

October 28, 2024

To,

**BSE Limited** 

P J Towers, Dalal Street,

Mumbai – 400 001.

National Stock Exchange of India Limited

Exchange plaza,

Bandra-Kurla Complex, Bandra (E)

Mumbai – 400 051.

Scrip Code: 533096 Scrip Code: ADANIPOWER

Dear Sir(s),

Sub.: Results Presentation for Post Results Conference Call dt. 28.10.2024

Ref.: Our intimation dt. October 18, 2024 w.r.t. interaction with Investors / Analysts pursuant to Regulation 30 of the SEBI (Listing Obligations and

Disclosure Requirements) Regulations, 2015

In furtherance to our above-referred intimation, the presentation for the Investor Conference to be held today is attached herewith and also being uploaded on the website of our Company.

You are requested to kindly take the same on record.

Thanking You.

Yours faithfully, For Adani Power Limited

Deepak S Pandya Company Secretary Mem. No.: F5002

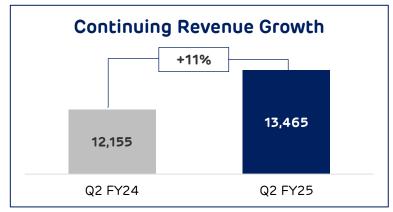
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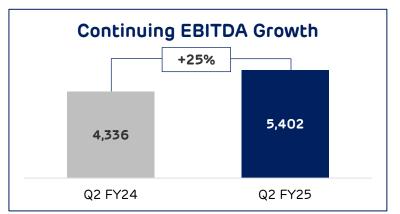


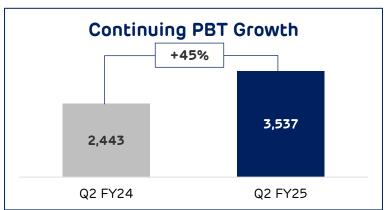


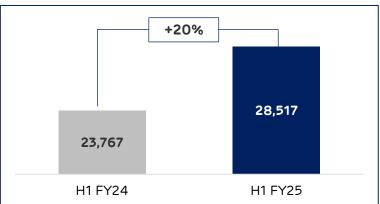
#### APL: Consolidated financial highlights for Q2 and H1 FY 2024-25

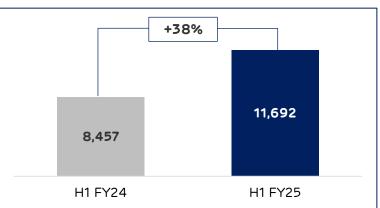
INR Crores

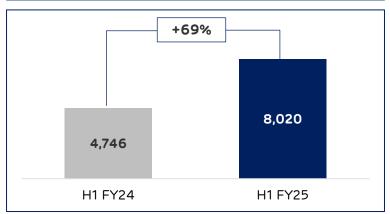












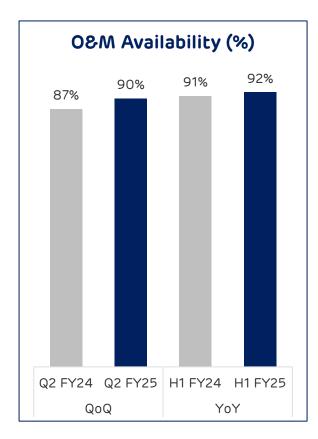
Higher Revenue due to dispatch growth on back of higher demand and capacity addition. EBITDA growth due to higher dispatches and moderation in import fuel prices, leading to improved margins.

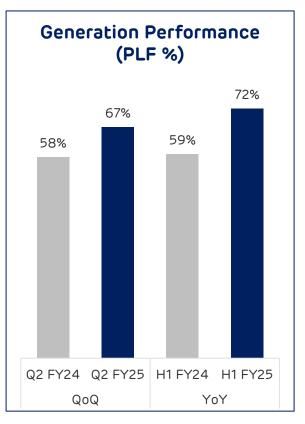
Continuing PBT growth due to control on finance costs with low leverage and higher operating margins.

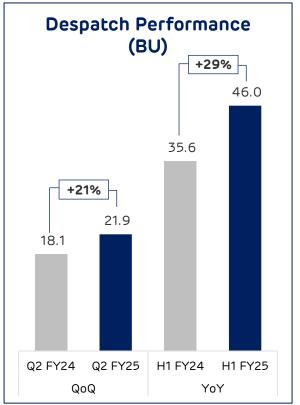
#### Outstanding financial performance through operating excellence and sound capital management

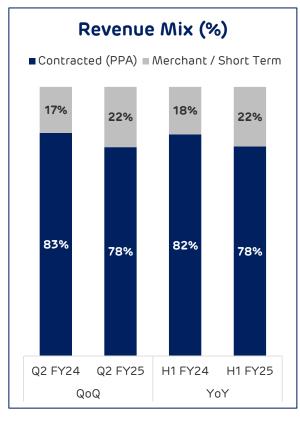
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#### APL: Consolidated operating highlights for Q2 and H1 FY 2024-25









Consistently high performance on dispatch availability resulting in full capacity charge recovery under PPAs.

