

29<sup>th</sup> July, 2024

**BSE Limited** P J Towers, Dalal Street, Mumbai – 400001 National Stock Exchange of India Limited Exchange plaza, Bandra-Kurla Complex, Bandra (E) Mumbai – 400051

#### Scrip Code: 542066

Scrip Code: ATGL

Dear Sir,

# Sub: Submission of Media Release and Investor Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30<sup>th</sup> June, 2024

In continuation to Outcome of Board Meeting dated 29<sup>th</sup> July, 2024, we hereby submit:

- Media Release dated 29<sup>th</sup> July, 2024 on the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30<sup>th</sup> June, 2024, as Annexure – "A".
- Presentation on performance highlights of the Company for the Unaudited Financial Results (Standalone and Consolidated) of the Company for the guarter ended 30<sup>th</sup> June, 2024 as **Annexure "B"**.

The same is being uploaded on the Company's website at <u>www.adanigas.com</u>.

Kindly take the same on your records.

Thanking you,

Yours faithfully, For Adani Total Gas Limited

Mira Soni Company Secretary Membership No. A47160

Encl.: As above

Adani Total Gas Limited (Formerly known as Adani Gas Ltd) Heritage Building, 8<sup>th</sup> floor, Ashram Road, Usmanpura, Ahmedabad-380014, Gujarat, India CIN: L40100GJ2005PLC046553 Tel +917927541988 Fax +917927542988 info@adani.com www.adanigas.com



#### Media Release

# Adani Total Gas Q1FY25 Results

# Overall Volume up by 17% in Q1 FY25, Y-o-Y

CNG network increases to 559 stations

## PNG household increased to 8.58 lakh PNG homes

# EBITDA up 21% Y-o-Y - INR 308 Cr

1212 EV charging points spread across 15 states

#### EDITOR'S SYNOPSIS

#### Operational Highlights Q1FY25 (Standalone):

- > CNG Stations now increased to 559, added 12 new CNG Stations
- > Total PNG home at 8.58 lakh, added 38,165 new homes on PNG
- > Industrial & Commercial connections at 8,542 added 211 new consumers
- > Completed ~ 12,244 Inch Km of Steel Pipeline
- > Combined CNG and PNG volume of 230 MMSCM, increase of 17%, Y-o-Y

#### Financial Highlights Q1FY25 (Standalone) Y-o-Y:

- > Revenue from Operations at INR 1,237 Cr , increased by 9%
- > EBITDA of INR 308 Cr, increased by 21%
- > PAT at INR 177 Cr, increased by 20%

#### Consolidated Q1FY25 PAT

> Consolidated PAT at INR 172 Cr, increased by 14% Y-o-Y

#### Pan India Footprint -Q1FY25 (With JV namely IOAGPL):

- > CNG Stations network of 927, added 24 new CNG Stations
- > Total PNG home at 10.2 lakh, added 0.44 lakh new households on PNG
- > Industrial & Commercial connections at **3,142 added 100 new consumers**
- > Completed ~ 22,510 Inch Km of Steel Pipeline

#### Key Business updates

ATGL received approval from the regulator, PNGRB for transfer of Letter of Authorization of Jalandhar GA pursuant to Business Transfer Agreement. Jalandhar GA in Punjab provides high volume growth opportunity to the Company.



Gas

#### Adani TotalEnergies E-mobility Limited (ATEL)

#### > 1212 EV charging points have been commissioned across 15 states

 Additional 740+ EV charging points are under various stages of construction with EV fleets companies, Govt. Authorities, tourism departments municipal corporations etc.

**Ahmedabad, 29<sup>th</sup> July 2024**: Adani Total Gas Ltd ("ATGL"), India's leading City Gas Distribution (CGD) company, today announced its operational and financial performance for the quarter ended 30<sup>th</sup> June 2024.

"It has been a good start for FY25 as ATGL delivered a robust operational and financial performance by achieving a 21% YoY EBITDA growth on the back of 17% volume growth," said **Mr. Suresh P Manglani, ED & CEO of Adani Total Gas**. "During the quarter, ATGL received approval from regulator for the transfer of Letter of Authorization for Jalandhar Geographical Area (GA) which provides high volume growth opportunity to the Company. We have also crossed a significant milestone of 1000+ EV charging points, reaching 1212 EV charging points across multiple locations.

"We continue to see more traction on natural gas as we further build CGD infrastructure and penetrate deeper across multiple GAs. With newer sustainable energy in form of E-mobilty, LNG and Biomass, we remain fully committed to provide a sustainable energy platform to our consumers and playing a leading role in the country's energy transition journey."

Particulars	UoM	Q1 FY25	Q1 FY24	% Change YoY
Operational Performance				
Sales Volume	MMSCM	230	198	17%
CNG Sales	MMSCM	153	128	20%
PNG Sales	MMSCM	77	70	11%
Financial Performance				
Revenue from Operations	INR Cr	1,237	1,135	9%
Cost of Natural Gas	INR Cr	804	793	1%
Gross Profit	INR Cr	434	342	27%
EBITDA	INR Cr	308	255	21%
Profit Before Tax	INR Cr	237	199	19%
Profit After Tax	INR Cr	177	148	20%

#### Standalone Operational and Financial Highlights:



#### **Results Commentary Q1FY25**

- CNG Volume increased by 20% Y-o-Y on account of network expansion across multiple Geographical Areas (GAs).
- With optimization of gas prices there has been a recovery in PNG Industrial volume and also with addition of new PNG connection in domestic and commercial segments, PNG Volume has increased by 11% Y-o-Y
- > EBITDA has increased by **21% Y-o-Y** on account of higher volume.
- During the quarter, credit rating of ATGL has been upgraded to "ICRA AA" Stable from "ICRA AA-" Stable

#### Key ESG Highlights

- 4 Sites are now facilitated by rainwater harvesting with target to become water neutral by 2030
- Installed additional ~34 KW of solar capacity in this quarter, with total installed capacity reaching to 934 KW across multiple locations
- > Maintained **100%** of Light Commercial Vehicles (520 Nos) on CNG
- In the process of completing final certification audit for Zero Waste to landfill certification for 5 sites.

#### About Adani Total Gas

Given its gas distribution, ATGL is authorised in 34 Geographical Areas and plays a significant role in the nation's efforts to enhance the share of natural gas in its energy mix. Of the 53 GAs, 34 are owned by ATGL and the balance 19 GAs are owned by Indian Oil-Adani Gas Private Limited (IOAGPL) – a 50:50 joint venture between Adani Total Gas Limited and Indian Oil Corporation Limited. Further, ATGL has formed 2 wholly owned subsidiaries namely Adani TotalEnergies E-Mobility Ltd (ATEL) and Adani TotalEnergies Biomass Ltd (ATBL) for its E-Mobility and Biomass Business respectively. ATGL has also formed a 50:50 joint venture, namely Smart Meter Technologies Private Limited for its gas meter manufacturing business.

For more information, please visit <u>https://www.adanigas.com/</u>

For Media Queries: Roy Paul I <u>roy.paul@adani.com</u> For Investor Queries: <u>Priyansh Shah I priyansh.shah@adani.com</u>



and Mining

Natural Gas

Natural Gas

Biomass (Compressed Biogas

and Organic Fertiliser

# Adani Total Gas Limited

adani

Gas



Gas

CGD | e-Mobility | Biomass

Q1FY25

# **Earnings Presentation**

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Safety First at ATGL

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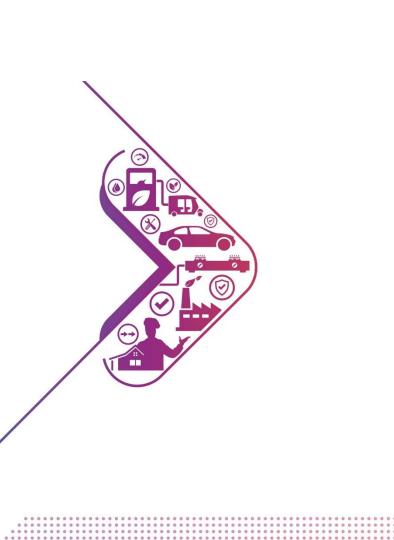
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06 Investment Rationale

