

To

The General Manager, Listing Department, BSE Limited, 1 st Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street Fort, Mumbai-400001	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051
Scrip Code: 519602	Scrip Code: KELLTONTEC

Dear Sir/Madam,

Sub: Earning Presentation on Un-Audited Financial Results of the Company for the Quarter and Half Year ended September 30, 2024.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing Earning Presentation on the Un-Audited Financial Results of the Company for the quarter and half year ended September 30, 2024.

This Information is also made available at the website of Company at www.kellton.com

This is for your information and record.

Thanking You
Yours faithfully,

For Kellton Tech Solutions Limited

Niranjan Reddy Chintam
DIN: 01658591
Director
Date: November 12, 2024
Place: Hyderabad

Earnings Presentation & Fact Sheet: Q2 FY 25

September 2024



Kellton Tech is a CMMI Level-5 company and ISO 9001:2015 certified technology consulting and services company founded on the belief of 'Infinite Possibilities of Technology', a global leader in Digital Experience Innovations and Technology Solutions.

With nearly two decades of experience in driving business excellence for over 300+ clients, our core strength lies in scalable engineering that helps prioritize the enablement of change and take the lead in today's digital era.



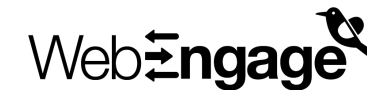
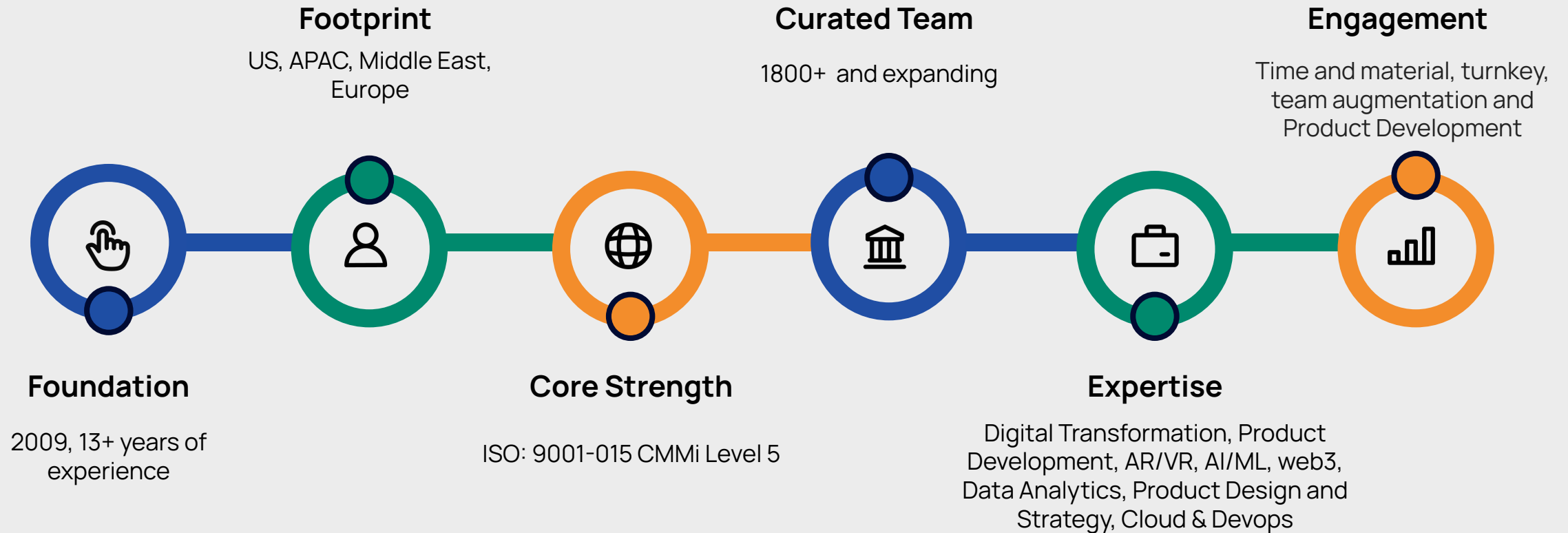
Digital Transformation - (83%)



Enterprise Solutions - (13.8%)

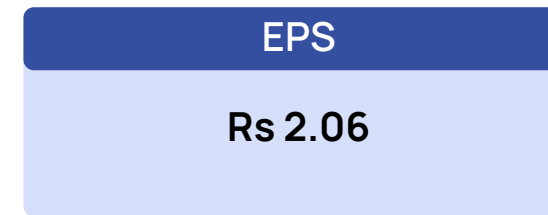
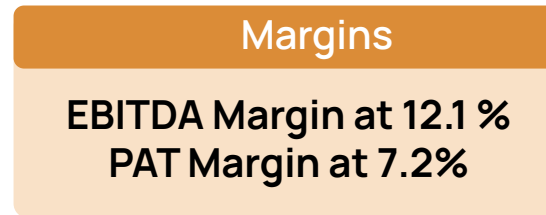
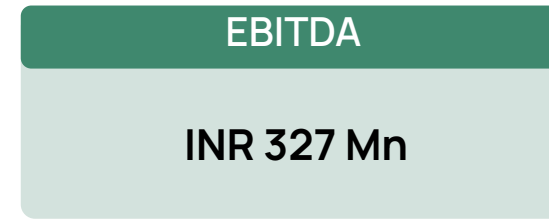


Other Services - (3.2%)

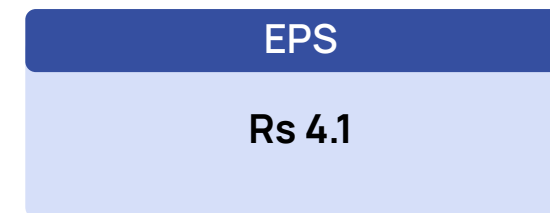
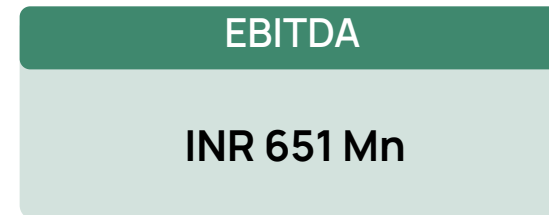




Q2 FY25



H1 FY25





01

Kellton has successfully completed five high-impact projects for our clients, significantly enhancing their operational efficiency and delivering measurable results.



01

A comprehensive reporting system is being developed for a major client to streamline sales and inventory management for over 2,000 SKUs. This solution will integrate data from multiple sources, including SAP, to enhance efficiency and deliver timely insights into inventory and sales performance.

02

Kellton is engaged to rebuild a critical "Kitchen Operations" system for a major client in the Contract Food Services industry. The project aims to enhance performance, scalability, and user experience, aligning with the client's customization needs to support digital transformation and operational efficiency.



03

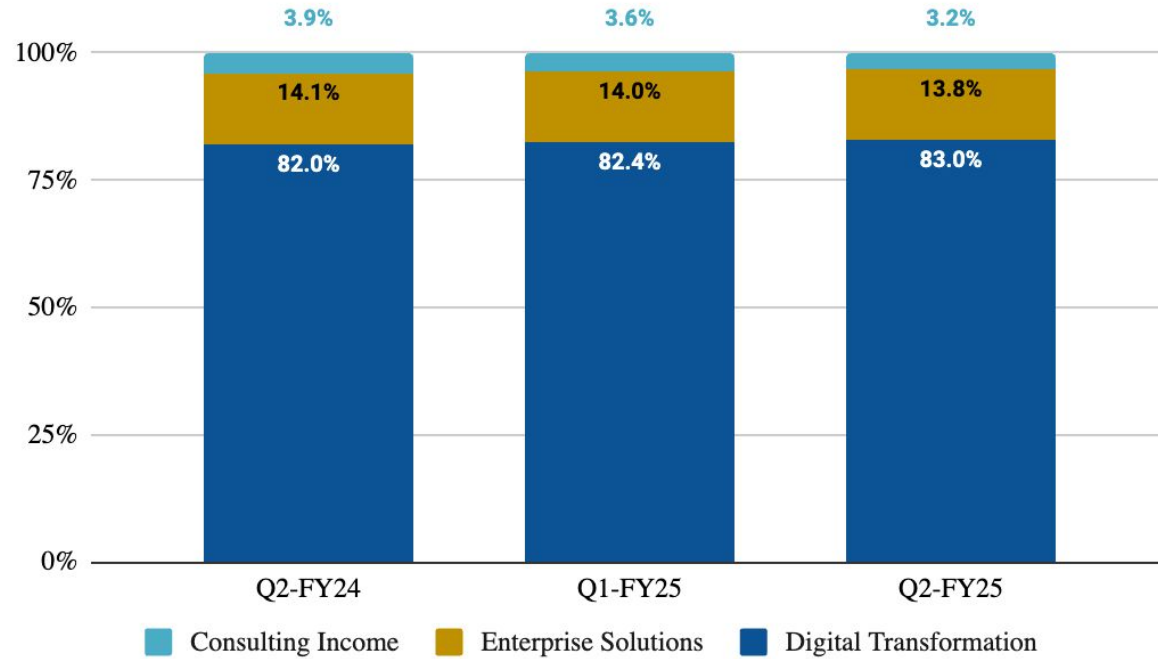
Kellton is leading a migration project for a major gaming client to modernise its Enterprise Data Warehouse by transitioning over 500 tables from a SQL-based infrastructure to Snowflake. It intends to deliver a seamless cutover and optimised data architecture for future growth while maintaining the current system throughout the transition.

