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PAPERS

Banganga Paper Industries Limited

Investor Presentation

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Banganga Paper Industries Limited, is one of the leading manufacturers of craft paper, catering to various industries. Its subsidiary, Banganga Paper Mills, operates a modern facility in Dindori, Nasik. The facility produces corrugated papers and craft paper in different GSM ranges, used in paper bags, cones, boards, and corrugated boxes.



Committed to eco-friendly practices, the company manufactures its products using recycled paper and reuses 90-95% of water and chemicals to minimize environmental impact. Its food grade papers are ideal for packaging fruits, vegetables, and other food items. Operating six days a week, the company ensures consistent production while maintaining high standards of quality, safety, and sustainability.

Vision, Mission & Core Values



Vision

To be a leading force in sustainable paper manufacturing and agricultural solutions, driving innovation, environmental responsibility, and quality excellence for a better future.



Mission

To expand footprint in the paper industry by producing high-quality, eco-friendly products that cater to diverse packaging and industrial needs.

To contribute to the agricultural sector by offering efficient irrigation and packaging solutions that enhance productivity and sustainability.



Core Values

Creative Offerings

Eco-Friendly Offerings

Green Endeavours

Staff Wellbeing

Social Accountability

Key Facts & Figures



10+
Years Of
Experience



80+
Team Size



5+ Types
Of Papers
Manufactured



10,000 Sq Mt+
Manufacturing
Facility Area



36,000 MT+
Yearly Production
Capacity



Zero
Waste Manufacturing
Process




Zero
Water Discharge



Manufacturing Facility

Nashik a renowned hub for fruit growers, food processing, and manufacturing, supplying produce locally and globally.



Dindori, Nasik
Location

10,000 Sq Mt+
Manufacturing
Facility Area

36,000 MT+
Annual
Manufacturing
Capacity

70% - 75%
Manufacturing
Capacity Utilized

The facility operates 24/7 on a six-day working cycle, ensuring continuous production while adhering to rigorous safety, quality, and environmental standards. From recycling paper to producing the final 500 kg paper reels, every step of the process takes place within this facility, maintaining uninterrupted operations.

Kraft Paper

Banganga Papers specializes in producing high-quality Kraft paper designed to meet diverse needs. The company offers a versatile range of products in various GSM ranges, including two premium grades

Natural Kraft

Renowned for its eco-friendly appeal and rustic charm, this durable paper is perfect for packaging, crafts, and more, combining functionality with timeless style.



Golden Kraft

With its rich, luxurious finish, Golden Kraft paper adds elegance to packaging, invitations, and other creative projects, making it ideal for sophisticated applications.



**Kraft Paper
Manufactured in
FY24
26,000 MT**



**Annual
Manufacturing
Capacity
36,000 MT**



**GSM Range
100 to 200
With Twin Layer
Paper**



**Busting Factor Range
16 To 24**



**Revenue In FY24
₹ 65.83 Cr**

End Uses of BPIL's Products

BPIL's paper is distributed through vendors to end consumers, where the paper is utilized to serve different purposes, mainly for packaging of the Fruits, Vegetables & food Items



Food Boxes



Corrugated Boxes



Paper Bags



Boards



Paper Cones



Paper Core Pipe



packaging



Invitation Envelopes



100% Recycled Process

BPIL uses 100% Recycled Raw material to Manufacture the Paper. Sourced from the local suppliers the company reprocess the paper.



100% Water & Chemical Reused

The company has adopted an environmentally conscious manufacturing process, reusing 100% of water and chemicals to significantly reduce fresh water consumption.



Zero Liquid Discharge (ZLD) System

BPIL has implemented a Zero Liquid Discharge system, ensuring that no industrial wastewater is discharged into the environment. Through advanced treatment and recycling processes, all water is purified and reused



Mr. Karbari Dathrak
Chairman & Managing Director

Mr. Karbari Dathrak has extensive experience in managing and operating paper manufacturing businesses. His leadership in this sector has been recognized for driving profitability, improving operational efficiencies, and overseeing large-scale industrial projects, making him an ideal candidate to lead the company's new direction in the paper industry.



