

#### SUPREME PETROCHEM LTD

Regd. Office:

Solitaire Corporate Park, Building No. 11, 5th Floor, 167, Guru Hargovindji Marg, Andheri-Ghatkopar Link Road, Chakala, Andheri (East), Mumbai-400 093. INDIA ©: 91-22-6709 1900 Fax - 022 - 4005 5681 • CIN: L23200MH1989PLC054633 Website: www.supremepetrochem.com • Email: corporate@spl.co.in

Ref: CFA/CS/86/AGM\_35/2024-2025

October 21, 2024

BSE Limited
Phiroze Jeejeebhoy Towers,
1st Floor, Dalal Street,
Mumbai - 400 001
Script Code - 500405

National Stock Exchange of India Ltd Exchange Plaza, Bandra Kurla Complex Bandra East, Mumbai – 400 051 Scrip Code - SPLPETRO

Dear Sir/Madam,

Sub: Submission of "Earnings Presentation Q2 (H1 - FY25)" under Regulation 30 of SEBI (LODR), 2015

With reference to the captioned subject matter, please find herewith attached an "Earnings Presentation Q2 (H1-FY25)" prepared by the Company for the general awareness of its shareholders comprising of Company's overview, key strengths, new board members, future growth strategies, business & financial overview, financial and business highlights, half yearly financial performance etc. This presentation has also been uploaded on the Company's website.

Kindly take above on record for doing needful in the matter.

Thanking you

Yours faithfully,

For SUPREME PETROCHEM LTD

D. N. MISHRA

COMPANY SECRETARY









# **Earnings Presentation**

Q2/H1-FY25









# Snapshot





Strong Promoter Lineage: Faparias (Supreme Industries), Rajan Raheja (Exide, Prism Johnson, Sonata Software)

Market Leader in Polystyrene and Expanded Polystyrene with market share exceeding 50%





India's first truly international scale state-of-art Styrenics complex at Amdoshi

India's first and only plant of Extruded Polystyrene Insulation Foam Board (XPS).





Globally reputed supplier to customers in over 100 countries worldwide owing to its internationally acclaimed quality and safety record Effective October 8, 2024 nearly 50% of power requirement of Amdoshi Plant will be from renewable sources



#### Supreme Petrochem Limited



Zero liquid discharge at both plants

3 Year CAGR of Total Volume Sales: 11.7%



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FY24 RONW: 17.9%; ROCE: 24.2%

Debt Free Company





Long-term Credit rating AA-/Stable from CRISIL and AA-/ Outlook Positive from IND-Ra and shortterm rating A1+ from both

2



# **COMPANY OVERVIEW**





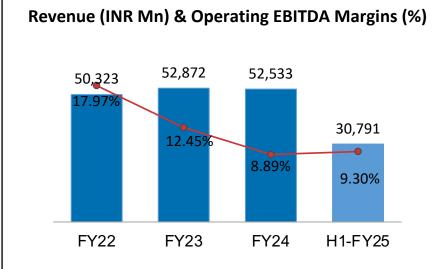
**Supreme Petrochem Limited** 

# **Company Overview**



- SPL was formed as joint venture between the Supreme Industries Ltd. and the well diversified Rajan Raheja Group.
- The company commenced operations in 1995 with a 66,000 MTA Polystyrene plant located in Amdoshi, Maharashtra. It's Amdoshi plant has grown into a 422,000 MTA styrenics complex, producing a range of advanced materials, including: Polystyrene, Expandable Polystyrene (EPS), Specialty Compounds & Masterbatches, Extruded Polystyrene Insulation Board (XPS).
- SPL operates a second EPS manufacturing plant at Manali New Township, located near Chennai with a capacity of 33,000 MTA.
- SPL operates India's first and only plant of Extruded Polystyrene Insulation Foam Board (XPS) reinforcing its leadership role in promoting the Green Building Movement. This initiative supports energy-efficient construction and helps reduce carbon emissions.
- First phase of Mass ABS project and EPS Phase II expansion when completed will take overall capacity at Amdoshi complex to 522,000 MTA.
- In line with its commitment to sustainability, SPL has setup a 12.5 MW solar power plant in joint venture with Tata Renewable Energy Ltd. to reduce its reliance on conventional energy sources.

