



Mangalore Chemicals  
& Fertilizers Limited

722/SE/2024

October 28, 2024

National Stock Exchange of  
India Limited  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
MUMBAI - 400 051

BSE Limited,  
Floor 25, Phiroze Jeejeebhoy Towers,  
Dalal Street  
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM  
Company's Symbol in NSE : MANGCHEFER  
ISIN : INE558B01017

**Sub: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation on the financial results of the Company for the quarter and half year ended September 30, 2024, which shall be shared with Analysts/Investors for the Investor Call scheduled on October 29, 2024.

This is for your information and records.

Yours faithfully,  
**For Mangalore Chemicals & Fertilizers Limited**

Vighneshwar G Bhat  
Company Secretary

Encl: As above



# INVESTOR PRESENTATION

Quarter & Half year  
ended  
September 30, 2024



# Disclaimer

**The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.**

**While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.**

**These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.**

**The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.**



**Highlights –  
Quarter &  
Half year  
ended  
September  
30, 2024**

**Past  
Annual  
Performance**



## Highlights

Quarter and Half Year  
ended

September 30, 2024



- **Urea production resumed in the last week of September 2024 after shutdown in the first week of September 2024 for replacement of reformer catalyst.**
- **Phosphatic production faced challenge on availability of raw materials**
- **Reduced imports due to unviable prices**



# H1 & Q2 FY 2024-25 Performance Highlights

Q2  
FY 24-25

## Sales Quantity

**1.81 Lakhs MT**

(45)% Y-o-Y

**3.32 Lakhs MT**

Q2  
FY 23-24

## Revenue from Operation

**Rs. 776 Cr**

(45)% Y-o-Y

**Rs.1,410 Cr**

## EBITDA

**Rs. 81 Cr**

(47)% Y-o-Y

**Rs. 152 Cr**

H1  
FY 24-25

## Sales Quantity

**3.71 Lakhs MT**

(31)% Y-o-Y

**5.41 Lakhs MT**

H1  
FY 23-24

## Revenue from Operation

**Rs. 1,590 Cr**

(33)% Y-o-Y

**Rs. 2,368 Cr**

## EBITDA

**Rs. 193 Cr**

(30)% Y-o-Y

**Rs. 276 Cr**

# H1 & Q2 FY 2024-25 Performance Highlights

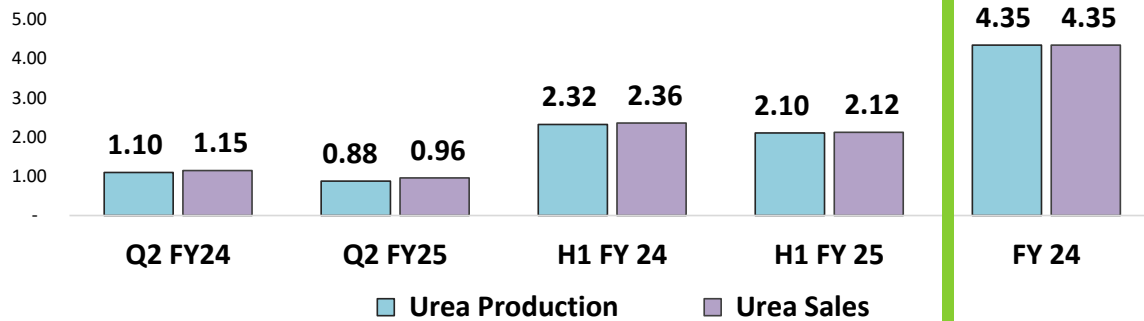
	PBT	PAT	EPS
<b>Q2</b> FY 24-25  <b>Q2</b> FY 23-24	<b>Rs. 41 Cr</b> (61)% Y-o-Y <b>Rs. 106 Cr</b>	<b>Rs. 26 Cr</b> (62)% Y-o-Y <b>Rs. 68 Cr</b>	<b>Rs. 2.23</b> (61)% Y-o-Y <b>Rs. 5.71</b>
<b>H1</b> FY 24-25  <b>H1</b> FY 23-24	<b>Rs. 109 Cr</b> (40)% Y-o-Y <b>Rs. 182 Cr</b>	<b>Rs. 70 Cr</b> (40)% Y-o-Y <b>Rs. 117 Cr</b>	<b>Rs. 5.93</b> (40)% Y-o-Y <b>Rs. 9.87</b>



