil)	(Nil)	(Nil)

### (ii) Buyers Credit from banks

(₹ in Lakhs)

Rate of Interest	Re	payment Schedu	ıle
	2014-15	2015-16	2016-17
1-5%	6,571	-	-
	(6,446)	(Nil)	(Nil)
5-10%	16,151	-	919
	(11,219)	(Nil)	(Nil)



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### (iii) Vehicle finance loans from banks

(₹ in Lakhs)

Rate of Interest		Repaymen	t Schedule	
	2014-15	2015-16	2016-17	2017-18
8-12%	1,611	1,276	359	9
	(1,588)	(1,246)	(329)	(Nil)

Long term borrowings includes borrowings discharged by the Company, taken over pursuant to the scheme of amalgamation (refer note 46)

The Vehicle loan has to be repaid based on monthly instalment during the period from April 01, 2015 to July 07, 2017 and the Buyers credit are paid based on the contractual terms, starting April 02, 2014 to March 15, 2016.

### 7 Deferred tax liability (net)

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Deferred tax liability		
Excess of depreciation/ amortisation on fixed assets under income-tax law over depreciation/ amortisation provided in accounts	12,143	11,212
	12,143	11,212
Deferred tax assets		
Provision for employee benefits	181	159
Preliminary expenses under section 35D/35DD of the Income tax act.	37	91
Provision for doubtful trade receivables	1,036	1,206
	1,254	1,456
Deferred tax liability (net)	10,889	9,756

Deferred tax liability includes liability acquired by the Company, taken over pursuant to the scheme of amalgamation (refer note 46)

### 8 Other long-term liabilities

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Others		
Security deposit received	200	157
Advance received from customers	5	63
	205	220

### 9 Provisions

(₹ in Lakhs)

	Long	-term	Shor	t-term
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Provision for employee benefits				
Gratuity (refer note 34)	-	-	54	-
Compensated absences (refer note 34)	412	333	122	134
	412	333	176	134
Other provisions				
Proposed equity dividend	-	-	1,891	1,896
Tax on proposed equity dividend	-	-	321	322
Provision for current tax {net of advance tax	-	-	187	980
amounting to ₹ 3218 Lakhs (previous year ₹ 5,879 Lakhs)}				
	-	-	2,399	3,198
	412	333	2,575	3,332

Provision includes other provision discharged by the Company, taken over pursuant to the scheme of amalgamation (refer note 46)



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

### 10 Short-term borrowings

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Loans repayable on demand		
Cash credit (secured)	1,067	3
Other loans and advances (unsecured)		
Rupee term loan	-	3,500
Bills discounting	500	-
	1,567	3,503

#### **Notes**

- (a) Cash credit facilities from bank carry interest ranging from 10-13% p.a. computed on a monthly basis on the actual amount utilised, and are repayable on demand. These are secured against immovable property situated in Mumbai, pari pasu charge on present and future movable assets, inventories and book debts.
- (b) Rupee term loan represents working capital loan carrying interest @ 12% p.a. and it was repaid on April 16, 2013.
- (c) Bills discounting facilities carry interest ranging from 11-13% p.a. and are repayable over a period of 45 to 90 days

11 Trade payables

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Due to micro and small suppliers (refer note 31)	11	7
Others	9,243	8,508
Acceptances	508	328
	9,762	8,843

Trade payables includes payable discharged by the Company, taken over pursuant to the scheme of amalgamation (refer note 46)

### 12 Other current liabilities

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Current maturities of long-term borrowings (refer note 6)	24,933	22,500
Interest accrued but not due on borrowings	319	403
Forward cover premium payable	-	-
Advance received from customers	1,963	4,734
Security deposits	67	63
Capital creditors	135	3,268
{includes amount due to micro and small supplier ₹ Nil (previous year: ₹ 25) refer note 31}		
Income billed in advance	25	6
Amount liable to be deposited to investor education and protection fund but not yet		
due for deposits		
- Unpaid dividend	2	2
Statutory dues payable		
Service tax payable	30	52
TDS payable	187	173
VAT/WCT payable	5	12
ESIC payable	1	1
Professional tax payable	1	1
Provident fund payable	47	46
Employee benefits payable	266	274
Director commission payable	354	827
Purchase consideration payable	600	600
Others	82	38
Advance against sale of fixed assets	-	91
Advance against sale of investments	-	2,333
	29,017	35,424
		( )

Other current liabilities includes liabilities discharged by the Company, taken over pursuant to the scheme of amalgamation (refer note 46)



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Tangible fixed assets										≱)	(₹ in Lakhs)
Description	Freehold land	Leasehold land	Building	Leasehold improvements	Plant and machinery	Heavy equipments	Other vehicles	Computers	Office equipment	Furniture & fixtures	Total
Gross Block											
Balance as at April 01, 2012	5,493	5,041	14,168	586	1,976	86,563	366	366	285	1,823	117,296
Additions	169	438	1,621	28	1,235	6,444	8	147	38	185	10,313
Deduction	•	•	(21)	•	(32)	(874)	(E)	(37)	(2)	(18)	(888)
Other adjustments											
Exchange difference	•	-	-	-	-	3,625	-	-	-	-	3,625
Balance as at March 31, 2013	5,662	5,479	15,768	614	3,176	95,758	373	1,105	321	1,990	130,246
Balance as at April 01, 2013	5,662	5,479	15,768	614	3,176	95,758	373	1,105	321	1,990	130,246
Additions	•	•	1,156	364	203	1,076	4	109	59	197	3,168
Deduction	•	•	•	•	(125)	(202)	(2)	6	<u>(6)</u>	<u>(4)</u>	(029)
Other adjustments											
- as a result of merger (refer note 46)	•	28	9	•	520	1,549	83	-	9	7	2,204
- exchange differences	•	•	•	•	•	4,894	•	•	•	•	4,894
Balance as at March 31, 2014	5,662	5,507	16,930	826	3,774	102,770	458	1,206	387	2,190	139,862
Depreciation											
Balance as at April 01, 2012	•	632	696	106	453	17,754	94	630	40	453	21,131
Depreciation for the year	1	175	618	28	143	10,316	35	121	80	127	11,571
Deduction	1	•	(2)	•	(16)	(406)	(1)	(36)	(1)	(10)	(472)
Balance as at March 31, 2013	•	807	1,585	134	280	27,664	128	715	47	220	32,230
Balance as at April 01, 2013	•	807	1,585	134	280	27,664	128	715	47	220	32,230
Other adjustments											
- as a result of merger (refer note 46)	•	7	8	•	31	1,143	•	•	7	4	1,194
Depreciation for the year	•	179	419	43	322	8,637	74	125	15	128	9,942
Deduction	•	•	•	•	(33)	(441)	(2)	6	4	<b>(</b> 2	(483)
Balance as at March 31, 2014	•	666	2,006	177	006	37,003	200	831	73	200	42,883
Net block											
As at March 31, 2013	5,662	4,672	14,183	480	2,596	68,094	245	390	274	1,420	98,016
As at March 31, 2014	5,662	4,514	14,924	801	2,874	65,767	258	375	314	1,490	96,979
Capital work-in-progress											
Balance as at April 01, 2012	•	15	2,165	1	1	2,008	_	1	1	-	4,190
Additions	1	=	1,919	1	89	4,699	_	4	26	-	6,729
Assets capitalised during the year *	1	(26)	(3,002)	1	(30)	(6,705)	(2)	1	(26)	1	(9,791)
Balance as at March 31, 2013	•	•	1,082	•	38	2	•	4	•	2	1,128
Balance as at April 01, 2013	•	•	1,082	•	38	2	•	4	•	2	1,128
Additions	•	•	1,054	•	65	141	•	13	4	•	1,277
Assets capitalised during the year *	•	•	(1,684)	•	(10)	(22)	•	(17)	4	Ξ	(1,741)
Balance as at March 31, 2014	•	•	452	•	93	118		•	•	-	664

Pursuant to the notification dated December 29, 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of Accounting Standard 11 ('AS 11'). The Effects of Changes in Foreign Exchange Rates', the Company opted to record, from the previous year ended March 31, 2013, foreign exchange transaction for all the long term monetary liabilities, as per paragraph 46A of AS11. As a result, exchange difference on long term monetary liabilities arising subsequent to April 01, 2011 is restated as per the para 46A This change has resulted in increase in depreciation of ₹ 91 Lakhs, reduction in the finance charges of ₹ 820 Lakhs, and increase in profit after tax of ₹ 746 Lakhs for the year ended March 31, 2013. includes cenvat on capital goods

7

94

Adjustments to gross block and accumulated depreciation represents fixed assets of MHTC Logistics Private Limited, taken over pursuant to scheme of amalgamation (refer note 46). Further, the title deeds for the immovable properties pertaining to the amalgamating Company are pending conveyance in the name of the Company. The Company has already initiated the name change formalities to transfer the title in respect of other properties, contracts etc. (refer note 46) 5

The Company has leased out Cranes and Equipments for a period ranging 6-9 months. The lease rental income recognised in the statement of profit and loss is ₹ 23,023 Lakhs (previous year: ₹ 82,830 Lakhs). Accumulated depreciation of the asset leased out is ₹ 32,542 Lakhs (previous year: ₹ 82,439 Lakhs). The depreciation recognised in the statement of profit and loss for the assets leased out during the year is ₹ 7,787 Lakhs (previous year: ₹ 9,347 Lakhs). 3

### 14 Intangible fixed assets

(₹ in Lakhs)

Pagarintian	Coodwillon	Coffware	Total
Description	Goodwill on Merger	Software Packages	Total
Gross Block			
Balance as at April 01, 2012	-	396	396
Additions	-	114	114
Balance as at March 31, 2013	-	510	510
Balance as at April 01, 2013	-	510	510
Additions (refer note 46)	3,410	192	3,602
Balance as at March 31, 2014	3,410	702	4,112
Amortisation			
Balance as at April 01, 2012	-	127	127
Amortisation for the period	-	77	77
Balance as at March 31, 2013	-	204	204
Balance as at April 01, 2013	-	204	204
Amortisation for the year (refer note 46)	3,410	95	3,505
Balance as at March 31, 2014	3,410	299	3,709
Net block			
As at March 31, 2013	-	306	306
As at March 31, 2014	-	403	403
Intangibles assets under development			
Balance as at April 01, 2012	-	132	132
Deduction	-	-	-
Additions	-	154	154
Assets capitalised during the year	-	(128)	(128)
Adjustment	-	(3)	(3)
Balance as at March 31, 2013	-	155	155
Balance as at April 01, 2013	-	155	155
Additions	-	79	79
Assets capitalised during the year	<u> </u>	(205)	(205)
Balance as at March 31, 2014	-	29	29
	·	· · · · · · · · · · · · · · · · · · ·	·

#### 15 Non-current investments

(valued at cost unless stated otherwise)

		March 31, 2014	March 31, 2013
(A)	Trade investments		
	Trade investments : quoted		
	Investment in equity instruments (fully paid-up)*		
	512 (previous year: Nil) Equity shares of Navneet Education Limited of ₹ 2 each (₹ 12,050)	-	-
	47 (previous year: Nil) Equity shares of Reliance Capital Limited of ₹ 5 each (₹ 2,363)	-	-
	1,000 (previous year: Nil) Equity shares of Gujarat Ind. Power Corporation Limited of ₹ 10 each (₹ 40,996)	-	-
	954 (previous year: Nil) Equity shares of Reliance Communication Limited of ${\bf \colored{7}}$ 10 each	1	-
	1,908 (previous year: Nil) Equity shares of Reliance Industries Limited of $\ref{thm}$ 10 each	2	-



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

### 15 Non-current investments (Contd.)

(valued at cost unless stated otherwise)

alued at cost unless stated otherwise)		(₹ in Lakns)
	March 31, 2014	March 31, 2013
71 (previous year: Nil) Equity shares of Reliance Infrastructure Limited of ₹ 10	-	-
each (₹ 13,270)		
238 (previous year:Nil) Equity shares of Reliance Power Limited of ₹ 10 each	-	-
(₹ 1,272)		
1,800 (previous year: Nil) Equity shares of Tata Motors Limited of ₹ 2 each	1	-
500 (previous year: Nil) Equity shares of Sree Rayalseema Alkalies and Allied	-	-
Chemicals Limited of ₹ 10 each (₹ 25,755)		_
	4	
Trade investments : unquoted		
Investment in equity instruments of wholly owned subsidiaries (fully paid-up)		
10,000 (previous year: 100,000) Equity shares of Contech Transport Services	22	22
Private Limited of ₹ 100 each	0.040	0.040
11,500 (previous year: 11,500) Equity shares of Allcargo Belgium N.V of Euro	6,848	6,848
1,000 each 250,000 (previous year: 250,000) Equity shares of Hindustan Cargo Limited of	891	891
₹ 10 each	031	031
10,000 (previous year: 10,000) Equity shares of Ecu Line (India) Private Limited	1	1
of ₹ 10 each		
20,131 (previous year: 20,131) Ordinary shares of Asia Line Limited of Euro 100	1,321	1,321
each		
10,000 (previous year:10,000) Equity shares of Allcargo Shipping Co.Private	1	1
Limited of ₹ 10 each		
10,000 (previous year: 10,000) Equity shares of Southern Terminal and Trading	1	1
Private Limited of ₹ 10 each 10,000 (previous year: 10,000) Equity shares of AGL Warehousing Private	1	1
Limited of ₹ 10 each	•	I
Nil (previous year: 200,000) Equity shares of MHTC Logistics Private Limited of	_	3,430
₹ 10 each (refer note 46)		-,
Investment in equity instruments of subsidiaries (fully paid-up)		
3,327,750 (previous year: 3,327,750) Equity shares of South Asia Terminals Pvt.	333	333
Ltd. of ₹ 10 each		
3,867,840 (previous year: 3,867,840) Equity shares of Allcargo Logistics Park	387	387
Pvt. Ltd. of ₹ 10 each		
8,400 (previous year: 8,400) Equity shares of Transindia Logistic Park Private	5,552	5,552
Limited of ₹ 10 each	•	
3,019 (previous year: Nil) Equity shares of Combiline Indian Agencies Private Limited of ₹ 10 each *	2	-
Investment in equity instruments of associates (fully paid-up)		
Nil (previous year: 90) Ordinary shares of Transworld Logistics and Shipping	_	11
Services Inc. of USD 500 each		1 1
Nil (previous year: 2,430,900) equity shares of Sealand Warehousing Private	_	243
Limited of ₹ 10 each (refer note 43)		
Nil (previous year: 26,000) equity shares of Gujarat Integrated Maritime Complex	-	3,062
Private Limited of ₹ 10 each (refer note 43)		
Investment in equity instruments of companies (fully paid-up)		
10 (previous year:10) Equity shares of Alltrans Port Management Private Limited	-	-
of ₹ 10 each - ₹ 1,000 (previous period: ₹ 1,000)		٠. د
43,600 (previous year: 21,800) Equity shares of Transnepal Freight Services Private Limited of ₹ 100 each (Nepal Rupees)	14	14
Trivate Limited of C 100 each (Nepai nupees)		



### 15 Non-current investments (Contd.)

(valued at cost unless stated otherwise)

(₹ in Lakhs)

	March 31 201/	March 31, 2013
4,000 (previous year: NIL) Equity Shares of Zorastrian Co-op. Bank Limited		Walcii 31, 2013
₹ 25 each*	JI	-
Investment in preference shares of wholly owned subsidiaries (fully paid-up	)	
147,975 (previous year: 147,975) 1% redeemable, non cumulative, no		2,220
convertible preference shares of Hindustan Cargo Limited of ₹ 100 each	_,	_,
73,930 (previous year: 73,930) 1% redeemable, non cumulative, non convertib	le <b>3,697</b>	3,697
preference shares of Allcargo Shipping Co. Private Limited of ₹ 100 each		
149,420 (previous year: 149,420) 1% redeemable, non cumulative, no	•	3,736
convertible preference shares of AGL Warehousing Private Limited of ₹ 100 eac		
2,500 (previous year: 2,500) 10% redeemable, non cumulative, non convertib	le <b>100</b>	100
preference shares of Hindustan Cargo Limited of ₹ 100 each 33,700 (previous year: 33,700) 10% redeemable, non cumulative, non convertib	le <b>3,370</b>	3,370
preference shares of Allcargo Shipping Co. Private Limited of ₹ 100 each	3,370	3,370
15,130 (previous year: 15,130) 10% redeemable, non cumulative, non convertib	le <b>1,513</b>	1,513
preference shares of Contech Transport Services Private Limited of ₹ 100 eac		·
4871 (previous year: 2,330) 10% redeemable, non cumulative, non convertib	le <b>3,220</b>	1,540
preference shares of Transindia Logistics Park Private Limited of ₹ 100 each		
	33,231	38,294
* Represents investment taken over, pursuant to the scheme of amalgamation		
MHTC Logistics Private Limited (a wholly owned subsidiary) with the Compan		
The title deeds for these investments are pending transfer in the name of the	ie	
Company (refer note 46)  (B) Other non-current investments		
Investment property (at cost less accumulated depreciation)		
	4 740	1 740
Cost of Buildings	1,743	1,743
Less: Accumulated depreciation	104	76
Net book value	1,639	1,667
	34,874	39,961
Quoted non-current investments		
Aggregate book value	4	-
Aggregate market value	32	-
Aggregate book value of unquoted non-current investments	33,231	38,294
Aggregate provision for dimunition in value of non-current investments	-	-

### 16 Long-term loans and advances

Long term loans and davances						
		Non-curre	Non-current portion		portion	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
To parties other than related parties						
(Unsecured and considered good)						
Capital advances		3,928	3,998	-	-	
	A	3,928	3,998	-	-	
(Unsecured)						
Security deposits						
Considered good		340	390	45	62	
Considered doubtful		30	25	5	-	
Less: Provision for doubtful deposits		(30)	(25)	(5)	-	
E	3	340	390	45	62	



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 16 Long-term loans and advances (Contd.)

(₹ in Lakhs)

Long-term loans and advances (o	<u> </u>	•/			, -,
		Non-current portion Curren		portion	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Other loans and advances					
(Unsecured and considered good)					
Loans to employees		6	9	10	5
Inter corporate deposits		-	-	-	1,682
Balance with customs and ports		-	6	-	-
Prepaid expenses		29	20	227	84
Advance tax recoverable [net of		1,255	2,978	-	-
provisions of ₹ 10,506 Lakhs					
(previous year: ₹ 3,835 Lakhs)]					
MAT credit entitlement		13,285	12,786	500	-
Other advances		17	19	1	-
	С	14,592	15,818	738	1,771
D=#	A+B+C	18,860	20,206	783	1,833
To related parties					
(Secured and considered good)					
Security deposits		2,299	2,576	168	-
Loans to subsidiaries		888	846	38	14
	E	3,187	3,422	206	14
F=	D+E	22,047	23,628	989	1,847

Long term loans and advances includes the recoverables acquired from MHTC Logistics Private Limited, taken over pursuant to the scheme of amalgamation (refer note 46)

Loans to subsidaries (unsecured, considered good) include ₹ 926 Lakhs (previous year : ₹ 860 Lakhs) due from directors or other officers or any of them, either severally or jointly with any other person or from firms or private companies in which any director is a partner or a director or member.

#### 17 Other assets

(unsecured considered good, unless stated otherwise)

(₹ in Lakhs)

	Non-current		Cur	rent
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Non current bank balance (refer note 21)	5	5	-	-
Α	5	5	-	-
Other				
Contractually reimbursement expenses	-	-	344	-
Unamortised premium on forward contracts	-	-	159	-
Unbilled revenue	-	-	2,619	3,343
Advance towards share application money	-	-	81	1,656
Interest accrued on fixed deposits	-	-	2	1
Interest receivable on loans	-	-	24	-
Interest receivable on advances	-	-	11	-
Insurance claim receivable	36	210	-	89
В	36	210	3,240	5,089
A+E	41	215	3,240	5,089

Other non current assets includes the recoverables acquired from MHTC Logistics Private Limited, taken over pursuant to the scheme of amalgamation (refer note 46)



#### 18 Current investments

(₹ in Lakhs)

(valued at lower of cost and fair value)

(valued at lower or cost and rail value)	March 31, 2014	March 31, 2013
Investment in mutual funds - unquoted	,	,
Nil (previous year; 1,85,972.58) units of Birla SL FRF Long Term Growth	_	259
Nil (previous year; 38,89,376.45) units of IDFC Dynamic Bond Fund Growth	_	547
Nil (previous year; 12,634.56) units of Indiabulls Liquid Fund Growth	_	144
Nil (previous year; 13,35,368.47) units of JP Morgan India Liquid Fund Growth	_	203
Nil (previous year; 37,784.61) units of Pinebridge India total Return bond fund Growth	_	574
89,579.442 (previous year; 52,339.04) units of Religare Invesco Ultra Short Term fund	1,565	848
-Growth	-,	
7,291,933.689 (previous year; 1,97,43,589.36) units of Sundaram Ultra Short Term	1,220	3,153
fund Growth	,	,
148,856.57 (previous year; 61,568.93) units of Taurus Liquid fund Growth	1,999	778
Nil (previous year; 1,65,473.74) units of Taurus Ultra Short Term fund Growth		2,304
Nil (previous year; 10,150) units of Taurus Short Term Income Fund - Dividend Plan	-	205
Nil (previous year; 2) units of Taurus Liquid Fund Dividend (₹ Nil; previous year; ₹	-	-
2,070)		
87,052.92 (previous year; Nil ) units of Baroda Pioneer Treasury Advantage Fund -	1,253	-
Plan A Growth		
27,729.50 (previous year; Nil ) units of Birla Sunlife Cash Plus - Growth - Regular Plan	56	-
2,805,428.465 (previous year; Nil ) units of DWS Money Plus Fund - Institutional	370	-
Plan - Growth		
2,150,035.815 (previous year; Nil ) units of Franklin India Saving Plus Fund - Growth	500	-
31,955.576 (previous year; Nil ) units of ICICI Prudential Liquid Regular Plan - Growth	59	-
3,123,640.276 (previous year; Nil ) units of ICICI Prudential Banking & PSU Debt	431	-
Fund Regular Plan - Growth		
2,529,327.553 (previous year; Nil ) units of JM Floater Fund - Short Term Plan -	500	-
Growth		
1,809,980.444 (previous year; Nil ) units of Kotak Banking & PSU Debt Fund - Growth	510	-
13,577,511.717 (previous year; Nil ) units of Peerless Liquid Fund Super Institutional	1,864	-
- Growth		
20,036.889 (previous year; Nil ) units of Pinebridge India Short Term Fund Standard	300	-
- Growth		
16,669.612 (previous year; Nil ) units of Pramerica Short Term Floating Rate Fund -	200	-
Growth		
3838.299 (previous year; Nil ) units of Reliance Liquid Fund - Treasury Plan Institutional	118	-
- Growth	504	
41,619.283 (previous year; Nil ) units of Religare Invesco Credit Opportunities Fund	584	-
- Growth 24,191.038 (previous year; Nil ) units of Tempelton India Treasury Management	450	
Account Super Institutional Plan - Growth	450	-
Account Super Institutional Flatt - Growth	11,979	9,015
Unquested aurrent investments	11,979	9,013
Unquoted current investments		
Aggregate book value	11,979	9,015

#### 19 Inventories

(valued at the lower of cost and net realisable value)

	March 31, 2014	March 31, 2013
Stores and spares	889	897
	889	897



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 20 Trade receivables

(unsecured and considered good)

	March 31, 2014	March 31, 2013
Receivables outstanding for a period exceeding six months from the date they		
became due for payment		
(a) Secured, considered good	-	-
(b) Unsecured, considered good	632	327
(c) Considered doubtful	3,016	3,399
Less: Provision for doubtful receivables	(3,016)	(3,399)
(A)	632	327
Other receivables		
(a) Secured, considered good	-	-
(b) Unsecured, considered good	15,232	14,639
(c) Considered doubtful	22	149
Less: Provision for doubtful receivables	(22)	(149)
(B)	15,232	14,639
(A+B)	15,864	14,966

Trade receivables (unsecured, considered good) include ₹ 408 Lakhs (previous year : ₹ 321 Lakhs) due from directors or other officers or any of them, either severally or jointly with any other person or from firms or private companies in which any director is a partner or a director or member.

#### 21 Cash and bank balances

(₹ in Lakhs)

(₹ in Lakhs)

	Non-curre	nt portion	Current	portion
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Cash and cash equivalents				
Cash on hand	-	-	53	18
Balances with banks				
- in current accounts	-	-	807	511
- in deposit accounts (with original maturity of	-	-	9	-
3 months or less) - in unpaid dividend account	_	_	2	2
- in exchange earners foreign currency	-	-	23	327
Cheques /drafts on hand (₹ 10,191)	-	-	-	-
	-	-	894	858
Other bank balances				
<ul> <li>Deposit due to mature within 12 months from the reporting date</li> </ul>	-	-	40	37
- Deposit due to mature after 12 months from the reporting date	5	5	-	-
- Margin money deposit under lien	-	-	65	65
	5	5	105	102
Amount disclosed under non-current assets (refer note 17)	5	5	-	-
•	-		999	960

Cash and cash equivalents includes amounts acquired from MHTC Logistics Private Limited, taken over pursuant to the scheme of amalgamation (refer note 46)



#### 22 Short-term loans and advances

(₹ in Lakhs)

(Unsecured, considered good)

	March 31, 2014	March 31, 2013
Current portion of long-term loans and advances (refer note 16)		
To parties other than related parties	783	1,833
To related parties	206	14
Other short-term loans and advances		
To parties other than related parties		
Security Deposits		
Considered good	56	-
Considered doubtful	3	-
Less: Provision for doubtful deposits	(3)	-
	56	-
Advances for supply of goods	719	539
Advances to employees	262	289
Other advances	116	33
Prepaid Expenses	513	351
Security Deposit(other short-term loans)	80	74
CENVAT credit receivable	174	505
Loan to employees	19	34
Balance with customs and ports	68	124
Gratuity asset	-	10
To related parties		
Short term loans and advances to subsidiaries (refer note 48)	1,973	1,612
	4,969	5,418

Short term Loans & advances (unsecured, considered good) include ₹ 1,742 Lakhs (previous year : ₹ 483 Lakhs) due from directors or other officers or any of them, either severally or jointly with any other person or from firms or private companies in which any director is a partner or a director or member.

#### 23 Revenue from operations

	March 31, 2014	March 31, 2013
Sale of services		
Mulitmodal transport operations	31,551	31,701
Container freight stations	26,670	29,654
Project and engineering solutions	36,808	38,964
Third party logistic income	1,083	802
	96,112	101,121
Other operating revenue		
Business support charges	822	520
Corporate Guarantee Fees	828	-
Management fees	123	105
Maintenance income	17	15
Liaibility written back no longer required	156	19
Miscellaneous income	117	29
Reversal of provision for doubtful debts	508	-
Bad debts recovered	218	-
	2,789	688



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Other income	March 31, 2014	(₹ in Lakhs
Interest income on	Warch 31, 2014	March 31, 201
- current investments	67	17
	67	
- fixed deposits with banks	5	1
- loans given to other parties	165	19
Dividend income from		
- current investments	1	-
Other non-operating income		
- gain on cancellation/settlement of derivatives	1,479	
- profit on sale of investment	698	8.
- profit on sale of fixed assets	164	36
- rental income	247	2.
- interest on Income tax refund	391	
- Others	82	
- net gain on account of foreign exchange fluctuations	4	1;
	3,303	6,4
Employee benefits expense		(₹ in Lakh
	March 31, 2014	
Salaries, wages and bonus	6,186	
Staff welfare expenses	439	4.
Contributions to provident and other funds	340	3:
Compensated absences	111	15
Gratuity	88	(
,	7,164	
Finance costs		(₹ in Lakh
i mance costs	March 31, 2014	•
Interest expense		, , , , , , , , , , , , , , , , , , ,
- buyers' credit	1,440	2,3
- vehicle finance loan	399	49
- foreign currency non resident rupee term loan	502	2
- rupee term loan	34	39
-cash credit	74	0.
	336	
- others		
	2,785	
Other borrowing costs	2,785	3,5
Other borrowing costs Processing fees	2,785 78	3,5
Other borrowing costs Processing fees Net loss/(gain) on foreign currency transactions and translation to the exte	2,785 78	3,5
Other borrowing costs Processing fees	2,785 78	3,5 ! (89
Other borrowing costs Processing fees Net loss/(gain) on foreign currency transactions and translation to the exte	2,785 78 ent -	3,5 <sup>-</sup> (89 2,66
Other borrowing costs  Processing fees  Net loss/(gain) on foreign currency transactions and translation to the exteregarded as borrowing costs (refer note 3)	2,785 78 ent -	3,5 <sup>-</sup> (89 2,66 <b>(₹ in Lakh</b>
Other borrowing costs  Processing fees  Net loss/(gain) on foreign currency transactions and translation to the exteregarded as borrowing costs (refer note 3)	2,785 78 ent -	3,5 (89 2,66 (₹ in Lakh March 31, 20
Other borrowing costs  Processing fees  Net loss/(gain) on foreign currency transactions and translation to the exteregarded as borrowing costs (refer note 3)  Depreciation and amortisation	2,785 78 ent - 2,863 March 31, 2014	3,5 <sup>-</sup> (89 2,66 (₹ in Lakh March 31, 20

13,475

11,676



28 Other expenses (₹ in Lakhs)

	March 31, 2014	March 31, 2013
Multimodal and transport related operational expenses		
Freight and other ancillary cost	26,366	26,107
Delivery order/ documentation charges	737	614
Insurance	18	15
(A)	27,121	26,736
Container freight stations related operational expense		
Handling and Transportation charges	11,006	11,413
Power and fuel costs	1,190	905
Repairs and maintenance-Others	80	110
(B)	12,276	12,428
Project and engineering solutions related operational expense		
Project operating and hiring expenses	15,711	16,568
Power and fuel costs	3,203	2,828
Repairs and maintenance - machinery	2,726	2,621
Stores and spares consumed	2,046	1,949
Insurance	230	248
(C)	23,916	24,214
Other operational cost		
Third party logistic expenses	500	388
(D)	500	388
Other administrative expenses		
Electricity charges	387	499
Rent	1,065	993
Repairs to:		
Building	22	72
Others	401	345
Insurance	117	100
Rates and taxes	174	
Travelling expenses	1,576	1,513
Legal and professional fees	806	991
Payment to joint auditors (refer note below)	60	60
Communication charges	256	271
Printing and stationery	130	133
Business promotion	484	417
Provision for doubtful debts  Provision for doubtful loans and advances	-	2,477
	13	100
Bad debts/advances written off Directors fees and commission	274	100 53
Donations  Donations	91	146
	425	
CSR activities	94	124 406
Office expenses	402	400
Forex gain/loss	435 327	- 262
Security expenses Rank charges	327	38
Bank charges Miscellaneous expenses	281	461
(Ε) (Δ)+(R)+(C)+(D)	7,856 +(E) 71,669	73,391
(A)+(B)+(C)+(D)	r(L) / 1,009	13,381



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 28 Other expenses (Continued)

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Note: Payment to joint auditors		
As auditors'		
Statutory audit	25	25
Tax audit	5	5
Limited review of quarterly results	25	27
In other capacity		
Certification matters	5	3
Reimbursement of expenses (₹ 16,668 : previous year: ₹ 16,668)	-	-
	60	60

In addition to the above, fees amounting to  $\mathfrak{T}$  7 Lakhs (previous year :  $\mathfrak{T}$  4 Lakhs) for other professional services rendered have been paid to firms of chartered accountants in which some of the partners in the firm of joint statutory auditors are partners.

