

### 14th November, 2024

Listing Department	Listing Department
BSE Limited	National Stock Exchange of India Limited
Phiroze Jeejeebhoy Towers,	Exchange Plaza, Plot No. C/1,
Dalal street	G Block, Bandra Kurla Complex,
Mumbai- 400 001	Bandra (East), Mumbai- 400 051
Scrip Code: 505160	Symbol: TALBROAUTO

## Sub: O2 & H1 FY 25 Financial & Business Update

Dear Sir/ Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Press Release on Q2 & H1 FY 25 Financial & Business Update.

The Press Release will also be available on the website of the Company at https://www.talbros.com.

This is for your information and record.

Thanking you,

Yours Sincerely For Talbros Automotive Components Limited

Seema Narang Company Secretary & Compliance Officer

Encl: As above





# **Talbros Automotive Components Limited**

Q2 & H1 FY25 Financial & Business Update

**Haryana, 14<sup>th</sup> November 2024** Talbros Automotive Components Limited (TACL), an Auto Component player with a diversified portfolio of Gaskets, Heat Shields, Forgings, Suspension Systems, Antivibration Products & Hoses announced its Unaudited Financial Results for the Quarter and half year ended 30<sup>th</sup> September 2024.

#### H1 FY25 Financial Highlights



\*Includes Other Income

#### **INCOME FROM OPERATIONS\***

Period	Gasket & Heat		MTCS	TMR	
(in Rs. Crore)	Shield Business	Forgings Business	JV's Revenues on Proportionate Basis		
H1 FY25	276.9	153.6	68.1	32.2	
H1 FY24	251.6	131.5	60.4	31.6	
Y-o-Y Growth	10%	17%	13%	2%	

\*Includes Other Income ; MTCS - Marelli Talbros Chassis Systems ; TMR - Talbros Marugo Rubber

## For H1 FY25, Exports contributed 26% of Income from Operations

• For H1 FY25 Exports contributed 15% of Gaskets Revenue, 55% of Forgings Revenue, 19% of Marelli Talbros Chassis Systems, 4% of Talbros Marugo Rubber

#### EBITDA\*

Period (in Rs. Crore)	Gasket & Heat Shield Business	Forgings Business	MTCS JV's EBITDA on Pr	TMR oportionate Basis
H1 FY25	46.8	26.2	10.1	4.2
H1 FY24	37.0	22.8	7.8	2.2
Y-o-Y Growth	26%	15%	29%	84%

\*Includes Other Income



#### **KEY FINANCIAL & OPERATIONAL HIGHLIGHTS**

Particulars (in Rs. Crore)	Q2 FY25	Q2 FY24	Y-o-Y	H1 FY25	H1 FY24	Y-o-Y
Total Income from Operations*	220.2	196.6	12%	429.4	381.9	12%
EBITDA*	37.3	30.8	21%	71.9	58.6	23%
EBITDA Margin %	16.9%	15.6%		16.7%	15.3%	
Profit After Tax	23.4	20.0	17%	44.0	37.4	18%
PAT Margin %	10.6%	10.2%		10.3%	9.8%	

\*Includes Other Income

#### **DOMESTIC BREAK UP OF REVENUES#**

Vehicle Type	H1 FY25	H1 FY24
2 & 3 Wheelers	17%	21%
Passenger Vehicle	34%	33%
HCV & LCV	22%	25%
Agri & Off Loaders	13%	11%
Others	14%	10%

## BREAK UP OF REVENUES<sup>#</sup> (Based on Market)

Market Type	H1 FY25	H1 FY24
OEM	63%	62%
Exports	26%	25%
After Market	3%	3%
Others	8%	10%

# Proportionate Share of JV

#### Commenting on the performance Mr. Anuj Talwar, Jt. Managing Director, TACL said,

During the first half of FY25, TACL demonstrated substantial growth in both business performance and profitability despite a slowdown in OEM manufacturing. This progress was fueled by effective execution of a robust order pipeline and improvements in operational efficiencies. For H1 FY25, total revenue grew by 12% YoY to Rs. 429 crores, with EBITDA Margins at 16.7%. We have been working on improving our margins for past few quarters and we are able to achieve that in the first half as well, where are margins has improved by 140bps over H1 FY24.

Over the last 18 months, we secured several substantial new orders exceeding Rs. 2,000 crores. A number of these projects are now entering the commercialization phase. This marks an important step as we transition from order acquisition to execution, setting the stage for revenue generation and reinforcing our growth trajectory.

The trend towards EV is expanding, and we've also strengthened our EV portfolio, securing orders from both domestic and overseas OEM and expanding our focus on EVs through our JV partner and from standalone business in the Forgings business.

To fully leverage the expanding opportunities in both domestic and international markets, we will maintain a diversified and strategically hedged approach as an auto component provider. Our goal is to ensure that we remain resilient to market fluctuations and able to meet varied customer demands by having a balanced exposure across different segments, geographies, and product lines.

Capitalizing on order inflows from leading OEMs, we anticipate a strong upward trajectory in our business and profitability with increased focus on expanding exports business which shall assist in improving margins going ahead."



## **About Talbros Automotive Components Limited**

Talbros Automotive Components Limited., the flagship manufacturing company of the Talbros Group was established in the year 1956 to manufacture Automotive & Industrial Gaskets in collaboration with Coopers Payen of UK. Today Talbros stands proud and tall as a mother brand of gaskets, chassis, rubber products and forgings in India. Talbros Group portfolio also includes Mercedes Benz dealership for passenger cars.

TACL together with JV alliances has 11 manufacturing facilities at Haryana, Uttarakhand, and Maharashtra along with one materials division in Gurgaon and R&D technology center at Faridabad. The facilities are equipped to design, develop and manufacture products as per customer requirements competitively. The company has technical collaborations with Nippon Leakless Corporation – Japan and Sanwa Packaging – Japan.

Few of the marquee customers includes Bajaj Auto, Tata Cummins, BMW, JCB, GKN, Volvo Eicher India, Ashok Leyland, Escorts Group, Force Motors, Hero MotoCorp, Honda, Hyundai, John Deere, Mahindra & Mahindra, Maruti Suzuki, Suzuki, TAFE, Daimler India, Tata Motors, Simpsons, Carraro, Dana, Musashi, Spicer, GE and QH Talbros besides a robust distribution network in the aftermarket. For more information, please visit <u>www.talbros.com</u>

## Safe Harbor

This document may contain forward-looking statements about Talbros Automotive Components Limited & its subsidiaries, which are based on the beliefs, opinions, and expectations of the company's management as the date of this Investor release and the companies do not assume any obligation to update their forward-looking statements if those beliefs, opinions, expectations, or other circumstances should change. These statements are not the guarantees of future performance and involve risks and uncertainties that are difficult to predict. Consequently, readers should not place any undue reliance on such forward-looking statements.

## For more information, please contact

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talbros Automotive Components

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