

SEC/LODR/375/2024-25

27.01.2025

The Manager
The National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051

The Manager
Department of Corporate Services
BSE Limited,
Phiroze Jeejeebhoy Towers,
Floor 25, Dalal Street, Mumbai- 400 001

Ref.: Scrip Symbol: FEDERALBNK/Scrip Code: 500469

Dear Madam/Sir,

Sub: Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation on the Unaudited Financial Results for the guarter and nine months ended December 31, 2024.

The same is also being made available on the Bank's website, https://www.federalbank.co.in/financial-result

This is for your information and records.

Yours faithfully,

For The Federal Bank Limited

Samir P Rajdev Company Secretary

Encl: as above



Disclaimer

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Except for the historical information contained herein, statements in this release which contain/may contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. The Federal Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



TABLE OF CONTENT Pages O1 Key highlights 4-11 O2 Business parameters 12-21

03	Distribution strategy and digital migration	22-29
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O4 Appendix 30-43



Quarter of Strategic Reorientation without Disruption



All Time High



Asset Quality at Decadal Best



OPERATING PROFIT ₹ 1,569 cr

*

GROSS NPA 1.95% NET NPA 0.49%

KEY HIGHLIGHTS FOR

Q3FY25

ROA	ROE	EPS	BVPS
1.14 %	12.00 %	15.45	130.69
NIM 3.11 %	Cost to Income 53.12 %	Credit Cost 58 bps	Slippage Ratio 0.82 %
Balance Sheet	CRAR	PCR	Other Income
₹3,39,905 cr	15.16%	74.21 %	₹ 916 cr

Strengthening Balance Sheet Fundamentals



Accelerated provisioning of ₹ 292 cr for certain schematic advances.



Driving sustainable growth while safeguarding profitability...



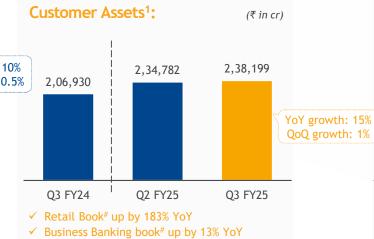






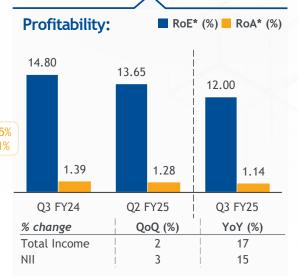


- ✓ NR SB book grew by 3% on a QoQ basis
- ✓ NRE deposits grew by 2% on a QoQ basis.
- ✓ Avg. Deposits grew by 15% on a YoY basis.



- ✓ CIB^{2 #} grew by 8% YoY
- ✓ CoB^{3 #} grew by 25% YoY
- ✓ CV/CE^{4#} up by 39% YoY
- ✓ Gold loan up by 31% YoY





✓ RoRWA at 2.05%

- ✓ Profit per employee at ₹ 24.04 lakh
- ✓ Business per employee at ₹ 31.51 Cr.

Delivering Sustained Profitability

Deposit mobilization continues

*Annualize

Vertical wise advance figures do not account for sale via IBPC.



Highest ever Net Interest Income of ₹ 2,431 Cr Highest ever Operating Profit of ₹ 1,569 Cr



¹Gross Advances without accounting for sale via IBPC

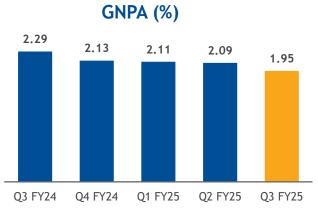
²Corporate and Institutional Banking

³Commercial Banking

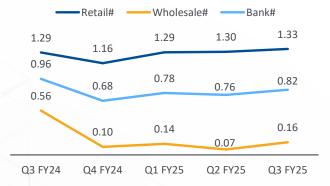
⁴Commercial Vehicle/ Construction Equipment finance *Credit segments are realigned at the beginning of every FY.

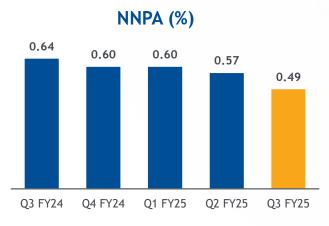
Asset quality trends

Asset Quality at decadal best reflecting balance sheet resilience

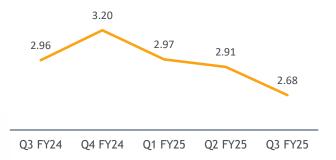


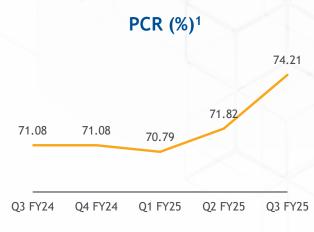
Slippage rate (%)*





Risk adjusted NIM (%)*





Credit costs (%)*





#Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.

Accelerated provisioning of ₹ 292 cr for certain schematic advances.



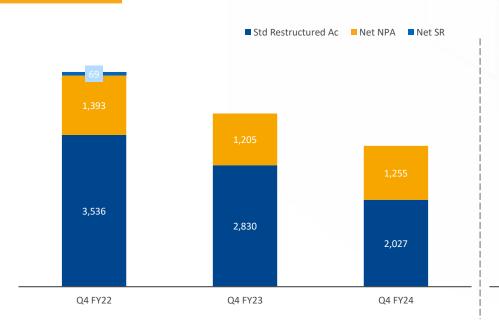
Asset quality trends (contd)

Asset quality continues to remain robust across all segments

Provision Coverage Ratio increased to 74.21%

Recovery & Upgradation of ₹335 Cr in Q3

Credit Cost at 58 bps for Q3 FY25 (Annualized)



Movement of NPA

Gross NPA as on 30.09.2024	4,884
Add Fresh Slippage	486
Add Increase in Balances in Existing NPAs	12
Deduct Recoveries/ Upgrades/ Reduction in existing NPA/ Sale to ARC	335
Deduct Written Off	494
Gross NPA as on 31.12.2024	4,553

Provisions in Q3

2,200

Q3 FY24

Loan Loss	343
Investment Loss	-1
Standard Accounts	-56
Other Purposes	6
Total Provisions	292

Accelerated provisioning of ₹ 292 cr for certain schematic advances.



