



insecticides
(INDIA) LIMITED

Ref: IIL/SE/2024/1111/03
Dated: November 11, 2024

The Manager

Listing Compliance Department BSE Limited (Through BSE Listing Centre) Scrip Code: 532851	Listing Compliance Department National Stock Exchange of India Limited (Through NEAPS) Symbol: INSECTICID
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Dear Sir/Madam,

Sub: Investor Presentation for Q2&H1 of FY 2025

Please find enclosed the Q2&H1 of FY2025 Investor presentation on the Second quarter and half year ended September 30, 2024.

The same will also be available on the website of the Company at <https://www.insecticidesindia.com/investors-desk/>.

This is for information and records.

Thanking You,
For Insecticides (India) Limited

(Sandeep Kumar)
Company Secretary & CCO

Encl: As above

देश की शान



किसान की पहचान



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INVESTOR PRESENTATION

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Q2 & H1 FY25 – Financial & Operational Highlights

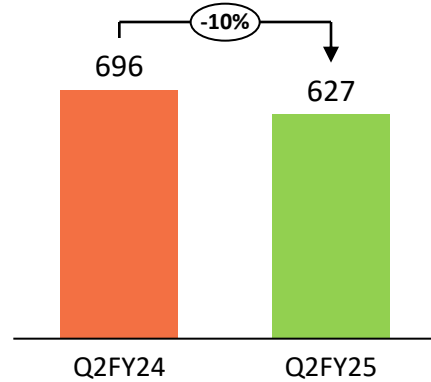
Q2 & H1 FY25 – Key Highlights

- **Premiumisation** : Premium product lines, including Focus Maharatna and Maharatna, saw an 11% growth in Q2 FY25, now accounting for 68% of total B2C sales—an increase from 65% in Q2 FY24
- **Improved Profitability** : Focus on premium products has significantly boosted profitability, with EBITDA margins rising to 14.3% in Q2 FY25, up from 11.8% in Q2 FY24
- **Efficient Working Capital Management** : Focused financial management has kept working capital requirements to 102 days, reflecting efficient operations
- **Capital Ratios** : Improved Return on Capital Employed (ROCE) and Return on Equity (ROE) reflect our strategic emphasis on profitability, focus on premium products and efficient capital utilization
- **Industry Outlook** : During Q2 we observed unpredictable weather pattern particularly excessive & continued rain which delayed spraying season, impacting the overall growth. However above normal monsoon and higher Kharif and Rabi sowing potentially drive higher growth for agrochemicals, going forward
- **New Product Launch** : Launched an innovative 9(3) herbicide for maize, Torry Super based on SPF technology, developed by in-house R&D team. SPF technology of Torry Super will provide faster results and long duration control of weeds. We are getting an overwhelming response of Torry Super in maize of Rabi season in the southern & western part of the country, where season has already begun
- **Surplus Cashflow** : With surplus cash generation and rewarding shareholders, Company successfully completed a buyback of 500,000 fully paid-up equity shares at a price of Rs. 1,000 per share, totaling Rs. 50 crore

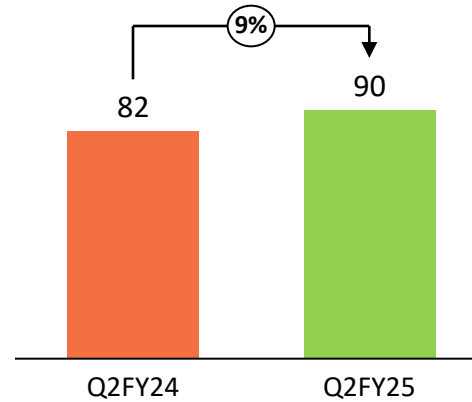
Q2FY25 – Financial Performance

(Rs in crs)

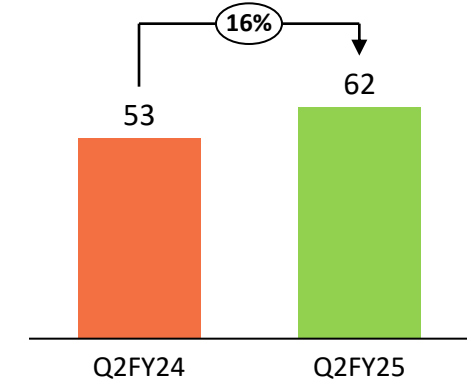
Revenue



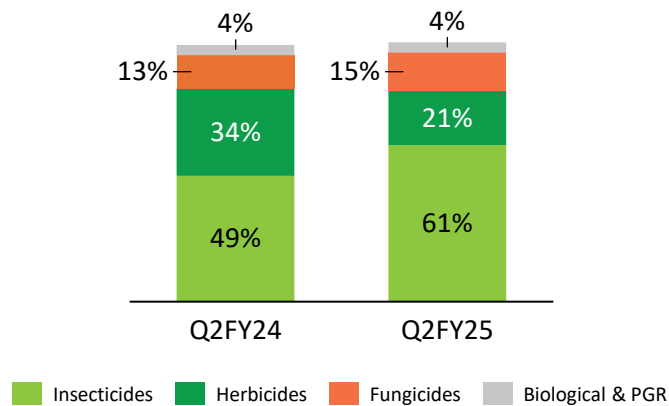
EBITDA



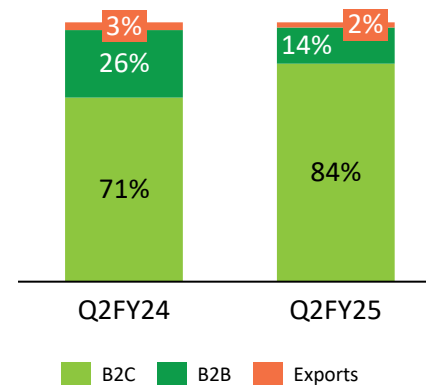
PAT



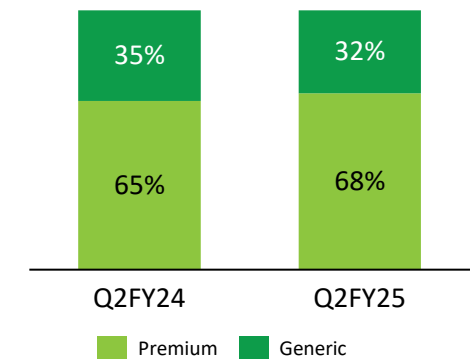
Category-Wise Sales Breakup



Sales by Segment



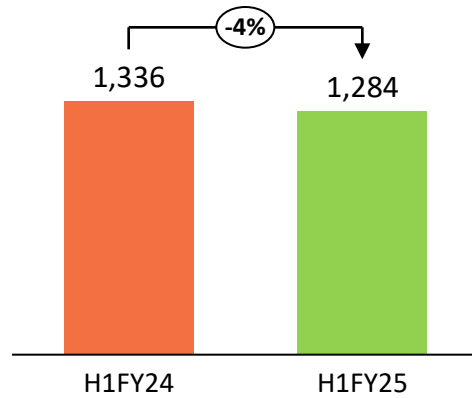
B2C – Premium Vs Generic



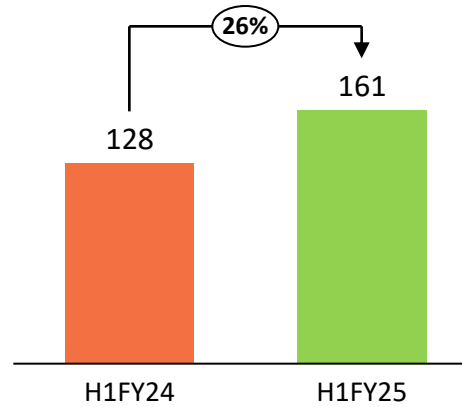
H1FY25 – Financial Performance

(Rs in crs)

