

August 13, 2024

The Corporate Service
Department
BSE Limited
P J Towers, Dalal Street
Mumbai - 400 001
Scrip Code: **533553**

The Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, Bandra- Kurla Complex
Bandra (East)
Mumbai - 400 051
Symbol: **TDPOWERSYS**

TD Power Systems Limited
(CIN -L31103KA1999PLC025071)

REGISTERED OFFICE & FACTORY:
27, 28 and 29, KIADB Industrial Area
Dabaspet, Nelamangala Taluk
Bengaluru Rural District
Bengaluru – 562 111 India

Tel +91 80 229 95700 / 6633 7700
Fax +91 80 7734439 / 2299 5718
Mail tdps@tdps.co.in

www.tdps.co.in

Dear Sir/Madam,

SUB: INVESTOR PRESENTATION FOR THE PERIOD ENDED JUNE 30, 2024.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a results presentation to analyst/investor for period ended June 30, 2024, is enclosed.

Kindly take the above on record.

Thanking you,
For TD Power Systems Limited

Bharat Rajwani
Company Secretary & Compliance Officer

Encl: A/a



tdps[®]

is sharing
is relations
is power

is generating solutions

Manufacturers of
AC Generators up to 250MVA

tdps

TD Power Systems Limited

Investor Presentation – August 2024

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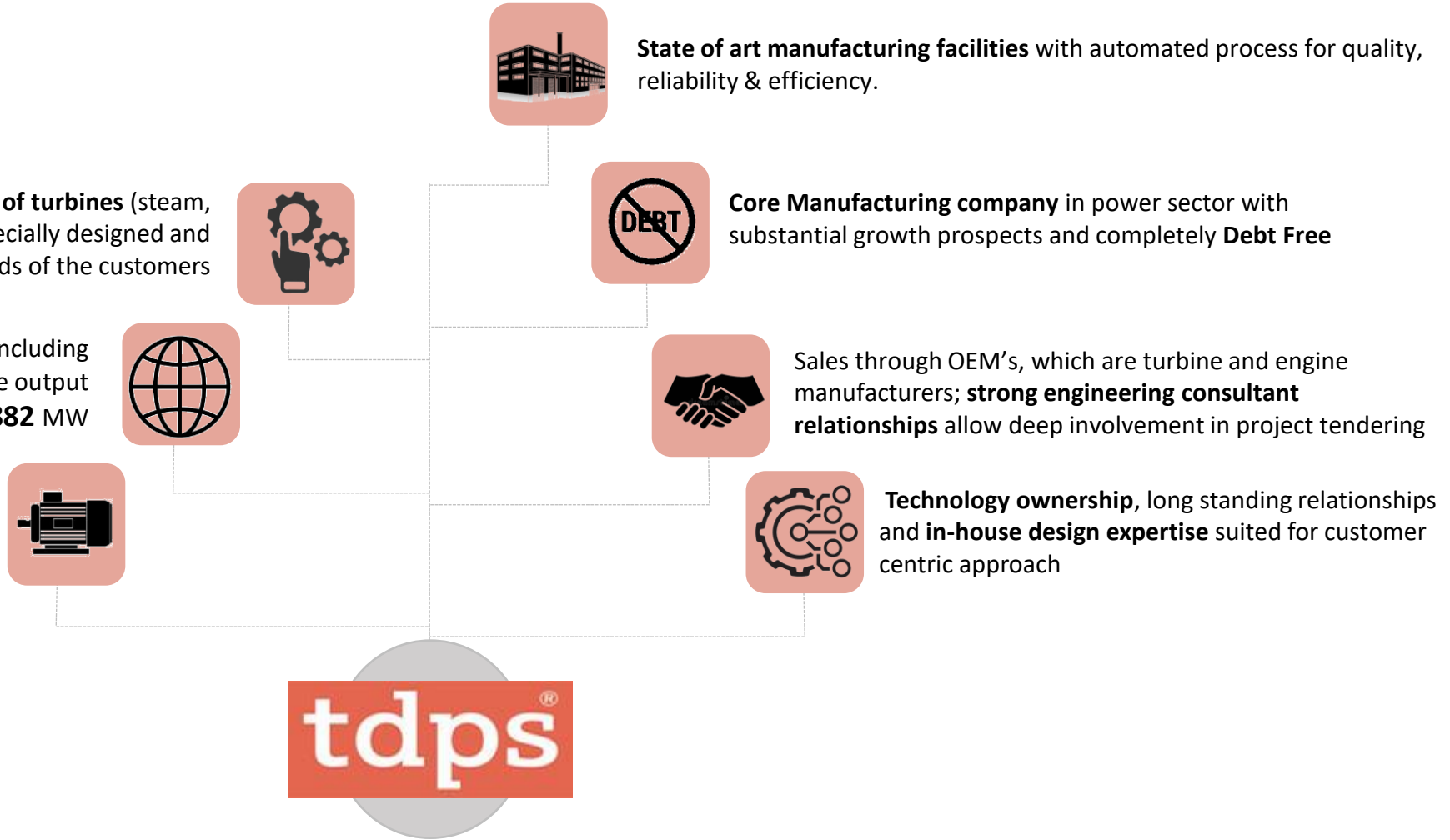
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Diversified product portfolio customized for a **wide range of turbines** (steam, gas, hydro and wind) and engines (diesel and gas). Specially designed and **tailor-made** to suit the needs of the customers

Since inception, manufactured **6,419** generators, including generators exported to **109** countries, with aggregate output capacity of **46,882** MW

Leading manufacturers of AC generator, delivering across a wide product spectrum - **from 1 to 250MVA**.

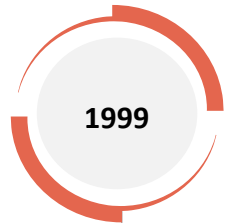


We deliver Best in class Generators for the World

TD Power's Evolution & Journey

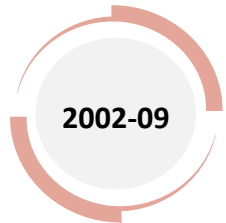


Acquires technology from **Toyo Denki Japan**



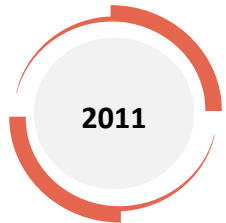
1999

Achieves **Leadership** position in **India**



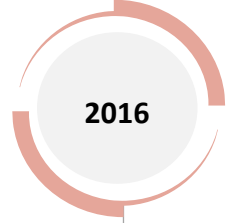
2002-09

Listing of TDPS on **BSE & NSE**



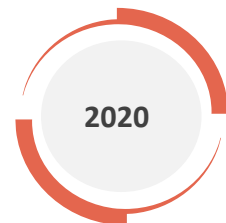
2011

TDPS starts its operations in **Europe & USA**



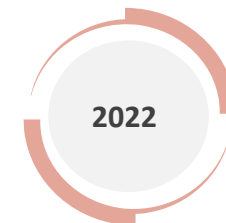
2016

Increases footprint in the **European and Turkish Market**



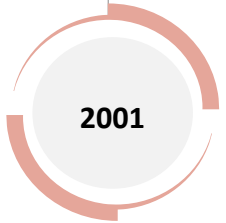
2020

Achieved Highest Revenue since inception



2022

Establishes **Manufacturing** facility in **Bangalore**



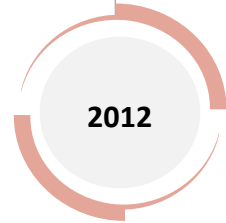
2001

Develops Vertical Hydro Generators with **VOITH, Germany**
Signs Long Term Supply Agreement with **INNIO** for Gas Engine Generators



2009

Signs **License Agreement** with **Siemens** to produce 2 pole Generators up to **250MVA**



