



CS/IP-Q3 (2024-25)

Date: February 11, 2025

To,

The Listing Department

BSE Limited

Department of Corporate Affairs Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai - 400 001

To,

The Listing Department

National Stock Exchange of India Ltd.

Exchange Plaza, Plot No. C/1, G Block

Bandra-Kurla Complex,

Bandra (E)

Mumbai - 400 051

Dear Sir/Madam,

Subject

:Revised Investor Presentation for the 3rd quarter ended December 31, 2024.

Reference

:ISIN - INE02IJ01035; Scrip Id-544061; Scrip Code-AZAD

With reference to the subject cited, we are enclosing herewith Revised Investor Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 for the 3rd quarter ended December 31, 2024.

You are requested to please take the same in your record.

Thanking you,

Yours truly,

For Azad Engineering Limited

Ful Kumar Gautam

(Company Secretary & Compliance Officer) Membership No.: A49550















Registered Office Address: 90/C, 90/D, Phase-1, I.D.A. Jeedimetla, Hyderabad, Telangana-500 055, India.



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Rakesh Chopdar
Chairman and CEO

- Involved with Azad since 2003 and has more than two decades of experience in engineering and manufacturing activities
- Bestowed with "Young Asian
 Entrepreneur 2019-20" by CNBC –
 TV18 in 2020



Murali Krishna Bhupatiraju

Managing Director

- Holds PhD (Ohio State University),
 MBA (Michigan State University) and
 MSc in Computer Science (Georgia Institute of Technology)
- Previously associated with Bharat Forge America, Dyson Corp. and Gerdau Macsteel



Vishnu Pramodkumar Malpani
Whole-Time Director

- Holds a bachelor's degree in technology from the IIT, Guwahati
- Associated with Azad for over 4 years
- Previously worked with Wipro Technologies, Jubilant MotorWorks
 Private Limited, Visaka Industries
 Limited







Company Overview

Snapshot of Azad Engineering



Manufacturer of precision-engineered, complex and mission & life-critical components¹



15+ years in operations



Substantial experience as Tier 1 supplier



Sales in 12 countries



~87% export revenue



~1,400 qualified parts and Components



~45 qualified manufacturing processes



~20,000 sqm manufacturing area

96%+

Revenue from private players

operations

Adj. EBITDA3

PAT

3.09 mn units²

parts delivered, some with <u>Zero</u> <u>parts per million</u> defects requirement



Stringent vendor qualifications often take 30-48 months

Key Financial Highlights

Revenue from INR 1,945 Mn

INR 632 Mn

INR 295 Mn

CAGR 32%

CAGR

37%

CAGR

41%

08 Mn

INR 3,408 Mn

FY24

INR ·

INR 1,187 Mn

INR 586 Mn

One of the fastest growing players⁴

EBITDA³ margin of ~35%

PAT margin of ~16%

Supplying to highly regulated industries having large Direct TAM and significant entry barriers

Average relationship of 10+ years with key global OEMs



Aerospace & Defence

CY29

INR 2.190 bn

- ✓ Components supplier to six of the key manufacturers in aerospace & defence industries
- ✓ Supplier to major commercial aircraft manufacturers



Energy

CY29

INR 310 bn

- ✓ Components supplier to five of key manufactures in turbine manufacturing industry
- Supplier to customers which control ~75% of the gas turbine market globally



Oil & Gas

CY2

INR 930 bn

 Components supplier to one of the global manufacturers in the drilling equipment manufacturing industry

Our Journey



2024 • INR

> 7.400 mn IPO

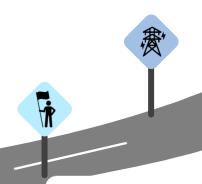
2019

Entered into a long-term contract with a key global OEM in the A&D² space for supply of aerospace products

Established CNC¹ machine shop

2008

 Purchase order from a large government-owned power generation equipment manufacturer



1983 Incorporation of our company

2017

Inaugurated exclusive manufacturing bay for a leading global Energy OEM



· Acquired 23.45 acres of land for a

new plant (Phase 1 expansion)

· Raised capital worth of INR 600 Mn

Long-term contract with a leading

aerospace OEM for supply of

aerospace products

2021

• Acquired 18.50 acres of land for a new plant (Phase 2 expansion)

· Raised capital worth of INR 2,173 Mn





Onboarded marquee investors from the sports fraternity



Shareholding Pattern (Fully Diluted Basis)³ Promoter Group 17.6% DIIs 65.9% 10.0% ■ FIIs 6.6% Retail and others



2012

Constructed a forge shop

and a heat treatment facility

Project and Life Critical Portfolio of Diversified Product (1/2)