Mr. Chetan Dathrak
Whole-Time Director

Mr. Chetan Dathrak will play a vital role in the day-to-day operations, bringing in-depth knowledge of production, supply chain management, and strategic growth planning for the paper sector. With years of hands-on experience in the paper industry.

India's Paper Industry Overview

India's paper industry contributes significantly to the economy with an estimated turnover exceeding ₹80,000 Cr, and has a substantial installed capacity of 27.15 million tons.

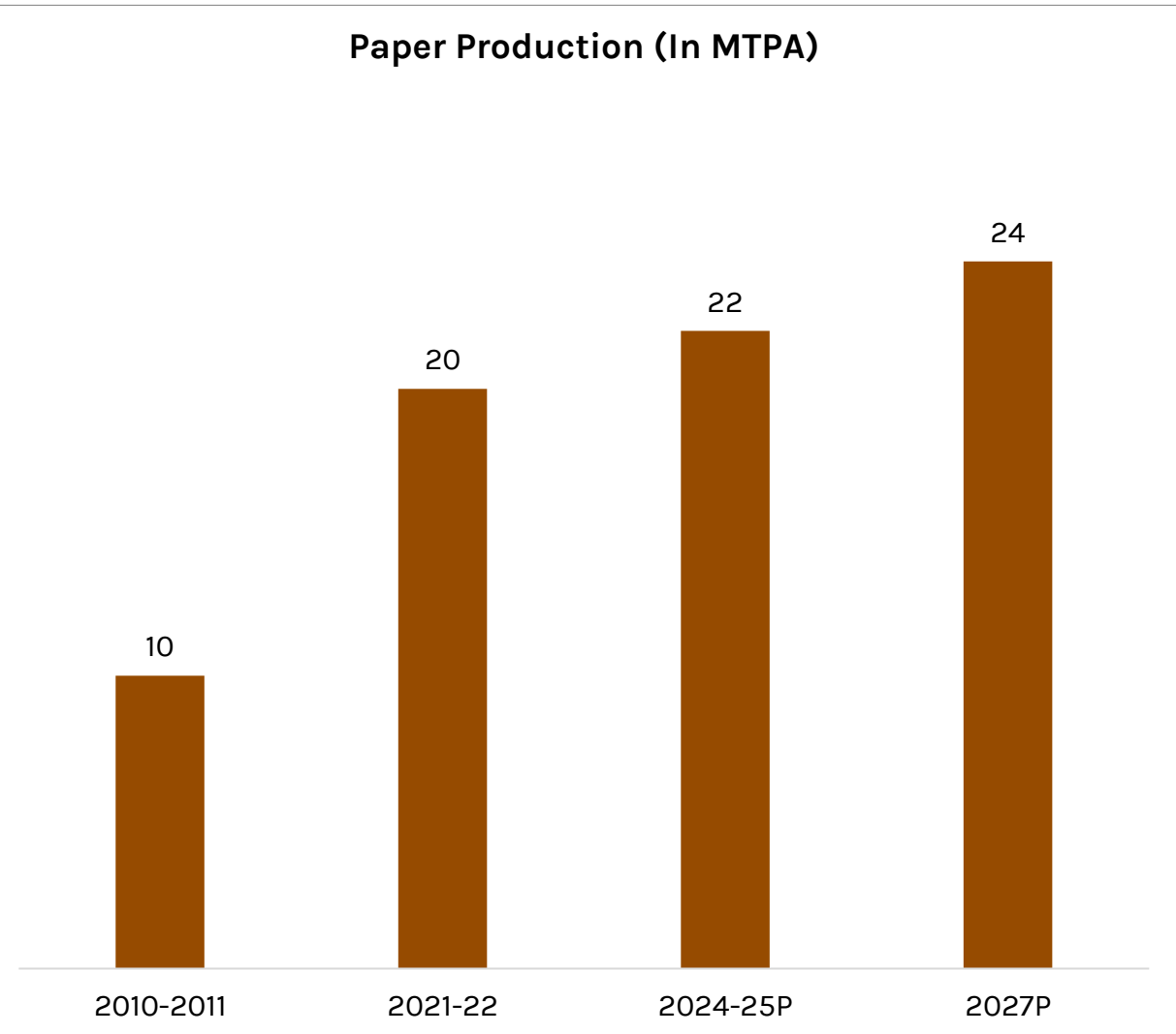
India's Paper Industry accounts for about 5% of the world's production of paper. The estimated turnover of the industry is over ₹ 80,000 Cr and its contribution to the exchequer is around ₹ 5,000 Cr.