04

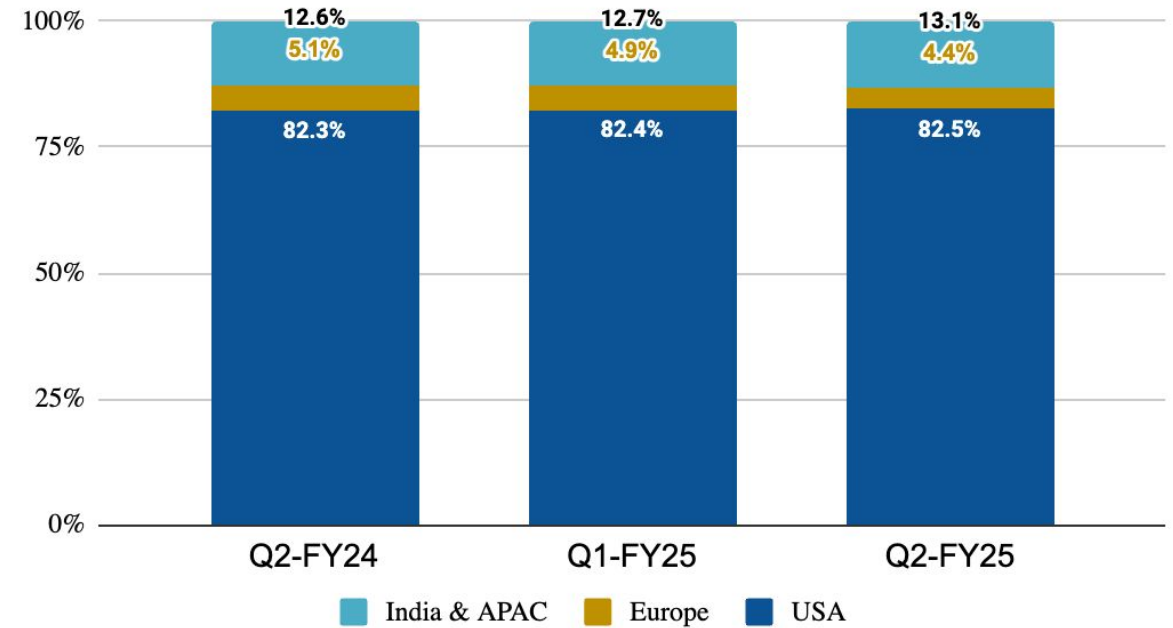
A major client is being supported in enhancing their SAP Warehouse Management by Kellton. Leveraging SAP ABAP expertise, the project aims to facilitate the development and deployment of the required functionalities, improving the client's operational agility and customer service capabilities.



