



Secretarial Department

July 19, 2024

Ref. FEDFINA/ CS/ 136/ 2024-25

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| To, National Stock Exchange of India Ltd., Listing Department Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 | To, BSE Limited, The Corporate Relationship Dept. Rotunda Building, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400 001 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|

Re: Scrip Code: 544027, Symbol: FEDFINA

Subject: Press release

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Press Release on the Financial and Operational performance of the Company for the First Quarter ended June 30, 2024.

The above is submitted for your kind information and appropriate dissemination.

Thanking you,

Yours Truly,

For Fedbank Financial Services Limited

Rajaraman Sundaresan
Company Secretary & Compliance Officer
Mem. No: F3514

Encl – As above

Fedbank Financial Services Limited delivers ₹702 Mn Net Profit in Q1 FY25, registering 30 % YoY growth

AUM increased by 40% YoY to ₹1,31,881Mn | ROA for Q1FY25 reported at 2.4% | ROE for Q1FY25 reported at 12.3%

Mumbai, 19th July 2024: Fedbank Financial Services Limited, a leading retail focused NBFC specializing in Gold, Mortgage and Business Loans, announces its financial results for the First Quarter (Q1 FY25).

Financial Highlights

| (₹ Mn) | Q1 FY25 | Q4 FY24 | QoQ% | Q1 FY24 | YoY% | FY24 | FY23 | YoY |
|-----------------------------------|--------------|--------------|------------|--------------|------------|--------------|--------------|------------|
| Interest Income | 4,305 | 3,854 | 12% | 3,407 | 26% | 14,580 | 10,754 | 36% |
| Interest Expenses | 2,024 | 1,733 | 17% | 1,636 | 24% | 6,797 | 4,722 | 44% |
| Net Interest Income (Core) | 2,281 | 2,120 | 8% | 1,771 | 29% | 7,783 | 6,032 | 29% |
| Net Gain on DA | 215 | -16 | Nm | 6 | 3670% | 337 | 348 | -3% |
| Net Interest Income | 2,496 | 2,104 | 19% | 1,777 | 41% | 8,120 | 6,380 | 27% |
| Other Income | 390 | 439 | -11% | 266 | 46% | 1,313 | 1,045 | 26% |
| Net Total Income | 2,886 | 2,544 | 13% | 2,043 | 41% | 9,433 | 7,425 | 27% |
| Operating Expenses | 1,598 | 1,458 | 10% | 1,216 | 31% | 5,494 | 4,352 | 26% |
| Operating Profit | 1,288 | 1,086 | 19% | 827 | 56% | 3,939 | 3,073 | 28% |
| Credit Cost | 352 | 177 | 98% | 107 | 230% | 659 | 489 | 35% |
| Exceptional Items | 0 | 0 | Nm | 0 | nm | - | 154 | - |
| Profit Before tax | 936 | 909 | 3% | 721 | 30% | 3,281 | 2,430 | 35% |
| Tax Expenses | 234 | 232 | 1% | 182 | 29% | 834 | 629 | 33% |
| Profit After Tax | 702 | 677 | 4% | 539 | 30% | 2,447 | 1,801 | 36% |
| Shareholder's Fund | 23,222 | 22,608 | 3% | 14,149 | 64% | 22,608 | 13,557 | 67% |
| Book Value Per Share (₹) | 62.6 | 61.2 | 2% | 44.0 | 42% | 61.2 | 42.1 | 45% |

- Net Interest Income stood at ₹2,496 Mn in Q1FY25, an increase of 41% YoY.
- Operating profit stood at ₹1,288 Mn in Q1FY25, an increase of 56% YoY.
- Net profit stood at ₹702 Mn in Q1FY25, an increase of 30% YoY.

| (₹ Crores) | Q1 FY25 | Q4 FY24 | QoQ% | Q1 FY24 | YoY% | FY24 | FY23 | YoY |
|-------------------------------|-----------------|-----------------|------------|---------------|------------|-----------------|-----------------|------------|
| Asset Under Management | 1,31,881 | 1,21,919 | 8% | 94,342 | 40% | 1,21,919 | 90,696 | 34% |
| Disbursements | 50,046 | 43,361 | 15% | 29,656 | 69% | 1,35,787 | 1,07,487 | 26% |

- Assets Under Management increased by 40% YoY to ₹1,31,881 Mn in Q1FY25
- ₹50,046 Mn was disbursed in Q1FY25, reflecting growth of 69% YoY.

Key Financial Ratios

| Ratios | Q1 FY25 | Q4 FY24 | Q1 FY24 | FY24 | FY23 |
|---------------------------------|---------|---------|---------|-------|-------|
| Cost to Income | 55.4% | 57.3% | 59.5% | 58.2% | 58.6% |
| Return on Average Assets | 2.4% | 2.5% | 2.3% | 2.4% | 2.3% |
| Return on Average Equity | 12.3% | 12.2% | 15.6% | 13.5% | 14.4% |
| Gross Stage III | 2.0% | 1.7% | 2.3% | 1.7% | 2.0% |
| Net Stage III | 1.6% | 1.3% | 1.8% | 1.3% | 1.6% |
| CRAR | 22.8% | 23.5% | 19.7% | 23.5% | 17.9% |

- Gross stage III increased to 2.0%, owing to an increase in mortgage delinquency. The net stage III stood at 1.6%.

Key Operational Information

| Operational Information | Q1 FY25 | Q4 FY24 | Q1 FY24 | FY24 | FY23 |
|-------------------------|---------|---------|---------|-------|-------|
| Branches | 619 | 621 | 584 | 621 | 575 |
| Employees | 4,344 | 4,298 | 3,732 | 4,298 | 3,570 |

Commenting on the performance, Mr. Anil Kothuri, MD & CEO, Fedbank Financial Services Ltd., said, “We ushered in the new financial year with strong business growth, led by our Gold Loans business. This portends well for the year ahead. With a strong foundation in place, we are well-positioned to capitalize on opportunities to serve the small self-employed customer.”

About Fedbank Financial Services Limited:

Fedbank Financial Services Limited, also known as Fedfina, is a Mumbai-based, retail-focused non-banking finance company (NBFC). This institution, promoted by Federal Bank Limited, was established in 1995 and received its NBFC license in 2010. As a diversified NBFC, Fedfina offers multiple credit facilities. These include Gold Loan, Home Loan, Loan Against Property (LAP), and Business Loan in addition to a broad spectrum of SME-focused mortgage loans, loans against the pledge of gold ornaments, and structured finance. The company's operations are built on a collateralized lending model targeting the retail finance sector. Fedfina maintains a significant presence across India, extending to 18 states and union territories. As of March 2024, it operates 621 branches, predominantly located in Southern and Western regions of India. Fedfina ranks among the five private banks promoting NBFCs in India. Furthermore, it showed exceptional growth as the fastest-growing gold loan NBFC in the country among its counterparts as of March 1, 2023. Fedfina also recorded the quickest year-on-year growth among gold loan NBFCs in India as of June 30, 2023. For further details and product portfolio, please visit www.fedfina.com

For details please contact: investor@fedfina.com

Disclaimer:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Fedbank Financial Services Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances