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(Please scan this QR Code to view the Addendum)



#### TOLINS TYRES LIMITED

Our Company was incorporated in the name and style of 'Tolins Tyres Private Limited' and a certificate of incorporation was issued on July 10, 2003 by the Registrar of Companies, Kerala. Subsequently, upon the conversion of our Company into a public limited company, pursuant a special resolution passed by our Shareholders on January 1, 2024, the name of our Company was changed to 'Tolins Tyres Limited' and a fresh certificate of incorporation dated January 26, 2024 was issued by the Registrar of Companies, Ernakulam. For further details relating to the changes in the name of our Company and the registered office of our Company, please refer, "History and Certain Corporate Matters" on page 235 of the Draft Red Herring Prospectus dated February 16, 2024 (the "Draft Red Herring Prospectus")

Corporate Identity Number: U25119KL2003PLC016289

Registered Office: No. 1/47, M C Road, Kalady, Ernakulam, Aluva - 683 574, Kerala, India. Telephone: +91 72592 87215; Contact Person: Umesh Muniraj; Company Secretary and Compliance Officer; Email: cs@tolins.com; Website: www.tolinstyres.com

# NOTICE TO INVESTORS: ADDENDUM TO THE DRAFT RED HERRING PROSPECTUS (THE "ADDENDUM")

PROMOTERS OF OUR COMPANY: DR. KALAMPARAMBIL VARKEY TOLIN AND JERIN TOLIN
INITIAL PUBLIC OFFER OF UP TO [●] EQUITY SHARES OF FACE VALUE ₹5 EACH ("EQUITY SHARES") OF TOLINS TYRES LIMITED FOR CASH AT A PRICE OF ₹[●] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM
OF ₹[●] PER EQUITY SHARE) (THE "OFFER PRICE"), AGGREGATING UP TO ₹2,000 MILLION COMPRISING OF A FRESH ISSUE OF UP TO [●] EQUITY SHARES AGGREGATING TO ₹2,000 MILLION (THE "OFFER FOR SALE UP TO [●] EQUITY SHARES AGGREGATING UP TO ₹150 MILLION BY DR.
KALAMPARAMBIL VARKEY TOLIN AND UP TO [●] EQUITY SHARES AGGREGATING UP TO ₹150 MILLION BY JERIN TOLIN (COLLECTIVELY, THE "SELLING SHAREHOLDERS" AND SUCH EQUITY SHARES, THE
"OFFERED SHARES").

OUR COMPANY, IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER, MAY CONSIDER A FURTHER ISSUE OF EQUITY SHARES AS MAY BE PERMITTED UNDER APPLICABLE LAW TO ANY PERSON(S)) OF [•] EQUITY SHARES FOR AN AMOUNT AGGREGATING UP TO ₹ 250 MILLION, AT ITS DISCRETION, PRIOR TO THE FILING OF THE RED HERRING PROSPECTUS WITH THE ROC (\*PRE-IPO PLACEMENT"), IF THE PERSON ISSUE SIZE WILL BE REDUCED TO THE EXTENT OF SUCH PRE-IPO PLACEMENT, SUBJECT TO THE OFFER COMPLYING WITH RULE 19(2)(B) OF THE SECURITIES CONTRACTS (REGULATION) RULES, 1957, AS AMENDED (\*SCRR\*).

THE PRICE BAND AND THE MINIMUM BID LOT SHALL BE DECIDED BY OUR COMPANY AND EACH OF THE SELLING SHAREHOLDERS, IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN ALL EDITIONS OF [+], AN ENGLISH NATIONAL DAILY NEWSPAPER, ALL EDITIONS OF [+], A HINDI NATIONAL DAILY NEWSPAPER AND THE [+] EDITION OF [+], A MALAYALAM DAILY NEWSPAPER (MALAYALAM DEING THE REGIONAL LANGUAGE OF KERALA, WHERE OUR REGISTERED OFFICE IS LOCATED), EACH WITH WIDE CIRCULATION, AT LEAST TWO WORKING DAYS PRIOR TO THE BID/OFFER OPENING DATE AND SHALL BE MADE AVAILABLE TO THE STOCK EXCHANGES FOR THE PURPOSE OF UPLOADING ON THEIR RESPECTIVE WEBSITES IN ACCORDANCE WITH THE SEBI ICOR REGULATIONS.

#### Potential bidders may note the following:

This Addendum is in reference to the Draft Red Herring Prospectus filed with SEBI and the Stock Exchanges in relation to the Offer. In this regard, potential Bidders may note that Coromandel Leathers Private Limited's ("Coromandel") name is appearing as wilful defaulter in relation to credit facility availed from the Indian Bank. Jose Thomas, a member of our Promoter Group, was one of the directors in Coromandel when Coromandel was categorized as a wilful defaulter and consequently his name appears in the list of wilful defaulters issued by CIBIL. However, he was not categorized as a wilful defaulter in his personal capacity and presently is not associated with Coromandel. Further, Coromandel was liquidated and the current status of Coromandel as per the MCA website is "dissolved". Since Jose Thomas, is neither a promoter nor a director of our Company, his name, or the company in which he was earlier associated with in the capacity of a director, appearing as a wilful defaulter, does not affect our Company or our eligibility as an Issuer to undertake this Offer. Additionally, our Company has never been associated with Coromandel. However, to ensure complete transparency, we are disclosing the details.

Potential Bidders may note that in order to assist the Bidders to get a complete understanding of the updated information, the relevant portions of the sections titled "Offer Document Summary", "Risk Factors", "Capital Structure" and "Our Promoters and Promoter Group" have been updated and included in this Addendum. All other updates to the Draft Red Herring Prospectus in this regard will be carried out in the Red Herring Prospectus and the Prospectus.

The changes in this Addendum are to be read in conjunction with the Draft Red Herring Prospectus and accordingly, the corresponding references in the Draft Red Herring Prospectus stand updated pursuant to this Addendum. The information in this Addendum supplements and updates the information in the Draft Red Herring Prospectus, as applicable. However, this Addendum does not reflect all the changes that have occurred between the date of filing of the Draft Red Herring Prospectus and the date hereof, and accordingly does not include all the changes and/or updates that will be included in the Red Herring Prospectus and the Prospectus will be suitably updated, including to the extent stated in this Addendum, along with other factual updates, as may be applicable, in the Red Herring Prospectus and the Prospectus, as and when filed with the RoC, SEBI and the Stock Exchanges. Investors should not rely on the Draft Red Herring Prospectus or this Addendum for any investment decision, and should read the Red Herring Prospectus, as and when it is filed with the RoC, SEBI and the Stock Exchanges before making an investment decision with respect to the Offer.

The Equity Shares offered in the Offer have not been and will not be registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act") or any other applicable law of the United States and, unless so registered, may not be offered or sold within the United States absent registration under the U.S. Securities Act, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act (as defined in Regulation S under the U.S. Securities Act ("Regulation S")) and applicable state securities laws in the United States. Accordingly, the Equity Shares are being offered and sold (a) in the United States only to persons reasonably believed to be "qualified institutional buyers" (as defined in Rule 144A under the U.S. Securities Act and referred to in the Draft Red Herring Prospectus as "QIBs") pursuant to Section 4(a) of the U.S. Securities Act and (b) outside the United States in offshore transactions in compliance with Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales are made.

This addendum which has been filed with SEBI and the Stock Exchanges shall be made available to the public for comments, if any, for a period of at least 21 days, from the date of such filing with SEBI and will be available on their website www.sebi.gov.in, the websites of the Stock Exchanges i.e., www.nseindia.com, www.bseindia.com, the website of the Company i.e. www.tolinstyres.com, and the website of the BRLM, i.e., Saffron Capital Advisors Private Limited at www.saffronadvisor.com. All capitalized terms used in this Addendum shall, unless the context otherwise requires, have the meaning ascribed to them in the Draft Red Herring Prospectus.

Place: Ernakulam, Kerala Date: April 05, 2024 For **Tolins Tyres Limited**On behalf of the Board of Directors
Sd/-

Umesh Muniraj

Company Secretary and Compliance Officer

# BOOK RUNNING LEAD MANAGER

SAFFRON

••••• energising ideas

#### SAFFRON CAPITAL ADVISORS PRIVATE LIMITED

605, Center Point, 6th floor, J. B. Nagar, Andheri Kurla Road,

Andheri (East), Mumbai - 400 059,

Maharashtra, India

Telephone: +91 22 4973 0394 Email: ipos@saffronadvisor.com

Investor Grievance Id: investorgrievance@saffronadvisor.com

Website: www.saffronadvisor.com

Contact Person: Gaurav Khandelwal/ Vipin Gupta

SEBI Registration No: INM000011211

Validity: Permanent

#### REGISTRAR TO THE OFFER



#### CAMEO CORPORATE SERVICES LIMITED

Subramanian Building No. 01, Club House Road.

Chennai - 600 002, India. Telephone: 044 4002 0700 Email: priya@cameoindia.com

Investor Grievance E-mail: tolins@cameoindia.com

Website: www.cameoindia.com Contact Person: K. Sreepriya

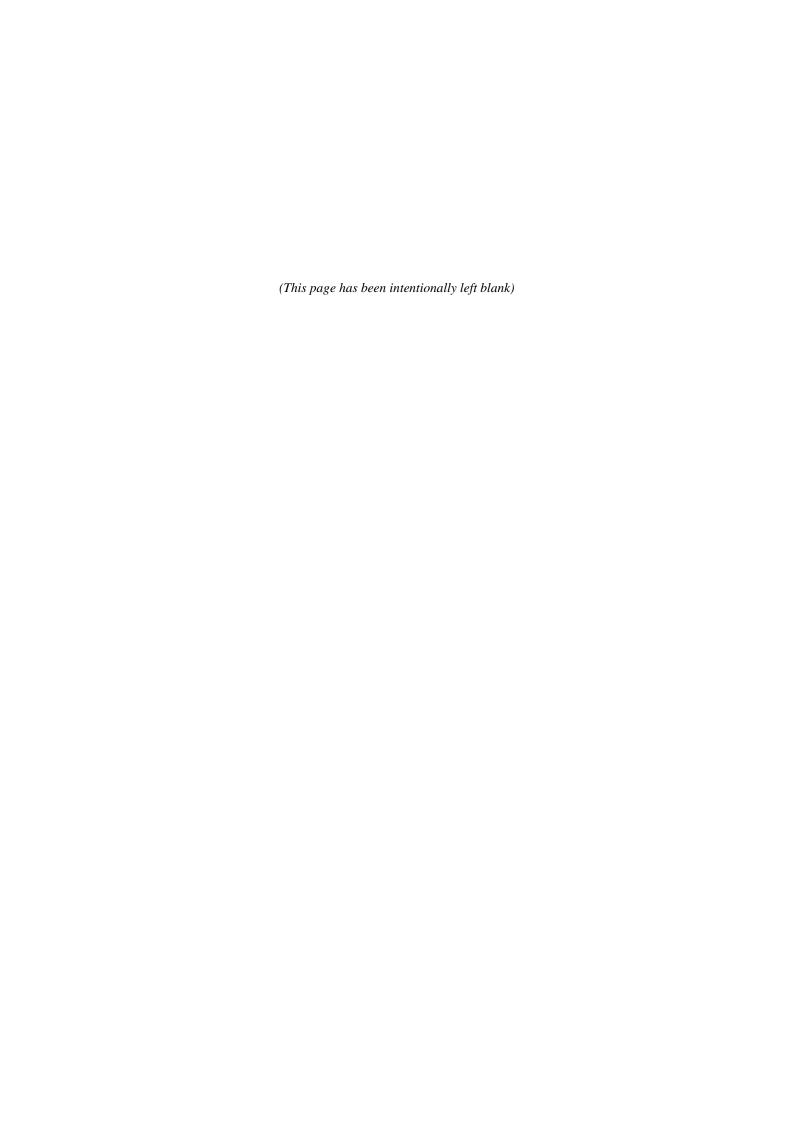
SEBI Registration Number: INR000003753

Validity: Permanent

BID/ OFFER PROGRAMME

BID/ OFFER PROGRA	WINE
ANCHOR INVESTOR BID/OFFER PERIOD	[•] <sup>(1)</sup>
BID/OFFER OPENS ON	$[ullet]^{(1)}$
BID/OFFER CLOSES ON	$[ullet]^{(2)(3)}$

- (1) Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investors shall Bid on the Anchor Investor Bidding Date, i.e., one Working Day prior to the Bid/Offer Opening Date.
- (2) Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, may consider closing the Bid/Offer Period for QIBs one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations.
- 3) The UPI mandate end time and date shall be at 5:00 pm on the Bid/Offer Closing Date



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# **SECTION I - GENERAL**

### OFFER DOCUMENT SUMMARY

# Aggregate pre-Offer and post-Offer shareholding of our Promoters, Promoter Group and Selling Shareholders

The aggregate pre-Offer and post-Offer shareholding of our Promoters, Selling Shareholders and Promoter Group as a percentage of the pre-Offer paid-up equity share capital of our Company is set out below:

Sr. Name of the Shareholders	Pre-Offer		Post-Offer*	
No.	Number of	% of the pre-	Number of	% of the post-
	<b>Equity Shares</b>	Offer paid up	<b>Equity Shares</b>	Offer paid up
	of face value of	<b>Equity Share</b>	of face value of	<b>Equity</b> Share
	₹5 each	capital	₹5 each	capital
<b>Promoters Selling Shareholders</b>				
1. Dr. Kalamparambil Varkey	13,491,834	44.01	[•]	[•]
Tolin				
2. Jerin Tolin	12,049,363	39.30	[•]	[•]
Total (A)	25,541,197	83.31	[•]	[•]
Promoter Group				
3. Jose Thomas**	2,597,752	8.47	[•]	[•]
4. Annie Varkey	70,000	0.23	[•]	[•]
5. Cyrus Tolin	70,000	0.23	[•]	[•]
6. Chris Tolin	70,000	0.23	[•]	[•]
7. Toja Rani	51,950	0.17	[•]	[•]
Total (B)	2,859,702	9.33	[•]	[•]
Total (A + B)	28,400,899	92.64	[•]	[•]

<sup>\*</sup>Subject to completion of the Offer and finalization of the Allotment

For further details, please see "Capital Structure" beginning on page 102.

<sup>\*\*</sup> Jose Thomas was associated as a director in Coromandel Leathers Private Limited which was categorized as a wilful defaulter. However, the current status of Coromandel Leathers Private Limited as per the MCA website is "dissolved". For further details, please see "Risk Factors – Jose Thomas, one of our Promoter Group members, was associated, in the capacity of a director, with Coromandel Leathers Private Limited whose name is appearing as a wilful defaulter" on page [•].

#### SECTION II - RISK FACTORS

Jose Thomas, one of our Promoter Group members, was associated, in the capacity of a director, with Coromandel Leathers Private Limited whose name is appearing as a wilful defaulter.

The name of Coromandel Leathers Private Limited ("Coromandel") appears in the wilful defaulter list issued by CIBIL in relation to the facilities availed by it from the Indian Bank. Jose Thomas, a member of our Promoter Group, was one of the directors in Coromandel when Coromandel was categorized as a wilful defaulter and consequently his name appears in the list of wilful defaulters issued by CIBIL. However, he was not categorized as a wilful defaulter in his personal capacity and presently is not associated with Coromandel. Further, Coromandel was liquidated and the current status of Coromandel as per the MCA website is "dissolved". Since Jose Thomas, is neither a promoter nor a director of our Company, his name, or the company in which he was earlier associated with in the capacity of a director, appearing as a wilful defaulter, does not affect our Company or its eligibility as an Issuer to undertake this Offer in terms of the SEBI ICDR Regulations. Additionally, our Company has never been associated with Coromandel.

Except, for the transaction of acquisition of equity shares of Tolins Tyres LLC by our Company from Mr. Jose Thomas, there have been no other related party transaction between the Company and Mr. Jose Thomas, during financial year ended March 31, 2023, March 31, 2022 and March 31, 2021 and six-month period ended September 30, 2023. Further, Mr. Jose Thomas is not associated with our Company in any capacity except by virtue of being the father of our Promoter, Jerin Tolin.

### **SECTION III - INTRODUCTION**

# **CAPITAL STRUCTURE**

11. The details of the shareholding of the Promoters, Selling Shareholders and the members of the Promoter Group as on date of this Draft Red Herring Prospectus are set forth below:

Sr. Name of the Shareholders	Pre-Offer		Post-Offer	
No.	Number of	% of total	Number	% of total
	Equity	shareholding	of Equity	shareholding
	Shares of		Shares	
	face value of			
	₹5 each			
Promoter Selling Shareholders				
1. Dr. Kalamparambil Varkey Tolin	13,491,834	44.01	[•]	[•]
2. Jerin Tolin	12,049,363	39.30	[•]	[•]
Total (A)	25,541,197	83.31	[•]	[•]
Promoter Group				
3. Jose Thomas*	2,597,752	8.47	[•]	[•]
4. Annie Varkey	70,000	0.23	[•]	[•]
5. Cyrus Tolin	70,000	0.23	[•]	[•]
6. Chris Tolin	70,000	0.23	[•]	[•]
7. Toja Rani	51,950	0.17	[•]	[•]
Total (B)	2,859,702	9.33	[•]	[•]
Total (A + B)	28,400,899	92.64	[•]	[•]

<sup>\*</sup> Jose Thomas was associated as a director in Coromandel Leathers Private Limited which was categorized as a wilful defaulter. However, the current status of Coromandel Leathers Private Limited as per the MCA website is "dissolved". For further details, please see "Risk Factors – Jose Thomas, one of our Promoter Group members, was associated, in the capacity of a director, with Coromandel Leathers Private Limited whose name is appearing as a wilful defaulter" on page [•].

12. Except as stated below, the Promoters, Promoter Group, Directors of our Company and their relatives have not undertaken purchase or sale transactions in the Equity Shares of our Company, during a period of six months preceding the date on which this Draft Red Herring Prospectus is filed with SEBI.

Sr. No.	Name of the Shareholders	Designation	Number of Equity Shares Purchased	Number of Equity Shares Sold
1.	Dr. Kalamparambil	Promoter and Managing	811,880	384,746
	Varkey Tolin	Director		
2.	Jerin Tolin	Promoter and Non-Executive	380,563	0
		Non Independent Director		
3.	Jose Thomas*	Member of the Promoter	2,597,752	0
		Group		
4.	Toja Rani	Member of the Promoter	16,950	0
	-	Group		
	Total		3,807,145	384,746

<sup>\*</sup> Jose Thomas was associated as a director in Coromandel Leathers Private Limited which was categorized as a wilful defaulter. However, the current status of Coromandel Leathers Private Limited as per the MCA website is "dissolved". For further details, please see "Risk Factors – Jose Thomas, one of our Promoter Group members, was associated, in the capacity of a director, with Coromandel Leathers Private Limited whose name is appearing as a wilful defaulter" on page [•].

### SECTION IV - ABOUT OUR COMPANY

#### OUR PROMOTERS AND PROMOTER GROUP

### **Other Confirmations**

None of our Promoters have been declared as wilful defaulters or fraudulent borrowers by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past or are currently pending against them.

Our Promoters have not been declared as a Fugitive Economic Offender under Section 12 of the Fugitive Economic Offenders Act, 2018.

None of our Promoters or members of Promoter Group have been debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

Our Promoters and members of the Promoter Group are not and have never been promoters, directors or person in control of any other company, which is debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

There is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority against our Promoters except as stated in section titled "Outstanding Litigation and Material Developments" on page 327.

None of our Promoters or members of Promoter Group's names appear in the list of directors of struck off companies by RoC.

### **OUR PROMOTER GROUP**

In addition to our Promoters, the following individuals and entities form part of our Promoter Group as on the date of this Draft Red Herring Prospectus, in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations:

# A. Natural persons forming part of the Promoter Group:

The natural persons who are part of our Promoter Group (being the immediate relatives of our Promoters) are as follows:

Name of the Promoter	Name of the Relative	Relationship with the Promoter
	Annie Varkey	Mother
	Jerin Tolin	Spouse
	Toja Rani	Sister
	Toshma Biju Varghese	Sister
	Chris Tolin	Son
Dr. Kalamparambil Varkey Tolin	Cyrus Tolin	Son
	Jessamma Jose	Spouse's Mother
	Jose Thomas*	Spouse's Father
	Jerly Lijo	Spouse's Sister
	Jenet Renjith	Spouse's Sister
	Jose Thomas*	Father
	Jessamma Jose	Mother
	Dr. Kalamparambil Varkey Tolin	Spouse
Jerin Tolin	Jerly Lijo	Sister
	Jenet Renjith	Sister
	Chris Tolin	Son
	Cyrus Tolin	Son
	Annie Varkey	Spouse's Mother
	Toja Rani	Spouse's Sister
	Toshma Biju Varghese	Spouse's Sister

<sup>\*</sup> Jose Thomas was associated as a director in Coromandel Leathers Private Limited which was categorized as a wilful defaulter. However, the current status of Coromandel Leathers Private Limited as per the MCA website is "dissolved". For further details, please see "Risk Factors – Jose Thomas, one of our Promoter Group members, was associated, in the capacity of a director, with Coromandel Leathers Private Limited whose name is appearing as a wilful defaulter" on page [•].

# **SECTION IX – OTHER INFORMTION**

# **DECLARATION**

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

### SIGNED BY DIRECTOR OF OUR COMPANY

Kalamparambil Varkey Tolin Chairman & Managing Director

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY DIRECTOR OF OUR COMPANY

Sankarakrishnan Ramalingam, Whole-time Director

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY DIRECTOR OF OUR COMPANY

Torin Tolin

Jerin Tolin Non-Executive & Non-Independent Director

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY DIRECTOR OF OUR COMPANY

\_\_\_\_\_

Joseph P M Independent Director

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY DIRECTOR OF OUR COMPANY

Sankar Paramacwara Panickar

Sankar Parameswara Panicker Independent Director

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY DIRECTOR OF OUR COMPANY

Cris Anna Sojan Independent Director

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY CHIEF FINANCIAL OFFICER OF OUR COMPANY

Ravi Sharma Chief Financial Officer

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

#### SIGNED BY PROMOTER SELLING SHAREHOLDER OF OUR COMPANY

Dr. Kalamparambil Varkey Tolin Promoter Selling Shareholder

I hereby certify and declare that all relevant provisions of the Companies Act, the rules, regulations and guidelines issued by the Government of India, or the regulations, rules or guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Act or the rules, regulations and guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures, confirmations and undertakings in this Addendum to the Draft Red Herring Prospectus are true and correct.

# SIGNED BY PROMOTER SELLING SHAREHOLDER OF OUR COMPANY

\_\_\_\_\_

Jerin Tolin Promoter Selling Shareholder

Institutional Bidders ("NIBs") and Retail Individual Bidders ("RIBs"), see

TELEPHONE AND EMAI



REGISTERED OFFICE



#### TOLINS TYRES LIMITED

CONTACT PERSON

Corporate Identity Number: U25119KL2003PLC016289

No. 1/47, M C Road, Kalady, Ernakulam, Aluva -		Umesh Munira	ıj,	Telephone: +91 72592 87215	www.tolinstyres.com
683	574, Kerala, India.	Company Secretary and Con	Company Secretary and Compliance Officer		
	OU!	R PROMOTERS: DR. KALAMPAF	RAMBIL VARKEY TO	OLIN AND JERIN TOLIN	
		DETAILS OF THE	E OFFER TO THE PU	BLIC	
TYPE	FRESH ISSUE SIZE	SIZE OF THE OFFER FOR	TOTAL OFFER	ELIGIBLITY AND RE	SERVATIONS
		SALE	SIZE		
Fresh Issue and	Fresh Issue of up to [●] Equity	Up to [●] Equity Shares	Up to [●] Equity	The Offer is being made pursuant to Re	gulation 6(2) of the Securities and
Offer for Sale	Shares aggregating up to	aggregating up to ₹300 million	Shares aggregating	Exchange Board of India (Issue of Cap	ital and Disclosure Requirements)
	₹2,000 million		up to ₹	Regulations, 2018, as amended ("SEI	BI ICDR Regulations") as our
			2,300 million	Company did not fulfil requirements unde	er regulation 6(1) of the SEBI ICDR
				Regulations. For further details, see '	'Other Regulatory and Statutory
				Disclosures - Eligibility for the Offer" on	page 337. For details in relation to
				share reservation among Qualified Inst	titutional Buyers ("OIBs"). Non-

		"Offer Structure" beginning on page 356.			
	DETAILS OF THE OFFER FOR SALE				
NAME OF THE SELLING	TYPE	NUMBER OF EQUITY SHARES OFFERED AND AMOUNT (₹ IN MILLION)	WEIGHTED AVERAGE COST OF		
SHAREHOLDERS			ACQUISTION PER EQUITY SHARE (IN ₹)*		
Dr. Kalamparambil Varkey	Promoter	Up to [•] Equity Shares aggregating up to ₹150 million	8.87		
Tolin	Selling				
	Shareholder				
Jerin Tolin	Promoter	Up to [•] Equity Shares aggregating up to ₹150 million	5.59		
	Selling				
	Shareholder				

\*As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company pursuant to their certificate dated February 15, 2024

#### RISKS IN RELATION TO THE FIRST OFFER

This being the first public offer of our Company, there has been no formal market for the Equity Shares of our Company. The face value of Equity Shares is ₹5 each. The Floor Price, Cap Price and Offer Price (to be determined by our Company and Selling Shareholders, in consultation with the BRLM and on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process in accordance with the Schedule XIII of SEBI ICDR Regulations, and as stated in chapter titled "Basis for Offer Price" on page 138, should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares in the Offer have not been recommended or approved by the SEBI, nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Red Herring Prospectus. Specific attention of the investors is invited to the chapter titled "Risk Factors" on page 38 of this Draft Red Herring Prospectus.

OUR COMAPNY'S AND SELLING SHAREHOLDERS' ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and this Offer, hat the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. Each of the Selling Shareholders, severally and not jointly, accepts responsibility for and only confirms the statements specifically made or confirmed by such Selling Shareholders in this Draft Red Herring Prospectus solely in relation to such Selling Shareholders and its respective portion of the Offered Shares and assumes responsibility that such statements are true and correct in all material respects and not misleading in any material respect. Each of the Selling Shareholders, severally and not jointly, assumes no responsibility for any other statements, disclosures and undertakings, including, any of the statements, disclosures or undertakings made or confirmed by or in relation to our Company or our Company's business, or any other Selling Shareholders or any other person(s), in this Draft Red Herring Prospectus.

# LISTING

The Equity Shares to be Allotted through the Red Herring Prospectus are proposed to be listed on BSE Limited and the National Stock Exchange of India Limited ("NSE" and together with "BSE" the "Stock Exchanges"). For the purposes of the Offer, the Designated Stock Exchange shall be [●].

BOOK RUNNING LEAD MANAGER

Name and logo of the Book Running Lead Manager

Contact Person Gaurav Khandelwal/ Vipin Gupta

**Email and Telephone** Email: ipos@saffronadvisor.com Telephone: +91 22 4973 0394

Saffron Capital Advisors Private Limited

REGISTRAR TO THE OFFER Name and logo of the Registrar **Contact Person Email and Telephone** K. Sreepriya Email: priya@cameoindia.com Telephone: 044 4002 0700



Cameo Corporate Services Limited

	BID/OFFER PERI	OD
	ANCHOR INVESTOR BID/OFFER PERIOD	$[ullet]^{(1)}$
	BID/OFFER OPENS ON	[•] <sup>(1)</sup>
	BID/OFFER CLOSES ON	[•] <sup>(2) (3)</sup>
- 7	(1) Our Company and each of the Selling Shareholders in consultation with the Book Running Lead Manager may consider participation by Anchor	Investors in accordance with the SERLICOR Regulations. The Anchor Investors shall Rid on the Anchor Investor Ridding Date

i.e., one Working Day prior to the Bid/Offer Opening Date.

<sup>(2)</sup> Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, may consider closing the Bid/Offer Period for OIBs one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations. 3) The UPI mandate end time and date shall be at 5:00 pm on the Bid/Offer Closing Date





#### TOLINS TYRES LIMITED

Our Company was incorporated in the name and style of 'Tolins Tyres Private Limited' and a certificate of incorporation was issued on July 10, 2003 by the Registrar of Companies, Kerala. Subsequently, upon the conversion of our Company into a public limited company, pursuant a special resolution passed by our Shareholders on January 1, 2024, the name of our Company was changed to 'Tolins Tyres Limited' and a fresh certificate of incorporation dated January 26, 2024 was issued by the Registrar of Companies, Ernakulam. For further details relating to the changes in the name of our Company and the registered office of our Company, please refer, "History and Certain Corporate Matters" on page 235.

#### Corporate Identity Number: U25119KL2003PLC016289

Registered Office: No. 1/47, M C Road, Kalady, Ernakulam, Aluva - 683 574, Kerala, India. Telephone: +91 72592 87215

Contact Person: Umesh Muniraj; Company Secretary and Compliance Officer; Email: es@tolins.com Website: www.tolinstyres.com

OUR PROMOTERS: DR. KALAMPARAMBIL VARKEY TOLIN AND JERIN TOLIN

INITIAL PUBLIC OFFER OF UP TO [♠] EQUITY SHARES OF FACE VALUE ₹5 EACH ("EQUITY SHARES") OF TOLINS TYRES LIMITED FOR CASH AT A PRICE OF ₹[♠] PER EQUITY SHARE (INCLUDING A SHARE

PREMIUM OF ₹[♠] PER EQUITY SHARE) (THE "OFFER PRICE"), AGGREGATING UP TO ₹2,300 MILLION COMPRISING OF A FRESH ISSUE OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING OF UP TO [♠] EQUITY SHARES AGGREGATING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSISTING UP TO ₹3,000 MILLION (THE "OFFER FOR SALE"), CONSI AND SUCH EQUITY SHARES, THE "OFFERED SHARES").

OUR COMPANY, IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER, MAY CONSIDER A FURTHER ISSUE OF EQUITY SHARES AS MAY BE PERMITTED UNDER APPLICABLE LAW TO ANY PERSON(S)) OF [\*] EQUITY SHARES FOR AN AMOUNT AGGREGATING UP TO 250 MILLION, AT ITS DISCRETION, PRIOR TO THE FILING OF THE RED HERRING PROSPECTUS WITH THE ROC (\*PRE-IPO PLACEMENT"). IF THE PRE-IPO PLACEMENT IS UNDERTAKEN, THE FRESH ISSUE SIZE WILL BE REDUCED TO THE EXTENT OF SUCH PRE-IPO PLACEMENT, SUBJECT TO THE OFFER COMPLYING WITH RULE 19(2)(B) OF THE SECURITIES CONTRACTS (REGULATION) RULES, 1957, AS AMENDED ("SCRR").

THE PRICE BAND AND THE MINIMUM BID LOT SHALL BE DECIDED BY OUR COMPANY AND EACH OF THE SELLING SHAREHOLDERS, IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN ALL EDITIONS OF [\*], AN ENGLISH NATIONAL DAILY NEWSPAPER AND THE [\*] EDITION OF [\*], A MALAYALAM DAILY NEWSPAPER (MALAYALAM BEING THE REGIONAL LANGUAGE OF KERALA, WHERE OUR REGISTERED OFFICE IS LOCATED), EACH WITH WIDE CIRCULATION, AT LEAST TWO WORKING DAYS PRIOR TO THE BID/OFFER OPENING DATE AND SHALL BE MADE AVAILABLE TO THE STOCK EXCHANGES FOR THE PURPOSE OF UPLOADING ON THEIR RESPECTIVE WEBSITES IN ACCORDANCE WITH THE SEBI ICDR REGULATIONS.

In case of any revision in the Price Band, the Bid/ Offer Period will be extended by at least three additional Working Days after such revision in the Price Band, subject to the Bid/ Offer Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company and each of the Selling Shareholders, may, in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid/ Offer Period for a minimum of three Working Days, subject to the Bid/ Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Offer Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and also by indicating the change on the respective websites of the BRLM and at the terminals of the Syndicate Members and by intimation to the Self-Certified Syndicate Banks ("SCSBs"), other Designated Intermediaries and the Sponsor Bank(s), as applicable.

(SCSBs), other Designated intermediaries and the sponsor bankey, as applicable.
This is an Offer in terms of Rule 19(2)(b) of the SCRR read with Regulation 31 of the SEBI ICDR Regulations. This Offer is being made through the Book Building Process in compliance with Regulation 6(2) of the SEBI ICDR Regulations wherein not less than 75% of the Offer shall be available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs" and such portion the "QIB Portion") provided that our Company in consultation with the BRLM, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulations. In the event of undersubscription or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors) including Mutual Funds, subject to valid Bids being received at or above the Offer Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining QIB Portion for proportionate allocation to QIBs. Further, not more than 15% of the Offer shall be available for allocation to NIBs of which (a) one third portion shall be reserved for Bidders with application size of more than  $\gtrless 200,000$  and up to  $\gtrless 1,000,000$ ; and (b) two-thirds of the portion shall be reserved for Bidders with application size of more than  $\gtrless 1,000,000$ , provided that the unsubscribed portion in either of such sub-categories may be allocated to Bidders in other sub-category of the NIBs in accordance with SEBI ICDR Regulations, subject to valid Bids being received above the Offer Price and not more than 10% of the Offer shall be available for allocation to Retail Individual Bidders ("RIB") in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Offer Price. All Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA accounts and UPI ID (in case of UPI Bidders (defined herein) using the UPI Mechanism), in which case the corresponding Bid Amounts will be blocked by the SCSBs or under the UPI Mechanism, as applicable to participate in the Offer. Anchor Investors are not permitted to participate in the Anchor Investor Portion of the Offer through the ASBA process. For details, see "Offer Procedure" beginning on page 360.

#### RISK IN RELATION TO THE FIRST OFFER

This being the first public offer of our Company, there has been no formal market for the Equity Shares of our Company. The face value of Equity Shares is ₹5 each. The Floor Price, Cap Price and Offer Price (to be determined by our Company and each of the Selling Shareholders, in consultation with the BRLM and on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process in accordance with the Schedule XIII of SEBI ICDR Regulations, and as stated in chapter titled "Basis for Offer Price" on page 138, should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer investigation in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares in the Offer have not been recommended or approved by the SEBI, nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Red Herring Prospectus. Specific attention of the investors is vited to the chapter titled "Risk Factors" on page 38 of this Draft Red Herring Prospectus.

OUR COMPANY'S AND SELLING SHAREHOLDERS' ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and this Offer, hat the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. Each of the Selling Shareholders, severally and not jointly, accepts responsibility for and only confirms the statements specifically made or confirmed by such Selling Shareholders in this Draft Red Herring Prospectus solely in relation to such Selling Shareholders and its respective portion of the Offered Shares and assumes responsibility that such statements are true and correct in all material respects and not misleading in any material respect. Each of the Selling Shareholders, severally and not jointly, assumes no responsibility for any other statements, disclosures and undertakings, including, any of the statements, disclosures or undertakings made or confirmed by or in relation to our Company or our Company's business, or any other Selling Shareholders or any other person(s), in this Draft Red Herring Prospectus.

#### LISTING

The Equity Shares to be Allotted through the Red Herring Prospectus are proposed to be listed on BSE and NSE. Our Company has received 'in-principle' approval from BSE and NSE for the listing of the Equity Shares pursuant to their letters dated [•] and [•], respectively. For the purposes of the Offer, the Designated Stock Exchange shall be [•]. A signed copy of the Red Herring Prospectus and the Prospectus shall be delivered to the RoC in accordance with Sections 26(4) and 32 of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/Offer Closing Date, see "Material" Contracts and Documents for Inspection" on page 428 of this Draft Red Herring Prospectus.

BOOK RUNNING LEAD MANAGER

REGISTRAR TO THE ISSUE



SAFFRON CAPITAL ADVISORS PRIVATE LIMITED

605, Center Point, 6th floor, J. B. Nagar, Andheri Kurla Road, Andheri (East), Mumbai - 400 059,

Maharashtra, India

Telephone: +91 22 4973 0394

Email: ipos@saffronadvisor.com

Investor Grievance Id: <a href="mailto:investorgrievance@saffronadvisor.com">investorgrievance@saffronadvisor.com</a> Website: www.saffronadvisor.com

Contact Person: Gaurav Khandelwal/ Vipin Gupta

SEBI Registration No: INM000011211 Validity: Permanent



### CAMEO CORPORATE SERVICES LIMITED

Subramanian Building No. 01,

Club House Road, Chennai - 600 002, India Telephone: 044 4002 0700

Email: priya@cameoindia.com

Investor Grievance E-mail: tolins@cameoindia.com Website: www.cameoindia.com

Contact Person: K. Sreepriya

SEBI Registration Number: INR000003753

Validity: Permanent

BID/OFFER	PROGRAMME

ANCHOR INVESTOR BID/OFFER PERIOD	$\left[ullet ight]^{(1)}$
BID/OFFER OPENS ON	$[ullet]^{(1)}$
BID/OFFER CLOSES ON	[•] <sup>(2) (3)</sup>

(1) Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investors shall Bid on the Anchor Investor Bidding Date, i.e., one Working Day prior to the Bid/Offer Opening Date.

(2) Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, may consider closing the Bid/Offer Period for OIBs one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI

3) The UPI mandate end time and date shall be at 5:00 pm on the Bid/Offer Closing Date



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#### **SECTION 1 – GENERAL**

### **DEFINITIONS AND ABBREVIATIONS**

This Draft Red Herring Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, or unless otherwise specified, shall have the meaning as provided below. References to any legislation, act, regulation, rules, guidelines or policies shall be to such legislation, act, regulation, rules, guidelines or policies as amended, supplemented or re-enacted from time to time, and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Draft Red Herring Prospectus but not defined herein shall have, to the extent applicable, the same meaning ascribed to such terms under the SEBI ICDR Regulations, the Companies Act, the SCRA, the Depositories Act and the rules and regulations made thereunder. Further, Offer related terms used but not defined in this Draft Red Herring Prospectus shall have the meaning ascribed to such terms under the General Information Document.

Notwithstanding the foregoing, the terms used in "Industry Overview", "Key Regulations and Policies", "Statement of Special Tax Benefits", "Financial Information", "Basis for Offer Price", "Outstanding Litigation and Material Developments" and "Description of Equity Shares and Terms of the Articles of Association" beginning on pages 159, 229, 151, 276, 138, 327 and 386, respectively, shall have the meaning ascribed to them in the relevant section.

#### **General Terms**

Term	Description
Our Company/ the	Tolins Tyres Limited, a public limited company incorporated under the Companies
Company/ Issuer/ "Issuer	Act, 1956 and having its Registered Office located at No. 1/47, M C Road, Kalady,
Company"	Ernakulam, Aluva - 683 574, Kerala, India
We/ us/ our	Unless the context otherwise indicates or implies, refers to our Company and our
	Subsidiaries, together

### **Company and Selling Shareholders related terms**

Term	Description
AoA /Articles of	The articles of association of our Company, as amended
Association or Articles	
Audit Committee	The audit committee of our Board, constituted in accordance with the applicable
	provisions of the Companies Act, 2013 and the SEBI Listing Regulations, and as
	described in "Our Management - Committees of our Board" on page 250
Auditor/ Statutory	The statutory auditor of our Company, being Krishnan Retna & Associates,
Auditor	Chartered Accountants
Board/ Board of	Board of directors of our Company, as described in "Our Management", beginning
Directors	on page 241
Chairman	The chairman of our Company, being, Dr. Kalamparambil Varkey Tolin
Chief Financial	Chief financial officer of our Company, being, Ravi Sharma
Officer/CFO	
Company Secretary and	Company Secretary and Compliance Officer of our Company, being, Umesh
Compliance Officer	Muniraj
Committee(s)	Duly constituted committee(s) of our Board
CSR Committee/	Corporate social responsibility committee of our Board, constituted in accordance
Corporate Social	with the Section 135 and other applicable provisions of the Companies Act, 2013,
Responsibility	and as described in "Our Management - Committees of our Board" on page 250.
Committee	
Director(s)	Directors of our Board as described in "Our Management", beginning on page 241.

Term	Description
Executive Director(s)	Executive Directors of our Board, as described in "Our Management", beginning on
	page 241
Equity Shares	The equity shares of our Company of face value of ₹5 each
Equity Shareholder/ Shareholders (s)	The holders of the Equity Shares from time to time
Group Companies	The group companies of our Company in accordance with SEBI ICDR Regulations,
	as described in "Our Group Companies" on page 271
Independent Directors	Independent directors on our Board, and who are eligible to be appointed as independent directors under the provisions of the Companies Act and the SEBI Listing Regulations. For details of the Independent Directors, please see "Our Management" on page 241
IPO Committee	IPO committee of the Board of Directors, as described in "Our Management" on page 241
Key Managerial Personnel/ KMP	Key managerial personnel of our Company in accordance with Regulation 2(1)(bb) of the SEBI ICDR Regulations and Section 2(51) of the Companies Act, 2013 as applicable and as further disclosed in "Our Management" on page 241
Managing Director	The managing director of our Company, being, Dr. Kalamparambil Varkey Tolin
Materiality Policy	The policy adopted by our Board in its meeting held on January 31, 2024, for identification of material: (a) outstanding litigation proceedings; (b) creditors; and (c) group companies, pursuant to the requirements of the SEBI ICDR Regulations and for the purposes of disclosure in this Draft Red Herring Prospectus, the Red Herring Prospectus and Prospectus
Manufacturing Units	Collectively the TTL Facility, TRPL Facility and TTLL Facility
MoA/ Memorandum of Association	The memorandum of association of our Company, as amended from time to time
Nomination and	Nomination and remuneration committee of our Board, constituted in accordance
Remuneration Committee	with the applicable provisions of the Companies Act, 2013 and the SEBI Listing Regulations, and as described in "Our Management – Committees of our Board" on page 250
Non-Executive Director(s)	Non-executive directors on our Board, as described in "Our Management" beginning on page 241
Non-Independent Director(s)	Non-independent director(s) on our Board, described in "Our Management" beginning on page 241
Promoter(s)	The Promoters of our Company, being Dr. Kalamparambil Varkey Tolin and Jerin Tolin. For further details, please see "Our Promoters and Promoter Group" on page 265
Promoter Group	Such individuals and entities which constituting the promoter group of our Company, pursuant to Regulation 2(1)(pp) of the SEBI ICDR Regulations and as disclosed in "Our Promoters and Promoter Group" on page 265
Promoter Selling Shareholders/ Selling Shareholders	The Promoters of our Company, Dr. Kalamparambil Varkey Tolin and Jerin Tolin, offering certain portion of their Equity Shares for sale in the Offer
Registered Office	The registered office of our Company, located at No. 1/47, M C Road, Kalady, Ernakulam, Aluva - 683 574, Kerala, India.
Registrar of Companies/ RoC/ ROC	The Registrar of Companies, Ernakulam
Restated Ind AS Summary Financial Information/ Restated	Restated Standalone Financial Statements and Restated Consolidated Financial Statements, together, referred to as the Restated Financial Information
Financial Information/ Restated Financial Statements	Unless otherwise indicated or the context requires, the financial information for six months period ended September 30, 2023 will refer to information on consolidated basis of the Company and its Subsidiaries and financial information disclosed for the Fiscals 2023, 2022 and 2021 will refer to information of the Company on a standalone basis as included in the Restated Financial Statements.
Restated Standalone Ind AS Summary Financial Information	The Restated Standalone Ind AS Summary Financial Information of our Company comprises of Restated Standalone Ind AS Summary Statement of Assets and Liabilities for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 and the Restated Standalone Ind AS Summary Statement of Profit and Loss

TD.	D 10
Term Constant	Description (i.e.) for the first indicate the second of th
/Restated Standalone Financial Statements	(including other comprehensive income) for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Standalone Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 of
	our Company, the summary statement of significant accounting policies, and other explanatory information thereon, has been derived from the Audited Special Purpose Standalone Ind AS Summary Financial Statements as at and for the years ended March 31, 2023, 2022 and 2021 prepared in accordance with Section 133 of the Act
	read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on January 31, 2024. The Audited Special Purpose Standalone Ind AS Summary Financial Statements as at and for the years ended March 31, 2023, 2022 and 2021 were audited by Krishnan Retna &
Destated Consolidated	Associates, Chartered Accountants
Restated Consolidated Ind AS Summary Financial Information / Restated Consolidated	The Restated Consolidated Ind AS Summary Financial Information of our Company comprises of Restated Consolidated Ind AS Summary Statement of Assets and Liabilities as at September 30, 2023 and the Restated Consolidated Summary Statement of Profit and Loss (including other comprehensive income) for the six
Financial Statements	months period ended September 30, 2023, the Restated Consolidated Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the six months period ended September 30, 2023 of our Company and Subsidiaries, the summary statement of significant accounting policies, and other explanatory
	information thereon, has been derived from the Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements of the Group for the six months period ended September 30, 2023, prepared in accordance with recognition and measurement principles under Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting", specified under Section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of
	Directors at their meeting held on January 31, 2024. The Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements as at and for the six months period ended September 30, 2023 were audited by Krishnan Retna & Associates, Chartered Accountants
Senior Management Personnel/ SMP	Senior Management Personnel of our Company in accordance with Regulation 2(1) (bbbb) of the SEBI ICDR Regulations and as further disclosed in "Our Management" on page 241
Shareholder(s)/ Equity Shareholder(s)	Shareholder(s) of our Company from time to time
Stakeholders Relationship Committee	Stakeholders' relationship committee of our Board, constituted in accordance with the applicable provisions of the Companies Act, 2013 and the SEBI Listing Regulations, and as described in "Our Management – Committees of our Board" on page 250
Subsidiaries/ Wholly-	As on the date of this Draft Red Herring Prospectus, the subsidiaries of our
owned Subsidiaries / WoS	Company, namely, Tolin Rubbers Private Limited (Indian subsidiary) and Tolins Tyres LLC (One Person) (foreign subsidiary), described in "History and Certain Corporate Matter – Subsidiaries of our Company" on page 239
TRPL	Tolin Rubbers Private Limited
TTLLC	Tolins Tyres LLC (One Person)
-	Post the share purchase agreement dated September 21, 2023 executed between Jose Thomas and our Company for acquisition of Tolins Tyres LLC, Tolins Tyres LLC was converted into Tolins Tyres LLC (One Person)
TTL	Tolins Tyres Limited
TRPL Facility	Manufacturing Facility of our Indian subsidiary, Tolin Rubbers Private Limited located at 1/40 Mattoor Village, Aluva Taluk, Kerala – 683 574, India
TTLLC Facility	Manufacturing Facility of our foreign subsidiary, Tolins Tyres LLC (One Person) located at PL214B, Al Hamra Industrial Zone – NFZ RAK, United Arab Emirates
TTL Facility	Manufacturing Facility of our Company located at 1/41, M.C. Road, Mattoor, Kalady – 683 574, Ernakulam, Kerala, India

# **Offer Related Terms**

Term	Description
Abridged Prospectus	The memorandum containing such salient features of a prospectus as may be
Abridged 1 Tospectus	specified by the SEBI in this behalf
Acknowledgement Slip	The slip or document issued by a Designated Intermediary (ies) to a Bidder as
	proof of registration of the Bid cum Application Form
Allot/ Allotment/	Unless the context otherwise requires, allotment of Equity Shares pursuant to the
Allotted	Fresh Issue and transfer of Offered Shares pursuant to the Offer for Sale, in each
	case to the successful Bidders
Allotment Advice	A note or advice or intimation of Allotment sent to all the Bidders who have bid
	in the Offer after approval of the Basis of Allotment by the Designated Stock
	Exchange
Allottee	A successful Bidder to whom the Equity Shares are Allotted
Anchor Investor(s)	A Qualified Institutional Buyer, applying under the Anchor Investor Portion in
	accordance with the requirements specified in the SEBI ICDR Regulations and the
	Red Herring Prospectus and who has bid for an amount of at least ₹100 million
Anchor Investor	The price at which Equity Shares will be allocated to Anchor Investors in terms of
Allocation Price	the Red Herring Prospectus and the Prospectus, which price will be equal to or
	higher than the Offer Price but not higher than the Cap Price. The Anchor Investor
	Offer Price will be decided by our Company and each of the Selling Shareholders,
	in consultation with the BRLM during the Anchor Investor Bidding Date
Anchor Investor	The application form used by an Anchor Investor to Bid in the Anchor Investor
Application Form	Portion and which will be considered as an application for Allotment in terms of
	requirements specified under the SEBI ICDR Regulations and the Red Herring
	Prospectus and Prospectus
Anchor Investor Bid/	The day, being one Working Day prior to the Bid/Offer Opening Date, on which
Offer Period/ Bidding	Bids by Anchor Investors shall be submitted, prior to and after which the BRLM
Date	will not accept any Bids from Anchor Investors, and allocation to Anchor Investors
	shall be completed
Anchor Investor Offer	The final price at which the Equity Shares will be issued and Allotted to Anchor
Price	Investors in terms of the Red Herring Prospectus and the Prospectus, which price
	will be equal to or higher than the Offer Price but not higher than the Cap Price.
	The Anchor Investor Offer Price will be decided by our Company and each of the
	Selling Shareholders in consultation BRLM
Anchor Investor Pay-In	With respect to Anchor Investor(s), it shall be the Anchor Investor Bidding Date,
Date	and in the event the Anchor Investor Allocation Price is lower than the Offer Price,
Bac	not later than two Working Days after the Bid/Offer Closing Date
Anchor Investor Portion	Up to 60% of the QIB Portion which may be allocated by our Company and each
Amenor investor rotton	of the Selling Shareholders, in consultation with the BRLM to Anchor Investors
	on a discretionary basis in accordance with the SEBI ICDR Regulations, out of
	which one-third shall be reserved for domestic Mutual Funds only, subject to valid
	Bids being received from domestic Mutual Funds at or above the Anchor Investor
	Allocation Price in accordance with the SEBI ICDR Regulations
Application Supported by	An application, whether physical or electronic, used by ASBA Bidders to make a
Blocked Amount/ ASBA	Bid and authorize an SCSB to block the Bid Amount in the relevant ASBA
	Account and will include applications made by UPI Bidders using the UPI
	mechanism, where the Bid Amount will be blocked upon acceptance of UPI
	Mandate Request by UPI Bidders using the UPI mechanism
ASBA Account	A bank account maintained with an SCSB by an ASBA Bidder, as specified in the
	ASBA Form submitted by ASBA Bidders for blocking the Bid Amount mentioned
	in the relevant ASBA Form and includes the account of a UPI Bidder which is
	blocked upon acceptance of a UPI Mandate Request made by the UPI Bidder
	bidding through the UPI mechanism
ASBA Bid	A bid made by an ASBA bidder
ASBA Bidders	All Bidders except Anchor Investors

Term	Description
ASBA Form	An application form, whether physical or electronic, used by ASBA Bidders to submit Bids which will be considered as the application for Allotment in terms of the Red Herring Prospectus and the Prospectus
Banker(s) to the Offer	Collectively, the Escrow Collection Bank(s), Refund Bank(s), Sponsor Bank and Public Offer Account Bank(s), as the case may be
Basis of Allotment	Basis on which Equity Shares will be Allotted to successful Bidders under the Offer, as described in "Offer Procedure" beginning on page 360.
Bid(s)	An indication to make an offer during the Bid/Offer Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Bid/Offer Period by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations and in terms of the Red Herring Prospectus and the Bid cum Application Form
Bidder or Applicant	The term "Bidding" shall be construed accordingly  Any prospective investor who makes a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form, and unless otherwise stated or implied, includes an Anchor Investor
Bid Amount	The highest value of each Bids indicated in the Bid cum Application Form and payable by the Bidder and, in the case of Retail Individual Bidder ("RIB(s)") Bidding at the Cut off Price, the Cap Price multiplied by the number of Equity Shares Bid for by such RIBs and mentioned in the Bid cum Application Form and payable by the Bidder or blocked in the ASBA Account of the ASBA Bidders, as the case maybe, upon submission of the Bid in the Offer, as applicable
Bidding Centers	Centers at which the Designated Intermediaries shall accept the ASBA Forms, i.e., Designated Branches for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs
Bid cum Application Form	The Anchor Investor Application Form or the ASBA Form, as the context may require
Bid Lot	[●] Equity Shares and in multiples of [●] Equity Shares thereafter.
Bid/Offer Closing Date	Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids, which shall be published in all editions of $[\bullet]$ , a widely circulated English national daily newspaper, all editions of $[\bullet]$ , a widely circulated Hindi national daily newspaper and all editions of $[\bullet]$ , a widely circulated Malayalam newspaper, Malayalam being the regional language of Kerala, where our Registered Office is located, each with wide circulation.
	In case of any revisions, the extended Bid/ Offer Closing Date will be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and also by indicating the change on the website of the Book Running Lead Manager and at the terminals of the other members of the Syndicate and by intimation to the Designated Intermediaries and the Sponsor Bank, as required under the SEBI ICDR Regulations
Bid/Offer Opening Date	Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager may, consider closing the Bid/Offer Period for QIBs one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations. In case of any revision, the extended Bid/Offer Closing Date shall also be notified on the website of the Book Running Lead Manager and at the terminals of the Syndicate Members and communicated to the Designated Intermediaries and the Sponsor Bank, which shall also be notified in an advertisement in the same newspapers in which the Bid/Offer Opening Date was published, as required under the SEBI ICDR Regulations.  Except in relation to any Bids received from the Anchor Investors, the date on
Did Offer Opening Date	which the Designated Intermediaries shall start accepting Bids for the Offer, being [•], which shall be published in all editions of [•], an widely circulated English

Term	Description
101m	national daily newspaper, all editions of [•], a widely circulated Hindi national
	daily newspaper and all edition of $[\bullet]$ , a widely circulated $[\bullet]$ daily newspaper,
	Malayalam being the regional language of Kerala, where our Registered Office is
	located, each with wide circulation. In case of any revision, the extended Bid/ Offer
	Opening Date shall be widely disseminated by notification to the Stock Exchanges,
	by issuing a public notice, and will also be notified on the websites of the BRLM
	and at the terminals of the Syndicate Members, and by intimation to the Designated
	Intermediaries and the Sponsor Bank(s) and shall also be notified in an
	advertisement in the same newspapers in which the Bid/ Offer Opening Date was
	published, as required under the SEBI ICDR Regulations
Bid/ Offer Period	Except in relation to Bid by Anchor Investors, the period between the Bid/Offer
Bld/ Offer Feriod	Opening Date and the Bid/Offer Closing Date, inclusive of both days, during
	which prospective Bidders can submit their Bids, including any revisions thereof,
	in accordance with the SEBI ICDR Regulations and in terms of the Red Herring
	Prospectus. Provided that the Bidding shall be kept open for a minimum of three
	Working Days for all categories of Bidders, other than Anchor Investors.
	working Days for an categories of Bidders, other than Alichof Investors.
	Our Company and each of the Selling Shareholders, in consultation with the Book
	Running Lead Manager may, consider closing the Bid/Offer Period for the QIB
	Category one Working Day prior to the Bid/Offer Closing Date in accordance with
	the SEBI ICDR Regulations. The Bid/Offer Period will comprise Working Days
	only.
	only.
	In cases of force majeure, banking strike or similar circumstances, our Company
	may, for reasons to be recorded in writing, extend the Bid/Offer Period for a
	minimum of three Working Days, subject to the Bid/Offer Period not exceeding
	10 Working Days.
Book Building Process	Book building process as described in Part A, Schedule XIII of the SEBI ICDR
_	Regulations, in terms of which the Offer is being made
Book Running Lead	The book running lead manager to the Offer, being Saffron Capital Advisors
Manager/ BRLM	Private Limited
Broker Centers	Broker centers of the Registered Brokers as notified by the Stock Exchanges where
	ASBA Bidders can submit the ASBA Forms, provided that RIBs may only submit
	ASBA Forms at such broker centers if they are Bidding using the UPI Mechanism.
	The details of such broker centers, along with the names and contact details of the
	Registered Brokers, are available on the respective websites of the Stock
	Exchanges (www.bseindia.com and www.nseindia.com)
CAN/Confirmation of	Notice or advice or intimation of allocation of the Equity Shares sent to Anchor
Allocation Note	Investors, who have been allocated the Equity Shares, on/after the Anchor Investor
	Bid/ Offer Period/ Bidding Date
Cap Price	The higher end of the Price Band, i.e. ₹ [•] per Equity Share, subject to any
	revision, above which the Offer Price and the Anchor Investor Offer Price will not
	be finalised and above which no Bids will be accepted, including any revisions
	thereof. The Cap Price shall be at least 105% of the Floor Price and less than or
	equal to 120% of the Floor Price
Cash Escrow and	Agreement to be entered into and amongst our Company, each of the Selling
Sponsor Bank Agreement	Shareholders, the Registrar to the Offer, the Book Running Lead Manager, the
	Syndicate Members, the Escrow Collection Bank(s), Public Offer Bank(s),
	Sponsor Bank and Refund Bank(s) in accordance with UPI Circulars, for inter alia,
	the appointment of the Sponsor Bank in accordance, for the collection of the Bid
	Amounts from Anchor Investors, transfer of funds to the Public Offer Account(s)
	and where applicable, refunds of the amounts collected from Bidders, on the terms
	and conditions thereof
Client ID	Client identification number maintained with one of the Depositories in relation to
G 11	the Bidder's beneficiary account
Collecting Depository	A depository participant as defined under the Depositories Act, 1996, registered
Participant/ CDP	with SEBI and who is eligible to procure Bids at the Designated CDP Locations in
	terms of the circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10,
	2015 issued by SEBI, as per the list available on the websites of the Stock

Term	Description
	Exchanges (www.bseindia.com and www.nseindia.com), as updated from time to
	time and the UPI Circulars
Collecting Registrar and	Registrar and share transfer agents registered with SEBI and eligible to procure
Share Transfer Agents/	Bids at the Designated RTA Locations in terms of, among others, circular no.
CRTAs	CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, issued by SEBI and
	available on the websites of the Stock Exchanges at www.nseindia.com and
	www.bseindia.com
CRISIL	Credit Rating Information Services of India Limited
CRISIL MI&A	CRISIL Market Intelligence & Analytics, a division of CRISIL
Company Commissioned	The report titled "The tyre and treads industry in India" dated January 2024
CRISIL Report / CRISIL	prepared by CRISIL MI&A, which has been commissioned by and paid for by our
Report	Company pursuant to an engagement letter with CRISIL dated September 28,
	2023, exclusively for the purposes of the Offer. The CRISIL Report is available on the website of our Company at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>
Cut-off Price	The Offer Price, as finalised by our Company and each of the Selling Shareholders,
Cut-off Trice	in consultation with the BRLM which shall be any price within the Price Band.
	Only Retail Individual Bidders are entitled to Bid at the Cut-off Price. QIBs
	(including Anchor Investors) and Non- Institutional Bidders are not entitled to Bid
	at the Cut-off Price
Demographic Details	Details of the Bidders including the Bidder's address, name of the Bidder's
-	father/husband, investor status, occupation, PAN, DP ID, Client ID and bank
	account details and UPI ID, where applicable
Designated CDP	Such locations of the CDPs where Bidders (other than Anchor Investors) can
Locations	submit the ASBA Forms. The details of such Designated CDP Locations, along
	with names and contact details of the Collecting Depository Participants eligible
	to accept ASBA Forms are available on the respective websites of the Stock
	Exchanges (www.bseindia.com and www.nseindia.com) as updated from time to
Designated Date	The date on which the Escrow Collection Bank(s) transfer funds from the Escrow
Designated Date	Account(s) to the Public Offer Account(s) or the Refund Account(s), as the case
	may be, and/or the instructions are issued to the SCSBs (in case of UPI Bidders,
	instruction issued through the Sponsor Bank) for the transfer of amounts blocked
	by the SCSBs in the ASBA Accounts to the Public Offer Account(s) or the Refund
	Account(s), as the case may be, in terms of the Red Herring Prospectus and the
	Prospectus after finalization of the Basis of Allotment in consultation with the
	Designated Stock Exchange, following which Equity Shares will be Allotted to
	successful Bidder in the Offer
Designated	In relation to ASBA Forms submitted by RIBs, NIBs Bidding with an application
Intermediary(ies)	size of up to ₹ 500,000 (not using the UPI Mechanism) authorizing an SCSB to
	block the Bid Amount in the ASBA Account, Designated Intermediaries shall
	mean SCSBs.
	In relation to ASBA Forms submitted by UPI Bidders where the Bid Amount will
	be blocked upon acceptance of UPI Mandate Request by such UPI Bidders using
	the UPI Mechanism, Designated Intermediaries shall mean Syndicate, sub-
	Syndicate/ agents, Registered Brokers, CDPs, SCSBs and RTAs.
	In relation to ASBA Forms submitted by QIBs (excluding Anchor Investors) and
	NIBs with an application size of more than ₹ 500,000 (not using the UPI
	Mechanism), Designated Intermediaries shall mean SCSBs, Syndicate, sub-
. <u></u>	Syndicate/agents, Registered Brokers, CDPs and CRTAs
Designated RTA	Such locations of the CRTAs where Bidders can submit the ASBA Forms to RTAs.
Locations	The details of such Designated RTA Locations, along with names and contact
	details of the RTAs eligible to accept ASBA Forms are available on the respective
	websites of the Stock Exchanges (www.bseindia.com and www.nseindia.com) and
Designated GCCD	updated from time to time
Designated SCSB	Such branches of the SCSBs which shall collect ASBA Forms, a list of which is
Branches	available on the website of the SEBI at

Term	Description
	(https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes) and
	updated from time to time, and at such other websites as may be prescribed by
	SEBI from time to time
Designated Stock Exchange	[•]
Draft Red Herring	This draft red herring prospectus dated February 16, 2024 issued in accordance
Prospectus/ DRHP	with the SEBI ICDR Regulations, which does not contain complete particulars of
	the Offer, including the price at which the Equity Shares will be Allotted and the size of the Offer and including any addenda or corrigenda thereto
Eligible FPI(s)	FPIs that are eligible to participate in the Offer from such jurisdictions outside
Englote 111(5)	India where it is not unlawful to make an offer/ invitation under the Offer and in
	relation to whom the Bid cum Application Form and the Red Herring Prospectus constitutes an invitation to purchase the Equity Shares offered thereby.
Eligible NRI(s)	NRI(s) eligible to invest under the relevant provisions of the FEMA Rules, on a
	non-repatriation basis, from jurisdiction outside India where it is not unlawful to make an offer or invitation under the Offer and in relation to whom the Red Herring
	Prospectus and the Bid Cum Application Form constitutes an invitation to
	subscribe or purchase for the Equity Shares.
Escrow Account(s)	The 'no-lien' and 'non-interest bearing' account(s) to be opened with the Escrow
	Collection Bank(s) and in whose favour the Bidders (excluding ASBA Bidders)
	will transfer money through NACH/direct credit/NEFT/RTGS in respect of the
	Bid Amount when submitting a Bid
Escrow Collection	The Bank(s) which are clearing members and registered with SEBI as bankers to
Bank(s)	an Offer under the SEBI BTI Regulations and with whom the Escrow Account(s)
T' (D'11	will be opened, in this case being [•]
First Bidder	Bidder whose name shall be mentioned in the Bid cum Application Form or the
	Revision Form and in case of joint Bids, whose name shall also appear as the first holder of the beneficiary account held in joint names
Floor Price	The lower end of the Price Band, i.e., ₹ [•] per Equity Share subject to any
1 loof 1 lice	revision(s) thereto, at or above which the Offer Price and the Anchor Investor Offer Price will be finalised and below which no Bids will be accepted
Fraudulent Borrower	A company or person, as the case may be, categorised as a fraudulent borrower by
	any bank or financial institution (as defined under the Companies Act, 2013) or
	consortium thereof, in accordance with the guidelines on fraudulent borrowers
	issued by the RBI and as defined under Regulation 2(1)(lll) of the SEBI ICDR Regulations
Fugitive Economic	An individual who is declared a fugitive economic offender under section 12 of
Offender	the Fugitive Economic Offenders Act, 2018
Fresh Issue	The fresh issue of up to [●] Equity Shares by our Company, at ₹ [●] per Equity
	Share (including a premium of ₹ [•] per Equity Share) aggregating up to ₹ 2,000 million.
General Information	The General Information Document for investing in public issues, prepared and
Document / GID	issued by SEBI, in accordance with the SEBI circular no.
	SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the UPI Circulars,
	as amended from time to time. The General Information Document shall be
	available on the websites of Stock Exchanges and the Book Running Lead
C P :	Manager
Gross Proceeds	The gross proceeds of the Fresh Issue that will be available to our Company
Monitoring Agency	[•], being a credit rating agency registered with SEBI
Monitoring Agency Agreement	Agreement to be entered into between our Company and the Monitoring Agency
Mobile App(s)	The mobile applications listed on the website of SEBI at
Tr\-/	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&i
	ntmId=43 or such other website as may be updated from time to time, which may
	be used by Bidders to submit Bids using the UPI Mechanism
Mutual Fund	Mutual funds registered with SEBI under the Securities and Exchange Board of
	India (Mutual Funds) Regulations, 1996

Term	Description
Mutual Fund Portion	Up to 5% of the Net QIB Portion, or [●] Equity Shares, which shall be available for allocation to Mutual Funds only, on a proportionate basis, subject to valid Bids being received at or above the Offer Price
Net Proceeds	Proceeds of the Offer less our Company's share of the Offer expenses. For further details regarding the use of the Net Proceeds and the Offer expenses, see the section titled "Objects of the Offer" on page 121
Net QIB Portion	The portion of the QIB Portion less the number of Equity Shares Allotted to the Anchor Investors
Non-Institutional Investors/ NIIs or Non- Institutional Bidders or NIBs	All Bidders that are not QIBs or Retail Individual Bidders and who have Bid for Equity Shares for an amount more than ₹ 200,000 (but not including NRIs other than Eligible NRIs)
Non-Institutional Portion	The portion of the Offer being not more than 15% of the Offer, consisting of [●] Equity Shares which shall be available for allocation to Non-Institutional Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price, in the following manner:
	(a) One-third of the portion available to Non-Institutional Bidders shall be reserved for applicants with application size of more than ₹200,000 and up to ₹1,000,000; and
	(b) Two-third of the portion available to Non-Institutional Bidders shall be reserved for applicants with an application size of more than ₹1,000,000.
	Provided that the unsubscribed portion in either of the sub-categories specified in clauses (a) or (b), may be allocated to applicants in the other sub-category of Non-Institutional Bidders subject to valid Bids being received at or above the Offer Price
Non-Resident	A person resident outside India, as defined under FEMA and includes NRIs, FPIs and FVCIs.
Offer	The initial public offering of up to [•] Equity Shares of face value of ₹ 5 each for cash at a price of ₹ [•] each (including a share premium of ₹ [•] each), aggregating up to ₹ 2,300 million by our Company comprising Fresh Issue and Offer for Sale
	Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹ 250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.
Offer Agreement	The agreement dated February 9, 2024 amongst our Company, the Selling Shareholders and the BRLM pursuant to which certain arrangements are agreed to in relation to the Offer
Offer for Sale	The offer for sale by the Selling Shareholders comprising of up to [•] Equity Shares aggregating up to ₹300 million being offered for sale in the Offer
Offer Price	₹ [•] per Equity Share, being the final price within the Price Band, at which Equity Shares will be Allotted to ASBA Bidders in terms of the Red Herring Prospectus and the Prospectus. Equity Shares will be Allotted to Anchor Investors at the Anchor Investor Offer Price in terms of the Red Herring Prospectus.
	The Offer Price will be decided by our Company and each of the Selling Shareholders, in consultation with the BRLM on the Pricing Date, in accordance with the Book Building Process and in terms of the Red Herring Prospectus

Term	Description
Offer Proceeds	The proceeds of the Fresh Issue which shall be available to our Company and the
	proceeds of the Offer for Sale which shall be available to each of the Selling
	Shareholders in proportion to the respective portion of Offered Shares of each such
	Selling Shareholders. For further information about use of the Offer Proceeds, see
	"Objects of the Offer" beginning on page 121
Pre-IPO Placement	Our Company, in consultation with the BRLM, may consider undertaking a further
	issue of such number of securities for cash consideration aggregating up to ₹ 250
	million, by way of private placement, preferential offer, rights issue or any other
	method as may be permitted under applicable law, to any person(s), at our
	Company's discretion, prior to the filing of the Red Herring Prospectus with the
	RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be
	reduced to the extent of such Pre-IPO Placement, subject to the Offer complying
	with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant
	to the Pre-IPO Placement and after compliance with requirements prescribed under
	the Companies Act, our Company shall utilise the proceeds from such Pre-IPO
	Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.
Price Band	The price band of a minimum price of ₹ [•] per Equity Share (Floor Price) and the
	maximum price of ₹ [•] per Equity Share (Cap Price) including any revisions
	thereof. The Cap Price shall be at least 105% of the Floor Price
	The Price Band and the minimum Bid Lot size for the Offer will be decided by our
	Company and each of the Selling Shareholders, in consultation with the Book
	Running Lead Manager, and will be advertised, at least two Working Days prior
	to the Bid/Offer Opening Date, in all editions of [•], a widely circulated English
	national daily newspaper, all editions of [•], a widely circulated Hindi national
	daily newspaper and all editions of [•], a widely circulated Malayalam daily
	newspaper, Malayalam being the regional language of Kerala, where our
	Registered Office is located, each with wide circulation and shall be made
Pricing Date	available to Stock Exchanges for the purpose of uploading on their websites  The date on which our Company and each of the Selling Shareholders, in
Theng Date	consultation with the BRLM will finalise the Offer Price
Prospectus	Prospectus dated [●] to be filed with the RoC in accordance with the Companies
	Act, 2013, and the SEBI ICDR Regulations containing, inter alia, the Offer Price
	that is determined at the end of the Book Building Process, the size of the Offer
D 111 000 1	and certain other information, including any addenda or corrigenda thereto
Public Offer Account(s)	The 'no-lien' and 'non-interest bearing' account to be opened in accordance with
	Section 40(3) of the Companies Act, 2013, with the Public Offer Account Bank(s)
	to receive money from the Escrow Account(s) and from the ASBA Accounts on
Dublic Offer Assount	the Designated Date  The heart (a) which is a clearing member and resistant d with SERI under the RTI.
Public Offer Account Bank(s)	The bank(s) which is a clearing member and registered with SEBI under the BTI
Dalik(s)	Regulations, with whom the Public Offer Account(s) will be opened, in this case being [•]
QIB Category/ QIB	The portion of the Offer (including the Anchor Investor Portion) being not less
Portion Category QIB	than 75% of the Offer consisting of [•] Equity Shares which shall be available for
Tortion	allocation on a proportionate basis to QIBs (including Anchor Investors in which
	allocation shall be on a discretionary basis, as determined by our Company in
	consultation with the BRLM), subject to valid Bids being received at or above the
	Offer Price or Anchor Investor Offer Price
Qualified Institutional	Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI
Buyers/ QIBs/ QIB Bidders	ICDR Regulations
Red Herring Prospectus/	The red herring prospectus dated [•], to be issued in accordance with Section 32
RHP	of the Companies Act, 2013 and the provisions of the SEBI ICDR Regulations,
	which will not have complete particulars of the price at which the Equity Shares
	will be issued and the size of the Offer including any addenda or corrigenda thereto
	The Bid/Offer Opening Date shall be at least three Working Days after the
	registration of Red Herring Prospectus with the RoC. The Red Herring Prospectus

Term	Description
·	will become the Prospectus upon filing with the RoC after the Pricing Date,
	including any addenda or corrigenda thereto
Refund Account(s)	The 'no-lien' and 'non-interest bearing' account(s) to be opened with the Refund
	Bank(s), from which refunds, if any, of the whole or part of the Bid Amount to the
	Anchor Investors shall be made
Refund Bank(s)	The Banker(s) to the Offer with whom the Refund Account(s) will be opened, in
	this case being [●]
Registered Brokers	Stock brokers registered with Stock Exchanges having nationwide terminals, other
	than the members of the Syndicate and eligible to procure Bids in terms of circular number CIR/CFD/14/2012 dated October 4, 2012 and UPI Circulars, issued by
	SEBI.
Registrar Agreement	The agreement dated February 6, 2024 entered into amongst our Company, the
	Selling Shareholders and the Registrar to the Offer in relation to the responsibilities
	and obligations of the Registrar to the Offer pertaining to the Offer
Registrar and Share	Registrar and share transfer agents registered with SEBI and eligible to procure
Transfer Agents/ RTAs	Bids at the Designated RTA Locations as per the lists available on the websites of
	Stock Exchanges, and the UPI Circulars
Registrar to the Offer/	Cameo Corporate Services Limited
Registrar	
Resident Indian	A person resident in India, as defined under FEMA
Retail Individual Bidders	Individual Bidders (including HUFs applying through their Karta and Eligible
or RIB(s) or Retail	NRIs and does not include NRIs other than Eligible NRIs), who have Bid for the
Individual Investors or	Equity Shares for an amount not more than ₹ 200,000 in any of the bidding options
RII(s)	in the Offer.
Retail Portion	The portion of the Offer, being not more than 10% of the Offer or [●] Equity
	Shares, available for allocation to Retail Individual Bidders subject to valid Bids
	being received at or above the Offer Price, which shall not be less than the
	minimum Bid Lot, subject to availability in the Retail Portion
Revision Form	Form used by the Bidders to modify the quantity of the Equity Shares or the Bid
	Amount in any of their ASBA Form(s) or any previous Revision Form(s), as
	applicable. QIB Bidders and Non-Institutional Bidders are not allowed to
	withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid
	Amount) at any stage. Retail Individual Bidders can revise their Bids during the
	Bid/Offer Period and withdraw their Bids until Bid/Offer Closing Date.
SCORES	Securities and Exchange Board of India Complaints Redress System
Self-Certified Syndicate	The banks registered with SEBI, offering services: (a) in relation to ASBA (other
Bank(s) or SCSB(s)	than using the UPI Mechanism), a list of which is available on the website of SEBI
	at
	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&i
	ntmId=34 and
	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35, as applicable or such other website as may be prescribed by SEBI from
	time to time; and (b) in relation to ASBA (using the UPI Mechanism), a list of
	which is available on the website of SEBI at
	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&i
	ntmId=40, or such other website as may be prescribed by SEBI from time to time
	Applications through UPI in the Offer can be made only through the SCSBs mobile
	applications (apps) whose name appears on the SEBI website. A list of SCSBs and
	mobile application, which, are live for applying in public issues using UPI
	Mechanism is available on the website of SEBI at
	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&i
	ntmId=43, as updated from time to time
Share Escrow Agent	Escrow Agent to be appointed pursuant to the Share Escrow Agreement, namely
Simile Edelow rigorit	[•].
Share Escrow Agreement	The agreement to be entered into amongst our Company, Selling Shareholders and
Zimit Zition rigitement	the Share Escrow Agent for deposit of the Equity Shares offered by Selling
	Shareholders in escrow and credit of such Equity Shares to the demat account of
	and a second and an extra and a second deposit of

Term	Description
101111	the Allottees.
Specified Locations	The Bidding centers where the Syndicate shall accept Bid cum Application Forms from relevant Bidders, a list of which is available on the website of SEBI (www.sebi.gov.in), and updated from time to time
Sponsor Banks	The Bankers to the Offer registered with SEBI, which has been appointed by our Company to act as a conduit between the Stock Exchanges and National Payments Corporation of India in order to push the UPI Mandate Request and/or payment instructions of the UPI Bidders into the UPI Mechanism and carry out any other responsibilities in terms of the UPI Circulars, the Sponsor Banks in this case being [●]
Stock Exchanges	Collectively, BSE Limited and the National Stock Exchange of India Limited
Syndicate/ Members of the Syndicate	Together, the BRLM and the Syndicate Members
Syndicate Agreement	Agreement to be entered into among our Company, the Selling Shareholders, BRLM and the Syndicate Members in relation to collection of Bid cum Application Forms by the Syndicate
Syndicate Members	Intermediaries (other than the BRLM) registered with SEBI who are permitted to accept bids, applications and place order with respect to the Offer and carry out activities as an underwriter, namely, [•].
Systemically Important Non-Banking Financial Company	Systemically important non-banking financial company as defined under Regulation 2(1)(iii) of the SEBI ICDR Regulations.
Underwriters	[•]
Underwriting Agreement	The underwriting agreement dated [●] to be entered into amongst the Underwriters, the Selling Shareholders and our Company to be entered into on or after the Pricing Date, but prior to filing of the Prospectus with the RoC
UPI	Unified Payments Interface, which is an instant payment mechanism, developed by NPCI
UPI Bidders	Collectively, individual Bidders applying as Retail Individual Bidders in the Retail Portion, and individual Bidders applying as Non-Institutional Bidders with a Bid Amount of up to ₹ 500,000 in the Non-Institutional Portion by using the UPI Mechanism. Pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual investors applying in public issues where the application amount is up to ₹ 500,000 shall use UPI and shall provide their UPI ID in the bid-cum-application form submitted with: (i) a syndicate member, (ii) a stock broker registered with a recognized stock exchange (whose name is mentioned on the website of the stock exchange as eligible for such activity), (iii) a depository participant (whose name is mentioned on the website of the stock exchange as eligible for such activity), and (iv) a registrar to an issue and share transfer agent (whose name is mentioned on the website of the stock exchange as eligible for such activity).
UPI Circulars/ Circulars on streamlining public issues	SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular number SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2020/50dated March 30, 2020, SEBI circular number SEBI/HO/CFD/DIL-2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular number SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 (to the extent these circulars are not rescinded by the SEBI RTA Master Circular), SEBI RTA Master Circular (to the extent it pertains to UPI), SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, SEBI circular number SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2023/140 dated August 9, 2023, along with the circular issued by the National Stock Exchange of India Limited having reference no. 25/2022 dated August 3, 2022 and the circular issued by BSE Limited having

Term	Description
	reference no. 20220803-40 dated August 3, 2022 and any subsequent circulars or
	notifications issued by SEBI and Stock Exchanges in this regard
UPI ID	ID created on Unified Payment Interface (UPI) for single-window mobile payment
	system developed by the NPCI
UPI Mandate Request	A request (intimating the UPI Bidder by way of a notification on the UPI
	application, by way of a SMS directing the UPI Bidder to such UPI application) to
	the UPI Bidder initiated by the Sponsor Bank to authorise blocking of funds on the
	UPI application equivalent to Bid Amount and subsequent debit of funds in case
	of Allotment
UPI Mechanism	The Bidding mechanism that may be used by a UPI Bidders to make a Bid in the
	Offer in accordance with UPI Circulars
UPI PIN	A Password to authenticate UPI transaction
Wilful Defaulter or a	A company or person, as the case may be, categorised as a wilful defaulter by any
Fraudulent Borrower	bank or financial institution (as defined under the Companies Act, 2013) or
	consortium thereof, in accordance with the guidelines on wilful defaulters issued
	by the RBI and as defined under Regulation 2(1)(lll) of the SEBI ICDR
	Regulations
Working Day	All days on which commercial banks in Mumbai, Maharashtra, India are open for
	business, provided however, for the purpose of announcement of the Price Band
	and the Bid/Offer Period, "Working Day" shall mean all days, excluding all
	Saturdays, Sundays and public holidays on which commercial banks in Mumbai,
	Maharashtra, India are open for business and the time period between the Bid/Offer
	Closing Date and listing of the Equity Shares on Stock Exchanges, "Working Day"
	shall mean all trading days of Stock Exchanges excluding Sundays and bank
	holidays in India in accordance with circulars issued by SEBI, including UPI
-	Circulars

# **Conventional & General Terms and Abbreviations**

Term	Description
₹/ Rs. /Rupees/INR	Indian Rupees
A/c	Account
AED	United Arab Emirates Dirham
AGM	Annual General Meeting
AI	Artificial Intelligence
AIFs	Alternative Investment Funds as defined in and registered under the SEBI AIF
	Regulations
Air Act	Air (Prevention and Control of Pollution) Act, 1981, as amended
BIS	Bureau of Indian Standards
BSE	BSE Limited
COVID-19	An infectious disease caused by the SARS-CoV-2 virus (Corona virus disease)
CAGR	Compounded Annual Growth Rate
Calendar Year or year	Unless the context otherwise requires, shall refer to the twelve month period ending
	December 31 of that particular year
Category I AIF	AIFs who are registered as "Category I Alternative Investment Funds" under the
	SEBI AIF Regulations
Category I FPIs	FPIs who are registered as "Category I Foreign Portfolio Investors" under the SEBI
	FPI Regulations
Category II AIF	AIFs who are registered as "Category II Alternative Investment Funds" under the
	SEBI AIF Regulations
Category II FPIs	FPIs who are registered as "Category II Foreign Portfolio Investors" under the SEBI
	FPI Regulations
Category III AIF	AIFs who are registered as "Category III Alternative Investment Funds" under the
	SEBI AIF Regulations
CDSL	Central Depository Services (India) Limited
COGS	Cost of Good Sold
Companies Act, 1956	Companies Act, 1956, and the rules, regulations, notifications, modifications and
	clarifications made thereunder, as the context requires

Term	Description
Companies Act, 2013/	Companies Act, 2013 and the rules, regulations, notifications, modifications and
Companies Act	clarifications thereunder
Competition Act	Competition Act, 2002, and the rules, regulations, notifications, modifications and
	clarifications made thereunder, as the context requires
CCI	Competition Commission of India
CSR	Corporate social responsibility
CST	Central Sales Tax
DBO	Defined Benefit Obligation
Depositories Act	Depositories Act, 1996
Depository or	NSDL and CDSL
Depositories Debt Equity Ratio	Total debt divided by total shareholder funds. Total debt is the sum of long-term
Debt Equity Ratio	borrowings, short-term borrowings & current maturity of long-term debt, based on
	Restated Financial Statements
DIC	District Industries Centre
DIN	Director Identification Number
DP ID	Depository Participant's Identification Number
DP/ Depository	A depository participant as defined under the Depositories Act
Participant	
DPIIT	The Department for Promotion of Industry and Internal Trade, Ministry of
	Commerce and Industry
EBIT	EBIT means earnings before interest and tax and is calculated as restated profit
	before tax plus interest expense on borrowings minus other income.
EBITDA	EBITDA means earnings before interest, tax, depreciation and amortization and is
	calculated as restated profit before tax, extraordinary and exceptional items plus
EDIED A M (0/)	finance costs, depreciation and amortisation expense minus other income.
EBITDA Margin (%)	EBITDA Margin is calculated as EBITDA as a percentage of revenue from
ECM	operations;
EGM EMS	Extraordinary General Meeting Environmental Management System
EOU	Export Oriented Unit
EPS	Net Profit after tax, as restated, divided by weighted average no. of equity shares
LIS	outstanding during the year/ period. (as adjusted for change in capital due to bonus
	shares
EUR/€	Euro
FDI	Foreign direct investment
FEMA	Foreign Exchange Management Act, 1999, including the rules and regulations
	thereunder
FEMA Rules	Foreign Exchange Management (Non-debt Instruments) Rules, 2019
Financial Year/ Fiscal/	Period of twelve months commencing on April 1 of the immediately preceding
FY/ F.Y.	calendar year and ending on March 31 of that particular year, unless stated otherwise
FIR	First information report
Fixed Asset Turnover	Revenue from operations divided by total property, plant & equipment, based on
Ratio	Restated Financial Statements. Figures for property, plant & equipment do not
EDI(a)	include capital work-in-progress.  A foreign portfolio investor who has been registered pursuant to the SEBI FPI
FPI(s)	Regulations
FVCI	Foreign Venture Capital Investors as defined under SEBI FVCI Regulations
GDP	Gross Domestic Product
GFCF	Gross Fixed Capital Formation
GOI	Government of India
GST	Goods and Services Tax
GVA	Gross Value Added
HUF	Hindu undivided family
I.T. Act	The Income Tax Act, 1961, as amended
IBC	Insolvency and Bankruptcy Code
IBEF	India Brand Equity Foundation

Term	Description
ICDS	Income Computation and Disclosure Standards
ICAI	The Institute of Chartered Accountants of India
IFRS	International Financial Reporting Standards
Ind AS	The Indian Accounting Standards notified under Section 133 of the Companies Act
11.0 1 1.0	and referred to in the Ind AS Rules
Ind AS Rules	Companies (Indian Accounting Standards) Rules, 2015
Indian GAAP	Generally Accepted Accounting Principles in India notified under Section 133 of the
	Companies Act, 2013 and read together with paragraph 7 of the Companies
	(Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules,
	2016.
INR	Indian National Rupee
InVITs	Infrastructure Investment Trust
IMD	India Meteorological Department
IPO	Initial Public Offer
IRDAI	Insurance Regulatory Development Authority of India
ISIN	International Securities Identification Number
IT	Information Technology
ITC	Input Tax Credit
KYC	Know Your Customer
LC	Letter of Credit
MAT	Minimum Alternate Tax
MCA	Ministry of Corporate Affairs, Government of India
Mn/ mn	Million
MNRE	The Ministry of New & Renewable Energy
MEIS	Merchandise Exports from India Scheme
MNRE	The Ministry of New & Renewable Energy
MSME	Micro, Small & Medium Enterprises
MTM	Mark to Market
Mutual Fund(s)	A mutual fund registered with SEBI under the Securities and Exchange Board of
	India (Mutual Funds) Regulations, 1996.
N.A. or NA	Not Applicable
NACH	National Automated Clearing House
NAV	Net Asset Value
NBFC	Non Banking Financial Company
NCDs	Non-Convertible Debentures
NEFT	National Electronic Fund Transfer
Net Debt	Non-current borrowing + current borrowing - Cash and cash equivalent, Bank
	balance, and Investment in Mutual Funds
NFE	Net Foreign Exchange
NIP	National Infrastructure Pipeline
Non-Resident	A person resident outside India, as defined under FEMA
NCLT	National Company Law Tribunal
NPCI	National Payments Corporation of India
NRE Account	Non-resident external account established in accordance with the Foreign Exchange
	Management (Deposit) Regulations, 2016
NRI/ Non-Resident	A person resident outside India who is a citizen of India as defined under the Foreign
Indian	Exchange Management (Deposit) Regulations, 2016 or is an 'Overseas Citizen of India' and helden within the magning of section 7(A) of the Citizenship Act, 1055
NDO A	India' cardholder within the meaning of section 7(A) of the Citizenship Act, 1955
NRO Account	Non-resident ordinary account established in accordance with the Foreign Exchange
NCDI	Management (Deposit) Regulations, 2016  National Securities Depository Limited
NSDL	National Securities Depository Limited  National Stock Evolungs of India Limited
NSE Oversons	National Stock Exchange of India Limited  A company partnership society or other corporate body award directly or indirectly
OCB/ Overseas	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts in which not less than
Corporate Body	60% of the beneficial interest is irrevocably held by NRIs directly or indirectly and
	which was in existence on October 3, 2003, and immediately before such date had
	which was in existence on october 5, 2005, and ininiculately before such that

Term	Description
2 42	taken benefits under the general permission granted to OCBs under the FEMA.
	OCBs are not allowed to invest in the Offer
OCED	Organization for Economic Co-operation and Development
P/E Ratio	Price/earnings ratio
PAN	Permanent account number allotted under the I.T. Act
PAT	Profit before tax (less) current tax (less) deferred tax
PAT Margin (%)	PAT Margin is calculated as restated profit after tax for the year as a percentage of
	total revenue
PLI	Product linked incentive
QMS	Quality Management System
R&D	Research and Development
RBI	Reserve Bank of India
Regulation S	Regulation S under the U.S. Securities Act
REITs	Real Estate Investment Trusts
ROCE	Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings
	before interest and Taxes / Total Assets minus Current Liabilities as per the Restated
	Financial Information. EBIT is calculated as restated profit before tax plus interest
DOE	expense on borrowings minus other income.
ROE	ROE is calculated as Net profit after tax, as restated, divided by total equity.
ROC	Net Profit After Tax /Total Equity
RONW	Return on net worth
Rs./ Rupees/ ₹ / INR	Indian Rupees
RTGS	Real time gross settlement
SCORES	Securities and Exchange Board of India Complaints Redress System, a centralized
SCD A	web-based complaints redressal system launched by SEBI
SCRA	Securities Contracts (Regulation) Act, 1956
SCRR	Securities Contracts (Regulation) Rules, 1957
SEBI SEBI And	Securities and Exchange Board of India constituted under the SEBI Act
SEBI Act	Securities and Exchange Board of India Act, 1992
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012
SEBI BTI Regulations	Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations,
DEDITITINE GUILLIONS	2019
SEBI FVCI	Securities and Exchange Board of India (Foreign Venture Capital Investors)
Regulations	Regulations, 2000
SEBI ICDR	Securities and Exchange Board of India (Issue of Capital and Disclosure
Regulations	Requirements) Regulations, 2018
SEBI Insider Trading	Securities and Exchange Board of India (Prohibition of Insider Trading)
Regulations	Regulations, 2015
SEBI Listing	Securities and Exchange Board of India (Listing Obligations and Disclosure
Regulations	Requirements) Regulations, 2015
SEBI Merchant	Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992
Bankers Regulations	
SEBI Mutual	Securities and Exchange Board of India (Mutual Funds) Regulations, 1996
Regulations	
SEBI SBEB	Securities and Exchange Board of India (Share Based Employee Benefits and Sweat
Regulations	Equity) Regulations, 2021
SEBI Takeover	Securities and Exchange Board of India (Substantial Acquisition of Shares and
Regulations	Takeovers) Regulations, 2011
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996
CVII	as repealed pursuant to SEBI AIF Regulations
SKU	Stock Keeping Units
State Government	Government of a State in India
STT	Securities Transaction Tax
TCS	Tax Collected at Sources
TDS	Tax Deducted at Sources

Term	Description
Trade Marks Act	Trade Marks Act, 1999
TOT	Toll Operate Transfer
UAE	United Arab Emirates
UK	United Kingdom
USD	United State Dollar
US GAAP	Generally Accepted Accounting Principles in the United States of America
U.S. Securities Act	U.S. Securities Act of 1933, as amended
USA/ U.S. / US	The United States of America
USD / US\$	United States Dollars
VCFs	Venture capital funds as defined in, and registered with SEBI under, the SEBI VCF
	Regulations
Water Act	Water (Prevention and Control of Pollution) Act, 1974
WPI	Wholesale Price Index

### **Technical, Business and Industry Related Terms**

Terms	Description
APAC	Asia Pacific
ASEAN	Association of Southeast Asian Nations
Bn	Billion
CAGR	Compound Annual Growth Rate
CKD	Complete knocked down
EMEA	Europe Middle East & Africa
EU	European Union
EV	Electronic Vehicle
FAME II	Faster Adoption and Manufacturing of Electrical Vehicles in India
GVW	Gross vehicle weight
HDPE	High-density polyethylene
ICV	Intermediate Commercial Vehicle
INR	Indian Rupees
IS	Indian Standard
LCV	Light commercial vehicle
LPG	Liquefied petroleum gas
kmph	Kilometer per hour
MCV	Medium commercial vehicle
MAV	Multi-axle vehicle
MEA	Middle East and Africa
M&HCV	Medium and heavy commercial vehicles
MT	Metric Ton
MTD	Metric Ton per Day
Mn	Million
NA	North America
OEMs	Original Equipment Manufacturers
OTR	Off the road
PCR	Passenger Car Radial
PCTR	Precurred tread rubber
SCV	Small commercial vehicles
SKD	Semi knocked down
TBR	Truck and bus radial
TPA	Tons per annum
TPD	Tons per day
UAE	United Arab Emirates
ULCV	Upper end light commercial vehicles

### **Key Performance Indicators**\*

KPIs	Explanation
Revenue from Operations	Calculated as revenue from sale of products as per the Restated Financial
_	Information
Gross profit	Calculated as Revenues from operations less cost of goods sold, whereas cost of
	goods sold is calculated as sum of cost of raw material consumed, Purchase stock
	in trade and changes in inventories of finished goods, stock-in-trade, and work-
	in-progress as per the Restated Financial Information
Gross margin (%)	Calculated as a percentage of gross profit divided by revenue from operations
EBITDA	Calculated as restated profit before tax, extraordinary and exceptional items plus
	finance costs, depreciation and amortisation expense minus other income.
EBITDA margin (%)	Calculated as a percentage of EBITDA divided by revenue from operations as
_	per the Restated Financial Information
Profit for the year (PAT)	Represents total profit for the year/period as per the Restated Financial
	Information
PAT Margin (%)	Calculated as a percentage of PAT divided by revenue from operations as per the
	Restated Financial Information
Return on Equity (ROE %)	Calculated as a percentage of PAT divided by Total Equity at the end of the year
	/period as per the Restated Financial Information, whereas Total equity is
	calculated as sum of equity share capital, other equity, Instrument entirely in the
	nature of equity, net of non-controlling interest.
Return on capital employed	Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings
(ROCE %)	before interest and Taxes / Total Assets minus Current Liabilities as per the
	Restated Financial Information. EBIT is calculated as restated profit before tax
	plus interest expense on borrowings minus other income
Debt to Equity Ratio	Calculated as Total Borrowing is divided by Total Equity

Debt to Equity Ratio Calculated as Total Borrowing is divided by Total Equity

\*As approved by resolution of the Audit Committee of our Board dated January 30, 2024 and as certified by Krishnan Retna

& Associates., Chartered Accountants, the Statutory Auditor of our Company pursuant to their certificate dated February 15,
2024

### CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF PRESENTATION

#### **Certain Conventions**

All references to "India" contained in this Draft Red Herring Prospectus are to the Republic of India and its territories and possessions. All references to the "Government", "Indian Government", "GOI", "Central Government" or the "State Government" are to the Government of India, central or state, as applicable. All references to the "U.S.", "US", "U.S.A" or "United States" are to the United States of America and its territories and possessions.

Unless otherwise specified, any time mentioned in this Draft Red Herring Prospectus is in Indian Standard Time ("IST"). Further, unless stated otherwise, all references to page numbers in this Draft Red Herring Prospectus are to the page numbers of this Draft Red Herring Prospectus.

#### **Financial Data**

Unless stated or the context requires otherwise, the financial information in this Draft Red Herring Prospectus is derived from our Restated Ind AS Summary Financial Information:

The Restated Ind AS Summary Financial Information included in this Draft Red Herring Prospectus comprises of the:

- i. The Restated Standalone Ind AS Summary Financial Information of our Company comprises of Restated Standalone Ind AS Summary Statement of Assets and Liabilities for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 and the Restated Standalone Ind AS Summary Statement of Profit and Loss (including other comprehensive income) for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Standalone Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 of our Company, the summary statement of significant accounting policies, and other explanatory information thereon, has been derived from the Audited Special Purpose Standalone Ind AS Summary Financial Statements as at and for the years ended March 31, 2023, 2022 and 2021 prepared in accordance with Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on January 31, 2024. The Audited Special Purpose Standalone Ind AS Summary Financial Statements as at and for the the years ended March 31, 2023, 2022 and 2021 were audited by Krishnan Retna & Associates, Chartered Accountants.
- ii. The Restated Consolidated Ind AS Summary Financial Information of our Company comprises of Restated Consolidated Ind AS Summary Statement of Assets and Liabilities as at September 30, 2023 and the Restated Consolidated Summary Statement of Profit and Loss (including other comprehensive income) for the six months period ended September 30, 2023, the Restated Consolidated Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the period ended September 30, 2023 of our Company and Subsidiaries, the summary statement of significant accounting policies, and other explanatory information thereon, has been derived from the Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements of the Group for the period ended September 30, 2023, prepared in accordance with recognition and measurement principles under Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting", specified under Section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of Directors at their meeting held on January 31, 2024. The Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements as at and for the period ended September 30, 2023 were audited by Krishnan Retna & Associates, Chartered Accountants

Unless otherwise indicated or the context requires, the financial information for six months period ended September 30, 2023 will refer to information on consolidated basis of the Company and its Subsidiaries and

financial information disclosed for the Fiscals 2023, 2022 and 2021 will refer to information of the Company on a standalone basis as included in the Restated Financial Statements.

For further information, please see "Financial Information" beginning on page 276.

Our Company's financial year commences on April 1 and ends on March 31 of that particular calendar year. Accordingly, all references to a particular financial year or fiscal, unless stated otherwise, are to the 12 months period ended on March 31 of such years. Unless stated otherwise, or the context requires otherwise, all references to a "year" in this Draft Red Herring Prospectus are to a calendar year.

The degree to which the financial information included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting policies and practices, Ind AS, the Companies Act and SEBI ICDR Regulations. Any reliance by persons not familiar with the aforementioned policies and laws on the financial disclosures presented in this Draft Red Herring Prospectus should be limited. There are significant differences between Ind AS, Indian GAAP, U.S. GAAP and IFRS. Our Company does not provide a reconciliation of its financial statements with Indian GAAP, IFRS or U.S. GAAP requirements. Our Company has not attempted to explain those differences or quantify their impact on the financial data included in this Draft Red Herring Prospectus and it is urged that you consult your own advisors regarding such differences and their impact on our financial data. For further details in connection with risks involving differences between Ind AS and other accounting principles, please see "Risk Factors – Significant differences exist between Ind AS and other accounting principles, such as IFRS and US GAAP, which may be material to investors' assessments of our financial condition, result of operations and cash flows." on page 79.

Unless the context otherwise requires or indicates, any percentage amounts (excluding certain operational metrics), as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 38, 193 and 281, respectively, and elsewhere in this Draft Red Herring Prospectus, have been derived from the Restated Financial Information.

In this Draft Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. Except as otherwise stated, all figures in decimals have been rounded off to the second decimal and all the percentage figures have been rounded off to two decimal places. In certain instances, (i) the sum or percentage change of such numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row.

Further, any figures sourced from third-party industry sources may be rounded off to other than two decimal points to conform to their respective sources.

#### **Non-GAAP Measures**

Certain non-GAAP measures such as EBIT, EBITDA, EBITDA Margin, net worth, average net worth, return on average net worth, average borrowing, debt to equity ratio, net asset value per Equity share ("Non-GAAP Measures") and certain other industry metrics relating to our operations and financial performance presented in this Draft Red Herring Prospectus are a supplemental measure of our performance and liquidity that are not required by, or presented in accordance with, Ind AS, Indian GAAP, or IFRS. Further, these Non-GAAP Measures are not a measurement of our financial performance or liquidity under Ind AS, Indian GAAP, or IFRS and should not be considered in isolation or construed as an alternative to cash flows, profit / (loss) for the year / period or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by our activities derived in accordance with Ind AS, Indian GAAP, or IFRS. In addition, these Non-GAAP Measures are not a standardised term and, therefore, a direct comparison of similarly titled Non-GAAP Measures between companies may not be possible. Other companies may calculate the Non-GAAP Measures differently from us, limiting their usefulness as a comparative measure. Although the Non-GAAP Measures are not a measure of performance calculated in accordance with applicable accounting standards, our Company's management believes that they are useful to an investor in evaluating us because these are widely used measures to evaluate a company's operating performance. For further details, please see "Risk Factor Significant differences exist between Ind AS and other accounting principles, such as Indian GAAP, IFRS and U.S. GAAP, which may be material to investors' assessments of our financial condition, result of operations and cash flows" and "Other Financial Information" on pages 79 and 278, respectively.

#### **Currency and Units of Presentation**

All references to "Rupees" or "₹" or "Rs." are to Indian Rupees, the official currency of the Republic of India.

All references to "US\$", "US Dollar", or "USD" are to United States Dollars, the official currency of the United States of America.

In this Draft Red Herring Prospectus, our Company has presented certain numerical information. All figures have been expressed in million. One million represents 'million' or '1,000,000'. However, where any figures that may have been sourced from third-party industry sources are expressed in denominations other than million, such figures appear in this Draft Red Herring Prospectus expressed in such denominations as provided in their respective sources.

#### **Exchange Rates**

This Draft Red Herring Prospectus contains conversion of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

Unless otherwise stated, the exchange rates referred to for the purpose of conversion of foreign currency amounts into Indian Rupee, are as follows:

(in ₹)

Cumpanav	Exchange Rate as on				
Currency	<b>September 30, 2023</b>	March 31, 2023	March 31, 2022	March 31, 2021	
1 USD	83.06	82.22	75.81	73.50	

Source: www.fbil.org.in

Note: Exchange rate is rounded off to two decimal point

#### **Time**

Unless otherwise specified, all references to time in this Draft Red Herring Prospectus are to Indian Standard Time. Unless indicated otherwise, all references to a year in this Draft Red Herring Prospectus are to a calendar year.

#### **Industry and Market Data**

Unless stated otherwise, the industry and market data set forth in this Draft Red Herring Prospectus has been obtained or derived from report titled "The tyre and treads industry in India" dated January 2024 ("CRISIL Report") prepared by CRISIL Market Intelligence & Analytics, a division of CRISIL ("CRISIL MI&A") and exclusively commissioned and paid by our Company for an agreed fee for the purposes of confirming our understanding of the industry in connection with the Offer. CRISIL MI&A is an independent agency which has no relationship with our Company, the Selling Shareholders, our Promoters, any of our Directors, KMPs, SMPs or the Book Running Lead Manager. CRISIL MI&A was appointed by our Company *vide* engagement letter dated September 28, 2023.

The Company Commissioned CRISIL Report is subject to the following disclaimer:

"CRISIL Market Intelligence & Analytics (CRISIL MI&A), a division of CRISIL Limited (CRISIL) has taken due care and caution in preparing this report (Report) based on the Information obtained by CRISIL from sources which it considers reliable (Data). However, CRISIL does not guarantee the accuracy, adequacy or completeness of the Data / Report and is not responsible for any errors or omissions or for the results obtained from the use of Data / Report. This Report is not a recommendation to invest / disinvest in any entity covered in the Report and

no part of this Report should be construed as an expert advice or investment advice or any form of investment banking within the meaning of any law or regulation. CRISIL especially states that it has no liability whatsoever to the subscribers / users / transmitters/ distributors of this Report. Without limiting the generality of the foregoing, nothing in the Report is to be construed as CRISIL providing or intending to provide any services in jurisdictions where CRISIL does not have the necessary permission and/or registration to carry out its business activities in this regard. Tolins Tyres Limited will be responsible for ensuring compliances and consequences of non-compliances for use of the Report or part thereof outside India. CRISIL MI&A operates independently of, and does not have access to information obtained by CRISIL Ratings Limited, which may, in their regular operations, obtain information of a confidential nature. The views expressed in this Report are that of CRISIL MI&A and not of CRISIL Ratings Limited. No part of this Report may be published/reproduced in any form without CRISIL's prior written approval"

The Company Commissioned CRISIL Report is available on the website of the Company at www.tolinstyres.com

Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed, and their reliability cannot be assured and accordingly, investment decisions should not be based on such information. Although the industry and market data used in this Draft Red Herring Prospectus is reliable, it has not been independently verified by us, the BRLM or any of its affiliates or advisors. The data used in these sources may have been re-classified by us for the purposes of presentation. Data from these sources may also not be comparable. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projections, forecasts and assumptions that may prove to be incorrect. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in "Risk Factor- Industry information included in this Draft Red Herring Prospectus has been derived from an industry report exclusively commissioned by and paid for by us for the purpose of the Offer and any reliance on such information for making an investment decision in the Offer is subject to inherent risks" on page 71. Accordingly, investors should not place undue reliance on, or base their investment decision on this information.

The extent to which the market and industry data used in this Draft Red Herring Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which business of our Company is conducted, and methodologies and assumptions may vary widely among different industry sources. Accordingly, no investment decision should be made solely on the basis of such information. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors.

In accordance with the SEBI ICDR Regulations, "Basis for Offer Price", beginning on page 138 includes information relating to our peer group companies. Such information has been derived from publicly available sources. No investment decision should be made solely on the basis of such information.

#### FORWARD-LOOKING STATEMENTS

This Draft Red Herring Prospectus contains certain "forward-looking statements". These forward-looking statements generally can be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "propose", "project", "will", "will continue", "will pursue" or other words or phrases of similar import but are not the exclusive means of identifying such statements. Similarly, statements that describe our strategies, objectives, plans, goals, future events, future financial performance or financial needs are also forward-looking statements. All statements regarding our expected financial conditions, results of operations, business plans and prospects are forward-looking statements.

All forward-looking statements are subject to risks, uncertainties, expectations and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. For the reason described below, we cannot assure investors that the expectations reflected in these forward-looking statements will prove to be correct. Therefore, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

Actual results may differ materially from those suggested by forward-looking statements due to risks or uncertainties associated with expectations relating to and including, regulatory changes pertaining to the industries in India in which we operate and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on its business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes and changes in competition in the industries in which we operate.

Certain important factors that could cause actual results to differ materially from our expectations include, but are not limited to, the following:

- Our ability to successfully identify and respond to changing customer preferences and demands in a costeffective and timely manner
- Our brands and reputation are critical to the success of our business and may be adversely affected due to various reasons, which could have an adverse effect on our business, financial condition, cash flows and results of operations;
- Our ability to successfully manage the introduction of new products or brands;
- If we do not accurately forecast demand of our products and maintain optimum amount of inventory, our revenues, profit and cash flow could be adversely affected;
- Our sales and profitability could be harmed if we are unable to maintain and further build our brands;
- Product liability claims and product recalls could harm our reputation, business, financial condition, cash flows and results of operations;
- Our ability to maintain our relationships with domestic and international buyers and their inability to meet the supply of our products in timely manner;
- Regulatory changes pertaining to the industry in India which have an impact on our business and our ability to respond to them;
- Our ability to successfully implement our strategy and growth;
- Competition in the industry in which we operate in;
- Our ability to respond to technological changes; and
- Slowdown in economic growth in India or the other countries in which we operate

For details regarding factors that could cause actual results to differ from expectations, please see "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations", beginning on pages 38, 193 and 281, respectively. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual gains or losses could materially differ from those that have been estimated and are not a guarantee of future performance.

There can be no assurance to Bidders that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, Bidders are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance. Our Forward-looking statements reflect current views as on the date of this Draft Red Herring Prospectus and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn

are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect.

Neither our Company, the Selling Shareholders/ Promoters, our Directors, the Book Running Lead Manager nor any of its respective affiliates or advisors have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

In accordance with the SEBI ICDR Regulations, our Company and the Book Running Lead Manager will ensure that the Bidders in India are informed of material developments until the time of the grant of listing and trading permission by Stock Exchanges for the Offer.

#### OFFER DOCUMENT SUMMARY

The following is a general summary of the terms of the Offer included in this Draft Red Herring Prospectus and is not exhaustive, nor does it purport to contain a summary of all the disclosures in this Draft Red Herring Prospectus when filed, or all details relevant to prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the more detailed information appearing elsewhere in this Draft Red Herring Prospectus, including the sections titled "Risk Factors", "The Offer", "Capital Structure", "Objects of the Offer", "Industry Overview", "Our Business", "Our Promoters and Promoter Group", "Restated Financial Information", "Outstanding Litigation and Other Material Developments" and "Offer Procedure" on pages 38, 88, 102, 121, 159, 193, 265, 276, 327 and 360, respectively of this Draft Red Herring Prospectus.

#### **Primary business of our Company**

We are a company present in both verticals – manufacturing of new tyres and tread rubber. We are primarily engaged in manufacturing of bias tyres for vehicles (including LCV, agricultural and two/three-wheeler vehicles) and precured tread rubber. We also manufacture ancillary products like bonding gum, vulcanizing solution, tyre flaps and tubes.

For further details, please see "Our Business" beginning on page 193.

#### **Industry in which our Company operates**

The Indian economy logged a CAGR of 4.1% over fiscals 2018-2023, a sharp deceleration from a robust 6.6% CAGR between fiscals 2017 and 2019, which was driven by rising consumer aspirations, rapid urbanisation, the government's focus on infrastructure investment, and growth of the domestic manufacturing sector.

For further details, please see "Industry Overview" beginning on page 159.

#### **Promoters**

As on the date of this Draft Red Herring Prospectus, our Promoters are Dr. Kalamparambil Varkey Tolin and Jerin Tolin. For further details, please see "Our Promoters and Promoter Group" on page 265.

#### **Our Subsidiaries**

- 1. Tolin Rubbers Private Limited Wholly owned Indian subsidiary
- 2. Tolins Tyres LLC (One Person) Wholly owned foreign subsidiary

For further details in relation to the nature of business of our Subsidiaries, please see the section titled "History and certain corporate matters –Subsidiaries of our Company" on page 239.

#### The Offer

The Offer comprises a Fresh Issue of up to [•] Equity Shares aggregating up to ₹2,000 million and Offer for Sale of up to [•] Equity Shares aggregating up to ₹ 300 million by the Selling Shareholders. The details of the Equity Shares offered by each Selling Shareholders pursuant to the Offer for Sale are set forth below:

Sr. No.	Name of the Selling Shareholder	Maximum number of Offered Shares	Aggregate proceeds from the Offered Shares (₹ in million)	Equity Shares held as on date of	Percentage of pre-Offer Equity Share capital (%)
1.	Dr. Kalamparambil Varkey Tolin	Up to [●]	Upto 150	13,491,834	44.01
2.	Jerin Tolin	Up to [●]	Upto 150	12,049,363	39.30
Total		Up to [●]	Upto 300	25,541,197	83.31

<sup>(1)</sup> The Offer has been authorised by our Board pursuant to the resolutions passed at their meetings dated January 31, 2024 and by our Shareholders pursuant to the special resolution passed at their extraordinary general meeting dated January 31, 2024.

- (2) Our Board has taken on record the approval for the Offer for Sale by each of the Selling Shareholders pursuant to its resolution dated February 9, 2024. Each of the Selling Shareholders has severally and not jointly confirmed and approved their respective participation in the Offer for Sale and their respective eligibility to participate in the Offer for Sale in accordance with Regulation 8 of the SEBI ICDR Regulations. Each of the Selling Shareholders, severally and not jointly, confirms its compliance with the conditions specified in Regulation 8A of the SEBI ICDR Regulations, to the extent applicable to such Selling Shareholders, as on the date of this Draft Red Herring Prospectus. For further details, see "The Offer" and "Other Regulatory and Statutory Disclosures" on pages 88 and 336 respectively.
- (3) Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.

Our Company, in consultation with the BRLM, may consider the Pre-IPO Placement of for an amount aggregating up to ₹250 million. If the Pre-IPO Placement is undertaken, the Fresh Issue size will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of SCRR.

For further details, please see chapter titled "The Offer" beginning on page 88.

#### **Objects of the Offer**

The Net Proceeds are proposed to be used in the manner set out in in the following table:

Sr.	Particulars	<b>Estimated Amount</b> (₹ in million) <sup>(1)</sup>
No.		(X in million)
1.	Repayment and / or prepayment, in full, of certain outstanding loans (including	625.53
	foreclosure charges, if any) availed by our Company	
2.	Augmentation of long-term working capital requirements of our Company	750.00
3.	Investment in our wholly owned subsidiary, Tolin Rubbers Private Limited to	243.66
	repay and/ or prepay, in full, certain of its short term and long term borrowings	
	and augmentation of its working capital requirements	
4.	General corporate purposes (2)	[•]
,	Net Proceeds	[•]

<sup>(1)</sup>To be determined upon finalisation of the Offer Price and updated in the Prospectus prior to filing with the RoC. This includes the proceeds, if any, received pursuant to the Pre-IPO Placement. Details of the Pre-IPO Placement, if undertaken, shall be included in the Red Herring Prospectus.

In addition, to the aforementioned Objects, our Company expects to receive the benefits of listing of the Equity Shares on the Stock Exchanges including enhancing our visibility and our brand image among our existing and potential customers and creating a public market for our Equity Shares in India.

For further details, please see "Objects of the Offer" beginning on page 121.

### Aggregate pre-Offer and post-Offer shareholding of our Promoters, Promoter Group and Selling Shareholders

The aggregate pre-Offer and post-Offer shareholding of our Promoters, Selling Shareholders and Promoter Group as a percentage of the pre-Offer paid-up equity share capital of our Company is set out below:

<sup>(2)</sup> To be finalized on determination of the Offer Price and updated in the Prospectus prior to filing with the ROC. In compliance with Regulation 7(2) of the SEBI ICDR Regulations, the amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Offer.

Sr. Name of the Shareholders	Pre-O	ffer	Post-Offer*			
No.	Number of	% of the pre-	Number of	% of the post-		
	<b>Equity Shares</b>	Offer paid up	<b>Equity Shares</b>	Offer paid up		
	of face value	<b>Equity Share</b>	of face value of	<b>Equity</b> Share		
	of ₹5 each	capital	₹5 each	capital		
<b>Promoters Selling Shareholders</b>						
1. Dr. Kalamparambil Varkey	13,491,834	44.01	[•]	[•]		
Tolin						
2. Jerin Tolin	12,049,363	39.30	[•]	[•]		
Total (A)	25,541,197	83.31	[•]	[•]		
<b>Promoter Group</b>						
3. Jose Thomas	2,597,752	8.47	[•]	[•]		
4. Annie Varkey	70,000	0.23	[•]	[•]		
5. Cyrus Tolin	70,000	0.23	[•]	[•]		
6. Chris Tolin	70,000	0.23	[•]	[•]		
7. Toja Rani	51,950	0.17	[•]	[•]		
Total (B)	2,859,702	9.33	[•]	[•]		
Total (A + B)	28,400,899	92.64	[•]	[•]		

<sup>\*</sup>Subject to completion of the Offer and finalization of the Allotment

For further details, please see "Capital Structure" beginning on page 102.

#### **Summary of Restated Financial Information**

A summary of the restated financial information of our Company as derived from the Restated Financial Statements for six months period September 30, 2023 (on a consolidated basis) and for Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 (on a standalone basis) are as follows:

(Amount in ₹ million, except per share data)

Particulars	For the six months period ended September 30, 2023 (consolidated)	For the Financial Year ended March 31, 2023 (standalone)	For the Financial Year ended March 31, 2022 (standalone basis)	For the Financial Year ended March 31, 2021 (standalone basis)
Equity Share capital	50.00	50.00	14.00	9.00
Net Worth	726.67	194.23	108.25	96.85
Revenue from operation	880.20	1,182.46	1,133.65	1,058.91
Total revenue	883.09	1,196.79	1,143.86	1,069.17
Restated Profit for the period / year	126.16	49.92	6.31	7.65
Earnings per share (Basic)	4.29	2.55	0.35	0.43
Earnings per Share (Diluted)	4.29	2.55	0.35	0.43
Return on Net Worth (%)	17.36%	25.70%	5.83%	7.90%
Net Asset Value per Equity Share	29.69	9.92	5.98	5.44
Total borrowings	803.89	470.29	488.72	462.55

#### Notes

<sup>1.</sup> Net Worth shall mean the aggregate value of the paid-up share capital and all reserves created out of the profit, securities premium account and debit or credit balance of profit and loss account after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the restated financial information, but does not include reserves created out of revaluation of assets, write -back of depreciation and amalgamation.

- 2. Revenue from operations is calculated as revenue from sale of products as per the Restated Financial Information.
- 3. PAT represents total profit for the year/period as per the Restated Financial Information.
- 4. Basic EPS (₹) = Restated profit for the year/period attributable to the equity holders of our Company/Weighted average number of equity shares outstanding during the year/period.
- Diluted EPS (₹) = Restated profit for the year/ended attributable to equity holders of our Company/Weighted average number of diluted equity shares and all dilutive potential equity shares outstanding during the year/period.
- 6. Return on Net worth attributable to the owners of our Company (%) = Restated profit / (loss) for the year/period attributable to owners of the Company / Net worth attributable to owners of the Company.
- 7. Net Asset Value per share is calculated as Net Worth attributable to owners of the Company as at the end of Fiscal year divided by the weighted average number of Equity Shares used in calculating basic earnings per share. The weighted average number of Equity Shares outstanding during the year is adjusted for bonus issue of Equity Shares and subdivision of equity shares from face value ₹ 100 each to ₹ 5 each of subsequent to September 30, 2023.
- 8. Total borrowings is calculated as a sum of long term and short term borrowings (including current maturities on long term borrowings)

For further details, please see "Restated Financial Information" beginning on page 276.

### Qualifications by the Statutory Auditor which have not been given effect to in the Restated Financial Information

There are no qualifications by the Statutory Auditor which have not been given effect to in the Restated Financial Information. For further details, see "*Restated Financial Information*" beginning on page 276.

#### **Summary of Outstanding Litigations**

A summary of outstanding litigation proceedings involving our Company, Directors and Promoters, to the extent applicable, as on the date of this Draft Red Herring Prospectus is provided below:

Name Entity	of	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoter	Material civil litigation*	Aggregate amount involved (₹ in million) *
				Company			
By	the	4	-	Nil	Nil	1	1.45
Company							
Against	the	Nil	8	Nil	Nil	Nil	0.66
Company							
				Subsidiaries			
By	the	Nil	Nil	Nil	Nil	Nil	Nil
Subsidiarie	es						
Against	the	Nil	Nil	Nil	Nil	Nil	Nil
Subsidiarie	es						
			Directors (	Other than Pro	omoters)		
By	the	Nil	Nil	Nil	Nil	Nil	Nil
Directors							
Against	the	Nil	Nil	Nil	Nil	Nil	Nil
Directors							
				Promoters			
By	the	Nil	-	Nil	Nil	Nil	Nil
Promoters							
Against	the	Nil	3	Nil	Nil	Nil	3.21
Promoters							

<sup>\*</sup> Amount to the extent quantifiable.

As on date of this Draft Red Herring Prospectus, there are no outstanding litigations involving the Group Companies, which may have a material impact on our Company.

For further details, please see "Outstanding Litigation and Material Developments" beginning on page 327.

#### **Risk Factors**

Investors should see "Risk Factors", beginning on page 38 to have an informed view before making an investment decision.

#### Summary of contingent liabilities and commitments

The summary of our contingent liabilities as per Ind AS 37 as at September 30, 2023 and for the three years ended March 31, 2023, March 31, 2022 and March 31, 2021 as indicated in the Restated Financial Statements are as follows:

(₹ in million)

					( thi million)
Particu	ılars	As at 30th September 2023 (consolidated)	As at 31st March 2023 (standalone)	As at 31st March 2022 (standalone)	As at 31st March 2021 (standalone)
Conting	gent Liabilities				
(i)	Claim against the company not acknowledged as debt	-	-	-	-
(ii)	Guarantees	4.34	3.43	3.30	-
(iii)	Letter of Credit (LC)	119.61	25.08	43.05	33.43
(iv)	Other money for which the Company is contingently liable	-	-	-	-
Commi	itments				
(i)	Estimated amount of contracts remaining to be executed on capital account and not provided for	-	-	-	-
(ii)	Uncalled Liability on share and other investments partly paid	-	-	-	-
(iii)	Other commitments	-	=	=	-

#### **Summary of Related Party Transactions**

A summary of related party transactions entered into by our Company with related parties and as disclosed in the Restated Financial Statements for six months period ended September 30, 2023 (on a consolidated basis) and for Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 (on a standalone basis) is set forth below:

(₹ in million)

Name of related party	Relation	Holdin g Comp any	Subsidi ary	Entitie s in which Direct ors are interes ted	Associ ate	KMP	For the period ended 30 Septem ber 2023
	Sa	ales					
Tolin Rubbers Private Limited	Subsidiary	-	98.21	-	-	-	98.21
Toja Tyre and Treads Private Limited	Common director	-	-	77.26	-	-	77.26
Tolins Pure Foods Private Limited	Common director	-	-	0.21	-	-	0.21
Tolins Rubber	Proprietorship of Director	-	-	5.19	-	-	5.19

Uniglobe Economic Park	Common director'	_		0.02	_	_	0.02
Private Limited Tolins Tyres Private	Holding Company	447.4					447.45
Limited	Description (Discrete	5		0.70			
Rubber Solutions	Proprietorship of Director		-	0.78	-	-	0.78
Tolin Rubbers Private	Pui	rchases					
Limited	Subsidiary	-	447.45	-	-	-	447.45
Rubber Solutions	Proprietorship of Director	-	-	4.32	-	-	4.32
Toja Tyre and Treads Private Limited	Common director	-	-	87.26	-	-	87.26
Tolins Pure Foods Private Limited	Common director	-	-	1.53	-	-	1.53
Tolins Rubber	Proprietorship of Director	-	-	3.89	-	-	3.89
Uniglobe Economic Park Private Limited	Common director	-	-	0.50	-	-	0.50
Tolins Tyres Private Limited	Holding Company	98.21	-	-	-	-	98.21
Cyrus Traders	Director is a partner in the Partnership	-	-	-	-	-	1.58
	Outstand	ling Balanc	es				
Tolin Rubbers Private Limited	Subsidiary	-	(112.5 2)	-	-	-	(112.52
Rubber Solutions	Proprietorship of Director	-	-	37.55	-	-	37.55
Toja Tyre and Treads Private Limited	Common director	-	-	37.95	-	-	37.95
Tolins Pure Foods Private Limited	Common director	-	-	(0.48)	-	-	(0.48)
Tolins Rubber	Proprietorship of Director	-	-	77.63	-	-	77.63
Uniglobe Economic Park Private Limited	Common director	-	-	(0.60)	-	-	(0.60)
Tolins Tyres Private Limited	Common Director	112.5 2	-	-	-	-	112.52
Quality Mix India Private Limited	Common Director	-	-	5.70	-	-	5.70
Peejay Rubber Industries Private Limited	Common Director	-	-	26.36	-	-	26.36
Tolins Tread India Private Limited	Common Director	-	-	23.40	-	-	23.40
Safeboat Trip Private Limited	Common Director	-	-	1.29	-	-	1.29
Cyrus Traders	Director is a partner in the Partnership	-	-	147.78	-	-	147.78
Toshma Rubber Products	Proprietorship of Relative of Director	-	-	(0.20)	-	-	(0.20)
						(₹ in n	iillion)
Name of related party Re	Mation	Holding ompany	Subsidia ry	Entities in which Directo rs are interest ed	Associ ate	КМР	For the year ended 31st March 2023

Sales

188.33

188.3

3

Tolin Rubbers Private Limited

Subsidiary

Proprietorship	of			0.10			0.10
Director				0.10	-	-	0.10
Common director			-	15.84	-	-	15.84
Common director		-	-	0.25	-	-	0.25
Proprietorship Director	of	-	_	4.20	-	-	4.20
Common director		-	-	-	-	-	-
Partnership of Direct	ors	-	-	10.01	-	-	10.01
Common director		-	-	5.00	-	-	5.00
Partnership of Direct	ors	-	-	-	-	-	-
Common director		-	-	0.00	-	-	0.00
Proprietorship relative of Director	of	-	-	0.29	-	-	0.29
Common director		-		-	-	-	-
Common director		-	-	12.24	-	-	12.24
Common director		-	_	0.01	-	-	0.01
	Pu	ırchases					
Subsidiary		-	835.54	-	-	-	835.5 4
Proprietorship Director	of	-	-	49.56	-	-	49.56
Common director		-	-	27.29	-	-	27.29
Common director		-	-	119.07	-	-	119.0 7
Common director		-	-	1.13	-	-	1.13
Partnership of Direct	ors	-	-	32.46	-	-	32.46
Common director		-	-	4.04	-	-	4.04
Proprietorship relative of Director	of	-	-	11.17	-	-	11.17
Common director		-	-	13.77	-	-	13.77
	E	xpenses					
Common director		-	-	0.64	-	-	0.64
Common director		-	-	0.17	-	-	0.17
Partnership of Direct	ors	-	-	0.02	-	-	0.02
Common director		-	-	0.15	-	-	0.15
Common director		-	-	1.61	-	-	1.61
	Outstan	ding Balance	s				
Subsidiary		-	(103.81)	-	-	-	(103.8 1)
Proprietorship	of			(0.05)	-	_	(0.05)
Director				(/			()
		-	-	(0.76)	-	-	(0.76)
	Director Common director Proprietorship Director Common director Partnership of Direct Common director Proprietorship relative of Director Common director Partnership of Direct Common director	Common director  Common director  Proprietorship of Directors  Common director  Partnership of Directors  Common director  Partnership of Directors  Common director  Proprietorship of relative of Director  Common director  Partnership of Directors  Common director  Common director	Common director  Common director  Proprietorship of Directors  Common director  Partnership of Directors  Common director  Partnership of Directors  Common director  Partnership of Directors  Common director  Common director	Director	Director	Director	Director

Tolins Rubber	Proprietorship of Director	-		-	(0.27)	-	-	(0.27)
Uniglobe Economic Park Private Limited	Common director	-		-	(0.13)	-	-	(0.13)
Cyrus Traders	Partnership of Directors	-		-	(0.28)	-	-	(0.28)
Peejay Rubber Industries Private Limited	Common director	-		-	9.47	-	-	9.47
Tolins Hotels and Resorts	Partnership of Directors	-		-	1.22	-	-	1.22
Tolins Tread India Private Limited	Common director	-		-	0.58	-	-	0.58
Toshma Rubber Products	Proprietorship of relative of Director	-		-	(0.00)	-	-	(0.00)
Uniglobe Foods Private Limited	Common director		-	-	(0.48)	-	-	(0.48)
Cyrus Resorts Private Limited	Common director		-	-	0.16	-	-	0.16
Quality Mix India Private Limited	Common director		-	-	0.19	-	-	0.19
Tolins Technologies Private Limited	Common director		-	-	2.46	-	-	2.46
Tolins World School Private Limited	Common director		-	-	0.01	-	-	0.01
Safeboat Trip Private Limited	Common director		-	-	(3.57)	-	-	(3.57)

(₹ in million) For **Entities** the Holdi in which year ended Name of related party Relation Subsid Directors Associ **KMP** ng Comp 31st iary are ate interested March any 2022 Sales Tolin Rubbers Private Subsidiary 94.45 94.45 Limited Treads Toja Tyre and Common director 2.35 2.35 Private Limited Tolins Pure Foods Common director 0.02 0.02 Private Limited 2.79 2.79 Cyrus Traders Partnership of Directors Peejay Rubber 18.7118.71 Industries Private Common director Limited Tolins Hotels and Partnership of Directors 0.18 0.18 Resorts Tolins Tread India Common director 16.57 16.57 Private Limited India Quality Mix 2.41 Common director 2.41 Private Limited **Purchases** Tolin Rubbers Private 918.5 Subsidiary 918.54 Limited 4 **Rubber Solutions** Proprietorship of Director 16.52 16.52 Toja Tyre and Treads Common director 15.72 15.72 Private Limited Tolins Pure Foods 0.01 Common director 0.01 Private Limited Proprietorship of Director Tolins Rubber -8.78 8.78 Uniglobe Economic Common director 0.86 0.86 Park Private Limited

Peejay Rubber Industries Private	Common director	-	-	0.01	-	-	0.01
Limited Tolins Tread India Private Limited	Common director	-	-	25.16	-	-	25.16
Toshma Rubber Products	Common director	-	-	0.12	-	-	0.12
Quality Mix India Private Limited	Common director	-	-	10.03	-	-	10.03
	Expens	es					
Tolin Rubbers Private Limited	Subsidiary	-	0.25	-	-	-	0.25
Toja Tyre and Treads Private Limited	Common director	-	-	0.22	-	-	0.22
Tolins Pure Foods Private Limited	Common director	-	-	3.09	-	-	3.09
Tolins Rubber	Proprietorship of Director	-	-	0.30	-	-	0.30
Uniglobe Economic Park Private Limited	Common director	-	-	0.05	-	-	0.05
Toshma Rubber Products	Proprietorship of relative of Director	-	-	0.87	-	-	0.87
Uniglobe Foods Private Limited	Common director	-	-	0.33	-	-	0.33
Emited	Fixed As	sets					
Cyrus Traders	Partnership of Directors	_	_	0.09	_	_	0.09
Tolins Tread India Private Limited	Common director	-	-	0.57	-	-	0.57
	Outstanding 1	Balances					
Tolin Rubbers Private Limited	Subsidiary	-	(293.3 2)	-	-	-	(293.32)
Rubber Solutions	Proprietorship of Director	-	-	39.68	-	-	39.68
Toja Tyre and Treads Private Limited	Common director	-	-	(11.26)	-	-	(11.26)
Tolins Pure Foods Private Limited	Common director	-	-	(1.64)	-	-	(1.64)
Tolins Rubber	Proprietorship of Director	-	-	83.75	-	-	83.75
Uniglobe Economic Park Private Limited	Common director	-	-	(0.74)	-	-	(0.74)
Cyrus Traders	Partnership of Directors	-	-	34.04	-	-	34.04
Peejay Rubber Industries Private Limited	Common director	-	-	27.89	-	-	27.89
Tolins Hotels and Resorts	Partnership of the Directors	-	-	2.37	-	-	2.37
Tolins Tread India Private Limited	Common director	-	-	18.38	-	-	18.38
Toshma Rubber Products	Proprietorship of relative of Director	-	-	10.59	-	-	10.59
Uniglobe Foods Private Limited	Common director	-	-	(0.33)	-	-	(0.33)
Cyrus Resorts Private Limited	Common director	-	-	0.16	-	-	0.16
Quality Mix India Private Limited	Common director	-	-	2.61	-	-	2.61
Tolins Technologies Private Limited	Common director	-	-	2.46	-	-	2.46
Tolins World School Private Limited	Common director	-	-	2.49	-	-	2.49
Safeboat Trip Private Limited	Common director	-	-	0.65	-	-	0.65

(₹ in million)

Name of related party					Associ ate	K M P	For the year ended 31st March 2021
	Sal	es					
Tolin Rubbers Private Limited	Subsidiary	-	162.21	-	-	-	162.21
Toja Tyre and Treads Private Limited  Tolins Pure Foods Private	Common director	-	-	0.05	-	-	0.05
Limited	Common director	-	-	0.02	-	-	0.02
Cyrus Traders	Partnership of the Directors	-	-	6.61	-	-	6.61
Peejay Rubber Industries Private Limited	Common director	-	-	23.95	-	-	23.95
Tolins Hotels and Resorts	Partnership of the Directors	-	-	0.14	-	-	0.14
Tolins Tread India Private Limited	Common director	-	-	218.76	-	-	218.76
Quality Mix India Private Limited	Common director	-	-	32.57	-	-	32.57
	Purch	nases					
Tolin Rubbers Private Limited	Subsidiary		535.90	_	_	-	535.90
Rubber Solutions	Proprietorship of Director	-	-	18.88	-	-	18.88
Toja Tyre and Treads Private Limited	Common director	-	-	100.11	-	-	100.11
Tolins Pure Foods Private Limited	Common director	-	-	0.30	-	-	0.30
Cyrus Traders	Partnership of the Directors	-	-	58.24	-	-	58.24
Peejay Rubber Industries Private Limited	Common director	-	-	4.40	-	-	4.40
Toshma Rubber Products	Proprietorship of relative of Director	-	-	0.74	-	-	0.74
Quality Mix India Private Limited	Common director	-	-	119.74	-	-	119.74
	Expe	nses					
Rubber Solutions	Proprietorship of Director	-	-	0.14	-	-	0.14
Tolins Pure Foods Private Limited	Common director	-	-	1.18	-	-	1.18
	Fixed A	Assets					
Cyrus Traders	Partnership of Directors	-	-	58.80	-	-	58.80
Toling World Cohool Driveto	Rent Re	eceipts					
Tolins World School Private Limited	Common director	-	-	3.93	-	-	3.93
	Outstandin	g Balances					
Tolin Rubbers Private Limited	Subsidiary	-	164.51	-	-	-	164.51
Rubber Solutions	Proprietorship of Director	-	-	38.22	-	-	38.22
Toja Tyre and Treads Private Limited	Common director	-	-	(332.12	-	-	(332.12)
Tolins Pure Foods Private Limited	Common director	-	-	0.01	-	-	0.01
Uniglobe Economic Park Private Limited	Common director	-	-	0.13	-	-	0.13
Peejay Rubber Industries Private Limited	Common director	-	-	15.68	-	-	15.68
Tolins Hotels and Resorts	Partnership of the Directors			2.00		-	2.00
Tolins Tread India Private Limited	Common director	-	-	75.97	-	-	75.97

Toshma Rubber Products	Proprietorship of relative of Director	-	-	8.07	-	-	8.07
Cyrus Resorts Private Limited	Common director	-	-	0.16	-	-	0.16
Quality Mix India Private Limited	Common director	-	-	0.72	-	-	0.72
Tolins Technologies Private Limited	Common director	-	-	2.45	-	-	2.45
Tolins World School Private Limited	Common director	-	-	0.96	-	-	0.96
Safeboat Trip Private Limited	Common director	-	-	0.00	-	-	0.00

For further details, please see "Restated Financial Statements – Note 38 - Related Party Disclosures" beginning on page F70.

#### **Financing Arrangements**

There have been no financing arrangements whereby our Promoters, members of our Promoter Group, our Directors and their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of business of the relevant financing entity, during a period of six months immediately preceding the date of filing of this Draft Red Herring Prospectus.

### Weighted average price at which the Equity Shares were acquired by the Promoters and Selling Shareholders in last one year preceding the date of this Draft Red Herring Prospectus

Except as stated below, our Promoter Selling Shareholders have not acquired any Equity Shares in one year preceding the date of this Draft Red Herring Prospectus:

Name of shareholders	Category		Number of Equity Shares acquired in one year preceding the date of this Draft Red Herring Prospectus#	Weighted average price per Equity Share in the one year preceding the date of this Draft Red Herring Prospectus (in ₹)*
Kalamparambil Varkey Tolin#	Promoter Shareholder	Selling	12,929,080	8.57
Jerin Tolin#	Promoter Shareholder	Selling	10,561,363	5.67

<sup>&</sup>lt;sup>#</sup>Also a Selling Shareholder

For further details, please see "Capital Structure" beginning on page 102.

## Weighted average cost of acquisition of all Equity Shares transacted in the three years, eighteen months and one year preceding the date of this Draft Red Herring Prospectus

Particulars	Weighted Average Cost of Acquisition (WACA) (in ₹)*	Cap Price is 'X' times the Weighted Average Cost of Acquisition#	Range of acquisition price Lowest Price- Highest Price (in ₹)*
Last 3 years	20.33	[•]	0^ - 118
Last 18 months	20.84	[•]	0^ - 118
Last 1 year	21.50	[•]	0^ - 118

<sup>\*</sup>As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company pursuant to their certificate dated February 15, 2024.

<sup>\*</sup>As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company, pursuant to their certificate dated February 15, 2024.

<sup>#</sup>Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023 and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up Equity Share of our Company having face value of ₹100 was subdivided into 20 Equity Shares of face value of ₹5 each. The impact of such sub-division of shares and bonus issue has been retrospectively considered for the computation of weighted average cost of acquisition.

# To be updated in the Prospectus following finalization of Cap Price, as per the finalized Price Band.

#### Average cost of acquisition of Equity Shares of our Promoters and Selling Shareholders

The average cost of acquisition of Equity Shares held by our Promoter Selling Shareholders set forth in the table below:

Name of shareholders	Number of Equity Shares held	Average cost of Acquisition per Equity Share $(in \ \vec{z})^*$
Dr. Kalamparambil Varkey Tolin#	13,491,834	8.87
Jerin Tolin#	12,049,363	5.59

<sup>#</sup>Also a Selling Shareholder

#### **Details of pre-IPO Placement**

Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.

#### Issuance of equity shares for consideration other than cash in the last one year

i. Except as stated below, our Company has not issued any Equity Shares for consideration other than cash or by way of bonus issue in the last one year preceding the date of this Draft Red Herring Prospectus. For further details, see "Capital Structure-Notes to Capital Structure" on page 103.

Date of Allotment	Name of Allottees	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature/ Reason of Allotment	Whether any benefits have accrued to the Issuer out of the issue
December 28, 2023	Dr. Kalamparambil Varkey Tolin, Jerin Tolin and Jose Thomas	3,430,025	5	118	Allotment of Equity Shares pursuant to Share Purchase Agreements*	Preferential Allotment	Acquisition of Wholly- owned Subsidiaries

<sup>\*</sup> Allotment of a total of 3,430,025 Equity Shares as sale consideration to

ii. Except as disclosed below, our Company has not issued any Equity Shares by way of bonus issue as of the date of this Draft Red Herring Prospectus:

<sup>^</sup> The Lower Price of Equity shares adjusted for the bonus and sub-division of Equity Share from face value of ₹100 each to face value of ₹5 each.

<sup>\*</sup>As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company pursuant to their certificate dated February 15, 2024.

a) Dr. Kalamparambil Varkey Tolin (536,456 Equity Shares) and Jerin Tolin (380,563 Equity Shares), the shareholders of Tolin Rubbers Private Limited, pursuant to acquisition of control of Tolin Rubbers Private Limited by our Company vide Share Purchase Agreement dated April 1, 2023 and

b) Jose Thomas (2,513,006 Equity Shares), the shareholder of Tolins Tyres LLC, pursuant to acquisition of control of Tolins Tyres LLC by our Company vide Share Purchase Agreement dated September 21, 2023.

Date Allotment	of	Name of Allottees	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature/ Reason of Allotment	Whether any benefits have accrued to the Issuer out of the issue
October 2023	12,	Dr. Kalamparamb il Varkey Tolin, Jerin Tolin and Annie Varkey	800,000	100	NA	NA	Bonus Issue in the ratio 1.6:1 i.e. 1.6 fully paid-up Equity Shares for every 1 Equity Share held by the Shareholder s on October 10, 2023 being the cut-off date*	Capitalisation of reserves & surplus

<sup>\*</sup> The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one Equity Share held by the shareholders.

#### Split/consolidation of Equity Shares in the last one year

Except as stated below, our Company has not undertaken split or consolidation of its Equity Shares in the one year preceding the date of this Draft Red Herring Prospectus:

Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023 and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up Equity Share of our Company having face value of ₹100 was sub-divided into 20 Equity shares of face value of ₹5 each.

#### Exemption from complying with any provisions of securities laws, if any, granted by SEBI

As on the date of this Draft Red Herring Prospectus, our Company has not been granted by SEBI any exemption from complying with any provisions of securities laws including the SEBI ICDR Regulations.

#### SECTION – II- RISK FACTORS

#### RISK FACTORS

An investment in our Equity Shares involves a high degree of risk. You should carefully consider the risks and uncertainties described below as well as other information in this Draft Red Herring Prospectus, before making an investment decision. If any, or some combination of, the risks described below actually occurs, our business, prospects, financial condition, results of operations and cash flows could be severely affected, the trading price of our Equity Shares could decline and you may lose all or part of your investment. Unless specified in the risk factors below, we are not in a position to quantify the financial implications of any of the risks mentioned below. We have described the risks and uncertainties that our management believes are material, but these risks and uncertainties may not be exhaustive or complete, and additional risks and uncertainties not presently known to us, or which we currently believe to be immaterial, could arise or could become material, in the future. To obtain a complete understanding of our business, investors should read this section in conjunction with the sections "Management's Discussion and Analysis of Financial Position and Results of Operations", "Industry Overview", "Our Business", and "Financial Information" on pages 281, 159, 193 and 276, respectively, and other financial information included elsewhere in this Draft Red Herring Prospectus. In making an investment decision, prospective investors must rely on their own examination of our business and the terms of the Offer, including the merits and risks involved. Prospective investors should consult their tax, financial and legal advisors about the particular consequences to them of an investment in our Equity Shares.

This Draft Red Herring Prospectus contains forward-looking statements which refer to future events that involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, which may cause the actual results to be materially different from those expressed or implied by the forward-looking statements. See "Forward-Looking Statements" on page 23. Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Any potential investor in, and purchaser of our Equity Shares should pay particular attention to the fact that we are governed in India by a legal and regulatory environment, which in some material respects may be different from that which prevails in other countries.

Unless otherwise indicated, industry and market related information contained in this Draft Red Herring Prospectus has been derived from the report titled "The tyre and tread industry in India "dated January 2024 ("Company Commissioned CRISIL Report") prepared and released by CRISIL MI&A, see "Risk Factors—Industry information included in this Draft Red Herring Prospectus has been derived from an industry report exclusively commissioned by and paid for by us for the purpose of the Offer and any reliance on such information for making an investment decision in the Offer is subject to inherent risks" on page 71. The Company Commissioned CRISIL Report is available on the website of our Company at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>. This Draft Red Herring Prospectus also contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described in "Forward-Looking Statements" on page 23, and elsewhere in this Draft Red Herring Prospectus.

Our Financial Year commences on April 1 and ends on March 31 of the subsequent year, and references to a particular Fiscal or Financial Year are to the 12 months ended March 31 of that year. Unless otherwise indicated or the context requires, the financial information for six months period ended September 30, 2023 (on a consolidated basis) and the Fiscals 2023, 2022 and 2021 (on a standalone basis) included herein is based on the Restated Financial Statements, unless otherwise mentioned, included in this Draft Red Herring Prospectus. See "Management's Discussion and Analysis of Financial Position and Results of Operations" and "Financial Information" on pages 281, and 276, respectively.

#### INTERNAL RISK FACTORS

1. The tyre manufacturing industry has a limited number of suppliers of raw materials. Volatility in the prices and availability of raw materials or any failure by our suppliers to make timely delivery of raw materials

### or breakdown of our relationship with such suppliers could have an adverse effect on our business, financial condition and results of operations.

The tyre manufacturing industry is exposed to challenges associated with a limited number of suppliers for certain critical raw materials, such as natural rubber and carbon black. The key raw material that we use for our manufacturing operations includes rubber compounds which we procure from our subsidiary, TRPL and other materials such as carbon black, beed wires, nylon fabrics and solvents are procured by us from other third party suppliers. Our results of operations and financial conditions are significantly dependent on the availability and cost of raw materials specifically rubber compound, carbon black, beed wires, nylon fabrics and solvents.

As on September 30, 2023, our Company has 216 suppliers in India and 2 suppliers overseas. Our top ten suppliers contribute to 93.13%, 92.33%, 89.76%, and 92.20% of our total purchases for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021 (on a standalone basis), respectively as per our Restated Financial Statements. The raw material required by us are procured depending on quality and availability of raw material required at favourable terms. We cannot assure that we will be able to get the same quantum and quality of raw material, or any at all, and the loss of supplies from one or more of them may adversely affect our purchases of stock and ultimately our revenue and results of operations. We do not have any long term contracts with our suppliers and engage with them by way of executing individual purchase orders with our suppliers. Prices are negotiated for each purchase order with the respective supplier. While selecting our suppliers we consider cost, grade, quality, time to fulfil, suppliers history and experience and capacities. We have long standing relations with our suppliers and purchase raw materials from them on an on-going basis and have not faced any difficulties in dealing with them or instances of failure on their behalf in the past. However, we cannot assure you that we will be able to procure adequate supplies of raw materials in future, as and when we need them and on commercially acceptable and favourable terms.

Additionally, the limited number of suppliers for these raw materials may lead to increased costs, production delays, or a shortage of materials, and further, significantly impact our negotiating ability in terms of pricing. Certain raw materials like natural rubber and carbon black that we use are of specialized nature and finding readymade substitute suppliers for supplying the raw materials of requisite specifications and on terms and conditions acceptable to us may be difficult. Further, prices of certain raw materials have historically been volatile, and we may experience increases in the prices of natural and synthetic rubber, carbon black, tyre cord fabric and steel cord, being the primary raw materials used in the manufacture of our products.

Although, the price of our finished goods is linked to the price of our raw materials the absence of long-term contracts at fixed prices exposes us to volatility in the prices of raw materials that we require and we may be unable to pass these costs onto our customers, which may reduce our profit margins. In addition, while we estimate the demand of our products, and accordingly plan our production volumes, any shortage in the supply of our raw materials, may also result in our estimates going wrong which could result in either surplus of raw materials, which may result in additional storage cost and may not be sold in a timely manner or deficit of raw materials leading to our inability to meet our customer requirements and product demand, resulting in a reduction in our profit margins. In addition, absence of long-term contracts with our raw materials suppliers may also lead to our delivery/ production estimates being adversely affected. While we estimate the demand for our products and accordingly plan our production volumes, any error in our estimate could also result in surplus or shortage of raw materials, which may not be sold in a timely manner. Shortage of raw materials would lead to our estimates being adversely affected, resulting in loss of our business and an adverse impact on our results of operations, cash flows and financial condition.

Cost of raw materials is the single largest expense of our business. As per Restated Financial Statements, our expenses towards raw materials, including as a percentage of our revenue from operations, for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021 (on a standalone basis) is as under:

	Six Mon	-			Fisc	cal		
	ended Sep 2023	otember 30,	20	23	20	22	2	021
	(Consolida	ted)	(Stand	lalone)	(Standalone)		(Standalone)	
		Percentage		Percentag	Percentag			Percentag
	Amount	to Total	Amount	e to Total	Amount	e to Total	Amount	e to Total
	(₹ in	Purchases	(₹ in	Purchases	(₹ in	Purchases	(₹ in	Purchases
Description	million)	(%)	million)	(%)	million)	(%)	million)	(%)
Raw Materials	732.34	93.84	1,060.42	97.28	1,000.19	97.10	922.81	96.71
Consumables	13.05	1.67	6.47	0.59	6.36	0.62	9.35	0.98
Packing								
Materials	2.94	0.38	4.88	0.45	5.43	0.53	6.03	0.63
Fuel	32.10	4.11	18.28	1.68	18.09	1.76	16.06	1.68
Total	·						·	
Purchases	780.43	100.00	1,090.05	100.00	1,030.07	100.00	954.25	100.00

While we enter into purchase order basis for continuing supply of raw materials such as synthetic rubber, carbon black and tyre cord fabric, with third parties which set out prices, natural rubber, which is our key raw material for manufacturing tyres is subject to commodity price fluctuations in the ordinary course of business. Certain raw materials that we consume during our manufacturing process, such as natural and synthetic rubber, carbon black, tyre cord fabric and steel cord are supplied in part, or substantially, as the case may be for respective raw materials, by overseas producers. These raw materials are occasionally the subject of trade disputes, and the Government may impose anti-dumping price control measures, safeguard duties and other restrictions, making it more difficult for foreign suppliers of these raw materials to compete.

Any breakdown of our relationship with our existing suppliers may affect our manufacturing process and we may be unable to source such raw materials from alternative suppliers on similar commercial terms and within a reasonable timeframe, which may adversely impact our production and eventually our business, results of operations and financial condition. Although we maintain sufficient inventory for some of our major raw materials, however, there may be instances when we do not have a particular raw material in our inventory. While there have been no instances for the six months period ended September 30, 2023 or for the last three Fiscals, where any of the suppliers had discontinued supply to us, we cannot assure you that in the future we would not lose any of our suppliers.

### 2. We are dependent on our automotive original equipment manufacturer ("OEM") customers for the sale of a significant portion of our agricultural tyres.

Our business has been and continues to be concentrated on providing products to automotive original equipment manufacturers ("OEMs") and is therefore dependent on the performance of the automotive sector in India. The contribution from automotive OEMs agricultural tyre revenue to our total revenue from operations was 6.03%, 9.89%, 9.78% and 6.88% in the six months period ended September 30, 2023 (on a consolidated basis) and in Fiscals 2023, 2022 and 2021 (on a standalone basis), respectively.

The growth of the Indian automotive sector is dependent on numerous factors, including macroeconomic trends (which include investment in infrastructure, finance availability, women participation, increasing rural penetration and multiple ownership to aid growth in the long run), higher penetration in semi-urban and rural markets, finance penetration, urban demand sentiments and use of two wheelers (mainly electric) in last mile delivery by ecommerce players.

We may be unable to maintain our relationships with our automotive OEM customers or such automotive OEMs may not renew orders commensurate to existing levels or place orders at all. We may be unsuccessful in competing for desired automotive OEM customers to promote and sell our products. Moreover, automobile recalls, adverse economic conditions could slow down our OEM customers' sales, which may lead to decreased production by

such customers, resulting in lower demand for our products. We may not be able to meet the technological requirements of our automotive OEM customers, which are generally much more stringent that the requirements of the replacement market, as a result of which we may either not be able to secure new automotive OEM customers or lose existing automotive OEM customers. If any of these relationships were to be altered or terminated and we are unable to obtain sufficient replacement orders on comparable terms, our business, financial condition, results of operations, cash flows and business prospects could be materially and adversely affected.

3. There are outstanding legal proceedings involving our Company, Directors, Promoters and our Subsidiaries. Any adverse outcome in such proceedings may have an adverse impact on our reputation, business, financial condition, results of operations and cash flows.

There are certain outstanding legal proceedings involving our Company, Directors, Promoters and our Subsidiaries. These proceedings are pending at different levels of adjudication before various courts and tribunals. For further details, please refer "Outstanding Litigations and Material Developments" on page 327.

A summary of outstanding litigation proceedings is provided below:

Name Entity	of	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoter	Material civil litigation*	Aggregate amount involved (₹ in million) *			
				Company						
By Company	the	4	-	Nil	Nil	1	1.45			
Against Company	the	Nil	8	Nil	Nil	Nil	0.66			
Subsidiaries										
By Subsidiarie	the	Nil	Nil	Nil	Nil	Nil	Nil			
Against Subsidiarie	the	Nil	Nil	Nil	Nil	Nil	Nil			
			Directors (0	Other than Pro	moters)					
By Directors	the	Nil	Nil	Nil	Nil	Nil	Nil			
Against Directors	the	Nil	Nil	Nil	Nil	Nil	Nil			
_				Promoters						
By Promoters	the	Nil	-	Nil	Nil	Nil	Nil			
Against Promoters	the	Nil	3	Nil	Nil	Nil	3.21			

<sup>\*</sup> Amount to the extent quantifiable.

As on date of this Draft Red Herring Prospectus, there are no outstanding litigations involving the Group Companies, which may have a material impact on our Company.

Such proceedings could divert management time and attention and consume financial resources in their defence or prosecution. Should any new developments arise, such as any rulings against us by appellate courts or tribunals, we may be required to make payments to third parties or make provisions in our financial statements that could increase expenses and current liabilities. Further, an adverse outcome in any of these proceedings may affect our reputation, standing and future business, and could have an adverse effect on our business, prospects, financial condition and results of operations. We cannot assure you that any of these proceedings will be decided in favour of our Company or our Directors or our Promoters or our Subsidiaries, or that no further liability will arise out of these proceedings. We may also be subject to inspections, investigations and fines in the future, which may affect our business and operations.

4. Our business is significantly dependent on our Manufacturing Facilities in India and abroad. Any disruption in manufacturing at, or temporary or permanent shutdown of, our Manufacturing Facilities, may materially and adversely affect our business, prospects, financial condition and results of operations.

Our business is supported by our manufacturing capabilities. We manufacture our products at the TTL Facility and TRPL Facility both located in Kalady, Kerala and TTLLC Facility located in Ras Al Khaimah, UAE. As of and for six month ended September 30, 2023, our Manufacturing Facilities collectively have a manufacturing capacity of around 1.51 million tyres annually, 12,486 tons precured tread rubber and 17,160 tons of rubber compounds.

Our business is dependent upon our ability to manage our Manufacturing Facilities, which are subject to various operating risks, including those beyond our control, such as the breakdown, failure of equipment or industrial accidents, fire, power interruption and natural disasters. Further, the obsolete or outdated machinery and equipment that may have surpassed their optimal lifespan may affect our operational efficiency and productivity, resulting in prolonged production cycles and decreased overall productivity. Additionally, older machinery may lack the capacity and flexibility needed to adapt to changes in production volume or shifts in market demand. This may hinder our ability to scale operations efficiently and respond swiftly to market dynamics. Since our entire infrastructure, facility and business operations are currently concentrated in Kalady, Kerala and Ras Al Khaimah, any significant social, political or economic disruption, or natural calamities or civil disruptions in or around these regions, or changes in the policies of the local, state or central governments, could require us to incur significant capital expenditure, change our business structure or strategy, which could have an adverse effect on our business, results of operations and financial condition.

While there have been no such instances for the six month period ended September 30, 2023 and Fiscals 2023, 2022 and 2021, any significant malfunction or breakdown of our machinery and equipment may entail significant repair and maintenance costs and cause delays in our operations. If we are unable to repair machinery and equipment in a timely manner or at all, our operations may need to be suspended until we procure the appropriate machinery and equipment, to replace them and there can be no assurance that the machinery and equipment will be procured and/or integrated in a timely manner.

In addition, we may be required to carry out planned shutdowns of our Manufacturing Facilities for maintenance, statutory inspections, customer audits and testing, or due to some reasons beyond our control such as an outbreak of a pandemic or any materially adverse social, political or economic development, civil disruptions could adversely affect operations of our integrated production facility. In the future, we may also experience shutdowns or periods of reduced production because of regulatory issues, power outage, natural disaster, equipment failure, employee-related incidents that result in harm or death, delays in raw material deliveries.

In particular, outbreak of a pandemic or any materially adverse social, political or economic development, civil disruptions, or changes in the policies of the national, state or local governments in any of the jurisdictions where our Manufacturing Facilities are situated, could adversely affect our operations. In addition, we also may face protests from local areas at our Manufacturing Facilities which may delay or halt our operations. We have not experienced any significant disruptions at our Manufacturing Facilities in the six months period ended September 30, 2023 and Fiscals 2023, 2022 and 2021 we cannot assure you that there will not be any disruptions in our operations in the future. Our repairs and maintenance expenses was ₹9.99 million, ₹14.59 million, ₹17.35 million, ₹15.10 million constituting 1.13%, 1.23%, 1.53% and 1.43% of our revenue from operations for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021 (on a standalone basis) respectively as per our Restated Financial Statements.

Our inability to effectively respond to such events and rectify any disruption, in a timely manner and at an acceptable cost, could lead to the slowdown or shutdown of our operations or the under-utilization of our Manufacturing Facilities, resulting in failure to fulfil customer orders. Any inability to utilise our Manufacturing Facility, to its full or optimal capacity, non-utilisation of such capacity may adversely affect our results of operations and financial condition.

5. Certain of our immovable properties in India and overseas are taken on lease by us. If we are unable to renew existing leases or relocate our operations on commercially reasonable terms, there may be an adverse effect.

The land on which our Manufacturing Facility in Ras Al Khaimah, UAE is set up is held by us on leasehold basis, from third parties on certain terms and conditions. Further, our Registered Office has been leased to us by Annie Varkey, a member of our Promoter Group and a lease agreement dated October 15, 2009 has been executed for the same. Our depots have also been leased to us. For further details, please refer "Our Business- Our Properties" on page 226.

If we are unable to renew certain or all of these leases on commercially reasonable terms, we may suffer a disruption in our operations or be unable to continue to operate from those locations in the future (and may, to that extent, need to revise our raw material sourcing, product manufacturing and raw material and product inventory schedules and/or incur significant costs to relocate or expand our operations elsewhere in order to continue to honour our commitments to our customers). In addition, the terms of certain of our leases require us (as the lessee) to undertake security deposit, incur certain maintenance costs from time to time and to bear utility charges.

In addition, any regulatory non-compliance by the landlords or lessors or adverse development relating to the landlords' or lessors' title or ownership rights to such properties or equipment, including as a result of any noncompliance by them, may entail significant disruptions to our operations, especially if we are forced to vacate leased spaces or cease of the use of the related equipment following any such developments. If our sales do not increase in line with our rent and costs, including set up and interior design costs, our profitability and results of operations could be adversely affected.

6. If we are subject to product liability and other civil claims and costs incurred because of product recalls, it could expose us to costs and liabilities and adversely affect our reputation, business, revenues and profitability.

We are exposed to risks associated with product liability claims as a result of developing, producing, marketing, promoting and selling in India and other jurisdiction in which our products are marketed and sold. Such claims may arise if any of our products are deemed or proven to be unsafe, ineffective or defective contaminated or fail to perform as expected or if they result, or are alleged to result, in bodily injury or property damage or both or if we are alleged to have engaged in practices such as improper, insufficient or improper labelling of products or providing inadequate warnings. There can be no assurances that we will not become subject to product liabilities claims or that we will be able to successful defend ourselves against any such claims. If we are unable to defend ourselves against such claims, among other things, we may be subject to civil liability for physical injury, death or other losses caused by our products and to criminal liability and the revocation of our business licenses if our tyre products are found to be defective. In addition, we may be required to recall the relevant tyre products, suspend sales or cease sales. Other jurisdictions in which our products are, or may in the future be, sold, may have similar or more onerous product liability and regulatory regimes, as well as more litigious environments that may we have further expose us to the risk of product liability claims. We currently maintain product liability insurance, however, we cannot guarantee its full coverage or that we will be able to maintain it in future. Even if we are able to successfully defend ourselves against any such product liability claims, doing so may require significant financial resources and the time and attention of our management. Moreover, even the allegation that our tyre products are harmful, whether or not ultimately proven, may adversely affect our reputation and sales volumes. Further, automotive OEM customers may seek compensation from us as their suppliers for contributions when faced with product recalls, product liability or warranty claims. Automotive OEM customers also may require warranties for our products and for us to bear the costs of repair and replacement of such products under overall warranties provided by them for their automotive that use our products. Our customers may hold us responsible for some or all of the repair or replacement costs of defective products under such warranties provided by us or by our customers, and such warranty or product liability claims or costs incurred for a product recall may exceed available insurance coverage, which would have an adverse effect on our business, results of operations and financial condition.

The below table sets forth the total number of claims of the Company for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021(on a standalone basis):

Description	Six Mon	ths period	Fiscal						
	en	ded	2023		20:	22	2021		
	Septembe	er 30, 2023	(Standa	alone)	(Stand	alone)	(Standalone)		
	(Conso	lidated)							
	Amount	Percenta	Amount	Percent	Amount	Percenta	Amount	Percentag	
	(₹ in	ge of	(₹ in	age of	(₹ in	ge of	(₹ in	e of	
	million)	Revenue	million)	Revenu	million)	Revenue	million)	Revenue	
		from		e from		from		from	
		Operatio		Operati		Operatio		Operation	
		ns		ons		ns		S	
		(%)		(%)		(%)		(%)	
Value of Claim	2.34	0.27	2.23	0.19	11.38	1.00	9.38	0.89	
No of Claims	294		160		5,887		3,645		
<b>Total Revenue</b>	880.20		1,182.46		1,133.65		1,058.91		

Under the product warranties provided by us to certain customers, we may be required to recall the product or bear the costs and expenses for the repair or replacement of these defective products or the customer may remedy the defect itself and reimburse such costs from us. In addition, our suppliers failure to comply with applicable quality standards could also result in our products failing to perform as expected, or may result in bodily injury or property damage or both due to product failure, work accidents, fire or explosion, if our products are defective or are used incorrectly by our customers (or by their customers, who are the end-users). We may also be required to indemnify customers against losses occurring as a result of defective products and reimburse our customers for administrative, labour, material and other such costs.

## 7. A significant portion of our tyre products are sold to dealers & distributors and any failure to maintain the relationship with these dealers & distributors or find competent replacements could affect the sales of our products.

The dealers & distributors channel accounted for 28.98%, 22.71%, 14.23%, 50.33% of our total revenue for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021(on a standalone basis), respectively, as per our Restated Financial Statements. As on September 30, 2023, we have a total of 3,737 dealers and 8 depots across India. We may be unable to maintain or renew relationships with our dealers & distributors or we may not be able to obtain orders from our dealers & distributors at the current levels. We may also be unsuccessful in competing for desired dealers & distributors to promote and sell our products. If any of these relationships were to be so altered or terminated and we are unable to obtain sufficient replacement orders on comparable terms, our business, financial condition, results of operations, cash flows and business prospects could be materially and adversely affected.

We typically do direct sales through such dealers and do not have contract arrangement with our distributors and dealers. We engage them by way of distributor network expansion. Consequently, there is no commitment on the part of the distributor to continue to source their requirements from us, and as a result, our sales from period to period may fluctuate significantly as a result of changes in our distributors vendor preferences. Any failure to meet our distributor's expectations could result in reduction in sales. There are also a number of factors other than our performance that are beyond our control and that could cause the loss of a distributor. Distributors may demand price reductions, set-off any payment obligations, require indemnification for themselves or their affiliates, any of which may have an adverse effect on our business, results of operations and financial condition. Additionally, our sales through third-party distributors and dealers are subject to risks including: (i) the ability of our selected distributors and dealers to effectively sell our products; (ii) the quality of customer service provided by distributors and dealers, which could harm our reputation or brand image (iii) a reduction in gross profit margins realized on sale of our products; and (iv) a diminution of contact with our OEM customers. Our arrangements with our distributors and dealers are not exclusive and do not grant us control over their operations or inventories, and they are free to formulate their own pricing policies, appoint authorized stockists at their own discretion and compete with one another. Our competitors may provide incentives to our distributors and dealers to favor their products which may reduce our sales. Any significant disruption of our sales to our distributors and dealers could materially and adversely affect our business and results of operation.

#### 8. If purchases of new vehicles decline, it could significantly decrease the demand for our products.

The demand for our tyre products is dependent, among other things, on the conditions of the global and, in particular, the Indian economy. For instance, the demand for our tyre products is significantly affected by the number of cars and other motor vehicles in India and elsewhere. A decline in economic activity in India or in international markets may have an adverse effect on consumer and industrial demand for new vehicles. Sales of new vehicles in India are affected by the time of year, weather, interest rates, fuel prices and the overall economic environment. If industrial or consumer demand for new vehicles decreases, it would have a corresponding impact on the demand for our products and may materially and adversely affect our business, financial condition, results of operations, cash flows and business prospects.

# 9. Under-utilization of our Manufacturing Facilities and an inability to effectively utilize our expanded manufacturing capacities could have an adverse effect on our business, prospects and future financial performance.

We manufacture our products at the TTL Facility, TRPL Facility and the TTLLC Facility. The table below sets forth the capacity utilization of our Manufacturing Facilities for the six months period ended September 30, 2023 and for the year ended March 31, 2023, 2022 and 2021, respectively:

#### The installed capacity and utilization tables of each product category of our Company:

Year	Installed capacity	Actual Production	Capacity Utilisation %
Name of the Product: Tyre	(Numbers)	(Numbers)	
FY 2023-24 (till 30th Sept. 23)	7,54,200	1,62,369	21.53
FY 2022-23	15,08,400	2,54,686	16.88
FY 2021-22	3,00,000	2,26,861	75.62
FY 2020-21	3,00,000	2,47,026	82.34
Name of the Product: PCTR	(Tonnes)	(Tonnes)	
FY 2023-24 (till 30th Sept. 23)	5,643	1,568	27.78
FY 2022-23	11,286	2,708	24.00
FY 2021-22	11,286	3,118	27.62
FY 2020-21	11,286	2,558	22.67
Name of the Product: Bonding Gum	(Tonnes)	(Tonnes)	
FY 2023-24 (till 30th Sept. 23)	1,050	138	13.15
FY 2022-23	2,100	236	11.24
FY 2021-22	2,100	299	14.22
FY 2020-21	2,100	258	12.29
Name of the Product: Flap	(Numbers)	(Numbers)	
FY 2023-24 (till 30th Sept. 23)	2,16,000	22,572	10.45
FY 2022-23	4,32,000	34,928	8.09
FY 2021-22	4,32,000	69,192	16.02
FY 2020-21	4,32,000	51,727	11.97

As certified by Sam Surendran, Chartered Engineer, vide his certificate dated January 30, 2024.