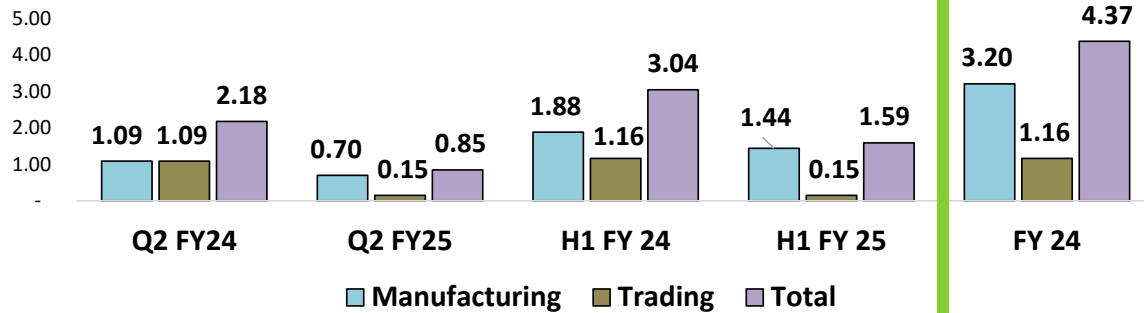


# Production, Sales & Product-wise Revenue

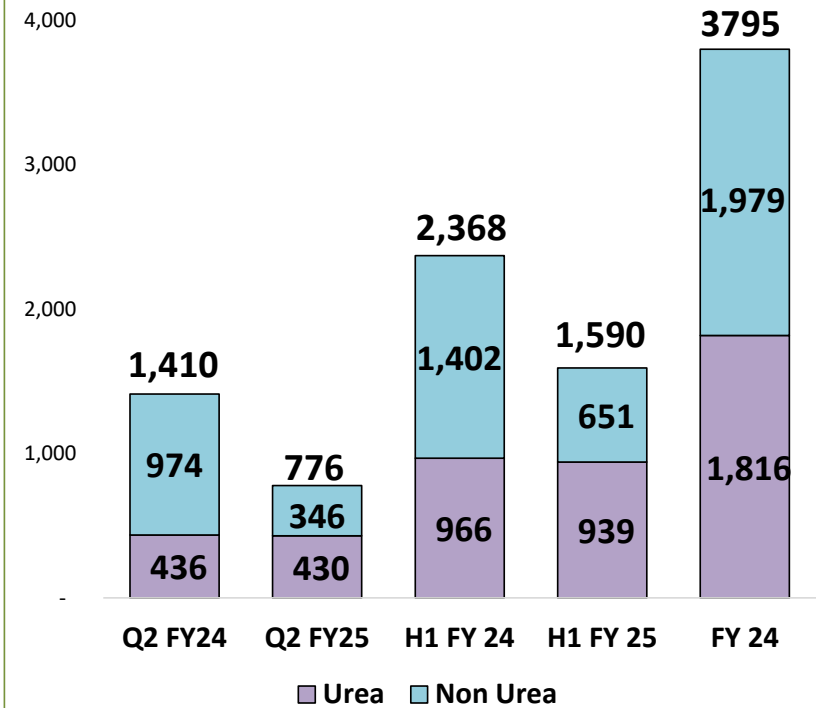
**Urea Production and Sales[Lakh