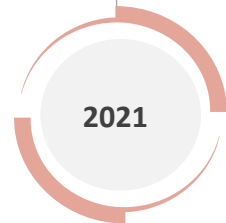
2012

Local production of Generators in **Turkey**
Signs **Long Term Agreement** with **Alstom** to supply Stators and Rotors for Traction Motors



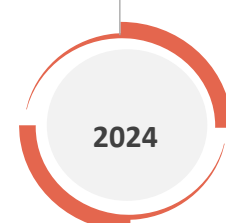
2017

Revival in the Domestic market with increased **Brand Recognition** Globally
Delivered its **5000th generator**



2021

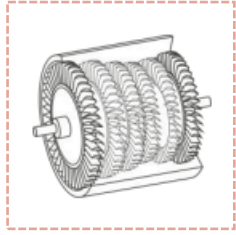
Achieved **Highest Revenue & PAT** since inception



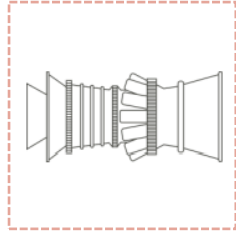
2024

Diversified Products for Multiple End User Industries

Generators for Turbines



Steam - upto 250MVA



Gas - upto 250MVA



Hydro - upto 45MVA

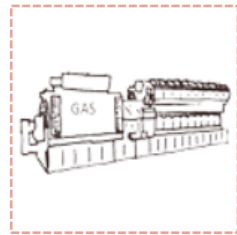


Wind*

Generators for Engines



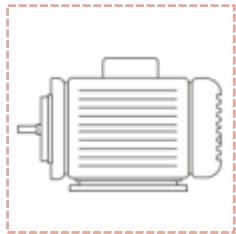
Diesel - upto 25MVA



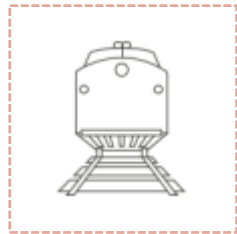
Gas - upto 25MVA

We deliver world class Generators for the World

Generators for Special Applications



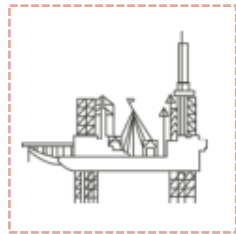
Motor/Engine/
Transformer Testing



Locomotive*



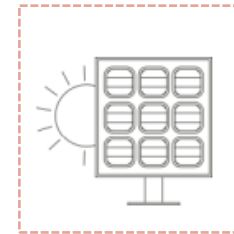
Marine/Naval*



Oil & Gas*

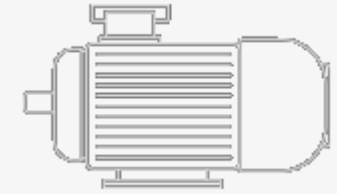


Geothermal*

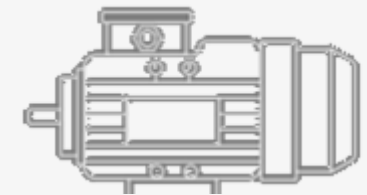


Solar Thermal*

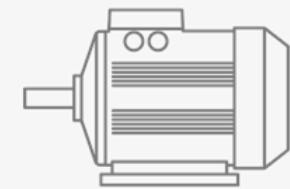
Motors



Induction Motors



Synchronous Motors



Traction Motors

*As per customer requirement

State of Art Manufacturing Facilities...



Manufacturing units with **Advanced Machines** help in delivering **Competitively Priced** products with the **Highest Quality Standards**



Unit I - 157,624 Sq Ft

- Core building, Coil making, Winding & Machining
- Impregnation and curing Balancing
- Final assembly and testing
- Material Handling & General Facilities
- Power House
- R&D Centre
- Quality lab and instruments

Unit II – 219,756 Sq Ft

- Core building, Coil making, Winding & Machining
- Impregnation and curing Balancing
- Final assembly and testing
- Material Handling & General Facilities
- Power House
- R&D Centre
- Quality lab and instruments

Large Generator Factory – 78,449 Sq Ft

- Core building, Coil making, & Winding
- Impregnation and curing
- Final assembly and testing
- Material Handling & General Facilities
- Power House (Common with Unit 2)
- R&D Centre (Common with Unit 2)
- Quality lab (Common with Unit 2) and instruments

TDPS Turkey

- Core building, Coil making, & Winding
- Impregnation and curing
- Final assembly and testing
- Material Handling & General Facilities

ISO 9001:2008 compliant manufacturing units in Bangalore



Manufacturing Facilities



Varnishing Line

State of the art Stator
Stamping Varnishing Line



Robotic Core Stacking

Automatic Stator core
stacking using Robots



Coil Stretching Unit

Guarantees speed,
precision and quality



Tapping Machine

Completely robotic with
six axis and tapes also the
overhang portion



Hydraulic Process

Hydraulic press



GVPI Plant (Stator)

Global Vaccum
Impregnation Plant



Machining Center

Horizontal & Vertical
Machining Center - CNC
Lathe



Cylindrical Rotor Coil

Cylindrical Coils under
looping



Rotor Pole Coil

Automatic Induction
Brazing Machine



Cylindrical Rotor Winding

Coil insertion and winding



Rotor Assembly

Pole Insertion



High Speed Balancing

Rotor Balancing

Test Facilities



CMM

Co-ordinate Measuring Machine with least count of 0.1 Microns
and volumetric accuracy of 7 Microns.
Largest Test Facility in Asia



Electrical Testing Chamber

High voltage and partial
discharge tests to ensure
longevity



Quality Lab

Electrical and Mechanical
tests for raw materials



Horizontal Test Bed

12 completely automated
Horizontal Test beds








Vertical Test Bed

22 completely automated
Vertical Test beds






ISO Certification

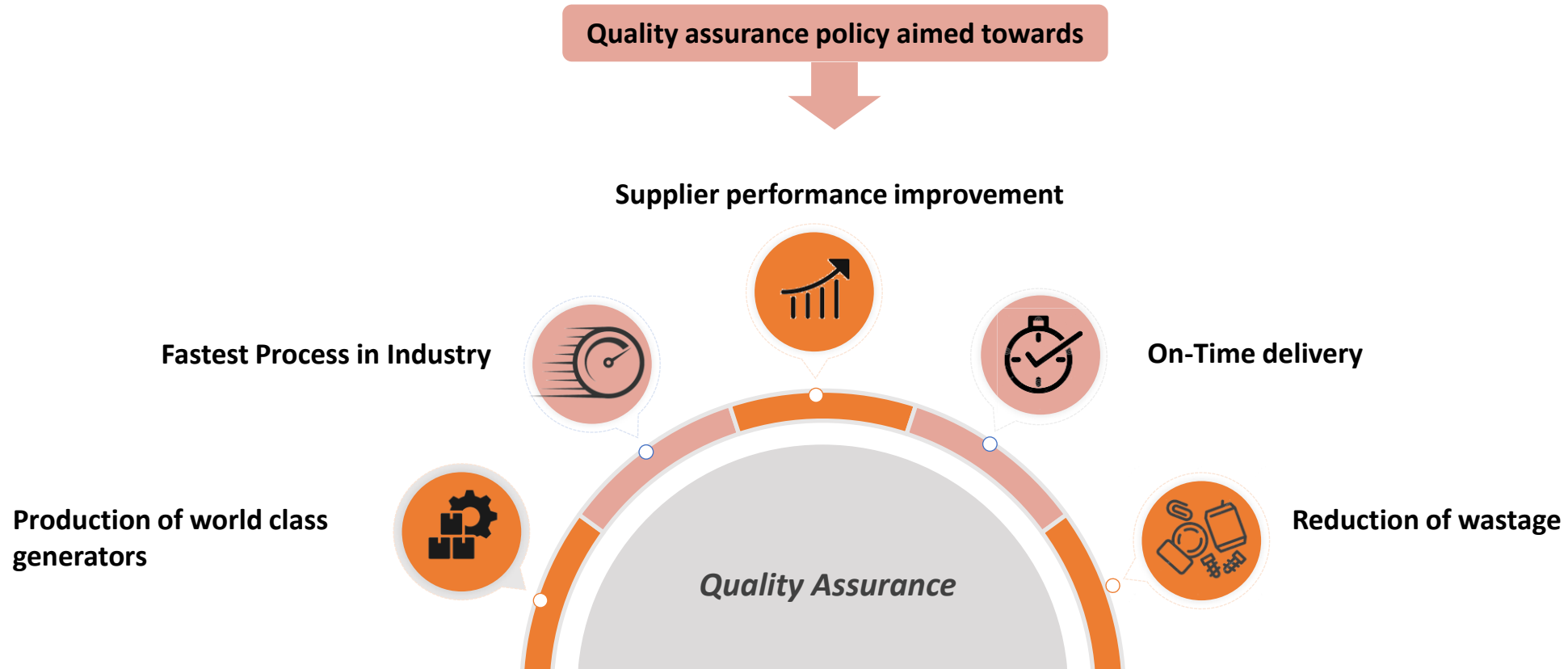
-  ISO 9001: 2015
Quality Management System
-  ISO 14001: 2015
Environment Management System
-  ISO 45001: 2018
Occupational Health and Safety
-  ISO 3834 - 2
Welding