### The installed capacity and utilization table of the product category of our wholly owned Indian subsidiary, Tolin Rubbers Private Limited:

Year	Installed capacity	Actual Production	Capacity	
Name of the Product: Rubber Compound	(Tonnes)	(Tonnes)	<b>Utilisation %</b>	
FY 2023-24 (till 30th Sept. 23)	8,580	2,957	34.46	

FY 2022-23	17,160	5,079	29.60
FY 2021-22	17,160	5,525	32.20
FY 2020-21	17,160	5,854	34.11

As certified by Sam Surendran, Chartered Engineer, vide his certificate dated January 30, 2024.

## The installed capacity and utilisation table for our wholly owned foreign subsidiary, Tolins Tyres LLC (One Person) as on September 30, 2023:

Period	Installed Capacity	Produced Quantity	Capacity Utilisation%		
Name of the Product: PCTR	(Tonnes)	(Tonnes)			
6 months period ended 30th September 2023	600	90	15.00		

(Source: As confirmed and certified by management of TTLLC (One Person) vide letter dated February 10, 2024)

Our ability to maintain our profitability depends on our ability to maintain high levels of capacity utilization. Capacity utilization is affected by our product mix, our ability to accurately forecast customer demand, to carry out uninterrupted operations, the availability of raw materials, and industry/market conditions. In the event there is a decline in the demand for our products, or if we face prolonged disruptions at our manufacturing facilities including due to interruptions in the supply of water, electricity or as a result of labour unrest, or are unable to procure sufficient raw materials, we would not be able to achieve full capacity utilization of our current manufacturing facilities, resulting in operational inefficiencies which could have a material adverse effect on our business and financial condition. If our customers relocate their manufacturing activities/capacities, we may utilize our other manufacturing facilities that may be proximate to the new location to cater to such customers, resulting in excess capacity at the existing manufacturing facility. If we are unable to source new orders for production at such manufacturing facility, we may experience losses due to the idle capacity on account of the high fixed production costs.

The success of any capacity addition and expected return on investment on capital expenditure is subject to, among other factors, the ability to generate adequate customer demand to ensure maximum utilization of the capacity addition. Under-utilization of our manufacturing capacities over extended periods, or significant under-utilization in the short term, could materially and adversely impact our business, growth prospects and future financial performance.

### 10. We have incurred significant indebtedness, and an inability to comply with repayment and other covenants in our financing agreements could adversely affect our business and financial condition.

As of January 31, 2024, our outstanding borrowings on a consolidated basis as per were ₹ 950.93 million (both fund based and non-fund based put together). We have entered into agreements with certain banks and financial institutions for short-term and long-term borrowings, which typically contain restrictive covenants, including, requirements that we obtain consent from the lenders prior to undertaking certain matters including, altering our capital structure, changing our shareholding pattern and approaching the capital market for mobilizing additional resources either in the form of debt or equity. For the purpose of the Offer, our Company has obtained the necessary consents from its lenders, as required under the relevant facility documentations for undertaking activities relating to the Offer. Further, in terms of security, we are typically required to create a charge on all our fixed and current assets (present and future), mortgage over our immovable properties and hypothecation of our movable properties. For further details, please refer "Financial Indebtedness" on page 324. There can be no assurance that we will be able to comply with these financial or other covenants or that we will be able to obtain consents necessary to take the actions that we believe are required to operate and grow our business.

Further, any fluctuations in the interest rates may directly impact the interest costs of such loans and could adversely affect our financial condition. Our ability to make payments on and refinance our indebtedness will depend on our ability to generate cash from our future operations. We may not be able to generate enough cash flow from operations or obtain enough capital to service our debt. Our current or future level of leverage could have significant consequences or our shareholders and our future financial results and business prospects, including increasing our vulnerability to a downturn in business in India and other factors which may adversely

affect our operations; limiting our ability to pursue growth plans; requiring us to dedicate a substantial portion of our cash flow from operations to service debt, thereby reducing the availability of cash-flows to fund capital expenditures and growth initiatives, meet working capital requirements and use for other general corporate purposes or make dividend payouts; limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate; placing us at a competitive disadvantage to any of our competitors that have less debt; increasing our interest expenditure; and limiting our ability to raise additional funds or refinance existing indebtedness. Our financing agreements also generally contain certain financial covenants including the requirement to maintain, among others, specified debt-to-equity ratios. In addition, lenders under our credit facility could foreclose on and sell our assets if we default under our credit facilities. While there have been no instances in the past of any such default of our debt obligations or breach of covenants in our financing agreements, we cannot assure you that we will be able to obtain necessary approvals to undertake any of these activities as and when required or to comply with such covenants or other covenants in the future.

# 11. We are dependent on contract labour and any disruption to the supply of such labour for our manufacturing facilities or our inability to control the composition and cost of our contract labour could adversely affect our business, results of operations and financial condition.

Our workforce includes personnel that we engage through independent contractors. As on date of this Draft Red Herring Prospectus, we have 121 contract labourers at our TTL Facility and 33 at TRPL Facility. Although we do not engage these labourers directly, we may be held responsible for any wage payments to these labourers in the event of default by our independent contractors. While the amount paid in such an event can be recovered from the independent contractor, any significant requirement to fund the wage requirements of the engaged labourers or delay in recovering such amounts from the contractors may have an adverse effect on our cash flows and results of operations. In addition, we may be required to absorb a number of such contract labourers as permanent employees pursuant to an order from a regulatory body or court which would increase our costs and decrease our flexibility to increase or decrease our workforce in response to changes in demand for our products. Furthermore, any upward revision of wages that may be required by the state government to be paid to such contract labourers would increase our costs and may adversely affect the business and results of our operations.

If we are unable to obtain the services of skilled and unskilled workmen or at reasonable rates it may adversely affect our business and results of operations. In addition, our manufacturing process is dependent on a technology driven production systems and any inability of the contract laborers to familiarize themselves with such technology could adversely affect our business and results of operations.

## 12. Our industry is labour intensive and our business operations may be materially adversely affected by strikes, work stoppages or increased wage demands by our employees or those of our suppliers.

We believe that the industry in which we operate faces competitive pressures in recruiting and retaining skilled and unskilled labour. Our industry being labour intensive is highly dependent on labour force for carrying out its business operations. Shortage of skilled/unskilled personnel or work stoppages caused by disagreements with employees could have an adverse effect on our business and results of operations. We have not experienced any major disruptions to our business operations due to disputes or other problems with our work force in the past; there can be no assurance that we will not experience such disruptions in the future. Such disruptions may adversely affect our business and results of operations and may also divert the management's attention and result in increased costs. India has stringent labour legislation that protects the interests of workers, including legislation that sets forth detailed procedures for the establishment of unions, dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. We are also subject to laws and regulations governing relationships with employees, in such areas as minimum wage and maximum working hours, overtime, working conditions, hiring and terminating of employees and work permits. Although our employees are not currently unionized, there can be no assurance that they will not unionize in the future. If our employees unionize, it may become difficult for us to maintain flexible labour policies, and we may face the threat of labour unrest, work stoppages and diversion of our management's attention due to union intervention, which may have a material adverse impact on our business, results of operations and financial condition.

### 13. We may face an adverse impact on our international sales and earnings as a result of risks associated with our international sales.

The breakup of revenue generated from our Indian and overseas operations as a percentage of total revenue from operations is as follows:

Description		ths period	Fiscal						
	ended 30	September	20	)23	2	022	2021		
	20	)23	(Stand	(Standalone)		dalone)	(Standalone)		
	(Conso	lidated)							
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	
	(₹ in	age of	(₹ in	age of	(₹ in	age of	(₹ in	age of	
	million)	Revenu	million)	Revenu	million)	Revenu	million)	Revenu	
		e from		e from		e from		e from	
		Operati		Operati		Operati		Operati	
		ons		ons		ons		ons	
		(%)		(%)		(%)		(%)	
Exports	50.48	5.74	139.61	11.81	158.37	13.97	142.03	13.41	
Domestic	829.72	94.26	1,042.85	88.19	975.28	86.03	916.88	86.59	
Total	880.20	100	1,182.46	100	1,133.65	100	1,058.91	100	
Revenue									

We are affected by risks inherent in international sales and operations, including:

- economic cycle and demand for our products in the international markets;
- currency exchange rate fluctuations;
- regional economic or political uncertainty;
- currency exchange controls;
- differing accounting standards and interpretations;
- competition from local competitors who may have more experience in such markets and may receive concessions or benefits which are not available to us in such jurisdictions;
- competition from local competitors who can leverage the larger network of manufacturing facilities outside India;
- differing domestic and foreign customs, tariffs and taxes;
- current and changing regulatory environments;
- difficulty in staffing and managing widespread operations;
- coordinating and interacting with local representatives and counterparties to fully understand local business and regulatory requirements; and
- availability and terms of financing.

Selling products in international markets and maintaining and expanding international operations requires significant coordination, capital and resources. It exposes us to a number of risks globally, including, without limitation compliance with local laws and regulations, which can be onerous and costly as the magnitude and complexity of, and continual amendments to, those laws and regulations are difficult to predict and the liabilities, costs, obligations and requirements associated with these laws and regulations can be substantial. Therefore, any developments in the industries in which our customers operate could have an impact on our sales from exports if such events were to occur on a global or industry-wide scale. From time to time, tariffs, quotas and other tariff and non-tariff trade barriers may be imposed on our products in jurisdictions in which we operate or seek to sell our products. We may also be prohibited from exporting to certain countries that may be added to a sanctions list maintained by the Government or other foreign governments. Any such imposition of trade barriers may have an adverse effect on our business and financial condition. The conflict has negatively impacted regional and global financial markets and economic conditions, and result in global economic uncertainty and increased costs of various commodities, raw materials, energy and transportation. In addition, recent increases in inflation and interest rates globally, could adversely affect the prices of raw materials and commodities as well as demand of our products. Moreover, the length and complexity of our internal production chain make us vulnerable to numerous risks, many of which are beyond our control, which may cause significant interruptions or delays in production or delivery of our products to our customers. To the extent that we are unable to effectively manage

our global operations and risks such as the above or fail to comply with the changing international regulations and resolve cultural differences, we may be unable to grow or maintain our sales and profitability, or we may be subject to additional unanticipated costs or legal or regulatory action. As a consequence, our business, financial condition and prospects may be adversely affected.

## 14. Our business depends heavily on our reputation and consumer perception of our brand, and any negative publicity or other harm to our brand or failure to maintain and enhance our brand recognition may materially and adversely affect our business, financial condition, results of operations and cash flows.

We believe that our reputation and consumer perception of our brand are critical to our business. Maintaining and enhancing our reputation and brand recognition depends primarily on the quality and consistency of our products and services, as well as the success of our marketing and promotional efforts. We believe that maintaining and enhancing our brand is essential to our efforts to maintain and expand our customer base. If customers do not perceive our products or services to be of high quality, our brand image may be harmed, thereby decreasing the attractiveness of our products. Our ongoing marketing efforts may not be successful in further promoting our brand. In addition, our brand image may be harmed by negative publicity relating to us or India's tyre manufacturing industry regardless of its veracity. If we are unable to maintain and further enhance our brand recognition and increase market awareness for us and our products, our ability to attract and retain customers may be impeded and our business prospects may be materially and adversely affected.

#### 15. Our dependence on our Subsidiaries exposes us to significant operational and financial risks.

As on date of this Draft Red Herring Prospectus, we have two Subsidiaries, our Indian subsidiary namely Tolin Rubbers Private Limited registered in Kalady, Kerala and our foreign subsidiary, Tolins Tyres LLC (One Person), registered in Ras Al Khaimah, UAE. TRPL is involved in manufacturing of rubber compound and TTLLC is engaged in precured tread rubber. We are dependent on TRPL for supply of rubber compounds and 57.39 % of our total requirement of rubber compounds was sourced from TRPL as on September 30, 2023. The following table provides supplier concentration of our Company for the periods stated herein below.

Supplier	Six Montl	ns period		Fiscal						
Concentrati	ended Sept	ember 30,	20	23	2022	2	2021			
on	202	23	(Stand	lalone)	(Standa)	lone)	(Standalone)			
	(Consoli	idated)	`			ĺ	`			
	Amount	Percenta	Amount	Percentage	Amount	Percenta	Amount	Percent		
	(₹ in	ge to	(₹ in	to Total	(₹ in million)	ge to	(₹ in	age to		
	million)	Total	million)	Purchases		Total	million)	Total		
		Purchase		(%)		Purchas		Purchas		
		S				es		es		
		(%)				(%)		(%)		
From TRPL	447.85	57.39%	708.77	65.02%	753.00	73.10%	453.96	47.57%		
Total	780.43		1,090.06		1,030.07		954.25			
Purchases										

In the event of any disruption such as slowdown or shutdown of the TRPL facility, breakdowns, failure or substandard performance of equipment, labor disturbances, employee fraud infrastructure failure, etc. would result in slowdown of operations at the TRPL facility, our Company's manufacturing process and results of operations would be directly impacted as TRPL is our primary source of procuring rubber compounds. Any such disturbances could potentially lead to significant slowdowns in our operations and adversely affect our overall results.

We rely on our Subsidiaries for expanding our market share and business in various jurisdictions for sale of our products, and consequently our revenues, our free cash flows, investment income, financing proceeds, dividends and other permitted payments. Revenue generated from our Subsidiaries amount to ₹154.15 million and accounted for 17.51% of our total revenue for the six months period ended September 30, 2023 as per the Restated Consolidated Financial Statements.

Additionally, a significant diminution in the value of our investment in our Subsidiaries may have an adverse effect on our financial condition, results of operations and prospects. As our Subsidiaries are separate and distinct legal entities, they have no obligation to pay dividends and may be restricted from doing so by law or contract,

including applicable laws, charter provisions and the terms of their financing arrangements. We cannot assure you that our Subsidiaries will generate sufficient profits and cash flows, or otherwise be able to pay dividends to us in the future. In addition, our financial condition may be adversely affected, should they cease to be our Subsidiaries.

## 16. Our operations are dependent on continuous research & development and our inability to identify and understand evolving industry trends, technological advancements, customer preferences and develop new products to meet our customers' demands may adversely affect our business.

We own and operate 3 Manufacturing Facilities, two of which are located in India and the third one is located in UAE. The manufacturing, distribution and development of a broad range of our products are characterized by technological advancements, introduction of innovative products, price fluctuations and intense competition. The laws and regulations applicable to our products, and our customers' product and service needs, change from time to time, and regulatory changes may render our products and technologies non-compliant or obsolete. Our ability to anticipate changes in technology and regulatory standards, understand industry trends and requirements, changes in customer preferences and to successfully develop and introduce new and enhanced products to create new or address unidentified needs among our current and potential customers in a timely manner, is a significant factor in our ability to remain competitive. This depends on a variety of factors, including meeting development, production, certification and regulatory approval schedules; execution of internal and external performance plans; availability of supplier parts and materials; performance of suppliers; hiring and training of qualified personnel; achieving cost and production efficiencies; identification of emerging regulatory and technological trends in our target end markets; validation and performance of innovative technologies; the level of customer interest in new technologies and products; and the costs and customer acceptance of the new or improved products.

Our R&D center is located in our manufacturing facility at Kalady, Kerala and is team of 10 members. However, there can be no assurance that we will be able to secure the necessary technological knowledge through our own R&D that will allow us to continue to develop our product portfolio or that we will be able to respond to industry trends by developing and offering cost effective products. We may also be required to make significant investments in R&D, which may strain our resources and may not provide results that can be monetized. If we are unable to obtain such knowledge in a timely manner, or at all, we may be unable to effectively implement our strategies, and our business and results of operations may be adversely affected. Further, a breakthrough in the innovative segments such as green tyres, airless tyre technology and anti-puncture technology, will diminish the effectiveness of our capital expenditure into R&D for such products.

We cannot assure you that our R&D efforts will result in new technologies or products being developed on a timely basis or meet the needs of our customers as effectively as competitive offerings. We have invested substantial effort, manpower and other resources towards our R&D activities. We place significant emphasis to improve the quality of our products and expand our new product offerings, which we believe are factors crucial for our future growth and prospects. For example, our Vulcanising solution is result of research and development and taking inputs from research units approved Government of India for the perfect consistently and reaction time during retreading. Further, there can be no assurance that our newly developed products will achieve commercial successor be commercialized at all. In addition, we cannot assure you that our existing or potential competitors will not develop products which are similar or superior to our products. It is often difficult to project the time frame for developing new products and the duration of market demand for these products, there is a substantial risk that we may have to abandon a potential product that is no longer commercially viable, even after we have invested resources in the research and development of such products

As per Restated Financial Statements, in the six months period ended September 30 and in Fiscals 2023, 2022 and 2021, we spent ₹1.12 million, ₹2.13 million, ₹1.98 million and ₹2.01 million towards R&D expenses which represents 0.13%, 0.18%, 0.17% and 0.19% of our total revenue from operations and 0.16%, 0.19%, 0.18%, and 0.19% of total operating cost respectively. However, our ongoing investments in research and development for new products and processes may result in higher costs without a proportionate increase in revenues. Delays in any part of the process, our inability to obtain necessary regulatory approvals for our products or failure of a product to be successful at any stage could adversely affect our business. Consequently, any failure on our part to successfully introduce new products and processes may have an adverse effect on our business, results of operations and financial condition. Further, our competitors may develop competing technologies that gain market acceptance before or instead of our products. We may not be successful in anticipating or reacting to changes in the regulatory environments in which our products are sold, and the markets for our products may not develop or

grow as we anticipate. We are also subject to the risks generally associated with new process technologies and product introductions, including lack of market acceptance, delays in product development and failure of products to operate properly which may lead to increased warranty claims.

### 17. We have in the past entered into related party transactions and may continue to do so in the future, which may potentially involve conflicts of interest with the equity shareholders.

We have in the ordinary course of business entered into transactions with related parties in the past and from, time to time, we may enter into related party transactions in the future. These transactions include remuneration to executive Directors, Key Managerial Personnel and members of the Senior Management. Additionally, we also enter into certain transactions with our Associates in furtherance of our business activities, we trade our tyres in international market through associates.

A summary of related party transactions entered into by our Company with related parties and as disclosed in the Restated Financial Statements for six months period ended September 30, 2023 (on a consolidated basis) and for Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 (on a standalone basis) is set forth below:

						(₹ ir	n million)
Name of related party	Relation	Holdin g Comp any	Subsidi ary	Entitie s in which Direct ors are interes ted	Associ ate	K MP	For the period ended 30 Septem ber 2023
	Sal	es					
Tolin Rubbers Private Limited	Subsidiary	-	98.21	-	-	-	98.21
Toja Tyre and Treads Private Limited	Common director	-	-	77.26	-	-	77.26
Tolins Pure Foods Private Limited	Common director	-	-	0.21	-	-	0.21
Tolins Rubber	Proprietorship of Director	-	-	5.19	-	-	5.19
Uniglobe Economic Park Private Limited	Common director'	-	-	0.02	-	-	0.02
Tolins Tyres Private Limited	Holding Company	447.45	-	-	-	-	447.45
Rubber Solutions	Proprietorship of Director	-	-	0.78	-	-	0.78
	Purch	ases					
Tolin Rubbers Private Limited	Subsidiary	-	447.45	-	-	-	447.45
Rubber Solutions	Proprietorship of Director	-	-	4.32	-	-	4.32
Toja Tyre and Treads Private Limited	Common director	-	-	87.26	-	-	87.26
Tolins Pure Foods Private Limited	Common director	-	-	1.53	-	-	1.53
Tolins Rubber	Proprietorship of Director	-	-	3.89	-	-	3.89
Uniglobe Economic Park Private Limited	Common director	-	-	0.50	-	-	0.50
Tolins Tyres Private Limited	Holding Company	98.21	-	-	-	-	98.21
Cyrus Traders	Director is a partner in the Partnership	-	-	-	-	-	1.58
	Outstanding	g Balances					
Tolin Rubbers Private Limited	Subsidiary	-	(112.52)	-	-	-	(112.52)
Rubber Solutions	Proprietorship of Director	-	-	37.55	-	-	37.55
Toja Tyre and Treads Private Limited	Common director	-	-	37.95	-	-	37.95
Tolins Pure Foods Private Limited	Common director	-	-	(0.48)	-	-	(0.48)

Tolins Rubber	Proprietorship of Director	-	-	77.63	-	-	77.63
Uniglobe Economic Park Private Limited	Common director	-	-	(0.60)	-	-	(0.60)
Tolins Tyres Private Limited	Common Director	112.52	-	-	-	-	112.52
Quality Mix India Private Limited	Common Director	-	-	5.70	-	-	5.70
Peejay Rubber Industries Private Limited	Common Director	-	-	26.36	-	-	26.36
Tolins Tread India Private Limited	Common Director	-	-	23.40	-	-	23.40
Safeboat Trip Private Limited	Common Director	-	-	1.29	-	-	1.29
Cyrus Traders	Director is a partner in the Partnership	-	-	147.78	-	-	147.78
Toshma Rubber Products	Proprietorship of Relative of Director	-	-	(0.20)	-	-	(0.20)

(₹ in million)

Name of related party	Relation	Holdin g Compa ny	Subsidi ary	Entitie s in which Directo rs are interes ted	Associ ate	K M P	For the year ended 31st March 2023
	Sales	-	100.00				100.22
Tolin Rubbers Private Limited	Subsidiary	-	188.33	-	-	-	188.33
Rubber Solutions Toja Tyre and Treads Private Limited	Proprietorship of Director  Common director	-	-	0.10	<u>-</u> -	-	15.84
Tolins Pure Foods Private Limited	Common director	-	-	0.25	-	-	0.25
Tolins Rubber	Proprietorship of Director	-	-	4.20	-	-	4.20
Uniglobe Economic Park Private Limited	Common director	-	-	-	-	-	-
Cyrus Traders	Partnership of Directors	-	-	10.01	-	-	10.01
Peejay Rubber Industries Private Limited	Common director	-	-	5.00	-	-	5.00
Tolins Hotels and Resorts	Partnership of Directors	-	-	-	-	-	-
Tolins Tread India Private Limited	Common director	-	-	0.00	-	-	0.00
Toshma Rubber Products	Proprietorship of relative of Director	-	-	0.29	-	-	0.29
Uniglobe Foods Private Limited	Common director	-	-	-	-	-	-
Quality Mix India Private Limited	Common director	-	-	12.24	-	-	12.24
Kalco Mart Private Limited	Common director	-	-	0.01	-	-	0.01
	Purcha	ises					
Tolin Rubbers Private Limited	Subsidiary	-	835.54	-	-	-	835.54
Rubber Solutions	Proprietorship of Director	-	-	49.56	-	-	49.56
Toja Tyre and Treads Private Limited	Common director	-	-	27.29	-	-	27.29
Tolins Pure Foods Private Limited	Common director	-	-	119.07	-	-	119.07
Uniglobe Economic Park Private Limited	Common director	-	-	1.13	-	-	1.13
Cyrus Traders	Partnership of Directors	-	-	32.46	_	-	32.46
Peejay Rubber Industries Private Limited	Common director	-	-	4.04	-	-	4.04

Toshma Rubber Products	Proprietorship of relative of Director	-	-	11.17	-	-	11.17
Quality Mix India Private Limited	Common director	-	-	13.77	-	-	13.77
	Expense	es					
Tolins Pure Foods Private Limited	Common director	-	-	0.64	-	-	0.64
Uniglobe Economic Park Private Limited	Common director	-	-	0.17	-	-	0.17
Cyrus Traders	Partnership of Directors	-	-	0.02	-	-	0.02
Uniglobe Foods Private Limited	Common director	-	-	0.15	-	-	0.15
Kalco Mart Private Limited	Common director	-	-	1.61	-	-	1.61
	Outstanding F	Balances					
Tolin Rubbers Private Limited	Subsidiary	-	(103.81)	-	-	-	(103.81)
Rubber Solutions	Proprietorship of Director	-	-	(0.05)	-	-	(0.05)
Toja Tyre and Treads Private Limited	Common director	-	-	(0.76)	-	-	(0.76)
Tolins Pure Foods Private Limited	Common director	-	-	(0.22)	-	-	(0.22)
Tolins Rubber	Proprietorship of Director	-	-	(0.27)	-	-	(0.27)
Uniglobe Economic Park Private Limited	Common director	-	-	(0.13)	-	-	(0.13)
Cyrus Traders	Partnership of Directors	-	-	(0.28)	-	-	(0.28)
Peejay Rubber Industries Private Limited	Common director	-	-	9.47	-	-	9.47
Tolins Hotels and Resorts	Partnership of Directors	-	-	1.22	-	-	1.22
Tolins Tread India Private Limited	Common director	-	-	0.58	-	-	0.58
Toshma Rubber Products	Proprietorship of relative of Director	-	-	(0.00)	-	-	(0.00)
Uniglobe Foods Private Limited	Common director	-	-	(0.48)	-	-	(0.48)
Cyrus Resorts Private Limited	Common director	-	-	0.16	-	-	0.16
Quality Mix India Private Limited	Common director	-	-	0.19	-	-	0.19
Tolins Technologies Private Limited	Common director	-	-	2.46	-	-	2.46
Tolins World School Private Limited	Common director	-	-	0.01	-	-	0.01
Safeboat Trip Private Limited	Common director	-	-	(3.57)	-	-	(3.57)

(₹ in million)

Name of related party	Relation	Holdin g Compa ny	Subsidi ary	Entitie s in which Directo rs are interest ed	Associ ate	K M P	For the year ended 31st March 2022
	Sales	;					
Tolin Rubbers Private Limited	Subsidiary	-	94.45	-	-	-	94.45
Toja Tyre and Treads Private Limited	Common director	-	-	2.35	-	-	2.35
Tolins Pure Foods Private Limited	Common director	-	-	0.02	-	-	0.02
Cyrus Traders Partnership of Directors		-	-	2.79	-	-	2.79
Peejay Rubber Industries Private Limited	Common director	-	-	18.71	-	-	18.71

Tolins Hotels and Resorts	Partnership of Directors	-	-	0.18	-	-	0.18
Tolins Tread India Private Limited	Common director	-	-	16.57	-	-	16.57
Quality Mix India Private Limited	Common director	-	-	2.41	-	-	2.41
	Purchases						
Tolin Rubbers Private Limited	Subsidiary	-	918.54	-	-	-	918.5 4
Rubber Solutions	Proprietorship of Director	-	-	16.52	-	-	16.52
Toja Tyre and Treads Private Limited	Common director	-	_	15.72	-	-	15.72
Limited	Foods Private Common director			0.01	-	-	0.01
Tolins Rubber	Proprietorship of Director	-	-	8.78	-	-	8.78
Uniglobe Economic Park Private Limited	Common director	-	-	0.86	-	-	0.86
Peejay Rubber Industries Private Limited	Common director	-	-	0.01	-	-	0.01
Tolins Tread India Private Limited	Common director	-	-	25.16	-	-	25.16
Toshma Rubber Products	Common director	-	-	0.12	-	-	0.12
Quality Mix India Private Limited	Common director	-	-	10.03	-	-	10.03
	Expenses						
Tolin Rubbers Private Limited	Subsidiary	-	0.25	-	-	-	0.25
Toja Tyre and Treads Private Limited	Common director	-	-	0.22	-	-	0.22
Tolins Pure Foods Private Limited	('ommon director			3.09	-	-	3.09
Tolins Rubber	Proprietorship of Director		-	0.30	-	-	0.30
Uniglobe Economic Park Private Limited	Park Common director		-	0.05	-	-	0.05
Toshma Rubber Products	Proprietorship of relative of Director	-	-	0.87	-	-	0.87
Uniglobe Foods Private Limited	Common director	-	-	0.33	-	-	0.33
	Fixed Assets						
Cyrus Traders	Partnership of Directors	-	-	0.09	-	-	0.09
Tolins Tread India Private Limited	Common director	-	-	0.57	-	-	0.57
	Outstanding Bala	nces					
Tolin Rubbers Private Limited	Subsidiary	-	(293.32	-	-	-	(293.3 2)
Rubber Solutions	Proprietorship of Director	-	-	39.68	-	-	39.68
Toja Tyre and Treads Private Limited	Common director	-	-	(11.26)	-	-	(11.26
Tolins Pure Foods Private Limited	Common director	-	-	(1.64)	-	-	(1.64)
Tolins Rubber	Proprietorship of Director	-	-	83.75	-	-	83.75
Uniglobe Economic Park Private Limited	Common director	-	_	(0.74)	-	-	(0.74)
Cyrus Traders	Partnership of Directors	-	-	34.04	-	-	34.04
Peejay Rubber Industries Private Limited	Common director	-	-	27.89	-	-	27.89
Tolins Hotels and Resorts	Partnership of the Directors	-	-	2.37	-	-	2.37
Tolins Tread India Private Limited	Common director	-	-	18.38	-	-	18.38
Toshma Rubber Products	Proprietorship of relative of Director	-	-	10.59	-	-	10.59
Uniglobe Foods Private Limited	Common director	-	-	(0.33)	-	-	(0.33)

Cyrus Resorts Private Limited	Common director	-	-	0.16	-	-	0.16
Quality Mix India Private Limited	Common director	-	-	2.61	-	-	2.61
Tolins Technologies Private Limited	Common director	-	-	2.46	-	-	2.46
Tolins World School Private Limited	Common director	-	-	2.49	-	-	2.49
Safeboat Trip Private Limited	Common director	-	-	0.65	-	-	0.65

(₹ in million)

Name of related party Relation Sales		Holdin g Compa ny	Subsidi ary	Entitie s in which Direct ors are interes ted	Associ ate	K M P	For the year ended 31st March 2021			
	Sale	s								
Tolin Rubbers Private Limited	Subsidiary	-	162.21	-	-	-	162.21			
Toja Tyre and Treads Private Limited	Common director	-	-	0.05	-	-	0.05			
Tolins Pure Foods Private Limited	Common director	-	-	0.02	-	-	0.02			
Cyrus Traders	Partnership of the Directors	-	-	6.61	-	-	6.61			
Peejay Rubber Industries Private Limited	Common director	-	-	23.95	-	-	23.95			
Tolins Hotels and Resorts	Partnership of the Directors	-	-	0.14	-	-	0.14			
Tolins Tread India Private Limited	Common director	-	-	218.76	-	-	218.76			
Quality Mix India Private Limited	Common director	-	-	32.57	-	-	32.57			
Purchases										
Tolin Rubbers Private Limited	Subsidiary	-	535.90	-	-	-	535.90			
Rubber Solutions	Proprietorship of Director	-	-	18.88	-	-	18.88			
Toja Tyre and Treads Private Limited	Common director	-	-	100.11	-	-	100.11			
Tolins Pure Foods Private Limited	Common director	-	-	0.30	-	-	0.30			
Cyrus Traders	Partnership of the Directors	-	-	58.24	-	-	58.24			
Peejay Rubber Industries Private Limited	Common director	-	-	4.40	-	-	4.40			
Toshma Rubber Products	Proprietorship of relative of Director	-	-	0.74	-	-	0.74			
Quality Mix India Private Limited	Common director	-	-	119.74	-	-	119.74			
	Expen	ses								
Rubber Solutions	Proprietorship of Director	-	-	0.14	-	-	0.14			
Tolins Pure Foods Private Limited	Common director	-	-	1.18	-	-	1.18			
	Fixed A	ssets								
Cyrus Traders	Partnership of Directors	-	-	58.80	-	-	58.80			
Tolins World School Private	Rent Rec	ceipts		3.93	_	_	3.93			
Limited		Dalasses		3.73			3.73			
Tolin Dubborg Drivete Limit-1	Outstanding	Baiances	164.51				164.51			
Tolin Rubbers Private Limited	Subsidiary  Drawintowskip of Director		164.51	29.22	-	-	164.51			
Rubber Solutions Toja Tyre and Treads Private	Proprietorship of Director		-	38.22	-	-	38.22			
Limited Limited	Common director	-	-	(332.12)	-	-	(332.12)			

Tolins Pure Foods Private Limited	Common director	-	-	0.01	-	-	0.01
Uniglobe Economic Park Private Limited	Common director	-	-	0.13	-	-	0.13
Peejay Rubber Industries Private Limited	Common director	-	-	15.68	-	-	15.68
Tolins Hotels and Resorts	Partnership of the Directors	-	-	2.00	-	-	2.00
Tolins Tread India Private Limited	Common director	-	-	75.97	-	-	75.97
Toshma Rubber Products	Proprietorship of relative of Director	-	-	8.07	-	-	8.07
Cyrus Resorts Private Limited	Common director	-	-	0.16	-	-	0.16
Quality Mix India Private Limited	Common director	-	-	0.72	-	-	0.72
Tolins Technologies Private Limited	Common director	-	-	2.45	-	-	2.45
Tolins World School Private Limited	Common director	-	-	0.96	-	-	0.96
Safeboat Trip Private Limited	Common director	-	-	0.00	-	-	0.00

For further details, please see "Restated Financial Statements – Note 38 - Related Party Disclosures" beginning on page F70.

While we believe that all such transactions have been conducted on in the normal course of business, on an arm's length basis and in accordance with the SEBI Listing Regulations, we cannot assure you that we could not have achieved more favourable terms had such transactions not been entered into with related parties. It is likely that we may enter into related party transactions in the future. We cannot assure you that our existing agreements and any such future transactions, will be in the interest of our Company and minority shareholders or will not have an adverse effect on our financial condition and results of operations. Furthermore, any future transactions with our related parties could potentially involve conflicts of interest which may be detrimental to our Company. There can be no assurance that we will be able to address such conflicts of interest or others in the future.

### 18. We derive a portion of our revenue from the sale of bias tyres, which may result in pricing pressure that could adversely affect our profitability.

Our product portfolio includes tyres for diverse vehicle types, customer segments and applications and comprises on LCV and small commercial vehicles ("SCVs"), two and three wheeler tyres, tyres for farm vehicles and ORVs and tyres for industrial vehicles. Set forth below are the details of our products along with details of their contribution to our total revenue from operations for the six months period ended September 30, 2023 (on a consolidated basis) and for the Fiscals 2023, 2022 and 2021 (on a standalone basis) as per the Restated Financial Statements:

Vertical	Six mont	hs period	As of / Fo	r the year e	nded Marc	h 31 (Stand	alone)		
	ended Sep	tember 30,	20	2023 2022			2021		
	2023 (Conso	olidated)							
	Amount	Percentag	Amount	Percent	Amount	Percent	Amount	Percent	
		e of		age of		age of		age of	
		Revenue		Revenue		Revenue		Revenue	
		from		from		from		from	
		operations		operatio		operatio		operatio	
		(%)		ns (%)		ns (%)		ns (%)	
Tyres	281.48	31.98	247.92	20.97	194.02	17.11	312.64	29.52	
Tread	598.72	68.02	934.54	79.03	939.63	82.89	746.27	70.48	
Rubber									
Total	880.20	100.00	1,182.46	100.00	1,133.65	100.00	1058.91	100.00	

Any adverse market development with respect to these bias tyres, or a decline in market share or customer demand for such tyre products, may have an adverse effect on our business, financial condition and results of operations, if we are unable to compensate for any losses resulting from the decrease in demand for our key products. A

decline in the demand for bias tyres could adversely impact our revenues and results of operations. We may not be able to address the demand for radial tyres as our manufacturing units for bias tyres cannot be modified to manufacture radial tyres. This may result in an oversupply of bias tyre market in India which may exert a downward pressure on prices, adversely impacting our revenues and profitability.

# 19. Our funding requirements and the proposed deployment of Net Proceeds are based on management estimates and are not appraised by any independent agency, which may affect our business and results of operations.

We intend to use the Net Proceeds for the purposes described in "Objects of the Offer" on page 121. The Objects of the Offer are (1) Repayment and / or prepayment, in full, of certain outstanding loans (including foreclosure charges, if any) availed by our Company, (2) Augmentation of long-term working capital requirements of our Company, (3) Investment in our wholly owned subsidiary, Tolin Rubbers Private Limited to repay and/or prepay, in full, certain of its short term and long term borrowings and augmentation of its working capital requirements and (4) General Corporate Purposes. As on the date of this Draft Red Herring Prospectus, our funding requirements are based on management estimates and our current business plans and is subject to change in light of changes in external circumstances, costs, business initiatives, other financial conditions or business strategies and has not been appraised by any bank or financial institution. However, the deployment of the Net Proceeds will be monitored by a monitoring agency appointed pursuant to the SEBI ICDR Regulations. We intend to deploy the Net Proceeds by the end of March 2026, but may have to reconsider our estimates or business plans due to changes in underlying factors, some of which are beyond our control, such as interest rate fluctuations. Accordingly, prospective investors in the Issue will need to rely upon our management's judgment with respect to the use of proceeds. If we are unable to deploy the Net Proceeds in a timely or an efficient manner, it may affect our business and results of operations. Further, pursuant to Section 27 of the Companies Act, any variation in the Objects of the Offer would require a special resolution of the shareholders and the promoter or controlling shareholders will be required to provide an exit opportunity to the shareholders who do not agree to such proposal to vary the Objects of the Offer, at such price and in such manner in accordance with applicable law.

Our Company, in accordance with the applicable law and to attain the Objects set out above, will have the flexibility to deploy the Net Proceeds. Pending utilisation of the Net Proceeds for the purposes described above, our Company may temporarily deposit the Net Proceeds within one or more scheduled commercial banks included in the Second Schedule of Reserve Bank of India Act, 1934 as may be approved by our Board. We will appoint a monitoring agency for monitoring the utilization of Net Proceeds in accordance with Regulation 41 of the SEBI ICDR Regulations and the monitoring agency will submit its report to us on a quarterly basis in accordance with the SEBI ICDR Regulations. At this stage, we cannot determine with any certainty if we would require the Net Proceeds to meet any other expenditure or fund any exigencies arising out of competitive environment, business conditions, economic conditions or other factors beyond our control. In accordance with Sections 13(8) and 27 of the Companies Act, 2013, we cannot undertake any variation in the utilisation of the Net Proceeds without obtaining the shareholders' approval through a special resolution. In the event of any such circumstances that require us to undertake variation in the disclosed utilisation of the Net Proceeds, we may not be able to obtain the shareholders' approval in a timely manner, or at all. Any delay or inability in obtaining such shareholders' approval may adversely affect our business or operations. Further, our Promoters would be liable to provide an exit opportunity to shareholders who do not agree with our proposal to change the objects of the Offer or vary the terms of such contracts, at a price and manner as prescribed by SEBI. Additionally, the requirement of our Promoters to provide an exit opportunity to such dissenting shareholders may deter the Promoters' from agreeing to the variation of the proposed utilisation of the Net Proceeds, even if such variation is in the interest of our Company. Further, we cannot assure you that the Promoters of our Company will have adequate resources at its disposal at all times to enable it to provide an exit opportunity at the price prescribed by SEBI

20. Our Company and Subsidiaries have reported negative cash flow in the past. Any negative cash flows in the future would adversely affect our cash flow requirements, which may adversely affect our ability to operate our business and implement our growth plans, thereby affecting our financial condition.

Our Company had experienced negative cash flows, from financing activities in the Fiscals March 31, 2023 on a standalone basis as per the Restated Financial Statements the details of which are set forth in the table below

(₹ in million)

Particulars	For the year ended March 31, 2023
	(standalone)
Cash Flow from Financing Activities	(19.35)

For the Fiscal 2023, on a standalone basis, the negative cash flow is mainly on account of financing activity to meet working capital requirements.

Negative cash flow of the Company and its Subsidiaries on a consolidated basis as per the Restated Financial Statements for the six months period ended September 30, 2023 is provided below:

(₹ in million)

Particulars	For the six months period ended September 30, 2023
	(consolidated)
Cash Flow from Operating Activities	(106.61)

For six months period ended September 30, 2023, on a consolidated basis, the negative cash flow is on account of procurement of raw materials.

#### 20. The cyclical and seasonal nature of businesses, in particular, the automobile industry, can adversely affect our business.

Our business is directly related to our automotive OEMs customers' vehicle sales and production levels across various markets. Automotive sales and production are cyclical and depend on general economic conditions and other factors, including consumer spending and preferences as well as changes in interest rate levels, consumer confidence and fuel costs. As we have high fixed production costs, even relatively modest declines in our customers' production levels and thus, our production volumes, can have a significant adverse impact on our profitability. In addition, lower global automotive sales during the global financial crisis resulted in substantially all automotive manufacturers lowering vehicle production schedules. Please refer to "Industry Overview" for further details on this given on page no 159.

Our sales are also affected by inventory levels and production levels of automotive manufacturers. We cannot predict when manufacturers will decide to either build or reduce inventory levels or whether new inventory levels will approximate historical inventory levels. In the past, we have experienced sales declines during the manufacturers' scheduled shutdowns or shutdowns resulting from unforeseen events. Any sudden request from our customers to increase their order volumes, could cause lead time problems resulting in a loss of revenue for our customers if we are unable to meet their demands. As a result, our relationship with our customers may be impacted, affecting our sales adversely, resulting in a loss of revenue and reduced margins.

#### 21. We have certain contingent liabilities which, if materialized, may adversely affect our financial condition.

As of September 30, 2023, March 31, 2023, March 31, 2022 and March 31, 2021 our contingent liabilities as per Ind AS 37 – Provisions, Contingent Liabilities and Contingent Assets, that have not been provided for in our results of operations were as follows:

(₹ in million)

S. No.	Particulars	As of 30, September 2023 (consolidated)	As of March 31, 2023 (standalone)	As of March 31, 2022 (standalone)	As of March 31, 2021 (standalone)
1	Bank guarantee	4.34	3.43	3.30	
2	Letters of credit	119.61	25.08	43.05	33.43
	Total	123.95	28.51	46.35	33.43

If a significant portion of these liabilities materialize, we may have to fulfil our payment obligations, which could have an adverse effect on our business, financial condition and results of operations. For further information on our contingent liabilities, see "Financial Information" on page 276.

### 22. Our inability to maintain appropriate levels of inventory to meet the demands of our customers may have an adverse effect on our results of operations and financial condition.

We need to maintain sufficient inventory levels to meet customer expectations at all times. Accumulating excess inventory could increase our inventory costs, and a failure to have adequate inventory in stock to fulfil customer orders could result in inability to meet customer demand or loss of customers. For further details, see "Management's Discussion and Analysis of Financial Position and Results of Operations" on page 281.

As actual orders by our customers are only placed by way of on-going purchase orders which are subject to refining/phasing-out of existing models on an on-going basis, we are exposed to significant or unexpected changes in product specifications and delivery schedules, which may result in a mismatch between our inventories of raw materials and of manufactured products, thereby increasing our costs for maintaining inventory. Our inability to forecast the level of customer demand for our products as well as our inability to accurately schedule our raw material purchases and production and manage our inventory may adversely affect our business and cash flows from operations.

The table below sets forth the Company's inventory as of the dates stated:

(₹ in million)

Description		Ag of / For	n the ween ende	d Monch 21 (Stondo		· · · · · · · · · · · · · · · · · · ·
Description	20		•	d March 31 (Standa		21
	20	23	20	22	20	21
	Amount Percentage of Amount Perc		Percentage of	Amount	Percentage of	
		total		total		total
		inventory (%)		inventory (%)		inventory (%)
Finished Goods	181.14	49.01	130.52	57.97	99.41	68.98
Raw materials	164.76	44.58	82.32	36.56	44.71	31.02
Work in progress	23.68	6.41	12.33	5.48		
Total inventory	369.58	100.00	225.17	100.00	144.12	100.00
Inventory in days	114		72		50	
Finished goods	56		42		35	
Raw materials	50		26		15	
Work in progress	8		4			

We frequently need to manage long lead times in inventory sourcing and procurement and rely on resource planning systems to coordinate the sourcing, shipment, tracking and delivery schedules for our inventory. We generally maintain inventory at a level sufficient for our business. We may from time to time increase the amount of consumables and packaging we retain in anticipation of customer demand, such as periods when our customers indicate to us that a new, high volume end product will soon be announced to the public. However, we may not have sufficient inventories of components at any given time to meet unforeseeable increases in our customers' requirements. There can be no assurance that such instances in the future will not have a material adverse effect on our liquidity, profitability and financial condition.

#### 23. Our cost of production is exposed to fluctuations in the prices of raw materials.

Our Company is dependent on third party suppliers for procuring raw materials. We are exposed to fluctuations in the prices of these raw materials as well as its unavailability, particularly as we typically do not enter into any long term supply agreements with our suppliers and our major requirement is met in the spot market.

Below is a table which showcases purchase value of raw material for the six months ending September 30, 2023 (on a consolidated basis) and for the previous Fiscals 2023, 2022 and 2021 (on a standalone basis):

(₹ in million)

Description	Six Mo	nths period			F	iscal			
	ended 30 September		20:	2023 202		)22		2021	
	2023		(Stand	alone)	(Standalone)		(Standalone)		
	(Consolidated)								
	Amount Percentage		Amount	Percent	Amount	Percentage	Amount	Percenta	
		to Total		age to		to Total		ge to	

		Purchases (%)		Total Purchas		Purchases (%)		Total Purchase
				es				S
				(%)				(%)
Raw Materials	732.34	93.84	1,060.42	97.28	1,000.19	97.10	922.81	96.71
Consumables	13.05	1.67	6.47	0.59	6.36	0.62	9.35	0.98
Packing	2.94	0.38	4.88	0.45	5.43	0.53	6.03	0.63
Materials								
Fuel	32.10	4.11	18.28	1.68	18.09	1.76	16.06	1.68
Total	780.43	100.00	1,090.05	100.00	1,030.07	100.00	954.25	100.00
Purchases								

We may be unable to control the factors affecting the price at which we procure the materials. We also face the risks associated with compensating for or passing on such increase in our cost of production on account of such fluctuations in prices to our customers. Upward fluctuations in the prices of raw material may thereby affect our margins and profitability, resulting in a material adverse effect on our business, financial condition and results of operations. Though we enjoy favourable terms from the suppliers both in prices as well as in supplies, our inability to obtain high quality materials in a timely and cost effective manner would cause delays in our production and delivery schedules, which may result in the loss of our customers and revenues.

# 24. Our insurance coverage may not be adequate to protect us against operating hazards or we may incur uninsured losses and this may have an adverse effect on our business and revenues.

Our business involves many risks and hazards which may adversely affect our profitability, including breakdowns, failure or substandard performance of equipment, third-party liability claims, labor disturbances, employee fraud and infrastructure failure. Our principal type of coverage include among others, protection from fire, and other natural calamities such as storm, tempest, flood and inundation, burglary, employee insurance policies such as medical and personal accident insurance policies and general liability insurance (including coverage for product recalls). As per the Restated Financial Statements, as of six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals ended 2023, 2022 and 2021(on a standalone basis), the aggregate coverage of the insurance policies obtained by us was ₹2231.57 million, ₹907.38 million, ₹539.93 million and ₹919.64 million which constituted 243.55%, 161.65%, 155.46% and 151.05% of our fixed assets (other than land and inventory which includes work in progress and goods in transit) respectively.

Our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business. While none of our insurance policies are due for renewal as of date, we cannot assure you that such renewals in the future (on expiry) will be granted in a timely manner, at acceptable cost or at all. Furthermore, there can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part or on time, or that we have taken out sufficient insurance to cover all our losses

(₹ in million)

Particulars	As of/ for the Six months period ended September 30, 2023		year ended March tandalone)	31
	(Consolidated)	2023	2022	2021
PPE	246.00	191.73	122.14	133.69
Inventory	670.27	369.58	225.17	144.12
Total Assets	916.27	561.31	347.31	277.81
Insurance Coverage	2,231.57	907.38	539.93	419.64
% of Coverage to Total Assets	243.55%	161.65%	155.46%	151.05%

While our insurance claims have not exceeded our insurance coverage and we have not recognized any losses in the six months period ended September 30, 2023 and in the last three Fiscals due to partial or total rejection of our claims by our insurers, there can be no assurance that claims in the future will continue to be covered or accepted in full by our insurance policies. The occurrence of an event that causes losses in excess of the limits specified in our policies, or losses arising from events not covered by insurance policies, could materially harm our financial condition and future results of operations. There can be no assurance that any claims filed will be honored fully or timely under our insurance policies. Also, our financial condition may be affected to the extent

we suffer any loss or damage that is not covered by insurance or which exceeds our insurance coverage. Any such uninsured losses or liabilities could result in an adverse effect on our business operations, financial condition, results of operations and cash flows. For further details on insurance coverage, see "Our Business – Insurance" on page 203.

### 25. We are subject to stringent labour laws or other industry standards and any kind of disputes with our employees could adversely affect our business, results of operations, financial condition and cash flows.

We are subject to a number of stringent labor laws. India has stringent labor legislation that protects the interests of workers, including legislation that sets forth detailed procedures for dispute resolution, employee removal and for imposing financial obligations on employers in the event of retrenchment of workers. We are also subject to state and local laws and regulations, in all jurisdictions where we have operations, governing our relationships with our employees, including those relating to minimum wage, overtime, working conditions, hiring and firing, non-discrimination, work permits and employee benefits.

The Government of India enacted the Code on Wages, 2019, the Occupational Safety, Health and Working Conditions Code, 2020 and the Industrial Relations Code, 2020, all the provisions of which will be brought into force on a date to be notified by the Central Government. These codes propose to subsume several existing laws and regulations in India and we cannot assure you that these codes will not impose more stringent or additional compliance requirements on us, which may increase our compliance costs. We may also be subject to changing judicial interpretation of the relevant statutes. For instance, the Supreme Court of India in a recent judgment has upheld the circular dated March 20, 2019 issued by the Employees' Provident Fund Organization, which excludes certain allowances from the definition of "basic wages" of the relevant employees for the purposes of determining contribution to provident fund under the EPF Act. We cannot assure you that we will not be adversely affected by similar developments in the future.

Further, the success of our operations depends on availability of labor and maintaining good relationship with our workforce. Our employee benefits expense comprising payments made to all the personnel engaged in our operations, for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021(on a standalone basis) is stated below:

(₹ in million)

								(\ in million)
Vertical	Six mon	th ended		As of / For t	he year end	)		
	<b>September 30, 2023</b>							
	(Consol	lidated)						
			2023		2022		2021	
	Amount	Percenta	Amount	Percentag	Amount	Percenta	Amount	Percentage
		ge of		e of		ge of		of
		Revenue		Revenue		Revenue		Revenue
		from		from		from		from
		operatio		operation		operatio		operations
		ns (%)		s (%)		ns (%)		(%)
Employee	31.44	3.57	35.90	3.04	43.57	3.84	29.78	2.81
Cost								

As of September 30, 2023, we engaged 130 personnel across our Manufacturing Facilities collectively. Although in the six months period ended September 30, 2023 and Fiscals 2023, 2022 and 2021, we have not experienced any material labour unrest, strikes or stoppages, we cannot assure you that we will not experience disruptions in work due to disputes or industrial accidents or other issues with our work force, which may adversely affect our ability to continue our manufacturing operations. Any conflict with our workforce might affect our business and results of our operations. Strikes or work stoppages by our workforce at our Manufacturing Facilities could halt our production activities and disrupt our distribution channels which could impact our ability to deliver customer orders in a timely manner or at all, which could adversely affect the results of our operations and reputation. Any such event, at our current facilities or at any new facilities that we may commission or acquire in the future, may adversely affect our ability to operate our business and serve our customers, and impair our relationships with certain key customers and suppliers, which may adversely impact our business, results of operation and financial condition.

26. We are dependent upon the experience of our Promoters, Directors, Key Managerial Personnel and Senior Management, including other employees with technical qualifications for conducting our business and undertaking our day to day operations. Any loss of or our inability to attract or retain such persons could adversely affect our business, results of operations and financial condition.

We are dependent on our Directors, Key Managerial Personnel and Senior Management for strategic business decisions and managing our business. For details pertaining to the profile of our Directors please refer to "Our Management - Brief Biographies of our Directors" on page 243 and for details pertaining to the Key Managerial Personnel and Senior Management Personnel of our Company, please refer to 'Our Management - Key Managerial Personnel' and 'Our Management - Senior Management Personnel' on page 261. We benefit from the industry experience, vision and guidance of our Promoters who have been associated with us since inception. Our Key Managerial Personnel and Senior Management Personnel includes technically qualified and experienced professionals in the tyre industry. The experience and leadership of our Directors, Key Managerial Personnel and Senior Management has played a key factor in our growth and development. Our management team of qualified and experienced professionals enables us to identify new avenues of growth and help us to implement our business strategies in an efficient manner and to continue to build on our track record of product development. The relationships and reputation that members of our management team have established and maintain with our customers contribute to our ability to maintain good customer relations and to identify new business opportunities. We cannot assure you that we will be able to retain them or find adequate replacements in a timely manner, or at all. Any loss or interruption in the services of our Key Managerial Personnel or Senior Management could significantly affect our ability to effectively manage our operations and to meet our strategic objectives.

In addition, we could incur additional expenses and need to devote significant time and resources to recruit and train replacement personnel, which could further disrupt our business operations, growth and prospect. Our ability to meet continued success and future business challenges depends on our ability to attract, recruit and train experienced, talented and skilled professionals. Recruiting and retaining capable personnel, particularly those with expertise and experience in our industry, are vital to our success. If we are unable to recruit, train and retain a sufficient number of these employees, then our ability to maintain our competitiveness and grow our business could be negatively affected. Any loss of or our inability to attract or retain such persons could adversely affect our business, results of operations and financial condition. If we are unable to attract and retain qualified personnel, our results of operations may be adversely affected.

27. Our Promoters, Promoter Group, Directors, Subsidiaries and Group Companies are in businesses similar to ours and have interests in certain companies, which are in similar businesses to ours, and this may result in potential conflict of interest with us.

A potential conflict of interest may occur between our Promoters, Promoter Group, Directors, Subsidiaries and Group Companies may have interest in companies in the similar line of business as our Company. For example, (i) Tolins Tyres LLC (One Person), our Subsidiary, certain Group Companies and Promoter Group companies, namely, Peejay Rubber Industries Private Limited, Toja Tyre and Treads Private Limited and Tolins Tread India Private Limited and (iii) certain Promoter Group entities, namely, Cyrus Traders, Tolins Rubber, Rubber Solutions and Toshma Rubber Products Products, are authorised by its constitutional documents to engage in a similar line of business as that of our Company and accordingly there are certain common pursuits among the above mentioned and our Company. Further, our Promoters hold direct or indirect shareholding and/ or directorships in the above mentioned. While presently these businesses do not compete with our Company, and accordingly there is no conflict of interest, we cannot assure you that our Promoters, Directors, their related entities and our Group Companies will not compete with us in the future. While our Company will adopt necessary procedures and practices as permitted by law to address any conflict situation as and when they arise, we cannot assure you that these or other conflicts of interest will be resolved in an impartial manner.

28. Our Promoters and certain members of the Promoter group have extended personal guarantees for certain loan facilities availed by our Company. Revocation of any or all of these guarantees may adversely affect our business operations and financial condition.

Our Promoters, Dr. Kalamparambil Varkey Tolin and Jerin Tolin have extended personal guarantees for the Company's term loan and working capital facilities and jointly borrowed certain facilities with the Company. Additionally, they have also mortgaged their personal properties for certain facilities availed by the Company.

Set forth below are details personal guarantees provided by our Promoters for our Company and TRPL:

Name of lender(s)	Type of borrowing/ facility	Name of borrower	Name of Promoter Selling Shareholder(s)	Sanctioned Amount (₹ in million)	Obligations on our Company
Axis Bank	Fund Based +	Tolins Tyres	Dr. Kalamparambil	426.00	Nil
Limited	Non Fund	Limited	Varkey Tolin and		
	Based		Jerin Tolin		
HDFC Bank	Fund Based	Tolins Tyres	Dr. Kalamparambil	200.00	Nil
		Limited	Varkey Tolin and		
			Jerin Tolin		
The South	Fund Based +	Tolin Rubbers	Dr. Kalamparambil	285.50	Nil
Indian Bank	Non Fund	Private	Varkey Tolin		
Limited	Based	Limited			

For details, refer "Financial Indebtedness" on page 324. Further, Annie Varkey, member of our Promoter Group, has also provided personal guarantees and mortgaged her personal properties for certain loans availed by the Company. Further, she has also jointly borrowed certain loan facilities with the Company. Additionally, Chris Tolin, a member of our Promoter Group has jointly borrowed a loan with the Company. For further details in relation to loans availed by our Company, please refer to the chapter titled "Financial Indebtedness" on page 324.

Revocation of any or all of these personal guarantees may adversely affect our business operations and financial condition. In the event any of these guarantees are revoked or withdrawn or terminated by the guarantors, our lender may require us to furnish alternate guarantees or an additional security or may demand a repayment of the outstanding amounts under the said facilities sanctioned or may even terminate the facilities sanctioned to us. There can be no assurance that our Company will be able to arrange such alternative guarantees or provide an alternate collateral security satisfactory to the lender in a timely manner or at all and as a result need to repay outstanding amounts under such facilities or seek additional sources of capital. If our lender enforce these restrictive covenants or exercise their options under the relevant debt financing agreements, our operations and use of assets may be significantly hampered and lender may demand the payment of the entire outstanding amount and this in turn may also affect our further borrowing abilities thereby adversely affecting our business and operations. For more information please see the chapter titled "Financial Indebtedness" beginning on page 324

29. We are subject to various laws and regulations relating stringent environmental, health and safety laws, regulations and standards in India and abroad. Non-compliance with and adverse changes in health, safety and environmental laws and other similar regulations to our manufacturing operations may adversely affect our business, results of operations and financial condition.

We are subject to environmental and related laws and regulations including in relation to safety, health, and environmental protection in India and Ras Al Khaimah. We are required to obtain and comply with environmental permits for certain of our operations. For instance, we require approvals under the Water (Prevention and Control of Pollution) Act, 1974 and the Air (Prevention and Control of Pollution) Act, 1981 in order to establish and operate our manufacturing facilities in India and are subject to inspections from the relevant authorities in order to maintain such approvals.

Environmental laws and regulations in India have become and continue to be more stringent, and the scope and extent of new environmental regulations, including their effect on our operations, cannot be predicted with any certainty. In case of any change in environmental or pollution regulations, we may be required to invest in, among other things, environmental monitoring, pollution control equipment, and emissions management and other expenditure to comply with environmental standards. Any failure on our part to comply with any existing or future regulations applicable to us may result in legal proceedings, including public interest litigation, being commenced against us, third party claims or the levy of regulatory fines. Further, any violation of applicable environmental laws and regulations may result in fines, criminal sanctions, revocation of operating permits, or shutdown of our manufacturing facilities in India. While there have been no actions undertaken by the relevant authorities/ courts in relation to any environmental/ safety related non-compliances in the past, including in the six months period ended September 30, 2023 and in the previous three Fiscals, there may be violations in the future which could have an adverse effect on our business, results of operations and financial condition.

As a consequence of unanticipated regulatory or other developments, future environmental and regulatory related expenditures may vary substantially from those currently anticipated. Our costs of complying with current and future environmental laws and other regulations may adversely affect our business, results of operations or financial condition. In addition, we could incur substantial costs, our products could be restricted from entering certain markets, and we could face other sanctions, if we were to violate or become liable under environmental laws or if our products become non-compliant with applicable regulations. Our potential exposure includes fines and civil or criminal sanctions, third-party property damage or personal injury claims and clean-up costs. The amount and timing of costs under environmental laws are difficult to predict.

Furthermore, we expect the focus on environmental, social and corporate governance matters, particularly for publicly listed companies, to intensify. This will require greater accountability to our public (including institutional) shareholders, as well as our automotive OEM customers and, possibly, their ultimate consumers. We expect the compliance and reporting costs of environmental, social and corporate governance matters to increase. If we are unable to achieve and demonstrate the required level of environmental, social and corporate governance compliance, our business and reputation will be adversely affected.

30. We require certain licenses, permits and approvals under such laws and regulations in the ordinary course of our business, and the failure to obtain or retain them in a timely manner may materially affect our operations.

Our operations are subject to extensive government regulation (including the state governments), and in respect of our existing operations we are required to obtain and maintain various statutory and regulatory permits, certificates and approvals including approvals under the Factories Act, 1948, and the rules and regulations thereunder, environmental approvals, and labour and tax related approvals, among other things. Regulatory permits required for our operations may be subject to annual or periodic renewal and, in certain circumstances, modification or revocation. Certain material consents, licenses, registrations, permissions and approvals that are required to be obtained by our Company for undertaking its business may lapse in their normal course and our Company applies to the relevant central or state government authorities for renewal of such licenses, consents, registrations, permissions and approvals. For instance, currently, we have applied for the registration of our Company's manufacturing facility under the Contract Labour (Regulation and Abolition Act) Central Rules, 1971 and await approval for the same. We cannot assure you that we will be granted such registration on time and whether any delay in availing such registration will cause penalty.

A suspension, cancellation or refusal to extend our approvals and registrations may require us to cease production at some or all of our manufacturing facilities (or may affect other aspects of our operations), which may have an adverse effect on our business, financial condition, results of operations and prospects. While there have not been any further instances where we have failed to obtain or receive or renew regulatory approvals, there has been no resultant financial impact on the business operations from the absence of such approvals. Failure or delay in obtaining or maintaining or renewing the required permits or approvals within applicable time or at all may result in interruption of our operations. Furthermore, the relevant authorities may initiate actions against us, restrain our operations, impose fines/ penalties or initiate legal proceedings for our inability to renew/obtain approvals in a timely manner or at all. Consequently, failure or delay to obtain such approvals could have a material adverse effect on our business and financial condition. If there is any failure by us to comply with the applicable regulations or if the regulations governing our business are amended, we may incur increased costs, be subject to penalties, be required to alter our manufacturing operations or otherwise suffer disruption in our activities, any of which could adversely affect our business.

Breach or non-compliance with specified conditions may result in the suspension, withdrawal or termination of our approvals and registrations or the imposition of penalties by the relevant authorities. In case any of these registrations, approvals or licenses are cancelled, or its use is restricted, then it could adversely affect our results of operations, future cash flows or growth prospects.

31. We have substantial working capital expenditure and may require additional financing to meet those requirements, which could have an adverse effect on our results of operations and financial condition.

Our business is working capital intensive as we require significant capital to operate and expand our Manufacturing Facilities. Our historical working capital expenditure has been and is expected to be primarily used towards the working capital requirements. Historically, we have funded our working capital expenditure requirements through a combination of equity or internal accruals and loans. During the six months period ended September 30, 2023 (on a consolidated basis) and in Fiscals 2023, 2022 and 2021 (on a standalone basis) our finance cost was \$57.06 million, \$50.52 million, \$42.96 million and \$38.06 million, respectively.

The actual amount and timing of our future working capital requirements may differ from estimates as a result of, among other factors, unforeseen delays or cost overruns, unanticipated expenses, regulatory changes, delay in obtaining regulatory approvals, economic conditions, engineering design changes, weather related delays, technological changes and additional market developments and new opportunities in the automotive components industry. In addition, as our customers may, from time to time, relocate their manufacturing activities/ capacities, we may be required to shift our capacities to a different facility or transport products from our existing facility to the customers' new location, both of which involve capital expenditure to be incurred by us. See, "Risk Factor-Under-utilization of our Manufacturing Facilities and an inability to effectively utilize our expanded manufacturing capacities could have an adverse effect on our business, prospects and future financial performance" on 45.

Our sources of additional financing required to meet our working capital expenditure plans may include the incurrence of debt or the issue of equity or debt securities or a combination of both. If we decide to raise additional funds through the incurrence of debt, our interest and debt repayment obligations will increase, and could have a significant effect on our profitability and cash flows and we may be subject to additional covenants, which could limit our ability to access cash flows from operations. Any issuance of equity, on the other hand, would result in a dilution of your shareholding.

32. Pricing pressure from our customers or our inability to fully pass on costs to our customer, may impact our revenue from operations and profitability and may result in a materially adverse effect on our business, results of operations and financial condition.

We typically supply products to our customers based on purchase orders issued by our customers. Under our purchase orders, we are usually entitled to pass on price escalations of specified input materials to our customers ("Indexed Costs"). However, this is also dependent on market practice with respect to the particular raw material and other factors including whether medium-term price fluctuations were factored into our component prices at the time of price finalization.

Other production costs such as cost of fuel, spares, manpower and inventory carrying cost are typically borne by us and are subject to ongoing negotiations ("Non-Indexed Costs"). As purchase orders are typically finalized on a monthly basis before we commence production of a particular product, we are exposed to the risk of significant increases in Non-Indexed Costs between the time such purchase order is placed and the product is manufactured, which we may not be able to fully recover from our customers. Our ability to pass on costs also ultimately depends on our specific customer relationships and while we attempt to offset these costs through continuous improvements, there can be no assurance that our efforts to pass on all increased costs will be successful, and an inability to pass on these costs may have an adverse impact on our profit margins. Even if we succeed in passing on costs to our customers, there is usually a gap in time between the date of procurement of those raw materials and the date on which we can reset the component prices for our customers so as to account for the increase in the prices of such raw materials, and an inordinate delay could adversely impact our cash flows and financial condition.

Apart from Non-Indexed Costs, we may also absorb discounts and price reductions sought by our customers. While we have remained profitable in the last three Fiscals despite offering discounts and absorbing Non-Indexed Costs to the extent not passed on to our customers, if we are unable to generate sufficient revenue to offset such high production costs and discounts offered in the future, our profitability, margins and return ratios may be materially adversely affected.

33. Our trademarks are registered in the name of our Promoter, Dr. Kalamparambil Varkey Tolin. We cannot assure you that he will recall his no objection for the use of such trademarks. Further, any inability to

protect our intellectual property or any claims that we infringe on the intellectual property rights of others could have a material adverse effect on us. Any deterioration in the reputation and market perception of our brands, or if our sales and marketing efforts are ineffective, it could adversely affect our sales, profitability and the implementation of our growth strategy.

Our brand and reputation are among our important assets, and the performance and quality of products are critical to the success of our business. In particular, we operate and sell our products under our brand names "TOLINS", which, along with their respective variations and formative representations, are registered or pending registration in all our key markets and geographies. Our ability to obtain and maintain trademarks, copyrights and other intellectual property protection for our products, technologies, designs and know-how without infringing the intellectual property of third parties, and to protect our intellectual property rights may affect our business and results of operations.

The registered trademarks used by our Company are registered under the ownership of Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and he is interested in the use of trademarks to promote, advertise, distribute and sell products in India. Dr. Kalamparambil Varkey Tolin has conveyed his no objection to the Company for use of the trademarks *vide* his letter dated June 30, 2015 towards which no consideration is paid or agreed to be paid. However we cannot assure you that he may not withdraw such consent or might restrict the use of trademarks. It may be possible that he may enter in future into a deed of assignment which restricts our Company to fully make use of the trademarks and also provides the Assignee, i.e. the Promoter with the right of initiating legal action against our Company in the event the Company causes a breach of any of the clauses of the deed or charges a royalty fee for use of the trademarks. In the event, any litigation is filed against us for breach or termination of the contract, such litigation could be time consuming and costly and the outcome cannot be guaranteed. Such litigations could be time consuming and the outcome of such litigations may not always be in our favor and we may also be exposed to the risk of losing our goodwill and the brands under which we sell our products. Additionally, we cannot assure that we will continue to be able to fully protect our intellectual property in the best possible manner for marketing our products. As a result our business, financial condition, results of operations and prospects could be materially and adversely affected.

Further, Dr. Kalamparambil Varkey Tolin, has made an application to the Trademarks Registry for the logo

for the use of the Company. Presently, the said trademark is in the process of being examined by the Trademarks Registry. Our inability to obtain such registration may affect our competitive business position. If any of our unregistered trademark is registered in favor of a third party, we may not be able to claim registered ownership of that trademark and consequently, we may be unable to seek remedies for infringement of such trademark by third parties other than relief against "passing off" by other entities.

While we seek to ensure that we comply with the intellectual property rights of others, we cannot determine with certainty whether we are infringing on any existing third-party intellectual property rights. Noncompliance with the intellectual property rights of others may force us to alter our technologies, obtain licenses, or cease some of our operations. We may also be susceptible to claims from third parties asserting infringement and other related claims. If claims or actions are asserted against us, we may be required to obtain a license, modify our existing technology or cease the use of such technology and design a new non-infringing technology. Such licenses or design modifications can be extremely costly. While there have not been any instances of infringement or misappropriation of intellectual property rights in the six months period ended September 30, 2023 and in the past three Fiscals, i.e. Fiscal 2023, 2022 and 2021 by our Company, there can be no assurance that we will not face any claims for infringement or misappropriation of intellectual property rights in the future. Furthermore, necessary licenses may not be available to us on satisfactory terms, if at all. In addition, we may decide to settle a claim or action against us, which settlement could be costly. We may also be liable for any past infringement. Any of the foregoing could adversely affect our business, results of operations and financial condition.

34. We export our products to various countries, on account of which we may be subject to significant import duties or restrictions in the jurisdictions we export to. Further, fluctuation in foreign exchange rates, unavailability of fiscal benefits enjoyed by us or our inability to comply with related requirements may have an adverse effect on our business and results of operations.

Our operations are subject to trade regulation actions by the governments of countries in which we carry on our principal operations. Import of tyres from India is subject to tariff in most of our key markets. Our key overseas markets include Middle East, Africa, USA and Europe. The countries in these regions impose varying import duties on our products. There can be no assurance that the import duties will not increase or new restrictions will not be imposed by such countries. Any substantial increase in such duties or imposition of new restrictions may adversely affect our business, financial condition and results of operations. The details of geographies where our Company exports its products and revenue generated from such geographies for the six months period ended September 30, 2023 (on a consolidated basis) and Fiscals 2023, 2022 and 2021 (on a standalone basis) and their contribution to the total revenue from exports for the said period as per the Restated Financial Statements has been set out below:

Description	Six Moi	nths period			F	'iscal		
	ended Se	nded September 30,		2023	2	2022	2	2021
	2	2023	(Star	ndalone)	(Star	ndalone)	(Star	ndalone)
	(Cons	olidated)						
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
	(₹ in	of Revenue	(₹ in	of Revenue	(₹ in	of Revenue	(₹ in	of Revenue
	million)	from	million)	from	million)	from	million)	from
		Operations		Operations		Operations		Operations
		(%)		(%)		(%)		(%)
Asia Pacific	-	0.00	0.67	0.48	4.62	2.92	18.55	13.06
MEA	45.90	90.91	135.52	97.07	140.52	88.73	114.59	80.69
Europe	4.25	8.43	-	0.00	13.23	8.35	4.97	3.50
US & Canada	0.33	0.66	3.41	2.45	-	0.00	3.92	2.75
<b>Total Revenue</b>	50.48	100.00	139.61	100.00	158.37	100.00	142.03	100.00

In addition to the above, we also are exposed to foreign exchange rate fluctuation to the extent such part of our revenue is denominated in a currency other than the Indian Rupee. Based on our geographical presence and business operations worldwide, we primarily deal in Emirati Dirham, U.S. Dollars and Euro currencies. Our foreign currency exposures, exchange rate fluctuations between the Indian Rupee and foreign currencies, especially the Emirati Dirham, U.S. Dollars and Euro may have a material impact on our results of operations, cash flows and financial condition. We may suffer losses on account of foreign currency fluctuations for sale of our products to our international customers, since we may be able to revise the prices, for foreign currency fluctuations, only on a periodic basis and may not be able to pass on all losses on account of foreign currency fluctuations to our customers. Our net foreign exchange gain/(loss) for the six months period ended September 30, 2023 (on a consolidated basis) and Fiscals 2023, 2022, and 2021 (on a standalone basis) as per our Restated Financial Statements was ₹1.42 million, ₹9.29 million, ₹2.50 million and ₹8.16 million, respectively and constituted 0.16%, 0.79%, 0.22% and 0.77% of our revenue from operations for six months period ended September 30, 2023 and Fiscals 2023, 2022 and 2021, respectively.

Export destination countries may also enter into free trade agreements or regional trade agreements with countries other than India. Such agreements and alteration of existing tax treaties may lead to increased competition or may even place us at a competitive disadvantage compared to manufacturers in other countries. India is also a party to, and is currently negotiating, free trade agreements with several countries including the United Kingdom and if we export our products to such countries, any revocation or alteration of current or future bilateral agreements may also adversely affect our ability to export. Occurrence of any of these events may adversely affect our business, financial condition and results of operations. Further, changes in import policies or an economic slowdown in countries to which we export our products may have a significant adverse impact on our business, financial condition and results of operations.

Further, the GoI notifies policies providing fiscal benefits on exports and imports from time to time and any discontinuance or non-availability of such fiscal benefits enjoyed by us or our inability to comply with related requirements may have an adverse effect on our business and results of operations. For instance, we enjoyed certain fiscal benefits under the erstwhile Merchandise Exports from India Scheme ("MEIS"), pursuant to which, we could use duty credit scrips for payment of import duty obligations or sell such duty credit scrips in the open market to other importers. However, the Ministry of Finance, GoI has withdrawn MEIS with effect from January 1, 2021 and announced a scheme for remission of duties and taxes on export products ("RODTEP Scheme") for

exporters. The RODTEP Scheme, like MEIS scheme, aims to ensure that exporters receive the refunds on the embedded taxes and duties that previously was non-recoverable. The benefits under the RODTEP Scheme are to be received in the form of transferable duty credit scrips, or in the form of electronic scrips are significantly lower than the benefit under MEIS for the company's products. The RODTEP Scheme allows the exporter to utilize the scrips for the payment of import duty or to sell such duty credit scrips in the open market to other importers subject to the terms of the RODTEP Scheme. Any further change in the rates and / or the scheme structure announced by GoI can have material adverse effect on our results of operation or financial condition.

Our ability to competitively source and sell tyres could be significantly impacted by changes in tariffs imposed by various governments, whether the GoI or any of the governments of the countries in which we sell our tyres. In particular, a safeguard duty was introduced for carbon black imports into India that, if maintained, will result in an increased cost to us of carbon black. India or other governments may impose tariffs on imports of tyres or the raw materials that we use to manufacture our tyres, which may increase our cost of exporting tyres to certain jurisdictions and the cost of our raw materials. In the event that we are unable to pass on any increased costs due to the imposition of tariffs on our products and/or raw materials by increasing the prices of our products, our profitability may be adversely affected and we could lose market share due to the opportunity for other competitors to establish or increase their presence in markets where we participate.

## 35. If we fail to effectively implement our production schedules, our business and results of operations may be materially and adversely affected.

Our success depends in part on our ability to meet the production and assembly schedules and quality specification requirements of our customers. Our OEM customers provide us with detailed specifications of products required by them along with production and assembly schedules and within delivery time frames which are, at times, demanding. In particular, certain of our customers, including automotive OEM customers typically require large volumes of products within a limited amount of time when they launch new products as they seek to take advantage of the high initial demand for their products. Our ability to meet these demands depends in part on our ability to rapidly scale up production of our products within stipulated, and sometimes short time frames. We are also dependent on our ability to discontinue production of obsolete products and models and re-configuring the relevant production lines to manufacture new products and models. This requires us to maintain and enhance our production capabilities by adjusting and streamlining our production resources and processes, and acquiring, expanding and upgrading our testing equipment and production facilities. We may not be able to maintain and enhance our production capabilities in time or implement our production plans effectively. Absence of any long term contracts or contractual exclusivity with respect to our business arrangements with such customers poses a challenge on our ability to continue to supply our products to these customers in future. Further, the number of purchase orders that our customers place with us differ from quarter to quarter, which has caused our revenues, results of operations and cash flows to fluctuate in the past and we expect this trend to occasionally continue in the future. If we are unable to maintain or enhance our production capabilities to satisfy customer demand, or our production operations suffer unanticipated or prolonged interruption, our business and results of operations would be adversely affected.

Delays in the completion of an order could lead to customers delaying or refusing to pay the amount, in part or full, that we expect to be paid in respect of such order. These payments often represent an important portion of the margin we expect to earn on an order. In addition, even where an order proceeds as scheduled, it is possible that the customers may default or otherwise honour to pay amounts owned. Any delay, reduction in scope, cancellation, execution difficulty, payment postponement or payment default in regard to any other uncompleted orders, or disputes with customers in respect of any of the foregoing, could materially harm our cash flow position, revenues and earnings.

In addition, all our decisions, with respect to production schedules, capacity expansions, personnel requirements and other resource requirements are based on our estimates of our customer orders. If we underestimate or overestimate the demand from our customers, our entire planning and decision-making would be adversely affected, which could result in the loss of business leading to an adverse effect on our results of operations and financial condition.

#### 36. Our products are subject to continued pricing pressure, which may materially and adversely affect our

#### profits, results of operations and cash flows.

Pricing pressure has generally been a characteristic of the Indian tyre industry. Any failures to obtain adequate and timely price increases or any adverse changes to the terms of sale of our products could materially and adversely affect our sales and profit margins. If we are unable to offset these price pressures through improved operating efficiencies and reduced expenditures, we may suffer declining profit margins and our results of operations and cash flows would suffer.

# 37. Our inability to collect receivables and defaults in payment from our customers could result in the reduction of our profits and affect our cash flows.

The majority of our sales are to customers on a purchase order basis, with standard payment terms. For products we export, we receive payments after shipment from our customers. However, for our domestic orders, we typically rely on our monitoring of the ability of our customers to pay under open credit arrangements. While we limit the credit we extend to what we believe is reasonable based on an evaluation of each customer's financial condition and payment history as well as the credit rating provided by ECGC Limited (for our direct exports from India), we may still experience losses in the event our customers are unable to pay. As a result, while we maintain what we believe to be a reasonable allowance for doubtful receivables for potential credit losses based upon our historical trends and other available information, there is a risk that our estimates may not be accurate. The table below sets forth our trade receivables and receivable turn over days as of the dates stated:

Vertical	Six month ended Sep	otember 30, 2023
	(Consolid	lated)
	Amount	No of days
Trade receivables	469.23	97(*)

Note: (\*) proportionately taken for 6 months period.

Vertical	Six month September 3 (Standalo	0, 2023	As	s of / For the year ended March 31 (Standalone)				
			2023		2022		2021	
	Amount	No of	Amount	No of days	Amount	No of	Amount	No of
		days				days		days
Trade receivables	253.94	64(*)	238.29	74	368.54	119	371.33	128

*Note:* (\*) *proportionately taken for* 6 *months period.* 

If we are unable to collect customer receivables or if the provisions for doubtful receivables are inadequate, it could have a material adverse effect on our business, financial condition and results of operations.

# 38. We face competition from both domestic as well as multinational corporations and our inability to compete effectively could result in the loss of customers and our market share, which could have an adverse effect on our business, results of operations, financial condition and future prospects.

We operate in a highly competitive industry, with a number of manufacturers that possess significant financial and industrial resources and enjoy considerable international and/or regional recognition. While we are present in various tyre segments, intensification of competition within this industry may, in the future, have a material adverse effect on our business. We compete with other tyre manufacturers in terms of product design, price, warranty terms, customer service and distribution network reach. The domestic tyre industry is dominated by major players such as Apollo Tyres, Balakrishna Industries, Bridgestone, Ceat, JK Tyres, MRF and TVS Srichakra. These companies account for more than 80% of the tyre market in terms of revenue. Global companies such as Michelin, Bridgestone, Goodyear and Maxxis have set up their manufacturing units in India. However, their share in the overall Indian tyre market continues to be low with customers being price sensitive. (Source: Company Commissioned CRISIL Report)

Moreover, the Indian tyre market continues to source a significant part of its TBR tyre requirements from China, as they are cheaper than Indian bias tyres, and we cannot assure you that we will be able to successfully compete with such Chinese products going forward, which could adversely affect our revenues and profitability. Increasing penetration of light commercial vehicle and bus radial tyres in the Indian market may attract global tyre manufacturers to enter the domestic market, which will lead to increased competition for radial tyre manufacturers. Further, while we plan on expanding our product portfolio in the premium tyres segment, however due to the competition from the global tyre manufacturers, we may not be able to successfully penetrate the premium tyre segment.

Some of our competitors, including many international companies and potential entrants to the domestic market, may have significantly greater resources than us. Any failure by us to compete effectively, including in terms of product pricing, design or quality, could have a material adverse effect on our financial condition, results of operations and cash flows. Our ability to compete successfully will depend, in significant part, on our ability to reduce costs by such means as leveraging global purchasing, improving productivity, elimination of redundancies and increasing production at low-cost supply sources. Any increase in competition may make it difficult for us to pass on raw material price increases to our customers, which could adversely affect our margins. If we are unable to compete successfully, our market share may decline, which may have a material adverse effect on our results of operations, financial condition and cash flows.

#### 39. We are exposed to warranty claims in all of the countries in which we export our products.

Warranty claims reduce our profitability. Our tyres are subject to warranties against manufacturing defects. In the event of claimed defects or non-performance of our tyres, our practice is to accept such genuine claims on a

proportionate basis. In the future, we might also experience a material number of warranty claims due to defects in our tyre products. Defects, if any, in our products could adversely affect our reputation and demand for our products. In the event that defects, or warranty claims become more frequent, there may be an adverse effect on our operating results and financial condition.

### 40. We generally do business with our customers on purchase order basis and do not enter into long term contracts with most of them.

Our business is dependent on our continuing relationships with our customers. Our Company does not have any long-term contract with any of customers. Any change in the buying pattern of our end users or disassociation of major customers can adversely affect the business of our Company. The loss of or interruption of work by, a significant customer or a number of significant customers or the inability to procure new orders on a regular basis or at all may have an adverse effect on our revenues, cash flows and operations.

## 41. If we fail to develop technologies, processes or products needed to support consumer demand, we may lose significant market share or be unable to recover associated costs.

Our ability to sell replacement tyres or tyres to original equipment manufacturers and in our export markets may be significantly impacted if we do not develop or make available technologies, processes, or products that competitors may be developing and consumers demanding. This includes but is not limited to changes in the design of and materials used to manufacture tyres. Technologies may also be developed by competitors that better distribute tyres to consumers, which could affect our customers. Additionally, developing new products and technologies requires significant investment and capital expenditures, is technologically challenging and requires extensive testing and accurate anticipation of technological and market trends. If we fail to develop new products that are appealing to our customers, or fail to develop products on time and within budgeted amounts, we may be unable to recover our product development and testing costs. If we cannot successfully use new production or equipment methodologies we invest in, we may also not be able to recover those costs, whether because we lose market share in the replacement market or in sales to original equipment manufacturers and in our export markets.

# 42. Industry information included in this Draft Red Herring Prospectus has been derived from an industry report exclusively commissioned by and paid for by us for the purpose of the Offer and any reliance on such information for making an investment decision in the Offer is subject to inherent risks.

Certain sections of this Draft Red Herring Prospectus include information based on, or derived from the Company Commissioned CRISIL Report or extracts of the Company Commissioned CRISIL Report prepared by CRISIL MI&A, which is not related to our Company, Directors, Key Managerial Personnel, members of Senior Management Personnel or Promoters. We exclusively commissioned and paid for this report for the purpose of confirming our understanding of the industry in connection with the Offer. All such information in this Draft Red Herring Prospectus indicates the Company Commissioned CRISIL Report as its source. Accordingly, any information in this Draft Red Herring Prospectus derived from, or based on, the Company Commissioned CRISIL Report should be read taking into consideration the foregoing. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projections, forecasts and assumptions that may prove to be incorrect. While industry sources take due care and caution while preparing their reports, they do not guarantee the accuracy, adequacy or completeness of the data. CRISIL MI&A states that the Company Commissioned CRISIL Report is subject to the following disclaimer:

"CRISIL Market Intelligence & Analytics (CRISIL MI&A), a division of CRISIL Limited (CRISIL) has taken due care and caution in preparing this report (Report) based on the Information obtained by CRISIL from sources which it considers reliable (Data). However, CRISIL does not guarantee the accuracy, adequacy or completeness of the Data / Report and is not responsible for any errors or omissions or for the results obtained from the use of Data / Report. This Report is not a recommendation to invest / disinvest in any entity covered in the Report and no part of this Report should be construed as an expert advice or investment advice or any form of investment banking within the meaning of any law or regulation. CRISIL especially states that it has no liability whatsoever to the subscribers / users / transmitters/ distributors of this Report. Without limiting the generality of the foregoing, nothing in the Report is to be construed as CRISIL providing or intending to provide any services in

jurisdictions where CRISIL does not have the necessary permission and/or registration to carry out its business activities in this regard. Tolins Tyres Private Limited will be responsible for ensuring compliances and consequences of non-compliances for use of the Report or part thereof outside India. CRISIL MI&A operates independently of, and does not have access to information obtained by CRISIL Ratings Limited, which may, in their regular operations, obtain information of a confidential nature. The views expressed in this Report are that of CRISIL MI&A and not of CRISIL Ratings Limited. No part of this Report may be published/reproduced in any form without CRISIL's prior written approval"

Further, the Company Commissioned CRISIL Report is not a recommendation to invest / disinvest in any company covered in the Company Commissioned CRISIL Report. Accordingly, prospective investors should not place undue reliance on, or base their investment decision solely on this information. In view of the foregoing, you may not be able to seek legal recourse for any losses resulting from undertaking any investment in the Offer pursuant to reliance on the information in this Draft Red Herring Prospectus based on, or derived from, the company Commissioned CRISIL Report. You should consult your own advisors and undertake an independent assessment of information in this Draft Red Herring Prospectus based on, or derived from, the Company Commissioned CRISIL Report before making any investment decision regarding the Offer. For further details, refer "Industry Overview" on page 159.

# 43. Our manufacturing operations involve processes and activities that are susceptible to accidents, and accidents at our facilities could expose us to the risk of liabilities, loss of revenues and increased expenses.

Our manufacturing process requires individuals to work with heavy machinery, for which, proper handling and operating procedures are well established. However, our operations are susceptible to accidents, if safety precautions are not exercised leading to personal injury loss of life and damage to equipment. This may result in a suspension of our operations and could also result in criminal and civil liabilities. Such incidents may also impact our reputation and may result in negative publicity for our operations. While we implement stringent safety standards and measures as part of our operations there can be no assurance that our operations will not be impacted by accidents.

In the past, there have been instances of no fatal accidents at our Manufacturing Facilities. We could be held liable for damages in connection with injuries or death of any of our employees, which could adversely affect our business, financial condition, results of operations and cash flows. Liabilities incurred as a result of these events have the potential to adversely impact our financial position While we maintain general insurance against such potential liabilities, insurance proceeds may not be adequate to fully cover the quantum of liabilities, lost revenues or increased expenses that we might incur or to the loss of reputation that we may suffer.

# 44. Some of our agreements may be under stamped or inadequately stamped and if any financial or judicial implication arises out of the same it may have an adverse effect on the Company's business and reputation.

Some of our lease agreements may be under stamped or unregistered or we may have delayed in stamping our agreements. An inadequately stamped document is inadmissible as evidence before any judicial forum. It may be further noted that such inadequately stamped document is capable of being impounded upon presentation before a governmental or judicial authority and an applicable penalty may be imposed up to 10 times the value of the stamp duty payable.

# 45. A shortage or non-availability of essential utilities such as electricity and fire wood or disruption of power, could affect our manufacturing operations and have an adverse effect on our business, results of operations and financial condition.

Our Manufacturing Facilities and operations require significant and constant power supply as our raw materials and finished products are required to be processed and stored at specified and defined controlled temperatures. Temperature control becomes essential in relation to, processing and preservation of raw materials and our products. We currently source our water requirements for the purpose of processing of raw ingredients, sanitation, etc from ground water at our TTL Facility and depend on state electricity supply for our energy requirements. Although we have diesel generators to meet exigencies at our TTL Facility, we cannot assure you that our facilities will be operational during longer power failures. Any major failure in power supply may occur in the future as a

result of any natural calamity, technical fault, shortage of power or other factors beyond our control or failure to obtain alternate sources of electricity or water, in a timely fashion, and at an acceptable cost, requiring us to either stop our operations or activities and may involve additional time and increase our costs which may have an adverse effect on our business, results of operations and financial condition

Further, we rely principally on fire wood and electricity as energy sources in our Manufacturing Facilities. If energy costs were to continue to rise, or if electricity or fire wood supplies or supply arrangements were disrupted, our manufacturing operations could be disrupted and our profitability could decline. The table below sets forth our power and fuel costs for the six months period ended September 30, 2023 (on a consolidated basis) and in Fiscals 2023, 2022 and 2021 (on a standalone basis):

(₹ in million)

								(
Vertical	Six mo	nth ended		As of / For the year ended March 31				
	Septemb	oer 30, 2023	(Standalone)					
	(Cons	olidated)						
			20	023	2	2022	2	2021
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
		of		of		of		of
		Revenue		Revenue		Revenue		Revenue
		from		from		from		from
		operations		operations		operations		operations
		(%)		(%)		(%)		(%)
India	30.68	3.49	18.28	1.55	18.09	1.60	16.06	1.52
Outside India	1.42	0.16	-	0.00	-	0.00	-	0.00
Total	32.10	3.65	18.28	1.55	18.09	1.60	16.06	1.52

While for TTL facility and TRPL Facility situated in India, we source our energy requirements from the Kerala State Electricity Board and also have power back-up arrangements in place and for our TTLLC Facility situated in UAE, our power requirements are met through UTICO FZC, a private utility company. We cannot assure you that these will be sufficient and/or, that we will not face a shortage of electricity despite these arrangements. In the event of a supply disruption, we will need to rely on alternate sources to ensure uninterrupted supply, which may not be able to consistently meet our requirements and may also have additional cost implications that we may be unable to pass on to our customers. While there have not been any instances of shortage or non-availability of essential utilities in the six months period ended September 30, 2023 and in the last three Fiscals i,e, 2023, 2022 and 2021, any shortage or non-availability of electricity or fire wood in the future or if our generators are unable to support our operations, we may need to temporarily shut down our manufacturing facilities until adequate supply of electricity or natural gas is restored. Frequent production shutdowns lead to increased costs associated with restarting production and corresponding loss of production, any of which would adversely affect our business, results of operation and financial condition.

### 46. Rubber is a combustible commodity. Any fire mishaps or accidents at the Company's facility could lead to property damages, property loss and accident claims

Rubber being a combustible commodity, every stage from procurement, processing, storage and transportation to final dispatch is fraught with an imminent danger of an instant fire. Our Company has had no such incident of fire mishaps or accident at the Company's Manufacturing Facilities in the six months period ended September 30, 2023 and last three Fiscals. The risk of fire hazard is increased due to increased automation and use of large volume of air for material handling. Any spark generated can not only generate fire but also the same could propagate to other machines through spread of fire by rubber's flammability. Though we have taken insurance policy to cover damage caused by fire however, the cover may not be adequate to the loss suffered.

# 47. Information relating to the installed manufacturing capacity, actual production and capacity utili zation of our TTLLC Facility included in this Draft Red Herring Prospectus is based on our management assumptions and estimates, and future production and capacity may vary.

Information relating to the installed manufacturing capacity, actual production and capacity utilization of our TTLLC Facility included in this Draft Red Herring Prospectus is based on various assumptions and estimates of our management, including expected operations, availability of raw materials, expected unit utilization le vels, downtime resulting from scheduled maintenance activities, downtime resulting from change in stock

keeping units for a particular product, unscheduled breakdowns, mould changeover, and expected operational efficiencies, which have not been certified by an independent chartered engineer.

Accordingly, actual production levels and rates may differ significantly from the installed capacity information of our TTLLC Facility or historical installed capacity information of TTLLC Facility depending on the product type. Undue reliance should therefore not be placed on our historical installed capacity information for our existing TTLLC Facility included in this Draft Red Herring Prospectus.

## 48. Failure or disruption of our information technology systems may adversely affect our business, financial condition, results of operations and prospects.

We have implemented various information technology ("IT") systems that cover key areas of our operations, procurement, inventory, sales and dispatch, transport, retail, financial, accounting and administrative functions. We have also expanded our IT services in our customer facing business, wherein we have launched "wings", an app based service. We rely on our IT systems for the timely supply of our products to customers. IT systems are potentially vulnerable to damage or disruptions from a variety of sources, including those resulting from natural disasters, power outages, cyber-attacks, failures in third-party provided services or a range of other hardware, software and network problems, which could result in a material adverse effect on our operations or lead to disclosure of sensitive company information. While there have been no instances in the past of any such disruption to our IT systems, we cannot guarantee that we will not be impacted by a disruption to our IT systems in the future. A significant or large-scale malfunction or interruption of one or more of our IT systems could adversely affect our ability to keep our operations running efficiently and affect product availability, particularly in the country, region or functional area in which the malfunction occurs.

A large-scale IT malfunction or cyber-attacks on our network could pose cybersecurity risks which may result in breaches of confidentiality, availability of the data and/or transactions processed by the information systems (system malfunction, data theft and data destruction). These may result from external (denial of service, hacking, malware) or internal (tampering, breach of data confidentiality) threats. As a result, a malfunction of our data system security measures could enable unauthorized persons to access sensitive business data, including information relating to our intellectual property (including product designs, design software and other trade secrets) or business strategy or those of our customers. Such malfunction or disruptions could cause economic losses for which we could be held liable. While there have not been any material instances during the six months period ended September 30, 2023 and past three Fiscals, i.e. 2023, 2022 and 2021, there can be no assurance of such failure of our IT systems which could cause damage to our reputation which could harm our business. Any of these developments, alone or in combination, could have a material adverse effect on our business, financial condition and results of operations. As such, the unavailability of, or failure to retain, well trained employees capable of constantly servicing our IT and/or enterprise resource planning systems may lead to inefficiency or disruption of our IT systems, thereby adversely affecting our ability to operate efficiently.

Any failure or disruption in the operation of these systems or the loss of data due to such failure or disruption (including due to human error or sabotage) may affect our ability to plan, track, record and analyze work in progress and sales, process financial information, meet business objectives based on IT initiatives such as product life cycle management, manage our creditors, debtors, manage payables and inventory or otherwise conduct our normal business operations. In addition, we may be required to incur significant costs to protect against damage caused by such attacks or disruptions in the future or failure by us to comply with Indian or foreign laws and regulations, including laws and regulations regulating privacy, data protection or information security, which may increase our costs and otherwise materially adversely affect our business, results of operations, financial condition and prospects.

## 49. If we do not successfully implement our strategic initiatives, our operating results, financial condition and liquidity may be materially adversely affected.

Shifts in consumer demand away from higher margin tyres could materially adversely affect our business. We may not be able to meet all of the demand for certain of our higher margin tyres, which could harm our competitive position and limit our growth. We cannot assure you that our strategic initiatives will be successful. If not, we may not be able to achieve or sustain future profitability, which would impair our ability to meet our debt and

other obligations and would otherwise negatively affect our operating results, financial condition and liquidity. We expect our strategic initiatives to place significant demands on our management and other resources, because of which we continue to develop and improve our operational, financial and other internal controls including strengthening our internal financial controls system. However, we cannot assure you that such system will never fail to detect any deviations from established procedures and policies. Our inability to manage our business and implement our growth strategies could adversely affect our business, results of operations and financial condition.

50. We are unable to trace some of our historical records. In the event we are found not to be in compliance with any applicable regulations in relation to the regulatory filings or corporate actions, we may be subject to regulatory actions or penalties for any such possible non-compliance and our business, financial condition and reputation may be adversely affected.

We have been unable to locate copies of certain of our corporate records filed with the RoC before the calendar year 2007. While we believe that these documents were duly filed on a timely basis, we have not been able to obtain copies of these documents from the RoC or otherwise. The relevant documents are also not available at the office of the RoC as certified by Muhammed Faez T A, Practicing Company Secretary, vide his search report dated January 22, 2024. We have included these details in this Draft Red Herring Prospectus in reliance on the other corporate records, such as, minutes of meetings, board and shareholders' resolutions, where available. We cannot assure you that the relevant corporate records will become available in the future or that regulatory proceedings or actions will not be initiated against us in the future and we will not be subject to any penalty imposed by the competent regulatory authority in this respect. Further we cannot assure you that we will not be subject to any legal proceedings or regulatory actions, including monetary penalties by statutory authorities on account of any inadvertent discrepancies in our secretarial filings and/or corporate records in the future, which may adversely affect our business, financial condition and reputation.

Although, our Company endeavours to comply with all compliance/ reporting requirements, there may have been instances of delays/non-discourses/erroneous disclosures and non-filings of certain forms which were required to be filed as per the reporting requirements under the Companies Act, 1956 and Companies Act, 2013 with RoC. In past, there have been instances wherein our Company has failed to comply with the requirements of RoC, for which we have paid additional fees. No show cause notice in respect of the above has been issued to our Company till date and except as stated in this Draft Red Herring Prospectus, no penalty or fine has been imposed by any regulatory authority with respect to the same. It cannot be assured, that there will not be such instances in the future or our Company will not commit any further delays or defaults in relation to its reporting requirements, or any penalty or fine will not be imposed by any regulatory authority in respect to the same. The happening of such event may cause a material effect on our business reputation, divert management attention, and result in a material adverse effect on our business prospects.

51. We are dependent on third party for certain operations of our business such as transport and logistics. Any failure by such third parties to deliver their services could have an adverse impact on our business.

For deliveries of our products, we rely on and utilize the services of third-party logistic service providers. For our operations in India, we ship finished goods through third party logistics service providers and enter into transaction to transaction basis with them for a period of one year. The transporter is liable for any damages to the products of the Company during transit. For our overseas customers, we generally export our products through freight forwarders and shipping lines and we enter into service agreements with these providers. These third-party service providers are responsible for ensuring our transportation rates are competitive and that our transportation carriers are performing as required.

The table below sets forth our freight and transportation cost in the six months period ended September 30, 2023 (on a consolidated basis) and in Fiscals 2023, 2022 and 2021 (on a standalone basis):

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Vertical	Six month ended September 30, 2023 (Consolidated)	As of / For the year ended	d March 31 (Standalone	)
		2023	2022	2021

	Amount	Percentage of Revenue from operations (%)						
Domestic	2.94	0.33	7.54	0.64	9.11	0.80	7.71	0.73
Export	3.59	0.41	8.94	0.76	12.66	1.12	9.01	0.85
Total	6.53	0.74	16.48	1.39	21.77	1.92	16.72	1.58

As we do not control our third-party transportation and logistics providers, we could be subject to transportation strikes that could hamper supplies and deliveries to and from our customers and suppliers. There may also be delay in delivery of raw materials and products and a failure to maintain a continuous supply of raw materials or to deliver our products to our customers in an efficient and reliable manner could adversely impact our customer relationships. Any recompense received from insurers or third-party transportation providers may be insufficient to cover the cost of any delays and will not repair damage to our relationships with our affected customers. We may also be affected by an increase in fuel costs, as it will have a corresponding impact on transportation charges levied by our third-party logistics providers. This could require us to expend considerable resources in addressing our distribution requirements, including by way of absorbing these excess transportation charges to maintain our selling price, which could adversely affect our results of operations, or passing these charges on to our customers, which could adversely affect demand for our products. While we have not experienced any instances of failure to meet our customer's delivery schedules in the past due to any fault of our external transport and logistics contractors, there is no assurance on the reliability of delivery by our contractors, and any failure in meeting our customer's delivery schedules can impact our relationship with customers and may result in cancellation of existing or future orders which may have an adverse impact on our operations.

Further, disruptions of transportation services due to weather-related problems, strikes, lock-outs, inadequacies in the road infrastructure, or other events could impair ability to procure raw materials on time. Any such disruptions could materially and adversely affect our business, financial condition and results of operations.

# 52. The acquisition of other companies, businesses or technologies could result in operating difficulties, dilution and other adverse consequences.

As part of our growth strategy, we, from time to time, pursue acquisitions to expand our business operations and geographical reach. While we are currently not in negotiations to make any strategic acquisitions, we may consider making acquisitions in the future to increase the scope of our business.

The process of integrating an acquired company, their brand or technology into our organization involves certain risks and may create unforeseen operating difficulties and expenditures, including:

- difficulties in integrating the operations, brands, technologies, services and personnel of the acquired businesses;
- ineffectiveness or incompatibility of acquired technologies or services with our existing systems and processes
- our inability to source additional financing required to make contingent payments, in a timely or cost efficient manner;
- potential loss of key employees of acquired businesses and cultural challenges associated with integrating employees from the acquired company into our organization;
- inability to maintain the key business relationships and the reputation of acquired businesses;
- responsibility for the liabilities of acquired businesses;
- diversion of our management's attention from other business concerns;
- managing the increased scope and complexity of our operations; and
- entering new distribution channels, categories or markets in which we have limited or no experience.

Additionally, foreign acquisitions involve additional risks to those described above, including those related to integrating operations across different cultures and languages, currency fluctuation risks and in particular, economic, political and regulatory risks associated with specific countries. For further risks associated with our proposed growth in foreign markets, see "Risk Factors- We may face an adverse impact on our international sales and earnings as a result of risks associated with our international sales and multi-location operations in various geographies." on page 50.

Once we complete acquisitions, we may need to incur capital expenditures to maintain the acquired business and comply with regulatory requirements. The costs and liabilities involved in connection with the acquisitions and the subsequent integration process may exceed those anticipated. Moreover, the anticipated benefit of many of our future acquisitions may not materialize within the anticipated timeframe, or at all. Any failure to achieve successful integration of such acquisitions or investments could have a material adverse effect on our business, financial condition and results of operations. Future acquisitions could result in potentially dilutive issuances of our equity securities, the incurrence of debt, contingent liabilities or amortization expenses, or write-offs of goodwill, any of which could harm our financial condition and may have an adverse impact on the price of our Equity Shares.

# 53. Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements.

Our Company has never declared and paid dividend till this point in time since inception. Our Company's ability to pay dividends in the future will depend on our earnings, financial condition, cash flow, working capital requirements, capital expenditure and restrictive covenants of our financing arrangements. The declaration and payment of dividends will be recommended by the Board of Directors and approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act, 2013. We may retain all future earnings, if any, for use in the operations and expansion of the business. As a result, we may not declare dividends in future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board and will depend on factors that our Board deems relevant, including among others, our future earnings, financial condition, cash requirements, business prospects and any other financing arrangements. For further details, please refer "Dividend Policy" on page 275. We cannot assure you that we will be able to pay dividends in the future. Accordingly, realization of a gain on shareholders' investments will depend on the appreciation of the price of the Equity Shares. There is no guarantee that our Equity Shares will appreciate in value.

### 54. We are subject to foreign exchange rate fluctuations and the use of hedging instruments by us could result in financial losses that could adversely affect our results of operations and cash flows.

Our Company derives a significant part of its revenue from export operations. We export our products and received sale proceeds in foreign currency. Further at times we also import some of the raw material required in our manufacturing process. Changes in value of currencies with respect to the Rupee may cause fluctuations in our operating results expressed in Rupees. We are exposed to foreign exchange rate fluctuations (mainly in US\$, Euro and AED) in respect of (i) revenue from overseas business in foreign denominations; (ii) currency translation losses for the purpose of preparing our consolidated financial statements (which are presented in Indian Rupees), on account of our global operations; and (iii) value of our foreign assets. Our net foreign exchange gain/(loss) for the six months period ended September 30, 2023 (on a consolidated basis) and Fiscals 2023, 2022, and 2021 (on a standalone basis), as per our Restated Financial Statements was ₹1.42 million, ₹9.29 million, ₹2.50 million and ₹8.16 million, respectively and constituted 0.16%, 0.79%, 0.22% and 0.77% of our revenue from operations for six months period ended September 30, 2023 and Fiscals 2023, 2022 and 2021, respectively.

Our revenues, operating expenses and finance costs are influenced by the currencies of those countries where we manufacture and/or sell our products. The exchange rate between the Indian Rupee and these currencies, primarily the US\$, Euro and AED have fluctuated in the past and our results of operations have been impacted by such fluctuations in the past and may be impacted by such fluctuations in the future. For example, during times of strengthening of the Indian Rupee, we expect that our overseas sales and revenues will generally be negatively impacted. However, the effect of depreciation in the Indian Rupee may not be sustained or may not show an appreciable impact on our results of operations in any given financial period due to other variables impacting our business and results of operations during the same period. Moreover, as certain borrowing arrangements availed by certain of our foreign Subsidiaries are foreign currency denominated, we expect that our cost of borrowing as well as our cost of raw materials and components incurred by our foreign Subsidiaries may rise during a sustained depreciation of the relevant foreign currency against the Indian Rupee.

While we seek to pass on all losses on account of foreign currency fluctuations to our customers, our ability to foresee future foreign currency fluctuations is limited. In relation to our products which are priced in foreign currencies, the strengthening of these currencies against the Indian Rupee results in gains and the weakening of these currencies results in losses for our Company. We typically agree to renegotiate/reset prices of our products on a periodic basis including adjustments on account of currency fluctuations beyond a specified range, which may vary between customers, depending on terms negotiated with such customers from time to time. The said permitted adjustments in our prices are generally effected with a prospective effect and may not be adequate to fully set-off the effect of foreign currency fluctuations, which may result, as earlier mentioned, in either losses or gains for our Company.

If, in the future, foreign exchange rates or interest rates move contrary to our expectations, or if our risk management procedures prove to be inadequate, we could incur derivative-related or other charges and opportunity losses independent of the relative strength of our business, which could affect our results of operations, financial condition and cash flows.

# 55. Information relating to our operational capacities and the historical capacity utilization of our Manufacturing Facilities included in this Draft Red Herring Prospectus is based on various assumptions and estimates and future production and capacity utilization may vary.

Information relating to our operational capacities and the historical capacity utilization of our manufacturing facilities included in this Draft Red Herring Prospectus is based on various assumptions and estimates of our management, including past production mix, installed capacity information and standard capacity calculation practices that have been taken into account by the chartered engineer in the calculation of our capacity. These details have been certificated by way of certificates dated January 30, 2024 from Sam Surendran, independent chartered engineer. Actual utilization rates may differ from the estimated operational capacities or historical estimated capacity utilization information of our facilities.

#### 59. We will continue to be controlled by our Promoters and Promoter Group after the completion of the Offer.

As on the date of this Draft Red Herring Prospectus, our Promoters and Promoter Group collectively hold 92.64% of the paid-up Equity Share capital of our Company. Post-Offer, the Promoters and Promoter Group will continue to collectively hold substantial shareholding in our Company. For details of their shareholding pre and post-Offer, see "Capital Structure" on page 102. After the completion of the Offer, by virtue of their shareholding our Promoters and Promoter Group will continue to exercise control over us, including being able to influence the composition of our Board and influence matters requiring shareholder approval. Our Promoters and Promoter Group may take or block actions with respect to our business, which may conflict with our interests or the interests of our minority shareholders. Through their influence, our Promoters and Promoter Group may be in a position to delay, defer or cause a change of our control or a change in our capital structure, delay, defer or cause a merger, consolidation, takeover or other business combination involving us, discourage or encourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of us.

# 56. The availability of counterfeit products, our failure to keep our technical knowledge confidential, or our ability to obtain and protect our intellectual properties may have adverse effects on our business and results of operations.

Entities could pass off their own products as ours, including producing counterfeit products. As a result, our market share could be reduced due to replacement of demand for our products and any deficiency in the quality of the counterfeit products will adversely affect our reputation and goodwill with customers. The proliferation of counterfeit and pirated products, and the time and attention lost to defending claims and complaints about counterfeit products could have an adverse effect on our goodwill and our business prospects, while our results of operations and financial condition could suffer. Further, our technical knowledge and our formulations are significant independent assets that are guarded as trade secret and may not be adequately protected by intellectual property rights. As a result, we cannot be certain that our technical knowledge and formulations will remain confidential in the long run.

Furthermore, some of our key employees have access to confidential design and product information. We have not entered into any non-disclosure agreement with our employees. There can be no assurance that such employees will not leak such information to our customers or that we will be able to successfully enforce such agreements. If a competitor is able to reproduce or otherwise capitalize on our technology, it may be difficult, expensive or impossible for us to obtain necessary legal protection. The illegal use or passing off of our trademarks or logos by third parties or any negative publicity about our brand(s) could affect our reputation which in turn, affects our ability to attract and/or retain customers. Failure to successfully enforce our intellectual property rights, or any leak of confidential technical information may have an adverse effect on our business, results of operations and cash flows.

# 57. The Offer Price, market capitalization to total revenue multiple and price to earnings ratio based on the Offer Price of our Company, may not be indicative of the market price of the Equity Shares on listing or thereafter.

The Offer Price of the Equity Shares is proposed to be determined through a book-building process. The market price of the Equity Shares, market capitalization to total revenue multiple and price to earnings ratio based on the Offer Price may be subject to significant fluctuations in response to, among other factors, variations in our operating results, market conditions specific to the industry we operate in, developments relating to India, volatility in securities markets in jurisdictions other than India, variations in the growth rate of financial indicators, variations in revenue or earnings estimates by research publications, and changes in economic, legal and other regulatory factors. Consequently, the price of our Equity Shares may be volatile, and you may be unable to resell your Equity Shares at or above the Offer Price, or at all. There has been significant volatility in the Indian stock markets in the recent past, and our Equity Share price could fluctuate significantly because of market volatility. A decrease in the market price of our Equity Shares could cause investors to lose some or all of their investment.

# 58. Significant differences exist between Ind AS and other accounting principles, such as Indian GAAP, IFRS and U.S. GAAP, which may be material to investors' assessments of our financial condition, result of operations and cash flows.

Our Restated Summary Statements of assets and liabilities, restated summary statements of profit and loss(including other comprehensive income), cash flows and changes in equity for the six months period ended September 30, 2023 and Fiscals 2023, 2022 and 2021 have been prepared in accordance with the Ind AS. We have not attempted to quantify the impact of US GAAP, IFRS or any other system of accounting principles on the financial data included in this Draft Red Herring Prospectus, nor do we provide a reconciliation of our financial statements to those of US GAAP, IFRS or any other accounting principles. US GAAP and IFRS differ in significant respects from Ind AS and Indian GAAP. Accordingly, the degree to which the Restated Standalone and Consolidated Financial Statements included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Ind AS, Indian GAAP and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited.

## 59. If we are unable to establish and maintain an effective internal controls and compliance system, our business and reputation could be adversely affected.

Effective internal controls are necessary for us to prepare reliable financial reports and effectively avoid fraud. Moreover, any internal controls that we may implement, or our level of compliance with such controls, may deteriorate over time, due to evolving business conditions. If internal control weaknesses are identified, our actions may not be sufficient to correct such internal control weakness. There can be no assurance that additional deficiencies in our internal controls will not arise in the future, or that we will be able to implement and continue to maintain adequate measures to rectify or mitigate any such deficiencies in our internal controls. Such instances may also adversely affect our reputation, thereby adversely impacting our business, cash flows, results of operations and financial condition.

#### 60. The average cost of acquisition of Equity Shares by our Promoters could be lower than the floor price.

Our Promoters average cost of acquisition of Equity Shares in our Company may be lower than the Floor Price of the Price Band as may be decided by the Company in consultation with the BRLM. For further details regarding

average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer chapter title "Capital Structure" beginning on page 102 of this Draft Red Herring Prospectus.

#### EXTERNAL RISK FACTORS

## 61. Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws, may adversely affect our business, prospects, cash flows and results of operations.

Our business and financial performance could be materially adversely affected by changes in the laws, rules, regulations or directions applicable to us and our general and microfinance businesses, or the interpretations of such existing laws, rules and regulations, or the promulgation of new laws, rules and regulations. The GoI has announced the interim union budget for the Fiscal 2024 ("Finance Bill") which has introduced various amendments. The Finance Bill is yet to received assent from the President of India. Further from June 1, 2023, the Federal UAE CT law is effective and applicable to our subsidiary TTLLC. The income of our subsidiary, TTLLC will be taxed at a rate of 9%.

We have not fully determined the impact of these recent and proposed laws and regulations on our business. We cannot predict whether any amendments made pursuant to the Finance Act would have an adverse effect on our business, financial condition and results of operations. Unfavorable changes in or interpretations of existing, or the promulgation of new, laws, rules and regulations including foreign investment and stamp duty laws governing our business and operations could result in us being deemed to be in contravention of such laws and may require us to apply for additional approvals.

The Government has recently introduced (a) the Code on Wages, 2019 ("Wages Code"); (b) the Code on Social Security, 2020 ("Social Security Code"); (c) the Occupational Safety, Health and Working Conditions Code, 2020; and (d) the Industrial Relations Code, 2020, which consolidate, subsume and replace numerous existing central labour legislations. While the rules for implementation under these codes have not been notified, we are yet to determine the impact of all or some such laws on our business and operations which may restrict our ability to grow our business in the future and increase our expenses. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy in the jurisdictions in which we operate, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current business or restrict our ability to grow our business in the future. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations, financial condition and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current businesses or restrict our ability to grow our businesses in the future. For instance, the Supreme Court of India has in a decision clarified the components of basic wages which need to be considered by companies while making provident fund payments, which resulted in an increase in the provident fund payments to be made by companies. Any such decisions in future or any further changes in interpretation of laws may have an impact on our results of operations.

## 62. If we are unable to manage our growth or execute our strategies effectively, our business and prospects may be materially and adversely affected.

Our revenue and our business operations have grown in recent years. We may not be able to sustain these rates of growth in future periods due to a number of factors, including, among others, our execution capability, our ability to maintain customer satisfaction, macroeconomic factors out of our control, competition within India's tyre industry, the greater difficulty of growing at sustained rates from a larger revenue base, our inability to control our expenses and the availability of resources for our growth. In addition, our anticipated expansion will place a significant strain on our management, systems and resources. Our development and expansion strategies will require substantial managerial efforts and skills and the incurrence of additional expenditures and may subject us to new or increased risks. Further, pursuing these strategies may require us to expand our operations through

internal development efforts as well as partnerships, joint ventures, investments and acquisitions. We may not be able to efficiently or effectively implement our growth strategies or manage the growth of our operations, and any failure to do so may limit future growth and hamper our business strategies.

#### 63. Recent global economic conditions have been challenging and continue to affect the Indian market.

The Indian economy and its securities markets are influenced by economic developments and volatility in securities markets in other countries. Investors' reactions to developments in one country may have adverse effects on the market price of securities of companies located in other countries, including India. The COVID-19 pandemic has caused an economic downturn in several major economies and generated volatility in, and general adverse impact on, the global securities markets, including in India; Further, it is not possible for us to predict the extent and duration of this volatility and adverse impact on the global or Indian securities markets, including any possible impact on our Equity Shares. Negative economic developments, such as rising fiscal or trade deficits, or a default on national debt, in other emerging market countries may also affect investor confidence and cause increased volatility in Indian securities markets and indirectly affect the Indian economy in general. Any worldwide financial instability could also have a negative impact on the Indian economy, including the movement of exchange rates and interest rates in India and could then adversely affect our business, financial performance and the price of our Equity Shares. Further deterioration in the global economy as a result of COVID-19 or the Russia-Ukraine conflict or otherwise, or the perception that such deterioration could occur, may continue to adversely affect global economic conditions and the stability of global financial markets, and may significantly reduce global market liquidity and restrict the ability of key market participants to operate in certain financial markets. Any of these factors could depress economic activity and restrict our access to capital, which could adversely affect our business, financial condition, cash flows and results of operations and reduce the price of our Equity Shares. Any financial disruption could materially and adversely affect our business, results of operations, Shareholders' Equity and the price of our Equity Shares.

## 64. Political, economic or other factors that are beyond our control may have an adverse effect on our business and results of operations.

The Indian economy and its securities markets are influenced by economic developments and volatility in securities markets in other countries. Investors' reactions to developments in one country may have adverse effects on the market price of securities of companies located elsewhere, including India. Adverse economic developments, such as rising fiscal or trade deficit, in other emerging market countries may also affect investor confidence and cause increased volatility in Indian securities markets and indirectly affect the Indian economy in general. Any of these factors could depress economic activity and restrict our access to capital, which could have an adverse effect on our business, financial condition and results of operations and reduce the price of our Equity Shares. Any financial disruption could have an adverse effect on our business, future financial performance, shareholders' equity and the price of our Equity Shares.

The war in Ukraine has contributed to rising rates of inflation, including in India. In response to the rising rates of inflation, various central banks, including the RBI has increased interest rates, resulting in increased cost of credit. Further deterioration in the global economy because of the Russia-Ukraine conflict, any significant escalation of an existing or new pandemic or otherwise, or the perception that such deterioration or escalation could occur, may continue to adversely affect global economic conditions and the stability of global financial markets, and may significantly reduce global market liquidity and restrict the ability of key market participants to operate in certain financial markets.

We are dependent on domestic, regional and global economic and market conditions particularly North America and Europe, where most of our revenue from operations is generated. Our performance, growth and market price of our Equity Shares are and will be dependent to a large extent on the health of the economy in which we operate. There have been periods of slowdown in the economic growth of India. Demand for our solutions may be adversely affected by an economic downturn in domestic, regional and global economies. Economic growth in the countries in which we operate is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates, and annual rainfall which affects agricultural production. Consequently, any future slowdown in the Indian economy could harm our business, results of operations and

financial condition. Also, a change in the government or a change in the economic and deregulation policies could adversely affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

## 65. Natural or man-made disasters, fires, epidemics, pandemics, acts of war, terrorist attacks, civil unrest and other events could materially and adversely affect our business.

Natural disasters (such as typhoons, flooding and earthquakes), epidemics, pandemics such as COVID-19 and man-made disasters, including acts of war, terrorist attacks and other events, many of which are beyond our control, may lead to economic instability, including in India or globally, which may in turn materially and adversely affect our business, financial condition and results of operations. Our operations may be adversely affected by fires, natural disasters and/or severe weather, which can result in damage to our property or inventory and generally reduce our productivity and may require us to evacuate personnel and suspend operations. Any terrorist attacks or civil unrest as well as other adverse social, economic and political events in India or countries to who we sell our products could have a negative effect on us. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the price of the Equity Shares. A number of countries in Asia, including India, as well as countries in other parts of the world, are susceptible to contagious diseases and, for example, have had confirmed cases of diseases such as the highly pathogenic H7N9, H5N1 and H1N1 strains of influenza in birds and swine and more recently, the COVID-19 virus. Any future outbreaks of COVID-19 virus or a similar contagious disease could adversely affect the global economy and economic activity in the region. As a result, any present or future outbreak of a contagious disease could have a material adverse effect on our business and the trading price of the Equity Shares.

## 66. A downgrade in ratings of India and other jurisdictions we operate in may affect the trading price of the Equity Shares.

Our borrowing costs and our access to the debt capital markets depend significantly on the credit ratings of India. Any adverse revisions to credit ratings for India and other jurisdictions we operate in by international rating agencies may adversely impact our ability to raise additional financing. This could have an adverse effect on our ability to fund our growth on favorable terms and consequently adversely affect our business and financial performance and the price of the Equity Shares.

#### 67. Financial instability in other countries may cause increased volatility in Indian financial markets.

The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, including conditions in the United States, Europe and certain emerging economies in Asia. Financial turmoil in Asia, Russia and elsewhere in the world in recent years has adversely affected the Indian economy. Any worldwide financial instability may cause increased volatility in the Indian financial markets and, directly or indirectly, adversely affect the Indian economy and financial sector and us. Although economic conditions vary across markets, loss of investor confidence in one emerging economy may cause increased volatility across other economies, including India.

Financial instability in other parts of the world could have a global influence and thereby negatively affect the Indian economy. Financial disruptions could materially and adversely affect our business, prospects, financial condition, results of operations and cash flows. Further, economic developments globally can have a significant impact on our principal markets. Concerns related to a trade war between large economies may lead to increased risk aversion and volatility in global capital markets and consequently have an impact on the Indian economy. Following the United Kingdom's exit from the European Union ("Brexit"), there remains significant uncertainty around the terms of their future relationship with the European Union including trade agreements between the United Kingdom and European Union and, more generally, as to the impact of Brexit on the general economic conditions in the United Kingdom and the European Union and any consequential impact on global financial markets. For example, Brexit increased the volatility in foreign exchange rate movements and the value of equity and debt investments.

In addition, China is one of India's major trading partners and there are rising concerns of a possible slowdown in the Chinese economy as well as a strained relationship with India, which could have an adverse impact on the trade relations between the two countries. In response to such developments, legislators and financial regulators in the United States and other jurisdictions, including India, implemented a number of policy measures designed to add stability to the financial markets. However, the overall long-term effect of these and other legislative and regulatory efforts on the global financial markets is uncertain, and they may not have the intended stabilizing effects. Any significant financial disruption could have a material adverse effect on our business, financial condition and results of operation. These developments, or the perception that any of them could occur, have had and may continue to have a material adverse effect on global economic conditions and the stability of global financial markets and may significantly reduce global market liquidity, restrict the ability of key market participants to operate in certain financial markets or restrict our access to capital. This could have a material adverse effect on our business, financial condition and results of operations and reduce the price of the Equity Shares.

#### 68. We are subject to changes in Indian and international taxation laws and their interpretation.

Any change in Indian and tax laws in UAE could adversely affect our operations. The GoI announced the union budget for Fiscal 2024 and the finance bill in the Lok Sabha on February 1, 2023. The finance bill has received assent from the President of India on March 30, 2023 and has been enacted as the Finance Act, 2023. The Finance Act, 2023 proposes various amendments to taxation laws in India. Further from June 1, 2023, the Federal UAE CT law is effective and applicable to our subsidiary TTLLC. The income of our subsidiary TTLLC will be taxed at a rate of 9%.

Any such and future amendments may affect certain benefits such as exemption for income earned by way of dividend from investments in other domestic companies and units of mutual funds, exemption for interest received in respect of tax-free bonds, and long-term capital gains on equity shares if withdrawn by the statute in the future, and the same may no longer be available to us. Furthermore, unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations including foreign investment laws governing our business, operations, and group structure could result in us being deemed to be in contravention of such laws or may require us to apply for additional approvals. We may incur increased costs relating to compliance with such new requirements, which may also require management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent, may be time consuming as well as costly for us to resolve and may affect the viability of our current business or restrict our ability to grow our business in the future.

Similarly, the Finance Act, 2020, had notified changes and provided a number of amendments to the direct and indirect tax regime, including, without limitation, a simplified alternate direct tax regime and exemption from dividend distribution tax ("DDT"), in respect of dividends declared, distributed or paid by a domestic company after March 31, 2020. We cannot predict whether any new tax laws or regulations impacting our operations will be enacted, what the nature and impact of the specific terms of any such laws or regulations will be or whether, if at all, any laws or regulations would have an adverse effect on our business.

## 69. If inflation were to rise in India, we might not be able to increase the prices of our products at a proportional rate in order to pass costs on to our customers thereby reducing our margins.

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of wages and other expenses relevant to our business. High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to adequately pass on to our clients, whether entirely or in part, and may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase the price of our products to pass the increase in costs on to

our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected.

Further, the GoI has previously initiated economic measures to combat high inflation rates, and it is unclear whether these measures will remain in effect. There can be no assurance that Indian inflation levels will not worsen in the future.

#### 70. After this Offer, the price of the Equity Shares may be volatile.

The Offer Price will be determined by our Company in consultation with the Book Running Lead Manager, based on the Bids received in compliance with Chapter II of the SEBI ICDR Regulations, and it may not necessarily be indicative of the market price of the Equity Shares after this Offer is complete. The price of the Equity Shares on NSE and BSE may fluctuate after this Offer as a result of several factors, including:

- volatility in the Indian and the global securities market or prospects for our business and the sectors in which we compete;
- the valuation of publicly traded companies that are engaged in business activities similar to us;
- volatility in the Rupee's value relative to the U.S. dollar, the Euro and other foreign currencies;
- our Company's profitability and performance;
- perceptions about our Company's future performance or the performance of Indian banks in general;
- the performance of our Company's competitors and the perception in the market about investments in the banking sector;
- adverse media reports about our Company or the Indian manufacturing sector;
- a comparatively less active or illiquid market for the Equity Shares;
- changes in the estimates of our Company's performance or recommendations by financial analysts;
- significant developments in India's economic liberalization and deregulation policies;
- inclusion or exclusion of our Company in indices;
- significant developments in India's fiscal regulations;
- any other political or economic factors; and
- COVID-19 related measures undertaken by the GoI.

We cannot assure you that you will be able to resell your Equity Shares at or above the Offer Price. There can be no assurance that an active trading market for the Equity Shares will be sustained after this Offer, or that the price at which the Equity Shares have historically traded will correspond to the price at which the Equity Shares will trade in the market subsequent to this Offer.

# 71. Holders of Equity Shares may be restricted in their ability to exercise pre-emptive rights under Indian law and thereby may suffer future dilution of their ownership position.

Under the Companies Act, a company having share capital and incorporated in India must offer its holders of equity shares pre-emptive rights to subscribe and pay for a proportionate number of equity shares to maintain their existing ownership percentages before the issuance of any new equity shares, unless the pre-emptive rights have been waived by adoption of a special resolution. However, if the laws of the jurisdiction in which the investors are located in do not permit the investors to exercise their pre-emptive rights, without our filing an offering document or registration statement with the applicable authority in such jurisdiction, the investors will be unable to exercise their pre-emptive rights unless we make such a filing.

72. Investors will be subject to market risks until the Equity Shares credited to the investor's demat account are listed and permitted to trade. There is no guarantee that the Equity Shares will be listed, or continue to be listed, on the Indian stock exchanges in a timely manner, or at all, and prospective investors will not be able to immediately sell the Equity Shares held by them on the Stock Exchange.

Investors can start trading the Equity Shares allotted to them only after they have been credited to an investor's demat account, are listed and permitted to trade. In accordance with Indian law and practice, final approval for listing and trading of our Equity Shares will not be granted until after the Equity Shares have been issued and allotted. Such approval will require the submission of all other relevant documents authorizing the issuance of the Equity Shares. Accordingly, there could be a failure or delay in listing the Equity Shares on NSE and BSE, which would adversely affect your ability to sell the Equity Shares. Since the Equity Shares are currently traded on the

BSE and the NSE, investors will be subject to market risk from the date they pay for the Equity Shares to the date when trading approval is granted for the same. Further, there can be no assurance that the Equity Shares allocated to an investor will be credited to the investor's demat account in a timely manner or that trading in the Equity Shares will commence in a timely manner.

#### 73. An investment in the Equity Shares is subject to general risks related to investments in Indian Companies.

Our Company is incorporated in India and almost all of our assets and employees are located in India. Consequently, our business, results of operations, financial condition and the market price of the Equity Shares will be affected by changes in interest rates in India, policies of the Government of India, including taxation policies along with policies relating to industry, political, social and economic developments affecting India.

#### 74. Investors may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares in an Indian company is generally taxable in India. A securities transaction tax ("STT") is levied on and collected by an Indian stock exchange on which equity shares are sold. Any gain realized on the sale of listed equity shares held for more than 12 months may be subject to long-term capital gains tax in India at the specified rates depending on certain factors, such as STT paid, the quantum of gains and any available treaty exemptions. Accordingly, you may be subject to payment of long-term capital gains tax in India, in addition to payment of STT, on the sale of any Equity Shares held for more than 12 months. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Further, any gain realized on the sale of our Equity Shares held for a period of 12 months or less will be subject to short-term capital gains tax in India. While non-residents may claim tax treaty benefits in relation to such capital gains income, generally, Indian tax treaties do not limit India's right to impose tax on capital gains arising from the sale of shares of an Indian company. There may be no certainty on the impact of the new bills on tax laws or other regulations, which may adversely affect the Company's business, financial condition, results of operations or on the industry in which we operate. Investors are advised to consult their own tax advisors and to carefully consider the potential tax consequences of owning Equity Shares.

# 75. Fluctuation in the exchange rate between the Indian Rupee and foreign currencies may have an adverse effect on the value of our Equity Shares, independent of our operating results.

On listing, our Equity Shares will be quoted in Indian Rupees on the Stock Exchanges. Any dividends in respect of our Equity Shares will also be paid in Indian Rupees and subsequently converted into the relevant foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time that it takes to undertake such conversion may reduce the net dividend to foreign investors. In addition, any adverse movement in currency exchange rates during a delay in repatriating outside India the proceeds from a sale of Equity Shares, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares may reduce the proceeds received by equity shareholders. For example, the exchange rate between the Rupee and the U.S. dollar has fluctuated substantially in recent years and may continue to fluctuate substantially in the future, which may have an adverse effect on the trading price of our Equity Shares and returns on our Equity Shares, independent of our operating results.

# 76. Foreign investors are subject to restrictions prescribed under Indian laws that may limit their ability to transfer shares and thus our ability to attract foreign investors, which may have an adverse impact on the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares is not in compliance with such pricing guidelines or reporting requirements or falls under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection or a tax clearance certificate from the income tax authority. We cannot assure investors that any required approval from the RBI or any other government agency can be obtained on any particular terms or at all. For further

information, also see "Restrictions on Foreign Ownership of Indian Securities" and "Offer Procedure", beginning on pages 365 and 360 respectively, of this Draft Red Herring Prospectus. Our ability to attract further foreign investment, or the ability of foreign investors to transact in the Equity Shares may accordingly be limited, which may also have an impact on the market price of the Equity Shares

77. QIBs and Non-Institutional Bidders are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after the submission of their Bid, and Retail Individual Bidders are not permitted to withdraw their Bids after the Bid/Offer Closing Date.

Pursuant to the SEBI ICDR Regulations, QIBs and Non—Institutional Bidders are required to pay the Bid Amount on submission of the Bid and are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid. Retail Individual Bidders can revise their Bids during the Bid/Offer Period and withdraw their Bids until the Bid/Offer Closing Date. While we are required to complete Allotment, within three Working Days from the Bid/Offer Closing Date or such other period as may be prescribed by the SEBI, events affecting the investors' decision to invest in the Equity Shares, including adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operations, cash flows or financial condition may arise between the date of submission of the Bid and Allotment. We may complete the Allotment of the Equity Shares even if such events occur, and such events may limit the Bidders ability to sell the Equity Shares Allotted pursuant to the Offer or cause the trading price of the Equity Shares to decline on listing.

78. Pursuant to listing of the Equity Shares, we may be subject to pre-emptive surveillance measures like Additional Surveillance Measure ("ASM") and Graded Surveillance Measures ("GSM") by the Stock Exchanges in order to enhance market integrity and safeguard the interest of investors.

SEBI and the Stock Exchanges have introduced various pre-emptive surveillance measures in order to enhance market integrity and safeguard the interests of investors, including ASM and GSM. ASM and GSM are imposed on securities of companies based on various objective criteria such as significant variations in price and volume, concentration of certain client accounts as a percentage of combined trading volume, average delivery, securities which witness abnormal price rise not commensurate with financial health and fundamentals such as earnings, book value, fixed assets, net worth, price / earnings multiple and market capitalization, among others.

Upon listing, the trading of our Equity Shares would be subject to differing market conditions as well as other factors which may result in high volatility in price, low trading volumes, and a large concentration of client accounts as a percentage of combined trading volume of our Equity Shares. The occurrence of any of the abovementioned factors or other circumstances may trigger any of the parameters prescribed by SEBI and the Stock Exchanges for placing our securities under the GSM and/or ASM framework or any other surveillance measures, which could result in significant restrictions on trading of our Equity Shares being imposed by SEBI and the Stock Exchanges. These restrictions may include requiring higher margin requirements, requirement of settlement on a trade for trade basis without netting off, limiting trading frequency, reduction of applicable price band, requirement of settlement on gross basis or freezing of price on upper side of trading, as well as the mentioning of our Equity Shares on the surveillance dashboards of the Stock Exchanges. The imposition of these restrictions and curbs on trading may have an adverse effect on market price, trading and liquidity of our Equity Shares and on the reputation and conditions of our Company.

In the event our Equity Shares are subject to such pre-emptive surveillance measures implemented by any of the Stock Exchanges, we may be subject to certain additional restrictions in connection with trading of our Equity Shares and the same may in cause disruptions in the development of an active trading market for our Equity Shares.

79. Any future issuance of Equity Shares, or convertible securities or other equity linked securities by us may dilute your shareholding and any sale of Equity Shares by shareholders with significant shareholding may adversely affect the trading price of the Equity Shares.

Any future issuance of the Equity Shares, convertible securities or securities linked to the Equity Shares by us, may dilute your shareholding in our Company, adversely affect the trading price of the Equity Shares and our ability to raise capital through an issue of our securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares. We cannot assure you that we will not issue additional Equity Shares. The disposal of Equity Shares by shareholders with significant shareholding or the perception that such sales may occur may significantly affect the trading price of the Equity Shares. There can be no assurance that we will not issue Equity Shares or securities linked to Equity Shares or that our Shareholders will not dispose of, pledge or encumber their Equity Shares in the future.

#### SECTION - III INTRODUCTION

#### THE OFFER

The following table summarizes details of the Offer

Offer of Equity Shares (1)	Up to [•] Equity Shares, aggregating up to ₹ 2,300 million
of which:	1 1 1 1 2 3 66 6 6 7
Fresh Issue (1) (2)	Up to [•] Equity Shares, aggregating up to ₹ 2,000 million
Offer for Sale (3)	Up to [•] Equity Shares, aggregating up to ₹ 300 million by
	the Selling Shareholders.
The Offer^ comprises of:	
A. QIB Portion (4)(5)	Not less than [●] Equity Shares aggregating to ₹ [●] million
of which:	
(i) Anchor Investor Portion	Up to [●] Equity Shares
(ii) Net QIB Portion (assuming Anchor	Up to [●] Equity Shares
Investor Portion is fully subscribed)	
of which:	
a. Mutual Fund Portion	Up to [●] Equity Shares
b. Balance for all QIBs including Mutual	Up to [●] Equity Shares
Funds	
B. Non-Institutional Portion <sup>(6)</sup>	Not more than [•] Equity Shares aggregating to ₹ [•] million
of which:	
One-third of the Non-Institutional Portion	Up to [●] Equity Shares
available for allocation to Bidders with an	
application size of more than ₹ 200,000 to ₹	
1,000,000	The filth the city
Two-third of the Non-Institutional Portion	Up to [●] Equity Shares
available for allocation to Bidders with an	
application size of more than ₹ 1,000,000  C. Retail Portion (5)	N
C. Retail Portion (5)	Not more than [•] Equity Shares aggregating to ₹ [•] million
Due and most Offen Fanita Change	
Pre and post-Offer Equity Shares	20 650 272 Equity Shores
Equity Shares outstanding prior to the Offer (as	30,659,272 Equity Shares
at the date of this Draft Red Herring Prospectus)	
Equity Shares outstanding post the Offer	[•] Equity Shares
Equity Shares outstanding post the Offer	[ ] Equity Shares
Use of Net Proceeds	See "Objects of the Offer" on page 121 for information on
OSC OF THE FIRECUS	the use of proceeds arising from the Fresh Issue. Our
	Company will not receive any proceeds from the Offer for
	Sale.

<sup>^</sup> Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.

- (1) Our Company, in consultation with the BRLM, may consider a Pre-IPO Placement. In the event the Pre-IPO Placement is undertaken, the Fresh Issue size will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of SCRR.
- (2) The Offer has been authorized by a resolution of our Board dated January 31, 2024, and the Fresh Issue has been authorized by a special resolution of our Shareholders passed on January 31, 2024. Further, our Board

- has taken on record the approval for the Offer for Sale by the Selling Shareholders pursuant to its resolution dated February 9, 2024.
- (3) The Selling Shareholders have authorised and confirmed their participation in the Offer for Sale as stated below. Each of the Selling Shareholders, severally and not jointly, confirms that their respective portion of the Offered Shares are eligible to be offered for sale in the Offer in accordance with Regulation 8 and Regulation 8A of the SEBI ICDR Regulations, to the extent applicable to it, as on the date of this Draft Red Herring Prospectus.

Name of the Selling Shareholder	Equity Shares offered in the	Date of consent letter
	Offer for Sale	
Dr. Kalamparambil Varkey Tolin	Up to [●] Equity Shares,	January 31, 2024
	aggregating up to ₹ 150 million	
Jerin Tolin	Up to [●] Equity Shares,	January 31, 2024
	aggregating up to ₹ 150 million	•
Total	Up to [●] Equity Shares,	-
	aggregating up to ₹ 300 million	

For details, see "Other Regulatory and Statutory Disclosures – Authority for the Offer" on page 336.

- (4) Our Company in consultation with the BRLM, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. The QIB Portion will be accordingly reduced for the shares allocated to Anchor Investors. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription in the Anchor Investor Portion, the remaining Equity Shares shall be added back to the Net QIB Portion. Further, 5% of the QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. However, if the aggregate demand from Mutual Funds is less than as specified above, the balance Equity Shares available for Allotment in the Mutual Fund Portion will be added to the QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For details, see "Offer Procedure" beginning on page 360.
- (5) Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in the Non-Institutional Portion or the Retail Portion, would be allowed to be met with spill over from any other category or combination of categories at the discretion of our Company and Selling Shareholders, in consultation with the BRLM and the Designated Stock Exchange. Under-subscription, if any, in the Net QIB Portion would not be allowed to be met with spill-over from other categories or a combination of categories. In the event of under-subscription in the Offer, subject to receiving minimum subscription as described in "Terms of the Offer Minimum Subscription" on page 334 and compliance with Rule 19(2)(b) of the SCRR, the Allotment for the valid Bids will be made in the first instance towards subscription for 100% of the Fresh Issue. If there remain any balance valid Bids in the Offer, the Allotment for the balance valid Bids will be made towards the Offered Shares in such manner as specified in the Offer Agreement. For further details, see "Offer Structure" beginning on page 356.
- (6) The Equity Shares available for allocation to NIBs under the Non-Institutional Portion, shall be subject to the following, and in accordance with the SEBI ICDR Regulations: (i) one-third of the portion available to NIBs shall be reserved for Bidders with an application size of more than ₹200,000 and up to ₹1,000,000, and (ii) two-third of the portion available to NIBs shall be reserved for Bidders with application size of more than ₹1,000,000, provided that the unsubscribed portion in either of the aforementioned sub-categories may be allocated to applicants in the other sub-category of NIBs.

Allocation to all categories, except the Anchor Investor Portion, Non-Institutional Portion and the Retail Portion, shall be made on a proportionate basis subject to valid Bids received at or above the Offer Price, as applicable. The allocation to each RIB and NIB shall not be less than the minimum Bid Lot, subject to availability of Equity Shares in the Retail Portion and the Non- Institutional Portion, respectively, and the remaining available Equity Shares, if any, shall be allocated on a proportionate basis in accordance with the conditions specified in the SEBI ICDR Regulations. Allocation to Anchor Investors shall be on a discretionary basis in accordance with the SEBI ICDR Regulations. For further details, see "Offer Procedure" and "Terms of the Offer" beginning on pages 360 and 349 respectively.

## SUMMARY OF FINANCIAL STATEMENTS

The following tables set forth the summary financial information derived from the Restated Financial Information for the six months period ended September 30, 2023 on a consolidated basis and for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 on a standalone basis. The summary financial information presented below should be read in conjunction with "Financial Information" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 276 and 281.

## RESTATED IND AS SUMMARY STATEMENT OF ASSETS AND LIABILITIES

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	Particulars	As at	As at	As at	As at
		September 30,	March 31,	March	March 31,
		2023	2023	31, 2022	2021
. ~ ~		(Consolidated)		(Standalone)	
	SETS				
NO	N-CURRENT ASSETS				
(a)	Property, plant and equipment	246.00	191.73	122.14	133.69
(b)	Capital work-in-progress	9.48	-	81.75	68.46
(c)	Right-of-use assets	-	-	-	-
(d)	Goodwill	209.40	-	-	-
(e)	Other Intangible assets	0.65	0.75	0.95	
(f)	Financial assets				
	Investments	-	-	-	-
	Other financial assets	9.16	5.01	4.17	3.36
(g)	Deferred tax assets, net	6.14	0.11	1.01	0.00
(h)	Other non-current assets	0.09	0.09	0.09	0.09
CUI	RRENT ASSETS				
(a)	Inventories	670.27	369.58	225.17	144.12
(b)	Financial assets				
	(i) Trade receivables	469.23	238.29	368.54	371.33
	(ii) Cash and cash equivalents	11.27	3.76	4.68	4.01
	(iii) Bank balances other than Cash and cash equivalents	17.76	4.32	7.03	3.14
	(iv) Other financial assets	14.41	10.92	11.00	8.90
(c)	Current tax assets, net	-	-	-	-
(d)	Other current assets	44.36	13.68	164.89	142.51
TO	TAL ASSETS	1,708.22	838.24	991.42	879.61
EO	UITY AND LIABILITIES	,			
EQ	UITY				
(a)	Equity share capital	50.00	50.00	14.00	9.00
(b)	Instrument Entirely in the Nature of Equity	404.74	-	-	-
(c)	Other equity	271.93	144.23	94.25	87.85
(d)	Non Controlling Interest	-	-	-	-
	č				
LIA	BILITIES				
	N-CURRENT LIABILITIES				
(a)	Financial liabilities				
()	(i) Borrowings	134.46	130.97	150.69	140.31
(b)	Provisions	3.18	1.03	0.84	0.80
(c)	Deferred tax liabilities (net)	-	-	-	-
(d)	Other non-current liabilities	0.10	0.10	0.10	0.10
(u)	outer non earrent mannaes	0.10	0.10	0.10	0.10
CIII	RRENT LIABILITIES				
(a)	Financial liabilities				
(4)	(i) Borrowings	669.43	339.32	338.03	322.24
	(ii) Trade payables	007.43	337.32	330.03	322.24
	- Due to micro and small enterprises		9.20		
	- Due to creditors other than micro and small enterprises	91.84	123.05	387.08	311.15
	(iii) Other financial liabilities	11.10	19.80	2.51	6.43
(b)	Other Current Liabilities	26.03	1.81	1.61	1.19
(c)	Provisions	0.09	0.09	0.08	0.06
(d)	Current Tax Liabilities (Net)	45.32	18.64	2.23	0.00
. ,					
10	TAL EQUITY AND LIABILITIES	1,708.22	838.24	991.42	879.61

# RESTATED IND AS SUMMARY STATEMENT OF PROFIT AND LOSS

(All amounts are in ₹ million, unless otherwise stated)

5 4 5	(All amounts are in ₹ million, unless otherwise stated						
Particulars	As at	For the	e year ended March 31,				
	September 30, 2023	2023	2022	2021			
	(Consolidated)		(Standalone)				
INCOME							
Revenue from operations	880.20	1,182.46	1,133.65	1,058.91			
Other income	2.89	14.33	10.21	10.26			
Total Income	883.09	1,196.79	1,143.86	1,069.17			
EXPENSES							
Cost of Raw Material Consumed	761.77	1,007.62	992.46	924.27			
Purchases of stock-in-trade	-	-	-	-			
Changes in inventories of Finished Goods, Work-in-	(184.19)	(61.97)	(43.44)	(19.43)			
Progress and stock-in-trade							
Employee benefits expense	26.78	33.20	36.50	22.55			
Finance costs	57.06	50.52	42.96	38.06			
Depreciation and amortisation expense	12.92	16.14	19.62	19.59			
Other expenses	57.94	81.01	87.22	75.05			
Total expenses	732.28	1,126.52	1,135.32	1,060.09			
Restated profit before tax	150.81	70.27	8.54	9.08			
Tax expenses:							
1. Current tax	30.36	19.47	3.27	1.56			
2. Deferred tax	(5.71)	0.88	(1.04)	(0.13)			
3. Tax expense relating to earlier years	-	-	-				
Total tax expense	24.65	20.35	2.23	1.43			
Restated profit/ (loss) for the year	126.16	49.92	6.31	7.65			
Restated Other Comprehensive Income /(Loss)							
Items that will not be reclassified to profit or loss							
Re-measurement gains/ (losses) of post-employment defined benefit plans	nt -	0.08	0.13				
ii. Income tax related to above	-	(0.02)	(0.04)				
iii. Exchange differences in translating the financial statemen	nt 1.49						
of foreign operations							
Restated Other Comprehensive Income /(Loss) for the year (net of tax)	r 1.49	0.06	0.09				
Restated Total Comprehensive Income /(Loss) for the year	127.65	49.98	6.40	7.65			
Restated earnings per equity share (Face value of Rs 1 each)	0						
Basic & Diluted (Rs)	4.29	2.55	0.35	0.43			

# RESTATED IND AS SUMMARY STATEMENT OF CASH FLOWS

	(All amounts are in ₹ million, unless otherwise stated)					
Particulars	As at	For the ye	ear ended I	March 31,		
	September 30, 2023	2023	2022	2021		
	(Consolidated)	(9	Standalone	2)		
(A) CASH FLOW FROM OPERATING ACTIVITIES	,	`		,		
Restated profit before tax:	150.81	70.27	8.54	9.08		
Adjustments for:						
Interest on fixed deposits	(0.31)	(1.35)	(0.54)	(0.20)		
Finance cost	56.90	36.91	30.12	24.16		
Depreciation	12.92	16.14	19.62	19.59		
Translation from foreign operations	0.16	-	-	-		
Unrealised Foreign Loss/Gain Net	1.88	2.73	0.90	4.57		
Operating profit before working capital adjustments	222.36	124.70	58.64	57.21		
Adjustments for working capital :						
(Increase)/Decrease in non-current other financial assets	1.71	(0.84)	(0.80)	0.87		
(Increase)/Decrease in other non-current assets	2.34	-	-	-		
(Increase)/Decrease in current inventories	(204.99)	(144.41)	(81.05)	(49.41)		
(Increase)/Decrease in current trade receivables	(20.80)	127.52	1.89	6.74		
(Increase)/Decrease in current other financial assets	(1.71)	0.08	(2.10)	0.01		
(Increase)/Decrease in other current assets	(42.62)	151.21	(22.38)	(124.53)		
Increase/(Decrease) in non-current provisions	(+2.02)	0.19	0.04	0.80		
Increase/(Decrease) in other non-current liabilities		- 0.17		(0.06)		
Increase/(Decrease) in current trade payables	(28.77)	(254.83)	75.94	93.39		
Increase/(Decrease) in current other financial liabilities	(13.73)	17.29	(3.92)	1.66		
Increase/(Decrease) in current liabilities	(13.31)	0.20	0.42	0.11		
Increase/(Decrease) in current provisions	(4.93)	0.09	0.14	0.06		
Income tax paid	(2.20)	(3.05)	(1.50)	(1.33)		
NET CASH FLOW FROM OPERATING ACTIVITIES	(106.61)	18.16	25.30	(14.49)		
(B) CASH FLOW FROM INVESTING ACTIVITIES						
(Purchase)/ Sale of property, plant & equipment	36.01	(85.53)	(8.02)	(24.05)		
Changes in capital work in progress	(9.48)	81.75	(13.30)	(68.46)		
(Purchase)/ Sale of other intangible assets			(1.00)			
Increase / (Decrease) from term deposits & other bank balances	(2.66)	2.71	(3.89)	0.32		
Interest received	0.31	1.35	0.54	0.20		
NET CASH FLOW USED IN INVESTING ACTIVITIES	24.16	0.27	(25.66)	(91.99)		
(C) CASH FLOW FROM FINANCING ACTIVITIES						
Proceeds from increase in share capital		36.00	5.00			
Increase/(Decrease) in non current borrowings	(20.73)	(19.72)	10.37	38.80		
Increase/(Decrease) in non current borrowings  Increase/(Decrease) in current borrowings	150.63	1.28	15.79	92.08		
Interest paid	(56.90)	(36.91)	(30.12)	(24.16)		
NET CASH FLOW FROM/(USED) IN FINANCING ACTIVITIE	ES 73.00	(19.35)	1.04	106.72		
	75.00	(17,00)	1.07	150.72		
Net increase/(decrease) in cash and cash equivalents (A+B+C)	(9.45)	(0.92)	0.67	0.24		
Cash and cash equivalents at the beginning of the year	20.72	4.68	4.01	3.77		
Cash and cash equivalents at the end of the year	11.27	3.76	4.68	4.01		

#### **GENERAL INFORMATION**

Our Company was incorporated in the name and style of 'Tolins Tyres Private Limited' and a certificate of incorporation was issued on July 10, 2003 by the Registrar of Companies, Kerala. Subsequently, upon the conversion of our Company into a public limited company, pursuant a special resolution passed by our Shareholders on January 1, 2024, the name of our Company was changed to 'Tolins Tyres Limited' and a fresh certificate of incorporation dated January 26, 2024 was issued by the Registrar of Companies, Ernakulam.

Corporate Identity Number: U25119KL2003PLC016289

**Company Registration Number:** 016289

## **Registered Office:**

#### **Tolins Tyres Limited**

No. 1/47, M C Road, Kalady, Ernakulam, Aluva - 683 574, Kerala, India.

For details in relation to the changes in the Registered Office of our Company, see "History and Certain Corporate Matters - Changes in our Registered Office" on page 235.

#### **The Registrar of Companies**

Our Company is registered with the RoC which is situated at the following address:

#### The Registrar of Companies, Ernakulam

Registrar of Companies, Company Law Bhawan, BMC Road, Thrikkakara, Kochi-682 021, Kerala, India.

#### **Our Board of Directors**

Our Board comprises the following Directors as on the date of this Draft Red Herring Prospectus:

Name	Designation	DIN	Address		
Dr. Kalamparambil	Chairman and	00381218	Kalamparambil House, Kalady Post, Ernakulam		
Varkey Tolin	Managing Director		– 683 574, Kerala, India.		
Sankarakrishnan	Whole Time	00078459	504, Niharika, Film City Road, Near Oberoi		
Ramalingam	Director		Mall, Goregaon (East), Mumbai (Sub Urban) –		
			400 063, Maharashtra, India.		
Jerin Tolin	Non-Executive &	00412851	Kalamparambil House, Kalady PO,		
	Non Independent		Ernakulam – 683 574, Kerala, India.		
	Director				
Joseph P M	Independent	10405083	Palakkadan House, Chengal, Kalady P O,		
	Director		Kalady, Ernakulam - 683 574, Kerala, India.		
Sankar Parameswara	Independent	10419132	41/1048 E2 T3 Anupam Archana Apartments,		
Panicker	Director		Veekshanam Road, Ernakulam North S.O,		
			Kerala – 682 018, India.		
Cris Anna Sojan	Independent	06420791	Cheriyavayaliparambil House, Ramaloor,		
	Director		Vermbilly P O, Pazhamithottam, Kunnathunad,		
			Ernakulam – 683 565, Kerala, India.		

For brief profiles and further details of our Directors, see "Our Management" on page 241.

#### **Company Secretary and Compliance Officer**

Umesh Muniraj is the Company Secretary and Compliance Officer. His contact details are as follows:

## **Tolins Tyres Limited**

No. 1/47, M C Road, Kalady, Ernakulam,

Aluva - 683 574, Kerala, India. **Telephone:** +91 72592 87215

Email: cs@tolins.com

#### **Investor Grievances**

Investors can contact the Company Secretary and Compliance Officer, the Book Running Lead Manager or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders or non-receipt of funds by electronic mode.

All Offer related grievances, other than that of Anchor Investors, may be addressed to the Registrar to the Offer with a copy to the relevant Designated Intermediary(ies) to whom the Bid cum Application Form was submitted. The Bidder should give full details such as name of the sole or first Bidder, Bid cum Application Form number, Bidder's DP ID, Client ID, UPI ID, PAN, date of submission of the Bid cum Application Form, address of the Bidder, number of Equity Shares applied for, the name and address of the Designated Intermediary(ies) where the Bid cum Application Form was submitted by the Bidder and ASBA Account number (for Bidders other than RIBs using the UPI Mechanism) in which the amount equivalent to the Bid Amount was blocked or the UPI ID in case of RIBs using the UPI Mechanism.

Further, the Bidder shall also enclose a copy of the Acknowledgment Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the information mentioned hereinabove. All grievances relating to Bids submitted through Registered Brokers may be addressed to the Stock Exchanges with a copy to the Registrar to the Offer. The Registrar to the Offer shall obtain the required information from the SCSBs for addressing any clarifications or grievances of ASBA Bidders.

All Offer-related grievances of the Anchor Investors may be addressed to the Book Running Lead Manager giving full details such as the name of the sole or First Bidder, Anchor Investor Application Form number, Bidders' DP ID, Client ID, PAN, date of the Anchor Investor Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Anchor Investor Application Form and the name and address of the Book Running Lead Manager where the Anchor Investor Application Form was submitted by the Anchor Investor.

## **Book Running Lead Manager**

## **Saffron Capital Advisors Private Limited**

605, Center Point, 6<sup>th</sup> Floor, J.B, Nagar, Andheri Kurla Road, Andheri (East), Mumbai – 400 059, Maharashtra, India.

**Telephone:** +91 22 4973 0394 **Email:** ipos@saffronadvisor.com

Investor Grievance Email: investorgrievance@saffronadvisor.com

Website: www.saffronadvisor.com

**Contact Person:** Gaurav Khandelwal/ Vipin Gupta **SEBI Registration Number:** INM000011211

Validity: Permanent

#### Statement of inter-se allocation of responsibilities among lead manager(s)

Saffron Capital Advisors Private Limited is the sole Book Running Lead Manager to the Offer, and accordingly, there is no inter se allocation of responsibilities in the Offer.

## Legal Counsel to the Offer as to Indian law

## M/s. Crawford Bayley & Co.

State Bank Building, 4th Floor, NGN Vaidya Marg, Fort, Mumbai – 400 023, Maharashtra, India.

**Telephone:** +91 22 2266 3353 **Contact Person**: Sanjay K. Asher

## **Statutory Auditor to our Company**

## Krishnan Retna & Associates

Flat No 201, Nandini Garden, Fort PO, Thiruvananthapuram - 695 023.

Kerala, India.

**Telephone:** +91 8281223242

Email: <a href="mailto:trivandrum@krishnanretna.com">trivandrum@krishnanretna.com</a>
Peer review number: 015229
Contact Person: Nikhil R Kumar
Membership No.: 231162

Firm Registration Number: 001536S Website: <a href="https://www.krishnanretna.com">https://www.krishnanretna.com</a>

## **Changes in the Statutory Auditors**

Except as mentioned below, there has been no change in our statutory auditor in the three years preceding the date of this Draft Red Herring Prospectus:

Particulars	Date of change	Reason
M/s P.T. Joseph & Co.,	November 20, 2023	Resignation as statutory auditor of
Chartered Accountants		our Company pursuant to Company's
55/3271 F, 3rd Floor, Dream Flower		decision to engage peer-reviewed
Cheruparambath, Sahodharan Ayyappan		statutory auditor
Road, Elamkulam, Kochi – 682 020, India.		
<b>Telephone:</b> 0484 2313202		
Email: ptjosephco@gmail.com		
Contact Person: P T Joseph		
Membership No.: 022323		
Firm Registration Number: 001391S		
Krishnan Retna & Associates	November 25, 2023	Appointment as peer-reviewed
Flat No 201, Nandini Garden, Fort PO,		statutory auditor of our Company
Thiruvananthapuram - 695 023.		
Kerala, India.		
<b>Telephone:</b> +91 8281223242		
Email: trivandrum@krishnanretna.com		
Firm Registration Number: 001536S		
Peer review number: 015229		
Contact Person: Nikhil R Kumar		
Membership No.: 231162		
Website: https://www.krishnanretna.com		

#### Registrar to the Offer

## **Cameo Corporate Services Limited**

Subramanian Building No. 01,

Club House Road, Chennai - 600 002, India. **Telephone**: 044 4002 0700 **Email**: priya@cameoindia.com

Investor Grievance Email: tolins@cameoindia.com

Website: <a href="www.cameoindia.com">www.cameoindia.com</a></a>
Contact Person: K. Sreepriya

**SEBI Registration Number:** INR000003753

## **Syndicate Members**

[ullet]

## **Escrow Collection Bank(s)**

[•]

## Refund Bank(s)

[•]

## Public Offer Account Bank(s)

[•]

## Sponsor Bank(s)

[•]

#### **Bankers to our Company**

Axis Bank Limited	HDFC Bank Limited
Circle Office, 5 <sup>th</sup> Floor,	Padikkaparambil House,
Chicago Plaza, Rajaji Road,	Valiyakunnu PO, Malappuram District,
Ernakulam – 682 035, Kochi, India.	Kerala – 676 552, India.
<b>Telephone:</b> +91 70121 19018	<b>Telephone:</b> +91 98468 00877
Email Id: dennis.johnson@axisbank.com	Email Id: suresh.padikkaparambil@hdfcbank.com
Website: www.axisbank.com	Website: www.hdfcbank.com
CIN: L65110GJ1993PLC020769	CIN: L65920MH1994PLC080618
Contact Person: Dennis Johnson	Contact Person: Suresh Padikkaparambil
Yes Bank Limited	
D 4 DI E' (EI	

Puthooran Plaza, First Floor, Northern Side, M.G. Road, Kochi - 682 011, Kerala, India Telephone: 0484 6641047 Email Id: sreejith.ds@yesbank.in Website: www.yesbank.com CIN: L65190MH2003PLC143249 Contact Person: Sreejith D.S

#### **Designated Intermediaries**

## **Self-Certified Syndicate Banks**

The list of SCSBs notified by SEBI for the ASBA process is available at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35</a>, or at such other

website as may be prescribed by SEBI from time to time. A list of the Designated SCSB Branches with which an ASBA Bidder (other than a UPI Bidders using the UPI Mechanism), not Bidding through Syndicate/Sub Syndicate or through a Registered Broker, RTA or CDP may submit the Bid cum Application Forms, is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34, or at such other websites as may be prescribed by SEBI from time to time.

## SCSBs and mobile applications enabled for UPI Mechanism

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, UPI Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40) and (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=43) respectively, as updated from time to time.

Applications through UPI in the Offer can be made only through the SCSBs mobile applications (apps) whose name appears on the SEBI website. A list of SCSBs and mobile application, which, are live for applying in public issues using UPI mechanism is appearing in the "list of mobile applications for using UPI in public issues" displayed on the SEBI website. Details of nodal officers of SCSBs, identified for Bids made through the UPI Mechanism, are available at <a href="https://www.sebi.gov.in">www.sebi.gov.in</a>.

#### **Syndicate SCSB Branches**

In relation to Bids (other than Bids by Anchor Investor and RIBs) submitted under the ASBA process to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of Bid cum Application Forms from the members of the Syndicate is available on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35) and updated from time to time or any other website prescribed by SEBI from time to time. For more information on such branches collecting Bid cum Application Forms from the Syndicate at Specified Locations, see the website of the SEBI https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 as updated from time to time or any other website prescribed by SEBI from time to time.

#### **Registered Brokers**

Bidders can submit ASBA Forms in the Offer using the stock broker network of the stock exchange, i.e. through the Registered Brokers at the Broker Centers. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the Stock Exchanges at <a href="https://www.bseindia.com">www.bseindia.com</a> and <a href="https://www.bseindia.com">www.nseindia.com</a>, as updated from time to time.

## **Registrar and Share Transfer Agents**

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, is provided on the websites of the Stock Exchanges at <a href="https://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?">https://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?</a> and <a href="https://www.nseindia.com/products/consent/equities/ipos/asba-procedures.htm">https://www.nseindia.com/products/consent/equities/ipos/asba-procedures.htm</a>, or any such other websites as updated from time to time.

## **Collecting Depository Participants**

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the website of the Stock Exchanges at http://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx? and http://www.nseindia.com/products/content/equities/ipos/asba\_procedures.htm, or any such other websites as updated from time to time.

#### **Experts to the Offer**

Except as stated below, our Company has not obtained any expert opinions:

- i. Our Company has received written consent dated February 15, 2024 from the Statutory Auditor, Krishnan Retna & Associates, Chartered Accountants, to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Red Herring Prospectus, and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our Statutory Auditor, and in respect of (i) their examination report dated January 31, 2024 on the Restated Ind AS Summary Financial Information; and (ii) their report dated February 15, 2024 on the statement of possible special tax benefits in this Draft Red Herring Prospectus and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.
- ii. Our Company has received written consent dated February 13, 2024 from the erstwhile Statutory Auditor, namely, M/s. P.T. Joseph & Co., Chartered Accountants, to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Red Herring Prospectus, and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our erstwhile Statutory Auditor, and in respect of (i) their examination report dated June 1, 2023, September 2, 2022 and November 2, 2021 on the Audited Standalone Financial Statements for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021, respectively; and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.
- iii. Consent letter dated January 30, 2024 from Sam Surendran, chartered engineer to include his name as an 'expert' as defined under Section 2(38) and other applicable provisions of the Companies Act, 2013 in respect of the certificates dated January 30, 2024 on installed capacity, actual production and capacity utilisation at our TTL Facility and TRPL Facility, and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.
- iv. Our Company has received written consent dated February 9, 2024 from Muhammed Faez T A, Practicing Company Secretary to include his name as an 'expert' as defined under Section 2(38) and other applicable provisions of the Companies Act, 2013 in respect of his RoC search report dated January 22, 2024 and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.

The term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

## **Monitoring Agency**

Our Company will appoint a monitoring agency to monitor utilization of the Net Proceeds, in accordance with Regulation 41 of the SEBI ICDR Regulations, prior to the filing of the Red Herring Prospectus.

#### **Appraising Entity**

None of the objects of the Offer for which the Net Proceeds will be utilised have been appraised by any agency.

#### **Credit Rating**

As this is an offer of Equity Shares, there is no credit rating for the Offer.

#### **IPO Grading**

No credit rating agency registered with the SEBI has been appointed in respect of obtaining grading for the Offer.

#### **Debenture Trustees**

As this is an offer of Equity Shares, no debenture trustee has been appointed for the Offer.

## **Green Shoe Option**

No green shoe option is contemplated under the Offer.

#### Filing of this Draft Red Herring Prospectus

A copy of this Draft Red Herring Prospectus has been filed electronically through the SEBI Intermediary Portal at siportal.sebi.gov.in, in accordance with the SEBI Master circular no. SEBI/HO/CFD/PoD- 2/P/CIR/2023/00094 dated June 21, 2023, and has been emailed to SEBI at cfddil@sebi.gov.in, in accordance with the instructions issued by the SEBI on March 27, 2020, in relation to "Easing of Operational Procedure –Division of Issues and Listing –CFD" and as specified in Regulation 25(8) of the SEBI ICDR Regulations.

A copy of the Red Herring Prospectus, along with the material documents and contracts required to be filed, will be filed with the RoC in accordance with Section 32 of the Companies Act and a copy of the Prospectus required to be filed under Section 26 of the Companies Act, will be filed with the RoC, and through the electronic portal at <a href="https://www.mca.gov.in/mcafoportal/loginvalidateuser.do">www.mca.gov.in/mcafoportal/loginvalidateuser.do</a>.