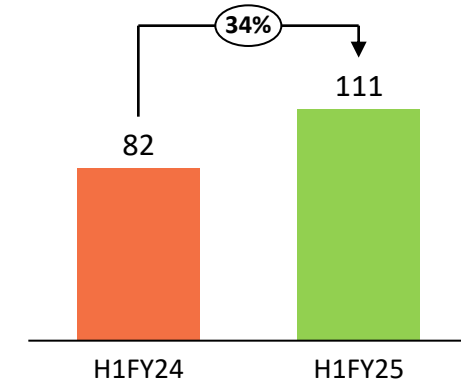
Revenue



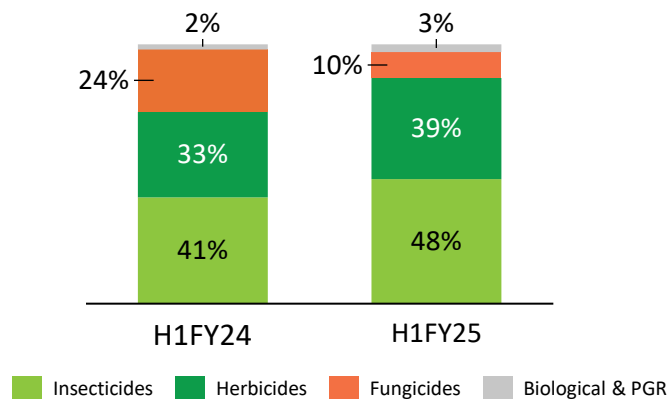
EBITDA



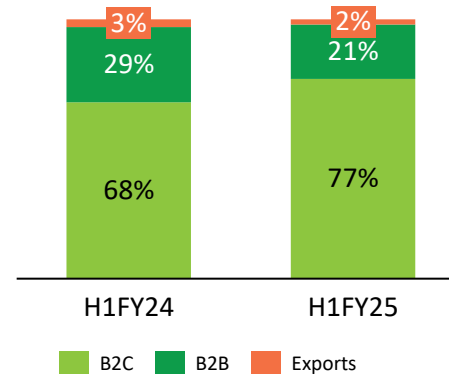
PAT



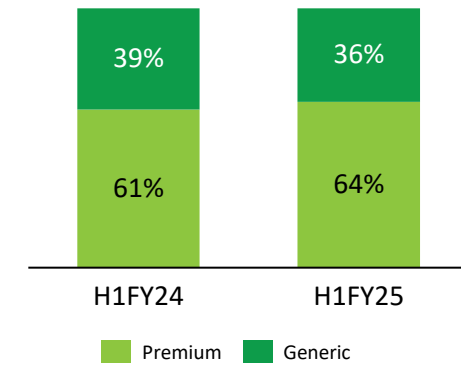
Category-Wise Sales Breakup



Sales by Segment



B2C – Premium Vs Generic





Demand Generation Activities

- Connected to **8.5 lakh+** farmers
- **15000+** farmers meetings
- **7500+** demonstrations in different crops
- More than **4000+** field days



More Feet on Ground

700+ Field Force and **1000+** Crop Advisors for Demand Generation to reach farmers and channel partners

500+

Large Plot Demonstrations



Crop Solutions

Promotional Campaigns

- Izuki Hai To Risk Kyon Lena
- Hercules - Shuruwat Se Hi Chusak Keeto Ka Anth
- Green Expert - Dhan Ke Kharpatwar Aab Rahe Alert

Consolidated Income Statement

Particulars (Rs. in Crs.)	Q2 FY25	Q2 FY24	Y-o-Y	H1FY25	H1FY24	Y-o-Y
Revenue from Operations	627.1	696.0	-10%	1283.8	1,335.9	-4%
COGS	428.6	522.4		904.7	1029.4	
Gross Profit	198.5	173.5	14%	379.1	306.6	24%
Gross Profit Margin (%)	31.6%	24.9%		29.5%	22.9%	
Employee Expenses	38.5	34.1		77.3	63.8	
Other Expenses	70.4	57.5		140.7	115.2	
EBITDA	89.6	81.9	9%	161.1	127.6	26%
EBITDA Margin (%)	14.3%	11.8%		12.5%	9.6%	
Other Income	1.5	-0.2		4.0	3.7	
Depreciation	7.2	7.4		14.4	14.2	
Finance Cost	1.7	2.9		3.3	6.0	
Exceptional Items/Share of profit or (loss) from associates	0.2	0.2		0.3	0.3	
Profit before Tax	82.3	71.8	15%	147.8	111.4	33%
Profit before Tax(%)	13.1%	10.3%		11.5%	8.3%	
Tax	20.8	18.6		37.2	29.1	
Profit After Tax	61.5	53.2	16%	110.5	82.3	34%
PAT Margin (%)	9.8%	7.6%		8.6%	6.2%	
EPS (As per Profit after Tax)	20.8	18.0		37.3	27.8	

Consolidated Balance Sheet

Particulars (Rs. in Crs.)	Sep' 24	Mar' 24
ASSETS		
Non-Current Assets	470.05	465.31
Property, Plant and Equipment	240.26	236.90
Capital work-in-progress	135.90	135.40
Investment Properties	1.95	1.97
Right of use Assets	39.07	38.44
Intangible Assets	8.67	7.04
Intangible Assets under development	5.11	6.45
Investment in Joint Venture	11.30	11.01
(i) Investments	8.81	8.53
(iv) Other Financial Assets	2.91	3.41
Income tax Assets (net)	3.85	6.84
Other Non-Current Assets	12.24	9.30
Current Assets	1,341.45	1,248.19
Inventories	634.48	806.92
Financial Assets		
(i) Trade Receivables	532.69	296.67
(ii) Cash and Cash Equivalents	69.15	61.25
(iii) Bank Balances other than (iii) above	2.43	0.16
(iv) Loans	0.35	0.14
(v) Other Financial Assets	7.87	2.48
Other Current Assets	94.48	80.57
TOTAL	1,811.50	1,713.50

Particulars (Rs. in Crs.)	Sep' 24	Mar' 24
EQUITY AND LIABILITIES		
EQUITY	1,118.26	1,013.53
Equity Share Capital	29.60	29.60
Other Equity	1,088.66	983.94
Non-current liabilities	41.71	43.70
Financial Liabilities		
(i) Borrowings	27.69	29.17
(ii) Lease Liabilities	2.59	2.31
Provisions	2.18	2.18
Deferred Tax Liabilities (net)	9.25	10.03
Current liabilities	651.53	656.26
Financial liabilities		
(i) Borrowings	33.49	54.03
(ii) Trade Payables	500.61	419.00
(iii) Lease Liabilities	2.18	1.80
(v) Other Financial Liabilities	57.90	34.65
Other Current Liabilities	37.46	142.69
Provisions	5.36	4.11
Current tax liabilities (Net)	14.53	0
TOTAL	1,811.50	1,713.50

Consolidated Cash Flow Statement

Particulars (Rs. in Crs.)	Sep' 24	Mar' 24
Profit Before Tax	147.75	132.19
Adjustments for: Non-Cash Items / Other Investment or Financial Items	-16.35	-38.99
Operating profit before working capital changes	164.10	171.18
Changes in working capital	-85.24	25.99
Cash generated from/ (used in) Operations	78.86	197.17
Direct taxes paid (net of refund)	-20.57	-13.50
Net Cash generated from/ (used in) operating activities (A)	58.30	183.67
Net Cash generated from/ (used in) Investing Activities (B)	-17.79	-42.99
Net Cash generated from/ (used in) financing activities(C)	-32.60	-98.06
Cash and Cash Equivalents at the beginning of the year	61.25	18.63
Net Increase in Cash and Cash equivalents	69.15	61.25