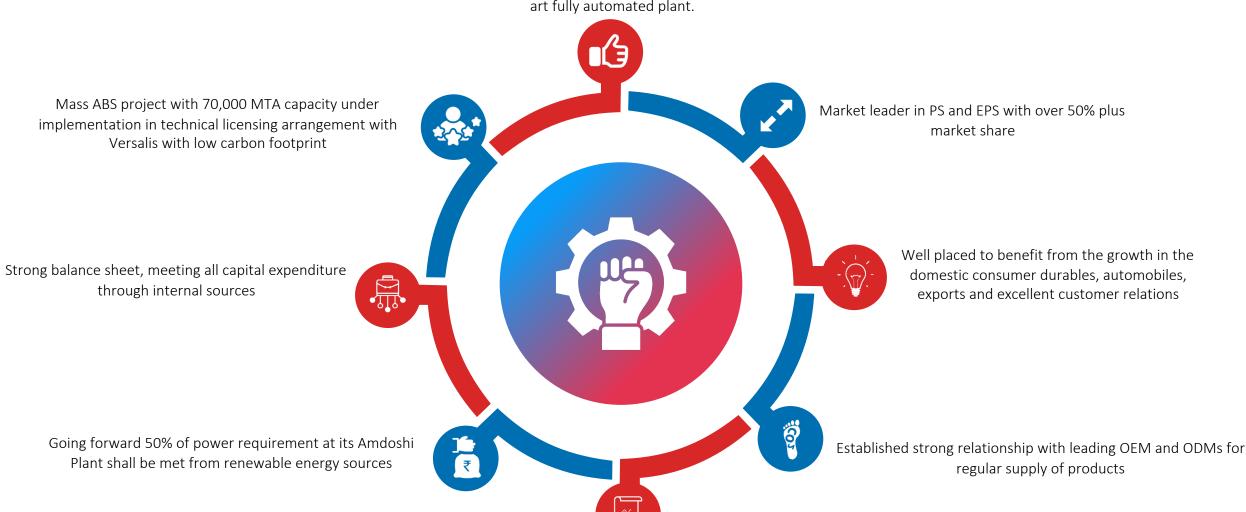




# **Key Strengths**



India's Largest producer of Polystyrene & Expandable Polystyrene with state-ofart fully automated plant.



First and only producer of XPS Boards in India

#### **New Board Members**



Shri R Kannan, Shri M S Ramachandran, Ms Ameeta Parpia and Dr. S. Sivaram retired from the Board of the company after completing their appointed term. SPL has co-opted the following directors on the Board.

**Shri B N BANKAPUR**: He is former Director (Refineries) Indian Oil Corporation Limited with overall experience of 45 years in oil and gas industry.

**DR. ANUP KUMAR GHOSH:** Former professor and head of Polymer Science and Engineering at Indian Institute of Technology, Delhi. He has 12 patents to his credit and over 30 years of research experience.

**Dr. Sanjay Rangrao Chougule**: Formerly Group Chief Internal Auditor and Group Head Financial Crime Prevention at ICICI Group with experience of over 34 years.

Ms. Rita Teaotia (IAS): She is former Secretary(Commerce) Government of India and Chairperson FSSAI.

## **Future Growth Strategies**



#### **Capacity Expansion/Diversification**



First line of Mass ABS
project with 70,000 MTA
capacity in technical
collaboration with
Versalis is progressing
as per schedule.
The project is expected to
be commissioned by the 4th
quarter of FY25.



The company is undertaking capex for enhancing Compounds and Masterbatches and EPS capacities at its Amdoshi Plant to cater to the additional demand.



