

May 16, 2024

The Secretary  
**National Stock Exchange of India Ltd.**  
Exchange Plaza, Plot no. C/1, G Block,  
Bandra-Kurla Complex,  
Bandra (E),  
Mumbai - 400 051  
**Stock Code – KAYNES**

The Secretary  
**BSE Ltd.**  
Corporate Relationship Dept.,  
14th floor, P. J. Tower,  
Dalal Street, Fort  
Mumbai - 400 001  
**Stock Code – 543664**

Dear Sir/Madam,

**SUB: Investors/ Earnings Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investors/ Earnings Presentation for the Quarter and Financial year ended March 31, 2024. The Company will use this presentation for any meeting scheduled with analysts or institutional investors up to June 30, 2024.

The above information will also be available on the website of the Company at [www.kaynestechology.co.in](http://www.kaynestechology.co.in).

Request to kindly take this intimation on record.

Thanking You,  
Yours faithfully,  
For **Kaynes Technology India Limited**.

**S M Adithya Jain**  
Company Secretary and Compliance Officer  
Membership No. A49042



# Kaynes Technology India Limited

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Earnings Presentation | May 2024

# Disclaimer

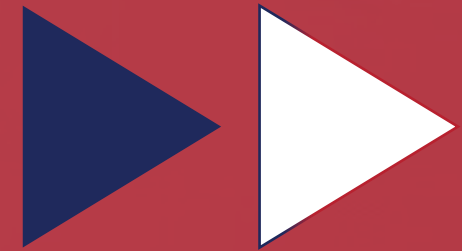


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# Quarterly Financial Highlights



# FY24 Results Snapshot (Consolidated)



**₹ 41,152 mn**

**Order Book**

₹ 26,482 mn in FY23



**₹ 18,046 mn**

**Revenue**

60% YoY



**₹ 2,542 mn**

**EBITDA**

51% YoY



**14.1%**

**EBITDA Margin**

-86 bps YoY



**₹ 1,833 mn**

**Profit After Tax**

93% YoY



**10.2 %**

**PAT Margin**

170 bps YoY



**₹ 24,848 mn**

**Networth**

₹ 9,577 mn in FY23



**₹ 2,177 mn**

**Net Debt**

₹ 473 mn in FY23



**22.0%**

**ROCE**

24.2% in FY23



**22.8%**

**ROE**

24.9% in FY23



**83 Days**

**Net WC Days**

99 days in FY23



**0.1x**

**Net Debt to Equity**

0.0x in FY23

# Q4FY24 Results Snapshot (Consolidated)



**₹ 6,373 mn**

**Revenue**

75% YoY



**₹ 952 mn**

**EBITDA**

60% YoY



**14.9%**

**EBITDA Margin**

-134 bps YoY



**₹ 153 mn**

**Finance Cost**

89% YoY



**₹ 813 mn**

**Profit After Tax**

97% YoY



**12.8%**

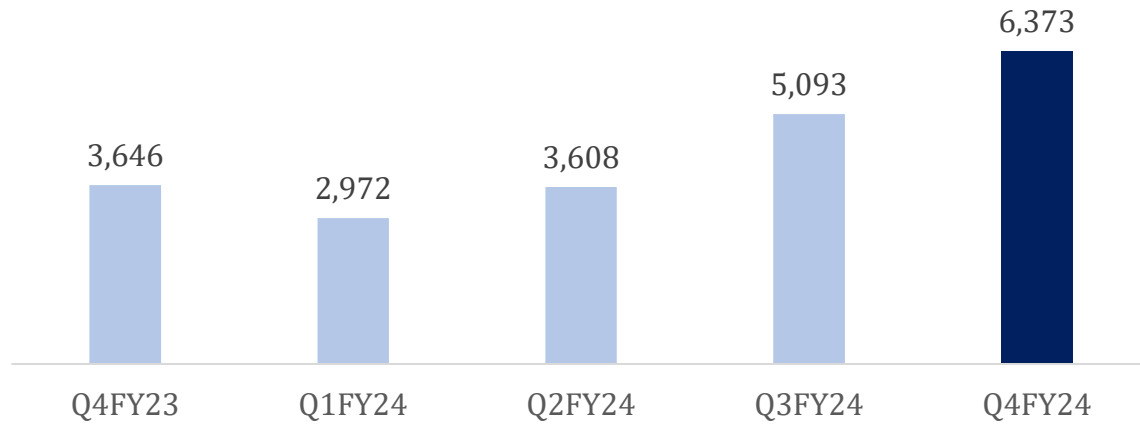
**PAT Margin**

143 bps YoY

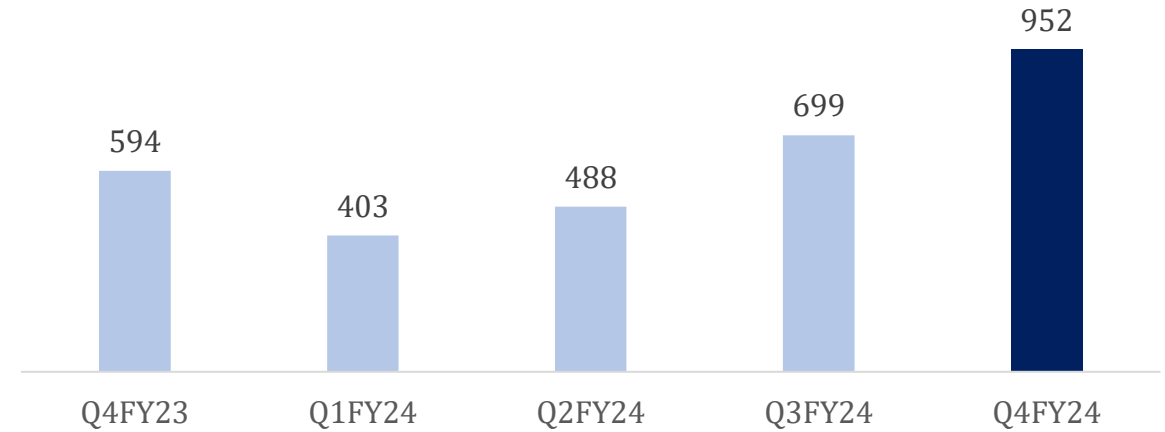
# Consistent quarterly financial performance



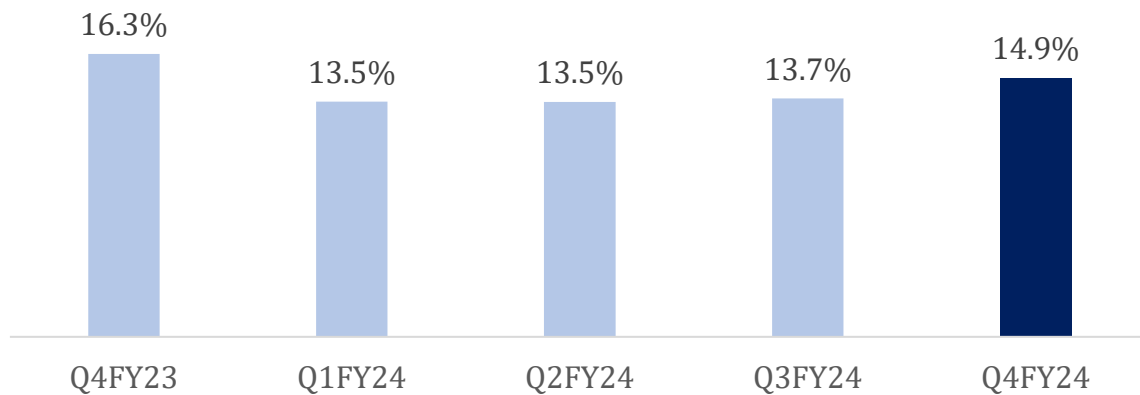
## Revenue (₹ Mn)



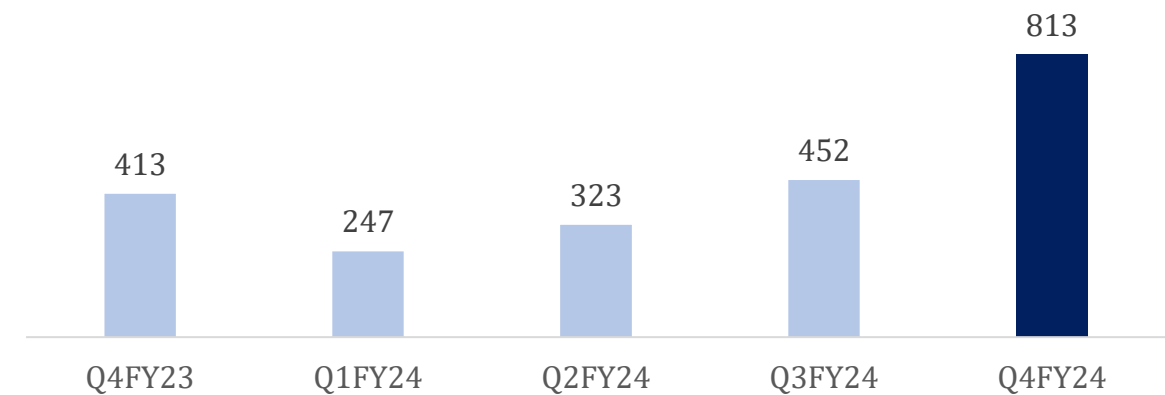
## EBITDA (₹ Mn)



## EBITDA Margins (%)



## Profit After Tax (Restated) (₹ Mn)

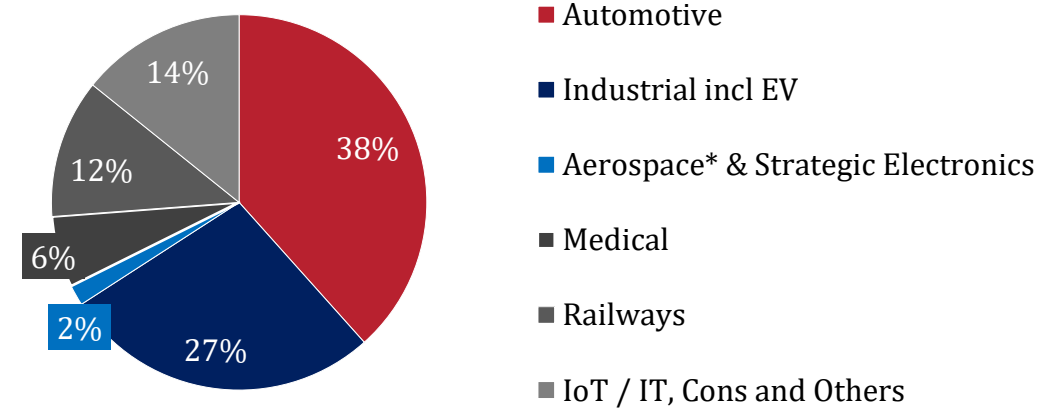
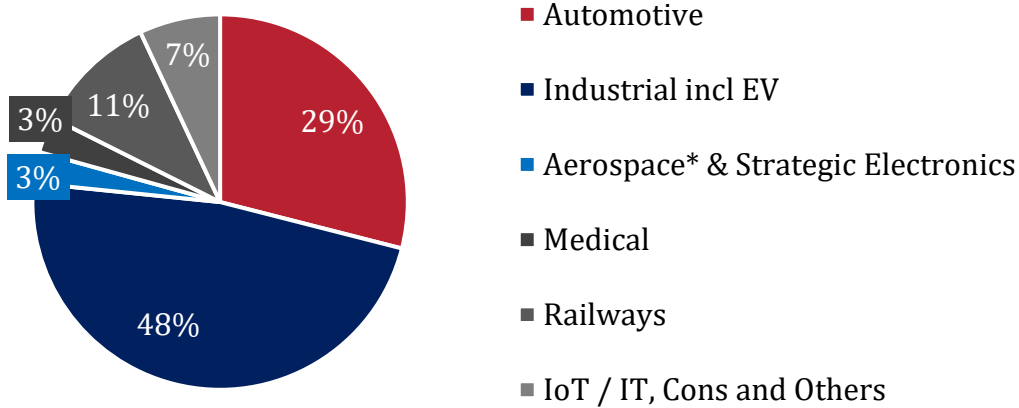


# Diversified Revenue Mix- FY 24 vs FY 23

## Revenue across verticals

FY24

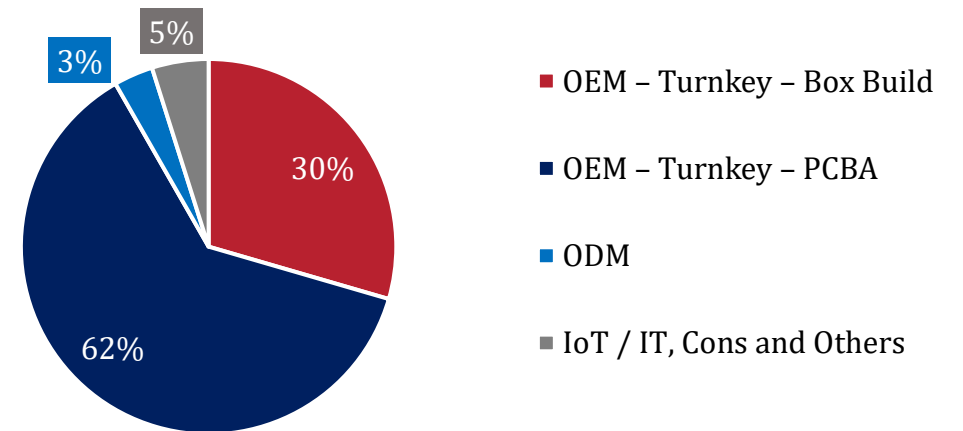
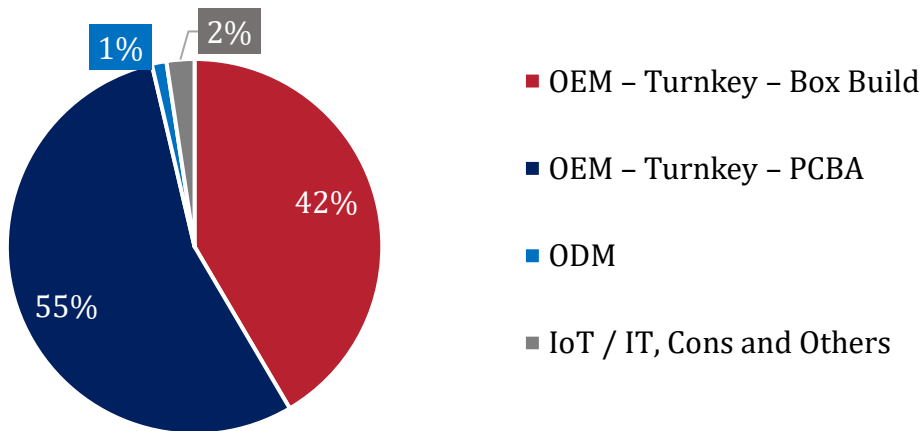
FY23