Working Capital Movements

Particulars – Standalone (Rs. Crs)	30 Sept 24	30 Sept 23	Y-o-Y	31 March 24
Inventory (A)	634.48	594.22	40.26	806.46
Inventory days (Inventory/COGS*No of days)	128	105		201
Trade Receivables (B)	532.69	611.41	-78.72	296.67
Trade Receivables Days (TR/Revenue*No of days)	75	83		55
Trade Payables (C)	500.61	433.62	66.99	418.49
Trade Payables Days (TP/COGS*No of days)	101	77		105
Net Working Capital (A+B-C)	666.56	772.01	-105.45	684.64
Net Working Capital Days	102	111		151

Consistent efforts to improve working capital days with noticeable improvement in inventory as compared to 31 March 24



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About Company

Owner of Prestigious
"Tractor Brand"

PRODUCTS

24
Patents
Granted

20+
Technical

125+
Formulation

11
Focus
Maharatna

33
Maharatna

Leading Crop
Protection
and Nutrition
Company

FACILITIES

2
Technical
Synthesis
Plants

6
Formulation
Plants

1
Biological
Plant*

4
R & D
Center

DISTRIBUTION & CONNECT

7,500+
Distributors

70,000+
Retailers

21,00,000+
Farmers reach

* Under Toll Arrangement



Vision

To be Farmer's first choice for sustainable agriculture



Mission Our purpose, What we are

Empower farmers with effective Solutions
Provide World – Class products and services
that are affordable and accessible

2001 - 2006

Foundation

- A legacy of entrepreneurship spanning over three generations
- Strategic acquisitions of 'Tractor Brand' and other brands
- Long Term Relationship with the Channel Partners
- Setting up of formulation Manufacturing at Chopanki, Rajasthan & Samba, J&K
- Setting up of R&D Facility at Chopanki, Rajasthan

2007 - 2011

Expansion

- Setting up of technical synthesis plant – Chopanki, Rajasthan & Dahej, Gujarat
- Setting up of formulation plant at Udhampur, J&K & Dahej, Gujarat
- Expanded Pan India Distribution network
- Focused on expanding product basket, building brand equity and farmer connect
- Listed on Indian Stock Exchanges

2012 - 2019

Innovation & Scaling

- Introduced Value added products (patented 9(3) products & biologicals) from in house R&D centers as well as International tie-ups
- Tie-up with NISSAN - Japan, OAT AGRIO - Japan & MOMENTIVE - USA
- Commenced R&D center in JV with OAT AGRIO - Japan for invention of new chemical entity – NCE at Chopanki, Rajasthan
- Industry milestone by manufacturing technical & formulation for Bispyribac Sodium (Green Label)

2020 - 2024

End to End Solutions

- Comprehensive product portfolio including patented new chemistries & innovative solutions
- Presence across 22 countries Setting up of EOU
- Expansion at Chopanki & Dahej plant for technical and formulation
- Digitalization - Implemented CRM
 - "IIL 360" for Team
 - "IIL Pariwar" for Distributors
 - "IIL Humsafar" for Retailers

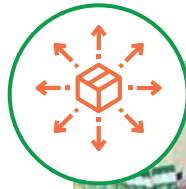
Farmer Centric – Integrated Value Chain



Fundamental Pillars to drive Sustainable Value



Product Portfolio



Brands & Distribution Network



Manufacturing



Research and Development

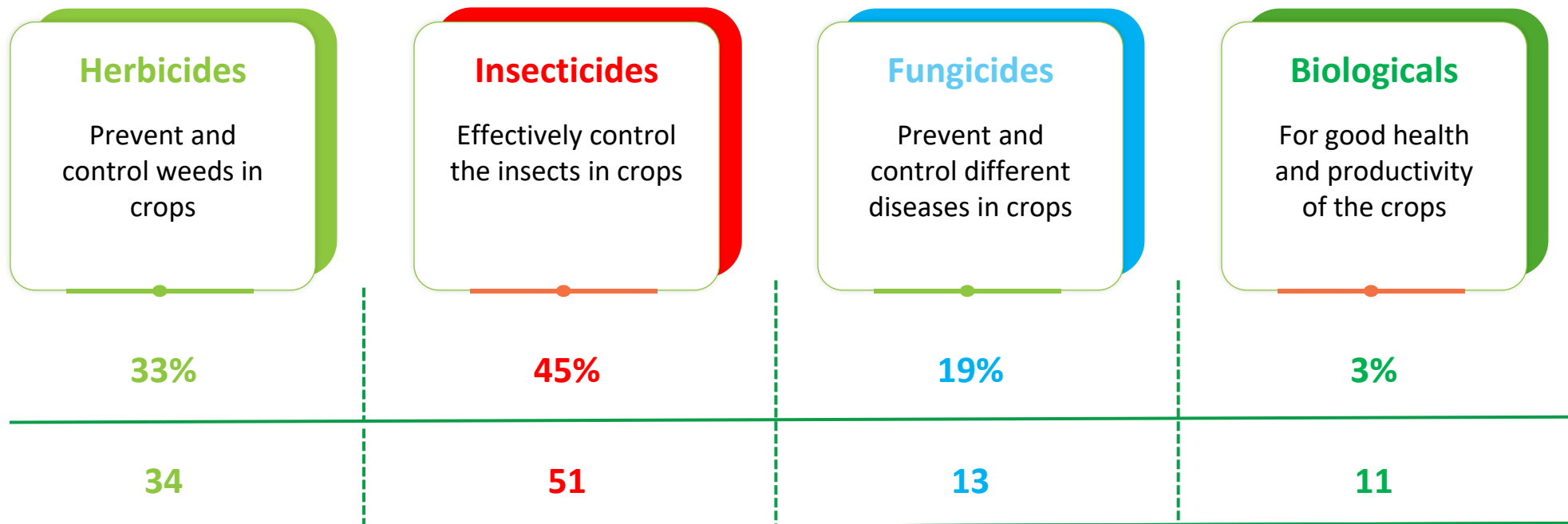


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Product Portfolio

Comprehensive Product Basket for all major crops



Robust Portfolio of Premium Products

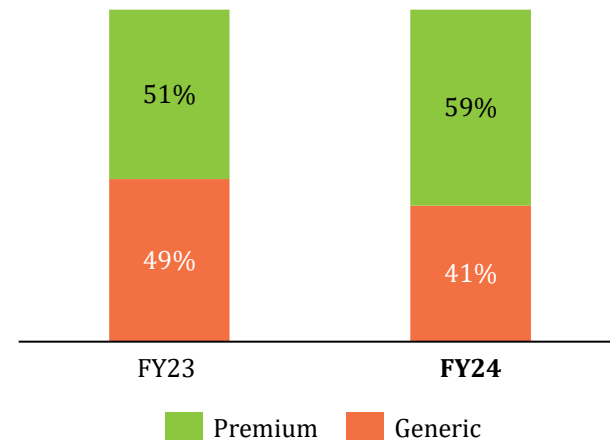
Focus Maharatna
Premium Products with High Value



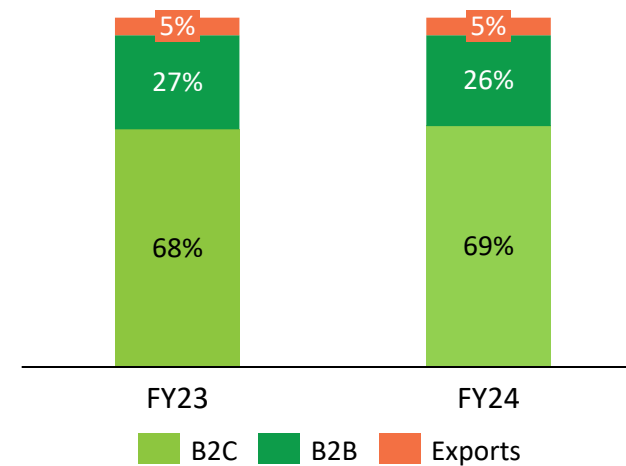
Maharatna
Premium Products with High Growth