Aerospace and Defence Industry

Product Category



Aero Engine Assembly & Auxiliary Power Unit ("APU")



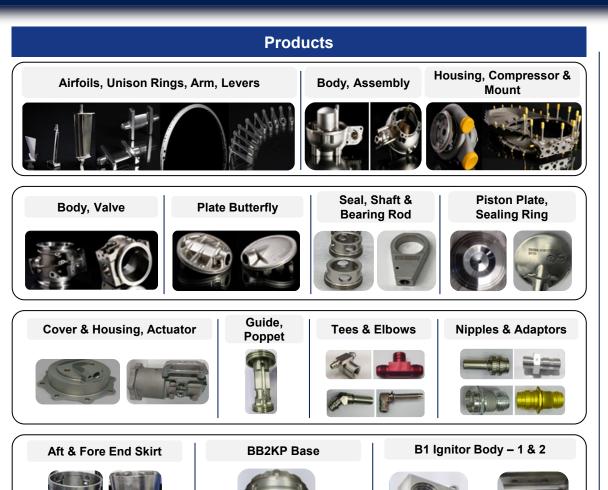
Air Generation & Valve Assembly



Actuator & Hydraulic Systems



Airframes & Booster



End-Use Industry/Application





Defence Aircrafts



Helicopters



Defence and Missile Manufacturing



Project and Life Critical Portfolio of Diversified Product (2/2)



Energy and Oil & Gas Industry

Product Category



Nuclear Power Turbine – Turbine Airfoil Assembly



Hydrogen / Natural Gas Turbine – Turbine Airfoil Assembly



Thermal Power Turbine – Turbine Airfoil Assembly



Oil & Gas – Up & Mid Stream Subsystems

Products



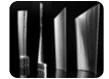




Last Stage Airfoil - Stationary

























End-Use Industry/Application

Electric Power Generation



Combined Heat & Power Plants



Renewable Energy Integration



Industrial Applications



Waste to Energy



Discovery & Extraction of Fossil Fuels





Nine-monthly & quarterly performance

	9MFY25 vs 9MFY24		Q3FY25 Vs Q3FY24		
	INR Mn	y/y growth	INR Mn	y/y growth	
Revenue	Rs. 3,304.3 Mn	▲ 33.3%	Rs. 1,204.9 Mn	▲ 35.0%	
EBITDA	Rs. 1,157.2 Mn 35.0% margin	▲ 35.8%	Rs. 428.2 Mn 35.5% margin	▲ 30.8%	
PBT	Rs. 881.5 Mn 26.1% margin	 	Rs. 340.4 Mn 27.1 % margin	 	
PAT	Rs. 617.2 Mn 18.3% margin	▲ 41.5%	Rs. 237.2 Mn 18.9% margin	▲ 41.1%	

Recent order wins from 3 global energy OEMs and 1 Indian PSU OEM

Note: Above performance represents consolidated financials



Key Investment Highlights

Key Investment Highlights



Experienced Promoter and management team backed by marquee investors

- ✓ Promoter with *more than 2 decades* of experience
- ✓ Experienced senior management with technical know-how & strong customer understanding

Consistent track record of financial performance

- ✓ 32% revenue CAGR over FY22-24
- ✓ 37% EBITDA CAGR over FY22-24

Manufacturer of mission & life-critical components serving highly regulated industries with significant entry barriers

- ✓ Stringent qualification processes taking 15+ months for evaluating a new vendor
- ✓ High precision parts with "zero parts per million" defects requirement



- ✓ Supplier to *six* of the key manufacturers in A&D industries, with expected CY29 Direct TAM of INR 2,190 bn
- ✓ Supplier to five of the key manufacturers in turbine manufacturing industry, with expected CY29 Direct TAM of INR 310 bn

Advanced manufacturing facilities with focus on innovation and cost competitiveness

- ✓ Four manufacturing facilities spread over ~20,000 sqm with capacity utilization of ~90% p.a.
- √ Skilled workforce of ~1,313 personnel¹

Long-standing and deep customer relationships with OEMs

- ✓ Over 10 years average relationship with global OEMs
- ✓ Well diversified customer base across geographies with ~87%¹ revenue from outside India



Manufacturing Critical High-precision Components Supplying to Highly Regulated Industries with Significant Barriers to Entry



Significant entry barriers at each level, making Azad one of the preferred domestic suppliers to key global OEMs



Capital Intensive

- Substantial upfront capital for setting up manufacturing plant and technology
- Requirement of skilled engineers for oversight and quality controls



Technical Expertise and Precision

- Highly engineered, complex and mission and life-critical components
- Some parts have "zero parts per million" defects requirement