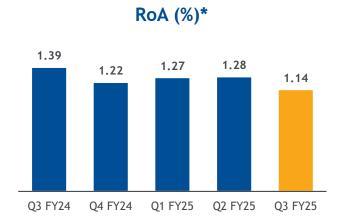
₹ in cr

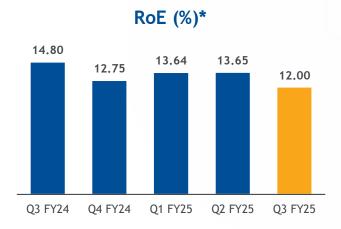
1,560

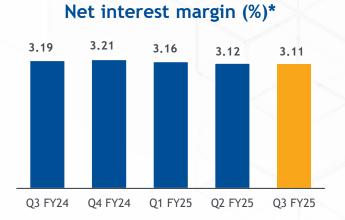
Q3 FY25

Key ratios#

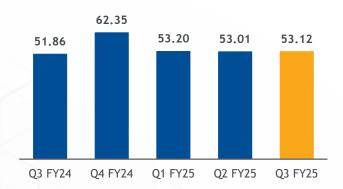
Operating performance remains robust, with key ratios consistently stable



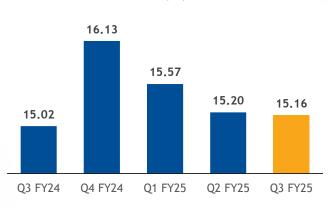




Cost to income ratio (%)







Cost of Deposits, Cost of Funds, Yield on Advances (%)

9.37	9.48	9.43	9.35	9.39
5.80	5.97	5.90	5.93	6.01
5.73	5.90	5.84	5.86	5.92
Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25

—CoD* —CoF* —YoA*



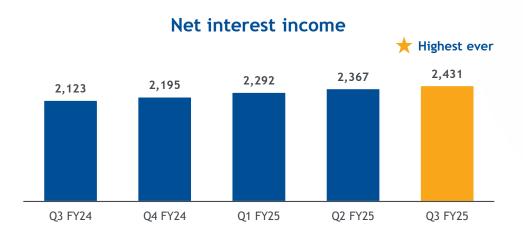
*Annualized

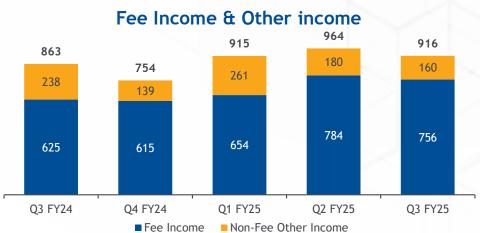
Accelerated provisioning of ₹ 292 cr for certain schematic advances.

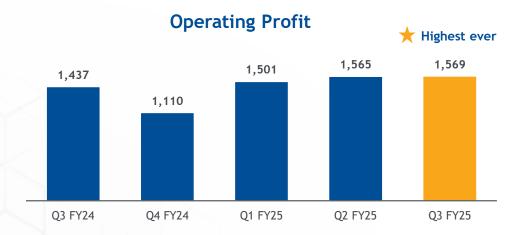
Key P&L parameters

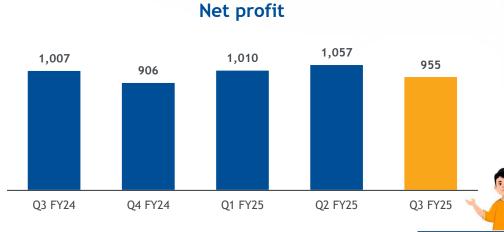
Highest ever Net Interest Income & Operating Profit

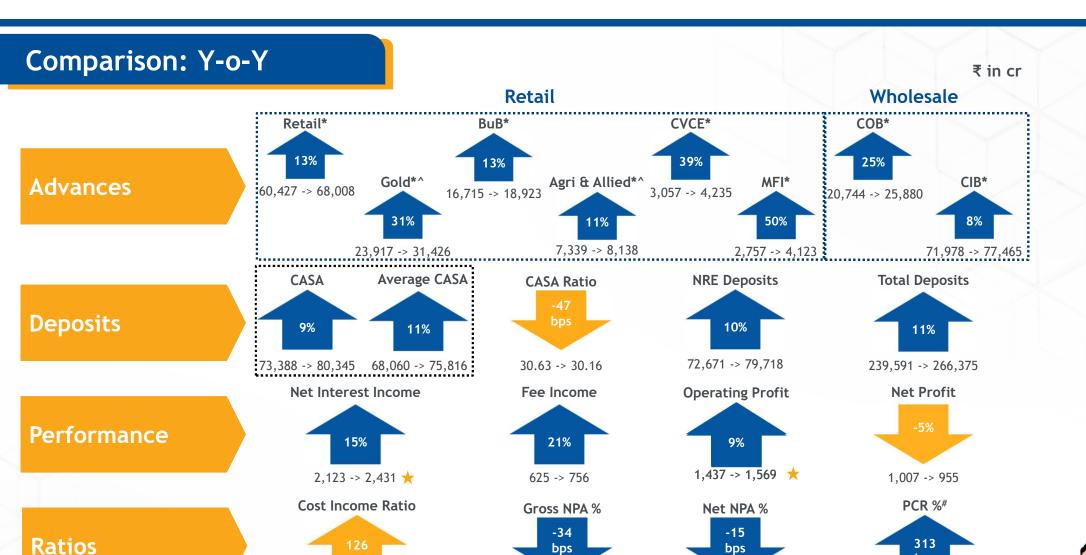












bps

2.29 -> 1.95

#Excluding TWO

51.86 -> 53.12

[^]Gold loans business vertical has been carved out by separating Retail Gold loans and Agri Gold loans from Retail and Agri vertical respectively