## Revenue across segments

FY24

FY23



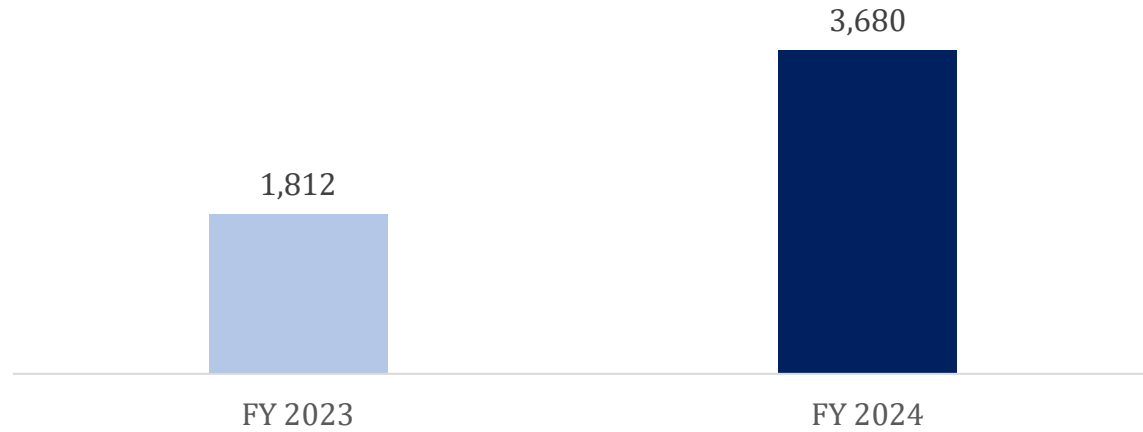
Note: Aerospace\* segment also includes Outer-Space



# Consistent annual financial performance



**Gross Block (₹ Mn)**



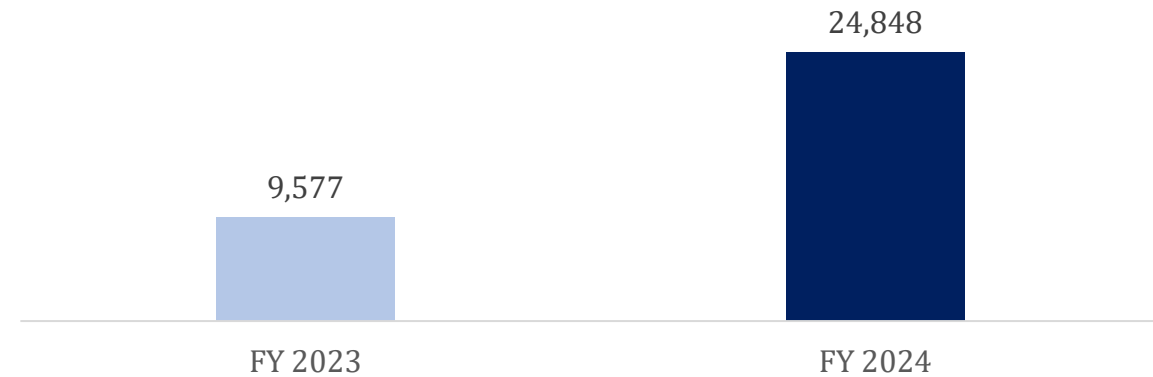
**Asset Turnover ratio (x)<sup>1</sup>**



**Debt/Equity (x)**



**Networth (₹ Mn)**



# Consistent annual financial performance



## Net Working Capital Days



## Inventory Days



## Receivable Days



## Payable Days



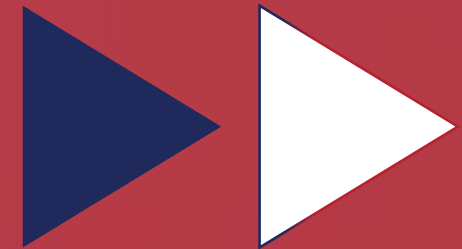
Net working capital is calculated as average inventory days plus average receivable days less average payable days

# Profit & Loss Statement (Consolidated)

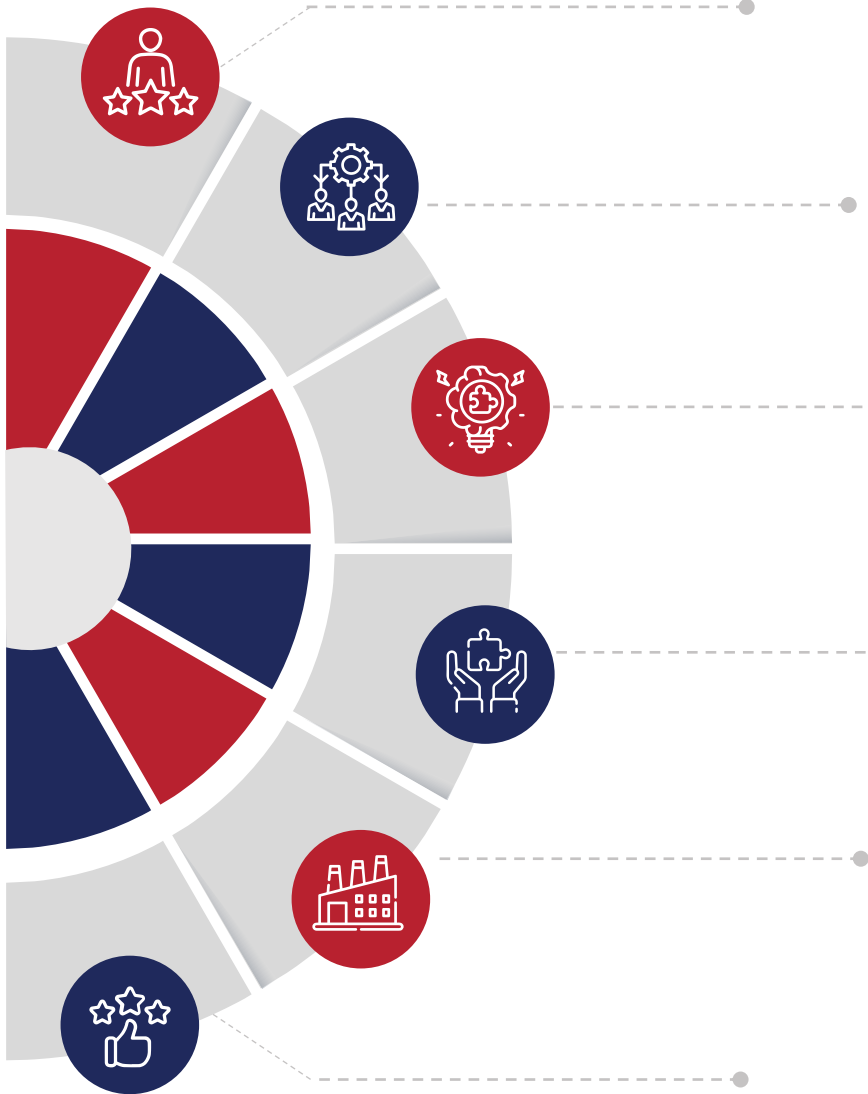


Particulars (₹ Mn)	Q4 FY24	Q4 FY23	Y-o-Y	12MFY24	12MFY23	Y-o-Y
<b>Revenue from operations</b>	<b>6,373</b>	<b>3,646</b>	<b>75%</b>	<b>18,046</b>	<b>11,261</b>	<b>60%</b>
Raw material cost	4,786	2,453	95%	13,299	7,801	70%
Employee expenses	320	217	48%	1,028	771	33%
Other expenses	314	382	-18%	1,178	1,006	17%
<b>EBITDA</b>	<b>952</b>	<b>594</b>	<b>61%</b>	<b>2,542</b>	<b>1,683</b>	<b>51%</b>
<b>EBITDA margin (%)</b>	<b>14.9%</b>	<b>16.3%</b>	<b>-134 bps</b>	<b>14.1%</b>	<b>14.9%</b>	<b>-86 bps</b>
Depreciation and amortization expense	74	48	52%	251	187	34%
Other income	294	74	300%	559	114	391%
Finance cost	153	81	89%	534	349	53%
Profit before tax	1,019	537	90%	2,316	1,260	84%
Total tax expenses	207	124	66%	483	308	57%
<b>Net profit after tax</b>	<b>813</b>	<b>413</b>	<b>97%</b>	<b>1,833</b>	<b>952</b>	<b>93%</b>
<b>Net profit margin (%)</b>	<b>12.8%</b>	<b>11.3%</b>	<b>143 bps</b>	<b>10.2%</b>	<b>8.5%</b>	<b>170bps</b>

# Company Overview



# Company Overview



**Over 3 decades of experience** in providing conceptual design, process engineering, integrated manufacturing and life-cycle support to OEMs

**Leading integrated and IoT enabled solutions provider**, having capabilities across the entire spectrum of ESDM<sup>1,2</sup>

**Caters to multiple industry verticals** - automotive, aerospace and defense, industrial, railways, medical and IT / IoT. Has served **360+ customers in 28+** countries including marquee MNCs<sup>3</sup>

**Design led manufacturer - ODM** solutions in the fields of smart devices, IoT solutions, brushless drive technology and Gallium Nitride technology

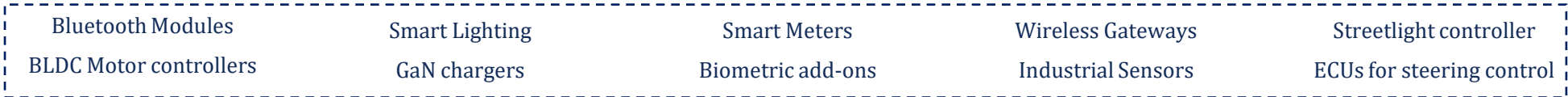
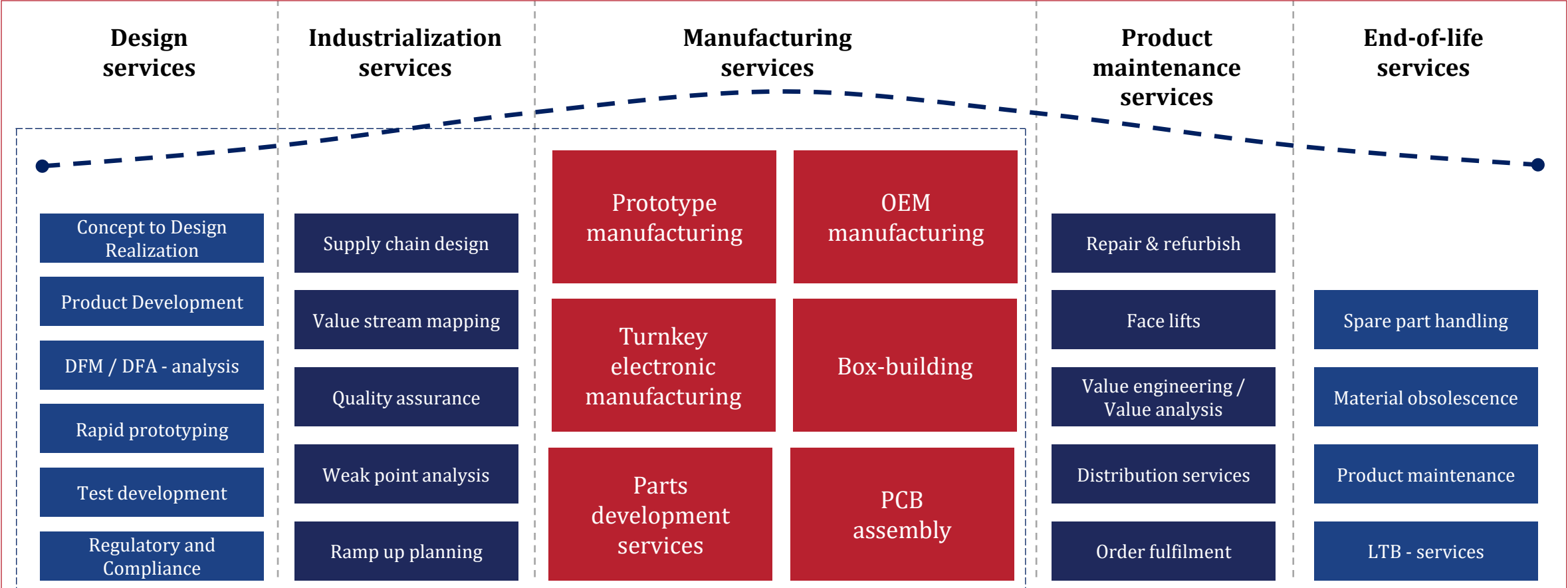
**9 Advanced manufacturing facilities** to undertake high mix and high value products with variable or flexible volumes

**Strong Financials - FY 2024 Revenue/EBITDA of Rs18,046 mn/Rs 2,542 mn and Order Inflow per month of Rs 3,212mn (average inflow per month for March 2024)**

