

KINGFA/SEC/2024-25

Date: 28-05-2024

Corporate Relationship Department,  
**BSE Limited**,  
1st Floor, New Trading Ring,  
Rotunda Building, P.J. Towers  
Dalal Street, Fort, Mumbai - 400001.  
**Scrip Code : 524019**

Listing Compliance Dept.  
**National Stock Exchange of India Limited**  
Exchange Plaza,  
Bandra Kurla Complex, Bandra East,  
Mumbai - 400051  
**Symbol : KINGFA**

**Sub.: Performance Update for the FY 2023 - 24**

Dear Sir / Ma'am,

Please find enclosed herewith Performance update for the FY 2023 – 24 as discussed in the Board Meeting held today i.e. May 28, 2024.

This is for your information and records.

Thanking you.

Yours faithfully,  
**For Kingfa Science & Technology (India) Limited,**

**Nirnoy Sur**  
Company secretary & Compliance Officer

**Kingfa Science & Technology (India) Ltd**

# Performance Update



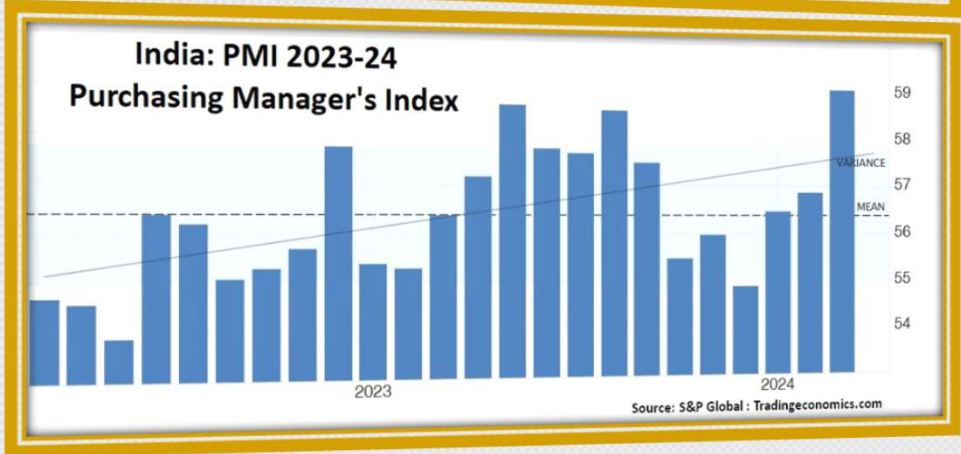
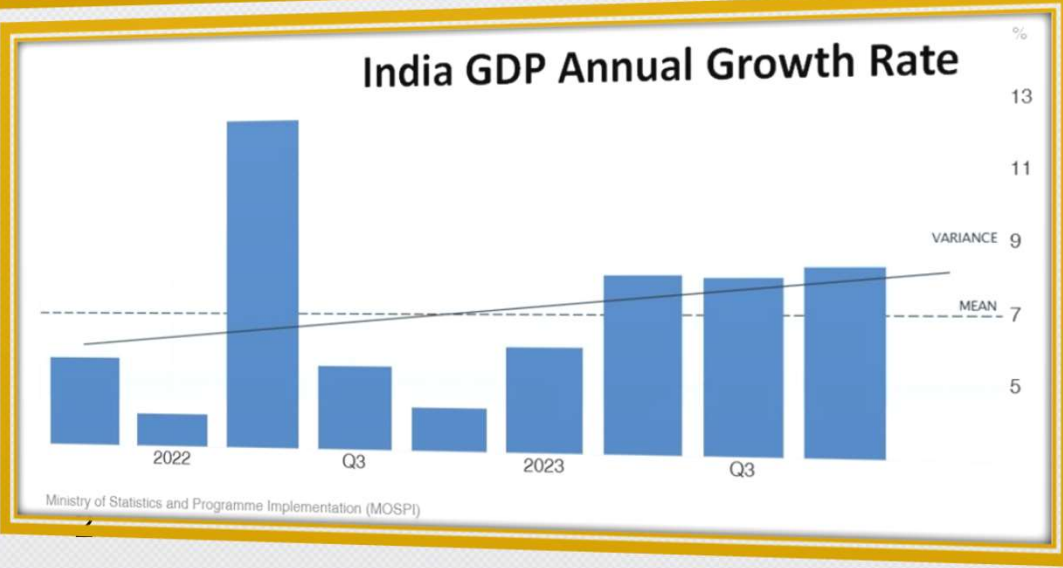
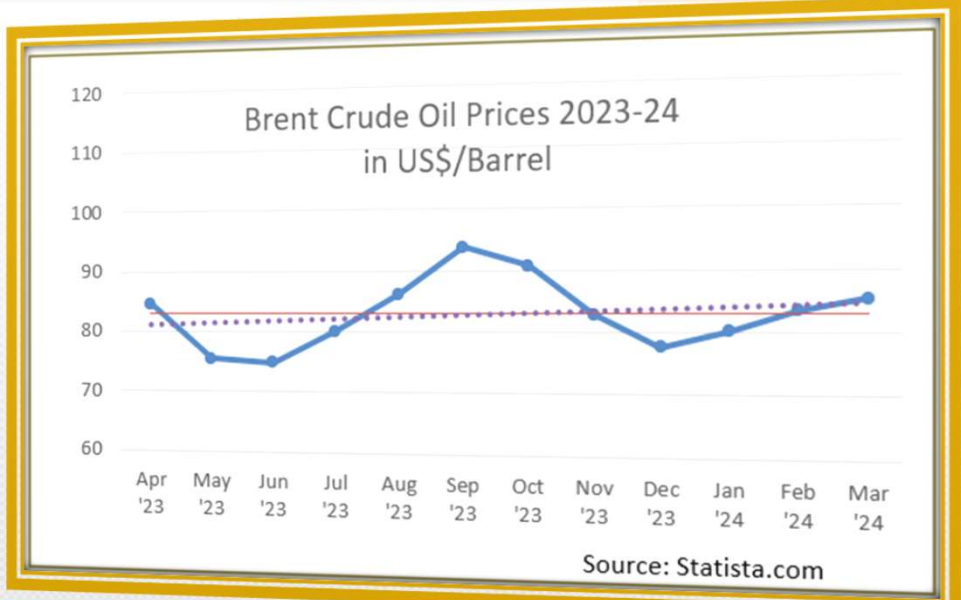
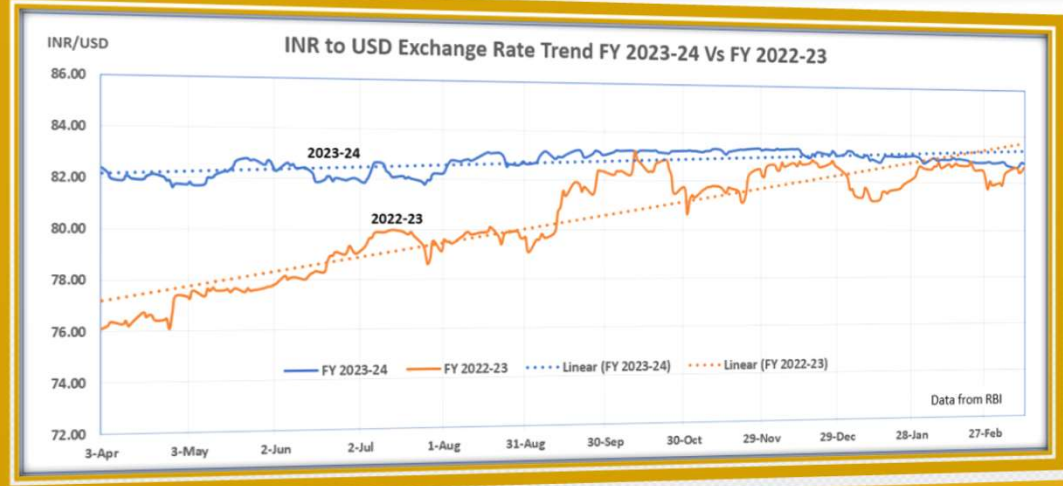
**KINGFA**