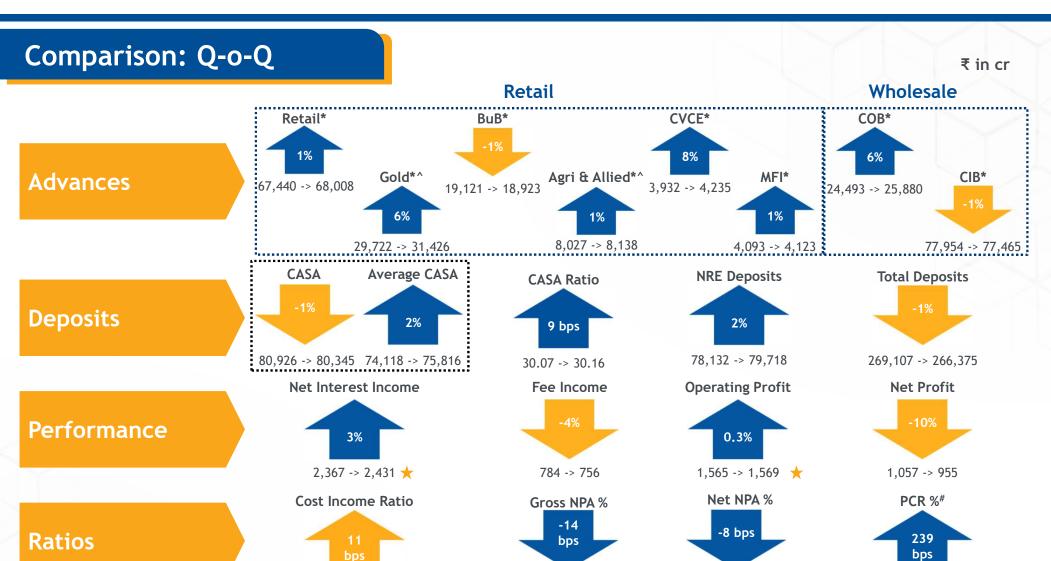
0.64 -> 0.49

bps

71.08 -> 74.21



^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.



[#]Excluding TWO

53.01 -> 53.12

2.09 -> 1.95



71.82 -> 74.21

0.57 -> 0.49



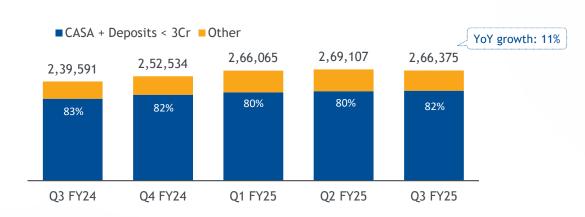
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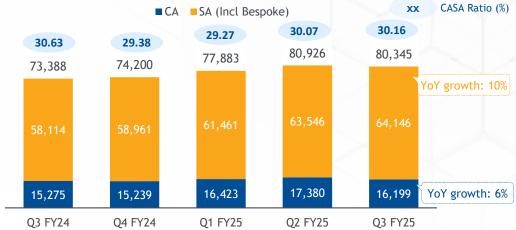
Liability trends

Resilient and reliable liability franchise

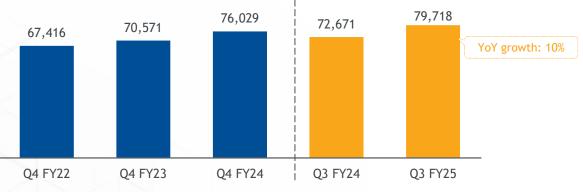
Deposits End Period (₹ in cr)



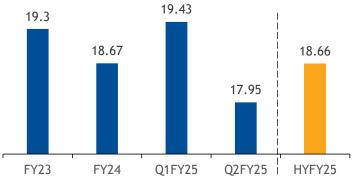
CA, SA & CASA End Period (₹ in cr) and CASA ratio (%)



NRE deposits (₹ in cr)



Remittance Market share (%)¹



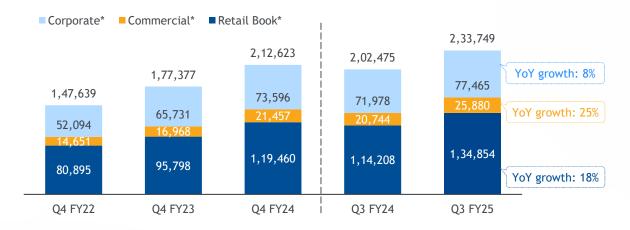


¹ Market share calculated based on (i) Federal Bank's remittances data, and (ii) Preliminary data from RBI report on balance of payment (Statement II: Standard Presentation of India's Balance of Payments)

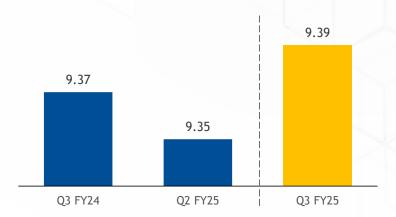
Credit portfolio distribution

Aligned with our strategic growth objectives

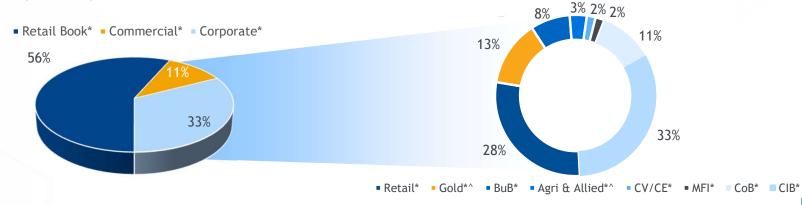
Gross Advances (₹ in cr)



Yield on advances (%)



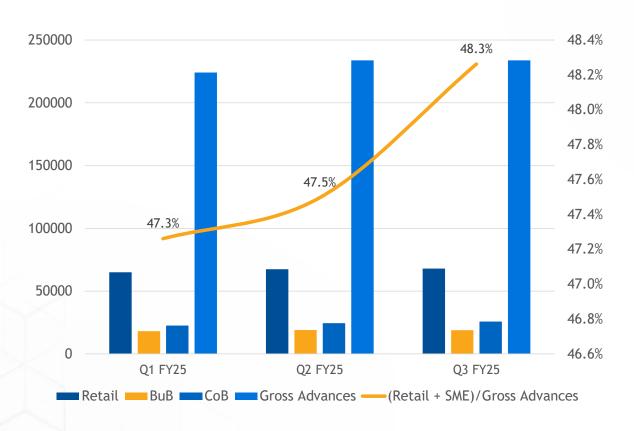
Gross Advances mix (Dec-24)