Revenue By Business Segment (%)

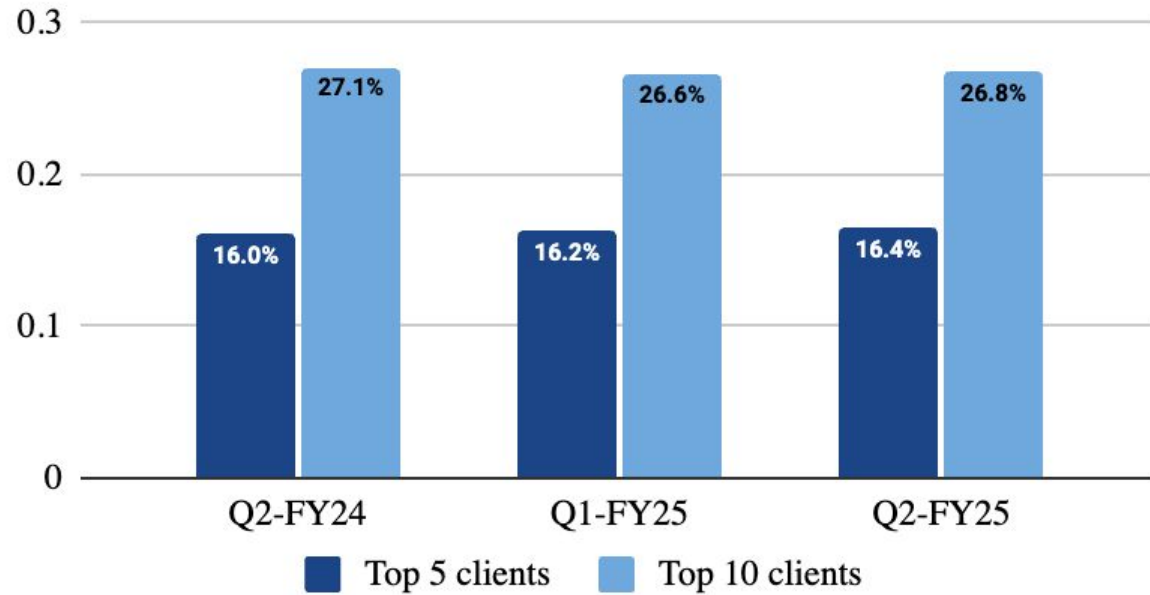


Revenue By Geography (%)