Acquired 96 Acres of land at village Munak, Tehisil-Ballah, District Karnal, Haryana to put plant to manufacture Polystyrene and Expandable Polystyrene and Derivative components of PS, EPS, 3D Panels, PS sheeting Lines in phases over 36 to 48 months post receipt of statutory clearances at an estimated cost of INR 800Crs to be funded from internal generation

## Spreading awareness about benefits and recyclability of EPS packaging (see

- Working with NGOs for creating awareness.
- As EPS is light weight and voluminous in nature a mobile compactor was developed and deployed at Pune to make collection and transportation easier.
- Involved recyclers for logistics and recycling support.
  - Working in 5 different cities across India viz. Mumbai, Pune,
     Bangalore, Ahmadabad & Hyderabad.
  - Conducted cleanup drives and education workshop for mass approach at different parts of country to reach masses.









# **BUSINESS OVERVIEW**





#### **Our Products: GPPS and HIPS**



#### General Purpose Polystyrene (GPPS)

GPPS is one of the most widely used transparent polymers suitable for injection molding and extrusion applications.

<u>Properties</u>: a) Excellent processability and good dimensional stability

b) Very high clarity and aesthetics

c) FDA Compliant – Non-Toxic

Applications: Components in consumer durables like Refrigerators, Stationery, Writing Instruments,

Rigid Sheets, Medical Disposables, Beads, bangles and Household Items.

#### **High Impact Polystyrene (HIPS)**

HIPS is a tough plastic that has excellent impact strength, high stiffness and excellent moldability but opaque.

<u>Properties</u>: Excellent processability, wide processing window, well-balanced mechanical properties

and high flexural strength are some of its key properties.

<u>Applications</u>: Consumer durables like Refrigerators cabinets/ components, Air conditioners, cooler

bodies, toys, computer accessories, food packaging, dairy packaging.

#### **APPLICATIONS**

















#### **Our Products: EPS and XPS**



#### **Expandable Polystyrene (EPS)**

EPS is solid beads of Polystyrene impregnated with Pentane gas. When processed, these beads expand and fuse to become foam called "Thermocol".

Properties: It is a lightweight material with good insulation characteristics and cushioning

properties.

Applications: Widely used in packaging consumer durables, Fish and Fruit packaging and in

construction for energy-efficient insulation including Cold Storages. EPS can be molded into any shape and are used in helmets, Infant car seats, 3D Panels for construction

and Geofoam for Road building.



**APPLICATIONS** 





#### Extruded Polystyrene (XPS) INSUboard

The XPS thermal insulation board is a rigid foam board having a closed cell structure produced in a fully automated continuous extrusion process.

<u>Properties</u>: High compressive strength, higher R value and low water absorption makes it an

ideal insulating material for wall, roofs and floors.

<u>Applications</u>: Main applications are Insulation of Commercial & Residential buildings for energy

conservation – An important product for combating climate change and reduction in emission of Co<sub>2</sub>. Other applications are in refrigerated vehicles, vaccine boxes and

medicine packing boxes, tunnel linings etc.







## Our Products: Compounds & Masterbatches



#### Compounds

These are ready to use grades wherein specific / custom stated properties are introduced into the polymer by used of functional minerals & additives. Various formulations are produced in GPPS, HIPS, SAN, ABS, PP and Nylon. Properties include resistance to fire & UV light, toughened / impact modified, low shrinkage, improved load bearing capacity & high heat resistance

#### Benefits:

Proprietary grades specific to the customer/applications can be formulated. Lot to lot consistency is guaranteed for all physical properties and regulatory compliances.

#### **Applications:**

Custom colour grades with UV stabilisation are used in appliances like Air conditioners, Washing Machine, TV, Water heaters, Water purifiers and Kitchen appliances. Flame retardant grades are used in Electrical switch accessories, Automotive & Industrial Battery.

