SANGAM (INDIA) LIMITED

CIN: L17118RJ 1984PLC 003173

E - mail: secretarial@sangamgroup.com

Website: www.sangamgroup.com I Ph: +91-1482-245400-06



Ref: SIL/SEC/2024-25

Date: 13th February, 2025

The Manager,

Department of Corporate Services

The National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor, Plot No. C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai – 400051

Scrip Code: SANGAMIND

The Manager,

Department of Corporate Services,

BSE Ltd.

Phiroze Jeejeebhoy Towers 25th Floor, Dalal Street, Mumbai - 400 001

Scrip Code: 514234

Dear Sir/Madam,

Sub.: Intimation to Stock Exchange – Investor Presentation in connection with Unaudited Financial Results for the guarter & Nine Months ended 31st December, 2024.

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with the Unaudited Financial Results for the quarter & Nine Months ended 31st December, 2024. The same is also available on the website of the company at www.sangamgroup.com

Kindly take the above on your record.

Yours faithfully For Sangam (India) Limited

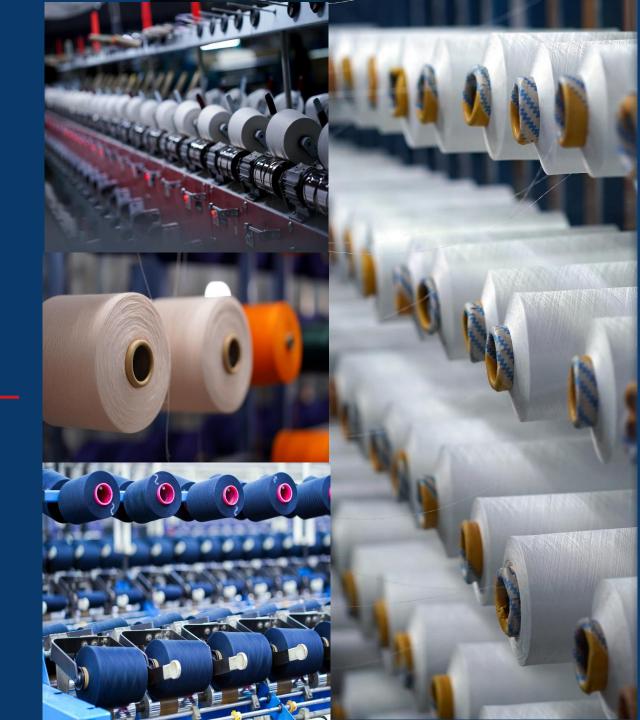
(Arjun Agal)
Company Secretary & Compliance Officer
ICSI Mem No. 74400



Sangam (India) Limited

Q3FY25 Earnings Presentation

February 2025



Safe Harbor



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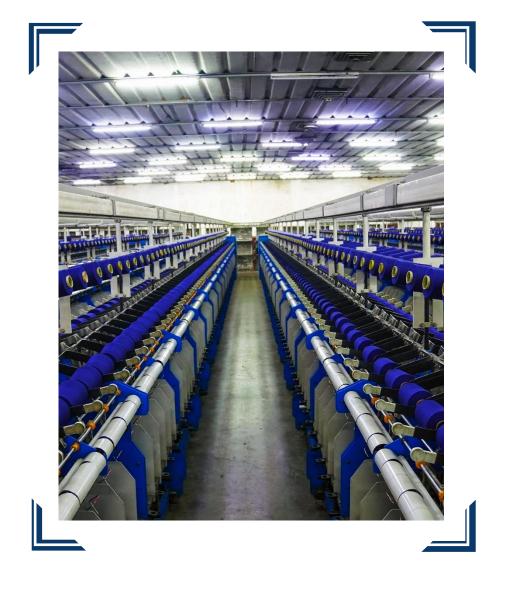
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Sangam: Weaving The Future



India's largest, fastest growing and most trusted brand in Textile Sector

- One of the largest manufacturers of PV dyed Yarn and Denim Fabric.
- o Strong Expertise: 4 decades of Industry experience.
- o **Skilled Employee Base**: Workforce of 10,000+ skilled employees.
- o **Marquee Clients**: Jockey, Decathlon, Walmart, Mango, Primark & more.
- o Fully Integrated Textile Company: Yarn to fabric to garmenting.
- o Market Leaders: PV Yarn, PV Fabric, Denim Fabric