May'24

1 | Warm Greetings from Kingfa



# 1A | Market Outlook



# 1B | Industry Performance



## Auto Industry in India

fig in numbers

Category	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Passenger Vehicles	40,28,471	34,24,564	30,62,280	36,50,698	45,87,116	49,01,844
Commercial Vehicles	11,12,405	7,56,725	6,24,939	8,05,527	10,35,626	10,66,429
Three Wheelers	12,68,833	11,32,982	6,14,613	7,58,669	8,55,696	9,92,936
Two Wheelers	2,44,99,777	2,10,32,927	1,83,49,941	1,78,21,111	1,94,59,009	2,14,68,527
Quadricycle	5,388	6,095	3,836	4,061	2,897	5,006
<b>Grand Total</b>	<b>3,09,14,874</b>	<b>2,63,53,293</b>	<b>2,26,55,609</b>	<b>2,30,40,066</b>	<b>2,59,40,344</b>	<b>2,84,34,742</b>
<b>Y-o-Y Growth</b>						
Passenger Vehicles		-15.0%	-10.6%	19.2%	25.7%	6.9%
Commercial Vehicles		-32.0%	-17.4%	28.9%	28.6%	3.0%
Three Wheelers		-10.7%	-45.8%	23.4%	12.8%	16.0%
Two Wheelers		-14.2%	-12.8%	-2.9%	9.2%	10.3%
Quadricycle		13.1%	-37.1%	5.9%	-28.7%	72.8%
<b>Grand Total</b>		<b>-14.8%</b>	<b>-14.0%</b>	<b>1.7%</b>	<b>12.6%</b>	<b>9.6%</b>
<b>Compound Annual Growth Rate</b>						
CAGR - 6 Years						3.3%
CAGR - 3 Years			-9.8%	-4.4%	4.6%	7.3%

Source: siam.in

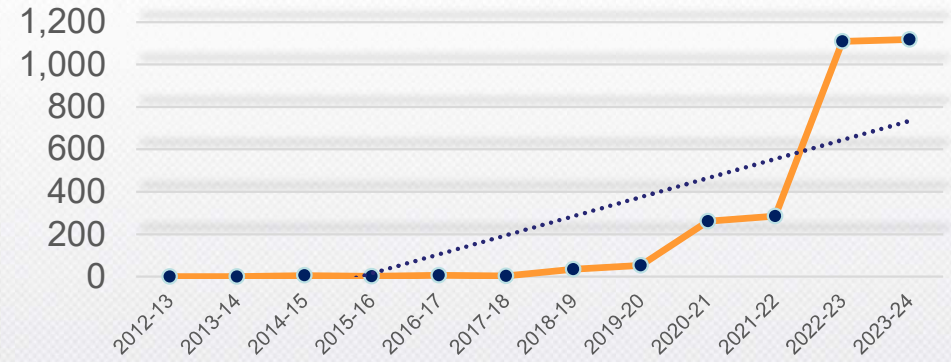
# 1C | Sales Performance



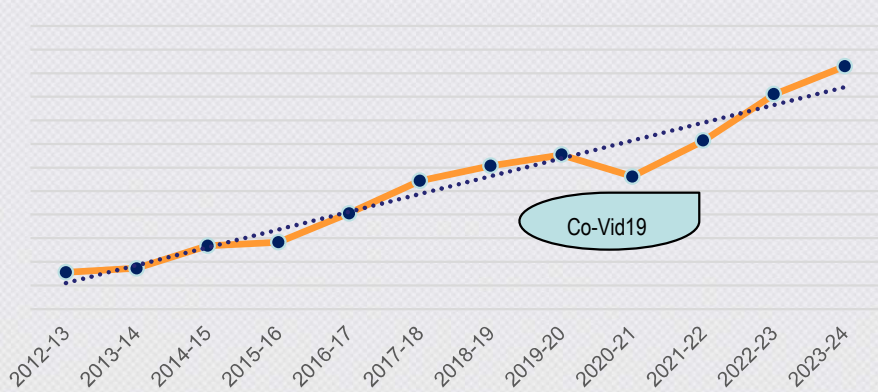
### Revenue (Rs.Millions)