Rigorous & Lengthy Qualification Process

- Estimated 30-48 months
 long process for onboarding a qualified supplier
- Separate qualification process for each component supplied



Time and Quality Intensive

- Significant time & capital spent by OEMs and supplier in design, manufacturing & qualifications
- Such complex products demands a unique blend of expertise, innovation, quality and scalability, resulting in high switching costs for the OEMs



Sustainability

- Requires constant innovations in developing unique manufacturing processes
- Expansion of in-house capabilities along with integrated supply chain for handling logistics globally

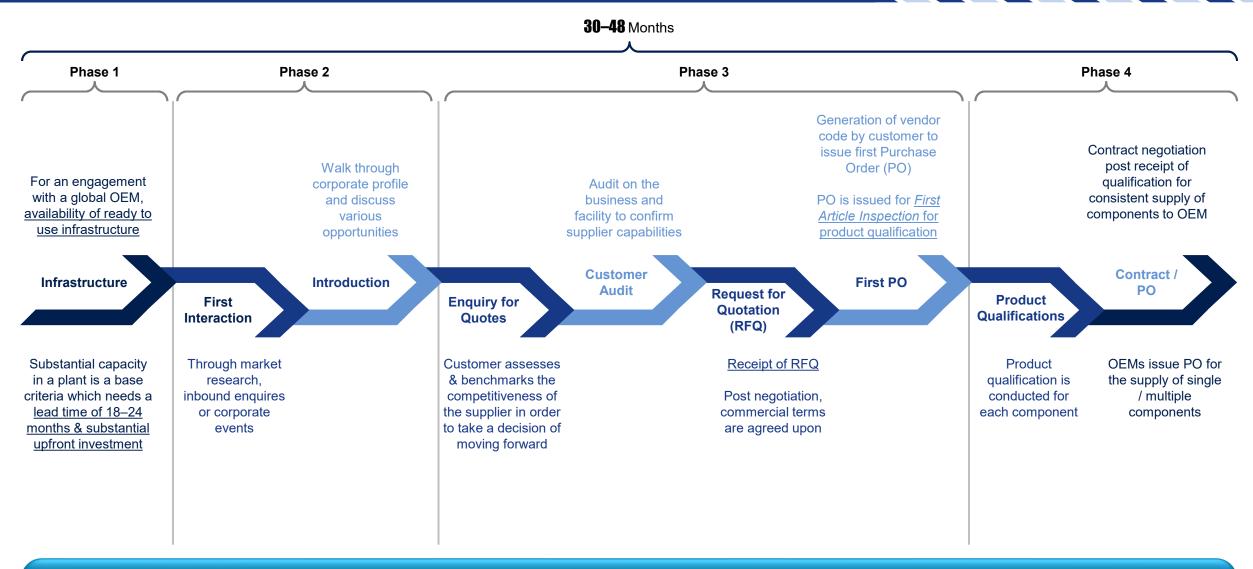


Demonstrated efficiency pursuant to machining time reduction and adherence to strict quality, resulting in competitive strength against manufacturers from China, Europe, USA and Japan



Stringent and Lengthy Process for New Vendor Onboarding Undergoing a part-by-part Qualification





Time and capital intensive process taking up to 30-48 months for vendor qualification by OEMs



Critical Source Supplier to OEMs with High Global Market Penetration - Aerospace & Defence



Addressable market for Aerospace & Defence¹



Scope to deepen our presence into other areas of engine & operational systems

Critical components supplier for various

aircrafts platforms



Supplier to six of the key manufacturers in aerospace and defence industry

Key components used in an aircraft

1. Outer Structure

• Fuselage



3. Operational Systems

- Avionics
- trol
- Flight control
- Hydraulics

- Rotary wings
- Fuel system
- · Pneumatic systems

2. Engine Parts

Fan

Boeing

B737, B737 Max, B747, B777,B777X

Growth Drivers



Opportunity to increase wallet share by entering into adjacencies



Rise in Defence spending with focus on modernization and advanced aircrafts



Technological advancements for next generation engines



Increasing demand for commercial aircrafts



- Dominated by Boeing and Airbus SE with over 90% market share
- 15,000 units of backlog order with ~84% of narrow body aircrafts like Airbus A220, A320, A321 and Boeing 737

A320, A350, A355, A350 XWB

Airbus SE

Gulfstream

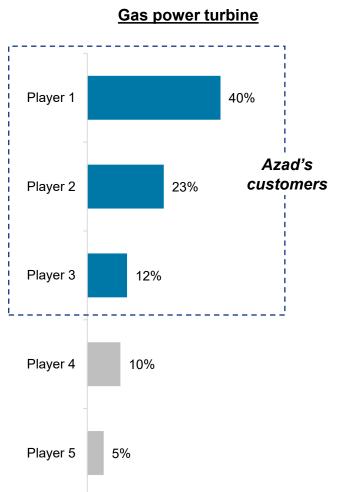
Gulfstream G550



Critical Source Supplier to OEMs with High Global Market Penetration – Energy Turbine Industries



Azad's customer market share in Global turbine components¹

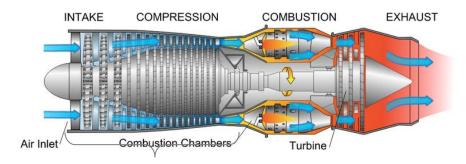




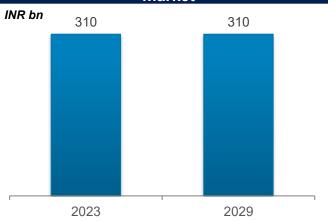


Supplier to key OEMs controlling ~75% of the gas turbine market share

Key segments in a power turbine



Overall global energy turbine components market



Growth Drivers



Opportunity to penetrate existing customers by entering into new component lines



Demand for turbines in Industrial applications



Replacement market for turbines given their limited operational lifespan



Continued support of conventional energy to supplement renewable sources

Azad, being a critical components supplier, is a key link in the global supply chain for the OEMs

Long-standing and Deep Customer Relationships With OEMs



Germany

■ UK

■ Others

Long-standing relationship with global OEMs

Integrated manufacturing & supply chain solutions



Technical know-how & scale of operations



Value added design & engineering expertise Average relationship of over 10 years with global OEMs across Aerospace & Defence and Energy

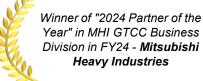
Well-diversified customer base spread across various geographies Revenue from 3.3% 3.4% operations for 4.7% ■ USA FY24 Japan UAE 34.3% 11.7% INR 3,408 ■ India 1 Mn ■ France 2.5%

Over 87% revenue from exports

13.8%

16.3%

Awards And Accolades



Award for "Outstanding Commitment in Driving Commercial Competitiveness" presented at the MENASA partnership summit in 2020 -General Electric Gas Power

"Making India Atmanirbhar" award for being one of the most reliable partners in the year 2022 - Godrej Aerospace

Received "Star Performer -Large Enterprise (Engines and Turbines & Parts)" award for export excellence - Engineering **Exports Promotion Council** India, southern region in 2020

"Excellence in Manufacturing" award for manufacturing critical components with consistent quality performance in 2018-19 -

Godrej Aerospace

"Operational Excellence" award in 2019 - General Electric

"Certificate of Appreciation" for "Industrializing the Fighter Wing" in 2021 - Tata Lockheed Martin Aerostructures Ltd

"Best Partner of the Year" in the vear 2018 - Mitsubishi Hitachi **Power Systems**

Note: 1 Includes export incentives



Exhibiting Process Design Capabilities & Cost Competitiveness Resulting in **Winning Contracts – Case Studies**





Received qualified vendor status from a global OEM



Product

Critical rotating parts for Nuclear Energy Turbine



- · Satisfied the stringent technical & safety inspections conducted by the OEM
- Successfully passed audit on the business and facility to confirm our capabilities as supplier
- Cleared the stage of First Article Inspection for product qualification



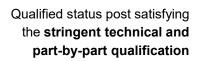
Result

- Demonstrated our efficiency pursuant to machining time reduction
- · Entered into a long-term supply agreement with the global OEM

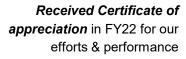


Scaled up our relationship with a global OEM from a few machines to a forthcoming dedicated facility

Global Energy OEM



Progressed into an exclusive bay in one of the current facilities





Commenced journey in 2012

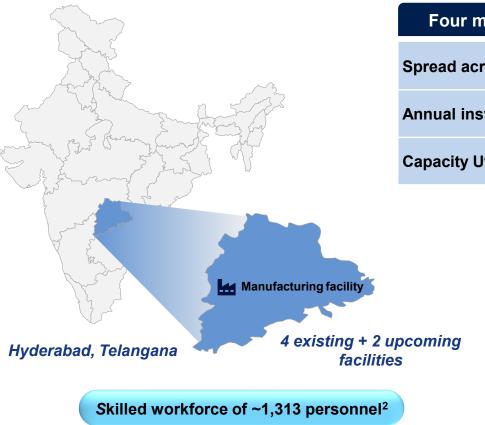
Received order to manufacture airfoils & other machined products

Evolved into a forthcoming exclusive manufacturing facility



Advanced Manufacturing Facilities With Focus on Innovation and Cost Competitiveness





Four manufacturing facilities in Hyderabad			
Spread across	20,000 Sq.mts		
Annual installed capacity	642,310 hours per annum¹		
Capacity Utilization	90% per annum¹		

Facilities in Pipeline			
Facility 1	Facility 2		
~94,899 Sq.mts	~74,867 Sq.mts		

Leveraging advanced machines and technologies and in-house capabilities



5-Axis CNC milling, Ultra precision turning and high-precision grinding machines



Precision forgings with Shot peening using 7-axis Robotic machines



Special processes for metal joining, heat treatment and painting & coating

International & Domestic Accreditations

ISO 9001:2015

ISO/IEC 27001:2013

AS9100:2016

ISO 14001:2018

NADCAP

Robust quality system and quality team with modern and best practice standards



Acceptance testing using techniques like Hydro testing, Pneumatic Testing, Static Balancing, etc.

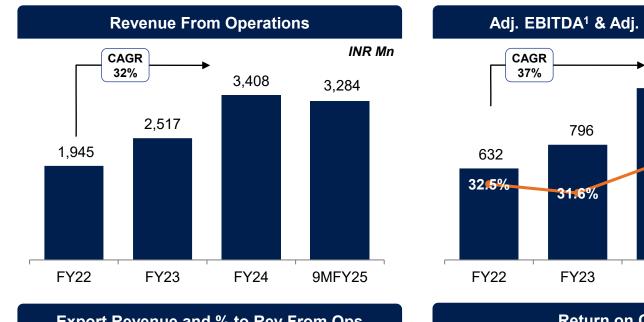


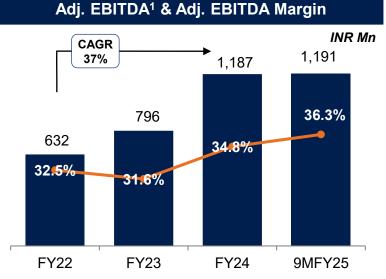
Quality checks using tests like chemical analysis, ultrasonic testing, metallurgical analysis to ensure superior quality

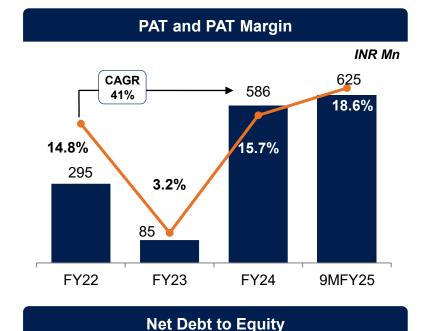
Note: 1 As of 31 Dec 2024: 2 As of FY24. 19

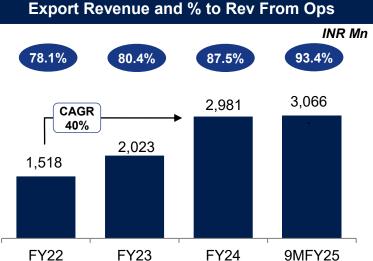
Consistent Track Record of Financial Performance (Standalone)

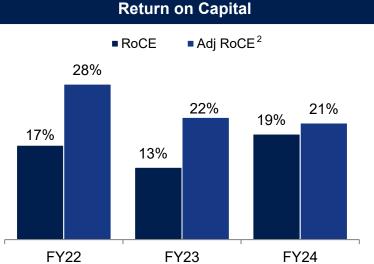


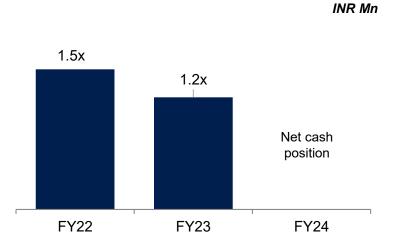












Promoter Guided by an Experienced Board of Directors....





Rakesh Chopdar Chairman & CEO

- Involved with Azad since 2003
- Bestowed "Young Asian Entrepreneur 2019-20" by CNBC – TV18 in 2020



Jyoti Chopdar Whole-Time Director

 Associated with Azad for over 8 years and is actively involved in the Company's general administrative activities



Murali Krishna Bhupatiraju Managing Director

- Holds PhD (Ohio State University), MBA (Michigan State University) and MSc in Computer Science (Georgia Institute of Technology)
- Previously associated with Bharat Forge America, Dyson Corp. and Gerdau Macsteel



Vishnu Pramodkumar Malpani Whole-Time Director

- Associated with Azad for over 4 years
- Previously worked with Wipro Technologies, Jubilant MotorWorks Private Limited, Visaka Industries Limited



Michael Joseph Booth Independent Director

- Holds a higher national diploma in mechanical engineering from Kilmarnock Technical College
- Previously worked with GE Caledonian Ltd and in Turbine Services Ltd (owned by Chromalloy)



Subba Rao Ambati Independent Director

- Holds a bachelor's degree of Pharmacy (Hons.) from BITS and diploma in business management from the Indian Merchants' Chamber, Bombay
- Previously worked with Mars Therapeutics & Chemicals Limited



Madhusree Vemuru Independent Director

- Admitted to Bar Council of India of the State of Andhra Pradesh
- Previously worked with Andhra Paper Limited and Dr. Reddy's Foundation



Deepak Kabra Independent Director

- Accomplished banking and finance professional with 20+ years of experience
- Previously associated with ICICI Bank, YES Bank, and Tata Chemicals

...and Supported by a Professional and Experienced Management Team





Rakesh Chopdar Chairman & CEO



Jyoti Chopdar Whole-Time Director



Murali Krishna Bhupatiraju *Managing Director*



Vishnu Pramodkumar Malpani Whole-Time Director



Ronak Jajoo Chief Financial Officer



Ful Kumar Gautam Company Secretary and Compliance Officer



Ashok Gentyala Head – Engineering and Operations



Balaji PR Head - Business Growth



Dinesh J Shetty Head - Supply Chain



Atin Agarwal
Head - Analytics & IT



Matthew Richard Childs International – Program Management



Silpa Kanaka Bellamkonda Head - QMS

Key Strategies Going Forward





- Wallet share gains driving revenue from existing long-standing clients
 - Increasingly catering to diverse component needs for clients, reflected in growing order book across key clients



- Utilizing existing product and technology capabilities to serve new clients
 - Building a comprehensive product portfolio catering to diversified new clients



- Strategic inorganic acquisitions to complement and enhance capabilities
 - Building capabilities to manufacture large components; acquiring technologies to achieve full stack production capabilities reducing external dependencies



- Technology-led optimization driving cost and operating efficiencies
 - Underpinned by automation, lean manufacturing, quality enhancement, improved capacity utilization, and economies of scale



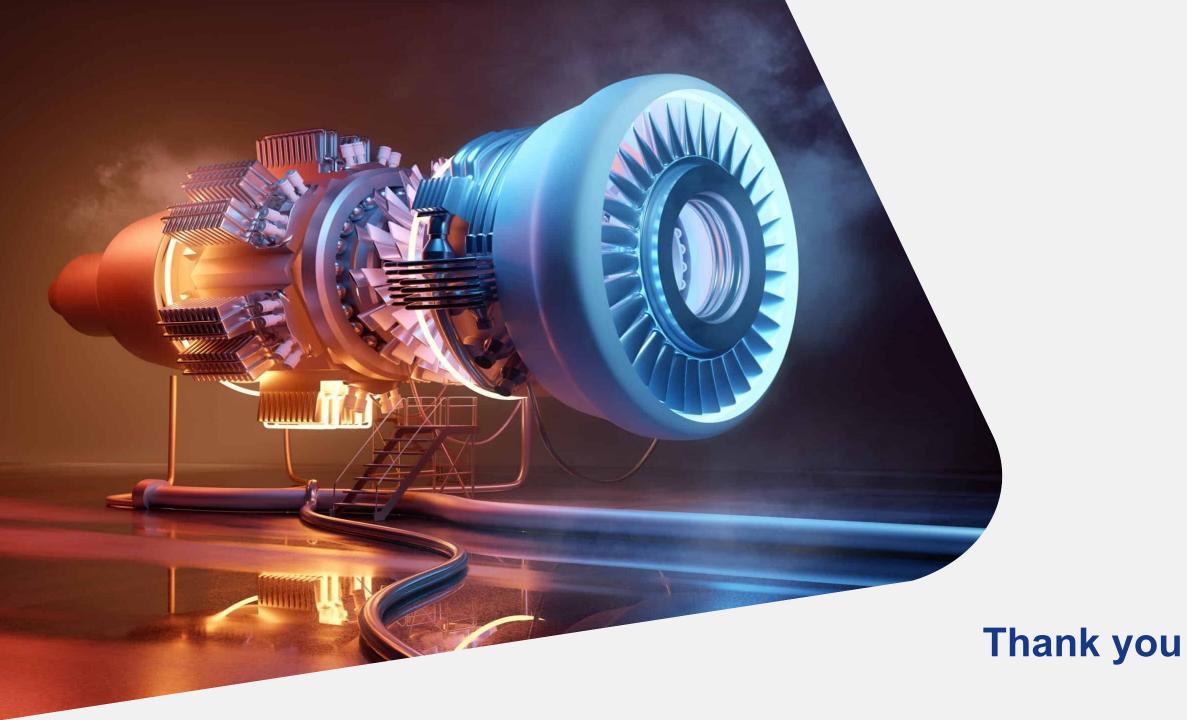
- Strategic geographical expansion ensuring co-location with manufacturing footprint of key global OEMs
 - MoU signed for expansion into Saudi Arabia