#### 29. Earnings per share

Particulars	March 31, 2014	March 31, 2013
Net profit after tax attributable to equity shareholders (A) ₹ in Lakhs	5,612	11,555
Number of equity shares at the beginning of the period	126,410,873	130,547,322
Shares issued during the year	10,380	-
Shares bought back during the year	-	(4,136,449)
Shares held by merged entity cancelled (refer note 46)	(373,491)	-
Number of equity shares outstanding at the end of the year	126,047,762	126,410,873
Weighted average number of equity shares outstanding during the year (based on date of issue of shares) (B) (used as denominator for calculating Basic EPS)	126,044,070	127,999,016
Add: Effect of potential equity shares to be issued under Employee Stock Option Scheme	-	34,789
Weighted average number of equity shares outstanding during the year (based on date of issue of shares) (C) (used as denominator for calculating Diluted EPS)	126,044,070	127,964,227
Basic (in rupees) per share of face value ₹ 2 (A)/(B)	4.5	9.0
Diluted (in rupees) per share of face value ₹ 2 (A)/(C)	4.5	9.0

#### 30. Contingent liabilities and commitments

(to the extent not provided for)

(₹ in Lakhs)

Par	Particulars Partic		March 31, 2013
Coı	ntingent liabilities:		
a.	Disputed liabilities in Appeal		
	Income Tax (refer note 1 below)	6,729	6,729
	Income Tax (AY 10-11)	1,520	-
	Customs	211	181
	Service Tax	1,048	1,138
	Entry Tax	72	-
b.	Claims against the Company, not acknowledged as debts	357	132
C.	Corporate guarantees given by the Company on behalf of its subsidiaries	42,728	18,139
d.	Bank guarantees	28,489	7,960
Coi	mmitments:		
a.	Estimated amount of contracts remaining to be executed on capital accounts (net of advances) and not provided for	315	901

**Note 1:** Disputed income tax liabilities in Appeal include one matter where the Income Tax Department had issued assessment orders against the Company, whereby, the claim of deduction by the Company under Section 80-IA (4) of The Income Tax Act, 1961 was disallowed from the assessment years 2004-05 to 2009-10 and raised a demand of ₹ 6,729 Lakhs on the Company. The Company had filed an appeal against the said assessment orders.



#### 30 Contingencies and commitments (Continued)

The special bench of Income Tax Appellate Tribunal vide its order dated July 06, 2012 and divisional bench of Income Tax Appellate Tribunal vide its order dated December 05, 2012 upheld the Company's plea and accordingly the Company has continued to claim deduction under Section 80IA (4) of the Income Tax Act, 1961.

In view of the foregoing, the Company continues to provide Current tax under the provisions of Minimum Alternate Tax. The Department has filed an appeal on May 31, 2013 with the High Court of Bombay against the said order of the Divisional Bench of Income Tax Appellate Tribunal.

#### 31. Dues to micro and small suppliers

Under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED) which came into force from Octoberr 02, 2006, certain disclosures are required to be made relating to MSME. On the basis of the information and records available with the Company, the following disclosures are made for the amounts due to the Micro and Small Enterprises.

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Principal amount remaining unpaid to any supplier as at the period end	11	32
Interest due thereon (₹ 18,375)	-	-
Amount of interest paid by the Company in terms of section 16 of the MSMED, along	-	-
with the amount of the payment made to the supplier beyond the appointed day		
during the accounting period.		
Amount of interest due and payable for the period of delay in making payment (which	-	-
have been paid but beyond the appointed day during the period) but without adding		
the interest specified under the MSMED		
Amount of interest accrued and remaining unpaid at the end of the accounting	-	-
period (₹ 18,375)		
The amount of further interest remaining due and payable even in the succeeding	-	-
years, until such date when the interest dues as above are actually paid to the small		
enterprise for the purpose of disallowances as a deductible expenditure under the		
MSMED Act, 2006		

#### 32. Segment reporting

Disclosure as per Account Standard (AS) 17" Segment Reporting" is reported in consolidated financial statements of the Company. Therefore, the same has not been separately disclosed in line with the provision of AS 17.

#### 33. Leases

#### Operating leases as lessee

The Company has taken a commercial property on non-cancellable operating lease. The lease agreement provides for an option to the Company to renew the lease period at the end of non-cancellable period. There are no exceptional/restrictive covenants in the lease agreements. The future minimum lease payments in respect of lease property as at is as follows:

Particulars	March 31, 2014	March 31, 2013
Lease Payments		
Not later than one year	86	-
Later than one year but not later than 5 years	432	-
Later than 5 years	-	-
Payment of lease rentals during the year	77	-



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### Operating leases as lessor

The Company has given commercial properties on non-cancellable operating lease. The lease agreement provides for an option to the Company to renew the lease period at the end of non-cancellable period. There are no exceptional/restrictive covenants in the lease agreements. The future minimum lease receipts in respect of lease property as at March 31, 2014 is as follows:

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Lease Receipts		
Not later than one year	207	-
Later than one year but not later than 5 years	236	-
Later than 5 years	-	-
Receipt of lease rentals during the year	207	-

#### 34. Disclosure pursuant to Accounting Standard - 15 (Revised) 'Employee Benefits'

#### i) Defined Contribution Plans:

#### Contribution to Provident Fund and ESIC

Amount of ₹ 340 Lakhs (previous year : ₹ 338 Lakhs) contributed to Provident Fund, ESIC and other funds (refer note 25) is recognised as an expense and included in "Contribution to Provident & Other Funds' under 'Employee benefits" in the statement of profit and loss.

#### ii) Defined Benefit Plans

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on death or resignation or retirement at 15 days salary (last drawn salary) for each completed year of service subject to a maximum payment of ₹ 10 Lakhs.

		March 31, 2014	March 31, 2013
ı	Change in the defined benefit obligation		
	Liability at the beginning of the year	368	329
	Interest cost	30	27
	Current service cost	50	67
	Past Service Cost [Vested benefit] recognized during the period	-	-
	Benefit paid	(22)	(24)
	Actuarial (gain) / loss on obligations	36	(31)
	Liability at the end of the year	462	368
II	Amount recognised in the balance sheet		
	Liability at the end of the year	(462)	(368)
	Fair value of plan assets at the end of the year	408	378
	Net Assets / (liabilities) recognised in the balance sheet	(54)	10
Ш	Expenses recognised in the statement of profit and loss		
	Current service cost	50	67
	Interest cost	29	28
	Expected return on plan assets	(33)	(19)
	Past Service Cost [Vested benefit] recognized during the period	-	-
	Net actuarial (gain) / loss to be recognized	41	(44)
	Expense recognised in the statement of profit and loss	87	32



		March 31, 2014	March 31, 2013
IV	Balance sheet reconciliation		
	Opening net liability	(10)	112
	Expense as above	87	32
	Employers contribution paid	(23)	(154)
	Asset / (Liability) recognised in the balance sheet	54	10
٧	Change in the Fair Value of Plan Assets		
	Fair Value of Plan Assets at the begining of the year	377	216
	Expected Return on Plan Assets	33	19
	Contributions	3	154
	Benefit Paid (March 31, 2014 - ₹ 53,510)	-	(24)
	Actuarial gain/(loss) on Plan Assets	(4)	12
	Fair Value of Plan Assets at the end of the year	407	377
	Total Actuarial Gain / (loss) to be recognised	41	44
VI	Actual return on Plan Assets:		
	Expected Return on Plan Assets	33	19
	Actuarial gain /(loss) on Plan Assets	(4)	12
	Actual Return on Plan Assets	29	31
VII	Investment details of Plan Assets:		
	Government of India Assets	41	41
	Corporate Bonds	7	7
	Insurer Managed Funds	350	324
	Other	9	5
	Total Plan Assets	407	377
VIII	Actuarial assumptions		
	Discount rate	9.39%	8.00%
	Salary escalation	8.50%	6.00%

Particulars		Year ended	d 31 March	Period ended 31 March	Year ended 3	31 December
		2014	2013	2012	2010	2009
IX	Experience adjustments	2014	2013	2012	2010	2009
	Present value of defined benefit obligation	462	368	329	201	119
	Fair value of the plan assets	407	377	216	140	114
	Deficit in the plan	54	10	112	61	5
	Experience adjustments on:					
	Plan liabilities (gain)/loss	1	(59)	57	22	(14)
	Plan assets (Loss)/Gain	(4)	12	3	(10)	(2)

Par	ticulars	March 31, 2014	March 31, 2013
X	Classification into Current/ Non Current		
	Amount recognized in the balance sheet		
	Current	54	(10)
	Non Current	-	-
		54	(10)

Estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Assumptions regarding future mortality are based on published statistics and mortality tables. The calculation of the defined benefit obligation is sensitive to the mortality assumptions.

The Company continues to fund the trust in next year by reimbursing the actual payout.

#### iii) Compensated leave absences-

Following amounts are recognized in respect of unfunded obligations towards compensated leave absences:

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Amount recognized in the balance sheet		
Current	122	134
Non- current	412	333
	534	467
Amount recognized in Salaries and other benefit in the Statement of profit and loss in respect of compensated leave liability	111	157

#### 35. Related party disclosures

#### A Name of related parties where control exists:

#### I. Subsidiaries

Hindustan Cargo Ltd

HC Logistics Ltd

Credo Shipping Agencies (I) Private Limited

Contech Transport Services Private Limited

Comptech Solutions Private Limited

Amfin Consulting Private Limited

Ecu Line (India) Private Limited

Allcargo Shipping Co.Private Limited

South Asia Terminals Pvt. Ltd.

Southern Terminals & Trading Private Limited

AGL Warehousing Private Limited

Allcargo Logistic Park Private Limited

Transindia Logistic Park Private Limited

ECU International (Asia) Private Limited

Combiline Indian Agencies Private Limited

Ecu-Line Algerie sarl

Ecu Logistics SA

Ecu-Line N.V.

Ecu-Logistics N.V.

Ecubro N.V.

Ecu-Tech BVBA

Ecuhold N.V.

Ecu International N.V.

Ecu Global Services N.V.

HCL Logistics N.V.

AGL N.V.

Allcargo Belgium N.V.



Ecu Logistics do Brasil Ltd.a

Flamingo Line do Brasil Ltd.a

Ecu-Line Bulgaria EOOD

Ecu-Line Chile S.A.

Flamingo Line Chile S.A.

Ecu-Line Guangzhou Ltd

China Consolidation Services Shipping Ltd

Ecu-Line (CZ) s.r.o.

Ecu-Line del Ecuador S.A.

Flamingo Line del Ecuador SA

Ecu Line Egypt Ltd.

Flamingo Line El Salvador SA de CV

Ecu-Line Germany GmbH

ELWA Ghana Limited

Flamingo Line de Guatemala S.A.

Ecu-Line Hong Kong Ltd.

Ecu International Far East Ltd.

CCS China Consolidation Services Company Ltd.

PT EKA Consol Utama Line

Ecu-Line Italia srl.

Eurocentre Milan srl.

Ecu-Line Côte d'Ivoire Sarl

Jordan Gulf for Freight Services Agencies Co.LLC

Ecu-Line Malta Ltd.

CELM Logistics SA de CV

Ecu Logistics de Mexico SA de CV

Ecu-Line Maroc S.A.

Ecu-Line Rotterdam BV

Rotterdam Freight Station BV

Ecu-Line de Panama S.A.

Ecu-Line Paraguay S.A.

Ecu-Line Philippines Inc.

Ecu-Line Polska SP. Z.o.o.

Ecu-Line Doha W.L.L.

Ecu-Line Romania SRL

Ecu-Line Singapore Pte. Ltd.

Ecu-Line South Africa (Pty.) Ltd.

Ecu-Line Spain S.L.

Mediterranean Cargo Center S.L. (MCC)

Ecu Line Lanka (Pvt) Ltd.

Société Ecu-Line Tunisie Sarl

Ecu Uluslarasi Tas. Ve Ticaret Ltd. Sti.

China Consolidated Company Ltd.

Star Express Company Ltd.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Ecu-Line UK Ltd.

DEOLIX S.A.

DLC

Guldary S.A.

ELV Multimodal C.A.

Administradora House Line C.A.

aEcu-Line (Indian Ocean Islands) Ltd.

Asia Line Ltd

Consolidadora Ecu- Line C.A

Ecu Shipping Logistics (K) Ltd.

Ecu-Line Middle East LLC

Ecu-Line (Johor Bahru) Snd. Bhd.

Eurocentre FZCO

Ecu-Line Kenya Ltd.

Ecu-Line Abu Dhabi LLC

CCS Shipping Ltd.

Flamingo Line del Peru S.A.

Ecu-Line Peru S.A.

Ecu-Line Saudi Arabia LLC

Ecu-Line Zimbabwe (Pvt) Ltd.

Ecu-Line Japan Ltd.

S.H.E. Maritime Services Ltd.

Translogistik Internationale Spedition GmbH

Ecu-Line Australia Pty Ltd.

Ecu-Line NZ Ltd.

Ecu-Line (Thailand) Co. Ltd.

Ecu-Line Mediterranean Ltd.

China Consolidation Services Ltd.

Ecu-Line Switzerland GmbH

Ecu-Line Canada Inc

Cargo Freight Stations, S.A.

Ocean House Ltd.

Ecu-Line de Colombia S.A

Conecli International S.A.

European Customs Broker NV

Ecu-Line Vietnam Co.Ltd

Econocaribe Consolidators, Inc

OTI cargo Inc

Port International Inc

Ecoline Storage Corp

ECI Customs Brokerage, Inc

Integrity Enterprises Pty Ltd

PRISM Global, LLC

FCL Marine Agencies B.V.



#### II. Associates

Transworld Logistics & Shipping Services Inc. (ceased to be an Associate w.e.f August 15, 2013) Sealand Warehousing Private Limited (ceased to be Associate w.e.f November 29, 2013)

Gujarat Integrated Maritime Complex Pvt. Ltd (ceased to be Associate w.e.f November 29, 2013)

#### III. Joint Ventures

Transnepal Freight Services Private Limited

#### IV. Entities over which key managerial personnel or their relatives exercises significant influence:

Allcargo Movers (Bombay) Private Limited

Allcargo Shipping Services Private Limited

Allnet Infotech Private Limited

Alltrans Logistics Private Limited

Alltrans Port Management Private Limited

Avadh Marketing LLP

Avash Builders And Infrastructure Private Limited

Avashya Corporation Pvt.Ltd

FTL (India) Pvt.Ltd (formerly known as Avashya Enterprises Private Limited)

Avashya Holdings Pvt.Ltd

Contech Estate LLP

Indport Maritime Agencies Pvt.Ltd.

Jupiter Precious Gems and Jewellery Private Limited (formerly Jupiter Machines Pvt. Ltd.)

N.R. Holdings Private Limited

Poorn Estates Private Limited

Prominent Estate Holdings Private Limited

Sealand Crane Private Limited

SKS Netgate LLP

SKS Realty LLP

SKS Ventures Private Limited

Talentos (India) Private Limited

Talentos Entertainment Private Limited

Transindia Freight Private Limited

Transindia Freight Services Private Limited

Sealand Holdings Pvt. Ltd

Meridien Tradeplace Pvt.Ltd

Poorn Buildcon Pvt. Ltd

Panna Estates LLP

Black Soil Realty Investment advisors LLP

Container Freight Station Associations of India (upto 13 January 2014)

Panna Infracon Projects LLP

#### V. Key Managerial Personnel

Shashi Kiran Shetty

**Umesh Shetty** 

Adarsh Hegde

#### VI. Relatives of Key Management Personnel

Arathi Shetty



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

1,606 793 5,695 3,173 6,862 3,000 555 438 1,505 1,765 2,041 1,788 184 105 190 2 801 546 108 March 31 March 31, March 31, March 31, 6,515 2,295 2,640 1,309 2,569 1,232 828 609 611 1,574 2 Personnel and their Key Managerial 2014 March 31, Entities over which key managerial personnel exercises significant or their relatives Influence March 31, M 2013 March 31, March 31, Joint Venture 2014 2013 March 31, March 31, March 31, March 31, 3,173 6,120 1,606 5,695 1,505 1,765 2,041 1,788 105 3,000 8,164 546 108 184 801 1,722 6,405 2,295 2,640 2,106 568 734 2,569 1,232 1,574 459 123 822 828 137 Multimodal Transport Operation expenses Project & Engineering Solutions Expense ess: Advances converted to Preference Project & Engineering Solutions Income Less: Loans adjustment on account of Less: Loans converted into Preference Preference Share Application Money Business Support charges received Container Freight Station expenses Container Freight Station income b.Interest received on Advances -ess: Advances converted into Third Party Logistics Expenses ess: Advances received back Multimodal Transport Income Third Party Logistics income Management fees received a.Interest received on Loan Less: Loans received back Corporate Guarantee Fees Remuneration to Directors Commission to Directors Nature of Transaction Professional fees paid merger (refer note 46) Add: Advances given Add: Loans given Opening balance Opening balance Car hire charges Closing Balance Dividend paid Salary Paid Advances Rent Paid Shares shares Loans

15

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20

2

17



Transactions with Related Party during the period April 01, 2013 to March 31, 2014

												2	(د الا Lakns)
No.	Nature of Transaction	Subsid	iaries	Associates	iates	Joint Venture	enture	Entities over which key managerial personnel or their relatives exercises significant	which key personnel elatives ignificant	Key Managerial Personnel and their Relative	agerial and their live	Total	<u>ra</u>
		March 31, I	March 31, I	March 31, March 31, 2014 2013	March 31, 2013	March 31, March 31, 2013	March 31, 2013	March 31,	March 31, 2013	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
	Closing Balance	269	611		1		1				•	269	611
22	Interest Receivable on Loan												
	Opening balance	13	'	•	1	•	'	•	'	•	'	13	1
	Add: Interest charged on Loan	137	20	•	1	•	'	•	'	•	'	137	20
	Less: Interest received back	126	7	Î	1	1	'	•	'	•	'	126	7
	Closing Balance	23	13	•	'	•	'	•	•	•	'	23	13
23	Interest Receivable on Advances												
	Opening balance	70	'	•	1	•	'	•	'	•	'	70	1
	Add: Interest charged on Advances	12	70	i	1		'	•	'	•	'	12	70
	Less: Interest received back	70	'	•	1	•	'	•	'	•	'	70	1
	Closing Balance	12	70	•		•		•	'	•		12	70
24	Deposits												
	Opening balance	112	112	•	1	•	'	2,464	2,464	•	300	2,576	2,876
	Add: Deposits given	•	1	•	1	•	'	ις	-	5	'	10	-
	Less: Deposits received back	112	1		1		'	9	-	•	300	118	301
	Deposits closing balance	•	112	•	'	•	'	2,463	2,464	5	'	2,468	2,576
25	Share Application Money Pending Allotment	8	1,621	•	I		•	r	35	•	1	81	1,621
26	Share Application money given during the year	140	1									140	•
27	Share Application money refund received	•	1	•	1		'	35	'		'	35	1
28	Share Application Money converted into Preference Shares	1,680	4,910		'	•	ı	•	ı	'	ı	1,680	4,910
29	Investments-Equity shares	15,360	18,801	1	3,316	14	'	•	1	•	'	15,374	22,117
	Investments-Preference shares	16,175	16,175	•	'	•	'	•	'	•	'	16,175	16,175
30	Trade Advances received	447	4,295	•	1		'	•	'		'	447	4,295
31	Corporate guarantee given	42,728	18,139	•	1	•	'	•	'	•	'	42,728	18,139
32	Outstanding Receivable												
	Trade receivables	1126	2,064	•	'	•	'	•	'	•	'	1,126	2,064
	Advance to supplier of goods	09	1	T	1	•	1	•	'	•	1	09	1
33	Outstanding Payable												
	a.Trade payables	840	1,339	•	0	•	'	•	'		'	840	1,348
	b.Directors commission payable		'	•	'	•	'	•	1	300	788	300	788
	c.Deposit payable	51	134	•	1	•	'	•	'	•	'	51	134
34	Sale of Fixed assets	91	'	•	'	•	'	•	'		'	91	•
35	Purchase of Fixed assets	-	•	1	ı	•	•	•	•	1	•	-	1

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Details of material related party transactions which are more than 10 % of the total transactions of the same type with a related party during the year ended March 31, 2014

- 1. Multimodal transport income includes income from Allcargo Belgium NV Group ₹ 5,131 Lakhs
  - (Multimodal transport income during the previous year includes income earned from Allcargo Belgium NV group ₹ 5,645 Lakhs)
- 2. Project and Engineering Solution Income includes South Asia Terminals Pvt. Ltd. ₹ 1,429 Lakhs, Hindustan Cargo Limited ₹ 19 Lakhs, Asia Lines Limited ₹ 1 lakh
  - (Project and Engineering Solution Income during the previous year includes income from South Asia Terminals Pvt. Ltd. ₹ 1,878 Lakhs, Hindustan Cargo Limited ₹ 135 Lakhs, Asia Lines Limited ₹ 892 Lakhs)
- 3. Container Freight Station income includes income from Hindustan Cargo Limited ₹ 224 Lakhs, Transindia Logistic Park Private Limited ₹ 236 Lakhs
  - (Container Freight Station income during the previous year includes income from Hindustan Cargo Limited ₹ 125 Lakhs, Transindia Logistic Park Private Limited ₹ 59 Lakhs)
- 4. Third Party Logistics Income includes income from Hindustan Cargo Limited ₹ 133 Lakhs
  - (Third Party Logistics Income includes income from Hindustan Cargo Limited ₹ 109 Lakhs)
- 5. Management Fees received includes amount received from Allcargo Belgium NV Group ₹ 123 Lakhs
  - (Management Fees received during the previous year includes amount received from Allcargo Belgium NV Group ₹ 105 Lakhs)
- 6. Business Support Charges received includes amount received from ECU International Far East Private Limited ₹ 810 Lakhs
  - (Business Support Charges received during the previous year includes amount received from ECU International Far East Private Limited ₹ 493 Lakhs)
- 7. Corporate guarantee fees received includes amount received from Allcargo Belgium NV Group ₹ 689 Lakhs , ECU Hold NV ₹ 139 Lakhs
  - (Corporate guarantee fees received during the previous year ₹ Nil).
- 8. a) Interest received on Loans include income from South Asia Terminals Pvt Ltd ₹ 75 Lakhs, Transindia Logistic Park Private Limited ₹ 37 Lakhs, Allcargo Logistics Park Pvt. Ltd. ₹ 18 Lakhs, AGL Warehousing Private Limited ₹ 2 Lakhs, Asia Line Ltd ₹ Nil)
  - (Interest received during the previous year includes income from South Asia Terminals Pvt. Ltd ₹ 77 Lakhs, Transindia Logistic Park Private Limited ₹ Nil, Allcargo Logistics Park Pvt Ltd ₹ 22 Lakhs, AGL Warehousing Private Limited ₹ 40 Lakhs, Asia Line Ltd ₹ 40 Lakhs)
  - b) Interest received on Advances include income from AGL Warehousing Private Limited ₹ 4 Lakhs, Transindia Logistic Park Private Limited ₹ 3 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 3 Lakhs.
    - (Interest received on Advances previous year include income from AGL Warehousing Private Limited ₹ Nil, Transindia Logistic Park Private Limited ₹ Nil, Allcargo Shipping Co. Pvt Ltd ₹ Nil.)
- 9. Multimodal transport operation expenses includes expenses paid/payable to Allcargo Belgium NV Group ₹ 5,902 Lakhs, Transworld Logistics & Shipping Services Inc ₹ 110 Lakhs
  - (Multimodal transport operation expenses during the previous year includes Allcargo Belgium NV Group ₹ 5,754 Lakhs, Transworld Logistics & Shipping Services Inc ₹ 742 lakh)
- 10. Project and Engineering Solution Expense includes expenses paid/payable to Hindustan Cargo Limited ₹ 2089 Lakhs, Allcargo Belgium NV Group ₹ 202 Lakhs, MHTC Logistics Private Limited ₹ Nil
  - (Project and Engineering Solution Expense during the previous year includes expenses paid to Hindustan Cargo Limited ₹ 973 Lakhs, Allcargo Belgium NV Group ₹ 214 Lakhs, MHTC Logistics Private Limited ₹ 420 Lakhs)



11. Container freight station expense includes expenses paid/payable to South Asia Terminals Pvt. Ltd. ₹ 2,590 Lakhs

(Container freight station expense during the previous year includes South Asia Terminals Pvt. Ltd. ₹ 2,998 Lakhs)

12. Third Party Logistics Expense includes expenses paid/payable to Hindustan Cargo Limited ₹ 1 lakh,

(Third Party Logistics Expense during the previous year includes Hindustan Cargo Ltd ₹ Nil)

13. Remuneration to Directors includes Mr.Shashi Kiran Shetty ₹ 310 Lakhs, Mr.Umesh Shetty ₹ 164 Lakhs, Mr.Adarsh Hegde ₹ 134 Lakhs)

(Remuneration to Directors during the previous year includes Mr. Shashi Kiran Shetty ₹ 313 Lakhs, Mr.Umesh Shetty ₹ 126 Lakhs, Mr. Adarsh Hegde ₹ 117 Lakhs,)

14. Commission to Directors includes Mr. Shashi Kiran Shetty ₹ 150 Lakhs, Mr.Umesh Shetty ₹ 75 Lakhs, Mr. Adarsh Hegde ₹ 75 Lakhs, Mrs.Arathi Shetty ₹ Nil)

(Commission to Directors during the previous year includes Mr. Shashi Kiran Shetty ₹ 338 Lakhs, Mr.Umesh Shetty ₹ 225 Lakhs, Mr. Adarsh Hegde ₹ 225 Lakhs, Mrs. Arathi Shetty ₹ 5 Lakhs)

15. Salary Paid Nil

[Salary Paid during the previous year includes payment made to Mr. Umesh Shetty till May 30, 2012 ₹ 21 Lakhs. (With effect from June 01, 2012 Board of Directors has appointed Mr.Umesh Shetty as a Whole time Director and the remuneration paid/payable to them ₹ 126 Lakhs)]

16. Rent Paid includes expenses paid to Avash Builders and Infrastructure Pvt Ltd ₹ 196 Lakhs, Sealand Cranes Private Limited ₹ 102 Lakhs, Allnet Infotech Private Limited ₹ 94 Lakhs, Talentos (India) Private Limited ₹ 191 Lakhs, Mr. Shashi Kiran Shetty ₹ Nil

(Rent Paid during the previous year includes rent paid Avash Builders and Infrastructure Pvt Ltd ₹ 262 Lakhs, Sealand Cranes Private Limited ₹ 136 Lakhs, Allnet Infotech Private Limited ₹ 126 Lakhs, Talentos (India) Private Limited ₹ 14 Lakhs, Mr. Shashi Kiran Shetty ₹ 24 Lakhs)

17. Dividend paid during the year to Mr. Shashi Kiran Shetty ₹ 1,224 Lakhs, MHTC Logistics Private Limited ₹ Nil.

(Dividend Paid during the previous year includes payment made to Mr. Shashi Kiran Shetty ₹ 408 Lakhs, MHTC Logistics Private Limited ₹ 2 Lakhs).