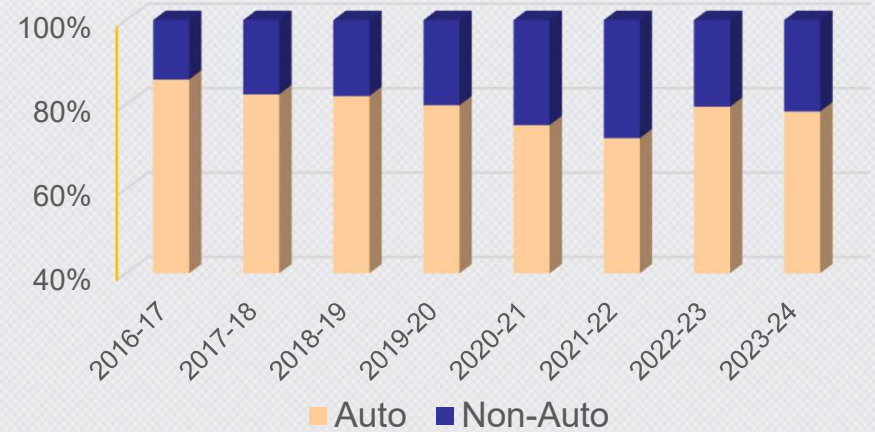
### Export (Rs.Millions)



### Sales Volume



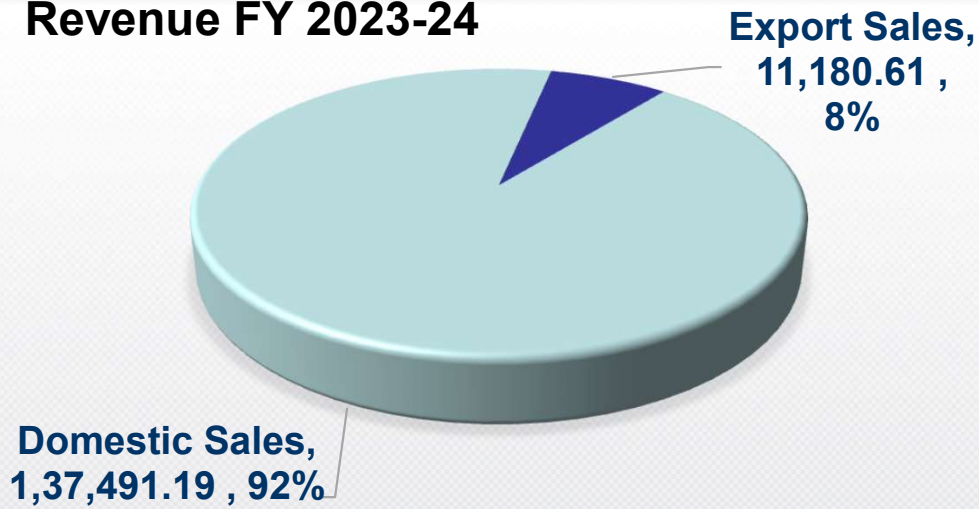
### Share of Auto Vs Non-Auto Businesses



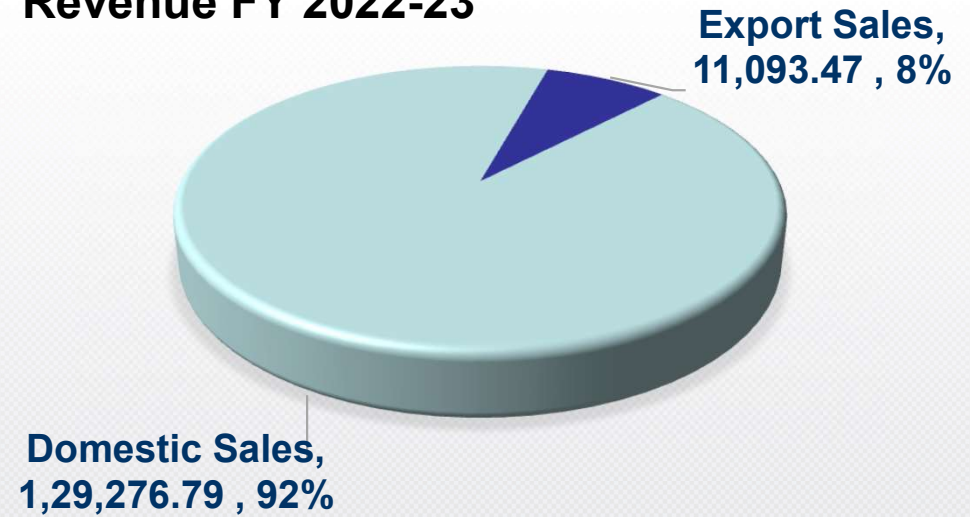
1D | Sales Performance Comparison FY 2023-24 vs FY 2022-23



