

31st January, 2025

National Stock Exchange of India Ltd.

Exchange Plaza, C – 1, Block G Bandra-Kurla Complex, Bandra (E), Mumbai-400 051 Symbol:UNIECOM **BSE Limited** 

Phiroze JeejeebhoyTowers, Dalal Street, Mumbai 400 001 Scrip Code:544227

#### Subject: Integrated Filing (Financial) for the quarter ended on December 31, 2024

Dear Sir/Madam,

Pursuant to the Securities and Exchange Board of India Circular no. SEBI/HO/CFD/CFD-PoD2/CIR/P/2024/185 dated 31st December, 2024 read with BSE Circular No. 20250102-4 and NSE Circular No. NSE/CML/2025/02 dated 2nd January, 2025, please find attached the Integrated Filing (Financial) for the quarter and nine months ended 31st December, 2024.

This information is available on the website of the Company: <a href="https://unicommerce.com/">https://unicommerce.com/</a>

You are requested to kindly take the abovementioned on record.

Thanking you.

For UNICOMMERCE ESOLUTIONS LIMITED

Name: Kapil Makhija

**Designation:** Managing Director & CEO

**DIN:** 07916109

Address: Sector 44, Gurugram, Haryana

**Encl:** As above

Chartered Accountants

4th Floor, Office 405 World Mark - 2, Asset No. 8 IGI Airport Hospitality District, Aerocity New Delhi - 110 037, India

Tel: +9.1 11 4681 9500

Independent Auditor's Report on the Quarterly and Year to Date Audited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

To,
The Board of Directors of
Unicommerce eSolutions Limited
(formerly Unicommerce eSolutions Private Limited)

Report on the audit of the Consolidated Financial Results

#### **Opinion**

We have audited the accompanying statement of consolidated financial results of Unicommerce eSolutions Limited (the "Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group") for the quarter ended December 31, 2024 and for the period from April 01, 2024 to December 31, 2024 (the "Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on separate audited financial statements of the subsidiary the Statement:

- (i) includes the results of the Unicommerce eSolutions Limited and Shipway Technology Private Limited
- (ii) is presented in accordance with the requirements of the Listing Regulations, in this regard; and
- (iii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards and other accounting principles generally accepted in India of the consolidated total comprehensive income comprising of net profit and other comprehensive income and other financial information of the Group for the quarter ended December 31, 2024 and for the period from April 01, 2024 to December 31, 2024.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.



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#### Management's Responsibilities for the Consolidated Financial Results

The Statement has been prepared on the basis of the interim condensed consolidated financial statements.

The Holding Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34, 'Interim Financial Reporting' prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are also responsible for overseeing the financial reporting process of the Group.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud
  may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the company's internal control.

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- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results of the entities within
  the Group, to express an opinion on the Statement. We are responsible for the direction,
  supervision and performance of the audit of the financial information of such entities included
  in the Statement of which we are the independent auditors. For the other entities included in the
  Statement, which have been audited by other auditors, such other auditors remain responsible
  for the direction, supervision and performance of the audits carried out by them. We remain
  solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the Master Circular issued by the Securities Exchange Board of India under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

#### Other Matter

The accompanying Statement includes the audited financial results and other financial information in respect of one subsidiary whose interim financial statements reflect total assets of Rs. 258.87 million as at December 31, 2024, total revenues of Rs. 32.73 million, total net loss after tax of Rs. 0.90 million, total comprehensive loss of Rs. 0.71 million for period from December 17, 2024 to December 31, 2024and net cash outflows of Rs. 7.14 million for the period from December 17, 2024 to December 31, 2024, as considered in the Statement which have been audited by their respective independent auditors.

The independent auditor's report on the interim financial statements of the subsidiary have been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of the subsidiary is based solely on the report of such auditor and the procedures performed by us as stated in paragraph above.



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The accompanying Statement includes unaudited interim financial results for the quarter ended December 31, 2023 and year to date results for the period from April 01, 2023 to December 31, 2023 and are approved by the Board of Directors.

