

IEL LIMITED



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CIN - L15140GJ1956PLC124644

15th November 2024

To,
The Department of Corporate Service (DCS-CRD),
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400001

Sub: **INVESTOR PRESENTATION.**

Ref: **IEL LIMITED**

BSE SCRIP CODE: **524614**

SYMBOL: **INDXTRA**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investor Presentation of the Company on the Financial Performance and Future Outlook of the Company.

Kindly take the same on your record.

Thank you,

For and on behalf of
IEL LIMITED

Ronit Champaklal Shah
Director
DIN - 02851806



Investor Presentation



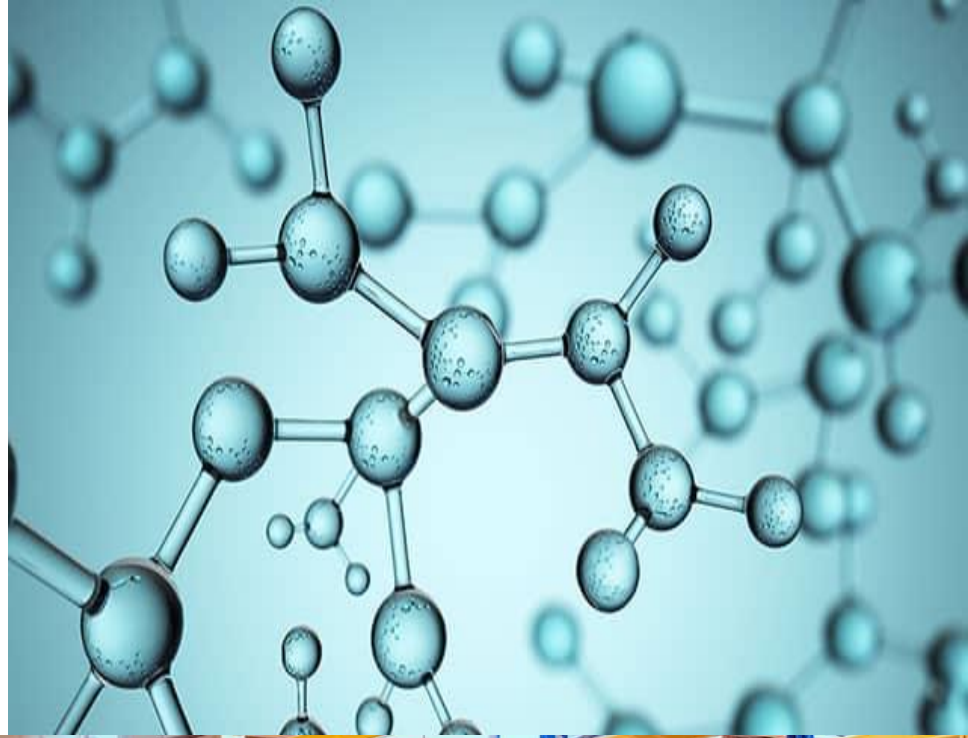
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SYMBOL: INDXTRA

Chemical Expertise, Warehousing Excellence



About Us

IEL Limited (Formerly Indian Extractions Limited) (BSE: 524614, Symbol - INDXTRA) is a trusted name in field of chemical, dye, pigment, and commodity trading. Originally focused on manufacturing and exporting solvent extraction and groundnut oil, IEL has diversified into export trading and chemical indenting, targeting the U.S. and European markets.

Now, IEL is Expanding into warehousing and storage, IEL is developing logistics services, aiming to become a major player in India's warehousing sector.

