



CIN -L31501HR1973PLC007543

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SRL/se/yks/23-24/30 February 06, 2025

The Secretary
The Stock Exchange, Mumbai
MUMBAI - 400 001
Scrip Code: 500336

The Manager (Listing Department)
The National stock Exchange of India Ltd
Mumbai – 400 051
NSE Symbol: SURYAROSNI

**Re : INVESTOR PRESENTATION** 

Dear Sir,

In terms of Regulation 30 read with Para A of Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed copy of the "Investor Presentation - February, 2025". Copy of the same is also being uploaded on the website of the Company at <a href="http://www.surya.co.in">http://www.surya.co.in</a>.

Kindly take the same in your records.

The meeting commenced at 2.30 p.m. and concluded at .03:02. p.m.

Thanking you,

Yours faithfully, for SURYA ROSHNI LIMITED

B. B. SINGAL CFO & Company Secretary

Encl: as above

#### **Investor**

#### **PRESENTATION**

February 2025













LIGHTING | APPLIANCES | FANS | STEEL & PVC PIPES

— SURYA ROSHNI LIMITED –

#### **Awards And Accolades**

## **SURYA**





PADMA SHRI 2020

Padma Shri

#### JAI PRAKASH AGARWAL

Shri Jai Prakash Agarwal Chairman Surya Roshni Limited has been conferred with the prestigious Padma Shri Award by President Shri Ram Nath Kovind on 8th November 2021 at Rashtrapati Bhawan, Delhi.









# **Financial Results Highlights**







### Q3 & 9M FY25 Results Highlights



#### **Consolidated Financial Performance Highlights**

Particulars (In ₹ crore)	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ	9M FY25	9M FY24	YoY
Revenue	1,868	1,938	-4%	1,529	22%	5,290	5,729	-8%
EBITDA	156	158	-2%	83	87%	397	414	-4%
Profit Before Tax (PBT)	121	121	<u>-</u>	46	162%	290	306	-5%
Profit after Tax (PAT)	90	90	<u>-</u>	34	163%	217	225	-4%

#### **Results Highlights**

- Revenue slightly decline by 4% due to decline in average HRC price by 18% on YoY basis. However, the Steel Pipes business exhibited strong sequential recovery, driven by higher volumes and improved institutional sales. Sequentially, EBITDA per ton expanded significantly reflecting operational efficiencies, improved sales mix, and stable raw material costs.
- The Lighting & Consumer Durables segment performed exceptionally well with strong performance across professional lighting, decorative fans, and home appliances.







### Q3 & 9M FY25 Results Highlights



#### **Lighting and Consumer Durables Segment Performance**

Particulars (In ₹ crore)	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ	9M FY25	9M FY24	YoY
Revenue	451	403	12%	395	14%	1,232	1,154	7%
EBITDA	45	38	20%	36	27%	115	106	9%
EBITDA Margins	10.0%	9.33%	67 bps	9.00%	98 bps	9.36%	9.18%	18 bps
PBT	35	30	18%	26	33%	87	83	5%

#### **Results Highlights**

- The Lighting and Consumer Durables segment demonstrated steady growth across key financial metrics and reinforcing its market position despite industry-wide challenges such as price erosion in LED lighting products. New product launches ahead of the festive season also provided us an early-mover advantage in Q3FY25.
- Professional lighting witnessed strong double-digit growth of 15%, driven by improved demand across key product categories and successful project executions including LED streetlights, where volumes nearly doubled.
- On sequential basis revenue, EBITDA and PAT grew by 14%, 27% and 33% respectively
- Investing ₹25 crore at our Gwalior facility to set up a state-of-the-art House Wiring Cables (HWC) unit, leveraging our existing resources.







### Q3 & 9M FY25 Results Highlights



#### **Steel Pipe and Strips Segment Performance Highlights**

Particulars (In ₹ crore)	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ	9M FY25	9M FY24	YoY
Revenue	1,417	1,536	-8%	1135	25%	4,061	4,577	-11%
EBITDA	111	121	-9%	48	132%	282	308	-8%
EBITDA/MT (Rs.)	5,163	6,156	-16%	2,901	78%	4,840	5,224	-7%
PBT	86	91	-6%	20	337%	203	222	-9%

#### **Results Highlights**

- Steel Pipe and Strips segment witnessed 8% volume growth. However, revenue declined marginally by 8%. due to decrease in average HRC prices by Rs. 10,500 on YoY basis.
- EBITDA per ton in Q3FY25 stood at ₹5,163, lower by 16% as compared to ₹6,156 in the same quarter last year. However, sequentially we made a strong recovery from ₹2,901 in Q2FY25, marking a 78% increase on QoQ basis.
- This sequential turnaround was mainly driven by higher volumes and improved institutional sales as well as enhanced sales of section pipes.
- Value-added products (API, Spiral & Galvanized pipes) continued to constitute about 45% of our total revenue in Q3FY25 as well as 9MFY25.
- Order Book of about ₹550 crores is in hand for Oil & Gas sector, Water Sector and Exports business.







#### **SURYA – At A Glance**

### **SURYA**

- Established in 1973, 'SURYA' is one of the most respected and trusted brand in Steel Pipes, Lighting & Consumer Durables (FMEG) and PVC pipes in India and Globally
- Leadership in Value-Added Products with a comprehensive product range
- Deeply rooted distribution network up to Rural India
- Brand promotion through extensive TV & Print Advertisements, BTL activities and Digital campaigns
- Strategic Value Creation by reinforcing market leadership position and driving change through investment in value-added products
- Strengthening Financials Strong financials with No Debt, Lean Balance Sheet











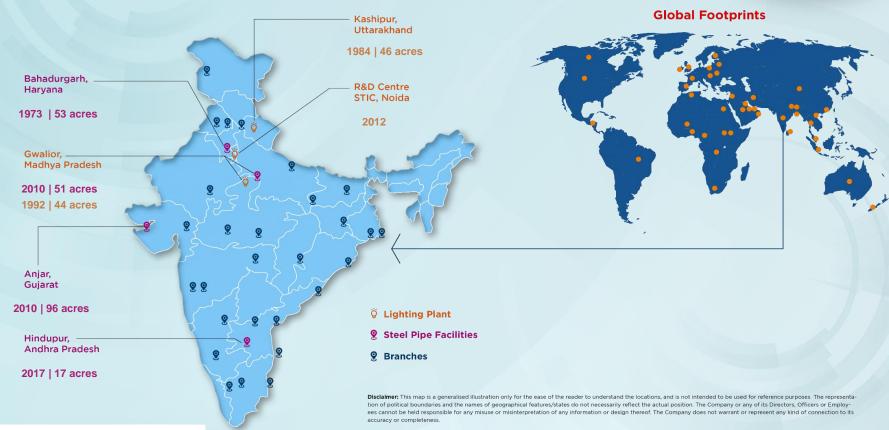






## Making In India, Delivering Across the World











### **Reinforcing Leadership In Core**



- Brand building through consistent Advertising
- ATL & BTL Activities

Brand Equity

Distribution Network

- Enhanced engagement
- Consistent policies, effective schemes
- Omni-channel presence

- Strategic Investment InTechnology upgradation
- · Strategic locations
- Strengthening Backward Integration through PLI

Manufacturing Facilities

**Product Range** 

- Built up strong product portfolio
- Value-Added products driving higher profitability

Brand
Manufacturing
Sustained
Growth & Improved
Profitability





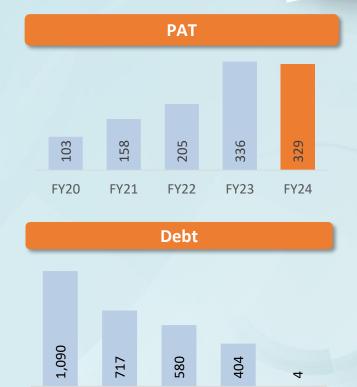


### **Strengthening Financials**



₹ in crore





FY22

FY24

FY23

FY20

FY21







#### **Board Of Directors**





Shri J. P. Agarwal Executive Chairman

Shri J. P. Agarwal is the driving force behind creating Surya Roshni as one of the most reputed, trusted and successful companies. He has been honoured with the highly prestigious Padma Shri Award by the Government of India



**Shri Raju Bista** Managing Director

Shri Raju Bista is a young and dynamic leader. His discipline, dedication, visionary power and relentless efforts provided new dimensions and directions that have helped the Company in achieving new heights. He is the past President of ELCOMA, and presently a Member of Parliament



**Shri Vinay Surya** Managing Director

Shri Vinay Surya is an M.B.A. from Swinburn University, Australia and possesses vast experience of over 24 years in Marketing, Exports, Commercial, Financial & Operational fields



Smt Urmil Agarwal
Director

Possesses over four decades of experience with sound business acumen & understanding of both the businesses of the Company



**Smt Puja Surya** Whole Time Director

B.Com (Hons) Graduate with vast experience of over 2 decades in the fields of Commercial, Marketing, Financial and Operational aspects







#### **Board Of Directors**





Shri Sunil Sikka Independent Director

A post graduate in Management (FMS Delhi) and Ex-President of Havells (India) Limited & ELCOMA. During his tenure, he led multiple initiatives to accelerate growth in marketing of consumer electricals and lighting in India



Ms. Suruchi Aggarwal Independent Woman Director

Ms. Suruchi, a renowned and eminent practicing Advocate in the Supreme Court of India, Delhi High Court and other Courts



Shri Kaustubh N Karmarkar Whole Time Director

Whole time Director, with vast experience of over 24 years in the field of Management & Human Resources and Planning



Shri Tekan Ghanshyam Keswani Independent Director

A post graduate in Management (FMS Delhi) and a fellow member of ICAI with 45+ years of experience in Commercial, Administration and Financial fields



**Shri Naresh Agarwal** Independent Director

Directorship in Santosh Timber Trading Company Limited and Atlantic Wood Private Limited. 30+ years of vast business experience



Shri Ravinder Kumar Jaggi Independent Director

A Graduate in B.Sc. from University of Delhi with 46+ years of experience in Lighting Industry, and was also a member of Electro-Technical Committee of Bureau of Indian Standards (BIS) and technical committee of ELCOMA for over 35 years.







# **SURYA**

**CR STRIPS** 



BLACK PIPES



**HOLLOW SECTION PIPES** 





**GI PIPES** 

**COATED API & SPIRAL PIPES** 



#### STEEL PIPES AND STRIPS

Wide Range of Products

### **Steel Pipes & Strips – At a Glance**



50

Years of Brand presence in India, under the brand 'Prakash Surya'

#1

ERW GI Pipe manufacturer in India

21,000+

Pan India Dealers/Retailers

250+

Distributors

6

Products Categories
Pipes - Structural,
GI, API Grade & Spiral, Black
And CR Strips

#1

Exporter of ERW Pipes from India (50+ Countries)

12.76 Lac

MTPA Capacity
9.61 Lac ERW Pipes (with DFT)
2 Lac Spiral Pipes
27.50 Lacs Sq mtrs 3LPE coating
1.15 lac CR Sheets

45%

Value-Added Products of total Revenue

Ongoing brownfield expansion at company's existing steel plants

4

Manufacturing Locations in Haryana, Madhya Pradesh, Gujarat, Andhra Pradesh







## **Comprehensive Products Range**



Volume Share		Market Position *	Applications				
GI Pipes	28%	#1 High Growth in Exports	Agriculture Irrigation, Casing and tubing, Hot Water/ Plumbing, Water pipelines, Green Houses, Fire Fighting, etc.				
API/ 3LPE Coated Spiral Pipes	17%	Leading API Pipe Manufacturer High Growth	Oil and Gas, Water Transportation City Gas Distribution				
Black Pipes	32%	Amongst Top 3	Construction, Fabrication, Fencing, Powder Coating, Sign Boards, Industrial Application, Scaffoldings				
Hollow Section Pipes	12%	Leading Brand + High Growth + DFT Technology	Infrastructure – Airport, Metro, Railways, Warehousing, Industrial Infrastructure, Urban Development, Solar, Poles				
CR Strips	11%	Serving Delhi - NCR Region	Auto Components, Motor Stamping, Cycle Rims, Umbrella Tubes & Rips				







## **Transition Towards Higher Margin**



		FY 1	FY 19-20		FY 20-21		FY 21-22		FY 22-23		FY 23-24	
Sr. No	Product Name	Volume Share	EBITDA/ MT (₹)									
1	GI Pipes	35%	4,534	35%	4,602	33%	5,456	26%	7,737	28%	6,474	
2	API & Spiral Pipes	11%	7,143	12%	7,630	18%	9,136	17%	12,134	17%	10,495	
3	Black Pipes	24%	2,023	23%	2,216	24%	2,884	33%	5,021	32%	4,488	
4	Section Pipes	19%	1,670	19%	1,843	13%	1,611	13%	3,415	12%	1,872	
5	CR Strips	11%	1,586	11%	1,693	12%	2,627	11%	2,846	11%	1,156	
	Total	100%	3,256	100%	3,525	100%	4,648	100%	6,496	100%	5,401	







### **API Pipes & 3LPE Coated Pipes**







#### **Building Strong Presence**

- Gained Market Share to ~10% of Oil & Gas Transmission Pipes
  - Cross Country Land Pipes
  - City Gas Distribution (CGD)
- Water Transmission provides higher growth opportunities
- The world-class 3LPE Coating plant machinery has been procured from Selmers, Netherlands
- Installed 3LPE coating facilities of 27,50,000 sqmtr (external coating)
- Strong Order Book in hand for API Pipes
- Accreditations from major PMC such as EIL, Mecon and others

#### Key catalysts in the growth

- One of the fastest growing products for the company
- Enjoys higher EBITDA/Ton compared to other products
- Value accretive and contributes significantly to the profitability







### Setting-up Expansion Project at Hindupur, A.P.









- Project to manufacture GP and CR coils/pipe
- Setting-up expansion project with an outlay of ₹ 75 crore at Hindupur, A.P.
- **Purpose:** Presently, the company procures the GP coil and CR coil from the suppliers. The company intends to ensure availability of GP coil/ CR coil every time as per the requirement of the market along with the cost lower than the market price to cater South Indian market.







### **Leadership in Exports of ERW Pipes**

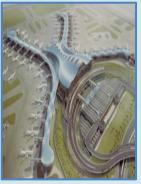
### **SURYA**

#### **Dubai Vision 2030**





Abu Dhabi Airport



Key Highlights

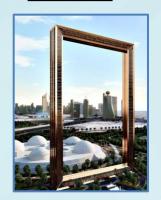
- Largest exporter of ERW Pipes (GI and Black Pipes)
- Exporting to 50+ countries across the globe including USA, Australia, Canada, Mexico, Middle East, Europe and Africa

**Qatar FIFA** 





**Dubai Frame** 



#### **Strategy**

- Commissioned large-dia section pipe facility (upto 300\*300 mm) with Direct Forming Technology at Gwalior, to improve exports of Hollow Section Pipe worldwide
- Increase order share in Egypt for small gas paint pipes
- Focus on exporting value-added products such as grooved, 30\*30 section, blue painted hollow coated pipes
- Geographic expansion







#### **Leveraging Brand and Distribution Network**





**Advertisements in Print Media** 



The International Tube and Pipe
Trade Fair, Germany



TV Advertisements for Prakash Surya Steel Pipes

- Present since 1973, 'Prakash Surya' has a strong leadership position with a major B2C contribution to the top-line
- Advertisements across TV, print, digital media, etc. to build brand franchise
- Focus on value-added products, enjoys Leadership Position in ERW GI Pipes in domestic market
- Established Dealer and Distributor network, strong presence in Tier II and Rural India
- Participation in major industry events, dealer meets and engagement with channel partners







### Participation in Tube & Pipe Fair 2023







Tube & Pipe Fair 2023 - Pragati Maidan, New Delhi

- In October, we participated in Tube & Pipe Fair 2023, an International Exhibition, which is India's premier wire and cable expo on the Indian tube and pipe industry focusing on technology, and value enhancement from raw material sourcing to production and delivery of the finished products to the consumers
- The expo attracts more than 10,000 quality visitors and is a platform for a wide range of exhibits presented by around 300 leading brands from India and around the world







## **Driving Strategic Manufacturing Benefits**



**Bahadurgarh (Haryana)** 



**Gwalior (Madhya Pradesh)** 



**Anjar (Gujarat)** 



**Hindupur (Andhra Pradesh)** 





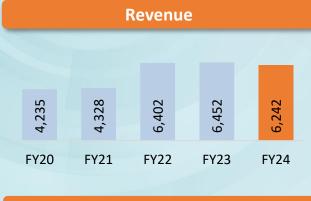




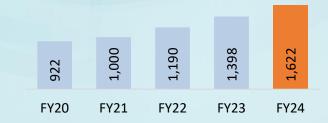
## **Building Financial Strength**

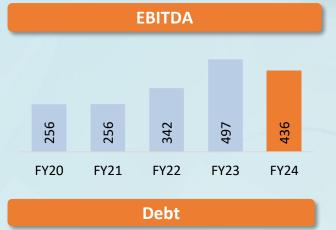


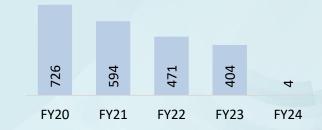




#### **Net Worth**













### **Driving Value Creation**



#### **Technology Upgradation**

- Strategic Investments in technology upgradation
- 3LPE coating plant from Selmer, Netherlands
- Large dia section pipe facility commissioned with DFT technology at Gwalior

## Increasing share of Value-added Products

High growth in API pipes and Exports of Value-Added Products to improve market share, margins and profitability

#### **Diversify Mix**

Diversify Customer Mix and Product Mix helps in de-risking the Steel Price volatility



#### **Cost Efficiencies**

Continuous process improvement, energy saving and increasing yield for cost-effectiveness

#### **Brand Equity & Distribution Network**

- Continuous brand development activities
- Engagement with country-wide dealers, distributors, retailers and influencers







#### **Robust Demand Drivers**





**Export Market** 

growth

High Demand for Steel

Pipes in various sectors

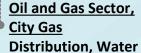
Gulf region/Europe and

USA envisage strong



Major Public and Private capex outlay in infrastructure, especially for Airport, metros, Urbanization, Jal Jeevan Mission, River Inter-Linking Projects, etc.





# B2C - Trade Demand • Covernme

- Visible improvement in Indian economy, including rural
- Significant pick-up in Housing, Irrigation, Construction, etc.
- Government thrust on high investments, CGD, Smart Cities, Nal se Jal
- ₹ 5 lac crore investment expected in 5 years









PROFESSIONAL LIGHTING

**PVC PIPES** 



CONSUMER LIGHTING

**FANS** 



**HOME APPLIANCES** 



#### LIGHTING AND CONSUMER DURABLES

Emerging FMEG

### **SURYA – Emerging FMEG**



'SURYA' Established Lighting in 1984, has emerging as a **leading FMEG Player** 

#2 Consumer Lighting Brand in India

**Brand Equity** through consistent advertisements, ATL and BTL activities

India's most deep rooted distribution network, major Revenue comes from Semi-urban and Rural markets.

**Strong position** in Professional Lighting with Smart Lighting Solutions

Successfully penetrating in FMEG categories - Fans and Home Appliances







### **Nurturing Distribution Network**





Leader in various states such as AP, Telangana MP, Chhattisgarh, Uttar Pradesh and Jharkhand Second in Karnataka, Delhi, Maharashtra, Bihar, Rajasthan and Uttarakhand, amongst others







### **High -Impact Brand Campaigns**















### Winning in B2B - Façade Lighting



**Expanding Capabilities** 

Strong Professional Lighting team in place

• Developed complete ecosystem with vendors

**Developing Products & Solutions** 

Customized products

• Integrated Solution based Smart Lighting

**Strengthening Customer Relationships** 

- Direct B2B projects
- Infrastructure, Monument Lighting, Airports, Bridges

Atal Setu Mumbai, Maharashtra





Shri Sanwariya Seth Temple Chittorgarh, Rajasthan











### Winning in B2B - Façade Lighting



Adivasi Godavari Bridge, Nagpur



**Bharat Darshan Park** 



**Tawi Bridges Jammu** 



**Bharat Darshan Park** 



**Bullet Train Station, Ahemdabad** 



**Indore Airport** 









## Winning in B2B - Façade Lighting



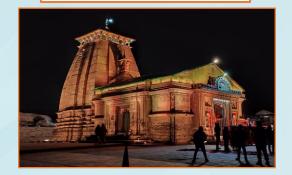
Sodala Bridge, Jaipur



Municipal Corporation, Chandigarh



**Shri Kedarnath Temple** 



Om Statue, Shri Kedarnath Temple



**Leh Palace** 



**Shri Sanwariya Seth Temple** 









### **Successfully Penetrating in FMEG**





#### Fans -

- Leveraging strong brand and distribution network
- Pan India presence for fans
- Wide range of products including ceiling, table, pedestal, wall mounted and exhaust fans
- Focus on premium product categories to gain share in urban markets

#### **Home Appliances -**

- Leveraging strong brand and distribution network
- Wide variety of product range such as Water Heater, Room Heaters, Coolers, Dry Irons, Steam Irons, Juicer-Mixer-Grinders, Induction Cooktops
- Ecosystem already in place to capture the fast growing markets and categories
- Market leading product features and quality







### **Consumer Durable – New Product Launch**





**Bliss Lumino BLDC FAN** 



Breezo – 110L Commercial Air Cooler



**Fusion Mixer Grinder** 



**Bliss Lumino BLDC FAN** 



**Quartz Plus Room Heater** 







## **Consumer Lighting New Production Innovation**





**GeNxt Street Light** 



**LED Torch** 



**Flood Light** 



**Dry Iron** 







# **Integrated Manufacturing Units and R&D**



**Kashipur (Uttarakhand)** 



**Gwalior (Madhya Pradesh)** 



R&D Centre (Delhi - NCR)









## **Certifications**





The only company in Indian Lighting Industries to achieve certificate for Manufacturing of LED Products

Awarded by National Quality Assurance, USA



**QCFI Kaizen Competition, Bangalore** 







# **PLI strengthening Backward Integration**



Commencement of manufacturing facility for LED components under PLI scheme for 'Large Investment' category

## <u>Objectives</u>

To boost manufacturing of **'Components of LED Lightings'** of India, to reduce dependency on imports of components

#### **Benefits to Surya**

- Leverage own manufacturing of LED products
- Increase the level of backward integration as well as increase the OEM opportunities

## **Target Segment**

For manufacturing 'Components of LED Lighting Products (i.e. LED Drivers, Mechanicals, Housing, Packaging, Modules, Wire Wound Inductors etc.) under Large Investment Category

## Fulfilling Investment Criteria

- By investing cumulative incremental minimum investment in P&M of ₹ 25 Crores.
- Incremental criteria is fulfilled and claim of 1<sup>st</sup> year received.

## **Quantum of Incentives**

**4% to 6% on sales** over the base year for a period of five years subsequent to the base year







## **PVC Pipes –Sizeable Business Opportunities**





Government initiatives such as Housing for All, 'Nal se Jal', Project AMRUT and Swachh Bharat Mission

no ap th es

01

Demand outlook for non-agricultural pipes appears to be good as the major urban real estate markets show signs of a sustained recovery

02

The sector is expected to see an average Annual growth of 10%

03



#### **Application**

Housing, irrigation, infrastructure, drainage and chemical transportation, among others



#### **Operational Performance**

Revenue of ₹ 92 Cr as compared to ₹ 91 Cr in FY23



# @

#### **Market Research**

Sizeable business opportunity with Strong Branding of 'Prakash Surya' and Distribution Network



#### **Capacity Expansion**

Reached capacity of 12,500 MTPA







# **Transition towards LED Lighting and FMEG**



		FY 1	19-20	FY	20-21	FY	21-22	FY2	22-23	FY2	3-24
Sr. No	Product Name	Sales	EBITDA								
1	LED- Lighting	49%	11%	53%	12%	59%	11%	64%	11%	62%	12%
2	LED-EESL	8%	8%	1%	11%	-	-	-	-	-	-
	Total LED (1 + 2)	56%	11%	54%	12%	59%	11%	64%	11%	62%	12%
3	Conventional	23%	3%	23%	9%	19%	1%	16%	-	16%	5%
4	Consumer Durables	21%	7%	23%	8%	22%	6%	20%	5%	22%	6%
	Grand Total (1 to 4)	100%	8%	100%	10%	100%	8%	100%	8%	100%	10%

Transformed the product portfolio from conventional lighting to LED Lighting and Consumer Durables







# **Building Financial Strength**



150

FY24

FY24

₹ in crore









# **Driving Value Creation**

# **SURYA**



#### **Product Development**

Alignment with fast changing consumer preference, at high speed and premium quality



## **Manufacturing Capabilities**

Automation, Speed, Size and backward integration. One of the largest manufacturing capacities in India for LED Lighting



## Re-energizing the Surya Brand

Aligning with new age consumers, and growing LED Lighting and Consumer Durables



## **Distribution network**

Enhancing the distribution network through omnichannel, dealers, distributors contractors, developers, architects etc.







## **Robust Demand Drivers**





## **Young Demographics**

- Improving lifestyles, investment in home improvement
- Emerging Lifestyles



## **Consumer Lighting**

Faster adoption by consumers across India, including Rural



## **LED Professional Lighting**

- Smart Integrated LED Lighting
- Presence in sunrise areas like Housing for all, Smart Cities, Street Lighting, Monumental Lighting, Industrial Lighting







# **SURYA**

# **Financial Results Highlights**







# **Income Statement – Q3 & 9M FY25**



Particulars (₹ Crores)	Q3 FY25	Q3 FY24	9M FY25	9M FY24
Total Revenue from Operations	1,868	1,938	5,290	5,729
Cost of Material Consumed	1,252	1,409	3,599	4,161
Purchase of Stock InTrade	128	142	374	356
Changes in Inventories	39	(51)	77	(42)
Total Raw Material	1,419	1,500	4,050	4,475
Gross Profit	449	438	1,240	1,254
Gross Profit(%)	24.0%	22.6%	23.4%	21.9%
Employee Expenses	110	107	320	302
Other Expenses	189	176	543	545
OtherIncome	6	3	21	7
EBITDA	156	158	397	414
EBITDA(%)	8.3%	8.2%	7.5%	7.2%
Depreciation	30	30	91	88
EBIT	126	128	306	326
EBIT(%)	6.7%	6.6%	5.8%	5.7%
Finance Cost	5	7	16	20
Profit Before Tax	121	121	290	306
Tax	31	31	73	81
Profit After Tax	90	90	217	225
Profit After Tax(%)	4.8%	4.6%	4.1%	3.9%







