

SH/13/2024
22nd July, 2024

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th floor,
Plot No. C/1, G. Block,
Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400051

BSE Limited.,
Market-Operations Dept.
1st floor, New Trading Ring,
Rotunda Bldg. P.J.Towers,
Dalal Street, Fort,
MUMBAI 400023

Sub.: Investor Presentation- June, 2024

Sirs

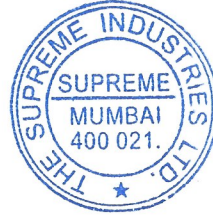
Enclosed please find Investor Presentation June, 2024

Please take the same on records

Thanking you,

Yours faithfully,
For The Supreme Industries Ltd.


(R.J. Saboo)
VP (Corporate Affairs) &
Company Secretary



Encl.: a/a.

The Supreme Industries Limited

Regd. Office : 612, Raheja Chambers, Nariman Point, Mumbai 400021, INDIA.
CIN : L35920MH1942PLC003554 PAN : AAAC1344F

+91-022-6257 0000 / 6257 0025
sil_narimanpoint@supreme.co.in



Corporate Office : 1161 & 1162, Solitaire Corporate Park, Bldg. No. 11, 167, Guru Hargovindji Marg, Andheri - Ghatkopar Link Road, Chakala,
Andheri (East), Mumbai 400 093, INDIA. ☎ +91 (022) 6869 0000, 4043 0000 ✉ sil_ho@supreme.co.in 🌐 www.supreme.co.in

INVESTORS PRESENTATION

Q1 - FY 2024-25



FLOW OF THE PRESENTATION

- FINANCIAL PERFORMANCE HIGHLIGHTS
- SUMMARISED INCOME STATEMENT
- KEY SEGMENT PERFORMANCE
- THE SUPREME GROUP
- A CURTAIN RAISER– THE SUPREME INDUSTRIES LTD.
- THE SUPREME INDUSTRIES LTD. AT A GLANCE
- ORGANISATION & MANAGEMENT TEAM
- BUSINESS VERTICALS
- PRODUCT PORTFOLIO GLIMPSE
- SUPREME PRESENCE IN INDIA
- VIRTUAL TOUR OF PLANTS
- BRAND PROMOTION & AWARENESS
- SUSTAINABILITY
- A RESPONSIBLE CORPORATE CITIZEN



Strong Volume Growth

- Volume increased by 17 % y-o-y to 173835 MT vs. 148544 MT LY
- Revenue increased by 11 % y-o-y to Rs.2636 Cr vs. Rs. 2369 Cr LY



Profitability Improvement

- EBITDA increased by 20 % y-o-y to Rs. 388 Cr vs. Rs. 322 Cr LY
- PBT increased by 22 % y-o-y to Rs. 320 Cr vs. Rs. 262 Cr LY