MTs]**



**P&K Fertilisers Sales[Lakh MTs]**



**Revenue from Operations (Rs. in Crore)**

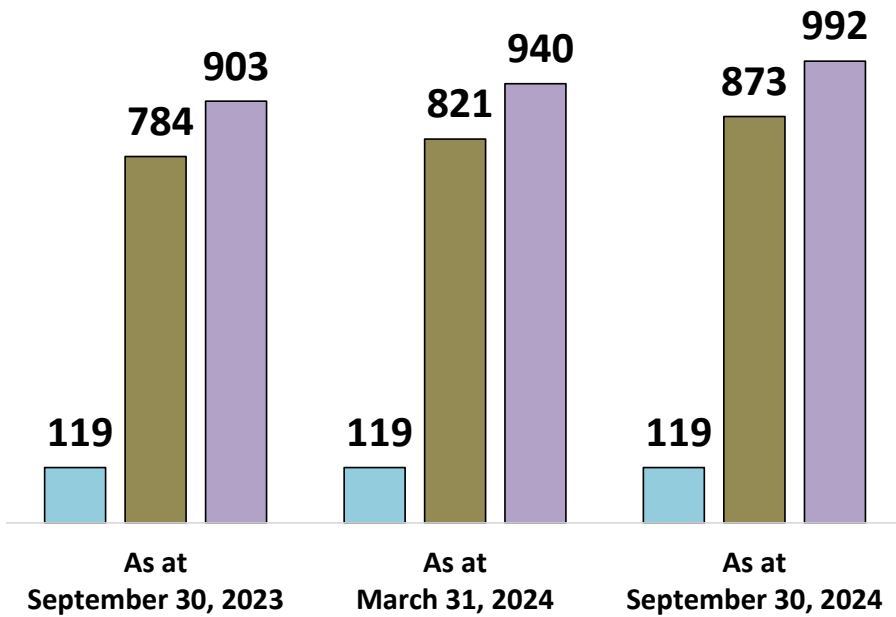


# Financial Position

INR Crore

