



We create chemistry

BASF India Limited, Mumbai - 400 051, India

August 7, 2024

The Market Operations Department
BSE Limited,
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai 400 001.

Name of the Company : **BASF India Limited**
Security Code No. : **500042**

Dear Sir/Madam,

Re: Presentation made at the 80th Annual General Meeting of BASF India Limited

We enclose herewith the presentation made to the Shareholders of the Company at the 80th Annual General Meeting of BASF India Ltd held today i.e., August 07, 2024 at 3 p.m.(IST).

Kindly take note of the same.

Thanking you,

Yours Faithfully,
For BASF India Limited

Manohar Kamath
Director – Legal, General Counsel (India)
& Company Secretary

Pankaj Bahl
Senior Manager- Legal & Secretarial

Cc: The Assistant Manager – Listing
National Stock Exchange of India Ltd.
Exchange Plaza, Plot No. C/1, G Block
Bandra – Kurla Complex
Bandra (East), Mumbai – 400 051

Registered Office
BASF India Limited
The Capital, 'A' Wing, 1204-C, 12th Floor,
Plot No. C-70, 'G' Block,
Bandra-Kurla Complex, Bandra (East),
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CIN - L33112MH1943FLC003972

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80th Annual General Meeting BASF India Limited

Alexander Gerding
Managing Director

Mumbai, August 7, 2024

80

years of

Resilience And Growth

Building For A Sustainable Future

Disclaimer



We only discuss matters in the public domain.

We do not provide any forecast or guidance on business outlook and future results.



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years of

Resilience And Growth

Building For A Sustainable Future

We recently celebrated a very special moment

Honoring and celebrating the dedication and contribution of our retiring Independent Board Members Mr. R. A. Shah and Mr. Arun Bewoor



We recently celebrated a very special moment

Welcoming our incoming new Independent Board Members

Ms. Sonia Singh and Mr. Bahram Vakil



EHS remains our top priority

We maintain a strong safety track record

- No high severity incidents in 2023 and YTD 2024
- No LTI this year
- 2 PSI, appropriate remedial measures taken
- Leading indicators like near miss reporting increased

LTI: lost time injury
PSI: process safety incident



BASF technicians carry out a routine safety inspection at Mangalore site.



We continue to foster safety culture and mindset



All sites commemorated Global Safety Weeks in August 2023 with awareness activities and trainings. Here is a picture of our Panoli site team.

Momentum India continues

Macroeconomy



Positive GDP development with increased focus on manufacturing



Economic and political stability and continuity



Positive consumer confidence and stock markets

Growth Industries



Automotive



Construction



FMCG



Agriculture



Chemicals

The chemical industry is the mother of all manufacturing industries



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Segment Revenue (share)