Strong Liquidity

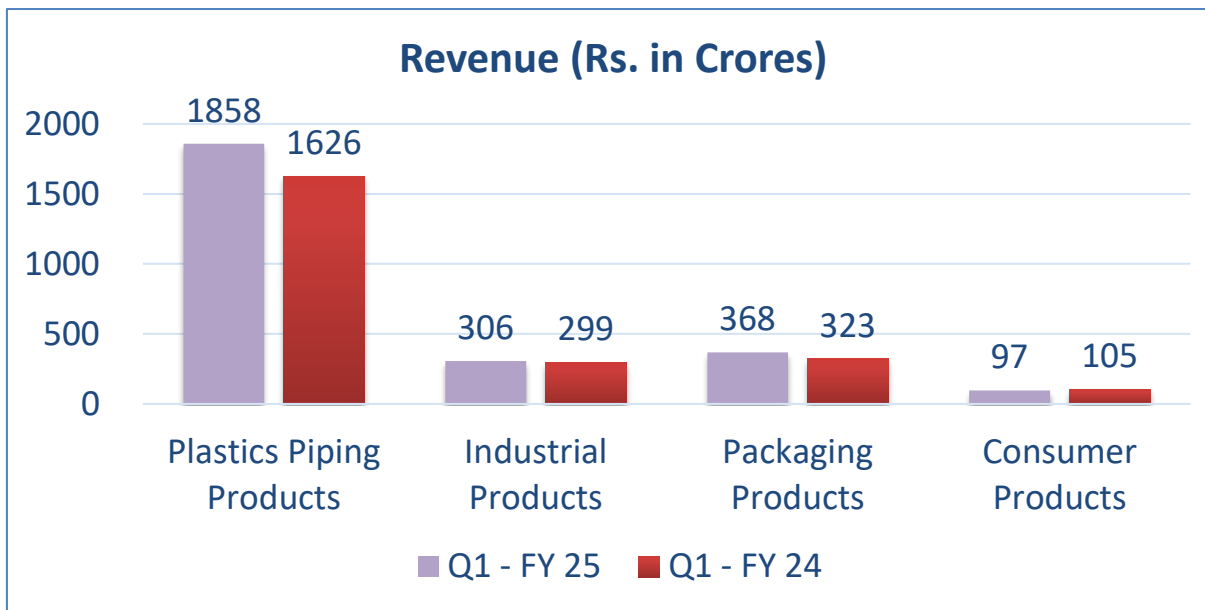
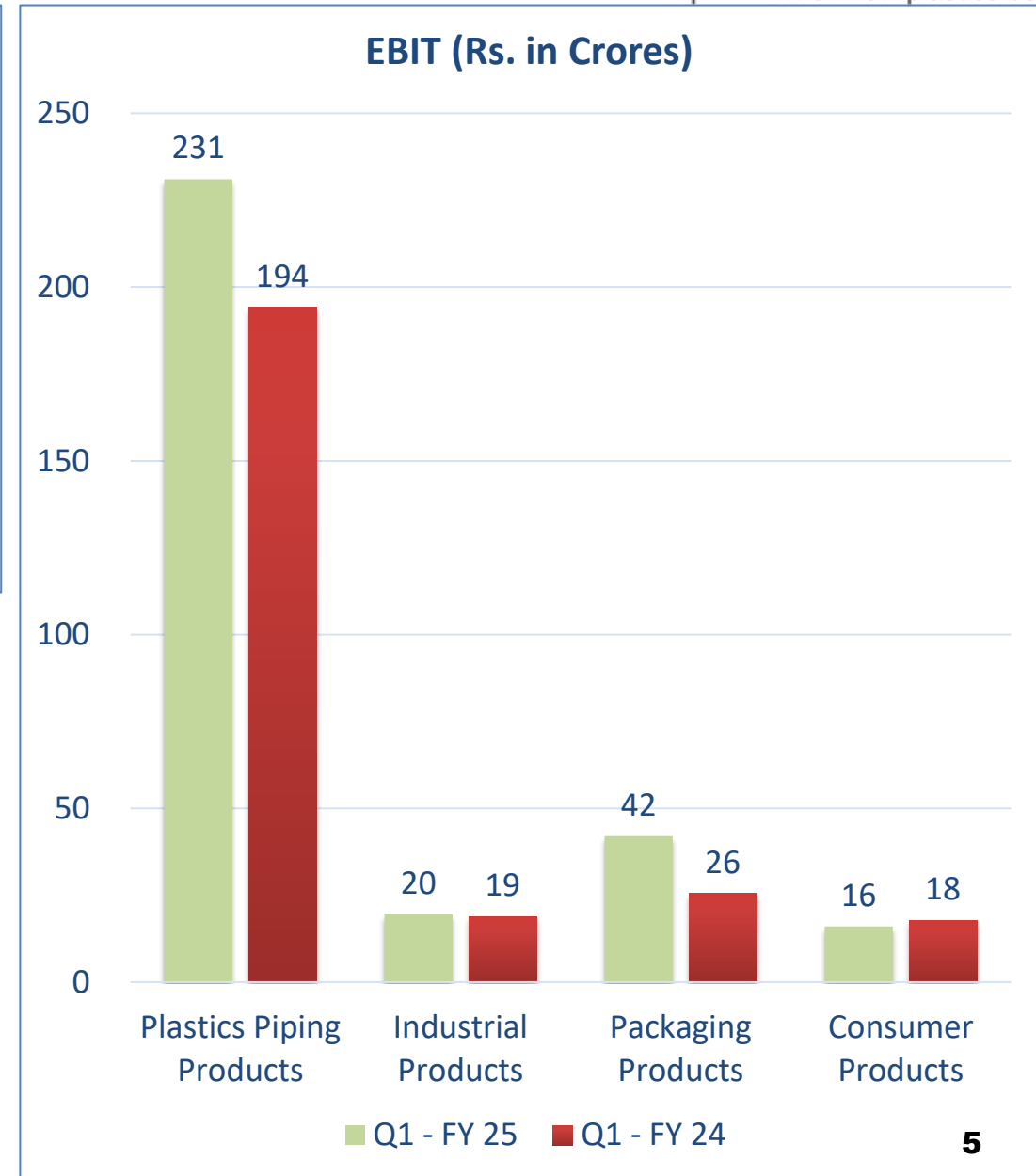
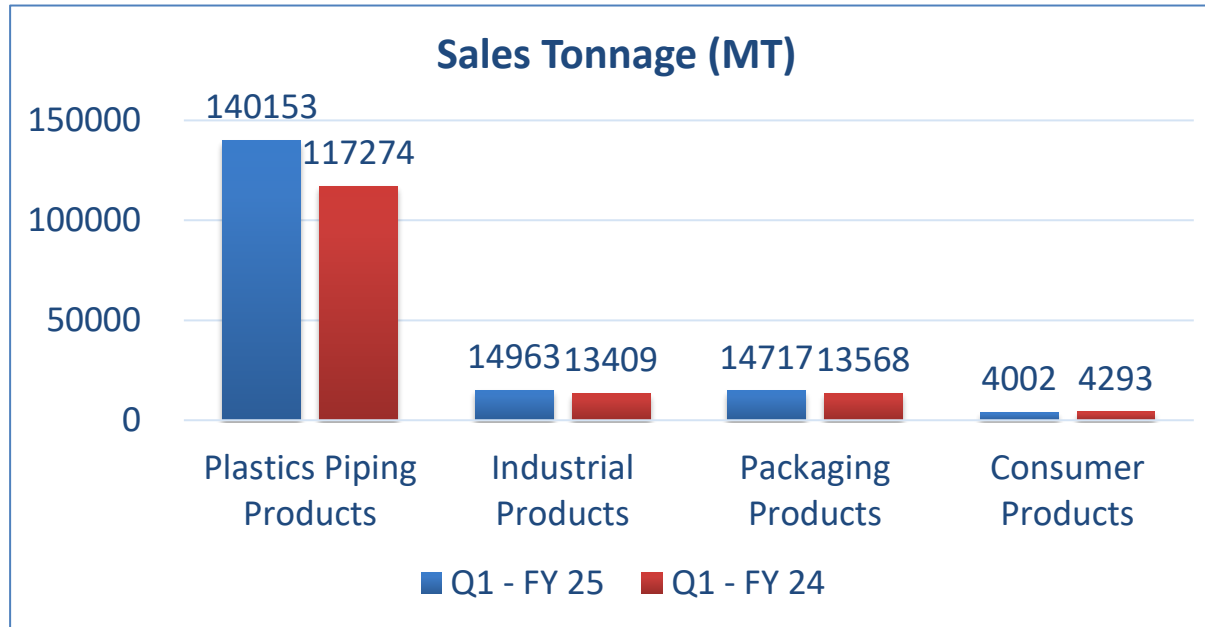
- Company Continues to be Debt Free
- Having Cash Surplus of Rs. 1245 Crores as at 30th June'2024