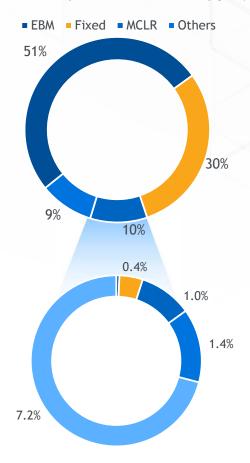


Credit portfolio distribution

(Retail & SME)* as % of loan book (₹ in cr)



Loan book by interest rate type(%)



■ MCLR - Overnight ■ MCLR - 1M ■ MCLR - 3M ■ MCLR - 6M ■ MCLR - 1Y

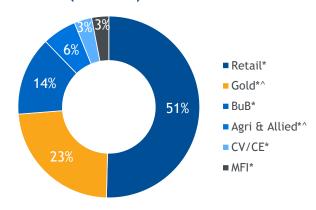
MCLR Split

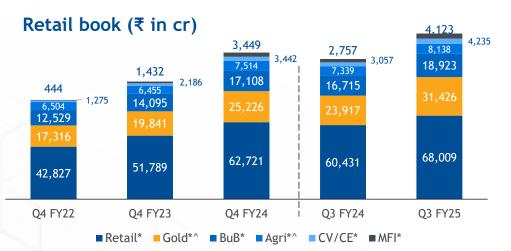


Retail Banking

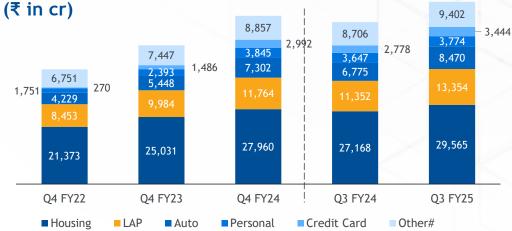
Focus on prudent growth, aligned with evolving macro conditions

Retail book mix (Dec-24)





Retail advances mix (Excl Gold, BuB, Agri, CV/CE & MFI) (₹ in cr)



- Housing loans grew at 8.82% YoY and 0.69% QoQ
- LAP loans grew at 17.64% YoY and 1.88% QoQ
- Auto loans grew at 25.02% YoY and 2.59% QoQ
- PL loans grew at 3.48% YoY and -3.85% QoQ
- CC loans grew at 23.83% YoY and 1.3% QoQ



[#]Other includes Staff loans, Retail Assignments, Education loans, AAD/AAS etc

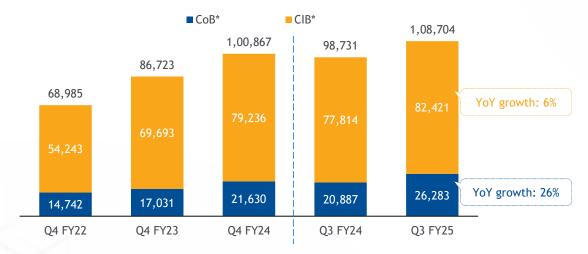
^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.

[^]Gold loans business vertical has been carved out by separating Retail Gold loans and Agri Gold loans from Retail and Agri vertical respectively

Wholesale Banking

Driving growth in targeted segments to optimize yield performance

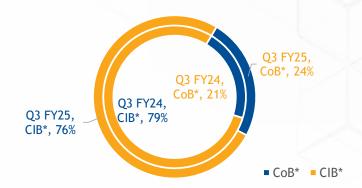
Wholesale portfolio (₹ in cr)



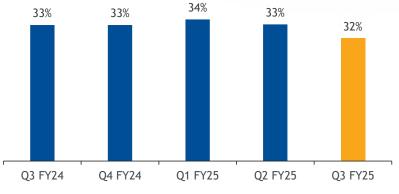
CIB book grew by 7.62% YoY

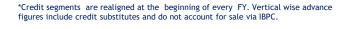
- # CoB grew by 24.76% YoY
- # Supply Chain Finance book up by 16.5% YoY.

Wholesale portfolio mix (Dec-24)



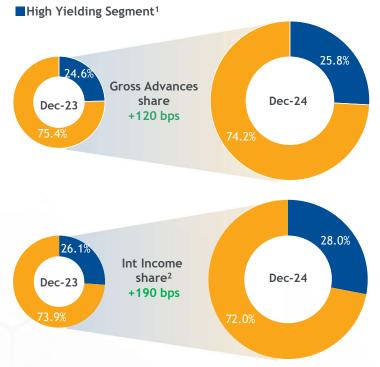
Wholesale Banking Self-Funding level

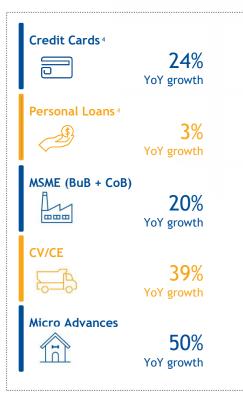






High margin lending products









B Y O M

Digital loan platform

481 Cr

Disbursement for Q3FY25 from BuB acquisition through Sales structure

23k+

Accounts Outstanding

45,000+

Villages covered

YoY growth for gross advances as of Dec-24



¹ High margin lending products: Credit cards, Personal loans, MSME, CV/CE and Micro Finance

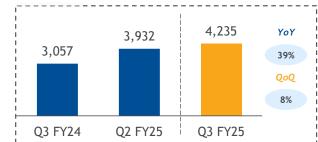
² Penal Interest is not included in the Interest Income for Q3 FY24

³ Figures show numbers including partnerships

Select high margin lending products



Portfolio (₹ in cr)



Disbursements:



PSL:

78%



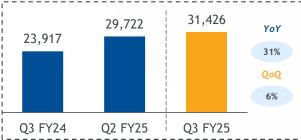
Avg. ticket size:



√ Tie-up with all major OEMs



Gold loans



No of Accounts:



67.91%

Tonnage:



66.38

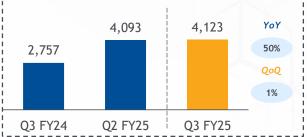
Yield

LTV:

10.04%



Micro Advances



Reach:



No of customers:



Network:

22 BC partners

900+ BC outlets

Women customers

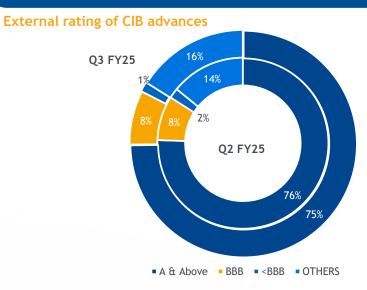
98%+





Rating distribution

Rating distribution (CIB)



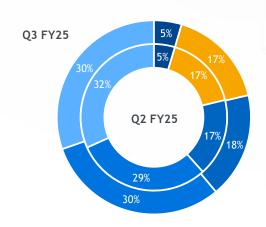
Internal Rating of 'OTHERS'

(Externally unrated CIB from above table)

Rating	Q2 FY25	Q3 FY25
FBR1	5%	4%
FBR2/FBR3	15%	15%
FBR4	9%	12%
Below FBR4 & unrated1	71%	69%

Rating distribution (advances excluding CIB)

Internal rating of advances excluding CIB



■ 1) FBR1 ■ 2) FBR2/FBR3 ■ 3) FBR4 ■ 4) FBR5/FBR6 ■ 5) OTHERS

Does not account for sale via IBPC

¹ Includes exempted category (Eg Loans against liquid security).

Fee income / other income

Diversified and granular fee income

₹ in Cr	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	QoQ	YoY
Loan processing fee	149	186	174	193	181	-6% 🔻	21% 🔺
Cards	181	207	191	208	208	0.1% 📥	15%
Para banking	63	56	46	74	62	-16% ▼	-2%
Banking commissions & exchanges	72	70	72	75	77	3% 🛕	7% 🛕
General service charges	118	54	125	176	184	4% 🛕	56%
Net Profit on Foreign Exchange Transactions	42	42	46	58	44	-24%	5% 🛕
Fee income	625	615	654	784	756	-4% ▼	21%
Net Profit on sale of Investments	154	42	34	84	100	19% 📤	-35% 🔻
Recovery from written off assets, P/L on Revaluation of Investment & Other Receipts	84	97	227	96	60	-38% ▼	-29%
Total other income	863	754	915	964	916	-5% 🔻	6% 🛦

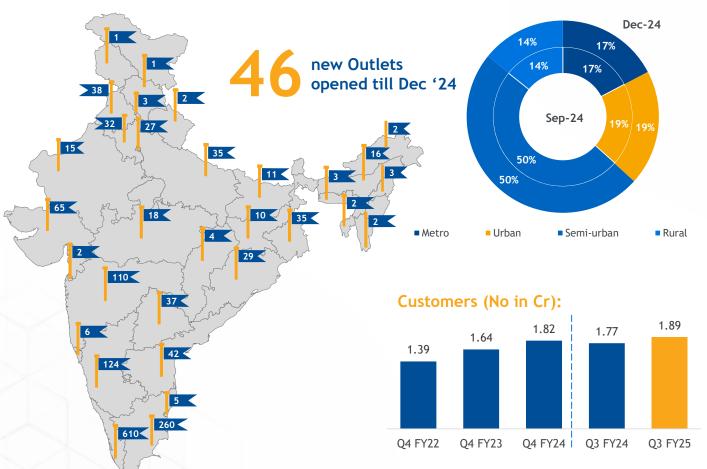
Capital position

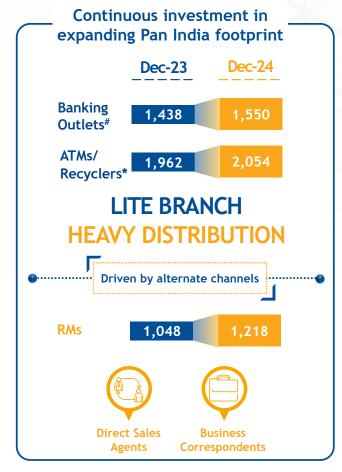
Adequately capitalized with a self-sustaining capital structure

₹ in Cr	Sep-24	Dec-24
Risk weighted assets		
Credit risk	182,505	1,82,520
Market risk	2,616	2,652
Operational risk	17,484	17,484
Total RWA	202,605	202,656
Tier-I capital funds	28,000	27,923
Tier-II capital funds	2,802	2,801
Total capital funds	30,802	30,724
CRAR	15.20%	15.16%
Tier-I	13.82%	13.78%
Tier-II	1.38%	1.38%

FEDERAL BANK

Distribution: Deriving efficiency from footprint





*Including Cash Recyclers and Mobile ATMs #Including Extension counters



Innovation through partnerships

Liability Partners











₹ Pine Labs



Instant Digital Loans

Credit Cards















EMIs and Merchant Payments

Gold Loan and Priority Lending



STREET TECH

Your fast track to the future







Cross Border remittance partners

Support Systems





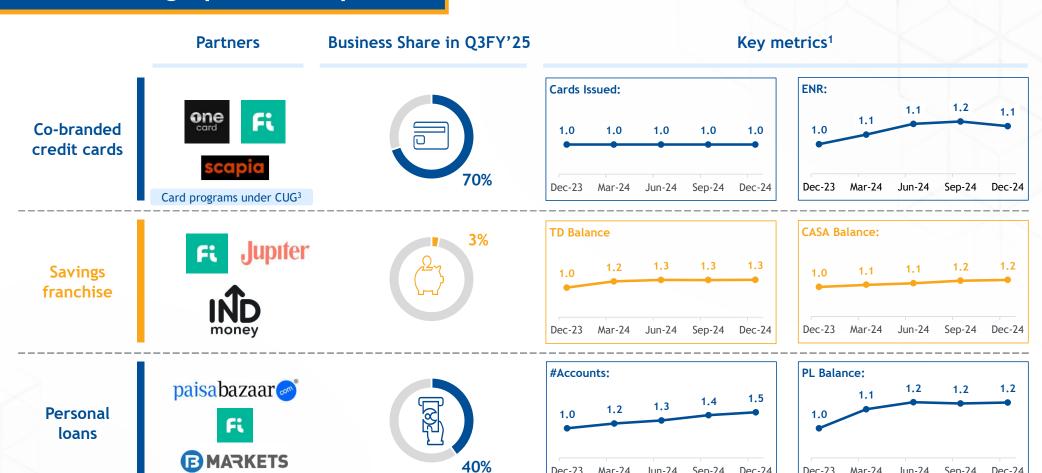








Growth through partnerships



Dec-23 Mar-24

FEDERAL BANK

¹ Indexed Number

³ Card programs under CUG: Jupifer

Digitization as a Multiplier

551

Edu. Institutions onboarded to Fee collection Solution "Careerbook"