Capitalising on market opportunity by leveraging competitive advantages.

Growth in installed capacity coupled with higher PLF resulting in volume growth at remunerative tariffs.

Balanced mix of remunerative long term tie ups and ideally located open capacity to generate superior returns.

Operating excellence coupled with strategic advantages enabling above-par capacity utilization



#### Disclaimer

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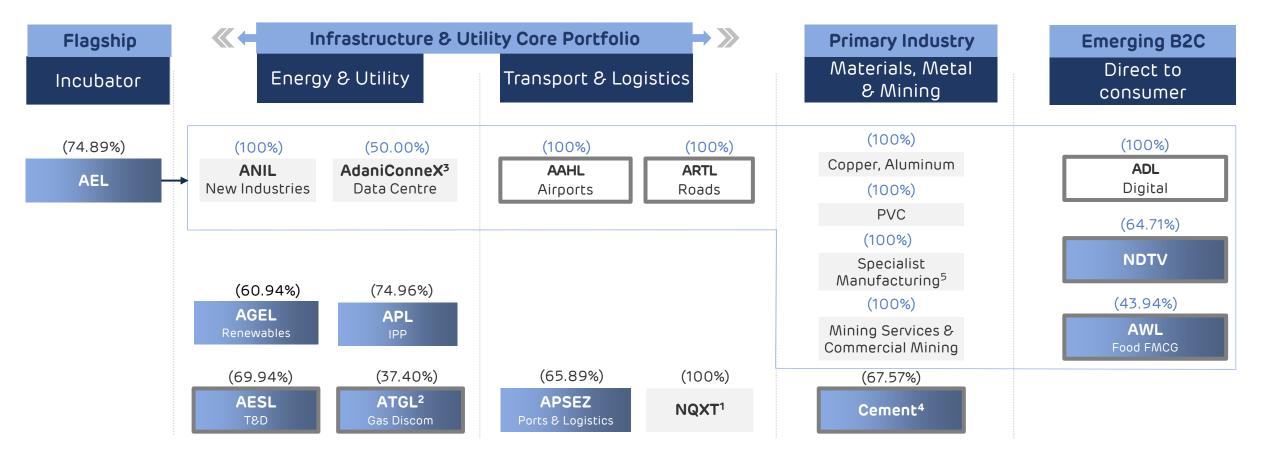


About Adani Portfolio



#### Adani Portfolio: A World class Infrastructure & Utility portfolio





(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries Listed cos Direct Consumer

#### A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Adani Cement includes 67.57% stake in Ambuja Cements as on 30th September, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd. | 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T8D: Transmission & Distribution; APL: Adani Organi New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Labs Pvt. Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | Promoter's holdings are as on 30th September, 2024.

# Adani Portfolio: Decades long track record of industry best growth with national footprint



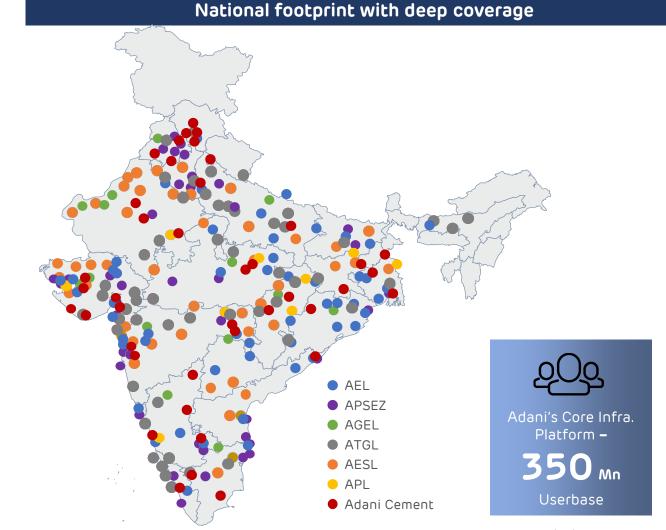
#### Secular growth with world leading efficiency

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	es and istics			
Growth	3 <b>x</b> 6			
EBITDA	<b>71</b> % 1,2,3			









Note: 1. Data for FY24; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation & Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Defer