Rs Crores

Apr 23 to Mar 24



Agricultural Solutions



Surface Technologies

- Coatings
- Catalysts



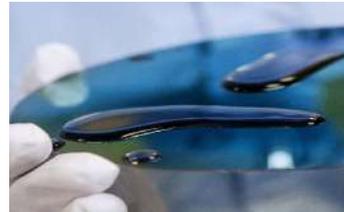
Materials

- Performance Materials
- Monomers



Nutrition & Care

- Care Chemicals
- Nutrition & Health



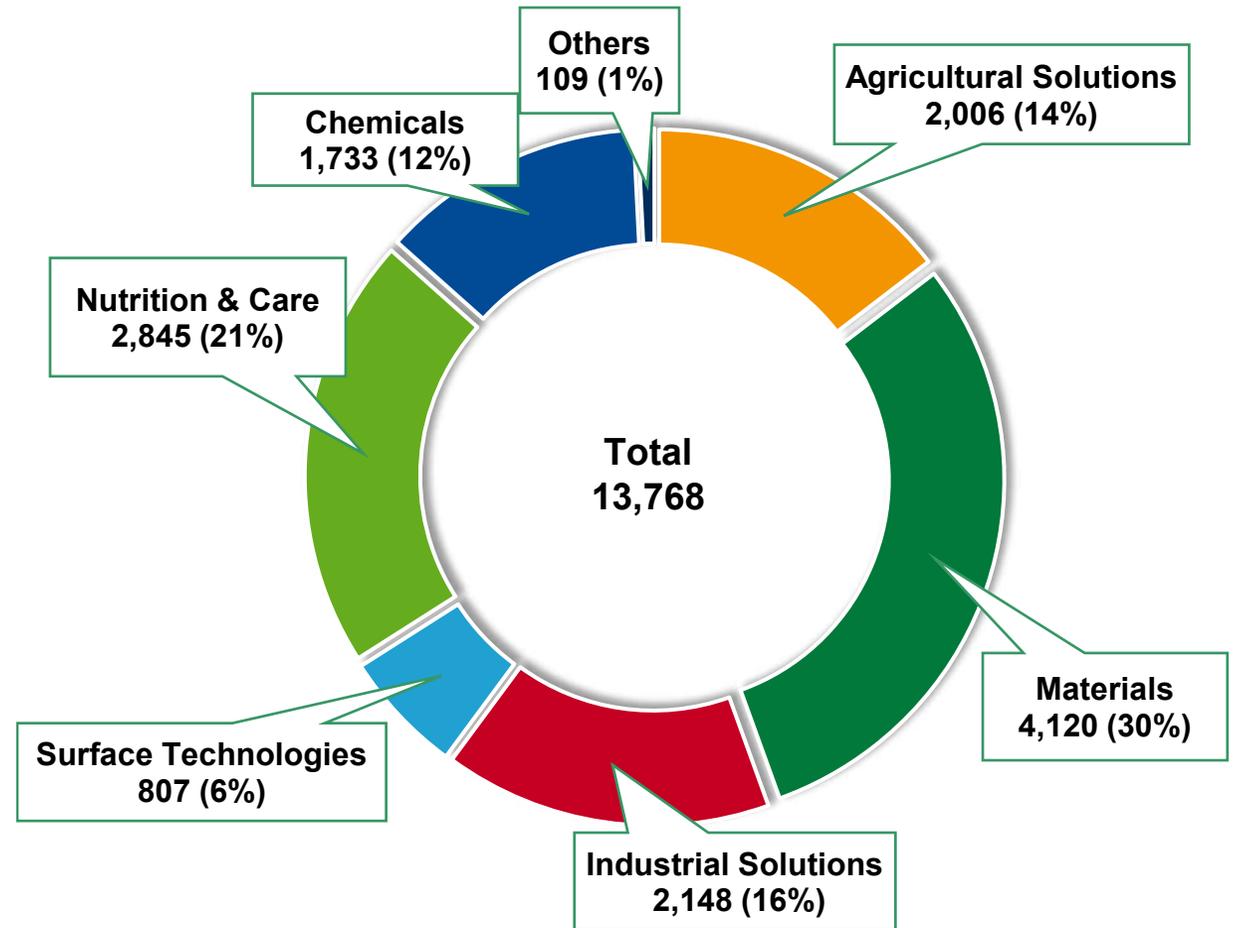
Industrial Solutions

- Dispersions
- Performance Chemicals



Chemicals

- Petrochemicals
- Intermediates

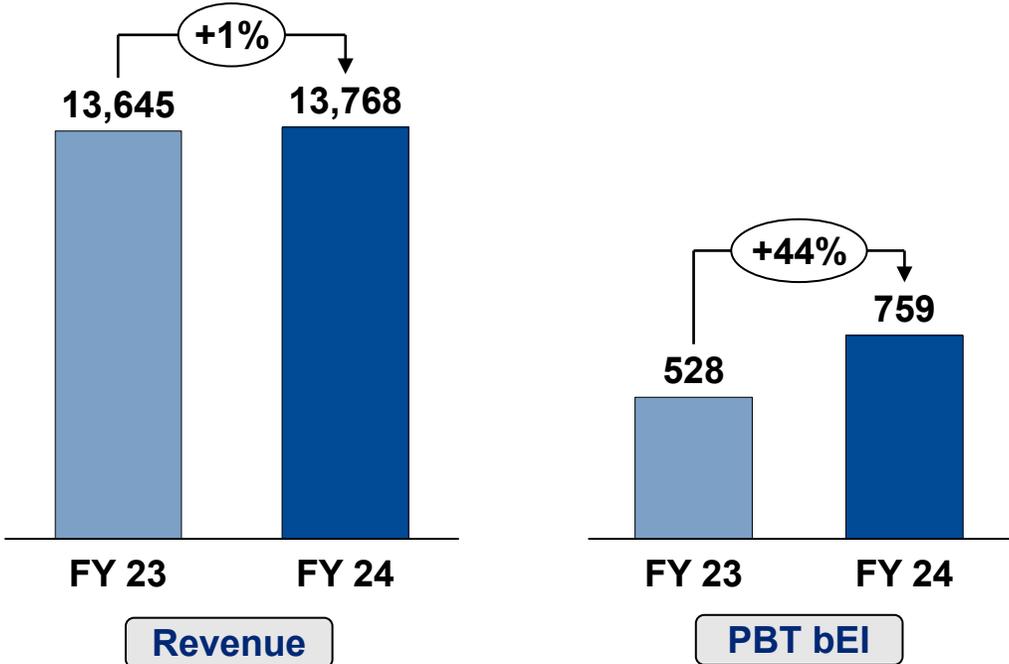


Amounts for consolidation below rounding-off norms
Standalone and consolidated figures unchanged