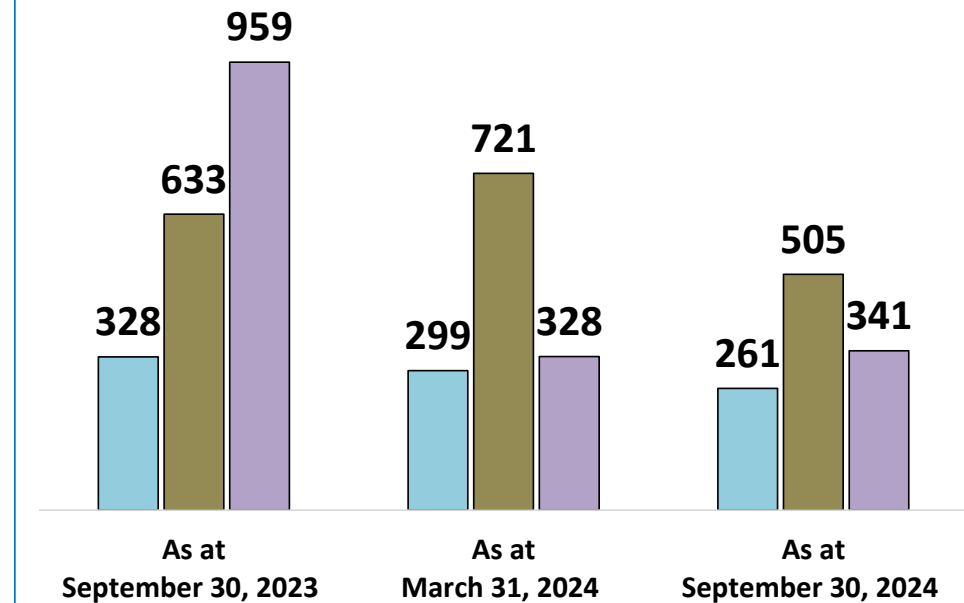
## Total Shareholders' funds

Equity Reserves Total Shareholders funds

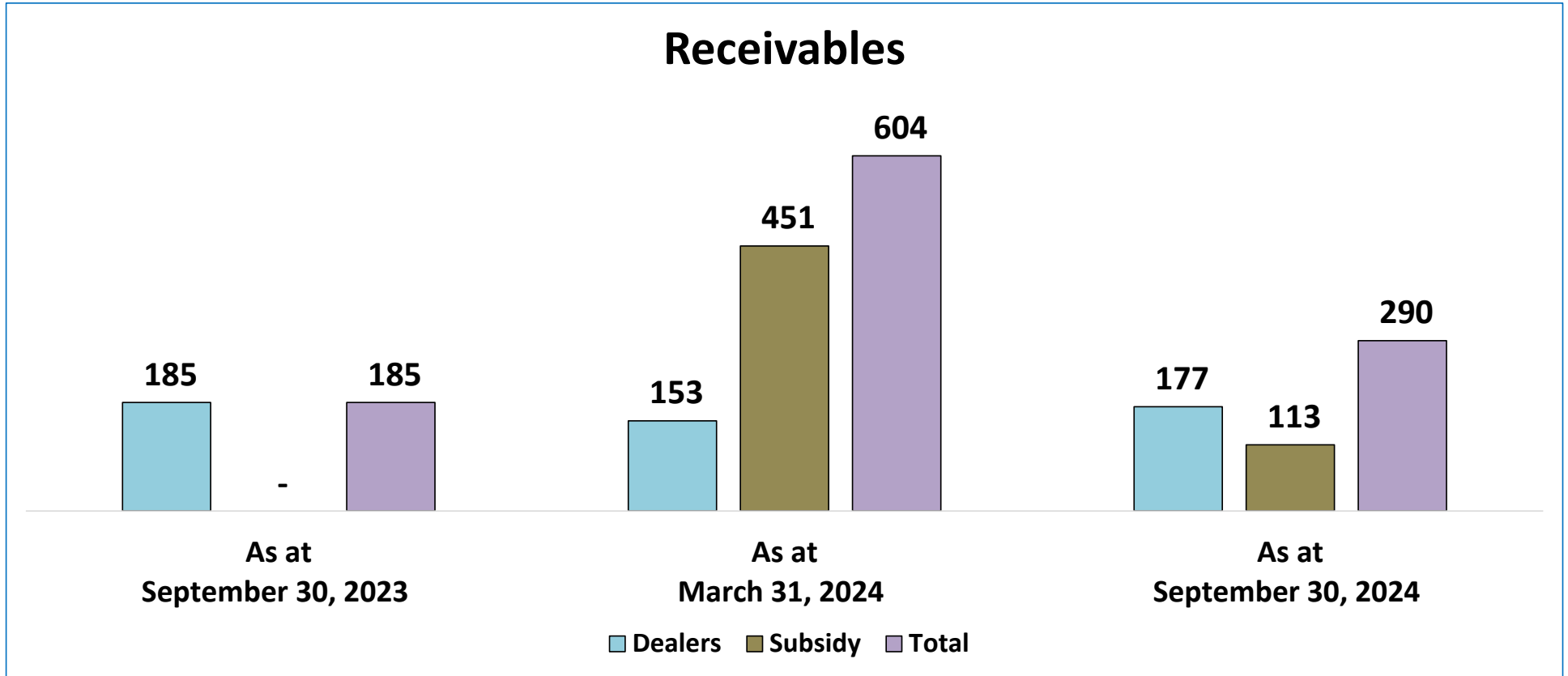