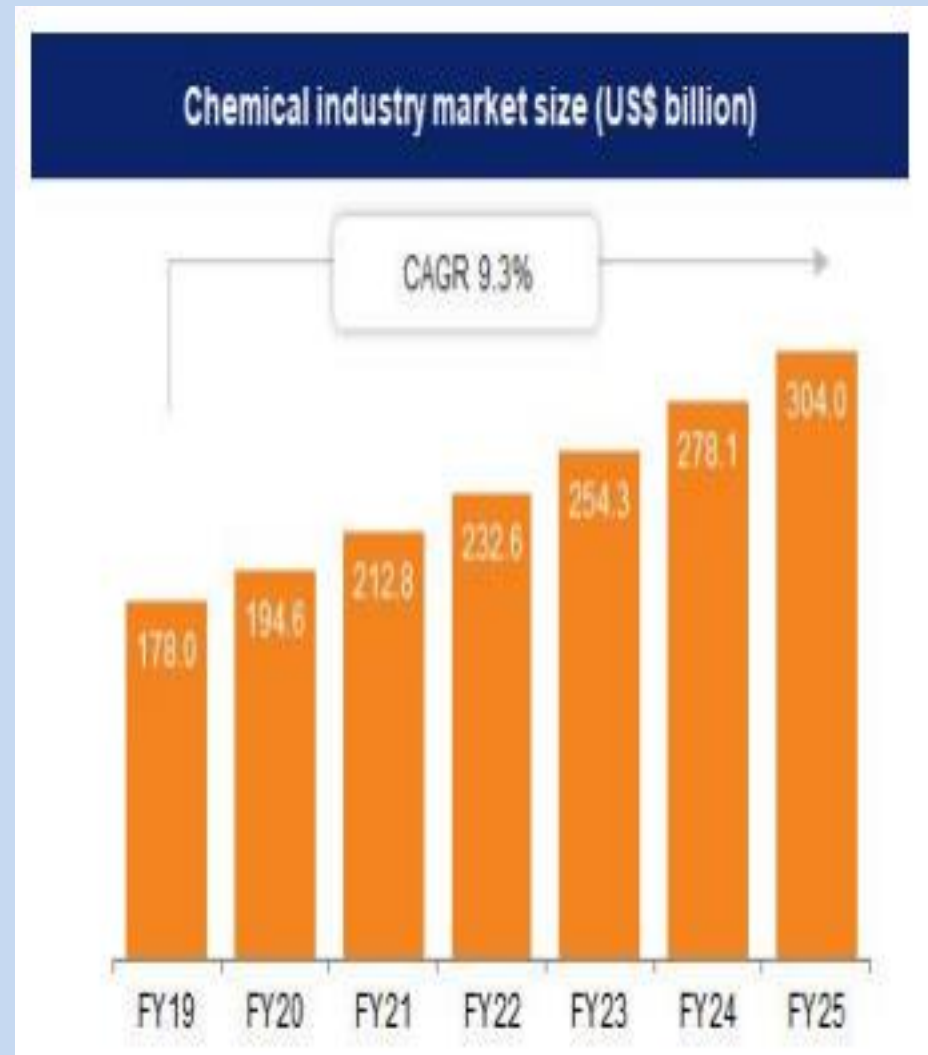


Company Overview

The Company is engaged in wholesale & retail trading of chemicals, dyes, pigments, intermediates, and commodities, while also offering marketing and support services.

Market Size

India's chemical sector, valued at approximately USD 220 billion in 2022, is projected to grow to USD 300 billion by 2025 and reach USD 1 trillion by 2040. With an anticipated annual growth rate of 9% by 2025, the industry is expected to contribute around USD 383 billion to India's GDP by 2030



Our New Business Activity: Warehousing & Storage Solutions



IEL Limited is embarking on an ambitious diversification into warehousing and storage, aiming to develop, operate, and manage modern storage facilities across India. These state-of-the-art facilities will include warehouses, cold storage units, and godowns equipped with advanced technology for efficient logistics and distribution management. By amending its Memorandum of Association, IEL is positioning itself as a major player in the rapidly expanding warehousing sector, catering to the increasing demand for reliable storage and distribution solutions across various industries



India's Warehousing Boom: Automation Drives Unprecedented Growth



India's logistics sector is a cornerstone of the economy, linking trade, fueling economic activity, and supporting essential industries. The Indian warehousing market is expected to grow to USD 34.99 billion by 2027, with a compound annual growth rate (CAGR) of 15.64% from 2022. In 2023, demand for warehousing has surged, exceeding supply by 1.4 times in the first half of the year. Grade-A warehousing capacity reached 177 million sq. ft by the third quarter of 2023, with an additional 140 million sq. ft added since 2016. This growth reflects the sector's adaptability to meet increasing demand across industries.

Strategic Reasons for Diversification

1

Rising Demand: The logistics and warehousing industry in India is growing rapidly, driven by e-commerce, retail, & industrial needs.