# Leading ESDM player with end-to-end Design & Engineering capabilities...

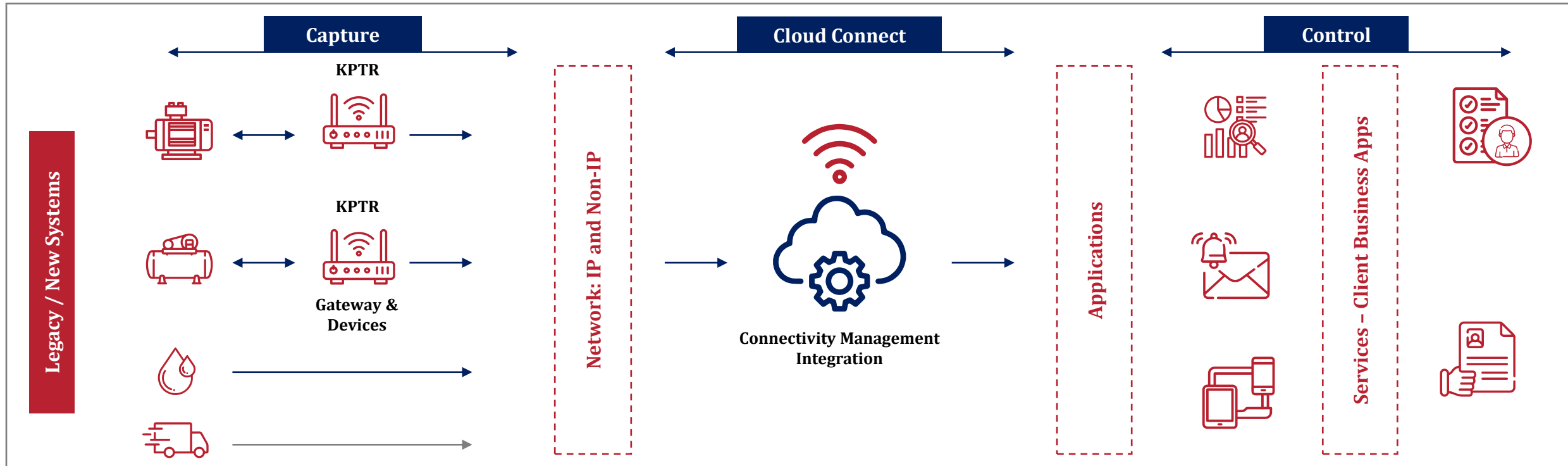


## Service offering across entire customer value chain





End-to-end connected asset platform, including business applications, managed cloud service, and ODM Device solution



Kemsys Platform Product: Snapshots

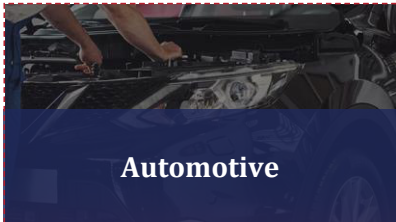
**Transformer - Large Asset Monitoring**

**Industrial Compressor Condition Monitoring**

**Cooling Tower - Predictive Maintenance**

**Power Equipment Rental Solution**

# Diversified product portfolio



## Automotive

### Cluster PCBA



### LED Headlamp/Tail Lamp/LED Position Lamp/DRL PCBA



### Switches PCBA<sup>1</sup>



### BCU Master / BCU Slave PCBA



## Industrial & EV

### Engine Control Panel



### Street light controller



### BLE Module



### Precision Bridge and Strain Gage



## Railways

### UM71 - Receiver



### ETCS cubicle



### SDTC cubicle



### SDTC Card File



## Medical

### Endoscopy cart & ICP sensor module



### X-ray & Dental X-ray machine



### Controller Units

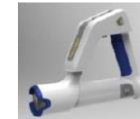


### Protein & clinical chemistry analyzers



## Aerospace, Outerspace & Strategic electronics

### HH Sonar



### Mission Critical Products<sup>2</sup>



### ESAF



### ATE & LRU Cable Assemblies



## IOT/IT, Cons and others

### Bar Code Scanner & RFID gateway



### PLC & Asset Condition Monitoring gateway



### Sensors<sup>2</sup>



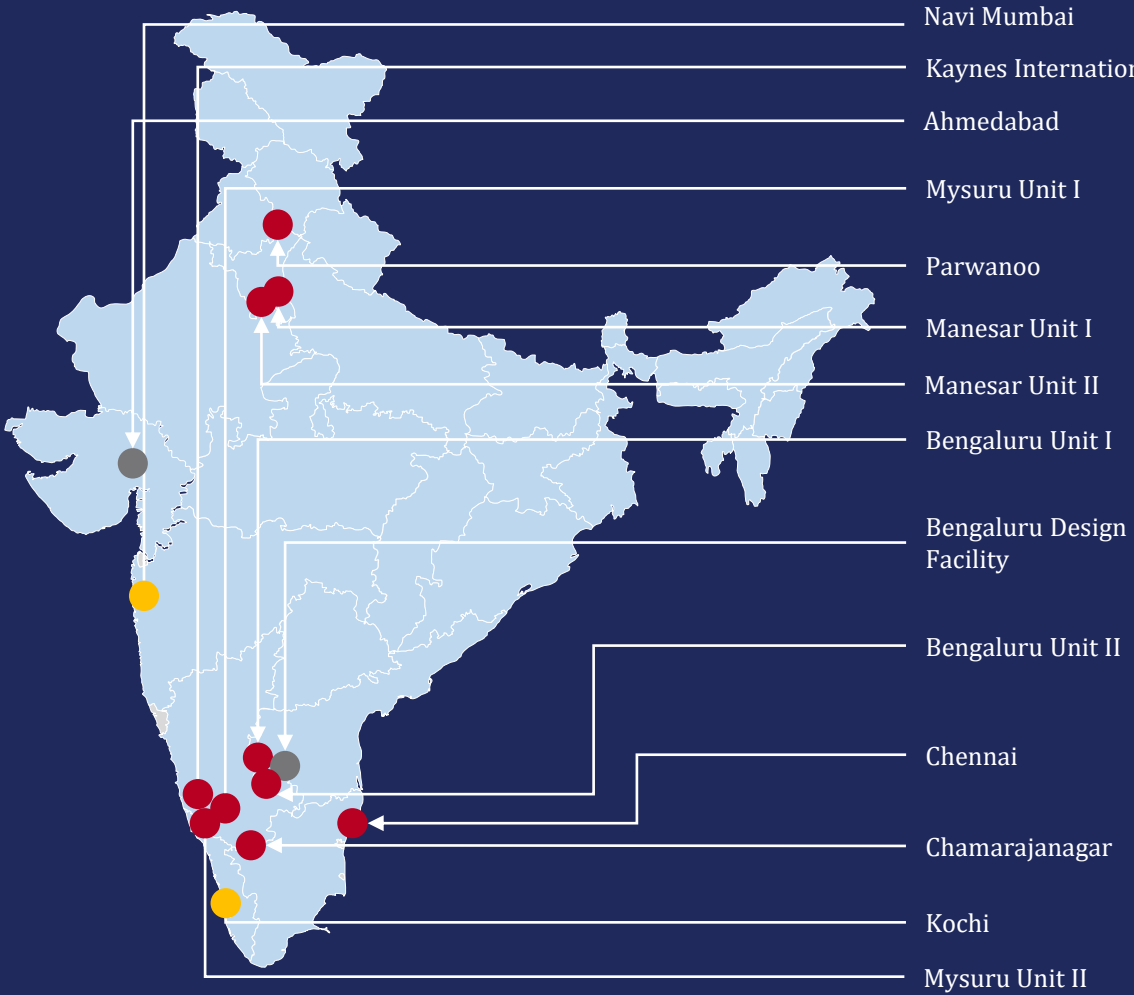
### Industrial HMI Reader & Industrial Tablet



1 - Headlamp level switch / Steering control switch/ Windowlift Motor/ Rocker Switch PCBA | 2 - Kaynes has been a valuable industry partner for soft landing of Chandrayaan-3 & launch of Aditya-L1 missions | 3 - Diff. air pressure / Vibration / RTD Temperature



# Capacity for Manufacturing at Scale Augmented by Technical Capabilities



● Design facility   ● Service centre   ● Manufacturing facility

- 18 SMT Lines
- 70 THD Lines
- 26 Cable Harness Lines
- 15 plastic moulding machines
- 10K class clean room
- Most manufacturing at low cost locations
- Dedicated humidity controlled stores
- Fungible infrastructure
- 2 exclusive RoHS compliant lines for green manufacturing



## Research and Development

Focused on development of new products and improvement existing products

Dedicated research facility at Mysore, Bangaluru & Ahmedabad with a 75+ member R&D Team<sup>1</sup>

Operations complying with global standards with 12 global accreditations –most for an ESDM company in India<sup>1,3</sup>

Facilities approved by global certifications Agencies  
E.g. Underwriters Laboratories, CSA2, TUV Rhineland



## Certifications



## Supply chain

Long term relationship with suppliers leading to better credit terms

**Top 10 suppliers - avg relationship of 10+ years<sup>1</sup>**

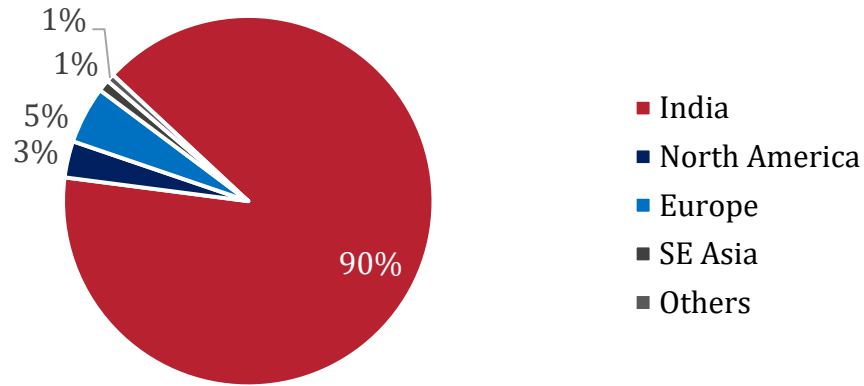
1,700+ suppliers with multiple sources for a single component with specialized dealers for niche verticals<sup>1</sup>

# Well Diversified Business Profile...



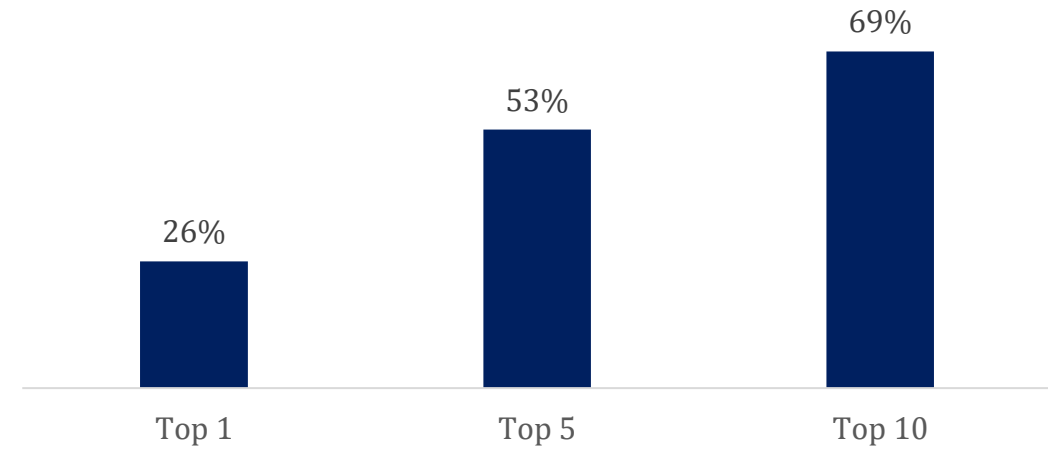
## Revenue across geographies

FY24

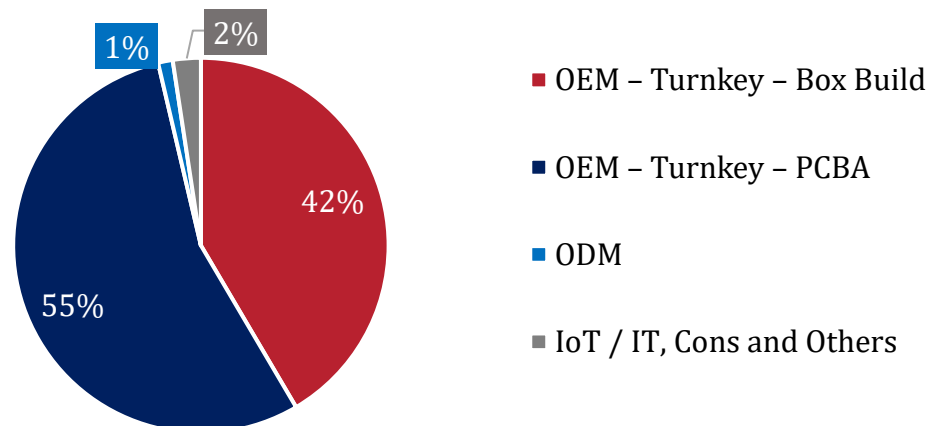


## Low customer concentration

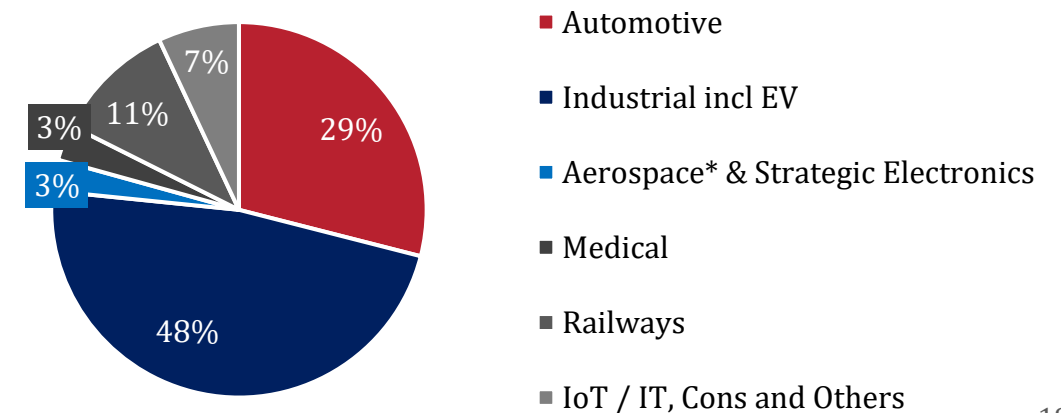
FY24



## Revenue across segments



## Revenue across verticals



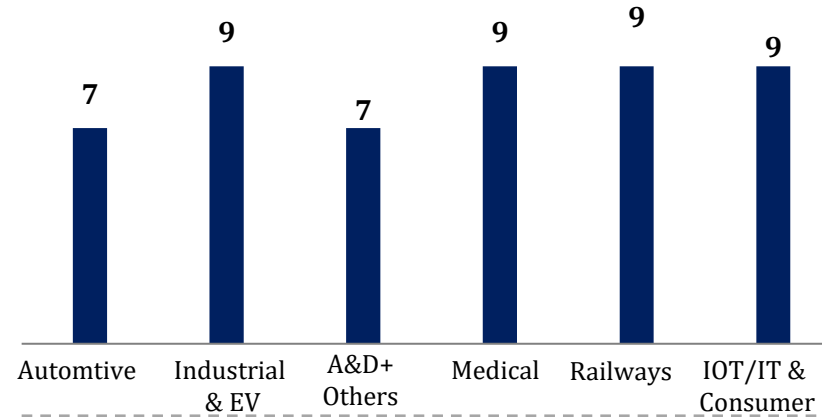
# Marquee customer base



Industry	Key Customers
 Industrial	Leading global mfg of electronic instruments and electromechanical devices
 Railways	  
 Automotive	
 Medical	 
 Aerospace+ Others <sup>1</sup>	 
 IoT / IT and others	