SUMMARISED INCOME STATEMENT

Rs. in Crores

| Particulars | Q1 FY25 | Q1 FY24 | Q-o-Q (%) | FY 2023-24 |
|---------------------------|---------------|---------------|---------------|--------------------|
| Revenue from operations | 2636.35 | 2368.54 | 11.31% | 10134.2 |
| Raw Material Consumed | 1795.76 | 1656.00 | 8.44% | 6858.39 |
| Employee benefit expenses | 120.96 | 102.98 | 17.46% | 440.90 |
| Other Expenses | 332.00 | 287.83 | 15.35% | 1286.37 |
| EBITDA | 387.63 | 321.73 | 20.48% | 1548.54 |
| EBITDA (%) | 14.70% | 13.50% | | 15.28% |
| Depreciation | 86.03 | 72.05 | 19.40% | 298.38 |
| EBIT | 301.6 | 249.68 | 20.79% | 1250.16 |
| Other Income | 21.44 | 14.20 | 50.99% | 117.78 |
| Finance Cost | 3.33 | 1.69 | 97.04% | 16.11 |
| PBT | 319.71 | 262.19 | 21.94% | 1351.83 |
| Tax Expenses | 83.57 | 67.83 | 23.21% | 335.66 |
| PAT | 236.14 | 194.36 | 21.50% | 1016.17 |
| EPS (in INR) | 18.59 | 15.30 | | 80.00 ⁴ |

KEY SEGMENT PERFORMANCE – Q1 FY25



THE SUPREME GROUP



The Supreme Industries Ltd.:

- Engaged in processing of polymers and resins into finished plastic products
- 30.78 per cent stake in Supreme Petrochem Ltd.
- Supreme Industries Overseas (FZE) - A wholly owned subsidiary, in the United Arab Emirates.