The industry provides direct employment to 500,000 persons, and indirectly to around 1.5 million.

The per capita paper consumption in India at around 16 kg, is way behind the global average of 57kg.

According to current industry data, India now has 861 paper mills, 526 of which are operating, with a total installed capacity of 27.15 million tonnes.

Paper Production (In MTPA)



Key Trends & Growth Drivers

Sustainability, lifestyle changes, and innovation are shaping the future of the Indian paper industry, driving growth across packaging, hygiene, and education sectors.



Low Per Capita Consumption:

At ~16 kg, India's paper consumption has significant growth potential due to urbanization, income growth, and changing demographics.



Focus on Education:

Government literacy initiatives and rising demand for quality writing and printing paper are boosting the industry.



Packaging Boom:

Growing FMCG, e-commerce, and ready-to-eat food markets, along with the plastic ban, are driving demand for paper-based packaging.



Hygiene Awareness:

Increased focus on hygiene and healthcare is fueling demand for tissue paper and medical packaging.



Sustainability Shift:

Environmental consciousness is driving a move toward eco-friendly, paper-based packaging solutions.

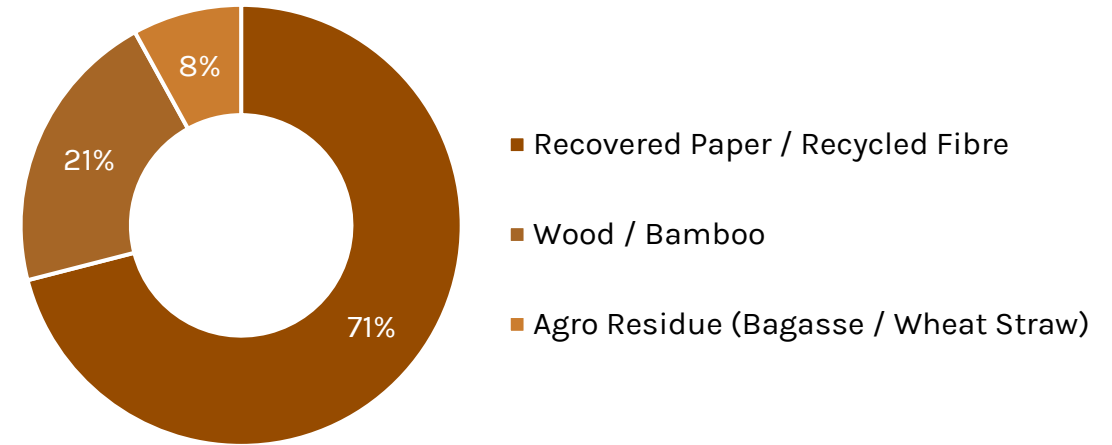


Smart Packaging Innovations:

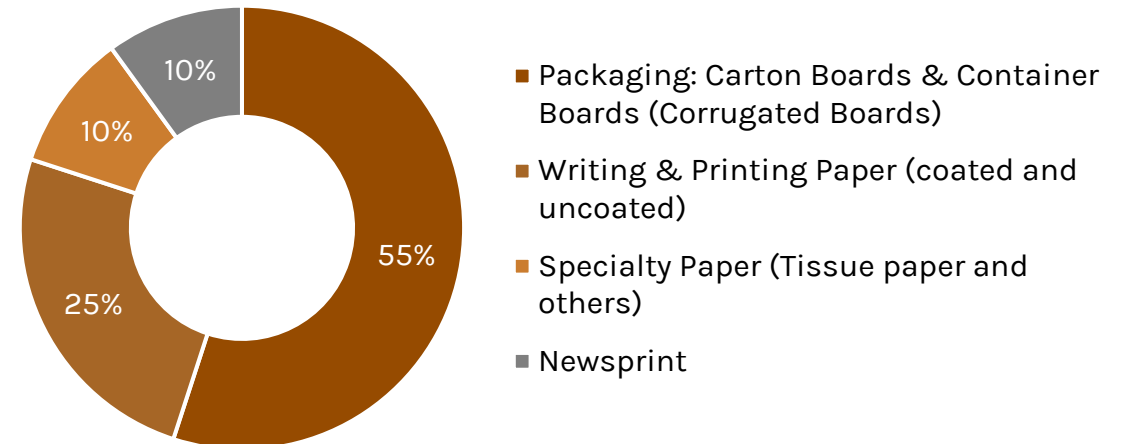
Advances in personalized and sustainable packaging for sectors like food, chemicals, and fertilizers are expanding paper usage.

Source: [IPMA](#) , [IBEF](#)

