



15th November, 2024

The General Manager
The Corporate Relationship Department
BSE Limited
1st floor, New Trading Ring,
Rotunda Building
P J Towers
Dalal Street, Fort
Mumbai 400 001
BSE Scrip Code: 500249

The Manager
Listing Department
National Stock Exchange of India
Limited
“Exchange Plaza”, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai 400 051
NSE Symbol: KSB

Sub: Press Release for the quarter ended 30th September, 2024.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sirs/Madam,

Please find enclosed herewith Press Release being issued by the Company for the third quarter ended 30th September, 2024. Kindly take the same on your records.

Yours faithfully,
For KSB Limited

Shraddha Kavathekar
Company Secretary

Encl. as above

KSB Limited registers outstanding growth in the third quarter- July'24 to September'24

- The sales value of INR 616.5 crores achieved for this quarter is 9.37% increase over the previous year
- The Sales value for 3 quarters of 2024 is INR 1,806.7 crores which is about 9.86% increase over the same period last year

Major Highlights

- Secured significant orders for solar pumps 430 million INR.
- Achieved high employee engagement score of 88% in KSB voice survey, with strong alignment and commitment within the organization.
- Expanded product portfolio with the launch of VT pump, a new pump at IFAT expo.
- Installed a new electropolishing facility at the foundry, enhancing corrosion resistance and quality.
- Implemented an Advanced Planning and Scheduling tool to optimize production tracking and ensure on-time delivery.
- Completed digital transformation projects, including a Mobile Warehouse Management system, improving real-time inventory visibility, data accuracy, and decision-making.

Business Highlights

(All amounts in INR Crores)

Particulars	Q3 – 2024 (Jul'24-Sept'24)	Q3 – 2023 (Jul'23 -Sept'23)	Jan'24-Sept'24	Jan'23-Sept'23
Sales	616.5	563.7	1,806.7	1,644.6
Expenses	528.9	493.4	1,567.6	1,431.9
Operating Profit	87.6	70.3	239.1	212.7
OPM %	14.21%	12.47%	13.23%	12.93%
Other Income	6.6	8.4	31.3	29.8
Interest	0.6	2.0	2.3	3.7
Depreciation	13.7	12.3	39.9	36.0
PBT	79.9	64.4	228.2	202.8
PAT	59.3	48.1	171.0	151.8

Summarizing the Q3 2024 performance, **Mr. Prashant Kumar, Vice President of Sales and Marketing at KSB Limited**, said, "This quarter's performance has been satisfactory with impressive numbers in energy segment.

Beyond business performance, one of our proudest achievements has been our employee engagement index delving into the realm of passion, dedication, job satisfaction and employee experience. We are dignified to hold the place amongst the top 4 KSB companies worldwide, flagging our Employee Engagement score at 88% at KSB Limited. This strikes an upbeat direction to foster continued enthusiasm and engagement towards highly potential-filled future for KSB.

Alongside this, we expanded our product portfolio with the launch of the VT pump at the prestigious IFAT expo held in Mumbai. Looking ahead, KSB remains focused on sustaining this growth by pursuing excellence, driving innovation, and delivering lasting value to all stakeholders.”

About KSB Limited

KSB Limited Founded in 1960 in India is a part of KSB SE & Co KGaA., - one of the world's leading suppliers of pumps, valves and systems. Combining innovative technology and excellent service to provide intelligent solutions, the company has been offering innovative and sturdy solutions to cater to the myriad needs of the Indian Customer may it be in power, oil, building services, process engineering, water treatment, water transport, etc. The activities of KSB's in-house research centre focus on the areas of hydraulics, sealing technology, materials, production technology and automation.

Today the KSB group has a presence on all the continents with its own sales and marketing companies, manufacturing facilities and service operations. More than 15,000 employees generate annual consolidated sales revenue of over Two billion Euros.

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