Yarn	Fabric	Denim	Garment

Performar	nce Metrics
Rs. 2,123 Cr	25%
Revenue 9M FY25	Revenue CAGR (FY21-24)
Rs. 187 Cr	21%
EBITDA 9M FY25	EBITDA CAGR (FY21-24)
Rs. 22 Cr	113%
PAT 9M FY25	PAT CAGR (FY21-24)

Key Highlights: Q3 & 9M FY25



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FY25

Up 10%YoY

Revenue

Rs. 2,123 Cr	Rs. 869 Cr	Rs. 187 Cr
Revenue	Gross Profit	EBITDA
Rs. 754 Cr up 21% YoY	Rs. 278 Cr 36.9% Margin	Rs. 64 Cr 8.5% Margin

41.0% Margin

Gross Profit

8.8% Margin

EBITDA

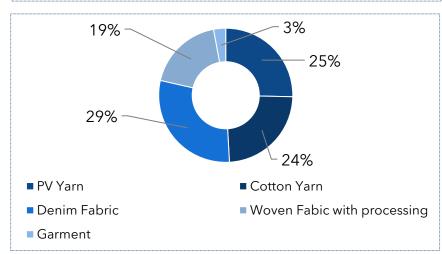
- o **10% revenue growth YoY** in 9M FY25, driven by increased volumes.
- Gross margins for 9MFY25 maintained at **over** 40%.
- EBITDA margins improved to 8.8% in 9M **FY25, up by 109 bps YoY.**
- Capex in Synthetic Fabric and Yarn is **on track** for completion in Q4 FY25 and Q1 FY26 respectively, with a goal to increase Fabric and Garments revenue to over 60% by FY26.
- **Overall realizations improved YoY during** Q3 FY25

Diversified and De-Risk Business Model

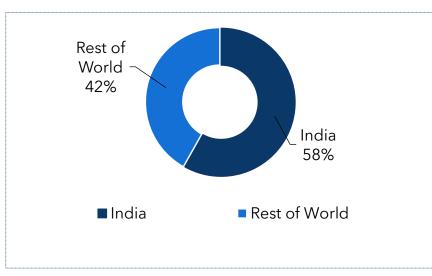


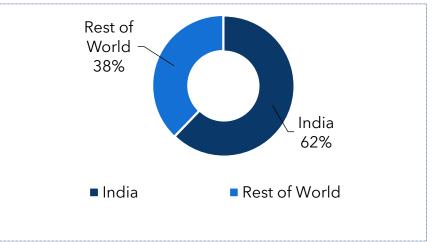
Product Wise Sales Contribution

15% 27% 31% 24% • PV Yarn • Cotton Yarn • Denim Fabric • Woven Fabic with processing • Garment