#### **Book Building Process**

Book building, in the context of the Offer, refers to the process of collection of Bids from investors on the basis of the Red Herring Prospectus and the Bid cum Application Forms within the Price Band, which will be decided by our Company and each of the Selling Shareholders, in consultation with the BRLM, and if not disclosed in the Red Herring Prospectus, will be advertised editions of  $[\bullet]$ , an English national daily newspaper, editions of  $[\bullet]$ , a Hindi and  $[\bullet]$ , a Malayalam national daily newspaper (Malayalam being the regional language of Kerala, where our Registered Office is located), each with wide circulation, at least two Working Days prior to the Bid/Offer Opening Date and shall be made available to the Stock Exchanges for the purpose of uploading on their respective websites. The Offer Price shall be determined by our Company and the Selling Shareholder, in consultation with the BRLM, after the Bid/Offer Closing Date. For further details, see "Offer Procedure" on page 360.

All Bidders, except Anchor Investors, are mandatorily required to use the ASBA process for participating in the Offer by providing details of their respective ASBA Account in which the corresponding Bid Amount will be blocked by SCSBs. In addition to this, the RIBs may participate through the ASBA process by either (a) providing the details of their respective ASBA Account in which the corresponding Bid Amount will be blocked by the SCSBs; or (b) through the UPI Mechanism. Except for Allocation to RIBs, Non-Institutional Bidders and the Anchor Investors, Allocation in the Offer will be on a proportionate basis. Anchor Investors are not permitted to participate in the Offer through the ASBA process.

In accordance with the SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. RIBs can revise their Bids during the Bid/Offer Period and withdraw their Bids on or before the Bid/Offer Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/Offer Period. Allocation to the Anchor Investors will be on a discretionary basis.

The Book Building Process is in accordance with guidelines, rules and regulations prescribed by SEBI and are subject to change from time to time. Bidders are advised to make their own judgement about an investment through this process prior to submitting a Bid.

Bidders should note the Offer is also subject to: (i) obtaining final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment and (ii) acknowledgment of the RoC for filing of the Prospectus with the RoC.

For further details on the method and procedure for Bidding, see "Offer Structure", "Offer Procedure" and "Terms of the Offer" on pages 356, 360 and 349, respectively.

## **Illustration of Book Building and Price Discovery Process**

For an illustration of the Book Building Process and the price discovery process, see "Terms of the Offer" and "Offer Procedure" on page 349 and 360, respectively.

#### **Underwriting Agreement**

The Underwriting Agreement has not been executed as on the date of this Draft Red Herring Prospectus. After the determination of the Offer Price but prior to the filing of the Prospectus with the RoC, our Company and the Selling Shareholders will enter into an Underwriting Agreement with the Underwriter(s) for the Equity Shares proposed to be offered through the Offer. Pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriter(s) will be several and will be subject to certain conditions to closing, as specified therein.

The Underwriting Agreement is dated [●]. The Underwriter(s) have indicated its/their intention to underwrite the following number of Equity Shares:

(This portion has been intentionally left blank and will be filled in before filing of the Prospectus with the RoC)

Name, Address, Telephone Number and	<b>Indicative Number of Equity</b>	<b>Amount Underwritten</b>
Email Address of the Underwriters	Shares to be Underwritten	(₹ in million)
[•]	[•]	[•]

The above-mentioned is indicative underwriting amount and will be finalised after determination of Offer Price and actual allocation in accordance with provisions of the SEBI ICDR Regulations.

In the opinion of our Board (based on representations made to our Company by the Underwriters), the resources of the Underwriter(s) are sufficient to enable them to discharge their respective underwriting obligations in full. The Underwriter(s) are registered with SEBI under Section 12(1) of the SEBI Act or registered as brokers with the Stock Exchange(s). Our Board / IPO Committee, will at its meeting accept and enter into the Underwriting Agreement mentioned above on behalf of our Company.

Allocation among the Underwriter(s) may not necessarily be in proportion to their underwriting commitment set forth in the table above.

Notwithstanding the above table, the Underwriter(s) shall be severally responsible for ensuring payment with respect to the Equity Shares allocated to investors respectively procured by them in accordance with the Underwriting Agreement. The Underwriting Agreement has not been executed as on the date of this Draft Red Herring Prospectus and will be executed after determination of the Offer Price and allocation of Equity Shares, but prior to the filing of the Prospectus with the RoC.

#### **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on the date of this Draft Red Herring Prospectus, is set forth below:

Sr. No.	Particulars	Amount (in ₹ million, except share data)				
140.		Aggregate value at face value	Aggregate value at Offer Price			
		at race value	at Offer Price			
Α.	Authorised Share Capital (1)					
-	40,000,000 Equity Shares of face value of ₹5 each	200.00	-			
В.	Issued, Subscribed and Paid-Up Share Capital before the Offer					
	30,659,272 Equity Shares of face value of ₹5 each	153.30	[•]			
C.	Present Offer in terms of this Draft Red Herring Prospectus					
	Offer up to [•] Equity Shares of face value ₹5 each aggregating up to ₹2,300 million <sup>(2)</sup>	[•]	[•]			
	Of which					
	Fresh Issue of up to [•] Equity Shares of face value ₹5 each at a Price of [•] per Equity Share aggregating up to ₹2,000 million	[•]	[•]			
	Offer for Sale of up to [•] Equity Shares by the Selling Shareholders of face value ₹5 each at a Price of ₹ [•] per Equity Share aggregating upto ₹300 million <sup>(3)</sup>	[•]	[•]			
D.	Issued, Subscribed and Paid-Up Share Capital after the Offer					
	[•] Equity Shares of face value of ₹5 each	[•]	[•]			
	Securities Premium Account					
	Before the Offer (As on date of this DRHP)		526.49			
(1) E	After the Offer*	C C : 1 1 1	[•]			

<sup>(1)</sup> For details in relation to the changes in the authorised share capital of our Company in the last 10 years preceding the date of this Draft Red Herring Prospectus, see "History and Certain Corporate Matters – Amendments to the Memorandum of Association" on page 235.

#### **Classes of Shares**

Our Company has only one class of share capital i.e. Equity Shares of face value of ₹5 each only. All the issued Equity Shares are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Red Herring Prospectus.

<sup>(2)</sup> The present Offer has been authorised by a resolution of our Board dated January 31, 2024, and the Fresh Issue has been authorized by a special resolution of our Shareholders dated January 31, 2024. Further, our Board has taken on record the approval for the Offer for Sale by the Selling Shareholders pursuant to its resolution dated February 9, 2024. Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.

<sup>(3)</sup> Each of the Selling Shareholders, severally and not jointly, confirms that their respective portion of the Offered Shares have been held by them for a period of at least one year prior to the filing of this Draft Red Herring Prospectus with SEBI, and are accordingly eligible for being offered for sale in the Offer in terms of Regulation 8 of the SEBI ICDR Regulations. For further details of authorizations received for the Offer for Sale, see "Other Regulatory and Statutory Disclosures" on page 336324.

\* To be updated on finalization of the Offer Price and subject to basis of Allotment.

# NOTES TO CAPITAL STRUCTURE

# 1. History of Equity Share capital of our Company

The following table sets forth details of the history of paid-up Equity Share capital of our Company:

Date Allotment	of	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature/ Reason of Allotment	Cumulative number of Equity Shares	Cumulative paid -up Capital (₹)
July 7, 200	3*	10,000	100	100	Cash	Subscription to MOA <sup>(1)</sup>	10,000	1,000,000
April 2004#	28,	10,000	100	100	Cash	Further Issue <sup>(2)</sup>	20,000	2,000,000
March 2007	16,	60,000	100	100	Cash	Further Issue <sup>(3)</sup>	80,000	8,000,000
April 7, 20	08	10,000	100	100	Cash	Further Issue <sup>(4)</sup>	90,000	9,000,000
December 2021	15,	50,000	100	100	Cash	Rights Issue <sup>(5)</sup>	140,000	14,000,000
November 2022	21,	60,000	100	100	Cash	Rights Issue (6)	200,000	20,000,000
March 2023	10,	300,000	100	100	Cash	Rights Issue (7)	500,000	50,000,000
October 2023	12,	800,000	100	NA	NA	Bonus Issue in the ratio 1.6:1 i.e. 1.6 fully paid-up Equity Shares for every 1 Equity Share held by the Shareholders on October 10, 2023 being the cut-off date <sup>A(8)</sup>	1,300,000	130,000,000
October 2023	13,	held on Oct at their mee equity share sub-divided Therefore, has been 1,300,000	ting held ting held of our C into 20 l the paid-usubdivide Equity Sl	2023 and on Octol Company Equity shapes share and from hares of	d approved by toper 13, 2023, each aving face valuares of face valuares of face valuares apital as on O  ₹ 130,000,00		26,000,000	130,000,000
October 2023	18,	84,746	5	118	Cash	Rights Issue <sup>(9)</sup>	26,084,746	130,423,730
October 2023	26,	25,424	5	118	Cash	Rights Issue <sup>(10)</sup>	26,110,170	130,550,850
November 2023	2,	106,746	5	118	Cash	Rights Issue <sup>(11)</sup>	26,216,916	131,084,580
November 2023	7,	42,373	5	118	Cash	Rights Issue <sup>(12)</sup>	26,259,289	131,296,445

Date Allotment	of	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature/ Reason of Allotment	Cumulative number of Equity Shares	Cumulative paid -up Capital (₹)
November 2023	18,	516,772	5	118	Cash	Rights Issue <sup>(13)</sup>	26,776,061	133,880,305
November 2023	28,	144,071	5	118	Cash	Rights Issue <sup>(14)</sup>	26,920,132	134,600,660
December 2023	8,	199,283	5	118	Cash	Rights Issue <sup>(15)</sup>	27,119,415	1,135,597,075
December 2023	21,	109,832	5	118	Cash	Preferential Allotment <sup>(16)</sup>	27,229,247	136,146,235
December 2023	28,	3,430,02 5	5	118	Allotment of Equity Shares pursuant to Share Purchase Agreement s <sup>(17)</sup>	Preferential Allotment <sup>(17)</sup>	30,659,272	153,296,360

<sup>\*</sup> Our Company was incorporated on July 10, 2003. The date of subscription to the Memorandum of Association was July 7, 2003 # We have relied upon the disclosures forming part of the Board meeting minutes to ascertain details of the Issue of Equity Shares since Form 2 for respective allotment is not traceable in the records of the Company and also not maintained in the records of the RoC, as certified by Muhammed Faez TA—Company Secretary in Practice, vide his search report dated January 22, 2024.

^ The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the

shareholders.

- (1) Subscription of to the MOA for the total of 10,000 Equity Shares by K.P. Varkey (5,000 Equity Shares) and Dr. Kalamparambil Varkey Tolin (5,000 shares).
- (2) Allotment of a total of 10,000 Equity Shares to Dr. Kalamparambil Varkey Tolin (4,600 Equity Shares) and Jerin Tolin (5,400 Equity Shares).
- (3) Allotment of a total of 60,000 Equity Shares to K.P. Varkey (12,500 Equity Shares), Dr. Kalamparambil Varkey Tolin (23,500 Equity Shares), Jerin Tolin (14,000 Equity Shares) and Annie Varkey (10,000 Equity Shares).
- (4) Allotment of a total of 10,000 Equity Shares to K.P. Varkey (4,900 Equity Shares), Annie Varkey (4,900 Equity Shares), Nagendran Ramachandran (100 Equity Shares) and Joy Kunnukudy Thomas (100 Equity Shares).
- (5) Allotment of a total of 50,000 Equity Shares to Dr. Kalamparambil Varkey Tolin (25,000 Equity Shares) and Jerin Tolin (25,000 Equity Shares)
- (6) Allotment of a total of 60,000 Equity Shares to Dr. Kalamparambil Varkey Tolin (30,000 Equity Shares) and Jerin Tolin (30,000 Equity Shares).
- (7) Allotment of a total of 300,000 Equity Shares to Dr. Kalamparambil Varkey Tolin (150,000 Equity Shares) and Jerin Tolin (150,000 Equity Shares).
- (8) Bonus Issue of a total of 800,000 Equity Shares in the ratio 1.6:1 to Dr. Kalamparambil Varkey Tolin (417,120 Equity Shares), Jerin Tolin (359,040 Equity Shares) and Annie Varkey (23,840 Equity Shares).
- (9) Allotment of a total of 84,746 Rights Equity Shares, to C.V. Mathai (42,373 Equity Shares) and Saji Kochukudiyil Mathew (42,373 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Annie Varkey and Jerin Tolin.

- (10) Allotment of a total of 25,424 Rights Equity Shares to Varghese Mathew pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Annie Varkey and Jerin Tolin.
- (11) Allotment of a total of 106,746 Rights Equity Shares to Santosh Jain (22,000 Equity Shares) and Sabyasachi Mukherjee (42,373 Equity Shares) and SN Capital Management Private Limited (42,373 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Jerin Tolin, C.V. Mathai Saji Kochukudiyil Mathew and Varghese Mathew.
- (12) Allotment of a total of 42,373 Rights Equity Shares to SN Capital Management Private Limited pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew and Varghese Mathew.
- (13) Allotment of a total of 516,772 Rights Equity Shares to Dr. Kalamparambil Varkey Tolin (275,424 Equity Shares), SN Capital Management Private Limited (42,373 Equity Shares), Anil Kumar Govil (25,500 Equity Shares), Ramalingam Shankar (22,000 Equity Shares), Chandrasekaran Anitha (20,000 Equity Shares), RPV Holdings Private Limited (100,000 Equity Shares), Prakash Chandra Bharatiya (8,475 Equity Shares) and Preeti Agarwal (23,000 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, and Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew, Varghese Mathew, Sabyasachi Mukherjee and Santosh Jain.
- (14) Allotment of a total of 144,071 Rights Equity Shares to Vikas Pavankumar (42,373 Equity Shares), Alappatt Thomas Pius (8,475 Equity Shares), Jooby Paul (8,476 Equity Shares), Sunil Jose (25,424 Equity Shares), Toja Rani (16,950 Equity Shares) and Jose Thomas (42,373 Equity Shares) pursuant to renunciation of respective Rights Equity Shares of the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew, Varghese Mathew, Sabyasachi Mukherjee, Santosh Jain, SN Capital Management Private Limited, Anil Kumar Govil, Ramalingam Shankar, Chandrasekaran Anitha, RPV Holdings Private Limited, Prakash Chandra Bharatiya and Preeti Agarwal.
- (15) Allotment of a total of 199,283 Rights Equity Shares to Jose Thomas (42,373 Equity Shares, Manoj Kumar (21,187 Equity Shares), Dilip Keshrimal Sanklecha (42,373 Equity Shares), Charles Paul (8,475 Equity Shares), Chitra Devkumar Aidasani (25,500 Equity Shares), Abraham N C (42,375 Equity Shares) and RSJ Inspection Services Limited (17,000 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, and Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew, Varghese Mathew, Sabyasachi Mukherjee, Santosh Jain, SN Capital Management Private Limited, Anil Kumar Govil, Ramalingam Shankar, Chandrasekaran Anitha, RPV Holdings Private Limited, Prakash Chandra Bharatiya (and Preeti Agarwal
- (16) Allotment of a total of 109,832 Equity Shares to Beacon Stone Capital VCC (FPI) (84,382 Equity Shares), C R Karikal Valavan (16,950 Equity Shares) and Nithya Vikas Kalia (8,500 Equity Shares).
- (17) Allotment of a total of 3,430,025 Equity Shares as sale consideration to
- a) Dr. Kalamparambil Varkey Tolin (536,456 Equity Shares) and Jerin Tolin (380,563 Equity Shares), the shareholders of Tolin Rubbers Private Limited, pursuant to acquisition of control of Tolin Rubbers Private Limited by our Company vide Share Purchase Agreement dated April 1, 2023 and
- b) Jose Thomas (2,513,006 Equity Shares), the shareholder of Tolins Tyres LLC, pursuant to acquisition of control of Tolins Tyres LLC by our Company vide Share Purchase Agreement dated September 21, 2023.

#### 2. Preference Share capital history of our Company

As on date of this Draft Red Herring Prospectus, our Company does not have any preference share capital.

- 3. Issue of equity shares for consideration other than cash or out of revaluation reserves or by way of bonus issue:
- (i) As on the date of this Draft Red Herring Prospectus, our Company has not issued any Equity Shares out of revaluation reserves since its incorporation.
- (ii) Except as stated below our Company has not issued any Equity Shares for consideration other than cash as on the date of this Draft Red Herring Prospectus:

Date of Allotment	Name of Allottees	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature/ Reason of Allotment	Whether any benefits have accrued to the Issuer out of the issue
December 28,	Dr.	3,430,025	5	118	Allotment of	Preferential	Acquisition
2023	Kalamparambil				Equity Shares	Allotment	of Wholly-
	Varkey Tolin,				pursuant to Share		owned
	Jerin Tolin and				Purchase		Subsidiaries
	Jose Thomas				Agreements*		

<sup>\*</sup> Allotment of a total of 3,430,025 Equity Shares as sale consideration to

- a) Dr. Kalamparambil Varkey Tolin (536,456 Equity Shares) and Jerin Tolin (380,563 Equity Shares), the shareholders of Tolin Rubbers Private Limited, pursuant to acquisition of control of Tolin Rubbers Private Limited by our Company vide Share Purchase Agreement dated April 1, 2023 and
- b) Jose Thomas (2,513,006 Equity Shares), the shareholder of Tolins Tyres LLC, pursuant to acquisition of control of Tolins Tyres LLC by our Company vide Share Purchase Agreement dated September 21, 2023
- (iii) Except as disclosed below, our Company has not issued any Equity Shares by way of bonus issue as of the date of this Draft Red Herring Prospectus:

Date Allotment	of	Name of Allottees	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Nature/ Reason of Allotment	Whether any benefits have accrued to the Issuer out of the issue
October 2023	12,	Dr. Kalamparambil Varkey Tolin, Jerin Tolin and Annie Varkey	800,000	100	NA	NA	Bonus Issue in the ratio 1.6:1 i.e. 1.6 fully paid-up Equity Shares for every 1 Equity Share held by the Shareholders on October 10, 2023 being the cut-off date*	Capitalisation of reserves & surplus

<sup>\*</sup> The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the shareholders.

- 4. Our Company has not issued any Equity Shares under any employee stock option scheme or employee stock purchase scheme.
- 5. Our Company has not allotted any Equity Shares in terms of any Scheme approved under Section 391-394 of the Companies Act, 1956 or Section 230-234 of the Companies Act, 2013.
- 6. Our Company has not issued any Equity Shares at a price lower than the Offer Price during a period of one year preceding the date of this Draft Red Herring Prospectus.

# 7. Shareholding Pattern of our Company

The table below represents the shareholding pattern of our Company as on the date of this Draft Red Herring Prospectus:

Categ ory (I)	ehold Shares held y ers (IV) paid (III) -up Equi ty		aid-up of of of shares ding as a cquity Partl share held (VII) % of teres held y s = total no.  (IV) paid unde (IV)+(V)+ of -up rlyin ( Equity Equi g ++VI) Shares		class of securities (IX)		No. Sharehol of ding as a Sha % res assuming und full erlyi conversio ng n of outs convertibl tand e ing securities		g as a locked-in of Equity uming Shares full (XII) versio of of evertibl e		of E Sh ple othe encu	Number No. of of Equity Equity Shares Shares pledged held in or dematerial otherwise encumber ed (XIII)					
				es held (V)	recei pts (VI)		SCRR) (VIII) As a % of (A+B+C 2)	Class (Equity)	Total	Total as a % of (A+B+ C)			N o. (a )	As a % of total shar es held (b)	N o. (a )	As a % of total shar es held (b)	
(A)	Promoters and Promoter Group	7	28,400,899	-	-	28,400,899	92.64	28,400,899	28,400,899	92.64	-	-	-	-	-	-	28,400,899
(B)	Public	198	2,258,373	-	-	2,258,373	7.36	2,258,373	2,258,373	7.36	-	-	-	-	-	-	2,258,373
(C)	Non- Promoter- Non-Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underlying depository receipts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C2)	Shares held by employee trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total		205	30,659,272	-	-	30,659,272	100	30,659,272	30,659,272	100	-1 1: .:	- (.1 E	- C1	- Tl	-	1 11:	30,659,272

Our Company will file the shareholding pattern in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one (1) day prior to the listing of the Equity Shares. The shareholding pattern will be uploaded on the website of the Stock Exchanges before commencement of trading of such Equity Shares.

#### Other details of shareholding of our Company:

a) Particulars of the shareholders holding 1% or more of the paid-up share capital of our Company aggregating to 80% or more of the paid-up share capital and the number of shares held by them as on the date of filing of this Draft Red Herring Prospectus:

Sr. No.	Name of the Shareholders	No. of Equity Shares of face value of ₹5 each	% of Pre-Offer Equity Share Capital
1.	Dr. Kalamparambil Varkey Tolin	13,491,834	44.01
2.	Jerin Tolin	120,49,363	39.30
3.	Jose Thomas	2,597,752	8.47
	Total	28,138,949	91.78

- b) None of the shareholders of our Company holding 1% or more of the paid-up capital of the Company as on the date of the filing of this Draft Red Herring Prospectus are entitled to any Equity Shares upon exercise of warrant, option or right to convert a debenture, loan or other instrument.
- c) Particulars of the shareholders holding 1% or more of the paid-up equity share capital of our Company and the number of shares held by them two years prior to filing of this Draft Red Herring Prospectus:

Sr. Name of the Sharel No.	olders	No. of Equity Shares of face value ₹100*	% of Pre-Offer Equity Share Capital as at two years prior to filing of this Draft Red Herring Prospectus
1. Dr. Kalamparambil	Varkey Tolin	80,600	57.57
2. Jerin Tolin		44,400	31.71
3. Annie Varkey		14,900	10.64
Tota	l	139,900	99.92

<sup>\*</sup>Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023 and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up Equity Shares of our Company having face value of ₹100 was sub-divided into 20 Equity Shares of face value of ₹5 each.

d) Particulars of the shareholders holding 1% or more of the paid-up equity share capital of our Company and the number of shares held by them one year from the date of filing of this Draft Red Herring Prospectus:

Sr. No.	Name of the Shareholders	No. of Equity Shares of face value ₹100*	% of Pre-Offer Equity Share Capital as at one year prior to filing of this Draft Red Herring
			Prospectus
1.	Dr. Kalamparambil Varkey Tolin	110,700	55.35
2.	Jerin Tolin	74,400	37.20
3.	Annie Varkey	14,900	7.45
	Total	200,000	100

<sup>\*</sup>Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023 and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up Equity Shares of our Company having face value of ₹100 was sub-divided into 20 Equity shares of face value of ₹5 each.

e) Particulars of the shareholders holding 1% or more of the paid-up equity share capital of our Company and the number of shares held by them ten days prior to the date of filing of this Draft Red Herring Prospectus:

Sr. No.	Name of the Shareholders	No. of Equity Shares of face value of ₹5 each	% of Pre-Offer Equity Share Capital as at ten days prior to filing of this Draft Red Herring Prospectus
1.	Dr. Kalamparambil Varkey Tolin	13,491,834	44.01
2.	Jerin Tolin	120,49,363	39.30
3.	Jose Thomas	2,597,752	8.47
	Total	28,138,949	91.78

- f) Our Company has not made any initial public offer of its Equity Shares or any convertible securities during the preceding two years from the date of this Draft Red Herring Prospectus.
- 8. Our Company does not have any intention or proposal to alter its capital structure within a period of six months from the date of opening of the Offer by way of split/consolidation of the denomination of Equity Shares or further issue of Equity Shares whether preferential or bonus, rights or further public issue basis. However, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the opening of the Offer to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.

#### 9. Details of build-up of our Promoters' shareholding:

As on the date of this Draft Red Herring Prospectus, the Promoters of our Company, hold 25,541,197 Equity Shares, equivalent to 83.31% of the issued, subscribed and paid-up Equity Share capital of our Company and none of the Equity Shares held by the Promoters are subject to any pledge.

Set forth below are the details of the build-up of our Promoters' shareholding in our Company since incorporation:

#### 1. Dr. Kalamparambil Varkey Tolin:

Date of Allotment / Transfer	Nature of transaction	Number of Equity Shares	Face value per Equit y Shar e (in ₹)	Issue / transfer price per Equity Share (in ₹)	Nature of consideration (cash / other than cash)	% of pre Offer capital	% of post Offer capital
July 7, 2003*	Subscriber to MOA	5,000	100	100	Cash	0.33	[•]
April 28, 2004	Further Issue	4,600	100	100	Cash	0.30	[•]
March 16, 2007	Further Issue	23,500	100	100	Cash	1.53	[•]
May 11, 2010	Transmitted from K.P. Varkey	22,400	100	Nil	Nil	1.46	[•]
May 10, 2015	Transfer from Tom Thomas	100	100	100	Cash	0.01	[•]
December 15, 2021	Rights Issue	25,000	100	100	Cash	1.63	[•]
October 31, 2022	Transfer from Joy Kunnukudy Thomas	100	100	100	Cash	0.01	[•]
November 21, 2022	Rights Issue	30,000	100	100	Cash	1.96	[•]
March 10, 2023	Rights Issue	150,000	100	100	Cash	9.78	[•]
October 12, 2023	Bonus Issue in the ratio 1.6:1 i.e. 1.6 fully paid-up Equity Shares for every 1 Equity Share held by the Shareholders on October 10, 2023 being the cut-off date^	417,120	100	NA	NA	27.21	[•]

October 13, 2023	our Company hav	ers at their meeti ring face value of 677,820 Equity	ing held o of ₹100 was Shares of	on October 13, as sub-divided ₹ ₹ 100 each d	, 2023, each ful d into 20 Equity	ober 12,2023 and a ly paid-up equity shares of face va rambil Varkey To	shares o lue of ₹:
October 31, 2023	Transfer from Annie Varkey	774,800	5	Nil	Gift	2.53	[•]
November 18, 2023	Rights Issue	275,424	5	118	Cash	0.90	[•]
December 8, 2023	Off Market Sale to RPV Holdings Private Limited	(200,000)	5	103	Cash	(0.65)	[•]
December 8, 2023	Off Market Sale to Aastha Hitesh Bhansali	(100,000)	5	118	Cash	(0.33)	[•]
December 8, 2023	Off Market Transfer to Praveen M R S	(3,000)	5	Nil	Gift	(0.01)	[•]
December 11, 2023	Off Market Transfer to Employees and Others(1)	(117,000)	5	Nil	Gift	(0.38)	[•]
December 12, 2023	Off Market Transfer to Employees and Others(2)	(455,500)	5	Nil	Gift	(1.49)	[•]
December 13, 2023	Off Market Transfer to Employees and Others(3)	(203,000)	5	Nil	Gift	(0.66)	[•]
December 14, 2023	Off Market Transfer to Employees and Others(4)	(231,500)	5	Nil	Gift	(0.76)	[•]
December 18, 2023	Off Market Transfer to Employees and Others(5)	(56,000)	5	Nil	Gift	(0.18)	[•]
December 18, 2023	Off Market Transfer to Chris Tolin	(70,000)	5	Nil	Gift	(0.23)	[•]
December 18, 2023	Off Market Sale to George John- registered owner, holding shares on behalf of it's beneficial owner i.e Richmax Integrated Foundation	(42,373)	5	118	Cash	(0.14)	[•]
December 20, 2023	Off Market Transfer to Cyrus Tolin	(70,000)	5	Nil	Gift	(0.23)	[•]
December 20, 2023	Off Market Transfer to Rajendran M K	(500)	5	Nil	Gift	Negligible	[•]
December 20, 2023	Off Market Transfer to Anita C	(25,000)	5	Nil	Gift	(0.08)	[•]

December 27, 2023	Off Market Transfer to C R Karikal Valayan	(10,000)	5	Nil	Gift	(0.03)	[•]
December 28, 2023	Preferential Allotment	536,456	5	118	Allotment of Equity Shares pursuant to Share Purchase Agreement dated April 1, 2023#	1.75	[•]
January 5, 2024	Off Market Transfer to Bharatkumar K V	(5,000)	5	Nil	Gift	(0.02)	[•]
January 5, 2024	Off Market Transfer to Sankar Parameswara Panicker	(10,000)	5	Nil	Gift	(0.03)	[•]
January 9, 2024	Off Market Sale to George John	(42,373)	5	118	Cash	(0.14)	[•]
January 17, 2024	Off Market Transfer to Cris Anna Sojan	(10,000)	5	Nil	Gift	(0.03)	[•]
Total	<b>,</b>	13,491,834				44.01	[•]

<sup>\*</sup>Our Company was incorporated on July 10, 2003. The date of subscription to the Memorandum of Association was July 7, 2003.

#Allotment of 5,36,456 Equity Shares as sale consideration to Dr. Kalamparambil Varkey Tolin, one of the shareholders of Tolin Rubbers Private Limited, pursuant to acquisition of control of Tolin Rubbers Private Limited by our Company vide Share Purchase Agreement dated April 1, 2023.

(1) Off Market Transfer of Equity Shares held by Dr. Kalamparambil Varkey Tolin (Transferor) on December 11, 2023 (date of transfer of Equity Shares) to the following persons (Transferee) by way of gift:

Sr. No	Transferees	No of shares transferred	% of pre Offer capital	% of post Offer capital
1.	Sijo Varghese	5,000	(0.02)	[•]
2.	Віји Р Т	5,000	(0.02)	[•]
3.	Babu Panely Prabakaran	5,000	(0.02)	[•]
4.	Nijomon K P	5,000	(0.02)	[•]
5.	Ajithkumar K G	5,000	(0.02)	[•]
6.	Dinesh R	5,000	(0.02)	[•]
7.	Abraham Kuruvilla	5,000	(0.02)	[•]
8.	Eby Mathew	5,000	(0.02)	[•]
9.	Benny Varghese	5,000	(0.02)	[•]
10.	Bindu Dileepkumar	3,000	(0.01)	[•]
11.	Liya	5,000	(0.02)	[•]
12.	Jiju P P	5,000	(0.02)	[•]
13.	Smisha Devassy	3,000	(0.01)	[•]

<sup>^</sup>The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the shareholders.

14. Sivakumar R	2,000	(0.01)	[•]
15. Seena Joseph	1,000	Negligible	[•]
16. Arun Peter	2,000	(0.01)	[•]
17. Prijoy	2,000	(0.01)	[•]
18. Jimmy Joseph	2,000	(0.01)	[•]
19. Sajini A S	1,000	Negligible	[•]
20. Shibu	2,000	(0.01)	[•]
21. Eldhose Palackappilly Joy	1,000	Negligible	[•]
22. Jeevan Shah E S	1,000	Negligible	[•]
23. Roshni	1,000	Negligible	[•]
24. Babu Nagaraj	2,000	(0.01)	[•]
25. Jimmy Mathew	1,000	Negligible	[•]
26. Unnikrishnan P	1,000	Negligible	[•]
27. Sudevan G	1,000	Negligible	[•]
28. Binu	1,000	Negligible	[•]
29. Biju Mathew	1,000	Negligible	[•]
30. Biju M A	1,000	Negligible	[•]
31. Teena Joseph	1,000	Negligible	[•]
32. Ratheesh Kumar M	2,000	(0.01)	[•]
33. Michael	3,000	(0.01)	[•]
34. Muralidharan	3,000	(0.01)	[•]
35. Sindhu Shajan	1,000	Negligible	[•]
36. Konukudy Thomas Joy	3,000	(0.01)	[•]
37. Sandeep N R	3,000	(0.01)	[•]
38. S Parthiban	3,000	(0.01)	[•]
39. Basil T S	2,000	(0.01)	[•]
40. Rani Babu	2,000	(0.01)	[•]
41. Ratheesh K K	2,000	(0.01)	[•]
42. Joseph Vattayathil		(0.01)	[•]
Varghese 43.	2,000	(0.01)	[•]
44. Pradeesh C	2,000	(0.01)	[•]
45. Selvam	2,000 2,000	(0.01)	L°J

(2) Off Market Transfer of Equity Shares held by Dr. Kalamparambil Varkey Tolin (Transferor) on December 12, 2023 (date of transfer of Equity Shares) to the following persons (Transferees) by way of gift:

Sr.No	Transferees	No of shares transferred	% of pre Offer capital	% of post Offer capital
1.	M N Rajee	2,000	(0.01)	[•]
2.	Sajan Joy	1,000	Negligible	[•]
3.	Arun K Raju	1,000	Negligible	[•]
4.	Suhail	1,000	Negligible	[•]
5.	Rajesh R	1,000	Negligible	[•]
6.	Babu	1,000	Negligible	[•]

7.	Sreenivasan K C	1,000	Negligible	[•]
8.	Haridas K S	1,000	Negligible	[•]
9.	Girish Kumar V D	1,000	Negligible	[•]
10.	Alphonsa	1,000	Negligible	[•]
11.	Babu Panely Prabakaran	1,000	Negligible	[•]
12.	Sajeev A P	1,000	Negligible	[•]
13.	Jayaprakash V	1,000	Negligible	[•]
14.	Suresh V	1,000	Negligible	[•]
15.	Pramod Mahto	1,000	Negligible	[•]
16.	Jaito Xavier	1,000	Negligible	[•]
17.	Deepa Madhu	1,000	Negligible	[•]
18.	Biju Paul	1,000	Negligible	[•]
19.	Rajeev Bhargava	35,000	(0.11)	[•]
20.	Sankarakrishnan Ramalingam	2,00,000	(0.65)	[•]
21.	Rajendran M K	500	Negligible	[•]
22.	Krishnanunni P	1,000	Negligible	[•]
23.	Saju C	1,000	Negligible	[•]
24.	Sasidharan	1,000	Negligible	[•]
25.	Narayanan P	1,000	Negligible	[•]
26.	Jose M O	1,000	Negligible	[•]
27.	Ramesh V S	1,000	Negligible	[•]
28.	Chandran R	1,000	Negligible	[•]
29.	Sherif $G$	1,000	Negligible	[•]
30.	Manikandan S	1,000	Negligible	[•]
31.	C V Paulose	1,000	Negligible	[•]
32.	Babu E P	1,000	Negligible	[•]
33.	Prasad P S	1,000	Negligible	[•]
34.	Sivadasan Pillai	1,000	Negligible	[•]
35.	Alias P O	1,000	Negligible	[•]
36.	Sreerag M Venu	1,000	Negligible	[•]
37.	M Leelavathi	40,000	(0.13)	[•]
38.	Jose P C	1,000	Negligible	[•]
39.	Joseph P M	10,000	(0.03)	[•]
40.	Vijay V Paul	50,000	(0.16)	[•]
41.	Ravi Sharma	40,000	(0.13)	[•]
42.	Vibha Shivaram Hegde	20,000	(0.07)	[•]
43.	Aravind Praveen	5,000	(0.02)	[•]
44.	P T Joseph	10,000	(0.03)	[•]
45.	C R Karikal Valavan	10,000	(0.03)	[•]

(3) Off Market Transfer of Equity Shares held by Dr. Kalamparambil Varkey Tolin (Transferor) on December 13, 2023 (date of transfer of Equity Shares) to the following persons (Transferees) by way of gift:

Sr. No	Transferees	No of shares transferred	% of pre Offer capital	% of post Offer capital
1.	Haridasan N	1,000	Negligible	[•]
2.	Jose T P	1,000	Negligible	[•]
3.	Thomas C O	1,000	Negligible	[•]
4.	K A Joseph	1,000	Negligible	[•]
5.	Praveenkumar K R	2,000	(0.01)	[•]
6.	Theressiamma	1,000	Negligible	[•]
7.	Shreyas Dwaraki	5,000	(0.02)	[•]
8.	Umesh M	5,000	(0.02)	[•]
9.	Edattukudy Joseph George	5,000	(0.02)	[•]
10.	Annie Varkey	70,000	(0.23)	[•]
11.	Jomon Kb	3,000	(0.01)	[•]
12.	Cinta Varghese	35,000	(0.11)	[•]
13.	Ciya Varghese	35,000	(0.11)	[•]
14.	Cinara Varghese	35,000	(0.11)	[•]
15.	Sharadha S	3,000	(0.01)	[•]

(4) Off Market Transfer of Equity Shares held by Dr. Kalamparambil Varkey Tolin (Transferor) on December 14, 2023 (date of transfer of Equity Shares) to the following persons (Transferees) by way of gift:

Sr.	Transferees	No of	shares	% of pre Offer capital	% of post Offer capital
No		transferi	red		
1.	Toja Rani		35,000	(0.11)	[•]
2.	Vishwanathan Nair Murali		8,500	(0.03)	[•]
3.	N P Antony		35,000	(0.11)	[•]
4.	Kottackal Varghese Anto		35,000	(0.11)	[•]
5.	Sudha P S		3,000	(0.01)	[•]
6.	Stanly Aynikkal Antony		20,000	(0.07)	[•]
7.	Navya Shaji		2,000	(0.01)	[•]
8.	Nini Marietta		35,000	(0.11)	[•]
9.	Mariya Jose		1,000	Negligible	[•]
10.	Manoj Antony		35,000	(0.11)	[•]
11.	Ck Thomas		17,000	(0.06)	[•]
12.	Lissy Jose		5,000	(0.02)	[•]

(5) Off Market Transfer of Equity Shares held by Dr. Kalamparambil Varkey Tolin (Transferor) on December 18, 2023 (date of transfer of Equity Shares) to the following persons (Transferees) by way of gift:

Sr. No	Transferees	No of shares transferred	% of pre Offer capital	% of post Offer capital
1.	K P Geegikumar	17,000	(0.06)	[•]
2.	Thettayil Pathrose Varkey	35,000	(0.11)	[•]
3.	Cyril Paul	1,000	Negligible	[•]
4.	Praveen P S	3,000	(0.01)	[•]

## 2. Jerin Tolin

Date of Allotment / Transfer	Nature of transaction	Number of Equity Shares	Face value per Equity Share (in ₹)	Issue / transfer price per Equity Share (in ₹)	Nature of consideratio n	% of pre Offer capital	% of post Offe r capit al
April 28, 2004	Further Issue	5,400	100	100	Cash	0.35	[•]
March 16, 2007	Further Issue	14,000	100	100	Cash	0.91	[•]
December 15, 2021	Rights Issue	25,000	100	100	Cash	1.63	[•]
November 21, 2022	Rights Issue	30,000	100	100	Cash	1.96	[•]
March 10, 2023	Rights Issue	150,000	100	100	Cash	9.78	[•]
October 12, 2023	Bonus Issue in the ratio 1.6:1 i.e. 1.6 fully paid-up Equity Shares for every 1 Equity Share held by the Shareholders on October 10, 2023 being the cut-off date^	359,040	100	NA	NA	23.42	[•]
October 13, 2023	Pursuant to a resolu approved by the Shar shares of our Compa value of ₹5 each. Th sub-divided into 11,6	reholders at their ny having face erefore, 583,444 668,800 Equity	r meeting he value of ₹1 0 Equity Sh Shares of ₹	eld on October 00 was sub-drares of face v 5 each	r 13, 2023, each f ivided into 20 Eo value ₹100 each o	ully paid-up puity shares of Jerin Tol	of face in were
December 28, 2023	Preferential Allotment	380,563	5	118	Allotment of Equity Shares pursuant to Share Purchase Agreement dated April 1, 2023#	1.24	[•]
Total		12,049,363			·	39.30	[•]

<sup>&</sup>lt;sup>#</sup>Allotment of 380,563 Equity Shares as sale consideration to Jerin Tolin, one of the shareholder of Tolin Rubbers Private Limited, pursuant to acquisition of control of Tolin Rubbers Private Limited by our Company vide Share Purchase Agreement dated April 1, 2023.

- 10. As on the date of this Draft Red Herring Prospectus, the Company has 205 members/ shareholders.
- 11. The details of the shareholding of the Promoters, Selling Shareholders and the members of the Promoter Group as on date of this Draft Red Herring Prospectus are set forth below:

<sup>^</sup>The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the shareholders.

Sr. Name of the Shareholders	Pre-C	Offer	Post-Offer	
No.	Number of	% of total	Number	% of total
	Equity Shares	shareholding	of Equity	shareholding
	of face value		Shares	
	of ₹5 each			
Pron	noter Selling Shareh	olders		
Dr. Kalamparambil Varkey Tolin	13,491,834	44.01	[•]	[•]
2. Jerin Tolin	12,049,363	39.30	[•]	[•]
Total (A)	25,541,197	83.31	[•]	[•]
	Promoter Group			
3. Jose Thomas	2,597,752	8.47	[•]	[•]
4. Annie Varkey	70,000	0.23	[•]	[•]
5. Cyrus Tolin	70,000	0.23	[•]	[•]
6. Chris Tolin	70,000	0.23	[•]	[•]
7. Toja Rani	51,950	0.17	[•]	[•]
Total (B)	2,859,702	9.33	[•]	[•]
Total (A + B)	28,400,899	92.64	[•]	[•]

12. Except as stated below, the Promoters, Promoter Group, Directors of our Company and their relatives have not undertaken purchase or sale transactions in the Equity Shares of our Company, during a period of six months preceding the date on which this Draft Red Herring Prospectus is filed with SEBI.

Sr. No.	Name of the Shareholders	Designation	Number of Equity Shares Purchased	Number of Equity Shares Sold
1.	Dr. Kalamparambil	Promoter and Managing	811,880	384,746
	Varkey Tolin	Director		
2.	Jerin Tolin	Promoter and Non Executive	380,563	0
		Non Independent Director		
3.	Jose Thomas	Member of the Promoter Group	2,597,752	0
4.	Toja Rani	Member of the Promoter Group	16,950	0
	Total		3,807,145	384,746

13. There are no financing arrangements wherein the Promoters, Promoter Group, the Directors of our Company and their relatives, have financed the purchase by any other person of securities of our Company other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing of the Draft Red Herring Prospectus.

## 14. Details of Promoters' contribution locked in for three years

Pursuant to Regulation 14 and 16 of the SEBI (ICDR) Regulations, an aggregate of 20% of the fully diluted post-Offer capital of our Company held by the Promoters shall be locked in for a period of eighteen months as minimum promoters' contribution from the date of Allotment ("Minimum Promoter' Contribution"), and the Promoters' shareholding in excess of 20% of the fully diluted post-Offer Equity Share capital shall be locked in for a period of six months from the date of Allotment.

The lock-in of the Minimum Promoter's Contribution would be created as per applicable laws and procedures and details of the same shall also be provided to the Stock Exchanges before the listing of the Equity Shares.

Our Promoters have given their consent to include such number of Equity Shares held by them as may constitute 20% of the fully diluted post-Offer Equity Share capital of our Company as Promoters' Contribution. Our Promoters have agreed not to sell, transfer, charge, pledge or otherwise encumber in any manner, the Promoters' Contribution from the date of filing this Draft Red Herring Prospectus, until the expiry of the lock-in period specified above, or for such other time as required under SEBI ICDR Regulations, except as may be permitted, in accordance with the SEBI ICDR Regulations.

Following are the details of Minimum Promoter's Contribution:

Name Promoters	of Num er Equi y Shan s lock d-in (1)(2)(	of allotme it nt/ transfer re and Date e when made	Natur e of Trans action	Face value per Equity Share (₹)	Issue / acquis ition price per Equity Share (₹)	Nature of consider ation (cash / other than cash)	% of fully dilute d pre- Issue paid- up capital	% of fully dilute d post- Issue paid- up capital	Perio d of lock- in
[•]	[	•] [•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
[•]	[	•] [•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
Total	[	•] [•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]

Note: To be updated during Prospectus stage

For details on the build-up of the Equity Share capital held by our Promoters, see "Capital Structure - Details of the Build-up of our Promoters' shareholding" on page 109.

The Promoter's Contribution has been brought to the extent of not less than the specified minimum lot and from persons defined as 'promoter' under the SEBI (ICDR) Regulations.

The Equity Shares that are being locked-in are not, and will not be, ineligible for computation of Promoter' Contribution under Regulation 15 of the SEBI (ICDR) Regulations. In this computation, as per Regulation 15 of the SEBI (ICDR) Regulations, our Company confirms that the Equity Shares which are being locked-in do not, and shall not, consist of:

In this connection, we confirm the following:

- a. The Equity Shares offered as a part of the minimum Promoters' contribution do not include Equity Shares acquired in the three immediately preceding years (a) for consideration other than cash and revaluation of assets or capitalisation of intangible assets was involved in such transaction; or (b) resulting from bonus issue by utilisation of revaluation reserves or unrealised profits of our Company or resulted from bonus issue against Equity Shares which are otherwise ineligible for computation of Minimum Promoter's Contribution.
- b. Our Minimum Promoter's Contribution does not include any Equity Shares acquired during the immediately preceding one year at a price lower than the price at which the Equity Shares are being offered to the public in the Offer.
- c. As on the date of this Draft Red Herring Prospectus, Equity Shares held by our Promotes and offered for minimum Promoter's contribution are not subject to pledge or any other encumbrance.
- d. Our Company has not been formed by the conversion of a partnership firm into a company in the past one year and thus, no Equity Shares have been issued to our Promoters upon conversion of a partnership firm in the past one year. All the Equity Shares held by the Promoters are held in dematerialized form.

In terms of undertaking executed by our Promoters, Equity Shares forming part of Promoter's Contribution subject to lock in will not be disposed/sold/transferred by our Promoters during the period starting from the date of filing of this Draft Red Herring Prospectus till the date of commencement of lock in period as stated in this Draft Red Herring Prospectus.

Other than the Equity Shares locked-in as Promoters' Contribution for a period of eighteen months as stated in the table above, the entire pre-Offer capital of our Company, including the excess of minimum Promoter' Contribution, as per Regulation 16 (1) (b) and 17 of the SEBI (ICDR) Regulations, shall be

<sup>(1)</sup>For a period of eighteen months from the date of Allotment.

<sup>(2)</sup>All Equity Shares have been fully paid-up at the time of allotment.

<sup>(3)</sup> All Equity Shares held by our Promoters are in dematerialized form and eligible for lock-in.

locked in for a period of six months from the date of Allotment of Equity Shares in the Offer. Such lock – in of the Equity Shares would be created as per the bye laws of the Depositories.

## Other requirements in respect of 'lock-in'

As required under Regulation 20 of the SEBI ICDR Regulations, our Company shall ensure that the details of the Equity Shares locked-in are recorded by the relevant Depository.

In terms of Regulation 22 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Offer may be transferred to any other person holding the Equity Shares which are locked-in as per Regulation 17 of the SEBI ICDR Regulations, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI Takeover Regulations as applicable.

In terms of Regulation 22 of the SEBI ICDR Regulations, the Equity Shares held by our Promoters which are locked in as per the provisions of Regulation 16(1) of the SEBI ICDR Regulations, may be transferred to and amongst Promoters/ members of the Promoter Group or to a new promoter(s)or person(s) in control of our Company, subject to continuation of lock-in in the hands of transferees for the remaining period and compliance of SEBI Takeover Regulations, as applicable.

In terms of Regulation 21(a) of the SEBI ICDR Regulations, the locked-in Equity Shares held by our Promoters can be pledged only with any scheduled commercial banks or public financial institutions or a systemically important non-banking finance company or a housing finance company as collateral security for loans granted by such banks or financial institutions, provided that such loans have been granted for the purpose of financing one or more of the Objects of the Offer and pledge of the Equity Shares is a term of sanction of such loans.

In terms of Regulation 21(b) of the SEBI ICDR Regulations, the Equity Shares held by the Promoters which are locked-in for a period of six months from the date of Allotment may be pledged only with scheduled commercial banks, public financial institutions, systemically important non-banking finance companies or housing finance companies as collateral security for loans granted by such entities, provided that such pledge of the Equity Shares is one of the terms of the sanction of such loans.

An oversubscription to the extent of 1% of the Offer can be retained for the purposes of rounding off to the nearer multiple of minimum allotment lot, while finalizing the Basis of Allotment. Consequently, the actual allotment may increase by a maximum of 1% of the Offer as a result of which, the post-Offer paid up capital would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased so as to ensure that 20% of the post Offer paid-up capital is locked in for eighteen months.

## **Lock-in of Equity Shares Allotted to Anchor Investors**

50% of the Equity Shares allotted to Anchor Investors under the Anchor Investor Portion shall be locked-in for a period of 90 days from the date of Allotment and the remaining Equity Shares allotted to Anchor Investors under the Anchor Investor Portion shall be locked-in for a period of 30 days from the date of Allotment.

- 15. Our Company, our Promoters, our Directors and the BRLM have no existing buyback arrangements or any other similar arrangements for the purchase of Equity Shares being offered through the Offer.
- 16. The post-Offer paid up Equity Share Capital of our Company shall not exceed the authorised Equity Share Capital of our Company.
- 17. No person connected with the Offer, including, but not limited to the BRLM, our Company, the members of the Syndicate, or our Directors, shall offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any Bidder for making a Bid, except for fees or commission for services rendered in relation to the Offer.
- 18. Except for the Pre-IPO Placement, if any, there neither have been and there will be no further issue/offer of Equity Shares whether by way of issue of bonus shares, preferential allotment, rights issue or in any

other manner during the period commencing from the date of filing of the Draft Red Herring Prospectus with SEBI until the Equity Shares have been listed on the Stock Exchanges or all application monies have been refunded, as the case may be.

- 19. This Offer is being made through Book Building Method.
- 20. No person connected with the Offer shall offer any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.
- 21. As per RBI regulations, OCBs are not allowed to participate in this Offer.
- 22. Our Company has no outstanding warrants, options to be issued or rights to convert debentures, loans or other convertible instruments into Equity Shares as on the date of this Draft Red Herring Prospectus.
- 23. There shall be only one denomination of the Equity Shares, unless otherwise permitted by law. Our Company will comply with such disclosure and accounting norms as may be specified by SEBI from time to time.
- 24. Our Company shall ensure that any transactions in Equity Shares by our Promoters and the Promoter Group during the period between the date of filing the Draft Red Herring Prospectus and the date of closure of the Offer, shall be reported to the Stock Exchanges within 24 hours of the transaction.
- 25. All Equity Shares offered pursuant to the Offer shall be fully paid-up at the time of Allotment and there are no partly paid-up Equity Shares as on the date of this Draft Red Herring Prospectus.
- 26. As on the date of this Draft Red Herring Prospectus, the BRLM and its respective associates (as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992) do not hold any Equity Shares of our Company. The BRLM and its affiliates may engage in the transactions with and perform services for our Company in the ordinary course of business or may in the future engage in commercial banking and investment banking transactions with our Company for which they may in the future receive customary compensation.
- 27. As on the date of this Draft Red Herring Prospectus, we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme and we do not intend to allot any shares to our employees under Employee Stock Option Scheme/ Employee Stock Purchase Plan from the proposed Issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 28. Our Promoters and the members of our Promoter Group will not subscribe in the Offer.
- 29. Except as disclosed below, none of our Directors, Key Management Personnel or Senior Managerial Personnel hold any Equity Shares in our Company:

Sr. No.	Name of the Shareholders	No. of Equity Shares of face value of ₹5 each	% of Pre-Offer Equity Share Capital
	Director		
1.	Dr. Kalamparambil Varkey Tolin	13,491,834	44.01
2.	Jerin Tolin	12,049,363	39.30
3.	Sankarakrishnan Ramalingam	200,000	0.65
4.	Ravi Sharma	40,000	0.13
5.	Sankar Parameshwara Panicker	10,000	0.03
6.	Joseph P M	10,000	0.03
7.	Cris Anna Sojan	10,000	0.03
8.	Umesh Muniraj	5,000	0.02
9.	Abraham Kuruvilla	5,000	0.02
10.	Dinesh R	5,000	0.02

Sr. No.	Name of the Shareholders	No. of Equity Shares of face value of ₹5 each	% of Pre-Offer Equity Share Capital
	Director		
11.	Liya	5,000	0.02
12.	Joseph Vattayathil Varghese	2,000	0.01
13.	Praveen Kumar K R	2,000	0.01
14.	Rani Babu	2,000	0.01
15.	Eldhose Palackappilly Joy	1,000	Negligible

- 30. Our Company has not raised any bridge loans which are proposed to be repaid from the proceeds of the Offer.
- 31. Weighted average cost of acquisition of all Equity Shares transacted in the three years, eighteen months and one year preceding the date of this Draft Red Herring Prospectus is set forth in the table below:

Particulars	Weighted Average Cost of Acquisition (WACA) (in ₹)*	Cap Price is 'X' times the Weighted Average Cost of Acquisition#	Range of acquisition price Lowest Price- Highest Price (in ₹)*
Last 3 years	20.33	[•]	0^ - 118
Last 18 months	20.84	[•]	0^ - 118
Last 1 year	21.50	[•]	0^ - 118

<sup>\*</sup>As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company pursuant to their certificate dated February 15, 2024.

## 32. Average cost of acquisition of Equity Shares of our Promoters and Selling Shareholders

The average cost of acquisition of Equity Shares held by our Promoters and Selling Shareholders is set forth in the table below:

Sr.	Name of the Shareholders					
No.		Number of	Average cost of Acquisition per Equity			
		<b>Equity Shares</b>	Share (in ₹)*			
		of face value				
		of ₹5 each				
Promoters Selling Shareholders						
1	Dr. Kalamparambil Varkey Tolin	13,491,834	8.87			
2	Jerin Tolin	12,049,363	5.59			

<sup>\*</sup>As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company pursuant to their certificate dated February 15, 2024.

<sup>#</sup> To be updated in the Prospectus following finalization of Cap Price, as per the finalized Price Band.

<sup>^</sup> The Lower Price of Equity shares adjusted for the bonus and sub-division of Equity Share from face value of  $\stackrel{>}{\sim}$ 100 each to face value of  $\stackrel{>}{\sim}$ 5 each.

<sup>^</sup> Shares transferred by way of gift to Chris Tolin and Cyrus Tolin on December 18, 2023 and December 20, 2023, respectively, from Dr. Kalamparambil Varkey Tolin.

#### **OBJECTS OF THE OFFER**

The Offer comprises of the Fresh Issue of up to [•] Equity Shares, aggregating up to ₹2000 million by our Company and an Offer for Sale of up to [•] Equity Shares aggregating up to ₹300 million by the Selling Shareholders. For further details, see "The Offer" and "Offer Document Summary – The Offer" on pages 88 and 25 respectively.

#### Offer for Sale

The Selling Shareholders will be entitled to the proceeds from sale of their respective portion of the Offered Shares in the Offer for Sale, after deducting their portion of the Offer related expenses and relevant taxes thereon. Our Company will not receive any proceeds from the Offer for Sale by the Selling Shareholders.

Except for listing fees, audit fees and expenses for any corporate advertisements, viz. roadshows in different cities, broker analysts meet, product content advertisement and corporate videos (which shall be solely borne by our Company) all Offer expenses will be shared between our Company and the Selling Shareholders in the manner agreed by them on a pro-rata basis and in proportion to the Equity Shares issued by our Company and the Selling Shareholders through Fresh Issue and Offer for Sale, respectively, in accordance with applicable laws. The proceeds of the Offer for Sale will only be received by the Selling Shareholders and the same will not form part of the Net Proceeds. For details about the Offer-related expenses, see "Basis for Offer Price – Offer Expenses" on page 135.

Sr.	Name of the Selling Shareholders	Number of Offered Shares	
No.			
1	Dr. Kalamparambil Varkey Tolin	Up to [•] Equity Shares aggregating up to ₹150 million	
2	Jerin Tolin	Up to [•] Equity Shares aggregating up to ₹150 million	
Tota	I	Up to [•] Equity Shares aggregating up to ₹300 million	

Upon commencement of listing and trading of the Equity Shares on the Stock Exchanges pursuant to the Offer, or at the time the Offer is withdrawn or not completed for any reason whatsoever, each Selling Shareholder shall jointly and severally reimburse our Company for any expenses in relation to the Offer, other than the listing fees, paid by our Company on behalf of the respective Selling Shareholder, on a pro rata basis in proportion to their respective portion of the Offered Shares.

## **Objects of the Fresh Issue**

Our Company proposes to utilise the Net Proceeds from the Fresh Issue towards funding the following objects:

- 1. Repayment and / or prepayment, in full, of certain outstanding loans (including foreclosure charges, if any) availed by our Company;
- 2. Augmentation of long-term working capital requirements of our Company;
- 3. Investment in our wholly owned subsidiary, Tolin Rubbers Private Limited to repay and/ or prepay, in full, certain of its short term and long term borrowings and augmentation of its working capital requirements; and
- 4. General corporate purposes.

(Collectively, referred to herein as the "Objects").

In addition, to the aforementioned Objects, our Company expects to receive the benefits of listing of the Equity Shares on the Stock Exchanges including enhancing our visibility and our brand image among our existing and potential customers and creating a public market for our Equity Shares in India.

The main objects clause and objects incidental and ancillary to the main objects, as set out in the Memorandum of Association enables our Company to undertake its existing activities and the activities for which funds are being raised by us through Fresh Issue. Further, we confirm that the activities which we have been carrying out till date are in accordance with the object clause of our Memorandum of Association.

#### **Net Proceeds**

The details of the proceeds from the Fresh Issue are set forth in the table below:

(₹ in million)

	( thi million)
Particulars	<b>Estimated Amount</b>
Gross proceeds from the Fresh Issue <sup>#^</sup>	2,000
(Less): Offer related expenses in relation of the Fresh Issue to be borne by our	[•]
Company**\$	
Net Proceeds	[●]

<sup>#</sup> Subject to full subscription of the Fresh Issue component

#### Utilisation of Net Proceeds and Proposed Schedule of Implementation and Deployment of Funds.

The Net Proceeds are proposed to be deployed in accordance with the schedule set forth below:

(₹ in million)

Sr. No.	Particulars	Amount which will be financed from Net	Estimated deployment of Net Proceeds <sup>(3)</sup>
1	Repayment and / or prepayment, in full, of certain outstanding loans (including foreclosure charges, if any) availed by our	Proceeds <sup>(1)</sup> 625.53	Fiscal 2025 625.53
	Company	770.00	770.00
2	Augmentation of long-term working capital requirements of our Company	750.00	750.00
3	Investment in our wholly owned subsidiary, Tolin Rubbers Private Limited to repay and/ or prepay, in full, certain of its short term and long term borrowings and augmentation of its working capital requirements ( <b>Total of 3.a+3.b</b> )	243.66	243.66
3.a	Repayment and / or prepayment, in full, of certain outstanding loans of our wholly owned subsidiary, Tolin Rubbers Private Limited;	163.66	163.66
3.b	Augmentation of long-term working capital requirements of our wholly owned subsidiary, Tolin Rubbers Private Limited;	80.00	80.00
4	General corporate purposes <sup>(1)(2)</sup>	[•]	[•]
Tota	1 (1+2+3+4)	[•]	[•]

<sup>(1)</sup> To be finalised upon determination of Offer Price and updated in the Prospectus prior to filing with the RoC.

The fund requirement, the proposed deployment of funds and the intended use of the Net Proceeds indicated above is based on the current management estimates, current circumstances of our business plan and the prevailing market conditions and other commercial and technical factors, which may be subject to change from time to time. The proposed deployment of funds described herein has not been appraised by any bank or financial institution or any other independent agency. See "Risk Factors - Our funding requirements and the proposed deployment of Net Proceeds are based on management estimates and are not appraised by any independent agency, which may affect our business and results of operations" on page 57.

We may have to revise our funding requirements and deployment on account of a variety of factors, including such as our financial condition, business strategy and certain external factors such as market conditions,

<sup>\*\*</sup> For further details, see "Basis for Offer Price – Offer related expenses" on page 135. The Offer related expenses shall vary depending upon the final Offer Size and the allotment of Equity Shares.

<sup>\$</sup> To be finalised upon determination of the Offer Price and will be updated in the Prospectus prior to filing with the RoC.

<sup>(2)</sup> The amount utilized for general corporate purposes shall not exceed 25% of the Gross Proceeds. The present Offer has been authorised by a resolution of our Board dated January 31, 2024, and the Fresh Issue has been authorized by a special resolution of our Shareholders dated January 31, 2024. Further, our Board has taken on record the approval for the Offer for Sale by the Selling Shareholders pursuant to its resolution dated February 9, 2024. Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹ 250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.

<sup>(3)</sup> In the event that the estimated utilization of the Net Proceeds in a scheduled Fiscal year is not completely met, the same shall be utilized in the next Fiscal year, as may be determined by our Board, in accordance with applicable laws.

competitive environment and other similar factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure, implementation schedule and funding requirements, at the discretion of our management, subject to compliance with the applicable laws.

Subject to compliance of applicable law, if the actual utilisation towards any of the Objects is lower than the proposed deployment, such balance will be used for general corporate purposes to the extent that the total amount to be utilized towards general corporate purposes does not exceed 25% of the gross proceeds from the Fresh Issue in accordance with Regulation 7(2) of the SEBI ICDR Regulations.

In the event, the Net Proceeds are not utilized (in full or in part) for the Objects of the Offer during the period stated above due to factors such as (i) the timely of completion of the Offer; (ii) market conditions outside the control of our Company; and (iii) any other economic, business and commercial considerations, the remaining Net Proceeds shall be utilized (in part or full) in subsequent fiscals as may be determined by our Company, in accordance with applicable laws.

#### Means of Finance

The fund requirements set out for the aforesaid Objects are proposed to be met entirely from the Net Proceeds. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Fresh Issue and internal accruals as required under the SEBI ICDR Regulations.

#### **Details of the utilisation of the Net Proceeds**

# 1) Repayment and / or prepayment, in full, of certain outstanding loans (including foreclosure charges, if any) availed by our Company

Our Company has entered into various financing arrangements from time to time with banks and financial institutions, including borrowings in the form of, *inter alia*, term loans, cash credit facilities and working capital loans, among others. As on January 31, 2024, our total outstanding borrowings was ₹950.93 million, on a consolidated basis. For further details, see "Financial Indebtedness" on page 324.

Our Company intends to utilize an aggregate amount of ₹625.53 million from the Net Proceeds towards repayment and / or prepayment, in full, of certain outstanding loans availed by our Company and the accrued interest thereon, the details of which are listed out in the table below. Pursuant to the terms of the borrowing arrangements, prepayment of certain borrowings may attract prepayment charges or premium, as prescribed by the respective lender. Such prepayment charges or premium, as applicable, will also be funded out of the Net Proceeds. In the event the Net Proceeds are insufficient for making payment of such prepayment penalties or premiums, as applicable, such payment shall be met from the internal accruals. The repayment/prepayment of certain loans by utilizing the Net Proceeds will help reduce our outstanding indebtedness. Further, we believe that it will reduce our debt-servicing costs and improve our debt equity ratio and enable utilization of internal accruals for further investment in our business growth and expansion. Additionally, we believe that the leverage capacity of our Company will improve our ability to raise further resources in the future to fund our potential business development opportunities and plans to grow and expand our business.

Given the nature of the borrowings and the terms of repayment or prepayment, the aggregate outstanding amounts under the borrowings may vary from time to time and, in accordance with the relevant repayment schedule, our Company has repaid, and may in the future, repay or refinance some of the borrowings set out below, prior to Allotment or avail additional credit facilities. If at the time of Allotment, any of the below mentioned loans are repaid or refinanced or if any additional credit facilities are availed or drawn down or further disbursements under the existing facilities are availed by our Company prior to the filling of the Red Herring Prospectus, then our Company may utilise the Net Proceeds towards prepayment and/or repayment of any such refinanced facilities or repayment of any additional facilities / disbursements obtained by our Company. In light of the above, if at the time of filing the Red Herring Prospectus, any of the below mentioned loans are repaid in part or full or refinanced or if any additional credit facilities are availed or drawn down or if the limits under the working capital borrowings are increased, then the table below shall be suitably revised to reflect the revised amounts or loans as the case may be which have been availed by our Company. However, the aggregate amount to be utilised from the Net Proceeds towards the repayment / prepayment, in part or in full, of certain of our outstanding loans will not exceed ₹625.53 million.

Further, in the event our Board deems appropriate, the amount allocated for estimated schedule of deployment of Net Proceeds in a particular fiscal may be repaid and/or pre-paid by our Company in the subsequent Fiscal. The selection of borrowings proposed to be prepaid and/or repaid amongst our borrowing arrangements availed will be based on various factors, including (i) maturity profile and remaining tenor of the loan (ii) cost of the borrowing, including applicable interest rates, (iii) any conditions attached to the borrowings restricting our ability to prepay / repay the borrowings and time taken to fulfil, or obtain waivers for fulfilment of such conditions, (iv) receipt of consents for prepayment from the respective lenders, (v) levy of any prepayment penalties and the quantum thereof, (vi) provisions of any laws, rules and regulations governing such borrowings, and (vii) other commercial considerations including, among others, the amount of the loan outstanding and the remaining tenor of the loan. The amounts proposed to be prepaid and / or repaid against each borrowing facility below is indicative and our Company may utilize the Net Proceeds to prepay and / or repay the facilities disclosed below in accordance with commercial considerations, including amounts outstanding at the time of prepayment and / or repayment. For further details, see "Financial Indebtedness" on page 324.

The following table provides details of the borrowings availed by our Company as on January 31, 2024, which our Company proposes to prepay or repay, fully or partially, from the Net Proceeds:

Name of the Lender	Date of sanction letter	Nature of borrowings	Purpose***	Amount sanction ed (₹ in million)	Amount outstanding as on January 31, 2024 (₹ in million)	Amount proposed to be repaid from the Net Proceeds (₹ in million)	Repayment Date / Schedule	Interest Rate (%)	Pre- payment penalty/ clause	Whether the loan has been utilized for the purpose for which it was availed
Axis Bank	July 10, 2023	Working Capital – Cash credit	Working capital	320.00	320.08	320.08	CC will be allowed for a period of 365 days and the limits to be renewed thereafter.	9.50	Not Applicable	Yes
Axis Bank	July 10, 2023	Term Loan	For working capital purposes	18.50	6.91	6.91	13 months (Principle shall be repaid in 12 equal instalments of ₹1,430,000 each and 1 final instalment of ₹1,340,000) Repayment start from July 31, 2023.	9.00	Not applicable	Yes
Axis bank	July 10, 2023	Term Loan	For working capital purposes	37.50	35.41	35.41	moratorium of 6 months (Principle shall be repaid in 35 equal instalments of ₹1,041,667 each and last instalment of ₹1,041,655. Interest shall be paid as and when debited. Repayment to start from December 31, 2023)	9.00	Not applicable	Yes
HDFC Bank	March 31, 2023	Cash credit	Working capital	200.00	193.51	193.51	Monthly rests, unless otherwise specified. Interest needs to be serviced by the 3 <sup>rd</sup> of every month.	9.50*	Not Applicable (facility agreement required as mentioned in the Sanction letter, that preclosure charges is applicable)	Yes
Standard Chartered	November 5, 2016	Term loan	Business Expansion	50.10	32.60	32.60	Repayment is for a period of 180 months effective from December 1, 2016	9.95	2%+Service Tax	Yes
Standard** Chartered	August 27, 2020	-	-	8.87	2.19	2.19	5 years with initial repayment moratorium of 12 months	9.25	Not applicable	Yes
Piramal Capital and	March 31, 2017	Term loan	Plant & Machinery	25.17	15.83	15.83	120 months payable monthly	10.50	prepayment charges at the	Yes

Name of the Lender	Date of sanction letter	Nature of borrowings	Purpose***	Amount sanction ed (₹ in million)	Amount outstanding as on January 31, 2024 (₹ in million)	Amount proposed to be repaid from the Net Proceeds (₹ in million)	Repayment Date / Schedule	Interest Rate (%)	Pre- payment penalty/ clause	Whether the loan has been utilized for the purpose for which it was availed
Housing Finance Limited									rate prescribed by DHFL from time to time shall be levied at the sole discretion of DHFL	
Yes Bank	November 5, 2019	Term Loan	Plant & Machinery	20.00	16.81	16.81	180 months	10.10% (4.71%+ 6 month Certificate of deposit rate)	a) 0-12 months: No closure allowed with own funds and Balance Transfer. b) 13-24 months: 0% if top up is not provided by Yes Bank Ltd and closure through own funds; 3% if closure through Balance Transfer. c) 25-36 months: 1% if closure through own funds and 2.5% if closure through Balance Transfer. d) 37 month and above: 0% if closure through own funds and 1.5% if closure	Yes

Name of the Lender	Date of sanction letter	Nature of borrowings	Purpose***	Amount sanction ed (₹ in million)	Amount outstanding as on January 31, 2024 (₹ in million)	Amount proposed to be repaid from the Net Proceeds (₹ in million)	Repayment Date / Schedule	Interest Rate (%)	Pre- payment penalty/ clause	Whether the loan has been utilized for the purpose for which it was availed
									through Balance Transfer.	
Yes Bank	July 23, 2021	Term Loan- GECL	Business Requirement	3.99	2.19	2.19	48 months (Interest only for the first 12 months and EMI for the balance 36 months.)	8.90	Nil	Yes
		Grand Total		684.13	625.53	625.53				

<sup>\*</sup>The Company has received an email dated February 07, 2024 from HDFC Bank for revision in the interest rate from 10.25% (linked with 3 months T-bill) as mentioned in the sanction letter to 9.50%.

<sup>\*\*</sup>Sanction Letter of Standard Chartered Bank is not available in the records of the Company, however on the request of the Company for details of the loan and sanction letter, in reply to email received from the bank on February 07, 2024, shared the detailed loan statement of the said loan, which states the disbursal of loan is August 27, 2020. Due to unavailability of the Sanction letter details pertaining to nature and purpose of borrowing is not known.

<sup>\*\*\*\*</sup>In accordance with Clause 9(A)(2)(b) of Part A of Schedule VI of the SEBI ICDR Regulations, the Company has obtained a certificate dated February 15, 2024 from the Statutory Auditor certifying that the borrowings have been utilised towards the purposes for which such borrowings were availed.

## 2) Augmentation of long-term working capital requirements of our Company;

We manufacture a wide range of product categories consisting of two-wheeler, three- wheelers, light commercial vehicle and agricultural tyres, precured tread rubber and other accessories including bonding gum, tyre flap, vulcanizing solutions, etc.

Our operational infrastructure for manufacture of tyres and precured tread rubber products is working capital intensive and involves maintaining higher than normal level of inventory and debtors.

Due to intense competition in this industry, from the organised as well from the unorganised sector, we cannot always dictate payment terms with our customers and suppliers. Further, we are required to maintain higher stocks of raw materials, semi-finished goods and finished goods to cater to last minute demands, to shield ourselves from the volatile pricing and to stay ahead of competition. All these factors may result in increase in the quantum of working capital requirements.

Our business requires significant amount of working capital and we fund the majority of our working capital requirements in the ordinary course of our business from internal accruals and financing from various banks and financial institutions by way of working capital facilities. As on January 31, 2024 our Company had total sanctioned limit of working capital facilities of ₹520 million and had outstanding balance of ₹513.59 million, on a standalone basis. For details, please refer to section titled "*Financial Indebtedness*" on page 324. Accordingly, we propose to utilise the Net Proceeds in order to partially meet such working capital requirements. The deployment of net proceeds shall be over the course of the Fiscals 2025 in accordance with the working capital requirements of our Company.

Our Company proposes to invest ₹750.00 million of the Net Proceeds towards investment for funding its working capital.

# **Existing Working Capital Requirement**

The details of working capital requirement of our Company on a standalone basis for the six months period ended September 30, 2023 and for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021, and the source of funding, on the basis of Restated Financial Statements of our Company as certified by Krishnan Retna & Associates, Chartered Accountants, our Statutory Auditor by way of their certificate dated February 15, 2024 are provided in the table below:

(₹ in millions)

Sr. No	. Particulars	As on	As at March	As at March	As at March
		September	31,2023	31,2022	31,2021
		30, 2023			
			(Stand	alone)	
(A)	Current Assets				
	Inventories	567.78	369.58	225.17	144.12
	Trade Receivables	253.94	238.29	368.54	371.33
	Cash and bank balances	11.05	8.08	11.71	7.14
	Other financial and current assets	49.25	24.6	175.89	151.41
	Total Current assets (A)	882.02	640.55	781.31	674.00
(B)	Current Liabilities				
( <b>D</b> )	Trade Payables	118.10	132.25	387.08	311.15
	Other financial and current liabilities (includes provisions)	6.84	21.70	4.20	7.68
	Current Tax Liabilities (Net)	38.47	18.64	2.23	0.48
	<b>Total Current Liabilities (B)</b>	163.41	172.59	393.51	319.31
	Net Working Capital Requirements (A-B)	718.61	467.96	387.80	354.69
(C)	Funding pattern				
	Borrowings from banks	505.72	339.32	338.03	322.24
	Internal Accruals	212.89	128.64	49.77	32.45
	<b>Total Means of Finance</b>	718.61	467.96	387.8	354.69

On the basis of existing and projected working capital requirement of our Company on a standalone basis, and assumptions for such working capital requirements, the incremental and proposed working capital requirements for Fiscals 2024, 2025 and 2026 along with the proposed funding of such working capital requirements, as approved by our Board pursuant to resolution dated February 9, 2024 are as set forth below:

The details of our Company's projected working capital requirements on a standalone basis for the Financial Years 2024, 2025 and 2026, and the proposed funding of such working capital requirements are set forth in the table below:

(₹ in million)

S. No.	Particulars	March 31, 2024 (Estimated)	March 31, 2025 (Projected)	March 31, 2026 (Projected)
(A)	Current Assets	,		
	Inventories	500.90	699.48	892.98
	Trade Receivables	329.53	457.22	583.87
	Other financial and current assets	42.14	44.36	48.58
	Total Current assets (A)	872.57	1,201.06	1,525.43
(B)	Current Liabilities			
	Trade Payables	144.14	203.19	254.24
	Other Current liabilities	69.94	124.47	161.52
	<b>Total Current Liabilities (B)</b>	214.08	327.66	415.76
	Net working capital requirements (A-B)	658.49	873.40	1,109.67
(C)	Funding pattern			
	Short term borrowings from Banks	600.00		
	Internal accruals	58.49	123.40	1,109.67
	Proceeds from the Offer		750.00	
	<b>Total Means of Finance</b>	658.49	873.40	1,109.67

Note:

Pursuant to the certificate dated February 15, 2024, issued by our Statutory Auditor, Krishnan Retna & Associates, Chartered Accountants and board resolution passed by our Company dated February 9, 2024.

## Assumptions for our estimated working capital requirements

The following table sets forth the details of the holding levels (with days rounded to the nearest) considered and is derived from the Restated Standalone Financial Statements for the Financial Years 2021, 2022, and 2023. Further, we have also provided estimates holding levels (days) for Financial Years 2024, 2025 and 2026:

Days	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	
	2021	2022	2023	2024	2025	2026	
(Basis of revenue from co	(Actual)	(Actual)	(Actual)	(Estimated)	(Projected)	(Projected)	
ntract with customers)							
Inventories	50	72	114	114	120	120	
Trade receivables	128	119	74	75	79	78	
Other financial and current	52	57	8	10	8	7	
assets	32	31	0	10	0	/	
Trade Payables	107	125	41	33	35	34	
Other financial and	3	1	7	16	21	22	
current liabilities	3	1	/	10	21		
Net working capital days	122	125	144	150	150	149	

The above details of holding levels as well as projections has been certified by Statutory Auditor of our Company, Krishnan Retna & Associates, Chartered Accountants, through their certificate dated February 15, 2024 and board resolution dated February 9, 2024.

# Justification for "Holding Period" levels

The justifications for the holding levels mentioned in the table above are provided below:

S. No.	Particulars	Assumptions				
Current	t Assets					
1	Inventories	The inventory holding period is maintained in the range of 114 to 120 days for tyears 2024 to 2026 as against the range of 50 to 114 days experienced during t fiscal years 2021 to 2023. The raw materials prices are witnessing a glut in the mark and to meet higher capacity of production and to meets the requirements of busine activities projected for the Fiscals 2025 and 2026 the levels of inventories have be considered in the assessment accordingly.				
2	Trade Receivables	The trade receivables holding period was elevated in the fiscal year 2021 at 128 days, showed momentum decline to 119 days in FY 2022 and contained to levels of 74 days in 2023. Thereafter the receivables have been maintained in the range of 75 days to 78 days and this is in line with the projected business activity for the Fiscals 2024 to 2026				
3		The other financial and current assets levels vary according to business needs and in earlier years started with elevated levels of 52 days in fiscal 2021 and varied between 57 and 8 days respectively in fiscal 2022 and 2023. The number of days projected/estimated are in the range of 10 to 7 days during fiscal 2024 to 2026.				
Current	t Liabilities					
1	Trade Payables	Trade Payables increased from 107 days in 2021 to 125 days in 2022 and sharply declined to 41 days in fiscal 2023. The trade payables are maintained at around 33-35 days which is in line with the business activity projected for the Fiscals 2024 to 2026.				
2	Other financial and current liabilities	This primarily comprises of Statutory payments dues, Provision for income tax, Payable to employees, short term provisions etc. Other financial and current liabilities have been maintained at 16 to 22 days level which in line with the projected business activity for the Fiscals 2025 and 2026. In the earlier period between fiscal 2021 to 2023 the same level was hovering between the range of 1 to 7 days.				

Note.

Pursuant to the certificate dated February 15, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company and board resolution dated February 9, 2024.

3) Investment in our wholly owned subsidiary, Tolin Rubbers Private Limited ("TRPL") to repay and/or prepay, in full, certain of its short term and long term borrowings and augmentation of its working capital requirements.

Our Company proposes to invest ₹243.66 million in TRPL from the Net Proceeds out of which ₹163.66 million shall be utilized by TRPL towards repayment and/ or prepayment of its short- term and long-term borrowings and ₹80.00 million towards augmentation of its working capital requirements.

3a) Repayment and/or prepayment, in full, of certain short- term and long-term borrowings

Out of the ₹243.66 million invested by our Company in TRPL ₹163.66 million shall be utilized by TRPL towards repayment and/ or prepayment, in full, of its short- term and long-term borrowings which will strengthen its financial position, reducing the risk of financial instability. Repaying debt shall reduce interest expenses for TRPL, resulting in cost savings over time. These savings can be passed on to our Company through potentially lower prices for rubber compound and improve profitability and will also competitive pricing for tyres.

The following table provides the details of outstanding borrowings availed by TRPL, our wholly owned subsidiary, which are proposed to be repaid or prepaid, in full, from the Net Proceeds:

Name of the Lender	Date of sanctio n letter	Nature of borrowings	Purpose*	Amount sanctioned (₹ in million)	Amount outstanding as on January 31, 2024 (₹ in million)	Amount proposed to be repaid from the Net Proceeds (₹ in million)	Repayment Date	Interest Rate (%)	Pre- payment penalty/ clause	Whether the loan has been utilized for the purpose for which it was availed
South	October	Cash Credit	Working	125.00	125.00	125.00	Running account	12.05%	3%+GST	Yes
Indian	31,	Open Loan	capital							
Bank	2023	(CCOL)	_						=	
		Demand Bill		30.00	25.19	25.19	Bill Discounting	10.25%		Yes
		Discounting					tenor based not			
		(Non-LC)					older than 90 days			
		Secured- GECL	-	5.50	3.47	3.47	Monthly	9.25%	4%+GST	Yes
		Secured GECL	-	10.00	10.00	10.00	Monthly			Yes
		ext.					•			
				170.50	163.66	163.66	·			

<sup>\*</sup>In accordance with Clause 9(A)(2)(b) of Part A of Schedule VI of the SEBI ICDR Regulations, the Company has obtained a certificate dated February 15, 2024 from by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company, certifying that the borrowings have been utilised towards the purposes for which such borrowings were availed.

## 3b) Augmentation of working capital requirements

Out of the ₹243.66 million invested by our Company in TRPL, ₹80 million shall be utilized by TRPL towards augmentation of its working capital requirements. We believe that funding the working capital requirements of TRPL will mitigate the supply chain risk and will ensure meeting the customer requirement on timely manner and will also increase our Company's profitability on a consolidated basis.

# **Existing Working Capital requirement**

The details of TRPL's working capital for the six months period ended September 30, 2023 and for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021, and the source of funding, on the basis of audited financial statements of TRPL as certified by Krishnan Retna & Associates, Chartered Accountants by way of their certificate dated February 15, 2024 are provided in the table below:

(₹ in millions)

					in millions)
S. No.	Particulars	As on September	March 31,	March 31,	March 31,
		30, 2023	2023	2022	2021
(A)	Current Assets				
	Inventories	77.99	83.37	65.01	58.35
·	Trade Receivables	282.02	212.53	407.18	287.89
	Cash and bank balances	10.84	11.96	8.87	8.39
	Other financial and current assets	4.60	1.16	9.82	3.59
	Total Current assets (A)	375.45	309.02	490.88	358.22
<b>(B)</b>	Current Liabilities				
	Trade Payables	76.71	33.08	278.58	157.27
·	Other financial and current liabilities	37.22	47.55	28.10	15.61
	(including current tax liabilities)				
	<b>Total Current Liabilities (B)</b>	113.93	80.63	306.68	172.88
	Net Working Capital Requirements (A-B)	261.52	228.39	184.20	185.34
(C)	Funding pattern				
	Borrowings from banks	163.15	149.51	133.63	131.30
	Internal Accruals	98.37	78.88	50.57	54.04
	<b>Total Means of Finance</b>	261.52	228.39	184.20	185.34

Notes:

Our Company has acquired Tolin Rubbers Private Limited as our wholly owned subsidiary w.e.f. April 01, 2023, by way of share purchase agreement dated April 01, 2023. For consolidation of accounts with our Company, subsidiary financial statements were prepared as per IND AS for the six-month period ended September 30, 2023. However, financial statements for the fiscal year ended March 31, 2023, March 31, 2022, and March 31, 2021, were prepared as per I-GAAP accounting standards.

On the basis of the existing and projected working capital requirement of TRPL, our wholly owned subsidiary and assumptions for such working capital requirements, TRPL Board pursuant to its resolution dated February 9, 2024 has approved the projected working capital requirements for Financial Years 2024, 2025, and 2026.

The details of our TRPL's projected working capital requirements on a standalone basis for the Financial Years 2024, 2025 and 2026, and the proposed funding of such working capital requirements are set forth in the table below:

(₹ in million) March 31, March March Sr. **Particulars** 2024 31, 2025 31, 2026 No. (Estimated) (Projected) (Projected) (A) **Current Assets** 74.90 97.40 Inventories 126.62 307.19 Trade Receivables 236.33 399.30 Other Financial and current assets 1.30 1.43 1.58 Total Current assets (A) 312.53 406.02 527.50

Sr. No.	Particulars	March 31, 2024 (Estimated)	March 31, 2025 (Projected)	March 31, 2026 (Projected)
<b>(B)</b>	Current Liabilities			
	Trade Payables	42.51	55.27	71.85
	Other financial and current liabilities	59.34	93.79	123.23
	Total Current Liabilities (B)	101.85	149.06	195.08
	Net working capital requirements (A-B)	210.68	256.96	332.42
(C)	Funding pattern			
	Short term borrowings from banks	155.00		
	Internal accruals	55.68	176.96	332.42
	Proceeds from the Offer		80.00	
	<b>Total Means of Finance</b>	210.68	256.96	332.42

Note: Pursuant to the certificate dated February 15, 2024, issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company.

# Assumptions for our estimated working capital requirements

Provided below are details of the holding levels (days) considered and is derived from the audited Financial information for the Financial Years 2021, 2022, and 2023. Further, we have also provided estimates holding levels (days) for Financial Years 2024, 2025 and 2026:

Days	Fiscal 2021	Fiscal 2022	Fiscal 2023	Fiscal 2024	Fiscal 2025	Fiscal 2026
(Basis of revenue from contract with customers)	(Actual)	(Actual)	(Actual)	(Estima ted)	(Project ed)	(Project ed)
Inventories	31	29	34	24	24	24
Trade receivables	153	184	88	75	75	75
Other Financial and current assets	2	4	-	-	-	-
Trade Payables	84	126	14	14	14	14
Other financial and current liabilities	8	13	20	19	23	23
Net working capital days	94	78	88	66	62	62

Note: Pursuant to the certificate dated February 15, 2024, issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company and Board resolution dated February 9, 2024.

# Justification for "Holding Period" levels

The justifications for the holding levels mentioned in the table above are provided below:

Sr. No.	Particulars	Assumptions				
_	ent Assets					
1	Inventories	The inventory holding period has come down from 31 days in FY 21 to 29 days in FY 22 but climbed again to 34 days in fiscal 2023. The levels of inventory has been maintained at 24 days which meets the requirements of business activities projected for the Fiscals 2024 to 2026.				
2	Trade Receivables	The receivables holding period was exceptionally high at around 153 and 184 days between FY 21 and FY 22 and has been controlled around 88 days in FY 23 and is maintained in the range of 75 days and this is in line with the projected business activity for the Fiscals 2024 to 2026.				
3	Other financial and current assets	The other financial and current assets had levels of 2 days in fiscal 2021 increased to 4 days in Fiscal 2022 and remained at zero levels between the Fiscal 2023 to 2026.				
Curr	ent Liabilities					
1	Trade Payables	Trade Payables holding period hovering around 84 to 126 days between FY 21 and FY 22 has been pegged at around 14 days in FY 23 and is maintained at 14 days which is in line with the business activity projected for the Fiscals 2024 to 2026				

Sr.	Particulars		Assumptions
No.			
2	Other	financial	This primarily comprises of Statutory payments dues, Provision for income tax,
	and	current	Payable to employees, short term provisions etc. The levels were between 8 to 20 days
	liabilities		between the fiscal period 2021 to 2023. Other financial and current liabilities have
			been maintained in line with the projected business activity for the Fiscals 2024 to
			2026 in the range of 19 to 23 days.

Note.

Pursuant to the certificate dated February 15, 2024, issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company and Board resolution dated February 9, 2024.

## Means and mode of Funding

TRPL will be funded by a portion of net proceeds of the Offer through equity infusion only.

## Benefits that shall accrue to our Company

- a. Investing in a subsidiary that is the supplier of raw materials allows for vertical integration. This means greater control over the supply chain, from raw material production to the final product. This integration can lead to cost efficiencies and improved coordination.
- b. Having a subsidiary as the supplier helps to ensure a stable and consistent supply of raw materials. This stability is crucial for maintaining production schedules and meeting the demands of the business without disruptions.
- c. Direct ownership of the raw material supplier can provide better control over production costs. This control allows for strategic decision-making to optimize costs and improve overall profitability.
- d. Profits generated by the subsidiary can contribute to the overall financial health of the parent company. If the subsidiary is profitable, it can potentially provide a steady stream of dividends or contribute to the parent company's overall financial performance.

# Collaboration, performance guarantee, if any or assistance in marketing by the collaborator

There are no collaborations or performance guarantees given or assistance in marketing by any collaborator for our subsidiaries.

# 4) General Corporate Purposes

Our Company proposes to deploy the balance Net Proceeds, aggregating to ₹[•] million, towards general corporate purposes, subject to such amount not exceeding 25% of the Gross Proceeds from the Fresh Offer, in compliance with the SEBI ICDR Regulations. The general corporate purposes for which our Company proposes to utilise Net Proceeds include, without limitation, meeting ongoing general corporate purposes or contingencies, strengthening marketing capabilities and brand building exercises, enhancing our technology related infrastructure, strategic initiatives, and acquisition and/or funding any shortfall in any of the abovementioned Objects. The quantum of utilisation of funds towards each of the above purposes will be determined by our Board, based on the amount available under this head and the business requirements of our Company, from time to time.

In addition to the above, our Company may utilise the Net Proceeds towards other purposes considered expedient and as approved periodically by our Board, subject to compliance with necessary provisions of the Companies Act. Our Company's management shall have flexibility in utilising surplus amounts, if any. Our management will have the discretion to revise our business plan from time to time and consequently our funding requirement and deployment of funds may change. This may also include rescheduling the proposed utilization of Net Proceeds. Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes.

# **Interim use of Net Proceeds**

The Net Proceeds pending utilisation for the purposes stated in this section, shall be deposited only with scheduled commercial banks included in the Second Schedule of the Reserve Bank of India Act, 1934, as amended. In

accordance with Section 27 of the Companies Act, our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in equity shares of any other listed company or for any investment in the equity markets.

## **Bridge Financing Facilities**

Our Company has not raised any bridge loans from any bank or financial institution or from any other source as on the date of this Draft Red Herring Prospectus, which are proposed to be repaid from the Net Proceeds.

## **Offer Expenses**

The total Offer related expenses are estimated to be approximately ₹[•] million. The Offer related expenses primarily include fees payable to the BRLM and legal counsel, fees payable to the Auditor, brokerage and selling commission, underwriting commission, commission payable to Registered Brokers, RTAs, CDPs, SCSBs' fees, Sponsor Bank's fees, Registrar's fees, printing and stationery expenses, advertising and marketing expenses and all other incidental and miscellaneous expenses for listing the Equity Shares on the Stock Exchanges.

Subject to applicable law, other than (a) the listing fees and audit fees of statutory auditor (to the extent not attributable to the Offer), and expenses in relation to product (other than the expenses relating to marketing and advertisements undertaken in connection with the Offer), each of which will be borne solely by our Company; and (b) the stamp duty payable on transfer of Offered Shares shall be borne solely by the Selling Shareholder (c) all costs, fees and expenses with respect to the Offer will be shared amongst our Company and the Selling Shareholder, on a pro-rata basis, in proportion to the number of Equity Shares, Allotted by the Company in the Fresh Offer and sold by the Selling Shareholder in the Offer for Sale, upon the successful completion of the Offer. Upon commencement of listing and trading of the Equity Shares on the Stock Exchanges pursuant to the Offer, the Selling Shareholder shall, reimburse the Company for any expenses in relation to the Offer paid by the Company on behalf of the Selling Shareholder. In the event that the Offer is withdrawn or not completed for any reason whatsoever, all Offer related expenses will be shared proportionately between our company and the selling shareholder.

The break-up for the estimated Offer expenses is set forth below:

Activity	Estimated expenses (1) (₹ in million)	As a % of the total estimated Offer expenses <sup>(1)</sup>	total Offer
BRLM's fees and commissions (including underwriting commission, brokerage and selling commission)	[•]	[•]	[•]
Commission/processing fee for SCSBs, Sponsor Bank and Bankers to the Offer. Brokerage, underwriting commission and selling commission and bidding charges for Members of the Syndicate, Registered Brokers, RTAs and CDPs (2)(3)(4)(5)	[•]	[•]	[•]
Fees payable to the Registrar to the Offer	[•]	[•]	[•]
Fees payable to the other advisors to the Offer	[•]	[•]	[•]
Others			
Listing fees, SEBI filing fees, upload fees, BSE & NSE processing fees, book building software fees and other regulatory expenses.	[•]	[•]	[•]
Printing and stationery expenses	[•]	[•]	[•]
Advertising and marketing expenses	[•]	[•]	[•]
Fees payable to legal counsels	[•]	[•]	[•]
Miscellaneous	[•]	[•]	[•]
Total estimated Offer expenses	[•]	[•]	[•]

<sup>(1)</sup> Amounts will be finalised and incorporated in the Prospectus on determination of Offer Price

(2) Selling commission payable to the SCSBs on the portion for Retail Individual Investors, and Non-Institutional Investors which are directly procured and uploaded by the SCSBs, would be as follows:

Portion for Retail Individual Investors*	[●]% of the Amount Allotted (plus applicable taxes)		
Portion for Non-Institutional Investors*	[●]% of the Amount Allotted (plus applicable taxes)		

\*Amount Allotted is the product of the number of Equity Shares Allotted and the Offer Price

(3) No additional uploading/processing charges shall be payable by our Company and the Selling Shareholders to the SCSBs on the Bid cum Applications Forms directly procured by them.

Processing fees payable to the SCSBs on the portion for Retail Individual Bidders, and Non-Institutional Bidders which are procured by the members of the Syndicate/sub-Syndicate/Registered Broker/RTAs/ CDPs and submitted to SCSB for blocking, would be as follows:

Portion for Retail Individual Investors*	₹ [•] per valid Bid cum Application Form (plus applicable taxes)		
Portion for Non-Institutional Investors*	₹ [•] per valid Bid cum Application Form (plus applicable taxes)		

<sup>\*</sup>Amount Allotted is the product of the number of Equity Shares Allotted and the Offer Price

(4) The Processing fees for applications made by UPI Bidders using the UPI Mechanism would be as follows:

Sponsor Bank*	₹ [•] per valid Bid cum Application Form* (plus applicable taxes)
	The Sponsor Bank shall be responsible for making payments to the
	third parties such as remitter bank, NCPI and such other parties as
	required in connection with the performance of its duties under the
	SEBI circulars, the Syndicate Agreement and other applicable laws

<sup>\*</sup> For each valid application

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021.

(5) Selling commission on the portion for UPI Bidders, Retail Individual Bidders, and Non-Institutional Bidders which are procured by members of the Syndicate (including their sub-Syndicate Members), Registered Brokers, RTAs and CDPs would be as follows:

Portion for UPI Bidders*	[●]% of the Amount Allotted (plus applicable taxes)
Portion for Retail Individual Investors*	[•]% of the Amount Allotted (plus applicable taxes)
Portion for Non-Institutional Investors*	[•]% of the Amount Allotted (plus applicable taxes)

<sup>\*</sup>Amount Allotted is the product of the number of Equity Shares Allotted and the Offer Price

# **Monitoring Utilization of Funds**

In terms of Regulation 41 of the SEBI ICDR Regulations, prior to filing the Red Herring Prospectus with RoC, we will appoint a monitoring agency to monitor the utilization of the Net Proceeds. Our Audit Committee and the Monitoring Agency will monitor the utilisation of the Net Proceeds and the Monitoring Agency shall submit the report required under Regulation 41(2) of the SEBI ICDR Regulation. Our Company undertakes to place the report(s) of the Monitoring Agency on receipt before the Audit Committee without any delay. Our Company will disclose the utilisation of the Net Proceeds, including interim use under a separate head in its balance sheet until such time as the Net Proceeds remain unutilized, clearly specifying the purposes for which the Net Proceeds have been utilised. Our Company will also, in its balance sheet for the applicable fiscal periods, provide details, if any, in relation to all such Net Proceeds that have not been utilised, if any, of such currently unutilised Net Proceeds.

Pursuant to the SEBI Listing Regulations, our Company shall on a quarterly basis disclose to the Audit Committee the uses and application of the Net Proceeds. The Audit Committee shall make recommendations to our Board for further action, if appropriate. Our Company shall, on an annual basis, prepare a statement of Net Proceeds utilised for purposes other than those stated in this Red Herring Prospectus and place it before our Audit Committee. Such disclosure shall be made only until such time that the Net Proceeds have been utilised in full. The statement shall be certified by the Statutory Auditor.

Pursuant to Regulation 18(3) and 32(3) and Part C of Schedule II, of the SEBI Listing Regulations, our Company shall, on a quarterly basis, disclose to the Audit Committee the uses and applications of the Net Proceeds. The Audit Committee shall make recommendations to our Board for further action, if appropriate. On an annual basis, our Company shall prepare a statement of funds utilised for purposes other than those stated in this Red Herring Prospectus and place it before the Audit Committee and make other disclosures as may be required until such time as the Net Proceeds remain unutilised. Such disclosure shall be made only until such time that all the Net Proceeds have been utilised in full. The statement shall be certified by the Statutory Auditor of our Company.

Furthermore, in accordance with Regulation 32(1) of the SEBI Listing Regulations, our Company shall furnish to the Stock Exchanges on a quarterly basis, a statement indicating (i) deviations, if any, in the actual utilisation of the proceeds of the Fresh Offer from the Objects of the Fresh Offer as stated above; and (ii) details of category wise variations in the actual utilisation of the proceeds of the Fresh Offer from the Objects of the Fresh Offer as stated above. This information will also be published in newspapers simultaneously with the interim or annual financial results and explanation for such variation (if any) will be included in our Directors report, after placing the same before the Audit Committee. This information will also be uploaded onto our website.

# Variation in Objects of the Offer

In accordance with Sections 13(8) and 27 of the Companies Act and applicable provisions of SEBI ICDR Regulation, our Company shall not vary the Objects of the Offer unless our Company is authorized to do so by way of a special resolution of its Shareholders. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details and which shall be published in all editions of [●], an English national daily newspaper, all editions of [●], a Hindi national daily newspaper and edition of [●], a Malayalam newspaper (Malayalam being the regional language of Kerala, where our Registered Office is located), each with wide circulation. Pursuant to Sections 13(8) and 27 of the Companies Act, 2013, our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the Objects, subject to the provisions of the Companies Act, 2013 and in accordance with such terms and conditions, including in respect of pricing of the Equity Shares, in accordance with the Companies Act, 2013 and the SEBI ICDR Regulations.

## Appraising agency

None of the Objects of the Fresh Offer for which the Net Proceeds will be utilized have been appraised by any bank/ financial institution.

#### Other confirmations

None of our Promoters, Directors, KMPs, SMPs, members of our Promoter Group or Group Companies will receive any portion of the Net Proceeds.

There are no existing or anticipated transactions in relation to the utilisation of the Net Proceeds entered into or to be entered into by our Company with our Promoters, members of our Promoter Group, Directors, Senior Management Personnel and/or Key Managerial Personnel. Further, there are no material existing or anticipated transactions in relation to utilization of the Net Proceeds with our Promoters, Directors, Key Managerial Personnel, Senior Management Personnel, members of our Promoter Group or Group Companies.

Further, pursuant to the Offer, the Net Proceeds received by our Company shall only be utilised for objects identified by our Company and for general corporate purposes and none of our Promoters, Promoter Group, and Group Companies, as applicable, shall receive a part of or whole Net Proceeds directly or indirectly.

#### **BASIS FOR OFFER PRICE**

The Price Band and the Offer Price will be determined by our Company, in consultation with the BRLM, on the basis of assessment of market demand for the Equity Shares offered through the Book Building Process and on the basis of the qualitative and quantitative factors as described below. The face value of the Equity Shares is  $\xi$  5 each and the Offer Price is  $[\bullet]$  times the face value at the lower end of the Price Band and  $[\bullet]$  times the face value at the higher end of the Price Band.

Investors should also refer to "Risk Factors", "Our Business", "Restated Financial Information", and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 38, 193, 276, and 281, respectively, to have an informed view before making an investment decision.

#### **Qualitative Factors**

Some of the qualitative factors and our strengths which form the basis for computing the Offer Price are:

- Diversified Product Range and Customised Product Offering.
- Quality of Products.
- > Long standing relationship with large OEMs and dealer network in India and our Depots.
- Integrated manufacturing operations coupled with in-house products and process design capabilities which offer scale, flexibility and comprehensive solutions.
- > Locational Advantage.
- Research and development and product development capabilities.
- > Experienced and Dedicated Management Team.
- > Track record of growth and financial performance.

For further details, see "Our Business – Our Competitive Strengths" on page 195.

## **Quantitative Factors**

Certain information presented below relating to our Company is derived from the Restated Financial Information for the six months period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021 (on a standalone basis for last 3 years). For details, see the section titled "Restated Financial Information" on page 276.

Some of the quantitative factors which may form the basis for calculating the Offer Price are as follows:

## I. Basic and Diluted Earnings Per Share ("EPS"):

Financial Year / Period ended	Basic EPS (in ₹)	Diluted EPS (in ₹)	Weight
March 31, 2023 (Standalone)	2.55	2.55	3
March 31, 2022 (Standalone)	0.35	0.35	2
March 31, 2021 (Standalone)	0.43	0.43	1
Weighted Average	1.46	1.46	-
September 30, 2023 <sup>^</sup> (Consolidated)	4.29	4.29	-

<sup>^</sup> Not Annualized

Notes:

<sup>1)</sup> The face value of each Equity Share is  $\not\equiv$ 5 each.

<sup>2)</sup> Basic EPS (₹) = Restated profit for the year/period attributable to the equity holders of our Company/Weighted average number of equity shares outstanding during the year/period.

- 3) Diluted EPS (₹) = Restated profit for the year/ended attributable to equity holders of our Company/Weighted average number of diluted equity shares and all dilutive potential equity shares outstanding during the year/period.
- Basic EPS and Diluted EPS calculations are in accordance with Indian Accounting Standard 33 'Earnings per Share'.
- 5) Weighted average number of Equity Shares is the number of Equity Shares outstanding at the beginning of the year adjusted by the number of Equity Shares issued during the year multiplied by the time weight factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period.
- 6) Weighted average = Aggregate of year-wise weighted EPS divided by the aggregate of weights i.e. (EPS x Weight) for each year/Total of weights.
- 7) The Board of Directors at its meeting held on October 10, 2023, had approved the issuance of bonus issue of 1.6\* new Equity Share for every 1 equity share held on record date which was approved by the shareholders by means of a special resolution dated October 10, 2023. Through a Board resolution dated October 12, 2023; our Company has allotted 800,000 equity shares of face value of ₹100 each as bonus shares to the existing equity shareholders of our Company. Accordingly, the earnings per Equity Share have been adjusted for the bonus issue.
  - \* The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the shareholders.
- 8) Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023, and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up equity shares of our Company having face value of ₹ 100 was sub-divided into 20 Equity shares of face value of ₹ 5 each. Therefore, the paid-up share capital as on October 13, 2023, has been sub-divided from ₹ 130,000,000 divided into 1,300,000 Equity Shares of face value ₹ 100 each to ₹ 130,000,000 divided into 26,000,000 Equity Shares of face value ₹ 5 each. Accordingly, the number of shares has been adjusted for the sub-division of face value of equity shares.
- 9) Our Company acquired Tolin Rubbers Private Limited and Tolins Tyres LLC as our wholly owned Subsidiaries, w.e.f. April 01, 2023. Accordingly, Tolin Rubbers Private Limited and Tolins Tyres LLC became a Subsidiaries of our Company on April 01, 2023. The acquisition of shares was made by way of swap of shares by issuing an aggregate of 3,430,025 equity shares to respective shareholders of the subsidiaries.
- 10) The figures disclosed above are derived from the Restated Financial Information.

# II. Price/Earning ("P/E") ratio in relation to Price Band of ₹ [•] to ₹ [•] per Equity Share of our Company:

Particulars	P/E at the lower end of the	P/E at the upper end of the
	Price Band (number of	Price Band (number of
	times) *	times) *
Based on basic EPS for Fiscal 2023	[•]	[•]
Based on diluted EPS for Fiscal 2023	[•]	[●]

<sup>\*</sup>will be populated after finalization of price band

## III. Industry Peer Group P/E ratio

Based on the peer company information (excluding our Company) given below in this section:

	Particulars	Industry P/E (number of times)
Highest		177.55
Lowest		31.81
Average		68.55

Note:

- 1) The highest and lowest industry P/E shown above based on the peer set provided below under "Comparison of Accounting Ratios with Listed Industry Peers" on page 141. The industry average has been calculated as the arithmetic average P/E of the peer set provided below.
- 2) P/E figures for the peer are computed based on closing market price as on February 05, 2024, on BSE, except for Elgi Rubber Company Limited which is listed only on NSE, divided by Diluted EPS based on the financial results sourced from the annual reports of the respective companies for Fiscal 2023, as available on the websites of the Stock Exchanges.

# IV. Return on Net Worth attributable to the owners of our Company ("RoNW %") as derived from the Restated Financial Information

Fiscal / Period ended	RoNW (%)	Weight
March 31, 2023 (Standalone)	25.70%	3
March 31, 2022 (Standalone)	5.83%	2

March 31, 2021 (Standalone)	7.91%	1
Weighted Average	16.11%	-
September 30, 2023 <sup>^</sup> (Consolidated)	17.37%	

<sup>^</sup>Not Annualised.

Notes:

- 1) Return on Net worth attributable to the owners of our Company (%) = Restated profit / (loss) for the year/ period attributable to owners of the Company / Net worth attributable to owners of the Company.
- 2) Net Worth shall mean the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the Restated Financial Information, but does not include reserves created out of revaluation of assets, write -back of depreciation and amalgamation.
- 3) Weighted average = Aggregate of year-wise weighted Return on Net Worth divided by the aggregate of weights i.e., [(RoNW x Weight) for each year] / [Total of weights].

## V. Net Asset Value Per Equity Share (Face value of ₹ 5 each)

Fiscal / Period ended	NAV per equity share (₹)
As on March 31, 2023 (Standalone)	9.92
As on September 30, 2023 <sup>^</sup> (Consolidated)	24.69
After the Completion of the Issue:	
- At Floor Price	[•]
- At Cap Price	[•]
- At Offer Price	[•]
- At Offer Price	

<sup>^</sup>Not Annualised.

#### Notes:

- 1) Offer Price per Equity Share will be determined on conclusion of the Book Building Process.
- 2) Net Asset Value per share is calculated as Net Worth attributable to owners of the Company as at the end of Fiscal year divided by the weighted average number of Equity Shares used in calculating basic earnings per share. The weighted average number of Equity Shares outstanding during the year is adjusted for bonus issue of Equity Shares and subdivision of equity shares from face value ₹ 100 each to ₹ 5 each of subsequent to September 30, 2023.
- 3) Net Worth shall mean the aggregate value of the paid-up share capital and all reserves created out of the profit, securities premium account and debit or credit balance of profit and loss account after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the restated financial information, but does not include reserves created out of revaluation of assets, write -back of depreciation and amalgamation.
- Total Equity has been computed by aggregating equity share capital, instruments entirely equity in nature and other equity.
- 5) The Board of Directors at its meeting held on October 10, 2023, had approved the issuance of bonus issue of 1.6\* new Equity Share for every 1 equity share held on record date which was approved by the shareholders by means of a special resolution dated October 10, 2023. Through a Board resolution dated October 12, 2023; our Company has allotted 800,000 equity shares of face value of ₹100 each as bonus shares to the existing equity shareholders of our Company.
  - \* The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the Shareholders.
- 6) Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023, and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up equity shares of our Company having face value of ₹100 was sub-divided into 20 Equity shares of face value of ₹5 each. Therefore, the paid-up share capital as on October 13, 2023, has been sub-divided from ₹1,300,00,000 divided into 1,300,000 Equity Shares of face value ₹100 each to ₹130,000,000 divided into 26,000,000 Equity Shares of face value ₹5 each.
- 7) Our Company acquired Tolin Rubbers Private Limited and Tolins Tyres LLC as our wholly owned Subsidiaries, w.e.f. April 01, 2023. Accordingly, Tolin Rubbers Private Limited and Tolins Tyres LLC became a Subsidiaries of our Company on April 01, 2023. The acquisition of shares was made by way of swap of shares by issuing an aggregate of 3,430,025 equity shares to respective shareholders of the subsidiaries.

## VI. Comparison of Accounting Ratios with Listed Industry Peers

We believe following is our peer group which has been determined on the basis of listed public companies comparable in the similar line of segments in which our Company operates and whose business segment in part or full may be comparable with that of our business, however, the same may not be exactly comparable in size or business portfolio on a whole with that of our business.

Following is the comparison with our peer companies listed in India:

	Consolidated/	Face	Total revenue	EPS		NAV (₹	P/E	RoNW	Closing price	PAT
Name of the company	Standalone	Value per	from	Basic	Diluted	per share)	Ratio	(%)	on February	Margin (%)
		Equity	operations (₹)						<b>05</b> , <b>2024</b> (₹	
		Share^ (₹)	in million						per share)	
Tolins Tyres Limited*	Standalone	5.00	1,182.46	2.55	2.55	9.92	$[ullet]^\#$	25.70%	$[ullet]^\#$	4.22%
			Liste	d Peer Co	ompanies					
Indag Rubber Limited	Standalone	2.00	2,438.55	5.04	5.04	8.07	31.81	6.25%	160.30	5.43%
Vamshi Rubber Limited	Standalone	10.00	799.40	0.22	0.22	3.07	177.55	0.72%	39.06	0.12%
TVS Srichakra Limited	Consolidated	10.00	29,849.70	101.85	101.85	135.00	42.23	7.53%	4,301.25	2.61%
GRP Limited	Consolidated	10.00	4,510.00	104.61	104.61	110.57	48.72	9.46%	5,096.10	3.09%
Elgi Rubber Company Limited	Consolidated	1.00	3,944.97	1.35	1.35	3.68	42.44	3.68%	57.30	1.71%

<sup>\*</sup>Financial information for our Company is derived from the Restated Financial Statements as at and for the Fiscal Year ending 2023.

Source: All the financial information for listed industry peers mentioned above is sourced from the annual reports of the respective companies for the Fiscal Year ending 2023, as available on the websites of the Stock Exchanges.

#### Notes:

- 1) Return on Networth (RoNW%) is computed as Restated profit / (loss) for the year attributable to owners of the Company as on March 31, 2023/ Net worth attributable to owners of the Company as on March 31, 2023.
- 2) Net Worth shall mean the aggregate value of the paid-up share capital and all reserves created out of the profit, securities premium account and debit or credit balance of profit and loss account after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write -back of depreciation and amalgamation.
- 3) NAV is computed as is calculated as Net Worth attributable to owners of the Company as at the end of March 31, 2023, divided by the weighted average number of Equity Shares used in calculating basic earnings per share. The weighted average number of Equity Shares outstanding during the year for the Company is adjusted for bonus issue of Equity Shares and subdivision of equity shares from face value ₹ 100 each to ₹ 5 each of subsequent to September 30, 2023, in accordance with IND AS 33.
- 4) P/E ratio for industry peers has been calculated as closing share price as of February 05, 2023, sourced from BSE, except for Elgi Rubber Company Limited which is only listed on NSE whose share price source from NSE divided by diluted EPS as of March 31, 2023.

<sup>^</sup>As on February 05, 2024

<sup>#</sup>Will be updated in the Prospectus.

- 5) The Board of Directors at its meeting held on October 10, 2023; had approved the issuance of bonus issue of 1.6\* new Equity Share for every 1 equity share held on record date which was approved by the shareholders by means of a special resolution dated October 10, 2023. Through a Board resolution dated October 12, 2023; our Company has allotted 800,000 equity shares of face value of ₹100 each as bonus shares to the existing equity shareholders of our Company.

  \* The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration
- 6) Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023; and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up equity shares of our Company having face value of ₹ 100 was sub-divided into 20 Equity shares of face value of ₹ 5 each. Therefore, the paid-up share capital as on October 13, 2023; has been subdivided from ₹ 130,000,000 divided into 1,300,000 Equity Shares of face value ₹ 100 each to ₹ 130,000,000 divided into 26,000,000 Equity Shares of face value ₹ 5 each.

of 1.6 equity shares for every one equity share held by the shareholders.

7) Our Company acquired Tolin Rubbers Private Limited and Tolins Tyres LLC as our wholly owned Subsidiaries, w.e.f. April 01, 2023. Accordingly, Tolin Rubbers Private Limited and Tolins Tyres LLC became a Subsidiaries of our Company on April 01, 2023. The acquisition of shares was made by way of swap of shares by issuing an aggregate of 3,430,025 equity shares to respective shareholders of the subsidiaries.

## VII. Key financial and operational performance indicators ("KPIs")

The table below sets forth the details of KPIs that our Company considers have a bearing for arriving at the basis for the Offer Price. The KPIs disclosed below have been used historically by our Company to understand and analyse the business performance, which in result, help in analysing the growth of various verticals in comparison to our Company's listed peers, and other relevant and material KPIs of the business of our Company and have a bearing for arriving at the Basis for Offer Price.

The KPIs disclosed herein below have been approved by a resolution of our Audit Committee dated January 30, 2024. The members of the Audit Committee have verified the details of all KPIs pertaining to our Company, and have confirmed that verified and audited details of all the KPIs pertaining to our Company that have been disclosed to our investors at any point of time during the three years period prior to the date of the filing of this Draft Red Herring Prospectus have been disclosed in this section. Additionally, the KPIs have been subjected to verification and certification by Krishnan Retna & Associates, Chartered Accountants, our Statutory Auditor by their certificate dated February 15, 2024.

The KPIs of our Company have also been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations", on pages 193, and 281, respectively. We have described and defined the KPIs, as applicable, in "Definitions and Abbreviations - Key Performance Indicators" on page 18.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchanges or till the utilisation of the Offer Proceeds as per the disclosure made in the section "Objects of the Offer" on page 121, whichever is later, or for such other duration as may be required under the SEBI ICDR Regulations.

(₹ in million unless otherwise stated)

		( the mittion whites other wise states			
Key Performance Indicators	For the six month period ended	Fiscal			
	September 30, 2023*	2023 2022 2		2021	
	Consolidated		Standalone		
Revenue from Operations <sup>(1)</sup>	880.20	1,182.46	1,133.65	1,058.91	
Gross Profit <sup>(2)</sup>	302.62	236.82	184.62	154.07	
Gross Margin (%) <sup>(3)</sup>	34.38%	20.03%	16.29%	14.55%	
EBITDA <sup>(4)</sup>	217.90	122.61	60.90	56.47	
EBITDA Margin (%) <sup>(5)</sup>	24.76%	10.37%	5.37%	5.33%	
PAT <sup>(6)</sup>	126.16	49.92	6.31	7.65	
PAT Margin (%) <sup>(7)</sup>	14.33%	4.22%	0.56%	0.72%	
Return on Equity (%) <sup>(8)</sup>	17.36%	25.70%	5.83%	7.90%	
Return on Capital Employed (%) <sup>(9)</sup>	21.73%	31.49%	14.80%	14.53%	
Debt-Equity Ratio <sup>(10)</sup>	1.11	2.42	4.51	4.78	

<sup>\*</sup>Not Annualised

Notes:

- 1. Revenue from operations is calculated as revenue from sale of products as per the Restated Financial Information.
- 2. Gross Profit is calculated as Revenues from operations less cost of goods sold, whereas cost of goods sold is calculated as sum of cost of raw material consumed, Purchase stock in trade and changes in inventories of finished goods, stock-in-trade, and work-in-progress as per the Restated Financial Information.
- 3. Gross margin is calculated as a percentage of gross profit divided by revenue from operations.
- 4. EBITDA is calculated as restated profit before tax, extraordinary and exceptional items plus finance costs, depreciation and amortisation expense minus other income.
- 5. EBITDA margin is calculated as a percentage of EBITDA divided by revenue from operations as per the Restated Financial Information.
- 6. PAT represents total profit for the year/period as per the Restated Financial Information.
- 7. PAT margin is calculated as a percentage of PAT divided by revenue from operations as per the Restated Financial Information.
- 8. Return on Equity (ROE%) is calculated as a percentage of PAT divided by Total Equity at the end of the year/period as per the Restated Financial Information, whereas Total equity is calculated as sum of equity share capital, other equity, Instrument entirely in the nature of equity, net of non-controlling interest.
- 9. Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings before interest and Taxes / Total Assets minus Current Liabilities as per the Restated Financial Information. EBIT is calculated as restated profit before tax plus interest expense on borrowings minus other income.

10. Debt-Equity Ratio is calculated as Total Borrowing is divided by Total Equity.

# **Explanation for the Key Performance Indicator metrics**

Set out below are explanations for how the KPIs listed above have been used by the management historically to analyse, track, or monitor the operational and/or financial performance of our Company.

KPIs	Explanation
Revenue from Operations (in ₹	Revenue from Operations is used by our management to track the revenue profile of the
million)	business and in turn helps assess the overall financial performance of our Company and size
	of our business.
Gross profit (in ₹ million)	Gross Profit provides information regarding the profits from the manufacturing of products.
Gross margin (%)	Gross Profit Margin is an indicator of the profitability on sales of products manufactured
	sold by our Company.
EBITDA (in ₹ million)	EBITDA provides information regarding the operational efficiency of the business.
EBITDA margin (%)	EBITDA Margin is an indicator of the operational profitability and financial performance
	of our business.
Profit for the year (PAT) (in ₹	Profit for the year provides information regarding the overall profitability of the business.
million)	
PAT Margin (%)	PAT Margin is an indicator of the overall profitability and financial performance of our
	business.
Return on Equity (ROE %)	ROE provides how efficiently our Company generates profits from shareholders' funds.
Return on capital employed	ROCE provides how efficiently our Company generates earnings from the capital employed
(ROCE %)	in the business.
Debt to Equity Ratio	Debt to Equity Ratio is used to measure the financial leverage of our Company and provides
¬	comparison benchmark against peers.

# VIII. Comparison of KPIs of our Company and our listed peers

While the listed peers mentioned below operate in the same industry as us, and may have similar offerings or end use applications, our business may be different in terms of differing business models, different product verticals serviced or focus areas or different geographical presence. Below are details of the KPIs of our listed peers for the six months period ended September 30, 2023 (on a consolidated basis) and as at the financial year ended March 31, 2023, March 31, 2022, March 31, 2021 (on a standalone basis).

# 1. Tolins Tyre Limited

(₹ in million unless otherwise stated)

		( V III III	mon unicess on	or wise statear
Key Performance Indicators	For the six-month period	Fi		
	ended September 30, 2023*	2023 2022		2021
	Consolidated		Standalone	
Revenue from Operations <sup>(1)</sup>	880.20	1,182.46	1,133.65	1,058.91
Gross Profit <sup>(2)</sup>	302.62	236.82	184.62	154.07
Gross Margin (%) <sup>(3)</sup>	34.38%	20.03%	16.29%	14.55%
EBITDA <sup>(4)</sup>	217.90	122.61	60.90	56.47
EBITDA Margin (%) <sup>(5)</sup>	24.76%	10.37%	5.37%	5.33%
PAT <sup>(6)</sup>	126.16	49.92	6.31	7.65
PAT Margin (%) <sup>(7)</sup>	14.33%	4.22%	0.56%	0.72%
Return on Equity (%) <sup>(8)</sup>	17.36%	25.70%	5.83%	7.90%
Return on Capital Employed (%) <sup>(9)</sup>	21.73%	31.49%	14.80%	14.53%
Debt-Equity Ratio <sup>(10)</sup>	1.11	2.42	4.51	4.78

# 2. Indag Rubber Limited

(₹ in million unless otherwise stated)

	Standalone					
Key Performance Indicators	September 30, 2023*	March 31, 2023	March 31, 2022	March 31, 2021		
Payanya from Operations(1)	1275.26	2 429 55	1 660 25	1,698.44		
Revenue from Operations <sup>(1)</sup> Gross Profit <sup>(2)</sup>	421.01	2,438.55 695.27	1,669.25 467.66	622.50		
Gross Margin (%) <sup>(3)</sup>	33.01%	28.51%	28.02%	36.65%		
EBITDA <sup>(4)</sup>	99.94	136.39	8.06	162.80		
EBITDA Margin (%) <sup>(5)</sup>	7.84%	5.59%	0.48%	9.59%		
$PAT^{(6)}$	97.31	132.37	25.92	27.61		
PAT Margin (%) <sup>(7)</sup>	7.63%	5.43%	1.55%	1.63%		
Return on Equity (%) <sup>(8)</sup>	4.43%	6.25%	1.25%	1.40%		
Return on Capital Employed (%) <sup>(9)</sup>	3.23%	4.12%	-1.64%	-0.19%		
Debt-Equity Ratio <sup>(10)</sup>	-	-	=	_		

<sup>\*</sup>Not Annualised

# 3. Vamshi Rubber Limited

(₹ in million unless otherwise stated)

	Standalone						
Key Performance Indicators	September 30, 2023*	March 31, 2023	March 31, 2022	March 31, 2021			
Revenue from Operations <sup>(1)</sup>	368.87	799.40	700.13	580.21			
Gross Profit <sup>(2)</sup>	115.71	207.63	209.42	159.05			
Gross Margin (%) <sup>(3)</sup>	31.37%	25.97%	29.91%	27.41%			
EBITDA <sup>(4)</sup>	17.11	26.34	30.28	-9.32			
EBITDA Margin (%) <sup>(5)</sup>	4.64%	3.30%	4.32%	-1.61%			
PAT <sup>(6)</sup>	2.44	0.93	0.29	-28.22			
PAT Margin (%) <sup>(7)</sup>	0.66%	0.12%	0.04%	-4.86%			
Return on Equity (%) <sup>(8)</sup>	1.86%	0.72%	0.23%	-22.28%			
Return on Capital Employed (%) <sup>(9)</sup>	N.A.#	10.99%	9.77%	-10.57%			
Debt-Equity Ratio <sup>(10)</sup>	1.32	1.59	1.82	1.96			

<sup>\*</sup>Not Annualised

# 4. TVS Srichakra Limited

(? in million unless otherwise stated)

	C 1:14 1						
	Consolidated						
T/ D 6 T 11 4	September 30,	March 31,	March 31,	March 31,			
Key Performance Indicators	2023*	2023	2022	2021			
Revenue from Operations <sup>(1)</sup>	14,418.50	29,849.70	25,282.00	19,392.10			
Gross Profit <sup>(2)</sup>	6,527.50	12,165.90	7,898.30	8,979.00			
Gross Margin (%) <sup>(3)</sup>	45.27%	40.76%	31.24%	46.30%			
EBITDA <sup>(4)</sup>	1,512.30	2,289.30	1,668.40	2,286.50			
EBITDA Margin (%) <sup>(5)</sup>	10.49%	7.67%	6.60%	11.79%			
PAT <sup>(6)</sup>	600.10	778.20	433.20	738.20			
PAT Margin (%) <sup>(7)</sup>	4.16%	2.61%	1.71%	3.81%			
Return on Equity (%) <sup>(8)</sup>	5.59%	7.53%	4.46%	8.95%			
Return on Capital Employed (%) <sup>(9)</sup>	6.43%	9.06%	5.59%	11.81%			
Debt-Equity Ratio <sup>(10)</sup>	0.65	0.64	0.63	0.25			

<sup>\*</sup>Not Annualised

<sup>#</sup> Data Not Available in public domain

#### 5. GRP Limited

(₹ in million unless otherwise stated)

	Consolidated					
Key Performance Indicators	September 30, 2023*	March 31, 2023	March 31, 2022	March 31, 2021		
Revenue from Operations (net) <sup>A(1)</sup>	2,137.49	4,510.00	3,884.24	2,797.73		
Gross Profit <sup>(2)</sup>	1,125.81	2,416.64	2,063.78	1,443.30		
Gross Margin (%) <sup>(3)</sup>	52.67%	53.58%	53.13%	51.59%		
EBITDA <sup>(4)</sup>	175.87	247.88	231.99	169.20		
EBITDA Margin (%) <sup>(5)</sup>	8.23%	5.50%	5.97%	6.05%		
$PAT^{(6)}$	66.53	139.48	57.61	16.69		
PAT Margin (%) <sup>(7)</sup>	3.11%	3.09%	1.48%	0.60%		
Return on Equity (%) <sup>(8)</sup>	4.39%	9.46%	4.23%	1.27%		
Return on Capital Employed (%) <sup>(9)</sup>	6.38%	6.25%	5.58%	1.88%		
Debt-Equity Ratio <sup>(10)</sup>	0.62	0.60	0.73	0.54		

<sup>\*</sup>Not Annualised

# 6. Elgi Rubber Company Limited

(₹ in million unless otherwise stated)

	Consolidated						
Key Performance Indicators	September 30, 2023*	March 31, 2023	March 31, 2022	March 31, 2021			
Revenue from Operations <sup>(1)</sup>	1,966.48	3,944.97	3,895.79	3,431.40			
Gross Profit <sup>(2)</sup>	1,002.41	2,086.11	1,943.09	1,801.01			
Gross Margin (%) <sup>(3)</sup>	50.97%	52.88%	49.88%	52.49%			
EBITDA <sup>(4)</sup>	183.87	419.21	54.53	197.04			
EBITDA Margin (%) <sup>(5)</sup>	9.35%	10.63%	1.40%	5.74%			
PAT <sup>(6)</sup>	152.81	67.50	-163.53	10.79			
PAT Margin (%) <sup>(7)</sup>	7.77%	1.71%	-4.20%	0.31%			
Return on Equity (%) <sup>(8)</sup>	7.65%	3.67%	-9.54%	0.59%			
Return on Capital Employed (%) <sup>(9)</sup>	6.05%	1.76%	-9.30%	1.13%			
Debt-Equity Ratio <sup>(10)</sup>	1.44	1.47	1.44	1.33			

<sup>\*</sup>Not Annualised

Source: Details for industry peers have been sourced from the annual report / financials available on the Stock exchanges. Details for our Company have been sourced from the Restated Financial Information.

## Notes:

- 1. Revenue from operations is calculated as revenue from sale of products.
- 2. Gross Profit is calculated as Revenues from operations less cost of goods sold, whereas cost of goods sold is calculated as sum of cost of raw material consumed, Purchase stock in trade and changes in inventories of finished goods, stock-in-trade, and work-in-progress.
- 3. Gross margin is calculated as a percentage of gross profit divided by revenue from operations.
- 4. EBITDA is calculated as profit before tax, extraordinary and exceptional items plus finance costs, depreciation, and amortisation expense minus other income.
- 5. EBITDA margin is calculated as a percentage of EBITDA divided by revenue from operations.
- 6. PAT represents total profit for the year/period.
- 7. PAT margin is calculated as a percentage of PAT divided by revenue from operations.
- 8. Return on Equity (ROE%) is calculated as a percentage of PAT divided by Total Equity at the end of the year /period, whereas Total equity is calculated as sum of equity share capital, other equity, Instrument entirely in the nature of equity, net of non-controlling interest.
- 9. Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings before interest and Taxes / Total Assets minus Current Liabilities as per the Restated Financial Information. EBIT is calculated as restated profit before tax plus interest expense on borrowings minus other income.
- 10. Debt-Equity Ratio is calculated as Total Borrowing is divided by Total Equity.

<sup>^</sup> Revenue from operations (net) is calculated as gross revenue from operation less goods and service tax recovered.

## IX. Comparison of KPIs based on additions or dispositions to our business.

Our Company has acquired Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person) as our wholly owned Subsidiaries, w.e.f. April 01, 2023. Accordingly, Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person) became a Subsidiaries of our Company on April 01, 2023, and it is included in the Restated Financial Information from that date for six months period ended September 30, 2023. Our Restated Financial Information does not include financial information of Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person) prior to it becoming a Subsidiaries of our Company for the last three fiscal years 2023, 2022 and 2021.

Accordingly, comparison of KPIs is done for six months period ended September 30, 2023 on a consolidated vis-à-vis standalone basis as given below:

(₹ in million unless otherwise stated)

Key Performance Indicators	For the six-month period ended September 30, 2023*	For the six-month period ended September 30, 2023*
	Consolidated	Standalone
Revenue from Operations <sup>(1)</sup>	880.20	726.05
Gross Profit <sup>(2)</sup>	302.62	188.99
Gross Margin (%) <sup>(3)</sup>	34.38%	26.03%
EBITDA <sup>(4)</sup>	217.90	129.45
EBITDA Margin (%) <sup>(5)</sup>	24.76%	17.83%
$PAT^{(6)}$	126.16	67.25
PAT Margin (%) <sup>(7)</sup>	14.33%	9.26%
Return on Equity (%) <sup>(8)</sup>	17.36%	10.09%
Return on Capital Employed (%) <sup>(9)</sup>	21.73%	14.08%
Debt-Equity Ratio <sup>(10)</sup>	1.11	0.94

<sup>\*</sup>Not Annualised

#### Notes:

- 1. Revenue from operations is calculated as revenue from sale of products
- 2. Gross Profit is calculated as Revenues from operations less cost of goods sold, whereas cost of goods sold is calculated as sum of cost of raw material consumed, Purchase stock in trade and changes in inventories of finished goods, stock-in-trade, and work-in-progress.
- 3. Gross margin is calculated as a percentage of gross profit divided by revenue from operations.
- 4. EBITDA is calculated as profit before tax, extraordinary and exceptional items plus finance costs, depreciation, and amortisation expense minus other income.
- 5. EBITDA margin is calculated as a percentage of EBITDA divided by revenue from operations.
- 6. PAT represents total profit for the year/period.
- 7. PAT margin is calculated as a percentage of PAT divided by revenue from operations.
- 8. Return on Equity (ROE%) is calculated as a percentage of PAT divided by Total Equity at the end of the year /period, whereas Total equity is calculated as sum of equity share capital, other equity, Instrument entirely in the nature of equity, net of non-controlling interest.
- 9. Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings before interest and Taxes / Total Assets minus Current Liabilities as per the Restated Financial Information. EBIT is calculated as restated profit before tax plus interest expense on borrowings minus other income.
- 10. Debt-Equity Ratio is calculated as Total Borrowing is divided by Total Equity.

# X. Weighted average cost of acquisition.

a) The price per share of our Company (as adjusted for corporate actions, including split, bonus issuances) based on the primary/ new issue of Equity Shares or convertible securities (excluding Equity Shares issued under the ESOP Scheme and issuance of Equity Shares pursuant to a bonus issue) during the 18 months preceding the date of this Draft Red Herring Prospectus, where such issuance is equal to or more than 5% of the pre-offer paid-up share capital of our Company in a single transaction or multiple transactions combined together over a span of rolling 30 days ("Primary Transactions") are as follows:

Date of Allotment	Nature/ Reason of Allotment	No. of Equity Shares	Face value (₹)	Issue Price (₹)	Nature of consideration	Total Consideration (₹ in millions)
November 21, 2022	Rights Issue (1)	3,120,000*^	5^	1.92#	Cash	6.00
March 10, 2023	Rights Issue (2)	15,600,000*^	5^	1.92#	Cash	30.00
October 18, 2023	Rights Issue (3)	84,746	5	118	Cash	10.00
October 26, 2023	Rights Issue (4)	25,424	5	118	Cash	3.00
November 2, 2023	Rights Issue (5)	106,746	5	118	Cash	12.60
November 7, 2023	Rights Issue (6)	42,373	5	118	Cash	5.00
November 18, 2023	Rights Issue (7)	516,772	5	118	Cash	60.98
November 28, 2023	Rights Issue (8)	144,071	5	118	Cash	17.00
December 8, 2023	Rights Issue (9)	199,283	5	118	Cash	23.52
December 21, 2023	Preferential Allotment (10)	109,832	5	118	Cash	12.96
December 28, 2023	Preferential Allotment (11)	3,430,025	5	118	Allotment of Equity Shares pursuant to Share Purchase Agreement	404.74
Total		23,379,272				585.79
	Weighted a	verage cost of acq	uisition per equi	ity share		25.06

As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company by way of their certificate dated February 15, 2024.

#### Notes:

- (1) Allotment of a total of 60,000 Equity Shares to Dr. Kalamparambil Varkey Tolin (30,000 Equity Shares) and Jerin Tolin (30,000 Equity Shares).
- (2) Allotment of a total of 300,000 Equity Shares to Dr. Kalamparambil Varkey Tolin (150,000 Equity Shares) and Jerin Tolin (150,000 Equity Shares).
- (3) Allotment of a total of 84,746 Rights Equity Shares, to C.V. Mathai (42,373 Equity Shares) and Saji Kochukudiyil Mathew (42,373 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Annie Varkey and Jerin Tolin.
- (4) Allotment of a total of 25,424 Rights Equity Shares to Varghese Mathew pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Annie Varkey and Jerin Tolin.
- (5) Allotment of a total of 106,746 Rights Equity Shares to Santosh Jain (22,000 Equity Shares) and Sabyasachi Mukherjee

<sup>\*</sup> The Board of Directors at its meeting held on October 10, 2023, had approved the issuance of bonus issue of 1.6 new Equity Share for every 1 equity share held on record date which was approved by the shareholders by means of a special resolution dated October 10, 2023. Through a Board resolution dated October 12, 2023; our Company has allotted 800,000 equity shares of face value of ₹100 each as bonus shares to the existing equity shareholders of our Company. Accordingly, the equity shares were adjusted for bonus shares issued.

<sup>^</sup> Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023, and approved by the Shareholders at their meeting held on October 13, 2023, each fully paid-up equity shares of our Company having face value of ₹ 100 was sub-divided into 20 Equity shares of face value of ₹5 each. Therefore, the paid-up share capital as on October 13, 2023, has been sub-divided from ₹130,000,000 divided into 1,300,000 Equity Shares of face value ₹ 100 each to ₹ 130,000,000 divided into 26,000,000 Equity Shares of face value ₹ 5 each. Accordingly, the equity shares were adjusted for sub-division of equity shares.

<sup>#</sup> The Equity Shares transacted during this period were with a face value of ₹100 per share before sub-division of shares. Accordingly, the issue price per equity share has been adjusted for the sub-division in the face value of the equity shares Pursuant to a resolution passed by our Board in its meeting held on October 12, 2023, and approved by the Shareholders at their meeting held on October 13, 2023 and allotment of bonus issue of Equity Shares in the ratio 1.6:1\*\* pursuant to board resolution dated October 12, 2023, which was authorised by a resolution of our Board dated October 10, 2023 and a resolution of our Shareholders dated October 10, 2023.

<sup>\*\*</sup> The Company had inadvertently in the Shareholders' resolution dated October 10, 2023 mentioned the bonus ratio as 1:1.6 instead of 1.6:1. However the allotment of shares have taken place on the ration of 1.6 equity shares for every one equity share held by the shareholders.

- (42,373 Equity Shares) and SN Capital Management Private Limited (42,373 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Jerin Tolin, C.V. Mathai Saji Kochukudiyil Mathew and Varghese Mathew.
- (6) Allotment of a total of 42,373 Rights Equity Shares to SN Capital Management Limited pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew and Varghese Mathew.
- (7) Allotment of a total of 516,772 Rights Equity Shares to Dr. Kalamparambil Varkey Tolin (275,424 Equity Shares), SN Capital Management Limited (42,373 Equity Shares), Anil Kumar Govil (25,500 Equity Shares), Ramalingam Shankar (22,000 Equity Shares), Chandrasekaran Anitha (20,000 Equity Shares), RPV Holdings Private Limited (100,000 Equity Shares), Prakash Chandra Bharatiya (8,475 Equity Shares) and Preeti Agarwal (23,000 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, and Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew, Varghese Mathew, Sabyasachi Mukherjee and Santosh Jain.
- (8) Allotment of a total of 144,071 Rights Equity Shares to Vikas Pavankumar (42,373 Equity Shares), Alappatt Thomas Pius (8,475 Equity Shares), Jooby Paul (8,476 Equity Shares), Sunil Jose (25,424 Equity Shares), Toja Rani (16,950 Equity Shares) and Jose Thomas (42,373 Equity Shares) pursuant to renunciation of respective Rights Equity Shares of the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew, Varghese Mathew, Sabyasachi Mukherjee, Santosh Jain, SN Capital Management Limited, Anil Kumar Govil, Ramalingam Shankar, Chandrasekaran Anitha, RPV Holdings Private Limited, Prakash Chandra Bharatiya and Preeti Agarwal.
- (9) Allotment of a total of 199,283 Rights Equity Shares to Jose Thomas (42,373 Equity Shares, Manoj Kumar (21,187 Equity Shares), Dilip Keshrimal Sanklecha (42,373 Equity Shares), Charles Paul (8,475 Equity Shares), Chitra Devkumar Aidasani (25,500 Equity Shares), Abraham N C (42,375 Equity Shares) and RSJ Inspection Services Limited (17,000 Equity Shares) pursuant to renunciation of respective Rights Equity Shares by the existing Shareholders, namely, Dr. Kalamparambil Varkey Tolin, and Jerin Tolin, C.V. Mathai, Saji Kochukudiyil Mathew, Varghese Mathew, Sabyasachi Mukherjee, Santosh Jain, SN Capital Management Private Limited, Anil Kumar Govil, Ramalingam Shankar, Chandrasekaran Anitha, RPV Holdings Private Limited, Prakash Chandra Bharatiya (and Preeti Agarwal
- (10) Allotment of a total of 109,832 Equity Shares to Beacon Stone Capital VCC (FPI) (84,382 Equity Shares), C R Karikal Valavan (16,950 Equity Shares) and Nithya Vikas Kalia (8,500 Equity Shares).
- (11) Allotment of a total of 3,430,025 Equity Shares as sale consideration to
  - a) Dr. Kalamparambil Varkey Tolin (536,456 Equity Shares) and Jerin Tolin (380,563 Equity Shares), the shareholders of Tolin Rubbers Private Limited, pursuant to acquisition of control of Tolin Rubbers Private Limited by our Company vide Share Purchase Agreement dated April 1, 2023 and
  - b) Jose Thomas (2,513,006 Equity Shares), the shareholder of Tolins Tyres LLC, pursuant to acquisition of control of Tolins Tyres LLC by our Company vide Share Purchase Agreement dated September 21, 2023.
- b) Price per share of the Company (as adjusted for corporate actions, including bonus issuances) based on secondary sale or acquisition of equity shares or convertible securities (excluding gifts) where Promoters or members of the Promoter Group or Selling Shareholders or other shareholders with rights to nominate directors are a party to the transaction during the 18 months preceding the date of filing of the Draft Red Herring Prospectus, where the acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction/s and excluding ESOPs granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days ("Secondary Transactions")

Not Applicable

# c) Weighted average cost of acquisition, floor price and cap price

Past Transactions	Weighted	average	cost	of	Floor Price (₹	Cap Price (₹
	acquisition	(in ₹)			[ <b>●</b> ]*)	[●]*)
Weighted average cost of acquisition of primary		25.06			[●]* times	[●]* times
issuances as set out in (a) above						
Weighted average cost of acquisition of secondary	No	ot Applicab	le		[●]* times	[●]* times
issuances as set out in (b) above						

<sup>\*</sup>To be updated in the Prospectus.

As certified by Krishnan Retna & Associates, the Statutory Auditor of our Company by way of their certificate dated February 15, 2024.

Explanation for Offer Price / Cap Price being [•] times of weighted average cost of acquisition of primary issuance price / secondary transaction price of Equity Shares (as set out above) along with our Company's key performance indicators and financial ratios for Fiscals 2023, 2022 and 2021

[•]\*

\*To be included on finalisation of Price Band

Explanation for Offer Price / Cap Price being [•] times of weighted average cost of acquisition of primary issuance price / secondary transaction price of Equity Shares (as set out above) in view of the external factors which may have influenced the pricing of the Offer.

[•]\*

\*To be included on finalisation of Price Band

The Offer Price of ₹ [●] has been determined by our Company and the Selling Shareholders, in consultation with the BRLM, on the basis of market demand from investors for Equity Shares, as determined through the Book Building Process, and is justified in view of the above qualitative and quantitative parameters. Investors should read the aforementioned information along with "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Position and Results of Operations" and "Restated Financial Information" on pages 38, 193, 281 and 276, respectively, to have a more informed view. The trading price of the Equity Shares could decline due to the factors mentioned in the "Risk Factors" and you may lose all or part of your investments.

#### STATEMENT OF SPECIAL TAX BENEFITS

To,

The Board of Directors,
Tolins Tyres Limited
No. 1/47, M C Road,
Kalady, Ernakulam,
Aluva - 683 574, Kerala, India. (The "Company")

Re: Proposed initial public offering of equity shares of face value of ₹5 each (the "Equity Shares" and such offering, the "Offer") of 'Tolins Tyres Limited' (the "Company")

We report that the enclosed statement in Annexure A, states the possible special tax benefits available to the Company and to its shareholders under the applicable tax laws presently in force in India including the Income Act, 1961 ('Act'), as amended by the Finance Act, applicable for Financial Year 2023-2024 and Assessment Year 2024-2025, and other direct tax laws presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the statute. Hence, the ability of the Company or its shareholders to derive the stated special tax benefits is dependent upon their fulfilling such conditions, which based on business imperatives the Company faces in the future, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed annexure are not exhaustive. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Issue. Neither are we suggesting nor advising the investor to invest money based on this statement.

We do not express any opinion or provide any assurance as to whether:

- i) the Company or its shareholders will continue to obtain these benefits in future; or
- ii) the conditions prescribed for availing the benefits have been/would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

The benefits discussed in the enclosed statement are not exhaustive nor are they conclusive. The contents stated in the annexure are based on the information, explanations and representations obtained from the Company.

We hereby give consent to include this statement of tax benefits in the Draft Red Herring Prospectus, Red Herring Prospectus and the Prospectus and submission of this certificate as may be necessary, to the National Stock Exchange of India Limited and BSE Limited where the Equity Shares are proposed to be listed ("Stock Exchanges") and the Registrar of Companies, Ernakulam ("RoC"), SEBI or any regulatory authority and/or for the records to be maintained by the Book Running Lead Manager in connection with the Issue and in accordance with applicable law.

Yours faithfully, For Krishnan Retna & Associates Chartered Accountants ICAI Firm Registration No: 001536S

Nikhil R Kumar Partner Membership no. 231162

**Place:** Thiruvananthapuram **Date**: February 15, 2024

UDIN: 24231162BKESSY1059

Encl: As above

#### ANNEXURE A

#### STATEMENT OF SPECIAL TAX BENEFITS

STATEMENT OF SPECIAL TAX BENEFITS AVAILABLE TO TOLINS TYRES LIMITED ("THE COMPANY"), AND THE SHAREHOLDERS OF THE COMPANY UNDER THE APPLICABLE DIRECT AND INDIRECT TAX LAWS IN INDIA.

To, The Board of Directors Tolins Tyres Limited No. 1/47, M C Road, Kalay, Ernakulam, Aluva -683574, Kerala, India

Subject: Statement of Possible Special Tax Benefits available to the Company, and its shareholders under the direct and indirect tax laws.

Dear Sirs.

We Krishnan Retna & Associates (Chartered Accountants), the statutory auditor of the Company refer to the proposed initial public offering of equity shares of face value ₹ 5 ("Equity Shares" and such offering the "Offer"). We enclose herewith the statement (the "Annexure") showing the possible special tax benefits under direct and indirect tax laws presently in force in India available to the Company, and its shareholders, including under the Income Tax Act 1961, the Central Goods and Services Tax Act, 2017, the Union Territory Goods and Services Tax Act, 2017, respective State Goods and Services Tax Act, 2017, Customs Act, 1962, the Customs Tariff Act, 1975 and the Foreign Trade Policy 2015-20 (collectively the "Taxation Laws"), and the rules, regulations, circulars and notifications issued in connection with the Taxation Laws which are applicable to the assessment year 2024-25 relevant to the financial year 2023-24.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the relevant Taxation Laws. Hence, the ability of the Company or its shareholders to derive these direct and indirect tax benefits is dependent upon their fulfilling such conditions which, based on business imperatives the Company and its shareholders face in the future, the Company and its shareholders may or may not choose to fulfil.

The benefits discussed in the enclosed Annexure are neither exhaustive nor conclusive. This statement is only intended to provide general information to guide the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to specific tax implications arising out of their participation in the Offer. We are neither suggesting nor are we advising any investor to invest in the Offer based on this statement.

We do not express any opinion or provide any assurance whether:

- \* The Company or its shareholders will continue to obtain these benefits in future;
- \* The Company, its Material Subsidiaries or its shareholders will continue to obtain these benefits in future;
- \* The revenue authorities/courts will concur with the views expressed herein;
- \* The conditions prescribed for availing the benefits have been/would be met;

We also consent to the references to us as "Experts" as defined under Section 2(38) of the Companies Act, 2013 (the "CA, 2013"), read with Section 26(5) of the CA, 2013 to the extent of the certification provided hereunder and included in the updated draft red herring prospectus, red herring prospectus, prospectus or in any other documents in connection with the Offer (together, the "Offer Documents").

We hereby give our consent to include this statement of possible special tax benefits along with the Annexure in the Offer Documents.

This certificate is issued for the sole purpose of the Offer, and can be used, in full or part, for inclusion in the Offer Documents, and for the submission of this certificate as may be necessary, to any regulatory / statutory authority, stock exchanges, any other authority as may be required and/or for the records to be maintained by the Book Running Lead Manager in connection with

the Offer and in accordance with applicable law, and for the purpose of any define the Book Running Lead Manager may wish to advance in any claim or proceeding in connection with the contents of the Offer Documents.

This certificate may be relied on by the Book Running Lead Manager, their affiliates and legal counsel in relation to the Offer. We undertake to update you in writing of any changes in the abovementioned position until the date the Equity Shares issued pursuant to the Offer commence trading on the stock exchanges. In the absence of any communication from us till the Equity Shares commence trading on the stock exchanges, you may assume that there is no change in respect of the matters covered in this certificate.

#### LIMITATIONS

Our views expressed in the enclosed Annexure are based on the facts and assumptions indicated above. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. Reliance on the Annexure is on the express understanding that we do not assume responsibility towards the investors and third parties who may or may not invest in the proposed Offer relying on the Annexure.

For Krishnan Retna & Associates Chartered Accountants Firm's Registration No: 001536S

Nikhil R Kumar Partner Membership No. 231162

**Date :** February 15, 2024 **Place:** Thiruvananthapuram **UDIN:** 24231162BKESSY1059

# ANNEXURE TO THE STATEMENT OF SPECIAL TAX BENEFITS AVAILABLE TO TOLINS TYRES LIMITED ("THE COMPANY"), AND ITS SHAREHOLDERS

The information provided below sets out the possible special tax benefits available to the Company, and the shareholders of the Company in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the subscription, ownership and disposal of equity shares of the Company, under the current tax laws presently in force. Several of these benefits are dependent on the shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence the ability of the shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which, based on commercial imperatives a shareholder faces, may or may not choose to fulfil. The following overview is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to specific tax implications arising out of their participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement. The statement below covers only relevant special direct and indirect tax law benefits and does not cover benefits under any other law.

INVESTORS ARE ADVISED TO CONSULT THEIR OWN TAX CONSULTANT WITH RESPECT TO THE TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN THEIR PARTICULAR SITUATION.

STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY AND ITS SHAREHOLDERS.

## A. SPECIAL DIRECT TAX BENEFITS AVAILABLE TO THE COMPANY

**Under the Income Tax Act, 1961 (the Act):** 

## i) 80JJAA: Deduction in respect of employment of new employees:

Subject to the fulfilment of prescribed conditions, the Company is entitled to claim deduction of an amount equal to thirty per cent of additional employee cost (relating to specified category of employees) incurred in the course of business in the previous year, for three assessment years including the assessment year relevant to the previous year in which such employment is provided under section 80JJAA of the Act. This deduction is available to the company.

# ii) Lower corporate tax rate under section 115BAA of the Act:

A new section 115BAA has been inserted in the Act by the Taxation Laws (Amendment) Act, 2019 ('the Amendment Act, 2019') w.e.f. 1 April 2020 (AY 2020-21). Section 115BAA of the Act grants an option to a domestic company to be governed by the section from a particular assessment year. If a company opts for section 115BAA of the Act, it can pay corporate tax at a reduced rate of 22 percent (plus applicable surcharge and education cess). Section 115BAA of the Act further provides that domestic companies availing the option will not be required to pay Minimum Alternate Tax (MAT) on their 'book profits' under section 115JB of the Act.

However, such a company will no longer be eligible to avail specified exemptions / incentives under the Act and will also need to comply with the other conditions specified in section 115BAA of the Act. Also, if a company opts for section 115BAA, the tax credit (under section 115JAA), if any, which it is entitled to on account of MAT paid in earlier years, will no longer be available. Further, it shall not be allowed to claim set-off of any brought forward loss arising to it on account of additional depreciation and other specified incentives.

# iii) Lower tax rate for dividend received from foreign companies :

As per section 115BBD of the Act, the dividend received from a company outside India (i.e. where Indian company holds 26 percent or more of the equity share capital) is taxable at the rate of 15 percent plus applicable surcharge and cess under the Act. However, no deduction is allowable in respect of any income in the form of dividend covered under the ambit of this section. In view of the above, considering that the Company holds more than 26 percent of equity share capital of the foreign companies, dividend, if any, shall be subject to tax at the rate of 15 percent plus applicable surcharge and cess under the Act. Further, credit for the taxes paid / withheld in overseas jurisdiction may be available to the Company (upto the maximum of tax paid on dividends in India

## iv) Deduction in respect of inter-corporate dividends – section 80M of the Act:

Up to 31 March 2020, any dividend paid to a shareholder by a company was liable to Dividend Distribution Tax ('DDT'), and the recipient shareholder was exempt from tax. Pursuant to the amendment made by the Finance Act, 2020, DDT stands abolished and dividend received by a shareholder on or after 1 April 2020 is liable to tax in the hands of the shareholder. The Company is

required to deduct Tax Deducted at Source ('TDS') at applicable rate specified under the Act read with applicable Double Taxation Avoidance Agreement (if any).

With respect to a resident corporate shareholder, a new section 80M has been inserted in the Act to remove the cascading effect of taxes on inter-corporate dividends during FY 2020-21 and thereafter. Subject to the fulfilment of prescribed conditions, the section provides that where the gross total income of a domestic company in any previous year includes any income by way of dividends from any other domestic company or a foreign company or a business trust, there shall, in accordance with and subject to the provisions of this section, be allowed in computing the total income of such domestic company, a deduction of an amount equal to so much of the amount of income by way of dividends received from such other domestic company or foreign company or business trust as does not exceed the amount of dividend distributed by it on or before the due date. The "due date" means the date one month prior to the date for furnishing the return of income under sub-section (1) of section 139 of the Act.

## B. SPECIAL DIRECT TAX BENEFITS AVAILABLE TO SHAREHOLDERS:

- i) Dividend income earned by the shareholders would be taxable in their hands at the applicable rates. However, in case of domestic corporate shareholders, deduction under Section 80M of the Act would be available on fulfilling the conditions (as discussed above).
- ii) Section 112A of the Act provides for concessional tax rate of 10% (plus applicable surcharge and cess) on long-term capital gains (exceeding Rs. 1,00,000) arising from the transfer of equity shares or units of an equity-oriented fund or units of a business trust if Security Transaction Tax ('STT') has been paid on both acquisition and transfer of such shares / units and subject to fulfilment of other prescribed conditions (including Notification No. 60/2018/F.No.370142/9/2017-TPL dated 1 October 2018). The benefit of foreign currency exchange difference and indexation, as provided under the first and second proviso to section 48 of the Act, shall not be applicable for computing long-term capital gains taxable under section 112A of the Act.
- iii) Section 112 of the Act provides for taxation of <u>long-term capital gains</u>, resulting on transfer of inter-alia, listed shares of the company (other than those covered under section 112A), which shall be lower of the following:
  - a. 20 percent (plus applicable surcharge and cess) with indexation benefit; or
  - b. 10 percent (plus applicable surcharge and cess) without indexation benefit
- iv) As per the provisions of section 111A of the Act, <u>short term capital gain</u> arising from transfer of equity share in the Company through a recognized stock exchange and subject to STT shall be taxable at a concessional rate of 15 percent (plus applicable surcharge and cess if any).
- v) In respect of non-resident shareholders, the tax rates and the consequent taxation shall be further subject to benefits, if any, available under the applicable Double Taxation Avoidance Agreement, if any, between India and the country in which the non-resident has fiscal domicile. As per provisions of Section 90(2) of the Act, non-resident shareholders can opt to be taxed in India as per the provisions of the Act or the double taxation avoidance agreement entered into by the Government of India with the country of residence of the non-resident shareholder, whichever is more beneficial.
- vi) Where the gains arising on transfer of shares of the Company are included in the business income of a shareholder and assessable under the head "Profits and Gains from Business or Profession" and on such transfer is subjected to STT, then such STT shall be a deductible expense from the business income as per the provisions of section 36(1)(xv) of the Act.
- vii) As regards the shareholders that are Mutual Funds, under section 10(23D) of the Act, any income earned by a Mutual Fund registered under the Securities and Exchange Board of India Act, 1992, or a Mutual Fund set up by a public sector bank or a public financial institution, or a Mutual Fund authorised by the Reserve Bank of India would be exempt from income-tax, subject to such conditions as the Central Government may by notification in the Official Gazette specify in this behalf.
- viii) Resident as well as non-resident buyers should independently evaluate their obligations to withhold tax on transaction involving sale of shares by the shareholders of the company in light of the provisions of section 194Q/ section 195 and other provisions of the Act.

Except for the above, the Shareholders of the Company are not entitled to any other special tax benefits under the Act.

#### Notes to the above:

1. We have not considered general tax benefits available to the Company or shareholders of the Company. The above statement covers only certain special tax benefits under the Act, read with the relevant rules, circulars and notifications

- and does not cover any benefit under any other law in force in India. This statement also does not discuss any tax consequences, in the country outside India, of an investment in the shares of an Indian company.
- 2. The above statement of special tax benefits sets out the provisions of Indian corporate tax laws in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the purchase, ownership and disposal of shares.
- 3. In respect of non-residents, the tax rates and consequent taxation mentioned above will be further subject to any benefits available under the relevant Double Taxation Avoidance Agreement, if any, entered into between India and the country in which the non-resident has fiscal domicile.
- 4. This Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed offer.
- 5. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

# C. SPECIAL INDIRECT TAX BENEFITS AVAILABLE TO THE COMPANY

## I. Under Goods and Services Tax Act (the Act):

- i) Goods and Services Tax (GST) is a destination-based tax which is levied on supply of goods or services. Brief framework is as below
  - a. A taxable supply includes all forms of supply of goods or services or both such as sale, transfer, barter, exchange, license, rental, lease or disposal made or agreed to be made for a consideration in the course or furtherance of business. Such supply is chargeable to tax at applicable rates with the standard rate being 18%.
  - b. GST is not chargeable on exempt supplies. Exempt supplies are those which either attract NIL tax rate or have been made exempt by way of notification. Taxpayers are not entitled to claim Input Tax Credit on exempt supplies.
  - c. Exports of goods or services are zero-rated supplies. As per Section 2(6) of the IGST Act, the services shall qualify as 'export of services' when:
    - i. the supplier of service is located in India;
    - ii. the recipient of service is located outside India;
    - iii. the place of supply of service is outside India;
    - iv. the payment for such service has been received by the supplier of service in convertible foreign exchange or in Indian rupees wherever permitted by the Reserve Bank of India; and
    - v. the supplier of service and the recipient of service are not merely establishments of a distinct person in accordance with Explanation 1 in section 8

Further, the exporter has the option to –

- i. supply goods or services under bond or Letter of Undertaking (LUT) without payment of tax and claim refund of unutilized ITC; or
- ii. supply goods or services on payment of tax and claim refund of such tax paid.
- d. The Company has opted to export the goods without payment of Integrated GST under a Letter of Undertaking for Financial Year 2023-2024 and is entitled to claim refund of accumulated ITC on such exports in terms of GST law.

## II. In Foreign Trade Policy(FTP):

The Company is availing export incentives under following schemes as prescribed in the FTP and Customs laws:

a. Duty Drawback (DBK) scheme which allows refund of import duty of inputs directly used in manufacturing of exported goods. Remissions of Duties and Taxes on Exported Products(RoDTEP) scheme which provides for rebate of all Central,

State, and Local duties/taxes/levies on the goods exported which have not been refunded under any other existing scheme.

b. Export incentives under Foreign Trade Policy 2023 with respect to duty free (including IGST) import of inputs under Advance Authorization scheme and duty-free import of <u>capital goods</u> in FY 23-24 under Export Promotion Capital Goods scheme, subject to fulfilment of Export Obligation and other conditions prescribed in the relevant Customs and FTP policy/notifications.

## D. SPECIAL INDIRECT TAX BENEFITS AVAILABLE TO THE SHAREHOLDERS

There are no special Indirect Tax benefits available to the shareholders of the Company.

#### Notes to the above:

- 1. We have not considered general tax benefits available to the Company. The above Statement covers only certain special tax benefits under the Act, read with the relevant rules, circulars and notifications and does not cover any benefit under any other law in force in India. This Statement also does not discuss any tax consequences, in the country outside India, of an investment in the shares of an Indian company.
- 2. The above Statement of special tax benefits sets out the provisions of Indian Indirect tax laws in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the purchase, ownership and disposal of shares.
- 3. This Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed offer.
- 4. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this Statement.

Note: As on date of this Draft Red Herring Prospectus, we do not have any material subsidiaries in terms of SEBI ICDR Regulations and SEBI LODR Regulations. Therefore the statement of special tax benefits does not include special tax benefits availed for our Subsidiaries. However, with effect from April 1, 2024, our Subsidiaries will be considered as material in accordance with SEBI LODR Regulations which states that a "material subsidiary" shall mean a subsidiary, whose income or net worth exceeds ten percent of the consolidated income or net worth respectively, of the listed entity and its subsidiaries in the immediately preceding accounting year. Accordingly, we will disclose the special tax benefits availed by our Subsidiaries prior to filing of the Red Herring Prospectus.

#### SECTION IV - ABOUT OUR COMPANY

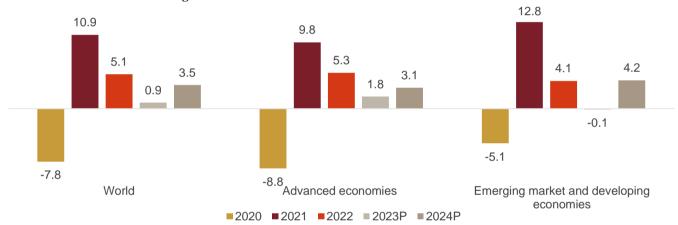
#### INDUSTRY OVERVIEW

# Overview of global economy

## Review and outlook: Economic trends and inflation in key countries

The global economy has been highly volatile of late, weighed down by the cumulative effect of shocks in the past three years, including the Covid-19 pandemic, the Russia-Ukraine conflict and the consequent rise in energy and commodity prices. The ongoing Israel-Hamas war may have implications on the global economy, and further escalation in the conflict towards other Middle Eastern oil producers would result rise in oil prices which would drive inflation. This can have an impact on the interest rates at an elevated level for a prolonged period. After the initial setback, global economic indicators improved in the second half of 2022 and the world economy had begun showing signs of stabilising by early 2023. However, increasing commodity prices, geoeconomic fragmentation with the Russia-Ukraine conflict and reopening of economic activity in China after easing of the pandemic seem to have continued into 2023. This has forced major central banks around the world to tighten their economic policies and keep inflation expectations anchored. For the medium term, the global economic growth outlook remains subdued owing to elevated interest rates, recession worries and geopolitical uncertainties.

# IMF's estimates of world trade growth



Advanced economies – the US, Japan, euro area; Emerging market and developing economies – China, India, Russia, Brazil, Mexico, South Africa

Note: Volumes of exports of goods and services have been considered for the calculations Source: IMF (World Economic Outlook – April 2023 update), CRISIL MI&A Consulting

# Overview of the Indian economy

# Review of real GDP growth over fiscals 2018-2023 and outlook for fiscals 2023-2028

The Indian economy logged a CAGR of 4.1% over fiscals 2018-2023, a sharp deceleration from a robust 6.6% CAGR between fiscals 2017 and 2019, which was driven by rising consumer aspirations, rapid urbanisation, the government's focus on infrastructure investment, and growth of the domestic manufacturing sector. Economic growth was supported by benign crude oil prices, soft interest rates and low current account deficit. The Indian government also undertook key reforms and initiatives, such as implementation of the Goods and Services Tax (GST) and Insolvency and Bankruptcy Code; Make in India and financial inclusion initiatives; and gradual opening of sectors such as retail, e-commerce, defence, railways, and insurance for foreign direct investments (FDIs).

A large part of the lower print between fiscals 2018 and 2023 was because of the economy contracting 5.8% in fiscal 2021 owing to the fallout of Covid-19. The impact of Covid-19 was more pronounced on contact-sensitive services as social distancing norms affected services such as entertainment, travel and tourism, with many industries in the manufacturing sector also facing issues with shortage of raw materials/components as lockdown in various parts of the world upended supply chains. Over the period, India's economic growth was led by services, followed by the industrial sector. In parts, though, growth was impacted by demonetisation, non-banking financial company (NBFC) crisis, slower global economic growth and the pandemic.

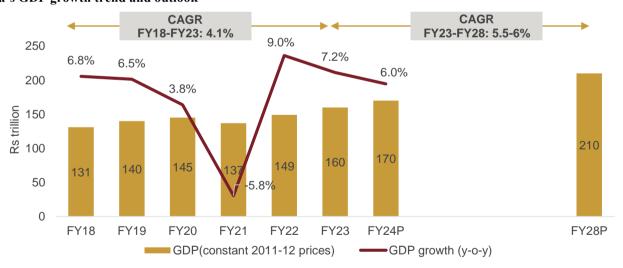
As lockdowns were gradually lifted, economic activity revived in the second half of fiscal 2021. After a steep contraction in the first half, owing to the rising number of Covid-19 cases, GDP moved into positive territory towards the end of fiscal 2021. Subsequently, in fiscal 2022, India's real GDP grew 9.1% from the low base of fiscal 2021. However, according to the National Statistical Office's estimates released on May 31, 2023, GDP grew sharply to 6.1% on-year in the fourth quarter (January-March) of fiscal 2024. During the third quarter of the fiscal, GDP declined to 4.5%. The growth surpassed the number factored in the National Statistics Office's (NSO) second advance estimate of February 2023. Annual growth for fiscal 2023 was revised up to 7.2% (provisional estimate) from 7.0% in the second advance estimate.

GDP had grown in the fourth quarter, primarily driven by investment and net exports and was less of a drag, given rising exports and slowing imports. Fixed investment logged the strongest growth on the demand side, while private consumption growth was more subdued on-quarter. Manufacturing and agriculture growth improved on-quarter on the supply side even as services growth remained strong, albeit slowing a tad relative to the previous quarter.

The provisional estimate of 7.2% comes on top of 9.0% expansion in fiscal 2022. This suggests strong growth momentum, which was propelled by domestic demand through the year, both from investment and private consumption. Investment's share rose to an 11-year high of 34% of GDP, while that of private consumption rose to an 18-year high of 58.5% in fiscal 2023.

However, nominal GDP growth tapered to 10.4% on-year in the fourth quarter compared with 11.4% in the third, primarily because of the price-effect since the GDP deflator slowed to 4.1% from 6.6%. The deflator is significantly influenced by inflation based on wholesale price index (WPI), which halved to 3.3% from 6.6%. The gap between nominal and real growth is likely to reduce further, with inflation expected to fall this fiscal.

Growth momentum was strong in fiscal 2023, the current fiscal will feel the lagged impact of rate hikes of central banks over the past 15 months. External demand is likely to be a bigger hindrance to growth with western advanced economies staring at a sharp slowdown in the coming quarters, whipping up a headwind for exports. While domestic demand will also weaken, hit by rising lending rates, softening inflation and government capex will offer support. Monsoon and El Nino risks remain a swing factor. On account of these factors, CRISIL MI&A Consulting estimates GDP growth to slow to 6.0% this fiscal from 7.2% in fiscal 2023 with risk to downside.



India's GDP growth trend and outlook

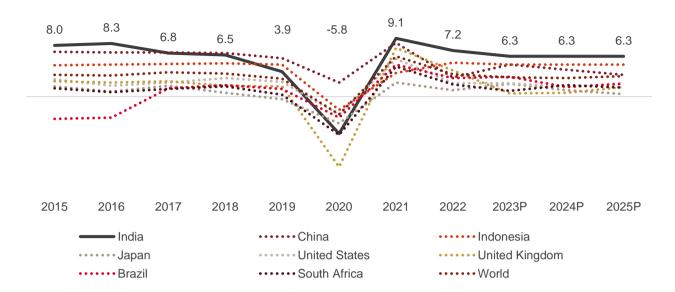
P: Projected; E: Estimated, FY22 – Second advance estimate

Source: National Statistical Office (NSO), CRISIL MI&A Consulting estimates

# India to remain a growth outperformer globally

Despite a slowdown in the near term, India is expected to remain a growth outperformer over the medium term. CRISIL MI&A expects domestic GDP growth to average 6.1% between fiscals 2025 and 2027 compared with 3.1% globally as estimated by IMF.

