

Date: November 09, 2024

BSE Limited
Listing & Compliance
Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort
Mumbai - 400001.
Scrip Code: 514418

The National Stock Exchange of India
Limited
Listing & Compliance Department
Exchange Plaza, C-1 Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400051
Symbol: MANORG

Dear Sir/Madam,

Sub: Investor Presentation for Quarter ended September 30, 2024

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclose a copy of Investor Presentation for the Second Quarter and Half year ended September 30, 2024.

This Investor Presentation may also be accessed on the website of the Company at www.mangalamorganics.com.

We request you to disseminate the above information on your website.

Thanking you,

Yours faithfully,

For Mangalam Organics Limited

Ms. Charmi Shah
Company Secretary & Compliance Officer

Encl: As above

Mangalam Organics Limited

Investor Presentation

September 2024



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Mangalam Organics Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Company Overview



Founded
1946



Years
Experience
78+



Employees
320+



Branches
8+



Products
100+



Business Overview

Who We Are ?

Mangalam Organics Limited is a pioneer in the field of pine chemistry. It is a leading manufacturer of terpene and rosin derivatives.

What We Manufacture ?

Terpene Chemistry, Camphor, Dipentene, Sodium Acetate, Synthetic Resins, Terpene Phenolic, Alkyl Phenolic, Rosin-based Resins

Our Mission

To continue to strive and innovate to meet the growing requirements of our valued customers.

Our wide Footprint

Turpentine, our principal raw material to manufacture Camphor, is procured from across the globe: Brazil, Argentina, Chile, USA, Russia, Indonesia, Vietnam, China, Portugal, and Spain, among other countries. Domestic sale of Camphor and Synthetic Resins takes place through our network of 8 offices across India. Our products are also exported to Europe, USA, African, Middle Eastern and Southeast Asian countries.

Our Legacy

Our operations are led by an experienced management team, with over five decades of experience in the pine chemicals industry.



Historical & Cultural Significance

- Ancient medicinal Uses:

Camphor has been revered for its medicinal properties since ancient times, with its earliest known uses dating back to traditional and Ayurvedic medicine. It was widely utilized for its analgesic, anti-inflammatory, and antiseptic properties, making it a valuable remedy for a variety of ailments.



- Cultural Symbolism:

In many Asian cultures, the camphor tree has long been associated with spiritual and cultural significance. It is often viewed as a symbol of purification, longevity, and enlightenment, and its fragrant wood has been used in religious ceremonies and rituals for centuries.

- Modern Aromatherapy:

The distinct, penetrating aroma of camphor has also made it a popular ingredient in the world of aromatherapy. Its invigorating and clarifying scent is believed to have a range of benefits, from promoting mental focus to relieving respiratory discomfort.



Purity of Camphor & its Significance

Why Camphor?

As written in our Holy books, Pure Camphor symbolises union with God as it burns completely, leaving behind no trace. Pure Camphor dispels negativity, keeps one healthy and attracts prosperity.



Significance of the Camphor Flame

Camphor flame inspires the devotee to spread warmth and fragrance through one's life, burning away energetically to eventually allow the focus solely on the almighty without any trace of existence or ego.



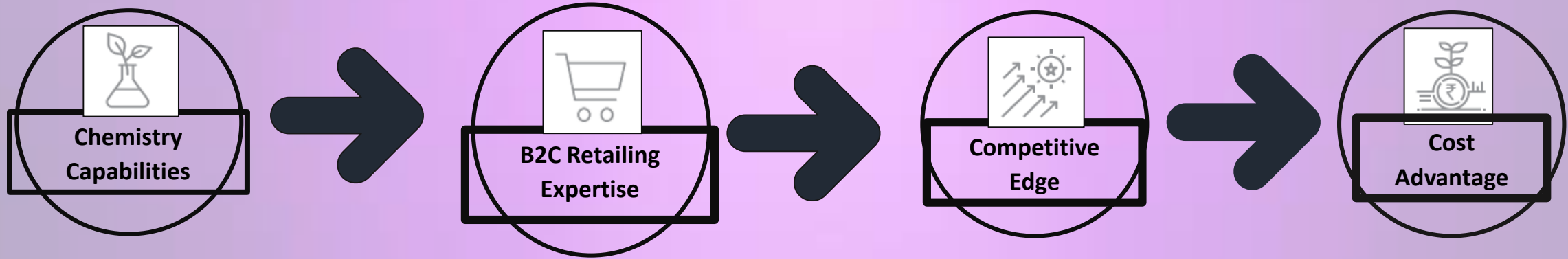
How to check the purity of Camphor?

Pure Camphor burns completely without sparking and does not leave behind any residue or ash.

At the end of the aarti, one places his hands over the flame and touches his eyes and forehead which signifies "may the light which illumined the Lord light up my vision and may my thoughts be as pure and beautiful as this Camphor flame"



Our Business Model



Our Journey

Business-to-Business

Business-to-Consumer

Trading	Manufacturing	Expansion	Listing	Diversification	Brand Establishment	Product Portfolio	Brand Strengthening	Listing	Expansion
1946	1949	1988	1994	2007	2013	2017	2020	2021	2022
Late Ramgopal Dujodwala (founder of Mangalam Organics Ltd.) commenced Trading in Rosin	Late Ramgopal Dujodwala established a Rosin and Turpentine manufacturing unit at Hoshiarpur, followed by a unit at Una, Faridabad, and one in J&K	Facility built for manufacture of Rosin and Turpentine at Khopoli (Maharashtra)	Facility built for manufacture of Camphor and MOL listed on BSE Limited	Kamal Dujodwala took over as Chairman. Set up a new division to manufacture Synthetic Resins	Commenced manufacturing and retailing of Mangalam Camphor Tablets	Commenced manufacturing and retailing of homecare products based on Camphor under "CamPure"	Established Mangalam Brands Private Limited to focus on Brands 'Mangalam' and 'Campure'	Mangalam Organics Ltd. got listed on NSE	Successfully completed the expansion to manufacture 10,000 MT of Camphor

Our Business Segments

B2B - Terpene

Camphor: Religious use, healthcare products, hygiene products

Dipentene: Paints, cleaning and degreasing agents

Sodium Acetate: Textile and dyes industry, Leather tanning

Isobornyl Acetate: Fragrance and flavor

Isoborneol: Fragrance and flavor

B2B – Synthetic Resin

Terpene Phenolic Resin – Adhesives

Alkyl Phenolic Resin – Rubber Products i.e. Tyers.

Rosin Ester - Paint and varnish material industry, thermoplastic compounds for road marking, hot melts and glues susceptible to pressure, insulation finishes

B2C -Retail Operations

CamPure - Homecare and personal care products based on Camphor

Mangalam - Camphor tablets for pious uses Private Labelling Initiatives



WHY IS CAMPURE CAMPHOR CONE & AIR PURIFIER GIFT BOX A PERFECT GIFT FOR ALL?



“Almost everything tends to become ordinary after a point, which is why we are here to share a little secret with you - the mystery of a perfect gift.”