18. Car hire charges include expense paid during the year ₹ Nil

(Car hire charges during the previous year includes Transindia Freight Services Private Limited ₹ 6 Lakhs).

19. Professional fees include expense paid during the year ₹ Nil

(Professional fees during the previous year includes Mrs.Shobha Shetty ₹ 7 Lakhs).

20. a) Loans given includes amount paid to Transindia Logistic Park Pvt Ltd ₹ 1,532 Lakhs, Hindustan Cargo Ltd ₹ 400 Lakhs, MHTC Logistics Private Limited ₹ Nil, Allcargo Logistics Park Pvt. Ltd. ₹ Nil, Allcargo Belgium NV ₹ Nil)

(Loans given during the previous year includes amount paid to Transindia Logistics Park Private Limited Nil, Hindustan Cargo Limited Nil, MHTC Logistics Private Limited₹ 750 Lakhs, Allcargo Logistics Park Pvt. Ltd. ₹ 20 Lakhs, Allcargo Belgium NV ₹ 10 Lakhs)

b) Loans received back includes amount received from Hindustan Cargo Ltd ₹ 400 Lakhs,Allcargo Belgium NV ₹ 10 Lakhs, Allcargo Logistics Park Pvt. Ltd. ₹ 125 Lakhs

(Loans received back during the previous year includes amount received from Hindustan Cargo Limited ₹ Nil, Allcargo Belgium NV ₹ 5,078 Lakhs, Allcargo Logistic Park Private Limited ₹ 7 Lakhs)

- c) Loans adjusted on account of amalgamation scheme of arrangement- MHTC Logistics Private Limited of ₹ 734 Lakhs.
- d) Loans converted into Preference shares during the year Nil

(Loans converted into Preference shares during the previous year includes Contech Transport Services Pvt Ltd. ₹ 1,505 Lakhs)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

e) Closing Balance of Loan includes Transindia Logistics Park Pvt Ltd ₹ 1,532 Lakhs, South Asia Terminals Pvt. Ltd. ₹ 846 Lakhs, Allcargo Logistics Park Pvt. Ltd. ₹ 50 Lakhs, MHTC Logistics Private Limited₹ Nil, Allcargo Belgium NV ₹ Nil

(Closing Balance of Loan during the previous year includes Transindia Logistics Park Pvt Ltd ₹ Nil, South Asia Terminals Pvt. Ltd. ₹ 846 Lakhs, Allcargo Logistics Park Pvt Ltd. ₹ 188 Lakhs, MHTC Logistics Private Limited ₹ 734 Lakhs, Allcargo Belgium N.V ₹ 10 Lakhs)

21. a) Advances given includes amount paid to Allcargo Belgium NV Group ₹ 867 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 122 Lakhs, Transindia Logistic Park Pvt Ltd ₹ 84 Lakhs.

(Advances given during the previous year includes amount paid to Allcargo Belgium NV Group ₹ 861 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 669 Lakhs, Transindia Logistic Park Pvt Ltd ₹ 366 Lakhs)

b) Advance received back includes amount received from Allcargo Belgium NV Group ₹ 1,027 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 220 Lakhs, Transindia Logistic Park Pvt Ltd ₹ 79 Lakhs.

(Advance received back during the previous year includes amount received from Allcargo Belgium NV Group ₹ 661 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 573 Lakhs, Transindia Logistic Park Pvt Ltd. ₹ 353 Lakhs)

c) Advances converted into Preference shares during the year includes ₹ Nil

(Advances converted into Preference shares during the previous year includes Hindustan Cargo Ltd ₹ 100 Lakhs)

d) Advances converted into Preference Share Application money includes ₹ Nil

(Advances converted into Preference Share Application money during the previous year includes Contech transport Services Pvt. Ltd. ₹ 81 Lakhs)

e) Advances closing balance includes Allcargo Belgium NV Group ₹ 159 Lakhs, AGL Warehousing Private Limited ₹ 34 Lakhs and Transindia Logistic Park Pvt Ltd ₹ 29 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 18 Lakhs, South Asia Terminals Pvt Ltd ₹ 4 Lakhs

(Advances closing balance during the previous year includes Allcargo Belgium NV Group ₹ 318 Lakhs, AGL Warehousing Private Limited ₹ 53 Lakhs, Transindia Logistic Park Pvt Ltd ₹ 17 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 116 Lakhs, South Asia Terminals Pvt. Ltd. ₹ 97 Lakhs)

22. a) Interest charged on loan given includes South Asia Terminals Pvt Ltd ₹ 70 Lakhs, Transindia Logistics Park Pvt Ltd ₹ 33 Lakhs, Allcargo Logistics Park Pvt Ltd ₹ 16 Lakhs.

(Interest charged on loan given to Allcargo Logistics Park Pvt Ltd in previous year is ₹ 20 Lakhs)

b) Interest receivable on loan received back includes amount received from South Asia Terminals Pvt Ltd ₹ 66 Lakhs, Allcargo Logistics Park Pvt Ltd ₹ 28 Lakhs, Transindia Logistics Park Pvt Ltd ₹ 23 Lakhs.

(Interest receivable on loan received from Allcargo Logistics Park Pvt Ltd during previous year is ₹ 7 Lakhs)

c) Interest receivable on loan closing balance includes Transindia Logistics Park Pvt Ltd ₹ 10 Lakhs, Hindustan Cargo Ltd ₹ 6 Lakhs and South Asia Terminals Pvt Ltd ₹ 4 Lakhs

(Interest receivable on loan closing balance from Allcargo Logistics Park Pvt Ltd during previous year is ₹ 13 Lakhs)

23. a) Interest charged on advances given includes AGL Warehousing Private Limited ₹ 4 Lakhs, Transindia Logistics Park Pvt Ltd ₹ 3 Lakhs, Allcargo Shipping Co. Pvt Ltd ₹ 3 Lakhs.

(Interest charged on advances given to South Asia Terminals Pvt Ltd during previous year is ₹ 70 Lakhs)

b) Interest charged on advances received back includes amount received from South Asia Terminals Pvt Ltd ₹ 70 Lakhs

(Interest charged on advances received back during previous year is Nil)

c) Interest charged on advances closing balance includes Allcargo Shipping Co. Pvt Ltd ₹ 3 Lakhs, Transindia Logistics Park Pvt Ltd ₹ 3 Lakhs, AGL Warehousing Private Limited ₹ 4 Lakhs

(Interest charged on advances closing balance given to South Asia Terminals Pvt Ltd during previous year is ₹ 70 Lakhs)



24. a) Deposit given includes amount paid to Adarsh Hegde ₹ 5 Lakhs, Panna Estates LLP ₹ 5 Lakhs, SKS Netgate LLP ₹ Nil)

(Deposit given during the previous year includes amount paid to Adarsh Hegde ₹ Nil, SKS Netgate LLP ₹ 38,000)

b) Deposits received back during the year includes Comptech Solutions Pvt Ltd ₹ 112 Lakhs, Mr.Shashi Kiran Shetty ₹ Nil

(Deposits received back during the previous year includes Mr.Shashi Kiran Shetty ₹ 300 Lakhs)

c) Deposit receivables includes deposit paid to Avash Builders and Infrastructure Private Limited ₹ 720 Lakhs, Talentos (India) Private Limited ₹ 701 Lakhs, Sealand Cranes Private Limited ₹ 374 Lakhs, Allnet Infotech Private Limited ₹ 346 Lakhs

(Deposit receivables during the previous year includes deposit paid to Avash Builders and Infrastructure Private Limited ₹ 720 Lakhs, Talentos (India) Private Limited ₹ 701 Lakhs, Sealand Cranes Private Limited ₹ 374 Lakhs, Allnet Infotech Private Limited ₹ 346 Lakhs)

25. Share application money pending allotment includes Contech Transport Services Pvt Ltd ₹ 81 Lakhs, Transindia Logistic Park Private Limited ₹ Nil

(Share application money pending Allotment during the previous year includes Contech Transport Services Pvt Ltd ₹ Nil, Transindia Logistic Park Private Limited ₹ 1,540 Lakhs)

26. Share application money given during the year includes Transindia Logistics Park Pvt Ltd ₹ 140 Lakhs (Share application money given during previous year is ₹ Nil)

27. Share application money refund received during the year includes Prominent Estate Holdings Pvt Ltd ₹ 35 Lakhs.

(Share application money refund during previous year is ₹ Nil)

28. Share application money converted into preference shares during the year includes Transindia Logistic Park Private Limited ₹ 1,680 Lakhs, Allcargo Shipping Co Pvt. Ltd ₹ Nil

(Share application money converted into preference shares during the previous year includes Transindia Logistic Park Private Limited ₹ 1,540 Lakhs, Allcargo Shipping Co Pvt. Ltd ₹ 3,370 Lakhs)

29. a) Investments-Equity shares includes Allcargo Belgium NV Group ₹ 6,848 Lakhs, Transindia Logistic Park Private Limited ₹ 5,552 Lakhs, MHTC Logistics Private Limited ₹ Nil, Gujarat Integrated Maritime Complex Private Limited ₹ Nil.

(Investments-Equity shares during the previous year includes Allcargo Belgium NV Group ₹ 6,848 Lakhs, Transindia Logistic Park Private Limited ₹ 5,552 Lakhs, MHTC Logistics Private Limited ₹ 3,430 Lakhs, Gujarat Integrated Maritime Complex Private Limited ₹ 3,062 Lakhs)

b) Investments-Preference shares includes Allcargo Shipping Co. Private Limited ₹ 7,067 Lakhs, AGL Warehousing Private Limited ₹ 3,736 Lakhs, Hindustan Cargo Limited ₹ 2,320 Lakhs

(Investments-Preference shares during the previous year includes Allcargo Shipping Co. Private Limited ₹ 7,067 Lakhs, AGL Warehousing Private Limited ₹ 3,736 Lakhs, Hindustan Cargo Limited ₹ 2,320 Lakhs)

30. Trade advances received during the year includes Allcargo Belgium NV Group ₹ 447 Lakhs

(Trade advances received during the previous year includes Allcargo Belgium NV Group ₹ 4,295 Lakhs)

31. Corporate Guarantees given includes Transindia Logistic Park Private Limited ₹ 8,874 Lakhs, Allcargo Belgium NV ₹ 30,504 Lakhs

(Corporate Guarantees given during the previous year includes Transindia Logistic Park Private Limited ₹ 9,500 Lakhs, Allcargo Belgium NV ₹ 7,472 Lakhs)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

32. a) Trade Receivables includes Allcargo Belgium NV Group ₹ 428 Lakhs, Contech Transport Services Pvt Ltd ₹ 217 Lakhs, ECU International Far East Private Limited ₹ 213 Lakhs, South Asia Terminals Pvt. Ltd. ₹ 159 Lakhs, Hindustan Cargo Limited ₹ 57 Lakhs, Asia Line Limited ₹ 20 Lakhs.

(Trade Receivables during the previous year includes Allcargo Belgium NV Group ₹ 771 Lakhs, Contech Transport Services Pvt Ltd ₹ 143 Lakhs, ECU International Far East Private Limited ₹ 171 Lakhs, South Asia Terminals Pvt. Ltd. ₹ 85 Lakhs, Hindustan Cargo Limited ₹ 326 Lakhs, Asia Line Limited ₹ 476 Lakhs)

- b) Advance to supplier includes Allcargo Belgium NV Group ₹ 11 Lakhs, Hindustan Cargo Ltd ₹ 49 Lakhs Advance to Supplier includes during previous year is Nil
- 33. a) Trade Payables includes Allcargo Belgium NV Group ₹ 486 Lakhs, South Asia Terminals Pvt Ltd ₹ 251 Lakhs, MHTC Logistics Private Limited ₹ Nil, Hindustan Cargo Limited ₹ 38 Lakhs

(Trade Payables during the previous year includes Allcargo Belgium NV Group ₹ 372 Lakhs, South Asia Terminals Pvt Ltd ₹ 239 Lakhs, MHTC Logistics Private Limited ₹ 515 Lakhs, Hindustan Cargo Limited ₹ 179 Lakhs)

b) Directors commission payable includes Mr. Shashi Kiran Shetty ₹ 150 Lakhs, Mr. Adarsh Hegde ₹ 75 Lakhs, Mr. Umesh Shetty ₹ 75 Lakhs

(Directors commission payable during the previous year includes Mr. Shashi Kiran Shetty ₹ 338 Lakhs, Mr. Adarsh Hegde ₹ 225 Lakhs, Mr Umesh Shetty ₹ 225 Lakhs)

c) Deposit payable includes South Asia Terminals Pvt. Ltd. ₹ 51 Lakhs

(Deposit payable during the previous year includes South Asia Terminals Pvt. Ltd. ₹ 134 Lakhs)

34. Fixed Assets sold to Transindia Logistic Park Private Limited ₹ 91 Lakhs

(Fixed Assets sold during previous year is Nil)

35. Fixed Assets purchase from Hindustan Cargo Limited ₹ 1 Lakh

(Fixed Assets Purchase during previous year is Nil)

#### 36. Earnings in foreign currency

	March 31, 2014	March 31, 2013
Revenue from export operations		
- Multi-modal transport operations	7,097	7,872
- Project and engineering solutions	778	1,871
- Third party logistics	-	29
Other income		
- Business support charges	822	493
- Management Fees	123	105
- Corporate Guarantee Commission/SBLC charges	828	-
	9,648	10,370

#### 37. Expenditure in foreign currency

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Professional and consultation fees	34	-
Others:		
a) Operating expenses		
Multi-modal transport operations	8,943	9,553
Project & Engineering Solutions	1,558	2,367
Third Party Logistics	-	7
b) Business promotion expenses	44	4
c) Membership and subscription	5	5
d) Travel expenses	52	77
e) Other expenses	3	-
	10,639	12,013

### 38. Value of Imports on CIF basis

(₹ in Lakhs)

	March 31, 2014	March 31, 2013
Capital goods	807	2,573
Stores and spare parts	170	95
	977	2,668

#### 39. Details of imported stores and spare parts consumed during the financial year

(₹ in Lakhs)

	March 3	31, 2014	March 3	1, 2013
	Value	% of total consumption	Value	% of total consumption
Imported	158	8	95	5
Indigenous	1887	92	1,854	95
	2,045	100	1,949	100

#### 40. Dividend remittances in foreign currency

The Company has not remitted any amount in foreign currencies on account of dividends during the year and does not have information as to the extent to which remittances, if any, in foreign currencies on account of dividends have been made by / on behalf of non-resident shareholders. The particulars of dividends paid to non-resident shareholders which were declared during the year, are as under:

	March 31, 2014	March 31, 2013
Year ended to which the dividend related	March 31, 2013	March 31, 2012
Final Dividend:		
Number of non-resident shareholders	191	177
Number of Equity shares held by them	31,791,598	29,887,578
Gross amount of dividend (₹)	477	149



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 41. Loans and advances in the nature of loans given to subsidiaries etc.

(₹ in Lakhs)

Loans and Advances in the nature of loans to subsidiary Companies:

	Name of the company	Baland	e as at	Maximum outs	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
1	Allcargo Logistics Park Pvt. Ltd	50	188	188	188
2	Allcargo Belgium N.V	-	10	12	5,078
3	Transindia Logistic Park Private Limited	1,532	-	1,532	12
4	South Asia Terminals Pvt. Ltd	846	846	916	896
5	AGL Warehousing Private Limited	50	-	50	-
6	Comptech Solutions Pvt Ltd	78	-	78	-
7	Combiline India Agencies Pvt Ltd	12	-	12	-

Note: In all the above companies one or more director is a director or member and there is no repayment schedule.

### 42. Investment in joint ventures

The Company has entered into a share purchase agreement on June 20, 2012 with IL&FS Maritime Infrastructure Company Limited (IMICL) for sale of its 45% stake (representing 45,000 equity shares of ₹ 10 each) in Gujarat Integrated Maritime Complex Private Limited (GIMCO) and 50% stake (representing 4,674,807 equity shares of ₹ 10 each) in Sealand Warehousing Private Limited (SWPL). During previous period, the Company has, in accordance with the provisions of the said Agreement and on fulfilment of certain terms and conditions, transferred 19,000 equity shares of GIMCO and 2,243,907 equity shares of SWPL to IMICL against agreed consideration. W.e.f June 21, 2012 post sale and transfer of equity shares as aforesaid, the Company was holding 26% stake in GIMCO and SWPL and accordingly the interests in the joint ventures are reported as non-current investments (refer note 15) and stated at cost.

(A) During the current year, on fulfilment of all the contractual obligation and on receipt of the balance agreed consideration the Company has transferred the balance 26,000 equity shares of GIMCO and 2,430,900 equity shares of SWPL to IMICIL. The net income booked for the current year is ₹ 27 Lakhs (previous year: ₹ 20 Lakhs)

The Company's interests in joint ventures is accounted, in accordance with the principles and procedures set out in AS - 27, 'Financial Reporting of Interests in Joint Ventures' specified in the Companies (Accounting Standards) Rules, 2006.

Sr. No.	Joint Venture	Location	Principal Activities	Ownership Interest
1	Transnepal Freight Services Private Limited	Nepal	Container Freight Stations	50%

(B) The interest in the joint ventures are reported as long-term investments (refer note 15) and stated at cost. However, the Company's share of each of the assets, liabilities, income and expenses etc. related to its interest in the joint ventures, based on unaudited financial statement is:

		March 31, 2014	March 31, 2013
I.	ASSETS		
	Fixed assets	50	41
	Investments	3	3
	Current assets, loans and advances		
	a) Cash and bank balances	43	10
	b) Loans and advances	18	17
II.	LIABILITIES		
	Share capital (including bonus issue)	14	14
	Share application money	-	-
	Reserves & surpluses	89	21
	Loan funds	-	-



		March 31, 2014	March 31, 2013
	Current liabilities		
	a) Liabilities	10	36
	b) Provisions	1	-
III.	INCOME		
	Operating revenue	252	200
	Other income	1	4
IV.	EXPENSES		
	Operating expenses	114	130
	Employee benefit expenses	36	34
	Admin and other expenses	28	19
	Depreciation	7	4
	Provision for taxation (including deferred taxation and Provision for tax for	-	-
	earlier years written back, net)		
V.	Contingent liabilites	-	-
VI.	Capital Commitments	-	-

#### 43. Transfer pricing

#### International and Specified domestic transactions with related parties

The Company's international and specified domestic transactions with related parties are at arm's length as per the independent accountants report for the year ended March 31, 2013. Management believes that the Company's international and specified domestic transactions with related parties post March 31, 2013 continue to be at arm's length and that the transfer pricing legislation will not have any impact on these financial statements, particularly on amount of tax expense and that of provision for taxation.

#### 44. Employee stock options

- a) In 2006, the Company had instituted an 'Allcargo Employee Stock Option Plan 2006' (ESOS 2006) to attract, retain, motivate and reward its employees and to enable them to participate in the growth, development and success of the Company. The compensation/remuneration committee of the Board evaluates the performance and other criteria of employees and approves the grant of options. The employees are granted an option to purchase shares of the Company at the respective exercise price, subject to the requirements of vesting conditions. These options generally vest over a period of 24 to 48 months from the date of grant. Upon vesting, the employees can acquire one equity share for each option. The maximum contractual term for these stock option plan is generally 7 years. The Company granted stock options to be adjusted for subsequent bonus issue prior to its Initial Public Offering of equity shares, to its permanent employees and to few of the permanent employees of its foreign subsidiaries at varying numbers depending upon their grade.
- b) The stock compensation cost is computed under the intrinsic value method and amortised on a straight line basis over the vesting period of 7 years.
- c) The particulars of options granted under the said ESOS 2006 plans are tabulated below: (₹ in Lakhs)

Particulars	Period er	Period ended March 31, 2014			Period ended March 31, 2013			
	No. of	options	Weighted	No. of	ptions	Weighted		
	Series I (Pre	Series II (Post	average price	Series I (Pre	Series II (Post	average price		
	Listing)	Listing)		Listing)	Listing)			
Outstanding at the beginning of the year	-	30,000	₹ 2	18,555	38,500	₹ 2		
Granted	-	-	-	-	-	-		
Exercised	-	5,000	₹ 2	*4,300	-	₹ 2		
Forfeited and lapsed	-	25,000	₹ 2	14,255	8,500	₹ 2		
Outstanding at the end of the year	-	-	₹ 2	-	30,000	₹ 2		

<sup>\*</sup>Includes share application money received, pending allotment of shares.





#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

The options outstanding at March 31, 2013 have an exercise price of ₹ 2 and a weighted average contractual life of 6 months.

As permitted by the SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ('SEBI guidelines') as well as by the guidance note on the subject issued by the Institute of Chartered Accounts of India, the Company has elected to account for stock options based on their intrinsic value (i.e. the excess of quoted market price of the underlying share over the exercise price) at the grant date rather than their fair value at that date. Had the compensation cost for employee stock options been determined on the basis of the fair value approach as described in the SEBI guidelines (and ICAI guidance note), the Company's net profit after tax and basic and diluted earnings per share would have been as per the proforma amounts shown below:

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Net profit after tax as reported	5,612	11,555
Add: Employee stock option compensation expense as per intrinsic value method	-	-
Less: Employee stock option compensation expense as per fair value	-	-
Adjusted proforma net profit after tax	5,612	11,555
Basic Earnings per share as reported	4.45	9.0
Basic Earnings per share – proforma	4.45	9.0
Diluted Earnings per share as reported	4.45	9.0
Diluted Earnings per share – proforma	4.45	9.0

d) As at the year end, all the options granted under the said scheme has exercised / lapsed and hence there are no outstanding options as at the year end.

#### 45. Derivative instruments

The Company uses derivative and forward contracts to hedge its risks associated with foreign currency fluctuations. Such transactions are governed by the strategy approved by the Board of Directors which provides principles on the use of these instruments consistent with the Company's Risk Management Policy. The Company does not use these contracts for trading or speculative purposes. The Company has marked to market the derivative contract outstanding as at March 31, 2014 which has resulted in a net gain to the Company. The Company has not recognised the resulted gain of ₹ 2,111 Lakhs, on prudent basis which is notional in nature.

Particulars of outstanding Derivative Instrument		As at March 31, 2014				
acc	quired for hedging	No. of Instruments	Currency	Foreign currency in Lakhs	₹ in Lakhs	
a)	Principal Only Swap (to hedge buyers credit)	-	-	-	-	
b)	Principal and Interest Rate Currency Swaps (to hedge buyers credit)	20	USD	217	10,984	
c)	Forward Contracts towards foreign currency term loan	5	USD	60	4,010	

Particulars of outstanding Derivative Instrument	t As at March 31, 2013				
acquired for hedging	No. of Instruments	Currency	Foreign currency in Lakhs	₹ in Lakhs	
Principal Only Swap (to hedge buyers credit)	5	USD	60	3,079	
	4	EUR	6	365	
Principal and Interest Rate Currency Swaps	2	SGD	16	534	
(to hedge buyers credit)	23	USD	259	12,733	



#### Unhedged foreign currency exposures

The foreign currency exposure not covered by forward contracts / other derivative contracts as on March 31, 2014 and March 31, 2013 is given below:

(₹ in Lakhs)

March	March 31, 2014		IV		
Currency	Foreign currency in Lakhs	₹ in Lakhs	Currency	Foreign currency in Lakhs	₹ in Lakhs
Trade and other creditors					
USD	22.96	1,380	USD	8.40	457
EUR	0.01	1	EUR	0.04	3
GBP (GBP 107 : INR 10,684)	0.00	0			
	_	1,381		_	460
Trade Receivables	=			=	
USD	8.01	482	USD	17.57	956
EUR	1.41	117	EUR	0.09	6
		599		_	962

(₹ in Lakhs)

March 31, 2014			March 31, 2013		
Currency	Foreign Currency	₹ in Lakhs	Currency	Foreign Currency	₹ in Lakhs
Advance from customers					
EUR	5.73	473	EUR	12.15	845
USD	-	-	USD	63.44	3,450
	_	473		_	4,295
Buyer's credit	_			_	
SGD	-	-	SGD	50.30	2,205
USD	109.32	6,570	USD	378.89	20,607
	_	6,570		<del>-</del>	22,812

#### 46. Amalgamation of MHTC Logistics Private Limited with the Company

#### Scheme of Arrangement between MHTC Logistics Private Limited and the Company:-

During the year, MHTC logistics Private Limited (hereinafter referred to as "MHTC"), a wholly owned subsidiary of the Company, incorporated with the main object to do Project Logistics as well as Freight forwarding business, was amalgamated into the Company pursuant to the Scheme of Amalgamation (hereinafter referred to as "Scheme"), as on and from April 01, 2012, being the appointed date pursuant to the approval of Board of Directors and shareholders of the Company and sanctioned by the Honourable High Court of Bombay vide its order dated December 06, 2013 which was filed with Registrar of Companies on January 24, 2014.

The Company has carried out the accounting treatment prescribed in the Scheme as approved by the Honourable High Court of Bombay. The required disclosures for accounting of Scheme as per the "Pooling of Interest Method" as given under Accounting Standard 14 (AS 14) "Accounting for Amalgamations" as prescribed under the Companies (Accounting Standards) Rules 2006 have been provided.



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Hence, in accordance with the Scheme:

i. The Company has taken over all the assets aggregating to ₹ 3,539 Lakhs and liabilities aggregating to ₹ 2,081 Lakhs at their respective book values. Also, as per the Scheme, the identity of reserves of MHTC is required to be maintained by the Company as on the appointed date which was aggregating to ₹ 1,438 Lakhs. On cancellation of investments made by the Company in MHTC against their share capital as on the appointed date, there was a deficit of ₹ 3,410 Lakhs. As per the Scheme approved by the Honourable High Court of Bombay, such deficit is required to be debited to the "Goodwill Account" of the Company.

In terms of the scheme, following assets acquired and liabilities discharged are as under:

Particulars	Amount (₹ in Lakhs)
Trade Receivables	1582
Non-current investments	665
Tangible Assets	668
Cash and cash equivalents	292
Other current assets	216
Short-terms loans and advances	58
Deferred tax assets	44
Long-term loans and advances	14
Total assets acquired	3,539
Short –term borrowings	1,071
Trade payables	518
Long-term borrowings	262
Other current liabilities	208
Long term provisions	19
Short term provisions	3
Total liabilities discharged	2,081
Surplus in Statement of profit and loss	26
General reserves	1,412
Total reserves acquired	1,438

- ii. No consideration is payable or receivable on implementation of the Scheme as the Scheme involves a wholly owned Subsidiary.
- iii. Prior to appointed date, MHTC was holding 373,491 equity shares of the Company. As a consequence of and as per the Scheme the aforesaid investment of MHTC in the Company has been cancelled and accordingly the share capital of the Company stands reduced by ₹ 7 Lakhs and the Securities Premium Account of the Company stands reduced by ₹ 635 Lakhs.

Had the Scheme not prescribed the aforementioned accounting treatment and the Company had followed the accounting treatment prescribed under AS 14, there would not have been any Goodwill on Merger arising out of deficit arising against cancellation of Investment against share capital of the amalgamating company, as mentioned in point no. (i) above and the General Reserves of the Company would have been lower by ₹ 3,410 Lakhs.

In terms of the Scheme, the appointed date of the amalgamation being April 01, 2012, the net loss of MHTC for the financial year 2012-13 aggregating to ₹ 88 Lakhs has been adjusted in the surplus in Statement of profit and loss under Reserves and Surplus.



#### 46. Amalgamation of MHTC Logistics Private Limited with the Company (Continued)

Scheme of Arrangement between MHTC Logistics Private Limited and the Company (Continued):-

The net results of the transactions relating to above arrangement for the period from April 01, 2012 upto March 31, 2013 are summarised as under:

Particulars	Amount (in ₹ Lakhs)
Revenue	
Revenue from operations	642
Other Income	10
(A	652
Expenses	
Employee Benefit expenses	(46)
Finance cost	(40)
Depreciation	355
Other expenses	(827)
(B	558
Profits Before tax	94
Current tax	(19)
Deferred tax	(182)
MAT Credit	19
Loss transferred to Statement of profit and loss	(88)

During the year, as MHTC carried on its existing business in trust for and on behalf of the Company, all vouchers, documents etc. for the year are in the name of MHTC Logistics Private Limited. Further, the title deeds for the immovable properties pertaining to amalgamating company are pending conveyance in the name of the Company.

The Goodwill arising on account of merger amounting to ₹ 3,410 Lakhs has been fully amortised by the Company during the current year.

#### 47. Buy back of shares

The Board of Directors of the Company in its meeting held on June 20, 2012 approved the buyback of 5,263,158 equity shares of ₹ 2 each fully paid at prices not exceeding ₹ 142.50 per equity shares payable in cash, up to an aggregate amount not exceeding ₹ 7,500 Lakhs from the open market through stock exchange(s).

During the previous year, the Company has bought back and extinguished 4,136,449 equity shares at an average price of ₹ 139.69 per equity share for an aggregate amount of ₹ 5,817 Lakhs (inclusive of transaction cost). Since the Company had completed 78% of the buyback offer within a period of 8 months, the Company has announced closure of buyback of its shares with effect from March 04, 2013.