#### India is one of the fastest-growing major economies (GDP growth, % on-year)



E: Estimated; P: Projected

Note: GDP growth is based on constant prices

Source: IMF (World Economic Outlook - October 2023 update), CRISIL MI&A

Key drivers of India's growth

Stronger domestic demand is expected to drive India's growth premium over peers in the medium term

- Investment prospects are optimistic, given the government's capex push, progress of the Production-Linked Incentive (PLI) scheme, healthier corporate balance sheets, and a well-capitalised banking sector with low non-performing assets (NPAs)
- India is also likely to benefit from its supply chain de-risking strategy as global supply chains get reconfigured with the focus shifting from efficiency towards resilience and friend shoring
- Private consumption (~57% of GDP) will play a supportive role in raising GDP growth in the medium term

# Overview of policies/trends supporting the domestic industry

• Decoupling of global supply chains

Amid traditional supply chains being threatened by large-scale global events, a rising trend of protectionism and wage inflation, there is a greater need for rethinking supply chain models to remain competitive. In the wake of global disruptions such as Covid-19, geopolitical crises, and environmental disruptions, significant decoupling of supply chains is happening to bring key supply links closer home, especially the ones situated in China.

To establish collective supply chains that would improve their resilience in the long term, 18 economies, including India, the US and the EU unveiled a roadmap in July 2022 to counter their supply chain dependencies and vulnerabilities. This was done as part of the ongoing supply chain derisking strategy of global companies/multinationals, wherein these companies are looking at alternative destinations to diversify their businesses and reduce their reliance on a single large supplier. Beijing's Zero-Covid policy and the attendant disruptions to global supply chains, container shortages and higher lead times have provided impetus to this strategy. This reorientation has benefitted other economies in southeast Asia and India. Given the enormous quantum of Chinese exports, coupled with India's cost advantage in manufacturing, Indian manufacturers are well placed to tap this highly lucrative opportunity. The government has also introduced many reforms and incentive schemes to increase domestic manufacturing and attract global manufacturing firms to India.

#### Make in India

The 'Make in India' scheme was launched in September 2014 to boost domestic manufacturing capabilities and encourage FDI in manufacturing and services. The scheme's objective was to increase the share of manufacturing in GDP to 25% by 2020 by

boosting investments, fostering innovation, and intellectual property, and building best-in-class infrastructure for manufacturing across sectors, including, but not limited to, automobile, auto components, aviation, biotechnology, chemicals, construction, defence manufacturing, electrical machinery, electronic systems, food processing, mining, oil and gas, pharmaceuticals, renewable energy, thermal power, hospitality and wellness.

A dedicated Investor Facilitation Cell was also set up to assist investors seeking regulatory approvals, handhold them through the pre-investment phase, support project execution and provide after-care support. Also, regulations and policies were modified to make it easier to invest in India. Given the surge in FDI inflows, India jumped to the eighth position among the world's largest FDI recipients in 2020 from the 12th position in 2018, according to the World Investment Report 2022. To put this in perspective, FDI in India almost doubled to \$83.6 billion in fiscal 2022 from \$45.15 billion in fiscal 2015, with the country on track to attract \$100 billion FDI this fiscal according to the Ministry of Commerce and Industry.

However, the share of manufacturing in GDP has not attained the target of 25%. Hence, additional policies have been announced, and targets rolled forward initially to 2022 and then to 2025. Several steps have been taken to make sectors more attractive and ease investment processes. Some of the major steps include the National Infrastructure Pipeline (NIP) and a reduction in corporate tax rates. Also, various sectors such as defence manufacturing, railways, space, and single brand retail have been opened up for FDI. Measures to boost domestic manufacturing were also taken through public procurement orders, a phased manufacturing programme, PLI, etc. Many states have also launched initiatives along similar lines to boost manufacturing.

#### Atmanirbhar Bharat

Atmanirbhar Bharat was launched in May 2020 amid the peak of the Covid-19 pandemic, with a special and comprehensive economic package of Rs 20 trillion, i.e., equivalent to 10% of the country's GDP. The scheme's primary aim is to make the country self-reliant based on five pillars: economy, infrastructure, a technology-driven ecosystem, demography and demand. The stimulus package announced by the government under the scheme consists of five tranches to boost businesses, including MSMEs, support the poor (including farmers), improve agriculture, accelerate industrial growth, and bring in governance reforms in the business, health and education sectors. The mission emphasises the importance of encouraging local products and aims to reduce import dependence through substitution. It also aims to enhance the compliance and quality requirements of products and services to meet international standards, thereby gaining global market share.

## • Production Linked Incentive (PLI) scheme

The PLI scheme's prime objective is to make manufacturing in India globally competitive by removing sectoral disabilities, creating economies of scale, and ensuring efficiency to create a complete component ecosystem in India and make the country an integral part of the global supply chain. Furthermore, the government hopes to reduce India's dependence on raw materials imported from China. The scheme is expected to boost economic growth over the medium term and create more employment opportunities, as many of the sectors covered under the scheme are labour-intensive. It will be implemented over fiscals 2022 to 2029.

PLI is a time-bound incentive scheme of the Government of India which rewards companies in the 5-15% range of their annual revenue based on the ability of these companies to meet pre-determined targets for incremental production and/or exports and capex over a base year. The stronger-than-expected pickup in demand and larger companies gaining share from smaller companies also led to revival of capex in fiscal 2022 on account of India Inc's expansion plans. Construction spends are estimated to rise 6-8% across the industrial sector in fiscal 2024 driven by expansion in oil and gas and metals segments on a low base of fiscal 2023 as geopolitical issues in fiscals 2021 and 2022 hampered capex. However, the PLI scheme is expected to provide the necessary boost to the sector.

The stronger-than-expected pickup in demand and larger companies gaining share from smaller companies also led to a capex revival in fiscal 2022. Based on its analysis of eight key sectors, CRISIL estimates construction investments in the industrial sector to rise 1.3 times to Rs 4.0-4.1 lakh crore between fiscals 2023 and 2027 compared with the period between fiscals 2018 and 2022 due to inclusion of these investments in the PLI scheme.

#### Incentives for each sector under the PLI scheme

Sector	Segment	Budgeted (Rs billion)*		
Automobiles	Automobiles and auto components	259.3	259.38	
	Large-scale electronics manufacturing and IT hardware	409.5		
Electuration	Electronic/technology products/IT hardware	73.25	1205.15	
Electronics	White goods (ACE and LED)	62.4	1305.15	
	Semiconductors	760		
Pharma and	Critical key starting materials/drug intermediaries and active pharmaceutical ingredients			
medical and	Manufacturing of medical devices	34.2	253.6	
equipment	Pharmaceutical drugs	150		
Telecom	Telecom and networking products	122	122	
Food	Food products	109	109	
Textile	Textile products: man-made fibre (MMF) and technical textiles	106.8	106.8	
Steel	Speciality steel	63.2	63.2	
Energy	High-efficiency solar PV modules	240	240	
Aviation	Drones and drone components	1.2	1.2	
Total			2,952	

<sup>\*</sup>Approved financial outlay over a five-year period

ACE: Appliance and consumer electronics; LED: Light-emitting diode

Source: Government websites, CRISIL MI&A Consulting

# • PLI scheme for the automotive industry

The scheme intends to promote high-tech green manufacturing, such as electric and hydrogen fuel cell vehicles and excludes conventional petrol, diesel, and CNG segments (internal combustion engines), as they have sufficient capacities in India.

The PLI scheme targeting auto parts includes the following component schemes:

- Champion Original Equipment Manufacturers (OEM) Scheme: It is a sales value-linked plan applicable to battery, electric and hydrogen fuel cell vehicles in all segments
- Champion Incentive Scheme: It is a sales value-linked plan for advanced technology components, complete-knocked down and semi-knocked down (CKD/SKD) kits, vehicle aggregates of two-wheelers, three-wheelers, passenger vehicles, commercial vehicles and tractors, including automobiles meant for military use and any other advanced automotive technology components prescribed by the Ministry of Heavy Industries depending on technical developments.

#### Review of and outlook on the Indian two-wheeler industry

# Historical production and outlook (fiscals 2018-28P)

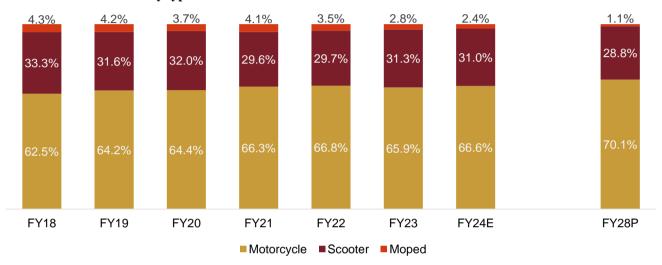
India is the largest motorised two-wheeler (2W) market in the world, with domestic sales of 16.25 million units in fiscal 2023. It accounted for 76% of the total market (comprising 2Ws, three-wheelers or 3Ws, PVs and CVs) by volume and 16% by value (Rs 1,056 billion). Furthermore, India is one of the largest exporters of 2Ws in the world. 2W production in India logged a negative CAGR of 2.9% between fiscals 2018 and 2023 because of lower output in fiscal 2020, as a result of the transition to BS-VI norms and pandemic-triggered challenges in fiscal 2021. However, over fiscals 2016-19, the industry posted a 9% CAGR, thanks to a good monsoon, a favourable economic situation and rising exports. 2W demand in India declined at a meagre 2% CAGR between

fiscals 2016 and 2021, after seeing double-digit declines of 18% and 13% in fiscals 2020 and 2021, respectively. However, exports clocked a 5% CAGR over the period.

# 2W market by vehicle type: Motorcycle, scooter and moped

Motorcycles dominate the domestic 2W space, with 66% market share in fiscal 2023. Domestic demand for motorcycles increased 10% on-year in fiscal 2023, driven by improving rural productivity, diversification towards horticultural crops, government income support schemes and structural measures taken by the government, such as PM-KISAN, National Agriculture Market (eNAM) and Pradhan Mantri Fasal Bima Yojna (PMFBY). These will aid rural income in the long run. CRISIL MI&A expects motorcycle demand to increase 8-10% on-year this fiscal.

#### Domestic 2W market share by type



E: Expected, P: Projected

Source: SIAM, SMEV, CRISIL MI&A

Government intervention through regulations and policies

The Government of India, through various ministries, has formulated policies for the development of the EV sector.

## Policies and their expected outcomes

Policy	Policy details	Actual/expected outcome
Reduction in GST rate for EVs and chargers	• From 12% to 5% for EVs, and 18% to 5% for chargers, effective August 1, 2019	EV acquisition cost came down. Fast-charging infrastructure cost also reduced
Union Budget 2019- 20	• Income tax deduction of Rs 0.15 million on EV loans	TCO declined, especially for salaried professionals
Warranty condition for eligibility of vehicle under FAME II (May 15, 2019)	Warranty condition revised to three years subject to 20,000 km; earlier warranty on vehicles was provided for one year only	Customer perception of low quality of EVs expected to change
FAME II subsidy (March 22, 2019) valid till FY24	• 1 million e-2Ws to be given subsidy at Rs 10,000 per kWh or 15% of ex-factory price (limited to Rs 0.15 million)	e-2W acquisition cost came down, with subsidy up to 15% of ex-factory price for current models

Policy	Policy details	Actual/expected outcome
State EV policies	<ul> <li>Eight states have finalised their EV policies and eight others have draft policies</li> <li>Policy entails supply- and demand-side incentives</li> </ul>	<ul> <li>Maharashtra and Delhi are offering incentives, further lowering acquisition cost</li> <li>Demand-side incentives include reduced tariff for EV charging, rebates on road tax, interest-free loans for auto component manufacturers and non-fiscal incentives for skill development</li> <li>Supply-side incentives include interest subvention on investments made and stamp duty exemption</li> </ul>
PMP norms (April 29, 2019)	Increase in import duty on EV auto component parts from 10% to 15% from April 2021	<ul> <li>OEMs not meeting localisation norms will not be eligible for demand incentives</li> <li>Subsidies of those EV OEMs who had not met the domestic value addition (DVA) criteria were put on hold by the Centre in September 2022</li> <li>The cost of importing parts is also set to increase from April 2021, if a sustainable and cost-effective domestic alternative is not found</li> <li>This will increase acquisition cost of e-2Ws</li> <li>Our recent interactions with e-2W OEMs suggest vehicle control units, battery packs and lithium-ion cells are still being considered for substitution</li> </ul>
EV charging ecosystem	<ul> <li>Sixteen state policies in final and draft stages offer incentives for setting up charging stations</li> <li>As per the Ministry of Power's notification issued on December 14, 2018, resale or commercial activity in electricity has been allowed for utilities/service providers providing public charging infrastructure</li> <li>Oil marketing companies' (OMCs) retail pumps will be given priority for installation of public EV charging stations</li> <li>Nine cities with a population of 4 million and above are the focus of phase I of the EV charging policy</li> <li>There must be at least one charging station in a grid of 3 km x 3 km in cities</li> </ul>	<ul> <li>Under FAME I, the government sanctioned 520 chargers</li> <li>Under FAME II, the government sanctioned 2,636 charging stations across 62 cities</li> <li>Fast and accessible charging will help reduce range anxiety and drive faster adoption of e-2Ws</li> </ul>

Source: SMEV, FAME, Department of Heavy Industries (DHI), CRISIL MI&A

Regulators play an important role in driving faster adoption of EVs. The FAME II scheme has an outlay of Rs 100 billion with a major proportion dedicated to demand incentives. Rs 10 billion is earmarked for the development of charging infrastructure. Demand-side incentives under the FAME II scheme are applicable until fiscal 2024, and state EV policies (mostly of five-year tenure) until fiscal 2024. The outlay set for e-2Ws under FAME II is already exhausted; an additional budget of around Rs 3,500 crore was added at the beginning of fiscal 2024. Continuation of policies after fiscal 2024 will play an important role in driving adoption of hybrid and EVs. All the policies and regulations focus on decreasing the acquisition cost and building capabilities through the PMP scheme and the recently announced PLI scheme.

#### Growth drivers for domestic sales

• The main driver is likely **improvement in macroeconomic factors** following subdued growth earlier this fiscal. CRISIL MI&A expects GDP to clock a 5.5-6% CAGR between fiscals 2023 and 2028. Inflation, on the other hand, is expected to

remain soft to moderate. Higher GDP growth and lower inflation would boost domestic sales, led by better affordability with a rise in disposable income

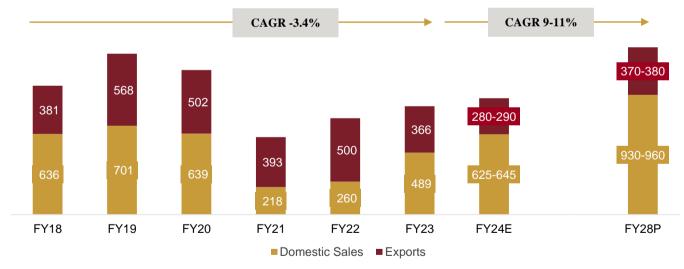
- Higher penetration in semi-urban and rural markets will steer growth in 2W sales
- Finance penetration is likely to rise in the long term, with continued focus of banks and NBFCs on semi-rural and rural areas
- Urban demand sentiment improved in fiscal 2023 and the first quarter of fiscal 2024 in line with reopening of offices and educational institutions, which boosted scooter sales. Petrol consumption improved 13% on-year in fiscal 2023 and was 20-25% higher on-year compared with pre-pandemic levels. Consumption improved a further 7% on-year in the first quarter of fiscal 2024
- Rural infrastructure growth has a pronounced impact on rural incomes, boosting domestic sales in turn. Strong investments
  under infrastructure schemes will further boost rural infrastructure, with a multiplier effect. Farm income is also expected to
  grow moderately going forward, with improvement in irrigation facilities, increase in mechanisation and crop yields, and
  continued government support
- The use of 2Ws (mainly electric) in last-mile delivery by e-commerce players/food chains would also drive demand

## Review of and outlook on the Indian three-wheeler industry

## Historical production and outlook (fiscals 2018-28P)

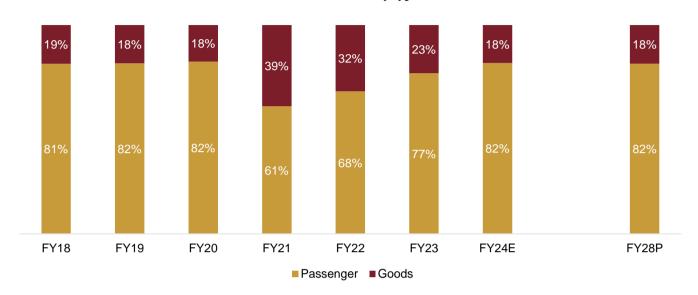
India is the largest 3W market in the world, with domestic sales of 0.49 million units in fiscal 2023. It accounted for ~2% of the total market (comprising 2Ws, 3Ws, PVs and CVs) by volume and ~1% by value (Rs 98 billion).

## 3W production volume (thousand units)



E: Expected, P: Projected Source: SIAM, CRISIL MI&A

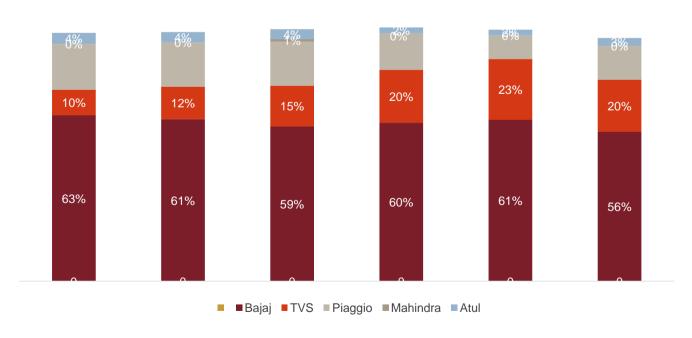
## 3W market share by type



E: Expected, P: Projected Source: SIAM, CRISIL MI&A

The passenger segment accounted for a major share (77%) of the overall domestic sales of 3Ws in fiscal 2023. It is expected to log a 14-16% CAGR between fiscals 2023 and 2028, followed by goods 3Ws (8-10%).

# **Production split by OEM**



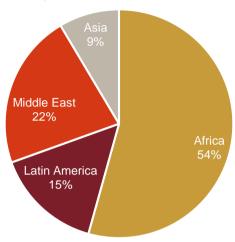
Note: Share of production is shown for OEMs that are part of SIAM

Source: SIAM, CRISIL MI&A

Competition in the 3W industry is reasonably consolidated, with Bajaj at the helm over the past five years. Players such as Bajaj, TVS, Piaggio, Mahindra and Atul make up more than 90% of the market. While Piaggio is a dominant player in the goods segment, Bajaj is way ahead of competition in the passenger segment.

#### Key export destinations

## Share of key export destinations (fiscal 2023)



Source: DGFT, CRISIL MI&A

Exports to Africa in fiscal 2023 amounted to 173.0 thousand units and those to the Middle East amounted to 69.9 thousand units. Latin America and Asia contributed to the rest, at 48.3 thousand units and 27.2 thousand units, respectively.

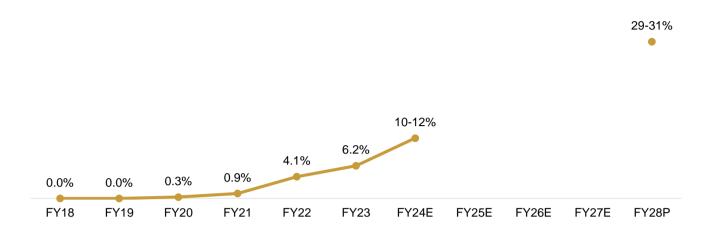
The share of exports to Latin America rose amid increased exports to Mexico, Peru, Ecuador and Peru. Exports to Africa were affected in fiscal 2023 due to currency devaluation, demonetisation and elections. Exports to Asia also declined due to a decrease in exports to markets such as Bangladesh, Nepal and Indonesia.

## Key historical regulatory/macroeconomic trends and growth drivers for domestic sales

- Stable agricultural output
- E-commerce growth
- Fillip to industrial output
- Vehicle Scrappage Policy
- Improvement in shared mobility and rising intra-city movement

# Current and estimated EV penetration in 3W market

#### Penetration of e-3Ws



E: Expected, P: Projected

Source: SIAM, SMEV, VAHAN, CRISIL MI&A

Climate change concerns, pollution and the surge in oil prices have prompted the Indian government to undertake policy initiatives aimed at transitioning towards electric mobility. The country is now a signatory to the Paris Agreement and part of the EV30@30 campaign. With this, the automotive sector, including the 3W segment, is set to receive substantial policy stimulus. E-rickshaws dominate this space. The key trends and growth drivers for electrification include changes in regulations and policies, TCO and growing awareness about environmental issues. The government, through various ministries, has formulated policies such as FAME II for the development of the EV sector in India.

Mahindra Reva and Piaggio were the top two players in the e-3W space in fiscal 2023, together accounting for over 50% of the market. They saw strong growth in sales in fiscal 2023 as 3W operators looking to lower their operating costs amid high fuel prices were seen switching to electric variants.

E-3Ws use lithium-ion batteries and have a speed exceeding 25 kmph. They are used for cargo as well as passenger movement. Under FAME I, lead-acid battery-driven e-3Ws were also eligible for the subsidy. However, under FAME II, only advanced batteries and registered vehicles are eligible. Higher initial cost of e-autos, limited availability of a wide range of products in the market, and inadequate charging infrastructure have hindered their penetration (6.2% as of fiscal 2023).

Despite these challenges, improving operating cost economics and environmental considerations have supported the shift towards e-autos. E-3W passenger vehicles, unlike ICE vehicles, do not fall into the ambit of the permit system. This has also led to a shift in customer preference towards e-3Ws. As more players launch products in this category, we expect it to drive 3W sales. Incentives declared in the FAME II and state EV policies are also anticipated to be the drivers.

Government's FAME policy to promote EVs

#### **Incentive structure under FAME II**

Maximum no. of vehicles to be supported	Approx. size of battery in KwH	Incentive (Rs/ KwH)	Maximu m incentive (Rs)	Max ex factory price to avail incentive (Rs.)	Total fund supported (Rs Cr)
500,000	5	10,000	20% of cost of vehicle	500,000	2500

Source: DHI, CRISIL MI&A

## **FAME II versus FAME I**

	FAN	MEII	FAI	MEI
	Approx. Incentive	Max ex-factory price( Rs lakh)	Incentive L1 (Rs)	Incentive L2 (Rs)
Registered 3W	40,000-62,000	5	45,000	54,000

Source: DHI, CRISIL MI&A

Electric penetration reached 6.2% in fiscal 2023 from 4.1% in fiscal 2022, aided by various state and central EV policies. By fiscal 2028, we expect the penetration of e-3Ws to reach 29-31% from 6.2% currently. The e-3W segment is expected to log a CAGR of 55-58% between calendar years 2023 and 2028.

Under FAME II, subsidy is made available to 0.5 million e-3Ws, but at least 50% localisation is required. This limit is to be increased in a phased manner under the programme. Various states have provided additional subsidies to drive EV growth. The Delhi EV Policy has even declared subsidies for 3Ws powered by lead acid-based batteries.

Key factors driving electric three-wheeler growth

- Ban on permits for diesel vehicles by a few top-selling three-wheeler states
- Favourable cost economics, strong charging infrastructure and easy availability of finance to drive e-auto growth
- E-retail is currently an important segment in e-auto sales. An improving economy amid low to moderate inflation is expected to drive consumer spends, thus driving sales of e-autos even further
- The strengthening infrastructure network (metro lines, road connectivity, etc.) and need for zero-emission three-wheelers for last-mile connectivity

# Review of and outlook on the Indian Passenger vehicle industry

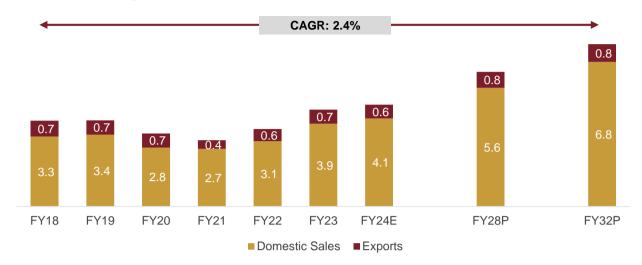
## Historic production development

Until liberalisation, there were only three major car manufacturers in India – Hindustan Motors, Premier and Maruti Udyog. However, post liberalisation, Maruti and Suzuki's partnership was the country's first Indian-foreign joint venture. Thereafter, major international corporations such as Hyundai and Honda entered the country following gradual implementation of economic reforms. From 2000 to 2010, almost every major car company had established manufacturing facilities in the country. Between fiscals 2018 and 2023, India's domestic PV sales rose at 3% CAGR. The growth was despite sales contracting 6% CAGR from fiscals 2018 to 2021. From the low base of fiscal 2021, industry sales bounced back to reach a historic high of 3.9 million vehicle sales in fiscal 2023.

The previous high was in fiscal 2019, led by continued improvement in GDP, increase in disposable incomes, new model launches, stable cost of vehicle ownership and rising traction for UVs. In fiscal 2020, though, an economic contraction put pressure on vehicle sales. Moreover, the NBFC liquidity crisis as well as cut in BS-IV vehicle production amid mandatory implementation of BS-VI norms from fiscal 2021 exerted added pressure. The industry also lost nearly half a month's sales at year-end owing to the pandemic and subsequent nationwide lockdown. In fiscal 2021, domestic sales were affected by the first Covid-19 wave. A nationwide lockdown, reduced mobility, and supply chain constraints leading to production cuts weighed on annual sales. Despite sales improving somewhat with the economy reopening and increased demand for personal mobility during the second half of the year, sales contracted ~2.2% on-year on an already low base of fiscal 2020.

Fiscal 2022 began with a more severe second wave. State-imposed lockdowns, economic uncertainty, struggling vehicle supply and extended waiting periods impacted sales, especially in the first half. The economic scenario lightened a tad, as did sentiment, with markets reopening in the second half. Pent-up vehicle demand, increased need of personal mobility and improved supply scenario provided a thrust to PV sales during the second half. After a two-year consecutive drop, PV sales rose 13% on a very low base of fiscal 2021.

Review of PV sales and export volume (million units)



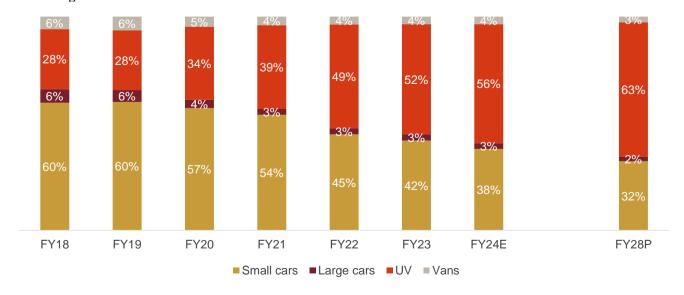
Source: SIAM, CRISIL MI&A

In fiscal 2023, the PV industry grew 27% on-year, almost double the 13% on-year growth in fiscal 2022. The growth was on the back of healthy pent-up demand created by a two-year slump in sales volume because of the pandemic-induced disruptions. The orderbooks of auto OEMs were further supported by several new launches in the growing UV category, which saw high traction, along with multiple facelifts of existing models and easing semiconductor supplies. In fact, overall wholesale volume reached an historic high of 3.9 million units in the fiscal.

## Split of industry sales by PV segment

Small cars have been leading PV sales over the years. The significantly high share of small cars in total sales is primarily because of the lower ticket size of small cars, making these affordable to the average Indian customer. Moreover, it is an ideal vehicle for first-time car buyers. However, the price differential between small cars and other premium segments, such as UVs, has narrowed over the years. UVs traditionally appealed to customers valuing larger seating capacity and the ability to drive on rough and rural roads. However, the launch of compact UVs in fiscal 2017, with prices starting at <Rs 1 million, provided a considerable thrust to the overall UV segment. With consumer preference shifting to UVs, and a high number of UV launches in recent years, the share of UVs in overall PV sales increased to 52% in fiscal 2023 from 28% in fiscal 2018. Expansion of the UV segment's share was led by OEM focus; competitively priced new vehicle launches; entry of global players in India, such as Kia and MG, with their UV portfolios; along with shift in customer preference towards the premium UV segment.

#### Trend in segmental share



Source: SIAM, CRISIL MI&A

#### Outlook on the Indian PV industry (fiscals 2023 - 2028P)

In the long term, domestic PV sales are expected to increase at 6-8% CAGR over fiscals 2023-2032. Healthy macroeconomic growth, increasing disposable income, a modest increase in the cost of vehicle acquisition, favourable financing scenario, as well as a deeper reach in rural markets, Tier 3 and Tier 4 cities will support this growth. Moreover, intermittent feature-rich competitively priced vehicle launches will provide an additional boost to demand.

Other factors that would help demand are increasing urbanisation, government support to farm income, reduction of the vehicle-holding period and electrification. Additionally, there is a sizeable headroom for growth since the automobile industry is yet to fully tap into demand from semi-urban and rural areas. However, increasing congestion in cities and rising popularity of shared mobility services are likely to restrict car sales in the long term.

During fiscal 2024, the industry is expected to continue its growth momentum and clock 4-5% growth over the historic high reached in fiscal 2023. Continued traction for UVs, easing supply constraints and model launches as well as favourable macroeconomic scenario will support this growth.

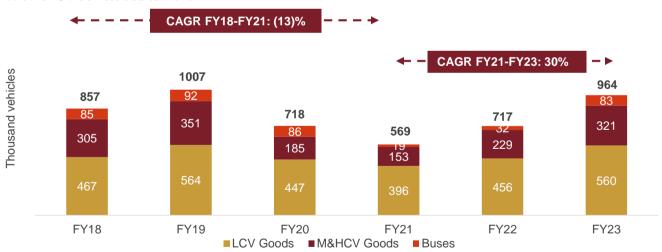
#### Review of and outlook on the Indian Commercial vehicle industry

### Review of the CV industry (fiscals 2018–2023)

Between fiscals 2018 and 2023, domestic CV sales logged a CAGR of 2%. After healthy growth in fiscal 2019, the industry witnessed a sharp de-growth in fiscal 2020, due to inventory adjustment done for the BS-VI transition. Moreover, the tapering of GDP growth impacted the goods vehicle demand, while safety regulations impacted the demand for buses.

The CV industry shrank further in fiscal 2021 as the nationwide lockdown to arrest the spread of Covid-19 brought the economy to a grinding halt. A downturn in freight demand affected the profitability and sustainability of transporters during the pandemic. The industry, however, gained momentum afterwards as consumption demand and industrial activity started gaining pace. The industry rebounded at a healthy CAGR to reach nearly 1 million sales by fiscal 2023.

#### Review of CV domestic sales trend



Notes: Domestic sales exclude BharatBenz

Note: M&HCV includes MCV, MAV haulage, tippers and tractor trailers

Source: SIAM, CRISIL MI&A

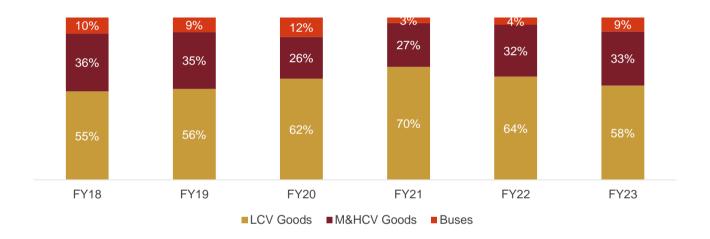
# Segmental trends

LCV goods vehicles dominate domestic CV sales, accounting for more than half of the vehicle sales in the segment. M&HCVs (Medium and heavy commercial vehicles) contribute another 30-35% and buses, the balance 5-10%. During fiscals 2018-2021, CV sales contracted 13% CAGR after a 30% drop in fiscal 2020 followed by a further 20% contraction in fiscal 2021 due to the pandemic. Over the past five fiscals, the industry has weathered major challenges on account of events such as demonetisation, NBFC crisis, implementation of axle load norms, changes to insurance norms and transition to BS-VI emission norms. All multiple factors, particularly post the second half of fiscal 2019, dampened the demand for CVs.

During the pandemic, due to limited mobility, demand for buses took a hit. As a result, between fiscals 2018 and 2021, demand contracted a significant 39% CAGR. In fiscal 2020, demand for buses was impacted with the safety regulations in force (emergency exit doors, fire detection and suppression, escape hatches and emergency lighting), which pushed up the ownership cost by ~Rs 50,000. This came on top of a price hike of ~Rs 15,000 due to mandatory installation of vehicle tracking systems and panic buttons in January 2019. After the price rise, weakening private consumption also hit the demand for buses in fiscal 2020 as tourist bus operators and intercity travel operators reduced purchases. Weak corporate hiring and production cuts in manufacturing also shrank the corporate demand for staff buses. However, school and route permit buses showed some resilience in fiscal 2020. The demand from state transport undertakings (STUs) ramped up in the second half of fiscal 2020 as they looked to replace much of their older fleet before the BS-VI price rise.

On the other hand, the continued demand for LCVs for e-commerce and last-mile delivery restricted its fall to 5% and thus extending its share to 70% during fiscal 2021. Moreover, LCVs are typically replaced every 6-8 years, and vehicles purchased between 2011 and 2013 were due for replacement in 2019. Given the strong sales witnessed in fiscals 2011 and 2013, the sub-1-tonne segment particularly saw strong replacement demand. This strategic replacement cycle contributed to stable sales in fiscal 2019 and prevented a significant drop in LCV sales in fiscal 2020. The delay in replacement since fiscal 2020 and the resultant pent-up demand boosted LCV demand in fiscal 2023, which is expected to continue in fiscal 2024. Even during the pandemic, LCVs outperformed M&HCVs with rural areas witnessing lesser impact, which resulted in better sentiment.

#### Segment-wise share in domestic sales

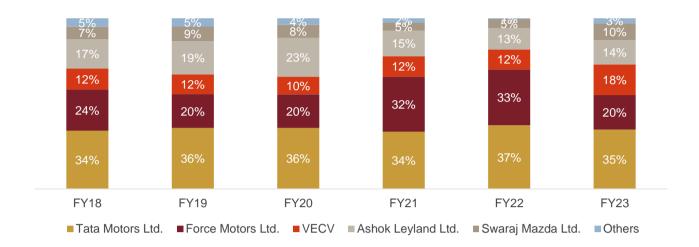


Note: Domestic sales exclude BharatBenz as SIAM doesn't report the company's numbers

Source: SIAM, CRISIL MI&A

From the low base of fiscal 2021, the CV industry witnessed a strong bounce back during fiscals 2021-2023. Sales witnessed a 19% CAGR driven by the sustained replacement demand. The M&HCV segment clocked a 45% CAGR due to government capital expenditure and demand from key sectors. On the other hand, bus sales more than doubled every fiscal on a very low base fuelled by robust replacement demand and urbanisation trends. In fact, buses saw unprecedented demand. These vehicles are sold primarily to schools, corporates, which use it to ferry staff, and to tours and travel companies, which use it for intercity and interstate travels. Demand from schools picked up after the pandemic as they shrugged off the impact of the pandemic-induced uncertainties with a lot of pent-up demand emerging for buses. Corporates have also gone back to the work-from-office mode with a few IT giants making coming to the office mandatory. This has led to considerable demand for staff service buses as well. This helped the bus segment clock ~105% CAGR post the pandemic during fiscals 2022 and 2023.

## **OEM** market share in bus segment



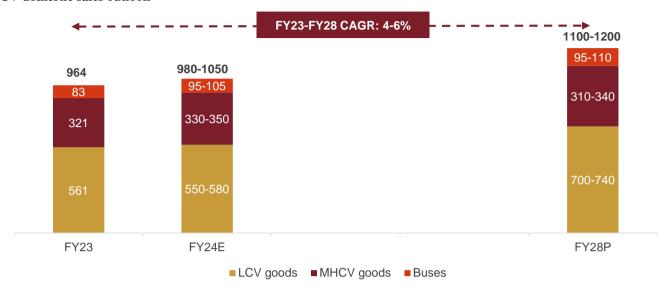
Source: SIAM, CRISIL MI&A Outlook on the Indian CV industry

Domestic sales outlook

The CV industry recovered spectacularly in fiscal 2023, with a 34% growth rate, reaching 96% of pre-pandemic levels of fiscal 2019. The CV industry in India is expected to grow steadily in fiscal 2024, reaching pre-pandemic levels. Increased government spending, robust replacement demand, and strong end-user sectors such as construction and mining are expected to support growth. Light CV (LCV) sales are projected to grow moderately at 1-5% in fiscal 2024, supported by sustained replacement demand with rising competition from electric three-wheelers, especially in the sub-1 tonne segment, restricting further expansion. In fiscal 2023, LCV sales recorded impressive growth of 23%, rebounding to 99% of pre-pandemic levels. The surge in sales can be attributed to robust replacement demand, especially in the sub-1-tonne category, which was deferred due to economic challenges and the pandemic.

However, LCV sales declined 9% in the first quarter of fiscal 2024 due to supply-side constraints on account of OEMs transitioning to BS-VI Stage II emission standards. Despite this setback, the industry anticipates a revival in sales in the upcoming quarters, driven by a good monsoon season and an improved economic outlook with the easing of supply constraints. Due to government capital expenditure and demand from key sectors, the medium and heavy CV (MHCV) segment is expected to grow at 4-8% annually. Bus sales are expected to increase 11-15% in fiscal 2024, owing to strong replacement demand and urbanisation trends. CNG adoption has been hampered, affecting LCV sales. The CV industry, led by MHCVs, is expected to grow steadily over the next five years. Over the long-term horizon, domestic CV sales are projected to record a 4-6% CAGR between fiscals 2023 and 2028, led by a 2-5% CAGR in the LCV segment, 3-5% CAGR in the M&HCV segment and 6-9% CAGR in the bus segment.

#### CV domestic sales outlook



Note: E - Estimated; P - Projected; domestic sales exclude BharatBenz as the company's sales figures are not reported by

SIAM

Source: SIAM, CRISIL MI&A

#### Growth momentum of LCV sales to continue over the long term

LCV goods demand is expected to clock 2-5% CAGR from fiscals 2023 to 2028, owing to increased private consumption, lower penetration, increased availability of redistribution goods, and improved financing. The industry logged 4% CAGR between fiscals 2018 and 2023. Upper-end light CVs (ULCVs) provide lower returns to transporters than ICVs and are best suited for captive use. Entry restrictions on ICV trucks and higher tonnage MHCVs are expected to keep demand from this segment buoyant. However, the higher toll on ULCV trucks versus pickups will limit segment growth. The SCV segment now offers a diverse range of products in various tonnages that cater to the needs of all types of customers. To fill tonnage gaps, players have launched a slew of new products, especially in the past five years. In addition, the availability of CNG options is expected to keep volume growth in this segment stable.

#### Bus demand to witness strong growth over the next five years

Domestic bus sales are expected to log a CAGR of 6-9% between fiscals 2023 and 2028. Increased demand for intercity/state travel, aided by improved road infrastructure, and higher personal disposable income will drive growth. The unregulated segment, which primarily serves demand from schools, businesses and intercity travel by private operators, will continue to be the largest end-user segment. However, the implementation of metro rail and monorail in several cities will impact future bus sales growth. In terms of penetration (buses per 1,000 people), with one bus per 1,000 people and a 35% urbanisation rate, there is a significant upside opportunity.

These estimates may have an upside if the scrap page policy is enforced.

## Indian tractor industry review and outlook

# Review of historic sales

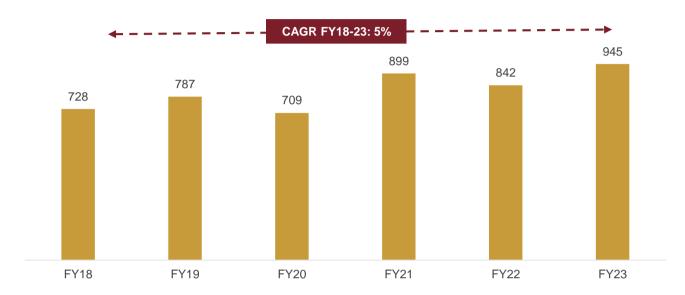
## History

Domestic tractor demand dropped 6.4% on-year in fiscal 2022 after growing 27% in fiscal 2021. Rising tractor prices amid price hikes by OEMs, higher inventory at dealerships, lower commercial demand, negative farmer sentiment due to rising cultivation cost, low fertiliser availability, and an increase in expenditure on marriages and other social occasions hampered demand.

In fiscal 2023, domestic tractor sales grew 12% on-year to peak at ~945,000 units. Healthy crop prices, sound reservoir levels due to an above-normal monsoon season, announcements for a higher MSP and rabi acreage, all led to positive farmer sentiment during the fiscal. Healthy festive demand, helped by schemes and discounts, supported retail growth momentum. that said, due to slower retail momentum in eastern states and a complete ban on sandmining activities, commercial demand remained rangebound. Illegal mining activities were at a standstill in Bihar, Jharkhand and Uttar Pradesh, negatively impacting commercial demand in the last two fiscals.

A large part of domestic sales is driven by replacement demand. The typical holding period for a tractor is 6-9 years, where most of these are replaced in the country within 7-8 years. Specifically, 50-60% of overall domestic demand constitutes replacement demand. In states with high tractor penetration, such as Punjab and Haryana, replacement demand accounts for 70-80% of total sales. In contrast, states with lower farmer incomes than in Punjab and Haryana see lower replacement (higher-age tractors) compared with the industry average.

# Review of sales of tractor industry (thousand units)



Source: TMA, CRISIL MI&A

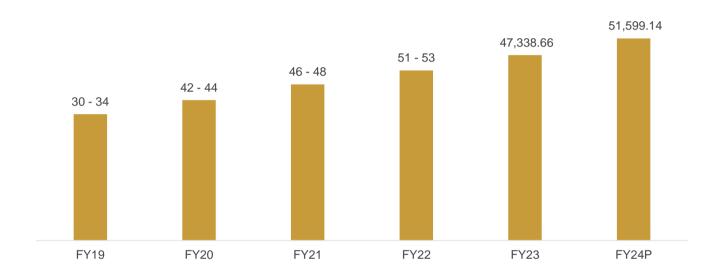
#### Indian tiller industry review

The domestic tiller industry is a growing market, led by increasing demand for agricultural mechanisation and rising awareness on the benefits of tillers, which are used to prepare soil for planting, by breaking it up and removing weeds. They are more efficient than manual methods of tillage, such as ploughing and hoeing, and can save farmers time and money.

The Indian tiller market is dominated by small and medium enterprises (SMEs). Major players include VST Tillers, M&M, and Kubota. The market is also witnessing the entry of new players, both domestic and international.

The market is segmented by power output and type. Power output is further divided into below 10 hp, 10-20 hp, 20-30 hp, and above 30 hp. This segment is divided further into power tillers and rototillers.

# Tiller volume in India (in thousands)



Source: CRISIL MI&A

Note - Industry numbers have been estimated based on publicly available numbers of VST Tillers and Tractors Ltd.

Overview of the tyre industry in India

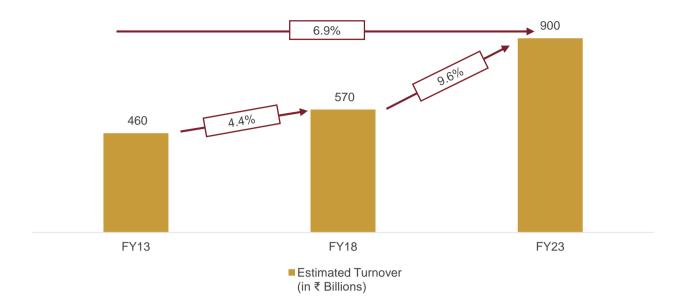
#### Industry turnover

The growing turnover of the Indian tyre industry in recent years can be attributed to increasing demand for vehicles, rising disposable incomes, increasing premiumisation of vehicles and tyres, the industry venturing into the luxury segment, growth in exports and reduction in import of tyres. The turnover has doubled in a decade from Rs 46,000 crore in fiscal 2013 to Rs 90,000 crore in fiscal 2023.

The domestic tyre industry is dominated by major players such as Apollo Tyres, Balakrishna Industries, Bridgestone, Ceat, JK Tyres, MRF and TVS Srichakra. These companies account for more than 80% of the tyre market in terms of revenue.

Global companies such as Michelin, Bridgestone, Goodyear and Maxxis have set up their manufacturing units in India. However, their share in the overall Indian tyre market continues to be low with customers being price sensitive.

## Tyre industry turnover (Rs billions)



Source: ATMA

#### Tyre exports

Tyre exports from India have increased significantly this year because of rising demand from the US and Europe and the growing acceptability of Indian tyres in international markets. The global economy's challenges from recessionary conditions, rising interest rates, political upheaval, and a weakening of external demand impacted the growth momentum of Indian tyre exports.

India's tyre exports increased 9% on-year to an all-time high of Rs 23,125 crore in fiscal 2023 from Rs 21,178 crore in fiscal 2022.

In fiscal 2023, the top five export markets for Indian tyres were the US, Germany, Brazil, France, Italy, Netherlands, UAE, UK, and Canada. The US continues to be the largest market for Indian tyres, accounting for 22% of the total tyres exported from the country during the year.

Increased performance and better durability at affordable prices in addition to China de-risking strategy adopted by companies across the globe bodes well for increasing tyre exports from India. The presence of multiple manufacturing units of Indian OEMs outside the country is increasing traction for Indian tyres in global markets as well.

The curb on import of tyres has helped the industry increase size and scale of production and integrate with the global supply chains.

In value terms, Farm/ Agri tyres carved a share of over 40% in the tyre exports pie followed by OTR/ Industrial tyres at 22%.

In volume terms, Trucks and bus radial tyre exports stood marginally lower in fiscal 2023, 3,037 thousand units against the previous year's 3,095 thousand units. The US continues to be a major recipient of TBR tyres from India, nearly one fourth of TBR tyre exports from India were destined for US.

In passenger tyre car exports in volume terms, witnessed a marginal fall of 5% from 6,386 thousand units in fiscal 2022 to 6,095 units in fiscal 2023. The Netherlands with as share of 22%, Brazil (16%) and USA (10%) are the three largest importing countries of PCR tyres from India.

In motorcycle tyre exports in volume terms, stood 16% lower cumulatively during fiscal 2023 from 4,666 thousand units in fiscal 2022 to 3,938 in fiscal 2023. Bangladesh (15%), Colombia (11%), and Kenya (10%) were the largest importing countries for Indian manufactured Motorcycle tyres in fiscal 2023.

The Farm/ Agri tyre exports from India stood 17% lower in fiscal 2023 from 6,984 thousand units in fiscal 2022 to 5,765 in fiscal 2023. USA (26%) and Germany (10%) are the dominant export markets for Indian manufactured Farm/Agri tyres.

## Tyre exports (Rs crores)

178



Source: ATMA, CRISIL MI&A Consulting

In fiscal 2022, the top five export markets for Indian tyres were the US, Germany, Brazil, Netherlands, United Kingdom, France, Italy and United Arab Emirates. The US continues to be the largest market for Indian tyres, accounting for 17.8% of the total tyres exported from the country during the year. The tyre industry is hopeful for increased exports and OEMs continue to target new markets.

# Region-wise tyre exports from India (Rs Lakhs)

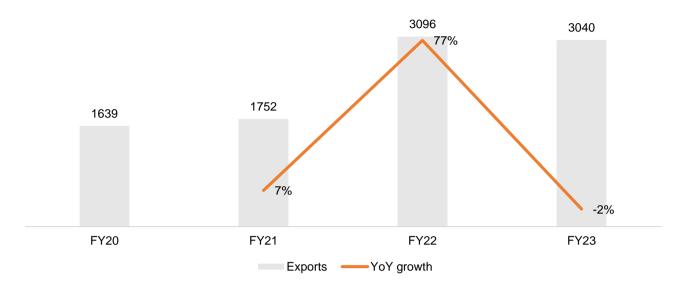
Region	FY18	FY19	FY20	FY21	FY22	FY23
Europe	3,74,585	4,25,153	4,00,776	5,15,249	7,73,320	7,53,342
North America	1,65,130	2,18,533	2,33,893	2,73,402	4,37,837	5,65,085
Asia	2,44,286	2,71,070	2,58,630	2,35,257	3,18,347	3,20,104
Latin America	1,03,433	1,05,548	1,11,330	1,16,090	2,20,146	2,59,008
Middle East	1,09,376	1,26,367	1,42,978	1,26,369	1,74,598	2,22,016
Africa	96,783	1,12,892	1,13,018	1,12,771	1,54,885	1,49,469
Others	24,365	29,324	23,749	30,935	38,783	43,469

Source: ATMA, CRISIL MI&A Consulting

# Radial Truck & Bus (TBR) Tyre

The exports of commercial vehicles (CV) segment declined 13% on a high base due to softening oversees demand in fiscal 2023. In fiscal 2023, truck and bus tyre exports declined 13% on-year after ~83% on-year growth in fiscal 2022. The decline in exports was majorly due to lower imports from developing nations such as Nepal, Brazil and Bangladesh, which witnessed 29%, 14% and 20% decline in their medium and heavy CV tyre imports, respectively.

## Radial Truck & Bus (TBR) Tyre Exports ('000 units)

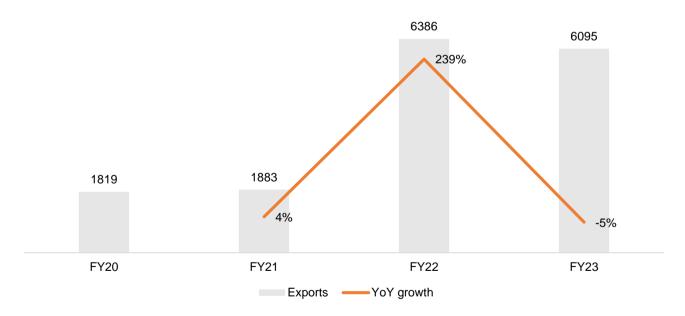


Source: DGFT, CRISIL MI&A Consulting

# Passenger Car (PCR) Tyre

Passenger Car Radial (PCR) tyres declined 5% in fiscal 2023 after witnessing 239% growth in fiscal 2022 owing to better durability at economical price. The exports were led by demand from countries such as the Netherlands, Brazil and US.

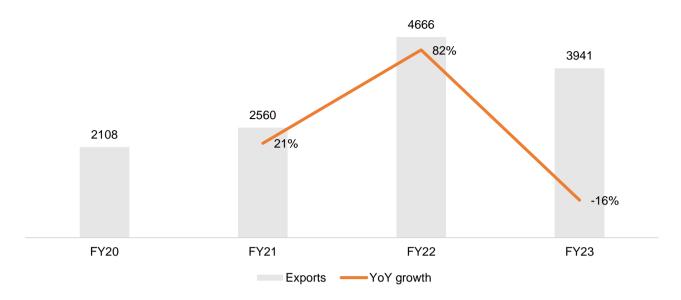
## Passenger Car (PCR) Tyre Exports ('000 no.)



Source: DGFT, CRISIL MI&A Consulting

# **Motorcycle Tyre Exports**

Motorcycle tyre exports declined by 16% in fiscal 2023. The industry had witnessed ~82% growth in fiscal 2022. The moderate growth is due to subdued demand from low-income nations such as Bangladesh and Nepal amidst global recession fears.

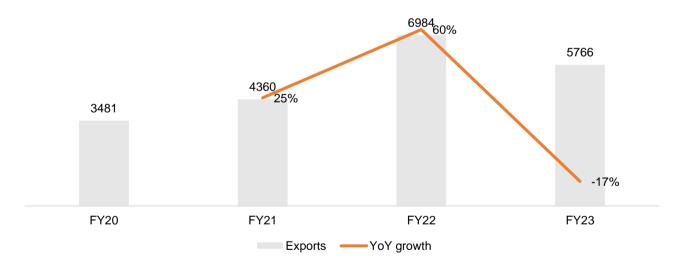


Source: DGFT, CRISIL MI&A Consulting

Agriculture (Tractor Front, Rear & Trailer) Tyre Exports

Farm/agricultural tyre exports also witnessed a decline of ~17% on-year in fiscal 2023 led by decreased demand from Europe and US. USA and some of the European countries account for the largest share in Farm/Agri tyre exports from India.

## Farm/Agri Tyre Exports ('000 no.)



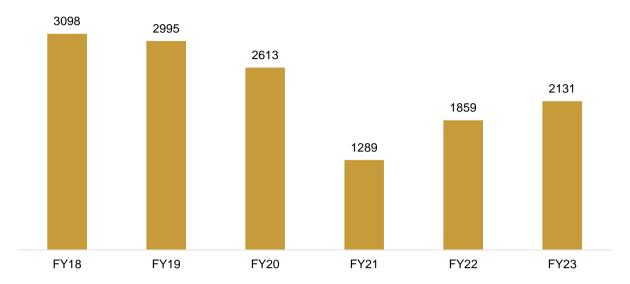
Source: DGFT, CRISIL MI&A Consulting

# Tyre imports

Tyre imports are declining on the back of government regulations that favour domestic players.

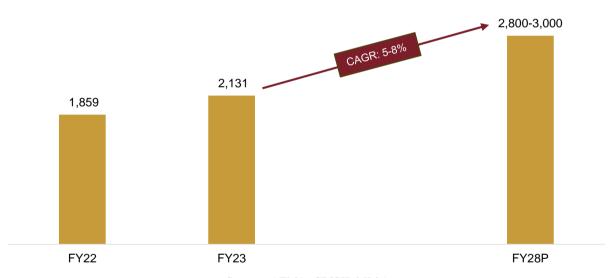
In fiscal 2023, tyres worth Rs 2,131 crore were imported into the country. In volume as well as value terms, PCR tyres accounted for the largest share.

## Tyre imports (Rs crores)



Source: ATMA, CRISIL MI&A

Projections on tyre imports (Rs. crores)



Source: ATMA, CRISIL MI&A

In September 2017, anti-dumping duty (ADD) to the tune of \$245.35-\$452.33 per tonne was imposed on pneumatic radial tyres above 16-inch in size, mainly affecting the truck and bus radial (TBR) and PCR segments for five years. In June 2019, countervailing duty (CVD) to the tune of 9.12-17.5% was imposed on Chinese pneumatic radial tyres above 16-inch in size for five years. Further, in June 2020, the government put tyre imports under the restricted category, which severely impacted imports, potentially benefitting domestic players in the replacement segment. Additionally, in September 2020, tyres were removed from the Duty-Free Import Authorisation list. Accordingly, share of tyre imports from China, Vietnam and Thailand declined considerably across segments, resulting in a significant dip in total imports.

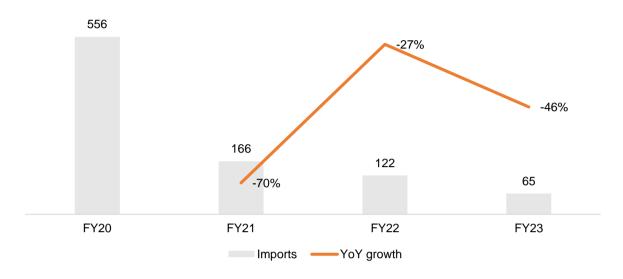
PCR tyre imports continued to remain positive in the past due to demand for high-end tyres as well as imports by multinational corporations such as Michelin, Pirelli, Hankook and Falken. However, with import restrictions in place, the import of PCR tyres will remain a key monitorable soon.

# Commercial vehicles

The truck and bus tyre segment continues its downward trajectory with 46% decline in tyre imports in fiscal 2023. The rate of decline in commercial tyre imports almost doubled in fiscal 2023 due to the imposition of heavy ADD. In the TBR segment,

share of imports from China reduced from 89% in fiscal 2018 to 0.7% in fiscal 2023, share of imports from Thailand and Vietnam increased from almost negligible in 2018 to 73% and 10%, respectively, in fiscal 2023.

TBR Tyre imports ('000 no.)

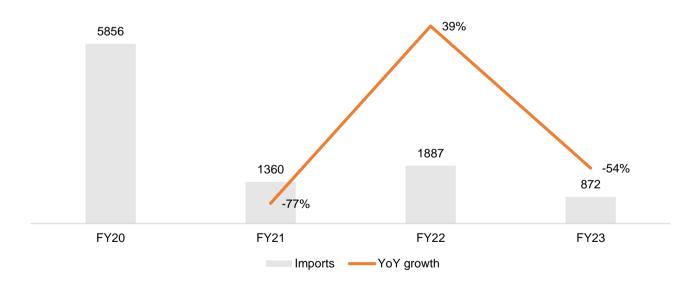


Source: DGFT, CRISIL MI&A Consulting

## Passenger Car (PCR) Tyres

The passenger vehicle tyre imports declined ~54% in fiscal 2023. In fiscal 2022, it recorded an optical growth of 39% in PCRs due to demand for cheaper tyres with a reviving economy. Thailand continues to account for the largest share in PCR tyre imports in India followed by China.

## PCR tyre imports ('000 no.)

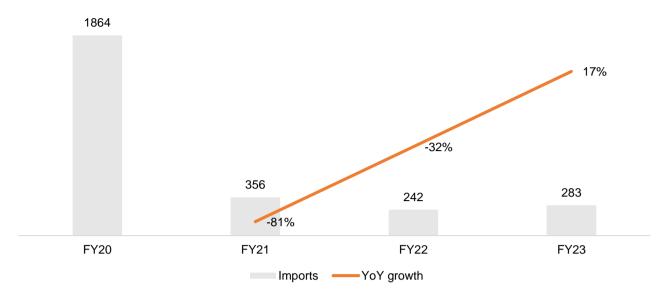


Source: DGFT, CRISIL MI&A Consulting

#### **Motorcycle Tyres Imports**

Motorcycle tyre imports jumped by 17% in fiscal 2023 compared to 32% decline in fiscal 2022. Thailand continuous to be the major exporter of motorcycle tyres to India followed by China.

# Motorcycle Tyre Imports ('000 no.)

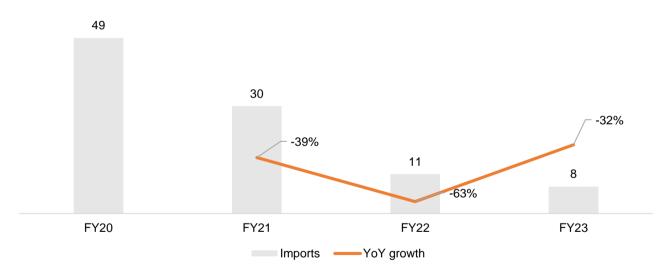


Agriculture (Tractor Front, Rear & Trailer) Tyre Imports

The overall tractor tyre imports continue to witness a decline for the fifth continuous fiscal due to heavy imports restrictions.

As in fiscal 2023, China continues to be the largest source of Farm/Agri tyres import in India.

## Farm/Agri Tyre Imports ('000 no.)



Source: DGFT, CRISIL MI&A Consulting

# Radialisation in tyre industry

With the improvement of road infrastructure and launch of multi-axle vehicles, the radialisation in truck & bus tyres has gained momentum, the usage of radial tyres in Heavy Commercial Vehicle segment is likely to reach 65-70% in the next few years. Presently, in LCV segment, the radialisation levels are around 40-45%.

The radialisation in passenger vehicles segment is around 99%. In 2W and 3W, more than 90% of the tyres are bias and the radialisation levels are low as compared to other segments.

#### **OEM-replacement** mix

#### OEM demand drives tyre industry growth

The tyre industry is estimated to have grown 9-11% (tonnage terms) last fiscal supported by robust demand from OEMs (demand for tyres also comes from the replacement market). While OEM demand typically mirrors the trends in vehicle production, the

replacement market demand is linked to usage characteristics and replacement cycles. In fiscal 2022, the share of OEM demand stood at 32%. The replacement market accounted for the balance.

This fiscal, CRISIL expects overall tyre demand to grow 8-10% with demand from OEMs continuing on a high base and the from the replacement segment also improving. Tyre demand from OEMs is estimated to grow 9-11% on-year (tonnage terms) this fiscal led by the passenger and commercial vehicle segments. The growth is expected to be mostly led by MHCVs and LCVs on account of increased commercial activity owing to increased capex and improvement in mining and industrial activity. Passenger vehicles are also expected to see robust growth this fiscal because of sustained vehicle demand attributable to traction of new models and several existing models continuing to perform well. Improving urban sentiments, owing to improvement in overall workplace and public mobility is expected to support sentiments in the two-wheeler segment as well. However, demand from the farm segment is expected to remain muted on account of elevated inventory levels and negative farmer sentiments.

The replacement tyre market is poised for a 7-9% on-year growth in tonnage this fiscal attributable to several factors, including the economic revival, softening inflation, improvement in income sentiments, pickup in industrial activity and the government's thrust on infrastructure development, mining and road construction. Demand from the car, UV and LCV segments is also expected to drive replacement growth this fiscal as commuters prefer personal mobility owing to the pandemic-induced health concerns and because of e-commerce expansion that boosts first- and last-mile deliveries.

The tyre industry saw a 9-11% on-year growth last fiscal driven by demand from OEMs, which saw an estimated growth rate of 23-25%. The increased sales of PVs and CVs played a significant role, with growth rates of 27% and 34%, respectively. However, the demand for replacement tyres remained subdued, with an overall estimated growth of 2-4%. The replacement demand from commercial vehicles was particularly delayed as their utilisation improved only in the second half of fiscal 2022. Additionally, the sentiments in the low-income segment were dampened, further impacting the overall replacement growth in the industry.

Tyre demand is projected to increase a healthy 7-9% CAGR between fiscals 2023 and 2028 driven by economic expansion, increased consumer spending, infrastructure development and changing consumer preferences. A growing middle class and preference for personal vehicles will boost the demand for cars, UVs and two-wheelers, which will, in turn, help tyre demand growth. The expansion of e-commerce and last-mile delivery services will also fuel the demand for CVs and, in turn, CV tyres.

Commissioning of the dedicated freight corridors, which are expected to have impacted the road freight movement from fiscal 2023 onwards, would exert pressure on MHCV tyre demand. Also, higher radialisation is expected to enhance tyre life and lengthen the tyre replacement cycle, thereby hampering tyre replacement demand in the long run.

#### Outlook for tyre industry

The domestic tyre industry is expected to expand in the coming years owing to higher demand for vehicles. The sector's planned spending is aimed at adding manufacturing capacity, modernisation, technology upgrade and research and development (R&D).

With the automobile sector growing, demand for replacement tyres is also increasing.

Moreover, increasing acceptance of Indian tyres in the overseas markets is leading to a sharp growth in tyre exports from India to destinations such as the US and Europe.

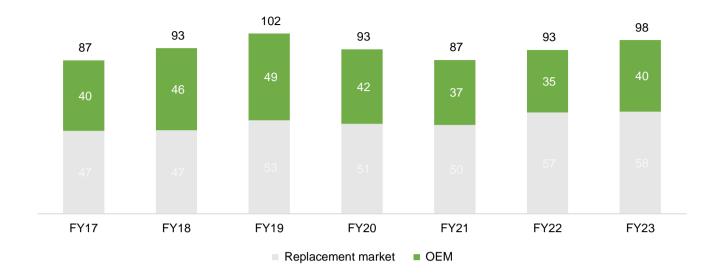
The creation of high-speed corridors and the government's infrastructure efforts will lead to an increase in the use of radial tyres. The shift towards radialisation will provide a further growth opportunity for the industry. The incorporation of Industry 4.0 and automation in the tyre industry is also expected to improve productivity and quality.

#### Two-wheeler tyres: Review and outlook

Improving urban sentiments owing to a pick-up in overall public mobility, with resumption of work-from-office and physical classes in educational institutions, and positive rural sentiment backed by an anticipated normal monsoon, are expected to support two-wheeler sales this fiscal.

New model launches in the 125cc scooter segment and premium motorcycles, along with better product positioning, are expected to drive up two-wheeler volume in the long term. Improving rural productivity, low penetration, rising affordability and the government's income support schemes and structural measures such as Pradhan Mantri Kisan Samman Nidhi (PM-Kisan) and PMFBY are expected to aid rural income, resulting in higher two-wheeler demand in the long run.

#### Two-wheeler tyre demand over fiscals 2018-2023 (million units)



Source: CRISIL MI&A Consulting

# Outlook for demand for two-wheeler tyres (million units)



Source: CRISIL MI&A Consulting

Three-wheeler tyres: Review and outlook

The need for cost-effective and efficient modes of transportation remains strong, thereby driving the demand for tyres. A larger number of operational three-wheelers would result in a higher demand for replacement tyres. The government regulations related to vehicle maintenance and safety can influence the demand for replacement tyres as they are required to adhere to certain standards.

## Outlook for three-wheeler tyre demand (million units)

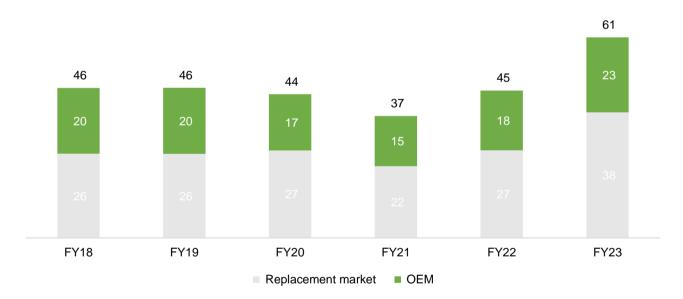


Source: CRISIL MI&A Consulting

Passenger vehicle tyres: Review and outlook

Passenger vehicle sales are expected to be driven by the expansion in the addressable market, urbanisation, low penetration, modest increase in the cost of acquisition and fast-paced infrastructure development. We also expect automobile manufacturers to focus on rural markets and expand their distribution network in semi-urban and rural areas.

#### PV tyre demand over fiscals 2018-2023 (million units)



Source: CRISIL MI&A Consulting

The growth is also expected to be robust this fiscal owing to improving supply-chain conditions supported by strong pent-up demand as customers postponed purchases. After registering a strong 28-30% growth fiscal 2022, tyre demand from PV OEMs is estimated to grow 23-25% in fiscal 2023 amid improving supply of semiconductors, pent-up demand and multiple model launches. In fiscal 2022, tyre demand from PV OEMs had increased a robust 20-22% on-year as customers preferred personal mobility because of concerns about Covid-19 spread and owing to import substitution (passenger car tyres accounted for ~60% of imports by volume in fiscals 2018 and 2019).

Better financial conditions, increase in the launch of higher end UV models and improving demand sentiment will support the growth going forward. Higher sales in the fleet and cab aggregator segments in fiscals 2017 and 2018 is expected to have resulted in replacement demand in fiscal 2023 (considering the pandemic-induced delay in fiscal 2021 and replacement cycle of 3-4

years). Postponement of tyre purchases during the pandemic helped clock 24-26% growth in the PV replacement market in fiscal 2022 and 38-42% growth in fiscal 2023.

Outlook for PV tyre demand (million units)



Source: CRISIL MI&A Consulting

Commercial vehicle tyres: Review and outlook

Growth in tyre demand from the CV segment is expected to be led by MHCVs and LCVs on account of the economic revival and increased commercial activity.

CV tyre demand over fiscals 2018-2023 (million units)



Source: CRISIL MI&A Consulting

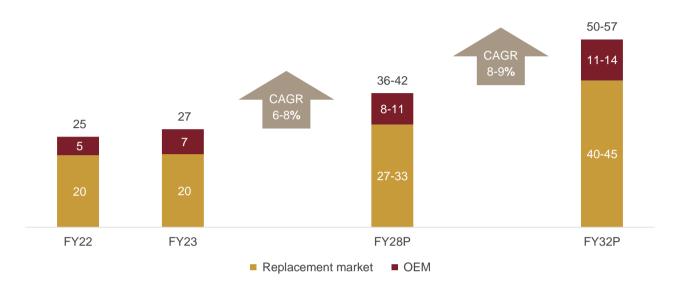
Tyre demand from MHCV OEMs is expected to grow in fiscal 2023 owing to higher vehicle production driven by ICVs and MAVs amid pick-up in commercial activities, steady agricultural output and the government's focus on infrastructure. With gradual opening of schools and corporate offices and relaxation of mobility restrictions, bus volume is estimated to have grown 121-123% in fiscal 2023. In fiscal 2022, the MHCV segment had witnessed an optical growth of 46-48% on a low base owing to reopening of the economy.

Tyre demand from LCV OEMs is estimated to have grown at 5-9% in fiscal 2023 and was supported by opening of urban centres resulting in an increase in last-mile delivery of items such as milk, LPG cylinders and water cans backed by improvement in commercial delivery services because of e-commerce growth.

Growth in industrial activity and the government's thrust on infrastructure development typically boost MHCV sales.

Replacement demand for LCV tyres is estimated to have grown by 4-7% in fiscal 2023. The lower projected growth can be attributed to supply constraints on account of import restrictions and higher running of vehicles led by increased availability of redistribution freight. Reopening of schools is also expected to support minibus sales.

Outlook for CV tyre demand (million units)



Source: CRISIL MI&A Consulting

Tractor tyres: Review and outlook

Tractor sales are expected to improve with higher expected agriculture output backed by healthy reservoir levels due to above-normal monsoons, good moisture content, and higher minimum support price announcement.

Tyre demand from tractor OEMs is estimated to have grown by 11% in fiscal 2023.

# Tractor tyre demand over fiscals 2018-2023 (million units)



Source: CRISIL MI&A Consulting

Tyre demand from the tractor segment is expected to be stable in the long run as the government has set a target to augment farm incomes, provides direct income support to farmers and owing to improvement in land productivity through issuance of soil health cards. The government's renewed thrust on enhancing irrigation intensity is expected to support tractor growth and increase

mechanisation. Tractor manufacturers have started offering rental services via mobile applications, which will also prop up demand for tractors in the long term.

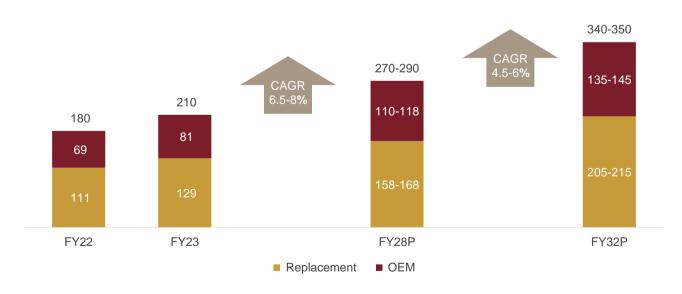
Tyre replacement demand from the tractor segment is estimated to have grown by 6-10% fiscal 2023 after growing 6-8% in fiscal 2022. The growth this fiscal will be on account of improved crop profitability and higher government support. Additionally, increasing haulage in this segment for activities such as road construction is also expected to drive replacement of the rear tyre demand in the near term.

# Outlook for tractor tyre demand (million units)



Source: CRISIL MI&A Consulting

#### Overall tyre demand (million units)



Source: CRISIL MI&A Consulting

Note: Overall tyre demand includes 2W, 3W, PV, CV, Tractor and OTR; OTR contributes <2% of overall demand

## Key competitors in retreading tyre market

Table: Competitive benchmarking of players for fiscal 2023 —

Companies	Operating income	Operating EBITDA	PAT	Operating EBITDA margin	PAT margin	ROCE	ROE	Debt to equity
	(Rs million)		(%)				Times	
Tolins Tyres Limited*	1133.6	60.1	5.5	5.3	0.5	8.6	5.7	4.8
Eastern Treads Limited	646.7	-28.8	-72.3	-4.5	-11.2	-16.2	0.0	-3.0
Indag Rubber Limited	2438.6	136.8	132.4	5.6	5.4	8.3	6.3	0.0
Midas Treads (India) Private Limited	913.6	7.9	-2.9	0.9	-0.3	-0.8	-0.6	0.0
Elgi Rubber Company Limited	2236	332	148.2	14.8	6.6	8.5	5.1	0.5

Source: Annual reports, CRISIL MI&A

Note: The financial statements for Tolins tyre are of fiscal 2022; Standalone financial statements are considered for the companies.

Table: Competitive benchmarking of players for fiscal 2023 -

Companies	Operating income	Operating EBITDA	PAT	Operating EBITDA margin	PAT margin	ROCE	ROE	Debt to equity
	(Rs million)			(%)				Times
JK Tyre & Industries Ltd	1,46,449	12,978	2,631	8.9	1.8	10.5	8.8	1.5
Apollo Tyres Ltd	2,45,240	32,889	10,751	13.4	4.4	10.7	9.5	0.5
CEAT Ltd	1,13,149	9,719	1,824	8.6	1.6	8.4	5.6	0.7
MRF Ltd	2,30,485	24,447	7,690	10.6	3.3	8.0	5.4	0.2

Source: Annual reports, CRISIL MI&A; Consolidated financial statements are considered for the companies

#### Overview of the treads industry in India

## Treads industry in India

The treads industry in India is a thriving sector that caters to the growing demand for tyres in the country. Driven by factors such as increasing vehicle ownership, improvement in road infrastructure and rising disposable income, the industry is expected to witness steady growth in the coming years.

In addition to the major players, there are several small and medium-sized enterprises (SMEs) that operate in the industry. These SMEs play a vital role in meeting the demand for specialised treads and cater to niche markets.

## Retreading

Retreading is the process of replacing the worn tread on a tyre with a new one. This can be done multiple times, depending on the condition of the tyre casing. Retreading is a more cost-effective and sustainable option than purchasing a new tyre.

The following are the main retreading trends in India across all vehicle segments:

- Commercial vehicles: In India, buses and trucks that are used for business purposes are the main consumers of retreaded tyres. This is because retreading significantly reduces tyre costs for fleet operators
- Passenger vehicles: Retreading is also gaining popularity in India among drivers of passenger vehicles. This is brought on by the rising price of new tyres and the growing understanding of the advantages of retreading for the environment

#### Market size of retreading industry in India (Rs billion)



Source: CRISIL MI&A

Note: Categories considered in the estimation of market size include trucks and buses, tractors, tillers and STUs

Over the past 25 years, the retreading business in India has undergone significant changes. Beginning with the conventional hotcure method, the market evolved embracing the precure retread method and establishing the standard for the initial wave of modernisation.

Majority of the Indian retreading industry is still unorganised. With the advent of the established players, the industry has seen advancements in R&D which resulted in the introduction of new tread compounds and bonding materials. The new materials have improved the performance and durability of retreaded tyres.

Retreaders have adopted modern quality control procedures, such as statistical process control and failure analysis, which has helped reduce the number of defects in retreaded tyres. The growing awareness about the benefits of retreading, such as cost savings and environmental benefits, is boosting demand for retreaded tyres.

Thus, with a strong backing of technology-oriented processes and increase in arrival of new and established players, the domestic retreading industry is estimated to be valued about Rs 6,100-6,700 crore as of fiscal 2023. It is expected to increase to Rs 8,200-9,100 crore by fiscal 2028, supported by increasing customer awareness about the benefits of retreading

#### **OUR BUSINESS**

Some of the information contained in this section, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section titled "Forward-Looking Statements" on page 23 of this Draft Red Herring Prospectus for a discussion of the risks and uncertainties related to those statements and also the section titled "Risk Factors" "Restated Financial Information" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 38, 276 and 281, respectively of this Draft Red Herring Prospectus for a discussion of certain risks that may affect our business, results of operations and financial condition. The actual results of our Company may differ materially from those expressed in or implied by these forward-looking statements.

Unless otherwise stated, all financial and other data regarding our business and operations presented in this section are derived from our Restated Financial Information included in this Draft Red Herring Prospectus. For further information, see "Restated Financial Information" on page 276. Our financial year ends on March 31 of each year, and references to a particular year are to the 12 months ended March 31 of that year.

Our Company acquired Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person), our wholly-owned Subsidiaries, with effect from April 01, 2023. Accordingly, Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person) became a Subsidiaries of our Company on April 01, 2023, and they are included in the Restated Financial Information from that date for six months period ended September 30, 2023. Our Restated Financial Information does not include financial information of Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person) prior to it becoming a Subsidiaries of our Company. Accordingly, our results of operations and financial condition as set forth in the Restated Financial Information may not be comparable on a period-to-period basis.

Unless otherwise stated, references in this section to "we", "our" or "us" (including in the context of any financial information) are to the Company along with its Subsidiaries, on a consolidated basis and references to our "Company" refers to Tolins Tyres Limited on a standalone basis.

Certain information in this section is derived from the industry report titled "Industry assessment – Tyre and Treads Industry in India" dated January 2024 ("Company Commissioned CRISIL Report") prepared and released by CRISIL MI&A and exclusively commissioned by and paid for by us pursuant to the appointment of CRISIL MI&A vide the engagement letter dated September 28, 2023, in connection with the Offer. The data included herein includes excerpts from the Company Commissioned CRISIL Report, which is available on the website of the Company at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>. For risks in relation to commissioned reports, see "Risk Factors – Industry information included in this Draft Red Herring Prospectus has been derived from an industry report exclusively commissioned by and paid for by us for the purpose of the Offer and any reliance on such information for making an investment decision in the Offer is subject to inherent risks." on page 71.

## **OVERVIEW**

We are a leading player in the Tyre & Treads industry with all India presence with a diverse product range. We are one of the companies that are present in both verticals – manufacturing of new tyres and tread rubber. Our Company has established itself as a major tyre retreading solutions provider across India and exported to 40 foreign countries, including the Middle East, East Africa, Jordan, Kenya and Egypt. The major products of the Company include two-wheeler, three- wheelers, light commercial vehicle and agricultural tyres, precured tread rubber and other accessories including bonding gum, tyre flap, vulcanizing solutions, etc. (Source: Company Commissioned CRISIL Report).

We are primarily engaged in manufacturing of bias tyres for comprehensive array of vehicles (including light commercial, agricultural and two/three-wheeler vehicles) and precured tread rubber and are also involved in manufacturing of ancillary products like bonding gum, vulcanizing solution, tyre flaps and tubes. We commenced operations in 1982 as a proprietorship concern for manufacture of tread rubber. We incorporated this Company in the year 2003 and commenced production and sales in the year 2005 and since then have been one of the players for retreading products manufacturing owing to our excellence and innovation in the industry. We are a profitable growing company in the retreading and tyre manufacturing space and our Profit after Tax has grown at a CAGR of 155.45% between Fiscal 2021 and Fiscal 2023. Over the years, we have expanded our manufacturing capabilities through

infusion of capital from the Promoters, in addition to growing our dealers and distribution network. With over four decades of experience, we rely on our product development capabilities to design and deliver proprietary products such as precured tread rubber and bias tyres that are market fit.

Under the "Tolins Tyres" brand, we market and sell tyres for use in light commercial vehicles, agricultural vehicles and two/three-wheeler vehicles, primarily in India and export to the Middle East, the ASEAN region, and Africa. We have established as a major tyre retreading solutions provider across India and exported to 40 foreign countries. (Source: Company Commissioned CRISIL Report).

Currently, our Company caters to all three segments of market viz. exports, domestic sales and Original Equipment Manufacturers ("OEMs") like, Marangoni GRP, Kerala Agro Machinery Corporation Ltd (KAMCO), Redlands Motors, Tyre Grip etc. Further, we sell our products through dealership network and our depots. We have a widespread customer base with our domestic customer base situated in most of the regions of the country and our international customers situated across varied countries covering Middle East, the ASEAN region and Africa. We have been recognized by our customers for the high-quality of the products supplied by us, which is one of the factors that has helped us establish long term relationships with them.

We are backward integrated with raw materials, design, process engineering, casting and machining capabilities which allows us greater control over process, timelines, pricing and quality. We believe that our in-house design capabilities have been instrumental in our success by allowing us to work closely with customers for design and development of high performance and durable products. For our products, we are also forward integrated with a network of sales channels through our depot and dealers across key states in India. As on September 30, 2023, we have a total of 8 depots and 3,737 dealers across the country.

Our competitive strengths lie in our operational efficiency, ensuring timely delivery, stringent quality control, and product innovations. We believe in a customer centric business model and endeavour to supply customised products to meet our customer's demands. These factors have been instrumental in cultivating enduring relationships with our OEM customers, fostering both operational expansion and geographical penetration including exports. Anticipating that our quality management systems will sustain system-driven efficiency, we are poised for increased revenues and profitability. Needless to say, each of our product category is BIS (ISI required for Tyre) approved and almost all required sizes have got BIS product certification, which is mandatory for manufacturing and marketing Tyres in India.

We operate from three manufacturing facility out of which two are located at Mattoor in Kalady, Kerala and the third one is located in Al Hamra Industrial Zone in Ras Al Khaimah in UAE. Our Company's manufacturing facility is spread over approximately 8.99 acres covering approximate built-up area of 126,488 square feet for end-to-end manufacturing of tyres and tread rubber including an in-house design development, production and quality testing at various levels in processes from receiving of raw material to final products. Our other facility in India is situated within the same premise and is spread over 2.21 acres covering an approximate built up area of 64,537 square feet and is engaged in manufacturing complete compound mixing which is used by our Company as a raw material to manufacture our products. Our facility in UAE is spread over approximately 2.47 acres with a built up area of 30,189 square feet and is used for manufacture of tread rubber, bonding gum and warehousing of tyres. The location of our facilities in India is strategically close to the raw material source of natural rubber and infrastructure such as airports, seaports and national road network which gives us a competitive edge to address the market requirements. Currently, we have a consolidated capacity of 1.51 million tyre manufacturing, 12,486 tons tread rubber manufacturing capacity and 17,160 tons of rubber compound across our Company and its wholly owned subsidiaries.

Our Chairman and Managing Director, Dr. Kalamparambil Varkey Tolin, has been an integral part in the establishment and growth of our Company and with over three decades of experience in the rubber, tread rubber and tyre manufacturing industry, he has been instrumental in our continued growth. Our Senior Management Personnel of the Company have also been associated with us and have contributed to the growth of the Company through their commitment and expertise. We believe our experienced and dedicated senior management team have demonstrated

ability to anticipate and capitalize on changing market trends, formulate and execute business strategies which enables us to manage and grow our operations and & deepen customer relationships.

Our key performance indicators for the six-months period ended September 30, 2023 and for the last three Fiscals are as follows:

(₹ in million unless otherwise stated)

	( the mittee			
Key Performance Indicators	For the six month period			
	ended September 30, 2023*	2023	2022	2021
	Consolidated		Standalone	
Revenue from Operations <sup>(1)</sup>	880.20	1,182.46	1,133.65	1,058.91
Gross Profit <sup>(2)</sup>	302.62	236.82	184.62	154.07
Gross Margin (%) <sup>(3)</sup>	34.38%	20.03%	16.29%	14.55%
EBITDA <sup>(4)</sup>	217.90	122.61	60.90	56.47
EBITDA Margin (%) <sup>(5)</sup>	24.76%	10.37%	5.37%	5.33%
PAT <sup>(6)</sup>	126.16	49.92	6.31	7.65
PAT Margin (%) <sup>(7)</sup>	14.33%	4.22%	0.56%	0.72%
Return on Equity (%) <sup>(8)</sup>	17.36%	25.70%	5.83%	7.90%
Return on Capital Employed (%) <sup>(9)</sup>	21.73%	31.49%	14.80%	14.53%
Debt-Equity Ratio <sup>(10)</sup>	1.11	2.42	4.51	4.78

<sup>\*</sup>Not Annualised

#### Notes:

- 1. Revenue from operations is calculated as revenue from sale of products as per the Restated Financial Information.
- 2. Gross Profit is calculated as Revenues from operations less cost of goods sold, whereas cost of goods sold is calculated as sum of cost of raw material consumed, Purchase stock in trade and changes in inventories of finished goods, stock-in-trade, and work-in-progress as per the Restated Financial Information.
- 3. Gross margin is calculated as a percentage of gross profit divided by revenue from operations.
- 4. EBITDA is calculated as restated profit before tax, extraordinary and exceptional items plus finance costs, depreciation and amortisation expense minus other income.
- 5. EBITDA margin is calculated as a percentage of EBITDA divided by revenue from operations as per the Restated Financial Information.
- 6. PAT represents total profit for the year/period as per the Restated Financial Information.
- 7. PAT margin is calculated as a percentage of PAT divided by revenue from operations as per the Restated Financial Information.
- 8. Return on Equity (ROE%) is calculated as a percentage of PAT divided by Total Equity at the end of the year /period as per the Restated Financial Information, whereas Total equity is calculated as sum of equity share capital, other equity, Instrument entirely in the nature of equity, net of non-controlling interest.
- 9. Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings before interest and Taxes / Total Assets minus Current Liabilities as per the Restated Financial Information. EBIT is calculated as restated profit before tax plus interest expense on borrowings minus other income.
- 10. Debt-Equity Ratio is calculated as Total Borrowing is divided by Total Equity.

#### **OUR COMPETITIVE STRENGTHS**

We consider our competitive strengths to be the following:

#### Diversified Product Range and Customised Product Offering

Our Company is divided into two business verticals based on the two product categories. We manufacture Tyres and Tread Rubber. We have unique competitive advantages and uniqueness in both the categories, which has been discovered through consumer insights, studies and market research. We have a total of 154 stock keeping units (**SKU**) in tyre category and 993 SKUs in tread rubber, this catalogue has been built over the decades to fit in with market requirements and to fulfil customer requirements. We believe in a customer centric business model and endeavour to

supply customised products to meet our customer's demands. Customer satisfaction and adding value to customer operations has helped us widen our business operations and expand our customer base.

Set out below are our revenues from operations from our Restated Financial Information during the six-months period ended September 30, 2023 and for the last three Fiscals are as follows:

(₹ in million)

Vertical	Six mor	nths period		As of / For the year ended March 31 (Standalone)						
	ended September 30, 2023 (Consolidated)		2	2023 20		2022		021		
	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)		
Tyres	281.48	31.98	247.92	20.97	194.02	17.11	312.64	29.52		
Tread Rubber	598.72	68.02	934.54	79.03	939.63	82.89	746.27	70.48		
Total	880.20	100.00	1,182.46	100.00	1,133.65	100.00	1,058.91	100.00		

Notes:

- 1. Tyres includes all types of tyres, tubes and flaps.
- 2. Tread rubber includes pre cured tread rubber, conventional tread rubber, bonding gum, vulcanizing solutions and other ancillary product including rope rubber.

#### Quality of Products

We believe that quality plays a prime role in growth of any organisation. Our Company believes in manufacturing quality products and adheres to various qualitative standards. Our products undergo quality check at various levels of production to ensure that any quality defects or product errors are rectified on real time basis. We also have an inhouse laboratory for conducting various tests for further improvements in our products. Further we have also been accredited with various quality certifications such as ISO 9001:2015, IATF 16949:2016 issued by UK Certifications. Our Company (tyre plant) are BIS (ISI required for Tyres) approved and almost all required sizes have got BIS product certification, which is mandatory for manufacturing and marketing Tyres in India. Our Company has also been accredited with Department of Transportation certificate from United States of America for exporting our products to USA and E mark E32 certification for Europe.

#### Long standing relationship with large OEMs and dealer network in India and our Depots

In over three decades of our operations, we have established long-standing relationships with several well established Indian and global customers like, Marangoni GRP, Kerala Agro Machinery Corporation Ltd (KAMCO), Redlands Motors, Tyre Grip. etc. for products. Our diversified product portfolio helps us cater to the requirements of a broad spectrum of customers which includes OEMs, domestic dealer network and our depots across the country. We believe that the strength of our customer relationships is attributable to our ability to customize to customer specifications and requirements, as well as our track record of consistent delivery of quality and cost-effective products and solutions over the years. We engage with our key customers at various stages of product development, commencing from product design, validation and testing up to final manufacturing and delivery. This helps us understand customer requirements and future plans better, enabling us to forecast, plan and manufacture our products accordingly, thereby resulting in business optimization, improved productivity, efficiency and margins.

# Integrated manufacturing operations coupled with in-house products and process design capabilities which offer scale, flexibility and comprehensive solutions

We operate 3 Manufacturing Facilities, out of which two are based out of Kalady, Kerala, India. Out of the two manufacturing facilities located in Kalady, Kerala, India one is owned by our Company and the other is owned by our

wholly owned subsidiary, TRPL. Further, we have one more manufacturing unit which is owned by TTLLC, our wholly owned subsidiary, in Al Hamra Industrial Zone in Ras Al Khaimah UAE.

We are backward integrated with raw materials, design, process engineering, machining capabilities and production of molds which allows us greater control over process, delivery timelines, pricing and quality. This reduces our dependence on third parties, streamlines our production process and improves our operational efficiencies. In addition, it also enables us to maintain control over the entire manufacturing process and also provide better delivery timelines to our customers at a more competitive cost. Further our backward integration helps us in reacting to emerging trends and develop molds and new products in anticipation of the same.

Our manufacturing process, which primarily include designing, mold production, heat treatment, machining and quality inspection and testing are undertaken in-house. As a result, we can closely monitor product quality, control production expenses and plan delivery schedules. Our mold manufacturing is equipped with high speed CNC milling machines. We have computer-aided design and computer aided manufacturing packages, software packages which helps us create three dimensional models and we also have simulation software and manufacture with higher accuracy.

#### Locational Advantage

Two of our manufacturing facilities are located in Kalady, which is a town in Ernakulam District of Kerala, is in close vicinity of the city of Cochin, Kerala, India. Out of the two manufacturing facilities, one is owned by our Company and other is owned by our wholly owned Indian subsidiary, TRPL. The Inland Container Depot and sea port is approximately 40 kms from Manufacturing Facilities in Kalady, Cochin Airport, which is an international airport connected to the worldwide destinations is merely 6 kms from our Manufacturing Facilities in Kalady. Besides this the Manufacturing Facilities are also well connected with Indian railways. Angamally Railway Station is approx. 5 kms from our Manufacturing Facilities. Further, we have one more Manufacturing Facility which owned by our wholly owned subsidiary in Al Hamra Industrial Zone in Ras Al Khaimah UAE which is well connected in UAE to airport and seaports.

#### Research and development and product development capabilities

We place emphasis on research and development ("**R&D**"). Our R&D activities are aimed at growing our market share by seeking to continually offer technologically backed products to our customers, while improving operational efficiencies to derive better margins. We have a dedicated R&D Centre inside the factory itself located at Kalady attached to the TTL Facility ("**R&D Centre**"). We have a dedicated R&D team comprising of 10 employees including contract employees. In the six months period ended September 30, 2023 and in Fiscals 2023, 2022 and 2021, we spent 1.12 million, 2.13 million, 1.98 million and 2.01 million towards R&D expenses which represents 0.13%, 0.18%, 0.17% and 0.19% of our total revenue from operations, respectively, and we intend to continue to invest in R&D.

Our R&D Centre support our growth through their development of technologies and products. We have relied on our experience in India to guide our R&D initiatives. Our R&D initiatives cater to the requirements of our customers in terms of customizing solutions and products for the end user. In addition, our R&D activities are focused on enhancing product performance, accelerating use of new and sustainable material.

#### Our R&D Centre





We have developed T Grip series tyres that have been tuned for lower rolling resistance without any compromise on the life of the tyre and have been developed by utilizing a variant of rubber compounds for optimal wet and dry traction and new tread patterns. The T Grip series tyres are compliant with the BIS Standards. As on September 30, 2023 our Company has developed 160 new design and product and has also created molds for the same.

Our R&D efforts have been instrumental in driving our manufacturing processes towards a more sustainable model, in terms of limiting greenhouse gas emission, improving use of thermal energy, monitoring consumption of water and energy at our manufacturing facilities by using non fossil fuel.

Through our R&D capabilities, we seek to achieve developing innovative and quality products in order to meet our customers' demands.

#### Experienced and Dedicated Management Team

Our Chairman and Managing Director, Dr. Kalamparambil Varkey Tolin has more than three decades of techno commercial management experience in the rubber and tyre industry. His experience has helped our Company's growth. With a wealth of industry knowledge and a commitment to excellence, our management team, under his leadership, ensures the seamless coordination of purchase, operations, marketing and innovation. Their collective expertise not only fosters a culture of efficiency but also drives our Company towards continuous improvement, making us a reliable and competitive force in the tyre manufacturing and retreading sector.

For further information on our Promoters and Senior Management, please see "Our Promoters and Promoter Group" and "Our Management" beginning on pages 265 and 241, respectively.

#### Track record of growth and financial performance

We have established a track record of revenue growth and profitability. The table below sets forth some of key financial information and ratios for the six month period ended September 30, 2023 (on a consolidated basis) and for Fiscals 2023, 2022 and 2021 (on a standalone basis):

(₹ in million unless otherwise stated)

Key Performance Indicators	For the six month period ended	Fiscal March 31,		
	September 30, 2023*	2023	2022	2021
	Consolidated		Standalone	
Revenue from Operations <sup>(1)</sup>	880.20	1,182.46	1,133.65	1,058.91
Gross Profit <sup>(2)</sup>	302.62	236.82	184.62	154.07
Gross Margin (%) <sup>(3)</sup>	34.38%	20.03%	16.29%	14.55%
EBITDA <sup>(4)</sup>	217.90	122.61	60.90	56.47
EBITDA Margin (%) <sup>(5)</sup>	24.76%	10.37%	5.37%	5.33%
PAT <sup>(6)</sup>	126.16	49.92	6.31	7.65
PAT Margin (%) <sup>(7)</sup>	14.33%	4.22%	0.56%	0.72%

<sup>\*</sup> Not Annualised

#### Notes:

- 1. Revenue from operations is calculated as revenue from sale of products as per the Restated Financial Information.
- 2. Gross Profit is calculated as Revenues from operations less cost of goods sold, whereas cost of goods sold is calculated as sum of cost of raw material consumed, Purchase stock in trade and changes in inventories of finished goods, stock-in-trade, and work-in-progress as per the Restated Financial Information.
- 3. Gross margin is calculated as a percentage of gross profit divided by revenue from operations.
- 4. EBITDA is calculated as restated profit before tax, extraordinary and exceptional items plus finance costs, depreciation and amortisation expense minus other income.
- 5. EBITDA margin is calculated as a percentage of EBITDA divided by revenue from operations as per the Restated Financial Information.
- 6. PAT represents total profit for the year/period as per the Restated Financial Information.
- 7. PAT margin is calculated as a percentage of PAT divided by revenue from operations as per the Restated Financial Information.

#### **OUR BUSINESS STRATEGIES**

Our business strategies include the following:

#### Optimisation of our Capacity Utilisation

Currently we have a combined production capacity of 1.51 million per annum tyre capacity, 12,486 tons per annum of tread rubber capacity and 17,160 tons per annum of rubber compounds. The capacity built up has been done over a period of years keeping pace with future requirements of market demand and supply coupled with our positioning in the market through penetration. The capacity expansion has been completed recently through acquisition of plant and machinery in tyre segment through promoters infusing money into our Company. Currently, we are operating at an average capacity utilization of around 25%. We intend to increase the production capacity progressively in the next few years to go up to 75% capacity utilization under various product portfolios completely aligning ourselves fully equipped with working capital enablement, this being a working capital-intensive industry. The focus products for capacity utilization would be in the category of Off The Road (OTR) highway, agricultural and industrial segments besides aggressively addressing the ever-growing market in two and three wheelers. Further, we intend to concentrate penetrating markets in India and abroad on our time-tested products for replacement market and OEM through enhanced production and marketing of PCTR. Through our focused efforts to continue to expand our production capacity, we believe that we will be well placed to meet the emerging demand in the domestic markets and also target expanding into global markets.

#### **Expanding Reach of Domestic Markets**

Currently we operate in major regions within India and we intend to expand the reach in domestic markets as we have already expanded the manufacturing capacity.

To expand within our existing verticals, we intend to collaborate with OEMs in India that possess high-end markets under their control. Another driver of the market is the vast untapped market potential within the domestic market. Several Indian consumers use different kinds of product range to suit their requirements and hence penetrating such markets would enhance product visibility and marketing efforts to boost revenue of the company and also ensure utilisation of the expanded capacity in better manner. Further, the market penetration for precured tread manufactured product also needs to find new customers and market within the country as business is available in larger measure. This is another opportunity that we intend to capitalize based on our existing capabilities. We also intend to expand marketing of our precured tread manufacturing facility and bonding gum and solutions to better serve the requirements for our domestic customers.

#### Expand our Product Range by introducing new products and product range

We intend to continue to invest in developing new products for both the domestic and international market. We also intend to trade in radial tyres. At present, we have over 1,147 products/variants. We aim to expand our product range by developing new variants as per our customer's requirements. Through new product launches we seek to build our position as an innovative player in the OEM market. The domain experience of our senior management team and our Individual Promoter, Chairman and Managing Director Dr. Kalamparambil Varkey Tolin, extends beyond current product range of the company to exhaustive industry of tyres and rubber products whose applications can be had in other key sectors like aerospace and defence etc., and we intend to leverage such experience to further expand our operations.

#### Penetrate into New Geographies through an Increase in Exports

At present, we are exporting to 18 countries. For the year ended March 31, 2023 our export revenue contributed to 9.01% of our total revenue from operations. We would continue to focus on key international clusters. We seek to participate in various international exhibitions and aim to increase our visibility and expand our customer base and operations.

Owing to relaxation of export limitations and policy changes, Indian tyre exports are expected to rise rapidly. This is supported by the expanding capabilities of Indian suppliers. The private sector now dominates Indian tyre exports, which is expected to drive income prospects. We believe that we are well positioned to capture this expected growth in exports. Our export revenues were ₹50.48 million, ₹139.61 million, ₹158.37 million and ₹ 142.03 million for the six months period ended September 30, 2023 and Fiscals 2023, 2022 and 2021, respectively.

Over the decade, we have exported our product ranges primarily to 40 countries (Source: Company Commissioned CRISIL Report). We intend to expand our international operations to enhance our global presence in this segment. We intend to enter new markets such as Europe and United States of America where we believe we can provide cost and operational advantages to our customers, and where we will be able to distinguish ourselves from other companies with similar offerings.

We are focused on expanding the verticals that we will cater to and also implement forward and backward integration strategies and continue to improve operational efficiencies through integration, supply chain rationalization and effective resource planning. Given our R&D and manufacturing capabilities, we believe that there is significant potential for us to move into newer geographies and markets. We intend to identify opportunities in such overseas jurisdictions and tie up with local partners to utilize our existing product portfolio and further develop products suitable for meeting the respective country's native requirements. We expect that such initiatives will provide us opportunities to not only expand our customer base but penetrate into newer geographies.

## Strengthen Relationships with our Existing Customers and Expand Customer Base

We have established long-term relationships with our customers, which has led to recurring business engagements with such customers. We have a comprehensive business model with strict adherence to quality standards and timeline-based deliveries which in our experience enables us to offer end-to-end solutions not only to OEMs but effectively deploy our product range through our dealer network and our depots in the country. We intend to continue to focus on strengthening our existing relationships with our customers with a view of entering into more sophisticated, higher value product ranges with them. We are in the process of evaluating options for the comprehensive product ranges in the tyre industry so that the same can address key markets of the customers that we serve within our existing product range. We further intend to reach out to more dealers and distributors so as to widen our sales network. Our strategy is to widen our customer base in domestic and international market by introducing new quality products and enhanced product range.

We believe that our quality product offerings, and our leadership in key product segments will enable to us to increase our share of business amongst our existing customers as well as increase our customer base. We intend to acquire customers that can provide higher value contracts, increase the wallet share with our existing customers through a combined means of marketing strategies and improvement of our manufacturing facility.

We intend to increase cross-selling of our product to increase customer base in various product verticals and expand into new or adjacent product verticals with our existing customers. We will continue to leverage our existing customer relationships to expand into new product categories. We intend to integrate our business model by entering into new verticals like specialized rubber products with huge market demand for use in aerospace and defense industries. Through vertical integration in this product range, we believe we will have greater control on manufacturing, better adherence to delivery timelines, improvement in supply chain management, increased volume, higher profitability and margins. We also expect to generate additional business opportunities from foreign OEMs based on our track record of serving domestic OEMs consistently and profitably with operational efficiency.

# Continue to Improve Operational Efficiencies through Economies of Scale, Supply Chain Rationalization, technology enhancements and effective Resource Planning

Currently, our operational efficiencies have been established and refined over the years through an emphasis on economies of scale, incorporating the learnings we have acquired as part of our business operations, and a robust supply chain developed for sourcing raw materials. We intend to continue to maintain and improve our operational efficiencies, with a focus on our supply chain. In order to improve our operational efficiency, we intend to implement comprehensive integration measures of bringing rubber and rubber related products under one platform, besides expanding the product portfolio. In addition, we also intend to focus on cycle time reduction by adopting technologies that will also result in process optimization, increasing our Company's capacity to undertake more pipeline orders and thereby increase our revenues and margins. We intend to continue to maintain flexibility in our manufacturing lines for our different business verticals. We believe that will ensure higher utilization levels while aiding us in attaining a cost advantage. Further, we intend to leverage technology to effectively utilize our machinery through digital solutions, enabling effective monitoring of machines, allowing us to study shop floor patterns to address potential bottlenecks, thereby improving our output efficiency.

We believe these integration measures will allow us to reduce our dependence on select product range, better manage our material inventory, and also contribute to higher margins. With integration, we expect to achieve greater control over our manufacturing process, quality standards and also benefit from cost efficiencies. As a result, we will be able to fulfil our customers' diverse needs in a timely manner, increase our sales per customer and improve our working capital requirements and supply chain processes.

#### Improve Efficiencies with Technology Enablement

We continue to further develop our technology systems to increase asset productivity, operating efficiencies and strengthen our competitive position. We believe that our in-house technology capabilities will continue to play a key role in effectively managing and expanding our operations, maintain strict operational and fiscal controls and continue to enhance customer service levels. We intend to continue to invest in our in-house technology capabilities to develop customized systems and processes to ensure effective management control. We continue to focus on further strengthening our operational and fiscal controls.

#### Pursue Inorganic Growth through Selective Acquisitions

We intend to pursue inorganic growth opportunities through selective strategic acquisitions in the rubber and rubber related products, including tyre manufacturing segment to complement the scale of our operations and growth in recent periods. We are currently engaged in discussions for opportunities that will enable us to gain access to new geographies, categories and an opportunity for expanded product range within the industry we operate. We believe that our proposed collaborations will expand our customer base by addressing additional business verticals and

augment our service coverage by providing end-to-end customer solutions. We are also looking for opportunities to collaborate through transfer of technology and MAKE IN INDIA products in rubber and rubber related products. We believe that such proposed collaborations, if and when they happen, would also allow us to commercialize the technology and products faster and acquire new clients and improve our cross-selling opportunities. Our extensive industry experience and insights enable us to identify suitable target companies for collaboration and effectively evaluate and execute potential opportunities. We intend to have a dedicated team that evaluates inorganic opportunities and assists us in evaluating each potential opportunity in determining how their business model or solution will integrate with our existing product portfolio, and how the companies can mutually benefit from such potential investments, acquisition or collaboration.

As on the date of this DRHP, we have neither identified potential target for acquisition, nor have we entered into any definitive agreements.

#### **Broad Description of our Products Offerings**

We classify our business verticals into two: Tyre manufacturing and Tread Rubber manufacturing. As on September 30, 2023, our product offerings broadly comprises of Light Commercial Vehicle Tyres, Off the Road/Agriculture Tyres (OTR), Two-wheeler & Three-wheeler Tyres, Tyre Tubes & Tyre Flaps, Precured Tread Rubber (PCTR), Conventional Tread Rubber, Bonding Gum, Vulcanising solution, Rope Rubber & Others

The table below sets forth certain information on our key products, their description, and pictures:

1. *Tyres* – We design and manufacture new bias tyres for OEM and Replacement Markets. With in-house manufacturing capabilities for the end-to-end process of tyre manufacturing. We have a state-of-the-art endurance and durability testing setup inside our campus.

Product	Description	Pictures
Light Commercial Vehicle Tyres (LCV)	LCV tyres are used in vans, minibuses, pickups and light trucks. These tyres are specifically engineered to meet the unique demands of commercial applications, offering a balance of durability, load-carrying capacity, and fuel efficiency. Whether for urban deliveries, regional transportation, or various other commercial purposes, these tyres are designed to endure the challenges of frequent starts, stops, and heavy loads. Our selection of LCV tyres not only meets industry standards but also reflects our commitment to delivering reliable and cost-effective solutions for the diverse needs of commercial vehicle operators.	TOUR!

Off the Road/Agriculture Tyres (OTR)

Our company produces an extensive range of off-the-road (OTR) and agriculture vehicle tyres for the demanding needs of tractors, tillers, and various off-road applications. Our tyres are designed to meet the rigorous demands of agricultural environments, construction sites, and other challenging terrains. Engineered for durability, traction, and load-bearing capacity, our OTR tyres ensure optimal performance and longevity, enhancing the efficiency of agricultural machinery. OEM's trust us for reliable, rugged, and technologically advanced tyres that contribute to the seamless operation of their vehicles.



Two-wheeler Three-wheeler Tyres Our two-wheeler and three-wheeler tyres stand out for durability and superior wetcondition performance, designed for the diverse and challenging Indian road conditions. Crafted for bikes, scooters, and auto-rickshaws sold in India, our tyres undergo rigorous testing to ensure unparalleled stopping power even in wet weather and enhanced durability. Engineered to endure the demanding terrains and varying weather conditions prevalent in the country, these tyres provide riders with enhanced safety and stability. With a commitment to excellence, our two-wheeler and threewheeler tires not only meet but exceed the expectations of riders in India, delivering a seamless blend of durability, stopping power, and reliability on the road.



Tyre Tubes
Tyre Flaps

Tyre tubes and flaps are indispensable components in ensuring the durability and safety of automotive tyres. Tyre tubes are used in non-tubeless tyres which require a tube to hold air pressure to main optimal inflation optimal performance. Meanwhile, tyre flaps serve as protective layer, to fill the gap between the rim and tyre bead further help protect the tube from the heat and rubbing against the tyre and rim.



2. **Tread Rubber** – We manufacture all products required for tyre retreading industry from Precured Tread Rubber to tyre casing repairing products like rope rubber. A retreader can solely depend on us for all their retreading materials requirements.

Product	Description	Pictures
Precured Tread Rubber (PCTR)	Precured Tread Rubber is a reliable, economical and ecofriendly solution to extend the useful life of a tyre. Through the process of retreading the worn-out tread portion of a tyre is replaced with a pre vulcanized tread strip. We manufacture an extensive range of precured tread rubber for different applications ranging from long haul highway trucks to application in mines and quarries. This high-quality rubber compound is pre-vulcanized, ensuring consistent tread depth and uniformity across the tire surface.	TOLING (FOLING)
Conventional Tread Rubber	Conventional Tread Rubber is the traditional method of retreading where is rubber compound is extruded to the size of the tyre to be retreaded and dispatched. It the retreader who uses molds available with him to vulcanize a tread pattern during retreading process. This product is used mainly for tyres used in OTR and agricultural applications since doing a conventional process retreading provides a more even output. Cost of retreading and labour intensity is higher for conventional process retreading. We manufacture different sizes of conventional tread rubber using multiple unique rubber compounds for best result for the designated application.	TOLINS  3 1  3 0  3 1
Bonding Gum	Bonding gum is a crucial component in the tyre retreading process. It is a specialized adhesive layer that bonds the new tread rubber to the existing tyre casing. This bonding gum is typically a high-quality, heat-resistant compound that plays a vital role in ensuring the treads secure attachment to the casing. During vulcanization, the bonding gum softens and then hardens, forming a strong, durable bond that helps the tyre maintain its integrity and structural integrity. It acts as a crucial intermediary layer between the old casing and the new tread rubber, which is required to ensure the tread rubber is properly adhered to the tyre casing. Our bonding gum is developed to work in conjunction with our tread rubber and provide effective adhesive performance and reduced curing time.	RONGING GUM GOUD  WE SHE CATHELUS  WE SH

# Vulcanising Solution

Vulcanizing solution is a chemical compound applied to both the tyre casing and the tread rubber during the tyre retreading process. It is a catalyst for the process of retreading during which the solution reacts to bond tread rubber, bonding gum and tyre casing. Vulcanizing solution contains Sulphur and other additives that promote crosslinking of polymer chains in the rubber, creating a strong molecular network. Our Vulcanising solution is result of research and development taking inputs from users across the globe for the perfect consistently and reaction time during retreading.



# Rope Rubber & Others

Our range of ancillary products for retreading complete our product range and provide an end-to-end solution of retreader. The products all work in perfect harmony to ensure the best result and most cost-effective output. Ancillary products like rope rubber are used to repair casing before the new tread rubber is installed. The process of vulcanizing can only be completed with two semi durable products curing bag and envelope.



#### **Sales and Production volume:**

The sales and production volume of our company for the period ended September 30, 2023 and for Fiscals 2021, 2022 and 2023 is appended below:

Description Six Months period				Fi	scal			
	ended September 30, 2023		20	023	2022		2021	
-	(Conso	olidated)	(Stan	dalone)	(Stan	dalone)	(Stan	dalone)
_	Sales	Production	Sales	Production	Sales	Production	Sales	Production
Tyres (in nos)	145,482	162,369	268,416	254,686	189,021	226,861	221,292	247,026
PCTR (in	1,463	1,658	2,731	2,708	2,353	3,118	2,515	2,558
tons)								
Bonding	137	138	226	236	282	299	321	258
Gum								
(in Tons)								
Flap (in nos	28,563	22,572	36,368	34,928	62,628	69,192	48,765	51,727
Rubber	1,463	2,957	2,731	5,079	2,353	5,525	2,515	5,854
Compound								
(in Tons)								

Note: The Company operates in one segment only namely rubber and rubber related products.

## **Our Manufacturing Facility and Capabilities**

We operate from three Manufacturing Facilities, two of which are located in Kalad, Kerala and the third facility is in UAE (industrial zone). Our facilities have the capability to provide end-to-end manufacturing of rubber and rubber related products, including upgrading and modifying assets and equipment. Our Manufacturing Facilities on consolidated basis covers an area of 221,214 square feet which is built on a land of admeasuring approximately 13.67 acres.

Our Manufacturing Facilities are situated in Kerala and UAE with its own security standards covering 13.67 acres of land, fenced, monitored by digital security cameras with monitoring system coupled with alarm systems and restricted access control for individual manufacturing divisions.

**Our Tyre & PCTR Plant (Tolins Tyres Limited)** 





Our Rubber Compound Plant (Tolin Rubbers Private Limited, our wholly owned subsidiary)





Our PCTR Plant in Ras Al Khaimah (Tolins Tyres LLC (One Person)



Our facility is set up for complete in-house environmental and electrical testing, and our in-house capabilities are wide-ranging, from a complete manufacturing, design and development centers. Our operations are based on enterprise resource planning system. Our process engineers are technically trained to meet the requirements of our customers' applications.

We place emphasis on quality manufacturing, internal controls, skilled manpower, timely execution capabilities and organizational processes, as well as processes incorporated at our manufacturing facility, and continuous improvement across our operations.

We do end-to-end manufacturing of our products below are few photos of the state-of-the-art manufacturing setup:

We have set out the clear process diagrams and steps below for manufacturing of major product:

A. Tyres – All categories of tyres that we manufacture have same manufacturing process and similar basic raw materials are described below:

#### **Raw Materials**

Rubber Compounds – Purchased from our subsidiary Tolin Rubbers Private Limited undergoes quality testing as per certificate at our lab. Once the material is found to be conforming to quality specification it moves to storage area if not material is rejected.

Nylon Fabric – Nylon fabric of different product specification purchased from suppliers are tested for quality at our lab. Material found to be conforming to our product specifications it is approved and placed in storage, else it is rejected.

Bead Wire – Similarly material purchased from suppliers are tested as per standard operating procedure and is approved or rejected.

*Solvents* – Chemical solvents from our supplier are tested according to standard operating procedure if it is conforming to parameters laid down by the company as acceptable. If conforming it is taken into storage else rejected.

#### **Manufacturing Process**

Extrusion (Tread Preparation) – The approved rubber compound is warmed in 2 roll mixing mill and extruded in the required profile. The extruded profile is passed through cooling tank and cut in the required size. There is an in-process inspection, where extruded profile which satisfies the quality specification will be stored in the leaf truck. Unsatisfied profiles will be repaired if possible and otherwise will go for re-milling. Machinery used in this process are 2 roll mixing mill and 6" extruder.

Calendaring (Ply Preparation) - Approved rubber compound is warmed in the open 2 roll mixing mill. Fabric is loaded in the let off machine of calendar and is passed through heating mill and fed to calendaring machine. The warmed compound sheet is also manually fed to the calendar and one side of fabric is coated with rubber compound. Second side also is coated with rubber compound using the calendaring machine. The calendared fabric passes through the cooling roll and rolled. There is an in-process inspection, where calendared fabric which satisfies the quality specification will go to bias cutter and non-satisfied fabric will be scrapped and this will be sold along with flash. Machinery used in this process are 2 roll mixing mill & 3 roll calendaring machine.

Bias Cutting - The calendared roll is then bias cut as per the size required which is inspected in-process and those cut ply's meet the quality specification will go to ply cushioning at calendar. Material that doesn't satisfy laid down parameters will be scrapped. Cushioned plies are inspected in-process and if they conform to quality specification it will go into to ply storage area. Unsatisfied ply's will be rejected. Machinery used in this process is bias cutter.

Bead Building - Approved copper coated MS wire is passed through an extruder for compound coating. The coated bead wire is passed through platoon and is further passed through the bead building rim and bead is made as per size required. All beads that get produced go through inspection and beads that meet quality specification moves to the next stage. Unsatisfied beads will be scrapped and sold. Machinery used in this process are extruder & bead building rim.

*Band Building* - Cushioned cut plies are constructed as band as per the size required and is inspected during process, those bands which satisfied quality specification will go to the band storage area. Unsatisfied bands will be scrapped. Machinery used in this process is band building drum.

Tyre Building - Band, bead and tread are assembled as per the specification of the tyre to be manufactured and this process known as green tyre building. Before being sent curing tread joint jamming, inner and outer painting and holing is carried out and inspected, those green tyres which satisfy quality specification will go to tyre curing after suitable ageing time. Unsatisfied green tyres will be scrapped. Machinery used in this process is building drum. From this point onwards the tyre is tracked in the ERP software using special bar code affixed on the green tyre.

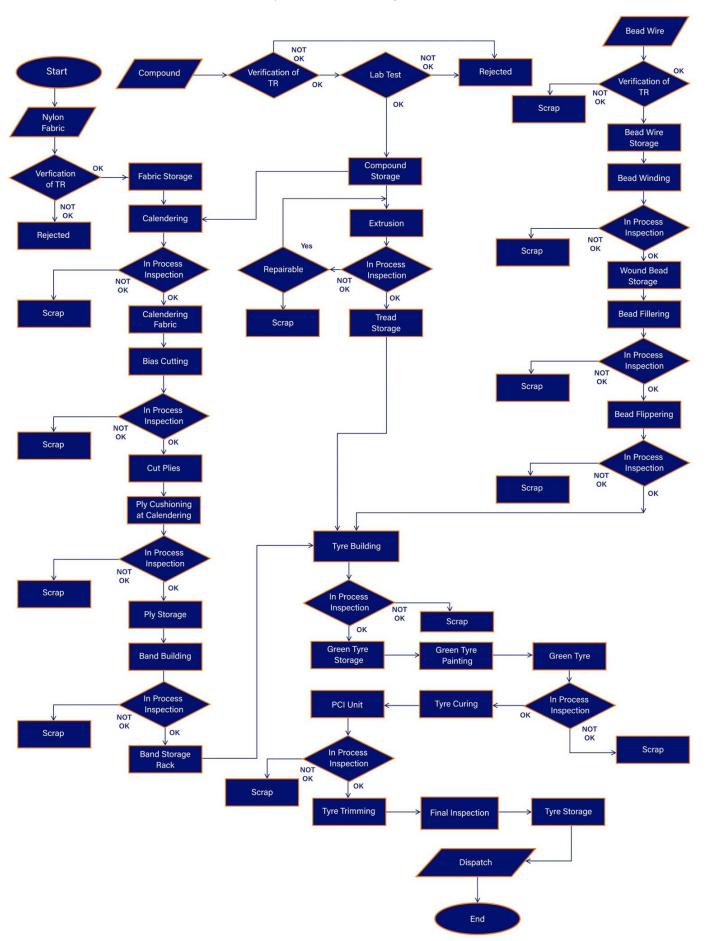
Tyre Curing and Post Curing Inflation - Green tyre cured in the platen type curing press using the mold based on the tyre size and tread pattern to be manufactured under specified curing temperature & time. The cured tyre is removed from the press and the same is inflated to specified pressure for specified time. The purpose of post curing inflation is to stabilize the shape of the tyre. Once the freshly cured tyre is inflated as per specification, it is unmounted and moves to trimming and repair section.

*Tyre Trimming and Repairing* – All tyres produced are trimmed manually for excess rubber from the process and is repaired of any minor visual defects before being sent to final inspection and storage.

Tyre Final Inspection and Tyre Storage – All tyres produced are inspected thoroughly as per the quality specifications and only tyres that pass the inspection moves to final storage based on tyre size, pattern and ply rating. And these tyres are dispatched as per customer orders.

Below is the process diagram of tyre manufacturing which details all the steps and possible scenarios that may arise during the production process:

Tyre Process Flow Diagram



**B.** Tread Rubber - Both Precured Tread Rubber and Conventional Tread Rubber has similar processes and similar basic raw materials as explained below:

#### **Raw Materials**

Rubber Compounds – Rubber Compound is purchased from our wholly owned subsidiary, Tolin Rubbers Private Limited. The raw material once received undergoes quality testing as per requirements at our lab. Once the material is found to be conforming to quality specification it moves to storage area if not material is rejected.

#### **Manufacturing Process**

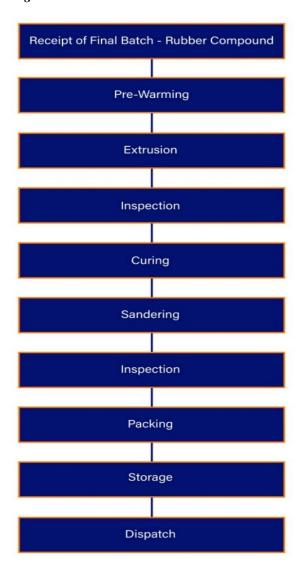
*Pre-Warming & Extrusion* – The approved rubber compound is warmed in 2 roll mixing mill and extruded in the required profile. The extruded profile is passed through cooling tank and cut into required size. An in-process inspection is done, where extruded profile which satisfies the specification will be stored. Unsatisfied profiles will be repaired if possible and others will go for re-milling. Machineries used in this process are 2 roll mixing mill and extruder.

Ageing & Curing – After extrusion, the unfinished rubber will be left for specified time for ageing. Then it is placed on suitable pre-heated die in the curing press as per the required design. Specified temperature & pressure is applied in the curing press.

Sandering – After curing the precured tread rubber is passed through a sandering machines which uses abrasive material to roughen the backside of the tread rubber for better bonding during retreading process.

*Inspection & Packing* – In the final stage, the final product is inspected as per specified quality specification for any defects. The material which qualifies is packed as per standard operating procedure and is affixed with a barcode for easy identification, backward tracking and inventory management. The final product is safely store until dispatch.

#### Tread Rubber Process Flow Diagram



## C. Bonding Gum

#### **Raw Materials**

Rubber Compounds – Rubber Compound once purchased from our wholly owned subsidiary, Tolin Rubbers Private Limited, undergoes quality testing as per certificate at our lab. Once the material is found to be conforming to quality specification it moves to storage area if not material is rejected.

#### **Manufacturing Process**

*Pre-Warming & Calendaring* – The approved rubber compound is warmed in 2 roll mixing mill and passed through the calendaring machine to make the rolls of required sizes. While calendaring, compound and semi-embossed polyethylene film are adhered together to form rolls of bonding gum. An in-process inspection is done, where calendared rolls which satisfies the specification will be stored. Unsatisfied rolls will be repaired if possible and others will go for re-milling. Machinery used in this process are 2 roll mixing mill and calendaring machine.

Inspection & Packing – The material in its roll form is inspected as per testing parameters for any defects and proper adhesive properties. Material that conforms is packed in a two-layer metalized packing which protects the material from external heat which may reduce the effectiveness of the gum. It is further boxed in corrugated boxes for storage and dispatch.

#### **Bonding Gum Process Flow Diagram**



## **Capacity Installed and Capacity Utilizations**

The installed capacity and utilization tables of each product category of our Company:

Sr. No.	Year	Installed capacity	Actual Production	Capacity Utilization
1	Name of the Product: Tyre	(Numbers)	(Numbers)	
	FY 2023-24 (till 30th Sept. 23)	754,200	162,369	21.53
	FY 2022-23	1,508,400	254,686	16.88
	FY 2021-22	300,000	226,861	75.62
	FY 2020-21	300,000	247,026	82.34
2	Name of the Product: PCTR	(Tonnes)	(Tonnes)	
	FY 2023-24 (till 30th Sept. 23)	5,643	1,568	27.78
	FY 2022-23	11,286	2,708	24.00
	FY 2021-22	11,286	3,118	27.62
	FY 2020-21	11,286	2,558	22.67
3	Name of the Product: Bonding Gum	(Tonnes)	(Tonnes)	
	FY 2023-24 (till 30th Sept. 23)	1,050	138	13.15
	FY 2022-23	2,100	236	11.24

Sr. No.	Year	Installed capacity	<b>Actual Production</b>	Capacity Utilization
				<b>%</b>
	FY 2021-22	2,100	299	14.22
	FY 2020-21	2,100	258	12.29
4	Name of the Product: Flap	(Numbers)	(Numbers)	_
	FY 2023-24 (till 30th Sept. 23)	216,000	22,572	10.45
	FY 2022-23	432,000	34,928	8.09
	FY 2021-22	432,000	69,192	16.02
	FY 2020-21	432,000	51,727	11.97

As certified by Sam Surendran, Chartered Engineer, vide his certificate dated January 30, 2024.

# The installed capacity and utilization tables of each product category of our wholly owned subsidiaries:

#### a. Tolin Rubbers Private Limited

Sr. No.	Year		Installed capacity	<b>Actual Production</b>	Capacity Utilization %
1	Name of the Product: 1 Compound	Rubber	(Tonnes)	(Tonnes)	
	FY 2023-24 (till 30th Sept. 23)		8,580	2,957	34.46
	FY 2022-23		17,160	5,079	29.60
	FY 2021-22		17,160	5,525	32.20
	FY 2020-21		17,160	5,854	34.11

As certified by Sam Surendran, Chartered Engineer, vide his certificate dated January 30, 2024.

## b. Tolins Tyres LLC (One Person)

Sr. No.	Period	Installed Capacity (Tonnes)	Produced Quantity (Tonnes)	Capacity Utilization %
1	Name of the Product: PCTR	600	90	15.00

6 months period ended 30<sup>th</sup> September 2023

(Source: As confirmed and certified by management of TTLLC (One Person) vide letter dated February 10, 2024)

#### PLANT AND MACHINERIES

# List of Plant and Machineries at the Manufacturing Facility of our Company:

Sr. No	Name of Machine	Number of machines	Used for Manufacturing	Description
1	Mixing Mills	15	Tyre Manufacturing, Tread Rubber, Bonding Gum, Tyre Flap	Utilized for blending and homogenizing raw materials, such as rubber compounds, additives, and chemicals, to create a uniform mixture.
2	Extruders	7	Tyre Manufacturing, Tread Rubber	Employed in shaping and forming materials into specific profiles. In tyre manufacturing, extruders are used for creating components like treads.
3	Calendaring Machine	5	Tyre Manufacturing, Bonding Gum	Functions to process rubber sheets, enhancing their uniformity and thickness. In tyre manufacturing, it is used for various components, while in bonding gum production, it refines the material.
4	Bead Winding Machine	2	Tyre Manufacturing	Specialized equipment for winding and forming the bead portion of the tire, a critical structural element that ensures proper fit on the wheel.
5	Tyre Building Machine	19	Tyre Manufacturing	Assembles various tyre components (such as tread, inner liner, and sidewalls) into a green tyre, providing the foundational structure before curing.
6	Tyre Curing Press	40	Tyre Manufacturing, Tread Rubber, Tyre Flap	Used for vulcanizing or curing rubber, shaping the tyre components into their final form. Also applied in curing processes for tread rubber and tyre flaps.
7	Sandering Machine	3	Tread Rubber Manufacturing	Designed for sanding or finishing tread rubber components, ensuring a smooth and uniform surface.
8	Curing Press	12	Tread Rubber, Tyre Flap	Applies heat and pressure to vulcanize rubber, solidifying the desired properties. Used in the final processing stages for tread rubber and tyre flaps.

# List of Plant and Machineries at the Manufacturing Facility of our wholly owned subsidiaries:

# A. Tolin Rubbers Private Limited

<b>no</b> 1 H		Make	Usage	Quantity
	BANBURY MIXER - 160	VEB MASCINUICNIABRIN &	RUBBER +	2
	LITRE	EISENGIERRA	CARBON+CHEMICAL	
		DESSA GERMAN	MIXING	
		MEMOCRATIC REPUB		
	2 ROLL MIXING MILL-	VEB MASCINUICNIABRIN &	COMPOUND MIXING	2
8	84"	EISENGIERRA		
		DESSA GERMAN		
3 I	BANBURY MIXER - 120	MEMOCRATIC REPUB WERNER & PFLEIDERER	RUBBER +	1
	LITRE	WERNER & FFLEIDERER	CARBON+CHEMICAL	1
1	LITKL		MIXING	
4 2	2 ROLL MIXING MILL-	SHAW ROBINSON	COMPOUND MIXING	1
	84"			
5 I	FEEDING CONVEYER	LOCALY MADE	RAW MATERIAL	3
			FEEDING TO BANBURY	
6 I	DUMPING CONVEYER	LOCALY MADE	MIXED COMPOUND	3
			DUMPING AND	
	DATE CONTROL	WEGHANA FING	TRANSFER TO MILL	
	BATCH OFF COOLING UNIT	KESHAVA ENG.	COMPOUND SHEET	3
	BALE CUTTER	G.G. ENGINEERING WORKS	COOLING NR, SR & ISNR CUTTING	2
	JUMBO BAG CARBON	LOCALY MADE	TO FILL CARBON IN	4
	LOADER	LOCALT WADE	SMALL BAGS	7
	DIGITAL WEIGHING	ISHTAA SCALES INC.	WEIGHMENT	10
5	SCALE			
11 I	DUST COLLECTOR	LOCALY MADE	COLLECT DUST FROM	2
			BANBURY	
	COMPRESSOR	ELGI	AIR SUPPLY	2
13 (	OIL STORAGE TANK	LOCALY MADE	SUPPLY PROCESS OIL	4
- 1/ -	2 POLL 1000000	DEDUNCT CONTROL	FOR MIXING	
	2 ROLL MIXING MILL	PERUMACHERIL CASTING	COMPOUND MIXING	1
	42" 2 ROLL MIXING MILL	INDUSTRIES PERUMACHERIL CASTING	COMPOUND MIXING	1
	2 ROLL MIXING MILL 60"	INDUSTRIES CASTING	COMPOUND MIXING	1
	2 ROLL MIXING MILL	DAVID BRIDGE & CO. LTD	COMPOUND MIXING	1
	60"	DAVID BRIDGE & CO. LID	COM COMD MIZING	1
	COMPOUND COOLING	LOCALY MADE	COMPOUND SHEET	1
	FESTUNER	_	COOLING	
18 V	WEIGH BRIDGE	AVERY	VEHICLE WEIGHING	1

# **B.** Tolins Tyres LLC (One Person)

S. No.	Particulars	Nos	Make
1	60 HP Mixing Mill	2	Permacheril Industries
2	Feeder Mill	1	Permacheril Industries
3	24 inch Extruder	1	Delta Engineering
4	1500 litre solution mixer	1	East Coast
5	Chiller 10 tonne capacity	2	Safario

S. No.	Particulars	Nos	Make
6	1250 GPS electric motor for fire and safety	1	Bristol Fire Engineering
7	1250 GPS diesel motor for fire and safety	1	Bristol Fire Engineering
8	Cooling tank 11 meter	1	East Coast
9	Calendering Machine	2	Permacheril Industries
10	Calendring cooling Drums	3	East Coast
11	Stretch film packing machine	1	Sevena
12	Transformer	1	Federal Transformer Co. LLC
13	Weighing Machine 100kg	3	Essa
14	Weighing machine 0.001 to 3kg	1	Essa
15	Conveyor 3 meter	2	East Coast
16	Conveyor 5 meter	2	East Coast
17	Grinder	1	Black Decker
18	Welding Machine	1	Black Decker
19	Cooling Fans	9	Almorand
20	Rubber strip cutting machine	1	East Coast
	Total	26	

# **Storage capacity of our Depot/Warehouse:**

Depo / Warehouse	Area in Sq Ft.	Storage in Metric Tonnes (Rubber)	Storage in Numbers (Tyres)
Kollam	1,480	29.60	2,220
Calicut	1,160	23.20	1,740
Kasargod	1,430	28.60	2,145
Raipur	1,800	36.00	2,700
Delhi	4,736	94.72	7,104
Vijayawada	1,500	30.00	2,250
Pune	2,400	48.00	3,600
Guwahati	1,950	39.00	2,925
Total	16,456	329.12	24,684

All of our Company's products are sold through the above sales channel.

# State wise storage capacity of our depot/warehouse

State	Area in Sq Ft.	Storage in Metric Tonnes (Rubber)	Storage in Numbers (Tyres)
Kerala	4,070	81.4	6,105
Chhattisgarh	1,800	36	2,700
Delhi	4,736	94.72	7,104
Andhra Pradesh	1,500	30	2,250
Maharashtra	2,400	48	3,600
Assam	1,950	39	2,925
Total	16,456	329.12	24,684

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## **Raw Materials**

Our primary raw material is natural rubber, synthetic rubber, carbon black, nylon fabric, chemicals and others. We procure raw materials from our suppliers based on purchase orders and we do not have any purchase agreement or firm commitments executed with them. We reserve our right to claim for our rejections that are the result of the raw materials. The cost of raw materials consumed accounted for 86.55%, 85.21%, 87.55% and 87.29% of revenue from operations for six months period ended September 30, 2023 (on a consolidated basis) and for the Fiscal Years 2023, 2022 and 2021 (on a standalone basis) respectively.

The tyre industry is raw material intensive, which accounts for more than 70% of the production cost. Therefore, prices of raw materials directly affect the profitability of tyre companies. Since most of these raw materials are petroleum based, their prices fluctuate with the international prices of petroleum products. The main raw materials for tyre are rubber (natural or synthetic), carbon black, nylon tyre cord and rubber chemicals. Except natural rubber, the costs of all other raw materials in tyre production are related to crude oil prices.

The table below shows the proportion of each raw material in terms of their value and weight:

Raw Materials	LCV		Ultra Lią	ght Truck	2/3 V	Vheeler	AGRI		
(%)	(wt)	Value	(wt)	Value	(wt)	Value	(wt)	Value	
Natural Rubber	29.3	31.5	33	35.7	34.5	38.9	49.5	54.9	
Synthetic Rubber	13.3	12.6	13	12.6	11.7	11.7	7	6.8	
Carbon Black	21.7	16	20	14.7	21.3	16.5	19.5	14.8	
Oil	6.9	2.53	6.5	2.5	6.5	2.5	6.8	2.6	
Nylon	12.3	23.2	11.4	20.4	6.5	12.9	5.2	10	
Bead Wire	3.2	2.2	3.1	2.2	3	2.1	2	1.4	
Others	13.3	11.8	13	11.8	16.5	15.2	10	9.2	
Total	100	100	100	100	100	100	100	100	

Source: Company R&D Division

Below is a table which showcases purchase value of raw material for the six months ending September 30, 2023 (on a consolidated basis) and for the previous Fiscal 2021, 2022 and 2023(on a standalone basis):

( ? in million )

Description	Six Mon	ths period			Fisc	al		
	ended Sep	tember 30,	20	23	202	22	2	021
	2023		(Stand	(Standalone)		alone)	(Stan	dalone)
	(Consolidated)							
	Amount	Percentag	Amount	Percenta	Amount	Percenta	Amoun	Percentag
	(₹ in	e to Total	(₹ in	ge to	(₹ in	ge to	t .	e to Total
	million)	Purchase	million)	Total	million)	Total	(₹ in	Purchases
		S		Purchase		Purchase	million)	(%)
		(%)		S		S		
				(%)		(%)		
Raw Materials	732.34	93.84%	1,060.42	97.28%	1,000.19	97.10%	922.81	96.71%
Consumables	13.05	1.67%	6.47	0.59%	6.36	0.62%	9.35	0.98%
Packing	2.94	0.38%	4.88	0.45%	5.43	0.53%	6.03	0.63%
Materials								
Fuel	32.10	4.11%	18.28	1.68%	18.09	1.76%	16.06	1.68%
<b>Total Purchases</b>	780.43	100.00	1,090.05	100.00	1,030.07	100.00	954.25	100.00

The table below sets forth details of our supplier concentration for raw materials in the periods indicated:

(₹ in million)

Supplier	Six Mon	ths period			Fi	iscal		
Concentration	ended Se	ptember 30,	2	023	2	022	2	021
	2	2023		dalone)	(Stan	dalone)	(Stan	dalone)
	(Consolidated)							
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
	(₹	to Total	(₹	to Total	(₹	to Total	(₹	to Total
	million)	Purchases	million)	Purchases	million)	Purchases	million)	Purchases
		(%)		(%)		(%)		(%)
Top 3 Supplier	614.85	78.78%	853.38	78.29%	814.52	79.07%	685.09	71.79%
Supplier 1	447.85	57.39%	708.77	65.02%	753.00	73.10%	453.96	47.57%
Supplier 2	103.06	13.21%	101.64	9.32%	31.02	3.01%	129.66	13.59%
Supplier 3	63.94	8.19%	42.97	3.94%	30.50	2.96%	101.47	10.63%
Top 10 Suppliers	726.79	93.13	1,006.49	92.33	924.63	89.76	879.80	92.20

The table below sets forth details of our import and domestic purchases for raw materials:

(₹ in million)

Description	Six Mon	ths period			F	iscal		
	ended Se	ptember 30,	2023		2	022	2021	
	2023		(Standalone)		(Stan	dalone)	(Star	ndalone)
	(Consolidated)							
	Amount Percentage		Amount	Percentage	Amount	Percentage	Amount	Percentage
	<i>(</i> ₹ to Total		(₹	to Total	(₹	<i>(₹</i> to Total	(₹	to Total
	million)	Purchases	million)	Purchases	million)	Purchases	million)	Purchases
		(%)		(%)		(%)		(%)
Import	7.86	1.01%	27.70	2.54%	41.00	3.98%	40.01	4.19%
Domestic	772.57 98.99%		1,062.35	97.46%	989.07	96.02%	914.24	95.81%
<b>Total Purchases</b>	780.43	100.00%	1,090.05	100.00%	1,030.07	100.00%	954.25	100.00%

### Utilities

We require power and fuel at our Manufacturing Facilities. We source our energy requirements for our manufacturing facility from the Kerala state electricity board and also have power back-up arrangements in place. For Fiscal 2021, 2022 and 2023 (on a standalone basis) and in the six months period ended September 30, 2023 (on a consolidated basis) our power and fuel expenses were as follows:

(₹ in million)

Vertical	Septembe	th ended er 30, 2023 lidated)						)
			2023		2022		2021	
	Amount	Percenta	Amount	Percentag	Amount	Percenta	Amount	Percenta
		ge of		e of		ge of		ge of
		Revenue		Revenue		Revenue		Revenue
		from		from		from		from
		operatio		operation		operatio		operatio
		ns (%)		s (%)		ns (%)		ns (%)
India	30.68	3.49%	18.28	1.55%	18.09	1.60%	16.06	1.52%
Outside	1.42	0.16%	-	0.00%	-	0.00%	-	0.00%
India								
Total	32.10	3.65%	18.28	1.55%	18.09	1.60%	16.06	1.52%

### Logistics

We transport our finished products by road and sea. Our company owns 20 plus vehicles for movement of goods from factory to our customers with the state of Kerala and rely on freight forwarders outside Kerala state but within the country. We further use freight forwarders to deliver our products for outside India. We do not have any firm or long term arrangements with freight forwarders.

We sell our products on ex-works/depots basis for majority of the purchase orders. For the remaining purchase orders, we operate on a cost, insurance and freight basis, on a consignee basis and on a door delivery/ delivery at place basis. Where we are responsible for shipping the products to the customer, our freight forwarders arrange for the finished products to be trucked to our customers in India or to the port for export, as applicable. Our custom house agents handle the requisite clearance procedures.

For exports, our freight forwarders co-ordinate with the shipping line to file and release the necessary bills of lading/air waybills. Incoterms determine the exact delivery terms, which would include how the goods will be delivered, who pays, who is responsible and who handles specific procedures such as loading and unloading.

The cost of freight forwarding along with transit insurance cover accounted and domestic transport cost is tabulated below:

(₹ in million)

Vertical	Septemb	Six month ended As of / For the year ended March 31 (Standalon September 30, 2023 (Consolidated)						e)
			2023		2022		2021	
	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)
Domestic	2.94	0.33%	7.54	0.64%	9.11	0.80%	7.71	0.73%
Export	3.59	0.41%	8.94	0.76%	12.66	1.12%	9.01	0.85%
Total	6.53	0.74%	16.48	1.39%	21.77	1.92%	16.72	1.58%

#### Sales and Marketing

As of September 30, 2023, our sales and marketing team had 55 employees including contract employees reporting to the Chairman and Managing Director. Our marketing strategy is structured around a customer-centric approach wherein our business decisions revolve around the needs of the customer. We regularly interact with customers by utilizing the feedback and sticking to committed delivery schedules on the projects being handled under offset obligations. Further, we participate in various tyre industry exhibitions to showcase our capabilities and services as part of our promotional activities. We have a dedicated team which co-ordinates the sales and marketing approach by drawing up enquiries, delivery coordination and customer support and feedback.

(₹ in million)

Vertical	Septemb	nth ended er 30, 2023 olidated)		As of / For tl	As of / For the year ended March 31 (Standalone)			
			2023		2022		2021	
	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)
India	2.94	0.33%	5.08	0.43%	6.64	0.59%	7.67	0.72%
Total	2.94	0.33%	5.08	0.43%	6.64	0.59%	7.67	0.72%

#### Customer Base

Currently our customers are present across India and 18 other countries. Domestically our customers include public transport undertakings of various state governments, OEMs and dealers. We believe, we have strong and long-established relationships with most of our customers.

The table below sets forth details of our revenue from operations from our top three and top 10 customers in the periods indicated:

The following table sets forth certain information regarding our customer base for the periods indicated:

(₹ in million)

Customer	Six Mon	ths period			Fi	iscal		
Concentration	ended Sej	otember 30,	2	2023		022	2021	
	2	2023		dalone)	(Stan	dalone)	(Stan	dalone)
	(Conse	(Consolidated)						
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
		of Revenue		of Revenue		of Revenue		of Revenue
		from		from		from		from
		Operations		Operations		Operations		Operations
		(%)		(%)		(%)		(%)
<b>Top 3 Customers</b>	76.97	8.74	153.47	12.98	142.09	12.53	103.59	9.78
Customer 1	34.78	3.95	70.15	5.93	59.93	5.29	40.15	3.79
Customer 2	28.58	3.25	56.12	4.75	52.17	4.60	34.81	3.29
Customer 3	13.61	1.55	27.21	2.30	29.99	2.65	28.63	2.70
Top 10	151.59	17.22	285.92	24.18	304.16	26.83	213.18	20.13
Customers								

#### Distribution Network

#### India

As on September 30, 2023, we have total 8 Depots consisting of 3,737 domestic distributors for tyre across India. Our distribution network is spread across different states namely, Uttar Pradesh, Madhya Pradesh, Rajasthan, Himachal Pradesh, Jammu & Kashmir, West Bengal, Punjab, Haryana, Delhi, Uttarakhand, Odisha, Chhattisgarh, Assam, Meghalaya, Manipur, Tripura, Nagaland, Mizoram, Maharashtra, Karnataka, Gujarat, Andhra Pradesh, Telangana, Kerala, Tamil Nadu, etc.

#### International

We do direct sales and through established tyre dealers overseas to market our products. Currently we are exporting to 18 countries. The names of the countries to which we exported our products are: United Arab Emirates, New Zealand, Kenya, Saudi Arabia, United Kingdom, Sri Lanka, South Sudan, Nepal, Canada, Uganda USA, El Salvador, Peru, Tanzania, Madagascar, Czech Republic, Bahrain and Oman.

#### **Customer Service and Support**

We ensure all round customer satisfaction by delivering customised products to make our customers achieve their intended goals. We consider customer satisfaction and feedback as a critical yardstick of business success, and we use the information obtained to fine tune the relevant internal processes and quality aspects. Our customer service and support team handle all the customer related requirements.

#### Revenue Break up – Domestic and Exports

Our revenue is generated from both the domestic and export market of our products.

The following table sets forth our revenue from exports and domestic for the periods indicated:

(₹ in million)

Description	Six Mont	hs period			F	iscal		
	ended Sep	tember 30,	2	023	2	022	2021	
	20	2023		(Standalone)		dalone)	(Stan	dalone)
	(Consolidated)							
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
	(₹ million)	of Revenue	(₹	of Revenue	(₹	of Revenue	(₹	of Revenue
		from	million)	from	million)	from	million)	from
		Operations		Operations		Operations		Operations
		(%)		(%)		(%)		(%)
Exports	50.48	5.74%	139.61	11.81%	158.37	13.97%	142.03	13.41%
Domestic	829.72	94.26%	1,042.85	88.19%	975.28	86.03%	916.88	86.59%
<b>Total Revenue</b>	880.20	100.00	1,182.46	100.00	1,133.65	100.00	1,058.91	100.00

#### **Breakup of Export Income:**

The following table sets forth our revenue from exports based on the country to which we export our products to for the periods indicated:

(₹ in million)

Description	Six Mor	ths period			F	iscal		(Vin million)
	ended Se	ptember 30,	2	023	2	022	2	021
	2023		(Stan	dalone)	(Stan	dalone)	(Stan	dalone)
	(Consolidated)							
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
	(₹	of Revenue	(₹	of Revenue	(₹	of Revenue	(₹	of Revenue
	million)	from	million)	from	million)	from	million)	from
		Operations		Operations		Operations		Operations
		(%)		(%)		(%)		(%)
Asia Pacific	-	0.00%	0.67	0.48%	4.62	2.92%	18.55	13.06%
MEA	45.90	90.91%	135.52	97.07%	140.52	88.73%	114.59	80.69%
Europe	4.25	8.43%	-	0.00%	13.23	8.35%	4.97	3.50%
US & Canada	0.33	0.66%	3.41	2.45%	-	0.00%	3.92	2.75%
<b>Total Revenue</b>	50.48	100.00%	139.61	100.00%	158.37	100.00%	142.03	100.00%

#### Health, Employee Safety and Environment

We are committed to following best practices and complying with all applicable health, safety and environmental legislation and other requirements in our operations.

Employee health and safety is of high importance to us. Any mishaps or accidents at our facilities could lead to property damage, production loss, adverse publicity and accident claims. We deploy a safety and health program consistent with good operating practices and maintain compliance with applicable safety and health regulations. Additionally, in order to ensure safety at our workplace we carry out regular identification and assessment of risks, accessible first-aid health facilities and conduct a program of safety and health inspections to discover and correct unsafe working, conduct awareness sessions to increase safety awareness and promote safe working practices. We also carry out regular fire and emergency drills. Our internal training programme includes training for the use of hazardous material for safety, training for use of smoke exhaust at soldering area for safety, training for use of the personal protective equipment for safety.

Our company has not had any mishaps or accidents in our manufacturing facilities for the period ending September, 30, 2023 and Financial Years ending 2023, 2022 and 2021.

We continually aim to comply with the applicable health and safety regulations and other requirements in our business operations. We endeavor to ensure that our safety management policy is consistent with the requirements of the government safety, health and environmental regulations. We implement work safety measures to ensure a safe working environment including general guidelines for health and safety at our manufacturing facility, accident reporting, wearing personal protective equipment and maintaining clean and orderly work locations.

Environmental requirements imposed by the regulatory authorities in India will continue to have an effect on our operations. We believe that we have materially complied, and will continue to comply, with all applicable environmental laws, rules and regulations. We have obtained environmental consents and licenses from the relevant governmental agencies that are necessary for us to carry on our business. For information regarding applicable health, safety and environmental laws and regulations, see "Key Regulations and Policies of India" on page 229. Also see "Risk Factors – We require certain licenses, permits and approvals under such laws and regulations in the ordinary course of our business, and the failure to obtain or retain them in a timely manner may materially affect our operations" on page 64.

#### **Intellectual Property Related Approvals**

#### a) Trademarks

As on the date of this Draft Red Herring Prospectus, our Company uses the following trademarks:

Sr.	Particulars	Registration	Trademark	Trademark	Class	Proprietor	Date of
No.	<u></u>	Status	Number	Туре		Name	Expiry
1	TOLINS	Registered	342048	Device	12		September 5, 2031
2	TOLINS	Registered	540095	Device	17	Dr. Kalampara	September 5, 2031
3	TOLINS	Registered	1311831	Device	1, 12, 17	mbil	June 23, 2025

TOLINS TYRE	Pending for registration*	6293373	Device	99	Varkey Tolin	-

<sup>\*</sup> Application has been made for the stated trademark which is in the process of being examined by the Trademarks Registry.

The trademarks used by our Company are registered under the ownership of Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and he is interested in the use of trademarks to promote, advertise, distribute and sell products in India. He has conveyed his no objection to the Company for use of the trademarks *vide* his letter dated June 30, 2015 towards which no consideration is paid or agreed to be paid. For risks related to the same, please refer "Risk Factor - Our trademarks are registered in the name of our Promoter, Dr. Kalamparambil Varkey Tolin. We cannot assure you that he will recall his no objection for the use of such trademarks. Further, any inability to protect our intellectual property or any claims that we infringe on the intellectual property rights of others could have a material adverse effect on us. Any deterioration in the reputation and market perception of our brands, or if our sales and marketing efforts are ineffective, it could adversely affect our sales, profitability and the implementation of our growth strategy" on page 66.

#### **Awards and Recognition**

We have been recognized with several awards by various industry bodies and association for the quality of our products. We have also received various recognition and awards including the Promoter, Dr. Kalamparambil Varkey Tolin. For further details, please refer to section titled "History and Certain Corporate Matters – Key awards, accreditations or recognition" on page 237 and "Our Management – Brief Biographies of our Directors" on page 243 respectively.

#### **Human Resource**

We believe that our employees are key contributors to our business success. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for our business.

As at September 30, 2023, we have 196 employees on a consolidated basis comprising of 42 permanent employees and 154 contract employees who look after our business operations, factory management, administrative, secretarial, legal, marketing and accounting functions in accordance with their respective designated goals. Apart from these we also employ casual labour or temporary labour on need basis. Our manpower is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work progress and skilled/semi-skilled/unskilled resources together with our strong management team have enabled us to successfully implement our growth plans. Department wise breakup of the employees is as follows:

Sr. No	Particulars	Number of	Our Company	TRPL	TTLLC
		<b>Employees</b>			
1	Administrative, Commercial	4	1	2	1
	& Other Departments				
2	Production, Technical &	20	11	7	2
	Allied Departments				
	(Including R&D)				
3	Legal & Secretarial	2	1	1	-
	Department				
4	Finance and Accounting	5	2	2	1
	Department				

Sr. No	Particu	lars	Number of Employees	Our Company	TRPL	TTLLC
5	Sales &	Marketing	55	54	-	1
	Department					
6	Labour / Un-Ski	illed / Semi-	110	71	36	3
	Skilled Employe	ees				
	Total		196	140	48	8

The attrition percentage for the Fiscal 2021, 2022 and 2023 and for the period ended September 30, 2023 is given below:

Description	Sep 2023	2022-23	2021-22	2020-21
Attrition Rate	3.43%	2.15%	3.05%	3.73%

The employee cost for various period is given below:

(₹ in million)

Vertical	Six month ended Vertical September 30, 2023 (Consolidated)			As of / For the year ended March 31 (Standalone)				
			2023		2022		2021	
	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)
Employee cost	31.44	3.57	35.90	3.04	43.57	3.84	29.78	2.81
Total	31.44	3.57	35.90	3.04	43.57	3.84	29.78	2.81

Our manpower strategy is crucial for attracting, training, and retaining a skilled and motivated workforce. Following are details for each aspect:

#### **Training Programs:**

- 1. **Onboarding and Orientation:** Develop a comprehensive onboarding program to familiarize new hires with the company's culture, values, and safety protocols.
- 2. **Technical Training:** Provide specialized technical training for employees involved in manufacturing processes, machinery operation, and quality control.
- 3. **Continuous Learning:** Offer ongoing learning opportunities, including workshops, seminars, and online courses, to keep employees updated on industry developments.
- 4. **Leadership Development:** Identify and nurture leadership potential within the organization, offering leadership training programs and mentorship opportunities.
- 5. **Safety Training:** Emphasize safety protocols and provide regular safety training to reduce workplace accidents.
- 6. **Cross-Functional Training:** Encourage cross-functional training to broaden employees' skill sets and promote flexibility within the workforce.

#### **Corporate Social Responsibility**

We have constituted a Corporate and Social Responsibility Committee of our Board and have adopted and implemented a CSR policy, pursuant to which we carry out various CSR activities. The CSR initiatives and the budget for the year as per statutory norms, are decided based on requirement priority and the location, by a specially constituted Committee headed by the Director and select senior management as members or permanent invitees. Our CSR activities carried out by promoters at a personal level include, among others, implementing various activities in the healthcare, environmental protection, sanitation and drinking water sectors.

The applicability of CSR spend is from this Fiscal and our Company has not spent anything on CSR for the last three fiscals.

#### **Insurance**

Our operations are subject to risks inherent to the engineering and manufacturing industry, such as storm, fire, tempest, earthquake, flood, inundation, explosions including hazards that may cause severe damage, including the physical destruction of property, and other force majeure events. We are subject to losses resulting from defects or damages arising during transit of our products. We maintain insurance coverage, in amounts which we believe are commercially appropriate, including insurance in relation to group health, standard fire and special perils, burglary, riots and all industrial risks.

Our Company has insurance coverage which we consider reasonably sufficient to cover all normal risks associated with our operations and which we believe is in accordance with the industry standards. Further, our contractual obligations to our lenders also require us to obtain specific insurance policies. We have taken Standard Fire & Special Perils Policy for a substantial majority of our assets at our office and factory. These policies also insure us against the risk of Spontaneous Combustion and earthquake with plinth and foundation. We also have a Marine Sales Turnover Insurance Policy that covers risks while goods are in transit. We have Money Insurance to cover money in transit i.e. wages/salaries/ loans. We have Boiler and Pressure Plant Insurance to cover our boilers and pressure plants. Further our company has Vehicle insurance policies for two-wheeler and four-wheeler vehicles. Our policies are subject to customary exclusions and customary deductibles. We have Health Insurance Coverage for our employees. We believe that our insurance coverage is adequate for our business needs and operations. We will continue to review our policies to ensure adequate insurance coverage is maintained.

(₹ in million)

Particulars	As of/ for the Six	As of / For the year e	nded March 31 (S	tandalone)
	months period ended September 30, 2023	2023	2022	2021
	(Consolidated)			
Assets				
PPE	246.00	191.73	122.14	133.69
Inventory	670.27	369.58	225.17	144.12
Total Assets	916.27	561.31	347.31	277.81
Insurance Coverage	2,231.57	907.38	539.93	419.64
% of Coverage to Total Assets	243.55%	161.65%	155.46%	151.05%

The table below outlines the percentage of insurance charges to revenue of operations:

Vertical	Septeml	onth ended per 30, 2023 solidated)	,	As of / For the	year ended	March 31 (St	tandalone)	
			2023		2022		2021	
	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)	Amount	Percentage of Revenue from operations (%)
Insurance premium	0.50	0.06%	1.82	0.15%	1.84	0.16%	1.55	0.15%
Total	0.50	0.06%	1.82	0.15%	1.84	0.16%	1.55	0.15%

## Competition

Our industry being a large and global industry, we face competition from various domestic and international players. The industry which we cater to is highly competitive, organized and also fragmented with many small and medium-sized companies and entities. We compete with organized as well as unorganized sector on the basis of our capability to supply products with quality consistency, competitive pricing, catering to niche customer segment, service back up and product range, availability of product, product quality and product range with special benefits to customers.

Our competitors are tyre majors from India and overseas, regional mid-size players from organized and unorganized manufacturers. We continually strive to upgrade our competency to respond to the competitive forces effectively. We intend to continue working vigorously to spread our market share and manage our growth in an optimal way.

### Capability Comparison of our Company and its Competition

Sr. No.	Peer	Tyre	Tubes & Flap	Tread Rubber	Bonding Gum	Vulcanizi ng Solution	Accesso ries
1	Ceat Limited	$\checkmark$	$\checkmark$	X	X	X	X
2	MRF Limited	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
3	Apollo Tyres Limited	$\checkmark$	$\overline{\checkmark}$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
4	JK Tyre & Industries Limited	$\overline{\checkmark}$	<b>V</b>	$\checkmark$	X	X	×
5	Eastern Treads Limited	x	X	$\checkmark$	$\checkmark$	$\checkmark$	$\overline{\checkmark}$
6	Indag Rubber Limited	X	×	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
7	ELGI Rubber Company Limited	X	X	<b>V</b>	$\checkmark$	<b>V</b>	<b>V</b>
8	Tolins Tyres Limited	V	$\checkmark$	V	$\checkmark$	<b>V</b>	<b>V</b>

#### **OUR PROPERTIES - IMMOVABLE PROPERTY**

#### I. Details of property owned/licensed by the Company

#### **Owned Property**

Sr. No.	Address of the Property	Property Details	Purpose
1	1/41, M. C. Road, Mattoor, Kalady – 683 574, Ernakulam Dist.	1) 400 cents (161.88 Ares) of land together with the buildings situated in it comprised in Sy. No. 57/6, 11, 12 in Mattoor village, Alwaye taluk, Ernakulam District 2) 108 Cents (43.63 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/1,10,7,14,15 in Mattor Village, Alwaye Taluk, Ernakulam District 3) 86 cents (34.85 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/8,9 in Mattoor Village, Alwaye taluk, Ernakulam District, 4) 305 cents (123.50 Ares) of land together with the buildings situated in it comprised in Re Sy No 56/2,3,8, Re Sy No 57/12 in Mattoor village Alwaye taluk Ernakulam District  Total area of land is 8.99 acres and building is 1,26,488 square feet.	Factory

# **Licensed Property**

Sr. No	Address of the Property	Validity of lease/ license agreement	Purpose
1.	1/47, M.C. Road, Matoor, Kalady -683 574, Ernakulam District, Kerala, India	October 14, 2029	Registered Office
2.	Area: 21,000 sq.ft  Palavila Building, EP-5/726, EP-5/727, EP-5/728 (3 Shutter) at Survey number 502/3 of Ezhukone village, Ezhukone Panchayat Kottarakkara Taluk, Kollam District, Kerala, India  Area; 1,480 sq.ft	October 3, 2024	Depot
3.	Ground Floor of Building/Shed bearing corporation door No. Old No.1/58 New No. 72/1698, Puthiyangadi Village and Desom of Kozhikode Taluk, Kerala, India  Area: 1,160 sq.ft	April 30, 2024	Depot
4.	VIII/35E and VI VIII/353, Pallikkara Panchayat, Kasargod, Kerala - 671 541, India  Area: 1430 sq.ft	October 31, 2024	Depot
5.	RCC building, Shed No. 25, Door No. 54-4/1-10, Jawahar Auto Nagar, Vijayawada, Andhra Pradesh – 520 007, India Area: 1,500 sqft	August 8, 2026	Depot
6.	First Floor, 'Shivkrupa Heights', Uruli Devachi, Sub-Register Haveli No I to Grampanchayat Uruli Devach, Taluka Haveli, Pune, India	February 28, 2027	Depot
7.	Area: 2,400 sq ft  AG-11, Sanjay Gandhi Transport Nagar, Delhi – 110 042, India  Area: 4,736 sq.ft	February 29, 2024	Depot
8.	Mohaba Bazar, Near State Bank Colony, Hirapur Road, Opp. Vishwakarma Temple, Tatibandh P.O., Raipur— 492 001, Chhattisgarh, India  Area: 1,800 Sq ft	March 31, 2024	Depot
9.	H.No 1, Narban Lakhimandir path, Lakhhimandir, Lalmati, Guwahati, Basistha, Kamrup Metro, Assam – 781 029, India  Area: 1,950 sq ft	March 31, 2024	Depot

# Details of Properties owned/licensed by TRPL, wholly owned Indian subsidiary:

# **Owned Property**

S. No.	Address of the Property	Property Details	Purpose
1	Mattoor Village, Aluva Taluk, Kerala, India	Land admeasuring 93.71 Ares (89.36 Ares as per possession) in ReSy. No. 58/10/2, 58/12/1, 52/4, 52/2, 52/3, 58/4/1, 58/7, 52/6 (Re.Sy. No. 53/8 & 53/9 right of way)	Factory
		Total area of land is 2.21 acres and building is 64,537 square feet.	

# Details of Properties owned/licensed by TTLLC, wholly owned foreign subsidiary:

# **Leased Property**

S. No.	Address of the Property	Purpose
1	214 B, Al Hamra Industrial Zone, Ras Al Khaimah, United Arab Emirates	Factory and Registered Office
	Area: 30,189 square feet.	

#### KEY REGULATIONS AND POLICIES

The following description is a summary of certain key statutes, rules, regulations, notifications, memorandums, circulars and policies which are applicable to our Company and the business undertaken by our Company.

The information detailed in this chapter, is based on the current provisions of key statutes, rules, regulations, notifications, memorandums, circulars and policies, as amended, and are subject to future amendments, changes and/or modifications. The information detailed in this chapter has been obtained from sources available in the public domain. The regulations set out below may not be exhaustive and are only intended to provide general information to the investors and are neither designed nor intended to substitute professional legal advice. The statements below are based on the current provisions of Indian law, and remain subject to judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions.

Taxation statutes such as the Income Tax Act, 1961, the Customs Act 1962, the relevant goods and services tax legislation and applicable shops and establishments' statutes apply to us as it does to any other company. For details of government approvals obtained by our Company, see "Government and Other Statutory Approvals" on page 332.

#### **Industry specific laws**

#### The Legal Metrology Act, 2009 ("Legal Metrology Act")

The Legal Metrology Act, along with the relevant rules, establishes and enforces standards of weights and measures, regulates trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or numbers. Any transaction relating to goods or a class of goods shall be as per the weight, measurements or numbers prescribed by the Legal Metrology Act. The Central Government is empowered to appoint a director to exercise the powers and to discharge duties. The Legal Metrology Act prohibits the manufacture, packing, selling, importing, distributing, delivering, offer for sale of any pre-packaged commodity if such does not adhere to the standard regulations set out.

# The Legal Metrology (Packaged Commodities) Rules, 2011, with amendments up to June 2017 ("Legal Metrology Rules")

The Legal Metrology Rules are ancillary to the Legal Metrology Act, and set out to define various manufacturing and packing terminology. It lays out specific prohibitions where manufacturing, packing, selling, importing, distributing, delivering, offering for sale would be illegal and requires that any form of advertisement where the retail sale price is given must contain a net quantity declaration. Circumstances which are punishable are also laid out.

#### Consumer Protection Act, 2019 (the "Consumer Protection Act")

The Consumer Protection Act was designed and enacted to provide simpler access to redress consumer grievances. It seeks, *inter alia* to promote and protects the interest of consumers against deficiencies and defects in goods or services and secure the rights of a consumer against unfair trade practices, which may be practiced by manufacturers or service providers or traders. It establishes consumer disputes redressal forums and commissions for the purposes of redressal of consumer grievances. In addition to awarding compensation and/or corrective orders, the forums and commissions under the Consumer Protection Act are empowered to impose imprisonment of not less than a month, but not exceeding three years, or a fine of not less than ₹25,000, but not more than ₹100,000 or both.

# Motor Vehicles Act, 1988 and the Central Motor Vehicle Rules, 1989

The Motor Vehicles Act, 1988, and the Central Motor Vehicle Rules, 1989 framed thereunder aim to ensure quality, safety, and performance standards in relation to any part, component, or assembly to be used in the manufacture of automobiles. The Central Motor Vehicles Rules, 1989 (Motor Vehicles Rules) contains certain provisions regulating the manufacture of tyres for agricultural tractors as well as other vehicles. The Motor Vehicles Rules direct the tyre manufacturers to specify the load carrying capacity of the tyres, and further gives directions relating to aspects such as the non-skid depth and size of the tyres.

#### Bureau of Indian Standards Act, 2016 (the "BIS Act")

The Bureau of Indian Standards Act, 2016 provides for the establishment of bureau for the standardisation, marking and quality certification of goods. Functions of the bureau include, inter alia, (a) recognizing as an Indian standard, any standard established for any article or process by any other institution in India or elsewhere; (b) specifying a standard mark which shall be of such design and contain such particulars as may be prescribed to represent a particular Indian standard; and (c) conducting such inspection and taking such samples of any material or substance as may be necessary to see whether any article or process in relation to which the standard mark has been used conforms to the Indian Standard or whether the standard mark has been improperly used in relation to any article or process with or without a license. A person may apply to the bureau for grant of license or certificate of conformity, if the articles, goods, process, system or service confirms to an Indian Standard.

#### The Indian Boilers Act, 1923 ("Boilers Act")

The Indian Boilers Act, 1923 along with relevant regulations establishes and enforces the standards that regulate the materials, design and construction, inspection and testing of boilers and boiler components for compliance by the manufacturers and users of boilers in India. The State Government is empowered to appoint a director to exercise the powers and to discharge duties. The State Government has the power to limit the extent of the Boilers Act. The Indian Boilers Act, 1923 prohibits the use of unregistered or uncertificated boiler.