Supreme Petrochem Ltd.:

- Manufactures Polystyrene, Expanded Polystyrene (normal and food grade), Extruded Polystyrene Foam, Speciality Polymers Compounds & Masterbatches, Styrene Methyl Methacralate(SMMA).

A CURTAIN RAISER– THE SUPREME INDUSTRIES LTD.

VISION STATEMENT

“TO GROW BUSINESS WITH DIGNITY & RESPECT”

PURPOSE

“TO ADD REAL VALUE TO SOCIETY”

MISSION STATEMENT

- To conduct business with ethical practices and WALK OUR TALK
- To offer consistent products Services with uncompromising quality supported by continuous improvements and Innovations, thereby exceeding Customer Expectations
- To ensure the culture of utmost respect and empowerment to individuals and be catalyst in enhancing their competencies



THE SUPREME INDUSTRIES LTD. AT A GLANCE



Founded in 1942,
80+ years in the plastics industry

Powered by a robust infrastructure and expertise, Supreme is India's largest plastic manufacturing and processing company.

*Based on statistics as of 1st April 2024

THE SUPREME INDUSTRIES LTD. AT A GLANCE



USP

- Manufacturing facilities spread across the country.
- Diversified product portfolio with established Brand Equity
- Significant Market Share in each of the verticals
- Strong Cash Flows to fund expansion plans
- Pan India Distribution Network and Reach
- Consistent increase in revenues from speciality and value added products
- Cost efficient raw material procurement capability
- User of diverse plastics materials
- Invulnerable from import substitutes.
- Optimisation of value - Buy Back of shares
 - Higher ROCE
 - Liberal dividend payout

Board of Directors

B L Taparia, Chairman

M P Taparia, Managing Director

S J Taparia, Executive Director

V K Taparia, Executive Director

R Kannan

Rajeev M Pandia

Sarthak Behuria

Ms. Ameeta Parpia

Pulak Prasad

Vipul Shah

Management Team

- A K Tripathi, Exe. Vice President (Plastic Piping System)
- V L Malu, Exe. Vice President (Industrial Components)
- P C Somani, Chief Financial Officer
- Saurov Ghosh - Chief Human Resources Officer
- S K Patnaik , COO (Protective Packaging Products)
- Pradeep Kamat, Vice President (Composite Cylinders)
- Sanjeev Jain , Vice President (Furniture)
- Siddharth Roongta, Vice President (Cross Laminated Films)
- R J Saboo , Vice President (Corporate Affairs) & Company Secretary
- Parag Prabhu, Vice President (Finance)
- Vivek Taparia, Exe. Vice President (Flexible Pkg. Film)
- Sanjay Mishra, Associate Vice President (MHD)

BUSINESS VERTICALS

Plastic Piping Division

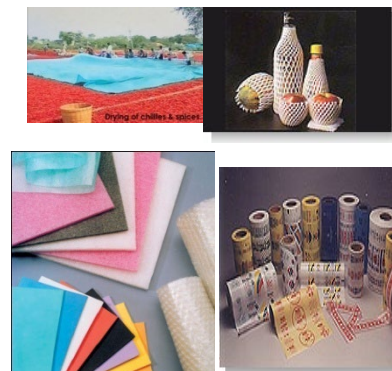


Consumer Products



Packaging Products

- Specialty Films
- Protective Packaging Products
- Cross Laminated Film Products



