

qoindigo.in

January 24, 2025

To National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra – (E), Mumbai – 400 051 IGAL/SECT/1-25/10

To BSE Limited Phiroze Jeejeebhoy Tower Dalal Street Mumbai – 400 001

Symbol: INDIGO

Scrip Code: 539448

#### Subject: Compliances under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

The Board of Directors of the Company in its meeting held on Friday, January 24, 2025, *inter-alia*, considered and approved the unaudited standalone and consolidated financial results ("Financial Results") for the quarter and nine months ended December 31, 2024.

In this regard, please find enclosed:

- (a) Unaudited Financial Results along with the Limited Review Reports thereon issued by M/s. S.R. Batliboi & Co. LLP, Chartered Accountants, Statutory Auditors.
- (b) Copies of investor presentation and press release.

The Board meeting commenced at 01:30 p.m. (IST) and concluded at 03:39 p.m. (IST).

The above is for your information and record.

Thanking you,

For InterGlobe Aviation Limited

Neerja Sharma Company Secretary and Chief Compliance Officer

Encl: As above

InterGlobe Aviation Limited

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# InterGlobe Aviation Ltd

Towards new heights and across new frontiers

Earnings Presentation Q3 FY25

January 24, 2025



#### Safe Harbor



This document may contain some statements on the Company's business or financials which may be construed as forward looking. The actual results may be materially different from these forward-looking statements.

This document forms part of the quarterly earnings release and should be viewed together with the Earnings Press Release.

#### IndiGo – Network presence



#### Fleet Breakup



31<sup>st</sup> Dec, 2024

30<sup>th</sup> Sep, 2024

#### 31st Dec, 2023

358

- 53 Owned/Finance Lease
- 351 Operating Lease
- 33 Damp lease

#### • 199 A320neo

- 45 A320ceo (19 Damp lease & 6 secondary leases)
- 128 A321neo
- 48 ATR
- 3 A321 freighter
- 2 B777 (Damp lease)
- 12 B737 (Damp lease)

- 40 Owned/Finance Lease
- 345 Operating Lease
- 25 Damp lease
- 201 A320neo
- 41 A320ceo (17 Damp lease & 4 secondary leases)
- 112 A321neo
- 45 ATR
- 3 A321 freighter
- **2** B777 (Damp lease)
- 6 8737 (Damp lease)

- 26 Owned/Finance Lease
- 319 Operating Lease
- 13 Damp lease
- 184 A320neo
- **31 A320ceo** (11 Damp lease)
- 94 A321neo
- 44 ATR
- 3 A321 freighter
  - **2 B777** (Damp lease)

QUARTERLY HIGHLIGHTS Q3FY25 vs Q3FY24

# Financial Summary

	Quarter Ended		
Particulars (in INR million)	Dec'24	Dec'23	Favorable / (Adverse)
ASK (billion)	40.8	36.5	12.0%
Total income	229,928	200,623	14.6%
rask* (INR)	5.44	5.34	1.9%
Total expenses	204,657	170,638	(19.9%)
Cask* (INR)	4.83	4.52	(6.8%)
CASK ex fuel* (INR)	3.25	2.64	(23.1%)
EBITDAR	60,587	54,751	10.7%
EBITDAR Margin (%)	27.4%	28.1%	(0.7 pts)
EBITDAR (ex-forex)#	74,560	55,260	34.9%
EBITDAR Margin (ex-forex) <sup>#</sup>	33.7%	28.4%	5.3 pts
РВТ	25,271	29,985	(15.7%)
PBT Margin (%)	11.4%	15.4%	(4.0 pts)
Pat	24,488	29,981	(18.3%)
PAT Margin (%)	11.1%	15.4%	(4.3 pts)
PAT (ex-forex) <sup>#</sup>	38,461	30,490	26.1%
PAT Margin (ex-forex) <sup>#</sup>	17.4%	15.7%	1.7 pts

