Ref: SEC/SE/2024-25 Date: January 30, 2025

To,
Corporate Relations Department
BSE Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai- 400001

BSE Scrip Code: 500096

Listing Department

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor

Plot No. C/1, G Block, Bandra Kurla Complex

Bandra (E), Mumbai – 400051

NSE Scrip Symbol: DABUR

Sub: <u>Unaudited Financial and Segment-wise Results for the quarter and nine months</u> ended December 31, 2024

Dear Sir/Madam,

In Compliance with Regulations 30, 33 and 52(4) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, ('Listing Regulations'), we would like to inform that the Board of Directors of the Company, in its meeting held today i.e. January 30, 2025, have approved the Financial and Segment wise results of the Company (Consolidated as well as Standalone), for the quarter and nine months ended on December 31, 2024. The said Financial Results along with Limited Review Report thereon (Consolidated as well as Standalone) issued by Statutory Auditors of the Company are being submitted herewith.

In terms of Regulation 47 of the Listing Regulations, the Quick Response Code and the details of the webpage where complete financial results of the Company for the quarter and nine months ended December 31, 2024 are accessible to the Investors, shall be published on January 31, 2025, in all editions of Mint (English newspaper) and all editions of Deshbandhu (Hindi newspaper).

The full Consolidated and Standalone Financial Results for the quarter and nine months ended on December 31, 2024 shall be available on the websites of the Stock Exchanges where securities of the Company are listed i.e. www.bseindia.com and on the Company's website at www.dabur.com.

The Board meeting commenced at 12:00 noon and concluded at 02:50 P.M.

This is for your information and records.

Thanking You,

Yours faithfully,

For Dabur India Limited

(Ashok Kumar Jain)

Group Company Secretary and Chief Compliance Officer

Encl: as above

TELEPHONE: 2212-6253, 2212-8016

FAX: 00-91-33-2212 7476

WEBSITE: www.gbasuandcompany.org

E-MAIL: s.lahiri@gbasu.in

G. BASU & CO. CHARTERED ACCOUNTANTS

BASU HOUSE
1ST FLOOR
3, CHOWRINGHEE APPROACH
KOLKATA - 700 072

Independent Auditor's Review Report on Unaudited Consolidated Financial Results for the Quarter and Nine Months ended on 31 December 2024

To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Dabur India Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its joint venture (refer Annexure 1 for the list of subsidiaries and joint venture included in the Statement) for the quarter ended 31 December 2024 and the consolidated year to date results for the period 01 April 2024 to 31 December 2024, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

The performance of procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), is not applicable herein considering all entities (except for the one referred to in para 5 below) under consolidation are audited by us.

4. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.



TELEPHONE: 2212-6253, 2212-8016 FAX: 00-91-33-2212 7476

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5. The Statement also includes the Group's share of net profit after tax of ₹ 0.50 crores and ₹ 0.54 crores, and total comprehensive income of ₹ 0.50 crores and ₹ 0.54 crores for the quarter and nine months ended on 31 December 2024 respectively, in respect of a joint venture, based on their interim financial information, which have not been reviewed by their auditor, and have been furnished to us by the Holding Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this joint venture, are based solely on such unreviewed interim financial information. According to the information and explanations given to us by the management, this interim financial information is not material to the Group. Our conclusion is not modified in respect of this matter with respect to our reliance on the financial information certified by the Board of Directors.

For G Basu & Co

Chartered Accountants

Firm Registration No: 301174E

Subroto Lahiri

Partner

Membership No. 051717

UDIN: 25051717BMOXPY8479

Place: New Delhi

Date: 30 January 2025

TELEPHONE: 2212-6253, 2212-8016

FAX: 00-91-33-2212 7476

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Annexure 1

List of entities included in the Statement

Subsidiaries:

H & B Stores Limited, Badshah Masala Private Limited, Dermoviva Skin Essentials INC, Dabur International Limited, Dabur International FZE, Naturelle LLC, Dabur Egypt Limited, African Consumer Care Limited, Dabur Nepal Private Limited, Asian Consumer Care Pakistan Private Limited, Dabur Bangladesh Private Limited, Hobi Kozmetik, RA Pazarlama, Dabur Lanka Private Limited, Namaste Laboratories LLC, Urban Laboratories International LLC, Hair Rejuvenation & Revitalization Nigeria Limited, Healing Hair Laboratories International LLC, Dabur (UK) Limited, Dabur Consumer Care Private Limited, Dabur Tunisie, Dabur Pakistan Private Limited, Dabur Pars, Dabur South Africa (PTY) Limited, D and A Cosmetics Proprietary Limited, Atlanta Body and Health Products Proprietary Limited and Excel Investments FZE.

