



RATNAVEER

21st November, 2024

To National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai -400051 NSE Scrip Symbol: RATNAVEER Kind Attd.: Listing Department.	To BSE Limited Phiroze Jeejeebhoy Towers, 21 st Floor, Dalal Street, Mumbai - 400001 BSE Scrip Code: 543978 Kind Attn.: Corporate Relationship Department.
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Sub: Quarterly Update – H1 FY 2024-2025

Dear Sir/Madam,

Please find enclosed the update for the half year ended 30th September, 2024. This update is also being uploaded on the website of the Company - <https://ratnaveer.com>

Thanking You

For, Ratnaveer Precision Engineering Limited

(Formerly Ratnaveer Metals Limited)

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RAMANLAL
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VIJAY RAMANLAL
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Vijay Ramanlal Sanghavi

Managing Director

(DIN: 00495922)



RATNAVEER PRECISION ENGINEERING LIMITED

(Formerly Known as RATNAVEER METALS LIMITED)

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Office : 703 & 704, "Ocean", Vikram Sarabhai Campus, Vadi Wadi, Vadodara-390023.

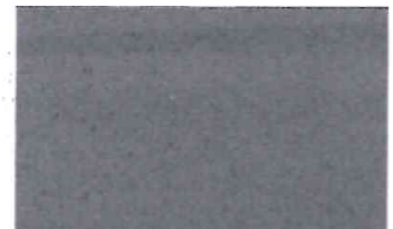
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This update seeks to provide an overall summary of the operational performance and demand trends witnessed during the half year ended 30th September, 2024.

The year started on a positive note as demand trends continued to exhibit gradual improvement on expected lines. During the half year, the domestic and export business posted a modest uptick in underlying volume growth on a sequential basis. This volume growth was delivered post demand in SS washer and Tube and Pipes division. Value Added Products such as clips had a soft start to the year due to competitive headwinds persisting in the bottom of the pyramid segment. The International business has delivered moderate growth on QOQ basis, driven by resilient and broad-based growth across European markets.

We expect consolidated revenue growth to trend upwards during the year, on the back of an improving trajectory in domestic volume growth and higher realizations due to the favourable pricing cycle in key domestic and export portfolios. The company is actively strengthening its presence in key international markets, contributing significantly to revenue growth. Moreover, it is focusing on developing new revenue streams for the pipes division from the defence sector, a move that promises exciting future prospects.

During the half year, the company has implemented capital expenditure for phase 1 to the extent of 80% and COD is expected on January 1st 2025. The company has further planned phase 2 of capital expenditure for which land is identified and implementation to begin from January 2025 onwards. The company has also received substantial orders to the extent of Rs. 180 Crs which are being executed in next 3-4 months. The Company has registered a robust turnover of ₹436.12 crores in H1 FY25. This represents a significant year-on-year growth of 66.75% compared to H1 FY24. The Company has achieved EBITDA of Rs. 50.99 Crs & PAT of Rs. 24.79 Crs for the H1 ended 30.09.2024 depicting growth of 74.78% & 53.18% in EBITDA & PAT respectively compared to H1 FY 24. This performance indicates strong business momentum across all key financial parameters, with particularly impressive operational efficiency as evidenced by the EBITDA growth outpacing revenue growth. The company has maintained healthy profit margins while achieving substantial scale in operations. We expect gross margin to expand on a year-on-year basis owing to a favourable portfolio mix.

The company has also raised Rs. 95 Crs via preferential allotment of equity shares and warrants and further raising funds to the extent of Rs. 325 Crs via preferential allotment of equity shares and warrants which shall be utilized for the Business Expansion, long term working capital requirement and General Corporate Purpose. This proposal is subject to requisite approvals from regulatory authorities. The company's focus is to reduce finance cost and improve its bottom-line in next quarters. At the same time, the company is actively evaluating inorganic growth options in terms of acquisitions which are at advanced stage and shall contribute significantly in the growth of the company.

We continued to adequately invest in brand building in line with our strategic intent to continually strengthen the long-term equity of both domestic and export markets. The revenue growth looks optimistic and Operating profit is expected to grow slightly ahead of revenue leading to a marginal inching up of operating margin on a year-on-year basis. The Company maintains its aspiration of delivering sustainable and profitable volume-led growth over the medium term, enabled by the strengthening export markets. The company is also looking to expand its global footprint by tying up local companies to diversify product lines and markets.



About Ratnaveer:

Ratnaveer (BSE: **543978**, NSE:"RATNAVEER") is engaged in the manufacturing and exporting of stainless steel washers, sheet metal components, stainless tubes and pipes, and stainless steel finished sheets. The company has four manufacturing units in Gujarat: two units in Manjusar, Vadodara, one unit in Waghodia, and another in Ahmedabad. Ratnaveer is India's largest exporter of washers, with more than 2,500 types of stainless steel washers designed and developed by the company. It has more than two decades of rich experience in precision engineering. The company serves OEMs in various industries such as automotive, railways, pharmaceuticals, aerospace, and construction. It exports to nearly 31 countries around the globe.