\* Net of finance income of INR 7,605 million and INR 5,834 million for quarter ended Dec'24 and Dec'23 respectively # Net of Forex loss and gain on forex hedging of INR 591 million and Nil for quarter ended Dec'24 and Dec'23 respectively

#### Revenue breakup

	Quarter Ended			
Particulars (in INR million)	Dec'24	Dec'23	Favorable / (Adverse)	
Revenue from operations	221,107	194,521	13.7%	
Other income	8,821	6,102	44.6%	
Total income	229,928	200,623	14.6%	
ASK (billion)	40.8	36.5	12.0%	
RPK (billion)	35.5	31.3	13.5%	
Load factor (%)	86.9%	85.8%	1.2 pts	
Yield (INR)	5.43	5.48	(1.0%)	
rask* (INR)	5.44	5.34	1.9%	

\* Net of finance income of INR 7,605 million and INR 5,834 million for quarter ended Dec'24 and Dec'23 respectively Note: The above operational metrics includes non-scheduled operations.

#### Non-IndAS measures- RASK

Quarter Ende	3d
Dec'24	Dec'23
229,928	200,623
7,605	5,834
222,323	194,789
40,834	36,464
5.44	5.34
	229,928 7,605 222,323 40,834

# Cost breakup

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	Quarter Ended		
Particulars (in INR million)	Dec'24	Dec'23	Favorable / (Adverse)
Aircraft fuel expenses	64,226	68,414	6.1%
Aircraft and engine rentals	7,585	2,991	(153.6%)
Supplementary rentals and aircraft repair and maintenance (net)	28,580	26,307	(8.6%)
Airport fees and charges	15,187	12,368	(22.8%)
Purchase of stock in trade	1,106	960	(15.2%)
Changes in inventories of stock in trade	(16)	25	165.0%
Employee costs	19,187	16,916	(13.4%)
Finance costs	13,081	10,952	(19.4%)
Depreciation and amortization expenses	22,255	16,657	(33.6%)
Foreign exchange (gain)/ loss (net)	14,564	509	(2,758.9%)
Other expenses	18,902	14,539	(30.0%)
Total expenses	204,657	170,638	(19.9%)
CASK* (INR)	4.83	4.52	(6.8%)
CASK ex fuel* (INR)	3.25	2.64	(23.1%)
CASK ex fuel ex forex* (INR)	2.90	2.63	(10.1%)
Exchange Rate (US\$/INR)**	85.62	83.12	(3.0%)

\* Net of finance income of INR 7,605 million and INR 5,834 million for quarter ended Dec'24 and Dec'23 respectively

\*\*Closing Exchange Rate for the quarter

### Non-IndAS measures- CASK

Porticulars (in INP million)	Quarter Ended		
Particulars (in INR million)	Dec'24	Dec'23	
Total expenses	204,657	170,638	
Less: finance income	7,605	5,834	
Total expense less finance income (A)	197,052	164,804	
ASK (millions) (B)	40,834	36,464	
CASK (INR) (C=A/B)	4.83	4.52	
Fuel cost/ ASK (INR) (D)	1.57	1.88	
CASK ex fuel (INR) ( $\in$ =C-D)	3.25	2.64	
Forex cost/ ASK (INR) (F)	0.36	0.01	
CASK ex fuel ex forex (INR) ( $G = \epsilon$ -F)	2.90	2.63	

### Non-IndAS measures- EBITDAR

Particulars (in INR million)	Quarter Ende	bq
	Dec'24	Dec'23
РВТ	25,271	29,985
Finance cost	13,081	10,952
Less: Finance income	7,605	5,834
Depreciation & amortization	22,255	16,657
Aircraft and engine rental	7,585	2,991
Ebitdar (a)	60,587	54,751
Forex*	13,973	509
EBITDAR ex-forex (B)	74,560	55,260
Revenue from Operations (C)	221,107	194,521
EBITDAR Margin (D=A/C)	27.4%	28.1%
EBITDAR Margin ex-Forex ( $E=B/C$ )	33.7%	28.4%