Industrial Products

- Industrial Component
- Material Handling Division
- Composite LPG Cylinders



PRODUCT PORTFOLIO GLIMPSE

Plastic Piping System



Plumbing



Water Tanks



Bath Fittings



Fire Protection



Rainwater Harvesting



Drainage



Waste Treatment & Sanitation



Agriculture



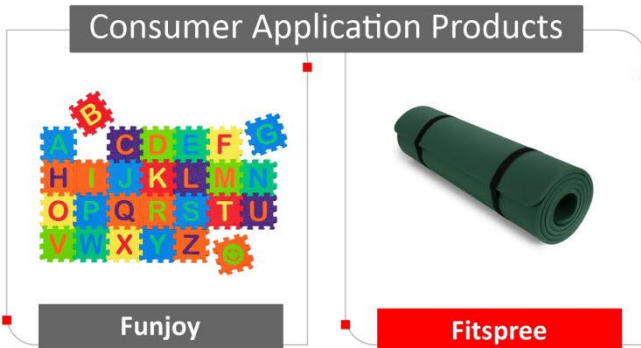
Borewell



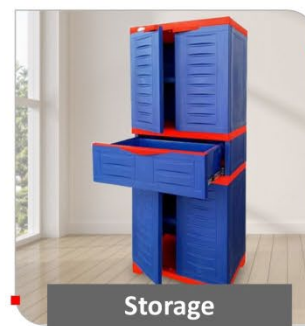
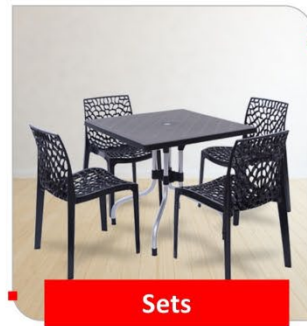
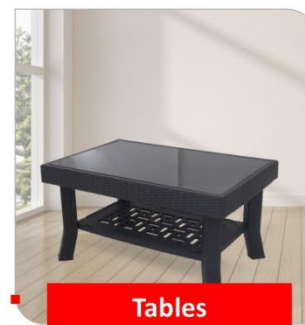
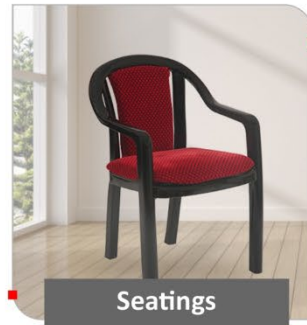
Sewage Treatment Plants

PRODUCT PORTFOLIO GLIMPSE

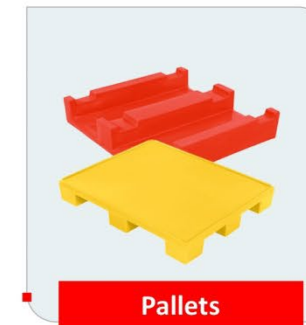
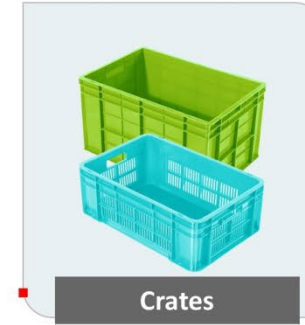
Protective Packaging Products



Moulded Furniture



Material Handling Products

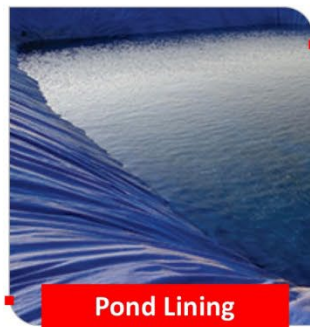


PRODUCT PORTFOLIO GLIMPSE

Multi-layer Cross Laminated Films



Agriculture / Horticulture



Pond Lining



Packaging for Transport



Silpoly Liner



Export Marketing



Civil Engineering & Construction

Performance Packaging Films



LIDDING FILMS



LAMINATION & LAMINATED FILMS



VACUUM BAGS & FILMS



THERMOFORMING FILMS

Industrial Moulded Products



Composite Cylinder



SUPREME PRESENCE IN INDIA

Haryana

- Gurgaon

Punjab

- Derabassi •Sarsini

Rajasthan

- Ghiloth •Jaipur-Depot I •Jaipur
- Jaipur-Depot II

Gujarat

- Halol-Unit I •Sarkhej •Ahmedabad
- Halol-Unit II
- Halol-Unit III
- Halol-Unit IV

Madhya Pradesh

- Malanpur-Unit I •Indore •Indore
- Malanpur-Unit I •Jabalpur •Jabalpur
- Malanpur-Unit III •Malanpur
- Malanpur-Unit IV

Silvassa (Union Territory)

- Silvassa

Maharashtra

- Gadegaon •Bhiwandi •Mumbai •Urse
- Urse
- Jalgaon-Unit I •Gadegaon •Pune •Waluj
- Jalgaon-Unit II •Urse-Depot I
- Kanhe •Urse-Depot II
- Khopoli •Nagpur
- Sangli

Karnataka

- Hubli •Bangalore
- Hubli

Kerala

- Cochin

Uttarakhand

- Rudrapur •Rudrapur

Uttar Pradesh

- Noida •Kanpur-Depot I •Kanpur-Unit I
- Kanpur •Kanpur-Depot II •Kanpur-Unit II
- Noida