## Debt and Surplus funds

Long term debt Short term debt Short term Surplus



# Liquidity Position



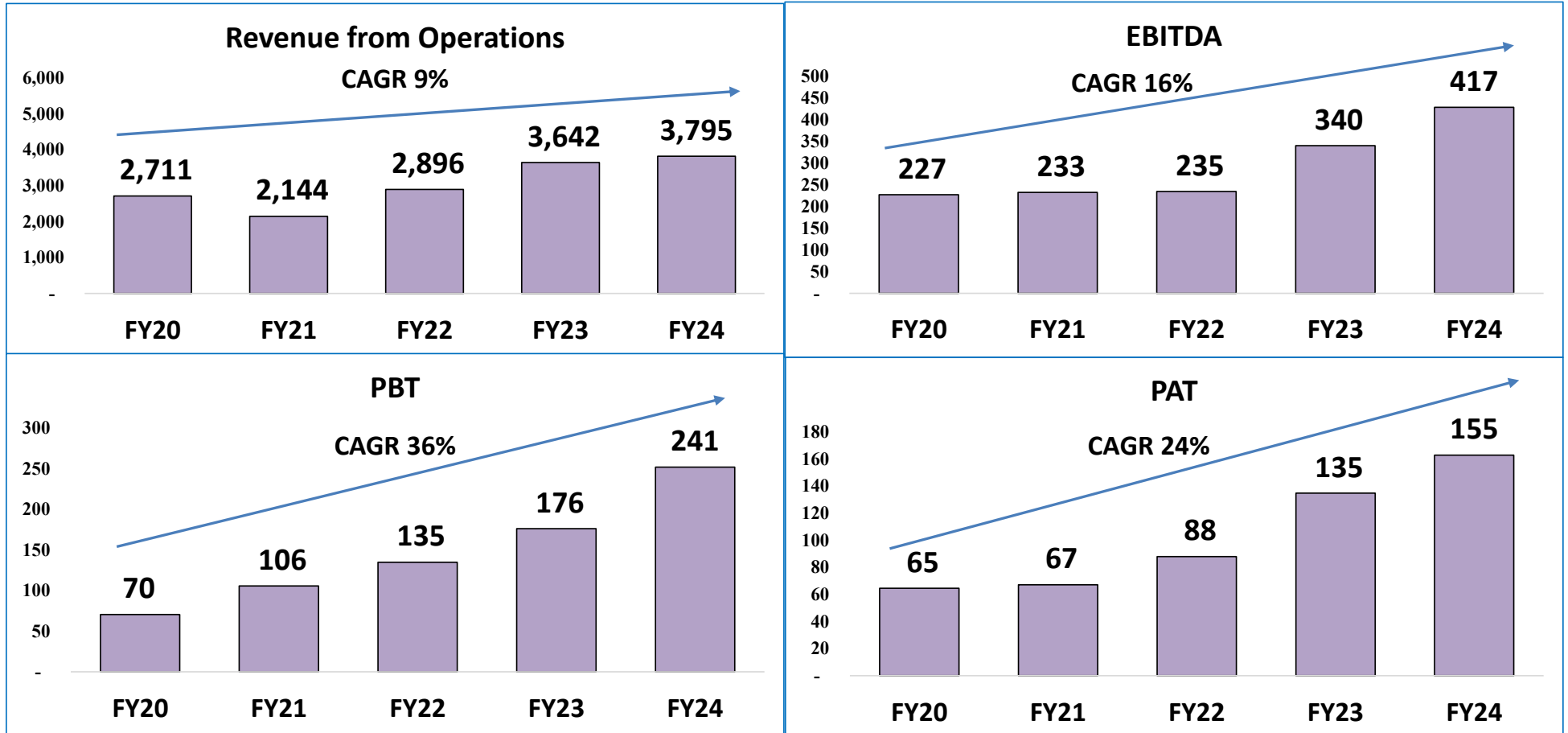