# Annexure



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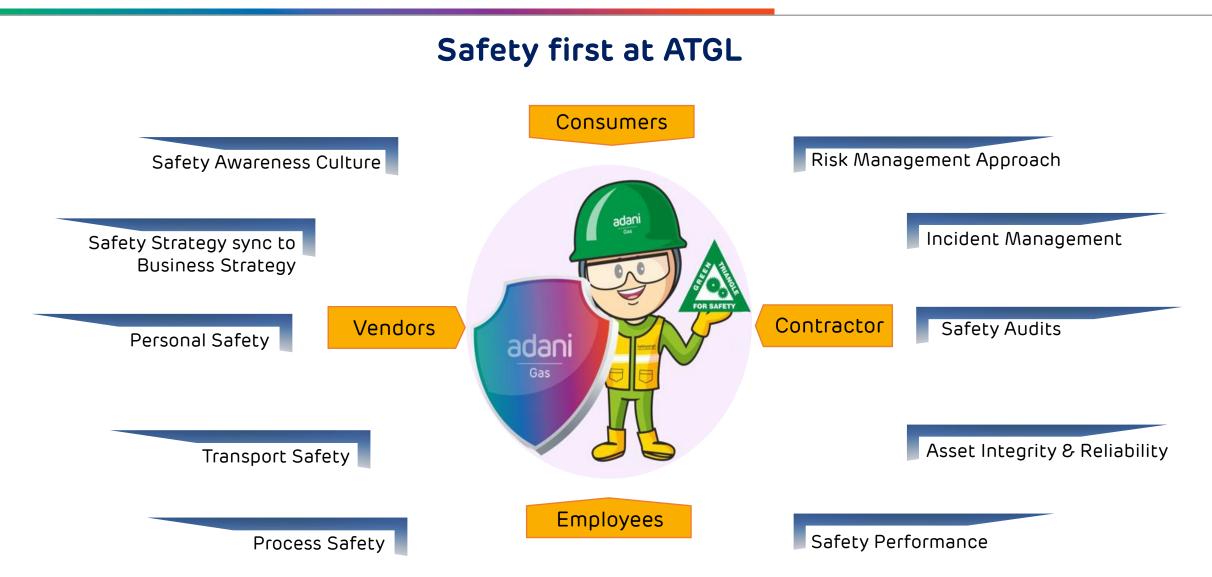
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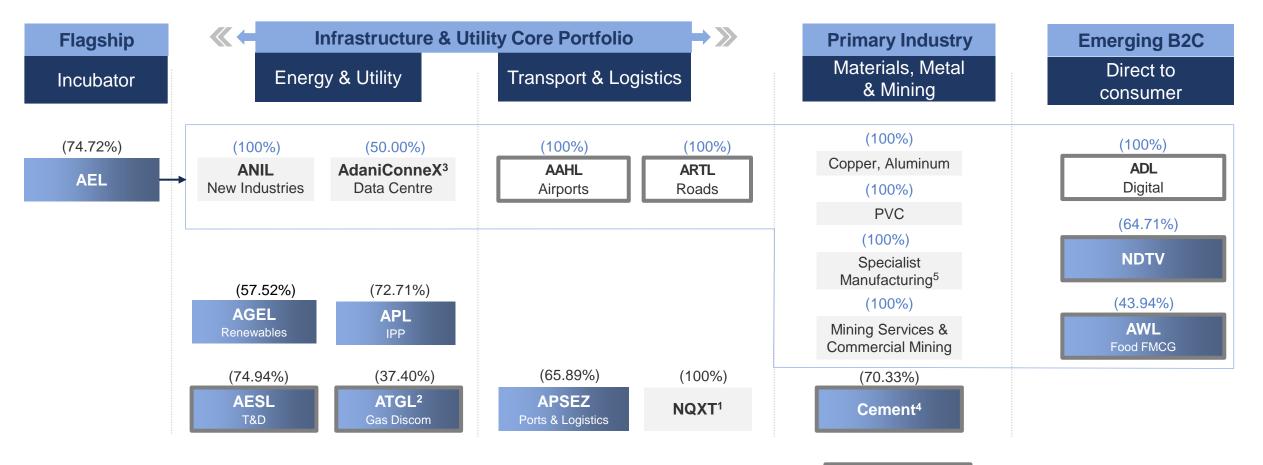
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About Adani Group

# Adani Portfolio: A World class Infrastructure & Utility portfolio

adani

adani



(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries Listed cos

Direct Consumer

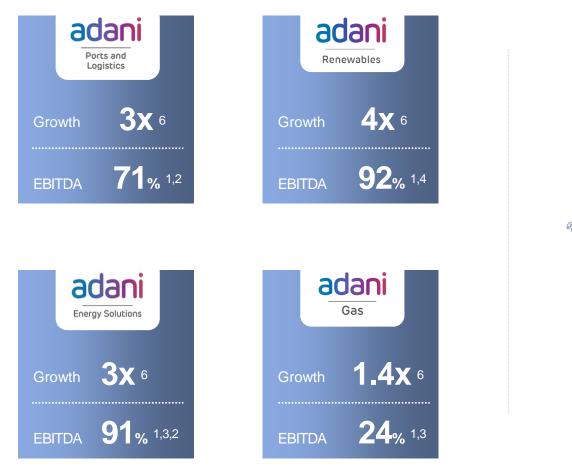
# A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Adani Cement includes 70.33% stake in Ambuja Cements as on 30<sup>th</sup> June, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd.| 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Enterprises Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride I Promoters holding are as on 30<sup>th</sup> June, 2024.

# Adani Portfolio: Decades long track record of industry best growth with national footprint







# AEL APSEZ Adani's Core Infra. AGEL Platform – ATGL 350 Mn AESL

APL

Adani Cement

National footprint with deep coverage

Note: 1. Data for FY24 ; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business I 6. Growth pertains to expansion and development align ed with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: **APSEZ**'s cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). **AGEL**'s operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). **ATGL** expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth represents the form 4 and 1 APL: Adani Power Limited I APEL: Adani Green Energy Solutions Limited I APL: Adani Power Limited I Growth represents the comparison with respective industry segment.

Industry source: APSEZ (domestic cargo volume): <u>https://shipmin.gov.in/division/transport-research</u> | Renewable (operational capacity): <u>Installed Capacity Report - Central Electricity Authority (cea.nic.in)</u> | AESL (ckms): <u>National Power Portal (npp.gov.in)</u> | ATGL (GAs): <u>Brochure petroleum.cdr (pngrb.gov.in)</u> | ckms: circuit kilometers | GA: Geographical Areas

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Userbase

# Adani Portfolio: Repeatable, robust & proven transformative model of investment

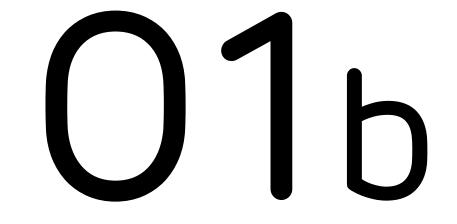


		DEVELOPMENT		OPERATIONS	CONSUMERS
		Adani Infra (India) Limited (۸	AIIL)	Operations (AIMSL) <sup>1</sup>	New C.E.O. Consumer   Employees I Other Stakeholders
ACTIVITY	<ul> <li>Origination</li> <li>Analysis &amp; market intelligence</li> <li>Viability analysis</li> </ul>	<ul> <li>Site Development</li> <li>Site acquisition</li> <li>Concessions &amp; regulatory agreements</li> </ul>	<ul><li>Construction</li><li>Engineering &amp; design</li><li>Sourcing &amp; quality</li></ul>	<ul> <li>Operation</li> <li>Life cycle O&amp;M planning</li> <li>Asset Management plan</li> </ul>	<ul> <li>Inspired Purpose &amp; Value Creation</li> <li>Delivering exceptional products &amp; services for elevated engagement</li> <li>Differentiated and many P&amp;Ls</li> </ul>
PERFORMANCE	India's Largest Commercial Port (at Mundra)	Longest Private HVDC Line in Asia (Mundra - Mohindergarh)	World's largest Renewable Cluster (at Khavda)	Energy Network Operation Center (ENOC)	Adani's Core Infra. Platform – <b>350</b> Mn Userbase
EMENT	Strategic value Mapping	Investment Case Development	Growth Capital – Platform Infrastructure Financing Framework	14%	6% Long Term Debt 31% PSU Banks
MANAGE	Policy, Strategy & Risk Framework	Duration Risk Matching Risk Management – Rate & Cu Governance & Assurance Diversified Source of Capital	urrency	March 2016 55%	March 2024 19% 2% 2% 28% 1% 28% 1% 28% 1% 28% 1% 28% 28% 28% 28% 28% 28% 28% 28% 28% 28
ENABLER	Continued Focus & Investment	Development	rship Development Initiatives nent in Human Capital	AI enabled Digital Transformation	<ul> <li>Power Utility Business - ENOC</li> <li>City Gas Distribution - SOUL</li> <li>Transportation Business - AOCC</li> </ul>