Bihar

- Patna Depot •Patna

Assam

- Guwahati-Unit I •Guwahati-Depot I •Guwahati
- Guwahati-Unit II •Guwahati-Depot II

Jharkhand

- Ranchi •Ranchi

West Bengal

- Durgapur •Durgapur •Kolkata
- Kharagpur •Kharagpur
- Kolkata

Chhattisgarh

- Raipur •Raipur

Odisha

- Cuttack •Bhubaneswar •Bhubaneswar
- Cuttack

Telangana

- Jadcherla •Jadcherla-Depot I •Hyderabad
- Jadcherla-Depot II

Andhra Pradesh

- Vijaywada •Vijaywada

Puducherry (Union Territory)

- Puducherry •Puducherry •Puducherry

Tamilnadu

- Erode •Erode •Chennai •Chennai
- Hosur •Hosur
- Sriperumbudur

- Manufacturing Units**
- Depots**
- Branch Offices**
- Fabrication Units**

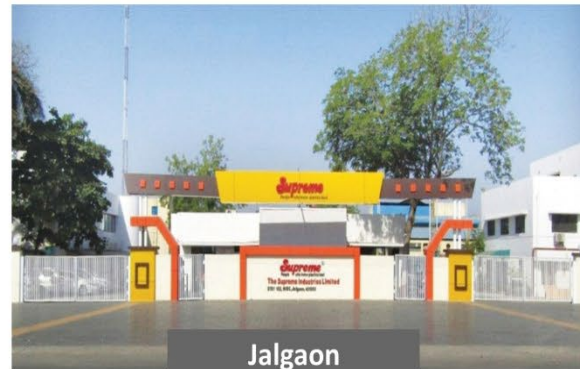
VIRTUAL TOUR OF PLANTS



Mega Project at Gadegaon spread over 132 acres



Kharagpur



Jalgaon



Erode



Cuttack

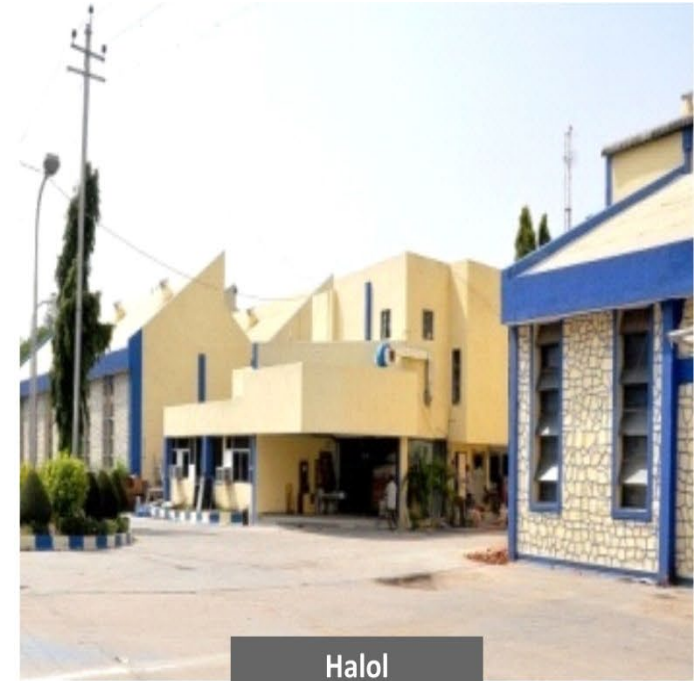
VIRTUAL TOUR OF PLANTS



Malanpur



Jadcherla



Halol



Hosur



Derabassi



Khopoli



Guwahati

VIRTUAL TOUR OF PLANTS



Durgapur



Pondicherry



Ghiloth



Kanpur



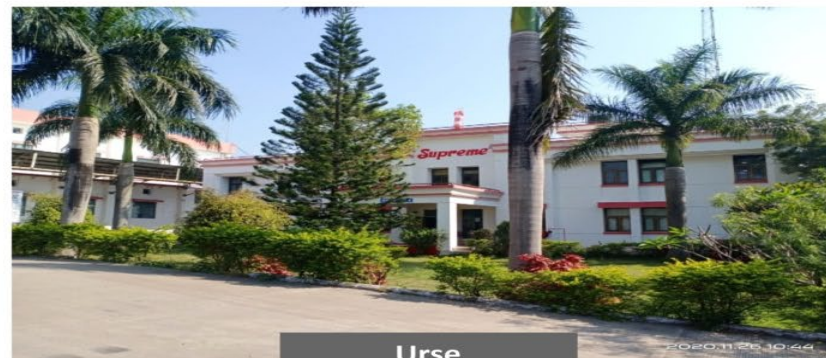
Talegaon



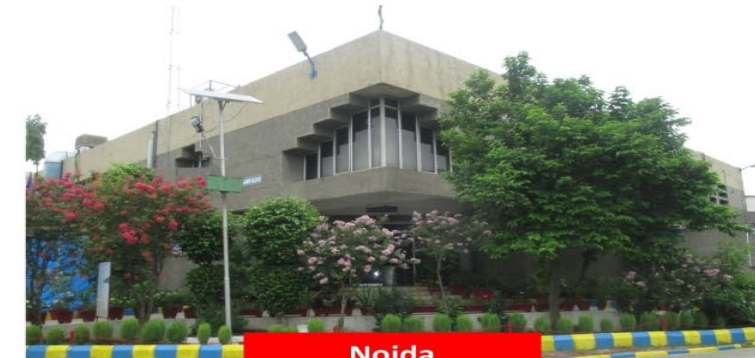
Chennai



Silvassa



Urse



Noida

BRAND PROMOTION & AWARENESS

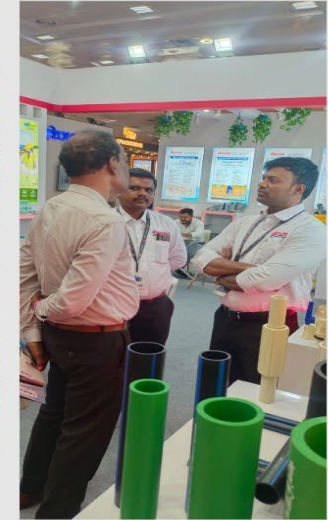


❖ Participation at Exhibitions



BRAND PROMOTION & AWARENESS

Supreme[®]
People who know plastics best



Ace Reflect 2024 - Chennai



PLUMBEX India 2024, Jio World Convention Centre

BRAND PROMOTION & AWARENESS

Supreme[®]
People who know plastics best



Intec 2024 in Coimbatore



Waremats 2024, Chennai.

BRAND PROMOTION & AWARENESS

Supreme[®]
People who know plastics best

❖ Dealers/Plumber/Retailer's Meet and Workshops



BRAND PROMOTION & AWARENESS

❖ Dealers/Plumber/Retailer's Meet and Workshops



Supreme Engineers' Meet in Kukshi,
Madhya Pradesh



Supreme's Engineers meet in Khargaon,
Madhya Pradesh.