# Past Annual Performance



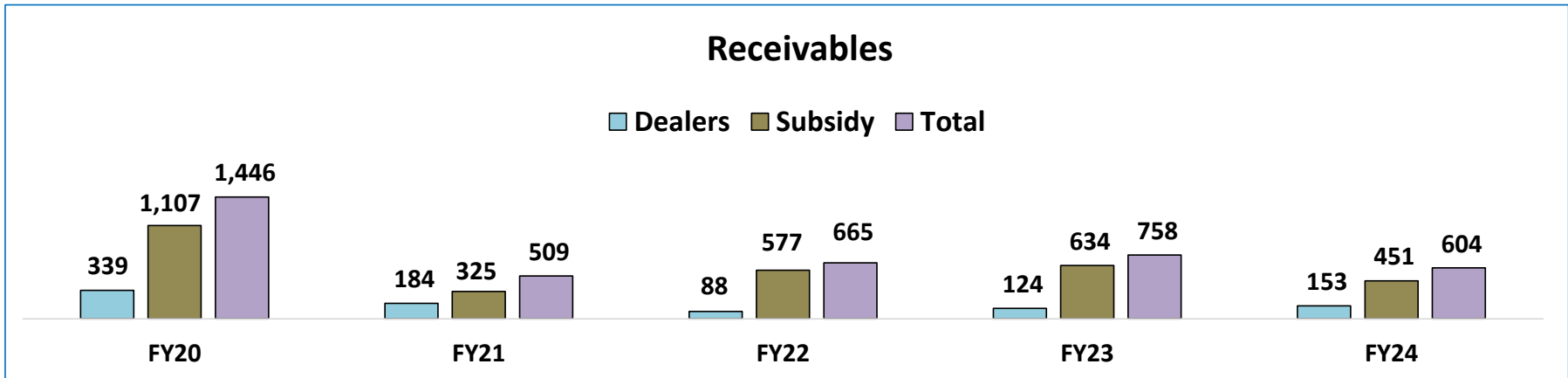
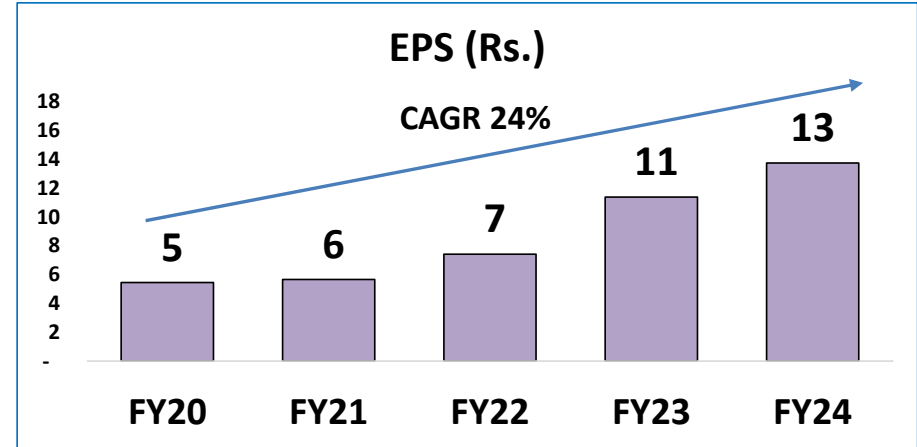
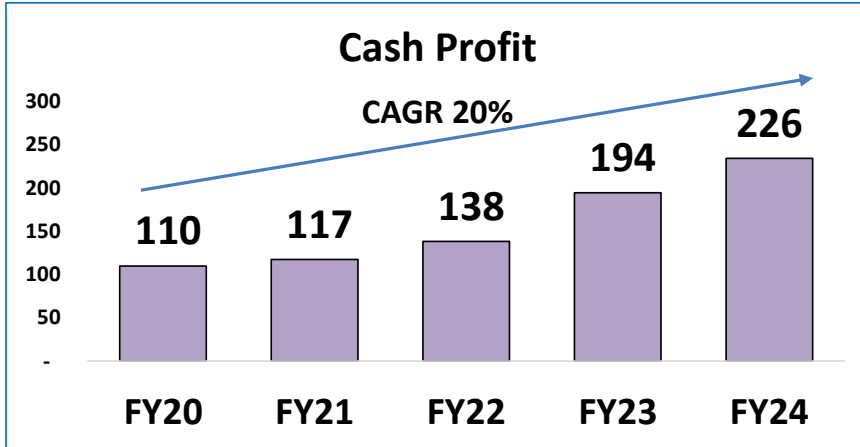
# Performance Highlights