For S.R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

per Yogesh Midha

Partner

Membership No.: 094941

UDIN: 25094941BMKRSC9238

New Delhi

January 31, 2025

#### Unicommerce eSolutions Limited (Formerly known as Unicommerce eSolutions Private Limited)

#### (CIN: U74140DL2012PLC230932)

#### Regd. Office: Mezzanine Floor, A-83, Okhla Industrial Area, Phase II, New Delhi - 110020.

Statement of audited Ind AS consolidated financial results for the quarter and nine months ended December 31, 2024

	For the quarter ended	For the quarter ended	For the quarter ended	For the nine months	For the nine months	For the year ended
Particulars	December 31, 2024	September 30, 2024	December 31, 2023	period ended	period ended	March 31, 2024
				December 31, 2024	December 31, 2023	
	(Audited)	(Audited)	(Unaudited) Refer Note 2	(Audited)	(Unaudited)	(Audited)
Revenue from contract with customers	327.40	293.07	259.56	895.16	Refer Note 2 770.47	1,035.81
Other income	15,00	12.90	16.99	43.41	46,59	58.53
Total income (I)	342,40	305.97	276.55	938.57	817.06	1,094.34
Expenses						
Employee benefits expense	128.12	160.91	143.65	454.50	488,84	649.57
Server hosting expense	21.67	13.03	15,48	46.58	40.03	54.06
Depreciation and amortisation expense	11.39	8.46	8.88	28.39	15.29	24.02
inance costs	1.29	1.43	1.53	4.28	2,20	3.89
Other expenses	94.34	61.99	54.89	211.70	133.83	188.01
Total expense (II)	256.81	245.82	224.43	745.45	680.19	919,55
Profit before tax (III = I-II)	85,59	60.15	52.12	193,12	136.87	174.79
Current tax	9.06	17.86	13.67	41.76	37.51	47.84
Adjustment of tax relating to earlier periods	11.38		-	11.38	(0.39)	(0.39)
Deferred tax	2.25	(2.45)	(0.32)	(2.78)	(2.72)	(3.83)
ncome tax expense (IV)	22.69	15.41	13.35	50.36	34.40	43.62
Profit for the period/year (V = III-IV)	62.90	44.74	38,77	142.76	102.47	131.17
Other annual and in the same (the same)						
Other comprehensive income/(loss) Other comprehensive income/(loss) not to be reclassified		*				
to profit or loss in subsequent period/year:						
o profit or ioss in subsequent period/year;						
Re-measurement gain/(loss) on defined benefit plans	2.19	0.68	2.03	2.48	0.86	2.67
income tax effect	(0.51)	(0.17)	(0.51)	(0.58)	(0.22)	(0.67)
		(0.1.)	(0.5.1)	(0.50)	(0.22)	(0.07)
Other comprehensive income/(loss) for the period/year,	1.68	0.51	1.52	1.90	0.64	2.00
et of tax (VI)		***	ALUM	1,70	0,04	2.00
otal comprehensive income for the period/year, net of						
ax (VII = V+VI)	64.58	45.25	40.29	144.66	103,11	133,17
rofit for the period attributable to						
Equity holders of parent	63.37		_	143.23		
Non-controlling interest	(0.47)			(0.47)		
8	62.90					
				142.76		
Other comprehensive income/(loss), net of tax				142,70		·
ttributable to		-	•	142.70		
ttributable to  Equity holders of parent	1.58	a•		1.80		<del>.</del>
ttributable to	0.10	4	:	1.80 0.10		· :
ttributable to Equity holders of parent		:	:	1.80		:
ttributable to  Equity holders of parent  Non-controlling interest	0.10	:	:	1.80 0.10		: :
ttributable to  Equity holders of parent  Non-controlling interest  -  otal comprehensive income for the period, net of tax  Equity holders of parent	0.10	- :-	:	1.80 0.10		<u>:</u>
ttributable to  Equity holders of parent  Non-controlling interest  - otal comprehensive income for the period, net of tax	0.10 1.68 64.96 (0.37)	**	:	1.80 0.10 1.90	•	: :
ttributable to  Equity holders of parent Non-controlling interest  -  otal comprehensive income for the period, net of tax Equity holders of parent	0.10 1.68		-	1.80 0.10 1.90	•	: :
ttributable to  Equity holders of parent Non-controlling interest  otal comprehensive income for the period, net of tax  Equity holders of parent Non-controlling interest	0.10 1.68 64.96 (0.37) 64.58		: :	1.80 0.10 1.90 145.03 (0.37)	-	
ttributable to  Equity holders of parent Non-controlling interest  otal comprehensive income for the period, net of tax  Equity holders of parent Non-controlling interest  aid-up equity share capital	0.10 1.68 64.96 (0.37)	102.44	58.45	1.80 0.10 1.90 145.03 (0.37)		58.89
ttributable to  Equity holders of parent Non-controlling interest  otal comprehensive income for the period, net of tax Equity holders of parent Non-controlling interest  aid-up equity share capital struments entirely equity in nature	0.10 1.68 64.96 (0.37) 64.58		: :	1.80 0.10 1.90 145.03 (0.37)	-	
ttributable to  Equity holders of parent Non-controlling interest  otal comprehensive income for the period, net of tax Equity holders of parent Non-controlling interest  aid-up equity share capital struments entirely equity in nature ther Equity	0.10 1.68 64.96 (0.37) 64.58	102.44	- - - 58.45 1.66	1.80 0.10 1.90 145.03 (0.37) 144.66	- - - - 58.45 1.66	58.89 1.66
Equity holders of parent Non-controlling interest  otal comprehensive income for the period, net of tax Equity holders of parent Non-controlling interest  aid-up equity share capital struments entirely equity in nature ther Equity  arnings per equity share [nominal value of share is Re. 1]	0.10 1.68 64.96 (0.37) 64.58	102.44	- - - 58.45 1.66	1.80 0.10 1.90 145.03 (0.37) 144.66	- - - - 58.45 1.66	58.89 1.66
Equity holders of parent Non-controlling interest  Fotal comprehensive income for the period, net of tax Equity holders of parent	0.10 1.68 64.96 (0.37) 64.58	102.44	- - - 58.45 1.66	1.80 0.10 1.90 145.03 (0.37) 144.66	- - - - 58.45 1.66	58.89 1.66