Geographical Presence

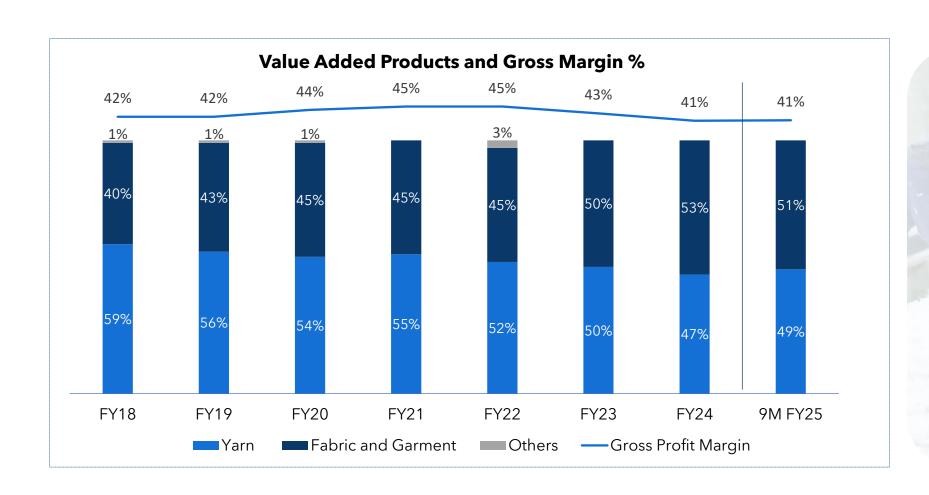




FY25

Value Addition Driving Margin Expansion



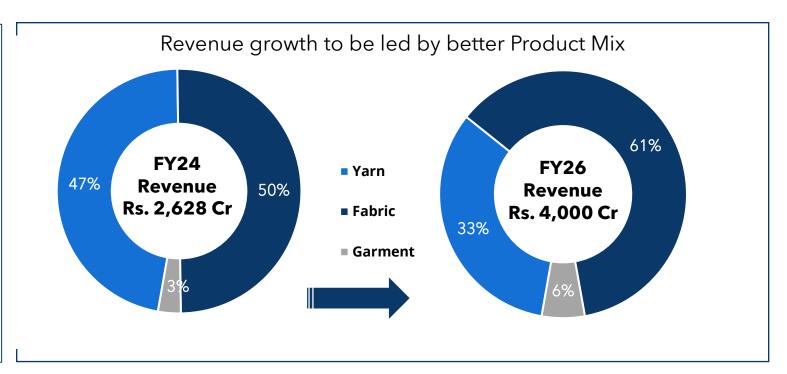


Increased the revenue mix of value-added products, i.e. Fabric and Garment to 53% (during FY24) of total revenue, effectively mitigating market fluctuations and ensuring steady gross profit margins.

Vision 2026: Moving up the Value Chain - Fabric & Garments







The company aims to increase the combined revenue contribution from value-added segments, Fabric and Garments to >60% by FY26

Vision for FY 2026

Topline

Rs. 4,000 Cr

1.5x of FY24 Revenue

EBITDA Margin

~12.5%

Capacity Expansion to Drive Future Growth

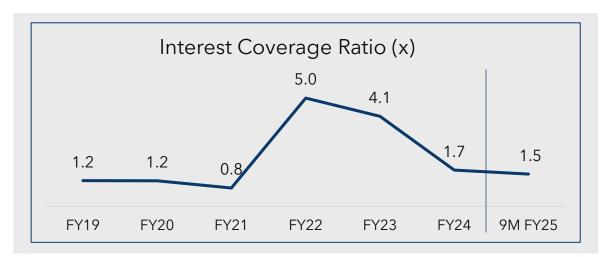


Project Particulars	Completion	Capital		hines Nos.)	Capacity			
	Timelines	Outlay	Current	Post Expansion	Current	Post Expansion		
Synthetic Fabric	Q4 FY25	Rs. 160 Cr			Weaving-48 MMPA	Weaving-65 MMPA		
Weaving Machines			260	340				
Yarn	Q1 FY26	Rs. 344 Cr			1,03,140 MTPA	1,12,440 MTPA		
Spindles	Q1 FY26		2,97,744	3,06,864				
Rotors	Q1 FY26		2,664	5,064				
Knitting Machines	Q1 FY26		26	32				

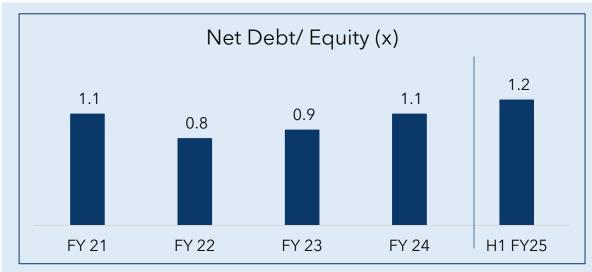
Capex in the yarn segment is on track for completion by Q1 FY26, aimed at supporting denim segment growth as part of the long-term strategy to enhance the product mix in the Fabrics segment.

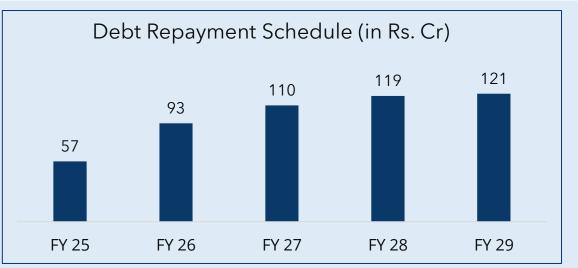
Comfortable Debt Repayments





- Debt repayment through internal accruals.
- Capex plans to expand capacity and boost revenue growth.





Note: Interest Coverage Ratio is calculated as Earning before Interest and Tax divided by Finance Cost.

