

SUPREME PETROCHEM LTD

Read. Office:

Solitaire Corporate Park, Building No. 11, 5th Floor, 167, Guru Hargovindji Marg, Andheri-Ghatkopar Link Road, Chakala, Andheri (East), Mumbai-400 093. INDIA ©: 91-22-6709 1900 Fax - 022 - 4005 5681 • CIN: L23200MH1989PLC054633 Website: www.supremepetrochem.com • Email: corporate@spl.co.in

Ref: CFA/CS/86/AGM_35/2024-2025

January 17, 2025

BSE Limited
Phiroze Jeejeebhoy Towers,
1st Floor, Dalal Street,
Mumbai - 400 001
Script Code - 500405

National Stock Exchange of India Ltd Exchange Plaza, Bandra Kurla Complex Bandra East, Mumbai – 400 051 Scrip Code - SPLPETRO

Dear Sir/Madam,

Sub: Submission of "Earnings Presentation Q3 (9M - FY25)" under Regulation 30 of SEBI (LODR), 2015

With reference to the captioned subject matter, please find herewith attached an "Earnings Presentation Q3 (9M-FY25)" prepared by the Company for the general awareness of its shareholders comprising of Company's overview, key strengths, future growth strategies, business & financial overview, financial and business highlights, capital market information etc. This presentation has also been uploaded on the Company's website.

Kindly take above on record for doing needful in the matter.

Thanking you

Yours faithfully,

For SUPREME PETROCHEM LTD

D. N. MISHRA
COMPANY SECRETARY









Earnings Presentation

Q3/9M-FY25





Snapshot





Strong Promoter Lineage: Faparias (Supreme Industries), Rajan Raheja (Exide, Prism Johnson, Sonata Software)

Market Leader in Polystyrene and Expanded Polystyrene with market share exceeding 50%





India's first truly international scale state-of-art Styrenics complex at Amdoshi

India's first and only plant of Extruded Polystyrene Insulation Foam Board (XPS).





Globally reputed supplier to customers in over 100 countries worldwide owing to its internationally acclaimed quality and safety record Effective October, 2024 nearly 50% of power requirement of Amdoshi Plant is from renewable sources



Supreme Petrochem Limited



Zero liquid discharge at both plants

3 Year CAGR of Total Volume Sales: 11.7%



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FY24 RONW: 17.9%; ROCE: 24.2%

Debt Free Company





Long-term Credit rating AA-/ Positive from CRISIL and AA-/ Outlook Positive from IND-Ra and shortterm rating A1+ from both

2



COMPANY OVERVIEW







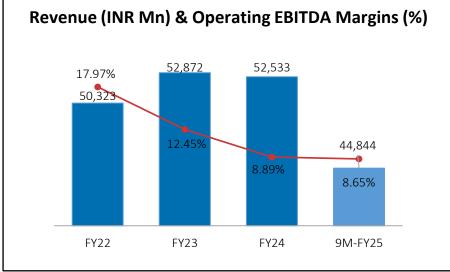


Company Overview



- SPL was formed as joint venture between the Supreme Industries Ltd. and the well diversified Rajan Raheja Group.
- SPL has two manufacturing locations village Amdoshi, Taluka Roha, Maharashtra and Manali New Town, Chennai, Tamil Nadu.
- Amdoshi plant production range includes: Polystyrene, Expandable Polystyrene(EPS), Speciality
 Compounds and masterbatches, Extruded Polystyrene(XPS) with total effective installed
 capacity of 422000 TPA.
- SPL's plant at Manali New Town, produces EPS with effective installed capacity of 33,000 TPA.
- First phase of mABS project and EPS Phase II expansion when completed will take overall capacity at Amdoshi complex to 522,000 MTA.
- In line with its commitment to sustainability, SPL has setup a 12.5 MW solar power plant in joint venture with Tata Renewable Energy Ltd. This along with rooftop solar power plant has helped to reduce its reliance on conventional energy sources for its Amdoshi plant.