Product Certification

-  DNV
Wind Generators
-  ATEX
Hazardous Application Generators
-  Lloyd's Register/Class NK
Marine Generators
-  AAR M - 1003
American Railway Generators
-  IRS
Indian Register of Shipping

International Certification

-  CE/UKCA
European Market
-  GOST R/TRCU
Russian Market
-  CSA
Canadian Market
-  UL
American Market
-  TSE
Turkish Market (Made in Turkey Generators)



Procedures for ensuring quality management processes at various stages Quality & Reliability of Products

Summary of Installations

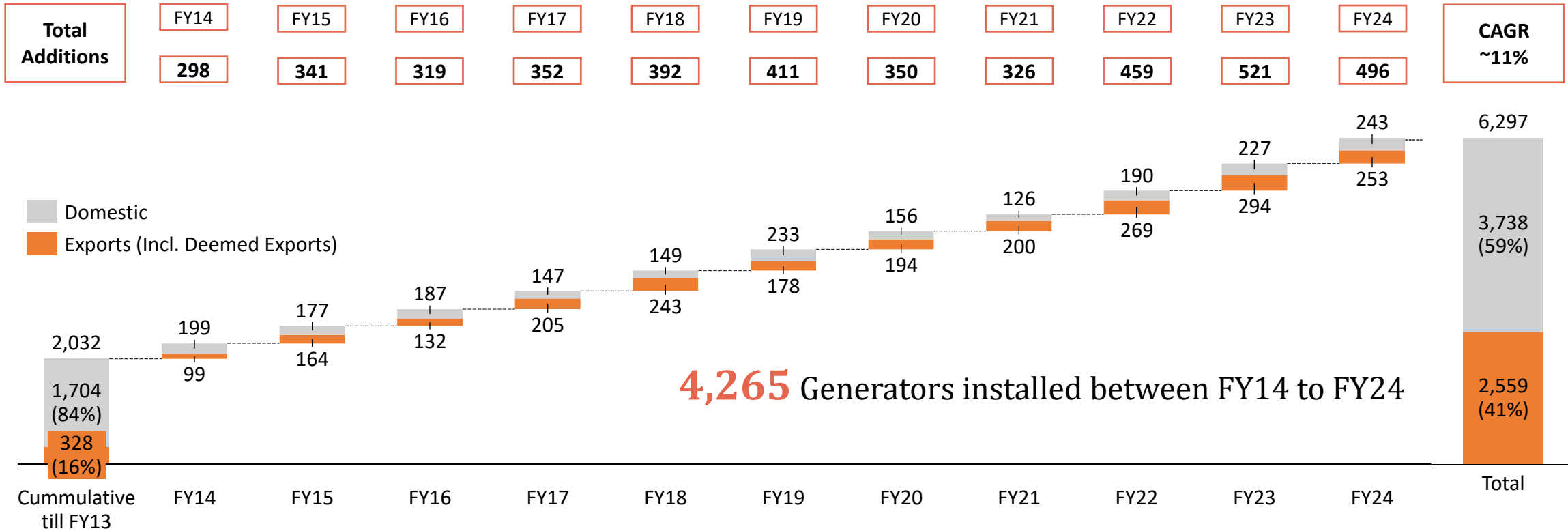
6,419 Generators installed*

across **109** Countries



*Since inception

Number of Generators installed



- For quarter ended June 2024, TD Power Systems installed **122 generators** with **37%** of these supplied in **Domestic Market** and the remaining **63%** were **Exported**.
- Total number of generators installed since inception stand at **6,297** up until FY24 and **6,419** up until Q1FY25. Number of generators supplied in domestic and exports market **has grown at a CAGR of 7% and 21% respectively between FY13 - FY24**.
- The Company's **commitment to quality, the global acceptance of products & long- standing relationship** with customers build over time has enabled the company to penetrate deeper into existing geographies and add newer territories.
- The generators installed over the decade serve us with an excellent **opportunity for our After Market segment**.

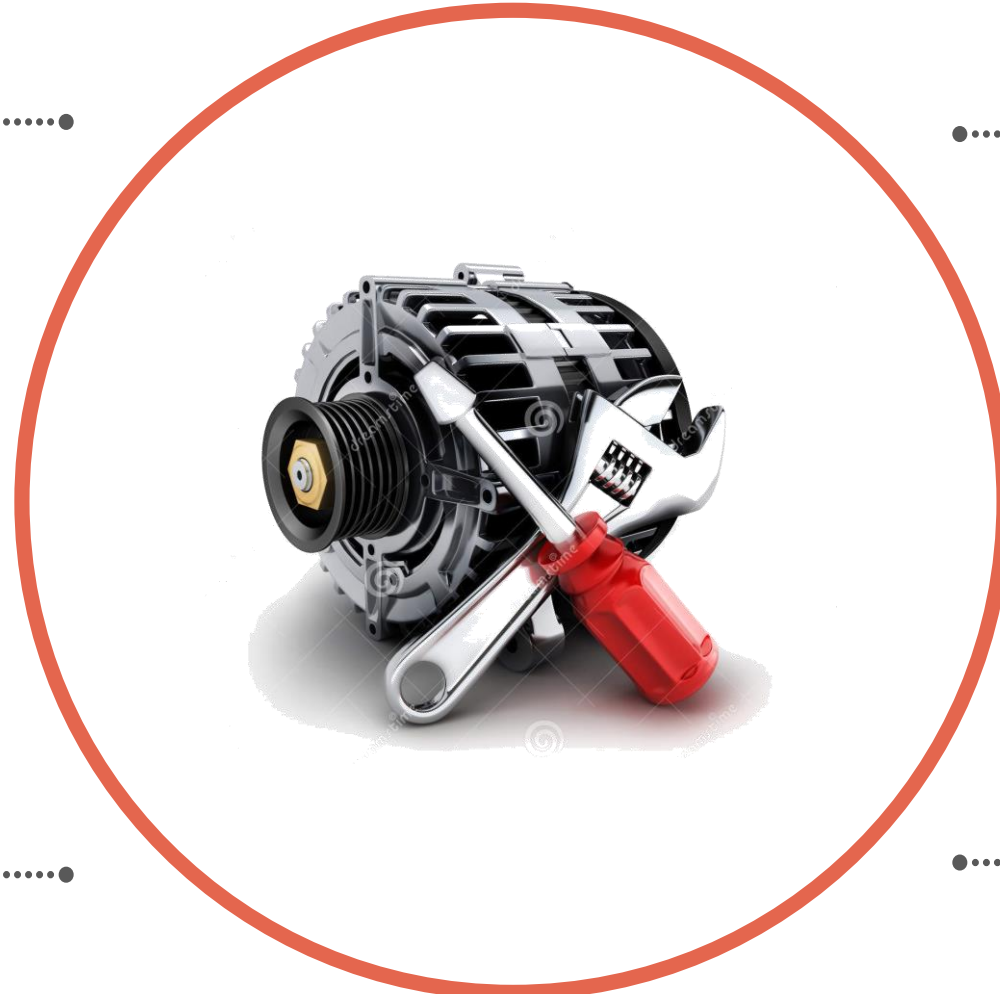
Service Centers Across the Globe for On-Time Assistance