**Revenue FY 2023-24**



**Revenue FY 2022-23**



Revenue FY-2023-24	Revenue Rs. (Lakhs)
Domestic Sales	1,37,491.19
Export Sales	11,180.61
<b>Total Revenue from Operations</b>	<b>1,48,671.80</b>

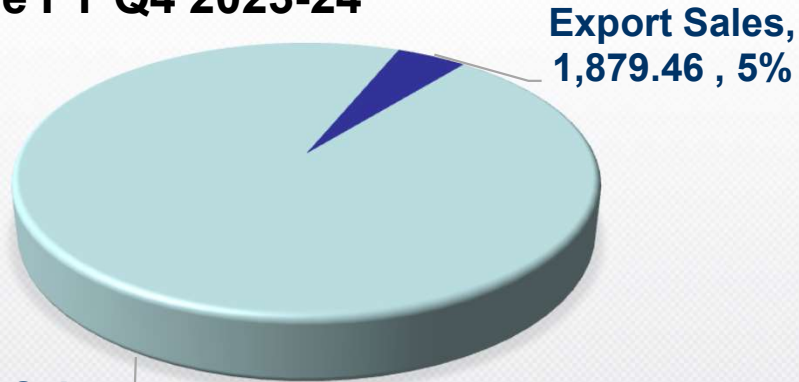
Revenue FY-2022-23	Revenue Rs. (Lakhs)
Domestic Sales	1,29,276.79
Export Sales	11,093.47
<b>Total Revenue from Operations</b>	<b>1,40,370.26</b>

The Net Revenue from operations stood at Rs. 1,48,671.80 Lakhs compared with Rs. 1,40,370.26 Lakhs in the Previous Year, an increase of 5.91%.