Key Strengths

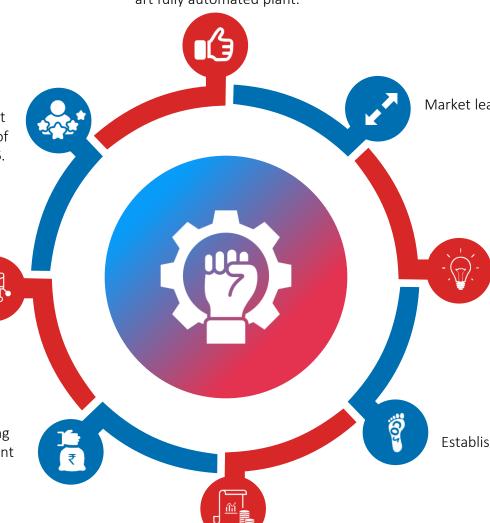


India's Largest producer of Polystyrene & Expandable Polystyrene with state-ofart fully automated plant.

mABS project with 70,000 MTA capacity in technical licensing arrangement with Versalis with low carbon foot print is expected to be mechanically completed by end of March, 2025 with commissioning in first quarter of FY26.

Strong balance sheet, debt free & meeting all capital expenditure through internal sources.

With captive generation through JV with Tata Power going operational 50% of power requirement at its Amdoshi Plant is being met from renewable energy sources.



Market leader in PS and EPS with over 50% plus market share

Well placed to benefit from the growth in the domestic consumer durables, automobiles, exports and excellent customer relations

Established strong relationship with leading OEM and ODMs for regular supply of products

First and only producer of XPS Boards in India

Future Growth Strategies



Capacity Expansion/Diversification



First line of mABS project with 70000 MTA capacity in technical collaboration with Versalis is progressing well.

The project will be mechanically completed by end March 2025 and commissioning in first quarter of FY26.



The company is undertaking capex for enhancing Compounds and Masterbatches and EPS capacities at its Amdoshi Plant to cater to the additional demand.



Acquired 96 Acres of land at village Munak, Tehisil-Ballah, District Karnal, Haryana to put up a styrenics complex including downstream products which shall be implemented in phases over 36 to 48 months post receipt of statutory clearances at an estimated cost of INR 800Crs to be funded from internal generation

Board Of Directors



Shri Mahaveer Prasad Taparia

Chairperson

Shri Rajan B. Raheja

Non-Executive - Non-Independent

Shri Bajranglal Taparia

Non-Executive - Non-Independent

Shri Shivratan J TaParia

Non-Executive - Non-Independent

Shri Akshay Rajan Raheja

Non-Executive - Non-Independent

Shri KV Mujumdar

Whole Time Director

Shri Rajeev M Pandia

Non-Executive - Independent

Shri Basavaraj Ningappa Bankapur

Non-Executive - Independent

Ms. Rita Amitabh Teaotia

Non-Executive - Independent

Shri Sanjay Rangrao Chougule

Non-Executive - Independent

Prof. (Dr.) Anup Kumar Ghosh

Non-Executive - Independent

Ms. Mona Ninad Desai

Non-Executive - Independent

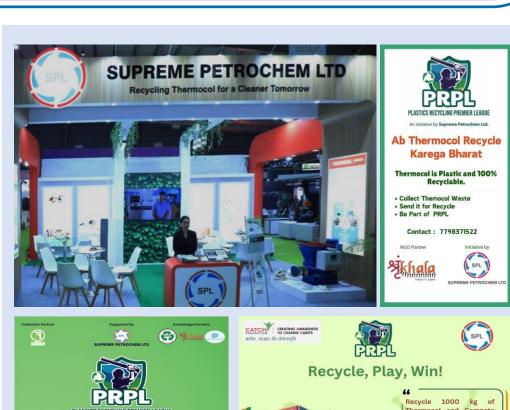
Spreading awareness about benefits and recyclability of EPS packaging

- Company collaborates with NGOs for creating awareness about collection and recyclability of EPS.
- Works with several NGOs to improve collection mechanism.
- Surveyed recyclers across 17 major states in the country with objective of helping them register with State/Central Pollution Control Boards and bring players in the unorganised sector into organised sector of recycling business.
- Conducted cleanup drives and education workshops at different parts of the country to reach masses.