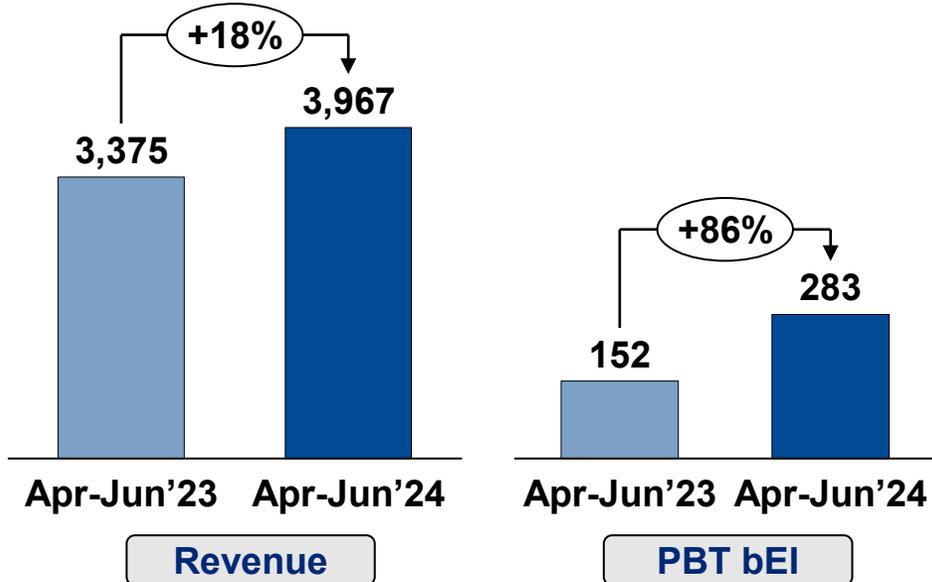
Financial performance

Rs Crores

YoY



QoQ



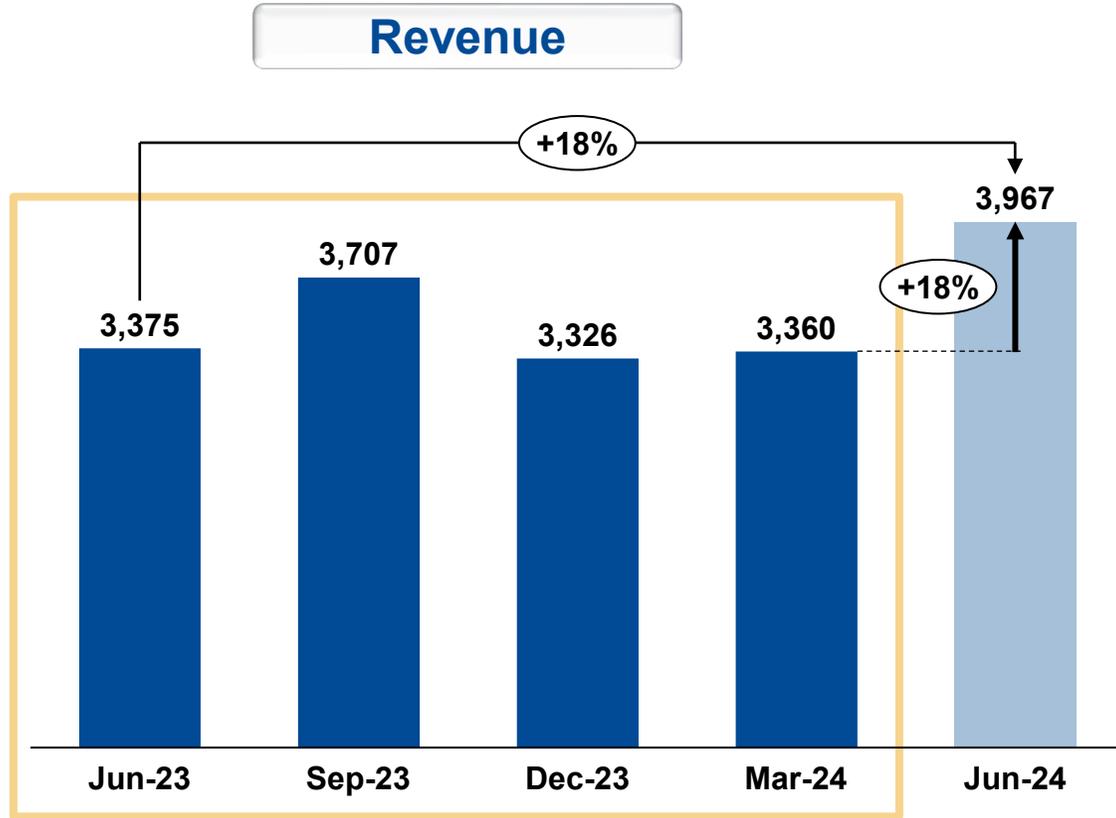
- Higher volumes, amidst softening market prices, helped maintain Revenue
- BoD have recommended dividend of 150% @ Rs.15/- per share