# **Consolidated Balance Sheet**



EQUITY AND LIABILITIES (₹ Crores)	Sep-24	Mar-24
(I)EQUITY		
(a) Equity Share capital	54	54
(b) Other equity	2,214	2,112
Sub Total (I)	2,268	2,166
(II) LIABILITIES		
(1) Non-Current Liabilities		
(a) Financial Liabilities		
(a) Term Borrowings (incl. Current Maturities)	-	-
(b) Lease Liability	8	6
(c) Other Financial Liabilities	30	20
(d) Provisions	25	21
(e) Deferred Tax Liabilities (Net)	48	56
Sub Total (II)	111	103
(III) Current Liabilities		
(a) Financial liabilities		
(a) Working Capital Borrowings	60	4
(b) Lease Liability	6	6
(c) Trade Payables	281	369
(d) Other Financial Liabilities	146	171
(e) Other current liabilities	62	60
(f) Provisions & Current Tax Liabilities	36	43
Sub Total (III)	591	653
Total Equity & Liabilities (I+II+III)	2,970	2,922

ASSETS (₹Crores)	Sep-24	Mar-24
(I) NON-CURRENT ASSETS		
(a) Property, plant & equipment	786	822
(b) Capital work-in-progress	39	17
(d) Right to Use Asset	13	11
(d) Other Intangible Assets	3	2
Financial Assets		
Other Financial Assets	25	50
Other Non - current assets	26	24
Sub Total (I)	892	926
(II) CURRENT ASSETS		
(a) Inventories	1,051	1,087
Financial Assets		
(b) Trade receivables	662	718
(c) Cash and bank balance	197	46
(d) Other Financial Assets	29	24
(f) Current Tax Assets	-	<b>/</b>
(g) Other current assets	139	121
Sub Total (II)	2,078	1,996
Total Assets (I+II)	2,970	2,922







## **Cashflow Statement**



Particulars (₹ Crores – Consol.)	Half Year ended 30-Sep-24	Full Year ended 31-Mar-24
Profit before tax	169	445
Depreciation and Interest	61	138
Operating Profit Before Working Capital Changes	230	583
Change in Working Capital	(62)	89
Cash generated from operations	168	672
Income taxes paid	(57)	(132)
Net cash inflow from operating activities (A)	111	540
Net cash inflow/(outflow) from investing activities (B)	(164)	(51)
Net cash flow from Operating & Investing activities (C=A+B)	(53)	489
Net cash (used in) / from financing activities, payment of interest, dividend and others (D)	19	(455)
Net cash (used in) / from Operating, Investment & Financing activities	(34)	34
Total Cash and Bank Balance	1	35







## **Key Takeaways**



• Strong market position in Steel Pipes & Strips, and Lighting & Consumer Durables

- Investment in brand building and improving distribution
- Successfully gaining momentum in New Value-Added products in both the businesses
- Rigorous financial control across the company
- Improving profitability and financial ratios
- Robust demand Drivers for both the businesses







## **CSR** Activities

# **SURYA**

**Ecobrik** 



**Blood Donation Camp** 



**Gram Gaurav Mela** 







**Dakshta Varg** 



**Book Distribution Camp** 



**Computer Training** 





**Eye Checkup Camp** 



**Gau Utpad Awadh** 



## **CSR** Activities



**Yoga Day** 



**Silai Training** 



**Plantation** 



**Multilayer Farming** 



**Mini Personality Development Camp** 





Our dedicated CSR arm Surya Foundation, discharges responsibilities in the fields of health, skill development and education.







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