21K ₹ cr

Retail Mobile Banking Volume/Month

46K ₹ cr

Corporate Digital
Applications
Volume/Month

92%

transactions
Serviced
Digitally (Retail
+ Corporate)

84%

Of Corporate Txns serviced Digitally

57L unique QR Merchants

340

RPA Process running

790

APIs made available

14L

Active FedMobile Users (Monthly)



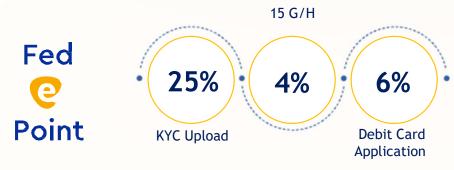


Feddy is Live on

Approx 6.2 Lakh queries answered by Feddy in this quarter



Digital Assistant - Feddy



(Share of Service Requests received through Fed-e-Point for Dec -24)

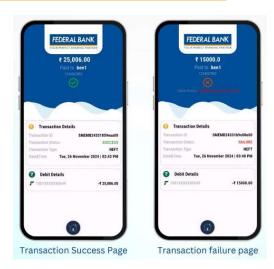
DIGITIZATION



Note: Data as at Dec-24 unless specified otherwise

Major Initiatives

Consistently at the forefront of tech innovation



FedCorp Version 2.7

- Fund transfer limit enhancements.
- Fund Transfer between own accounts.
- RTGS as payment option for transactions including and above 2 lakhs.
- Revamped Final transaction page and receipt with transaction status.
- Cooling period for first time activation and mobile number change.



FedOne

- Real-time Account Dashboard
- Bulk Payments (Salary, vendor & taxes)
- · Real time reconciliation Reports
- · Seamless Processing ERP integration
- Instant Receipt for TDS & Advance tax transaction
- Scheduled Fund Transfers (One time/Recurring)



FedMobile: Hospicash

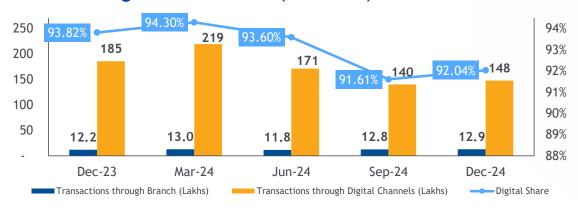
We launched Star Group Hospicash Insurance product through FedMobile. This is a daily cash benefit plan that provides a fixed amount of cash up to 30 days. The plan offers daily cash benefits upto ₹5000 per day.



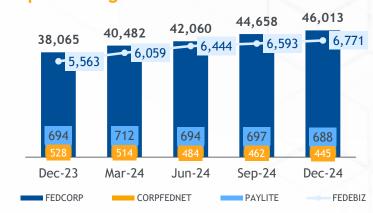
Digital migration

Steadfast digital migration consistency maintained

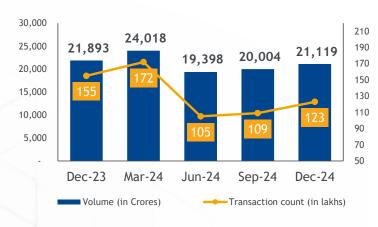
Branch vs. Digital Transactions (₹ in Lakh)*



Corporate Digital Products - Active Users¹

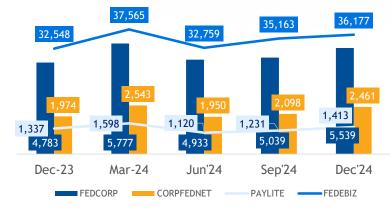


Mobile Banking Volume & Txn Count



- Digital transactions have increased by 5.5%.
- Mobile Banking txn count stands at 123 lakhs.
- Digital Share stands above
 92% for the month of Dec-24

Corporate Txn Volume (₹ in Cr)



¹Customers who transacted using Corporate digital products during the month



^{*}Month Wise Data

Strengthening our presence in Transaction Banking offerings

Enhanced Adoption of Digital Channels across Corporate Clients

Improving Digital Volumes

1.84x growth in API calls recorded on a YoY basis.

Improving Adoption

1.5x growth in penetration of corporate clients

Growing Digital Solutions

Federal Bank's new all-in-one digital banking platform "FedOne" designed to elevate banking experience for corporates

Growing eNACH Collections

2.82x growth in eNACH based digital volume on a YoY basis.



Growth in UPI volumes

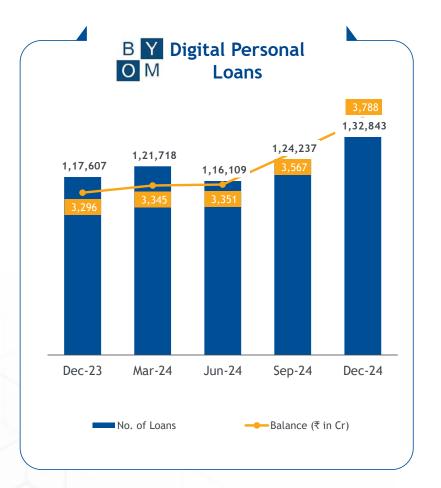
1.7x growth in overall UPI transaction volume on a YoY basis

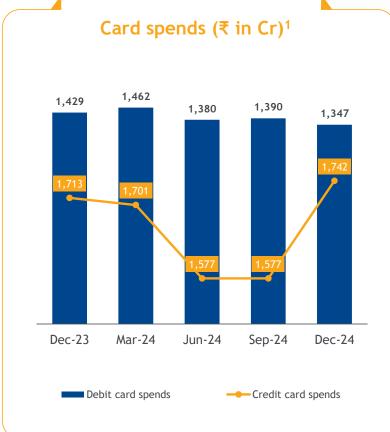


46000+ active across our corporate digital solutions.