- Revenue driven by strong volumes; slightly impacted by lower price realization
- PBT bEI improved from higher volumes and better margins

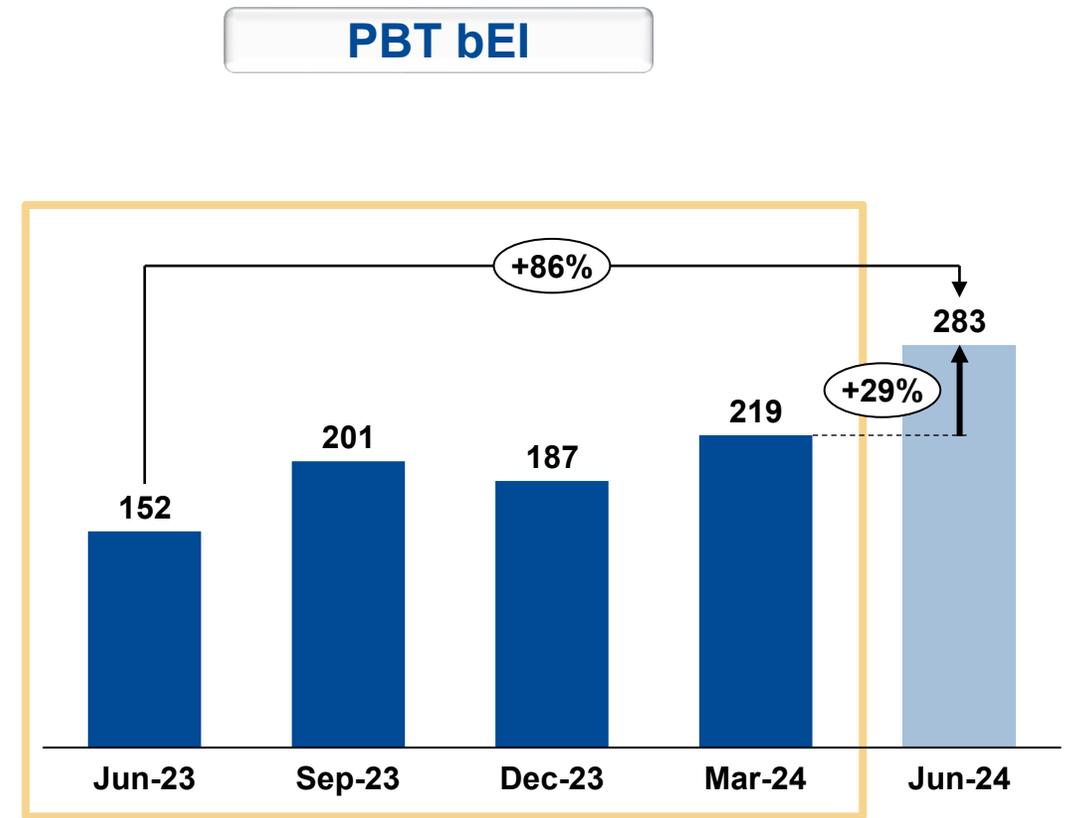
Amounts for consolidation below rounding-off norms
 Standalone and consolidated figures unchanged
 PBT bEI: Profit before tax before exceptional items