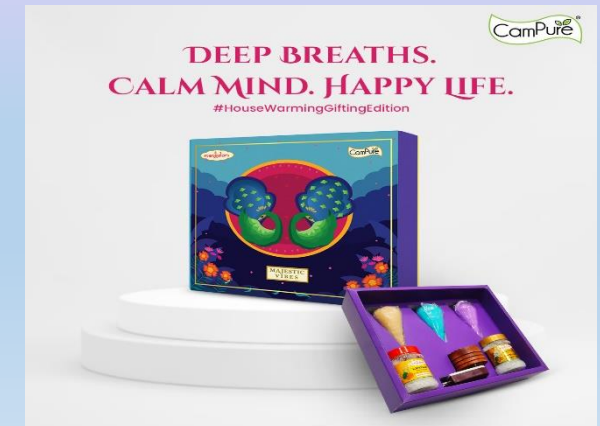
An ideal gift not just for him or her but for practically anyone of any age group and preference.



What is it?
It's our **Camphor Products Gift Box.**

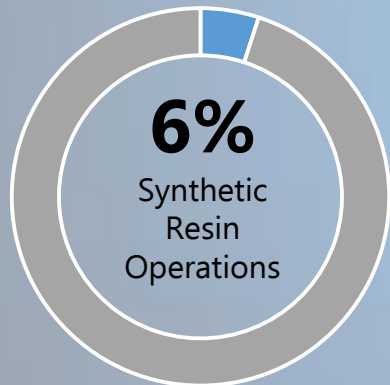
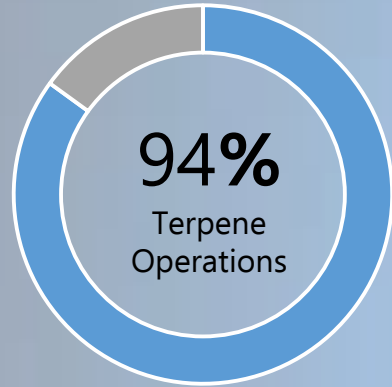


“Delivering Happiness, peace & joy.”



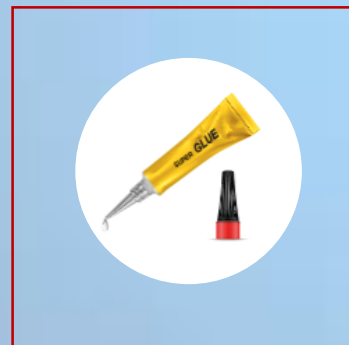
Our Product Portfolio – B2B

Revenue break-up of Mangalam Organics Limited



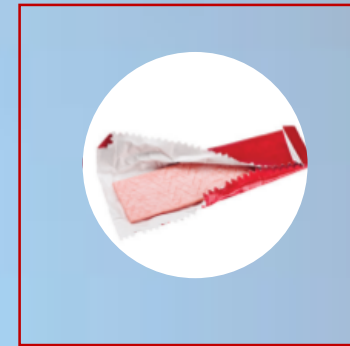
Business-to-Business

Terpene



Camphor | Dipentene | Sodium Acetate

Synthetic Resin



Terpene Phenolic Resin | Alkyl
Phenolic Resin | Rosin Esters

Note: The retail percentage is NIL in the standalone revenue because the retail business of Mangalam Organics Limited has been transferred to its wholly owned subsidiary Mangalam Brands Private Limited from FY 2022-23

Business-to-Consumer



CamPure - Homecare and personal care products based on Camphor
Mangalam - Camphor tablets for pious uses
Private Labelling Initiatives

Our Key Clientele

Terpene Operations



Synthetic Resin Operations



Retail Operations



Makes fine living affordable



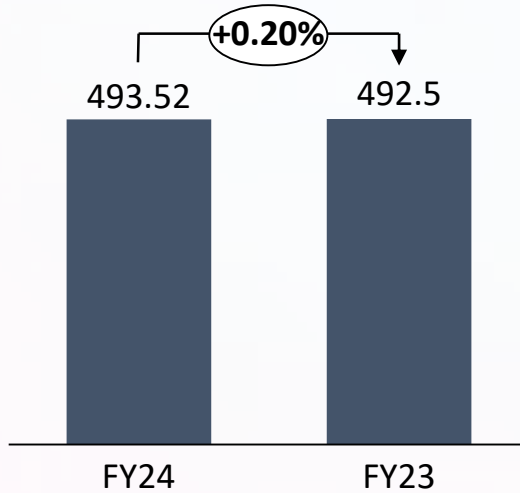


Financials

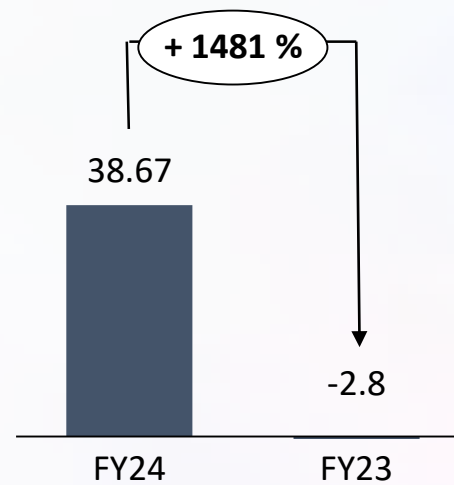


FY25 Consolidated Financial Performance

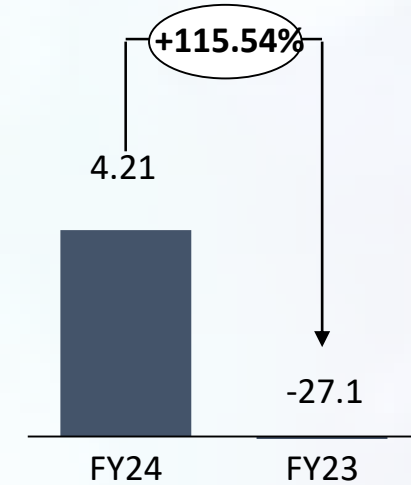
Revenues (Rs. Crs)



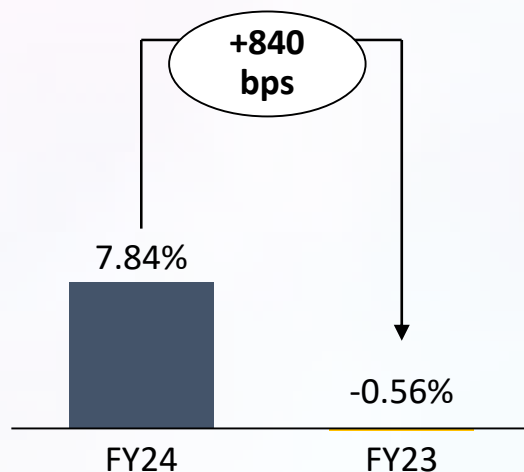
EBITDA (Rs. Crs)



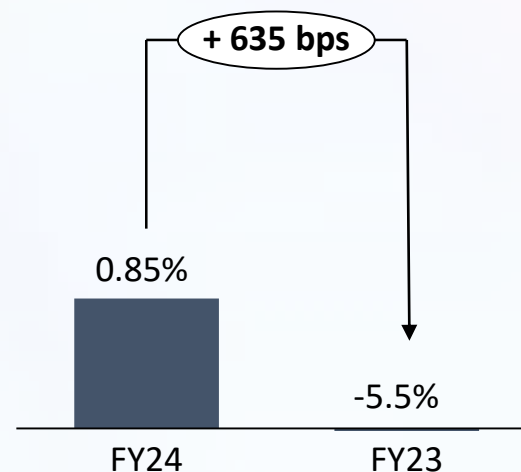
PAT (Rs. Crs)