Joint venture:

Forum I Aviation Private Limited.





(₹ in crores) SI.No Particulars Quarter ended Preceding quarter Corresponding Nine months Corresponding Previous year (31/12/2024) ended quarter ended ended nine months ended (30/09/2024) (31/12/2023) (31/12/2024) ended (31/03/2024) (31/12/2023) (Unaudited) (Unaudited) (Unaudited) (Audited) (Unaudited) (Unaudited) 1 Income 3,355.25 3,028.59 3,255.06 9,732.95 9,589.37 12,404.01 Revenue from operations 128.03 151.52 127.37 408.95 353.56 482.41 Other income 3,483.28 3,180.11 3,382.43 10,141.90 9,942.93 12,886.42 Total income Expenses Cost of materials consumed (including excise duty) 1,220.17 1,343.73 1,270.40 3,922.36 3,967.28 5,186,90 1,068.02 404.46 416.58 930.71 Purchases of stock in trade 322.81 1,211.11 118.21 (226.00) 79.60 35.42 102.21 48.95 Changes in inventories of finished goods, stock-in-trade and work-inprogress Employee benefits expense 335.16 338.79 310.60 996.87 923.33 1,239.56 44.20 47.39 36.49 124.25 88.94 124.18 Finance costs Depreciation and amortisation expense 108.64 110.97 96.89 328.73 291.85 399.21 Other expenses Advertisement and publicity 226.72 225 63 244 54 688 24 665 41 849.06 1,132.57 Others 368.64 377.31 359.29 1,067.01 1,468.20 Total expenses 2,826.20 2,634.40 2.720.62 8.296.46 8.036.74 10,527.17 3 Profit before share of profit/(loss) from joint venture, exceptional items 657.08 545.71 661.81 1.845.44 1.906.19 2,359.25 Share of profit / (loss) of joint venture 0.50 0.24 (0.40)0.54 (0.11)(0.51) 545.95 1,845.98 Profit before exceptional items and tax 657.58 661.41 1,906.08 2,358.74 Exceptional items 657.58 545.95 661.41 1,845.98 1,906.08 2,358.74 6 Profit before tax Tax expense Current tax 138.81 125 62 152.13 409 27 426 O7 539.53 Deferred tax 2.95 2.81 2.84 9.02 9.92 7.90 8 Net profit for the period/year (A) 515.82 417.52 506.44 1,427.69 1,470.09 1,811.31 Other comprehensive income a) Items that will not be reclassified to profit or loss (1.14)(1.54)5.15 (3.42)15.73 (2.93) Income tax relating to items that will not be reclassified to profit or loss 0.40 0.54 (1.80)1.20 (5.50)1.05 Items that will be reclassified to profit or loss 14.96 61.24 66.65 (5.72)(78.91)b) 11.66 Income tax relating to items that will be reclassified to profit or loss 0.33 (10.10)(3.25)(12.79)(6.78)(11.09) Total other comprehensive income/(loss) for the period/year (B) 14.55 50.14 11.76 51.64 (2.27 (91.88) 10 Total comprehensive income for the period/year (A+B) 530.37 467.66 518.20 1,479.33 1,467.82 1,719.43 Net profit attributable to: Owners of the holding company 522.38 425.00 514.22 1.447.50 1,493,15 1.842.68 Non-controlling interest (6.56)(7.48)(7.78)(19.81)(23.06) (31.37)Other comprehensive income attributable to: 14.55 11.76 51.64 (2.26) Owners of the holding company 50.14 (91.86)Non-controlling interest (0.01)(0.02)Total comprehensive income attributable to: 536.93 475.14 525.98 1,499.14 1,490.89 1,750.82 Owners of the holding company (6.56)(7.48)(7.78)(19.81)(23.07) (31.39)Non-controlling interest 177.23 177.20 177.23 177.20 177.20 Paid-up equity share capital (Face value of ₹ 1 each) 177.23 12 9,689.10 13 Other equity 14 Earnings per share (Face value of ₹ 1 each) (not annualised) Basic (₹) 2.95 2.40 2.90 8.17 8.43 10.40 Diluted (₹) 2.94 2.39 2.90 8.15 8.41 10.38