Note 1 Adani Environmental Resource Management Services Ltd. (additional company is being proposed)

O&M: Operations & Maintenance I HVDC: High voltage direct current I PSU: Public Sector Undertaking (Public Banks in India) I GMTN: Global Medium-Term Notes I SLB: Sustainability Linked Bonds I AEML: Adani Electricity Mumbai Ltd. I AIMSL : Adani Infra Mgt Services Pvt Ltd I IG: Investment Grade I LC: Letter of Credit I DII: Domestic Institutional Investors I COP26: 2021 United Nations Climate Chan ge Conference I AGEL: Adani Green Energy Ltd. I NBFC: Non-Banking Financial Company I AIIL: Adani Infra (India) Limited





About Total Group





- TotalEnergies is a **global multi-energy company** that produces and markets energies: oil and biofuels, natural gas and green gases, renewables and electricity.
- TotalEnergies is committed to energy that is more affordable, cleaner, more reliable and accessible to as many people as possible. TotalEnergies promote renewable, decarbonized energies, produce and market fuels, natural gas and electricity.
- TotalEnergies puts sustainable development in all its dimensions at the heart of its projects and operations to contribute to the well-being of people.



To preserve the planet in the face of the climate challenge, TotalEnergies are moving together towards new energies.

ADANI TOTAL GAS LIMITED

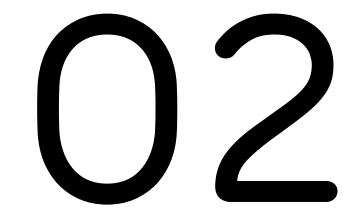
This energy journey is ours.



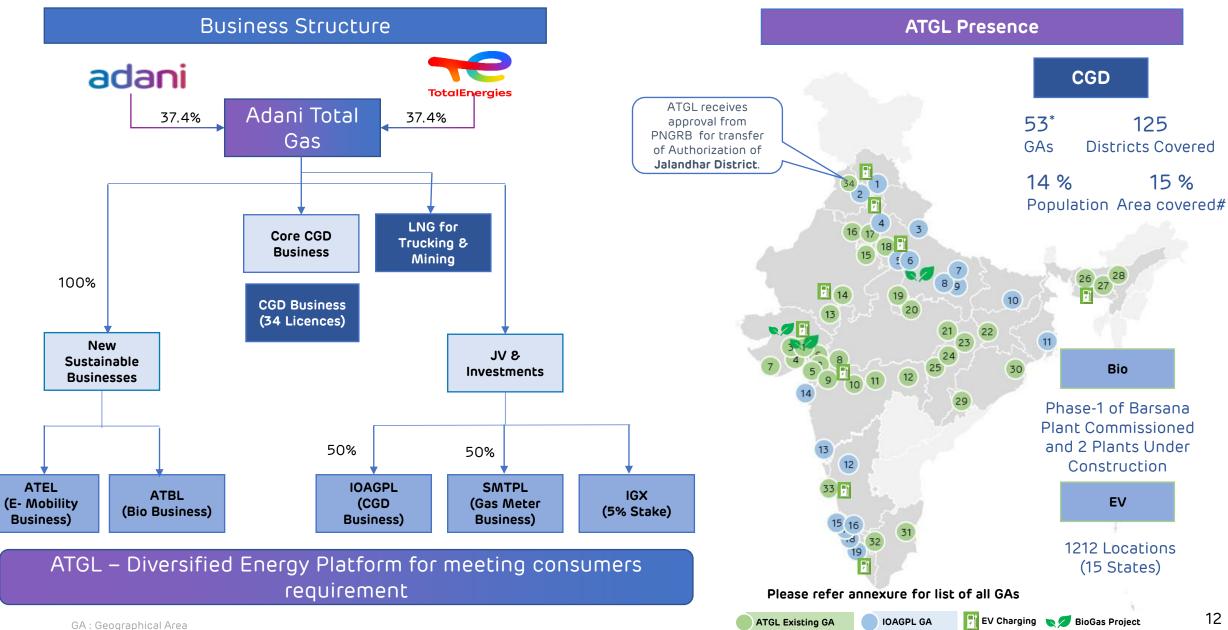








About Adani Total Gas Limited





CGD Business includes creating City Gas Distribution Network and provide natural gas to Compressed Natural Gas (CNG) and Piped Natural Gas (PNG) segments



#### **PNGRB – Regulator of CGD Business**

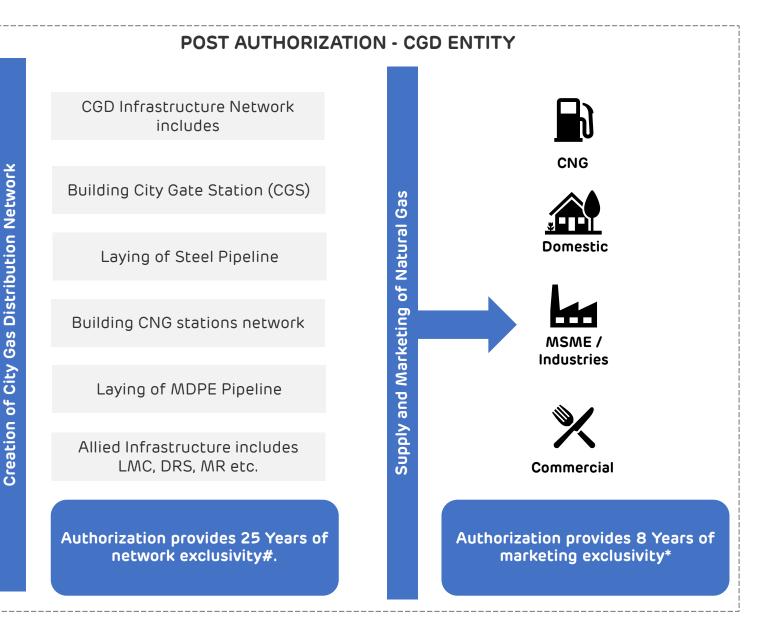
#### **PNGRB regulates:**

- 1. Authorizations, Access Code and Exclusivity Regulations
- 2. Capacity Determination & Service Regulations
- 3. Technical Standards & Specifications incl. safety standards
- 4. Emergency Response & Disaster Management Plan

#### PNGRB does not regulate:

- 1. Gas selling price
- 2. Gas allocation for CNG and D-PNG
- 3. Network Planning