Quarterly Performance

Rs Crores



FY 23-24



FY 23-24

Continued growth momentum led by strong volumes and high profitability

PBT bEI: Profit before tax before exceptional items
Amounts for consolidation below rounding-off norms
Standalone and consolidated figures unchanged

Internal

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The charts are for comparison purpose & not to scale



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We intensified our engagement with key customers

Successful technology days conducted with key automotive OEMs



Gurugram, Dec 21st, 2023



Chennai, July 22nd, 2024



Pune, July 31st, 2024



We launched new sustainable solutions



BASF Coatings division launched the NEW ARRAY color collection in April 2024 with focus on sustainability and functionality for our key automotive OEM customers.

We increased our local production capabilities in Mangalore



Expansion of e-Coat manufacturing facility in Mangalore on Apr 29th 2024 to address the increasing demand from automotive manufacturers in India, South Asia and ASEAN markets.

We are expanding our local production at Panoli

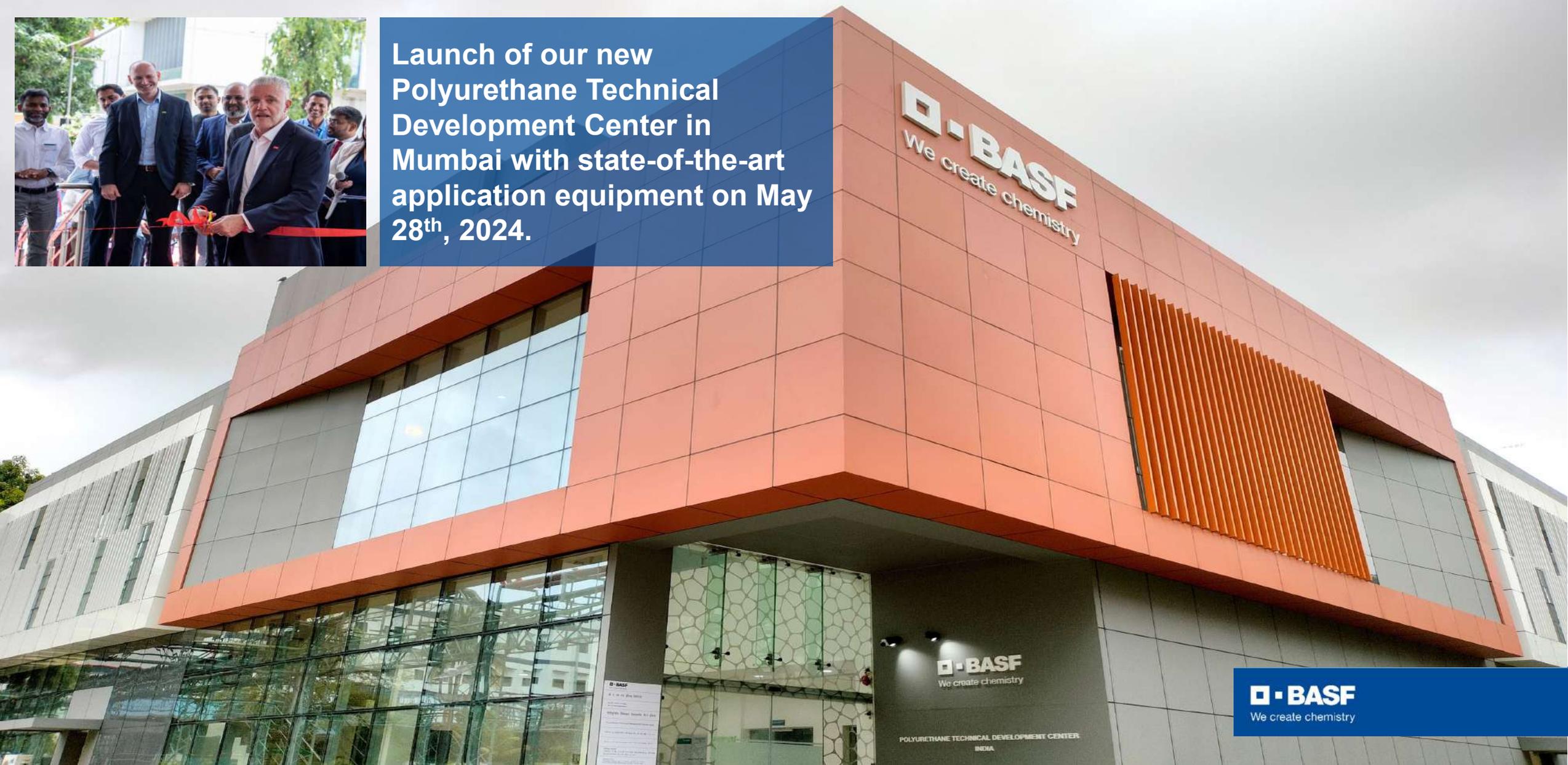


Expansion of the Performance Materials plant at Panoli for increased polyamide compounding production, estimated to be completed by Q2 2025.

We strengthen our development capabilities



Launch of our new Polyurethane Technical Development Center in Mumbai with state-of-the-art application equipment on May 28th, 2024.



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POLYURETHANE TECHNICAL DEVELOPMENT CENTER
INDIA

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We continue to launch innovations

Agricultural Solutions: Efficon® Insecticide – powered by Axalion® Active



Efficon® launch – May 6th, Hyderabad



Cotton farmer who has used Efficon® on his field



Efficon® treated versus non-treated cotton

We expand into new business opportunities

Commissioning of manufacturing plant at Dahej site to produce Aspiro™ supporting enhanced oil recovery business in India and the region - construction for alkaline surfactant polymer (ASP) blending plant has begun.

We create a more inclusive workplace environment at Dahej



Launch of Daycare facility at Dahej on May 8th, 2024 to support working parents, foster diversity & inclusion, and create a family-friendly workplace environment.

We support our customers on their sustainability journey



Dahej and Mangalore sites receive RedCert² certification supporting our customers in their low carbon footprint roadmap journey.

BASF Dispersions plants - First in India to be REDcert² certified

Dahej and Mangalore are now certified to supply low-carbon-footprint biomass-balanced water-based polymer dispersions products



Mangalore



Dahej

We continue to drive green energy transformation across our sites



PPA and Shareholder Agreement signed on Nov 30th, 2023 for additional green energy for Mangalore site.

We continue to engage at key conferences and associations

17 The Seventeenth Annual
INDIA CHEMICAL INDUSTRY OUTLOOK CONFERENCE & EXHIBITION
Knowledge Partner **McKinsey & Company**



Mr. Alexander Gerding
Managing Director,
BASF India Ltd.

BASF participated in 17th Annual India ICC panel discussion “Unleashing India’s Potential - Global Manufacturing Powerhouse for MNCs” on Feb 29th, 2024.



We continue to engage at key conferences and associations



BASF participated in Chlor-Alkali World Expo 2024 on Mar 6th, 2024 sharing our sustainability transformation roadmap and safety mindset.

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We continue to inspire kids to become climate champions



BASF Kids' lab Mangalore (Jan 29-Feb 10) and Bengaluru (June 19-30), with special focus on climate change, touching the lives of 4000+ students.