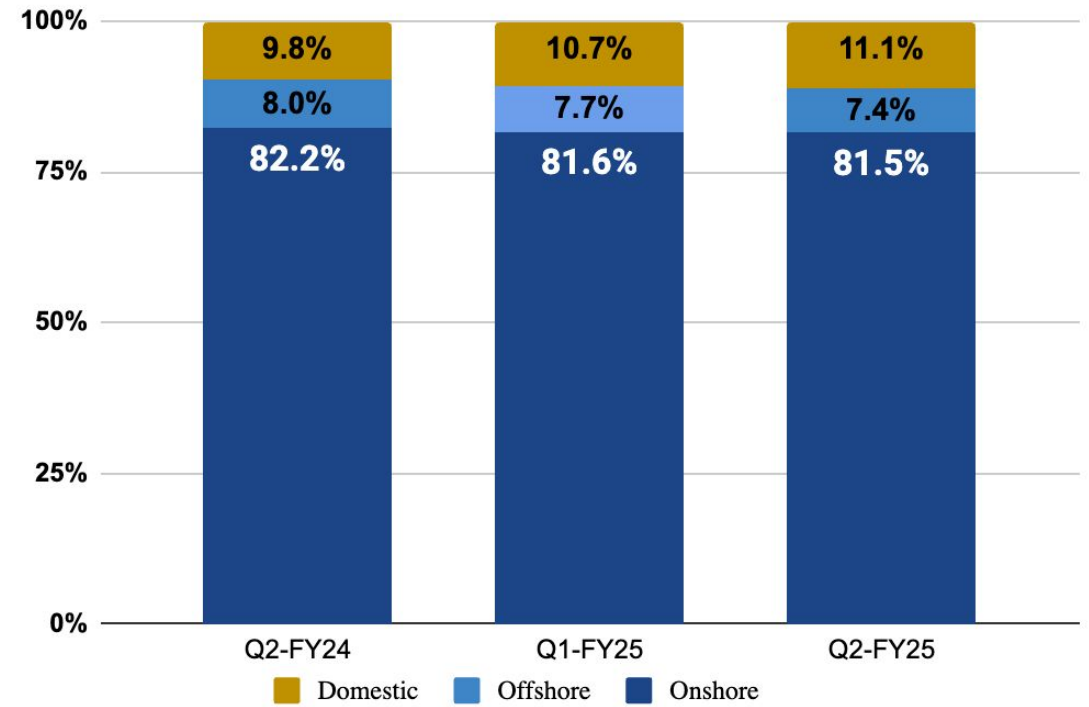




Revenue % By Clients



Revenue Mix





Particulars	Metrics	30-Sep-24	30-Jun-24	Q-o-Q	30-Sep-23	Y-o-Y	30-Sep-24	30-Sep-23	H1 Growth
		Q2 FY25	Q1 FY25		Q2 FY24		H1 FY25	H1 FY24	
Revenue	Total Revenue (INR Mn)	2,709	2,624		2,410		5,333	4,905	
	Net Revenue (INR Mn)	2,707	2,619	3.4%	2,406	12.5%	5,326	4,896	8.8%
Profit	EBITDA (INR Mn)	327	325		268		651	548	18.8%
	PBT (INR Mn)	235	234		187		469	383	
	PAT (INR Mn)	196	200		165		396	320	23.8%
Margin (%)	EBITDA Margin	12.1%	12.4%		11.1%		12.2%	11.2%	
	PBT Margin	8.7%	8.9%		7.8%		8.8%	7.8%	
	PAT Margin	7.2%	7.6%		6.8%		7.4%	6.5%	
EPS	Basic (Rs.)	2.06	2.05		1.78		4.1	3.3	
	Diluted (Rs.)	2.06	2.05		1.78		4.1	3.3	

Historical Financial Overview



Historical Consolidated Income Statement



INCOME STATEMENT (INR Mn)	FY 24	FY23
Revenue from operations	9,829	9,173
Other Income	18	22
Total Income	9,847	9,195
Total Expenses	8,785	8,238
EBITDA	1,063	957
<i>EBITDA Margin</i>	10.8%	10.4%
Depreciation	160	145
Finance Cost	184	114
PBT	719	698
Tax	79	125
Profit After Tax	640	573
<i>PAT Margins</i>	6.5%	6.2%
Other Comprehensive Income	1	-41
Total Comprehensive Income (After Tax)	641	532
EPS (INR)	6.6	5.5

*FY23 Figures are without exceptional items

Historical Consolidated Balance Sheet



Equity and Liabilities (INR Mn)	FY24	FY23
Shareholder Funds		
(A) Equity Share Capital	487	483
(B) Other Equity	3,947	3,248
Total - Shareholder Funds	4,434	3,730
Non-Current Liabilities		
<i>Financial Liabilities</i>		
(i) Borrowings	330	384
(ii) Other Financial Liabilities	3	2
(iii) Other non-current Liabilities	-	4
Provisions	62	45
Lease Liabilities	91	124
Deferred Tax Liabilities	12	18
Total - Non-Current Liabilities	498	577
Current Liabilities		
<i>Financial Liabilities</i>		
(i) Borrowings	960	969
(ii) Trade Payables	182	201
(iii) Other Financial Liabilities	179	143
Other Current Liabilities	117	118
Provisions	235	227
Current Tax Liabilities (Net)	-	-
Total - Current Liabilities	1,673	1,658
GRAND TOTAL - EQUITIES & LIABILITIES	6,605	5,965

Assets (INR Mn)	FY24	FY23
Non-Current Assets		
Property, Plant & Equipment	128	97
Capital Work in Progress	182	-
Right to use assets	82	113
Goodwill	115	115
<i>Other Intangible Assets</i>	369	313
Financial Assets		
Investments	-	-
(II) Loans	-	-
Other Financial Assets	15	9
Other Non-Current Assets	94	103
Total - Non-Current Assets	985	750
Current Assets		
Inventories	0	0
Financial Assets		
(I) Trade Receivables	2,689	2,566
(II) Cash & Cash Equivalents	277	298
(III) Loans	-	-
(IV) Other Financial Assets	2,100	1,785
Current Tax Assets (Net)	50	49
Other current assets	504	517
Total - Current Assets	5,620	5,215
GRAND TOTAL - ASSETS	6,605	5,965



Kellton Tech Solutions Limited Disclaimer:

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For further details, please feel free to contact our Investor Relations Representative:

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Thank you

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