#### Stable and predictable regulatory framework

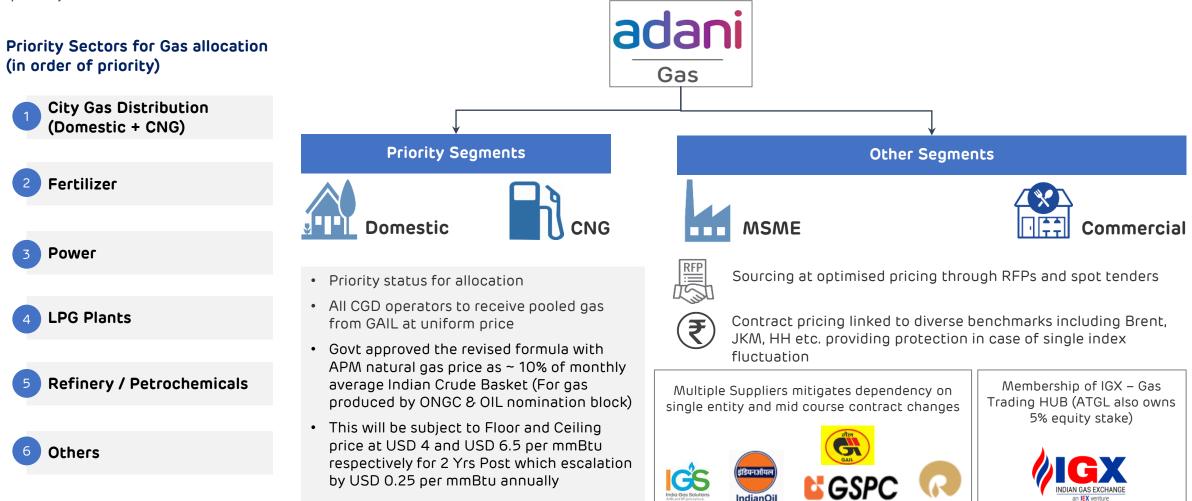


# Post this, extension can be granted. \* Post 8 years, the regulator announces open access post which 20% of the supply can be made by third parties.

PNGRB: Petroleum and Natural Gas Regulatory Board CGD: City Gas Distribution, D-PNG: Domestic PNG, MDPE: Medium Density Polyethylene, DRS: District Regulating Station, LMC: Last Mile Connectivity, MR: Meter Regulator



To promote adoption of city-gas networks, Gas allocation / supply to the CGD system placed under the no cut category, consequently giving CGD highest priority than other sectors



PPAC - Petroleum Planning & Analysis Cell, CGD - City Gas Distribution; LPG - Liquified Petroleum Gas, CNG - Compressed Natural Gas, PNG - Piped Natural Gas, MMBTU - Metric Million British Thermal Unit, IGX - Indian Gas Exchange Ltd, MSME - Micro, Small & Medium Enterprises, RFP - Request for Proposal, JKM - Japan Korea Marker, HH - Henry Hub, APM - Administered price mechanism, OIL – Oil India Ltd, ONCG – Oil % Natural Gas Corporation

# Consumer Segments – Core , Sticky & Sustainable

adani <sub>Gas</sub>





- ✓ Quick Service
- ✓ Response to Customers

Gradual Penetration like electricity, but once done, remains forever

Key Features

- Natural Gas is safer than LPG
- No storage requirements
- Space saving in kitchen
- No need for regulators' change
- Safe and clean operations



Penetration is fast but the pricing of gas and its adaptability are main challenges

## Key Features

- No storage requirements
- Zero carbon supply chain
- Push for gas based economy by government (compelled)
- Good companies with ESG in focus (willing to adapt)

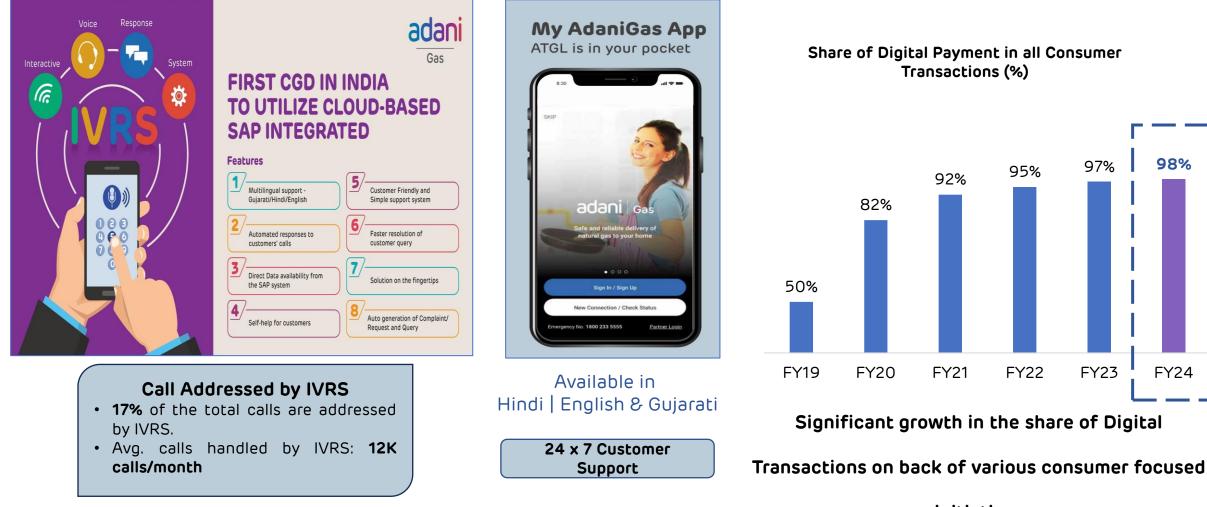
- ✓ Regular Safety Checks
- $\checkmark$  Safe, clean and green supply chain

Commercial CNG **MSME** Penetration is gradual along Large savings against with Domestic connection **Petrol & Diesel Key Features Key Features** No requirement of LPG Economical Bank Wider availability Hence, no reticulation of Bouquet of CNG variants pipelines (hazardeous) Use first and pay later (billing cycles) Storage space is saved Continuous supply of fuel

Once converted to Natural Gas , the consumer becomes Steady and Sustainable over a long period of time.

# My Adani Gas App : 360<sup>o</sup> Digitalization for Consumers



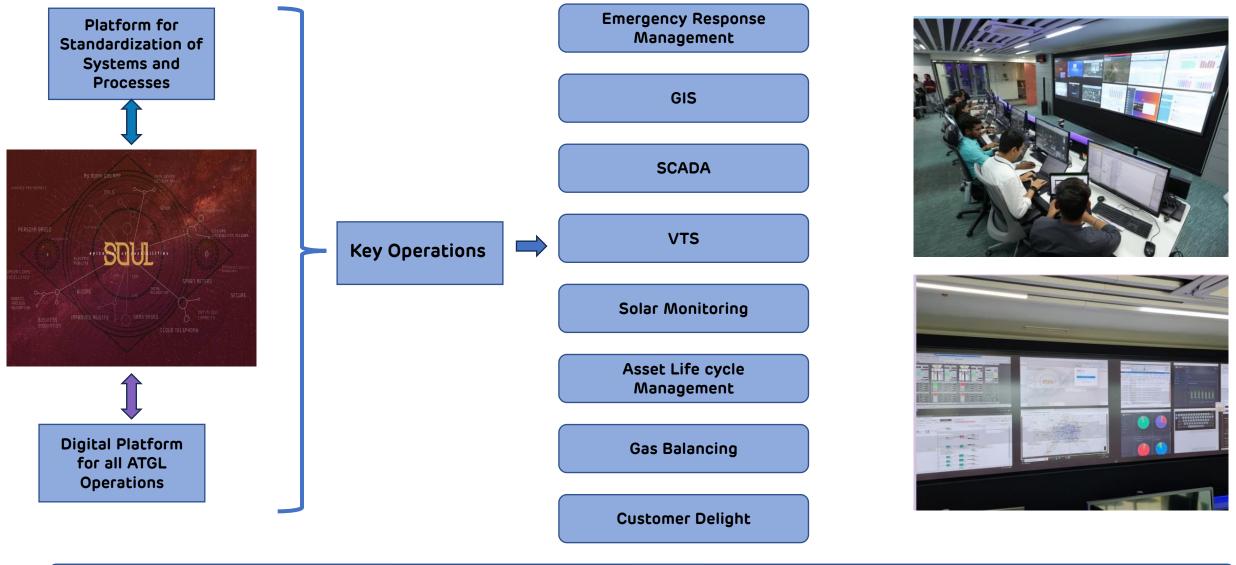


initiatives

**Committed to Consumer Delightfulness** 

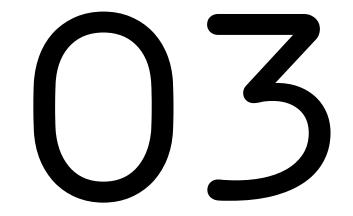
# SOUL – Automation, Digitalization and Innovation, way of Life at ATGL





