

Date: September 24, 2018

The General Manager Dept. of Corporate Services <b>BSE Limited</b> PJ Towers, Mumbai Samachar Marg, Mumbai - 400 001	MSM – Trade Department <b>M/s. National Stock Exchange of India Limited</b> Exchange Plaza Bandra Kurla Complex Bandra (E) Mumbai-400051
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Dear Sir,

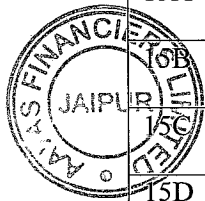
**Sub: Public Issue of up to [●] Equity Shares of face value of ₹ 10 each of Aavas Financiers Limited (“Company” or “Issuer”) for cash at a price of ₹ [●] per Equity Share (including share premium of ₹ [●] per equity share) (“Offer Price”) aggregating up to ₹ [●] million (“Offer”) comprising a fresh issue of up to [●] equity shares by our company aggregating up to ₹ 4,000 million (“Fresh Issue”) and an offer for sale of up to 16,249,359 equity shares by the Selling Shareholders aggregating up to ₹ [●] million (“Offer for Sale”)**

The IPO Committee of the Company and Selling Shareholders at their respective meetings held on Monday, September 24, 2018 in consultation with ICICI Securities Limited, Citigroup Global Markets India Private Limited, Edelweiss Financial Services Limited, Spark Capital Advisors (India) Private Limited as the Global Co-ordinator and Book Running Lead Managers (“GCBRLMs”) and HDFC Bank Limited as the Book Running Lead Manager (“BRLM”, together with the GCBRLMs, the “Lead Managers”) to the offer, has finalized allocation of 63,36,439 Equity Shares, to Anchor Investors at Anchor Investor allocation price of ₹ 821/-per Equity Share (including share premium of ₹ 811/- per Equity Share) aggregating to ₹ 5,202.22 million in the following manner:

Sr. No.	Name of Anchor Investor	No. of Equity shares allotted	Amount of shares (₹)	% of Total
1	AU SMALL FINANCE BANK LIMITED	6,36,163	52,22,89,823.00	10.04%
2	ABU DHABI INVESTMENT AUTHORITY – BEHAVE	3,41,046	27,99,98,766.00	5.38%
3	NOMURA FUNDS IRELAND PUBLIC LIMITED COMPANY- NOMURA FUNDS IRELAND - INDIA EQUITY FUND	3,41,046	27,99,98,766.00	5.38%
4A	RELIANCE CAPITAL TRUSTEE CO LTD.A/C RELIANCE -VALUE FUND	1,94,868	15,99,86,628.00	3.08%
4B	RELIANCE CAPITAL TRUSTEE CO LTD.A/C RELIANCE BALANCED ADVANTAGE FUND	1,46,178	12,00,12,138.00	2.31%
5A	SBI SMALL CAP FUND	1,21,806	10,00,02,726.00	1.92%
5B	SBI RESURGENT INDIA OPPORTUNITIES SCHEME	36,540	2,99,99,340.00	0.58%
5C	SBI BANKING & FINANCIAL SERVICES FUND	85,266	7,00,03,386.00	1.35%
	SBI DEBT HYBRID FUND	97,434	7,99,93,314.00	1.54%



6A	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE SMALL CAP FUND	1,21,806	10,00,02,726.00	1.92%
6B	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE BANKING AND FINANCE A/C ADITYA BIRLA SUN LIFE RESURGENT INDIA FUND SERVICES FUND	85,266	7,00,03,386.00	1.35%
6C	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE RESURGENT INDIA FUND - SERIES 3	24,354	1,99,94,634.00	0.38%
6D	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE RESURGENT INDIA FUND - SERIES 4	36,540	2,99,99,340.00	0.58%
6E	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE RESURGENT INDIA FUND - SERIES 5	36,540	2,99,99,340.00	0.58%
7A	DSP BLACKROCK TAX SAVER FUND	2,38,410	19,57,34,610.00	3.76%
7B	DSP BLACKROCK INDIA T.I.G.E.R. FUND	66,096	5,42,64,816.00	1.04%
8	KOTAK FUNDS - INDIA MIDCAP FUND	3,04,506	24,99,99,426.00	4.81%
9A	KOTAK SMALL CAP FUND	1,46,160	11,99,97,360.00	2.31%
9B	KOTAK INDIA EQ CONTRA FUND	42,822	3,51,56,862.00	0.68%
9C	KOTAK TAX SAVER SCHEME	57,474	4,71,86,154.00	0.91%
9D	KOTAK INDIA GROWTH FUND SERIES 4	30,294	2,48,71,374.00	0.48%
9E	KOTAK INDIA GROWTH FUND SERIES 5	27,756	2,27,87,676.00	0.44%
10	WASATCH EMERGING INDIA FUND	2,44,494	20,07,29,574.00	3.86%
11	HSBC GLOBAL INVESTMENT FUNDS - INDIAN EQUITY	2,19,240	17,99,96,040.00	3.46%
12	STEINBERG INDIA EMERGING OPPORTUNITIES FUND L	1,82,700	14,99,96,700.00	2.88%
13A	ICICI PRUDENTIAL MIDCAP FUND	24,354	1,99,94,634.00	0.38%
13B	ICICI PRUDENTIAL EQUITY SAVINGS FUND	24,372	2,00,09,412.00	0.38%
13C	ICICI PRUDENTIAL BANKING AND FINANCIAL SERVICE	97,434	7,99,93,314.00	1.54%
13D	ICICI PRUDENTIAL REGULAR SAVINGS FUND	24,354	1,99,94,634.00	0.38%
14A	IDFC DYNAMIC EQUITY FUND	66,996	5,50,03,716.00	1.06%
14B	IDFC EQUITY OPPORTUNITY SERIES 6	54,828	4,50,13,788.00	0.87%
14C	IDFC LARGE CAP FUND	48,708	3,99,89,268.00	0.77%
15A	SUNDARAM MUTUAL FUND A/C SUNDARAM EMERGING SM	51,750	4,24,86,750.00	0.82%
15B	SUNDARAM MUTUAL FUND A/C SUNDARAM EMERGING SM	44,910	3,68,71,110.00	0.71%
15C	SUNDARAM MUTUAL FUND A/C SUNDARAM EMERGING SM	31,860	2,61,57,060.00	0.50%
15D	SUNDARAM MUTUAL FUND A/C SUNDARAM	11,952	98,12,592.00	0.19%