Recycled EPS is used in various applications like photo-frames, hangars, wall panels for interior decorations.











BUSINESS OVERVIEW









Acrylonitrile Butadiene Styrene (ABS) – New Product Launch



- mABS project with a capacity of 70KTA being set-up under License & Basic Engineering Design of M/S Versalis-Eni Chemical Group is expected to be mechanically completed by March 31, 2025 with commissioning in first quarter of FY26
- Mass Acrylonitrile Butadiene Styrene (mABS) is an opaque engineering plastic with uses in electronic housing, small appliances, consumer products, toys, computers and automotive applications.
- mABS delivers good impact strength. It offers a high degree of surface quality and exhibits good chemical resistance properties.
- Bathroom fittings, e- scooters are the new application with growing demand.

A FIRST OF ITS KIND Continuous Production Process for mABS in India, with following benefits-

ATRIBUTES

- Better Lot-to-lot Consistency
- Lower Base Colour & More Efficient Coloring
- · Better Uv Stability
- · Better Thermal Stability
- Lower Gels
- Lower Voc's (Volatile Orgnanic Comounds)
- Higher Melt Strength

BENEFITS

- Less Scrap
- Less Pigment Requirement
- · Improved Uv Absorption
- Lower Regrinding
- Improved Surface Quality
- Less Odour (Vehicles, Car Interiors)
- Improved Thermoforming

ABS APPLICATIONS























Our Products: GPPS and HIPS



General Purpose Polystyrene (GPPS)

GPPS is one of the most widely used transparent polymers suitable for injection molding and extrusion applications.

<u>Properties</u>: a) Excellent processability and good dimensional stability

b) Very high clarity and aesthetics

c) FDA Compliant - Non-Toxic

Applications: Components in consumer durables like Refrigerators, Stationery, Writing Instruments,

Rigid Sheets, Medical Disposables, Beads, bangles and Household Items.

High Impact Polystyrene (HIPS)

HIPS is a tough plastic that has excellent impact strength, high stiffness and excellent moldability but opaque.

<u>Properties</u>: Excellent processability, wide processing window, well-balanced mechanical properties

and high flexural strength are some of its key properties.

<u>Applications</u>: Consumer durables like Refrigerators cabinets/ components, Air conditioners, cooler

bodies, toys, computer accessories, food packaging, dairy packaging.

APPLICATIONS

















Our Products: EPS and XPS



Expandable Polystyrene (EPS)

EPS is solid beads of Polystyrene impregnated with Pentane gas. When processed, these beads expand and fuse to become foam called "Thermocol".

<u>Properties</u>: It is a lightweight material with good insulation characteristics and cushioning

properties.

Applications: Widely used in packaging consumer durables, Fish and Fruit packaging and in

construction for energy-efficient insulation including Cold Storages. EPS can be molded into any shape and are used in helmets, Infant car seats, 3D Panels for construction

and Geofoam for Road building.

Extruded Polystyrene (XPS) INSUboard

The XPS thermal insulation board is a rigid foam board having a closed cell structure produced in a fully automated continuous extrusion process.

<u>Properties</u>: High compressive strength, higher R value and low water absorption makes it an

ideal insulating material for wall, roofs and floors.

Applications: Main applications are Insulation of Commercial & Residential buildings for energy

conservation — An important product for combating climate change and reduction

in emission of Co₂. Other applications are in refrigerated vehicles, vaccine boxes and

medicine packing boxes, tunnel linings etc.