#### Adani Portfolio: Repeatable, robust & proven transformative model of investment **OPERATIONS CONSUMERS DEVELOPMENT** New C.E.O. Operations (AIMSL) Adani Infra (India) Limited (AIIL) Consumer | Employees | Other Stakeholders Origination Construction Site Development Operation Inspired Purpose & Value Creation ACTIVITY Analysis & market · Site acquisition • Engineering & design Life cycle O&M Delivering exceptional products & services for intelligence planning elevated engagement • Concessions & Sourcing & quality Viability analysis regulatory Asset Management plan • Differentiated and many P&Ls agreements **PERFORMANCE** Adani's Core Infra. Platform -Userbase **Energy Network** India's Largest Longest Private HVDC World's largest **Operation Center** Commercial Port Line in Asia Renewable Cluster (ENOC) (at Mundra) (Mundra - Mohindergarh) (at Khavda) Growth Capital - Platform **MANAGEMENT** Strategic value Investment Case Long Term Debt Infrastructure Financing Mapping Development CAPITAL Framework 31% PSU Banks Pvt. Banks March March Policy, **Duration** Risk Matching 2024 2016 Bonds Strategy & Risk Management - Rate & Currency NBFCs & FIs 2% Risk Governance & Assurance DII **Diversified Source of Capital** Global Int. Banks Framework 28% Capex LC Continued Power Utility Business - ENOC **Human Capital** Leadership Development Initiatives

ENABLE

Focus & Investment

Development

Investment in Human Capital

Al enabled Digital Transformation

- · City Gas Distribution SOUL
- Transportation Business AOCC

Note 1 Adani Environmental Resource Management Services Ltd. (additional company is being proposed)

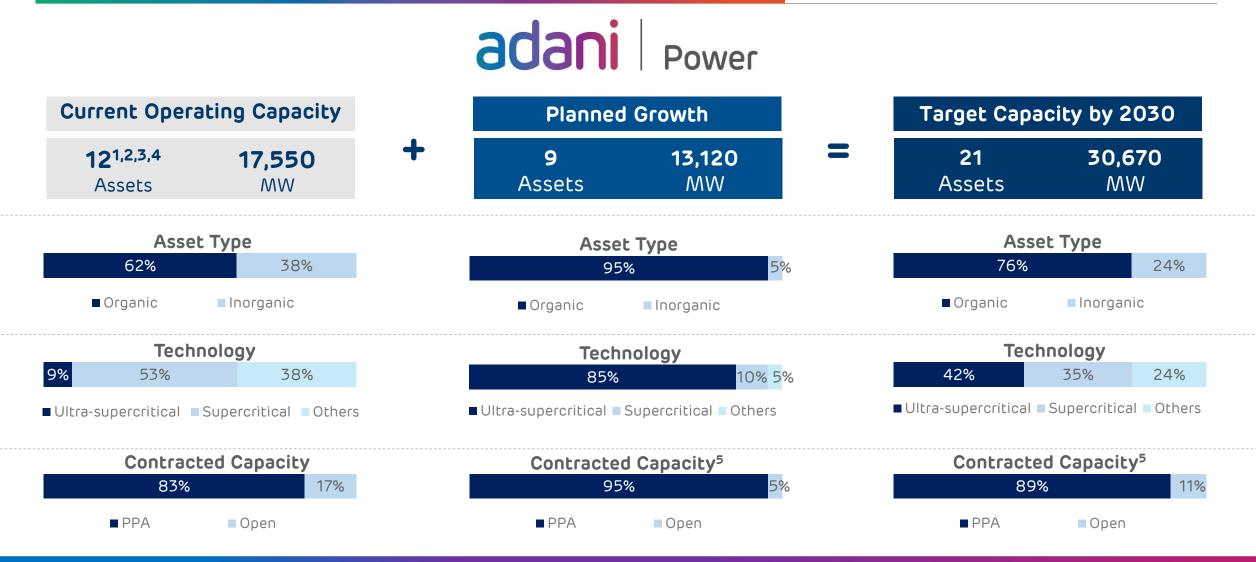
O&M: Operations & Maintenance I HVDC: High voltage direct current I PSU: Public Sector Undertaking (Public Banks in India) I GMTN: Global Medium-Term Notes I SLB: Sustainability Linked Bonds I AEML: Adani Electricity Mumbai Ltd. I AIMSL: Adani Infra Mgt Services Pvt Ltd I IG: Investment Grade I LC: Letter of Credit I DII: Domestic Institutional Investors I COP26: 2021 United Nations Climate Change Conference I AGEL: Adani Green Energy Ltd. I NBFC: Non-Banking Financial Company I AllL: Adani Infra (India) Limited



About Adani Power Limited (APL)