EBITDA Margin (%)



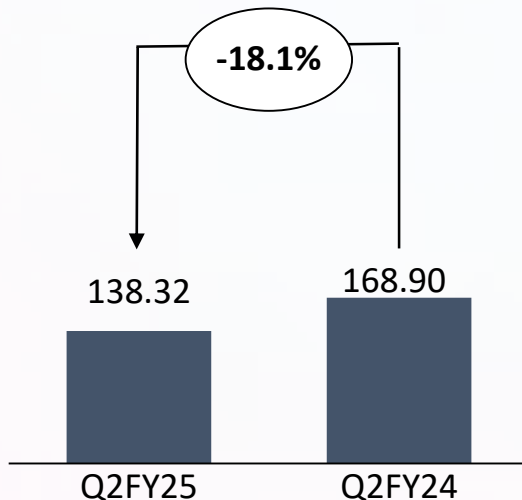
PAT Margin (%)



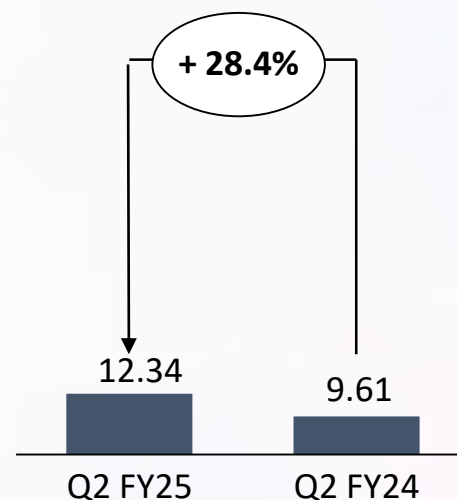
- Revenue growth of 0.20% in FY24 vs FY23.
- Decrease in input costs lead to profitability for the year.
- Company continues its efforts on improving efficiencies and margins going forward.

YOY FY25 Consolidated Financial Performance

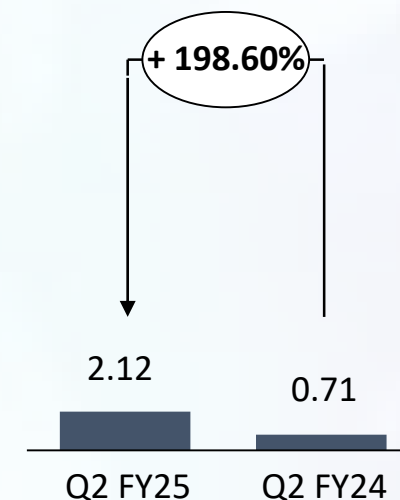
Revenues (Rs. Crs)



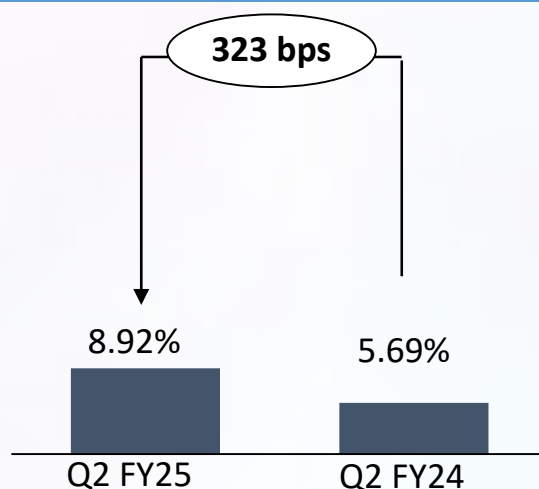
EBITDA (Rs. Crs)



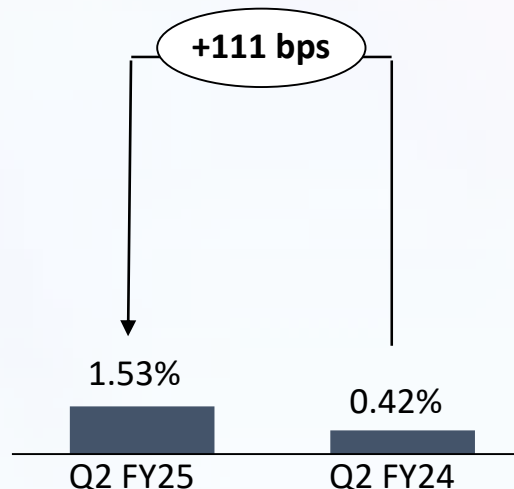
PAT (Rs. Crs)



EBITDA Margin (%)



PAT Margin (%)



Revenue Degrowth of 18.1 % in Q2 FY25 vs Q2 FY24.

- **Decrease in various input costs lead to increase in profitability for the quarter end.**
- **Company continues its efforts on improving efficiencies and margins going forward.**

Q2 FY25 Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Q2 FY25	Q2 FY24	Y-o-Y (%)	Q1 FY25	Q-O-Q	FY24	FY23	Y-o-Y (%)
Revenue from Operations	138.32	168.9	-18.1	117.99	17.2	493.52	492.53	0.2
Cost of Materials Consumed	96.52	74.24		71.42		258.93	409.41	
Purchase of stock in trade	0.21	0.38		0.52		6.37	6.46	
Changes in Inventories of finished goods, work in progress and stock-in trade	-25.76	48.09		-1		37.37	-72.65	
Gross Profit	67.35	46.19	45.8	47.05	43.1	190.85	149.31	27.8
GP %	48.69	27.35		39.88		38.67	30.31	
Employee Benefits Expense	9.8	9.23		9.71		39.07	34.7	
Other Expenses	45.21	27.35		26.48		113.11	117.37	
EBITDA	12.34	9.61	28.4	10.86	13.6	38.67	-2.76	1501.1
EBITDA %	8.92	5.69		9.20		7.84	-0.56	
Other Income	0.11	0.07		0.22		0.77	0.47	
Depreciation and Amortisation Expense	5.19	5.13		5.05		19.83	17.55	
EBIT	7.26	4.55	59.6	6.03	20.4	19.61	-19.84	198.8
Finance Costs	4.16	3.81		3.94		15.61	13.79	
PBT	3.1	0.74	318.9	2.09	48.3	4	-33.63	111.9
Total Tax Expense	0.98	0.03		0.42		-0.21	-6.53	
Profit for the year	2.12	0.71	198.6	1.67	26.9	4.21	-27.1	115.5
PAT %	1.53	0.42		1.42		0.85	-5.50	
EPS	2.48	0.83		1.95		4.92	-31.63	