Centers across continents:

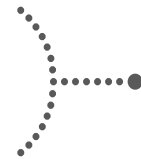
Asia (11), Europe (15), South America (6), Australia (8), Africa (4), North America (8)



52 Centers World-Wide



Local Service Representative to overcome language barrier and to provide quick assistance



At site **24-48** Hours from the time of issue reported

Integrated Water & Sanitation Management

- This project was supported for over 5 years starting from 2015 and was undertaken in Tyamagondlu Village, Nelamangala Taluk, Bangalore rural district.
- Resulted in a significant change on the ground with respect to revival of water body, storm water management, solid waste management (SWM), and maintenance of public spaces, training & capacity building in SWM and citizen awareness.



In line with the CSR policy revised in 2021, TDPS supported initiatives focusing on Education and Education related Infrastructure and welfare projects. Two projects which is currently on going are as follows:

- School Readiness Program In Community Schools from FY 2021
- Educational Empowerment of Girl Children of Scavenging community
- School Infrastructure and Welfare Project
- Contributed to Sports Excellence Trust
- Backyard Forestry Project
- Holistic Healthcare Initiative & Donation of IT Supplies to the Government Hospital



15,000+

Hours of Parent Support & Training

8,000+

Books for Children's

1,524+

Children's Supported

43+

School Connect

1,524+

Parental Connect

200+

Teachers

Board of Directors



Nikhil Kumar
Managing Director

Engineering &
General Management Program
from Harvard

Responsible for overall management of the Company's operations, strategic planning, technology alliances and sales and marketing. With over 3 decades of work experience in the business of manufacturing electrical rotating machines, he spearheads universal best manufacturing practices in the Company. He was General Manger in Kirloskar Electric Company from 1990 to 2000 leading the operations of Bangalore factory



Mohib N. Khericha
Promoter and Non-Executive Chairman

B. Com, FCA

He was in practice for over 25 years, in the area of Capital structuring, Restructuring, Financial Management and Loan syndication etc. before venturing into Merchant Banking activities in the year 1994. Currently, he is Managing Director of Chartered Capital And Investment Limited, a listed company which is into Merchant Banking Services. He has an experience of over 28 years in the field of Merchant Banking.



Mrs Prabhamani
Non-Executive Director

Is the founder member of TDPS with >37 years of experience. Worked as a COO in the company till August 2022 and joined the core leadership team of TDPS as head of Engineering in 2001. She is extensively involved and has in-depth understanding of products, processes, customers and specific application requirements of each segment.



Prathibha Sastry
Independent Director

Over two and half decades of her career, she has been part of some of the very best start up organizations like Microsoft Accelerator and THub in India. Currently, she is a strategic advisor to Encubay , a diversity-focused accelerator, a fintech Start-up and Vruksh Ecosystem



Alexander Olsson
Independent Director

Mechanical Engineer with
Master's degree in manufacturing
processes from the Royal Institute
of Technology, Sweden

Experience of over 2 decades, has held executive and management leadership positions, including as Managing Director at BRUSH Group with responsibility for large operations, leading teams of over 1,500 and managing a complex product/service portfolio in the Oil & Gas industry. He is currently the Executive Vice President of Archer Ltd. Brings invaluable experience and insights in manufacture of generators for oil & gas & other applications.



Rahul Matthan
Independent Director

Experience spanning over 2 decades, advised clients on matters like cryptocurrency, telecommunications regulation, internet and social media law, technology M&A & played a significant role in shaping Data Privacy & technology policy in India. Served on the RBI Committee for Household Finance as well as the Kris Gopalakrishnan Committee on Non-Personal Data and is currently DPI Advisor to the Ministry of Finance. Alumnus of the National Law School and one of the founder Partners of Trilegal.

Experienced Management Team



Nikhil Kumar - Managing Director

Leads operations, strategic planning, technology alliances, sales and marketing. With an in-depth understanding of products, processes, customers, specific application requirements of each segment from over 3 decades of work experience in the business of manufacturing electrical rotating machines, he drives investments in technology, alliances, people & processes enabling the company to deliver complete value chain in Generator manufacturing across the spectrum of verticals. He leads the team in absorbing technology from global partners to take manufacturing facility & practices to a world-class level enabling the Company to consistently deliver on core expectations of quality & delivery that has paved way to extend our product reach to over 98 countries. With a hands on & collaborative approach he navigates the team in weathering challenges thrown up by markets, customers, business & economic cycles



Ramakrishna Varna - COO

A founder member, with 30 years of experience. A Mechanical Engineer and an MBA, joined TDPS leadership team as a Senior Engineer in 2001. A key member of a small core team that set up our green field manufacturing plant & is credited with establishing Standard Operating Procedures (SOPs), vigorously training technicians and successfully manufacturing the first few Generators that laid the foundation. Has extensive exposure and knowledge of the complete value chain in Generator manufacturing, facility-creation, automation and an expert solution-provider on operational issues. Set up our larger & modern second manufacturing unit in 2011 & since 2017, has transformed our manufacturing facility by replacing conventional machinery with precision Robotics & need-based automation of selected processes.



Varalakshmi MN - CFO.

Part of founder-member team since inception of the company. Comes with a professional qualification in Cost & Works accounting (ICWA) & overall 28 years of rich experience in Finance function of Engineering-manufacturing company, 20 of which at TDPS. Seasoned by learnings from managing finances of the company and funding its growth story for over 20 years through its highs, lows, struggles and triumphs, a grueling IPO exercise to fund the expansion, driving drastic cost-cutting measures across the organization & ERP expansion and improvements she leads the finance function.



Vishwanath Hangari – Head, Engineering

With a Master's degree in Engineering & 33 years of experience, 8 of which in TDPS, heads the Engineering function. Has a rich, varied, hands-on and leadership experience in Design, Analytics, Quality & Manufacturing aspects of LV, HV Motors & Generators across entire range of ratings, speeds, constructions and applications due to foundational stint as Design, Quality & Testing engineer of Rotating Machines, followed by 5-years of managing R&D – supporting product launches from concept to prototype testing to implementation, 13 years at world renowned OEMS 'Design / Technology center in lead/consulting position