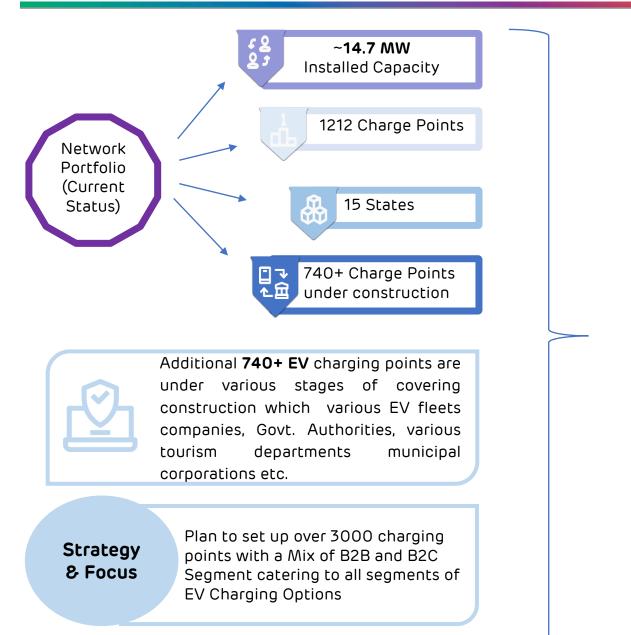
# **Fuelling Growth Digitally**





New Businesses

# Adani TotalEnergies E-Mobility Limited (ATEL)





adani

Gas



# Adani TotalEnergies Biomass Limited (ATBL)

# Barsana Bio Plant – Non-MSW

ATBL commissioned Phase-1 (225 TPD), India's one of the largest Biomass project Bio Plant, at Barsana, Uttar Pradesh on 31<sup>st</sup> March 2024)

- Cow dung 150 Tons per day is being sourced from the largest cow shelter (60m000 Cows) in India managed by Shri Mataji Gaushala
- ATBL has secured **Rice Straw** at multiple warehouses
- ATBL has secured **Press Mud** tender from Palwal Sugar Mill for 10,000 Tons which will be delivered on requirement basis.



Gas Purification



Shredder





SLS



#### **Municipal Solid Waste Projects**

# Ahmedabad Municipal Corporation

 In September 2023, ATGL has been awarded by AMC to Design Build Finance & Operate 500 TBD Bio-CNG Plant in Ahmedabad

#### Municipal Solid Waste to CBG

	CBG Plant, Ahmedabad
Plant Capacity	500 Ton Per Day of Feed Processing
Output Capacity	~16,000 Kg per Day (Compressed Biogas)
Primary Biomass	Municipal Solid Waste
Expected COD	FY 2026

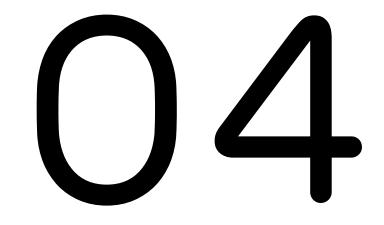
## Rajkot Municipal Corporation

 In February 2024, ATBL has been awarded by Rajkot Municipal Corporation to Design Build Finance & Operate 250 TBD Bio-CNG Plant in Rajkot, Gujarat

#### Municipal Solid Waste to CBG

CBG Plant, Rajkot			
Plant Capacity	250 Ton Per Day of Feed Processing		
Output Capacity	~8,000 Kg per Day (Compressed Biogas)		
Primary Biomass	Municipal Solid Waste		
Expected COD	FY 2026		

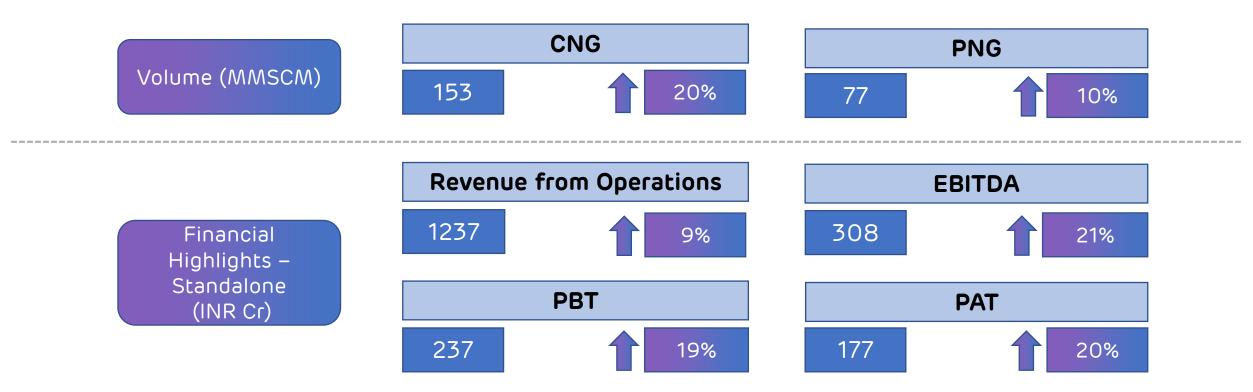




ATGL – Operational and Financial Performance –Q1FY25

# CGD - Operational Highlights

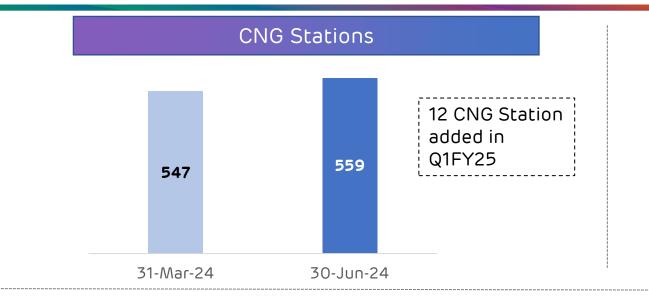
- > CNG Stations increased to 559, Added 12 CNG stations, with 110 being CODO/DODO stations
- > Steel pipeline network increased to ~ 12,244 inch-km
- > 8.58 Lakh PNG Home Connection, ~ 38,165 lakh homes connected to PNG
- > PNG Commercial & Industrial connection Customers increased to 8,542.



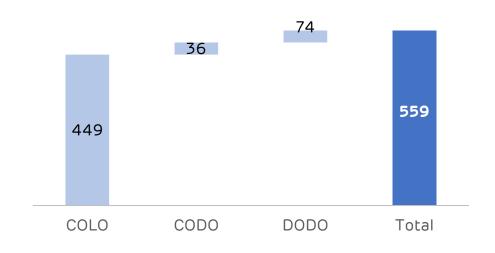


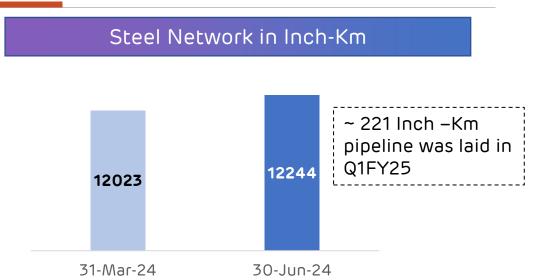
# Infrastructure Update : As on 30 June 2024