Profit & Loss Statement (Audited) as on March 2024

Particulars (Rs. Crs)	FY24	FY23	FY22	FY21
Revenue from Operations	493.52	492.5	490.6	338.2
Cost of Materials Consumed	258.93	409.4	284.3	147.1
Purchase of stock in trade	6.37	6.5	5.2	3.9
Changes in Inventories of finished goods, work in progress and stock-in trade	37.37	-72.7	-12.6	-27.6
Gross Profit	190.85	149.3	213.7	214.9
GP %	0.3	0.3	0.4	0.6
Employee Benefits Expense	39.07	34.7	29.7	26.9
Other Expenses	113.11	117.4	93	60.2
EBITDA	38.67	-2.8	91	127.8
EBITDA %	7.84	0	0.2	0.4
Other Income	0.77	0.5	1.4	1
Depreciation and Amortisation Expense	19.83	17.6	15	13.5
EBIT	19.61	-19.8	77.4	115.3
Finance Costs	15.61	13.7	4.2	1
PBT before exceptional items	4.00	-33.5	73.2	114.3
Exceptional items	0	0	0	0
PBT	4.00	-33.5	73.2	114.3
Total Tax Expense	-0.21	-6.5	19.5	29.7
Profit for the year	4.21	-27	53.7	84.6
PAT %	0.85	-0.1	0.1	0.3
EPS	4.92	-31.6	62.7	98.8

Consolidated Balance Sheet (Audited) as on March 2024

Equity & liabilities (RS.Crs)	Mar-24	Mar-23
Equity Share Capital	9	9
Other Equity	272	267
Total Equity	281	276
Financial Liabilities		
Borrowings	20	41
Provisions	3	3
Deferred tax liabilities (Net)	0	0
Total Non Current Liabilites	23	44
Financial Liabilities		
(i) Borrowings	152	149
(ii) Trade Payables	24	33
(iii) Other Financial Liabilites	1	0
Provisions	1	1
Other Current liabilites	3	3
Current tax Liabilities (net)	0	0
Total Current Liabilities	181	186
Total Liabilities	485	506

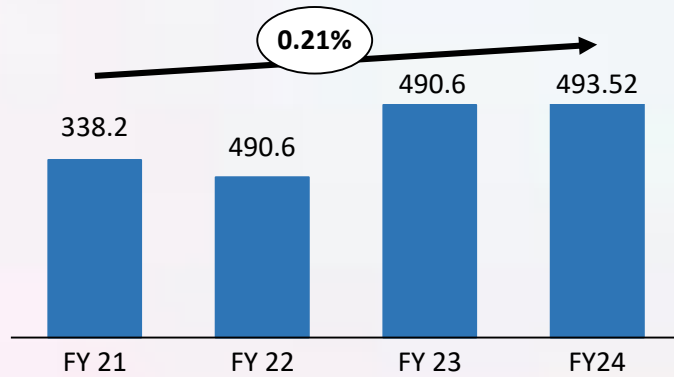
Assets(Rs. Crs)	Mar-24	Mar-23
Property ,plantand equipment	244	227
Capital work-in -progress	0	1
Financial Assets	4	0
(i) Investments	0	0
(ii) Deferred tax Assets (Net)	3	3
(iii) Other Financial Assets	9	10
Total Non -Current Assets	260	243
Inventories	135	188
Finacial Assets		
(i) Trade Receivable	56	47
(ii) Cash and Cash Equivalents	2	1
(iii) Other Bank Balances	0	0
(iv) Other Financial Assets	18	6
Current Tax Assets (net)	1	3
Other Current Assets	13	16
Total Current Assets	90	75
Total Assets	485	506

Cash Flow Statement (Audited)

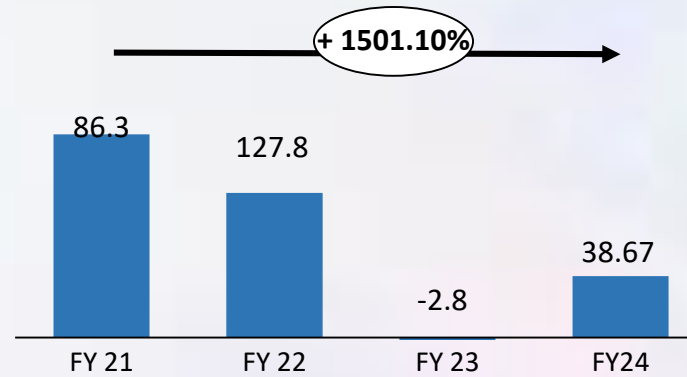
Particulars (Rs. Crs)	FY24	FY23	FY22
Profit before Tax	3.99	-33.76	73.1
Operating Profit before Working Capital Changes	38.66	-3.26	91.9
Changes in Working Capital	29.78	79.88	-153.2
Cash Generated from Operations	68.44	76.62	-61.3
Direct Taxes paid (net of refund)	4.28	0.3	21.8
Net Cash from Operating Activities	72.72	76.92	-83.1
Net Cash Flow from Investing Activities	-39.51	-40.78	-99.5
Net Cash Flow from Financing Activities	-32.55	-35.58	182.1
Net change in cash & cash equivalents	0.66	0.57	-0.6

Performance in Charts (Audited)

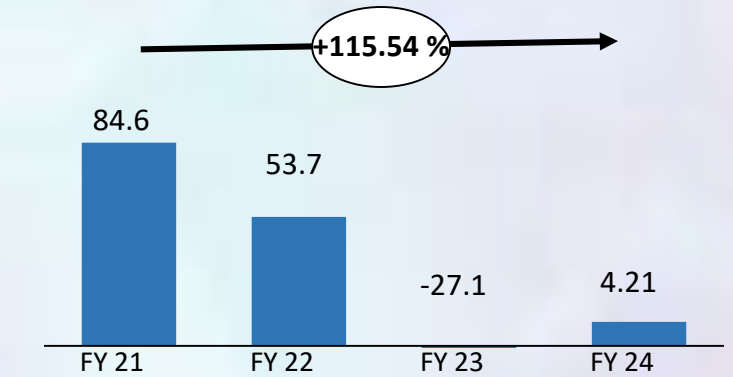
Revenues (Rs. Crs)



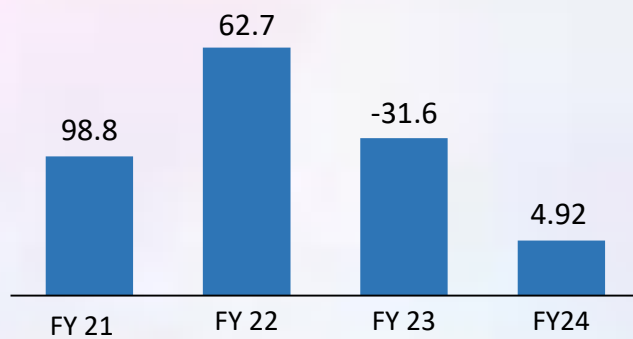
EBITDA (Rs. Crs)



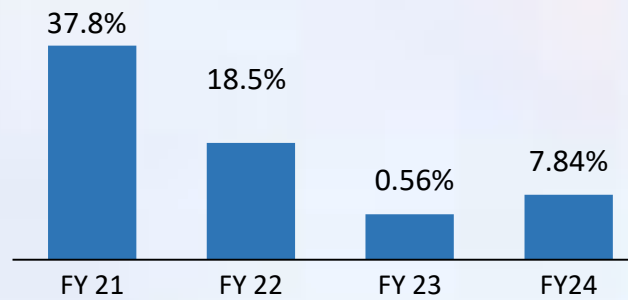
PAT (Rs. Crs)