B2C : Premium vs Generic



Sales by Segment (%)



Driving Growth Momentum with New Product Launches

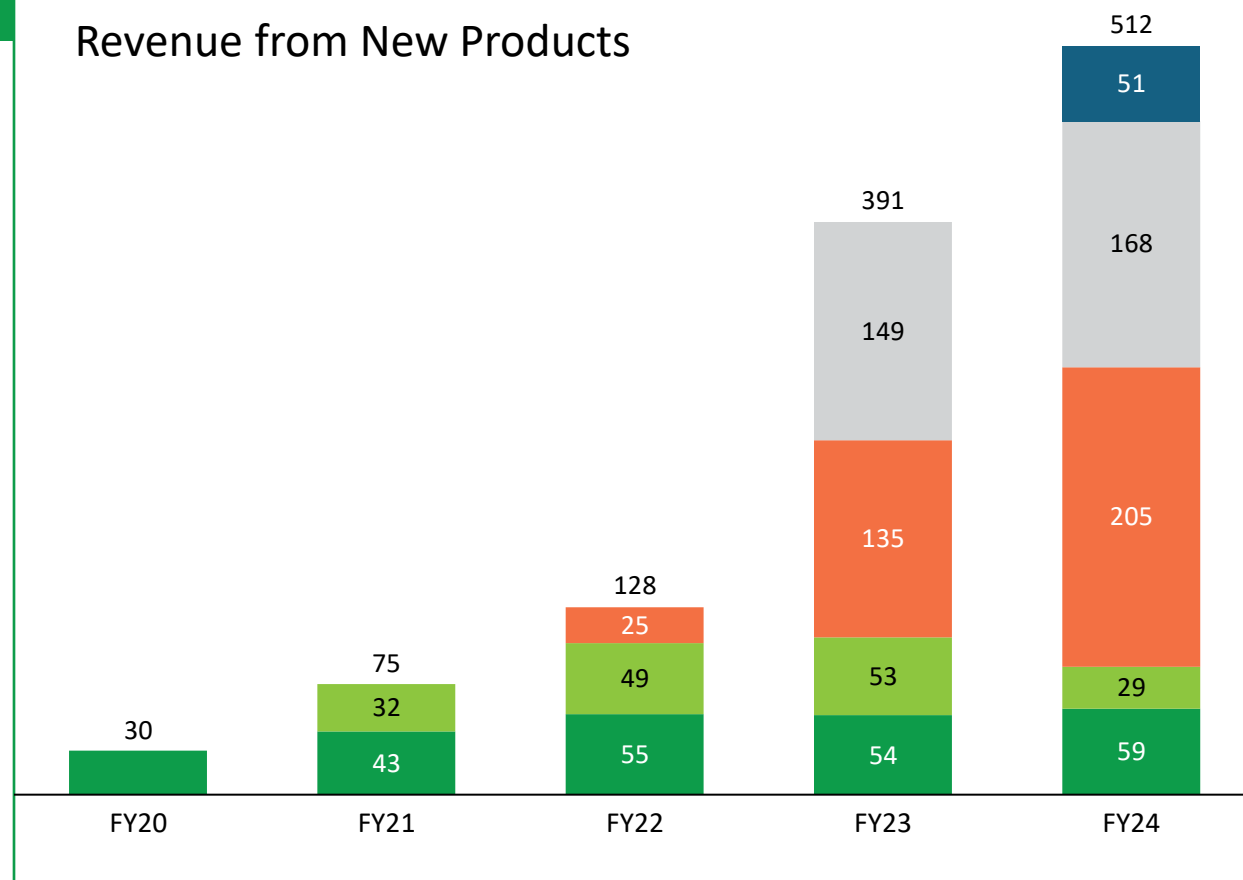
(Rs. In crs)

- # 8 new products launched in FY24
- Target to 7-8 products planned for FY25, 4 have been launched in H1 FY25

New Product Launches – FY24



Revenue from New Products



Product Freshness Index

■ FY20
 ■ FY21
 ■ FY22
 ■ FY23
 ■ FY24

Global Partnership for the Innovative Products

Nurturing International Partnerships since two decades

 NISSAN CHEMICAL CORPORATION
JAPAN



Marketing Tie-up & technical collaboration for specialty products i.e. PULSOR, HAKAMA, KUNOICHI, HACHIMAN, SHINWA & IZUKI

MOMENTIVE™
USA



Tie-up with MOMENTIVE Performance Material Inc., USA for AGROSPRED MAX for silicone based super spreader

 OAT Agrio Co., Ltd.
JAPAN



Tie-up with OAT Agrio Co., Ltd. Japan to bring specialised products - CHAPERONE & TADAAKI

 OAT Agrio Co., Ltd.
JAPAN



JV for dedicated R&D Centre in India to invent new agrochemical molecules

Biological Solutions

- **Advanced Bio-Based Technologies** : developing innovative bio-based technologies to promote sustainable agriculture
- **Comprehensive Agricultural Inputs** : providing a wide array of biological inputs designed to enhance crop productivity
- **Specialized Mycorrhizal Production**: In-house Mycorrhizal ROC facility is renowned for its high-quality and efficient production

R&D Centre

- **Cutting-Edge Facilities** : R&D center is equipped with advanced product development technologies to innovate Next Gen Bio products
- **Integration of Science and Technology** : Leverage microbiology, biochemistry, and nanobiotechnology to meet global demands
- **Innovative Product Pipeline** : Actively filing patents for new bio-nutrition, bio-insecticides, biopesticides, and bio-stimulants



42 Lac+*
acres treated by biological

Integral part of our crop solutions
Developed and commercialized by IIL
Gaining Momentum among field and horticulture crops

Credible Products

- **Mycoraja** : A high-efficiency endomycorrhizae product
- **Surya Zinc** : An effective biological carrier-based formulation of zinc solubilizing bacteria
- **K.K Pro** : A consortium of efficient microorganisms that improve soil physical and microbiological properties
- **Milstim** : An innovative seaweed-based product designed to increase the yield and quality

Facilities

- **Sterile Production Environment** : top-of-the-line production and formulation units for bacterial and fungal-based products
- **Expert Supervision** : All products are crafted under the strict supervision of top biotechnologists and microbiologists
- **Quality Control Systems** : QA systems in place for precise detection and quantification of microorganisms

Upcoming Opportunities in Exports



To boost global presence, commenced Export Oriented Unit (SEZ) in Dahej, Gujarat in the year 2020



Established a solid footprint in 22 countries



Approximately 162 international registrations received



Honored by FICCI and Ministry of Chemicals and Fertilizers with Exports Excellence Award in 2023



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शिनवा
सुरक्षा की गारंटी

SHINWA
FLUKAMETAMIDE 10% EC

insecticides (INDIA) LIMITED | हर कदम, हम कदम



मिशन
है तो जीत पक्की ✓
स्वस्थ फसल का हमसफ़र

भारत में निर्मित

MISSION
INSECTICIDE

insecticides (INDIA) LIMITED | हर कदम, हम कदम

Brands & Distribution Network

The 'Tractor Brand' – Trust, Innovation & Convenience

TRACTOR BRAND has a legacy spanning over 38 years, which stands at beacon of trust for millions of farmers nationwide

Desh ki Shaan... Kissan ki Pahchan...