# 1E | Sales Performance Comparison FY 2023-24- Q4 vs FY 2022-23-Q4

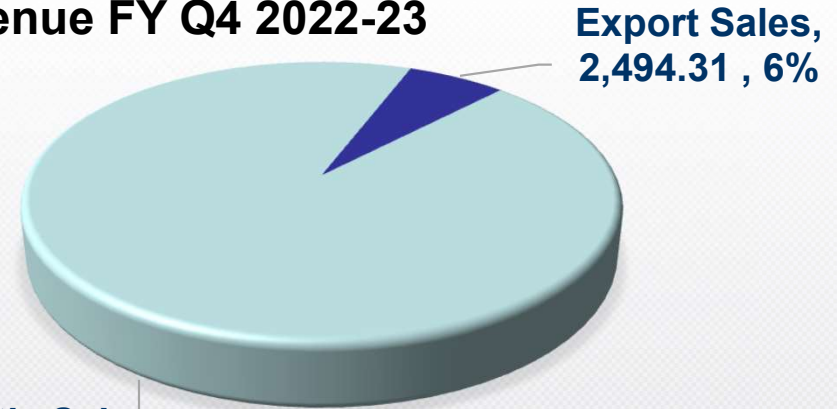


**Revenue FY Q4 2023-24**



Domestic Sales, 38,545.34 , 95%

**Revenue FY Q4 2022-23**



Domestic Sales, 36,517.48 , 94%

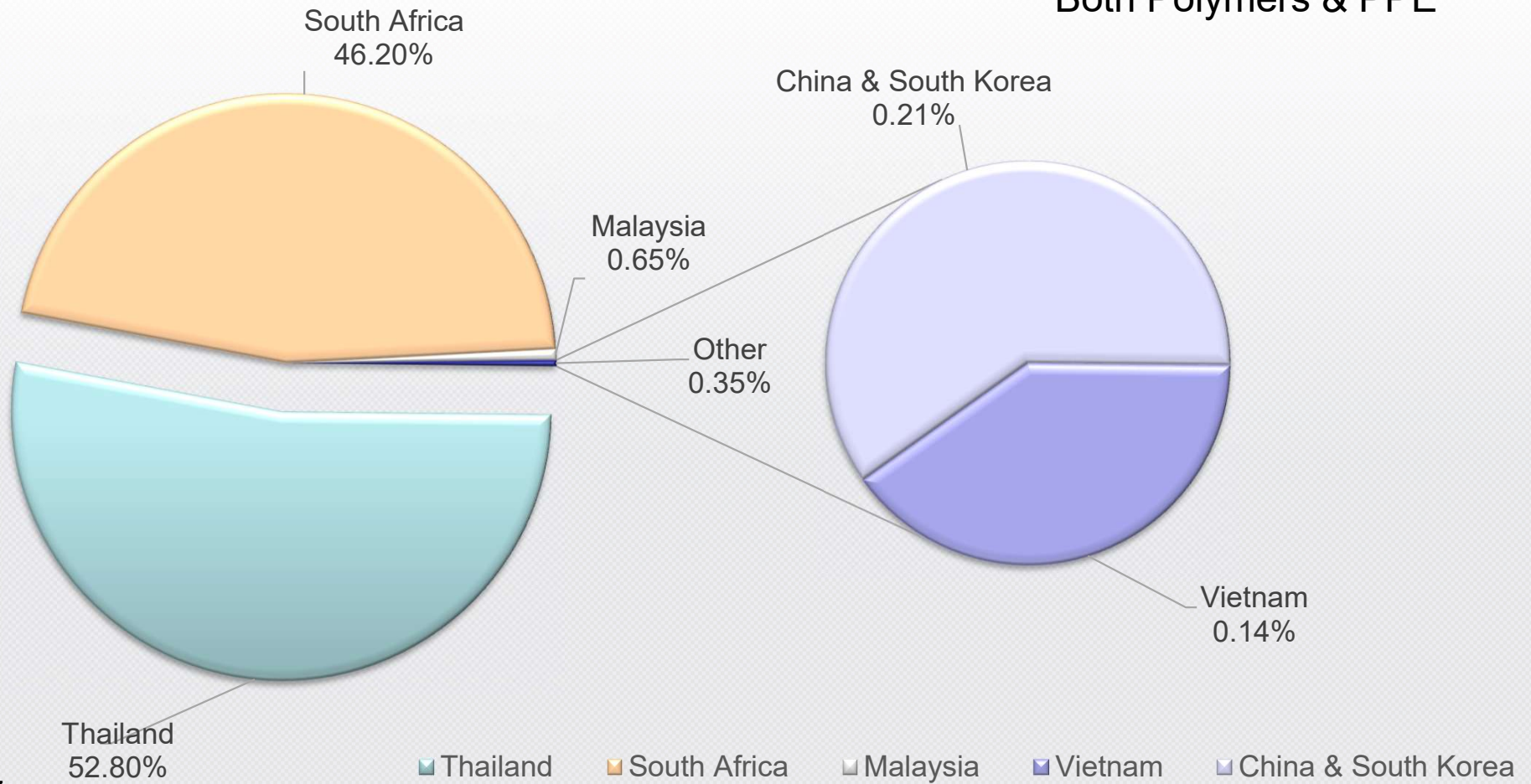
Revenue FY-2023-24 Q4	Revenue Rs. (Lakhs)
Domestic Sales	38,545.35
Export Sales	1,879.46
<b>Total Revenue from Operations</b>	<b>40,424.81</b>

Revenue FY-2023-24-Q4	Revenue Rs. (Lakhs)
Domestic Sales	36,517.48
Export Sales	2,494.31
<b>Total Revenue from Operations</b>	<b>39,011.79</b>