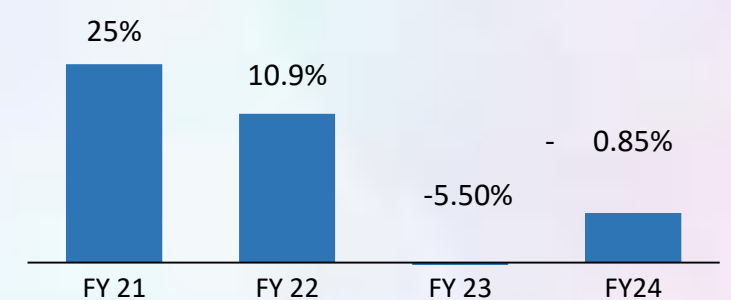
Earnings Per Share (in Rs)



EBITDA Margins (%)



PAT Margins (%)



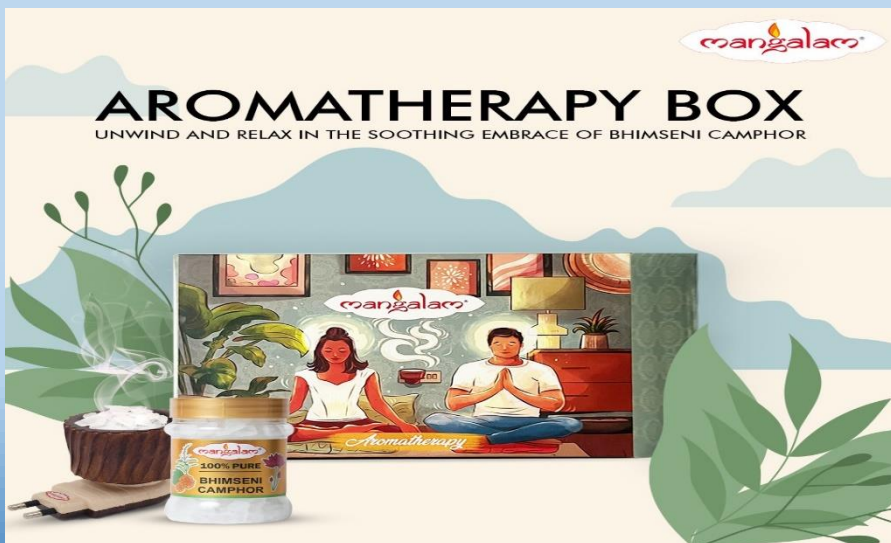


Transformation

from B2B to B2C



Mangalam (Brand strengthening)



Bhimseni Camphor Chronicles

With immense spiritual and health benefits, Bhimseni camphor is the most beneficial for your body and soul. Bhimseni Camphor is known by many names, including Pacha Kapoor, Nagi karpura, Patri Kapoor, and Desi Kapoor.



The many crucial qualities of this camphor make it the most powerful of all camphor forms.

Bhimseni camphor has been around for generations. Valued in Ayurveda for its purity and medicinal powers, it is often recommended by most Ayurvedic practitioners to treat various conditions. It repels microorganisms and germs, purifying the air around us. When burnt, it releases a fragrance, making it a powerful insect repellent.

It can be used to treat colds and coughs, helps with breathing problems, various skin and hair problems as well as helps treat toothaches.

CamPure

Goodness of camphor is something we've known for centuries, and its usage extends far beyond our prayer rooms.

Over the years we heard from countless people who choose camphor as a safe alternative to regular air fresheners. Inspired by such stories, we have launched the Camphor cones

We have bring the goodness of camphor in a range of Homecare & Personal Care products



Homecare and personal care products with the goodness of camphor

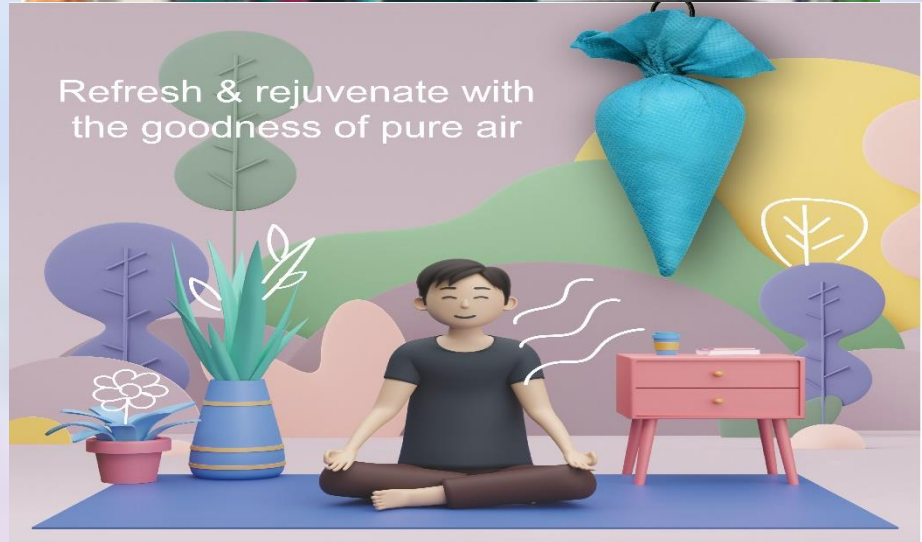


CamPure over the last year (Brand Strengthening)

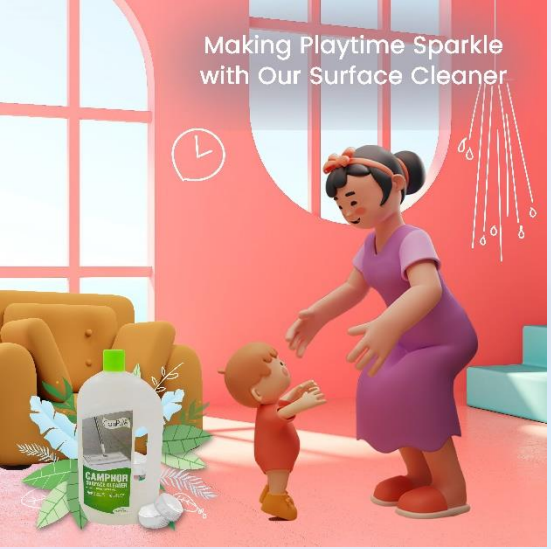
Refresh your shoe rack




Refresh & rejuvenate with the goodness of pure air




Making Playtime Sparkle with Our Surface Cleaner







MANGALAM CamPure Camphor Cone (Bhimseni) Pack Of 8 - Room, Car and Air...
 ★★★★★ 1,694
Amazon's Choice in Indoor Insect & Pest Control Sprays
Deal of the Day
 ₹1,250 (₹156.25/count)
 ✓prime
 Save 2% with coupon




CamPure Camphor Cone (Original + Lavender) Pack Of 2 - Room, Car and Air Freshener &...
 ★★★★★ 625
Deal of the Day
 ₹370 (₹18,500/100 g)
 ✓prime
 Save 2% with coupon
 List: ₹398 (7% off)




