## PROSPECT

Date: 29/10/2024

To,
Department of Corporate Services,
BSE Limited
P.J. Towers,
Dalal Street, Fort,
Mumbai - 400 001

Security ID: PCL Security Code: 543814

Sub: <u>Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Earning Release (Press Release)</u>

Dear Sir/Madam.

In compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the (Earning Release) Press Release in relation to financial results of the company.

This is for your information and record.

Thanking you,

Yours faithfully For, PROSPECT CONSUMER PRODUCTS LIMITED

Bhargavi Pandya Company Secretary

**Encl: As above** 

### PROSPECT CONSUMER PRODUCTS LIMITED

(Formerly known as PROSPECT COMMODITIES LIMITED)

Office Address : 417, Sun Orbit, B/h. Rajpath Club Road, Bodakdev, Ahmedabad – 380054 Factory Address:
Shed No. 8, Sadbhav Industrial Park,
Village Dhamatvan, Taluka Daskroi
Ahmedabad – 382433

CIN NO : L01400GJ2022PLC128482 FSSAI NO : 10020021005807

PAN NO : AAMCP5811D GST NO : 24AAMCP5811D1ZM

Tel: 91 7948000696; Email id: info@prospectcommodities.com; website: www.prospectcommodities.com

## PROSPECT

# Prospect Consumer Products Ltd Reports Stellar H1 FY25 Results: EBITDA Soars 41.68% and PAT Jumps 58.45%

Mumbai, 29<sup>th</sup> October 2024 – Prospect Consumer Products Limited (formally known as Prospect Commodities Limited) (BSE CODE: 543982), a leading processor and exporter of premium cashew kernels, today announced its unaudited financial results for H1 FY25, demonstrating robust growth and successful execution of its strategic initiatives.

#### **Key Financial Highlights:**

Particulars (₹ Cr)	H1 FY25	H1 FY24	YoY Change
Total Income	13.17	12.15	<b>1</b> 8.35%
EBITDA	1.77	1.25	<b>1</b> 41.68%
EBITDA (%)	13.47	10.30	<b>1</b> 316.83 Bps
PAT	1.10	0.70	<b>1</b> 58.45%
PAT Margin (%)	8.38	5.73	<b>1</b> 265.06 Bps
EPS (₹)	2.25	1.70	<b>1</b> 32.35%

Mr. Vimal Mishra, Managing Director of Prospect Consumer Products Limited, stated, "Our exceptional H1 FY25 performance, marked by a 58.45% increase in PAT, validates our strategic focus on premium quality, product innovation, and operational excellence. This growth trajectory reflects strong market demand for our expanding product portfolio and successful penetration across both B2B and B2C segments.

Our recent investments in processing unit, scheduled for commissioning in November 2024, will double our production capacity while optimizing operational costs. This expansion, combined with our new product launches in premium flavored cashews, positions us to achieve our targeted 50% CAGR in revenue while maintaining EBITDA margins of 10-15%.

The introduction of innovative flavours such as Almond and Pista variants has received encouraging market response, reinforcing our position as a pioneer in the value-added cashew segment. Looking ahead, we remain focused on sustainable growth through product innovation, market expansion, and operational efficiency, while creating lasting value for our stakeholders."

#### **About Prospect Consumer Products Limited:**

Established in 2022, Prospect Consumer Products Limited (Prospect Commodities Limited) has emerged as a prominent player in the cashew trading industry. Based in Gujarat, the company specializes in processing, exporting, and supplying natural cashew kernels to wholesalers in the B2B market.

Under the brand name DRIFRUTZ, Prospect has earned recognition for its commitment to delivering premium quality cashew kernels across domestic and international markets. In addition to their core product line, the company also offers various by-products derived from cashew nuts, including cashew husk, cashew husk pellets, and cashew shell.

With a dedication to maintaining rigorous quality standards, the company operates a state-of- the-art facility that ensures an end-to-end process geared towards meeting customer requirements. Their sourcing strategy involves procuring the finest raw cashew nuts from trusted suppliers in African countries, South Asian countries, and within India.

#### **Disclaimer:**

This document contains forward-looking statements, which are not historical facts and are subject to risks and uncertainties such as government actions, local developments, and technological risks. The Company is not responsible for any actions taken based on these statements and does not commit to publicly updating them to reflect future events or circumstances.

#### **For Further Information Please Contact:**