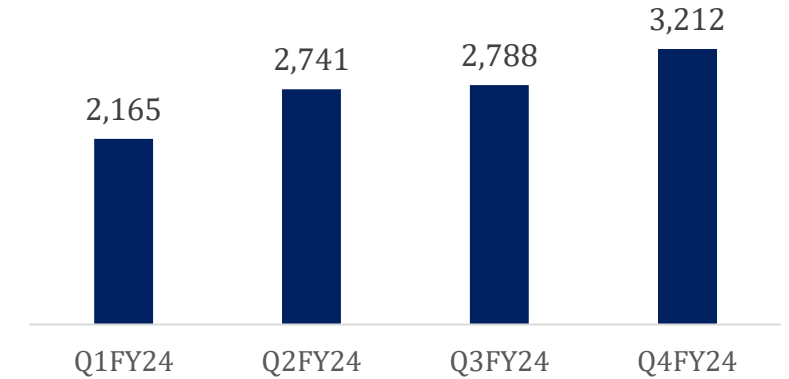
## Long standing relationship with clients

Average business period relationship of top 10 customers in each vertical<sup>3</sup>



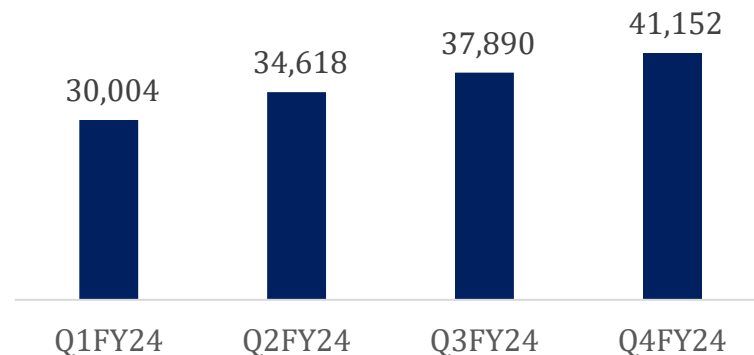
## Average order inflow per month

INR Mn



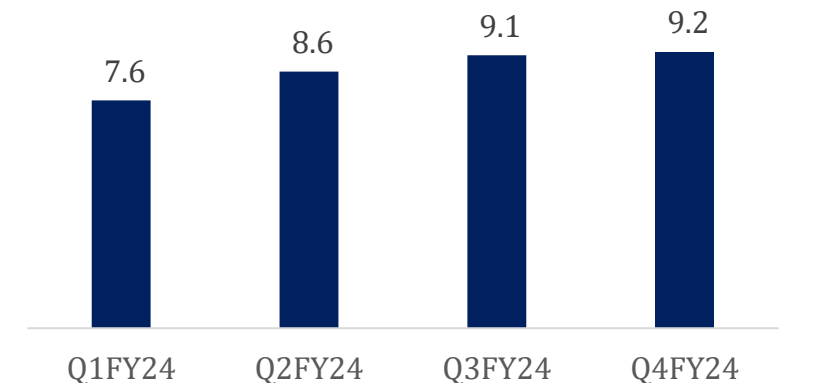
## Strong order book

INR Mn



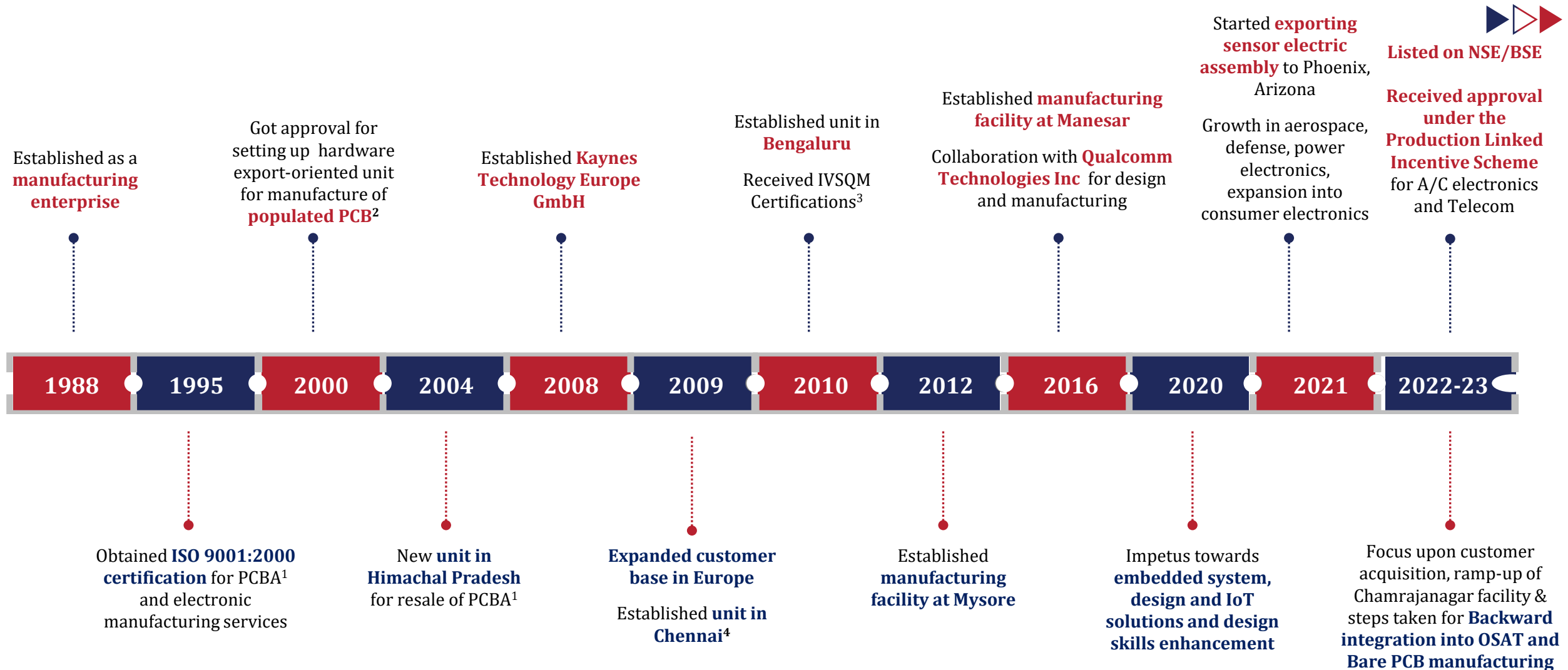
## Increase in average order value

INR Mn



1 - Aerospace, Outer space and strategic electronics; 2 - IoT/IT and Others, 3 - Average period of business relationship is determined based on the length of relationship of top 10 customers in each vertical.

# Business evolution and key milestones



1 – Printed Circuit Board Assemblies | 2 – Printed Circuit Boards | 3 - Industry Vertical Specific Quality Management System Certifications for manufacturing & servicing of PCB, electromechanical assemblies, cable harness for aerospace application | 4 - Chennai Unit for undertaking services related to solenoids, electromagnetic relays, inductors, transformers and electromechanical parts

# The Kaynes Advantage - Key Strengths



End to end design and engineering capabilities enabled with IoT solutions

1

Internationally recognized and certified manufacturing facilities supported by a strong supply chain

2

Well diversified business profile across industry verticals :  
Address the Low Volume, High Value segment

3

Longstanding relationships with top global & domestic customers

4

Strong R&D capabilities with a state-of-the-art manufacturing facilities to support client across the value chain

5

Successful track record of technology transfers among MNC & domestic client

6

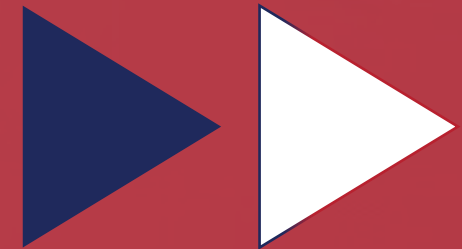
Well positioned to capitalize on strong industry tailwinds

7

Demonstrated ability to handle different projects with various levels of complexity

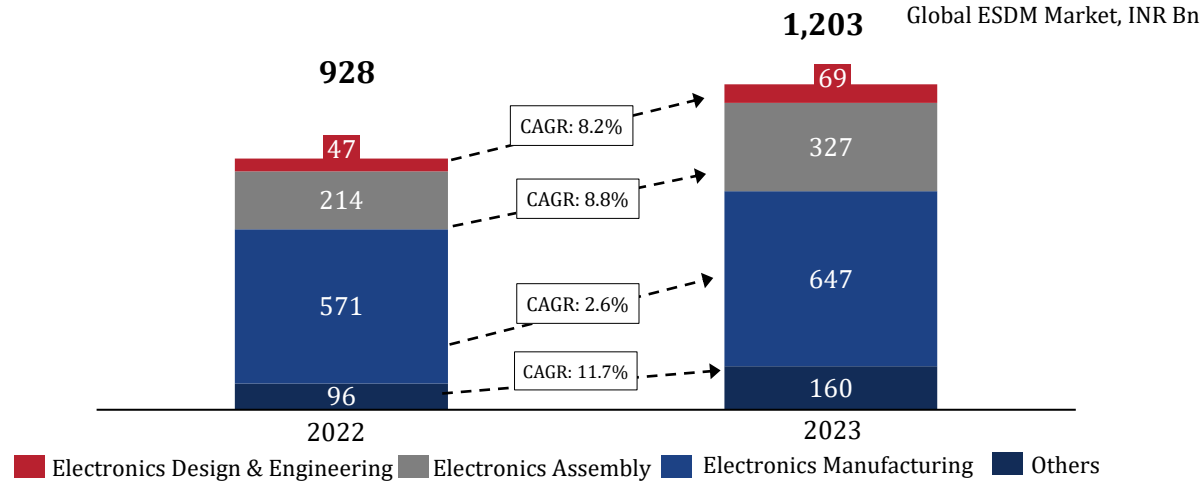
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# Business Strategy

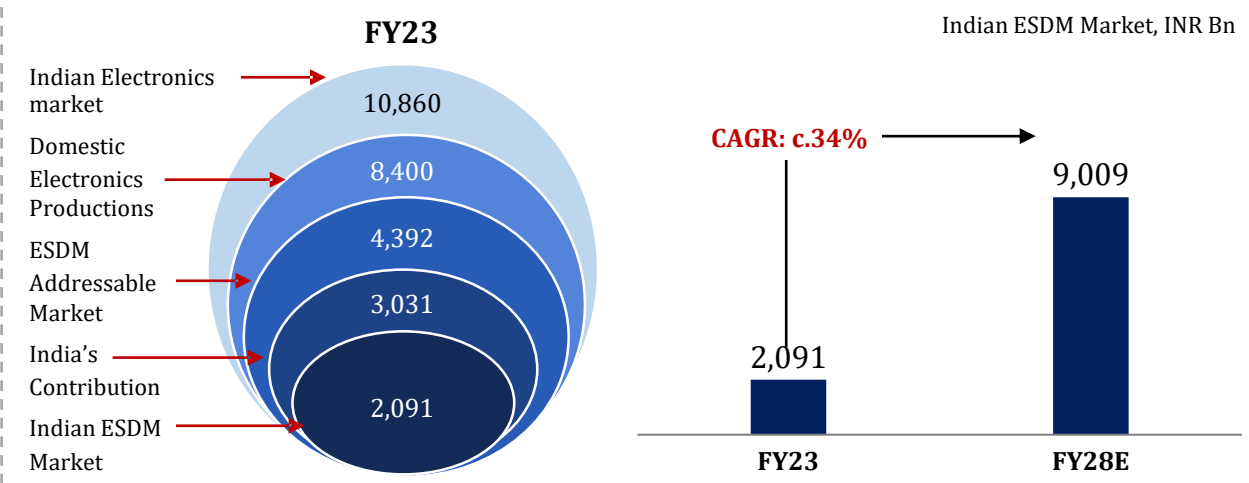


# Well Positioned To Capitalize On Strong Industry Tailwinds...

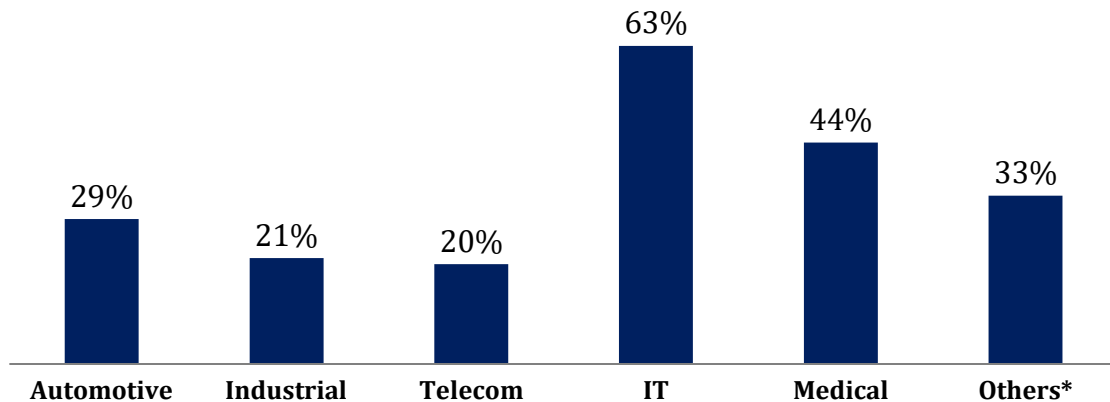
## Global ESDM – A trillion dollar industry



