

## Ref: SEC/SE/97/2024-25

## Date:16<sup>th</sup> February, 2025

| The Manager- Listing                         | The Manager – Listing             |  |  |  |  |  |  |
|--|-----------------------------------|--|--|--|--|--|--|
| The National Stock Exchange of India Limited | BSE Limited                       |  |  |  |  |  |  |
| "Exchange Plaza", Bandra – Kurla Complex,    | Corporate Relationship Department |  |  |  |  |  |  |
| Bandra (EAST), Mumbai – 400051               | Phiroze Jeejeebhoy Towers,        |  |  |  |  |  |  |
|  | Dalal Street, Mumbai – 400001     |  |  |  |  |  |  |
|  |                                   |  |  |  |  |  |  |
| NSE SYMBOL: SENCO                            | BSE SCRIP CODE: 543936            |  |  |  |  |  |  |

#### Dear Sir/Madam,

## Sub: Updates on Investor Presentation for the quarter and nine months ended 31st December 2024

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we had earlier submitted investor presentation on the performance of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2024.

In view of various queries received from our esteemed investors we are providing additional detail as an addendum to slide no. 45 of earlier presentation.

This update shall also be available on the website of the Company at: www.sencogoldanddiamonds.com

This is for your information and records.

Yours sincerely,

## For SENCO GOLD LIMITED

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Mukund Chandak Company Secretary & Compliance Officer Membership No. A20051

Encl: as above



#### Senco Gold Limited

CIN NO. : L36911WB1994PLC064637 Registered & Corporate Office : "Diamond Prestige", 41A, A.J.C. Bose Road, 10th Floor, Kolkata - 700 017 Phone : 033 4021 5000 / 5004, Fax No. : 033-4021 5025 Email : contactus@sencogold.co.in Website : www.sencogoldanddiamonds.com





# **Profitability and Margin Snapshot- Addendum**

Updated on 16-02-2025 Un-audited and prepared as per management estimate.