Mangalam Celebration Box - Camphor Tablet 250g Jar, Bhimseni Camphor 250g Jar &...
 ★★★★★ 35
Deal of the Day
 ₹999 (₹999/count)
 ✓prime
 Save 2% with coupon
 List: ₹1,474 (32% off)




Mangalam CamPure Air Freshener Spray (Combo) Pack of 4 - Original Camphor |...
 ★★★★★ 464
Deal of the Day
 ₹680 (₹68/100 ml)
 ✓prime
 Save 2% with coupon
 List: ₹796 (15% off)




Mangalam CamPure Camphor Cone (Jasmine) Pack Of 2 - Room, Car and Air...
 ★★★★★ 922
Deal of the Day
 ₹370 (₹185/count)
 ✓prime
 Save 2% with coupon
 List: ₹398 (7% off)




Mangalam Camphor Slab 250g Pouch
 ★★★★★ 2
Deal of the Day
 ₹250 (₹250/count)
 ✓prime
 Save 2% with coupon
 List: ₹256 (67% off)




CamPure 100% Organic Camphor Essential Oil - 15ml - Pack of 1
 ★★★★★ 113
Deal of the Day
 ₹399 (₹26.60/millilitre)
 ✓prime
 Save 2% with coupon
 List: ₹499 (20% off)




MANGALAM Bhimseni Camphor 100g Jar - Pack Of 1
 ★★★★★ 15,905
#1 Best Seller



MANGALAM Campure Camphor Cone Granule (2 Original & 2 Sandalwood) Pack Of...
 ★★★★★ 793




Mangalam CamPure Camphor Cone (Mogra) Pack of 8 - Room, Car and Air Freshener &...
 ★★★★★ 14,104



Mangalam Camphor Pouch (500g Small Round, Pack of 2)
 ★★★★★ 8,072
Deal of the Day

ritu
 ★★★★★☆ **Pure and good fragrance**
 Reviewed in India on 12 January 2024
 Scent Name: Camphor Tablet Jar | Size: 250 g (Pack of 1) | **Verified Purchase**
 Good fragrance, mind relaxing



Dr. Moujhuri Nandi
 ★★★★★ **Good quality with great aroma.**
 Reviewed in India on 26 September 2023
 Scent Name: Camphor Tablet Jar | Size: 100 g (Pack of 1) | **Verified Purchase**
 Good quality product with great aroma.

Helpful | Report

Arijit Barman
 ★★★★★ **Good product**
 Reviewed in India on 27 January 2024
 Scent Name: Camphor Tablet Jar | Size: 500 gm X Pack of 1 | **Verified Purchase**
 Full value for money.

Helpful | Report

Amazon Bestsellers

Our most popular products based on sales. Updated frequently.

- Any Department
- Health & Personal Care
 - Household Supplies
 - Dishwashing Supplies
 - Household Cleaners
 - Indoor Insect & Pest Control
 - Laundry
 - Papers, Wraps & Bags
 - Pooja Supplies**

Bestsellers in Pooja Supplies

<p>#1</p>  <p>MANGALAM Bhimseni Camphor 100g Jar - Pack Of 1</p> <p>★★★★☆ 15,905</p> <p>₹180.00</p>	<p>#2</p>  <p>Mangalam Camphor Tablet 100g Jar - Pack of 1</p> <p>★★★★☆ 14,171</p> <p>₹175.00</p>
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AROMATIC ELEVATION

Bhimsemi Camphor's Soothing Touch

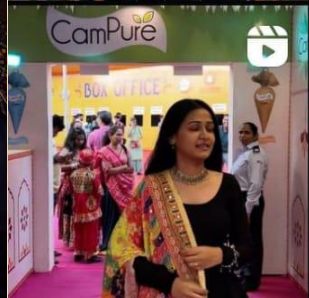
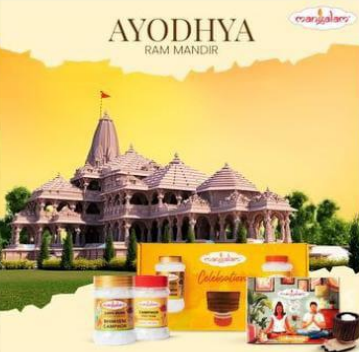


Camphor Celebration Box invites

A SENSE OF PURITY AND POSITIVITY



Infuse your space with the divine fragrance of dhooop sticks



Television Commercial



MUMBAI
CamPure cone #CalmKare - Car

To watch - [Click here](#)



Mangalam camphor TV commercial advertisement To watch - [Click here](#)

12,618 views • Premiered Apr 27, 2020 150 269 SHARE SAVE ...



CamPure cone #CalmKare - Study area

To watch - [Click here](#)



CamPure cone #CalmKare - Cupboard

To watch - [Click here](#)



#CamPure #Organic #Camphor

CamPure Cone vs Chemical based Air Fresheners (Phool ya Fool ?)

To watch - [Click here](#)



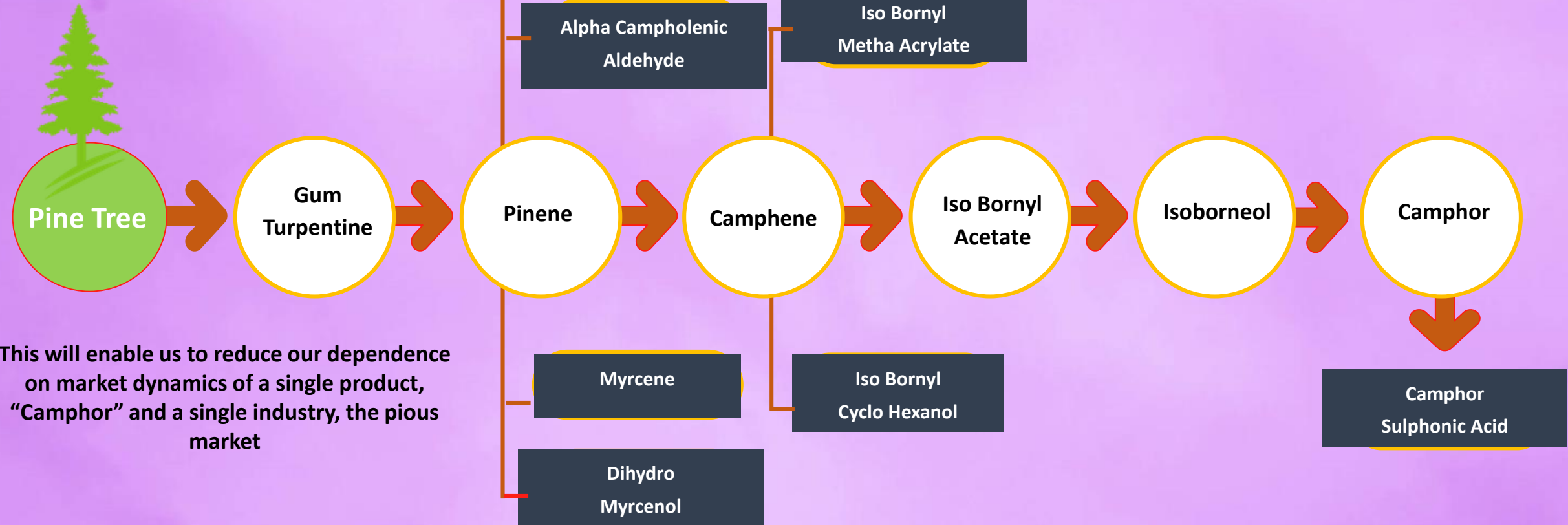
To watch - [Click here](#)

Future Strategy



1. B2B – Unlocking the Value of Intermediates

Our endeavour to unlock the saleable value of intermediates and improve the quality of Camphor is on track.