S.R. Batlibol & Associates LLP, New Deim

for identification



### Unicommerce eSolutions Limited (Formerly known as Unicommerce eSolutions Private Limited) (CIN: U74140DL2012PLC230932)

Regd. Office: Mezzanine Floor, A-83, Okhla Industrial Area, Phase II, New Delhi - 110020.

Notes to statement of audited Ind AS consolidated financial results for the quarter and nine months ended December 31, 2024

- The above consolidated financial results for the quarter and nine months ended December 31, 2024 have been reviewed by the Audit Committee at its meeting held on January 31, 2025 and approved by the Board of Directors at its meeting held on January 31, 2025.
- 2. These Audited Consolidated Financial Results are compiled / extracted from the Consolidated Audited Interim Condensed Financial Statements for the quarter and nine months ended December 31, 2024. The Consolidated Audited Interim Condensed Financial Statements for the quarter and nine months ended December 31, 2024 have been prepared in accordance with Ind AS 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013 read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other accounting principles generally accepted in India. The interim financial results of the Company for the quarter and nine months ended December 31, 2023 are unaudited and are approved by the Board of Directors.
- 3. Unicommerce eSolutions Limited ("the Company") has acquired 42.76% of the Share Capital of Shipway Technology Private Limited (Shipway), on a fully diluted basis (on issued basis 47.51%) vide Amended and Restated Shareholder(s) 'Agreement on December 17, 2024. The Company will acquire the remaining stake and complete the 100 percent acquisition in Shipway for a non cash consideration basis either by way of a merger or a share swap. Additionally, the Company have the right to nominate/ appoint a majority of the Director(s) on the Board.

Owing to the above, Shipway has become a subsidiary of the Company.