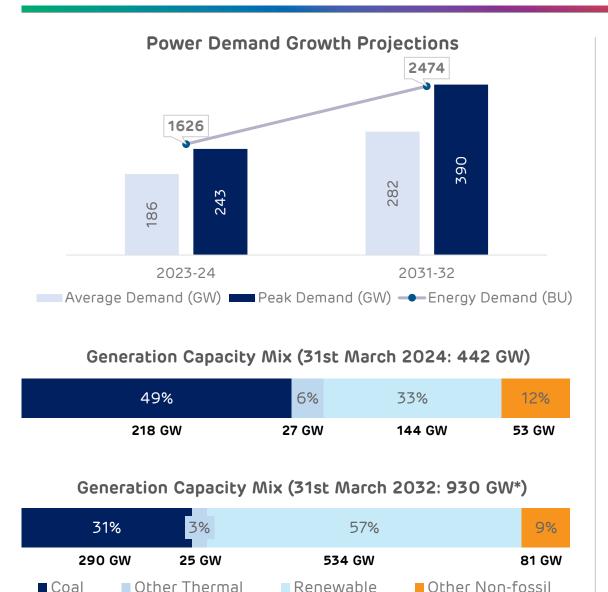
#### APL: Sector leader poised to capture thermal power growth potential



#### Reliable and efficient power supplier on growth path built on core strengths



#### APL: 80 GW additional coal-based base load capacity required to meet rising demand



- Coal-based capacity critical for base load power to integrate 500+ GW renewable power by 2030
- Focus on Ultra-supercritical / Supercritical technologies to reduce emissions intensity (tCO<sub>2</sub>e/MWh)
- 80 GW Additional coal-based capacity addition by FY 2031-32 to address accelerated growth in power demand of which, 49 GW opportunity is untapped currently
- **11.2 GW** Adani power's identified development pipeline

Thermal Capacity	80 GW	Ongoing projects:	31 GW
Addition Required		Untapped potential:	49 GW
Adani Power	11.2 GW	Ongoing project:	1.6 GW
Organic Pipeline		New orders placed:	9.6 GW



**APL Quarterly Performance Highlights** 

#### APL: Key Business Highlights for Q2 FY 24-25



#### Inorganic Capacity Expansion

- **Acquisition** of 2x600 MW (1200 MW) Coastal Energen Private Limited (**CEPL**) completed on 31<sup>st</sup> Aug 2024. CEPL simultaneously amalgamated with Moxie Power Generation Limited (MPGL), in which APL has 49% stake.
- APL completed acquisition of 2x300 MW (600 MW) Lanco Amarkantak Power Limited (LAPL) on 6<sup>th</sup> Sept 2024. Post acquisition, LAPL was renamed to Korba Power Limited (KPL). It also has a 2x660 MW (1320 MW) Supercritical thermal power expansion project under execution.
- APL acquired 2x250 MW (500 MW) Dahanu Thermal Power Plant from associate concern North Maharashtra Power Limited on 30<sup>th</sup> Sept 2024 through a Business Transfer Agreement

# Other Business Updates

- APL received Letter of Intent from MSEDCL for long-term procurement of 1,600 MW thermal power.
- Reliance Industries Limited's (RIL) subscribed to a proportionate 26% stake in Mahan Energen Ltd.'s 600 MW unit out of existing and upcoming 2,800 MW capacity, under the Captive User scheme.



# Operational Updates

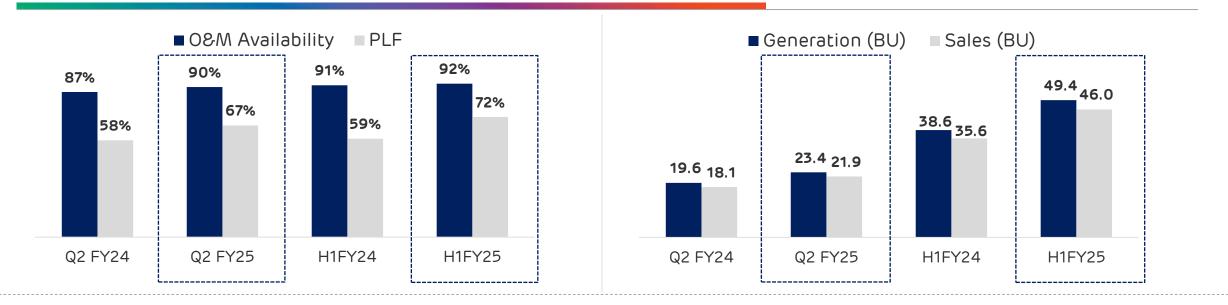
- APL's Raipur plant won the "Gold Award" in the "16<sup>th</sup> EXCEED Green Future Award 2024" for Environmental Sustainability in Power (Inclusive Renewables) Sector category.
- APL's Raipur plant received "Gold Category Award" in "9<sup>th</sup> Apex India Occupational Health & Safety Awards 2024" in Thermal Power Sector category.
- APL's Tiroda plant received first prize in Best Boiler User in Maharashtra state competition.