Mineral & Glass filled grades are used in Automotive exterior & interior parts, under the hood parts, Blower & fan impellers, and textile bobbins.

#### <u>Masterbatches</u>

These are concentrates of colourants, speciality minerals and performance additives which are used for enhancing specific characteristics of polymers, as demanded by the end application.

#### **Benefits:**

In the final product, Masterbatches help in reduction of material & energy cost, improves aesthetic properties like colour, brightness & surface finish; and enhances properties like resistance to UV & thermal degradation, blocking & printing, resistance to static electricity & fire, resistance to fouling due to microbes.

#### Applications:

White & Additive Masterbatches, are used in Packaging of Diary, Oil & Ghee, Pulses & Grain, Cereals & Juices, Medical, Cosmetics, Fertiliser & Pesticides. Black masterbatches, in pipes & films, are predominantly used in Agriculture & Irrigation applications Colour Masterbatches are used to improve the aesthetic appeal in various Appliances, Automotive parts, Electrical switch accessories, Kitchenware, Tableware, Gift, Toys & Stationary, Geotextiles.

#### **APPLICATIONS**





# Acrylonitrile Butadiene Styrene (ABS) – New Product Launch



- Acrylonitrile Butadiene Styrene, ABS, is an opaque engineering thermoplastic widely used in electronic housings, auto parts, small appliances, consumer products, toys and many more.
- ABS has excellent mechanical properties such as it is hard and tough in nature and thus, delivers good impact strength. It offers a high degree of surface quality and exhibits good chemical resistance properties.
- ABS is the preferred engineering plastic when it comes to dealing with automotive applications. Being a great substitute to metals, ABS has been extensively used in manufacturing automotive parts.
- Consumer durables including small appliances, Household goods, toys are the major applications of ABS. Computer Monitors, Keyboard keycaps are commonly made out of ABS. Mobile Phones casing is made of compounds of ABS.
- SPL is setting up a Mass ABS Project of 140K MTPA at their Amdoshi plant in two phases, of 70K TA each.
- The first phase of the Mass ABS project, which has a capacity of 70,000 MTPA, is expected to be completed by March 2025.
- Mass ABS process is clean and environmentally friendly compared to conventional emulsion process, due to elimination of water pollution
- The company has entered into an agreement for License and Basic Engineering Design with M/S Vesrailis -Eni Chemicals Group for Phase I.
- The total project cost is estimated at INR 850 Crs for both phases.

#### **ABS APPLICATIONS**



















# FINANCIAL OVERVIEW







# Q2/H1-FY25 Financial Highlights



Q2-FY25 Financial Highlights			H1-FY25 Financial Highlights						
<b>15,056</b> Operating Income	<b>1,252</b> Operating EBITDA	<b>1,418</b> Total EBITDA*	8.32% Operating EBITDA Margins	9.42% Total EBITDA Margins	30,791 Operating Income	<b>2,864</b> Operatin EBITDA	_	9.30% Operating EBITDA Margins	10.58%  Total EBITDA  Margins
903 Net Profit		6.00% PAT Margins		4.80 Diluted EPS	<b>2,1</b> 2 Net Pi		<b>6.89%</b> PAT Margins	]	<b>11.29</b> Diluted EPS

- SPL has INR 8,859 Mn of cash & cash equivalents, bank deposits and investments in various Mutual Fund schemes etc.
- The board has recommended an interim dividend @ 125% (INR. 2.5 per equity share, FV Rs.2/-)
- The company continues to remain debt free and all capital expenditure is being met from internal cash accruals and reserves.

\*Total EBITDA includes other income

# Q2/H1-FY25 Operational Highlights





Company's sales volume of manufactured products increased to 1,74,813 MT in H1-FY25 as compared to 1,58,241 MT in H1-FY24 marking 10.47 % increase on YoY basis.



Domestic Sales of manufactured products increased to 1,57,702 MT in H1-FY25 as compared to 1,34,057 MT in H1-FY24 resulting increase 17.6% for YoY basis.