During the previous year, pursuant to the buy back of shares as aforesaid, the issued, subscribed and paid up capital of the Company reduced from ₹ 2,604 Lakhs comprising of 130,173,831 equity shares of ₹ 2 each fully paid-up to ₹ 2,521 Lakhs comprising of 126,037,382 shares of ₹ 2 each fully paid-up.

**48.** a) Loans and advances include ₹ 2,668 Lakhs (previous year: ₹ 1,343 Lakhs) due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or private companies respectively in which any director is a partner or a director or a member should be separately stated.



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

(₹ In Lakhs)

	Name of the company	Balance as at	
		March 31, 2014	March 31, 2013
1	Allcargo Shipping Co. Private Limited	18	116
2	Allcargo Logistics Park Pvt. Ltd	70	206
3	AGL Warehousing Private Limited	84	53
4	Transindia Logistic Park Private Limited	1,562	24
5	Amfin Consulting Private Limited(previous year: ₹ 2,750)	3	-
6	South Asia Terminals Pvt. Ltd.	850	944
7	ECU Line (India) Pvt Ltd (previous year: ₹ 33,426)	-	-
8	Comptech Solutions Pvt Ltd	81	-
	Total	2,668	1,343

Trade receivables (unsecured, considered good) include ₹ 408 Lakhs (previous year: ₹ 321 Lakhs) due from directors or other officers, or any of them, either severally or jointly with any other person or from firms or private companies in which any director is a partner or a director or member.

(₹ In Lakhs)

Name of the company	Balance as at March 31, 2014	Balance as at March 31, 2013
South Asia Terminals Pvt Ltd	159	85
Contech Transport Services Pvt Ltd	217	143
Transindia Logistic Park Pvt Ltd	12	88
Allcargo Logistics Park Pvt Ltd	20	3
Comptech Solutions Pvt Ltd	-	2
Allcargo Shipping Co. Pvt Ltd (₹ 24,039)	-	-
	408	321

49. The Ministry of Corporate Affairs, Government of India, vide General Circular No.2 and 3 dated February 08, 2011 and February 21, 2011 respectively has granted a general exemption from compliance with Section 212 of the Act, subject to fulfillment of conditions stipulated in the circular. The Company has satisfied the conditions stipulated in the circular and hence is entitled to the exemption. Necessary information relating to the subsidiaries has been included in the Consolidated Financial Statements.

#### 50. Prior year comparatives

Pursuant to the amalgamation of MHTC Logistics Private Limited, the figures for the current year are not strictly comparable to those of the previous year.

As per our report of even date attached.

For B S R & Co. LLP For Appan & Lokhandwala Associates Chartered Accountants

Chartered Accountants Firm's Registration No: 117040W For and on behalf of Board of Directors

Firm's Registration No: 101248W Aniruddha Godbole

M.Subramanian Membership No: 111106

Shashi Kiran Shetty Chairman and Managing Director

Keki Elavia Director

Membership No: 105149

Jatin Chokshi Chief Financial Officer

Shailesh Dholakia Company Secretary

Mumbai May 24, 2014 Mumbai May 24, 2014

Mumbai

May 24, 2014







## **CONSOLIDATED FINANCIAL STATEMENTS**

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Allcargo Logistics Limited

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Allcargo Logistics Limited ('the Company') its subsidiaries, associates and joint ventures (collectively referred to as 'the Group') which comprise of the consolidated Balance sheet as at March 31, 2014, the consolidated statement of profit and loss and the consolidated cash flow statement (collectively referred to as 'consolidated financial statements') for the year then ended, annexed thereto, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the consolidated financial statements

These consolidated financial statements are the responsibility of the Company's management and have been prepared by the management on the basis of separate financial statements and other financial information regarding components. Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 ('the Act') which as per a clarification issued by the Ministry of Corporate Affairs continue to apply under section 133 of the Companies Act, 2013 (which has superseded Section 211 (3C) of the Companies Act, 1956 w.e.f. 12 September 2013). The responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Standards on Auditing issued by the Institute of Chartered Accountants of India. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial results are free from material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

We report that, the consolidated financial statements have been prepared by the Company's management in accordance with the requirements of Accounting Standard (AS 21) on Consolidated Financial Statements, Accounting Standard (AS 23) Accounting for Investment in Associates in Consolidated Financial Statements and Accounting Standard (AS 27) on Financial reporting of interests in Joint ventures as prescribed by the Companies (Accounting Standard's) Rules , 2006.

In our opinion, and to the best of our information and according to the explanations given to us, and on consideration of reports of other auditors on separate financial statements, and on the other relevant financial information of the subsidiaries and joint ventures, in our opinion, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the consolidated Balance sheet, of the state of affairs of the Group as at 31 March 2014;
- (b) in the case of the consolidated Statement of profit and loss, of the profit of the Group for the year ended on that date; and
- (c) in the case of the consolidated Cash flow statement, of the cash flows of the Group for the year ended on that date.



#### **Emphasis of matter**

Without qualifying our opinion, we draw attention to the note 42 to the consolidated financial statements regarding the Scheme of Amalgamation ('the scheme') sanctioned by the Hon'ble High Court of Judicature at Mumbai. The scheme permits the Company to adjust the deficit of ₹ 3,410 Lakhs arising against cancellation of Investment against the share capital of the amalgamating company to goodwill, which is considered to be an override to the relevant provisions of Accounting Standard 14 (AS 14) 'Accounting for Amalgamations'. Had such deficit not being adjusted to goodwill, the Group would have reflected such deficit of ₹ 3,410 Lakhs to general reserves. Our opinion is not qualified in respect to this matter.

#### Other matters

- 1. We have not audited the financial statements and other financial information of certain subsidiaries whose financial statements reflect the Group's share of total assets of ₹ 171,835 Lakhs as at March 31, 2014 and the Group's share of total revenues of ₹ 371,560 Lakhs for the year ended on that date, and net cash outflows amounting to ₹ 2,824 Lakhs for the year ended on that date as considered in these consolidated financial statements. These financial statements and other financial information have been audited by other auditors whose reports have been furnished to us, and our opinion, in so far as it relates to the amounts included in respect of these subsidiaries based solely on the reports of the other auditors. Our opinion is not qualified in respect of this matter.
- 2. The financial statements of certain subsidiaries for the year ended 31 March 2014 have been audited by one of the joint auditors, Appan & Lokhandwala Associates, Chartered Accountants. The attached consolidated financial statements include assets of ₹ 33,607 Lakhs as at March 31, 2014, revenues of ₹ 8,975 Lakhs and net cash inflows amounting to ₹ 333 Lakhs in respect of the aforementioned subsidiaries for the year then ended. Our opinion is not qualified in respect of this matter.
- 3. 'The financial statements and other financial information of certain subsidiaries and joint venture whose financial statements reflect the Group's share of total assets of ₹ 2,315 Lakhs as at March 31, 2014, total revenues of ₹ 16,734 Lakhs and cash outflows amounting to ₹ 119 Lakhs for the year then ended in these consolidated financial statements have not been audited by us or by other auditors and the unaudited financial statements as certified by management/approved by respective Board of Directors of these companies as at and for the year ended 31 March 2014 have been included in these consolidated financial statements, as these are not material to the consolidated financial statements. Our opinion is not qualified in respect of this matter.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W

For Appan & Lokhandwala Associates

Chartered Accountants

Firm's Registration No: 117040W

#### Aniruddha Godbole

Partner

Membership No: 105149

May 24, 2014 Mumbai

#### M. Subramanian

Partner

Membership No: 111106

May 24, 2014 Mumbai



# **CONSOLIDATED FINANCIAL STATEMENTS**

### **CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2014**

	La	

			(* III Lakiis)
Particulars	Notes	March 31, 2014	March 31, 2013
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	6	2,524	2,524
Reserves and surplus	7	176,788	156,042
		179,312	158,566
Share application money, pending allotment		-	-
(₹ Nil; previous year ₹ 8,600)			
Minority interest		4,633	4,330
Non-current liabilities			
Long-term borrowings	8	52,075	38,259
Deferred tax liability (net)	9	10,453	9,434
Other long-term liabilities	10	3,379	163
Long-term provisions	11	3,265	2,088
3		69,172	49,944
Current liabilities		,	,
Short-term borrowings	12	9,198	7,251
Trade payables	13	46,681	31,684
Other current liabilities	14	51,236	43,415
Short-term provisions	11	2,752	4,101
		109,867	86,451
Total		362,984	299,291
ASSETS Non-current assets Fixed assets			
Tangible fixed assets	15	132,475	132,969
Intangible fixed assets	16	5,279	3,904
Capital work-in-progress	15	731	1,239
Intangible fixed assets under development	16	34	154
Goodwill on consolidation	. 5	87,099	46,023
Non-current investments	17	5,556	9,206
Long-term loans and advances	18	25,392	26,665
Other non-current assets	19	294	283
		256,860	220,443
Current assets			
Current investments	20	13,468	9,385
Inventories	21	1,141	1,105
Trade receivables	22	57,150	38,245
Cash and bank balances	23	16,469	13,819
Short-term loans and advances	24	13,222	12,332
Other current assets	19	4,674 106,124	3,962 78,848
			,
TOTAL	4.5	362,984	299,291
Significant accounting policies	1-5		
Notes to the consolidated financial statements	6-43		

The notes referred to above form an integral part of the financial statements. As per our report of even date attached.

For B S R & Co. LLP

Aniruddha Godbole

Chartered Accountants Firm's Registration No: 101248W

M.Subramanian

Partner Partner Membership No: 105149 Membership No: 111106 For and on behalf of Board of Directors

Shashi Kiran Shetty Chairman and

Managing Director

Keki Elavia Director

Jatin Chokshi Chief Financial Officer

Shailesh Dholakia Company Secretary

Mumbai May 24, 2014 Mumbai May 24, 2014

For Appan & Lokhandwala Associates

Firm's Registration No: 117040W

Chartered Accountants

Mumbai May 24, 2014

#### CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

			(₹ In Lakns)
	Notes	March 31, 2014	March 31, 2013
Revenue from operations			
Sale of services	25	484,520	392,549
Other operating revenues	25	1,423	78
		485,943	392,627
Other income	26	3,650	6,618
Total revenue		489,593	399,245
		·	
Expenses			
Employee benefits expenses	27	72,762	56,340
Finance costs	28	5,632	4,144
Depreciation and amortization	29	17,546	14,735
Other expenses	30	374,050	300,671
Total expenses		469,990	375,890
Profit before exceptional items and tax		19,603	23,355
Exceptional items	31	-	1
Net profit before tax		19,603	23,354
Tax expenses:			
a) Current tax		3,746	6,323
Less: MAT credit entitlement		(980)	(3,126)
		2,766	3,197
b) Prior year credit		(1)	-
c) Deferred tax charge		1,394	1,924
Net profit before share of profit of associates and share of profit of Minority		15,444	18,233
Interest			
Less: Profit attributable to Minority Interest		(511)	(1,294)
Add: Share of profit of associates		-	35
Profit for the year		14,933	16,974
Earnings per share of face value of ₹ 2 each	32		
before exceptional items			
Basic (in ₹)		11.8	13.3
Diluted (in ₹)		11.8	13.3
Earnings per share of face value of ₹ 2 each	32		
after exceptional items			
Basic (in ₹)		11.8	13.3
Diluted (in ₹)		11.8	13.3
Significant accounting policies	1-5		
Notes to the consolidated financial statements	6-43		
The notes referred to show form an integral part of the financial statements			

The notes referred to above form an integral part of the financial statements. As per our report of even date attached.

For B S R & Co. LLP Chartered Accountants Firm's Registration No: 101248W For Appan & Lokhandwala Associates Chartered Accountants Firm's Registration No: 117040W For and on behalf of Board of Directors

**Aniruddha Godbole**Partner
Membership No: 105149

**M.Subramanian**Partner
Membership No: 111106

**Shashi Kiran Shetty** Chairman and Managing Director **Keki Elavia**Director

Jatin Chokshi Chief Financial Officer Shailesh Dholakia Company Secretary

Mumbai May 24, 2014 Mumbai May 24, 2014 Mumbai May 24, 2014





### CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2014

			(₹ in Lakhs)
		March 31, 2014	March 31, 2013
Α.	Cash flow from operating activities		
	Profits before taxation, share of profit/loss of associates and minority interest	19,603	23,354
	Adjustment for:		
	Depreciation / amortisation on fixed assets/investment property	17,546	14,735
	Gain on cancellation/settlement of derivatives	(1,479)	(4,434)
	(Reversal)/provision for doubtful debts	(820)	3,133
	Provision for doubtful advances	12	-
	Interest expense	5,632	4,144
	Interest income	(308)	(447)
	Dividend income	(54)	(42)
	Profit on sale of fixed assets	(167)	(365)
	Rental Income	(419)	(233)
	Profit on sale of current investments (net)	(480)	(806)
	Profit on sale of trade investments (net)	(88)	(1)
	Expense written back on lapse of employee stock options	(39)	(34)
	Operating profit before working capital changes	38,939	39,004
	Adjustment for:		
	Decrease / (Increase) in trade receivable	4,052	(5,212)
	(Increase) / decrease in loans and advances	(4,801)	2,180
	(Increase)/ decrease in inventories	(36)	146
	(Increase)/ decrease in unbilled revenue	(210)	890
	(Decrease)/ Increase in trade payables and current liabilities	(4,027)	1,296
	Increase in provisions for retirement benefits	881	479
	Cash generated from operating activities	34,798	38,783
	Taxes paid (net of refunds)	(3,726)	(6,341)
_	Net cash flow provided by operating activities (A)	31,072	32,442
В.	Cash flow from investing activities	/>	(10.10.1)
	Purchase of fixed assets	(15,584)	(19,401)
	Cash paid for acquisition net of cash acquired	(30,624)	- 1.700
	Proceeds from sale of trade investments	26	4,726
	Proceeds from sale of non current investments	1,201	- (0.4)
	Acquisition of investment property	-	(34)
	Share application money paid	-	(218) 785
	Refund of share application money	35	
	Proceeds from sale of fixed assets  (Purphase) (proceeds from sale of current investments (not)	2,685	440
	(Purchase)/proceeds from sale of current investments (net) Opening cash balance of Joint venture	(3,600) 10	(4,255)
	Opening cash balance of subsidiaries	10	12
	Inter-Company deposits given	_	(2,045)
	Inter-Company deposits given	1,682	2,038
	Rent received	419	233
	Bank deposits placed (having original maturity of more than three months)	(411)	359
	Redemption/maturity of bank deposits (having original maturity of more than three months)	590	(529)
	Dividend received	54	(323)
	Payment to Minority Group	(691)	(1,321)
		(031)	
	Proceeds from sale of Equity shares to Minority Group	-	80
	Proceeds share application money received from Minority Group	-	686
	Interest income	308	447
	Net cash flows (used in) investing activities (B)	(43,900)	(17,955)



#### CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2014

(₹ in Lakhs)

		March 31, 2014	March 31, 2013
C.	Cash flow from financing activities		
	Proceeds from long term borrowings	58,616	13,134
	Repayment of long term borrowings	(40,449)	(16,728)
	Proceeds from short term borrowings	8,649	-
	Repayment of short term borrowings from banks(net)	(7,225)	(2,036)
	Buyback of equity shares of the Company	-	(5,818)
	Share application money pending allotment {(₹ Nil) (previous year: ₹ 8,600)}	-	-
	Bills of exchange (net)	500	103
	Interest paid	(5,856)	(5,382)
	Dividend and dividend tax paid	(2,219)	(743)
	Realisation/settlement of derivatives	1,479	3,007
	Net cash flow (used in)/ provided by financing activities (C)	13,495	(14,463)
	Net increase / (decrease) in cash and cash equivalent (A+B+C)	667	24
	Opening Balance of Cash and Cash equivalents (refer note 4 below)	13,139	12,895
	Add/(Less): Exchange Difference on Translation of Foreign Currency Cash and cash Equivalents on Opening Cash and Cash Equivalents	2,158	220
	Closing balance of Cash and Cash equivalents (refer note 2 below)	15,964	13,139
		667	24
Not	es:		
1)	The above Cash flow statement has been prepared under the indirect method set out in Accounting Standard (AS)-3, Cash Flow Statement prescribed in the Companies (Accounting Standard) Rules, 2006.  Cash and cash equivalents at year end comprises:		
,	Cash on hand	250	303
	Balances with scheduled banks - current accounts - fixed deposit accounts - exchange earner's foreign currency account -dividend account Cheques/drafts on hand	15,224 487 - 2 1	12,496 11 327 2
		15,964	13,139

- 3) During the previous year, the Company has discontinued the use of proportionate consolidation from the date it has ceased to exercise joint control over jointly controlled entities. The effect on account of the same has not been considered in the above cash flow statement
- 4) During the current year, the Company has consolidated a joint venture company which was not consolidated in the earlier year as the operations of the same were not considered to be material. The effect on account of consolidation of the opening balance has not been considered in the above cash flow statement except for opening cash and bank balance which have been disclosed under cash flow from investing as "opening cash balance of joint venture" amounting to 10 Lakhs.

As per our report of even date attached.

For B S R & Co. LLP For Appan & Lokhandwala Associates For and on behalf of Board of Directors

Chartered Accountants

Chartered Accountants

Firm's Registration No: 101248W

Chartered Accountants

Firm's Registration No: 117040W

Aniruddha GodboleM.SubramanianShashi Kiran ShettyKeki ElaviaPartnerPartnerChairman andDirectorMembership No: 105149Membership No: 111106Managing Director

Jatin Chokshi Shailesh Dholakia
Chief Financial Officer Company Secretary

 Mumbai
 Mumbai
 Mumbai

 May 24, 2014
 May 24, 2014
 May 24, 2014



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 1 Company overview

Allcargo Logistics Limited ('the Company') was incorporated on 18 August 1993 and is a leading multinational company engaged in providing integrated logistics solutions and offers specialised logistics services across multimodal transport operations, inland container depot, container freight station operations, third party logistics operations and project and engineering solutions. The Company is listed on Bombay Stock Exchange Limited and National Stock Exchange of India Limited.

#### 2 Principles of consolidation

The consolidated financial statements relate to Allcargo Logistics Limited ('the Company') and all of its subsidiary companies and companies controlled, that is, companies over which the Company exercises control / joint control over ownership and voting power and the associates and joint ventures (herein after collectively referred to as 'the Group'). The consolidated financial statements have been prepared on the following basis:

- a. The financial statements of the Company and its subsidiaries are combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses after fully eliminating intra-Group balances and intra-Group transactions and resultant unrealized profits or losses in accordance with the accounting principles generally accepted in India ('Indian GAAP') and comply with the Accounting Standards prescribed in the Companies (Accounting Standards) Rules, 2006 issued by the Central Government under Section 211 (3C) of the Companies Act, 1956 read with the General Circular 15 / 2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013, in consultation with the National Advisory Committee on Accounting Standards ('NACAS') and relevant provisions of the Companies Act, 1956 ('the Act'), to the extent applicable. The financial statements are presented in India rupees rounded off to the nearest Lakhs.
- b. In translating the financial statements of a non-integral operation for incorporation in the consolidated financial statements, the assets and liabilities, both monetary and non-monetary, of the non-integral operation are translated at the closing exchange rate; income and expense items of the the non-integral operation are translated using the average exchange rates prevailing during the reporting period. All resulting exchange differences are accumulated in foreign currency translation reserve until the disposal of the net investment.
- c. On the disposal/closure of a non-integral operation, the cumulative amount of the exchange differences which have been deferred and which relate to that operation are recognised as income or expense in the same period in which gain/loss on disposal of the operation is recognised.
- d. Investments in subsidiaries are eliminated and differences between the costs of investment over the net assets on the date of the investment in subsidiaries are recognised as goodwill or capital reserve, as the case may be.
- e. Minority interest's share of net profit of consolidated subsidiaries for the period is identified and adjusted against the income of the Group in order to arrive at the net income attributable to the equity shareholders of the Company.
- f. Minority's share of net assets of consolidated subsidiaries is identified and presented in the consolidated balance sheet as a separate item from liabilities and the shareholders' equity.
- g. Investments in Joint Venture are dealt in accordance with Accounting Standard (AS) 27 "Financial Reporting of Interests in Joint Ventures" using the proportionate consolidation method. The Company discontinues the use of proportionate consolidation from the date it ceases to have joint control over a jointly controlled entity but retains, either in whole or in part, its interest in the jointly controlled entity. From the date of discontinuing the use of the proportionate consolidation, interest in the jointly controlled entity is accounted as an investment in accordance with Accounting Standard (AS) 13 "Accounting for Investments", or in accordance with Accounting Standard (AS) 23 "Accounting for investments in associates in consolidated financial statements" as appropriate. For this purpose, cost of the investment is determined as the Company's share in the net assets of the jointly controlled entity as at the date of discontinuance of proportionate consolidation and is adjusted with the carrying amount of the relevant goodwill/capital reserve, if any.
- h. Investment in associates, where the Company directly or indirectly through Subsidiaries holds 20% or more of equity, are accounted for using equity method in accordance with Accounting Standard (AS) 23 "Accounting for investments in associates in consolidated financial statements". The Company accounts for its share in the change of the net assets of the associates, post acquisition after eliminating unrealised profits and losses resulting from transactions between the Company and its associates to the extent of its share, through its statement of profit and loss to the extent such change is attributable to the Associates' statement of profit and loss, based on available information.
- i. If, under the equity method, the Company's share of losses of an associate equals or exceeds the carrying amount of the investment, the Company discontinues recognizing its share of further losses and the investment is reported at nil



value. Additional losses are provided for to the extent that the Company has incurred obligations or made payments on behalf of the associate to satisfy obligations of the associate that the Company has guaranteed or to which the Company is otherwise committed. If the associate subsequently reports profits, the Company resumes including its share of those profits only after its share of the profits equals the share of net losses that have not been recognised.

- j. Goodwill on consolidation represents the excess of purchase consideration over the net book value of assets acquired of the subsidiaries as on the date of investment. Goodwill on consolidation is not amortised but is tested for impairment on each balance sheet date and impairment losses are recognised, where applicable.
- k. As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented in the same manner as the Company's standalone financial statements. However, in case of depreciation it was not practicable to use uniform accounting policies in case of subsidiaries as mentioned in note 3 (c).
- I. The financial statements of the entities used for the purpose of consolidation are drawn upto the same reporting date as that of the parent Company, i.e. March 31, 2014.
- m. Investments other than in subsidiaries, associates and joint ventures are accounted as per the Accounting Standard (AS) 13 "Accounting for Investments".

#### 3 Significant accounting policies

The accounting policies set out below have been applied consistently to the periods presented in these financial statements except as explained in the note 4 on changes in accounting policies made in the previous year ended March 31, 2013.

#### (a) Basis of preparation of consolidated financial statements

These consolidated financial statements have been prepared and presented under the historical cost convention, on the accrual basis of accounting in accordance with the accounting principles generally accepted in India ('Indian GAAP') and comply with the Accounting Standards prescribed in the Companies (Accounting Standards) Rules, 2006 issued by the Central Government under Section 211 (3C) of the Companies Act, 1956 read with the General Circular 15 / 2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013, in consultation with the National Advisory Committee on Accounting Standards ('NACAS') and relevant provisions of the Companies Act, 1956 ('the Act'), to the extent applicable. The financial statements are presented in Indian rupees rounded off to the nearest Lakhs.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in Revised Schedule VI to the Companies Act, 1956. Based on the nature of the services and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current or non-current classification of assets and liabilities.

#### (b) Use of estimates

The preparation of financial statements in conformity with Generally Accepted Accounting Principles in India requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities on the date of the financial statements. Management believes that the estimates made in the preparation of the financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

#### (c) Fixed assets and depreciation/amortization

Fixed assets are stated at cost less accumulated depreciation / amortization and impairment losses, if any. Cost comprises of purchase price and any attributable cost such as duties, freight, borrowing costs, erection and commissioning expenses incurred in bringing the asset to its working condition for its intended use.

Until March 31, 2012, in respect of accounting period commencing on or after December 07, 2006 and ended on or before March 31, 2011, further extended to period ended on or before March 31, 2012 and subsequently extended till period ending on or before March 31, 2020, consequent to the insertion of paragraph 46 of Accounting Standard (AS) -11 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, [as more fully explained in Note no.3(n)],the cost of depreciable capital assets includes foreign exchange differences arising on translation of long term foreign currency monetary items as at the balance sheet date in so far as they relate to the acquisition of such assets.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Further, with effect from April 01, 2012, pursuant to the notification dated 29 December 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of the Accounting Standard (AS) 11 'The Effects of Changes in Foreign Exchange Rates', notified under the Companies (Accounting Standards) Rules, 2006, the Group opted to record foreign exchange transaction for all long term monetary liabilities, as per paragraph 46A of AS-11 (refer note 4).

Advance paid/ expenditure incurred on acquisition / construction of fixed asset or assets which are not ready for their intended use at each balance sheet date are disclosed under loans and advances on capital account or capital work-in-progress respectively.

Leases under which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Assets taken on finance lease are initially capitalised at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Depreciation on fixed assets (including on investment property) except leasehold improvements and ocean going ships is provided on straight line method in the manner and rates prescribed in Schedule XIV to the Act for the Group (excluding foreign subsidiaries). Depreciation is charged on a pro-rata basis for assets purchased / sold during the year.

Leasehold improvements are amortized over the primary period of lease.

On ocean going ships, depreciation is charged on remaining estimated useful life of asset under straight line method.

Assets costing less than ₹ 5,000 are fully depreciated in the year of acquisition.

In the case of foreign subsidiaries, the tangible assets are depreciated on a straight line basis, based on rules fixed in relation to the expected economic life of these assets in the Group without taking into account any residual value.

Asset class	Rate	Amount included in gross block*	Amount included in net block* (₹ in Lakhs)
Buildings	2%-10%	17,493	9,764
Plant and machinery	10%-33%	3,212	879
Furniture and fixtures	10%-33%	9,294	2,458
Other tangible assets	20%-33%	1,107	619

<sup>\*</sup> The impact of depreciation due to difference in depreciation rates is not material and hence the same is ignored.

#### (d) Intangible assets and amortisation

Intangible assets, other than goodwill on consolidation comprises of computer software, research and development rights, non compete agreement arising on account of Econocaribe acquisitions, licenses, leasing and software. The intangible assets are recognised when the asset is identifiable, is within the control of the Group, it is probable that the future economic benefits that are attributable to the asset will flow to the Group and cost of the asset can be reliably measured. Acquired intangible assets are recorded at the consideration paid for acquisition. Intangible assets are amortised on a straight line basis method as per the rates mentioned below:

Asset class	Rate of amortisation
Research and development	20%
Patent and licenses	20%
Non compete agreement (on account of acquisition)	20%
Software	20%
Leasing and similar rights	20%



#### (e) Impairment of assets

The Group assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Group estimates the recoverable amount of the asset. The recoverable amount is the greater of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value based on an appropriate discount factor. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.

#### (f) Investments

Investments that are readily realisable and intended to be held for not more than a year from the date of acquisition are classified as current investments. All other investments are classified as long- term investments. However, part of long term investments which is expected to be realised within 12 months after the reporting date is also presented under 'current assets' as "current portion of long term investment" in consonance with the current/ non-current classification scheme of Revised Schedule VI. Long term investments (including current portion thereof) are carried at cost less any other-than-temporary diminution in value, determined separately for each individual investment.

Current investments are carried at lower of cost and fair value. The comparison of cost and fair value is done separately in respect of each category of investments. Any reduction in the carrying amount and any reversals of such reductions are charged or credited to the statement of profit and loss.

#### (g) Investment property

Investment in land or buildings that are not intended to be occupied substantially for use by, or in operations of the Company or held for rental purpose is classified as investment property. It is measured at cost on initial recognition. Cost includes expenditure that is directly attributable to the acquisition or construction of the investment property. Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the property) is recognized in statement of profit and loss.

#### (h) Inventories

Inventories include spares and consumables for heavy equipment assets, bunker and lube oil. The same is valued at cost or net realisable value whichever is lower. The cost is determined on first in first out basis and includes all charges incurred for bringing inventories to their present condition and location.

#### (i) Borrowing costs

Borrowing costs that are attributable to the acquisition, construction or production of qualifying assets are treated as direct cost and are considered as part of cost of such assets. A qualifying asset is an asset that necessarily requires a substantial period of time to get ready for its intended use or sale. Capitalisation of borrowing costs is suspended in the period during which the active development is delayed beyond reasonable time due to other than temporary interruption. All other borrowing costs are charged to the statement of profit and loss as incurred.

#### (j) Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

#### i) Multimodal Transport Income:

Export revenue is recognised on sailing of vessel and import revenue is recognised upon rendering of related services.

#### ii) Container freight station Income:

Income from Container Handling is recognized as related services are performed.