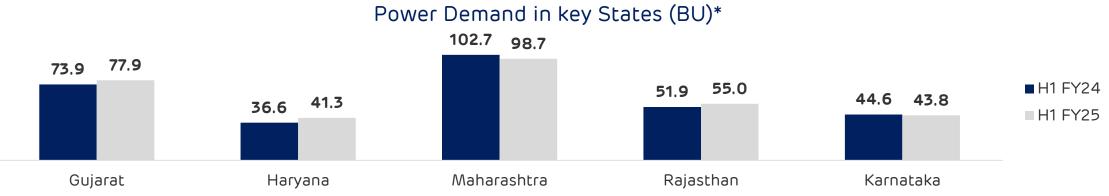
#### **ESG**

- Adani Power has been recognized for its Exemplary Commitment to Sustainability at the Times Now Sustainable Organisation 2024 summit.
- APL's water intensity performance for Q2 FY25 was 2.07 m³/MWh, which is significantly lower than the statutory limit of 3.5 m³/MWh.
- APL has achieved a Disclosure Score of 95% under the Workforce Disclosure Initiative ("WDI") and has been shortlisted for The WDI Award and Most Improved Categories. It has also earned special mentions in the Contingent Workforce Data and Workforce Action categories.



#### APL: Growth potential from rising power demand fully realised





- Power demand during Q2 FY25 tempered due to climatic conditions including extended rains in several parts of India
- Merchant power demand continues to be high, allowing dispatch of higher quantum from plants with untied capacities
- Growth in dispatch volumes due to higher operating capacity in H1 FY25 in addition to higher demand from merchant and PPAs

<sup>\*</sup> Source: CEA



#### APL: All-round improvement reflected in sustained strong profitability

#### **Snapshot of Profit & Loss Account**

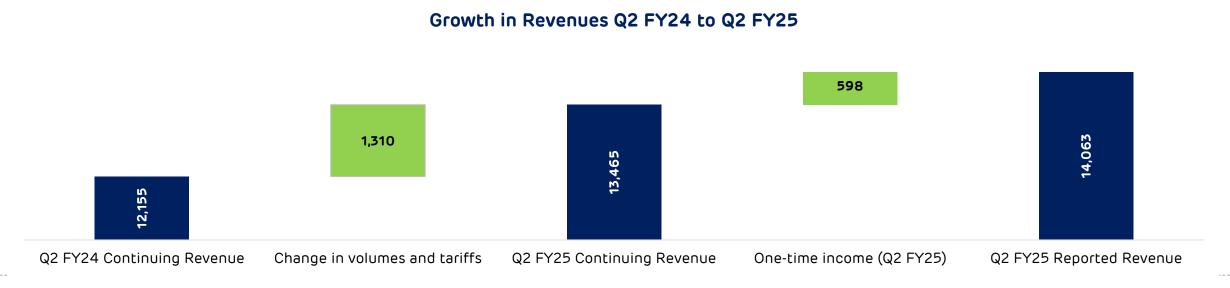
INR Crores

Summary Income Statement	Q2 FY25	Q2 FY24	+ / -	H1 FY25	H1 FY24	+/-
Effective Capacity (MW)	15,837	15,250	3.8%	15,545	14,861	4.6%
Continuing Operating Revenue	12,949	11,866	9.1%	27,666	23,236	19.1%
Continuing Other Income	516	289	78.4%	851	531	60.3%
Total Continuing Revenue	13,465	12,155	10.8%	28,517	23,767	20.0%
Fuel cost (Includes purchase of traded goods and alternate power)	7,114	6,791	4.8%	15,023	13,577	10.7%
Other Operating expenses	950	1,028	-7.6%	1,802	1,734	3.9%
Continuing EBITDA (Adjusted for one-time income)	5,402	4,336	24.6%	11,692	8,457	38.3%
Reported EBITDA	6,000	7,116	-15.7%	12,712	17,734	-28.3%
Depreciation	1,059	1,004	5.4%	2,054	1,939	5.9%
Finance cost	807	888	-9.2%	1,618	1,772	-8.7%
Continuing Profit Before Tax	3,537	2,443	44.8%	8,020	4,746	69.0%
One-time income (Net)	598	2,781	-78.5%	1,020	9,278	-89.0%
Profit Before Tax	4,134	5,224	-20.9%	9,040	14,023	-35.5%
Profit After Tax	3,298	6,594	-50.0%	7,210	15,354	-53.0%

- Growth of 9.1% in Continuing Revenue (QoQ) was supported by volume growth of 21% on back of capacity addition and increased
  power demand; partially offset by lower tariff realization mainly due to lower fuel cost per unit.
- Reduction in Finance Cost mainly due to deleveraging and rate reduction on back of improved credit rating.
- Continuing EBITDA growth due to higher volumes, reduction in fuel cost per unit, and control on operating expenses
- Growth in Continuing PBT mainly due to higher EBITDA control on finance costs.
- Reduction in H1 FY25 Reported PAT was mainly due to lower one-time prior period income recognition and higher tax charge vs tax credit availed during H1 FY24.