- 4. During the nine months ended December 31, 2024, the Company embarked on developing new integrated solutions aimed at automating payment and returns reconciliation, as well as optimizing supply chain solutions, order tracking, returns, and exchanges for customers. To support this initiative, the Company leveraged its in-house technology team and capitalized employee benefit expenses amounting to Rs. 59,10 million for the nine months ended December 31, 2024 (Rs. 14.00 million for the quarter ended December 31, 2024) under "Intangible Assets Under Development. Additionally, during the quarter, the Company acquired Shipway, a business operating in a similar domain. As the technology development activities amounting to Rs. 43.90 million (plus applicable taxes) were aligned with Shipway's business focus until the acquisition, the developed product will now be transferred to Shipway. This transfer is intended to enhance Shipway's existing product capabilities and facilitate deeper market penetration.
- 5. During the nine months ended December 31, 2024, the Company has completed the Initial Public Offering (IPO) of 25,608,512 Equity Shares of Face Value of Rs. 1 each for cash at a price of Rs. 108 per Equity Share aggregating to Rs. 2,765.72 million comprising Offer for sale of 25,608,512 Equity Shares aggregating to Rs. 2,765.72 million. Pursuant to the IPO, the Equity Shares of the Company got listed on National Stock Exchange (NSE) and Bombay stock Exchange (BSE) on August 13, 2024.
- 6. The Company has incurred cost of Rs.303.60 million (including Goods and Service Tax) for the Initial Public Offering (IPO) which is recoverable from the selling shareholders AceVector Limited (Formerly known as Snapdeal Limited) and SB Investment Holdings (UK) Limited. The Company has billed Rs. 255.26 million (including Goods and Service Tax) to the shareholders and the balance yet to be billed.
- During the quarter ended December 31, 2024, the company has rewarded the employees with a performance bonus of Rs. 7.20 million for the financial year ended March 31, 2024 and reversed the remaining accrual of Rs. 20.40 million. Further, the Company has recorded performance bonus accrual of Rs. 20.80 million for the nine months ended December 31, 2024 (Rs. 6.80 million for the quarter ended December 31, 2024).
- 8. Pursuant to the acquisition of Shipway Technology Private Limited on December 17, 2024, the Company has prepared consolidated financial results for the first time for the quarter and nine months period ended December 31, 2024. As a result, the figures for the comparative period are not directly comparable.Shipway is engaged in the business of providing shipping automation solutions, tailored for eCommerce and D2C brands.

The provisional present value of purchase price allocation is based on management's estimates and fair values as follows and may subject to revision considering the fair value assessment:

	(In Rs. Millions.
Particulars	Amount
Brand/ Trademark	38.08
Technology/ Software	230.94
Customer Relationship	126.71
Net assets (including cash and bank balances)	25.70
Goodwill	1,012.50
Total purchase consideration	1.433.93

The purchase consideration of Rs. 1,433,93 million represents Rs. 684.09 million paid in cash and balance amount of Rs. 749.84 million as a financial liability to be settled in future through swap of shares.

The excess of the purchase consideration paid over the fair value of assets acquired has been attributed to Goodwill.

- 9. The Company Secretary resigned on December 6, 2024. In accordance with the provisions of Section 203(4) of the Companies Act, 2013, the Company is in the process of appointing a new Company Secretary and committed to complete the appointment within the prescribed timelines as mandated under the Companies Act, 2013.
- 10. The results for the quarter and nine months ended December 31, 2024 are available on the company website (URL: https://www.unicommerce.com), Bombay Stock Exchange of India Limited website (URL: https://www.nseindia.com/corporates) and the National Stock Exchange of India Limited website (URL: https://www.nseindia.com/corporates). Key numbers of Standalone Financial Results of the Company are as under:

S No	Particulars	Quarter ended			Nine mou	Year ended	
3.740.	rationas	December 31, 2024	September 30, 2024	December 31, 2023	December 31, 2024	September 30, 2024	March 31,2024
1	Revenue from contract with customers	294.67	293.07	259.56	862.43	770,47	1,035,81
2	Profit before tax	89.19	60.15	52.12	196.72	136.87	174.79
3	Profit for the period/year	66.35	44.74	38.77	146.21	102.47	131.17

S.R. Batlibol & Associates LLP, New Delial

for identification

For Unicommerce eSolutions Limited CIN: U74140DL2012PLC230932

Kapit Makhija Managing Director & CEO (DIN: 07916109) Place of Signature: Gurugram

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Date: January 31, 2025



Chartered Accountants

4th Floor, Office 405 World Mark - 2, Asset No. 8 IGI Airport Hospitality District, Aerocity New Delhi - 110 037, India

