



AFFORDABLE ROBOTIC AND AUTOMATION LIMITED

(Previously Known as Affordable Robotic and Automation Pvt. Ltd)

Gat No 1209, Village Wadaki, Tal Haveli, Pune-Saswad Road, Pune 412308, Maharashtra, India.

● Email: account@arapl.co.in ● Mobile: 7720018914 ● Website : www.arapl.co.in

● CIN : L29299PN2010PLC135298

ARAPL
"globalising automation"

Date: February 20, 2025

**To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001
BSE SCRIP CODE: 541402**

**To,
NSE Limited
"Exchange Plaza",
Bandra – Kurla Complex,
Bandra (EAST), Mumbai – 400051
NSE SYMBOL: AFFORDABLE**

Subject: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - General Press Release

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform you about the general business updates of ARAPL RaaS Private Limited, our subsidiary company. Please find attached general press release on business updates.

This is for your information and records.

Thanking you,

Yours faithfully

For Affordable Robotic & Automation Limited

**Milind Padole
Managing Director
DIN: 02140324**

Encl: As stated



ARAPL accelerates US play; Subsidiary commences deliveries of autonomous electric vehicles to warehousing clients

- *Expects the US market to account for significant revenues by this year, riding on a \$300 billion warehousing automation sector opportunity*
- *Sets sights on European markets*
- *Total order currently stands at Rs. 224 crore*
- *Posts robust Q3FY25 numbers with 34% increase in revenues*
- *Turns EBIDTA positive riding on efficiency play*

Mumbai, February 20, 2025: Affordable Robotic and Automation Limited (**ARAPL**) (**BSE: 541402**) (**NSE: AFFORDABLE**) today announced that its subsidiary ARAPL RaaS has commenced delivering autonomous electric vehicles to its warehousing clients in the USA. With an order book of \$4 million, ARAPL RaaS is vying for a share in the \$300 billion warehousing automation market.

“We are thrilled to have taken the next step”, said **Milind Padole, Managing Director, ARAPL**. “US is among the top three warehousing automation markets and the most competitive globally. Putting our products on the ground here is a testament to our R&D, system-reliable technology, and ability to deliver quality efficiently. We are the only Indian company in this product space through our dedicated efforts on ARAPL RaaS, our subsidiary. We envision US markets to account for significant revenue by this year”, added **Milind**.

Pune-headquartered ARAPL is India’s only listed robotics and automation company. It offers diverse solutions for domestic and international markets, including Automotive Project-based Line building, Automated Multilevel Car Parking Systems, and Warehousing Automation Solutions.

The company’s subsidiary, ARAPL RaaS, has pioneered the development of driverless electric forklifts and pallet jacks. It aims to revolutionise automation and expand its reach to international markets.

European foray

The company is consolidating its strategy to foray into the European markets once it marks significant revenues in the US this calendar year. This move emanates from similar clients and market synergies to those in the US. In the coming years, it will establish the company in a rare global club of industrial automation and warehousing robotics players.

Posts robust financial growth in Q3FY25

ARAPL posted a growth of 38% in its consolidated revenues, and 34% on a standalone basis. The company (on a standalone basis) turned EBITDA positive during Q3FY25 and aims to be PAT-positive in the coming quarters.

On a consolidated basis, the strategic investments in talent acquisition and business development for ARAPL RaaS will fructify in due time, further improving revenue growth and margins.

About ARAPL Limited

Affordable Robotic & Automation Limited (ARAPL), established in 2005 and headquartered in Pune, India, is a leading provider of turnkey automation solutions for various industries. With over a decade of expertise, ARAPL serves a wide range of sectors, including automotive, non-automotive, general industries, and the government sector, extending its

customer base across India, China, and other parts of Asia. The company specialises in industrial automation solutions such as line automation, robotic inspection stations, and automated assembly systems, with significant expertise in robotic welding cells and automated car parking systems. Spanning 250,000 square feet with over 400 employees, ARAPL has expanded its operations with multiple facilities, including a sales and service office in the US & Brazil. ARAPL achieved a significant milestone by being listed on the Indian stock exchange, marking its growth and success in the automation industry.

About ARAPL RaaS

ARAPL RaaS, a subsidiary of ARAPL, is transforming warehouse automation with its innovative Robot-as-a-Service (RaaS) platform. Offering a pay-as-you-go model, it enables businesses to adopt advanced robotics without upfront costs. Its fleet of Autonomous Forklifts, Reach Trucks, and Pallet Jacks integrates seamlessly into existing operations, enhancing efficiency and safety. Backed by ARAPL's expertise in software and hardware, the solution is scalable, flexible, and cost-effective. This milestone in automation makes cutting-edge robotics accessible to businesses of all sizes. For more details, visit <https://araplraaS.com/aboutus/>

DISCLAIMER:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions, or other factors.
