



VIJAYA[®]
DIAGNOSTIC
CENTRE

August 05, 2024

To,
Listing Department
National Stock Exchange Of India Limited,
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East), Mumbai- 400 051
NSE Symbol. VIJAYA

To,
The Corporate Relations Department
BSE Limited,
Phiroz Jeejeebhoy Towers,
25th floor, Dalal Street,
Mumbai - 400 001
BSE Scrip Code. 543350

Dear Sir/Madam

Subject: Press Release on Q1 & FY 2025 Results

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the “Press Release on Q1 & FY 2025 Results” being issued by the Company.

Please take the information on record.

Thanking You.

Yours Faithfully
For **Vijaya Diagnostic Centre Limited**

Hansraj Singh
Company Secretary & Compliance Officer
M. No. F11438

Encl.: As above



VIJAYA DIAGNOSTIC CENTRE

Regd. Office - 6-3-883/F, FPA Building, Near Topaz Building, Punjagutta, Hyderabad-500082, Telangana, India

Vijaya Diagnostic Centre Ltd. reports Q1 FY25 results, marking another strong quarter with a year-over-year revenue increase of 29.1%, driven by higher volumes

Hyderabad, August 5, 2024: Vijaya Diagnostic Centre Limited (NSE: VIJAYA, BSE: 543350), one of India's leading integrated diagnostic chains, has announced its financial results for the quarter ended 30th June 2024.

Note:

Acquisition (PH Diagnostic Centre Private Limited, Pune) : PH has become a whole owned subsidiary effective from 21st December 2023. Consequently, its financials have been consolidated from 21st December 2023 in the last financial year FY 2023-24.

Hence, the consolidated operational and financial figures of Q1 FY 25 and Q4 FY 24 below are including PH, unless otherwise stated.

Consolidated Financial Performance:

Particulars (Rs. Mn)	Q1FY25	Q1FY24	YoY %	Q4FY24	QoQ %
Revenue from Operations	1,562.2	1,210.5	29.1%	1,552.1	0.7%
Revenue from Operations (excl PH)	1,448.1	1,210.5	19.6%	1,434.3	1.0%
EBITDA	612.4	481.2	27.3%	631.1	-3.0%
EBITDA Margin (%)	39.2%	39.8%	-60 bps	40.7%	-150 bps
Profit after Tax (PAT)	313.5	262.0	19.6%	334.5	-6.3%

Operational Highlights:

In millions, unless otherwise specified

Particulars	Q1FY25	Q1FY24	YoY %	Q4FY24	QoQ %
Total Tests	3.38	2.62	28.7%	3.36	0.5%
Total Footfall	0.96	0.79	22.5%	0.98	-1.4%
Tests per Footfall	3.51	3.34	5.0%	3.44	1.9%
Total Tests (excl PH)	3.14	2.62	19.8%	3.17	-0.8%
Total Footfall (excl PH)	0.92	0.79	16.6 %	0.92	-0.7%
Avg realization per test (Rs)	462	461	0.3%	462	0.1%
Avg realization per Footfall (Rs)	1,621	1,540	5.3%	1,589	2.1%
Wellness share %	13.4%	12.4%		13.9%	

Key Developments:

Achieved operational break-even within just 3 quarters in Kolkata, West Bengal

- Launched one-of-a-kind hub in Kolkata, West Bengal in July 2023.
- This 10,000 sq ft facility has an automated lab, houses advanced equipment such as a 3T MRI & 128 slice Cardiac CT and offers some of the most advanced diagnostic services in the region.
- Achieving operational break-even within just three quarters of starting operations underscores the strength of our brand and the high demand for our top-class services, even in new markets.

Inaugurating a state-of-the-art hub in Ongole, Andhra Pradesh, this week

- This marks a significant milestone in Vijaya's growth plan as we venture into the diagnostic space in this promising region.
- The facility features an automated lab and advanced equipment, including a 3T MRI and a 160-slice cardiac CT, making it one of the few healthcare setups in Ongole to offer such high-end services.

Commenting on the performance Ms. Suprita Reddy, MD & CEO said,

"I'm happy to announce another strong quarter, highlighted by a remarkable year-on-year revenue growth of 29.1%, with an impressive 19.6% achieved organically. This growth was primarily driven by increased footfall and test volume, with our wellness holding strong at 13.4%.

I am also happy to share that, our hub center at VIP Road, Kolkata has successfully completed its first year of operations, reaching breakeven within just three quarters. This is a significant milestone in our growth journey, and we are excited about the opportunities the Kolkata market offers.

Looking ahead, I am pleased to announce the commencement of operations at our new 10,000-square-foot, state-of-the-art hub facility in Ongole on August 8th. This facility, equipped with advanced radiology equipment such as a 3T MRI and a 160-slice cardiac CT, will offer a comprehensive range of integrated diagnostic services to our customers across the Palanadu region."

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About Us:

Vijaya Diagnostic Centre Limited (Vijaya), is one of India's largest integrated diagnostic chains with a dominant presence in South and Western India. Vijaya provides a one-stop solution for pathology and radiology investigations through an extensive operational network spanning 146 diagnostic centres and 21 reference laboratories in 23 cities spread across Telangana, Andhra Pradesh, Maharashtra, NCR and Kolkata. The company offers comprehensive diagnostic services ranging from basic pathology to high-end radiology.

Corporate Identification No: L85195TG2002PLC039075

Regd. Office: 6-3-883/F, FPA Building, Near Topaz Building, Punjagutta, Hyderabad-500082, Telangana, India.

For more information, please visit www.vijayadiagnostic.com OR contact:

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Certain statements that may be made in the press release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, import duties, litigation, labour relations etc. Actual results might differ substantially from those expressed or implied. Vijaya Diagnostic Centre Limited will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.