#### APL: Revenue Bridge





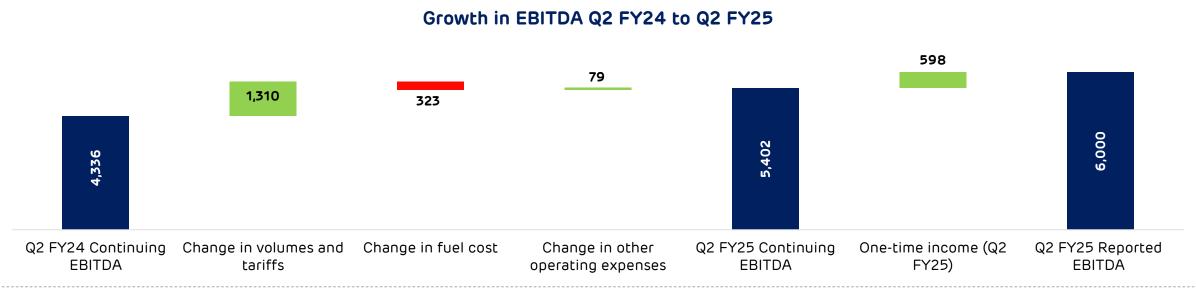
#### Growth in Revenues H1 FY24 to H1 FY25



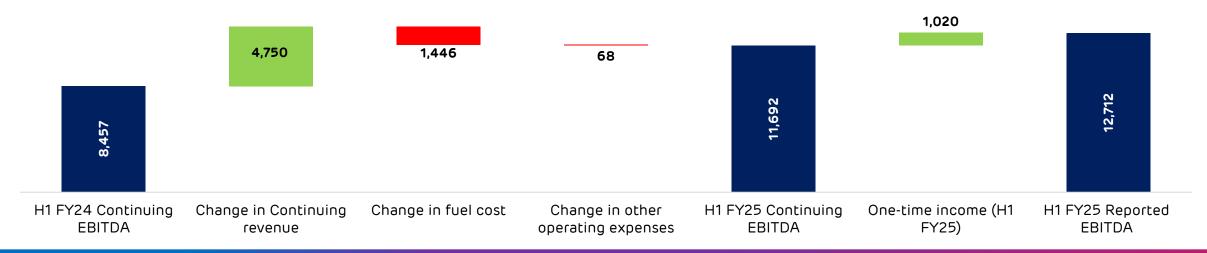
Strong growth in continuing revenues based on capacity growth and higher power demand; partially offset by lower average tariffs

#### **APL: EBITDA Bridge**









Strong growth in continuing EBITDA based on capacity growth, higher power demand and lower fuel cost per unit



#### APL: Deleveraged Balance Sheet

		:
Summary Balance Sheet	30 <sup>th</sup> Sep 2024	31 <sup>st</sup> Mar 2024
Equity & Reserves <sup>(1)</sup> (incl. UPS)	57,996	43,145
Long Term Borrowings incl. Current Maturities	30,255	28,060
Other Non-current Liabilities	8,580	6,796
Short Term Borrowings	7,173	6,397
Trade Payables	3,134	3,636
Other Current Liabilities	3,647	4,291
Sources of Funds	110,784	92,325
Fixed Assets (incl. CWIP and Intangibles)	80,601	63,941
Bank Balance held as margin money (Non-current)	172	327
Other Non-current Assets	3,100	2,470
Inventories	3,739	4,142
Trade Receivables	14,703	11,677
Cash & Bank	6,122	7,212
Current Investments	321	374
Other Current Assets	2,027	2,182
Application of Funds	110,784	92,325

INR Crores

- Outstanding UPS reduced to Rs. 4,643
   Crore as of 30<sup>th</sup> September 2024 vs Rs.
   7,315 crore as of 31<sup>st</sup> March 2024
- Recognition of Capital Reserve of Rs.
   8,929 Crore on account of acquisition of stressed assets
- Increase in debt due to capacity expansion through organic and inorganic routes
- Increase in Fixed Asset Base due to capacity expansion
- Growth headroom expanded due to higher Net Worth and Improved Net Leverage
- Strong liquidity position provides ample cushioning for meeting growth equity requirements and debt service obligations