1986

Tractor Brand, initially



2003

Acquisition of Tractor Brand on March 10th, 2003



2013

Improvement in visual appeal by bringing it in color



2016

Enhancement in visual appeal

Attractive Packaging – Patented Design

Design Patented Bottles

Ring Seal Protection

ILL Logo embossed



Vibrant Colour Coding

Category Demarcation

“Tractor Brand” Logo on the Cap

Leading Brands of the Industry



72 Lac+ acres treated*

- 32 Year old brand acquired by IIL in 2003
- **Most popular insecticide**
- Largest selling termiticide
- Extended to 5 products



7 Lac+ acres treated*

- A Patented novel Insecticide by Nissan, Japan
- Co- exclusive marketing rights for India
- Launched in 2022
- **Among top 5 brands in the category**
- Label claim of 6 crops



6 Lac+ acres treated*

- Make in India Product
- Launched in 2022
- **One of top 5 brands in maize herbicide category**

*acres treated in FY24



12 Lac+ acres treated*

- A Patented Herbicide developed by IIL in Technical Coll. With Nissan, Japan
- Launched in 2021
- **Among top 5 brands in the category**



10 Lac+ acres treated

- Make in India Product
- Launched in 2023
- **One of top 3 brands in its category in the launch year**



11 Lac+ acres treated

- An Insecticide developed by IIL
- Launched in 2018
- **Among top 10 brands in the category**



25 Lac+ acres treated

- Make in India Product
- Launched in 2016
- **Second largest brand in paddy herbicide category**



13 Lac+ acres treated

- A product of Nissan, Japan
- Launched in 2012
- Exclusive marketing rights in India
- **No. 1 brand in its category**

*acres treated in FY24

Brand Ambassador



Collaboration with the renowned Bollywood celebrity, **Mr. Ajay Devgan**, who is our esteemed Brand Ambassador

Integrated Marketing



Integrated marketing communications with ATL, TTL and BTL activities on pan India basis along with strategic focus on social and digital media platforms

Tractor Brand Anthem



Tractor Brand Anthem has been launched with an aim to showcase and popularize **'Tractor Brand'** range of the products

Insecticides Jaroori Hai



"Insecticides Jaroori Hai" is a awareness campaign that aims to dispel misconceptions about agrochemicals, promoting the vital role of crop protection in food security

Farmers appealing Brand Ambassador Collaboration



Engagement of renowned Bollywood celebrity actor, Mr. Ajay Devgan as Brand Ambassador. This association has been instrumental in increasing the visibility & penetration of our campaigns.



Scan this QR Code to watch the latest TV AD Campaign with Ajay Devgan

Campaign to Educate Farmers - #Insecticidesjaroorihai

#Insecticidesjaroorihai

A revolutionary digital campaign introduced by IIL Foundation, the campaign aims to bust myths regarding the usage of insecticides by providing authentic information about farming, associated hurdles, and how a farmer can overcome them.

Launched across different digital media platforms, such as Facebook and YouTube channels, the campaign brought together the stalwarts of the Indian agriculture industry and the nation's farmer community to educate our farmers about the various crop diseases and the judicious use of insecticides to safeguard their crops.



Website : <https://www.insecticidesjaroorihai.com>



Strategic Distribution Network like Rural FMCG

680+
Sales & Marketing team

700+
Crop Advisor Team

7,500+
Distributors

70,000+
Retailers

21,00,000+
Farmers Reach

Dealer friendly policies
and schemes

Direct connectivity with
retailers for enhanced
market reach

Crop advisors play a pivotal
role to educate and connect
with retailers & farmers

Legacy of more than five
decades & long term
relationship with
Channel Partners

Digitalization across
Distribution chain through
IIL360 CRM portal





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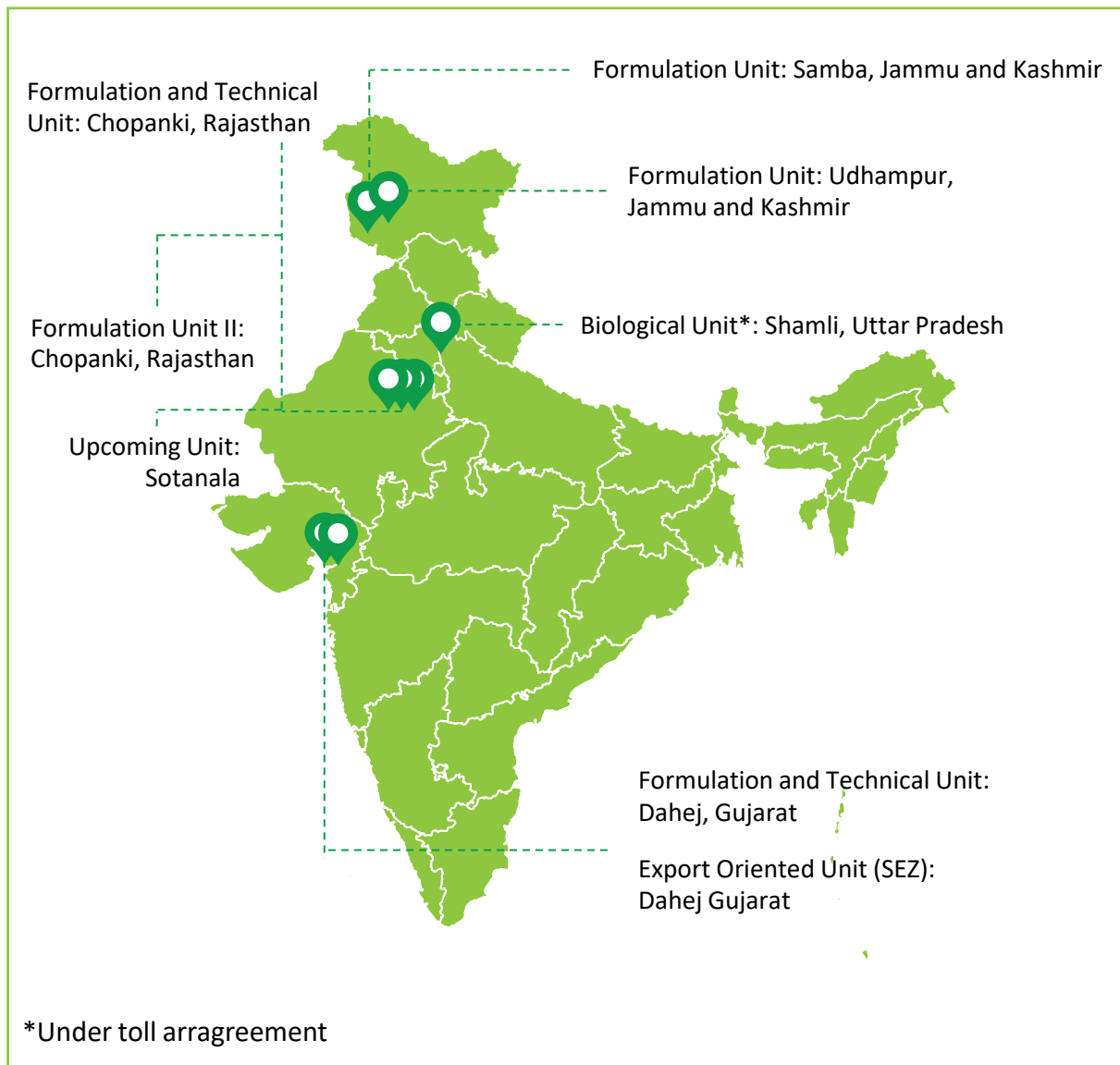


Manufacturing Facilities

Manufacturing Plants



Strategically Located Manufacturing Facilities



Installed Capacity

<p>30,000 KLP Liquid</p>	<p>30,000 MTPA Granules</p>	<p>10,000 MTPA Powder</p>	<p>15,800 MTPA Active Ingredient and Intermediates</p>
<p>All Manufacturing Sites in Govt Approved Industrial Estates</p>		<p>Significant area available for Expansion at Dahej and Sotanala</p>	
<p>Multi purpose technical Plant with 20 different streams</p>		<p>Overall capacity of the Technical Plant is 15,800 MT</p>	
<p>Formulation plants with wide variety of formulations</p>		<p>Overall capacity of formulation plant is more than 70,000 MT/KL per annum</p>	
<p>~95% revenue from In-house Manufactured products.</p>		<p>100% Export oriented Formulation Plant in SEZ area.</p>	

*Total approved capacity 152220 MT/KL



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Research & Development

R&D facilities delivering innovative solutions



GLP Certification for Chopanki R&D center & NABL accreditation for 4 QA Labs



4 state of the art R&D Centers



100+ Scientists & Researchers



24 Patents received and # 21 Patents pending



In House Library with a wide range of online and offline resources to support research



Differentiating R&D Efforts driving growth

State-of-the-art R&D centres

IIL's first in-house R&D Centre was established in 2005. Today IIL has 4 different streams of R&D Centers.