#### Rubber Act, 1947

The rubber industry in India is regulated by the Rubber Act, 1947 and the rules framed thereunder. The Rubber Act provides for the constitution of a Rubber Board with the purpose of development of rubber industry. Under the Rubber Act, the central government has been conferred with the power to prohibit or control imports and exports of rubber. Further, the Rubber Act provides that a person shall not possess, sell or acquire rubber without a general or special license issued by the Rubber Board. Every general license is published by the Rubber Board in the Official Gazette and in such newspapers as directed by the Rubber Board, while the special license is accorded for a limited period and is subject to extension by the Rubber Board. In the event of default of the provisions of the Rubber Act, the defaulter will be punishable with imprisonment for the term which may extend to one year or with fine which may extend to one thousand rupees or both.

#### Shops and establishments legislations in various states

Under the provisions of local shops and establishments legislations applicable in the states in which establishments are set up, establishments are required to be registered. These legislations regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of opening and closing hours, daily and weekly working hours, rest intervals, overtime, holidays, leave, health and safety measures, termination of service, wages for overtime work, maintenance of shops and establishments and other rights and obligations of the employers and employees. There are penalties prescribed in the form of monetary fine or imprisonment for violation of the legislations.

#### Foreign Exchange Laws

## Foreign Exchange Management Act, 1999 (the "FEMA").

The primary exchange control legislation in India is the FEMA. Pursuant to FEMA, the GoI and the RBI have promulgated various regulations, rules, circulars and press notes in connection with various aspects of foreign exchange control.

Foreign investment in India is governed primarily by the provisions of the FEMA, and the rules, regulations and notifications thereunder, as issued by the RBI from time to time and the Consolidated FDI Policy. In terms of the Consolidated FDI Policy, foreign investment is permitted (except in the prohibited sectors) in Indian companies either through the automatic route or the Government route, depending upon the sector in which the foreign investment is sought to be made. In terms of the Consolidated FDI Policy, the work of granting government approval for foreign

investment under the Consolidated FDI Policy and FEMA has now been entrusted to the concerned administrative ministries/departments.

The FEMA Rules were enacted on October 17, 2019 in supersession of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017, except for things done or omitted to be done before such supersession. The total holding by any individual NRI, on a repatriation basis, shall not exceed five percent of the total paid-up equity capital on a fully diluted basis or shall not exceed five percent of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrant. Provided that the aggregate ceiling of 10 percent may be raised to 24 percent if a special resolution to that effect is passed by the general body of the Indian company.

With effect from April 1, 2020, the aggregate limit for investment by FPIs shall be the sectoral caps applicable to Indian companies as laid out in paragraph 3(b) of Schedule I of FEMA Rules, with respect to paid-up equity capital on fully diluted basis or such same sectoral cap percentage of paid-up value of each series of debentures or preference shares or share warrants provided that such aggregate limit may be decreased by the Indian company concerned to a lower threshold limit of 24% or 49% or 74% as deemed fit, with the approval of its board of directors and its shareholders through a resolution and a special resolution, respectively before March 31, 2020. Further, the Indian company which has decreased its aggregate limit to 24% or49% or 74%, may increase such aggregate limit to 49% or 74% or the sectoral cap or statutory ceiling respectively as deemed fit, with the approval of its board of directors and its shareholders through a resolution and a special resolution, respectively: However, once the aggregate limit has been increased to a higher threshold, the Indian company cannot reduce the same to a lower threshold. The aggregate limit with respect to an Indian company in a sector where FDI is prohibited shall be 24%. Further, in accordance with Press Note No. 4 (2020 Series), dated April 17, 2020, issued by the DPIIT, all investments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, will require prior approval of the Government of India, as prescribed in the Consolidated FDI Policy.

#### Foreign Trade (Development and Regulation) Act, 1992 ("FTA")

In India, the main legislation concerning foreign trade is FTA. The FTA read along with relevant rules provides for the development and regulation of foreign trade by facilitating imports into, and augmenting exports from, India and for matters connected therewith or incidental thereto. As per the provisions of the Act, the Government: (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; and (iii) is authorized to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette. FTA read with the Indian Foreign Trade Policy 2015 –2020 (extended up to September 30, 2021) provides that no export or import can be made by a company without an Importer-Exporter Code ("IEC") unless such person or company is specifically exempt. An application for an importer exporter code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce. An importer-exporter code number allotted to an applicant is valid for all its branches, divisions, units and factories. Failure to obtain the IEC number shall attract penalty under the FTA.

#### **Export Promotion Capital Goods Scheme ("The EPCG Scheme")**

The EPCG Scheme provides that importers can benefit from reduced duties on the import of capital goods provided that they fulfil an export obligation to export a prescribed amount of their goods manufactured or services rendered (such amount being a multiple of the duty saved) within a specified period. Export obligations can be fulfilled by physical exports or by way of "deemed exports", which are transactions deemed to be exports.

#### **Environmental laws**

## The Environment (Protection) Act, 1986 ("EPA") read with The Environment (Protection) Rules, 1986

The EPA has been enacted for the protection and improvement of the environment. It stipulates that no person carrying on any industry, operation or process shall discharge or emit or permit to be discharged or emit any environmental pollutant in excess of such standards as may be prescribed. Further, no person shall handle or cause to be handled any

hazardous substance except in accordance with such procedure and after complying with such safeguards as may be prescribed. EPA empowers the Central Government to take all measures necessary to protect and improve the environment such as laying down standards for emission or discharge of pollutants, providing for restrictions regarding areas where industries may operate and generally to curb environmental pollution.

#### **Draft Environment Impact Assessment Notification 2020 ("EIA 2020")**

Ministry of Environment, Forest and Climate Change has issued Draft Environment Impact Assessment Notification 2020 ("**EIA 2020**") which proposes to replace the erstwhile Environment Impact Assessment Notification, 2006. The EIA 2020, *inter alia*, contemplates two kinds of approvals, being (i) prior environment clearance with the approval of expert committees; and (ii) environmental permission or provision without the approval of expert committees. Certain projects including clay and sand extraction, digging well or foundations of buildings, solar thermal power plants and common effluent treatment plants have been exempted from such approvals.

#### Water (Prevention and Control of Pollution) Act, 1974 ("Water Act")

The Water Act aims to prevent and control water pollution as well as restore water quality by establishing and empowering the relevant state pollution control boards. Under the Water Act, any individual, industry or institution discharging industrial or domestic waste into water must obtain the consent of the relevant state pollution control board, which is empowered to establish standards and conditions that are required to be complied with.

#### Air (Prevention and Control of Pollution) Act, 1981 ("Air Act")

Under the Air Act, the relevant state pollution control board may inspect any industrial plant or manufacturing process and give orders, as it may deem fit, for the prevention, control and abatement of air pollution. Further, industrial plants and manufacturing processes are required to adhere to the standards for emission of air pollutants laid down by the relevant state pollution control board, in consultation with the Central Pollution Control Board. The relevant state pollution control board is also empowered to declare air pollution control areas. Additionally, consent of the state pollution control board is required prior to establishing and operating an industrial plant. The consent by the state pollution control board may contain provisions regarding installation of pollution control equipment and the quantity of emissions permitted at the industrial plant.

#### Noise Pollution (Regulation and Control) Rules, 2000 ("Noise Pollution Rules")

The Noise Pollution Rules were enacted to regulate and control noise producing and generating sources with the objective of maintaining of ambient air quality standards in respect of noise in different areas/zones. Pursuant to the Noise Pollution Rules, different areas/zones shall be classified into industrial, commercial, residential or silence areas/zones, with each area having a permitted ambient air quality standard in respect of noise. The Noise Pollution Rules provide for penalties in case the noise levels in any area/zone exceed the permitted standards.

#### Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016

Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016, requires that every occupier of a facility who is engaged in handling of 'hazardous waste' and other wastes to obtain an authorization from the respective pollution control board. It places an obligation on the occupier to follow certain steps for management of hazardous and other wastes, namely, prevention, minimization, reuse, recycling, recovery, utilization including coprocessing, and safe disposal of the waste. It also makes the occupier responsible for safe and environmentally sound management of hazardous and other wastes. It makes the occupier liable for damages caused to environment or third parties. It also prescribes financial penalties for violation of provisions of the rules.

#### The Public Liability Insurance Act, 1991 ("Public Liability Act")

The Public Liability Act, along with the Public Liability Insurance Rules, 1991, require the owner to contribute towards the environment relief fund of a sum equal to the insurance premium paid to the insurer. Further, a liability is imposed on the owner or controller of hazardous substances, in relation to death/injury of a person, or any damage to property arising out of an accident involving such hazardous substances. Vide notification, the Central Government has enumerated a list of hazardous substances covered by the legislation.

#### Plastic Waste Management Rules, 2016

The Ministry of Environment, Forest and Climate Change published the Plastic Waste Management Rules, 2016 with the aim of facilitating collection and recycling of plastic waste. It delegates responsibility to the waste generators for waste segregation and disposal. Plastic Waste Management (Amendment) Rules, 2018 prescribed a central registration system for the registration of the producer/importer/brand owner. Recently, the government has proposed draft Plastic Waste Management Rules, 2021 which aims to ban the manufacture, import, stocking, distribution, sale and use of specific single use plastic from January 1, 2022. The draft has also extended the applicability of rules to brand owner, plastic waste processor, including the recycler and co-processor etc.

## **Labour Related Legislations**

We are subject to various labour and industrial laws for the safety, protection, condition of working, employment terms and welfare of labourers and/or employees of us.

## Factories Act, 1948 ("Factories Act")

The Factories Act defines a "factory" to cover any premises which employs 10 or more workers and in which manufacturing process is carried on with the aid of power and any premises where there are at least 20 workers, even while there may not be an electrically aided manufacturing process being carried on. State Governments have the authority to formulate rules in respect of matters such as prior submission of plans and their approval for the establishment of factories and registration and licensing of factories. The Factories Act provides that the person who has ultimate control over the affairs of the factory and in the case of a company, any one of the directors, must ensure the health, safety and welfare of all workers. It provides such safeguards of workers in the factories as well as offers protection to the exploited workers and improve their working conditions.

#### Other Labour Laws

The employment of workers, depending on the nature of the activity, is currently regulated by a wide variety of generally applicable labour legislations, including the Industrial Disputes Act, 1947, the Contract Labour (Regulation and Abolition) Act, 1970, the Industrial Employment (Standing Orders) Act, 1946, the Payment of Wages Act, 1936, the Minimum Wages Act, 1948, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Employee's Compensation Act, 1923, the Trade Unions Act, 1926, the Payment of Bonus Act, 1965, the Equal Remuneration Act, 1976, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Child Labour (Protection Regulation) Act, 1986, the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and the Apprentices Act, 1961.

In order to rationalise and reform labour laws in India, the Government has enacted the following codes which will be brought into force on a date to be notified by the Central Government:

- Code on Wages, 2019, which regulates, inter alia, the minimum wages payable to employees, the manner of payment and calculation of wages and the payment of bonus to employees. It subsumes four existing laws, namely the Payment of Wages Act, 1936, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965, and the Equal Remuneration Act, 1976.
- Industrial Relations Code, 2020, which consolidates and amends laws relating to trade unions, the conditions of employment in industrial establishments and undertakings, and the investigation and settlement of industrial disputes. It subsumes the Trade Unions Act, 1926, the Industrial Employment (Standing Orders) Act, 1946 and the Industrial Disputes Act, 1947.
- Code on Social Security, 2020, which amends and consolidates laws relating to social security. It governs the constitution and functioning of social security organisations such as the employees' provident fund and the employees' state insurance corporation, regulates the payment of gratuity, the provision of maternity benefits, and compensation in the event of accidents to employees, among others. It subsumes various legislations including the Employee's Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees'

Provident Funds and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961, and the Payment of Gratuity Act, 1972.

Occupational Safety, Health and Working Conditions Code, 2020, amends and consolidates laws regarding
the occupational safety, health and working conditions of persons employed in an establishment. It subsumes
various legislations including the Factories Act, 1948, and the Contract Labour (Regulation and Abolition) Act,
1970.

Certain portions of the Code on Wages, 2019 and Code on Social Security, 2020, have come into force upon notification by the Ministry of Labour and Employment. The remainder of these codes shall come into force on the day that the Government shall notify for this purpose.

## **Intellectual Property**

Certain laws relating to intellectual property rights applicable to us are as follows:

## The Trade Marks Act, 1999 ("Trade Marks Act")

The Trade Marks Act governs the law pertaining to the protection of trademarks in India. It provides for the application and registration of trademarks in India for granting exclusive rights to marks such as a brand, label and heading and obtaining relief in case of infringement. Once a mark is registered, it is valid in India only for a period of 10 years and can be renewed from time to time in perpetuity. The Trade Marks Act also prohibits any registration of deceptively similar trademarks or compounds, among others. It also provides for infringement, falsifying and falsely applying for trademarks.

## The Copyright Act, 1957 ("Copyright Act")

The Copyright Act serves to create property rights for certain kinds of intellectual property, generally called works of authorship. The intellectual property protected under the Copyright Act includes copyrights subsisting in original literary, dramatic, musical or artistic works, cinematograph films, and sound recordings, including computer programmes, tables and compilations including computer databases. While copyright registration is not a prerequisite for acquiring or enforcing a copyright in an otherwise copyrightable work, registration under the Copyright Act acts as prima facie evidence of the particulars entered therein and may help expedite infringement proceedings and reduce delay caused due to evidentiary considerations. Upon registration, the copyright protection for a work exists for a period of 60 years following the demise of the author. Reproduction of a copyright work for sale or hire and issuing of copies to the public, among others, without consent of the owner of the copyright are acts which expressly amount to an infringement of copyright.

## The Patents Act, 1970 ("Patents Act")

The Patents Act governs the patent regime in India. A patent is an intellectual property right relating to inventions and grant of exclusive right, for limited period, provided by the Government to the patentee, for excluding others from making, using, selling and importing the patented product or process or produce that product. In addition to the broad requirement that an invention must satisfy the requirements of novelty, utility and non-obviousness in order for it to avail patent protection, the Patents Act further provides that patent protection may not be granted to certain specified types of inventions and materials even if they satisfy the above criteria.

## Designs Act, 2000 ("DA") and the Designs Rules, 2001 ("DR")

The DA regulates and protects the originality of an article's design and prohibits the piracy of registered designs. The primary objective of the DA is to protect new or original designs from getting copied, and ensure that the creator, originator or artisan of the design is not deprived of their rightful gains for the creation of their design. The central government also drafted the DR under the authority of the DA for the purposes of specifying certain prescriptions regarding the practical aspects related to designs such as payment of fees, register for designs, classification of goods, address for service, restoration of designs, etc.

## HISTORY AND CERTAIN CORPORATE MATTERS

Our Company was incorporated in the name and style of 'Tolins Tyres Private Limited' and a certificate of incorporation was issued on July 10, 2003 by the Registrar of Companies, Kerala. Subsequently, upon the conversion of our Company into a public limited company, pursuant a special resolution passed by our Shareholders on January 1, 2024, the name of our Company was changed to 'Tolins Tyres Limited' and a fresh certificate of incorporation dated January 26, 2024 was issued by the Registrar of Companies, Ernakulam.

## Changes in the Registered Office of our Company

Except as disclosed below, there have been no changes in our Registered Office since incorporation:

Effective date of Details of change		Reason for change				
change						
November 18, 2023	The registered office of our Company was changed	Address updated with RoC,				
	from No. III/25B, First Floor, M C Road Kalady, P	Ernakulam pursuant to change of				
	O, Ernakulam – 683 574, Kerala, India to No. 1/47,	survey numbers by Government of				
	M C Road, Kalady, Ernakulam, Aluva - 683 574,	Kerala.				
	Kerala, India.					

## Main Objects of our Company

The main objects contained in the Memorandum of Association of our Company is mentioned below:

1. To engage in manufacture of tyres, tubes, precured tread rubber, flaps, rubber strips and allied rubber products.

#### Amendments to the Memorandum of Association

The following amendments have been made to the Memorandum of Association of our Company in the last ten years:

Date of	
Shareholders'	Nature of amendments
resolution	
December 1, 2021	Clause V i.e. Capital Clause of our Memorandum of Association was amended to reflect
	increase in the authorized share capital of our Company from ₹9,000,000 divided into 90,000
	Equity Shares of ₹100 each to ₹15,000,000 divided into 150,000 Equity Shares of ₹100 each
November 16, 2022	Clause V i.e. Capital Clause of our Memorandum of Association was amended to reflect
	increase in the authorized share capital of our Company from ₹15,000,000 divided into 150,000
	Equity Shares of ₹100 each to ₹20,000,000 divided into 200,000 Equity Shares of ₹100 each.
March 1, 2023	Clause V i.e. Capital Clause of our Memorandum of Association was amended to reflect
	increase in the authorized share capital of our Company from ₹20,000,000 divided into 200,000
	Equity Shares of ₹ 100 each to ₹50,000,000 divided into 500,000 Equity Shares of ₹100 each.
October 10, 2023	Clause V i.e. Capital Clause of our Memorandum of Association was amended to reflect
	increase in the authorized share capital of our Company from ₹50,000,000 divided into
	500,000 Equity Shares of ₹100 each to ₹200,000,000 divided into 2,000,000 Equity Shares
	of ₹100 each.
October 13, 2023	Clause V i.e. Capital Clause of our Memorandum of Association was amended to reflect the
	sub-division of Equity Shares from face value of ₹100 each to Equity Shares of face value of
	₹5 each.
January 1, 2024	Consent of shareholders was accorded to carry out the following alterations:

- Clause	nendments
Tyres I  The sty Roman  The exi incorpo pursued  Clause necessa  In the ethe Sec applica  In the "Comp  Delete The exi  4th the	Ti.e. Name Clause of our Memorandum of Association was substituted to reflect the inge in the name of our Company from 'Tolins Tyres Private Limited' to 'Tolins imited' pursuant to conversion of our Company into a public limited company; le of clause numbers of the Memorandum of Association was changed from numeric to English numeric like 1st, 2nd, 3rd etc.; sting Clause III(A), "The main Objects to be pursued by the Company on its ration are" was substituted by the new sub-heading "3rd (a) - The Objects to be by the Company on its incorporation are"; III(B) was substituted with the new sub-heading "3rd (b) - Matters which are rry for furtherance of the Objects specified in Clause 3(a)"; xisting clause III(B)(10) of the Memorandum of Association, for the words "of the provisions of Companies Act, 1956" were substituted with the words "to the oble provisions of Companies Act, 2013; existing clause III(B)(21) of the Memorandum of Association, the words anies Act, 1956" were substituted with the words "Companies Act, 2013 the entire other objects Clause III(C); and sting liability clause was substituted with the below mentioned clause:  iability of the member(s) is limited and this liability is limited to the amount if any, on the shares held by them.

# **Major Events and Milestones**

The table below sets forth some of the key events, milestones in our history since its incorporation:

Year	Activity
2003	Incorporated as a private limited company
2005	Commencement of precured tread rubber production
2007	First Capexil Export Award received from Government of India
2008	Executed Company's first direct export order bill of lading
2008	Started manufacturing tyres for light commercial vehicles
2011	Company accredited by Standards Organisation of Nigeria (SONCAP) - A product certification for exporting to Nigeria
2012	Received certificate from U.S. Department of Transportation for meeting requirements of its federal system standards
2015	Started manufacturing of tyres for two/three wheelers
2016	Secured Bureau of Indian Standards Certification for two & three wheeler
2017	Secured Bureau of Indian Standards Certification for light commercial vehicle tyres
2018	Started sales depot in Pune
2019	Started sales depot in Kerala
2021	Started sales depot in Vijaywada, Delhi, Raipur and Guwahati
2020- 2022	Acquired plant & machinery in tranches to expand capacity of TTL Facility
2023	Integrated the acquired machinery with the existing TTL Facility to increase the manufacturing capacity to 5,000 tyres/day  Acquired two wholly owned subsidiaries, namely Tolin Rubbers Private Limited having its registered office in Kerala, Kalady and Tolins Tyres LLC (One Person) having its registered office in Ras- Al –
	Khaimah, UAE <i>vide</i> respective share purchase agreements

Geographical penetration of our products to Middle East & Africa Region
Received E 32 certification mark from Road Traffic Safety Directorate, Europe for meeting its safety
and performance standards
Conversion from private limited to public limited company and consequent change of name from
'Tolins Tyres Private Limited' to 'Tolins Tyres Limited'

#### Key awards, accreditations or recognition

The table below sets forth some of the awards and accreditations received by our Company:

Financial	Awards and Accreditations
Year	
2010-11	Certificate of merit received from CAPEXIL, Auto Tyres and Tubes Panel
2011-12	Certificate of merit received from CAPEXIL, Auto Tyres and Tubes Panel
2013-14	Certificate of merit received from CAPEXIL, Auto Tyres and Tubes Panel
	McMillan Woods Global Awards for recognition of international export
2016-17	Export Merit Award for excellence in export of tyres, precured tread rubber & flap etc. by All India
	Rubber Industries Association (AIRIA)
2021-22	Certificate for recognition of export achievement in respect of rubber, plates, sheets, auto tyres,
	received from CAPEXIL, sponsored by Ministry of Commerce & Industry, Government of India.
2022-23	Achievement award received from Press Club Kalady

#### **Time and Cost Overrun**

There have been no time/cost overruns in relation to implementation of our projects since incorporation.

## Defaults or rescheduling/ restructuring of borrowings with financial institutions/ banks

Our Company has not defaulted in repayment of any loan availed from any banks or financial institutions. The tenure of repayment of any loan availed by our Company from banks or financial institutions has not been rescheduled or restructured.

# Details regarding material acquisition or disinvestments of business / undertakings, mergers, amalgamation, etc. in the last ten years

Except as stated below, our Company has not made any business acquisition, merger, amalgamation or disinvestment of business in the last ten years.

- 1. Pursuant to the share purchase agreement dated April 1, 2023 executed between Dr. Kalamparambil Varkey Tolin & Jerin Tolin ("Sellers"), our Company ("Purchaser") and Tolin Rubbers Private Limited ("TRPL"), the Purchaser acquired 100% of the issued, subscribed and paid-up equity share capital of TRPL held by the Sellers and issued Equity Shares of the Company to the Sellers as sale consideration. The said allotment of Equity Shares of the Company was made on December 28, 2023. Consequently, TRPL became the wholly owned subsidiary of our Company with effect from April 1, 2023.
- 2. Pursuant to the share purchase agreement dated September 21, 2023 executed between Jose Thomas ("Seller"), our Company ("Purchaser") and Tolins Tyres LLC ("TTLLC"), the Purchaser acquired 100% of the issued, subscribed and paid-up equity share capital of Tolins Tyres LLC held by the Sellers and issued Equity Shares of the Company to the Seller as sale consideration. The said allotment of Equity Shares of the Company was made on December 28, 2023. Consequently, TTLLC became the wholly owned subsidiary of our Company with effect from April 1, 2023.

#### **Revaluation of assets**

Our Company has neither revalued its assets nor has issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves in the last ten years.

#### **Strategic and Financial Partners**

Our Company does not have any strategic or financial partners as on date of this Draft Red Herring Prospectus.

#### Collaboration

Our Company has not entered into any Collaborations as on the date of this Draft Red Herring Prospectus.

# Launch of key products or services, entry into new geographies or exit from existing markets, capacity/facility creation or location of plants

For details of key products or services launched by our Company, capacity / facility creation, location of our plants and entry into new geographies or exit from existing markets, please refer "Our Business" on page 193.

#### **Lock-Out and Strikes**

There have been no instances of strikes or lock-outs at any time in our Company.

## **Injunction or Restraining Orders**

There are no injunctions/restraining orders that have been passed against the Company.

# **Details of Shareholders' agreements**

As on the date of this Draft Red Herring Prospectus, there are no subsisting shareholder's agreements among our shareholders *vis-à-vis* our Company.

# Agreements with Key Managerial Personnel, Senior Management Personnel or a Director or Promoter or any other employee of the Company

There are no agreements entered into by a Key Managerial Personnel or Senior Management or Director or Promoter or any other employee of our Company, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of our Company.

## Details of guarantees given to the third parties by the Promoters offering its shares in the Offer for Sale

Our Promoter Selling Shareholders have not provided guarantees to any third parties as on the date of this Draft Red Herring Prospectus.

## **Other Material Agreements**

Our Company has not entered into any other material agreements with strategic partners, joint venture partners and/or financial partners, other than in the ordinary course of business of our Company.

## **Holding Company**

As on the date of this Draft Red Herring Prospectus, our Company does not have a holding company.

## Joint ventures or associates of our Company

As on the date of this Draft Red Herring Prospectus, our Company does not have any joint ventures or associate companies.

## **Subsidiaries of our Company**

As on the date of this Draft Red Herring Prospectus, our Company has two wholly-owned subsidiaries namely Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person).

## 1. Tolin Rubbers Private Limited ("TRPL")

#### Corporate Information

Tolin Rubbers Private Limited was incorporated as a private limited company on July 10, 1995 under the Companies Act, 1956 with RoC, Kerala. The registered office of TRPL is located at No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala – 683 574, India. Its CIN is U25199KL1995PTC009211.

#### Nature of business

TRPL is authorized under its memorandum of association and is engaged in the business of, amongst others, manufacturing, processing, formulating, purchasing, exporting, selling and dealing in precured tread rubber, conventional tread rubber, tyres, envelops, flaps, cushions.

# Capital Structure

As on the date of this Draft Red Herring Prospectus, the authorized share capital of TRPL is ₹8,000,000 divided into 8,000 equity shares of ₹1,000 each. The issued, subscribed and paid-up equity share capital of TRPL ₹6,000,000 divided into 6,000 equity shares of ₹1,000 each.

# Shareholding Pattern

The following table sets for the shareholding pattern of TRPL as on the date of this Draft Red Herring Prospectus:

Name of Shareholder	No. of equity share of face value ₹1,000 each	Percentage of equity shareholding (%)		
Tolins Tyres Limited	5,999	99.98		
Dr. Kalamparambil Varkey Tolin*	1	0.02		
Total	6,000	100		

<sup>\*</sup> Tolins Tyres Limited is the beneficial owner of one equity share held by Dr. Kalamparambil Varkey Tolin.

# 2. Tolins Tyres LLC (One Person) ("TTLLC")

# Corporate Information

Tolins Tyres LLC (One Person) was incorporated as a limited liability company during the year July 5, 2009 with the RAK Investment Authority at the Ras Al Khaimah Economic Zone. On November 23, 2023, it was converted into a one person limited liability company. The registered office is located at PL214B, Al Hamra industrial Zone- NFZ RAK, United Arab Emirates.

## Nature of business

TTLLC is authorized under its memorandum of association and is engaged in the business of, amongst others, manufacturing rubber tyres, retreading & rebuilding of rubber tyres, tyre retreading, rubber products manufacturing, auto accessories manufacturing & trading and tyres & rims trading.

## Capital Structure

As on the date of this Draft Red Herring Prospectus, the issued capital of TTLLC is AED 1,000,000 divided into 1,000 shares of AED 1,000 each.

#### Shareholding Pattern

The following table sets for the shareholding pattern of TTLLC as on the date of this Draft Red Herring Prospectus:

Name of Shareholder	No. of equity share of face value AED 1,000 each	Percentage of equity shareholding (%)
Tolins Tyres Limited	1,000	100
Total	1,000	100

## Accumulated profits or losses of the Subsidiaries not accounted for by the Company.

As on the date of this Draft Red Herring Prospectus, there are no accumulated profits or losses of any of our Subsidiaries, not accounted for, by our Company.

#### **Common Pursuits**

Our subsidiary, TTLLC is authorised by its constitutional documents to engage in a similar line of business as that of our Company and accordingly there are certain common pursuits among TTLLC and our Company. Further, our subsidiary, TRPL is acquired to undertake or operate in line with the business model as that of our Company and as a result there may be common pursuits with respect to business aspects. However there is no conflict of interest among our Subsidiaries and Company as our Subsidiaries are controlled by us. Our Company will adopt necessary procedures and practices as permitted by law and regulatory guidelines to address any conflict situations if and when they arise. For further details, please refer "Financial Information – Note 38 – Related Party Transactions" on page F70 and for risks related to conflict of interest "Risk Factor – Our Promoters, Promoter Group, Directors, Subsidiaries and Group Companies are in businesses similar to ours and have interests in certain companies, which are in similar businesses to ours, and this may result in potential conflict of interest with us" on page 62.

## **Business interest in our Company**

Other than as mentioned in this section, and in "Related Party Transactions" and "Our Business" on pages 274 and 193, respectively, our Subsidiaries have no business interests in our Company.

## **Confirmations**

Our Subsidiaries are not listed on any stock exchange in India or abroad.

Further, our Subsidiaries have not been refused listing by any stock exchange in India or abroad, nor have our Subsidiaries failed to meet the listing requirements of any stock exchange in India or abroad, to the extent applicable.

None of our Subsidiaries have made any public or rights issue (including any rights issue to the public) in the three years preceding the date of this Draft Red Herring Prospectus.

# **OUR MANAGEMENT**

## **Board of Directors**

The Articles of Association of our Company require that our Board shall comprise of not less than three Directors and not more than fifteen Directors, provided that our Shareholders may appoint more than fifteen Directors after passing a special resolution in a general meeting.

As on the date of this Draft Red Herring Prospectus, our Board comprises of six Directors, including two Executive Directors, one Non-Executive Non-Independent woman director and three Independent Directors of whom one is a woman director.

The following table sets forth details regarding our Board as of the date of this Draft Red Herring Prospectus:

Sr. No.	Name, designation, date of birth, address, occupation, nationality, period and term and DIN	Age (years)	Directorships in other companies			
1.	Dr. Kalamparambil Varkey Tolin	54	Indian Companies			
	<b>Designation:</b> Chairman and Managing Director		1. Tolins World School Private Limited			
	<b>Date of birth:</b> February 01, 1970		<ol> <li>Uniglobe Foods Private Limited</li> <li>Toja Tyre And Treads Pvt Ltd</li> </ol>			
	Address: Kalamparambil House, Kalady Post,		4. Tolins Tread India Private Limited			
	Ernakulam – 683 574, Kerala, India.		5. Peejay Rubber Industries Private Limited			
	Occupation: Business		6. Quality Mix India Pvt Ltd			
	•		7. Tolin Rubbers Private Limited			
	<b>Current term:</b> For a period of 5 years with effect from February 1, 2024		8. Tolins Technologies Private Limited			
	·		9. Chris Hotels India Private Limited			
	<b>Period of directorship:</b> Director since July 1, 2003		10. Safe Boat Trip Private Limited			
	to August 25, 2005 and thereafter since May 11,		11. Cyrus Resorts Private Limited			
	2010		12. Uniglobe Economic Park Private Limited			
	<b>DIN:</b> 00381218					
			Foreign Companies			
			1. Tolins Tyres LLC (One Person)			
2.	Sankarakrishnan Ramalingam	62	Indian Companies			
	<b>Designation:</b> Whole Time Director		1. Ven Consulting India Private Limited			
	Date of birth: June 15, 1961		2. Aster Capital Advisory Services Private Limited			
	Address: 504, Niharika, Film City Road, Near Oberoi Mall, Goregaon (East), Mumbai (Sub Urban) – 400 063, Maharashtra, India.					
	Occupation: Business					
	<b>Current term:</b> For a period of 5 years with effect from September 4, 2023					

Sr. No.	Name, designation, date of birth, address, occupation, nationality, period and term and DIN	Age (years)	Directorships in other companies				
	<b>Period of directorship:</b> Director since September 4, 2023						
	<b>DIN:</b> 00078459						
3.	Jerin Tolin	46	Indian Companies				
	<ul> <li>Designation: Non-Executive &amp; Non Independent Director; Liable to retire by rotation</li> <li>Date of birth: September 30, 1977</li> <li>Address: Kalamparambil House, Kalady Post Office, Ernakulam – 683 574, Kerala, India.</li> <li>Occupation: Business</li> <li>Current term: Appointed with effect from September 4, 2023; Liable to retire by rotation</li> <li>Period of directorship: Director since September 4, 2023</li> </ul>		<ol> <li>Tolins World School Private Limited</li> <li>Uniglobe Foods Private Limited</li> <li>Tolins Tread India Private Limited</li> <li>Peejay Rubber Industries Private Limited</li> <li>Tolins Technologies Private Limited</li> <li>Chris Hotels India Private Limited</li> <li>Safe Boat Trip Private Limited</li> <li>Cyrus Resorts Private Limited</li> <li>Uniglobe Economic Park Private Limited</li> <li>Tolins Pure Foods Private Limited</li> </ol>				
	<b>DIN:</b> 00412851						
4.	Joseph P M	49	Nil				
	Designation: Independent Director						
	Date of birth: February 14, 1974						
	<b>Address:</b> Palakkadan House, Chengal, Kalady P O, Kalady, Ernakulam, Kerala – 683 574, India.						
	Occupation: Professional						
	<b>Current term:</b> For a period of 5 years with effect from January 17, 2024						
	<b>Period of directorship:</b> Director since January 17, 2024						
	<b>DIN:</b> 10405083						
5.	Sankar Parameswara Panicker	53	Nil				
	<b>Designation:</b> Independent Director						
	Date of birth: February 12, 1971						
	<b>Address:</b> 41/1048 E2 T3 Anupam Archana Apartments, Veekshanam Road, Ernakulam North S.O, Kerala - 682 018, India.						
	Occupation: Professional						

Sr. No.	Name, designation, date of birth, address, occupation, nationality, period and term and DIN	Age (years)	Directorships in other companies
	<b>Current term:</b> For a period of 5 years with effect from January 17, 2024		
	<b>Period of directorship:</b> Director since January 17, 2024		
	<b>DIN:</b> 10419132		
6.	Cris Anna Sojan	31	Nil
	<b>Designation:</b> Independent Director		
	Date of birth: October 9, 1992		
	Address: Cheriyavayaliparambil House, Ramalloor, Vembilly PO, Pazahamithottam, Kunnathunad, Ernakulam – 683 565, Kerala, India.		
	Occupation: Professional		
	<b>Current term:</b> For a period of 5 years with effect from January 17, 2024		
	<b>Period of directorship:</b> Director since January 17, 2024		

# **Brief Biographies of our Directors**

**DIN:** 06420791

**Dr. Kalamparambil Varkey Tolin**, aged 54 years, is the Chairman and Managing Director. He is one of the Promoters of our Company and has been associated with our Company since inception. He holds a bachelor of arts degree from Mahatma Gandhi University, Kottayam. He also holds a doctorate in production management with special relation to tyre industry from Colombo University, Sri Lanka. He has approximately 32 years of experience in the field of tyre and treads industry. Prior to incorporating our Company in 2003, he was associated in the family business of manufacturing tread rubber. He is a recipient of the McMillan Woods Global Award, Master Class International Export Award. He supervises the overall functions of our Company and is responsible for overseeing the strategic growth initiatives and expansion plans.

Sankarakrishnan Ramalingam, aged 62 years, is the Whole-time Director of our Company. He has been associated with the Company since September 4, 2023. He holds a bachelor of science degree from University of Bombay and a diploma in industrial chemistry from the British Institutes Bombay. He became a certificated associate of the Indian Institute of Bankers in the year 1987. He has approximately 40 years of experience in the field of banking and merchant banking. Previously, he was associated with Syndicate Bank in various departments from 1983 to 1995. Thereafter he assumed the role of an investment banker and assisted multiple companies to raise funds from equity markets and was also appointed on the board of directors of various companies including merchant banking companies. He is responsible for corporate governance, compliance and overall management of our Company.

**Jerin Tolin**, aged 46 years, is the Non Executive Non Independent Director. She was appointed with effect from September 4, 2023. She is one of the Promoters and has been associated with the Company since 2004. She holds a bachelors of science degree in mathematics from Sunrise University, Rajasthan and has completed her bachelors of education in mathematics from Viswa Bharatiya Vidya Parishad. She has her proprietorship concern in the name of

Rubber Solutions which is involved in the manufacturing of vulcanising solutions. She has also been contributing to the field of education since 2020.

**Joseph P M**, aged 49 years, is an Independent Director of our Company. He has been associated with our Company since January 17, 2024. He is a qualified MBBS from Kempagowda Institute of Medical Sciences, Bangalore and holds a diploma in Orthopaedics from the Rajiv Gandhi University of Health Sciences, Karnataka. He has been serving as an orthopaedic consultant in the Ortho Department of P.M.M Hospital, Kerala since 2007.

Sankar Parameswara Panicker, aged 53 years, is an Independent Director of our Company. He has been associated with our Company since January 17, 2024. He holds a Bachelor of Commerce degree from the Mahatma Gandhi University and a bachelor of law degree from Cochin University of Science and Technology, Kochi. He is a fellow member of the Institute of Cost Accountants of India and an Insolvency Professional registered with the Insolvency and Bankruptcy Board of India. Previously he was employed at Faramonte Group, HDFC Bank, ICICI Bank. Following this, he established his venture, Panicker and Co. Cost Accountant and managed it for several years. Presently, he is in legal practice and is a partner at Panicker and Panicker, Advocates.

**Cris Anna Sojan,** aged 31 years, is an Independent Director of our Company. She has been associated with our Company since January 17, 2024. She is an associate member of the Institute of Chartered Accountant of India. Previously, she was associated with EY Global Delivery Services for a period of 5 years. Presently, she is self-employed as an independent practicing chartered accountant.

## Arrangement or understanding with major shareholders, customers, suppliers or others

None of our Directors have been appointed by our Board pursuant to any arrangement or understanding with major Shareholders, customers, suppliers or others.

#### **Confirmations**

None of our Directors is or was, during the last five years preceding the date of this Draft Red Herring Prospectus, a director of any listed company whose shares have been or were suspended from being traded on the stock exchanges during their tenure as a director in such company.

No consideration in cash or shares or otherwise has been paid or agreed to be paid to any of our Directors or to the firms or companies in which they are interested by any person either to induce them to become or to help them qualify as a Director, or otherwise for services rendered by them or by the firm or company in which they are interested, in connection with the promotion or formation of our Company.

Further, none of our Directors have been identified as Wilful Defaulter or a Fraudulent Borrower as defined under the SEBI ICDR Regulations.

None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange, during their tenure as a director in such company.

Neither our Company nor our Directors are declared as fugitive economic offenders as defined in Regulation 2(1)(p) of the SEBI ICDR Regulations, and have not been declared as a 'fugitive economic offender' under Section 12 of the Fugitive Economic Offenders Act, 2018.

None of our Directors are prohibited from accessing the capital market or debarred from buying, selling or dealing in securities under any order or direction passed by SEBI or any securities market regulator in any other jurisdiction or any other authority/court. Additionally, none of our Directors are or were, associated with any other company which is debarred from accessing the capital market by the Securities and Exchange Board of India.

Except as stated below none of our directors' names appears in the list of directors of struck off companies by RoC. However the following Directors appear in the list of Directors of companies which applied for voluntary striking off:

Name of Director	Name of struck off company as	Position	held	in	struck	off
	per RoC	company				
Sankarakrishnan Ramalingam	Advent Computer Systems Private	Director				
	Limited					

## Relationships between our Directors and Key Managerial Personnel and Senior Management Personnel

Except as disclosed below, none of the Directors are related to each other, or to any of the Key Managerial Personnel or Senior Management Personnel of the Company:

Names	Relationship
Dr. Kalamparambil Varkey Tolin and Jerin Tolin	Husband and Wife

## Terms of appointment of the Directors of our Company

#### **Executive Directors**

## 1. Dr. Kalamparambil Varkey Tolin - Chairman and Managing Director

Dr. Kalamparambil Varkey Tolin was appointed as director from July 1, 2003 to August 25, 2005 and thereafter as Managing Director since May 11, 2010. He was re-appointed as the Managing Director of our Company for a period of 5 years with effect from February 1, 2024 pursuant to resolution passed by the Board in their meeting held on January 31, 2024 and approved by the Shareholders at their meeting held on January 31, 2024. Further, our Board in its meeting held on January 31, 2024 also approved his appointment as the Chairman. The following table sets forth the terms of appointment of Dr. Kalamparambil Varkey Tolin, approved by our Shareholders at the meeting held on January 31, 2024.

Annual	₹10,000,000 p.a.
Remuneration	
- Basic Pay	₹5,000,000 p.a.
- HRA	₹20,00,000 p.a.
- Conveyance	₹144,000 p.a.
Allowance	
- Special	₹2,606,000 p.a.
Allowance	
- Leave Travel	₹250,000 p.a.
	The increase in remuneration if any, will be made after being approved by the Nomination and Remuneration Committee, if applicable, Board of Directors and members of the company from time to time. Salary revisions are discretionary and will be subject to and on the basis of effective performance and results.
Minimum	In the event of inadequacy or absence of profits in any
Remuneration	financial year during the period of 3 years from the date of his appointment as Whole Time Director, he will be entitled to the above remuneration (inclusive of allowances, perquisites and commission, if any) by way of minimum remuneration.
Perquisites	<ul> <li>contribution to provident fund, superannuation fund or annuity fund to the extent these either singly or put together are not taxable under the Income-tax Act, 1961 (43 of 1961);</li> <li>gratuity payable at a rate not exceeding half a month's salary for each completed year of service; and</li> </ul>
	<ul> <li>encashment of leave at the end of the tenure.</li> </ul>

Other terms	He entitled to reimbursement of entertainment and all other expenses actually and
	properly incurred in the course discharging his official duties of the Company.

## 2. Sankarakrishnan Ramalingam – Whole-time Director

Sankarakrishnan Ramalingam has been appointed as the Whole-time Director of the Company for a period of five years with effect from September 4, 2023 pursuant to a Shareholders' resolution dated September 4, 2023. The following table sets forth the terms of appointment of Sankarakrishnan Ramalingam approved by our Shareholders at their meeting held on September 4, 2023. His appointment was ratified by the Board and the members at their respective meetings, both held on January 31, 2024:

Annual	₹ 3,000,000 p.a.
Remuneration	(3,000,000 p.a.
	71 400 000
- Basic Pay	₹1,500,000 p.a.
- HRA	₹ 600,000 p.a.
- Special	₹ 900,000 p.a.
Allowance	
	The increase in remuneration if any, will be made after being approved by the Nomination and Remuneration Committee, if applicable, Board of Directors and members of the company from time to time. Salary revisions are discretionary and will be subject to and on the basis of effective performance and results.
Minimum	In the event of inadequacy or absence of profits in any
Remuneration	financial year during the period of 3 years from the date of his appointment as Whole Time
Kemuneration	Director, he will be entitled to the above remuneration (inclusive of allowances, perquisites
	and commission, if any) by way of minimum remuneration.
Perquisites	<ul> <li>contribution to provident fund, superannuation fund or annuity fund to the extent</li> </ul>
	these either singly or put together are not taxable under the Income-tax Act, 1961
	(43 of 1961);
	• gratuity payable at a rate not exceeding half a month's salary for each completed
	year of service; and
Other terms	He entitled to reimbursement of entertainment and all other expenses actually and
	properly incurred in the course discharging his official duties of the Company.

## **Remuneration details of our Executive Directors**

No remuneration was paid to Dr. Kalamparambil Varkey Tolin, the Managing Director of our Company for Fiscal 2023. Sankarakrishnan Ramalingam, our Whole-time Director has not received any remuneration from the Company in Fiscal 2023 as he was appointed in Fiscal 2024.

# **Sitting fees of Independent Directors:**

Pursuant to the Board resolution dated January 31, 2024, the each Independent Director of the Company, is entitled to receive sitting fees of ₹100,000 per quarter for attending meetings of the Board and committees of the Board irrespective of number of meetings in each quarter.

# Details of the remuneration paid to the Non-Executive Director and Independent Directors of our Company for the Fiscal 2023 are as follows:

All our existing Independent Directors and our Non-Executive Non Independent Director have been appointed in Fiscal 2024. Hence, no sitting fees or commission was paid by our Company to any Independent Directors or to the Non Executive Non Independent Director in Fiscal 2023.

## Remuneration paid or payable to our Directors by our Subsidiaries or associates

None of our Directors have been paid any remuneration by our Subsidiaries, including contingent or deferred compensation accrued for the Fiscal 2023. As on the date of this Draft Red Herring Prospectus, our Company has no associate company.

## Contingent or deferred compensation paid to Directors by our Company

There is no contingent or deferred compensation accrued for Fiscal 2023 and payable to any of our Directors.

## Bonus or profit-sharing plan of the Directors

None of our Directors are party to any bonus or profit-sharing plan of our Company.

#### **Service Contracts with Directors**

None of our Directors have entered into a service contract with our Company pursuant to which they are entitled to any benefits upon termination of employment

## **Shareholding of Directors in our Company**

Our Articles of Association do not require our Directors to hold any qualification shares. The below table sets forth details of the Equity Shares held by our Directors in our Company:

Name of Director	Designation	Number of Equity Shares held	Percentage of Pre- Offer shareholding (%)
Dr. Kalamparambil Varkey	Managing Director	13,491,834	44.01
Tolin			
Jerin Tolin	Non-Executive Non-Independent	12,049,363	39.30
	Director		
Sankarakrishnan	Whole-time Director	200,000	0.65
Ramalingam			
Sankar Parameswara	Independent Director	10,000	0.03
Panicker			
Cris Anna Soja	Independent Director	10,000	0.03
Jospeh P M	Independent Director	10,000	0.03

## Shareholding of Directors in our Subsidiaries

Except Dr. Kalamparambil Varkey Tolin who holds 1 equity share in TRPL as the registered owner for our Company, none of our Directors hold any shares in the Subsidiaries of our Company.

# **Interest of Directors**

Our Directors, may be deemed to be interested to the extent of fees payable to them for attending meetings of our Board or a committee thereof, to the extent of other remuneration and reimbursement of expenses, if any, payable to them by our Company under our Articles of Association and their respective appointment letters, and to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. For further details, see "Our Management - Terms of appointment of the Directors of our Company" on page 245.

Further, other than Dr. Kalamparambil Varkey Tolin, the Chairman and Managing Director and Jerin Tolin, Non-Executive Non Independent Director of our Company, none of our Directors have any interest in the promotion or formation of our Company.

Our Directors may also be deemed to be interested to the extent of Equity Shares (together with dividends and other distributions in respect of such Equity Shares), held by them or held by the entities in which they are associated as promoters, directors, partners, proprietors or trustees or held by their relatives. Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and Jerin Tolin, our Promoter and Non Executive Non Independent Director, are the Selling Shareholders in the Offer.

Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director may also be deemed to be interested to the extent of any directorships held by him in our Subsidiaries.

Except as stated in "Restated Financial Statements – Note 38 - Related Parties" beginning on page F70, no amount or benefit has been paid or given within the two years preceding the date of filing of this Draft Red Herring Prospectus or is intended to be paid or given to any of our Directors.

None of our Directors have any interest in any property acquired or proposed to be acquired by our Company. None of our Directors have any direct or indirect interest in the properties that our Company has taken on lease.

The trademarks used by our Company are registered under the ownership of Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and he is interested in the use of trademarks to promote, advertise, distribute and sell products in India. He has conveyed his no objection to the Company for use of the trademarks *vide* his letter dated June 30, 2015 towards which no consideration is paid or agreed to be paid. For risks related to the same, please refer "Risk Factors - Our trademarks are registered in the name of our Promoter, Dr. Kalamparambil Varkey Tolin. We cannot assure you that he will recall his no objection for the use of such trademarks. Further, any inability to protect our intellectual property or any claims that we infringe on the intellectual property rights of others could have a material adverse effect on us. Any deterioration in the reputation and market perception of our brands, or if our sales and marketing efforts are ineffective, it could adversely affect our sales, profitability and the implementation of our growth strategy" on page 66.

Except as stated below, none of our Directors have any other interest in our Company or in any transaction by our Company including, for acquisition of land, construction of buildings or supply of machinery.

Our Company purchased plant and machinery in tranches over a period of two years commencing from the year 2020 to 2022 for capacity enhancement, from Cyrus Traders, a member of our Promoter Group, in which both Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and Jerin Tolin, our Promoter and Non Executive Non-Independent Director have equal holding.

None of our Directors have availed loans from our Company. Dr. Kalamparambil Varkey Tolin, our Managing Director and Jerin Tolin, our Non Executive Non Independent Director, have extended personal guarantees for the Company's term loan and working capital facilities and jointly borrowed certain facilities with the Company. Additionally, they have also mortgaged their personal properties for certain facilities availed by the Company. For details, please refer to the section titled "Financial Indebtedness" on page 324.

No consideration in cash or shares or otherwise has been paid or agreed to be paid to any of our Directors or to the firms or companies in which they are interested, by any person, either to induce such Director to become or to help such Director to qualify as a Director, or otherwise for services rendered by him/her or by the firm or company in which he/she is interested, in connection with the promotion or formation of our Company.

Except for our (i) Subsidiaries, (ii) certain Group Companies and Promoter Group Companies, namely, Peejay Rubber Industries Private Limited, Toja Tyre and Treads Private Limited and Tolins Tread India Private Limited and (iii)

certain Promoter Group entities, namely, Cyrus Traders, Tolins Rubber, Rubber Solutions and Toshma Rubber Products, which have certain common pursuits with the Company and in which Dr. Kalamparambil Varkey Tolin and Jerin Tolin hold direct or indirect shareholding and/ or directorships, our Directors do not have any interest in any venture that is involved in any activities similar to those of our Company. However, these businesses do not compete with our Company, and accordingly there is no conflict of interest. Further, our Company will adopt necessary procedures and practices as permitted by law and regulatory guidelines to address any conflict situations if and when they arise. For risks relating to the same, please refer to "Risk Factor – Our Promoters, Promoter Group, Directors, Subsidiaries and Group Companies are in businesses similar to ours and have interests in certain companies, which are in similar businesses to ours, and this may result in potential conflict of interest with us "on page 62.

Except as stated in "Restated Financial Statements - Note 38 – Related Party Transactions" on page F70 of this Draft Red Herring Prospectus, our Directors do not have any other interest in the business of our Company.

## Changes in the Board in the last three years

Except as stated below, there has been no change in the Board in the three preceding years of the date of filing of this Draft Red Herring Prospectus:

Name	Date of change	Reason for change
Joy Konkukkudy Thomas	October 21, 2022	Resignation as director due to personal reasons
Annie Varkey	September 4, 2023	Resignation as director on account of pre-occupation elsewhere
Dr. Kalamparambil Varkey Tolin	February 1, 2024	Re-appointment as Managing Director
Dr. Kalamparambil Varkey Tolin	February 1, 2024	Appointment as Chairman
Jerin Tolin	September 4, 2023	Appointed as a Non Executive Non Independent Director
Sankarakrishnan Ramalingam	September 4, 2023	Appointed as a Whole-time Director
Joseph P M	January 17, 2024	Appointed as Independent Director
Sankar Parameswara Panicker	January 17, 2024	Appointed as Independent Director
Cris Anna Sojan	January 17, 2024	Appointed as Independent Director

## **Borrowing powers of Board**

In accordance with the Articles of Association and applicable provisions of the Companies Act, 2013, and pursuant to the resolution passed by the Board at its meeting held on January 31, 2024 and approved by the Shareholders by way of special resolution dated January 31, 2024, the Board may borrow as and when required from any bank and/or other financial institutions and/or foreign lender and/or anybody corporate/entity/ entities and/or authorities either in rupees or in such other foreign currencies as may be permitted by law from time to time, as may be deemed appropriate by the Board for an aggregate amount not exceeding a sum of ₹1,500 million notwithstanding that the monies to be borrowed, together with the monies already borrowed by the Company (apart from the temporary loans obtained from the Company's bankers in the ordinary course of business), may exceed the aggregate, for the time being, of the paid up capital of the Company and its free reserves not set apart for any specific purpose.

# **Corporate Governance**

The corporate governance provisions of the SEBI Listing Regulations will be applicable to us immediately upon the listing of the Equity Shares on the Stock Exchanges. We are in compliance with the requirements of the applicable regulations, including the SEBI Listing Regulations, the Companies Act and the SEBI ICDR Regulations, in respect of corporate governance including constitution of the Board and committees thereof, as applicable. The corporate governance framework is based on an effective independent Board and constitution of the Board committees, as required under law.

#### Committees of our Board

In terms of the SEBI Listing Regulations and the provisions of the Companies Act, 2013, our Company has constituted the following committees of the Board of directors:

- (a) Audit Committee;
- (b) Nomination and Remuneration Committee
- (c) Stakeholders' Relationship Committee; and
- (d) Corporate Social Responsibility Committee

For purposes of the Offer, our Board has also constituted an IPO Committee.

#### Audit Committee

The Audit committee was constituted by a resolution passed by our Board at their meeting held on January 29, 2024. The current constitution of the Audit Committee is as follows:

Name of the Director	Position in the Committee	Designation
Sankar Parameswara Panicker	Chairman	Independent Director
Cris Anna Sojan	Member	Independent Director
Sankarakrishnan Ramalingam	Member	Whole-Time Director

The Company Secretary and Compliance Officer of the Company will act as the Secretary of the Committee.

The constitution, scope and function of the Audit Committee are in compliance with Section 177 of the Companies Act and Regulation 18 of the SEBI Listing Regulations.

The terms of reference of the Audit Committee include:

#### **Powers of Audit Committee**

The Audit Committee shall have powers, including the following:

- a) to investigate any activity within its terms of reference;
- b) to seek information from any employee of the Company;
- c) to obtain outside legal or other professional advice; and
- d) to secure attendance of outsiders with relevant expertise, if it considers necessary.
- e) Such powers as may be prescribed under the Companies Act and SEBI Listing Regulations.

#### A. Role of Audit Committee

The role of the Audit Committee shall include the following

1. Overseeing the Company's financial reporting process, examination of the financial statement and the auditors' report thereon and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;

- 2. Recommendation to the Board for appointment, re-appointment, replacement, remuneration and terms of appointment of auditors of the Company including the internal auditor, cost auditor and statutory auditor of the Company, and fixation of the audit fee;
- 3. Approval of payment to statutory auditor for any other services rendered by the statutory auditor;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - a) matters required to be included in the director's responsibility statement to be included in the Board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - b) changes, if any, in accounting policies and practices and reasons for the same;
  - c) major accounting entries involving estimates based on the exercise of judgment by management;
  - d) significant adjustments made in the financial statements arising out of audit findings;
  - e) compliance with listing and other legal requirements relating to financial statements;
  - f) disclosure of any related party transactions; and
  - g) modified opinion(s) in the draft audit report;
- 5. Reviewing, with the management, the quarterly financial statements before submission to the Board for approval;
- 6. reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 7. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 8. Formulating a policy on related party transactions, which shall include materiality of related party transactions;
- 9. Approval or any subsequent modification of transactions of the Company with related parties; All related party transactions shall be approved by only Independent Directors who are the members of the committee and the other members of the committee shall reuse themselves on the discussions related to related party transactions; Explanation: The term "related party transactions" shall have the same meaning as provided in Clause 2(zc) of the SEBI Listing Regulations and/or the applicable Accounting Standards and/or the Companies Act, 2013.
- 10. Review, at least on a quarterly basis, the details of related party transactions entered into by the Company pursuant to each of the omnibus approvals given;
- 11. Scrutiny of inter-corporate loans and investments;
- 12. Valuation of undertakings or assets of the Company, wherever it is necessary; Appointment of Registered Valuer under Section 247 of the Companies Act, 2013.
- 13. Evaluation of internal financial controls and risk management systems;
- 14. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 15. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;

- 16. Discussion with internal auditors of any significant findings and follow up thereon;
- 17. Reviewing the findings of any internal investigations by the internal auditor into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 18. Discussion with statutory auditor before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 19. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 20. To review the functioning of the whistle blower mechanism;
- 21. Approval of appointment of chief financial officer (i.e., the whole-time finance director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
- 22. Carrying out any other function as is mentioned in the terms of reference of the audit committee;
- 23. Reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.
- 24. To formulate, review and make recommendations to the Board to amend the Terms of Reference of Audit Committee from time to time:
- 25. Establishing a vigil mechanism for directors and employees to report their genuine concerns or grievances;
- 26. Reviewing the utilization of loans and/or advances from/investment by the Company;
- 27. the Audit Committee shall review compliance with the provisions of the SEBI Insider Trading Regulations, at least once in a financial year and shall verify that the systems for internal control under the said regulations are adequate and are operating effectively;
- 28. to consider the rationale, cost benefits and impact of schemes involving merger, demerger, amalgamation etc. of the Company and provide comments to the Company's shareholders; and
- 29. Carrying out any other functions as provided under the provisions of the Companies Act, the SEBI Listing Regulations and other applicable laws, and carrying out any other functions as may be required / mandated and/or delegated by the Board as per the provisions of the Companies Act, 2013, SEBI Listing Regulations, uniform listing agreements and/or any other applicable laws or by any regulatory authority and performing such other functions as may be necessary or appropriate for the performance of its duties.

The Audit Committee shall mandatorily review the following information:

- a) Management discussion and analysis of financial position and results of operations;
- b) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c) Management letters/letters of internal control weaknesses issued by the statutory auditor;
- d) Internal audit reports relating to internal control weaknesses; and
- e) The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the Audit Committee;

- f) Statement of deviations:
  - quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI Listing Regulations; and
  - annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI Listing Regulations; and
- g) the financial statements, in particular, the investments made by any unlisted subsidiary; and
- h) such information as may be prescribed under the Companies Act and SEBI Listing Regulations

#### **Nomination and Remuneration Committee**

The Nomination and Remuneration committee was constituted by a resolution passed by our Board at their meeting held on January 29, 2024. The current constitution of the Nomination and Remuneration Committee is as follows:

Name of the Director	Position in the Committee	Designation
Sankar Parameswara Panicker	Chairman	Independent Director
Cris Anna Sojan	Member	Independent Director
Joseph P M	Member	Independent Director

The constitution, scope and function of the Nomination and Remuneration Committee are in compliance with Section 178 of the Companies Act and Regulation 19 of the SEBI Listing Regulations.

The terms of reference of the Nomination and Remuneration Committee include:

- a. Formulating the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees.
- b. For every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may
  - use the services of an external agencies, if required;
  - consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - consider the time commitments of the candidates

The Nomination and Remuneration Committee, while formulating the above policy, should ensure that:

- i. the level and composition of remuneration be reasonable and sufficient to attract, retain and motivate directors of the quality required to run our Company successfully;
- ii. relationship of remuneration to performance is clear and meets appropriate performance benchmarks;
  - remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the Company and its goals;
- iii. Formulating criteria for evaluation of performance of independent directors and the Board;
- iv. Devising a policy on diversity of Board;

- v. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal and shall specify the manner for effective evaluation of performance of the Board, its committees and individual directors to be carried out either by the Board, by the Nomination and Remuneration Committee or by an independent external agency and review its implementation and compliance. The Company shall disclose the remuneration policy and the evaluation criteria in its annual report;
- vi. Extending or continuing the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- vii. Recommending to the board, all remuneration, in whatever form, payable to senior management;
- viii. Analyzing, monitoring and reviewing various human resource and compensation matters, including the compensation strategy;
- ix. Determining the Company's policy on specific remuneration packages for executive directors including pension rights and any compensation payment, and determining remuneration packages of such directors;
- x. Recommending the remuneration, in whatever form, payable to non-executive directors and the senior management personnel and other staff (as deemed necessary);
- xi. Reviewing and approving compensation strategy from time to time in the context of the then current Indian market in accordance with applicable laws;
- xii. Administering, monitoring and formulating detailed terms and conditions of the Employees Stock Option Scheme of the Company;
- xiii. Framing suitable policies and systems to ensure that there is no violation, as amended from time to time, of any securities laws or any other applicable laws in India or overseas, including:
  - The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as amended;
  - The Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003, as amended;
- xiv. Carrying out any other function as is mandated by the Board from time to time and / or enforced/mandated by any statutory notification, amendment or modification, as may be applicable;
- xv. Performing such other functions as may be necessary or appropriate for the performance of its duties;
- xvi. Perform such functions as are required to be performed by the Compensation Committee under the SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2022.
- xvii. Administering the employee stock option scheme/plan approved by the Board and shareholders of the Company in accordance with the terms of such scheme/plan ("ESOP Scheme") including the following:
  - Determining the eligibility of employees to participate under the ESOP Scheme;
  - Determining the quantum of option to be granted under the ESOP Scheme per employee and in aggregate;
  - Date of grant;
  - Determining the exercise price of the option under the ESOP Scheme;
  - The conditions under which option may vest in employee and may lapse in case of termination of employment for misconduct;
  - The exercise period within which the employee should exercise the option and that option would lapse on failure to exercise the option within the exercise period;

- The specified time period within which the employee shall exercise the vested option in the event of termination or resignation of an employee;
- The right of an employee to exercise all the options vested in him at one time or at various points of time within the exercise period;
- Re-pricing of the options which are not exercised, whether or not they have been vested if stock option rendered unattractive due to fall in the market price of the equity shares;
- The grant, vest and exercise of option in case of employees who are on long leave;
- Allow exercise of unvested options on such terms and conditions as it may deem fit;
- The procedure for cashless exercise of options;
- Forfeiture/ cancellation of options granted;
- Formulating and implementing the procedure for making a fair and reasonable adjustment to the number of options and to the exercise price in case of corporate actions such as rights issues, bonus issues, merger, sale of division and others. In this regard following shall be taken into consideration:
- the number and the price of stock option shall be adjusted in a manner such that total value of the option to the employee remains the same after the corporate action;
- for this purpose, global best practices in this area including the procedures followed by the derivative markets in India and abroad may be considered; and the vesting period and the life of the option shall be left unaltered as far as possible to protect the rights of the employee who is granted such option.

xviii. Construing and interpreting the employee stock option scheme/plan approved by the Board and shareholders of the Company in accordance with the terms of such scheme/plan ("ESOP Scheme") and any agreements defining the rights and obligations of the Company and eligible employees under the ESOP Scheme, and prescribing, amending and/or rescinding rules and regulations relating to the administration of the ESOP Scheme;

## **Stakeholders Relationship Committee**

The Stakeholders' Relationship Committee was constituted by a resolution of our Board dated January 29, 2024. The current constitution of the Stakeholders Relationship Committee is as follows:

Name of the Director	<b>Position in the Committee</b>	Designation
Joseph P M	Chairman	Independent Director
Cris Anna Sojan	Member	Independent Director
Sankarakrishnan Ramalingam	Member	Whole-Time Director

The constitution, scope and function of the Stakeholders' Relationship Committee is in compliance with Section 178 of the Companies Act and Regulation 20 of the SEBI Listing Regulations.

The terms of reference of the Stakeholders' Relationship Committee include:

- Redressal of all security holders' and investors' grievances such as complaints related to transfer of shares, including non-receipt of share certificates and review of cases for refusal of transfer/transmission of shares and debentures, dematerialisation and re-materialisation of shares, non-receipt of balance sheet, non-receipt of declared dividends, non-receipt of annual reports, etc., assisting with quarterly reporting of such complaints and formulating procedures in line with statutory guidelines to ensure speedy disposal of various requests received from shareholders;
- 2. Resolving the grievances of the security holders of the Company including complaints related to allotment of shares, approval of transfer or transmission of shares, debentures or any other securities, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc.;
- 3. Giving effect to all transfer/transmission of shares and debentures, dematerialisation of shares and rematerialisation of shares, split and issue of duplicate/consolidated share certificates, compliance with all the requirements related to shares, debentures and other securities from time to time;

- 4. Reviewing the adherence to the service standards by the Company with respect to various services rendered by the registrar and transfer agent of our Company and to recommend measures for overall improvement in the quality of investor services;
- 5. Review of measures taken for effective exercise of voting rights by shareholders;
- 6. Review of adherence to the service standards adopted by the Company in respect of various services being rendered by the registrar & share transfer agent;
- 7. To approve allotment of shares, debentures or any other securities as per the authority conferred / to be conferred to the Committee by the Board of Directors from time to time;
- 8. To approve requests for transfer, transposition, deletion, consolidation, sub-division, change of name, dematerialization, rematerialisation etc. of shares, debentures and other securities;
- 9. To monitor and expedite the status and process of dematerialization and rematerialisation of shares, debentures and other securities of the Company;
- 10. Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company; and
- 11. Such terms of reference as may be prescribed under the Companies Act and SEBI Listing Regulations.

# **Corporate Social Responsibility Committee**

The Corporate Social Responsibility Committee was constituted by our Board at its meeting held on January 29, 2024 in accordance with Section 135 of the Companies Act. The current constitution of the Corporate Social Responsibility Committee is as follows:

Name of the Director	<b>Position in the Committee</b>	Designation
Joseph P M	Chairman	Independent Director
Kalamparambil Varkey Tolin	Member	Chairman and Managing Director
Cris Anna Sojan	Member	Independent Director
Jerin Tolin	Member	Non- Executive Non- Independent Director.

The terms of reference of the Corporate Social Responsibility Committee include the following:

- To formulate and recommend to the Board, a Corporate Social Responsibility Policy stipulating, amongst others,
  the guiding principles for selection, implementation and monitoring the activities as well as formulation of the
  annual action plan which shall indicate the activities to be undertaken by the Company as specified in Schedule
  VII of the Companies Act and the rules made thereunder and make any revisions therein as and when decided by
  the Board;
- 2. To review and recommend the amount of expenditure to be incurred on the activities referred to in (1) and amount to be incurred for such expenditure shall be as per the applicable law;
- 3. To identify corporate social responsibility policy partners and corporate social responsibility policy programmes;
- To review and recommend the amount of expenditure to be incurred for the corporate social responsibility
  activities and the distribution of the same to various corporate social responsibility programmes undertaken by
  the Company;
- 5. To delegate responsibilities to the corporate social responsibility team and supervise proper execution of all delegated responsibilities;

- 6. To review and monitor the Corporate Social Responsibility Policy of the company and its implementation from time to time, and issuing necessary directions as required for proper implementation and timely completion of corporate social responsibility programmes;
- 7. To do such other acts, deeds and things as may be required to comply with the applicable laws; and;
- 8. To take note of the Compliances made by implementing agency (if any) appointed for the corporate social responsibility of the Company.

The Corporate Social Responsibility Committee shall formulate and recommend to the Board, an annual action plan in pursuance of its corporate social responsibility policy, which shall include the following:

- the list of corporate social responsibility projects or programmes that are approved to be undertaken in areas or subjects specified in Schedule VII of the Companies Act;
- the manner of execution of such projects or programmes as specified in the rules notified under the Companies Act:
- the modalities of utilisation of funds and implementation schedules for the projects or programmes;
- monitoring and reporting mechanism for the projects or programmes; and
- details of need and impact assessment, if any, for the projects undertaken by the Company;
- 9. To perform such other activities as may be delegated by the Board or specified/ provided under the Companies Act, 2013 or by the SEBI Listing Regulations or statutorily prescribed under any other law or by any other regulatory authority."

#### **IPO Committee**

The IPO Committee was constituted by a meeting of our Board held on January 29, 2024. The members of the IPO Committee are:

Name of the Director	Position in the Committee	Designation
Sankarakrishnan Ramalingam	Chairman	Whole-Time Director
Joseph P M	Member	Independent Director
Dr. Kalamparambil Varkey Tolin	Member	Chairman and Managing Director

The terms of reference of the IPO Committee include the following:

- 1. To decide, negotiate and finalize, in consultation with the book running lead manager appointed in relation to the Offer (the "BRLM"), all matters regarding the Pre-Offer Placement, if any, out of the fresh issue of Equity Shares by the Company in the Offer, decided by the Board, including entering into discussions and execution of all relevant documents with Investors;
- 2. To amend the terms of participation by the Selling Shareholders in the Offer for Sale;
- 3. To take all actions as may be necessary and authorised in connection with the offer for sale and to approve and take on record the approval of the selling shareholder(s) for offering their Equity Shares in the offer for sale and the transfer of Equity Shares in the offer for sale;
- 4. To decide on other matters in connection with or incidental to the Offer, including the pre-Offer placement, timing, pricing and terms of the Equity Shares, the Offer price, the price band, the size and all other terms and conditions of the Offer including the number of Equity Shares to be offered and transferred in the Offer, the bid / Offer opening and bid/Offer closing date, discount (if any), reservation, determining the anchor investor portion, issue price for anchor investors and allocating such number of Equity Shares to anchor investors in consultation with the BLRMs and in accordance with the SEBI ICDR Regulations and to do all such acts and things as may be necessary and expedient for, and incidental and ancillary to the Offer including to make any amendments, modifications, variations or alterations in relation to the Offer and to constitute such other

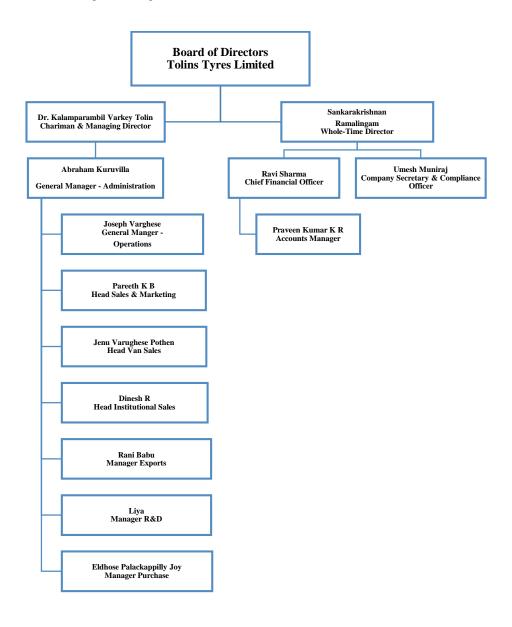
- committees of the Board, as may be required under Applicable Laws, including as provided in the SEBI Listing Regulations;
- 5. To make applications, seek clarifications, obtain approvals and seek exemptions from, where necessary, SEBI, the RoC and any other governmental or statutory authorities as may be required in connection with the Offer and accept on behalf of the Company such conditions and modifications as may be prescribed or imposed by any of them while granting such approvals, permissions and sanctions as may be required and wherever necessary, incorporate such modifications / amendments as may be required in the draft red herring prospectus (the "**PRHP**"), the red herring prospectus (the "**RHP**") and the Prospectus as applicable;
- 6. To finalize, settle, approve, adopt and file in consultation with the BRLM where applicable, the DRHP, the RHP the Prospectus, the preliminary and final international wrap and any amendments (including dating of such documents), supplements, notices, addenda or corrigenda thereto, and take all such actions as may be necessary for the submission and filing of these documents including incorporating such alterations/corrections/ modifications as may be required by SEBI, the RoC or any other relevant governmental and statutory authorities or in accordance with Applicable Laws;
- 7. To invite the existing shareholders of the Company to participate in the Offer by offering for sale the Equity Shares held by them at the same price as in the Offer;
- 8. To approve the relevant Restated Financial Statements to be issued in connection with the Offer;
- 9. To appoint and enter into and terminate arrangements with the BRLM, and appoint and enter into and terminate arrangements in consultation with the BRLM with underwriters to the Offer, syndicate members to the Offer, brokers to the Offer, escrow collection bankers to the Offer, refund bankers to the Offer, registrars, public offer account bankers to the Offer, sponsor bank, legal advisors, auditors, independent chartered accountants, advertising agency, registrar to the Offer, depositories, custodians, grading agency, monitoring agency, industry expert, credit rating agencies, printers, and any other agencies or persons or intermediaries whose appointment is required in relation to the Offer including any successors or replacements thereof, and to negotiate, finalise and amend the terms of their appointment, including but not limited to the execution of the mandate letter with the BRLM and negotiation, finalization, execution and, if required, amendment or termination of the Offer agreement with the BRLM;
- 10. To decide the total number of Equity Shares to be reserved for allocation to eligible categories of investors, if any, and on permitting existing shareholders to sell any Equity Shares held by them;
- 11. To negotiate, finalise and settle and to execute and deliver or arrange the delivery of the DRHP, the RHP, the Prospectus, Offer agreement, syndicate agreement, underwriting agreement, share escrow agreement, cash escrow and sponsor bank agreement, ad agency agreement, agreements with the registrar to the issue and all other documents, deeds, agreements and instruments whatsoever with the registrar to the Offer, legal advisors, auditors, stock exchange(s), BRLM and any other agencies/intermediaries in connection with the Offer with the power authorize one or more officers of the Company to execute all or any of the aforesaid documents or any amendments thereto as may be required or desirable in relation to the Offer;
- 12. To authorise the maintenance of a register of holders of the Equity Shares;
- 13. To seek, if required, the consent and/or waiver of the lenders of the Company, customers, suppliers, parties with whom the Company has entered into various commercial and other agreements, all concerned government and regulatory authorities in India or outside India, and any other consents and/or waivers that may be required in relation to the Offer or any actions connected therewith;
- 14. To open and operate bank accounts in terms of the escrow agreement and to authorize one or more officers of the Company to execute all documents/deeds as may be necessary in this regard;
- 15. To open and operate bank accounts of the Company in terms of Section 40(3) of the Companies Act, 2013, as amended, and to authorize one or more officers of the Company to execute all documents/deeds as may be necessary in this regard;

- 16. To authorize and approve incurring of expenditure and payment of fees, commissions, brokerage, remuneration and reimbursement of expenses in connection with the Offer;
- 17. To accept and appropriate the proceeds of the Offer in accordance with the Applicable Laws;
- 18. To approve code of conduct as may be considered necessary or as required under Applicable Laws, regulations or guidelines for the Board, officers of the Company and other employees of the Company;
- 19. To implement any corporate governance requirements that may be considered necessary by the Board or the any other committee or as may be required under the Applicable Laws, including the SEBI Listing Regulations and listing agreements to be entered into by the Company with the relevant stock exchanges, to the extent allowed under law;
- 20. To issue receipts/allotment letters/confirmation of allotment notes either in physical or electronic mode representing the underlying Equity Shares in the capital of the Company with such features and attributes as may be required and to provide for the tradability and free transferability thereof as per market practices and regulations, including listing on one or more stock exchanges, with power to authorize one or more officers of the Company or the Registrar to the Offer to sign all or any of the aforestated documents;
- 21. To authorize and approve notices, advertisements in relation to the Offer, in accordance with the SEBI ICDR Regulations and other Applicable Laws, in consultation with the relevant intermediaries appointed for the Offer;
- 22. To do all such acts, deeds, matters and things and execute all such other documents, etc., as may be deemed necessary or desirable for such purpose, including without limitation, to finalise the basis of allocation and to allot the shares to the successful allottees as permissible in law, issue of allotment letters/confirmation of allotment notes, share certificates in accordance with the relevant rules, in consultation with the BRLM;
- 23. To do all such acts, deeds and things as may be required to dematerialise the Equity Shares and to sign and / or modify, as the case maybe, agreements and/or such other documents as may be required with the National Securities Depository Limited, the Central Depository Services (India) Limited, registrar and transfer agents and such other agencies, authorities or bodies as may be required in this connection and to authorize one or more officers of the Company to execute all or any of the afore-stated documents;
- 24. To make applications for listing of the Equity Shares in one or more stock exchanges for listing of the Equity Shares and to execute and to deliver or arrange the delivery of necessary documentation to the concerned stock exchanges in connection with obtaining such listing including without limitation, entering into listing agreements and affixing the common seal of the Company where necessary;
- 25. To settle all questions, difficulties or doubts that may arise in regard to the Offer, including such issues or allotment, terms of the Offer, utilisation of the Offer proceeds and matters incidental thereto as it may deem fit;
- 26. To authorize any concerned person on behalf of the Company to give such declarations, affidavits, undertakings, certificates, consents and authorities as may be required from time to time in relation to the Offer or provide clarifications to the SEBI, the RoC and the relevant stock exchanges where the Equity Shares are to be listed;
- 27. To negotiate, finalize, settle, execute and deliver any and all other documents or instruments and to do or cause to be done any and all acts or things as the Board or any other committee thereof may deem necessary, appropriate or advisable in order to carry out the purposes and intent of this resolution or in connection with the Offer and any documents or instruments so executed and delivered or acts and things done or caused to be done by the Board or any other committee thereof shall be conclusive evidence of their authority in so doing;
- 28. To approve suitable policies on insider trading, whistle-blowing, risk management, and any other policies as may be required under the SEBI Listing Regulations or any other Applicable Laws;
- 29. To approve the list of 'group companies' of the Company, identified pursuant to the materiality policy adopted by the Board, for the purposes of disclosure in the DRHP, RHP and Prospectus;

- 30. To withdraw the DRHP or the RHP or to decide to not proceed with the Offer at any stage in accordance with Applicable Laws and in consultation with the BRLM; and
- 31. To delegate any of its powers set out under hereinabove, as may be deemed necessary and permissible under Applicable Laws to the officials of the Company.

# **Management Organization Chart**

Set forth below is the Management Organization Chart:



#### **Key Managerial Personnel**

In addition to the Dr. Kalamparambil Varkey Tolin, Managing Director and Sankarakrishnan Ramalingam, Whole-time Director, whose details are provided in "Our Management - Board of Directors" on page 241, the details of the Key Managerial Personnel of our Company are as follows:

Ravi Sharma, aged 45 years, is the Chief Financial Officer of our Company. He was appointed with effect from September 4, 2023. He holds a bachelor's degree and a master's degree of commerce from the Rajasthan University. He completed his post-graduate diploma in management from the Institute of Management Development & Research (IMDR), Pune. He possesses approximately 18 years of experience and knowledge in the area of investment banking and the Indian capital markets. He was previously associated with A.K. Capital Services Limited, Birla Capital and Financial Services Limited, Aster Capital Advisory Services Private Limited and Saffron Financial Advisory & Consultancy Services Private Limited. He did not receive any remuneration from the Company in Fiscal 2023 as he was appointed as the Chief Financial Officer in Fiscal 2024.

**Umesh Muniraj**, aged 26 years, is the Company Secretary and Compliance Officer of our Company. He has been appointed as Company Secretary of our Company with effect from October 1, 2023. He holds Masters of Commerce Degree from Indira Gandhi National Open University. He is also an associate member of the Institute of Company Secretaries of India ("**ICSI**"). He completed his Company Secretaryship apprenticeship training in accordance with the Company Secretaries Regulations, 1982 for a period of around 2 years under independent Company Secretaries. Thereafter, he was appointed as a company secretary with our Company. He has not received any remuneration from the Company in Fiscal 2023 as he was appointed as the Company Secretary in Fiscal 2024.

All our Key Managerial Personnel are permanent employees of our Company.

## **Senior Management Personnel**

The details of our Senior Management Personnel in terms of the SEBI ICDR Regulations, as of the date of this Draft Red Herring Prospectus are set forth below:

**Abraham Kuruvilla,** aged 77 years, is the General Manager for Administration. He is associated with our Company since January 1, 2024. He holds a Bachelors of Science degree in mechanical engineering from the University of Kerala. Previously he was associated with Paarel Imports and Exports Private Limited, Eddy Current Controls (India) Private Limited, Peejay Rubber Industries Private Limited and Tolin Rubbers Private Limited, among others as a General Manager. He was also associated in the capacity of a director in Tolin Rubbers Private Limited from the year 2008 to 2022. He did not receive any remuneration by the Company for Fiscal 2023 as he was appointed in Fiscal 2024.

**Joseph Varghese**, aged 61 years, is the General Manager for Operations. He has joined our Company on October 1, 2021. He holds a Bachelor of Science degree from the Pune University, Maharashtra. diverse experience in the field of production and was previously associated with Ceat Limited as Senior Manager (Production) and BKT Tyres, Gujarat as the Deputy General Manager. He was paid ₹1.60 million as remuneration for Fiscal 2023.

**Praveenkumar K R**, aged 43 years, is our Accounts Officer. He has been associated with our Company since June 1, 2022. He holds a Bachelor of Commerce degree form Mahatama Gandhi University, Kerala. He has more than 20 years of experience in accounting and online statutory matters. He was previously associated with United Soaps and Hygienic Formulations and E.J. George & Co in the account department. He was paid ₹0.35 million for Fiscal 2023.

**Pareeth K B**, aged 39 years, is our Head of Marketing and Sales Department. He is associated with our Company since May 2, 2023. He has completed his Bachelor of Law degree from University of Calicut, Kerala and Master of Law degree from the Mahatama Gandhi University, Kerala. He has over 15 years of experience in the marketing field. He was previously associated with CRI Rubbers as head of sales and marketing and has also worked at Tolins Pretreads as marketing manager. He did not receive any remuneration by the Company for Fiscal 2023 as he was appointed in Fiscal 2024.

Jenu Varughese Pothen, aged 48 years, is our Marketing Head for VAN sales. He is associated with our Company from August 1, 2020. He holds a Bachelor of Business Administration degree from the Madurai Kamaraj University, Madurai and also holds a diploma in Mechanical Engineering from H.M.S Poytechnic, Board of Technical Education. He was previously associated with Sitco LLC, Aldar Engineering LLC and Al Abbas Technical Supplies and Services as Sales Executive. He received remuneration of ₹0.57 million for Fiscal 2023.

**Dinesh R**, aged 47 years, is the business head of Institutional sales of our Company. He is associated with our Company since November 1, 2016. He has completed his Bachelor of Commerce and Master of Commerce degree from the Mahatma Gandhi University, Kerala. He was previously associated with Orma Marble Palace Private Limited, Arjuna Natural Extracts Limited and Nirapara Food Products, Kalady among others in the management team. He was associated with Toja Tyres & Treads Private Limited since the year 2012 to 2016 in the finance and marketing department. He received a remuneration of ₹0.48 million for Fiscal 2023.

**Rani Babu**, aged 52 years, is our Manager of Export Division. She is associated with our Company since September 1, 2022. She has completed her Bachelor of Commerce from Mahatma Gandhi University, Kerala. Previously, she was associated as an export manager with Peejay Rubber Industries Private Limited since the year 2007 to 2022. She received a remuneration of ₹0.15 million for Fiscal 2023.

**Liya**, aged 44 years, is the Manager of our Research & Development Division. She has been associated with our company since March 1, 2007. She holds a diploma in Polymer Technology from State Board of Technical Education, Government of Kerala. She has over 24 years of experience in the tyre business. She was previously associated with Toja Tyres & Treads Private Limited since the year 200 to 2007. She received a remuneration of ₹0.45 million for Fiscal 2023

**Eldhose Palackappilly Joy,** aged 24 years, is our Manager for Purchases. He has been associated with our Company since January 1, 2024. He has completed his Bachelor of Commerce degree from Mahatma Gandhi University, Kerala. Previously, he was associated with GKM & Co., Chartered Accountants. He was associated with Tolin Rubbers Private Limited as an accountant from 2021 to 2023. He did not receive any remuneration by the Company for Fiscal 2023 as he was appointed in Fiscal 2024.

All our Senior Managerial Personnel are permanent employees of our Company.

## Relationship among Key Managerial Personnel and Senior Management Personnel and Directors

Except as disclosed in "Our Management - Relationships between our Directors and Key Managerial Personnel and Senior Management Personnel" on page 245, none of our Key Managerial Personnel and Senior Management Personnel are related to each other.

Arrangements or understandings with major shareholders, customers, suppliers or others pursuant to which our Key Managerial Personnel and Senior Management Personnel have been appointed

None of our Key Managerial Personnel and Senior Management Personnel have been appointed pursuant to any arrangement or understanding with major shareholders, customers, suppliers or others.

## Shareholding of the Key Managerial Personnel and Senior Management Personnel

The below table sets forth details of the Equity Shares held by our Key Managerial Personnel and Senior Management Personnel in our Company:

Name of Director	Designation	Number of Equity Shares held	Percentage of Pre- Offer shareholding (%)
Key Managerial Personnel			
Dr. Kalamparambil Varkey	Managing Director	13,491,834	44.01
Tolin			
Sankarakrishnan	Whole-time Director	200,000	0.65
Ramalingam			
Ravi Sharma	Chief Financial Officer	40,000	0.13

Umesh Muniraj	Company Secretary &	5,000	0.02
	Compliance Officer		
Senior Management Pers	sonnel		
Abraham Kuruvilla	General Manager-	5,000	0.02
	Administration		
Dinesh R	Business Head- Institutional	5,000	0.02
	Sales		
Joseph Varghese	General Manager- Operations	2,000	0.01
Praveen Kumar K R	Accounts Officer	2,000	0.01
Rani Babu	Manager – Exports Division	2,000	0.01

## Service Contracts with Key Managerial Personnel and Senior Management Personnel

Except statutory entitlements for benefits upon termination of their employment in our Company or retirement, no Key Managerial Personnel and Senior Management Personnel has entered into a service contract with our Company pursuant to which they are entitled to any benefits upon termination of employment.

# Contingent and deferred compensation payable to Key Managerial Personnel and Senior Management Personnel

As on the date of this Draft Red Herring Prospectus, there is no contingent or deferred compensation which accrued to our Key Managerial Personnel and Senior Management Personnel for Fiscal 2023, which does not form part of their remuneration for such period.

## Bonus or profit-sharing plan of the Key Managerial Personnel and Senior Management Personnel

Our Company has no bonus or profit-sharing plan in which the Key Managerial Personnel and Senior Management Personnel participate.

# Interest of our Key Managerial Personnel and Senior Management Personnel

Except as details disclosed for Dr. Kalamparambil Varkey Tolin, Managing Director in the section titled "Brief Biographies of Directors" above, none of our Key Managerial Personnel or Senior Management Personnel of our Company have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of their service.

The Key Managerial Personnel and Senior Management Personnel may also be deemed to be interested in the Equity Shares, if any, held by them, and dividend payable to them and other distributions in respect of Equity Shares held by them, if any.

## Changes in the Key Managerial Personnel and Senior Management Personnel in last three years

Except the details mentioned under "Our Management - Changes in the Board in the last three years" on page 249, the details of the changes in the Key Managerial Personnel and Senior Management Personnel of our Company in the last three years are as follows:

Name	Designation	Date of change	Reason of change
Key Managerial Personnel			
Ravi Sharma	Chief Financial Officer	September 4, 2023	Appointment
Umesh Muniraj	Company Secretary & Compliance Officer	October 1, 2023	Appointment
Senior Management Personnel			
Abraham Kuruvilla	General Manager - Administration	January 1, 2024	Appointment
Joseph Varghese	General Manager - Operations	October 1, 2021	Appointment

Name	Designation	Date of change	Reason of change
Praveen Kumar K R	Accounts Officer	June 1, 2022	Appointment
Rani Babu	Manager - Exports Division	September 1, 2022	Appointment
Pareeth K. B	Head – Marketing and Sales	May 2, 2023	Appointment
Eldhose Palackappilly	Manager - Purchases	January 1, 2024	Appointment
Joy			

The attrition rate of our Key Managerial Personnel and Senior Management Personnel remains relatively low within our Company.

## Payment or benefits to the Key Managerial Personnel and Senior Management Personnel

Except as Equity Shares allotted to Key Managerial Personnel and Senior Management Personnel disclosed in "Our Management - Shareholding of the Key Managerial Personnel and Senior Management Personnel" on page 262, no non-salary amount or benefit has been paid or given or is intended to be paid or given to any of our Company's officers and Key Managerial Personnel and Senior Management Personnel within the two preceding years from the date of filing of this Draft Red Herring Prospectus, other than in the ordinary course of their employment.

## **Employee Stock Option Plan**

Our Company does not have any Employee Stock Option Schemes as on date of this Draft Red Herring Prospectus.

## **Other Confirmations**

Our Company has not leased or taken on lease any property from the Key Managerial Personnel or Senior Management Personnel.

None of our Key Managerial Personnel or Senior Management Personnel have availed loans from the Company.

## **OUR PROMOTERS AND PROMOTER GROUP**

#### **Our Promoters**

The Promoters of our Company are:

- 1. Dr. Kalamparambil Varkey Tolin
- 2. Jerin Tolin

As on the date of this Draft Red Herring Prospectus, Dr. Kalamparambil Varkey Tolin and Jerin Tolin together hold 25,541,197 Equity Shares, representing 83.31% of the issued, subscribed and paid-up Equity Share capital of our Company.

For details of the shareholding of our Promoters in our Company, please see the section titled "Capital Structure - "Details of build-up of our Promoters' shareholding" in our Company on page 109.

## **Details of our Promoters**



# DR. KALAMPARAMBIL VARKEY TOLIN

Dr. Kalamparambil Varkey Tolin, aged 53 years, is the Promoter, Chairman and Managing Director of our Company.

For the complete profile of Dr. Kalamparambil Varkey Tolin, along with details of his date of birth, address, educational qualifications, experience in business or employment, position/ posts held in the past, directorships held, other ventures, special achievements and business and financial activities, see "Our Management - Brief biographies of our Directors" on page 243 and section titled "Other ventures of our Promoters" on page 266 below.

Permanent Account Number: ABNPT9804F



#### JERIN TOLIN

Jerin Tolin, aged 46 years, is the Promoter of our Company.

For the complete profile of Jerin Tolin, along with details of her date of birth, address, educational qualifications, experience in business or employment, position/ posts held in the past, directorships held, other ventures, special achievements and business and financial activities, see "Our Management – Brief biographies of our Directors" on page 243 and section titled "Other ventures of our Promoters" on page 266 below.

Permanent Account Number: AIZPT5079P

Our Company confirms that the permanent account number, bank account number, passport number, Aadhar card number and driving license of our Promoters shall be submitted to the Stock Exchanges at the time of filing this Draft Red Herring Prospectus.

#### Other Ventures of our Promoters

Other than as disclosed in this section and in "Our Management - Board of Directors - Other Directorships" on page 241, our Promoters are not involved in any other ventures.

#### **Change in Control of our Company**

There has not been any change in control of our Company in the five years immediately preceding this Draft Red Herring Prospectus. For further details, please refer to "Capital Structure- Details of Build-up of our Promoter's shareholding" on page 109.

# Experience of our Promoter in the business of our Company

Our Promoters have adequate experience in the industry in which our Company conducts its business. For further details please refer to the section titled "Brief biographies of our Directors" in the chapter titled "Our Management" beginning on page 243.

## **Interest of our Promoters**

Our Promoters are interested in our Company to the extent (a) that they are the promoters of our Company; (b) of their respective shareholding in our Company, the shareholding of their relatives and entities in which our Promoters are interested and which hold the Equity Shares, and the dividends payable upon such shareholding, if any; (c) any other distributions in respect of the Equity Shares held by them, their relatives or such entities, if any; (d) of being Directors and Key Managerial Personnel of our Company and the remuneration, benefits and reimbursement of expenses, payable to them as per the terms of their appointment as such, by our Company; and (e) that our Company has undertaken transactions with them, or their relatives or entities in which our Promoters hold shares or have an interest, if applicable. For further details, please see sections titled "Capital Structure", "Our Management" and "Restated Financial Statements –Note No. 38 –Related Party Transactions" on pages 102, 241 and F70, respectively.

Our Promoters may be interested in transactions entered into by our Company with other entities (i) in which our Promoters hold shares, (ii) controlled by our Promoters or (iii) in which they hold directorships or any partnerships in which they are partners. For further details, see "Restated Financial Information – Note 38– Related Party Transactions" on page F70.

Our Promoter(s) are also directors in our Subsidiaries and certain of our Promoter Group entities and Group Companies and may be interested to the extent of receiving sitting fees/ remuneration from such companies. Further, our Promoters may be interested to the extent of their shareholding in our Promoter Group entities and Group Companies and in dividends payable upon such shareholding. For further details, see "Our Management" on page 241.

For details of the shareholding and directorships of our Promoters, please refer to the chapter titled "Capital Structure" and "Our Management" beginning on page 102 and 241, respectively.

Except for our (i) Subsidiaries, (ii) certain Group Companies and Promoter Group companies, namely, Peejay Rubber Industries Private Limited, Toja Tyre and Treads Private Limited and Tolins Tread India Private Limited and (iii) certain Promoter Group entities, namely, Cyrus Traders, Tolins Rubber, Rubber Solutions and Toshma Rubber Products, which have certain common pursuits with the Company and in which our Promoters hold direct or indirect shareholding and/ or directorships, our Promoters do not have any interest in any venture that is involved in any activities similar to those of our Company. However, these businesses of our Promoters do not compete with our Company, and accordingly there is no conflict of interest. Further, our Company and our Promoters will adopt necessary procedures and practices as permitted by law and regulatory guidelines to address any conflict situations if and when they arise. For risks relating to the same, please refer to "Risk Factor – Our Promoters, Promoter Group, Directors, Subsidiaries and Group Companies are in businesses similar to ours and have interests in certain companies, which are in similar businesses to ours, and this may result in potential conflict of interest with us "on page 62.

Our Promoters, Dr. Kalamparambil Varkey Tolin and Jerin Tolin have extended personal guarantees for the Company's term loan and working capital facilities and jointly borrowed certain facilities with the Company. Additionally, they have also mortgaged their personal properties for certain facilities availed by the Company. For further details, refer *"Financial Indebtedness"* on page 324.

Annie Varkey, member of our Promoter Group, has also provided personal guarantees and mortgaged her personal properties for certain loans availed by the Company. Further, she has also jointly borrowed certain loan facilities with the Company. Additionally, Chris Tolin, a member of our Promoter Group has also jointly borrowed a loan with the Company. For further details in relation to loans availed by our Company, please refer to the chapter titled "Financial Indebtedness" on page 324.

Interest in our Company arising out of being a member of a firm or company

No sum has been paid or agreed to be paid to our Promoters or to any firm or company in which our Promoters are interested, in cash or shares or otherwise, by any person, either to induce them to become or to qualify them, as directors or promoters or otherwise for services rendered by our Promoters or by such firm or company, in connection with the promotion or formation of our Company.

*Interest in intellectual property* 

The trademarks used by our Company are registered under the ownership of Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and he is interested in the use of trademarks to promote, advertise, distribute and sell products in India. He has conveyed his no objection to the Company for use of the trademarks *vide* his letter dated June 30, 2015 towards which no consideration is paid or agreed to be paid. For risks related to the same, please refer "Risk Factor - Our trademarks are registered in the name of our Promoter, Dr. Kalamparambil Varkey Tolin. We cannot assure you that he will recall his no objection for the use of such trademarks. Further, any inability to protect our intellectual property or any claims that we infringe on the intellectual property rights of others could have a material adverse effect on us. Any deterioration in the reputation and market perception of our brands, or if our sales and marketing efforts are ineffective, it could adversely affect our sales, profitability and the implementation of our growth strategy" on page 66.

Interest in the property, land, construction of building and supply of machinery of our Company

Except as stated below, our Promoters have no interest, whether direct or indirect, in any property acquired by our Company within the preceding three years from the date of this Draft Red Herring Prospectus or proposed to be acquired by it, or in any transaction by our Company with respect to the acquisition of land, construction of building or supply of machinery, etc.

Our Company purchased plant and machinery in tranches over a period of two years commencing from the year 2020 to 2022 for capacity enhancement, from Cyrus Traders, a member of our Promoter Group, in which both Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and Jerin Tolin, our Promoter and Non Executive Non-Independent Director have equal holding.

Further, except as stated below none of our Promoters have any direct or indirect interest in the properties that our Company is using on a leasehold or rental or leave and license basis.

Our Registered Office has been leased to us by Annie Varkey, member of our Promoter Group pursuant to a Lease Agreement dated October 15, 2019 entered into between Annie Varkey ("Lessor") and our Company ("Lessee"). For further details, please refer "Our Business - Our Properties" on page 226.

## Payment or benefits to our Promoters and Promoter Group during the last two years

Except in the ordinary course of business, shareholding in the Company and the benefits mentioned in the related party transactions as per AS-18 there has been no payment of any amount of benefits to our Promoters or the members of our Promoter Group during the last two years from the date of this Draft Red Herring Prospectus nor

is there any intention to pay or give any benefit to our Promoters or Promoter group as on the date of this Draft Red Herring Prospectus. For further details, please refer to the chapter titled "*Related Party Transactions*" on page 274 of this Draft Red Herring Prospectus.

## **Material Guarantees**

As on the date of this Draft Red Herring Prospectus, our Promoters have not given any material guarantee to any third party with respect to the Equity Shares.

# Details of Companies / Firms from which our Promoter has disassociated in the last three years

Except as mentioned herein, our Promoters have not disassociated themselves from any company/firm during the three years preceding this Draft Red Herring Prospectus.

Name of the Promoter	Name of company or firm from which Promoters have disassociated	Date of disassociation	Reason
Dr. Kalamparambil Varkey Tolin	Kalco Mart Private Limited	November 10, 2023	Dis-investment of shareholding and resignation as director
	Uniglow Healthcare Private Limited	July 7, 2022	Resignation as a director
	Uniglow Healthcare Private Limited	July 11, 2022	Dis-investment of shareholding
	Tolin Rubbers Private Limited	April 1, 2023	Dis-investment of direct shareholding pursuant to our Company acquiring TRPL as a wholly owned subsidiary vide share purchase agreement dated April 1, 2023
Jerin Tolin	Uniglow Healthcare Private Limited	May 28, 2021	Resignation as a director
	Uniglow Healthcare Private Limited	July 11, 2022	Dis-investment of shareholding
	Tolin Rubbers Private Limited	April 1, 2023	Dis-investment of direct shareholding pursuant to our Company acquiring TRPL as a wholly owned subsidiary vide share purchase agreement dated April 1, 2023

## **Relationships between our Promoters**

Names	Relationship
Dr. Kalamparambil Varkey Tolin and Jerin Tolin	Husband and Wife

# **Other Confirmations**

None of our Promoters and members of the Promoter Group have been declared as wilful defaulters or fraudulent borrowers by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past or are currently pending against them.

Our Promoters have not been declared as a Fugitive Economic Offender under Section 12 of the Fugitive Economic Offenders Act. 2018.

None of our Promoters or members of Promoter Group have been debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

Our Promoters and members of the Promoter Group are not and have never been promoters, directors or person in control of any other company, which is debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

There is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority against our Promoters except as stated in section titled "Outstanding Litigation and Material Developments" on page 327.

None of our Promoters or members of Promoter Group's names appear in the list of directors of struck off companies by RoC.

#### **OUR PROMOTER GROUP**

In addition to our Promoters, the following individuals and entities form part of our Promoter Group as on the date of this Draft Red Herring Prospectus, in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations:

### A. Natural persons forming part of the Promoter Group:

The natural persons who are part of our Promoter Group (being the immediate relatives of our Promoters) are as follows:

Name of the Promoter	Name of the Relative	Relationship with the Promoter
	Annie Varkey	Mother
	Jerin Tolin	Spouse
	Toja Rani	Sister
	Toshma Biju Varghese	Sister
	Chris Tolin	Son
Dr. Kalamparambil Varkey Tolin	Cyrus Tolin	Son
	Annie Varkey Mother  Jerin Tolin Spouse  Toja Rani Sister  Toshma Biju Varghese Sister  Chris Tolin Son	Spouse's Mother
	Jose Thomas	Spouse's Father
	Annie Varkey Mother Jerin Tolin Spouse Toja Rani Sister Toshma Biju Varghese Sister Chris Tolin Son  Cyrus Tolin Son Jessamma Jose Spouse's Mother Jose Thomas Spouse's Father Jerly Lijo Spouse's Sister Jenet Renjith Spouse's Sister  Jose Thomas Father Jessamma Jose Mother  Jose Thomas Father Jessamma Jose Mother  Dr. Kalamparambil Varkey Tolin Spouse Jerly Lijo Sister  Chris Tolin Son Cyrus Tolin Son Annie Varkey Spouse's Mother	Spouse's Sister
	Jenet Renjith	Spouse's Sister
	Jose Thomas	Father
	Jessamma Jose	Mother
	Dr. Kalamparambil Varkey Tolin	Spouse
Jerin Tolin	Jerly Lijo	Sister
	Jenet Renjith	Sister
	Chris Tolin	Son
	Cyrus Tolin	Son
	Annie Varkey	Spouse's Mother
	Toja Rani	Spouse's Sister
	Toshma Biju Varghese	Spouse's Sister

# **B.** Entities forming part of the Promoter Group:

# **Companies**

## **Indian Companies**

- 1. Tolins World School Private Limited
- 2. Peejay Rubber Industries Private Limited
- 3. Cyrus Resorts Private Limited
- 4. Quality Mix India Private Limited
- 5. Tolins Tread India Private Limited

- 6. Toja Tyre and Treads Private Limited

- Chris Hotels India Private Limited
   Tolins Technologies Private Limited
   Uniglobe Economic Park Private Limited
   Tolins Pure Foods Private Limited
- 11. Uniglobe Foods Private Limited
- 12. Orma Marble Palace Private Limited
- 13. Safe Boat Trip Private Limited
- 14. Kaula Agro Foods Private Limited

# **Partnership Firms**

- 1. Cyrus Traders
- Tolins Hotels and Resorts

# **Proprietorships**

- 1. Tolins Rubber
- 2. Rubber Solutions
- 3. Toshma Rubber Products

#### **Trusts**

Tolins World School Foundation

#### **OUR GROUP COMPANIES**

In terms of the SEBI ICDR Regulations, the term "group companies", includes (i) such companies (other than promoters and subsidiaries) with which the relevant issuer company had related party transactions, during the period for which financial information is disclosed in this Draft Red Herring Prospectus, as covered under applicable accounting standards (i.e., Ind AS 24 issued by the Institute of Chartered Accountants of India), and (ii) any other companies considered "material" by the Board.

Accordingly, our Board in its meeting held on January 31, 2024 has noted that, in accordance with the SEBI ICDR Regulations, 'group companies' of our Company shall mean and include (i) all such companies (other than our Subsidiaries) with which the Company had related party transactions during the period covered in the Restated Financial Information included in the Draft Red Herring Prospectus, as covered under the applicable accounting standards, shall be considered as 'group companies' of the Company in terms of the SEBI ICDR Regulations and (ii) such other companies as considered material by our Board. Pursuant to the aforesaid resolution, our Board has approved that other than companies with which there were related party transactions as disclosed in the Restated Financial Statements for the six months period ended September 30, 2023 (on a consolidated basis) and the for Fiscal 2023, 2022 and 2021 (on a standalone basis), there are no other group companies of our Company.

Based on the parameters outlined above, our Board has identified 11 group companies as on the date of this Draft Red Herring Prospectus, the details of which are set forth below:

- 1. Toja Tyre and Treads Private Limited
- 2. Tolins Pure Foods Private Limited
- 3. Uniglobe Foods Private Limited
- 4. Uniglobe Economic Park Private Limited
- 5. Quality Mix India Private Limited
- 6. Peejay Rubber Industries Private Limited
- 7. Tolins Technologies Private Limited
- 8. Tolins Tread India Private Limited
- 9. Tolins World School Private Limited
- 10. Safeboat Trip Private Limited
- 11. Kalco Mart Private Limited

## **Details of our Group Companies**

#### I. Top five Group Companies

In terms of the SEBI ICDR Regulations, the following financial information in relation to our top five Group Companies (based on turnover) for the previous three financial years, extracted from its audited financial statements (as applicable) is available on our website at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>.

- i) reserves (excluding revaluation reserve);
- ii) sales;
- iii) profit after tax;
- iv) earnings per share;
- v) diluted earnings per share; and
- vi) net asset value.

Sr. No	Name	Registered Office Address
1.	Toja Tyres & Treads Private	No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala - 683
	Limited	574, India
2.	Tolins Pure Foods Private Limited	1/47, 2 <sup>nd</sup> Floor, M.C. Road, Mattoor, Kalady, Ernakulam,
		Kerala - 683 574, India
3.	Uniglobe Foods Private Limited	27/1153, Main Avenue, Panampilly Nagar Opposite Kairali
		Apartments, Ernakulam – 682 037, Kerala, India

4.	Uniglobe Economic Park Private	X/442, Muthalamada Govindapuram P O, Palakkad, Palakkad,
	Limited	Kerala -678507, India
5.	Quality Mix India Private Limited	No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala 683
		574, India

## **II. Other Group Companies**

Details of our other Group Companies are as follows:

Sr. No	Name	Registered Office Address				
1.	Peejay Rubber Industries Private	No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala – 683				
	Limited	574, India				
2.	Tolins Technologies Private	125/3, SM Complex Palakkad Main ROA, Marapalam,				
	Limited	Madukkarai P.O, Coimbatore, Tamil Nadu - 641 105, India				
3.	Tolins Tread India Private Limited	No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala – 683				
		574, India				
4.	Tolins World School Private	No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala – 683				
	Limited	574, India				
5.	Safeboat Trip Private Limited	No. 1/47, M C Road, Kalady, Ernakulam, Aluva, Kerala – 683				
		574, India				
6.	Kalco Mart Private Limited	1/540, Railway Station Junction, Karukutty, Ernakulam,				
		Kerala - 683 576, India				

#### Litigations which has material impact on our Company

As on date of this Draft Red Herring Prospectus, our Group Companies are not involved in any pending litigations which have a material impact on our Company. For details, see "Outstanding Litigation and Material Developments - Material Litigations involving Group Companies" on page 330 of this Draft Red Herring Prospectus.

#### Nature and extent of interest of Group Companies

As on the date of this Draft Red Herring Prospectus, our Group Companies do not have any interest in the promotion or formation of our Company.

## Interest in Properties

Our Group Companies are not interested in the properties acquired by our Company in the three years preceding the filing of this Draft Red Herring Prospectus or proposed to be acquired by our Company.

Interest in transactions for acquisition of land, construction of building and supply of machinery

Our Group Companies are not interested in any transactions for acquisition of plant, construction of building or supply of machinery.

For further details, please refer "Restated Financial Statements – Note No. 38 – Related Party Transactions" on page F70.

## Common Pursuits between our Group Companies and our Company

Peejay Rubber Industries Private Limited, Toja Tyres & Treads Private Limited and Tolins Tread India Private Limited are authorised by their constitutional documents to engage in a similar line of business as that of our Company and accordingly there are certain common pursuits amongst our Group Companies and our Company. However there is no conflict of interest among our Group Companies and Company and our Company will adopt necessary procedures and practices as permitted by law and regulatory guidelines to address any conflict situations if and when they arise. For further details, please refer "Restated Financial Statements – Note No. 38 – Related Party Transactions" on page F70. For risks related to conflict of interest, refer "Risk Factor – Our Promoters,

Promoter Group, Directors, Subsidiaries and Group Companies are in businesses similar to ours and have interests in certain companies, which are in similar businesses to ours, and this may result in potential conflict of interest with us "on page 62.

# Related Business Transactions within the group and significance on the financial performance of our Company

Except in the ordinary course of business and other than the transactions disclosed in the section "Restated Financial Statements – Note No.38 - Related Party Transactions" on page F70, there are no other business transactions between our Company and Group Companies which are significant to the financial performance of our Company.

#### **Business interests or other interests**

Other than the transactions disclosed in the section titled "*Restated Financial Statements – Note No. 38 – Related Party Transactions*" on page F70, our Group Companies do not have any business interest in our Company.

#### **Utilisation of Offer Proceeds**

As on the date of this Draft Red Herring Prospectus, there are no material existing or anticipated transactions in relation to utilisation of the Offer Proceeds with our Group Companies.

#### **Other Confirmations**

As on the date of this Prospectus, the securities of our Group Companies are not listed on any stock exchange, and, therefore, there are no investor complaints pending against them.

Further, our Group Companies have not made any public or rights issue (as defined under the SEBI ICDR Regulations) of securities in the three years preceding the date of this Draft Red Herring Prospectus.

# RELATED PARTY TRANSACTIONS

For details of the related party transactions, during the six months period ended September 30, 2023 on a consolidated basis and for details of the related part transaction for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021, on a standalone basis, refer "Restated Financial Statements – Note 38 – Related Party Transactions" on page F70.

#### DIVIDEND POLICY

The declaration and payment of dividends is recommended by our Board and approved by our Shareholders, at their discretion, subject to the provisions of our Articles of Association, and applicable laws including the Companies Act read with rules made thereunder. In addition, declaration and payment of dividends would be subject to our Company's dividend policy, adopted by our Board on January 29, 2024 ("**Dividend Distribution Policy**").

The dividend, if any, will depend on a number of factors, including but not limited to the growth of our Company, the cash flow position of our Company, accumulated reserves, business cycles, economic environment, changes in the government policies, industry specific rulings and regulatory provisions and other factors considered relevant by our Board. We may retain all our future earnings, if any, for use in the operations and expansion of our business. For details in relation to risks involved in this regard, see "Risk Factors - Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements" on page 76.

In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under the loan or financing arrangements our Company may enter into to finance our fund requirements for our business activities.

We have not declared any dividends in the three Fiscals immediately preceding the filing of this Draft Red Herring Prospectus. Further, our Company has not declared any dividend in Fiscal 2023, and until the date of filing of this Draft Red Herring Prospectus.

# SECTION – V FINANCIAL INFORMATION

# RESTATED FINANCIAL INFORMATION

Sr. No	Particulars	Page No.
1.	Restated Ind AS Summary Financial Information	F1-F82

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# INDEPENDENT AUDITOR'S EXAMINATION REPORT ON RESTATED IND AS SUMMARY FINANCIAL INFORMATION

To,
The Board of Directors of
Tolins Tyres Limited (formerly known as Tolins Tyres Private Limited),
No.1/47, M C Road,
Kalady, Ernakulam,
Aluva - 683574,Kerala

- 1. examined the attached Restated Ind AS Summary Financial (as defined hereinafter) of Tolins Tyres Limited (Formerly known as Tolins Tyres Private Limited) ("the Company" or "the issuer"), and its wholly owned subsidiaries (the Company and the subsidiary together "the group") comprising the Restated Consolidated Ind AS Summary Statement of Assets and Liabilities as at September 30, 2023, and Restated Standalone Ind AS Summary Statement of Assets and Liabilities for the Financial Year ended on March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Summary Statements of Profit and Loss (including other comprehensive income) for the period ended September 30, 2023, and Restated Standalone Summary Statement of Profit and Loss (including other comprehensive income the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the period ended September 30, 2023 and Restated Standalone Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021, the Summary Statement of Significant Accounting Policies, and other explanatory information (collectively, the "Restated Ind AS Summary Financial Information"), as approved by the Board of Directors of the Company at their meeting held on 31st January, 2024 for the purpose of inclusion in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus/ ("DRHP/RHP/Prospectus") prepared by the Company in connection with its proposed Initial Public Offer of equity shares ("IPO") prepared in terms of the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended (the 'Act');
  - b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the 'ICDR Regulations'); and
  - c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ('ICAI') (the 'Guidance Note')
- The Company is exempted from making consolidated financial statements for the financial year ended March 31, 2023, financial year ended March 31, 2022 and financial year ended March 31, 2021, since the Company does not have any subsidiaries during such periods.
- 3. The Company's Board of Directors is responsible for the preparation of Restated Ind AS Summary Financial Information for the purpose of inclusion in the DRHP to be filed with the Securities and Exchange Board of India ("SEBI"), the stock exchanges where the equity shares of the Company are proposed to be listed ("Stock Exchanges") and the Registrar of Companies, Ernakulam ("ROC"), in connection with the proposed IPO. The Restated Ind AS Summary Financial Information has been prepared by the management of the Company on the basis of preparation stated in Note 2.1 to the Restated Ind AS Summary Financial Information.

### **Chartered Accountants**



- 4. The preparation of the Restated Ind AS Summary Financial Information is the responsibility of the management of the Company ('Management') for the purpose set out above. The Management's Responsibility includes designing, implementing and maintenance of adequate internal financial controls relevant to the preparation and presentation of the Restated Ind AS Summary Financial Information. The Management is also responsible for identifying and ensuring that the Company complies with the Act, Rules, ICDR Regulations and Guidance Note.
- 5. We have examined the Restated Ind AS Summary Financial Information taking into consideration:
  - a) the terms of reference and terms of our engagement agreed upon with the Company vide our engagement letter dated 25<sup>th</sup> November 2023 in connection with the proposed IPO of equity shares of the Company;
  - b) the guidance note also requires that we comply with the ethical requirements of code of ethics issued by the Institute of Chartered Accountants of India:
  - c) concepts of test checks & materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Ind AS Summary Financial Information; and
  - d) the requirements of Section 26 of the Act and the ICDR Regulations.

Our work was performed solely to assist the Board of Directors in meeting their responsibilities in relation to the compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the proposed IPO.

- These Restated Ind AS Summary Financial Information have been compiled by the Management from:
  - a) Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements of the Group reported by us for the period ended September 30, 2023, prepared in accordance with recognition and measurement principles under Indian Accounting Standard (Ind AS) 34 "Interim Financial Reporting", specified under section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of Directors at their meeting held on 31st January 2024.
  - b) Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company reported by us as at and for the financial year ended March 31, 2023 prepared in accordance with Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India and for compliance with requirements of ICDR regulations, which have been approved by the Board of Directors at their meeting held on 31st January 2024.
  - c) Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company reported by us as at and for the financial year ended March 31, 2022 and March 31, 2021 prepared in accordance with Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on 31st January 2024.
  - d) Audited Financial Statements of the Company for the Fiscal 2023, 2022 and 2021, which were prepared in accordance with accounting principles generally accepted in India ("IGAAP") including the Companies (Accounting Standards) Rules 2006 (as amended) specified under Section 133 of the Act read with Companies (Accounts) Rules 2014 (as amended), which have been audited and reported by erstwhile Statutory Auditor P T Joseph and Co.

## **Chartered Accountants**



Up to the financial year ended March 31, 2023, March 31, 2022 and March 31, 2021 the Company prepared its financial statements in accordance with accounting standards notified under Section 133 of the Companies Act, 2013, read together with paragraph 7 of Companies (Accounts) Rule, 2014 ("Indian GAAP" or "Previous GAAP") due to which the special purpose Ind As financial statements were prepared for such periods.

The Special Purpose Standalone Ind AS Summary Financial Statements as at and for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 have been prepared after making suitable adjustment to the accounting heads from their IGAAP values following accounting policies and accounting policy choices (both mandatory exceptions and optional exemptions availed as per Ind AS 101) and as per presentation, accounting policies and grouping /classifications, so that such financial statements are in compliance with Companies (Indian Accounting Standards) Rules 2015.

- 7. We have audited the special purpose standalone Ind AS summary financial statements of the Company for the year ended March 31, 2023 prepared by the Company in accordance with Companies (Indian Accounting Standards) Rules 2015 for the limited purpose of complying with the requirement of getting its financial statements audited by an audit firm holding a valid peer review certificate issued by the "Peer Review Board" of the ICAI as required by ICDR Regulations in relation to proposed IPO. We have issued our report dated 31st January 2024 on these special purpose Ind AS summary financial statement to the Board of Directors who have approved these in their meeting held on 31st January 2024.
- 8. For the purpose of our examination, we have relied on:
  - Auditors' reports issued by us dated 31<sup>st</sup> January 2024 on the special purpose interim consolidated Ind AS summary financial statements as at and for the six months period ended September 30, 2023 as referred above;
  - b) Auditors' reports issued by us dated 31<sup>st</sup> January 2024 on the special purpose interim standalone Ind AS summary financial statements as at and for the six months period ended September 30, 2023 as referred above;
  - c) Auditors' reports issued by us, dated 31st January 2024 on the special purpose standalone Ind AS summary financial statements as at and for the financial year ended 31 March 2023 as referred above;
  - d) Auditors' reports issued by us, dated 31<sup>st</sup> January 2024 on the special purpose standalone Ind AS summary financial statements as at and for the financial years ended 31 March 2022 and 31 March 2021 as referred above;
  - e) Auditors' reports issued by P T Joseph & Co, on the standalone financial statements for the Fiscal 2023, 2022 and 2021 prepared in accordance with Indian GAAP including the Companies (Accounting Standards) Rules 2006 (as amended) specified under Section 133 of the Act read with Companies (Accounts) Rules 2014 (as amended), as referred above;
  - f) Auditors' report issued by A G S V & Co, dated 31<sup>st</sup> January 2024 on the special purpose standalone Ind AS interim summary financial statements of the subsidiary of the Company (Tolin Rubbers Private Limited) for period ended September 30, 2023;
  - g) Auditors' report issued by P P B N & Co, dated 31<sup>st</sup> January 2024 on the special purpose standalone Ind AS interim summary financial statements of the subsidiary of the Company (Tolins Tyres LLC One Person) for period ended September 30, 2023;

#### **Chartered Accountants**



9. As indicated in our audit reports referred above, we did not audit the financial statements of two subsidiaries included in the Group as of and for the period ended September 30, 2023, included in the Group whose share of total assets, total income and net cash inflows / (outflows), before consolidation adjustments, included in the consolidated financial statements, for the relevant period is tabulated below:

In INR millions

D	As at and for the period ended September 30, 2023					
Particulars	Tolins Tyres LLC (One Person)	Tolin Rubbers Private Limit				
Total Assets	156.95	394.18				
Total Income	151.89	450.09				
Net cash(outflows)/inflows	2.14	(11.91)				

10. The subsidiaries of the Company, which have been audited by other auditors as mentioned below, and whose reports have been furnished to us by the Company's management, and our opinion on the Restated Consolidated Ind AS summary Financial Information, in so far as it relates to the amounts and disclosures included in respect of these components, is based solely on the reports of these auditors:

Name of subsidiary	Name of the Auditor	Period of their Audit	Country of incorporation of the subsidiary		
Tolins Tyres LLC (One Person) PPBN & Co		Six month period involving 01 April 2023 to 30 September 2023	United Arab Emirates		
Tolin Rubbers Private Limited	A G S V & Associates	Six month period involving 01 April 2023 to 30 September 2023	India		

Our opinion on the Restated Consolidated Ind AS summary Financial Information is not modified in respect of the matters above.

- 11. The other auditors of the subsidiaries, as mentioned in para 10, have examined the restated standalone financial information of respective entities included in the Restated Ind AS Summary Financial Information for the respective period and have confirmed that the Restated Standalone Information of respective entities:
  - have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the six month period ended 30<sup>th</sup> September 2023
  - b) does not contain any qualification requiring adjustments;
  - c) have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note.

## **Chartered Accountants**



- 12. Based on our examination and according to the information and explanations given to us as at and for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 and for the period ended September 30, 2023, and also as per the reliance placed on the examination reports submitted by other auditors as at and for the period ended September 30, 2023 in respect of the Company's subsidiaries, we report that Restated Ind AS Summary Financial Information;
  - a) has been prepared after incorporating adjustments for the changes in accounting policies, material error and regrouping /reclassifications retrospectively in the financial statements for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 to reflect the same accounting treatment as per accounting policies and grouping /classifications followed as at and for the period ended September 30, 2023;
  - b) does not contain any qualifications requiring adjustments. However, items relating to emphasis of matter and those qualifications included in the annexure to the auditors' report issued under Companies (Auditor's Report) Order, 2016, issued by the Central Government of India in terms of sub section (11) of section 143 of the Act, both of which do not require any corrective adjustment in the Restated Ind AS Summary Financial Information have been disclosed in Note 44.4 to the Restated Financial Information;
  - does not require any adjustment for modification as there is no modification in the underlying Audit reports;
  - d) The emphasis of matter paragraphs included in the auditors' report on the financial statements which does not require any corrective adjustments to the Restated Consolidated Summary Statements, are as follows:

Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements of the Group for period ended September 30, 2023:

The Special purpose Interim Consolidated Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Interim Consolidated Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Audited Special Purpose Interim Standalone Ind AS Summary Financial Statements of the Company - September 30, 2023 :

The Special purpose Interim Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Interim Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

# **Chartered Accountants**



Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company March 31, 2023 :

The Special purpose Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company March 31, 2022 and March 31, 2021 :

The Special purpose Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

- has been prepared in accordance with the Act, ICDR Regulations, the Guidance Note and the SEBI Letter.
- 13. The Restated Ind AS Summary Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the special mentioned in paragraph 8 above.
- This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports 14. issued by us or by other firms of Chartered Accountants, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- We have no responsibility to update our report for events and circumstances occurring after the date of 15. this report.
- Our report is intended solely for use of the Management and for inclusion in the offer documents to be filed 16. with SEBI, relevant Stock Exchanges where the equity shares are proposed to be listed and the relevant Registrar of Companies in India, in connection with the IPO. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come into without our prior consent in writing.

For Krishnan Retna & Associates

**Chartered Accountants** 

Firm's Registration No. 001536S

Nikhil R Kumar

Membership No. 231162

Date: 31-January-2024 Place: Thiruvananthapuram

UDIN: 2423116 BK 6 Spar-201, Nandini Garden, Fort, Thiruvananthapuram - 695 023 Ph: 0471-2476356 E-mail: trivandrum@krishnanretna.com

Branches: Nagercoil, Chennai

## PART-I BALANCE SHEET

Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)
CIN - U25119KL2003PLC016289

Restated Ind AS Summary Statement of Assets and Liabilities (All amounts in Rs. Millions except as otherwise stated)



Particulars	Note	Consolidated		Standalone	
	No.	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
A ASSETS					
1 Non-Current Assets					
(a) Property, Plant and Equipment	3	246.00	191.73	122.14	133.69
(b) Capital Work in Progress	4	9.48	-	81.75	68.46
(c) Right of Use of Assets	5		- 2	1	
(d) Goodwill	6	209.40	2.1	-	1
(e) Other Intangible Assets	7	0.65	0.75	0.95	-
(f) Financial Assets			1000		
(i) Investments	7.1	2		1.5	
(ii) Other Financial Assets	8	9.16	5.01	4.17	3.36
(g) Deferred Tax Assets (net)	8.1	6.14	0.11	1.01	0.00
(h) Other Non Current Assets	9	0.09	0.09	0.09	0.09
Total non-current assets (a)	"	480.92	197.69	210.11	205.60
2 Current Assets		400.02	157.05	210.11	200.00
(a) Inventories	10	670.27	369.58	225.17	144.12
ATT STATE OF THE S	10	670.27	305.30	223.17	144.12
(b) Financial Assets :-	4.2		****	****	074.00
(i) Trade Receivables	11	469.23	238.29	368.54	371.33
(ii) Cash and Cash Equivalents	12	11.27	3.76	4.68	4.01
(iii) Bank Balance other than (iii) Above	13	17.76	4.32	7.03	3.14
(iv) Others Financial Assets	14	14.41	10.92	11.00	8.90
(c) Current Tax Assets (net)	15	*			
(d) Other Current Assets	16	44.36	13.68	164.89	142.51
Total current assets (b)		1,227.30	640.55	781.31	674.01
Total assets (a+b)		1,708.22	838.24	991.42	879.61
B EQUITY AND LIABILITIES		11000			
Equity					
(a) Equity Share Capital	17	50.00	50.00	14.00	9.00
(b) Instrument Entirely in the Nature of Equity	17.1	404.74			
(c) Other Equity	18	271.93	144.23	94.25	87.85
(d) Non Controlling Interest	100				
Total equity (a)	1	726.67	194.23	108.25	96.85
Liabilities		No. of the last of	10000	C100	
1 Non-Current Liabilities					
(a) Financial Liabilities : -					
(i) Borrowings	19	134.46	130.97	150.69	140.31
(b) Provisions	20	3.18	1.03	0.84	0.80
(c) Deferred Tax Liabilities (net)	20.1	5.10	1,00	0.04	0,00
(d) Other Non Current Liabilities	21	0.10	0.10	0.10	0.10
Total non-current liabilities (b)	21	137.74	132.10	151.63	141.21
A. U. C.		131.14	132.10	101.00	141,21
2 Current Liabilities					
(a) Financial Liabilities : -	20	224.00	222.22	222.00	
(i) Borrowings	22	669.43	339.32	338.03	322.24
(ii) Trade Payables	23		2.00		
(a) Total O/s Dues Of MSME			9.20		
(b) Total O/s Dues Of Creditors Other than MSME	100	91.84	123.05	387.08	311.15
(iii) Other Financial Liabilities	24	11.10	19,80	2.51	6.43
(b) Other Current Liabilities	25	26.03	1.81	1.61	1.19
(c) Provisions	26	0.09	0.09	0.08	0.06
(d) Current Tax Liabilities (net)	27	45.32	18.64	2.23	0.48
Total current liabilities (c)		843.81	511.91	731.54	641.55

2 notes)

As per our report of even date for Krishnan Retna & Associates **Chartered Accountants** 

Firm's Registration No. 001536S

for and on behalf of the board of directors of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)

Managing Director DIN :00381218

niraju Umesh Company Secretary M.No A72122

CHARTERED ACCOUNTANTS

Sankarakrishnan Ramal

Whole-Time Director DIN: 00078459

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Director DIN: 00412851

Chief Financial Officer

Nikhil R Kumar

Date : 31 Place: Thiruvanantha puren

UDIN :

PART-II PROFIT AND LOSS ACCOUNT Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited) CIN - U25119KL2003PLC016289



Restated Ind AS Summary Statement of Profit and Loss (All amounts in Rs. Millions except as otherwise stated)

	Particulars		Consolidated		Standalone	
		Note No.	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
1 Revenu	e from Operations	28	880.20	1,182.46	1,133.65	1,058.91
2 Other I	ncome	29	2.89	14.33	10.21	10.26
3 Total In	come (1+2)	11.00	883.09	1,196.79	1,143.86	1,069.1
4 Expens	es					
	ost of Raw Material Consumed	30	761.77	1,007.62	992.46	924.27
	rchases of Stock-in-Trade	31				-
(C) Cr	nanges in inventories of Finished Goods, Work-in-Progress and	32				
100	ock-in-Trade	320	(184.19)	(61.97)	(43.44)	(19.43
	nployee Benefits Expenses	33	26.78	33.20	36.50	22.5
25-35-3	nance Costs	34	57.06	50.52	42.96	38.06
	preciation and Amortisation Expenses	34.1	12.92	16.14	19.62	19.59
1	her Expenses	35	57.94	81.01	87.22	75.08
	rpenses	00	732.28	1,126.52	1,135.32	1,060.09
and the first of the control of			150.81	70.27	8.54	9.08
Service of the Control of the Contro	(Loss) Before Exceptional & Extraordinary Items and Tax (3-4)		130.61	10.21	0.34	5.00
	onal Items		450.04	70.27	8.54	9.08
Philippin William Co.	(Loss) Before Extraordinary Items and Tax (5 - 6)		150.81	70.27	8.54	2100
	finary Items		450.04	70.07	251	
The second of	(Loss) Before Tax (7 + 8)		150.81	70.27	8.54	9.08
0 Tax Exp			22.50	20.00		
	rrent Tax		30.36	19,47	3.27	1.56
	ferred Tax		(5.71)	0.88	(1.04)	(0.13
	ax Expenses		24.65	20.35	2.23	1.43
1 Profit /	(Loss) for the year from continuing operations (9-10)		126.16	49.92	6.31	7.65
2 Profit / (	Loss) from discontinuing operations					
3 Tax exp	ense of discontinuing operations					
4 Profit /	(Loss) from Discontinuing operations after tax (12-13)					
15 Profit /	(Loss) for the period (11-14)		126.16	49.92	6.31	7.65
6 Other c	omprehensive Income :					
I. Items	that will not be reclassified subsequently to Profit or Loss:					
i. Reme	asurement of defined employee benefit plans (Assets) / Liabilities			0.08	0.13	
Incom	e tax relating to items that will not be reclassified to Profit or Loss			(0.02)	(0.04)	-
1500	Total - I			0.06	0.09	
II.Items	that will be reclassified subsequently to Profit or Loss;					
i.Exchar	nge differences in translating the financial statement of foreign operations		1.49	-	-	-
Income	e tax relating to items that will be reclassified to Profit or Loss				-	
1 2 2 2 2	Total - II		1.49	•		
Total	other comprehensive income = (I+II)		1.49	0.06	0.09	
7 Total co	emprehensive income for the period (15+16)		127.65	49.98	6.40	7.65
				100		
8 Profit /	(Loss)		126.16	49.92	6.31	7.65
Attributa	ble to:			1.00		
Equity	holders of the parent		126.16	49.92	6.31	7.65
	ontrolling interest				-	
	omprehensive Income/(Loss)		1.49	0.06	0.09	2
A 400 A 50	table to :		1,000	7.75	3275	
Equity	holders of the parent		1.49	0.06	0.09	
1000	ontrolling interest		1000	-	200	
	ther comprehensive Income/(Loss) for the period		127.65	49.98	6.40	7.65
	table to					
1,325,3092	holders of the parent		127.65	49.98	6.40	7.65
	ontrolling interest		127.00	45.55	0.40	7.00
	s / (Loss) per Equity share :					
	sic EPS	37.1.ii	4.29	2.55	0.35	0.43
10.3	uted EPS	37.1.11	4.29	2.55	0.35	0.43
	the statement should be read with the basis of preparation, significant					

The above statement should be read with the basis of preparation, significant accounting policies and notes forming part of the Financial Information (refer 1-2 notes)

As per our report of even date for Krishnan Retna & Associates

for and on behalf of the board of directors of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Li

No. 001536S

Managing Director DIN :00381218

Sankarakrishnan Ran Whole-Time Director DIN: 00078459

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Director DIN: 00412851

Nikhil R Kumar Membership No. 231162

Company Sec M.No A72122

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Ravi Sharma

Date : Place : UDIN :

Date : Place :

CHARTERED ACCOUNTANTS

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# PART-III CASH FLOW STATEMENT Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited) CIN - U25119KL2003PLC016289

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Restated Ind AS Summary Statement of Cash Flows

Particulars	1 1	Consolidated		Standalone	Local Co.
	Note. No	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
1.Cash Flow from Operating Activities :			4144		
Profit / (Loss) before tax		150.81	70.27	8.54	9.08
(A) Adjustments For	100	2000	Sec. and	40.40	
Interest on fixed deposits	29	(0.31)	(1,35)	(0.54)	(0.20
Finance cost	34	56.90	36,91	30.12	24.16
Depreciation	34.1	12.92	16.14	19.62	19.59
Translation from foreign operations		0.16	4		7
Unrealised foreign exchange loss/(gain) (net)		1.88	2.73	0.90	4.57
Operating profit before working capital changes Total-I		222.36	124.70	58.64	57.21
(B) Adjustments For :					
(Increase)/Decrease in non current other financial assets	8	1,71	(0.84)	(0.80)	0.87
(Increase)/Decrease in other non current assets	9	2.34	(0.0.1)	(/	-
(Increase)/Decrease in current inventories	10	(204.99)	(144.41)	(81.05)	(49.41
(Increase)/Decrease in current trade receivables	11	(20.80)	127.52	1.89	6.74
(Increase)/Decrease in current other financial assets	14	(1.71)	0.08	(2.10)	0.01
(Increase)/Decrease in other current assets	16	(42.62)	151.21	(22.38)	(124.53
Increase/(Decrease in other current assets	20	(42.02)	0.19	0.04	0.80
	21		0.13	0.04	(0.06
Increase/(Decrease) in other non current liabilities	23	(28.77)	(254.83)	75.94	93.39
Increase/(Decrease) in current trade payables	24	(13.73)	17.29	(3.92)	1.66
Increase/(Decrease) in current other financial liabilities	25	(13.73)	0.20	0.42	0.11
Increase/(Decrease) in current liabilities	26	(4.93)	0.20	0.14	0.06
Increase/(Decrease) in current provisions  Changes in working capital (Increase) / Decrease  Total-II	20	(326.81)	(103.50)	(31.84)	(70.36
			21.21	26.79	(13.16
Cash generated from operations Gross Total (I+II)		(104.45)			
Income tax paid		1	(3.05)	(1.50)	(1.33
Net cash from operating activities Total-A		(106.61)	18.16	25.30	(14.49
2.Cash flow from Investing Activities :		Co.		7.3	
(Purchase)/ Sale of property, plant & equipment	3	36.01	(85.53)	(8.02)	(24.05
Changes in capital work in progress	4	(9.48)	81.75	(13.30)	(68.46
(Purchase)/ Sale of other intangible assets	7	100	-	(1.00)	
Increase / (Decrease) from term deposits & other bank balances	13	(2.66)	2.71	(3.89)	0.32
Interest received	29	0.31	1.35	0.54	0.20
Net cash out flow from investing activities Total-B		24.16	0.27	(25.66)	(91,99
3.Cash Flow from Financing Activities :					
Proceeds from increase in share capital	17	1.2	36.00	5.00	
Increase/(Decrease) in non current borrowings	19	(20.73)	(19.72)	10.37	38.80
Increase/(Decrease) in current borrowings	22	150.63	1.28	15.79	92.08
Interest paid	34	(56.90)	(36.91)	(30.12)	(24.16
Net cash(Out flow)/Inflow from financing activities Total-C		73.00	(19.35)	1.04	106.72
Increase/(Decrease) in cash & cash equivalents Total=A+B+C		(9.45)	(0.92)	0.67	0.24
Reconciliation of Cash and Cash Equivalents with Balance Sheet:		C0.00	7.22	2553	1000
Opening cash and cash equivalents		20.72	4.68	4.01	3.77
Closing cash and cash equivalents	100	11.27	3.76	4.68	4.01
Increase/(Decrease) in cash equivalents		(9.45)	(0.92)	0.67	0.24

This statement is prepared as per Ind AS 7 prescribed by The Institute of Chartered Accountants of India.

As per our report of even date for Krishnan Retna & Associates Chartered Accountants for and on behalf of the board of directors of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)

Firm's Registration No. 001536S

Nikhil R Kumar

Membership No. 231162

Date :
Place :

Partner

UDIN :

CHARTERED ACCOUNTANTS

Kalamparambil Varkey Tolin Managing Director DIN :00381218

Muniraju Umesh Company Secretary M.No A72122

Date : Place : Sankarakrishnan Ramalingam Whole-Time Director

Whole-Time Director DIN: 00078459 Jerin Tolin Director DIN: 00412851

> Ravi Sharma Chief Financial Officer



Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)
CIN - U25119KL2003PLC016289
Restated Ind AS summary statement of changes in equity
(All amounts in Rs. Millions except as otherwise stated)

#### Note 17.1 :Statement of changes in equity

#### (a) Equity share capital

Particulars	As at 30th September 2023		As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
17.77	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount
Balance at the beginning of the reporting period / year	5,00,000,00	50.00	1,40,000.00	14.00	90,000.00	0.90	90,000.00	9.00
Changes in equity share capital during the period / year		+ 1	3,60,000.00	36.00	40,000.00	4.00	75,000,000	
Restated shares					0.00			
Balance at the end of the reporting period / year	5,00,000.00	50.00	5,00,000.00	50.00	1,30,000.00	4.90	90,000.00	9.00

#### (b) Instruments entirely in the nature of equity

Particulars	As at 30th Se	As at 30th September 2023		As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount	
Nature of equity shares	34,30,025,00	404.75						-	

#### (c) Other Equity

Particulars	As at 30th September 2023 Amount	As at 31st March 2023 Amount	As at 31st March 2022 Amount	As at 31st March 2021 Amount
Profit for the period / year	126.21	49.92	6.31	7.65
Comprehensive income for the year ended (net of tax)	1.64	0.06	0.09	7.55
Total comprehensive income for the year ended	271.93	144.24	94.26	87.85

i. Retained earnings represents undistributed profits of the Company which can be distributed to its equity shareholders in accordance with the provisions of the Companies Act, 2013.

ii. The above statement should be read with the basis of preparation, significant accounting policies and notes forming part of the Financial Information.

iii. The above Statement should be read with the Significant accounting policies and explanatory notes to Restated Ind AS Summary financial statements Adjustment to Audited financial statements.

iv. Above number of shares are presented in absolute.

v. Equity shares are being issued on account of purchase consideration for acquisition of two wholly owned subsidiaries.

As per our report of even date for Krishnan Retna & Associates Chartered Accountants Firm's Registration No. 001536S

1/

Nikhil R Kumar Partner Membership No. 231162

Date : Place : UDIN :



for and on behalf of the board of directors of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)

Kalamparambil Varkey Tolin Managing Director DIN :00381218

Muniraju Umesh Company Secretary M.No A72122

Date : Place : Sankarakrishnan Ramalingam Whole-Time Director DIN: 00078459

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Ravi Sharma Chief Financial Officer

Jerin Tolin

DIN: 00412851

Director



# 1 Corporate Information:

Tolins Tyres Limited [Formerly known as Tolins Tyres Private Limited] ("the Holding Group together with its subsidiaries hereafter refer to as "the Group") is a public limited company domiciled and incorporated in India under the Companies Act, 1956 vide CIN No. U25119KL2003PLC016289 and incorporated on 10th of July 2003. The registered office of the Group is located at No. 1/47, MC Road, Kalady, Ernakulam, Kerala - 683574 India. The Group is primarily engaged in the manufacture of rubber tyres for various vehicle.

Pursuant to a special resolution passed in the extraordinary general meeting of the shareholders of the Group held on 1st January 2024, the Group has converted from a Private Limited Company to a Public Limited Company and consequently, name of the Company has changed to Tolins Tyres Limited pursuant to fresh certificate of incorporation issued by ROC on 26th January 2024.

# 2 Significant Accounting Policies:

This note provides a list of the significant accounting policies adopted in the preparation of these Financial Statements. These policies have been consistently applied to all the years/ six months presented, unless otherwise stated.

# 2.1 Basis of preparation and presentation of Restated Ind AS Summary Financial Statements :

# (i) Basis of preparation

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- The Restated Ind AS Summary Financial Statements of the Group comprising of the Restated Consolidated Ind AS Summary Statement of Assets and Liabilities as at September 30, 2023, and Restated Standalone Ind AS Summary Statement of Assets and Liabilities for the Financial Year ended on March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Summary Statements of Profit and Loss (including other comprehensive income) for the period ended September 30, 2023, and Restated Standalone Summary Statement of Profit and Loss (including other comprehensive income the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the period ended September 30, 2023 and Restated Standalone Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021, the Summary Statement of Significant Accounting Policies, and other explanatory information (collectively, the "Restated Ind AS Summary Financial Statements"),
- b) These Statements have been prepared by the Management as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time, issued by the Securities and Exchange Board of India ('SEBI') on 11th September 2018, in pursuance of the Securities and Exchange Board of India Act, 1992 ("ICDR Regulations") for the purpose of inclusion in the Draft Red Herring Prospectus ('DRHP') in connection with its proposed initial public offering of equity shares of face value of Rs. 5 each of the Company comprising a fresh issue of equity shares and an offer for sale of equity shares held by the selling shareholders (the "Offer"), prepared by the Group in terms of the requirements of:
  - A. Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act").
  - B. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements)
     Regulations, 2018 as amended from time to time; and

C. The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note").



- c) The Restated Ind AS Summary Financial Statements have been prepared on a going concern basis. The accounting policies are applied consistently to all the periods presented herein.
- d) The Restated Ind AS Summary Financial Statements have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values. These Restated Ind AS Summary Financial Statements are not statutory financial statements under the Companies Act, 2013.
- e) These Restated Ind AS Summary Financial Statements have been prepared in accordance with Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) (Amendment) Rules, 2016 and other accounting principles generally accepted in India, along with the presentation requirement of division II of schedule III to the Companies Act, 2013, (Ind AS compliant III), which have been approved by the board of directors at their meeting held on January 31, 2024.
- f) The Restated Financial Statements have been prepared to contain information/disclosures and incorporating adjustments set out below in accordance with the ICDR Regulations:-
  - Adjustments to the profits or losses of the earlier periods for the changes in accounting
    policies if any to reflect what the profits or losses of those periods would have been if a
    uniform accounting policy was followed in each of these periods and of material errors, if
    any;
  - Adjustments for reclassification/regroupings of the corresponding items of income, expenses, assets and liabilities retrospectively in the years ended March 31, 2023 in order to bring them in line with the groupings as per the Restated Financial Information of the Company for the purpose of filing of DRHP; and
  - iii. The resultant impact of tax due to the aforesaid adjustments, if any.
- g) Historical cost convention:

The Restated Financial Statements have been prepared on a historical cost basis, except for the following assets and liabilities:

- i. Certain financial assets and liabilities that are measured at fair value
- ii. Defined benefit plans-plan assets measured at fair value
- h) The Restated Financial Statements are presented in Indian Rupees (In Rupees) and disclosed in millions except as otherwise stated.

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# (ii) Consolidation:

## a) Basis of consolidation :

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The Restated Ind AS Summary Financial Statements comprises of the financial information of the Company and its wholly owned subsidiaries as at September 30, 2023. There is no consolidation for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 as the Company did not have any Subsidiaries, Associates, Joint venture, Joint operation.

Control is achieved when the Group is exposed or has right, to variable returns from its involvement with the investee and the ability to affect those returns through its power over the investee. Specially, the Group controls an investee if and only if the Group has:-

- a. Power over investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee.
- b. Exposure or right to variable returns from its involvement with the investee and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of the voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar right of :-

- a. The contractual arrangement with the other vote holder of the investee.
- b. Right arising from other contractual arrangements.
- c. The Group's voting rights and potential voting rights.
- d. The size of the Group's holding of voting relative to the size and dispersion of the holding of the other voting rights holders.

The Group re-assess whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a Subsidiary/Associates/Joint venture/Joint operation begins when the Group obtains control over the Subsidiary/Associates/Joint venture/Joint operation and ceases when the Group loses control of the Subsidiary/Associates/Joint venture/Joint operation.

Assets, liabilities, income, expenses of a Subsidiary/Associates/Joint venture/Joint operation acquired or disposed during the year/period are included in the Restated Ind AS summary financial statements from the date the Group gain control until the date the Group ceases to control the Subsidiary/Associates/Joint venture/Joint operation.

The Restated Ind AS Summary Financial Statements are prepared using accounting policies for like transactions and other events in similar circumstances. If a member of the Group uses accounting policies other than those adopted in the restated Ind AS Financial Summary Statements for like transactions and events in similar circumstances then appropriate adjustments are made to restated Ind AS summary statements in preparing the Restated Ind AS Summary statements to ensure conformity with the Group's accounting policies.

In accordance with Ind AS 103, the Group accounts for these business combinations using the acquisition method when control is transferred to the Group. The consideration transferred for the business combination is generally measured at fair value as at the date the control is acquired (acquisition date), as are the net identifiable assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognized in OCI and accumulated in equity as capital reserve if there exists clear evidence of the underlying reasons for classifying the business combination as resulting in a bargain purchase; otherwise the gain is recognized directly in equity as capital reserve. Acquisition related costs are expensed as incurred.

Historical audited financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. If a member of the Group uses accounting policies other than those adopted in the Restated IndAS Summary Financial Statements for like transactions and events in similar circumstances, appropriate adjustments are made to that Group member's financial statements.

An entity has a choice on a combination-by-combination basis to measure any NCI that represents present ownership interest in the acquiree at either fair value or the proportionate share of the acquiree's net identifiable assets.

## b) Consolidation procedure:

- i. Combine like items of assets, liabilities, equity, income, expenses and cash flow of the holding company with those of its subsidiaries. For this purpose, income and expenses of the subsidiary are based on the amounts of the assets and liabilities recognised in the restated Ind AS summary statements at the acquisition date.
- ii. Offset (eliminate) the carrying amount of the parent's investment in each subsidiary and parent's portion of equity of each subsidiary. Business combinations policy explains how to account for any related goodwill.
- iii. Eliminate in full intragroup assets and liabilities, equity, income, expenses and cashflows relating to transactions between entities of the Group (profit or losses resulting from intragroup transactions that are recognised in assets, such as inventory and property, plant equipment are eliminated in full). Intragroup losses may indicate an impairment that requires recognition in the restated Ind AS summary statements. Ind AS 12 income taxes applies to temporary differences that arise from the elimination of profit and loss resulting from intergroup transactions.
- iv. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the summary statements of subsidiaries to bring their accounting policies into line with the group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cashflow relating to transactions between member of the group are eliminated in full on consolidation.

A change in the ownership interest of subsidiary, without loss of control, is accounted for as an equity transaction. If the group losses control over a subsidiary, it:

- a) Derecognises the assets (including goodwill) and liabilities of the subsidiary/ies
- b) Derecognises the carrying amount of any non-controlling interests
- c) Derecognises the cumulative translation differences recorded in equity
- d) Recognises the fair value of the consideration received
- e) Recognises the fair value of any investment retained
- f) Recognises any surplus or deficit in profit or loss
- g) Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the group had directly disposed of the related assets or liabilities.





The Group measures financial instruments at fair value at each balance sheet date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

(i) In the principal market for asset or liability, or

(ii) In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset considers a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1- Quoted (unadjusted) market prices in active markets for identical assets or liabilities

**Level 2-** Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

**Level 3-** Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities based on the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

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## (i) Current versus non-current classification :

The Group presents assets and liabilities in the balance sheet based on current/non-current classification.

- a. An asset is treated as current when it is :
  - i. Expected to be realized or intended to be sold or consumed in normal operating cycle.
  - Held primarily for the purpose of trading.
  - iii. Expected to be realized within twelve months after the reporting period, or
  - iv. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

- b. A liability is current when it is:
  - i. It is expected to be settled in normal operating cycle.
  - ii. It is held primarily for the purpose of trading.
  - iii. It is due to be settled within twelve months after the reporting period, or
  - iv. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

- Deferred tax assets and deferred tax liabilities are classified as non- current assets and liabilities.
- d. The operating cycle is the time between the acquisition of assets for processing and their realization in cash and cash equivalents. The Group has identified twelve months as its operating cycle.

## (ii) Property, plant and equipment :

Group initially recognised Property, Plant and equipment including capital work in progress are stated at cost, less accumulated depreciation and accumulated impairment losses, if any. The cost comprises of purchase price, taxes, duties, freight and other incidental expenses directly attributable and related to acquisition and installation of the concerned assets and are further adjusted by the amount of input tax credit availed wherever applicable. Subsequent costs are included in asset's carrying amount or recognised as separate assets, as appropriate, only when it is probable that future economic benefit associated with the item will flow to the Group and the cost of item can be measured reliably. When significant parts of plant and equipment are required to be replaced at intervals, the Group depreciates them separately based on their respective useful lives. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied.

All other repair and maintenance costs are recognized in Restated Ind AS Summary Statement of profit or loss as incurred. The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Any item of property, plant and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

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Capital work- in- progress includes cost of property, plant and equipment under installation / under development as at the balance sheet date.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

Land is carried at historical cost and is not depreciated.

The useful lives, residual values and depreciation method of PPE are reviewed, and adjusted appropriately, at-least as at each reporting date so as to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these assets. The effects of any change in the estimated useful lives, residual values and / or depreciation method are accounted prospectively, and accordingly the depreciation is calculated over the PPE's remaining revised useful life. The cost and the accumulated depreciation for PPE sold, scrapped, retired or otherwise disposed off are derecognised from the Restated Ind AS Summary Statement of Assets and Liabilities and the resulting gains / (losses) are included in the statement of profit and loss within other expenses / other income.

The management basis its past experience and technical assessment has estimated the useful life, which is at variance with the life prescribed in Part C of Schedule II of the Companies Act, 2013 and has accordingly, depreciated the assets over such useful life.

### Transition to Ind AS -

Property, plant and equipment under the previous GAAP (Indian GAAP), property, plant and equipment were carried in the balance sheet on the basis of historical cost. For the transition to Ind AS, the Group has elected to continue with the carrying value for all of its property, plant and equipment recognised as of April 01, 2022 (date of transition to Ind AS as per statutory financial statements) based per the previous GAAP and use that carrying value as its deemed cost as at the date of transition and have used the same principal for the restated summary financial statements for the year ended March 31, 2021.

#### (iii) Intangible Assets:

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Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Internally generated intangibles, excluding development cost, are not capitalized and the related expenditure is reflected in Restated Ind AS Summary statement of Profit and Loss in the period in which the expenditure is incurred. Cost comprises the purchase price, taxes to the extent of nonrefundable and any attributable cost of bringing the asset to its working condition for its intended use.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortized over their useful economic lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of profit and loss in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from disposal of the intangible assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the assets are disposed off.

Intangible assets with finite useful life are amortized on a written down value basis over the estimated useful economic life of 10 years, which represents the period over which the Group expects to derive economic benefits from the use of the assets.

Intangible Assets under development includes cost of intangible assets under development as at the balance sheet date.

## Transition to Ind AS

On transition to Ind AS, the Group has elected to continue with the carrying value of all the items of intangible assets recognized as at April 01, 2022, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

## (iv) Impairment of non-financial Assets:

Intangible assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

Other assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the assets carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an assets fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for the which there are separately identifiable cash inflows which largely independent of the cash inflows from other assets or group of assets (cash generating units). Non - financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

## (v) Compound financial instruments :

Compound financial instruments are separated into liability and equity components based on the terms of the contract. On issuance of compound financial instruments, the fair value of the liability component is determined using a market rate for an equivalent instrument. This amount is classified as a financial liability measured at amortised cost (net of transaction cost) until it is extinguished on redemption/ conversion.

#### (vi) Investment in Subsidiaries, Associates, Joint Ventures :

Any investments in its subsidiaries, associates and joint ventures are carried at cost less impairment.



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## (vii) Financial instruments:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

## a) Financial Assets -

## Classification:

The Group classifies its financial assets in the following measurement categories:

- i. Those to be measured at fair value through other comprehensive income.
- ii. Those to be measured at fair value through profit or loss.
- iii. Those to be measured at amortised cost.

The classification depends on entity's business model for managing the financial assets and the contractual terms of the cash flow.

## Initial recognition and measurement -

All financial assets (not recorded at fair value through profit or loss) are recognized initially at fair value plus transaction costs that are attributable to the acquisition of the financial asset. Transaction cost of financial assets carried at fair value through profit or loss are expensed in profit or loss account.

### Subsequent measurement -

For purposes of subsequent measurement, financial assets are classified in following categories:

- i. Debt instruments at amortized cost
- ii. Debt instruments at fair value through other comprehensive income (FVTOCI)
- iii. Debt instruments at fair value through profit and loss (FVTPL)
- iv. Equity instruments

Where assets are measured at fair value, gains and losses are either recognized entirely in the statement of profit and loss (i.e., fair value through profit or loss), or recognized in other comprehensive income (i.e., fair value through other comprehensive income).

For investment in debt instruments, this will depend on the business model in which the investment is held.

For investment in equity instruments, this will depend on whether the Group has made an irrevocable selection at the time of initial recognition to account for equity instruments at FVTOCI.





## Derecognition -

A financial asset (or, where applicable, a part of a financial asset or part of a Group of similar financial assets) is primarily derecognized (i.e., removed from the Group's statement of financial position) when:

- i. The rights to receive cash flows from the asset have expired, or
- ii. The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass through" arrangement and either;
  - a. the Group has transferred the rights to receive cash flows from the financial assets or
  - b. the Group has retained the contractual right to receive the cash flows of the financial asset but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the Group has transferred an asset, the Group evaluates whether it has transferred substantially all the risks and rewards of the ownership of the financial assets. In such cases, the financial asset is derecognized. Where the entity has not transferred substantially all the risks and rewards of the ownership of the financial assets, the financial asset is not derecognized.

Where the Group has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognized if the Group has not retained control of the financial asset. Where the Group retains control of the financial asset, the asset is continued to be recognized to the extent of continuing involvement in the financial asset.

### Impairment of financial assets:

In accordance with Ind AS 109, the Group applies expected credit losses (ECL) model for measurement and recognition of impairment loss on the following financial asset and credit risk exposure –

- a. Financial assets measured at amortized cost;
- b. Financial assets measured at fair value through other comprehensive income (FVTOCI)

The Group follows "simplified approach" for recognition of impairment loss allowance on Trade receivables or contract revenue receivables.

Under the simplified approach, the Group does not track changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. The Group uses a provision matrix to determine impairment loss allowance on the portfolio of trade receivables. The provision matrix is based on its historically observed default rates over the expected life of trade receivable and is adjusted for forward looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.





For recognition of impairment loss on other financial assets and risk exposure, the Group determines whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If, in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the Group reverts to recognizing impairment loss allowance based on 12- months ECL.

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in the statement of profit and loss. This amount is reflected under the head 'other expenses' in the statement of profit and loss.

The balance sheet presentation for various financial instruments is described below: -

- i. Financial assets measured as at amortized cost: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Group does not reduce impairment allowance from the gross carrying amount.
- ii. Debt instruments measured at FVTOCI: For debt instruments measured at FVTOCI, the expected credit losses do not reduce the carrying amount in the balance sheet which remains at fair value. Instead, an amount equal to the allowance that would arise if the asset was measured at amortised cost is recognised in other comprehensive income as the "accumulated impairment amount".

#### b) Financial liabilities:

# Classification -

The Group classifies its financial liabilities in the following measurement categories:

- Those to be measured at fair value through profit or loss (FVTPL).
- ii. Those to be measured at amortised cost.

# Initial recognition and measurement -

Financial liabilities are classified at initial recognition as financial liabilities at fair value through profit or loss, loans and borrowings, and payables, net of directly attributable transaction costs. The Group financial liabilities include loans and borrowings including bank overdraft, trade payables, trade deposits, retention money, liabilities towards services and other payables.

### Subsequent measurement -

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#### A. Financial liabilities at fair value through profit or loss (FVTPL):

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered by the Group that are not designated as hedging instruments in a hedge relationship as defined by Ind AS 109. The separated embedded derivate are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the statement of profit and loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/ losses are not subsequently transferred

to profit and loss. However, the Group may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognized in the statement of profit or loss.

The Group has not designated any financial liability as at fair value through profit and loss unless otherwise specified.

# B. Financial liabilities at amortised cost (AC):

### i. Trade Payables -

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year which are unpaid. The amounts are unsecured and are usually paid within 90 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period.

They are recognized initially at fair value and subsequently measured at amortized cost using Effective interest rate method.

# ii. Loans and borrowings -

Borrowings are initially recognized at fair value, net of transaction cost incurred. After initial recognition, interest-bearing borrowings are subsequently measured at amortized cost using the Effective interest rate method. Gains and losses are recognized in profit or loss when the liabilities are derecognised as well as through the Effective interest rate amortization process. Amortized cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the Effective interest rate.

The Effective interest rate amortization is included as finance costs in the statement of profit and loss.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

# Derecognition -

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or medication is treated as the derecognition of the original liability and the recognition of a new liability.

The difference in the respective carrying amounts is recognized in the statement of profit and loss.





## c) General

# Offsetting of financial instruments:

Financials assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### Reclassification of financial assets/ financial liabilities:

The Group determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Group's senior management determines change in the business model as a result of external or internal changes which are significant to the Group's operations. Such changes are evident to external parties. A change in the business model occurs when the Group either begins or ceases to perform an activity that is significant to its operations. If the Group reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Group does not restate any previously recognised gains, losses (including impairment gains or losses) or interest.

## (viii) Inventories:

## a. Basis of Valuation:

Inventories are valued at lower of cost and net realizable value after providing cost of obsolescence, if any. The comparison of cost and net realizable value is made on an item-by-item basis.

#### b. Method of Valuation:

- i. Cost of raw materials and component been determined by using FIFO method and comprises all costs of purchase, duties, taxes (other than those subsequently recoverable/ refundable from tax authorities) and all other costs incurred in bringing the inventories to their present location and condition.
- ii. Cost of finished goods and work-in-progress includes cost of direct materials and labour and a proportion of manufacturing overheads based on the normal operating capacity but excluding borrowing costs.
- iii. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

#### (ix) Taxes:

Income tax expense comprises current tax expense and the net change in the deferred tax asset or liability during the year.

relate to items that are recognised in Other Comprehensive Income or directly in equity, in which case, the current and deferred tax are also recognised in Other Comprehensive Income or directly in equity, in which case, the current and deferred tax are also recognised in Other Comprehensive Income or directly in equity, respectively.

Current tax:

Current tax expenses are accounted in the same period to which the revenue and expenses relate. Provision for current income tax is made for the tax liability payable on taxable income after considering tax allowances, deductions and exemptions determined in accordance with the applicable tax rates and the prevailing tax laws. The Group's management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off recognised amounts and there is an intention to settle the asset and the liability on a net basis.

### b. Deferred tax:

Deferred income tax is recognized using the balance sheet approach. Deferred tax assets and liabilities are recognized for deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount in financial statements.

Deferred income tax assets are recognized to the extent that it is probable that taxable profit will be Deferred income tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantially enacted by the end of the reporting period.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

#### (x) Revenue from Contracts with Customers

Revenue is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

The Group collects Goods and Service Tax, TCS if any, on behalf of government, and therefore, these are not consideration to which the Group is entitled, hence, these are excluded from revenue.

### a. Revenue from sale of goods:

Revenue from the sale of goods is recognised at the point in time when control of the assets is transferred to the customer, generally on delivery of the goods.

The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price for the sale of goods, the Group considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

#### b. Revenue from sale of services:

Revenue from sale of services is recognised over a period because the customer simultaneously receives and consumes the benefits provided by the Group and accounted revenue as and when services are rendered and there is no unfulfilled obligation.

## c. Consideration of significant financing component in a contract:

The Group receives short-term advances from its customers. Using the practical expedient in Ind AS 115, the Group does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

#### d. Trade Receivables:

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are generally due for settlement within one year and therefore are all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

#### e. Contract Assets:

A contract asset is the entity's right to consideration in exchange for goods or services that the entity has transferred to the customer. A contract asset becomes a receivable when the entity's right to consideration is unconditional, which is the case when only the passage of time is required before payment of the consideration is due. The impairment of contract assets is measured, presented and disclosed on the same basis as trade receivables.

### f. Contract Liabilities:

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, contract liability is recognised when the payment is made or the payment is due (whichever is earlier).

# g. Impairment:

An impairment is recognised to the extent that the carrying amount of receivable or asset relating contracts with customers.

- a. the remaining amount of consideration that the Group expects to receive in exchange for the goods or services to which such asset relates; less.
- the costs that relate directly to providing those goods or services and that have not been recognised as expenses.



a. Interest Income:





Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time proportion basis by reference to the principal outstanding and effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset. Interest income is included in other income in the statement of profit and loss.

# (xii) Employee benefits:

# a. Short-term obligations:

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within twelve months after the end of the period in which the employees render the related service are recognized in respect of employee service up to the end of the reporting period and are measured at the amount expected to be paid when the liabilities are settled. Corresponding liabilities are presented as current employee benefit obligations in the balance sheet.

Accumulated leaves, which are expected to be utilised within the next twelve months, is treated as short term employee benefits. The Group measured the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date. The Group recognises the expected cost of short-term employee benefit as an expense, when an employee renders the related services.

The Group presents the leave encashment as a current liability in the balance sheet to the extent it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

#### b. Defined Contribution Plan:

The Group makes defined contribution to Employees Provident Fund Organization (EPFO), Pension Fund and Employees State Insurance (ESI), which are accounted on accrual basis as expenses in the statement of Profit and Loss in the period during which the related services are rendered by employees.

Prepaid contributions are recognised as an asset to the extent that a cash refund or reduction in future payments is available.

#### c. Defined Benefit Plan:

Retirement benefit in the form of Gratuity is considered as defined benefit plan. The liability recognised in the balance sheet in respect of gratuity is the present value of the defined benefit obligation at the balance sheet date, together with adjustments for unrecognised actuarial gains or losses and past service costs. The defined benefit obligation is determined by actuarial valuation as on the balance sheet date, using the projected unit credit method.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability, are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

The date of the plan amendment or curtailment, and The date that the Group recognises related restructuring costs.



Net interest is calculated by applying the discount rate to the net defined benefit liability.

The Group recognises the following changes in the net defined benefit obligation as an expense in the statement of profit and loss:

- i Service costs comprising current service costs, past-service costs gains and losses on curtailments and nonroutine settlements; and
- ii Net interest expense or income.

The Group recognises the following changes in OCI on account of actuarial (gain) or Loss on total liabilities:

- i Due to changes in financial assumptions
- ii Due to changes in demographic assumption
- iii Due to experience variance

## (xiii) Leases:

Leases are accounted for using the principles of recognition, measurement, presentation and disclosures as set out in Ind AS 116 Leases.

On inception of a contract, the Group assesses whether it contains a lease. A contract contains a lease when it conveys the right to control the use of an identified asset for a period in exchange for consideration. The right to use the asset and the obligation under the lease to make payments are recognised in the Group's financial statements as a right-of-use asset and a lease liability.

Lease contracts may contain both lease and non-lease components. The Group allocates payments in the contract to the lease and non-lease components based on their relative standalone prices and applies the lease accounting model only to lease components.

#### Right to use assets

The right-of-use asset recognised at lease commencement includes the amount of lease liabilities on initial measurement, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

**Right-of-use assets** are depreciated to a residual value over the rights-of-use assets estimated useful life or the lease term, whichever is lower. Right-of-use assets are also adjusted for any remeasurement of lease liabilities and are subject to impairment testing. Residual value is reassessed at each reporting date.

The lease liability is initially measured at the present value of the lease payments to be made over the lease term. The lease payments include fixed payments (including 'in-substance fixed' payments) and variable lease payments that depend on an index or a rate, less any lease incentives receivable. 'In-substance fixed' payments are payments that may, in form, contain variability but that, in substance, are unavoidable.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest on lease liability and reduced for lease payments made. In addition, the carrying amount of lease liabilities is re-measured if there is a modification e.g. a change in the lease term, a change in the 'in substance fixed' lease payments or as a result of a rent review or change in the relevant index or rate.

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Variable lease payments that do not depend on an index or a rate are recognised as an expense in the period over which the event or condition that triggers the payment occurs. In respect of variable leases which guarantee a minimum amount of rent over the lease term, the guaranteed amount is an 'in-substance fixed' lease payment and included in the initial calculation of the lease liability. Payments which are 'in-substance fixed' are charged against the lease liability.

The Group has opted not to apply the lease accounting model to intangible assets, leases of low value assets or leases which have a term of less than 12 months. Costs associated with these leases are recognised as an expense on a straight-line basis over the lease term.

Lease payments are presented as follows in the Group's statement of cash flows:

- Short-term lease payments, payments for leases of low-value assets and variable lease payments that are not included in the measurement of the lease liabilities are presented within cash flows from operating activities.
- ii Payments for the interest element of recognised lease liabilities are presented within cash flows from financing activities; and
- iii Payments for the principal element of recognised lease liabilities are presented within cash flows from financing activities.

## (xiv) Earnings per share:

### a. Basic EPS -

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equities shares outstanding during the period. The weighted average number of equities shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares) that have changed the number of equity shares outstanding, without a corresponding change in resources.

#### b. Diluted EPS -

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effect of all potentially dilutive equity shares.

#### (xv) Borrowing Costs:

Borrowing cost includes interest and other costs incurred in connection with the borrowing of funds and charged to Statement of Profit & Loss on the basis of effective interest rate (EIR) method. Borrowing cost also includes exchange differences to the extent regarded as an adjustment to the borrowing cost.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. Capitalization of Borrowing Cost is suspended and charged to the statement of profit and loss during extended periods when active development activity on the qualifying asset is interrupted. All other borrowing costs are recognized as expense in the period in which they occur.





## Significant Accounting Policies and Explanatory Notes to Restated IndAS Summary Financial Statements

## (xvi) Cash and Cash Equivalents:

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposit held at call with financial institutions, other short - term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

## (xvii) Foreign currencies:

## a. Functional and presentation currency:

Items included in the Restated Ind AS Summary Financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The Restated Ind AS Summary statements are presented in Indian rupee (INR ₹) which is also the Group functional and presentation currency of holding Group.