Exports remained subdued due to ongoing West Asian crisis. Exports quantity in H1-FY25 is 17,111 MT as against 24,184 MT in H1-FY24.



Implementation of 1st Phase of Mass ABS Project with 70,000 TPA is progressing well and is expected to be completed by March 2025.



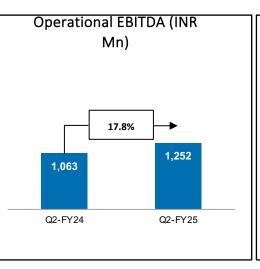
SM prices during the quarter ended September 30, 2024 were range bound.

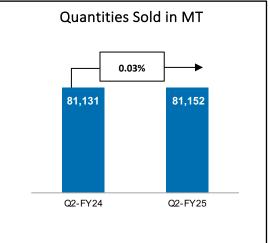
# Q2/H1-FY25 Operating Highlights

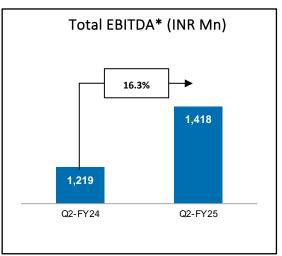


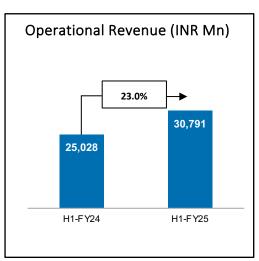
12-FY25

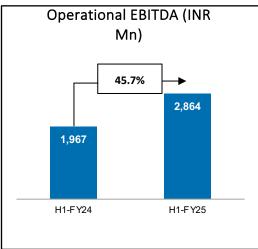
# Operational Revenue (INR Mn) 17.8% 15,056 12,777 Q2-FY24 Q2-FY25

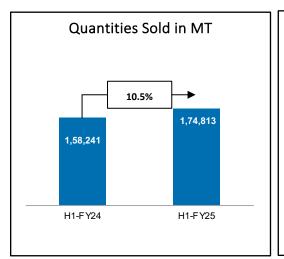


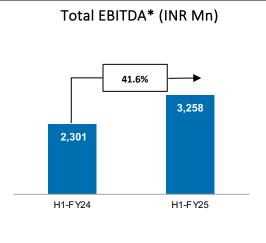












<sup>\*</sup>Total EBITDA includes other income

# **Quarterly Financial Performance**



Particulars (INR Mn)	Q2-FY25	Q2-FY24	Y-o-Y	Q1-FY25	Q-o-Q
Revenue from Operations	15,056	12,777	17.8%	15,735	(4.3)%
Total Expenses (Include stock-in-trade)	13,803	11,714	17.8%	14,125	(2.3)%
Operating EBITDA	1,252	1,063	17.8%	1,610	(22.2)%
Operating EBITDA Margins (%)	8.32%	8.32%	NA	10.23%	(191) Bps
Other Income	166	156	6.4%	229	(27.5)%
Total EBITDA*	1,418	1,219	16.3%	1,839	(22.9)%
Total EBITDA Margins (%)	9.42%	9.54%	(12) bps	11.69%	(227) Bps
Depreciation and Amortization expenses	170	143	18.9%	164	3.7%
Finance costs	28	19	47.4%	31	(9.7)%
PBT	1,220	1,057	15.4%	1,644	(25.8)%
Tax	317	276	14.9%	425	(25.4)%
PAT	903	781	15.6%	1,219	(25.9)%
PAT Margins (%)	6.00%	6.11%	(11) bps	7.75%	(175) Bps
Other Comprehensive Income	6	(2)	NA	(5)	NA
Total Comprehensive Income	909	779	16.7%	1,214	(25.1)%
Diluted EPS (INR)	4.80	4.15	15.7%	6.49	(26.0)%
Nominal Value of Share	2	2	NA	2	NA

