

FSN E-Commerce Ventures Limited

May 27, 2024

National Stock Exchange of India Limited BSE Limited

Symbol: NYKAA Scrip Code: 543384

Dear Sir,

Subject: Press Release

Please find enclosed the Press Release titled as follows:

Nykaa Board appoints Santosh Desai as Independent Director

We request you to take the above information on records.

Thanking You,

Yours faithfully,

For FSN E-Commerce Ventures Limited

Neelabja Chakrabarty
Company Secretary & Compliance Officer



Nykaa Board appoints Santosh Desai as Independent Director

Mumbai, 27 May 2024: FSN E-Commerce Ventures (NYKAA) has announced the appointment of Santosh Desai as an Independent Director on its Board, effective 15th July 2024, for a period of three years, subject to the approval of shareholders.

Santosh served as the CEO of Future Brands Ltd for nearly 17 years. He has also served as the President of McCann, one of India's premier advertising agencies. Having spent over two illustrious decades in advertising, he has been involved in strategically building key brands for numerous local and multinational organizations. Today, he is considered a thought leader in the Indian 'consumer brand' space.

Santosh is currently serving on the boards of Think9 Consumer Technologies, Dainik Jagran Group and Breakthrough. He is also a member of the Governing Councils of Mudra Institute of Communication, Ahmedabad & Praxis Business School, Kolkata. He has earlier served on the boards of ING Vysya Bank and OXFAM India.

Welcoming Santosh's appointment, Falguni Nayar, Executive Chairperson, Founder and CEO, Nykaa said, "Santosh's experience in understanding the interwoven relationship between culture and brands has helped build several iconic brands. Nykaa's unrivaled customer centricity and focus on innovation has enabled us to garner tremendous consumer love and trust. We are confident that Santosh's strategic guidance will help steer our vision to propel Nykaa's brand equity and bolster our existing bouquet of brands for long-term global success."

Commenting on his appointment, **Santosh Desai** said, "I am excited to join Nykaa as an independent director. Nykaa has driven a transformative change in the beauty and lifestyle landscape in India with its customer-centric approach to retail. I look forward to contributing to the continued success and growth of this dynamic organisation, leveraging my experience in brand strategy and advertising to help shape its highly promising future."

An IIM-Ahmedabad graduate and an academic at heart, Santosh has served as a guest lecturer at various national and international universities and has addressed management boards of global companies. He has been contributing to a weekly column in the Times of India for nearly two decades and is the author of the bestselling *Mother Pious Lady: Making Sense of Everyday India*, a book that examines how the everyday life of middle-class India has evolved.

Nykaa's current board of directors comprise of 10 members who offer their invaluable expertise in business strategy, technology, entrepreneurship, finance, governance & regulation, human capital management and CSR. Nykaa is among a rare league of companies where women form close to 40% of the board composition. Among the esteemed group of independent directors are Milind Sarwate, Anita Ramachandran, Seshashayee Sridhara, and Pradeep Prameshwaram. The tenure of Nykaa's independent directors adheres to the framework prescribed by regulations and reappointments are in accordance with those regulations.



Inspired by the Sanskrit origin of its name 'Nayaka', which means one in the spotlight, Nykaa strives to shine the spotlight on its 25 million consumers in India. With its commitment to customer-centricity and the art of retailing, Nykaa continues to shape the beauty and lifestyle markets. Through its dynamic strategies, investments in technology and curated selection of both Indian and international brands, Nykaa offers a promise of unparalleled and personalized experiences for every customer.

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About Nykaa:

At Nykaa, we share one vision- to bring inspiration and joy to people everywhere, every day. Born out of a desire to make beauty a mainstream choice, the Nykaa journey began in 2012 as a digitally native, consumer-tech company. Falguni Nayar's entrepreneurial leap with Nykaa, tapped into an underserved beauty retail market, disrupting the ecosystem and putting India in the global spotlight. Today, Nykaa has expanded its offerings to include lifestyle and B2B by introducing online platforms Nykaa Fashion, Nykaa Man, and Superstore.

Over the years, Nykaa has steadily captured the hearts of Indian consumers, ushering visits to both its online and 187 offline destinations and building loyal communities through engaging and educational content. Nykaa continues to build its house of brands with a sharp focus on innovation and consumer delight. Beauty brands such as Kay Beauty, Nykaa Naturals, Nykaa Cosmetics, and Wanderlust and fashion brands such as Nykd, Gajra Gang, Likha, RSVP and Pipa Bella, have become household names, as they consistently deliver on inspiration and high performing products to the consumers.

Nykaa's unwavering commitment to authenticity and customer centricity has made it the retailer of choice for international brands entering India. Nykaa's Global Store, a gateway into the world of coveted international brands, leverages the company's proven supply chain and marketing capabilities to offer a truly seamless shopping experience.

For its role in building India's beauty and lifestyle retail markets, Nykaa has been awarded several Indian and International accolades and was proudly featured in the TIME100 Most Influential Companies List.