### b. Transactions and balances:

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transaction and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rate are generally recognised in the Restated Ind AS Summary Statement of profit and loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

## c. Exchange differences:

Exchange differences arising on settlement or translation of monetary items are recognized as income or expense in the period in which they arise except for exchange differences on gain or loss arising on translation of non-monetary items measured at fair value which is treated in line with the recognition of the gain or loss on the change in fair value of the item. (i.e., translation differences on items whose fair value gain or loss is recognized in OCI or profit or loss are also recognized in OCI or profit or loss, respectively).

## d. Translation of financial statements of foreign operations:

On consolidation, the assets and liabilities of foreign operations are translated into (INR ₹) at the rate of exchange prevailing at the reporting date and their statements of profit and loss are translated at the exchange rates prevailing at the dates of the transactions. For practical reason, the Group uses monthly average rate to translate income and expense items, if average rate approximates the exchange rates at the dates of the transactions. The exchange differences arising on translation of foreign operation for consolidation are recognised in OCI.

On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to the statement of profit or loss.

Value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of foreign operation and translated at the spot rate of exchange the reporting date.

When a foreign operation is disposed of in its entirety or partially such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that

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# Significant Accounting Policies and Explanatory Notes to Restated IndAS Summary Financial Statements

foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. If the Group disposes of part of its interest in a subsidiary but retains control, then the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of an associate or joint venture while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

## (xviii) Provisions and Contingent Liabilities Provisions:

## a. Provision:

A provision is recognized when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

## b. Contingent liabilities:

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases, where there is a liability that cannot be recognized because it cannot be measured reliably.

The Group does not recognize a contingent liability but discloses its existence in the financial statements unless the probability of outflow of resources is remote.

## c. Contingent assets:

Contingent assets are not recognised in the financial statements. Contingent assets are disclosed in the financial statements to the extent it is probable that economic benefits will flow to the Group from such assets. Provisions, contingent liabilities, contingent assets and commitments are reviewed at each balance sheet date.

## (xix) Exceptional items:

Items which are material by virtue of their size and nature are disclosed separately as exceptional items to ensure that financial statements allow an understanding of the underlying performance of the business in the year and to facilitate comparison with prior year.

## (xx) Segment Reporting:

Operating segments are defined as components of an entity where discrete financial information is evaluated regularly by the chief operating decision maker (CODM) in deciding allocation of resources and in assessing performance. The Group's CODM reviews financial information for the purposes of making operating decisions, allocating resources and evaluating financial performance.





# Significant Accounting Policies and Explanatory Notes to Restated IndAS Summary Financial Statements

## (xxi) Statement of cash flows:

Statements of cash flows is made using the indirect method, whereby profit before tax is adjusted for the effects of transactions of non-cash nature, any deferral accruals of past or future cash receipts or payments and item of income or expense associated with investing or financing of cash flows. The cash flows from operating, financing and investing activities of the Group are segregated.

## (xxii) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest millions as per the requirement of Schedule III, unless otherwise stated.

## (xxiii) Significant accounting assumptions, estimations and judgements:

The preparation of the Group's financial statement requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompaying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

In the process of applying the accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the Financial Statements.

## a. Recognition of deferred taxes:

The extent to which deferred tax assets can be recognized is based on an assessment of the probability of the future taxable income against which the deferred tax assets can be utilized.

## b. Impairment of Financial assets:

The impairment provisions of financial assets are based on assumptions about the risk of default and expected loss rates. The Group uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on history, existing market conditions as well as forward looking estimates at the end of each reporting period.



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## Significant Accounting Policies and Explanatory Notes to Restated IndAS Summary Financial Statements

## c. Impairment of Non-Financial assets:

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An assets recoverable amount is the higher of an asset's CGU'S fair value less cost of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Companies of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are considered. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, or other fair value indicators.

## d. Recognition of revenue:

The price charged from the customer is treated as standalone selling price of the goods transferred to the customer. At each balance sheet date, basis the past trends and management judgment, the Group assesses the requirement of recognising provision against the sales returns for its products and in case, such provision is considered necessary, the management make adjustment in the revenue. However, the actual future outcome may be different from this judgement.

## e. Leases:

Ind AS 116 requires lessees to determine the lease term as the non-cancellable period of a lease adjusted with any option to extend or terminate the lease, if the use of such option is reasonably certain. The Group makes an assessment on the expected lease term on a lease-by-lease basis and there by assesses whether it is reasonably certain that any options to extend or terminate the contract will be exercised. In evaluating the lease term, the Group considers factors such as significant leasehold improvements undertaken over the lease term, costs relating to the termination of the lease etc. The lease term in future periods is reassessed to ensure that the lease term reflects the current economic circumstances.

### f. Taxes:

Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax laws, and the amount and timing of future taxable income. Given the wide range of business relationships and the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Group establishes provisions, based on reasonable estimates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority.

## g. Gratuity benefit:

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The cost of defined benefit plans (i.e., Gratuity benefit) is determined using actuarial valuations. An actuarial valuation involves making various assumptions which may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is nightly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. Indetermining the appropriate discount rate, management considers the interest rates of long-term regovernment bonds with extrapolated maturity corresponding to the expected duration of the

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# Significant Accounting Policies and Explanatory Notes to Restated IndAS Summary Financial Statements

defined benefit obligation. The mortality rate is based on Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics (i.e., IALM 2012-14 Ultimate). These assumptions translate into an average life expectancy in years at retirement age. Future salary increases and pension increases are based on expected future inflation rates.

## h. Value measurement of financial instrument:

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

## i. Property, plant and equipment and intangible assets:

The charge in respect of periodic depreciation is derived after determining an estimate of expected useful life and the expected residual value at the end of its life. The useful lives and residual values of the assets are determined by management at the time the asset is acquired and reviewed periodically, including at each financial year end.







Note 3 Property, Plant and Equipment

#### **Gross Block**

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2023	45.58	195.44	28.32	9.94	36.16	-	9.75	44.67	369.87
Addition as per Ind AS 16	- X	0.55		3			- 20	0.08	0.62
Disposal as per Ind AS 16	(36.64)	- 4	-	-					(36.64)
Business combination as per Ind AS 103	0.52	40,20	97.39	8.10	18,49	5.61	1.53	0.31	172.15
Reclassified as per Ind AS 105	1				-	1.00	-	277	
Forex as per Ind AS 21	-	-			-				12
Borrowing cost as per Ind AS 23		-	-		-				121
Others if any			1.37	- 4			- 2		
Total Gross Block as at 30th September 2023	9.46	236,19	125.71	18.04	54.65	5.61	11.28	45.06	506.00

#### Gross accumulated depreciation

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2023	*	85.29	17.80	7.43	26.22		8.46	32.95	178.15
Depreciation as per Ind AS 16	4	3.34	3.95	0.40	3.50	0.21	0.36	1.07	12.83
Disposal / elimination of assets	6	16	-		2.0	2.1	2.1		12.00
Business combination as per Ind AS 103	~	27.16	22.54	7.37	6.77	3.44	1.45	0.30	69.03
Reclassified as per Ind AS 105	3		1.		-	-	- 55.59		05.03
Impairment losses recognised in profit & loss as per Ind AS 36	-		-			4	-	4	
Reversal of impairment losses recognised in P & L A/c	-	2	1.5	-	-				- 3
Others if any			4.0	-	2			2	3
Total as at 30th September 2023		115.79	44.29	15.20	36,49	3,65	10.26	34.32	260.00
Net block as at 30th September 2023	9.46	120,40	81.42	2.84	18.16	1.96	1.02	10.74	246.00

Title deeds held in the name of group

Whether title deed holder is a promoter, director or relative of promoter/ director or employee of promoter/ director : NA







#### Note 3 Property, Plant and Equipment

#### Gross Block

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2022	45.58	111.31	28.32	9.94	36.16		9.60	43.44	284,35
Addition as per Ind AS 16	-	84.13		0.01	9		0.16	1.23	85.53
Disposal as per Ind AS 16		-			+				-
Business combination as per Ind AS 103				-		1.4			4
Reclassified as per Ind AS 105		-		-				-	-
Forex as per Ind AS 21				-	-	- 2	-	4	1.2
Borrowing cost as per Ind AS 23		19	4			-		40	
Others if any			· ·	4	- 4	-		8	14
Total Gross Block as at 31st March 2023	45.58	195.44	28.32	9.95	36.16		9.76	44.67	369.88

#### Gross accumulated depreciation

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2022		79.51	16.70	6.86	21.43		7.16	30.55	162.21
Depreciation as per Ind AS 116		5.78	1,10	0.57	4.79	-	1.30	2.40	15.94
Disposal / elimination of assets		4			100	14	2	100	
Reclassified as per Ind AS 105		9		-	4		-	-	
Impairment losses recognised in profit & loss as per Ind AS 36		-		-	4	-			4
Reversal of impairment losses recognised in P & L A/c		19		-	*	-		-	-
Others if any		-			-				-
Total as at 31st March 2023		85.29	17.80	7.43	26.22		8.46	32.95	178.15
								-	
let block as at 31st March 2023	45,58	110.15	10.52	2.52	9.94		1.30	11.72	191.73

Title deeds held in the name of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)
Whether title deed holder is a promoter, director or relative of promoter/ director or employee of promoter/ director.







Note 3 Property, Plant and Equipment

#### Gross Block

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2021	45.58	109.40	28.32	8.40	35.37	-	7.53	41.73	276.33
Addition as per Ind AS 16		1.91	-	1.54	0.79	4.	2.07	1.71	8.02
Disposal as per Ind AS 16	1-	18	-	-		4		-	-
Business combination as per Ind AS 103		- 4	-		-	- 4	(*)	-	-
Reclassified as per Ind AS 105		14.1	-	-		1.2			
Forex as per Ind AS 21				-		1,4			
Borrowing cost as per Ind AS 23		- 4							
Others if any		4		+ 1	(4)				
Total Gross Block as at 31st March 2022	45.58	111.31	28.32	9.94	36.16		9.60	43.44	284.35

#### Gross accumulated depreciation

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2021		72.59	15,49	6.36	14.67		5.61	27.92	142.64
Depreciation as per Ind AS 116		6.92	1.21	0.50	6.76		1,55	2.63	19.57
Disposal / elimination of assets					-				-
Reclassified as per Ind AS 105			4		4			- 2	-
Impairment losses recognised in profit & loss as per Ind AS 36			2						-
Reversal of impairment losses recognised in P & L A/c									-
Others if any									-
Total as at 31st March 2022		79.51	16.70	6.86	21.43	1	7.16	30.55	162,21
Net block as at 31st March 2022	45.58	31.80	11.62	3.08	14.73		2.44	12.89	122.14

Title deeds held in the name of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)
Whether title deed holder is a promoter, director or relative of promoter/ director or employee of promoter/ director.







Note 3 Property, Plant and Equipment

#### Gross Block

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2020	45.58	100.20	28.32	7.76	24.87	3.	5.81	39.74	252.28
Addition as per Ind AS 16	2	9.20		0.22	10.96	1.	1.68	1.99	24.05
Disposal as per Ind AS 16		-		-			-	-	
Business combination as per Ind AS 103				-	-		-		
Reclassified as per Ind AS 105	2.1								
Forex as per Ind AS 21	2	-	6	-					
Borrowing cost as per Ind AS 23				*					
Others if any	- 20	4	-	0.42	(0.46)		0.04	27	(0.00
Total Gross Block as at 31st March 2021	45.58	109,40	28.32	8.40	35.37		7.53	41.73	276.33

#### Gross accumulated depreciation

Particulars	Land	Plant & Machinery	Buildings	Tools & Equipment	Vehicles	Office Equipment	Computers	Moulds & dies	Total
Opening balance as at 1st April 2020		66,62	14.15	5.86	7.86		4.78	23.78	123.05
Depreciation as per Ind AS 116	-	5.97	1.34	0.50	6.63		0.83	4.14	19.41
Disposal / elimination of assets	19.	-		9	0.18	4	-	-	0.18
Reclassified as per Ind AS 105	4		2	-	-			1.40	
Impairment losses recognised in profit & loss as per Ind AS 36				2	-			-	-
Reversal of impairment losses recognised in P & L A/c	120	+				- 2			4
Others if any	-			-					-
Total as at 31st March 2021	• 1	72.59	15.49	6.36	14.67		5.61	27.92	142.64
Net block as at 31st March 2021	45.58	36,81	12.83	2.04	20,70		1,92	13.81	133.69

Title deeds held in the name of Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)
Whether title deed holder is a promoter, director or relative of promoter/ director or employee of promoter/ director.







## Note 4 Capital Work in Progress (CWIP)

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
	Buildings	Buildings	Buildings	Buildings
Opening balance as at		81.75	68.46	
Addition	9.48	1981	13.29	68.46
Disposal		(81.75)	-	*
Acquisition as per Ind AS 103		-		14
Forex as per Ind AS 21	-			-
Others if any	4		-	-
Tota	9.48		81.75	68.46

## Ageing report of Capital work in progress

## a. Projects temporarily suspended

CWIP for a period of	As at 30th September 2023 Buildings	As at 31st March 2023 Buildings	As at 31st March 2022 Buildings	As at 31st March 2021 Buildings
Less than 1 year	1			
1-2 years				
2-3 years	4			*
More than 3 years			-	
Total	*			-

## b.Projects in Progress

CWIP for a period of	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
	Buildings	Buildings	Buildings	Buildings
Less than 1 year	9.48		13.30	68.46
1-2 years	7.27		68.46	+
2-3 years		+	1	11.4
More than 3 years				
Tota	9.48		81.76	68.46

## Note 5 Right-of-use assets

## Gross Block

Particulars	As at 30th September 2023 Buildings	As at 31st March 2023 Buildings	As at 31st March 2022 Buildings	As at 31st March 2021 Buildings
Opening balance	Dunungs	Dunungo	- Dunumgo	Dunanigo
Addition as per Ind AS 116				
			- 8	
Disposal as per Ind AS 116	(5)			
Acquisition as per Ind AS 103	(3.1)	1.4		
Reclassified as per Ind AS 105	4			1.5
Forex as per Ind AS 21		-		
Others if any	-	- 1	*	
Total				-

## Gross Accumulated Amortisation

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
	Buildings	Buildings	Buildings	Buildings
Opening balance	4.		-	7.
Depreciation as per Ind AS 116	9	-	*	
Disposal / elimination of assets	*		7	
Reclassified as per Ind AS 105			7	
Impairment losses recognised in profit & loss as per Ind AS 36				
Reversal of impairment losses recognised in P & L A/c as per Ind AS 36		-		
Others if any		-	2	-
Total			1.4	
Net Block	- 1		1	







#### Note 6 Goodwill

#### Gross Block

Particulars	As at 30th September 2023 Goodwill	As at 31st March 2023 Goodwill	As at 31st March 2022 Goodwill	As at 31st March 2021 Goodwill
Opening balance as at		-	-	
Addition as per Ind AS 103	209.40		-	-
Disposal as per Ind As				
Reclassified as per Ind As	1.60	7		
Forex as per Ind As	*			-
Others if any	LI USI	2		
To	tal 209.40			

#### Gross accumulated amortisation

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
	Goodwill	Goodwill	Goodwill	Goodwill
Opening balance as at		-	19	
Amortisation as per Ind As	+	-		
Disposal / elimination of assets		+	-	
Reclassified as per Ind As	-			
Impairment losses recognised in profit & loss as per Ind As	-			
Reversal of impairment losses recognised in P & L A/c as per Ind As				
Others if any		-		
Total				
Net Block	209.40			

## Note 6.1 Impairment testing of Goodwill

During the period ended 30 September 2023, the group had acquired Tolin Rubbers Private Limited and Tolins Tyres LLC (One Person) resulting into goodwill of INR 209.40 million. Goodwill will be tested for impairment annually at each reporting date i.e. 31 March. Management determines the recoverable amount of goodwill based on value in use calculations of expected benefits over foreseeable future.

## Note 7 Other intangible assets :

## Gross Block

Particulars	As at 30th September 2023 Software	As at 31st March 2023 Software	As at 31st March 2022 Software	As at 31st March 2021 Software
Dannian kalance on at	1.00	1.00	Software	Software
Opening balance as at	1.00	1.00		
Addition as per Ind AS			1.00	-
Disposal as per Ind AS	141	1.0	13	
Reclassified as per Ind AS	1.0		-	-
Forex as per Ind As			16	-
Others if any			-	
Total	1.00	1.00	1.00	

## Gross accumulated amortisation:

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
	Software	Software	Software	Software
Opening balance as at	0.25	0.05		
Amortisation as per Ind AS	0.10	0.20	0.05	
Disposal / elimination of assets		-		*
Reclassified as per Ind AS	*		4.	4
Impairment losses recognised in profit & loss as per Ind AS	4			
Reversal of impairment losses recognised in P & L A/c as per Ind AS				
Others if any			-	
Total	0.35	0.25	0.05	
Net Block	0.65	0.75	0.95	







## Note 7.1 Investment

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Investment in Preference Shares i Investment in Equity Shares*	*			
Total			3.0	

* Investment in shares - Unquoted Shares : Name of company Tolins Tyres LLC	Amount	Amount	Amount	Amount
	-			
Tolin Rubbers Private Limited			-	
Aggregate market value of quoted investments	-	*	4	-
i.Aggregate amount of unquoted investments		7.	(*)	-
ii. Aggregate amount of impairment in value of investments	-		91	

#### Note 08 Other Financial Assets

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Security deposit	6.92	3.79	3.08	2.57
Security deposit - Against the legal case (Restricted )	0.08	0.08	0.08	0.08
Rent deposit at amortised cost	2.16	1.14	1.01	0.71
Total	9.16	5.01	4.17	3.36

#### Note 8.1 Deferred Tax

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Opening balance of Deferred Tax Assets / (Liability) -Holding company	0.11	1.01	0.00	(0.13)
Opening balance of Deferred Tax Assets / (Liability) -Subsidiaries	0.32	-	-	
Add: Less				
1. Items of OCI				
<ol> <li>Items that will not be reclassified subsequently to profit or loss</li> </ol>				
i. Gratuity	4.1	(0.02)	(0.04)	+
ii. Leave encashment	-	12.0		5
II. Items that will be reclassified subsequently to profit or loss				
2. Items of P&L				
I.Depreciation				
As per financials	5.71	(0.88)	0.97	-
Restated	1 2 1	0.00	0.07	
II. Income Tax related			133	
As per IGAAP	(2)	12.1	0.01	0.13
Restated	-	-	0.00	
Closing Balance	6.14	0.11	1.01	0.00

#### Note 09 Other Non Current Assets

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Advances :-				
i.Advance to related parties "	140		12	150
ii.Advance to vendors for supply of capital assets	2	-		
iii.Advance to vendors for supply of goods / services	- 2		14.1	-
Balances with statutory/government authorities	0.09	0.09	0.09	0.09
Total	0.09	0.09	0.09	0.09

\* Additional note on advance to related parties Advance to directors Advance to firm which director is a partner Advance to private company which director is a director / member

#### Note 10 Inventories :

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Raw materials	209.19	164.76	82.32	44.71
Work in progress	102.37	23.68	12.33	(2)
Finished goods	358.71	181.14	130.52	99,41
Total	670.27	369.58	225.17	144.12

i. Physical verification of inventories conducted by stores managers/ responsible officers of the company as on the reporting date or at reasonable intervals as case may ii. Valuation of inventories; cost or net realisable value whichever is lower.







#### Note 11 Trade Receivables

Particulars	As at 30th	As at 31st	As at 31st	As at 31st
	September 2023	March 2023	March 2022	March 2021
Trade receivables considered good - secured	469.23	238,29	368,54	371.33
Trade receivables considered good - unsecured				
Trade receivables which have significant increase in credit risk				14
Trade receivables - credit impaired			-	
Total trade receivables	469.23	238,29	368.54	371.33
Less: Allowance for credit losses		V(3)	19.0	
Total trade receivables (net)	469.23	238.29	368.54	371.33

Receivable from directors / relative of directors	-		134.02	46.30
Receivable from firm which director is a partner		1.22	34.04	2.00
Receivable from private company which director is a director / member	32.30	12.86	57.01	260.60

Particulars	Less than 6 Months	6-12 Months	1-2 Years	2-3 Years	More than 3 Years	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Undisputed trade receivables - considered good	448.74	93.14	33.55			469.23	238.29	368.54	371.33
2. Undisputed trade receivable - which have significant increase in credit risk		-	-				-		
Undisputed trade receivables - credit impaired			-						
Disputed trade receivables - considered good	* 1			-		-			- 14
5.Disputed trade receivable - which have significant increase in credit risk	-		-			4	- 16-		
6.Disputed trade receivable - credit impaired	72					1		- 27	
Total	448.74	93.14	33.55			469.23	238.29	368.54	371,33
Less: Allowance for credit losses	1	0.50							
Net Trade receivables	448.74	93.14	33,55		-3.0	469.23	238,29	368.54	371,33







#### Note 11 Trade Receivables

Particulars	Less than 6 Months	6-12 Months	1-2 Years	2-3 Years	More than 3 Years	As at 31st March 2023
Undisputed trade receivables - considered good	205.48	26.62	5.98	0.21		238,29
Undisputed trade receivable - which have significant increase in credit risk	17.45		-	- 1		
3. Undisputed trade receivables - credit impaired						4
4.Disputed trade receivables - considered good		-	4	-2.	-	
5.Disputed trade receivable - which have significant increase in credit risk			-	- 1		
6. Disputed trade receivables - credit impaired			-			
Total	205.48	26.62	5.98	0.21		238.29
Less: Allowance for credit losses		14.4				-
let Trade Receivables	205.48	26.62	5.98	0.21	1.50	238.29

Particulars	Less than 6 Months	6-12 Months	1-2 Years	2-3 Years	More than 3 Years	As at 31st March 2022
Undisputed trade receivables - considered good	303.12	17.89	16.85	30.68		368,54
Undisputed trade receivable - which have significant increase in credit risk	1.2	(4)	-		-	141
3.Undisputed trade receivables - credit impaired	4		~	-		
4.Disputed trade receivables - considered good	4.			-		
5.Disputed trade receivable - which have significant increase in credit risk		-	-	-	-	
6.Disputed trade receivable - credit impaired			4	141	121	
Total	303.12	17.89	16.85	30.68		368.54
Less: Allowance for credit losses			- 4.0	-		
let Trade Receivables	303.12	17.89	16.85	30.68	- 4	368.54

Particulars	Less than 6 Months	6-12 Months	1-2 Years	2-3 Years	More than 3 Years	As at 31st March 2021
Undisputed trade receivables - considered good	305.42	65.91	1.09	10-11		371.33
2. Undisputed trade receivable - which have significant increase in credit risk	7.50				04	
3.Undisputed trade receivables - credit impaired			2			1.4
4.Disputed trade receivables - considered good	2	(2)	-			194
5.Disputed trade receivable - which have significant increase in credit risk			-		-	
6.Disputed trade receivable - credit impaired	-9-					
Total	305.42	65.91	- 2			371.33
Less: Allowance for credit losses	1941	1.4				
Vet Trade Receivables	305,42	65.91				371,33







## Note 12 Cash and Cash Equivalents

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
(a) Balances with banks i. In current accounts	7.79	1.44	2.00	2.19
ii. In deposit - Kept as margin money against LC -(maturity is less than 90 days)	9.9		4	
(b) Cash in hand	3.48	2.32	2.68	1.82
Total	11.27	3.76	4.68	4.01

Cash and cash equivalents includes Term Deposits with original maturity period up to three months. Term Deposits with original maturity period beyond three months up to twelve months have been included in Bank balances (other than bank cash & cash equivalent) and Term Deposits with original maturity period beyond twelve months have been included in Other financial assets (non current assets).

## Note 13 Bank Balances other than Cash and Cash Equivalents

Particulars Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Margin money with original maturity more than 3 months to 12 months	17.76	4.32	7.03	3.14
Total	17.76	4.32	7.03	3.14

## Note 14 Other Financial Assets

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Interest accrued on loans and deposits	0.16	0.57	0.57	0.12
Security deposits	13.58	9.68	8.78	8.78
Drawback receivable	0.67	0.67	1.65	0.00
Tota	14.41	10.92	11.00	8.90

## Note 15 Current Tax Assets (net):

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Advance tax				
TDS receivable	-		*	
TCS receivable		-		
Total	-			

Above iterms are adjusted with provision for tax (refer note no 27)

## Note 16 Other Current Assets

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Advances:				
i.Advance to related parties	9.1			-
ii.Advance to vendors for supply of capital assets	0.12		14	0.40
iii.Advance to vendors for supply of goods / services	32.47	4.35	151.44	125.23
iv Advance to employees				
Balances with Statutory/Government authorities	10.40	9.00	13.20	17.17
Prepaid expenses	1.27	0.23	0.11	0.11
Prepaid rent	0.10	0.10	0.14	
Total	44.36	13.68	164.89	142,51







Note 17 Share Capital

Particulars	As at 30th Sept	ember 2023	As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount
(a) Authorised :								
Equity shares of Rs. 100 each with voting rights	5,00,000	50.00	5,00,000	50.00	1,40,000	14.00	90,000	9.00
	5,00,000	50.00	5,00,000	50.00	1,40,000	14.00	90,000	9.00
(b) Issued:								
Equity shares of Rs. 100 each with voting rights	5,00,000	50,00	5,00,000	50.00	1,40,000	14.00	90,000	9.00
	5,00,000	50.00	5,00,000	50.00	1,40,000	14.00	90,000	9.00
(c) Subscribed and fully paid up :								
Equity shares of Rs. 100 each with voting rights	5,00,000	50.00	5,00,000	50.00	1,40,000	14.00	90,000	9.00
	5,00,000	50.00	5,00,000	50.00	1,40,000	14.00	90,000	9.00
F43 Total	5,00,000	50.00	5,00,000	50.00	1,40,000	14.00	90,000	9.00

Details of shares held by each shareholder holding more than 5% shares:

Name of shareholders	As at 30th Se	eptember 2023 As at 31st Marc		larch 2023	As at 31st March 2022		As at 31st March 2021	
	Number of shares held	% holding in that class of shares	Number of shares held	% holding in that class of shares	Number of shares held	% holding in that class of shares	Number of shares held	% holding in that class of shares
Equity shares with voting rights :								
K V Tolin	2,60,700	52.14%	2,60,700	52,14%	80,700	57,64%	55,700	61,89%
Jerin Tolin	2,24,400	44.88%	2,24,400	44.88%	44,400	31.71%	19,400	21.56%
Annie Varkey	14,900	2.98%	14,900	2.98%	14,900	10.64%	14,900	16,56%
Tota	5,00,000	100.00%	5,00,000	100.00%	1,40,000	100.00%	90,000	100.00%

Shares held by the promoters of companies at the end of the year and % of changes

Name of Promoters	As at 30th Se	ptember 2023	As at 31st N	March 2023	As at 31st N	larch 2022	As at 31st March 2021	
	No. of shares at the end of the year	% Changes during the year	No.of shares at the end of the year	% Changes during the year	No.of shares at the end of the year	% Changes during the year	No.of shares at the end of the year	% Changes during the year
KVTolin	2,60,700	0.00%	2,60,700	223.05%	80,700	44.88%	55,700	0.00%
Jerin Tolin	2,24,400	0.00%	2,24,400	405.41%	44,400	128.87%	19,400	0.00%
Annie Varkey		0.00%		100.00%	14,900	0.00%	14,900	0.00%
Tota	4,85,100		4,85,100		1,40,000		90,000	

Above number of shares are presented in absolute.







#### Note 17 Share Capital (contd.)

#### Notes:

(i) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period:

Particulars	Opening Balance	Further Issue	Bonus	ESOP	Conversion	Buy back	Other changes	Closing Balance
Equity shares with voting rights								
Year ended 30th September 2023								
Number of shares	5,00,000		9.		-		-	5,00,000
Amount	50.00	4	-	-	-	-	-	50.00
Year ended 31st March 2023		F						
Number of shares	1,40,000	3,60,000	2	-	7.4	-		5,00,000
Amount	14.00	36.00	-			*		50.00
For the period ended 31st March 2022		0.1						
Number of shares	90,000	50,000	2	1.5	-			1,40,000
Amount	9.00	5.00	¥ .		.4			14,00
For the period ended 31st March 2021								
Number of shares	90,000	2	9	4	9	1961		90,000
Amount	9.00	-			- 4		-	9.00

#### Rights, preferences and restrictions attached to equity shares

#### Equity shares As to dividend :

The Shareholders are entitled to receive dividend in proportion to the amount of paid up equity shares held by them. The Company has not declared any dividend during the year.

#### As to repayment of capital:

In the event of liquidation of the company, the holders of equity shares will be entitled to receive any of the remaining asset of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

#### As to voting:

The Company has only one class of equity shares having par value of Rs 100 per share. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividend, if any in Indian rupees. The dividend proposed, if any by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

Above number of shares are presented in absolute.







#### Note 18 Other Equity

I.Retained earnings represents undistributed profits of the Company which can be distributed to its equity shareholders in accordance with the provisions of the Companies Act, 2013. iii.Securities premium is used to record the premium received on issue of shares and is utilised in accordance with the provisions of the Companies Act, 2013. iii.Refer significant accounting policies and principles for information on reserves and OCI items.

	Equity	Deemed		Reserves	and Surplus			Items of OC	1	Total	Non
Particulars	Component of Financial Instruments	Capital contribution	Capital Reserve	Statutory reserve	Securities Premium	Retained Earnings	Re-measurement losses on defined benefit plans	Revaluation Surplus	Exchange differences on translating the financials		controlling interest
As at 1st April 2023			-			144.08	0.15	-	-	144.23	
Profit for the period ended						126.21		-	-	126.21	
Total other comprehensive income (refer P&L)					-				1.49	1.49	
Changes in accounting policy or prior period errors		-						4		1.10	
Restated balance at the beginning											
Dividends		2.5	12		-						
Transfer to retained earnings	1.2	4.									
ESOP Issued		4			1						
As at 30th September 2023						270.29	0.15		1,49	271.93	

	Equity	Deemed		Reserves	and Surplus			Items of OC		Total	Non
Particulars	Component of Financial Instruments	Capital contribution	Capital Reserve	Statutory reserve	Securities Premium	Retained Earnings	Re-measurement losses on defined benefit plans	Revaluation Surplus	Exchange differences on translating the financials		controlling interest
As at 31st March 2022		-	-		-	94.16	0.09	- 4	-	94.25	
Profit for the period		-	-		4	49.92	2177	-		49.92	
Total other comprehensive income		-	-			1000	0.06		-	0.06	
Changes in accounting policy or prior period errors		-				- 2				-	
Restated balance at the beginning							-				
Dividends		_						2			
Transfer to retained earnings											
ESOP Issued								- 5		- 3	
As at 31st March 2023					- :	144.08	0.15			144.23	







#### Note 18 Other Equity

i.Retained earnings represents undistributed profits of the Company which can be distributed to its equity shareholders in accordance with the provisions of the Companies Act, 2013. ii.Securities premium is used to record the premium received on issue of shares and is utilised in accordance with the provisions of the Companies Act, 2013.

iii.Refer significant accounting policies and principles for information on reserves and OCI items.

	Equity	Deemed		Reserves	and Surplus			Items of OC	1	Total	Non
Particulars	Component of Financial Instruments	Capital contribution	Capital Reserve	Statutory reserve	Securities Premium	Retained Earnings	Re-measurement losses on defined benefit plans	Revaluation Surplus	Exchange differences on translating the financials		controlling interest
As at 31st March 2021				-	-	87.85				87.85	
Profit for the period						6.31				6.31	
Total other comprehensive income			4			-	0.09		-	0.09	
Changes in accounting policy or prior period errors			4					-		-	
Restated balance at the beginning			-			- 4	14	-	-	-	-
Dividends			4		- 2		- 6	-		4	
Transfer to retained earnings	-		-						-		
ESOP Issued					1.5						
As at 31st March 2022						94,16	0.09			94.25	

	Equity	Deemed		Reserves	and Surplus			Items of OC		Total	Non
	Component of Financial Instruments	Capital contribution	Capital Reserve	Statutory reserve	Securities Premium	Retained Earnings	Re-measurement losses on defined benefit plans	Revaluation Surplus	Exchange differences on translating the financials		controlling interest
As at 31st March 2020			-	-	1.60	80.20		-		80.20	
Profit for the year			-		- 2	7.65		- 4	4	7.65	14
Total other comprehensive income			-		14	112		-		-	
Changes in accounting policy or prior period errors			-					- 4		-	-
Restated balance at the beginning			-								
Dividends			-	-	100					-	
Transfer to retained earnings	-		-				-		_	2	
ESOP Issued	- 2			*	- 1	-	-				- 6
As at 31st March 2021						87.85				87.85	







## Note 19 Borrowings

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Bonds or debentures				
Terms Loans :-				
I.From Banks -		100.00	100	
i.Secured	118.07	113.51	131.35	119.27
ii.Unsecured				
	118.07	113.51	131.35	119.27
II.From Other Parties -				
i.Secured	16.39	17.46	19.34	21.04
ii.Unsecured	- Y			
	16.39	17.46	19.34	21.04
Loans and advances from Related parties				
i.Secured	- 1			
ii.Unsecured		9.3		-
	1			
Total	134.46	130.97	150.69	140.31

## Note 20 Provision

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Provision for employee benefits				
i. Gratuity	3.18	1.03	0.84	0.80
ii.Bonus		-		
Total	3.18	1.03	0.84	0.80

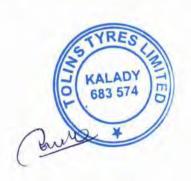
## No 21 Other Non Current Liabilities

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Security deposits	0.10	0.10	0.10	0.10
Total	0.10	0.10	0.10	0.10

## Note 22 Borrowings

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Loans payable on demand :-				
From Banks -	700		4-7-1	
i.Secured	655.04	319.60	305.96	296.16
ii.Unsecured		-		
Total A	655.04	319.60	305.96	296.16
Loans and advances from Related parties :-				
i.Secured	2.1	4.0	-	2
ii.Unsecured	4.			-
Current maturities of long term debt	14.39	19.72	32.07	26.08
Total B	14.39	19.72	32.07	26.08
Total (A+B)	669.43	339.32	338.03	322.24







#### Note 19.a Securities and other details

SI.No	Lender/PFI	Security	Currency	Terms of Payment	Interest Rate	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
1	Standard Chartered	Collateral Property Address: Sy No 1003/2 Ernakulam Village, Kanayannur Thaluk, Ernakulam, Kerala-683574.	Rupee Loan	Equated Monthly Instalments(EMI) , EMI Comprises Principal + Interest	9,95%+MCLR Rate+9 NPA p.a.(1 year semi fixed):(Current MCLR Rate is 9.05%)	36.87	40.06	46.03	50.70
2	Union Bank of India	1) Sd-10 - Hypothecation Of Vehicle Agreement 2) Letter Of Undertaking From Guarantor For Disclosing Info To Cibil 3) Letter Of Undertaking From Borrower For Disclosing Info To Cibil 4) Dp Note 5) Sd-01 - Letter Of Guarantee 6) Eblr Interest Agreement 7) Sd-01 - Letter Of Guarantee 8) Eblr Interest Agreement	Rupee Loan	Equated Monthly Instalment	7.30%	0.69	6.72	8,15	8,37
3	Bank of Baroda	Hypothecation of vehicle	Rupee Loan	Repayable in 60 months in equated monthly instalments.	Repo Rate (currently 5.15%) + Markup of 2.95% (at present) + Strategic Premium 0.25% (at present) + Credit Spread 0.25% (at present) + Credit Risk Premium of 0.05%	2.77	3.47	4.94	6.21
	Yes Bank								
	GECL	To the extent second charge on all existing security in favour of National Credit Guarantee Trustee Company Ltd & such other security/charge as may be required by the bank and or National credit guarantee Trustee company	Rupee Loan	Interest only for the first 12 months and EMI for the balance 36 months.	8.90%, Which is 1% (Margin) over and above YES Bank's external Benchmark Lending Rate (YBL EBLR) to a max. 9.25%	2.63			
4	Property Loan	Property: Sy No: 397/20, 397/29.4, 397/29.3,397/44,397/19.3,397/19.2 Kalady Village Aluva Taluk Ernakulam Dist. List of Documents: 1) Sale deed dt 08/11/1975 Dec No 1527/1975 2) Will deed dt 20/04/2010 Doc No 52/11/2010 3) Settlement deed dt 08/05/1975 Doc No 863/1975 4) Sale Deed dt 30/09/1985 Doc No 1900/1985	Rupee Loan	Equated Monthly Instalment. This is subject to change basis revision in the Effective rate of Interest basis prevailing 6 months CD Rate as on the date of disbursement.	Effective Rate of Interest on Loan is 10.10% p.a (Spread 4.71% + 6 month CD Rate) Kindly note that the effective rate of Interest is subject to change basis any revision in the Bank's prevailing rate	16.84	20.47	21.96	19.02
5	Piramal Capital	Security , Exclusive charge in favour of DHFL by way of Equitable or registered Mortgage of the property situated at: Sy No 1/1,1/2, 1/3,1/5,1/6,7/1, Muringoor Vadakkummuri Village, Chalakudi Taluk, Chalakudi Thrisur - 680309, Kerala Additional Collateral : Charge in favour of DHFL shall be registered with the ROC (If applicable)	Rupee Loan	1-10 Years EMI	10.5% p.a (i.e DHFL's RPLR 18.2% -/+ -7.7%% p.a = 10.5% p.a. The above interest rate is linked to DHFL's RPLR and interest rates are subject to revision by DHFL from time to time.	16,39	17.46	19.34	21.04







Note 19.a Securities and other details

SI.No	Lender/PFI	Security	Currency	Terms of Payment	Interest Rate	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
6	HDFC Bank	114.39 Ares Situated In Re.sy. No. 191/4 And 192/1 Of Muthalamada I Village, Chittur Taluk, 33.25 Ares With Residential Building, 57.87 Ares With Residential Building, Em Of 202.35 Are In Sy No 170 In The Name Of Uniglobe Economic Park Pvt Ltd, Personal Guarantee, Pp Charges On 123.50 Ares Commercial Property With Building In The Name Of M/s Tolins Tyres P, Pp Charges On 161.88 Ares Commercial Property With Building In The Name Of M/s Tolins Tyres P, Pp Charges On 34.85 Ares Commercial Property With Building In The Name Of M/s Tolins Tyres P, Pp Charges On 43.63 Ares Commercial Property With Building In The Name Of M/s Tolins Tyres P, Pp Charges On 43.63 Ares Commercial Property With Building In The Name Of M/s Tolins Tyres P	Rupee Loan	Monthly rests, unless otherwise specified. Interest needs to be serviced by the 3rd of every month.	10.25%	178.32		<i>j</i>	0.20
	Axis Bank								
	Working Capital Term Loan under ECLGS	Extension of charge on existing securities on second charge basis except Guarantees, 100% Credit Guarantee by NCGTC	Rupee Loan	Principal shall be repaid in 12 equal instalments of Rs. 14,30,000 each and 1 instalment of Rs. 13,40,000. Interest shall be paid as and when debited. Repayment shall start from 31.07.2023	Repo+2.50% p.a (current reporate is 6.50% p.a). Prevailing rate of 9.00% p.a.	51.55	1.94	4.32	6.59
7	Cash Credit	Primary: First pari passu charge on entire current assets and movable fixed assets (other than exclusively funded by other lenders) of the Company, both present and future, ranking pari passu with HDFC Bank.  Collateral: EM of following factory properties on pari passu basis with HDFC Bank Limited  - 400 cents (161.88 Ares) of land together with the buildings situated in it comprised in Sy, No. 57/6, 11, 12 in Mattoor village, Alwaye taluk, Ernakulam district, Ernakulam in the name of M/s. Tolins Tyres Private Limited  - 108 Cents (43.63 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/1,10.7,14,15 in Mattor Village, Alwaye Taluk, Earnakulam District in the name of M/s. Tolins Tyres Private Limited  - 86 cents (34.85 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/8,9 in Mattor Village, Alwaye taluk, Ernakulam District, in the name of M/s. Tolins Tyres Private Limited.  - 305 cents (123.50 Ares) of land together with the buildings situated in it comprised in Re Sy No 56/2,3,8, Re Sy No 57/12 in Mattor Village Alwaye taluk Ernakulam district in the name of M/s. Tolins Tyres Private Limited Minimum collateral cover of 1.00x times  Personal Guarantee: Personal Guarantees of promoters / directors namely  1. Mr. K V Tolin 2. Mrs. Annie Varkey  3. Mr. Jerin Tolin 4.Corporate Guarantee of M/s Tolin Rubbers Private Limited	Rupee Loan	On Demand	Repo+3.00% (Current Reporate is 6.50% p.a.). Prevailing rate of 9.50% p.a.	322.24			
	Vehicle Loan	Hypothecation of vehicle	Rupee Loan	Repayable in 48 months in equated monthly instalments.	8.50%	0.86	-	7	13





#### Note 19.a Securities and other details

SI.No	The state of the s	Security	Currency	Terms of Payment	Interest Rate	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
8	State Bank of India								
	Working Capital Term Loan under ECLGS	Primary: Hypothecation charge over entire current assets (both present & future) of the company.  Collateral: (i) First hypothecation charge over fixed assets of the company (except those assets specifically financed by other lenders). (ii) Equitable Mortgage over the following immovable property comprising of land & buildings and erections thereon (both present & future):  - 400 cents (161.88 Ares) of land together with the buildings situated in it comprised in Sy. No. 57/6, 11, 12 in Mattoor village, Alwaye taluk, Ernakulam district, Ernakulam in the name of M/s. Tolins Tyres Private Limited  - 108 Cents (43.63 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/1,10,7,14,15 in Mattor Village, Alwaye Taluk, Earnakulam District in the name of M/s. Tolins Tyres Private Limited  - 86 cents (34.85 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/8,9 in Mattoor Village, Alwaye taluk, Ernakulam District, in the name of M/s. Tolins Tyres Private Limited.  - 305 cents (123.50 Ares) of land together with the buildings situated in it comprised in Re Sy No 57/8,9 in Mattoor Village, Alwaye taluk, Ernakulam District, in the name of M/s. Tolins Tyres Private Limited.	Rupee Loan	The instalments are required to be paid in 36 monthly instalments.	0.75% above one year EBLR. Present effective rate is &.40% p.a.		60.56	77.63	53.45
Ī	Cash Credit	Same as above	Rupee Loan	On Demand	4% above one year EBLR. Present effective rate is 10.6% p.a.		208.26	184.47	157.43







#### Note 19.a Securities and other details

SI.No	Lender/PFI	Security	Currency	Terms of Payment	Interest Rate	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
	Shipment Credit as	Same as above and 100% Guarantee coverage on the outstanding amount for the credit facility provided under the scheme by National Credit Guarantee Trustee Company Ltd (NCGTC).	Rupee Loan		0.55% above one year EBLR. Present effective rate is 7,20% p.a.		111.34	121,48	138.73
	Kotak Mahindra Bank Ltd	Hypothecation of vehicle	Rupee Loan	On Demand	8.70%		•	0.39	0.82
	South Indian Bank								
	Cash Credit	Primary Security	Rupee Loan	On Demand		126.37			-
	Drawee bill		Rupee Loan	On Demand	Repo rate + 4.6% or 8.6%	29.41			
	discounting	and future).  Collateral Security  Land with administrative building situated in R.Sy. No. 53/9-Block No. 27 (24.01 cents), R.Sy. No. 53/9-Block No. 27 (53.67 cents),		Principal repayable in 36 monthly instalments starting from 06th		10.00		•	
10		R.Sy. No. 53/10 (6.99 cents) and R.Sy. No. 58/9 (33.61 cents) of Mattoor village, Aluva Taluk, Ernakulam in the name of Mrs. Annie Varkey.  Land with factory building situated in R.Sy. No. 58/12,58/10,52/2,52/3,58/4,58/7,52/4 (191.89 cents) and R.Sy. No. 52/6 (28.91 cents) of Mattoor village, Aluva Taluk, Ernakulam in the name of M/s Tolin Rubbers Private Limited.  Guarantees Given Further, the Ioan has been guaranteed by the personal guarantee of Annie Varkey and KV Tolin and corporate guarantee of M/s Toja Tyres and Treads Private Limited.	Rupee Loan	July 2021.  Interest is payable on monthly basis Principal repayable in 35 monthly instalments starting from 18th June 2024 and 1 monthly instalment from 18th May 2027.  Interest is payable on monthly basis.		6.25			
11	Rak Bank	Hypothecation of Vehicle - Sanctioned in AED and group has Presented in INR	AED	Equated Monthly Instalment	7.82%	3.99		-	







#### Trade payables

#### Note 23 (a) Total Outstanding Dues Of Micro Enterprises and Small Enterprises

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
(i) Principal amount remaining unpaid to any supplier as at the end of the accounting year.	-	9.20		
(ii) Interest due thereon remaining unpaid to any supplier as at the end of the accounting year.	4.		4	
(iii) The amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006 (27 of 2006), along with the amount of the payment made to the supplier beyond appointed day during each accounting year.		5		-
(iv) The amount of interest due and payable for the period of delay in making payment (which has been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006.	7	-51	*	,
(v) The amount of interest accrued and remaining unpaid at the end of the accounting year.	5	-		
(vi) The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006.		-	-	
Tota		9.20		

#### Note 23 (b) Total Outstanding Dues of Creditors Other Than Micro Enterprises and Small Enterprises

Particulars		As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Others		91.84	123.05	387,08	311.15
	Total	91.84	123.05	387.08	311.15

#### Trade payables due for payment ageing report (Contd., to note 23)

Particulars	Less	than 1 year	1-2 years	2-3 years	More than 3 years	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
MSME		-		-	*		9.20		
Others		196.72	1.32	2.	*	91.84	123.05	387.08	311.15
Disputed due -MSME		-	-		-	9.5	-0.000	77.027	
Undisputed due -MSME			-		-	2			
	Total	196.72	1.32	*		91.84	132.25	387.08	311.15

i.As per the records and information available with the company, the enterprises/vendors who have declared to the company regarding the status of the registration under Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 have been accordingly classified as on the reporting date. Normally, company is collecting MSME certificates from vendors on annual basis.

ii. This information has been determined to the extent such parties have been identified on the basis intimation received from the "suppliers" regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006.







Trade payables due for payment ageing report (Contd., to note 23)

Particulars		Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31st March 2023
MSME		4.14	5.06	-	-	9.20
Others		122.71	0.34	0.00		123.05
Disputed due -MSME		-	-	-	1.7	-
Undisputed due -MSME			-			
	Total	126.85	5.40	0.00		132,25

Particulars	Less th	han 1 year	1-2 years	2-3 years	More than 3 years	As at 31st March 2022
MSME		-		-	7	
Others		378.45	6.03	2.60	1	387.08
Disputed due -MSME		-	5.55	2.00		307.00
Undisputed due -MSME		-	-		7.5	
	Total	378.45	6.03	2.60		387.08

Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31st March 2021
MSME		-			
Others	188.37	122.78			311.15
Disputed due -MSME		TELLI O	1	12.1	0.11.10
Undisputed due -MSME			72.1	100000000000000000000000000000000000000	
Tota	188.37	122.78			311.15







## Note 24 Other financial liabilities

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Employee benefits	1.32	0.71	0.42	0.35
Others - Accrued expense payable	9.78	19.10	2.10	6.08
Total	11.10	19.80	2.51	6.43

## Note 25 Other Current Liabilities

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Statutory payables	26.03	1.81	1.61	1.19
Total	26.03	1.81	1.61	1.19

## Note 26 Provision

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021	
Provision for employee benefits :-					
i.Bonus	2	1.0			
ii. Gratuity	0.09	0.09	0.08	0.06	
Total	0.09	0.09	0.08	0.06	

## Note 27 Current Tax Liabilities (Net)

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Provision for Income Tax	45.32	18.64	2.23	0.48
Total	45.32	18.64	2.23	0.48







## Note 28 Revenue From Operations

Particulars	For the period ended 30th September 2023	ended 31st	For the year ended 31st March 2022	For the year ended 31st March 2021
Income from business #	880.20	1,182.46	1,133.65	1,058.91
Less : Goods and service tax	(32)			
Tota	880.20	1,182.46	1,133.65	1,058.91

#### # Revenue from contracts with customers

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Sales of Products -				
Performance obligation satisfied at point in time	880.20	1,182.46	1,133.65	1,058.91
Performance obligation satisfied over time		100		
Supply of Services -				
Performance obligation satisfied at point in time	160		1	14
Performance obligation satisfied over time			-	
Total	880.20	1,182.46	1,133.65	1,058.91

Company adopted Ind AS 115 "Revenue from Contracts with Customers". Refer note 2(11)(a) for the accounting policies followed pursuant to adoption of Ind AS 115. The adoption of Ind AS 115 did not have any material impact.

## Note 29 Other Income :

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021	
Interest Income *	0.31	1.35	0.54	0.20	
Interest unwinding on rental deposits	100	0.04	0.03		
Profit from exchange fluctuation	1.42	9.29	2.50	8.16	
Value of MEIS license sold	0.98	3.64	6.99	1.77	
Discount & subsidy	0.18	0.01	0.00	0.01	
Contract income		21.	0.15	0.12	
Total	2.89	14.33	10.21	10.26	

## \* interest income comprises of -

Particulars	For the period ended 30th September 2023	ended 31st	For the year ended 31st March 2022	For the year ended 31st March 2021	
From bank deposits	0.31	1,35	0.54	0.20	
Interest on income tax refund		- 1	-		
Others	-		-	-	
Total	0.31	1.35	0.54	0.20	







## Note 30 Cost of materials (including Packing Materials) consumed

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Opening stock of raw materials	164.76	82.32	44.71	14.73
Opening stock of raw materials as per business combination	25.78		100	
Add : Import purchase	7.86	27.70	41.00	40.01
Add : Local purchase	740.47	1,044.08	970.98	898.18
Had I Lood partition	938.86	1,154.10	1,056.69	952.92
Add: Packing charges, freight, delivery charges, power & fuel etc	32.10	18.28	18.09	16.06
Less: Closing stock of raw material	209.19	164.76	82.32	44.71
Tota	761.77	1,007.62	992.46	924.27

## Note 31. Purchase of Stock in Trade

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Opening stock				
Add : Purchase		*		
Add: Other charges				
Less : Closing stock	-			
Total				

## Note 32 Changes in Inventories of Finished Goods, Work-in-Progress and Stock in Trade

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Inventories at the end of the year:				
Work in progress	102.37	23.68	12.33	
Finished goods	358.71	181.14	130.52	99.41
ANTANE STATE	461.08	204.82	142.85	99.41
Inventories at the beginning of the year:				
Work in progress	50.64	12.33		
Finished goods	226.25	130.52	99.41	79.98
Total	276.89	142.85	99.41	79,98
Net (increase) / decrease	(184.19)	(61.97)	(43.44)	(19.43

## Note 33 Employee Benefits Expense

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021	
Salaries and wages	26.16	32.68	36.25	21.62	
ESI contributions	0.06	0.04	0.02	0.02	
PF contributions	0.32	0.19	0.05	0.05	
Gratuity	-	0.29	0.18	0.86	
Directors' remuneration	0.24	4	1		
Tota	26.78	33.20	36.50	22.55	







## Note 34 Finance costs

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021	
(a) Interest expense on :	1000				
i.Borrowings from bank	33.10	36.91	30.12	24.16	
ii. Others	6.80	9.90	10.02	11.62	
(b) dividend on redeemable preference shares;	14.1			-	
(c) Other borrowing costs :	1.00				
i.Bank charges on loan	17.16	3.71	2.82	2.28	
Total	57.06	50.52	42.96	38.06	

## Note 34.1 Depreciation & Amortisation

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021	
Depreciation on tangible assets	12.82	15.94	19,57	19.59	
Amortisation on other intangible assets	0.10	0.20	0.05		
Amortisation of right-of-use assets					
Amortisation on goodwill					
Tota	12.92	16.14	19.62	19.59	

## Note 35 Other Expenses

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Advertisement	2.94	5.08	6.64	7.67
Audit fee	0.36	0.25	0.11	0.11
Donation	0.11	0.72	-	0.50
Freight outward	6.53	16.48	21.77	16.72
Insurance	0.50	1.82	1.84	1,55
Interest on TDS	0.11	0.52	0.19	0.06
Liaison charges	0.03	0.02	0.51	4.98
Miscellaneous expenses	3.64	0.33	0.57	0.84
Professional / Consultancy / Technical fees	3.34	2.91	1.12	0.90
Postage & courier	0.07	1.45	1.40	1.09
Printing & stationery & communication	2.44	2.17	2.20	1.55
Rates and taxes	5.84	0.75	1.32	2.65
Rent	7.40	5.19	5.07	2.32
Rent prepaid amortisation		0.04	0.04	
Repairs & maintenance - Plant & machinery	9.99	14.59	17.35	15.10
Repairs & maintenance - Vehicle	5.37	14.81	13.04	10.08
Staff welfare	4.66	6.30	7.07	7.23
Travelling & conveyance	4.61	7.58	6.98	1.70
Tot	al 57.94	81.01	87.22	75.05







#### Note 36 : Risk

#### 1. Foreign currency risk :

Foreign currency risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rate. Company transacts business in its functional currency (INR) and in other foreign currencies. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities, where revenue or expense is denominated in a foreign currency.

#### Following is outstanding foreign currency unhedged exposure

#### I. Financial assets

Financial assets	As at 30th Sep	tember 2023	As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount
i. Trade receivables							2 004 200	
USD	1.33	110.46	1.36	111.71	1,48	111.93	1.66	121.98
Euro			-	2.111		111,00	1,50	121.50
GBP							2	
AED		-	1.2			1		
ii.Advance to suppliers								
USD		2		102				-
Euro			2		2		0	
GBP		- 4	2		2			
AED					1 2			1
iii.Bank balance - in EEFC accounts								
USD		4	2					
Euro			3	1				-
GBP				12	2			-
AED			4					-

#### II. Financial liabilities

Financial assets	As at 30th Sept	ember 2023	As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount
i. Trade payable								
USD		14	1.11	-			0.25	18.23
Euro					2		0.20	10.2.
GBP			2			- 2		
AED	0.23	5.24	0.30	6.43			5	- 3
ii.Advance from Customer	1000		0.00	0.40				
USD								
Euro					5	- 3		
GBP							2	
AED				100		- 13	37.1	
iii.PCFC/EPC/ECB						-		
USD					1.0			
Euro			2			37		
GBP						37	1 1	
AED	1		1			- 1		







Note 36 : Risk

#### III. Contingent Liabilities and Commitments

Particulars	As at 30th Sept	ember 2023	As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount
Contingent Liabilities								
USD		-	-	-	4		4	- 2
Euro				-	-	4		
GBP	2			2		100		
AED	£ .	-		-			-	
Commitments								
USD	1	-			1.4			
Euro		-	¥.					
GBP	2.	12.	5	12	1.0	-		
AED						-		

#### IV. Currency wise net exposure (Financial assets - Financial liabilities- Contingent liabilities)

Currency wise net exposure	As at 30th September 2023		As at 31st March 2023		As at 31st March 2022		As at 31st March 2021	
Particulars	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount	Foreign currency	Amount
USD	1.33	110.46	1.36	111.71	1.48	111.93	1.41	103.75
Euro	(20)		7,30					-
GBP	-	4	5.1					-
AED	(0.23)	(5.24)	(0.30)	(6.43)		-		
To	tal 1.10	105.22	1.06	105.27	1.48	111.93	1.41	103.75







#### Note 37: Additional note to financial statements

#### 1. Earning per shares (EPS)

Basic EPS amounts are calculated by dividing the profit / loss for the year attributable to equity shareholders of the Company by the weighted average number of equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity shareholders by the weighted average number of equity shares outstanding during the year plus the weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares.

The following reflects the income and share data used in the basic and diluted EPS computations:

#### i. Calculation of EPS pre issue of bonus and split of equity shares:

Particulars		For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Face value of equity shares (Rs per share)		100.00	100.00	100.00	100.00
Profit attributable to equity shareholders	A	126.16	49.92	6,31	7.65
Weighted Average number of Equity Shares pre split and bonus used as denominator in calculating Basic EPS	В	0.50	0.18	0.10	0.09
Weighted Average number of Equity Shares pre split and bonus used as denominator in calculating diluted EPS	C	0.67	0.18	0.10	0.09
Basic EPS = A/B		252.32	277.94	60.32	85.05
Diluted EPS = A/C		187.88	277.94	60.32	85.05

#### ii. Calculation of EPS post issue of bonus, split and swap of equity shares:

Particulars		For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Face value of equity shares after bonus, split and swap of shares		5.00	5.00	5.00	5.00
Profit attributable to equity shareholders	A	126.16	49.92	6.31	7.65
Weighted Average number of Equity Shares post split and bonus used as denominator in calculating Basic EPS	В	29,43	19.59	18.09	17.80
Weighted Average number of Equity Shares post split and bonus used as denominator in calculating diluted EPS	C	29.43	19.59	18.09	17.80
Basic EPS = A/B		4.29	2.55	0.35	0.43
Diluted EPS = A/C		4.29	2.55	0.35	0.43

\*Not annualized For the period ended 30th September 2023

i.Board of directors at its meeting held on October 12, 2023 pursuant to section 63 and other applicable provisions, if any, of the companies Act, 2013 and rule made thereunder, proposed that a sum of Rs.80 million shares be capitalized as bonus equity shares out of free reserves and surplus, and distributed amongst the equity share for every 1 share held,

ii. The Board of Directors of the Company in the Board meeting dated October 12, 2023 and Shareholders of the company in the Extra Ordinary General Meeting dated October 13, 2023 have approved the sub-division of each of the Equity Share of the Company having a face value of Rs. 100./- each in the equity share of the company be sub-division").







## Note 37 : Additional note to financial statements 2. Defined benefit plans

The Company has a defined benefit gratuity plan. The gratuity plan is governed by the Payment of Gratuity Act, 1972. Under the act, every employee who has completed five years or more of service gets gratuity on departure at 15 days salary(last drawn salary) for each completed year of service. The level of benefits provided depends on the member's length of service and salary at retirement age. Gratuity plan is unfunded.

#### i. Net benefit expenses (recognized in the statement of profit and loss) :

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Current service cost		0.22	0.13	0.86
Interest cost on defined benefit obligation	4.0	0.06	0.06	
Net benefit expenses		0.29	0.18	0.86

#### ii. Remeasurement (gain)/ loss recognised in other comprehensive income

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Actuarial (gain)/ loss on obligations arising from changes in financial assumptions		(0.04)	(0.03)	
Actuarial (gain)/ loss on obligations arising from changes in demographic assumptions				
Actuarial (gain)/ loss on obligations arising from changes in experience variances		(0.05)	(0.10)	-
Actuarial (gain)/ loss recognised in OCI	- F.O.	(80.0)	(0.13)	

#### iii. Changes in the present value of the defined benefit obligation are as follows

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Opening defined benefit obligation		0.92	0.86	
Current service cost		0.22	0.13	0.86
Interest cost on the defined benefit obligation		0.06	0.06	
Benefits paid		637		-
Actuarial (gain)/ loss on obligations arising from changes in financial assumptions		(0,04)	(0.03)	
Actuarial (gain)/ loss on obligations arising from changes in demographic assumptions	2.1			
Actuarial (gain)/ loss on obligations arising from changes in experience variances	-	(0.05)	(0.10)	
Closing defined benefit obligation	· · · · · · · · · · · · · · · · · · ·	1.12	0.92	0.86

### iv.Bifurcation of Present Value of Obligation at the end of the year

	Particulars		As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Current Liability			0.09	0.09	0.08	0.06
Non-Current Liability			3.18	1.03	0.84	0.80
		Total	3.27	1.12	0.92	0.86







#### Note 37 : Additional note to financial statements

#### v.Sensitivity Analysis

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Base Liability			200000000000000000000000000000000000000	100000000000000000000000000000000000000
Increase Discount Rate by 0.50%	-	-3.29%	-3.38%	-3.70%
Decrease Discount Rate by 0,50%	-	3.49%	3.59%	3.95%
Increase Salary Inflation by 1.00%		7.08%	7.25%	7.95%
Increase Salary Inflation by 1.00%		-6.42%	-6.56%	-7.15%
Increase Withdrawal Rate by 5,00%		-4.16%	-6.56%	-6.36%
Decrease Withdrawal Rate by 5.00%		5.21%	5.28%	9.07%

#### Risk Exposure -

#### Plan Characteristics and Associated Risks

The Gratuity scheme is a Defined Benefit Plan that provides for a lump sum payment made on exit either by way of retirement, death or disability. The benefits are defined on the basis of final salary and the period of service and paid as lump sum at exit. The Plan design means the risks commonly affecting the liabilities and the financial results are expected to be:

#### Discount rate risk:

The discount rate is generally based upon the market yields available on Government bonds at the accounting date relevant to currency of benefit payments for a term that matchesthe liabilities.

#### Salary Growth risk:

Salary growth rate is enterprises best estimate of employee turnover in future determined considering factors such as nature of business & industry retention policy, demand & supply in the employment market, standing of the enterprises, business plan,HR policy.







Note 37 : Additional note to financial statements 3.Segment reporting

#### a. Information about products and services

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Revenue from tyre products	880.20	1,182.46	1,133.65	1,058.91
Tota	880.20	1,182.46	1,133.65	1,058.91

#### b. Information about geographical areas

#### i. Revenue from customers

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
India	678.95	1,075.97	998.65	916.88
Outside India	201.25	106.49	135.00	142.03
Tot	880.20	1,182.46	1,133.65	1,058.91

#### i.Geographic assets

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
India	165.12	191.73	122,14	133.69
Outside India	80.91			
Total	246.03	191.73	122.14	133.69

#### c. Information about major customers (from external customers)

Revenue constituted more than 10% of the total revenue is not applicable.

#### d. Revenues from operations from our Restated Financial Information during the six-months period ended September 30, 2023 and for the last three Fiscals are as follows:

	Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Tyres		281.48	247.92	194.02	312.64
Tread Rubber		598.72	934.54	939.63	746.27
	Total	880.20	1,182.46	1,133.65	1,058.91

#### e.Percentage of Revenue from Operations (%)

Particulars		For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
Tyres		31.98%	20,97%	17.11%	29.52%
Tread Rubber		68.02%	79.03%	82.89%	70.48%
	Total	100.00%	100.00%	100.00%	100.00%







Note 37: Additional note to financial statements

#### 4. Capital management

The company's capital management is intended to maximise the return to shareholders for meeting the long term & short term goals of the company through the optimization of the debt & equity balance.

The Company determines the amount of capital required on the basis of annual and long-term operating plans and strategic investment plans. The funding requirements are met through equity and long-term/short-term. For the purpose of capital management, capital includes issued equity capital, securities premium and all other reserves attributable to the equity shareholders of the Company, Net debt includes all long and short-term borrowings as reduced by cash and cash equivalents.

The following table summarises the capital of the Company:-

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Debt*	803.89	470.29	488.72	462.56
Cash and cash equivalents	29.03	8.08	11.71	7.14
Net debt	774.86	462.21	477.01	455.41
Equity	50.00	50.00	14.00	9.00
Other equity **	676.69	144.23	94.25	87.85
Total capital (Net Debt and Equity)	726.69	194.23	108.25	96.85
Net debt to equity ratio	1.07	2.38	4.41	4.70

<sup>\*</sup> Debt is defined as long-term, short-term borrowings and lease liabilities.





<sup>\*\*</sup> includes all capital and reserves of the Company



Note 37: Additional note to financial statements

#### 5. Fair value

Financial instruments by category:-

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021 Amortised Cost	
	Amortised Cost	Amortised Cost	Amortised Cost		
	Level 2	Level 2	Level 2	Level 2	
	Carrying Value	Carrying Value	Carrying Value	Carrying Value	
Financial assets_					
(i) Investments in bonds, debenture (Except equity & preference share)					
(ii) Trade Receivables	469.23	238.29	368.54	371.33	
(iii) Cash and Cash Equivalents	11.27	3.76	4.68	4.01	
(iv) Bank Balance other than (iii) Above	17.76	4.32	7.03	3.14	
(v) Others Financial Assets	23.58	15.93	25.42	23.31	
Financial liabilities					
(i) Borrowings	803.89	470.29	488.72	462.56	
(ii) Trade Payables	91.84	132.25	387.08	311.15	
(iii) Other Financial Liabilities	11,10	19.80	2.51	6.43	

#### Fair value hierarchy

All financial assets and liabilities for which fair value is measured in the financial statements are categorised within the fair value hierarchy, described as follows: -

Level 1 -Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2 - Other techniques for which all inputs that have a significant effect on the recorded fair value are observable, either .directly or indirectly

Level 3 - Techniques that use inputs that have a significant effect on the recorded fair value that are not based on observablemarket data.

There are no Assets or Liabilities which are required to be measured at FVTPL/FVTOCI. Accordingly no disclosure required for Fair value hierarchy.

There are no transfers between level 1, level 2 and level 3 during the year/period.

1. The Group's non-current borrowings have been contracted at market rates of interest. Accordingly, the carrying value of such non-current borrowings approximates fair value,

2. Fair valuation of financial assets and liabilities with short term maturities is considered as approximate their respective carrying amount due to the short term maturities of these instruments.

3. Fair value of other non-current other financial assets has disclosed as there is no significant differences between carrying value and fair value.

4. Since there is no financial assets / financial liability which measured at fair value through statement of profit & loss or fair value through other comprehensive income, no separate disclosure has been made for the same in the above table.







#### Note 37: Additional note to financial statements

#### 6. Financial risk management objectives and policies

The company's activities are exposed to a variety of financial risk from its operations. The key financial risks include market risk(including foreign currency risk and interest rate risk), credit risk and liquidity risk.

The company's senior management overseas the management of these risks. The management is responsible for formulating an appropriate financial risk governance framework for the company and for periodically reviewing the same. The senior management ensures that financial risk are identified, measured and managed in accordance with the company's policies and risk objectives. The board of directors reviews and agree policies for managing each of these risks, which are summarised below

#### i. Market risk :

Market risk is the risk of any loss in future earnings, in realisable fair values or in future cash flows that may result from a change in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign currency exchange rates, equity price fluctuations, liquidity and other market changes. Future specific market movements cannot be normally predicted with reasonable accuracy.

#### ii.Interest rate risk

Interest rate risk is the risk that fair value or future cashflow of financial instrument will fluctuate because of changes in market interest rates. The company's exposure to the risk of changes in market interest rates relates primary to the company's debt obligation with floating interest rates.

#### iii.Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. Financial instruments that are subject to credit risk and concentration thereof principally consist of receivables.

Customer credit risk is managed by company's established policy, procedures and control relating to customer credit risk management. An impairment analysis is performed at each reporting date on an individual basis for major customers. Further, trade receivables contribution to approximately 75% to 95% of the customers of the Company are due for less than 180 days during each reporting period.

With respect to Trade receivables, the Company has constituted the terms to review the receivables on periodic basis and to take necessary mitigations, wherever required. The Company creates allowance for all unsecured receivables based on lifetime expected credit loss based on a provision matrix. The provision matrix takes into account historical credit loss experience and is adjusted for forward looking information. The expected credit loss allowance is based on the ageing of the receivables that are due and rates used in the provision matrix.

#### iv.Liquidity risk

Liquidity risk is the risk, where the company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The company's approach is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due. The Group's objective is to, at all times maintain optimum levels of liquidity to meet its cash and collateral requirements. The Group closely monitors its liquidity position and deploys a robust cash management system. It maintains adequate sources of financing including loans from banks at an optimized cost.

#### 7. Information related to Corporate Social Responsibility

As per Section 135 of the Companies Act, 2013, a company, meeting the applicability threshold, needs to spend at least 2% of its average net profit for the immediately preceding three financial years on corporate social responsibility (CSR) activities. The areas for CSR activities are specified in Schedule VII of the Companies Act, 2013.

The requirement of CSR is applicable from Financial year 2023-24. The Details of current and brought forward CSR obligations are detailed as below:

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
(a) Gross amount required to be spent by the Company				
(b) Amount approved by the Board to be spent during the year			2.	
(c.) Unspent obligation in relation to Ongoing Project of Previous Year		1	2	- 2
(d) Unspent obligation in relation to Other than Ongoing Projects of Previous Year		6	2.1	12
(e) Total amount required to be spent during the year			2	

Reason for Unspent CSR Amount: The company was generally expending the CSR amount as per the plan, no unspent amount found during the year in terms of Ind AS 24, the Company has not made any contribution for CSR expenditure to any related party during the year/period.

Amount contributed / spent during the year on

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
A) On-going Projects Projects				
B)Other than On-going Projects NA 8	*	-30	-	ESTI
Projects	-		- //	Lato LL

In terms of Ind AS 24, the Company has not made any contribution for CSR expenditure to any related party during the year/period.





#### Note 37: Additional note to financial statements

#### 8. Other Statutory Information

- I. The Company does not have any Benami property, where any proceeding has been initiated or pending against the Company for holding any Benami property under the Benami Transactions (Prohibition) Act. 1988 and rules made thereunder.
- ii. The Company did not have any material transaction with companies struck off under Section 248 of the Companies Act, 2013 or Section 560 of Companies Act, 1956 during the respective reported financial year/period
- iii.The Company does not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period.
- iv. The Company has not traded or invested in Crypto currency or Virtual Currency.
- v.The Company has not advanced or loaned or invested funds to any other person(s) or entity(is), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries
- vi. The Company has not received any fund from any person(s) or entity(is), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries
- vii. The Company does not have any unrecorded transactions which have been surrendered or disclosed as Income during the year/period in the tax assessment under the Income Tax Act, 1961.
- viii. The Company is not declared wilful defaulter by any bank, financial institution or lender,
- ix. During the year/period, no scheme of arrangements in relation to the company has been approved by the competent authority in terms of Section 232 to 237 of the Companies Act, 2013. Accordingly, this clause is not applicable to the company.

#### 9. Code on social security

The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Group will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.

#### 10. Regroup

The Previous year Figures have been regrouped, wherever necessary to confirm the respective period/ year for fair and better Presentation of financial statements.

#### 11. Contingent Liabilities and Commitments

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
(a) Contingent Liabilities		- Marien Asses	7.100 201 202	11100 211 (222)
i.Claim against the company not acknowledged as debt		-		
ii.Guarantees	4.34	3.43	3.30	
iii. Letter of Credit (LC)	119.61	25.08	43.05	33.43
iv.other money for which the company is contingently liable	77.0	7.0	12.0	-
(b) Commitments				
i.Estimated amount of contracts remaining to be executed on capital account and not provided for	· ·	-		
ii.Uncalled Liability on share and other investments partly paid				-
iii.Other commitments				

#### 12. Earnings in Foreign Exchange

Export of goods or services including high sea sale, if any,

Particulars	ende	ne period ed 30th nber 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
High sea sale Third party shipment		-	-	5.7	
Merchant export		2		3	
Exports		50.48	139.61	158.37	142.03
VIEW ICHARTERED JEW	Total	50.48	139.61	158.37	142.03





Note 37: Additional note to financial statements

#### 13. Other information

- 1 Title deeds of immovable properties
- 2 Valuation of Property Plant & Equipment, intangible asset
- 3 Loans or advances to specified persons
- 4 Details of benami property held
- 5 Borrowing secured against current assets
- 6 Wilful defaulter
- 7 Relationship with struck off companies
- 8 Registration of charges or satisfaction with ROC
- 9 Compliance with number of layers of companies
- 10 Compliance with approved scheme(s) of arrangements:
- 11 Utilisation of borrowed funds and share premium:

- 12 Undisclosed income
- 13 Details of crypto currency or virtual currency:
- 14 Utilisation of borrowings availed from banks and financial institutions

Title deeds of immovable properties are held in the name of the Company.

The Company has not revalued its Property Plant & Equipment, intangible asset.

No loans or advances in the nature of loans are granted to promoters, directors, KMPS and the related parties (as defined under Companies Act, 2013,) either severally or jointly with any other person, that are repayable on demand or without specifying any terms or period of repayment.

The Company do not have any Benami property, where any proceeding has been initiated or pending against the Company any Benami property.

The Company has borrowings from banks on the basis of security of current assets. The quarterly returns or statements of current assets filed by the Company with banks are in agreement with the books of accounts.

The Company has not been declared wilful defaulter by any bank or financial institution or other lender.

As per our records or information available with us the Company do not have any transactions with companies struck off.

The Company do not have pending registration or satisfaction of charge to be registered with ROC beyond the statutory time period.

The Section 2(87) of the Companies Act, 2013 read with Companies (Restriction on number of layers) Rules, 2017 is not applicable to the company

The Company has not entered into any scheme of arrangement which has an accounting impact on current or previous financial year.

The Company have not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (intermediaries) with the understanding that the intermediary shall:

a. directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company (Ultimate Beneficiaries);

b. provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries

The Company have not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the

a. directly or indirectly lend or invest in other persons or entities identified in any

b. provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries

The Company have not any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961.

The Company have not traded or invested in Crypto currency or Virtual Currency.

The borrowings obtained by the Company from the Banks and Financial Institutions have been applied for the purposes for which such loans were taken.







Note 38 : Related party disclosure ( without intra-group elimination)

# Tolins Tyres Private Limited

Name of related party	Relation	Holding Company	Subsidiary	Entities in which Directors are interested	Associate	КМР	For the period ended 30 September 2023
Sales							
Tolin Rubbers Private Limited	Subsidiary	-	98.21		4		98.21
Toja Tyre and Treads Private Limited	Common director	-		77.26	-		77.26
Tolins Pure Foods Private Limited	Common director		-	0.21			0.21
Tolins Rubber	Proprietorship of Director			5.19	**		5.19
Uniglobe Economic Park Private Limited	Common director	-		0.02			0.02
Tolins Tyres Private Limited	Holding Company	447.45	-		- 10		447.45
Rubber Solutions	Proprietorship of Director			0.78			0.78
Purchases							
Tolin Rubbers Private Limited	Subsidiary		447.45			-	447.45
Rubber Solutions	Proprietorship of Director	-		4.32	-		4.32
Toja Tyre and Treads Private Limited	Common director		- 4	87.26			87.26
Tolins Pure Foods Private Limited	Common director			1.53		-	1.53
Tolins Rubber	Proprietorship of Director			3.89	* 17		3.89
Uniglobe Economic Park Private Limited	Common director			0.50			0.50
Tolins Tyres Private Limited	Holding Company	98.21					98.21
Cyrus Traders	Director is a partner in the Partnership			4	-	-	1.58
Outstanding Balances							75.00
Tolin Rubbers Private Limited	Subsidiary		-112.52				-112.52
Rubber Solutions	Proprietorship of Director			37.55		-	37.55
Toja Tyre and Treads Private Limited	Common director			37.95		-	37.95
Tolins Pure Foods Private Limited	Common director			-0.48			-0.48
Tolins Rubber	Proprietorship of Director			77.63			77.63
Uniglobe Economic Park Private Limited	Common director			-0.60			-0.60
Tolins Tyres Private Limited	Common Director	112.52	-			- 2	112.52
Quality Mix India Private Limited	Common Director	-	-	5.70			5.70
Peejay Rubber Industries Private Limited	Common Director			26.36		1.0	26.36
Tolins Tread India Private Limited	Common Director			23.40	-		23.40
Safeboat Trip Private Limited	Common Director			1.29	1.0		1.29
Cyrus Traders	Director is a partner in the Partnership			147.78			147.78
Toshma Rubber Products	Proprietorship of Relative of Director		- 20	(0.20)			(0.20)







Name of related party	out intra-group elimination)  Relation	Holding Company	Subsidiary	Entitles In which Directors are Interested	Associate	KMP	For the year ended 31st March 2023
Sales			E III IIV				
Tolin Rubbers Private Limited	Subsidiary	-	188.33		- 6		188.33
Rubber Solutions	Proprietorship of Director	-	- X:	0:10	1.2	198	0.10
Toja Tyre and Treads Private Limited	Common director	-	2.1	15.84	- 4	F#5	15.84
Tolins Pure Foods Private Limited	Common director	9	19.1	0.25		340	0.25
Tolins Rubber	Proprietorship of Director		- 40	4.20	· 8	3=3	4.20
Uniglobe Economic Park Private Limited	Common director					7.5%	
Cyrus Traders	Partnership of Directors		191	10.01		596	10.01
Peejay Rubber Industries Private Limited	Common director	1 .	780	5.00	.*	194	5.00
Tolins Hotels and Resorts	Partnership of Directors	1 8	300	- 1	- 3	•	
Tolins Tread India Private Limited	Common director		30	0.00			0.00
Toshma Rubber Products	Proprietorship of relative of Director	1		0.29	-	588	0.29
Uniglobe Foods Private Limited	Common director		>91			7.	
Quality Mix India Private Limited	Common director	1	281	12.24			12.24
Kalco Mart Private Limited	Common director	Y >	590	0.01	-	1,00	0.01
Purchases		i kom i komenn	(TENTED ED SOIT)	- State of	WINDS	III III III III III III III III III II	
Tolin Rubbers Private Limited	Subsidlary		835.54	-			835.54
Rubber Solutions	Proorietorship of Director	1 .		49.56		-	49.56
Toja Tyre and Treads Private Limited	Common director		140	27.29	-		27.29
Tolins Pure Foods Private Limited	Common director		-	119.07			119.07
Uniglobe Economic Park Private Limited	Common director			1.13			1.13
Cyrus Traders	Partnership of Directors			32.46			32.46
Peejay Rubber Industries Private Limited	Common director			4.04		200	4.04
Toshma Rubber Products	Proprietorship of relative of Director			11,17			11.17
Quality Mix India Private Limited	Common director			13,77			13.77
Expenses			· Inner Health	STORES IN THE			
Tolins Pure Foods Private Limited	Common director			0.64			0.64
Uniglobe Economic Park Private Limited	Common director			0.17			0.17
Cyrus Treders	Partnership of Directors			0.02			0.02
Uniglobe Foods Private Limited	Common director	-	-	0.15			0.15
Kalco Mart Private Limited	Common director		-	1.61			1.61
Outstanding Balances							
Tolin Rubbers Private Limited	Subsidiary		(103.81)				(103.81)
Rubber Solutions	Proprietorship of Director		(100.01)	(0.05)			(0.05)
Toja Tyre and Treads Private Limited	Common director			(0.76)			(0.76)
Tolins Pure Foods Private Limited	Common director			(0.22)			(0.22)
Tolins Rubber	Proprietorship of Director			(0.27)			(0.27)
Uniglobe Economic Park Private Limited	Common director			(0.13)			(0.13)
Cvrus Traders	Partnership of Directors			(0.28)			(0.28)
Peejay Rubber Industries Private Limited	Common director		2	9.47	- 9	- S	9.47
Tolins Hotels and Resorts	Partnership of Directors		<u>_</u>	1.22	- 4	:20	1.22
Tolins Tread India Private Limited	Common director			0.58	-	120	0.58
Toshma Rubber Products	Proprietorship of relative of Director			(0.00)			(0.00)
Uniquobe Foods Private Limited	Common director	1 2		(0.48)	-		(0.48)
Cyrus Resorts Private Limited	Common director		12	0.16			0.16
Quality Mix India Private Limited	Common director	T V	12	0.19		148	0.19
Tolins Technologies Private Limited	Common director		2	2.46		1 3h	2.46
Tolins World School Private Limited	Common director	- 2		0.01	9	38	0.01
Safeboat Trip Private Limited	Common director	-	- 1	(3.57)		- 40	(3.57)







Name of related party	Relation	Holding Company	Subsidiary	Entitles in which Directors are interested	Associate	КМР	For the year ended 31st March 2022
Sales				- Y			
Tolin Rubbers Private Limited	Subsidiary	-	94.45				94.45
Toja Tyre and Treads Private Limited	Common director		-	2.35			2.35
Tolins Pure Foods Private Limited	Common director			0.02			0.02
Cyrus Traders	Partnership of Directors			2.79	- 1		2.79
Peejay Rubber Industries Private Limited	Common director			18.71			18.71
Tolins Hotels and Resorts	Partnership of Directors	-		0.18			0.18
Tolins Tread India Private Limited	Common director			16.57			16.57
Quality Mix India Private Limited	Common director			2.41			2.41
Purchases							The second
Tolin Rubbers Private Limited	Subsidiary		918.54		-	-	918.54
Rubber Solutions	Proprietorship of Director		-	16.52		-	16.52
Toja Tyre and Treads Private Limited	Common director			15.72			15.72
Tolins Pure Foods Private Limited	Common director			0.01			0.01
Tolins Rubber	Proprietorship of Director			8.78		-	8.78
Uniglobe Economic Park Private Limited	Common director			0.86	-		0.86
Peejay Rubber Industries Private Limited	Common director			0.01		040	0.01
Tolins Tread India Private Limited	Common director			25.16			25.16
Toshma Rubber Products	Common director	-		0.12			0.12
Quality Mix India Private Limited	Common director	-		10.03			10.03
Expenses		N. Leave Barrier	To Supply		505-51	- 20 60 60 70	
Tolin Rubbers Private Limited	Subsidiary		0.25	900	20		0.25
Toja Tyre and Treads Private Limited	Common director			0.22	-	14	0.22
Tolins Pure Foods Private Limited	Common director		1.	3.09	-		3.09
Tolins Rubber	Proprietorship of Director		-	0.30	4	1.0	0.30
Uniglobe Economic Park Private Limited	Common director	1		0.05			0.05
Toshma Rubber Products	Proprietorship of relative of Director	-		0.87			0.87
Uniglobe Foods Private Limited	Common director	7	-	0.33			0.33
Fixed Assets	Continue and Conti	A Liver Committee		Para la actività			CI.
Cyrus Traders	Partnership of Directors	-		0.09			0.09
Tolins Tread India Private Limited	Common director			0.57	-		0.57
Outstanding Balances	Common director						
Tolin Rubbers Private Limited	Subsidiary		(293.32)				(293.32
Rubber Solutions	Proprietorship of Director	100	(200.02)	39.68		-	39.68
Toja Tyre and Treads Private Limited	Common director			(11.26)		-	(11.26
Tolins Pure Foods Private Limited	Common director			(1.64)	-		(1.64
Tolins Rubber	Proprietorship of Director			83.75		-	83.75
Uniglobe Economic Park Private Limited	Common director			(0.74)			(0.74
Cyrus Traders	Partnership of Directors			34.04		-	34.04
Peejay Rubber Industries Private Limited	Common director			27.89			27.89
Tolins Hotels and Resorts	Partnership of the Directors		-	2.37		-	2.37
Tolins Tread India Private Limited	Common director			18.38	-	-	18.38
Toshma Rubber Products	Proprietorship of relative of Director	-		10.59		-	10.59
Uniglobe Foods Private Limited	Common director	1		(0.33)			(0.33
	Common director	-		0.16	- :		0.16
Cyrus Resorts Private Limited	The state of the s	-		2.61		-	2.61
Quality Mix India Private Limited	Common director			2.46	- :		2.46
Tolins Technologies Private Limited	Common director	1		2.49		-	2.49
Tolins World School Private Limited	Common director			0.65		-	0.65
Safeboat Trip Private Limited	Common director	-	-	0.00			0.00







Note 38 : Related party disclosure ( without intra-group elimination)

Name of related party	Relation	Holding Company	Subsidiary	Entities in which Directors are interested	Associate	КМР	For the year ended 31st March 2021
Sales							
Tolin Rubbers Private Limited	Subsidiary	-	162.21			-	162.21
Toja Tyre and Treads Private Limited	Common director	4		0.05	90.	-	0.05
Tolins Pure Foods Private Limited	Common director	4		0.02		- 54	0.02
Cyrus Traders	Partnership of the Directors			6.61	-		6.61
Peejay Rubber Industries Private Limited	Common director		-	23.95	-	0.0	23.95
Tolins Hotels and Resorts	Partnership of the Directors			0.14			0.14
Tolins Tread India Private Limited	Common director			218.76			218.76
Quality Mix India Private Limited	Common director		-	32.57	-		32.57
Purchases							
Tolin Rubbers Private Limited	Subsidiary		535.90	2	12		535.90
Rubber Solutions	Proprietorship of Director	A		18.88		(*)	18.88
Toja Tyre and Treads Private Limited	Common director		200	100.11		- 00	100.11
Tolins Pure Foods Private Limited	Common director		-	0.30		16	0.30
Cyrus Traders	Partnership of the Directors	41	20.7	58.24	-	-	58.24
Peejay Rubber Industries Private Limited	Common director	-		4.40	-		4.40
Toshma Rubber Products	Proprietorship of relative of Director	-	2	0.74	-	1,0	0.74
Quality Mix India Private Limited	Common director	14.0	-	119.74			119.74
Expenses						100	100000000000000000000000000000000000000
Rubber Solutions	Proprietorship of Director			0.14			0.14
Tolins Pure Foods Private Limited	Common director			1.18	-		1.18
Fixed Assets		1	1			2 2 3	
Cyrus Traders	Partnership of Directors			58.80		-	58.80
Rent Receipts							
Tolins World School Private Limited	Common director		-	3.93			3.93
Outstanding Balances						-	THE STATE OF THE S
Tolin Rubbers Private Limited	Subsidiary		164.51				164.51
Rubber Solutions	Proprietorship of Director			38.22			38.22
Toja Tyre and Treads Private Limited	Common director			(332.12)			(332.12
Tolins Pure Foods Private Limited	Common director		200	0.01			0.01
Uniglobe Economic Park Private Limited	Common director			0.13			0.13
Peejay Rubber Industries Private Limited	Common director			15.68			15.68
Tolins Hotels and Resorts	Partnership of the Directors			2.00			2.00
Tolins Tread India Private Limited	Common director			75.97			75.97
Toshma Rubber Products	Proprietorship of relative of Director			8.07	-		8.07
Cyrus Resorts Private Limited	Common director			0.16	-		0.16
Quality Mix India Private Limited	Common director			0.72			0.72
Tolins Technologies Private Limited	Common director		-	2.45			2.45
Tolins World School Private Limited	Common director			0.96		-	0.96
Safeboat Trip Private Limited	Common director			0.00		-	0.00







#### Note 39: Ratios as per the Schedule III of Companies Act, 2013

#### (a) Current Ratio = Current Assets divided by Current Liabilities

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Current Assets	1,227.30	640.55	781.31	674.01
Current Liabilities	843.81	511.91	731.54	641.55
Ratio (Times)	1.45	1.25	1.07	1.05
% Change from previous period / year		17.16%	1.66%	-6.74%

# (b) Debt Equity ratio = Total debt divided by Total equity where total debt refers to sum of current & non current borrowings

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Total Debt	803.89	470.29	488,72	462.56
Total Equity	726.69	194.23	108.25	96.85
Ratio (Times)	1.11	2.42	4.51	4.78
% Change from previous period / year		-46.37%	-5.47%	28.44%

# (c) Debt Service Coverage Ratio (DSCR) = Earnings available for debt services divided by Total interest and principal repayments

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Profit for the year	126.16	49.92	6.31	7.65
Depreciation and amortisation expense	12.92	16.14	19.62	19.59
Interest cost on borrowings	39.90	46.81	40.14	35.77
Earnings available for debt services	178.98	112.88	66.07	63.0
Interest cost on borrowings	39.90	46.81	40.14	35.77
Principal repayments (including certain prepayments)	37.68	32.07	25.37	10.16
Total Interest and principal repayments	77.57	78.88	65.50	45.93
Ratio (Times)	2.31	1.43	1.01	1.37
% Change from previous period / year		41.87%	-26.48%	-23.22%

# (d) Return on Equity Ratio / Return on Investment Ratio = Net profit after tax divided by Equity

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Profit for the year	126.16	49.92	6.31	7.65
Total Equity	726.69	194.23	108.25	96.85
Ratio	0.17	0.26	0.06	0.08
% Change from previous period / year		340.73%	-26.21%	40.18%

# (e) Inventory Turnover Ratio = Closing Inventory divided by Cost of Material Consumed plus Changes in Inventory

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Cost of materials consumed	577.58	1,007.62	992.46	924.27
Closing Inventory	519.93	297.37	184.64	119.41
Inventory Turnover Ratio	0.90	0.30	0.19	0.13
% Change from previous period / year		58.63%	44.00%	-1.62%

# (f) Trade Receivables Turnover ratio = Credit sales divided by Closing Trade Receivables

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Credit Sales	880.20	1,182.46	1,133.65	1,058.91
Closing Trade Receivables	469.23	238.29	368.54	371.33
Trade Receivable Turnover Ratio	1.88	4.96	3.08	2.85
Ratio (Days)	95.96	73.55	118.66	128.00
% Change from previous period / year		-38.01%	-7.29%	-24.849







# Note 39 : Ratios as per the Schedule III of Companies Act,2013

# (g) Trade payables turnover ratio = Credit purchases divided by closing trade payables

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Credit Purchase	780.43	1.090.05	1.030.07	954.24
Closing Trade Payables	91.84	132.25	387.08	311.15
Trade Payables Turnover Ratio	8.50	8.24	2.66	3.07
Ratio (Days)	21.18	44.28	137.16	119.01
% Change from previous period / year		-67.71%	15.25%	6.07%

# (h) Net capital Turnover Ratio = Revenue from Operations divided by Net Working capital (whereas net working capital= current assets - current liabilities)

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Revenue from operations	880.20	1,182.46	1.133.65	1.058.91
Net Working Capital	383.48	128.64	49.77	32.46
Ratio (Times)	2.30	9.19	22.78	32.62
% Change from previous period / year		-59.65%	-30.16%	128.46%

# (i) Net profit ratio = Net profit after tax divided by Revenue from operations.

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Profit for the year	126.16	49.92	6.31	7.65
Revenue from operations	880.20	1.182.46	1.133.65	1.058.91
Ratio (%)	14.33%	4.22%	0.56%	0.72%
% Change from previous period / year		658.15%	-22.96%	17.89%

# (j) Return on Capital employed- pre cash (ROCE)=Earnings before interest and taxes(EBIT) divided by Capital Employed

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Profit/(Loss) before tax (A)	150.81	70.27	8.54	9.08
Finance Costs (B)	39.90	46.81	40.14	35.77
Other income (C)	2.89	14.33	10.21	10.26
EBIT (D) = (A)+(B)-(C)	187.82	102.75	38.47	34.60
Total Assets (E)	1,708.22	838.24	991.42	879.61
Current Liabilities (F)	843.81	511.91	731.54	641.55
Capital Employed (J)=(E)-(F)	864.41	326.33	259.87	238.06
Ratio (D)/(J) (%)	21.73%	31.49%	14.80%	14.53%
Change from previous year	21.70%	112.69%	1.87%	55.52%

For the stub period, figures are related to consolidated financials statements of the group. Hence these ratios can't be compared with comparative figures.







#### Note 40 : First time adoption of Ind AS

Upto the Financial year ended 31st March 2023, the Company prepared its financial statements in accordance with accounting standards notified under the Section 133 of the Act, read together with paragraph 7 of the companies (accounts) Rule, 2014 ("Indian GAAP" or "Previous GAAP").

The financial statement for the period ended 30th September 2023 is the first set of Financial Statements prepared in accordance with the requirements of Ind AS 101 - First time adoption of Indian Accounting Standards. Accordingly, the transition date to Ind AS is 01st April 2022.

The Special purpose Ind AS Financial Statements as at and for the year ended 31st March 2023, 31st March 2022 and 31st March 2021 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies and accounting policy choices (both mandatory exceptions and optional exemptions availed as per Ind AS 101) consistent with that used at the date of transition to Ind AS (01 April 2022) and as per the presentation, accounting policies and grouping/classifications including revised Schedule III disclosures followed as at and for the six months period ended 30th September 2023.

In addition to the adjustments carried herein, the Company has also made material restatement adjustments, if any, in accordance with SEBI Circular and Guidance Note. Together these constitute the restated financial statements.

The impact of above to the equity as at 31st March 2023, 31st March 2022, 31st March 2021 and 1st April 2020 (Opening balance sheet date for Special purpose financial statements) and on total comprehensive income for the years ended 31st March 2023, 31st March 2022, 31st March 2021 has been explained as under.

#### A. Optional exemptions on first-time adoption of Ind AS

Ind AS 101, First-time Adoption of Indian Accounting Standards, allows first-time adopters certain exemptions from the retrospective application of certain requirements under Ind AS. The Company has accordingly applied the following exemptions.

#### i. Deemed cost for property, plant and equipment

Since there is no change in the functional currency, the Company has elected to continue with carrying value for all of its property, plant and equipment as recognized in its Indian GAAP financial statements as its deemed cost at the date of transition after making adjustments for decommissioning liabilities. This exemption can also be used for intangible assets covered by Ind AS 38, Intangible Assets and investment properties. Accordingly the management has elected to measure all of its property, plant and equipment and intangible assets at their Indian GAAP carrying value.

#### ii. Leases

Accounting of lease liabilities would not arise since underlying assets are low value.

#### iii.Designation of previously recognised financial instruments

Financial assets and financial liabilities are classified at fair value based on facts and circumstances as at the date of transition to Ind AS.

#### B. Mandatory Exemption on first-time adoption of Ind AS

#### i.Estimate

An entity's estimates in accordance with Ind AS as at date of transition to Ind AS shall be consistent with estimates made for the same date in accordance with Indian GAAP (After adjustments to reflect any difference in accounting policies), unless there is objective evidence that those estimates were errors.

Ind AS estimates that, are consistent with the estimate as at the same date made in conformity with previous GAAP.

#### ii. Classification and measurement of financial assets :

Ind AS 101 requires an entity to assess classification of financial assets on the basis of facts and circumstances existing as at the date of transition. Further, the standard permits measurement of financial assets accounted at amortised cost based on facts and circumstances existing at the date of transition if retrospective application is impracticable.

Accordingly, the Group has determined the classification of financial assets based on facts and circumstances that exist on the date of transition. Measurement of financial assets accounted at amortised cost has been done retrospectively except where the same is impracticable.

#### C.Explanation of transition to Ind AS:

An explanation of how the transition from Indian GAAP to Ind AS has affected the Company's financial position, financial performance and cash flow is set out in the following tables and notes that accompany the tables:

The reconciliations include

- i) Reconciliation of equity as at 31st March 2023, 31st March 2022, 31st March 2021;
- ii) Reconciliation of total comprehensive income for the year / period ended 31st March 2023, 31st March 2022, 31st March 2021;
- iii)There are no material adjustments to the cash flow statements.







#### Note 40 : First time adoption of Ind AS

### D. Statement of reconciliation of total equity and profit and loss as per previous GAAP and Ind AS

#### i. Reconciliation of total equity as at

Particulars	Note	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Equity as per Indian GAAP		187.16	103.68	93.14
Change in depreciation		0.01	0.01	0.01
Deferred tax impact	A	0.01	0.03	
Prepaid expenses on rental deposit		(0.08)	(0.04)	
Interest on unwinding deposits		0.07	0.03	4
Gratuity provision made	В	(1.12)	(0.92)	(0.86
Unrealised foreign exchange gain/loss		8.21	5.47	4.57
Total Equity as per Ind AS		194.23	108.25	96.85
Equity as per Restated financials		194.23	108.25	96.85

# ii. Reconciliation of total comprehensive income for the period / year

Particulars	Note	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Net profit as per Indian GAAP		47.49	5.53	3.94
Change in depreciation				0.01
Deferred tax	A		0.07	
Gratuity provision made	В	(0.29)	(0.18)	(0.86
Interest on unwinding deposits		0.04	0.03	
Unrealised foreign exchange gain/loss		2.73	0.90	4.57
Prepaid expenses on rental deposit		(0.04)	(0.04)	
Net Profit as per Ind AS		49.92	6.30	7.65
Adjustments to other comprehensive	income	4	0.3	
Remeasurement of defined employee	benefit plans	0.08	0.13	
Deferred tax impact	0.0-0.0-0.00	(0.02)	(0.04)	-
Total of Ind AS adjustments to otherc	omprehensive income	0.06	0.09	
Total comprehensive income as per Ind		49.98	6.40	7.65
Total comprehensive income as per rest	ated financials	49.98	6.40	7.65

#### Notes to the reconciliations:

#### A. Income tax

Under Indian GAAP, deferred taxes are recognised using income statement approach i.e. reflecting the tax effects of timing differences between accounting income and taxable income for the period. Under Ind AS, deferred taxes are recognised using balance sheet approach i.e. reflecting the tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes using the income tax rates enacted or substantively enacted at reporting date. Further under Ind AS, income tax is recognised in the same statement in which underlying item is recorded. Such deferred tax has been restated, if any, on account of error.

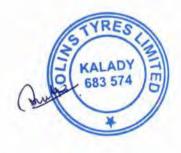
# B. Employee benefit expenses - actuarial gains and losses and return on plan assets

Under Indian GAAP, actuarial gains and losses and return on plan assets on post-employment defined benefit plans are not recognised immediately in statement of profit and loss. Under Ind AS, remeasurements which comprise of actuarial gains and losses, return on plan assets and changes in the effect of asset ceiling, if any, with respect to post-employment defined benefit plans are recognised immediately in other comprehensive income (OCI). Further, remeasurements recognised in OCI are never reclassified to statement of profit and loss.

# C. Prior period adjustments

Under Indian GAAP, prior period items are included in determination of profit or loss of the period in which the item is discovered and are separately disclosed in the statement of profit and loss. Under Ind AS, material prior period items are corrected retrospectively by restating the comparative amounts for prior period presented in which the error occurred or if the error occurred before the earliest period presented by restating the opening balance sheet.







Note 41 : Group information

#### 1.Information about subsidiaries :

The restated Ind AS summary statements of the group includes Subsidiaries/Associates/Joint Venture/Joint operation:

SI.No	Name of company	Date Control or interest acquired	Corporate Identification number	Country of incorporation	% of Ownership interest / Control As at 30th September 2023	% of Ownership interest / Control As at 31st March 2023
1	Tolin Rubbers Private Limited	01st April 2023	U25199KL1995PTC009211	India	100%	**
2	Tolins Tyres LLC (One Person)	01st April 2023	RAKIA25WIZ07091965*	UAE	100%	**

<sup>\*</sup> License issued by Government of Ras Al Khaimah Economic Zone Authority.

#### 2. Subsidiaries are audited by :

SI.No	Name of the subsidiary	Name of the other auditor /firm	Date Control or interest acquired	Period from	Period till
1	Tolin Rubbers Private Limited	A G S V & Associates	01st April 2023	1st April 2023	30th September 2023
2	Tolins Tyres LLC (One Person)	PPBN&Co	01st April 2023	1st April 2023	30th September2023





<sup>\*\*</sup> Company did not have any subsidiary associates joint ventures, joint operation as at 31st March 2023 31st March 2022 and 31st March 2021.



Note 42 : Statutory group reconciliation

Additional information pursuant to para 2 of general instructions for the preparation of consolidated financial statements (refer para 2 of division 2 to the schedule 3 of companies act, 2013)

As at 30th September 2023								
	Net ass	ets	Share in profi	t or loss	Share in other comprehensive income		Share in total comprehensive income	
Name of entity	As % of consolidated net assets	Amount	As % of consolidated profit or loss	Amount	As % of consolidated other comprehensive income	Amount	As % of consolidated total comprehensive income	Amount
Parent :								
Tolins Tyres Limited	91.69%	666	53.31%	67	0.00%	1.2	52.66%	67
Indian subsidiary :					and the second			
Tolin Rubbers Private Limited	14.89%	108	20.37%	26	0.00%		20.13%	26
Foreign subsidiary :								
Tolins Tyres LLC	20.31%	148	26,36%	33	100.00%	1	27.21%	35
Consolidation adjustment	-26.89%	-195	0,00%	-	0.00%	-	0.00%	,
Total	100.00%	727	100.04%	126	100.00%	1	100.00%	128

Company did not have any subsidiary associates, joint ventures, joint operation as at 31st March 2023,31st March 2022 and 31st March 2021.







# Note 43 Business combination

The Group had acquired 100% equity shares in Tolins Tyres LLC and Tolin Rubbers Private Limited vide Share Purchase Agreement with effect from 1st April 2023. Company will be issuing its own equity shares in exchange as a part of purchase consideration.

This being a business purchase has been accounted for in accordance with information about fair valuation of acquired assets and liabilities is as follows:	Tolins Tyres LLC	Tolin Rubbers Private limited	
Particulars		Amount	Amount
Assets			
Property, plant and equipment		80.91	15.91
Other financial assets - non current			2.73
Deferred tax assets			0.08
Other non-current assets			
Inventories		24.50	77.99
Trade Receivables		39.47	282.01
Cash and cash equivalents		7.14	0.06
Bank balances other than above			10.78
Other financial assets - current		4.80	0.16
Current tax			
Other current assets		0.12	4.44
Total assets / identifiable assets	(A)	156.94	394.16
Liabilities			
Borrowings		3.99	172.04
Provisions		2.15	
Trade payable		3.19	76.71
Other financial liabilities		0.02	5.57
Other current liabilities		0.01	24.79
Current tax			6.86
Post-Acquisition Profit		33.25	25.69
Translation of foreign reserve		1.49	-
Total Liabilities	(B)	44.10	311.66
Net assets acquired / net identifiable assets	(A-B)	112.84	82.50
Total consideration payable	(115)	296.54	108.20
Goodwill		183.70	25.70



# TOLINS

#### Note 44: Statement of adjustments to audited financial statements

# 1. Adjustment for audit qualification : None

#### 2. Material regrouping:

Appropriate adjustments have been made in the restated financial statements, wherever required, by a reclassification of the corresponding items of income, expenses, assets, liabilities and cash flows in order to bring them in line with the groupings as per the Division II Ind AS Schedule III of the Companies Act, 2013 ('the Act') and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018 (as amended). Accordingly, the Group has presented the Restated Ind AS summary financial statements as at and for the years ended 31st March 2023, 31st March 2022 and 31st March 2021 following the requirements of Schedule III of the Act. As a result of amendment to Schedule III of Companies Act, 2013.

# A. Reconciliation of total equity as per audited financial statements with total equity as per Restated Ind AS summary financial statements

Particulars	As at 30th September 2023	As at 31st March 2023	As at 31st March 2022	As at 31st March 2021
Total Equity as per financial statements	726.67	187.16	103.68	93.14
Adjustments due to prior period items / other adjustments*	- 4			
Adjustments owing to IndAS transition	Э. Я	7.07	4.57	3.71
Total Equity (as per Restated Ind AS summary financial statements)	726.67	194.23	108.25	96.85

<sup>\*</sup> All adjustments pertaining to transition from IGAAP to Ind AS has been detailed in Note 40

# B. Reconciliation of total comprehensive income as per audited consolidated financial statements with total comprehensive income as per Restated Consolidated Summary Statements\*

Summarized below are the restatement adjustments made to total comprehensive income as per the audited consolidated financial statements of the Group for the years ended March 31, 2023, March 31, 2022 and March 31, 2021.

Particulars	For the period ended 30th September 2023	For the year ended 31st March 2023	For the year ended 31st March 2022	For the year ended 31st March 2021
A. Total Comprehensive Income as per audited consolidated financial statements	127.65	47.49	5.53	3.94
B. Adjustments				
Material restatement adjustments:				
(i) Audit qualifications	4	-	-	
(ii) Adjustments due to prior period items / other adjustments	*	-		*
(iii) Deferred tax impact on adjustments in (i) and (ii) as applicable	-	*	-	
C. Total Impact of adjustments in (i+ii+iii)	*	- 14		
D. Adjustments owing to Ind AS Transition	, t	2.49	0.87	3.71
E. Total comprehensive income as per Restated Consolidated Summary Statements (A+C+D)	127.65	49.98	6.40	7.65

<sup>\*</sup> All adjustments pertaining to transition from IGAAP to Ind AS has been detailed in Notes 40

# 3.Material restatement adjustments :

The accounting policies applied as it and for each of the years ended March 31, 2023, March 31, 2022 and March 31, 2021 are consistent with those adopted in the preparation of financial statements for the six month ended September 30, 2023.

#### a.Lease

Not applicable since rental deposits are less than 1 year and carrying value represent fair value.

### b.Revenue from contracts with customers :

Under Previous GAAP, revenue is recognized when the seller has transferred the goods. Under Ind AS 115, Revenue from sale of goods is recognized over time for the contracts where the performance obligation is completed as the goods that are made to the specification of the customer and the seller is entitled to reimbursement of the costs incurred to date along with a reasonable margin if the contract is terminated by the customer. Unbilled revenue has been disclosed in the separate line item under revenue from operation in the statement of profit & loss. Receivable from unbilled revenue is disclosed under other current assets in the balance sheet.

#### c. Others

- (i) the company has adopted Ind AS accounting principles and policies as a requirement of ICDR regulation.
- (ii) there were no material amounts which have been adjusted for in arriving at profit/ loss of the respective years/ periods; and
- (iii) there were no material adjustments for reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the Historical Audited Consolidated Financial Statements of the Group and the requirements of the SEBI Regulations.



Note 44: Statement of adjustments to audited financial statements 4. Non-adjusting items:



# a. Audit qualifications for the respective years, which do not require any adjustments in the restated financial statements are as follows: There are no audit qualification in auditor's report for the years ended 31st March 2023, 31st March 2022 and 31st March 2021 respectively.

b. Emphasis of matters in the Auditors' report which do not require any corrective adjustments in the Restated Financial statements :

#### As at and for the period ended 30 September 2023 :

The auditors' report has drawn attention to the basis of preparation of these Special purpose Interim Ind AS Summary Financial Statements. The Special purpose Interim Ind AS Summary Financial Statements have been prepared by the Holding Company for the purpose of preparation of the Restated Financial statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Holding Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, the Special purpose Interim Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter

#### Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements of the Group for period ended September 30, 2023

The Special purpose Interim Consolidated Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Interim Consolidated Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter

#### Audited Special Purpose Interim Standalone Ind AS Summary Financial Statements of the Company -September 30, 2023 :

The Special purpose Interim Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Interim Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter.

#### Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company March 31, 2023 :

The Special purpose Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other number.

Our opinion is not modified in respect of this matter.

# Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company March 31, 2022 and March 31, 2021 :

The Special purpose Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose. Our opinion is not modified in respect of this matter.

## c. Audit Qualifications in Annexure to Auditors' Report, which do not require any corrective adjustments in the Restated Financial statements

In addition to the audit opinion on the standalone financial statements, the auditors are required to comment upon the matters included in the Companies (Auditor's Report) Order, 2020 ("the CARO 2020 Order") issued by the Central Government of India under sub-section (11) of Section 143 of Companies Act, 2013 on the standalone financial statements as at and for the financial years ended 31st March 2023, 31st March 2022 and 31st March 2021 respectively. In the instant case, there are no matters to be disclosed under this clause.

# Note 45: Events after reporting period

There were no significant adjusting events that ocurred subsequent to the reporting period.

As per our report of even date for Krishnan Retna & Associates Chartered Accountants Firm's Registration No. 001536S

> Kalamparambil Varkey Tolin Managing Director

Muniraju Umesh Company Secretary M.No A72122

DIN -00381218

Date : Place : Sankarakrishnan Ramalingam Whole-Time Director DIN: 00078459

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for and on behalf of the board of directors of

Tolins Tyres Limited (Formerly Known as Tolins Tyres Private Limited)

Ros

Ravi Sharma Chief Financial Officer

Nikhil R Kumar Partner

Membership No. 231162

Place : UDIN :

# RESTATED STATEMENT OF CAPITALISATION

The following table sets forth our Company's capitalization as at September 30, 2023, derived from Restated Financial Information, and as adjusted for the Offer. This table should be read in conjunction with the sections titled "Management's Discussion and Analysis of Financial Position and Results of Operations" and "Risk Factors" on pages 281 and 38, respectively.

(₹ in million)

Particulars	Pre-Offer as at September 30, 2023 (consolidated)	As adjusted for the Offer*
Total borrowings		
- Non-current borrowings#	134.46	[•]
- Current Borrowings#	669.43	[•]
Debt (A)	803.89	[•]
Equity		
-Equity Share capital#	50.00	[•]
- Instruments entirely equity in nature	404.74	[•]
- Other equity <sup>#</sup>	271.93	[•]
Total Equity (B)	726.67	[•]
Debt equity ratio (A/B)^^	1.11	[•]
Non-current borrowings/ Total Equity	0.19	[•]

Notes:

<sup>1. \*</sup> The corresponding post Offer capitalization data for each of the amounts given in the above table is not determinable at this stage pending the completion of the Book Building process and hence the same have not been provided in the above statement.

<sup>2. #</sup> These terms carry the same meaning as per Schedule III of the Companies Act, 2013, as amended.

<sup>3. ^</sup>Debt to equity ratio (Total borrowings/Total Equity).

#### OTHER FINANCIAL INFORMATION

The accounting ratios required under Clause 11 of Part A of Schedule VI of the SEBI ICDR Regulations and other non-GAAP measures are given below:

Particulars	As at and for the six month period ended September 30,2023	As at and for the year ended March 31, 2023	As at and for the year ended March 31, 2022	As at and for the year ended March 31, 2021	
	(Consolidated)^	(Standalone)	(Standalone)	(Standalone)	
Basic earnings per share (in ₹)	4.29	2.55	0.35	0.43	
Diluted earnings per share (in ₹)	4.29	2.55	0.35	0.43	
Return on Equity (%)	17.36%	25.70%	5.83%	7.90%	
Net Asset Value per Equity Share	24.69	9.92	5.98	5.44	
_(in ₹)					
Profit for the year/period	126.16	49.92	6.31	7.65	
EBITDA (in ₹ million)	217.90	122.61	60.90	56.47	

<sup>^</sup> Not annualised

**Notes:** The ratios have been computed as under:

- Basic EPS (₹) = Restated profit for the year/period attributable to the equity holders of our Company/Weighted average number of equity shares outstanding during the year/period.
- Diluted EPS (₹) = Restated profit for the year/ended attributable to equity holders of our Company/Weighted average number of diluted equity shares and all dilutive potential equity shares outstanding during the year/period.
- 3. Basic EPS and Diluted EPS calculations are in accordance with Indian Accounting Standard 33 'Earnings per Share'.
- 4. Weighted average number of Equity Shares is the number of Equity Shares outstanding at the beginning of the year adjusted by the number of Equity Shares issued during the year multiplied by the time weight factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period.
- 5. Weighted average = Aggregate of year-wise weighted EPS divided by the aggregate of weights i.e. (EPS x Weight) for each year/Total of weights.
- 6. Return on Equity %= Restated profit for the year/period divided by Total Equity at the end of the year/period.
- 7. Net worth is equal to total equity.
- 8. Net Asset Value per share is calculated as Net Worth attributable to owners of the Company as at the end of Fiscal year divided by the weighted average number of Equity Shares used in calculating basic earnings per share. The weighted average number of Equity Shares outstanding during the year is adjusted for bonus issue of Equity Shares and subdivision of equity shares from face value ₹ 100 each to ₹ 5 each of subsequent to September 30, 2023.
- 9. Finance income includes 'Interest income on bank and other deposits' and 'Interest income on security deposits' as per Restated Financial information
- 10. EBITDA is calculated as restated profit before tax, extraordinary and exceptional items plus finance costs, depreciation and amortisation expense minus other income.
- $11. \ \ Accounting \ and \ other \ ratios \ are \ derived \ from \ the \ Restated \ Financial \ Information.$

#### Other financial statements

In accordance with the SEBI ICDR Regulations, the audited standalone financial statements of our Company and our wholly owned Indian subsidiary, TRPL, for Fiscals 2021, 2022 and 2023 ("Audited Financial Statements"), respectively and the financial statements relating to our wholly owned foreign subsidiary TTLLC (One Person) for the six months period ended September 30, 2023, is also available on our website at <a href="www.tolinstyres.com">www.tolinstyres.com</a>. Our Company is providing a link to this website solely to comply with the requirements specified in the SEBI ICDR Regulations.

The Audited Financial Statements of our Company and its Subsidiaries and the reports thereon do not constitute, (i) a part of this Draft Red Herring Prospectus; or (ii) a prospectus, a statement in lieu of a prospectus, an offering circular, an offering memorandum, an advertisement, an offer or a solicitation of any offer or an offer document to purchase or sell any securities under the Companies Act, the SEBI ICDR Regulations, or any other applicable law in India or elsewhere.

The Audited Financial Statements and the reports thereon should not be considered as part of information that any investor should consider subscribing for or purchase any securities of our Company or any entity in which our Shareholders have significant influence and should not be relied upon or used as a basis for any investment decision. None of the entities specified above, nor any of their advisors, nor BRLM or the Selling Shareholders, nor any of their respective employees, directors, affiliates, agents or representatives accept any liability whatsoever for any loss, direct or indirect, arising from any information presented or contained in the Audited Financial Statements, or the opinions expressed therein.

# **Non-GAAP** measures

Certain non-GAAP measures ("Non-GAAP Measures") presented in this Red Herring Prospectus are a supplemental measure of our performance and liquidity that are not required by, or presented in accordance with, Ind AS or Indian GAAP. Further, these Non-GAAP Measures are not a measurement of our financial performance or liquidity under Ind AS, Indian GAAP, or IFRS and should not be considered in isolation or construed as an alternative to cash flows, profit/ (loss) for the year/ period or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities derived in accordance with Ind AS or Indian GAAP. In addition, these Non-GAAP Measures are not a standardised term, hence a direct comparison of similarly titled Non-GAAP Measures between companies may not be possible. Other companies may calculate the Non-GAAP Measures are not a measure of performance calculated in accordance with applicable accounting standards, our Company's management believes that it is useful to an investor in evaluating us because it is a widely used measure to evaluate a company's operating performance.

# Reconciliation of Return on Net Worth (RoNW)

(₹ in million)

Particulars	As at and for the six months period ended September, 30, 2023 (Consolidated)	As at and for the year ended March 31, 2023 (Standalone)	As at and for the year ended March 31, 2022 (Standalone)	As at and for the year ended March 31, 2021 (Standalone)	
Equity share capital (I)	50.00	50.00	14.00	9.00	
Other equity and Instrument entirely in nature of equity (II)	404.74	-	-	-	
Other Equity (III)	271.93	144.23	94.25	87.85	
Total equity (IV)=(I+II+III)	726.67	194.23	108.25	96.85	
Profit for the period/year (V) (PAT)	126.16	49.92	6.31	7.65	
Return on Net Worth (V/(I+II+III)) (%)	17.36%	25.70%	5.83%	7.90%	

# Reconciliation of Net Asset Value per Equity Share

(₹ in million, except share data)

Particulars	As at and for the six months period ended September 30, 2023	As at and for the year ended March 31, 2023	As at and for the year ended March 31, 2022	As at and for the year ended March 31, 2021	
	(Consolidated)	(Standalone)	(Standalone)	(Standalone)	
Equity share capital (I)	50.00	50.00	14.00	9.00	
Other equity and Instrument entirely in	404.74	-	-	=	
nature of equity (II)					
Other Equity (III)	271.93	144.23	94.25	87.85	
Total equity (IV)=(I+II+III)	726.67	194.23	108.25	96.85	
Weighted Average number of shares for	29,430,025	19,592,329	18,093,151	17,800,000	
the period / year (V)					
Net Asset Value per Equity Share* (VI= (IV)/V)	24.69	9.92	5.98	5.44	

<sup>\*</sup>Net Asset Value per share is calculated as Net Worth attributable to owners of the Company as at the end of Fiscal year divided by the weighted average number of Equity Shares used in calculating basic earnings per share. The weighted average

number of Equity Shares outstanding during the year is adjusted for bonus issue of Equity Shares and subdivision of equity shares from face value ₹100 each to ₹5 each of subsequent to September 30, 2023.

# Reconciliation of debt equity ratio

(₹ in million)

				(\ in million)	
Particulars	As at and for the Six-month period ended September 30, 2023	As at and for the year ended March 31, 2023	As at and for the year ended March 31, 2022	As at and for the year ended March 31, 2021	
	(Consolidated)	(Standalone)	(Standalone)	(Standalone)	
Non-current borrowings (I)	134.46	130.97	150.69	140.31	
Current borrowings (II)	669.43	339.32	338.03	322.24	
Total borrowings III = (I+II)	803.89	470.29	488.72	462.55	
Equity share capital (IV)	50.00	50.00	14.00	9.00	
Other equity and Instrument entirely	676.67	144.23	94.25	87.85	
in nature of equity (V)					
Total equity (VI)=(IV+V)	726.67	194.23	108.25	96.85	
Debt equity ratio (VII=III/VI)	1.11	2.42	4.51	4.78	

# Reconciliation of net debt to equity ratio

(₹ in million)

Particulars	As at and for the six month period ended September 30, 2023	As at and for the year ended March 31, 2023	As at and for the year ended March 31, 2022	As at and for the year ended March 31, 2021
	(Consolidated)	(Standalone)	(Standalone)	(Standalone)
Non-current borrowings (I)	134.46	130.97	150.69	140.31
Current borrowings (II)	669.43	339.32	338.03	322.24
Total borrowings III = (I+II)	803.89	470.29	488.72	462.55
Cash and cash equivalents and bank	29.03	8.08	11.71	7.15
balances (IV)				
Net debt $(V = III - IV)$	774.86	462.21	477.01	455.39
Equity share capital (VI)	50.00	50.00	14.00	9.00
Other equity and Instrument entirely	676.67	144.23	94.25	87.85
in nature of equity (VII)				
Total equity (VIIII)=(VI+VII)	726.67	194.23	108.25	96.85
Net Debt to equity ratio (IX= V/VIII)	1.07	2.38	4.41	4.70

In accordance with the SEBI ICDR Regulations, the audited financial statements of the Company for the financial year ended March 31, 2023, March 31, 2022, and March 31, 2021 (collectively, the "Audited Financial Statements") are available on our website at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>.

Our Company is providing a link to this website solely to comply with the requirements specified in the SEBI ICDR Regulations. The Audited Financial Statements do not constitute, (i) a part of this Red Herring Prospectus; or (ii) a prospectus, a statement in lieu of a prospectus, an offering circular, an offering memorandum, an advertisement, an offer or a solicitation of any offer or an offer document or recommendation or solicitation to purchase or sell any securities under the Companies Act, the SEBI ICDR Regulations, or any other applicable law in India or elsewhere. The Audited Financial Statements should not be considered as part of information that any investor should consider for subscription to or purchase of any securities of our Company and should not be relied upon or used as a basis for any investment decision.

None of our Company or any of its advisors, nor BRLM or the Promoter Selling Shareholders, nor any of their respective employees, directors, affiliates, agents or representatives accept any liability whatsoever for any loss, direct or indirect, arising from any information presented or contained in the Audited Financial Statements, or the opinions expressed therein.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our Restated Financial Information on page 276. Unless otherwise indicated or the context otherwise requires, the financial information for Fiscal 2021, 2022 and 2023 and in the six months ended September 30, 2023 included herein is derived from the Restated Consolidated Financial Statements, included in this Draft Red Herring Prospectus, which have been derived from our audited financial statements and restated in accordance with the SEBI ICDR Regulations and the Guidance Notes on Reports in Company Prospectuses (Revised 2019) issued by the ICAI, as amended from time to time, which differ in certain material respects from IFRS, U.S. GAAP and GAAP in other countries. For further information, see "Financial Information" on page 276.

The consolidated financial information for the six months ended September 30, 2023 are not directly comparable with the standalone financial information for Fiscals 2021,2022 and 2023 given that we did not have any subsidiary in such prior periods. Further, unless otherwise indicated or the context otherwise requires, all operational information included herein for Fiscals 2021, 2022 and 2023 sis on standalone basis and the six months ended September 30, 2023 is on a consolidated basis. For further information, see "Restated Financial Information" on page 276.

Unless the context otherwise requires, in this section, references to "our Company", "the Company", "we", "us" and "our" refer to Tolins Tyres Limited.

Unless otherwise indicated, industry and market data used in this section has been derived from the industry report titled "The tyres and treads industry in India dated January 19, 2024 prepared and issued by CRISIL LIMITED, appointed by us on January 7, 2022, and exclusively commissioned and paid for by us for the purposes of confirming our understanding of the industry, exclusively in connection with the Offer. A copy of the Company Commissioned CRISIL Report is available on the website of our Company at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>. The data included herein includes excerpts from the Company Commissioned CRISIL Report and may have been re-ordered by us for the purposes of presentation. There are no parts, data or information (which may be relevant for the proposed Offer), that has been left out or changed in any manner. Unless otherwise indicated, financial, operational, industry and other related information derived from the Company Commissioned CRISIL Report and included herein with respect to any particular year refers to such information for the relevant calendar year. For more information, see "Risk Factors – Industry information included in this Draft Red Herring Prospectus has been derived from an industry report prepared by CRISIL Limited exclusively commissioned and paid for by us for such purpose." on page 71. Also see, "Certain Conventions, Use of Financial Information and Market Data and Currency of Presentation – Industry and Market Data" on page 19.

# **OVERVIEW**

We are a leading player in the Tyre & Treads industry with all India presence with a diverse product range. We are one of the companies that are present in both verticals – manufacturing of new tyres and tread rubber. Our Company has established itself as a major tyre retreading solutions provider across India and exported to 40 foreign countries, including the Middle East, East Africa, Jordan, Kenya and Egypt. The major products of the Company include two-wheeler, three- wheelers, light commercial vehicle and agricultural tyres, precured tread rubber and other accessories including bonding gum, tyre flap, vulcanizing solutions, etc. (Source: Company Commissioned CRISIL Report).

We are primarily engaged in manufacturing of bias tyres for comprehensive array of vehicles (including light commercial, agricultural and two/three-wheeler vehicles) and precured tread rubber and are also involved in manufacturing of ancillary products like bonding gum, vulcanizing solution, tyre flaps and tubes. We commenced operations in 1982 as a proprietorship concern for manufacture of tread rubber. We incorporated this Company in the year 2003 and commenced production and sales in the year 2005 and since then have been one of the players for retreading products manufacturing owing to our excellence and innovation in the industry. We are a profitable growing company in the retreading and tyre manufacturing space and our Profit after Tax has grown at a CAGR of 155.45% between Fiscal 2021 and Fiscal 2023. Over the years, we have expanded our manufacturing capabilities through infusion of capital from the Promoters, in addition to growing our dealers and distribution

network. With over four decades of experience, we rely on our product development capabilities to design and deliver proprietary products such as precured tread rubber and bias tyres that are market fit.

Under the "Tolins Tyres" brand, we market and sell tyres for use in light commercial vehicles, agricultural vehicles and two/three-wheeler vehicles, primarily in India and export to the Middle East, the ASEAN region, and Africa. We have established as a major tyre retreading solutions provider across India and exported to 40 foreign countries. (Source: Company Commissioned CRISIL Report).

Currently our Company caters to all three segments of market viz. exports, domestic sales and Original Equipment manufacturers ("OEMs") like, Marangoni GRP, Kerala Agro Machinery Corporation Ltd (KAMCO), Redlands Motors, Tyre Grip etc. Further, we sell our products through dealership network and our depots. We have a widespread customer base with our domestic customer base situated in most of the regions of the country and our international customers situated across varied countries covering Middle East, the ASEAN region and Africa. We have been recognized by our customers for the high-quality of the products supplied by us, which is one of the factors that has helped us establish long term relationships with them.

We are backward integrated with raw materials, design, process engineering, casting and machining capabilities which allows us greater control over process, timelines, pricing and quality. We believe that our in-house design capabilities have been instrumental in our success by allowing us to work closely with customers for design and development of high performance and durable products. For our products, we are also forward integrated with a network of sales channels through our depot and dealers across key states in India. As on September 30, 2023, we have a total of 8 depots and 3,737 dealers across the country.

Our competitive strengths lie in our operational efficiency, ensuring timely delivery, stringent quality control, and product innovations. We believe in a customer centric business model and endeavour to supply customised products to meet our customer's demands. These factors have been instrumental in cultivating enduring relationships with our OEM customers, fostering both operational expansion and geographical penetration including exports. Anticipating that our quality management systems will sustain system-driven efficiency, we are poised for increased revenues and profitability. Needless to say, each of our product category is BIS (ISI required for Tyre) approved and almost all required sizes have got BIS product certification, which is mandatory for manufacturing and marketing Tyres in India.

We operate from three manufacturing facility out of which two are located at Mattoor in Kalady, Kerala and the third one is located in Al Hamra Industrial Zone in Ras Al Khaimah in UAE. Our Company's manufacturing facility is spread over approximately 8.99 acres covering approximate built-up area of 126,488 square feet for end-to-end manufacturing of tyres and tread rubber including an in-house design development, production and quality testing at various levels in processes from receiving of raw material to final products. Our other facility in India is situated within the same premise and is spread over 2.21 acres covering an approximate built up area of 64,537 square feet and is engaged in manufacturing complete compound mixing which is used by our Company as a raw material to manufacture our products. Our facility in UAE is spread over approximately 2.47 acres with a built up area of 30,189 square feet and is used for manufacture of tread rubber, bonding gum and warehousing of tyres. The location of our facilities in India is strategically close to the raw material source of natural rubber and infrastructure such as airports, seaports and national road network which gives us a competitive edge to address the market requirements. Currently, we have a consolidated capacity of 1.51 million tyre manufacturing, 12,486 tons tread rubber manufacturing capacity and 17,160 tons of rubber compound across our Company and its wholly owned subsidiaries.

Our Chairman and Managing Director, Dr. Kalamparmbil Varkey Tolin, has been an integral part in the establishment and growth of our Company and with over three decades of experience in the rubber, tread rubber and tyre manufacturing industry, he has been instrumental in our continued growth. Our Senior Management Personnel of the Company have also been associated with us and have contributed to the growth of the Company through their commitment and expertise. We believe our experienced and dedicated senior management team have demonstrated ability to anticipate and capitalize on changing market trends, formulate and execute business strategies which enables us to manage and grow our operations and & deepen customer relationships.

Our key performance indicators for the six-months period ended September 30, 2023 and for the last three Fiscals are as follows:

(₹ in million unless otherwise stated)

		(		
Key Performance Indicators	For the six month period	Fiscal		
	ended September 30, 2023*	2023	2022	2021
	Consolidated		Standalone	
Revenue from Operations <sup>(1)</sup>	880.20	1,182.46	1,133.65	1,058.91
Gross Profit <sup>(2)</sup>	302.62	236.82	184.62	154.07
Gross Margin (%) <sup>(3)</sup>	34.38%	20.03%	16.29%	14.55%
EBITDA <sup>(4)</sup>	217.90	122.61	60.90	56.47
EBITDA Margin (%) <sup>(5)</sup>	24.76%	10.37%	5.37%	5.33%
PAT <sup>(6)</sup>	126.16	49.92	6.31	7.65
PAT Margin (%) <sup>(7)</sup>	14.33%	4.22%	0.56%	0.72%
Return on Equity (%) <sup>(8)</sup>	17.36%	25.70%	5.83%	7.90%
Return on Capital Employed (%) <sup>(9)</sup>	21.73%	31.49%	14.80%	14.53%
Debt-Equity Ratio <sup>(10)</sup>	1.11	2.42	4.51	4.78

<sup>\*</sup>Not Annualised

#### Notes:

- 1. Revenue from operations is calculated as revenue from sale of products as per the Restated Financial Information.
- 2. Gross Profit is calculated as Revenues from operations less cost of goods sold, whereas cost of goods sold is calculated as sum of cost of raw material consumed, Purchase stock in trade and changes in inventories of finished goods, stock-intrade, and work-in-progress as per the Restated Financial Information.
- 3. Gross margin is calculated as a percentage of gross profit divided by revenue from operations.
- 4. EBITDA is calculated as restated profit before tax, extraordinary and exceptional items plus finance costs, depreciation and amortisation expense minus other income.
- 5. EBITDA margin is calculated as a percentage of EBITDA divided by revenue from operations as per the Restated Financial Information.
- 6. PAT represents total profit for the year/period as per the Restated Financial Information.
- 7. PAT margin is calculated as a percentage of PAT divided by revenue from operations as per the Restated Financial Information.
- 8. Return on Equity (ROE%) is calculated as a percentage of PAT divided by Total Equity at the end of the year /period as per the Restated Financial Information, whereas Total equity is calculated as sum of equity share capital, other equity, Instrument entirely in the nature of equity, net of non-controlling interest.
- 9. Return on Capital Employed (ROCE%) is calculated as a percentage of Earnings before interest and Taxes / Total Assets minus Current Liabilities as per the Restated Financial Information. EBIT is calculated as restated profit before tax plus interest expense on borrowings minus other income.
- 10. Debt-Equity Ratio is calculated as Total Borrowing is divided by Total Equity.

Set out below are our revenues from operations from our Restated Financial Information during the six-months period ended September 30, 2023 and for the last three Fiscals are as follows:

(₹ in million)

Vertical	Six months	period ended	As of / For the year ended March 31 (Standalone)					
	Septemb	er 30, 2023	20	23	2	2022		)21
	(Cons	olidated)						
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
		of Revenue		of Revenue		of Revenue		of Revenue
		from		from		from		from
		operations		operations		operations		operations
		(%)		(%)		(%)		(%)
Tyres	281.48	31.98	247.92	20.97	194.02	17.11	312.64	29.52
Tread Rubber	598.72	68.02	934.54	79.03	939.63	82.89	746.27	70.48
Total	880.20	100.00	1,182.46	100.00	1,133.65	100.00	1,058.91	100.00

# Notes:

- 3. Tyres includes all types of tyres, tubes and flaps.
- 4. Tread rubber includes pre cured tread rubber, conventional tread rubber, bonding gum, vulcanizing solutions and other ancillary product including rope rubber.

We operate from our two manufacturing facility located at Matoor in Kalady, Kerala and one in Al Hamra Industrial Zone in RAS AL KHAIMAH in UAE. Our facility in India is spread over a built-up area of 126,488 square feet on an 8.99-acre campus and is set up for complete in-house development, production and testing of tyres and tread rubber. Our other facility in India within the same campus is spread over a built up of area of

64,537 square ft. on a 2.21 acre campus and is set up for complete compound mixing. Our facility in UAE is spread over a plot area of 2.47 acres with a built up area of 30,189 square feet and is set up for manufacture of tread rubber, bonding gum and warehousing of tyres. The location of our facility in India is strategically close to raw material source of natural rubber and infrastructure such as airports, sea ports and national road network.

We are led by experienced Promoter with significant experience in the tyre and tread rubber manufacturing industry. Dr. Kalamparambil Varkey Tolin, our Promoter, Chairman and Managing Director, has over Three decades of experience in rubber, tread rubber and tyre manufacturing industry. Our key management team have demonstrated ability to anticipate and capitalize on changing market trends, manage and grow our operations and leverage and deepen customer relationships.

# SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Our results of operations have been, and will continue to be, affected by a number of events and actions, some of which are beyond our control. However, there are some specific items that we believe have impacted our results of operations and, in some cases, will continue to impact our results. We believe that the following factors, amongst others, have, or could have, an impact on these results, the manner in which we generate income and incur the expenses associated with generating this income.

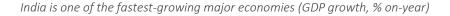
# Maintaining our customer relationships

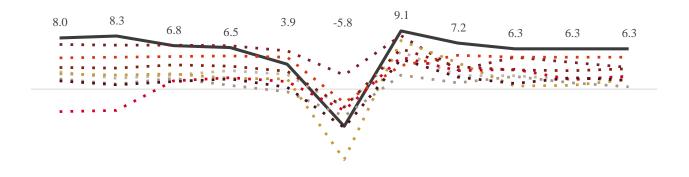
Our customers typically have specific requirements, and we believe that our continued relationships with our customers plays a significant role in determining our continued success and results of operations. We are among the leading Indian players for the manufacture of precured tread rubber and bias tyres (both tube and tubeless) in terms of manufacturing capability and revenue in Fiscal 2023 in the tyre retreading industry (Source: Company Commissioned CRISIL Report). We primarily cater to the requirements of the domestic markets in tyres and tread rubber industry. Our customers include domestic and international OEMs, private companies and public sector transport undertakings of State government in India across different product offering by us. We have strong and long-established relationships with most of our customers.

The demand for our products from our customers has a significant impact on our results of operations and financial condition and our sales are particularly affected by the inventory and sales levels of our key customers. In the event that we lose one or more of our key customers or if the amount of business we receive from them is reduced for any reason, our cash flows and results of operations may be affected. Our supply arrangements with our customers also require us to meet certain standards and performance obligations and our failure to meet such specifications could result in a reduction of business from them, termination of contracts or additional costs and penalties, all of which may adversely impact our results of operations and financial condition.

# Indian GDP forecast on economy:

Despite a slowdown in the near term, India is expected to remain a growth outperformer over the medium term. CRISIL MI&A expects domestic GDP growth to average 6.1% between fiscals 2025 and 2027 compared with 3.1% globally as estimated by IMF. (Source: CRISIL report).





Key	drivers	of	India's	growth

Stronger domestic demand is expected to drive India's growth premium over peers in the medium term
Investment prospects are optimistic, given the government's capex push, progress of the Production-Linked
Incentive (PLI) scheme, healthier corporate balance sheets, and a well-capitalised banking sector with low non- performing assets (NPAs)
India is also likely to benefit from its supply chain de-risking strategy as global supply chains ge reconfigured with the focus shifting from efficiency towards resilience and friend shoring.
Private consumption (~57% of GDP) will play a supportive role in raising GDP growth in the medium term.
(CRISIL REPORT)

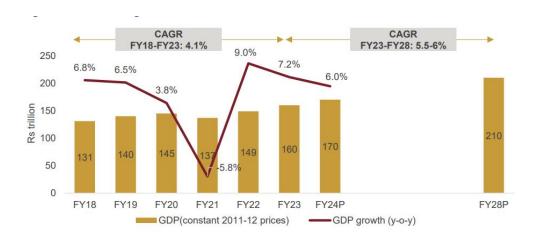
# Tyre exports of India

Tyre exports from India have increased significantly in fiscal 2023 because of rising demand from the US and Europe and the growing acceptability of Indian tyres in international markets. India's tyre exports increased 50% on-year to an all-time high of Rs 231 billion in fiscal 2022 from Rs 111 billion in fiscal 2018.

Tyre exports from India are expected to grow 5% to 7%, led by the passenger vehicles segment in terms of volumesand truck and off-the-road (OTR) tyres segment in terms of tonnage. Increased performance and better durability at affordable prices in addition to China de-risking strategy adopted by companies across the globe bode well for increasing tyre exports from India. The presence of multiple manufacturing units of Indian OEMs outside the country is increasing traction for Indian tyres in the global markets as well.

In fiscal 2022, the highest growth in tyre exports was in the passenger vehicle category, which clocked on-year growth of ~198%, owing to increased demand due to Indian tyres offering better durability at a competitive price in foreign markets. Increased production of sizes suitable for the foreign market and availability of tubeless tyres supported growth in exports of truck tyres that rose ~83% on-year in fiscal 2022. The presence of Indian automobiles OEMs across the globe supported the two-wheeler segment, leading to 82% on-year growth. Tractor tyre exports increased 60% on-year due to improved demand from the US, Europe and Latin America.

In terms of volume, farm/agricultural tyres accounted for the largest exported tyre category from India, followed bymotorcycle and OTR/ industrial tyres in fiscal 2021. The curb on import of tyres has helped the industry increase its size and scale of production and integrate with global supply chains. The truck and bus radial (TBR) tyre sector has been thriving since import restrictions were imposed as unrestricted imports were impacting domestic production. Indian-manufactured tyres are being exported to over 170 countries, including some of the most discerning markets.



P: Projected; E: Estimated, FY22 – Second advance estimate
Source: National Statistical Office (NSO), CRISIL MI&A Consulting estimates

Our future growth also depends on penetrating new international markets as well as remaining a key supplier to strategic sectors, adapting existing products to new applications, and introducing new products that achieve market acceptance.

Changes in applicable regulations have had and may have an impact on our business and results of operations. Our results of operations have been favourably impacted by the Government's initiatives. We believe that this policy will provide a significant boost to indigenous manufacturing companies with design and manufacturing capabilities and we are positioned through vertical integration of the business model to take full benefit of the same. We believe this represents a significant opportunity for growth as we expand our products and solutions portfolio to designing, developing and/or manufacturing new products and solutions, which in turn will enable us to establish new customer bases and penetrate new geographies.

# Availability and cost of raw materials

Our primary raw materials are Natural rubber, synthetic rubber, carbon black, tyre cord fabric and chemicals. The following table sets out certain information about our purchases of raw materials expenditure in Fiscal 2021, 2022 and 2023 and in the six months ended September 30, 2023 respectively.

(₹ in million)

	Six Months ended 30			Fiscal				
	September 2023		2023		2022		2021	
	(Consolidated)		(Standalone)		(Standalone)		(Standalone)	
	Amoun	Percentag	Amoun	Percentag	Amoun	Percentag	Amoun	Percentag
	t	e to Total	t	e to Total	t	e to Total	t	e to Total
	(₹	Purchases	(₹	Purchases	(₹	Purchases	(₹	Purchases
Description	million)	(%)	million)	(%)	million)	(%)	million)	(%)
	732.34	93.84%	1,060.4	97.28%	1,000.1	97.10%	922.81	96.71%
Raw Materials			2		9			
Consumables	13.05	1.67%	6.47	0.59%	6.36	0.62%	9.35	0.98%
Packing	2.94	0.38%	4.88	0.45%	5.43	0.53%	6.03	0.63%
Materials								
Fuel	32.10	4.11%	18.28	1.68%	18.09	1.76%	16.06	1.68%
	780.43	100.00%	1,090.0	100.00%	1,030.0	100.00%	954.25	100.00%
<b>Total Purchases</b>			5		7			

The tyre manufacturing industry is exposed to challenges associated with a limited number of suppliers for certain critical raw materials, such as natural and synthetic rubber, carbon black, tyre cord fabric, steel cord, and various chemical additives. Our major suppliers include, Birla Carbon India Private Limited, Epsilon Cardon Private Limited, Hindustan Petroleum Limited, Madura Coats Limited and POCL Enterprises Limited.

We have from time to time experienced cost fluctuations of our primary raw materials, particularly in the aforementioned components due to volatility in commodity markets. Since the selling price of our products are affected by the prices of our primary raw materials, fluctuations in the prices of these raw materials and an inability to pass on the cost increase to our customers could negatively affect our operating results. This allows us to factor in the costs of the raw materials when we enter into any sales contracts and accordingly pass on any increase in

the prices of raw materials to our customers. For most of our other suppliers with whom we do not have such pricing windows, we tend to submit purchase orders for raw materials back-to-back at or around the same time as we receive orders from customers, to help minimize our open raw material positions. We typically pay in advance to our suppliers for procuring raw materials. However, shortage in supply positions in the domestic and global market could be a risk in scheduling our delivery timings and hence pose a business risk considering that the raw materials required for our business is basically a long lead time frame oriented. Shortage in supply of raw materials we use in our business may result in an increase in the price of the products. An increase in raw material prices could result in a reduction of our profit margins.

Our results of operations may be impacted by our ability to formulate and adjust business strategies in accordance with market demand as influenced by changing dynamics on supply in the competitive landscape.

### Design and development of new products

Our business model going forward will be dependent on our ability to successfully conduct design and development with respect to new products. However, this process is both time consuming and costly, and involves a high degree of business risk. To develop new products, we are required to commit substantial time, funds and other resources. Our investments in design and development for new products could result in higher costs without a proportionate increase in our revenues.

In addition, we must adapt to rapid changes in our industry due to technological advances. The cost of implementing new technologies, upgrading our Manufacturing Facilities and recruiting design staff could be significant and could adversely affect our profitability if commensurate revenue is not generated from the new design efforts.

# Expansion of business verticals and operations

Our manufacturing facilities on a consolidated basis covers an area of 221,214 square feet facility situated in Kalady in India and in UAE dedicated for tyre and precured tread manufacturing.

We believe our investment in infrastructure and capacity build up will enable us to cater to the growing demand from our customers and enhance our product portfolio, which in turn is expected to result in an increase in our revenue and profits.

While we continue to integrate our business model, we intend to evaluate and selectively pursue strategic investment and acquisition opportunities across the advanced technology platform products to supplement and complement our existing services and strategies when such opportunities arise. The actual deployment of funds will depend on a number of factors, including the timing, nature, size of acquisitions to be undertaken, as well as general factors affecting our results of operation, financial condition and access to capital. These factors will also determine the form of investment for these potential acquisitions. Going forward, our acquisition plans may be affected by delays, cancellations, renegotiations of the contracts as well as the long gestation period in implementing the plan and concluding such contracts, if any, which may affect our business positioning and financial results.

# Cost and availability of skilled manpower

We require the application of skilled manpower at key stages of engineering and manufacturing processes. We have therefore, been focused on the recruitment, training and retention of a skilled employee base. As at September 30, 2023, we have 196 employees on a consolidated basis comprising of 42 permanent employees and 154 contract employees who look after our business operations, factory management, administrative, secretarial, legal, marketing and accounting functions in accordance with their respective designated goals. We believe that our Company's growth and work environment combined with our employee satisfaction rate has allowed us to attract talent. In addition, the presence of varied profiles available in our organisation coupled with high growth potential facilitates higher retention of employees. If there are any labour shortages, it could increase our production cost and hinder our productivity and ability to meet customers' delivery schedules, any or all of which may have an adverse impact on our results of operations.

# PRESENTATION OF FINANCIAL INFORMATION

Our Restated Financial Information for the six-months period ended September 30, 2023 (consolidated basis) and as at for the financial year ended March 31, 2023, March 31, 2022, March 31, 2021 (standalone basis) and the restated summary statements of profit and loss (including other comprehensive income), cash flows and changes in equity six-months period ended September 30, 2023 (consolidated basis) and as at for the financial year ended March 31, 2023, March 31, 2022, March 31, 2021 (standalone basis) together with the summary of significant accounting policies and explanatory information thereon (collectively, the "Restated Financial Information"), prepared in accordance with the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013, read with Companies (Indian Accounting Standards) Rules, 2015 (as amended) and other relevant provisions of the Act. The Restated Financial Information have been derived from our audited financial statements as at and for the period ended September 30, 2023 (consolidated) prepared in accordance with AS 25 and as at and for the financial year ended March 31, 2023, March 31, 2022 and March 31, 2021 prepared in accordance with Indian GAAP, and is reclassified/ remeasured to Ind-AS, by preparing Ind-AS financial statements and further restated in accordance with the SEBI ICDR Regulations and the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India, as amended.

The consolidated financial information for the six months ended September 30, 2023 is not directly comparable with the standalone financial information for Fiscals 2023, 2022 and 2021 given that we did not have any subsidiary in such prior periods. Further, unless otherwise indicated or the context otherwise requires, all operational information included herein for Fiscals 2023, 2022 and 2021 is on a standalone basis, while all such information for the six months ended September 30, 2023 is on a consolidated basis.

#### TRANSITION FROM INDIAN GAAP TO IND AS FINANCIAL INFORMATION

Our company has adopted Ind AS for the preparation of financial information for the financial year beginning from April 1, 2022. The audited financial statements for the six-months period ended September 30, 2023 (consolidated and standalone basis) and for the financial year ended March 31, 2023, 2022 and 2021 (standalone basis) were prepared in accordance with Indian GAAP and the same have been converted into Ind AS by our management to align accounting policies, exemptions and disclosures as adopted by our Company for the transition to Ind AS in the context of the preparation for the six-months period ended September 30, 2023 (consolidated and standalone basis) and for the financial year ended March 31, 2023, 2022 and 2021 (standalone basis) to Restated Ind AS summary of financial information. In preparing these financial information, our company's opening balance sheet was prepared as at April 1, 2022, our Company's date of transition to Ind AS. In preparing the restated Ind AS summary financial information for the financial year ended March 31, 2023, 2022 and 2021, our company prepared opening balance sheet as at April 1, 2022, being the date of transition to Ind AS. For further information, see the chapter titled "Restated Financial Information" beginning on page 276 of this Draft Red Herring Prospectus.

Ind AS differs in certain material respects from Indian GAAP, IFRS and U.S. GAAP. Accordingly, the degree to which our financial information will provide meaningful information to a prospective investor in countries other than India is entirely dependent on the reader's level of familiarity with Ind AS. As a result, the Restated Financial Information Statements may not be comparable to our historical financial statements. For Reconciliation of Indian GAAP to Ind AS please refer Note 40 pertaining to reconciliation between Indian GAAP and Ind AS in the chapter titled "Restated Financial Statements" beginning on page 276 of this Draft Red Herring Prospectus.

# **NON-GAAP MEASURES**

# Earnings before Interest, Taxes, Depreciation and Amortization Expenses ("EBITDA")/ EBITDA Margin

EBITDA presented in this Draft Red Herring Prospectus is a supplemental measure of our performance and liquidity that is not required by, or presented in accordance with, Ind AS, Indian GAAP, IFRS or US GAAP. Further, EBITDA is not a measurement of our financial performance or liquidity under Ind AS, Indian GAAP, IFRS or US GAAP and should not be considered in isolation or construed as an alternative to cash flows, profit/ (loss) for the years/ period or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities derived in accordance with Ind AS, Indian GAAP, IFRS or US GAAP. In addition, EBITDA is not a standardised term; hence a direct comparison of EBITDA between companies may not be possible. Other companies may calculate EBITDA differently from us, limiting its usefulness as a comparative measure. Although EBITDA is not a measure of performance calculated in accordance with applicable accounting standards, our Company's

management believes that it is useful to an investor in evaluating us because it is a widely used measure to evaluate a company's operating performance.

# Reconciliation of EBITDA and EBITDA Margin to Profit for the Period / Year

The table below reconciles profit for the period/year to EBITDA. EBITDA is calculated as profit before exceptional items and tax, plus finance costs, depreciation and amortization expenses plus net loss on foreign currency translation, while EBITDA Margin is the percentage of EBITDA divided by total income.

(₹ in million)

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Particulars	As of/ for the Six months period ended September 30, 2023	2023	ar ended March 31 2022	2021
	(Consolidated)			
Profit before exceptional items and tax	150.81	70.27	8.54	9.09
Adjustments:				
Add: Finance Costs	57.06	50.52	42.96	38.06
Add: Depreciation and Amortization expense	12.92	16.14	19.62	19.59
Less: Other Income	-2.89	-14.33	-10.21	-10.26
Earnings before interest, taxes, depreciation and amortization expenses (EBITDA) (A)	217.90	122.60	60.91	56.47
Revenue from Operations (B)	880.20	1,182.46	1,133.65	1,058.91
EBDITA Margin (EBIDTA as a percentage of Revenue of Operations) (A/B)	24.76%	10.37%	5.37%	5.33%

# 1 Corporate Information:

Tolins Tyres Limited (Formerly known as Tolins Tyres Private Limited) ("the Holding Group together with its subsidiaries hereafter refer to as "the Group") is a public limited company domiciled and incorporated in India under the Companies Act, 1956 vide CIN No. U25119KL2003PLC016289 and incorporated on 10th of July 2003. The registered office of the Group is located at No. 1/47, MC Road, Kalady, Ernakulam, Kerala - 683574 India. The Group is primarily engaged in the manufacture of rubber tyres for various vehicle.

Pursuant to a special resolution passed in the extraordinary general meeting of the shareholders of the Group held on 1st January 2024, the Group has converted from a Private Limited Company to a Public Limited Company and consequently, name of the Company has changed to Tolins Tyres Limited pursuant to fresh certificate of incorporation issued by ROC on 26<sup>th</sup> January 2024.

# 2 Significant Accounting Policies:

This note provides a list of the significant accounting policies adopted in the preparation of these Financial Statements. These policies have been consistently applied to all the years/ six months presented, unless otherwise stated.

# 2.1 Basis of preparation and presentation of Restated Ind AS Summary Financial Statements:

# (i) Basis of preparation

a) The Restated Ind AS Summary Financial Statements of the Group comprising of the Restated Consolidated Ind AS Summary Statement of Assets and Liabilities as at September 30, 2023, and Restated Standalone Ind AS Summary Statement of Assets and Liabilities for the Financial Year ended on March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Summary Statements of Profit and Loss (including other comprehensive income) for the period ended September 30, 2023, and Restated Standalone Summary Statement of Profit and Loss (including other comprehensive income the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Summary Statement of Changes in Equity, the Restated

Summary Cash Flow Statement for the period ended September 30, 2023 and Restated Standalone Summary Statement of Changes in Equity, the Restated Summary Cash Flow Statement for the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021, the Summary Statement of Significant Accounting Policies, and other explanatory information (collectively, the "Restated Ind AS Summary Financial Statements"),

- b) These Statements have been prepared by the Management as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time, issued by the Securities and Exchange Board of India ('SEBI') on 11th September 2018, in pursuance of the Securities and Exchange Board of India Act, 1992 ("ICDR Regulations") for the purpose of inclusion in the Draft Red Herring Prospectus ('DRHP') in connection with its proposed initial public offering of equity shares of face value of Rs. 5 each of the Company comprising a fresh issue of equity shares and an offer for sale of equity shares held by the selling shareholders (the "Offer"), prepared by the Group in terms of the requirements of:
  - A. Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act").
  - B. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time; and
  - C. The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note")
  - c) The Restated Ind AS Summary Financial Statements have been prepared on a going concern basis. The accounting policies are applied consistently to all the periods presented herein.
  - d) The Restated Ind AS Summary Financial Statements have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values. These Restated Ind AS Summary Financial Statements are not statutory financial statements under the Companies Act, 2013.
  - e) These Restated Ind AS Summary Financial Statements have been prepared in accordance with Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) (Amendment) Rules, 2016 and other accounting principles generally accepted in India, along with the presentation requirement of division II of schedule III to the Companies Act, 2013, (Ind AS compliant III), which have been approved by the board of directors at their meeting held on January 31, 2024.
  - f) The Restated Financial Statements have been prepared to contain information/disclosures and incorporating adjustments set out below in accordance with the ICDR Regulations:-
    - Adjustments to the profits or losses of the earlier periods for the changes in accounting
      policies if any to reflect what the profits or losses of those periods would have been if a
      uniform accounting policy was followed in each of these periods and of material errors, if
      any;
    - ii. Adjustments for reclassification/regroupings of the corresponding items of income, expenses, assets and liabilities retrospectively in the years ended March 31, 2023 in order to bring them in line with the groupings as per the Restated Financial Information of the Company for the purpose of filing of DRHP; and
    - iii. The resultant impact of tax due to the aforesaid adjustments, if any.
  - g) Historical cost convention:

The Restated Financial Statements have been prepared on a historical cost basis, except for the following assets and liabilities:

- i. Certain financial assets and liabilities that are measured at fair value
- ii. Defined benefit plans-plan assets measured at fair value
- h) The Restated Financial Statements are presented in Indian Rupees (In Rupees) and disclosed in millions except as otherwise stated.

# (ii) Consolidation:

#### a) Basis of consolidation:

The Restated Ind AS Summary Financial Statements comprises of the financial information of the Company and its wholly owned subsidiaries as at September 30, 2023. There is no consolidation for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 as the Company did not have any Subsidiaries, Associates, Joint venture, Joint operation.

Control is achieved when the Group is exposed or has right, to variable returns from its involvement with the investee and the ability to affect those returns through its power over the investee. Specially, the Group controls an investee if and only if the Group has:-

- a. Power over investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee.
- b. Exposure or right to variable returns from its involvement with the investee and
- c. The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of the voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar right of :-

- a. The contractual arrangement with the other vote holder of the investee.
- b. Right arising from other contractual arrangements.
- c. The Group's voting rights and potential voting rights.
- d. The size of the Group's holding of voting relative to the size and dispersion of the holding of the other voting rights holders.

The Group re-assess whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a Subsidiary/Associates/Joint venture/Joint operation begins when the Group obtains control over the Subsidiary/Associates/Joint venture/Joint operation and ceases when the Group loses control of the Subsidiary/Associates/Joint venture/Joint operation.

Assets, liabilities, income, expenses of a Subsidiary/Associates/Joint venture/Joint operation acquired or disposed during the year/period are included in the Restated Ind AS summary financial statements from the date the Group gain control until the date the Group ceases to control the Subsidiary/Associates/Joint venture/Joint operation.

The Restated Ind AS Summary Financial Statements are prepared using accounting policies for like transactions and other events in similar circumstances. If a member of the Group uses accounting policies other than those adopted in the restated Ind AS Financial Summary Statements for like transactions and events in similar circumstances then appropriate adjustments are made to restated Ind AS summary statements in preparing the Restated Ind AS Summary statements to ensure conformity with the Group's accounting policies.

In accordance with Ind AS 103, the Group accounts for these business combinations using the acquisition method when control is transferred to the Group. The consideration transferred for the business combination is generally measured at fair value as at the date the control is acquired (acquisition date), as are the net identifiable assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognized in OCI and accumulated in equity as capital reserve if there exists clear evidence of the underlying reasons for classifying the business combination as resulting in a bargain purchase; otherwise the gain is recognized directly in equity as capital reserve. Acquisition related costs are expensed as incurred.

Historical audited financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. If a member of the Group uses accounting policies other than those adopted in the Restated Ind AS Summary Financial Statements for like transactions and events in similar circumstances, appropriate adjustments are made to that Group member's financial statements.

An entity has a choice on a combination-by-combination basis to measure any NCI that represents present ownership interest in the acquiree at either fair value or the proportionate share of the acquiree's net identifiable assets.

# b) Consolidation procedure:

- a. Combine like items of assets, liabilities, equity, income, expenses and cash flow of the holding company with those of its subsidiaries. For this purpose, income and expenses of the subsidiary are based on the amounts of the assets and liabilities recognised in the restated Ind AS summary statements at the acquisition date.
- b. Offset (eliminate) the carrying amount of the parent's investment in each subsidiary and parent's portion of equity of each subsidiary. Business combinations policy explains how to account for any related goodwill.
- c. Eliminate in full intragroup assets and liabilities, equity, income, expenses and cashflows relating to transactions between entities of the Group (profit or losses resulting from intragroup transactions that are recognised in assets, such as inventory and property, plant equipment are eliminated in full). Intragroup losses may indicate an impairment that requires recognition in the restated Ind AS summary statements. Ind AS 12 income taxes applies to temporary differences that arise from the elimination of profit and loss resulting from intergroup transactions.
- d. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the summary statements of subsidiaries to bring their accounting policies into line with the group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cashflow relating to transactions between member of the group are eliminated in full on consolidation.

A change in the ownership interest of subsidiary, without loss of control, is accounted for as an equity transaction. If the group losses control over a subsidiary, it:

- a) Derecognises the assets (including goodwill) and liabilities of the subsidiary/ies
- b) Derecognises the carrying amount of any non-controlling interests
- c) Derecognises the cumulative translation differences recorded in equity
- d) Recognises the fair value of the consideration received
- e) Recognises the fair value of any investment retained
- f) Recognises any surplus or deficit in profit or loss
- g) Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the group had directly disposed of the related assets or liabilities.

# (iii) Fair value measurement:

The Group measures financial instruments at fair value at each balance sheet date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- (i) In the principal market for asset or liability, or
- (ii) In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset considers a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1- Quoted (unadjusted) market prices in active markets for identical assets or liabilities

**Level 2-** Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

**Level 3-** Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities based on the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

## (i) Current versus non-current classification:

The Group presents assets and liabilities in the balance sheet based on current/non- current classification.

- a. An asset is treated as current when it is:
  - i. Expected to be realized or intended to be sold or consumed in normal operating cycle.
  - ii. Held primarily for the purpose of trading.
  - iii. Expected to be realized within twelve months after the reporting period, or
  - iv. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

- b. A liability is current when it is:
  - i. It is expected to be settled in normal operating cycle.
  - ii. It is held primarily for the purpose of trading.
  - iii. It is due to be settled within twelve months after the reporting period, or
  - iv. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

- c. Deferred tax assets and deferred tax liabilities are classified as non-current assets and liabilities.
- d. The operating cycle is the time between the acquisition of assets for processing and their realization in cash and cash equivalents. The Group has identified twelve months as its operating cycle.

# (ii) Property, plant and equipment:

Group initially recognised Property, Plant and equipment including capital work in progress are stated at cost, less accumulated depreciation and accumulated impairment losses, if any. The cost comprises of purchase price, taxes, duties, freight and other incidental expenses directly attributable and related to acquisition and installation of the concerned assets and are further adjusted by the amount of input tax credit availed wherever applicable. Subsequent costs are included in asset's carrying amount or recognised as separate assets, as appropriate, only when it is probable that future economic benefit associated with the item will flow to the Group and the cost of item can be measured reliably. When significant parts of plant and equipment are required to be replaced at intervals, the Group depreciates them separately based on their respective useful lives. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied.

All other repair and maintenance costs are recognized in Restated Ind AS Summary Statement of profit or loss as incurred. The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Any item of property, plant and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

Capital work- in- progress includes cost of property, plant and equipment under installation / under development as at the balance sheet date.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

Land is carried at historical cost and is not depreciated.

The useful lives, residual values and depreciation method of PPE are reviewed, and adjusted appropriately, at-least as at each reporting date so as to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these assets. The effects of any change in the estimated useful lives, residual values and / or depreciation method are accounted prospectively, and accordingly the depreciation is calculated over the PPE's remaining revised useful life. The cost and the accumulated depreciation for PPE sold, scrapped, retired or otherwise disposed off are derecognised from the Restated Ind AS Summary Statement of Assets and Liabilities and the resulting gains / (losses) are included in the statement of profit and loss within other expenses / other income.

The management basis its past experience and technical assessment has estimated the useful life, which is at variance with the life prescribed in Part C of Schedule II of the Companies Act, 2013 and has accordingly, depreciated the assets over such useful life.

# Transition to Ind AS -

Property, plant and equipment under the previous GAAP (Indian GAAP), property, plant and equipment were carried in the balance sheet on the basis of historical cost. For the transition to Ind AS, the Group has elected to continue with the carrying value for all of its property, plant and

equipment recognised as of April 01, 2022 (date of transition to Ind AS as per statutory financial statements) based per the previous GAAP and use that carrying value as its deemed cost as at the date of transition and have used the same principal for the restated summary financial statements for the year ended March 31, 2021.

### (iii) Intangible Assets:

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Internally generated intangibles, excluding development cost, are not capitalized and the related expenditure is reflected in Restated Ind AS Summary statement of Profit and Loss in the period in which the expenditure is incurred. Cost comprises the purchase price, taxes to the extent of nonrefundable and any attributable cost of bringing the asset to its working condition for its intended use.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortized over their useful economic lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of profit and loss in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from disposal of the intangible assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the assets are disposed off.

Intangible assets with finite useful life are amortized on a written down value basis over the estimated useful economic life of 10 years, which represents the period over which the Group expects to derive economic benefits from the use of the assets.

Intangible Assets under development includes cost of intangible assets under development as at the balance sheet date.

### **Transition to Ind AS**

On transition to Ind AS, the Group has elected to continue with the carrying value of all the items of intangible assets recognized as at April 01, 2022, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

# (iv) Impairment of non- financial Assets:

Intangible assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

Other assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the assets carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an assets fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for the which there are separately identifiable cash inflows which largely independent of the cash inflows from other assets or group of assets (cash generating units). Non - financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

### (v) Compound financial instruments:

Compound financial instruments are separated into liability and equity components based on the terms of the contract. On issuance of compound financial instruments, the fair value of the liability component is determined using a market rate for an equivalent instrument. This amount is classified as a financial liability measured at amortised cost (net of transaction cost) until it is extinguished on redemption/conversion.

### (vi) Investment in Subsidiaries, Associates, Joint Ventures:

Any investments in its subsidiaries, associates and joint ventures are carried at cost less impairment.

### (vii) Financial instruments:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### a) Financial Assets -

### Classification:

The Group classifies its financial assets in the following measurement categories:

- i. Those to be measured at fair value through other comprehensive income.
- ii. Those to be measured at fair value through profit or loss.
- iii. Those to be measured at amortised cost.

The classification depends on entity's business model for managing the financial assets and the contractual terms of the cash flow.

#### Initial recognition and measurement -

All financial assets (not recorded at fair value through profit or loss) are recognized initially at fair value plus transaction costs that are attributable to the acquisition of the financial asset. Transaction cost of financial assets carried at fair value through profit or loss are expensed in profit or loss account.

# Subsequent measurement -

For purposes of subsequent measurement, financial assets are classified in following categories:

- i. Debt instruments at amortized cost
- ii. Debt instruments at fair value through other comprehensive income (FVTOCI)
- iii. Debt instruments at fair value through profit and loss (FVTPL)
- iv. Equity instruments

Where assets are measured at fair value, gains and losses are either recognized entirely in the statement of profit and loss (i.e., fair value through profit or loss), or recognized in other comprehensive income (i.e., fair value through other comprehensive income).

For investment in debt instruments, this will depend on the business model in which the investment is held.

For investment in equity instruments, this will depend on whether the Group has made an irrevocable selection at the time of initial recognition to account for equity instruments at FVTOCI.

### Derecognition -

A financial asset (or, where applicable, a part of a financial asset or part of a Group of similar financial assets) is primarily derecognized (i.e., removed from the Group's statement of financial position) when:

- i. The rights to receive cash flows from the asset have expired, or
- ii. The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass through" arrangement and either;
  - a. the Group has transferred the rights to receive cash flows from the financial assets or
  - b. the Group has retained the contractual right to receive the cash flows of the financial asset but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the Group has transferred an asset, the Group evaluates whether it has transferred substantially all the risks and rewards of the ownership of the financial assets. In such cases, the financial asset is derecognized. Where the entity has not transferred substantially all the risks and rewards of the ownership of the financial assets, the financial asset is not derecognized.

Where the Group has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognized if the Group has not retained control of the financial asset. Where the Group retains control of the financial asset, the asset is continued to be recognized to the extent of continuing involvement in the financial asset.

# Impairment of financial assets:

In accordance with Ind AS 109, the Group applies expected credit losses (ECL) model for measurement and recognition of impairment loss on the following financial asset and credit risk exposure –

- a. Financial assets measured at amortized cost;
- b. Financial assets measured at fair value through other comprehensive income (FVTOCI)

The Group follows "simplified approach" for recognition of impairment loss allowance on Trade receivables or contract revenue receivables.

Under the simplified approach, the Group does not track changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. The Group uses a provision matrix to determine impairment loss allowance on the portfolio of trade receivables. The provision matrix is based on its historically observed default rates over the expected life of trade receivable and is adjusted for forward looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

For recognition of impairment loss on other financial assets and risk exposure, the Group determines whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If, in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the Group reverts to recognizing impairment loss allowance based on 12-months ECL.

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/expense in the statement of profit and loss. This amount is reflected under the head 'other expenses' in the statement of profit and loss.

The balance sheet presentation for various financial instruments is described below: -

- i. Financial assets measured as at amortized cost: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Group does not reduce impairment allowance from the gross carrying amount.
- ii. **Debt instruments measured at FVTOCI:** For debt instruments measured at FVTOCI, the expected credit losses do not reduce the carrying amount in the balance sheet which remains at fair value. Instead, an amount equal to the allowance that would arise if the asset was measured at amortised cost is recognised in other comprehensive income as the "accumulated impairment amount".