Dabur India Limited

Unaudited consolidated segment wise revenue, results, assets and liabilities for the quarter and nine months ended 31 December 2024



(₹ in crores) SLNo Quarter ended Corresponding Nine months Corresponding Particulars Preceding Previous year (31/12/2024) quarter ended quarter ended ended nine months ended (30/09/2024) (31/12/2023) (31/12/2024) ended (31/03/2024) (31/12/2023) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) (Unaudited) Segment revenue 9,942.20 7,905.12 7,728.24 2,850.34 2,487.60 2,741.78 A. Consumer care business 429.55 467.39 442.12 1,600.13 1,650.90 2,178.59 B. Food business 28.71 32.91 90.91 92.49 123.37 32.61 C. Retail business 29.08 110.48 90.98 34.04 36.30 122.79 D. Other segments 9.17 26.31 26.76 37.06 8.71 8.59 E. Unallocated other operating revenue 3,255.06 9,589.37 12,404.01 Revenue from operations 3,355.25 3,028.59 9,732.95 Segment results 666.17 1.854.25 A. Consumer care business 674.50 570.44 1.851.84 2.304.53 B. Food business 58.47 50.77 62.75 207.57 236.01 303.60 0.37 (1.46)0.62 (1.03)0.43 1.27 C. Retail business D. Other segments 5.00 3.28 3.05 13.04 10.16 11.84 623.03 732.59 2,071.42 2,100.85 2,621.24 Sub Total 738.34 47.39 36.49 124.25 88.94 124.18 44.20 Less: Finance costs Less: Unallocable expenditure net off unallocable income 15.19 8.06 12.42 36.12 40.12 50.33 21.87 21.87 65.61 65.60 87.48 Less: Amortisation of intangible assets recognised on consolidation 21.87 1,906.19 2.359.25 545.71 661.81 1.845.44 Profit before share of profit/(loss) from joint venture, exceptional 657.08 items and tax Share of profit / (loss) of joint venture 0.50 0.24 (0.40)0.54 (0.11)(0.51)Profit before exceptional items and tax 657.58 545.95 661.41 1,845.98 1,906.08 2,358.74 Exceptional items 657.58 545.95 661.41 1,845.98 1.906.08 2,358.74 Profit before tax 141.76 128.43 154.97 418.29 435.99 547.43 Less: Tax expenses 417.52 506.44 1,427.69 1,470.09 1,811.31 Net profit for the period/year 515.82 Segment assets 5,635.49 5,599.60 5,394.96 5,635.49 5,394.96 5,348.25 A. Consumer care business 1,780.45 1,792.56 1,588.06 1,780.45 1,588.06 1,583.66 B. Food business 106.20 109.69 122.67 106.20 122.67 120.90 C. Retail business 64.18 67.60 64.18 66.51 67.60 66.46 D. Other segments 8.156.93 8,156.93 8.003.36 8.523.37 8.804.82 8.523.37 E. Unallocated Total 16,113.11 16,373.13 15,326.80 16,113.11 15,326.80 15,122.68 Segment liabilities A. Consumer care business 2,152.59 2,132.11 1,943.07 2,152.59 1.943.07 1,912.20 B. Food business 770.08 754.19 602.45 770.08 602.45 607.46 136.00 137.67 143.02 136.00 143.02 142.82 C. Retail business 33.20 32.29 27.54 33.20 27.54 29.52 D. Other segments 2,627.92 E. Unallocated 2,152.52 2,530.95 2,627.92 2,152.52 2,127.60 5,244.39 5,587.21 5,344.00 5,244.39 5,344.00 4,819.60 Total



Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on consolidated financial results for the quarter and nine months ended 31 December 2024:



(₹ in crores, except ratios) SI.No. Particulars Quarter ended Preceding Corresponding Nine months Corresponding Previous year (31/12/2024) ended nine months ended quarter ended quarter ended (30/09/2024) (31/12/2023) (31/12/2024) (31/03/2024) ended (31/12/2023) (Unaudited) (Unaudited) (Unaudited) (Audited) (Unaudited) (Unaudited) (a) Outstanding redeemable preference shares Capital redemption reserve/debenture redemption (b) reserve Reserves (excluding revaluation/capital reserve) 10,171.97 10,082.61 9,333.57 10,171.97 9,333.57 9,586.58 (c) 1.067.71 1.751.62 1 844 63 1.067.71 1,844.63 1.365.09 Outstanding Debt [Non-current borrowings (including current maturities) + (d) Non-current lease liabilities + Current borrowings + Current lease liabilities] 547.86 534.27 (e) 547.86 547.68 534.27 534.39 Securities premium Net worth 10.349.15 10,259.84 9,510.77 10,349.15 9,510.77 9,763.78 (f) [Equity share capital + Other equity (excluding revaluation/capital reserve)] 0.10 0.17 0.19 0.10 0 19 0.14 Debt equity ratio [{Non-current borrowings (including current maturities) + (g) Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity] 0.30 Long term debt to working capital 0.30 0.39 0.45 0.45 0.42 [{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less (h) current liabilities (excluding current maturities of noncurrent borrowing and non-current lease liabilities)] 10.70% 12 04% 6.63% 12.04% 9.03% Total debts to total assets ratio (in %) 6 63% [{Non-current borrowings (including current maturities) + (i) Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets] Debt service coverage ratio 14.54 11.82 17.04 14.62 19.26 17.39 [Profit before tax, finance costs, depreciation and amortisation expense, exceptional items and Share of loss in Joint venture / {Finance costs + Principal repayment for Non-current borrowings and Non-current lease liabilities (including current maturities of noncurrent borrowings and non-current lease liabilities)}] 17.35 14.86 21.80 18.50 25.71 23.21 Interest service coverage ratio [Profit before tax, finance costs, depreciation and (k) amortisation expense, exceptional items and Share of loss in Joint venture / Finance costs] 1.36 1 39 1.37 1.36 1.37 1.45 Current ratio (1) [Current assets / Current liabilities] 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% Bad debts to account receivable ratio (in %) [Bad debts / Average trade receivables] 87.23% 83.90% 83.02% 87.23% 83.02% 81.55% Current liability ratio (in %) (n) [Current liabilities / Total liabilities] 10.22 11.76 10.87 10.22 10.87 14.03 Debtors turnover# (0) [Sale of products / Average trade receivables] 15.26 14.58 15.26 14.58 13.49 13.78 Inventory turnover # (p) [Sale of products / Average inventory of finished goods and stock in trade] 20.32% 18.24% 20.52% 19.41% 20.16% 19.35% Operating margin (in %) [{Profit before tax, finance cost, depreciation and (q) amortisation expense, exceptional items and Share of loss in Joint venture and other income} / Revenue from operationsl Net profit margin (in %) 15.06% 13.79% 15.56% 14.67% 15.33% 14.60% [Profit after tax / Revenue from operations]

Based on TTM (Trailing Twelve Months)



Notes:

- The unaudited consolidated financial results of the Company for the quarter and nine months ended 31 December 2024 have been reviewed by the Audit 1 Committee and approved by the Board of Directors at its meeting held on 30 January 2025. The statutory auditors have expressed an unmodified opinion in the review report on these consolidated financial results.
- Interim dividend of ₹ 2.75 per share (275 % on par value of ₹ 1 each), for the financial year 2024-25 aggregating ₹ 487.39 crores has been paid during the quarter ended 31 December 2024.
- During the quarter, the Company has allotted 3,642 equity shares of face value of ₹ 1 each to the eligible employees of the Company on account of exercise of stock options pursuant to the Dabur Employee Stock Option Scheme, 2000.
- The Company has entered into an agreement with M/s Sesa Care Private Limited for merger (along with its wholly owned subsidiary in Bangladesh, M/s Sesa Care Bangladesh Private Limited) at an enterprise value in the range of ₹ 315 - 325 crores (including debt of ₹ 296.45 crores) during the quarter ended 31 December 2024. Consequent to this proposal, the Company has acquired 51% of the paid up cumulative redeemable preference shares (comprising of 1,25,90,070 number of shares) of ₹ 10 each at par of Sesa Care Private Limited from its existing shareholders and has issued corporate guarantee for the abovesaid debt of ₹ 296.45 crores subsequent to the quarter ended on 31 December 2024.
- The Company has consolidated the financial results of its Subsidiaries and Joint Venture as per the applicable Indian Accounting Standards.
- 6 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.