Income from Ground Rent is recognized for the period the container is lying in the Container Freight Station. However, in case of long standing containers, the Income is accounted on accrual basis to the extent of its recoverability.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### iii) Project and equipment income:

Revenue for project division includes rendering of end to end logistics services comprising of activities related to consolidation of cargo, transportation, freight forwarding and customs clearance services. Income from Project division is recognised when the outcome of the service contract can be estimated reliably; contract revenue and costs are recognised as income and expense when the related activities are performed, measured by reference of the contract activity at the reporting date. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Equipment division mainly comprises of revenue earned from hiring of cranes, trailers and other fleets. Income from transportation of goods is recognized on completion of the delivery of goods/containers. Income from hiring of fleets is recognized on the basis of actual usage of the Group's fleets, as per the contractual terms.

#### iv) Vessel Operating Business:

In case of Vessel Operating Business, Freight and Demurrage earnings are recognized on completed voyage basis. Charter Hire Earnings are accrued on time basis.

#### v) Third party Logistics income:

Third Party Logistics service charges and management fees are recognised as and when the service is performed as per the contractual terms.

#### vi) Others:

Reimbursement of cost is netted off with the relevant expenses incurred, since the same are incurred on behalf of the customers.

Interest income is recognized on time proportion basis.

Dividend income is recognized when the right to receive dividend is established.

Profit/loss on sale of current investment is computed with reference to their average cost.

#### (k) Taxation

Income tax expense comprises current income tax and deferred tax charge or credit.

Current tax provision is made annually based on the tax liability computed in accordance with the provisions of the Income Tax Act, 1961.

The deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period) and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future; however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets are reviewed at each balance sheet date and written down or written up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realized.

Minimum Alternative Tax (MAT) credit is recognized as an asset in accordance with the recommendations contained in the Guidance Note issued by the Institute of Chartered Accountants of India. The said asset is created by way of a credit to the statement of profit and loss and shown as MAT Credit Entitlement. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT Credit Entitlement to the extent there is no longer convincing evidence to the effect that Company will pay normal Income Tax during the specified period.

#### (I) Employee benefits

#### (1) Short term employee benefits

Employee benefits payable wholly within twelve months of availing employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. The undiscounted amount of short-term employee benefits such as salaries and wages, bonus and ex-gratia to be paid in exchange of employee services are recognised in the period in which the employee renders the related service.



#### (2) Post employment benefits

#### Defined contribution plans:

In accordance with Indian regulations, all employees of the Indian entities receive employee benefits in the form of Provident Fund and Employees' State Insurance which are a defined contribution plan and the contributions are charged to the consolidated statement of profit and loss of the year when such contribution to such funds is due. The Group's contribution towards defined contribution benefit plan is accrued in compliance with the domestic laws of the country in which the consolidated foreign entities operate.

#### Defined benefit plan:

In case of defined benefit plans such as gratuity, the Group's net obligation in respect of the benefit scheme is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any plan assets is deducted.

The present value of the obligation under such defined benefit plan is determined based on actuarial valuation done by an independent actuary using the Projected Unit Credit Method at each balance sheet date, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

The obligation is measured at the present value of the estimated future cash flows. The discount rates used for determining the present value of the obligation under defined benefit plan, are based on the market yields on Government securities as at the balance sheet date.

When the calculation results in a benefit to the Group, the recognized asset is limited to the net total of any unrecognized actuarial losses and past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan.

Actuarial gains and losses are recognized immediately in the statement of profit and loss.

#### (3) Other long term employment benefits

#### Compensated absences:

Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related services are recognised as a liability at the present value of the defined benefit obligation at the balance sheet date as determined by an independent actuary based on projected unit credit method. The discount rates used for determining the present value of the obligation under other long term employment benefits plan, are based on the market yields on Government securities as at the balance sheet date.

#### (m) Employee's Stock Options Plan

In respect of stock options granted pursuant to the Company's Employee Stock Option Scheme ('ESOS'), the intrinsic value of the options (excess of market price of the share over the exercise price of the option) is treated as discount and accounted as employee compensation cost over the vesting period in accordance with SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 as amended from time to time.

#### (n) Foreign currency transactions

Foreign currency transactions are recorded at the spot rates on the date of the respective transactions. Exchange differences arising on foreign exchange transactions settled during the year are recognized in the statement of profit and loss account of the year.

The Central Government has vide its notification dated March 31, 2009 amended Accounting standard (AS) 11, "The Effects of Changes in Foreign Exchange Rates", notified under the Companies (Accounting Standards) Rules, 2006, to the extent it relates to the recognition of losses or gains arising on restatement of long-term foreign currency monetary items in respect of accounting periods commencing on or after December 07, 2006 and ended on or before 31 March 2011. This notification had been further extended to period ended on or before March 31, 2012 and subsequently extended till period ending on or before March 31, 2020.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

As stipulated in the notification, the Group has exercised the option to adopt the following policy irrevocably and retrospectively for accounting periods commencing from 1 April 2007.

Further, with effect from April 01, 2012, pursuant to the notification dated 29 December 2011, issuded by the Ministry of Corporate Affairs inserting the paragraph 46A of the Accounting Standard (AS)-11 "The Effects of Changes in Foreign Exchange Rates", notified under the Companies (Accounting Standards) Rules, 2006, the Company opted to record foreign exchange transaction for all long term monetary liabilities, as per paragraph 46A of Accounting Standard (AS)-11.

Long term monetary assets and liabilities, other than those which form part of the Group's net investment in non-integral foreign operations, denominated in foreign currency as at the balance sheet date are translated at the exchange rate prevailing on the balance sheet date and the net exchange gain / loss on such conversion, if any, is:

- (a) adjusted to the cost of the asset, where the long-term foreign currency monetary items relate to the acquisition of a depreciable capital asset (whether purchased within or outside India), and depreciated over the balance life of the assets; and,
- (b) accumulated in 'Foreign Currency Monetary Item Translation Difference Account' (FCMITDA) and amortised over the balance period of long-term monetary asset / liability, relating to non depreciable assets.

Other monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rates on that date; the resultant exchange differences are recognized in the statement of profit and loss. Non-monetary asset such as investments in equity shares, etc. are carried forward in the balance sheet at costs.

#### (o) Operating lease

Lease rentals in respect of assets acquired on operating leases are recognized in the statement of profit and loss on a straight line basis over the lease term.

Assets given by the Company and the Group under operating lease are included in fixed assets. Lease income from operating leases is recognised in the statement of profit and loss on a straight line basis over the lease term unless another systematic basis is more representative of the time pattern in which benefit derived from the leased asset is diminished. Costs, including depreciation, incurred in earning the lease income are recognised as expenses. Initial direct costs incurred specifically for an operating lease are deferred and recognised in the statement of profit and loss over the lease term in proportion to the recognition of lease income.

#### (p) Earnings per share (EPS)

The Basic EPS is computed by dividing the net profit attributable to the equity shareholders for the year by the weighted average number of equity shares outstanding during the reporting year. Diluted EPS is computed by dividing the net profit attributable to the equity shareholders for the year by the weighted average number of equity and dilutive equity equivalent shares outstanding during the year, except where the results would be anti-dilutive.

#### (q) Provision and contingent liabilities

The Company creates a provision where there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Contingent assets are not recognised in the consolidated financial statements.

#### 4. Changes in accounting policies

#### Exchange differences on long term foreign currency monetary items

During previous year, pursuant to the notification dated December 29. 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of the Accounting Standard (AS)- 11 "The Effects of Changes in Foreign Exchange Rates", notified under the Companies (Accounting Standards) Rules, 2006, the Company opted to record, from the current period foreign exchange transaction for all long term monetary liabilities, as per paragraph 46A of AS 11. As a result, exchange difference on long term monetary liabilities arising subsequent to April 01, 2011 is restated as per paragraph 46A of AS-11.



The change has resulted in increase of depreciation of ₹ 91 Lakhs, reduction in the finance charge of ₹ 820 Lakhs and increase in profit after tax of ₹ 747 Lakhs for the previous year.

The above adjustement includes interest reversal of ₹ 820 Lakhs and incremental depreciation of ₹ 28 Lakhs for the earlier period ended March 31, 2012.

#### 5. Consolidation

(a) The list of subsidiary companies, controlled directly or indirectly by the parent Company, which are included in the consolidated financial statements are as under:

#### Indian subsidiaries:-

		•	
No.	COUNTRY	NAME OF THE COMPANY	% HOLDING
1	India	Hindustan Cargo Limited	100.00
2	India	HC Logistics Limited	100.00
3	India	Credo Shipping Agencies (I) Private Limited	100.00
4	India	Contech Transport Services Private Limited	100.00
5	India	Comptech Solutions Private Limited	48.28
6	India	Amfin Consulting Private Limited	100.00
7	India	Ecu Line (India) Private Limited	100.00
8	India	Allcargo Shipping Co.Private Limited	100.00
9	India	South Asia Terminals Private Limited	51.00
10	India	Southern Terminals & Trading Private Limited	100.00
11	India	AGL Warehousing Private Limited	100.00
12	India	Allcargo Logistic Park Private Limited	51.00
13	India	Transindia Logistic Park Private Limited	70.00
14	India	ECU International (Asia) Private Limited	100.00
15	India	Combiline Indian Agencies Private Limited	98.95

#### Foreign subsidiaries:-

No.	COUNTRY	NAME OF THE COMPANY	% HOLDING
1	ALGERIA	Ecu-Line Algerie Sarl	100.00
2	ARGENTINA	Ecu Logistics S.A.	100.00
3	BELGIUM	Ecu-Line N.V.	100.00
4	BELGIUM	Ecu-Logistics N.V.	100.00
5	BELGIUM	Ecubro N.V.	100.00
6	BELGIUM	Ecu-Tech BVBA	100.00
7	BELGIUM	Ecuhold N.V.	100.00
8	BELGIUM	Ecu International N.V.	100.00
9	BELGIUM	Ecu Global Services N.V.	100.00
10	BELGIUM	HCL Logistics N.V.	100.00
11	BELGIUM	AGL N.V.	100.00
12	BELGIUM	Allcargo Belgium N.V.	100.00
13	BRAZIL	Ecu Logistics do Brasil Ltd.a	100.00
14	BRAZIL	Flamingo Line do Brasil Ltd.a	100.00
15	BULGARIA	Ecu-Line Bulgaria EOOD	100.00
16	CHILE	Ecu-Line Chile S.A.	100.00
17	CHILE	Flamingo Line Chile S.A.	100.00
18	CHINA	Ecu-Line Guangzhou Ltd	100.00
19	CHINA	China Consolidation Services Shipping Ltd	100.00
20	CZECH REP.	Ecu-Line (CZ) s.r.o.	100.00



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

No.	COUNTRY	NAME OF THE COMPANY	% HOLDING
21	ECUADOR	Ecu-Line del Ecuador S.A.	% HOLDING
22	ECUADOR	Flamingo Line del Ecuador S.A.	100.00
23	EGYPT	Ecu Line Egypt Ltd.	100.00
24	EL SALVADOR	Flamingo Line El Salvador SA de CV	100.00
25	GERMANY	Ecu-Line Germany GmbH	100.00
26	GHANA	ELWA Ghana Limited	100.00
27	GUATEMALA	Flamingo Line de Guatemala S.A.	100.00
28	HONG KONG	Ecu-Line Hong Kong Ltd.	100.00
29	HONG KONG	Ecu International Far East Ltd.	100.00
30	HONG KONG	CCS China Consolidation Services Company Ltd.	100.00
31	INDONESIA	PT EKA Consol Utama Line	100.00
32	ITALY	Ecu-Line Italia srl.	100.00
33	ITALY	Eurocentre Milan srl.	100.00
34	IVORY COAST	Ecu-Line Côte d'Ivoire Sarl	100.00
35	JORDAN	Jordan Gulf for Freight Services Agencies Co.LLC	100.00
36	MALTA	Ecu-Line Malta Ltd.	100.00
37	MEXICO	CELM Logistics SA de CV	100.00
38	MEXICO	Ecu Logistics de Mexico SA de CV	100.00
39	MOROCCO	Ecu-Line Maroc S.A.	100.00
40	NETHERLANDS	Ecu-Line Rotterdam BV	100.00
41	NETHERLANDS	Rotterdam Freight Station BV	100.00
42	PANAMA	Ecu-Line de Panama S.A.	100.00
43	PARAGUAY	Ecu-Line Paraguay S.A.	100.00
44	PHILIPPINES	Ecu-Line Philippines Inc.	100.00
45	POLAND	Ecu-Line Polska SP. Z.o.o.	100.00
46	QATAR	Ecu-Line Doha W.L.L.	100.00
47	ROMANIA	Ecu-Line Romania SRL	100.00
48	SINGAPORE	Ecu-Line Singapore Pte. Ltd.	100.00
49	SOUTH AFRICA	Ecu-Line South Africa (Pty.) Ltd.	100.00
50	SPAIN	Ecu-Line Spain S.L.	100.00
51	SPAIN	Mediterranean Cargo Center S.L. (MCC)	100.00
52	SRI LANKA	Ecu Line Lanka (Private) Ltd.	100.00
53	TUNISIA	Société Ecu-Line Tunisie Sarl	100.00
54	TURKEY	Ecu Uluslarasi Tas. Ve Ticaret Ltd. Sti.	100.00
55	UNITED ARAB EMIRATES	China Consolidated Company Ltd.	100.00
56	UNITED ARAB EMIRATES	Star Express Company Ltd.	100.00
57	UNITED KINGDOM	Ecu-Line UK Ltd.	100.00
58	URUGUAY	DEOLIX S.A.	100.00
59	URUGUAY	DLC	100.00
60	URUGUAY	Guldary S.A.	100.00
61	VENEZUELA	ELV Multimodal C.A.	100.00
62	VENEZUELA	Administradora House Line C.A.	100.00
63	MAURITIUS	Ecu-Line Mauritius Ltd.	100.00
64	DUBAI	Asia Line Ltd	100.00
65	VENEZUELA	Consolidadora Ecu- Line C.A	100.00
66	KENYA	Ecu Shipping Logistics (K) Ltd.	99.90
67	UNITED ARAB EMIRATES	Ecu-Line Middle East LLC	86.00



No.	COUNTRY	NAME OF THE COMPANY	% HOLDING
68	MALAYSIA	Ecu-Line (Johor Bahru) Snd. Bhd.	100.00
69	UNITED ARAB EMIRATES	Eurocentre FZCO	84.62
70	KENYA	Ecu-Line Kenya Ltd.	82.00
71	UNITED ARAB EMIRATES	Ecu-Line Abu Dhabi LLC	75.50
72	HONG KONG	CCS Shipping Ltd.	75.00
73	PERU	Flamingo Line del Peru S.A.	70.00
74	PERU	Ecu-Line Peru S.A.	70.00
75	JEDDAH	Ecu-Line Saudi Arabia LLC	70.00
76	ZIMBABWE	Ecu-Line Zimbabwe (Private) Ltd.	70.00
77	JAPAN	Ecu-Line Japan Ltd.	65.00
78	UNITED KINGDOM	S.H.E. Maritime Services Ltd.	63.00
79	GERMANY	Translogistik Internationale Spedition GmbH	80.27
80	AUSTRALIA	Ecu-Line Australia Pty Ltd.	60.00
81	NEW ZEALAND	Ecu-Line NZ Ltd.	60.00
82	THAILAND	Ecu-Line (Thailand) Co. Ltd.	57.00
83	CYPRUS	Ecu-Line Mediterranean Ltd.	55.00
84	CHINA	China Consolidation Services Ltd.	51.00
85	SWITZERLAND	Ecu-Line Switzerland GmbH	51.00
86	CANADA	Ecu-Line Canada Inc	50.00
87	CHILE	Cargo Freight Stations, S.A.	50.00
88	VIETNAM	Ocean House Ltd.	51.00
89	COLOMBIA	Ecu-Line de Colombia S.A.	100.00
90	COSTARICA	Conecli International S.A.	100.00
91	BELGIUM	European Customs Broker N.V.	70.00
92	VIETNAM	Ecu-Line Vietnam Co.Ltd	51.00
93	USA	Econocaribe Consolidators, Inc	100.00
94	USA	OTI cargo Inc	100.00
95	USA	Port International Inc	100.00
96	USA	Ecoline Storage Corp	100.00
97	USA	ECI Customs Brokerage, Inc	100.00
98	AUSTRALIA	Integrity Enterprises Pty Ltd	100.00
99	USA	PRISM Global, LLC	100.00
100	UNITED KINGDOM	FCL Marine Agencies B.V.	100.00

(b) The list of associate companies and joint ventures considered in the consolidated financial statements is as under:

Name of the Company	Country of	Nature of interest	% holding
Sealand Warehousing Private Ltd (upto June 20, 2012, the Company accounted this investment as Joint venture. Post sale of stake, the Company (w.e.f June 21, 2012) has accounted it as an Associate during the previous year[refer note 41]	India	Associate	26%
Gujarat Integrated Maritime Complex Private Limited (upto June 20, 2012, the Company accounted this investment as Joint venture. Post sale of stake, the Company (w.e.f June 21, 2012) has accounted it as an Associate during the previous year [refer note 41]	India	Associate	26%
Transworld Logistics and Shipping Services Inc.(Upto August 15, 2013 as the company has sold its entire 45% stake as on that date)	USA	Associate	45%
Transnepal Freight Services Private Limited	Nepal	Joint Venture	50%



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

- (c) With effect from April 01, 2013 the Company has consolidated Transnepal Freight Services Private Limited, which were not consolidated in the previous year, as the operations of the same was not considered to be material in that year. Necessary effects are given in the current year consolidated financial statements.
- (d) During the current year, the Company, through its step down wholly owned subsidiary company Ecuhold N.V., acquired 100% stake in an United Stated based logistic Company Econocaribe Consolidators and 75% stake in Rotterdam based FCL Marine Agencies. Econocaribe Condolidators is a leading Less than Container Load (LCL) consolidator (NVOCC) in the United States. Econocaribe Consolidators specialises in freight consolidation and Full Container Load (FCL) services to Latin America, the Caribbean, Europe, the Mediterranean, the Middle East, Africa and Asia. They also offer import LCL/FCL transportation services from around the world into the United States and Puerto Rico, FCL Marine Agencies Rotterdam is a leading neutral NVO service provider in FCL segment, operating in Europe, USA and Canada.

The financials of Econocaribe Consolidators and FCL Marine Agencies have been considered and consolidated in the present financials of the Company.

6 Share capital (₹ in Lakhs)

Chart Capital		
Particular	March 31, 2014	March 31, 2013
Authorised capital:		
177,475,000 (previous year: 175,000,000) equity shares of ₹ 2 each	3,550	3,500
5,000 (previous year: 5,000) 13% Non cumulative Redeemable Preference Shares of ₹ 100 each	5	5
500 (previous year: 500) 4% cumulative Preference Shares of ₹ 100 each	1	-
Nil (previous year: 5,000) 1% Non cumulative Redeemable Preference Shares of	-	5
₹ 100 each		
	3,556	3,510
Issued, subscribed and paid up:		
126,047,762 (previous year: 126,037,382) equity shares of ₹ 2 each, fully paid up	2,521	2,521
3,000 (previous year: 3,000) 13% Non cumulative Redeemable Preference Shares of $\stackrel{\rat}{\epsilon}$ 100 each, fully paid up	3	3
	2,524	2,524

#### Sub-notes:

 Reconciliation of the number of equity shares and preference shares outstanding at the beginning and at the year end is set as below:

	March 3	1, 2014	March 31, 2013	
Equity shares	Number of shares	Amount	Number of shares	Amount
	(Units)	(₹ in Lakhs)	(Units)	(₹ in Lakhs)
At the commencement of the year	126,037,382	2,521	130,173,831	2,604
Add: Shares issued on exercise of employee stock options during the year (₹ 20,760)	10,380	-	-	-
Less: Shares cancelled on buyback of Equity shares (refer note 43)	-	-	(4,136,449)	(83)
At the end of the year	126,047,762	2,521	126,037,382	2,521

	March 3	1, 2014	March 31, 2013		
13% Non Cumulative redeemable preference	Number of	Amount	Number of	Amount	
shares	shares		shares		
	(Units)	(₹ in Lakhs)	(Units)	(₹ in Lakhs)	
At the commencement of the year	3,000	3	3,000	3	
Add: Shares issued during the year	-	-	-	-	
At the end of the year	3,000	3	3,000	3	



	March 3	1, 2014	March 31, 2013			
1% Non cumulative redeemable preference shares	Number of shares	Amount	Number of shares	Amount		
	(Units)	(₹ in Lakhs)	(Units)	(₹ in Lakhs)		
At the commencement of the year	-	-	4,196	4		
Add: Shares issued during the year	-	-	-	-		
Less: Shares transferred on cessation of JV arrangements during the previous year	-	-	(4,196)	(4)		
At the end of the year	-	-	-	-		

#### ii) Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. During the year ended March 31, 2014, the Company has proposed final dividend of ₹ 1.50 per equity share (previous year: dividend of ₹ 1.50 per equity share). The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of the Company,remaining after distribution of all preferential amounts in proportion to the number of equity shares held.

#### iii) Rights, preferences and restrictions attached to preference shares

13% Non cumulative redeemable preference shares of ₹ 100 each shall be redeemed at the end of the 10th year from the date of allotment of preference shares at par or at a premium, either wholly or partly in one or more tranche at the option of the Company as may be determined by the Board of Directors of the Company from time to time. The preference shareholder shall be entitled to the dividend on the said preference shares @ 13% per annum as and when declared by the Company in accordance with the provisions of the Companies Act, 1956.

1% Non cumulative redeemable preference shares of ₹ 100 each shall be redeemed at the end of 10th year from the date of allotment of preference shares at par or at a premium, either wholly or partly in one or more tranche at the option of the company as may be determined by the Board of Directors of the Company from time to time. The preference shareholder shall be entitled to dividend on the said preference shares @ 1% per annum as and when declared by the Company in accordance with the provisions of the Companies Act, 1956. The said shares have been transferred on cessation of joint venture arrangements with the Group.

#### iv) Employee stock options

Terms attached to stock options granted to employees are described in note 39 regarding employee share based payments.

#### v) Particulars of shareholders holding more than 5% of a class of shares

Particulars of shareholders holding more than				
	March 3	1, 2014	March 3	1, 2013
Name of equity shareholder	Number	% of total shares in the class	Number	% of total shares in the class
Equity shares of ₹ 2 each fully paid-up held by- - Mr.Shashi Kiran Shetty	81,623,390	64.76	81,623,390	64.76
	March 3	1, 2014	March 3	1, 2013
Name of preference shareholder	March 3 Number	% of total shares in the class	March 3 Number	1, 2013 % of total shares in the class

vi) Shares reserved for issue under options and contracts/ commitments for sale of shares/disinvestment



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## **CONSOLIDATED FINANCIAL STATEMENTS**

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

	March 3	1, 2014	March 31, 2013		
Particulars	Number	Amount	Number	Amount	
	(Units)	(₹ in Lakhs)	(Units)	(₹ in Lakhs)	
Under Allcargo Employee Stock Option plan 2006 ( at an exercise price of ₹ 2 per equity share) (2014: Nil; Previous year: ₹ 60,000)	-	-	30,000	-	

vii) Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:

#### During the five-year period ended March 31, 2014 (March 31, 2013)

- (i) 17,302 (previous year: 19,767) equity shares of ₹ 2 each , fully paid up have been alloted as bonus shares by capitalisation of general reserve and securities premium account.
- (ii) 86,265 (previous year: 91,850) equity shares of ₹ 2 each under Employee Stock Option Plans for which only exercise price has been recovered in cash.
- (iii) During the previous previous year, the Company has bought back and extinguished 41,36,449 equity shares at an average price of ₹ 139.69 per equity share for an aggregate amount of ₹ 5,817 Lakhs (refer note 43).

Particulars  Capital reserve  At the commencement of the year	March 31, 2014	March 31, 2013
•		
At the commencement of the year		
, , , , , , , , , , , , , , , , , , , ,	7,884	7,749
Add: Additions due to foreign exchange translation	1,460	135
At the end of the year	9,344	7,884
Securities premium account		
At the commencement of the year	48,061	54,608
Add: Securities premium received on shares issued on Employee stock option exercised during the year	s <b>14</b>	-
Less: Premium paid on buy back of equity shares	-	(5,734)
Less: Effect of Cancellation of Investments made by Merged entity in the holding company (refer note 42)		-
Less: Capitalised on issue of Bonus shares issued during the year (2014 ₹ 2,160 previous year: ₹ Nil)	;	-
Less: Minority interest	-	(398)
Less: Elimination on disposal of joint venture	-	(415)
At the end of the year	47,440	48,061
Employee stock options outstanding account		
At the commencement of the year	53	87
Less: Employee stock option exercised during the year	(14)	-
Less: Employee stock option lapsed during the year	(39)	(34)
At the end of the year	-	53
General reserve		
At the commencement of the year	15,164	13,937
Add: Amount transferred from Surplus	561	1,156
Add: Transfer on account of scheme of amalgamtion (refer note 42)	1,332	-
Add: Additions due to foreign exchange translation	771	71
At the end of the year	17,828	15,164
Capital redemption reserve		
At the commencement of the year	104	3
Add: Amount transferred from the statement of profit and loss on buyback of equit shares	y -	83
Add: Created during the year out of free reserves for redemption of Preference share	s -	18
At the end of the year	104	104



7 Reserves and surplus (Contd.)

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Tonnage Tax reserve		
At the commencement of the year	-	152
Add: Amount transferred from Surplus	18	-
Less: Amount transferred to tonnage tax reserve (utilised)	-	(152)
At the end of the year	18	-
Tonnage Tax reserve (utilised)		
At the commencement of the year	152	-
Add: Amount transferred from tonnage tax reserve	-	152
At the end of the year	152	152
Exchange Translation reserve		
At the commencement of the year	3,487	2,673
Add: Additions due to foreign exchange translation	4,800	814
At the end of the year	8,287	3,487
Surplus in statement of Profit and loss		
At the commencement of the year	81,422	67,456
Add: brought forward loss [refer note 5(c)]	21	(4)
Add: Transfer on account of scheme of amalgamtion (refer note 42)	11	-
Add: Profit for the year	14,933	16,974
Add: Elimination on disposal of Joint venture	19	455
	96,406	84,881
Less : Appropriations		
- Proposed equity dividend [₹ 1.50 per share (previous year: ₹ 1.50)] per equity share of ₹ 2 each*	1,891	1,882
- Tax on proposed equity dividend*	321	320
- Transfer to general reserve	561	1,156
- Transfer to tonnage tax reserve	18	-
- Creation of capital redemption reserve for redemption of preference shares	-	19
- Transfer to capital redemption reserve on buy back of equity shares	-	82
Total appropriations	2,791	3,459
Net surplus in the statement of consolidated profit and loss	93,615	81,422
Less: Equity shares of the Company held by wholly owned subsidiary (refer note 42)	-	(285)
Total reserves and surplus	176,788	156,042

<sup>\*</sup> Proposed equity dividend and tax on proposed dividend for previous year are net of reversal of excess provision of earlier year pertaining to equity shares bought back before the record date of dividend, aggregating to ₹ 13 Lakhs and ₹ 2 Lakhs respectively.

#### 8 Long-term borrowings

Particular	Non-curre	nt portion	Current portion*		
Particulars	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
Term loans (secured)					
From banks	47,010	14,933	13,148	4,184	
Buyers' credit	919	17,666	22,722	21,031	
From financial institutions and others	-	-	-	73	
Finance lease obligations [refer note 35 (c)]	1,721	1,716	457	327	
Vehicle finance loans	1,644	3,163	1,611	1,543	
Term loans (unsecured)					
Loan from minority shareholder	781	781	-	-	
	52,075	38,259	37,938	27,158	

<sup>\*</sup> Amount disclosed under 'other current liabilities' - refer note 14.





#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### (A) Nature of the security

- (i) Term loans from banks are secured against fixed assets, mortgage of certain immovable properties, current assets of certain subsidiaries and the same are backed by Corporate Guarantee given by holding Company, Stand by Letter of Credits from an Indian Bank.
- (ii) Buyers' credit is secured against equipment financed by the Bank.
- (iii) Assets taken on finance lease are secured against specific immovable property.
- (iv) Vehicle finance loans are secured against vehicles finance by banks.

#### (B) Repayment schedule of Long-term borrowings

#### (i) Term loans from banks

(₹ in Lakhs)

Rate of Interest		Repayment Schedule						
	2013-14	13-14 2014-15 2015-16 2016-17 2017-18 2018-19 2019-20 20						2021-29
2% - 11.25%	-	13,148				1,353		
	(4,184)	(4,172)	(3,729)	(2,095)	(1,250)	(1,250)	(625)	(1,812)

#### (ii) Buyers' credit from banks

(₹ in Lakhs)

Rate of Interest		Repayment Schedule			
	2013-14	2014-15	2015-16	2016-17	
1% - 5%	-	6,571	-	-	
	(21,031)	(6,447)	(-)	(-)	
5% - 10%	-	16,152	-	919	
	(-)	(11,219)	(-)	(-)	

#### (iii) Vehicle finance rupee loan from banks

(₹ in Lakhs)

Rate of Interest	Repayment Schedule				
	2013-14 2014-15 2015-16 2016-17 20				
8-12%	-	1,611	1,276	359	9
	(1,543)	(1,588)	(1,246)	(329)	(-)

The Vehicle loan has to be repaid based on monthly instalment during the period from April 01, 2015 to 7 July 2017 and the Buyers' credit are paid based on the contractual terms, starting April 02, 2014 to March 15, 2016.