Tel: +91 11 4681 9500

Independent Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

To
The Board of Directors of
Unicommerce eSolutions Limited
(formerly Unicommerce eSolutions Private Limited)

Report on the audit of the Standalone Financial Results

#### **Opinion**

We have audited the accompanying statement of quarterly standalone financial results of Unicommerce eSolutions Limited (the "Company"), for the quarter ended December 31, 2024 and the year to date results for the period from April 01, 2024 to December 31, 2024 (the "Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards and other accounting principles generally accepted in India of the total comprehensive income comprising of net profit and other comprehensive income and other financial information of the Company for the quarter ended December 31, 2024 and year to date results for the period from April 01, 2024 to December 31, 2024.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's Responsibilities for the Standalone Financial Results

These quarterly financial results as well as the year to date standalone financial results have been prepared on the basis of the interim condensed financial statements. The Company's Board of Directors are responsible for the preparation of the Statement that gives a true and fair view of the net profit and other comprehensive income of the Company and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 (Ind AS -34), 'Interim Financial Reporting' prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the safeguarding of the safeguarding of the assets of the safeguarding of the

Chartered Accountants

Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud
  may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances but not for the purpose of expressing an
  opinion on the operating effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the
  disclosures, and whether the Statement represents the underlying transactions and events in a
  manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Other Matter

• The accompanying Statement of quarterly and year to date standalone financial results include unaudited interim financial results and other financial information for the quarter ended December 31, 2023 and year to date results for the period from April 01, 2023 to December 31, 2023 and are approved by the Board of Directors.

#### For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

per Yogesh Midha

Partner

Membership No.: 094941

UDIN: 25094941BMKRSD3202

New Delhi

January 31, 2025

# Unicommerce eSolutions Limited (Formerly known as Unicommerce eSolutions Private Limited) (CIN: U74140DL2012PLC230932)

Regd. Office: Mezzanine Floor, A-83, Okhla Industrial Area, Phase II, New Delhi - 110020.

Statement of audited Ind AS standalone financial results for the quarter and nine months ended December 31, 2024

	F					except per share data
Particulars	For the quarter ended December 31, 2024	For the quarter ended September 30, 2024	For the quarter ended December 31, 2023	For the nine months period ended December 31, 2024	For the nine months period ended December 31, 2023	For the year ende March 31, 202
	(Audited)	(Audited)	(Unaudited) Refer Note 2	(Audited)	(Unaudited) Refer Note 2	(Audited
Revenue from contract with customers	294.67	293.07	259,56	862.43	770.47	1,035.81
Other income	14.29	12.90	16.99	42.70	46.59	58.53
Total income (I)	308,96	305.97	276.55	905.13	817.06	1,094.34
Expenses						
Employee benefits expense	122,29	160.91	143.65	448.67	488.84	649.57
Server hosting expense	20,58	13.03	15.48	45.49	40.03	54.06
Depreciation and amortisation expense	8,37	8.46	8.88	25.37	15.29	24.02
Finance costs	1.28	1.43	1,53	4.27	2.20	3.89
Other expenses	67.25	61.99	54.89	184.61	133.83	188.01
Total expense (II)	219.77	245,82	224.43	708,41	680,19	919,55
Profit before tax (III = I-II)	89,19	60.15	52.12	196.72	136.87	174.79
Current tax	9.06	17.86	13.67	41.76	37.51	47.84
Adjustment of tax relating to earlier periods	11.38	-	-	11.38	(0.39)	(0.39)
Deferred tax	2.40	(2.45)	(0.32)	(2.63)	(2.72)	2 1
Income tax expense (IV)	22.84	15.41	13,35	50.51	34.40	(3.83)
Profit for the period/year (V = III-IV)	66.35	44.74	38,77	146.21	102,47	131.17
Other comprehensive income/(loss) Other comprehensive income/(loss) not to be reclassified to profit or loss in subsequent period/year:						
Re-measurement gain/(loss) on defined benefit plans	2.00	0.68	2.03	2,29	0.86	2.67
Income tax effect	(0.51)	(0.17)	(0.51)	(0.58)	(0.22)	(0.67)
Other comprehensive income/(loss) for the period/year, net of tax (VI)	1.49	0.51	1.52	1.71	0.64	2.00
Total comprehensive income for the period/year, net of tax (VII = V+VI)	67.84	45,25	40,29	147.92	103.11	122.17
	0.104	40400	40,27	147.52	103.11	133.17
Paid-up equity share capital	102.44	102.44	58.45	102.44	58,45	58.89
Instruments entirely equity in nature	-	-	1.66	-	1.66	1.66
Other Equity	747.21	674.02	590.57	747.21	590.57	628.59
Earnings per equity share [nominal value of share is Re. I each] (not annualised for quarters/ nine months)						
Basic earnings per equity share [ In Rs.]	0.60	0.44	0.38	2.15	1.02	1.30