This will enable us to reduce our dependence on market dynamics of a single product, “Camphor” and a single industry, the pious market



Present Operations



Possible Integration Avenues

2. B2B – Synthetic Resins – Niche Approach



Bespoke and Niche Approach

Terpene Phenolic Resin

- Increase range of terpene phenols to cater wide needs of customers in domestic market
- Pursue product approvals with global tyre and adhesive customers in the domestic and export market

Rosin Modified Resins

- Explore opportunities of import substitution in adhesives and printing ink industry
- Improve quality of products to global standards to unlock export opportunities

Alkyl Phenolic Resin

- Understand customer pain points and provide tailormade products
- Introduce wide range of quality products to enable registration with key distributors

3. B2C – Future Growth Strategy

Expansion in Product Portfolio

1

Introduction of new products for the retail markets to increase our market share



Expansion in Geographical Reach

2

Expand the distribution network; at present, we employ 190 salespeople; this will enable us to penetrate 14 states.



E-Commerce

4

Strengthening brand and unlocking the power of E-commerce . Our products are available on Amazon, Bigbasket, Jiomart, Flipkart etc.



Export Opportunity

3

There is huge global market potential for the products we manufacture. We started selling our products in USA & UK



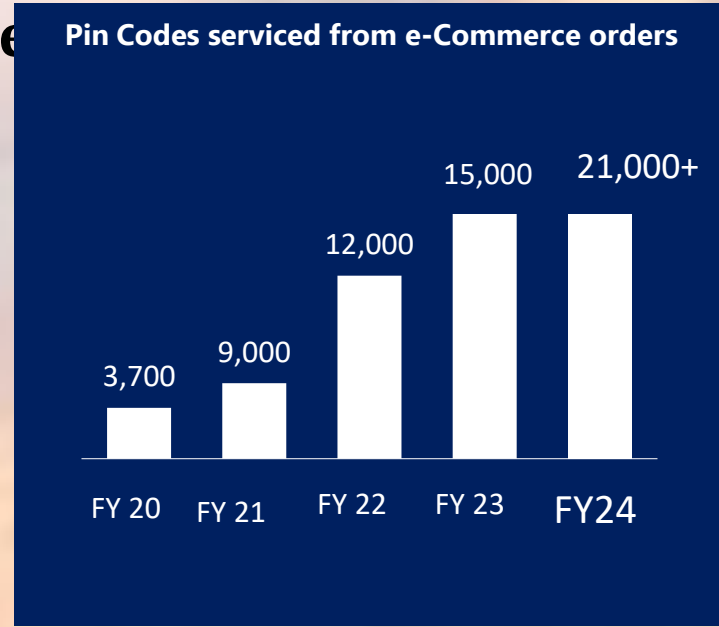
amazon.in Delivering to Mumbai 400070 Update location Health & Personal Care bhimseni camphor original

1-24 of 506 results for "bhimseni camphor original"

Inhale Calming Bhimseni Camphor Vapours

Deal of the Day: ₹180 (36% off)

Best seller: ₹387



Showing 1 - 17 of 17 results for "camphor cone"

CamPure Cone Original - Pack of 2 Blocks: ₹398

CamPure Cone Sandalwood - Pack of 2 Blocks: ₹398

CamPure Cone Rose - Pack of 2 Blocks: ₹398

CamPure Gift Box - Pack of 1 Car Freshener: ₹1,295

MANGALAM CamPure Camphor Cone (Original) Pack Of 2 - Room, Car and Air Freshener &...
★★★★☆ 14,129 reviews
3K+ bought in past month

MANGALAM Campure Camphor Cone Granule (1 Original & 1 Sandalwood) Pack Of 2 - Room, Car And Air Freshener &...
★★★★☆ 4,510 reviews

MANGALAM CamPure Camphor Cone (Original) Pack Of 4 - Room, Car and Air Freshener &...
Original
★★★★☆ 3,991 reviews

MANGALAM CamPure Camphor Cone (Bhimseni) Pack Of 2 - Room, Car and Air Freshener &...
★★★★☆ 1,694 reviews
700+ bought in past month

BHAKTI 2 SHAKTI MAKING WORSHIP SPECIAL CamPure Camphor Cone...
₹1,149.00 ₹1,104.00 3% OFF

BHAKTI 2 SHAKTI MAKING WORSHIP SPECIAL CamPure Camphor Cone...
₹1,149.00 ₹1,104.00 3% OFF

BHAKTI 2 SHAKTI MAKING WORSHIP SPECIAL CamPure Camphor Cone...
₹1,149.00 ₹1,104.00 3% OFF

Corporate Social Responsibility

Renovation of Healthcare Centre



Renovation of School





Manufacturing Facility



Our Manufacturing Facilities

“The willingness to produce is a choice, the ability to produce is a skill, but the capacity to produce is an intelligent effort.”



PRODUCTION FACILITY
Our plant is located on the
Mumbai - Pune expressway in Kumbhivali.