**AAVAS FINANCIERS LIMITED**

(Formerly known as "Au HOUSING FINANCE LIMITED")

An ISO 9001:2015 Certified Company

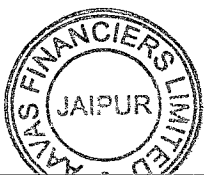
CIN NO.: U65922RJ2011PLC034297

Regd. & Corp. Office: 201-202, 2nd Floor, Southend Square,

Mansarovar Industrial Area, Jaipur - 302020 | Tel: +91 141 661 8888

E-Mail: info@aavas.in, Website: www.aavas.in

	EMERGING SM			
15E	SUNDARAM MUTUAL FUND A/C SUNDARAM EMERGING SM	5,688	46,69,848.00	0.09%
16	BAJAJ ALLIANZ LIFE INSURANCE COMPANY LTD.	1,46,160	11,99,97,360.00	2.31%
17	SBI LIFE INSURANCE CO. LTD	1,46,160	11,99,97,360.00	2.31%
18	MORGAN STANLEY INDIA INVESTMENT FUND, INC.	1,37,466	11,28,59,586.00	2.17%
19	MORGAN STANLEY INVESTMENT FUNDS INDIAN EQUITY	1,30,482	10,71,25,722.00	2.06%
20	PI OPPORTUNITIES FUND I	1,21,806	10,00,02,726.00	1.92%
21	TIMF HOLDINGS	60,912	5,00,08,752.00	0.96%
22	ADITYA BIRLA SUN LIFE INSURANCE COMPANY LIMIT	85,248	6,99,88,608.00	1.35%
23	IIFL FOCUSED EQUITY FUND	60,912	5,00,08,752.00	0.96%
24	AMUNDI FUNDS SBI FM EQUITY INDIA	85,248	6,99,88,608.00	1.35%
25	HSBC INDIAN EQUITY MOTHER FUND	1,21,806	10,00,02,726.00	1.92%
26	VIC ENTERPRISES PRIVATE LIMITED	60,912	5,00,08,752.00	0.96%
27	AL MEHWAR COMMERCIAL INVESTMENTS LLC - (WANDA	96,552	7,92,69,192.00	1.52%
28	KUWAIT INVESTMENT AUTHORITY FUND 224	85,248	6,99,88,608.00	1.35%
29A	EDELWEISS TRUSTEESHIP CO LTD AC-EDELWEISS MF	59,675	4,89,93,175.00	0.94%
29B	EDELWEISS TRUSTEESHIP CO LTD AC-EDELWEISS MF	10,960	89,98,160.00	0.17%
29C	EDELWEISS TRUSTEESHIP CO LTD AC-EDELWEISS MF	14,613	1,19,97,273.00	0.23%
30	KOTAK MAHINDRA LIFE INSURANCE COMPANY LTD.	85,248	6,99,88,608.00	1.35%
31A	MAX LIFE INSURANCE COMPANY LIMITED A/C - ULIF	42,624	3,49,94,304.00	0.67%
31B	MAX LIFE INSURANCE COMPANY LIMITED A/C - ULIF	21,312	1,74,97,152.00	0.34%
31C	MAX LIFE INSURANCE COMPANY LIMITED A/C - ULIF	21,312	1,74,97,152.00	0.34%
32	BUENA VISTA ASIAN OPPORTUNITIES MASTER FUND L	60,912	5,00,08,752.00	0.96%
33	BNP PARIBAS ARBITRAGE	2,67,948	21,99,85,308.00	4.23%
34	NOMURA SINGAPORE LIMITED	60,912	5,00,08,752.00	0.96%
	<b>Total</b>	<b>63,36,439</b>	<b>5,20,22,16,419.00</b>	<b>100.00%</b>



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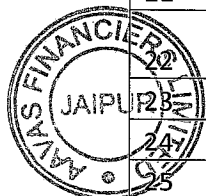
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10 Mutual Funds have applied through a total of 34 schemes, scheme-wise details provided in table below:

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As per the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2009, as amended, in case the Offer Price discovered through book building process is higher than the Anchor Investor allocation price, Anchor investors will be required to pay the difference by the pay-in as specified in the revised CAN.

Please note that capitalized terms used and not defined herein shall have the respective meaning ascribed to them in the Red Herring Prospectus dated September 12, 2018 as supplemented by the "Corrigendum – Notice to Investors" dated September 12, 2018 and published on September 12, 2018 in all editions (collectively, referred to as the "RHP").

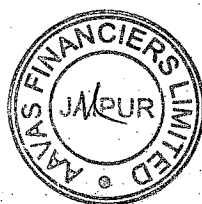
We request you to make the above information public by disclosing the same on your website.

Thanking You,

For Aavas Financiers Limited

Authorised Signatory

Name: Sharad Pathak



Designation: Company Secretary & Compliance Officer

cc:

**Securities and Exchange Board of India**  
Corporation Finance Department,  
Division of Issues and Listing,  
Plot No. C4 A, G Block  
Bandra Kurla Complex, Bandra (East)  
Mumbai 400 051, India

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