Digital lending and card spends







Credit Cards - Market share

Cards O/s: Spends: 1.4%

Rank 9 in credit card spends



Debit Cards - Market share

Cards O/s: Spends: 6%

Rank 4 in debit card spends

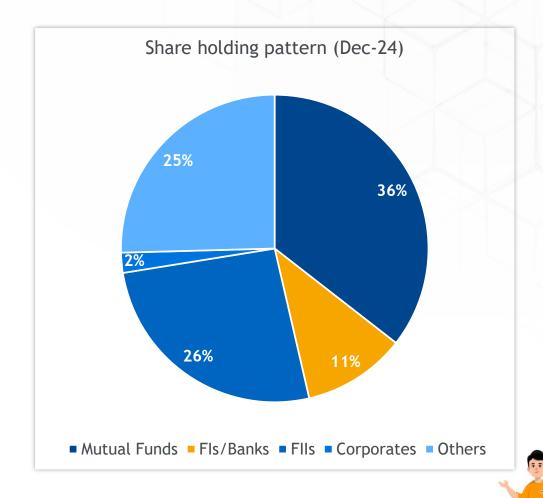


Appendix



Balance sheet & shareholding pattern

₹ in Cr	Sep-24	Dec-24
LIABILITIES		
Capital	490	491
Reserves & surplus	30,966	31,843
Deposits	2,69,107	2,66,375
Borrowings	23,749	28,690
Other liabilities & provisions	11,231	12,505
TOTAL	3,35,543	3,39,905
ASSETS		
Cash & balance with RBI	16,948	17,692
Balances with banks, money at call	5,918	8,480
Investments	64,662	66,441
Advances	2,30,312	2,30,370
Fixed assets	1,095	1,463
Other assets	16,607	15,459
TOTAL	3,35,543	3,39,905



FEDERAL BANK

Financials

₹ in Cr	Q3 FY24	Q2 FY25	Q3 FY25	Q-o-Q	Y-o-Y
Interest income	5,730	6,577	6,809	4%	19%
Interest expenses	3,607	4,210	4,377	4%	21%
Net interest income	2,123	2,367	2,431	3%	15%
Other income	863	964	916	-5%	6%
Operating expense	1,549	1,766	1,778	1%	15%
Total income	6,593	7,541	7,725	2%	17%
Total expense	5,155	5,976	6,155	3%	19%
Operating profit	1,437	1,565	1,569	0.3%	9%
Total provisions (inc. tax)	430	509	614	21%	43%
Net profit	1,007	1,057	955	-10%	-5%

FEDERAL BANK

Key Indicators

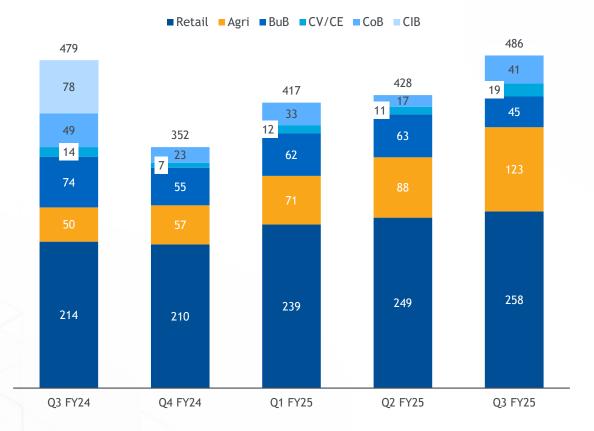
		Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
Charabaldar valua	Book Value (Per Share in ₹)	115.41	119.45	123.80	126.86	130.69
Shareholder value	EPS (annualized)	16.54	14.97	16.60	17.11	15.45
Granularity	CASA + Deposits < ₹3Cr (% of Total Deposits)	83%	82%	80%	80%	82%
	ROA %	1.39	1.22	1.27	1.28	1.14
Profitability (Annualized)	RoRWA %	2.49	2.14	2.29	2.31	2.05
(Almadrized)	ROE %	14.80	12.75	13.64	13.65	12.00
	Cost / Income %	51.86	62.35	53.20	53.01	53.12
Efficiency	Net NPA %	0.64	0.60	0.60	0.57	0.49

FEDERAL BANK
YOUR PERFECT BANKING PARTNER

Fresh slippages break up

₹ in cr

Fresh slippages



NPA Composition

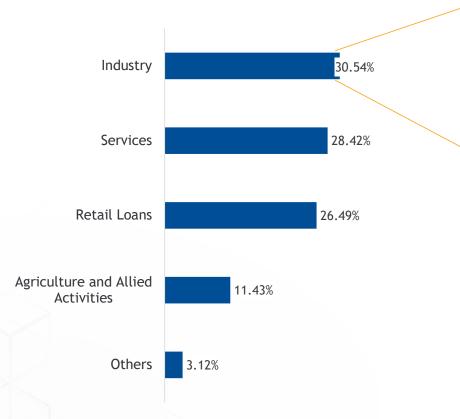
	Q2 FY25	Q3 FY25
Business	NPA	NPA
Gross NPA		
Retail	1,841	1,760
Agri	969	1,014
BuB	948	777
CV/CE	66	81
СоВ	613	567
Corporate	447	354
Total	4,884	4,553
Net NPA	1,322	1,131

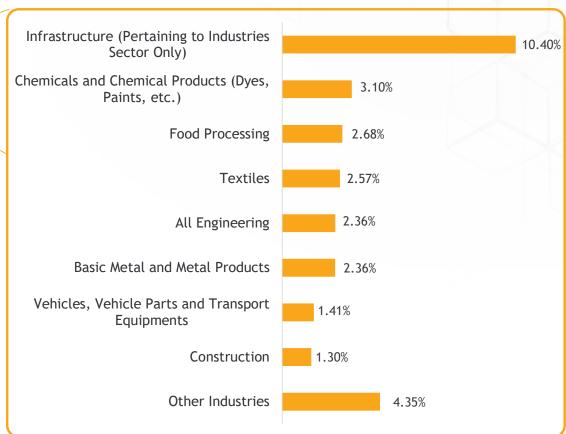
Restructured book

	Q2 FY25	Q3 FY25
Туре	Standard	Standard
Balance	1,637	1,560
Of which Bonds	38	38



Top Sectors in Advance Portfolio as per Basel 3 Disclosure#



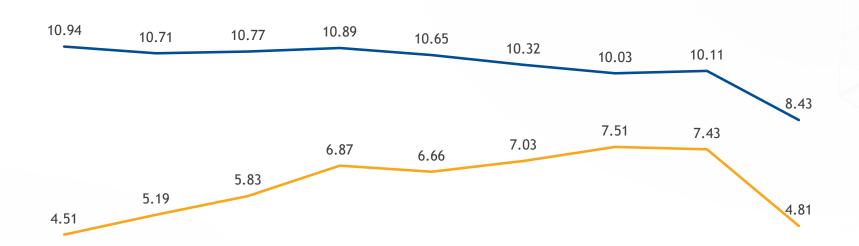


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*Excluding Assignments, IBPC and IBU Advances # As on 31-12-2024