## India all set to be a large ESDM Market



## Vertical wise CAGR (FY23-FY28E)



## Advantage India –favorable growth drivers

<p>Growth in electronics consumption</p>	<p>Import Substitution</p>	<p>Supply Chain Realignment</p>	<p>China+1 Strategy</p>
<p>Enhancing Local Value Add</p>	<p>Export Focus on USD 5 Trillion GDP</p>	<p>Component Manufacturing / Lead Time</p>	<p>Investment by Local and Global Players</p>

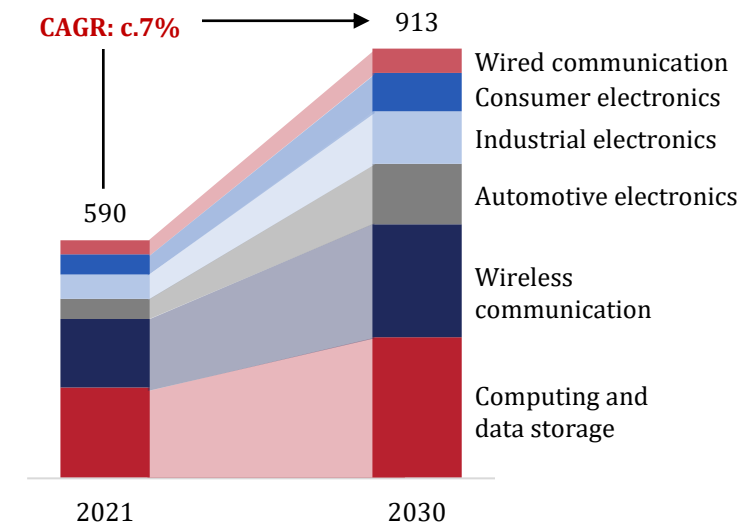


# 1 Strong industry tailwinds (cont'd)

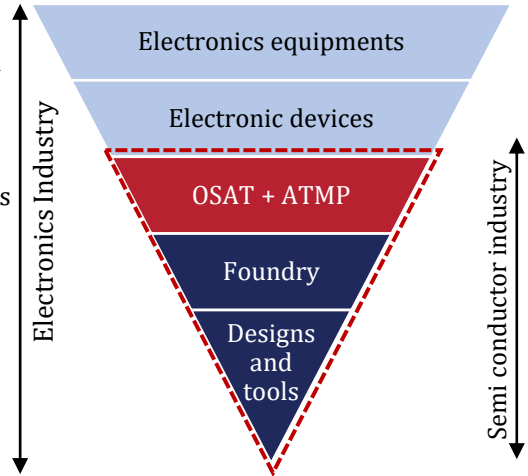


## Global semiconductor market is expected to be a trillion dollar industry

Global semiconductor market value by vertical (US\$bn<sup>1</sup>)

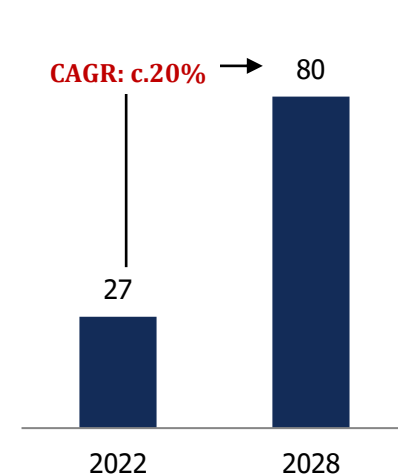


The electronics ecosystem and valuechain



## India is a growing semiconductor market

Indian semiconductor market (US\$bn)



- Government support - US\$10bn+** for the vision of Aatmanirbhar Bharat and positioning India as the global hub for ESDM, for the development of semiconductors and display manufacturing ecosystem in India
- Vast pool of highly skilled and talented workforce** - the government has also launched programs to develop and nurture talent in the semiconductor industry
- Role of OSAT/ATMP players becomes increasingly critical** with the strong focus on boosting semiconductor manufacturing in India

## OSAT/ATMP players offer several benefits that is increasingly driving semiconductor manufacturers to collaborate and outsource certain processes

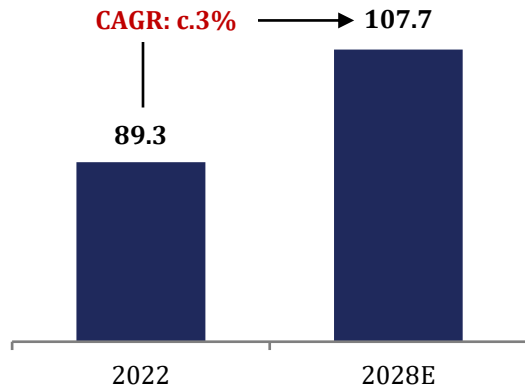
- ★ Ability to handle complex packaging requirements
- ★ Expertise in advanced packaging technologies which is critical to support the rising demand for miniaturization
- ★ Cost optimization and improving operational efficiency
- ★ Consistent investment R&D to ensure advancements in Assembly and Testing
- ★ Quick turnaround times and streamlined processes
- ★ Large scale production and adaptability to changing demand
- ★ Specialized testing capabilities and quality control processes
- ★ Outsourcing non-core functions allows semiconductor manufactures to focus on their core Competencies

# 1 Strong industry tailwinds (cont'd)

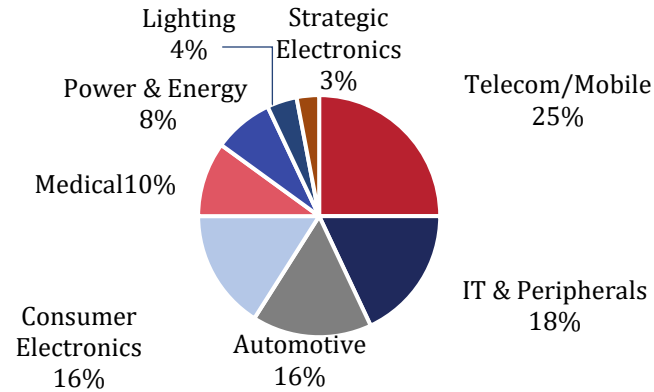


## Global PCB market overview

PCB Market (US\$bn)



PCB Market share by industry <sup>2</sup>

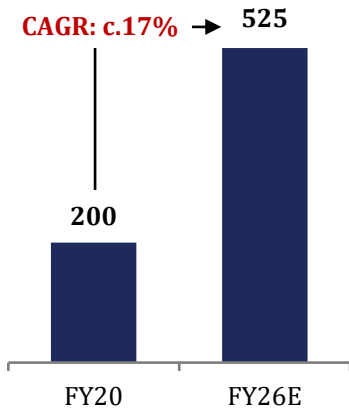


Key Trends

- ✓ HDI PCB<sup>1</sup> market is expected to witness the highest growth due to the growing demand for smart wearables and connected devices
- ✓ Smartphones will remain the largest end use industry and Automotive is expected to witness the highest growth due to advancement in automotive electronics
- ✓ Asia Pacific will remain the largest market, due to the increasing electronic content in automotive, growth in consumer electronic devices & telecommunication products

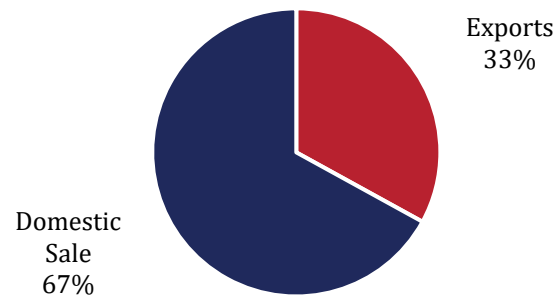
## India PCB market<sup>3</sup> overview

PCB Market (INRbn)

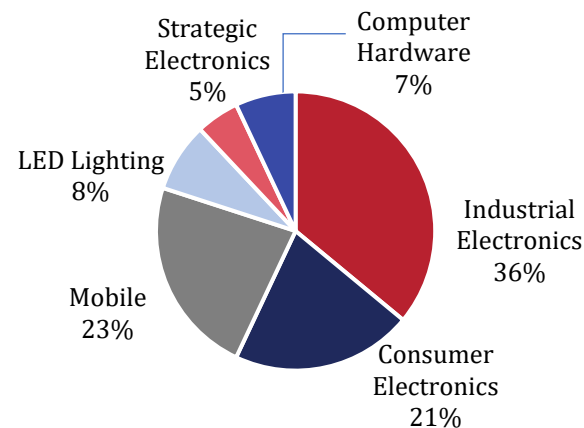


30% of India's PCB production is exported<sup>4</sup>

Exports vs. Domestic Sale



PCB Market share by industry <sup>5</sup>



Key Trends

- ✓ Rising demand from end markets like wearable electronics, smartphones, aerospace and defense, medical sector etc.
- ✓ Investment in developing smaller, more compact, and high-performance electronics
- ✓ Increasing trend for computer miniaturization
- ✓ Govt. programs like Digital India and Skill India aimed at promoting digital literacy pushing workforce to the use of laptops and other digital devices



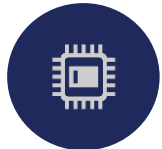
## Focus on full product / box build capabilities

Catering to OEMs with in-house test fixtures for reliability, faster turn-around, complex prototypes, zero defects, and upgrading facilities to expand consumer portfolio and provide full box build services to secure a larger revenue share



## Continue to diversify product portfolio and expand across verticals by leveraging research & development capabilities

Leverage our in-house design and R&D team, continuously invest in infrastructure, and employ tailored strategies for each vertical to capitalize on industry opportunities. Additionally, by incorporating OSAT and PCB fabrication capabilities into our operations, we are strategically positioned to deliver comprehensive and integrated solutions to customers



## Focus upon emerging segments in EMS

We are focusing on emerging segments including Electric Vehicles (EV) (both four wheelers & two wheelers), EV components and EV charging infrastructure, Railways - train collision avoidance systems, High performance computing servers & hardware, Aerospace / Outerspace electronics



## Expand and set up manufacturing facilities

New manufacturing facility set up in Chamarajnagar, Karnataka<sup>1</sup>, and expansion of manufacturing facilities in Mysore and Manesar. Also, setting up OSAT facility at Kongara Kalan, Telangana and in the process of preparing an implementation plan for a PCB fabrication facility in Mysore, Karnataka that will manufacture advanced HDI PCBs



## Improve operational efficiency through backward integration and pursue inorganic growth

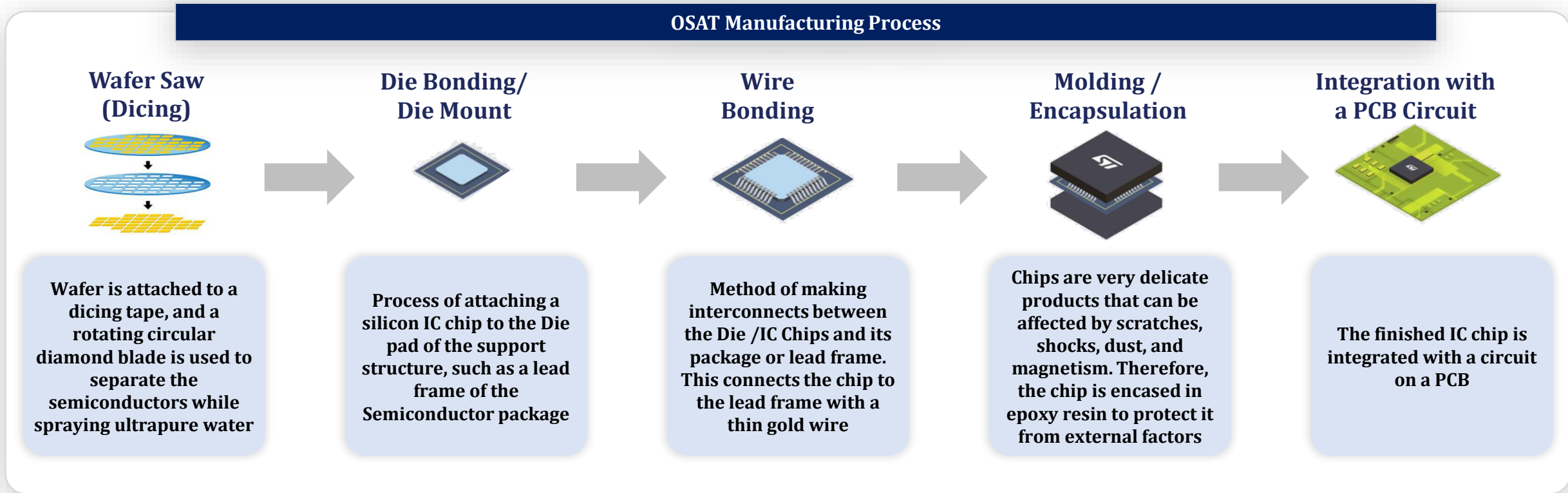
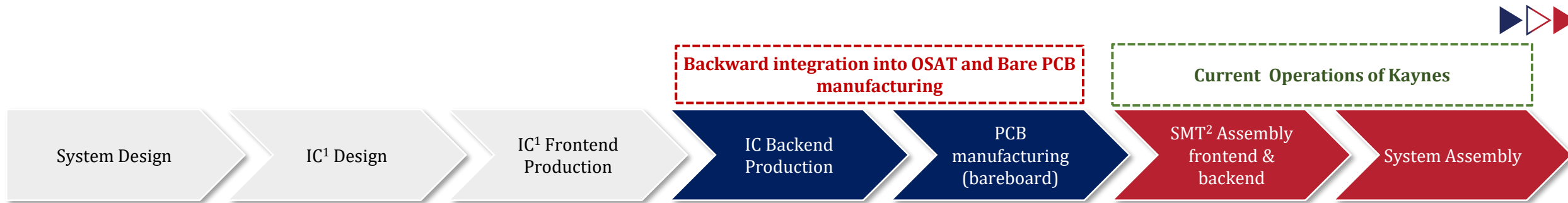
Enhance operational efficiency through backward integration through manufacturing in-house components like bare printed circuit boards and in design of integrated circuits, chip sets and system on chips to leverage complete backward integration for supporting component development. We also intend to pursue inorganic growth through strategic acquisitions, investments, and alliances to expand capabilities and enter new geographies