Q3 FY25 & 9M FY25 Performance



Particulars (Rs in Cr)	Q3 FY25	Q2 FY25	Q3 FY24	YoY	9M FY25	9M FY24	YoY
Revenue from Operations	754	676	621	21%	2,123	1,927	10%
Gross Profit	278	293	246	13%	869	778	12%
Gross Margin (%)	36.9%	43.4%	39.6%	(269 bps)	41.0%	40.4%	57 bps
EBITDA	64	56	48	32%	187	149	26%
EBITDA Margin (%)	8.5%	8.2%	7.8%	(69 bps)	8.8%	7.7%	109 bps
Depreciation	29	28	27	7%	85	71	20%
Profit Before Interest & Tax	35	28	22	63%	102	78	31%
Interest	21	25	18	16%	69	48	44%
Other Income	-3	1	3	-	3	9	-64%
Exceptional Items	2	2	2	-	5	5	0%
Profit Before Tax (After exceptional Item)	9	3	4	101%	31	34	-8%
Tax	6	-3	1		9	7	31%
Profit After Tax	2	6	4		22	27	
Basic EPS (Rs)	0.49	1.10	2.84		4.43	5.46	
Diluted EPS (Rs)	0.49	1.10	2.84		4.43	5.46	

Note: The Exceptional items includes proportionate value of sweat equity shares issued during the year ended 31st March, 2023.

Secured PLI



PLI Eligible Company: Amongst the select textile companies to be eligible for the PLI scheme.

Status: Approval obtained; the company is currently completing the remaining formalities.

Scheme Duration: From December 24, 2021, to March 31, 2030, with incentives payable for 5 years.

Minimum Threshold: Cumulative investment of Rs. 100 Cr and an annual turnover of Rs. 200 Cr for Performance Year 1.

Investment: Total investment in plant, machinery, equipment & civil works excluding land & administrative building cost.





Company Overview



Sangam (India) Limited: Fully Integrated Textile Operations





Location	Facilities
Atun, Bhilwara	Weaving, Processing & Garment Plant
Biliya Kalan, Bhilwara	Denim Weaving & Processing Plant
Biliya Kalan, Bhilwara	Spinning Plant Unit-I
Sareri, Bhilwara	Spinning Plant Unit-II
Soniyana, Chittorgarh	Spinning Plant Unit-III



Strong Presence in Rajasthan with 5 state of the art manufacturing facilities in Rajasthan



Diverse product portfolio designed to meet evolving customer demands



Fully integrated model from Yarn to Fabric to Garments, enabling a wide range of product combinations in limitless shades at competitive costs



Optimized power & steam efficiency with 44 TPH Agri Husk Boilers and 20 TPH Agri Husk Boiler installed in the Denim and Synthetic Fabric divisions, respectively, ensuring significant cost savings

Diverse Offerings



WEAVING A BETTER TOMORROW

Blends

As an integrated player company can manage, multi counts and multi blends like polyester, wool, hemi, linen, cotton, man made blends, natural fibers etc. leading to value added products

Engineered

Integration facilitates seamless coordination between different production stages, resulting in enhanced efficiency and reduced lead times.

Optimizing resource utilization and offer competitive pricing

Shades

Sangam has produced more than 20,000+ colors of PV Dyed Yarn which gets converted into fabric Integrated production facility- Control over

Technology

every stage of production, ensures stringent quality

control measures, guaranteeing the superior

quality of our products

Leadership In India: PV Dyed Yarn



- Grasim Industries Limited has 80-85% market share globally.
- Sangam (India) Limited is the largest buyer of Viscose from Grasim.
- Using this Viscose and taking benefit of in-house dying polyester it manufactures PV dyed yarn.

Date:14-03-2024



Date: 19-03-2024

"To whom so ever it may concern"

SANGAM SPINNERS A DIVISION OF SANGAM INDIA LTD. BHILWARA IS A REGULAR CUSTOMER OF GRASIM INDUSTRIED LTD. (PULP & FIBER BUSINESS) FOR BUYING THEIR REQUIREMENT OF DYED VISCOSE STAPLE FIBER FOR THEIR SPINNING OPERATION SNCE 1995

This is to certify that currently Sangam India Ltd. Is Largest Dyed Viscose buyer in India from Grasim Industries Ltd.

Thanks!