### b) Financial liabilities:

### Classification -

The Group classifies its financial liabilities in the following measurement categories:

- i. Those to be measured at fair value through profit or loss (FVTPL).
- ii. Those to be measured at amortised cost.

### Initial recognition and measurement -

Financial liabilities are classified at initial recognition as financial liabilities at fair value through profit or loss, loans and borrowings, and payables, net of directly attributable transaction costs. The Group financial liabilities include loans and borrowings including bank overdraft, trade payables, trade deposits, retention money, liabilities towards services and other payables.

# Subsequent measurement -

#### A. Financial liabilities at fair value through profit or loss (FVTPL):

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered by the Group that are not designated as hedging instruments in a hedge relationship as defined by Ind AS 109. The separated embedded derivate are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the statement of profit and loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/ losses are not subsequently transferred to profit and loss. However, the Group may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognized in the statement of profit or loss.

The Group has not designated any financial liability as at fair value through profit and loss unless otherwise specified.

# B. Financial liabilities at amortised cost (AC):

# a. Trade Payables -

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year which are unpaid. The amounts are unsecured and are usually paid within 90 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period.

They are recognized initially at fair value and subsequently measured at amortized cost using Effective interest rate method.

### b. Loans and borrowings -

Borrowings are initially recognized at fair value, net of transaction cost incurred. After initial recognition, interest-bearing borrowings are subsequently measured at amortized cost using the Effective interest rate method. Gains and losses are recognized in profit or loss when the liabilities are derecognised as well as through the Effective interest rate amortization process. Amortized cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the Effective interest rate.

The Effective interest rate amortization is included as finance costs in the statement of profit and loss.

Borrowings are classified as current liabilities unless the Group has an unconditional right to fer settlement of the liability for at least 12 months after the reporting period.

### Derecognition -

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or medication is treated as the derecognition of the original liability and the recognition of a new liability.

The difference in the respective carrying amounts is recognized in the statement of profit and loss.

### c) General

#### **Offsetting of financial instruments:**

Financials assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

### Reclassification of financial assets/ financial liabilities:

The Group determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Group's senior management determines change in the business model as a result of external or internal changes which are significant to the Group's operations. Such changes are evident to external parties. A change in the business model occurs when the Group either begins or ceases to perform an activity that is significant to its operations. If the Group reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Group does not restate any previously recognised gains, losses (including impairment gains or losses) or interest.

### (viii) Inventories:

### a. Basis of Valuation:

Inventories are valued at lower of cost and net realizable value after providing cost of obsolescence, if any. The comparison of cost and net realizable value is made on an item-by-item basis.

### b. Method of Valuation:

- i. Cost of raw materials and component been determined by using FIFO method and comprises all costs of purchase, duties, taxes (other than those subsequently recoverable/ refundable from tax authorities) and all other costs incurred in bringing the inventories to their present location and condition.
- **ii**. **Cost of finished goods and work-in-progress** includes cost of direct materials and labour and a proportion of manufacturing overheads based on the normal operating capacity but excluding borrowing costs.
- **iii. Net realizable value** is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

#### (ix) Taxes:

Income tax expense comprises current tax expense and the net change in the deferred tax asset or liability during the year.

Current and deferred tax are recognised in the Statement of Profit and Loss, except when they relate to items that are recognised in Other Comprehensive Income or directly in equity, in which case, the current and deferred tax are also recognised in Other Comprehensive Income or directly in equity, respectively.

#### a. Current tax:

Current tax expenses are accounted in the same period to which the revenue and expenses relate. Provision for current income tax is made for the tax liability payable on taxable income after considering tax allowances, deductions and exemptions determined in accordance with the applicable tax rates and the prevailing tax laws. The Group's management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off recognised amounts and there is an intention to settle the asset and the liability on a net basis.

### b. Deferred tax:

Deferred income tax is recognized using the balance sheet approach. Deferred tax assets and liabilities are recognized for deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount in financial statements.

Deferred income tax assets are recognized to the extent that it is probable that taxable profit will be Deferred income tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantially enacted by the end of the reporting period.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

#### (x) Revenue from Contracts with Customers

Revenue is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

The Group collects Goods and Service Tax, TCS if any, on behalf of government, and therefore, these are not consideration to which the Group is entitled, hence, these are excluded from revenue.

### a. Revenue from sale of goods:

Revenue from the sale of goods is recognised at the point in time when control of the assets is transferred to the customer, generally on delivery of the goods.

The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price for the sale of goods, the Group considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

### b. Revenue from sale of services:

Revenue from sale of services is recognised over a period because the customer simultaneously receives and consumes the benefits provided by the Group and accounted revenue as and when services are rendered and there is no unfulfilled obligation.

# c. Consideration of significant financing component in a contract:

The Group receives short-term advances from its customers. Using the practical expedient in Ind AS 115, the Group does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

### d. Trade Receivables:

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are generally due for settlement within one year and therefore are all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

### e. Contract Assets:

A contract asset is the entity's right to consideration in exchange for goods or services that the entity has transferred to the customer. A contract asset becomes a receivable when the entity's right to consideration is unconditional, which is the case when only the passage of time is required before payment of the consideration is due. The impairment of contract assets is measured, presented and disclosed on the same basis as trade receivables.

### f. Contract Liabilities:

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer

pays consideration before the Group transfers goods or services to the customer, contract liability is recognised when the payment is made or the payment is due (whichever is earlier).

### g. Impairment:

An impairment is recognised to the extent that the carrying amount of receivable or asset relating contracts with customers.

- a. the remaining amount of consideration that the Group expects to receive in exchange for the goods or services to which such asset relates; less.
- b. the costs that relate directly to providing those goods or services and that have not been recognised as expenses.

### (xi) Other Income:

#### a. Interest Income:

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time proportion basis by reference to the principal outstanding and effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset. Interest income is included in other income in the statement of profit and loss.

# (xii) Employee benefits:

#### a. Short-term obligations:

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within twelve months after the end of the period in which the employees render the related service are recognized in respect of employee service up to the end of the reporting period and are measured at the amount expected to be paid when the liabilities are settled. Corresponding liabilities are presented as current employee benefit obligations in the balance sheet.

Accumulated leaves, which are expected to be utilised within the next twelve months, is treated as short term employee benefits. The Group measured the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date. The Group recognises the expected cost of short-term employee benefit as an expense, when an employee renders the related services.

The Group presents the leave encashment as a current liability in the balance sheet to the extent it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

# b. Defined Contribution Plan:

The Group makes defined contribution to Employees Provident Fund Organization (EPFO), Pension Fund and Employees State Insurance (ESI), which are accounted on accrual basis as expenses in the statement of Profit and Loss in the period during which the related services are rendered by employees.

Prepaid contributions are recognised as an asset to the extent that a cash refund or reduction in future payments is available.

#### c. Defined Benefit Plan:

Retirement benefit in the form of Gratuity is considered as defined benefit plan. The liability recognised in the balance sheet in respect of gratuity is the present value of the defined benefit obligation at the balance sheet date, together with adjustments for unrecognised actuarial gains or losses and past service costs. The defined benefit obligation is determined by actuarial valuation as on the balance sheet date, using the projected unit credit method.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability, are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

- i The date of the plan amendment or curtailment, and
- ii The date that the Group recognises related restructuring costs.

Net interest is calculated by applying the discount rate to the net defined benefit liability.

The Group recognises the following changes in the net defined benefit obligation as an expense in the statement of profit and loss:

- i Service costs comprising current service costs, past-service costs gains and losses on curtailments and nonroutine settlements; and
- ii Net interest expense or income.

The Group recognises the following changes in OCI on account of actuarial (gain) or Loss on total liabilities:

- i Due to changes in financial assumptions
- ii Due to changes in demographic assumption
- iii Due to experience variance

### (xiii) Leases:

Leases are accounted for using the principles of recognition, measurement, presentation and disclosures as set out in Ind AS 116 Leases.

On inception of a contract, the Group assesses whether it contains a lease. A contract contains a lease when it conveys the right to control the use of an identified asset for a period in exchange for consideration. The right to use the asset and the obligation under the lease to make payments are recognised in the Group's financial statements as a right-of-use asset and a lease liability.

Lease contracts may contain both lease and non-lease components. The Group allocates payments in the contract to the lease and non-lease components based on their relative stand-alone prices and applies the lease accounting model only to lease components.

### Right to use assets

The right-of-use asset recognised at lease commencement includes the amount of lease liabilities on initial measurement, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Right-of-use assets are depreciated to a residual value over the rights-of-use assets estimated useful life or the lease term, whichever is lower. Right-of-use assets are also adjusted for any remeasurement of lease liabilities and are subject to impairment testing. Residual value is reassessed at each reporting date.

The lease liability is initially measured at the present value of the lease payments to be made over the lease term. The lease payments include fixed payments (including 'in-substance fixed' payments) and variable lease payments that depend on an index or a rate, less any lease incentives receivable. 'In-substance fixed' payments are payments that may, in form, contain variability but that, in substance, are unavoidable.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest on lease liability and reduced for lease payments made. In addition, the carrying amount of lease liabilities is re-measured if there is a modification e.g. a change in the lease term, a change in the 'in-substance fixed' lease payments or as a result of a rent review or change in the relevant index or rate.

Variable lease payments that do not depend on an index or a rate are recognised as an expense in the period over which the event or condition that triggers the payment occurs. In respect of variable leases which guarantee a minimum amount of rent over the lease term, the guaranteed amount is an 'in-substance fixed' lease payment and included in the initial calculation of the lease liability. Payments which are 'in-substance fixed' are charged against the lease liability.

The Group has opted not to apply the lease accounting model to intangible assets, leases of low value assets or leases which have a term of less than 12 months. Costs associated with these leases are recognised as an expense on a straight-line basis over the lease term.

Lease payments are presented as follows in the Group's statement of cash flows:

- i Short-term lease payments, payments for leases of low-value assets and variable lease payments that are not included in the measurement of the lease liabilities are presented within cash flows from operating activities.
- ii Payments for the interest element of recognised lease liabilities are presented within cash flows from financing activities; and
- iii Payments for the principal element of recognised lease liabilities are presented within cash flows from financing activities.

### (xiv) Earnings per share:

### a. Basic EPS -

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equities shares outstanding during the period. The weighted average number of equities shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares) that have changed the number of equity shares outstanding, without a corresponding change in resources.

# b. Diluted EPS –

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effect of all potentially dilutive equity shares.

# (xv) Borrowing Costs:

Borrowing cost includes interest and other costs incurred in connection with the borrowing of funds and charged to Statement of Profit & Loss on the basis of effective interest rate (EIR) method. Borrowing cost also includes exchange differences to the extent regarded as an adjustment to the borrowing cost.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. Capitalization of Borrowing Cost is suspended and charged to the statement of profit and loss during extended periods when active development activity on the qualifying asset is interrupted. All other borrowing costs are recognized as expense in the period in which they occur.

### (xvi) Cash and Cash Equivalents:

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposit held at call with financial institutions, other short - term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

# (xvii) Foreign currencies:

### a. Functional and presentation currency:

Items included in the Restated Ind AS Summary Financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The Restated Ind AS Summary statements are presented in Indian rupee (INR ₹) which is also the Group functional and presentation currency of holding Group.

#### b. Transactions and balances:

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transaction and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rate are generally recognised in the Restated Ind AS Summary Statement of profit and loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

### c. Exchange differences:

Exchange differences arising on settlement or translation of monetary items are recognized as income or expense in the period in which they arise except for exchange differences on gain or loss arising on translation of non-monetary items measured at fair value which is treated in line with the recognition of the gain or loss on the change in fair value of the item. (i.e., translation differences on items whose fair value gain or loss is recognized in OCI or profit or loss are also recognized in OCI or profit or loss, respectively).

# d. Translation of financial statements of foreign operations:

On consolidation, the assets and liabilities of foreign operations are translated into (INR ₹) at the rate of exchange prevailing at the reporting date and their statements of profit and loss are translated at the exchange rates prevailing at the dates of the transactions. For practical reason, the Group uses monthly average rate to translate income and expense items, if average rate approximates the exchange rates at the dates of the transactions. The exchange differences arising on translation of foreign operation for consolidation are recognised in OCI.

On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to the statement of profit or loss.

Any goodwill arising in the acquisition/business combination of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of foreign operation and translated at the spot rate of exchange the reporting date.

When a foreign operation is disposed of in its entirety or partially such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. If the Group disposes of part of its interest in a subsidiary but retains control, then the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of an associate or joint venture while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

#### (xviii) Provisions and Contingent Liabilities Provisions:

#### a. Provision:

A provision is recognized when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

# b. Contingent liabilities:

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases, where there is a liability that cannot be recognized because it cannot be measured reliably.

The Group does not recognize a contingent liability but discloses its existence in the financial statements unless the probability of outflow of resources is remote.

## c. Contingent assets:

Contingent assets are not recognised in the financial statements. Contingent assets are disclosed in the financial statements to the extent it is probable that economic benefits will flow to the Group from such assets. Provisions, contingent liabilities, contingent assets and commitments are reviewed at each balance sheet date.

### (xix) Exceptional items:

Items which are material by virtue of their size and nature are disclosed separately as exceptional items to ensure that financial statements allow an understanding of the underlying performance of the business in the year and to facilitate comparison with prior year.

### (xx) Segment Reporting:

Operating segments are defined as components of an entity where discrete financial information is evaluated regularly by the chief operating decision maker (CODM) in deciding allocation of resources and in assessing performance. The Group's CODM reviews financial information for the purposes of making operating decisions, allocating resources and evaluating financial performance.

### (xxi) Statement of cash flows:

Statements of cash flows is made using the indirect method, whereby profit before tax is adjusted for the effects of transactions of non-cash nature, any deferral accruals of past or future cash receipts or payments and item of income or expense associated with investing or financing of cash flows. The cash flows from operating, financing and investing activities of the Group are segregated.

### (xxii) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest millions as per the requirement of Schedule III, unless otherwise stated.

### (xxiii) Significant accounting assumptions, estimations and judgements:

The preparation of the Group's financial statement requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompaying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

In the process of applying the accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the Financial Statements.

### a. Recognition of deferred taxes:

The extent to which deferred tax assets can be recognized is based on an assessment of the probability of the future taxable income against which the deferred tax assets can be utilized.

# b. Impairment of Financial assets:

The impairment provisions of financial assets are based on assumptions about the risk of default and expected loss rates. The Group uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on history, existing market conditions as well as forward looking estimates at the end of each reporting period.

# c. Impairment of Non-Financial assets:

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An assets recoverable amount is the higher of an asset's CGU'S fair value less cost of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Companies of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are considered. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, or other fair value indicators.

# d. Recognition of revenue:

The price charged from the customer is treated as standalone selling price of the goods transferred to the customer. At each balance sheet date, basis the past trends and management judgment, the Group assesses the requirement of recognising provision against the sales returns for its products and in case, such provision is considered necessary, the management make adjustment in the revenue. However, the actual future outcome may be different from this judgement.

#### e. Leases:

Ind AS 116 requires lessees to determine the lease term as the non-cancellable period of a lease adjusted with any option to extend or terminate the lease, if the use of such option is reasonably certain. The Group makes an assessment on the expected lease term on a lease-by-lease basis and there by assesses whether it is reasonably certain that any options to extend or terminate the contract will be exercised. In evaluating the lease term, the Group considers factors such as significant leasehold improvements undertaken over the lease term, costs relating to the termination of the lease etc. The lease term in future periods is reassessed to ensure that the lease term reflects the current economic circumstances.

#### f. Taxes:

Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax laws, and the amount and timing of future taxable income. Given the wide range of business relationships and the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Group establishes provisions, based on reasonable estimates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority.

### g. Gratuity benefit:

The cost of defined benefit plans (i.e., Gratuity benefit) is determined using actuarial valuations. An actuarial valuation involves making various assumptions which may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. In determining the appropriate discount rate, management considers the interest rates of long-term government bonds with extrapolated maturity corresponding to the expected duration of the defined benefit obligation. The mortality rate is based on Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics (i.e., IALM 2012-14 Ultimate). These assumptions translate into an average life expectancy in years at retirement age. Future salary increases and pension increases are based on expected future inflation rates.

### h. Value measurement of financial instrument:

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

# i. Property, plant and equipment and intangible assets:

The charge in respect of periodic depreciation is derived after determining an estimate of expected useful life and the expected residual value at the end of its life. The useful lives and residual values of the assets are determined by management at the time the asset is acquired and reviewed periodically, including at each financial year end.

#### PRINCIPAL COMPONENTS OF INCOME AND EXPENDITURE

#### **Income**

Our total income comprises (i) revenue from operations; and (ii) other business income.

# Revenue from Operations

Revenue from operations comprise (i) sale of products which include tyres and precured tread rubber along with accessories.

#### Other Income

Other income includes (i) interest income on fixed deposits; (ii) unwinding of interest on security deposit; (iii) income from foreign exchange fluctuation; (iv) incentives on MEIS scheme.

### **Expenses**

Our expenses comprise (i) cost of materials consumed; (ii) changes in inventories of finished goods and work-inprogress; (iii) employee benefits expense; (iv) finance costs; (v) depreciation and amortization expense; and (vi) other expenses.

### Costs of Materials Consumed

Cost of material consumed consists of (i) import purchases; (ii) local purchases; and (iii) changes in raw materials inventory. Primary raw materials include Natural rubber, synthetic rubber, carbon black, tyre cord fabric and chemicals.

### Changes in inventories of finished goods and work-in-progress

Changes in inventories of finished goods and work-in-progress consists of (i) opening inventories (stock-in-trade, finished goods, work-in-progress and stores and spares); and (ii) closing inventories (stock-in-trade, finished goods, work-in-progress and stores and spares).

# Employee Benefits Expense

Employee benefits expense primarily comprises (i) salaries and wages including bonus, incentives; (ii) staff welfare expenses; (iii) gratuity; (iv) employee insurance; (v) induction and training programme expenses; (vi) encashment of earned leave. As of September 30, 2023, we had 19 full-time employees.

# Finance Costs

Finance costs include (i) interest on borrowings; (ii) bank charges; (iii) other interest including interest on working capital demand loan; (iv) unwinding of interest on lease liabilities; and (v) other borrowing costs, consisting of bank guarantee charges and bank charges.

# Depreciation and Amortization Expense

Depreciation and amortization expenses comprise (i) depreciation on property, plant and equipment; and (iii) amortization of intangible assets.

### Other Expenses

Other expenses comprises: (i) power and fuel expenses incurred towards our manufacturing operations; (ii) repairs and maintenance expenses towards building and machinery; (iii) wages and labour charges; (iv) freight expenses incurred towards import and local transportation of goods; (v) insurance; (vi) rates and taxes incurred towards custom duty; (vii) loss on foreign currency translation; (viii) business promotion expenses; (ix) travelling and conveyance expenses; (x) professional and consultancy fees; (xi) communication expenses; (xii) printing and stationery; (xiii) recruitment expenses; (xiv) other expenses incurred towards security personnel charges, gardening charges, food expenditure, housekeeping expenditure, housekeeping material, membership fees and IT

accessories; (xv) loss arising from fair valuation of assets through profit & loss (xvi) clearing and forwarding charges; and (xvii) remuneration to auditor towards statutory audit.

# RESULTS OF OPERATIONS

The following table sets forth certain information with respect to our results of operations for the six months period ended September 30, 2023 and for the Fiscal 2023, 2022, and 2021:

(₹ in million)

	Six mont	ths period			Fiscal (St	andalone)	(< in m	iiiion)
		eptember			I Iscai (Sa	andarone)		
Particulars	30,	2023 lidated)	20	23	20	22	20	21
T ur vicului s	Amoun	% of Total Income	Amount	% of Total Income	Amount	% of Total Income	Amount	% of Total Income
Income								
Revenue from operations	880.20	99.67%	1,182.46	98.80%	1,133.65	99.11%	1,058.91	99.04%
Other income	2.89	0.33%	14.33	1.20%	10.21	0.89%	10.26	0.96%
<b>Total Income</b>	883.09	100.00%	1,196.79	100.00%	1,143.86	100.00%	1,069.17	100.00%
Expenses								
Cost of materials consumed	761.77	86.26%	1,007.62	84.19%	992.46	86.76%	924.27	86.45%
Changes in inventories of finished goods and work-in-progress and stock-in-trade	-184.19	-20.86%	-61.97	-5.18%	-43.44	-3.80%	-19.43	-1.82%
Employee benefits expense	26.78	3.03%	33.20	2.77%	36.50	3.19%	22.55	2.11%
Finance costs	57.06	6.46%	50.52	4.22%	42.96	3.76%	38.06	3.56%
Depreciation and amortization expense	12.92	1.46%	16.14	1.35%	19.62	1.72%	19.59	1.83%
Other expenses	57.94	6.56%	81.01	6.77%	87.22	7.62%	75.05	7.02%
Total expenses	732.28	82.92%	1,126.52	94.13%	1,135.32	99.25%	1,060.09	99.15%
Profit before exceptional items and tax	150.81	17.08%	70.27	5.87%	8.54	0.75%	9.08	0.85%
Exceptional items	-	0.00%	-	0.00%	-	0.00%	-	
Profit / (Loss) before tax	150.81	17.08%	70.27	5.87%	8.54	0.75%	9.08	0.85%
Tax Expense:								
Current tax	30.36	3.44%	19.47	1.63%	3.27	0.29%	1.56	0.15%
Deferred tax	-5.71	-0.65%	0.88	0.07%	-1.04	-0.09%	-0.13	-0.01%
Total tax expense	24.65	2.79%	20.35	1.70%	2.23	0.19%	1.43	0.13%
Profit / (Loss) for the year / period	126.16	14.29%	49.92	4.17%	6.31	0.55%	7.65	0.72%

Other comprehensive (loss) / income  I. Items that will not be reclassified subsequently to Profit or Loss:								
i. Remeasurement s of defined employee benefit plans (Assets) / Liabilities	-	0.00%	0.08	0.01%	0.13	0.01%	-	0.00%
ii. Income tax relating to items that will not be reclassified to Profit or Loss	-	0.00%	-0.02	0.00%	-0.04	0.00%	-	0.00%
II. Items that will be reclassified subsequently to Profit or Loss;		0.00%		0.00%		0.00%		0.00%
i. Exchange differences in translating the financial statement of foreign operation	1.49	0.17%	-	0.00%	-	0.00%	-	0.00%
ii. Income tax relating to items that will be reclassified to Profit or Loss	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Total other comprehensive income = (I+II)	1.49	0.17%	0.06	0.00%	0.09	0.00%	-	0.00%
Total comprehensive income for the period	127.65	14.45%	49.98	4.17%	6.40	0.55%	7.65	0.72%

# SIX MONTHS PERIOD ENDED SEPTEMBER 30, 2023

Set forth below is a discussion of our results of operations, on the basis of amounts derived from our Restated Financial Consolidated Statements for the six months period ended September 30, 2023 on a consolidated basis:

### Income

Our total income for the six months period ended September 30, 2023, was ₹883.09 million. It comprised (i) revenue from operations, and (ii) other income.

# Revenue from Operations

Our revenue from operations for the six months period ended September 30, 2023, was ₹880.20 million. This comprised revenue from (i) sale of our manufactured tyres of ₹281.48 million and (ii) sale of our manufactured tread rubber and other ancillary products of ₹ 598.72 million.

### Other Income

Our other income for the six months period ended September 30, 2023, was ₹ 2.89 million. This comprised of (i) interest from bank deposits of ₹ 0.31 million, (ii) foreign exchange fluctuations (net) of ₹ 1.42 million, (iii) sale of MEIS license of ₹ 0.98 million and (iv) discounts and subsidy received of ₹ 0.18 million.

### Expenses

Our total expenses for the six months period ended September 30, 2023, was ₹ 732.28 million. It comprised (i) cost of materials consumed, (ii) changes in inventories of finished goods and work-in progress, (iii) employee benefits expense, (iv) finance costs, (v) depreciation and amortization expenses and (vi) other expenses.

### Cost of Materials Consumed

Our cost of materials consumed for the six months period ended September 30, 2023, was ₹ 761.77 million.

Changes in Inventories of Finished Goods, Stock-in-Trade and Work-in-Progress

Our changes in inventories of finished goods, Stock-in-Trade and work in progress for the six months ended September 30, 2023, was negative (184.19) million.

### Employee Benefits Expenses

Our employee benefits expense for the six months period ended September 30, 2023, was ₹ 26.78 million. This comprised (i) Salaries and wages of ₹ 26.16 million, (ii) ESI contribution of ₹ 0.06 million, (iii) contribution to provident and other fund of ₹ 0.32 million, and (v) Directors' remuneration of ₹ 0.24 million.

### Finance Cost

Our finance cost for the six months period ended September 30, 2023, was ₹ 57.06 million. This comprised our (i) interest on bank borrowings which of ₹ 33.10 million, (ii) interest on others of ₹ 6.80 million, and (iii) other borrowing costs such as bank charges, etc. of ₹ 17.16 million.

# Depreciation and Amortization Expense

Our depreciation and amortization expense for the six months period ended September 30, 2023, was ₹ 12.92 million. This comprised (i) depreciation of property, plant and equipment (net) of ₹ 12.82 million, and (iii) amortization of intangible assets of ₹ 0.10 million.

# Other Expenses

Our other expenses for the six months period ended September 30, 2023, was ₹ 57.94 million. This comprised (i) advertisement of ₹ 2.94 million, (ii) freight outward of ₹ 6.53 million, (iii) rates and taxes of ₹ 5.84 million, (iv) rent expenses of ₹ 7.40 million, (v) repair and maintenance of plant and machinery of ₹ 9.99 million, (vi) repair and maintenance of vehicle expenses of ₹ 5.37 million, (vii) staff welfare expenses of ₹ 4.66 million, (viii) Travelling & conveyance of ₹ 4.61 million, (ix) professional, technical & consultancy fee of ₹ 3.34 million, (x) printing, stationary & communications of ₹ 2.44 million, (xi) postage & courier expenses of ₹ 0.07 million, (xii) liaison charges of ₹ 0.03 million, (xiii) insurance expenses of ₹ 0.50 million, (xiv) audit fee of ₹ 0.36 million, (xv) donation of ₹ 0.11 million and (xvi) miscellaneous expense of ₹ 3.64 million (xvii) Interest on TDS of ₹ 0.11

### Restated profit before tax

Our restated profit before tax for the six months period ended September 30, 2023, was ₹ 150.81 million.

### Tax Expenses

Our tax expense for the six months period ended September 30, 2023, was ₹ 24.65 million. This comprised (i) current tax expense of ₹ 30.36 million and (iii) deferred tax of ₹ (5.71) million.

### Restated Profit after tax for the Year

For the reasons discussed above, our restated profit for the six months period ended September 30, 2023, was ₹ 126.16 million.

#### FISCAL 2023 COMPARED TO FISCAL 2022

Set forth below is a discussion of our results of operations, on the basis of amounts derived from our Restated Financial Information for the Fiscals ended 2023 and 2022 on a standalone basis:

#### Income

Our total income increased by 4.63% from ₹ 1,143.86 million in Fiscal 2022 to ₹ 1,196.79 million in Fiscal 2023. Our total income comprised (i) revenue from operations, and (ii) other income.

### Revenue from Operations

Our revenue from operations increased by 4.31% from ₹ 1,133.65 million in Fiscal 2022 to ₹ 1,182.46 million in Fiscal 2023, primarily due to increase in sales of our manufactures tyres and negligible change in tread rubber & other ancillary products.

#### Other Income

Other income increased by 40.35% from ₹ 10.21 million in Fiscal 2022 to ₹ 14.33 million in Fiscal 2023. This was primarily due to increase in (i) interest from bank deposits by 150% from ₹ 0.54 million in Fiscal 2022 to ₹ 1.35 million in Fiscal 2023, (ii) profit from foreign exchange fluctuation by 271.60% from ₹ 2.50 million in Fiscal 2022 to ₹ 9.29 million in Fiscal 2023, (iii) interest unwinding on rental deposits by 33.33% from ₹ 0.03 million in Fiscal 2022 to ₹ 0.04 million in Fiscal 2023, (iv) discount & subsidy received of ₹ 0.01 million in Fiscal 2023, whereas we had no such income in Fiscal 2022. This increase was offset by decrease in value of MEIS license sold by 47.93% from ₹ 6.99 million in Fiscal 2022 to ₹ 3.64 million in Fiscal 2023.

# Expenses

Our total expenses decreased by 0.78% from ₹ 1,135.32 million in Fiscal 2022 to ₹ 1,126.52 million in Fiscal 2023. This was primarily due to the decrease in employee benefit expenses, depreciation & amortization expense and other expenses which is offset by increase in cost of material consumed and finance cost.

# Cost of Materials Consumed

Our cost of materials consumed increased by 1.53% from ₹ 992.46 million in Fiscal 2022 to ₹ 1,007.62 million in Fiscal 2023. Whereas the percentage of Cost of Materials to Total Revenue was reduced by to 86.76% in Fiscal 2022 from 84.19% in Fiscal 2023.

# Changes in Inventories of Finished Goods, Stock-in-Trade and Work-in-Progress

Our changes in inventories of finished goods, stock-in-trade and work in progress increases by 42.66% from ₹ (43.44) million in Fiscal 2022 to ₹ (61.97) million in Fiscal 2023.

### Employee Benefits Expenses

Our employee benefit expense decreased by 9.04% from ₹ 36.50 million in Fiscal 2022 to ₹ 33.20 million in Fiscal 2023 primarily due to decrease in our expense on (i) salaries and wages which decreased by 9.85% from ₹ 36.25 million in Fiscal 2022 to ₹ 32.68 million in Fiscal 2023. This decrease is offset by increase in (i) contribution to provident and other fund which increased by 280% from ₹ 0.05 million in Fiscal 2022 to ₹ 0.19 million in Fiscal 2023, (iii) gratuity expenses which increased by 61.11% from ₹ 0.18 million in Fiscal 2022 to ₹ 0.29 million in Fiscal 2023, and (iv) ESI contribution which increased by 100% from ₹ 0.02 million in Fiscal 2022 to ₹ 0.04 million in Fiscal 2023.

#### Finance Cost

Our finance costs increased by 17.60% from ₹ 42.96 million in Fiscal 2022 to ₹ 50.52 million in Fiscal 2023. This increase is primarily attributable to an increase in (i) interest on borrowing by 22.54% from ₹ 30.12 million in Fiscal 2022 to ₹ 36.91 million in Fiscal 2023, on account of interest on packing credit, (ii) bank charges on loans by 31.56% from ₹ 2.82 million in Fiscal 2022 to ₹ 3.71 million in Fiscal 2023. This increase is offset by decrease in other borrowing costs by 1.20% from ₹ 10.02 million in Fiscal 2022 to ₹ 9.90 million in Fiscal 2023.

### Depreciation and Amortization Expense

Our depreciation and amortization expense decreased by 17.74% from ₹ 19.62 million in Fiscal 2022 to ₹ 16.14 million in Fiscal 2023, primarily due to a decrease in depreciation of property, plant and equipment by 18.55% from ₹ 19.57 million in Fiscal 2022 to ₹ 15.94 million in Fiscal 2023.

### Other Expenses

Our other expenses decreased by 7.12% from ₹ 87.22 million in Fiscal 2022 to ₹ 81.01 million in Fiscal 2023, primarily due to decrease in our expenses on (i) advertisement which decreased 23.49% from ₹ 6.64 million in Fiscal 2022 to ₹ 5.08 million in Fiscal 2023, (ii) freight outwards which decreased by 24.30% from ₹ 21.77 million in Fiscal 2022 to ₹ 16.48 million in Fiscal 2023, (iii) liaison charges which decreased by 96.08% from ₹ 0.51 million in Fiscal 2022 to ₹0.02 million in Fiscal 2023, (iv) miscellaneous expenses which decreased by 42.11% from ₹0.57 million in Fiscal 2022 to ₹0.33 million in Fiscal 2023, (v) printing & stationary and communications which decreased by 1.36% from ₹2.20 million in Fiscal 2022 to ₹2.17 million in Fiscal 2023, (vi) rates & taxes which decreased by 43.18% from ₹ 1.32 million in Fiscal 2022 to ₹ 0.75 million in Fiscal 2023, (vii) repair and maintenance of plant and machinery which decreased by 15.91% from ₹17.35 million in Fiscal 2022 to ₹14.59 million in Fiscal 2023, (viii) staff welfare expenses which decreased by 10.89% from ₹7.07 million in Fiscal 2022 to ₹6.30 million in Fiscal 2023.

These expenses were partially set off by our expenses on (i) audit fee which increased by 127.27% from ₹ 0.11 million in Fiscal 2022 to ₹0.25 million in Fiscal 2023, (ii) interest on TDS which increased by 173.68% from ₹ 0.19 million in Fiscal 2022 to ₹ 0.52 million in Fiscal 2023, (iii) professional, technical and consultancy fee which increased by 159.82% from ₹ 1.12 million in Fiscal 2022 to ₹ 2.91 million in Fiscal 2023, (iv) postage & courier which increased by 3.57% from ₹ 1.40 million in Fiscal 2022 to ₹ 1.45 million in Fiscal 2023, (v) rent expense which increased by 2.37% from ₹ 5.07 million in Fiscal 2022 to ₹ 5.19 million in Fiscal 2023, (vi) repairs & maintenance of vehicles which increased by 13.57% from ₹ 13.04 million in Fiscal 2022 to ₹ 14.81 million in Fiscal 2023, and (vii) travelling expenses which increased by 8.60% from ₹ 6.98 million in Fiscal 2022 to ₹ 7.58 million in Fiscal 2023. Additionally, we had an expense of ₹0.72 million on donation in Fiscal 2023, whereas we did not incur such expense in Fiscal 2022.

### Restated profit before tax

For the reasons discussed above, our restated profit before tax increased by 722.83% from ₹ 8.54 million in Fiscal 2022 to ₹ 70.27 million in Fiscal 2023.

# Tax Expenses

Our tax expenses increased by 812.56% from ₹ 2.23 million in Fiscal 2022 to ₹ 20.35 million in Fiscal 2023. This was due to increase in (i) current tax expense by 495.41% from ₹ 3.27 million in Fiscal 2022 to ₹ 19.47 million in Fiscal 2023, and (ii) deferred tax charge from ₹ (1.04) million in Fiscal 2022 to ₹ 0.88 million in Fiscal 2023.

# Restated profit After Tax for the year

For the various reasons discussed above, we recorded a restated profit after tax for the year increased by 691.13% from ₹ 6.31 million in Fiscal 2022 to ₹ 49.92 million in Fiscal 2023.

### FISCAL 2022 COMPARED TO FISCAL 2021

Set forth below is a discussion of our results of operations, on the basis of amounts derived from our Restated Financial Information for the Fiscals ended 2022 and 2021 on a standalone basis:

#### Income

Our total income increased by 6.99% from ₹ 1,069.17 million in Fiscal 2021 to ₹ 1,143.86 million in Fiscal 2022. Our total income comprised (i) revenue from operations, and (ii) other income.

### Revenue from Operations

Our revenue from operations increased by 7.06% from ₹ 1,058.91 million in Fiscal 2021 to ₹ 1,133.65 million in Fiscal 2022, primarily due to increase in sales of manufactured tread rubber & other ancillary products which is offset by decrease in sales of manufactured of tyres.

#### Other Income

Other income decreased by 0.49% from ₹ 10.26 million in Fiscal 2021 to ₹ 10.21 million in Fiscal 2022. This was primarily due to increase in (i) interest from bank deposits by 170% from ₹ 0.20 million in Fiscal 2021 to ₹ 0.54 million in Fiscal 2022, (ii) value of MEIS license sold by 294.92% from ₹ 1.77 million in Fiscal 2021 to ₹ 6.99 million in Fiscal 2022, (iii) contract income by 25.00% from ₹ 0.12 million in Fiscal 2021 to ₹ 0.15 million in Fiscal 2022, and (iv) interest unwinding on rental deposits of ₹ 0.03 million in Fiscal 2022, whereas we had no such income in Fiscal 2021.

This increase is partially set off by decrease on (i) profit from foreign exchange fluctuation by 69.36% from ₹ 8.16 million in Fiscal 2021 to ₹ 2.50 million in Fiscal 2022, (iv) discount & subsidy received was ₹ 0.01 million in Fiscal 2021, whereas we had no such income in Fiscal 2022.

### Expenses

Our total expenses increased by 7.10% from ₹ 1,060.09 million Fiscal 2021 to ₹ 1,135.32 million in Fiscal 2022. This was primarily due to the increase in cost of material consumed, employee benefit expenses, depreciation & amortization expense, other expenses and finance cost.

# Cost of Materials Consumed

Our cost of materials consumed increased by 7.38% from ₹ 924.27 million in Fiscal 2021 to ₹ 992.46 million in Fiscal 2022.

### Changes in Inventories of Finished Goods, Stock-in-Trade and Work-in-Progress

Our changes in inventories of finished goods, stock-in-trade and work in progress increases by 123.57% from ₹ (19.43) million in Fiscal 2021 to ₹ (43.44) million in Fiscal 2022.

# Employee Benefits Expenses

Our employee benefit expense increased by 61.86% from ₹22.55 million in Fiscal 2021 to ₹ 36.50 million in Fiscal 2022 primarily due to increase in our expense on (i) salaries and wages which increased by 67.67% from ₹ 21.62 million in Fiscal 2021 to ₹ 36.25 million in Fiscal 2022.

This increase is partially offset by decrease in (i) gratuity expenses which decreased by 79.07% from ₹ 0.86 million in Fiscal 2021 to ₹ 0.18 million in Fiscal 2022.

### Finance Cost

Our finance costs increased by 12.87% from ₹ 38.06 million in Fiscal 2021 to ₹ 42.96 million in Fiscal 2022. This increase is primarily attributable to an increase in (i) interest on borrowings from bank by 24.67% from ₹ 24.16 million in Fiscal 2021 to ₹ 30.12 million in Fiscal 2022, (ii) bank charges on loans by 23.68% from ₹ 2.28 million in Fiscal 2021 to ₹ 2.82 million in Fiscal 2022. This increase is partially offset by decrease in other borrowing costs by 13.77% from ₹ 11.62 million in Fiscal 2021 to ₹ 10.02 million in Fiscal 2022.

### Depreciation and Amortization Expense

Our depreciation and amortization expense was slightly increased by 0.15% from ₹ 19.59 million in Fiscal 2021 to ₹ 19.62 million in Fiscal 2021, primarily due to an increase in amortization on intangible assets of ₹ 0.05 million in Fiscal 2022, whereas we had not such investment in Fiscal 2021.

### Other Expenses

Our other expenses increased by 16.22% from ₹ 75.05 million in Fiscal 2021 to ₹ 87.22 million in Fiscal 2022, primarily due to increase in our expenses on (i) freight outwards which increased by 30.20% from ₹ 16.72 million in Fiscal 2021 to ₹ 21.77 million in Fiscal 2022, (ii) insurance expense which increased by 18.71% from ₹ 1.55 million in Fiscal 2021 to ₹ 1.84 million in Fiscal 2022, (iii) ) interest on TDS which increased by 216.67% from ₹ 0.06 million in Fiscal 2021 to ₹ 0.19 million in Fiscal 2022, (iv) professional, technical and consultancy fee which increased by 24.44% from ₹ 0.90 million in Fiscal 2021 to ₹ 1.12 million in Fiscal 2022, (v) postage & courier which increased by 28.44% from ₹ 1.09 million in Fiscal 2021 to ₹ 1.40 million in Fiscal 2022, (vi) printing & stationary and communications which increased by 41.94% from ₹ 1.55 million in Fiscal 2021 to ₹ 2.20 million in Fiscal 2022, (vii) rent expense increased by 118.53% from ₹ 2.32 million in Fiscal 2021 to ₹ 5.07 million in Fiscal 2022, (viii) repair and maintenance of plant and machinery which increased by 14.90% from ₹ 15.10 million in Fiscal 2021 to ₹ 17.35 million in Fiscal 2022, (ix) repairs & maintenance of vehicles which increased by 29.37% from ₹ 10.08 million in Fiscal 2021 to ₹ 13.04 million in Fiscal 2022, and (x) travelling expenses which increased by 310.99% from ₹ 1.7 million in Fiscal 2021 to ₹ 6.98 million in Fiscal 2022.

These expenses were partially set off by our expenses on (i) liaison charges which decreased by 89.76% from ₹ 4.98 million in Fiscal 2021 to ₹ 0.51 million in Fiscal 2022, (ii) miscellaneous expenses which decreased by 32.14% from ₹ 0.84 million in Fiscal 2021 to ₹ 0.57 million in Fiscal 2022, (iii) rates and taxes which decreased by 50.19% from ₹ 2.65 million in Fiscal 2021 to ₹ 1.32 million in Fiscal 2022, (iv) staff welfare which decreased by 2.21% from ₹ 7.23 million in Fiscal 2021 to ₹ 7.07 million in Fiscal 2022, (v) advertisement which decreased 13.43% from ₹ 7.67 million in Fiscal 2021 to ₹ 6.64 million in Fiscal 2022. Additionally, we had an expense of ₹ 0.50 million on donation in Fiscal 2021, whereas we did not incur such expense in Fiscal 2022.

# Restated profit before tax

For the reasons discussed above, our restated profit before tax increased by 5.84% from ₹ 9.07 million in Fiscal 2021 to ₹ 8.54 million in Fiscal 2022.

### Tax Expenses

Our tax expenses increased by 55.94% from ₹ 1.43 million in Fiscal 2021 to ₹ 2.23 million in Fiscal 2022. This was due to increase in (i) current tax expense by 109.62% from ₹ 1.56 million in Fiscal 2021 to ₹ 3.27 million in Fiscal 2022, and (ii) deferred tax charge from ₹ (0.13) million in Fiscal 2021 to ₹ (1.04) million in Fiscal 2022.

### Restated profit after tax for the year

For the various reasons discussed above, we recorded a restated profit after tax for the year decreased by 17.41% from ₹7.64 million in Fiscal 2021 to ₹6.31 million in Fiscal 2022.

# **CASH FLOWS**

The following table sets forth certain information relating to our cash flows in the periods indicated:

(₹ in millions)

Particulars	Six months	Fiscal e	ended (Stan	dalone)
	period ended	March	March	March
	September 30,	31, 2023	31, 2022	31, 2021
	2023			
	(consolidated)			
Net cash flow from/(used in) operating activities	(106.61)	18.16	25.30	(14.49)
Net cash flows (used in)/from investing activities	24.16	0.27	(25.66)	(91.99)
Net cash flows (used in)/from financing activities	73.00	(19.35)	1.04	106.72
Net increase/(decrease) in cash and cash equivalents	(9.45)	(0.92)	0.67	0.24
Cash and cash equivalents at the beginning of the year/period	3.76	4.68	4.01	3.77

Net Additions on account of business combination as at April 01,	7.51	-	-	-
2023*				
Cash and cash equivalents at the end of the year/ period	11.27	3.76	4.68	4.01

<sup>\*</sup> Our Company acquired Tolin Rubbers Private Limited and Tolins Tyres LLC as our wholly owned Subsidiaries, w.e.f. April 01, 2023. Accordingly, Tolin Rubbers Private Limited and Tolins Tyres LLC became Subsidiaries of our Company on April 01, 2023.

### Net Cash Generated from/used in Operating Activities

### Six months period ended September 30, 2023

In the six months period ended September 30, 2023, net cash flows used in operating activities was ₹(106.61) million. Restated profit before tax was ₹150.81 million for the six months period ended September 30, 2023. Adjustments to reconcile profit before tax to net cash flows primarily consisted of finance cost of ₹56.90 million; depreciation and amortization expenses of ₹12.92 million; unrealized foreign exchange loss / (gain) (net) ₹1.88 and translation from foreign operations of ₹0.16 million. This was partially offset by interest income on fixed deposits of ₹0.31 million;

Operating cash flow before working capital changes was ₹222.36 million in the six months period ended September 30, 2023. The main working capital adjustments in the six months period ended September 30, 2023, included increase in current trade receivables of ₹20.80 million; increase in current inventories of ₹ 204.99 million; increase in other current assets of ₹42.62 million; increase in current other financial assets of ₹ 1.71 million. This was partially offset by (i) decrease in non-current other financial assets of ₹ 1.71 million, (ii) decrease in other non-current assets of ₹2.34 million, (iii) decrease in current trade payables of ₹28.77 million, (iv) decrease in current other financial liabilities of ₹13.73 million, (v) decrease in current liabilities of ₹ 13.31 million, and (vi) decrease in current provision of ₹4.93 million. Income taxes paid amounted to ₹2.20 million for the six months ended September 30, 2023.

### Fiscal ended March 31, 2023

Net cash flow generated from operating activities was ₹18.16 million in Fiscal ended March 31, 2023. Restated Profit before tax was ₹70.27 million in Fiscal ended March 31, 2023. Adjustments to reconcile profit before tax to net cash flows primarily consisted of depreciation expense of ₹ 16.14 million, finance cost of ₹36.91 million and translation from foreign operations of ₹2.73 million. This was partially offset by interest income on fixed deposits of ₹1.35 million.

Operating cash flow before working capital changes was ₹124.70 million in Fiscal ended March 31, 2023. The main adjustments in Fiscal ended March 31, 2023, primarily consisted of increase in current inventories of ₹ 144.41 million, increase in non-current other financial assets of ₹ 0.84 million, increase in current other financial assets of ₹ 0.08 million, increase in non-current provision of ₹ 0.19 million, increase in current other financial liabilities of ₹ 17.29 million and increase in current provision of ₹ 0.09 million. This was partially offset by (i) decrease in current trade receivables of ₹ 127.52 million, (ii) decrease in other current assets of ₹ 151.21 million and (iii) decrease in trade payables of ₹ 254.83 million, and (iv) increase in current liabilities of ₹ 0.20 million. Income taxes paid amounted to ₹ 3.05 million in Fiscal ended March 31, 2023.

### Fiscal ended March 31, 2022

Net cash flow generated from operating activities was ₹ 25.30 million in Fiscal ended March 31, 2022. Restated Profit before tax was ₹ 8.54 million in Fiscal ended March 31, 2022. Adjustments to reconcile profit before tax to net cash flows primarily consisted of depreciation expense of ₹ 19.62 million, finance cost of ₹ 30.12 million and translation from foreign operations of ₹ 0.90 million. This was partially offset by interest income on fixed deposits of ₹ 0.54 million.

Operating cash flow before working capital changes was ₹ 58.64 million in Fiscal ended March 31, 2022. The main adjustments in Fiscal ended March 31, 2022, primarily consisted of increase in current inventories of ₹ 81.05 million, increase in non-current other financial assets of ₹ 0.80 million, decrease in current trade receivables of ₹ 1.89 million, increase in current other financial assets of ₹ 2.10 million, increase in other current assets of ₹ 22.38 million. This was partially offset by (i) increase in non current provision of ₹ 0.04 million, (ii) increase in current trade payables of ₹ 75.94 million, (iii) decrease in current other financial liabilities of ₹ 3.92 million, (iv) increase in current liabilities of ₹ 0.42 million, and (iv) increase in current provision of ₹ 0.14 million. Income taxes paid amounted to ₹ 1.50 million in Fiscal ended March 31, 2022.

### Fiscal ended March 31, 2021

Net cash flow used in operating activities was ₹ 14.49 million in Fiscal ended March 31, 2021. Restated Profit before tax was ₹ 9.08 million in Fiscal ended March 31, 2021. Adjustments to reconcile profit before tax to net cash flows primarily consisted of depreciation expense of ₹ 19.59 million, finance cost of ₹ 24.16 million and translation from foreign operations of ₹ 4.57 million. This was partially offset by interest income on fixed deposits of ₹ 0.20 million.

Operating cash flow before working capital changes was ₹ 57.21 million in Fiscal ended March 31, 2021. The main adjustments in Fiscal ended March 31, 2021, primarily consisted of increase in current inventories of ₹ 49.41 million, decrease in current trade receivables of ₹ 6.74 million, increase in other current assets of ₹ 124.53 million. This is partially offset by (i) decrease in non current other financial assets of ₹ 0.87 million, (ii) decrease in current other financial assets of ₹ 0.80 million, (v) decrease in other non-current liabilities of ₹ 0.06 million, (vi) increase in current trade payables of ₹ 93.39 million, (vii) increase in current other financial liabilities of ₹ 1.66 million, (viii) increase in current liabilities of ₹ 0.11 million and (ix) increase in current provision of ₹ 0.06 million. Income taxes paid amounted to ₹ 1.33 million in Fiscal ended March 31, 2021.

### Net Cash Generated from/used in Investing Activities

# Six months period ended September 30, 2023

Net cash flow generated from investing activities for the six months period ended September 30, 2023 was ₹ 24.16 million. This was primarily on account of sale of property, plant and equipment of ₹ 36.01 million and interest received from fixed deposits of ₹ 0.31 million. This was partially offset by purchase of capital work-in-progress, other tangible assets of ₹ 9.48 million increase from term deposits and other bank balances of ₹ 2.66 million and

# Fiscal ended March 31, 2023

Net cash flow generated from investing activities in Fiscal ended March 31, 2023 was ₹ 0.27 million. This was primarily on account of sale of capital work-in-progress of ₹ 81.75 million, increase from term deposits and other bank balances of ₹ 2.71 million and interest received from fixed deposits of ₹ 1.35 million. This was partially offset by purchase of property, plant & equipment's of ₹ 85.53 million.

# Fiscal ended March 31, 2022

Net cash flow used in investing activities in Fiscal ended March 31, 2022 was ₹ 25.66 million. This was primarily on account of purchase of property, plant & equipment's, capital work-in-progress and other tangibles assets of ₹ 13.30 million and decrease from term deposits and other bank balances of ₹ 3.89 million. This was partially offset by sale of property and plant of ₹8.02 million and interest received of ₹0.54 million.

### Fiscal ended March 31, 2021

Net cash flow used in investing activities in Fiscal ended March 31, 2021 was  $\gtrless$  (91.99) million. This was primarily on account of purchase of property, plant & equipment's and capital work-in-progress of  $\gtrless$  92.51 million. This was partially offset by interest received of  $\gtrless$  0.52 million.

# Net Cash Generated from/ used in Financing Activities

### Six months period ended September 30, 2023

Net cash generated from financing activities for the six months period ended September 30, 2023 was ₹ 73.00 million. This was primarily on account of proceeds from current borrowings of ₹ 150.63 million. This was partially offset by repayments of long-term borrowings of ₹ 20.73 million, interest paid on bank borrowings and other bank charges of ₹ 56.90 million.

# Fiscal ended March 31, 2023

Net cash used in financing activities in Fiscal ended March 31, 2023 was ₹ 19.35 million. This was primarily on account of proceeds from issue of shares of ₹ 36.00 million and increase in current borrowing of ₹ 1.28 million.

This was partially offset by repayments of long-term borrowings of ₹ 19.72 million and interest paid on bank borrowings and other bank charges of ₹ 36.91 million.

### Fiscal ended March 31, 2022

Net cash used in financing activities in Fiscal ended March 31, 2022 was ₹ 1.04 million. This was primarily on account of proceeds from issue of shares of ₹5.00 million and proceeds for long-term borrowing and current borrowing of ₹ 26.16 million. This was partially offset by interest paid on bank borrowings and other bank charges of ₹ 30.12 million.

### Fiscal ended March 31, 2021

Net cash generated from financing activities in Fiscal ended March 31, 2021 was ₹ 106.72 million. This was primarily on account of proceeds for long-term borrowing and current borrowing of ₹130.88 million. This was partially offset by interest paid on bank borrowings and other bank charges of ₹24.16 million.

### **Liquidity and Capital Resources**

We have historically financed the expansion of our business and operations primarily through debt financing and funds generated from our operations. From time to time, we have obtained loan facilities to finance our short term working capital requirements. We evaluate our funding requirements regularly in light of cash flows from our operating activities, the requirements of our business and operations and market conditions.

The following table summarizes certain information in relation to our liquidity and capital resources for the years indicated:

(₹ in million)

Particulars	Consolidated		Standalone	
	September 30, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Cash & Cash equivalent	11.27	3.76	4.68	4.01
Non- Current borrowings	134.46	130.97	150.69	140.31
Current borrowings	669.43	339.32	338.03	322.24
Bank Balance other than cash & cash equivalents	17.76	4.32	7.03	3.14

## Indebtedness

As on January 31, 2024, our consolidated borrowings aggregated to ₹ 950.93 million, comprising of secured loan of ₹ 950.93 million and unsecured loan of ₹ Nil million. For further details of our borrowings, see section titled "Financial Indebtedness" on page 324.

There are a number of covenants in our financing agreements that we have entered into with our lenders. Further, some of our financing agreements include conditions and covenants that require us to obtain their consent prior to carrying out certain activities and entering into certain transactions. Failure to meet these conditions or obtain these consents could have significant consequences on our business. For further details, see section titled "Risk Factors" on page 38.

# **Contingent Liabilities and Commitments**

As on September 30, 2023, our contingent liabilities and commitments identified under the Ind AS 37, on a consolidated basis, were as follows:

(₹ in million)

Particulars	As at six month period September 30, 2023
(a) Contingent Liabilities -	
i. Claim against the company not acknowledged as debt	-
ii. Bank Guarantees	4.34
iii. Letter of Credit (LC)	119.61
iv. other money for which the company is contingently liable	-

(b) Commitments	
i. Estimated amount of contracts remaining to be executed on capital account and	-
not provided for	
ii. Uncalled Liability on share and other investments partly paid	-
iii. Other commitments	_

For details of our contingent liability and guarantees as of September 30, 2023, as per Ind AS 37, see "Restated Financial Information – Note 37 – Additional note to financial statements – Contingent liabilities & Commitments" on page F66.

There are no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that we believe are material to investors.

### **Capital Expenditures**

As on September 30, 2023 and Fiscal 2023, 2022 and 2021, our capital expenditure towards additions (after disposal and adjustments) to fixed assets (property, plant and equipment's and intangible assets) were (₹ 36.02) million, ₹ 85.53 million, ₹ 8.02 million, and ₹ 24.05 million, respectively.

# **Related Party Transactions**

We enter into various transactions with related parties in the ordinary course of business. These transactions principally include remuneration paid to KMPs, purchases of rubbers, sale of tyres and export of tyres, technology purchase and import of varieties of rubbers, equipment's and other items.

For details of our related party transactions, please see "Restated Financial Information –Note 38 -Related Parties" on page F70.

### **AUDITOR'S OBSERVATIONS**

Our Statutory Auditor have included certain emphasis of matters in their examination report:

Emphasis of matters in the Auditor's report which do not require any corrective adjustments in the Restated Financial Statements:

# As at and for the period ended 30 September 2023:

The auditor's report has drawn attention to the basis of preparation of these Special purpose Interim Ind AS Summary Financial Statements. The Special purpose Interim Ind AS Summary Financial Statements have been prepared by the Holding Company for the purpose of preparation of the Restated Financial statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Holding Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, the Special purpose Interim Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter.

# <u>Audited Special Purpose Interim Consolidated Ind AS Summary Financial Statements of the Group for period ended September 30, 2023</u>

The Special purpose Interim Consolidated Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Interim Consolidated Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter.

# <u>Audited Special Purpose Interim Standalone Ind AS Summary Financial Statements of the Company - September 30, 2023:</u>

The Special purpose Interim Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Interim Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter.

# <u>Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company March 31, 2023 :</u>

The Special purpose Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter.

# <u>Audited Special Purpose Standalone Ind AS Summary Financial Statements of the Company March 31, 2022 and March 31, 2021 :</u>

The Special purpose Standalone Ind AS Summary Financial Statements have been prepared by the Company for the purpose of preparation of the Restated Financial Statements, which will be included in the Draft Red Herring Prospectus/ Red Herring Prospectus in connection with the proposed issue of equity shares of the Company by way of a fresh issue and offer for sale of equity shares by the existing shareholders by way of initial public offer. Accordingly, Special purpose Standalone Ind AS Summary Financial Statements may not be suitable for any other purpose and this report should not be used, referred to or distributed for any other purpose.

Our opinion is not modified in respect of this matter.

### **CHANGES IN ACCOUNTING POLICIES**

There have been no changes in our accounting policies in the six months period ended September 30, 2023 and during the Fiscals 2023, 2022 and 2021.

# **Unusual or Infrequent Events or Transactions**

Except as described in this Draft Red Herring Prospectus, to our knowledge, there have been no unusual or infrequent events or transactions that have in the past or may in the future affect our business operations or future financial performance.

# Significant Economic Changes that Materially affect or are likely to affect income from continuing operations

Our business has been subject, and we expect it to continue to be subject, to significant economic changes that materially affect or are likely to affect income from continuing operations identified above in "Management's Discussion and Analysis of Financial Position and Results of Operations - Significant Factors Affecting our Results of Operations and Financial Condition" and the uncertainties described in "Risk Factors" on pages 284 and 38, respectively.

#### **Known Trends or Uncertainties**

Other than as described in the section "Risk Factors" on page 38, to our knowledge, there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

# **Future Relationship between Cost and Income**

Other than as described in chapter titled "Risk Factors" beginning on page 38 and in this section, to our knowledge there are no known factors that might affect the future relationship between cost and revenue. Our Company's future costs and revenues will be determined by demand/ supply situation, government policies, global market situation and prices of raw material and finished products.

# Extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased sales prices

# **New products or Business segments**

Our operations fall under a single business segment, which is "Tyre" as the only prireportable. Thus, the segment revenue, segment results, total carrying amount of segment assets, total carrying amount of segment liabilities, total cost incurred to acquire segment assets, total amount of charge for depreciation during the year is as reflected in the Restated Consolidated Financial Information.

We disaggregate our revenue based on geographical locations which are revenue generated within India and from outside India, the details of which are as follows:

Except as set out in this Draft Red Herring Prospectus, here are no new products or segments that have been announced but are yet to be launched.

### The extent to which the business is seasonal.

#### Significant dependence on a single or few customers or suppliers

Our income is not dependent on a single customer or supplier or a few customers or suppliers. Further, no foreign customer or supplier contributes to a significant portion of our business.

Contribution of our customers and suppliers, as a percentage of total revenue and cost, respectively, for the periods indicated below:

Customer		Fiscal					Six M	onths ended
Concentration		2021		2022		2023 30		eptember
	(Sta	andalone)	(S	tandalone)	(Standalone)		2023	
						(Consolidated		
	Amoun	Percentag	Amoun	Percentag	Amoun	Percentag	Amoun	Percentag
	t	e of	t	e of	t	e of	t	e of
	(₹ in	Revenue	(₹ in	Revenue	(₹ in	Revenue	(₹ in	Revenue
	million)	from	million)	from	million)	from	million)	from
		Operation		Operation		Operation		Operation
		S		s		S		S
		(%)		(%)		(%)		(%)
Top 3 Customers	76.97	8.74	153.47	12.98	142.09	12.53	103.59	9.78
Top 10	151.59	17.22	285.92	24.18	304.16	26.83	213.18	20.13
Customers								

	Fiscal 2021 2022				2	023	Six Months ended 30 September 2023	
	(Star	ndalone)	(Stan	dalone)	e) (Standalone)		(Cons	olidated)
Supplier Concentration	Amount (₹ in million)	Percentage to Total Purchases (%)	Amount (₹ in million)	Percentage to Total Purchases (%)	Amount (₹ in million)	Percentage to Total Purchases (%)	Amount (₹ in million)	Percentage to Total Purchases (%)
Top 3 Supplier	614.85	78.78%	853.38	78.29%	814.52	79.07%	685.09	71.79%
Supplier	014.03	78.7870	655.56	10.2970	014.32	79.0770	003.09	/1./970
Supplier 1	447.85	57.39%	708.77	65.02%	753.00	73.10%	453.96	47.57%
Supplier 2	103.06	13.21%	101.64	9.32%	31.02	3.01%	129.66	13.59%
Supplier 3	63.94	8.19%	42.97	3.94%	30.50	2.96%	101.47	10.63%
Top 10 Suppliers	726.79	93.13%	1,006.49	92.33%	924.63	89.76%	879.80	92.20%

### COMPETITIVE CONDITIONS

We operate in a competitive environment. Please refer to the sections "Our Business", "Industry Overview" and "Risk Factors" on pages 193, 159 and 38, respectively for further information on our industry and competition

# Significant developments after September 30, 2023 that may affect our future results of operations

Except as disclosed below relating to our subsidiary in UAE and elsewhere in this Draft Red Herring Prospectus, to our knowledge no circumstances have arisen since September 30, 2023, that could materially and adversely affect or are likely to affect, our operations or profitability, or the value of our assets or our ability to pay our material liabilities within the next 12 months:

Businesses will become subject to UAE Corporate Tax from the beginning of their first financial year that starts on or after 1 June 2023. Ministry of Finance announced that it will introduce federal Corporate tax (CT) on the net profits of businesses. The tax will become applicable either on 1 June 2023 or on 1 January 2024, depending on the financial year followed by the business. CT will be applied across all the emirates. Corporate tax is a form of direct tax levied on the net income or profit of corporations and other entities from their business. Corporate tax is governed by Federal Decree-Law No.60 of 2023 (PDF, 187 KB) Amending Certain Provisions of the Federal Decree-Law No. 47 of 2022 on the Taxation of Corporations and Businesses. This will impact the profitability of our company in consolidated basis.

UAE CT will be applicable at the following rates:

Taxable Income	UAE CT rate (%)
Taxable income not exceeding 375,000 UAE dirham (AED).	0
Qualifying income of a Qualifying Free Zone Person (QFZP)	0
Taxable income exceeding AED 375000	9
Non-Qualifying income of QFZP	9

As certified by Haytham Ahmad Essa Alnaeem, licensed auditor of TTLLC vide his certificate dated January 10, 2024.

### FINANCIAL INDEBTEDNESS

Our Company has availed certain loans and financing facilities in the ordinary course of business purposes such as, *inter alia*, meeting its working capital, capital expenditure and other business requirements.

Our Company has obtained the necessary consents required under the relevant financing documentation for undertaking activities in relation to the Offer, including dilution of the current shareholding of the Promoter and members of the promoter group, expansion of business of the Company, effecting changes in the Company's management including key managerial personnel, ownership capital structure, shareholding pattern, constitutional documents and Board's composition.

### **Borrowing powers of Board**

In accordance with the Articles of Association and applicable provisions of the Companies Act, 2013, and pursuant to the resolution passed by the Board at its meeting held on January 31, 2024 and approved by the Shareholders by way of special resolution dated January 31, 2024, the Board may borrow as and when required from any bank and/or other financial institutions and/or foreign lender and/or anybody corporate/entity/ entities and/or authorities either in rupees or in such other foreign currencies as may be permitted by law from time to time, as may be deemed appropriate by the Board for an aggregate amount not exceeding a sum of ₹1,500 million notwithstanding that the monies to be borrowed, together with the monies already borrowed by the Company (apart from the temporary loans obtained from the Company's bankers in the ordinary course of business), may exceed the aggregate, for the time being, of the paid up capital of the Company and its free reserves not set apart for any specific purpose.

As on January 31, 2024 the outstanding borrowings of our Company and Subsidiaries on a consolidated basis aggregated to ₹ 950.93 million. Set forth below is a brief summary:

(₹ in million) Outstanding amount as on Category of borrowing Sanctioned amount January 31, 2024 **Fund-Based Borrowings** Secured 108.13 69.61 675.00 663.77 Cash credit/Working capital demand loans 55.79 71.50 Working capital term loans 4.99 3.61 Vehicle loans/Equipment Loans 792.78 859.62 Total secured borrowings (A) Unsecured Loans from financial institutions Loans from related parties Loans from other parties Total unsecured borrowings (B) 859.62 792.78 Total fund based borrowings (C) = (A+B)Non-Fund based borrowings Secured Letter of Credit/Bank guarantee 165.00 158.15 165.00 158.15 Total non-fund based borrowings(D) 1024.62 950.93 Total Consolidated borrowings (C+D)

As certified by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company, by way of their certificate dated February 15, 2024.

## Principal terms of the borrowings availed by our Company and our Subsidiaries are disclosed below:

The details provided below are indicative and there may be additional terms, conditions and requirements under the various borrowing arrangements entered into by the Company:

- 1. *Interest*: In respect of the facilities sanctioned to our Company, the current prevailing interest rate ranges from 8.90% per annum to 12.05% per annum. The interest rate for the loans sanctioned to our Company is typically tied to a base rate/marginal cost of lending rate, which may vary from lender to lender.
- 2. **Tenor**: The tenor of our working capital facilities typically is up to 12 months subject to renewal, whereas the term loan facilities availed by our Company typically has a tenor of 48 months to 180 months. For the vehicle loan availed by us, the tenor ranges from 24 months to 48 months.
- 3. *Security*: In terms of our borrowings where security needs to be created, the Company is typically required to, inter alia:
  - (a) Create charge by way of hypothecation on entire current assets, both present and future; and
  - (b) Create charge by way of hypothecation over all moveable and immovable fixed assets, both present and future; and
  - (c) Create charge by way of mortgage over immovable fixed assets
  - (d) Execute corporate and personal guarantees
- 4. **Pre-payment**: The terms of certain facilities availed by our Company and our Subsidiaries typically have prepayment provisions which allow for pre-payment of the outstanding loan amount, subject to such prepayment penalties and such other conditions as laid down in the facility agreements, on giving notice and/or obtaining prior approval from the concerned lender, as the case may be. These pre-payment penalties typically ranges from 1% to 3% of the principal amount or of the amount being prepaid.
- 5. **Re-payment**: The working capital facilities availed by our Company are repayable within a period of 12 months or on demand. Term loan facilities availed by our Company are repayable on the due date and on the terms and conditions as may be agreed between us and the respective lenders. Similarly, vehicle loans are repayable as per the terms and conditions agreed upon by us and the respective lenders.
- 6. **Restrictive Covenants**: The facilities sanctioned to our Company contain certain restrictive covenants, which require prior written consent of the lender or prior intimation to be made to the lender, including:
  - (i) Change the general nature of the business or undertake any expansion or invest in any other entity;
  - (ii) Enter into any merger or amalgamation or do a buy-back;
  - (iii) Permit any change in its ownership or control or management including change in the shareholding of promoters, directors and principal shareholders or enter into arrangement whereby its business or operations are managed or controlled, directly or indirectly by any other person;
  - (iv) Avail any loan and/or stand as surety or guarantor for any third party liability or obligation and/or provide any loan or advance to any third party;
  - (v) Dilute the capital holding of the promoters in the Company's business as on the date of this Agreement;
  - (vi) Pay dividend or distribute or withdraw profits without prior permission;

- (vii) Invest in, extend any advance/loans, to any group companies/associates/subsidiary/any other third party, repay subordinated loans of group companies or resort to additional borrowings without consent;
- (viii) Create any encumbrance or other disposition of any sort including charge, lien, mortgage, transfer, assignment over any of the Borrower's property.

The details provided above are indicative and there may be additional terms, conditions and requirements under the specific borrowing arrangements entered into by our Company and/or its Subsidiaries.

- 7. **Events of default**: Borrowing arrangements entered into by our Company contain standard events of default, including, among others:
  - (a) Non-creation of security within the stipulated timelines;
  - (b) Default in the performance of any covenant, condition, or agreement on the part of the borrower in accordance with transaction documents;
  - (c) Delay/failure to obtain external credit rating from an agency approved by RBI;
  - (d) Non-submission/delay in submission of audited balance sheet within stipulated period;

The details above are indicative and there may be additional terms that may amount to an event of default under the various borrowing arrangements entered into by the Company.

- 8. *Consequences of occurrence of events of defaults*: In terms of the Company's borrowing arrangements for the facilities availed by the Company, upon the occurrence of events of default, its lenders may:
  - (a) Declare any or all amounts under the facility, either whole or in part, as immediately due and payable to the lender;
  - (b) Cancel the undrawn commitment of the facility;
  - (c) Enforce the security created pursuant to the security documents;
  - (d) Convert outstanding obligations under the facility into equity capital or other securities of the Company;
  - (e) To exercise any other rights that maybe available to the lender under the financing arrangements and applicable law.

#### SECTION VI – LEGAL AND OTHER INFORMATION

### OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

There are no outstanding litigations with respect to (i) criminal proceedings involving our Company, Promoters or Directors (collectively, "Relevant Parties"); (ii) outstanding actions by statutory or regulatory authorities involving the Relevant Parties; (iii) claims involving the Relevant Parties for any direct or indirect tax liabilities; and (iv) any other pending litigations involving the Relevant Parties (other than proceedings covered under (i) to (iii) above) which have been determined to be material pursuant to the Materiality Policy (as disclosed herein below). Further, there are no (i) disciplinary actions including penalties imposed by the SEBI or stock exchanges against our Promoters in the last five Financial Years, immediately preceding the date of this Draft Red Herring Prospectus, including any outstanding action; and (ii) outstanding litigation involving our Group Companies which may have a material impact on our Company.

Our Board of Directors in their meeting held on January 31, 2024, adopted a materiality policy for the purpose of litigation disclosure in this Issue ("Materiality Policy"). The Materiality Policy determines that all pending litigation involving the Relevant Parties, other than litigation involving issues of moral turpitude, criminal proceedings, material violations of statutory or regulatory actions, disciplinary actions including penalty imposed by SEBI or stock exchanges, claims related to direct and indirect taxes, would be considered 'material' if

- a) the monetary amount of claim by or against the Relevant Parties in any such pending proceeding is an amount equal to or exceeding 5% of the average of the absolute value of profit or loss after tax as per the last Restated Consolidated Financial Statements for the six months period ended September 30, 2023 (being ₹6.31 million(rounded off to ₹6.00 million) ("Materiality Threshold"),
- b) the monetary liability in any proceeding is not quantifiable, or the amount involved does not cross the Materiality Threshold, but the outcome of any such proceeding (including any proceedings relating to infringement of trademark or intellectual property) may have a material adverse bearing on the business, operations, performance, prospects, or reputation of our Company; or
- c) the decision in one litigation is likely to affect the decision in similar cases such that the cumulative amount involved in such cases exceeds the Materiality Threshold, even though the amount involved in an individual case may not exceed the Materiality Threshold.

Further, it is clarified that for the purposes of the above, pre-litigation notices received by the Relevant Parties from third parties (excluding those notices issued by statutory/regulatory/tax authorities or notices threatening criminal action) shall, unless otherwise decided by our Board, not be considered as material until such time that the Relevant Parties, as applicable, is impleaded as defendant in litigation proceedings before any judicial/arbitral forum.

Except as stated in this section, there are no outstanding material dues to creditors of our Company. In accordance with the Materiality Policy, outstanding dues to any creditor of our Company having monetary value exceeding ₹4.5 million, which is 5% of the total outstanding dues (trade payables) as on the date of the latest Restated Financial Statements included in this Draft Red Herring Prospectus, shall be considered as 'material'. Accordingly, as on September 30, 2023, any outstanding dues exceeding ₹4.5 million have been considered as material outstanding dues for the purpose of disclosure in this section. Further, for outstanding dues to any party which is a micro, small or medium enterprise ("MSME"), the disclosure will be based on information available with the Company regarding status of the creditor as defined under Section 2 of the Micro, Small and Medium Enterprises Development Act, 2006, as amended.

All terms defined in a particular litigation disclosure pertain to that litigation only. Unless stated to the contrary, the information provided below is as of the date of this Draft Red Herring Prospectus.

### I. LITIGATION INVOLVING OUR COMPANY

# A. Litigations Against Our Company

# **Criminal Proceedings:**

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings initiated against our Company

### Statutory/Regulatory Authorities

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions or proceedings by statutory/ regulatory authorities involving our Company.

## **Other Material Litigations**

As on the date of this Draft Red Herring Prospectus, there are no outstanding material civil proceedings initiated against our Company.

### **B.** Litigations By Our Company

# **Criminal Proceedings**

- i. A Complaint bearing ST. No 447/2022 was filed by the Company ("Complainant") against Adheesh T K V ("Accused") under section 138 & 142 of the Negotiable Instrument Act 1881 before the Hon'ble Judicial First-Class Magistrate Court IV, Perumbavoor ("Court"), for a sum of ₹35,772 in relation to the dishonour of cheque issued by the Accused on account of insufficient funds. The matter is pending before the Hon'ble Court as on date of this Draft Red Herring Prospectus.
- ii. A Complaint bearing ST. No 448/2022 was filed by the Company ("Complainant") against Adheesh T K V ("Accused") under section 138 & 142 of the Negotiable Instrument Act 1881 before the Hon'ble Judicial First Class Magistrate Court IV, Perumbavoor ("Court"), for a sum of ₹ 257,158 in relation to the dishonour of cheque issued by the Accused on account of insufficient funds. The matter is pending before the Hon'ble Court as on date of this Draft Red Herring Prospectus.
- iii. A Complaint bearing CC 1909/2021 was filed by Dr. Kalamparambil Varkey Tolin ("Complainant") (for and on behalf of the Company) against Vijay Awachar, proprietor of M/s. Vijay Tyre Retreaders ("Accused"), under Section 138 and 142 the Negotiable Instrument Act 1881 read with sections 190 (1) (a) and 200 of the Code of Criminal Procedure 1973, before the Hon'ble Judicial First Class Magistrate, Angamaly ("Court"), for a sum of ₹ 409,650 in relation to dishonour of cheque issued by the Accused on account of 'Drawee Bank for item is in not clearing mode or has been blocked or suspended'. The matter is currently pending before the Hon'ble Court as on the date of this Draft Red Herring Prospectus.
- iv. First information report bearing no. 419/2023 dated June 8, 2023 has been registered with Kalady Police Station by our Company ("Complainant") against Nibin Philipose ("Accused") under section 406 and 409 of the Indian Penal Code, 1860. Our Company has alleged that the Accused working as the Sales Executive with our Company had made false sales bills of tyres from August 23, 2022 to March 31, 2023 with an intent to make excessive profit thereby defrauding the Company with a loss of ₹ 742,247. The matter is currently pending.

# **Other Material Litigations**

i. Writ Petition bearing no. WP(C)/21355/2022 has been filed by our Company ("Petitioner") against the State of Kerala & Others ("Respondents") in the Hon'ble High Court of Kerala at Ernakulam ("Court") challenging the retrospective effects of sections 27A and 27C of The Kerala Conservation of Paddy land and Wetland Act, 2008 ("Act") on the properties constructed by our Company in the year 2000. Our Company has claimed that the said act came in to force with effect from August 12, 2008 without retrospective effect. Our Company has alleged that sections 27 A and 27 C of the Act, has retrospective effect which is made applicable to properties of our Company converted prior to the commencement of the Act and hence the said action taken by the Respondents is ultra wires and illegal and liable to be struck down/quashed. The matter is currently pending.

### II. LITIGATION INVOLVING OUR PROMOTERS

# A. Litigations Against Our Promoters

### **Criminal Proceedings**

1. First information report bearing no. 46 of 2021 was registered by Ramadasan P.V. ("Complainant") against Vishnu P. ("Accused No. 1") and Dr. Kalamparambil Varkey Tolin ("Accused No. 2" together with Accused No. 1 be referred to as "Accused") before the Koppam Police Station, Kerala. Complainant has alleged that serious injuries and damage was caused to the Complainant on account of rash and negligent driving of the vehicle by Accused No. 1. Complainant claims that Accused No. 2 was the registered owner of the vehicle involved in the accident and Accused No. 1 was the driver of the pick up vehicle which was out for delivery of goods for the Accused No. 2's company. The Complainant has filed an Application bearing no. O.P. (MV) 1078 of 2021 before the Motor Accident Claims Tribunal at Palakkad, Kerala for compensation of ₹1.2 million against the Accused. The matter is currently pending.

### Statutory/Regulatory Authorities

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions or proceedings by statutory/ regulatory authorities involving our Promoters.

# **Other Material Litigations**

As on the date of this Draft Red Herring Prospectus, there are no outstanding material litigations involving our Company.

### **B.** Litigations By Our Promoters

### **Criminal Proceedings**

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings initiated by our Promoters.

### **Other Material Litigations**

i. As on the date of this Draft Red Herring Prospectus, there are no outstanding material litigations initiated against the Company.

Disciplinary action against our Promoters by SEBI or any stock exchange in the last five Fiscals preceding the date of the Draft Red Herring Prospectus

As on date of this Draft Red Herring Prospectus, no disciplinary action including penalty imposed by SEBI or stock exchanges has been initiated against our Promoters in the last five Fiscals preceding the date of this Draft Red Herring Prospectus including any outstanding action.

# III. LITIGATION INVOLVING OUR DIRECTORS

### A. Litigations Against Our Directors

### **Criminal Proceedings**

Except as mentioned in "Litigation Against our Promoter – Criminal Proceedings" above there are no other criminal proceedings against our Directors

# Statutory/Regulatory Authorities

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions or proceedings by statutory/ regulatory authorities involving our Directors.

### **Other Material Litigations**

Except as stated in above section titled "Litigations involving our Promoters- Other Material Litigations", none of our Directors are involved in any material pending litigations.

### **B.** Litigations By Our Directors

### **Criminal Proceedings**

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings initiated by our Directors.

### **Other Material Litigations**

Please refer to section titled "Litigations involving our Promoters- Litigations by our Promoters-Other Material Litigations" above.

#### IV. LITIGATION INVOLVING OUR SUBSIDIARIES

# A. Litigations Against Our Subsidiaries

### **Criminal Proceedings**

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings involving our Subsidiaries.

### Statutory/Regulatory Authorities

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions or proceedings by statutory/ regulatory authorities involving our Subsidiaries.

## **Other Material Litigations**

As on the date of this Draft Red Herring Prospectus, there are no outstanding material civil proceedings involving our Subsidiaries

# B. Litigations By Our Subsidiaries

# **Criminal Proceedings**

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal proceedings filed by our Subsidiaries.

# Statutory/Regulatory Authorities

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions or proceedings by statutory/ regulatory authorities filed by our Subsidiaries.

# Other Material Litigations

As on the date of this Draft Red Herring Prospectus, there are no outstanding material civil proceedings initiated by our Subsidiaries.

# V. MATERIAL LITIGATIONS INVOLVING OUR GROUP COMPANIES

As on the date of this Draft Red herring Prospectus, there are no outstanding pending litigations involving our Group Companies which have a material impact on our Company.

#### VI. TAX LITIGATIONS

Except as disclosed below, there are no pending claims related to direct or indirect taxes involving our Company, Promoters or our Directors:

(₹ in million)

Nature of proceeding	Number of proceedings outstanding	Amount involved *				
	Company					
Direct Tax	5	0.30				
Indirect Tax	3	0.36				
	Directors (Other than Promoters)					
Direct Tax	Nil	Nil				
Indirect Tax	Nil	Nil				
	Promoters					
Direct Tax	2	1.21				
Indirect Tax	1	2.0				
Subsidiaries						
Direct Tax	Nil	Nil				
Indirect Tax	Nil	Nil				

<sup>\*</sup> To the extent quantifiable

#### OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITOR

In terms of the Materiality Policy, our Board considers such creditors 'material' to whom the amount due exceeds 5% of the total trade payables as at the end of the latest period of the Restated Financial Information, i.e., ₹4.50 million, as of September 30, 2023 ("Material Creditors").

As of September 30, 2023, our Company owned a total sum of ₹91.84 million to 1,004 creditors, of which our Company owned an amount of ₹Nil to MSMEs.

The details of our outstanding dues to MSMEs, our Material Creditors and other creditors, as on September 30, 2023 (on a consolidated basis) are as follows:

<u>n)*</u>
105.00
185.09
-
12.95
198.04
(106.20)
91.84
(

<sup>\*</sup> As certified by Krishnan Retna & Associates, Chartered Accountants, our Statutory Auditor vide their certificate dated February 15, 2024.

The details pertaining to outstanding dues towards our Material Creditors are available on the website of our Company on <a href="www.tolinstyres.com">www.tolinstyres.com</a>, along with their names and the amount involved for each such creditor. It is clarified that such details available on our website do not form a part of the Draft Red Herring Prospectus

# MATERIAL DEVELOPMENT SINCE SEPTEMBER 30, 2023

Except as stated in "Management's Discussion and Analysis of Financial Position and Results of Operation – Significant Developments occurring after September 30, 2023 or Significant economic changes that materially affected or are likely to affect income from continuing operations" on page 323, no circumstances have arisen since September 30, 2023, the date of the last Restated Financial Statements disclosed in this Draft Red Herring Prospectus, any circumstances which materially and adversely affect or are likely to affect the value of our consolidated assets or our ability to pay our material liabilities within the next 12 months.

# GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has received the necessary material consents, licenses, permissions, registrations and approvals from the various governmental agencies and other statutory and/or regulatory authorities required for carrying out their present business activities. Set out below is a list of consents, licenses, permissions, registrations and approvals from various government and regulatory authorities obtained by our Company which are material and necessary for undertaking our business activities and operations. Additionally, unless otherwise stated, these material consents, licenses, permissions, registrations and approvals are valid as on the date of this Draft Red Herring Prospectus. Certain approvals may have lapsed in their normal course and our Company has either made applications to the appropriate authorities for renewal of such licenses and/or approvals or is in the process of making such applications. The main objects clause of the Memorandum of Association and objects incidental to main objects enable our Company to carry out its activities.

For details in connection with the regulatory and legal framework within which our Company operates, see "Key Regulations and Policies" on page 229. For details of risk associated with not obtaining or delay in obtaining the requisite approvals, see "Risk Factors—We require certain licenses, permits and approvals under such laws and regulations in the ordinary course of our business, and the failure to obtain or retain them in a timely manner may materially affect our operations" on page 64.

The following statements set out the details of licenses, permissions and approvals taken by our Company under various central and state laws for carrying out the business.

### I. Incorporation details

- a) Certificate of Incorporation dated July 10, 2003 under the Companies Act, 1956 issued by Registrar of Companies, Kerala.
- b) Fresh Certificate of Incorporation dated January 26, 2024 under the Companies Act, 2013 issued by the Registrar of Companies, Ernakulam, consequent to conversion of the Company from private limited to public limited company and subsequent change of name to "Tolins Tyres Limited".
- c) The CIN of our Company is U25119KL2003PLC016289.

For further details, see "History and Certain Corporate Matters" on page 235.

# II. Offer related Approvals

For the approvals and authorizations obtained by our Company in relation to the Offer, please see section titled "Other Regulatory and Statutory Disclosures – Authority for the Offer" on page 336.

# III. Material Approvals in relation to our Company

# 1. General Approvals

- a) Certificate of Importer-Exporter Code bearing IEC number 1005006725 issued by the Directorate General of Foreign Trade, Ministry of Commerce and Industry.
- b) Udyog Aadhaar Memorandum bearing Aadhar number 881701870841 issued by the Ministry of Micro, Small and Medium Enterprises, Government of India.
- c) Udyam Registration Certificate bearing number UDYAM-KL-02-0001295 issued by the Ministry of Micro, Small and Medium Enterprises, Government of India.
- d) The Legal Entity Identifier (LEI Code) of the Company is 2549008VM5G4XZKBSA72.
- e) Entrepreneur Memorandum bearing Entrepreneurs Memorandum Number 32081201201 issued by the Department of Industries, Government of Kerala.

- f) Code No. 47000182480000204 allotted to the Company by the Employees' State Insurance Corporation under the Employee State Insurance Act, 1948.
- g) Allotment code bearing Code No. KRKCH1550543000 allotted to the Company by the Regional Provident Fund Commissioner, Kochi under the Employees' Provident Fund & Miscellaneous Provisions Act, 1952.

# 2. Tax Related Approvals

- a) Permanent Account Number issued by the Income Tax Department is AACCT1431D.
- b) Tax deduction Account Number issued by the Income Tax Department is CHNT01427G.
- c) GST Registration Certificate issued by the Government of India under the Centre Goods and Services Tax Act, 2017 for the following states where our depots and our Registered Office (Kerala) is located:
  - Kerala 32AACCT1431D1Z3
  - Delhi 07AACCT1431D1ZW
  - Assam 18AACCT1431D1ZT
  - Maharashtra 27AACCT1431D1ZU
  - Chhattisgarh 22AACCT1431D1Z4
  - Andhra Pradesh 37AACCT1431D1ZT
- d) Professional Tax is deducted with the Kalady Gram Panchayat, Kerala.

# 3. Business Related Approvals

As mentioned hereinabove, we require various approvals, licenses, registrations and permits to carry on our operations in India. Some of these may expire in the ordinary course of business and applications for renewal of such approvals are submitted in accordance with applicable procedures and requirements. An indicative list of the material approvals required by our Company for conducting operations is provided below:

The following is a list of business-related approvals which have been availed by our Company for its factory situated at 1/41, M.C. Road, Mattoor, Kalady – 683 574, Ernakulam, Kerala, India:

- a) Factory License bearing registration number D10/AWY/03/678/2007 issued by the Department of Factories and Boilers, Government of Kerala under the Factories Act, 1948 and the Kerala Factories Rules 1957.
- b) Our Company has received certificates for use of boilers from the Department of Factories and Boilers, Government of Kerala.
- c) License to acquire rubber bearing number M142110 has been issued by the Rubber Board India for the purpose of purchasing/acquiring rubber from licensed dealers/processors/estates.
- d) License bearing number D1424298 has been issued by the Rubber Board under the Ministry of Commerce and Industry for the purpose of purchasing/ selling rubber from/to licensed dealer/manufacturer.
- e) Permission dated February 27, 2018 granted for approval of self sealing of export cargo vide registration number INCOK1/1005006725/SSP-103/2018 granted by Custom House, Willingdon Island, Cochin, Department of Revenue, Government of India.
- f) Registration License bearing number A2-1862/2023-2024/563 issued by the Kalady Gram Panchayat.
- g) Certificate of verification issued under the Legal Metrology Act, 2009.
- h) Fire NOC issued by the Assistant Divisional Officer Department of Fire and Rescue Services, Ernakulam (Certificate received from Kalady Gram Panchayat certifying that Company is functioning in the building after obtaining necessary permissions/approvals)

i) We have obtained shops and establishment licenses for all our depots as.

#### 4. Environmental Approvals

- a) Consent to Establish issued by the Kerala State Pollution Control Board under the Air (Prevention & Control of Pollution) Act, 1981.
- b) Integrated Consent to Operate Certificate bearing Consent No. PCB/EKM/DO-1/O15ERRCTO-R3-836137/2023 issued by the Kerala State Pollution Control Board under the Water (Prevention and Control of Pollution) Act, 1974 and the Air (Prevention and Control of Pollution) Act, 1981.

#### 5. Quality related certificates

- a) Certificate bearing number UQ-2021031218 issued by UK Certification and Inspection Limited for being compliant with requirements of IATF 16949:2016.
- b) Certificate of registration bearing number Q. 230823001 issued by BMS Cert to the Company for conforming to ISO 9001:2015 standards.
- c) Bureau of Indian Standards Certificate bearing number 6400083708 issued by the Bureau of Indian Standards to the Company for conforming to IS 15636 : 2012 standards.
- d) Bureau of Indian Standards Certificate bearing number 6400067508 issued by the Bureau of Indian Standards for conforming to IS 15627: 2005 standards.
- e) Product Certificate bearing number COINM027967 received from SONCAP- Standards Organisation of Nigeria.
- f) Certificate received from U.S Department of Transportation for assigning the DOT symbol to the tyres conforming that the federal system standards requirements are met with.
- g) E 32 certification mark from Road Traffic Safety Directorate, Europe for meeting its safety and performance standards

#### 6. Intellectual Property Related Approvals

#### b) Trademarks

As on the date of this Draft Red Herring Prospectus, our Company uses the following trademarks:

Sr. No.	Particulars	Registration Status	Trademark Number	Trademark Type	Class	Proprietor Name	Date of Expiry
1	THLINS	Registered	342048	Device	12		September 5, 2031
2	TOLINS	Registered	540095	Device	17	Dr.	September 5, 2031
3	TOLINS	Registered	1311831	Device	1, 12, 17	Kalampara mbil Varkey	June 23, 2025
4	TOLINS TYRE	Pending for registration*	6293373	Device	99	Tolin	-

<sup>\*</sup> An application has been made for the stated trademark which is in the process of being examined by the Trademarks Registry.

The trademarks used by our Company are registered under the ownership of Dr. Kalamparambil Varkey Tolin, our Promoter and Managing Director and he is interested in the use of trademarks to promote, advertise, distribute and sell products in India. He has conveyed his no objection to the Company for use of the trademarks *vide* his letter dated June 30, 2015 towards which no consideration is paid or agreed to be paid. For risks related to the same, please refer "Risk Factor-Our trademarks are registered in the name of our Promoter, Dr. Kalamparambil Varkey Tolin. We cannot assure you that he will recall his no objection for the use of such trademarks. Further, any inability to protect our intellectual property or any claims that we infringe on the intellectual property rights of others could have a material adverse effect on us. Any deterioration in the reputation and market perception of our brands, or if our sales and marketing efforts are ineffective, it could adversely affect our sales, profitability and the implementation of our growth strategy" on page 66.

# IV. Material Approvals applied for but not received as on the date of this Draft Red Herring Prospectus

As on date of this Draft Red Herring Prospectus, we have applied for registration on February 13, 2024 of our Company's manufacturing facility under the Contract Labour (Regulation and Abolition Act) Central Rules, 1971 and await approval for the same. For risks, refer "We require certain licenses, permits and approvals under such laws and regulations in the ordinary course of our business, and the failure to obtain or retain them in a timely manner may materially affect our operations" on page 64.

# V. Material approvals expired and renewal to be applied for as on the date of this Draft Red Herring Prospectus

As on date of this Draft Red Herring Prospectus, there are no material approvals which are required but not yet applied for or availed by our Company.

#### VI. Material approvals required but not applied for as on the date of this Draft Red Herring Prospectus

Our Company is in the process of availing revised certificates/ licenses for its existing certificates/ licenses pursuant to conversion and name change of the Company from private limited to public limited company.

Note: As on date of this Draft Red Herring Prospectus, we do not have any material subsidiaries in terms of SEBI ICDR Regulations and SEBI LODR Regulations. Therefore licenses availed by our Subsidiaries are not disclosed in this section. However, with effect from April 1, 2024, our Subsidiaries will be considered as material in accordance with SEBI LODR Regulations which states that a "material subsidiary" shall mean a subsidiary, whose income or net worth exceeds ten percent of the consolidated income or net worth respectively, of the listed entity and its subsidiaries in the immediately preceding accounting year. Accordingly, we will disclose the material licenses and approvals availed by our Subsidiaries prior to filing of the Red Herring Prospectus.

#### OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **Authority for the Offer**

The Offer has been authorized by a resolution of our Board dated January 31, 2024, and the Fresh Issue has been authorized by a special resolution of our Shareholders, passed on January 31, 2024 in terms of Section 23, 62(1)(c) and all other applicable provisions, if any of the Companies Act, 2013 as amended from time to time. Further, our Board has taken on record the approval for the Offer for Sale by the Selling Shareholders pursuant to its resolution dated February 9, 2024.

The Board and the IPO Committee have approved and taken on record the Draft Red Herring Prospectus pursuant to resolution passed at their respective meetings held on February 16, 2024.

Our Company has received in-principle approvals from the BSE and NSE for the listing of the Equity Shares pursuant to its letter dated  $[\bullet]$  and  $[\bullet]$  respectively.

#### Approval from Selling Shareholder

The Selling Shareholders have authorised and confirmed their participation in the Offer for Sale as stated below. Each of the Selling Shareholders, severally and not jointly, confirms that their respective portion of the Offered Shares are eligible to be offered for sale in the Offer in accordance with Regulation 8 and Regulation 8A of the SEBI ICDR Regulations, to the extent applicable to it, as on the date of this Draft Red Herring Prospectus.

Sr. No	Name of Selling Shareholder	Equity Shares offered in Offer for Sale	Aggregate amount of Offer for sale	Date of board resolution/authorization letter for participation in the Offer for sale	Date of consent letter
1.	Dr. Kalamparambil	[•]	Upto ₹	February 9, 2024	January
	Varkey Tolin		150		31, 2024
	·		million		
2.	Jerin Tolin	[•]	Upto ₹	February 9, 2024	January
			150	-	31, 2024
			million		

Selling Shareholders confirm that they are in compliance with Regulation 8 of the SEBI ICDR Regulations, and they have held their respective portion of the Offered Shares for a period of at least one year prior to the date of filing of the Draft Red Herring Prospectus. Further, in accordance with Regulation 8A of the SEBI ICDR Regulations, the Equity Shares offered for sale by (i) Selling Shareholders holding, individually or with persons acting in concert, more than 20% of the pre-Offer shareholding of our Company (on a fully-diluted basis), shall not exceed more than 50% of their respective pre-Offer shareholding (on a fully-diluted basis) and (ii) Selling Shareholders holding, individually or with persons acting in concert, less than 20% of pre-Offer shareholding of our Company (on a fully-diluted basis), shall not exceed more than 10% of the pre-Offer shareholding of our Company (on a fully-diluted basis).

## Prohibition by SEBI, RBI or other Governmental Authorities

Our Company, Selling Shareholders, Directors, Promoters, members forming part of the Promoter Group or persons in control of our Company are not prohibited from accessing or operating in the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by the SEBI or any securities market regulator in any other jurisdiction or any other authority / court as on the date of this Draft Red Herring Prospectus;

None of the companies with which our Promoter and Directors are associated as promoters, directors or persons in control have been debarred from accessing capital markets under any order or direction passed by the Board or any other authorities as on date of this Draft Red Herring Prospectus.

None of our Directors are associated with the securities market in any manner and no outstanding action has been initiated against them by the SEBI in the five years preceding the date of this Draft Red Herring Prospectus.

Our Company, Directors or Promoters have not been declared as Wilful Defaulter or Fraudulent Borrowers by any bank or financial institution or consortium thereof in accordance with the guidelines on Wilful Defaulters or Fraudulent Borrowers issued by the RBI.

None of our Promoters or Directors have been declared as fugitive economic offenders under Section 12 of the Fugitive Economic Offenders Act, 2018.

#### Compliance with Companies (Significant Beneficial Ownership) Rules, 2018

Our Company, Promoter Selling Shareholders and the members of our Promoter Group, severally and not jointly, are in compliance with the Companies (Significant Beneficial Owners) Rules, 2018, as amended, to the extent applicable, as on the date of this Draft Red Herring Prospectus.

### Eligibility for the Offer

Our Company is eligible for undertaking the Offer in accordance with Regulation 6(2) of the SEBI ICDR Regulations, which states the following:

"An issuer not satisfying the condition stipulated in sub-regulation 6(1) shall be eligible to make an initial public offer only if the issue is made through the book-building process and the issuer undertakes to allot at least seventy five percent of the offer to qualified institutional buyers and to refund the full subscription money if it fails to do so."

Below table sets forth the conditions stipulated in Regulation 6(1) of the SEBI ICDR Regulations and the extent to which our Company meets such conditions:

	Regulation 6 (1) of the SEBI ICDR Regulations	Compliance	Reason
a)	Issuer should have net tangible assets of at least three crore rupees in each of the preceding three full years (of twelve months each), of which not more than 50% are held in monetary assets.	Condition met	The Company has net tangible assets of ₹ ₹191.73 million, ₹122.14 million and ₹133.69 million, calculated on a restated basis, in each of the preceding three financial years, i.e., Fiscals 2023, 2022 and 2021. The monetary assets are not more than 50% of net tangible assets in each of the preceding three financial years.
b)	Issuer should have average operating profit of at least fifteen crore rupees, during the preceding three years (of twelve months each)	Condition not met	The Company has an average operating profit of ₹61.29 million, calculated on a restated basis, during the preceding three financial years, i.e., Fiscals 2023, 2022 and 2021, with operating profit in each of these preceding three financial years.
c)	Issuer should have net worth of at least one crore rupees in each of the preceding three full years (of twelve months each)	Condition met	The Company has net worth of ₹194.23 million, ₹108.25 million and ₹96.85 million calculated on a restated basis, in each of the preceding three financial years, i.e., Fiscals 2023, 2022 and 2021.
d)	If Issue it has changed its name within the last one year, at least fifty per cent. of the revenue, calculated on a restated and consolidated basis, for the preceding one full year has been earned by it from the activity indicated by its new name	Condition met	Our Company has not changed its name in the last one year, other than the deletion of word "Private" from the name of our Company pursuant to conversion to a public limited company. Our Company has not undertaken any new activity pursuant to such change in name.

Therefore, we do not satisfy the conditions stipulated in Regulation 6(1) of the SEBI ICDR Regulations and are hence required to meet the conditions stipulated in Regulation 6(2) of the SEBI ICDR Regulations.

We undertake to comply with Regulation 6(2) of the SEBI ICDR Regulations which is reproduced here as:

"The Issuer shall be eligible to make an initial public offer only if the issue is made through the book-building process and the issuer undertakes to allot at least seventy five percent of the net offer to qualified institutional buyers and to refund the full subscription money if it fails to do so."

Provided that in accordance with Regulation 40(3) of the SEBI ICDR Regulations, the QIB Portion will not be underwritten by the Underwriters, pursuant to the Underwriting Agreement. Further, not more than 15% of the Offer shall be available for allocation to NIBs of which one-third of the Non-Institutional Category shall be available for allocation to Bidders with an application size of more than ₹200,000 and up to ₹1,000,000 and two-thirds of the Non-Institutional Category shall be available for allocation to Bidders with an application size of more than ₹1,000,000 provided that under-subscription in either of these two sub-categories of the Non-Institutional Category may be allocated to Bidders in the other sub-category of Non-Institutional Category in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. Further, not more than 10% of the Offer shall be available for allocation to RIBs in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. In the event we fail to do so, the full application monies shall be refunded to the Bidders, in accordance with the SEBI ICDR Regulations.

Our Company confirms that it is in compliance with the conditions specified in Regulation 7(1) of the SEBI ICDR Regulations, to the extent applicable and will ensure compliance with the conditions specified in Regulation 7(2) of the SEBI ICDR Regulations, to the extent applicable.

Further, in accordance with the conditions specified in Regulation 49(1) of the SEBI ICDR Regulations, our Company shall ensure that the number of Allottees in the Offer shall be not less than 1,000 failing which the entire application monies shall be refunded forthwith or the application monies shall be unblocked in the ASBA Accounts, in accordance with the SEBI ICDR Regulations and other applicable laws.

Our Company confirms that it is not ineligible to make the Offer under Regulation 5 of the SEBI ICDR Regulations to the extent applicable.

The status of compliance of our Company with the conditions as specified under Regulations 5 and 7(1) of the SEBI ICDR Regulations are as follows:

- a) Neither our Company, nor our Directors nor any of the Promoters or members forming part of our Promoter Group nor our Selling Shareholders are debarred from accessing the capital markets by the SEBI.
- b) None of our Promoters or our Directors are promoters or directors of companies which are debarred from accessing the capital markets by the SEBI.
- c) Neither our Company nor any of our Promoters or Directors have been categorized or identified as Wilful Defaulters or Fraudulent Borrowers by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.
- d) None of our Promoters or Directors have been classified as a Fugitive Economic Offender under section 12 of the Fugitive Economic Offenders Act, 2018.

- e) There are no outstanding warrants, options or rights to convert debentures, loans or other instruments convertible into, or which would entitle any person any option to receive Equity Shares, as on the date of this Draft Red Herring Prospectus.
- f) Our Company has filed applications dated [●] and [●] with the BSE and NSE, respectively, seeking an inprinciple approval for listing its securities on the Stock Exchanges.
- g) Our Company, along with the Registrar to the Offer, has entered into tripartite agreements dated November 10, 2023 and November 17, 2023 with NSDL and CDSL, respectively, for dematerialization of the Equity Shares;
- h) The Equity Shares of our Company held by our Promoters are in dematerialised form; and
- i) The Equity Shares are fully paid-up and there are no partly paid-up Equity Shares existing as on the date of filing of this Draft Red Herring Prospectus
- j) There is no requirement for us to make firm arrangements of finance under Regulation 7(1)(e) of the SEBI ICDR Regulations through verifiable means towards 75% of the stated means of finance, as the entire objects of the Issue are proposed to be financed from the Offer proceeds.

If our Company does not Allot Equity Shares pursuant to the Offer within three Working Days from the Bid/Offer Closing Date or within such timeline as prescribed by the SEBI, it shall repay without interest all monies received from bidders, failing which interest shall be due to be paid to the Bidders at the rate of 15% per annum for the delay period.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THIS DRAFT RED HERRING PROSPECTUS TO THE SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI") SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE OFFER IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT RED HERRING PROSPECTUS. THE BRLM, SAFFRON CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT RED HERRING PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 ("SEBI ICDR REGULATIONS"). THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED OFFER.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE DRAFT RED HERRING PROSPECTUS, THE BRLM IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BRLM SAFFRON CAPITAL ADVISORS PRIVATE LIMITED HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED FEBRUARY 16, 2024 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SEBI ICDR REGULATIONS.

THE FILING OF THIS DRAFT RED HERRING PROSPECTUS DOES NOT, HOWEVER, ABSOLVE THE COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED OFFER. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP, AT ANY POINT OF TIME, WITH THE BRLM, ANY IRREGULARITIES OR LAPSES IN THE DRAFT RED HERRING PROSPECTUS.

All legal requirements pertaining to the Offer will be complied with by the respective parties at the time of filing of the Red Herring Prospectus and Prospectus with the RoC in terms of Section 32 of the Companies Act, 2013. All legal requirements pertaining to this Offer will be complied with at the time of filing of the Prospectus with the ROC including in terms of Sections 26, 32, 33(1) and 33(2) of the Companies Act.

#### Disclaimer from our Company, Selling Shareholders, our Directors and the Book Running Lead Manager

Our Company, our Promoter Selling Shareholders, our Directors and the Book Running Lead Manager accept no responsibility for statements made otherwise than in this Draft Red Herring Prospectus or in the advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information, including our Company's website <a href="www.tolinstyres.com">www.tolinstyres.com</a> or the respective websites of our members of our Promoter Group or an affiliate of our Company would be doing so at his or her own risk.

It is clarified that neither the Selling Shareholders nor their respective affiliates, associates and officers, accept and/or undertake any responsibility for any statement made or undertakings provided other than those made by the respective Selling Shareholders, and only in relation to it and/or to the Equity Shares offered by such Selling Shareholders through the Offer for Sale and included in this Draft Red Herring Prospectus and anyone placing reliance on any other source of information, including our Company's website <a href="www.tolinstyres.com">www.tolinstyres.com</a> could be doing so at his or her own risk.

The Book Running Lead Manager accepts no responsibility, save to the limited extent as provided in the Offer Agreement and the Underwriting Agreement to be entered into between the Underwriters, the Selling Shareholder and our Company.

All information, to the extent required in relation to the Offer, shall be made available by our Company, Selling Shareholders and the Book Running Lead Manager to the public and investors at large and no selective or additional information would be made available for a section of the investors in any manner whatsoever, including at road show presentations, in research or sales reports, at bidding centers or elsewhere.

None among our Company or any member of the Syndicate is liable for any failure in downloading the Bids due to faults in any software/ hardware system or otherwise and the blocking of application amount by RIB bank on receipt of instruction from the Sponsor Bank on account of any error, omission or non-compliance by various parties involved in, or any fault, malfunctioning or break-down in, or otherwise, in the UPI Mechanism.

Bidders will be required to confirm and will be deemed to have represented to our Company, the Selling Shareholders, the Book Running Lead Manager, Underwriters and their respective directors, officers, agents, affiliates, and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares and will not issue, sell, pledge, or transfer the Equity Shares to any person who is not eligible under any applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares. Our Company, the Selling Shareholders and the Underwriters and their respective directors, officers, agents, affiliates, and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares.

The Book Running Lead Manager and their associates and affiliates in their capacity as principals or agents may engage in transactions with, and perform services for, our Company, the Selling Shareholders, our Promoters, members forming part of our Promoter Group and their respective directors and officers, group companies, affiliates or associates or third parties (as applicable) in the ordinary course of business and have engaged, or may in the future engage, in commercial banking and investment banking transactions with our Company, the Selling Shareholders, our Promoters, members forming part of our Promoter Group, affiliates or associates or third parties, for which they have received, and may in the future receive, compensation. As used herein, the term 'affiliate' means any person or entity that controls or is controlled by or is under common control with another person or entity.

#### Disclaimer in respect of Jurisdiction

Any dispute arising out of this Offer will be subject to the jurisdiction of appropriate court(s) at Kerala, India only.

The Offer is being made in India to persons resident in India (including Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorised to invest in shares, Indian Mutual Funds registered with SEBI, VCFs, FVCIs, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), NBFCSIs or trusts under registered applicable trust law and who are authorised under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, multilateral and bilateral development financial institutions, state industrial development corporations, insurance companies registered with IRDAI, provident funds (subject to applicable law) and pension funds, National Investment Fund, insurance funds set up and managed by army, navy or air force of Union of India, insurance funds set up and managed by the Department of Posts, GoI and permitted nonresidents including FPIs and Eligible NRIs, AIFs and other eligible foreign investors, if any, provided that they are eligible under all applicable laws and regulations to purchase the Equity Shares. This Draft Red Herring Prospectus does not constitute an offer to sell or an invitation to subscribe to Equity Shares offered hereby, in any jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Red Herring Prospectus comes is required to inform him or herself about, and to observe, any such restrictions.

Neither the delivery of this Draft Red Herring Prospectus nor the offer of the Offered Shares shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date of this Draft Red Herring Prospectus or that the information contained herein is correct as of any time subsequent to this date.

This Draft Red Herring Prospectus does not constitute an offer to sell or an invitation to subscribe to or purchase the Equity Shares in the Offer in any jurisdiction. Invitations to subscribe to or purchase the Equity Shares in the Offer will be made only pursuant to the Red Herring Prospectus if the recipient is in India or the preliminary offering memorandum for the Offer, which comprises the Red Herring Prospectus. No person outside India is eligible to Bid for Equity Shares in the Offer, unless that person has received the preliminary offering memorandum for the Offer, which contains the selling restrictions for the Offer outside India.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Draft Red Herring Prospectus has been filed with SEBI for its observations. Accordingly, the Equity Shares represented thereby may not be offered or sold, directly or indirectly, and this Draft Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

#### **Eligibility and Transfer Restrictions**

The Equity Shares have not been recommended by any U.S. federal or state securities commission or regulatory authority. Furthermore, the foregoing authorities have not confirmed the accuracy or determined the adequacy of this Draft Red Herring Prospectus or approved or disapproved the Equity Shares. Any representation to the contrary is a criminal offence in the United States. In making an investment decision, investors must rely on their own examination of our Company and the terms of the Offer, including the merits and risks involved. The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only (a) to persons in the United States that are "qualified institutional buyers" (as defined in Rule 144A) and referred to in this Draft Red Herring Prospectus as "U.S. QIBs" and, for the avoidance of doubt, the term U.S. QIBs does not refer to a category

of institutional investor defined under applicable Indian regulations and referred to in this Draft Red Herring Prospectus as QIBs) in transactions exempt from or not subject to the registration requirements of the U.S. Securities Act in reliance on Rule 144A and (b) outside the United States in "offshore transactions" (as defined in Regulation S) in reliance on Regulation S and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Bidders are advised to ensure that any Bid from them does not exceed investment limits or maximum number of Equity Shares that can be held by them under applicable law. Further, each Bidder where required must agree in the Allotment Advice that such Bidder will not sell or transfer any Equity Shares or any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act.

Invitations to subscribe to or purchase the Equity Shares in the Offer will be made only pursuant to the Red Herring Prospectus if the recipient is in India or the preliminary offering memorandum for the Offer, which comprises the Red Herring Prospectus and the preliminary international wrap for the Offer, if the recipient is outside India.

No person outside India is eligible to bid for Equity Shares in the Offer unless that person has received the preliminary offering memorandum for the Offer, which contains the selling restrictions for the Offer outside India.

Further, each Bidder where required must agree in the Allotment Advice that such Bidder will not sell or transfer any Equity Shares or any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than in accordance with applicable laws.

Until the expiry of 40 days after the commencement of the Offer, an offer or sale of Equity Shares within the United States by a dealer (whether or not it is participating in the Offer) may violate the registration requirements of the U.S. Securities Act if such an offer for sale is made otherwise than in compliance with the available exemptions from registration under the U.S. Securities Act.

### **Disclaimer Clause of BSE**

As required, a copy of this Draft Red Herring Prospectus shall be submitted to BSE. The disclaimer clause as intimated by BSE to our Company, post scrutiny of this Draft Red Herring Prospectus, shall be included in the Red Herring Prospectus and the Prospectus prior to the RoC filing.

### **Disclaimer Clause of NSE**

As required, a copy of this Draft Red Herring Prospectus shall be submitted to NSE. The disclaimer clause as intimated by NSE to our Company, post scrutiny of this Draft Red Herring Prospectus, shall be included in the Red Herring Prospectus and the Prospectus prior to the RoC filing.

# Listing

The Equity Shares issued through the Red Herring Prospectus and the Prospectus are proposed to be listed on BSE and NSE. Applications will be made to the Stock Exchanges for obtaining permission for listing and trading of the Equity Shares. BSE Limited will be the Designated Stock Exchanges with which the Basis of Allotment will be finalised.

If the permission to deal in and for an official quotation of the Equity Shares is not granted by any of the Stock Exchanges, our Company shall forthwith repay, without interest, all moneys received from the applicants in

pursuance of the Draft Red Herring Prospectus. If such money is not repaid within the prescribed time, then our Company and every officer in default shall be liable to repay the money, with interest, as prescribed under applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all Stock Exchanges mentioned above are taken within three Working Days of the Bid/Offer Closing Date or within such other period as may be prescribed. The Selling Shareholders confirms that they shall extend reasonable support and co-operation (to the extent of the Offered Shares) as required by law for the completion of the necessary formalities for listing and commencement of trading of the Equity Shares at the Stock Exchanges within three Working Days from the Bid/Offer Closing Date, or within such other period as may be prescribed.

If our Company does not Allot Equity Shares pursuant to the Offer within three Working Days from the Bid/Offer Closing Date or within such timeline as prescribed by SEBI, all amounts received in the Public Offer Accounts will be transferred to the Refund Account and it shall be utilized to repay, without interest, all monies received from Bidders, failing which interest shall be due to be paid to the Bidders at the rate of 15% per annum for the delayed period or such other rate prescribed by SEBI.

All costs, charges, fees, expenses and taxes associated with and incurred with respect to the Offer, including but not limited to offer advertising, printing, research expenses, road show expenses, accommodation and travel expenses, stamp duty, transfer, issuance, documentary, registration, costs for execution and enforcement of this Agreement, and other Offer related agreements, Registrar's fees, fees to be paid to the Book Running Lead Manager, fees and expenses of legal counsels to the Company and the Book Running Lead Manager, fees and expenses of the auditors, fees to be paid to Sponsor Bank, SCSBs (processing fees and selling commission), brokerage and commission for Syndicate Members, commission to Registered Brokers, Collecting DPs and Collecting RTAs, and payments to consultants, and advisors, regulatory fees, fees to intermediaries and third parties, shall be solely borne by the Selling Shareholder in accordance with Applicable Law. Any payments made by the Company on behalf of the Selling Shareholder, shall be reimbursed by the Selling Shareholders to the Company. In the event that the Offer is postponed or withdrawn or abandoned for any reason or in the event the Offer is not successfully completed, all expenses in relation to the Offer including the fees of the Book Running Lead Manager and legal counsel and their respective reimbursement for expenses which may have accrued up to the date of such postponement, withdrawal, abandonment or failure as set out in their respective engagement letters, shall be solely borne by the Selling Shareholder.

Each of the Selling Shareholders, severally and not jointly, confirms that they shall provide such reasonable support and cooperation as may be requested by our Company and the BRLM, to the extent such support and cooperation is required from such Selling Shareholders in relation to its respective portion of the Offered Shares to facilitate the process of listing and commencement of trading of the Equity Shares on the Stock Exchanges within three Working Days from the Bid/Offer Closing Date or such other time as prescribed by SEBI.

# **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act 2013, which is reproduced below:

"Any person who -

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities, or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

shall be liable for action under section 447."

The liability prescribed under Section 447 of the Companies Act 2013 includes imprisonment for a term of not less than six months extending up to ten years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

#### **Consents**

Consents in writing of: (a) the Selling Shareholders, our Directors, our Promoters, our Company Secretary and Compliance Officer, our Chief Financial Officer, BRLM, Registrar to Offer, Legal Advisor, lenders to our Company, Statutory Auditor and Banker to our Company have been obtained and (b) the Syndicate Members, the Public Offer Bank(s), the Escrow Collection Bank(s), Refund Banker, Sponsor Bank to act in their respective capacities, will be obtained prior to filing of the Red Herring Prospectus with the RoC as required under the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Red Herring Prospectus for filing with RoC.

#### **Experts**

Except as stated below, our Company has not obtained any expert opinions:

- i. Our Company has received written consent dated February 15, 2024 from the Statutory Auditor, Krishnan Retna & Associates, Chartered Accountants, to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Red Herring Prospectus, and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our Statutory Auditor, and in respect of (i) their examination report dated January 31, 2024 on the Restated Ind AS Summary Financial Information; and (ii) their report dated February 15, 2024 on the statement of possible special tax benefits in this Draft Red Herring Prospectus and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.
- ii. Our Company has received written consent dated February 13, 2024 from the erstwhile Statutory Auditor, namely, M/s. P.T. Joseph & Co., Chartered Accountants, to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Red Herring Prospectus, and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our erstwhile Statutory Auditor, and in respect of (i) their examination report dated June 1, 2023, September 2, 2022 and November 2, 2021 on the Audited Standalone Financial Statements for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021, respectively; and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.
- iii. Consent letter dated January 30, 2024 from Sam Surendran, chartered engineer to include his name as an 'expert' as defined under Section 2(38) and other applicable provisions of the Companies Act, 2013 in respect of the certificates dated January 30, 2024 on installed capacity, actual production and capacity utilisation at our TTL Facility and TRPL Facility, and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.
- iv. Our Company has received written consent dated February 9, 2024 from Muhammed Faez T A, Practicing Company Secretary to include his name as an 'expert' as defined under Section 2(38) and other applicable provisions of the Companies Act, 2013 in respect of his RoC search report dated January 22, 2024 and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.

The term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

#### Particulars regarding previous public or rights issues by our Company during the last five years

Except as disclosed in the chapter titled "Capital Structure" on page 102, our Company has not made any rights issues during the five years immediately preceding the date of this Draft Red Herring Prospectus.

Further, our Company has not made any public issues during the five years immediately preceding the date of this Draft Red Herring Prospectus.

# Commission and Brokerage paid on previous issues of the Equity Shares

Since this is an initial public offering of the Equity Shares of our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of the Equity Shares since our Company's inception.

# Capital issue during the previous three years by our Company, listed group companies, subsidiary/associates

Other than as disclosed in "Capital Structure – History of Equity Share capital of our Company" on page 103, our Company has not made any capital issues during the three years preceding the date of this Draft Red Herring Prospectus.

None of our Group Companies or Subsidiaries are listed on any stock exchange. Further, our Company does not have any associate.

#### Performance vis-à-vis objects – Public/Rights Issue of our Company

Our Company has not made any public/ rights issue (as defined in the SEBI ICDR Regulations) during the five years immediately preceding the date of this Draft Red Herring Prospectus.

#### Performance vis-à-vis objects - Last issue of listed subsidiaries or associates or promoters

Our Company does not have any listed subsidiaries as on date of this Draft Red Herring Prospectus. Further our Company does not have an associate or corporate promoter as on date of this Draft Red Herring Prospectus.

# Price information of past issues (during the current Financial Year and two Financial Years preceding the current Financial Year) handled by Saffron Capital Advisors Private Limited

Sr. No.	Issue name	Issue Size (₹ in million)	Issue price (₹)	Listing Date	Opening price on Listing Date (in ₹)	+/- % change in closing price, [+/- % change in closing benchmark] - 30th calendar days from %listing	+/- % change in closing price, [+/- % change in closing benchmark] - 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark] - 180th calendar days from listing
1.	Udayshivaku mar Infra	660.00	35.00	April 03, 2023	35.00	-7.80% [3.80%]	-12.26% [9.49%]	0.09% [10.45%]
	Limited#							
2.	DCX Systems	5000.00	207.00	November	286.25	17.10%	-12.56%	-12.32%
	Limited#			11, 2022		[0.63%]	[-1.83%]	[-0.05%]

Source: www.bseindia.com

\*BSE as Designated Stock Exchange

# Notes:

- 1. Opening price information as disclosed on the website of the Designated Stock Exchange.
- 2. Change in closing price over the issue/offer price as disclosed on Designated Stock Exchange.

- 3. For change in closing price over the closing price as on the listing date, S&P BSE SENSEX is considered as the Benchmark Index as per the Designated Stock Exchange disclosed by the respective Issuer at the time of the issue, as applicable.
- In case of reporting dates falling on a trading holiday, values for the trading day immediately preceding the trading holiday have been considered.
- 30th calendar day has been taken as listing date plus 29 calendar days; 90th calendar day has been taken as listing date plus 89 calendar days; 180th calendar day has been taken a listing date plus 179 calendar days.

For details regarding the track record of the Book Running Lead Manager, as specified in the Circular reference CIR/MIRSD/1/2012 dated January 10, 2012 issued by SEBI, please refer to the website www.saffronadvisor.com

# 1. Summary statement of price information of past issues handled by Saffron Capital Advisors Private Limited:

Financ ial Year	Tota l no. of IPOs	Total funds raised (₹ in	discor caler	f IPOs trad unt on as of indar days f listing date	n 30 <sup>th</sup> rom	premiu calene li	IPOs trad m on as o dar days f sting date	n 30 <sup>th</sup> rom	at disc calen li	of IPOs tra ount as or dar days i isting date	180 <sup>th</sup> from	premi calene li	IPOs tradi um as on dar days f sting date	180 <sup>th</sup> From
		million)	Over 50%	Between 25% - 50%	Less than 25%	Over 50%	Betwee n 25%- 50%	Less than 25%	Over 50%	Betwee n 25%- 50%	Less than 25%	Over 50%	Betwee n 25%- 50%	Less than 25%
2023- 2024*	1	660.00	-	-	1	-	-	-	-	-	-	-	-	1
2022- 2023	1	5,000.00	-	-	-	-	-	1	-	-	1	-	-	-
2021- 2022	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
2020- 2021	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil

#### Notes:

The information for each of the financial years is based on issues listed during such financial year.

#### Track record of past issues handled by the Book Running Lead Manager

For details regarding the track record of the Book Running Lead Manager, as specified in circular (reference CIR/MIRSD/1/2012) dated January 10, 2012 issued by SEBI, please see the website of the Book Running Lead Manager, i.e., www.saffronadvisor.com

# **Stock Market Data of the Equity Shares**

This being the initial public issuing of the Equity Shares of our Company, the Equity Shares is not listed on any stock exchange as on the date of this Draft Red Herring Prospectus, and accordingly, no stock market data is available for the Equity Shares.

#### **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debentures, warrants, securities premium notes, etc. issued by our Company.

### **Mechanism for Redressal of Investor Grievances**

The Registrar Agreement provides for the retention of records with the Registrar to the Offer for a period of at least eight years from the date of listing and commencement of trading of the Equity Shares on the Stock Exchanges, to enable the investors to approach the Registrar to the Offer for redressal of their grievances.

In terms of SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, the SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI Master Circular SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 and subject to applicable law, any ASBA Bidder whose Bid has not been considered for Allotment, due to failure on the part of any SCSB, shall have the option to seek redressal of the same by the concerned SCSB within three months of the date of listing of the Equity Shares. SCSBs are required to resolve these complaints within 15 days, failing which the concerned SCSB would have to pay interest at the rate of 15% per annum for any delay beyond this period of 15 days. Further, the investors shall be

<sup>\*</sup> The information is as on the date of the document.

compensated by the SCSBs in accordance with SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 as modified by SEBI circular SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 in the events of delayed unblock for cancelled/withdrawn/deleted applications, blocking of multiple amounts for the same UPI application, blocking of more amount than the application amount, delayed unblocking of amounts for non-allotted/partially-allotted applications, for the stipulated period and such compensation to investors shall be computed from T+3 day. In an event there is a delay in redressal of the investor grievance in relation to unblocking of amounts, the SCSBs and the Book Running Lead Manager shall compensate the investors at the rate higher of ₹100 or 15% per annum of the application amount for the period of such delay.

Further, in terms of SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, the payment of processing fees to the SCSBs shall be undertaken pursuant to an application made by the SCSBs to the BRLM, and such application shall be made only after (i) unblocking of application amounts for each application received by the SCSB has been fully completed, and (ii) applicable compensation relating to investor complaints has been paid by the SCSB.

All Offer-related grievances, other than for Anchor Investors, may be addressed to the Registrar to the Offer with a copy to the relevant Designated Intermediary to whom the Bid cum Application Form was submitted. The Bidder should give full details such as name of the sole or First Bidder, Bid cum Application Form number, Bidder DP ID, Client ID, UPI ID, PAN, date of the submission of Bid cum Application Form, address of the Bidder, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Bid cum Application Form was submitted by the Bidder.

The Registrar to the Offer shall obtain the required information from the SCSBs and Sponsor Bank(s) for addressing any clarifications or grievances of ASBA Bidders. Our Company, each of the Selling Shareholders, the BRLM and the Registrar to the Offer accept no responsibility for errors, omissions, commission or any acts of SCSBs including any defaults in complying with its obligations under the applicable provisions of SEBI ICDR Regulations. Bidders can contact our Company Secretary and Compliance Officer, the BRLM or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems such as non-receipt of letters of Allotment, non-credit of allotted Equity Shares in the respective beneficiary account, non-receipt of refund intimations and non-receipt of funds by electronic mode.

Anchor Investors are required to address all grievances in relation to the Offer to the BRLM. Further, the Bidder shall also enclose a copy of the Acknowledgment Slip duly received from concerned Designated Intermediary in addition to the information mentioned herein.

#### Disposal of Investor Grievances by our Company

Our Company estimates that the average time required by our Company or Registrar to the Offer or SCSB in case of ASBA Bidders, for the redressal of routine investor grievances shall be seven Working Days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company shall, after filing of this Draft Red Herring Prospectus, obtain authentication on the SCORES in terms of the SEBI circular bearing number SEBI/HO/OIAE/IGRD/CIR/P/2023/156 dated September 20, 2023 in relation to redressal of investor grievances through SCORES.

Our Company has constituted a Stakeholders' Relationship Committee comprising, of three Directors, namely Joseph P M, Cris Anna Sojan and Sankarakrishnan Ramalingam to review and redress the shareholder's and investor's grievances such as transfer of Equity Shares, non-recovery of balance payments, declared dividends, approve subdivision, consolidation, transfer and issue of duplicate shares For details of the Stakeholders' Relationship Committee, please refer to chapter titled "Our Management" on page 241 of this Draft Red Herring Prospectus.

Our Company has also appointed Umesh Muniraj, Company Secretary of our Company, as the Compliance Officer for the Offer and he may be contacted in case of any pre- Offer or post- Offer related problems at the following address:

**Umesh Muniraj Company Secretary and Compliance Officer Registered Office:** 

No. 1/47, M C Road, Kalady, Ernakulam, Aluva - 683 574, Kerala, India.

**Telephone:** +91 72592 87215 E-mail: cs@tolins.com

Website: www.tolinstyres.com

Our Company has not received any investor grievances in the last three Financial Years prior to the filing of this Draft Red Herring Prospectus. As at the date of this Draft Red Herring Prospectus there are no outstanding investor grievances.

#### **Other Confirmations**

Any person connected with the Offer shall not offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise, to any person for making a Bid in the Offer, except for fees or commission for services rendered in relation to the Offer.

# Exemption from complying with any provisions of securities laws, if any, granted by SEBI

As on the date of this Draft Red Herring Prospectus, our Company has not been granted by SEBI, any exemption from complying with any provisions of securities laws.

### Disposal of investor grievances by listed Group Companies and Subsidiaries

As on the date of this Draft Red Herring Prospectus, the securities of our Group Companies and Subsidiaries are not listed on any stock exchange, and, therefore, there are no investor complaints are pending against them.

#### SECTION VII - OFFER INFORMATION

#### TERMS OF THE OFFER

The Equity Shares being offered and allotted pursuant to the Offer shall be subject to the provisions of the Companies Act, the SEBI ICDR Regulations, the SCRA, the SCRR, the MoA, the AoA, the SEBI Listing Regulations, the terms of this Draft Red Herring Prospectus, the Red Herring Prospectus and the Prospectus, the Bid cum Application Form, the Revision Form, the Abridged Prospectus, the CAN (for Anchor Investors), Allotment Advice and other terms and conditions as may be incorporated in the confirmation of allocation notes (for Anchor Investors), Allotment Advice and other documents and certificates that may be executed in respect of the Offer. The Equity Shares will also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to offer and listing and trading of securities, issued from time to time, by the SEBI, the Government of India, the Stock Exchanges, the RoC, the RBI and/or other authorities to the extent applicable or such other conditions as may be prescribed by such governmental and/or regulatory authority while granting approval for the Offer.

#### The Offer

The Offer consists of a Fresh Issue by our Company and Offer for Sale by the Selling Shareholders. The fees and expenses relating to the Offer shall be borne by our Company and the Selling Shareholders in accordance with applicable law. For further details in relation to Offer expenses, see "Objects of the Offer" on page 121.

#### **Ranking of the Equity Shares**

The Equity Shares being Issued/Allotted and transferred pursuant to the Offer shall be subject to the provisions of the Companies Act, SEBI ICDR Regulations, SCRA, SCRR, our Memorandum of Association and Articles of Association and shall rank *pari passu* in all respects with the existing Equity Shares of our Company, including in respect of the right to receive dividend, voting and other corporate benefits. The Allottees, upon Allotment of Equity Shares under the Offer, will be entitled to dividend, voting and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, see "*Dividend Policy*" and "*Description of Equity Shares and Terms of Articles of Association*" on pages 275 and 386, respectively.

#### Mode of Payment of Dividend

Our Company shall pay dividend, if declared, to our Equity Shareholders, as per the provisions of the Companies Act, the SEBI Listing Regulations, our Memorandum of Association and the Articles of Association, and other applicable laws including any guidelines or directives that may be issued by the Government of India in this respect. Any dividends declared by our Company, after the date of Allotment, in this Offer will be payable to the Bidders who have been allotted Equity Shares in the Offer, for the entire year, in accordance with applicable law. For further information, please see the section entitled "Dividend Policy" and "Description of Equity Shares and Terms of Articles of Association" on pages 275 and 386, respectively.

## Face Value, Offer Price and Price Band

The face value of each Equity Share is  $\mathfrak{T}_{\bullet}$  each and the Offer Price at the lower end of the Price Band is  $\mathfrak{T}_{\bullet}$  per Equity Share and at the higher end of the Price Band is  $\mathfrak{T}_{\bullet}$  per Equity Share. The Anchor Investor Offer Price is  $\mathfrak{T}_{\bullet}$  per Equity Share.

The Price Band and the minimum Bid Lot for the Offer will be decided by our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, and shall be published at least two Working Days prior to the Bid/Offer Opening Date, in [•] editions of [•] (a widely circulated English national daily newspaper), [•] editions of [•] (a widely circulated Hindi national daily newspaper) and [•] editions of [•] (a widely circulated Malayalam daily newspaper) Malayalam being regional language of Kerala, where our Registered Office is located), and shall be made available to the Stock Exchanges for the purpose of uploading on their respective websites. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price shall be pre-filled in the Bid cum Application Forms available at the websites of the Stock

#### Exchanges.

The Offer Price shall be determined by our Company (acting through the IPO Committee) and each of the Selling Shareholders, in consultation with the BRLM, after the Bid/Offer Closing Date, on the basis of assessment of market demand for the Equity Shares offered by way of Book Building Process.

At any given point of time, there shall be only one denomination for the Equity Shares, unless otherwise permitted by law.

#### **Compliance with Disclosure and Accounting Norms**

Our Company shall comply with all applicable disclosure and accounting norms as specified by SEBI from time to time.

# **Rights of the Equity Shareholders**

Subject to applicable law, rules, regulations and the provisions of our Articles of Association, our Shareholders shall have the following rights:

- Right to receive dividends, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy, or e-voting in accordance with the provisions of the Companies Act;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive any surplus on liquidation subject to any statutory and preferential claims being satisfied;
- Right of free transferability of their Equity Shares, subject to applicable foreign exchange regulations and other applicable law; and
- Such other rights as may be available to a shareholder of a listed public company under the Companies Act, the terms of the SEBI Listing Regulations and our Memorandum of Association and Articles of Association and other applicable laws.

For a detailed description of the main provisions of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/or consolidation/splitting, see "Description of Equity Shares and Terms of Articles of Association" on page 386.

# Allotment only in dematerialised form

Pursuant to Section 29 of the Companies Act and the SEBI ICDR Regulations, the Equity Shares shall be Allotted only in dematerialised form. As per the SEBI ICDR Regulations, SEBI Listing Regulations, the trading of the Equity Shares shall only be in dematerialised form on the Stock Exchanges. In this context, our Company has entered into the following agreements with the respective Depositories and Registrar to the Offer:

- Tripartite agreement dated November 17, 2023 amongst our Company, CDSL and Registrar to the Offer;
   and
- Tripartite agreement dated November 10, 2023 amongst our Company, NSDL and Registrar to the Offer.

# **Market Lot and Trading Lot**

Since trading of the Equity Shares is in dematerialised form, the tradable lot is one Equity Share. Allotment in this Offer will be only in electronic form in multiples of [•] Equity Share, subject to a minimum Allotment of [•]

Equity Shares. For further details, see "Offer Procedure" on page 360.

#### **Joint Holders**

Subject to the provisions of the Articles of Association, where two or more persons are registered as the holders of the Equity Shares, they will be deemed to hold such Equity Shares as joint tenants with benefits of survivorship.

#### Jurisdiction

The courts of Kerala, India will have sole and exclusive jurisdiction in relation to this Offer.

#### **Nomination facility to Investors**

In accordance with Section 72 of the Companies Act, 2013 read with the Companies (Share Capital and Debentures) Rules, 2014, as amended, the sole Bidder, or the first Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest to the exclusion of all other persons, unless the nomination is varied or cancelled in the prescribed manner. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of Equity Share(s) by the person nominating. A nomination may be cancelled or varied by the Shareholder by nominating any other person in place of the present nominee, by giving a notice of such cancellation. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or to the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- (a) to register himself or herself as the holder of the Equity Shares; or
- (b) to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, our Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, our Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Offer will be made only in dematerialised mode, there is no need to make a separate nomination with our Company. Nominations registered with respective Depository Participant of the Bidder would prevail. If the Bidder wants to change the nomination, they are requested to inform their respective Depository Participant. Our Company shall comply with such disclosure and accounting norms as may be specified by SEBI from time to time.

Notwithstanding the foregoing, this Offer is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment; and (ii) filing of the Prospectus with the RoC. If our Company, in consultation with the Book Running Lead Manager withdraws the Offer after the Bid/Offer Closing Date and thereafter determines that it will proceed with an issue of the Equity Shares, our Company shall file a fresh draft red herring prospectus with SEBI.

#### **Bid/Offer Programme**

BID/OFFER OPENS ON	[•](1)
BID/OFFER CLOSES ON	[•](2)(3)

- (1) Our Company, in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI ICDR Regulations.
- (2) Our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manager, may consider closing the Bid/Offer Period for QIBs one day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations.
- (3) UPI mandate end time and date shall be at 5.00 pm on the Bid/Offer Closing Date.

#### An indicative timetable in respect of the Offer is set out below:

Event	Indicative Date
Bid/ Offer Closing Date	[•]
Finalisation of Basis of Allotment with the Designated Stock Exchange	On or about [●]
Initiation of refunds (if any, for Anchor Investors)/unblocking of funds from ASBA Account*	On or about [●]
Credit of Equity Shares to demat accounts of Allottees	On or about [●]
Commencement of trading of the Equity Shares on the Stock Exchanges	On or about [●]

\*In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled / withdrawn / deleted ASBA Forms, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the Bid Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated at a uniform rate ₹ 100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Bid Amount, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted/ partially allotted Bids, exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher for the entire duration of delay exceeding two Working Days from the Bid/Offer Closing Date by the SCSB responsible for causing such delay in unblocking. The BRLM shall, in its sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The BRLM shall be liable for compensating the Bidder at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date of receipt of the investor grievance until the date on which the blocked amounts are unblocked. The Bidder shall be compensated in the manner specified in the SEBI master circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 and the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 SEBI circular no. SEBI/HO/MIRSD/MIRSD\_RTAMB/P/CIR/2022/76 dated May 30, 2022 and SEBI circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023, which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of the Company with the SCSBs, to the extent applicable.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022.

# The above timetable is indicative and does not constitute any obligation or liability on our Company, any of the Selling Shareholders or BRLM.

While our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchanges are taken within three Working Days from the Bid/Offer Closing Date or such period as prescribed by the SEBI, the timetable may change due to various factors, such as extension of the Bid/Offer Period, revision of the Price Band or any delay in receiving the final listing and trading approval from the Stock Exchanges. The commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchanges and in accordance with the applicable law. Each Selling Shareholders confirms that they shall extend such reasonable support and co-operation as may be required under the Applicable Law or requested by our Company and/or the BRLM, in relation them and their respective portion of the Offered Shares.

SEBI is in the process of streamlining and reducing the post Offer timeline for IPOs. Any circulars or notifications from SEBI after the date of this Draft Red Herring Prospectus may result in changes to the above-mentioned timelines. Further, the Offer Procedure is subject to change basis any revised SEBI circulars to this effect.

In terms of the UPI Circulars, in relation to the Offer, the BRLM will be required to submit reports of compliance with timelines and activities prescribed by SEBI in connection with the allotment and listing procedure within such period as may be prescribed by SEBI, identifying non-adherence to timelines and processes and an analysis of entities responsible for the delay and the reasons associated with it. Any circulars or notifications from SEBI after the date of this Draft Red Herring Prospectus may result in changes to the listing timelines. Further, the Offer Procedure is subject to change basis any revised SEBI circulars to this effect.

#### **Submission of Bids (other than Bids from Anchor Investors):**

Bid/Of	ffer Period (except the Bid/Offer Closing Date)
Submission and Revision in Bids	Only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time ("IST")
	Bid/Offer Closing Date*
Submission of Bids	i. Online ASBA through 3-in-1 accounts – Upto 5.00 p.m. IST on T Day  ii. Bank ASBA through Online channels like Internet Banking, Mobile
	Banking and Syndicate UPI ASBA etc. – Upto 4.00 p.m. IST on T Day  iii. Syndicate Non-Retail, Non-Individual Applications – Upto 3.00 p.m. IST on T Day
	Physical Applications i. Bank ASBA – Upto 1.00 p.m. IST on T Day ii. Syndicate Non-Retail, Non-Individual Applications of QIBs and NIIs – Upto 12.00 p.m. IST on T Day and Syndicate members shall transfer such applications to banks before 1 p.m. IST on T day
Revision in Bids	Only between 10.00 a.m. and 5.00 p.m. IST

<sup>\*</sup>UPI mandate end time and date shall be at 5.00 pm on the Bid/Offer Closing Date.

#### On the Bid/Offer Closing Date, the Bids shall be uploaded until:

- i. 4.00 p.m. IST in case of Bids by QIBs and Non-Institutional Bidders; and
- until 5.00 p.m. IST or such extended time as permitted by the Stock Exchanges, in case of Bids by UPI Bidders.

On Bid/Offer Closing Date, extension of time may be granted by Stock Exchanges only for uploading Bids received by Retail Individual Bidders, after taking into account the total number of Bids received and as reported by the Book Running Lead Manager to the Stock Exchanges.

The Registrar to the Offer shall submit the details of cancelled/ withdrawn/ deleted applications to the SCSBs on a daily basis within 60 minutes of the Bid closure time from the Bid/Offer Opening Date until the Bid/Offer Closing Date by obtaining the same from the Stock Exchanges. The SCSBs shall unblock such applications by the closing hours of the Working Day and submit the confirmation to the BRLM and the RTA on a daily basis as per the format prescribed in SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021.

To avoid duplication, the facility of re-initiation provided to Syndicate Members shall preferably be allowed only once per bid/batch and as deemed fit by the Stock Exchanges, after closure of the time for uploading Bids.

It is clarified that Bids shall be processed only after the application monies are blocked in the ASBA Account and Bids not uploaded on the electronic bidding system or in respect of which the full Bid Amount is not blocked by SCSBs or not blocked under the UPI Mechanism in the relevant ASBA Account, as the case may be, would be rejected.

Due to limitation of time available for uploading the Bids on the Bid/Offer Closing Date, Bidders are advised to submit their Bids one day prior to the Bid/Offer Closing Date. Any time mentioned in this Draft Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bids are received on the Bid/Offer Closing Date, as is typically experienced in public offerings, some Bids may not get uploaded due to lack of sufficient time. Such Bids that cannot be uploaded will not be considered for allocation under the Offer. Bids and any revision in Bids will be accepted only during Working Days during the Bid/Offer Period.

T Day is Offer Closing Date

Investors may please note that as per letter no. List/smd/sm/2006 dated July 3, 2006, and letter no. NSE/IPO/25101-6 dated July 6, 2006 issued by BSE and NSE respectively, Bids and any revision in Bids shall not be accepted on Saturdays and public holidays as declared by the Stock Exchanges. Bids by ASBA Bidders shall be uploaded by the relevant Designated Intermediary in the electronic system to be provided by the Stock Exchanges. None among our Company, any Selling Shareholder or any member of the Syndicate is liable for any failure in (i) uploading the Bids due to faults in any software/ hardware system or otherwise; and (ii) the blocking of Bid Amount in the ASBA Account on receipt of instructions from the Sponsor Bank(s) on account of any errors, omissions or noncompliance by various parties involved in, or any other fault, malfunctioning or breakdown in, or otherwise, in the UPI Mechanism. The Designated Intermediaries shall modify select fields uploaded in the Stock Exchange Platform during the Bid/Offer Period till 5.00 pm on the Bid/Offer Closing Date after which the Stock Exchange(s) send the bid information to the Registrar to the Offer for further processing.

In case of any discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid cum Application Form, for a particular Bidder, the details as per the Bid file received from the Stock Exchanges shall be taken as the final data for the purpose of Allotment.

Our Company and each of the Selling Shareholders in consultation with the Book Running Lead Manager reserve the right to revise the Price Band during the Bid/Offer Period in accordance with the SEBI ICDR Regulations. The revision in the Price Band shall not exceed 20% on either side, i.e. the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly. In all circumstances, the Cap Price shall be at least 105% of the Floor Price and less than or equal to 120% of the Floor Price. The Floor Price shall not be less than the face value of the Equity Shares.

In case of any revision to the Price Band, the Bid/Offer Period will be extended by at least three additional Working Days following such revision of the Price Band, subject to the Bid/Offer Period not exceeding 10 Working Days. In cases of *force majeure*, banking strike or similar circumstances, our Company and Selling Shareholders may in consultation with the Book Running Lead Manager, for reasons to be recorded in writing, extend the Bid/Offer Period for a minimum of three Working Days, subject to the Bid/Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and also by indicating the change on the website of the Book Running Lead Manager and at the terminals of the Syndicate Members and by intimation to Self-Certified Syndicate Banks ("SCSBs"), other Designated Intermediaries and the Sponsor Bank(s), as applicable.

#### **Minimum Subscription**

If our Company does not receive the minimum subscription in the Offer as specified under Rule 19(2)(b) of the SCRR, including through devolvement of Underwriters, as applicable, within 60 days from the date of Bid/Offer Closing Date on the date of closure of the Offer or; the minimum subscription of 90% of the Fresh Issue on the date of closure of the Offer; or withdrawal of applications; or after technical rejections; or if the listing or trading permission is not obtained from the Stock Exchanges for the Equity Shares so offered under the offer document, each of the Selling Shareholders, to the extent of its portion of the Offered Shares and our Company shall forthwith refund the entire subscription amount received in accordance with applicable law including the master circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023. If there is a delay beyond four days after our Company becomes liable to pay the amount, our Company and our Directors, who are officers in default, shall pay interest at the rate of 15% per annum in accordance with the SEBI ICDR Regulations and any other applicable law. Each of the Selling Shareholders shall reimburse, in proportion to their respective portion of the Offered Shares, any expenses and interest incurred by our Company on behalf of such Selling Shareholders for any delays in making refunds as required under the Companies Act and any other applicable law, provided that none of the Selling Shareholders shall be responsible or liable for payment of such interest, unless such delay is solely and directly attributable to an act or omission of the respective Selling Shareholder in relation to their respective portion of the Offered Shares. All refunds made, interest borne, and expenses incurred (with regard to payment of refunds) by our Company on behalf of any of such Selling Shareholders will be adjusted or reimbursed by such Selling Shareholders (only to the extent of its respective portion of the Offered Shares), to our Company as agreed among our Company and each of the Selling Shareholders in writing, in accordance with Applicable Law.

The requirement of minimum subscription is not valid for the Offer for Sale.

In case of undersubscription in the Offer, the Equity Shares in the Fresh Issue will be issued prior to the sale of Equity Shares in the Offer for Sale.

In the event of an undersubscription in the Offer, the Equity Shares will be Allotted in the following order:

- (i) such number of Equity Shares will first be Allotted by our Company such that 100% of the Fresh Issue portion is subscribed;
- (ii) once Equity Shares have been Allotted as per (i) above, all the Equity Shares held by the Selling Shareholders and offered for sale in the Offer for Sale will be Allotted (in proportion to the Offered Shares being offered by each Selling Shareholder to the aggregate Offered Shares in the Offer for Sale).

Further, in terms of Regulation 49(1) of the SEBI ICDR Regulations, our Company shall ensure that the number of Bidders to whom the Equity Shares will be Allotted will be not less than 1,000 failing which the entire application money shall be unblocked in the respective ASBA Accounts of the Bidders. In case of delay, if any, in unblocking the ASBA Accounts within such timeline as prescribed under applicable laws, our Company shall be liable to pay interest on the application money in accordance with applicable laws.

# Arrangements for Disposal of odd lots

There are no arrangements for disposal of odd lots since our Equity Shares will be traded in dematerialised form only and market lot for our Equity Shares will be one Equity Share.

#### **New Financial Instruments**

Our Company is not issuing any new financial instruments through this Offer.

# Restrictions, if any on Transfer and Transmission of Equity Shares

Except for lock-in of the pre-Offer Equity Share capital of our Company, lock-in of our Promoter' minimum contribution under the SEBI ICDR Regulations and the Anchor Investor lock-in as provided in "Capital Structure", beginning on page 102 and except as provided under the AoA, there are no restrictions on transfer of the Equity Shares. Further, there are no restrictions on transmission of any shares of our Company and on their consolidation or splitting, except as provided in the AoA. For details, see "Description of Equity Shares and Terms of the Articles of Association", beginning on page 386.

# Withdrawal of the Offer

Our Company and each of the Selling Shareholders, in consultation with the BRLM, reserve the right to not proceed with the Offer, in whole or part thereof, after the Bid/Offer Opening Date but before the Allotment. In the event that our Company, in consultation with the BRLM, decide not to proceed with the Offer, our Company shall issue a public notice in the newspapers in which the pre-Offer advertisements were published, within two days of the Bid/Offer Closing Date or such other time as may be prescribed by the SEBI, providing reasons for not proceeding with the Offer. In such event, the BRLM through the Registrar to the Offer, shall notify the SCSBs and the Sponsor Bank, as applicable, to unblock the Bid Amounts in the bank accounts of the ASBA Bidders and the BRLM shall notify the Escrow Collection Bank to release the Bid Amounts of the Anchor Investors and any other investors, as applicable, within one Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchanges on which the Equity Shares are proposed to be listed.

If our Company and each of the Selling Shareholders, in consultation with the BRLM, withdraw the Offer after the Bid/Offer Closing Date and thereafter determine that they will proceed with a fresh issue or offer for sale of Equity Shares, our Company shall file a fresh draft red herring prospectus with the SEBI. Notwithstanding the foregoing, the Offer is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment, and (ii) the final RoC approval of the Prospectus after it is filed with the RoC.

#### **OFFER STRUCTURE**

Offer of up to Equity Shares for cash at a price of  $\mathbb{Z}[\bullet]$  per Equity Share (including a premium of  $\mathbb{Z}[\bullet]$  per Equity Share) aggregating up to  $\mathbb{Z}[\bullet]$  aggregating up to  $\mathbb{Z}[\bullet]$  million comprising of a Fresh Issue of up to  $\mathbb{Z}[\bullet]$  Equity Shares aggregating up to  $\mathbb{Z}[\bullet]$  and including shareholders. For details, see "*The Offer*" beginning on page 88. The Offer and the Net Offer shall constitute  $\mathbb{Z}[\bullet]$  and  $\mathbb{Z}[\bullet]$ , respectively of the post-Offer paid-up Equity Share capital of our Company.

Our Company, in consultation with the BRLM, may consider undertaking a further issue of such number of securities for cash consideration aggregating up to ₹250 million, by way of private placement, preferential offer, rights issue or any other method as may be permitted under applicable law, to any person(s), at our Company's discretion, prior to the filing of the Red Herring Prospectus with the RoC. If the Pre-IPO Placement is completed, the size of the Fresh Issue will be reduced to the extent of such Pre-IPO Placement, subject to the Offer complying with Rule 19(2)(b) of the SCRR. Upon allotment of Equity Shares issued pursuant to the Pre-IPO Placement and after compliance with requirements prescribed under the Companies Act, our Company shall utilise the proceeds from such Pre-IPO Placement towards one or more of the Objects as stated in this Draft Red Herring Prospectus.

This Offer is being made through the Book Building Process, in compliance with Regulation 6(2) of the SEBI ICDR Regulation.

	QIBs <sup>(1)</sup>	Non-Institutional	Retail Individual
Particulars	<b>Q</b>	Bidders	Bidders
Number of Equity Shares available for Allotment/allocation*(2)	Not less than [●] Equity Shares	Not more than [●] Equity Shares available for allocation or Offer less allocation to QIB Bidders and RIBs	Not more than [●] Equity Shares available for allocation or Offer less allocation to QIB Bidders and Non- Institutional Bidders
Percentage of Offer size available for Allotment/allocation	Not less than 75% of the Offer Size shall be allotted to QIBs. However, up to 5% of the Net QIB Portion will be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund Portion will be available for allocation to the Net QIB Portion	portion available to NIBs shall be reserved for applicants with an application size of more than ₹200,000 and upto ₹1,000,000; and  (ii) two-third of the portion available to NIBs shall be reserved for applicants with application size of more than ₹1,000,000 provided that the	Not more than 10% of the Offer or the Offer less allocation to QIBs and Non - Institutional Investors shall be available for allocation.
		unsubscribed portion in either of the subcategories specified above may be allocated to applicants in	
		÷	

Particulars	QIBs <sup>(1)</sup>	Non-Institutional Bidders	Retail Individual Bidders		
		Non- Institutional Bidders	Diddels		
Basis of Allotment if respective category is oversubscribed *	(excluding the Anchor Investor Portion):  (a) Up to [●] Equity Shares shall be allocated on a proportionate basis to Mutual Funds only; and  (b) Up to [●] Equity Shares shall be Allotted on a proportionate basis to all QIBs including Mutual Funds receiving allocation	The Equity Shares available for allocation to NIBs under the Non-Institutional Portion, shall be subject to the following:  (a) one third of the portion available to Non-Institutional Bidders being [●] Equity Shares are reserved for Bidders Biddings more than ₹ 200,000 and up to ₹ 1,000,000	Allotment to each RIB shall not be less than the minimum Bid Lot, subject to availability of Equity Shares in the Retail Portion and the remaining available Equity Shares if any, shall be allotted on a proportionate basis. For details, please see "Offer Procedure" beginning on page 360.		
	as per (a) above.  Up to [•] Equity Shares may be allocated on a discretionary basis to Anchor Investors of which one-third shall be available for allocation to Mutual Funds only, subject to valid Bid received from Mutual Funds at or above the Anchor Investor Allocation Price	(b) two third of the portion available to Non-Institutional Bidders being [●] Equity Shares are reserved for Bidders Bidding more than ₹ 1,000,000  Provided that the unsubscribed portion in either of such subcategories may be allocated to Bidders in the other category. For further details, please see "Offer Procedure" on page 360.			
		The Allotment to each Non-Institutional Investor shall not be less than the minimum application size, subject to availability in the Non-Institutional Portion, and the remainder, if any, shall be allotted on a proportionate basis in accordance with the conditions specified in the SEBI ICDR Regulations			
Minimum Bid	Such number of Equity Shares and in multiples of [•] Equity Shares so that the Bid Amount exceeds ₹ 200,000	Such number of Equity Shares and in multiples of [•] Equity Shares so that the Bid Amount exceeds ₹ 200,000	Such number of [●] Equity Shares and in multiples of [●] Equity Shares thereafter		

Particulars	$\mathbf{QIBs^{(1)}}$	Non-Institutional Bidders	Retail Individual Bidders		
Maximum Bid	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid does not exceed the size of the Offer, subject to applicable limits applicable to each Bidder	Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid does not exceed the size of the Offer, (excluding the QIB Portion), subject to applicable limits, applicable to each Bidders	Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid Amount does not exceed ₹ 200,000		
Allotment Lot	A minimum of [●] Equity S	hares and in multiples of one	Equity Share thereafter		
Bid Lot	[●] Equity Shares and in multiples of [●] Equity Shares thereafter				
Mode of Allotment	Compulsorily in dematerialized form				
Mode of Bidding <sup>(2)</sup>	Only through the ASBA process (except for Anchor Investors)				
Trading Lot	One Equity Share				
Who can Apply (3)	Public financial institutions as specified in Section 2(72) of the Companies Act 2013, scheduled commercial banks, multilateral and bilateral development financial institutions, mutual fund registered with SEBI, FPIs other than individuals, corporate bodies and family offices, VCFs, AIFs, FVCIs, state industrial development corporation, insurance companies registered with IRDAI, provident fund (subject to applicable law) with minimum corpus of ₹ 250 million, pension fund with minimum corpus of ₹ 250 million, in accordance with applicable law and National Investment Fund set up by the Government of India, the insurance funds set up and managed by army, navy or air force of the Union of India, insurance funds set up and managed by the Department of Posts, India and Systemically Important NBFCs	Resident Indian individuals, Eligible NRIs, HUFs (in the name of Karta), companies, corporate bodies, scientific institutions societies and trusts, FPIs who are individuals, corporate bodies and family offices which are classified as Category II FPIs and registered with SEBI	Resident Indian Individuals, Eligible NRIs, HUF (in the name of <i>Karta</i> )		
Terms of Payment		ors: Full Bid Amount shall nission of their Bids. (4)	be payable by the Ancho		

Particulars	$\mathbf{QIBs}^{(1)}$	Non-Institutional	Retail Individual
		Bidders	Bidders
	In case of all other Bidders: Full Bid Amount shall be blocked by the SCSBs in the		
	bank account of the ASBA Bidder or by the Sponsor Banks through the UPI Mechanism		
	(other than Anchor Investors) that is specified in the ASBA Form at the time of		
	submission of the ASBA Form	n	

<sup>\*</sup> Assuming full subscription in the Offer

- (1) Our Company in consultation with the Book Running Lead Manager, may allocate upto 60% of the QIB portion to Anchor Investors on a discretionary basis with the SEBI ICDR Regulations.
- (2) Subject to valid Bids being received at or above the Offer Price. This Offer is being made in accordance with Rule 19(2)(b) of the SCR and under Regulation 6(2) of the SEBI ICDR Regulations wherein not less than 75% of the Offer shall be available for allocation on a proportionate basis to QIBs, provided that our Company in consultation with the BRLM may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allotment in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and spill-over from the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. Further, not more than 15% of the Offer shall be available for allocation on a proportionate basis to Non-Institutional Investors and not more than 10% of the Offer shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price.
- (3) If the Bid is submitted in joint names, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the depository account held in joint names. The signature of only the first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. Bidders will be required to confirm and will be deemed to have represented to our Company, the members of the Syndicate, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the Equity Shares
- (4) Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Forms provided that any difference between the Anchor Investor Allocation Price and the Anchor Investor Offer Price shall be payable by the Anchor Investor pay-in date as indicated in the CAN. In case the Offer Price is lower than the Anchor Investor Allocation Price, the amount in excess of the Offer Price paid by the Anchor Investors shall not be refunded to them.

The Bids by FPIs with certain structures as described under the section "Offer Procedure" on page 360 and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares Allocated and Allotted to such successful Bidders (with same PAN) may be proportionately distributed.

Bidders will be required to confirm and will be deemed to have represented to our Company, each of the Selling Shareholders, the Underwriters, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the Equity Shares.

Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in the Non-Institutional Portion and the Retail Portion would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company (acting through the IPO Committee) and Selling Shareholders, in consultation with the BRLM and the Designated Stock Exchange, on a proportionate basis. However, undersubscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories. For further details, please see "*Terms of the Offer*" on page 349.

#### OFFER PROCEDURE

All Bidders should read the 'General Information Document for Investing in Public Issues' prepared and issued in accordance with the circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the SEBI UPI Circulars (the "General Information Document") which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRR and the SEBI ICDR Regulations which is part of the abridged prospectus accompanying the Bid Cum Application Form. The General Information Document is available on the websites of the Stock Exchanges and the BRLM. Please refer to the relevant provisions of the General Information Document which are applicable to the Offer. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Bidders may refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Offer; (ii) maximum and minimum Bid size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Bidders/Applicants; (v) issuance of Confirmation of Allocation Note and Allotment in the Offer; (vi) general instructions (limited to instructions for completing the Bid cum Application Form); (vii) Designated Date; (viii) disposal of applications; (ix) submission of Bid cum Application Form; (x) other instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious applications; (xii) mode of making refunds; and (xiii) interest in case of delay in Allotment or refund.

SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, had introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective until June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Bids by UPI Bidders through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the *UPI Mechanism for such Bids with existing timeline of T+6 days was mandated for a period of three months or* launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, however, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 had extended the timeline for implementation of UPI Phase II until further notice. The final reduced timeline of T+3 days for the UPI Mechanism for applications by UPI Bidders ("UPI Phase III") and modalities of the implementation of UPI Phase III was notified by SEBI vide its circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 and made effective on a voluntary basis for all issues opening on or after September 1, 2023 and on a mandatory basis for all issues opening on or after December 1, 2023. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and **SEBI** circular SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, had introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances. Subsequently, SEBI vide the SEBI RTA Master Circular, consolidated and rescinded the aforementioned circulars to the extent relevant for RTAs. Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual bidders in initial public offerings whose application sizes are up to ₹500,000 shall use the UPI Mechanism. Pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, applications made using the ASBA facility in initial public offerings shall be processed only after application monies are blocked in the bank accounts of investors (all categories). These circulars are effective for initial public offers opening on/or after May 1, 2021, and the provisions of these circulars, as amended, are deemed to form part of this Draft Red Herring Prospectus.

The BRLM shall be the nodal entity for any issues arising out of public issuance process.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum on the Bid Amount for the entire duration of delay exceeding two Working Days from the Bid/Offer Closing Date by the intermediary responsible for causing such delay in unblocking, unless otherwise prescribed under applicable law. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual bidders in initial public offerings (opening on or after May 1, 2022) whose application sizes are up to ₹0.5 million shall use the UPI Mechanism. Subsequently, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, applications made using the ASBA facility in initial public offerings (opening on or after September 1, 2022) shall be processed only after application monies are blocked in the bank accounts of investors (all categories). The Registrar and SCSBs will comply with any additional circulars or other Applicable Law, and the instructions of the BRLM, as may be issued in connection with this circular. Accordingly, Stock Exchanges shall, for all categories of investors and other reserved categories and also for all modes through which the applications are processed, accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked.

Our Company, each of the Selling Shareholders and the BRLM do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in the Red Herring Prospectus and the Prospectus.

Further, our Company, each of the Selling Shareholders and the members of the Syndicate do not accept any responsibility for any adverse occurrences consequent to the implementation of the UPI Mechanism for application in the Offer.

### **Book Building Procedure**

The Offer is being made in terms of Rule 19(2)(b) of the SCRR, read with Regulation 31 of the SEBI ICDR Regulations, through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations wherein not less than 75% of the Offer shall be available for allocation on a proportionate basis to QIBs, provided that our Company in consultation with the Book Running Lead Manager, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Offer Price. Further, in accordance with Regulation 40(3) of the SEBI ICDR Regulations, the QIB Portion will not be underwritten by the Underwriters pursuant to the Underwriting Agreement. Further, not more than 15% of the Offer shall be available for allocation on a proportionate basis to Non-Institutional Bidders out of which (a) one-third of such portion shall be reserved for applicants with application size of more than ₹200,000 and up to ₹1,000,000; and (b) two-third of such portion shall be reserved for applicants with application size of more than ₹1,000,000, provided that such unsubscribed portion in either of such sub-categories may be allocated to applicants in the other sub-category of or any other manner as introduced in accordance with applicable law to Non-Institutional Bidders and not more than 10% of the Offer shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Offer Price.

Subject to valid Bids being received at or above the Offer Price, undersubscription, if any, in any category, except the QIB Portion, would be allowed to be met with spill-over from any other category or a combination of categories at the discretion of our Company and the Selling Shareholders in consultation with the BRLM and the Designated Stock Exchanges. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories. Bidders will not have the option of being Allotted Equity Shares in physical form.

The Equity Shares, on Allotment, shall be traded only in the dematerialised segment of the Stock Exchanges.

All potential Bidders (except Anchor Investors) are required to mandatorily utilize the ASBA process providing details of their respective ASBA accounts, and UPI ID (in case of UPI Bidders) if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or under the UPI Mechanism, as applicable.

Investors must ensure that their PAN is linked with Aadhaar and are in compliance with the notification by the Central Board of Direct Taxes dated February 13, 2020, read with press releases dated June 25, 2021, and September 17, 2021 and March 30, 2022, read with press release dated March 28, 2023 and any subsequent press releases in this regard.

Investors should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialised form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, PAN, and UPI ID, for UPI Bidders Bidding using the UPI Mechanism, shall be treated as incomplete and will be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form. However, they may get the Equity Shares rematerialised subsequent to Allotment of the Equity Shares in the Offer, subject to compliance with applicable laws.

# Phased implementation of UPI

SEBI has issued the UPI Circulars in relation to streamlining the process of public issue of, inter alia, equity shares. Pursuant to the UPI Circulars, the UPI Mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under ASBA) for applications by RIBs through Designated Intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working Days to up to three Working Days. The board of directors of the SEBI, on June 28, 2023, have approved the proposal to reduce the time period for listing of equity shares pursuant to a public issue from six Working Days to upto three Working Days. The above timeline will be applicable on a voluntary basis for public issues opening on or after September 1, 2023 and on a mandatory basis for public issues opening on or after December 1, 2023.

Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI payment mechanism, the SEBI UPI Circulars have introduced the UPI Mechanism in three phases in the following manner:

**Phase I:** This phase was applicable from January 1, 2019, until March 31, 2019, or floating of five main board public issues, whichever was later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, an RIB had the option to submit the ASBA Form with any of the Designated Intermediary and use his/her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II:** This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 has decided to extend the timeline for implementation of UPI Phase II until March 31, 2020. Under this phase, submission of the physical ASBA Form by RIBs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds has been discontinued and is replaced by the UPI payment mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase. Subsequently, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 extended the timeline for implementation of UPI Phase II till further notice. However, the time duration from public issue closure to listing continues to be six

Working Days during this phase.

**Phase III:** The Phase III shall commence voluntarily for all public issues opening on or after September 1, 2023 and shall be mandatory for all public issues opening on or after December 1, 2023 as per the SEBI Circular No. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 ("**T+3 Notification**"). In this phase, the time duration from public issue closure to listing is reduced to three Working Days. The Issue shall be undertaken pursuant to the processes and procedures as notified in the T+3 Notification as applicable, subject to any circulars, clarification or notification issued by the SEBI from time to time, including any circular, clarification or notification which may be issued by SEBI

The Offer is being made under Phase III of the UPI (on a mandatory basis).

Pursuant to the UPI Circulars, SEBI has set out specific requirements for redressal of investor grievances for applications that have been made through the UPI Mechanism. The requirements of the UPI Circulars include appointment of a nodal officer by the SCSB and submission of their details to SEBI, the requirement for SCSBs to send SMS alerts for the blocking and unblocking of UPI mandates, the requirement for the Registrar to submit details of cancelled, withdrawn or deleted applications, and the requirement for the bank accounts of unsuccessful Bidders to be unblocked no later than one day from the date on which the Basis of Allotment is finalised. Failure to unblock the accounts within the timeline would result in the SCSBs being penalised under the relevant securities law.

Further, in terms of the UPI Circulars, the payment of processing fees to the SCSBs shall be undertaken pursuant to an application made by the SCSBs to the BRLM, and such application shall be made only after (i) unblocking of application amounts for each application received by the SCSB has been fully completed, and (ii) applicable compensation relating to investor complaints has been paid by the SCSB.

Additionally, if there is any delay in the redressal of investors' complaints, the relevant SCSB as well as the post-Offer BRLM will be required to compensate the concerned investor.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using UPI. Our Company will be required to appoint Sponsor Banks to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and/or payment instructions of the UPI Bidders using the UPI.

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the BRLM.

# **Bid cum Application Form**

Copies of the Bid cum Application Form (other than for Anchor Investors) and the abridged prospectus will be available with the Designated Intermediaries at the Bidding Centers, and our Registered Office. An electronic copy of the Bid cum Application Form will also be available for download on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) at least one day prior to the Bid/Offer Opening Date. The Anchor Investor Application Form will be available at the offices of the BRLM.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Offer only through the ASBA process. Anchor Investors are not permitted to participate in the Offer through the ASBA process. The UPI Bidders can additionally Bid through the UPI Mechanism.

UPI Bidders using the UPI Mechanism must provide the UPI ID in the relevant space provided in the Bid cum Application Form. Bid cum Application Forms that do not contain the UPI ID are liable to be rejected.

ASBA Bidders (other than Anchor Investors and UPI Bidders using UPI Mechanism) must provide bank account details and authorization to block funds in their respective ASBA Accounts in the relevant space provided in the ASBA Form and the ASBA Forms that do not contain such details are liable to be rejected. The ASBA Bidders, including UPI Bidders, shall ensure that they have sufficient balance in their bank accounts to be blocked through

ASBA for their respective Bid as the application made by a Bidder shall only be processed after the Bid amount is blocked in the ASBA account of the Bidder pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022.