........ Summary Cash Flow Statement (Recasted) H1FY25 FY24 Profit after tax 7,210 20,829 Non-cash items (incl. deferred tax) 3,432 3.600 (5,809)Non-operating items 905 (Increase) / Decrease in working capital (1,059)(4,450)14,170 Net cash from operations 10,488 Net investment in fixed assets (incl. acquisitions) (4.253)(2,602)Proceeds from / (Payment towards) Current investments (Net) 134 281 Bank / Margin Money Deposits (placed) / withdrawn (Net) 559 (4.545)Interest received 367 9,316 909 25 Other items Net cash from investing activities (3,169)3,360 Net Borrowings (repaid) / raised (5,183)(6,030)Net Proceeds / (Repayment/ Distribution) for UPS / Class B (2,976)(7,278)Equity shares / OCDs (1,636)(3,431)Interest paid Net cash from financing activities (9,795)(16,739) (2,476)Net Increase / (Decrease) in Cash before acquisition changes 791 Addition / (Reduction) on acquisition of subsidiaries (4) 1.864 Net Increase / (Decrease) during the year (613)787

INR Crores

- Strong improvement in net cash from operations mainly due to improved recurring profitability
- Net Investment in fixed assets includes capex of organic expansion projects and inorganic acquisitions
- Interest received during FY24 includes Late Payment Surcharge and Carrying Cost under regulatory orders
- Distribution on and repayment of UPS by utilizing funds from residual surplus
- Decrease in term debt repayment and interest payment during H1FY25 due to lower average debt utilization and improved credit ratings
- Addition on acquisition of subsidiaries during H1FY25 is mainly due to acquisition of KPL



Debt profile





INR Crores

Particulars	As on 30th Sep 2024	As on 31st Mar 2024	As on 31st Mar 2023
Senior Secured Loans			
Existing entities	28,798	27,875	21,425
Under-construction project	950	-	8,196
Total Senior Secured Loans (after Ind-AS adjustment)	29,748	27,875	29,621
Working Capital Loans	7,173	6 307	5 672
Working Capital Loans	1,113	6,397	5,672
Inter-Corporate Deposits and other unsecured loans (incl. CRPS)	506	184	6,959
Total Gross Debt	37,427	34,457	42,252
Net Total Debt	30,813	26,545	39,434
Net Debt / MW	1.76	1.74	2.89
Continuing EBITDA (TTM)*	22,025	18,789	8,540
Total Net Debt / Continuing EBITDA* (times)	1.40 x	1.41 x	4.62 x

#### Strong credit profile with high liquidity paving the way for superior growth without excess leverage

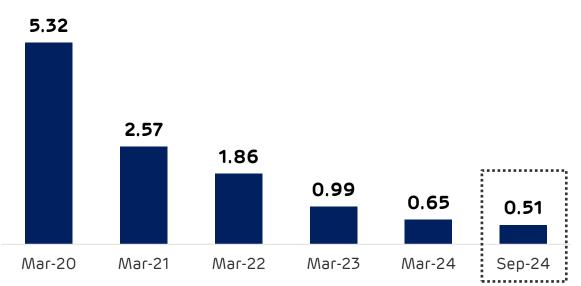
<sup>\*</sup> Continuing EBITDA include EBITDA of 1,600 MW Godda power plant for partial period of FY24, while entire project debt pertaining to the plant is included in Senior and Total Debt as of 31st March 2023 and 31st March 2024. The Godda project was commissioned during Q1 FY24. CRPS: Compulsory Redeemable Preference Shares. TTM: Trailing Twelve Month





#### APL: Deleveraging of balance sheet and stronger net worth

#### Senior Term Debt / Equity Ratio (times)



Financial Year Ended	31 <sup>st</sup> March 2020	31 <sup>st</sup> March 2024	30 <sup>th</sup> Sept 2024
Total Debt	55,199	34,457	37,427
Senior Term Debt	34,475	27,875	29,748
Total Equity*	6,480	43,145	57,996

Listed Entities	Rating Agency	Ratings
APL	CARE	AA; Stable
APL	CRISIL & India Ratings	AA-; Stable
MEL	India Ratings	AA-; Stable
APJL	India Ratings	BBB; Stable

#### 10-notch improvement in credit rating since 2018

- Significant reduction in senior term debt through prepayment as well as regular repayments despite acquisitions and organic expansion.
- Improvement in operating profits as well as post-tax profits has resulted in revitalisation of financial position, including a stronger Net Worth.
- Improved debt coverage and reduced leverage had resulted in improvement in credit rating to AA in 2024 from BB- in 2018.

<sup>\*</sup> Includes Unsecured Perpetual Securities of Rs. 7,315 crore and Rs. 4,643 crore as of 31st March 2024 and 30th September 2024 respectively.