Vinay Hegde – Head, Sales & Marketing

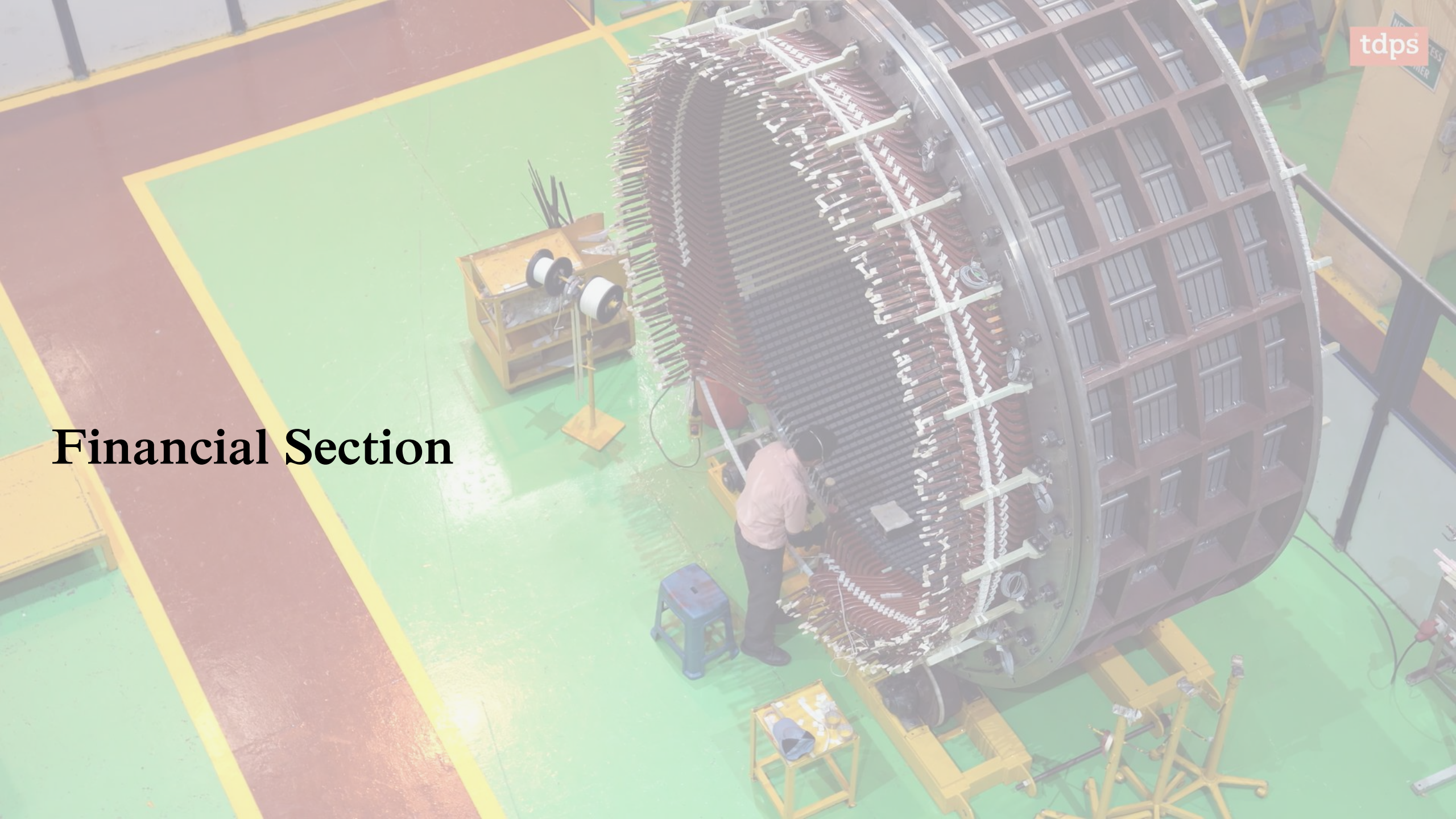
A founder member of TDPS, with 28 years of rich experience in Sales & Marketing. Joined the small core team of TDPS in 2001 as Engineer, Sales - An Electrical Engineer with 7 years of foundation experience with CG Newage. Has successfully acquired major OEMs in India and overseas one after the other, consistently delivering on core expectations of Quality, Delivery, customer retention & relationship for long term. Developed Marketing team capability to successfully widen the Customer base for sustained growth.



Bharat Rajwani - Company Secretary

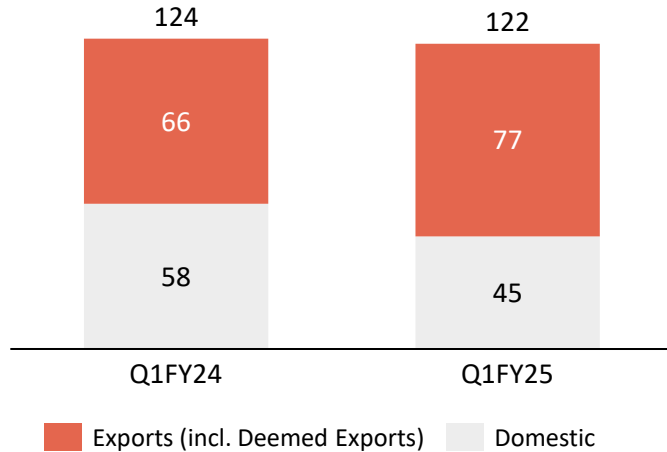
He is an Associate Member of the Institute of Company Secretaries of India and Law graduate from Karnataka State Law University, Bangalore. He also holds a Graduate degree in Commerce from OnkarmalSomani College, Jodhpur (Rajasthan). He has been working with the Company as deputy to the outgoing CS and experience in handling the Company Secretarial matters, SEBI Compliances and RBI related matters.

Financial Section

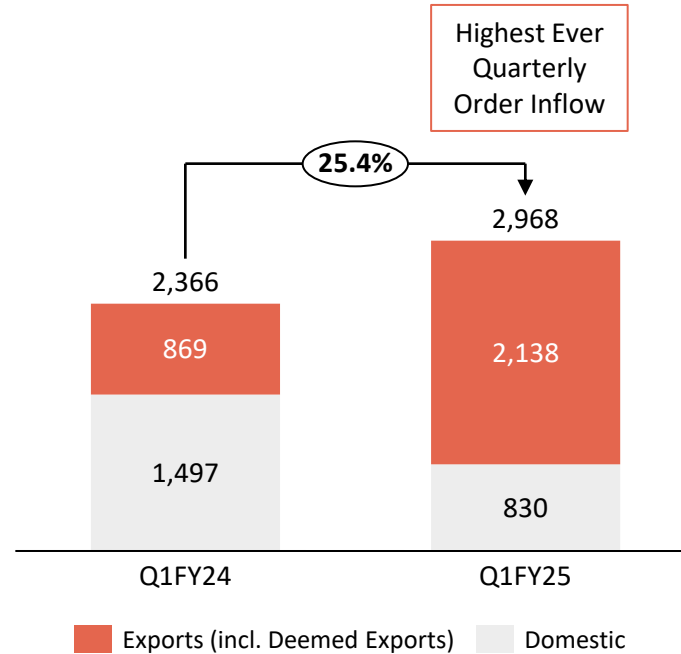


Q1FY25 Key Operational & Financial Highlights

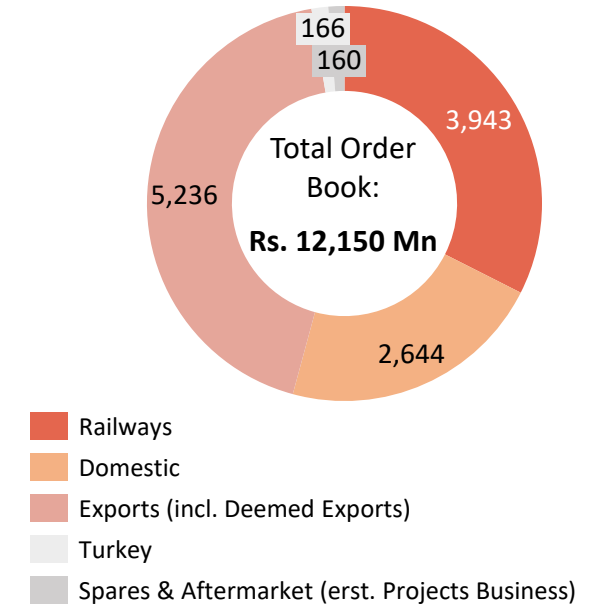
Generators Supplied in Q1FY25 (in Nos)