Since the Offer is made under Phase III of the UPI Circulars, ASBA Bidders may submit the ASBA Form in the manner below:

- a. UPI Bidders using the UPI Mechanism may submit their ASBA Forms with the Syndicate, subsyndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- b. QIBs and NIBs (other than NIBs using UPI Mechanism) may submit their ASBA Forms with SCSBs, Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs.

ASBA Bidders shall ensure that the Bids are made on ASBA Forms bearing the stamp of the Designated Intermediary, submitted at the Bidding Centers only (except in case of electronic ASBA Forms) and the ASBA Forms not bearing such specified stamp are liable to be rejected. UPI Bidders using UPI Mechanism may submit their ASBA Forms, including details of their UPI IDs, with the Syndicate, Sub-Syndicate members, Registered Brokers, RTAs or CDPs. Retail Individual Bidders authorizing an SCSB to block the Bid Amount in the ASBA Account may submit their ASBA Forms with the SCSBs. ASBA Bidders must ensure that the ASBA Account has sufficient credit balance such that an amount equivalent to the full Bid Amount can be blocked by the SCSB or the Sponsor Banks, as applicable at the time of submitting the Bid. In order to ensure timely information to investors, SCSBs are required to send SMS alerts to investors intimating them about Bid Amounts blocked/unblocked as specified in SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/2021/570 dated June 2, 2021, SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/2021/570 dated June 2, 2021, SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/2023/00094 dated June 21, 2023.

The prescribed colour of the Bid cum Application Forms for various categories is as follows:

Category	Colour of Bid cum Application Form*
Resident Indians including resident QIBs, Non-Institutional Bidders, Retail	[•]
Individual Bidders and Eligible NRIs applying on a non-repatriation basis <sup>^</sup>	
Eligible NRIs, FVCIs, FPIs and registered bilateral and multilateral institutions	[•]
applying on a repatriation basis <sup>^</sup>	
Anchor Investors**	[•]

<sup>\*</sup>Excluding electronic Bid cum Application Forms

In case of ASBA forms, the relevant Designated Intermediaries shall upload the relevant bid details in the electronic bidding system of the Stock Exchanges and the Stock Exchanges shall accept the ASBA applications in their electronic bidding system only with a mandatory confirmation on application monies blocked. For UPI Bidders using UPI Mechanism, the Stock Exchanges shall share the Bid details (including UPI ID) with the Sponsor Bank(s) on a continuous basis to enable the Sponsor Bank(s) to initiate UPI Mandate Request to UPI Bidders for blocking of funds. For ASBA Forms (other than UPI Bidders using UPI Mechanism) Designated Intermediaries (other than SCSBs) shall submit/ deliver the ASBA Forms to the respective SCSB where the Bidder has an ASBA bank account and shall not submit it to any non-SCSB bank or any Escrow Collection Bank.

For UPI Bidders using the UPI Mechanism, the Stock Exchanges shall share the Bid details (including UPI ID) with the Sponsor Banks on a continuous basis to enable the Sponsor Banks to initiate the UPI Mandate Request to UPI Bidders for blocking of funds. The Sponsor Banks shall initiate request for blocking of funds through NPCI to UPI Bidders, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. The NPCI shall maintain an audit trail for every bid entered in the Stock Exchanges bidding platform, and the liability to compensate UPI Bidders (using the UPI

<sup>\*\*</sup>Bid cum Application Forms for Anchor Investors will be made available at the office of the BRLM.

<sup>^</sup>Electronic Bid cum Application forms will also be available for download on the websites of NSE (www.nseindia.com) and BSE (www.bseindia.com)

Mechanism) in case of failed transactions shall be with the concerned entity (i.e., the Sponsor Banks, NPCI or the Bankers to an Issue) at whose end the lifecycle of the transaction has come to a halt. The NPCI shall share the audit trail of all disputed transactions/ investor complaints to the Sponsor Banks and the Bankers to the Issue. The BRLM shall also be required to obtain the audit trail from the Sponsor Banks and the Bankers to the Issue for analyzing the same and fixing liability. For ensuring timely information to investors, SCSBs shall send SMS alerts as specified in the SEBI circular dated March 16, 2021, as amended pursuant to the SEBI circulars dated June 2, 2021 and April 20, 2022.

Pursuant to NSE circular dated July 22, 2022 with reference no. 23/2022 and BSE circular dated July 22, 2022 with reference no. 20220722-30, has mandated that Trading Members, Syndicate Members, RTA and Depository Participants shall submit Syndicate ASBA bids above ₹0.50 million and NII and QIB bids above ₹0.20 million through SCSBs only.

For all pending UPI Mandate Requests, the Sponsor Banks shall initiate requests for blocking of funds in the ASBA Accounts of relevant Bidders with a confirmation cut-off time of 5:00 pm on the Bid/Offer Closing Date ("Cut-Off Time"). Accordingly, UPI Bidders Bidding using through the UPI Mechanism should accept UPI Mandate Requests for blocking off funds prior to the Cut-Off Time and all pending UPI Mandate Requests at the Cut-Off Time shall lapse.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the SCSBs only after such banks provide a written confirmation on compliance with the UPI Circulars. The Sponsor Banks will undertake a reconciliation of Bid responses received from Stock Exchanges and sent to NPCI and will also ensure that all the responses received from NPCI are sent to the Stock Exchanges platform with detailed error code and description, if any. Further, the Sponsor Banks will undertake reconciliation of all Bid requests and responses throughout their lifecycle on daily basis and share reports with the BRLM in the format and within the timelines as specified under the UPI Circulars. Sponsor Banks and issuer banks shall download UPI settlement files and raw data files from the NPCI portal after every settlement cycle and do a three way reconciliation with UPI switch data, CBS data and UPI raw data. NPCI is to coordinate with issuer banks and Sponsor Banks on a continuous basis.

The Sponsor Banks shall host a web portals for intermediaries (closed user group) from the date of Bid/Offer Opening Date until the date of listing of the Equity Shares with details of statistics of mandate blocks/unblocks, performance of apps and UPI handles, down-time/network latency (if any) across intermediaries and any such processes having an impact/bearing on the Offer Bidding process.

The Equity Shares offered in the Offer have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and in accordance with any applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in 'offshore transactions' in compliance with Regulation S under the U.S. Securities Act and the applicable laws of the jurisdictions where such offers and sales are made.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

# **Electronic registration of Bids**

- (a) The Designated Intermediary may register the Bids using the online facilities of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the online facilities for Book Building on a regular basis before the closure of the Offer, subject to applicable laws.
- (b) On the Bid/Offer Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchanges and as disclosed in the Red Herring Prospectus.

(c) Only Bids that are uploaded on the Stock Exchanges Platform are considered for allocation/Allotment. The Designated Intermediaries are given till 5:00 pm on the next Working Day following the Bid/Offer Closing Date to modify select fields uploaded in the Stock Exchanges' Platform during the Bid/Offer Period after which the Stock Exchange(s) send the bid information to the Registrar to the Offer for further processing.

Participation by our Promoters, Promoter Group, the Book Running Lead Manager and the Syndicate Members and persons related to Promoters/Promoter Group/the Book Running Lead Manager and Syndicate Members

The BRLM and the Syndicate Members shall not be allowed to purchase Equity Shares in this Offer in any manner, except towards fulfilling their respective underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members may Bid for Equity Shares in the Offer, either in the QIB Category or in the Non-Institutional Portion as may be applicable to such Bidders, where the allocation is on a proportionate basis, and such subscription may be on their own account or on behalf of their clients. All categories of investors, including associates or affiliates of the BRLM and Syndicate Members, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Except as disclosed below, neither the Book Running Lead Manager nor any associate of the Book Running Lead Manager can apply in the Offer under the Anchor Investor Portion:

- (i) mutual funds sponsored by entities which are associate of the Book Running Lead Manager;
- (ii) insurance companies promoted by entities which are associate of the Book Running Lead Manager;
- (iii) AIFs sponsored by the entities which are associate of the Book Running Lead Manager; or
- (iv) FPIs other than individuals, corporate bodies and family offices sponsored by the entities which are associate of the Book Running Lead Manager.

Further, the Promoters and members of their respective Promoter Groups shall not participate by applying for Equity Shares in the Offer, except in accordance with the applicable law. Further, persons related to the Promoters and their respective Promoter Groups shall not apply in the Offer under the Anchor Investor Portion.

Further, an Anchor Investor shall be deemed to be an "associate of the BRLM" if: (a) either of them controls, directly or indirectly through its subsidiary or holding company, not less than 15% of the voting rights in the other; or (b) either of them, directly or indirectly, by itself or in combination with other persons, exercises control over the other; or (c) there is a common director, excluding a nominee director, amongst the Anchor Investor and the BRLM.

However, a QIB who has any of the following rights in relation to our Company shall be deemed to be a person related to our Promoters or the members of the Promoter Group of our Company:

- (i) rights under a shareholders' agreement or voting agreement entered into with our Promoters or the members of the Promoter Group of our Company;
- (ii) veto rights; or
- (iii) right to appoint any nominee director on the Board.

#### **Bids by Mutual Funds**

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company and the Selling Shareholders, in consultation with the Book Running Lead Manager reserves the right to reject any Bid without assigning any reason thereof. Bids made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Bids are made.

Bids made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Bids are made.

In case of a Mutual Fund, a separate Bid can be made in respect of each scheme of the Mutual Fund registered

with SEBI and such Bids in respect of more than one scheme of the Mutual Fund will not be treated as multiple Bids provided that the Bids clearly indicate the scheme concerned for which the Bid has been made.

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in case of index funds, exchange traded funds, or sector or industry specific schemes. No Mutual Fund under all its schemes should own more than 10% of our Company's paid-up share capital carrying voting rights.

# **Bids by Eligible NRIs**

Eligible NRIs may obtain copies of Bid cum Application Form from the Designated Intermediaries. Only Bids accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorise their respective SCSB (if they are Bidding directly through the SCSB) or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident External Accounts (NRE Account), or Foreign Currency Non-Resident Accounts (FCNR Account), and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorise their respective SCSB or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident Ordinary (NRO) accounts for the full Bid amount, at the time of submission of the Bid cum Application Form. Participation of Eligible NRIs in the Offer shall be subject to the FEMA Regulations. NRIs applying in the Offer through the UPI Mechanism are advised to enquire with the relevant bank, whether their account is UPI linked, prior to submitting a Bid cum Application Form.

Eligible NRIs will be permitted to apply in the Offer through Channel I or Channel II (as specified in the SEBI UPI Circulars). Further, subject to applicable law, Eligible NRIs may use Channel IV (as specified in the SEBI UPI Circulars) to apply in the Offer, provided the UPI facility is enabled for their NRE/NRO accounts. Eligible NRIs Bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents [•] (in colour). Eligible NRIs Bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents ([•] in colour).

Participation by Eligible NRIs in the Offer shall be subject to the FEMA Rules.

- (a) In accordance with the FEMA Rules, the total holding by any individual NRI, on a repatriation basis, shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or shall not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrant. Provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.
- (b) For details of restrictions on investment by NRIs, please see the section entitled "Restrictions on Foreign Ownership of Indian Securities" on page 384.

# **Bids by HUFs**

Bids by Hindu Undivided Families or HUFs are required to be made in the individual name of the Karta. The Bidder should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form as follows: "Name of sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Bids by HUFs may be considered at par with Bids/applications from individuals.

# **Bids by FPIs**

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI including its investor group (which means multiple entities registered as FPIs and directly or indirectly having common ownership of more than 50% or common control) must be below 10% of the post-Offer paid-up Equity Share capital on a fully diluted basis. Further, in terms of the applicable FEMA Rules the total holding by each FPI or an investor group cannot

exceed 10% of the total paid- up Equity Share capital of our Company on a fully diluted basis, as applicable and the aggregate holdings of all the FPIs, including any other direct and indirect foreign investments in our Company, shall not exceed 24% of the total paid-up Equity Share capital on a fully diluted basis, as applicable.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued under the SEBI FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company and each of the Selling Shareholders, in consultation with the Book Running Lead Manger reserves the right to reject any Bid without assigning any reason, subject to applicable laws. FPIs who wish to participate in the Offer are advised to use the Bid cum Application Form for Non-Residents ([•] in colour).

If the total holding of an FPI increases beyond 10% of the total paid-up Equity Share capital, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants issued that may be issued by our Company, the total investment made by the FPI will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will be required to comply with applicable reporting requirements. Further, the total holdings of all FPIs put together, with effect from April 1, 2020, can be up to the sectoral cap applicable to the sector in which our Company operates (i.e., up to 100%).

In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

The FEMA Non-Debt Instruments Rules was enacted on October 17, 2019 in supersession of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017, except as respects things done or omitted to be done before such supersession. FPIs are permitted to participate in the Offer subject to compliance with conditions and restrictions which may be specified by the Government from time to time. In terms of the FEMA Non-debt Instruments Rules, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

To ensure compliance with the applicable limits, SEBI, pursuant to its master circular bearing reference number SEBI/HO/AFD-2/CIR/P/2022/175 dated December 19, 2022 and the SEBI RTA Master Circular, has directed that at the time of finalisation of the Basis of Allotment, the Registrar shall (i) use the PAN issued by the Income Tax Department of India for checking compliance for a single FPI; and (ii) obtain validation from Depositories for the FPIs who have invested in the Offer to ensure there is no breach of the investment limit, within the timelines for Offer Procedure, as prescribed by SEBI from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only by persons registered as Category I FPIs; (ii) such offshore derivative instruments are issued only to persons eligible for registration as Category I FPIs; (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms as specified by SEBI; and (iv) such other conditions as may be specified by SEBI from time to time.

An FPI is required to ensure that the transfer of an offshore derivative instruments issued by or on behalf of it, is subject to (a) the transfer being made to persons which fulfil the criteria provided under the SEBI FPI Regulations; and (b) prior consent of the FPI is obtained for such transfer, except in cases, where the persons to whom the offshore derivative instruments are to be transferred, are pre-approved by the FPI.

Bids by following FPIs, submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs shall not be treated as multiple Bids:

- FPIs which utilise the multi investment manager ("MIM") structure
- Offshore derivative instruments which have obtained separate FPI registration for ODI and proprietary derivative investments

- Sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration
- FPI registrations granted at investment strategy level/sub fund level where a collective investment scheme
  or fund has multiple investment strategies/sub-funds with identifiable differences and managed by a single
  investment manager
- Multiple branches in different jurisdictions of foreign bank registered as FPIs
- Government and Government related investors registered as Category 1 FPIs; and
- Entities registered as collective investment scheme having multiple share classes.

The Bids belonging to any of the above mentioned seven structures and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares allotted in the Bid may be proportionately distributed to the applicant FPIs (with same PAN).

Further, Bids received from FPIs bearing the same PAN shall be treated as multiple Bids and are liable to be rejected, except for Bids from FPIs that utilize the multiple investment manager structure ("MIM Structure") in accordance with the SEBI master circular bearing reference number SEBI/HO/AFD-2/CIR/P/2022/175 dated December 19, 2022, provided such Bids have been made with different beneficiary account numbers, Client IDs and DP IDs. Accordingly, it should be noted that multiple Bids received from FPIs, who do not utilize the MIM Structure, and bear the same PAN, are liable to be rejected. In order to ensure valid Bids, FPIs making multiple Bids using the same PAN, and with different beneficiary account numbers, Client IDs and DP IDs, are required to provide a confirmation in the Bid cum Application Forms that the relevant FPIs making multiple Bids utilize the MIM Structure and indicate the names of their respective investment managers in such confirmations. In the absence of such confirmation from the relevant FPIs, such multiple Bids shall be rejected.

Please note that in terms of the General Information Document, the maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under applicable laws. Further, MIM Bids by an FPI Bidder utilising the MIM Structure shall be aggregated for determining the permissible maximum Bid. Further, please note that as disclosed in this Draft Red Herring Prospectus read with the General Information Document, Bid Cum Application Forms are liable to be rejected in the event that the Bid in the Bid cum Application Form "exceeds the Offer size and/or investment limit or maximum number of the Equity Shares that can be held under applicable laws or regulations or maximum amount permissible under applicable laws or regulations, or under the terms of the Red Herring Prospectus."

The FPIs who wish to participate in the Offer are advised to use the Bid cum Application Form for non-residents.

All non-resident investors should note that refunds (in case of Anchor Investors), dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

For details of restrictions on investment by NRIs, please see the section entitled "Restrictions on Foreign Ownership of Indian Securities" on page 384.

Our Company, each of the Selling Shareholders or the Book Running Lead Manager will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

# Bids by SEBI registered VCFs, AIFs and FVCIs

The SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs. The SEBI VCF Regulations and the SEBI FVCI Regulations prescribe, among other things, the investment restrictions on VCFs and FVCIs, respectively, registered with SEBI. While the SEBI VCF Regulations have since been repealed, the funds registered as VCFs under the SEBI VCF Regulations continue to be regulated by the SEBI VCF Regulations until the existing fund or scheme managed by the fund is wound up and such fund shall not launch any new scheme after the notification of the SEBI AIF Regulations. The holding in any company by any individual VCF or FVCI

registered with SEBI should not exceed 25% of the corpus of the VCF of FVCI. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds in various prescribed instruments, including in public offering.

Further, the SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs. Category I AIFs and Category II AIFs cannot invest more than 25% of the investible funds in one investee company directly or through investment in the units of other AIFs. A Category III AIF cannot invest more than 10% of the investible funds in one investee company directly or through investment in the units of other AIFs. AIFs which are authorised under the fund documents to invest in units of AIFs are prohibited from offering their units for subscription to other AIFs.

# There is no reservation for Eligible NRI Bidders, AIFs, FPIs and FVCIs. All Bidders will be treated on the same basis with other categories for the purpose of allocation.

All non-resident investors should note that refunds (in case of Anchor Investors), dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

Our Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

# **Bids by limited liability partnerships**

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company and the Selling Shareholders, in consultation with the BRLM reserve the right to reject any Bid without assigning any reason thereof.

#### Bids by banking companies

In case of Bids made by banking companies registered with the RBI, certified copies of (i) the certificate of registration issued by the RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form. Failing this, our Company and the Selling Shareholders, in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof, subject to applicable law.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949 (Banking Regulation Act), and Master Direction -Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, as amended, is 10% of the paid-up share capital of the investee company, not being a subsidiary engaged in non-financial services or 10% of the bank's own paid-up share capital and reserves, as per the last audited balance sheet or a subsequent balance sheet, whichever is less. Further, the aggregate investment in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the bank's paid-up share capital and reserves. A banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid-up share capital of such investee company if: (a) the investee company is engaged in non-financial activities in which banking companies are permitted to engage under the Banking Regulation Act or the additional acquisition is through restructuring of debt, or to protect the bank's interest on loans/investments made to a company, provided that the bank is required to submit a time-bound action plan for disposal of such shares (in this sub-clause (b)) within a specified period to the RBI. A banking company would require a prior approval of the RBI to make investment in excess of 30% of the paid-up share capital of the investee company, investment in a subsidiary and a financial services company that is not a subsidiary (with certain exceptions prescribed), and investment in a non-financial services company in excess of 10% of such investee company's paid-up share capital as stated in the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, as amended.

#### **Bids by SCSBs**

SCSBs participating in the Offer are required to comply with the terms of the circulars bearing numbers CIR/CFD/DIL/12/2012 and CIR/CFD/DIL/1/2013 dated September 13, 2012 and January 2, 2013, respectively,

issued by SEBI. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such bids.

# Bids by insurance companies

In case of Bids made by insurance companies registered with the IRDAI, a certified copy of certificate of registration issued by IRDAI must be attached to the Bid cum Application Form. Failing this, the Company and the Selling Shareholders, in consultation with BRLM, reserve the right to reject any Bid without assigning any reason thereof, subject to applicable law. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016, read with the Investment – Master Circular dated October 27, 2022, each as amended (IRDA Investment Regulations), and are based on investments in the equity shares of a company, the entire group of the investee company and the industry sector in which the investee company operates. Bidders are advised to refer to the IRDA Investment Regulations for specific investment limits applicable to them and shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

# **Bids by Provident Funds/Pension Funds**

In case of Bids made by provident funds/pension funds with minimum corpus of ₹ 250 million, subject to applicable law, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be attached to the Bid cum Application Form. Failing this, our Company and Selling Shareholders, in consultation with the BRLM reserve the right to reject any Bid, without assigning any reason thereof.

#### **Bids by Systemically Important Non-Banking Financial Companies**

In case of Bids made by Systemically Important NBFCs registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, (ii) certified copy of its last audited financial statements on a standalone basis, (iii) such other approval as may be required by the Systemically Important NBFCs, are required to be attached to the Bid cum Application Form. Failing this, our Company and Selling Shareholders, in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof, subject to applicable law. Systemically Important NBFCs participating in the Offer shall comply with all applicable regulations, guidelines and circulars issued by RBI from time to time.

The investment limit for Systemically Important NBFCs shall be as prescribed by RBI from time to time.

#### **Bids under Power of Attorney**

In case of Bids made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, Eligible FPIs, AIFs, Mutual Funds, insurance companies, NBFC-SI, insurance funds set up by the army, navy or air force of the India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of ₹ 250 million (subject to applicable laws) and pension funds with a minimum corpus of ₹ 250 million, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company and each of the Selling Shareholders, in consultation with the BRLM, reserve the right to accept or reject any Bid in whole or in part, in either case, without assigning any reason hereof.

Our Company and each of the Selling Shareholders in consultation with the BRLM, in their absolute discretion, reserve the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company and each of the Selling Shareholders, in consultation with the BRLM, may deem fit.

#### **Bids by Anchor Investors**

In accordance with the SEBI ICDR Regulations, in addition to details and conditions mentioned in this section the key terms for participation by Anchor Investors are provided below. Anchor Investor Application Forms will be made available for the Anchor Investor Portion at the office of the BRLM.

Neither the (a) the BRLM or any associate of the BRLM (other than mutual funds sponsored by entities which are associate of the BRLM or insurance companies promoted by entities which are associate of the BRLM or Alternate Investment Funds (AIFs) sponsored by the entities which are associates of the BRLM or FPIs, other than individuals, corporate bodies and family offices, sponsored by the entities which are associate of the BRLM) nor (b) the Promoters, Promoter Group or any person related to the Promoters or members of the Promoter Group shall apply under the Anchor Investors category. Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.

Further, an Anchor Investor shall be deemed to be an "associate of the Book Running Lead Manager" if: (i) either of them controls, directly or indirectly through its subsidiary or holding company, not less than 15% of the voting rights in the other; or (ii) either of them, directly or indirectly, by itself or in combination with other persons, exercises control over the other; or (iii) there is a common director, excluding nominee director, among the Anchor Investors and any BRLM.

The Bid must be for a minimum of such number of Equity Shares so that the Bid Amount exceeds ₹ 100 million. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate bids by individual schemes of a Mutual Fund will be aggregated to determine the minimum application size of ₹ 100 million.

One-third of the Anchor Investor Portion will be reserved for allocation to domestic Mutual Funds subject to valid Bids being received from domestic Mutual Funds at or above Anchor Investor Allocation Price.

Bidding for Anchor Investors will open one Working Day before the Bid/Offer Opening Date and will be completed on the same day.

Our Company, in consultation with the BRLM may finalise allocation to the Anchor Investors on a discretionary basis, provided that the minimum number of Allottees in the Anchor Investor Portion will not be less than:

- (i) maximum of two Anchor Investors, where allocation under the Anchor Investor Portion is up to ₹ 100 million;
- (ii) minimum of two and maximum of 15 Anchor Investors, where the allocation under the Anchor Investor Portion is more than ₹ 100 million but up to ₹ 2,500 million, subject to a minimum Allotment of ₹ 50 million per Anchor Investor; and
- (iii) in case of allocation above ₹ 2,500 million under the Anchor Investor Portion, a minimum of five such investors and a maximum of 15 Anchor Investors for allocation up to ₹ 2,500 million, and an additional 10 Anchor Investors for every additional ₹ 2,500 million, subject to minimum Allotment of ₹ 50 million per Anchor Investor.

Allocation to Anchor Investors will be completed on the Anchor Investor Bid/Offer Period. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation is made, will be made available in the public domain by the BRLM before the Bid/Offer Opening Date, through intimation to the Stock Exchanges.

Anchor Investors cannot withdraw or lower the size of their Bids at any stage after submission of the Bid.

If the Offer Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Offer Price and the Anchor Investor Offer Price will be payable by the Anchor Investors on the Anchor Investor Pay-In Date specified in the CAN. If the Offer Price is lower than the Anchor Investor Offer Price, Allotment to successful Anchor Investors will be at the higher price.

50% Equity Shares Allotted to Anchor Investors in the Anchor Investor Portion shall be locked-in for a period of

90 days from the date of Allotment and the remaining 50% shall be locked-in for a period of 30 days from the date of Allotment.

For more information, please read the General Information Document.

The information set out above is given for the benefit of the Bidders. Our Company, each of the Selling Shareholders and the BRLM are not liable for any amendments or modification or changes to applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable law or regulations, or as specified in this Draft Red Herring Prospectus or as will be specified in the Red Herring Prospectus and the Prospectus. Further, each Bidder where required must agree in the Allotment Advice that such Bidder will not sell or transfer any Equity Shares or any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than in accordance with applicable laws.

In accordance with RBI regulations, OCBs cannot participate in this Offer.

# **Certain Information for Bidders**

The relevant Designated Intermediary will enter a maximum of three Bids at different price levels opted in the Bid cum Application Form and such options are not considered as multiple Bids. It is the Bidder's responsibility to obtain the acknowledgment slip from the relevant Designated Intermediary. The registration of the Bid by the Designated Intermediary does not guarantee that the Equity Shares shall be allocated/Allotted. Such Acknowledgement Slip will be non-negotiable and by itself will not create any obligation of any kind. When a Bidder revises his or her Bid, he /she shall surrender the earlier Acknowledgement Slip and may request for a revised acknowledgment slip from the relevant Designated Intermediary as proof of his or her having revised the previous Bid.

In relation to electronic registration of Bids, the permission given by the Stock Exchanges to use their network and software of the electronic bidding system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the BRLM are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of compliance with the statutory and other requirements, nor does it take any responsibility for the financial or other soundness of our Company, the management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Red Herring Prospectus or the Red Herring Prospectus; nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.

# **General Instructions**

Please note that QIBs and Non-Institutional Bidders are not permitted to withdraw their Bid(s) or lower the size of their Bid(s) (in terms of quantity of Equity Shares or the Bid Amount) at any stage. RIBs can revise their Bid(s) during the Bid/ Offer Period and withdraw or lower the size of their Bid(s) until Bid/ Offer Closing Date.

# Do's:

- Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals. All Bidders (other than Anchor Investors) should submit their Bids through the ASBA process only;
- 2. Ensure that you have Bid within the Price Band;
- 3. Ensure that you have mentioned the correct details of your ASBA Account (i.e. bank account number or UPI ID, as applicable) in the Bid cum Application Form if you are not a UPI Bidder using the UPI Mechanism in the Bid cum Application Form and if you are a UPI Bidder using the UPI Mechanism ensure that you

have mentioned the correct UPI ID (with maximum length of 45 characters including the handle), in the Bid cum Application Form;

- 4. UPI Bidders bidding in the Offer to ensure that they shall use only their own ASBA Account or only their own bank account linked UPI ID which is UPI 2.0 certified by NPCI (only for UPI Bidders using the UPI Mechanism) to make an application in the Offer and not ASBA Account or bank account linked UPI ID of any third party;
- 5. UPI Bidder using UPI Mechanism, may submit their ASBA Forms with the Syndicate Member, Registered Brokers, RTAs or CDPs and should ensure that the ASBA Form contains the stamp of such Designated Intermediary;
- 6. UPI Bidders shall make Bids only through the SCSBs, mobile applications and UPI handles whose name appears in the list of SCSBs which are live on UPI, as displayed on the SEBI website. An application made using incorrect UPI handle or using a bank account of an SCSB or bank which is not mentioned on the SEBI website is liable to be rejected;
- 7. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 8. Ensure that the details about the PAN, DP ID and Client ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only
- 9. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the relevant Bidding Centre (except in case of electronic Bids) within the prescribed time. UPI Bidders, may submit their ASBA Forms with Syndicate Member, sub-Syndicate Members, Registered Brokers, RTAs or CDPs and should ensure that the ASBA Form contains the stamp of such Designated Intermediary;
- 10. All Bidders (other than Anchor Investors) should submit their Bids through the ASBA process only;
- 11. In case of joint Bids, ensure that first Bidder is the ASBA Account holder (or the UPI-linked bank account holder, as the case may be) and the signature of the first Bidder is included in the Bid cum Application Form;
- 12. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. Ensure that the signature of the First Bidder is included in the Bid cum Application Forms. PAN of the First Bidder is required to be specified in case of joint Bids:
- 13. Bidders should ensure that they receive the Acknowledgment slip or the acknowledgement number duly signed and stamped by a Designated Intermediary, as applicable, for submission of the Bid cum Application Form;
- 14. Ensure that you have funds equal to the Bid Amount in the ASBA Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process to any of the Designated Intermediaries;
- 15. Ensure that you submit the revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 16. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of the SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, (ii) submitted by investors who are exempt from the requirement of obtaining/specifying their PAN for transacting in the securities market, and (iii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description

in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;

- 17. Ensure that the Demographic Details are updated, true and correct in all respects;
- 18. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 19. Ensure that the category and the investor status is indicated in the Bid cum Application Form to ensure proper upload of your Bid in the electronic Bidding system of the Stock Exchanges;
- 20. Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust, etc., relevant documents, including a copy of the power of attorney, are submitted;
- 21. Ensure that Bids submitted by any person resident outside India should be in compliance with applicable foreign and Indian laws;
- 22. Since the Allotment will be in demat form only, ensure that the depository account is active, the correct DP ID, Client ID, the PAN, and UPI ID (for UPI Bidders bidding through UPI mechanism) and PAN are mentioned in their Bid cum Application Form and that the name of the Bidder, the DP ID, Client ID, UPI ID (for ASBA Bidders bidding through UPI mechanism) and the PAN entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as applicable, matches with the name, DP ID, Client ID, UPI ID (for UPI Bidders bidding through UPI mechanism) and PAN available in the Depository database;
- 23. In case of QIBs and NIBs, ensure that while Bidding through a Designated Intermediary, the ASBA Form is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in);
- 24. The ASBA Bidders shall use only their own bank account or only their own bank account linked UPI ID for the purposes of making Application in the Offer, which is UPI 2.0 certified by NPCI;
- 25. The ASBA bidders shall ensure that bids above ₹ 500,000, are uploaded only by the SCSBs;
- 26. Bidders (except UPI Bidders Bidding through the UPI Mechanism) should instruct their respective banks to release the funds blocked in the ASBA account under the ASBA process. In case of UPI Bidders, once the Sponsor Bank issues the UPI Mandate Request, the UPI Bidders would be required to proceed to authorize the blocking of funds by confirming or accepting the UPI Mandate Request to authorize the blocking of funds equivalent to application amount and subsequent debit of funds in case of Allotment,
- 27. UPI Bidders bidding using the UPI Mechanism should mention valid UPI ID of only the Bidder (in case of single account) and of the first Bidder (in case of joint account) in the Bid cum Application Form;
- 28. UPI Bidders using the UPI Mechanism shall make Bids only through the SCSBs, mobile applications and UPI handles whose name appears in the list of SCSBs which are live on UPI, as displayed on the SEBI website. UPI Bidders shall ensure that the name of the app and the UPI handle which is used for making the application appears on the list displayed on the SEBI website and is also appearing in 'Annexure A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/20189/85 dated July 26, 2019. An application made using incorrect UPI handle or using a bank account of an SCSB or bank which is not mentioned on the SEBI website or 'Annexure A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/20189/85 dated July 26, 2019 is liable to be rejected;
- 29. UPI Bidders who wish to revise their Bids using the UPI Mechanism, should submit the revised Bid with the Designated Intermediaries, pursuant to which UPI Bidders should ensure acceptance of the UPI Mandate

Request received from the Sponsor Bank to authorize blocking of funds equivalent to the revised Bid Amount in the UPI Bidder's ASBA Account;

- 30. UPI Bidders should ensure that they approve the UPI Mandate Request generated by the Sponsor Bank to authorise blocking of funds equivalent to application amount and subsequent debit of funds in case of Allotment, in a timely manner;
- 31. Note that in case the DP ID, UPI ID (where applicable), Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, UPI ID (where applicable), Client ID and PAN available in the Depository database, then such Bids are liable to be rejected;
- 32. However, Bids received from FPIs bearing the same PAN shall not be treated as multiple Bids in the event such FPIs utilise the MIM Structure and such Bids have been made with different beneficiary account numbers, Client IDs and DP IDs;
- 33. Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 5:00 p.m. of the Bid/ Offer Closing Date;
- 34. FPIs making MIM Bids using the same PAN, and different beneficiary account numbers, Client IDs and DP IDs, were required to submit a confirmation that their Bids are under the MIM structure and indicate the name of their investment managers in such confirmation which shall be submitted along with each of their Bid cum Application Forms. In the absence of such confirmation from the relevant FPIs, such MIM Bids are liable to be rejected;
- 35. Ensure that Anchor Investors submit their Bid cum Application Forms only to the BRLM;
- 36. Ensure that while Bidding through a Designated Intermediary, the Bid cum Application Form (other than for Anchor Investors and UPI Bidders) is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI (at www.sebi.gov.in) or such other websites as updated from time to time;
- 37. Ensure that you have correctly signed the authorization /undertaking box in the Bid cum Application Form, or have otherwise provided an authorization to the SCSB or the Sponsor Bank, as applicable via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 38. UPI Bidders Bidding through the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his/her/its UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, a UPI Bidder may be deemed to have verified the attachment containing the application details of the UPI Bidder in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorized the Sponsor Bank to block the Bid Amount mentioned in the Bid Cum Application Form; and
- 39. Bids by Eligible NRIs and HUFs for a Bid Amount of less than ₹ 0.20 million would be considered under the Retail Portion, and Bids for a Bid Amount exceeding ₹ 0.20 million would be considered under the Non-Institutional Portion, for the purposes of allocation in the Offer.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with. Application made using incorrect UPI handle or using a bank account of an SCSB or SCSBs which is not mentioned in the Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 is liable to be rejected.

#### Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not submit a Bid using UPI ID, if you are not an UPI Bidder;

- 3. Do not Bid/revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 4. Do not Bid on another Bid cum Application Form after you have submitted a Bid to a Designated Intermediary;
- Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest:
- 6. Do not send Bid cum Application Forms by post, instead submit the same to the Designated Intermediary only:
- 7. Anchor Investors should not Bid through the ASBA process;
- 8. Do not submit the ASBA Forms to any non-SCSB bank or to our Company or at a location other than the Bidding Centres;
- 9. Do not submit the ASBA Forms to any Designated Intermediary that is not authorised to collect the relevant ASBA Forms;
- 10. Do not Bid on a physical Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 11. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Investors);
- 12. Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Offer size and/ or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 13. Do not submit your Bid after 3.00 pm on the Bid/Offer Closing Date;
- 14. If you are a QIB, do not submit your Bid after 3.00 p.m. on the QIB Bid/Offer Closing Date;
- 15. Do not instruct your respective banks to release the funds blocked in the ASBA Account under the ASBA process;
- 16. In case of ASBA Bidders and UPI Bidders using UPI mechanism, do not submit more than one Bid cum Application Form per ASBA Account or UPI ID, respectively;
- 17. Do not submit the General Index Register (GIR) number instead of the PAN;
- 18. Do not Bid for a Bid Amount exceeding ₹ 0.20 million (for Bids by Retail Individual Investors)
- 19. Do not submit incorrect details of the DP ID, Client ID, PAN and UPI ID (where applicable) or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Offer:
- 20. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are available for blocking in the relevant ASBA Account or in the case of UPI Bidders in the UPI-linked bank account where funds for making the Bid are available;
- 21. Do not withdraw your Bid or lower the size of your Bid (in terms of quantity of the Equity Shares or the Bid Amount) at any stage, if you are a QIB or a Non-Institutional Investor. Retail Individual Investors revise or withdraw their Bids until the Bid/Offer Closing Date;
- 22. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;

- 23. Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Bids submitted by UPI Bidders;
- 24. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 25. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 26. Do not submit Bids to a Designated Intermediary at a location other than at the relevant Bidding Centers. If you are UPI Bidder and are using UPI mechanism, do not submit the ASBA Form directly with SCSBs;
- 27. Do not Bid on another Bid cum Application Form, as the case may be, after you have submitted a Bid to any of the Designated Intermediaries;
- 28. Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Bids submitted by UPI Bidders using the UPI Mechanism;
- 29. UPI Bidders Bidding through the UPI Mechanism using the incorrect UPI handle or using a bank account of an SCSB or a bank which is not mentioned in the list provided in the SEBI website is liable to be rejected;
- 30. Do not Bid for Equity Shares more than specified by respective Stock Exchanges for each category;
- 31. Do not submit a Bid cum Application Form with third party UPI ID or using a third party bank account (in case of Bids submitted by UPI Bidders); and
- 32. Do not Bid if you are an OCB.

# Grounds for technical rejection

In addition to the grounds for rejection of Bids on technical grounds as provided in the GID, Bidders are requested to note that Bids may be rejected on the following additional technical grounds:

- 1. Bids submitted without instruction to the SCSBs to block the entire Bid Amount;
- 2. Bids which do not contain details of the Bid Amount and the bank account details in the ASBA Form;
- 3. Bids submitted on a plain paper;
- 4. Bids submitted by UPI Bidders using the UPI Mechanism through an SCSBs and/or using a mobile application or UPI handle, not listed on the website of SEBI;
- 5. Bids under the UPI Mechanism submitted by UPI Bidders using third party bank accounts or using a third party linked bank account UPI ID (subject to availability of information regarding third party account from Sponsor Bank);
- ASBA Form by the UPI Bidders using third party bank accounts or using third party linked bank account UPI IDs;
- 7. ASBA Form submitted to a Designated Intermediary does not bear the stamp of the Designated Intermediary;
- 8. Bids submitted without the signature of the First Bidder or sole Bidder;
- 9. The ASBA Form not being signed by the account holders, if the account holder is different from the Bidder;
- 10. Bids by persons for whom PAN details have not been verified and whose beneficiary accounts are "suspended for credit" in terms of SEBI circular CIR/MRD/DP/ 22 /2010 dated July 29, 2010;

- 11. GIR number furnished instead of PAN;
- 12. Bids by RIBs with Bid Amount of a value of more than ₹ 0.20 million;
- 13. Bids by persons who are not eligible to acquire Equity Shares in terms of all applicable laws, rules, regulations, guidelines and approvals;
- 14. Bids accompanied by stock invest, money order, postal order or cash; and
- 15. Bids uploaded by QIBs after 4.00 pm on the QIB Bid/ Offer Closing Date and by Non-Institutional Investors uploaded after 4.00 p.m. on the Bid/ Offer Closing Date, and Bids by RIBs uploaded after 5.00 p.m. on the Bid/ Offer Closing Date, unless extended by the Stock Exchanges. On the Bid/Offer Closing Date, extension of time may be granted by the Stock Exchanges only for uploading Bids received from Retail Individual Bidders, after taking into account the total number of Bids received up to closure of timings for acceptance of Bid cum Application Forms as stated herein and as informed to the Stock Exchanges.

For details of grounds for technical rejections of a Bid cum Application Form, please see the General Information Document. For helpline details of the BRLM pursuant to the SEBI/HO/CFD/DIL-2/OW/P/2021/2481/1/M dated March 16, 2021, see "General Information" on page 94.

Further, in case of any pre-Offer or post-Offer related issues regarding share certificates/demat credit/refund orders/unblocking etc., investors shall reach out the Company Secretary and Compliance Officer. For details of the Company Secretary and Compliance Officer, please see "General Information" on page 94.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled / withdrawn / deleted ASBA Forms, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated at a uniform rate ₹100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Bid Amount, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; and (iv) any delay in unblocking of non-allotted/partially allotted Bids, exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher for the entire duration of delay exceeding two Working Days from the Bid/Offer Closing Date by the SCSB responsible for causing such delay in unblocking. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The post Offer BRLM shall be liable for compensating the Bidder at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date of receipt of the investor grievance until the date on which the blocked amounts are unblocked. The Bidder shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and SEBI circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of our Company with the SCSBs, to the extent applicable.

The BRLM shall be the nodal entity for any issues arising out of the public issuance process.

Further, Investors shall be entitled to compensation in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 in case of delays in resolving investor grievances in relation to blocking/unblocking of funds.

#### Names of entities responsible for finalising the basis of allotment in a fair and proper manner

The authorised employees of the Stock Exchanges, along with the BRLM and the Registrar to the Offer, shall ensure that the Basis of Allotment is finalised in a fair and proper manner in accordance with the procedure specified in SEBI ICDR Regulations.

# Method of allotment as may be prescribed by SEBI from time to time

Our Company will not make any allotment in excess of the Equity Shares offered through the Offer through the Offer document except in case of oversubscription for the purpose of rounding off to make allotment, in consultation with the Designated Stock Exchange. Further, upon oversubscription, an allotment of not more than one per cent of the Offer to public may be made for the purpose of making allotment in minimum lots.

The allotment of Equity Shares to applicants other than to the RIBs and Anchor Investors shall be on a proportionate basis within the respective investor categories and the number of securities allotted shall be rounded off to the nearest integer, subject to minimum allotment being equal to the minimum application size as determined and disclosed.

The Allotment of Equity Shares to each Retail Individual Investor shall not be less than the minimum Bid Lot, subject to the availability of shares in Retail Individual Investor category, and the remaining available shares, if any, shall be allotted on a proportionate basis. The allotment to each Non-Institutional Bidder shall not be less than the Minimum NIB Application Size, subject to the availability of Equity Shares in the Non-Institutional Portion, and the remaining Equity Shares, if any, shall be allotted on a proportionate basis in accordance with the conditions specified in this regard in the SEBI ICDR Regulations.

# **Payment into Anchor Investor Escrow Account**

Our Company, in consultation with the BRLM, in their absolute discretion, will decide the list of Anchor Investors to whom the CAN will be sent, pursuant to which, the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. For Anchor Investors, the payment instruments for payment into the Anchor Investor Escrow Account should be drawn in favour of:

- (a) In case of resident Anchor Investors: "[●]"
- (b) In case of Non-Resident Anchor Investors: "[•]"

Anchor Investors should note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement between our Company, the Syndicate, the Bankers to the Offer and the Registrar to the Offer to facilitate collections from Anchor Investors.

# **Pre-Offer Advertisement**

Subject to Section 30 of the Companies Act, our Company shall, after filing the Red Herring Prospectus with the RoC, publish a pre-Offer advertisement, in the form prescribed by the SEBI ICDR Regulations, advertised in  $[\bullet]$  editions of  $[\bullet]$  (a widely circulated English national daily newspaper),  $[\bullet]$  editions of  $[\bullet]$  (a widely circulated Hindi national daily newspaper) and  $[\bullet]$  editions of  $[\bullet]$  (a widely circulated Malayalam daily newspaper, Malayalam being the regional language of Kerala, where our Registered Office is located)

In the pre-Offer advertisement, we shall state the Bid/Offer Opening Date and the Bid/Offer Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, shall be in the format prescribed in Part A of Schedule X of the SEBI ICDR Regulations.

#### **Allotment Advertisement**

Our Company, the Book Running Lead Manager and the Registrar shall publish an advertisement in relation to Allotment before commencement of trading, disclosing the date of commencement of trading of the Equity Shares,

advertised in [●] editions of [●] (a widely circulated English national daily newspaper), [●] editions of [●] (a widely circulated Hindi national daily newspaper) and [●] editions of [●] (a widely circulated Malayalam daily newspaper, Malayalam being the regional language of Kerala, where our Registered Office is located).

The above information is given for the benefit of the Bidders/applicants. Our Company, each of the Selling Shareholders and the members of the Syndicate are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders/applicants are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the prescribed limits under applicable laws or regulations.

# Signing of the Underwriting Agreement and Filing with the RoC

Our Company, each of the Selling Shareholders, the Underwriters, and the Registrar to the Offer intend to enter into an Underwriting Agreement on or immediately after the finalisation of the Offer Price which shall be a date prior to the filing of Prospectus. After signing the Underwriting Agreement, the Prospectus will be filed with the RoC in accordance with applicable law. The Prospectus will contain details of the Offer Price, the Anchor Investor Offer Price, Offer size, and underwriting arrangements and will be complete in all material respects.

# **Undertakings by our Company**

Our Company undertakes the following:

- adequate arrangements shall be made to collect all Bid cum Application Forms submitted by Bidders (including Anchor Investor Application Form from Anchor Investors);
- the complaints received in respect of the Offer shall be attended to by our Company expeditiously and satisfactorily;
- all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock
  Exchanges where the Equity Shares are proposed to be listed shall be taken within three Working Days of
  the Bid/Offer Closing Date or such other period as may be prescribed by the SEBI or under any applicable
  law:
- if Allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, the SEBI ICDR Regulations and applicable law for the delayed period;
- it shall not issue any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to the Bidder for making a Bid in the Offer, and shall not make any payment, direct or indirect, in the nature of discounts, commission, allowance or otherwise to any person who makes a Bid in the Offer, except for fees or commission for services rendered in relation to the Offer;
- our Company and each of the Selling Shareholders, in consultation with the BRLM, reserve the right not to proceed with the Offer, in whole or in part thereof, after the Bid/ Offer Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Offer advertisements were published, within two days of the Bid/ Offer Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Offer and inform the Stock Exchanges promptly on which the Equity Shares are proposed to be listed;
- the funds required for making refunds (to the extent applicable) as per the mode(s) disclosed shall be made available to the Registrar to the Offer by our Company;
- where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within the time prescribed under applicable law, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;

- if our Company and Selling Shareholders, in consultation with the Book Running Lead Manager, withdraw the Offer after the Bid/Offer Closing Date but prior to Allotment and the reason thereof shall be given by our Company as a public notice within two days of the Bid/Offer Closing Date. The public notice shall be issued in the same newspapers where the pre-Offer advertisements were published. The Stock Exchanges shall be informed promptly; thereafter determines that it will proceed with an Issue of the Equity Shares, our Company shall file a fresh draft red herring prospectus with SEBI.
- Promoter's contribution, if any, shall be brought in advance before the Bid/ Offer Opening Date and the balance, if any, shall be brought in on a pro rata basis before calls are made on the Allottees;
- it shall not have any recourse to the proceeds of the Fresh Issue until final listing and trading approvals have been received from the Stock Exchanges; and
- except for the allotment of Equity Shares pursuant to the Pre-IPO Placement(if any), no further issue of the
  Equity Shares shall be made until the Equity Shares issued through the Red Herring Prospectus are listed or
  until the Bid monies are unblocked in ASBA Account/refunded on account of non-listing, undersubscription, etc;

# **Undertakings by the Selling Shareholders**

The Selling Shareholders, severally and not jointly undertake the following:

- they are the legal and beneficial owner of, and has clear and marketable title to, the Equity Shares which are offered by it pursuant to the Offer for Sale;
- the Offered Shares have been held by it for a period of at least one year prior to the date of filing of this Draft Red Herring Prospectus with SEBI;
- the Equity Shares offered for sale by the Selling Shareholders in the Offer are eligible for being offered in the Offer for Sale in terms of Regulation 8 of the SEBI ICDR Regulations;
- it shall not offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to the Bidder for making a Bid in the Offer, and shall not make any payment, direct or indirect, in the nature of discounts, commission, allowance or otherwise to any person who makes a Bid in the Offer;
- the Equity Shares being offered for sale by the Selling Shareholders pursuant to the Offer are free and clear of any pre-emptive rights, liens, mortgages, charges, pledges or any other encumbrances and shall be in dematerialized form at the time of transfer;
- that it shall provide all reasonable co-operation as requested by our Company to the extent of the Offered Shares of each of the Selling Shareholders in relation to the completion of Allotment and dispatch of the Allotment Advice and CAN, if required, and completion of the necessary formalities for listing and commencement of trading of its portion of the Offered Shares on the Stock Exchanges and refund orders to the extent of their portion of the Offered Shares;
- it shall deposit its Equity Shares offered for sale in the Offer in an escrow demat in accordance with the share escrow agreement to be executed between the parties to such share escrow agreement;
  - that it shall provide such reasonable assistance to our Company and the BRLM in redressal of such investor grievances that pertain to the Equity Shares held by it and being offered pursuant to the Offer;
- it shall provide such reasonable support and cooperation to our Company and the BRLM in relation to the Equity Shares offered by it in the Offer for Sale for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchanges; and

• it shall not have recourse to the proceeds of the Offer until final approval for trading of the Equity Shares from the Stock Exchanges has been received.

The statements and undertakings provided above, in relation to the Promoter Selling Shareholders, are statements which are specifically confirmed or undertaken by the Promoter Selling Shareholders in relation to themselves and the Offered Shares.

#### **Utilization of Net Proceeds**

Our Board of Directors certifies and declares that:

- all monies received out of the Offer shall be credited/transferred to a separate bank account other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013;
- details of all monies utilised out of the Offer shall be disclosed, and continue to be disclosed till the
  time any part of the Offer proceeds remains unutilised, under an appropriate head in the balance sheet
  of our Company indicating the purpose for which such monies have been utilised; and
- details of all unutilised monies out of the Offer, if any shall be disclosed under an appropriate separate head in the balance sheet indicating the form in which such unutilised monies have been invested.

# **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who -

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 for fraud involving an amount of at least ₹1.00 million or one per cent of the turnover of the company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years.) Further, where the fraud involves an amount less than ₹1.00 million or one per cent of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to ₹5.00 million or with both.

#### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The RBI and the concerned ministries/departments are responsible for granting approval for foreign investment

The Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India, earlier known as Department of Industrial Policy and Promotion ("**DPIIT**") issued the Consolidated FDI Policy Circular of 2020 ("**FDI Policy**") by way of circular bearing number DPIIT file number 5(2)/2020-FDIPolicy dated October 15, 2020, which with effect from October 15, 2020, consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October15, 2020. The FDI Policy will be valid until the DPIIT issues an updated circular. FDI in companies engaged in sectors/ activities which are not listed in the FDI Policy is permitted up to 100% of the paid up share capital of such company under the automatic route, subject to compliance with certain prescribed conditions.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the RBI, provided that (i) the activities of the investee company are under the automatic route under the FDI Policy and transfer does not attract the provisions of the Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI. For further details of the aggregate limit for investments by NRIs and FPIs in our Company, please see "Offer Procedure" on page 360.

As per the existing policy of the Government of India, OCBs cannot participate in this Offer.

Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the FEMA Non-Debt Instruments Rules, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, will require prior approval of the Government of India, as prescribed in the FDI Policy and the FEMA Non-Debt Instruments Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government of India. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made similar amendment to the FEMA Rules. Each Bidder should seek independent legal advice about its ability to participate in the Offer. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Bidder shall intimate our Company and the Registrar to the Offer in writing about such approval along with a copy thereof within the Offer Period.

The Equity Shares offered in the Offer have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in offshore transactions in reliance on Regulation S and the applicable laws of each jurisdictions where such offers and sales are made.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Bidders. The information does not purport to be a complete analysis of the restrictions under Indian laws for the acquisition and/or transfer of securities in an Indian company

by a person resident outside India. Our Company, the Selling Shareholders and the BRLM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations. Bidders are cautioned to consider any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus.

# SECTION VIII – DESCRIPTION OF EQUITY SHARES AND TERMS OF ARTICLES OF ASSOCIATION

Capitalised terms used in this section have the meaning that has been given to such terms in the Articles of Association of our Company. Pursuant to Schedule I of the Companies Act, 2013 and the SEBI ICDR Regulations, the main provisions of the Articles of Association of our Company are detailed below:

# (1)ARTICLES OF ASSOCIATION OF (2) TOLINS TYRES LIMITED (Formerly known as TOLINS TYRES PRIVATE LIMITED)

(Company limited by shares and incorporated under The Companies Act, 1956)

Sr. No	<b>Particulars</b>	
1.	No regulation contained in Table "F" in the First Schedule to	Table F Applicability.
	Companies Act, 2013 shall apply to this Company but the	
	regulations for the Management of the Company and for the	
	observance of the Members thereof and their representatives	
	shall be as set out in the relevant provisions of the Companies	
	Act, 2013 and subject to any exercise of the statutory powers	
	of the Company with reference to the repeal or alteration of or	
	addition to its regulations by Special Resolution as prescribed	
	by the said Companies Act, 2013 be such as are contained in	
	these Articles unless the same are repugnant or contrary to the	
	provisions of the Companies Act, 2013 or any amendment	
	thereto.	
	Interpretation Clause	
2.	In the interpretation of these Articles the following	
	expressions shall have the following meanings unless	
	repugnant to the subject or context:	
	(a) "The Act" means the Companies Act, 2013 and includes	Act
	any statutory modification or re-enactment thereof for	
	the time being in force.	
	(b) "These Articles" means Articles of Association for the	Articles
	time being in force or as may be altered from time to	
	time vide Special Resolution.	
	(c) "Auditors" means and includes those persons appointed	Auditors
	as such for the time being of the Company.	
	(d) "Annual General Meeting" means a General Meeting of	<b>Annual General Meeting</b>
	the Members held in accordance with the provision of	
	Section 96 of the Act.	
	(e) "Capital" means the share capital for the time being	Capital
	raised or authorized to be raised for the purpose of the	
	Company.	TO C
	(f) *"The Company" shall mean TOLINS TYRES	The Company
	LIMITED	D ''
	(g) "Depository" means a company registered under the	Depository
	Companies Act, 1956 or Companies Act, 2013, and	
	which has been granted a certificate of registration to	
	act as a depository under the SEBI Act, 1992.	

<sup>(1)</sup> The following regulations comprised in these Articles of Association were adopted pursuant to members' special resolution passed at the Extra-Ordinary General Meeting held on 01.01.2024 in substitution for and to the entire exclusion of, the regulations contained in the existing Articles of Association of the Company.

(2) Name changed from TOLINS TYRES PRIVATE LIMITED to TOLINS TYRES LIMITED vide Special Resolution at the Extra-Ordinary General Meeting held on 01.01.2024.

Sr. No		Particulars	
	(h)	"Directors" means the Directors of the Company and	Directors
		includes persons occupying the position of the	
		Directors by whatever names called.	
	(i)	"Executor" or "Administrator" means a person who has	Executor or Administrator
		obtained a probate or letter of administration, as the case	
		may be from a Court of competent jurisdiction and shall	
		include a holder of a Succession Certificate authorizing	
		the holder thereof to negotiate or transfer the Share or Shares of the deceased Member and shall also include	
		the holder of a Certificate granted by the Administrator	
		General under Section 31 of the Administrator General	
		Act, 1963.	
	(j)	"Legal Representative" means a person who in law	Legal Representative
	0)	represents the estate of a deceased Member.	Legar Representative
	(k)	Words importing the masculine gender also include the	Gender
	()	feminine gender.	3511461
	(1)	"In Writing" and "Written" includes printing	In Writing and Written
		lithography and other modes of representing or	
		reproducing words in a visible form.	
	(m)	The marginal notes hereto shall not affect the	Marginal notes
		construction thereof.	
	(n)	"Managing Director" includes Vice-Chairperson as	Managing Director
		well as "Vice-Chairperson-Cum-Managing Director".	
	(0)	"Meeting" or "General Meeting" means a meeting of	<b>Meeting or General Meeting</b>
		members.	
	(p)	"Member" shall mean a member as defined under the	Member
		Act.	
	(q)	"Month" means a calendar month.	Month
	(r)	"Extra-Ordinary General Meeting" means an	Extra-Ordinary General
		Extraordinary General Meeting of the Members duly	Meeting
		called and constituted and any adjourned holding thereof.	
	(s)	"National Holiday" means and includes a day declared	National Holiday
	(5)	as National Holiday by the Central Government.	Tuttonai Ilonaiy
	(t)	"Non-retiring Directors" means a director not subject to	Non-retiring Directors
	(-)	retirement by rotation.	- · · · · · · · · · · · · · · · · · · ·
	(u)	"Office" means the registered Office for the time being	Office
	. ,	of the Company.	
	(v)	"Ordinary Resolution" and "Special Resolution" shall	Ordinary and Special
		have the meanings assigned thereto by Section 114 of	Resolution
		the Act.	
	(w)	"Person" shall be deemed to include corporations and	Person
		firms as well as individuals.	
	(x)	"Proxy" means an instrument whereby any person is	Proxy
		authorized to vote for a member at General Meeting or Poll and includes attorney duly constituted under the	
		power of attorney.	
	(y)	"The Register of Members" means the Register of	Register of Members
	(y)	Members to be kept pursuant to Section 88(1) (a) of the	Register of Members
		Act and means the register of members to be maintained	
		pursuant to the provisions of the Act or the register of	
		beneficial owners pursuant to Section 11 of the	
		Depositories Act, 1996, in case of shares held in a	
		Depository including any modifications are	
		amendments thereof, as applicable;	
	(z)	"Seal" means the common seal for the time being of the	Seal
		Company.	

Sr. No	Particulars	
	(aa) "SEBI" means the Securities and Exchange Board of	SEBI
	India.	C
	(bb) "Security" means such security as defined under the Act.	Security
	(cc) Words importing the Singular number include where	Singular number
	the context admits or requires the plural number and	<b>-</b>
	vice versa.	
	(dd) "The Statutes" means the Companies Act, 2013 and	Statutes
	every other Act for the time being in force affecting the	
	Company.  (ee) "These presents" means the Memorandum of	Those presents
	(ee) "These presents" means the Memorandum of Association and the Articles of Association as originally	These presents
	framed or as altered from time to time.	
	(ff) "Variation" shall include abrogation; and "vary" shall	Variation
	include abrogate.	
	(gg) "Year" means the calendar year and "Financial Year"	Year and Financial Year
	shall have the meaning assigned thereto by Section	
	2(41) of the Act.	
	Save as aforesaid any words and expressions contained in	Expressions in the Act to
	these Articles shall bear the same meanings as in the Act or any statutory modifications thereof for the time being in force.	bear the same meaning in Articles
	CAPITAL	Articles
3.	The Authorized Share Capital of the Company shall be such	Authorized Capital
	amount as may be mentioned in Clause V of Memorandum of	raumoranou cuprum
	Association of the Company from time to time.	
4.	The Company may in General Meeting from time to time by	Increase of capital by the
	Ordinary Resolution increase its capital by creation of new	Company how carried into
	Shares which may be unclassified and may be classified at the	effect
	time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall	
	be issued upon such terms and conditions and with such rights	
	and privileges annexed thereto as the resolution shall	
	prescribe and in particular, such Shares may be issued with a	
	preferential or qualified right to dividends and in the	
	distribution of assets of the Company and with a right of	
	voting at General Meeting of the Company in conformity with	
	Section 47 of the Act. Whenever the capital of the Company	
	has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64 of	
	the Act.	
5.	Except so far as otherwise provided by the conditions of issue	New Capital same as existing
	or by these Presents, any capital raised by the creation of new	capital
	Shares shall be considered as part of the existing capital, and	-
	shall be subject to the provisions herein contained, with	
	reference to the payment of calls and instalments, forfeiture,	
	lien, surrender, transfer and transmission, voting and	
6.	otherwise.  The Roard shall have the power to issue a part of authorized.	Non Voting Change
υ.	The Board shall have the power to issue a part of authorized capital by way of non-voting Shares at price(s) premia,	Non-Voting Shares
	dividends, eligibility, volume, quantum, proportion and other	
	terms and conditions as they deem fit, subject however to	
	provisions of law, rules, regulations, notifications and	
	enforceable guidelines for the time being in force.	
7.	Subject to the provisions of the Act and these Articles, the	Redeemable Preference
	Board of Directors may issue redeemable preference shares to	Shares
	such persons, on such terms and conditions and at such times	
	as Directors think fit either at premium or at par, and with full power to give any person the option to call for or be allotted	
	power to give any person the option to can for or be another	

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conversion into or allotment of shares shall be issued only		Directors and otherwise. Debentures with the right to	
		conversion into or allotment of shares shall be issued only	

Sr. No	Particulars	
	with the consent of the Company in the General Meeting by a	
	Special Resolution.	T 80 45 4 01
12.	The Company may exercise the powers of issuing sweat equity shares conferred by Section 54 of the Act of a class of	Issue of Sweat Equity Shares
	shares already issued subject to such conditions as may be	
	specified in that sections and rules framed thereunder.	
13.	The Company may issue shares to Employees including its	ESOP
	Directors other than independent directors and such other	
	persons as the rules may allow, under Employee Stock Option	
	Scheme ("ESOP") or any other scheme, if authorized by a	
	Special Resolution of the Company in general meeting subject	
	to the provisions of the Act, the Rules and applicable	
14	guidelines made there under, by whatever name called.	D D
14.	Notwithstanding anything contained in these articles but	Buy Back of shares
	subject to the provisions of Sections 68 to 70 and any other applicable provision of the Act or any other law for the time	
	being in force, the company may purchase its own shares or	
	other specified securities.	
15.	Subject to the provisions of Section 61 of the Act, the	Consolidation, Sub-Division
	Company in general meeting may, from time to time, sub-	and Cancellation
	divide or consolidate all or any of the share capital into shares	
	of larger amount than its existing share or sub-divide its	
	shares, or any of them into shares of smaller amount than is	
	fixed by the Memorandum; subject nevertheless, to the	
	provisions of clause (d) of sub-section (1) of Section 61;	
	Subject as aforesaid the Company in general meeting may also cancel shares which have not been taken or agreed to be	
	taken by any person and diminish the amount of its share	
	capital by the amount of the shares so cancelled.	
16.	Subject to compliance with applicable provision of the Act	<b>Issue of Depository Receipts</b>
	and rules framed thereunder the company shall have power to	1 0 1
	issue depository receipts in any foreign country.	
17.	Subject to compliance with applicable provision of the Act	Issue of Securities
	and rules framed thereunder the company shall have power to	
	issue any kind of securities as permitted to be issued under the	
-	Act and rules framed thereunder.	
18.	MODIFICATION OF CLASS RIGHTS  (a) If at any time the share capital, by reason of the issue of	Madification of rights
10.	Preference Shares or otherwise is divided into different	Modification of rights
	classes of shares, all or any of the rights privileges	
	attached to any class (unless otherwise provided by the	
	terms of issue of the shares of the class) may, subject to	
	the provisions of Section 48 of the Act and whether or not	
	the Company is being wound-up, be varied, modified or	
	dealt, with the consent in writing of the holders of not less	
	than three-fourths of the issued shares of that class or with	
	the sanction of a Special Resolution passed at a separate	
	general meeting of the holders of the shares of that class.  The provisions of these Articles relating to general	
	meetings shall mutatis mutandis apply to every such	
	separate class of meeting.	
	Provided that if variation by one class of shareholders	
	affects the rights of any other class of shareholders, the	
	consent of three-fourths of such other class of	
	shareholders shall also be obtained and the provisions of	
	this section shall apply to such variation.	
	(b) The rights conferred upon the holders of the Shares	New Issue of Shares not to
	including Preference Share, if any) of any class issued with preferred or other rights or privileges shall, unless	affect rights attached to existing shares of that class.
	with preferred of other rights of privileges shall, unless	caisting shares of that class.

r. No		Particulars	
		otherwise expressly provided by the terms of the issue of	
		shares of that class, be deemed not to be modified,	
		commuted, affected, abrogated, dealt with or varied by	
		he creation or issue of further shares ranking pari passu	
		herewith.	
19.		ect to the provisions of Section 62 of the Act and these	Shares at the disposal of th
		eles, the shares in the capital of the company for the time	Directors.
		g shall be under the control of the Directors who may	
		, allot or otherwise dispose of the same or any of them to	
		persons, in such proportion and on such terms and	
		itions and either at a premium or at par and at such time	
		ey may from time to time think fit and with the sanction	
		e company in the General Meeting to give to any person	
		ersons the option or right to call for any shares either at	
		or premium during such time and for such consideration	
		e Directors think fit, and may issue and allot shares in the	
		al of the company on payment in full or part of any	
		erty sold and transferred or for any services rendered to	
		company in the conduct of its business and any shares	
		h may so be allotted may be issued as fully paid up shares	
		if so issued, shall be deemed to be fully paid shares.	
		ided that option or right to call of shares shall not be given	
		y person or persons without the sanction of the company	
20		e General Meeting.	
20.		Company may issue shares or other securities in any	Power to issue shares o
		ner whatsoever including by way of a preferential offer,	preferential basis.
		my persons whether or not those persons include the	
		ons referred to in clause (a) or clause (b) of sub-section	
		f Section 62 of the Act subject to compliance with Section and 62 of the Act and rules framed thereunder.	
	42 ai	id 62 of the Act and fules framed thereunder.	
	20.1	Where at any time the Board or the Company, as the	
	20.1.	case may be, propose to increase the subscribed capital	
		by the issue of further shares then such shares shall be	
		offered, subject to the provisions of section 62 of the	
		Act, and the rules made thereunder:	
	20.1.1		
	(*)	1 4 1 6 6 6 11	
	(i)	to the persons who at the date of the offer are holders	
		of the Equity Shares of the Company, in proportion as	
		nearly as circumstances admit, to the paid-up share	
		capital on those shares by sending a letter of offer	
		subject to the conditions mentioned in (ii) to (iv) below;	
	(ii)	The offer aforesaid shall be made by notice specifying	
	` '	the number of shares offered and limiting a time not	
		being less than fifteen days or such lesser number of	
		days as may be prescribed and not exceeding thirty	
		days from the date of the offer, within which the offer	
		if not accepted, shall be deemed to have been declined.	
		Provided that the notice shall be dispatched through	
		registered post or speed post or through electronic	
		mode or courier or any other mode having proof of	
		delivery to all the existing shareholders at least three	
		days before the opening of the issue;	
	(221)	The offer of energial shall be desired to the latest the state of the	
	(iii)	The offer aforesaid shall be deemed to include a right	

exercisable by the person concerned to renounce the

Sr. No Particulars

shares offered to him or any of them in favour of any other person and the notice referred to in subclause (ii) shall contain a statement of this right; Provided that the Directors may decline, without assigning any reason to allot any shares to any person in whose favour any member may renounce the shares offered to him.

- (iv) After the expiry of time specified in the notice aforesaid or on receipt of earlier intimation from the person to whom such notice is given that the person declines to accept the shares offered, the Board of Directors may dispose of them in such manner which is not disadvantageous to the Members and the Company;
- 20.1.2. to employees under any scheme of employees' stock option subject to Special Resolution passed by the Company and subject to the rules and such other conditions, as may be prescribed under Applicable Law; or
- 20.1.3. to any person(s), if it is authorised by a Special Resolution, whether or not those persons include the persons referred to in Article 20.1.1 or Article 20.1.2 above either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed under the Act and the rules made thereunder:
- 20.2. Nothing in sub-article (iii) of Article 20.1.1 shall be deemed:
  - 20.2.1 To extend the time within which the offer should be accepted; or
  - 20.2.2 To authorize any person to exercise the right of renunciation for a second time on the ground that the person in whose favour the renunciation was first made has declined to take the Shares compromised in the renunciation.
- 20.3. Nothing in this article shall apply to the increase of the subscribed capital of the Company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the Company to convert such debentures or loans into shares in the Company:

Provided that the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the Company in general meeting.

20.4. Notwithstanding anything contained in Article 20.3 hereof, where any debentures have been issued, or loan has been obtained from any government by the

Company, and if that government considers it necessary in the public interest so to do, it may, by order, direct that such debentures or loans or any part thereof shall be converted into shares in the Company on such terms and conditions as appear to the Government to be reasonable in the circumstances of the case even if terms of the issue of such debentures or the raising of such loans do not include a term for providing for an option for such conversion:  Provided that where the terms and conditions of such conversion:  Provided that where the terms and conditions of such conversion are not acceptable to the Company, it may, within sixty days from the date of communication of such order, appealto National Company Law Tribunal which shall after hearing the Company and the Government pass such order as it deems fit.  A further issue of shares may be made in any manner whatsoever as the Board may determine including by way of preferential offer or private placement, subject to and in accordance with the Act and the rules made thereunder.  21. The shares in the capital shall be numbered progressively according to their several denominations, and except in the manner hereinbefore mentioned no share shall be sub-divided. Every forfeiced or surrendered share shall continue to bear the number by which the same was originally distinguished.  22. An application signed by or on behalf of an applicant for shares in the Company, followed by an allotment of any shares therein, shall be an acceptance of shares within the meaning of these Articles, and every person who thus or otherwise accepts any shares and whose name is on the Register shall for the purposes of these Articles, be a Member.  23. Subject to the provisions of the Act and these Articles, the Directors may allot and issue shares in the Capital of the Company cither in or about the formation or promotion of the Company cither in or about the formation or promotion of the Company or the conduct of its business sold or transferred, goods or machinery supplied or	Sr. No	Particulars	
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Sr. No	Particulars
	RETURN ON ALLOTMENTS TO BE MADE OR
	RESTRICTIONS ON ALLOTMENT
27.	The Board shall observe the restrictions as regards allotment
	of shares to the public, and as regards return on allotments
	contained in Section 39 of the Act

# **CERTIFICATES**

**28.** (a) Every member shall be entitled, without payment, to

one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the Directors so approve (upon paying such fee as provided in the relevant laws) to several certificates, each for one or more of such shares and the company shall complete and have ready for delivery such certificates, unless prohibited by any provision of law or any order of court, tribunal or other authority having jurisdiction, within two months from the date of allotment, or within one month of the receipt of application for registration of transfer, transmission, sub-division, consolidation or renewal of any of its shares as the case may be, or within a period of six (6) months from the date of allotment in the case of any allotment of debenture. Every certificate of shares shall be under the seal of the company, if any, and shall specify the number and distinctive numbers of shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe or approve, provided that in respect of a share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate and delivery of a certificate of shares to one of several joint holders shall be sufficient delivery to all such holder. Such certificate shall be issued only in pursuance of a resolution passed by the Board and on surrender to the Company of its letter of allotment or its fractional coupons of requisite value, save in cases of issues against letter of acceptance or of renunciation or in cases of issue of bonus shares. Every such certificate shall be issued under the seal of the Company, if any, which shall be affixed in the presence of two Directors or persons acting on behalf of the Directors under a duly registered power of attorney and the Secretary or some other person appointed by the Board for the purpose and two Directors or their attorneys and the Secretary or other person shall sign the share certificate, provided that if the composition of the Board permits of it, at least one of the aforesaid two Directors shall be a person

date of issue.

(b) Any two or more joint allottees of shares shall, for the purpose of this Article, be treated as a single member, and the certificate of any shares which may be the subject of joint ownership, may be delivered to anyone of such joint owners on behalf of all of them. For any further certificate the Board shall be entitled, but shall not be bound, to prescribe a charge not exceeding

other than a Managing or whole-time Director. Particulars of every share certificate issued shall be entered in the Register of Members against the name of the person, to whom it has been issued, indicating the **Share Certificates.** 

Rupces Fifty. The Company shall comply with the provisions of Section 39 of the Act.  (c) A Director may sign a share cerificate by affixing his signature thereon by means of any machine, equipment or other mechanical means, such as engraving in metal or lithography, but not by means of a rubber stamp provided that the Directors shall be responsible for the safe custody of such machine, equipment or other material used for the purpose.  29. If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate basic worn out, the faced in licu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indominity as the company deem adequate, being given, a new Certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every Certificate under the Article shall be issued without payment of such fees if the Directors shall prescribe. Provided that no fee shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.  Provided that notwithstanding what is stated above the Directors shall comply with such Rules or Regulation or requirements of any Stock Exchange or the Rules made under he Act or the rules made under Securities Contracts (Regulation) Act, 1956, or any other Act, or rules applicable in this behalf.  The provisions of this Article shall mutatis mutandis apply to debentures of the Company.  30. (a) If any share stands in the names of two or more persons, the person first named in the Register shall as regard receipts of dividends or house or service of notices and all or any other matter connected with the Company's regulations.  (b) The Company shall not be bound to regulate many and the transfer of the shares, be de	Sr. No	Particulars	
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			duly paid.
the Company by the person who for the time being and from			
<del>-</del>		the Company by the person who for the time being and from	

Sr. No	Particulars	
51.110	time to time shall be the registered holder of the share or his	
	legal representative.	
	UNDERWRITING AND BROKERAGE	
33.	Subject to the provisions of Section 40 (6) of the Act, the	Commission
	Company may at any time pay a commission to any person in	
	consideration of his subscribing or agreeing, to subscribe	
	(whether absolutely or conditionally) for any shares or	
	debentures in the Company, or procuring, or agreeing to	
	procure subscriptions (whether absolutely or conditionally)	
	for any shares or debentures in the Company but so that the	
	commission shall not exceed the maximum rates laid down by	
	the Act and the rules made in that regard. Such commission may be satisfied by payment of cash or by allotment of fully	
	or partly paid shares or partly in one way and partly in the	
	other.	
34.	The Company may pay on any issue of shares and debentures	Brokerage
	such brokerage as may be reasonable and lawful.	Dionorage
	CALLS	
35.	(1) The Board may, from time to time, subject to the terms on	Directors may make calls
	which any shares may have been issued and subject to the	·
	conditions of allotment, by a resolution passed at a	
	meeting of the Board and not by a circular resolution,	
	make such calls as it thinks fit, upon the Members in	
	respect of all the moneys unpaid on the shares held by	
	them respectively and each Member shall pay the amount	
	of every call so made on him to the persons and at the time	
	and places appointed by the Board.	
	(2) A call may be revoked or postponed at the discretion of the Board.	
	(3) A call may be made payable by instalments.	
36.	Fifteen days' notice in writing of any call shall be given by	Notice of Calls
	the Company specifying the time and place of payment, and	
	the person or persons to whom such call shall be paid.	
37.	A call shall be deemed to have been made at the time when	Calls to date from resolution
	the resolution of the Board of Directors authorising such call	
	was passed and may be made payable by the members whose	
	names appear on the Register of Members on such date or at	
	the discretion of the Directors on such subsequent date as may	
20	be fixed by Directors.	
38.	Whenever any calls for further share capital are made on	Calls on uniform basis.
	shares, such calls shall be made on uniform basis on all shares falling under the same class. For the purposes of this Article	
	shares of the same nominal value of which different amounts	
	have been paid up shall not be deemed to fall under the same	
	class.	
39.	The Board may, from time to time, at its discretion, extend the	Directors may extend time.
	time fixed for the payment of any call and may extend such	•
	time as to all or any of the members who on account of the	
	residence at a distance or other cause, which the Board may	
	deem fairly entitled to such extension, but no member shall be	
	entitled to such extension save as a matter of grace and favour.	
40.	If any Member fails to pay any call due from him on the day	Calls to carry interest.
	appointed for payment thereof, or any such extension thereof	
	as aforesaid, he shall be liable to pay interest on the same from	
	the day appointed for the payment thereof to the time of actual	
	payment at such rate as shall from time to time be fixed by the	
	Board not exceeding 21% per annum but nothing in this	
	Article shall render it obligatory for the Board to demand or recover any interest from any such member.	
	recover any interest from any such member.	

Sr. No	Particulars	
41.	If by the terms of issue of any share or otherwise any amount	Sums deemed to be calls.
	is made payable at any fixed time or by instalments at fixed	
	time (whether on account of the amount of the share or by way	
	of premium) every such amount or instalment shall be payable	
	as if it were a call duly made by the Directors and of which	
	due notice has been given and all the provisions herein	
	contained in respect of calls shall apply to such amount or	
	instalment accordingly.	
42.	On the trial or hearing of any action or suit brought by the	Proof on trial of suit fo
	Company against any Member or his representatives for the	money due on shares.
	recovery of any money claimed to be due to the Company in	
	respect of his shares, if shall be sufficient to prove that the	
	name of the Member in respect of whose shares the money is	
	sought to be recovered, appears entered on the Register of	
	Members as the holder, at or subsequent to the date at which	
	the money is sought to be recovered is alleged to have become	
	due on the share in respect of which such money is sought to	
	be recovered in the Minute Books: and that notice of such call	
	was duly given to the Member or his representatives used in	
	pursuance of these Articles: and that it shall not be necessary	
	to prove the appointment of the Directors who made such call,	
	nor that a quorum of Directors was present at the Board at	
	which any call was made was duly convened or constituted	
	nor any other matters whatsoever, but the proof of the matters	
	aforesaid shall be conclusive evidence of the debt.	
43.	Neither a judgment nor a decree in favour of the Company for	Judgment, decree, partia
75.	calls or other moneys due in respect of any shares nor any part	payment motto proceed fo
	payment or satisfaction thereunder nor the receipt by the	forfeiture.
	Company of a portion of any money which shall from time to	Torrenture.
	time be due from any Member of the Company in respect of	
	his shares, either by way of principal or interest, nor any	
	indulgence granted by the Company in respect of the payment	
	of any such money, shall preclude the Company from	
	thereafter proceeding to enforce forfeiture of such shares as	
44	hereinafter provided.	Dayments in Anticipation of
44.	(a) The Board may, if it thinks fit, subject to the provisions	Payments in Anticipation of
	of the Act, receive from any Member willing to advance	calls may carry interest
	the same, all or any part of the amounts of his respective	
	shares beyond the sums, actually called up and upon the	
	moneys so paid in advance, or upon so much thereof,	
	from time to time, and at any time thereafter as exceeds	
	the amount of the calls then made upon and due in	
	respect of the shares on account of which such advances	
	are made the Board may pay or allow interest, at such	
	rate as the member paying the sum in advance and the	
	Board agree upon. The Board may agree to repay at any	
	time any amount so advanced or may at any time repay	
	the same upon giving to the Member three months'	
	notice in writing: provided that moneys paid in advance	
	of calls on shares may carry interest but shall not confer	
	a right to dividend or to participate in profits.	
	(b) No Member paying any such sum in advance shall be	
	entitled to voting rights, dividend or right to participate	
	in profits in respect of the moneys so paid by him until	
	the same becomes presently payable. The provisions of	

Sr. No	Particulars	
Sr. No 45.	Particulars  The Company shall have a first and paramount lien upon all the shares/debentures (other than fully paid-up shares/debentures) registered in the name of each member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such shares/debentures and no equitable interest in any share shall be created except upon the footing and condition that this Article will have full effect. And such lien shall extend to all dividends and bonuses from time to time declared in respect of such shares/debentures. Fully paid up Shares shall be free from all liens and in the case of partly paid shares the Company's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares; Unless otherwise agreed the registration of a transfer of shares/debentures shall operate as a waiver of the Company's lien if any, on such shares/debentures. The Directors may at any time declare any shares/debentures wholly or in part to be exempt from the provisions of this clause.	Company to have Lien on shares.
46.	For the purpose of enforcing such lien the Directors may sell the shares subject thereto in such manner as they shall think fit, but no sale shall be made until such period as aforesaid shall have arrived and until notice in writing of the intention to sell shall have been served on such member or the person (if any) entitled by transmission to the shares and default shall have been made by him in payment, fulfilment of discharge of such debts, liabilities or engagements for seven days after such notice. To give effect to any such sale the Board may authorise some person to transfer the shares sold to the purchaser thereof and purchaser shall be registered as the holder of the shares comprised in any such transfer. Upon any such sale as the Certificates in respect of the shares sold shall stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a new Certificate or Certificates in lieu thereof to the purchaser or purchasers concerned.	As to enforcing lien by sale.
47.	The net proceeds of any such sale shall be received by the Company and applied in or towards payment of such part of the amount in respect of which the lien exists as is presently payable and the residue, if any, shall (subject to lien for sums not presently payable as existed upon the shares before the sale) be paid to the person entitled to the shares at the date of the sale.  FORFEITURE AND SURRENDER OF SHARES	Application of proceeds of sale.
48.	If any Member fails to pay the whole or any part of any call or instalment or any moneys due in respect of any shares either by way of principal or interest on or before the day appointed for the payment of the same, the Directors may, at any time thereafter, during such time as the call or instalment or any part thereof or other moneys as aforesaid remains unpaid or a judgment or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on such Member or on the person (if any) entitled to the shares by transmission, requiring him to pay such call or instalment of such part thereof or other moneys as remain unpaid together with any interest that may have accrued and all reasonable expenses (legal or otherwise) that may have been accrued by the Company by reason of such non-payment. Provided that no such shares shall be forfeited if any moneys shall remain unpaid in respect of any call or	If call or instalment not paid, notice may be given.

Sr. No	Particulars Control of the Control o	
	instalment or any part thereof as aforesaid by reason of the delay occasioned in payment due to the necessity of complying with the provisions contained in the relevant exchange control laws or other applicable laws of India, for the time being in force.	
49.	The notice shall name a day (not being less than fourteen days from the date of notice) and a place or places on and at which such call or instalment and such interest thereon as the Directors shall determine from the day on which such call or instalment ought to have been paid and expenses as aforesaid are to be paid.  The notice shall also state that, in the event of the non-payment at or before the time and at the place or places appointed, the shares in respect of which the call was made or instalment is payable will be liable to be forfeited.	Terms of notice.
50.	If the requirements of any such notice as aforesaid shall not be complied with, every or any share in respect of which such notice has been given, may at any time thereafter but before payment of all calls or instalments, interest and expenses, due in respect thereof, be forfeited by resolution of the Board to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited share and not actually paid before the forfeiture.	On default of payment, shares to be forfeited.
51.	When any shares have been forfeited, notice of the forfeiture shall be given to the member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof shall forthwith be made in the Register of Members.	Notice of forfeiture to a Member
52.	Any shares so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted, or otherwise disposed of, either to the original holder thereof or to any other person, upon such terms and in such manner as the Board in their absolute discretion shall think fit.	Forfeited shares to be property of the Company and may be sold etc.
53.	Any Member whose shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company, on demand all calls, instalments, interest and expenses owing upon or in respect of such shares at the time of the forfeiture, together with interest thereon from the time of the forfeiture until payment, at such rate as the Board may determine and the Board may enforce the payment of the whole or a portion thereof as if it were a new call made at the date of the forfeiture, but shall not be under any obligation to do so.	Members still liable to pay money owing at time of forfeiture and interest.
54.	The forfeiture shares shall involve extinction at the time of the forfeiture, of all interest in all claims and demand against the Company, in respect of the share and all other rights incidental to the share, except only such of those rights as by these Articles are expressly saved.	Effect of forfeiture.
55.	A declaration in writing that the declarant is a Director or Secretary of the Company and that shares in the Company have been duly forfeited in accordance with these articles on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the shares.	Evidence of Forfeiture.
56.	The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposition thereof and the person to whom such share is sold, re-allotted or disposed of may be registered as the holder of the share and he shall not be bound to see to the application of the	Title of purchaser and allottee of Forfeited shares.

Sr. No	Particulars	
	consideration: if any, nor shall his title to the share be affected	
	by any irregularly or invalidity in the proceedings in reference	
	to the forfeiture, sale, re-allotment or other disposal of the shares.	
57.	Upon any sale, re-allotment or other disposal under the	Cancellation of share
	provisions of the preceding Article, the certificate or	certificate in respect of
	certificates originally issued in respect of the relative shares	forfeited shares.
	shall (unless the same shall on demand by the Company have	
	been previously surrendered to it by the defaulting member)	
	stand cancelled and become null and void and of no effect,	
	and the Directors shall be entitled to issue a duplicate	
	certificate or certificates in respect of the said shares to the	
58.	person or persons entitled thereto.  In the meantime and until any share so forfeited shall be sold,	Earfaiture may be remitted
56.	re-allotted, or otherwise dealt with as aforesaid, the forfeiture	Forfeiture may be remitted.
	thereof may, at the discretion and by a resolution of the	
	Directors, be remitted as a matter of grace and favour, and not	
	as was owing thereon to the Company at the time of forfeiture	
	being declared with interest for the same unto the time of the	
	actual payment thereof if the Directors shall think fit to	
	receive the same, or on any other terms which the Director	
	may deem reasonable.	
59.	Upon any sale after forfeiture or for enforcing a lien in	Validity of sale
	purported exercise of the powers hereinbefore given, the	
	Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to	
	be entered in the Register of Members in respect of the Shares	
	sold, and the purchasers shall not be bound to see to the	
	regularity of the proceedings or to the application of the	
	purchase money, and after his name has been entered in the	
	Register of Members in respect of such Shares, the validity of	
	the sale shall not be impeached by any person and the remedy	
	of any person aggrieved by the sale shall be in damages only	
	and against the Company exclusively.	C 1 6 1
60.	The Directors may, subject to the provisions of the Act, accept a surrender of any share from or by any Member desirous of	Surrender of shares.
	surrendering on such terms the Directors may think fit.	
	TRANSFER AND TRANSMISSION OF SHARES	
61.	(a) The instrument of transfer of any share in or debenture	<b>Execution of the instrument</b>
	of the Company shall be executed by or on behalf of	of shares.
	both the transferor and transferee.	
	(b) The transferor shall be deemed to remain a holder of the	
	share or debenture until the name of the transferee is	
	entered in the Register of Members or Register of	
	Debenture holders in respect thereof.	TE P TO
62.	The instrument of transfer of any share or debenture shall be in writing and all the provisions of Section 56 of the Act and	Transfer Form.
	statutory modification thereof including other applicable	
	provisions of the Act shall be duly complied with in respect	
	of all transfers of shares or debenture and registration thereof.	
	The instrument of transfer shall be in a common form	
	approved by the Exchange;	
63.	The Company shall not register a transfer in the Company	Transfer not to be registered
	other than the transfer between persons both of whose names	except on production of
	are entered as holders of beneficial interest in the records of a	instrument of transfer.
	depository, unless a proper instrument of transfer duly	
	stamped and executed by or on behalf of the transferor and by	
	or on behalf of the transferee and specifying the name, address	
	and occupation if any, of the transferee, has been delivered to	

r. No	Particulars	
	the Company along with the certificate relating to the shares	
	or if no such share certificate is in existence along with the	
	letter of allotment of the shares: Provided that where, on an	
	application in writing made to the Company by the transferee	
	and bearing the stamp, required for an instrument of transfer,	
	it is proved to the satisfaction of the Board of Directors that	
	the instrument of transfer signed by or on behalf of the	
	transferor and by or on behalf of the transferee has been lost,	
	the Company may register the transfer on such terms as to	
	indemnity as the Board may think fit, provided further that	
	nothing in this Article shall prejudice any power of the	
	Company to register as shareholder any person to whom the	
	right to any shares in the Company has been transmitted by	
	operation of law.	
64.	Subject to the provisions of Section 58 of the Act and Section	Directors may refuse
	22A of the Securities Contracts (Regulation) Act, 1956, the	register transfer.
	Directors may, decline to register—	0
	Subject to the provisions of these Articles and other	
	applicable provisions of the Act or any other law for the time	
	being in force, the Board may (at its own absolute and	
	uncontrolled discretion) decline or refuse by giving reasons,	
	whether in pursuance of any power of the Company under	
	these Articles, applicable laws, or otherwise, to register or	
	acknowledge any transfer of, or the transmission by operation	
	of law of the right to, any securities or interest of a Member	
	in the Company, after providing sufficient cause, within a	
	period of (i) fifteen days, in case of transfer of shares, (ii)	
	seven days in case of transmission of shares held in	
	dematerialised form, or (iii) twenty one days in case of	
	transmission of shares held in physical form, or such other	
	time period as prescribed under applicable laws for transfer	
	or transmission of securities, from the date on which the	
	instrument of transfer, or the intimation of such transmission,	
	as the case may be, was delivered to the Company. Provided	
	that the registration of transfer of any securities shall not be	
	refused on the ground of the transferor being alone or jointly	
	with any other person or persons, indebted to the Company	
	on any account whatsoever except where the Company has a	
	lien on Shares.;	
65.	If the Company refuses to register the transfer of any share or	Notice of refusal to be give
05.		Notice of refusal to be give to transferor and transferor
	transmission of any right therein, the Company shall within	to transferor and transfere
	one month from the date on which the instrument of transfer	
	or intimation of transmission was lodged with the Company,	
	send notice of refusal to the transferee and transferor or to the	
	person giving intimation of the transmission, as the case may	
	be, and there upon the provisions of Section 56 of the Act or	
	any statutory modification thereof for the time being in force	
	shall apply.	
66.	No fee shall be charged for registration of transfer,	No fee on transfer.
	transmission, Probate, Succession Certificate and letter of	
	administration, Certificate of Death or Marriage, Power of	
	Attorney or similar other document with the Company.	
67.	The Board of Directors shall have power on giving not less	Closure of Register
	than seven days pervious notice in accordance with Section	Members or debentu
	91 of the Act and rules made thereunder close the Register of	holder or other securi
	Members and/or the Register of debentures holders and/or	holders.
	other security holders at such time or times and for such period	

Sr. No	Particulars	
	exceeding in the aggregate forty five days at a time, and not	
	exceeding in the aggregate forty five days in each year as it	
	may seem expedient to the Board.  The instrument of transfer shall after registration be retained	Custody of transfer Doods
68.	by the Company and shall remain in its custody. All	<b>Custody of transfer Deeds.</b>
	instruments of transfer which the Directors may decline to	
	register shall on demand be returned to the persons depositing	
	the same. The Directors may cause to be destroyed all the	
	transfer deeds with the Company after such period as they	
	may determine.	
69.	Where an application of transfer relates to partly paid shares,	Application for transfer of
	the transfer shall not be registered unless the Company gives	partly paid shares.
	notice of the application to the transferee and the transferee	
	makes no objection to the transfer within two weeks from the	
70.	receipt of the notice.  For this purpose the notice to the transferee shall be deemed	Notice to transferee.
70.	to have been duly given if it is dispatched by prepaid	Notice to transferee.
	registered post/speed post/ courier to the transferee at the	
	address given in the instrument of transfer and shall be	
	deemed to have been duly delivered at the time at which it	
	would have been delivered in the ordinary course of post.	
71.	(a) On the death of a Member, the survivor or survivors,	Recognition of legal
	where the Member was a joint holder, and his nominee	representative.
	or nominees or legal representatives where he was a sole	
	holder, shall be the only person recognized by the Company as having any title to his interest in the shares.	
	(b) Before recognising any executor or administrator or	
	legal representative, the Board may require him to	
	obtain a Grant of Probate or Letters Administration or	
	other legal representation as the case may be, from some	
	competent court in India.	
	Provided nevertheless that in any case where the Board	
	in its absolute discretion thinks fit, it shall be lawful for	
	the Board to dispense with the production of Probate or	
	letter of Administration or such other legal	
	representation upon such terms as to indemnity or otherwise, as the Board in its absolute discretion, may	
	consider adequate	
	(c) Nothing in clause (a) above shall release the estate of the	
	deceased joint holder from any liability in respect of any	
	share which had been jointly held by him with other	
	persons.	
72.	The Executors or Administrators of a deceased Member or	Titles of Shares of deceased
	holders of a Succession Certificate or the Legal	Member
	Representatives in respect of the Shares of a deceased	
	Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any	
	title to the Shares registered in the name of such Members,	
	and the Company shall not be bound to recognize such	
	Executors or Administrators or holders of Succession	
	Certificate or the Legal Representative unless such Executors	
	or Administrators or Legal Representative shall have first	
	obtained Probate or Letters of Administration or Succession	
	Certificate as the case may be from a duly constituted Court	
	in the Union of India provided that in any case where the	
	Board of Directors in its absolute discretion thinks fit, the	
	Board upon such terms as to indemnity or otherwise as the	
	Directors may deem proper dispense with production of	

Sr. No	Particulars	
	Probate or Letters of Administration or Succession Certificate	
	and register Shares standing in the name of a deceased	
	Member, as a Member. However, provisions of this Article are subject to Section 72 of the Companies Act.	
73.	Where, in case of partly paid Shares, an application for	Notice of application when to
73.	registration is made by the transferor, the Company shall give	be given
	notice of the application to the transferee in accordance with	Se given
	the provisions of Section 56 of the Act.	
74.	Subject to the provisions of the Act and these Articles, any	Registration of persons
	person becoming entitled to any share in consequence of the	entitled to share otherwise
	death, lunacy, bankruptcy, insolvency of any member or by	than by transfer.
	any lawful means other than by a transfer in accordance with	(transmission clause).
	these presents, may, with the consent of the Directors (which	
	they shall not be under any obligation to give) upon producing such evidence that he sustains the character in respect of	
	which he proposes to act under this Article or of this title as	
	the Director shall require either be registered as member in	
	respect of such shares or elect to have some person nominated	
	by him and approved by the Directors registered as Member	
	in respect of such shares; provided nevertheless that if such	
	person shall elect to have his nominee registered he shall	
	testify his election by executing in favour of his nominee an	
	instrument of transfer in accordance so he shall not be freed	
	from any liability in respect of such shares. This clause is hereinafter referred to as the 'Transmission Clause'.	
75.	Subject to the provisions of the Act and these Articles, the	Refusal to register nominee.
73.	Directors shall have the same right to refuse or suspend	Kerusai to register nominee.
	register a person entitled by the transmission to any shares or	
	his nominee as if he were the transferee named in an ordinary	
	transfer presented for registration.	
<b>76.</b>	Every transmission of a share shall be verified in such manner	<b>Board may require evidence</b>
	as the Directors may require and the Company may refuse to	of transmission.
	register any such transmission until the same be so verified or	
	until or unless an indemnity be given to the Company with regard to such registration which the Directors at their	
	discretion shall consider sufficient, provided nevertheless that	
	there shall not be any obligation on the Company or the	
	Directors to accept any indemnity.	
77.	The Company shall incur no liability or responsibility	Company not liable for
	whatsoever in consequence of its registering or giving effect	disregard of a notice
	to any transfer of shares made, or purporting to be made by	prohibiting registration of
	any apparent legal owner thereof (as shown or appearing in	transfer.
	the Register or Members) to the prejudice of persons having	
	or claiming any equitable right, title or interest to or in the same shares notwithstanding that the Company may have had	
	notice of such equitable right, title or interest or notice	
	prohibiting registration of such transfer, and may have entered	
	such notice or referred thereto in any book of the Company	
	and the Company shall not be bound or require to regard or	
	attend or give effect to any notice which may be given to them	
	of any equitable right, title or interest, or be under any liability	
	whatsoever for refusing or neglecting so to do though it may	
	have been entered or referred to in some book of the Company	
	but the Company shall nevertheless be at liberty to regard and	
	attend to any such notice and give effect thereto, if the Directors shall so think fit.	
78.	In the case of any share registered in any register maintained	Form of transfer Outside
70.	outside India the instrument of transfer shall be in a form	India.

Sr. No	Particulars	
	maintained but subject thereto shall be as near to the form	
	prescribed in Form no. SH-4 hereof as circumstances permit.	
79.	No transfer shall be made to any minor, insolvent or person of	No transfer to insolvent etc.
	unsound mind.	
00	NOMINATION	%T
80.	i) Notwithstanding anything contained in the articles, every holder of securities of the Company may, at any	Nomination
	time, nominate a person in whom his/her securities shall	
	vest in the event of his/her death and the provisions of	
	Section 72 of the Companies Act, 2013 shall apply in	
	respect of such nomination.	
	ii) No person shall be recognized by the Company as a	
	nominee unless an intimation of the appointment of the	
	said person as nominee has been given to the Company	
	during the lifetime of the holder(s) of the securities of	
	the Company in the manner specified under Section 72	
	of the Companies Act, 2013 read with Rule 19 of the	
	Companies (Share Capital and Debentures) Rules, 2014	
	iii) The Company shall not be in any way responsible for	
	transferring the securities consequent upon such nomination.	
	iv) If the holder(s) of the securities survive(s) nominee, then	
	the nomination made by the holder(s) shall be of no	
	effect and shall automatically stand revoked.	
81.	A nominee, upon production of such evidence as may be	Transmission of Securities
	required by the Board and subject as hereinafter provided,	by nominee
	elect, either-	•
	(i) to be registered himself as holder of the security, as the	
	case may be; or	
	(ii) to make such transfer of the security, as the case may be,	
	as the deceased security holder, could have made;	
	(iii) if the nominee elects to be registered as holder of the	
	security, himself, as the case may be, he shall deliver or send to the Company, a notice in writing signed by him	
	stating that he so elects and such notice shall be	
	accompanied with the death certificate of the deceased	
	security holder as the case may be;	
	(iv) a nominee shall be entitled to the same dividends and	
	other advantages to which he would be entitled to, if he	
	were the registered holder of the security except that he	
	shall not, before being registered as a member in respect	
	of his security, be entitled in respect of it to exercise any	
	right conferred by membership in relation to meetings	
	of the Company.	
	Dravided further that the Deard may at any time aire	
	Provided further that the Board may, at any time, give notice requiring any such person to elect either to be registered	
	himself or to transfer the share or debenture, and if the notice	
	is not complied with within ninety days, the Board may	
	thereafter withhold payment of all dividends, bonuses or other	
	moneys payable or rights accruing in respect of the share or	
	debenture, until the requirements of the notice have been	
	complied with.	
· 	DEMATERIALISATION OF SHARES	
82.	Subject to the provisions of the Act and Rules made	Dematerialisation of
	thereunder the Company may offer its members facility to	Securities
	hold securities issued by it in dematerialized form.	
	JOINT HOLDER	

Sr. No	Particulars	
83.	Where two or more persons are registered as the holders of any share they shall be deemed to hold the same as joint Shareholders with benefits of survivorship subject to the following and other provisions contained in these Articles.	Joint Holders
84.	(a) The Joint holders of any share shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.	Joint and several liabilities for all payments in respect of shares.
	(b) on the death of any such joint holders the survivor or survivors shall be the only person recognized by the Company as having any title to the share but the Board may require such evidence of death as it may deem fit and nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability of shares held by them jointly with any other person;	Title of survivors.
	(c) Any one of two or more joint holders of a share may give effectual receipts of any dividends or other moneys payable in respect of share; and	Receipts of one sufficient.
	(d) only the person whose name stands first in the Register of Members as one of the joint holders of any share shall be entitled to delivery of the certificate relating to such share or to receive documents from the Company and any such document served on or sent to such person shall deemed to be service on all the holders.	Delivery of certificate and giving of notices to first named holders.
85.	SHARE WARRANTS  The Company may issue warrants subject to and in	Power to issue share
	accordance with provisions of the Act and accordingly the Board may in its discretion with respect to any Share which is fully paid upon application in writing signed by the persons registered as holder of the Share, and authenticated by such evidence(if any) as the Board may, from time to time, require as to the identity of the persons signing the application and on receiving the certificate (if any) of the Share, and the amount of the stamp duty on the warrant and such fee as the Board may, from time to time, require, issue a share warrant.	warrants
86.	<ul> <li>(a) The bearer of a share warrant may at any time deposit the warrant at the Office of the Company, and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for call in a meeting of the Company, and of attending and voting and exercising the other privileges of a Member at any meeting held after the expiry of two clear days from the time of deposit, as if his name were inserted in the Register of Members as the holder of the Share included in the deposit warrant.</li> <li>(b) Not more than one person shall be recognized as depositor of the Share warrant.</li> <li>(c) The Company shall, on two day's written notice, return the deposited share warrant to the depositor.</li> </ul>	Deposit of share warrants
87.	<ul> <li>(a) Subject as herein otherwise expressly provided, no person, being a bearer of a share warrant, shall sign a requisition for calling a meeting of the Company or attend or vote or exercise any other privileges of a Member at a meeting of the Company, or be entitled to receive any notice from the Company.</li> <li>(b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members as the</li> </ul>	Privileges and disabilities of the holders of share warrant

	Particulars	
	holder of the Share included in the warrant, and he shall be a Member of the Company.	
88.	The Board may, from time to time, make bye-laws as to terms	Issue of new share warrant
001	on which (if it shall think fit), a new share warrant or coupon	coupons
	may be issued by way of renewal in case of defacement, loss	•
	or destruction.	
	CONVERSION OF SHARES INTO STOCK	
89.	The Company may, by ordinary resolution in General	Conversion of shares into
	Meeting.	stock or reconversion.
	<ul><li>a) convert any fully paid-up shares into stock; and</li><li>b) re-convert any stock into fully paid-up shares of any</li></ul>	
	denomination.	
90.	The holders of stock may transfer the same or any part thereof	Transfer of stock.
<i>7</i> 0.	in the same manner as and subject to the same regulation	Transfer of stock.
	under which the shares from which the stock arose might	
	before the conversion have been transferred, or as near thereto	
	as circumstances admit, provided that, the Board may, from	
	time to time, fix the minimum amount of stock transferable so	
	however that such minimum shall not exceed the nominal	
	amount of the shares from which the stock arose.	
91.	The holders of stock shall, according to the amount of stock	Rights of stock
	held by them, have the same rights, privileges and advantages	holders.
	as regards dividends, participation in profits, voting at	
	meetings of the Company, and other matters, as if they hold	
	the shares for which the stock arose but no such privilege or	
	advantage shall be conferred by an amount of stock which	
	would not, if existing in shares, have conferred that privilege	
	or advantage.	
92.	Such of the regulations of the Company (other than those	Regulations.
	relating to share warrants), as are applicable to paid up share	
	shall apply to stock and the words "share" and "shareholders"	
	in those regulations shall include "stock" and "stockholders" respectively.	
	BORROWING POWERS	
93.	Subject to the provisions of the Act and these Articles, the	Power to borrow.
,,,,	•	I OWEL TO BOLLOW.
	Board may, from time to time at its discretion, by a resolution	
	Board may, from time to time at its discretion, by a resolution passed at a meeting of the Board generally raise or borrow	
	passed at a meeting of the Board generally raise or borrow	
	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit	
	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual	
	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person,	
	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the	
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04	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up capital of the Company and its free reserves that is to say reserves not set apart for any specified purpose.	Igoue of discount stee or with
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94.	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up capital of the Company and its free reserves that is to say reserves not set apart for any specified purpose.  Subject to the provisions of the Act and these Articles, any bonds, debentures, debenture-stock or any other securities	Issue of discount etc. or with special privileges.
94.	passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up capital of the Company and its free reserves that is to say reserves not set apart for any specified purpose.  Subject to the provisions of the Act and these Articles, any bonds, debentures, debenture-stock or any other securities may be issued at a discount, premium or otherwise and with	
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Sr. No	Particulars	
95.	The payment and/or repayment of moneys borrowed or raised	Securing payment or
	as aforesaid or any moneys owing otherwise or debts due from	repayment of Moneys
	the Company may be secured in such manner and upon such	borrowed.
	terms and conditions in all respects as the Board may think fit,	
	and in particular by mortgage, charter, lien or any other	
	security upon all or any of the assets or property (both present	
	and future) or the undertaking of the Company including its	
	uncalled capital for the time being, or by a guarantee by any	
	Director, Government or third party, and the bonds,	
	debentures and debenture stocks and other securities may be	
	made assignable, free from equities between the Company	
	and the person to whom the same may be issued and also by a similar mortgage, charge or lien to secure and guarantee, the	
	performance by the Company or any other person or company	
	of any obligation undertaken by the Company or any person	
	or Company as the case may be.	
96.	Any bonds, debentures, debenture-stock or their securities	Bonds, Debentures etc. to be
<b>70.</b>	issued or to be issued by the Company shall be under the	under the control of the
	control of the Board who may issue them upon such terms and	Directors.
	conditions, and in such manner and for such consideration as	Directors.
	they shall consider to be for the benefit of the Company.	
97.	If any uncalled capital of the Company is included in or	Mortgage of uncalled
	charged by any mortgage or other security the Directors shall	Capital.
	subject to the provisions of the Act and these Articles make	•
	calls on the members in respect of such uncalled capital in	
	trust for the person in whose favour such mortgage or security	
	is executed.	
98.	Subject to the provisions of the Act and these Articles if the	Indemnity may be given.
	Directors or any of them or any other person shall incur or be	
	about to incur any liability whether as principal or surely for	
	the payment of any sum primarily due from the Company, the	
	Directors may execute or cause to be executed any mortgage,	
	charge or security over or affecting the whole or any part of	
	the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any	
	loss in respect of such liability.	
	MEETINGS OF MEMBERS	
99.	All the General Meetings of the Company other than Annual	Distinction between AGM &
	General Meetings shall be called Extra-ordinary General	EGM.
	Meetings.	2011
100.	(a) The Directors may, whenever they think fit, convene an	Extra-Ordinary General
	Extra-Ordinary General Meeting and they shall on	Meeting by Board and by
	requisition of requisition of Members made in	requisition
	compliance with Section 100 of the Act, forthwith	
	proceed to convene Extra-Ordinary General Meeting of	
	the members	
	(b) If at any time there are not within India sufficient	When a Director or any two
	Directors capable of acting to form a quorum, or if the	Members may call an Extra
	number of Directors be reduced in number to less than	Ordinary General Meeting
	the minimum number of Directors prescribed by these	
	Articles and the continuing Directors fail or neglect to	
	increase the number of Directors to that number or to	
	convene a General Meeting, any Director or any two or	
	more Members of the Company holding not less than	
	one-tenth of the total paid up share capital of the	
	Company may call for an Extra-Ordinary General	
	Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.	
	in which meeting may be called by the Directors.	

Sr. No	Particulars	
101.	No General Meeting, Annual or Extraordinary shall be competent to enter upon, discuss or transfer any business	Meeting not to transact business not mentioned in
	which has not been mentioned in the notice or notices upon which it was convened.	notice.
102.	The Chairperson (if any) of the Board of Directors shall be	Chairperson of General
	entitled to take the chair at every General Meeting, whether	Meeting
	Annual or Extraordinary. If there is no such Chairperson of	
	the Board of Directors, or if at any meeting he is not present	
	within fifteen minutes of the time appointed for holding such meeting or if he is unable or unwilling to take the chair, then	
	the Vice Chairperson of the Company so shall take the chair	
	and preside the meeting. In the absence of the Vice	
	Chairperson as well, the Directors present may choose one of	
	the Directors among themselves to preside the meeting.	
103.	No business, except the election of a Chairperson or Vice	Business confined to election
	Chairperson, shall be discussed at any General Meeting whilst	of Chairperson or Vice
	the Chair is vacant.	Chairperson whilst chair is
104		vacant.
104.	a) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the	Chairperson with consent
	meeting, adjourn the meeting from time to time and from	may adjourn meeting.
	place to place.	
	b) No business shall be transacted at any adjourned meeting	
	other than the business left unfinished at the meeting from	
	which the adjournment took place.	
	c) When a meeting is adjourned for thirty days or more,	
	notice of the adjourned meeting shall be given as in the	
	case of an original meeting.	
	d) Save as aforesaid, and as provided in Section 103 of the	
	Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an	
	adjourned meeting.	
105.	In the case of an equality of votes the Chairperson shall both	Chairperson's casting vote.
	on a show of hands, on a poll (if any) and e-voting, have	2
	casting vote in addition to the vote or votes to which he may	
10.5	be entitled as a Member.	
106.	Any poll duly demanded on the election of Chairperson or	In what case poll taker
	Vice Chairperson of the meeting or any question of	without adjournment.
107.	adjournment shall be taken at the meeting forthwith.  The demand for a poll except on the question of the election	Domand for nell not to
107.	of the Chairperson or Vice Chairperson and of an adjournment	Demand for poll not to prevent transaction of other
	shall not prevent the continuance of a meeting for the	business.
	transaction of any business other than the question on which	
	the poll has been demanded.	
	VOTES OF MEMBERS	
108.	No Member shall be entitled to vote either personally or by	Members in arrears not to
	proxy at any General Meeting or Meeting of a class of	vote.
	shareholders either upon a show of hands, upon a poll or electronically, or be reckoned in a quorum in respect of any	
	shares registered in his name on which any calls or other sums	
	presently payable by him have not been paid or in regard to	
	which the Company has exercised, any right or lien.	
109.	Subject to the provision of these Articles and without	Number of votes each
	prejudice to any special privileges, or restrictions as to voting	member entitled.
	for the time being attached to any class of shares for the time	
	being forming part of the capital of the company, every	
	Member, not disqualified by the last preceding Article shall	
	be entitled to be present, and to speak and to vote at such	
	meeting, and on a show of hands every member present in	

Sr. No	Particulars 11.11.	
	person shall have one vote and upon a poll the voting right of	
	every Member present in person or by proxy shall be in	
	proportion to his share of the paid-up equity share capital of	
	the Company, Provided, however, if any preference	
	shareholder is present at any meeting of the Company, save as	
	provided in sub-section (2) of Section 47 of the Act, he shall	
	have a right to vote only on resolution placed before the	
	meeting which directly affect the rights attached to his preference shares.	
110.	On a poll taken at a meeting of the Company a member	Casting of votes by a
110.	entitled to more than one vote or his proxy or other person	member entitled to more
	entitled to vote for him, as the case may be, need not, if he	than one vote.
	votes, use all his votes or cast in the same way all the votes he	
	uses.	
111.	A member of unsound mind, or in respect of whom an order	Vote of member of unsound
	has been made by any court having jurisdiction in lunacy, or	mind and of minor
	a minor may vote, whether on a show of hands or on a poll,	
	by his committee or other legal guardian, and any such	
	committee or guardian may, on a poll, vote by proxy.	
112.	Notwithstanding anything contained in the provisions of the	Postal Ballot
	Companies Act, 2013, and the Rules made there under, the	
	Company may, and in the case of resolutions relating to such	
	business as may be prescribed by such authorities from time	
	to time, declare to be conducted only by postal ballot, shall,	
	get any such business/ resolutions passed by means of postal	
	ballot, instead of transacting the business in the General	
	Meeting of the Company.	
113.	A member may exercise his vote at a meeting by electronic	E-Voting
	means in accordance with Section 108 and shall vote only once.	
114.	a) In the case of joint holders, the vote of the senior who	Votes of joint members.
11-11	tenders a vote, whether in person or by proxy, shall be	votes of joint members.
	accepted to the exclusion of the votes of the other joint	
	holders. If more than one of the said persons remain	
	present than the senior shall alone be entitled to speak and	
	to vote in respect of such shares, but the other or others	
	of the joint holders shall be entitled to be present at the	
	meeting. Several executors or administrators of a	
	deceased Member in whose name share stands shall for	
	the purpose of these Articles be deemed joints holders	
	thereof.	
	b) For this purpose, seniority shall be determined by the	
	order in which the names stand in the register of	
	members.	
115.	Votes may be given either personally or by attorney or by	Votes may be given by proxy
	proxy or in case of a company, by a representative duly	or by representative
	Authorised as mentioned in Articles	
116.	A body corporate (whether a company within the meaning of	Representation of a body
	the Act or not) may, if it is member or creditor of the Company	corporate.
	(including being a holder of debentures) authorise such person	
	by resolution of its Board of Directors, as it thinks fit, in	
	accordance with the provisions of Section 113 of the Act to	
	act as its representative at any Meeting of the members or	
	creditors of the Company or debentures holders of the	
	Company. A person authorised by resolution as aforesaid	
	shall be entitled to exercise the same rights and powers	
	(including the right to vote by proxy) on behalf of the body corporate as if it were an individual member, creditor or	
	holder of debentures of the Company.	
	notice of accentaics of the Company.	

Sr. No	Particulars	
117.	(a) A member paying the whole or a part of the amount remaining unpaid on any share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of the moneys paid until the same would, but for this payment, become presently payable.	Members paying money in advance.
	(b) A member is not prohibited from exercising his voting rights on the ground that he has not held his shares or interest in the Company for any specified period preceding the date on which the vote was taken.	Members not prohibited if share not held for any specified period.
118.	Any person entitled under Article 73 (transmission clause) to transfer any share may vote at any General Meeting in respect thereof in the same manner as if he were the registered holder of such shares, provided that at least forty-eight hours before the time of holding the meeting or adjourned meeting, as the case may be at which he proposes to vote he shall satisfy the Directors of his right to transfer such shares and give such indemnify (if any) as the Directors may require or the directors shall have previously admitted his right to vote at such meeting in respect thereof.	Votes in respect of shares of deceased or insolvent members.
119.	No Member shall be entitled to vote on a show of hands unless such member is present personally or by attorney or is a body Corporate present by a representative duly Authorised under the provisions of the Act in which case such members, attorney or representative may vote on a show of hands as if he were a Member of the Company. In the case of a Body Corporate the production at the meeting of a copy of such resolution duly signed by a Director or Secretary of such Body Corporate and certified by him as being a true copy of the resolution shall be accepted by the Company as sufficient evidence of the authority of the appointment.	No votes by proxy on show of hands.
120.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.	Appointment of a Proxy.
121.	An instrument appointing a proxy shall be in the form as	Form of proxy.
122.	prescribed in the rules made under Section 105 of the Act.  A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the Member, or revocation of the proxy or of any power of attorney which such proxy signed, or the transfer of the share in respect of which the vote is given, provided that no intimation in writing of the death or insanity, revocation or transfer shall have been received at the office before the meeting or adjourned meeting at which the proxy is used.	Validity of votes given by proxy notwithstanding death of a member.
123.	No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.	Time for objections to votes.
124.	Any such objection raised to the qualification of any voter in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.  DIRECTORS	Chairperson of the Meeting to be the judge of validity of any vote.

Sr. No	Particulars		
125.	Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Act, the number of Directors (including Debenture and Alternate Directors) shall not be less than three and not more	Number of Directors	
	than fifteen. Provided that a company may appoint more than fifteen directors after passing a special resolution		
126.	A Director of the Company shall not be bound to hold any Qualification Shares in the Company.	Qualification shares.	
127.	<ul> <li>(a) Subject to the provisions of the Companies Act, 2013 and notwithstanding anything to the contrary contained in these Articles, the Board may appoint any person as a director nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement</li> <li>(b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as any other Director of the Company is entitled.</li> <li>(c) If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors shall accrue to such financial institution and the same accordingly be paid by the Company to them. The Financial Institution shall be entitled to depute observer to attend the meetings of the Board or any other Committee constituted by the Board.</li> <li>(d) The Nominee Director/s shall, notwithstanding anything to the Contrary contained in these Articles, be at liberty</li> </ul>	Nominee Directors.	
	to disclose any information obtained by him/them to the Financial Institution appointing him/them as such Director/s.		
128.	The Board may appoint an Alternate Director to act for a Director (hereinafter called "The Original Director") during his absence for a period of not less than three months from India, in accordance with provisions of the Act. An Alternate Director appointed under this Article shall not hold office for period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate office if and when the Original Director returns to India. If the term of Office of the Original Director is determined before he so returns to India, any provision in the Act or in these Articles for the automatic re-appointment of retiring Director in default of another appointment shall apply to the Original Director and not to the Alternate Director. No Person shall be appointed as an Alternate Director to an Independent Director.	Appointment of alternate Director.	
129.	Subject to the provisions of the Act, the Board shall have power at any time and from time to time to appoint any other person to be an Additional Director. Any such Additional Director shall hold office only upto the date of the next Annual General Meeting.	Additional Director	
130.	Subject to the provisions of the Act, the Board shall have power at any time and from time to time to appoint a Director, if the office of any director appointed by the company in general meeting is vacated before his term of office expires in the normal course, who shall hold office only upto the date	Directors power to fill casual vacancies.	

Sr. No	Particulars	
DITTO	upto which the Director in whose place he is appointed would	
	have held office if it had not been vacated by him.	
131.	Until otherwise determined by the Company in General	Sitting Fees.
	Meeting, each Director other than the Managing/Whole-time	2
	Director (unless otherwise specifically provided for) shall be	
	entitled to sitting fees not exceeding a sum prescribed in the	
	Act (as may be amended from time to time) for attending	
	meetings of the Board or Committees thereof.	
132.	The Board of Directors may subject to the limitations	Travelling expenses
	provided in the Act allow and pay to any Director who attends	Incurred by Director on
	a meeting at a place other than his usual place of residence for	Company's business.
	the purpose of attending a meeting, such sum as the Board	
	may consider fair, compensation for travelling, hotel and other	
	incidental expenses properly incurred by him, in addition to	
	his fee for attending such meeting as above specified.	
	PROCEEDING OF THE BOARD OF DIRECTORS	
133.	(a) The Board of Directors may meet for the conduct of	Meetings of Directors.
	business, adjourn and otherwise regulate its meetings as it	_
	thinks fit.	
	(b) A director may, and the manager or secretary on the	
	requisition of a director shall, at any time, summon a	
	meeting of the Board.	
134.	a) The Directors may from time to time elect from among their	Chairperson and Vice
	members a Chairperson of the Board as well as a Vice	Chairperson
	Chairperson of the Board and determine the period for	
	which he is to hold office. If at any meeting of the Board,	
	the Chairperson is not present within five minutes after the	
	time appointed for holding the same, to the Vice	
	Chairperson shall preside at the meeting and in the absence	
	of the Vice Chairperson as well, the Directors present may	
	choose one of the Directors among themselves to preside	
	the meeting.	
	b) Subject to Section 203 of the Act and rules made there	
	under, one person can act as the Chairperson as well as the	
	Managing Director or Chief Executive Officer at the same	
	time.	
135.	Questions arising at any meeting of the Board of Directors	Questions at Board meeting
	shall be decided by a majority of votes and in the case of an	how decided.
	equality of votes, the Chairperson or the Vice Chairperson, as	
	the case may be will have a second or casting vote.	
136.	The continuing directors may act notwithstanding any	Continuing directors may
	vacancy in the Board; but, if and so long as their number is	act notwithstanding any
	reduced below the quorum fixed by the Act for a meeting of	vacancy in the Board
	the Board, the continuing directors or director may act for the	
	purpose of increasing the number of directors to that fixed for	
	the quorum, or of summoning a general meeting of the	
	company, but for no other purpose.	7.
137.	Subject to the provisions of the Act, the Board may delegate	Directors may appoint
	any of their powers to a Committee consisting of such member	committee.
	or members of its body as it thinks fit, and it may from time	
	to time revoke and discharge any such committee either	
	wholly or in part and either as to person, or purposes, but	
	every Committee so formed shall in the exercise of the powers	
	so delegated conform to any regulations that may from time	
	to time be imposed on it by the Board. All acts done by any	
	such Committee in conformity with such regulations and in	
	fulfilment of the purposes of their appointment but not	
	otherwise, shall have the like force and effect as if done by the	
	Board.	

Sr. No	Particulars	
138.	The Meetings and proceedings of any such Committee of the	Committee Meetings how to
	Board consisting of two or more members shall be governed	be governed.
	by the provisions herein contained for regulating the meetings	
	and proceedings of the Directors so far as the same are	
	applicable thereto and are not superseded by any regulations	
120	made by the Directors under the last preceding Article.	
139.	a) A committee may elect a Chairperson of its meetings.	Chairperson of Committee
	b) If no such Chairperson is elected, or if at any meeting the	Meetings
	Chairperson is not present within five minutes after the	
	time appointed for holding the meeting, the members	
	present may choose one of their members to be	
140	Chairperson of the meeting.	Mastings of the Committee
140.	a) A committee may meet and adjourn as it thinks fit. b) Overtions origing at any meeting of a committee shall be	<b>Meetings of the Committee</b>
	b) Questions arising at any meeting of a committee shall be	
	determined by a majority of votes of the members	
	present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.	
141.	Subject to the provisions of the Act, all acts done by any	Acts of Board or Committee
141.	meeting of the Board or by a Committee of the Board, or by	shall be valid
	any person acting as a Director shall notwithstanding that it	notwithstanding defect in
	shall afterwards be discovered that there was some defect in	appointment.
	the appointment of such Director or persons acting as	пррошения.
	aforesaid, or that they or any of them were disqualified or had	
	vacated office or that the appointment of any of them had been	
	terminated by virtue of any provisions contained in the Act or	
	in these Articles, be as valid as if every such person had been	
	duly appointed, and was qualified to be a Director.	
	RETIREMENT AND ROTATION OF DIRECTORS	
142.	Subject to the provisions of Section 161 of the Act, if the	Power to fill casual vacancy
	office of any Director appointed by the Company in General	
	Meeting vacated before his term of office will expire in the	
	normal course, the resulting casual vacancy may in default of	
	and subject to any regulation in the Articles of the Company	
	be filled by the Board of Directors at the meeting of the Board	
	and the Director so appointed shall hold office only up to the	
	date up to which the Director in whose place he is appointed	
	would have held office if had not been vacated as aforesaid.	
	POWERS OF THE BOARD	
143.	The business of the Company shall be managed by the Board	Powers of the Board
	who may exercise all such powers of the Company and do all	
	such acts and things as may be necessary, unless otherwise	
	restricted by the Act, or by any other law or by the	
	Memorandum or by the Articles required to be exercised by	
	the Company in General Meeting. However no regulation	
	made by the Company in General Meeting shall invalidate any	
	prior act of the Board which would have been valid if that	
444	regulation had not been made.	
144.	Without prejudice to the general powers conferred by the	Certain powers of the Board
	Articles and so as not in any way to limit or restrict these	
	powers, and without prejudice to the other powers conferred	
	by these Articles, but subject to the restrictions contained in	
	the Articles, it is hereby, declared that the Directors shall have	
	the following powers, that is to say	To consider the second
	(1) Subject to the provisions of the Act, to purchase or	To acquire any property
	otherwise acquire any lands, buildings, machinery,	rights etc.
	premises, property, effects, assets, rights, creditors,	
	royalties, business and goodwill of any person firm or	
	company carrying on the business which this Company	
	is authorised to carry on, in any part of India.	

(2)	Particulars	
(2)	Subject to the provisions of the Act to purchase, take on	To take on Lease.
	lease for any term or terms of years, or otherwise	
	acquire any land or lands, with or without buildings and	
	out-houses thereon, situate in any part of India, at such	
	conditions as the Directors may think fit, and in any	
	such purchase, lease or acquisition to accept such title	
	as the Directors may believe, or may be advised to be	
	reasonably satisfy.	
(3)	To erect and construct, on the said land or lands,	To erect & construct.
	buildings, houses, warehouses and sheds and to alter,	
	extend and improve the same, to let or lease the property	
	of the company, in part or in whole for such rent and	
	subject to such conditions, as may be thought advisable;	
	to sell such portions of the land or buildings of the	
	Company as may not be required for the company; to	
	mortgage the whole or any portion of the property of the	
	company for the purposes of the Company; to sell all or	
	any portion of the machinery or stores belonging to the	
	Company.	
 (4)	At their discretion and subject to the provisions of the	To pay for property.
	Act, the Directors may pay property rights or privileges	
	acquired by, or services rendered to the Company,	
	either wholly or partially in cash or in shares, bonds,	
	debentures or other securities of the Company, and any	
	such share may be issued either as fully paid up or with	
	such amount credited as paid up thereon as may be	
	agreed upon; and any such bonds, debentures or other	
	securities may be either specifically charged upon all or	
	any part of the property of the Company and its uncalled	
	capital or not so charged.	
(5)	To insure and keep insured against loss or damage by	To insure properties of th
	fire or otherwise for such period and to such extent as	Company.
	they may think proper all or any part of the buildings,	
	machinery, goods, stores, produce and other moveable	
	property of the Company either separately or co-jointly;	
	also to insure all or any portion of the goods, produce,	
	machinery and other articles imported or exported by	
	the Company and to sell, assign, surrender or	
	discontinue any policies of assurance effected in	
	pursuance of this power.	
(6)	To open accounts with any Bank or Bankers and to pay	To open Bank accounts.
. ,	money into and draw money from any such account	•
	from time to time as the Directors may think fit.	
(7)	To secure the fulfilment of any contracts or engagement	To secure contracts by wa
(-)	entered into by the Company by mortgage or charge on	of mortgage.
	all or any of the property of the Company including its	or mor denger
	whole or part of its undertaking as a going concern and	
	its uncalled capital for the time being or in such manner	
	as they think fit.	
(8)	To accept from any member, so far as may be	To accept surrender
(0)	permissible by law, a surrender of the shares or any part	shares.
	thereof, on such terms and conditions as shall be agreed	
	upon.	
(0)	To appoint any person to accept and hold in trust, for	To appoint trustees for th
(9)		To appoint tradicts for the
(9)	the Company property belonging to the Company or in	Company
(9)	the Company property belonging to the Company, or in which it is interested or for any other purposes and to	Company.
(9)	which it is interested or for any other purposes and to	Company.
(9)		Company.

Sr. No	Particulars	
(10	) To institute, conduct, defend, compound or abandon any legal proceeding by or against the Company or its Officer, or otherwise concerning the affairs and also to compound and allow time for payment or satisfaction of	To conduct legal proceedings.
	any debts, due, and of any claims or demands by or against the Company and to refer any difference to arbitration, either according to Indian or Foreign law and either in India or abroad and observe and perform or challenge any award thereon.	
(11		Bankruptcy &Insolvency
(12		To issue receipts & give discharge.
(13		To invest and deal with money of the Company.
(14		To give Security by way of indemnity.
(15	) To determine from time to time persons who shall be entitled to sign on Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose, whether by way of a resolution of the Board or by way of a power of attorney or otherwise.	To determine signing powers.
(16	or attorney or otherwise.  To give to any Director, Officer, or other persons employed by the Company, a commission on the profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.	Commission or share in profits.
(17		Bonus etc. to employees.
(18		Transfer to Reserve Funds.

Sr. No Particulars

preceding clause) as the Board may, in the absolute discretion think conducive to the interests of the Company, and subject to Section 179 of the Act, to invest the several sums so set aside or so much thereof as may be required to be invested, upon such investments (other than shares of this Company) as they may think fit and from time to time deal with and vary such investments and dispose of and apply and extend all or any part thereof for the benefit of the Company notwithstanding the matters to which the Board apply or upon which the capital moneys of the Company might rightly be applied or expended and divide the reserve fund into such special funds as the Board may think fit; with full powers to transfer the whole or any portion of a reserve fund or division of a reserve fund to another fund and with the full power to employ the assets constituting all or any of the above funds, including the depredation fund, in the business of the company or in the purchase or repayment of debentures or debenture-stocks and without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with the power to the Board at their discretion to pay or allow to the credit of such funds, interest at such rate as the Board may think proper.

(19) To appoint, and at their discretion remove or suspend such general manager, managers, secretaries, assistants, scientists, technicians, supervisors, consultants, legal, medical or economic advisers. research workers, labourers, clerks, agents and servants, for permanent, temporary or special services as they may from time to time think fit, and to determine their powers and duties and to fix their salaries or emoluments or remuneration and to require security in such instances and for such amounts they may think fit and also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think fit and the provisions contained in the next following clauses shall be without prejudice to the general powers conferred by this clause.

To appoint and remove officers and other employees.

(20) At any time and from time to time by power of attorney under the seal of the Company, if any, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and excluding the power to make calls and excluding also except in their limits authorised by the Board the power to make loans and borrow moneys) and for such period and subject to such conditions as the Board may from time to time think fit, and such appointments may (if the Board think fit) be made in favour of the members or any of the members of any local Board established as aforesaid or in favour of any Company, or the shareholders, directors, nominees or manager of any Company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and any such powers of

To appoint Attorneys.

Sr. No	Particulars Continue	
	attorney may contain such powers for the protection or	
	convenience for dealing with such Attorneys as the Board may think fit, and may contain powers enabling	
	any such delegated Attorneys as aforesaid to sub-	
	delegate all or any of the powers, authorities and	
	discretion for the time being vested in them.	
(21)		To enter into contracts.
()	any of the matters aforesaid or otherwise for the purpose	
	of the Company to enter into all such negotiations and	
	contracts and rescind and vary all such contracts, and	
	execute and do all such acts, deeds and things in the	
	name and on behalf of the Company as they may	
	consider expedient.	
(22)		To make rules.
	regulations of the business of the Company its Officers	
	and employees.	
(23)	· · · · · · · · · · · · · · · · · · ·	To effect contracts etc.
	all transactions, agreements and other contracts within	
(24)	the scope of the business of the Company.	To onelly 9 obtain
(24)	To apply for, promote and obtain any act, charter, privilege, concession, license, authorization, if any,	To apply & obtain concessions licenses etc.
	Government, State or municipality, provisional order or	concessions needses etc.
	license of any authority for enabling the Company to	
	carry any of this objects into effect, or for extending and	
	any of the powers of the Company or for effecting any	
	modification of the Company's constitution, or for any	
	other purpose, which may seem expedient and to oppose	
	any proceedings or applications which may seem	
	calculated, directly or indirectly to prejudice the	
	Company's interests.	
(25)		To pay commissions or
	Company any commission or interest lawfully payable	interest.
	there out under the provisions of Section 40 of the Act	
(26)	and of the provisions contained in these presents.	To redeem preference
(26)	To redeem preference shares.	To redeem preference shares.
(27)	To subscribe, incur expenditure or otherwise to assist or	To assist charitable or
	to guarantee money to charitable, benevolent, religious,	benevolent institutions.
	scientific, national or any other institutions or subjects	
	which shall have any moral or other claim to support or	
	aid by the Company, either by reason of locality or	
	operation or of public and general utility or otherwise.	
(28)		
	incidental to the promotion, formation, establishment	
(20)	and registration of the Company.	
(29)	To pay and charge to the capital account of the Company any commission or interest lawfully payable	
	Company any commission of interest fawrumy payable	
(30)	thereon under the provisions of Section 40 of the Act.	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances,	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by	
(30)	thereon under the provisions of Section 40 of the Act.  To provide for the welfare of Directors or ex-Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other	

Sr. No **Particulars** medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 181 of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise. (31) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how. (32) To sell from time to time any Articles, materials, machinery, plants, stores and other Articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products. (33) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops, premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient. (34) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by the Company and to purchase the reversion or reversions, and otherwise to acquire on free hold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold

- of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.

  (35) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal
- (36) To let, sell or otherwise dispose of subject to the provisions of Section 180 of the Act and of the other Articles any property of the Company, either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.

of the Company or in which the Company is interested.

- (37) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.
- (38) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.

## MANAGING AND WHOLE-TIME DIRECTORS

Sr. No	Particulars	
145.	a) Subject to the provisions of the Act and of these Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.  b) The Managing Director or Managing Directors or whole-time Director or whole-time Directors so appointed may also be appointed as Directors who are liable to retire by rotation, in accordance with provisions of the Act. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director shall not be deemed to constitute a break in his appointment as Managing	Powers to appoint Managing/ Wholetime Directors.
	Director or Whole-time Director.	
146.	The remuneration of a Managing Director or a Whole-time Director (subject to the provisions of the Act and of these Articles and of any contract between him and the Company) shall from time to time be fixed by the Directors, and may be, by way of fixed salary, or commission on profits of the Company, or by participation in any such profits, or by any, or all of these modes.	Remuneration of Managing or Wholetime Director.
147.	or all of these modes.  (1) Subject to control, direction and supervision of the	Powers and duties of
	Board of Directors, the day-today management of the company will be in the hands of the Managing Director or Whole-time Director appointed in accordance with regulations of these Articles of Association with powers to the Directors to distribute such day-to-day management functions among such Directors and in any manner as may be directed by the Board.  (2) The Directors may from time to time entrust to and confer upon the Managing Director or Whole-time Director for the time being save as prohibited in the Act, such of the powers exercisable under these presents by the Directors as they may think fit, and may confer such objects and purposes, and upon such terms and conditions, and with such restrictions as they think expedient; and they may subject to the provisions of the Act and these Articles confer such powers, either collaterally with or to the exclusion of, and in substitution for, all or any of the powers of the Directors in that behalf, and may from time to time revoke, withdraw, alter or vary all or any such powers.  (3) The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Wholetime Director or Wholetime Directors of the Company and may exercise all the powers referred to in these Articles.  (4) The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time	Managing Director or Whole-time Director.

Sr. No	Particulars	
	by the appointment of any attorney or attorneys for the	
	management and transaction of the affairs of the	
	Company in any specified locality in such manner as	
	they may think fit.	
	(5) Notwithstanding anything contained in these Articles,	
	the Managing Director is expressly allowed generally to	
	work for and contract with the Company and especially	
	to do the work of Managing Director and also to do any	
	work for the Company upon such terms and conditions	
	and for such remuneration (subject to the provisions of	
	the Act) as may from time to time be agreed between	
	him and the Directors of the Company.	
	Chief Executive Officer, Manager, Company Secretary or	
	Chief Financial Officer	
148.		Doord to appoint Chic
148.	a) Subject to the provisions of the Act,—	Board to appoint Chie
	i. A chief executive officer, manager, company	Executive Officer/ Manager
	secretary or chief financial officer may be appointed	Company Secretary/ Chie
	by the Board for such term, at such remuneration and	Financial Officer
	upon such conditions as it may think fit; and any	
	chief executive officer, manager, company secretary	
	or chief financial officer so appointed may be	
	removed by means of a resolution of the Board;	
	ii. A director may be appointed as chief executive	
	officer, manager, company secretary or chief	
	financial officer.	
	b) A provision of the Act or these regulations requiring or	
	authorising a thing to be done by or to a director and chief	
	executive officer, manager, company secretary or chief	
	financial officer shall not be satisfied by its being done	
	by or to the same person acting both as director and as, or	
	in place of, chief executive officer, manager, company	
	secretary or chief financial officer.  THE SEAL	
1.40		751 1 4 4 1 1
149.	(a) The Board shall provide a Common Seal, if any for the	The seal, its custody and use
	purposes of the Company, and shall have power from	
	time to time to destroy the same and substitute a new	
	Seal in lieu thereof, and the Board shall provide for the	
	safe custody of the Seal for the time being, and the Seal,	
	if any shall never be used except by the authority of the	
	Board or a Committee of the Board previously given.	
	(b) The Company shall also be at liberty to have an Official	
	Seal in accordance with of the Act, for use in any	
	territory, district or place outside India.	
	(c) Its Optional to have a common seal of the company.	
150.	The seal of the company, if any, shall not be affixed to any	Deeds how executed.
100.	instrument except by the authority of a resolution of the Board	Becas now executed.
	or of a committee of the Board authorized by it in that behalf,	
	and except in the presence of at least two directors and of the	
	± ±	
	secretary or such other person as the Board may appoint for	
	the purpose; and those two directors and the secretary or other	
	person aforesaid shall sign every instrument to which the seal	
	of the company is so affixed in their presence.	
	Dividend and Reserves	
151.	(1) Subject to the rights of persons, if any, entitled to shares	Division of profits.
	with special rights as to dividends, all dividends shall be	
	declared and paid according to the amounts paid or	
	credited as paid on the shares in respect whereof the	
	dividend is paid, but if and so long as nothing is paid	
	upon any of the shares in the Company, dividends may	

	be declared and paid according to the amounts of the shares.	
	snares.	
	(2) No amount paid or credited as paid on a share in	
	(2) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this	
	regulation as paid on the share.	
	(3) All dividends shall be apportioned and paid	
	proportionately to the amounts paid or credited as paid	
	on the shares during any portion or portions of the	
	period in respect of which the dividend is paid; but if	
	any share is issued on terms providing that it shall rank	
	for dividend as from a particular date such share shall	
150	rank for dividend accordingly.	The Course
152.	The Company in General Meeting may declare dividends, to	The company in General
	be paid to members according to their respective rights and interests in the profits and may fix the time for payment and	Meeting may declare Dividends.
	the Company shall comply with the provisions of Section 127	Dividends.
	of the Act, but no dividends shall exceed the amount	
	recommended by the Board of Directors, but the Company	
	may declare a smaller dividend in general meeting.	
153.	a) The Board may, before recommending any dividend, set	Transfer to reserves
	aside out of the profits of the company such sums as it	
	thinks fit as a reserve or reserves which shall, at the	
	discretion of the Board, be applicable for any purpose to	
	which the profits of the company may be properly applied, including provision for meeting contingencies or	
	for equalizing dividends; and pending such application,	
	may, at the like discretion, either be employed in the	
	business of the company or be invested in such	
	investments (other than shares of the company) as the	
	Board may, from time to time, thinks fit.	
	b) The Board may also carry forward any profits which it	
	may consider necessary not to divide, without setting	
454	them aside as a reserve.	
154.	Subject to the provisions of Section 123, the Board may from	Interim Dividend.
	time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.	
155.	The Directors may retain any dividends on which the	Debts may be deducted.
133.	Company has a lien and may apply the same in or towards the	Debts may be deducted.
	satisfaction of the debts, liabilities or engagements in respect	
	of which the lien exists.	
156.	No amount paid or credited as paid on a share in advance of	Capital paid up in advance
	calls shall be treated for the purposes of this articles as paid	not to earn dividend.
	on the share.	
157.	All dividends shall be apportioned and paid proportionately to	Dividends in proportion to
	the amounts paid or credited as paid on the shares during any	amount paid-up.
	portion or portions of the period in respect of which the	
	dividend is paid but if any share is issued on terms providing	
	that it shall rank for dividends as from a particular date such share shall rank for dividend accordingly.	
158.	The Board of Directors may retain the dividend payable upon	Retention of dividends until
130.	shares in respect of which any person under Articles has	completion of transfer under
	become entitled to be a member, or any person under that	Articles.
	Article is entitled to transfer, until such person becomes a	
	member, in respect of such shares or shall duly transfer the	
	same.	
159.	No member shall be entitled to receive payment of any interest	No Member to receive
	or dividend or bonus in respect of his share or shares, whilst	dividend whilst indebted to
	any money may be due or owing from him to the Company in	the company and the
	respect of such share or shares (or otherwise however, either	

Sr. No	Particulars	
	alone or jointly with any other person or persons) and the	Company's right of
	Board of Directors may deduct from the interest or dividend	reimbursement thereof.
	payable to any member all such sums of money so due from	
160.	him to the Company.  A transfer of shares does not pass the right to any dividend	Effect of transfer of shares.
100.	declared thereon before the registration of the transfer.	Effect of transfer of shares.
161.	Any one of several persons who are registered as joint holders	Dividend to joint holders.
	of any share may give effectual receipts for all dividends or	J
	bonus and payments on account of dividends in respect of	
-	such share.	
162.	a) Any dividend, interest or other monies payable in cash in	Dividends how remitted.
	respect of shares may be paid by cheque or warrant sent	
	through the post directed to the registered address of the holder or, in the case of joint holders, to the registered	
	address of that one of the joint holders who is first named	
	on the register of members, or to such person and to such	
	address as the holder or joint holders may in writing	
	direct.	
	b) Every such cheque or warrant shall be made payable to	
	the order of the person to whom it is sent.	
163.	Notice of any dividend that may have been declared shall be	Notice of dividend.
	given to the persons entitled to share therein in the manner	
164.	mentioned in the Act.  Where the Company has declared a dividend which has not	No interest on Dividends.
104.	been paid or the dividend warrant in respect thereof has not	No interest on Dividends.
	been posted within 30 days from the date of declaration to any	
	shareholder entitled to the payment of the dividend the	
	Company shall within such period as prescribed under	
	applicable law, open a special account in that behalf in any	
	scheduled bank called "Unpaid dividend Account" and	
	transfer to the said account, the total amount of dividend	
	which remains unpaid or in relation to which no dividend	
	warrant has been posted. Any money transferred to the unpaid	
	dividend account of the Company which remains unpaid or unclaimed for a period of seven years from the date of such	
	transfer, shall be transferred by the Company to the fund	
	known as the Investor Education and Protection Fund	
	established under Section 125 of the Act. A claim to any	
	money so transferred to the Investor Education and Protection	
	Fund may be preferred to the Central Government by the	
	shareholders to whom the money is due. No unclaimed	
	dividend shall be forfeited before the claim becomes barred	
	by law and no unpaid dividend shall bear interest as against the Company.	
	CAPITALIZATION	
165.	(1) The Company in General Meeting may, upon the	Capitalization.
	recommendation of the Board, resolve:	
	(a) that it is desirable to capitalize any part of the amount	
	for the time being standing to the credit of any of the	
	Company's reserve accounts, or to the credit of the	
	Profit and Loss account, or otherwise available for	
	distribution; and  (b) that such sum be accordingly set free for distribution in	
	(b) that such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the members	
	who would have been entitled thereto, if distributed by	
	way of dividend and in the same proportions.	
	(2) The sums aforesaid shall not be paid in cash but shall be	
	applied subject to the provisions contained in clause (3)	
	either in or towards:	

: No		Particulars	
	(i)	paying up any amounts for the time being unpaid on any	
		shares held by such members respectively;	
	(ii)	paying up in full, unissued shares of the Company to be	
		allotted and distributed, credited as fully paid up, to and	
		amongst such members in the proportions aforesaid; or	
	(iii)	partly in the way specified in sub-clause (i) and partly	
		in that specified in sub-clause (ii).	
	(3)	A Securities Premium Account and Capital Redemption	
		Reserve Account may, for the purposes of this	
		regulation, only be applied in the paying up of unissued	
		shares to be issued to members of the Company and	
		fully paid bonus shares.	
	(4)	The Board shall give effect to the resolution passed by	
		the Company in pursuance of this regulation.	
166.	(1)	Whenever such a resolution as aforesaid shall have been	Fractional Certificates.
		passed, the Board shall —	
	(a)	make all appropriations and applications of the	
	. ,	undivided profits resolved to be capitalized thereby and	
		all allotments and issues of fully paid shares, if any, and	
		,	
	(b)	generally to do all acts and things required to give effect	
	(-)	thereto.	
	(2)	The Board shall have full power -	
	(a)	to make such provision, by the issue of fractional	
	(4)	certificates or by payment in cash or otherwise as it	
		thinks fit, in case of shares becoming distributable in	
		fractions; and also	
	(b)	to authorise any person to enter, on behalf of all the	
	(0)	members entitled thereto, into an agreement with the	
		Company providing for the allotment to them	
		respectively, credited as fully paid up, of any further	
		shares to which they may be entitled upon such	
		capitalization, or (as the case may require) for the	
		payment by the Company on their behalf, by the	
		application thereto of their respective proportions, of	
		the profits resolved to be capitalized, of the amounts or	
		any part of the amounts remaining unpaid on their	
	(2)	existing shares.	
	(3)	Any agreement made under such authority shall be	
		effective and binding on all such members.	
	(4)	That for the purpose of giving effect to any resolution,	
		under the preceding paragraph of this Article, the	
		Directors may give such directions as may be necessary	
		and settle any questions or difficulties that may arise in	
		regard to any issue including distribution of new equity	
		shares and fractional certificates as they think fit.	
167.	(1)	The books containing the minutes of the proceedings of	Inspection of Minutes Books
		any General Meetings of the Company shall be open to	of General Meetings.
		inspection of members without charge on such days and	_
		during such business hours as may consistently with the	
		provisions of Section 119 of the Act be determined by	
		the Company in General Meeting and the members will	
		also be entitled to be furnished with copies thereof on	
		payment of regulated charges.	
	(2)	Any member of the Company shall be entitled to be	
	(2)	furnished within seven days after he has made a request	
		in that behalf to the Company with a copy of any	
		minutes referred to in sub-clause (1) hereof on payment	
		of ten rupees per page or any part thereof.	

Sr. No	Particulars	
168.	<ul> <li>a) Register of Contracts and arrangements in which directors are interested pursuant to Section 189(3) Registered maintained under MBP-4 shall be kept at the registered office of the company and it shall be open for inspection at such office during business hours and extracts may be taken therefrom, and copies thereof as may be required by any member of the company shall be furnished by the company to such extent, in such manner, and on payment of such fees as may be prescribed.</li> <li>The company shall provide extracts from such register to a member of the company on his request, within seven days from the date on which such request is made upon the payment of ten rupees per page.</li> </ul>	Inspection of Statutory Registers.
169.	a) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.	Inspection of Accounts
	b) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorised by the Board or by the company in general meeting.  FOREIGN REGISTER	
170.	The Company may exercise the powers conferred on it by the provisions of the Act with regard to the keeping of Foreign Register of its Members or Debenture holders, and the Board may, subject to the provisions of the Act, make and vary such regulations as it may think fit in regard to the keeping of any such Registers.	Foreign Register.
	ACCOUNTS AND AUDIT	
171.	The Company shall keep proper books of accounts as required by the Act in particular under Section 128 thereof.	Books of accounts to be kept
172.	The books of accounts and books and papers of the Company or any of them shall be open to the inspection of directors in accordance with the applicable provisions of the Act and the rules made thereunder.	Inspection by Directors
173.	The Board of Directors or any committee thereof, shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations the accounts and books and documents and registers of the Company or any of them shall be open to the inspection of the members, and no member (not being a Director) shall have any right of inspecting any account or books or documents or registers of the Company except as conferred by statute or authorised by the Directors or by the resolution of the Company in General Meeting.	Inspection by Members
174.	Subject to Section 129 of the Act at every Annual General Meeting of the Company the Directors shall lay before the Company a Financial Statements for each financial year. The Financial Statements shall be signed in accordance with the provisions of Section 134 of the said Act. Every account when audited and approved by a General Meeting shall be conclusive.	Statement of accounts to be furnished to general meeting
175.	Every financial statement that is required to be laid before the members of the Company shall be audited by one or more auditors to be appointed as hereinafter mentioned. The	Accounts to be audited and appointment of auditors

Sr. No	Particulars	
	appointment, powers, rights, remuneration and duties of the	
	auditors shall be regulated by Sections 139 to 148 of the Act.	
	DOCUMENTS AND SERVICE OF DOCUMENTS	
176.	(i) A document (which expression for this purpose shall be	Service of documents how
	deemed to include) shall include any summons, notice,	effected
	requisition, process, order, judgement or any other document	
	in relation to or in the winding up/liquidation of the Company,	
	may be served or sent by the Company on or to any member	
	in the manner prescribed by the Act.	G
	(ii) A document may be served by the Company on the	Service on person acquiring
	persons entitled to a share in consequence of the death or	shares on death or
	insolvency of a member by sending a letter (through any means permitted under the Act) addressed to them by name or	insolvency of member
	by the title of representatives of the deceased or assignee of	
	the insolvent or by any like description at the address or e-	
	mail (if any) supplied for the purpose by the persons claiming	
	to be so entitled and until such address has been so supplied	
	by serving the document in any manner in which the same	
	might have been served if the death or insolvency had not	
	occurred.	
177.	(i) Any document or notice required to be given by the	Advertisement of
	Company to the Members or any other persons and not	Documents/ Notices
	expressly provided for by the Articles or by the Act shall be	
	sufficiently given by advertisement.	
	(ii) Any notice required to be, or, which may be given by	
	advertisement shall be advertised once in one or more	
	newspapers circulating in the District in which the Registered	
	Office of the Company is situated and shall be deemed to have	
	been served on the day on which the advertisement first	
	appears.	
178.	Every person, who by operation of law, transfer, or other	Persons becoming entitled to
	means whatsoever, shall become entitled to any share shall be	shares bound by document
	bound by every document in respect of such share which	served to previous persons
	previously to his name and address being entered on the	
	Register, shall be duly served on or sent to the person from whom he derives his title to such share.	
179.	Any notice to be served or given by the Company shall be	Notice to be signed
1/9.	signed by the Managing Director or Whole Time Director or	Notice to be signed
	Secretary or such officer as the Board may appoint. The	
	signature on any notice to be served or given by the Company	
	may be written or printed or lithographed or be affixed by any	
	other electronic or mechanical means.	
180.	All notices or documents may be served on the Company or	Notice on Company
••	an Officer thereof, by sending it to the Company or the Officer	
	at the registered office of the Company by registered post or	
	by speed post or by courier service with proof of delivery, or	
	by any electronic mode or such other mode as may be	
	permitted under the Act.	
	AUTHENTICATION OF DOCUMENTS	
181.	Any document or notice to be served or given by the Company	Signing of documents &
	be signed by a Director or such person duly authorised by the	notices to be served or given.
	Board for such purpose and the signature may be written or	
	printed or lithographed.	
182.	Save as otherwise expressly provided in the Act, a document	<b>Authentication of documents</b>
	or proceeding requiring authentication by the company may	and proceedings.
	be signed by a Director, the Manager, or Secretary or other	
	Authorised Officer of the Company and need not be under the	
	Common Seal of the Company.	
	WINDING UP	

r. No	Particulars	
183.	Subject to the provisions of Chapter XX of the Act and rules	
	made thereunder—	
	(i) If the company shall be wound up, the liquidator may, with	
	the sanction of a special resolution of the company and any	
	other sanction required by the Act, divide amongst the	
	members, in specie or kind, the whole or any part of the assets	
	of the company, whether they shall consist of property of the	
	same kind or not.	
	(ii) For the purpose aforesaid, the liquidator may set such	
	value as he deems fair upon any property to be divided as	
	aforesaid and may determine how such division shall be	
	carried out as between the members or different classes of	
	members.	
	(iii) The liquidator may, with the like sanction, vest the whole	
	or any part of such assets in trustees upon such trusts for the	
	benefit of the contributories if he considers necessary, but so	
	that no member shall be compelled to accept any shares or	
	other securities whereon there is any liability.	
	INDEMNITY	
184.	Subject to provisions of the Act, every Director, or Officer or	Directors' and others righ
	Servant of the Company or any person (whether an Officer of	to indemnity.
	the Company or not) employed by the Company as Auditor,	·
	shall be indemnified by the Company against and it shall be	
	the duty of the Directors to pay, out of the funds of the	
	Company, all costs, charges, losses and damages which any	
	such person may incur or become liable to, by reason of any	
	contract entered into or act or thing done, concurred in or	
	omitted to be done by him in any way in or about the execution	
	or discharge of his duties or supposed duties (except such if	
	any as he shall incur or sustain through or by his own wrongful	
	act neglect or default) including expenses, and in particular	
	and so as not to limit the generality of the foregoing	
	provisions, against all liabilities incurred by him as such	
	Director, Officer or Auditor or other officer of the Company	
	in defending any proceedings whether civil or criminal in	
	which judgment is given in his favor, or in which he is	
	acquitted or in connection with any application under Section	
	463 of the Act on which relief is granted to him by the Court.	
185.	Subject to the provisions of the Act, no Director, Managing	Not responsible for acts of
105.	Director or other officer of the Company shall be liable for the	others
	acts, receipts, neglects or defaults of any other Directors or	omers
	Officer, or for joining in any receipt or other act for	
	conformity, or for any loss or expense happening to the	
	Company through insufficiency or deficiency of title to any	
	property acquired by order of the Directors for or on behalf of	
	the Company or for the insufficiency or deficiency of any	
	security in or upon which any of the moneys of the Company	
	shall be invested, or for any loss or damage arising from the	
	bankruptcy, insolvency or tortuous act of any person,	
	company or corporation, with whom any moneys, securities	
	or effects shall be entrusted or deposited, or for any loss	
	occasioned by any error of judgment or oversight on his part,	
	or for any other loss or damage or misfortune whatever which	
	shall happen in the execution of the duties of his office or in	
	relation thereto, unless the same happens through his own	
	dishonesty.	
	SECRECY	
186.	(a) Every Director, Manager, Auditor, Treasurer, Trustee,	Secrecy
	Member of a Committee, Officer, Servant, Agent,	

Sr. No		Particulars	
		Accountant or other person employed in the business of	
		the company shall, if so required by the Directors,	
		before entering upon his duties, sign a declaration	
		pleading himself to observe strict secrecy respecting all	
		transactions and affairs of the Company with the	
		customers and the state of the accounts with individuals	
		and in matters relating thereto, and shall by such	
		declaration pledge himself not to reveal any of the	
		matter which may come to his knowledge in the	
		discharge of his duties except when required so to do by	
		the Directors or by any meeting or by a Court of Law	
		and except so far as may be necessary in order to comply	
		with any of the provisions in these presents contained.	
	(b)	No member or other person (other than a Director) shall	Access to property
		be entitled to enter the property of the Company or to	information etc.
		inspect or examine the Company's premises or	
		properties or the books of accounts of the Company	
		without the permission of the Board of Directors of the	
		Company for the time being or to require discovery of	
		or any information in respect of any detail of the	
		Company's trading or any matter which is or may be in	
		the nature of trade secret, mystery of trade or secret	
		process or of any matter whatsoever which may relate	
		to the conduct of the business of the Company and	
		which in the opinion of the Board it will be inexpedient	
		in the interest of the Company to disclose or to	
		communicate.	
107	(-)	GENERAL POWER	Distance J
187.	(a)	At any point of time from the date of adoption of these	Rights and privileges.
		Articles, if the Articles are or become contrary to the	
		provisions of the Act, or any other applicable laws	
		("Applicable Laws"), the provisions of such Applicable	
		Laws shall prevail over the Articles to such extent and	
		the Company shall discharge all of its obligations as	
		prescribed under the Applicable Laws, from time to time.	
	(h)	At any point of time from the date of adoption of these	CEDI Listing Deculotions
	(0)	• 1	SEBI Listing Regulations.
		Articles, if the Articles are or become contrary to the	
		provisions of the Act, or any other applicable laws ("Applicable Laws"), the provisions of such Applicable	
		Laws shall prevail over the Articles to such extent and	
		the Company shall discharge all of its obligations as	
		prescribed under the Applicable Laws, from time to	
		time. Upon listing of the Equity Shares on a recognized	
		stock exchange, if the Articles are or become contrary	
		to the provisions of the Securities and Exchange Board	
		of India (Listing Obligations and Disclosure	
		Requirements) Regulations, 2015 ("SEBI Listing	
		Regulations"), as amended, the provisions of the SEBI	
		Listing Regulations shall prevail over the Articles to	
		such extent and the Company shall discharge all of its	
		obligations as prescribed under the SEBI Listing	
		Regulations.	
		regulations.	

#### SECTION IX - OTHER INFORMATION

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts which have been entered or are to be entered into by our Company (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than three (03) years before the date of this Draft Red Herring Prospectus) which are or may be deemed material will be attached to the copy of this Draft Red Herring Prospectus which will be delivered to the RoC for registration. Copies of these contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered Office between 10 a.m. and 5 p.m. on all Working Days and on the website of our Company at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a> from the date of the Red Herring Prospectus until the Bid/Offer Closing Date.

Any of the contracts or documents mentioned in this Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Shareholders, subject to compliance of the provisions contained in the Companies Act and other applicable law.

### I. Material Contracts for the Offer

- i. Offer Agreement dated February 9, 2024 entered into between our Company, the Selling Shareholders and the BRLM
- ii. Registrar Agreement dated February 6, 2024 entered into between our Company, the Selling Shareholders and the Registrar to the Offer
- iii. Escrow and Sponsor Bank Agreement dated [●] amongst our Company, the Selling Shareholders, the BRLM, Escrow Collection Banks, Sponsor Bank, Refund Bank and the Registrar to the Offer
- iv. Share Escrow Agreement dated [●] entered into between our Company, the Selling Shareholders and the Share Escrow Agent
- v. Syndicate Agreement dated [•] entered into amongst our Company, the Selling Shareholders, the BRLM and the Syndicate Members
- vi. Underwriting Agreement dated [●] entered into amongst our Company, the Selling Shareholders and the Underwriters
- vii. Monitoring Agency Agreement dated [●] entered into between our Company and the Monitoring Agency

## **II.** Material Documents

- i. Certified copy of the updated Memorandum of Association and Articles of Association of our Company
- ii. Certificate of incorporation dated July 10, 2003 issued by the Registrar of Companies, Kerala
- iii. Fresh certificate of incorporation dated January 26, 2024 consequent upon conversion from private limited company to public limited company issued by the Registrar of Companies, Ernakulam
- iv. Resolution of the Board dated January 31, 2024 approving the Offer
- v. Shareholders' special resolution dated January 31, 2024 approving the Offer
- vi. Resolution of the Board dated February 16, 2024 taking on record and approving this DRHP
- vii. Resolution of the IPO Committee dated February 16, 2024, taking on record and approving this Draft Red Herring Prospectus
- viii. Copies of the annual reports of our Company for the Fiscals 2023, 2022, 2021, 2020 and 2019

- ix. The examination report dated January 31, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company, on the Restated Ind AS Summary Financial Information, included in this Draft Red Herring Prospectus
- x. Statement of Special Tax Benefits dated February 15, 2024 from Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company, included in this Draft Red Herring Prospectus
- xi. Consent of the Promoters, the Selling Shareholders, Directors, the BRLM, Syndicate Members, Legal Counsel, Registrar to the Offer, Underwriters, Bankers to our Company, Bankers to the Offer, Company Secretary and Compliance Officer and Chief Financial Officer as referred to in their specific capacities
- xii. Our Company has received written consent dated February 15, 2024 from the Statutory Auditor of our Company, namely, Krishnan Retna & Associates, Chartered Accountants, to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Red Herring Prospectus, and as an 'expert' as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our Statutory Auditor, and in respect of (i) their examination report dated January 31, 2024 on the Restated Ind AS Summary Financial Information; and (ii) their report dated February 15, 2024 on the statement of possible special tax benefits in this Draft Red Herring Prospectus and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus
- our Company has received written consent dated February 13, 2024 from the erstwhile Statutory Auditor of our Company, namely, M/s. P.T. Joseph & Co., Chartered Accountants, to include their name as required under Section 26(1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Red Herring Prospectus, and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our erstwhile Statutory Auditor, and in respect of (i) their examination report dated June 1, 2023, September 2, 2022 and November 2, 2021 on the Audited Standalone Financial Statements for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021; and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus
  - xiv. Consent letter dated January 30, 2024 from Sam Surendran, chartered engineer to include his name as an 'expert' as defined under Section 2(38) and other applicable provisions of the Companies Act, 2013 in respect of the certificate dated January 30, 2024 on installed capacity, actual production and capacity utilisation at our TTL Facility and TRPL Facility, and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus
  - xv. Company has received written consent dated February 9, 2024 from Muhammed Faez T A, Practicing Company Secretary to include his name as an 'expert' as defined under Section 2(38) and other applicable provisions of the Companies Act, 2013 in respect of his search report dated January 22, 2024
  - xvi. Industry report titled "*The tyre and treads industry in India*" dated January 2024 included in the relevant sections of the Draft Red Herring Prospectus and also available on the website of our Company at <a href="https://www.tolinstyres.com">www.tolinstyres.com</a>
  - xvii. Consent from CRISIL Market Intelligence & Analytics, a division of CRISIL Limited dated January 19, 2024 issued for inclusion of their name and to reproduce the industry report titled "*The tyre and treads industry in India*" dated January 2024 in the Draft Red Herring Prospectus
  - xviii. Tripartite Agreement dated November 10, 2023 entered into between our Company, NSDL and the Registrar to the Offer
  - xix. Tripartite Agreement dated November 17, 2023 entered into between our Company, CDSL and the Registrar to the Offer
  - xx. Due Diligence Certificate dated February 16, 2024 addressed to SEBI from the BRLM
  - xxi. In principle listing approvals dated [●] and [●] issued by National Stock Exchange of India Limited and BSE Limited, respectively.

- xxii. SEBI final observation letter bearing reference number [●] dated [●]
- xxiii. Resolution of the Board dated February 9, 2024 approving the projections and key assumptions for working capital requirements of the Company for the Fiscals 2024, 2025 and 2026 in relation to the 'Objects of the Offer'
- xxiv. Resolution passed by the board of directors of TRPL on February 9, 2024 approving the projections and key assumptions for working capital requirements of wholly owned Indian subsidiary, TRPL, for the Fiscals 2024, 2025 and 2026 in relation to the 'Objects of the Offer'
- xxv. Certificate dated February 15, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company on the projections and key assumptions for working capital requirements of the Company for the Fiscals 2024, 2025 and 2026 in relation to the 'Objects of the Offer'
- xxvi. Certificate dated February 15, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company on the projections and key assumptions for working capital requirements of our wholly owned Indian subsidiary, TRPL, for the Fiscals 2024, 2025 and 2026 in relation to the 'Objects of the Offer'
- xxvii. Certificate dated February 15, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company certifying in relation to the 'Objects of the Offer', the details of the borrowings availed and repayment/ prepayment of the same by the Company
- xxviii. Certificate dated February 15, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company certifying in relation to the 'Objects of the Offer', the details of the borrowings availed and repayment/ prepayment of the same by our wholly owned Indian subsidiary, TRPL
- xxix. Resolution dated January 30, 2024 passed by the Audit Committee for approving the Key Performance Indicators disclosed in this Draft Red Herring Prospectus.
- xxx. Certificate dated February 15, 2024 issued by Krishnan Retna & Associates, Chartered Accountants, the Statutory Auditor of our Company certifying the Key Performance Indicators disclosed in this Draft Red Herring Prospectus

Any of the contracts or documents mentioned in this Draft Red Herring Prospectus may be amended or modified at any time if so, required in the interest of our Company or if required by the other parties, without reference to the shareholder's subject to compliance of the provisions contained in the Companies Act, 2013 and other relevant statutes.

I, Dr. Kalamparambil Varkey Tolin, as the Chairman and Managing Director, under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE MANAGING DIRECTOR OF OUR COMPANY

Kalamparambil Varkey Tolin Managing Director

I, Sankarakrishnan Ramalingam, as the Whole-time Director, under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE WHOLE-TIME DIRECTOR OF OUR COMPANY

Sankarakrishnan Ramalingam, Whole-time Director

I, Jerin Tolin, as the Non-Executive & Non-Independent Director, under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE NON-EXECUTIVE & NON-INDEPENDENT DIRECTOR OF OUR COMPANY

\_\_\_\_

Jerin Tolin Non-Executive & Non-Independent Director

I, Joseph P M as the Independent Director, under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY

Joseph P M Independent Director

I, Sankar Parameswara Panicker, as the Independent Director, undersigned, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY

Sankar Parameswara Panicker Independent Director

Place: Ernakulam

Date: February 16, 2024

I, Cris Anna Sojan, as the Independent Director, under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY

Cris Anna Sojan Independent Director

**Place:** Ernakulam

Date: February 16, 2024

I, Ravi Sharma, as the Chief Financial Officer, under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, the Securities Contracts (Regulation) Act, 1956 as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE CHIEF FINANCIAL OFFICER OF OUR COMPANY

Ravi Sharma Chief Financial Officer

## DECLARATION BY PROMOTER SELLING SHAREHOLDER

I, Dr. Kalamparambil Varkey Tolin, hereby confirm that all statements, disclosures and undertakings specifically made by me in this Draft Red Herring Prospectus in relation to me, as a Promoter Selling Shareholder and my portion of the Offered Shares, is true and correct. I, assume no responsibility as a Promoter Selling Shareholder, for any other statements, disclosures and undertakings, including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder(s) or any other person(s) in this Draft Red Herring Prospectus.

## SIGNED BY PROMOTER SELLING SHAREHOLDER OF OUR COMPANY

Dr. Kalamparambil Varkey Tolin Promoter Selling Shareholder

### DECLARATION BY PROMOTER SELLING SHAREHOLDER

I, Jerin Tolin, hereby confirm that all statements, disclosures and undertakings specifically made by me in this Draft Red Herring Prospectus in relation to me, as a Promoter Selling Shareholder and our portion of the Offered Shares, are true and correct. I, assume no responsibility as a Promoter Selling Shareholder, for any other statements, disclosures and undertakings, including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder(s) or any other person(s) in this Draft Red Herring Prospectus.

## SIGNED BY PROMOTER SELLING SHAREHOLDER OF OUR COMPANY

Jerin Tolin Promoter Selling Shareholder