2

Government Support: Initiatives like 'Make in India' & the development of industrial corridors are creating a demand for warehousing infrastructure.

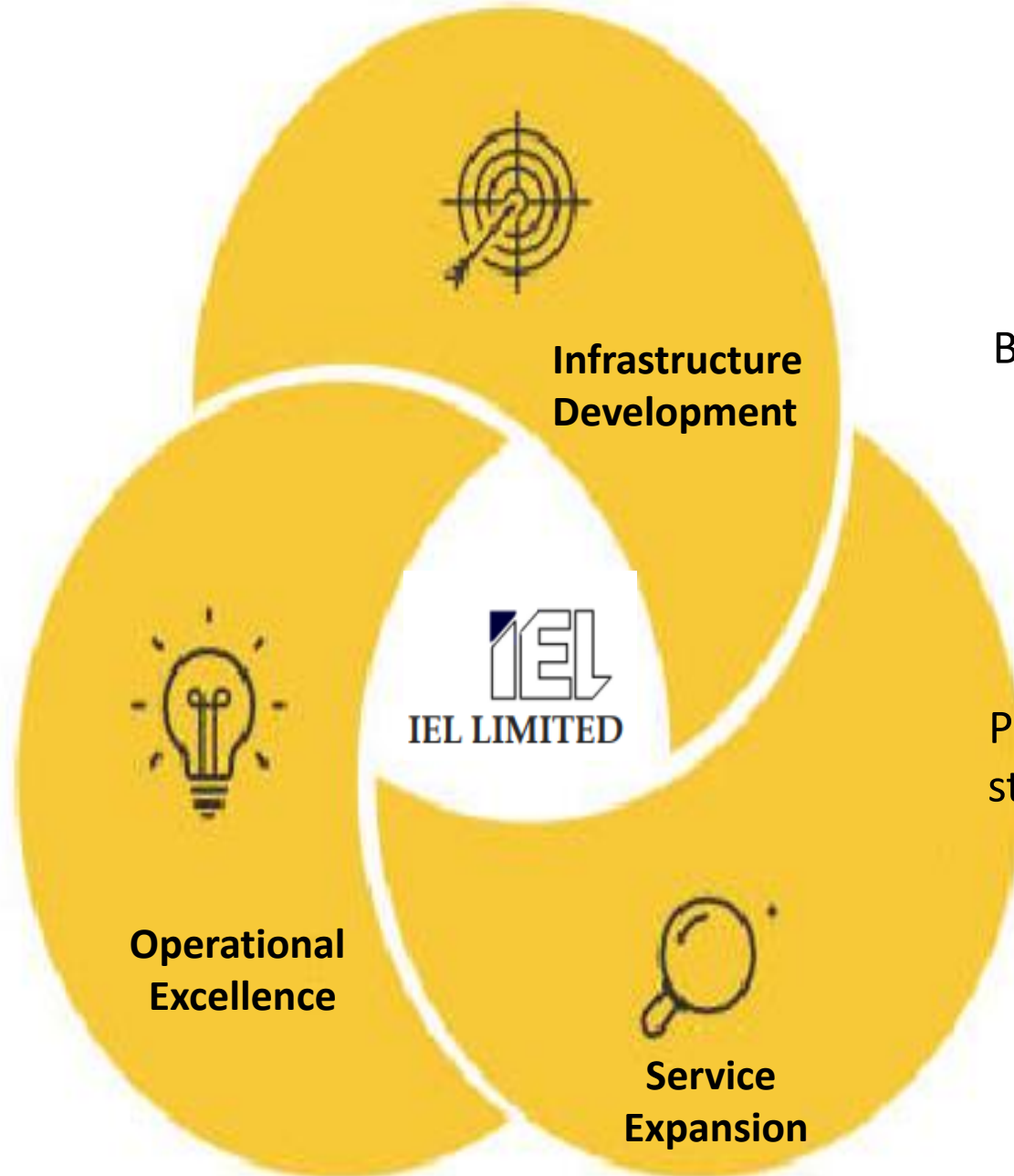


3

Cold Chain Needs: Increased need for cold storage, particularly in the agricultural, pharmaceutical, and food sectors.



Our Business Objectives



**Infrastructure
Development**



Build modern, scalable, & tech-enabled warehouse facilities



Provide end-to-end solutions for storage, inventory management, & supply chain optimization.