Order inflow during Q1FY25 (Rs. in Mn)



Diversified Order Book as on 30th June 2024 (Rs. in Mn)

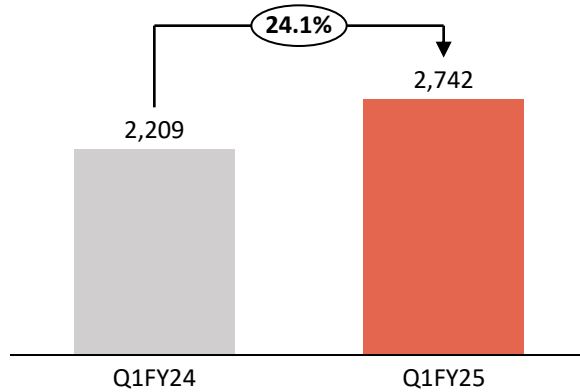


Q1FY25 Highlights

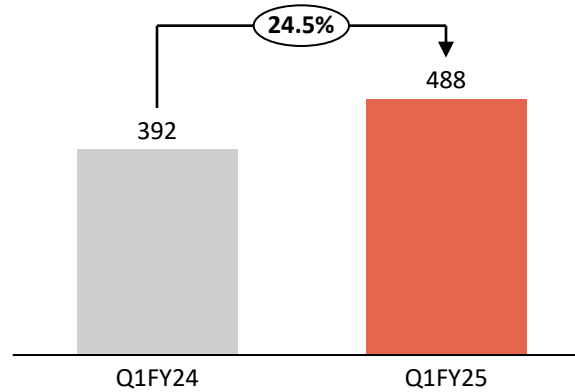
- ❖ Total order book as on 30th June 2024 stands at **Rs. 12,150 Mn**
- ❖ Total Order inflow for Q1FY25 was **Rs. 2,968 Mn** as compared to **Rs. 2,366 Mn** in Q1FY24, a growth of **25.4% YoY**. Exports (incl. deemed exports) order inflow increased by **146% YoY** in Q1FY25
- ❖ 122 generators installed in Q1FY25 as compared to 124 in Q1FY24. Number of generators supplied in the Exports markets has grown by 17% on Y-o-Y basis

Q1FY25 Consolidated Financial Highlights

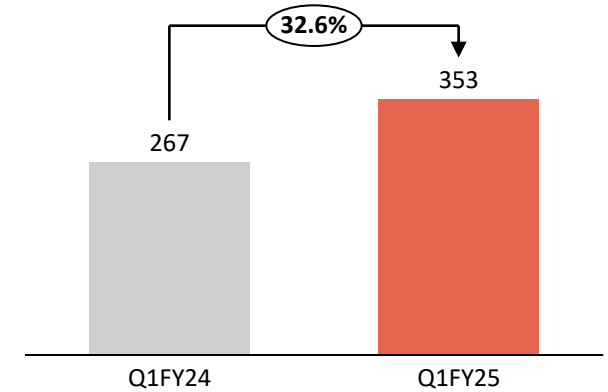
Total Income* (Rs. in Mn)



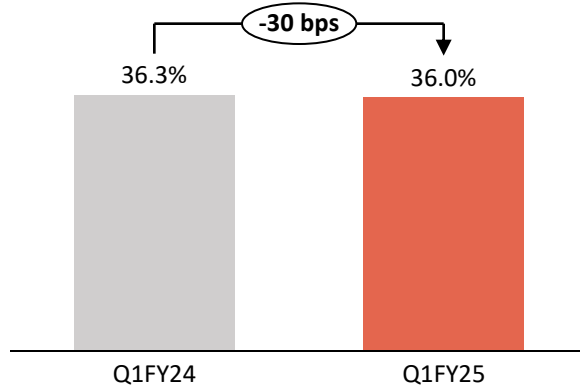
EBIDTA* (Rs. in Mn)



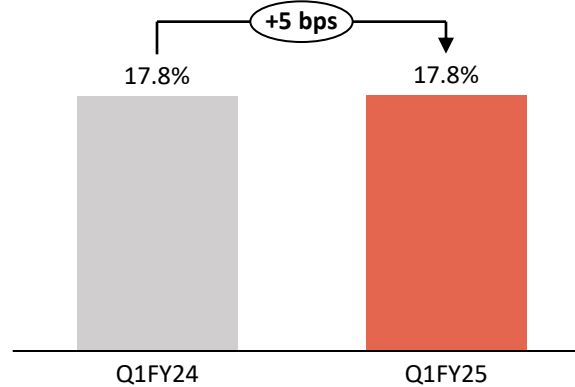
PAT (Rs. in Mn)



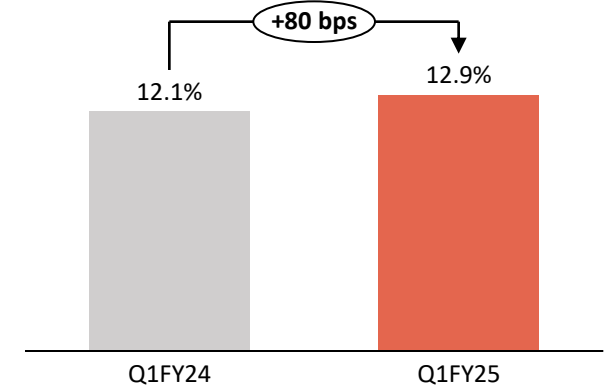
Gross Profit Margins* (%)



EBIDTA Margins* (%)



PAT Margins (%)



*including other operational income

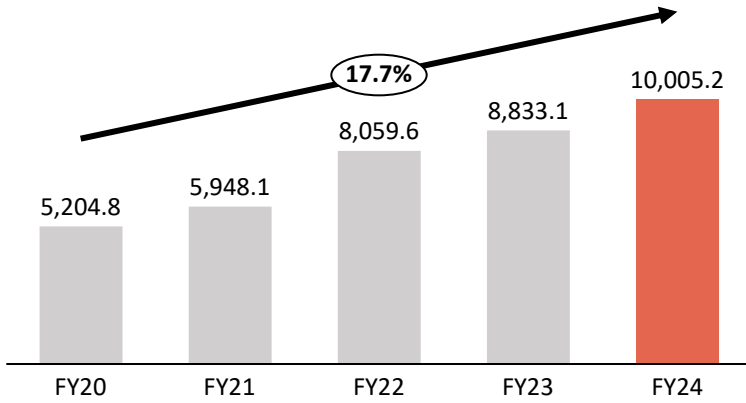
Q1FY25 Consolidated Profit & Loss Account