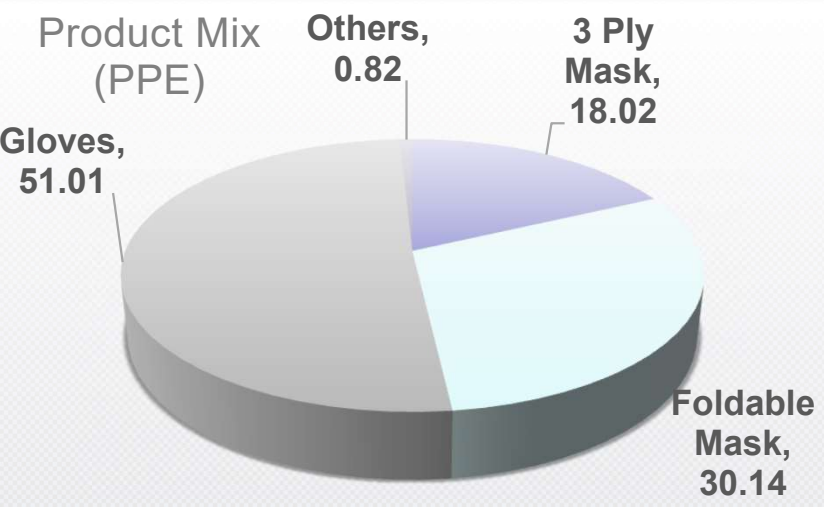
The Net Revenue from operations stood at Rs. 40,424.81 Lakhs compared with Rs. 39,011.79 Lakhs in the Previous Year (3 months), an increase of 3.62%.



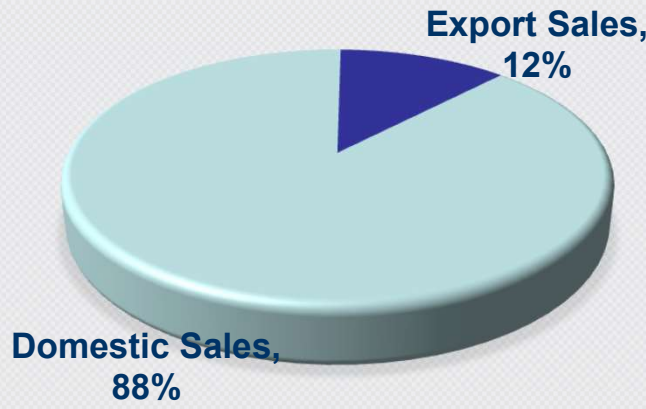
Both Polymers & PPE



# 1G | PPE Sales Performance – FY 2023-24



Innovation and Technology: Patent granted for our innovative Mask Exhalation Valve design. This achievement underscores our commitment to innovation and excellence in developing cutting-edge products to meet your needs.



# 1H | Extract from Financial Statements



Summary of Financial Statements for the period of Q4 of FY 2023-24/Q4 of FY 22-23 and year ended 31<sup>st</sup> Mar 2024. (Rs. In lakhs)

<b>Extract of Statement of Audited Financial Results for the Quarter and Year ended 31st March, 2024</b>						
(Rs. in Lakhs)						
S No.	Particulars	Quarter ended 31.03.2024	Quarter ended 31.12.2023	Quarter ended 31.03.2023	Year ended 31.03.2024	Year ended 31.03.2023
		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
1	Total Income from Operations	40,594.28	39,466.91	36,619.14	1,49,076.42	1,40,595.98
2	Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	4,519.37	3,235.86	4,926.42	16,419.72	10,959.24
3	Net Profit / (Loss) for the period before tax (after Exceptional and/or Extraordinary items)	4,519.37	3,235.86	4,926.42	16,419.72	10,959.24
4	Net Profit / (Loss) for the period after tax (after Exceptional and/or Extraordinary items)	3,355.23	2,432.87	3,661.92	12,252.25	8,141.03
5	Other Comprehensive Income	6.11	-	(0.52)	6.11	(0.52)
6	Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	3,361.34	2,432.87	3,661.40	12,258.36	8,140.51
7	Equity Share Capital	1,211.05	1,211.05	1,211.05	1,211.05	1,211.05
8	Earnings per share of Rs. 10/- each (for continuing and discontinued operations)					
	(a) Basic	27.71	20.09	30.24	101.17	67.22
	(b) Diluted	27.71	20.09	30.24	101.17	67.22

**Thanks**