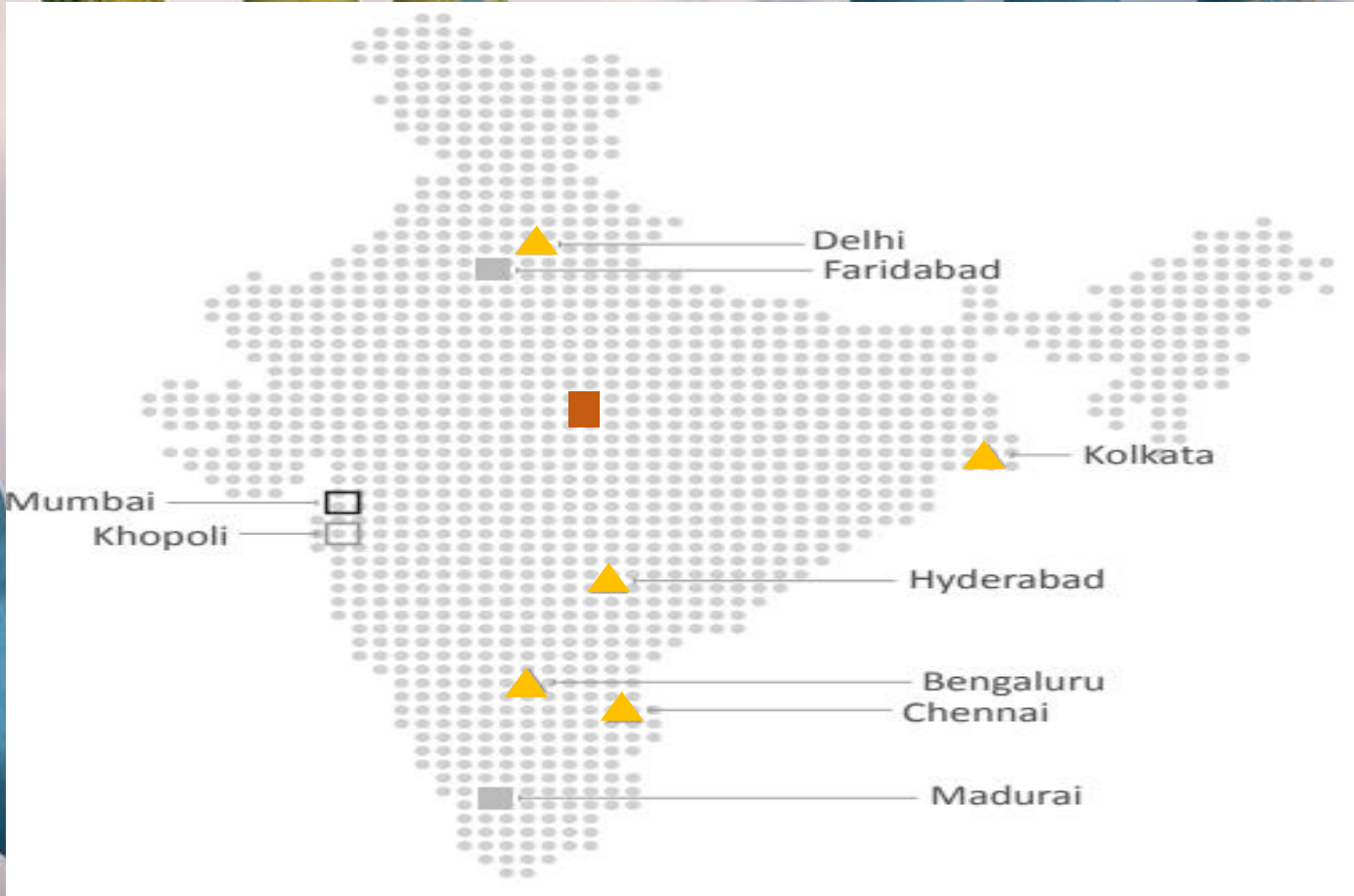
Our Manufacturing Facilities

“Our Capacity for production & utilization is a function of our Character and Integrity.”



**PAN India Presence
With Growing Export Footprints**

**Our
Sales
Network**



- Manufacturing Plant
- Head Office
- ▲ Warehouse & Marketing Office
- Marketing Office

not to scale. For illustrative purpose only.

Key Management Team



Our Board of Directors –Executive Directors

Mr. Kamalkumar Dujodwala (Chairman)

A Graduate in Science along with training at National Chemical Laboratory, Mr. Kamalkumar Dujodwala brings with him over 42 years of experience in the chemical Industry and has spearheaded commissioning and operations at various facilities across India. He has been the president of the All-India Manufacturers Organization and is presently the Vice President of the Indo-China Chamber of Commerce. Mr. Kamalkumar took over as Chairman of the Company in year 2007.

Mr. Pannkaj Dujodwala (Managing Director)

Mr. Pannkaj Dujodwala holds an MBA degree from Landsdown College, New Hampshire University, UK and is a Graduate in Commerce. He has been involved in the Pine Chemicals Industry for over 35 years and brings with him wide experience to oversee day-to-day activities at Mangalam Organics Limited.



Mrs. Manisha Agarwal (Independent Woman Director)

Mrs. Manisha Agarwal is a qualified Chartered Accountant with a vast experience in financial markets, Personal finance and Recruitment for domestic as well as international corporations. Currently Mrs. Agarwal is handling family investments in Mutual Funds, Bonds, Stocks and other financial instruments. She is actively involved in Portfolio Management for her family members, Private Limited Companies and Family Trusts. She also prepares corporate and personal financial statements, tax return preparation and filing for companies, partnership firms and individuals. She is also involved in the Travel and Tour services business namely Voyapal along with her husband

Mr. Sudarshan Kumar Saraf (Independent Director)

Co-Chairman cum Managing Director, aged 60+ years, holding a degree in Mechanical Engineering from the prestigious Indian Institute of Technology, Bombay. He founded the group and has been instrumental in the growth of the group to its present size starting from almost scratch. He directs all the engineering operations of the group. Sudarshan Kumar Saraf was conferred the distinguished service award for the year 1999 by the Institute of Technology, Bombay, he pioneered the development of interval thread rolling process, developed and built SPM's and tools that increased yields and some were first of its kind introduced in America which saved the customer a few people per shift, he holds 3 patents each in new process, new product and new tooling. He is also on the board of BMS Industries Limited, Ashrit Holdings Limited, Technosoft Engineering Projects Limited. He is trustee of the trusts supported by the promoters and Director of Anhui Reliable Steel Technology Ltd (China), Technocraft International Limited (UK), Technocraft Trading Spolka.

Mr. Sanjay Bhiva Kadam (Independent Director)

Mr. Sanjay Bhiva Kadam is a competent Chartered Accountant and B.com graduate, He is a partner in Chartered Accountants firm since 2014 and his firm has associated with various Chartered Accountants/ Company Secretaries Firms with an objective to provide quality and time bound professional services to their clients.

Mr. Sidharath Singh Sekhon (Independent Director)

Mr. Sekhon obtained degrees of MSc and LLB. He enrolled as an Advocate with Bar Council of Maharashtra and Goa and passed the Civil Services Examination conducted by UPSC for IAS and Allied Services in 1969 and joined the Indian Revenue Service (IRS) Customs and Excise, worked in various field formations including in DGGI. Thereafter, he was appointed as a commissioner in various Custom offices and further as a Member Technical in the CESTAT. He superannuated in 2006 after 37 Years of service in the field of Indirect Taxation and Adjudication Proceeding thereunder. He was awarded the President of India's Certificate for Distinguished Record of Service and he continued his practice as an Advocate/ Consultant in various Courts in the conduct of Customs, Central Excise, Service Tax matters and as a Consultant in this field for last 17 Years.

Mr. Sanjay Bhardwaj – Chief Executive Officer

Sanjay Bhardwaj is a qualified Chartered Accountant. He has been working with the Company in various capacities and departments since last 30 years i.e. from 1st November, 1994 to present. He has successfully handled various portfolios such as production, marketing, finance, human resources planning, etc. during his tenure with the Company.

Mr. Shrirang V Rajule – Chief Financial Officer

Shrirang V Rajule is a Commerce Graduate having 40 years of expertise in Accounts, Finance and Taxation. Mr. Rajule is associated with Mangalam Organics Ltd for over two decades.

Mr. Akshay Dujodwala – Chief Strategy Officer

Mr. Akshay Dujodwala has received his Master's Degree in Business Analytics & Consulting from Warwick Business School, London and a Bachelors' Degree in Banking and Insurance from University of Mumbai. Mr. Dujodwala has also gained an experience by working in firms like Universal Consulting India Pvt Ltd, Enam Securities and ICICI Prudential AMC Ltd. He has been appointed as an Executive of the Company since September 2018 with a responsibility to head Retail Sales and Marketing department. He is instrumental in transforming the company from a B2B to B2C player.



THANK YOU



Ms. Charmi Shah
Company Secretary & Compliance Officer
Mangalam Organics Limited
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cs@mangalamorganics.com

www.mangalamorganics.com

