

July 31, 2024

The Manager,
Listing Department,

BSE Limited,

Phiroze Jeejeebhoy Tower,

Dalal Street,

Mumbai 400 001. Tel no.: 22721233

Fax No.: 22723719/ 22723121/ 22722037

BSE Scrip Code: 542773

The Manager,
Listing Department,

The National Stock Exchange of India Ltd.,

Exchange Plaza, 5th Floor, Plot C/1, G Block,

Bandra - Kurla Complex, Bandra (E),

Mumbai 400 051. Tel No.: 2659 8235

Fax No.: 26598237/ 26598238

NSE Symbol: IIFLSEC

Dear Sir/Madam,

Sub: Press Release on the Unaudited Financial Results for the quarter ended June 30, 2024

We enclose herewith the press release on the Unaudited Financial Results of the Company for the quarter ended June 30, 2024.

Thanking You,

Yours faithfully,

For IIFL Securities Limited

Meghal Shah Company Secretary

Encl: as above



Press Release For immediate publication Mumbai, India July 31, 2024

<u>IIFL Securities Ltd reports strong revenue and profit growth for the quarter</u> ended June 30, 2024

IIFL Securities Ltd has announced its consolidated financial results for the April-June 2024 guarter.

Total income grew 57% YoY to ₹643.8 crores and the growth was led by all the key business segments.

- Total brokerage revenue was up by 75% YoY. Both the institutional and retail broking segments did very well.
- Investment Banking revenues were up 25% YoY. Ten deals were consummated during the quarter.
- Financial products distribution (FPD) revenues went up by 25% YoY. FPD AUM stood at ₹29,049 crores and within this segment, SIP transactions witnessed an even faster growth.

Profit after tax was up 144% YoY driven by high operating leverage across all the businesses.

As at end June 2024, Distribution & custody assets under management stood at ₹ 2,21,993 crores.

Summary: Consolidated - Q1FY25 [₹ in Crs]



₹ Crore	Quarter ended June 30, 2024	Quarter ended June 30, 2023	Y-o-Y	Quarter ended Mar 31, 2024	Q-o-Q
Total Income	643.8	411.0	57%	704.4	(9%)
Profit Before Tax	247.6	102.5	142%	237.4	4%
Profit After Tax	182.3	74.6	144%	180.6	1%

"IIFL Securities Ltd reported record profits during the quarter ended June 2024." said Mr. Nemkumar H, Managing Director. "Our focus on placement of large blocks on the institutional side, improved revenue productivity in retail broking, continued acceleration in asset mobilization on the products distribution side and consummation of a number of capital market transactions helped us to report a strong YoY jump in revenues. Margin expansion led by better operating leverage drove an even faster growth in profits. With equity markets hitting new highs, the cyclical tailwinds for our businesses remains benign. Our deal pipeline remains robust. We remain focused on increasing our share of the industry pie and are investing a lot in seeding adjacent businesses and substantially upgrading our technological capabilities."



Change in name of the Company

The Board has approved change in name of the Company from 'IIFL Securities Limited' to 'IIFL Capital Services Limited'. The name change is subject to regulatory and other approvals, including but not limited to approval of shareholders of the Company, Stock Exchanges and other regulatory authorities. The new name reflects the wide spectrum of services that the company provides apart from stock broking, the company today is a leading player in the Investment Banking space, distribution of financial products and wealth management.

About IIFL Securities

IIFL Securities Ltd (NSE: IIFLSEC, BSE: 542773) is one of the key capital market players in the Indian financial services space. IIFL Securities along with its subsidiaries offers broking services, financial products distribution, institutional research and investment banking services.

IIFL Securities has diverse product offerings and a wide network of branches across India. The company has also sales representatives in Singapore, London and New York.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell IIFL products, services or securities. The press release, results and presentation for analysts/press for the quarter ended June 30, 2024, are available under the <u>Investor Relations</u> section on our website www.indiainfoline.com.

Media Relations

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