APPLICATIONS















Our Products: Compounds & Masterbatches



Compounds

These are ready to use grades wherein specific / custom stated properties are introduced into the polymer by used of functional minerals & additives. Various formulations are produced in GPPS, HIPS, SAN, ABS, PP and Nylon. Properties include resistance to fire & UV light, toughened / impact modified, low shrinkage, improved load bearing capacity & high heat resistance

Benefits:

Proprietary grades specific to the customer/applications can be formulated. Lot to lot consistency is guaranteed for all physical properties and regulatory compliances.

Applications:

Custom colour grades with UV stabilisation are used in appliances like Air conditioners, Washing Machine, TV, Water heaters, Water purifiers and Kitchen appliances. Flame retardant grades are used in Electrical switch accessories, Automotive & Industrial Battery. Mineral & Glass filled grades are used in Automotive exterior & interior parts, under the hood parts, Blower & fan impellers, and textile bobbins.

Masterbatches

These are concentrates of colourants, speciality minerals and performance additives which are used for enhancing specific characteristics of polymers, as demanded by the end application.

Benefits:

In the final product, Masterbatches help in reduction of material & energy cost, improves aesthetic properties like colour, brightness & surface finish; and enhances properties like resistance to UV & thermal degradation, blocking & printing, resistance to static electricity & fire, resistance to fouling due to microbes.

Applications:

White & Additive Masterbatches, are used in Packaging of Diary, Oil & Ghee, Pulses & Grain, Cereals & Juices, Medical, Cosmetics, Fertiliser & Pesticides. Black masterbatches, in pipes & films, are predominantly used in Agriculture & Irrigation applications Colour Masterbatches are used to improve the aesthetic appeal in various Appliances, Automotive parts, Electrical switch accessories, Kitchenware, Tableware, Gift, Toys & Stationary, Geotextiles.

APPLICATIONS







FINANCIAL OVERVIEW





Supreme Petrochem Limited

Q3/9M-FY25 Financial Highlights



Q3-FY25 Financial Highlights			9M-FY25 Financial Highlights						
14,053 Operating Income	993 Operating EBITDA	1,167 Total EBITDA*	7.07% Operating EBITDA Margins	8.30% Total EBITDA Margins	44,844 Operating Income	3,880 Operating EBITDA	4,425 Total EBITDA*	8.65% Operating EBITDA Margins	9.87% Total EBITDA Margins
714 Net Profit		5.08% PAT Margins		3.79 Diluted EPS	2,836 Net Prof	it	6.32% PAT Margins	D	15.08 iluted EPS

- SPL has INR 6,798 Mn of cash & cash equivalents, bank deposits and investments in various mutual fund schemes
- The Company continues to remain debt free and all capital expenditure requirements have been met through internal accruals and reserves.

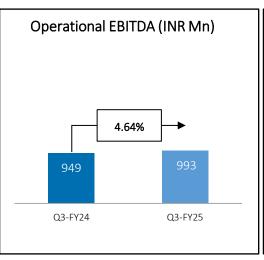
*Total FBITDA includes other income

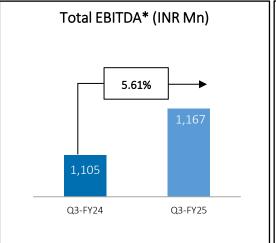
Q3/9M-FY25 Financial Highlights

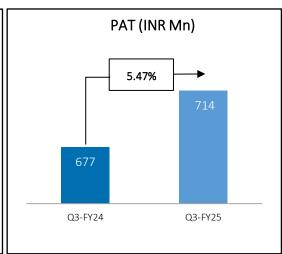


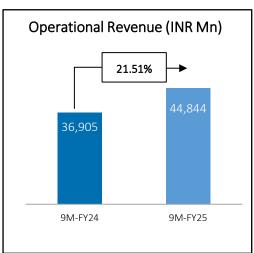
3-FY25

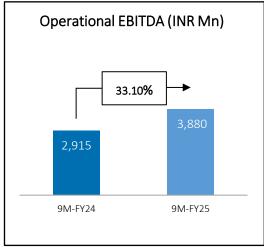
Operational Revenue (INR Mn) 18.32% 14,053 11,877 Q3-FY24 Q3-FY25