GM – Sales & Marketing

GRASIM INDUSTRIES LIMITED AUTHORISED SIGNATORY

Yarn - Improving The Mix



Key Highlights

- o Leader in PV dyed yarn in India
- Price Maker
- Export yarn to 34+ countries. Established
 Distribution Network
- Yarn Produced: Cotton & PV Dyed.
 Manufacturer of 100% cotton Yarn
- o Core Spun Yarn, Eli Twist Yarn & Slub Yarn

Capacity (as of Dec 2024)

297,744 Spindles2,664 Rotors

103,140 MTPA Yarn production capacity (including knitting machine production)

Plant Locations

Biliya Kalan

- o 96,864 Spindles
- 3 TexturingMachines

Soniyana

26,736
 Spindles

Sareri

- o 1,74,144 Spindles
- 2,664 Open end rotors

26 Knitting machines

Unique Features

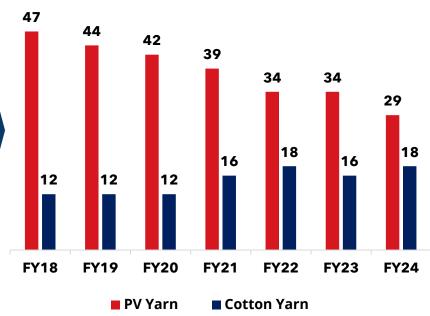
No. of Customers

(in FY24): PV Yarn: 760+, Cotton Yarn: 360+ (in Q3 FY25): PV Yarn: 434, Cotton Yarn: 194

Latest technology for producing and exporting high quality cotton yarn with different fiber blends

In 1995 initiated backward integration into spinning





Garment - Revenue increased 5x in 7 years



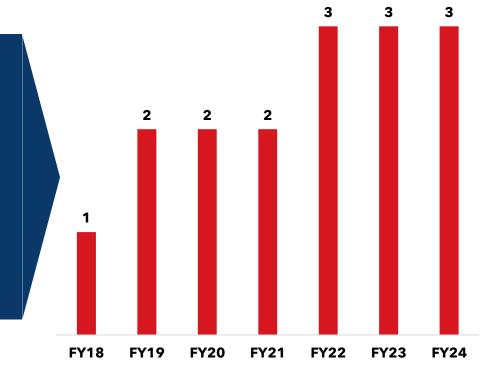
Key Highlights

- India's largest manufacturers of Seamless Garments- C9
- Athleisure wear, Intimate wear and Casual Wear
- o 2,000+ touch points.
- o FY 24: Domestic: 96% Export: 4%

Capacity (as of Dec 2024)

- 251.94 crore seconds pa garment manufacturing capacity
- 114 seamless garment knitting machines

Garment (as a % of Revenue)



Production Highlights

- Cutting edge machinery sourced from Santoni, Italy
- Product range: encompasses variety of blends as well as natural fibers

Unique Features

- Revenue increased 5x in 7 years.
- o 3% of total revenues of SIL
- No of Customers
 (in FY 24): 1,016+
 (in Q3FY25): 294+

Denim Fabric - Revenue increased 2.5x in 7 years



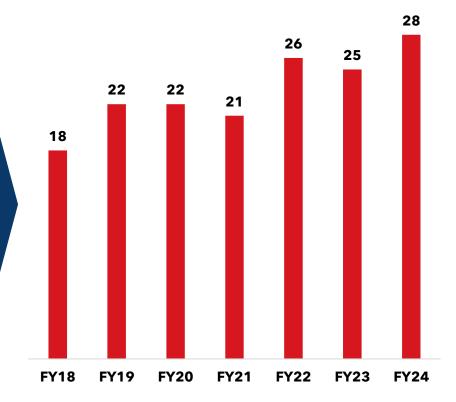
Key Highlights

- One of the largest exporter with exports to 25+ countries and market leader of Denim Fabric in country.
- Producers of wide range of denim fabric ranging from 4Ozs to 15Ozs.
- Working with value added yarns taking advantage of in-house yarn capabilities

Capacity (as of Dec 2024)

- 60 Million meters per annum Denim Fabric production capacity
- 5 Indigo processing lines with 302 weaving machines and 1 Rope Dyeing for denim fabric weaving

Denim Fabric (as a % of Revenue)



Unique Features

- R&D driven, sustainable product range encompasses Basic, Twills, Broken, Satins, Denim Shirting, Fancy Dobby and Regular Dobby.
- Very strong domestic market position while working with leading brands internationally and domestically.
- State of the art Lab setup for Quality Controls.
- o Latest finishing technique such as Flat, Thermo, Mill Wash, Calendar, Over Dyed
- o Over 229 customers as on Q3 FY25

Our Customers



M&S





























































Our Strong Leadership





MR. RAM PAL SONI Founder & Chairman

40 years of rich experience in the textiles industry

Led the company to be among the world's largest yarn manufacturers.