Estimated Production In Terms of Raw Material Used

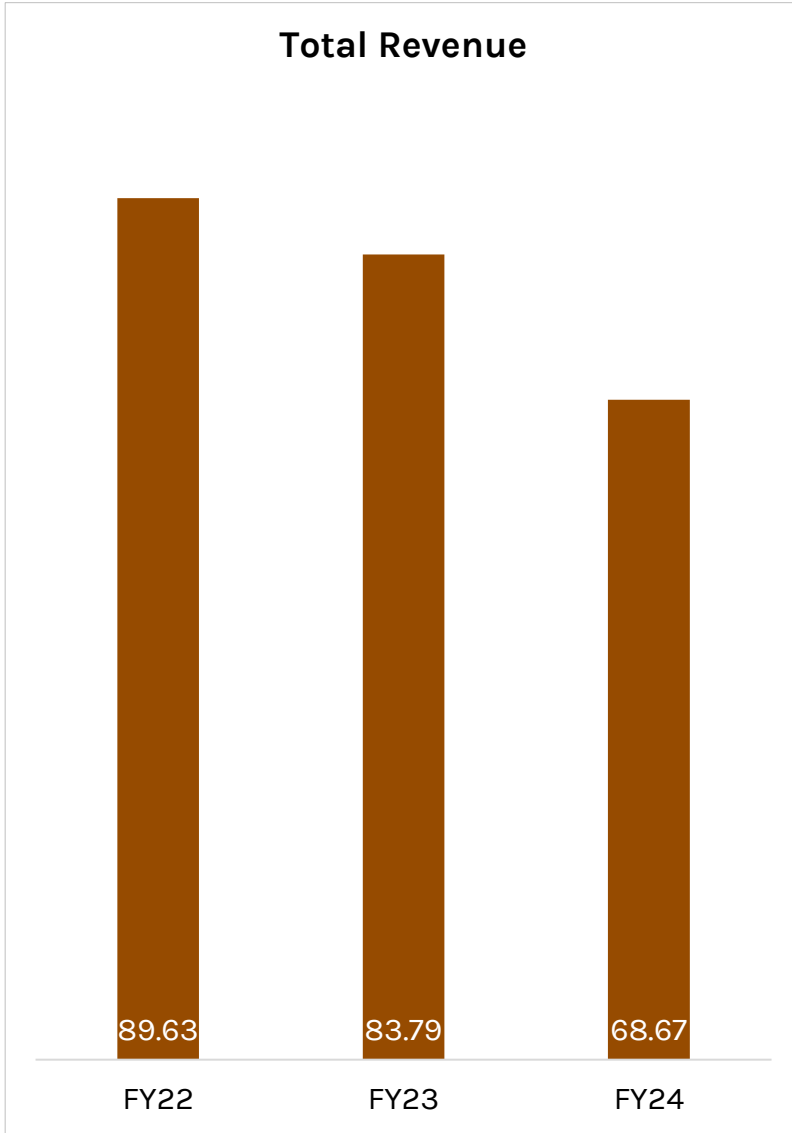


Indian Paper Market Consumption (%)