**ESG Practice at APL** 

#### **APL: ESG Highlights**



#### **Material Topic**

#### **Targets**

#### Key ESG Initiatives/Achievements

#### **UN SDGs**





Average Emission intensity - 0.85 tCO2e/MWh.





























Climate Change Adaptation and Mitigation



Reduction in GHG emission intensity to **0.84** tCO2e/MWh by FY 25

Single-use-Plastic-Free (SuPF)

Certified Company for

100% of operating

locations by FY 25

Water Management

- Water Intensity is 2.35 m3/MWh for FY 24 which is 33% lower than Statuary limit for Hinterland plants (3.50 m3/MWh).
- APL achieved ash utilization of 89% for FY 24.

#### Waste Management

 07 out of 09 APL operating locations certified with SUP Free certification, APJL & MEL SuPF target for FY 25.

#### Health, Safety and Well-being

- All Plants and Offices assessed on working conditions and health and safety
- Zero health and safety related injuries

#### **ESG Rating Highlights**

- APL maintained B Score For Fulfilling Climate Change and Water Security Commitments from CDP for 2024.
- APL's score of 48 in Corporate Sustainability Assessment (CSA) by S&P Global, is above the world electric utility average score of 34.
- APL's score 88% in CSR HUB ESG Rating Jan'24 is better than the global industry average.
- Scored 3.5/5.0 in FTSE ESG rating better than world utilities average score of 2.7/5.0.
- APL is a constituent company in the FTSE4Good Index Series.

Waste Management



Health and Safety



Zero health & safety related injuries

#### APL: Board of Directors and Management overview

Chaired Chaired



	IDs	By IDs	By NID
Statutory Committees			
- Audit	$\checkmark$		
- Nomination & Remunerations	$\checkmark$		
- Stakeholder Relationship		$\checkmark$	
- Corporate Social Responsibility		$\checkmark$	
- Risk Management		$\overline{\checkmark}$	
Non-statutory Committees			
- IT & Data Security		$\checkmark$	
- Corporate Responsibility	$\checkmark$		
- Mergers and Acquisition		$\overline{\checkmark}$	
- Legal, Regulatory & Tax		$\checkmark$	
- Reputation Risk			$\overline{\checkmark}$
- Commodity Price Risk		$\checkmark$	

#### 40% Comprised of only Independent Directors

100% of Statutory Committees Chaired by Independent Directors

Additional Business specific committees

17%

Fully comprised of Independent Directors

83%

Chaired by Independent Directors

#### **Board of Directors**

#### Independent Directors



Chandra lyengar 🐼

**50+** Yrs of Experience Skill & Expertise

- Regulatory matters
- · Policy framework



Sushil Kumar Roongta 📀

35+ Yrs of Experience Skill & Expertise Business leadership

Industry expert



Sangeeta Singh 🙆

**35+** Yrs of Experience Skill & Expertise

- Taxation
- Strategy Formulation

#### Pathway to strengthen Corporate Governance

- Tenure of IDs upto 3 years for max. 2 terms
- Management Ownership CEO and member of executive committees to have share ownership
- Related Party Transactions Independent 3rd party review & certification
- Training & Education Min. 4 sessions in a year for education of IDs

#### Non-Independent Directors



Gautam Adani

Chairman

#### Skill & Expertise

- Entrepreneurial Vison
- Business Leadership



Rajesh Adani

Director

#### Skill & Expertise

- Business relationship
- Execution



Anil Sardana Managing Director

40+ Yrs of Experience Skill & Expertise

- Industry veteran
- Strategic leadership
- Transition & Development



**APL: Investment Case** 





#### Secure Business Model

- 83% of capacity contracted under LT / MT PPAs, of which 92% has assured fuel cost recovery
- 88% of domestic fuel requirements secured under LT / MT contracts

#### Regulatory Stability

- Full resolution of all regulatory matters pertaining to domestic coal shortfall with Hon'ble Supreme Court's orders dated 20<sup>th</sup> April 2023
- Recovery of alternate fuel costs under change-in-law clauses of PPAs

## Sectoral Growth Potential

- 17.55 GW of operating assets and 13.12 GW of further growth pipeline, targeting capacity of 30.67 GW
- Growing peak power demand accentuating need for dispatchable capacity best served by thermal power
- Easing of fuel availability constraints enables greater capacity expansion

## Poised for Success

- Excellence in power plant operations and fuel & logistics management (AIMSL / ENOC)
- Majority of capacity growth is brownfield
- Demonstrated capability to turnaround stressed acquisitions rapidly (Example GMR and Essar Mahan)

# Strong Liquidity backing

- Sector leading debt servicing capability (Credit Rating AA) with abundant headroom for growth
- Backed by strong sponsor, India's largest infrastructure and real asset platform



# adani

### Thank You