Recognized for business acumen, started with 8 weaving machines.



DR. S.N. MODANI Vice Chairman

Holds a Ph.D. in strategic management, M.Sc., MBA, and more

Active in leading industry bodies like FICCI, contributing to HRD.

Chairman of the The Rajasthan Textile Mills Association" (RTMA) since January 2018.



MR. VINOD KUMAR SODANI ED & CEO (Fabric & Garment Business)

Managing PV Suiting and Furnishing business

Expanded roles from Home Furnishing to Overseas Marketing responsibilities.



MR. ANURAG SONI Managing Director

Leads Sangam India Ltd., focusing on finance and operations.

Drives corporate strategy and future expansions, analyzing competitive advantages.

Manages treasury, emphasizing sustainable business growth.



MR. PRANAL MODANI CEO (Yarn & Denim Business)

Led successful launch of C9 Airwear, the group's retail venture.

Active member in entrepreneurship organizations, focusing on global initiatives.

Spearheads Sangam's ESG initiatives.



CA S. R. DAKHERA CFO

He is graduated with B.Sc (Maths) from Rajasthan University and Fellow Chartered Accountant with over 35 years of rich and extensive management Experience Across various Industries.

Well-Structured Board





MR. SUDHIR MAHESHWARI Independent Director

With a 34-year long career currently he is founding and Managing Partner of Synergy Capital Corp. LLP.

Former member of Group Management Board, Alternate Chairman of the Corporate Finance & Tax Committee and the Chairman of the Risk Management Committee of Arcelor Mittal.



MS. IRINA GARG Independent Director

After serving as IRS Income Tax officer for 35 years in Ministry of Finance, Govt. Of India before retiring as the Principal Chief Commissioner of Income Tax, Rajasthan

She holds a post graduate degree in psychology & a PhD in revenue administration. She also pursued an Executive Programme from Wharton University, Pennsylvania.



MR. DINESH CHANDER PATWARI Independent Director

Served for 36 years in Indian Revenue Service. He have an extensive and varied career in the field of income tax administration.

He holds an MBA degree from IIM- A. He has also completed Treasury & Forex Management from ICFAI.

He had also handled investigations related to Securities scam in 1992.



MR. UPENDRA PRASAD SINGH Independent Director

More than 37 years of service in IAS, Odisha Cadre he was superannuated as Secretary to Government of India, Ministry of Textiles.

He also served as secretary, Department of Water Resources, River Development and Ganga Rejuvenation, Ministry of Jalshakti for more than 3 years.

Significant Focus on Sustainability and CSR







Financial & Operational Performance



Historical Income Statement



Particulars (in Rs. Cr)	FY19	FY 20	FY 21	FY 22	FY 23	FY 24	9M FY25
Revenue from Operations	1,874	1,790	1,359	2,438	2,712	2,628	2,123
Total Expenditure	1714	1,629	1,237	2,130	2,411	2,413	1,936
EBITDA	159	162	122	307	302	215	187
EBITDA Margin %	8.5%	9.0%	9.0%	12.6%	11.1%	8.2%	8.8%
Depreciation	81	81	81	70	79	97	85
Profit Before Interest & Tax	79	80	42	237	222	119	102
Interest	67	69	49	48	54	71	69
Other Income	9	8	10	7	17	13	3
Exceptional Items	-	-	-	12	26	7	5
Profit Before Tax	21	20	2	184	160	53	31
Tax	8	7	-2	43	29	13	9
Profit After Tax	13	13	4	141	131	41	22
Basic EPS (Rs)	3.36	3.37	1.04	32.23	29.41	8.21	4.43
Diluted EPS (Rs)	3.36	3.37	1.04	32.06	27.26	8.21	4.43