- In house R&D Centre at Chopanki is Approved by DSIR, Ministry of Science and Technology
- IIL's Research & Development Facility, at Chopanki by the name of **Sanskriti Research Foundation**, received **Good Laboratory Practice (GLP) Certification**, from the NGCMA, Ministry of Science & Technology, GOI."

Synthesis R&D

- Backward integration
- Process Development of new molecules
- Process optimization

Formulation R&D

- Development of New Generation Formulations
- Development of New Synergistic combinations
- Focus on Cost optimization, Customer and Environment friendly products

Biological R&D

- Equipped with bio assay and product development facilities
- Development of new bio pesticides and fertilizers
- Development of nano technology products

R&D on New Product Invention

A unique initiative of product discovery in India by forming a JV with Japanese company, OAT Agrio Co. Ltd.

In House capability from Research to Commercialization



Lab scale gram level

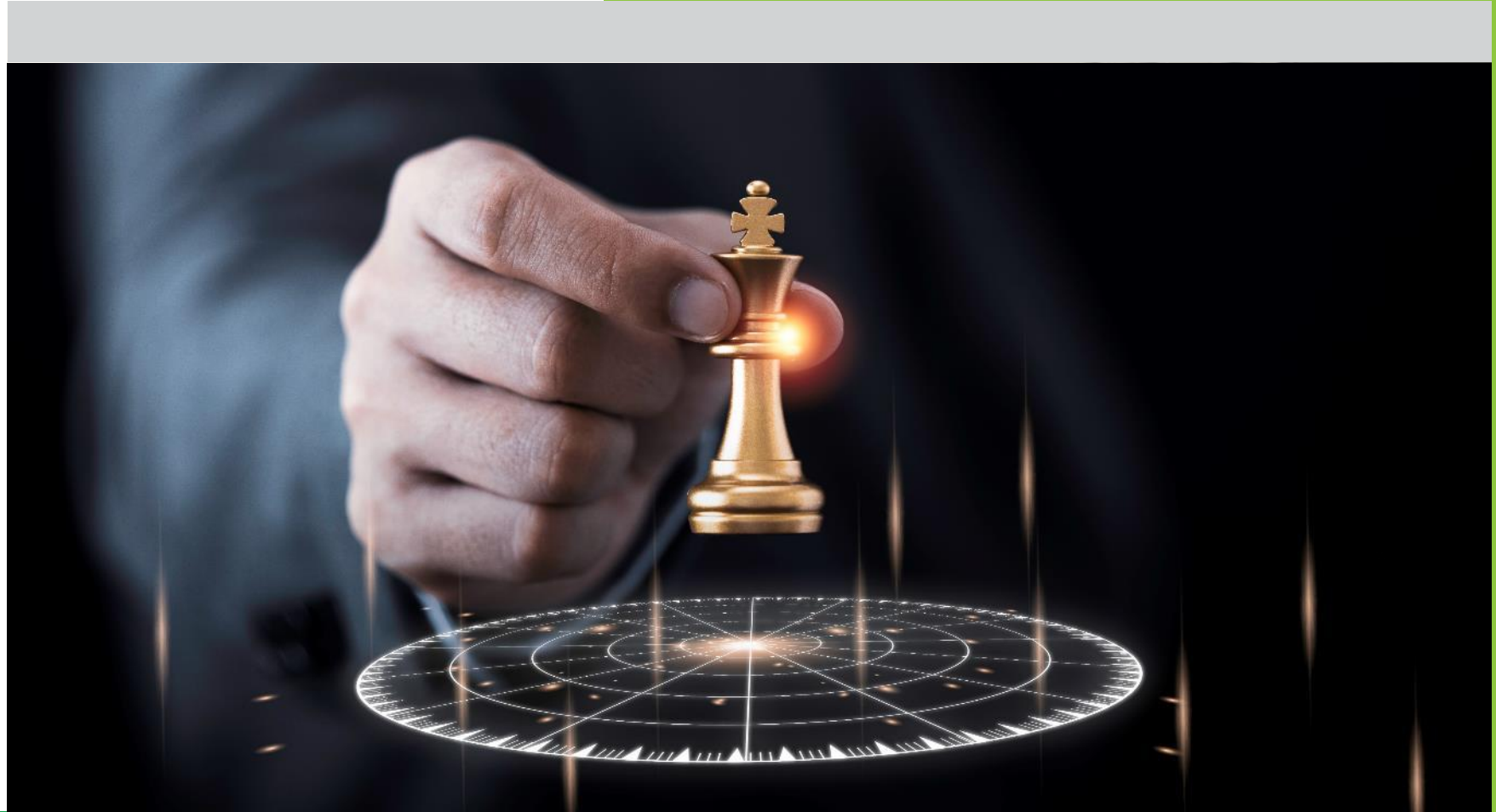
Kilo lab

Pilot plant scale

Commercial scale



insecticides
(INDIA) LIMITED



Business Strategy



Premiumisation

- Aim to improve the share of premium products namely Focus Maharatna and Maharatna
- New product Launches - Innovative solutions for complete crop protection from R&D
- Leverage International tie ups



Focus on Marketing and Brand Equity

- **Farmer Engagement:** Conduct educational programs and workshops to strengthen trust among farmers, demonstrating the benefits.
- **Brand Equity:** Invest in marketing campaigns to enhance brand visibility and establish a strong presence across geographies.



Research & Development

- Sustained investment in R&D to develop a future-ready pipeline of advanced technology products



Enhance Manufacturing Capabilities

- **Upgrade Facilities:** Invest in state-of-the-art manufacturing technologies to increase efficiency, reduce costs, and ensure high-quality production.
- **Expand Capacity:** Scale up manufacturing facilities to meet growing demand aligning with the 'Make in India' initiative.

Strengthening Market Positioning

End to end solution provider to farmers for all crops across geographies

Bolstering our presence in the premium product segment

Cultivating brands for leading market positions

Healthy financial metrics and leaner balance sheet



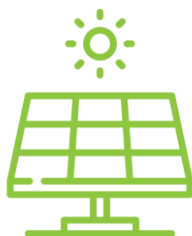
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ESG & CSR

9%

Solar Power plants contribute 9% of total electric consumption



Zero

Implemented zero liquid discharge policy in 3 plants, (Chopanki, Samba & Udhampur)



Ensure effective usage of natural resources

Reduce carbon footprint by adopting energy efficient manufacturing process

30%

Attained more than 30% Green Belt conforming to air quality standards



590.29MT

21.44KL

Successful disposal of hazardous waste



Working on adopting zero liquid discharge (ZLD) policy across all our manufacturing units



Project Vidhya

IIL Foundation, CSR wing of Insecticides (India) Limited (IIL), under its project Vidhya brings a new shade of life to students studying in Rajkiya Uchhmadhyamik Vidhayalaya, Jodiamev along with sitting furniture for classrooms and computer lab.

Also works for basic health and sanitation facilities by providing the toilets at Rajkiya Uchhmadhyamik Vidhayalaya, Tapukhera.



Farmer Awareness Project

Key activities undertaken in the project were Farmers’ training and awareness programme and Farmers’ field day – where demonstration were provided to the farmers to show them the benefits of using latest technology. Major villages impacted Upeda, Sikheda, Tatarpur, and Dattiyana, spread across states of Uttar Pradesh.