Supreme Parivar Retailers meet at Kalburgi,
Karnataka



BRAND PROMOTION & AWARENESS

❖ Hoardings & Retail Shop Branding



Hoarding at Bongaon, West Bengal



Hoarding at Guwahati



Hoarding at Muzaffarpur Flyover, Bihar



Traffic Signal at Bankura, West Bengal



Unipole at Siwan, Bihar



Pole Kiosk at Purulia, West Bengal



S K ENTERPRISES - VSS NAGAR



SAMAL AND SONS SUPPLIERS - Sailashree Vihar



SAMPURNA SANI PLAZA - Bharatpur

Shop Branding_bhubaneswar-odisha



283



Shop Branding-north East



BRAND PROMOTION & AWARENESS

❖ Digital Promotional Activities



Supreme Pipes- ICC World Cup campaign on TV & OTT



Pipe advertisement on national news channels during Ram Mandir Inauguration

❖ Various Digital Initiatives

- Robust website www.supreme.co.in which imparts in-depth knowledge about all Supreme business verticals.
- Launch of Shopify website www.supremefurniture.co.in for selling Furniture products on line
- Presence on various Social media channels which helps in constant consumer connect (Corporate as well as Pipe, Furniture, MHD and PPD has dedicated social media presence)
- Various digital promotional activities are taken up like Google Search Engine Marketing, Digital TVC promotion, Android & IOS app for Pipe and Furniture etc

AWARDS & ACCOLADES



Company has received **Export Awards** in various product categories through Plexcouncil (Plastic export promotion council under ministry of Commerce) for the years 2021-2022 and 2022-2023

AWARDS & ACCOLADES



Shri M.P. Taparia Ji, was honoured with the Lifetime Achievement Award by the Plex Council at the recent Plexconcil Export Excellence Award Function. This prestigious award was presented by the Honourable Governor of Maharashtra, Shri Ramesh Bais Ji, acknowledging Shri Taparia Ji's remarkable contributions and unwavering dedication to the industry.