**Service
Expansion**



Develop a strong presence across industrial and logistics hubs to cater to diverse sectors.

Industries we are targeting to

E-commerce:
Dedicated fulfilment centres and high-speed sorting.

Retail & FMCG:
Storage for fast-moving consumer goods, with customized distribution services.

Agriculture: Cold chain solutions for fresh produce, dairy, and seafood.

Pharmaceuticals:
Temperature-controlled storage for medicines and vaccines.



Market Potential

Growth Opportunities in Warehousing

01

Technology Integration: 75% of logistics companies are looking to adopt new technologies like AI and robotics to improve efficiency.

02

Cold Storage Segment: Projected to reach \$18 billion by 2025, driven by rising demand in agriculture and healthcare.

03

Market Size: The Indian warehousing and logistics sector is expected to grow to \$215 billion by 2026.

Roadmap & Implementation Plan

Our Action Plan for Success

Land acquisition
and
facility
construction

Launch of
operations in
high-demand
regions

Expansion into
Tier 2 and Tier 3
cities, and
development of
specialized cold
storage units.

Implementat
ion of smart
warehouse
solutions and
data-driven
inventory
management
systems

IEL Limited is poised to capture significant market share in India's warehousing and storage sector. Our strategic focus on technology, sustainability, and high-demand industries will drive growth. We are committed to operational excellence and delivering value to stakeholders.

Land Acquisition

As part of its expansion into the warehousing sector, the Company has entered into an agreement dated September 30, 2024, with M/s. Chauras Corporation to acquire land for constructing new warehouses. The land, located in Village Neeva, Tahsil Sarojani Nagar, District Lucknow, spans 12 bighas. The Company plans to allocate Rs. 1,448.59 Lakhs in the 2024-25 financial year and Rs. 965.72 Lakhs in 2025-26 from the net proceeds of the issue to fund the warehouse construction. These warehouses will be available for lease or rent based on customer requirements.



RIGHTS

ISSUE

IEL proposes a Rights Issue FOR AN AGGREGATE AMOUNT NOT EXCEEDING RS. 4,500.00 LAKHS

The Company proposes to utilize the net proceeds from the Issue towards funding the following objects

1. To acquire land for construction of warehouses;
2. To finance construction of the warehouses;
3. To meet General corporate purposes;
4. To meet the expenses of the Issue.

Financial Results

YOY

Financial Results of IEL Ltd.

	Mar ' 24	Mar ' 23	Mar ' 22
Sales	17.26	11.07	1.08
Operating profit	0.38	2.39	0.26
Interest	-	-	-
Gross profit	0.38	2.42	0.41
EPS (Rs)	0.08	0.71	0.10

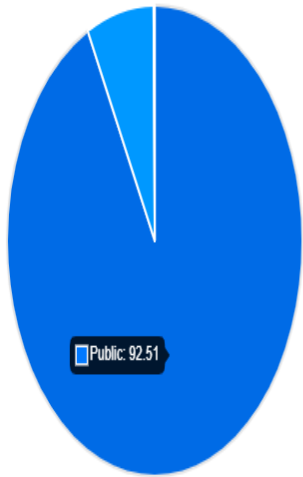
**The Last
quarter**

Quarterly results in brief

	Sept.' 24
Total Income	22.00
Operating Profit	13.29
Interest	-
Gross Profit	13.29
EPS (Rs.)	0.04

Company's Financial Overview

Shareholding Pattern



- Public : 92.51%
- Promoters : 7.37%
- DII : 0.13%
- FII : 0%
- Others : 0%

Sales Growth i



Profit Growth i



ROE% i



ROCE % i



Disclaimer

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IEL LIMITED is proposing, subject to requisite approvals, market conditions and other considerations, to issue Equity Shares on a rights basis and in this regard has filed the Draft Letter of Offer dated 03rd October, 2024 with the BSE Limited. The Draft Letter of Offer shall be available on the website of BSE at www.bseindia.com and the website of the Company at www.ielindia.in. Investors should note that investment in equity shares involves a degree of risk and for details relating to the same, please see the section titled “Risk Factors” beginning on page 23 of the Draft Letter of Offer



THANK YOU!