

Autoline Industries Delivers Robust Q2 FY25 Performance with 26% & 12% EBITDA and PAT Growth (YoY), Driven by Operational Efficiency

12th November 2024, Pune: Autoline Industries Limited, a leading auto sheet metal components manufacturer, announced its unaudited financial results for the Q2 & H1 FY25 period which ended on 30th September 2024.

Financial Highlights:

- ▲ **Quarterly Performance:** In Q2 FY25, the company achieved revenues of ₹155.97 Crores alongside growth in profitability, with an EBITDA of ₹15.05 Crores and PAT of ₹4.78 Crores, demonstrating solid operational strength.
- ▲ **Half Yearly Performance:** In H1 FY25, there is a marginal increase (1.02%) in revenue on *comparative pricing YoY, the company recorded highest ever EBITDA & PAT margins, underscoring effective cost management & operational improvements.

*- In absolute terms there is marginal decrease in revenues, however on constant pricing basis in relevant period a revenue marginally increased by 1.02 % i.e. H1 FY25 Vs H1 FY24

Business Highlights:

- ▲ **Revenue Growth & Profitability:** Automation, such as a new de-coiling machine, has contributed to stronger profitability margins, showcasing the benefits of advanced production methods and productivity enhancements. While seasonal factors, including extreme weather, momentarily impacted OEM demand, revenue is expected to pick up in H2 FY25, driven by increased tooling orders and growth in automotive and non-automotive segments.
- ▲ **Expansion Strategy with Industry 4.0:** As part of an ambitious growth strategy, the company set-up Industry 4.0-enabled facilities in Sanand (Gujarat). This advanced plant had started giving productivity improvements and will reach mature stage in H2 FY25. Strong demand from both existing and new clients underscores the need for additional capacity at these facilities.
- ▲ **Operational Efficiency:** By optimizing the product mix and boosting automation, the company has achieved highest EBITDA Margin 10% and PAT Margin 3% respectively in the quarter. These improvements signifies operational efficiency, cost management and successful integration of productivity enhancing technologies.

Standalone Financial Performance for Q2 & H1 FY25 (₹ in Crores):

Particulars (₹ in Crores)	Q2 FY25	Q2 FY24	YoY	H1 FY25	H1 FY24	YoY	FY24
Revenue	155.97	160.55	(2.9)%	306.72	309.00	(0.7)%	650.74
EBITDA	15.05	11.96	25.8%	30.66	22.31	37.4%	51.66
EBITDA Margin	9.65%	7.45%	+220 bps	10.00%	7.22%	+278 bps	7.94%
PAT	4.78	4.27	11.9%	9.90	6.36	55.7%	18.93
PAT Margin	3.06	2.66%	+41 bps	3.23%	2.06%	+117 bps	2.91%

Commenting on the results, Mr. Shivaji Akhade, Managing Director of Autoline Industries, said, *“Our recent financial performance highlights our resilience and commitment to value creation. In Q2 FY25, we achieved revenues of ₹155.97 Crores, with EBITDA & PAT rising by 25.8% & 11.9% YoY basis. Operational excellence and cost management drove our EBITDA & PAT margin, reflecting our strong foundation for sustainable growth. As part of our long-term growth strategy, we are expanding our manufacturing footprint with advanced, Industry 4.0-enabled facilities in Sanand (Gujarat), and Pune(Maharashtra). These cutting-edge plants will increase our capacity, improve quality, and enable us to meet the rising demand from both new and established customers.*

I sincerely thank our dedicated team, valued clients, and trusted partners for their unwavering support as we embrace new opportunities and drive success. These achievements reflect our commitment to innovation, growth, and long-term value creation for all stakeholders.”

Commenting on the results, Mr. Venugopal Rao P, CEO of Autoline Industries, said, *“We believe innovation drives growth; this year, our investments in automation have boosted productivity, enabling us to meet variable demand with greater efficiency and positioning us for long-term success in a competitive market. In the upcoming quarters, we anticipate revenue growth driven by increased tooling orders and expanding demand across sectors, while challenges persist, we expect them to stabilize, and our continued focus on operational improvements will further strengthen profitability, as reflected in the consistent enhancement of our EBITDA and PAT margins.”*

About Autoline Industries Limited (NSE: AUTOIND/BSE:532797):

Established in 1996, Autoline Industries Limited (Autoline) is a prominent Pune-based auto components manufacturer and supplier to Original Equipment Manufacturers (OEMs) and automobile companies, with a presence in both domestic and international markets. The company is engaged in manufacturing sheet metal components, assemblies, and sub-assemblies for the automobile sector. Autoline caters to almost all major OEMs, supplying over 2000 products for passenger cars and commercial vehicle segments, as well as other non-auto segments.

With latest manufacturing facilities supported by in-house design and engineering services and a commercial tool room, Autoline continues to be a leader in the industry, excelling in the production of sheet metal stampings, welded assemblies, and modules. The company's robust portfolio includes foot control modules, parking brakes, hinges, exhaust systems, and tubular structures, catering to leading automotive OEMs both domestically and globally. For more information, please visit the company website: www.autolineind.com.

Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential, and target dates for project-related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Investor Relations contact details:

**Legal & Secretarial Department
Investor Service Cell,
T: 02135 635 865/857
E: investorservices@autolineind.com
W: www.autolineind.com**

**Mr. Ritesh Shashiprakash Singh
Investor Relations Consultant, Rik Capital
M: +91 83293 85762
E: ritesh.singh@rikcapital.in
W: www.rikcapital.in**