<sup>\*</sup>Total EBITDA includes other income

# Half-Yearly Financial Performance



Particulars (INR Mn)	H1-FY25	H1-FY24	Y-o-Y
Revenue from Operations	30,791	25,028	23.0%
Total Expenses (Include stock-in-trade)	27,927	23,062	21.1%
Operating EBITDA	2,864	1,966	45.7%
Operating EBITDA Margins (%)	9.30%	7.86%	144 bps
Other Income	394	335	17.6%
Total EBITDA*	3,258	2,301	41.6%
Total EBITDA Margins (%)	10.58%	9.19%	139 bps
Depreciation and Amortization expenses	334	284	17.6%
Finance costs	60	25	NA
PBT	2,864	1,992	43.8%
Tax	741	519	42.8%
PAT	2,123	1,473	44.1%
PAT Margins (%)	6.89%	5.89%	100 bps
Other Comprehensive Income	1	(2)	NA
Total Comprehensive Income	2,124	1,471	44.4%
Diluted EPS (INR)	11.29	7.83	44.2%
Nominal Value of Share	2	2	NA

<sup>\*</sup>Total EBITDA includes other income

# **Historical Income Statement**



Particulars (INR Mn)	FY22	FY23	FY24	H1-FY25
Revenue from Operations	50,323	52,872	52,533	30,791
Total Expenses (Include stock-in-trade)	41,282	46,290	47,865	27,927
Operating EBITDA	9,041	6,582	4,668	2,864
Operating EBITDA Margins (%)	17.97%	12.45%	8.89%	9.30%
Other Income	305	589	681	394
Total EBITDA*	9,346	7,171	5,349	3,258
Total EBITDA Margins (%)	18.57%	13.56%	10.18%	10.58%
Depreciation and amortisation expenses	419	466	595	334
Finance costs	48	36	72	60
PBT	8,878	6,669	4,682	2,864
Tax	2,245	1,688	1,217	741
PAT	6,633	4,981	3,465	2,123
PAT Margins (%)	13.18%	9.42%	6.60%	6.89%
Other Comprehensive Income	(9)	(4)	(20)	1
Total Comprehensive Income	6,624	4,977	3,445	2,124
Diluted EPS (INR)	35.27	26.49	18.43	11.29
Nominal Value of Share	2	2	2	2

<sup>\*</sup>Total EBITDA includes other income

SUPREME PETROCHEM LIMITED

# **Historical Balance Sheet**



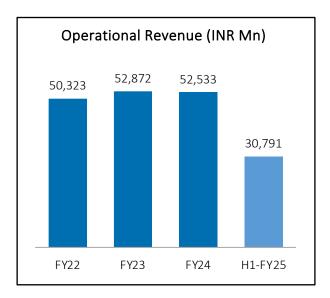
Particulars (INR Mn)	FY23	FY24	H1- FY25
EQUITY	18,439	20,191	20,998
Share Capital	376	376	376
Other Equity	18,063	19,815	20,622
LIABILITIES			
NON-CURRENT LIABILITIES	450	1,470	1,514
Long term provision	36	73	77
Other non-current liabilities	35	41	41
Lease Liabilities	24	983	1,021
Deferred tax liability (net)	354	373	375
CURRENT LIABILITIES	8,421	8,987	7,436
Financial liabilities			
(i) Trade Payables	7,820	8,089	6,296
(ii) Other Financial liabilities	296	455	540
(iii) Lease Liabilities	143	159	209
Other Current liabilities	134	193	275
Provisions	22	29	32
Curent Tax Liabilities (net)	6	62	84
TOTAL LIABILITIES	8,871	10,457	8,950
GRAND TOTAL - EQUITY AND LIABILITIES	27,310	30,648	29,948