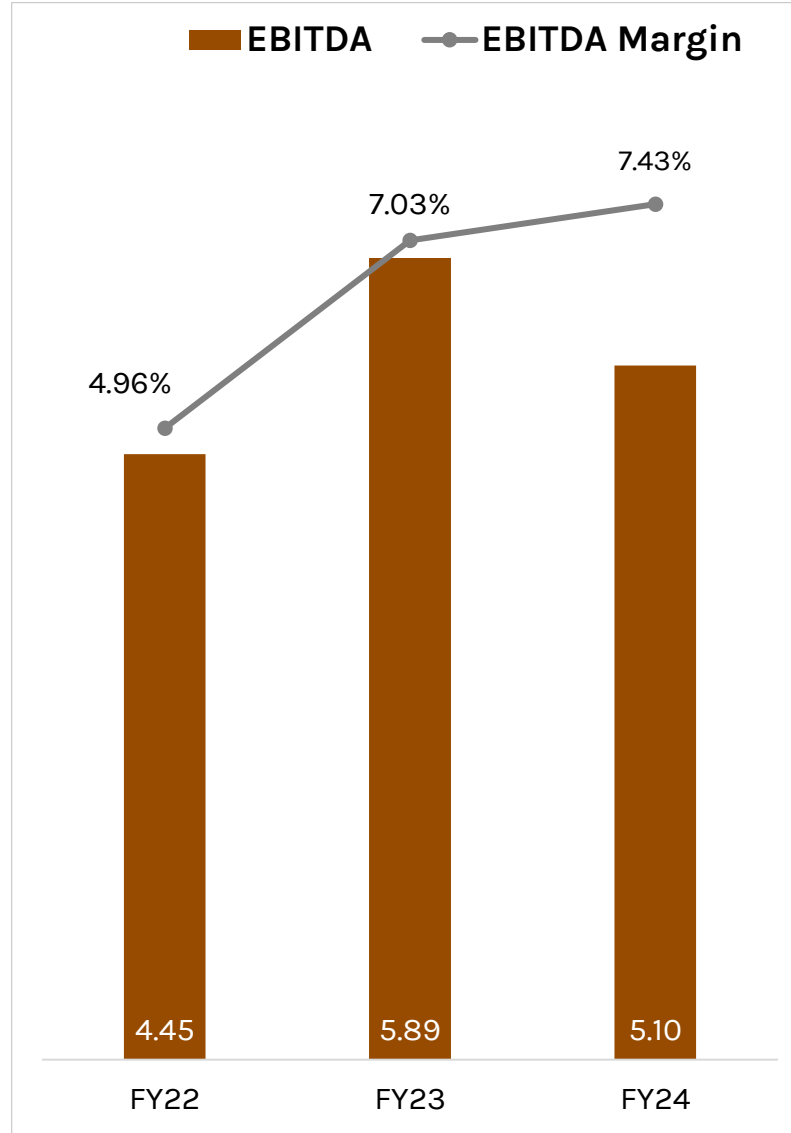


Financials Highlights

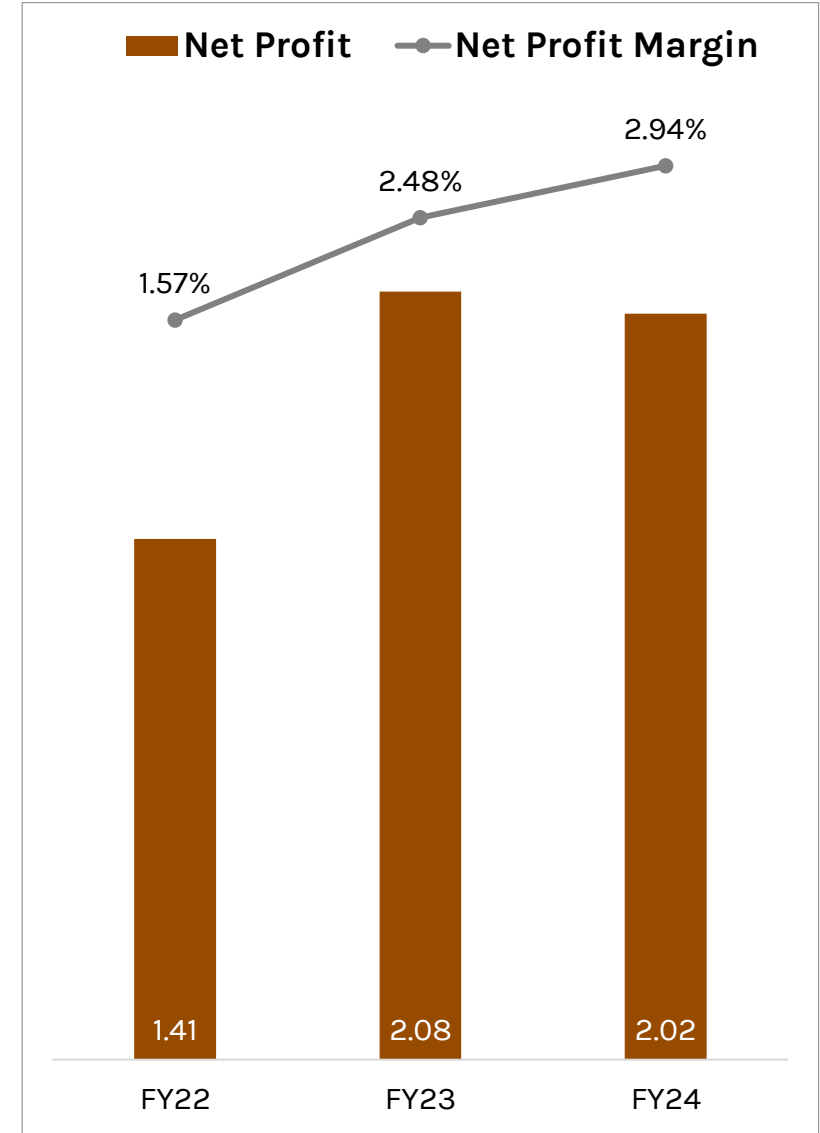
Total Revenue



EBITDA



Net Profit



All Figures In ₹ Cr & Margin In %

Q3 & 9M FY25 Consolidated Financial Performance

Particulars	Q3 FY25	9M FY25
Revenues	20.72	37.60
Other Income	0.07	0.08
Total Income	20.79	37.68
Raw Material Expenses	18.66	33.87
Employee costs	0.39	0.73
Other expenses	0.06	0.27
Total Expenditure	19.11	34.86
EBITDA	1.69	2.82
Finance Costs	0.29	0.56
Depreciation	0.37	1.02
PBT	1.03	1.25
Tax	0.27	0.36
Net Profit	0.76	0.88
EPS (₹)	0.64	0.74



Thank You



Banganga Paper Industries Limited
Gate No 186, Gawalwadi Road, At Post Ramshej
(Ashewadi), Tal Dindori, Dist: Nashik - 422 003

Phone: +91 99702 49100

E-mail: info@bangangapapers.com

Website: <https://bangangapapers.com>