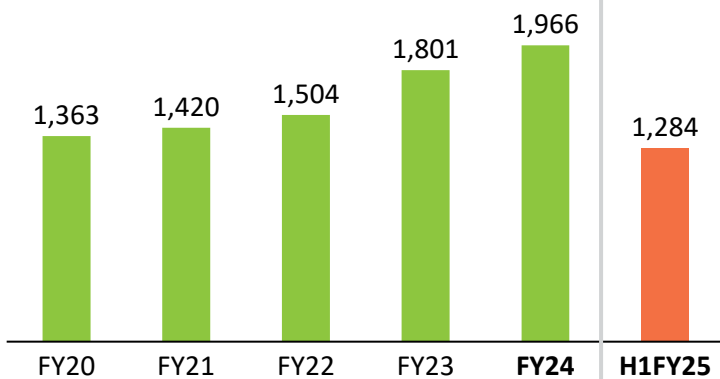
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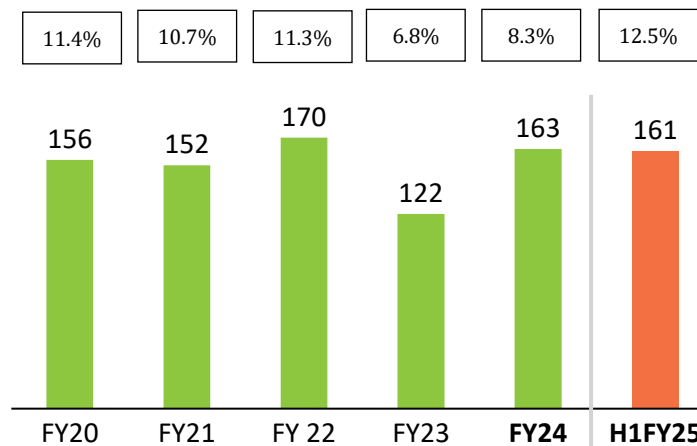
Financials

Historical Financial Highlights

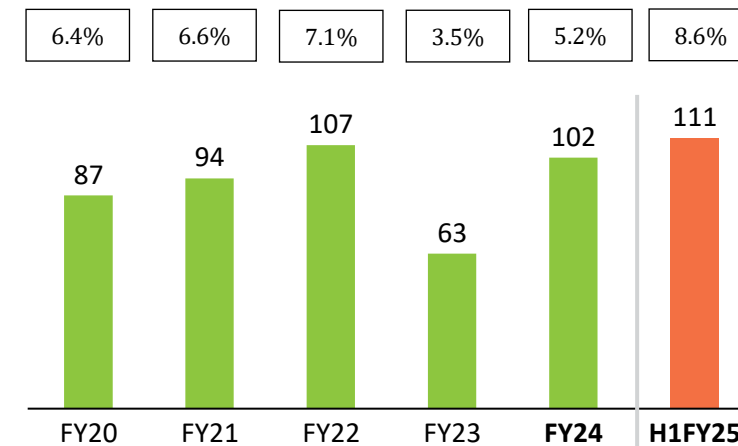
Revenue (Rs. In Cr)



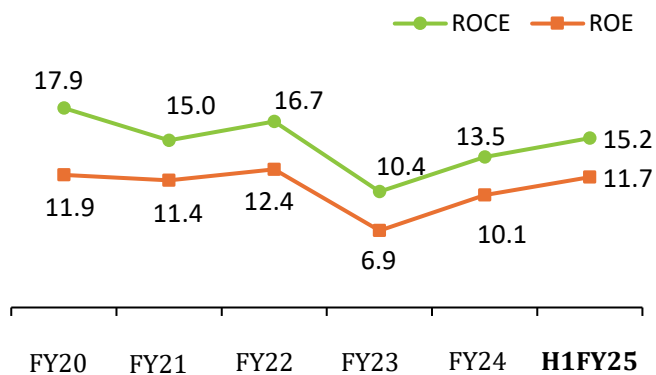
EBITDA (Rs. In Cr)



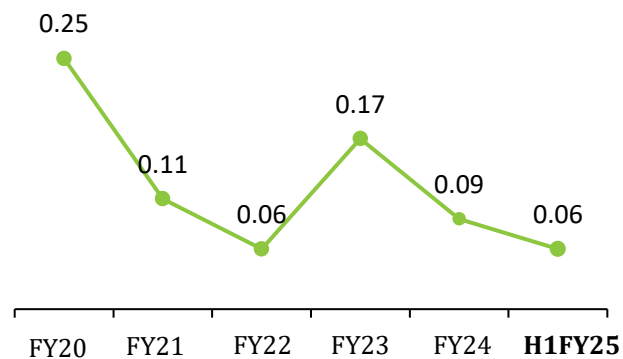
PAT (Rs. In Cr)



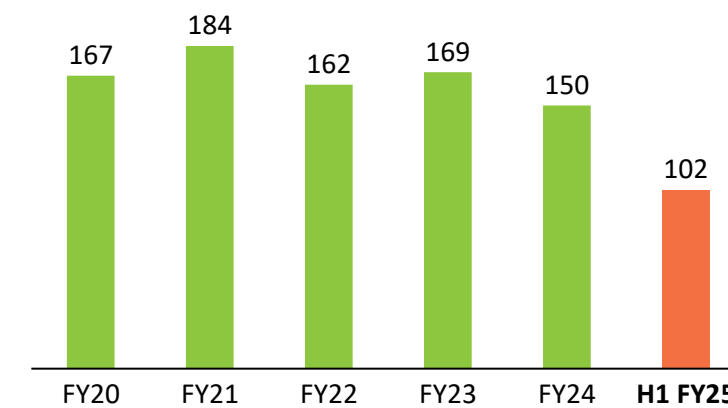
Return Ratios (%)



Debt to Equity (X)

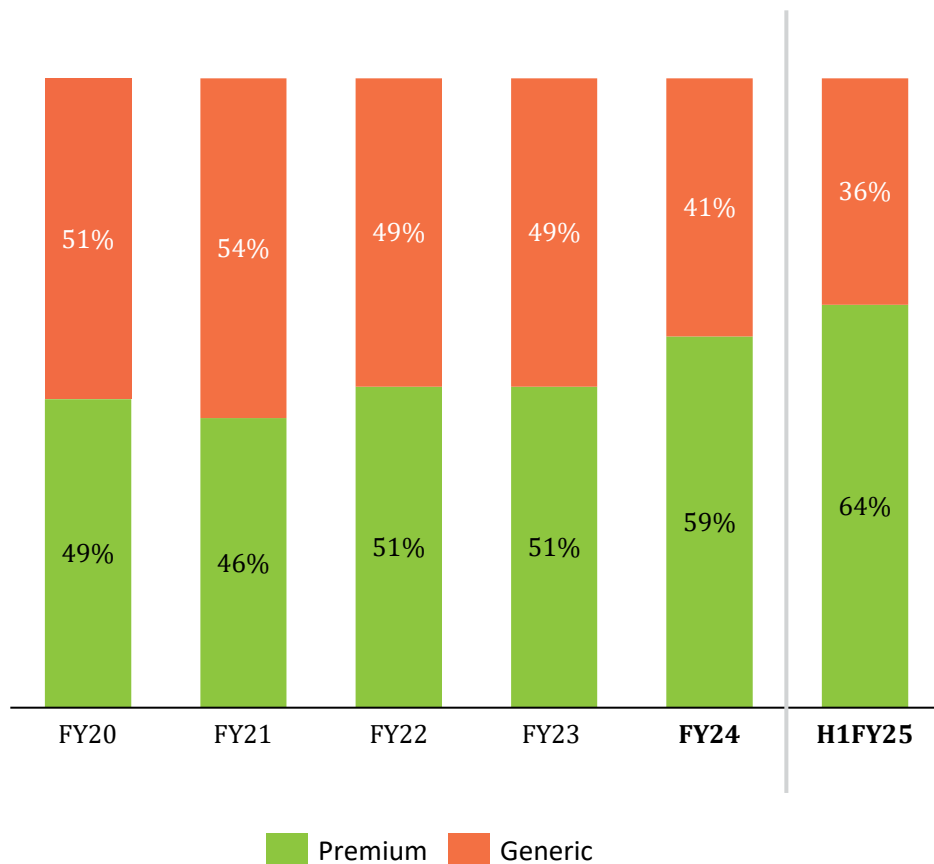


Net Working Capital (Days)

