

Date: February 12, 2025

BSE Limited Department of Corporate Services Pheroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G Block Bandra- Kurla Complex, Mumbai-400051

SCRIP Code- 544136

SYMBOL-RKSWAMY

ISIN: INEONQ801033

<u>Subject: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements)</u> <u>Regulations, 2015 ("SEBI Listing Regulations") - Submission of Press Release.</u>

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI Listing Regulations, we are enclosing herewith a Press Release on Un-Audited Financial Results (Standalone and Consolidated) of the R K SWAMY Limited for the quarter and nine months ended December 31, 2024.

This intimation is also being uploaded on the Company's website at <u>www.rkswamy.com</u>

This is for your information and records.

Thanking you

For R K SWAMY Limited

Aparna Bhat Company Secretary & Compliance Officer Membership No.: A19995 Address: Esplanade House, 29, Hazarimal Somani Marg, Fort, Mumbai 400 001

Place: Mumbai

R K SWAMY LIMITED

Formerly known as "RK Swamy Private Limited" Esplanade House. 29 Hazarimal Somani Marg, Fort, Mumbai 400 001. Phone +9122 4057 6399, 2207 7476

Email <u>reachout@rkswamy.com</u> www.rkswamy.com CIN No. L74300TN1973PLC006304 Regd Office 19 Wheatcrofts Road, Nungambakkam, Chennai 600 034. Offices also at Bengaluru, Hyderabad, Kochi, Kolkata, New Delhi.

Press Release – Q3-FY '25

💐 R K SWAMY

R K SWAMY reports 8% growth in Total Income in Q3 '25 Customer Experience Centre and CATI capacity augmented

Mumbai, February 12, 2025: R K Swamy Limited, the only Integrated Marketing Services provider listed on the main board of BSE/NSE, posted consolidated total income of Rs 79.4 crores, up 8% compared to Rs 73.5 crores during the same period a year ago. PBT for this period was Rs 4.3 crores this year versus Rs 7.6 crores last year, due to increased investments in people and capacity addition.

The company announced a string of initiatives designed to augment it's core professional capacity and competence. "Our new Customer Experience Centre with capacity for 600 associates is ready. This augments our total capacity to 1,900 associates, an increase of 46%. Our capacity expansion of Computer Aided Telephone Interview (CATI) from 400 to 746 stations has been initiated, and will be completed by Q1 of next financial year. This will serve our clients marketing operations, and increases our ability to meet their growing needs," said Shekar Swamy, MD and Group CEO, R K SWAMY Ltd.

For the nine-months ended December 31, 2024, the Company's Total Income was marginally higher at Rs. 219.0 crores (PY Rs 216.1 crores). Consolidated PBT for the first nine months of the financial year was Rs 9.6 crores as compared to Rs 18.5 crores in the corresponding period a year ago. "We are putting the building blocks in place for sustained growth. We are committed to investing in the right talent and this is a priority for us," continued Swamy.

"We are focused on enterprise clients and large institutions. We have the experience and capability to meet the requirements of these demanding engagements. Our growth will be driven by our clients with whom we enjoy long-standing relationships. This gives us the confidence to make continuing investments in building capacity," said Rajeev Newar, Group CFO.

Disclaimer : Certain statements in this "Release" may not be based on historical information or facts and may be "forward looking statements" within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management's current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company and its management assumes no responsibility to publicly amend, modify or revise any statement, based on any subsequent development, information, or events, or otherwise. The financial results are consolidated financials unless otherwise specified.