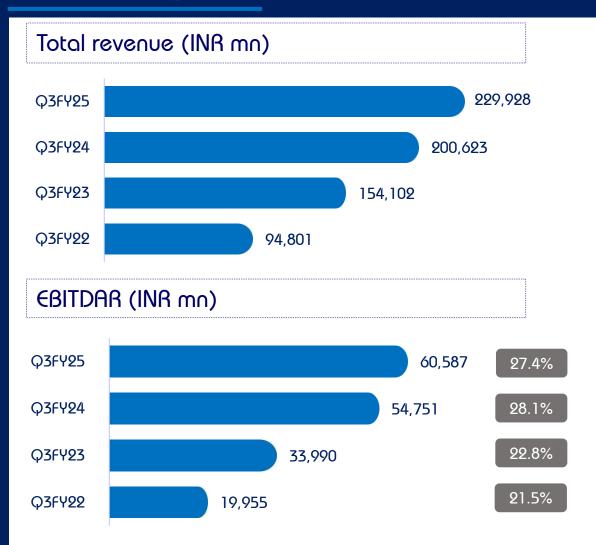
\* including gain on forex hedging of INR 591 million and Nil for quarter ended Dec'24 and Dec'23 respectively

#### Cash and Debt

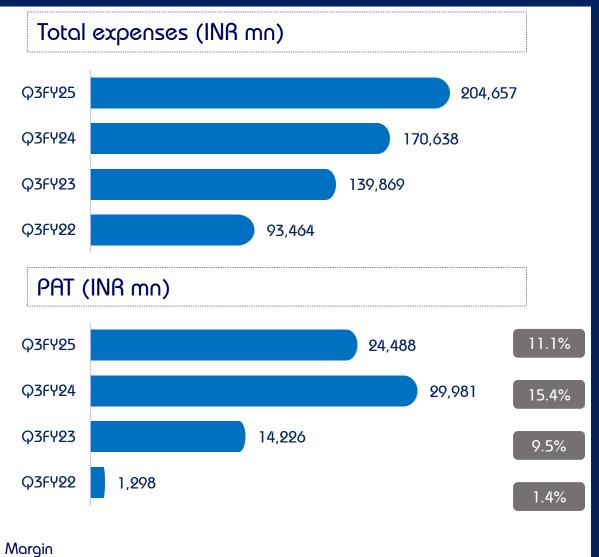
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	Qι	uarter Ended	
Particulars (in INR million)	Dec'24	Dec'23	Favorable / (Adverse)
Free Cash	289,035	191,996	50.5%
Restricted Cash	148,773	132,285	12.5%
Total Cash	437,808	324,281	35.0%
Debt excluding capitalized operating lease liability	155,448	66,310	(134.4%)
Capitalized operating lease liability	495,937	445,565	(11.3%)
Total Debt	651,385	511,875	(27.3%)

### Financial performance indicators



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#### Definitions and Abbreviations

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,	Term	Description
	ASK	Available Seat Kilometer
	CASK	Total Cost net of finance income per Available Seat Kilometer
	CASK ex fuel	Total Cost excluding fuel cost net of finance income per Available Seat Kilometer
	CASK ex fuel ex forex	Total Cost excluding forex and fuel cost net of finance income per Available Seat Kilometer
	EBITDAR	Earnings before finance income and cost, tax, depreciation, amortization and aircraft, engine rental
	EBITDAR margin	EBITDAR / Revenue from Operations
	Load Factor	Revenue Passenger Kilometer / Available Seat Kilometer
	PAT margin	PAT / Revenue from Operations
	Rask	Total Revenue net of finance income per Available Seat Kilometer
	<b>КРК</b>	Revenue Passenger Kilometer
	Yield	Passenger Ticket Revenue / Revenue Passenger Kilometer

**Disclaimer:** Effective this financial year, the company's financial results are reported rounded to the nearest whole number, without decimals. Prior-year figures have been adjusted to maintain consistency.





#### Investor Relations

Contact us Investor.relations@GoindiGo.in <u>www.GoindiGo.in</u>