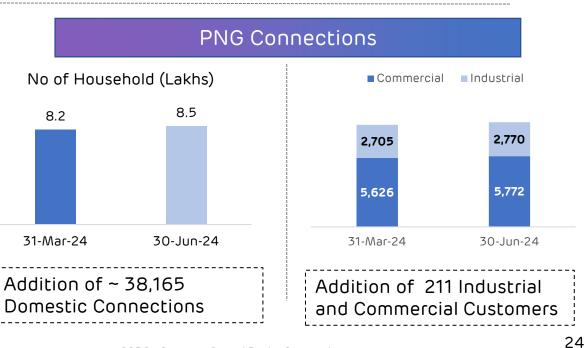




# Break up of CNG Stations



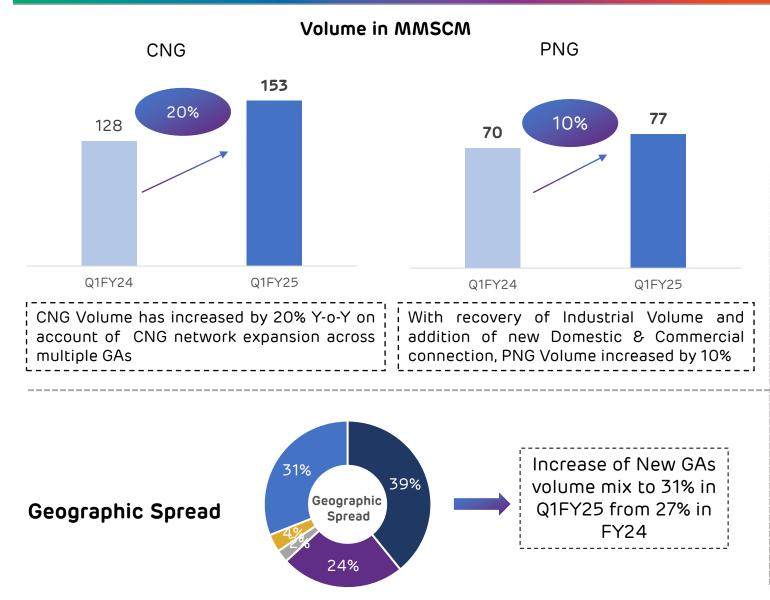




#### ADANI TOTAL GAS LIMITED

# Volume & Gas Sourcing –Q1FY25 - Y-o-Y





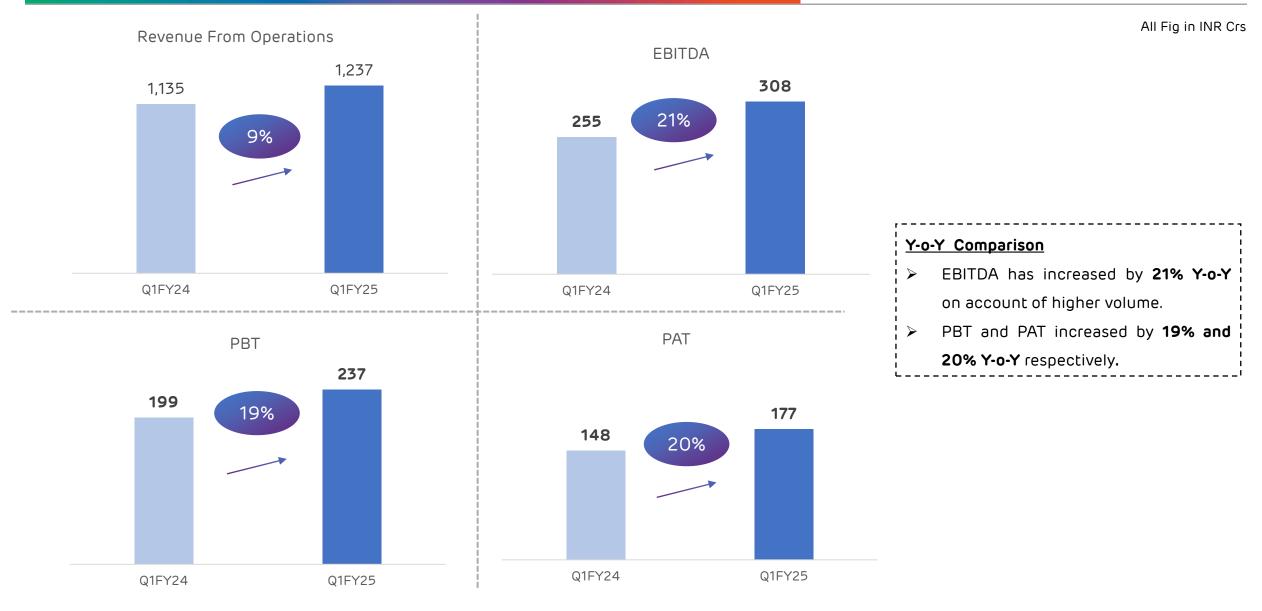
Ahmedabad Faridabad Vadodara Khurja New GAs

# Gas Sourcing Update

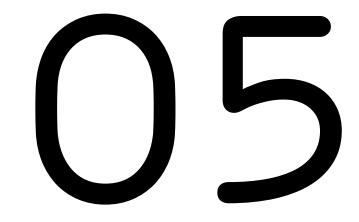
- Portfolio diversification and Recalibration through long term agreements:
  - 3 Year GAIL HH contract w.e.f. January
     2024
  - Year Vedanta Contract w.e.f. April
     2024
  - Monthly Spot purchase to take advantage of lower price market
- HPHT price has reduced to \$9.87/MMBTU w.e.f. 1st April 2024
- On account of higher CGD demand and lower APM allocation, there has been shortfall of ~30% in APM gas in Q1 FY25
- The shortfall of APM is being mitigated by competitively priced HPHT gas in ATGL portfolio.

# Key Financials –Q1FY25 - Y-o-Y

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ESG Framework & Sustainability Update – Q1FY25

Initiatives	Target for FY 2024-25	UN SDGs	Achievement in Q1
	<b>1.5 Mw</b> of Solar by end of FY25	7 AFTORDARIE AND CLEAN ENTRRY CONSUMPTION AND PRODUCTION AND PRODUCTION	<ul> <li>Installed <b>33.63 kW</b> of solar capacity, commissioning to be</li> </ul>
Methane Leak detection & Repair	To Cover <b>3500 Km</b> & Y-O-Y reduction by <b>10%</b>	9 INDUSTRY INVOLVATION AND INFAUSTRUCTURE 11 SUSTAINABLE CITES AND COMMUNITIES 12 RESPONSED AND PRODUCTION AND PRODUCTION AND PRODUCTION	<ul> <li>start.</li> <li>558 Km covered for methane leak</li> </ul>
Water Management	<b>25</b> sites facilated by Rainwater Harvesting System	6 CLEAN WATER AND SANITATION AD PRODUCTION AND PRODUCTION	<ul> <li>detection &amp; Repair</li> <li>04 sites facilated by Rainwater</li> </ul>
Greenmosphere	Planting of <b>50,000</b> Trees & reaching up to <b>2.7 lacs</b>	4 EQUALITY EQUATION 11 SUSTAINABLE ETTES 13 CLIMATE ACTION	harvesting, <b>work on 15 sites on-</b> going
Decarbonization of fleets	Sustain <b>100%</b> Decarbonization of Fleets	9 INDUSTRY INVOLVATION AND INFRASTRUCTURE 11 SUSTAIRABLE CITES AND COMMUNITIES 12 RESPONSIBLE CONSUMPTION AND PRODUCTION	<ul> <li>Currently 520 Nos. of LCVs running on CNG</li> </ul>
Waste Management	<b>05</b> sites with Zero waste to landfill Certification	8 DECENT WORK AND ECONOMIC GROWTH 9 INDUSTRY,	<ul> <li>Total 3228 Nos. workers trained through 207 safety training</li> </ul>
Employee Fatality at workplace	zero Fatality & <b>&lt;0.25</b> LTIFR	3 GOOD HEALTH AND WELL-BEING 	programs

# **ATGL: Sustainability Initiatives**



#### Green Millenium : Students Training on Climate program



- 100 schools are painned during FY 2024-25
- More than 30000 student's will be covered
- GA coverage : Ahmedabad,
   Kheda, Surendranagar,
   Faridabad, Khurja, Jhansi,
   Palwal, Barwala



#### Drivers Training & Rest Area



- Total 730 Drivers to be trained in FY 25
- 300 drivers has been trained on defensive driving in Q1.
- DDT given on main O3
   principles Visibility,
   Space and Communication

SDGs Alignment

#### CSR Initiative: Smart Classroom (Pilot scale)



- Aim to provide quality education to students, those who living below poverty line or aspirational district.
- School Transformation through smart classroom & sanitation facility approach, partnering with M/s
   Yuvaunstopable
   SDGs Alignment