S.R. Batlibol & Associates LLP, New Denil

for Identification



#### Unicommerce eSolutions Limited (Formerly known as Unicommerce eSolutions Private Limited)

(CIN: U74140DL2012PLC230932)

Regd. Office: Mezzanine Floor, A-83, Okhla Industrial Area, Phase II, New Delhi - 110020.

#### Notes to statement of audited Ind AS standalone financial results for the quarter and nine months ended December 31, 2024

- The above financial results for the quarter and nine months ended December 31, 2024 have been reviewed by the Audit Committee at its meeting held on January 31, 2025 and approved by the Board of Directors at its meeting held on January 31, 2025.
- 2. These Audited Financial Results are compiled / extracted from the Audited Interim Condensed Financial Statements for the quarter and nine months ended December 31, 2024. The Audited Interim Condensed Financial Statements for the quarter and nine months ended December 31, 2024 have been prepared in accordance with Ind AS 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013 read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other accounting principles generally accepted in India. The interim financial results of the Company for the quarter and nine months ended December 31, 2023 are unaudited and are approved by the Board of Directors.
- 3. Unicommerce eSolutions Limited ("the Company") has acquired 42.76% of the Share Capital of Shipway Technology Private Limited (Shipway), on a fully diluted basis (on issued basis 47.51%) vide Amended and Restated Shareholder(s)'Agreement on December 17, 2024. The Company will acquire the remaining stake and complete the 100 percent acquisition in Shipway for a non cash consideration basis either by way of a merger or a share swap. Additionally, the Company have the right to nominate/ appoint a majority of the Director(s) on the Board.
  Owing to the above, Shipway has become a subsidiary of the Company.
- 4. During the nine months ended December 31, 2024, the Company embarked on developing new integrated solutions aimed at automating payment and returns reconciliation, as well as optimizing supply chain solutions, order tracking, returns, and exchanges for customers. To support this initiative, the Company leveraged its in-house technology team and capitalized employee benefit expenses amounting to Rs. 59.10 million for the nine months ended December 31, 2024 (Rs. 14.00 million for the quarter ended December 31, 2024) under "Intangible Assets Under Development. Additionally, during the quarter, the Company acquired Shipway, a business operating in a similar domain. As the technology development activities amounting to Rs. 43.90 million (plus applicable taxes) were aligned with Shipway's business focus until the acquisition, the developed product will now be transferred to Shipway. This transfer is intended to enhance Shipway's existing product capabilities and facilitate deeper market penetration.
- 5. During the nine months ended December 31, 2024, the Company has completed the Initial Public Offering (IPO) of 25,608,512 Equity Shares of Face Value of Rs. 1 each for cash at a price of Rs. 108 per Equity Share aggregating to Rs 2,765.72 million comprising Offer for sale of 25,608,512 Equity Shares aggregating to Rs. 2,765.72 million. Pursuant to the IPO, the Equity Shares of the Company got listed on National Stock Exchange (NSE) and Bombay stock Exchange (BSE) on August 13, 2024.
- 6. The Company has incurred cost of Rs.303.60 million (including Goods and Service Tax) for the Initial Public Offering (IPO) which is recoverable from the selling shareholders AceVector Limited (Formerly known as Snapdeal Limited) and SB Investment Holdings (UK) Limited. The Company has billed Rs. 255.26 million (including Goods and Service Tax) to the shareholders and the balance yet to be billed.
- 7. During the quarter ended December 31, 2024, the company has rewarded the employees with a performance bonus of Rs. 7.20 million for the financial year ended March 31, 2024 and reversed the remaining accrual of Rs. 20.40 million. Further, the Company has recorded performance bonus accrual of Rs. 20.80 million for the nine months ended December 31, 2024 (Rs. 6.80 million for the quarter ended December 31, 2024).
- The Company Secretary resigned on December 6, 2024. In accordance with the provisions of Section 203(4) of the Companies Act, 2013, the Company is in the
  process of appointing a new Company Secretary and committed to complete the appointment within the prescribed timelines as mandated under the Companies
  Act, 2013.
- The results for the quarter and nine months ended December 31, 2024 are available on the company website (URL: https://www.unicommerce.com), Bombay
  Stock Exchange of India Limited website (URL:www.bseindia.com/corporates) and the National Stock Exchange of India Limited website (URL: https://www.nseindia.com/corporates).

