



February 12, 2025

National Stock Exchange of India Limited
Exchange Plaza, C-1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051
Symbol: AVG

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: 543910

Dear Sir/Madam,

Sub: Press release for the Q3FY2024-25

We are enclosing herewith the press release for the Q3 Financial year 2024-25.

This is for your record and further dissemination.

Thanking You

Yours faithfully,
For AVG LOGISTICS LIMITED

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AVG LOGISTICS LIMITED

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AVG Delivers Impressive 56% PBT Growth in 9M FY25

Mumbai 12th February, 2025: – AVG Logistics Limited, (BSE – 543910, NSE – AVG), a leading multimodal logistics solutions provider, has announced its unaudited financial results for the Q3 & 9M FY25.

Consolidated Key Financial Highlights

Particulars (₹ Cr)	Q3 FY25	Q3 FY24	YoY Change
Revenue	142.44	124.77	↑ 14.20%
EBITDA	26.46	23.14	↑ 14.40%
EBITDA Margin	18.58%	18.55%	↑ 3 BPS
PBT	7.93	6.51	↑ 12.30%
PBT Margin	5.57%	5.22%	↑ 35 BPS

Particulars (₹ Cr)	9M FY25	9M FY24	YoY Change
Revenue	403.81	342.98	↑ 17.70%
EBITDA	74.50	63.51	↑ 17.30%
EBITDA Margin	18.45%	18.52%	-7 BPS
PBT	21.61	13.84	↑ 56.10%
PBT Margin	5.35%	4.04%	↑ 131 BPS

Commenting on financial performance, Mr. Sanjay Gupta Managing Director & CEO, AVG Logistics Limited said, "We are pleased to report a strong Q3 FY25 performance, reflecting our strategic focus on operational efficiency and sustainable growth. The consistent improvement in revenue and profitability underscores our commitment to delivering value to our stakeholders. Additionally, securing a prestigious order from one of India's leading cement companies is a testament to our industry expertise and market trust. This contract, expected to contribute approximately ₹90 crore over the next three years, further strengthens our revenue visibility and growth trajectory.

The Indian government's recent budget further strengthens the logistics and transportation industry, with a sharp focus on infrastructure development, including road expansions, dedicated freight corridors, and improved connectivity. These initiatives are set to reduce logistics costs, enhance efficiency, and position India as a global logistics powerhouse. Additionally, the budget's emphasis on sustainability, including incentives for electric vehicles, aligns with our long-term vision of a greener logistics ecosystem.

As we move forward, we remain committed to capitalizing on emerging opportunities, optimizing operations, and driving sustained profitability. Company remains focused on expanding its market presence and enhancing shareholder value through strategic initiatives and operational excellence."

Key Highlights Of Q3 FY25

Contract With Leading Cement Company	Secured a prestigious order from one of the most renowned cements companies in India and expected to add approximately ₹90 Crore over a period of 3 years to the company's annual revenue started from Q3 FY 2025.
Nine Month Capex FY25	Added 137 Fleets during 9M ended 31 st December 2024.
Kaizen Acquisition	Set to acquire a majority stake in Kaizen Logistics, strengthening its market position by integrating Kaizen's expertise in road and multimodal transportation with its own extensive network. The acquisition, expected to close by Q4 FY 2024/25.

About AVG Logistics Limited

AVG Logistics Limited ('AVG Logistics' or 'The Company') is a leading multimodal logistics solutions provider based in India. Founded in 2010, the Company has rapidly grown to become a trusted partner for businesses across India. With a team of dedicated logistics experts and a modern fleet, AVG Logistics provides customized and technology-driven solutions across transportation, warehousing, distribution, and supply chain management. Furthermore, the Company also offers Third-Party Logistics Services (3PL), effectively complementing its wide range of logistics solutions.

The company specializes in road & rail transportation, reefers/cold chain, and warehousing segment with over 50+ fully automated branches pan India. AVG's esteemed customers include Nestle, HUL, DS Group, Godrej Consumers, Godrej Boyce, Apollo Tyres, JK Tyres, ITC, Airtel, MRF, Jubilant, UltraTech Cement, Coca Cola & many other retail and multinational companies.

The company's 500+ workforce comprising dedicated & skilled professionals provides 24x7 integrated logistics services in an efficient manner to customers across different industries in India. The company operates a 3000+ fleet of hired & owned vehicles along with 705,000 Sq. Ft. of warehousing space in India to provide several value-added services.

In FY24, the company reported Revenue of ₹491.07 Cr, EBITDA of ₹108.86 Cr and PAT of ₹31.92 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor

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