## Continue expanding customer base to focus on large customers

Expand geographical footprint with additional sales and BD representatives, generate brand awareness through content-based marketing, grow exports through S&M teams in the US, Japan, and Europe, and enhance manufacturing facilities to better serve customers

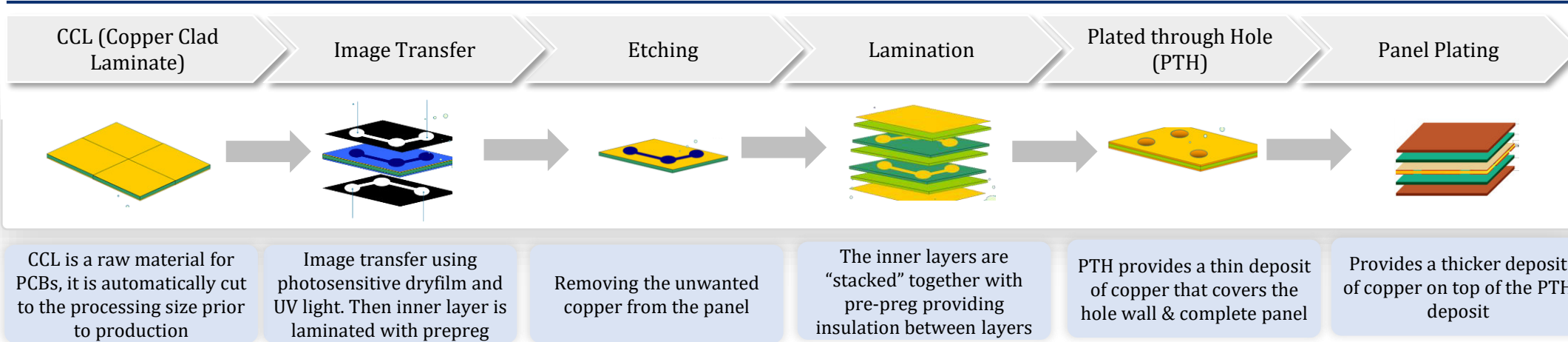
# Backward integration into OSAT and Bare PCB manufacturing



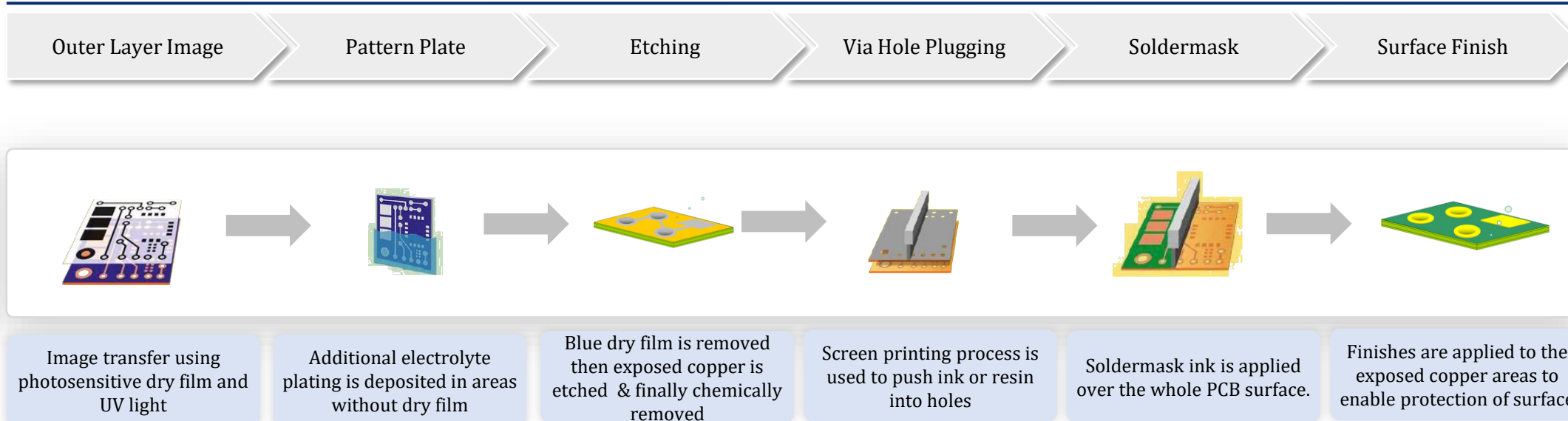


# Bare PCB manufacturing process

## Inner Layer Manufacturing Process



## Outer Layer Manufacturing Process



PCB, or printed circuit board, is an important electronic part and the foundation of electronic components

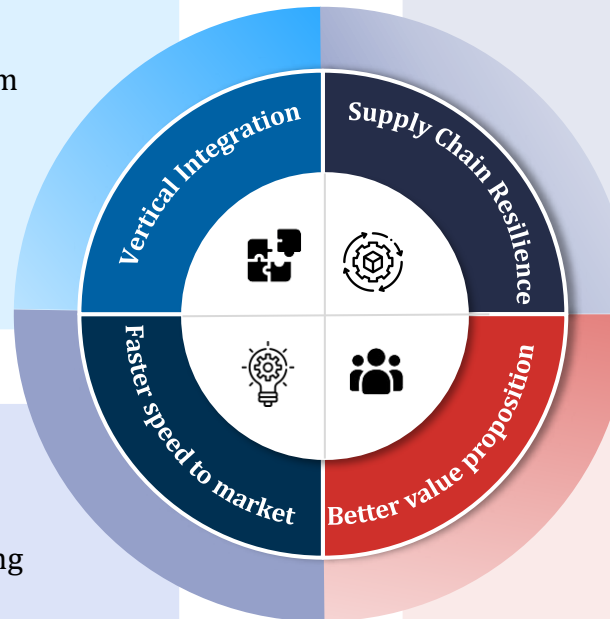
# OSAT and Bare PCB manufacturing capabilities offer strategic benefits

## Vertical Integration

- Integrated offerings to customers with OSAT and PCB fabrication capabilities
- Wider footprint across the electronics supply chain – from Semiconductor-Packaging to the end-user product
- Greater cost efficiencies and better- quality control

## Innovation and Speed to Market

- Faster time-to-market, a critical factor in the ever-evolving semiconductor industry
- Comprehensive understanding and control of the entire production process resulting in product innovation



## Supply Chain & Future Market Readiness

- Greater supply chain resilience
- Reduced vulnerabilities of key component availabilities
- Future micro miniaturization of electronic assemblies

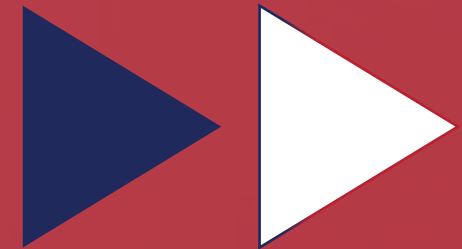
## Better Customer Proposition

- Ability to offer customers a one-stop solution for their Electronic Products/ Modules manufacturing needs
- Competitive pricing to customers underpinned by better supply chain efficiencies





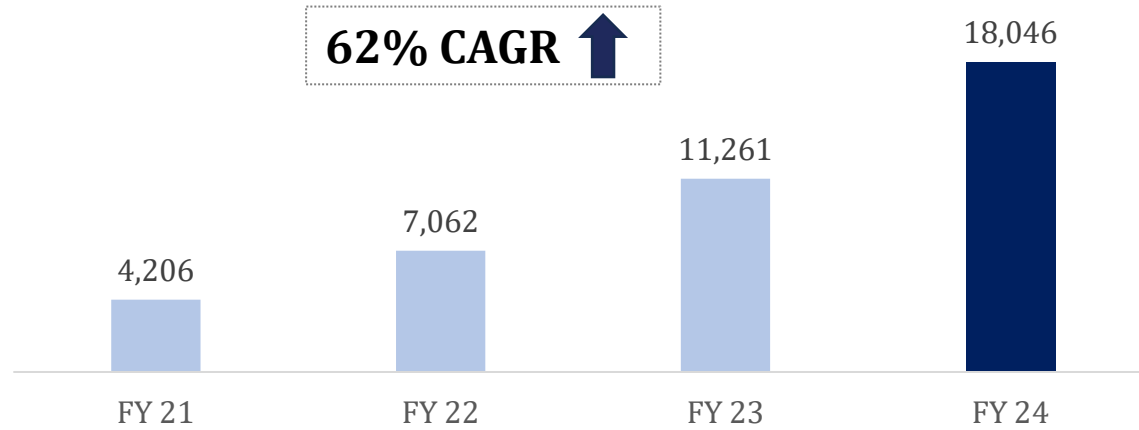
# Financial Highlights



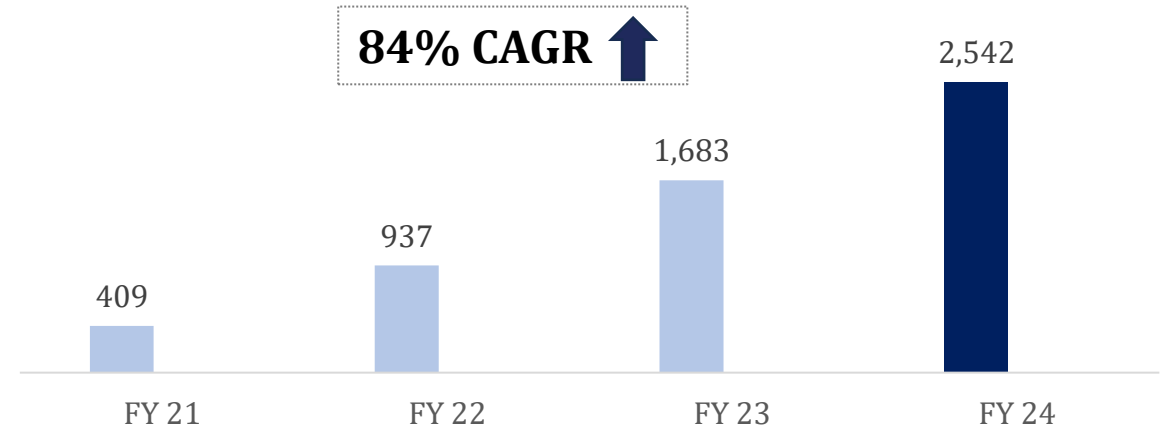
# Proven record of consistent financial performance (1/4)



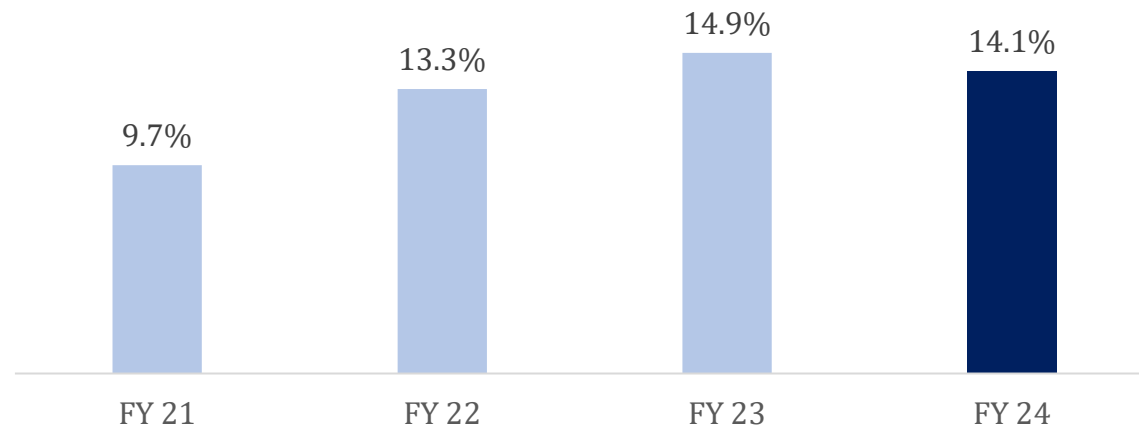
Revenue (₹ Mn)