#### (iv) Loan from minority shareholder

(₹ in Lakhs)

Rate of Interest	Repayment Schedule
	2015-16
10.00%	781
	(781)

#### 9 Deferred tax liability (net)

**Particulars** 

(₹ in Lakhs)

March 31. 2014 March 31. 2013

Deferred tax liability		
Excess of depreciation/ amortisation on fixed assets under income-tax law over	12,837	11,715
depreciation/ amortisation provided in accounts		
Others	-	-
	12,837	11,715
Deferred tax assets		
Provision for employee benefits	215	183
Expenditure covered by section 43B of Income-tax Act, 1961	3	2
Preliminary Expenses under section 35D/35 DD of Income Tax Act, 1961	39	94
Provision for doubtful trade receivables	1,228	1,406
Carry forward losses	896	460
Others	3	136
	2,384	2,281
Deferred tax liability (net)	10,453	9,434



#### 10 Other long-term liabilities

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Security deposit received	200	157
Advance received from customers	5	6
Purchase consideration payable [refer note 5(d)]	3,174	-
	3,379	163

#### 11 Provisions

(₹ in Lakhs)

	Long	-term	Short-term		
Particulars	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
Provision for employee benefits					
Gratuity (refer note 36)	387	191	80	5	
Compensated absences (refer note 36)	2,878	1,867	139	147	
	3,265	2,058	219	152	
Other provisions					
Proposed equity dividend	-	-	1,891	1,896	
Tax on proposed equity dividend	-	-	321	322	
Provision for current tax [net of advance tax of ₹	-	30	321	1,731	
4,221 Lakhs, (previous year ₹ 7,189 Lakhs)]					
	-	30	2,533	3,949	
	3,265	2,088	2,752	4,101	

#### 12 Short-term borrowings

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Unsecured		
Rupee term loan	-	3,500
Secured		
Buyers' credit	238	215
Working capital term loan	6,970	3,476
Cash Credit	1,490	60
Bills discounting	500	-
	9,198	7,251

#### **Notes**

- (a) Rupee term loan represents working capital loan carrying interest @ 12% p.a. and it was repaid on April 16, 2013.
- (b) Buyers' credit is secured against equipment financed by the bank.
- (c) Working Capital Loan is secured against certain immovable property, pari-pasu charge on present and future movable assets, inventories and book debts.
- (d) Cash credit facilities from bank carry interest ranging from 10-13% p.a. computed on a monthly basis on the actual amount utilised, and are repayable on demand. These are secured against immovable property situated in Mumbai, pari pasu charge on present and future movable assets, inventories and book debts.

  (e) Bills discounting facilities carry interest ranging from 11-13% p.a. and are repayable over a period of 45 to 90 days.

#### 13 Trade payables

Particulars	March 31, 2014	March 31, 2013
Trade payables	46,173	31,356
Acceptances	508	328
	46,681	31,684



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 14 Other current liabilities

Other current liabilities		(₹ in Lakhs)
Particulars	March 31, 2014	March 31, 2013
Current maturities of long-term borrowings (refer note - 8)	37,481	26,831
Current maturities of finance lease obligations [refer note 35 (c) and 8]	457	327
Interest accrued and due on borrowings	16	166
Interest accrued but not due on borrowings	329	403
Forward cover premium payable	273	215
Advance received from customers	1,511	606
Security deposit	80	64
Capital creditors	409	3,675
Income received in advance	3,824	1,999
Amount liable to be deposited to investor education and protection fund but not yet due for deposits  - Unpaid dividend	2	2
Statutory dues payable	L	_
Service tax payable	53	72
TDS payable	660	497
VAT/WCT payable	720	1,493
ESIC payable	1	1, 100
Professional tax payable	2	1
Provident fund payable	732	469
Pension fund payable	681	430
Others	4	_
Employee benefits payable	1,642	2,159
Director commission payable	354	827
Advance against sale of assets	_	91
Advance against sale of investments	_	2,333
Temporary book overdraft	_	80
Purchase consideration payable [refer note 5(d)]	1,754	600
Others	251	75
	51,236	43,415

5 Tangible fixed assets												(₹ in	Lakhs)
Description	Freehold Land	Leasehold Land	Building i	Leasehold improvements	Plant and machinery	Vessels	Heavy equipments & Commercial vehicle	Other vehicles Eq	Office Equipment - Others	Office Equipment - Computers	Office Furniture ment - & puters fixtures	ner Sie	Total
Gross Block													
Balance as at April 01, 2012	11,351	2,068	30,949	655	5,525	4,282	88,793	391	637	1,329	8,776	435	158,191
Additions	233	438	10,354	29	3,374	3,700	6,444	14	330	247	1,806	139	27,108
Disposals	(5,006)	•	(20)	•	(661)	•	(880)	(10)	(23)	(86)	(382)	(8)	(7,101)
Other adjustments:													
Exchange differences	1	1	379	1	93	1	3,625	1	1	1	27	39	4,163
Balance as at March 31, 2013	6,578	2,506	41,662	684	8,331	7,982	97,982	395	944	1,478	10,214	909	182,361
Balance as at April 01, 2013	6,578	2,506	41,662	684	8,331	7,982	97,982	395	944	1,478	10,214	909	182,361
Additions	•	•	1,670	364	750	15	1,078	13	86	127	1,053	276	5,444
Acquisitions during the year [refer	•	•	401	•	110	•	•		•	•	436	122	1,069
note o(d)] Disposals	•	•	(46)	9	(176)	•	(201)	(18)	6	6	(429)	8	(1,230)
Other adjustments:							•		<u> </u>		•		`
Exchange differences	•	•	2,564	•	490	•	4,894	•	•	•	926	113	9,037
Others [refer note 5(c)]	9	•	136	•	27	•	•	ဖ	ß	Ξ	က	က	201
Balance as at March 31, 2014	6,588	5,506	46,387	1,042	9,532	7,997	103,447	396	1,040	1,607	12,223	1,117	196,882
Depreciation													
Balance as at April 01, 2012	•	638	6,291	145	2,435	815	19,163	117	78	842	5,276	271	36,071
Depreciation for the year	•	176	1,445	40	381	873	10,103	36	39	171	926	86	14,318
Accumulated depreciation on disposals/ adjustments	•	1	111	•	(248)	'	(408)	(10)	(11)	(96)	(269)	(67)	(266)
Balance as at March 31, 2013	•	814	7,847	185	2,568	1,688	28,858	143	106	918	5,963	302	49,392
Balance as at April 01, 2013	•	814	7,847	185	2,568	1,688	28,858	143	106	918	5,963	302	49,392
Depreciation for the year	•	179	1,413	51	029	944	8,634	92	47	176	1,185	110	13,485
Acquisitions during the year [refer note 5/d)]	•	•	12	•	S	•	•	٠	•	•	100	'	117
Other Adjustments	٠	,	∞	•	10	•	•	ß	6	10	7	-	45
Accumulated depreciation on	•	•	1,090	•	261	•	(441)	(17)	(2)	6	403	83	1,368
disposals / adjustments  Balance as at March 31, 2014	ľ	993	10,370	236	3,514	2,632	37,051	207	160	1,095	7,653	496	64,407
As at March 31, 2013	6,578	4,692	33,815	499	5,763	6,294	69,124	252	838	260	4,251	303	132,969
As at March 31, 2014	6,588	4,513	36,017	806	6,018	5,365	966,396	189	880	512	4,570	621	132,475
Capital work-in-progress		!											
Balance as at April 01, 2012	•	15	6,386	•	•	•	2,008	Ψ-	•	•	-	•	8,411
Additions	1	Ξ	10,412	1	89	1	4,699	-	56	4	-	1	15,222
Assets capitalised during the year*	'	(26)	(15,605)	1	(30)	1	(6,705)	(2)	(26)	•	1	1	(22,394)
Balance as at March 31, 2013	1	•	1,193	1	38	1	2		1	4	2	1	1,239
Balance as at April 01, 2013	•	•	1,193	•	88	•	7	•	•	4	7	•	1,239
Additions	•	•	1,054	•	65	•	141	•	4	5	•	•	1,277
Assets capitalised during the year		•	(1,729)	•	(8)	•	(26)	•	(4)	(11)	(1)	•	(1,785)
Balance as at March 31, 2014	•	•	518	•	95	•	117		•		-	•	731

<sup>\*</sup> includes cenvat on capital goods



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 15 Tangible fixed assets (Contd.)

- 1) Pursuant to the notification dated December 29, 2011, issued by the Ministry of Corporate Affairs inserting the paragraph 46A of Accounting Standard 11 ('AS 11') 'The Effects of Changes in Foreign Exchange Rates', the Company opted to record, from the previous year ended March 31, 2013, foreign exchange transaction for all the long term monetary liabilities, as per paragraph 46A of AS11. As a result, exchange difference on long term monetary liabilities arising subsequent to April 01, 2011 is restated as per the para 46A This change has resulted in increase in depreciation of ₹ 91 Lakhs, reduction in the finance charges of ₹ 820 Lakhs and increase in profit after tax of ₹ 746 Lakhs for the year ended March 31, 2013.
- 2) Additions to gross block and accumulated depreciation on account of acquisitions during the year include the value of fixed assets acquired from Econocaribe Consolidators Inc Group.
- 3) The Company has leased out Cranes and Equipments for a period ranging 6-9 months. The Lease rental income recognised in the statement of profit and loss is ₹ 23,023 Lakhs (previous year ₹ 23,439 Lakhs). The gross value of the assets leased out is ₹ 93,012 Lakhs (previous year : ₹ 82,830 Lakhs). Accumulated depreciation of the asset leased out is ₹ 32,542 Lakhs (previous year : ₹ 23,916 Lakhs). The depreciation recognised in the statement of profit and loss account for the assets leased out during the year is ₹ 7,787 Lakhs (previous year ₹ 9,347 Lakhs)
- 4) The gross and net carrying amount of assets acquired under finance leases and included in above is as follows:-

Particulars		March 31, 2014			March 31, 2013	
	Gross Block	Accumulated Depreciation/ impairment		Gross Block	Accumulated Depreciation/ impairment	
Building	4,979	2,504	2,475	4,193	1,899	2,294

- 5) Deductions/Adjustments includes foreign exchange difference arising due to translation of all foreign subsidiaries fixed assets at closing exchange rate.
- 6) During the previous year, the Company has discontinued the use of proportionate consolidation from the date it has ceased to exercise joint control over jointly controlled entities which includes Sealand Warehousing Private Limited and Gujrat Integrated Maritime Complex Private Limited. Previous year disposal/adjustments include the value of fixed assets adjusted on account of the discontinuance of use of proportionate consolidation method for accounting of fixed assets of these companies (refer note 41).

16 Intangible fixed assets (₹ in Lakhs)

intaligible lixed assets					(	
Description	Research and Development / Licenses and Concessions	Non compete Agreement	Software Packages	Leasing & Similar Rights	Goodwill on Merger	Total
Gross Block						
Balance as at April 01, 2012	3,836	-	462	1,093	-	5,391
Additions	80	-	177	420	-	677
Disposals	-	-	-	-	-	-
Other adjustments						
Exchange differences	59	-	-	10	-	69
Balance as at March 31, 2013	3,975	-	639	1,523	-	6,137
Balance as at April 01, 2013	3,975	-	639	1,523	-	6,137
Acquisitions during the year	15	1,157	-	-	-	1,172
Additions	49	-	197	11	3,410	3,667
Disposals	(29)	-	-	(21)	-	(50)
Other adjustments						
Exchange differences	661	22	1	199	-	883
Balance as at March 31, 2014	4,671	1,179	837	1,712	3,410	11,809
Amortisation						
Balance as at April 01, 2012	1,196	-	151	596	-	1,943
Amortisation for the year	156	-	90	71	-	317
Accumulated amortisation on disposals	(22)	-	-	(5)	-	(27)
Balance as at March 31, 2013	1,330	-	241	662	-	2,233
Balance as at April 01, 2013	1,330	-	241	662	-	2,233
Amortisation for the year	154	231	114	59	3,410	3,968
Accumulated amortisation on disposals	(25)	-	-	(14)	-	(39)
Other adjustments						
Exchange differences	252	4	-	112	-	368
Balance as at March 31, 2014	1,711	235	355	819	3,410	6,530
As at March 31, 2013	2,645	-	398	861	-	3,904
As at March 31, 2014	2,960	944	482	893	-	5,279
Intangibles assets under development						
Balance as at April 01, 2012	-	-	132	-	-	132
Additions	-	-	150	-	-	150
Assets capitalised during the year	-	-	(128)	-	-	(128)
Balance as at March 31, 2013	-	-	154	-		154
Balance as at April 01, 2013	-	-	154	-	-	154
Additions	-	_	88	-	-	88
Assets capitalised during the year	-	-	(208)	-	-	(208)
Balance as at March 31, 2014	-	-	34	-	-	34

<sup>1)</sup> Deductions/Adjustments includes foreign exchange difference arising due to translation of all foreign subsidiaries fixed assets at closing exchange rate.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 17 Non-current investments

(valued at cost unless stated otherwise)

(I)	Other investments	(₹ in Lakhs)	,

Other investments		(₹ in Lakhs)
Particulars	March 31, 2014	March 31, 2013
Other investments: quoted		
Investment in equity instruments (fully paid-up)		
1,800 (previous year: 1,800) Equity Shares of Tata Motors Limited of ₹ 2 each	1	1
500 (previous year: 500) Equity Shares of Sree Rayalseema Alkalies and Allied	-	-
Chemicals Limited of ₹ 10 each (₹ 25,755, previous year: ₹ 25,755)		
Nil (previous year: 125) Equity Shares of Gateway Distripark Limited of ₹ 10	-	-
each (₹ Nil, previous year: ₹ 24,852)		0
1,908 (previous year: 1,970) Equity Shares of Reliance Industries Limited of ₹ 10 each	2	2
47 (previous year: 47) Equity Shares of Reliance Capital Limited of ₹ 5 each	_	_
(₹ 2,363, previous year: ₹ 2,363)		
954 (previous year: 954) Equity Shares of Reliance Communication Limited of	1	1
₹ 10 each		
71 (previous year: 71) Equity Shares of Reliance Infrastructure Limited of ₹ 10	-	-
each (₹ 13,270, previous year: ₹ 13,270)		
238 (previous year: 238) Equity Shares of Reliance Power Limited of ₹ 10 each	-	-
(₹ 1,272, previous year: ₹ 1,272)		
1,000(previous year: Nil) Equity Shares of Gujarat Industrial Power Corporation Limited of ₹ 10 each (₹ 40,996, previous year: ₹ 40,996)	-	-
Nil (previous year: 500) Equity Shares of Avon Organics Limited of ₹ 10 each	_	_
(₹ Nil, previous year: ₹ 21,585)		
Nil (previous year: 500) Equity Shares of DCM Shree Ram Industries Limited of	-	1
₹ 2 each		
Nil (previous year: 100) Equity Shares of India Cements Limited of ₹ 10 each	-	-
(₹ Nil, previous year: ₹ 21,998)		
Nil (previous year: 1,000) Equity Shares of KG Denim Limited of ₹ 10 each	-	-
(₹ Nil, previous year: ₹ 42,180) Nil (previous year: 1,000) Equity Shares of Kohinoor Foods Limited of ₹ 10 each	_	1
Nil (previous year: 1,000) Equity Shares of Pricol Limited of ₹ 1 each	_	1
Nil (previous year: 7,000) Equity Shares of Rane Madras Limited of ₹ 10 each	_	1
Nil (previous year: 885) Equity Shares of KEC International Limited of ₹ 10 each	_	1
	-	ı
512 (Previous year: 512) Equity Shares of Navneet Education Limited of ₹ 2 each (₹ 12,050, previous year: ₹ 12,050)	-	-
Nil (previous year: 500) Equity Shares of Andhra Petrochemicals Limited of ₹ 10	_	-
each (₹ Nil, previous year: ₹ 9,547)		
Nil (previous year: 1,000) Equity Shares of KS Oils Limited of ₹ 1 each	-	1
Nil (previous year: 1,500) Equity Shares of Crane Software Limited of ₹ 10 each	-	1
Nil (previous year: 1,500) Equity Shares of KCP Sugars Limited of ₹ 10 each	-	-
(₹ Nil, previous year: ₹ 38,066)		
Nil (previous year: 1,500) Equity Shares of AMD Metplast Limited of ₹ 10 each	-	-
(₹ Nil, previous year: ₹ 44,343)		
Nil (previous year: 1,000) Equity Shares of Ramco Industries Limited of ₹ 10 each	-	1
Nil (previous year: 100) Equity Shares of Trent Limited of ₹ 10 each	-	1
Nil (previous year: 200) Equity Shares of Aban offshore Limited of ₹ 2 each	-	1
Nil (previous year: 1,000) Equity Shares of Hindustan Zinc Limited of ₹ 10 each	-	1



### 17 Non-current investments (Contd.)

(valued at cost unless stated otherwise)

Other investments		(₹ in Lakhs)
Particulars	March 31, 2014	March 31, 2013
Nil (previous year: 1,500) Equity Shares of Somany Ceramics limited of ₹ 10 each	-	1
Nil (previous year: 1,000) Equity Shares of Jayaswal Neco Industries Limited of	-	-
₹ 10 each (₹ Nil, previous year: ₹ 31,178)		
Nil (previous year: 1,085) Equity Shares of Apcotex Limited of ₹ 10 each	-	1
(A)	4	17
Trade investments : unquoted		
Investment in equity instruments of companies (fully paid-up)		
10 (previous year: 10) Equity shares of Alltrans Port Management Private Limited of ₹ 100 each (₹ 1,000, previous year: ₹ 1,000)	-	-
43,600 (previous year: 21,800) Equity shares of Transnepal Freight Services	-	14
Private Limited of Nepal Rupees 100 each [refer note 5(c)]		
4,000 (previous year: 4,000) Equity Shares of Zorastrian Co-op. Bank Limited	1	1
of ₹ 25 each		
30 (previous year: 30) Equity Shares of Mandvi Co-op. Bank Limited of ₹ 10	-	-
each (₹ 300, previous year: ₹ 300)	07	0.4
70 (previous year: 70) Equity Shares of European Custom Broker N.V. of Euro 620 each	37	31
10 (previous year: 10) Equity Shares of Ecu Nordic N.V. of Euro 25 each		-
(₹ 20,644, previous year: ₹ 17,386)		
25 (previous year: 25) Equity Shares of International Negotiation Associates of	13	11
Euro 620 each		
(B)	51	57
Investment in equity instruments of associates (fully paid-up)		
Cost of Investments:		
Nil (Previous year: 90) Ordinary shares of Transworld Logistics and Shipping Services Inc. of USD 500 each	-	106
Nil (Previous year: 2,430,900) Equity shares of Sealand Warehousing Private	_	243
Limited of ₹ 10 each		210
Nil (Previous year: 26,000) Equity shares of Gujarat Integrated Maritime Complex	-	3,043
Private Limited of ₹ 10 each		
Add: Share of post acquisition profit	-	35
(C)	-	3,427
Other non-current investments		
Investment property (at cost less accumulated depreciation)		
Freehold Land	89	89
Building	5,881	5,881
Less: adjustments	(111)	-
Less: Accumulated depreciation	(358)	(265)
Net book value (D)	5,501	5,705
(A)+(B)+(C)+(D)	5,556	9,206
Quoted non-current investments		
Quoted non-current investments Aggregate book value	4	17
	4 32	17 -
Aggregate book value		17 - 57



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 18 Long-term loans and advances

(₹ in Lakhs)

Long-term loans and advances	N		0	(₹ in Lakhs)
Particulars		nt portion		portion
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
To parties other than related parties				
(Unsecured and considered good)				
Capital advances	3,935	4,047	-	-
(A)	3,935	4,047	-	-
(Unsecured)				
Security deposits				
Considered good	1,779	1,939	49	67
Considered doubtful	30	25	5	-
Less: Provision for doubtful deposits	(30)	(25)	(5)	-
(B)	1,779	1,939	49	67
Other loans and advances				
(Unsecured and considered good)				
Loans to employees	6	9	10	5
Inter corporate deposits	599	545	-	1,682
Balance with customs and ports	-	6	-	-
Prepaid expenses	59	36	254	275
CENVAT credit receivable	-	85	-	2
Advance tax recoverable (net of provisions of ₹	2,525	3,924	-	198
11,182 Lakhs (previous year: ₹ 4,446 Lakhs)				
MAT credit entitlement	13,285	12,805	500	-
Other advances	904	821	2	-
(C)	17,378	18,230	766	2,162
(D)=(A)+(B)+(C)	23,092	24,216	815	2,229
To related parties				
(Unsecured and considered good)				
Security deposits (refer note 37)	2,300	2,450	168	14
(E)	2,300	2,450	168	14
(F)=(D)+(E)	25,392	26,665	983	2,243

#### 19 Other non-current assets

(unsecured considered good, unless stated otherwise)

Particulars	Non-c	urrent	Cur	rent
Particulars	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Non current bank balance (refer note 23)	258	9	-	-
(A)	258	9	-	-
Others				
Contractually reimbursable expenses	-	-	344	-
Foreign currency receivable	-	-	240	203
Unamortised premium on forward contracts	-	-	167	7
Unbilled revenue	-	64	3,680	3,406
Advance towards share application money	-	-	239	253
Interest accrued on fixed deposits	-	-	4	3
Insurance claim receivable	36	210	-	90
(B)	36	274	4,674	3,962
(A)+(B)	294	283	4,674	3,962



#### 20 Current investments

(valued at lower of cost and fair value)

(valued at lewer of each and rain value)		(t iii =aitiio)
Particulars	March 31, 2014	March 31, 2013
Investment in equity instruments- quoted		
16 units (previous year: 16 units) Equity Shares of Gateway Distriparks Limited (₹ 1,800, previous year: ₹ 1,800)	-	-
100 (previous year: Nil) Equity Shares of Life Insurance Corporation (Nepal) Limited of ₹ 100/- each	2	-
100 (previous year: Nil) Equity Shares of Nabil Bank Limited of ₹ 100/- each	1	-
Investment in mutual funds- unquoted		
Nil (previous year: 10,150.48) units of Taurus Short Term Income Fund - Dividend Plan	-	205
89,579.442 (previous year: 52,339.04) units of Religare Invesco Ultra Short Term fund -Growth	1,565	848
87,052.92 (previous year: Nil) units of Baroda Pioneer Treasury Advantage Fund - Plan A Growth	1,253	-
27,729.50 (previous year: Nil) units of Birla Sunlife Cash Plus - Growth - Regular Plan	56	-
2,805,428.465 (previous year: Nil) units of DWS Money Plus Fund - Institutional Plan - Growth	370	
2,150,035.815 (previous year: Nil) units of Franklin India Saving Plus Fund - Growth	500	-
31,955.576 (previous year: Nil) units of ICICI Prudential Liquid Regular Plan - Growth	59	-
3,123,640.276 (previous year: Nil) units of ICICI Prudential Banking & PSU Debt Fund	431	-
Regular Plan - Growth		
2,529,327.553 (previous year: Nil) units of JM Floater Fund - Short Term Plan - Growth	500	-
1,809,980.444 (previous year: Nil) units of Kotak Banking & PSU Debt Fund - Growth	510	-
13,577,511.717 (previous year: Nil) units of Peerless Liquid Fund Super Institutional - Growth	1,864	-
20,036.889 (previous year: Nil) units of Pinebridge India Short Term Fund Standard - Growth	300	-
16,669.612 (previous year: Nil) units of Pramerica Short Term Floating Rate Fund - Growth	200	-
3,838.299 (previous year: Nil) units of Reliance Liquid Fund - Treasury Plan Institutional - Growth	118	-
41,619.283 (previous year: Nil) units of Religare Invesco Credit Opportunities Fund - Growth	584	-
24,191.038 (previous year: Nil) units of Tempelton India Treasury Management Account Super Institutional Plan - Growth	450	-
29,658.9882 units (previous year: Nil) of Kotak Liquid Scheme Plan A-Daily Dividend	363	-
1,736,152.036 units (previous year: Nil) of Kotak Banking & PSU Debt Fund-Daily Dividend	174	-
25,169.158 units (previous year: Nil) of Baroda Pioneer Liquid Fund-Plan A Daily Dividend-Reinvestment	252	-
24,758.270 units (previous year: Nil) Baroda Pioneer Treasury Advantage Fund-Plan A-Daily Dividend-Reinvestment	253	-
1,816,342.9706 units (previous year: 1,201,717.9830) of JP Morgan India Treasury Fund Super Inst. Daily Dividend Reinvest	182	120
17.006% Treasury Bill of CFC Stanbic Bank of Kshs 1,000,000	7	6
26,240.28 (Previous year:26,811.355 Units) of DWS Ultra Short Term Fund	26	27
22,722.602 units (previous year: 21,580.812) of Religare Ultra Short Term Fund- Daily Dividend	229	216
Nil (previous year: 185,972.58) units of Birla SL FRF Long Term Growth	-	259



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

### 20 Current investments (Contd.)

(valued at lower of cost and fair value)

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Nil (previous year: 3,889,376.45) units of IDFC Dynamic Bond Fund Growth	-	547
Nil (previous year: 12,634.56) units of Indiabulls Liquid Fund Growth	-	144
Nil (previous year: 1,335,368.47) units of JP Morgan India Liquid Fund Growth	-	203
Nil (previous year: 37,784.61) units of Pinebridge India total Return bond fund Growth	-	574
7,291,933.689 (previous year: 19,743,589.36) units of Sundaram Ultra Short Term fund Growth	1,220	3,153
148,856.57 (previous year: 61,568.93) units of Taurus Liquid fund Growth	1,999	778
Nil (previous year: 165,473.74) units of Taurus Ultra Short Term fund Growth	-	2,305
	13,468	9,385
Unquoted current investments		
Aggregate book value	13,468	9,385
Aggregate market value	-	-

#### 21 Inventories

(valued at the lower of cost and net realisable value)

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Stores and spares	959	911
Bunker and lube oil	182	194
	1.141	1,105

#### 22 Trade receivables

(unsecured and considered good)

Particulars	March 31, 2014	March 31, 2013
Receivables outstanding for a period exceeding six months from the date they		
became due for payment		
(a) Secured, considered good	-	-
(b) Unsecured, considered good	650	1,066
(c) Doubtful	4,604	5,192
Less: Provision for doubtful receivables	(4,604)	(5,192)
(A)	650	1,066
Other receivables		
(a) Secured, considered good	-	236
(b) Unsecured, considered good	56,500	36,943
(c) Doubtful	66	184
Less: Provision for doubtful receivables	(66)	(184)
(B)	56,500	37,179
(A+B)	57,150	38,245



#### 23 Cash and bank balances

(₹ in Lakhs)

Particular	Non-current portion		Current portion	
Particulars	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Cash and cash equivalents				
Cash on hand	-	-	250	303
Balances with banks				
- in current accounts	-	-	15,224	12,496
- in deposit accounts (with original maturity of 3	-	-	487	11
months or less)				
- in unpdaid dividend account	-	-	2	2
- in exchange earners foreign currency	-	-	-	327
Cheques/drafts on hand	-	-	1	-
	-	-	15,964	13,139
Other bank balances				
- Deposit with original maturity for more than 3	-	-	411	590
months but less than 12 months from the reporting date				
- Deposit due to mature after 12 months from the	258	9	-	-
reporting date				
- Margin money deposit (under lien)	-	-	94	90
	258	9	505	680
Amount disclosed under non-current assets (refer note 19)	258	9	-	-
	-	-	16,469	13,819

#### 24 Short-term loans and advances

(Unsecured, considered good)

Particulars	March 31, 2014	March 31, 2013
Current portion of long-term loans and advances (refer note 18)		
To related parties	168	14
To parties other than related parties	815	2,229
Other short-term loans and advances		
To parties other than related parties		
Security Deposits		
Considered good	429	233
Considered doubtful	3	-
Less: Provision for doubtful deposits	(3)	
	429	233
Loans to employees	32	45
Prepaid expenses	4,510	2,716
Advances for supply of goods	2,302	2,693
Advances to employees	588	397
Balance with customs and ports	227	400
Cenvat Credit receivable	217	754
VAT receivable	595	1,483
Others	3,339	1,368
	13,222	12,332



25 Revenue from operations

## **CONSOLIDATED FINANCIAL STATEMENTS**

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Particulars	March 31, 2014	March 31, 2013
Sale of services		
Multimodal transport operations	412,545	318,564
Container freight stations	31,123	31,071
Project and engineering solutions	35,096	37,244
Vessel operating income	4,806	5,026
Third party logistic income	950	644
	484,520	392,549
Other operating revenue		
Management fees	22	-
Maintenance income	17	15
Liaibility written back no longer required	158	25
Exchange fluctuation	2	3
Business support charges	56	-
Bad debts recovered	218	-
Provision for Doubtful Debts written back	820	2
Miscellaneous income	130	33
	1,423	78
	485,943	392,627

26 Other income (₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Interest income on		
- fixed deposits with banks	139	223
- loans given to other parties	104	46
- inter corporate deposits	65	179
Dividend income from		
- current investments	41	29
- long term investments	13	13
Other non-operating income		
- gain on cancellation/ settlement of derivatives	1,479	4,485
- profit on sale of investment (net)	568	807
- profit on sale of fixed assets (net)	167	365
- rental income	419	233
- interest on Income Tax Refund	422	1
- others	85	29
Net gain on account of foreign exchange fluctuations	148	208
	3,650	6,618