^{*}Note: Total Expenditure excluding Depreciation and Finance Cost

Historical Balance Sheet

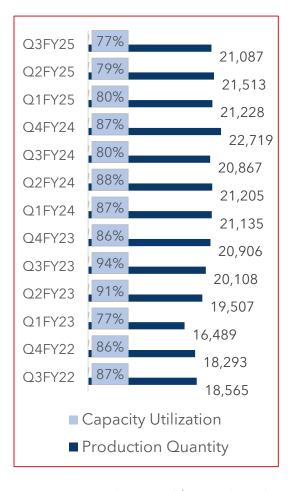


											\	/alue throug	jh values
Particulars (in Rs. Cr)	FY 19	FY 20	FY 21	FY 22	FY 23	FY24	Particulars (in Rs. Cr)	FY 19	FY 20	FY 21	FY 22	FY 23	FY24
(a) Equity Share Capital	39	39	43	43	45	50	Non-Current Assets						
(b) Share Warrant	-	-	-	26	23	-	Property, Plant and Equipment	648	615	586	595	720	1,004
(c) Other Equity	481	488	509	647	815	934	Right of Use Assets	-	-	-	3	2	1
Total Equity	521	527	552	716	883	984	Capital Work in Progress	10	6	9	74	223	219
Non-current Liabilities							Other Intangible Assets	1	1	5	4	3	2
Financial Liabilities							Intangible Assets under development	2	4	-	0	0	3
(a) Borrowing	285	242	204	181	340	619	<u>Financial Assets</u>						
(b) Lease Liability	-	-	-	2	1	0	(a) Investments	6	6	0	1	1	1
Other Non-Current Liabilities & Provisions	-	-	-	-	10	19	(b) Other Financial Assets	10	10	10	26	31	27
Deferred Tax Liabilities (Net)	46	49	49	38	35	36	Other Non-Current Assets	8	6	6	54	114	115
Total Non-Current Liabilities	331	291	253	221	385	675	Total Non-Current Asset	685	648	615	757	1,094	1,372
Current Liabilities							Current Assets						
<u>Financial Liabilities</u>							Inventories	361	373	376	528	513	669
(a) Borrowings	355	359	385	426	484	446	Investments	-	-	-	-	7	10
(b) Lease Liabilities	-	-	-	1	2	1	Trade Receivables	350	292	280	376	353	448
(c) Trade Payables	165	115	116	287	227	427	Cash and Cash Equivalents	1	14	10	22	28	28
(d) Other Financial Liabilities	137	117	74	132	137	145	Other financial assets	48	50	55	61	56	68
Provisions	14	18	17	19	23	145	Current Tax Assets	8	4	6	-	7	9
Other current liabilities	12	13	10	18	19	37	Other current assets	82	61	66	72	102	124
Current Tax Liabilities	-	-	-	4	-	-	Assets Held for Sale	-	-	-	8	-	-
Total Current Liabilities	683	622	603	887	892	1070	Total Current Assets	850	793	794	1,067	1,067	1,357
Total Equity and Liabilities	1,534	1,441	1,409	1,824	2,161	2,729	Total Assets	1,534	1,441	1,409	1,824	2,161	2,729

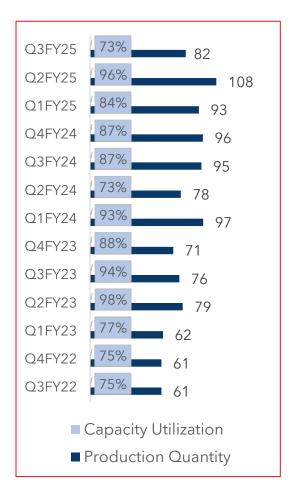
Production Quantity & Capacity Utilization %



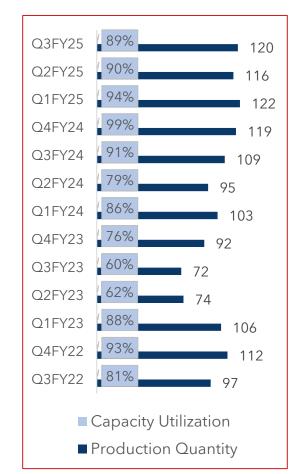




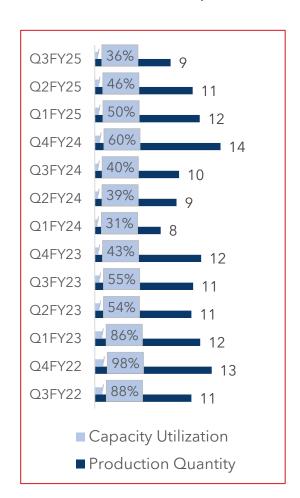
PV Fabric (Lakh Meter)



Denim Fabric (Lakh Meter)