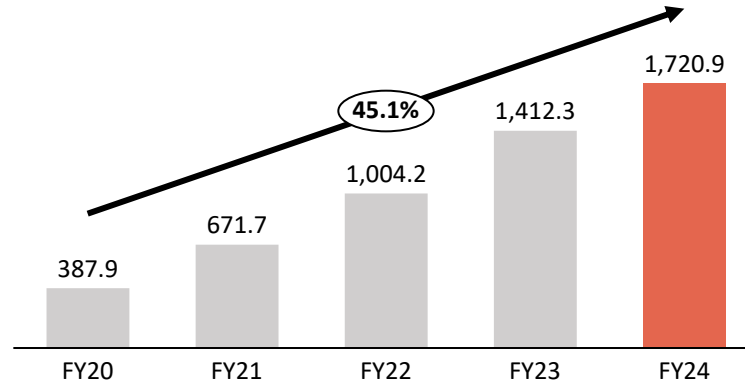
| Particulars (Rs. in Mn) | Q1FY25 | Q1FY24 | Y-o-Y | Q4FY24 | Q-o-Q |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|
| Revenue from Operations | 2,737.8 | 2,202.9 | | 2,638.9 | |
| Other Operational Income | 4.0 | 5.7 | | 16.7 | |
| Total Income | 2,741.8 | 2,208.6 | 24.1% | 2,655.7 | 3.2% |
| Cost of Goods Sold | 1,755.1 | 1,407.3 | | 1,682.6 | |
| Gross Profit | 986.6 | 801.3 | 23.1% | 973.1 | 1.4% |
| Gross Profit Margin (%) | 36.0% | 36.3% | -30 bps | 36.6% | -70 bps |
| Employee Cost | 306.5 | 247.8 | | 314.9 | |
| Other Expenses | 192.1 | 161.5 | | 223.2 | |
| EBITDA | 488.1 | 392.1 | 24.5% | 435.0 | 12.2% |
| EBITDA Margin (%) | 17.8% | 17.8% | 5 bps | 16.4% | 140 bps |
| Depreciation | 45.7 | 50.7 | | 53.9 | |
| EBIT | 442.4 | 341.4 | 29.6% | 381.1 | 16.1% |
| Finance Cost | 11.8 | 0.2 | | 2.0 | |
| Exceptional Item Gain / (Loss) | 0.0 | 0.0 | | 0.0 | |
| Other Income - Interest | 27.2 | 30.0 | | 28.7 | |
| Profit before Tax | 457.8 | 371.1 | 23.4% | 407.8 | 12.3% |
| Tax | 104.3 | 104.6 | | 117.6 | |
| Profit After Tax (PAT) | 353.5 | 266.5 | 32.6% | 290.2 | 21.8% |
| PAT Margin (%) | 12.9% | 12.1% | 80 bps | 10.9% | 200 bps |
| Other Comprehensive Income | 2.8 | -5.7 | | -17.0 | |
| Total Comprehensive Income | 356.3 | 260.8 | 36.6% | 273.2 | 30.4% |

Historical Financial Highlights

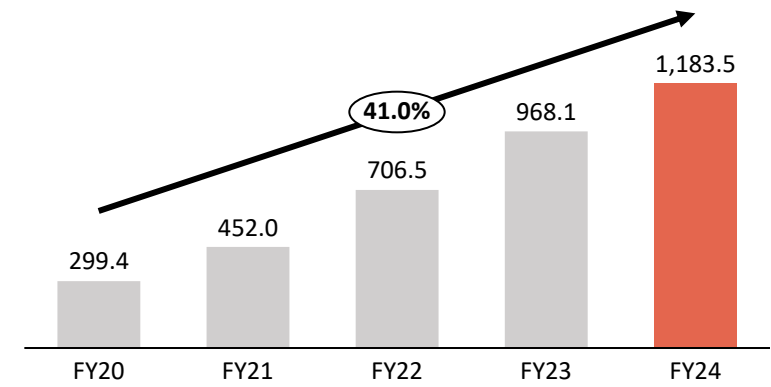
Total Income* (Rs. in Mn)



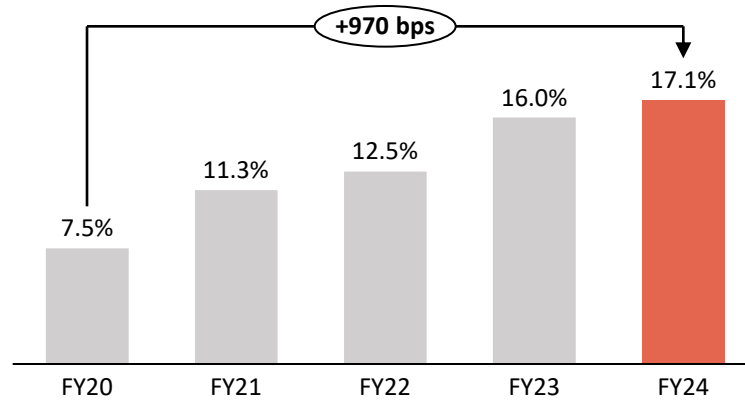
EBIDTA* (Rs. in Mn)



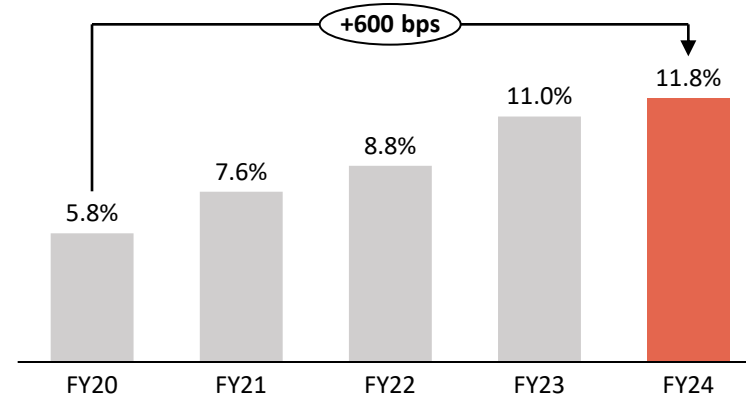
PAT (Rs. in Mn)



EBIDTA Margins* (%)



PAT Margins (%)