SUSTAINABILITY

We are committed to sustainable use of plastic and constantly innovating to develop solutions. As a company, we take several measures to ensure that we walk the sustainability path. Few of our efforts are as follows



ISO 50001
Certification



Lower Carbon
Emission



Renewable
Power Usage



Waste
Management



CII Certified
Green Products



Solar Plants

SUPREME FOUNDATION

established as a social leg of Supreme, is devoted to social and environmental upliftment.

- The Foundation has been built by Supreme on the sole motto of **Sarvena Sukhinah Bhavantu** - happiness and peace for all. The Supreme Foundation has undertaken a lot of notable initiatives to actively pursue its social responsibility of creating a better future in an effort to give back to society and the environment from which we benefit so greatly.
- The Foundation has undertaken major initiatives such as:
 - ✓ Upgradation of education at foundation level
 - ✓ and providing quality education
 - ✓ Healthcare
 - ✓ Villages upliftment
 - ✓ Rural development
 - ✓ Environmental Conservation like Tree plantation, Recycling of plastic, Awareness events etc.
 - ✓ Other welfare activities to support the underprivileged/marginalized people etc.

A RESPONSIBLE CORPORATE CITIZEN

Education

Considering education as the highest form of charity, Supreme Foundation places education at the core of all of its initiatives. Here are some of Supreme's educational initiatives:

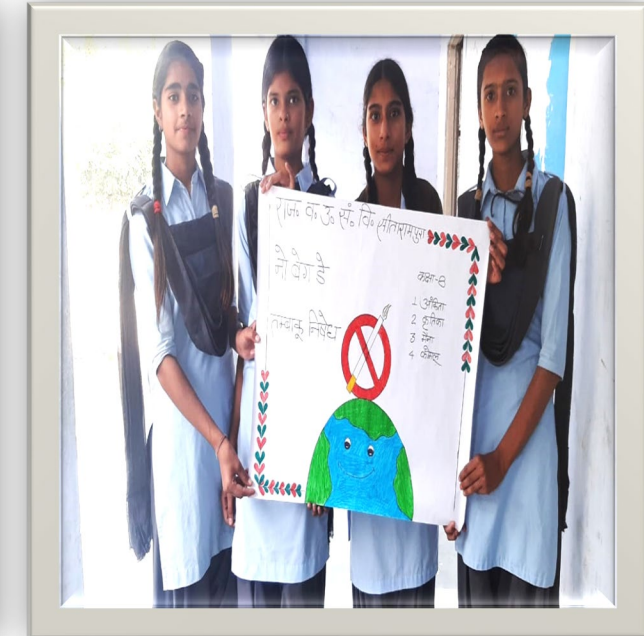
- ✓ Project of educational up-gradation of Govt. Sanskrit Schools in Nagaur, Churu, Ajmer, Bikaner, Hanumangarh, Sri Ganganagar, Jhunjhunu, Tonk & Bhilwara at Rajasthan State
- ✓ Promoting holistic education through sports and cultural activities
- ✓ Making education accessible to underprivileged children and recognising merit-achieving students.
- ✓ To Spread sprit of universal brotherhood and to make students understand to remain connected with our core principle & ideology.



A RESPONSIBLE CORPORATE CITIZEN

Education

- ✓ Providing physical resources like classroom construction, toilet blocks for students, classroom furniture, distribution of educational material, sweaters, etc.
- ✓ Enabling digital-first education with provisions like computer labs in schools, mobile computer labs, and e-learning facilities in rural areas of Rajasthan.
- ✓ Employment of teachers in primary schools and lecturers at remote educational institutes in Rajasthan in collaboration with the state government.



A RESPONSIBLE CORPORATE CITIZEN

Nurturing the Nature - For a better future !!

- ❖ Supreme actively participates in environment conservation activities such as tree plantation, across all company plants and facilities, thereby creating a green and sustainable environment and promoting greener and healthier ecosystem for the benefit of community at large.
- ❖ Apart from new plantations, old plantations are also monitored continuously for their growth and survival.
- ❖ Supreme has also partnered with various NGO's for plantation programs in various regions.



A RESPONSIBLE CORPORATE CITIZEN

Swachh Bharat Abhiyan !!

There are many prominent School's/Public places without proper public convenience facilities. Supreme Foundation has taken the initiative to build and maintain such facilities for public convenience.



Toilets at Various School's of Rajasthan



Public Sanitation Facility at Jalgaon (Maharashtra)

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THANK YOU

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