## CSR Initiative: Sanitation facility



# Our Approach



Dish washing facility Clean Toilets

□ SDGs Alignment <sup>3</sup> ADDREADED

Drinking

water

facility



# **ATGL : Strong Governance Structure**



Committee

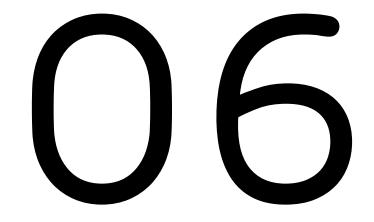
Denotes 100% Independent Director

Chaired by Independent Director

Chaired by Non-Executive Director

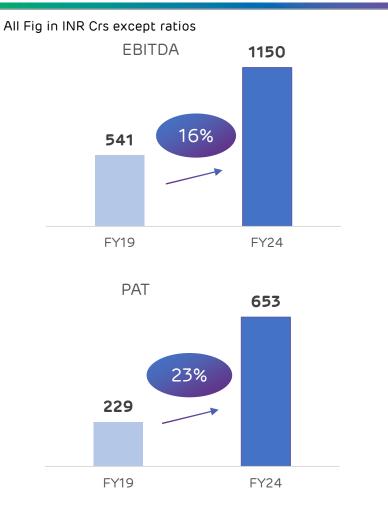
\*Sub-Committee of Risk Management Committee



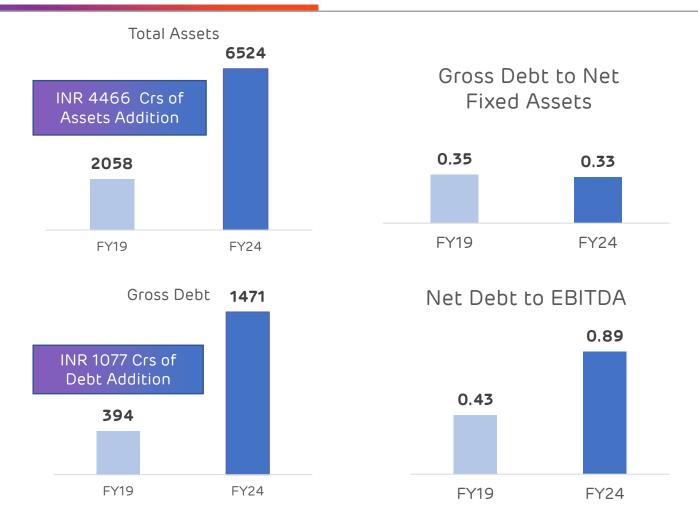


Rationale for Investment

# ATGL : Strong Growth with Financial Discipline



Strong Operational Performance has led EBITDA growth of 16% CAGR and PAT of 23% CAGR



ATGL continues to have strong Balance sheet and follows robust financial prudence and has Net Debt to EBITDA ratio of 0.89x and Gross Debt to Fixed Assets at 33% which implies that assets are backed by lower leverage



	Pan India presence	Strong Promoters	Infrastructure Growth
Development	 53 Geographical Areas GAs spread pan India across 125 districts (incl. JVs <sup>1</sup> ) >14% of India's population covered in the GAs allocated	Adani & Total Energies <sup>2</sup> (37.4% each) Provides significant synergies in both project execution, fuel sourcing and operations	Commissioned 19 GAs 18+ years of experience Installed 12,244 inch-km of pipeline 559 CNG stations , PNG to over 8.6 Iakh HHs + I&C units
	Operational Excellence	Technology enabled O&M	Customer Orientation
Operations	 Centre of Excellence (COE) & Competitive Gas Sourcing Flexible contracts to address volatility Strong relationships with both domestic & global suppliers	Digital platform – SOUL Integrated Business Operations Platform centre for monitoring entire CGD network through SCADA	Reliability & Responsiveness Focus on reliable gas supply, Responsive consumer service coupled with My AdaniGas app
	Large Opportunity	ESG and Sustainability Focus	High Return Ratios
Value Creation	 Accelerated switch to natural gas Strong uptick in adoption Natural gas share in India's fuel mix to increase from 7% currently to 15% by 2030	Greenmosphere: An initiative for carbon footprint reduction Focus on expansion of low carbon verticals – EV Charging and Biogas.	Balanced revenue mix enhances revenue visibility Sequential roll-out & 4 existing matured GAs -> Internal accruals for capex resulting in faster payback

1. 50:50 JV between ATGL & Indian Oil Corporation Ltd. (IOAGPL) operates 19 GAs; 2. TotalEnergies Holdings SAS, worlds second largest LNG private player acquired 37.4% stake in ATGL in Feb-2020.

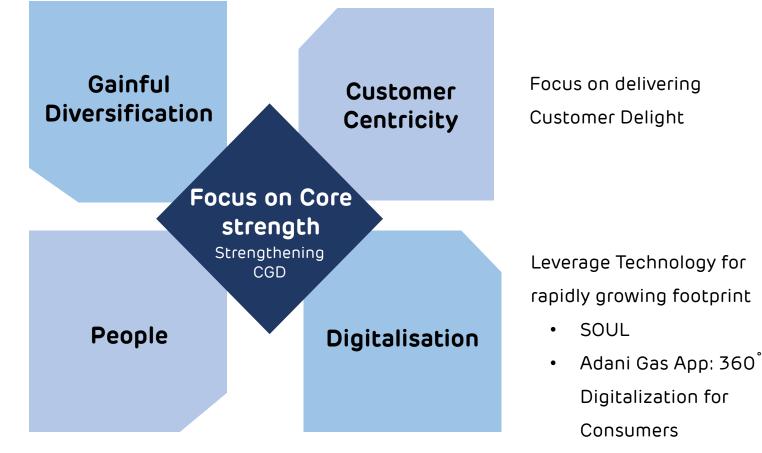
GAs: Geographical Areas; JV: Joint Venture; CGD: City Gas Distribution; SCADA: Supervisory control and data acquisition; CNG: Compressed Natural Gas; O&M: Operations & Maintenance; mmscmd: Million Metric Standard Cubic Meters per Day; PNG: Piped Natural Gas; ESG: Environmental, Social & Governance; HH: Households; I&C: Industrial and commercial units



Fulfilling our objective of future proofing

- E- Mobility
- Biomass
- LNG for Trucking & Mining

Biggest asset of the Company and cultivating a resilient and talented workforce



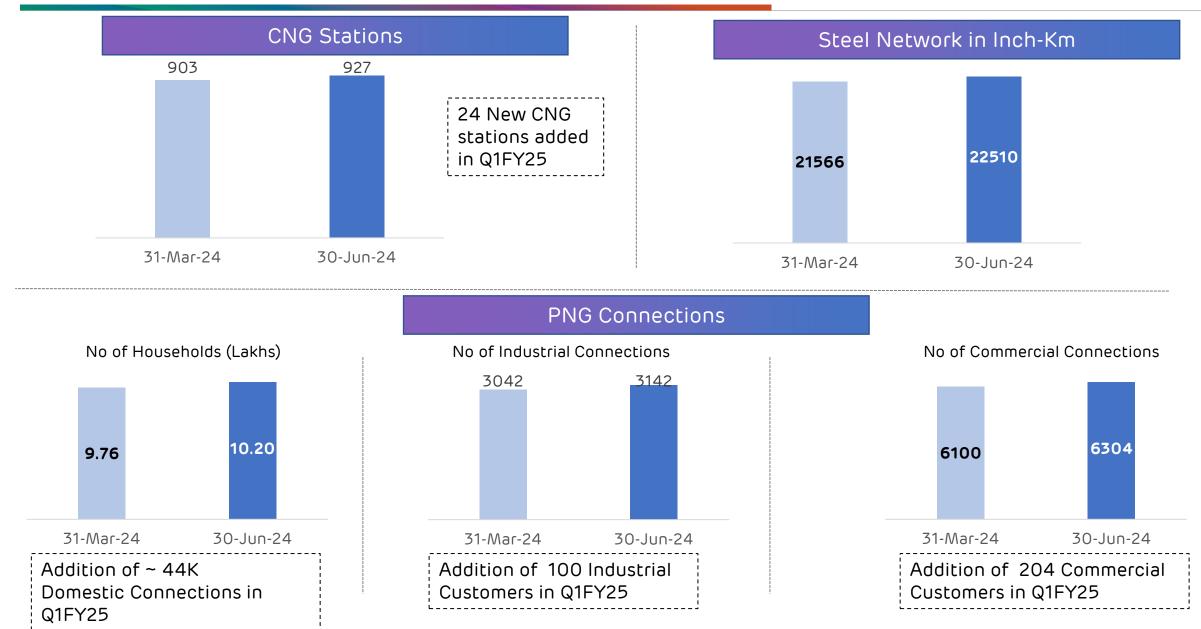
ATGL at an infection point as we spearhead the transition towards clean energy solutions to customers.