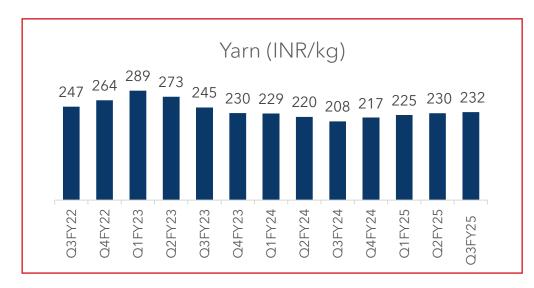
Garment (Lakh pcs)

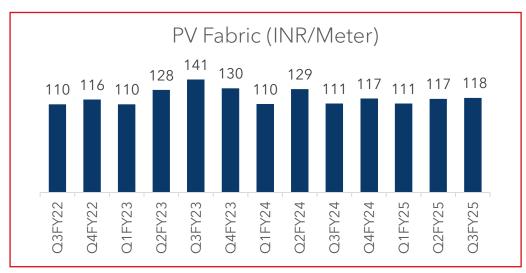


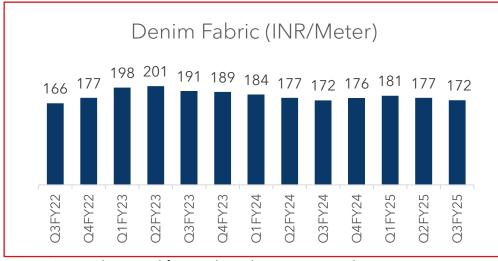
Note: Certain historical figures have been reinstated

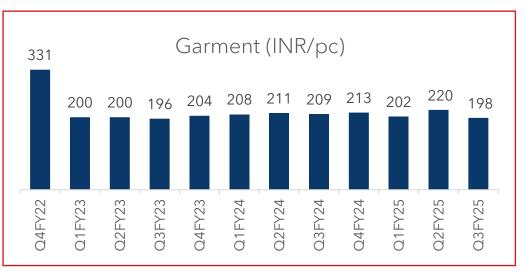
Product wise price realization











Note: Certain historical figures have been reinstated



Awards & Certifications



Awards And Recognitions



TEXPROCIL Export Award 2022-23

Gold Trophy for the Highest Exports of 'Denim Fabrics' under category II TEXPROCIL Export Award 2016-17

Gold Plaque for the Highest Exports of 'Denim Fabrics' under category I "Rajasthan Energy
Conservation Award"
2009-10 by Hon'ble ExCM of Rajasthan Sh.
Ashok Gahlot.

Rajasthan State
Award 2008 for Export
Excellence in textile
sector by Hon'ble Ex-CM
of Rajasthan Smt.
Vasundhara Raje.

Textile Excellence Award in 2003 to Sangam
Spinners, by Hon'ble Shri
Narpat Singh Rajvi, ExMinister of Industries,
Government of
Rajasthan.

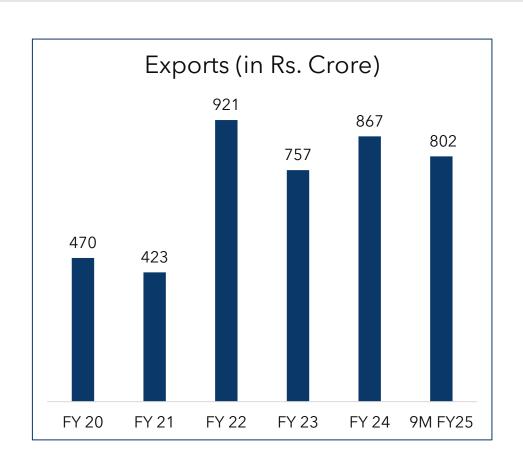
"Power Brand Rising
Star" awarded in year
status by Indian Council
For Market Research
(ICMR) and Planman
Consultancy.

"Rising Entrepreneur of the Year Award" for outstanding contribution to industry & India rising by Planman Consultancy.

Recognized Four Star Export House



Sangam (India) Limited has been recognized as a four-star export house.





Certifications





QUALITY MANAGEMENT SYSTEMS CERTIFICATIONS



GLOBAL RECYCLED STANDARD



QUALITY MANAGEMENT SYSTEMS CERTIFICATIONS



ORGANIC CONTENT STANDARD



SOCIAL ACCOUNTABILITY
STANDARDS



GLOBAL ORGANIC TEXTILE STANDARD



THANK YOU

Sangam (India) Ltd

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Email: arjunagal@sangamgroup.com

Investor Relations: Go India Advisors

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