S.i. Batliboi & Associates LLP, New Denn

for identification

Kapil Makhija

Managing Director & CEO

For Unicommerce eSolutions Limited CIN: U74140DL2012PLC230932

(DIN: 07916109)

Place of Signature: Gurugram

Date: January 31, 2025



# B. STATEMENT ON DEVIATION OR VARIATION FOR PROCEEDS OF PUBLIC ISSUE, RIGHTS ISSUE, PREFERENTIAL ISSUE, QUALIFIED INSTITUTIONS PLACEMENT ETC.

	Statement of	on deviation / variation in utilisation of funds raised
	<u> - atoment (</u>	
Name of listed		Not Applicable
<u>entity</u>		
Mode of Fund	Public	
Raising	Issues /	
	<u>Rights</u>	
	<u>Issues /</u> <u>Preferential</u>	
	Issues / QIP	
	/ Others	
Date of Raising		
<u>Funds</u>		
Amount Raised		
Report filed for		
Quarter ended		
Monitoring	applicable /	
Agency	not	
	<u>applicable</u>	
Monitoring		
Agency Name, if		
applicable		
<u>эрригонию</u>		
Is there a	Yes / No	
Deviation /		
Variation in use of funds raised		
of fullus raiseu		
If yes, whether		
the same is		
pursuant to		
change in terms		
of a contract or objects, which		
was approved		
by the		
<u>shareholders</u>		
If Voc Data of		
If Yes, Date of shareholder		
<u>Approval</u>		
Explanation for		
the Deviation /		
<u>Variation</u>		



Comments of						
the Audit Committee after						
	ļ					
<u>review</u>						
Comments of						
the auditors, if	ļ					
<u>any</u>						
Objects for which	h funds have b	een raised ar	nd where there	e has been	a deviation, in the follo	owing table
Original Object	<u>Modified</u>	<u>Original</u>	Modified	<u>Funds</u>	Amount of	Remarks if
	Object, if	<u>Allocation</u>	allocation,	<u>Utilised</u>	<b>Deviation/Variation</b>	<u>any</u>
	<u>any</u>		if any		for the quarter	
					according to	
					applicable object	
Deviation or variat	ion could mear	l:				
(a) Deviation in the	•	-				
(b) Deviation in the	amount of fun	ids actually u	tilized as agai	nst what w	as originally disclosed	l or
(c) Change in term	s of a contract	referred to in	the fund rais	ing docum	ent i.e. prospectus, lett	er of offer,
etc.						
Name of Signatory	,					
Designation Designation						

#### C. FORMAT FOR DISCLOSING OUTSTANDING DEFAULT ON LOANS AND DEBT SECURITIES

S No.	Particulars	in INR Crore
1.	Loans / revolving facilities like cash credit from banks / financial inst Applicable	itutions- <i>Not</i>
Α	Total amount outstanding as on date	
В	Of the total amount outstanding, amount of default as on date	
2.	Unlisted debt securities i.e. NCDs and NCRPS	
Α	Total amount outstanding as on date	
В	Of the total amount outstanding, amount of default as on date	
3.	Total financial indebtedness of the listed entity including short- term and long-term debt	