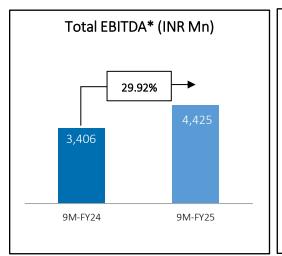


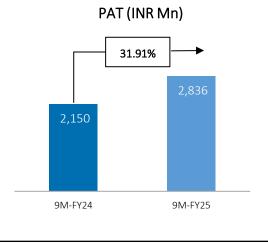












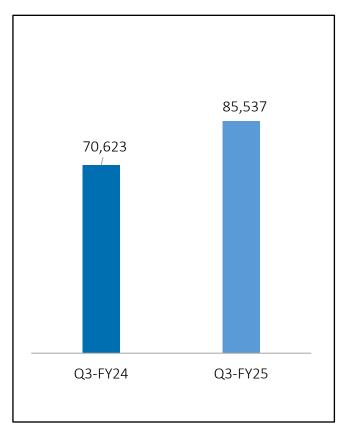
^{*}Total EBITDA includes other income

Volume Trend



Quantities Sold in MT

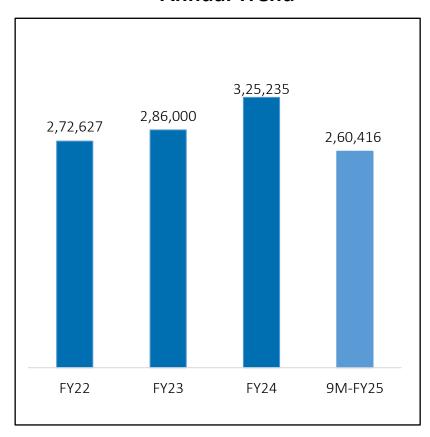
Q3-FY25



9M-FY25



Annual Trend



Q3/9M-FY25 Operational Highlights





Company's sales volumes of manufactured products increased by 21.12% Y-o-Y to 85,537 MT in Q3-FY25 as compared to 70,623 MT in Q3-FY24.



Company's sales volumes of manufactured products increased by 13.72% Y-o-Y to 2,60,416 MT in 9M-FY25 as compared to 2,28,926 MT in 9M-FY24.



Styrene Monomer prices during the quarter were on a declining trend, putting some pressure on margins.



Implementation of 1st Phase of mABS Project with 70,000 TPA capacity is progressing well and the mechanical completion is expected by end of March 2025 with commissioning scheduled for Q1-FY26.

Quarterly Financial Performance



Particulars (INR Mn)	Q3-FY25	Q3-FY24	Y-o-Y	Q2-FY25	Q-o-Q
Revenue from Operations	14,053	11,877	18.32%	15,056	(6.66)%
Total Expenses (Include stock-in-trade)	13,060	10,928	19.51%	13,804	(5.39)%
Operating EBITDA	993	949	4.64%	1,252	(20.69)%
Operating EBITDA Margins (%)	7.07%	7.99%	(92)Bps	8.32%	(125)Bps
Other Income	174	156	11.54%	166	4.82%
Total EBITDA*	1,167	1,105	5.61%	1,418	(17.70)%
Total EBITDA Margins (%)	8.30%	9.30%	(100)Bps	9.42%	(112)Bps
Depreciation and Amortization expenses	171	151	13.25%	170	0.59%
Finance costs	35	30	16.67%	28	25.00%
PBT	961	924	4.00%	1,220	(21.23)%
Tax	247	247	NA	317	(22.08)%
PAT	714	677	5.47%	903	(20.93)%
PAT Margins (%)	5.08%	5.70%	(62)Bps	6.00%	(92)Bps
Other Comprehensive Income	-	(2)	NA	6	NA
Total Comprehensive Income	714	675	5.78%	909	(21.45)%
Diluted EPS (INR)	3.79	3.60	5.28%	4.80	(21.04)%
Nominal Value of Share	2	2	NA	2	NA