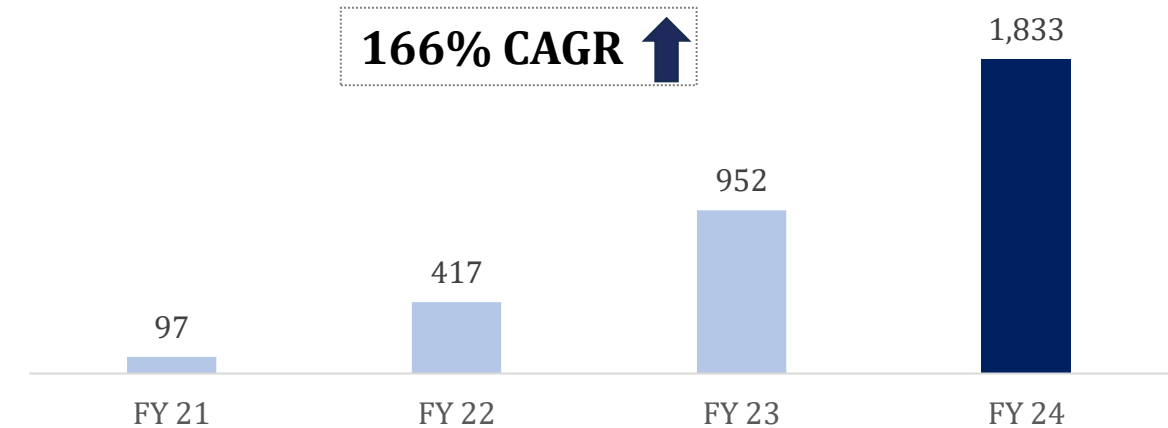
EBITDA (₹ Mn)



EBITDA Margins (%)



Profit After Tax (Restated) (₹ Mn)

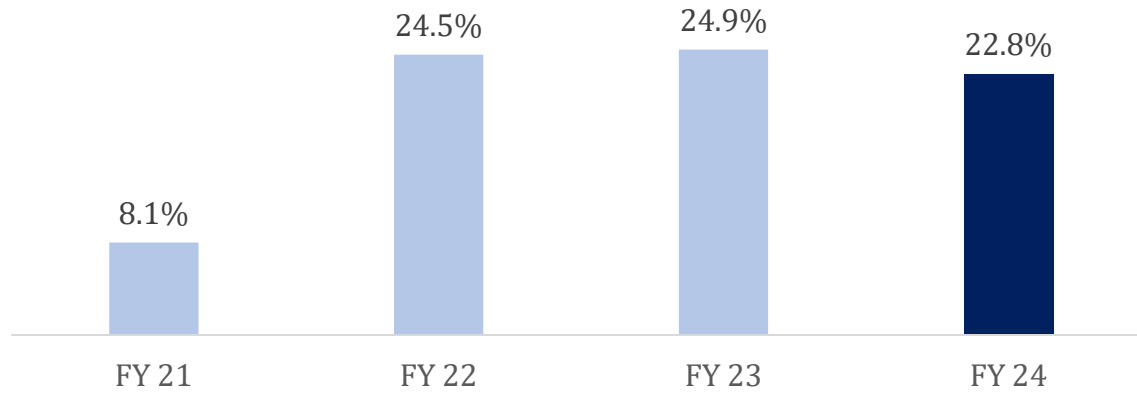




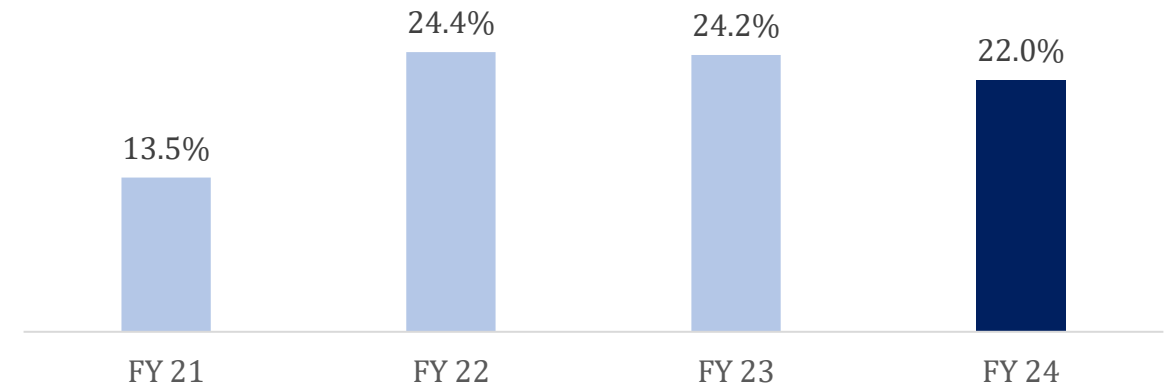
# Proven record of consistent financial performance (2/4)



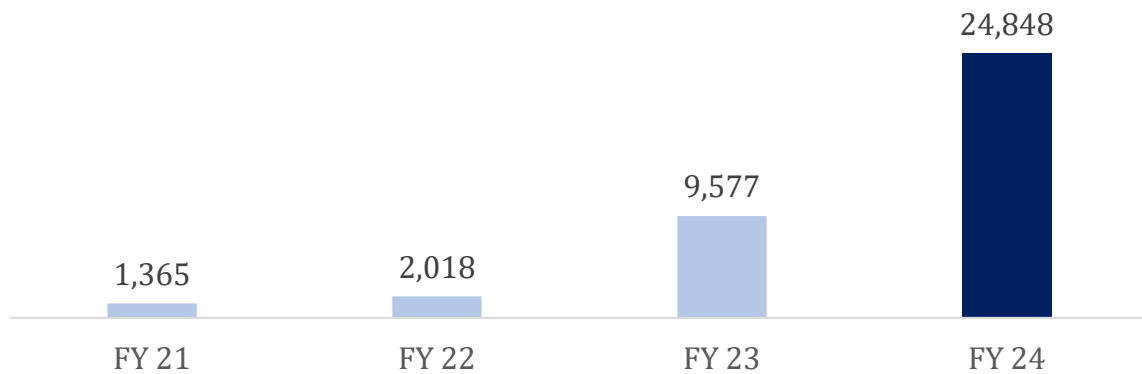
## ROE (%)



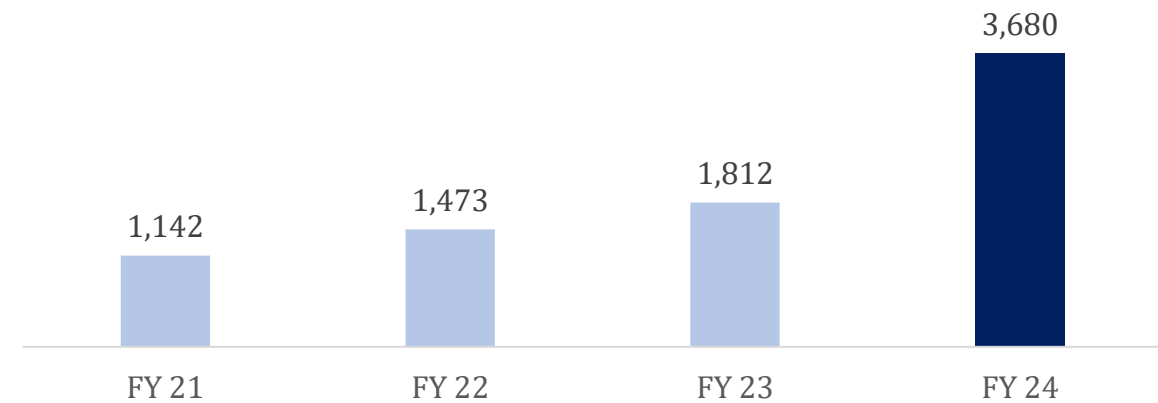
## ROCE (%)



## Net Worth (Rs Mn)



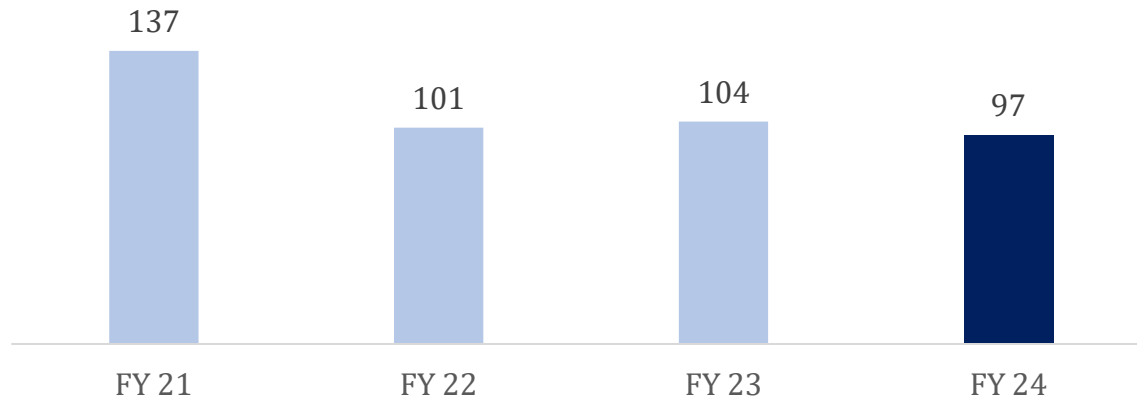
## Gross Block (Rs Mn)



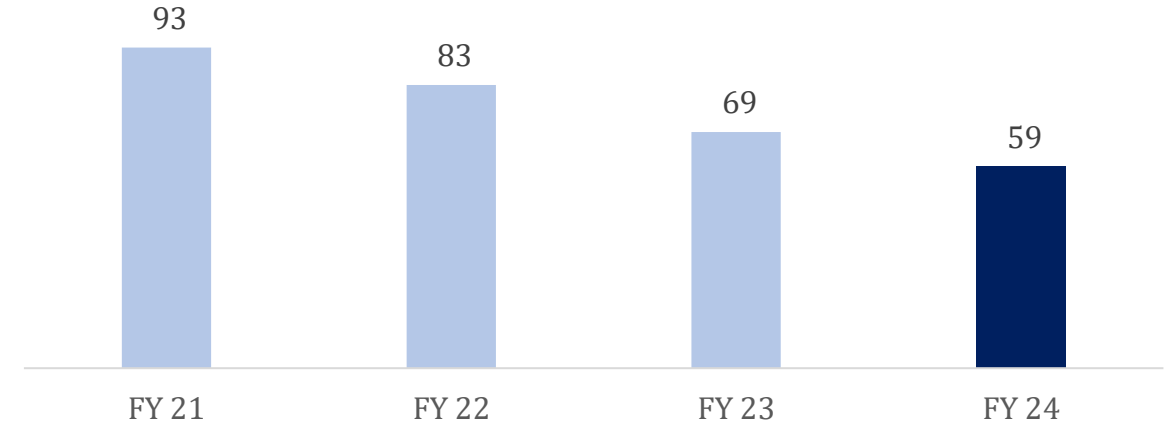
# Proven record of consistent financial performance (3/4)