#### 27 Employee benefits expenses

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Salaries, wages and bonus	60,391	46,540
Staff welfare expenses	3,429	2,705
Contributions to provident and other funds	7,836	6,222
Compensated absences	800	808
Gratuity	306	65
	72,762	56,340



5,545

5,632

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Particulars	March 31, 2014	March 31, 2013
Interest expense		
- bank term loan	2,252	768
- buyers' credit	1,456	2,371
- finance lease obligations	244	241
- vehicle finance loan	399	495
- foreign currency term loan	502	300
- rupee term loan	26	377
- working capital term loan	124	53
- bank overdraft	133	42
- others	409	343

Processing fees	87	53
	87	53
Net loss on foreign currency transactions and translation to the extent regarded as borrowing costs (refer note 4)	-	(899)

29 Depreciation and amortisation

Other borrowing costs

(₹ in Lakhs)

4,990

4,144

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Depreciation of tangible fixed assets	13,485	14,318
Amortisation of intangible fixed assets	3,968	317
Depreciation on investment property	93	100
	17,546	14,735

30 Other expenses

28 Finance costs

Particulars	March 31, 2014	March 31, 2013
Multimodal and transport related operational expenses		
Freight and other ancillary cost	300,192	230,089
Delivery order/ documentation charges	778	647
Insurance	562	465
(A)	301,532	231,201
Container freight stations related operational expenses		
Handling and Transportation charges	10,999	9,648
Power and fuel costs	1,682	1,283
Repairs and maintenance-Others	198	197
(B)	12,879	11,128
Project and engineering solutions related operational expenses		
Project operating and hiring expenses	13,447	15,496
Power and fuel costs	3,203	2,828
Repairs and maintenance - machinery	2,726	2,621
Stores and spares consumed	2,046	1,949
Insurance	231	248
(C)	21,653	23,142



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

30 Other expenses (₹ in Lakhs)

Other expenses			(₹ in Lakns)
Particulars		March 31, 2014	March 31, 2013
Vessel operating realted operational expenses			
Wages, bonus and other allowances of floating staff		740	762
Spares consumed		259	143
Fuel and oil		1,507	1,914
Insurance		80	60
Repairs - others		99	168
Other vessel operating expenses		1,138	1,039
	(D)	3,823	4,086
Other operational cost	. ,	·	
Third party logistics expenses		500	389
	(E)	500	389
Other Administrative Expenses	, ,		
Electricity charges		1,293	1,148
Rent		8,275	6,127
Repairs to:		,	,
Building		657	569
Others		1,347	1,050
Insurance		691	532
Rates and taxes		1,477	1,206
Travelling expenses		4,770	3,576
Legal and professional fees		2,606	3,818
Payment to auditors		594	399
Communication charges		2,052	1,617
Printing and stationery		1,388	814
Bank charges		462	386
Contract staff expenses		135	129
Business promotion		2,377	1,535
Provision for doubtful debts		_,0	3,130
Provision for doubtful loans and advances		12	-
Bad debts/advances written off		503	1,033
Directors fees and commission		91	54
Donations		450	146
CSR activities		94	124
Office expenses		988	821
Forex gain/loss		747	156
Security expenses		486	328
Miscellaneous expenses		2,168	2,027
eeeanoode expenses	(F)	33,663	30,725
	(A)+(B)+(C)+(D)+(E)+(F)		300,671

#### 31 Exceptional items

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Others	-	1
	-	1

#### 32. Earning per share

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Net profit after tax attributable to equity shareholders before exceptional items (A)	14,933	16,975
Net profit after tax attributable to equity shareholders after exceptional items (B)	14,933	16,974
Number of equity shares at the beginning of the year	126,037,382	130,173,831
Add: Shares issued on exercise on account of Employee stock options during the year	10,380	-
Less: Shares bought back during the previous year	-	(4,136,449)
Number of equity shares outstanding at the end of the year	126,047,762	126,037,382
Weighted average number of equity shares outstanding during the year (based on	126,044,070	127,625,525
date of issue of shares) (C)		
(used as denominator for calculating Basic EPS)		
Effect of potential equity shares to be issued under ESOP	-	34,789
Weighted average number of equity shares outstanding during the year (based on	126,044,070	127,660,314
date of issue of shares)		
(used as denominator for calculating Diluted EPS)		
Basic (in rupees) per share of face value ₹ 2 before exceptional items(A)/(C)	11.8	13.3
Diluted (in rupees) per share of face value ₹ 2 before exceptional items (A)/(D)	11.8	13.3
Basic (in rupees) per share of face value ₹ 2 after exceptional items (B)/(C)	11.8	13.3
Diluted (in rupees) per share of face value ₹ 2 after exceptional items (B)/(D)	11.8	13.3

#### 33. Contingencies and commitments

(to the extent not provided for)

(₹ in Lakhs)

Par	ticulars	March 31, 2014	March 31, 2013
Cor	tingent liabilities:		
а	Disputed liabilities in Appeal		
	- Income Tax (refer note 1 below)	6,729	6,729
	- Income Tax (A.Y 2010-11)	1,520	-
	- Customs	211	181
	- VAT Tax	1	-
	- Entry Tax	72	-
	- Service Tax	1,048	1,138
b	Claim against the Company not acknowledged as debt	357	208
С	Bank guarantees	32,117	12,014
d	Customs Recovery	87	33
Cor	nmitments:		
а	Estimated amount of contracts remaining to be executed on capital accounts (net of advances) and not provided for	961	1,736

Note 1: Disputed income tax liabilities in Appeal include one matter where the Income Tax Department had issued assessment orders against the Company, whereby, the claim of deduction by the Company under Section 80-IA (4) of The Income Tax Act, 1961 was disallowed from the assessment years 2004-05 to 2009-10 and raised a demand of ₹ 6,729 Lakhs on the Company. The Company has filed an appeal against the said assessment orders.

The special bench of Income Tax Appellate Tribunal vide its order dated July 06, 2012 and divisional bench of Income Tax Appellate Tribunal vide its order dated December 05, 2012 upheld the Company's plea and and accordingly the Company has continued to claim deduction under Section 80IA (4) of the Income Tax Act, 1961.



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

In view of the foregoing, the Company continues to provide Current Tax under the provisions of Minimum Alternate Tax. The Department has filed an appeal on May 31, 2013 with the High court of Bombay against the said order of the Divisional Bench of Income Tax Appellate Tribunal.

#### 34. Segment reporting

#### **Business Segments:**

The Group has identified four reporting segments viz. Multimodal Transport Operations, Container Freight Station, Project and Engineering Solutions and others segments as primary segment. The segments have been identified and reported taking into account the nature of services provided, the differing risks and returns and the internal business reporting systems, in terms to the information required by the Accounting Standard 17 ('AS 17') on 'Segment Reporting'. The accounting policies adopted for segment reporting are in line with the accounting policy of the Group with following additional policies for segment reporting:

- a. Revenue and expenses have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses, which relate to the Group as a whole and are not allocable to a segment on reasonable basis have been disclosed as "Unallocable".
- b. Segment assets and liabilities represent the assets and liabilities in respective segments. Tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as "Unallocable".

#### Geographical segments:

Although the Group's major operating divisions are managed on world wide basis, they operate in eight principal geographical areas of the world. Geographical revenues are allocated based on the location of service facilities and other assets of an enterprise within the Group.

#### **Primary Segment Information**

Particulars	Multimodal Transport Operations	Container Freight Stations	Project and Engineering Solutions	Others	Unallocable	Total
Revenue					•	
External Revenue	<b>412,483</b> <i>318,239</i>	<b>31,206</b> <i>30,797</i>	<b>41,309</b> <i>42,898</i>	<b>945</b> 1,318	- (625)	<b>485,943</b> <i>392,627</i>
Add: Internal Segment Revenue	<b>2,346</b> <i>973</i>	<b>291</b> <i>157</i>	1,893 2,532	<b>132</b> <i>108</i>	1, <b>773</b> <i>625</i>	<b>6,435</b> <i>4,395</i>
Total Revenue	<b>414,829</b> <i>319,212</i>	<b>31,497</b> <i>30,954</i>	<b>43,202</b> <i>45,430</i>	<b>1,077</b> 1,426	1,773 -	<b>492,378</b> <i>397,022</i>
Segment Results before Interest and Tax (Before Inter Segment Elimination)	<b>16,503</b> <i>14,840</i>	<b>9,752</b> 11,400	<b>1,649</b> <i>4,087</i>	<b>37</b> <i>55</i>	-	<b>27,941</b> <i>30,382</i>
Less: Inter Segment Elimination	<b>1,637</b> <i>(359)</i>	( <b>1,378)</b> (1,803)	( <b>793)</b> 2,200	( <b>133)</b> <i>(528)</i>	-	( <b>667)</b> (490)
Segment Results before Interest and Tax (After Inter Segment Elimination)	<b>18,140</b> 14,481	<b>*8,374</b> <i>*9,597</i>	* <b>856</b> *6,287	( <b>96)</b> (473)	-	<b>27,274</b> <i>29,892</i>
Interest Expenses					( <b>5,632)</b> (4,144)	( <b>5,632</b> ) (4,144)
Unallocated Income					<b>2,170</b> <i>2,134</i>	<b>2,170</b> <i>2,134</i>
Unallocated Expenses					( <b>4,209</b> ) ( <i>4,527</i> )	( <b>4,209</b> ) ( <i>4,527</i> )
Exceptional Item					(1)	(1)

<sup>\*</sup> Includes realised gain on cancellation of derivatives taken to hedge liablities arrising on aquisition of segment assets.



(₹ in Lakhs)

						(* III Lakilo)
Particulars	Multimodal Transport Operations	Container Freight Stations	Project and Engineering Solutions	Others	Unallocable	Total
Profit before tax					19,603	19,603
					23,354	23,354
Current Tax					(3,746)	(3,746)
					(6,323)	(6,323)
Deferred Tax					(1,393)	(1,393)
					(1,924)	(1,924)
MAT Credit					980	980
					3,126	3,126
Profit After Tax					15,444	15,444
					18,233	18,233
Segment Assets (Before Inter	181,327	41,203	97,687	3,500	81,495	405,212
Segment Eliminations)	111,183	40,971	96,649	3,153	94,773	346,729
Add/(Less): Inter Segment	(2,113)	3,755	(7,422)	143	(36,591)	(42,228)
Elimination	(4,988)	3,607	599	-	(46,656)	(47,438)
Segment Assets (After Inter	179,214	44,958	90,265	3,643	44,904	362,984
Segment Eliminations)	106,195	44,578	97,248	3,153	48,117	299,291
Segment Liabilities	54,316	2,974	7,146	186	4,752	69,373
	33,808	2,783	9,302	103	8,294	54,290
Capital expenditure	1,738	1,140	4,432	686	1,115	9,111
	1,933	14,747	9,371	44	1,690	27,785
Depreciation	2,605	1,565	12,936	111	329	17,546
	2,054	1,353	10,942	<i>78</i>	308	14,735

#### **Secondary Segment Information.**

The secondary segment relates to geographical segments viz. Operations within India and outside India based on location of the same.

Country/Region		March 2014			March 2013			
	Segment Revenue	Segment Assets	Segment Liabilities	Total Cost incurred to acquire Segment Assets	Segment Revenue	Segment Assets	Segment Liabilities	Total Cost incurred to acquire Segment Assets
India	124,346	195,598	18,750	7,593	123,831	204,541	25,942	25,939
Africa	8,275	1,133	748	35	8,856	1,193	852	14
America	99,893	22,032	17,499	286	59,313	8,396	5,451	137
Far East	100,312	25,780	16,274	619	81,181	20,469	12,020	423
Australia & New Zealand	10,383	1,197	1,026	6	9,928	1,293	1,027	26
Europe	124,613	112,975	12,395	503	92,522	59,864	7,038	1,207
Mediterranean Nepal	17,869 252	4,157 112	2,670 10	51 18	16,996	3,535	1,960	39
Total	485,943	362,984	69,372	9,111	392,627	299,291	54,290	27,785

<sup>\*</sup> refer note 5(c)



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### 35. Leases

#### Operating leases as lessee

a. The Group has taken commercial properties on non-cancellable operating lease. The lease agreement provides for an option to the Group to renew the lease period at the end of non-cancellable period. There are no exceptional/ restrictive covenants in the lease agreements. The future minimum lease payments in respect of lease property as at 31 March 2014 is as follows:

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Lease Payments		
Not later than one year	2,662	1,137
Later than one year but not later than 5 years	3,615	2,101
Later than 5 years	1,021	1,129
Payment of lease rentals during the year	1,633	1,072

#### Operating leases as lessor

b. The Group has given commercial properties on non-cancellable operating lease. The lease agreement provides for an option to the Group to renew the lease period at the end of non-cancellable period. There are no exceptional/restrictive covenants in the lease agreements. The future minimum lease receipts in respect of lease property as at 31 March 2014 is as follows:

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Lease Payments		
Not later than one year	731	-
Later than one year but not later than 5 years	295	-
Later than 5 years	-	-
Payment of lease rentals during the year	207	-

c. The Group has taken warehouses and office premises on finance lease. As per Accounting Standard (AS) -19 "Accounting for Leases" as prescribed by the Companies (Accounting Standards) Rules, 2006, issued by the Central Government, in consultation with the National Adivsory Committee on Accounting Standards, it recognized as a Finance Lease transaction. Disclosure as required by the Accounting Standard 19 are set out as below:

Particulars	March 31, 2014	March 31, 2013
The future minimum lease payment on account of these leases are as		
follows:		
Finance lease:		
Finance lease is secured by underlying assets		
The total minimum lease liability for assets obtained on finance lease basis is		
₹ 2,493 Lakhs (previous year : ₹ 2,426 Lakhs) which includes interest of ₹ 315		
Lakhs (previous year: ₹ 383 Lakhs)		
Minimum Lease payments		
Payable within 1 year	563	374
Payable within 1 – 5 years	1,930	1,878
Payable beyond 5 years	-	174
Present value		
Payable within 1 year	546	363
Payable between 1-5 years	1,752	1,291
Payable beyond 5 years	-	146



### 36. Disclosure pursuant to Accounting Standard - 15 (Revised) 'Employee benefits'

#### i) Defined Contribution Plans:

For the Company and Indian subsidiaries an amount of ₹ 429 Lakhs (previous year : ₹ 405 Lakhs) contributed to provident funds, ESIC and other funds (refer note 27) is recognised by as an expense and included in "Contribution to Provident & Other Funds' under "Employee benefits expenses" in the consolidated statement of profit and loss account. For foreign subsidiaries, the Group has contributed ₹ 7,408 Lakhs (previous year: ₹ 5,817 Lakhs) towards foreign defined contribution plan in accordance with local laws.

#### ii) Defined Benefit Plans

In accordance with Indian law, the Company and its subsidiaries in India provide for gratuity, post retirement medical benefit and pension plan, a defined benefit retirement plan covering eligible employees in India. The plan provides for a lump sum payment to vested employees at retirement, death while in employment or on termination of employment in an amount equivalent to 15 to 30 days salary payable for each completed year of service. Vesting occurs upon completion of five years of service subject to maximum payment of ₹ 10 Lakhs. The present value of the defined benefit obligation and the related current service cost were measured using the Projected Unit Credit Method, with actuarial valuation being carried out at each balance sheet date.

The following table sets out the funded as well as unfunded status of the retirement benefit plans and the amounts recognized in the financial statements: -

(₹ in Lakhs)

			Funded		Unfunded		Total
		March 31,					
		2014	2013	2014	2013	2014	2013
I	Change in the defined benefit						
	obligation						
	Liability at the beginning of the year	413	367	191	164	604	531
	Interest cost	33	29	1	-	34	29
	Current service cost	63	81	150	27	213	108
	Past Service Cost [Vested benefit]	13	-	-	-	13	-
	recognized during the period						
	Benefit paid	(24)	(28)	-	-	(24)	(28)
	Exchange rate difference	-	-	37	-	37	-
	Actuarial (gain) / loss on obligations	33	(35)	8	-	41	(35)
	Liability at the end of the year	531	414	387	191	918	605
II	Amount recognised in the balance						
	sheet						
	Liability at the end of the year	(531)	(414)	(387)	(191)	(918)	(605)
	Fair value of plan assets at the end of	451	419	-	-	451	419
	the year						
	Net Assets/(liabilities) recognised in the balance sheet	(80)	5	(387)	(191)	(467)	(186)
Ш	Expenses recognised in the						
	statement of profit and loss						
	Current service cost	63	81	150	27	213	108
	Interest cost	33	29	1	-	34	29
	Expected return on plan assets	(37)	(25)	-	-	(37)	(25)
	Past Service Cost [Vested benefit]	13	-	-	-	13	-
	recognized during the period						
	Net actuarial (gain) / loss to be	38	(49)	8	1	46	(48)
	recognized						
	Exchange rate difference	-	-	37	-	37	-
	Expense recognised in the statement of profit and loss	110	36	196	28	306	64



### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

			Funded		Unfunded		Total
		March 31,	March 31,	March 31,		March 31,	March 31,
IV/	Delegation of the state of the	2014	2013	2014	2013	2014	2013
IV	Balance sheet reconciliation	(0)	4.40	404	400		070
	Opening net liability	(6)	116	191	163	185	279
	Expense as above	110	36	196	28	306	64
	Employers contribution paid  Exchange rate difference	(24)	(158)	•	-	(24)	(158)
	Asset/(Liability) recognised in the balance sheet	80	(6)	387	191	467	185
v	Change in the Fair Value of Plan Assets						
	Fair Value of Plan Assets at the	419	251	-	-	419	251
	begining of the year Expected Return on Plan Assets	37	25	_	_	37	25
	Contributions	3	158	_	_	3	158
	Benefit Paid	(2)	(27)		-	(2)	(27)
	Actuarial gain/(loss) on Plan Assets	(4)	12		-	(4)	12
	Fair Value of Plan Assets at the end	453	419		-	453	419
	of the year	00	(40)			00	(40)
	Total actuarial gain / (loss) to be recognised	38	(49)	-	-	38	(49)
VI	Actual return on Plan Assets:						
	Expected Return on Plan Assets	37	25	-	-	37	25
	Actuarial gain /(loss) on Plan Assets	(4)	12	-	-	(4)	12
	Actual Return on Plan Assets	33	37	-	-	33	37
VII	Investment details of Plan Assets:						
	Government of India Assets	41	41	-	-	41	41
	Corporate Bonds	7	7	-	-	7	7
	Insurer Managed Funds	394	366	-	-	394	366
	Other	9	5	-	-	9	5
	Total Plan Assets	451	419	-	-	451	419
VIII	Actuarial assumptions						
	Discount rate	9.39%	8.00%	9.39%	8.00%	9.39%	8.00%
	Salary escalation	8.50%	6.00%	8.50%	6.00%	8.50%	6.00%
	•						



(₹ in Lakhs)

Particulars		Year ended	l March 31,	Period ended March 31,	Year ended 3	31 December
		2014	2013	2012	2010	2009
IX	Experience adjustments					
	Present value of defined benefit obligation	(531)	(413)	(374)	(231)	(143)
	Fair value of the plan assets	451	419	258	166	138
	Deficit in the plan	(80)	6	(116)	(65)	(5)
	Experience adjustments on:					
	Plan liabilities (gain)/loss	(2)	(64)	59	22	(14)
	Plan assets (Loss)/Gain	(4)	12	-	(10)	(2)

(₹ in Lakhs)

		Fun	ded	Unfu	nded	То	tal
Pa	rticulars	March 31,					
		2014	2013	2014	2013	2014	2013
X	Classification into Current/ Non Current						
	Amount recognized in the balance sheet						
	Current	80	4	-	1	80	5
	Non Current	-	-	387	190	387	190
		80	4	387	191	467	195

**Discount rate:** The discount rate is based on the prevailing market yields of Indian government securities as at the balance sheet date for the estimated terms of the obligation.

**Salary escalation rate:** The estimate of future salary increases considered in acturial valuation takes into account the inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

Assumption regarding future mortality are based on published statistics and mortality tables. The calculation of the defined benefit obligation is sensitive to the mortality assumptions.

The Company continues to fund the trust in next year by reimbursing the actual payout.

**iii) Compensated leave absences :** Following amounts are recognized in respect of unfunded obligations towards compensated leave absences:

Particulars	March 31, 2014	March 31, 2013
Amount recognized in the balance sheet		
Current	139	147
Non- current	2,878	1,867
	3,017	2,014
Amount recognized in Salaries and other benefit in the Statement of Consolidated profit and loss in respect of compensated leave liability	800	808

#### 37. Related party disclosures

#### Related parties where control exists:

#### I. Associates

Transworld Logistics & Shipping Services Inc.(ceased to be an Associate w.e.f 15 August 2013)

Sealand Warehousing Private Limited (ceased to be an Associate w.e.f 29 November 2013)

Gujarat Integrated Maritime Complex Private Limited (ceased to be an Associate w.e.f 29 November 2013)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

#### II. Joint Venturers

Transnepal Freight Services Private Limited

#### III. Entities over which key managerial personnel or their relatives exercises significant influence:

Allcargo Movers (Bombay) Private Limited

Allcargo Shipping Services Private Limited

Allnet Infotech Private Limited

Alltrans Logistics Private Limited

Alltrans Port Management Private Limited

Avadh Marketing LLP

Avash Builders And Infrastructure Private Limited

Avashya Corporation Private Limited

FTL (India) Private Limited (Formely known as Avashya Enterprises Private Limited)

Avashya Holdings Private Limited

Contech Estate LLP

Indport Maritime Agencies Private Limited

Jupiter Precious Gems and Jewellery Private Limited (formerly Jupiter Machines Private Limited.)

N.R. Holdings Private Limited

Poorn Estates Private Limited

Prominent Estate Holdings Private Limited

Sealand Crane Private Limited

SKS Netgate LLP

SKS Realty LLP

SKS Ventures Private Limited

Talentos (India) Private Limited

Talentos Entertainment Private Limited

Transindia Freight Private Limited

Transindia Freight Services Private Limited

Sealand Holdings Private Limited

Meridien Tradeplace Private Limited

Poorn Buildcon Private Limited

Panna Estates LLP

Black Soil Realty Investment advisors LLP

Container freight station Associations of India (upto 13 January 2014)

Panna Infracon Projects LLP

#### IV. Key Managerial Personnel

Shashi Kiran Shetty

**Umesh Shetty** 

Adarsh Hegde

#### V. Relatives of Key Management Personnel

Arathi Shetty

Shobha Shetty



(₹ in Lakhs)

										(₹ 11	n Lakns)
Sr.	Nature of Transaction					key ma	over which anagerial el exercises	Key Ma	nel and		
No.		Asso			/enture		nt influence	their re		То	
		March	March	March	March	March	March	March	March	March	March
				31, 2014	31, 2013	31, 2014	31, 2013	31, 2014	31, 2013	31, 2014	
1	MTO Income	107	502	-	-	-	-	-	-	107	502
2	MTO Operation expenses	110	742	-	-	-	-	-	-	110	742
3	Remuneration to Directors	-	-	-	-	-	-	609	555	609	555
4	Commission to Directors	-	-	-	-	-	-	300	793	300	793
5	Dividend paid	-	-	-	-	-	-	1,309	436	1,309	436
6	Salary paid	-	-	-	-	-	-	-	21	-	21
7	Rent paid	-	-	-	-	678	659	5	24	683	683
8	Professional fees paid	-	-	-	-	-	-	5	7	5	7
9	Car hire charges	-	-	-	-	-	6	-	-	-	6
10	Deposits										
	Opening Balance	-	-	-	-	2,464	2,464	-	300	2,464	2,764
	Deposits Given	-	-	-	-	5	1	5	-	10	1
	Deposits Received Back	-	-	-	-	6	1	-	300	6	301
	Closing Balance	-	-	-	-	2,463	2,464	5	-	2,468	2,464
11	Share Application money Pending Allotment	-	-	-	-	-	35	-	-	-	35
12	Share Application money Refund received	-	-	-	-	35	-	-	-	35	-
13	Outstanding payable										
	Trade payables	-	9	-	-	-	-	-	-	-	9
14	Directors Commission payable	-	-	-	-	-	-	300	788	300	788

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

Details of material related party transactions which are more than 10% of the total transactions of the same type with a related party during the year ended March 31, 2014:-

a. MTO income includes sum received from Transworld Logistics and Shipping Services Inc USA ₹ 107 Lakhs.

(During the previous year MTO Income includes sum received from Transworld Logistics and Shipping Services Inc USA ₹ 502 Lakhs)

b. MTO expenses includes sum paid to Transworld Logistics and Shipping Services Inc USA ₹ 110 Lakhs.

(During the previous year MTO expenses includes sum paid to Transworld Logistics and Shipping Serviecs Inc USA ₹ 742 Lakhs)

c. Remuneration to Directors includes Mr.Shashi Kiran Shetty ₹ 310 Lakhs, Mr.Umesh Shetty ₹ 164 Lakhs, Mr. Adarsh Hegde ₹ 134 Lakhs.

(Remuneration to Directors during the previous year includes Mr. Shashi Kiran Shetty ₹ 312 Lakhs, Mr.Umesh Shetty ₹ 126 Lakhs, Mr. Adarsh Hegde ₹ 117 Lakhs)

d. Commission to Directors includes Mr. Shashi Kiran Shetty ₹ 150 Lakhs, Mr. Umesh Shetty ₹ 75 Lakhs, Mr. Adarsh Hegde ₹ 75 Lakhs, Mrs Arathi Shetty ₹ Nil.

(Commission to Directors during the previous year includes Mr. Shashi Kiran Shetty ₹ 338 Lakhs, Mr.Umesh Shetty ₹ 225 Lakhs, Mr. Adarsh Hegde ₹ 225 Lakhs, Mrs. Arathi Shetty ₹ 5 Lakhs)

e. Dividend paid during the year to Mr.Shashi Kiran Shetty ₹ 1,224 Lakhs.

(Dividend paid during the previous year includes payment made to Mr. Shashi kiran shetty ₹ 408 Lakhs)

f. Salary paid during the year includes ₹ Nil.

(Salary Paid during the previous year includes payment made to Mr. Umesh Shetty till May 30, 2012 ₹ 21 Lakhs. With effect from 01 June 2012 Board of Directors has appointed Mr.Umesh Shetty as a Whole time Director and the remuneration paid/payable to them ₹ 126 Lakhs)

g. Rent Paid includes expenses paid/payable to Avash Builders and Infrastructure Private Limited ₹ 196 Lakhs, Talentos (India) Private Limited ₹ 191 Lakhs, Sealand Cranes Private Limited ₹ 102 Lakhs, Allnet Infotech Private Limited ₹ 94 Lakhs, Mr. Shashi Kiran Shetty ₹ Nil

(Rent Paid during the previous year includes rent paid Avash Builders and Infrastructure Private Limited ₹ 262 Lakhs, Sealand Cranes Private Limited ₹ 136 Lakhs, Talentos (India) Private Limited ₹ 14 Lakhs, Allnet Infotech Private Limited ₹ 126 Lakhs, Mr. Shashi Kiran Shetty ₹ 24 Lakhs)

h. Professional fees paid to Mrs Shobha Shetty ₹ 5 Lakhs.

(During the previous year professional fees paid/payable includes amount paid to Mrs. Shobha shetty ₹ 7 Lakhs)

i. Car hire charges paid/payable includes ₹ Nil

(During the previous year car hire charges includes expenses paid/payable to Transindia Freight Services Private Limited ₹ 6 Lakhs)

j. Deposits given during the year includes sum paid to Panna Estates LLP ₹ 5 Lakhs, Mr.Adarsh Hegde ₹ 5 Lakhs.

(During the previous year Deposit Paid includes ₹ Nil)

k. Deposits refund received during the year includes amount received from SKS Reality LLP ₹ 6 Lakhs

(During the previous year Deposits received back includes the amount received from Mr. Shashi Kiran Shetty ₹ 300 Lakhs)

I. Deposit receivables includes deposit recived from Avash Builders and Infrastructure Private limited ₹ 720 Lakhs, Talentos (India) Private Limited ₹ 701 Lakhs, Sealand Cranes Private Limited ₹ 374 Lakhs, Allnet Infotech Private Limited ₹ 346 Lakhs

(Deposit Receivables during the previous year includes deposit recived from Avash Builders and Infrastructure Private Limited ₹ 720 Lakhs, Talentos (India) Private Limited ₹ 701 Lakhs, Sealand Cranes Private Limited ₹ 374 Lakhs, Allnet Infotech Private Limited ₹ 346 Lakhs)



#### m. Share application money pending allottment includes ₹ Nil.

(Share application money pending allotment during the previous year includes money given to Prominent Estate Holdings Private Limited ₹ 35 Lakhs)

# n. Share application money refund received includes refund received from Prominent Estate Holdings Private Limited ₹ 35 Lakhs

(Share application money refund received back during the previous year includes ₹ Nil)

#### o. Trade payable includes ₹ Nil

(Trade payables includes the amount payable to Transworld Logistics and Shipping Services Inc USA ₹ 9 Lakhs)

# p. Directors commission payable includes Mr.Shashi Kiran Shetty ₹ 150 Lakhs, Mr. Adarsh Hegde ₹ 75 Lakhs, Mr. Umesh Shetty ₹ 75 Lakhs

(Directors commission payable during the previous year includes Mr. Shashi Kiran Shetty ₹ 338 Lakhs, Mr. Adarsh Hegde ₹ 225 Lakhs, Mr Umesh Shetty ₹ 225 Lakhs)

#### 38. Transfer Pricing

#### International and specified domestic transactions with related parties

The Company's international and specified domestic transactions with related parties are at arm's length as per the independent accountants report for the year ended March 31, 2013. Management believes that the Company's international and specified domestic transactions with related parties post March 31, 2013 continue to be at arm's length and that the transfer pricing legislation will not have any impact on these financial statements, particularly on amount of tax expense and that of provision for taxation.