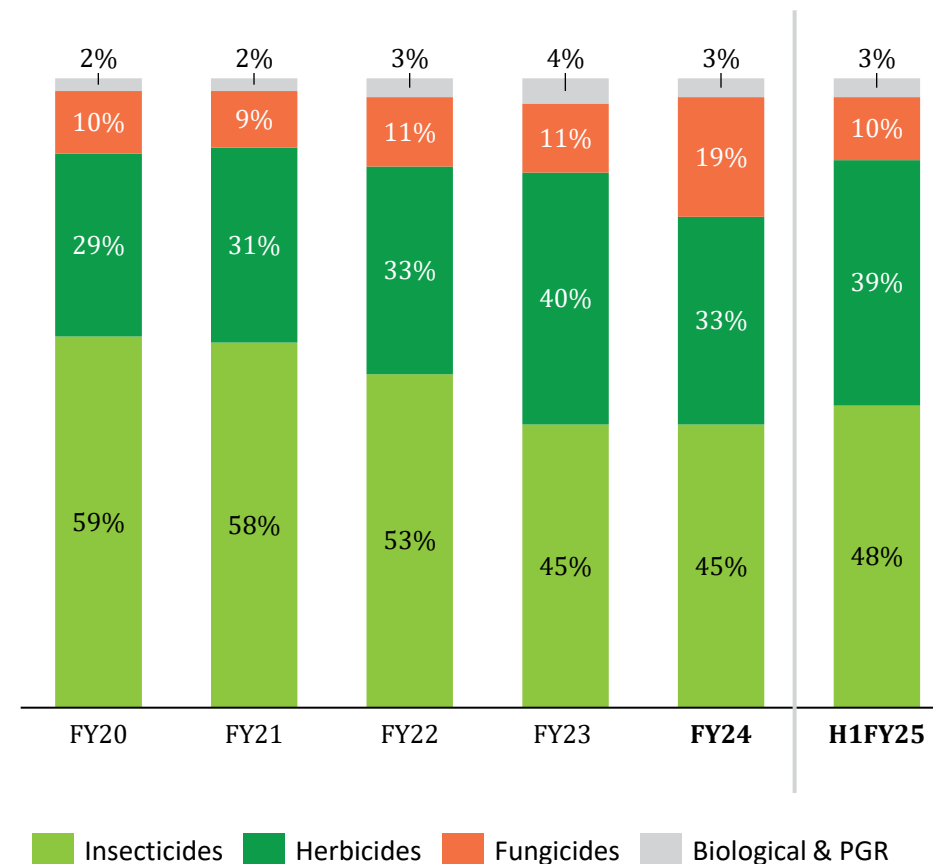


Continued Improvement in Product-mix

B2C : Premium vs Generic



Category-Wise Sales Breakup



Board Of Directors



Mr. H.C. Aggarwal, Chairman

Mr. H C Aggarwal is a seasoned expert in the crop protection sector, boasting over five decades of invaluable industry expertise. His profound understanding of the industry's intricacies is widely acknowledged. His reputation as a stalwart figure in the industry is rooted in his altruistic nature, characterized by his unwavering commitment to aiding and supporting all stakeholders.



Mrs. Praveen Gupta, Independent Director

Mrs. Praveen Gupta, holds Bachelors Degree in Commerce from University of Delhi, Member of Institute of Chartered Accountant, India (ICAI) and Partner at Mamraj & Co., Chartered Accountants, New Delhi. She has rich experience in the field of Taxation, Audits and Corporate Laws. She has excellent academic and Professional record. She is on the penal of several reputed Indian Companies both listed and non-listed.



Mr. Shyam Lal Bansal, Independent Director

Mr. Shyam Lal Bansal is a seasoned and accomplished banker with a distinguished career spanning more than four decades during which he handled a wide range of subjects pertaining to commercial banks in various high level capacities culminating as the Chairman & Managing Director of Oriental Bank of Commerce. He earlier held Directorships at Canara, HSBC, Oriental Bank of Commerce, Life Insurance Co Ltd and Oriental Insurance Co Ltd.



Mr. Supratim Bandyopadhyay, Independent Director

Mr. Supratim is a Member of the Institute of Chartered Accountant, having vast experience in the field of Insurance, Finance, Investments and Debt operations. He is currently Chairman of a Consultative Committee on Investment for Insurance Companies, Board member of Aditya Birla Sunlife AMC and Canara HSBC Life Insurance Co Ltd. He held the position of Managing Director & Chief Executive Officer at LIC Pension Fund managing entire operations of LIC Pension Fund from April 2014 to January 2018.

Board Of Directors



Mr. Anil Kumar Bhatia, Independent Director

Mr. Anil Kumar Bhatia a distinguished banker who retired from Punjab National Bank, the 2nd Largest PSU Bank of India as Circle head of Punjab region. He held the Chairmanship of Madhya Bihar Gramin Bank (Subsidiary of PNB) for 3 Years during his tenure with Punjab National Bank. He is B.Com and M.Com from Delhi University. He is also an ICWA from Institute of Cost Accountants of India



Mr. Rajesh Aggarwal, Managing Director

Mr. Rajesh Aggarwal is a name to recon with in the crop protection & nutrition industry with over 30 years of experience. Today he is also the Vice Chairman of CCFI (Crop Care Federation of India), the member of the Managing Committee of PMFAI (Pesticides Manufacturers & Formulators Association of India). Insecticides (India) Limited has showcased remarkable growth under his stewardship. With a graduation in Commerce followed by a Diploma in Marketing, Mr. Rajesh started his career in 1993.



Mrs. Nikunj Aggarwal, Whole Time Director

Mrs. Nikunj Kumar Aggarwal belongs to Delhi based business family, she is the wife of Shri Rajesh Kumar Aggarwal. She graduated from Hans Raj College, New Delhi. She has experience in the field of business for over 10 years. She has promoted the Company and continually engaged in the operations of the Company, Presently, she is involved in general management covering almost all aspects of day to day business activities.



Mr. Anil Kumar Goyal, Whole Time Director

Mr. Anil Kumar Goyal has a distinguished corporate career of 36 years. He has joined Insecticides (India) Limited in the Year 2009, he has been assigned with various roles and responsibilities in the Company, he has led various portfolios in Operations and Administration. Other areas of his expertise include sales, business planning, strategy development and innovation. He is Commerce Graduate from Delhi University.

Market Leadership



A leading crop protection and nutrition company, with proven track record of successful new product launches

Seasoned Management Team



Strong management team and independent board with extensive experience and domain expertise

Brand & Distribution



Strong brand recall and credibility among the farmers with PAN India distributors with 28 depots, 7500 distributors and 70,000 dealers

Manufacturing and R&D



2 multipurpose technical synthesis facilities, 6 State of the art strategically located formulation units and 4 world class R&D centers with experienced team

Strategic Collaborations



Leveraging the international collaborations to bring the latest patented world class technology for the Indian farmers



insecticides
(INDIA) LIMITED



COMPANY :

Insecticides (India) Limited

CIN : L65991DL1996PLC083909

Sandeep Aggarwal (CFO)

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Thank You