- Leveraging core competencies to provide end-to-end production capabilities
 - Manufacture, assembly, and integration of ATGG (Advanced Turbo Gas Generator)



- Expanding into manufacture of higher-value products along the client value chain
 - Includes advanced gas, steam and nuclear turbines and landing gears among others





Summary Financial Statements

Restated Consolidated Statement of Profit and Loss



(INR million, except per share data)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2023	For the year ended March 31, 2024	For the 9M period ended December 31, 2024
Revenue from operations	1,944.67	2,516.75	3,407.71	3,304.28
Other income	47.96	98.46	319.93	72.13
Total Income	1,992.63	2,615.21	3,727.64	3,376.41
Cost of materials consumed	376.10	495.22	667.63	753.71
Changes in inventories of finished goods, work-in-progress	(168.48)	(193.71)	(207.41)	(278.98)
Employee benefits expense	462.71	592.69	742.65	674.84
Finance costs	136.16	523.82	472.65	145.68
Depreciation expense	133.14	165.83	205.30	202.18
Other expenses	651.66	899.77	1,038.96	997.50
Total expenses	1,591.29	2,483.62	2,919.78	2,494.93
Profit before tax for the period / year	401.34	131.59	807.86	881.48
Tax expenses:				
Current tax	86.68	28.16	146.21	267.85
Deferred tax	20.09	18.70	75.85	(3.62)
Total tax expense	106.77	46.86	222.06	264.23
Profit for the period/year	294.57	84.73	585.80	617.25
Other comprehensive income/(loss)				
A) Items that will not be reclassified to profit and loss				
Re-measurement gains/(losses) on defined benefit plans	(4.83)	2.90	(3.58)	(4.60)
Income tax relating to these items	1.41	(0.84)	1.04	1.34
Other comprehensive income/(loss)	(3.42)	2.06	(2.54)	(3.26)
Total comprehensive income	291.15	86.79	583.26	613.99
Earnings per Equity Share (face value of ₹2 each)				
Basic	6.49	1.80	11.20	10.50
Diluted	6.49	1.80	11.20	10.50

Restated Consolidated Statement of Assets and Liabilities (1/2)



Particulars	As at March 31, 2022	As at March 31, 2023	As at March 31, 2024
ASSETS		·	
Non-current assets			
Property, plant and equipment	1,444.01	2,166.54	2,545.41
Right of use assets			27.33
Capital work-in-progress	236.56	379.86	454.34
Financial assets:			
Other financial assets	31.15	33.72	246.92
Other non-current assets	654.76	475.67	479.71
Total non-current assets	2,366.48	3,055.79	3,753.71
Current assets			
Inventories	573.75	860.63	1,329.63
Financial assets:			
Trade receivables	746.31	1,186.63	1,699.53
Cash and cash equivalents	44.25	194.06	281.86
Bank balances other than cash and cash equivalents	132.48	333.27	307.32
Other financial assets	-	0.91	-
Other current assets	179.94	260.79	598.74
Total current assets	1,676.73	2,836.29	4,217.08
Total assets	4,043.21	5,892.08	7,970.79

Restated Consolidated Statement of Assets and Liabilities (2/2)



Particulars	As at March	As at March	As at March
EQUITY AND LIABILITIES	31, 2022	31, 2023	31, 2024
Equity			
Equity share capital	15.13	16.52	118.23
Other equity	1,184.94	2,023.36	6,332.40
Total equity	1,200.07	2,039.88	6,450.63
Liabilities	.,=00.0.	,	,
Non-current liabilities			
Financial liabilities			
Borrowings	1,225.53	2,208.61	271.13
Lease liabilities			20.05
Provisions	22.52	25.64	36.08
Deferred tax liabilities (net)	116.33	135.87	210.68
Total non-current liabilities	1,364.38	2,370.12	537.91
Current liabilities			
Financial liabilities			
Borrowings	746.27	797.40	100.44
Lease liabilities			2.71
Trade payables:			
Total outstanding dues of micro enterprises and small enterprises	32.50	191.78	208.62
Total outstanding dues of creditors other than micro enterprises and small enterprises	392.95	303.23	290.92
Other financial liabilities	158.10	123.36	118.63
Provisions	10.81	2.74	4.26
Other current liabilities	53.95	38.64	228.72
Current tax liabilities (net)	84.18	24.93	27.92
Total current liabilities	1,478.76	1,482.08	982.22
Total liabilities	2,843.14	3,852.20	1,520.16
Total equity and liabilities	4,043.21	5,892.08	7,970.79