Top 20 concentration as a percentage of portfolio

Top 20 Borrowers & Depositors concentration as a % of total portfolio







Group companies

Fedbank Financial Services

Subsidiary



FEDBANK

- Marketing Retail Asset Products of the Bank
- Retail Hubs established at major centres all over India
- Separate mechanism established for speedy and dedicated processing of retail loans sourced through this channel



FedServ Federal Operations & Services (FedServ)

Subsidiary

- 100%
- A wholly owned subsidiary company of Federal Bank
- Provides operational & technology-oriented services to Federal Bank
- Located at Bangalore, Visakhapatnam & Kochi
- Designed to deliver excellence in service, mitigation of risk and cost efficiencies



Subsidiaries & Associates

Ageas Federal Life Insurance Company

Associate



- Federal Bank holds 26% equity in the J.V.
- Started selling life insurance products from March 2008















Equirus Capital*



Stake owned by Federal Bank as on 31st December 2024

*During the quarter ended December 31, 2024, the Bank sold 6,150,000 equity shares of Equirus Capital Private Limited (ECPL), an associate entity of the Bank. Following the sale, the shareholders' agreement between the Bank, ECPL, and the promoter of ECPL was terminated and ECPL ceased to be an associate entity of the Bank with effect from November 15, 2024.

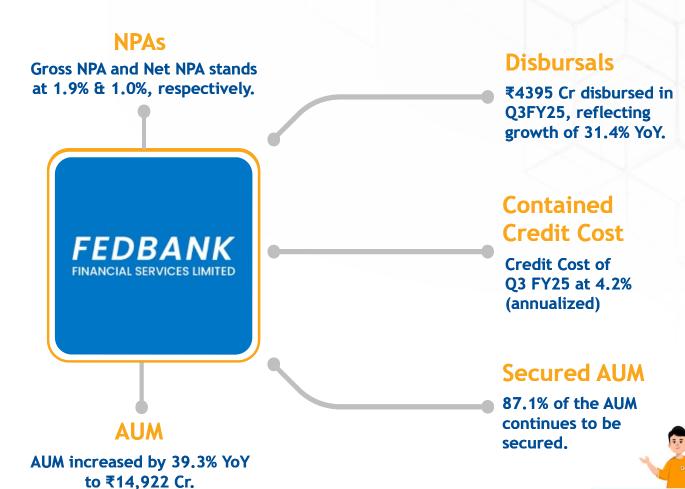


Fedbank Financial Services

Subsidiaries - Q3FY25 update

KEY HIGHLIGHTS

- □ 61.04% stake held by Federal Bank Limited
- For Q3FY25, ROA and ROE reported at 0.6% and 3.1%, respectively. (Impacted by a one-time credit provision of ₹ 75 Cr)
- ☐ Distribution of 693 branches across 18 states and UTs.
- □ Capital Adequacy as on Q3FY25 stands at 21.6%.



FEDERAL BANK

Corporate governance & ESG snapshot

Strong & Diverse Board

Total Board Members

73% Independent Directors

Focus on Gender diversity

Women
Representation
in workforce

Women
Representation
in the Board

ESG

Diversity & Inclusion



Opened 8th Federal Skill Academy in Guwahati

Social Responsibility



Federal Bank donated ₹ 4 Cr to Kerala CM's Distress Relief Fund

Governance Structure



Dedicated E&S committee chaired by MD & CEO to track the ESG strategies & actions

Certifications







- ✓ Information Security Management System
- ✓ Business Continuity Management System
- ✓ Payments Card Industry Data Security Standard



ESG performance snapshot













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Current position

Grow green portfolio size	In-house solar power generation capacity

Water conservation capacity

Finance women entrepreneurs – BC Channel

Bank Premises to be green certified

Gender diversity ratio (Women)

Target	metric

₹ 13,000 Cr

500KW

March 2025

380KWp

530KWp

1 Lakh Litre

10.00 Lakh

At least 10%

Greater than or equal to 40%

Target date

t date December 2025

1,18,500 Litre

March 2025

8.81 Lakh

March 2028

1.28%

March 2028

42%

Continuing target

Dec-24

Mar-24

₹ 8,456 Cr

₹ 6,962 Cr

1,18,500 Litre

11.44 Lakh

1.45%

43%

Focused efforts to build green portfolio resulting in 29% annualized growth in the current

FY

Annual Target achieved

Work in progress in 2 sites

4.3% increase from Q2 (10.96L)

Certification in progress at 6 sites

Maintained on an ongoing basis







Award-winning franchise & other initiatives / highlights

Celebrating Rishta through the festive season



"Savings weds Deposits" Wedding Campaign at Delhi



Collaboration with Vidya Balan



Federal Bank wins the
"SKOCH Silver Award" for
Conversational Banking
SKOCH summit 2024



Other initiatives / highlights





Federal Bank initiates support for Gubbachi Learning Community in Bangalore.







Marketing initiatives & other highlights

Federal Bank Raipur Soldierathon for Army & Defence forces



Federal Bank Marathon @ Pune



Federal Bank Marathon @ Madurai



Fostering lasting Rishtas



Sonu Nigam @ Kochi





Sithara @ Kochi





Falguni Pathak show @ Mumbai

External ratings

Fixed Deposit
(Short term)

Fixed Deposit

Certificate of Deposit

Tier 2 (Capital) Bonds

Infrastructure Bonds



India Ratings & Research Pvt Ltd, CARE A1+

AAA

A1+

IND AA+ CARE AA+

IND AA+ CARE AA+

Fixed Deposits (short term) and Certificate of Deposits enjoy highest rating in that class



Thank You