^{*}Total EBITDA includes other income

YTD Financial Performance



Particulars (INR Mn)	9M-FY25	9M-FY24	Y-o-Y
Revenue from Operations	44,844	36,905	21.51%
Total Expenses (Include stock-in-trade)	40,964	33,990	20.52%
Operating EBITDA	3,880	2,915	33.10%
Operating EBITDA Margins (%)	8.65%	7.90%	75Bps
Other Income	545	491	11.00%
Total EBITDA*	4,425	3,406	29.92%
Total EBITDA Margins (%)	9.87%	9.23%	64Bps
Depreciation and Amortization expenses	505	435	16.09%
Finance costs	95	55	72.73%
PBT	3,825	2,916	31.17%
Tax	989	766	29.11%
PAT	2,836	2,150	31.91%
PAT Margins (%)	6.32%	5.83%	49Bps
Other Comprehensive Income	1	(5)	NA
Total Comprehensive Income	2,837	2,145	32.26%
Diluted EPS (INR)	15.08	11.43	31.93%
Nominal Value of Share	2	2	NA

^{*}Total EBITDA includes other income

SUPREME PETROCHEM LIMITED

Historical Income Statement



Particulars (INR Mn)	FY22	FY23	FY24	9M-FY25
Revenue from Operations	50,323	52,872	52,533	44,844
Total Expenses (Include stock-in-trade)	41,282	46,290	47,865	40,964
Operating EBITDA	9,041	6,582	4,668	3,880
Operating EBITDA Margins (%)	17.97%	12.45%	8.89%	8.65%
Other Income	305	589	681	545
Total EBITDA*	9,346	7,171	5,349	4,425
Total EBITDA Margins (%)	18.57%	13.56%	10.18%	9.87%
Depreciation and amortisation expenses	419	466	595	505
Finance costs	48	36	72	95
PBT	8,878	6,669	4,682	3,825
Tax	2,245	1,688	1,217	989
PAT	6,633	4,981	3,465	2,836
PAT Margins (%)	13.18%	9.42%	6.60%	6.32%
Other Comprehensive Income	(9)	(4)	(20)	1
Total Comprehensive Income	6,624	4,977	3,445	2,837
Diluted EPS (INR)	35.27	26.49	18.43	15.08
Nominal Value of Share	2	2	2	2

^{*}Total EBITDA includes other income

SUPREME PETROCHEM LIMITED

Historical Balance Sheet



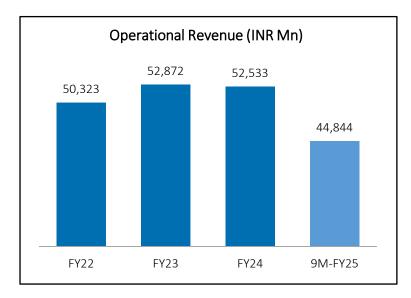
Particulars (INR Mn)	FY23	FY24	H1- FY25
EQUITY	18,439	20,191	20,998
Share Capital	376	376	376
Other Equity	18,063	19,815	20,622
LIABILITIES			
NON-CURRENT LIABILITIES	450	1,470	1,514
Long term provision	36	73	77
Other non-current liabilities	35	41	41
Lease Liabilities	24	983	1,021
Deferred tax liability (net)	354	373	375
CURRENT LIABILITIES	8,421	8,987	7,436
Financial liabilities			
(i) Trade Payables	7,820	8,089	6,296
(ii) Other Financial liabilities	296	455	540
(iii) Lease Liabilities	143	159	209
Other Current liabilities	134	193	275
Provisions	22	29	32
Curent Tax Liabilities (net)	6	62	84
TOTAL LIABILITIES	8,871	10,457	8,950
GRAND TOTAL - EQUITY AND LIABILITIES	27,310	30,648	29,948