#### 39. Employee stock options issued by the Parent Company

#### **Employee stock options**

- a. In 2006, the Company had instituted an 'Allcargo Employee Stock Option Plan 2006' (ESOS 2006) to attract, retain, motivate and reward its employees and to enable them to participate in the growth, development and success of the Company. The compensation/remuneration committee of the Board evaluates the performance and other criteria of employees and approves the grant of options. The employees are granted an option to purchase shares of the Company at the respective exercise price, subject to the requirements of vesting conditions. These options generally vest over a period of 24 to 48 months from the date of grant. Upon vesting, the employees can acquire one equity share for each option. The maximum contractual term for these stock option plan is generally 7 years. The Company granted stock options to be adjusted for subsequent bonus issue prior to its Initial Public Offering of equity shares, to its permanent employees and to few of the permanent employees of its foreign subsidiaries at varying numbers depending upon their grades.
- b. The stock compensation cost is computed under the intrinsic value method and amortised on a straight line basis over the vesting period of 7 years.
- c. The particulars of options granted under the said ESOS 2006 plans are tabulated below:

(₹ in Lakhs)

	Year en	ded March 31	l, 2014	Period ended March 31, 2013			
	No. of o	ptions	Weighted	No. of o	Woighted		
Particulars	Series I (Pre Listing)	Series II (Post Listing)	average price	Series I (Pre Listing)	Series II (Post Listing)	Weighted average price	
Outstanding at the beginning of the year Granted	-	30,000	₹ 2	18,555	38,500	₹ 2	
Exercised	-	5,000	₹ 2	*4,300	-	₹ 2	
Forfeited and lapsed	-	25,000	₹ 2	14,255	8,500	₹ 2	
Outstanding at the end of the year	-	-	₹ 2	-	30,000	₹ 2	

<sup>\*</sup>Includes share application money received, pending allotment of shares.





#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

The options outstanding as at March 31, 2013 have an exercise price of ₹ 2 and a weighted average contractual life of 6 months.

As permitted by the SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ('SEBI guidelines') as well as by the guidance note on the subject issued by the Institute of Chartered Accounts of India, the Company has elected to account for stock options based on their intrinsic value (i.e. the excess of quoted market price of the underlying share over the exercise price) at the grant date rather than their fair value at that date. Had the compensation cost for employee stock options been determined on the basis of the fair value approach as described in the SEBI guidelines (and ICAI guidance note), the Company's net profit after tax and basic and diluted earnings per share would have been as per the proforma amounts shown below:

(₹ in Lakhs)

Particulars	March 31, 2014	March 31, 2013
Net profit after tax as reported	14,933	16,974
Add: Employee stock option compensation expense as per intrinsic value method	-	-
Less: Employee stock option compensation expense as per fair value	-	-
Adjusted proforma net profit after tax	14,933	16,974
Basic Earnings per share as reported	11.8	13.3
Basic Earnings per share – proforma	11.8	13.3
Diluted Earnings per share as reported	11.8	13.3
Diluted Earnings per share – proforma	11.8	13.3

d. As at the end of the year, all the options granted under the said scheme has exercised/ lapsed and hence there are no outstanding options as at the end of the year.

#### 40. Particulars of Derivative Instruments entered into by Group:-

The Group uses derivative and forward contracts to hedge its risks associated with foreign currency fluctuations. Such transactions are governed by the strategy approved by the Company's Board of Directors which provides principles on the use of these instruments consistent with the Company's Risk Management Policy. The Group does not use these contracts for trading or speculative purposes. The Group has marked to market the derivative contract outstanding as at March 31, 2014 which has resulted in a net gain to the Company. The Group has not recognised the resulted gain of ₹ 2,111 Lakhs, on prudent basis which is notional in nature.

Par	ticulars of Derivative Instrument acquired for		As at Marc	h 31, 2014	
hed	ging	No. of Instruments	Currency	In Lakhs	(₹ in Lakhs)
A)	Principle and Interest Rate Currency Swaps (to hedge	20	USD	217	10,984
	buyers' credit)	7	EUR	339	28,014
B)	Forward Contract towards Foreign Currency Term Loan	6	USD	64	4,250
Par	ticulars of Derivative Instrument acquired for		As at Marc	h 31. 2013	
	•			,	
	ging	No. of	Currency	In Lakhs	(₹ in Lakhs)
	•	No. of Instruments			(₹ in Lakhs)
	•				<b>(₹ in Lakhs)</b> 3,079
hec	ging	Instruments	Currency	In Lakhs	<u> </u>
A)	Principal Only Swap (to hedge buyers' credit)	Instruments 5	<b>Currency</b> USD	In Lakhs	3,079
A)	Principal Only Swap (to hedge buyers' credit) Interest Rate Currency Swaps (to hedge buyers'	Instruments 5 6	Currency USD EUR	In Lakhs 60 103	3,079 7,103

No derivative instruments are acquired for speculation purpose.



#### Unhedged foreign currency exposure:-

The foreign currency exposure not covered by forward contract /other derivative contracts as on March 31, 2014 and March 31, 2013 is given below:-

#### Trade and other payables

March	31, 2014		March 31, 2013			
Currency	Foreign	(₹ in Lakhs)	Currency	Foreign	(₹ in Lakhs)	
	Currency		Currency	Currency		
Trade and other payables						
AED	-		AED	0.09	1	
AUD	-	-	AUD	0.07	4	
CHF	0.01	1	CHF	0.12	7	
EUR	9.28	772	EUR	3.37	203	
GBP	80.0	8	GBP	0.14	12	
HKD	0.18	1	HKD	0.24	2	
JPY	18.29	11	JPY	7.91	5	
SEK	0.10	1	SEK	0.15	1	
SGD	0.01	1	SGD	0.02	1	
USD	71.72	4,290	USD	49.23	2,679	
THB	0.22	1	THB	-	-	
	•	5,086		<del>-</del>	2,915	
	=			=		
Trade Receivables						
USD	48.96	2,910	USD	67.57	3,669	
EUR	4.13	363	EUR	1.76	171	
GBP	0.02	2	GBP	-	-	
	-	3,275		=	3,840	
	=			=		
Buyers' Credit						
SGD	-	-	SGD	50.30	2,205	
USD	109.32	6,570	USD	378.89	20,607	
		6,570		_	22,812	

#### 41. Investment in joint ventures

(A) The Company has entered into a share purchase agreement on 20 June 2012 with IL&FS Maritime Infrastructure Company Limited (IMICL) for sale of its 45% stake (representing 45,000 equity shares of ₹ 10 each) in Gujarat Integrated Maritime Complex Private Limited (GIMCO) and 50% stake (representing 4,674,807 equity shares of ₹ 10 each) in Sealand Warehousing Private Limited (SWPL). During previous year, the Company has, in accordance with the provisions of the said Agreement and on fulfilment of certain terms and conditions, transferred 19,000 equity shares of GIMCO and 2,243,907 equity shares of SWPL to IMICL against agreed consideration. W.e.f 21 June 2012 post sale and transfer of equity shares as aforesaid, the Company was holding 26% stake in GIMCO and SWPL and accordingly the interests in the joint ventures are reported as long-term investments (refer note 17) and stated at cost.

During the current year, on fulfilment of all the contractual obligation and on receipt of the balance agreed consideration the Company has transferred the balance 26,000 equity shares of GIMCO and 2,430,900 equity shares of SWPL to IMICIL. The net income booked for the current year is ₹ 27 Lakhs (previous year: ₹ 20 Lakhs)



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

The Company's interests in joint ventures is accounted, in accordance with the principles and procedures set out in AS - 27, 'Financial Reporting of Interests in Joint Ventures' specified in the Companies (Accounting Standards) Rules, 2006.

Sr. No.	Joint Venture	Location	Principal Activities	Ownership Interest
1	Transnepal Freight Services Private Limited	Nepal	Container Freight Stations	50%

(B) The interest in the joint ventures are reported as lon term investments (refer note - 17) and stated at cost. However, the Company's share of each of the assets, liabilities, income and expenses etc. related to its interest in joint ventures, based on unaudited financial statement is:-

(₹ in Lakhs)

			(₹ in Lakhs)
	Particulars	March 31, 2014	March 31, 2013
ī.	ASSETS		
	Fixed assets	50	41
	Investments	3	3
	Current assets, loans and advances	-	_
	a) Cash and bank balances	43	10
	b) Loans and advances	18	17
	b) Loans and advances	10	17
	LIABILITIES		
II		4.4	4.4
	Share capital (including bonus issue)	14	14
	Share application money		-
	Reserves & surpluses	89	21
	Loan funds	-	-
	Current liabilities		
	a) Liabilities	10	36
	b) Provisions	1	-
Ш	INCOME		
	Operating revenue	252	200
			4
	Other income	1	4
IV.	EXPENSES		
	Operating expenses	114	130
	Employee benefit expenses	36	34
	Admin and other expenses	28	19
	Depreciation	7	4
	Provision for taxation (including deferred taxation and Provision for tax for	-	-
	earlier years written back, net)		
V.	Contingent liabilities	-	-
	-		
VI.	Capital Commitments	-	-

#### 42. Amalgamation of MHTC Logistics Private Limited with the Company

During the year, MHTC logistics Private Limited (hereinafter referred to as "MHTC"), a wholly owned subsidiary of the Company, incorporated with the main object to do Project logistics as well as Freight forwarding business, was amalgamated into the Company pursuant to the Scheme of Amalgamation (hereinafter referred to as "Scheme"), as on and from April 01, 2012, being the appointed date pursuant to the approval of Board of Directors and shareholders of the Company and sanctioned by the Honorable High Court of Bombay vide its order dated December 06, 2013 which was filed with Registrar of Companies on January 24, 2014. No consideration is payable or receivable on implementation of the scheme.



For and on behalf of Board of Directors

Keki Elavia

Director

Shashi Kiran Shetty

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

The Company has carried out the accounting treatment prescribed in the Scheme as approved by the Honorable High Court of Bombay. The required disclosures for accounting of Scheme as per the "Pooling of Interest Method" as given under Accounting Standard 14 (AS 14) "Accounting for Amalgamations" as prescribed under the Companies (Accounting Standards) Rules 2006 have been provided.

MHTC was acquired in April 2011 and since then it was a wholly owned subsidiary of the Company and accordingly, the Group has recognised a goodwill of ₹ 2,417 Lakhs (at the time of acquisition). Pursuant to the amalgamation of MHTC with the Company, in consolidation:

- The Group has increased the general reserves and statement of profit and loss by ₹1,332 Lakhs and ₹ 11 Lakhs respectively, which were pre-acquisition related reserves at the time of acquistions;
- On account of cross holding of shares held by MHTC in the Company (in compliance with section 42 of the Companies Act 1956), total reserves amounting to ₹ 285 Lakhs, (as recognised in the past years), has now been adjusted and increased in the current year; and
- As explained in note (d) above, the Group has reduced securities premium account by ₹ 635 Lakhs and net effect of the aforesaid transactions of ₹ 993 Lakhs has been adjusted as 'goodwill on merger' under the intangibles. Resutling this, the total goodwill accounted in the consolidated books amounts to ₹ 3,410 Lakhs (including ₹ 2,417 Lakhs recognised as goodwill at the time of acquistion).

Had the Scheme not prescribed the aforementioned accounting treatment and the Company had followed the accounting treatment prescribed under AS 14, there would not have been any Goodwill on Merger arising out of deficit arising against cancellation of Investment against share capital of the amalgamating company, and the General Reserves of the Company would have been lower by ₹ 3,410 Lakhs.

The total goodwill amounting to ₹ 3,410 Lakhs has been fully amortised by the Group during the current year.

#### 43. Buy back of shares:-

The Board of Directors of the Company in its meeting held on 20 June 2012 approved the buyback of 5,263,158 equity shares of ₹ 2 each fully paid at prices not exceeding ₹ 142.50 per equity shares payable in cash, up to an aggregate amount not exceeding ₹ 7,500 Lakhs from the open market through stock exchange(s).

During the previous year, the Company has bought back and extinguished 4,136,449 equity shares at an average price of ₹ 139.69 per equity share for an aggregate amount of ₹ 5,817 Lakhs (inclusive of transaction cost).

Since the Company had completed 78% of the buyback offer within a period of 8 months, the Company has announced closure of buyback of its shares with effect from 04 March 2013. During the previous year, pursuant to the buy back of shares as aforesaid, the issued, subscribed and paid up capital of the Company reduced from ₹ 2,604 Lakhs comprising of 130,173,831 equity shares of ₹ 2 each fully paid to ₹ 2,521 Lakhs comprising of 126,037,382 shares of ₹ 2 each fully paid.

As per our report of even date attached.

For B S R & Co. LLP For Appan & Lokhandwala Associates

Chartered Accountants Chartered Accountants

Firm's Registration No: 101248W Firm's Registration No: 117040W

Aniruddha Godbole M.Subramanian

Chairman and

Membership No: 105149 Membership No: 111106 Managing Director

Jatin Chokshi Shailesh Dholakia Chief Financial Officer Company Secretary

Mumbai Mumbai Mumbai May 24, 2014 May 24, 2014 May 24, 2014



# FINANCIAL HIGHLIGHTS

### FINANCIAL HIGHLIGHTS OF SUBSIDIARIES FOR THE YEAR ENDED MARCH 31, 2014

		(₹ in Lakh							in Lakhs)		
No.	Name of the Company	Capital	Reserves	Total Assets	Total Liabilities	Details of Investment	Turnover	Profit Before Taxation	Provision For Taxation	After Tax	The second second
1	Hindustan Cargo Ltd.	175	3,486	5,534	5,534	6	27,053	220	115	105	-
2	Contech Transport Services Pvt. Ltd.	28	1,633	1,963	1,963	1,152	737	(3)	-	(3)	-
3	Ecu Line (India) Pvt. Ltd.	1	(1)	1	1	-	-	1	-	1	-
4	Allcargo Shipping Co.Pvt.Ltd.	109	6,687	7,352	7,352	1,042	5,219	135	3	132	-
5	South Asia Terminals Pvt.Ltd.	653	(914)	1,675	1,675	-	2,590	(154)	-	(154)	-
6	Southern Terminals & Trading Pvt. Ltd.	1	228	229	229	-	-	11	-	11	-
7	AGL Warehousing Pvt. Ltd.	150	3,102	3,344	3,344	3,307	-	(112)	-	(112)	-
8	Allcargo Logistics Park Pvt.Ltd.	758	(265)	2,376	2,376	-	1,802	158	18	140	-
9	Ecu International (Asia) Pvt. Ltd.	5	23	43	43	26	2	1	-	1	-
10	Comptech Solutions Pvt.Ltd.	145	(18)	717	717	552	-	41	17	24	-
11	Amfin Consulting Pvt. Ltd.	1	180	185	185	182	-	9	-	9	-
12	Transindia Logistic Park Pvt Ltd.	8	4,950	14,051	14,051	-	3,002	(421)	-	(421)	-
13	Combi Line Indian Agencies Pvt. Ltd.	3	(14)	3	3	-	-	(3)	•	(3)	-
14	HC Logistics Ltd.	5	-	5	5	-	-		-	-	-
15	Credo Shipping Agencies (I) Pvt. Ltd.	1	-	1	1	-	-	-	-	-	-
16	Ecu Line Abu Dhabi LLC	25	454	522	522	-	468	48	-	48	-
17	Ecu-Line Algerie sarl	8	166	558	558	-	1,265	159	42	117	-
18	Ecu Logistics SA	1	57	290	290	-	1,872	34	22	12	-
19	Ecu-Line Australia Pty.Ltd.	56	144	1,295	1,295	•	11,096	518	159	359	412
20	Ecuhold NV	2,592	25,398	56,578	56,578	38	442	(307)	40	(346)	-
21	Allcargo Belgium N.V.	9,496	(1,366)	52,986	52,986	•	271	(729)	-	(729)	-
22	Ecubro N.V.	64	(105)	31	31	•	-	-	•	-	-
23	Ecu International N.V.	3,437	(1,312)	21,554	21,554	•	4,140	231	63	168	-
24	Ecu-Tech BVBA	15	(186)	299	299	•	561	(59)	•	(59)	-
25	Ecu-Line N.V.	2,923	1,966	30,265	30,265	13	51,033	613	155	459	-
26	Ecu-Logistics N.V.	568	(562)	3,385	3,385	-	6,981	(375)	-	(375)	-
27	AGL N.V.	27,083	(755)	27,227	27,227	-	-	(10)	-	(10)	-
28	HCL Logistics nv	330	(374)	793	793	-	4,168	(118)	6	(124)	-
29	Ecu Global Services NV	23,261	(1,911)	22,263	22,263	-	228	284	-	284	-
30	Ecu Logistics do Brasil Ltd.a	15	(1,244)	1,186	1,186	-	5,153	(896)	(13)	(883)	-
31	Flamingo Line do Brazil Ltd.a	13	(263)	2	2	-	-	(3)	-	(3)	-
32	Ecu Line Bulgaria EOOD	2	(61)	57	57	-	506	19	-	19	-
33	Ecu-Line Canada Inc.	-	(138)	789	789	-	7,432	(8)	2	(10)	-
34	Ecu Line Chile S.A.	33	473	991	991	-	4,883	(11)	5	(16)	-
35	Cargo Freight Station S.A.	34	112	552	552	-	1,719	109	27	82	-
36	Flamingo Line Chile S.A	11	6	17	17	-	2	(3)	-	(3)	-
37	Ecu Line Guangzhou Ltd.	1,030	(27)	4,477	4,477	-	16,849	199	5	193	-
38	Ecu Line De Colombia S.A.	113	85	391	391	-	1,781	178	68	110	-
39	Conecli International S.A.	-	85	268	268	-	1,467	134	22	112	19
40	Ecu Line Middleeast LLC	49	4,332	5,540	5,540	-	7,687	403	-	403	-
41	Eurocentre FZCO	213	1,086	1,446	1,446	-	1,541	83	-	83	-
42	Ecu Line Del Ecuador S.A.	6	17	279	279	-	2,645	198	49	148	89
43	Flamingo Line del Ecuador S.A.	2	2	45	45	-	326	12	3	9	-
44	Ecu Line Egypt Ltd.	9	48	324	324	-	2,091	394	83	310	202
45	Flamingo Line El Salvador SA de CV	1	13	38	38	-	227	7	2	4	-
46	Ecu-Line Germany GmbH	773	1,235	3,881	3,881	-	18,624	317	104	212	-
47	ELWA (Ghana) Ltd.	24	32	103	103	-	318	55	14		
48	Flamingo Line Guatemala S.A.	-	34	86	86	-	463	17	11	6	
49	Ecu-Line Hong Kong Ltd.	118	1,086	3,495	3,495	-	12,372	818	122		676
50	Ecu International Far East Ltd.	1	374	4,199	4,199	-	2,860	(79)	-	(79)	
51	Ecu Line Italia srl	50	98	3,693	3,693	-	12,919	68	63	5	-
52	Ecu Line Cote d'Ivoire Sarl	1	47	126	126	-	576	63	22	41	-
53	Ecu Line Japan Ltd.	175	38	2,182	2,182	-	21,622	244	45	198	-
54	Jordan Gulf for Freight Services	43	94	376	376	-	2,507	110	15	95	-
55	Ecu Line Kenya Ltd.	28	160	499	499	-	2,282	60	18	41	
56	Ecu Shipping Logistic (K) Ltd.	7	3	10	10	7	-	(2)	-	(2)	



	(₹ in Lakh							in Lakhs)			
No.	Name of the Company	Capital	Reserves	Total Assets	Total Liabilities	Details of Investment	Turnover	Profit Before Taxation	Provision For Taxation		
57	Ecu-Line (Johor Bahru) Snd. Bhd.	110	52	277	277	-	969	24	- Taxation	24	-
58	Ecu Line Mediterranean Ltd.	7	30	89	89		665	13	2	11	-
59	CELM Logistics S.A. De C.V.	2	90	351	351	-	958	261	60	201	-
60	Ecu Logistics de Mexico SA de CV	2	530	1,203	1,203		7,631	304	62	241	32
61	Ecu Line Maroc S.A.	38	296	1,046	1,046		3,342	193	60	133	-
62	Ecu-Line Rotterdam BV	705	(74)	4,027	4,027		6,983	254	-	254	-
63	Ecu Line NZ Ltd.	-	34	292	292		1,807	130	37	93	85
64	Ecu-Line de Panama S.A.	15	103	360	360		2,030	(36)	5	(41)	-
65	Ecu-Line Paraguay S.A.	7	7	27	27		149	3	-	3	-
66	Ecu-Line Peru S.A.	11	91	208	208	-	2,327	91	21	69	-
67	Flamingo Line Peru S.A.	7	13	16	16	-	106	15	4	10	-
68	Ecu Line Philippines Inc.	134	42	526	526	-	2,806	39	17	23	-
69	Ecu-Line Polska Sp. z.o.o.	10	(56)	203	203	-	1,691	(64)	-	(64)	-
70	Ecu Line Doha W.L.L.	33	173	337	337	-	1,438	68	3	66	-
71	Ecu-Line Romania SRL	1	61	172	172		1,194	25	4	21	-
72	Rotterdam Freight Station BV	15	(34)	277	277	•	1,729	(8)		(8)	-
73	Ecu Line Singapore Pte. Ltd.	715	489	4,800	4,800	•	13,114	187	16	171	488
74	Ecu Line South Africa (Pty.) Ltd.	-	152	777	777	-	8,524	242	69	174	64
75	Ecu Line Spain S.L.	101	119	1,055	1,055	-	5,964	(74)	-	(74)	-
76	Mediterranean Cargo Centers S.L.	99	(446)	135	135	-	590	105	-	105	-
77	Ecu Line (Thailand) Co.Ltd.	93	154	1,206	1,206	-	8,252	151	35	116	180
78	Société Ecu-Line Tunisie Sarl	38	78	410	410	-	1,349	28	8	20	-
79	Ecu Uluslarasi Tas. Ve Ticaret Ltd. Sti.	62	139	680	680	•	3,192	209	51	157	-
80	Ecu-Line UK Ltd.	700	42	2,091	2,091	•	11,025	502	117	384	3
81	Deolix SA	27	(5)	94	94	-	716	-	4	(4)	-
82	DLC	1,492	(6)	1,553	1,553	-	-	27	-	27	-
83	ELV Multimodal C.A.	10	802	1,172	1,172	-	1,328	151	10	141	-
84	Administradora House Line C.A.	-	134	163	163	•	39	34	2	32	-
85	Ecu-Line Vietnam Co. Ltd.	46	257	864	864	-	4,219	288	74	214	-
86	Eurocentre Milan SRL	8	82	343	343		1,042	110	37	72	-
87	Ecu Line Switzerland GmbH	34	3	339	339	-	1,866	(21)	-	(21)	-
88	Guldary s.a.	3	2,142	2,165	2,165	•	5,648	2,073	8	2,065	1,075
89	S.H.E. Maritime Services Ltd.	3	144	1,195	1,195	•	8,192	232	67	165	102
90	China Consolidated Company Ltd.	9,007	9,219	20,235	20,235	•	13,557	2,981	-	2,981	-
91	Star Express Company Ltd.	9,007	(4)	9,007	9,007	-	-	(2)	-	(2)	-
92	CCS Shipping Ltd.	519	64	1,372	1,372	-	13,946	38	13	25	-
93	China Consolidation Services Shipping Ltd.	-	510	510	510	-	-	-	-	-	-
94	China Consolidation Services Ltd.	487	843	1,369	1,369	-	1,427	(15)	26	(40)	-
95	Ecu Line Lanka (Pvt.) Ltd.	-	50	246	246	•	1,295	27	4	23	-
96	PT Eka Consol Utama Line	16	56	666	666	•	2,977	51	18	33	-
97	Ecu Line Czeche s.r.o	6	(315)	219	219	•	1,536	(42)	-	(42)	-
98	Translogistik International Spedition GmbH	21	84	237	237		1,715	19	6	13	69
99	European Customs Brokers N.V.	51	41	474	474	-	502	-	10	1	-
100	Ecu-Line Saudi Arabia LLC	216	446	1,456	1,456	-	5,420	452	68	383	-
101	Asia Line Limited	1,321	622	8,363	8,363	-	182	201	-	201	-
102	FCL Marine Agencies B.V.	15	(18)	3,420	3,420	-	26,329	(6)	-	(6)	-
103	Prism Global LLC	12,370	(11,326)	25,127	25,127	-	-	(2,145)	(376)	(1,769)	-
104	Integrity Enterprises Pty Ltd.	22	-	22	22	-	-	-	63	(63)	211
105	aECU-Line (Indian Ocean Islands) Ltd.	14	14	57	57	-	331	15	-	15	-
106	Econocaribe Consolidators, Inc.	-	7,608	19,686	19,686	-	46,290	1,130	-	1,130	-
107	Econoline Storage Corp.	-	1,863	1,864	1,864	-	201	(65)	-	(65)	-
108	ECI Customs Brokerage, Inc.	-	479	641	641	-	659	34	-	34	-
109	OTI Cargo, Inc.	-	644	563	563	-	1,515	50	-	50	-
	Ocean House Ltd.	173	82	332	332	-	62	41	10	31	

### Notes:

Balance Sheet items are translated at closing exchange rate of 01 Euro=INR 82.5765 Profit / (Loss) items are translated at average exchange rate of 01 Euro=INR 81.0551



### **NOTES**

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### FORM A: Unqualified Audit Report

Allcargo Logistics Limited

Name of the Company:

2.	Annual financial statements for the year ended	31 March, 2014
3.	Type of Audit observation	Matter of Emphasis
		Standalone Accounts (Independent Auditors' report on page no. 75 of the Annual Report)
	*	Without qualifying our report, we draw attention to note 46 of the financial statements regarding the Scheme of Arrangement ('the Scheme') sanctioned by the Hon'ble High Court of Judicature at Mumbai. The Scheme permits the Company to adjust the deficit of Rs 3,410 lakhs arising against cancellation of Investment against the share capital of the amalgamating company to goodwill, which is considered to be an override to the relevant provisions of Accounting Standard 14 (AS 14) 'Accounting for Amalgamations'. Had such deficit not been adjusted to goodwill, the Company would have reflected such deficit of Rs 3,410 lakhs to general reserve account. Our opinion is not qualified in respect to this matter.
	· ·	Consolidated Accounts (Independent Auditors' report on page no. 128 of the Annual Report)  Without qualifying our opinion, we draw attention to the note 42 to the consolidated financial statements regarding recognition the Scheme of Amalgamation ('the scheme') sanctioned by the Hon'ble High Court of Judicature at Mumbai. The scheme permits the Company to adjust the deficit of Rs. 3,410 lakhs arising against cancellation of Investment against the share capital of the amalgamating company to goodwill, which is considered to be an override to the relevant provisions of Accounting Standard 14 (AS 14) 'Accounting for Amalgamations'. Had such deficit not been adjusted to goodwill, the group would have reflected such deficit of Rs 3,410 lakhs to general reserves. Our opinion is not qualified in respect to this matter.
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1st Floor, Lodna Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahatakshmi, Mumbai-400 011. India.

### FORM A: Unqualified Audit Report (Continued)

4. Frequency of observation

The observation highlighted in Serial no 3 above of Form A, has been reported by the statutory auditors for the first time during the year ended 31 March 2014.

The Audit committee at its meeting held on 24 May 2014, considered the "Emphasis of matter" paragraph in Audit Reports for standalone and consolidated accounts and discussed the same with both, the management and the statutory auditors and felt that in the facts and circumstances , the accounting policies adopted by the Company resulted in a fair presentation of the Company's performance and accordingly, approved of the accounting policies including, in particular, the policies pursuant to the Schemes approved by the Hon'ble Court which are subject matter of the "Emphasis of Matter" paragraph of the Audit Reports.

Yours faithfully

For Allcargo Logistics Limited

Shashi Kiran Shetty

Chairman & Managing Director

Keki Elavia

Chairman- Audit Committee

Jatin Chokshi

For Appan & Lokhandwala Associates

Firm's Registration no. 117040W

Chief Financial Officer

Date: July 17, 2014

For B S R & Co. LLP

**Chartered Accountants** 

Firm's Registration No: 101248W/W-100022

Aniruddha Godbole

Partner

Membership No: 105149

Date: July 17, 2014

M. Subramanian

Partner

Membership No: 111106

**Chartered Accountants** 

CHARTERED ACCOUNTANTS OF MUMBAI