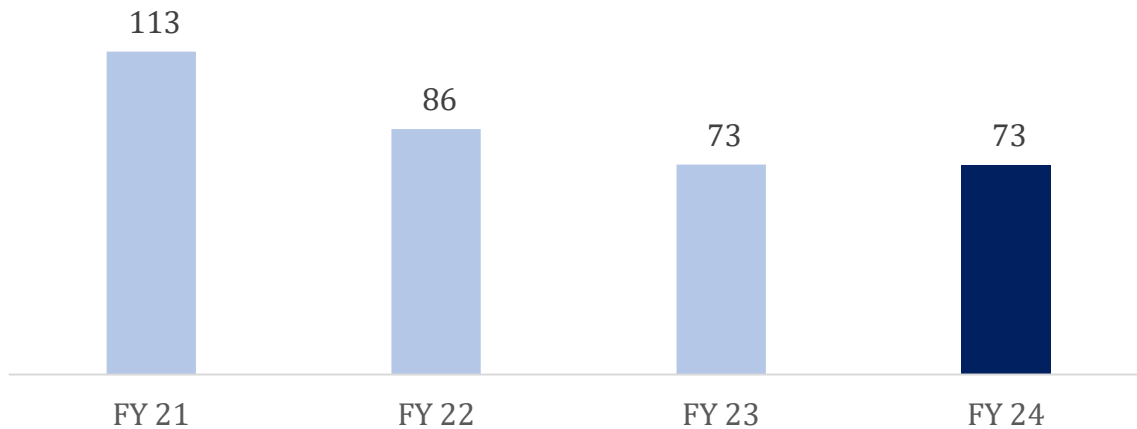
## Inventory Days



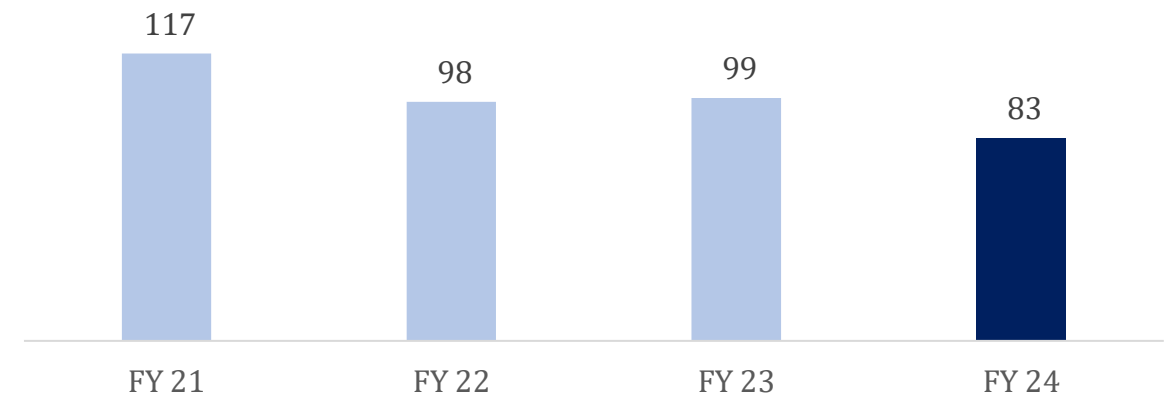
## Receivable Days



## Payable Days



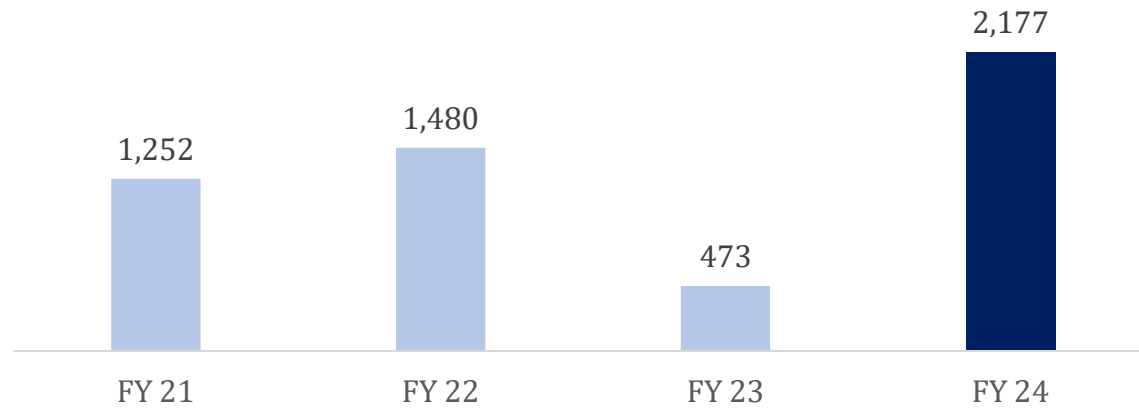
## Net Working Capital Days



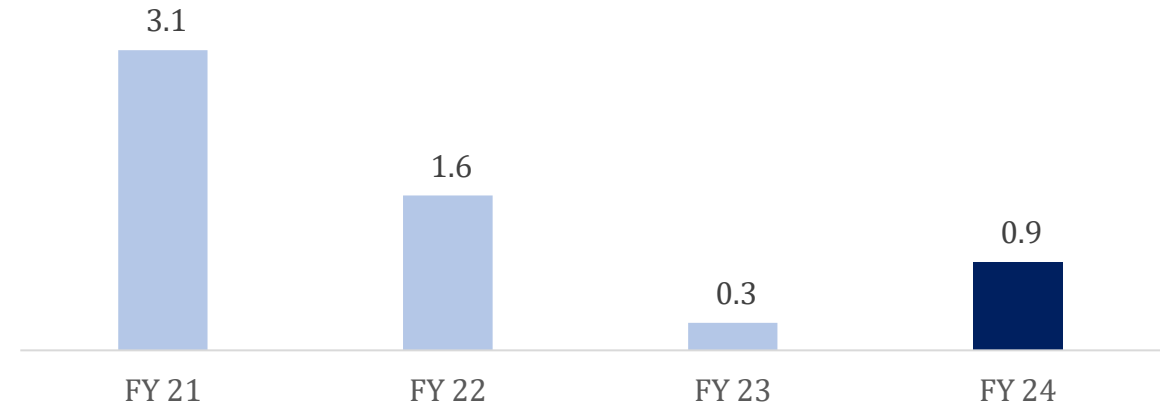
# Proven record of consistent financial performance (4/4)



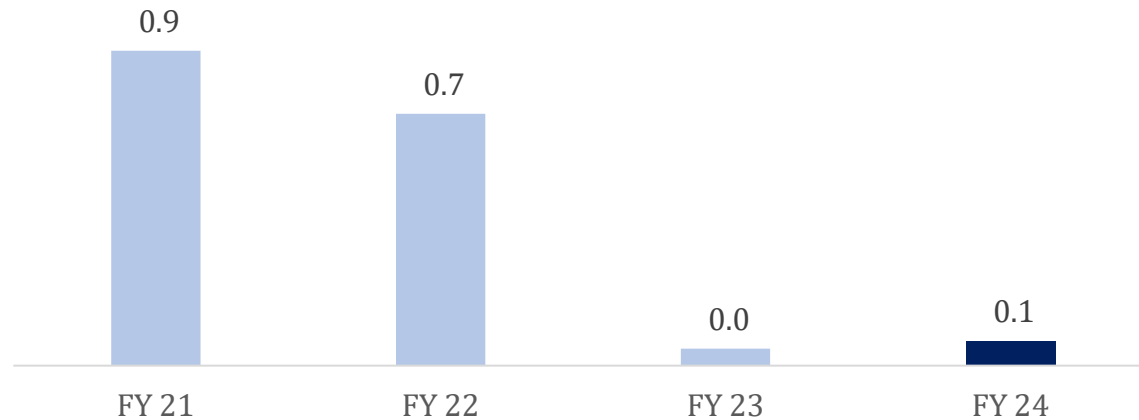
**Net Debt (₹ Mn)**



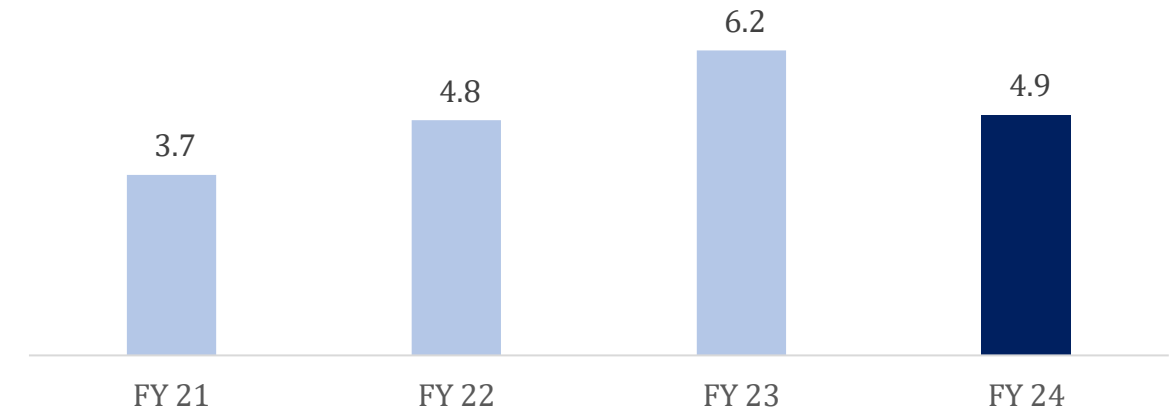
**Net Debt/EBITDA (x)**



**Net Debt/Equity (x)**



**Asset Turnover ratio (x)**



# Profit & Loss Statement (Consolidated)



Particulars (₹ Mn)	FY21	FY22	FY23	FY24
<b>Revenue from operations</b>	<b>4,206</b>	<b>7,062</b>	<b>11,261</b>	<b>18,046</b>
Raw material cost	2,861	4,894	7,801	13,299
Employee expenses	459	602	771	1,028
Other expenses	477	629	1,006	1,178
<b>EBITDA</b>	<b>409</b>	<b>937</b>	<b>1,683</b>	<b>2,542</b>
<b>EBITDA margin (%)</b>	<b>9.7%</b>	<b>13.3%</b>	<b>14.9%</b>	<b>14.1%</b>
Depreciation and amortization expense	101	132	187	251
Other income	40	41	114	559
Finance cost	240	256	349	534
Profit before tax	109	590	1,260	2,316
Total tax expenses	11	174	308	483
<b>Net profit after tax</b>	<b>97</b>	<b>417</b>	<b>952</b>	<b>1,833</b>
<b>Net profit margin (%)</b>	<b>2.3%</b>	<b>5.9%</b>	<b>8.5%</b>	<b>10.2%</b>

# Balance Sheet (Consolidated)



Particulars (₹ Mn)	FY21	FY22	FY23	FY24
Gross Block (tangible assets)	979	1,112	1,451	3,276
Accumulated Depreciation	408	473	549	682
Net Block (tangible assets)	571	640	902	2,594
Intangible assets	267	352	426	620
Other non-current assets	165	369	552	3,571
<b>Total non-current assets</b>	<b>1,002</b>	<b>1,361</b>	<b>1,880</b>	<b>6,785</b>
Inventories	1,639	2,264	4,132	5,483
Trade receivables	1,217	1,977	2,271	3,556
Cash and cash equivalents	143	216	4,860	15,256
Other current assets	193	410	1,045	1,572
<b>Total current assets</b>	<b>3,192</b>	<b>4,864</b>	<b>12,308</b>	<b>25,867</b>
<b>Total Assets</b>	<b>4,194</b>	<b>6,224</b>	<b>14,187</b>	<b>32,652</b>
Borrowings	171	293	150	112
Other non-current liabilities	148	273	282	293
<b>Total non-current liabilities</b>	<b>320</b>	<b>566</b>	<b>432</b>	<b>405</b>
Short-term borrowings	1,224	1,403	1,209	2,949
Trade payables	954	1,641	2,229	3,610
Other current liabilities	300	578	714	803
<b>Total Current Liabilities</b>	<b>2,478</b>	<b>3,621</b>	<b>4,152</b>	<b>7,362</b>
<b>Total Equity &amp; Reserves</b>	<b>1,396</b>	<b>2,037</b>	<b>9,604</b>	<b>24,885</b>
<b>Total Equity and Liabilities</b>	<b>4,194</b>	<b>6,224</b>	<b>14,187</b>	<b>32,652</b>

# Cash Flow Statement (Consolidated)



Particulars (₹ Mn)	FY21	FY22	FY23	FY24
<b>Cash flow from operating activities</b>				
Profit before tax	109	590	1,260	2,316
Adjustment for non-operating items	333	386	452	401
<b>Operating profit before working capital changes</b>	<b>442</b>	<b>976</b>	<b>1,713</b>	<b>2,717</b>
(Increase)/ decrease in inventories	-128	-625	-1868	-1,352
(Increase)/decrease in trade receivables	-281	-760	-293	-1,420
(Increase)/decrease in payables & other adjustments	271	642	535	1,238
<b>Cash generated from operations</b>	<b>305</b>	<b>233</b>	<b>87</b>	<b>1,183</b>
Less: direct taxes paid	-28	-22	-503	-481
<b>Net cash from operating activities</b>	<b>277</b>	<b>211</b>	<b>-416</b>	<b>701</b>
<b>Cash flow from investing activities</b>	<b>-241</b>	<b>-445</b>	<b>-4,937</b>	<b>-15,052</b>
<b>Cash flow from financing activities</b>	<b>-13</b>	<b>272</b>	<b>5,543</b>	<b>14,286</b>
<b>Net increase/ (decrease) in cash &amp; cash equivalent</b>	<b>23</b>	<b>38</b>	<b>191</b>	<b>-65</b>
Add: Cash and cash equivalents as at 1st April	7	31	69	259
Add: Net effect of exchange gain on cash and cash equivalents	0	0	0	0
<b>Cash and cash equivalents as at 31st march</b>	<b>31</b>	<b>69</b>	<b>259</b>	<b>194</b>

# Expansion Update



## Manesar (Haryana)

Both the factories are operational

## Chamrajanagar (Karnataka)

Work going on at full swing

Phase wise operationalization  
Ongoing – Alpha & Beta  
Blocks ready, Gamma block getting ready

## Pune (Maharashtra)

Facility acquired  
To be operationalized shortly

## Upgradation existing facilities

Mysore Unit 1 & 2  
Manesar  
Banglore  
Chennai



Chamrajanagar Facilities pictures



### Ramesh Kunhikannan

#### Managing Director & Promoter

33+ years of experience in the EMS industry  
 Associated with the company since inception  
 B.Tech from National Institute of Engineering, Mysore



### Savitha Ramesh

#### Chairperson, Promoter & Whole-time director

25+ years of experience in the EMS industry  
 Associated with the company since inception  
 B.Com from University of Madras



### Jairam Paravastu Sampath

#### Whole time director and CFO

30+ years of experience across manufacturing, operations, sales & marketing  
 Associated with company since 2011  
 B.Tech from IIT Madras, PGDM from IIM Ahmedabad



### Poornima Ranganath

#### Independent Director

Several years of experience  
 Current Managing Partner of Law Assist  
 Graduate of National Law School of India University, Bangalore



### Anup Kumar Bhat

#### Independent Director

Several years of experience  
 Ex. VP Ashok Leyland (subsidiary support)  
 B.Tech from Banaras Hindu University



### Heinz Franz Moitzi

#### Independent Director

42+ years of experience  
 Ex. Consultant H&C consulting  
 Bachelors in Business Mgmt. from Baldwin-Wallace College



### Koshy Alexander

#### Independent Director

34+ years of experience in finance  
 Ex. Director Bharat Electronics Limited  
 B.Com from Bangalore University  
 Member of ICAI



### Murali S G

#### Independent Director

45+ years of experience in finance  
 Ex. Group CFO TVS Group  
 B.Com from Bangalore University, Member of ICAI



### Rajesh Sharma

#### CEO

27+ years of experience in  
 accounting & finance  
 B.Com from Bangalore University,  
 Member of ICAI



### Sajan Anandaraman

#### Head - Commercial & Corporate Affairs

20+ years of experience in Kaynes across  
 verticals B.Tech in E&E, University of Calicut



# Awards and Recognition



**Electronics  
Company of the  
Year 2022-23**

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**ELCINA**

**Exports Award**

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**ELCINA -  
EDY, 2018**

**Best EMS Co.**

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**IESA**

**Emerging  
Entrepreneur**

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**Make in India,  
India Today**



**Proud Contributor  
To**

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**Chandrayaan-3  
2023**

**Defenovation  
Awards**

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**Excellence in  
Manufacturing ,2022**



**Thank You**

**COMPANY**

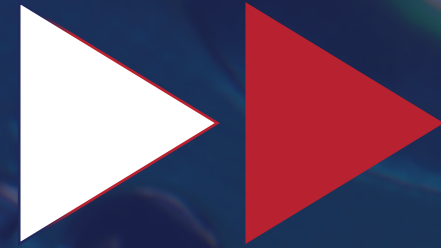


**Kaynes Technology India Limited**

**Jairam P Sampath**  
**Whole-time Director & Chief Financial Officer**  
Email: [ir@kaynestechnology.net](mailto:ir@kaynestechnology.net)

**Sumit Kumar Verma**  
**Senior Manager – Investor Relations & Business Analyst**  
Email: [sumit.verma@kaynestechnology.net](mailto:sumit.verma@kaynestechnology.net)

CIN: L29128KA2008PLC045825  
Website: [www.kaynestechnology.co.in](http://www.kaynestechnology.co.in)



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