The key standalone financial information of the Company is given below:

Particulars	Quarter ended (31/12/2024)	Preceding quarter ended (30/09/2024)	Corresponding quarter ended (31/12/2023)	Nine months ended (31/12/2024)	Corresponding nine months ended (31/12/2023)	Previous year ended (31/03/2024)	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Revenue from operations	2,448.26	2,143.58	2,414.36	7,106.00	7,096.14	9,135.60	
Profit before tax	535.75	428.92	557.29	1,491.63	1,593.58	1,966.70	
Net profit for the period/year	418.08	329.21	428.12	1,152.68	1,226.06	1,509.21	
Other comprehensive income/(loss)	(1.84)	32.26	14.05	39.89	32.56	34.59	
Total comprehensive income for the period/year	416.24	361.47	442.17	1,192.57	1,258.62	1,543.80	

For and on behalf of Board of Directors

Mohit Burman Chairman DIN: 00021963 Place: New Delhi

Date: 30 January 2025

TELEPHONE: 2212-6253, 2212-8016 FAX: 00-91-33-2212 7476

E-MAIL: s.lahiri@gbasu.in

WEBSITE: www.gbasuandcompany.org

G. BASU & CO. CHARTERED ACCOUNTANTS

BASU HOUSE **1ST FLOOR** 3, CHOWRINGHEE APPROACH KOLKATA - 700 072

Independent Auditor's Review Report on Unaudited Standalone Financial Results for the Quarter and Nine Months ended on 31 December 2024

To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Dabur India Limited ('the Company') for the quarter ended 31 December 2024 and the year to date results for the period from 01 April 2024 to 31 December 2024, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to
- 2. The Statement, which is the responsibility of the Company's management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

For G Basu & Co **Chartered Accountants**

Firm Registration No: 301174E

Subroto Lahiri

Partner

Membership No. 051717

UDIN: 25051717BMOXPX6907

Place: New Delhi Date: 30 January 2025



(₹ in crores)

	,						(₹ in crores)
SI.No	Particulars	Quarter ended (31/12/2024)	Preceding quarter ended (30/09/2024)	Corresponding quarter ended (31/12/2023)	Nine months ended (31/12/2024)	Corresponding nine months ended (31/12/2023)	Previous year ended (31/03/2024)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income						
	Revenue from operations	2,448.26	2,143.58	2,414.36	7,106.00	7,096.14	9,135.60
	Other income	105.31	118.46	101.86	333.39	303.44	417.62
	Total income	2,553.57	2,262.04	2,516.22	7,439.39	7,399.58	9,553.22
2	Expenses						
	Cost of materials consumed	781.80	844.02	791.04	2,485.41	2,520.88	3,300.25
	Purchases of stock in trade	445.50	440.96	388.88	1,336.52	1,197.26	1,579.05
	Changes in inventories of finished goods, stock-in-trade and work-in-progress	99.70	(141.29)	100.06	29.17	107.46	49.18
	Employee benefits expense	205.98	208.05	196.89	616.62	587.85	782.14
	Finance costs	28.33	28.92	23.92	76.74	57.69	81.14
	Depreciation and amortisation expense	63.78	63.83	52.17	187.71	154.67	208.86
	Other expenses						
	Advertisement and publicity	166.04	164.87	189.74	519.63	530.10	675.97
	Others	226.69	223.76	216.23	695.96	650.09	909.93
	Total expenses	2,017.82	1,833.12	1,958.93	5,947.76	5,806.00	7,586.52
3	Profit before exceptional items and tax	535.75	428.92	557.29	1,491.63	1,593.58	1,966.70
4	Exceptional items	-	-	-	-	-	-
5	Profit before tax	535.75	428.92	557.29	1,491.63	1,593.58	1,966.70
6	Tax expense						
	Current tax	114.67	96.71	125.17	329.95	357.52	443.80
	Deferred tax	3.00	3.00	4.00	9.00	10.00	13.69
7	Net profit for the period/year (A)	418.08	329.21	428.12	1,152.68	1,226.06	1,509.21
8	Other comprehensive income						
a)	Items that will not be reclassified to profit or loss	(1.14)	(1.54)	5.15	(3.42)	15.73	(2.97)
	Income tax relating to items that will not be reclassified to profit or loss	0.40	0.54	(1.80)	1.20	(5.50)	1.04
b)	Items that will be reclassified to profit or loss	(1.43)	43.36	13.95	54.90	29.11	47.61
D)	Income tax relating to items that will be reclassified to profit or loss	0.33	(10.10)	(3.25)	(12.79)		
	lincome tax relating to items that will be reclassified to profit of loss	0.55	(10.10)	(5.25)	(12.79)	(6.78)	(11.09)
9	Total other comprehensive income/(loss) for the period/year (B)	(1.84)	32.26	14.05	39.89	32.56	34.59
10	Total comprehensive income for the period/year (A+B)	416.24	361.47	442.17	1,192.57	1,258.62	1,543.80
11	Paid-up equity share capital (Face value of ₹ 1 each)	177.23	177.23	177.20	177.23	177.20	177.20
12	Other equity						6,738.17
13	Earnings per share (Face value of ₹ 1 each) (not annualised)						,
	Basic (₹)	2.36	1.86	2.42	6.50	6.92	8.52
	Diluted (₹)	2.35	1.85	2.41	6.49	6.90	8.50