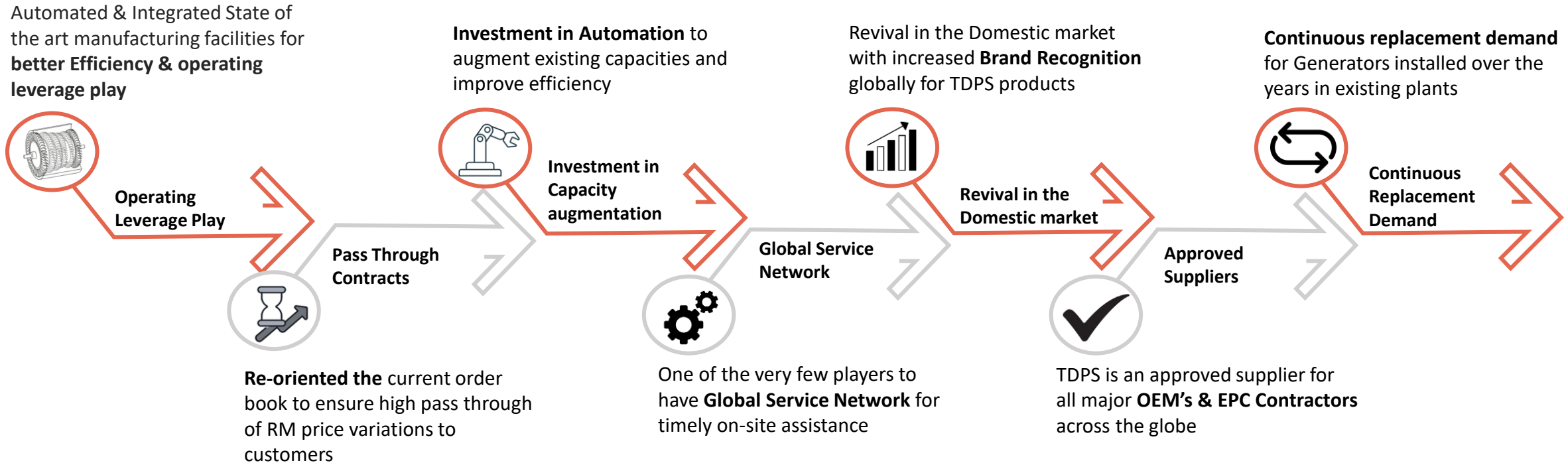


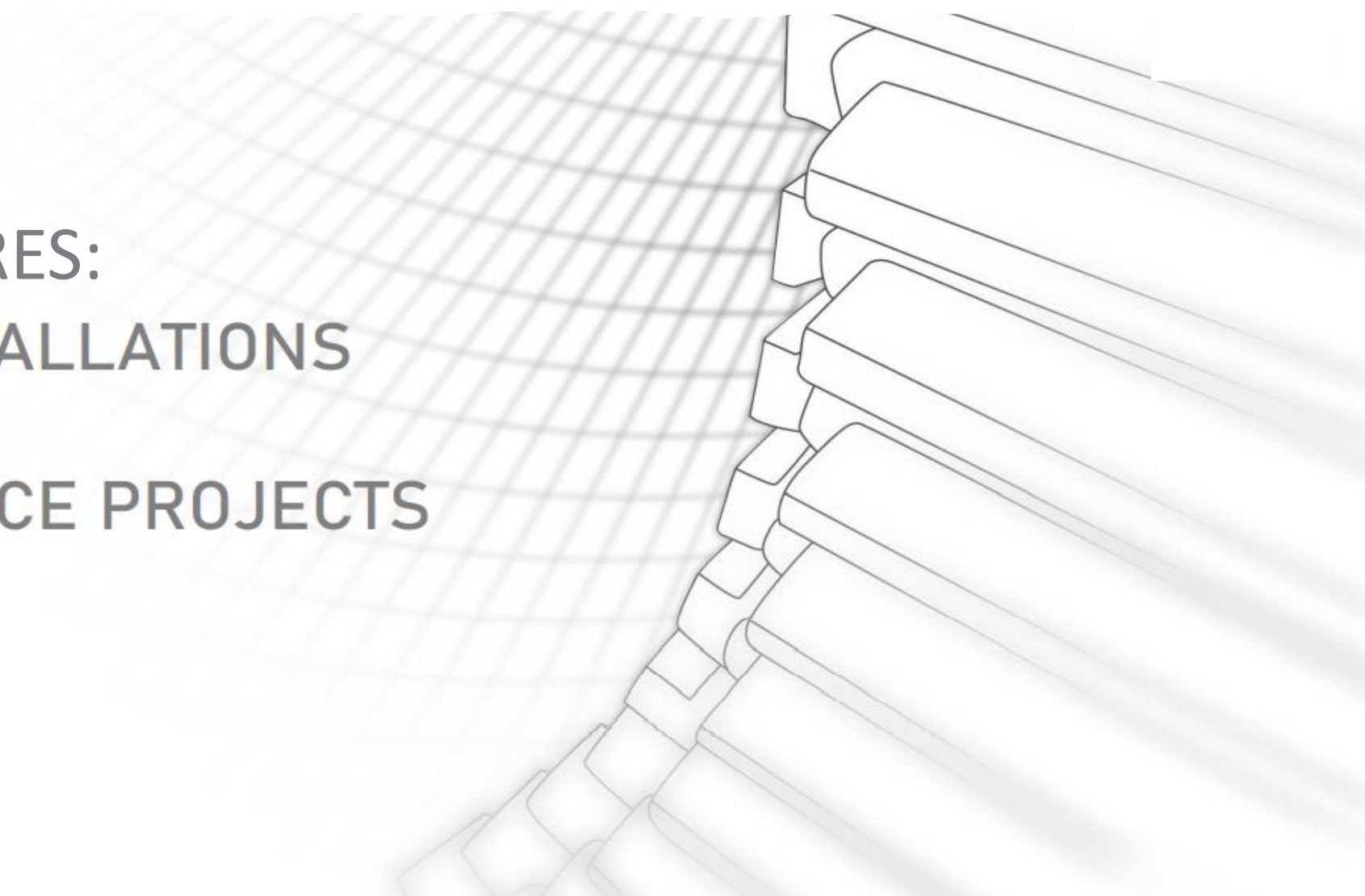
*including other operational income

Historical Consolidated Profit & Loss Account



| Particulars (Rs. in Mn) | FY24 | FY23 | FY22 | FY21 | FY20 | CAGR |
|-----------------------------------|-----------------|----------------|----------------|----------------|----------------|----------------|
| Revenue from Operations | 10,005.2 | 8,723.0 | 7,974.2 | 5,935.8 | 5,148.9 | |
| Other Operational Income | 47.0 | 110.1 | 85.4 | 12.2 | 55.8 | |
| Total Income | 10,052.2 | 8,833.1 | 8,059.6 | 5,948.1 | 5,204.8 | 17.9% |
| Cost of Goods Sold | 6,551.9 | 5,903.7 | 5,698.8 | 3,958.9 | 3,593.7 | |
| Gross Profit | 3,500.3 | 2,929.4 | 2,360.8 | 1,989.2 | 1,611.0 | 21.4% |
| Gross Profit Margin (%) | 34.8% | 33.2% | 29.3% | 33.4% | 31.0% | 390 bps |
| Employee Cost | 1,077.8 | 905.6 | 805.7 | 794.0 | 725.5 | |
| Other Expenses | 701.6 | 611.5 | 550.9 | 523.4 | 497.7 | |
| EBITDA | 1,720.9 | 1,412.3 | 1,004.2 | 671.7 | 387.9 | 45.1% |
| EBITDA Margin (%) | 17.1% | 16.0% | 12.5% | 11.3% | 7.5% | 970 bps |
| Depreciation | 210.9 | 207.0 | 220.4 | 215.0 | 222.3 | |
| EBIT | 1,510.0 | 1,205.2 | 783.8 | 456.7 | 165.6 | |
| Finance Cost | 3.1 | 10.6 | 20.6 | 44.7 | 54.5 | |
| Exceptional Item Gain / (Loss) | 0.0 | 13.4 | 75.8 | 71.8 | 140.5 | |
| Other Income - Interest | 115.1 | 87.4 | 81.8 | 81.0 | 76.0 | |
| Profit before Tax | 1,622.0 | 1,295.5 | 920.8 | 564.8 | 327.7 | |
| Tax | 438.5 | 327.3 | 214.3 | 112.8 | 28.3 | |
| Profit After Tax (PAT) | 1,183.5 | 968.1 | 706.5 | 452.0 | 299.4 | 41.0% |
| PAT Margin (%) | 11.8% | 11.0% | 8.8% | 7.6% | 5.8% | 600 bps |
| Other Comprehensive Income | -27.0 | -22.7 | -92.2 | -15.4 | -10.9 | |
| Total Comprehensive Income | 1,156.5 | 945.4 | 614.3 | 436.7 | 288.5 | 41.5% |



A large, stylized graphic in the background. It features a grid of thin, light gray lines that curve and warp, creating a sense of depth and perspective. The grid is overlaid on a series of overlapping, rounded rectangular shapes that resemble a stack of papers or a modern architectural structure, rendered in a light gray color with subtle shadows.

ANNEXURES:
SITE INSTALLATIONS
AND
REFERENCE PROJECTS

- ❖ TDPS has supplied more than 500 Gas Engine Generators to a Major Engine Manufacturer for their J612 (2.5MVA), J616 (2.5MVA), J620 (4.5MVA), J624 (6.36MVA) and J920 (15MVA) series
- ❖ Gas engine generators need stringent design requirements which has to accommodate high vibrations arising from the engines





- ❖ The picture on the left from a Geo Thermal Power Plant of capacity 29.7MVA installed in Turkey
- ❖ Geo Thermal Generators are specially designed for outdoor installation and to withstand H2S content at site
- ❖ TDPS has supplied several Geo Thermal Generators to a major Geo-Thermal OEM in the world



- ❖ TDPS has supplied Nine Generators of 8.586MVA in UAE
- ❖ The generators are coupled with Engines manufactured by a Major Engine manufacturer
- ❖ These generators are installed in a barge and are used for desalination purposes in order to provide drinking water



BIOCEL PASKOV

- ❖ 22MVA Generator, installed in Czech Republic



MAXAU

- ❖ This 67.5MVA Generator, installed in Maxau, Germany, is the largest 4 pole Generator manufactured by TDPS.



Mobile Powe Units

- ❖ 5.25MVA Generator coupled to Turbine manufactured by a major turbine manufacturer installed in Mobile Power Units.

Contact Us



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