| 1    | 2  | 3               | 4         | 5         | 6         | 7         | 8           | 9         | 10        | 11        | 12        | 13           | 14        | 15        | 16             |
|------|--|-----------------|-----------|-----------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|--------------|-----------|-----------|----------------|
| -    | μ  | 5 4 5 0<br>FY23 |           |           |           | 7         | <b>FY24</b> |           |           |           | 12        | FY25         |           |           |                |
| SI   | Particulars- Standalone  | 01              | Q2        | Q3        | Q4        | Total     | Q1          | Q2        | Q3        | Q4        | Total     | Q1           | Q2        | Q3        | 9months        |
| Α    | Gold Market Rate (Qtr Start & End Rate)                                      | 5134~5052       | 5197~5009 | 5016~5502 | 5518~5940 | 5134~5940 | 5972~5821   | 5827~5710 | 5628~6320 | 6332~6768 | 5972~6768 | 6829~7158    | 7165~7561 | 7639~7675 | 6829~7675      |
|      | · · · · ·  |                 |           |           |           |           |             |           |           |           |           |              |           |           |                |
| 1    | Revenue  | 10,072.6        | 9,110.5   | 13,444.7  | 8,127.9   | 40,755.6  | 13,040.8    | 11,444.0  | 16,512.4  | 11,299.3  | 52,296.6  | 14,149.6     | 14,586.8  | 20,230.9  | 48,967.3       |
| 2    | Gross Margin   | 1,353.3         | 1,078.9   | 2,576.6   | 1,529.2   | 6,538.1   | 1,624.8     | 1,349.4   | 3,100.6   | 1,962.1   | 8,036.8   | 2,425.8      | 1,705.2   | 2,086.0   | 6,216.9        |
| 3    | Gross Margin %   | 13.4%           | 11.8%     | 19.2%     | 18.8%     | 16.0%     | 12.5%       | 11.8%     | 18.8%     | 17.4%     | 15.4%     | 17.1%        | 11.7%     | 10.3%     | 12.7%          |
| 4    | EBITDA -(IND AS)   | 552.8           | 326.9     | 1,628.9   | 670.2     | 3,178.7   | 677.4       | 391.6     | 1,828.3   | 916.3     | 3,813.6   | 1,099.3      | 555.8     | 793.9     | 2,448.9        |
| 5    | EBITDA % -(IND AS)   | 5.5%            | 3.6%      | 12.1%     | 8.2%      | 7.8%      | 5.2%        | 3.4%      | 11.1%     | 8.1%      | 7.3%      | 7.8%         | 3.8%      | 3.9%      | 5.0%           |
| 6    | РВТ  | 314.8           | 122.8     | 1,386.8   | 361.5     | 2,185.9   | 382.6       | 139.7     | 1,479.7   | 571.0     | 2,573.1   | 728.6        | 210.1     | 453.7     | 1,392.4        |
| 7    | PBT %  | 3.1%            | 1.3%      | 10.3%     | 4.4%      | 5.4%      | 2.9%        | 1.2%      | 9.0%      | 5.1%      | 4.9%      | 5.1%         | 1.4%      | 2.2%      | 2.8%           |
| 8    | РАТ  | 230.1           | 91.3      | 1,039.3   | 248.4     | 1,609.1   | 284.7       | 120.2     | 1,114.3   | 368.3     | 1,887.5   | 533.4        | 168.3     | 332.4     | <u>1,034.2</u> |
| 9    | PAT %  | 2.3%            | 1.0%      | 7.7%      | 3.1%      | 3.9%      | 2.2%        | 1.0%      | 6.7%      | 3.3%      | 3.6%      | 3.8%         | 1.2%      | 1.6%      | 2.1%           |
|      |  |                 |           |           |           |           |             |           |           |           |           |              |           |           |                |
| 2.1  | Break up of Gross Margin   | 1               |           |           |           |           |             |           | T         |           |           |              |           |           |                |
| 2.2  | Total Reported GM  | 1,353.3         | 1,078.9   | 2,576.6   | 1,529.2   | 6,538.1   | 1,624.8     | 1,349.4   | 3,100.6   | 1,962.1   | 8,036.8   | 2,425.8      | 1,705.2   | 2,086.0   | 6,216.9        |
| 2.3  | Reported GM%   | 13.4%           | 11.8%     | 19.2%     | 18.8%     | 16.0%     | 12.5%       | 11.8%     | 18.8%     | 17.4%     | 15.4%     | 17.1%        | 11.7%     | 10.3%     | 12.7%          |
| 2.4  | Impact of Hedging/Custom Duty on Gold  | (179)           | (231)     | 360       | 541       | 491       | (327)       | (391)     | 680       | 249       | 211       | 520.9        | (347.6)   | (683.8)   | (510.6)        |
| 2.5  | Total Gross Margin Excluding Mcx Hedging Loss/Gain and custom duty Impact    | 1,532.4         | 1,310.4   | 2,216.1   | 987.9     | 6,046.9   | 1,952.0     | 1,739.9   | 2,420.7   | 1,713.1   | 7,825.7   | 1,904.9      | 2,052.8   | 2,769.8   | 6,727.5        |
| 2.6  | Adjusted GM % of customs duty Impact and hedging<br>impact (Business Margin) | 15.2%           | 14.4%     | 16.5%     | 12.2%     | 14.8%     | 15.0%       | 15.2%     | 14.7%     | 15.2%     | 15.0%     | 13.5%        | 14.1%     | 13.7%     | <b>13.7%</b>   |
| 2.7  | Adjusted EBITDA (Adding Custom Duty) (Ref Slide 42)                          | 552.8           | 326.9     | 1,628.9   | 670.2     | 3,178.7   | 677.4       | 391.6     | 1,828.3   | 916.3     | 3,813.6   | 1,099.3      | 853.8     | 1,070.1   | 3,023.1        |
| 2.7  | Adjusted EBITDA % (Ref Slide 42)   | 5.5%            | 3.6%      | 1,028.5   | 8.2%      | 7.8%      | 5.2%        | 3.4%      | 1,828.5   | 8.1%      | 7.3%      | 7.8%         | 5.9%      | 5.3%      | 6.2%           |
|      |  | 3.370           | 3.370     | 12.1/0    | 0.270     | 7.070     | 3.2/0       | 5.4/0     | 11.1/0    | 0.1/0     | ,         | 7.370        | 3.370     | 5.570     | 0.2/0          |
| 2.4  | Impact of Hedging/Custom Duty on Gold  |                 |           |           |           |           |             |           |           |           |           |              |           |           |                |
| 2.41 |  | (185.4)         | (302.9)   | 467.3     | 865.7     | 844.7     | (222.2)     | (310.4)   | 921.7     | 423.4     | 812.4     | 2,276.3      | 372.4     | 55.2      | 2,703.8        |
| 2.42 | MCX hedging Gain/(loss)-Realised   | 6.3             | 60.3      | (110.4)   | (302.8)   | (346.6)   | (53.5)      | (73.7)    | (241.8)   | (145.1)   | (514.1)   | ,<br>(945.4) | (20.0)    | 65.9      | (899.5)        |
|      | GML hedging-Price Impact Gain/(loss)-Realised                                | -               | 11.1      | 3.6       | (21.6)    | (6.9)     | (51.4)      | (6.4)     | 0.0       | (29.4)    | (87.1)    | (810.0)      | (402.0)   | (528.7)   | (1,740.7)      |
| 2.44 |  | -               | -         | -         | -         | -         | -           | -         | -         | -         | -         | -            | (298.0)   | (276.2)   | (574.2)        |
| 2.45 | Net Impact   | (179.2)         | (231.5)   | 360.5     | 541.3     | 491.1     | (327.1)     | (390.5)   | 679.9     | 248.9     | 211.1     | 520.9        | (347.6)   | (683.8)   | (510.6)        |

This Slide should be read in consumption with Slide no 45. We have attempted to provide business gross margin by adjusting impact of price volatility and resultant hedging gain or loss which are adjusted to COGS and Gross margin.