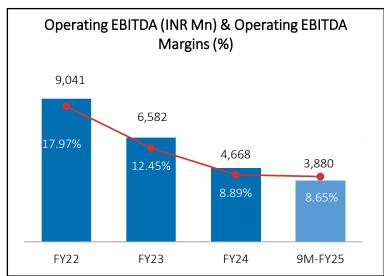
Particulars (INR Mn)	FY23	FY24	H1- FY25
NON-CURRENT ASSETS	7,026	10,621	12,163
Property, plant & equipment	5,115	6,575	6,613
Intangible Assets	4	3	8
Capital Work-in-progress	1,080	2,326	3,247
Right to use assets	147	1,110	1,177
Financial assets			
(i) Loans	19	13	15
(ii) Other financial assets	254	64	102
Other non-current assets	407	530	1,001
CURRENT ASSETS	20,284	20,027	17,785
Inventories	6,469	4,806	4,608
Financial assets			
(i) Investment in Liquid Scheme of MF	5,626	5,718	3,147
(ii) Trade Receivable	3,623	3,950	3,646
(iii) Cash and cash equivalents	818	2,159	2,554
(iv) Other bank balances	2,677	3,045	3,371
(v) Loans	9	8	8
(vi) Other financial assets	563	74	185
Current tax assets (net)	130	48	40
Other current assets	369	219	226
GRAND TOTAL - ASSETS	27,310	30,648	29,948