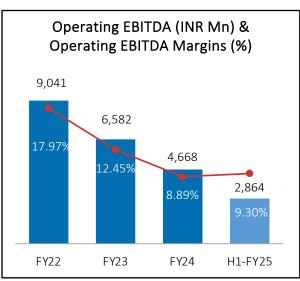
Particulars (INR Mn)	FY23	FY24	H1- FY25
NON-CURRENT ASSETS	7,026	10,621	12,163
Property, plant & equipment	5,115	6,575	6,613
Intangible Assets	4	3	8
Capital Work-in-progress	1,080	2,326	3,247
Right to use assets	147	1,110	1,177
Financial assets			
(i) Loans	19	13	15
(ii) Other financial assets	254	64	102
Other non-current assets	407	530	1,001
CURRENT ASSETS	20,284	20,027	17,785
Inventories	6,469	4,806	4,608
Financial assets			
(i) Investment in Liquid Scheme of MF	5,626	5,718	3,147
(ii) Trade Receivable	3,623	3,950	3,646
(iii) Cash and cash equivalents	818	2,159	2,554
(iv) Other bank balances	2,677	3,045	3,371
(v) Loans	9	8	8
(vi) Other financial assets	563	74	185
Current tax assets (net)	130	48	40
Other current assets	369	219	226
GRAND TOTAL - ASSETS	27,310	30,648	29,948

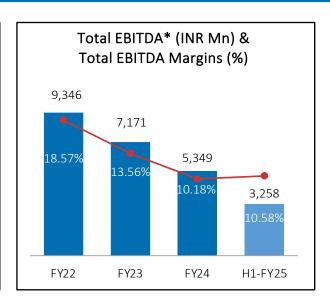
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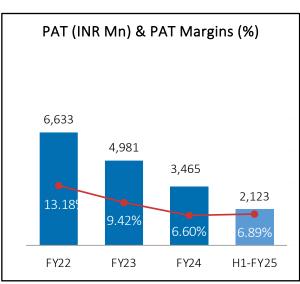
# **Key Financial Highlights**