Restated Consolidated Statement of Cash Flows (1/2)



(INR million)	- 4		
Particulars Particulars Particulars	For the year ended	For the year ended	For the year ended
(A) Oach Fland Franco Oach Carlo Act Carlo	March 31, 2022	March 31, 2023	March 31, 2024
(A) Cash Flows From Operating Activities:	404.04	104.50	007.00
Profit before tax	401.34	131.59	807.86
Adjustments for:	400.44	405.00	005.00
Depreciation expenses	133.14	165.83	205.30
Finance costs	136.16	523.82	472.65
Loss due to fire		31.79	
Gain on derecognition of financial liabilities	-	- (0= 1=)	175.62
Unrealised foreign exchange (gain) / loss	15.04	(27.15)	(6.24)
Liabilities no longer required written back	(24.44)		
Provision for credit impaired trade receivable	2.37	4.75	21.39
Interest income	(7.75)	(26.73)	(14.02)
Profit on sale of property plant and equipment	-	-	(42.00)
Gain on sale of investment in subsidiary	-	-	(56.03)
Operating profit before working capital charges	655.86	803.90	1,564.53
Changes in working capital			
(Increase)/decrease in trade receivables	(237.97)	(417.92)	(528.05)
(Increase)/decrease in inventories	(230.87)	(308.27)	(469.00)
(Increase)/decrease in other financial assets	(14.46)	(17.08)	(207.92)
(Increase)/decrease in other current assets	27.04	(80.85)	(337.04)
Increase /(decrease) in trade payables	76.84	49.90	4.53
Increase /(decrease) in other financial liabilities	82.31	(34.74)	18.03
Increase /(decrease) in provision	12.72	14.67	11.96
Increase /(decrease) in other liabilities	(114.30)	(15.31)	19.71
Cash generated from operations	257.17	(5.70)	76.75
Income taxes paid, (net of refund)	(47.78)	(96.39)	(146.24)
Net cash flow from operating activities (A)	209.39	(102.09)	(69.49)

Restated Consolidated Statement of Cash Flows (2/2)



Particulars Particulars Particulars	As at March 31, 2022	As at March 31, 2023	As at March 31, 2024
(B) Cash Flows From Investing Activities			
Purchase of property, plant and equipment including CWIP and capital advances	(1,171.47)	(856.22)	(753.40)
Proceeds from sale of property, plant and equipment	-	18.77	42.02
Proceeds from sale of investments in subsidiaries	0.10	-	118.86
Deposits (placed) / matured with banks	21.63	(200.79)	25.95
Interest received	7.75	26.73	14.02
Net cash Inflow/ (Used) from/ in investing activities (B)	(1,141.99)	(1011.51)	(552.55)
(C) Cash Flow From Financing Activities			
Proceeds from issue of equity shares	-	573.46	2,400.00
Proceeds from long term borrowings	447.29	177.45	437.39
Proceeds from issuance of optionally & compulsory convertible debentures	600.00	1,600.00	-
Principal and interest paid on lease liabilities			(2.88)
Repayment of long term borrowings	(236.36)	(614.81)	(955.05)
Proceeds from / (repayment of) short term borrowings (net)	283.74	51.13	(696.96)
Interest paid	(135.56)	(523.82)	(472.65)
Net cash Inflow/ (Used) from/ in financing activities (C)	959.11	1,263.41	709.87
Net increase/(decrease) in cash and cash equivalents (A+B+C)	26.51	149.81	87.83
Cash and cash equivalents as at the beginning of the period/ year	17.74	44.25	194.06
Cash and cash equivalents as at the end of the period/ year	44.25	194.06	281.89



Annexures

Reconciliation of Adj. EBITDA to Reported EBITDA



(INR mn)	FY22	FY23	FY24
Adjusted EBITDA	631.7	795.8	1,187.3
Non-recurring expenses			
Fire related	0.0	63.0	0.0
Provision for credit impaired trade receivables	2.4	4.8	21.4
Professional and consultancy charges	5.0	4.9	0.0
Loss on forex transactions and translations other than those considered as finance cost (net)	1.6	0.0	0.0
Covid loss	0.0	0.0	0.0
Total non-recurring expenses	9.0	72.7	21.4
Reported EBITDA	622.7	723.1	1,165.9