INR Crore



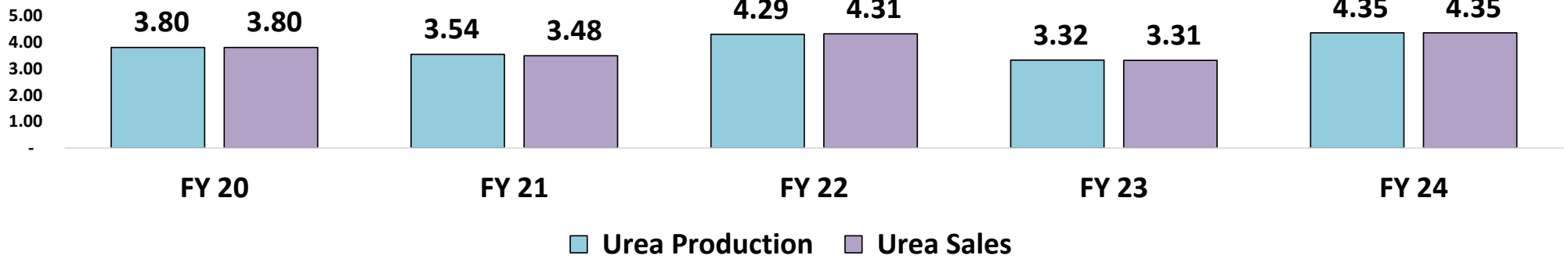
# Cash Profit, EPS and Receivables

INR Crore [except EPS]

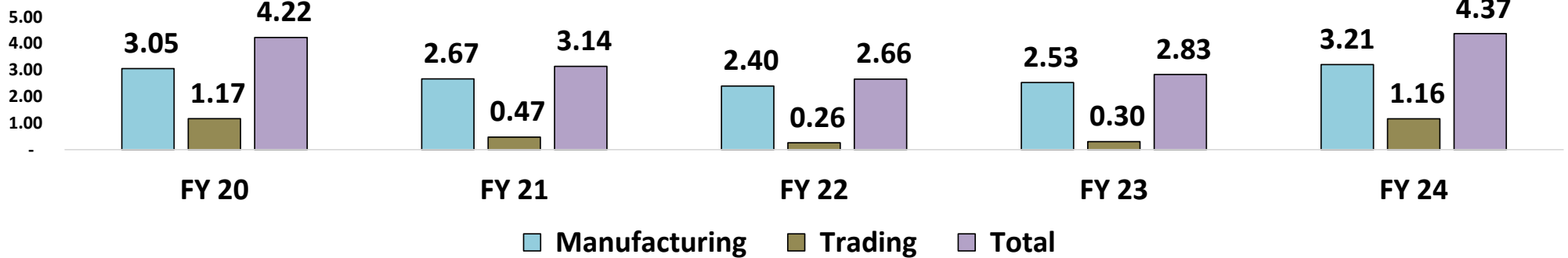


# Production and Sales

### Urea Production and Sales[Lakh MTs]



### P&K Fertilisers Sales[Lakh MTs]



# MCF Overview

Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP

Marketing Territory  
Karnataka -81%  
Kerala – 2%  
Tamil Nadu – 7%  
Andhra Pradesh -3%  
Telangana-1%  
Maharashtra – 6%

Brand MANGALA