# Annexure



# Infrastructure Update - incl. JV – IOAGPL : As on 30 Jun 2024



ADANI TOTAL GAS LIMITED

# ATGL Key Financials : Income Statement Summary – Standalone (INR Cr)

		Year Ended		
Particulars	30-Jun-24	31-Mar-24	30-Jun-23	31-Mar-24
Revenue from Operations	1237	1257	1135	4813
Cost of good sold	804	797	793	3188
Operating & other expenses	137	172	95	522
Total Expenditure	941	969	887	3710
Op. EBIDTA	296	289	248	1104
Other Income	12	16	8	47
EBIDTA	308	305	255	1150
Interest Expenses	26	29	24	111
Depreciation & Amortization Expenses	45	49	33	157
Profit Before Tax	237	227	199	882
Total tax expense	60	61	51	229
Profit After Tax	177	165	148	653
Earning Per Share (In Rs.)	1.61	1.50	1.34	5.94

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Gas

# ATGL Key Financials : Income Statement Summary – Consolidated (INR Cr)

		Year Ended		
Particulars	30-Jun-24	31-Mar-24	30-Jun-23	31-Mar-24
Revenue from Operations	1239	1258	1135	4816
Cost of goods sold	804	797	793	3190
Operating & other expenses	138	173	95	523
Total Expenditure	943	970	888	3713
Op.EBIDTA	297	288	248	1104
Other Income	9	15	7	44
EBIDTA	306	303	255	1148
Interest Expenses	26	29	24	111
Depreciation & Amortisation Expenses	46	49	33	158
PBT before share of profit from joint ventures	233	225	199	878
Share in Profit/ (Loss) from Joint Venture	(1.6)	4.2	2.7	17.9
Profit Before Tax	232	229	201	896
Total tax expense	60	61	51	229
Profit After Tax (Consolidated)	172	168	150	668
Earning Per Share (In Rs.)	1.56	1.53	1.37	6.07



# ATGL : List of Location

#### IOAGPL GAs

S.No.	Geographical Area	State
1	Panchkula (EAAA), Sirmaur Districts, Shimla & Solan (EAAA) District	Haryana
2	Chandigarh	Chandigarh
3	Udham Singh Nagar	Uttarakhand
4	Panipat	Haryana
5	Allahabad (EAAA), Bhadohi & Kausambi Districts	Uttar Pradesh
6	Prayagraj	Uttar Pradesh
7	Bulandshahr (EAAA), Aligarh & Hathras Districts	Uttar Pradesh
8	Bulandshahar (Part)	Uttar Pradesh
9	Jaunpur and Ghazipur Districts	Uttar Pradesh
10	Gaya & Nalanda Districts	Bihar
11	Burdwan District	West Bengal
12	Dharwad	Karnataka
13	South Goa	Goa
14	Daman	Daman & Diu
15	Ernakulum	Kerala
16	Kozhikode & wayanad Districts	Kerala
17	Malappuram Districts	Kerala
18	Kannur, Kasargod & Mahe Districts	Kerala
19	Palakkad & Thrissur Districts	Kerala

#### ATGL GAs

S.No.	Geographical Area	State
1	Ahmedabad City and Daskroi Area	Gujarat
2	Vadodara (part)	Gujarat
3	Surendranagar (EAAA)	Gujarat
4	Barwala & Ranpur Talukas	Gujarat
5	Navsari (EAAA) , Surat (EAAA), Tapi (EAAA) & the Dangs	Gujarat
6	Kheda (EAAA) & Mahisagar	Gujarat
7	Porbandar	Gujarat
8	Burhanpur, Khandwa, Khargone and Harda districts	Madhya Pradesh
9	Alirajpur, Nandurbar and Barwani districts	Maharashtra and Madhya Pradesh
10	Akola, Hingoli and Washim districts	Maharashtra
11	Balasore, Bhadrak & Mayurbhanj	Odisha
11	Amravati and Yavatmal districts	Maharashtra
12	Bhandara, Gondiya and Garchiroli districts	Maharashtra
13	Chittorgarh (Other than Rawatbhata) & Udaipur Districts	Rajasthan
14	Bilwara & Bundi Districts	Rajasthan
15	Nuh & Palwal	Haryana
16	Bhiwani, Charkhi Dadri & Mahendragarh Districts	Haryana
17	Faridabad	Haryana
18	Khurja	Uttar Pradesh
19	Jhansi (EAAA), Bhind, Jalaun, Lalitpur and Datia	Uttar Pradesh, Madhya Pradesh
20	Tikamgarh, Niwari, Chattarpur and Panna districts	Madhya Pradesh
21	Anuppur, Bilaspur and Korba	Madhya Pradesh,
		Chhattisgarh
22	Gumla, Latehar, Lohardaga, Simdega, Garhwa and Khunti districts	Jharkhand
23	Jashpur, Raigarh, Janjgir-Champa and Mahasamund districts	Chhattisgarh
24	Mungeli, Bemetara, Durg, Balod and Dhamtari districts	Chhattisgarh
25	Kabirdham, Raj Nandgaon and Kanker districts	Chhattisgarh
26	Kokrajhar, Dhubri, South SalmaraMankachar and Goalpara districts	Assam
27	Baksa, Barpeta, Bongaigaon, Chirang, Nalbari and Bajali districts	Assam
28	Nagaon, Morigaon, Hojai, Karbi Anglong and West Karbi Anglong districts	Assam
29	Koraput, Malkangiri, and Nabarangpur districts	Odisha
31	Cuddalore, Nagapatinam & Tiruvarur Districts	Tamil Nadu
32	Tiruppur District	Tamil Nadu
33	Udupi District	Karnataka
34	Jalandhar District	Punjab

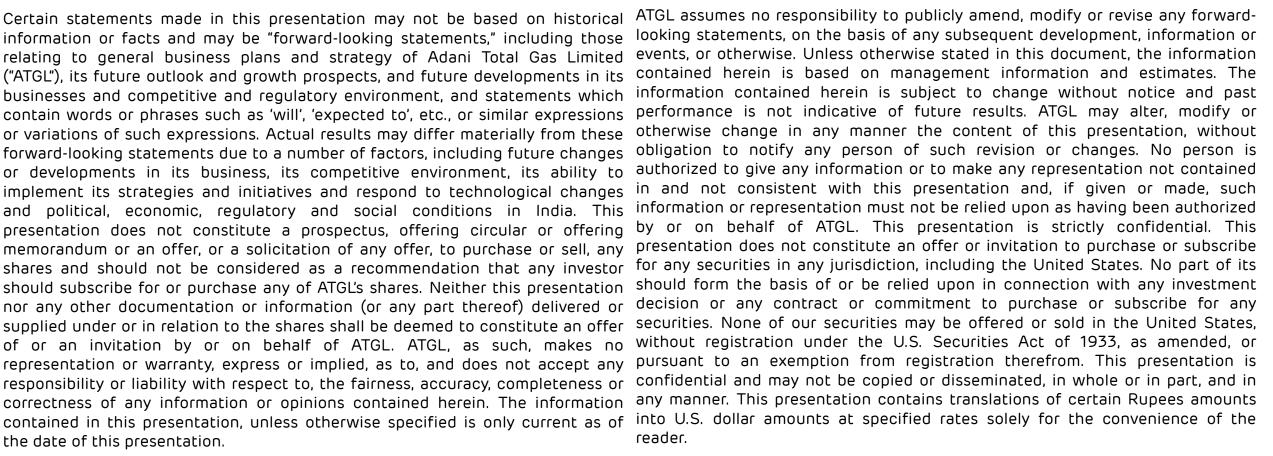
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# THANK YEU