We increase female participation in the chemical industry



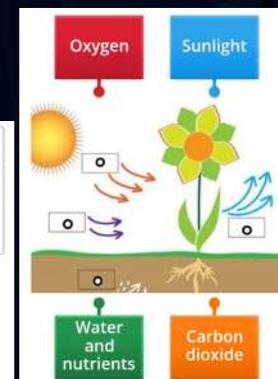
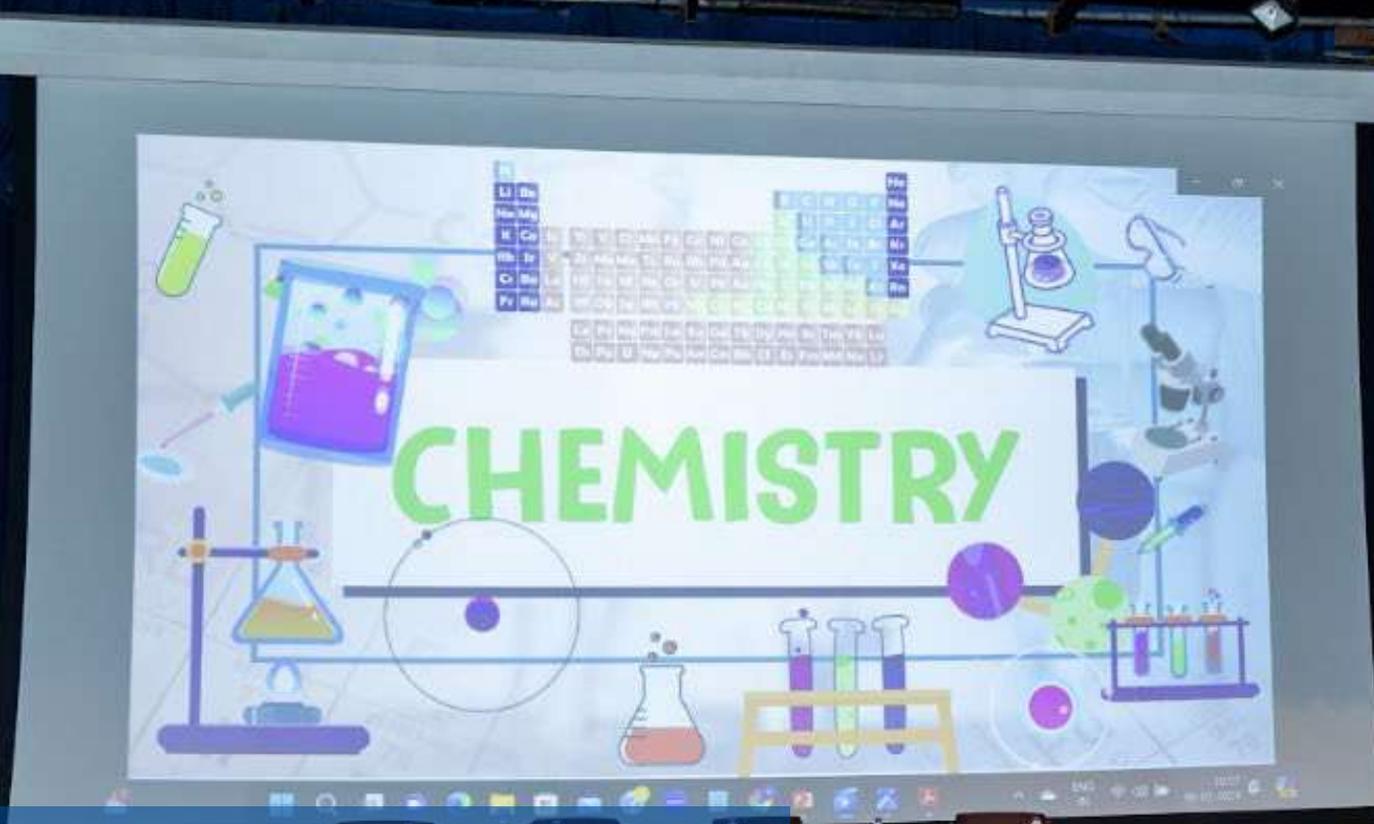
Over 40 students from Maharashtra recognized as part of the inaugural cohort of the We-Chemie (Women enabled for careers in Chemistry) program on Apr 11th, 2024.

We increase female participation in the chemical industry



MoU signed on Nov 29th, 2023 with OEM partner Mahindra and Mahindra for a joint CSR project to skill underprivileged women in the paint shop.

We launched a gamified learning platform - ChemAmaze



Vitamin B9	Vitamin C
Vitamin A	Vitamin B12
Vitamin D	
 Protects eyes. Helps to keep bones healthy.	 Growth of the body
 Formation of red blood cells	 Absorbs Calcium and strengthens for healthy bones and teeth.
 Protects body tissues, formation of collagen	

On March 6th 2024, the Scientific Secretary, Government of India, launched ChemAmaze, a gamification platform developed in collaboration with IIT Madras to make chemistry education fun and easy to learn via games.



We enable water conservation in water-stressed areas



Together with NAAM Foundation we created a 4km water canal to avoid flooding of neighboring crops and to conserve and direct water towards ponds and wells for sustained utilization. This will enable farmers in three villages (Ambala, Bhingi, Warang) to grow a second crop and increase the livelihoods of their families and communities.



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The chemical industry is the mother of all industries and is essential to increase the manufacturing footprint in any economy.

BASF India Limited continues to deliver shareholder value with strong business results, creating visible impact by delivering sustainable and innovative solutions for its customers, operating safe and efficient assets, creating an inclusive workplace environment and contributing to the welfare of the communities it operates in.



Thank you for being here with BASF
- let us continue to create chemistry together!



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