Dabur India Limited

Unaudited standalone segment wise revenue, results, assets and liabilities for the quarter and nine months ended 31 December 2024



(₹ in crores) SI.No Particulars Quarter ended Preceding quarter Corresponding Nine months Corresponding Previous year (31/12/2024) ended quarter ended ended nine months ended (30/09/2024) (31/12/2023) (31/12/2024) ended (31/03/2024) (31/12/2023) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) 1 Segment revenue A. Consumer care business 2,089.86 1,767.30 2,044.82 5,769.26 5,700.06 7,281.46 B. Food business 319.00 333.91 334.40 1,208.50 1,286.42 1,705.25 C. Other segments 34.04 36.30 29.08 110.48 90.98 123.37 D. Unallocated other operating revenue 5.36 6.07 6.06 17.76 18.68 25.52 Revenue from operations 2,448.26 2,143.58 2,414.36 7,106.00 7,096.14 9,135.60 Segment results A. Consumer care business 549.08 436.67 558 59 1.486.27 1.535.20 1,907.85 B. Food husiness 23 46 23.36 30.35 98.23 141.28 171.80 C. Other segments 5.00 3.26 3.05 13.02 10.16 11.85 Sub Total 577.54 463.29 591.99 1,597.52 1,686.64 2,091.50 Less: Finance costs 28.33 28.92 23.92 76.74 57.69 81.14 Less: Unallocable expenditure net off unallocable income 13.46 5.45 10.78 29.15 35.37 43.66 Profit before exceptional items and tax 535.75 428.92 557.29 1,491.63 1,593.58 1,966.70 Exceptional items 535.75 428.92 557.29 Profit before tax 1.491.63 1.593.58 1,966.70 Less: Tax expenses 117.67 99.71 129.17 338.95 367.52 457.49 Net profit for the period/year 418.08 329.21 428.12 1,152.68 1,226.06 1,509.21 Segment assets A. Consumer care business 3,253.84 3,235.19 3,072.44 3,253.84 3,072.44 3,084.37 B. Food business 801.80 810.67 667.65 801.80 667.65 686.28 C. Other segments 59.73 59.09 56.45 59.73 56.45 59.19 D. Unallocated 6.914.21 7.316.28 6,864.98 6.864.98 6.914.21 6,702.97 Total 11,029.58 11,421.23 10,661.52 11,029.58 10,661.52 10,532.81 Segment liabilities A. Consumer care business 1,605.05 1,585.80 1,425.72 1,605.05 1,425.72 1,443.39 B. Food business 400.34 386.89 289.65 400.34 289.65 314.40 C. Other segments 33.20 32.29 27.54 33.20 27.54 29.52 D. Unallocated 1,826.32 2,190.67 2,299.52 1.826.32 2.299.52 1.830.13 Total 3,864.91 4,195.65 4,042.43 3.864.91 4.042.43 3,617.44



Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on standalone financial results for the quarter and nine months ended 31 December 2024:



(₹ in crores, except ratios) SI.No Preceding Corresponding Particulars Quarter ended Nine months Corresponding Previous year (31/12/2024) quarter ended quarter ended ended nine months ended (30/09/2024) (31/12/2023) (31/12/2024) ended (31/03/2024) (31/12/2023) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) Outstanding redeemable preference shares (a) Capital redemption reserve/debenture redemption (b) reserve Reserves (excluding revaluation/capital reserve) 6,960.52 7,021.43 6,414.97 6,960.52 6,414.97 6,711.25 (c) Outstanding Debt 605.58 1,194.37 1,382.47 605.58 1,382.47 775.96 [Non-current borrowings (including current maturities) + (d) Non-current lease liabilities + Current borrowings + Current lease liabilities] Securities premium 547.86 547.68 534.27 547.86 534.27 534.39 (e) Net worth 7,137.75 7,198.66 6,592.17 7,137.75 6,592.17 6,888.45 (f) [Equity share capital + Other equity (excluding revaluation/capital reserve)] 0.08 0.17 0.21 0.08 0.21 0.11 Debt equity ratio [{Non-current borrowings (including current maturities) (g) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity) Long term debt to working capital 0.61 0.66 3.90 0.61 3.90 1.03 [{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less (h) current liabilities (excluding current maturities of noncurrent borrowing and non-current lease liabilities)] Total debts to total assets ratio (in %) 5.49% 12.97% 5.49% 12.97% 10.46% 7.37% [{Non-current borrowings (including current maturities) (i) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets] Debt service coverage ratio 17.89 14.73 22.98 18.33 25.63 18.93 [Profit before tax, finance costs, depreciation and amortisation expense/ {Finance costs + Principal (j) repayment for Non-current borrowings and Non-current lease liabilities (including current maturities of noncurrent borrowings and non-current lease liabilities)}] 22.16 18.04 22.88 Interest service coverage ratio 26.48 31.30 27.81 (k) [Profit before tax, finance costs, depreciation and amortisation expense / Finance costs] 1.16 1.25 1.04 1.16 1.04 1.19 Current ratio (1) [Current assets / Current liabilities] Bad debts to account receivable ratio (in %) 0.00% 0.00% 0.00% 0.00% 0.00% 0.01% (m) [Bad debts / Average trade receivables] 86.75% 82 01% 82.01% 86.75% Current liability ratio (in %) 82.01% 79.92% (n) [Current liabilities / Total liabilities] 10.01 10.59 10.01 Debtors turnover # 11.61 10.59 14.07 (0) [Sale of products / Average trade receivables] 17.18 14.32 18.15 17.18 18.15 Inventory turnover # 13.99 (p) [Sale of products / Average inventory of finished goods and stock in tradel Operating margin (in %) 21.34% 18.81% 22.01% 20.02% 21.17% 20.13% [{Profit before tax, finance cost, depreciation and (q) amortisation expense and other income} / Revenue from operations] 17.08% 15.36% 17.73% Net profit margin (in %) 16.22% 17.28% 16.52% [Profit after tax / Revenue from operations]

Based on TTM (Trailing Twelve Months)



Notes:

- 1 The unaudited standalone financial results of the Company for the quarter and nine months ended 31 December 2024 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 30 January 2025. The statutory auditors have expressed an unmodified opinion in the review report on these standalone financial results.
- 2 Interim dividend of ₹2.75 per share (275 % on par value of ₹1 each), for the financial year 2024-25 aggregating ₹487.39 crores has been paid during the quarter ended 31 December 2024.
- 3 During the quarter, the Company has allotted 3,642 equity shares of face value of ₹ 1 each to the eligible employees of the Company on account of exercise of stock options pursuant to the Dabur Employee Stock Option Scheme, 2000.
- 4 The Company has entered into an agreement with M/s Sesa Care Private Limited for merger (along with its wholly owned subsidiary in Bangladesh, M/s Sesa Care Bangladesh Private Limited) at an enterprise value in the range of ₹ 315 325 crores (including debt of ₹ 296.45 crores) during the quarter ended 31 December 2024. Consequent to this proposal, the Company has acquired 51% of the paid up cumulative redeemable preference shares (comprising of 1,25,90,070 number of shares) of ₹ 10 each at par of Sesa Care Private Limited from its existing shareholders and has issued corporate guarantee for the abovesaid debt of ₹ 296.45 crores subsequent to the quarter ended on 31 December 2024.

5 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.

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For and on behalf of Board of Directors

Mohit Burman Chairman DIN: 00021963

Place: New Delhi Date: 30 January 2025