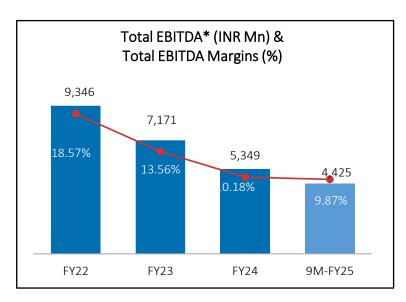
SUPREME PETROCHEM LIMITED

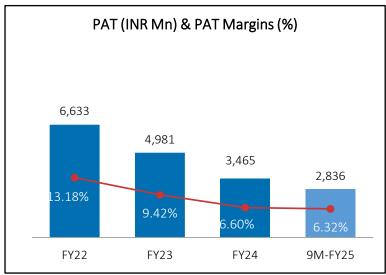
Key Financial Highlights

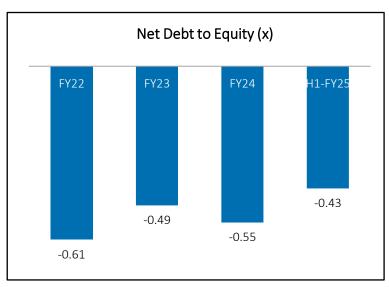


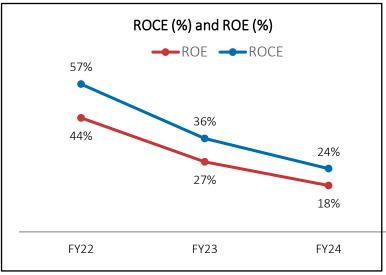










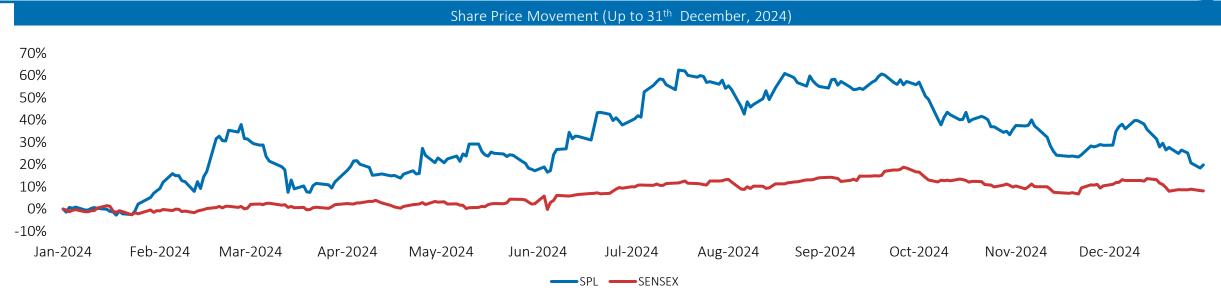


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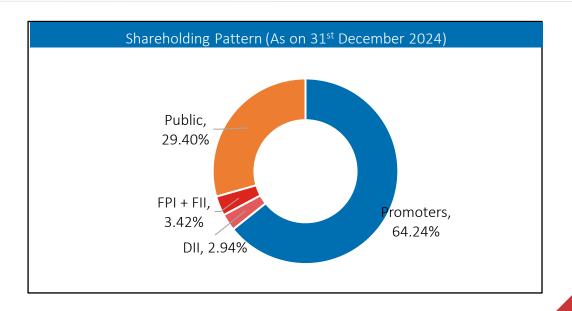
^{*}Total EBITDA includes other income

Capital Market Information





Market Data (INR) (As on 31st December, 2024)				
Face Value	2.0			
CMP	665.5			
52 Week H/L	926.3 / 522.0			
Market Cap (INR Mn)	1,25,141.51			
Shares O/S (Mn)	188.0			
Avg. Vol. ('000)	111.4			



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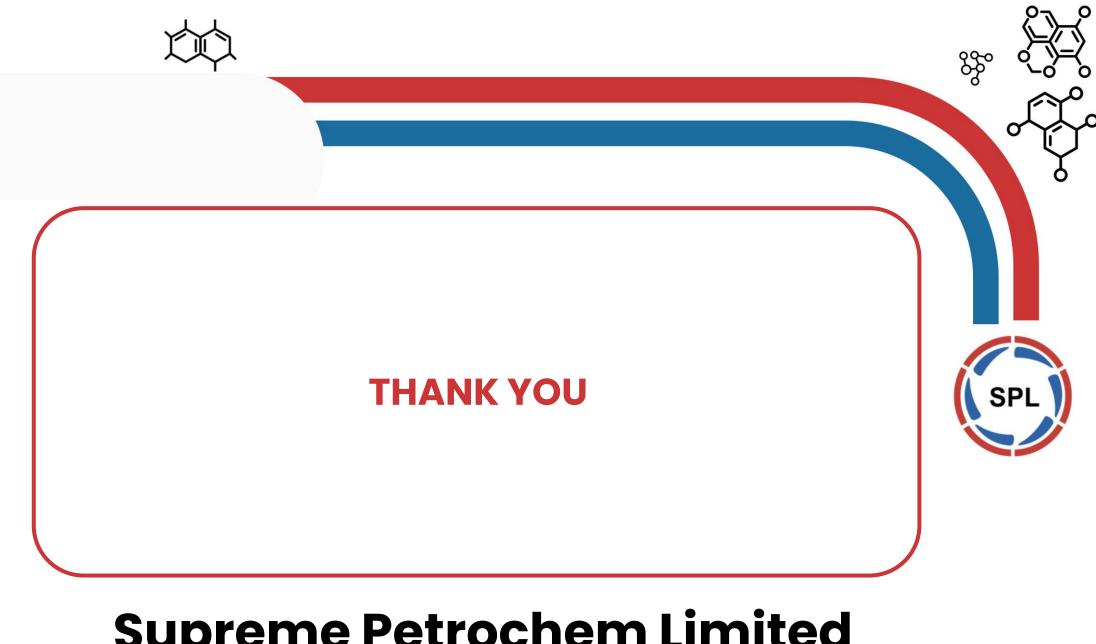
For further details, please feel free to contact our Investor Relations Representatives:



Mr. Anuj Sonpal Valorem Advisors Tel: +91-22-49039500

Email: supreme@valoremadvisors.com

25



Supreme Petrochem Limited