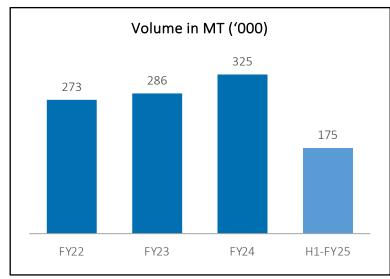


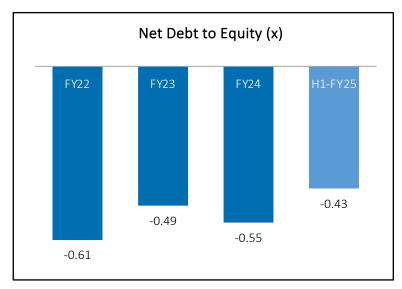


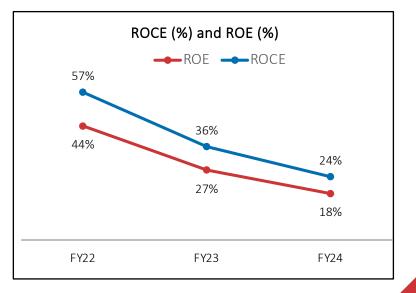










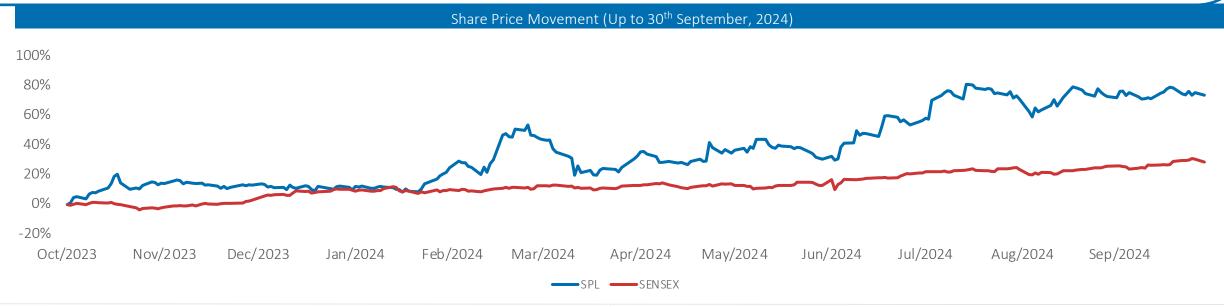


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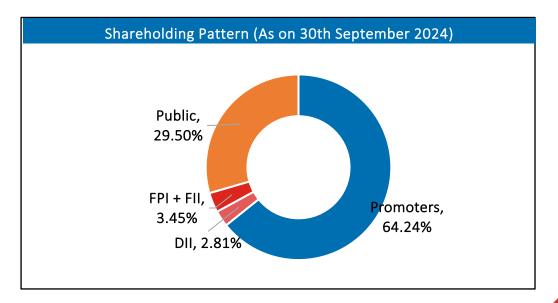
SUPREME PETROCHEM LIMITED 22

# **Capital Market Information**





Market Data (INR) (As on 30 <sup>th</sup> September, 2024)				
Face Value	2.0			
CMP	865.9			
52 Week H/L	926.3 / 480.1			
Market Cap (INR Mn)	1,64,357.53			
Shares O/S (Mn)	188.0			
Avg. Vol. ('000)	131.6			



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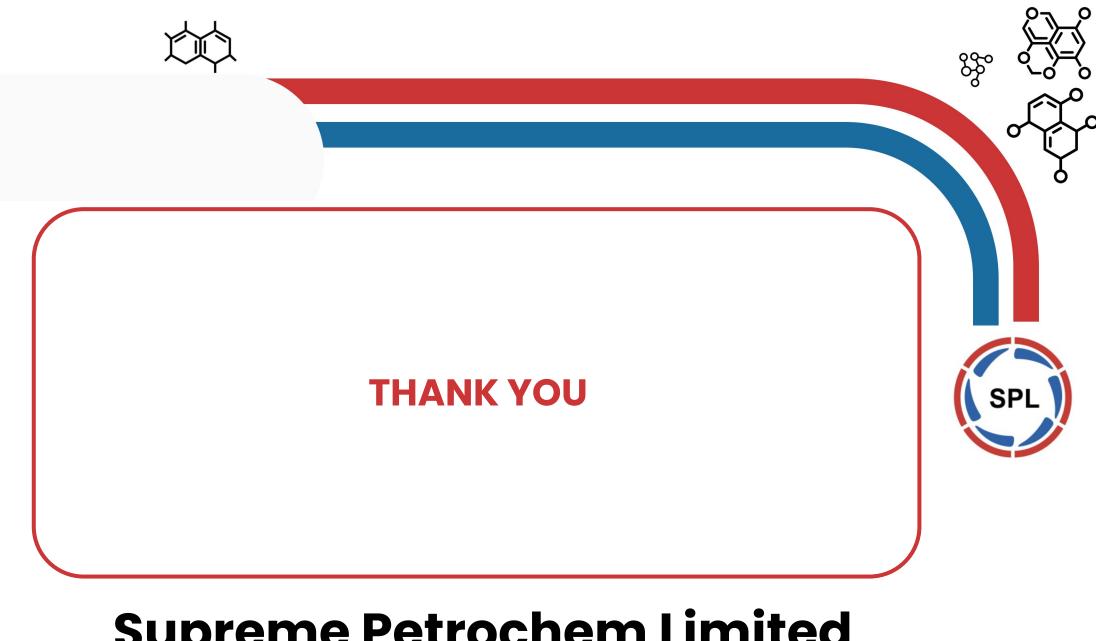
For further details, please feel free to contact our Investor Relations Representatives:



Mr. Anuj Sonpal Valorem Advisors Tel: +91-22-49039500

Email: supreme@valoremadvisors.com

24



**Supreme Petrochem Limited**